S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

VOL. IV. TORONTO, JANUARY 3, 1890. No. 1

Fac-Simile of Packag.



Registered.

BENSON'S CANADA PREPARED CORN

Superior to any Imported

CORN STARCH.

RELIABLE AND UNIFORM IN QUALITY.

☞ FOR SALE BY EVERY GROCER. ☜

H. A. NELSON & SONS

MONTREAL AND TORONTO,

MANUFACTURERS AND WHOLESALE DEALERS IN

BROOMS, BRUSHES

WOOD AND WILLOWWARE,

Matches, Baskets, Cordage, Twines, etc.

Selling Agents for the Celebrated

PAILS, TUBS,
WASHBOARDS
And MATCHES

— MANUFACTURED BY —

The E. B. EDDY MFG. CO'Y,

OF HULL, P.Q.,

The Best Goods in the World.

The largest and oldest House in this line in the Dominion.

95 to 63 St. Peter St., *MONTREAL.* | 56 and 58 Front St. W. *TORONTO.*

MOTT'S DIAMOND CHOCOLATE
JOHN P. MOTT & Co
HALIFAX, N.S.
ESTABLISHED 1844
IS THE BEST.

FOR SALE EVERYWHERE.

ASK FOR

MOTT'S

M. MASURET & CO.

Wholesale Grocers,

IMPORTERS OF

TEAS, SUGARS, ETC.

94 AND 96 DUNDAS STREET,

LONDON - - - ONT.

Taylor, Scott & Co.

TORONTO.

THE BEST



IS THE CHEAPEST.

Retail Price, 25c.

—:o:—

For sale by all first-class grocers

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

ALWAYS ASK FOR
—: THE :—
'John Bull'
BRANDS.
MANUFACTURED BY
BRYANT, GIBSON & CO.



AGENCY FOR—
Mott's Chocolates and Cocoas,
Ganong's Lily Chocolates,
Terry's English Bottled Confectionery,
Negre's French Crystallized Fruits.

COWAN'S Hygienic Cocoa
COWAN'S COCOA ESSENCE
COWAN'S CHOCOLATES
COWAN'S COFFEES

JNO W. COWAN & Co.
14 AND 16 MINCING LANE
WELLINGTON STREET WEST - - TORONTO

W. B. CHISHOLM,
MANUFACTURER OF
BASKETS,
And every Description of
FRUIT SHIPPING PACKAGE.
OAKVILLE, ONT.

The leading wholesale Woodenware and Grocers' Sundries Supply Houses have our goods. Always ask for the "Chisholm" Basket.



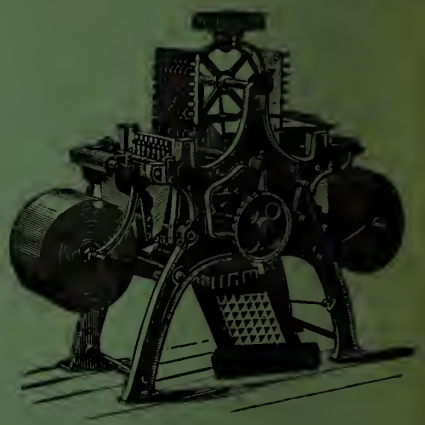
ROYAL YEAST
Is Canada's Favorite Yeast Cakes. 10 years in the market without a complaint of any kind. The only Yeast which has stood the test of time and never made sour, unwholesome bread. All Grocers sell it.
E.W. GILLETT, M'F'R. TORONTO, ONT. & CHICAGO, ILL.

Needham's "The Favorite." Polishing Paste.
USED BY HER MAJESTY'S SERVANTS
Gold Medals and Diplomas of Merit at all Exhibitions.
Dazzling Mirror Finish
Sold Everywhere in 5c, 10c, 15c, 20c & 25c Tins
The reputation of nearly a century as the most reliable preparation for Cleaning and Brilliantly Polishing BRASS, COPPER TIN, BRITANNIA METAL, PLATINOID, etc.
Inventors and Sole Manufacturers, JOSEPH PICKERING & SONS, Sheffield.
Pickering's Furniture Polish, Plate Powder, Knife Powder, Brunswick Black, Razor Paste, Metal Polishing Pomade (Red), Ye Olde Oak Furnishing Paste.
T. E. CLATWORTHY, Sole Agt. in Canada, 34 Church St. Toronto.

EMBRO OATMEAL MILLS.
—:o:—
D. R. ROSS, - - EMBRO, ONT.
—:o:—
A CHOICE QUALITY OF
Roller, Standard and Granulated
Oatmeal
IN BARRELS, HALF BARRELS OR BAGS.
Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders.

IMPERIAL
CREAM TARTAR
TRADE MARK
BAKING POWDER
PUREST, STRONGEST, BEST.
CONTAINS NO
Alum, Ammonia, Lime, Phosphates,
OR ANY INJURIOUS SUBSTANCE.
E.W. GILLETT, TORONTO, ONT. CHICAGO, ILL.
MANUFACTURER OF
THE CELEBRATED ROYAL YEAST CAKES.

Northumberland Paper & Egg Case Co
Sole Manufacturers of
MACHINE-MADE EGG CASE FILLERS (STRAW BOARD)



We also make a First-class Wooden Case, and can therefore supply a Complete Egg Case at the Lowest Possible Price. For prices and other information address the Mills, CAMPBELLFORD, ONT.

DAY & MARTIN
ENGLISH BLACKING
PEEK, FREAN & CO.
CELEBRATED BISCUITS
LONDON - - - ENGLAND
CHARLES GYDE,
Sole Agent for Canada.
13 St. John Street - - Montreal.
Above Goods always in Stock. Send for Price Lists.

CONDENSED ADVERTISEMENTS
INSERTED IN THE
CANADIAN GROCER
—AND—
General Storekeeper
At one cent per word. Give better results than in any other paper.
SITUATIONS VACANT, SITUATIONS WANTED,
BUSINESS WANTED, BUSINESS FOR SALE.
ARTICLES WANTED OR FOR SALE.

ORDER A CASE OF
OCEAN WAVE BAKING POWDER
From your Wholesale Grocer.
Sells itself after One Trial. Prices Current

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

THE GROCER PUBLISHING CO. (LTD.)
J. B. McLEAN, SEC.-TREAS.

115 ST. FRANCOIS XAVIER STREET, MONTREAL.

6 WELLINGTON STREET WEST, TORONTO.

Vol. IV. TORONTO, JANUARY 3, 1890. No. 1

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

OUR MONTREAL OFFICE.

Our Montreal Office is located at 115 St. Francois Xavier St. Our representative, Mr. Hugh C. McLean, will be pleased to have subscribers and advertisers call upon him there. He will also pay special attention to gathering business items and attending generally to the interests of this paper.

OURSELVES.

With this issue THE CANADIAN GROCER AND GENERAL STOREKEEPER enters upon its fourth volume. It has become customary for newspapers when entering a new year to say something of themselves. In any other concern such a custom would be regarded, to some extent, as egotistical, but in a newspaper, and especially a trade paper, it is not; for its subscribers and advertisers are as much interested in its success and future prospects as are its publishers. Few papers met with more remarkable success than THE GROCER. It was the first weekly class paper ever published in Canada. Experienced journalists said that it could not succeed, but the publishers believed that there was a field for it. The paper, to-day, shows that we were right, and we have to thank our friends in the wholesale as well as in the retail trade for their hearty assistance and co-operation. In 1887 one man was sufficient to do the entire work of the paper. He was everything, including chief editor, manager, collector and office boy. Our staff now numbers twenty-one. Then a 7x9 room was large enough; now an entire flat is none too large. During the year a permanent office has been established in Montreal. The trade of the Dominion has been thoroughly canvassed and we can now boast of the largest circulation of any trade paper in Canada. A most gratifying feature in the popularity of THE GROCER, only eight names were dropped from the subscription list for the following causes: Deaths, 1; failed and out of business, 4; did not want it, 1; no reason, 2. Beginning with this issue, we add four additional pages. Our efforts to produce a first-class paper will be redoubled, wishing our friends a prosperous New Year.

A BUTTER MANUAL.

A copy of Lynch's Scientific Dairy Practice should be in the hands of every butter maker in the country. The book has already been furnished gratuitously to many farmhouses. A special edition of it is published for the Parliament of Canada to be distributed to the makers of butter through Canada. The Minister of Agriculture for Ontario has so far approved of the book as to cause its transmission to most of the farmers of the province. The pamphlet has been often spoken of since it was published two years ago, but we wish to bring it again under the attention of the country merchants, who are specially concerned in all that makes for better butter.

The book is full of information on the breeding, care, feeding and housing of cows; milking, raising of cream, churning, making of butter, salting, etc. The subject as it is understood at present may be said to be exhausted in Mr. Lynch's pamphlet. The manual is an excellent one in the fullness and scientific basis of its matter. An index sufficiently copious to make general reference easy is in the Parliament edition. This is almost indispensable to a book of this character, as but few farmers would begin to wade through 102 pages of closely-printed matter to pick up information as it came. A particular item of information is likely to be sought more than a comprehensive presentation of the subject. If this item is noted in the index and the reader consults the text indicated he can get what he is looking for. Thus bits of knowledge got by occasional reference will in the end induce a farmer to read the book. That will give him not only a full view of the science of butter-making but will present it properly articulated.

One great hindrance to the education of butter-makers is their stubborn notion that they already have it. They think that, because they have watched one generation's methods and practised them for all their days, they should be past learning. It is this persistence of an empirical art of butter-making that is going finally to drive private dairies into disrepute, and bring the making of butter into scientific factories. It will be better for the farmers and the consumers of butter when this revolution is completed, but during and before the transition it is well that there should be good butter. Therefore, Mr. Lynch's manual should be studied. Studied, it needs to be, on account both of the amount of its matter and the scientific precision of its manner.

The country storekeeper should have this book near him every time he buys a pound of butter. He should show its usefulness by his ability to make use of its contents. The storekeeper can do more than anybody else to make this book a generally read one. His efforts cannot but promote improvement in the butter of his district. Farmers who have not received a copy can get one by application to the Hon. Chas. Dury, Minister of Agriculture, Toronto. Those whose party leanings disincline them to send for the book may be reassured by the information that it is published for the Canadian Parliament, and therefore at the order of the Dominion Government.

LEADING LINES.

Years ago, when a dealer made a sortie on the trade of his rival, it was usually along a line that every storekeeper was supposed to be free to move as boldly as he pleased in. This was the leading line, and along it a man might revel in price cutting. One might visit many stores in different parts of the country, and find an opening in the trade of each left for reckless competition, but he would find the opening to be upon the same line in all. Thus, there was usually but one

leading line, and the last of those old single lines was sugar.

The leading line acted as a flood-gate to a full stock. If a man once got custom through the low prices of his sugar, he expected to send a lot of his other goods the same way as his sugar went. Competition, though very keen and usually ruinous to profits along this line, was at all events on the same ground, and was limited to one article. The leading line was to the trade very much what a sacrifice market is to an exporting country. The latter, to relieve its own overproduction or to crush the same industry in another country, will send a line of goods into that country at far below cost. It has then not too much stock to bring prices down in other markets, and it has no dread of the producing country whose own demand it has so cheaply sated. In the same way as the sacrifice market, so the leading line is an outlet to the stock on hand.

Nowadays the leading lines can not be counted, because every man has several, and no two men try to keep their competition in the same channel. If a customer should visit twenty-five grocery stores in any city, we believe he could buy every article kept in a grocery for cost price. Thus by a little careful selecting, a man might buy throughout the whole grocery range in retail quantities at wholesale prices. This is because dealers have quit the old conservative courses of competition, and have taken to price-cutting in all departments that momentary expediency beckons them into. This is very shallow, and unworthy of the business enlightenment of these times. If one man can bring people to his store by the low prices of three or four articles, he cannot expect to sell more than these, while he is aware that the other articles of his stock are the cheap ones in another stores. If merchants would only make their way back to a universal leading line, they would disenthral themselves from the more oppressive conditions of business competition.

TOBACCO STAMPING AND CANCELLING.

Some time ago we showed that the excise officers who deliver tobacco from bonded warehouses, are not held responsible by the Inland Revenue Department for the stamping of the packages. The ex-warehousing party, that is the wholesale establishment or its agent, is held answerable for the stamping and cancelling. How unsatisfactory this is has had a convincing illustration which was plainly pointed out in these pages in the case of Chidley, Shaw & Co.'s seizure. Why should excise officers, with the whole collection of the stock that goes into the country under their eye, not inspect the stamping and cancelling them before the bonded tobacco is let loose over the country? Why should they wait until the tobacco is scattered over several thousand retail stores, in which there are nooks and corners to be rummaged? And when unstamped or uncancelled packages are found, their prima facie evidence is made equivocal by the fact that there may be two reasons for it—smuggling, or wholesalers,' neglect to stamp. If officers were required to see to it that no unstamped or uncancelled packages left the bonded warehouses, they could with more justice seize tobacco where it was found without the excise marks. Even at the best, seizure based on the absence of these marks is arbitrary. It presupposes the infallibillity of human memory, and the total depravity of commercial character.

All customs regulations require the stamping and cancelling to be done under the eye of the collector. That official is held responsible. Why should it be different for excise stamping and cancelling? In the same volume with the regulations governing the sale of home-made tobacco, are the regulations relating to the importation of foreign-made tobacco. In the former the collector is not held responsible for the stamping, in the latter he is. We can see nothing in the difference of the situation of the two collectors that affords any key to the reason for this difference in their duties.

The excise officers are paid to protect the revenue and trade from smugglers. The wholesale merchants are not paid for such service. Then why should they be expected to render it to the extent of seeing that the stamping and cancelling are done? The officers have complete control of the tobacco before it reaches the distributors. They should not be allowed to consider a package of tobacco as licensed to go into trade until it bore the cancelled stamp. Then only should it be set free.

THE TOBACCO QUESTION.

The Committee, made up of members of the Retail Grocers' Association and the Wholesale Grocers' Guild, met on Monday afternoon, to consider what course of action should be taken to relieve the tobacco trade from its present Inland Revenue restrictions. Messrs. Davidson, Blain, Ince, Mills, Thackray, and Hargraves were present. Mr. Wilson, the King street tobacconist, who has already rendered effective service to the trade, accepted the invitation of the committee to sit with them at this meeting. Mr. Davidson presented an exhaustive statement of the case as it appeared from the grocers' standpoint and a thorough study of the Regulations. Mr. Davidson's examination of the question concluded with suggestions of what amendments would be acceptable to the trade and would at the same time be sufficient for the protection of the revenue. The main essential he considered to be proof of honest possession, and anything that superseded or ignored this should, in his opinion, be left out out of the Regulations. The committee concurred in Mr. Davidson's suggestions, and instructed their secretary, Mr. Willis, to write to Mr. Miall, the Commissioner of Inland Revenue, requesting him to name a day when he could confer with them on the matter.

What is now all-important is that the committee should be of one mind upon the amendments they want to have effected. It is necessary that they should prepare their case thoroughly beforehand, and be definlte in the direction the reforms should take. If there is simply a vague, incoherent desire to have certain of the regulations done away, without any preparation to offer a workable substitute for those, it is unlikely that the conference sought will be productive of good results.

THE GROCERS' AT-HOME.

The Grocers, of Toronto, have fixed the date of their "At-Home." It is to be on the 23rd of January, at Harry Webb's. Their programme divides the evening into two parts, that before, and that after the refreshment hour. The first part will be whiled away with music and readings; the second part, for those who remain, with dancing and promenading. The committee of management pronouuce the rooms all that could be desired for such an occasion. Last year they were not nearly so happy in their meeting place. This "At-Home" is not an Association affair. It is a social gathering of members of the trade and their friends. It tends to soften the asperities of competition, and is therefore an influence of good. We wish the assembly a pleasant evening.

We have been advised by Mr. D. R. Ross, of the Embro Oatmeal Mill, to let the trade know through his advertisement that he has commenced the manufacture of Rolled Wheat and Graham Flour, and, like his Oatmeals, none but the best quality will be supplied to customers.



Home Made

Marmalade

JAMS, JELLIES

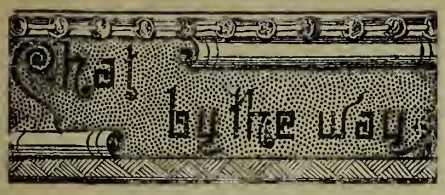
PACKED BY

Alexander Cairns, Paisley, Scotland.

BLAIKLOCK BROS, Agents,

17 Common St., MONTREAL.

These goods are guaranteed to be of the very finest quality, and are specially supplied to Her Majesty The Queen. To be obtained from all first-class grocers.



J. W. Martin has opened a new grocery in Elginburg.

I. Hulse, Schomberg, is selling off his stock preparatory to closing up business.

Penetanguishene merchants resolved to give no holiday presents to their customers.

It is likely that next season another firm of pork packers will be added to the local list.

Messrs. Fallis & Williams, Prince Albert, Ont., have opened their new store with a large stock of fresh groceries.

Jas. Somerville, manager of Robert Rae's store, Thedford, has been sick lately, but is able to be around again.

Mr. H. L. Davison, merchant, Elgin has been selling his goods by auction. He will go out of business.

Mr. J. Douglas, Dobbinton, called on THE GROCER this week. He is an extensive dealer in butter, and the trade here speak highly of his shipments.

Mr. Thos. Beare, Whitevale, had a coat taken from his store on Friday night. The guilty party is known and no doubt will be punished.

Mr. C. Mason, Shelburne, spent Christmas Day in the city. He says trade in his locality is very satisfactory, though payments have been a little slow.

The tea firm of McDonald & Morgan, Picton, is dissolved. Mr. Alex. McDonald continues the business. Mr. Sherman Morgan will continue in the employ of the new firm.

We regret to learn that Mr. James Dunfee, grocer, Port Hope, is laid up with an abscess in the bowels. Jim is well liked by all, and it is hoped he will soon be seen at his store near the bridge.

The only grocery man on Belleview Ave., City, Mr. D. W. Clark, takes THE GROCER. He has tried other trade papers, but finds THE GROCER suffices, and its reports accurate.

Mr. John D. Sallmon, formerly with R. C. Macfie & Co., confectioners, of London, but laterly with Messrs. D. S. Perrin & Co., wholesale grocers, of the same city, has secured a lucrative position in Chicago, for which place he has left.

The grocery stock of Mr. S. Hersey, of Exeter, assigned, was sold the other day to Mr. T. B. Carling for 27½ cents on the dollar. Mr. Carling gave Mr. Hersey the privelege to redeem it, if he chose, in three days.

Some time during the evening of Tuesday week, an entry was made into Mr. James Dunfee's grocery store at Port Hope, all that was missed was some fifty or seventy-five cents out of the till, and probably some tobacco and cigars.

Mr. H. G. Taylor, Windsor, bought out the stock of a general store in that place a short time ago, and is well pleased at his success. He not only "holds the trade" left him by Mr. Parent, but is continually increasing his business.

Two stocks were offered for sale by W. Y. Brunton & Son, London, but a purchaser was found for only one of them. The gents' furnishings stock of W. H. Krahling, of Stratford, invoiced at $450.55, was sold to Mr. McIntosh for fifty cents on the dollar. The Buchanan stock was withdrawn.

Mr. G. E. Young, one of Chatham's leading grocery merchants, had as fine a Xmas window as could be found in Western Ontario. Mr. Young has a fine large store stocked with choice groceries and fruits, and while the bad roads interfered with business generally, his "attractive" store was well patronized during the holidays.

At a recent meeting in Cleveland, of the dairy and food Commissioners of the United States, the Hon. Hiram Wilson, of Wisconsin, said: "In Canada they not only keep all the cream in milk, but add more cream, and are more careful and exact in manufacture, and Canada cheese sells for 1½ to 2 cents more than American cheese, in foreign markets. Canada is crowding the United States out of the market."

Mr. Hurd, merchant, Bradford, has been greatly bothered by groups of boys collecting at his shop windows, and besmearing them with tobacco spit. Twice recently a large pane of glass has been broken, the last time evidently by a stone, the person guilty carrying away a quantity of candies. Mr. Hurd has issued small bills offering a reward of $5 for information that will lead to the conviction of the guilty party.

A. L. Dent was charged at the police court Woodstock, with selling liquor in less quantities than three-half pints. The information, it transpired, was laid by Wm. Sutherland, of the firm of J. Lewis & Co. Mr. Sutherland stated in the box that Dent had sued on a note which he held against the firm of Lewis & Co., and it was for that reason he laid the information. As he put it, "When any one kicks us we kick back." The magistrate imposed a fine of $40 and costs. C. W. Oliver for prosecution. S. G. McKay for defence.

TRADE NOTES.

The business hitherto carried on under the name of Eckardt, Kyle & Co., will in future be known as H. P. Eckardt & Co.

Raisins sell quicker and look better if the lumps are broken and all the large stems picked out.

Groceries and coal oil make a poor mixture. Too much attention cannot be paid to seeing that coal oil is kept well out of the way of your other goods.

One who makes a day book of his head, and trusts to memory instead of entering credit sales as soon as sold, looses many dollars in a year by putting off.

The Edwardsburg Starch Co. has appointed Mr. C. P. Graham as successor to Mr. Arch. Hutchison to look after their Western Ontario business. The appointment is a popular one with the trade.

Eckardt, Kyle &.Co. are offering a line of canned pine apples packed in Bahama Isles at $2.90 to $3. Being put up when they were fresh and ripe the quality is very fine.

The business men of Lobo, Delaware and Caradoc townships and the villages of Komoka, Delaware, Poplar Hill, Coldstream and Fern Hill, are presenting a petition to the directors of the Canadian Pacific Railway to have a station placed at Komoka.

One who never fails to keep a select supply of butter and eggs, as does J. Atkinson, 250 Parliment Street, city, should draw custom, and such he does. He reports his business increasing rapidly, and collectlons ahead of last year.

Messrs. James Turner & Co., Hamilton, are offering a new thing in fish; namely "steam compressed cod." It is neatly put up in one pound cartoons, and are warranted to keep nice for a year. For grocers who handle fine goods, it is the safest way of handling prepared cod.

You can lose more than we do by not subscribing for this paper.

A clean store and tastefully arranged goods will invite trade.

CANADA MILLS HAMILTON, ONTARIO.

W. G. DUNN & CO.,
Importers and Manufacturers.

21 Mincing Lane, LONDON, E. C. WORKS Croydon, Surrey.

WE would draw the attention of the Trade to our **Mustards**, which are prepared from the finest English Seed, giving the greatest satisfaction. The well-known brand **Dunn's Baking Powder, "The Cook's Best Friend,"** has an enormous sale, it never gives trouble. **Our Spices** are perfection, the pure ground White and Black Peppers are the finest in Canada. Samples and Price Lists sent free on application. **Our goods can be obtained through the Wholesale Houses, or direct from our Mills in Hamilton. Each package of pure goods is sealed with our guarantee. See Price current.**

GROCERIES DURING 1889.

It is generally conceded that this branch of business rests upon a more stable footing, and is conducted on more enlightened principles than other lines of trade. Here is seldom found surplus stock to be held over until the following season or a decided depreciation of values in stock on hand. Prudently bought goods, although there may be a rise or fall in price in special articles, are, on the average, generally worth cost, and are always saleable. While the stock-in-trade is thus in a substantially good condition, the book accounts are also on a fairly satisfactory basis. There are no bills dated some months ahead of the date of shipment, with an understanding that the time will be extended for a further term when due. The grocers' accounts are not sold on the basis of what is called "Dating goods ahead;" nor are they subject to a large allowance as discount for cash if paid shortly after purchase —an allowance sometimes out of all proportion to the value for the use of the money until the account falls due. To illustrate what is meant take two dry goods merchants in the same town doing business under like conditions, in other respects the one buying for cash and the other on credit. The cash man gets five or six per cent. off four months' purchases at the expiration of thirty days. This means that his cash earns him from twenty to twenty-four per cent. per annum, while money is worth only six or seven per cent. per annum. Competitors, even with all other facilities equal (which is seldom the case) and of equal ability, can't hope to succeed against such unreasonable and unfair discrimination, and the result in many cases is inevitable failure. Such a system enriches the rich, and in the struggle to keep even exhausts the poor. No such anomaly exists in the grocery trade. Every sale is made on a business basis of two or four months, according to the character of the goods, and a discount for cash allowed with some regard to the current value of money. An effort was made during the year by the trade to further reduce the terms, which, in all probability, will be carried out at no distant day. It may be inferred from what has been stated that a branch of business conducted on such principles would hardly be liable to speculation, and yet the prices of some commodities are occasionally subject to sudden and heavy fluctuations. Two notable instances have occurred during the year. Sugar rose rapidly early in the season, and dropped as quickly towards the close. How far the sugar trusts were responsible for this result is difficult to say. It is, however, generally admitted that no satisfactory reason has been given for the abnormally high figures at which sugar was sold during the spring and early summer months. In mentioning the sugar trusts as a probable factor in this unaccountable advance no reference is made to the sugar agreement among the Canadian grocers. While this agreement fixes a uniform advance on graded sugars, it has no bearing whatever on refiners' prices. Fortunately, in Canada we have none of these gigantic trusts, although our refiners' prices will necessarily be largely governed by the foreign markets.

The other instance of a sudden advance was in canned goods. Some of the canning companies became embarrassed financially. The goods fell into the possession of the banks. The market got demoralized. The banks grew impatient and slaughtered the goods at prices far below the cost of production. Shortly after this the late spring frost destroyed the canning crop, and in consequence the goods went up with a bound and have remained so. The canning industry has passed through several years of depression, and it is altogether unlikely that the packers will repeat such folly with the recollection of their recent unsatisfactory experience. The advance in sugar took place at a season when the market is expected to be firm, which may account for many merchants holding large stocks. When the drop came there were few large holders outside of the refiners. It may fairly be said that this year, contrary to almost universal experience, both wholesale and retail merchants, owing to the rise, have made money more or less on sugars. In the case of canned goods they were held chiefly by one or two houses, who were doubtless large gainers by the heavy advance. Outside of these two lines there has been but little speculation during the year.

The tea trade has been steady with a fair demand and perhaps increased activity, with higher prices in medium and low grade Japans. Indian teas have also been growing in public favor, while Young Hysons will show a corresponding decrease. Congous and other blacks, as well as fancy brands have probably maintained their position, with a consumption somewhat in excess of former years.

Coffee, subject to a few incidental fluctuations, has shown a gradual improvement during the year and closes with a firm market and moderate demand. It is a difficult matter, however, to predict the future of the coffee market in the face of the unsettled state of political affairs in Brazil. Should the provisional republican government be unable to quell revolutionary movements there is no telling where the coffee market will stand within a very short time.

The spice trade has not been characterized by any feature deserving special mention. Pepper has fallen during the last few months while ginger has risen, and is now at its highest point for the year. Nutmegs and mace have also risen and still remain high. In other classes there has been no notable change.

Valencia raisins (except the first shipments, which always sell at fancy figures) opened at moderate prices and steadily showed an upward tendency until the crop in Denia became almost exhausted, when a decided advance took place, which advance still remains firm. The demand is fairly active, with a somewhat limited supply. Malagas commenced the season with a rather high range of prices, which was quickly followed by a sharp increase, having the effect of checking importation. This necessarily caused an accumulation of stock in the hands of the Malaga shippers, which in turn brought about a decline in prices, too late, however, to affect the quantity of Canadian importations and the result is to leave our local market almost bare after supplying the demands of the Christmas trade.

Tobaccos have gone through the year without change, the market being steady and the consumption keeping pace with our increased population.

Fancy groceries are gradually becoming a more important factor in the trade. With the increase of wealth and modern comforts, the luxuries of to-day become the necessaries of to-morrow. People don't seem able to give up what they get accustomed to. "Use doth breed such habit in a man." Indeed the whole character of the trade has been undergoing a steady change for the better, and the consumer is being supplied with a higher quality of goods.

The year has brought its share of failures in this as well as in other branches of trade both wholesale and retail. The best information indicates that the losses will exceed the average. This hardly argues that our merchants are getting excessive or unreasonable profits. Indeed, it is notorious that money is only made in the grocery trade by the closest industry and economy. The

BUSINESS CHANCES.

YOUNG MAN—AGE 22, WOULD LIKE a situation in Wholesale Grocery; three years' experience; best of references. Box 33, Waterdown. 51

STORES—18 x 60—QUEEN ST. WEST, between John and Beverley, finished in first-class style, large business may be done at once, rent moderate. Dr. Ogden, Spadina ave., city-53.

A GOOD OPENING IN ORANGEVILLE FOR groceries, dry goods, or general business—large double store, one of the best stands in the town. Address Robert Lovell, City Agent, North American Life, Toronto. tf.

HONEY—EXTRACTED OR COMB, A1 QUALity, any quantity. Write for prices. A. Humphries. Parkhill. 56

GROCERIES AND PROVISIONS—OLD-ESTablished—at valuation. 1322 Queen West. Toronto. 53

WANTED—AN ACTIVE BUSINESS MAN who will invest a few thousand dollars in a lucrative wholesale manufacturing business. No machinery. Profits very large, capable of great extension, no technical knowledge required Address box 20, CANADIAN GROCER, 6 Wellington St., Toronto. 51

KNOX, MORGAN & CO'Y

WHOLESALE DRY GOODS IMPORTERS

31 Major Street, Manchester. Hamilton, Ont.

FOR SPRING 1890

WE DIRECT THE ATTENTION OF WESTERN ONTARIO MERCHANTS To our Towellings, Table Linens, Plain and Checked Hollands, Striped Linen Drills. Worsted Pantings, Scotch Tweeds, bought before advance. Prints and Satteens, Latest Novelties, special Cloths and Finishes. Parasols, Curtains and Hosiery.

SEE SAMPLES NOW IN TRAVELLERS' HANDS.

year, however, will, it is believed, be fairly satisfactory to the trade generally. Both volume and results show a slight improvement on its predecessor. It is hazardous to forecast the future. While sharp, thinking men hesitate to raise the danger signal, they feel compelled to advise caution, and fear the coming winter will see more than ordinary trials. The short crop, especially in some localities, and the low prices both contribute to depress the farming industry. Remittances from the country have been exceptionally slow, and the prospects for improvement are not encouraging. Some are inclined to think that even the wholesale grocers will have to assist their customers through the coming season. This trade appears to be the last to feel and the first to recover from a period of depression.—From the Empire.

JANUARY OR JUNE FOR STOCK TAKING.

Is January the best month in the year for stock-taking? Many merchants take stock in this month, but it is a question if it would not be better to shift this work over to the month of June.

There are a number of reasons why June is the best month and January the worst for this work. January days are short, cold, and dark, a good deal of the work has to be done by gas light, it is the festive time of the year, when the clerks have a good many engagements on hand that they naturally want to keep. To have to work when others are having a good time, does not make the clerk very happy in his work of stock-taking.

Fluctuations in prices at this time of the year are common, making estimates more or less uncertain.

June is one of the dull months, coming just before clerks go off on their summer holidays. They are in better trim for this kind of work, the days are long and warm. A few good long days can be put in at this work without any inconvenience. The demand for goods is meagre, and prices seldom change at this time of year.

On the whole, we think that a change from January to June would be desirable. Those who have made this change do not regret it; they would not go back again to the old system of stock-taking during the cold dark days of January upon any consideration.

Some time ago the District of Columbia adopted a regulation imposing a license tax upon commercial travellers. After a time the courts declared that the measure was unconstitutional. Then a number of the travelling men who had paid a license sued for a return of the money, and a decision has just been rendered that the District will have to refund every dollar collected as commercial travellers' licenses within the past three years. This will in all probability lead to similar suits in other States where like exactions have been illegally made, and it is probable that they will also prove successful.

TO THE GROCERY TRADE.

The undersigned has been appointed Agent in the United States and the Dominion of Canada by

The Associated Tea Planters, Ltd.

OF LONDON, CAPITAL, £50,000.

Under the auspices of the Indian Tea Districts Association.

The object of the company is to push the sale of their product, feeling certain that when systematically brought to consumers' notice its merits will be so manifest as to give it the front rank in public favor, as is the case in Great Britain.

Roundly, the annual consumption in that country is 80,000,000 lbs. during last crop year This is the best answer to the twaddle about the excessive quantity of tannin in Indian tea. Consumers in England are no fools : they know a cup of good tea.

Supplies will be held in Canada and the States and the undersigned, or his assistants, will make regular calls on the Trade. Samples will also be promptly forwarded on application.

W. MACGREGOR, 119 FRONT ST., N. Y.

TODHUNTER, MITCHELL AND CO.

Direct Importers of

HIGH GRADE COFFEES

Old Government Java

Arabian Mocha, Plantation Ceylon

Maracaibo and Santos

Grocers draw trade by selling their

Favorite Excelsior Blend.

RELIABLE ROASTING BY PATENTED PROCESS.

TORONTO.

J. W. LANG & CO.

Wholesale Grocers,

TORONTO.

Now in store. Delivery at once.

New Valencia, Malaga, and Smyrna Raisins. New Provincial, Patros, and Vostizza Currants. New Scotch and Leghorn Candied Peels. New Eleme Figs, and Shelled Almonds. Also to arrive in a few days, Turkish Prunes in Casks, Kegs and Cases.

33 Front Street East.

PERKINS, INCE & CO.

Wholesale Grocers,

TORONTO.

IN STORE—

Prunes, Season 1889.

(SPHINX BRAND.)

—MALAGA FRUIT—

FINEST SELECTED VALENCIAS

SELECTED VALENCIAS IN LAYERS

FIRE! FIRE!!

We are now in a position to ship orders promptly as formerly. Our travellers are about starting on their first trip for the New Year, and will carry with them full sample lines in

Porcelain, Opaque, China, White Granite, Printed Wares, etc.,

Of our own Special Patterns and New Designs. Please examine.

RICHARD TEW & CO.

WHOLESALE

Crockery, Glassware, Lamps, Etc.

19 FRONT ST., West.

TORONTO.

Business Changes

PROVINCE OF ONTARIO.

Belleville—Grant, Geo., boots and shoes, assigned to J. Parker Thomas, Belleville.

Iona—Watts, Henry, general store, stock, etc., advertised to be sold by auction on 4th prox.

Mattawa—Pigeon, Philibert, general store, suspended.

Saulte Ste Marie—Fox, M. A. (Mrs. Samuel) grocer, assigned to W. H. Carney, Saulte Ste Marie.

Springbrook—McConnell, Jno. A., hay forks and slings, assigned to A. W. Carscallen, Marmora.

Toronto—McLatchie & Preston, blacksmiths, dissolved, Jno. Preston continues.

Trenton—Armstrong, C., fruits, confectionery, etc., assigned to S. S. Young, Trenton.

PROVINCE OF QUEBEC.

Champlain—Beaudoin, Jos., general store, assigned in trust.

Knowlton—Kennedy, J. S., general store, assigned in trust.

Montreal—Cartier, O., jr., grocer, assigned in trust; Dionne, A., grocer, etc., Camille Legault admitted, style, A. Dionne & Co.

Pierreville—Capistron, Vibalde, general store, assigned in trust.

PROVINCE OF NEW BRUNSWICK.

St. John—Bostwick, C. M. & Co., wholesale grocers, sold out mills at Alma.

How to Sell Goods

Send Ten Cents to the GROCER PUBLISHING CO. for a copy of B. F. Cumming's Prize Essay on "How to Sell Goods."

Grocer Publishing Co.

6 Wellington St. W., Toronto.

TOMATO PACK—1889.

Editor Barrett kindly sends the following summary of the annual report of the tomato pack in the United States to appear in the American Grocer.

The twelfth annual estimate of the tomato packing in the United States during the season of 1889, made by the American Grocer, results in a total of 2,976,765 cases of two dozen cans each, a shortage as compared with the season of 1888 of 366,372 cases, or a reduction of nearly 11 per cent. The deficiency is attributed to the unusual amount of rain which fell on the Atlantic seaboard during the summer, and particularly to the heavy storms in September. Had it not been for an extension of the industry and a good season in the Western and Southwestern States and on the Pacific coast, the supply would have been unusually light.

The result, based upon returns from over 400 factories, compares with that for the previous year as follows:

	1889.	1888.
Maryland	671,333	969,733
Virginia and W. Va.	184,174	150,000
New Jersey	516,701	789,363
Delaware	191,797	227,030
California	234,030	140,519
New York	142,250	197,436
Ohio	154,200	104,100
Indiana	194,150	153,150
Illinois	102,750	50,388
Michigan	44,084	49,517
Iowa	107,905	106,702
Missouri	102,608	85,000
Kansas	72,800	38,218
Nebraska	42,000	42,100
Colorado	15,000	50,000
Canada	34,325	73,990
Massachusetts	35,900	29,760
Arkansas	67,093	21,100
Texas	3,300	20,000
Pennsylvania	17,292	20,200
Connecticut	11,770	13,600
Tennessee	3,300	8,800
North Carolina	4,950	1,400
Mississippi	7,000	1,330
Minnesota	- - -	260
Georgia	2,500	- - -
Kentucky	1,563	- - -
Dakota	12,000	- - -
Total.	2,976,765	3,343,137

The total output in 1889 compares with the pack of previous years as follows:

	Cases—2 doz. in each.
1883	2,943,579
1884	2,021,177
1885	1,434,006
1886	2,363,760
1887	2,817,048
1888	3,343,137
1889	2,976,765
Total seven years	17,899,472
Average per year	2,557,067
Average per year 1887-89	3,045,617

The average character of the supply has not been what it should. Although the packing season has been closed less than three months, there is a pronounced demand for fine goods. The lack of high grade goods is probably due to the large quantity of country-packed goods put up by inexperienced canners. The result of this is that a difference exists in quotations between standards and extra hand-packed goods of from twenty-five to forty cents per dozen. Such a disparity should put a premium upon the packing of superior grades and induce canners to make special efforts and incur extra expense to establish a market and reputation for their brands.

THE WESTERN STATES.

The West and Southwes ttogether can now, in a fair season, be safely counted upon to furnish one-third of the total supply. It seems to be the rule that if we have a bad season in one section of the country it will be good in another, so that the shortage in one direction is compensated for by a large supply from the other directions.

CANADA.

A number of factories were discontinued. An early frost and period of drouth made a light pack. We are indebted to Editor McLean, of THE CANADIAN GROCER, for assistance, not only highly appreciated but of great value. The season in Canada opened early in September, and closed just after the middle of October. The pack shows a decrease of about fifty per cent.

Tomatoes during the past year have been sold in this market from 70 cents to $1.15 per dozen. Throughout the season fine goods have been in demand at full figures. In fact, we might say that at no time has the supply of really choice tomatoes been equal to requirements. This emphasizes the position taken by the American Grocer in January last when it called attention to the very light stock of high grade canned goods, taking the position that the solution for overproduction was for canners to pay more attention to quality and less to quantity; that their aim should be to improve the quality of their output, because the cost of extra goods was so much above the price of standards that more money was to be made on a small output at high prices than on a large output sold at about the cost of production and oftentimes for less.

For those packers who aim to put up goods above the average standard of quality, we believe that the future is full of promise. The year closes upon a market scantily supplied with choice tomatoes and peas, and only fairly stocked with high grade corn.

STUART, HARVEY & Co.
Importers and
WHOLESALE GROCERS
A Large and Well-Assorted Stock of
Teas, Sugars and General Groceries
HAMILTON, ONT.

EDWARD ADAMS & CO.
ESTABLISHED 1846.
Wholesale Grocers and Importers of
TEAS, SUGARS, COFFEES,
Tobaccos, Wines and Spirits
95 & 97 Dundas St., London, Ont.

WARREN BROS. & BOOMER,
IMPORTERS
AND
WHOLESALE GROCERS.
35 and 37 Front St. East,
TORONTO, ONT.
SUGARS, COFFEES AND TEAS SPECIALTIES.



WHOLESALERS SELLING TO CONSUMERS.

EDITOR CANADIAN GROCER.

DEAR SIR,—Knowing that you take a deep interest in the grocery trade, I take the liberty of asking your opinion of a wholesale grocer house sending out small orders from $4 to $8 each. I had a country farmer in to-day, and he wanted to sell me some geese, remarking at the time that he had been in the habit of sending geese and turkeys to Toronto, but seeing that the weather was not suitable he had been notified that the Toronto market was full, and that the party did not want them at present, so I offered him a price for them in trade, and he answered that his wife and another woman had sent to Toronto for their groceries and had got them at a wholesale house, and that the amount of the bill for the two ladies was $8. He remarked that he got them at about one-half what we could give them for. For instance, he quoted lemon peel at 20c., spices 25c., currants and raisins at about 6c. What would you do with such men?

RETAILER.

[There was a time when the wholesale merchants of this city thought nothing of selling to consumers. The organization of the Toronto Retail Grocers' Association some years ago stopped this practice. The Association got every wholesale firm here with one exception to sign an agreement not to sell to any but the trade. As far as we know they have carefully adhered to this. We have many times heard them refusing to sell to consumers. The Honor Roll containing the names of all wholesale grocers who signed this agreement is hanging in the Toronto Retail Grocers' Association rooms. If any of our readers know of a firm who has knowingly broken the agreement it should be exposed.—ED. GROCER.]

THE CREAMERY ASSOCIATION

EDITOR CANADIAN GROCER.

DEAR SIR,—Allow me space to answer "A Member" of Ontario Creameries Association in GROCER of 20th inst.

The object of holding Convention in Seaforth rather than Toronto is, the Association hopes that farmers in vicinity of Seaforth will attend the Convention. There are a number of creameries in that section of country operated by Mr. John Hannah with Seaforth as his centre. If his patrons are in any way benefitted it certainly will do the country more good than if Convention were held in Toronto and no farmers to attend.

Let me cordially invite every country merchant to attend the Convention, it will do them good. Gov. Hoard of Wisconsin, and Hiram Smith, of Wisconsin, both eminent dairymen, will deliver addresses. The Convention will be held on 14th and 15th January, at Seaforth. By sending $1 to R. J. Graham, Belleville, Secretary of the Association, for membership fee, he will send back to such member an Association certificate, entitling him to reduced R.R. fare to the Convention.

In the future, with your permission, I shall be happy to ventilate the deep can setting of milk, and the salting of butter, both of which have been referred to by some of your correspondents.

ANOTHER MEMBER.

The Inland Revenue Department has recently issued a bulletin of about thirty pages, which is devoted exclusively to the subject of baking powder, and which shows that the majority of the goods in the market are adulterated and unfit for use. Prof. A. McGill, who has had charge of this important work for the Government, says that "imperial baking powder is an excellent powder." A word to the sensible housekeeper should be sufficient.

W. H. GILLARD & CO.,
Hamilton, Ont.
Wholesale Grocers
IMPORTERS
Japan, China, Indian and Ceylon
-: TEAS :-
MANUFACTURERS OF THE
Celebrated Diamond Spices.
W. H. Gillard. John Gillard. H. N. Kittson.

JAMES TURNER & CO.,
Hamilton, Ont.
STEAM COMPRESSED COD.
This fish is packed in pound cartoons, prepared in such a manner as to retain exact flavor of the fish, and guaranteed to keep nice a year. Our grocers who handle fine goods, say this is the nicest fish, and the only safe way of handling prepared cod. Try sample case of 40 pound cartoons—you with be satisfied.

NEW FRUITS IN STORE.
Boxes Superior London Layers, 2 Crown; boxes and ½ Flats, Black Baskets, 2 Crown; boxes Blue Baskets, 2 Crown; boxes and ½ Flats Connoiseur Clusters; boxes Dehesa Clusters; boxes Dehesa Layers; boxes Dessert Clusters; boxes Imperial Dehesa Vega Layers; boxes Imperial Russian Clusters; boxes Finest Vega Layers.
Qtr. flats Superior Dehesa; ½ flats Finest Vega; ½ flats Finest Dehese Layers.
Kegs Seedless Raisins.
Valencia F. O. S.—Selected and Layers—½ boxes.
Currants—Vostizza, finest and choicest, cases and ½ cases; Patras, Filiatra and Provincials in barrels, ½ barrels and cases.
Botger & Co.'s Jams, Jellies and Marmalade, in 1-lb. glass jars; also Solidified Jellies, half pints, pints and quarts.
Cunningham & DeFourcer Co.'s English Potted Meats.
EBY, BLAIN & CO.,
CORNER FRONT AND SCOTT STS., TORONTO.

ELLIS & KEIGHLEY,

CHRISTMAS GOODS

COFFEES,
"Distil" Coffee Extract,
SPICES,
POULTRY DRESSINGS,
FRUIT PUDDINE,
JELLYINE.
Royal Dandelion Coffee.

EMPIRE MILLS
TORONTO.

SNOWDRIFT BAKING POWDER Co.,
BRANTFORD, ONT.
IMPORTERS OF COFFEES
And Wholesale Manufacturers of the Celebrated
SNOWDRIFT BAKING POWDER
Mustards, Spices, Flavoring Extracts, and
Self-Raising Buckwheat Flour

Stop! have a "Drink" of

JOHNSTON'S FLUID BEEF

—A DRINK OF IT IS AS GOOD AS A MEAL.—
PALATABLE, WARMING, AND NUTRICIOUS.

Williamson & Lambe
STORAGE
54 & 56 Wellington St. E., Toronto.

We offer Valencia Raisins, Merle & Morand Brands Malaga Raisins, Figs, in Mats and Boxes. London Peels, best quality; French Prunes, cases, 1-2 cases and 1-4 cases; Cheese, Gorgonzola and Rocquefort. French Sardines, 100 cases, 1-4 tins, Jean Nantes brand.

L. CHAPUT, FILS & CIE.,
ESTABLISHED 1842.
Wholesale Grocers,
2 & 4 DeBRESOLES ST.,
MONTREAL.

Condensed MINCE MEAT

Put up in cardboard boxes sufficient for Two Pies.
Packed in wooden cases for shipment 1-4 and 1-2 gr. each.
Is handled by Retailer as Shelf or Counter Goods.

WILL KEEP FOR MONTHS

Without injury at any season of the year, and is considered by all to be the COMING MINCE-MEAT OF COMMERCE.

Ask your wholesale grocer for it. If he does not handle it, send your order to the sole manufacturer

J. H. WETHEY, ST. CATHARINES, ONT.

SAMPLES SENT BY MAIL ON RECEIPT OF 15 CENTS IN POSTAGE STAMPS.

Patented in Canada — **Price $13.50 net per Gross.**

DALLEY'S
Fine Gold Extracts
SELECT FLAVORS,
From Choicest Fruits and Spices.

—PERFECTLY—
PURE and DELICIOUS

Unequalled in Strength and Economy. No Adulteration ever used. Winning Friends everywhere. The best dealers treble sales with them.

Their great strength saves over 50 per cent. actual cost, as they are the true rich flavor of the fruit.

These goods are put up in 10c., 15c., 20c. and 25c. sizes, also in lbs. and gallon sizes, for fine confectioners' use.

NONE GENUINE unless the words "Fine Gold" are across the label in gold letters.

The Fine Gold Extracts can be got in all flavors from Wholesale Grocers throughout the Dominion, or from our Hamilton or Toronto warehouses.

F. F. DALLEY & CO.,
123, 125 and 127 James Street North
Hamilton.
18 Front St. W., Toronto.

A GROCERS' TRAINING SCHOOL.

Why not have a training school for grocers? This was asked by a young man who had just embarked in the grocery business. This question has been talked about very often during the past five years, but nothing outside of talk has ever been attempted. The idea of such an adjunct to our Grocers' Association may seem to some to be an admission that some grocers do not understand their business. "An open confession is good for the soul," we are told, and therefore I confess that many grocers do not understand the business as well as they would care to. In Europe grocery clerks have to serve an apprenticeship of some years before they can be passed as proficient. In this country grocery clerks after serving a few years, oftimes in stores where their employer knows but little about the business become owners of stores, bringing but little knowledge of the business with them. To such a training school would prove a blessing. A meeting once or twice during each month for information and instruction about teas and other goods sold would be a good thing. It is hard to get a man to admit that he does not understand his business thoroughly, even if he felt that a better knowledge about some things would be to his gain and advantage.—Retail Grocers' Advocate.

The educational feature of the Retail Grocers' Association has not received the prominence it deserves. That much can be done to add to the foolhandler's knowledge of the goods he offers for sale is undisputed. In addition to a public training school, he should make his store and his home just such a place. It should be the aim of every merchant to know all about the merchandise he sells, including the best modes of preparing it for use. The grocer must become an experimenter and test that which he sells. The worst sort of competitor is the ignorant grocer, he who knows next to nothing about the business, ignorant of the nature of the inevitable shrinkages which reduce profits imperceptibly. He knows not that hams shrink in weight, that dried fruits lose by evaporation, that down weight means a steady loss, that quality is injured by exposure, that the service adds a heavy charge to goods beyond what he considers cost. This ignorant dealer cuts prices more from want of knowledge than from a desire to undersell. Many of his errors can only be corrected by his coming in contact with experienced men, and these he can meet in an organization. It is alleged that associations place men on a level, that the sharp, shrewd, well posted man gives the unskilled, inexperienced, thoughtless fellow the benefits of his experience. Does he not in so doing remove a disturbing element and make the path to money getting smoother? By teaching others the art of money getting he improves his own chances for gathering shekels. The store, the home, the association should be training schools. They are so made by the best retailers, and that is one reason of their success. They master details.—American Grocer.

SEEDS.

THE STEELE BROS. CO., LTD.

Now in Stock and Daily Arriving,

VEGETABLE, FIELD, AND FLOWER SEEDS.

Wholesale Catalogue on Application. Get our Prices Before Placing Orders.

Also Full Lines of Clovers, Timothy, Flax Seed, etc., etc.

Correspondence Solicited and Samples Invited.

THE STEELE BROS. CO., LTD.

SEED MERCHANTS. TORONTO.

Awarded Gold and Silver Medals 1887 and 1888, also Bronze Medal and Diploma 1889.

The London Brush Factory

61 AND 65 DUNDAS STREET.

MANUFACTURE BRUSHES OF EVERY DESCRIPTION.

MILL AND MACHINE BRUSHES MADE TO ORDER.

FULL STOCK CARPET SWEEPERS

THOS. BRYAN.

YOUR FLOORS.

We have frequently stopped and looked about us, on entering some grocery stores, which seem to be butcher shops, instead of that which they are represented.

The fault found is the habit many of our enterprising grocers have, namely, putting sawdust on their floors, and we see no benefit derived therefrom, unless it be the trouble of sweeping. A few months ago we saw where a burglar had successfully tapped a till in a grocery store, when the proprietor would have heard him entering had not sawdust been placed on the floor.

Your customers are chiefly ladies, and for their benefit you should abandon this habit, and a clean floor will not be the cause of a customer going to another merchant for goods required. Ladies do not care to have their dresses covered with sawdust, and this cannot be avoided without the trouble of holding them up, and no one cares to do this while purchasing.

Another complaint we hear of is fish barrels blocking up your doorways; one cannot pass in or out without the dress touching the barrel, leaving a stain difficult to be taken out, and the smell of fish on their dresses.

If these are put outside to keep cool and fresh we would suggest that they be put outside the back door, or in your storehouse, and a sample put in an empty grape basket and set on a box, would show your goods to better advantage than in under the brine in which the fish are packed.

The big family grocers have recently taken to getting up "blends" of coffees and teas, and making leaders of them to attract trade. It is a good device, and undoubtedly pays well those who have the happy knack to get up a desirable blend. Mocha and Java coffees can be deliciously blended, but tastes are so variable that what will suit some will not suit others; but even here the clever grocer can meet all demands, for he can have as many blends of these two coffees as he chooses. In teas, even greater success attends the grocer who understands their qualities and favorably blend them. This blending business is something that every grocer might study with profit, and its introduction into his trade cannot but prove satisfactory. By establishing the reputation of his blend of coffees and teas he is sure to attract an increased business to his establishment, and it costs nothing but the exercise of taste and judgment to do so. Any grocer, in town or country, may get up a desirable blend, but we would suggest that no one undertake it unless he has first-class goods with which to do it.—Phil. Cash Grocer.

Mr. J. H. Wethey, called on THE GROCER yesterday. He has had a splendid trade this year. He sold as much in October and November as he did the entire year before.

Honor is to business men what courage is to the soldier; what zeal is to the advocate; or impartiality to the judge.

Have you tried the Cash System? It would add years to your physical life, as well as to your business life, to be able to buy and sell for cash.

Are you insured? If so, read your policy, and don't fail to keep your premiums paid up.

"No man has a right to hazard other men's property without fairly apprizing his creditors of the nature and extent of the risk, and obtaining their consent to the measure." — Horace Greeley.



TORONTO, DEC. 31, 1889.

DRY GOODS.

A lively trade could not be looked for during the past week, as in no year are the holidays a season of buying. In this year an exceptionally dull week was not at all disappointing. The trade for the season, throughout, has been far from an active one. The travellers are now going out. A disposition is showing itself to buy more freely in woollen goods. The prospect for a good sorting-up trade is brightening.

HARDWARE.

The current of trade dwindled considerably during holiday week. The demand was confined chiefly to articles of fancy make. The tendency of prices is to harden and increase. The last advance was in galvanized, annealed, oiled and bright iron wire. This is the second progressive movement in these wires within a few weeks. The change is noted in our price list. The quotation for barbed wire has been withdrawn, owing to the unlikelihood of any being good for a single day.

GROCERIES.

This is usually the quietest week in the whole year in the grocery trade, and the one now current is no exception to the rule. A few travellers have gone out, but they are doing very little business. Every one is busy stock-taking.

CANNED GOODS.

There is no change in prices this week, but all fruit and vegetable staples are firmly held. A review of the tomato pack appears in another column. Salmon is easy, but lobsters are firm.

COFFEES.

Local markets unchanged but outside the feeling on Rios has been inclined to weakness though there is some uncertainty as to the future.

DRIED FRUIT.

The market is generally dull and prices unchanged. Currants are easier at 5⅜ to 5½c. for barrels. Dates steady; stocks here are light, good quality are going at 6 to 6¼c. with a few at 6½c. Figs dull, the supply of natural in bags is now sufficient for the demand and prices are easier at 4¾ to 5c. Prunes have been dull this week but prices have been steady. Valencia raisins have continued the strong feature of the market. Holders are firm at 7c. A letter from New York reports the "arrival of the Italia" with 80,000 boxes, but three-fourths of this belongs to two firms in New York; there is a disposition to force prices still higher. Sultanas keep firm at 10 to 11c. for choice and 8½c. for inferior. Malaga raisins are dull and stocks are very light; London layers are offering at $3.10; no blue or black baskets offering.

GREEN FRUIT.

The Christmas trade has been good, a great deal of stock having been run off since the holiday demand set in. The mildness of the weather has favored trade in these fruits, as if the weather had been very cold shipments would not have been possible. The delay in the arrival of the Polynesian brought the special Christmas stock of fancy oranges too late upon the market for the holidays. Consequently, a lot of this Valencia fruit is on hand that was expected to be sold off pretty well by this time. It is worth $5 to $5.50 per case. Though scarce last week they are now plentiful. Of the Florida oranges, the russets are worth $3 to $.25; the fancy brights are $3.50 to $3.75. The Jamaica oranges appear not to have entirely left the market yet. They are worth $5 per barrel. The Jaffa stock, now scarce, is worth $4 per box. The Palmero lemons are $3.25 to $3.50 in 360's, and $4 to $4.25 in 300's. The Messinas are $3.50 to $4 in 360's, and $4 to $4.50 in 300's. The Malaga grapes are worth $6.50 to $7 for common weights, and $8 for heavy weights.

BUTTER AND CHEESE.

The quantity of butter marketed has been, as was to be expected, below the average. The holiday week is never a brisk one, as farmers do not come to the city then as numerously as in weeks immediately before and after. The demand has likewise been in a state almost of repose, so that the position in which we reported prices last week has not been materially affected by business done since last reports. The chief stress of the demand for holidays fell before Christmas, when not only the quantity but quality of the butter purchased was mostly sufficient for the holidays. Choice dairy packed butter is 15 to 18c. Store packed is worth 10 to 15c. but there is no zest to the demand for it. Large rolls are 15 to 16c. Pound rolls are 18 to 22c. Very few of the latter go at 18c. The price most commonly paid is 20c., though plenty of very good brings 22c. Creamery butter is 25 to 28c. and sells well within the lines of its consumption, that is, among those who are willing to pay for a fancy butter. Cheese of the summer make is 8 to 9½c. That of early autumn make is 10½ to 11c. Stocks show no sign of exhaustion, so that the prospect of buyers yet coming to the terms of makers is not strong.

FISH.

There is no trade yet to speak of. Preparations for the market which opens in January are being made by the buying and freezing of stock. The prices reported last week remain unaltered. Whitefish are 7c., salmon trout are 7½c., salted sea-salmon are $12 per barrel of 200 lbs. Fresh steak-cod are 6 to 6½c. Haddock are 5 to 5½c. Labrador herring are $5 to $5.50 per barrel, and $3.25 to $3.75 per half-barrel. Shore-herring is $4 per barrel, and $2.25 per half-barrel. Smelts are 6c. per lb. Boneless cod are 6 to 8c. per lb. Boneless fish, 4½ to 5c.

CRANBERRIES.

The Cape Cod cranberries are now $10 to $12 per barrel. They are sold in boxes at $4. There has been a growing demand since last report.

NUTS.

Demand dull and prices nominally unchanged.

PEELS.

No hing doing. Holders ask same as before.

SUGAR.

The weakness noted in our last issue resulted in a break in the prices of white sugars of 3-16c. per lb. being a decline of ¼c. within a week. This brought prices down to the following basis:—

Granulated 1 to 15 bbls	$0 7⅜
" 15 bbls and over	0 7¼
Paris lumps, boxes	0 7⅞
Ex. grou'd, bbls. box's & less than bbls	0 8¼
Powdered H. bbls.	0 7½
" less than bbl	0 7¾

There has not been so much of a change in yellows. They were comparatively lower before and wholesale houses are working off old stock. There is a lower market however and sales have been made at 5¼c. for low grades. Foreign markets are also lower and latest cables are weak.

SYRUPS AND MOLASSES.

There is a fair inquiry at firmer prices. Good Trinidad molasses are selling at 37 to 38c. in hogsheads, and syrups are quoted on a basis of 3⅝ to 3¾c. for dark. Fine American corn syrup is quoted at 4⅝ to 4⅞c. in barrels, and 4¾ to 5c. in half barrels.

TEAS.

Are neglected this week, as is natural during the holiday season. There are a few Japans moving, which show better value than has been offering for some two or three months past. Holders are easing off a little in prices owing to a dull demand. Pekoe Congous are showing exceedingly good value. Young Hysons from fourths to good seconds still scarce and in demand.

Business in Indian teas has been slack on account of the Xmas holidays and stock-taking. The home market continues firm, and the recovery in medium Pekoes has been maintained. The offerings were large and included some useful teas from Assam, Sylhet, and Caehar, and a few from Darjeeling, which met with considerable attention and sold at better prices, especially for Pekoes up to 10d., as well as Pekoe Souchongs and Brokens. Good medium to fine Pekoes at 11d. to 1s. 2d., and Broken Pekoes from 11d. to 1s. 6d. sell readily with a hardening tendency. Fannings with strong dark liquors, suitable for blending purposes from 9d. to 1s. 3d. command exceptionally full rates.

For Ceylon teas under 1s. the enquiry has been strong at fully previous rates, but Pekoes and Broken Pekoes at 1s. 1d. and upwards have sold at weak rates and offer good value to buyers. The quality continues to be of desirable character. The export from Ceylon October 1 to November 20th, 1889, is 4,537,000 lbs. as against 4,253,000 lbs. for the same dates 1888. On spot business has been dull.

COUNTRY PRODUCE.

APPLES—The apple trade has not improved. Stock shipped to England has been complained of as in bad condition. The packing had to be done over, and the fruit was depreciated. The English buyers, too, appear to have been fastidious. A loose barrel, or one slightly damp would be at once classified as damaged, although the contents might be in the best condition. Shipping has been checked somewhat by the consequent fall in English prices. Good apples are worth $2 to $2.50 per bbl. by the car load, and $2.50 to $3 in small lots.

BEANS—Prices are unchanged—at $1.50 to $1.60 outside, and $1.70 to $1.85 here—and trade this week nearly at a standstill.

DRIED APPLES—There is no difference in the situation or the prices at this moment and those of last report, sales being at 5½ to 6c. in lots, and 6 to 6½c. in small quantities.

EVAPORATED APPLES—Old apples are 9½c., and new 10c. Trade is quiet.

EGGS—Limed are 18 to 19c., fresh are firm at 24c., and new laid are down to 25c. The latter have decreased in price on account of the withdrawal of the exceptional demand

that was active before Christmas, also on account of the questionable freshness of so-called new-laid eggs that were brought into the market by high prices.

GAME—Partridges are 50 to 55c. per brace. Black and mallard ducks are 75 to 90c. per brace; wood-ducks, pintails, butterballs, teal, blue-bills, red-heads, are 35 to 45c. per brace. Prairie chickens are $1.50 per brace. Quails are $2 to $2.50 per doz. Rabbits are 25 to 30c. per pair. Trade has been very good. There will be no quotations for partridges or ducks after this one until next autumn, the close season beginning this week.

HAY—No. 1 pressed on track is worth $10.50 to $11. For No. 2 pressed there is no market. No. 1, loose on street, is worth $14 to $15. No. 2, loose, is worth $8 to $11. There is a demand for good hay.

HIDES—There is no variableness in the signs of the market. Moreover, the business done since last report has been but light. In car lots cured hides are worth 5c., and green ones are worth: No. 1, 4¼c; No. 2, 3¼c.

HONEY—Clear is 11½ to 13c. Honey in the comb is 17 to 19c. The volume and course of trade have undergone no change.

HOPS—The crop seems to have been sufficient to keep prices regular. Yearlings are 8 to 11c. New hops are 12 to 14c.

OATS—Are worth 29 to 30c. in car loads, and 32 to 33c. on the street.

ONIONS—Are worth $1.75 to $2. Only choice bring the latter price.

POTATOES—In car loads are worth 55 to 57c., and in small lots from 65 to 70c. There is not as much sprightliness in the demand as was noticeable last week.

POULTRY—Geese are 7 to 8c. per lb. Turkeys are 8 to 10c. Ducks are 50 to 75c. per pair. Chickens are 30 to 50c. per pair. These prices, which are fairly good, indicate the proportions of the supply. It is not bad, and it is not extraordinarily good.

STRAW—No. 1 oat is $7 pressed, $6 loose, and $10 to $10.50 in sheaves. For No. 2 there is no demand, nor is there any for wheat straw.

SKINS — Sheepskins are growing more valuable as the cold weather approaches and the wool consequently gets longer. Good ones now bring $1.15 to $1.25. No. 1 calf-skins are yet 6c. per lb., and No. 2, 5c.

TALLOW—Rough is 1¼ to 2c. Rendered is 5 to 5¼c. The general slaughtering has increased the supply greatly.

WOOL—Fleece wool is 22 to 23c. per lb. Pulled wool is worth 24c. for lowest quality, 25c. for super, and 30c. for extra-super.

PROVISIONS.

BACON.—Long clear is 7½ to 7¾c. Increasing stocks are bringing prices down. Breakfast bacon is 11 to 12c. Roll bacon is 9 to 10c.

HAMS.—Smoked hams are 11 to 12c, and green ones are 10 to 11c.

LARD—American, in tubs, is 9c.; in pails 9½c. Canadian, in tubs, is 9½c.; in pails, is 10c.

MESS PORK—Brings $13.55 to $14. Choice Canadian oats are worth $14.50.

DRESSED HOGS—Are worth $5.30 to $5.40 delivered in rail lots. Butchers are paying $5.75 to $6.25 for clean select-weight hogs, ranging from 100 to 150 lbs.

MONTREAL MARKETS.

MONTREAL, DEC. 31, 1889.

IRON AND HARDWARE.

There has been little change in the general character of the iron and hardware. Despite the influx of States pig iron into Ontario holders can maintain prices, especially as stocks are light. Summerlee may be quoted at $27 to $27.50, with other brands in proportion. Finished iron has had a fair sale at firm prices. Foreign bars $2.75, with Canadian $2.50. Hoops firm and higher at $3. Tinplates have continued firm at $4.25 to $4.50 for cakes and $4.75 for charcoal, with terne plates at $8.25. Metals have ruled firm. Copper has advanced of late to 14½ to 14¾c. Tin firm at 24 to 25c. Zinc has advanced to $6.50 for sheet and spelter to $6.25.

NAILS.

Prices have been firm and well maintained, but business has been of small volume. The works are largely shut down for needed repairs, stock taking etc. There has been no change in prices which have remained as when last quoted. Horseshoes have remained firm at $3.65 for round and $3.75 for small lots.

CUT NAILS.

10 dy @ 60 dy, hot cut, per keg	$2 65
8 dy @ 9 dy, " "	2 90
6 dy @ 7 dy, " "	3 15
4 dy @ 5 dy, " Am. pat	5 40
3 dy hot cut, per keg, "	4 15
3 dy fine hot cut, per keg, Am. pat.	2 65
4 dy @ 5 dy, cold cut, per keg	3 15
3 dy, cold cut, per keg	3 65
2 dy, fine hot cut, Am. pat	5 85

STEEL CUT NAILS.

10 dy @ 60 dy, per keg	$2 75
8 dy @ 9 dy, "	3 00
6 dy @ 7 dy, "	3 25
4 dy @ 5 dy, "	3 50
3 dy, per keg	4 25
3 dy, fine, per keg	5 75

CASING, FLOORING AND BOX NAILS.

3 dy, per keg	$4 65
4 dy @ 5 dy, per keg	3 90
6 dy @ 7 dy, "	3 65
8 dy @ 9 dy, "	3 40
10 dy @ 30 dy, "	3 15
Cut spikes, "	2 90

COMMON FLOUR BARREL NAILS.

⅞ inch, per keg	$5 05
1 " "	4 65
1⅛ " "	4 35

Finishing nails 75c. per keg over same size hot cut, viz., from $6.60 for inch to $2.65 for 3-inch per 100 lbs. Clinch and heavy clinch nails from $6.60 for 1-inch to $3.40 for 3-inch per 100 lbs. Sharp and flat pressed nails from $7.10 for 1-inch to $3.90 for 3-inch per 100 lbs. Horse nails, No. 7, 24c., No. 8, 23c., and No. 9, 22c. Terms—M brand 60 per cent. discount, four months or 5 per cent. off for cash in thirty days.

PAINTS AND OILS.

In leads there continues a firm feeling and an advance is expected in the near future, but for the present transactions are limited to small lots. Association white lead $6.25; No. 1 $5.50; No. 2 $4.75; No. 3 $4.50; dry white lead $5½c, and red do. 4 to 4½c. Turpentine has ruled easier. Jobbing lots are at 72c, but a round lot sold down to 70c.

CEMENT AND FIRE BRICK.

The cement market has manifested a stronger tone, and prices have made a gain of 10c to $2.70 to $2.90; but business has been very quiet. There has been an increase of $3 on the inside price for fire bricks, due to light stocks and the big demand that is by for this time of year. Prices are now very firm at $25, $30.

GLASS.

The market has continued firm at the late advance. Demand has been quiet but some dealers claim that a further advance is not improbable. First break, $1.60, second break, $1.70, with 100 feet at $1.85.

GROCERIES.

Trade as was expected, has been of a holiday character, that is, except in a few special lines the movement has been light in wholesale circles, while retail trade has been brisk in accord with the season. Payments have been rather slack but are expected to improve after the holidays.

SUGARS.

Refined sugar has not improved either in price or demand. Even below 7c. has been accepted for granulated at the factory, which would make the guild price 7⅛c. and there is no indication of immediate improvement. Yellows range from 5 to 6¼c. as to quality with sales of very low grade below the inside.

MOLASSES

The market has continued quiet and unchanged, with nothing of moment to note. Round amounts could be bought at 44c. for Barbadoes, with smaller quantities up to 47c.

TEAS.

The situation has remained much as before, but the movement has been less active. Grades below 20c. have continued firm as ever, especially the extreme low grades, which are very scarce. There are good orders on the market from the west at 15 to 16c., but the quality desired can hardly be secured at these figures. Fine Japan at 20c. is fairly enquired for.

DRIED FRUIT.

Valencia raisins have a firm tone. Supplies in first hands have been well taken up at 6⅞ to 7c., with layers one cent more. Provincial currants are firm at 5½ to 6c., with Vostizza up to 7¼ for choice cases. Prunes are not dear, and are in good supply at 5 to 5½c. for Bordeaux, and 7 to 7½c. for Bosnia. Eleme figs, 9 to 11c. Dried apples, 5c.; evaporated, 7c.

COFFEES.

No change has occurred in the market. Mocha, 28c., 30c., Java, 24c., 29c., Jamaica, 18c., 22c., and Rio, 19c., 21c.

GREEN FRUIT.

There has been a good trade in Valencia oranges at $4.75 per case, with Jamaica at $5 per brl. Choice apples, $2.50, $5.25. Almena grapes, $6, $7 per keg. Cranberries, $8, $10 per brl. Lemons in fair request at $2.75, $3.50 per box. Native onions, $2.75 per brl. Cocoanuts, $5, $6, per 100.

SYRUP.

A moderate trade has been done at 48c., 60c. per gallon as to quality.

RICE.

Market has remained steady, with the ordinary average of business. Car lots, $3.70, Japan, 4c., 4¼c., and Patna, 4½c., 5¼c.

CANNED GOODS.

There has been a good demand for canned fruits, in which considerable has been done, notably in peaches, pears, pine apples, and strawberries at steady prices. Strawberries, $2, $2.15; Pine rpples, $2.35, $2.40; Pears, $2, $2.10. A rather easier time has prevailed in tomatoes. A round lot sold off to $1.12½, but many still claim that $1.15 is

Montreal Markets—Continued.

the lowest. Corn steady at $1.20, $1.30 and peas at $1.25, $1.35. Lobsters have continued scarce and firm at $6.80, $7. Mackerel, $5.25, $5.50 per case, and salmon $1.70, $1.75 per dozen.

FISH.

Trade has been quiet but prices have remained steady. Stocks throughout are not heavy. Labrador herring, $4, Cape Breton herring, $5, $5.25. No. 1 green cod, $5.25, $5.50. B. C. salmon have sold at $11. Haddock and cod 3½c., 4c., and fresh hering, $1.75 per 100.

GRAIN.—The tone of the grain market has been quiet but firm. Wheat has advanced lately. No. 1 hard Manitoba, $1.03 to $1.05; No. 2 hard, $1.02 to $1.03; corn, duty paid, 50 to 51c.; oats, 30 to 32c.; peas, 67 to 70c. per 66 pounds; barley, 45 to 50c.

FLOUR.—The market continues quiet but firm. There has been some enquiry for small lots, but the volume of business was not large. Patent winter has sold at $5.15, spring at $5, Manitoba strong bakers at $4.65, and straight roller at $4.50 to $4.65. Oatmeal continues quiet and steady. We quote: Patent winter, $4.90 to $5.15; patent spring, $5.00 to $5.10; straight roller, $4.50 to $4.65; extra, $4.15 to $4.25; superfine, $3.10 to $3.75; city strong bakers', $4.70 to $4.80; stong bakers', $4.60 to $4.80; strong bakers', bags, $2.40 to $2.50; superfine bags, $1.50 to $1.90; extra bags, $2 to $2.10. Oatmeal standard. $3.90 to $4.10; granulated, $4.10 to $4.30; rolled oats, $4 to $4.50.

PROVISIONS.—The demand continues slow and the market has ruled quiet and steady with only a small jobbing trade. Western short cut pork, $13; mess, $12.25 to $12.75; Canadian short cut, $14.00. Western (Armours and Fairbanks), $1.62½ to $1.65 per pail. Cases (Armours and Fairbanks), 8⅛ to 8⅜ per lb. Canadian lard, $1.60.

EGGS.—The tone of the market has been quiet, but steady. City limed 18 to 20c. held fresh at 22c. to 24c. and fresh at 30c. per dozen.

DRESSED HOGS.—There has been a fair demand and the market has ruled fairly active, with a larger volume of business in small lots. We quote: Car lots at $5.60 to $5.75, and jobbing lots up to $6 per 100 lbs.

HOPS—The market during the past week has been quiet, owing to the limited demand, and few transactions have taken place, but the tone is steady and values are unchanged. A small lot of choice English Kent hops sold at 27c., duty paid. A few small lots of Canadian hops changed hands at 14c., but holders generally are asking 15c. Fair to good may be quoted at 10 to 12c., and old hops at 5 to 7c.

BUTTER—The situation of the market was unchanged, the tone being firm and prices sustained. The demand continues slow, except for fine goods, for which the local demand is good at full prices. Latest advices from abroad on butter say: Butter has continued quiet, the demand for all grades being only of a limited character. Finest creamery at 85 to 90s per cwt., and staler qualities under finest at 50 to 70s. Irish butter, Cork firsts, 121s per cwt.; seconds, 105s; and thirds, 77s. Finest Kiel butter is offered at 125 to 135s per cwt. We quote: Creamery, 22 to 23c.; Townships, choice, 19 to 21c.; Morrisburg, 15 to 18c.; Brockville, 14½ to 16½c.; Western, 12 to 16c.

CHEESE—The market was dull, and without any new feature. The shipments for the past week were 11,386 boxes, as follows: Via Boston, local, 1,261; via Portland, local, 378; ditto through, 9,447. Latest advices from abroad on cheese say: The market has been steady, with a moderate consumptive demand. Holders of strictly fancy Septembers are firm, while buyers have been able to purchase qualities that are a shade under fancy at 6d to 1s per cwt. under our outside quotation. Mediums, with a little meat, have been rather quieter this week, while mild skims are scarce and wanted. We quote to-day fancy September make, white or colored, at 55 to 56s per cwt., and finest Septembers, the least bit faulty, 53 to 54s. Meaty mediums, 30 to 40s; skims, 17 to 22s. We quote: Finest September and October, 10½ to 10¾c.; fine stock, 9¾ to 10½c. Earlier makes, 9 to 9½c.

SOME SUGGESTIONS FOR SALESMEN.

Good salesmen do not give a thought to personal appearance in busy moments.

One of the best salesmen says the seller should only talk enough to keep the buyer talking.

The best salesman of the future will not be ignorant or illiterate—the day for such has gone by.

It is certainly true that salesmen of ready and fluent speech, good talkers, are often surpassed by those who say little.

There is a maxim, "When you buy, keep one eye on the goods and the other on the seller. When you sell keep both eyes on the buyer."

Some purchasers are as fond of talking as the man who talked to himself when there was no one else to listen, and gave as a reason that he "liked to talk to a good man, and liked to hear a good man talk."

Salesmen who are good listeners are usually good observers, and consequently they grow intelligent. If a point can be made clear at all it is all the clearer by brevity, and sensible people prefer evidence to eloquence.

One of the best faculties of speech for a salesman as it is for any person who has to convince others, is that of a short, plain and pithy illustration. It strikes home. Long-winded stories are tedious, and so are hobbies.

The salesman speaks to explain, convince and persuade, and he should keep his final aim constantly in mind. He knows instantly the effect he is producing, and the more favorable it is the better he can talk, because his facilties are encouraged.

Salesmen are the most important of all young clerks, says a well known merchant. A good one will always increase your business, add to your profits, and be of the same service as a partner would have been. A poor salesman will drive away trade, and may ruin your prospects. Let "fancy" men severely alone. Avoid all "loud" fellows.

The salesman who thinks of the meaning and feels the power of a word when he uses t will naturally speak it earnestly and with the right emphasis. Otherwise he will not emphasize it at all, and it is possible that a sale may hang upon the emphasis given to a few important words.—Michigan Tradesman.

WEAK ADVERTISEMENTS.

Advertisers are very apt to claim too much and assume too little. When the actor was asked by the preacher the secret of his success, the actor replied:—"We present fiction as though it were truth, while you present truth as though it were fiction." The advertiser frequently labors under the weakness of "presenting truth as though it were fiction."

To quietly assume the merit of an article is far more convincing than to noisily claim it. Superlatives and generalities are cheap, common and weak, even with the aid of large type and repetition. The bold claim that an article is better than all its competitors, has a tendency to arouse a spirit of denial. Among the best advertisers, the use of superlatives is very limited, as it is with the most successful salesmen. To assume that an article has superior merit and calmly set forth in clear and explicit language why, or to call attention to its characteristics in such a way that the prospective buyer sees its advantages, is to save arousing opposition or denial, and frequently to secure the cooperation of the customer. The good salesman in an interview takes for granted the superior merits of his wares, proceeding at once to support the position thus taken. An intelligent buyer wants the whys and where.—Buckeye Grocer.

You can always trace a registered letter, and a copying-press for letters is a sensible investment, if used.

"A good name is rather to be chosen than great riches."—Solomon.

Patronize the manufacturer who, to your knowledge, sells unadulterated goods.

SCIENTIFIC AMERICAN
ESTABLISHED 1845.
Is the oldest and most popular scientific and mechanical paper published and has the largest circulation of any paper of its class in the world. Fully illustrated. Best class of Wood Engravings. Published weekly. Send for specimen copy. Price $3 a year. Four months' trial, $1. MUNN & CO., PUBLISHERS, 361 Broadway, N.Y.

ARCHITECTS & BUILDERS Edition of Scientific American.
A great success. Each issue contains colored lithographic plates of country and city residences or public buildings. Numerous engravings and full plans and specifications for the use of such as contemplate building. Price $2.50 a year, 25 cts. a copy. MUNN & CO., PUBLISHERS.

PATENTS may be secured by applying to MUNN & Co., who have had over 40 years' experience and have made over 100,000 applications for American and Foreign patents. Send for Handbook. Correspondence strictly confidential.

TRADE MARKS.
In case your mark is not registered in the Patent Office, apply to MUNN & Co., and procure immediate protection. Send for Handbook.

COPYRIGHTS for books, charts, maps, etc., quickly procured. Address
MUNN & CO., Patent Solicitors.
GENERAL OFFICE: 361 BROADWAY N. Y

DAVIDSON & HAY
Wholesale Grocers,
36 Yonge Street,
TORONTO, ONT.

FULL LINES OF
CANNED GOODS
INCLUDING THE
"Lynx" Brand of Salmon and
"Clover Leaf" Lobsters.
Teas, Sugars, Syrups,
and general Groceries.
Sloan & Crowther
59, 61 and 63 Front St. East,
TORONTO.

Eckardt,
Kyle & Co.
IMPORTERS
--: AND :--
Wholesale Grocers.
3 FRONT ST. EAST, TORONTO

WHAT SHALL WE DO WITH THE BOY ?

When the time arrives that a boy leaves school and enters upon the trade, calling, or profession that he intends to pursue, he is not likely to look upon it as the most momentous time of his life. A great deal depends upon his fitness for the work, and whether he is adapted for it, and if he only could realize it, his future destiny is probably determined at this time.

How many boys take a position, whatever it may be, trade, clerkship, or other employment from any particular choice they may have for it ? Very few ; by far the large majority accept the first position offered. The boy may be totally unfit for it, although it may be some very inferior employment, whereas if a position acquiring some ability had been offered at the same time, and accepted, the boy would have made his mark.

A writer says—"It is a well known fact that but a small majority of the boys of today, are choosing a business because they seem to be adapted to it. Parents imagine their boys should be doctors, or lawyers, or almost anything else but mechanics or tradesmen." Just so, and it is not at all unlikely that the writer of the above, if the parent of some good lively boys, not only imagines that his boys should enter one of the professions,but will most likely have them do so.

We hear and read a good deal about the tendency in these latter times to avoid the trades and make the boys something else. Now, we by no means would discourage any boy from learning a trades. it is an honest way to earn a living, and we think that a large number of the young men who drift along in idleness until they reach the age of manhood without any handicraft or other means of making a living, make a great mistake that they do not, when a suitable age, apprentice themselves to learn a trade, and save themselves from the necessity of earning a living by performing the lowest and hardest kinds of work. We also think that all boys who have a preference for mechanics should follow it, but all boys have not that desire, and to force them to it, because certain writers and talkers are continually deploring the degeneracy of the age in this respect, is all humbug.

Now let us examine this question a little. A mechanic, the father of a family of boys, looks at the question in this way. He has been working at his trade for years, probably has had steady employment at fair wages, and has succeeded in bringing up his family respectably, but has not been able to save anything. Naturally he wants to see his boys do better than he has done. He knows that the chances for a mechanic to make anything for his old age is very slim. He has had to work from seven in the morning until six at night, year in and year out.

On the other hand, he can see other employments that young men are engaged at, in which they receive larger pay before they reach their majority than he ever received in his life; their hours are shorter and the work easier. Is it any wonder that this man looks out for something different for his boys ?

The boys know the struggles that the father and mother have had to keep a home and clothe and feed them. They determine to try a business that promises to do more for them that mechanics has done for the parent, and in many cases they succeed in placing themselves in positions far superior to that of the parent.

How many mechanics do not succeed as well as the one described, who do not know what it is to have constant employment at fair wages? They are legion. The trades are overdone, the same as all other callings, so that there is not much encouragement for any boy of ordinary intelligence to learn a trade with a view of being anything better all his life.

Socially, the mechanic is looked upon as lower in grade than the clerk, and so on, to the professions. This may be wrong, yet it is a well known fact.

The sons of merchants and professional men do not learn trades. If it is the proper thing to do, why don't the parents of these boys put them to learn trades ? They know better ; they don't practice what they preach ; they know that there is no money in it ; that their social position is not so high ; that the work is harder, is more precarious and the hours longer than nearly all other employments, therefore they do not have their sons learn trades.

Most decidedly we say every boy should learn to be something, be it ever so humble. He should be placed in a position by his parents to earn his own living, to be independent ; but that something is not necessarily a trade. If possible, let the boy be what he desires ; he will be more likely to succeed in the calling of his choice, and if he has no inclination for the mechanics, don't try to make him one.

CONSIGNMENT
COARSE
LIVERPOOL SALT
NOW ARRIVING.
Send for Quotations.

ESTABLISHED 1869.
STANWAY & BAYLEY.
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST, TORONTO.

Packers' Agents
—FOR—
Canned Goods
Evaporated Apples,
ETC., ETC.
Correspondence Solicited.

The Lindsay grocers have agreed to a penalty of $10 for each case in which one of them is proven to have given Xmas presents to customers.

There is no art or science that is too difficult for industry to attain to."—Clarendon.

A soft answer turneth away wrath, and a harsh answer turneth away a customer.

FOREIGN FRUITS

R. S. GALLAGHER,

FRUIT AND COMMISSION MERCHANT,

TORONTO.

111 & 113 King St. E., 77 Colborne St.

Telephone 1617.

JAMES & FURNESS

Produce and Commission Merchant,

DEALERS IN

MESS PORK, BACON, HAMS, LARD, BUTTER, DRIED FRUITS, CHEESE, EGGS, POTATOES, HOPS, GRAIN, BAILED HAY, and all kinds of Produce.

Fish, Game and Poultry Handled in Season.
Advances made on Consignments.
Consignments of all kinds of Produce Salicited.

72 Colborne St., TORONTO, ONT.

J. CLEGHORN & SON

WHOLESALE

Fruit, Fish & Oyster Dealers

94 Yonge Street, Toronto.

Bulk and Can Oysters, Siscoes, and Haddies arrive daily.

IN STOCK: Jamaica Oranges, Maori and Malaga Lemons, Malaga Grapes. Spanish Onions, New Figs, Choice Winter Packed Apples. Also a full line of Nuts

Above Mentioned Goods at Market Prices

CREAMERY MEN AND MERCHANTS

Holding butter of good quality are requested to correspond with

T. W. CLARK,

Commission Merchant and Wholesale Dealer in Butter and Eggs.

Consignments solicited and business transacted for Ontario and other Eastern Canada Merchants.

VANCOUVER, B.C.

References: Bank of British Columbia, Bank of British North America.

STEEL, HAYTER & CO

IMPORTERS OF

INDIAN TEAS

Direct from their Estates in Assam.

Assams, Kangras, Darjeelings and Indian Oolongs in Stock.

PROPRIETORS OF THE WELL-KNOWN

"Monsoon" Brand.

SAMPLES AND QUOTATIONS ON APPLICATION

11 & 13 Front St. E. Toronto.

Calcutta and London Firm: Octavius Steel & Co.

C. RICHARDSON & CO.

MANUFACTURERS OF

The Celebrated Bull's Head Brand Pickles,

SAUCES, JAMS, JELLIES,

CANNED FRUITS AND VEGETABLES.

SPECIAL PRICES IN

CANNED TOMATOES.

EVAPORATED APPLES and MAPLE SYRUP

125 River St., Toronto.

RICHARD TEW & CO.

The fire which visited this firm's establishment on 19 Front street west, was the cause of damage to more stock than it destroyed. The building is not now habitable, so the firm will not continue to carry on their business in it. At the beginning of the New Year they enter the warehouse on Front street east, next the new Board of Trade building. But Messrs. Richard Tew & Co. will not move their damaged stock to their new place of business. That stock they will run off in cheap job lots at their present premises. Salesmen will remain there and attend to orders, even after the new quarters are stocked. This affords an excellent opportunity to buy at a low figure goods that are damaged more in the reputation than in reality.

The Imperial Produce Company of Toronto has issued its prospectus, a perusal of which must have the effect of placing the company high in the confidence of the public. Formed for the purpose of carrying on a brokerage and commission business, acting as a medium between the producers and consuming markets of Great Britain as well as our local markets, the sphere of its usefulness, and in fact the necessity which has called it into existence will be at once recognized. The president is Mr. W. A. Warren, of Warren Bros. & Boomer, and the vice-presidents are the Minister of Agriculture, Hon. Charles Drury, and W. E. Wellington. On the directorate are such names as Thomas Long, Wm. Elliott and J. K. Leslie. Mr. Walter Stark is managing director.

Are you selling for cash? or are you losing 50 per cent of your profit by trusting everybody and anybody?

Now Autumn Summer puts to rout
And chilly winds to blow begin:
The ice cream joke is going out,
The stove-pipe joke is coming in.
—Boston Courier.

Balance your cash every day.

SUNLIGHT LARGEST SALE IN THE WORLD SOAP

Winner of THREE GOLD MEDALS in 1889---Paris, France, Ghent, Belgium, and Ottawa, Canada.

The Wide-Awake Grocer, even if he gets a smaller profit out of SUNLIGHT" Soap than he does out of Inferior Soaps, recognizes the fact that the increased volume of business done by reason of keeping the BEST article, more than compensates for the smaller profit. The aim of every Grocer should be, to earn a reputation for selling THE BEST.

CANADIAN HEAD OFFICE:
77 ST. JAMES STREET, MONTREAL.

Ontario District Agent:
WALTER STARK, 62 Front Street East, Toronto.

HE WAS ALL RIGHT.

Perhaps Masons will appreciate the following experience of a drummer in identifying himself as a genuine commercial tourist of Grand Rapids, Michigan, as told by the times of that city :

"Whence cometh thou, pard?"

"From the lodge of the Holy St. John, Michigan."

"What seek ye here to do?"

"To take a few orders and collect a bill of Billson."

"Then you are a drummer?"

"I am so taken and accepted by the boys."

"How may I know you to be a drummer?"

"By my cheek and my fifty pound sample case. Try me."

"How will you be tried?"

"By the square."

"Why by the square?"

"Because the square is a magistrate and an emblem of stupidity."

"Where were you first led to be a drummer?"

"In my mind."

"Where next?"

"In a printing office, adjoining a regular post of drummers."

"How were you prepared?"

"By being divested of my last cent, my cheek rubbed down with a brick, a bunion plaster over each eye, and a heavy sample case in each hand. In this fix I was conducted to the door of the post."

"How did you know it was a door, being blind?"

"By first stepping in a coal scuttle and afterwards bumping my head against the d or knob."

"How gained you admission?"

"By benefit of my cheek."

"Had you the required cheek?

"I had not, but Steve Sears had it for me."

"How were you received?"

"On the sharp toe of boot, applied to my natural trousers."

"What did this teach you?"

"Not to fool around too much."

"What happened next?"

"I was set down on a cake of ice and asked if I put my trust in mercantile reports."

"Your answer?"

"Not if I know myself, I don't."

"How were you next handled?"

"I was straddle of a goat made out of a 24x4, and trotted nine times around the room by four worthy brothers, and then trotted in front of the Left Bower for further instructions."

"How did he instruct you?"

"To approach a customer in three upright regular steps, with my business card extended at right angles, my arms forming a perfect square.

"How were you then disposed of?"

"I was again seated on the cake of ice in front of a dry goods box, and made to take the following horrible and binding oath :—

"I, Charles S. Robinson, do hereon and herein most everlastingly and diabolically swear, by the Great Tall Flush, that I will never reveal and always steal all the trade secrets I can for the use and benefit of the Most August Order. And I further swear, by the Baldheaded Jack of Clubs, that I will never give, carve, make, hold, take or cut prices below the regular rates. And I further swear by the Piper that played before Moses to never have any commercial dealings with any man unless he is sound on the goose."

"I was then asked what I most needed."

"What was your reply?"

"Money."

"What did you then behold?"

"A copy of Dun & Co.'s reports, open at chapter 'Muskegon.' Upon the open book rested a pair of drug scales, in one pan of which reposed ten pounds of concentrated lye, and in the other sat a small silver jackass."

* * * * *

"Shake! Brother! Will you be off or from?"

"Both, if I can borrow money enough to get out of town on."

"Have you any cigars?"

"I have."

"Give 'em to me."

"I did not so receive 'em, neither will I so impart 'em."

"How will you dispose of 'em?"

"On sixty days' time or two per cent. cash, F.O.B."

"All right, begin."

"No, you begin."

"Up." "Em." "Set."

"Set 'em up." The words and signs are right, Brother Snooks, he is a yard wide and all wool, and you can bet on him."

Brother Crookson and I each lent the chap $5 and he left his many thanks and kind wishes.

W. RYAN

Produce and Commission Merchant,

72 FRONT-ST EAST, Toronto, Ont.

—0—0—

—DEALER IN—

Mess and Shortcut Pork ; Long, Clear Breakfast and Roll Bacon ; Hams ; Lard ; Dried and Evaporated Apples, etc., etc.

Consignments of Butter and Eggs solicited.
No. 1 Spruce Butter Tubs always on hand.

TORONTO

Produce Commission Co.

W. B. WEIL, Manager,
74 COLBORNE STREET.

Consignments Solicited.

Liberal Advances, Ample Storage Capacity.

Butter, Eggs, Cheese, Etc. Baled Hay and Grain.

T. KINNEAR & CO.

Wholesale Grocers,

IMPORTERS OF TEAS,

SUGARS, ETC.

47 FRONT ST. EAST,

TORONTO, ONT.

YOUNG, ANDREWS & CO.,

Produce & Commission Merchants,

74 Front-St. E., Toronto.

We solicit your consignments. We do not speculate on your produce, we sell to the best advantage for you. We handle everything that the country merchant requires to send from home to sell. Our warehouse is in the centre of the commission business, Our cellars are airy and cool. Send us a small trial lot.

YOUNG, ANDREWS & CO.

ENGLISH PICKLES | **CHOICE AND CHEAP.**

WM. MASEFIELD & CO., Limited,

MIXED PICKLE MAKERS,

LIVERPOOL, ENG.

Have placed on the market, through their selling agents, J. L. WATT & SCOTT, Toronto, a really first-class article, in pure vinegar, at popular prices. All Wholesalers have them. Ask to see the goods.

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL,

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday s yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, McGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G P. GIRDWOOD.

THE OFFICE END.

The selling end of your store is probably all right, says the American Storekeeper. Your clerks are undoubtedly polite and anxious to please. Your stock is probably kept in perfect order. The windows shine with elbow grease. The floor is spotless in its cleanliness. Your show cases are polished until they shine like the faces in a Sabbath-school at Christmas time. But how about the office end? Have you any office to which you can retreat for a little private business chat upon occasion? Is there any particular place in your store to which all your clerks do not have free access? Are not your papers scattered about without order, and can you, at a moment's notice, put your hand on any bill you have received during the past six months? We hope that you have a neat little office, and that you are as systematic in caring for it as we would like you to be, but we are, nevertheless, going to preach to you about the necessity of having such a place, and tell what should characterize it. First, we would have it so arranged, if possible, without sacrificing light and space, that it would be screened from public view. Here we would receive all travelling men, and so far as possible, look at their samples. Here we would have a desk sacred to the affairs of the head of the house, in which could be systematically arranged the correspondence, bill-files, letter-files,, price lists, catalogues, and other papers which one may need at any moment to secure some desired information. This desk should permit of locking, and the proprietor should teach the clerks to look upon it as his special property, and that it is not to be disturbed by them. We cannot speak too strongly of the importance of preserving the catalogues sent by manufacturers and jobbers. Though they may not seem to contain information which is useful to you to-day, they will probably be wanted badly before long. They will save you from saying a great many "I don't knows" to your customers. The bill files are of great importance, too. It may seem to many that a bill has survived its usefulness when the goods have been checked off, and the bill paid. It will frequently prove valuable, however, to re-order by, or to settle some point on which memory is not to be trusted. Correspondence should always be promptly answered, and then filed away for reference. Letters should always be copied. It will often save embarrassing discussions with wholesalers if you preserve copies of all orders. With the great abundance of cheap and serviceable office furniture to be had, this feature of the store can be made a comfort and a joy.

Messrs. Kanady & Besson, Windsor, are always busy, and the "floorings" they had through the holidays made them look pleasant. They say they always find time to read THE GROCER, and would not be without it.

CHARTERED BANKS.

The following is a list of the banks in Canada acting under a Dominion Government Charter:

ONTARIO.

Bank of Toronto.	Imp'l Bank of Canada.
Can. Bank of Commerce.	Traders' do
Dominion Bank.	Bank of Hamilton.
Ontario Bank.	Bank of Ottawa.
Standard Bank.	Western Bank of Can.

QUEBEC.

Bank of Montreal.	Merchants Bank of Can
Bank of B. N. America.	Banque Nationale.
Banque du Peuple.	Quebec Bank.
Banque Jacques Cartier	Union Bank of Canada.
Banque Ville Marie.	Banque de St. Jean.
Banque d'Hochelaga.	Banq. de St. Hyacinthe.
Molson's Bank.	East. Townships Bank

NOVA SCOTIA.

Bank of Nova Scotia.	Halifax Banking Co.
Mer. Bank of Halifax.	Bank of Yarmouth.
People's Bank do	Exch. B'k of Yarmouth
Union Bank do	Com'l B'k of Windsor.

NEW BRUNSWICK.

Bank of N. Brunswick. | People's Bank.
St. Stephen's Bank.

MANITOBA.

Commercial Bank of Manitoba.

BRITISH COLUMBIA.

Bank of British Columbia.

JAPANESE
SHOE BLACKING

MANUFACTURED ONLY BY

BATTLE & SMYTH, THOROLD, ONT.

Tutti-Frutti

CHEWING GUM,

And Other Staple Brands.

ADAMS & SONS,

23 CHURCH-ST. - TORONTO, Ont.

Tutti Frutti, Tampico, Black Jack, Sappota, Red Rose Magic Trick Taffy, Licorice, Caramel, Tolu, N. Y. Gum—100 and 200 pieces.
Send for descriptive circular containing description of goods, with elegant Lithographs free. See our Price List, page 13.

— ASK FOR —

ATLAS BRAND

Finest Prepared Sultana Prunes,
In four sizes fruit, A, B, C, D.

THE MOST PERFECTLY PREPARED FRUIT IN THE MARKET.

SALOMON KABIGLIO,
Trieste, Austria.

For sale by all Wholesale Grocers in Canada.

Import Agents, J. L. WATT & SCOTT,
Toronto.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Dec. 24, 1889.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name: the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

IMPERIAL—ONTARIO AND QUEBEC.



	Per doz.
Imp'rial 10c. cans	$0 90
" 4 oz. "	1 35
" 6 oz. "	1 85
" 8 oz. "	2 45
" 12 oz. "	3 70
" 16 oz. "	4 70
" 2½ lb. "	11 30
" 3 lb. "	13 50
" 4 lb. "	17 30
" 5 lb. "	21 50

Sold only in cans.

Cottam's Best, in 1 lb tins	3 00
Best in 5 oz. tins	1 10
Cottam's Choice, 1 lb tins	1 75
" " 5 oz tins	70
" loose	10
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " bulk, per lb	15

Cases contain	Size of cans	Per doz.
Empire, 3 dozen	8 oz cans	$1 25
" 2 and 3 doz	16 oz cans.	2 40
" ½ and 1 "	5 lb cans.	12 00
" in pails and boxes, bulk, per lb		17

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60

BISCUITS.

	Per lb
Arrowroot	$0 11½
Abernethy	9
Ginger Nuts	11½
New York Fruit	15
People's Mixed	11
Pilot Family	6
Snowflake	11½
Magard	15
Soda	6
Soda, 1 lb packages	7½
" 3 lb "	20
Sultana, thin	10½
Tea	11½
Wine	9½
Wine, sweet	9

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ⅔ "	2 10
" ½ "	1 10
Spanish, No. 3	4 50
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jacquot's French, No. 2	3 00
" " " 3	4 50
" " " 4	8 00
" " " 5	10 00
" 1-gross Cabinets, asst,	7 50

BLACK LEAD.

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross	$1 80

BARRINGER & BROWN.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Convex Black Lead packed in wood boxes containing 12 card boxes, per box	1 12

BLUE.

TELLIER, ROTHWELL & CO'S.

Parisian Square Blue, per lb	13 to 14c

BARRINGER & BROWN.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Azure square blue box, containing 8 1 lb. packets of 16 oz., squares, per 8lb. box	0 89

BROOMS.

		Per doz.
Carnet	4 strings	2 90
X Parlor,	2 "	2 65
Louise	3 "	2 65
1 Gem	4 "	3 25
2 "	3 "	2 65
3 "	2 "	2 20
4 "	2 "	1 95
O Hurl	4 "	2 65
1 "	3 "	2 35
2 "	3 "	2 05
3 "	3 "	1 70
OK "	2 "	1 35
Hvy Mill	4 "	3 70

CALVES' FEET GELATINE

G. P. SWINBOURNE & CO.

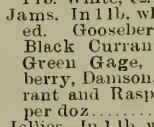
(Thos. E. Clatworthy, Ag'nt, Toronto.)

Boxes containing 4 doz 6d pack. per box	$3 96
Boxes containing 2 doz 1s pack. per box	3 96

CANNED GOODS.

	Per doz	
Apples, 3's	$0 90	$1 00
" gallons	2 25	2 35
Blackberries, 2	2 00	2 10
Blueberries, 2	1 25	1 60
Beans, 2	0 85	1 10
Corn, 2's	1 05	1 35
" Cream, 2's	1 75	1 80
" Yarmouth, 2's	1 90	2 00
" Honeydew, 2's	1 75	....
" Snowflake, 2's	2 00	....
" Honey Drop	2 10	....
Cherries, red pitted, 2's	2 40	2 50
Peas, 2's	1 20	1 25
" wrinkled, 2's	1 30	1 50
Pears, Bartlett, 2's	1 85	2 10
" Sugar, 2's	1 40	1 75
" Flem Beauty, 2½'s	1 90	2 00
Peaches, 2's	2 25	2 35
" 3's	3 25	3 50
" Pie, 3's	....	1 50
Plums, Gr Gages, 2's	....	2 00
" Blue, 2's	1 75	1 80
Pumpkins, 3's	1 10	1 20
" gallons	3 10	3 25
Raspberries, 2's	2 50	2 60
Strawberries, choice 2's	2 50	2 60
Succotash, 2's	1 40	1 50
Tomatoes, 3's	1 05	1 20
Lobster, Clov Leaf b'rd, 1's	....	2 25
" Crown br'd, 1's	....	2 00
" Star " 1's	1 90	2 00
" Other " 1's	....	1 85
Mackerel Herring	0 90	0 95
Mackerel	1 50	1 60
Salmon, 1's	1 65	1 80
" white	1 40	1 50

	c. per tin
Sardines Albert, ¼'s tins	11, 11½
" " ½'s "	15, 18
" Dadalzen, ¼'s tins	10½ 11
" " ½'s "	19, 20
" Martiny, ¼'s "	10, 10½
" " ½'s "	18, 19
" Other brands, 9¾,	11, 16, 19
" P & C, ¼'s tins	22, 25
" " ½'s "	32, 38
" Amer, ¼'s "	6, 8
" " ½'s "	9, 11



"Cairn's" Marmalade Jams and Jellies. Home Made Marmalade. 1 lb. Glass, $2.35 per doz.; 1 lb. White, $2.25 per doz.; 2 lbs. White, $4.15 per doz.; 7 lbs. Stone, $13.20 per doz. Scotch.—1 lb. White, $2.10.

Jams. In 1 lb. white pots, assorted. Gooseberry, Strawberry, Black Currant, Red Currant, Green Gage, Apricot, Raspberry, Damson, Plum, Red Currant and Raspberry, Bramble, per doz. $2.35

Jellies—In 1 lb. white pots. Currant, Black or Red, per doz. 2 75

CANNED MEATS.

CLARK'S.

(These quotations are net f. o. b. in Montreal, excepting those for corn. corn beef)

Comp. Corn Beef	1 lb cans	$1 60
" " "	2 "	2 60
" " "	4 "	5 00 5 15
" " "	6 "	7 75 8 00
" " "	14 "	18 60 19 20
Minced Collops,	2 lb cans	2 60
Roast Beef	1 "	1 60
"	2 "	3 15
"	4 "	5 85
"	6 "	7 00
Par Ox Tongue,	2½ "	$7 25 7 50
Ox Tongue	2 "	7 50
Lunch Tongue	1 "	2 70 3 10
"	2 "	5 25 5 75
English Brawn	2 "	2 50 2 60
Camb. Sausage	1 "	2 50
" "	2 "	4 00
Soups, assorted	1 "	1 35
" "	2 "	2 25
Soups & Boulli.	2 "	1 80
" "	6 "	4 50
Potted Chicken, Turkey, or Game, 6 oz cans		1 50
Potted Ham, Tongue or Beef, 6 oz cans		1 15
Devilled Tongue or Ham, ½ lb cans		1 20
Devilled Chicken or Turkey, ½ lb cans		2 00
Sandwich Ham or Tongue, ½ lb cans		1 50
Ham, Chicken and Tongue, 1 lb cans		1 50

MINCE MEAT.

THE CANADA MEAT PACKING CO'Y.

½ gall. on glass jars per doz.	$7 25
Quart glass jars "	4 00
1 lb " "	2 00
10 lbs. pails per lb.	0 10
25 " " "	0 09
30 " " "	0 09

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars,	$9 50
Ditto, 25 and 40 lb pails, per lb.	12½c

J. H. WETHEY'S—ST. CATHARINES.

Condensed, per gross, net	$13 50

CHEWING GUM.

ADAMS & SONS.

Tutti Frutti, 36 5c bars			$1 20
Sappota,	150	pieces	0 90
Sweet Fern,	230	"	0 80
Black Jack,	115	"	0 80
Red Rose,	115	"	0 80
Barley,	115	"	0 80
Lemon Tramps,	115	"	0 80
Tampico,	115	"	0 80
Magic Trick,	115	"	0 80
Taffy Licorice,	72	"	0 50
Caramel Tolu,	72	"	0 40
Adams' N.Y. Gum,	200	"	0 50
Adams' N.Y. Gum,	150	"	0 40

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S.

Chocolate—	Per lb.
French, ¼'s 6 and 12 lbs	0 30
Caraccas, ¼'s 12 lbs	0 35
Premium, ½'s 12 lbs	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs	0 24
Sticks, gross boxes, each	1 00
Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18

JOHN P. MOTT & CO.'S

(Bryant, Gibson & Co., Agts, Toronto)

Mott's Broma per lb	$0 30
Mott's Prepaired Cocoa	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa	40
Mott's Breakf Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs	30
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	24
Mott's Vanilla Chocolate stick	22
Mott's Pure Confec. Chocolate	22c—35
Mott's Sweet Confec. Choc.	21c—28

Prices Current, Continued

J. W. COWAN & CO'S.

Cocoas—

Hygienic, ¼, ½ lb. boxes	70, 75
Iceland Moss ¼ lb in 12 lb boxes	35
London Pearl, " "	30
Soluble (bulk) 15 & 30 lb bxs.	18, 20
Soluble (tins) 6 lb and 12 lb	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence ..... per doz	1 40

Chocolates—

Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

Thos. E. Clatworthy, Ag'nt, Toronto.)

Schweitzer's Cocoatina, net cash ¼ lb. ½ lb.. price per doz. tins 3 29 6 30

COFEEE.

GREEN

	c. per lb.
Mocha	29, 32
Old Government Java	24, 28
Rio	19, 21
Plantation Ceylon	25, 28
Porto Rico	22, 23
Guatamala	23, 25
Jamaica	22, 28

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.

	c. per lb.
Java	28, 32
Java and Mocha	30, 33
Plantation Ceylon	31
Arabian Mocha	34
Peaberry Mocha	32
Santos	24, 26
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	33
Mocha and Java	30, 32
Java, Standard	30
Our Own Blend	30
Laguayra	37
Arabian Mocha	34, 35
Java, Crown	28
Plantation Ceylon	30, 32

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs	30
Standard Imperial in sealed tins, 25 and 50 lbs	32
Standard Blend in sealed tins, 25 and 50 lbs	33
Ground, in tins, 5, 10, 15 and 25 lbs	20, 30
Say's Parisien, in ½ and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

SUTTON & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Pure essence, Gorgona Anchovies, ½ pts. per doz	2 76

FLOUR AND MEAL.

	per bbl.	
Flour, Family	$4 10	4 25
" Pastry	4 30	4 50
" Medium Patents	4 40	4 90
" Patents	4 90	5 20
" Straight Roller	3 90	4 00
" Extra	3 65	3 70
" Strong bakers'	4 20	4 50
Oatmeal, standard, bbls	3 50	3 80
" granulated, "	3 60	4 00
" rolled "	3 70	4 25
Bran, per ton	10 50	12 00
Cornmeal	3 50	4 00
" Gold Dust	3 25	3 50
" Eureka	2 75	3 00
" Imperial	3 70	3 80

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz.	
Cases, No. 1, 2 oz tins	$2 75	$3 00
" No. 2, 4 oz tins	4 50	5 00
" No. 3, 8 oz tins	8 00	8 75
" No. 4, 1 lb tins	12 60	14 25
" No. 5, 2 lb tins	25 00	27 00

FRUITS.

FOREIGN.

	c. per lb.	
Currants, Provinc'l, in bbls	5⅞,	5½
Currants, Provincial, in ½ bbls	5⅝,	5¾
Currants, Filiatra, bbls	5½,	5¾
" Patras, in cases	7¾,	9½
" Vostizza, "	7,	9
" ½ case		9½
Dates, Persian, boxes, new	5¾	6¼
Figs, Elemes, 14 oz., per box	8½	10
" 10 and 20 lb box	11½,	12½
" 7 crescent, 60 lbs		17
" 5 " 30 "		15
" 4 " 20 "		14
" mats		5
Prunes, French, kegs	4¾	5
" Bosnia, hhds	4½,	4⅝
" " kegs	5¼,	5½
" " cases, new	6 ,	8
Plums, French, 55 to 65	12½	16
" Bottles, 1's	22	23
" " 2's	37½	40
" " 4's	70	75
" " 7's	1 00	1 10
Raisins, Valencia, off stalk,	6¾	7½
Selected	8,	8½
Layers	8½	9
Raisins, Sultanas	8½	11½
" Loose Muscatel 2 crowns	$2 50	2 75
3 crowns	3 25	3 50
" London Layers	3 15	3 25
" Black Baskets	4 00	4 25
" Blue "	5 00	5 25
" Bunch Dehesas	4 75	5 00
Raisins, Superior "	5 25	5 50
" ¼ flat "	1 55	1 75
Imperial Dehesa bunches	7 00	7 25
Lemons, Messina, per box	4 00	4 75
" Malaga		
" Palermo	3 00	4 00
Oranges, Jamaica, per bbl	5 50	6 00
" Florida	3 25	3 75
" Valencia	5 00	5 50
" Jaffa	3 50	0 00

DOMESTIC.

Apples, per bbl	1 50 3 00
" Dried, per lb	5½ 7
" Evaporated, p. lb	7 10

GLASSWARE.

TAYLOR, SCOTT & CO.

	c. per doz.
Lamp Chimneys, O	32
" " A	35
" " B	45

	per bbl.
Fruit Jars, pts	13 00
" " qts	14 00
" " ½ gal	17 00

GRAIN.

Wheat, Fall, No 2, per 60 lbs	$0 85	86
" Red Winter, No. 2	86	86½
" Spring, No. 2	83	83½
" Man. Hard, No. 1	99	1 00
" " No 2	96	97
Oats, No. 2, per 34 lbs	29	31
Barley, No. 1, per 48 lbs	49	50
" No. 2, "	44	45
" No. 3, extra	41	42
" No. 3	36	37
Rye	46	47
Peas	60	62
Corn	49	51

HAY & STRAW.

Hay, Loose, per ton	$10 00	$14 00
" Pressed, " on track	9 00	11 50
Straw, Sheaf, " on track	8 50	9 50
" Pressed, "	6 50	8 00

ISINGLASS.

G. P. SWINBOURNE & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Boxes containing 3 doz 3d. pack. per box	3 58



LYE.

Gillett's powdered Lye (½ gr. in a case) per case	$3 75
Elliott's	3 75

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts.
Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars	22
" Fine, in 4 lb jars	70
" Extra Superior, in bulk, per lb	30
" Superior, in bulk, per lb	20
" Fine, " "	15

COLMAN'S AND KEEN'S

In 4 lb jars	75
In 1 lb jars	25
D. S. F., in tins, per lb	41
" in ½ lb tins	42
" in ¼ lb tins, per lb	44
D. F. in ½ lb tins, per lb	26
" ¼ " "	28

BARRINGER & BROWN.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Genuine, in 4, 1, ½, ¼ lb. and 2 oz. tins, per lb	0 34	0 47
Superfine genuine, full	0 30	0 43
Pure, per lb	0 23	0 36
D.S.F. "	0 34	0 47
D. S. "	0 30	0 43
F. "	0 23	0 36

NUTS.

	per lb.	
Almonds, Ivica	13,	14
" Tarragona	14,	15
" Formigetta	12,	14
" Shelled Valencias	30,	35
" Jordon	50,	55
Brazil	12½,	13
Filberts, Sicily	10	11
Peanuts, roasted	12,	13
" green	10,	11
Walnuts, Grenoble	14,	15
" New	16	..
" Bordeaux	10½,	11½
" Naples, cases	16,	..

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO.

PICKLES.

John Bull, mixed, in bulk	$0 55
" Chow-Chow, in b'lk	60
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 25
Horse Radish, bottles, per doz	2 25

SAUCES.

John Bull, kegs, per gal	$1 25
" ½ pt. bottles, per doz	0 95
Devonshire Relish, kegs p. gal	1 75
" " ½ pt. bottles, per doz	1 25
Niagara Tomato, kegs, per gal	1 25
" " Reputed pints	1 25

	c. per peels
Terry's Candied Peels. Lemon, 7 lb boxes	16
Orange, "	18
Citron, "	30

CROSSE & BLACKWELL'S.

Pickles, all kinds, pints, per doz	3 25

LEA & PERRIN'S.

	per doz.
Worcester Sauce, ½ pts	$3 60 $3 75
" " pints	6 25 6 50

SUTTON & CO.

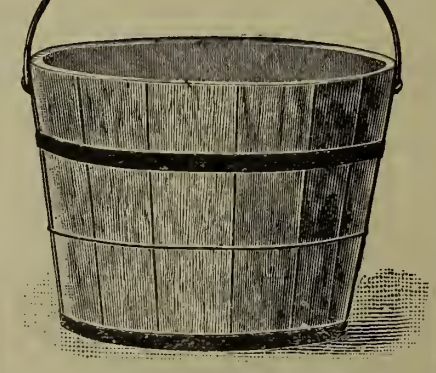
(Thos. E. Clatworthy, Agent, Toronto)

Worchester Sauce, ½ pints, second quality, per doz	1 17
Worchester Sauce, ½ pints, third quality, per doz	0 96
The Victory Dinner Relish, per dozen	1 92
Bottled Pickles—Mixed, Piccalilli, Cabbage, Onions, per doz.	2 16

Longford Manufact'ng Co.

ORILLIA, - - ONTARIO,

Made from First-class Stock, and with superior workmanship they are decidedly the Best in the Market.



The Longford Mfg. Co. have met with great success in the sale of their Patent Wire Hoop Pail, a cut of which is

PAILS AND TUBS

OF ALL KINDS.

See that the letter T is on every pail or tub. Ask your Wholesale Grocer for the T PAILS AND TUBS.

shown here. The cost is little more than the ordinary pail, and the stock superior to any shown in the Market.

TORONTO OFFICE: - 20½ FRONT STREET EAST.

Prices current, continued—

PRODUCE.

DAIRY.

	Per lb	
Butter, creamery	$0 22	$0 26
" dairy, tubs, choice	0 17	0 19
" " " med...	0 12	0 14
" large rolls	0 14	0 17
" common to med	0 11	0 13
" store packed....	0 10	0 12
Cheese	0 10	0 11

COUNTRY.

Eggs, fresh, per doz	0 22	0 24
" limed, "	0 16	0 19
Beans	1 40	1 60
Potatoes, per bag car lots	0 55	0 05
Hops, 1888 crop	0 08	0 10
" 1889 "	0 12	0 16
Honey, extracted	0 10	0 13
" section	0 20	0 22

PROVISIONS.

Bacon, long clear, p lb.	0 07¼	0 07¾
Pork, mess, Am. p. bbl.	13 50	14 00
" " Can "	13 50	14 00
Hams, per lb	0 11	0 11½
Bellies	0 11	0 11½
Rolls	0 09	0 09½
Backs	0 11	0 11½
Shoulders	....	....
Lard, American, per lb.	0 08½	0 08¾
" Canadian	0 08½	0 09
Hogs	5 00	5 75
Tallow, refined, per lb.	0 05	0 05¾
" rough, "	0 01¾	0 02¼

RICE, ETC.

	Per lb.
Rice, Aracan	3⅜, 3½c
" Patna	4⅜, 4⅝
" Japan	4½, 5
" extra Burmah	3½, 3¾
Grand Duke	5½, 5¾
Sago	5½,
Tapioca, European	5¼, 6¾

SPICES.

GROUND.

	Per lb.	
Pepper, black, pure	$0 22	$0 24
" fine to superior	12	18
" white, pure	36	38
" fine to choice	25	30
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	25	40
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	80	1 00
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURGH STARCH CO. (Limited.)

	c. per lb.
Benson's Prepared Corn	8
No. 1 White Laundry, 4 lb boxes	5½
Silver Gloss, 6 lb boxes	6¾
" 1 lb chromo pkgs	7
Satin, 1 lb chromo boxes	7½
Edwardsb'g Rice, 1 lb chromo bxs	9
Canada Laundry	4½
Canada Corn	6½

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40 lb boxes. 1 lb packages, new wrappers	7½
36 lb boxes. 12 3 lb paper boxes	7½
40 " 10 4 lb "	7½
Silver Gloss Starch—	
40 lb boxes. 1 lb packages, new wrappers	9
40 lb boxes. Assorted ½ lbs and ¼ lbs	9½
40 lb boxes. 10 4 lb paper boxes	9
6 lb boxes, with sliding covers (12 boxes in each crate)	9½
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	8
20 " "	8½

SUGAR.

	c. per lb.	
Granulated, in bbls	7¼,	7⅜
Paris Lump, "	7⅜,	7¾
" " ½ bbls	7 11-16,	7 13-16
" " boxes	...	7¾
Extra Ground, in bbls	...	8¼
" " boxes	8 7-16,	8 9-16
Powdered, in bbls	...	7½
" less than bbs	7 13-16	
Confectioners A	...	...
St. Lawrence A	...	...
Yellows, in bbls	5¼,	6½
Raws, Jamaica in bags	...	...

SYRUPS AND MOLASSES.

SYRUPS.

	Per lb. bbls.	½ bbls
Redpath's "D"	3⅝c.	3¾c.
" "M"	3¾	4
" "B"	4	4⅛
" "VB"	4⅛	4¼
" Extra	4¼	4⅜
" Ex. Sup	4⅜	4½
" Corn Syrup	4⅜	4½

MOLASSES.

	Per gal.
Porto Rico puncheons	37, ..
Trinidad, in puncheons	39, 40c
" bbls	40, 42
New Orleans, in bbls	70, 75
Barbadoes, puncheons	38, ..
" barrels	40, 42
" ½ barrels	43, 46

TEAS.

GREENS.

Gunpowder—	Per lb.
Cases, extra firsts	42, 50c
Half chests, ordinary firsts	22, 38
Cases, sifted, extra firsts	42, 50
Cases, small leaf, firsts	35, 40
Young Hyson—Moyunes	
Half chests, ordinary firsts	22, 38
" " seconds	17, 19
" " thirds	15, 17
" " common	11, 14

PING SUEYS.

Half chests, firsts	28, 32
" " seconds	16, 19
Half Boxes, firsts	28, 32
" " seconds	16, 19

JAPAN.

Half Chests—	
Choicest	38, 40
Choice	32, 36
Finest	28, 30
Fine	25, 27
Good medium	22, 24
Medium	19, 20
Good common	16, 18
Common	14, 16
Nagasaki, ½ chests Pekoe	16, 22
" " Oolong	14, 15
" " Gunpowder	16, 19
" " Siftings	5, 12½

CONGOUS.

Half chests, Kaisow, Moning	12, 55
Caddies and half chests	18, 50
Cadies, Pakling and new makes	18, 50

OOLONG.

Half chests Formosa	34, 50
Caddies	36 55

ASSAMS.

Chests and half-chests Pekoe	22, 48

SCENTED ORANGE PEKOE.

Boxes, Foochow and Canton	28, 60

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	62c
Ingots, rough and ready, 7's	59
Laurel, 3's	52
Brier, 7's	50
Index, 7's	45
Honeysuckle, 7's	53
Napoleon, 8's	49



KINGSFORD'S OSWEGO .·. STARCH.

"Pure" and "Silver Gloss"
FOR THE LAUNDRY.

Corn .·. Starch,
FOR THE TABLE,

EQUAL TO ANY RICE OR IMPORTED STARCHES MADE.

For Sale by all Leading Jobbers in Canada.

T. KINGSFORD & SON, Oswego, N.Y.

Royal Arms, 12's	50
Victoria, 12's	48
Brunette and Lovely, 12's	45½
Prince of Wales in caddies	16½
" " in 75 lb boxes	16
Bright Smoking Plug Myrtle, T & B, 3's	55
Lily, 7's	48
Diamond Solace, 12's	45
Myrtle Cut Smoking, 1 lb tins	65
½ lb pg, 6 lb boxes	65
½ oz pg, 5 lb boxes	65

CIGARS S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E. Hijo, Lord Landsdowne	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Viet., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" Queens	29 00

Cigarettes, all Tobacco—

Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	7 00
Sultana	6 75
Derby	4 00
B. C No. 1	4 00
Sweet Sixteen	3 50

CUT TOBACCOS.	per lb.
Puritan Cut Plug, ½ lb pkg., 5 lb boxes	65
Old Chum Cut Plug, ½ lb pkg 5 lb box	65
Old Virginia Cut Plug, 1-10 lb pkg., 10 lb boxes	55
Gold Block Cut Plug, ½ lb pkg, 5 lb boxes	65
CIGARETTE TOBACCO.	
B. C. N. 1, 1-10, 20 lb boxes	75
Puritan, 1-10, 5 lb boxes	65
Athlete, ½, 5 lb boxes	80

SOAP.

Ivory Bar, 1 lb bars waxed wrapper, per lb	5½
Do. 2, 6-16 and 3 lb bars "	5
Primrose, 5 lb bars, wax W "	4
" 1 " " "	4½
John A, cake, wax W. per doz	42
Mayflower, cake " "	42
Gem, 13oz, 1,2 and 3 lb bars per lb	3½
Queen's Laundry, per bar	5½

TOILET SOAP.

TAYLOR, SCOTT & CO.

	per doz.
Baby's Own, ½ doz boxes	$1 25
Our Boys, ½ " "	1 25
Sea Foam, ½ " "	75
London Bouquet, ½ " "	60
Oatmeal, ½ " "	85
" ½ " "	60
Paris Assorted, ½ " "	0 75
Albert Oatmeal bar, 2 doz. boxes	0 75
" White Castile bar, 2 doz. boxes	0 75
	per gro.
Fatherland, ½ doz boxes.	5 00

WASHING CRYSTAL.

Gillett's Washing Crystal, 1 gro in box, per box	$1 75
Cottam's per lb	0 03½

WASHING COMPOUNDS.

Cottam's small p'k'ts, per gro	$1 50
" large " "	4 50

WOODENWARE.

	per doz.
Pails, 2 hoop, painted	$1 50
" 2 " clear	1 60
" 3 " "	1 80
" 3 " painted	1 70
Tubs, No. 0	9 00
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
	per case.
Matches, Parlor	$1 70 $1 75
" Telephone	3 25 3 35
" Telegraph	3 70 3 80
	per doz.
Mops and Handles, comb.	1 25
	per M.
Butter, P. tubs	$1 60 $3 20
Butter Bowls, crates ass'd	3 60
Clothes Lines, full count, per box	0 75

YEAST.

Royal Yeast Cakes, 3 doz 10c. packages in case, per case	$1 95
Royal Yeast Cakes, 3 doz 5c. packages in case, per case	1 00
Breadmakers', 3 doz 5c. packages in case	1 00

OUR NATIONAL FOODS.

	pkg.	doz
Desiccated Wheat	4 lb.	$2 30
" Rolled Oats	4 "	2 25
Snow Flake Barley	4 "	2 40
Rolled Wheat Flakes	4 "	2 25
Buckwheat Flour, S. R	4 "	2 00
Prepared Pea Flour	2½ "	1 80
Baravena Milk Food	1 "	3 00
Patent Prepared Barley	1 "	1 80
Patent Prepared Groats	1 "	1 50
Beef and Barley Extracts	6 oz	2 25
Gluten Flour	4 oz	2 80

CATELLI'S SPECIALTIES.

Vermicelli, per lb	$0 11
" 5 lbs	0 08 0 10
" 10 lbs	0 08 0 10
Macaroni, 5 lbs	0 08 0 10
" 10 lbs	0 08 0 10

HARDWARE.

ZINC: Sheet net.	0 06½
IRON WIRE:	
Galv., annealed and oiled and bright 20 p.c. advance on list	
Barbed wire net.	0 00
Coil chain, 5-16 in. net	0 05½
" " ⅜ in "	0 05
" " ½ in. "	0 04½
Iron pipe, 50 per cent.	
Iron pipe, galvanized, 25 per cent.	
CUT NAILS, from Toronto:	
10 dy. to 60 dy	2 80 0 00
8 dy. and 9 dy	3 05 0 00
6 dy. and 7 dy	3 30 0 00
4 dy. and 5 dy	3 55 0 00
3 dy C.P.	3 90 0 00
3 dy A.P	4 40 0 00
HORSE NAILS:	
"C" 50 and 10 per cent. from list.	
HORSE SHOES:	
From Toronto, per keg	3 75 4 00
WINDOW GLASS:	
25 in and under	1 55 1 60
26 to 40	1 60 0 00
41 to 50	3 60 0 00
51 to 60	3 90 0 00
61 to 70	4 20 0 00
GUNPOWDER:	
Sporting FF "	4 75 0 00
" FFF "	5 00 0 00
Canada rifle "	7 25 0 00
Sporting FF., (in ½ lb. tins) per doz.	2 40 0 00
ROPE: Manilla	0 14 0 16
Sisal	0 13 0 00
AXES:	
Peerless	6 75 0 00
Leader	7 25 0 00
Lance	7 75 0 00
Queen City	9 25 0 00
Honor Bright, all steel	11 00 0 00
SHOT: Canadian	0 05½ 0 00
HINGES: Heavy T and strap	05½ 00
" Screw, hook & strap	03¾ 04¾
TIN PLATES:	
1c. 4x20 coke, per box	4 50 4 75
INGOT TIN: 25 to 26 per bdl.	
PIG LEAD: 4 to 4½ per bdl.	

PETROLEUM.

	Imp. gal.
F. O. B. Toronto	
Canadian	$0 00 $0 16
Carbon Safety	0 18 0 00
Canadian Water White	0 20 0 00
Amer'n Prime White	0 23 0 24
" Water White	0 25 0 00
Photogene	0 27 0 00

DRUGS AND CHEMICALS.

Alum lb	$0 02 $0 03
Blue Vitriol	0 06 0 07
Brimstone	0 02½ 0 03
Borax	0 12 0 13
Camphor	0 45 0 52
Carbolic Acid	0 55 0 60
Castor Oil	0 08½ 0 10
Cream Tartar	0 32 0 35
Epsom Salts	0 01½ 0 02½
Extract Logwood, bulk	0 13 0 14
" " boxes	0 15 0 17
Gentian	0 10 0 13
Glycerine, per lb	0 22 0 25
Hellebore	0 15 0 17
Iodine	5 00 5 50
Insect Powder	0 65 0 75
Salpetre	0 08½ 0 09
Soda Bicard, per keg	2 00 2 25
Madder	

WINES, LIQUORS, ETC.

BRANDY:	per case.
Hennessey's, qts	$13 50 $0 00
Martel's, qts	13 25 0 00
IRISH WHISKEY:	
Roe's	8 50 9 50
Dunville's	7 00 7 50
Jameson's, qts	8 00 0 00
Burk's, qts	7 00 0 00
" pts	8 00 0 00
Imp., qts	10 00 0 00
GIN:	
Old Tom Bernard's, qts	6 25 6 60
" " pts	7 25 7 50
" " gal	2 75 2 85
Boord	7 00 7 50
Booth's	7 25 7 50
Burnett's	7 00 7 25

CANADIAN SPIRITS:

(Net Cash Prices.)	Imp. gal In Pd.	D. P'd
Alcohol .65 O.P.	$0 99	$3 27
Pure Spirits .65 "	1 00	3 28
Pure Spirits .50 "	0 90	2 98
" " .25 U.P.	0 49	1 52
Family Proof Whiskey	0 53	1 64
Old Bourbon "	0 53	1 64
" Rye "	0 50	1 54
" Toddy "	0 50	1 54
" Malt "	0 50	1 54
" Domestic Whiskey 32 U. P.	0 45	1 04
Old Rye, 4 years old	0 75	1 90
" " 5 "	0 85	1 66
" " 6 "	0 95	2 00
" " 7 "	1 05	2 16
Rye Whiskey, 1883, qts	4 25	7 06
" " " pts	6 00	8 75
" " 1884, qts	4 00	6 75
" " " pts	5 75	8 50

20 to 100 cases, net cash.
100 to 200 cases, 2½ per cent. off.
200 cases and over 5 per cent. off.

JOS. PICKERING & SONS' SPECIALTIES.

(Thos. E. Clatworthy, Ag'nt, Toronto)

Metal Polishing Pomade, according to size, per dozen	0 20 1 02
Needham's Polishing Paste according to size, per dozen	0 18 2 81
Furniture Polish, according to size, per dozen	0 20 2 85
Razor Paste, ½ doz. in box	1 02
" in single boxes	1 18
Plate Powder, per box	1 02
Knife Powder, in cannister, per dozen	1 03
Harness Blacking, in boxes, per dozen	1 27 2 20

TO THE WHOLESALE GROCERS & DRUGGISTS OF THE DOMINION OF CANADA.

We take pleasure in announcing that our New Mills are now completed, and we are prepared to fill orders for goods. The capacity of our New Mills is from 250 to 300 barrels per day.

Our specialties, such as DESSICATED WHEAT, DESICCATED ROLLED OATS, ROLLED WHEAT FLAKES, BREAKFAST HOMINY, &c., are improved and put up in handsomely lithographed cartoons. Our GLUTEN FLOUR for Diabetes, BARAVENA MILK FOOD for infants, PREPARED BARLEY, GROATS, PEA FLOUR, &c., are the very choicest, and guaranteed fresh, clean and attractive, healthy, palatable, and nutritious.

We are also manufacturing GRANULATED, STANDARD, & ROLLED OATMEALS, WHEATLETS, SPLIT PEAS, &c., BAKERS' SPECIALTIES, such as GRAHAM FLOUR, RYE FLOUR, WHITE CORN FLOUR, WHOLE WHEAT FLOUR, &c., which are very choice.

THE IRELAND NATIONAL FOOD CO. (LIMITED.)

OFFICE AND MILLS—103 Cottingham St.—134 to 148 Marlborough Ave. Telephone No. 3629.

Toronto, Dec. 2, 1889.

MITCHELL, MILLER & CO.

WAREHOUSEMEN,

45 and 81 Front Street East, Toronto.

STORAGE.

Advances made on Staple Merchandise in Store.

SMITH & KEIGHLEY

WHOLESALE GROCERS

AND IMPORTERS OF

East and West India Produce, Mediterranean Fruits, Fancy Groceries, China, Japan and Indian Teas, Porto Rico Molasses and Coffees. New Currants, Raisins, Figs, Dates, Prunes in Bottles, Cases, and Casks.

9 Front St. E., Toronto

The Automatic Cashier!

THIS MACHINE IS THE

Cheapest, Most Durable, and Economical

CASH REGISTER TILL

And System in the Market.

WRITE FOR FULL PARTICULARS AND TESTIMONIALS TO

CANADIAN CASH REGISTER CO.,
29 Colborne St., Toronto.



Perfectly Simple-Simply Perfect.

—o—o—o—o—

READ THIS!

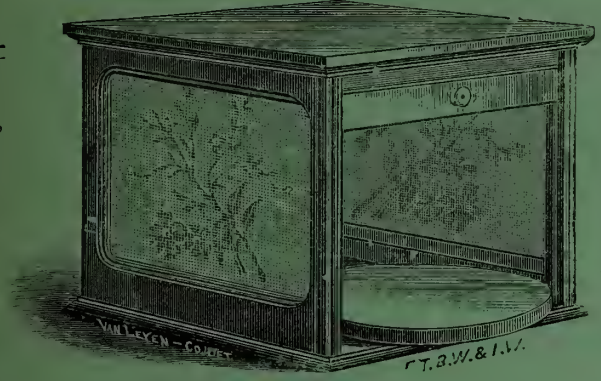
For some time I have been looking for a Cash System suitable to my business, and have examined every known device, but found none till I saw yours. Please send me another Cashier for my branch store.

Yours truly, CHAS. SCHMIDT,
90 Queen St. W., Toronto.

AGENTS WANTED.

BUY A

BRONZE MEDAL **CHEESE SAFE.**



Rolling Door, Wire Sides Finely Finished.

20,000 Now in Use. Pays for its Cost In One Month

Sent to any address, charges paid, on receipt of the following prices:—

No. 6, size 26 x 24, wire sides.....$5 00
No. 6½, size 26 x 24, glass sides..... 5 50
No. 8, size 24 x 22, wire sides.....$4 50
No. 8½, size 24 x 22, glass sides..... 5 00

SOLE AGENTS IN CANADA for the LAMSON CASH RAILWAY SYSTEM.

Over 30,000 stores now using it. Send for prices. STORE FITTINGS, COUNTER RAILINGS, IRON FENCES, and BUILDERS OF IRON WORK. Address all correspondence

BARNUM WIRE AND IRON WORKS, - WALKERVILLE, ONT.

TORONTO SALT WORKS
128 ADELAIDE STREET EAST.
DEALERS IN AND MANUFACTURERS OF
Table, Dairy & Meat Curing Salts.

Silver Medal Industrial Exhibition, 1888.

We handle Canadian Salts only, which from recent Government tests for Dairy and Meat purposes have proved equal, and in most cases superior to the best Imported Salts of any brand.
Orders promptly filled.





REMINGTON
Standard Type Writer.

$1,000 CHALLENGE

GEO BENGOUGH, 47 KING ST. E., TORONTO.



IMPOSSIBLE!

So say Doctors, to say too much in favour of St. Leon Water. It puts down Bright's Disease and Diabetes, as water quenches fire. Cures Indigestion, Dyspepsia, Rheumatism, etc., completely if drank freely and rubbed in the skin.

ST. LEON Mineral Water Company.

101½ KING STREET W., - - TORONTO.

Business! Business!

QUEEN CITY BUSINESS COLLEGE,

COR. KING and CHURCH STS.
TORONTO,

Is the best and cheapest place to educate your sons and daughters. Thorough practical Business, Shorthand or English Education imparted in shortest possible time by our method of "Individual Instruction."

Catalogue mailed free on application.

BART COTTAM,

Importer and Wholesale Dealer in

Choice - Bird - Seeds,

Manufacturer of

BIRD FOODS, BIRD MEDICINES,

Grocers' Sundries, etc.

LONDON, - - - ONTARIO.

N.B.—Re-cleaned bird seed a specialty. Bottom prices to the wholesale trade. Correspondence solicited.

LAURENCE GIBB,

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.



We are children who cheerfully join in the chorus
When Breadmaker's Yeast *is the subject before us—*
Mamma tried all the rest,
So she knows it's the best, [lightest,
'Cause her bread is the whitest, her buns are the
And we eat all the pancakes she dare set before us.

BUY THE BREADMAKER'S YEAST. PRICE 5 CENTS.

Jas. DICKSON & CO.,
26 WEST MARKET STREET.

Provision & Commission Merchants.

Eggs, Butter Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

W. BOULTER & SONS,

PICTON, - - ONT.,

PACKERS OF THE CELEBRATED



TRADE MARK.

LION BRAND

Canned Fruits and Vegetables

Every can has a Lion on the label. This label is a guarantee to the consumer that the quality is first-class. Ask your Grocer for the Lion Brand. Do not take any other.

BAY OF QUINTE CANNING FACTORIES,

Head Office: Picton. **Branch: Demorestville.**

JAMES PARK & SON,

PROVISION MERCHANTS

PORK PACKERS,

AND MANUFACTURERS OF PRESERVED MEATS ETC

SPECIALTY.—Imported English Sheep Casings for the Sausage Trade.

41 to 47 St. Lawrence Market, and 95 Front St. E.

TORONTO - ONT.

DULSE.

150 Barrels Good Dulse

FOR SALE BY

JOHN SEALY, 25 & 26 South Wharf,

ST. JOHN, - N.B.

C. H. CATELLI,

PERTHIUS ST., - MONTREAL,

MANUFACTURER OF

MACCARONI,
VERMICELLI,
FARINA, Etc.

STANWAY & BAYLEY,

TORONTO,

Wholesale Agents for Toronto and West.

Ask your Wholesale Grocer for these Goods.

E. P. Breckenridge, Toledo, Ohio, Pres. Edwin Norton, Chicago, Vice-Pres.

W. C. Breckenridge, Resident Manager.

The Norton Manufacturing Co.,

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit Cans, Lard Pails, Paint Pails and Cans, Baking Powder Cans.

Capacity, fifty thousand fruit cans per day.

Sole Agents in Canada for Norton Bros., "Solder Hemmed" Caps, and Grocers' sample goods, and Haskell's sample cases.

Cor. YORK AND QUEEN Sts.,

HAMILTON, - ONT.

MYRTLE

T. AND B.

CUT AND PLUG

SMOKING TOBACCO.

And "LILY," 10c. Plug.

Manufactured by

GEO. E. TUCKETT & SON

Hamilton, Canada,
And Danville, Virginia.

ROYAL BLACK LEAD

Is the Best and Cheapest Stove Polish Now in Use.

TELLIER, ROTHWELL & CO.

SOLE MAKERS,

Montreal.

Established 1874.

W. H. SMITH

Wholesale Produce

Commission Merchant

186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Produce Consignments solicited. First-class reference.

R. G. MURDOCH & Co.

Commission

—AND—

Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

29 Church St., Toronto.

TELEPHONE 806.

Edwards' Desiccated Soup

Is far the cheapest and Most Nutritious Food obtainable, its force value as a food being three and a half times that of an equal weight of beef.

[Trademark] GRAVINA [Registered]

(Edwards' Gravy Powder)

Gravina is a fine powder, consisting of Extract of Beef of the finest quality, combined with choice garden vegetables. It is easily soluble, and can be quickly cooked, less than five minutes being sufficient to produce an excellent Gravy or Soup. Cook Book free on application.

FREDK. KING & CO., [Ltd.] Sole Manfrs.

(Contractors to Her Majesty's Government)

BELFAST AND LONDON.

Wholesale Depot: 30 St. Sacrament Street, Montreal.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

THE CANADIAN GROCER
& GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

VOL. IV. TORONTO AND MONTREAL, JANUARY 10 1890. No. 2

THE QUEEN OF COCOAS.

SCHWEITZER'S
COCOATINA

USED BY ALL THE ROYAL HOUSEHOLDS IN ENGLAND & EUROPE

Sole Agent in Canada, THOMAS E. CLATWORTHY, 34 Church Street, Toronto.

McLAREN'S

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a Point of Keeping it always in Stock.

CANADA MILLS HAMILTON, ONTARIO.

W. G. DUNN & CO.,
Importers and Manufacturers.

21 Mincing Lane, LONDON, E. C. WORKS Croydon, Surrey.

WE would draw the attention of the Trade to our **Mustards**, which are prepared from the finest English Seed, giving the greatest satisfaction. The well-known brand **Dunn's Baking Powder**, "The Cook's Best Friend," has an enormous sale, it never gives trouble. Our **Spices** are perfection, the pure ground White and Black Peppers are the finest in Canada. Samples and Price Lists sent free on application. Our goods can be obtained through the Wholesale Houses, or direct from our Mills in Hamilton. Each package of pure goods is sealed with our guarantee. See Price current.

Advertise IN THE "Grocer."

Its Circulation is now larger than any other trade paper in Canada. All the leading merchants and manufacturers use its columns.

H. A. NELSON & SONS

MONTREAL AND TORONTO,

MANUFACTURERS AND WHOLESALE DEALERS IN

BROOMS, BRUSHES

WOOD AND WILLOWWARE,

Matches, Baskets, Cordage, Twines, etc.

Selling Agents for the Celebrated

PAILS, TUBS,
WASHBOARDS
And MATCHES

— MANUFACTURED BY —

The E. B. EDDY MFG. CO'Y,
OF HULL, P.Q.,

The Best Goods in the World.

The largest and oldest House in this line in the Dominion.

95 to 63 St. Peter St., *MONTREAL.* | 56 and 58 Front St. W. *TORONTO.*

MOTT'S DIAMOND CHOCOLATE
JOHN P. MOTT & CO. HALIFAX, N.S. ESTABLISHED 1844
IS THE BEST.

FOR SALE EVERYWHERE.

ASK FOR

MOTT'S

M. MASURET & CO.

Wholesale Grocers,

IMPORTERS OF

TEAS, SUGARS, ETC.

94 AND 96 DUNDAS STREET,

LONDON - - - ONT.

Taylor, Scott & Co.

TORONTO.

THE BEST



IS THE CHEAPEST.

Retail Price, 25c.

—:o:—

For sale by all first-class grocers

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

ALWAYS ASK FOR
—: THE :—
'John Bull'
BRANDS.
MANUFACTURED BY
BRYANT, GIBSON & CO.



AGENCY FOR—
Mott's Chocolates and Cocoas,
Ganong's Lily Chocolates;
Terry's English Bottled Confectionery,
Negre's French Crystallized Fruits.

COWAN'S Hygienic Cocoa
COWAN'S COCOA ESSENCE
COWAN'S CHOCOLATES
COWAN'S COFFEES

JNO W. COWAN & CO.
14 AND 16 MINCING LANE
WELLINGTON STREET WEST - - TORONTO

W. B. CHISHOLM,
MANUFACTURER OF
BASKETS,
And every Description of
FRUIT SHIPPING PACKAGE.
OAKVILLE, ONT.

The leading wholesale Woodenware and Grocers' Sundries Supply Houses have our goods. Always ask for the "Chisholm" Basket.



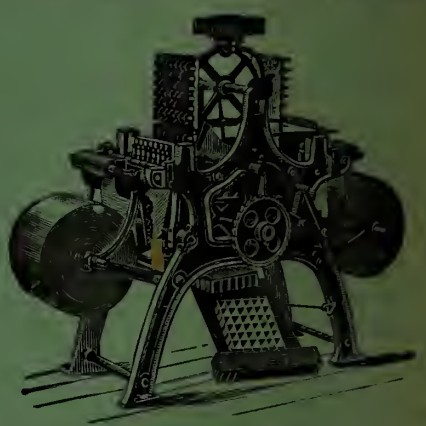
ROYAL YEAST
Is Canada's Favorite Yeast Cakes. 10 years in the market without a complaint of any kind. The only Yeast which has stood the test of time and never made sour, unwholesome bread.
All Grocers sell it.
E.W. GILLETT, M'F'R. TORONTO, ONT. & CHICAGO, ILL.

Needham's "The Favorite." Polishing Paste.
USED BY HER MAJESTY'S SERVANTS
Gold Medals and Diplomas of Merit at all Exhibitions.
Dazzling Mirror Finish
Sold Everywhere in 5c, 10c, 15c, 20c & 25c Tins
The reputation of nearly a century as the most reliable preparation for Cleaning and Brilliantly Polishing BRASS, COPPER, TIN, BRITANNIA METAL, PLATINOID, etc.
Inventors and Sole Manufacturers, JOSEPH PICKERING & SONS, Sheffield.
Pickering's Furniture Polish, Plate Powder, Knife Powder, Brunswick Black, Razor Paste, Metal Polishing Pomade (Red), Ye Olde Oak Furnishing Paste.
T. E. CLATWORTHY, Sole Agt. in Canada, 34 Church St. Toronto.

EMBRO OATMEAL MILLS.
—:o:—
D. R. ROSS, - - EMBRO, ONT.
—:o:—
A CHOICE QUALITY OF
Roller, Standard and Granulated
Oatmeal
IN BARRELS, HALF BARRELS OR BAGS.
Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders.

IMPERIAL
CREAM TRADE MARK TARTAR
BAKING POWDER
PUREST, STRONGEST, BEST.
CONTAINS NO
Alum, Ammonia, Lime, Phosphates,
OR ANY INJURIOUS SUBSTANCE.
E.W. GILLETT, TORONTO, ONT. CHICAGO, ILL.
MANUFACTURER OF
THE CELEBRATED ROYAL YEAST CAKES.

Northumberland Paper & Egg Case Co
Sole Manufacturers of
MACHINE-MADE ECC CASE FILLERS (STRAW BOARD)



We also make a First-class Wooden Case, and can therefore supply a Complete Egg Case at the Lowest Possible Price. For prices and other information address the Mills, CAMPBELLFORD, ONT.

DAY & MARTIN
ENGLISH BLACKING
PEEK, FREAN & CO.
CELEBRATED BISCUITS
LONDON - - - ENGLAND
CHARLES GYDE,
Sole Agent for Canada.
13 St. John Street - - Montreal.
Above Goods always in Stock. Send for Price Lists.

CONDENSED ADVERTISEMENTS
INSERTED IN THE
CANADIAN GROCER
—AND—
General Storekeeper
At one cent per word. Give better results than in any other paper.
SITUATIONS VACANT, SITUATIONS WANTED,
BUSINESS WANTED, BUSINESS FOR SALE.
ARTICLES WANTED OR FOR SALE.

ORDER A CASE OF
OCEAN WAVE BAKING POWDER
From your Wholesale Grocer.
Sells itself after One Trial. Prices Current

THE CANADIAN GROCER & GENERAL STOREKEEPER.

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

THE GROCER PUBLISHING CO. (LTD.)
J. B. McLEAN, SEC.-TREAS.

115 ST. FRANCOIS XAVIER STREET, MONTREAL.

6 WELLINGTON STREET WEST, TORONTO.

Vol. IV. TORONTO AND MONTREAL, JANUARY 10, 1890. No. 2

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

OUR MONTREAL OFFICE.

Our Montreal Office is located at 115 St. Francois Xavier St. Our representative, Mr. Hugh C. McLean, will be pleased to have subscribers and advertisers call upon him there. He will also pay special attention to gathering business items and attending generally to the interests of this paper.

THE MAKING OF THE BLACK-LIST.

The blacklisting of delinquent payers on the lines of Mr. Thackray's plan, described in a former issue of this journal, has been adopted by the Toronto Retail Grocers' Association. The Secretary of the Association, Mr. Thackray himself, made his initial visit to the members last week, and collected the names of the contractors of bad debts, and the amounts owed by each of them. Before the Secretary's call, each member had been furnished with a blank list, in which the information was to be tabulated, and had ready when called for. Some of the lists were not made up when Mr. Thackray appeared to collect them, consequently the amount of bad debts on the books of grocers within the Association cannot be made out. Members should see to it that they are not remiss in providing the information without delay, as upon the prompt attention of each the success of this idea depends. The Secretary cannot take the time to wait at each grocery for a list to be written. It is most inconsiderate to expect him to do so. Let everybody be ready when he calls again.

The sum of Mr. Thackray's lists so far comes up to $3,000. With all their care, this amount of loss, at least, has fallen from a single source upon the grocers in the Association. The largeness of that sum is a sufficient comment upon the need there was for a black-list. The Association now has the list, and it is unlikely its members will ever again be able to muster up such a sum of bad debts. The individual debts run all the way to $250. Two or three grocers on the list hold accounts against non-payers as large as this. Of course, this is apt to befall the most cautious man. We had a talk with a grocer on Yonge street, who told us of a customer who for years had run a monthly account upon his books. She always promptly paid at the end of the month until four months ago. Since that time the debts have run up to nearly $300. The grocer, afraid of losing a good customer by being strict, goes on trusting and waiting. He is requested to be patient. So he continues to be, though sorely needing the money. Will he get it? He hopes so. So, no doubt, many another man did who has finally sent up the name of the trusted one for listing. Often, we fear, it is the policy of dishonest customers to keep scrupulously all their engagements for a long time, that on the strength of their record they may do some signal act of fraud. The black-list puts a ring around the range of operations of such people.

There are incidental advantages derivable from the possession of a black-list, which are as productive of good as is the main purpose of the document. When the Secretary calls, traders give him names of persons whom they are not yet decided to place on the list. They are usually people who hold their heads high, and who are supposed to be sensitive to the stigma of being placed on record as defrauders of their tradesmen. These are to be written to by the Secretary, to notify them that this debt is reported to the bureau, and will be listed if it is not paid within a specified time. This letter costs the creditor ten cents. It is likely to be more effective than if sent by the grocer, who no doubt has familiarized himself to the delinquent by the number of duns he has already sent. The semi-official nature of the Secretary's communication will be stronger, and less likely to pass unheeded.

Another indirect benefit attaching to the list, is that in the month's copy a member may find the name of a person who is dealing with him. So far, he may have had no suspicion of that customer, but now, finding that he has cheated some grocer, he naturally writes to the Secretary for particulars. These will be enquired for by the Secretary, who is the only man who knows the name of the creditor who got the name on the list. If the debt was contracted in sickness, if it is old or new, if it was for the benefit of anybody else, if there are any extenuat ng or aggravating circumstances, etc., will be learned and forwarded to the enquirer, without any reference to the name of the dealer defrauded. This report will be prepared for fifty cents.

What greatly adds to the workableness of the list is the activity of the Secretary. Mr. Thackray is enthusiastic in the interests of the Association, and as well takes a warm interest in making a success of the plan which he himself devised. In his tour last week he added several names to the Association membership.

MATCHES AGAIN ADVANCED.

Matches have again gone up. Additions have been made to the price of Telephone and of Telegraph matches. The former are now $3.60, the latter are $3.90. Makers claim that prices are still below where they stood a few years ago. In our last announcement of an advance in matches, we supposed that prices had reached a stable point. This new advance, however, corrects that misapprehension. But why was not a sufficient increase in price made at the time of the first change? The present manufacturers were then, as much as now, masters of the situation, and could nearly dictate their own prices. Competition had been extinguished, and it was natural to believe that if profits were low at the rate then fixed, they would still be sufficient on account of the undivided trade done now by the manufacturers. We hope that a stopping-place has now been reached. There is nothing exceptional in the demand for matches, no increase in the cost of material, no advance in wages to explain the last upward step.

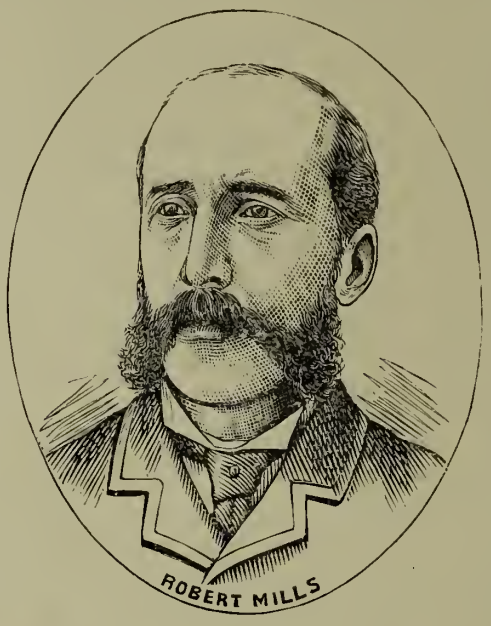
THE OFFICERS OF THE ASSOCIATION.

THE PRESIDENT.

Mr. Robert Mills, the new President of the Toronto Retail Grocers' Association, is not an untried incumbent of the office. He occupied the chair through 1886, with credit to himself and profit to the Association. His mild regime did as much as any other influence to mellow into fraternal communion the hostilities that are apt to be engendered by reserve and rivalry. Rivalry may continue, but complete reserve is impossible in any organization. When it is once broken up, it is liable to be followed by the other extreme of ferocious candor. In such a situation the most useful man is the one best skilled in lubricating the troubled waters. Herein Mr. Mills is an adept. In this respect he was peculiarly fitted to help tide the Association through its experimental stage, until the community of feeling and interest was well established. He has been continuously a member of the Association since its formation, and whether in or out of office, he has been an active promoter of its welfare.

By birth, education, business training, and life-long residence, Mr. Mills is a Torontonian. He went into the trade a very young learner, and continued in it to the present. His preparation for the business was in the wholesale houses of A. M. Smith & Co., Howland & Fitch, and Galbraith & Co. In 1873 he went into business for himself on the corner of King and Jarvis streets, where he has prosperously traded ever since.

The life of a voluntary association, in which the members are bound together by trade-sympathies only has but a very precarious tenure if the utmost is not done to foster those sympathies and sink the antipathies that have been too incidental to unorganized competition. Mr. Mills has worked steadfastly toward this end.







THE VICE-PRESIDENT.

Mr. J. G. Gibson, the Vice-president, is an Englishman. He was born at Long Crendon, in Buckinghamshire. His training as a grocer he received in Wendover, where he was bound in a three years' apprenticeship. Drilled in the inflexible Old Country school, Mr. Gibson came to Canada eminently fitted to succeed. As well as a thorough training, he had tact, great force of character, and integrity. Upon his arrival in this city, he opened a grocery up Yonge street, where he has carried on business the whole subsequent period of twenty years. In connection with his grocery he has also run a liquor store throughout the same time, the latter occupying a separate apartment. Mr. Gibson points with especial pride to his record as a liquor dealer, never having once sold or given a drop of ardent spirits irregularly. This shows ho wscrupulously law-abiding the nature of Mr. Gibson is, and illustrates the constancy of his principles. He kept himself for twenty years above the weakness of yielding to a friend's or an old customer's importunity. This, not many men in the same exposure to persuasion, have been able to do.

When Mr. Gibson started business in his present stand, it was not, as it is now, engulphed in a sea of buildings. It was rather an out of the way place in its relation to city consumers. But it was always the scene of a thriving business, and of course is now the heart of a large body of consumption. Mr. Gibson made a specialty of the tea and butter trade, two of the most sensitive articles kept in a grocery, and his success in these lines is the foundation of the present trade.

Mr. Gibson has always been an active member of the Association, and has rendered it good service by his abilities as a financier.

THE SECRETARY.

Mr. Thackray has received some biographical notice in these columns already. When he entered upon the duties of his office at the beginning of last year we introduced him to our readers. But since then, he has welded the rivets of his usefulness more firmly to the Association, and has identified himself with its welfare to an extent that naturally brings him up for review once more.

Like Mr. Gibson, Mr. Thackray is an Englishman, a native of London. In that city he was brought up a confectioner, and as a confectioner he put in the first ten years of his life in this country. The last twelve years he has been in the grocery trade on the corner of Parliament and Wellesley streets in this city.

It would be impossible for the Association to have a better Secretary. Mr. Thackray has systematized the books and records that he has had the keeping of, and to do this has undertaken enormous work. He has always deemed it his duty to caution, or advise members of the Association of anything within his cognizance that would be for their benefit. It is no doubt largely owing to his efforts that more grocers have not had their tobacco confiscated and themselves fined for illegally exposing it for sale, Mr. Thackray being the first to inform them that such irregular exposure was illegal. He is at present one of the most active workers on the committee of wholesale and retail grocers for the amelioration of the severe regulations. Mr. Thackray's last service to the Association was his suggestion of a mode of forming a delinquent list. This idea, now adopted, he is at present carrying out, and highly creditable to his administrative ability is the arrangement of the details by which he purposes to get the best effects out of the system.

To be prudent and saving does not mean to be nigardly.

A GALLON OF MOLASSES.

The Wholesale Grocers' Guild has now defined the weight of a gallon of molasses. It is to be 13½ pounds. Although not before practically adopted by all dealers, this weight has long been looked upon as a just one, its justice being clearly demonstrated by experiment. The weight of a gallon of molasses as fixed by statute is 13 1-5 pounds, and the weight heretofore recognized by many dealers was 14 pounds. These both err, but on opposite sides of the true weight. The setting-up of a uniform standard has long been a need, and now that we have one, the trade in molasses will be conducted on equal terms, and will be rid of its former puzzling anomalies. Wholesale grocers have plenty of room for loss on molasses without being exposed to the chance of having to sell 14 pounds of it to the gallon. In the wholesale warehouse the molasses has to be run off into casks, for very few retailers buy a whole tierce at a time. In every tierce there is a remainder of sugar, for which the wholesaler has paid and for which he gets nothing. It is enough that he should lose this without suffering an additional half pound of loss on every gallon.

VINEGAR FROM WASTE PRODUCTS.

A few weeks ago we commended a correspondent's method of disposing of molasses settlings. That method, our readers will remember, economized the waste matter in vinegar and molasses casks by making new vinegar out of it. Since approving this way of turning loss into profit, our conscience has been reminded that the manufacture of vinegar is a source from which the government derives a revenue of four cents a gallon, and we feared we had given countenance to an illicit business. We consulted Mr. Stratton, the collector of Inland Revenue at Toronto, and he assured us that the government would not interfere with any such private concern. The Department does collect from manufacturers, but these use spirits which they are permitted to import in bond, while the duty is collected in the form of excise upon the manufactured vinegar. The aim of the Department is ultimately to collect the duty on the spirits, which for the manufacturer's use is permitted to come in free. Our correspondent and all who like his scheme may therefore resort to it in complete immunity from revenue interference.

A PROVINCIAL RETAILERS' ASSOCIATION.

The evils which follow in the wake of a delirious state of competition are numerous and dangerous. Profits that are too low, big ventures on little capital or experience, compromises that leave the creditor in a better position to injure trade, the cheating of creditors, the debasing of goods, are all evils that spring from the one prolific source. Uprightness and financial wisdom are awaking, however, and an epoch of trade reform is waxing as the months roll on. Organization is the means by which the tide of business confusion will have to be stemmed and turned back. The Kingston grocers are now pondering the questions referred to above, and the members of the Association in that city suggest the formation of a Provincial Association, and have communicated with the sister association in Toronto upon the matter. Union is strength, and we approve any movement towards union. What is desirable is that the retail grocers organize and become a section of the Board of Trade. There are many questions not peculiar to the grocers' experience which come up for consideration before the meetings of the Association, and it seems like a waste of energy for each trade separately to work out problems that equally embarrass every class of traders. If that isolated, unsympathetic course be pursued, there will be no relief from the present state of things for a long time yet. Also, different trades will settle their connection with the common perplexities in different methods. If grocers' associations be formed in the large villages, towns and cities, and confederate in one provincial association, the latter can become a section of the Provincial Business Men's Association, and benefit by the strength of that body. Where traders' interests are identical, where their troubles are common, they will make better headway by uniting.

CARLETON PLACE GROCERS' ASSOCIATION.

Carleton Place has now a Retail Grocers' Association. Features of its constitution are a delinquent or dead-beat list, and the setting of fixed prices for farmers' produce. If the trade is mindful of its own interests it will not suffer the meetings of its association ever to be neglected. Let every grocer attend and take part in the meetings, and we are sure that the association will be more approved on experience than it has been in idea.

The new organization sent to Mr. Thackray, secretary of the Toronto Retail Grocers' Association, for suggestions and a copy of the by-laws. These were forwarded, and were no doubt serviceable. Thus the Toronto Association is not only improving in usefulness to its own members, but is becoming a source of direction and a model, as well as a standing example of success that is encouraging and helpful to new associations. Let the Toronto Association keep unbroken the chord of sympathy between itself and the bodies of provincial towns that are making a struggle against the present trade confusions. She is now in a position to give greater power to the elbow of weak associations, and thus to urge on the work of reform throughout the country.

"SPECIAL TERMS FOR THE SESSION."

Again we appeal to publishers of dailies, for fair play to news dealers.

A session of Parliament is approaching and newspapers will be in demand. Dealers should now have a chance to make up for some of the unsold papers of less newsy times.

Do not advertise special terms for the session. Stand by your regular rates and give the newsdealer a chance to stand by his. This continual offering to the public of special rates every time that there will be a special demand breaks up all regular business and is not fair to the dealer who does his best for you all the year round. The offer of a commission to the dealer on these rates does not make matters right. Our objections to special rates are:

1st. The regular news business of the country is broken up and demoralized by them.

2nd. The Club agents fly around and pick up the customers or would-be customers of the news dealer.

3rd. The great bulk of the orders are sent indirect to the publisher and the dealer is cut off from all chance of profit, in many cases his regular, every day subscribers dropping him for the session and sending in their orders direct.

Come, now, Messrs. Publishers, give us fair play. It will not hurt you and will help us. Last year a leading journal refused to give or to advertise special rates for the session. They claimed rightly enough that the public could and should pay regular prices when the papers were at their best. Did that paper lose ground in consequence? No, it is now doing the best business of any paper in Canada. Newsdealers, as well as any other body of business men, can remember their friends.

TEST EXHIBITIONS.

What are known as "Test Exhibitions" are becoming very popular among manufacturers of food products and grocers. And it is doubtful if any more efficient advertisement could be devised. Grocers who want to sell a particular brand of cocoa, or of tea, can succeed in no way better than by having a little stand where the beverage is dished out free to customers, who can in this way test the quality of the article before buying. The same rule applies to most other commodities, and while it may be a trifle expensive, it is not more so than extensive window trimming or other judicious advertising. As a means for drawing custom, well-arranged test exhibitions have few superiors. —Ex.

You can always trace a registered letter, and a copying-press for letters is a sensible investment, if used.

"A good name is rather to be chosen than great riches."—Solomon.

A CUSTOMS GRIEVANCE.

In our last issue we referred to an injustice done to the trade by the Post Office Department, in its maintenance of a 4c. postage on paper covered books, in the face of a 1c. postage on the same sort of books in the United States. The Customs Department is chargeable with a like discrimination in favor of United States publishers and booksellers. The Department's aim seems to be to suppress the sale of fashion magazines by our own dealers. A specific duty of 6c. per pound, and an ad valorem duty of 20 per cent. are placed on such periodicals when they are purchased by a dealer, or when they are sent in wholesale numbers. This is a high tax impost, but it is seemingly justified by the fact that it is placed on a luxury. Fashion, however, concerns a great many people, who have not to do with it as a luxury but as a means of making a living. The dressmaker studies the fashion that she may pursue her art. We are of the opinion that such magazines, or books suitable for workmen's libraries, or mechanics' tools, should get as cheaply as possible into the hands of those they are specially made for. Aside from the abstract right or wrong of this duty, we have to look at it by the light of another customs regulation to see the true inconsistency and injustice of it. That other regulation states that the same magazines shall be sent free to private subscribers. The inconsistency of the two regulations lies in the ignoring by one and the recognition by the other, of the principle of bringing things of mechanical service cheap to the user. The user of course will send to the United States for the fashion magazine as she can get it much cheaper there than from a dealer in her own country. He has to pay a duty which he again collects from her, while if she buys from the United States, she has no duty to pay. What is the advantage of this? The government by its own dog-in-the-manger policy gets no appreciable revenue from these journals, and allows the bookseller here to get no trade. The consumer is supplied all the same, and the profit-margin follows the wholesale price to the United States. If there were no duty, what would be the difference? It would be that about twenty per cent. of the retail value of these books would remain in the country as profit, which now leaves it. This profit is realized on the papers, but by the United States publisher, and not the interest of this Dominion or of an individual citizen in it is gained by this duty to justify the yearly tribute to the foreign publisher.

If these journals reached their readers through the Canadian trade, the cost of their carriage would fall on the trade as freight and postage. Now, who bears the bulk of that expense? Of course, it is the Canadian Government, which to benefit the American trader carries these through its mails and delivers them for nothing.

Another evil which is covered by the duty on fashion periodicals, is that there are many so-called, which are sent free from the other side of the Customs line. A large number of periodicals having nothing to do with fashion, thus reach the private subscriber because they are represented to be fashion journals.

The most careful study of the purposes for which it might be conceived this duty was created fails to justify it. It does not benefit the reader, it does not benefit the Government, it does not affect the circulation of the literature, it injures the Canadian dealer, and it adds to the money we pay into the United States.

ADVERTISING "FAKES."

The word "fakir" is an old one, and is a stranger to our language, but there are signs that it will soon be fully brought into it by adoption. It may be said to be pretty well ushered in now, as it has been long a probationer in the domain of slang, and what survives the sifting of capricious slang usually makes its way into reputable language. "Fake" is a substantive and a verb formed from "fakir," and is expressive. The fakir of our civilization is not a juggler. He gets up "fakes," that is he devises cards, hangers, railway guides, hotel registers, clocks, barometers, thermometers, mirrors, etc., for advertising purposes. The fakir is a man of resources. His ingenuity, and faith in the maxim that the people like to be humbugged, are inexhaustible. Upon the above mentioned great weakness of the public he pastures as in flowery meads. The most sublime effort of the fakir-genious is the brass-band in the minstrel troupe, which discourses music to the spell-bound listeners, while the inevitable Professor's eloquence effects the divorce between the "fool and his money" for a bottle of his patent medicine.

A negative definition of an advertising "fake" is that it is not legitimate advertising. A positive definition is that it is a mode of advertising, in which the advertiser pays the whole expense; in which no part of the expense is borne by any resource of the medium. There is no money to be made from the circulation of a "fake." For example, one fakir gets out a hanger, on which are printed thirty cards for $5 apiece. The expenses of getting out the hanger are $28. When it is out it yields nothing that will reduce the cost of advertising. The $122 goes into the fakir's pocket. This example is taken from a list of real "fake" schemes which have recently been worked in this city, and of which we possess the particulars. All the ground covered by this hanger would be over the thirty advertisers' places of business. Each advertiser would get a hanger, the thing would go no farther. As well as the costliness and narrowness of the scope of this medium, it had another condemning feature: there was no guarantee as to the character of its issue, no responsibility underlies the simple, artless promise of the fakir. Yet it worked.

Another fakir gets up a railway guide. He represents that the Grand Trunk Railway wishes to distribute 5,000 copies of it with Toronto as centre. Hence the immense advantage to Toronto merchants, etc., to take a space in it. The fakir explains that G.T.R. is doing this for the city, and is anxious to have each leading man in it. The fakir wants $100 per page, and gets it from some leading men in the city, gets $50 from many others, $25 from another numerous lot, and considers that trader a poor sort of man who won't give $10 a page at any rate. This illustrates one of the eccentricities of the fakir methods. The highest figure asked is got where it can be exacted, half or one-fourth is taken, or even less, if the highest figure cannot be worked. The thing is monstrously dishonest in its inequality, but what shall we say of the dishonesty of this railway guide scheme, when we learn that its cost was $1.50 per page? The author of this gigantic fraud makes a regular business of getting out railway guides. He makes four books in a year, using different United States or Canadian cities as the base of his operations. Of course his scheme has never the countenance of any of the railway companies he professes to be working for.

An advertising scheme which, from the fakir's standpoint was a success, exhibited on a large card the names of twenty financial institutions — banks, insurance companies, etc. The hanger has never been seen anywhere that anybody knows of. The fakirs feel that the managers of such concerns advertise at random, and that any scheme which involves an outlay of not more than twenty or thirty dollars will commend itself to them. The fakirs make their living off that numerous body of people in the commercial and financial world who know nothing about advertising. Fakirs succeed because the people are like sheep, they flock after the individual that starts. All the fakir wants is a bell-wether, and he trusts to the spirit of emulation among the rest to get plenty of followers. Accordingly he looks out to get some leading man on his list, and if he cannot do this, he can represent that he has. He will then get all the rest with comparative ease.

POSTPONEMENT.

Owing to the fact that the Caledonian Society are to have their concert on the evening of the 23rd, the Grocers' At-Home will be postponed till Monday evening the 27th inst.

By the Way.

The head office of L. Rightmyer & Co., wholesale dealers in salt, will be transferred from Clinton to Seaforth shortly.

On New Year's day Mr. D. Stewart, general merchant, Renfrew, was married to Miss Near, Brockville.

We have received a very handsome calendar from the William Cane Manufacturing Co., of Newmarket.

William Hampden, clerk at Messrs. Kells, Fowler & Co's store, Millbrook, has accepted a position in Mr. N. Hockin's store, Port Hope.

Orangeville has been made an outport of Customs and warehousing port, under the survey of the Collector of Customs at Toronto.

A monster hog, weighing 1,050 pounds, was shipped from Welland the other day to New York City, where it will be placed on exhibition.

Mr. M. Fortune's grocery, Port Arthur, was burnt on Friday afternoon last. It was insured for $18,000. Most of the contents were destroyed.

The stock of Robert Steedsman, Blandford station, was sold on Saturday morning. James Scott, Woodstock, was the purchaser at thirty cents on the dollar.

John Gibson, Halifax, died on Saturday night, aged eighty-five. He was the founder of the well-known grocery and liquor house of Bald, Gibson & Co., one of the oldest established firms in Halifax.

A Jersey city grocer has got himself into trouble by selling sunburned potatoes which, as it is well known, are poisonous to an injurious extent. The Board of Health is prosecuting the case.

It is rumored that McMahon, Broadfield & Co., wholesale crockery merchants, King street east, intend removing from Hamilton to Montreal or Toronto, because of the lack of railway facilities where they are.

The grocery and fruit store of Mrs. Thos. Marrin, Barrie, was completely destroyed by fire at five o'clock on Friday morning, The origin of the fire is unknown. The property was insured for $1,100 in the Atlas and National companies.

Mr. J. O. Henry, Oshawa, who has been in England for the past three months handling apples shipped from Ontario, returned on Saturday, and reports a very stormy passage. He was fifteen days in crossing. He sold upwards of 20,000 barrels of apples.

Mr. J. G. Gibson, 525 Yonge st., Toronto, paid $1,401 for poultry for the Christmas trade. The whole was sold off before the holidays were through, and he has bought and sold two hundred dollars' worth since. The secret of his large and successful trade is that he is known to buy only the best.

At an early hour on Sunday morning, fire broke out in the grocery store of Messrs. Hall & Ashbaugh, Aylmer, and despite the efforts of the fire brigade, the building and stock was badly damaged. The insurance on the building is $2.500, and on the stock $7,600. The cause of the fire is unknown.

An old Hamilton subscriber, Thos Wilson, jr., writing from Rochester, says: "I have been reading your very valuable paper with great interest for the past year. I am very much pleased with your arguments, and feel confident that you are helping the trade to a great extent."

Mr. Richard Turner, President of the Board of Trade of the city of Quebec, and a wholesale grocer in that city, has petitioned for membership in the Board of Trade of Toronto. His name has been posted by Secretary Wills, and no doubt he will be welcomed as a valuable member of the Toronto board.

A man representing himself to be the agent for a new patent paper-bag has been swindling Eastern grocers. His scheme is to secure orders from the grocers and collect ninety-five cents of each one, for printing their business cards upon the back of the bags; the bags to be given free. The man after collecting the ninety-five cents disappears and the bags are not forthcoming, leaving the dealers ninety-five cents out of pocket.

TRADE NOTES.

The stock of Valencia raisins in London, December 31, has been cabled 1,800 tons. Same date 1888 the stock was 2,532 tons, a d 1887, 804 tons.

Napoleon Bourgeois, grocer, 185 St. Paul street, Montreal, has assigned with about $15,000 liabilities, at the instance of Hector Lamontagne, merchant, of that city. The principal among the forty creditors are: La Banque du Peuple, with $4,000; Bank of British North America, with $1,100, and H. Lamontagne, with $3,765 claims.

Attempts have for some time been making to acclimatize the tea plant in the Caucasus, and Russian journals commence to speak hopefully of success. From the tests made the quality is reported as attractive, and on the authority of French and German naturalists, it is said that there is no country better suited for the culture of the tea plant than the littoral of the Black Sea between Batoum and Soukhoum, the climate of which is warm, moist and equable.

Advices from New Orleans through private sources are quite firm on the subject of molasses, and estimate the shortage in the otal crop of straight goods at from 60,000 to 70,000 barrels. Orders have also been received here to hold commission goods off the market and several lots are in store on a limit higher than can at the moment be obtained. It is claimed the quantity of glucose sent South will be no greater than last year, but even that amount would a little more than balance the shortage in molasses, and more can be obtained if wanted.—N.Y. Bulletin.

Montrealers of all shades of political and religious thought mourn the loss of ex-Ald. W. D. Stroud, whose death took place last week, after a short illness, at the age of sixty-one years. Mr. Stroud, who came to this country from London, England, thirty-two years ago, was one of the most charitable gentlemen the city has ever known. He amassed a large fortune in the tea trade, having as many as seven or eight stores in different parts of the city. Ald. Stroud represented the West ward in the city council from 1883 to 1887, when he was defeated by Mr. Richard White, of the Gazette. The deceased was at one time president of St. George's Society, and had been connected for a great number of years with the different charitable institutions of Montreal.

At a meeting of creditors of Messrs. Tiffin Bros., wholesale grocers, Montreal, the statement produced showed that the firm's liabilities amount to a total of $482,000, of which $57,587 are unsecured claims, and $231,194 indirect liabilities. The Bank of British North America hold unsecured claims amounting to $35,800 and secured $132,600. Mr. W. Drake's secured claims amount to $20,000 and unsecured $5,000. The firm offered forty cents on the dollar at three, six and nine months, unsecured, which was not accepted then, and the meeting adjourned for a week. Meanwhile, the Bank of British North America gave the security needed for the offer, which will now likely be accepted. The unsecured claims are met by $19,845 open accounts, $41,708 stock in Montreal, $6,353 stock in Winnipeg, $6,353 cash, $681 notes, or total assets $68,587.



Home Made

Marmalade

JAMS, JELLIES

PACKED BY

Alexander Cairns, Paisley, Scotland.

BLAIKLOCK BROS, Agents,

17 Common St., MONTREAL.

These goods are guaranteed to be of the very finest quality, and are specially supplied to Her Majesty The Queen. To be obtained from all first-class grocers.



A GREAT HELP TO HIM.

LOWER NICOLA, B.C., Dec. 23, 1889.

DEAR SIR,—I have been getting THE CANADIAN GROCER for some time, and find it very instructive and a great help to me in my business. It contains many hints worth notice, and I believe if every merchant would read it carefully there would not be half so many failures, and trade would be in a healthier state.

Yours truly,
G. B. ARMSTRONG,
General Merchant.

SELLING TO CONSUMERS.

TORONTO, Jan. 6, 1890.

MR. EDITOR,—I notice in your last issue a letter from "Retailer," who complains of some wholesale house supplying a consumer with groceries. Now, I am a member of the Retail Grocers' Association, and know that their Executive will take up the case if "Retailer" will supply particulars.

But perhaps "Retailer" does not belong to us, and if that is so he should lose no time in joining and assisting our officers in stopping such a practice. The profits on the goods supplied in that instance would, if they had gone into "Retailer's" pocket, nearly have paid his first year's dues, two dollars, besides giving him the advantage of our monthly delinquent list and other valuable experience.

Yours,
ANOTHER RETAILER.

[Unfortunately our correspondent is not a city grocer, but is from Port Hope. The Port Hope grocers should take a hint and organize an association there.—ED. GROCER.]

THE BUTTER QUESTION.

TO THE EDITOR CANADIAN GROCER.

DEAR SIR,—I am obliged for permission to reply to Mr. I. Wenger's letter in your issue of the 13th. I think both letters in that issue, viz., that of Mr. H. T. Barker, of Stratford, and Mr. Wenger, as also your leading article of the 20th, are valuable contributions touching this important question. You will remember in my former letter I contended: First, that we must get at the root of the matter by educating the dairy people to make their butter the right way. Second, that creameries are the most desirable. Third, where this is not practicable individual action by the dairymen is possible upon creamery lines. Fourth, that in either case, the country merchant is the man still to run this business. Fifth, but that it is most desirable for him to co-operate with the farmers. Sixth, that the butter should be put in air-tight packages and marketed quickly.

Since reading Mr. Wenger's letter, by his courtesy I have inspected his creamery, and found his son, who runs this business, generously willing to render me every assistance in his power. It would be impossible here to say all I would like touching his intelligent practical method of pioneering the most important industry that this country will see started in Canada. His creamery is well equipped, and he turns out a first-class article. Mr. Wenger agrees with me in the main. He recognizes the importance of our fighting for a liberal share of the $60,000,000 butter import trade of Great Britain.

As to the other point, viz: making at 3c. per pound, which Mr. Wenger says is not a paying rate, I simply stated I thought that method the best, but did not intend to assume that 3c. would pay in any scattered district. I am more than ever convinced that the co-operative system is by far the best, as by it the producers get the benefit of the best results obtainable, and are consequently more easily convinced of the necessary precaution as to feeding their cattle, etc. A system that all admit works well with the cheese industry of Ontario. The merchant is reluctant to move, fearing, by influencing his butter customers to start a creamery, he may lose his hold upon their trade. I contend that he can not only start but carry on this business. First let him discuss its importance with the farmers and their wives. Put before them the fact that Mr. Wenger, when starting in 1885, only promised his patrons twelve cents per pound for the first year's cream, but paid them before the season was over from sixteen cents to eighteen cents per pound, and has been enabled to average that price ever since. The logic of dollars and cents and less labor must tell. Then let him take the initiative in starting a creamery upon co-operative lines. To prove his faith in the enterprise let him offer to subscribe half the stock required and have it understood that he does so conditionally, that the balance be taken by enough farmers to ensure success, making a hard and fast rule that each dairyman sending cream must hold a few shares

EDWARD ADAMS & CO.
ESTABLISHED 1846.
Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,
Tobaccos, Wines and Spirits
95 & 97 Dundas St., London, Ont.

NEW FRUITS IN STORE.
Boxes Superior London Layers, 2 Crown; boxes and ½ Flats, Black Baskets, 2 Crown; boxes Blue Baskets, 2 Crown; boxes and ½ Flats Connoiseur Clusters; boxes Dehesa Clusters; boxes Dehesa Layers; boxes Dessert Clusters; boxes Imperial Dehesa Vega Layers; boxes Imperial Russian Clusters; boxes Finest Vega Layers.
Qtr. flats Superior Dehesa; ½ flats Finest Vega; ½ flats Finest Dehese Layers.
Kegs Seedless Raisins.
Valencia F. O. S.—Selected and Layers—½ boxes.
Currants—Vostizza, finest and choicest, cases and ½ cases; Patras, Filiatra and Provincials in barrels, ½ barrels and cases.
Botger & Co.'s Jams, Jellies and Marmalade, in 1-lb. glass jars; also Solidified Jellies, half pints, pints and quarts.
Cunningham & DeFourcer Co.'s English Potted Meats.
EBY, BLAIN & CO.,
CORNER FRONT AND SCOTT STS., TORONTO.

We offer Valencia Raisins, Merle & Morand Brands
Malaga Raisins, Figs, in Mats and Boxes.
London Peels, best quality; French Prunes, cases, 1-2 cases and 1-4 cases; Cheese, Gorgonzola and Rocquefort. French Sardines, 100 cases, 1-4 tins, Jean Nantes brand.
L. CHAPUT, FILS & CIE., Wholesale Grocers,
2 & 4 DeBRESOLES ST.,
MONTREAL.
ESTABLISHED 1842.

T. KINNEAR & CO.
Wholesale Grocers,
IMPORTERS OF TEAS,
SUGARS, ETC.
47 FRONT ST. EAST,
TORONTO, ONT.

DAVIDSON & HAY
Wholesale Grocers,
36 Yonge Street,
TORONTO, ONT.

FULL LINES OF
CANNED GOODS
INCLUDING THE
"Lynx" Brand of Salmon and
"Clover Leaf" Lobsters.
Teas, Sugars, Syrups,
and general Groceries.
Sloan & Crowther
59, 61 and 63 Front St. East,
TORONTO.

H. P. ECKARDT AND CO
IMPORTERS
--: AND :--
Wholesale Grocers.
3 FRONT ST. EAST, TORONTO

in the company ; then the merchant will be enabled to control the creamery and not only do his patrons a service but strengthen his own position. It would be easier at the outset, perhaps, for the merchant to invest $2,000, set up a small creamery of his own and buy the cream, and he could probably afford to pay even ten per cent. or twenty per cent. above what he has been giving for the butter, but his patrons would very likely soon begin to think that he was making too much money, and with the experience they had gained at his expense may set up in opposition to him, and then he would not lose their cream but probably their account as well. Where co-operation is impossible still much can be done. Captain Edward Sanderson, writing from Peterboro' to a brother here who is a stockholder in our company, says : "Since Mr. Stark has been taking up this question I have fitted up my dairy with a modern separator and make creamery butter upon lines suggested by Professor Robertson, with the result that I have been able to obtain three cents to four cents per pound more than my neighbors in our local market." Surely this should be sufficient proof? Mr. Wenger asks that more particulars shall be given in the GROCER, touching the company I referred to in my last. Herewith please find prospectus from which you can cull what you think of interest to the trade.

May I say that our President, W. A. Warren, Esq., the Hon. C. Drury (Minister of Agriculture), and Thomas Long, Esq., of T. Long & Bro., of Collingwood, have subscribed considerable stock and are elected directors, the shareholders recognizing in them gentlemen thoroughly acquainted with provincial trade and conversant with the difficulties of the butter question. The objects of our company briefly stated are : First, stimulate the manufacture and growth of the best possible goods ; Second, to dispose of same in the best consuming markets; Third, to make liberal advances ; Fourth, and charge only a reasonable and moderate commission for services.

An officer of the company is going to Great Britain at once and will gather the latest and best possible information touching the butter question, and when he returns, with the promised assistance of Professor Robertson, of the Agricultural College, Guelph, will be prepared to assist country merchants who desire to work upon the lines indicated.

Yours truly,
WALTER STARK,
62 Front St. East.

Goods sold habitually below their cost are not likely to be paid for in full.

ABOUT FIGS.

When figs are freshly picked from the trees they are not very palatable; in fact, their flavor is almost entirely different from that of the fig of commerce. They are somewhat insipid in taste, slightly resembling in flavor an unripe muskmelon. The trees are mostly grown from cuttings, and it requires about eight years for one to get to a good bearing condition, though the tree does not reach its prime much before its fifteenth year. The fruit is allowed to perfectly ripen on the trees, when it falls to the ground, where it is collected by the grower, spread in the sun and dried until it becomes fit for the market. There are trees in the vicinity of Smyrna said to be over one hundred years old, some of which yield from 200 to 300 pounds of fruit a year. After being dried the figs are picked up and put in bags containing about 200 pounds each, which are carried to Smyrna by rail to the fig market, where, in the packing-house, they are sorted and put up for the export trade. In putting them into the boxes they are flattened out between the thumb and forefinger of the packer. being moistened with seawater which, it is claimed, hastens the sugaring of the fruit and assists in preserving it. Frequently laurel leaves are put between the layers to preserve them from the depredation of insects.—Grocer's Criterion.

J. W. LANG & CO.
Wholesale Grocers,
TORONTO.
Now in store. Delivery at once.
New Valencia, Malaga, and Smyrna Raisins. New Provincial, Patros, and Vostizza Currants. New Scotch and Leghorn Candied Peels. New Eleme Figs, and Shelled Almonds. Also to arrive in a few days, Turkish Prunes in Casks, Kegs and Cases.
33 Front Street East.

PERKINS, INCE & CO.
Wholesale Grocers,
TORONTO.
IN STORE—
Prunes, Season 1889.
(SPHINX BRAND.)
—MALAGA FRUIT—
FINEST SELECTED VALENCIAS
SELECTED VALENCIAS IN LAYERS

WARREN BROS. & BOOMER,
IMPORTERS
AND
WHOLESALE GROCERS.
35 and 37 Front St. East,
TORONTO, ONT.
SUGARS, COFFEES AND TEAS SPECIALTIES.

ELLIS & KEIGHLEY,
CHRISTMAS GOODS

COFFEES,
"Distil" Coffee Extract,
SPICES,
POULTRY DRESSINGS,
FRUIT PUDDINE,
JELLYINE.
Royal Dandelion Coffee.

EMPIRE MILLS
TORONTO.

SNOWDRIFT BAKING POWDER Co.,
BRANTFORD, ONT.
IMPORTERS OF COFFEES
And Wholesale Manufacturers of the Celebrated
SNOWDRIFT BAKING POWDER
Mustards, Spices, Flavoring Ex racts, and
Self-Raising Buckwheat Flour

When Suffering from
DEBILITATING EFFECTS OF
COLD or INFLUENZA
Keep up your strength by taking
JOHNSTON'S FLUID BEEF

Williamson & Lambe
STORAGE
54 & 56 Wellington St. E., Toronto.

AMENDMENTS TO THE TOBACCO REGULATIONS.

On our way to press, Mr. Miall meets the joint committee of the Retail Grocers' Association and the Wholesale Grocers' Guild in the Council Chamber of the Board of Trade, in Toronto. The case of the grocers is ready, prepared by Mr. Davidson, a summary of whose investigation of the question we publish below. It will be noticed that in this abstract, both the protection of the revenue and the security of the trader's rights are provided for by one reform, and that is the placing of the responsibility upon the Inland Revenue officers. In other respects also, the action of the Regulations is sought to be simplified, although in no case at the expense of any risk to the revenue. It is a pity that in the whole staff of a government department there is not a man capable of reconciling the integrity of the revenue with the safety of the trader. One or the other must be sacrificed in regulations they make, and it is well that both are not. The Department is indebted to Mr. Davidson for a scheme which endangers neither.

"Proposals for amendments to existing regulations as to stamping, cancellation of stamps, and restrictions on methods of selling plug tobacco. And further, shifting responsibilities for carrying out said regulations from retailer, bonded warehouser, and manufacturer, to the Inland Revenue Departments own preventive officers."

"At present there is no responsibility, no obligation, on the excise officer to see that the requirements of the Department have been complied with."

"Wanted, for the retailer of plug tobacco, honest possession by him, and proof thereof to clear him of all liability to the Excise Department, and no restrictions as to methods of keeping stock or manner of selling."

"The wholesale dealer to be entitled to lawful delivery, so far as stamps thereon are concerned, into his bonded warehouse by the Excise officer in whose charge the goods are, and the same to be found by him regular according to the regulations of the Department, and in the same way a legal clearance to be given by him by cancellation of stamps, or otherwise, when duty is paid. That is, in both cases it shall be the duty of the preventive officer to see that all requirements prescribed by the Department shall have been effected before he abandons control of the property, or his responsibility ceases."

"One stamp only, and that to be affixed at the place of manufacture, and cancellation of that when duty is paid, either at factory or in bonded warehouse, when transferred, to be sufficient. Such cancellation might at the same time give the license number of the bonded warehouse or factory where duty is paid."

"To distinguish between domestic leaf plug, imported leaf plug, and imported manufactured plug, stamps for each should differ in one color and shape to protect the revenue, and the dealer and consumer, as the duties differ."

MOLASSES SETTLINGS.

Briefly we give another good way to purge all the molasses that may be left in the bottom of a barrel, free from dirt and chips.

Take a coarse piece of cloth, as half a rice sack, and place over the bung hole of the barrel. Then a funnel with neck as large as the bung will, if inserted, cause this cloth to be drawn tightly over its point. The molasses may then be poured in and will strain through, leaving all dirt, chips, etc., in the funnel. This may be strained into a barrel that has just been tapped.

See that your clerks understand the business. Watch them when weighing and measuring goods. An ounce over on a pound is a loss. An ounce under may lead to unpleasant talk and loss of trade. Teach them to give exact weight. The buyer can expect no more. See that your scales and weights are correct. An old worn-out scale may be a very costly article.

There is nothing so essential to a well-regulated grocery store as good scales for weighing.

Another thing. See that your help are clean and tidy. Get rid of clerks who have filthy habits as soon as possible.

Provide scoops for weighing goods, and see that your clerks use them.—Retail Grocers' Advocate.



TORONTO, JAN. 9, 1890.

DRY GOODS.

Another bad spell of weather, last week, added its weight to the depression which seems to have settled on this department of trade. Travellers are out, but report business aaything but good. The heavy woolen articles not entered largely into trade, when winter orders were taken, and the recruiting of stocks makes little demand for this class of goods now. Soon the travellers will be after orders for the fall trade, to give the mills a chance to estimate the proportions of the demand upon their summer output. But at present trade is very flat.

HARDWARE.

Trade is very dull. The builders season, although lasting long this year, has at last nearly closed, and the demand for hardware furnishings has closed with it. The trade in skates and other winter articles is about the lowest recorded in any winter. There was a slight activity produced by the holiday demand, which however, turned less towards hardware stocks than in some other directions, the mildness of the weather not making metal goods so likely to be brought into use.

GROCERIES.

The Grocery trade has been very dull all week, but it is beginning to pick up again. With a continuance of the present unfavorable weather the prospects are far from cheerful, but if we have good sleighing and farmers bring out their grain a good trade is looked for, especially as country stocks are light. It must be remembered, however, that under a like condition of affairs a year ago the looked for improvement did not occur.

CANNED GOODS.

The market has been dull but prices have been steady all week with a firm undertone. Lobsters scarce and firm at $1.85 for star and $2.25 for flats. Salmon rules at $1.55 to $1.60 for ordinary, and $1.75 is asked for prime brands.

COFFEES.

Dull and unchanged. Cable advices are said to report the crop of Java coffee at 400,000 peculs, including both Government and private growth, which is a considerable falling off, and has stimulated the market somewhat. Previous mail advices, however, had referred to this as a rumor, and stated that no official denial or admission could be obtained, and some of the trade think that 400,000 peculs probably represents the Government growth only.

DRIED FRUIT.

Currants are fairly steady. Ordinary stock is moving, in barrels, at 5⅜ to 5½c, and in bales at 5⅝ to 5¾c; Vostezzas are unchanged at 8 to 8½c. The supply of dates is now ample for all requirements, and prices are easier at 5¾ to 6c. Figs quiet, with a fair enquiry for bags at 4¾c to 5c. Prunes are in good demand; hogsheads are selling at 4¼ to 4¾c, and in cases Atlas brand are quoted at 6½c for D; 7c for C; 7½c for B, and 8c for A. French prunes in quarter cases are in good demand at 12½c. for A, and 15c. for A. A. Valencia raisins continue firm and in good demand at 7c. for retail lots, and 6¾c. for round lots of off-stalk. Sultanas dull but firm. Malagas in very light supply

GREEN FRUIT.

Valencia case-oranges are worth from $4.50 to $5 per box. They are the choice picking of a fine crop, and there is a pretty full stock on hand. Much of it would have been run off before this but for the late arrival of the Polynesian. Florida russets are selling at $3 to $3.25 per box, and Florida fancy bright are $3.25 to $4. These are the only oranges—the Valencia and the Florida—now in stock. The Jamaica and the Jaffa oranges have been completely sold off. The Palermo lemons in 360's are sold at $3 to $4, and in 300's at $4.50 to $5. The Messina lemons are $3.50 to $4 in 360's, and $4.50 to $5 in 300's. Malaga grapes are $7.50 to $8 per keg, and are selling rapidly. Some dealers complain of the inferior keeping qualities of this year's crop. Others, however, find no trouble in carrying their stock through the season.

BUTTER AND CHEESE.

The selling of butter has recommenced after the holiday lull. In quality it is no wise improved, while the demand for good butter continues to grow. The weather has not been favorable to the good condition of rolls which have to be brought far, and these are often as much depreciated on account of their unshapeliness as on account of their quality. Large rolls have consequently gone down. The basis of the consumption of creamery butter has proved unreliable, turning for the time to good pound rolls, thus bringing the price of the former down and that of the latter up. Butter of the dairy pack is 15 to 17c. Store packed is less than ever wanted, but the quotation continues, though almost nominal, to be 10 to 15c. Large rolls are 13 to 15c. Pound rolls are 20 to 22c. Creamery packed is 23 to 24c. On Wednesday there were made large sales of low and medium grade butter at 8 and 10c. for shipment to Halifax, St. John, and other maritime points. The position of cheese is unchanged. The summer make is selling from 8 to 9½c. and the autumn make for 10½ to 11c. There have been no recent transactions between makers and wholesalers.

FISH.

The revival of trade has not yet begun. The replenishing and freezing of stock go on, but only for a demand that is in the wake of these preparations. That demand will have collected itself for the heaviest portion of the year's consumption at the beginning of Lent. Meanwhile prices are steady. Whitefish are 7c; salmon trout are 7½c; salted sea-salmon are $12 per 200 lb. barrel; fresh steak-cod are 66½c; smaller cod, now in, are worth 5c per lb.: smelts are 6c per lb.; haddock are 5 to 5½c per lb.; Labrador herring are $5 to $5.50 per barrel, and $3.25 to $3.75 per half barrel; shore herring are $4 per barrel, and $2.25 per half barrel. Boneless cod is 8c per lb. in small quantities, and 6c. per lb. in 40 lb boxes. Boneless fish is 4½ to 5c.

CRANBERRIES.

Prices are $11 to $12 per barrel, and $4 per box, for Cape Cod fruit. The native Ontario cranberries seem to be sold off.

NUTS.

Quiet and unchanged.

PEELS.

Unchanged with the usual seasonable demand.

SUGAR.

While there has been no lowering in the prices of retail lots there has been a disposition on the part of refiners to shade yellows in order to make sales. For retail lots 5¼c. is asked for low grades. Late cables report an increase in the best estimates.

SYRUP AND MOLASSES

Syrups are dull and unchanged. Demand light and supply ample; prices range from 50 to 65c.

Molasses shady with a fair demand for Porto Ricos at 36 to 37c. in puncheons and 40c. in barrels.

TEAS.

Are neglected. No transactions of importance are reported this week. Japans have been dull with no demand.

Congous have also been quiet; nothing of any consequence to chronicle. Low grade Young Hysons to seconds are in demand and continue scarce; there are also inquiries for low-priced firsts with ready buyers for anything offering of good value. London market remains quiet with nothing new.

The local market for Indian tea has been quiet. In the home market there is not much change. With moderate offerings the demand continues good, especially for the lower grades. Pekoe Souchongs sell readily at firm rates. Broken Pekoes command fully previous rates. Broken teas are wanted. Unless importers throw a larger quantity of tea on the market this month than the trade can give necessary attention to, there is no reason why current rates should not continue steady, as deliveries are satisfactory, and Calcutta telegrams do not point to a crop of more than 98,000,000 lbs. In Ceylons the London market reports commoner grades firmer, but Pekoes and broken Pekoes continue to show good value.

COUNTRY PRODUCE.

APPLES—Are now half a dollar below what they were a month ago. They are as scarce as it appeared then they would be, but the fall in English prices depresses prices here. This is a very hard year on apples, and the best of packing cannot prevent their spoiling. What is needed for the perfect health of the apple to be long maintained is a temperature near the freezing point. Our weather has been unfavorable, and our apples have languished, got out of condition, and are bringing low prices. In car lots they are worth $2 to $2.25. In small store lots they are $2.25 to $2.75.

BEANS—There is no activity in business to affect prices. They are still $1.50 to $1.60 outside, and $1.70 to $1.85 here.

DRIED APPLES—Are 5½ to 6c. in lots, and 6 to 6½c. in small quantities. The demand is still very languid.

EVAPORATED APPLES New ones are 10c. Old are 9 to 9½c. Most of the stock is yet in the hands of the evaporators.

EGGS—The open weather has started the hens to lay again. Consequently prices are on the way down. Limed eggs are now 16c., and are experiencing an ease in the run which has lately been made upon them. Fresh eggs, cased lots, are worth 22 to 23c., and new laid eggs are worth 25c.

GAME—There is none now killed but pigeons and rabbits, quails and prairie chickens, the last two not being Ontario birds. Rabbits, too, have ceased to be sought after, and the game market is about over. Pigeons are 25c. per brace, rabbits 25c. per pair, prairie chickens $1.50 per brace, and quails $2.50 per dozen.

HAY—Pressed on track, No. 1 is $10.50 to $11, No. 2 is not wanted; loose on street, No. 1 is $12 to $14.50, No. 2 is $8 to $10.

HIDES—Cured are becoming scarce, and the standing price, 5c. is weak. Before our

SUNLIGHT IN THE WORLD LARGEST SALE SOAP

Winner of THREE GOLD MEDALS in 1889---Paris, France, Ghent, Belgium, and Ottawa, Canada.

The Wide-Awake Grocer, even if he gets a smaller profit out of "SUNLIGHT" Soap than he does out of Inferior Soaps, recognizes the fact that the increased volume of business done by reason of keeping the BEST article, more than compensates for the smaller profit. The aim of every Grocer should be, to earn a reputation for selling THE BEST.

CANADIAN HEAD OFFICE:
77 ST. JAMES STREET, MONTREAL.

Ontario District Agent:
WALTER STARK, 62 Front Street East, Toronto.

MARKETS—Continued

next report we expect the prices of green hides to be down ¼c. all round. Prices still paid are 4¼c. for No. 1, 3¼c. for No. 2, and 2½c. for No. 3. Prices after to-day are expected to be 4, 3, and 2.

HONEY—Is 11½ to 13c. for clear, and 17 to 19c. for the comb. There has been a decreasing business done since the week before Christmas, the taste of the holiday season running more in the direction of other dainties.

HOPS—New ones are 12 to 14c., and yearlings are 8 to 11c.

OATS—Are 30c. in car loads, and 31c. on street. The late improvement in the roads has increased the business done on the street.

ONIONS—Choice are worth $2. Other prices go as low as $1.60.

POTATOES—The local market is kept well supplied by the farmers. Thus a great quantity of potatoes come into the city, and enter into consumption without much telling on the dealers' prices. However, this has prevented large supplies reaching the dealers, who are not now shipping as much as a short time ago. Potatoes go up in price slowly, but they will be fine property before the crop of this year matures. They are now 55c. in car-lots, and 65 to 70c. in small quantities.

POULTRY—is becoming scarce. Geese are 8c., turkeys 10 to 11c., ducks are 70 to 90c., and chickens are 70 to 80c. The latter are scarcely to be had at all, so large was the number absorbed by the Christmas market.

STRAW—Tight-pressed, No. 1 is $6, and No. 2 is not wanted; good loose is $6, and in sheaves is $9 to $9.50. Only oat straw finds any sale.

SKINS.—Sheep skins are now at their best. Prices will go no higher, as the wool is done growing. They are worth $1.15 to $1.25. No 1 calf skins are 6c. per lb., and No. 2 are 5c.

TALLOW.—Rough is 1¼ to 2c., and rendered is 5 to 5¼c.

WOOL—in the fleece is 22 to 23c. Pulled is 24c. for lowest, 25c. for super, and 30c. for extra-super.

PROVISIONS.

BACON.—Long clear is 7½c. Roll is 9½c, and smoked breakfast is 11c.

HAMS.—Smoked hams are 11 to 12c, and green ones are 10 to 11c.

LARD—American, in tubs, is 9c.; in pails 9½c. Canadian, in tubs, is 9½c.; in pails, is 10c.

MESS PORK—Brings $13.50 to $14. Choice Canadian cuts are worth $14.50.

DRESSED HOGS—Heavy weights are worth $5.25; medium, $5.40 to $5.62½. Butchers' select weights are $5.75 to $6.25.

MONTREAL MARKETS.

MONTREAL, JAN. 9, 1890.

GROCERIES.

The movement throughout has been of light volume and of quiet character as was to be expected after the holidays, but under the circumstances dealers make no complaint. The price list has shown no important variation, in fact has remained substantially as formerly quoted. The prospects favor a steady winters trade in most staple lines.

SUGARS.

The market for refined sugar has had a somewhat depressed tone and a further shrinkage in prices has been recorded. Report has it that as low as 6¾c. has been accepted for granulated, but refiners claim that 6⅞c. is the inside at the factory, which means 7⅛c. as the guild price. Low grade yellows have sold at 4⅞c. with bright grades up to 5⅞c. Business has been slow.

SYRUP.

There has been a quiet movement in syrup at steady prices. A few small transactions have been effected at 48 to 60c. per gallon as to quality.

MOLASSES.

Trade has been dull and the tone easy. Barbados ranges from 43½c. to 47c. as to quantity Porto Rico 41c. Antigua 39c. to 40c.

TEAS.

The market has been quiet and without feature to note, business having been light. The tone, however, has continued firm, with values well maintained and holders not anxious to press sales, having faith in the article. Low grades have continued scarce and anything at about 16c. would be quickly taken.

COFFEES.

Quiet and unchanged, with a light jobbing trade. Mocha 28 to 30c. Java, 24 to 29c Jamaica 18 to 22c. and Rio, 19 to 21c. Plantation Ceylon 19c. to 24c.

DRIED FRUIT.

Business has been quiet and featureless. Valencia raisins have continued firm at 6⅞

STUART, HARVEY & Co.
Importers and
WHOLESALE GROCERS
A Large and Well-Assorted Stock of
Teas, Sugars and General Groceries
HAMILTON, ONT.

W. H. GILLARD & CO.,
Hamilton, Ont.
Wholesale Grocers
IMPORTERS
Japan, China, Indian and Ceylon
-: TEAS :-
MANUFACTURERS OF THE
Celebrated Diamond Spices.
W. H. Gillard. John Gillard. H. N. Kittson.

JAMES TURNER & CO.,
Hamilton, Ont.
STEAM COMPRESSED COD.
This fish is packed in pound cartoons, prepared in such a manner as to retain exact flavor of the fish, and guaranteed to keep nice a year. Our grocers who handle fine goods, say this is the nicest fish, and the only safe way of handling prepared cod. Try sample case of 40 pound cartoons—you with be satisfied.

J.CLEGHORN&SON
WHOLESALE
Fruit, Fish & Oyster Dealers
94 Yonge Street, Toronto.

Bulk and Can Oysters, Siscoes, and Haddies arrive daily.

IN STOCK: Jamaica Oranges, Maori and Malaga Lemons, Malaga Grapes. Spanish Onions, New Figs, Choice Winter Packed Apples. Also a full line of Nuts

Above Mentioned Goods at Market Prices

CREAMERY MEN AND MERCHANTS
Holding butter of good quality are requested to correspond with
T. W. CLARK,
Commission Merchant and Wholesale Dealer in Butter and Eggs.
Consignments solicited and business transacted for Ontario and other Eastern Canada Merchants.
VANCOUVER, B.C.
References: Bank of British Columbia, Bank of British North America.

FOREIGN FRUITS
R. S. GALLAGHER,
FRUIT AND COMMISSION MERCHANT,
TORONTO.
111 & 113 King St. E., 77 Colborne St.
Telephone 1617.

Montreal Markets—Continued.

to 7c. for prime, but lower grades have sold for less. London layers $3.75 and Sultanas 7c. Currants 5½ to 6c for Provincials and Vostizza up to 7 to 7¼c. for choice cases. Prunes 5c. for Bordeaux. Eleme figs 9 to 11c. Malaga do. 5 to 6c. Dried apples 5c. evaporated do. 7c.

GREEN FRUIT.

There has been a fair business at steady prices. Valencia oranges $4.75 per case. Jamacia oranges $5 per brl. Choice apples $2.50 to $3.25. Almeria grapes $6 to $7 per keg. Lemons $2.75 to $3.50 and cranberries $8 to $10 per brl. Native onions $2.75 per brl.

NUTS.

Trade was moderate at steady prices. Tarragona almonds 13½ to 14c. Ivica 12½ to 13c. Walnuts 10 to 16c. as to quality. Brazil nuts 9 to 12c.

RICE.

There has been the usual average call for rice, the market for which has remained steady and unchanged. Ordinary in car lots, $3.70; Japan, 4 to 4¼c.; Patna, 4½ to 5¼c.

CANNED GOODS.

If anything the market has been rather more active, but hardly enough to attract special attention. Demand has been chiefly for small lots. Tomatoes have sold again at $1.12½, yet holders in many cases still quote $1.15 to $1.20. Demand for canned fruits has continued good, and a considerable business has been done. Pineapples, $2.35 to $2.40; strawberries, $2 to $2.15; peaches, $2.15 to $2.25; plums, $1.75 to $2; and pears, $2 to $2.10. Fish have ruled quiet. Lobsters scarce at $6.80 to $7 per case, and mackerel slow at $4.25 to $4.50. Salmon, $1.70 to $1.75 per dozen. Peas unchanged at $1.25 to $1.35. Canadian corn quiet at $1.20 to $1.30, with States at $1.75.

FISH.

Although the weather has not been favorable there has been a large distribution, and a further improvement is confidently anticipated, as buyers will shortly begin to stock up for Lenten requirements. Prices have ruled steady, especially as stocks in first hands are by no means large, yet it will require colder weather before there is any real stiffness in the market. A round lot of Labrador herring was let go at $3.85, with small lots at $4 to $4.25. Cape Breton herring, $5 to $5.25. Green cod, $5.25 to $.5.50 for No. 1, with No. 1 and large drafts up to 55.75. Labrador salmon $14 to $15, and B.C. $11, but some sales of the latter have been reported at $10.50. There has been an active turnover of fresh fish, receipts of which so far have not been heavy, and the market has been well cleaned up. Haddock and cod have sold well at 4c.; herring keeps up to $1.75 per 100 for ordinary under a good demand, but more has been realized for extra large fish. Tommy cods $1.50 to $1.60 per bushel, with car lots lower.

GRAIN.

The demand for Manitoba wheat continues fair along the line from millers, and sales of car lots have been made at prices equal to quotations here. We quote: Wheat, No. 1 hard Manitoba, $1.03 to $1.05; No. 2 hard, $1.02 to $1.03; corn, duty paid, 50 to 51c.; oats, 30 to 32c.; peas, 67 to 69c. per 66 lbs.; barley, 45 to 50c.

FLOUR.

Strong bakers' has advanced 10c. during the week in sympathy with wheat. Demand on local account has been fair, and a moderate amount of business has been transacted. We quote: Patent winter, $5.00 to $5.20; patent spring, $5.00 to $5.20; straight roller, $4.50 to $4.65; extra, $4.15 to $4.25; superfine, $3.10 to $3.80; city strong bakers', $4.80 to $4.90; strong bakers', $4.65 to $4.80; strong bakers', bags, $2.40 to $2.50; superfine bags, $1.50 to $1.90; extra bags, $2.00 to $2.10; oatmeal, standard $3.85 to $4.10; granulated, $4.10 to $4.30; rolled oats, $4.00 to $4.50.

PROVISIONS.

There has been no change in the provision market, business having continued quiet.

We quoted: Western short cut pork, $13.00; mess, $12.25 to $12.75; Canadian short cut, $14.00. Western (Armours and Fairbanks), $1.62½ to $1.65 per pail. Cases (Armours and Fairbanks), 8⅛ to 8⅜c. per lb. Canadian lard, $1.60.

EGGS.—The demand for eggs continues slow and the market quiet. The feeling was firm and values were unchanged. City limed sold at 18 to 20c. held fresh at 22 to 24c. and fresh at 30c. per dozen.

GAME.—There was an active demand of which the offerings were fair, and a good business. was accomplished at firm prices Choice partridges sold at 50c. and culls at 30 to 35c. per brace.

POULTRY.—There continues to be a good demand for poultry, and any lots offering meet with a ready sale at full prices. Turkeys especially are in big demand, and as high as 11½c. has been paid for choice stock. We quote: Turkeys sold at 10 to 11c. geese at 7 to 8c. ducks at 8 to 10c. and chickens at 7 to 8c. per lb.

DRESSED HOGS.—Business has continued slow, but the prospects are if the cold weather only continues there will be a big improvement in trade. Prices are steady: Car lots, $5.50 to $5.75, and jobbing lots up to $6 per 100 lbs.

BUTTER.—The butter market continues quiet and steady with only a small jobbing trade. We quote: Creamery, 21 to 23c; Townships, choice, 19 to 21c; Morrisburg, 15 to 18c.; Brockville, 14½ to 16½c.; Western, 12 to 16c.

CHEESE. — The market is dull with no change to note. The shipments for the week were 4629 on through shipment from Portland and 1023 on local account vie Boston. The total to date since the close of navigation, both through and local, is 89,133 boxes, which is made up of 43,387 on Montreal, and 45,476 on through account. For the same period last year the total shipments were 105,382, of which 51,807 were from Montreal and the balance on through account. We quote: Finest September and October, 10½ to 10¾c.; fine stock 9¾ to 10¼c.; earlier makes, 9 to 6½c.

Balance your cash every day.

CONSIGNMENT
COARSE
LIVERPOOL SALT
NOW ARRIVING.
Send for Quotations.

ESTABLISHED 1869.
STANWAY & BAYLEY.
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST. TORONTO.

Packers' Agents
—FOR—
Canned Goods
Evaporated Apples,
ETC., ETC.
Correspondence Solicited.

ENGLISH PICKLES

CHOICE AND CHEAP.

WM. MASEFIELD & CO., Limited,

MIXED PICKLE MAKERS,

LIVERPOOL, ENG.

Have placed on the market, through their selling agents, J. L. WATT & SCOTT, Toronto, a really first-class article, in pure vinegar, at popular prices. All Wholesalers have them. Ask to see the goods.

JAMES & FURNESS

Produce and Commission Merchant,

DEALERS IN

MESS PORK, BACON, HAMS, LARD, BUTTER, DRIED FRUITS, CHEESE, EGGS, POTATOES, HOPS, GRAIN, BAILED HAY, and all kinds of Produce.

Fish, Game and Poultry Handled in Season.
Advances made on Consignments.
Consignments of all kinds of Produce Salicited.

72 Colborne St., TORONTO, ONT.

CUSTOMS DECISIONS.

The following decisions were rendered by the board of customs during November and December.

Aluminum bronze, 30 per cent.

Asparagus plants, 20 per cent.

Basswood, over 1-16 inch thick, 20 per cent.

"Book Buyer, The," 6 cents per pound and 20 per cent.

Castile soap in cakes, 2 cents per pound.

Corncob pipes, 25 per cent.

Frank Siddal's laundry soap, 1½ cents per pound.

Frillings and flounces, 35 per cent.

Glaziers' diamonds set in brass, steel or iron, 30 per cent.

Jellyine, when not sweetened, 2 cents per pound.

Labels, all silk, letters woven or printed, 30 per cent.

Labels, all cotton, letters woven, 25 per cent.

Labels, all cotton, letters printed, 32½ per cent.

Plate glass, bent, value to include cost of bending, 20 per cent.

Sanitary and ingrain wall paper, 35 per cent.

Snow-shovels made of wood, 25 per cent.

Mr. S. Davis, the well known cigar manufacturer of Montreal, was here for a few days, this week. He is always a most welcome visitor at THE GROCER office. Their business during 1889 was the largest on record. They made fewer bad debts, but their profits were smaller.

CHARTERED BANKS.

The following is a list of the banks in Canada acting under a Dominion Government Charter:

ONTARIO.

Bank of Toronto.	Imp'l Bank of Canada.
Can. Bank of Com'erce.	Traders' do
Dominion Bank.	Bank of Hamilton.
Ontario Bank.	Bank of Ottawa.
Standard Bank.	Western Bank of Can.

QUEBEC.

Bank of Montreal.	Merchants Bank of Can
Bank of B. N. America.	Banque Nationale.
Banque du Peuple.	Quebec Bank.
Banque Jacques Cartier	Union Bank of Canada.
Banque Ville Marie.	Banque de St. Jean.
Banque d'Hochelaga.	Banq. de St. Hyacinthe.
Molson's Bank.	East. Townships Bank

NOVA SCOTIA.

Bank of Nova Scotia.	Halifax Banking Co.
Mer. Bank of Halifax.	Bank of Yarmouth.
People's Bank do	Exch. B'k of Yarmouth
Union Bank do	Com'l B'k of Windsor.

NEW BRUNSWICK.

Bank of N. Brunswick. | People's Bank.
St. Stephen's Bank.

MANITOBA.

Commercial Bank of Manitoba.

BRITISH COLUMBIA.

Bank of British Columbia.

"Better is it that thou shouldst not vow that thou shouldst vow and not pay." | Ecclesiastes.

"No man has a right to hazard other men's property without fairly apprizing his creditors of the nature and extent of the risk, and obtaining their consent to the measure." — Horace Greeley.

Have you tried the Cash System? It would add years to your physical life, as well as to your business life, to be able to buy and sell for cash.

There is no art or science that is too difficult for industry to attain to."—Clarendon.

A soft answer turneth away wrath, and a harsh answer turneth away a customer.

A clean store and tastefully arranged goods will invite trade.

WHAT CANNED GOODS HAVE DONE.

Furnished the masses with cheap and healthy articles of food.

Helped the grocer to increase his business and add to the appearance of his store as well as to his profits.

Increased the pleasures of the table in seasons when fresh fruits and vegetables are unobtainable.

It has lessened the labor of the housewife, as canned goods need but little preparation to serve them ready for the table.

It has given labor to thousands interested in their manufacture, and rich and poor alike enjoy at moderate cost these productions.—Retail Grocers' Advocate.

The Inland Revenue Department has recently issued a bulletin of about thirty pages, which is devoted exclusively to the subject of baking powder, and which shows that the majority of the goods in the market are adulterated and unfit for use. Prof. A. McGill, who has had charge of this important work for the Government, says that "imperial baking powder is an excellent powder." A word to the sensible housekeeper should be sufficient.

How to Sell Goods

Send Ten Cents to the GROCER PUBLISHING CO. for a copy of B. F. Cumming's Prize Essay on "How to Sell Goods."

Grocer Publishing Co.
6 Wellington St. W., Toronto.

YOUNG, ANDREWS & CO.,

Produce & Commission Merchants,

74 Front-St. E., Toronto.

We solicit your consignments. We do not speculate on your produce, we sell to the best advantage for you. We handle everything that the country merchant requires to send from home to sell. Our warehouse is in the centre of the commission business, Our cellars are airy and cool. Send us a small trial lot.

YOUNG, ANDREWS & CO.

W. RYAN

Produce and Commission Merchant,

72 FRONT-ST EAST, Toronto, Ont.

—0—0—

—DEALER IN—

Mess and Shortcut Pork; Long, Clear Breakfast and Roll Bacon; Hams; Lard; Dried and Evaporated Apples, etc., etc.

Consignments of Butter and Eggs solicited.
No. 1 Spruce Butter Tubs always on hand.

TORONTO

Produce Commission Co.

W. B. WEIL, Manager,
74 COLBORNE STREET.

Consignments Solicited.

Liberal Advances, Ample Storage Capacity.

Butter, Eggs, Cheese, Etc. Baled Hay and Grain.

CHINA TEA.

This is what the Shanghai Courier has to say about China and its tea trade with this country :—Although not so much China tea may go in the future to Great Britain, this does not mean that China tea will not be required in other parts of the world. The Russian buyers at Hankow astonished the London teamen, and it appears that while 121,771 piculs, or 16,195,543 lbs. of tea have been shipped to London since the present season opened, 82,461 piculs, or 10,967,313 lbs. have been shipped on Russian account to Odessa, and there is more to follow ; and, as a matter of fact, we hear, on good authority, that no small part of the tea shipped to London was also Russian-owned and intended for consumption in Russia. It is also important to note that ten years ago, in the season 1879-80, according to the tea export table in The North China Herald of June 24th, the insignificant quantity of 171 piculs was all that was shipped to Odessa, while the total exports of tea—and it may be said all of it went to London—up to June 17th appear as 255,595 piculs, as compared with 204,232 piculs on the same date this year. The difference is some 19,000 piculs—one steamer's cargo—and it in no sense indicates that the China tea trade is ruined, and it should also be remembered that while, ten years ago, all the tea was shipped to London, a considerable part of it found its way by rail into Russia for ultimate consumption, for in those days direct shipments to Odessa were a novelty, and the steamers of the Russian volunteer fleet had not entered the trade. Statistics of the quantities of tea so transferred from London are not at our command, but it is evident that the tale they would tell would imply that the consumption of China tea in Russia has very materially increased in late years, and that if the purchases at Hankow this year on Russian accouut are a fair guide of the increased demand that there exists, the China tea not wanted in England has another market in Russia that bids fair to take all the tea the Celestial Empire has to dispose of. The comparative tables of the exportation of tea from Hankow and Shanghai this year and ten years ago show, as we have already mentioned, a decrease of some 19,000 piculs. This, on the face of it, seems immaterial, but it is very important from a Chinese point of view. In writing of Great Britain and China, we remarked that China had lost much ground in the veritable racing days of the last few years. This tea business is an instance in point. Instead of progress it is retrogression, China has lost what was her best tea market, and good luck, not good management, has opened a new field for her supply—a new field, be it remembered, that has developed on British enterprise, that had its foundation in London. China energetic, instead of China apathetic, might have kept the old market, and also developed the new one ; but she allowed competitors to come in, and they are assuredly running her off her old, well-beaten tracks, and she will have to bestir herself to retain the hold she now has in Russia for some portion of her tea, for tea production is increasing, and competition is sure to be even keener than it is now.

The following on "Tea Prospects and Cultivation," is quoted from The Tropical Agriculturist:—"The Ceylon planters are prepared in the most active and enlightened way to respond to the renewed demand which has set in for their teas in London. They are encouraged by this reaction and general assurance from experts, that theirs is the tea of the future, to do their very best, by careful cultivation and preparation, to send on teas that will give satisfaction. There is further encouragement to our planters in the latest news from China, conveyed by our special telegram,to the effect that the China exports are 21½ million pounds short. A further cause of encouragement is the increasing demand for fine Ceylon teas for Australia and New Zealand and Persia, and for ordinary teas for the Bombay market, so increasing the importance of the Colombo tea selling market. Very important analyses of Ceylon (as compared with China and Japan) tea recently affected by Mr. Cochran show the superiority of our teas and give further encouragement to planters."

PROFIT ON SUGAR.

In a recent visit to one of our flourishing towns in Lancaster County the question was asked, "Do you get a profit on sugar ?" "Certainly," was the response of the proprietor of the largest and neatest general store in the place. "My opponent on the other corner for years has sold sugar at or below cost, always pushing it as an advertisement to the country people who come with their goods to exchange and buy, but it has created a suspicion among the thoughtful people and they are afraid to deal with him. It may do in larger towns to sell sugar below cost, or give presents with poor tea, but our people are very timid about buying from such merchants, as they have found out the extra twenty-five cents on the shoes, and miserable coffee for twenty-five cents is not desirable.—Pennsylvania Retail Merchant.

CELERY IN WINTER.

To keep celery well during winter, it must be kept in a cool temperature, say thirty-five to thirty-eight degrees, dry over head and only slightly moist at the root Where a large quantity is stored together ventilation is necessary. Crisp and nice celery depends a good deal upon the variety grown and the cultural conditions before storing. After storing, dryness wilts it, wet rots it, warmth sprouts and "draws" it and robs it of flavor. Celery stored when green will keep for months without bleaching crisp, but celery that is half bleached before storing will soon attain perfection after being stored ; and the red celeries are better flavored than any white celeries.

Patronize the manufacturer who, to your knowledge, sells unadulterated goods.

WOODENWARE



THE
WM. CANE & SONS MANUFACTRING CO
OF NEWMARKET, ONT.,
Manufacturers of Pails, Tubs, Washboards Clothes-pins, Candy Pails, Lard Pails, Syrup Pails, also impervious packages for Oil, Paints, Varnish, Pickles, Etc.
Represented by
Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

STEEL, HAYTER & CO
IMPORTERS OF
INDIAN TEAS
Direct from their Estates in Assam.

Assams, Kangras, Darjeelings and Indian Oolongs in Stock.
PROPRIETORS OF THE WELL-KNOWN
"Monsoon" Brand.
SAMPLES AND QUOTATIONS ON APPLICATION
11 & 13 Front St. E. Toronto.
Calcutta and London Firm: Octavius Steel & Co.

C. RICHARDSON & CO.
MANUFACTURERS OF
The Celebrated Bull's Head Brand Pickles,
SAUCES, JAMS, JELLIES,
CANNED FRUITS AND VEGETABLES.
SPECIAL PRICES IN
CANNED TOMATOES.
EVAPORATED APPLES and MAPLE SYRUP
125 River St., Toronto.

KNOX, MORGAN & CO'Y

WHOLESALE DRY GOODS IMPORTERS

31 Major Street, Manchester. Hamilton, Ont.

FOR SPRING 1890

WE DIRECT THE ATTENTION OF WESTERN ONTARIO MERCHANTS To our Towellings, Table Linens, Plain and Checked Hollands, Striped Linen Drills. Worsted Pantings, Scotch Tweeds, bought before advance. Prints and Satteens, Latest Novelties, special Cloths and Finishes. Parasols, Curtains and Hosiery.

SEE SAMPLES NOW IN TRAVELLERS' HANDS.

CHEAP GOODS.

Are cheap goods desirable? Does it pay merchants in the long run to keep them, and to rely upon them principally as a source of profit? Do they give satisfaction to consumers? True, they supply a demand which is being constantly made upon the dealer, but are they satisfactory when the consumer carries them home and uses them; Are not complaints numerous and almost constant, and are not goods of this character a continuous source of vexation, annoyance and worriment to nine retailers out of ten who carry them in stock? There are thousands of merchants who deal in cheap goods, who, upon being questioned as to their character, declare that they do not know that they are not pure. Still their common sense ought to teach them that no kind of manufactured goods can sell at prices below market quotations for the raw material. Dealers may palm off inferior articles upon their patrons, who buy them believing them to be genuine, but is it honest, is it manly, is it square dealing? It has always seemed to us to be the better way to carry standard goods in stock. True, customers may grumble some about high prices and haggle over them, declaring that they can buy the same goods cheaper elsewhere; they may take the goods under protest and go away expressing dissatisfaction, yet, when they take them home and use them, they find them to be of excellent quality and naturally want more of them, and cannot be persuaded to buy goods of any other character or brand. We think a merchant who deals in standard goods is more certain of success in the long run than one who runs a cheap John store. Nearly all cheap stores are short lived. There are proprietors of such establishments, it is true, who make money, but they will be found to be of an itinerant class of people; they do not stay long in a place. People soon discover that they are being imposed upon and that cheap prices are only a cloak used to cover an inferior quality of goods. Low prices and inferior goods invariably go together. No reasonable man can expect to buy or sell goods of a sterling character without paying or receiving a reasonable price for them. A recent writer in a well-known family paper says: "He is a public benefactor who conducts an honest trade and considers integrity more valuable than wealth; and he is wise who cheerfully pays the full value of every purchase, knowing that manhood is worth more than money."

There is a good point to this paragraph, and to no one does it apply more appropriately than the storekeeper who does not make a practice of dealing in cheap and inferior goods.—Grocers' Criterion.

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

WHEN A RETAILER IS A FAILURE.

When he does not understand his business.

When he is too honest, giving more than he gets for his money.

When he is too anxious for trade, giving credit indiscriminately.

When he allows all his clerks to handle his cash.

When he is cranky, crusty or ill-tempered.

When he depends upon others to buy his goods for him.

When he or his help are untidy or unclean.

When he is too busy to read trade journals or daily papers.

When he is better posted on pedigrees of race horses than he is on quality of goods sold by him.

When he is careful about the bung-hole and never looks at the spiget for leaks.

When he buys snide goods and sells them for first-class.

When he is continually watching his neighbors, borrowing their ideas instead of adopting some of his own.

When he is foolish enough to place his signature to documents, the con ents of which he does not understand

TO THE GROCERY TRADE.

The undersigned has been appointed Agent in the United States and the Dominion of Canada by

The Associated Tea Planters, Ltd.

OF LONDON, CAPITAL, £50,000.

Under the auspices of the Indian Tea Districts Association.

The object of the company is to push the sale of their product, feeling certain that when systematically brought to consumers' notice its merits will be so manifest as to give it the front rank in public favor, as is the case in Great Britain.

Roundly, the annual consumption in that country is 80,000,000 lbs. during last crop year This is the best answer t0 the twaddle about the excessive quantity of tannin in Indian tea. Consumers in England are no fools: they know a cup of good tea.

Supplies will be held in Canada and the States and the undersigned, or his assistants, will make regular calls on the Trade. Samples will also be prOmptly forwarded on application.

W. MACGREGOR, 119 FRONT ST., N. Y.

SEEDS.

o—o—o

THE STEELE BROS. CO., LTD.

Now in Stock and Daily Arriving,

VEGETABLE, FIELD, AND FLOWER SEEDS.

Wholesale Catalogue on Application. Get our Prices Before Placing Orders.

Also Full Lines of Clovers, Timothy, Flax Seed, etc., etc.

Correspondence Solicited and Samples Invited.

THE STEELE BROS. CO., LTD.

SEED MERCHANTS, **TORONTO.**

DALLEY'S

Fine Gold Extracts

SELECT FLAVORS,

From Choicest Fruits and Spices.

—PERFECTLY—

PURE and DELICIOUS

Unequalled In Strength and Economy. No Adulteration ever used. Winning Friends everywhere. The best dealers treble sales with them.

Their great strength saves over 50 per cent. actual cost, as they are the true rich flavor of the fruit.

These goods are put up in 10c., 15c., 20c. and 25c. sizes, also in lbs. and gallon sizes, for fine confectioners' use.

NONE GENUINE unless the words "Fine Gold" are across the label in gold letters.

The Fine Gold Extracts can be got in all flavors from Wholesale Grocers throughout the Dominion, or from our Hamilton or Toronto warehouses.

F. F. DALLEY & CO.,
123, 125 and 127 James Street North
Hamilton.
18 Front St. W., Toronto.

Awarded Gold and Silver Medals 1887 and 1888, also Bronze Medal and Diploma 188 9

The London Brush Factory

61 AND 65 DUNDAS STREET.

MANUFACTURE BRUSHES OF EVERY DESCRIPTION.

MILL AND MACHINE BRUSHES MADE TO ORDER.

FULL STOCK CARPET SWEEPERS

THOS. BRYAN.

Condensed MINCE MEAT

Put up in cardboard boxes sufficient for Two Pies.
Packed in wooden cases for shipment 1-4 and 1-2 gr. each.
Is handled by Retailer as Shelf or Counter Goods.

WILL KEEP FOR MONTHS

Without injury at any season of the year, and is considered by all to be the COMING MINCE-MEAT OF COMMERCE.

Ask your wholesale grocer for it. If he does not handle it, send your order to the sole manufacturer

J. H. WETHEY, ST. CATHARINES, ONT.

SAMPLES SENT BY MAIL ON RECEIPT OF 15 CENTS IN POSTAGE STAMPS.

Patented in Canada — Price $13.50 net per Gross.

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL,

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday s yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, McGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G P. GIRDWOOD.

FIRE! FIRE!!

We are now in a position to ship orders promptly as formerly. Our travellers are about starting on their first trip for the New Year, and will carry with them full sample lines in

Porcelain, Opaque, China, White Granite, Printed Wares, etc.,

Of our own Special Patterns and New Designs. Please examine.

RICHARD TEW & CO.

WHOLESALE

Crockery, Glassware, Lamps, Etc.

19 FRONT ST., West.

TORONTO.

Business Changes.

PROVINCE OF ONTARIO.

Appin—McGregor, Chas., general store, succeeded by C. K. Wilmott.

Aylmer—Hall & Ashbaugh, grocery, partially burnt out, insured.

Barrie—Martin, Mrs. Thos., fruit and provisions, burnt out.

Brussels—Rogers, F. C., general store and salt works, assigned to Geo. S. Birrell, London.

Chatham—Boyes, T. & Son, hardware and agricultural implements, assigned to C. B. Armstrong, London.

Fenelon Falls—Brandon, J. J., grocery, boots and shoes, assigned to Findlay McDougall, Fenelon Falls.

Harrow—Rumball Bros., tinsmiths, assigned to Hugh Macaulay, London.

Hamilton—Brown, Balfour & Co.,(co-nom) W., grocery, succeeded by Balfour & Co.

Port Arthur—Clavet, A., tinware, burnt out; Fortune, W. F. grocery, etc., burnt out.

Sault Ste. Marie—Collins & White, general store, suspended.

South Woodslee—Hilborn, J. G., general store, assigned to Jno. McColl, St. Thomas.

St. Marys—Perrin, Jno., grocery, boots and shoes, assigned to M. Masuret, London.

Thornton—McBride, Wm., general store, assigned to E. R. C. Clarkson, Toronto; Ashford, C. A., fruits, etc., assigned to S. K. Moyer, Toronto; Eckardt, Kyle & Co., W., grocery, style changed to H. P. Eckardt & Co.,; Hamilton, H. E. & Co., (co nom) (estate of) manufacturers boots and shoes, estate sold to P. Jacobi; Thomson, Wm. & Co., W., hardware, stock sold to M. & L. Samuel, Benjamin & Co.

Whitby—McIntyre, Jacob, (estate of) stoves and tinware, stock, etc., advertised to be sold by auction on 8th inst.

Woodville—Ross, D. D., hardware and grocery, sold out to Hector McNeil.

MANITOBA AND NORTH-WEST TERRITORIES.

Crystal City—Rollins, Robert, general store, admitting partner 1st March next.

Gr tna—Abrams & Esau, general store, sold Reinland Branch, P. Abrams deceased.

Morris—Lawrie Bros., general store, opened branch at Roland.

PROVINCE OF QUEBEC.

Montreal—Gillespie, Paterson & Co., general merchants, etc., dissolved.

St. Henri—Bourdon, Theophile J.,grocery, assigned in trust.

Sorel—Poulet, Norman, grocery, deceased.

PROVINCE OF NOVA SCOTIA.

Baddeck—McDonald, Jno. (clerk) general store, assigned in trust.

Brooklyn—Gibson & Keep, general store, dissolved, Gibson retires, business continued by C. H. L. Keep.

Kentville—Porter, Rufus, general store and hotel, advertised stock in trade for sale by tender.

Victoria Mines & Lingan—McDonald, D. F., general store, assigned in trust.

PROVINCE OF NEW BRUNSWICK.

Moncton—Dunlap, Jas. H., W., grocery, warehouse burnt out, insured.

PRINCE EDWARD ISLAND.

Lot 16—McCormack, Angus, store, advertised closing out business.

BRITISH COLUMBIA.

Matsqui—Lacroix, Gabriel, general store, assigned in trust.

"The Great Hymns of the Church"—By Rev. Duncan Morrison. Toronto: Hart & Co. There is no other class of feeling which so naturally lifts up a man's language as does religious fervor. The written form impregnated with it often approaches, sometimes reaches, the eloquence of poetry, and frequently the best of it comes from pens incapable of poetic accomplishment upon any other theme, or under the influence of any other experience. Thus Cædmon, the cowherd, prosaic, and unskilled even in the mechanical art of poetic expression, nevertheless could be rapt by religious feeling, and under its spell wrote a remarkable poem. The writers who have made very good poems upon great human events, upon war, desolation, love, friendship, or sentimental subjects generally, are few compared with the number who have acceptably essayed hymn-writing. The feeling of religious awe is one more generally attainable, and therefore more commonly shared than the other higher feelings. Hence there is more of it sublimated into poetic form than there is of those. As a result of this fact, we have within the local and chronological confines of Christendom a vast number of hymns. There has been a lot of hymn-making in our day, and there has also been an indiscriminating readiness to adopt into church service what is of recent make. This is not for the highest interests of worship, and anything that makes for a more classical hymnody should be hailed by the friends of seemly worship as a herald of reform. Such an influence, we are sure, is the book whose title is quoted above. From the immense mass of hymns of English, Welsh, German, Latin, Greek, and Scriptural origin, the author makes a selection of twenty-eight. These are the grandest of hymnal achievement. Of each a complete history is given, which, we are convinced, will be the means of having those hymns sung "with the spirit and the understanding in a far higher degree" than heretofore. In every case the history is most interesting, and is written in a style that adds to the intrinsic interest of the matter. Mr. Morrison is a good writer, and is plainly an authority upon his subject. His enunciation of the canons by which he tests the title of a hymn to greatness is given in the introduction to the book, and that shows at once the warrant of the man to write upon "The Great Hymns of the Church." While insisting on the importance of literary finish, he believes that "the successful hymnist should take his keynote not from Parnassus, but from Mount Zion." The book should be in the hands of everybody who worships. It is beautifully printed in demy octavo, bound in vellum cloth, and is a handsome volume. Price $1.50.

BUSINESS CHANCES.

YOUNG MAN—AGE 22, WOULD LIKEa situation in Wholesale Grocery; three years' experience; best of references. Box 33, Waterdown. 54

STORES—18 x 60—QUEEN ST. WEST, Between John and Beverley, finished in first-class style, large business may be done at once, rent moderate. Dr. Ogden, Spadina ave., city-53.

A GOOD OPENING IN ORANGEVILLE FOR groceries, dry goods, or general business—large double store; one of the best stands in the town. Address Robert Lovell, City Agent, North American Life, Toronto. tf.

HONEY—EXTRACTED OR COMB, A1 QUALity, any quantity. Write for prices. A. Humphries. Parkhill. 56

GROCERIES AND PROVISIONS—OLD-ESTablished—at valuation. 1322 Queen West, Toronto. 53

WANTED—AN ACTIVE BUSINESS MAN who will invest a few thousand dollars in a lucrative wholesale manufacturing business. No machinery. Profits very large, capable of great extension, no technical knowledge required Address box 20, CANADIAN GROCER, 6 Wellington St., Toronto. 51

JAPANESE

SHOE BLACKING

MANUFACTURED ONLY BY

BATTLE & SMYTH, THOROLD, ONT

Tutti-Frutti

CHEWING GUM,

And Other Staple Brands.

ADAMS & SONS,

23 CHURCH-ST. - TORONTO, Ont.

Tutti Frutti, Tampico, Black Jack, Sappota, Red Rose Magic Trick Taffy, Licorice, Caramel, Tolu, N. Y. Gum—100 and 200 pieces.
Send for descriptive circular containing description of goods, with elegant Lithographs free. See our Price List, page 13.

ASK FOR

ATLAS BRAND

Finest Prepared Sultana Prunes,
In four sizes fruit, A, B, C, D.

THE MOST PERFECTLY PREPARED FRUIT IN THE MARKET.

SALOMON KABIGLIO,
Trieste, Austria.

For sale by all Wholesale Grocers in Canada.

Import Agents, J. L. WATT & SCOTT, Toronto.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Jan. 9, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

IMPERIAL—ONTARIO AND QUEBEC.



	Per doz.
Imp'rial 10c. cans	$0 90
" 4 oz. "	1 35
" 6 oz. "	1 85
" 8 oz. "	2 45
" 12 oz. "	3 70
" 16 oz. "	4 70
" 2½ lb. "	11 30
" 3 lb. "	13 50
" 4 lb. "	17 30
" 5 lb. "	21 50

Sold only in cans.

Cottam's Best, in 1 lb tins	3 00
Best in 5 oz. tins	1 10
Cottam's Choice, 1 lb tins	1 75
" " 5 oz tins	70
" loose	10
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " bulk, per lb	15

Cases contain	Size of cans	Per doz.
Empire, 3 dozen	8 oz cans	$1 25
"	2 and 3 doz 16 oz cans	2 40
"	½ and 1 " 5 lb cans	12 00
"	in pails and boxes, bulk, per lb	17

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60

BISCUITS.

	Per lb
Arrowroot	$0 11½
Abernethy	9
Ginger Nuts	11½
New York Fruit	15
People's Mixed	11
Pilot Family	6
Snowflake	11½
Magard	15
Soda	6
Soda, 1 lb packages	7½
" 1 lb "	20
Sultana, thin	10½
Tea	11½
Wine	9½
Wine, sweet	9

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ⅔ "	2 10
" ½ "	1 10
Spanish, No. 3	4 50
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jacquot's French, No. 2	3 00
" " " 3	4 50
" " " 4	8 00
" " " 5	10 00
" 1-gross Cabinets, asst,	7 50

BLACK LEAD.

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross..... $1 80

BARRINGER & BROWN.

(Thos. E. Clatworthy, Ag'nt, Toronto.)
Convex Black Lead packed in wood boxes containing 12 card boxes, per box 1 12

BLUE.

TELLIER, ROTHWELL & CO'S.

Parisian Square Blue, per lb..13 to 14c

BARRINGER & BROWN.

(Thos. E. Clatworthy, Ag'nt, Toronto.)
Azure square blue box, containing 8 1 lb. packets of 16 oz., squares, per 8lb. box 0 89

BROOMS.

		Per doz.
Carpet	4 strings	2 90
X Parlor,	2 "	2 65
Louise	3 "	2 65
1 Gem	4 "	3 25
2 "	3 "	2 65
3 "	2 "	2 20
4 "	2 "	1 95
O Hurl	4 "	2 65
1 "	3 "	2 35
2 "	3 "	2 05
3 "	3 "	1 70
OK "	2 "	1 35
Hvy Mill	4 "	3 70

CALVES' FEET GELATINE

G. P. SWINBOURNE & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)
Boxes containing 4 doz 6d pack. per box $3 96
Boxes containing 2 doz 1s pack. per box 3 96

CANNED GOODS.

	Per doz	
Apples, 3's	$0 90	$1 00
" gallons	2 25	2 35
Blackberries, 2	2 00	2 10
Blueberries, 2	1 25	1 60
Beans, 2	0 85	1 10
Corn, 2's	1 05	1 35
" Cream, 2's	1 75	1 80
" Yarmouth, 2's	1 90	2 00
" Honeydew, 2's	1 75	....
" Snowflake, 2's	2 00	....
" Honey Drop	2 10	....
Cherries, red pitted, 2's	2 40	2 50
Peas, 2's	1 20	1 35
" wrinkled, 2's	1 30	1 50
Pears, Bartlett, 2's	1 85	2 10
" Sugar, 2's	1 40	1 75
" Flem Beauty, 2½'s	1 90	2 00
Peaches, 2's	2 25	2 35
" 3's	3 25	3 50
" Pie, 3's	....	1 50
Plums, Gr Gages, 2's	....	2 00
" Blue, 2's	1 75	1 80
Pumpkins, 3's	1 10	1 20
" gallons	3 10	3 25
Raspberries, 2's	2 50	2 60
Strawberries, choice 2's	2 50	2 60
Succotash, 2's	1 40	1 50
Tomatoes, 3's	1 05	1 20
Lobster, Clov Leaf b'rd, 1's	....	2 25
" Crown br'd, 1's	....	2 00
" Star " 1's	1 90	2 00
" Other " 1's	.....	1 85
Mackerel Herring	0 90	0 95
Mackerel	1 50	1 60
Salmon, 1's	1 65	1 80
" white	1 40	1 50
	c. per tin	
Sardines Albert, ¼'s tins	11,	11½
" " ½'s "	15,	18
" Dadalzen, ¼'s tins	10½	11
" " ½'s "	19,	20
" Martiny, ¼'s "	10,	10½
" " ½'s "	18,	19
" Other brands,	9¾, 11,	16, 19
" P & C, ¼'s tins	22,	25
" " ½'s "	32,	38
" Amer, ¼'s "	6,	8
" " ½'s "	9,	11

CAIRN'S MARMALADE, JAMS AND JELLIES.

(Blaiklock Bros., Montreal, Agents.)



Home Made Marmalade. 1 lb. Glass, ~2.35 per doz.; 1 lb. White, $2.25 per doz.; 2 lbs. White, $4.15 per doz.; 7 lbs. Stone, $13.20 per doz. Scotch.—1 lb. White, $2.10.

Jams. In 1 lb. white pots, assorted. Gooseberry, Strawberry, Black Currant, Red Currant, Green Gage, Apricot, Raspberry, Damson, Plum, Red Currant and Raspberry, per doz... $2.35

Jellies. In 1 lb. white pots. Currant, Black or Red, per doz..... 2 75

CANNED MEATS.

CLARK'S.

(These quotations are net f. o. b. in Montreal, excepting those for com. corn beef.)

Comp. Corn Beef	1 lb cans	....	$1 60
" "	2 "	....	2 60
" "	4 "	5 00	5 15
" "	6 "	7 75	8 00
" "	14 "	18 60	19 20
Minced Collops,	2 lb cans	.....	2 60
Roast Beef	1 "	....	1 60
"	2 "	.....	3 15
"	4 "	.....	5 85
"	6 "	.....	7 00
Par Ox Tongue,	2½ "	$7 25	7 50
Ox Tongue	2 "	...	7 50
Lunch Tongue	1 "	2 70	3 10
"	2 "	5 25	5 75
English Brawn.	2 "	2 50	2 60
Camb. Sausage.	1 "	....	2 50
" "	2 "	....	4 00
Soups, assorted.	1 "	....	1 35
" "	2 "	....	2 25
Soups & Boulli..	2 "	....	1 80
" "	6 "	....	4 50

Potted Chicken, Turkey, or Game, 6 oz cans	1 50
Potted Ham, Tongue or Beef, 6 oz cans	1 15
Devilled Tongue or Ham, ½ lb cans	1 20
Devilled Chicken or Turkey, ½ lb cans	2 00
Sandwich Ham or Tongue, ½ lb cans	1 50
Ham, Chicken and Tongue, 1 lb cans	1 50

MINCE MEAT.

THE CANADA MEAT PACKING CO'Y.

½ gall. on glass jars.....per doz.	$7 25
Quart glass jars ..... "	4 00
1 lb " ..... "	2 00
10 lbs. pails.....per lb.	0 10
25 " " ..... "	0 09
30 " " ..... "	0 09

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars,	$9 50
Ditto, 25 and 40 lb pails, per lb.	12½c

J. H. WETHEY'S—ST. CATHARINES.

Condensed, per gross, net	$13 50

CHEWING GUM.

ADAMS & SONS.

Tutti Frutti, 36 5c bars			$1 20
Sappota,	150	pieces	0 90
Sweet Fern,	230	"	0 80
Black Jack,	115	"	0 80
Red Rose,	115	"	0 80
Barley,	115	"	0 80
Lemon Tramps,	115	"	0 80
Tampico,	115	"	0 80
Magic Trick,	115	"	0 80
Taffy Licorice,	72	"	0 50
Caramel Tolu,	72	"	0 40
Adams' N.Y. Gum,	200	"	0 50
Adams' N.Y. Gum,	150	"	0 40

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S.

	Per lb.
Chocolate—	
French, ¼'s....6 and 12 lbs	0 30
Caraccas, ¼'s..12 lbs	0 35
Premium, ⅓'s..12 lbs	0 30
Sante, ½'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs	0 24
Sticks, gross boxes, each	1 00
Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs	30
" Pearl " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18

JOHN P. MOTT & CO.'S

(Bryant, Gibson & Co., Agts, Toronto)

Mott's Broma.....per lb	$0 30
Mott's Prepaired Cocoa	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa	40
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs	30
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	24
Mott's Vanilla Chocolate stick	22
Mott's Pure Confec. Chocolate	22c—35
Mott's Sweet Confec. Choc.	21c—28

Prices Current, Continued—

J. W. COWAN & CO'S.

Cocoas—

Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼ lb in 12 lb boxes	35
London Pearl, " "	30
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence, per doz	1 40

Chocolates—

Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

Thos. E. Clatworthy, Ag'nt, Toronto.)

Schweitzer's Cocoatina, net cash ¼ lb. ½ lb.. price per doz. tins 3 29 6 30

COFEEE.

GREEN

	c. per lb.
Mocha	29, 32
Old Government Java	24, 28
Rio	19, 22
Plantation Ceylon	25, 28
Porto Rico	22, 23
Guatamala	23, 25
Jamaica	22, 28

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.

	c. per lb.
Java	28, 32
Java and Mocha	30, 33
Plantation Ceylon	31
Arabian Mocha	34
Peaberry Mocha	32
Santos	24, 26
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	33
Mocha and Java	30, 32
Java, Standard	30
Our Own Blend	30
Laguayra	37
Arabian Mocha	34, 35
Java, Crown	28
Plantation Ceylon	30, 32

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs	30
Standard Imperial in sealed tins, 25 and 50 lbs	32
Standard Blend in sealed tins, 25 and 50 lbs	33
Ground, in tins, 5, 10, 15 and 25 lbs	20, 30
Say's Parisien, in ½ and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

SUTTON & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Pure essence, Gorgona Anchovies, ½ pts. per doz 2 76

FLOUR AND MEAL.

	per bbl
Flour, Family	$4 00 4 20
" Pastry	4 20 4 40
" Medium Patents	4 30 4 80
" Patents	4 80 5 10
" Straight Roller	3 90 4 00
" Extra	3 60 3 65
" Strong bakers'	4 20 4 50
Oatmeal, standard, bbls	3 50 3 80
" granulated, "	3 60 4 00
" rolled "	3 70 4 25
Bran, per ton	10 50 12 00
Cornmeal	3 50 4 00
" Gold Dust	3 25 3 50
" Eureka	2 75 3 00
" Imperial	3 70 3 80

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz.
Cases, No. 1, 2 oz tins	$2 75 $3 00
" No. 2, 4 oz tins	4 50 5 00
" No. 3, 8 oz tins	8 00 8 75
" No. 4, 1 lb tins	12 60 14 25
" No. 5, 2 lb tins	25 00 27 00

FRUITS.

FOREIGN.

	c. per lb.
Currants, Provinc'l, in bbls	5⅜, 5½
Currants, Provincial, in ½ bbls	5⅝, 5¾
Currants, Filiatra, bbls	5½, 5¾
" Patras, in cases	7¾, 9½
" Vostizza, "	7, 9
" ½ case	9½
Dates, Persian, boxes, new	5¾ 6¼
Figs, Elemes, 14 oz., per box	8½ 10
" 10 and 20 lb box	11½, 12½
" 7 crescent, 60 lbs	17
" 5 " 30 "	15
" 4 " 20 "	14
" bags	4¾ 5
Prunes, French, kegs	4¾ 5
" Bosnia, hhds	4½, 4⅝
" " kegs	5¼, 5½
" " cases, new	6 , 8
Plums, French, 55 to 65	12½ 15
" Bottles, 1's	22 23
" " 2's	37½ 40
" " 4's	70 75
" " 7's	1 00 1 10
Raisins, Valencia, off stalk,	6¾ 7½
Selected	7½, 8
Layers	8½ 9
Raisins, Sultanas	8½ 11½
" Loose Muscatel 2 crowns	$2 50 2 75
3 crowns	3 25 3 50
" London Layers	3 15 3 25
" Black Baskets	4 00 4 25
" Blue "	5 00 5 25
" Bunch Dehesas	4 75 5 00
Raisins, Superior "	5 25 5 50
" ¼ flat "	1 55 1 75
Imperial Dehesa bunches	7 00 7 25
Lemons, Messina, per box	3 00 4 50
" Malaga	....
" Palermo	3 00 5 00
Oranges, Jamaica, per bbl	3 00 5 00
" Florida	3 00 6 00
" Valencia	4 50 5 25
" Jaffa	4 50 5 25

DOMESTIC.

Apples, per bbl	1 50 3 00
" Dried, per lb	5½ 7
" Evaporated, p. lb	7 10

GLASSWARE.

TAYLOR, SCOTT & CO.

	c. per doz.
Lamp Chimneys, O	32
" " A	35
" " B	45
	per bbl.
Fruit Jars, pts	13 00
" " qts	14 00
" " ½ gal	17 00

GRAIN.

Wheat, Fall, No 2, per 58 lbs	$0 87 88
" Red Winter, No. 2	87 88
" Spring, No. 2	86 87
" Man. Hard, No. 1	1 06 1 07
" " No. 2	1 04 1 05
Oats, No. 2, per 34 lbs	29 31
Barley, No. 1, per 48 lbs	49 50
" No. 2, "	44 45
" No. 3, extra	41 42
" No. 3	36 37
Rye	46 47
Peas	60 62
Corn	49 51

HAY & STRAW.

Hay, Loose, per ton	$10 00 $14 00
" Pressed, " on track	9 00 11 50
Straw, Sheaf, " on track	8 50 9 50
" Pressed, "	6 50 8 00

ISINGLASS.

G. P. SWINBOURNE & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Boxes containing 3 doz 3d. pack. per box 3 58



LYE.

Gillett's powdered Lye (½ gr. in a case) per case $3 75

Elliott's 3 75

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts.
Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars	22
" Fine, in 4 lb jars	70
" Extra Superior, in bulk, per lb	30
" Superior, in bulk, per lb	20
" Fine, " "	15

COLMAN'S AND KEEN'S

In 4 lb jars	75
In 1 lb jars	25
D. S. F., in tins, per lb	41
" in ½ lb tins	42
" in ¼ lb tins, per lb	44
D. F. in ½ lb tins, per lb	26
" ¼ " "	28

BARRINGER & BROWN.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Genuine, in 4, 1, ½, ¼ lb. and 2 oz. tins, per lb	0 34 0 47
Superfine genuine, full	0 30 0 43
Pure, per lb	0 23 0 36
D.S.F. "	0 34 0 47
D. S. "	0 30 0 43
F. "	0 23 0 36

NUTS.

	per lb.
Almonds, Ivica	13, 14
" Tarragona	14, 15
" Formigetta	12, 14
" Shelled Valencias	30, 35
" " Jordon	50, 55
Brazil	12½, 13
Filberts, Sicily	10 11
Peanuts, roasted	12, 13
" green	10, 11
Walnuts, Grenoble	14, 15
" New	16 ..
" Bordeaux	10½, 11½
" Naples, cases	16, ...

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO.

PICKLES.

John Bull, mixed, in bulk	$0 55
" Chow-Chow, in b'lk	60
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 25
Horse Radish, bottles, per doz	2 25

SAUCES.

John Bull, kegs, per gal	$1 25
" ½ pt. bottles, per doz	0 95
Devonshire Relish, kegs p. gal	1 75
" " ½ pt, bottles, per doz	1 25
Niagara Tomato, kegs, per gal	1 25
" " Reputed pints	1 25

Terry's Candied Peels. c. per peels

Lemon, 7 lb boxes	16
Orange, "	18
Citron, "	30

CROSSE & BLACKWELL'S.

Pickles, all kinds, pints, per doz 3 25

LEA & PERRIN'S.

	per doz.
Worcester Sauce, ½ pts	$3 60 $3 75
" " pints	6 25 6 50

SUTTON & CO.

(Thos. E. Clatworthy, Agent, Toronto)

Worchester Sauce, ½ pints, second quality, per doz	1 17
Worchester Sauce, ½ pints, third quality, per doz	0 96
The Victory Dinner Relish, per dozen	1 92
Bottled Pickles—Mixed, Piccalilli, Cabbage, Onions, per doz.	2 16

Longford Manufact'ng Co.

ORILLIA, - - ONTARIO,

Made from First-class Stock, and with superior workmanship they are decidedly the Best in the Market.

PAILS AND TUBS

See that the letter T is on every pail or tub. Ask your Wholesale Grocer for the T PAILS AND TUBS.



The Longford Mfg. Co. have met with great success in the sale of their Patent Wire Hoop Pail, a cut of which is

OF ALL KINDS.

shown here. The cost is little more than the ordinary pail, and the stock superior to any shown in the Market.

TORONTO OFFICE: - 20½ FRONT STREET EAST.

Prices current, continued—

PRODUCE.

DAIRY.

	Per lb	
Butter, creamery	$0 22	$0 26
" dairy, tubs, choice	0 17	0 19
" " " med...	0 12	0 14
" large rolls	0 14	0 17
" common to med	0 11	0 13
" store packed	0 10	0 12
Cheese	0 10	0 11

COUNTRY.

Eggs, fresh, per doz	0 22	0 23
" limed, "	0 16	0 19
Beans	1 40	1 60
Potatoes, per bag car lots	0 55	0 57
Hops, 1888 crop	0 08	0 10
" 1889 "	0 12	0 16
Honey, extracted	0 10	0 13
" section	0 20	0 22

PROVISIONS.

Bacon, long clear, p lb.	0 07¼	0 07¾
Pork, mess, p. bbl.	13 00	13 50
Hams, per lb	0 11	0 11½
Bellies	0 11	0 11½
Rolls	0 08½	0 09
Backs	0 11	0 11½
Shoulders	....	....
Lard, American, per lb.	0 08¼	0 08¾
" Canadian	0 08½	0 09
Hogs	5 00	5 75
Tallow, refined, per lb.	0 05	0 05¾
" rough, "	0 01¾	0 02¼

RICE, ETC.

	Per lb.
Rice, Aracan	3¾, 3¼c
" Patna	4¾, 4¾
" Japan	4½, 5
" extra Burmah	3½, 3¾
Grand Duke	5½, 5¾
Sago	5½,
Tapioca, European	5⅝, 6¾

SPICES.

GROUND.

	Per lb.	
Pepper, black, pure	$0 22	$0 24
" fine to superior	12	18
" white, pure	36	38
" fine to choice	25	30
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to purc	18	25
Cloves, " "	25	46
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	80	1 00
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURGH STARCH CO. (Limited.)

	c. per lb.
Benson's Prepared Corn	8
No. 1 White Laundry, 4 lb boxes	5½
Silver Gloss, 6 lb boxes	6¼
" 1 lb chromo pkgs	7
Satin, 1 lb chromo boxes	7½
Edwardsb'g Rice, 1 lb chromo bxs.	9
Canada Laundry	4½
Canada Corn	6½

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40 lb boxes. 1 lb packages, new wrappers	7½
36 lb boxes. 12 3 lb paper boxes	7½
40 " 10 4 lb "	7½
Silver Gloss Starch—	
40 lb boxes. 1 lb packages, new wrappers.	9
40 lb boxes. Assorted ½ lbs and ¼ lbs	9¾
40 lb boxes. 10 4 lb paper boxes	9
6 lb boxes, with sliding covers (12 boxes in each crate)	9½
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	8
20 " "	8¼

SUGAR.

	c. per lb.
Granulated, in bbls	7¼, 7⅜
Paris Lump, "	7⅝, 7¾
" " ½ bbls	7 11-16, 7 13-16
" " boxes	7⅛
Extra Ground, in bbls	8¼
" " boxes	8 7-16, 8 9-16
Powdered, in bbls	7½
" less than bbls	7 13-16
Confectioners A	
St. Lawrence A	
Yellows, in bbls	5¼, 6½
Raws, Jamaica in bags	

SYRUPS AND MOLASSES.

SYRUPS.

	Per lb. bbls.	½ bbls
Redpath's "D"	3⅝c.	3¾c.
" "M"	3¾	4
" "B"	4	4⅛
" "VB"	4⅛	4⅜
" Extra	4¼	4⅜
" Ex. Sup	4⅜	4½
" Corn Syrup	4⅜	4⅞

MOLASSES.

	Per gal.
Porto Rico puncheons	37, ..
Trinidad, in puncheons	39, 40c
" bbls	40, 42
New Orleans, in bbls	70, 75
Barbadoes, puncheons	38, ..
" barrels	40, 42
" ½ barrels	43, 46

TEAS.

GREENS.

Gunpowder—	Per lb.
Cases, extra firsts	42, 50c
Half chests, ordinary firsts	22, 38
Cases, sifted, extra firsts	42, 50
Cases, small leaf, firsts	35, 40
Young Hyson—Moyunes	
Half chests, ordinary firsts	22, 38
" " seconds	17, 19
" " thirds	15, 17
" " common	11, 14

PING SUEYS.

Half chests, firsts	28, 32
" " seconds	16, 19
Half Boxes, firsts	28, 32
" " seconds	16, 19

JAPAN.

Half Chests—	
Choicest	38, 40
Choice	32, 36
Finest	28, 30
Fine	25, 27
Good medium	22, 24
Medium	19, 20
Good common	16, 18
Common	14, 16
Nagasaki, ½ chests Pekoe	16, 22
" " Oolong	14, 15
" " Gunpowder	16, 19
" " Siftings	5, 12½

CONGOUS.

Half chests, Kaisow, Moning	12, 55
Caddies and half chests	18, 50
Cadies, Pakling and new makes	18, 50

OOLONG.

Half chests Formosa	34, 50
Caddies	36 55

ASSAMS.

Chests and half-chests Pekoe	22, 48

SCENTED ORANGE PEKOE.

Boxes, Foochow and Canton	28, 60

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	62c
Ingots, rough and ready, 7's	59
Laurel, 3's	52
Brier, 7's	50
Index, 7's	45
Honeysuckle, 7's	53
Napoleon, 8's	49



KINGSFORD'S OSWEGO .·. STARCH.

"Pure" and "Silver Gloss"
FOR THE LAUNDRY.

Corn .·. Starch,
FOR THE TABLE,

EQUAL TO ANY RICE OR IMPORTED STARCHES MADE.

For Sale by all Leading Jobbers in Canada.

T. KINGSFORD & SON, Oswego, N.Y.

Royal Arms, 12's	50
Victoria, 12's	48
Brunette and Lovely, 12's	45½
Prince of Wales, in caddies	46½
" " in 75 lb boxes	46
Bright Smoking Plug Myrtle, T & B, 3's	55
Lily, 7's	48
Diamond Solace, 12's	45
Myrtle Cut Smoking, 1 lb tins	65
½ lb pg, 6 lb boxes	65
2 oz pg, 5 lb boxes	65

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdowne	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" Queens	29 00

Cigarettes, all Tobacco—

Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	7 00
Sultana	6 75
Derby	4 00
B. C No. 1	4 00
Sweet Sixteen	3 50

CUT TOBACCOS.	per lb.
Puritan Cut Plug, ⅛ lb pkg., 5 lb boxes	65
Old Chum Cut Plug, ⅛ lb pkg 5 lb box	65
Old Virginia Cut Plug, 1-10 lb pkg., 10 lb boxes	55
Gold Block Cut Plug, ⅛ lb pkg, 5 lb boxes	65
CIGARETTE TOBACCO.	
B. C. N. 1, 1-10, 20 lb boxes	75
Puritan, 1-10, 5 lb boxes	65
Athlete, ⅛, 5 lb boxes	80

SOAP.

Ivory Bar, 1 lb bars waxed wrapper, per lb	5½
Do. 2, 6-16 and 3 lb bars "	5
Primrose, 5 lb bars, wax W "	4
" 1 " " "	4½
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 13oz, 1,2 and 3 lb bars per lb	3½
Queen's Laundry, per bar	5½

TOILET SOAP.

TAYLOR, SCOTT & CO.

		per doz.
Baby's Own,	½ doz boxes	$1 25
Our Boys,	½ " "	1 25
Sea Foam,	½ " "	75
London Bouquet,	½ " "	60
Oatmeal,	1 " "	85
"	½ " "	60
Paris Assorted,	½ " "	0 75
Albert Oatmeal bar, 2 doz. boxes		0 75
" White Castile bar, 2 doz. boxes		0 75
		per gro.
Fatherland,	½ doz boxes	5 00

WASHING CRYSTAL.

Gillett's Washing Crystal, 1 gro in box, per box	$1 75
Cottam's, per lb	0 03½

WASHING COMPOUNDS.

Cottam's small p'k'ts, per gro	$1 50
" large " "	4 50

WOODENWARE.

	per doz.
Pails, 2 hoop, painted	$1 50
" 2 " clear	1 60
" 3 " "	1 80
" 3 " painted	1 70
Tubs, No. 0	9 00
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
	per case.
Matches, Parlor	$1 70 $1 75
" Telephone	3 25 3 35
" Telegraph	3 70 3 80
	per doz.
Mops and Handles, comb.	1 25
	per M.
Butter, P. tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60
Clothes Lines, full count, per box	0 75

YEAST.

Royal Yeast Cakes, 3 doz 10c. packages in case, per case	$1 95
Royal Yeast Cakes, 3 doz 5c. packages in case, per case	1 00
Breadmakers', 3 doz 5c. packages in case	1 00

OUR NATIONAL FOODS.

	pkg.	doz
Desiccated Wheat	4 lb.	$2 30
" Rolled Oats	4 "	2 25
Snow Flake Barley	4 "	2 40
Rolled Wheat Flakes	4 "	2 25
Buckwheat Flour, S. R	4 "	2 00
Prepared Pea Flour	2½ "	1 80
Baravena Milk Food	1 "	3 00
Patent Prepared Barley	1 "	1 80
Patent Prepared Groats	1 "	1 50
Beef and Barley Extracts	6 oz	2 25
Gluten Flour	4 oz	2 80

CATELLI'S SPECIALTIES.

Vermicelli, per lb	$0 11	....
" 5 lbs	0 08	0 10
" 10 lbs	0 08	0 10
Macaroni, 5 lbs	0 08	0 10
" 10 lbs	0 08	0 10

HARDWARE.

ZINC: Sheet net		0 06½
IRON WIRE:		
Galv., annealed and oiled and bright 20 p.c. advance on list		
Barbed wire net		0 00
Coil chain, 5-16 in. net		0 05½
" " ⅜ in. "		0 05
" " ½ in. "		0 04½
Iron pipe, 50 per cent.		
Iron pipe, galvanized, 25 per cent.		
CUT NAILS, from Toronto:		
10 dy. to 60 dy	2 80	0 00
8 dy. and 9 dy	3 05	0 00
6 dy. and 7 dy	3 30	0 00
4 dy. and 5 dy	3 55	0 00
3 dy. C.P.	3 90	0 00
3 dy A.P	4 40	0 00
HORSE NAILS: "C" 50 and 10 per cent. from list.		
HORSE SHOES:		
From Toronto, per keg	3 75	4 00
WINDOW GLASS:		
25 in and under	1 55	1 60
26 to 40	1 60	0 00
41 to 50	3 60	0 00
51 to 60	3 90	0 00
61 to 70	4 20	0 00
GUNPOWDER:		
Sporting FF "	4 75	0 00
" FFF "	5 00	0 00
Canada rifle "	7 25	0 00
Sporting FF., (in ½ lb. tins) per doz	2 40	0 00
ROPE: Manilla	0 14	0 16
Sisal	0 13	0 00
AXES:		
Peerless	6 75	0 00
Leader	7 25	0 00
Lance	7 75	0 00
Queen City	9 25	0 00
Honor Bright, all steel	11 00	0 00
SHOT: Canadian	0 05½	0 00
HINGES: Heavy T and strap	05½	00
" Screw, hook & strap.	03¾	04¼
TIN PLATES: 1c. 4x20 coke, per box	4 50	4 75
INGOT TIN: 25 to 26 per bdl.		
PIG LEAD: 4 to 4½ per bdl.		

PETROLEUM.

	Imp. gal.	
F. O. B. Toronto		
Canadian	$0 00	$0 16
Carbon Safety	0 18	0 00
Canadian Water White	0 20	0 00
Amer'n Prime White	0 23	0 24
" Water White	0 25	0 00
Photogene	0 27	0 00

DRUGS AND CHEMICALS.

Alum lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 02½	0 03
Borax	0 12	0 13
Camphor	0 45	0 52
Carbolic Acid	0 55	0 60
Castor Oil	0 08½	0 10½
Cream Tartar	0 32	0 33
Epsom Salts	0 01½	0 02½
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 22	0 25
Hellebore	0 15	0 17
Iodine	5 00	5 50
Insect Powder	0 65	0 75
Salpetre	0 08½	0 09
Soda Bicard, per keg	2 00	2 25
Madder		

WINES, LIQUORS, ETC.

	per case.	
BRANDY:		
Hennessey's, qts.	$13 50	$0 00
Martel's, qts	13 25	0 00
IRISH WHISKEY:		
Roe's	8 50	9 50
Dunville's	7 00	7 50
Jameson's, qts	8 00	0 00
Burk's, qts.	7 00	0 00
" pts.	8 00	0 00
Imp., qts	10 00	0 00
GIN:		
Old Tom Bernard's, qts	6 25	6 60
" " pts	7 25	7 50
" " gal	2 75	2 85
Boord	7 00	7 50
Booth's	7 25	7 50
Burnett's	7 00	7 25

CANADIAN SPIRITS:

(Net Cash Prices.)	Imp. gal. In B'd.	D.P'd
Alcohol 65 O.P.	$0 99	$3 27
Pure Spirits 65 "	1 00	3 28
Pure Spirits 50 "	0 90	2 98
" " 25 U.P.	0 49	1 52
Family Proof Whiskey	0 53	1 64
Old Bourbon "	0 53	1 64
" Rye "	0 50	1 54
" Toddy "	0 50	1 54
" Malt "	0 50	1 54
" Domestic Whiskey 32 U. P	0 45	1 04
Old Rye, 4 years old	0 75	1 90
" " 5 "	0 85	1 66
" " 6 "	0 95	2 00
" " 7 "	1 05	2 16
Rye Whiskey, 1883, qts.	4 25	7 06
" " pts.	6 00	8 75
" " 1884, qts.	4 00	6 75
" " pts.	5 75	8 50

20 to 100 cases, net cash.
100 to 200 cases, 2½ per cent. off.
200 cases and over 5 per cent. off.

JOS. PICKERING & SONS' SPECIALTIES.

(Thos. E. Clatworthy, Ag'nt, Toronto.)		
Metal Polishing Pomade, according to size, per dozen	0 20	1 02
Needham's Polishing Paste according to size, pr dozen	0 18	2 81
Furniture Polish, according to size, per dozen	0 20	2 85
Razor Paste, ½ doz. in box		1 02
" in single boxes		1 18
Plate Powder, per box		1 02
Knife Powder, in cannister, per dozen		1 03
Harness Blacking, in boxes, per dozen	1 27	2 20

TO THE WHOLESALE GROCERS & DRUGGISTS OF THE DOMINION OF CANADA.

We take pleasure in announcing that our New Mills are now completed, and we are prepared to fill orders for goods. The capacity of our New Mills is from 250 to 300 barrels per day.

Our specialties, such as DESSICATED WHEAT, DESICCATED ROLLED OATS, ROLLED WHEAT FLAKES, BREAKFAST HOMINY, &c., are improved and put up in handsomely lithographed cartoons. Our GLUTEN FLOUR for Diabetes, BARAVENA MILK FOOD for infants, PREPARED BARLEY, GROATS, PEA FLOUR, &c., are the very choicest, and guaranteed fresh, clean and attractive, healthy, palatable, and nutritious.

We are also manufacturing GRANULATED, STANDARD, & ROLLED OATMEALS, WHEATLETS, SPLIT PEAS, &c., BAKERS' SPECIALTIES, such as GRAHAM FLOUR, RYE FLOUR, WHITE CORN FLOUR, WHOLE WHEAT FLOUR, &c., which are very choice.

THE IRELAND NATIONAL FOOD CO.
(LIMITED.)

OFFICE AND MILLS—109 Cottingham St.—134 to 148 Marlborough Ave. Telephone No. 3629.
Toronto, Dec. 2, 1889.

MITCHELL,
MILLER & CO.
WAREHOUSEMEN,
45 and 81 Front Street East, Toronto.

STORAGE.

Advances made on Staple Merchandise in Store.

SMITH & KEIGHLEY
WHOLESALE GROCERS
AND IMPORTERS OF

East and West India Produce, Mediterranean Fruits, Fancy Groceries, China, Japan and Indian Teas, Porto Rico Molasses and Coffees. New Currants, Raisins, Figs, Dates, Prunes in Bottles, Cases, and Casks.

9 Front St. E., Toronto

The Automatic Cashier!

THIS MACHINE IS THE

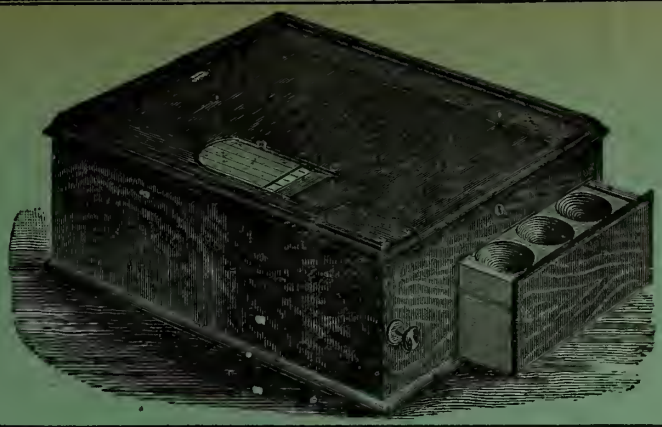
Cheapest,
Most Durable,
and Economical

CASH REGISTER TILL

And System in the Market.

WRITE FOR FULL PARTICULARS AND TESTIMONIALS TO

CANADIAN CASH REGISTER CO.,
29 Colborne St., Toronto.



Perfectly Simple-Simply Perfect.

—o—o—o—o—

READ THIS!

For some time I have been looking for a Cash System suitable to my business, and have examined every known device, but found none till I saw yours. Please send me another Cashier for my branch store.

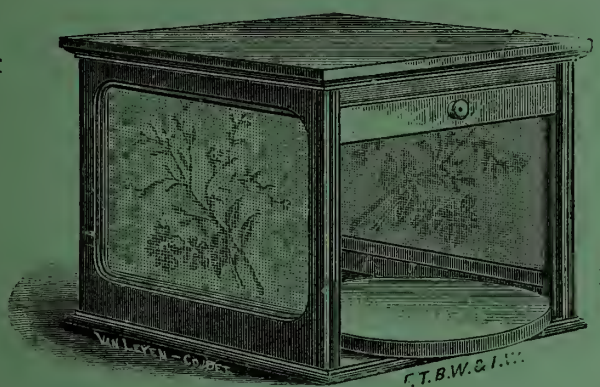
Yours truly, CHAS. SCHMIDT,
90 Queen St. W., Toronto.

AGENTS WANTED.

BUY A

BRONZE MEDAL **CHEESE SAFE.**

Rolling Door,
Wire Sides
Finely
Finished.



20,000
Now in Use.
Pays for its
Cost
In One Month

Sent to any address, charges paid, on receipt of the following prices:—

No. 6, size 26 x 24, wire sides.....$5 00
No. 6½, size 26 x 24, glass sides..... 5 50
No. 8, size 24 x 22, wire sides.....$4 50
No. 8½, size 24 x 22, glass sides..... 5 00

SOLE AGENTS IN CANADA for the LAMSON CASH RAILWAY SYSTEM.

Over 30,000 stores now using it. Send for prices. STORE FITTINGS, COUNTER RAILINGS, IRON FENCES, and BUILDERS OF IRON WORK. Address all correspondence

BARNUM WIRE AND IRON WORKS, - WALKERVILLE, ONT.

TORONTO SALT WORKS
128 ADELAIDE STREET EAST.
DEALERS IN AND MANUFACTURERS OF
Table, Dairy & Meat Curing Salts.

Silver Medal Industrial Exhibition, 1888.

We handle Canadian Salts only, which from recent Government tests for Dairy and Meat purposes have proved equal, and in most cases superior to the best Imported Salts of any brand.
Orders promptly filled.





REMINGTON
Standard Type Writer.

$1,000 CHALLENGE.

GEO BENGOUGH, 47 KING ST. E., TORONTO.



IMPOSSIBLE!

So say Doctors, to say too much in favour of St. Leon Water. It puts down Bright's Disease and Diabetes, as water quenches fire. Cures Indigestion, Dyspepsia, Rheumatism, etc., completely if drank freely and rubbed in the skin.

ST. LEON
Mineral Water Company,
101½ KING STREET W., - - TORONTO.

Business! Business!

QUEEN CITY BUSINESS COLLEGE,

COR. KING and CHURCH STS.
TORONTO,

Is the best and cheapest place to educate your sons and daughters. Thorough practical Business, Shorthand or English Education imparted in shortest possible time by our method of "Individual Instruction."

Catalogue mailed free on application.

Grocers' Sundries.

OUR SPECIALTIES.

Choice Bird Seed

AND

WASHING COMPOUND.

—o—

CORRESPONDENCE SOLICITED.—All our goods are guaranteed, sell well and give the greatest satisfaction.

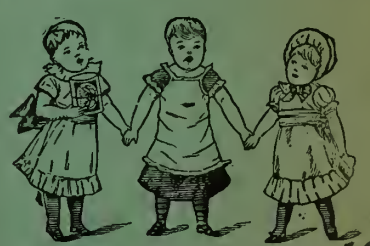
BART COTTAM
Wholesale Dealer and Manufacturer of
Grocers' Sundries, - - - - LONDON, ONT.

LAURENCE GIBB,
Provision Merchant,
83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.



We are children who cheerfully join in the chorus
When Breadmaker's Yeast *is the subject before us—*
Mamma tried all the rest,
So she knows it's the best, [lightest,
'Cause her bread is the whitest, her buns are the
And we eat all the pancakes she dare set before us.

BUY THE BREADMAKER'S YEAST. PRICE 5 CENTS.

Jas. DICKSON & CO.,
26 WEST MARKET STREET.
Provision & Commission Merchants.

Eggs, Butter Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

W. BOULTER & SONS,

PICTON, - - ONT.,

PACKERS OF THE CELEBRATED

LION BRAND



TRADE MARK.

Canned Fruits and Vegetables

Every can has a Lion on the label. This label is a guarantee to the consumer that the quality is first-class. Ask your Grocer for the Lion Brand. Do not take any other.

BAY OF QUINTE CANNING FACTORIES,

Head Office: Picton. **Branch: Demorestville.**

JAMES PARK & SON,

PROVISION MERCHANTS

PORK PACKERS,

AND MANUFACTURERS OF PRESERVED MEATS ETC

SPECIALTY.—Imported English Sheep Casings for the Sausage Trade.

41 to 47 St. Lawrence Market, and 95 Front St. E.

TORONTO - ONT.

DULSE.

150 Barrels Good Dulse

FOR SALE BY

JOHN SEALY, 25 & 26 South Wharf,

ST. JOHN, - N.B.

C. H. CATELLI,

PERTHIUS ST., - MONTREAL,

MANUFACTURER OF

MACCARONI,
VERMICELLI,
FARINA, Etc.

STANWAY & BAYLEY,

TORONTO,

Wholesale Agents for Toronto and West.

Ask your Wholesale Grocer for these Goods.

E. P. Breckenridge, Toledo, Ohio, Pres. Edwin Norton, Chicago, Vice-Pres.

W. C. Breckenridge, Resident Manager.

The Norton Manufacturing Co.,

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit Cans, Lard Pails, Paint Pails and Cans, Baking Powder Cans.

Capacity, fifty thousand fruit cans per day.

Sole Agents in Canada for

Norton Bros., "Solder Hemmed" Caps, and Grocers' sample goods, and Haskell's sample cases.

Cor. YORK AND QUEEN Sts.,

HAMILTON, - ONT.

MYRTLE

T. AND B.

CUT AND PLUG

SMOKING TOBACCO.

And "LILY," 10c. Plug.

Manufactured by

GEO. E. TUCKETT & SON

Hamilton, Canada,
And Danville, Virginia.

ROYAL BLACK LEAD

Is the Best and Cheapest Stove Polish Now in Use.

TELLIER, ROTHWELL & CO.

SOLE MAKERS,

Montreal.

Established 1874.

W. H. SMITH

Wholesale Produce

Commission Merchant

186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Produce Consignments solicited. First-class reference.

R. G. MURDOCH & Co.

Commission

—AND—

Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

29 Church St., Toronto.

TELEPHONE 806.

Edwards' Desiccated Soup

Is far the cheapest and Most Nutritious Food obtainable, its force value as a food being three and a half times that of an equal weight of beef.

[Trademark] GRAVINA [Registered]

(Edwards' Gravy Powder)

Gravina is a fine powder, consisting of Extract of Beef of the finest quality, combined with choice garden vegetables. It is easily soluble, and can be quickly cooked, less than five minutes being sufficient to produce an excellent Gravy or Soup. Cook Book free on application.

FREDK. KING & CO., [Ltd.] Sole Manfrs.

(Contractors to Her Majesty's Government)

BELFAST AND LONDON.

Wholesale Depot: 30 St. Sacrament Street, Montreal.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY · $2.00 PER YEAR

VOL. IV. TORONTO AND MONTREAL, JANUARY 17, 1890. No. 3

Fac-Simile of Packag.



Registered.

BENSON'S CANADA PREPARED CORN

Superior to any Imported

CORN STARCH.

RELIABLE AND UNIFORM IN QUALITY.

☞ FOR SALE BY EVERY GROCER. ☜

H. A. NELSON & SONS

MONTREAL AND TORONTO,

MANUFACTURERS AND WHOLESALE DEALERS IN

BROOMS, BRUSHES

WOOD AND WILLOWWARE,

Matches, Baskets, Cordage, Twines, etc.

Selling Agents for the Celebrated

PAILS, TUBS, WASHBOARDS And MATCHES

— MANUFACTURED BY —

The E. B. EDDY MFG. CO'Y,

OF HULL, P.Q.,

The Best Goods in the World.

The largest and oldest House in this line in the Dominion.

95 to 63 St. Peter St., MONTREAL. | 56 and 58 Front St. W. TORONTO.



FOR SALE EVERYWHERE.

ASK FOR

MOTT'S

M. MASURET & CO.

Wholesale Grocers,

IMPORTERS OF

TEAS, SUGARS, ETC.

94 AND 96 DUNDAS STREET,

LONDON - - - ONT.

Taylor, Scott & Co.

TORONTO.

THE BEST



IS THE CHEAPEST.

Retail Price, 25c.

—:o:—

For sale by all first-class grocers

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

ALWAYS ASK FOR

—: THE :—

'John Bull'

BRANDS.

MANUFACTURED BY

BRYANT, GIBSON & CO.



AGENCY FOR—

Mott's Chocolates and Cocoas,
Ganong's Lily Chocolates,
Terry's English Bottled Confectionery,
Negre's French Crystallized Fruits.

COWAN'S Hygienic Cocoa
COWAN'S COCOA ESSENCE
COWAN'S CHOCOLATES
COWAN'S COFFEES

JNO W. COWAN & Co.

14 AND 16 MINCING LANE

WELLINGTON STREET WEST - - TORONTO

W. B. CHISHOLM,

MANUFACTURER OF

BASKETS,

And every Description of

FRUIT SHIPPING PACKAGE.

OAKVILLE, ONT.

The leading wholesale Woodenware and Grocers' Sundries Supply Houses have our goods. Always ask for the "Chisholm" Basket.



ROYAL YEAST

Is Canada's Favorite Yeast Cakes. 10 years in the market without a complaint of any kind. The only Yeast which has stood the test of time and never made sour, unwholesome bread. All Grocers sell it.

E.W. GILLETT, M'F'R. TORONTO, ONT. & CHICAGO, ILL.

Needham's "The Favorite." Polishing Paste.

USED BY HER MAJESTY'S SERVANTS

Gold Medals and Diplomas of Merit at all Exhibitions.

Dazzling Mirror Finish

Sold Everywhere in 5c, 10c, 15c, 20c & 25c Tins

The reputation of nearly a century as the most reliable preparation for Cleaning and Brilliantly Polishing BRASS, COPPER, TIN, BRITANNIA METAL, PLATINOID, etc.

Inventors and Sole Manufacturers, JOSEPH PICKERING & SONS, Sheffield.

Pickering's Furniture Polish, Plate Powder, Knife Powder, Brunswick Black, Razor Paste, Metal Polishing Pomade (Red), Ye Olde Oak Furnishing Paste.

T. E. CLATWORTHY, Sole Agt. in Canada, 34 Church St. Toronto.

EMBRO OATMEAL MILLS.

—:o:—

D. R. ROSS, - - EMBRO, ONT.

—:o:—

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders.

IMPERIAL

CREAM TARTAR



BAKING POWDER

PUREST, STRONGEST, BEST.

CONTAINS NO

Alum, Ammonia, Lime, Phosphates,

OR ANY INJURIOUS SUBSTANCE.

E. W. GILLETT, TORONTO, ONT. CHICAGO, ILL.

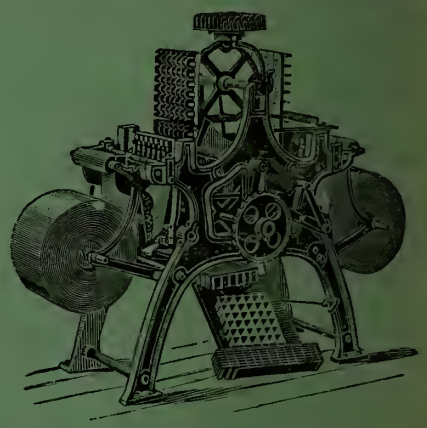
MANUFACTURER OF

THE CELEBRATED ROYAL YEAST CAKES.

Northumberland Paper & Egg Case Co

Sole Manufacturers of

MACHINE-MADE ECC CASE FILLERS (STRAW BOARD)



We also make a First-class Wooden Case, and can therefore supply a Complete Egg Case at the Lowest Possible Price. For prices and other information address the Mills, CAMPBELLFORD, ONT.

DAY & MARTIN

ENGLISH BLACKING

PEEK, FREAN & CO.

CELEBRATED BISCUITS

LONDON - - - ENGLAND

CHARLES GYDE,

Sole Agent for Canada.

13 St. John Street - - Montreal.

Above Goods always in Stock. Send for Price Lists.

CONDENSED ADVERTISEMENTS

INSERTED IN THE

CANADIAN GROCER

—AND—

General Storekeeper

At one cent per word. Give better results than in any other paper.

SITUATIONS VACANT, SITUATIONS WANTED,
BUSINESS WANTED, BUSINESS FOR SALE.
ARTICLES WANTED OR FOR SALE.

ORDER A CASE OF

OCEAN WAVE BAKING POWDER

From your Wholesale Grocer.

Sells itself after One Trial. Prices Current

THE CANADIAN GROCER & GENERAL STOREKEEPER.

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

THE GROCER PUBLISHING CO. (LTD.)
J. B. McLEAN, SEC.-TREAS.

115 ST. FRANCOIS XAVIER STREET, MONTREAL.

6 WELLINGTON STREET WEST, TORONTO.

Vol. IV. TORONTO AND MONTREAL, JANUARY 17, 1890. No. 3

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

OUR MONTREAL OFFICE.

Our Montreal Office is located at 115 St. Francois Xavier St. Our representative, Mr. Hugh C. McLean, will be pleased to have subscribers and advertisers call upon him there. He will also pay special attention to gathering business items and attending generally to the interests of this paper.

TOBACCO EXCISE REGULATIONS.

We are hopeful that the tobacco trade has gained by the conference between the Commissioner of Inland Revenue on the one hand, and the joint committee of the Retail Grocers' Association and the Wholesale Grocers' Guild, on the other. That conference took place on the afternoon of the ninth inst., at about the time our last issue was in the press. Mr. Miall, the Commissioner, showed an earnest desire to be possessed of all the facts that underlie the objections of dealers in tobacco to the Regulations of the Department. Although rather indisposed, he gave patient attention for two hours and a half to the representations of the committee, and sympathized with the hardships which those representations plainly showed were placed upon the retailer by the carrying out of the Regulations. The Committee had its case ready, and was able to overwhelm the Commissioner with conviction, if overwhelming had been necessary.

What sppears to have been the chief intention of the Regulations was to prevent a contraband trade in tobacco between Canada and the French islands in the Gulf of St. Lawrence. For that purpose stringent regulations were admittedly necessary, and we must credit the government which adopted the present ones, with the desire to protect the domestic revenue from foreign smugglers, rather than to harass home trade. The Regulations have really done more of the latter than they have of the former, but we should judge from Mr. Miall's surprise at some of the facts laid before him, that the Government is entirely unaware that this is the case. We cannot, however, acquit the Government of blame. If subordinate officials in its service made applications of the Regulations that were not contemplated by the Department which issued them, it was because the applications were authorized. If they were authorized with an eye to a particular transgression of the Inland Revenue Act, their operation should have been limited to that by the terms defining their scope.

The committee undoubtedly succeeded in impressing upon the Commissioner the fact that the Regulations were very oppressive to trade, and that those most oppressive were least necessary. The meeting closed with a promise from Mr. Miall that he would lay the question before the Minister of Inland Revenue.

Since the above was written, the Hon. John Costigan himself visited the city and met the joint committee. The latter again went into the local history of revenue interferences with legitimate tobacco trade, and apparently opened the eyes of the Minister. There were evidently things done, with the countenance of the Regulations, which were never dreamt of in his design. His words at the close encouraged the committee to believe that the grievances would be redressed and the Regulations amended. He said that any substitutions the Department should deem it right to make for objectionable clauses, would be first submitted for the approval of the trade.

OUR BUTTER MAKING.

There is no country in the world more richly dowered than is this one with the natural resources for making butter. We have a fine climate, wholesome pasture, pure water, everything to make it easy for us to maintain the rarest breeds of cattle under the sun. And our stock of cows is becoming more and more select. All these advantages we have, so far, merely abused. We make vile butter. We are fast becoming a by-word on account of our futility as butter-makers. We make an enormous lot of butter and eat most of it ourselves, because few people outside of Canada have a taste for it. There is a saving remnant of those who make good butter, but the product of their dairies is just enough to open our eyes to the unutterable abundance of our poor butter. What other of our great resources, so long developed, has remained so primitive in its methods, and is now so paltry in its returns? Our fields, our forests, our mines, our live stock, our manufactures, all have done their part in winning honorable mention for this country. We have been guided by the teachings of science and experience in every other department of industry, and at none of them have we been so steadily engaged for so long a time as at butter making. Yet, since the days of our grandmothers we have declined from rather than kept up the reputation they reached. And all this lack of progressiveness maintains its hold upon us in the face of a growing market. The market of England is fairly ravenous for butter, yet it will have hardly any of ours. England imports an enormous lot of butter, yet not two per cent. of all she consumes comes from this great colony of hers. In 1887, England bought from Denmark and Holland 277,000,000 lbs. of butter, and paid 26½c for it. In Ontario 30,000,000 lbs. were made that year, for which, on an average, we got within 9c of the price England paid to strangers. Thus on our 30,000,000 lbs. we realised $2,700,000 less than we could have got. We wasted a million and-a-half pounds by our rude churning system, which if we had got 26½c for it would have brought $397,500. The sum of these two losses is $3,097,500. This Province suffers a loss of above three million dollars through its bad butter-making. This calculation is based on close figuring. What then is the loss over all Canada? It certainly is not short of twice this sum.

More than the interests of that class of traders for whom we specially speak, is

bound up in the butter-question. In its present condition that question affects the whole country very gravely. It is a large national question, and patriotic, as well as purely private commercial considerations, urge every man who deals in butter to use his influence to reduce that yearly loss. The figures above denote the sum by which the country would be richer if our butter were good. We are not the richer even by the amount we at present yearly get for our butter, because from that amount a very large portion has to be deducted to balance the aggregate losses of merchants who have the handling to do. It is not rash to say that the net returns from our butter are not much more than half what they should be.

The country merchants owe it to the Dominion that this huge waste should be made less. They have no right any longer to be parties to such wanton squandering of a grand national resource. If country merchants would but follow their own interests they would greatly advance the country. Let their stores no longer be the gateway into the country's market of any but choice butter. This will either stimulate private dairies to do better, or will cause them to make way for the creamery.

A TIME FOR STOCK-TAKING.

We had a few words to say on this subject two weeks ago. We consider it important, and bring it up again.

What is the reason that January is chosen for stock-taking by anybody? If a reason were given, we imagine there would be none of it left after we had winnowed out of it every vistage of pure conservatism. Dealers take stock in January because they always take stock in January. There is no other reason that we can conjure up. It is the respectable but senseless scruple of not wanting to go back on the past. Reform has touched and transformed nearly every other custom of the trade, and would have superannuated this one long since if it had been a more frequently occurring event. Coming as it does but once a year, the sense of inconvenience strongly felt at the time wears out before it comes again. Also, the conviction that from the nature of the duty there must be travail in any case, makes a dealer sceptical of any relief that a change in the time of year can bring round.

In January there are more people idle than there are in June. This is a fact that should weigh, especially outside of cities, in favor of June for stock taking. In villages and small towns there are apt, in idle time, to be a good many more callers on the merchant than there are customers. There are likely to be more non-buying visitors in January than in June. These lounge about and talk, and stock-taking stands at a dead halt or goes at a snail's pace while they are present. There are therefore more hours spent over stock-taking in January than in June, for the latter is a time of year when everybody in the country is busy. Customers come in to buy then, but not to linger, for they have their own cares to look after.

Stock-taking in January, coming right after the holiday trimming of the shelves and windows, is unreasonable. The tasteful array is disturbed, and is not again restored, because of the dullness of the time of year. There seems no object in taking pains to brighten the appearance of the overhauled shelves, as there is no special call to be bid for. Also, the tediousness, interruption, and shortness of the days at that season make pains to make the stock look well seem too expensive of time and labor. But if stock were not taken then, the holiday trimness would be preserved, and that itself would be a stimnlus to the retouching of it often, so that the store in winter could not degenerate into a chamber of horrors. A second reason is, therefore, to have for as long as possible, the benefit in appearance and in influence of the Christmas dressing of the stock. Usually trades take special pains to have their stores attractive for Christmas. It is not desirable that immediately after the holidays are over all this work for beautiful effect should be swept away with a ruthless hand.

June is the sixth month of the year, and a time when the store usually needs rehabilitating. Stock needs dusting, floors, windows, and shelves need refreshing and airing. This all should be done, whether stock is taken then or not. But why might not stock not as well be taken at the same time? We consider that if a stock is handled in a dilapidated condition at a right time of year, its handling will be for its improved presentation. In the same way, we hold, if a stock in a perfect state of order is to be handled in a dull season, its handling will serve to put its light under a bushel. Handling of that kind is attended by the usual consequences of not leaving well enough alone.

Thus, by taking stock in June and decorating at Christmas, the stock is overhauled and put in order twice in a year, while by taking stock in January the stock is decorated once in the year—viz., at Christmas, and then immediately thrown into confusion in January. For the good of stock, and of a man's peace of mind, it is preferable to take stock in June.

AM MUCH PLEASED WITH IT.

CASHEL, Ont., Jan'y 11.

You will please find enclosed two dollars, for which please send CANADIAN GROCER for another year to my address. I have been taking great interest in the paper and am much pleased with it in every way.

Yours truly,

WM. JENKINS.

"AT HOME" ARRANGEMENTS.

The committee responsible for the success of the "At Home" has been indefatigable in its attention to the preliminaries. Judged by the preparations and liberal outlay of time, pains and money, this ought to be the pleasantest coming-together the grocers have yet had. We hope and expect that it will be. Only people defective in the faculty of enjoying themselves could have a dull time, after so much had been done to make certain their chance of having a good one. The committee has labored, and with judgment and taste.

For the concert, excellent professional talent has been engaged. On the programme there are no amateurs. The selections have been made with a view to entertain, not to astonish or bore. The programme is neither too long nor too short, allowing for the interpolations of encores. In character and extent it will be found to fit the occasion admirably. It will be an acceptable prologue to the more active pleasures of the dance, which will be enjoyed with the greater zest at the end of a hundred minutes in the chairs.

The ball will open at the close of the concert. The dance-programme, like that of the concert, is drafted to please. Everybody will find his or her special favorite there at least once, and the old stand-by, the waltz, comes often. The Lancers—Bombay and Saratoga—will come often enough for the lovers of a square dance. Sir Roger de Coverley will be likely the wind-up. The orchestra will be one of the best. There is nothing lacking to make the ball a perfect success.

The rooms it is needless to praise. It suffices to say they are Harry Webb's. They are the first and second flats above the ground floor of his well-known cafe. They are approached by the stairs opening on Melinda St. The first flat above the ground floor will be the scene of the concert and the ball. In the next higher storey are the refreshment room, ladies' cloak and toilet rooms, gentlemen's smoking room, etc.

The committee has sold a very large number of tickets, and the indications are that there will be a big turnout. The wholesale grocers have signified their intention to be present, and invitations have been issued to a few friends outside of the trade.

The committee wants it understood that the "At Home" is not a financial expedient. It is sought to be made a success, but its success will not be guaged by the money-return from it. The financial outcome of it may be on the wrong side of the ledger, and the "At Home" still be a great success. Its success will be measured by the extent to which the participants enjoy themselves.

"A busy man is troubled with but one devil, an idle man with a thousand."—Turkish Provers.

HAMILTON GROCERS.

A correspondent from Hamilton writes to the GROCER about his "observations" among the trade of that city. He says :—I visited a large number of stores, both large and small, and think the trade in good condition. There have been a few small failures since my last visit to them about a year ago. One was that of a farmer who came to town with a few hundred dollars. He invested it all in stock, and located in the midst of those who had an established trade, in a locality where there had been no increase of the population in the ward, so there could be no other result but failure. Another was that of a young man who bought out a corner store and gave credit right and left to draw trade. He got it. Two or three other failures could be summed up in about the same way. I do not think any of them were in business more than a year or two. I do not think there has been any failures, nor is there likely to be any, that will reflect in any way on the good sound condition of the grocery trade in Hamilton ; and while I cannot fully describe the business appearance of each store and give full justice to it, I would like to mention the names of a few called on that were doing a good everyday business, notwithstanding the very unseasonable weather for this time of year. They were Messrs. Pears & Son, Hunter & Son, J. Colvin, Geo. Ellis, W. J. O'Brien, Carpenter Bros., Osborn & Son, J. J. Watt, C. Bremner, R. Winnifreth, S. Mann, W. Millar, H. Taylor, A. Hays, Jas. Main, R. Rowe, D. Monroe, W. Ronald, J. F. Kavenaugh, W. B. Berney, Norris Bros., G. J. Smith, G. Dodman, W. Harvey, J. & A. Morris, Green & Jones, J. W. Tunis, and J. H. Horning & Co.

I shall have occasion to mention others in a future letter, as there are many I have not called on yet. I made inquiries of some of the above grocerymen in regard to a Grocers' Association for Hamilton, and with but two or three exceptions the answer was, "We can never get an Association to 'work' here." All seemed to be discouraged on that matter. I endeavored to learn the reason for this unanimity on this question, and the answers were all the same : "We have organized two or three times, and all failed."

The last one, as far as I could learn, got no farther than to fix a combination price on bottled ales, and through some London brewer kicking the thing failed, and thus ended the last effort to organize a Grocers' Association in Hamilton. Perhaps it is not out of place for me to say that it is what might have been expected, as there is nothing in the "grocery" trade that would interest the large majority of grocerymen so little as that of the price of liquors, ales or beer, as I venture to say where there is one groceryman that sells liquors there are ten who do not in the city of Hamilton. Therefore, in an Association of this kind, where a certain commodity interests so very few in numbers, it is better that the matter should never be brought up for consideration, but left for regulation to the few that handle it.

I do not think there is a city in the Dominion where the grocery trade should be more united (leaving out the liquor interests) than Hamilton. They are all intelligent, honest, hard working business men. I cannot recall a single case where the head of the business was not at his "post" during the busy hours of trade ; and where you find so many honest, upright grocerymen, that pay one hundred cents on the dollar, as in Hamilton, it should not be hard to organize the best and soundest Association in America. I was informed some time ago that Mr. J. F. Kavenaugh was being urged to try his hand at organizing, and I hope to hear that he has consented to undertake it : and as there is a very large number of grocerymen in Hamilton that take the GROCER, let me say to Mr. Kavenaugh openly in your columns, to start the Association entirely independent of the liquor interest. Take the groceryman in with his grocery interest, but give him to understand he must leave his ale and beer regulations "to home ;" that there are so many of them who do not handle it that you cannot take up the Association s "time" in considering the price of any article that the majority of you do not handle. Hoping to see a first-class organization in Hamilton soon, I will give your readers a compromise or two that came under my notice last week, and perhaps it may serve as a question for discussion at some of the Association meetings already organized. The first was that of a merchant who was burned out without insurance. The compromise was effected at sixty cents on the dollar, except in one case, where one of the creditors belonged to the wholesale guild, and could not accept a compromise because the property was not insured for sixty per cent., as is required by them. The result was this house was secured in full, while the compromisers got but fifty cents on the dollar.

The other case I will preface by saying there is one wholesale grocery house doing a good business, that goes to the trade openly, avowing that they make no compromises, and it is with this firm this incident occurred : A merchant failed ; a meeting of creditors resulted in a compromise of forty cents on the dollar, except in the case of the no-compromise firm. They kindly offered to give him an extension of time, but no compromise. The merchant's reply to this "ultimatum" was : "Many thanks for their offer of extension, and the assurance that if all had met him with the same liberal spirit he would never have been obliged to assign." The letter enclosed "Payment in full of the account," and since then some handsome orders have been received from this merchant, and have been promptly filled by the no-compromise firm.

A TRADE IN FINE GROCERIES.

A trade in fine groceries is within the reach of thousands of retail grocers who at present pretend to do nothing in that line. An instance was mentioned in these columns recently where a young man, with no other capital than experience, opened a store in the city of Los Angeles, and offered a line of fine and fancy goods, such as had never been kept in that growing place, and not kept simply because the grocers based their estimate of the wants of the community upon their own idea of what was required, instead of testing its needs and taking steps to create a demand for novelties. The new store commanded patronage from the start, its trade increased, its reputation grew and in a short time was doing a business far beyond the dreams of its proprietor, and the largest of its kind west of the Missouri River. The owner created the demand, led it, pushed for new business and got it.

Self-gratification is a failing of human nature. As a rule the appetite is gratified regardless of cost, so that by introducing luxuries in the way of food, the grocer has half the forces on his side at the start. He must be the tempter to seduce the appetite of these whom he serves. He must remember that "when the stomach is full, the heart is glad," and therefore he must endeavor to keep his patrons in a continual state of good nature. No one knows to what an extent trade in fine goods can be pushed, until he makes the attempt.

In handling fine groceries, the secret of success lies in furnishing the best the market affords. Quality, not price, must be the first consideration. The trade is one that knows no limit for it can be pushed indefinitely. Another factor that aids in building up a business in fancy goods is that people are fond of novelties, and in this line there is abundant scope for bringing some new article or style of goods to the notice of patrons, and with a degree of rapidity that will keep them on the alert in watching for something new.

We think a common mistake is the idea that fancy goods must pay an exorbitant profit. This is an instance where the nimble sixpence is much to be preferred to that of the slow shilling.

In order to discriminate thoroughly as to the quality of any food product, the buyer should be a capable judge, and the power to be such depends in a great measure upon the dealer's style of living. How can the value of a brand of sardines be determined by one who has never tasted such fish ? He should learn to like them just as most people learn to like olives, or tomatoes or to use mustard. How is a dealer to judge of coffee unless he makes himself familiar with the flavor and strength of the different sorts ? It

is part of a merchant's business to taste and test everything that he sells.

Fancy groceries may be classed under two general heads, viz.: Foreign and Domestic. The former consists largely of articles not produced or obtainable in the United States, such, for instance, as olives, mushrooms, truffles, sardines, anchovies, capers, pates de foies gras and several fancy makes of cheese. In addition, there is classed under the head of both foreign and domestic a number of articles that are manufactured or produced both at home and abroad, such as pickles, fruits, gelatine, beans, macaroni, vermicilli, mustard, vinegar, bluing, olive oil, castile soap, prepared barley, crackers, chocolate, catsup, sauces, jams, marmalade, jellies and oatmeal. Under domestic fancy groceries we class all descriptions of canned fruits, vegetables, milk, fish, meats, or other products, flavoring extracts, preparations of cocoanut, yeast or baking compounds, sardines, and all proprietary goods other than staples that are put up in small packages. Some articles thatwe have classed as foreign are imported as raw material, and prepared and packed in this country, and are equal in all respects to the foreign preparations. Both foreign and home prepared goods show a wide range in quality. For instance, olives, capers, and olive oil, are imported and packed in glass bearing the labels of home dealers. Others have agencies in foreign countries in connection with their business in the United States, generally putting their goods up under brands and labels solely their own. The dealer will find from the start a prejudice in the minds of consumers in favor of foreign goods. The idea exists that if an article is from London, Paris, or Italy, it must of necessity be the best. This is due to the fact that foreign fancy groceries were first in the field and held undisputed sway for a long term of years, and as the quality of certain brands alway proved reliable, it was natural that people should become prejudiced in their favor, even to the extent of being willing to pay more for them than for other equally as good brands.

To a certain extent the retail dealer must yield to the prejudice of customers, and when he desires to change the demand from one brand to another, work at it judiciously and slowly, keeping in stock a small quantity only of the goods he desires to stop keeping. In first introducing foreign fancy groceries buy in the smallest possible quantities, and if other dealers keep them in stock, select such brands as are in demand, leaving the introduction of unknown marks for the future.

Although certain kinds and well established brands of fancy groceries have maintained a high repututaion for many years, the product of each season should be very carefully scrutinized. Changes in the average mean of rain fall and temperature effect not only crops, but exert an influence upon such products as may be obtained from the water. Besides this there are often very irregular results attending the yield of raw material in different sections at the main source of supplies. Sardines may run of superior quality at one fishery and poor at another, or uniformly small or large at all points. Capers grown at one point may be extra, at another inferior. The product of the olive tree varies, the fruits of the vine show change from year to year. Changes in the manner of preparation or in the laborers employed are constantly occurring. All of these things make vigilance in studying quality a prime necessity with all parties. First-class houses will ordinarily refuse to risk the reputation of their brands for superior quality under any circumstances. Oftentimes ignorance on the part of the retailer as to the proper care of fancy groceries causes a deterioration in stock that is undiscovered until the article is on the consumer's table. The result of this is to destroy two reputations, that of the goods sold and that of the seller as a competent judge of certain kinds of merchandise. The other day, in passing a restaurant, we noticed salad oil exposed in a show window to the sun's rays. This could only result in injury to the oil, and naturally lead one to think—"If I go there for a bit of salad or some oysters I am likely to be served with oil made slightly rancid by exposure, therefore I'll pass on." The same process of reasoning is gone through with by those who purchase fancy groceries. The greatest care needs to be exercised in handling olives, capers, pickles, mustards, sardines, olive oils, etc., to keep them stored where they will not be likely to be affected by extremes of temperature.—American Grocer.

A NEW TELEPHONE.

Country merchants and others who feel the need of a cheap and serviceable telephone connection in places where there are no regular telephone service will be interested in the following account from the Boston Journal of Commerce, of the invention of Jerome Prince, a Milford, Mass., grocer. Mr. Prince's invention consists ef the transmission of sound by vibration of glass, and his attention was directed to the subject in a eculiar way. While waiting in Boston one day he chanced to wander into one of the dime museums, and as he entered he observed a young girl playing a tune on tumblers, each tumbler being partially filled with water. Mr. Prince instantly thought that if the vibration of glass can be made to give forth such varied and musical sounds by the manipulations before him, why cannot this vibration of glass be brought to some practical utility, and with these thoughts and expectations he set to work. The new telephone consists of a diaphragm or transmitter of simple glass, resting on a number of glass rods, and these communicating with an ordinary wire. The line in operation at Milford extends from a grocery on Main street to the residence of one of the proprietors, a distance, perhaps, of some thirty rods, passing some five or six sharp angles before reaching its destination. Over this wire the ticking of a watch can be distinctly heard, and a whispered conversation carried on with no difficulty whatever. The distance that sound can be transmitted with the new telephone varies according to the thickness of the glass transmitter. The one in consideration allows a whispered conversation three miles, and by using a thicker glass a much longer distance. It makes no difference how many angles the wire takes in reaching its destinat on, the sound is transmitted just as readiiy. Another peculiarity of the invention is the increased intensity of the sound that is transmitted. Each vibration seems to gather strength and force from the vibrations behind it, and when the sound reaches the ear of the auditor it is wonderfully clear and distinct.

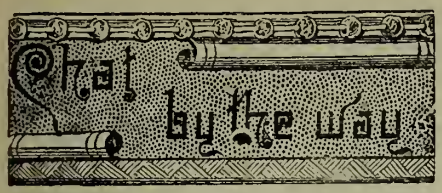
THE NEW CANADIAN SHIP RAILWAY.

Canada is carrying on just now one of the most remarkable works of modern times—the Chignecto Marine Transport Railway. The road is being built on the neck of land lying between the Northumberland strait and the Bay of Fundy. It is designed to facilitate maritime communication between the Gulf of St. Lawrence and southern ports. Vessels will be hoisted on to a huge truck; two locomotives will at once commence to pull, and away the ship will go, 17 miles overland, to the Bay of Fundy, where it will be set afloat again to resume its voyage. The railway trip will avoid the long journey around Cape Breton and Nova Scotia.

The steel for the track is the heaviest ever made, weighing 110 pounds to the yard. There will be a double track. upon which the track containing the vessels under transport will be placed. The locomotives, two of which will be used in drawing the vessels across the isthmus, are built on the same principle as the ordinary locomotives, but of a much greater weight and power. It is estimated that with this power and the roadbed in fairly good condition a ship of ordinary capacity will be taken from the Bay of Fundy and placed in Baie Verte, a distance of seventeen miles, in two and a half hours, though ten miles is easily obtainable. The vessels to be transported will be hoisted by hydraulic power from a basin or dock to the railway track. It is claimed that it will be impossible for the ship to suffer injury or strain by this novel experience.

Honor is to business men what courage is to the soldier; what zeal is to the advocate; or impartiality to the judge.

Have you tried the Cash System? It would add years to your physical life, as well as to your business life, to be able to buy and sell for cash



J. W. Lang & Co. are offering Porto Rico molasses at 33c. in puncheons.

Thieves entered Mrs. Thornton's grocery, Kingston, on Monday night and stole the cash box containing $100.

Miss Butcher, daughter of Mr. John Butcher, Queen st. West, leaves this week on a trip to the old country.

Mr. J. Western will go to England this week on the "Sunlight Soap" ticket. The boys wish him a very pleasant time.

Jas Thornton & Sons, of Whitevale, have purchased the general busines lately carried on by James Malcolm in Cedar Grove.

Mr. John McRae has opened a grocery in Moretown, in the building adjoining the post office.

The Commercial Travellers' Mutual Society, having its head offices in the city of Toronto, will also seek incorporation.

A Kingston dealer has held 6,000 hides for three years, expecting a rise in price, but prices are now lower than ever before.

Joseph Hutchinson, of Hickson, Oxford county, has purchased a pork packing establishment in London.

Mr. Coleman, formerly of Kinburn, has opened out in Mr. Miller's new store in Cromarty.

The firm of R. & W. J. Graydon, Streetsville, Ont., with their pleasing manners, have established a good trade, and as general storekeepers, rank among the best.

The Department of Inland Revenue has issued to all concerned a circular drawing attention to the regulations concerning stamps on tobacco, and accompanied by extracts from the Act. They ask that more strict conformity than has been recently practised be henceforth observed.

The steamer Portia, the first venture of the new West Indies line, sailed from St. John, N. B., on the 9th inst. The company's advices to Mr. Murdoch, their agent in Montreal, say that so great was the accumulation of freight it could not all be accommodated.

"That was a splendid article you had on a recent issue of THE GROCER," on 'Introduce Yourself,'" said Mr. S. Davis, Montreal. "It was just to the point. Some of our best customers often come in and go away without introdu ing themselves. We do not happen to see them and they feel hurt that they are not recognized."

Mr. J. H. Horning & Co., in the old stand of W. H. Rickman, 62 John st., Hamilton, have continued the cash system inaugurated by their predecessors six or seven years ago, and now at the beginning of the new year, when so many merchants are found "posting" their books and making out accounts, this firm have nothiug of the kind to trouble them.

A horse attached to the delivery waggon of Mr. George Pope, grocer, Peterbourgh, ran away from behind Mr. Pope's store one evening last week. The animal had a fifty-six pound weight tied around its neck, but it managed to amble across the market square, up Water st., and a short distance down Simcoe st., where it fell and was caught by Constable Adams.

An order-in-council has been passed reducing a number of customs ports to outports. Dunnville becomes an outport of Hamilton; Kingsville, with its sub-ports of Leamington and Southport, Pelee Island, become outports of Amherstburg; Colborne, or Cramahe, becomes an outport of Cobourg; Clarenceville and Frelighsburg become outports of St. John's, Que.; Dundee, with its sub-ports of St. Regis and Trout River, become outports of Montreal; Russelltown, with its outport of Athelstone, becomes an outport of Hemmingford.

A Baltimore despatch says: "The oyster exchange of this city now includes every oyster packer in this city, with the exception of one, and a fierce battle is now being waged against this outsider. The exchange has the support of all the commission merchants in the city, and these are obliged to refuse to sell to any packer not a member of the organization. In this way a great many packers who would not otherwise have joined the exchange were forced into it. The firm which the exchange seeks to crush claims to have enough oysters in the shell to fill their orders for a week, and a sufficient quantity afloat to keep them supplied for two weeks more. By this time they hope to have broken the combine. C. H. Pearson, the active member of the firm, says the effect of the combine has been to drive a great deal of the trade to points further down the bay, where selects can be gotten for 95c. and standards for 70c., while the exchange prices are $1.20 and $1.

TRADE NOTES.

Bryant, Gibson & Co. have advanced bulk pickles five cents.

The MacDonald tobacco works have reopened after the usual annual suspension of work.

Messrs. W. A. Warren, President, and Walter Stark, Managing Director of the Imperial Produce Co., leave for Great Britain this week in the interests of the company. They take with them a small shipment of choice dairy butter, put up in five pound drums by Mr. Wenger, Ayton, with the object of testing the market, and ascertaining what can be done towards the shipment of Canadian dairy butter in this way to the British market.

Adams & Sons are now putting a new brand of goods upon the market called "Puzzle Gum." The flavor is Wintergreen, and there is an interesting puzzle on each wrapper. This is a brand which will sell fast. It is put up 115 pieces in a box, and the price is 80c.

The business as Millers and Grain Dealers which has been carried on by Thos. Martin since the death of the senior member, John Martin, now over five years, under the firm name of Martin & Sons, will in future be carried on by Thomas Martin and Alex. Martin, under the firm name of Martin Bros.

Wright & Wright, Princess street, Winnipeg, in a letter to THE GROCER, says—"Business here is dull in general. Money is scarce on account of poor crops last year. Weather cold since 1st inst. From 10 to 30 degrees below zero, but with fine sleighing. La Grippe hus arrived in our midst, and very few escape it."

A batch of petty larcencies have been committed within recent times in Walton stores, which clearly shows that there are still a number of bad young eggs about the town who are still out of jail. Last Monday night another depredation was added to the list, and it is about time an end was put to the practice in a most emphatic way. On the evening above named, the grocery store of Mr. James Dunfee was entered, and a large quantity of cigars, candies, oranges, etc., and one dollar in silver, was carried off. An entrance was effected by means of a key which fitted the front door lock. The case was placed in the hands of Chief Douglas immediately, and at present writing there is every probability that the offenders will be brought up with a jerk. The thieves are of tender age, but like the mosquito, they get there just the same. The unearthing of this burglary may be the means of arriving at the identity of the perpetrators of the other petty larcencies, which have of late taken place on Walton street.—Port Hope Times



Home Made
Marmalade
JAMS, JELLIES
PACKED BY
Alexander Cairns, Paisley, Scotland.
BLAIKLOCK BROS, Agents,
17 Common St., MONTREAL.

These goods are guaranteed to be of the very finest quality, and are specially supplied to Her Majesty The Queen. To be obtained from all first-class grocers.

TORONTO RETAIL GROCERS' ASSOCIATION.

The monthly meeting of the Toronto Retail Grocers' Association was held in Shaftsbury Hall, Monday evening. Among those present were Messrs. John Berwick, J. F. Thackray, F. S. Roberts, F. Johnston, A. G. Booth, John Western, John Butcher, J. G. Gibson, D. W. Clark, R. Mills, W. S. Williamson, Henry Lindsay, R. Barron.

Mr. Berwick opened the meeting and asked the new President, Mr. R. Mills, to take the Chair. He hoped that he and his co-adjuator, Mr. J. G. Gibson, would have a very successful year. Mr. Mills was received with applause; he promised to do all he could to make the Association a success; thought they should do more to carry out the two objects of the Association—protection and social intercourse. The delinquent debtors' list should be carefully looked after; it would be a great source of strength to the Association during the present year; he hoped they would make special efforts to make the feature a success. He closed by asking for their support to enable him to fill the office satisfactorily.

Mr. Roberts moved a vote of thanks to the retiring president and hoped that at some future time they would have him in the same position again. It was seconded by Mr. Lindsay and carried with applause. Mr. Berwick, who has made a most popular president, thanked the meeting for their kindness to him. He took a great interest in the proceedings and illness only would prevent his attendance at all future meetings.

The Secretary read a report of a meeting of the Executive Committee at which it was decided to adopt the scheme for a delinquent debtors' list proposed by the Secretary. The report was adopted.

The roll call showed only one officer absent.

NEW MEMBERS.

Mr. W. D. Clark nominated Messrs. Sinclar & Co., No. 2 Baldwin street, and J. S. Graham, Spadina ave. Mr. Clark also paid the fees of Mr. A. M. Sinclare, who had retired from business, but wanted to stand well on the books. The secretary nominated Messrs. M. A. P. Meeking, W. A. Cooper, Thos. Dowswell, all of Wellesley street, and H. Bache, Carleton street. All were elected. The secretary remarked that this was one of the results of the delinquent list.

THE MARKET'S BY-LAW.

The secretary reported that he had written the Mayor regarding the market by-law. The latter replied that he had asked the City Solicitor for an immediate report. No answer, however, had been received by the Association.

THE TOBACCO REGULATIONS.

Mr. Mills reported for the committee which had this question in charge, and gave a full account of the interview with Mr. Miall, the Commissioner of Inland Revenue, as reported in another column, and also their interview with Hon. Mr. Costigan, the Minister of that department. He said that the Minister was ignorant of the extremities to which the local Inland Revenue authorities had gone in their persecution of the retailers. The Minister had promised to consider the suggestions made by the committee, and would make some amendments. Before these amendments became law, he had promised to have them submitted to the Wholesale and Retail Grocers' Association.

In reply to Mr. Gibson as to whether a rebate would be allowed to those retailers whose tobacco had been seized, Mr. Mills said he thought that if the Association would make representations to the Government for a rebate they would get it. The Minister was surprised at the way seizures had been made.

Mr. Thackray suggested that an advertisement be inserted in the Telegram, asking that those whose tobacco had been seized should communicate with the Secretary.

The President was in favor of following up the seizures and asking the Government to give rebates.

Mr. Booth moved, seconded by Mr. Gibson, that the Executive be empowered to advertise asking the members of the Association to report all claims for seizures. The motion was adopted.

THE AT-HOME.

Mr. Gibson reported what the Committee had been doing, as already detailed in this column. They were arranging for a first class concert programme. Reference is made to the affair in another column.

A number of accounts were paid.

An interesting but informal discussion took place on details of the working of the Delinquent Debtors' List, and the Executive Committee was instructed to consider the various suggestions made.

OTHER ASSOCIATIONS.

The secretary read letters from Carleton Place grocers who were organizing an association, and the following letter from Mr. J. Gilbert, Secretary of the Kingston Grocers' Association:

A suggestion was made at a meeting of

EDWARD ADAMS & CO.
ESTABLISHED 1846.
Wholesale Grocers and Importers of
TEAS, SUGARS, COFFEES,
Tobaccos, Wines and Spirits
95 & 97 Dundas St., London, Ont.

NEW FRUITS IN STORE.
Boxes Superior London Layers, 2 Crown; boxes and ½ Flats, Black Baskets, 2 Crown; boxes Blue Baskets, 2 Crown; boxes and ½ Flats Connoiseur Clusters; boxes Dehesa Clusters; boxes Dehesa Layers; boxes Dessert Clusters; boxes Imperial Dehesa Vega Layers; boxes Imperial Russian Clusters; boxes Finest Vega Layers.
Qtr. flats Superior Dehesa; ½ flats Finest Vega; ½ flats Finest Dehesc Layers.
Kegs Seedless Raisins.
Valencia F. O. S.—Selected and Layers—½ boxes.
Currants—Vostizza, finest and choicest, cases and ½ cases; Patras, Filiatra and Provincials in barrels, ½ barrels and cases.
Botger & Co.'s Jams, Jellies and Marmalade, in 1-lb. glass jars; also Solidified Jellies, half pints, pints and quarts.
Cunningham & DeFourcer Co.'s English Potted Meats.
EBY, BLAIN & CO.,
CORNER FRONT AND SCOTT STS., TORONTO.

We offer Valencia Raisins, Merle & Morand Brands
Malaga Raisins, Figs, in Mats and Boxes.
London Peels, best quality; French Prunes, cases, 1-2 cases and 1-4 cases; Cheese, Gorgonzola and Rocquefort. French Sardines, 100 cases, 1-4 tins, Jean Nantes brand.
L. CHAPUT, FILS & CIE., Wholesale Grocers,
2 & 4 DeBRESOLES ST.,
MONTREAL.
ESTABLISHED 1842.

T. KINNEAR & CO.
Wholesale Grocers,
IMPORTERS OF TEAS,
SUGARS, ETC.
47 FRONT ST. EAST,
TORONTO, ONT.

DAVIDSON & HAY
Wholesale Grocers,
36 Yonge Street,
TORONTO, ONT.

FULL LINES OF
CANNED GOODS
INCLUDING THE
"Lynx" Brand of Salmon and
"Clover Leaf" Lobsters.
Teas, Sugars, Syrups,
and general Groceries.
Sloan & Crowther
59, 61 and 63 Front St. East,
TORONTO.

H. P. ECKARDT AND CO
IMPORTERS
--: AND :--
Wholesale Grocers.
3 FRONT ST. EAST, TORONTO

our Association last week that it would be beneficial to the trade if a general Retail Grocers' Association could be formed for the Province of Ontario (on the same basis as the Wholesale Grocers' Guild) with branches in all the cities and towns of the Province, Kingston, Kingston and Toronto Associations becoming branches. It could remedy many of the grievances of the trade and promote a better feeling among all general merchants and grocers than at present when each city and town seems to try who can sell the most goods at a loss or on no margin worth calling a profit. Then there are a lot of people going into business without experience or capital, who only ruin the trade and in the end beat the wholesale grocer out of from $1,000 to $3,000, get a compromise with their creditors and start again only to repeat the same thing. Then there are goods sold not fit to be put over the counter, those spices made up of tanbark, buckwheat, etc., which any respectable grocer should condemn. Prize goods are another grievance and should be put down by Act of Parliament as a species of gambling. Now, Sir, if you will lay this matter before your Executive and also call the attention to other associations in the various cities and towns known to you, or let me know the name of the Secretaries and I will communicate with them. If such an association could be formed the grocers of the Province would be far better off at the end of the year. When visiting Toronto this winter I will show you our system of listing deadbeats.

I remain, yours, etc.,
JOHN GILBERT,
Secretary.

Mr. Barron wanted two trustees appointed to hold the reserve fund of the association. At present it was in his own name. This was agreed to and on motion of Mr. Gibson, seconded by Mr. Williamson, Messrs. Barron and Berwick were appointed trustees.

THANKS TO THE PRESS.

Mr. D. W. Clark moved, seconded by Mr. Gibson, that a vote of thanks be tendered to John Ross Robertson, of the Evening Telegram, for his action in denouncing the tea fakers who were operating here recently. The motion was carried by a standing vote. It was stated that the Telegram was the only paper that had refused to publish their advertisements of the fakirs.

Mr. Williamson moved a vote of thanks to THE CANADIAN GROCER, and to the Merchant for giving full and complete reports of the proceedings of the Association.

Mr. Gibson and Mr. Mills on behalf of the association, expressed a hope that Mr. Weston would have a very pleasant trip.

Messrs. Marter, Nichol & Co., have succeed Messrs. Dick, Ridout & Co., in their warehouse and storage business at Nos. 11 and 13 Front street east, Toronto.

The annual meeting of the Blenheim board of trade was held on Monday evening, when Mr. Geo. Thompson was elected president; F. E. Arkel, vice-president; R. C. Macpherson, secretary-treasurer. The board has a good strong membership and is in a prosperous condition.

The trial of Albert Grayson for entering Shaw & Wooliver's store, Wallaceburg, and feloniously stealing certain goods, was concluded on Saturday last. A quantity of goods wrapped up in a handkerchief had been found in a stable and were produced in court. Joseph Shaw and Scott Wooliver were called, and identified the goods as the ones stolen from their store the previous Saturday or Sunday night. Grayson was then sentenced to imprisonment for a period of twenty-three months.

Some time ago a stranger called at the residence of Mr. Hartwell D. McCarty, grocer, of Ingersoll, and asked to leave an organ there until the following morning. Mr. McCarty consented, and has not seen the man since. On Friday morning an agent of the Woodstock branch of the Molsons Bank presented a note for the price of the organ to Mr. McCarty and demanded payment, or, in default, a return of the organ. Mr. McCarty at once declared the note to be a forgery. The man who left the organ is said to have been an agent of Carter, the music dealer who failed in Woodstock a short time ago.

Balance your cash every day.

J. W. LANG & CO.
Wholesale Grocers,
TORONTO.
Now in store. Delivery at once.
New Valencia, Malaga, and Smyrna Raisins. New Provincial, Patros, and Vostizza Currants. New Scotch and Leghorn Candied Peels. New Eleme Figs, and Shelled Almonds. Also to arrive in a few days, Turkish Prunes in Casks, Kegs and Cases.
33 Front Street East.

PERKINS, INCE & CO.
Wholesale Grocers,
TORONTO.
IN STORE—
Prunes, Season 1889.
(SPHINX BRAND.)
—MALAGA FRUIT—
FINEST SELECTED VALENCIAS
SELECTED VALENCIAS IN LAYERS

WARREN BROS. & BOOMER,
IMPORTERS
AND
WHOLESALE GROCERS.
35 and 37 Front St. East,
TORONTO, ONT.
SUGARS, COFFEES AND TEAS SPECIALTIES.

- PUDDINE -



- JELLYINE -

FRUIT PUDDINE In following flavors:
Vanilla, Lemon, Orange, Almond, and Macarroni.

ROYAL JELLYINE In following flavors:
Currant, Orange and Lemon.

These are delicious and wholesome articles for desserts or invalids.

ELLIS & KEIGHLEY,
Wholesale Agents,
TORONTO, - - ONTARIO.

SNOWDRIFT BAKING POWDER Co.,
BRANTFORD, ONT.
IMPORTERS OF COFFEES
And Wholesale Manufacturers of the Celebrated
SNOWDRIFT BAKING POWDER
Mustards, Spices, Flavoring Exracts, and
Self-Raising Buckwheat Flour

When Suffering from
DEBILITATING EFFECTS OF
COLD or INFLUENZA
Keep up your strength by taking
JOHNSTON'S FLUID BEEF

Williamson & Lambe
STORAGE
54 & 56 Wellington St. E., Toronto.

HIDE STANDARDS.

Until a short time ago there was no grading of hides. In the internal business of a buyer he might differentiate in prices according to a distinction of his own, but there was no commonly understood point at which dealers agreed to divide prices into high and low. In fact any grading that was observed was carried out covertly, and herein lay the disadvantage of having no publicly recognized mode of grading. There was plainly a difference in the quality of hides bought Some might recognize this difference in secret, pay a better price for the better class, and covertly act as if they were ignoring any difference in qualities. Thus an opportunity to do overbidding in an underhand manner was afforded by the want of a standard. The want was therefore an evil.

Although buyers were supposed to buy at uniform prices for all classes, yet on account of the small margin of profit in late years, they had been in the habit of selecting heavy weights on which they expected to make bulk of their gain when selling to tanners. For them they got better prices, and realized the average prices on the commoner hides. The larger steer hides were specially required for heavy belting, which is required to be strong and even. It therefore was worth more to the tanner. This the wholesale buyer observed in his make-up for shipping, and sorted his stock into specially large and ordinary. So that although the dealer made no profession of a standard for buying he had one for selling. This was another reason why a standard should be adopted by all dealers.

A standard is now adopted. Heavy steers' hides of 60 pounds and over are to be paid for at 5c. a pound. Steers' hides below that weight, and cows' hides are to be 4c. a pound. All buyers and all sellers are now openly aware of a recognized difference between heavy and common hides, and business will accordingly be more satisfactory.

SPECIAL CARRIAGE ILLUMINATION.

Several wealthy Chicagoans are having their carriages wired for incandescent lighting, placing two or more battery lamps in the interior, and one on each side of the driver's seat, the necessary currant being supplied from a set of storage cells placed beneath the carriage seats, and recharged at one of the local lighting stations as often as required. The great convenience thus afforded has but to be once enjoyed to be thoroughly appreciated, as during long drives at night to country seats, or suburban homes the tediousness of the journey may be dispelled or forgotten in the perusal of the latest novel, or the finishing of some fancy needle-work by a member of the fair sex, all of which is easily accomplished under the perfect and steady light furnished.—Exchange.

CHARTERED BANKS.

The following is a list of the banks in Canada acting under a Dominion Government Charter:

ONTARIO.

Bank of Toronto.	Imp'l Bank of Canada.
Can. Bank of Com'erce.	Traders' do
Dominion Bank.	Bank of Hamilton.
Ontario Bank.	Bank of Ottawa.
Standard Bank.	Western Bank of Can.

QUEBEC.

Bank of Montreal.	Merchants Bank of Can
Bank of B. N. America.	Banque Nationale.
Banque du Peuple.	Quebec Bank.
Banque Jacques Cartier	Union Bank of Canada.
Banque Ville Marie.	Banque de St. Jean.
Banque d'Hochelaga.	Banq. de St. Hyacinthe.
Molson's Bank.	East. Townships Bank

NOVA SCOTIA.

Bank of Nova Scotia.	Halifax Banking Co.
Mer. Bank of Halifax.	Bank of Yarmouth.
People's Bank do	Exch. B'k of Yarmouth
Union Bank do	Com'l B'k of Windsor.

NEW BRUNSWICK.

Bank of N. Brunswick. | People's Bank.
St. Stephen's Bank.

MANITOBA.

Commercial Bank of Manitoba.

BRITISH COLUMBIA.

Bank of British Columbia.

An obdurate screw may sometimes be drawn by applying a piece of red-hot iron to the head for a minute or two and immediately using the screw-driver.



DRY GOODS.

The weather has not yet come which is needed to start the circulation of the dry goods trade. It is still slow and quiet. Orders continue to be of the sorting-up class, retailers being mistrustful of a heavy call for woollens now. The spring trade was all placed by Christmas, and travellers are now after the orders for next fall. Although the buying has been conservative and from hand to mouth, yet it has accomplished a good deal in the way of reducing wholesale stocks. These show a greater inroad than would be looked for from so dull a season and so cautious a disposition among retailers.

HARDWARE.

This is the time of year when trade is quietest. In this particular year the dulness is greater, and is likely to be more protracted than usual. The demand in all lines is light.

GROCERIES.

The local market has been very dull this week. Not much doing in anything. Payments are very slow. To-day, however, there was rather more activity in the market.

CANNED GOODS.

Demand has been slightly better this week. Packers have succeeded in placing a few small lots, getting $1.20 for tomatoes and $1.25 for corn. It was reported to-day that one packer had cleared out about half his entire lot. Retailers have been buying tomatoes and corn at $1.15 to $1.25, and peas at $1.10 to $1.25. Demand for fruits is light. Fears are entertained that the new crop of fruits will be seriously damaged by the weather. In many places trees have commenced to bud. During the week a few apples have sold at $2.25 to $2.50 for gallons; peaches are steady, with a good demand at $3.25 to $3.40 for 3's, and $2 to $2.25 for 2's. Fish dull, with salmon quoted from $1.55 to $1.80, top being for "Maple Leaf" brand.

Delaware fruit growers have been sounding an alarm through the mails, asserting that their trees are all in bud, and that genuine winter weather, which is bound to come in the course of time, will play havoc with the orchards throughout the State. In point of fact, they are already predicting a total failure of the crop. Evidence of unmistakable character, in support of the assertion that the trees are in bud, has been received here in the shape of twigs cut from peach trees in Kent County, Del.—cut by a person well known in the canned goods trade in this city and elsewhere. These twigs were literally covered with buds well advanced towards bloom, and the person referred to asserts that the orchards throughout the county are all in the same condition. He and local authorities, including some of the most wily in the trade, state that it looks very much like a crop failure, and a bad one at that. The accuracy of the prophecies, of course, remains to be seen.—New York Bulletin.

The above report is causing some feeling around the American market for canned peaches for future delivery.

COFFEES.

There has been no change in this market this week. Demand has been quiet and prices steady.

DRIED FRUIT.

Currants keep steady ; the market holding its own, which is a good sign in face of the slow demand. Dates are quiet and selling mostly about 6c. Figs steady with a good demand for natural in bags at 4¾c lots of 25 bags and up, and 5c. in single bags ; 14 oz. boxes are held at 8½ to 10c. Prunes were unchanged, only a few small lots are selling ; a cable from Trieste to-day says : "Market rapidly advancing in consequence of the depletion of stock." Valencias keep firm at 7c. for prime off-stalk ; a lot about 500 boxes of seconds sold at 6½c. here ; for prime, holders are asking 6¾ to 7c. in lots and are not anxious sellers at these figures which are reasonable when the present statistical position of the market is considered. Sultanas are firmly held as before but with a better inquiry for round lots. Malagas are stiffer, stocks here are very light and holders are not anxious to sell at the low prices of the holiday trade. Messrs. Henry Nordlinger & Co. have prepared statistics showing the position of Sultana Raisins. The crop of 1889 was 16,080 tons, against 28,300 tons in 1888 and 24,250 tons in 1887. The quantity remaining in Smyrna, November 30, was 1,300 tons, against 5,220 tons same time 1888 and 4,870 tons in 1887. The receipts at New York from the opening of the season to date have been 732 tons, or 80,540 boxes, against 1,766 tons, or 194,327 boxes, to corresponding period last year.

NUTS.

Not much doing. Only small lots are going out. Prices remain about the same. Brazils are selling at 11 to 12c.; almonds at 14 to 15c. for Sarragona, and 13 to 14c. for Formigetta; and walnuts at 10½ to 11c. for Bordeaux and 16c. for Grenobles.

PEELS.

Dull and unchanged. Citron is worth 28 to 30c. for Leghorn, and 33 to 35c. for English. Lemon and orange remain at 16 to 18c.

SUGAR.

The demand on this market has been slack, and a further shading of values in yellows has been the result. As a rule 5¼c. is the inside price for yellows, but 5⅛c. is not an unusual figure, though it is admitted that there is not much money in the sugar at that price. Mediums are going at 5⅜ to 5⅝c., and bright at 6 to 6¼c. Granulated and other white sugars remain as before. Outside markets are steadier but quiet.

SYRUPS AND MOLASSES.

Syrups are dull and unchanged at the recent decline.

Molasses have been in fair demand. Porto Rico have been offered lower at 35c. in puncheons.

TEAS.

Desirable young Hysons are still firm and in good demand. Ceylons are dull on spot. Low grades and medium Japans up to 18 and 19c., are scarce and stiffer. There has been a small enquiry for Indian tea since the holidays. Before the London market closed for Xmas, there was no quotable change in values at auction. Medium Pekes and broken Pekoes were somewhat irregular, with a slighter weaker tendency, but common grades, and finest qualities, were readily taken at fully previous rates. The enquiries for Ceylon tea are small; prices steady.

BUTTER AND CHEESE.

The butter market has had no fits and starts during the last two weeks. Its course since Christmas has been very equable. One reason no doubt has been the almost unvaried badness of the weather. Good makers market less when the weather is against shipping and hauling. All other things being equal, country buyers also seem to pay lower prices at such times. Dairy packed is 15 to 17c., and appears on the market in a rather diminishing proportion of good. The feeding of turnips at this season does not add to the sweetness of flavor. Large rolls are a cent better than they were a week ago, being now 14 to 16c., and gaining a larger share of attention. Pound rolls are 20 to 23c., with fewer sales at the bottom figure. Store packed is 8 to 13c., but there is little of it bought and none particularly desired. Creamery tubs is 23 to 24c., and has only a sufficient demand to keep these prices from falling.

Cheese is yet at its old prices, the summer make selling for 8 to 9½c., and the early autumn make at 10½ to 11c. None of the late autumn cheese is yet on this market. That will be about seasonable for the spring trade.

CRANBERRIES.

The lightness of the crop in our own province led to a large trade in the Cape Cod fruit. That is now getting so dear that the prices are stopping sale. It is firm at $12 to $14 per barrel, and $4 to $4.25 per crate. Stocks are greatly declined in quantity, and will soon have deserted the market.

FISH.

White fish are 7c. Most of the stock is from Lake Winnipeg, Manitoba and Winnipegosis. Salmon trout are 7½c. Salted sea salmon are $12 per barrel of 200 lbs. Fresh cod are 5c. per lb. and steak cod are 6c. Haddock are 5 to 5½c. Labrador herring are $5 to $5.50 per barrel, and $3.25 to $3.75 per half barrel. Shore herring are $4 per barrel and $2.25 per half barrel. Boneless cod is 8c. in small quantities and 6c. in 40 pound boxes. Boneless fish is 4½ to 5c. Stocks are still in a waiting position, as the market is not yet due.

GREEN FRUIT.

Valencia oranges are firm at $4.75 to $5. Florida russets are $3 to $3.50, and fancy brights are $3.25 to $4, the latter price being for choice. There has been more buying of oranges than there has been in the same month for several years. But the trade in lemons is remarkable. One New York house writes to say that as many are sold in that city now as there were in midsummer. The same almost is true of the Toronto trade, and the reason for it is the same, viz., the influenza. There is a vast amount of sickness throughout the country from that epidemic, and hot lemonade is found to be a helpful beverage in most cases. Consequently the prices of lemons are going up. Messinas are firm at $3.75 to $4 in 360's, and $4.75 to $5 in 300's, but of the latter there are scarcely any left on the market. Palermo lemons are $3.50 to $4 in 360's, and $4.50 to $5 in 300's. Malaga grapes are $6.50 to $8 per keg, and for fine hard stock prices are very firm in the higher regions of this scale. The quantity on hand is not large, and is being rapidly told on by the season's demand. Importers did not stock so heavily this year on account of losses on last year's buying, much of which lasted over till late in the spring and did not keep.

COUNTRY PRODUCE.

Apples—There is no improvement in the market. Local buyers are discouraged at the reception our apples get in England, as it is almost impossible in this weather to get them to the old counrry market in good condition. The apples are wanted, but the sea-

KNOX, MORGAN & CO'Y

WHOLESALE DRY GOODS IMPORTERS

31 Major Street, Manchester. Hamilton, Ont.

FOR SPRING 1890

WE DIRECT THE ATTENTION OF WESTERN ONTARIO MERCHANTS To our Towellings, Table Linens, Plain and Checked Hollands, Striped Linen Drills. Worsted Pantings, Scotch Tweeds, bought before advance. Prints and Satteens, Latest Novelties, special Cloths and Finishes. Parasols, Curtains and Hosiery.

SEE SAMPLES NOW IN TRAVELLERS' HANDS.

MARKETS—Continued

son is unfavorable to their transport. The fruit exudes the essence that preserves it, and soon loses its soundness. Apples are still $2 to $2.25 in car lots, and $2.25 to $2.75 in small store quantities.

BEANS—Are $1.50 to $1.60 outside, and $1.70 to $1.85 here. The demand is slow and small, but steady.

DRIED APPLES—Have had no special ca. yet. They are 5½ to 6c. in large lots, and 6 to 6½c. in small ones.

EVAPORATED APPLES—Are not moving into trade with more activity than formerly. New stock is 10c. Old is 9 to 9½c.

EGGS—Were in the same situation we reported last week until yesterday, when the arrival of a large lot of new laid from Kentucky broke prices from 22 to 23c. for fresh to 20 to 21c. in single cases. In lots of fifty cases they could be bought at 17 to 18c. The market is weak and unsettled, and should the weather continue mild prices are likely to go still lower. Limed are nominally unchanged at 16 to 18c. There is an increasing consumption answering to the increase of the supply.

GAME—On Wednesday the season for killing quail and prairie chickens closed. There are therefore no longer any quotations for sellers. There are still stocks of these and partridges frozen for winter trade, but no more will be bought. Rabbits are 20c. per pair, and pigeons are 25 to 30c. per pair.

HAY—The prices of last week hold for pressed. No. 1 is $10.50 to $11. No. 2 is not wanted. Loose on street, No. 1 is $12 to $14; No. 2 is $8 to $10.

HIDES—Cured are down. A car changed hands on Monday at 4¾c. Green are 4c. for No. 1, 3c. for No. 2, and 2c. for No. 3. The market is dull.

HONEY—Is 11½ to 13c. for clear, and 17 to 19c. in the comb. Trade is rather quiet.

HOPS.—No change. New ones are 12 to 14c., and yearlings 8 to 11c.

OATS.—Are 29c. in car lots, and as high as 30c. for milling oats. On the street in farmers' loads, they are 30 to 31c.

ONIONS.—Are $1.60 to $2.00. There is a monotonous steadiness to trade that makes the notice of one week suit throughout.

POTATOES.—Are not bought as eagerly as they were a few weeks ago. A car-load was refused on Monday at 57c., but finally was disposed of at that figure. The most of recent purchases have been at 55c., and neither buyers nor sellers appear anxious to deal. In small lots they are 65 to 70c.

POULTRY.—Fowels are becoming scarcer and prices higher, The autumn and holiday trade caught the bulk of the poultry that was to be sold. Geese are 8 to 9c., and are especially hard to get. Turkeys are 10 to 11c. Ducks bring from 70 to 90c., but they are scarcely seen now on the market. Chickens are most in demand, and are exceedingly scarce at 70 to 80c.

STRAW.—No. 1 tight-pressed cat is $6 to $6.50. Good loose is $6, and sheaf is $9 to $9.50.

SKINS.—Sheep skins are $1.10 to $1.25. No. 1 calf are 6c., and No. 2 are 5c.

TALLOW.—Rough is 1¼ to 2c., and rendered is 5 to 5¼c.

WOOL.—In the fleece is 22 to 24c. Pulled is lowest, 24c.; superfine, 25c., and extra-superfine 30c.

PROVISIONS.

BACON.—Long clear is 7½c. Roll is 9½c, and breakfast is 11c.

HAMS.—Smoked are 11 to 12c, and green are 10 to 11c.

LARD—American, in tubs, is 9c.; Canadian in tubs, is 9½c.; in pails is 9½c for America, and 10c for Canadian.

MESS PORK—Brings $13.50 to $14. Choice Canadian cuts are worth $14.50.

DRESSED HOGS—Really heavy weights are $5.25; medium, $5.25 to $5.40. Fancy light weights are $5.40 to $5.50. Butchers are paying for the latter $5.75 to $6. The arrivals are numerous.

MONTREAL

MONTREAL MARKETS.

JANUARY 16, 1890.

GROCERIES.

There is a slight improvement noticed in groceries the past week, principally a country trade being done. The city trade still continues very dull, and will remain so until the river freezes over and allows the farmers to market their produce. The cold snap of last week made things look brighter, and if the weather continues cool the prospects are exceedingly good.

SUGARS.

There is no change in the prices of sugar and the market still continues to lack confidence with no indication of a rise, still as we

STUART, HARVEY & Co.

Importers and

WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

HAMILTON, ONT.

W. H. GILLARD & CO.,

Hamilton, Ont.

Wholesale Grocers

IMPORTERS

Japan, China, Indian and Ceylon

-: TEAS :-

MANUFACTURERS OF THE

Celebrated Diamond Spices.

W. H. Gillard. John Gillard. H. N. Kittson.

JAMES TURNER & CO.,

Hamilton, Ont.

STEAM COMPRESSED COD.

This fish is packed in pound cartoons, prepared in such a manner as to retain exact flavor of the fish, and guaranteed to keep nice a year. Our grocers who handle fine goods, say this is the nicest fish, and the only safe way of handling prepared cod. Try sample case of 40 pound cartoons—you with be satisfied.

J.CLEGHORN&SON
WHOLESALE
Fruit, Fish & Oyster Dealers
94 Yonge Street, Toronto.
Bulk and Can Oysters, Siscoes, and Haddies arrive daily.
IN STOCK: Jamaica Oranges, Maori and Malaga Lemons, Malaga Grapes. Spanish Onions, New Figs, Choice Winter Packed App es. Also a full line of Nuts
Above Mentioned Goods at Market Prices

CREAMERY MEN AND MERCHANTS
Holding butter of good quality are requested to correspond with
T. W. CLARK,
Commission Merchant and Wholesale Dealer in Butter and Eggs.
Consignments solicited and business transacted for Ontario and other Eastern Canada Merchants.
VANCOUVER, B.C.
References : Bank of British Columbia, Bank of British North America.

FOREIGN FRUITS
R. S. GALLAGHER,
FRUIT AND COMMISSION MERCHANT,
TORONTO.
111 & 113 King St. E., 77 Colborne St.
Telephone 1617.

Montreal Markets—Continued.

said a few weeks ago it has reached a bottom figure. The demand has also been slow.

SYRUPS AND MOLASSES.

Business continues quiet at unchanged prices, although there is a great scarcity of syrups, which are quoted at 48 to 60c. per gallon as to quality. Molasses, Barbadoes ranges from 46c. to 47c. (Guild price) as to quality. Porto Rico, 41c. Antiqua, 39c. to 40c.

TEAS.

The market has been quiet and without feature to note, business having been light. The tone, however, has continued firm, with values well maintained and holders not anxious to press sales, having faith in the article. Low grades have continued scarce and anything at about 16c. would be quickly taken.

COFFEES

Remains stiff at unchanged prices. Moca, 28c. to 30c. Java, 24c. to 29c. Jamaica, 18c. to 22c. Rio, 19c. to 21c. Plantation Ceylon, 19c. to 24c. Marcabo, 18c. to 22½c.

DRIED FRUIT.

Business has been fairly good in dried fruit the past week, there being a good demand for Valencia raisins and currants principally. Valencias are quoted at 6⅞c. to 7c. for prime. London layers, $3 to $3.25. Sultanas only poor stock coming in are quoted 8½ to 12. Currants, 5½ to 6c. for Provincials, and Vostizza up to 7c. to 7½ for cholce cases. Prunes range from 5c. to 7½. Eleme figs, 9c. to 11c. Malaga figs, 5c. to 6c. Dried apples 7c. Evaporated apples, by car load, 9c. to 10c. Layer Valencias $8.25.

GREEN FRUIT.

In green fruit generally there has been little trade except in lemons, which have been in demand, and as supplies are scarce prices have advanced to $3, $4 per box. Valencia oranges are at $4.50, $5 per case, and Florida at $3.75, $4 per box. Cranberries are scarce, in fact there are none here except frosted stock, which ranges in value from $5, $8 per bbl.

NUTS.

Trade continues moderate at steady prices. Tarragona almonds, 13½c. to 14c. Ivica, 12½ to 13c. Ordinary French walnuts 10c. Grenobles, 14 to 16c. Filberts scarce at 9½ to 10c. for Sicily. Brazil nuts, 9 to 12c.

RICE.

There is no change in rice. Wholesalers always make their contract for the year's supply when the new rice comes in in May, therefore there is really no change in prices after that time.

CANNED GOODS.

The market for canned goods continues very quiet. The demand has been chiefly for small lots There has been some lots of tomatoes sold at $1.12½, yet holders are getting the Association prices of $1.15 to $1.20. One house here sold as high as $1.25. The demand for canned fruits is fairly good. Quotations are—pineapples, $2.25 to $2.40; strawberries. $2.35 to $2.45; peaches, $2.15 to $2.25; plums, $1.75 to $2 ; pears, $2 to $2.10. Fish still very quiet. Lobsters, scarce at $6.80 per case ; mackerel exceedingly scarce at $5.90 per case ; salmon, $1.65.

FISH.

Greater activity has been developed both in salt and fresh fish, owing to the approach of Lent, which is early this year. Stocks of salt fish are light and well held as a rule. Indeed an appreciably range of values is confidently expected by holders who are generally firm in their ideas as to values. Labrador herring has been sold in round lots as low as $3.75, with smaller quantities up to $4, with half barrels at $2.50. Newfoundland shore herring are at $3.50, and Cape Breton at $4.50, which prices are somewhat lower than those quoted last week. Green cod have continued scarce and in fair request at $5.50 for No. 1 large, and $5 for No. 1, with haddock at $4. Dry cod $4.50. B. C. salmon has remained steady at $11 per brl. Red sea trout $9. Whitefish has sold at $5.50 per half brl. ; lake trout at $4.50 per do, and sea trout at $5 per do. A small lot of eels is offering at $8 per brl. Smoked herring $11 per box. Scotch, Loch Fyne Herring are $2 and $1 for 28lb. and 14lb. kitts respectively.

There has been a continued good demand for fresh frozen fish and all the receipts, which have been fair, have been well absorbed. Transactions have been effected readily at 3½c. per lb. for cod and 3¾c. for haddock, while herring have sold well at $1,50 per 100 count for ordinary stock. Tommy cods have been in demand and steady at $1.50 per bbl. Smelts have sold at 5c. per lb. and whitefish at 6c. per lb. Hand picked Malpecque oysters $2.50 per bbl.

POTATOES.

There has been a fair average movement at prices ranging from 65c, 80c. per bag as to quality in a wholesale way.

GRAIN.

There has been no important change in the local grain market, except that the feeling is strong in Manitoba wheat and the indications are that prices will go higher in the near future. Business on spot continues quiet, there being only a small local demand for car lots of peas and oats at steady prices. We quote : Wheat, No. 1 hard Manitoba, $1.05 to $1.06; No. 2 hard, $1.02 to $1.04; corn, duty paid, 50 to 51c. ; oats, 30 to 32c. ; peas, 67 to 69c. per 66 pounds; barley, 45 to 50c. ; rye, 50 to 51c.

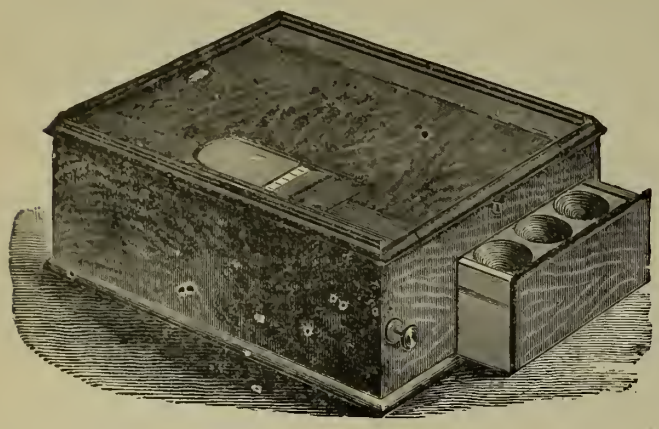
FLOUR.

The demand for flour continues slow and the market has ruled quiet and steady with only a small jobbing trade doing, owing to fact that buyers are holding off to some extent and only taking sufficient for actual wants. We quote: Patent winter, $5.00 to $5.10; patent spring, $5.00 to $5.20; straight roller, $4.50 to $4.65; extra, $4.15 to $4.25; superfine, $3.10 to $3.90; city strong bakers', $4.80 to $4.90; strong bakers', $4.65 to $4.80; strong bakers', bags, $2.40 to $2.50; superfine bags, $1.50 to $1.90; extra bags, $2 to

CONSIGNMENT
COARSE
LIVERPOOL SALT
NOW ARRIVING.
Send for Quotations.

ESTABLISHED 1869.
STANWAY & BAYLEY.
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST. TORONTO.

Packers' Agents
—FOR—
Canned Goods
Evaporated Apples,
ETC., ETC.
Correspondence Solicited.



ERRORS STOPPED, CARELESSNESS IMPOSSIBLE
BY USING
The Automatic Cashier

You compel the entry of every transaction whether receipt or disbursemest before the cash drawer can be opened.

Cheap, Durable, Economical

Costing less than 1c. per day to operate.

ADMISSABLE AS EVIDENCE IN ANY LAW COURT, being an original mechanically correct record.

Canadian Cash Register Co.

Agents Wanted. 29 COLBORNE ST., TORONTO.

MARKETS—Continued

$2.10. Oatmeal standard, $3.60 to $3.70; granulated, $3.80 to $4.00; rolled oats, $3.80 to $4.00.

PROVISIONS.

In provisions a fair volume of business was transacted, there being a good demand from both local and country buyers for small lots of pork and lard. The tone of the market is steady, and prices are unchanged all round. Smoked meats have met with a fair demand. We quote: Western short cut pork, $13; mess, $12.25 to $12.75; Canadian short cut, $14. Western (Armours and Fairbanks), $1.62½ to $1.65 per pail. Cases (Armours and Fairbanks), 8⅛ to 8⅜c. per lb. Canadian lard, $1.60.

EGGS.—The demand for eggs has continued slow, and the market has ruled quiet and steady, with only a small jobbing business doing at steady prices. Western limed sold at 16 to 17c.; Canadian do. at 18 to 19c., held fresh at 18 to 20c., and strictly fresh at 25 to 28c. per dozen.

GAME.—The offerings of game were small for which the demand was fair, and the market was well cleaned up of stock at steady prices. Choice partridges sold at 50 to 55c. and culls at 30 to 35c. per brace.

POULTRY.—Business in poultry has continued quiet owing to the limited demand and light offerings. There has been considerable enquiry for chickens but owing to the scarcity buyers have not been able to fill their wants and any lots offering fetch outside prices. We quote: Turkeys at 10 to 11c., geese at 7 to 8c., ducks at 9 to 10c., and chickens at 7 to 8c. per lb.

DRESSED HOGS.—The market for dressed hogs has continued fairly active and steady at the recent advance in prices. The demand has been better from both butchers and packers and a large volume of business has been accomplished. We quote: car lots at $5.75 to $5.00 for nice stock and small lots at $6 to $6.25 per 100 lbs.

BUTTER.—The tone of the butter market has continued quiet and steady with no changes to note. We quote: creamery 22 to 23c.; townships choice, 19 to 21c.; Morrisburg, 15 to 18c.; Prockville. 14½ to 16½c.; Western, 12 to 16c.

CHEESE.—The Liverpool public cable was unchanged at 52s. 6d. On spot business has ruled quiet and of a jobbing character at about steady prices. We quote: Finest September and October, 10½ to 10¾c.; fine stock, 9¾ to 10¼c.; earlier makes, 9 to 9½c.

MONTREAL NOTES.

Messrs. Blaiklock Bros. are now busily engaged in booking orders for the first shipment which will be made about 1st February, of Cairn's Scotch Marmalade, manufactured in Paisley, Scotland. The demand for these goods this year greatly exceeds that of last.

Unlike daily papers and general periodicals, THE GROCER places advertisements before the eyes of just that portion of the industries most calculated to avail themselves of the announcements therein, and, therefore, is of more value to the Trade than any paper published in this or other worlds. Manufacturers please take note of this, and then act accordingly.

Mr. S. H. Ward, 30 St. Sacrament st., has secured the agency for the city of Montreal for Liebig's Extract of Meat.

Messrs. Lockerby Bros., who have the agency for Quebec for Walter Baker & Co's Cocoa and Chocolates, report a large sale of these goods. In the United States these cocoas and chocolates lead the van having an immense sale, and the prospects for the Canadian trade are good.

Messrs. Robert Scott and John Henderson of this city have filed a notice of partnership as produce merchants.

Michael Deery, grocer, at No. 49 Latour street, assigned yesterday afternoon with about $1,000 liabilities at the instance of Thomas Deery.

There is nothing new to note in affairs of Tiffin Bros., wholesale grocers of this city, except that the offer of forty cents on the dollar has been accepted by all of the Canadian creditors, and also by the majority of the English ones. The senior member of the firm will in all probability retire, leaving the remaining partners to share the prosperity that awaits them in the future. Their many friends are looking for a speedy settlement.

Messrs. James A. Gillespie and George Gillespie have formed a co-partnership under the style of Gillespies & Co., for the purpose of carrying on the grocery and wine and spirit business, heretofore carried on by the late firm of Gillespie, Paterson & Co.

"Better is it that thou shouldst not vow that thou shouldst vow and not pay." | Ecclesiastes.

There is no art or science that is too difficult for industry to attain to."—Clarendon.

A soft answer turneth away wrath, and a harsh answer turneth away a customer.

A clean store and tastefully arranged goods will invite trade.

YOUNG, ANDREWS & CO.,
Produce & Commission Merchants,
74 Front-St. E., Toronto.

We solicit your consignments. We do not speculate on your produce, we sell to the best advantage for you. We handle everything that the country merchant requires to send from home to sell. Our warehouse is in the centre of the commission business, Our cellars are airy and cool. Send us a small trial lot.

YOUNG, ANDREWS & CO.

W. RYAN
Produce and Commission Merchant,
72 FRONT-ST EAST, Toronto, Ont.

—0—0—

—DEALER IN—

Mess and Shortcut Pork; Long, Clear Breakfast and Roll Bacon; Hams; Lard; Dried and Evaporated Apples, etc., etc.

Consignments of Butter and Eggs solicited.
No. 1 Spruce Butter Tubs always on hand

TORONTO
Produce Commission Co.
W. B. WEIL, Manager,
74 COLBORNE STREET.

Consignments Solicited.

Liberal Advances, Ample Storage Capacity.

Butter, Eggs, Cheese, Etc. Baled Hay and Grain.

LOSSES ON BUTTER.

Several lots of butter were bought here last week at 8 to 10c. per pound for shipment to the Maritime provinces. Among the butter sold at 8c. was part of a shipment which arrived last summer. It was then choice fresh butter, and several bids of 18c., were made for it. The commission merchant to whome the butter was consigned, advised the shipper to sell, but he would not unless he obtained 19c. The commission merchant was forced to sell part of it at 18c. to supply some of his local customers, but he kept the greater part of it all through the summer and until last Wednesday, when he sold at 8c. as stated above. Do our country shippers want a better proof of the fallacy of holding or carrying butter looking for higher prices, which seldom come?

FROM THE PACIFIC COAST.

NICHOLA, B.C., Dec. 26, 1889.

GENTLEMEN,—Enclosed please find in stamps two dollars for my subscription for 1890. I consider it one of the most enterprising, enlightening, entertaining and valuable publications in Canada. No grocer should be without it.

I wish you every success.

Yours faithfully,

A. E. HOWSE.

Among the changes in the travelling staff of the Montreal hardware houses we notice that Mr. James Brent, late with Messrs. William Thomson & Co., Toronto, has secured a position with Messrs. Benny, Macpherson & Co., and will represent them on his usual ground west of Toronto.

To start a nut that is corroded in its place so that an ordinary wrench will not move it, strike a few sharp blows upon its end face; then, holding a dull chisel across the chamber of the nut, strike the chisel-head several sharp blows, which will, in the majority of cases, effect the object.

Lemieux's broom-handle factory, St. George street, Levis, was destroyed by fire on Friday. When discovered the fire had made so much headway that the firemen could do nothing with it, and the entire building was consumed with all its contents. The loss is heavy.

In Paris, says the Canadian Journal of Fabrics, whenever a local shopkeeper advertises to sell "at cost," a Government official, detailed for the purpose, swoops down upon him, and makes a careful inspection in order to satisfy himself that the merchant carries out what he advertises. If the latter is detected in fraud an adequate punishment is at once meted out to him. They don't deny a man's right to sell his goods at less than cost if he chooses, but he must not publish any lying advertisements.

TRADE SALES.

W. M. Moore, London, Ont., sold two general stocks on Tuesday afternoon. J. J. Johnston's Chatham stock, invoiced at $3,515.68, was sold to H. W. Scott at 47½c on the dollar. John Perrin's St. Mary's stock, invoiced at $4,086.23, was sold to J. A. Powell, Devizes, at 73c. on dollar.

Messrs. Suckling, Cassidy & Co. will sell by auction on Tuesday next the following property, belonging to the estate of S. M. Robinson, Georgetown:

Parcel I.—General Dry Goods		$2,703 72
Clothing	- -	741 12
Hats, Caps, and Furs		455 49
Shop Furniture	-	174 28
		$4,074 61
Parcel II.—Book Debts	-	537 84

Stock and inventory and list of book debts can be seen on application to Mr. D. Macdonald in the premises, Georgetown, and copies of the lists at the office of R. & T. Jenkins, 15 Toronto street, Toronto.

Lease of premises can be had.

Terms for each lot—One third cash, balance two and four months' paper, secured to the satisfaction of trustees and inspectors.

In Marshall v. Martin, the plaintiff, a wholesale tea merchant of London, sued at the Middlesex Assizes the defendant, Martin, a Brantford tea dealer, and Hacking, a Toronto merchant, for the sum of $500, balance due on teas and coffees furnished Martin, and in respect of which the defendant Hacking had joined with him in a bond for $500. The defendant, Hacking, set up as a defence that the bond was obtained by misrepresentation. On the evidence for the plaintiff, judgment was entered against the defendants for $500, the amount of the bond, and $48.97, balance of the account.

Patronize the manufacturer who, to your knowledge, sells unadulterated goods.

To be prudent and saving does not mean to be nigardly.

If you have to complain of any shipment of merchandise, do so by first mail.

The money least liable to take unto itself wings is that invested in life assurance.

"No man has a right to hazard other men's property without fairly apprizing his creditors of the nature and extent of the risk, and obtaining their consent to the measure."—Horace Greeley.

WOODENWARE



THE
WM. CANE & SONS MANUFACTRING CO
OF NEWMARKET, ONT.,
Manufacturers of Pails, Tubs, Washboards Clothes-pins, Candy Pails, Lard Pails, Syrup Pails, also impervious packages for Oil, Paints, Varnish, Pickles, Etc.
Represented by
Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

STEEL, HAYTER & CO
IMPORTERS OF
INDIAN TEAS
Direct from their Estates in Assam.
Assams, Kangras, Darjeelings and Indian Oolongs in Stock.
PROPRIETORS OF THE WELL-KNOWN
"Monsoon" Brand.
SAMPLES AND QUOTATIONS ON APPLICATION
11 & 13 Front St. E. Toronto.
Calcutta and London Firm: Octavius Steel & Co.

C. RICHARDSON & CO.
MANUFACTURERS OF
The Celebrated Bull's Head Brand Pickles,
SAUCES, JAMS, JELLIES,
CANNED FRUITS AND VEGETABLES.
SPECIAL PRICES IN
CANNED TOMATOES.
EVAPORATED APPLES and MAPLE SYRUP
125 River St., Toronto.

CANADA MILLS HAMILTON, ONTARIO.
W. G. DUNN & CO., Importers and Manufacturers.
21 Mincing Lane, LONDON, E. C. WORKS Croydon, Surrey.
WE would draw the attention of the Trade to our Mustards, which are prepared from the finest English Seed, giving the greatest satisfaction. The well-known brand Dunn's Baking Powder, "The Cook's Best Friend," has an enormous sale, it never gives trouble. Our Spices are perfection, the pure ground White and Black Peppers are the finest in Canada. Samples and Price Lists sent free on application. Our goods can be obtained through the Wholesale Houses, or direct from our Mills in Hamilton. Each package of pure goods is sealed with our guarantee. See Price current.

SUNLIGHT IN THE WORLD LARGEST SALE SOAP

Winner of THREE GOLD MEDALS in 1889---Paris, France, Ghent, Belgium, and Ottawa, Canada.

The Wide-Awake Grocer, even if he gets a smaller profit out of SUNLIGHT Soap than he does out of Inferior Soaps, recognizes the fact that the increased volume of business done by reason of keeping the BEST article, more than compensates for the smaller profit. The aim of every Grocer should be, to earn a reputation for selling THE BEST.

CANADIAN HEAD OFFICE:
77 ST. JAMES STREET, MONTREAL.

Ontario District Agent:
WALTER STARK, 62 Front Street East, Toronto.

A CASH BUTTER MARKET.

EDITOR OF CANADIAN GROCER.

DEAR SIR,—I have been much pleased with the very many opinions on butter making, and the handling of that momentous product by merchants. Many of the opinions are valuable, no doubt, but the next thing is to put them into practice. That is the great difficulty. It requires united efforts of the merchants. And now, as many of the farmers are advocating for cash markets for their produce, would it not be well for all merchants to urge the establishing of cash markets in every town and village throughout the country, and then refuse to buy butter in their stores for trade, but go on the market and buy for cash? There they can be independent to offer just what the butter is worth. That they cannot do in their stores. I am of the opinion that butter should not be bought in stores, but be handled by butter dealers on a cash market. Then if merchants want to deal in that commodity, let them go on the market where they can grade the butter and know just what they can afford to pay for it. It is an acknowledged fact that merchants all over the country have lost, and are losing money by handling butter. Why should that be? Because they are anxious to catch trade, and will give so much for butter without regard to quality, and in most cases two or three cents per pound more than the market price of first quality of butter, with the hope of making it up on their goods. Go into our towns and villages where there is no market, and we find that no two merchants are paying the same price for butter and eggs. One will not ask the others as to what price they pay. Many of the farmers take advantage of this, and declare that they were offered two or three cents per pound more by the other merchants. Then I must of course pay as much, or a little more, in order to satisfy, or lose my customers. I am of the opinion that cash markets in small places, as well as large, say two days each week, where all dealers in butter and eggs could meet together, would help to remedy the evil. I think, if the merchants would advocate more creameries in the country, that, in a few years, we would see as great changes in the butter business as there have been in the cheese making throughout the country. The butter and egg trade has come to be a very important product of the farm, and should command cash just as much so as wheat, oats, or barley. If merchants will insist on buying butter and eggs in trade for goods, why not do the same in all products of the farm? We often hear merchants complain that farmers go to towns and cities with their butter and eggs, and while there do their buying. The fact is, we are driving them away by refusing to give them cash for their butter and eggs, and they will go where they can get it. When our business men's associations get formed in every county, and I hope that will soon be, they will no doubt be able to handle the question to advantage. I would like to hear the opinions of others as to cash markets.

MERCHANT.

Exeter, Jan. 10, 1890.

The annual meeting of the dry goods section of the Board of Trade was held at the Board of Trade rooms on Monday afternoon. The first business done was the election of an executive, which resulted as follows: Hon. John Macdonald, S. Caldecott, John Knox, A. A. Allan, W. R. Brock, T. O. Anderson and S. F. McKinnon. After the election of the executive general trade matters were gone into and discussed informally, and some of the abuses now affecting the trade were brought before the section. The habit among wholesale men of dating ahead was remarked upon, also compositions, reduction of terms on grey cottons, and making up changes. Another meeting will be held on February 10. The dry goods section of the Board of Trade nowcomprises the following gentlemen:

John Macdonald,
F. Wyld,
S. Caldecott,
R. W. Spence,
P. Routh,
Robt. Darling,
Geo. Goulding,
T. Allison,
C. Reid,
W. R. Brock,
T. G. Anderson,
Warring Kennedy,
Wm. Bryce,
R. H. Gray,
Jas. Brock, jr.,
Geo. Gillespie,
Paul Campbell,
A. Darling,
F. H. Burton,
Donald Mackay,
John Knox,
W. R. Johnston,
W. Goulding,
A. A. Allan,
John Muldrew,
A. Crawford,
G. R. Smith,
Alex. Boyd,
S. F. McKinnon,
C. Cockshutt,
Wm. Blackley,
A. Ansley.

A meeting of the leading business men of Clinton was held in the Council chamber on Friday night for the purpose of organizing a Board of Trade, to look after the general interests of the town. Mayor Doherty occupied the chair. The following gentlemen and others addressed the meeting: A. H. Manning, W. Doherty, R. Irwin, W. Jackson, A. McMurchie, H. C. Brewer, R. Holmes, Jas. Scott, and W. C. Searle. A. H. Manning and R. Irwin explained fully the benefits to be derived from having a live Board of Trade formed. After listening to the different speakers, it was decided to appoint a President and Secretary, provisionally, also a committee, to draft by-laws and a constitution, and report at next meeting, a week hence. The officers appointed were as follows: Wm. Jackson, President; W. S. Swaffield, Secretary; By-laws and Constitution Committee, A. McMurchie, A. H. Manning, D. A. Forrester, George E. Pay, Richard Irwin.

A meeting of the council of the Toronto board of trade was held on Tuesday afternoon, at which there was a full attendance. The president, Mr. W. D. Matthews, occupied the chair. The following persons, who were nominated for membership, were admitted: Daniel Miller, manager Merchants' Bank, Toronto; Richard Turner, of the firm of Whitehead & Turner, wholesale grocers, Quebec, and Giles H. Williams, Ontario Coal Co., Toronto.

At the last meeting of the Buisiness Men's Association, in St. Catharines, the following gentlemen were elected to membership: D. L. Cruikshank, A. R. Thompson, Jos. Koch, Thos. Hastings, A. Jukes, H. C. Carlisle, E. C. Nicholson, G. W. Hodgetts, J. S. McClelland, A. McEdward, Mike McGuire. Merchants and manufacturers wishing to join the Association should hand in their names before the first of February, as after that date the iniation fee well be $5.

DALLEY'S

Fine Gold Extracts

SELECT FLAVORS,

From Choicest Fruits and Spices.

—PERFECTLY—

PURE and DELICIOUS

Unequalled in Strength and Economy. No Adulteration ever used. Winning Friends everywhere. The best dealers treble sales with them.

Their great strength saves over 50 per cent. actual cost, as they are the true rich flavor of the fruit.

These goods are put up in 10c., 15c., 20c. and 25c. sizes, also in lbs. and gallon sizes, for fine confectioners' use.

NONE GENUINE unless the words "Fine Gold" are across the label in gold letters.

The Fine Gold Extracts can be got in all flavors from Wholesale Grocers throughout the Dominion, or from our Hamilton or Toronto warehouses.

F. F. DALLEY & CO.,

123, 125 and 127 James Street North

Hamilton.

18 Front St. W., Toronto.

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

TO THE GROCERY TRADE.

The undersigned has been appointed Agent in the United States and the Dominion of Canada by

The Associated Tea Planters, Ltd.

OF LONDON, CAPITAL, £50,000.

Under the auspices of the Indian Tea Districts Association.

The object of the company is to push the sale of their product, feeling certain that when systematically brought to consumers' notice its merits will be so manifest as to give it the front rank in public favor, as is the case in Great Britain.

Roundly, the annual consumption in that country is 80,000,000 lbs. during last crop year This is the best answer to the twaddle about the excessive quantity of tannin in Indian tea. Consumers in England are no fools: they know a cup of good tea.

Supplies will be held in Canada and the States and the undersigned, or his assistants, will make regular calls on the Trade. Samples will also be promptly forwarded on application.

W. MACGREGOR, 119 FRONT ST., N. Y.

SEEDS.

o—o—o

THE STEELE BROS. CO., LTD.

Now in Stock and Daily Arriving,

VEGETABLE, FIELD, AND FLOWER SEEDS.

Wholesale Catalogue on Application. Get our Prices Before Placing Orders.

Also Full Lines of Clovers, Timothy, Flax Seed, etc., etc.

Correspondence Solicited and Samples Invited.

THE STEELE BROS. CO., LTD.

SEED MERCHANTS, TORONTO.

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL,

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday s yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, MCGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD

FIRE! FIRE!!

We are now in a position to ship orders promptly as formerly. Our travellers are about starting on their first trip for the New Year, and will carry with them full sample lines in

Porcelain, Opaque, China, White Granite, Printed Wares, etc.,

Of our own Special Patterns and New Designs. Please examine.

RICHARD TEW & CO.

WHOLESALE

Crockery, Glassware, Lamps, Etc.

19 FRONT ST., West.

TORONTO.



ONTARIO.

Barrie—Johnston, S., grocery, etc., sold out to Geo. Lennox.

Harrow—Rumball Bros., (estate of) tinsmiths, stock, etc., advertised to be sold by auction on 16th inst.

Hamilton—Burkenroad, Max., Hamilton News Co., stock sold to J. R. Wolf.

Leamington—Coulson, W. C., hardware, burnt out, partially insured; Dunbar Bros., boots, shoes and groceries, burnt out, partially insured.

Lindsay — Hickey, Mrs. C., baker and confectionery, sold out baking business to Jno. McNulty, and confectionery business to Jasper H. Bates.

Oshawa — Hillyard & Co., (R. Hillyard only) general store, asking an extension.

Pinkerton—Young, A. A. & Co., (co nom) tinware, etc., giving up business here and going to Orangeville.

Strathroy—Diprose, Robert, grocery, sold out to Michell & Gill.

St. Marys—Perrin, Jno. (estate of) grocery, boots and shoes, stock, etc. advertised to be sold by auction on 14th inst.

Sault Ste. Marie—Collins & White, general store, assigned to Jas. S. Inglis, Toronto.

Stratford—Cowan, W. W., manufacturer iron bridges, assigned to Adam Hope & Co., Hamilton.

Toronto—Brown, H. T., grocery, etc., sold out to Robert Higgins; Harman & Watt, builders, dissolved, R. H. Harman continues; Kerr, C. E. W., boots and shoes, assigned to Jno. Ferguson, Toronto; Well, Geo., builder, assigned to G. M. Gardner, Toronto; Hire, Philip, grocery, assigned to G. M. Gardner, Toronto.

Woodville — McIntyre, P. A., general store, assigned to Clark, Barker & Co., Toronto.

Wellington—Spencer, Frederick C. general store, assigned to Jas. T. Tennant.

West Toronto Junction—Greenwood & Marr, builders, dissolved.

MANITOBA AND NORTH-WEST TERRITORIES.

Glenboro—Axford Bros., general store, opening branch at Belmont.

QUEBEC.

Angeline — Belanger & Frere, general store, stock, etc., advertised to be sold by auction on 16th inst.

Cape Sante—Matte, V., blacksmith, deceased.

Grand Piles—Doucet, W., general store, demand of assignment.

Montreal—Massicotte, E. & Frere, grocery stock, etc., advertised to be sold by auction; Lomer, G. jr. Com. Iron etc., formed a copartnership; Rose, J. B. & Co., W., hardware, firm now Lomer & Rose; Massicotte, J. O., grocery, assigned in trust; Ranson, Forbes & Regan, W., grocery, dissolved, H. H. Regan retires, W. E. Forbes & H. H. Ranson admitted. Style Ranson, Forbes & Co.; Stroud, W. D. & Son, W., Teas, W. D. Stroud deceased.

Quebec—Gagnon, Freres & Cie., W., biscuits & Com., assigned in trust; Tucker, Jas. grocery, deceased.

Sheffington—Neill, Robert, general store, stock, etc., advertised for sale by tender.

Three Rivers—Lavasseur, Nap., grocery, assigned in trust.

PROVINCE OF NOVA SCOTIA.

Barrington — Lawrence, J. B., general store, bill of sale.

Cow Bay—Barnardini, Louis, store, bill of sale.

Digby—Fitzrandolph, R. S., general store, deceased.

Halifax—Anderson, C. & W., grocery and liquors, sold out to C. Willoughby Anderson; Bauld, Gibson & Co., W,, grocery, Jno. Gibson deceased.

Sydney—McDonald, Mary Ann, grocery, bill of sale.

PROVINCE OF NEW BRUNSWICK.

St. George—Adams, C. E., grocery, burnt out, insured; Frawley, Jno., general store, burnt out.

Do strikes pay? is an old, old question that has been given a new interest by some new figures. According to a competent authority, the 1,031 strikes last year resulted in a gain of $359,000 and a loss of $1,083,000 in wages. On the other hand, it is only just to say that the gain has a more lasting effect than the loss. Still, it looks very much as if strikes do not pay any way the matter is looked at.

The Inland Revenue Department has recently issued a bulletin of about thirty pages, which is devoted exclusively to the subject of baking powder, and which shows that the majority of the goods in the market are adulterated and unfit for use. Prof. A. McGill, who has had charge of this important work for the Government, says that "imperial baking powder is an excellent powder." A word to the sensible housekeeper should be sufficient.

BUSINESS CHANCES.

YOUNG MAN—AGE 22, WOULD LIKE a situation in Wholesale Grocery; three years' experience; best of references. Box 33, Waterdown. 54

STORES—18 x 60—QUEEN ST. WEST, Between John and Beverley, finished in first-class style, large business may be done at once, rent moderate. Dr. Ogden, Spadina ave., city-53.

A GOOD OPENING IN ORANGEVILLE FOR groceries, dry goods, or general business—large double store; one of the best stands in the town. Address Robert Lovell, City Agent, North American Life, Toronto. tf.

HONEY—EXTRACTED OR COMB, A1 QUALity, any quantity. Write for prices. A. Humphries. Parkhill. 56

GROCERIES AND PROVISIONS—OLD-ESTablished—at valuation. 1322 Queen West, Toronto. 53

WANTED—AN ACTIVE BUSINESS MAN who will invest a few thousand dollars in a lucrative wholesale manufacturing business. No machinery. Profits very large, capable of great extension, no technical knowledge required Address box 20, CANADIAN GROCER, 6 Wellington St., Toronto. 51

FOR SALE OR TO RENT—IN THE VILLAGE of Princeton, Oxford county—an excellent general store, with first-class dwelling. This stand has always made money, the present proprietor retiring with competency. A rare chance for a good man; stock can be secured on reasonable terms if necessary. JOSEPH STRONG, Princeton, Ont. tf

ASK FOR THE



We are now making a Shoe Blacking fully

Equal to the Best Imported Blacking.

Battle & Smyth

THOROLD, ONT.

Tutti-Frutti

CHEWING GUM,

And Other Staple Brands.

ADAMS & SONS,

23 CHURCH-ST. - TORONTO, Ont.

Tutti Frutti, Tampico, Black Jack, Sappota, Red Rose Magic Trick Taffy, Licorice, Caramel, Tolu, N. Y. Gum—100 and 200 pieces.
Send for descriptive circular containing description of goods, with elegant Lithographs free. See our Price List, page 13.

ASK FOR

ATLAS BRAND

Finest Prepared Sultana Prunes,
In four sizes fruit, A, B, C, D.

THE MOST PERFECTLY PREPARED FRUIT IN THE MARKET.

SALOMON KABIGLIO,
Trieste, Austria.

For sale by all Wholesale Grocers in Canada.

Import Agents, J. L. WATT & SCOTT,
Toronto.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Jan. 16, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

IMPERIAL—ONTARIO AND QUEBEC.



	Per doz.
Imp'rial 10c. cans	$0 90
" 4 oz. "	1 35
" 6 oz. "	1 85
" 8 oz. "	2 45
" 12 oz. "	3 70
" 16 oz. "	4 70
" 2½ lb. "	11 30
" 3 lb. "	13 50
" 4 lb. "	17 30
" 5 lb. "	21 50

Sold only in cans.

Cottam's Best, in 1 lb tins	3 00
Best in 5 oz. tins	1 10
Cottam's Choice, 1 lb tins	1 75
" " 5 oz tins	70
" loose	10
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " bulk, per lb	15

Cases contain	Size of cans	Per doz.
Empire, 3 dozen	8 oz ca s	$1 25
" 2 and 3 doz	16 oz cans.	2 40
" ½ and 1 "	5 lb cans.	12 00
" in pails and boxes, bulk, per lb		17

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases.	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60

BISCUITS.

	Per lb
Arrowroot	$0 11½
Abernethy	9
Ginger Nuts	11½
New York Fruit	15
People's Mixed	11
Pilot Family	6
Snowflake	11½
Magard	15
Soda	6
Soda, 1 lb packages	7½
" 3 lb "	20
Sultana, thin	10½
Tea	11½
Wine	9½
Wine, sweet	9

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ⅓ "	1 10
Spanish, No. 3	4 50
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jacquot's French, No. 2	3 00
" " " 3	4 50
" " " 4	8 00
" " " 5	10 00
" 1-gross Cabinets, asst,	7 50

BLACK LEAD.

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross..... $1 80

BARRINGER & BROWN.

(Thos. E. Clatworthy, Ag'nt, Toronto.)
Convex Black Lead packed in wood boxes containing 12 card boxes, per box 1 12

BLUE.

TELLIER, ROTHWELL & CO'S.

Parisian Square Blue, per lb..13 to 14c.

BARRINGER & BROWN.

(Thos. E. Clatworthy, Ag'nt, Toronto.)
Azure square blue box, containing 8 1 lb. packets of 16 oz., squares, per 8lb. box 0 89

BROOMS.

		Per doz.
Carpet	4 strings	2 90
X Parlor,	2 "	2 65
Louise	3 "	2 65
1 Gem	4 "	3 25
2 "	3 "	2 65
3 "	2 "	2 20
4 "	2 "	1 95
O Hurl	4 "	2 65
1 "	3 "	2 35
2 "	3 "	2 05
3 "	3 "	1 70
OK "	2 "	1 35
Hvy Mill	4 "	3 70

CALVES' FEET GELATINE

G. P. SWINBOURNE & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)
Boxes containing 4 doz 6d pack. per box $3 96
Boxes containing 2 doz 1s pack. per box 3 96

CANNED GOODS.

	Per doz	
Apples, 3's	$0 90	$1 00
" gallons	2 25	2 35
Blackberries, 2	2 00	2 10
Blueberries, 2	1 25	1 60
Beans, 2	0 85	1 10
Corn, 2's	1 10	1 35
" Cream, 2's	1 75	1 80
" Yarmouth, 2's	1 90	2 00
" Honeydew, 2's	1 75	....
" Snowflake, 2's	2 00	....
" Honey Drop	2 10	....
Cherries, red pitted, 2's	2 40	2 50
Peas, 2's	1 15	1 35
" wrinkled, 2's	1 30	1 50
Pears, Bartlett, 2's	1 85	2 10
" Sugar, 2's	1 40	1 75
" Flem Beauty, 2½'s	1 90	2 00
Peaches, 2's	2 25	2 35
" 3's	3 25	3 50
" Pie, 3's	....	1 50
Plums, Gr Gages, 2's	....	2 00
" Blue, 2's	1 75	1 80
Pumpkins, 3's	1 10	1 20
" gallons	3 10	3 25
Raspberries, 2's	2 50	2 60
Strawberries, choice 2's	2 50	2 60
Succotash, 2's	1 40	1 50
Tomatoes, 3's	1 10	1 20
Lobster, Clov Leaf b'rd, 1's	....	2 25
" Crown br'd, 1's	....	2 00
" Star " 1's	1 90	2 00
" Other " 1's	.....	1 85
Mackerel Herring	0 90	0 95
Mackerel	1 50	1 60
Salmon, 1's	1 65	1 80
" white	1 40	1 50
	c. per tin	
Sardines Albert, ¼'s tins	11,	11½
" " ½'s "	15,	18
" Dadalzen, ¼'s tins.	10½	11
" " ½'s "	19,	20
" Martiny, ¼'s "	10,	10½
" " ½'s "	18,	19
" Other brands,	9¾, 11, 16,	19
" P & C, ¼'s tins	22,	25
" " ½'s "	32,	38
" Amer, ¼'s "	6,	8
" " ½'s "	9,	11

CAIRN'S MARMALADE, JAMS AND JELLIES.

(Blaiklock Bros., Montreal, Agents.)

Marmalade.		per doz
"Home Made,"	glass 1 lb	$2.35
"	White 1 lb	2.25
"	" 2 "	4.15
"	Stone 7 "	13.20
"	White 1 "	2.10



Jams. (1 lb. white pots, 4 doz. assorted, per doz. $2.35.)
Gooseberry
Strawberry
Black Currant.
Red Currant....
Green Gage
Apricot
Raspberry
Damson.
Plum
Red Currant and Raspberry ....

Jellies. Red Currant, 1 lb. white $2.75
Black Currant, 1 lb. white 2.75

CANNED MEATS.

CLARK'S.

(These quotations are net f. o. b. in Montreal, excepting those for com. corn beef.)

Comp. Corn Beef	1 lb cans	$....	$1 60
"	" 2 "	....	2 60
"	" 4 "	5 00	5 15
"	" 6 "	7 75	8 00
"	" 14 "	18 60	19 20
Minced Collops,	2 lb cans	.....	2 60
Roast Beef	1 "	....	1 60
"	2 "	.....	3 15
"	4 "	.....	5 85
"	6 "	.....	7 00
Par Ox Tongue,	2½ "	$7 25	7 50
Ox Tongue	2 "	....	7 50
Lunch Tongue	1 "	2 70	3 10
"	2 "	5 25	5 75
English Brawn.	2 "	2 50	2 60
Camb. Sausage.	1 "	....	2 50
"	2 "	....	4 00
Soups, assorted.	1 "	....	1 35
"	2 "	....	2 25
Soups & Boulli.	2 "	....	1 80
"	6 "	....	4 50
Potted Chicken, Turkey, or Game, 6 oz cans			1 50
Potted Ham, Tongue or Beef, 6 oz cans			1 15
Devilled Tongue or Ham, ½ lb cans			1 20
Devilled Chicken or Turkey, ½ lb cans			2 00
Sandwich Ham or Tongue, ½ lb cans			1 50
Ham, Chicken and Tongue, 1 lb cans			1 50

MINCE MEAT.

THE CANADA MEAT PACKING CO'Y.

½ gall. on glass jars	per doz.	$7 25
Quart glass jars	"	4 00
1 lb " "	"	2 00
10 lbs. pails	per lb.	0 10
25 " "	"	0 09
30 " "	"	0 09

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars,	$9 50
Ditto, 25 and 40 lb pails, per lb.	12½c

J. H. WETHEY'S—ST. CATHARINES.

Condensed, per gross, net	$13 50

CHEWING GUM.

ADAMS & SONS.

Tutti Frutti, 36 5c bars			$1 20
Sappota,	150	pieces	0 90
Sweet Fern,	230	"	0 80
Black Jack,	115	"	0 80
Red Rose,	115	"	0 80
Barley,	115	"	0 80
Lemon Tramps,	115	"	0 80
Tampico,	115	"	0 80
Magic Trick,	115	"	0 80
Taffy Licorice,	72	"	0 50
Caramel Tolu,	72	"	0 40
Adams' N.Y. Gum,	200	"	0 50
Adams' N.Y. Gum,	150	"	0 40
Puzzle Gum	115	"	0 80

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs	0 30
Caraccas, ⅓'s..12 lbs	0 35
Premium, ⅓'s..12 lbs	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ½'s, 6 and 12 lbs	0 24
Sticks, gross boxes, each	1 00
Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs	30
" Pearl " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18

JOHN P. MOTT & CO.'S

(Bryant, Gibson & Co., Agts, Toronto)

Mott's Broma per lb	$0 30
Mott's Prepaired Cocoa	28
Mott's Homœopat'c Cocoa (¼'s)	32
Mott's Breakfast Cocoa	40
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs	30
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	24
Mott's Vanilla Chocolate stick	22
Mott's Pure Confec. Chocolate	22c—35
Mott's Sweet Confec. Choc.	21c—28

J. W. COWAN & CO'S.

Cocoas—

Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼ lb in 12 lb boxes	35
London Pearl, " "	30

Prices Current, Continued—

Soluble (bulk) 15 & 30 1b bxs	18, 20
Soluble (tins) 6 1b and 12 1b	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence, per doz	1 40
Chocolates—	
Mexican, ¼, ½ in 10 1b bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 1b bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) ¼, ½ 1bs	40
Royal Navy (sweet) "	30
Confectioners', in 10 1b cakes	30
Chocolate Creams, in 3 1b bxs	30
Chocolate Parisien, in 6 1b bxs	30

Thos. E. Clatworthy, Ag'nt, Toronto.)

Schweitzer's Cocoatina, net cash ¼ lb. ½ lb.. price per doz. tins 3 29 6 30

WALTER, BAKER & CO.

(Lockerby Bros., Montreal, Agents for Quebec.)

Chocolate ..... per lb.	$0 50
Cocoa ..... "	0 55

COFEEE.

GREEN

	c. per lb.
Mocha	29, 32
Old Government Java	24, 28
Rio	19, 22
Plantation Ceylon	25, 28
Porto Rico	22, 23
Guatamala	23, 25
Jamaica	22, 28

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.

	c. per lb.
Java	28, 32
Java and Mocha	30, 33
Plantation Ceylon	31
Arabian Mocha	34
Peaberry Mocha	32
Santos	24, 26
English Breakfast	16, 24
Royal Dandelion in 1 1b tins	26

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	33
Mocha and Java	30, 32
Java, Standard	30
Our Own Blend	30
Laguayra	37
Arabian Mocha	34, 35
Java, Crown	28
Plantation Ceylon	30, 32

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 1bs	30
Standard Imperial in sealed tins, 25 and 50 1bs	32
Standard Blend in sealed tins, 25 and 50 1bs	33
Ground, in tins, 5, 10, 15 and 25 1bs	20, 30
Say's Parisien, in ½ and 1b tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

SUTTON & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Pure essence, Gorgona Anchovies, ½ pts. per doz	2 76

FLOUR AND MEAL.

	per bbl.	
Flour, Family	$4 00	4 20
" Pastry	4 20	4 40
" Medium Patents	4 30	4 80
" Patents	4 80	5 10
" Straight Roller	3 90	4 00
" Extra	3 60	3 65
" Strong bakers'	4 20	4 50
Oatmeal, standard, bbls	3 50	3 80
" granulated, "	3 60	4 00
" rolled "	3 70	4 25
Bran, per ton	10 50	12 00
Cornmeal	3 50	4 00
" Gold Dust	3 25	3 50
" Eureka	2 75	3 00
" Imperial	3 70	3 80

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz.	
Cases, No. 1, 2 oz tins	$2 75	$3 00
" No. 2, 4 oz tins	4 50	5 00
" No. 3, 8 oz tins	8 00	8 75
" No. 4, 1 lb tins	12 60	14 25
" No. 5, 2 lb tins	25 00	27 00

FRUITS.

FOREIGN.

	c. per lb.
Currants, Provinc'l, in bbls	5⅜, 5½
Currants, Provincial, in ½ bbls	5⅝, 5¾
Currants, Filiatra, bbls	5½, 5¾
" Patras, in cases	7¾, 9½
" Vostizza, "	7, 9
" ½ case	9¼
Dates, Persian, boxes, new	5¾ 6¼
Figs, Elemcs, 14 oz., per box	8½ 10
" 10 and 20 1b box	11½, 12½
" 7 crescent, 60 lbs	17
" 5 " 30 "	15
" 4 " 20 "	14
" bags	4¾ 5
Prunes, French, kegs	4½ 5
" Bosnia, hhds	4¼, 4½
" " kegs	5¼, 5½
" " cases, new	6 8
Plums, French, 55 to 65	12½ 15
" Bottles, 1's	22 23
" " 2's	37½ 40
" " 4's	70 75
" " 7's	1 00 1 10
Raisins, Valencia, off stalk,	6¾ 7
Selected	7½, 8
Layers	8½ 9
Raisins, Sultanas	8½ 11½
" Loose Muscatel 2 crowns	$2 50 2 75
3 crowns	3 25 3 50
" London Layers	3 15 3 25
" Black Baskets	4 00 4 25
" Blue "	5 00 5 25
" Bunch Dehesas	4 75 5 00
Raisins, Superior "	5 25 5 50
" ¼ flat "	1 55 1 75
Imperial Dehesa bunches	7 00 7 25
Lemons, Messina, per box	3 75 5 00
" Palermo	3 00 5 00
Oranges, Jamaica, per bbl	3 00 5 00
" Florida	3 00 4 00
" Valencia	4 50 5 00
" Jaffa	4 50 5 25
Grapes, Malaga, per keg	6 50 8 00

DOMESTIC.

Apples, per bbl	1 50 3 00
" Dried, per 1b	5½ 7
" Evaporated, p. 1b	8 11

GLASSWARE.

TAYLOR, SCOTT & CO.

	c. per doz.
Lamp Chimneys, O	32
" " A	35
" " B	45

	per bbl.
Fruit Jars, pts	13 00
" " qts	14 00
" " ½ gal	17 00

GRAIN.

Wheat, Fall, No 2, per 581bs	$0 87 88
" Red Winter, No. 2	87 88
" Spring, No. 2	86 87
" Man. Hard, No. 1	1 06 1 07
" " No. 2	1 04 1 05
Oats, No. 2, per 34 lbs	29 30
Barley, No. 1, per 48 lbs	49 50
" No. 2, " "	44 45
" No. 3, extra	41 42
" No. 3	36 37
Rye	46 47
Peas	60 62
Corn	49 51

HAY & STRAW.

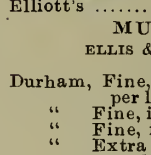
Hay, Loose, per ton	$10 00 $14 00
" Pressed, " on track	9 00 11 50
Straw, Sheaf, " on track	8 50 9 50
" Pressed, "	6 50 8 00

ISINGLASS.

G. P. SWINBOURNE & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Boxes containing 3 doz 3d. pack. per box	3 58



LYE.

Gilletts powdered Lye (½gr. in a case) per case	$3 75
Elliott's	3 75

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts.
Durham, Fine, in ¼ and ½ 1b tins per 1b	25
" Fine, in 1 1b jars	22
" Fine, in 4 1b jars	70
" Extra Superior, in bulk, per 1b	30
" Superior, in bulk, per 1b	20
" Fine, " "	15

COLMAN'S AND KEEN'S

In 4 1b jars	75
In 1 1b jars	25
D. S. F., in tins, per 1b	41
" in ½ 1b tins	42
" in ¼ 1b tins, per 1b	44
D. F. in ½ 1b tins, per 1b	26
" ¼ " "	28

BARRINGER & BROWN.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Genuine, in 4, 1, ½, ¼ 1b. and 2 oz. tins, per 1b	0 34 0 47
Superfine genuine, full	0 30 0 43
Pure, per 1b	0 23 0 36
D.S.F. "	0 34 0 47
D. S. "	0 30 0 43
F. "	0 23 0 36

NUTS.

	per 1b.	
Almonds, Ivica	13,	14
" Tarragona	14,	15
" Formigetta	12,	14
" Shelled Valencias	30,	35
" Jordon.	50,	55
Brazil	12½,	13
Filberts, Sicily	10	11
Peanuts, roasted	12,	13
" green	10,	11
Walnuts, Grenoble	14,	15
" New	16	..
" Bordeaux	10½,	11½
" Naples, cases	16,	...

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO.

PICKLES.

John Bull, mixed, in bulk	$0 60
" Chow Pic'le, in b'lk	65
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 25
Horse Radish, bottles, per doz	2 25

SAUCES.

John Bull, kegs, per gal	$1 25
" ½ pt bottles, per doz	0 95
Devonshire Relish, kegs p. gal	1 75
" " ½ pt, bottles, per doz	1 25
Niagara Tomato, kegs, per gal	1 25
" " Reputed pints	1 25

	c. per peels
Terry's Candied Peels.	
Lemon, 7 1b boxes	16
Orange, "	18
Citron, "	30

CROSSE & BLACKWELL'S.

Pickles, all kinds, pints, per doz	3 25

LEA & PERRIN'S.

	per doz.	
Worcester Sauce, ½ pts	$3 60	$3 75
" " pints	6 25	6 50

SUTTON & CO.

(Thos. E. Clatworthy, Agent, Toronto)

Worchester Sauce, ½ pints, second quality, per doz	1 17
Worchester Sauce, ½ pints, third quality, per doz	0 96
The Victory Dinner Relish, per dozen	1 92
Bottled Pickles—Mixed, Piccalilli, Cabbage, Onions, per doz.	2 16

Longford Manufact'ng Co.

ORILLIA, - - ONTARIO,

Made from First-class Stock, and with superior workmanship they are decidedly the Best in the Market.

PAILS AND TUBS

See that the letter T is on every pail or tub. Ask your Wholesale Grocer for the T PAILS AND TUBS.



The Longford Mfg. Co. have met with great success in the sale of their Patent Wire Hoop Pail, a cut of which is

OF ALL KINDS.

shown here. The cost is little more than the ordinary pail, and the stock superior to any shown in the Market.

TORONTO OFFICE: - 20½ FRONT STREET EAST.

Prices current, continued—

PRODUCE.

DAIRY.

	Per lb	
Butter, creamery	$0 22	$0 26
" dairy, tubs, choice	0 17	0 19
" " " med...	0 12	0 14
" large rolls	0 14	0 17
" common to med	0 11	0 13
" store packed	0 10	0 12
Cheese	0 10	0 11

COUNTRY.

Eggs, fresh, per doz	0 20	0 21
" limed, "	0 16	0 18
Beans	1 40	1 60
Potatoes, per bag car lots	0 55	0 57
Hops, 1888 crop	0 08	0 10
" 1889 "	0 12	0 16
Honey, extracted	0 10	0 13
" section	0 20	0 22

PROVISIONS.

Bacon, long clear, p lb.	0 07¼	0 07¾
Pork, mess, p. bbl	13 00	13 50
Hams, per lb	0 11	0 11½
Bellies	0 11	0 11½
Rolls	0 08½	0 09
Backs	0 11	0 11½
Lard, American, per lb.	0 08½	0 08¾
" Canadian	0 08½	0 09
Hogs	5 00	5 75
Tallow, refined, per lb.	0 05	0 05¾
" rough, "	0 01¾	0 02¼

RICE, ETC.

	Per lb.
Rice, Aracan	3¾, 3¾c
" Patna	4⅜, 4½
" Japan	4½, 5
" extra Burmah	3½, 3¾
Grand Duke	5½, 5¾
Sago	5½,
Tapioca, European	5⅜, 6¼

SPICES.

GROUND.

	Per lb.	
Pepper, black, pure	$0 22	$0 24
" fine to superior	12	18
" white, pure	36	38
" fine to choice	25	30
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	25	40
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	80	1 00
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURGH STARCH CO. (Limited.)

	c. per lb.
Benson's Prepared Corn	8
No. 1 White Laundry, 4 lb boxes	5½
Silver Gloss, 6 lb boxes	6¾
" 1 lb chromo pkgs	7
Satin, 1 lb chromo boxes	7½
Edwardsb'g Rice, 1 lb chromo bxs.	9
Canada Laundry	4½
Canada Corn	6½

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40 lb boxes. 1 lb packages, new wrappers	7½
36 lb boxes. 12 3 lb paper boxes	7½
40 " 10 4 lb "	7½
Silver Gloss Starch—	
40 lb boxes. 1 lb packages, new wrappers	9
40 lb boxes. Assorted ½ lbs and ¼ lbs	9¾
40 lb boxes. 10 4 lb paper boxes	9
6 lb boxes, with sliding covers (12 boxes in each crate)	9½
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	8
20 " "	8¼

SUGAR.

	c. per lb.
Granulated, in bbls	7¼, 7⅜
Paris Lump, "	7⅝, 7¾
" " ½ bbls	7 11-16, 7 13-16
" " boxes	7⅞
Extra Ground, in bbls	8¼
" " boxes	8 7-16, 8 9-16
Powdered, in bbls	7½
" less than bbs	7 13-16
Confectioners A	
St. Lawrence A	
Yellows, in bbls	5⅜, 6½
Raws, Jamaica in bags	

SYRUPS AND MOLASSES.

SYRUPS.

	Per lb. bbls.	½ bbls.
Redpath's "D"	3½c.	3⅝c.
" "M"	3⅝	3¾
" "B"	3¾	4
" "VB"	4	4⅛
" Extra	4¼	4⅜
" Ex. Sup	4⅜	4½
" XXX Sup.	4½	4⅝
" Corn Syrup	4½	4⅝

MOLASSES.

	Per gal.
Porto Rico puncheons	35, 37
Trinidad, in puncheons	38, 40c
" bbls	40, 42
New Orleans, in bbls	70, 75
Barbadoes, puncheons	38, ..
" barrels	40, 42
" ½ barrels	43, 46

TEAS.

GREENS.

Gunpowder—	Per lb.
Cases, extra firsts	42, 50c
Half chests, ordinary firsts	22, 38
Cases, sifted, extra firsts	42, 50
Cases, small leaf, firsts	35, 40
Young Hyson—Moyunes	
Half chests, ordinary firsts	22, 38
" " seconds	17, 19
" " thirds	15, 17
" " common	11, 14

PING SUEYS.

Half chests, firsts	28, 32
" " seconds	16, 19
Half Boxes, firsts	28, 32
" " seconds	16, 19

JAPAN.

Half Chests—	
Choicest	38, 40
Choice	32, 36
Finest	28, 30
Fine	25, 27
Good medium	22, 24
Medium	19, 20
Good common	16, 18
Common	14, 16
Nagasaki, ½ chests Pekoe	16, 22
" " Oolong	14, 15
" " Gunpowder	16, 19
" " Siftings	5, 12½

CONGOUS.

Half chests, Kaisow, Moning	12, 55
Caddies and half chests	18, 50
Cadies, Pakling and new makes	18, 50

OOLONG.

Half chests Formosa	34, 50
Caddies	36 55

ASSAMS.

Chests and half-chests Pekoe	22, 48

SCENTED ORANGE PEKOE.

Boxes, Foochow and Canton	28, 60

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	62c
Ingots, rough and ready, 7's	59
Laurel, 3's	52
Brier, 7's	50
Index, 7's	45
Honeysuckle, 7's	53
Napoleon, 8's	49



KINGSFORD'S OSWEGO .·. STARCH.

"Pure" and "Silver Gloss"
FOR THE LAUNDRY.

Corn .·. Starch,
FOR THE TABLE,

EQUAL TO ANY RICE OR IMPORTED STARCHES MADE.

For Sale by all Leading Jobbers in Canada.

T. KINGSFORD & SON, Oswego, N.Y.

Royal Arms, 12's	50
Victoria, 12's	48
Brunette and Lovely, 12's	45½
Prince of Wales, in caddies	46½
" " in 75 lb boxes	46
Bright Smoking Plug Myrtle, T & B, 3's	55
Lily, 7's	48
Diamond Solace, 12's	45
Myrtle Cut Smoking, 1 lb tins	65
½ lb pg, 6 lb boxes	65
2 oz pg, 5 lb boxes	65

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdowne	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" Queens	29 00

Cigarettes, all Tobacco—

Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	7 00
Sultana	6 75
Derby	4 00
B. C No. 1	4 00
Sweet Sixteen	3 50

CUT TOBACCOS.	per lb.
Puritan Cut Plug, ⅛ lb pkg., 5 lb boxes	65
Old Chum Cut Plug, ⅛ lb pkg 5 lb box	65
Old Virginia Cut Plug, 1-10 lb pkg., 10 lb boxes	55
Gold Block Cut Plug, ⅛ lb pkg, 5 lb boxes	65
CIGARETTE TOBACCO.	
B. C. N. 1, 1-10, 20 lb boxes	75
Puritan, 1-10, 5 lb boxes	65
Athlete, ⅛, 5 lb boxes	80

SOAP.

Ivory Bar, 1 lb bars waxed wrapper, per lb	5½
Do. 2, 6-16 and 3 lb bars "	5
Primrose, 5 lb bars, wax W "	4
" 1 " " "	4½
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 13oz, 1,2 and 3lb bars per lb	3½
Queen's Laundry, per bar	5½

TOILET SOAP.

TAYLOR, SCOTT & CO.

		per doz.
Baby's Own,	½ doz boxes	$1 25
Our Boys,	½ " "	1 25
Sea Foam,	½ " "	75
London Bouquet,	½ " "	60
Oatmeal,	1 " "	85
"	½ " "	60
Paris Assorted,	½ " "	0 75
Albert Oatmeal bar, 2 doz. boxes		0 75
" White Castile bar, 2 doz. boxes		0 75
		per gro.
Fatherland,	¼ doz boxes	5 00

WASHING CRYSTAL.

Gillett's Washing Crystal, 1 gro in box, per box	$1 75
Cottam's per lb	0 03½

WASHING COMPOUNDS.

Cottam's small p'k'ts, per gro	$1 50
" large " "	4 50

WOODENWARE.

	per doz.
Pails, 2 hoop, painted	$1 50
" 2 " clear	1 60
" 3 " "	1 80
" 3 " painted	1 70
Tubs, No. 0	8 50
" 1	7 50
" 2	6 50
" 3	5 50
Washboards, Globe	$1 90 2 00
Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
	per case.
Matches, Parlor	$1 70 $1 75
" Telephone	3 50 3 60
" Telegraph	3 80 3 90
	per doz.
Mops and Handles, comb.	1 25
	per M.
Butter, P. tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60
Clothes Lines, full count, per box	0 75

YEAST.

Royal Yeast Cakes, 3 doz 10c. packages in case, per case	$1 95
Royal Yeast Cakes, 3 doz 5c. packages in case, per case	1 00
Breadmakers', 3 doz 5c. packages in case	1 00

OUR NATIONAL FOODS.

	pkg.	doz
Desiccated Wheat	4 lb.	$2 30
" Rolled Oats	4 "	2 25
Snow Flake Barley	4 "	2 40
Rolled Wheat Flakes	4 "	2 25
Buckwheat Flour, S. R.	4 "	2 00
Prepared Pea Flour	2½ "	1 80
Baravena Milk Food	1 "	3 00
Patent Prepared Barley	1 "	1 80
Patent Prepared Groats	1 "	1 50
Beef and Barley Extracts	6 oz	2 25
Gluten Flour	4 oz	2 80

CATELLI'S SPECIALTIES.

Vermicelli, per lb	$0 11	....
" 5 lbs	0 08	0 10
" 10 lbs	0 08	0 10
Macaroni, 5 lbs	0 08	0 10
" 10 lbs	0 08	0 10

HARDWARE.

ZINC: Sheet net.		0 06½
IRON WIRE:		
Galv., anncaled and oiled and bright 20 p.c. advance on list		
Barbed wire net.		0 00
Coil chain, 5-16 in. net		0 05½
" " ⅜ in. "		0 05
" " ¼ in. "		0 04½
Iron pipe, 50 per cent.		
Iron pipe, galvanized, 25 per cent.		
CUT NAILS, from Toronto:		
10 dy. to 60 dy	2 80	0 00
8 dy. and 9 dy	3 05	0 00
6 dy. and 7 dy	3 30	0 00
4 dy. and 5 dy	3 55	0 00
3 dy. C.P.	3 90	0 00
3 dy A.P	4 40	0 00
HORSE NAILS: "C" 50 and 10 per cent. from list.		
HORSE SHOES: From Toronto, per keg	3 75	4 00
WINDOW GLASS:		
25 in and under	1 55	1 60
26 to 40	1 60	0 00
41 to 50	3 60	0 00
51 to 60	3 90	0 00
61 to 70	4 20	0 00
GUNPOWDER:		
Sporting FF. "	4 75	0 00
" FFF "	5 00	0 00
Canada rifle "	7 25	0 00
Sporting FF., (in ½ lb. tins) per doz	2 40	0 00
ROPE: Manilla	0 14	0 16
Sisal	0 13	0 00
AXES:		
Peerless & Keen Cutter	7 50	0 00
Leader	7 25	0 00
Lance	7 75	0 00
Queen City	9 25	0 00
Honor Bright, all steel	11 00	0 00
SHOT: Canadian	0 05½	0 00
HINGES: Heavy T and strap	05½	00
" Screw, hook & strap.	03¾	04½
TIN PLATES: 1c. 4x20 coke, per box	4 50	4 75
INGOT TIN: 25 to 26 per bdl.		
PIG LEAD: 4 to 4½ per bdl.		

PETROLEUM.

	Imp. gal.
F. O. B. Toronto	
Canadian	$0 00 $0 16
Carbon Safety	0 18 0 00
Canadian Water White	0 20 0 00
Amer'n Prime White	0 23 0 24
" Water White	0 25 0 00
Photogene	0 27 0 00

DRUGS AND CHEMICALS.

Alum lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 02½	0 03
Borax	0 12	0 13
Camphor	0 45	0 52
Carbolic Acid	0 55	0 60
Castor Oil	0 08½	0 10½
Cream Tartar	0 32	0 33
Epsom Salts	0 01½	0 02½
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 22	0 25
Hellebore	0 15	0 17
Iodine	5 00	5 50
Insect Powder	0 65	0 75
Salpetre	0 08½	0 09
Soda Bicard, per keg	2 00	2 25
Madder		

WINES, LIQUORS, ETC.

BRANDY:	per case.	
Hennessey's, qts.	$13 50	$0 00
Martel's, qts	13 25	0 00
IRISH WHISKEY:		
Roe's	8 50	9 50
Dunville's	7 00	7 50
Jameson's, qts	8 00	0 00
Burk's, qts.	7 00	0 00
" pts.	8 00	0 00
Imp., qts	10 00	0 00
GIN:		
Old Tom Bernard's, qts	6 25	6 60
" " pts	7 25	7 50
" " gal	2 75	2 85
Boord	7 00	7 50
Booth's	7 25	7 50
Burnett's	7 00	7 25

CANADIAN SPIRITS:

(Net Cash Prices.)	Imp. gal. In B'd.	D.P'd
Alcohol 65 O.P.	$0 99	$3 27
Pure Spirits 65 "	1 00	3 28
Pure Spirits 50 "	0 90	2 98
" " 25 U.P.	0 49	1 52
Family Proof Whiskey	0 53	1 64
Old Bourbon "	0 53	1 64
" Rye "	0 50	1 54
" Toddy "	0 50	1 54
" Malt "	0 50	1 54
" Domestic Whiskey 32 U. P.	0 45	1 04
Old Rye, 4 years old	0 75	1 90
" " 5 "	0 85	1 66
" " 6 "	0 95	2 00
" " 7 "	1 05	2 16
Rye Whiskey, 1883, qts.	4 25	7 06
" " " pts.	6 00	8 75
" " 1884, qts.	4 00	6 75
" " " pts.	5 75	8 50

20 to 100 cases, net cash.
100 to 200 cases, 2½ per cent. off.
200 cases and over 5 per cent. off.

JOS. PICKERING & SONS' SPECIALTIES.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Metal Polishing Pomade, according to size, per dozen	0 20	1 02
Needham's Polishing Paste according to size, pr dozen	0 18	2 81
Furniture Polish, according to size, per dozen	0 20	2 85
Razor Paste, ½ doz. in box	....	1 02
" in single boxes	....	1 18
Plate Powder, per box	.....	1 02
Knife Powder, in cannister, per dozen	.....	1 03
Harness Blacking, in boxes, per dozen	1 27	2 20

TO THE WHOLESALE GROCERS & DRUGGISTS OF THE DOMINION OF CANADA.

We take pleasure in announcing that our New Mills are now completed, and we are prepared to fill orders for goods. The capacity of our New Mills is from 250 to 300 barrels per day.

Our specialties, such as DESSICATED WHEAT, DESICCATED ROLLED OATS, ROLLED WHEAT FLAKES, BREAKFAST HOMINY, &c., are improved and put up in handsomely lithographed cartoons. Our GLUTEN FLOUR for Diabetes, BARAVENA MILK FOOD for infants, PREPARED BARLEY, GROATS, PEA FLOUR, &c., are the very choicest, and guaranteed fresh, clean and attractive, healthy, palatable, and nutritious.

We are also manufacturing GRANULATED, STANDARD, & ROLLED OATMEALS, WHEATLETS, SPLIT PEAS, &c., BAKERS' SPECIALTIES, such as GRAHAM FLOUR, RYE FLOUR, WHITE CORN FLOUR, WHOLE WHEAT FLOUR, &c., which are very choice.

THE IRELAND NATIONAL FOOD CO.
(LIMITED.)

OFFICE AND MILLS—109 Cottingham St.—134 to 148 Marlborough Ave. Telephone No. 3629.
Toronto, Dec. 2, 1889.

MITCHELL,
MILLER & CO.
WAREHOUSEMEN,
45 and 81 Front Street East, Toronto.

STORAGE.

Advances made on Staple Merchandise in Store.

SMITH & KEIGHLEY
WHOLESALE GROCERS
AND IMPORTERS OF

East and West India Produce, Mediterranean Fruits, Fancy Groceries, China, Japan and Indian Teas, Porto Rico Molasses and Coffees. New Currants, Raisins, Figs, Dates, Prunes in Bottles, Cases, and Casks.

9 Front St. E., Toronto

ENGLISH PICKLES

CHOICE AND CHEAP.

WM. MASEFIELD & CO., Limited,

MIXED PICKLE MAKERS,

LIVERPOOL, ENG.

Have placed on the market, through their selling agents, J. L. WATT & SCOTT, Toronto, a really first-class article, in pure vinegar, at popular prices. All Wholesalers have them. Ask to see the goods.

JAMES & FURNESS

Produce and Commission Merchant,

DEALERS IN

MESS PORK, BACON, HAMS, LARD, BUTTER, DRIED FRUITS, CHEESE, EGGS, POTATOES, HOPS, GRAIN, BAILED HAY, and all kinds of Produce.

Fish, Game and Poultry Handled in Season.
Advances made on Consignments.
Consignments of all kinds of Produce Salicited.

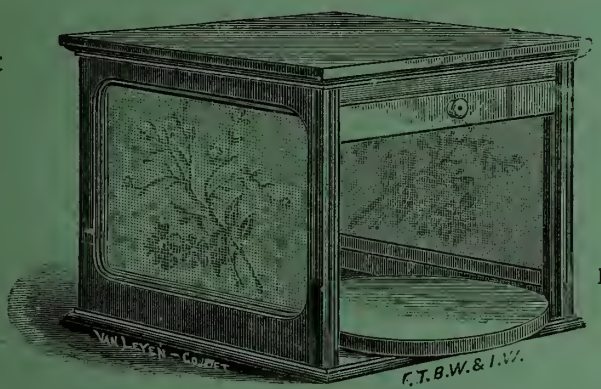
72 Colborne St., TORONTO, ONT.

BUY A

BRONZE MEDAL

CHEESE SAFE.

Rolling Door, Wire Sides Finely Finished.



20,000 Now in Use. Pays for its Cost In One Month.

Sent to any address, charges paid, on receipt of the following prices:—

No. 6, size 26 x 24, wire sides $5 00
No. 6½, size 26 x 24, glass sides..... 5 50
No. 8, size 24 x 22, wire sides... ..$4 50
No. 8½, size 24 x 22, glass sides..... 5 00

SOLE AGENTS IN CANADA for the LAMSON CASH RAILWAY SYSTEM.

Over 30,000 stores now using it. Send for prices. STORE FITTINGS, COUNTER RAILINGS, IRON FENCES, and BUILDERS OF IRON WORK. Address all correspondence

BARNUM WIRE AND IRON WORKS, - WALKERVILLE, ONT.

Grocers' Sundries.

OUR SPECIALTIES.

Choice Bird Seed

AND

WASHING COMPOUND.

CORRESPONDENCE SOLICITED.—All our goods are guaranteed, sell well and give the greatest satisfaction.

BART COTTAM

Wholesale Dealer and Manufacturer of

Grocers' Sundries, - - - - LONDON, ONT.

TORONTO SALT WORKS

128 ADELAIDE STREET EAST.

DEALERS IN AND MANUFACTURERS OF

Table, Dairy & Meat Curing Salts.

Silver Medal Industrial Exhibition, 1888.

We handle Canadian Salts only, which from recent Government tests for Dairy and Meat purposes have proved equal, and in most cases superior to the best Imported Salts of any brand.
Orders promptly filled.





REMINGTON
Standard Type Writer.

$1,000 CHALLENGE.

GEO BENGOUGH, 47 KING ST. E., TORONTO.



IMPOSSIBLE!

So say Doctors, to say too much in favour of St. Leon Water. It puts down Bright's Disease and Diabetes, as water quenches fire. Cures Indigestion, Dyspepsia, Rheumatism, etc., completely if drank freely and rubbed in the skin.

ST. LEON
Mineral Water Company,

101½ KING STREET W., - - TORONTO.

Business! Business!

QUEEN CITY BUSINESS COLLEGE,

COR. KING and CHURCH STS.

TORONTO,

Is the best and cheapest place to educate your sons and daughters. Thorough practical Business, Shorthand or English Education imparted in shortest possible time by our method of "Individual Instruction."

Catalogue mailed free on application.

LAURENCE GIBB,

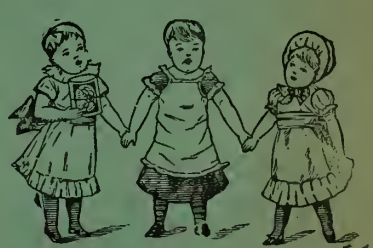
Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.



We are children who cheerfully join in the chorus
When Breadmaker's Yeast *is the subject before us—*
Mamma tried all the rest,
So she knows it's the best, [lightest,
'Cause her bread is the whitest, her buns are the
And we eat all the pancakes she dare set before us.

BUY THE BREADMAKER'S YEAST. PRICE 5 CENTS.

Jas. DICKSON & CO.,

26 WEST MARKET STREET.

Provision & Commission Merchants.

Eggs, Butter Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

W. BOULTER & SONS,

PICTON, - - ONT.,

PACKERS OF THE CELEBRATED



LION BRAND

Canned Fruits and Vegetables

Every can has a Lion on the label. This label is a guarantee to the consumer that the quality is first-class. Ask your Grocer for the Lion Brand. Do not take any other.

BAY OF QUINTE CANNING FACTORIES,

Head Office: Picton. **Branch: Demorestville.**

JAMES PARK & SON,

PROVISION MERCHANTS

PORK PACKERS,

AND MANUFACTURERS OF PRESERVED MEATS ETC

SPECIALTY.—Imported English Sheep Casings for the Sausage Trade.

41 to 47 St. Lawrence Market, and 95 Front St. E.

TORONTO - ONT.

DULSE.

150 Barrels Good Dulse

FOR SALE BY

JOHN SEALY, 25 & 26 South Wharf,

ST. JOHN, - N.B.

C. H. CATELLI,

PERTHIUS ST., - MONTREAL,

MANUFACTURER OF

MACCARONI,
VERMICELLI,
FARINA, Etc.

STANWAY & BAYLEY,

TORONTO,

Wholesale Agents for Toronto and West.

Ask your Wholesale Grocer for these Goods.

E. P. Breckenridge, Toledo, Ohio, Pres. Edwin Norton, Chicago, Vice-Pres.

W. C. Breckenridge, Resident Manager.

The Norton Manufacturing Co.,

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit Cans, Paint Pails and Cans.
Lard Pails, Baking Powder Cans.

Capacity, fifty thousand fruit cans per day.

Sole Agents in Canada for Norton Bros., "Solder Hemmed" Caps, and Grocers' sample goods, and Haskell's sample cases.

Cor. YORK AND QUEEN Sts.,
HAMILTON, - ONT.

MYRTLE

T. AND B.

CUT AND PLUG

SMOKING TOBACCO.

And "LILY," 10c. Plug.

Manufactured by

GEO. E. TUCKETT & SON

Hamilton, Canada,
And Danville, Virginia.

ROYAL BLACK LEAD

Is the Best and Cheapest Stove Polish Now in Use.

TELLIER, ROTHWELL & CO.

SOLE MAKERS,

Montreal.

Established 1874.

W. H. SMITH

Wholesale Produce

Commission Merchant

186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Produce. Consignments solicited. First-class reference.

R. C. MURDOCH & Co.

Commission

—AND—

Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

29 Church St., Toronto.

TELEPHONE 806.

Edwards' Desiccated Soup

Is far the cheapest and Most Nutritious Food obtainable, its force value as a food being three and a half times that of an equal weight of beef.

[Trademark] GRAVINA [Registered]

(Edwards' Gravy Powder)

Gravina is a fine powder, consisting of Extract of Beef of the finest quality, combined with choice garden vegetables. It is easily soluble, and can be quickly cooked, less than five minutes being sufficient to produce an excellent Gravy or Soup. Cook Book free on application.

FREDK. KING & CO., [Ltd.] Sole Manfrs.

(Contractors to Her Majesty's Government)

BELFAST AND LONDON.

Wholesale Depot: 30 St. Sacrament Street, Montreal.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

THE CANADIAN GROCER & GENERAL STOREKEEPER.

PUBLISHED WEEKLY. $2.00 PER YEAR

VOL. IV. TORONTO AND MONTREAL, JANUARY 24, 1890. No. 4

THE QUEEN OF COCOAS.

SCHWEITZER'S COCOATINA

USED BY ALL THE ROYAL HOUSEHOLDS IN ENGLAND & EUROPE

Sole Agent in Canada, THOMAS E. CLATWORTHY, 34 Church Street, Toronto.

McLAREN'S COOK'S FRIEND BAKING POWDER.

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

The Best Grocers Make a Point of Keeping it always in Stock.

CANADA MILLS HAMILTON, ONTARIO.

W. G. DUNN & CO., Importers and Manufacturers.

21 Mincing Lane, LONDON, E. C. WORKS Croydon, Surrey.

WE would draw the attention of the Trade to our Mustards, which are prepared from the finest English Seed, giving the greatest satisfaction. The well-known brand Dunn's Baking Powder, "The Cook's Best Friend," has an enormous sale, it never gives trouble. Our Spices are perfection, the pure ground White and Black Peppers are the finest in Canada. Samples and Price Lists sent free on application. Our goods can be obtained through the Wholesale Houses, or direct from our Mills in Hamilton. Each package of pure goods is sealed with our guarantee. See Price current.

Advertise IN THE "Grocer."

Its Circulation is now larger than any other trade paper in Canada. All the leading merchants and manufacturers use its columns.

H. A. NELSON & SONS

MONTREAL AND TORONTO,

MANUFACTURERS AND WHOLESALE DEALERS IN

BROOMS, BRUSHES

WOOD AND WILLOWWARE,

Matches, Baskets, Cordage, Twines, etc.

Selling Agents for the Celebrated

PAILS, TUBS, WASHBOARDS And MATCHES

— MANUFACTURED BY —

The E. B. EDDY MFG. CO'Y,

OF HULL, P.Q.,

The Best Goods in the World.

The largest and oldest House in this line in the Dominion.

95 to 63 St. Peter St., *MONTREAL.* | 56 and 58 Front St. W. *TORONTO.*

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & CO HALIFAX, N.S. ESTABLISHED 1844 IS THE BEST.

FOR SALE EVERYWHERE.

ASK FOR MOTT'S

M. MASURET & CO.

Wholesale Grocers,

IMPORTERS OF

TEAS, SUGARS, ETC.

94 AND 96 DUNDAS STREET,

LONDON - - - ONT.

Taylor, Scott & Co.

TORONTO.

THE BEST



IS THE CHEAPEST.

Retail Price, 25c.

—:o:—

For sale by all first-class grocers

MUNGO CIGARS, EXCEPTIONALLY FINE.

FINE GOODS OUR SPECIALTY.

MADRE E' HIJO (7 SIZES).

EL PADRE AND CABLE.

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

ALWAYS ASK FOR

—: THE :—

'John Bull'

BRANDS.

MANUFACTURED BY

BRYANT, GIBSON & CO.



AGENCY FOR—

Mott's Chocolates and Cocoas,
Ganong's Lily Chocolates,
Terry's English Bottled Confectionery,
Negre's French Crystallized Fruits

COWAN'S Hygienic Cocoa
COWAN'S COCOA ESSENCE
COWAN'S CHOCOLATES
COWAN'S COFFEES

JNO W. COWAN & Co.

14 AND 16 MINCING LANE

WELLINGTON STREET WEST - - TORONTO

W. B. CHISHOLM,

MANUFACTURER OF

BASKETS,

And every Description of

FRUIT SHIPPING PACKAGE.

OAKVILLE, ONT.

The leading wholesale Woodenware and Grocers' Sundries Supply Houses have our goods. Always ask for the "Chisholm" Basket.



ROYAL YEAST

Is Canada's Favorite Yeast Cakes. 10 years in the market without a complaint of any kind. The only Yeast which has stood the test of time and never made sour, unwholesome bread. All Grocers sell it.

E. W. GILLETT, M'F'R. TORONTO, ONT. & CHICAGO, ILL.

Needham's "The Favorite." Polishing Paste.

USED BY HER MAJESTY'S SERVANTS

Gold Medals and Diplomas of Merit at all Exhibitions.

Dazzling Mirror Finish

Sold Everywhere in 5c, 10c, 15c, 20c & 25c Tins

The reputation of nearly a century as the most reliable preparation for Cleaning and Brilliantly Polishing BRASS, COPPER, TIN, BRITANNIA METAL, PLATINOID, etc.

Inventors and Sole Manufacturers, JOSEPH PICKERING & SONS, Sheffield.

Pickering's Furniture Polish, Plate Powder, Knife Powder, Brunswick Black, Razor Paste, Metal Polishing Pomade (Red), Ye Olde Oak Furnishing Paste.

T. E. CLATWORTHY, Sole Agt. in Canada, 34 Church St. Toronto.

EMBRO OATMEAL MILLS.

—:o:—

D. R. ROSS, - - EMBRO, ONT.

—:o:—

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders.

IMPERIAL CREAM TARTAR BAKING POWDER

TRADE MARK

PUREST, STRONGEST, BEST,

CONTAINS NO

Alum, Ammonia, Lime, Phosphates,

OR ANY INJURIOUS SUBSTANCE.

E. W. GILLETT, TORONTO, ONT. CHICAGO, ILL.

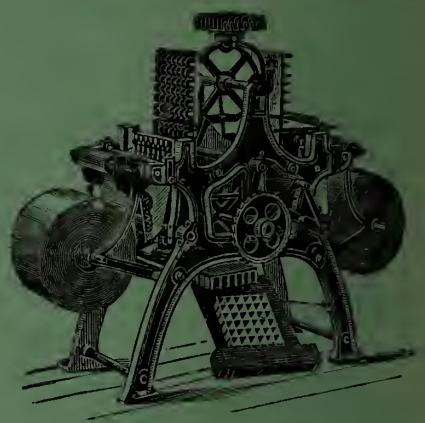
MANUFACTURER OF

THE CELEBRATED ROYAL YEAST CAKES.

Northumberland Paper & Egg Case Co

Sole Manufacturers of

MACHINE-MADE EGG CASE FILLERS (STRAW BOARD)



We also make a First-class Wooden Case, and can therefore supply a Complete Egg Case at the Lowest Possible Price. For prices and other information address the Mills, CAMPBELLFORD, ONT.

DAY & MARTIN

ENGLISH BLACKING

PEEK, FREAN & CO.

CELEBRATED BISCUITS

LONDON - - - ENGLAND

CHARLES GYDE,

Sole Agent for Canada.

13 St. John Street - - Montreal.

Above Goods always in Stock. Send for Price Lists.

CONDENSED ADVERTISEMENTS

INSERTED IN THE

CANADIAN GROCER

—AND—

General Storekeeper

At one cent per word. Give better results than in any other paper.

SITUATIONS VACANT, SITUATIONS WANTED,
BUSINESS WANTED, BUSINESS FOR SALE.
ARTICLES WANTED OR FOR SALE.

ORDER A CASE OF

OCEAN WAVE BAKING POWDER

From your Wholesale Grocer.

Sells itself after One Trial. Prices Current

THE CANADIAN GROCER & GENERAL STOREKEEPER.

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

THE GROCER PUBLISHING CO. (LTD.)
J. B. McLEAN, SEC.-TREAS.

115 ST. FRANCOIS XAVIER STREET, MONTREAL.

6 WELLINGTON STREET WEST, TORONTO.

Vol. IV. TORONTO AND MONTREAL, JANUARY 24, 1890. No. 4

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

OUR MONTREAL OFFICE.

Our Montreal Office is located at 115 St. Francois Xavier St. Our representative, Mr. Hugh C. McLean, will be pleased to have subscribers and advertisers call upon him there. He will also pay special attention to gathering business items and attending generally to the interests of this paper.

WHOLESALE GROCERS AND COUNTRY PRODUCE.

Canadian trade yet bears vestiges of the primitive stage through which it has passed. The stamp of its pioneer history is not quite effaced. One of the ear-marks of its backwoods past survives in the system of barter. The circulation of money has not done away with that. We have a cash market for every article of natural growth or of human industry that we have to sell, but an immense quantity of our country produce, in its first transfer, goes for its direct equivalent in kind at the country stores. This is not all that could be desired. It is no longer necessary. But the thing is a very bulky and abiding fact in the constitution of our country trade, and must be dealt with as such. The custom has not died out with the simple social state in which it was introduced, and must now be regarded as incorporated into the trading system of our province. We should then apply to it rigid principles of business treatment; we should organize it and bring it under the sway of our commercial method. Thus shall we recognize it as an organic part of the business we do, and reduce it to the position of a known, profitable department of trade.

The wholesale grocers are beginning to recognize the produce department of their customers' country trade, and now buy of them dried apples, beans, onions, butter, poultry, etc. This might as well be done as not. The travellers have to go through the country to take orders, and they add very little to their labors by also buying round lots of a grocers' produce stock. It helps the retailer to get his produce into the market, and it is right that help should be given by the wholesalers. The wholesalers have the supplying of grocery stocks, but the grocer has to take produce for a great proportion of it. The extra labor he is put to to get this upon the market reduces his profit. He is not responsible for the fact that barter is a troublesome thing, or that he is troubled with it. The people find it a convenient system, and the grocer must countenance and make the most of it. He is trading to sell groceries, but an accident of his trade makes him a produce-buyer. We think it only right that his double business-position should be recognized and shared by those whose groceries he brings directly to the consumer. If there is liability to loss from the fact that the grocer has to go outside his own trade to find sale for his produce, the wholesalers are interested in preventing that loss. By opening a gap into the produce market through which the grocer's country stuff will reach it, they reduce his expense of handling and guard against chances of loss. For, we take it, they will not make a business of produce buying for what they can make of it, but only as the retailers do: to realize upon it an amount of cash equal to the value of the goods exchanged for it. In that view, they will always pay the retailer what the produce is worth, since they are not buying as speculators, but as obliging business men. It is better, both for the retail and the wholesale trade, that the latter has begun to look after the country storekeeper's produce, and to buy it of him. If in the former circumstances of the produce trade it was conducted at a loss, that loss must have affected both wholesalers and retailers. If there is benefit in the present mode of getting it off the retailer's hands, that benefit, likewise, must extend to both.

SALT IN BUTTER.

One of the questions on which two of our correspondents differed some time ago was the proportion of salt to be put in butter. Salt is nearly always left out by the best Old Country and European makers. The only reasons why it should be added are that it is a preservative, and that it agreeably modifies the taste. Taste is a matter of everybody's private concern, and anyone who should say that butter is better with than without salt, or, vice versa, would be heard as speaking from himself. We think Canadian taste, however, could be won to quite as unanimous a preference for unsalted butter as British taste now confesses. We feel that the taste plea for salt would be easily disposed of if salt could be done without on other grounds. But the first reason, given above, why we salt our butter, rests on firmer ground. As long as our butter requires salt as a preservative, so long, undoubtedly, will popular taste prefer butter with salt in it. No one will ever develop a liking for rancid butter, and rancid our butter quickly becomes if it is not salted—too soon it becomes rancid often when it is salted. Yet the Danish, Dutch, and Irish dairies produce and ship to England, butter that has not a grain of saline matter added in the manufacture. This butter reaches the English market and the English consumer sound and wholesome. This shows that salt is not an essential in butter-making. One thing we know to our cost, and that is with all our salting our butter has no chance against the unsalted butter of the Old Country makers.

When butter spoils, it is seldom as the egg does, by the action of its own nature, but because of the workings of some foreign matter in it. It is as an antidote to the effect of such workings that salt is put in. The importing of salt into the butter manufacture is a tacit confession that the butter is not pure; there is alien matter in it that should be got out of it. There is nothing in the nature of the aggregated particles of pure butter that contains the germs of decay, that is, if the butter is derived from a

healthy source. The acid in the butter-milk which is left in the butter is the most usual cause of spontaneous decline.

Of course butter is a most susceptible commodity. An impure atmosphere, the contagion of neighboring ar icles, odors, tastes, the most intangible and seemingly insignificant influences at once taint it. No doubt salt tends to give more robustness to it, or perhaps it neutralizes those external influences. But to guard against external influences, there is a responsibility on packers, as strong as that upon the makers to guard against internal sources of deterioration. Packing-cases should be air-tight. All air should be expelled before the cases are closed, as it is impossible to say what decomposing principle is suspended in the air left in.

We do not say salt can be done without, but we say it might as well, because it fails to redeem the bad making, as it is. Distant as we are from the British market, we have to make use of all the means which will make our butter proof against noxious and insiduous agencies. These agencies, our makers and packers can mostly guard against, but to be provided against all chances the butter will have still to be salted. However, buyers prefer, if they are to handle it soon after being made, that it should be rather under than over salted. The presence of too much salt prevents the true taste of the butter being got at.

THE NEW DAIRY COMMISSION.

The appointment of Prof. J. W. Robertson, of Guelph, to the position of Dominion dairy commissioner was officially made on Friday. Prof. Robertson will be attached to the staff of the Central experimental farm at Ottawa and will commence his duties on the 1st prox. This appointment fittingly illustrates the desire of the Government to promote the dairy interests of the country as a whole, and will be generally accepted as the initiative in operations which may reasonably be expected to have a material effect on the commerce of the country. It will be remembered that the inaugural meeting of the Dominion Dairymen's convention was held in Ottawa less than a year ago. They made two requests: First, that the Government make a grant for the defrayment of expenses; and, second, that a dairy commissioner be appointed. Before the close of last session, Parliament voted the grant asked for, and now, on the recommendation of the Minister of Agriculture, Prof. Robertson has been appointed as dairy commissioner of the Dominion. This is a most responsible office, but it will be generally conceded that Prof. Robertson's training and qualifications eminently fit him for it. He is one of the best-known dairy experts on the continent, and as an officer of the Ontario Agricultural College for many years, he has become thoroughly acquainted with the capabilities and needs of the country in all that relates to the production of butter and cheese. Dairying has been his life study, and with a splendid practical knowledge he combines the faculty of clearly and comprehensively expressing his ideas. In fact, he is a speaker of rare ability. He will be a welcome addition to the experimental farm staff, which now embraces men of continental fame in their several special lines of scientific work. It is probable that an assistant will be appointed in the dairy branch at an early date, and a French-Canadian capable of communicating with, and addressing the people who speak the French language, especially those who live in the Province of Quebec, may be selected. It is scarcely necessary to add that Prof. Robertson's appointment meets with the approbation of the dairymen of the country and many prominent members of Parliament, who displayed a deep interest in this matter.

COMPROMISES.

We wish there were fewer compromises. The frequency of them is a sign that the sensitiveness of business virtue is becoming indurated, that the world of commerce looks with too much complaisance upon the man who boldly asks to be released from a portion of his liabilities. Not many years ago it was deemed a disgrace for a dealer to be brought to this pass, and there were few who faced such a necessity with impudence. The reputation of a man was considered to be tainted if in after years gossip was able to say truly that he still owed his creditors forty cents on the dollar. It was a commercial stigma. A state of public opinion which thus looked upon a compromise, although severe was wholesome. It tended to make a compromise something to be shunned, and when one did happen it was usually traceable to bad management or misfortune, seldom to fraud or strategy. The thing is so often happening nowadays that it has come to be looked upon as one of the ordinary devices of shrewdness. The dealer who can compromise with his creditors for sixty or seventy cents in the dollar is not withheld by any obloquy that is now attached to this mode of settling. Such a settlement is of so common occurrence that public opinion is familiarized and is scarcely outraged by the most flagrant cases of dishonest intent. The extent to which assigning and compromising are resorted to in our province is indicated by the fact that it is enough to yield lucrative employment to several assignees. The advent of the assignee did not take place in an era of rare commercial uprightness.

So long as a dealer can look forward to a compromise as a not desperate resort, he will be the less advised to manage his business providently. If he finds himself pitted against a competitor who has a strong hold on the local trade, he will not be hindered from lowering prices to attract some of that trade, by the consideration that such a course may run himself out of business. He feels that there is salvation for him even after he has got below the point of solvency. All he has to look out for is not to carry the thing too far. He will undersell and become behindhand with his engagements; he will secure an advantageous compromise, and like the mythical Antaeus, he will rise the stronger of his fall. Then he can compete with his rival in good heart-earnest, because, has he not bought his goods at a cost of one-half or three-fifths of the price that his rival paid? And the latter, a square-dealing man, is forced finally to the same shift as his guileful opponent took to from choice and natural depravity. Thus a custom, allowed to be successfully worked by unprincipled men, reacts upon the integrity of the trade in the same locality, and helps to thrust the most desirable dealers completely out of the business. In their own interests, wholesalers can not wish this to be an effect of any practice to which they give countenance. They surely want an elect among their customers from whom they will get all that is due them. If they do, then let them be more exacting with would-be compromisers.

One branch of the Canadian customs service of which the public sees little, but which none the less has important functions to perform, is the sugar. testing department. The tests are made by two young ladies, Miss Christie and Miss Parmelee, and during the past fiscal year they analyzed by polariscope 2,249 samples of sugar, and the amount of duty collected as a result of their laboratory work exceeded $3,500,000. Each sample of sugar is analyzed in duplicate to ensure accuracy, and if the two analyses agree within three-tenths of one degree they are taken as correct. Should there be a greater difference than three-tenths the analyses must be gone over, and it is a striking tribute to the skill these young ladies have acquired in handling the polariscope that during the year it was only found necessary to re-analyze eight samples; but as regards the final result and consequent classification for duty, in no instance was an error shown. In addition to the 2,249 regular tests made at the departmental laboratory, a great many tests of so-called molasses were made for the purpose of ascertaining their true character and the proper rate of duty payable under the tariff. Regular samples of sugar are tested at the department the day they arrive, no matter how numerous they may be, so that it sometimes happens that it is ten or eleven o'clock at night before the work is completed.

A clean store and tastefully arranged goods will invite trade.

CLEAN BUSINESS.

We need not specify, but some late revelations in the law courts make one the very reverse of optimistic as to the average conscience. The specially sinister element is the co ol and apparently knowing assumption on the part of experts that slimy methods in business are, of course, the rule. But, after all, this is no new thing. The old time divine who said he was too poor to keep a conscience was neither a sinner nor a fool. He was, in fact, much nearer being a philosopher and a saint. Neither was he entirely a satirist or a jester in saying that. It was far more likely that he spoke out of the bitterness of his heart. He only blurted out what ten thousand felt—and feel. Are we any nearer the demonstration of the truth of the highly proper, but dissapointing proverb that "Honesty is the best policy"? It is very doubtful. Here and there a man seems to prosper through sheer honesty, but it is not so much his honesty that pays as the good article that he sells. Let that fall off, and who will stick to him for his mere honesty? No; it is plate glass that pays, the flare of lights, rowdy advertisements, impudent assertion, and fooling and flattering the queer thing called public "taste." There are exceptions; but the man who will only do clean business, and stick to it, is in financial danger—at all events for a time. He must be prepared to say, in the spirit of the old Hebrew, "Better is a dry morsel with a good conscience than a house full of feasting with shame."

One of the most unclean and corrupting sides of modern business is the altogether pernicious system of giving tips, presents and bribes. The master who allows his servants to take discounts and tips from tradespeople is simply teaching them to cheat him. He is possibly conniving at a double fraud. The commercial traveller who paves his way with pianos ought to be suspected. He has got to cheat somebody in order to make that pay; or, if he is not a tricky seller, he is, anyhow, a mean competitor, who introduces into what should be straightforward business the spirit of the man who would win a race by doctoring an opponent's horse. A good story comes from America, which we hope is true. A pushing manufacturer calls upon a Government official about the supply of certain stores, and on concluding the interview, quietly puts on the table, in an off-hand way, a bill for a handsome sum. "Ah! and what is this for?" asked the cheery official. "Oh, that's nothing!—a trifling matter for some cigars for your young people." "Oh, then, I suppose you are in favor of the weed?" "Yes, I like a good cigar as well as anyone." "Then let me offer you one," said the wary official, handing him a box. The briber took one. "Now let me offer you a light," said the other quietly, rolling up the precious piece of paper into a pipe-light. Deliberately lighting it, with a smiling face, under the eyes of the briber, who, seeing the day of judgment had come, had just sufficient presence of mind to light his cigar at the blazing bill and bolt. That was a gay and light-hearted American way of washing one's hands of a briber. Here is a story with a different mood in it, illustrating the British bull-dog way of treating the same matter. A certain man occupied a post of great responsibility and influence as manager of one of the largest companies in England. One day a merchant called upon him and was anxious to sell some steel. He very quietly set down before him a roll of notes amounting to £500. "What are these?" asked the manager, taking them up. "Oh," exclaimed the merchant in an undertone, "you will be good enough to accept them with the compliments of the firm." Then it flashed upon the man that it was a bribe. Crumpling the notes together as if they were so much waste paper, he flung them out of the office door, and said indignantly, "Sir, if you are not gone after them in one minute, I will kick you there." Such men are priceless; and, whether they simply shame their man, or kick him out, is only a matter of detail. They are the very salt of the earth, who keep it from rottenness.

Young men starting in business are, in these days of sharp competition, tried as with fire. Here is a young accountant, clever and knowing it, with any amount of work in him, and longing to get plenty to do. Enter an auctioneer. "Glad to see you well started, Mr. Johnson. I wish you success. Thought I'd look in and say so. And, bye-the-by, if I can put anything in your way I shall be glad to do so We might make it mutually agreeable and useful. Tell you what, now. It might suit you to run all your sales through one man. Better for you in many ways. For one thing—if you will give me all your sales, I will share all my commissions with you." That is perhaps his first "temptation of the Devil." It looks so simple, too. Why should he not do it. If he has to wind up estates, it really might be most convenient to do with one regular man. No one would be wronged. The estates would not suffer. In any case, the auctioneer's commission would have to be paid out of each particular estate, and if he got half of that commission besides his own fees, why not? Lucky for him if he sees the cloven foot, and if he has resolution enough to feel his way right up from the cloven foot to tail, and jaws, and horns. Lucky for him if he says to himself, "But every sale should, of course, be given to a man who is the best man in regard to the particular things to be sold; land to one man, leather to another, timber here, cattle there. Of course, then, it won't do for me to tie myself up to one man, to the injury of my clients, simply for the sake of that half commission besides my own proper fees."

Or a solicitor's managing clerk comes in. "Morning, Johnson. There' a little matter I think I can manage to put in your way—that has come into our hands. But if I go out of my way to get the governor to give it to you, you must share your fees with me. What do you say?" Another temptation. What right has a managing clerk to plot for the placing of business behind the back of his principal, and behind the back of his principal's client, with his eye on fees that do not belong to him? What does that really mean? It means not going to the best man, who might be insulted by an offer like that, but to an inferior man, or to an over anxious novice, who might be open to the temptation. Lucky, again, if your young wayfarer tightens his belt and goes for the tempter with such protests and refusals as may serve both to strengthen himself and to frighten him.

Is this preaching? Would to heaven it were! Anyhow, it is good business. We have admitted that unclean business pays, but unclean business does not always pay. In the long run, unclean business is bad business. There comes a time when even the most brazen liar gets found out; and then the old foggy proverb, "Honesty is the best policy," comes slowly lumbering up, and demonstrates its truth. But what if it were preaching? Even on the score of living a happy life there is a good deal to be said for a clean bill of moral health. The old Hebrew was right—"The way of the transgressor is hard." It really becomes wearying and worrying at last to keep up the game of the briber or the cheat. Business based on unscrupulous competition, or on brazen ingenuity, is always an anxious thing. The old way was the pleasantest. Yes, a man is simply a fool, merely as a pleasure seeker, or a player for safety, who enters the thorny path of the sharper, and who allows his business to become unclean. —Australasian.

VERY MUCH APPRECIATED.

WAVERLY, Jan'y 18, '89.

DEAR SIR,—Enclosed please find m. o. for $2 on account of our subscription to the CANADIAN GROCER. We do not know what amount is due you. Please let us know and we will remit, as we very much appreciate THE GROCER.

Yours truly,
W. J. PARKER & CO.

The Inland Revenue Department has recently issued a bulletin of about thirty pages, which is devoted exclusively to the subject of baking powder, and which shows that the majority of the goods in the market are adulterated and unfit for use. Prof. A. McGill, who has had charge of this important work for the Government, says that "imperial baking powder is an excellent powder." A word to the sensible housekeeper should be sufficient.

THE CUSTOMS REPORT ON TEA.

We take the following remarks on tea from the thirty-third report of the Commissioners on Her Majesty's Customs :—

The gross revenue from tea has increased to the extent of £16,921 or 36 per cent. only upon the amount received from this source in the financial year preceding. This increase is £29,212 less than might have been expected from the increase of population during the year, but a reference to table 10 and its supplement will show that the yield of £4,630,316 is not unsatisfactory in respect of the increase of population alone taken over a period of ten years, and is upon this basis of calculation in excess of the sum which would have been strictly proportionate by £24,871.

The crop of tea, which was good in 1887, was bad in all the producing countries in 1888, and, the tea being of inferior quality, dealers would only buy to suit their immediate requirements. But although the inferior crop of 1888 may not have been without its effect on the consumption of tea in 1888-9, the main cause for the check which it appears to have sustained is no doubt the increasing consumption of Indian and Ceylon teas in this country, to which we have adverted in previous reports. The subjoined table, in continuation of that which appeared in our last annual report, exhibits in a marked degree the continued decline of our tea trade with China, and the continued advance of that with India and Ceylon. It is especially to be noted that our trade with our two dependencies has for the first time exceeded in amount our trade with China in a commodity with which her name has for a long period of time been so intimately connected.

In estimating the probability or otherwise of a recovery in the position of China teas in the home market the following considerations may be of interest :—

It is well known that the heavy export taxes levied in China have contributed to the decadence of the tea trade of that country and to the development of that of India and Ceylon, where the article starts free. The Chinese, laboring under this disadvantage, have endeavoured to compete by lessening their cost of production, with a consequent deterioration in the quality of the leaf. Imperfect preparation and the mixture of different qualities in packing have led to loss of trade in this country. It has been stated that medical opinions have recently been given that the excessive quantity of tannin found in the Indian and Ceylon teas is injurious to health. Experts, however, have asserted that injury is caused by the "sap or living juice" not being sufficiently expressed before the leaves are fired, and they predict with more or less confidence a revival of the trade of China, where, as they allege, tea is prepared in a less cheap and slovenly manner. On the other hand those who are more especially interested in the Indian and Ceylon teas do not consider that they will lose the position which they have obtained. The favor with which they are regarded by the British public is said to be in some measure due to the energy with which the trade has been pushed and the strong ties of relationship everywhere connecting the planters with the mother country. Much of the China crop has been gradually diverted to other countries, where it is more appreciated than the less-known produce of India and Ceylon.

But whatever weight may be properly attached to any of the foregoing observations, there is little doubt that the main cause of the popularity of the Indian and Ceylon teas in this country is the stronger liquid which they produce. We pointed out last year that a decline in this head of duty might be expected on this account, and as the point is of considerable importance in so productive a source of revenue we submit to your lordships some considerations as to the effect which this displacement of Chinese by Indian and Ceylon teas has had upon the yield of duty. A given quantity of Indian or Ceylon teas gives a deeper color and stronger flavor than a similar quantity of Chinese tea, the Indian infusion being somewhat deeper and stronger than that produced by Ceylon tea.

All authorities are, we are informed, agreed upon this point, but they vary in the estimate which they form as to how far a given quantity of Indian tea goes in comparison with a similar quantity of Chinese tea. From the information which has been afforded us on the subject, we believe that we make a moderate estimate in assuming that Indian tea goes half as far again as Chinese tea, so far as depth of colour and fulness (not delicacy) of flavor are concerned.

Thus, if one lb. of Chinese tea produces five gallons of tea of a certain depth of color and fulness of flavor, one pound of Indian tea will produce 7½ gallons of a similar beverage.

The proportion which the total quantity of tea taken into home consumption bears to the total quantity imported is, roughly speaking, somewhat more than three-fourths. In the year 1888, 112,383,217 lbs. of Indian and Ceylon teas were imported into the United Kingdom, three-fourths of which amount to 84,287,412 lbs., and, in the absence of exact figures, assuming this weight to represent the quantity of Indian and Ceylon teas delivered for home consumption, the duty thereon amounted to £2,107,185.

Upon the basis of the estimate which we have indicated above it would have taken 126,431,118 lbs. of Chinese tea to have produced a similar amount of beverage to that producible by the foregoing weight of Indian and Ceylon teas, and, if Chinese tea had been actually so consumed, the country would then have received £1,053,592 more in revenue than it actually did. It appears therefore that the displacement of Chinese tea by that produced in India and Ceylon is practically tantamount to a reduction of duty on Indian and Ceylon teas, the effect of which is differential in their favor as against tea from China.

Although our data are imperfect we will endeavor to place before your lordships an estimate as to the amount of this reduction in the rate of tea duty, which has thus imperceptibly taken place within the last five years. From the accompanying table it will be seen that in the period of six years, from 1883 to 1888, the quantity of Indian and Ceylon teas imported into the United Kingdom has been 486,000,000 lb.

PACK OF SALMON.

The total pack of salmon in British Columbia during the season of 1889, according to a statement supplied to the Fisheries Department, reached the enormous total of 414,294 cases. These were put up as follows : Fraser river, 303,875; Skeena river, 58,165; Rives inlet, 25,704; Naas river, 19,410; Alert bay, 7,140. The product was shipped to the following places: London, 182,432 cases; Liverpool, 156,015; Eastern Canada, 42,261; Australia, 24,031; South America, 400; local sales, 9,145. The phenomenal character of last season's pack may be judged when it is stated that the previous highest pack in one season was 255,061 in the year 1882. In 1888 184,040 cases were put up. Mr. Alex. R. Ewen, a hard-headed Scotchman, resident at New Westminster, was the pioneer of the salmon-canning industry. In 1876 he packed 3,125 cases, while in 1889 the total output of his cannery on the Fraser river was 33,582 cases, the highest number ever packed by a Canadian firm. A British Columbian now in town told a reporter that Mr. Ewen's profits on last season's operations could not be less than $150,000.

Patronize the manufacturer who, to your knowledge, sells unadulterated goods.

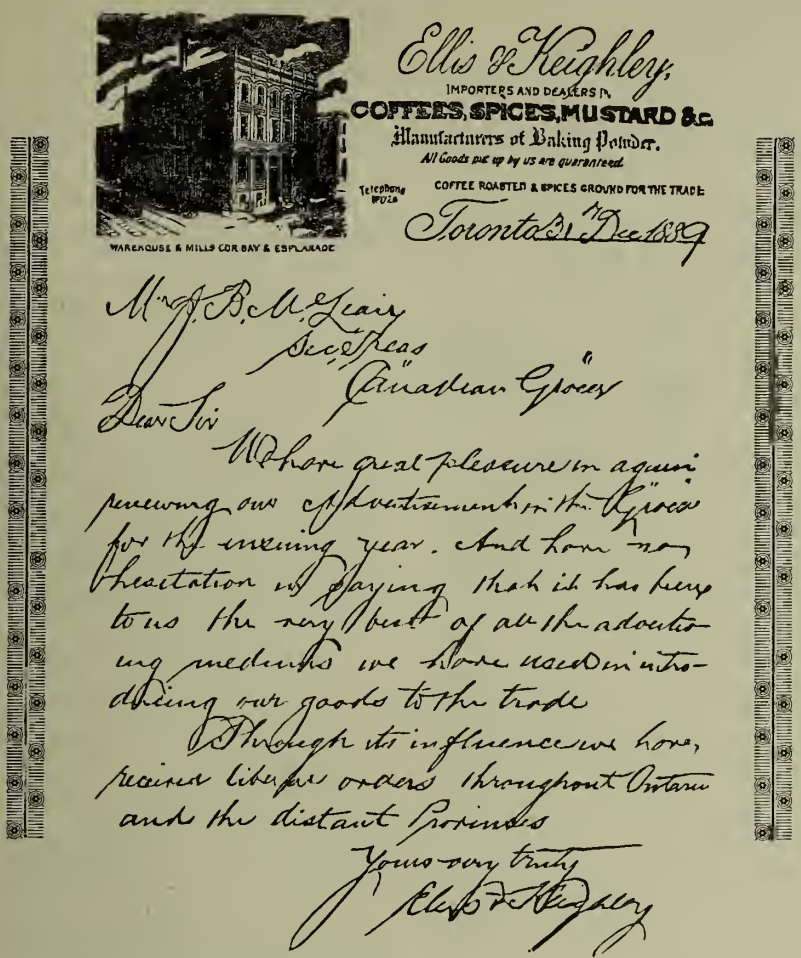
To be prudent and saving does not mean to be nigardly.

If you have to complain of any shipment of merchandise, do so by first mail.

How to Sell Goods

Send Ten Cents to the GROCER PUBLISHING CO. for a copy of B. F. Cumming's Prize Essay on "How to Sell Goods."

The Grocer Publishing Co.
6 Wellington St. W., Toronto.



The above is a fac-similie of a letter received from Ellis & Keighley of this city.



Mr. A. J. Saunders, successor to Wall & Saunders, has an attack of la grippe, but the people of Paris keep gripping his goods just the same.

Mr. Robert Reid, of Aylwin, has taken possession of John Brooks' old business stand, Lowe, and is laying in a large stock of goods.

Mr. W. Watt, of the firm of G. Watt & Son, wholesale grocers, London, Ont., was married on Friday to Miss McKee, daughter of the late Dr. McKee.

An agent of the Armour Company of Chicago recently offered to Belleville butchers, beef by the quarter at less than six cents per pound laid down, duty paid. He stated that he had sold nine car-loads at Berlin, Ont.

Mr. G. T. Simpson's store, Paris, Ont., does not look old or rusty, but is clean and bright. He has flowers blooming in the window. Mr. Simpson's trade necessitates he opening up of fresh goods nearly every day, so one does not "get on" to any idea that it is ever dull with him.

Some time Friday night the store of the Merchant's Tea Company on James street, Hamilton, was burglarized, and a quantity of the jewelry which they are giving away with their canisters of tea carried off. The plate glass window in front was smashed, and entrance effected in that way. The tea packages were ransacked, and everything in the place turned topsy-turvy. Burnt matches were found all over the floor in the morning. The matter was reported to the police, and Detectives Doyle and Campbell succeeded in capturing one of the thieves, who gave his name as Morris Ryan. A quantity of the jewellry was found upon him when taken into custody. Henry Reid and Matthew Fisher, representing the company, will at the same time have to answer to a charge that they, "on the 17th day of January, did sell a package of tea, being the means of disposing of a breastpin by a mode of chance, contrary to the form of the statute in such case made and provided." This is the same company that operated in Toronto some time ago under the name of the Traders' Tea Company.

At the convention of Creameries Association in Seaforth on the 15th inst., it was moved by Mr. A. Wenger, seconded by Mr. J. S. Pearce, and carried unanimously. That whereas the Dominion Government has by order-in-council created the office of a commissioner of dairy husbandry for the Dominion of Canada, to assist in the further profitable developments and extension of dairy farming, to help in the improvement of the quality of milk, butter and cheese, and to furnish information relating to the needs of the markets, which are now or may be supplied by our products, we the officers and members of the Ontario Creameries Association in annual convention assembled, hereby express our satisfaction with and approval of the action of the Government in the creation of said office and in the appointment thereto of Prof. James W. Robertson, who has been intimately and actively interested in the work of the association since its inception. Resolved, further, that we commend to the special attention of the Government and the new dairy commissioner the needs of the butter-making industry as deserving special consideration and aid from Government experimental work, instruction and encouragement.

THE CANNED GOODS LAW.

Her Majesty, by and with the advice and consent of the Senate and House of Commons of Canada, enacts as follows:—

In this Act the expression "package" means every can, tin or package in which articles or goods are put up for sale, and which are closed by being hermetically sealed. 48-49 V., c. 63, s. 1.

Except in the case of goods packed previously to July 20, 1885, every package of canned goods sold or offered for sale in Canada, for consumption therein, shall have attached thereto or imprinted thereon a label or stamp, setting forth in legible characters the name and address of the person, firm or company by whom the same was packed, or of the dealer who sells the same or offers it for sale.

Every such package containing goods prepared from products which have been dried previously to being so prepared, shall, in addition, be labelled or stamped with the word "sealed," which word shall be plainly printed diagonally across the face of the label in large, legible type at least half an inch in height and three-eighths of an inch in width.

Every person who sells or offers for sale any such goods in violation of any provision of this section shall, on summary conviction before a justice of the peace, for a first offence incur a penalty of two dollars for each such package, and for a subsequent offence a penalty not exceeding twenty dollars and not less than four dollars for each such package in respect of which any such provision has been violated. 48-49 V., c. 63, s. 2.

Every person who places on any package any label, brand or mark which falsely represents the quantity or weight of the contents of such package, shall, on summary conviction before a a justice of the peace, incur a penalty of two dollars for each package on which the quantity or weight is so falsely represented; provided always, that a variation under the rate of three per cent. shall not be deemed a violation of the provisions of this section. 48-49 V., c. 63, s. 3.

Every person who places on any package any label, brand or mark which falsely represents the date when the article or goods contained therein were packed, shall, on summary conviction before a justice of the peace, incur a penalty of two dollars for each package on which such date is falsely represented. 48-49 V., c. 63, s. 4.



Home Made
Marmalade
JAMS, JELLIES
PACKED BY
Alexander Cairns, Paisley, Scotland,
BLAIKLOCK BROS, Agents,
17 Common St., MONTREAL.

These goods are guaranteed to be of the very finest quality, and are specially supplied to Her Majesty The Queen. To be obtained from all first-class grocers.

SHOP WINDOW FROSTING AND GLEANING.

A correspondent of the "American Artisan" contributes the following for the benefit of those who have been troubled with frosted or steamy windows :—

Permit me to contribute to the discussion relative to preventing frosted windows in stores, etc. Several plans have been submitted, each more or less effectual, I have no doubt. The simplest way that I know of is that of introducing a circulation of cold air by means of a tin or galvanized iron pipe. In every case, of course it is necessary to have a double window, as your correspondents have described. Before fixing the inside movable windows, cut a hole through the bottom of the store window sash. This can be done at the side, and can be made of a size proportionate to the space inclosed ; for ordinary store windows, a pipe two and a half inches to three inches diameter will be found sufficient. Let the pipe be made with a straight elbow, and so fixed as to run up the side of the store window sash inside. It will take up very little room and will be unnoticed. Next connect the pipe in the store with the chimney flue or with a stove-pipe. A circulation of air will thus always be obtained between the store window and the air space, and an equitable temperature maintained which will prevent the great annoyance of windows becoming frosted. While upon the subject of store windows and the evils by which they are sometimes affected, let me say a word about window steaming. This is not so troublesome in this country as in some others where the climate is more humid and fogs are prevalent, but it does occur sometimes. I enclose a letter which appeared in the London Ironmonger upon this subject. If you think proper to publish it, doubtless some readers of the American Artisan will profit by the suggestions contained in it. The writer thus states his experience :—

I had two windows, both enclosed in an ordinary way with doors far from air-tight, and these used to be a great source of annoyance from steaming. I came to the conclusion that this was due to the fact that during the autumn and winter months, when the shop door would be kept closed, the air inside the premises became charged with moisture from gas burners alight, breath of customers and assistants, and wet about the place rising into the same air through warmth of shop. This moisture laden air would then find its way into the window enclosure, and coming into contact with the glass at several degrees colder temperature than the shop, would condense on the surface. I "cured" my smaller window thoroughly by making it air-tight in the following way : I glued several sheets of brown paper over the floor of the window (to keep out gas fumes from cellar below,) and gave it one or two coats of paint. With sheet-rubber draught stopping I had the door made air-tight. This window is now no trouble. The other window was not so easily managed, as I wished to light it inside. The floor was made air-tight in the way just described, and the doors also. A regenerative gas lamp was fixed in the ceiling, with a galvanized ventilating pipe let into a flue to carry off its fumes. To supply the necessary air to support combustion of this gas lamp, a zinc pipe was let into the floor of window and run out under the stallboard opening into the street. Two pieces of canvas were let into this air pipe at intervals to keep out dust, and at one end was a hit-and-miss ventilator, the other end being guarded by perforated zinc. This arrangement keeps the larger window free from steaming on most days, but is of course no benefit when the atmosphere is thoroughly charged with damp or fog.

EDWARD ADAMS & CO.

ESTABLISHED 1846.

Wholesale Grocers and Importers of

TEAS, SUGARS, COFFEES,

Tobaccos, Wines and Spirits

95 & 97 Dundas St., London, Ont.

NEW FRUITS IN STORE.

Boxes Superior London Layers, 2 Crown; boxes and ½ Flats, Black Baskets, 2 Crown; boxes Blue Baskets, 2 Crown ; boxes and ½ Flats Connoiseur Clusters ; boxes Dehesa Clusters ; boxes Dehesa Layers ; boxes Dessert Clusters ; boxes Imperial Dehesa Vega Layers ; boxes Imperial Russian Clusters ; boxes Finest Vega Layers.
Qtr. flats Superior Dehesa ; ½ flats Finest Vega ; ½ flats Finest Dehese Layers.
Kegs Seedless Raisins.
Valencia F. O. S.—Selected and Layers—½ boxes.
Currants—Vostizza, finest and choicest, cases and ½ cases ; Patras, Filiatra and Provincials in barrels, ½ barrels and cases.
Botger & Co.'s Jams, Jellies and Marmalade, in 1-lb. glass jars ; also Solidified Jellies, half pints, pints and quarts.
Cunningham & DeFourcer Co.'s English Potted Meats.

EBY, BLAIN & CO.,
CORNER FRONT AND SCOTT STS., TORONTO.

CHARTERED BANKS.

The following is a list of the banks in Canada acting under a Dominion Government Charter :

ONTARIO.

Bank of Toronto.	Imp'l Bank of Canada.
Can. Bank of Com'erce.	Traders' do
Dominion Bank.	Bank of Hamilton.
Ontario Bank.	Bank of Ottawa.
Standard Bank.	Western Bank of Can.

QUEBEC.

Bank of Montreal.	Merchants Bank of Can
Bank of B. N. America.	Banque Nationale.
Banque du Peuple.	Quebec Bank.
Banque Jacques Cartier	Union Bank of Canada.
Banque Ville Marie.	Banque de St. Jean.
Banque d'Hochelaga.	Banq de St. Hyacinthe.
Molson's Bank.	East. Townships Bank

NOVA SCOTIA.

Bank of Nova Scotia.	Halifax Banking Co.
Mer. Bank of Halifax.	Bank of Yarmouth.
People's Bank do	Exch. B'k of Yarmouth
Union Bank do	Com'l B'k of Windsor.

NEW BRUNSWICK.

Bank of N. Brunswick. | People's Bank.
St. Stephen's Bank.

MANITOBA.

Commercial Bank of Manitoba.

BRITISH COLUMBIA.

Bank of British Columbia.

You can lose more than we do by not subscribing for this paper.

Are you insured? If so, read your policy, and don't fail to keep your premiums paid up.

We offer Valencia Raisins, Merle & Morand Brands Malaga Raisins, Figs, in Mats and Boxes. London Peels, best quality; French Prunes, cases, 1-2 cases and 1-4 cases; Cheese, Gorgonzola and Rocquefort. French Sardines, 100 cases, 1-4 tins, Jean Nantes brand.

L. CHAPUT, FILS & CIE., Wholesale Grocers, 2 & 4 DeBRESOLES ST., MONTREAL

ESTABLISHED 1842.

T. KINNEAR & CO.

Wholesale Grocers,

IMPORTERS OF TEAS,

SUGARS, ETC.

47 FRONT ST. EAST,

TORONTO. ONT.

DAVIDSON & HAY
Wholesale Grocers,
36 Yonge Street,
TORONTO, ONT.

FULL LINES OF
CANNED GOODS
INCLUDING THE
"Lynx" Brand of Salmon and
"Clover Leaf" Lobsters.
Teas, Sugars, Syrups,
and general Groceries.
Sloan & Crowther
59, 61 and 63 Front St. East,
TORONTO.

H. P. ECKARDT & CO
IMPORTERS
--: AND :--
Wholesale Grocers.
3 FRONT ST. EAST, TORONTO

THE INSURANCE QUESTION.

"How much insurance have you?" Is a question the credit man of your wholesale house will ask you when you come into market the next time, and this leads us to ask you the question now. This is the season of many fires. The defective flues in new buildings now become manifest when fires are built in stoves and furnaces for the first time. The accumulation of dust in hot-air pipes, the stoppage of chimneys, and the faulty arrangement of stoves newly set up, are all frequent causes of fires.

Not long ago a large hotel building in a prosperous town in Western Michigan was burned to the ground, the newspapers stating the loss to be $150,000. In conversation with an insurance man about this case, he made the remark that the house was insured for but $75,000. "That shows how much the owner valued his property at," said the adjuster. This is a view which merchants seldom take of the insurance matter. If you have a stock of $25,000, and only have it insured for $10,000, there is danger that the wholesalers and the insurance companies will take it for granted that the sum for which you had insurance was the amount you valued your stock at, and they may think there may have been some skullduggery in the fire.

On business principles we think a merchant should carry as much insurance as he can get on his stock. If he burns out it will not be through any fault of his own. You have not only to trust the carefulness of your own clerks and attendants, but you have to rely upon the good judgment of every other person connected with an adjoining property. A small fire, aided by a big wind, may wipe your stock out quicker than any "cost sale" could ever do, and you be the loser of all your business. With good, clean insurance, you will be far from ruined. You will be benefited, because you will have money enough to start in business again with a fresh, clean stock, and with the sympathy of your trade.

Although it is possible to look upon a fire as a benefit, it is only so looked upon after it occurs, and after the insurance companies have taken all the time they wished in which to pay the losses. Looked at from the other side, a merchant will hardly hail a prospective fire as a blessing, and will do all in his power to prevent it. There are some things a man ought to look to in the beginning of winter in order that he may not be burned out. When the stoves are put up in the store the chimneys should be cleaned.

Care should be taken that the register pits are clean from dust and sweepings, and that the hot-air pipes are well guarded where they pass through the floors. The fires that are caused by neglect of this precaution are many. The lamps which light the store should also be the object of some attention. It is dangerous to use too light a grade of oil, and although most States have oil inspectors, whose duties are to see that oil below a certain test is excluded from the State, there are still some States where this wholesale law has not yet been passed, and oil of low grade is sold. The temptation to dress windows with light, inflamable stuffs, and the danger of sudden draughts blowing these into the flames of lamps, or of gas jets, is one which should be carefully prevented. —The American Storekeeper.

Honor is to business men what courage is to the soldier; what zeal is to the advocate; or impartiality to the judge.

Have you tried the Cash System? It would add years to your physical life, as well as to your business life, to be able to buy and sell for ash

WANTED.
TO REPRESENT A
Manufacturing or Wholesale House
AS THEIR
AGENT FOR NOVA SCOTIA.
Good connection with the wholesale and retail grocery trade. Address,
AGENT, P.O. Box 496.
HALIFAX.

J. W. LANG & CO.
Wholesale Grocers,
TORONTO.
Now in store. Delivery at once.
New Valencia, Malaga, and Smyrna Raisins. New Provincial, Patros, and Vostizza Currants. New Scotch and Leghorn Candied Peels. New Eleme Figs, and Shelled Almonds. Also to arrive in a few days, Turkish Prunes in Casks, Kegs and Cases.
33 Front Street East.

PERKINS, INCE & CO.
Wholesale Grocers,
TORONTO.
IN STORE—
Prunes, Season 1889.
(SPHINX BRAND.)
—MALAGA FRUIT—
FINEST SELECTED VALENCIAS
SELECTED VALENCIAS IN LAYERS

WARREN BROS. & BOOMER,
IMPORTERS
AND
WHOLESALE GROCERS.
35 and 37 Front St. East,
TORONTO, ONT.
SUGARS, COFFEES AND TEAS SPECIALTIES.

- PUDDINE -



- JELLYINE -

FRUIT PUDDINE In following flavors:
Vanilla, Lemon, Orange, Almond, and Macarroni.

ROYAL JELLYINE In following flavors:
Currant, Orange and Lemon.

These are delicious and wholesome articles for desserts or invalids.

ELLIS & KEIGHLEY,
Wholesale Agents,
TORONTO, - - ONTARIO.

SNOWDRIFT BAKING POWDER Co.,
BRANTFORD, ONT.
IMPORTERS OF COFFEES
And Wholesale Manufacturers of the Celebrated
SNOWDRIFT BAKING POWDER
Mustards, Spices, Flavoring Exracts, and
Self-Raising Buckwheat Flour

JOHNSTON'S
Guard against cold and sickness generally
FLUID
by taking specially nourishing food.
BEEF.

JOHNSTON'S
Recover the ground lost by sickness.
FLUID
by taking highly nutritious food.
BEEF.

Williamson & Lambe
STORAGE
54 & 56 Wellington St. E., Toronto.

ABOUT FLOUR.

Flour, as sold from the grocery store, is one of the staple articles. Almost we may say of as much importance as butter and eggs, therefore you will find that handling a first class brand is essential.

Buying flour that has nothing to recommend it but its cheapness is detrimental to your trade. Get hold of a good flour that suits your trade and then stick to it. You will find that your customers get so used to the flour that they will almost swear by it and not use any other. The price should not materially influence you in buying, as from long experience we have proven that if you get a cut on the market value you are very apt to be buying flour made from inferior wheat.

Two grades for general trade is all that is required. A straight grade that can be used for pastry or bread and a cheap grade for bread purposes only.

The trade in cities is verging into the paper sack trade, and the mills to meet this demand put up ¼ and ⅛ barrel packages with their own brand on the bags.

This plan, besides being convenient to the grocer and saving time also, makes a very good pile for the center of the store, as the packages are always attractive.

If you buy flour in bags it is necessary to have a bin to hold about two barrels, built in a dry part of the store, and use from this for orders of one pound and upwards. The surplus stock should always be kept in a dry place, and when so kept improves greatly with age. Hence it is advantageous to watch the markets closely, and when prices are right, lay in a stock and give your customers the benefit of this.

Some manufacturers put up their flour in wood, but by buying this way you pay 30c. extra for your package, and have no benefit from it as the flour keeps equally well in bags and takes up less room.

Be very careful to keep your flour and meals away from any oil or grease—nothing will spoil flour quicker.

THE ONTARIO BANK.

The Ontario Bank whose head office is in Toronto, has been a most unfortunate institution. The many troubles in its career are well known to our readers. Recently, it suffered several large losses by the failure of the Polson Iron Works, a produce firm, and in the North-west. The most serious of all its recent troubles has first been made public. This has been the discovery that several of the employees in the Toronto Branch had made away with large sums of money, chiefly by permitting their friends to overdraw their accounts. Brown, one of these, has skipped to Buffalo, while "Rolly" Moffat the other is in jail here. The mode of proceedure was not altogether a novel one, for such cases have occurred before, but they were quickly detected. By an understanding with Brown, he marked cheques as good for certain of his friends. These were deposited in another bank, and on being returned to the Ontario, were stolen, it is said, by Brown, and not charged up. Brown admitted having taken $40,000 or $50,000 of bank funds in this way. The nature of the charges against Moffat are apparently not so serious. He says that when he discovered the irregularities referred to above, he called Brown's attention to them, and the latter promised to make things all right; not doing so, Moffat reported the matter to the manager. A thorough examination of the books was then commenced and is now going on. In the coarse of these it was discovered that Mr. Moffat had cabled £80 to London in August last, to put up on the O'Connor-Searles boat race, in the name of general manager Holland. It was on a charge of stealing this money that he was arrested. It is said that the matter would have been overlooked, were it not that the Guarantee Co. insisted on a conviction before paying over the money. What the losses to the bank will be it is difficult to say, but it would not surprise us if the total amount would be close to $200,000. That such irregularities were going on under the eye of the general manager and the leading officials of the bank, would indicate that something is radically wrong in a banking system that permits it. In any well regulated bank, such proceedings would have been discovered in a very short time. Either the banking law should be changed or the Directors of Ontario should see that a better system is adopted. Of course at this time we hear a great deal about the neglect of the Directors, but we do not agree with this cry. It is no part of the Directors' work to look after the office management. Ontario has a good Board. Its Directors are shrewd, careful, mature business men.



TORONTO, JAN. 23, 1890.

GROCERIES.

Trade has been quiet again this week, and payments slow. Values of sugar are ⅛c. lower on whites, while dried fruits are firmer.

CANNED GOODS.

The market on fruits and vegetables continues firm, but without any change. Demand is quite up to if not better than the average for this season of the year. For staples present prices are considered reasonable. There is apparently no probability of a decline, and it is generally believed that there will be further advances, as wholesale dealers are now selling in many instances at less than they can replace the same goods from first hand. Inquiries in the fruit growing districts of Ontario show that, so far, no damage has been done to the young buds, but in the States, unless the season should prove unusually favorable, the damage will be serious. No sales of round lots have been reported this week. Wholesale men have sold tomatoes from $1.10 to $1.20, and corn and peas at $1.15 to $1.25. Peaches are steady at quotations. Salmon is weak and offered at lower prices. There is a pretty fair stock here, and holders are apparently afraid of a decline. For pink salmon holders ask $1.50 for "Queen" brand, to $1.20 for British America and Horse Shoe. White salmon is offered at $1.40.

From the annual review of the American Grocer, it appears that the quantity of sweet corn put up in the United States in 1889 was 1,760,300 cases of two dozen tins each, against 3,491,474 cases in 1888, a decrease of 1,731,174 cases, or nearly 44 per cent. The industry is overdone, and the production of low grade and medium canned corn far in excess of requirements. Although there was a great shrinkage in the pack, the market does not improve. Prices have ranged from 45c. to $1.40 per dozen, there being great irregularity in quality and quotations. Maine is the banner state, having put up 505,362 cases; Maryland, 378,104 cases; New York, 272,925 cases; the Western States, 495,899 cases, and all other States and Canada, 108,109 cases. The outlook is discouraging for the packers, except for those who put up a first-class article. The production of canned goods keeps in advance of the demand, owing to the rapid extension of the industry throughout the union.

COFFEE.

The local coffee market has ruled dull but steady while outside Rios are steady and mild grades show more than usual strength.

DRIED FRUIT AND NUTS.

This market shows a good strong undertone notwithstanding the dull demand for there are very few buyers at present. We would not like to advise larger purchases than are required for immediate wants. Yet we think that they will not be able to buy at lower prices than are now prevailing. There are no Valencia raisins to be had in Denia, the stock of Sultanas in Smyrna is next to nothing; currants are higher in price; Malaga raisins, almonds, walnuts, etc., are low and stocks are limited. There are no stocks held in the States and our only source of supply is England where stocks are also not large. Bendelari & Co. received the following from their New York correspondent:—"We would call your attention to the strong statistical position of Valencia raisins in this country. As our interior points and neighboring cities are without stocks, an unusual thing so early in the season, we have only to consider the port of New York as a point of distribution. Of the crop of 1887 and 1888 the consumption was, from December 1 to end of season:

Crop 1887 - -	609,000 boxes.
Crop 1888 - -	453,000 "
The stocks on hand in New York December 1, 1889, of the crop of 1889 was -	172,000 boxes.
Shipped from Denia since that date - - -	203,000 "
	375,000 "

It is estimated that the future shipment from Denia to New York will not exceed 20,000 boxes, in which case, taking the average consumption of the past two years, 530,000 boxes, as an estimate of our requirements, there will be an insufficent supply. The consumption of the crop of 1888 was affected by the poor condition of the fruit, and even then we were entirely bare of stock long before the arrival of the new fruit. The absence of cheap Elemes, Sultanas and Belvideres is a good feature. The California product is only one-half, say 500,000 boxes, against 1,000,000 last year. The Malaga supply in this country is insignificant.

On this market currants have been steady. Dates and figs dull and unchanged. Prunes were in better demand, but the movement is still light. Valencia raisins are held at an advance of ¼c. at 7¼c. though the range is still 7 to 7¼c. for prime stock; no sales of round lots are reported; holders ask 6¾ to 7c. on spot. Good sultanas are held at 10 to 11c. Malagas are dull but steadily held.

NUTS.

Nuts are dull but steady. Grenoble walnuts are firmly held. New marbots are offering to arrive next week at 13c.

PEELS.

Dull but steadier. The domestic stock that was offered at lower prices is now exhausted.

SPICES.

From the circular letter of Symons & Bicker Caarten, of Rotterdam, we obtain the following upon the situation of nutmegs and mace: "There was brisk competition at the last public sale and Banda grown nutmegs, Nos. 1 and 2 brought full valuation, and Mace Favergad one penny above valuation. The offering was all more or less affected by the drought, the nutmegs showing quite a mouldy, rotten and corky nuts, and the mace hard, dry, mouldy and wormy. The arrivals of nutmegs in Holland during first eleven months of 1889 were 488,200 kilos, against 327,800 same time 1888, and 632,700 same time 1887. The importation of 1889 consisted of about 277,000 kilos Banda, Nos. 1, 2 and 2B; 68,000 do Padang, Penang, Java, Menados Nos. 1, 2 and 2B; 143,000 kilos Nos. 3 and 4, sundries, broken and wild nuts. The Holland stock on hand December 1st, was 178,700 kilos, against 89,000 kilos in 1888 and 156,400 in 1887. Much stress is laid upon the poor quality of the present accumulation, consisting principally of sick Banda nutmegs, Menados and Javas, substitutes not generally liked, and to a small extent of Padangs. The next sale of Banda growths will not take place until March, and is expected to embrace the same doubtful quantity, as the arrivals to that date can only embrace old crop."

SUGAR.

A decline of ⅛c. in all whites was the feature of the market since last report. Demand has been light. Yellows are now generally sold at 5⅛c. up, with an occasional shading below that figure when compelled by competition. Outside markets are dull but steady. The New York Bulletin draws attention to a singular feature in the Canadian market, that prices of refined sugar in Montreal are lower than raw sugar in New York "showing that prices are lower there than in any market on this continent. A fairly bright refined sugar has been sold there recently at 5⅛c. in round quantities, and low grades as low as 4⅝ to 4¾c., whilst sales of raw in this city of the same description as that from which the latter qualities of refined were made sold at 4⅞ to 5c."

SYRUPS AND MOLASSES.

Demand is quiet and prices are unchanged.

TEAS.

In a general way there has not been much business done but now and then a sale of a good sized lot was reported. All kinds have received a fair share of attention. Cheap Japans and Young Hysons are scarce. In Indian tea the local market continues dull and without much enquiry. On the resumption of business in London bidding was strong and prices for all grades were maintained. Judging from the figures just issued the statistical position is favorable, the deliveries for December being 8,746,009 lbs. against 7,003,000 for the same month previous year; and for the past six months about 6,000,000 more than for the corresponding period of 1888; while the stock on the 31st ulto. was 2,250,000 lbs. smaller.

The local business in Ceylons was small. The London market is opened with a brisk enquiry and prices were slightly firmer, the weekly average having improved about ¼c.

BUTTER AND CHEESE.

The prices of the classes of butter in which the transactions have been fewest have undergone no change since the last report. On the other hand those with which the market has been most abundantly stocked have shifted below the prices at which they were quoted a week ago. The latter are the two classes of roll butter, the fall in pound rolls being the greater. Pound rolls are now 20 to 22, with much more bought at the lower figure. The quality is up to that marketed a week ago, but the quantity is greater, and the demand unchanged. Large rolls are a cent lower than last week, running from 13 to 15c. The most commonly paid price has been 14c. Dairy packed is 16 to 17c. The usual proportion of it has been marketed. Store-packed is 10 to 13c., and the interest of buyers in it is decreasing, as there is an adequate supply of the better qualities at a price people will pay. Good creamery butter keeps its own circle of consumption, and remains at 23 to 24c.

Cheese has experienced no change in the prices current for the past two months. The summer make brings 8 to 9½c., and early autumn cheese is 10½ to 11c. The October and November make are not yet being brought into the trade by the wholesale dealers here.

COUNTRY PRODUCE.

APPLES—The state of the market tends to depress buying. The amount of waste in

KNOX, MORGAN & CO'Y

WHOLESALE DRY GOODS IMPORTERS

31 Major Street, Manchester. Hamilton, Ont.

FOR SPRING 1890

WE DIRECT THE ATTENTION OF WESTERN ONTARIO MERCHANTS To our Towellings, Table Linens, Plain and Checked Hollands, Striped Linen Drills. Worsted Pantings, Scotch Tweeds, bought before advance. Prints and Satteens, Latest Novelties, special Cloths and Finishes. Parasols, Curtains and Hosiery.

SEE SAMPLES NOW IN TRAVELLERS' HANDS.

MONTREAL Markets continued.

handling has so far been great. The fruit was scarce enough and good enough, but the unlooked-for condition of the weather has made apples a source of anxiety to every man who handled them on a large scale. Prices are therefore down to $1.50 to $2.50 in car lots, and $2.50 to $2.75 in store quantities. Very select apples will bring $3 for local selling. There are not many offering, and there is no longing among shippers for any increase.

BEANS—Are worth $1.60 to $1.65, and in small lots $1.75. There is a very quiet demand, but it seems capable of absorbing the whole season's growth before the new crop comes in.

DRIED APPLES—Have not yet received much attention, sales being infrequent and small. They are worth 5 to 5¼ in large orders, and 5½ to 6c. per single barrel

EVAPORATED APPLES—The prices have not shifted from the point at which they stood when the market opened. They are still 9 to 10c.

EGGS—Limed are worth 15 to 16c. Fresh in cased lots are 19 to 20c. New laid eggs in lots of three to six dozens are 22 to 23c. Eggs are now quite plentiful. It is most unusual that hens should begin laying before March, but the extreme mildness of the winter has got them started thus early. Our own supply is therefore very good. A large stock of American eggs are also on our market, and these helped to drag down prices from the high position they held at the beginning of the year.

GAME.—Rabbits are 20c. per pair, and pigeons are to 25 to 30c. per pair.

HAY.—No. 1 pressed is $10.50; No. 2, for which a slight demand is setting in, is worth $8. Hay, loose on street is worth $11 to $13 for No. 1, and $7 to $10 for No. 2.

HIDES.—Cured are 4¾c., and green are 4c. for No. 1, 3c. for No. 2, and 2c. for No. 3.

HONEY.—Trade is slightly better than it was last week. Prices, however, are unaltered, being 11½ to 13c. for clear, and 17 to 19c. for comb.

HOPS.—New ones are 12 to 14c., and yearlings are 8 to 11c.

OATS—in car lots are worth 29 to 30c., and on the street are selling at the same price.

ONIONS—Are worth $1.60 to $1.80.

POTATOES.—Not many are offering and not many are sought. The price keeps steadily at 55c. with 57 asked, for car-lots. In small store-lots they remain at 65 to 70c.

POULTRY.—Geese are worth 7½ to 8c. Turkeys are 9 to 10c. Chickens are 50 to 75c. Ducks, very scarce, are 50 to 75c. Chickens are in special demand, and come in slowly.

SEEDS.—The market is in a position which enables wholesalers' quotations to be given. They are paying for red clover $3.50 to $3.75; for alsike, $4.50 to $5 50, only very choice bringing the upper figure; for timothy, $1.25 to $1.50, and for choice to fancy, slightly more.

SKINS.—Sheepskins are $1.10 to $1.25, No. 1 calf skins are 6c., and No. 2 are 5c.

STRAW.—No. 1 tight-pressed oat is worth $6.50; loose on street is $5 to $6; in sheaves, is $8 to $9.50.

TALLOW.—Rough is 1¼ to 2c., and rendered is 5 to 5¼c.

WOOL.—There is little now to be had in the fleece. Its price stands at 22 to 24c. Pulled wool is worth 24c. for lowest grade, 25c. for superfine, and 30c. for extra superfine.

CRANBERRIES.

Prices are running upwards and are firm. The stocks of dealers are not large, and continue to diminish at a rapid rate, although present prices confine the demand. In barrels the Cape Cod fruit is worth $14, and in crates $4.50. Our provincial crop has been long run off.

FISH.

By this time the market has usually been fairly active in former years, but the present open weather seems not to draw consumption towards fish. The prices reported last week stand for this. Salmon trout are 7½c. Salted sea salmon are $12 per barrel. Fresh cod are 5c. per lb. and steak cod are 6c. Haddock are 5 to 5½c. Labrador herring are $5 to $5.50 per barrel, and $3.25 to $3.75 per half barrel. Shore herring are $4 per barrel, and $2.25 per half barrel. Boneless cod is 8c. in small quantities, and 6c. in 40 lb. boxes.

GREEN FRUIT.

Valencia oranges remain firm at $4.75 to $5. Florida russets are $3 to $3.50, and fancy brights are $3.50 to $4. There are scarcely any fancy bright of the Florida growth now in stock. There are now some Messina oranges, 200 to the box, sold at $3. They are not well upon the market yet. The California navel, said to be one of the finest sort of oranges grown is also being brought into Toronto stocks. They are seedless, and will be sold at $7 per box. The run on lemons continues to be strong, and prices threaten to be double what they were at this time last year. They went up again in New York on Monday after having twice advanced since the influenza began. That disease being so widespread, prices are not merely locally affected. Also the stocks in this city are light, Palermos are worth for fancy 300's $5 to $5.50, and for 360's $3.50 to $4. Mes-

STUART, HARVEY & Co.

Importers and

WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

HAMILTON, ONT.

W. H. GILLARD & CO.,

Hamilton, Ont.

Wholesale Grocers

IMPORTERS

Japan, China, Indian and Ceylon

-: TEAS :-

MANUFACTURERS OF THE

Celebrated Diamond Spices.

W. H. Gillard. John Gillard. H. N. Kittson.

JAMES TURNER & CO.,

Hamilton, Ont.

STEAM COMPRESSED COD.

This fish is packed in pound cartoons, prepared in such a manner as to retain exact flavor of the fish, and guaranteed to keep nice a year. Our grocers who handle fine goods, say this is the nicest fish, and the only safe way of handling prepared cod. Try sample case of 40 pound cartoons—you with be satisfied.

J. CLEGHORN & SON
WHOLESALE
Fruit, Fish & Oyster Dealers
94 Yonge Street, Toronto.

Bulk and Can Oysters, Siscoes, and Haddies arrive daily.

IN STOCK: Jamaica Oranges, Maori and Malaga Lemons, Malaga Grapes. Spanish Onions, New Figs, Choice Winter Packed Apples. Also a full line of Nuts

Above Mentioned Goods at Market Prices

CREAMERY MEN AND MERCHANTS
Holding butter of good quality are requested to correspond with
T. W. CLARK,
Commission Merchant and Wholesale Dealer in Butter and Eggs.
Consignments solicited and business transacted for Ontario and other Eastern Canada Merchants.
VANCOUVER, B.C.
References: Bank of British Columbia, Bank of British North America.

FOREIGN FRUITS
R. S. GALLAGHER,
FRUIT AND COMMISSION MERCHANT,
TORONTO.
111 & 113 King St. E., 77 Colborne St.
Telephone 1617.

MARKETS—Continued

sinas are worth $3.50 to $4 in 360's, and $5 to $5.50 in 300's. Of the latter, there are scarcely any to be had. Malaga grapes are $7 to $8, rising in price as they increase in scarcity. Sweet potatoes are again ready for the market. Some are expected next week, which will be sold at $5.50 per barrel.

PROVISIONS.

BACON.—Long clear is 7¼ to 7½c.; roll is down to 8½c. boneless, and 10c. with bone.

HAMS.—Smoked are 11c., and green 10c.

LARD.—The Canadian in tubs is 8½c., in pails 9c. The American in tubs is 8c., and in pails is 8½c.

MESS PORK.—Heavy mess is $13.50 to $14. Canadian short is $14.50 to $15.

DRESSED HOGS. — Heavy weights are down to $5. Mediums are $5.25 to $5.30. Light weights are $5.40 to $5.50. For the latter, butchers' are paying $5.75 to $6.

DRY GOODS.

Trade has been somewhat better since last report. It has not been dull enough to affect prices. Cotton and woollen Canadian staples are as firm to-day as they were when the winter trade was a good prospect. The prices of imported goods, such as flannels, stuffs, clothes, etc., are still where they were in the autumn. Travellers report a better trade since they set out than the condition of the weather warranted any expectation of. It is not by any means a large trade now, but it is an aggregate of a great many small contributions.

HARDWARE.

The trade done this week has been a notably quiet one. Prices continue firm, but local business is dull. The season of the year, and the peculiar weather operate against an active trade.

There is no art or science that is too difficult for industry to attain to."—Clarendon.

A soft answer turneth away wrath, and a harsh answer turneth away a customer.

MONTREAL

MONTREAL MARKETS.

JANUARY 23, 1890.

GROCERIES.

The cold snap of last week made a slight improvement in trade, though hardly worth mentioning, but if the cold continues a greater volume of business may be expected. Payments are considered fair. Excuses are being offered for the non-payment of accounts that "they have had la grippe and have been unable to attend business." Sugars and syrups have again dropped.

SUGAR.

White sugar has taken another drop of an ⅛ cent, owing no doubt to the continued dullness of trade, which will have the effect no doubt of stimulating the market. It is quoted at 6⅛ to 7c. Yellows 5 to 5¼c.

SYRUPS AND MOLASSES.

Business still continues quiet with a ¼c. lower than quoted last week. Refiners have a fair stock of all grades on hand. Sales here have been a little easier. The refiners are now making a brighter syrup than for years past. Molasses remains unchanged. Prices are: Barbadoes from 46 to 47c. (guild price) as to quality; Porto Rico, 41c. Antique 39 to 40c.

TEAS.

The market still remains quiet, business continuing light.

COFFEE.

Market remains at unchanged prices. Moca, 28 to 30c. Java 24 to 29c. Jamaica 18 to 22c. Rio 19 to 20c. Plantation Ceylon 19 to 24c. Marcabo 18 to 22½c.

DRIED FRUIT.

Business is fairly good for this season of the year, being always quiet after the holiday season. The brisk demand for Valencia raisins and currants still continues. Prices unchanged. Quotations are: London layers, $3 to $3.25. Sultanas are quoted 8½ to 12. Currants 5½ to 6c. for Provincials, and Vostizza up to 7c. to 7½ for choice cases. Prunes range from 5c. to 7½. Eleme figs, 9c. to 11c. Malaga figs, 5c. to 6c. Dried apples 7c. Evaporated apples, by car load, 9c. to 10c. Layer Valencias 8¼c. Valencias are quoted at 6⅞ to 7c.

NUTS.

Trade continues moderate at steady prices. Tarragona almonds, 13½c. to 14c. Ivica, 12½ to 13c. Ordinary French walnuts 10c. Grenobles, 14 to 16c. Filberts scarce at 9½ to 10c. for Sicily. Brazil nuts, 9 to 12c.

CANNED GOODS.

There is really nothing moving in canned goods, the demand continues very slow. Holders of old pack of tomatoes and corn don't seem so anxious to sell at the low prices some of them have been getting of late, though one house here is offering special lines of tomatoes, corn and peas at less than Association prices, still the new pack are bringing the full price. Corn quite firm at $1.17½ to to $1.25. Peas very scarce. Canned fruits are meeting with fair sale at the following quotations:—pine apples, $2.25 to $2.40; strawberries, $2.35 to $2.45; peaches, $2.15 to $2.25; plumbs, $1.75 to $2.00; pears, $2 to $2.10. Canned fish still remains very quiet. Lobsters scarce at $6.80 per case; mackerel very scarce at $5.90 per case; salmon $1.67½.

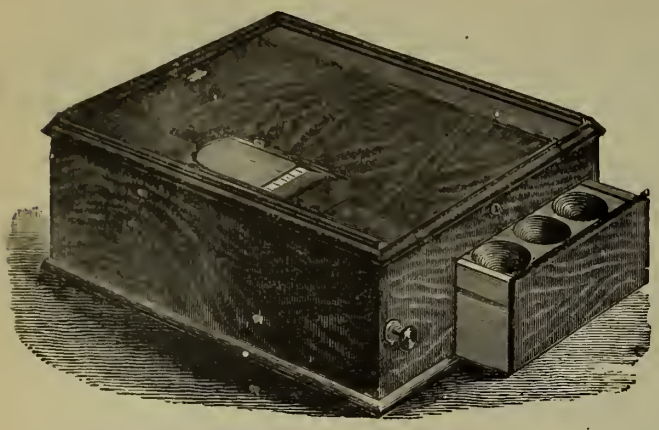
FISH.

The good demand for fish all around still continues as Lent approaches, especially in green cod Labrador, herring, stocks of the former being entirely bought up. There is a very large demand for Labrador, and round lots have been sold as low as $3.75, with smaller quantities up to $4, with half barrels at $2.50. Newfoundland shore herring are at $3.50, and Cape Breton at $4.50, which prices are somewhat lower than those quoted last week. The demand for green cod the past few days has been quite large and almost all the stocks here have been bought up. Quotations are:—No. 1 large, $5.80; No. 1. $5.25 with haddock at $4. Dry

CONSIGNMENT
COARSE
LIVERPOOL SALT
NOW ARRIVING.
Send for Quotations.

ESTABLISHED 1869.
STANWAY & BAYLEY.
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST, TORONTO.

Packers' Agents
—FOR—
Canned Goods
Evaporated Apples,
ETC., ETC.
Correspondence Solicited.



ERRORS STOPPED, CARELESSNESS IMPOSSIBLE
BY USING
The Automatic Cashier

You compel the entry of every transaction whether receipt or disbursemest before the cash drawer can be opened.

Cheap, Durable, Economical

Costing less than 1c. per day to operate.

ADMISSABLE AS EVIDENCE IN ANY LAW COURT, being an original mechanically correct record.

Canadian Cash Register Co.

Agents Wanted. 29 COLBORNE ST., TORONTO.

Montreal Markets—Continued.

cod $4.50. B. C. salmon has remained steady at $11 per brl. Red sea trout $9. Whitefish has sold at $5.50 per half brl.; lake trout at $4.50 per do, and sea trout at $5 per do. A small lot of eels is offering at $8 per brl. Smoked herring $11 per box. Scotch, Loch Fyne herring are $2 and $1 for 28lb. and 14lb. kitts respectively.

There has been a continued good demand for fresh frozen fish and all the receipts, which have been fair, have been well absorbed. Transactions have been effected readily at 3½c. per lb. for cod and 3¾c. for haddock, while herring have sold well at $1.50 per 100 count for ordinary stock. Tommy cods have been in demand and steady at $1.50 per bbl. Smelts have sold at 5c. per lb. and whitefish at 6c. per lb. Hand picked Malpecque oysters $2.50 per bbl.

FLOUR AND GRAIN.

The tone of the grain market has ruled stronger on Manitoba wheat, and prices are quoted somewhat higher. There has been some enquiry, and sales of car lots have been made along the line at equal to $1.07 here. Business on the whole continues quiet. Wheat, No. 1 hard Manitoba, $1.06 to $1.07; No. 2 hard, $1.03 to $1.04; corn, duty paid, 50 to 51c.; oats, 30 to 32c.; peas, 67 to 69c. per 66 pounds; barley, 45 to 50c.; rye, 50 to 51c. There has been no important change or improvement in the flour market, business having ruled quiet and of a jobbing character owing to the limited demand. Prices are unchanged. We quote: Patent winter $5 to $5.20; patent spring, $5 to $5.20; straight roller, $4.50 to $4.65; extra, $4 to $4.20; superfine, $3.10 to $3.90; city strong bakers' $4.80 to $4.90; strong bakers' $4.65 to $4.80; strong bakers' bags $2.40 to $2.50; superfine bags, $1.50 to $1.90; extra bags, $2 to $2.10. Oatmeal standard, $3.60 to $3.70; granulated $3.50 to $4; rolled oats $3.80 to $4.25.

PROVISIONS.

In provisions a fair volume of business was transacted, there being a good demand for pork and some round lots have changed hands at steady prices. There has been little enquiry for lard, which has ruled easy. We quote: Western short cut pork, $13; mess, $13 to $13.25; Canadian short cut, $13.50 to $14. Western (Armours and Fairbanks), $1.60 to $1.62½ per pail. Cases (Armours and Fairbanks), 8⅛ to 8¼c. per lb. Canadian lard, $1.60.

EGGS.—The situation of the egg market is unchanged. The tone continues easy and lower prices are looked for on account of the large stock offering. The demand is slow and business dull at about quotations. We quote: strictly fresh, 20c.; Montreal limed, 15 to 17c.; held fresh, 12 to 15c., and western limed, 12 to 13c. per dozen.

POULTRY AND GAME.—The receipts of game have been small, for which the demand is fair and all offerings meet with a ready sale at 50 to 55c. for choice partridges, and 30 to 35c. for culls per brace. In poultry business continues quiet owing to the light supply. The demand is principally for chickens, which are scarce and firm, and any nice stock would fetch 9c. We quote: turkeys 10 to 11c., geese 7 to 8c., ducks 9 to 10c., and chickens 7 to 9c. per lb.

BUTTER.—There continues to be a fair local demand for choice grades of butter which are scarce and firm, while other grades are plentiful and little enquired for. We quote: creamery, 22c. to 23c.; townships, choice, 19c. to 21c.; Morrisburg, 15c. to 18c.; Brockville, 14½c. to 16½c.; Western, 12c. to 16c.

CHEESE.—The Liverpool public cable was weak and 6d. lower, at 52s. On spot, business was dull with no new features to note. We quote: finest September and October, 10½ to 10¾c.; fine stock 9¾ to 10¼; earlier makes, 9 to 9½c.

MONTREAL NOTES.

The annual meeting of the Edwardsburg Starch Co., (Ltd.) was held at the company's offices St. John street, Tuesday afternoon last. The old directors:—Messrs. Bolton, Warden King, Robert Anderson, John Fairbairn, Wm. Strachan, G. F. Benson and W. E. Cheese were re-elected, after which the following officers were elected:—President, Richard Bolton; Vice-President, Warden King; Sec-Treas. M. Thomson.

Special lines of corn, peas and tomatoes, of extra value, at special prices are being offered by Messrs Caverhill, Hughes & Co.

Turner, Rose & Co., have on hand a large supply of the well known Serting brand of canned corn, which they are offering at low figure.

In the Tiffin Bros. affair there is one obstacle to the settlement in the person of Mr. S. B. Heward, who cannot be induced to fall into line with the rest of the creditors, as he contends the manner in which he became a creditor for about $4,000 was scarcely a fair deal. It is alleged that Mr. Heward sold Messrs. Tiffin Bros. some time before they failed a line of tea amounting to the above named sum, and that immediately afterwards, and before the goods had been removed, the warehouse receipt for same was transferred to the bank, at the full value of Mr. Heward's invoice, and hence the reason why that gentleman has shown fight by putting his case into the hands of a lawyer To afford an adequate conception of the

YOUNG, ANDREWS & CO.,
Produce & Commission Merchants,
74 Front-St. E., Toronto.

We solicit your consignments. We do not speculate on your produce, we sell to the best advantage for you. We handle everything that the country merchant requires to send from home to sell. Our warehouse is in the centre of the commission business, Our cellars are airy and cool. Send us a small trial lot.

YOUNG, ANDREWS & CO.

W. RYAN
Produce and Commission Merchant,
72 FRONT-ST EAST, Toronto, Ont.

—0—0—

—DEALER IN—

Mess and Shortcut Pork; Long, Clear Breakfast and Roll Bacon; Hams; Lard; Dried and Evaporated Apples, etc., etc.

Consignments of Butter and Eggs solicited.
No. 1 Spruce Butter Tubs always on hand

TORONTO
Produce Commission Co.
W. B. WEIL, Manager,
74 COLBORNE STREET.

Consignments Solicited.

Liberal Advances, Ample Storage Capacity.

Butter, Eggs, Cheese, Etc. Baled Hay and Grain.

large business carried on by Messrs. Tiffin Bros. during a period of thirteen months, we may mention that their transactions footed up to $1,250,000 and this extensive trading was effected upon a capital of only $30,000 or $40,000. Fancy the amount of financing it would requre to run a business like that on such a capital.

Unlike daily papers and general periodicals, THE GROCER places advertisements before the eyes of just that portion of the industries most calculated to avail themselves of the announcements therein, and, therefore is of more value to the Trade than any paper published in this or other worlds. Manufacturers please take note of this, and then act accordingly.

Mr. J. D. Adams, one of the oldest members of the grocery trade in Montreal, died last Wednesday week, aged 68 years. Mr. Adams was a native of this city, and commenced business in 1844, on the site on St. Lawrence street, now occupied by the firm, though not in the same building, the original premises having been destroyed by the great fire which devastated the Quebec suburbs. Mr. Adams had retired for some years, the business passing into the hands of his son. He was one of the oldest members of Christ Church cathedral, a life governor of the Montreal General hospital, and an old member of St. George's Society. He was well known to many of our oldest citizens, who will learn of his death with feelings of deep regret. Mr. Adams left a family of five sons and one daughter.

The annual meeting of the Canada Meat Packing Co. was held in their handsome offices at the factory, at the corner of Murray and Wellington streets, Jan. 15. The secretary, Mr. J. B. Saul, presented the annual report which showed the Company to be in a flourishing condition, and although formed but six or seven months ago, the outlook is exceedingly encouraging. The old board of directors:—Messrs. W. Clark, President; W. Strachan, Vice-President; W. S. Paterson, A. L. Lockerby and M. C. Acer were re-elected for the ensuing year. These gentlemen are well known to the trade at large as careful and experienced business men, and with them at the head of affairs the company will be bound to succeed.

The heads of our large grocery houses here have not escaped the prevailing epidemic and many are still suffering. Mr. Chaput, of Chaput, Fils & Co., was out for the first time Tuesday after a severe illness of about two weeks, and Mr. Hebert, of Hudon, Hebert & Co., is again able to attend to business after a sojourn in bed of ten days. Many others are compelled to attend business, though hardly fit for it, through the sickness of many of their employees.

Thomas Lawry & Son, pork packers, of Hamilton, have written to the Mayor of Toronto, asking what inducements the city will offer them to establish their factory here.

TRADE NOTES.

Smith & Keighley have received a consignment of Eleme figs in two and ten lb. boxes, which they are offering at low prices to the trade.

Mr. S. Fenton, Jr., of the Erie Preserving Co., St. Catharines, was in the city this week. He always spends the winter with his family in New York and Washington.

In a conversation with Mr. John Sloan, of Galt, that gentleman gave our representative some excellent ideas on the grading of butter practiced by him, which we should be pleased to give to our readers, if he will kindly set them forth in a communication to this journal.

The business of the late W. B. Chisholm, known as the Oakville Basket Factory, has been purchased by P. Doty & Son from the estate and will be carried on in the same line as before. The same foremen and employees take up the work and will push every part to its utmost capacity, keeping in view the importance of turning out nothing but first class work.

Messrs. B. E. Charlton, of Hamilton, and T. A. Lytle, of Toronto, had an interview with Hon. Mr. Foster, when they urged an equalization of the duties on acetic acid and vinegar. The Minister promised to consider the matter. Mr. Lytle, accompanied by Mr. Bryant, of Toronto, also saw Mr. Bowell in reference to the duties on pickles and sauces.

By the proposed amendments to the Adulteration Act, parties from whom the Government obtain samples to be analyzed will have to pay for the same if any adulteration is discovered, but if they are found to be pure no charge will be made. The present Act has no such proviso, and the change is proposed so as to make this branch of the Inland Revenue a little more than self-sustaining.

Messrs. Fish & Nichol, Guelph, are large shippers of butter and eggs. The open weather for the past few weeks have enabled them to pick up about 3,000 dozen strictly fresh eggs. Mr. Nichol says there are tons of butter in his section awaiting buyers, but much of it is poor, and as they are in the market for good butter only, it is difficult to get the grade they want for shipment; therefore they are not open buyers at present.

We find great interest being taken in the butter question by readers of the GROCER throughout the country. We hope all our friends that have not already done so, will commence with the new year and grade every roll or tub of butter they buy. Your goods cost you par value and why give them out for that which is only fit for the soap vat, and think you can ship it to some commission house, and get any kind of butter value. Better have your goods on the shelves and let the loss fall where it belongs, on the maker.

The St. Catharines' Business Men's Association met on the evening of the 18th in their new club rooms over the China Hall. At a previous meeting it was decided that the medical and legal profession would be excluded, but dentists are eligible on the ground that they are manufacturers. There are at present one hundred members and it is expected that fifty new members will join at the next meeting. The rooms will be comfortably fitted up and be opened to the members every evening except Sunday for social chat, games, etc.

WOODENWARE



THE
WM. CANE & SONS MANUFACTRING CO
OF NEWMARKET, ONT.,
Manufacturers of Pails, Tubs, Washboards Clothes-pins, Candy Pails, Lard Pails, Syrup Pails, also impervious packages for Oil, Paints, Varnish, Pickles, Etc.
Represented by
Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

STEEL, HAYTER & CO
IMPORTERS OF
INDIAN TEAS
Direct from their Estates in Assam.
Assams, Kangras, Darjeelings and Indian Oolongs in Stock.
PROPRIETORS OF THE WELL-KNOWN
"Monsoon" Brand.
SAMPLES AND QUOTATIONS ON APPLICATION
11 & 13 Front St. E. Toronto.
Calcutta and London Firm: Octavius Steel & Co.

C. RICHARDSON & CO.
MANUFACTURERS OF
The Celebrated Bull's Head Brand Pickles,
SAUCES, JAMS, JELLIES,
CANNED FRUITS AND VEGETABLES.
SPECIAL PRICES IN
CANNED TOMATOES.
EVAPORATED APPLES and MAPLE SYRUP
125 River St., Toronto.

SUNLIGHT IN THE WORLD
LARGEST SALE SOAP

Winner of THREE GOLD MEDALS in 1889---Paris, France, Ghent, Belgium, and Ottawa, Canada.

The Wide-Awake Grocer, even if he gets a smaller profit out of SUNLIGHT Soap than he does out of Inferior Soaps, recognizes the fact that the increased volume of business done by reason of keeping the BEST article, more than compensates for the smaller profit. The aim of every Grocer should be, to earn a reputation for selling THE BEST.

CANADIAN HEAD OFFICE:
77 ST. JAMES STREET, MONTREAL.

Ontario District Agent:
WALTER STARK, 62 Front Street East, Toronto.

Correspondence

AFFAIRS IN ST. CATHARINES.

ST. CATHARINES,
Saturday 18th Jan., 1890.

TO THE GROCER :

We have had nothing but mud in this section for three months. I think it is on account of the dirty writings in our local papers about butter. I think we had our Withrow & Hillock refrigerator filled to-day with a lot of butter you would have been pleased to see. We buy for cash and get the best. The reason I like to do this is on account of the poor stock we would take on trade. I bought sixteen pounds one day, and to get it off lost 6c. a pound. Next time this farmer came I told him to take his butter to some second-class store. I am sure to get my money back when I buy the best.

I read THE GROCER all through am well pleased with it. The short writings all seem to the point.

Yours truly,
ARCH. WILSON.

[We like Mr. Wilson's method of doing business, as we have all along contended retailers situated as Mr. Wilson is should handle butter on a cash basis. There are some merchants so situated however, that it would injure their trade to refuse even poor butter. We look forward to the day not far distant when nearly all the butter will be made at the creameries.—ED. GROCER.]

The money least liable to take unto itself wings is that invested in life assurance.

Goods sold habitually below their cost are not likely to be paid for in full.

"No man has a right to hazard other men's property without fairly apprizing his creditors of the nature and extent of the risk, and obtaining their consent to the measure." — Horace Greeley.

THE "AT HOME" PROGRAMMES.

Through the kindness of the managing committee of the grocers' "At Home", we are enabled to print an advance copy of the programmes by which they purpose to give method to their enjoyment on Monday evening next. The programmes are all we led our readers to expect they would be.

THE CONCERT PROGRAMME.

PART I.

No. 1. Violin Solo—
"Il Trovatore"—Singele.
Mr. Camille Napolitano.

No. 2. Song—
"The Night Bird's Cooing"
—Saywer.
Miss Roulston.

No. 3. Song—
"Only Once More"—Moir.
Mr. Geo. Taylor.

No. 4. Song—
"La Primavera"—Torry.
Mrs. F. Bennett.

No. 5. Reading—
"Sugar for Naething."
Mr. Alexander.

No. 6. Comic Recitation—
"The Laughing Man."
Mr. W. Ramsay.

PART II.

No. 7. Duet—
"Army and Navy."
Messrs. Geo. Taylor and Chas. Bohner.

No. 8. Song—
"Love's Sorrow"—Shelley.
Miss Roulston.

No. 9. Comic Recitation—
"Goose." (By request.)
Mr. W. Ramsay.

No. 10. Song—
"A Bird from O'er the Sea"
—White.
Mrs. F. Bennett.

No. 11. Reading—
Mr. Alexander.

No. 12. Comic Recitation—
"I was in it."
Mr. Alexander.

THE DANCE PROGRAMME.

Grand March.

1. Waltz.
2. Lancers.
3. Polka.
4. Highland Schottische.
5. Quadrille.
6. Jersey.
7. Waltz.
8. La Broncho.

INTERMISSION.

Extras.

1. Lancers.
2. Polka.
3. Waltz.

9. Lancers.
10. Ripple.
11. Waltz.
12. Quadrille.
13. Military Schottische.
14. Eight-hand reel.
15. Waltz.
16. Polka.

Home Sweet Home.

TRADE SALES.

Suckling, Cassidy & Co. had their closing sale for the season on Tuesday and Wednesday.

Last week 3,000 boxes of cheese were shipped from Watford, consigned to the English office of the Imperial Produce Co., Toronto.

The bank stock of Rumball Bros., of Harrow, Essex County, was sold Thursday to Mr. Wigle, of Amherstburg, at sixty cents on the dollar. The stock was invoiced at $2,112.39.

The failure is announced of W. Arnall & Son, fruit dealers, Yonge street, Toronto. The curious feature in this case is that the assets are $25,000, while the liabilities are stated at only $900. The property, however, consists of real estate, which could not be realized on in time to meet demands.

"Better is it that thou shouldst not vow that thou shouldst vow and not pay." | Ecclesiastes.

DALLEY'S

Fine Gold Extracts

SELECT FLAVORS,

From Choicest Fruits and Spices.

——PERFECTLY——

PURE and DELICIOUS

Unequalled in Strength and Economy. No Adulteration ever used. Winning Friends everywhere. The best dealers treble sales with them.

Their great strength saves over 50 per cent. actual cost, as they are the true rich flavor of the fruit.

These goods are put up in 10c., 15c., 20c. and 25c. sizes, also in lbs. and gallon sizes, for fine confectioners' use.

NONE GENUINE unless the words "Fine Gold" are across the label in gold letters.

The Fine Gold Extracts can be got in all flavors from Wholesale Grocers throughout the Dominion, or from our Hamilton or Toronto warehouses.

F. F. DALLEY & CO.,

123, 125 and 127 James Street North

Hamilton.

18 Front St. W., Toronto.

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

TO THE GROCERY TRADE.

The undersigned has been appointed Agent in the United States and the Dominion of Canada by

The Associated Tea Planters, Ltd.

OF LONDON, CAPITAL, £50,000.

Under the auspices of the Indian Tea Districts Association.

The object of the company is to push the sale of their product, feeling certain that when systematically brought to consumers' notice its merits will be so manifest as to give it the front rank in public favor, as is the case in Great Britain.

Roundly, the annual consumption in that country is 80,000,000 lbs. during last crop year This is the best answer to the twaddle about the excessive quantity of tannin in Indian tea. Consumers in England are no fools : they know a cup of good tea.

Supplies will be held in Canada and the States and the undersigned, or his assistants, will make regular calls on the Trade. Samples will also be promptly forwarded on application.

W. MACGREGOR, 119 FRONT ST., N. Y.

SEEDS.

o—o—o

THE STEELE BROS. CO., LTD.

Now in Stock and Daily Arriving,

VEGETABLE, FIELD, AND FLOWER SEEDS.

Wholesale Catalogue on Application. Get our Prices Before Placing Orders.

Also Full Lines of Clovers, Timothy, Flax Seed, etc., etc.

Correspondence Solicited and Samples Invited.

THE STEELE BROS. CO., LTD.

SEED MERCHANTS, TORONTO.

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL,

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of.

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday s yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, MCGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

FIRE REMOVAL.

WE ARE NOW MOVING INTO OUR NEW WAREHOUSE

10 FRONT STREET EAST,

Adjoining New Board of Trade Building,

Where we will be pleased to receive a call from our many friends.

RICHARD TEW & CO.

OF

19 FRONT ST. West.,

Wholesale Crockery, Etc.



PROVINCE OF ONTARIO.

Arnprior—Fraser, Isabella (Mrs. Geo.), general store, assigned to W. A. Campbell, Toronto.

Clinton—Angus, Jas., grocery and crockery, stock, etc., advertised to be sold by auction on 22nd inst.

Day's Mills—Barker & Street, general store, cabinet makers and planing mill, assigned to J. P. Galloway, Thessalon.

Harrow—Rumball Bros., (estate of) tinsmiths, stock sold.

Hastings—Fleming, Nancy (Mrs. A. T.), general store, assigned to W. J. Minore, Peterboro'.

Lakefield—Sellins, E. (Mrs. E. E.), general store, out of business.

Orangeville—Gilchrist & Kent, general store and grain, assigned to Thos. Bowles, Sheriff, Orangeville.

Pickering—Downswell, A. B., tinsmith, etc., sold out to T. A. Greig.

Ridgetown—Astleford, Jas., blacksmith and wagon maker, assigned to Geo. A. Watson, Ridgetown.

St. Catharines—Fitzmaurice, F. P., grocer, assigned to C. S. Scott, Hamilton.

St. Mary's—Perrin, Jno. (estate of), groceries, boots and shoes, stock sold.

Toronto—Arnall, W. and Son, fruits, assigned to E. R. C. Clarkson, Toronto.

Wallaceburg—Henderson, D., tinsmith, assigned to A. D. Kennelly, London.

MANITOBA AND NORTH-WEST TERRITORIES.

Brandon — Booth Bros., groceries and cigars—assigned in trust.

Cash City—Sage, Louis M., general store, admitted Christ Gitzel.

Dominion City—Agnew & Co. (co nom), general store, asking an extension.

Marquette — Fairbanks, E. L., general store, removing to Menominee.

McGregor Station—Wisch, R. B. stoves, and hardware, sold out to — Duncan.

Neepawa—Moore, David, general store, sold out to Jas. Patterson.

Regina—Smith & Ferguson, and J. W. Smith, wholesale and retail hardware, succeeded by The Smith & Ferguson and Smith Co., Limited.

Winnipeg — Massey Manufacturing Co., (branch) and Van Allen & Acur, agricultural implements, succeeded by Massey & Co., Limited (incorporated).

QUEBEC.

Cranbourne—Armstrong, S. S., general store, etc., stock, etc., advertised to be sold by auction on 23rd inst.

Hull—Thomas, G. W., groceries, etc., assigned in trust.

Levis—Hunt, Peter, grocer, assigned in trust.

Montreal—Rourke, Wm., grocer, Wm. S. Hogg admitted partner, style Wm. Rourke & Co.; Decry, Michael, grocer, assigned in trust.

New Liverpool—McCready, Nap., general store, stock, etc., advertised to be sold by auction on 21st inst.

Quebec—Davidson, Henry, teas, etc., deceased; Vaundry, Z. and Fils, plumbers, assigned in trust.

St. Justin De Newton—Gauthier, Arthur, general store, demand of an assignment.

Three Rivers—Rousseau, J. C., groceries and liquors, advertised to be sold out by auction on the 20th inst.

PROVINCE OF NOVA SCOTIA.

Block House—Slaughenwhite, Benjamin, general store, deceased.

Lawrencetown—Phinney, C. S., general store, deceased.

Port Hood—Cameron, Jno., store, bill of sale.

Weymouth—Either, Jos., Tinsmith, bill of sale.

PROVINCE OF NEW BRUNSWICK.

Harvey—Graves & Foster, general store, dissolved, H. E. Graves continues.

JAFFRAY & RYAN.

Mercantile circles in the city were more than surprised yesterday on hearing the report, which was authenticated, that the large wholesale liquor firm of Jaffray & Ryan, 67 Front street east, were unable to meet their liabilities and had been compelled to make an assignment. The assignment was made on Thursday afternoon to Mr. E. R. C. Clarkson, but the fact did not become known on the street till yesterday. The creditors have not yet been officially notified of the failure, but will receive that information at once, and a meeting will doubtless be held at an early day. A statement of the affairs of the firm has not yet been completed, but those who should know estimate the liabilities at between $30,000 and $40,000. Mr. Ryan, when interviewed on the matter, explained as a reason for the collapse the general dulness in trade and slow collections but it is hinted as an immediate cause of the failure that the Standard Bank refused to extend the firm's line of credit without better security than Jaffray & Ryan were able to offer. Gooderham & Worts are said to be one of the chief creditors.

Started over twenty-five years ago, the firm of Jaffray & Ryan was originally carried on by Robert Jaffray, who did a grocery and liquor business combined on Yonge street. Some time ago Robert Jaffray retired and his brother George took over the business, Mr. James Ryan, then an employe of the firm, being admitted into partnership, and the business flourished under the style of Jaffray & Ryan. At the time the law was passed separating the grocery and liquor trades, they got rid of the grocery branch, and devoted themselves to the wholesale liquor trade exclusively. It was always thought that they were doing a large and successful business, and were supposed to be thoroughly solvent. Their credit was good, and as far as outside appearances went there was nothing to show that they were in anything but a safe position.

Now Autumn Summer puts to rout
And chilly winds to blow begin:
The ice cream joke is going out,
The stove-pipe joke is coming in.

—Boston Courier

BUSINESS CHANCES.

YOUNG MAN—AGE 22, WOULD LIKE a situation in Wholesale Grocery; three years' experience; best of references. Box 33, Waterdown. 54

A GOOD OPENING IN ORANGEVILLE FOR groceries, dry goods, or general business—large double store; one of the best stands in the town. Address Robert Lovell, City Agent, North American Life, Toronto. tf.

HONEY—EXTRACTED OR COMB, A1 QUALity, any quantity. Write for prices. A. Humphries. Parkhill. 56

GROCERIES AND PROVISIONS—OLD-ESTablished—at valuation. 1322 Queen West, Toronto. 53

FOR SALE OR TO RENT—IN THE VILLAGE of Princeton, Oxford county—an excellent general store, with first-class dwelling. This stand has always made money, the present proprietor retiring with competency. A rare chance for a good man; stock can be secured on reasonable terms if necessary. JOSEPH STRONG, Princeton, Ont. tf

ASK FOR THE



We are now making a Shoe Blacking fully

Equal to the Best Imported Blacking.

Battle & Smyth

THOROLD, ONT.

Tutti-Frutti

CHEWING GUM,

And Other Staple Brands.

ADAMS & SONS,

23 CHURCH-ST. - TORONTO, Ont.

Tutti Frutti, Tampico, Black Jack, Sappota, Red Rose Magic Trick Taffy, Licorice, Caramel, Tolu, N. Y. Gum—100 and 200 pieces.

Send for descriptive circular containing description of goods, with elegant Lithographs free. See our Price List, page 13.

ASK FOR

ATLAS BRAND

Finest Prepared Sultana Prunes,

In four sizes fruit, A, B, C, D.

THE MOST PERFECTLY PREPARED FRUIT IN THE MARKET.

SALOMON KABIGLIO,

Trieste, Austria.

For sale by all Wholesale Grocers in Canada.

Import Agents, J. L. WATT & SCOTT,

Toronto.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Jan. 23, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name: the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

IMPERIAL—ONTARIO AND QUEBEC.



	Per doz.
Imp'rial 10c. cans	$0 90
" 4 oz. "	1 35
" 6 oz. "	1 85
" 8 oz. "	2 45
" 12 oz. "	3 70
" 16 oz. "	4 70
" 2½ lb. "	11 30
" 3 lb. "	13 50
" 4 lb. "	17 30
" 5 lb. "	21 50

Sold only in cans.

Cottam's Best, in 1 lb tins	3 00
Best in 5 oz. tins	1 10
Cottam's Choice, 1 lb tins	1 75
" " 5 oz tins	70
" loose	10
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " bulk, per lb	15

Cases contain	Size of cans	Per doz.
Empire, 3 dozen	8 oz cans	$1 25
" 2 and 3 doz	16 oz cans.	2 40
" ½ and 1 "	5 lb cans.	12 00
" in pails and boxes, bulk, per lb		17

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases.	75
" ½ lb, 4 "	1 30
" No 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60

BISCUITS.

	Per lb
Arrowroot	$0 11½
Abernethy	9
Ginger Nuts	11½
New York Fruit	15
People's Mixed	11
Pilot Family	6
Snowflake	11½
Magard	15
Soda	6
Soda, 1 lb packages	7½
" 3 lb "	20
Sultana, thin	10½
Tea	11½
Wine	9½
Wine, sweet	9

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ⅓ "	1 10
Spanish, No. 3	4 50
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jacquot's French, No. 2	3 00
" " " 3	4 50
" " " 4	8 00
" " " 5	10 00
" 1-gross Cabinets, asst,	7 50

BLACK LEAD.

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross $1 80

BARRINGER & BROWN.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Convex Black Lead packed in wood boxes containing 12 card boxes, per box 1 12

BLUE.

TELLIER, ROTHWELL & CO'S.

Parisian Square Blue, per lb..13 to 14c.

BARRINGER & BROWN.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Azure square blue box, containing 8 1 lb. packets of 16 oz., squares, per 8lb. box 0 89

BROOMS.

		Per doz.
Carpet	4 strings	2 90
X Parlor,	2 "	2 65
Louise	3 "	2 65
1 Gem	4 "	3 25
2 "	3 "	2 65
3 "	2 "	2 20
4 "	2 "	1 95
O Hurl	4 "	2 65
1 "	3 "	2 35
2 "	3 "	2 05
3 "	3 "	1 70
OK "	2 "	1 35
Hvy Mill	4 "	3 70

CALVES' FEET GELATINE

G. P. SWINBOURNE & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Boxes containing 4 doz 6d pack. per box $3 96

Boxes containing 2 doz 1s pack. per box 3 96

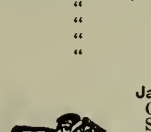
CANNED GOODS.

	Per doz	
Apples, 3's	$0 90	$1 00
" gallons	2 25	2 35
Blackberries, 2	2 00	2 10
Blueberries, 2	1 25	1 60
Beans, 2	0 85	1 10
Corn, 2's	1 10	1 35
" Cream, 2's	1 75	1 80
" Yarmouth, 2's	1 90	2 00
" Honeydew, 2's	1 75	....
" Snowflake, 2's	2 00	....
" Honey Drop	2 10	....
Cherries, red pitted, 2's	2 40	2 50
Peas, 2's	1 15	1 35
" wrinkled, 2's	1 20	1 40
Pears, Bartlett, 2's	1 85	2 10
" Sugar, 2's	1 40	1 75
" Flem Beauty, 2½'s	1 90	2 00
Peaches, 2's	2 25	2 35
" 3's	3 25	3 50
" Pie, 3's	....	1 50
Plums, Gr Gages, 2's	1 85	2 00
" Blue, 2's	1 75	1 80
Pumpkins, 3's	1 10	1 20
" gallons	3 10	3 25
Raspberries, 2's	2 50	2 60
Strawberries, choice 2's	2 50	2 60
Succotash, 2's	1 60	1 65
Tomatoes, 3's	1 10	1 20
Lobster, Clov Leaf b'rd, 1's	....	2 25
" Crown br'd, 1's	....	2 00
" Star " 1's	1 90	2 00
" Other " 1's	.....	1 85
Mackerel Herring	0 90	0 95
Mackerel	1 50	1 60
Salmon, 1's	1 55	1 80
" white	1 40	1 50
	c. per tin	
Sardines Albert, ¼'s tins	11,	11½
" " ½'s "	15,	18
" Dadalzen, ¼'s tins.	10½	11
" " ½'s "	19,	20
" Martiny, ¼'s "	10,	10½
" " ½'s "	18,	19
" Other brands, 9¾,	11,	16, 19
" P & C, ¼'s tins	20,	22
" " ½'s "	33,	36
" Amer, ¼'s "	6,	8
" " ½'s "	9,	11

CAIRN'S MARMALADE, JAMS AND JELLIES.

(Blaiklock Bros., Montreal, Agents.)

Marmalade.	per doz
"Home Made," glass 1 lb	$2.35
" White 1 lb	2.25
" " 2 "	4.15
" Stone 7 "	13.20
" White 1 "	2.10



Jams. 1 lb. white pots, 4 doz. assorted, per doz. $2.35.

Gooseberry
Strawberry
Black Currant.
Red Currant
Green Gage
Apricot
Raspberry
Damson
Plum
Red Currant and Raspberry

Jellies. Red Currant, 1 lb. white. $2.75
Black Currant, 1 lb. white 2.75

CANNED MEATS.

CLARK'S.

(These quotations are net f. o. b. in Montreal, excepting those for com. corn beef)

Comp. Corn Beef	1 lb cans	$....	$1 60
" "	2 "	....	2 60
" "	4 "	5 00	5 15
" "	6 "	7 75	8 00
" "	14 "	18 60	19 20
Minced Collops,	2 lb cans	.....	2 60
Roast Beef	1 "	....	1 60
"	2 "	.....	3 15
"	4 "	.....	5 85
"	6 "	.....	7 00
Par Ox Tongue,	2½ "	$7 25	7 50
Ox Tongue	2 "	....	7 50
Lunch Tongue	1 "	2 70	3 10
"	2 "	5 25	5 75
English Brawn	2 "	2 50	2 60
Camb. Sausage	1 "	....	2 50
" "	2 "	....	4 00
Soups, assorted	1 "	....	1 35
" "	2 "	....	2 25
Soups & Boulli	2 "	....	1 80
" "	6 "	....	4 50
Potted Chicken, Turkey, or Game, 6 oz cans			1 50
Potted Ham, Tongue or Beef, 6 oz cans			1 15
Devilled Tongue or Ham, ½ lb cans			1 20
Devilled Chicken or Turkey, ½ lb cans			2 00
Sandwich Ham or Tongue, ½ lb cans			1 50
Ham, Chicken and Tongue, 1 lb cans			1 50

MINCE MEAT.

THE CANADA MEAT PACKING CO'Y.

½ gall. on glass jars ..... per doz.	$7 25
Quart glass jars ..... "	4 00
1 lb " " ..... "	2 00
10 lbs. pails ..... per lb.	0 10
25 " " ..... "	0 09
30 " " ..... "	0 09

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars,	$9 50
Ditto, 25 and 40 lb pails, per lb.	12½c

J. H. WETHEY'S—ST. CATHARINES.

Condensed, per gross, net	$13 50

CHEWING GUM.

ADAMS & SONS.

Tutti Frutti, 36 5c bars			$1 20
Sappota,	150	pieces	0 90
Sweet Fern,	230	"	0 80
Black Jack,	115	"	0 80
Red Rose,	115	"	0 80
Barley,	115	"	0 80
Lemon Tramps,	115	"	0 80
Tampico,	115	"	0 80
Magic Trick,	115	"	0 80
Taffy Licorice,	72	"	0 50
Caramel Tolu,	72	"	0 40
Adams' N.Y. Gum,	200	"	0 50
Adams' N.Y. Gum,	150	"	0 40
Puzzle Gum	115	"	0 80

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs	0 30
Caraccas, ¼'s..12 lbs	0 35
Premium, ¼'s..12 lbs	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ½'s, 6 and 12 lbs	0 24
Sticks, gross boxes, each	1 00
Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs	30
" Pearl " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18

JOHN P. MOTT & CO.'S

(Bryant, Gibson & Co., Agts, Toronto)

Mott's Broma ..... per lb	$0 30
Mott's Prepaired Cocoa	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa	40
Mott's Breakf Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs	30
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	24
Mott's Vanilla Chocolate stick	22
Mott's Pure Confec. Chocolate	22c—35
Mott's Sweet Confec. Choc.	21c—28

J. W. COWAN & CO'S.

Cocoas—	
Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼ lb in 12 lb boxes	35
London Pearl, " "	30

Prices Current, Continued—

Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence, per doz	1 40
Chocolates—	
Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

Thos. E. Clatworthy, Ag'nt, Toronto.)

Schweitzer's Cocoatina, net cash ¼ lb. ½ lb.. price per doz. tins 3 29 6 30

WALTER, BAKER & CO.

(Lockerby Bros., Montreal, Agents for Quebec.)

Chocolate ..... per lb.	$0 50
Cocoa ..... "	0 55

COFEEE.

GREEN

	c. per lb.
Mocha	29, 32
Old Government Java	24, 28
Rio	19, 22
Plantation Ceylon	25, 28
Porto Rico	22, 23
Guatamala	23, 25
Jamaica	22, 28

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.

	c. per lb.
Java	28, 32
Java and Mocha	30, 33
Plantation Ceylon	31
Arabian Mocha	34
Peaberry Mocha	32
Santos	24, 26
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	33
Mocha and Java	30, 32
Java, Standard	30
Our Own Blend	30
Laguayra	37
Arabian Mocha	34, 35
Java, Crown	28
Plantation Ceylon	30, 32

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs	30
Standard Imperial in sealed tins, 25 and 50 lbs	32
Standard Blend in sealed tins, 25 and 50 lbs	33
Ground, in tins, 5, 10, 15 and 25 lbs	20, 30
Say's Parisien, in ½ and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

SUTTON & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Pure essence, Gorgona Anchovies, ½ pts. per doz	2 76

FLOUR AND MEAL.

	per bbl.	
Flour, Family	$4 00	4 20
" Pastry	4 20	4 40
" Medium Patents	4 30	4 80
" Patents	4 80	5 10
" Straight Roller	3 90	4 00
" Extra	3 60	3 65
" Strong bakers'	4 20	4 50
Oatmeal, standard, bbls	3 60	4 00
" granulated, "	3 60	4 00
" rolled "	3 70	4 25
Bran, per ton	10 50	12 00
Cornmeal	3 50	4 00
" Gold Dust	3 25	3 50
" Eureka	2 75	3 00
" Imperial	3 70	3 80

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz.	
Cases, No. 1, 2 oz tins	$2 75	$3 00
" No. 2, 4 oz tins	4 50	5 00
" No. 3, 8 oz tins	8 00	8 75
" No. 4, 1 lb tins	12 60	14 25
" No. 5, 2 lb tins	25 00	27 00

FRUITS.

FOREIGN.

	c. per lb.
Currants, Provinc'l, in bbls	5⅛, 5½
Currants, Provincial, in ½ bbls	5⅝, 5¾
Currants, Filiatra, bbls	5½, 5¾
" Patras, in cases	7¼, 9½
" Vostizza, "	7, 9
" " ½ case	9½
Dates, Persian, boxes, new	5¾ 6¼
Figs, Elemes, 14 oz., per box	8½ 10
" 10 and 20 lb box	10, 11
" 7 crescent, 60 lbs	17
" 5 " 30 "	15
" 4 " 20 "	14
" bags	4¾ 5
Prunes, French, kegs	4½ 5
" Bosnia, hhds	4¼, 4½
" " kegs	5¼, 5½
" " cases, new	6 , 8
Plums, French, 55 to 65	12½ 15
" Bottles, 1's	22 23
" " 2's	37½ 40
" " 4's	70 75
" " 7's	1 00 1 10
Raisins, Valencia, off stalk, Selected	7 7½
Layers	7½, 8
Raisins, Sultanas	8½ 9
" Loose Muscatel 2 crowns	8½ 11½
3 crowns	$2 50 2 75
" London Layers	3 25 3 50
" Black Baskets	3 15 3 25
" Blue "	4 00 4 25
" Bunch Dehesas	5 00 5 25
Raisins, Superior "	4 75 5 00
" ¼ flat "	5 25 5 50
Imperial Dehesa bunches	1 55 1 75
Lemons, Messina, per box	7 00 7 25
" Palermo	3 50 5 50
Oranges, Messina, per box	3 50 5 50
" Florida	3 00 0 00
" Valencia	3 00 4 00
" California, p. b	4 50 5 00
Grapes, Malaga, per keg	7 00 0 00
	6 50 8 00

DOMESTIC.

Apples, per bbl	1 50 3 00
" Dried, per lb	5½ 6½
" Evaporated, p. lb	8 11

GLASSWARE.

TAYLOR, SCOTT & CO.

	c. per doz.
Lamp Chimneys, O	32
" " A	35
" " B	45
	per bbl.
Fruit Jars, pts	13 00
" " qts	14 00
" " ½ gal	17 00

GRAIN.

Wheat, Fall, No 2, per 58 lbs	$0 00	88
" Red Winter, No. 2	00	88
" Spring, No. 2	86	87
" Man. Hard, No. 1	1 04	1 06
" " No. 2	1 03	1 04
Oats, No. 2, per 34 lbs	28	30
Barley, No. 1, per 48 lbs	49	50
" No. 2, " "	44	45
" No. 3, extra	41	42
" No. 3	36	37
Rye	46	47
Peas	60	62
Corn	49	51

HAY & STRAW.

Hay, Loose, per ton	$10 00 $14 00
" Pressed, " on track	9 00 11 50
Straw, Sheaf, " on track	8 50 9 50
" Pressed, "	6 50 8 00

ISINGLASS.

G. P. SWINBOURNE & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Boxes containing 3 doz 3d. pack. per box 3 58



LYE.

Gillett's powdered Lye (⅓gr. in a case] per case $3 75

Elliott's 3 75

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts.
Durham, Fine, in ¼ and ½ lb tins	
per lb	25
" Fine, in 1 lb jars	22
" Fine, in 4 lb jars	70
" Extra Superior, in bulk, per lb	30
" Superior, in bulk, per lb	20
" Fine, " "	15

COLMAN'S AND KEEN'S

In 4 lb jars	75
In 1 lb jars	25
D. S. F., in tins, per lb	41
" in ½ lb tins	42
" in ¼ lb tins, per lb	44
D. F. in ½ lb tins, per lb	26
" ¼ " "	28

BARRINGER & BROWN.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Genuine, in 4, 1, ½, ¼ lb. and 2 oz. tins, per lb	0 34 0 47
Superfine genuine, full	0 30 0 43
Pure, per lb	0 23 0 36
D.S.F. "	0 34 0 47
D. S. "	0 30 0 43
F. "	0 23 0 36

NUTS.

	per lb.
Almonds, Ivica	13, 14
" Tarragona	14, 15
" Formigetta	12, 14
" Shelled Valencias	30, 35
" " Jordon	50, 55
Brazil	12½, 13
Filberts, Sicily	10 11
Peanuts, roasted	12, 13
" green	10, 11
Walnuts, Grenoble	14, 15
" New	16 ..
" Bordeaux	10½, 11½
" Naples, cases	16, ...

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO.

PICKLES.

John Bull, mixed, in bulk	$0 60
" Chow Pic'le, in b'lk	65
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 25
Horse Radish, bottles, per doz	2 25

SAUCES.

John Bull, kegs, per gal	$1 25
" ½ pt bottles, per doz	0 95
Devonshire Relish, kegs p. gal	1 75
" " ½ pt, bottles, per doz	1 25
Niagara Tomato, kegs, per gal	1 25
" " Reputed pints	1 25

Terry's Candied Peels. c. per peels

Lemon, 7 lb boxes	16
Orange, "	18
Citron, "	30

CROSSE & BLACKWELL'S.

Pickles, all kinds, pints, per doz	3 25

LEA & PERRIN'S.

	per doz.	
Worcester Sauce, ½ pts	$3 60	$3 75
" " pints	6 25	6 50

SUTTON & CO.

(Thos. E. Clatworthy, Agent, Toronto)

Worchester Sauce, ½ pints, second quality, per doz	1 17
Worchester Sauce, ½ pints, third quality, per doz	0 96
The Victory Dinner Relish, per dozen	1 92
Bottled Pickles—Mixed, Piccalilli, Cabbage, Onions, per doz	2 16

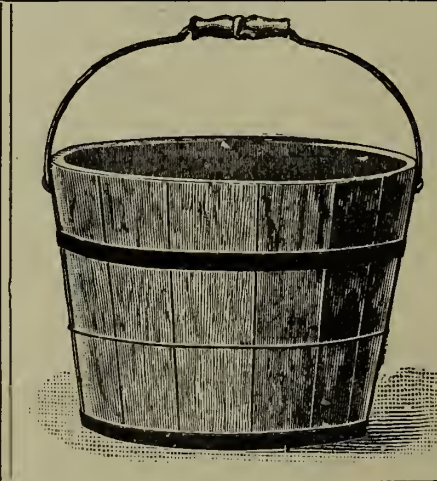
Longford Manufact'ng Co.

ORILLIA, - - ONTARIO,

Made from First-class Stock, and with superior workmanship they are decidedly the Best in the Market.

PAILS AND TUBS

See that the letter T is on every pail or tub. Ask your Wholesale Grocer for the T PAILS AND TUBS.



The Longford Mfg. Co. have met with great success in the sale of their Patent Wire Hoop Pail, a cut of which is shown here. The cost is little more than the ordinary pail, and the stock superior to any shown in the Market.

OF ALL KINDS.

TORONTO OFFICE: - 20½ FRONT STREET EAST.

Prices current, continued—

PRODUCE.

DAIRY.

	Per lb	
Butter, creamery	$0 22	$0 26
" dairy, tubs, choice	0 17	0 19
" " " med...	0 12	0 14
" large rolls	0 14	0 17
" common to med	0 11	0 13
" store packed	0 10	0 12
Cheese	0 09½	0 11

COUNTRY.

Eggs, fresh, per doz	0 18	0 20
" limed, "	0 12	0 16
Beans	1 40	1 60
Potatoes, per bag car lots	0 55	0 57
Hops, 1888 crop	0 08	0 10
" 1889 "	0 12	0 16
Honey, extracted	0 10	0 13
" section	0 20	0 22

PROVISIONS.

Bacon, long clear, p lb.	0 07¼	0 07½
Pork, mess, p. bbl	13 00	13 50
Hams, per lb	0 11	0 11½
Bellies	0 11	0 11½
Rolls	0 08½	0 09
Backs	0 11	0 11½
Lard, American, per lb.	0 08½	0 08¾
" Canadian	0 08½	0 09
Hogs	5 00	5 75
Tallow, refined, per lb.	0 05	0 05¾
" rough, "	0 01¾	0 02¼

RICE, ETC.

	Per lb.
Rice, Aracan	3¾, 3¾c
" Patna	4¾, 4¾
" Japan	4½, 5
" extra Burmah	3½, 3¾
Grand Duke	5½, 5¾
Sago	5½,
Tapioca,	5¾, 6¾

SPICES.

GROUND.

	Per lb.	
Pepper, black, pure	$0 22	$0 24
" fine to superior	12	18
" white, pure	36	38
" fine to choice	25	30
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	25	40
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	80	1 00
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURGH STARCH CO. (Limited.)

	c. per lb.
Benson's Prepared Corn	8
No. 1 White Laundry, 4 lb boxes	5½
Silver Gloss, 6 lb boxes	6¾
" 1 lb chromo pkgs	7
Satin, 1 lb chromo boxes	7½
Edwardsb'g Rice, 1 lb chromo bxs	9
Canada Laundry	4½
Canada Corn	6¾

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40 lb boxes. 1 lb packages, new wrappers	7½
36 lb boxes. 12 3 lb paper boxes	7½
40 " 10 4 lb "	7½
Silver Gloss Starch—	
40 lb boxes. 1 lb packages, new wrappers	9
40 lb boxes. Assorted ½ lbs and ¼ lbs	9¾
40 lb boxes. 10 4 lb paper boxes	9
6 lb boxes, with sliding covers (12 boxes in each crate)	9½
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	8
20 " "	8½

SUGAR. c. per lb.

Granulated, in bbls	7½, 7½
Paris Lump, "	7½, 7¾
" " ½ bbls	7 9-16, 7 11-16
" " boxes	7¾
Extra Ground, in bbls	8¼
" " boxes	8 5-16, 8 7-16
Powdered, in bbls	7¾
" less than bbs	7 11-16
Confectioners A	.. ..
St. Lawrence A	.. ..
Yellows, in bbls	5⅛, 6½
Raws, Jamaica in bags	.. ..

SYRUPS AND MOLASSES.

SYRUPS.

	Per lb. bbls.	½ bbls.
Redpath's "D"	3½c.	3¾c.
" "M"	3¾	3¾
" "B"	3⅞	4
" "VB"	4	4⅛
" Extra	4¼	4⅜
" Ex. Sup	4⅜	4½
" XXX Sup.	4½	4⅝
" Corn Syrup	4½	4⅝

MOLASSES.

	Per gal.
Porto Rico puncheons	35, 37
Trinidad, in puncheons	39, 40c
" bbls	40, 42
New Orleans, in bbls	70, 75
Barbadoes, puncheons	38, ..
" barrels	40, 42
" ½ barrels	43, 46

TEAS.

GREENS.

	Per lb.
Gunpowder—	
Cases, extra firsts	42, 50c
Half chests, ordinary firsts	22, 38
Cases, sifted, extra firsts	42, 50
Cases, small leaf, firsts	35, 40
Young Hyson—Moyunes	
Half chests, ordinary firsts	22, 38
" " seconds	17, 19
" " thirds	15, 17
" " common	11, 14

PING SUEYS.

Half chests, firsts	28, 32
" " seconds	16, 19
Half Boxes, firsts	28, 32
" " seconds	16, 19

JAPAN.

Half Chests—	
Choicest	38, 40
Choice	32, 36
Finest	28, 30
Fine	25, 27
Good medium	22, 24
Medium	19, 20
Good common	16, 18
Common	14, 16
Nagasaki, ½ chests Pekoe	16, 22
" " Oolong	14, 15
" " Gunpowder	16, 19
" " Siftings	5, 12½

CONGOUS.

Half chests, Kaisow, Moning	12, 55
Caddies and half chests	18, 50
Cadies, Pakling and new makes	18, 50

OOLONG.

Half chests Formosa	34, 50
Caddies	36 55

ASSAMS.

Chests and half-chests Pekoe	22, 48

SCENTED ORANGE PEKOE.

Boxes, Foochow and Canton	28, 60

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	62c
Ingots, rough and ready, 7's	59
Laurel, 3's	52
Brier, 7's	50
Index, 7's	45
Honeysuckle, 7's	53
Napoleon, 8's	49



KINGSFORD'S OSWEGO .·. STARCH.

"Pure" and "Silver Gloss"
FOR THE LAUNDRY.

Corn .·. Starch,
FOR THE TABLE,

EQUAL TO ANY RICE OR IMPORTED STARCHES MADE.

For Sale by all Leading Jobbers in Canada.

T. KINGSFORD & SON, Oswego, N.Y.

Royal Arms, 12's	50
Victoria, 12's	48
Brunette and Lovely, 12's	45½
Prince of Wales, in caddies	46½
" " in 75 lb boxes	46
Bright Smoking Plug Myrtle, T & B, 3's	55
Lily, 7's	48
Diamond Solace, 12's	45
Myrtle Cut Smoking, 1 lb tins	65
½ lb pg, 6 lb boxes	65
2 oz pg, 5 lb boxes	65

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdowne	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" Queens	29 00

Cigarettes, all Tobacco—

Cable	7 00
El Padre	11 00
Maurlcio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	7 00
Sultana	6 75
Derby	4 00
B. C No. 1	4 00
Sweet Sixteen	3 50

CUT TOBACCOS.	per lb.
Puritan Cut Plug, ½ lb pkg., 5 lb boxes	65
Old Chum Cut Plug, ½ lb pkg 5 lb box	65
Old Virginia Cut Plug, 1-10 lb pkg., 10 lb boxes	55
Gold Block Cut Plug, ½ lb pkg, 5 lb boxes	65
CIGARETTE TOBACCO.	
B. C. N. 1, 1-10, 20 lb boxes	75
Puritan, 1-10, 5 lb boxes	65
Athlete, ½, 5 lb boxes	80

SOAP.

Ivory Bar, 1b bars waxed wrapper, per lb	5½
Do. 2, 6-16 and 3 lb bars "	5
Primrose, 5 lb bars, wax W "	4
" 1 " " "	4½
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 13oz, 12 and 3lb bars per lb	3½
Queen's Laundry, per bar	5½

TOILET SOAP.

TAYLOR, SCOTT & CO.

	per doz.
Baby's Own, ½ doz boxes	$1 25
Our Boys, ¼ " "	1 25
Sea Foam, ½ " "	75
London Bouquet, ½ " "	60
Oatmeal, 1 " "	85
" ½ " "	60
Paris Assorted, ½ " "	0 75
Albert Oatmeal bar, 2 doz. boxes	0 75
" White Castile bar, 2 doz. boxes	0 75
	per gro.
Fatherland, ½ doz boxes	5 00

WASHING CRYSTAL.

Gillett's Washing Crystal, 1 gro in box, per box	$1 75
Cottam's per lb	0 03½

WASHING COMPOUNDS.

Cottam's small p'k'ts, per gro	$1 50
" large " "	4 50

WOODENWARE.

	per doz.
Pails, 2 hoop, painted	$1 50
" 2 " clear	1 60
" 3 " "	1 80
" 3 " painted	1 70
Tubs, No. 0	8 50
" 1	7 50
" 2	6 50
" 3	5 50
Washboards, Globe	$1 90 2 00
Water Witch	1 40
" Northern Queen.	2 25
" Planet.	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
	per case.
Matches, Parlor	$1 70 $1 75
" Telephone	3 50 3 60
" Telegraph	3 80 3 90
	per doz.
Mops and Handles, comb.	1 25
	per M.
Butter, P. tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60
Clothes Lines, full count, per box	0 75

YEAST.

Royal Yeast Cakes, 3 doz 10c. packages in case, per case	$1 95
Royal Yeast Cakes, 3 doz 5c. packages in case, per case	1 00
Breadmakers', 3 doz 5c. packages in case	1 00

OUR NATIONAL FOODS.

	pkg.	doz
Desiccated Wheat	4 lb.	$2 30
" Rolled Oats	4 "	2 25
Snow Flake Barley	4 "	2 40
Rolled Wheat Flakes	4 "	2 25
Buckwheat Flour, S. R.	4 "	2 00
Prepared Pea Flour	2½ "	1 80
Baravena Milk Food	1 "	3 00
Patent Prepared Barley	1 "	1 80
Patent Prepared Groats	1 "	1 50
Beef and Barley Extracts	6 oz	2 25
Gluten Flour	4 oz	2 80

CATELLI'S SPECIALTIES.

Vermicelli, per lb	$0 11	....
" 5 lbs	0 08	0 10
" 10 lbs	0 08	0 10
Macaroni, 5 lbs	0 08	0 10
" 10 lbs	0 08	0 10

HARDWARE.

ZINC: Sheet net.		0 06½
IRON WIRE:		
Galv., annealed and oiled and bright 20 p.c. advance on list		
Barbed wire net.		0 00
Coil chain, 5-16 in. net		0 05½
" " ¾ in. "		0 05
" " ½ in. "		0 04½
Iron pipe, 50 per cent.		
Iron pipe, galvanized, 25 per cent.		
CUT NAILS, from Toronto:		
10 dy. to 60 dy	2 80	0 00
8 dy. and 9 dy	3 05	0 00
6 dy. and 7 dy	3 30	0 00
4 dy. and 5 dy	3 55	0 00
3 dy. C.P.	3 90	0 00
3 dy A.P	4 40	0 00
HORSE NAILS:		
"C" 50 and 10 per cent. from list.		
HORSE SHOES:		
From Toronto, per keg	3 75	4 00
WINDOW GLASS:		
25 in and under	1 55	1 60
26 to 40	1 60	0 00
41 to 50	3 60	0 00
51 to 60	3 90	0 00
61 to 70	4 20	0 00
GUNPOWDER:		
Sporting FF. "	4 75	0 00
" FFF "	5 00	0 00
Canada rifle "	7 25	0 00
Sporting FF., (in ½ lb. tins) per doz.	2 40	0 00
ROPE: Manilla	0 14	0 16
Sisal	0 13	0 00
AXES:		
Peerless & Keen Cutter	7 50	0 00
Leader	7 25	0 00
Lance	7 75	0 00
Queen City	9 25	0 00
Honor Bright, all steel	11 00	0 00
SHOT: Canadian	0 05½	0 00
HINGES: Heavy T and strap	05½	00
" Screw, hook & strap.	03½	04½
TIN PLATES:		
1c. 4x20 coke, per box	4 50	4 75
INGOT TIN: 25 to 26 per bdl.		
PIG LEAD: 4 to 4½ per bdl.		

PETROLEUM.

	Imp. gal.	
F. O. B. Toronto		
Canadian	$0 00	$0 16
Carbon Safety	0 18	0 00
Canadian Water White	0 20	0 00
Amer'n Prime White	0 23	0 24
" Water White	0 25	0 00
Photogene	0 27	0 00

DRUGS AND CHEMICALS.

Alum lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 02½	0 03
Borax	0 12	0 13
Camphor	0 45	0 52
Carbolic Acid	0 55	0 60
Castor Oil	0 08½	0 10½
Cream Tartar	0 32	0 35
Epsom Salts	0 01½	0 02½
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 22	0 25
Hellebore	0 15	0 17
Iodine	5 00	5 50
Insect Powder	0 65	0 75
Salpetre	0 08½	0 09
Soda Bicard, per keg	2 00	2 25
Madder		

WINES, LIQUORS, ETC.

BRANDY:	per case.	
Hennessey's, qts.	$13 50	$0 00
Martel's, qts	13 25	0 00
IRISH WHISKEY:		
Roe's	8 50	9 50
Dunville's	7 00	7 50
Jameson's, qts	8 00	0 00
Burk's, qts.	7 00	0 00
" pts.	8 00	0 00
Imp., qts	10 00	0 00
GIN:		
Old Tom Bernard's, qts	6 25	6 60
" " pts	7 25	7 50
" " gal	2 75	2 85
Boord	7 00	7 50
Booth's	7 25	7 50
Burnett's	7 00	7 25

CANADIAN SPIRITS:

(Net Cash Prices.)	Imp. gal. In B'd.	D.P'd
Alcohol 65 O.P.	$0 99	$3 27
Pure Spirits 65 "	1 00	3 28
Pure Spirits 50 "	0 90	2 98
" " 25 U.P.	0 49	1 52
Family Proof Whiskey	0 53	1 64
Old Bourbon "	0 53	1 64
" Rye "	0 50	1 54
" Toddy "	0 50	1 54
" Malt "	0 50	1 54
" Domestic Whiskey 32 U. P.	0 45	1 04
Old Rye, 4 years old	0 75	1 90
" " 5 "	0 85	1 66
" " 6 "	0 95	2 00
" " 7 "	1 05	2 16
Rye Whiskey, 1883, qts.	4 25	7 06
" " pts.	6 00	8 75
" " 1884, qts.	4 00	6 75
" " pts.	5 75	8 50

20 to 100 cases, net cash.
100 to 200 cases, 2½ per cent. off.
200 cases and over 5 per cent. off.

JOS. PICKERING & SONS' SPECIALTIES.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Metal Polishing Pomade, according to size, per dozen	0 20	1 02
Needham's Polishing Paste according to size, per dozen	0 18	2 81
Furniture Polish, according to size, per dozen	0 20	2 85
Razor Paste, ½ doz. in box	....	1 02
" in single boxes	....	1 18
Plate Powder, per box	....	1 02
Knife Powder, in cannister, per dozen	....	1 03
Harness Blacking, in boxes, per dozen	1 27	2 20

TO THE WHOLESALE GROCERS & DRUGGISTS OF THE DOMINION OF CANADA.

We take pleasure in announcing that our New Mills are now completed, and we are prepared to fill orders for goods. The capacity of our New Mills is from 250 to 300 barrels per day.

Our specialties, such as DESSICATED WHEAT, DESICCATED ROLLED OATS, ROLLED WHEAT FLAKES, BREAKFAST HOMINY, &c., are improved and put up in handsomely lithographed cartoons. Our GLUTEN FLOUR for Diabetes, BARAVENA MILK FOOD for infants, PREPARED BARLEY, GROATS, PEA FLOUR, &c., are the very choicest, and guaranteed fresh, clean and attractive, healthy, palatable, and nutritious.

We are also manufacturing GRANULATED, STANDARD, & ROLLED OATMEALS, WHEATLETS, SPLIT PEAS, &c., BAKERS' SPECIALTIES, such as GRAHAM FLOUR, RYE FLOUR, WHITE CORN FLOUR, WHOLE WHEAT FLOUR, &c., which are very choice.

THE IRELAND NATIONAL FOOD CO.
(LIMITED.)

OFFICE AND MILLS—109 Cottingham St.—134 to 148 Marlborough Ave. Telephone No. 3629.
Toronto, Dec. 2, 1889.

MITCHELL,
MILLER & CO.
WAREHOUSEMEN,
45 and 81 Front Street East, Toronto.

STORAGE.

Advances made on Staple Merchandise in Store.

SMITH & KEIGHLEY
WHOLESALE GROCERS
AND IMPORTERS OF

East and West India Produce, Mediterranean Fruits, Fancy Groceries, China, Japan and Indian Teas, Porto Rico Molasses and Coffees. New Currants, Raisins, Figs, Dates, Prunes in Bottles, Cases, and Casks.

9 Front St. E., Toronto

ENGLISH PICKLES

CHOICE AND CHEAP.

WM. MASEFIELD & CO., Limited,

MIXED PICKLE MAKERS,

LIVERPOOL, ENG.

Have placed on the market, through their selling agents, J. L. WATT & SCOTT, Toronto, a really first-class article, in pure vinegar, at popular prices. All Wholesalers have them. Ask to see the goods.

JAMES & FURNESS

Produce and Commission Merchant,

DEALERS IN

MESS PORK, BACON, HAMS, LARD, BUTTER, DRIED FRUITS, CHEESE, EGGS, POTATOES, HOPS, GRAIN, BAILED HAY, and all kinds of Produce.

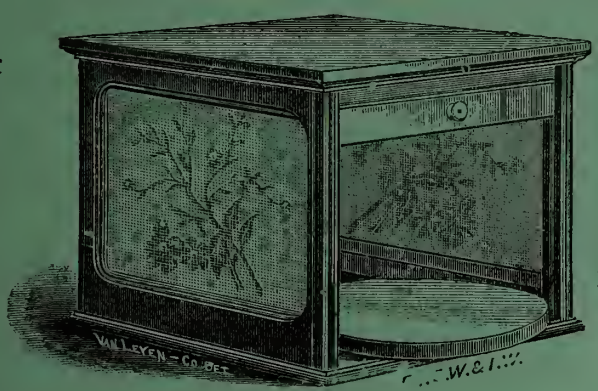
Fish, Game and Poultry Handled in Season.
Advances made on Consignments.
Consiguments of all kinds of Produce Salicited

72 Colborne St., TORONTO, ONT.

BUY A

BRONZE MEDAL **CHEESE SAFE.**

Rolling Door, Wire Sides Finely Finished.



20,000 Now in Use. Pays for its Cost In One Month

Sent to any address, charges paid, on receipt of the following prices:—

No. 6, size 26 x 24, wire sides $5 00
No. 6½, size 26 x 24, glass sides..... 5 50
No. 8, size 24 x 22, wire sides.....$4 50
No. 8½, size 24 x 22, glass sides..... 5 00

SOLE AGENTS IN CANADA for the LAMSON CASH RAILWAY SYSTEM.

Over 30,000 stores now using it. Send for prices. STORE FITTINGS, COUNTER RAILINGS, IRON FENCES, and BUILDERS OF IRON WORK. Address all correspondence

BARNUM WIRE AND IRON WORKS, - WALKERVILLE, ONT.

Grocers' Sundries.

OUR SPECIALTIES.

Choice Bird Seed

AND

WASHING COMPOUND.

CORRESPONDENCE SOLICITED.—All our goods are guaranteed, sell well and give the greatest satisfaction.

BART COTTAM

Wholesale Dealer and Manufacturer of

Grocers' Sundries, ---- LONDON, ONT.

LAURENCE GIBB,

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

TORONTO SALT WORKS

128 ADELAIDE STREET EAST.

DEALERS IN AND MANUFACTURERS OF

Table, Dairy & Meat Curing Salts.

Silver Medal Industrial Exhibition, 1888.

We handle Canadian Salts only, which from recent Government tests for Dairy and Meat purposes have proved equal, and in most cases superior to the best Imported Salts of any brand.
Orders promptly filled.





REMINGTON

Standard Type Writer.

$1,000 CHALLENGE.

GEO BENGOUGH, 47 KING ST. E., TORONTO.



IMPOSSIBLE!

So say Doctors, to say too much in favour of St. Leon Water. It puts down Bright's Disease and Diabetes, as water quenches fire. Cures Indigestion, Dyspepsia, Rheumatism, etc., completely if drank freely and rubbed in the skin.

ST. LEON

Mineral Water Company,

101½ KING STREET W., - - TORONTO.

Business! Business!

QUEEN CITY BUSINESS COLLEGE,

COR. KING and CHURCH STS.

TORONTO,

Is the best and cheapest place to educate your sons and daughters. Thorough practical Business, Shorthand or English Education imparted in shortest possible time by our method of "Individual Instruction."

Catalogue mailed free on application.



We are children who cheerfully join in the chorus
When Breadmaker's Yeast *is the subject before us—*
Mamma tried all the rest,
So she knows it's the best, [*lightest,*
'Cause her bread is the whitest, her buns are the
And we eat all the pancakes she dare set before us.

BUY THE BREADMAKER'S YEAST. PRICE 5 CENTS.

Jas. DICKSON & CO.,

26 WEST MARKET STREET.

Provision & Commission Merchants.

Eggs, Butter Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

W. BOULTER & SONS,

PICTON, - - ONT.,

PACKERS OF THE CELEBRATED



LION BRAND

Canned Fruits and Vegetables

Every can has a Lion on the label. This label is a guarantee to the consumer that the quality is first-class. Ask your Grocer for the Lion Brand. Do not take any other.

BAY OF QUINTE CANNING FACTORIES,

Head Office: Picton. **Branch: Demorestville.**

JAMES PARK & SON,

PROVISION MERCHANTS

PORK PACKERS,

AND MANUFACTURERS OF PRESERVED MEATS ETC

SPECIALTY.—Imported English Sheep Casings for the Sausage Trade.

41 to 47 St. Lawrence Market, and 95 Front St. E.

TORONTO - ONT.

DULSE.

150 Barrels Good Dulse

FOR SALE BY

JOHN SEALY, 25 & 26 South Wharf,

ST. JOHN, - N.B.

C. H. CATELLI,

PERTHIUS ST., - MONTREAL,

MANUFACTURER OF

MACCARONI,
VERMICELLI,
FARINA, Etc.

STANWAY & BAYLEY,

TORONTO,

Wholesale Agents for Toronto and West.

Ask your Wholesale Grocer for these Goods.

E. P. Breckenridge, Toledo, Ohio, Pres. Edwin Norton, Chicago, Vice-Pres.

W. C. Breckenridge, Resident Manager.

The Norton Manufacturing Co.,

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit Cans, Lard Pails, Paint Pails and Cans, Baking Powder Cans.

Capacity, fifty thousand fruit cans per day.

Sole Agents in Canada for Norton Bros., "Solder Hemmed" Caps, and Grocers' sample goods, and Haskell's sample cases.

Cor. YORK AND QUEEN Sts.,

HAMILTON, - ONT.

MYRTLE

T. AND B.

CUT AND PLUG

SMOKING TOBACCO.

And "LILY," 10c. Plug.

Manufactured by

GEO. E. TUCKETT & SON

Hamilton, Canada,
And Danville, Virginia.

ROYAL BLACK LEAD

Is the Best and Cheapest Stove Polish Now in Use.

TELLIER, ROTHWELL & CO.

SOLE MAKERS,

Montreal.

Established 1874.

W. H. SMITH

Wholesale Produce

Commission Merchant

186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Produce. Consignments solicited. First-class reference.

R. C. MURDOCH & Co.

Commission

—AND—

Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

29 Church St., Toronto.

TELEPHONE 806.

Edwards' Desiccated Soup

Is far the cheapest and Most Nutritious Food obtainable, its force value as a food being three and a half times that of an equal weight of beef.

[Trademark] GRAVINA [Registered]

(Edwards' Gravy Powder)

Gravina is a fine powder, consisting of Extract of Beef of the finest quality, combined with choice garden vegetables. It is easily soluble, and can be quickly cooked, less than five minutes being sufficient to produce an excellent Gravy or Soup. Cook Book free on application.

FREDK. KING & CO., [Ltd.] Sole Manfrs.

(Contractors to Her Majesty's Government)

BELFAST AND LONDON.

Wholesale Depot: 30 St. Sacrament Street, Montreal

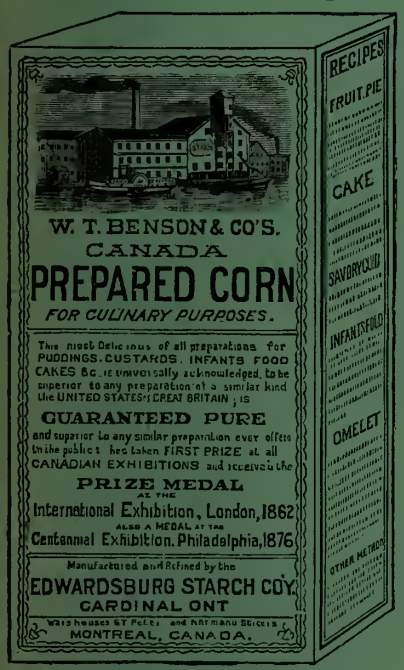
S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

THE CANADIAN GROCER & GENERAL STOREKEEPER.

PUBLISHED WEEKLY. $2.00 PER YEAR

VOL. IV. TORONTO AND MONTREAL, JANUARY 31, 1890. No. 5

Fac-Simile of Packag.



Registered.

BENSON'S CANADA PREPARED CORN

Superior to any Imported

CORN STARCH.

RELIABLE AND UNIFORM IN QUALITY.

☞ FOR SALE BY EVERY GROCER. ☜

H. A. NELSON & SONS

MONTREAL AND TORONTO,

MANUFACTURERS AND WHOLESALE DEALERS IN

BROOMS, BRUSHES

WOOD AND WILLOWWARE,

Matches, Baskets, Cordage, Twines, etc.

Selling Agents for the Celebrated

PAILS, TUBS,
WASHBOARDS
And MATCHES

— MANUFACTURED BY —

The E. B. EDDY MFG. CO'Y,

OF HULL, P.Q.,

The Best Goods in the World.

The largest and oldest House in this line in the Dominion.

95 to 63 St. Peter St., *MONTREAL.* | 56 and 58 Front St. W. *TORONTO.*



FOR SALE EVERYWHERE.

ASK FOR

MOTT'S

M. MASURET & CO.

Wholesale Grocers,

IMPORTERS OF

TEAS, SUGARS, ETC.

94 AND 96 DUNDAS STREET,

LONDON - - - ONT.

Taylor, Scott & Co.

TORONTO.

THE BEST



IS THE CHEAPEST.

Retail Price, 25c.

—:o:—

For sale by all first-class grocers

MADRE E' HIJO (7 SIZES).

EL PADRE AND CABLE.

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

ALWAYS ASK FOR
—: THE :—
'John Bull'
BRANDS.
MANUFACTURED BY
BRYANT, GIBSON & CO.



AGENCY FOR—
Mott's Chocolates and Cocoas,
Ganong's Lily Chocolates,
Terry's English Bottled Confectionery,
Negre's French Crystallized Fruits.

COWAN'S Hygienic Cocoa
COWAN'S COCOA ESSENCE
COWAN'S CHOCOLATES
COWAN'S COFFEES

JNO W. COWAN & Co.
14 AND 16 MINCING LANE
WELLINGTON STREET WEST - - TORONTO

W. B. CHISHOLM,
MANUFACTURER OF
BASKETS,
And every Description of
FRUIT SHIPPING PACKAGE.
OAKVILLE, ONT.

The leading wholesale Woodenware and Grocers' Sundries Supply Houses have our goods. Always ask for the "Chisholm" Basket.



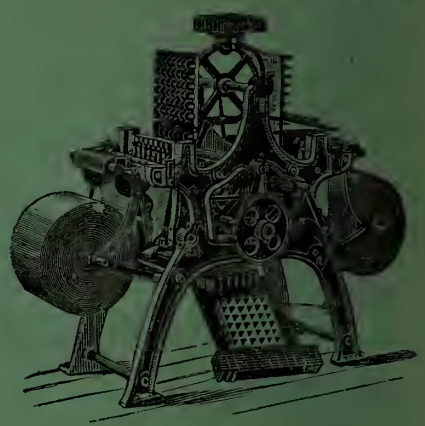
ROYAL YEAST
Is Canada's Favorite Yeast Cakes. 10 years in the market without a complaint of any kind. The only Yeast which has stood the test of time and never made sour, unwholesome bread.
All Grocers sell it.
E.W.GILLETT, M'F'R. TORONTO, ONT. & CHICAGO, ILL.

Needham's
"The Favorite." Polishing Paste.
USED BY HER MAJESTY'S SERVANTS
Gold Medals and Diplomas of Merit at all Exhibitions.
Dazzling Mirror Finish
Sold Everywhere in 5c, 10c, 15c, 20c & 25c Tins
The reputation of nearly a century as the most reliable preparation for Cleaning and Brilliantly Polishing BRASS, COPPER, TIN, BRITANNIA METAL, PLATINOID, etc.
Inventors and Sole Manufacturers, JOSEPH PICKERING & SONS, Sheffield.
Pickering's Furniture Polish, Plate Powder, Knife Powder, Brunswick Black, Razor Paste, Metal Polishing Pomade (Red), Ye Olde Oak Furnishing Paste.
T. E. CLATWORTHY, Sole Agt. in Canada, 34 Church St. Toronto.

EMBRO
OATMEAL
MILLS.
D. R. ROSS, - - EMBRO, ONT.
A CHOICE QUALITY OF
Roller, Standard and Granulated
Oatmeal
IN BARRELS, HALF BARRELS OR BAGS.
Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders.

IMPERIAL
CREAM TARTAR
TRADE MARK
BAKING
POWDER
PUREST, STRONGEST, BEST,
CONTAINS NO
Alum, Ammonia, Lime, Phosphates,
OR ANY INJURIOUS SUBSTANCE.
E.W. GILLETT, TORONTO, ONT. CHICAGO, ILL.
MANUFACTURER OF
THE CELEBRATED ROYAL YEAST CAKES.

Northumberland Paper & Egg Case Co
Sole Manufacturers of
MACHINE-MADE ECC CASE FILLERS (STRAW BOARD)



We also make a First-class Wooden Case, and can therefore supply a Complete Egg Case at the Lowest Possible Price. For prices and other information address the Mills, CAMPBELLFORD, ONT.

DAY & MARTIN
ENGLISH BLACKING
PEEK, FREAN & CO.
CELEBRATED BISCUITS
LONDON - - - ENGLAND
CHARLES GYDE,
Sole Agent for Canada.
13 St. John Street - - Montreal.
Above Goods always in Stock. Send for Price Lists.

CONDENSED ADVERTISEMENTS
INSERTED IN THE
CANADIAN GROCER
—AND—
General Storekeeper
At one cent per word. Give better results than in any other paper.
SITUATIONS VACANT, SITUATIONS WANTED,
BUSINESS WANTED, BUSINESS FOR SALE.
ARTICLES WANTED OR FOR SALE.

ORDER A CASE OF
OCEAN WAVE BAKING POWDER
From your Wholesale Grocer.
Sells itself after One Trial. Prices Current

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

THE GROCER PUBLISHING CO. (LTD.)
J. B. McLEAN, SEC.-TREAS.

115 ST. FRANCOIS XAVIER STREET, MONTREAL.

6 WELLINGTON STREET WEST, TORONTO.

Vol. IV. TORONTO AND MONTREAL, JANUARY 31, 1890. No. 5

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

OUR MONTREAL OFFICE.

Our Montreal Office is located at 115 St. Francois Xavier St. Our representative, Mr. Hugh C. McLean, will be pleased to have subscribers and advertisers call upon him there. He will also pay special attention to gathering business items and attending generally to the interests of this paper.

TO MERCHANTS.

To be on friendly terms with your rivals is the best policy. How often do we find it otherwise? The merchant first in the field seems to think that he has a proprietory right to the trade in his neighborhood, and when a rival merchant opens out a stock close at hand a strong feeling of jealousy takes hold of the first man in the field towards the newcomer. First man can see no good in his rival, thinks it an outrage that his rights should thus be invaded by a stranger, and decides there and then to make it hot for the new man.

First thing to do towards the desired end, is to cut prices; last comer does the same, for, being a new man, it is necessary to meet prices to obtain trade. Then disparaging remarks are made about the quality of the goods and financial standing of the new man. This war of prices and bad talk is carried on for some time, the public being the gainers and the merchants the losers. It is inevitable that new men will always take advantage of what may seem to them to be a good opening for business. Old established houses must expect this. They were new beginners at one time and must expect competition at some time in their business life. Then when the competitor comes along show a disposition to be friendly. It will pay to do so.

An illustration of this is the case of a merchant, long established in a western town, who had a competitor settle down within two doors of his place of business. A disposition to act ugly and make it hot for the newcomer by cutting prices, etc., was at first shown, but soon better thoughts prevailed, an acquaintance was sought. It was found by merchant number one that number two was not a bad kind of a fellow. A mutual understanding was arrived at to maintain prices, to post each other as to the paying qualities of customers, and to accomodate each other with goods for customers that one or the other might be out of stock. It was found by the old established merchant, after the end of one year, that his trade had increased, the new-comer having also succeeded in doing a very good trade also.

Another case looms up before the vision of the writer showing the reverse side. Two men are doing business side by side. Business jealousy is so strong that they cannot say a good word one for the other. Sometimes when the spirit moves them they will slaughter their goods, just for pure cussedness. It can't be for anything else, for they don't make a profit at these times, and they don't care so much for the public that they are willing to give away to them their legitimate profits. Now where does this kind of thing generally end? The man with the smallest capital will perhaps be best able to answer the question when he finds it necessary to call a meeting of his creditors, and has to ask them for an extension of time. Depend upon it, it pays to be upon friendly terms with your rivals in business.

COMPROMISES AND INSURANCE.

If a dealer loses his stock by fire at a time when his debts are large, the spirit in which his overtures for a compromise are met will be dependent upon the amount of his insurance and the attitude of the insurance companies concerned. If his insurance is large, and the insurers admit his claim, his prospect of a favorable settlement and a complete discharge is good. If, on the other hand, he has no insurance, or has but a small amount, he will not appear, in the absence of other collateral provision, to have been very solicitous for the interests of his creditors. He accordingly can not expect them to show any great readiness to facilitate his early return to business. Further, as well as showing himself a man rather indifferent to the security of his creditors, he will expose the honesty of his intentions to question. The fire may have been entirely beyond his prevention, but unless there is some party seriously concerned and amply competent to investigate and demonstrate this—as an insurance company—there will be misgivings. By getting himself well insured a dealer gives what in some sense is a guarantee of his honesty. He pays a yearly premium that a portion of the value of his merchandise may be recoverable in case of its being burned. He also puts himself and his business in a position to be thoroughly sifted and searched as to his relation to any fire that may take place. All this has a frank appearance when he makes a proposal to compromise, particularly if the insurance companies are satisfied with the result of their enquiry. The dealer, by insuring sufficiently, not only makes insurance companies his security to his creditors, but makes them the vindicators or the accusers of his honesty.

It is, therefore, not to be wondered at that wholesalers are loath to compromise with a burnt-out man who owes much and is not heavily insured. So much importance does the wholesale grocers' guild attach to a man's insurance that none of its members are allowed to consent to a compromise if the burned stock has not been insured for 60 per cent. of its value. When this condition is not present, the guild regards the dealer as lacking in foresight, shiftless or dishonest. Any of these faults would be enough to incapacitate a man for trade, and the best way to punish a man for having them is to keep him out of trade until he has made good the losses his fault wrought upon others.

CEYLON TEA.

In their recent circular, Messrs. Gow, Wilson & Stanton say : To say that Ceylon depends largely upon the tea industry for its prosperity is merely to state a recognized fact. At the present time there are some 200,000 acres under tea cultivation, of which about 180,000 acres are already in bearing. Up to this year the price obtained was high when compared with teas from other countries, and must have shown a fair margin of profit to the majority of planters. The natural result of this was, systematic extension of tea culture, by which means planters were enabled, while increasing the output, to produce at a lower rate, and thus to some extent to counteract the reduction in price. The year 1889 : Perhaps the first severe shock to the industry occurred during the early months of this year. Increasing quantity led to a serious fall in prices ; and a falling off in quality still further depressed the market, until the average price dropped to a point which gave cause for alarm. During the slack months of May and June, when large arrivals were taking place, the average price fell until, during two suceessive weeks in June it touched 8¾d., and fears were entertained of its falling to a still lower figure. The quality at this time was poor, as is usual at that season of the year. In many quarters it was thought that Ceylon tea was played out, that the soil was exhausted, and that a general collapse of the industry was imminent. Forebodings of dark and gloomy days for the planters were indulged in, and the advisability of cultivating other products was extensively discussed. Happily, as shown below, a very short time sufficed to dissipate these fears. Early in July an improvement began to be noticeable in quality. At this juncture the new season's teas from China commenced to arrive, and, the crop being considered disappointing in quality, buyers quickly turned their attention from these to the then improving Ceylon teas. Having reduced their stocks with the intention of operating in China teas, they became eager purchasers of Ceylon, and speedily and steadily drove the price up until in four months the lower grade of whole leaf tea had advanced about 100 per cent., and all descriptions had participated in the general rise in price. Such a transformation seems incredible, but is none the less true ; an article of produce in a few months increasing 100 per cent. in value without the aid of speculation, and the weekly average price of Ceylon tea rising from 8¾d. to 1s. and 2d. in four months. It is also not a little remarkable that the quality should have continued to improve, until during September and October it was superior to any ever grown in the island—a strange answer to those who argued that soil and climate were against the tea plant, and who prophesied ruin to the industry. It should be also recorded that during November the average price reached a higher figure than it had ever done for two years—viz., 1s. 2½d., the last time it reached this figure being in November, 1887, at which date the quantity was insignificant, compared with the present yield This displacement of China tea has been even more marked during the present season—that is since June 1 last ; the percentages of tea used for home consumption from that date to October 31 being—Indian, 49 ; China, 32 ; and Ceylon, 19 ; that is to say, for every 32 pounds China tea consumed in Great Britain, 19 pounds of Ceylon tea have been used. Quality.—After the above remarks, the importance of maintaining good quality must be evident. If Ceylon tea is to supersede China tea, quality and not quantity must be the aim of every planter. China can always supply us with an unlimited quantity of poor tea. Effect of Recent Depression.—In spite of its gloom, the recent depression has not been without its brighter side. The low prices had the effect of diverting a large quantity of China tea from this country, and even now the exports from China to the United Kingdom are 15 million pounds below last season. In addition to this, advantage was taken of the low price, by some of the largest estate owners, to make experimental consignments of Ceylon tea to numerous foreign markets, and seed was thus sown which is likely to bring forth abundant fruit in years to come. It is especially gratifying to note that a market for Ceylon tea is apparently being established in the large centres of the United States of America, Canada and Australia, and that Russia is now taking the most flavory kinds of Ceylon tea. South Africa and South America appear likely to become gradually markets for Ceylon tea. So many new fields have been tapped that should another depression take place some of these may prove useful in arresting the downward course, and relieving any over-pressure which may temporarily be placed upon London. London should thus become a distributing centre for Ceylon tea, as it has long been for China tea, and now is for Indian tea. Paris Exhibition.—It is satisfactory to know that the representation of Ceylon tea at the Paris Exhibition has resulted in the establishment of several agencies in Paris and the provinces for the sale of Ceylon tea, which is thus finding its way into quarters where it has hitherto been entirely unknown. The Ceylon Planters' American Tea Company, which has been formed during the last few months, starts at a time when its influence may be exercised beneficially in fostering an industry which is at present only in its initial stage. It was only in the early months of this year that a company was formed amongst Indian tea planters for introducing Indian tea into Canada and America ; this will doubtless assist in opening up these fields to Ceylon tea.

INTERESTING TO COMMISSION HOUSES.

A very peculiar case has come to our notice within the past few days, in which a firm consigned a lot of goods to a Montreal commission merchant and drew for three-fourths of its value, the draft being duly honored. Shortly afterwards the market commenced to decline, and the consignee at once sold the goods to protect himself, and returned account sales. The consignors are now suing the Montreal merchant for the difference between the net proceeds of account sales rendered and the amount which they consider the goods should have realized. The result of this suit will be watched with considerable interest by the commission trade of this city, which is a very large and important one. It is contended by a number of our commission houses that when a consignor obtains advances on his shipments to the extent of two-thirds or three-fourths of their value he relinquishes his right to dictate the terms of sale. If it were otherwise, firms advancing money on consignments would have no protection whatever. Still we do not pretend to state what the strict letter of the law is on this point, but we have no doubt that it will be found in accord with the generally recognized custom in all such cases. It would be very hard, indeed unjust, if a commission merchant, after advancing two-thirds or three-fourths of the value of the goods consigned to him was subject to the dictation of the consignor as to when or how they should be sold. We do not hesitate to say that any man who would submit to such terms should never be in business, for in these times, when prices are subject to repeated fluctuations, the holding for higher figures would soon preclude the possibility of realizing the advances made. We hope to be able to chronicle the result of the above dispute before long.—Montreal Trade Bulletin.

BUY FOR CURRENT WANTS.

We believe that experience has demonstrated that the merchant who buys goods only for current wants is the one who, in the long run, makes the most money. There is no necessity now-a-days for the retailer to carry surplus stocks of goods, and when it is done the speculative factor has doubtless been the cause.

With such rapid transportation facilities as almost every part of the country now enjoys, a dealer can replenish his stock in a few days' time, and is thus enabled to have fresh and clean looking goods. We are satisfied that small and frequent orders is the rule with most retailers, and while they may not make much on the rise in price of some article, neither do they lose on a decline.

But it may be said that in buying in larger quantities better prices may be obtained. This is often true ; but is not this advantage

frequently overcome by the deterioration in quality, interest on the investment, and a probable decline in price? One might suppose that the decline might be offset by a probable advance ; but observation has shown us that when an advance in the wholesale price takes place the retailer does not at once put up his price in a corresponding ratio. But when a decline comes he is forced, by some competitor, to slap the price down at the first break in the market.

By buying only for current needs there should be no accumulation of odds and ends as invariably accumulate when large lots are bought and sales are dragging. And then the retailer who pursues this policy has great peace of mind. He need not be awake nights worrying over loss by a probable decline, neither does he lie awake to figure probable profits on some anticipated rise. He cares not for these fluctuations, but pursues the even tenor of his way, and as the novelists say, he lives to a good age and dies happy. —St. Louis Grocer.

TRADE-JOURNAL ADVERTISING.

Every special class of advertising medium, says a writer in the Industrial World, has its peculiar advantages. For instance, the daily press most fully embodies the force and value of the principle of reiteration, which is one of the most powerful elements in the work of all progress. Continuity of effort is essential to success in every undertaking. A day's journey on foot is, after all, but a persistent repetition of the first step. Education is line upon line and precept upon precept. Skill of every kind results from doing the same thing over and over until it becomes a species of second nature. Familiarity with any object grows out of a continued reproduction of individual impressions. A principle so important and effectual should not be lost sight of in its bearings upon advertising. A French writer has said that "the reader of a newspaper does not see the first insertion of an ordinary advertisement ; the second insertion he sees but does not read ; the third insertion he reads ; the fourth insertion he looks at the price ; the fifth insertion he speaks of it to his wife ; the sixth insertion he is ready to purchase ; the seventh insertion he purchases." This cogently illustrates the cumulative power of reiteration. Ten lines repeated fifty times in succession yield far more scope, intensity and permanence of impression than five hundred lines printed once. In the former case they operate with all the force of the constant dropping which wears away the stone. In the latter they cause a momentary agitation which subsides the instant after into the accustomed routine of the current.

But the power of quick reiteration in the daily press is subject to the drawback of being an indiscriminate appeal to a miscellaneous assortment of people—to a large aggregate of readers whose promiscuousness is their most obtruderant and most noticeable attribute. It may not be the advertiser's purpose to reach a class so indefinite or general. If it should be his desire to arrest the attention and secure the custom of near-sighted persons, it might happen that out of many thousand patrons of the paper only a few score would be afflicted with that form of optical defect. In that case the advertisement would be wasted so far as the great mass of the readers were concerned. Supposing that he could find a periodical which circulated exclusively among the victims of myopia : that would be the precise medium which would give him the best return for his outlay in money, time and effort. This illustration, changed only in object sought, would conform to a wide range of experiences, and furnish abundant reasons why special advertising should be confined to particularly-adapted mediums. It certainly would not pay to advertise a learned and abstruse work on mathematics in a paper which was read by none but the devotees of imaginative and romantic literature.

Trade journals as means of finding out new customers offer some special advantages to business men. These advantages may be classified as follows :—

1. The trade journal represents to a remarkable degree a community of interrelated and sympathetic interests, bounded by certain industrial limitations, and is restricted by its specialty to a particular range of inquiry and discussion, so that the advertiser is able to determine beforehand with considerable certainty the specific scope of appeal at his service, with its value to him as a vehicle of publicity.

2. The trade journal has for its subscribers and readers an exceptionally intelligent class of persons — men and sometimes women—who have brains as well as culture, solid judgment besides education, making them the cream of the inhabitants of the land ; hence persons ready to consider in the right spirit fresh ideas, new projects, original inventions, useful improvements and radical innovations.

3. The trade journal, in possessing such subscribers and readers, has patrons with a superior measure of purchasing power ; for it is a demonstrated fact that in this country of equal political rights and of equal opportunities the great bulk of the wealth is in the hands of intelligence—ignorance and poverty going together—a fact set forth with emphasis, and made manifest to the eye by a statigraphic map in the census report of 1870.

4. The trade journal, on account of its special field of service, sometimes furnishes a direct approach to capable purchasers, nearly every one of whom may stand in need of the article advertised, which would be much cheaper and far more effective than any appeal to an indiscriminate mass of readers such as that represented by a daily newspaper.

5. The trade journal, particularly of the highest grade, often obtains a reputation as an advertising medium so peculiarly its own that outside parties get in the habit of resorting to its pages as occasion may suggest in order to keep posted about the introduction of new things, or to ascertain if there is any recent improvement which could be used with advantage in their business. No daily print could be depended on to supply that sort of information.

6. The trade journal is not ephemeral like the daily sheet, which is rarely preserved beyond the date of its issue, and which is difficult to find twenty-four hours afterward in the offices of its patrons. Indeed, the trade journal is filed for further reference by some of its subscribers with as much care and regularity as a receipted bill ; hence an advertisement which in any daily paper would have ceased to do service may attract attention again at some accidental moment and become the adventitious means of an order.

7. The trade journal commonly prints in each edition a classified list of advertisements and an alphabetical index to advertisements, thus supplying easy access to every essential detail and saving the interested eye from a painful search through page after page for any business announcement of the desired sort.

These seven advantages do not need the emphasis of comment. They are their own best recommendation, and they touch with much force the pocket nerve of many advertisers.

We have yet to be much impressed with the various methods under which merchants give away articles of more or less value and charge the cost up to advertising account. A clothier in Allegan, Michigan., gave every boy applicant a calliope, and the town was driven frantic with noise. A firm in Holyoke, Mass., gave away 1,000 handkerchiefs, at an expense of $30 or $40 probably. In Bridgeport, Conn., flying-tops were presented to every boy between six and fourteen years old. In Benton Harbor, Mich., a dealer gave a polo cap to every boy who brought him a bouquet of flowers on Saturday morning, the flowers being given to the churches the next day. All these schemes are attractive in a certain way, but there are drawbacks to them which merchants do not generally recognize. If his money is expended in newspaper advertising, the cost of which the public has little idea, the opinion created is that the merchant is an enterprising man and deserves patronage.—American Storekeeper.

PERSISTENT DUNNING.

Delinquent accounts and bad debts, with their prevention and correction, is another subject to which the attention of the Association has been given ; and the mere discussion of this matter has done more to teach the grocer who has taken part in the discussion how to respectfully say "No," or in case the use of that emphatic negative was not immediately desirable, the Association furnished a ready means of getting some information as to the standing of the applicant for the grocers, and the deliquent account has always been a "tale of woe" to the grocer, and it may be said of the account, in the words of a popular song : "And it grew—and it grew—and it grew." In connection with the delinquent account agency, for a year past, two collectors have been kept on the street lookiug after the delinquent debtors ; and the result of their labors is that over $6,000 have been collected in bills, most of which otherwise would have been lost. The secret of this has been found in the persistent dunning by the collectors. When the position of the debtor makes the intervention of the lawyer necessary or advisable, by special arrangement with our attorney the account will be looked after on a basis of percentage payable only in case of success.—From President Yoran's Address to the Philadelphia Grocers' Association.

SUGAR.

The visible supply of sugar, according to M. Licht, as published in Mr. Czarnikow's Circular of 13th inst., shows the following contrast :—

	1889. Tons.	1888. Tons.	1887. Tons.
France - - -	90,384	77,153	100,825
Germany - -	206,838	124,764	169,832
Hamburg - -	23,310	1,000	23,500
Austria - -	110,000	60,000	170,000
Holland - - -	32,130	16,924	31,466
Belgium - -	10,612	27,218	12,361
	463,274	307,059	507,984

We have, therefore, 166,215 tons more this year than at corresponding date last year, and a deficiency of 34,710 tons as against 1887. This season has been exceptionally favorable for taking up the roots early and converting their contents into sugar, and great progress has been made by the several factories in accomplishing the work in hand—so much so that it is generally understood that during the next two months work will be as good as finished. The question then arises, what is thought of M. Licht's estimate of this year's crop being 600,000 tons larger than that of last year? Some allowance must certainly be made that early in October stocks were smaller this year than last—say about 56,993 tons—which had to be replenished out of the new production ; but this is but a small matter where 600,000 tons are concerned, the half of which must by this time be available along with the other half of the whole production. As far as is known no explanation has been offered as far as Germany and Austria are concerned, but if we could possibly apply Mr. D. Winter's explanations as to the position in France, the prospect would indeed be astonishing.

Mr. David Winter, one of the best authorities in Paris, writes under date of December 14th :—

"The official figures of the production to November 30th, issued to-day, are as follows :—

	1889. Tons.	1888. Tons.
Roots worked up - -	4,121,641	3,164,157
Production - - -	329,948	233,316
Indigenous stock - -	147,021	135,384
Increase of stock in November - - -	71,694	54,007

The production will no doubt be larger ; still the above figures show that notwithstanding the large production, the increase in the stocks in November is 10,000 tons less than the increase in the same period last year, in consequence of the large exportation and a very active and increasing consumption.

Later figures—

	Tons.		Tons.	
Cane imports	28,000	against	38,000	last y'r.
Consumption of Beet -	123,000	"	119,000	"
Stocks - -	166,000	"	159,000	"

As regards our own position, our supplies of cane sugars are now beginning to diminish, and are likely to continue so for the approaching months, as the arrivals, especially from Java, which used to come in about this time of the year by sailing vessels, have long since gone into stocks or consumption, owing to the employment of steamers instead of sailers.

The market has lately stood the test of another depression, without effecting any considerable change in prices. Beet is sparingly offered, and comparatively well sustained in price.—London (Eng.) Statist.

KEEP YOUR OWN BOOKS.

At the risk of arousing the ire of those who say that those who write for the press should not give advice or tell of useful things which they see, or of which they hear, I am going to give the substance of a conversation with a merchant which I had some time since. He is a successful man, practices what he preaches, and all that he says is therefore worth hearing :

"Most dealers commit the fatal error of allowing those of whom they buy to keep books for them. They attend, indeed, to their accounts with their own patrons very well, and keep them well in hand ; post up regularly, and see that ledger and passbooks agree as to items and amounts.

"But I know any number of them who can not tell, without 'hunting over bills,' and figuring, just what they owe any one firm or all the firms with whom they deal. Invoices are opened, thrown into a heap, and the heap allowed to lie until the statements come in.

"It is the cause of many losses to retailers, this slipshod way of doing business. All houses are not scrupulously honest, and with those that are, mistakes are frequent, and occur with every account. Men have frequently paid accounts more than once on account of a lack of system which would tell them at once just what their liabilities were. On the other hand, I could name a house in New York City which would have lost $190 in two accounts had not the dealer who owed it been a scrupulous bookkeeper and pointed out their error to them.

"There is but one way to do these things, and it is not at all hard. Simply get a three or four quire (small) ledger ; open accounts with every one with whom you deal, and credit each account with the amount of the invoice at the date of its receipt. When the account is paid, debit the same account with the amount paid. This is simple, easy and satisfactory. No one should neglect to have such a book."

"To complete the system absolutely, buy an 'invoice book' with pockets, all lettered, (and you can buy them for thirty-five cents), and file all your bills where you can at once lay your hands on them.

"In this way you will have a system that will show you a bill at any moment, and will tell you just what are your liabilities in fifteen minutes.

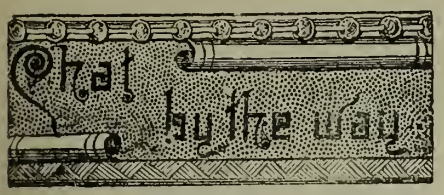
'It is worth while taking a little trouble to know this, and further than that, it is the way to do ; will help your credit and make you have more confidence in yourself."

I don't know that any of my readers are guilty of throwing their bills in a heap and sorting them out afterwards by guess, but if there are any such, it isn't too late yet in the New Year to begin a solid attempt at reform. The interview given above will repay perusal.—Patterson in New Jersey Trade Review.

The cost of advertising is based on the space to be occupied, and is fixed wholly by publishers. It follows that the advertiser who uses skill, care and intelligent attention to all the details will secure many advantages over one that is inexperienced, skilled work costing the same as work without skill, so that the best work is not only the cheapest, but there is no other occupation that so forcibly illustrates its many advantages.—J. W. Thompson.

Grocer—What noise is that in the cellar, John?

Boy (after an inspection)—It's only the vinegar singing "No One Cares for Mother Now."—Time.



P. W. Bell & Co's. store in Orillia was burnt last week. It was insured for $9,000.

In our trade notes last week we located the firm of Fish & Nichol, egg and butter dealers, in Berlin. It should have read Waterloo.

In the fire which swept a portion of King st., Cobourg, last week, Mr. Louis Woodcock's grocery was destroyed. It was insured for $3,000 and was worth $5,000.

The youth, Wm. Henderson, who robbed the grocery store of Mr. Dunfee, Port Hope, was sentenced by the police magistrate to pay a fine of $5, or serve 30 days in gaol.

Influenza got its (grip) on Mr. Reith, of Claremont. He was making sure of his GROCER coming this year by renewing his subscription, he having called on us this week. We wish you speedy recovery, Mr. Reith.

Among the free imports from Detroit last week, as reported to the Windsor custom house, was a quantity of ice. It will held to be somewhat remarkable that ice was imported into Canada from the United States in the latter half of January.

W. P. Clay is one of Galt's busy grocery men, and this is as it should be, as Mr. Clay had the misfortune about a year ago to lose nearly all he had by fire, but the large stock and large attendance at his store daily is a sure indication of recovery and future prospect in his business.

Messrs. J. & R. Elliott, soap and candle manufacturers, Galt, claim to make a brand of soap that, being analized, proves to be the purest sample of soap, but one, in the world. The prices are in accordance with the quality, but that should have little or no effect on the sale with those who want to handle a pure article.

Morris Ryan, the young man captured on Saturday, a week ago, as the perpetrator of the robberies at Robert P. Leask's house and the gift tea store on James street, Hamilton, and who pleaded guilty to both charges at the Police Court on Monday morning, was brought up for sentence on Friday. The magistrate sentenced him to four years in Kingston.

Mr. T. W. Smythe, Chatham, has been manager of a grocery store for Mr. J. Waddell the past three years, and under his management it has proved a perfect success, Mr. Waddell having sold out his other store and retained this success. Mr. Smythe was in the grocery business in London six years before coming to this country. He certainly knows how to run a grocery store.

A firm of boot-makers, says the Waverly Magazine, have hit on a novelty in the advertising line which must possess attraction for snobs. They announce "best boots and shoes, made on selected lasts of the following gentlemen, perfect feet only having been chosen for stock models." Then follows a list of the owners of these perfect feet in assorted sizes, including a distinguished collection of eminent names.

In the House of Commons the other day Mr. Small, member for East Toronto, asked whether it was the intention of the Government during the present session to amend the Inland Revenue Act in so far as it relates to the sale of tobacco. Hon. Mr. Costigan—The subject is being considered with a view to meeting the wishes of the trade, if it can be done without prejudice to the revenue.

W. T. Hunt, Amherstburg, has made extensive improvements in his store lately, extending it thirty-five feet on Cave street, which give much needed room for his increasive trade. Mr. Hunt says he is well pleased with THE GROCER. He takes an interest in the butter question. He grades all the butter he buys and has a home trade for it all. He supplies river boats in summer. Fresh eggs are abundant with him just now.

It is not at all improbable that vigorous efforts will be made this session to secure the re-imposition of duties on small fruits and vegetables. The members representing the fruit-growing districts of Nova Scotia, chiefly the Annapolis valley, are moving in the matter, and they will doubtless receive hearty co-operation from the representatives of the Niagara, Hamilton and Toronto districts. It is understood that a large delegation will interview the Ministers of Customs and Finance on the subject at an early date, and the question will also be discussed at the forthcoming Dominion Fruit Growers' convention.

New oats, new wheats, new potatoes, new plants and bulbs, are offered in the 1890 catalogue of The Steele Bros. Co., Toronto. No need to send to the U. S. for seeds when such a work is issued here, for it beats them all. It is the largest, the handsomest, the most modern, and fullest in matter and illustrations of any we have yet seen. Canadians should be proud of a firm of such enterprise, energy and high standing. They offer the Banner oats, that yielded 96 bush. per acre in York county; nine new varieties of potatoes; new clovers for the North-West, etc. The catalogue is priced at 20c., which may be deducted from first orders sent in, or they will send 1 lb. of Banner oats by mail prepaid, or 5 packets of vegetable or flower seeds and catalogue included for a remittance of 25c. It will pay every amateur, gardener, florist and farmer to send for it.

The Merchants' Tea Co., which for some days did a roaring trade on James street, Hamilton, by selling packages of tea in which articles of jewellery were placed, made a mysterious flit on Thursday night, and the place that knew it knows it no more The fact that the manager of the company had been served with a summons to appear at the Police Court to answer to a charge under the Lotteries Act may possibly account for the sudden flight. At all events at eight o'clock the clerks were selling tea as usual, and at ten o'clock the place was in darkness and the shelves stripped of their load of Pekoe and Souchong and other tempting teas. In the Police Court Mr. Carscallen, Q.C., appeared for the company and pleaded guilty to the charge preferred. The defendant did not appear, but the magistrate fined him $20, which Mr. Carscallen at once paid.

At a general meeting of the Toronto Board of Trade last week, Mr. John I. Davidson, of Davidson & Hay, wholesale grocers, was elected President by acclamation. In nominating him, Mr. Henry W. Darling said that Mr. Davidson, had performed the duties of his office as vice-president efficiently. He had been a member of the council during 1886 and 1887, was elected second vice-president in 1888 and had occupied the post of first vice-president during the past year. Mr. Davidson had also been chairman of the building committee, and in that office had performed perhaps as important duties as any member of the board. Mr. Davidson had further the especial qualification of being able to secure the generous and general support, when occasion required, of all the members of the board. For first vice-president Messrs. H. N. Bair and W. R. Brook were nominated. For second vice-president Messrs. Hugh Blain, of Blain & Eby, was elected by acclamation.

Mr. Marshall gave notice in the House of a resolution to the effect that in conse-



Home Made

Marmalade

JAMS, JELLIES

PACKED BY

Alexander Cairns, Paisley, Scotland.

BLAIKLOCK BROS, Agents,

17 Common St., MONTREAL.

These goods are guaranteed to be of the very finest quality, and are specially supplied to Her Majesty The Queen. To be obtained from all first-class grocers.

quence of the large importation into Canada annually of fresh beef, mess and salt pork or bacon, it is expedient in the interest of the farmers of this country that the duty on such should be increased. The question was the subject of a speech by Mr. Wood, of Westmoreland, N. B. It appears that in the Maritime Provinces the meat imports are growing very fast. In 1880, 364,000 pounds of beef were brought in ; in 1886, 1,172,000 pounds ; in 1887, 2,000,000 pounds ; in 1888, 3,210,000 pounds. These increases are attributable to some extent to discriminatory railway rates. It seems that ra lways carry beef from Chicago to St. John at about the same rate as is charged for the carriage from local points in the Maritime Provinces, say 150 miles distant, to the same destination. This discrimination strikes at the farmer and neutralizes the protective duty. Mr. Wood demands that the duty be doubled.

The measure promised in the speech from the throne to improve the Adulteration Act is now before the House. The leading feature of the projected statute is the infliction of penalties or charges to cover the cost of analysis upon the person whose goods on examination are found to be adulterated. Any sample that is not adulterated is analyzed free, but for each sample that is adulterated the owner or vendor will pay into the treasury according to the following scale :—For milk, $8 ; for bread, sweets, and any other articles not mentioned, $9 ; for butter, cheese, malt liquors, cider, wines, alcoholic liquors, tinctures, liqueurs, condiments, spices, drugs, oils, fats, proprietary medicines, infants' and invalids' foods, condensed milk, and fertilizers, $12 ; for tea, coffee, tobacco, cocoa, chocolate, opium, pharmaceutical liquors, fluid extracts, dispensed medicines, and waters, $14. The charges, however, are to be collected in the discretion of the Minister. Should the vendor refuse to pay on demand legal proceedings can be instituted against him.

The death of Public School Trustee Geo. Downard was learned on Tuesday in all circles in the city with general regret. The melancholy and sudden event was brought about by an attack of pneumonia. Mr. Downard had been ill for a week, having contracted a cold which gradually had more serious developments. Mr. Downard was known all over the city, but particularly in the west end, where he carried on an extensive grocery business. He was first elected to the Public School Board in 1885. He was a prominent member of the Orange organization, having occupied for the past year the position of District Master of West Toronto. He was also a prominent Mason, a member of St. George's Lodge and of the Royal Arcanum Home Circle and Sons of Ireland benefit societies. He was a highly respected and influential officer of the Board of the Euclid avenue Methodist church. Mr. Downard, who was born in the town of Clones, Monaghan, Ireland, was in his 38th year. He had been a prominent figure in public life in the city from his earlier manhood. Upon the annexation of Parkdale to Toronto he was appointed tax assessesor for the new ward, which position he continued to occupy up to the time of his death. He held the position of captain in the 12th York Rangers. He leaves a wife and six children, the former being a sister of Mr. J. J. Vaughan, chief constable of Brantford.

You can always trace a registered letter, and a copying-press for letters is a sensible investment, if used.

Are you selling for cash ? or are you losing 50 per cent of your profit by trusting everybody and anybody ?

EDWARD ADAMS & CO.

ESTABLISHED 1846.

Wholesale Grocers and Importers of

TEAS, SUGARS, COFFEES,

Tobaccos, Wines and Spirits

95 & 97 Dundas St., London, Ont.

NEW FRUITS IN STORE.

Boxes Superior London Layers, 2 Crown; boxes and ½ Flats, Black Baskets, 2 Crown; boxes Blue Baskets, 2 Crown; boxes and ½ Flats Connoisseur Clusters; boxes Dehesa Clusters; boxes Dehesa Layers; boxes Dessert Clusters; boxes Imperial Dehesa Vega Layers; boxes Imperial Russian Clusters; boxes Finest Vega Layers.
Qtr. flats Superior Dehesa ; ½ flats Finest Vega ½ flats Finest Dehese Layers.
Kegs Seedless Raisins.
Valencia F. O. S.—Selected and Layers—½ boxes.
Currants—Vostizza, finest and choicest, cases and ½ cases; Patras, Filiatra and Provincials in barrels, ½ barrels and cases.
Botger & Co.'s Jams, Jellies and Marmalade, in 1-lb. glass jars; also Solidified Jellies, half pints, pints and quarts.
Cunningham & DeFourcer Co.'s English Potted Meats.

EBY, BLAIN & CO.,

CORNER FRONT AND SCOTT STS., TORONTO.

ADVICE TO THE OFFICE-BOY.

My boy, you're soon to be a man.
Get ready for a man's work now,
And learn to do the best you can
When sweat is brought to arm and brow.
Don't be afraid, my boy, to work;
You've got to if you mean to win.
He's a coward who will shirk.
Roll up your sleeves and then "go in."
Don't wait for chances; look about;
There's always something you can do.
He who will manfully strike out
Finds labor—plenty of it, too.
But he who folds his hands and waits
For "something to turn up" will find
The toiler passes fortune's gates,
While he, alas ! is left behind.
Be honest as the day is long,
Don't grind the poor man for his cent;
In helping others you grow strong,
And kind deeds done are only lent.
And this remember if you're wise,
To your own business be confined.
He is a fool and fails who tries
His fellow-men's affairs to mind.
Don't be discouraged and get blue
If things don't go to suit you quite.
Work on. Perhaps it rests with you
To set the wrong that worries right.
Don't lean on others. Be a man !
Stand on a footing of your own.
Be independent if you can
And cultivate a sound backbone.

—Clerk's Journal.

ESTABLISHED 1842.

L. CHAPUT, FILS & CIE.,

WHOLESALE GROCERS,

No. 2 and 4 De Bresoles Street, Montreal,

Offer to the Trade Choice Barbadoes MOLASSES in Puncheons, barrels and half-barrels. Canadian and American SYRUP in barrels and half-barrels.

FISH.

Green CODFISH in drums and barrels.
Labrador HERRINGS, WHITE FISH, LAKE TROUT
British Columbia Salmon in Half-barrels

T. KINNEAR & CO.

Wholesale Grocers, Importers of

TEAS, SUGARS, ETC.,

47 Front St. East,

TORONTO, ONT.

DAVIDSON & HAY
Wholesale Grocers,
36 Yonge Street,
TORONTO, ONT.

FULL LINES OF
CANNED GOODS
INCLUDING THE
"Lynx" Brand of Salmon and
"Clover Leaf" Lobsters.
Teas, Sugars, Syrups,
and general Groceries.
Sloan & Crowther
59, 61 and 63 Front St. East,
TORONTO.

H. P. ECKARDT AND CO
IMPORTERS
--: AND :--
Wholesale Grocers.
3 FRONT ST. EAST, TORONTO

PRICES OF SUGAR.

The following are the wholesale prices of sugar and the prices which retailers should get at the time of going to press :—

	WHOLESALE.	RETAIL.
Granulated, 1 to 15 bbls.....	7¼c.	8c.
" 15 bbls and over..	7⅛	
Paris lumps, boxes.	7¾	8½
Extra ground, bbls	8⅛	9
" " boxes and less than bbls	8⅜	
Powdered H., bbls.....	7⅜	8 to 8½
" less than bbls..	7⅝	

TO AMEND THE COMBINES ACT

Mr. Wallace, M.P., will introduce a bill in the House of Commons to amend the Combines Act of last session, his desire being to have the Act placed on the statute book in the form that it passed the committee on banking and commerce. It will be remembered that the Senate last year greatly weakened the effect of the bill by the insertion of the sub-sections, so that the declaration in the clause reads, "any person who unduly restrains or limits competition by combinations," etc. Mr. Wallace also proposes to strike out the clause empowering an appeal from any judgment. Speaking of the Act itself, Mr. Wallace said there was no doubt whatever that the combines had been scared by its passage. For instance, the wholesale grocers formerly issued a weekly circular giving the scale of prices for the following week, but they dare not risk the publication of such circulars now, and send the information round to members of the association by word of mouth. We presume that Mr. Wallace refers to the sugar price list. If so, he is misinformed, for this circular is sent out every week by the secretary.

READ THE FOLLOWING PLANS

For advertising, and then don't do it that way. Have your card in the hotel register by all means. Strangers stopping at a hotel for a night generally buy a cigar or two before they leave town. Print in the blackest ink a great sprawling card on all wrapping paper. Ladies returning from a shopping tour like to be walking bulletins, and if the ink rubs off and spoils some of their finery, no matter. If an advertising canvasser wants your business advertised in a fancy frame at the depot, pay him about 200 per cent. more than it is worth, and let him it put up in there. When a man has three-quarters of a second in which to catch a train he invariably stops to read depot advertisements. Don't fail to advertise in every circus programme. It will help the circus to pay its bills. A boy with a big placard on a pole is an interesting object on the street, and lends a dignified air to your establishment. Advertise in a calendar. People never look at a calendar. People never look at a calendar to see what day of the month it is. They merely glance hurriedly at it so as to be sure that your name is not spelled without a p.—Moberly Monitor.

It is easy to show that a 3-inch advertisement by the year will cost much less per thousand for its circulation than any method of distributing circulars. If a tradesman could get his circulars free, he could not get them before the public for twice the price that his advertisement costs him. Circulars have their use, and this is no argument against their value, but a simple comparison showing the extraordinary advantage which the newspaper affords the advertiser. - Rome Sentinel.

A soft answer turneth away wrath, and a harsh answer turneth away a customer.

WANTED.
TO REPRESENT A
Manufacturing or Wholesale House
AS THEIR
AGENT FOR NOVA SCOTIA.
Good connection with the wholesale and retail grocery trade. Address,
AGENT, P.O. Box 496.
HALIFAX.

J. W. Lang & Co.,
WHOLESALE GROCERS,
33 Front St. East,
TORONTO.

PERKINS, INCE & CO.
Wholesale Grocers,
TORONTO.
IN STORE—
Prunes, Season 1889.
(SPHINX BRAND.)
—MALAGA FRUIT—
FINEST SELECTED VALENCIAS
SELECTED VALENCIAS IN LAYERS

WARREN BROS. & BOOMER,
IMPORTERS
AND
WHOLESALE GROCERS.
35 and 37 Front St. East,
TORONTO, ONT.
SUGARS, COFFEES AND TEAS SPECIALTIES.

The St. Lawrence Sugar Refining Co's

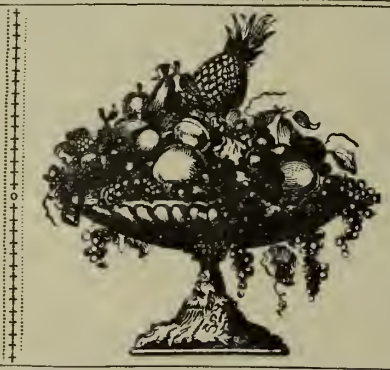
Granulated and Yellows ARE PURE.

- NO BLUEING -

Material whatsoever is used in the manufacture of

OUR GRANULATED.

- PUDDINE -



- JELLYINE -

FRUIT PUDDINE In following flavors:
Vanilla, Lemon, Orange, Almond, and Macarroni.

ROYAL JELLYINE In following flavors:
Currant, Orange and Lemon.

These are delicious and wholesome articles for desserts or invalids.

ELLIS & KEIGHLEY,
Wholesale Agents,
TORONTO, - - ONTARIO.

SNOWDRIFT BAKING POWDER Co.,

BRANTFORD, ONT.

IMPORTERS OF COFFEES

And Wholesale Manufacturers of the Celebrated

SNOWDRIFT BAKING POWDER

Mustards, Spices, Flavoring Exracts, and

Self-Raising Buckwheat Flour

JOHNSTON'S	JOHNSTON'S
Guard against cold and sickness generally	Recover the ground lost by sickness.
FLUID	**FLUID**
by taking specially nourishing food.	by taking highly nutritious food.
BEEF.	**BEEF.**

Williamson & Lambe STORAGE

54 & 56 Wellington St. E., Toronto.



TORONTO, JAN. 30, 1890.

GROCERIES.

Business has improved this week very much on the past few weeks. In fact this has been the most active week since the holidays. This has been caused by the better roads in the country enabling farmers to come out. Payments are still dull, but country merchants report large deliveries of grain, and in consequence they anticipate an improvement in payments in the near future.

CANNED GOODS.

There has been a fair demand for fruits and vegetables at firm prices. Packers, however, have done very little. About a car of assorted goods has been placed here this week at full prices. Fish have ruled unchanged, with a continued easy feeling in salmon.

COFFEES.

Rio coffees have been more active and prices firmer. Small lots are selling here at 20c. to 22c. Mild grades steady and unchanged.

DRIED FRUITS.

Currants are quiet and unchanged in spot but cables are firmer, while New York has advanced slightly. Dates and figs are dull at quotations ; a few small lots of natural figs in bags have sold at 4¾c. to 5c. here. Prunes are in good demand, sales of hogsheads have been made at 4¼c. to 4½c. and in cases at 6c. to 8c., as to letter ; cables are firm and in some instances higher. Valencia raisins continue the strong feature of the market ; the demand, however, is dull and sales are being made at 7c. to 7¼c. In lots 7c. is asked for prime off-stalk. Sultanas are dull but firm at 9½c. to 10½c. Demand for Malagas is light. London layers are held at $3 to $3.25 ; blue baskets at $4.75 to $5, and black baskets at $3.75 to $4.

NUTS.

Dull and unchanged. Demand light.

SUGAR.

Sugars are dull. Locally they are unsettled. New York has declined another ⅛c., and buyers here expect a similar concession from refiners, but the latter say they are now losing money and are asking full figures. The drop in New York was not a surprise, but was expected. The market is now approaching what must be a safe basis for purchases, as it is now as low as at any time last year. Yellows are selling mostly at 5¼c. up, but some times at 5⅛c. Granulated unchanged. It is doubtful whether there will be a reduction in prices this week unless there is a further drop in New York. In outside market the policy seems to be a conservative one.

SYRUPS AND MOLASSES.

Market is fairly active with prices steady.

TEAS

Are the most active feature in the market. Some very satisfactory sales have been made of assorted lots. The market is simply a reaction from the long continued dullness. Dealers are now replenishing what are now and have been very light stocks, as at no time in some years have retailers generally held such light stocks.

In Indian teas the local demand continues slight. In London there has been a good tone generally, with brisk competition for all useful parcels. Pekoes at from 9d. to 1s. 1d., Pekoe Souchongs at from 7d. to 9d., and Pekoe fannings at from 8d. to 1s., receiving special attention. The strongest demand is for Pekoe souchongs and rates are ¼d. to ½d. above those ruling in middle of December. The cheapest teas just now are medium Pekoes, but with the prospect of prices generally tending upwards on account of Pekoe souchongs becoming too dear. The selling brokers have arranged to limit the offerings of Indian tea during this month to 35,000 packages per week. This is the first step toward preventing the periodical glutting of the market, and will tend to steady prices. In Ceylons there is a fair local enquiry. In London the quantity brought forward, although large, was not too great to meet the demand. Competition was good and the market firm.

BUTTER AND CHEESE.

The butter market is rather dull. Good dairy tubs bring 15c. to 17c. per lb., and store-packed is worth 10c. to 13c. Creamery-packed is down to 22c. and 24c. Large rolls go from 12½c. to 15c., with much bought between these prices. Pound rolls run from 18c. to 22c. There is a falling off noticeable in the supply of the latter since last week, and an increase in large rolls.

Cheese of the June and early July make is 8½c. to 9½c. The early autumn make is still 10½c. to 11c.

SALT.

The salt market for this week is very active. The syndicate has advanced barrel salt 5c. and sack 5c. The following are the prices reported for the week by the Toronto salt works :—Six cars barrel salt at $1.32 ; 1 car sack at 68c. ; 2 cars dairy in sacks at $1.20. Small quantities have sold at $1.45 for bbls., 85c. for sacks, $1.50 for dairy and 45c. for quarter-sacks dairy.

COUNTRY PRODUCE.

APPLES—There is no improvement in the tone of the market. Better weather will probably revive business, but at present there is little disposition on the part of either buyers or sellers to deal. They remain $1.50 to $2.50 for car lots, and $2.50 to $2.75 in store lots.

BEANS—Are worth $1.75 in small lots, and $1.60 to $1.65 in large quantities.

DRIED APPLES—Continue to go very slowly into consumption at 5c. to 5¼c. in large orders, and 5½c. to 6c. in lots of a few pounds' weight.

EVAPORATED APPLES—Are 9c. to 10c., the latter being the price for the new crop. There is only a light business done yet.

EGGS—For limed there is scarcely any call, the market now being well stocked with fresh ones. Native and American limed are down to 14c., and are infirm at that. Fresh in cased lots are 17c. to 18c., and new-laid in small lots are 21c. to 22c.

GAME—Rabbits interest but few consumers now. They will presently be neglected entirely. They are down to 15c. per pair. Pigeons are 20c. to 25c. The game season is about closed.

HAY.—No. 1, pressed on track, is $10 to $10.50 ; loose, on street, is $11 to $13. No. 2, pressed, is $8 ; loose, is $7 to $10. The supply varies little, week after week.

HIDES.—Dullness continues. Cured are 4¾c., and green are, for No. 1, 4c., for No. 2, 3c., for No. 3, 2c.

HONEY.—Prices maintain the regular course they have run since the market was established. Good clear is 11½ to 13c., and honey in the comb is 17c. to 19c.

HOPS.—Yearlings are 8c. to 11c., and new are 12c. to 14c.

OATS—Are worth 29c. on the track, and 28c. to 30c. on the street. There is a steady supply.

ONIONS—Are $1.60 to $1.80. Business is quiet, but consumption goes on.

POTATOES—Have gone down a few cents since last report. They are now at 50c. to 53c. in car lots. Not many are offering. In store lots they are worth 65c. to 70c.

POULTRY.—Geese are 7c. to 8c., turkeys 10c. to 12c., ducks 50c. to 90c. per pair, and chickens 30c. to 60c. per pair.

SEEDS.—The prices reported last week as those paid by wholesalers, remain unchanged. The bad roads in the country have kept farmers from the local market. Wholesale seedsmen pay $3.50 to $3.75 for red clover, $4.50 to $5.50 for alsike, and $1.25 to $1.50 for timothy.

SKINS.—No. 1 calf are 6c., and No. 2 are 5c. Sheepskins are $1.10 to $1.25.

STRAW—Is $6.50 tight pressed in car loads, $5 to $6 loose, and $7 to $8 in sheaves. Only good oat is wanted.

TALLOW—Is worth 1¼c. to 2c., rough, and 5c. to 5¼c., rendered.

WOOL—Is 22c. to 24c. in the fleece. Pulled wool is 24c. for lowest grade, 25c. for superfine, and 30c. for extra-superfine.

CRANBERRIES.

Very few dealers have any. The prices grow stiffer. They are $14 to $15 per bbl., and $4.50 per crate.

FISH.

The market is not yet opened. Prices are : whitefish 7c. per lb., salmon trout 7½c., salted sea salmon $12 per bbl., fresh cod 5c. per lb., steak cod 6c., haddock 5c. to 5½c., Labrador herring $5 to $5.50 per bbl., and $3.25 to $3.75 per half bbl., shore herring $4 per bbl., and $2.25 per half bbl., boneless cod 6c. to 8c. per lb., boneless fish 6c.

GREEN FRUIT.

Valencia oranges are $5 per box and firm at that figure. Florida russets are $4, and fancy brights are $4.50. Messinas are $3. California navels are $6.50. Palermo lemons are $5.50 to $6.50, in 300's, and all the way from $3 to $5, in 360's. Messina lemons are $5.50 to $6.50, in 300's, and $4 to $5, in 360's. Malaga grapes are all but out of stock. They are $9 to $10 a keg. Sweet potatoes

C. RICHARDSON & CO.

MANUFACTURERS OF

The Celebrated Bull's Head Brand Pickles,

SAUCES, JAMS, JELLIES,

CANNED FRUITS AND VEGETABLES.

SPECIAL PRICES IN

CANNED TOMATOES.

EVAPORATED APPLES and MAPLE SYRUP

125 River St., Toronto.

KNOX, MORGAN & CO'Y

WHOLESALE DRY GOODS IMPORTERS

31 Major Street, Manchester. Hamilton, Ont.

FOR SPRING 1890

WE DIRECT THE ATTENTION OF WESTERN ONTARIO MERCHANTS To our Towellings, Table Linens, Plain and Checked Hollands, Striped Linen Drills. Worsted Pantings, Scotch Tweeds, bought before advance. Prints and Satteens, Latest Novelties, special Cloths and Finishes. Parasols, Curtains and Hosiery.

SEE SAMPLES NOW IN TRAVELLERS' HANDS.

MARKETS—Continued

are $6 a barrel. Of the latter, only some stocks are yet furnished with a supply.

PROVISIONS.

BACON—Long clear is 7½c.; breakfast is 11c., and roll is 8½c. to 9c.

HAMS—Smoked are 10c., and green are at the same figures.

LARD—In tubs the Canadian is 8½c., in pails, 9c. In tubs the American is 8c., and in pails, 8½c.

MESS PORK — Heavy mess is $13 to $13.50, and Canadian short-cut is $14 to $14.50.

DRESSED HOGS—Heavy are worth $5 to $5.30, medium are $5.20 to $5.50, and selected light weights are $5.50 to $5.75. For the latter butchers are paying $6.

DRY GOODS.

The condition of the dry goods trade has not been materially altered since we last reported. The improvement in the weather will no doubt be accompanied by a better feeling on the part of buyers. In the meantime, prices are steady, business is no worse, and a general spirit of caution, maintained throughout the season, has tided the trade over a great part of the dull period. One failure in this city, that of Tait, Burch & Co., was undoubtedly owing, however, to the depressed condition of trade.

Newspaper advertising may be compared to a vigilant and watchful salesman, who goes after business early and late, who accosts the lawyer in his office, the student in his study, the retired man of wealth at the family fireside, who can be in a thousand places at once and address a million people each day, saying only the right thing in the right place and at the right time.—J. W. Thompson.

MONTREAL

MONTREAL MARKETS.

JANUARY 30, 1890.

GROCERIES.

The continued cold weather has not improved business so far, but has had a stimulating effect on trade, a general business being done all round. Payments may be considered fair. The business of last year commenced about the first of January. February being exceedingly dull, this year it will be vice versa from present indications.

SUGAR.

There is nothing new to report in sugars. Prices of last week have been maintained. Only a small volume of trade been done the past week. Quotations are: Granulated, 7c. to 7¼; Yellows, 5c. to 5½.

SYRUPS AND MOLASSES.

Business has been a shade better than last week. Fair stock on hand. Prices of last week have been well maintained, viz: medium, 50c. per gal.; light, 60 to 70c. Molasses unchanged at the following prices: Barbadoes, hhds, 46c. to 47½c.; bbls., 51c. Porto Rico, 41c.; Antigua, 39c. to 40c.

TEAS.

Trade continues quiet in teas, enquiries being wholly for medium grades, or teas that would retail at about 25c. per lb. This is owing, no doubt, to the hard times, and also to the fact that teas, or what they call tea, are now being handled by large numbers of dry goods merchants and others—or perhaps "fakers" would be a better word to call them—in our large towns and cities. The following from the Trade Bulletin is a summary of the whole thing: "The tea trade of Montreal is dullenough in all conscience, without its being thrown into a state of utter demoralization by dry goods merchants and others interfering with the business who know nothing whatever about the department. It is these outsiders, who are continually opening up speculative sideshows, who work a great deal of the mischief that business is heir to in these days of severe competition. It is bad enough to have teas of a bankrupt estate offering around to the trade at about 3c. to 4c. per lb. under actual market values without having the trouble intensified by interlopers jumping in who are wholly incompetent to judge the quality of the goods they sell, and are thus liable to unhinge the whole tea trade of the country by disturbing values and otherwise upsetting the even tenor of ligitimate trade. Our readers have recently been made aware of the frightful condition into which the dry goods trade has been plunged, but we never dreamed that it was so bad as to compel respectable dry goods houses to open up tea side shows."

Dealers would find it greatly to their advantage to handle higher grades.

COFFEE.

Market remains at unchanged prices. Moca, 28 to 30. Java 24 to 29c. Jamaica 18 to 22c. Rio 19 to 20c. Plantation Ceylon 19 to 24c. Marcabo 18 to 22½c.

DRIED FRUIT.

Business is fairly good for this season of the year, being always quiet after the holiday season. The brisk demand for Valencia raisins and currants still continues. Prices unchanged. Quotations are: London layers, $3 to $3.25. Sultanas are quoted 8½ to 12c., lower grades of which are very poor

STUART, HARVEY & Co.

Importers and

WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

HAMILTON, ONT.

W. H. GILLARD & CO.,

Hamilton, Ont.

Wholesale Grocers

IMPORTERS

Japan, China, Indian and Ceylon

-: TEAS :-

MANUFACTURERS OF THE

Celebrated Diamond Spices.

W. H. Gillard. John Gillard. H. N. Kittson.

JAMES TURNER & CO.,

Hamilton, Ont.

STEAM COMPRESSED COD.

This fish is packed in pound cartoons, prepared in such a manner as to retain exact flavor of the fish, and guaranteed to keep nice a year. Our grocers who handle fine goods, say this is the nicest fish, and the only safe way of handling prepared cod. Try sample case of 40 pound cartoons—you with be satisfied.

J. CLEGHORN & SON
WHOLESALE
Fruit, Fish & Oyster Dealers
94 Yonge Street, Toronto.

Bulk and Can Oysters, Siscoes, and Haddies arrive daily.

IN STOCK: Jamaica Oranges, Maori and Malaga Lemons, Malaga Grapes. Spanish Onions, New Figs, Choice Winter Packed App es. Also a full line of Nuts

Above Mentioned Goods at Market Prices

CREAMERY MEN AND MERCHANTS
Holding butter of good quality are requested to correspond with
T. W. CLARK,
Commission Merchant and Wholesale Dealer in Butter and Eggs.
Consignments solicited and business transacted for Ontario and other Eastern Canada Merchants.
VANCOUVER, B.C.
References : Bank of British Columbia, Bank of British North America.

FOREIGN FRUITS
R. S. GALLAGHER,
FRUIT AND COMMISSION MERCHANT,
TORONTO.
111 & 113 King St. E., 77 Colborne St.
Telephone 1617.

Montreal Markets—Continued.

stock. Currants 5½ to 6c. for Provincials, and Vostizza up to 7c. to 7½ for choice cases. Prunes range from 5c. to 7½c. Eleme figs, 9c. to 11c. Malaga figs, 5c. to 6c. Dried apples, 7c. Evaporated apples, by car load, 9c. to 10c. Layer Valencias 8¼c. Valencias are quoted at 6⅞ to 7c.

NUTS.

Trade continues moderate at steady prices. Tarragona almonds, 14c. to 15c. Ivica, 12½ to 13c. Ordinary French walnuts, 10c. to 11c Grenobles, 14c. to 16c. Filberts scarce at 9½c. to 10c. for Sicily. Brazil nuts 9 to 12c.

CANNED GOODS.

We might say that trade has been a little better for the past few days than for some weeks, although hardly worth mentioning. Prices continue very firm at unchanged prices. The market here has been pretty well cleared of old pack tomatoes and corn. As far as can be judged, packers only hold about 3,000 cases of tomatoes. Corn firm. Peas scarce. Following are association prices : Corn, $1.20 ; marrowfat peas, $1.15; sweet peas, $1.25 ; tomatoes, $1.20 ; stringless beans, 85c.; butter beans, 90c.; apples, 3 lb., $1.05 ; per gal., $2.35. Canned fruits are fairly active. Strawberries are scarce and have advanced. Quotations : Pine apples, $2.25 to $2.40 ; strawberries, $2.35 to $2.50 ; peaches, $2.15 to $2.25 ; plumbs, $1.75 to $2.00 ; pears, $2.00 to $2.10. Canned fish has become quite active. Lobsters scarce at $6.80 per case ; offers have been made in Halifax at $7.50 per case and refused. Mackerel very scarce at $6 per case. Salmon at $1.67 to $1.70 is now taking the place of mackerel, owing to the scarcity and high price of the latter. Sardines are now moving pretty freely at the advanced prices, viz., $8 to $10.

FISH.

The demand for fish becomes larger as Lent approaches, especially in green cod and Labrador herring, stocks of the former being entirely bought up. The demand for Labrador continues good, and round lots of low grades have been sold at $3.75, while better lots are bringing $4.00 to $4.25, with half barrels at $2.50. Newfoundland shore herring are at $3.50, and Cape Breton at $4.50. The demand for green cod the past few days has beeu quite large, causing an advance in prices. Almost all the stocks here have been bought up. Quotations are : No. 1 large, $6.25 ; No. 1, $5.50. with haddock at $4.50 to $5. British Columbia salmon remains steady at $11 per barrel. Sea trout, $9. Dry cod, $4 to $4.50. Lake trout, $4.25. White fish, $5.50 per half barrel. Salt water eels, 6½c. per lb. Smoked herring, 11c. to 13c. per box.

There has been a continued good demand for fresh frozen fish, and all the receipts, which have been fair, have been well absorbed. Transactions have been effected readily at 3½c. per lb. for cod and 3¼c. for haddock, while herring have sold well at $1.50 per 100 count for ordinary stock. Tommy cods have been in demand and steady at $1.00 to $1.25. Smelts have sold at 5 to 6c. per lb., and white fish at 6 to 7c. per lb. Hand-picked Malpecque oysters, $2.50 per barrel. Lake trout, 7 to 7½c.; brook trout, 7c.

The trade in dried fish fair. Quotations : —St. John bloaters, 90c. to $1 per box ; Yarmouth, $1.25 to $1.35. Finan Haddies, very firm, stocks light, 6½c. to 7½c.

FLOUR AND GRAIN.

Flour—In flour the feeling is steady and prices are fairly well maintained all round. Business rules quiet and of a jobbing character, owing to the fact that buyers are only taking sufficient for actual wants. We quote : —Patent winter, $5 to $5.20 ; patent spring, $5 to $5.20 ; straight roller, $4.50 to $4.65 ; extra, $4 to $4.20 ; superfine, $3.10 to $3.90 ; city strong bakers', $4.80 to $4.90 ; strong bakers', $4.65 to $4.80 ; strong bakers' bags, $2.40 to $2.50 ; superfine bags, $1.50 to $1.90 ; extra bags, $2 to $2.10. Oatmeal standard, $3.60 to $3.70 ; granulated, $3.50 to $4 ; oats, $3.80 to $4.25.

PRODUCE AND PROVISIONS.

PROVISIONS—The demand for pork and lard was limited, and the market was quiet and steady at the recent decline in prices. For hams and bacon there has been a fair enquiry at steady prices. Green meats have also met with a steady demand. We quote :—Western short cut pork, $12.75 ; mess, $13 ; Canadian short cut, $13.50 to $14. Western (Armours and Fairbanks), $1.60 to $1.62½ per pail. Cases (Armours and Fairbanks), 8⅛c. to 8¼c. per lb. Canadian lard, $1.60.

EGGS—There has been no change in the egg market, business having continued quiet owing to the limited demand, and few sales were made outside of small lots. We quote: —Strictly fresh, 20c.; Montreal limed, 14c. to 16c.; held fresh, 12c. to 15c., and western limed, 11c. to 12c. per doz.

BUTTER—The butter market was quiet and steady. The demand from local buyers is principally for choice creamery, which is scarce, and any lots offering are quikly picked up at outside prices. In low grades business is dull and will likely continue so until buyers work off their present stock. We quote :—Creamery, autumn made, 21c. to 23c.; do, medium, 17c. to 20c.; Townships, autumn made, 18c. to 20c.; straight dairy, 14c. to 16c.; Morrisburg and Brockville, autumn made, 16c. to 18c.; do, straight dairy, 13c. to 15c.; Western, choice, 14c. to 15c.; do, inferior, 11c. to 13c.; Morrisburg roll in baskets, 14c. to 16c.; barrels and boxes, 13c. to 14c.

CHEESE The situation of the cheese market is unchanged, it being dull and uninteresting, with little or no business doing. We quote :—Finest September and October, 10¼c. to 10½c.; fine stock, 9½c. to 10c.; earlier makes, 9c. to 9¼c.

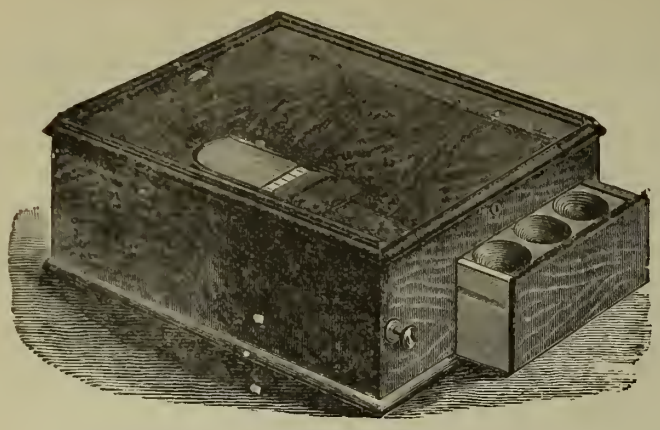
You can always trace a registered letter, and a copying-press for letters is a sensible investment, if used.

Are you selling for cash ? or are you losing 50 per cent of your profit by trusting everybody and anybody ?

CONSIGNMENT
COARSE
LIVERPOOL SALT
NOW ARRIVING.
Send for Quotations.

ESTABLISHED 1869.
STANWAY & BAYLEY.
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST. TORONTO.

Packers' Agents
—FOR—
Canned Goods
Evaporated Apples,
ETC., ETC.
Correspondence Solicited.



ERRORS STOPPED, CARELESSNESS IMPOSSIBLE
BY USING
The Automatic Cashier

You compel the entry of every transaction whether receipt or disbursemest before the cash drawer can be opened.

Cheap, Durable, Economical

Costing less than 1c. per day to operate.

ADMISSABLE AS EVIDENCE IN ANY LAW COURT, being an original mechanically correct record.

Canadian Cash Register Co.

Agents Wanted. 29 COLBORNE ST., TORONTO.

MONTREAL NOTES.

Turner, Rose & Co. have just received a fresh supply of the well known Sterling brand of canned corn, which they are now offering at a low figure.

We are in receipt of a very handsome calendar from the press of the Sabiston Lithographing and Publishing Co. of this city. The work is perfection.

S. Davis & Sons, one of the largest cigar manufacturers in Canada, with their usual thoughtfulness, favored THE GROCER with a sample of their latest lithographic advertising cards.

T. A. Morrison & Co., manufacturers' agents, Montreal, have secured the sole agency for Canada for Harrison & Crosfield, London, one of the oldest tea houses in England. These teas, in the hands of Mr. Morrison, who is pushing and enterprising, ought to find favor with the trade.

Mr. Alex. Third, of Huntington, probably one of the best known grocery travellers in Lower Canada, and late with Turner, Rose & Co., of this city, has gone over to Coverhill, Hughes & Co., and will represent them in the Huntington district and the Lower Ottawa.

THE CROCER had the pleasure of a call from Mr. E. Bowron, of Joseph Travers & Sons (Ltd.) of London, one of the oldest grocery houses in England, being established in 1787. Mr. Bowron intends visiting all the principal cities of Canada, in the interests of his firm, who intend to open branches of their business in this country.

Unlike daily papers and general periodicals, this paper places advertisements before the eyes of just that portion of the industries most calculated to avail themselves of the announcements therein, and, therefore is of more value to the Trade than any paper published in this or other worlds. Manufacturers and wholesalers please take note of this, and then act accordingly. It is the only paper in Canada that reaches this trade direct.

We are in receipt of one of the handiest things seen for some time. It is issued and patented by H. N. Bate & Sons, wholesale grocers, of Ottawa. It is in the shape of an order book and calendar combined. On the cover is a pocket containing a number of addressed envelopes, and also a list of all goods handled by them from which to order. Inside are a large number of order blanks. They are sent free to their customers and friends.

Heretofore the sale of prepared soups in Canada has been confined entirely to that of one maker, for the simple reason that no other has been offered to the trade. Prepared articles of diet, such as canned vegetables, canned meats and prepared soups, are coming into general use more and more every day over the whole world. The machine that saves labor, time and money is the machine that is worth working in every manufactory at the present time. The same with articles of diet. The preparation that can be prepared in the shortest possible time, with the least labor and least cost, is the one that will be found in the hands of every first-class housekeeper. The soup that combines all these excellent qualities is known as Huckins' Soups, manufactured by J. H. W. Huckins & Co., of Boston, Mass. This firm was established in 1855 for the manufacture of these goods. The unexcelled quality of these soups soon won them a name and now they are in the hands of every grocer and housekeeper in the United States. Not content with their American trade, they are after the Canadian also, and as a first move to their success they have appointed Leonard H. Dobbin, 41 St. Francois Xavier street, well known to the Canadian grocery trade, as their sole agent for the Dominion, who will be happy to forward circulars and all information. These goods are also for sale by all wholesale grocers.

How to Sell Goods

Send Ten Cents to the GROCER PUBLISHING CO. for a copy of B. F. Cumming's Prize Essay on "How to Sell Goods."

The Grocer Publishing Co.

6 Wellington St. W., Toronto.

YOUNG, ANDREWS & CO.,
Produce & Commission Merchants,
74 Front-St. E., Toronto.

We solicit your consignments. We do not speculate on your produce, we sell to the best advantage for you. We handle everything that the country merchant requires to send from home to sell. Our warehouse is in the centre of the commission business, Our cellars are airy and cool. Send us a small trial lot.

YOUNG, ANDREWS & CO.

W. RYAN
Produce and Commission Merchant,
72 FRONT ST. EAST, Toronto, Ont.
—DEALER IN—
WHITE FISH
SALMON TROUT,
Mess and Shortcut Pork; Long, Clear Breakfast and Roll Bacon; Hams; Lard; Dried and Evaporated Apples, etc., etc.

TORONTO
Produce Commission Co.
W. B. WEIL, Manager,
74 COLBORNE STREET.

Consignments Solicited.

Liberal Advances, Ample Storage Capacity.

Butter, Eggs, Cheese, Etc. Baled Hay and Grain.

"AT HOME."

Toronto Grocers have a Brilliant and Successful Gathering.

One of the most enjoyab'e and successful social events of this whole season was the second annual "At Home" of the Toronto Retail Grocers' Association. It was held, as most of our readers know (for affairs of the Toronto Retail Grocers' Association are watched as carefully over the entire Dominion, from Vancouver in the west to Halifax in the east, as they are in Toronto), in Harry Webb's assembly rooms, on Monday evening. The gathering was a larger one than was generally anticipated. In fact there was not a vacant chair in the room, and quite a number of gentlemen were standing. Had any great effort been made to rush the sale of tickets, Harry Webb's spacious apartments would not have held nearly all who would have been present. We have since heard several complaints made by people who would have liked to be present, that no opportunity was given them to purchase tickets, and some knew nothing of the affair until it was over. No fault, however, can be found with the committee, for they did their very best to bring the affair under the notice of all the trade. To give a complete list of those present would be an impossibility, as names were not given on invitation cards, while it would be perhaps not fair to give only a partial list. It is only necessary to say that with few exceptions all the leading retail grocers in the city, with their wives, daughters and fair ones, were there. Of the absentees, one was especially regretted. That was Mr. D. W. Clark. He was one of those who originated the idea of an "at home," and who has always been an indefatigable worker for the Association. The recent death of his brother-in-law, Mr. A. M. Sinclair, also a member of the Association, prevented his attendance. His Worship, Mayor Clarke, had accepted the invitation on behalf of himself and Mrs. Clarke, but was unable to be present through illness. Another gentleman whom the Association would have liked to see there was Mr. Adam Ballentine, of Hamilton, that they might have an opportunity of recognizing in some way his kindness to the executive committee when they were in Hamilton attending the Business Men's Association. Mr. Ballentine had not sufficiently recovered from an attack of influenza to come down. He wrote the secretary as follows :—

J. F. THACKRAY, Sec'y, R G. A., Toronto.

DEAR SIR,—I very much regret to inform you that I have not recovered sufficiently since accepting your very kind invitation to be present with you at your "At Home" on Monday evening. You will please convey my thanks to all the members of your Association for their kind remembrance of me. I sincerely hope your entertainment may prove a very beneficial event (which I have no doubt it will) both socially and financially and also assist in uniting all the Retail Grocers in bonds of friendship which is one of the most important objects under the present state of affairs. Wishing you and your wives and families a happy time and prosperous year.

I remain,
Yours respectfully,
ADAM BALLENTINE.

P.S.—I prize very much the trio of your Association in the CANADIAN GROCER of the 10th inst. I think this Journal is doing a noble work for the retail merchants. I hope it may long continue to do so and not in a short time go over to the wholesale trade and leave us out in the cold.

I look as anxiously for its weekly arrival as I do for the largest monthly account I have on my books. Yours, A. B.

The wholesale and manufacturing trade were well represented. There might, however, have been a greater number of wholesale grocers present, although a good many of them are confined to their houses with the influenza. The best represented trade was the produce and provision. A member of every firm in the city but two was there.

The president, Mr. Robert Mills, took the chair shortly after eight o'clock, and by way of introduction spoke as follows :—

LADIES AND GENTLEMEN :

I am glad to welcome you to this, the Toronto Retail Grocers' Second Annual "At Home." You all know that it is customary for associations, after the election of their office bearers, to have some sort of social gathering, and we have not departed from that custom. We have sometimes had a dinner, but last year we held an "At Home" to which we invited the ladies. Whether it is because we are paying more heed to the old declaration, "It is not good for man to be alone," or because of the progress of the Womans' Rights movement, I am not prepared to say. But here we are to-night, with our wives, sweethearts, (or cousins), to have another "At Home." The grocer's lot is supposed to be like the lot of some others whom we know, "Not to be a happy one," but I trust this idea will be dispelled, and our meeting to-night will convince every one that when the grocer's shutters are up he is not busily employed in sanding his sugar and dusting his pepper, and anxiously awaiting the opening of another day when he may again prey on a long suffering public ; but that after his work, which is indeed laborious, he can find enjoyment with his family and friends, and over and above these, still work for his church, his city and his country. I trust this "At Home" will be one in the best sense of the word, and that every one will leave feeling that, whatever other "At Homes" may have lacked, the Retail Grocers' "At Home" is not a misnomer.

The president's opening remarks were followed by a felicitous and felicitating speech from Ex-Alderman Tait. Mr. Tait jokingly took as a hint to himself, the request of the chairman to Professor Bohner that the latter would be as expeditious as possible with the programme, so that the dancing might not be put off too late. Therefore, he said, he did not intend speaking more than a minute or two and only for the purpose of saying a few words complimentary to the occasion, as, he presumed, speaking was not one of the things they had come there to be entertained by. Such gatherings he held to be valuable in their remoter effects, as well as pleasing in their immediate enjoyment. He believed in them as a good way of opening the year, and congratulated the Toronto grocers on the successful beginning of their "At-Home".

The regular programme was then gone on with. It was under Prof. Chas. Bohner. It proved to be one of his best. He had no alternative, for the committee told him that he must prepare a good one. It was as follows :—

PART I.

Violin Solo. "Il Trovatore."
—Mr. Camille Napolitano.
Song. "The Night Bird's Cooing."
—Miss Roulston.
Song. "Only Once More."
—Mr. Geo. Taylor.
Song. "La Primavera."—Mrs. F. Bennett.
Reading. "Sugar for Naething."
—Mr. Alexander.
Comic Recitation. "The Laughing Man."
—Mr. W. Ramsay.

PART II.

Duet. "Army and Navy."
—Messrs. Geo. Taylor and Chas. Bohner.
Song. "Love's Sorrow."—Miss Roulston.
Comic Recitation. "Goose." (By request.)
—Mr. W. Ramsay.
Song. "A Bird from O'er the Sea."
—Mrs. F. Bennett.
Reading. Mr. Alexander.
Comic Recitation. "I was in it."
—Mr. Alexander.

The echoes of the last song had scarcely died out before the attendants were moving the seats preparatory to dancing and the gentlemen were busily engaged in filling their programmes. In this last they were greatly assisted by the Messrs. Gibson, Mills, Barron and other members of the committee. Mr. Barron was general floor manager and did his duties to the satisfaction of everyone, excepting perhaps at the last when he cut the programme a little too short for some. The floor was in excellent condition being far ahead of the one danced on last year. The music was also satisfactory. In fact everything conduced to make this part of the evening an enjoyment, a success. The pro-

WOODENWARE



THE
WM. CANE & SONS MANUFACTRING CO
OF NEWMARKET, ONT.,

Manufacturers of Pails, Tubs, Washboards Clothes-pins, Candy Pails, Lard Pails, Syrup Pails, also impervious packages for Oil, Paints, Varnish, Pickles, Etc.

Represented by
Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

STEEL, HAYTER & CO
IMPORTERS OF
INDIAN TEAS
Direct from their Estates in Assam.

Assams, Kangras, Darjeelings and Indian Oolongs in Stock.

PROPRIETORS OF THE WELL-KNOWN
"Monsoon" Brand.

SAMPLES AND QUOTATIONS ON APPLICATION.

11 & 13 Front St. E. Toronto.
Calcutta and London Firm: Octavius Steel & Co

SUNLIGHT IN THE WORLD LARGEST SALE SOAP

Winner of THREE GOLD MEDALS in 1889---Paris, France, Ghent, Belgium, and Ottawa, Canada.

The Wide-Awake Grocer, even if he gets a smaller profit out of SUNLIGHT Soap than he does out of Inferior Soaps, recognizes the fact that the increased volume of business done by reason of keeping the BEST article, more than compensates for the smaller profit. The aim of every Grocer should be, to earn a reputation for selling THE BEST.

CANADIAN HEAD OFFICE:
77 ST. JAMES STREET, MONTREAL.

Ontario District Agent:
WALTER STARK, 62 Front Street East, Toronto.

gramme as will be seen below was quite varied enough to suit everyone. As already noted the only regret felt was when the strains of "Home Sweet Home" told everyone that it was time to be at home, for it was nearly three o'clock. The dance programme was as follows:—

1. Waltz.
2. Lancers.
3. Polka.
4. Highland Schottische.
5. Quadrille.
6. Jersey.
7. Waltz.
8. La Broncho.
9. Lancers.
10. Ripple.
11. Waltz.
12. Quadrille.
13. Military Schottische.
14. Eight-hand reel.
15. Waltz.
16. Polka

Extras.

1. Lancers.
2. Polka.
3. Waltz.

Home Sweet Home.

A large refreshment table was spread in the supper room where tea, coffee, lemonade, jellies, creams, ices and cakes were served throughout the evening. Webb had a full staff of assistants on duty and the attendance was very satisfactory all evening.

It would not be fair to close this report without some reference to the committee who did all the work. The association can never repay them for the disinterested way in which they have devoted their time and energies to this and similar events, for the work nearly always falls on the same men, and as usual the greater part is done by a few members of the committee. It is the same in all organizations. The following were the members of the committee :

R. Mills, chairman, J. G. Gibson, treasurer, J. F. Thackray, secretary,

D. W. Clark, W. Binnie,
J. Berwick, J. Butcher,
F. S. Roberts, W. Radcliffe,
R. Barron, A. R. Williamson,
H. W. McCulloch, A. G. Booth.
F. Britton,

There was not a happier lot of people in the room than the members of the committee, they were so pleased with the successful termination of their labors. All wore their happiest smiles, Mr. Mills and Mr. Gibson beaming all over ; so did Messrs. Roberts and Barron. Mr. Thackray looked the meekest man in the room ; no one would have suspected that it was he whose exertions kept Inland Revenue officials awake all night, and who was a terror to delinquent debtors. Mr. Berwick was not sure at first whether to be pleased or dissatisfied, but when he saw all the others so happy he became the same. Messrs. Williamson, Booth, McCulloch, Binnie and Radcliffe made excellent ushers, and Mr. Butcher—well he spent most of his spare time explaining that Ex-President Mara had met with a painful accident while endeavoring to assist a mutual friend of theirs named "McGinty" out of some difficulty which had befallen him.

THE LATE A. M. SINCLAIR.

It is with feelings of the deepest sorrow we have to record the death of our friend, Andrew M. Sinclair, who died very suddenly at the residence of his brother-in-law, Mr. Musgrove, 91 Baldwin street, on Tuesday afternoon, January 21, at four o'clock, at the early age of twenty-eight years. Deceased, for a number of years, carried on a very successful grocery business, corner of McCaul and Baldwin streets, but sold out to his brother in September last, and entered into partnership with Mr. Genereux, in the real estate business. The day before his death he was attending to business as usual, making preparations anticipating a prosperous year, and was about to move into larger and more central premises near the corner of College and Spadina avenues. Just the night before his death, he had signed a five years' lease of the place. He was feeling remarkably well, and was full of push and energy. Mr. Sinclair was a member of the Retail Grocers' Association from the time it was organized until his death, and at the last meeting paid his fees in order that his name would appear good on the books, although he was out of the business for over four months. He was universally respected by all who knew him. His character any one might envy, being kind and affable at all times. His funeral was very largely attended, and, not being a member of any society, is evidence of the esteem and respect in which he was held. A young widow mourns his loss, who has the heartfel sympathy of all.

ASK FOR
ATLAS BRAND
Finest Prepared Sultana Prunes,
In four sizes fruit, A, B, C, D.
THE MOST PERFECTLY PREPARED FRUIT IN THE MARKET.
SALOMON KABIGLIO,
Trieste, Austria.
For sale by all Wholesale Grocers in Canada.
Import Agents, J. L. WATT & SCOTT,
Toronto.

CANADA MILLS HAMILTON, ONTARIO.
W. G DUNN & CO.,
Importers and Manufacturers.
21 Mincing Lane, LONDON, E. C. WORKS Croydon, Surrey.

WE would draw the attention of the Trade to our Mustards, which are prepared from the finest English Seed, giving the greatest satisfaction. The well-known brand Dunn's Baking Powder, "The Cook's Best Friend," has an enormous sale, it never gives trouble. Our Spices are perfection, the pure ground White and Black Peppers are the finest in Canada. Samples and Price Lists sent free on application. Our goods can be obtained through the Wholesale Houses, or direct from our Mills in Hamilton. Each package of pure goods is sealed with our guarantee. See Price current.

DALLEY'S

Fine Gold Extracts

SELECT FLAVORS,

From Choicest Fruits and Spices.

——PERFECTLY——

PURE and DELICIOUS

Unequalled in Strength and Economy. No Adulteration ever used. Winning Friends everywhere. The best dealers treble sales with them.

Their great strength saves over 50 per cent. actual cost, as they are the true rich flavor of the fruit.

These goods are put up in 10c., 15c., 20c. and 25c. sizes, also in lbs. and gallon sizes, for fine confectioners' use.

NONE GENUINE unless the words "Fine Gold" are across the label in gold letters.

The Fine Gold Extracts can be got in all flavors from Wholesale Grocers throughout the Dominion, or from our Hamilton or Toronto warehouses.

F. F. DALLEY & CO.,

123, 125 and 127 James Street North

Hamilton.

18 Front St. W., Toronto.

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

TO THE GROCERY TRADE.

The undersigned has been appointed Agent in the United States and the Dominion of Canada by

The Associated Tea Planters, Ltd.

OF LONDON, CAPITAL, £50,000.

Under the auspices of the Indian Tea Districts Association.

The object of the company is to push the sale of their product, feeling certain that when systematically brought to consumers' notice its merits will be so manifest as to give it the front rank in public favor, as is the case in Great Britain.

Roundly, the annual consumption in that country is 80,000,000 lbs. during last crop year This is the best answer to the twaddle about the excessive quantity of tannin in Indian tea. Consumers in England are no fools: they know a cup of good tea.

Supplies will be held in Canada and the States and the undersigned, or his assistants, will make regular calls on the Trade. Samples will also be promptly forwarded on application.

W. MACGREGOR, 119 FRONT ST., N. Y.

SEEDS.

o—o—o

THE STEELE BROS. CO., LTD.

Now in Stock and Daily Arriving,

VEGETABLE, FIELD, AND FLOWER SEEDS.

Wholesale Catalogue on Application. Get our Prices Before Placing Orders.

Also Full Lines of Clovers, Timothy, Flax Seed, etc., etc.

Correspondence Solicited and Samples Invited.

THE STEELE BROS. CO., LTD.

SEED MERCHANTS, TORONTO.

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL,

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday s yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, McGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

FIRE REMOVAL.

WE ARE NOW MOVING INTO OUR NEW WAREHOUSE

10 FRONT STREET EAST,

Adjoining New Board of Trade Building,

Where we will be pleased to receive a call from our many friends.

RICHARD TEW & CO.

OF

19 FRONT ST. West.,

Wholesale Crockery, Etc.



PROVINCE OF ONTARIO.

Alexandria — Macdonald, Miss M. A., milliner, offering to compromise.

Ashburn—Langford & Clay, general store, assigned to Chas. Langley, Toronto.

Brussels—Rogers, F. C., general store and salt works, offering to compromise ; Rogers, F. C. (estate of), general store, stock, etc., advertised to be sold by auction on 31st inst.

Delhi—Eagles, Henry W., general store, assigned to C. B. Armstrong, London.

Erin—McLaren Bros., general store, assigned to Jas. S. Inglis, Toronto.

Glen Williams—Williams, Jos., flour and saw mills, flour mills burnt out, insured.

Gravenhurst—Palmer, Wm., grocer, assigned to Jas. W. Bettes, Sheriff, Bracebridge.

Hagersville—Husband, J. W. & Sons, general store, advertised to be sold out by auction on 29th inst.

Hastings—Fleming, Nancy, (Mrs. A. T.), general store, stock, etc., advertised for sale by tender.

Kinlough—Steel, T. L., general store, assigned to Townsend & Stephens, Toronto.

Lindsay—Kean, F., Son & Co., (Frank Kean only), general store, advertised to sell out by auction on 6th prox.

Morrisburg—Howson, T. W., tins, etc., assigned in trust.

Napanee and Toronto—Clapp, J. H., groceries, boots and shoes, succeeded in Toronto by S. T. Clapp.

Parry Sound—Myers, A. D., & Co., (co nom), general store and shingle mill, assigned to Samuel Leveratt, Toronto.

St. Clair—Souchereau, S., general store, assigned to C. B. Armstrong, London ; Souchereau, S., (estate of) general store, stock, etc., advertised to be sold by auction on 31st inst.

Toronto—O'Brien, Thos., stoves and hardware, assigned to Geo. B. Meadows, Toronto ; Pendrith & Broughton, foundry, dissolved.

Windsor—Casgrain, A. P., hardware, assigned to Wm. Elliott, London.

Woodville—McIntyre, P. A., (estate of) general store, stock, etc., advertised to be sold by auction on 4th prox.

MANITOBA AND NORTH WEST TERRITORIES.

Wapella—Morrison, G. H. & Co., general store, assigned in trust.

Winnipeg—Green, T. A., flour and feed, sold out to W. C. Douglas.

QUEBEC.

Aston Station—Goodhue & Demers, general store, dissolved.

Montreal—Truteau, A., (estate of), biscuit manufacturer, stock, etc., advertised to be sole by auction on 24th inst. ; Guay, P., grocer, demand of assignment ; Piche, L. A., grocer, offering to compromise.

Nicolet—Boisclair, L. N., general store, stock, etc., advertised to be sold by auction on 24th inst.

St. Bathelemie—Barrette, J. B., general store, assigned in trust.

St. Charles — Moussette, J. B., general store, demand of assignment.

St. Justin De Newton—Gauthier, Arthur, general store, assigned in trust.

St. Jean des Chaillons—Mailhot, Fred., general store, assigned in trust.

St. Mathieu—D'Anjou, Auguste, general store, assigned in trust.

St. Winceslas—Cote, J. A., general store, writ issued.

PROVINCE OF BRITISH COLUMBIA.

Kamloops—Mara, J. A., general store, sold out to Wood & Turnstall.

Three Rivers—Lavasseur, Nap., grocer, assigned in trust.

PROVINCE OF NOVA SCOTIA.

Barrington — Lawrence, J. B., general store, assigned.

Bridgewater—Feindel & Manning, store, dissolved.

PROVINCE OF NEW BRUNSWICK.

St. John—Harris, Jas. & Co., foundry and car works, burnt out, insured.

PRINCE EDWARD ISLAND.

Cardigan Bridge—Minto, Wm., general store, burnt out and assigned in trust.

"A good name is rather to be chosen than great riches."—Solomon.

WM. JEWELL. E M. JEWELL.

Office of

WM. JEWELL & SON,

Wholesale and retail dealers in Fish, Fruits, Canned Goods, Salt and Plaster. Direct Importers of Flower, Field and Garden Seeds.

OSHAWA, Jan'y 22, 1890.

J. B. MCLEAN, GROCER PUB. CO.:

DEAR SIR,—Enclosed we send two dollars in payment of another year's subscription to the CANADIAN GROCER. We beg leave to assure you of our high appreciation of your efforts to uphold and further the interests of the grocery trade. We find each issue of your paper contains valuable information no grocer can afford to be without.

Yours respectfully,

WM. JEWELL & SON.

BUSINESS CHANCES.

FOR SALE—A FIRST-CLASS BUSINESS IN the thriving town of Arnprior, consisting of groceries, china, crockery, pipes and cigars ; telephone and electric light on the premises ; centrally located on the main street. Well established. Reasons thankfully given. Apply to D. McDonald, Arnprior. 6

FOR SALE—BOOT AND SHOE BUSINESS for sale, well-established stock, nearly all new, also property for sale. Grand chance for some one to secure a good business. Proprietor going out of business. For full particulars apply to A. Kruspe, Sebringville, Ont. 8

A GOOD OPENING IN ORANGEVILLE FOR groceries, dry goods, or general business—large double store; one of the best stands in the town. Address Robert Lovell, City Agent, North American Life, Toronto. tf.

HONEY—EXTRACTED OR COMB, A1 QUALity, any quantity. Write for prices. A. Humphries. Parkhill. 56

GROCERIES AND PROVISIONS—OLD-ESTablished—at valuation. 1322 Queen West, Toronto. 53

FOR SALE OR TO RENT—IN THE VILLAGE of Princeton, Oxford county—an excellent general store, with first-class dwelling. This stand has always made money, the present proprietor retiring with competency. A rare chance for a good man; stock can be secured on reasonable terms if necessary. JOSEPH STRONG, Princeton, Ont. tf

YOUNG MAN—AGE 22, WOULD LIKEa situation in Wholesale Grocery; three years' experience; best of references. Box 33, Waterdown. 54

ASK FOR THE



We are now making a Shoe Blacking fully

Equal to the Best Imported Blacking.

Battle & Smyth

THOROLD, ONT.

Tutti-Frutti

CHEWING GUM,

And Other Staple Brands.

ADAMS & SONS,

23 CHURCH-ST. - TORONTO, Ont.

Tutti Frutti, Tampico, Black Jack, Sappota, Red Rose Magic Trick Taffy, Licorice, Caramel, Tolu, N. Y. Gum—100 and 200 pieces.
Send for descriptive circular containing description of goods, with elegant Lithographs free. See our Price List, page 13.

ORDER A CASE OF

GILLETT'S 100% POWDERED LYE.



THE BEST THING KNOWN
FOR
Making Soap, Softening Water, Printers', Engineers' and Painters', Disinfecting Everything, Boiler Compound, Cutting and Removing Grease, Washing Trees to Kill Insects. A Hundred Other Purposes.

One can equal to 20 lbs. Sal. Soda. Each can has a Double Cover, can use what you need and close the can. ⅓ gro. (48 cans) in case. Sold by all Wholesale Grocers.

E. W. GILLETT, Manufacturer,

TORONTO, ONTARIO.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Jan. 30, 1890.

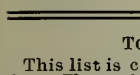
This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name: the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

IMPERIAL—ONTARIO AND QUEBEC.



	Per doz.
Imperial 10c. cans	$0 90
" 4 oz. "	1 35
" 6 oz. "	1 85
" 8 oz. "	2 45
" 12 oz. "	3 70
" 16 oz. "	4 70
" 2½ lb. "	11 30
" 3 lb. "	13 50
" 4 lb. "	17 30
" 5 lb. "	21 50

Sold only in cans.

Cottam's Best, in 1 lb tins	3 00
Best in 5 oz. tins	1 10
Cottam's Choice, 1 lb tins	1 75
" " 5 oz tins	70
" loose	10
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " bulk, per lb	15

Cases contain	Size of cans	Per doz.
Empire, 3 dozen	8 oz cans	$1 25
" 2 and 3 doz	16 oz cans.	2 40
" ½ and 1 "	5 lb cans.	12 00
" in pails and boxes, bulk, per lb		17

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases.	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60

BISCUITS.

	Per lb
Arrowroot	$0 11½
Abernethy	9
Ginger Nuts	11½
New York Fruit	15
People's Mixed	11
Pilot Family	6
Snowflake	11½
Magard	15
Soda	6
Soda, 1 lb packages	7½
" 3 lb "	20
Sultana, thin	10½
Tea	11½
Wine	9½
Wine, sweet	9

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ⅓ "	1 10
Spanish, No. 3	4 50
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jacquot's French, No. 2	3 00
" " " 3	4 50
" " " 4	8 00
" " " 5	10 00
" 1-gross Cabinets, asst,	7 50

BLACK LEAD.

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross	$1 80

BARRINGER & BROWN.

(Thos. E. Clatworthy, Ag'nt, Toronto.)	
Convex Black Lead packed in wood boxes containing 12 card boxes, per box	1 12

BLUE.

TELLIER, ROTHWELL & CO'S.

Parisian Square Blue, per lb	.13 to 14c.

BARRINGER & BROWN.

(Thos. E. Clatworthy, Ag'nt, Toronto.)	
Azure square blue box, containing 8 1 lb. packets of 16 oz., squares, per 8lb. box	0 89

BROOMS.

		Per doz.
Carpet	4 strings	2 90
X Parlor,	2 "	2 65
Louise	3 "	2 65
1 Gem	4 "	3 25
2 "	3 "	2 65
3 "	2 "	2 20
4 "	2 "	1 95
O Hurl	4 "	2 65
1 "	3 "	2 35
2 "	3 "	2 05
3 "	3 "	1 70
OK "	2 "	1 35
Hvy Mill	4 "	3 70

CALVES' FEET GELATINE

G. P. SWINBOURNE & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)	
Boxes containing 4 doz 6d pack. per box	$3 96
Boxes containing 2 doz 1s pack. per box	3 96

CANNED GOODS.

	Per doz	
Apples, 3's	$0 90	$1 00
" gallons	2 25	2 35
Blackberries, 2	2 00	2 10
Blueberries, 2	1 25	1 60
Beans, 2	0 85	1 10
Corn, 2's	1 10	1 35
" Cream, 2's	1 75	1 80
" Yarmouth, 2's	1 90	2 00
" Honeydew, 2's	1 75	....
" Snowflake, 2's	2 00	....
" Honey Drop	2 10	....
Cherries, red pitted, 2's	2 40	2 50
Peas, 2's	1 15	1 35
" wrinkled, 2's	1 20	1 40
Pears, Bartlett, 2's	1 85	2 10
" Sugar, 2's	1 40	1 75
" Flem Beauty, 2½'s	1 90	2 00
Peaches, 2's	2 25	2 35
" 3's	3 25	3 50
" Pie, 3's	....	1 50
Plums, Gr Gages, 2's	1 85	2 00
" Blue, 2's	1 75	1 80
Pumpkins, 3's	1 10	1 20
" gallons	3 10	3 25
Raspberries, 2's	2 50	2 60
Strawberries, choice 2's	2 50	2 60
Succotash, 2's	1 60	1 65
Tomatoes, 3's	1 10	1 20
Lobster, Clov Leaf b'rd, 1's	....	2 25
" Crown br'd, 1's	....	2 00
" Star " 1's	1 90	2 00
" Other " 1's	.....	1 85
Mackerel Herring	0 90	0 95
Mackerel	1 50	1 60
Salmon, 1's	1 55	1 70
" white	1 40	1 50

	c. per tin
Sardines Albert, ¼'s tins	11, 11½
" " ½'s "	15, 18
" Dadalzen, ¼'s tins	10½ 11
" " ½'s "	19, 20
" Martiny, ¼'s "	10, 10½
" " ½'s "	18, 19
" Other brands, 9¾, 11, 16, 19	
" P & C, ¼'s tins	20, 22
" " ½'s "	33, 36
" Amer, ¼'s "	6, 8
" " ½'s "	9, 11

CAIRN'S MARMALADE, JAMS AND JELLIES.

(Blaiklock Bros., Montreal, Agents.)

Marmalade.	per doz
"Home Made," glass 1 lb	$2.35
" White 1 lb	2.25
" " 2 "	4.15
" Stone 7 "	13.20
" White 1 "	2.10



Jams. 1 lb. white pots, 4 doz. assorted, per doz. $2.35.
Gooseberry
Strawberry
Black Currant.
Red Currant.
Green Gage
Apricot
Raspberry
Damson
Plum
Red Currant and Raspberry

Jellies. Red Currant, 1 lb. white. $2.75
Black Currant, 1 lb. white 2.75

CANNED MEATS.

CLARK'S.

(These quotations are net f. o. b. in Montreal, excepting those for corn beef.)

Comp. Corn Beef	1 lb cans	$....	$1 60
" "	2 "	....	2 60
" "	4 "	5 00	5 15
" "	6 "	7 75	8 00
" "	14 "	18 60	19 20
Minced Collops,	2 lb cans	.....	2 60
Roast Beef	1 "	.....	1 60
"	2 "	.....	3 15
"	4 "	.....	5 85
"	6 "	.....	7 00
Par Ox Tongue,	2½ "	$7 25	7 50
Ox Tongue	2 "	....	7 50
Lunch Tongue	1 "	3 00	3 10
"	2 "	5 25	5 75
English Brawn	2 "	2 50	2 60
Camb. Sausage	1 "	....	2 50
" "	2 "	....	4 00
Soups, assorted	1 "	....	1 35
" "	2 "	....	2 25
Soups & Boulli	2 "	....	1 80
" "	6 "	....	4 50
Potted Chicken, Turkey, or Game, 6 oz cans			1 50
Potted Ham, Tongue or Beef, 6 oz cans			1 15
Devilled Tongue or Ham, ½ lb cans			1 20
Devilled Chicken or Turkey, ½ lb cans			2 00
Sandwich Ham or Tongue, ½ lb cans			1 50
Ham, Chicken and Tongue, 1 lb cans			1 50

MINCE MEAT.

THE CANADA MEAT PACKING CO'Y.

½ gall. on glass jars	per doz. $7 25
Quart glass jars	" 4 00
1 lb " "	" 2 00
10 lbs. pails	per lb. 0 10
25 " "	" 0 09
30 " "	" 0 09

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars,	$9 50
Ditto, 25 and 40 lb pails, per lb.	12½c

J. H. WETHEY'S—ST. CATHARINES.

Condensed, per gross, net	$13 50

CHEWING GUM.

ADAMS & SONS.

Tutti Frutti, 36 5c bars			$1 20
Sappota,	150	pieces	0 90
Sweet Fern,	230	"	0 80
Black Jack,	115	"	0 80
Red Rose,	115	"	0 80
Barley,	115	"	0 80
Lemon Tramps,	115	"	0 80
Tampico,	115	"	0 80
Magic Trick,	115	"	0 80
Taffy Licorice,	72	"	0 50
Caramel Tolu,	72	"	0 40
Adams' N.Y. Gum,	200	"	0 50
Adams' N.Y. Gum,	150	"	0 40
Puzzle Gum	115	"	0 80

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S.

Chocolate—	Per lb.
French, ¼'s 6 and 12 lbs	0 30
Caraccas, ¼'s 12 lbs	0 35
Premium, ⅓'s 12 lbs	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs	0 24
Sticks, gross boxes, each	1 00
Cocoa, Homœopat'c, ⅓'s, 8 & 14 lbs	30
" Pearl " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18

JOHN P. MOTT & CO'S

(Bryant, Gibson & Co., Agts, Toronto)

Mott's Broma per lb	$0 30
Mott's Prepaired Cocoa	28
Mott's Homœopat'c Cocoa (⅛s)	32
Mott's Breakfast Cocoa	40
Mott's Breakf Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs	30
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	24
Mott's Vanilla Chocolate stick	22
Mott's Pure Confec. Chocolate	22c—35
Mott's Sweet Confec. Choc.	21c—28

J. W. COWAN & CO'S.

Cocoas—	
Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼ lb in 12 lb boxes	35
London Pearl, " "	30

Prices Current, Continued—

Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence, per doz	1 40
Chocolates—	
Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

Thos. E. Clatworthy, Ag'nt, Toronto.)

Schweitzer's Cocoatina, net cash ¼ lb. ½ lb.. price per doz. tins	3 29	6 30

WALTER, BAKER & CO.

(Lockerby Bros., Montreal, Agents for Quebec.)

Chocolate	per lb.	$0 50
Cocoa	"	0 55

COFEEE.

GREEN

	c. per lb.
Mocha	29, 32
Old Government Java	24, 28
Rio	19, 22
Plantation Ceylon	25, 28
Porto Rico	22, 23
Guatamala	23, 25
Jamaica	22, 28

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.

	c. per lb.
Java	28, 32
Java and Mocha	30, 33
Plantation Ceylon	31
Arabian Mocha	34
Peaberry Mocha	32
Santos	24, 26
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	33
Mocha and Java	30, 32
Java, Standard	30
Our Own Blend	30
Laguayra	37
Arabian Mocha	34, 35
Java, Crown	28
Plantation Ceylon	30, 32

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs	30
Standard Imperial in sealed tins, 25 and 50 lbs	32
Standard Blend in sealed tins, 25 and 50 lbs	33
Ground, in tins, 5, 10, 15 and 25 lbs	20, 30
Say's Parisien, in ½ and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

SUTTON & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Pure essence, Gorgona Anchovics, ½ pts. per doz	2 76

FLOUR AND MEAL.

	per bbl.	
Flour, Family	$4 00	4 20
" Pastry	4 20	4 40
" Medium Patents	4 30	4 80
" Patents	4 80	5 10
" Straight Roller	3 90	4 00
" Extra	3 60	3 65
" Strong bakers'	4 20	4 50
Oatmeal, standard, bbls	3 60	4 00
" granulated, "	3 60	4 00
" rolled "	3 70	4 25
Bran, per ton	10 50	12 00
Cornmeal	3 50	4 00
" Gold Dust	3 25	3 50
" Eureka	2 75	3 00
" Imperial	3 70	3 80

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz.	
Cases, No. 1, 2 oz tins	$2 75	$3 00
" No. 2, 4 oz tins	4 50	5 00
" No. 3, 8 oz tins	8 00	8 75
" No. 4, 1 lb tins	12 60	14 25
" No. 5, 2 lb tins	25 00	27 00

FRUITS.

FOREIGN.

	c. per lb.	
Currants, Provinc'l, in bbls	5⅜,	5½
Currants, Provincial, in ½ bbls	5⅝,	5¾
Currants, Filiatra, bbls	5½,	5¾
" Patras, in cases	7¾,	9¼
" Vostizza, "	7,	9
" ½ case		9¼
Dates, Persian, boxes, new	5¾	6¼
Figs, Elemes, 14 oz., per box	8½	10
" 10 and 20 lb box	10,	11
" 7 crescent, 60 lbs		17
" 5 " 30 "		15
" 4 " 20 "		14
" bags	4¾	5
Prunes, French, kegs	4½	5
" Bosnia, hhds	4¼,	4½
" " kegs	5¼,	5½
" " cases, new	6	, 8
Plums, French, 55 to 65	12½	15
" Bottles, 1's	22	23
" " 2's	37½	40
" " 4's	70	75
" " 7's	1 00	1 10
Raisins, Valencia, off stalk,	7	7½
Selected	7½,	8
Layers	8½	9
Raisins, Sultanas	8½	11½
" Loose Muscatel 2 crowns	$2 50	2 75
3 crowns	3 25	3 50
" London Layers	3 15	3 25
" Black Baskets	4 00	4 25
" Blue "	5 00	5 25
" Bunch Dehesas	4 75	5 00
Raisins, Superior "	5 25	5 50
" ¼ flat "	1 55	1 75
Imperial Dehesa bunches	7 00	7 25
Lemons, Messina, per box	3 50	5 50
" Palermo	3 50	5 60
Oranges, Messina, per box	3 00	0 00
" Florida	3 00	4 00
" Valencia	4 50	5 00
" California, p.b.	7 00	0 00¼
Grapes, Malaga, per keg	6 50	8 00

DOMESTIC.

Apples, per bbl	1 50	3 00
" Dried, per lb	5½	6½
" Evaporated, p.lb	8	11

GLASSWARE.

TAYLOR, SCOTT & CO.

	c. per doz.
Lamp Chimneys, O	32
" " A	35
" " B	45

	per bbl.
Fruit Jars, pts	13 00
" " qts	14 00
" " ½ gal	17 00

GRAIN.

Wheat, Fall, No 2, per 58 lbs	$0 86	88
" Red Winter, No. 2	87	88
" Spring, No. 2	86	87
" Man. Hard, No. 1	1 04	1 06
" " No. 2	1 03	1 04
Oats, No. 2, per 34 lbs	28	30
Barley, No. 1, per 48 lbs	40	51
" No. 2, " "	46	47
" No. 3, extra	41	42
" No. 3	36	37
Rye	46	47
Peas	60	62
Corn	49	51

HAY & STRAW.

Hay, Loose, per ton	$10 00	$14 00
" Pressed, " on track	9 00	11 50
Straw, Sheaf, " on track	8 50	9 50
" Pressed, "	6 50	8 00

ISINGLASS.

G. P. SWINBOURNE & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Boxes containing 3 doz 3d. pack. per box	3 58



LYE.

Gillett's powdered Lye (½ gr. in a case] per case	$3 75
Elliott's	3 75

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts.
Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars	22
" Fine, in 4 lb jars	70
" Extra Superior, in bulk, per lb	30
" Superior, in bulk, per lb	20
" Fine, " "	15

COLMAN'S AND KEEN'S

In 4 lb jars	75
In 1 lb jars	25
D. S. F., in tins, per lb	41
" in ½ lb tins	42
" in ¼ lb tins, per lb	44
D. F in ½ lb tins, per lb	26
" ½ " "	28

BARRINGER & BROWN.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Genuine, in 4, 1, ½, ¼ lb. and 2 oz. tins, per lb	0 34	0 47
Superfine genuine, full	0 30	0 43
Pure, per lb	0 23	0 [illegible]
D.S.F. "	0 34	0 47
D. S. "	0 30	0 43
F. "	0 23	0 36

NUTS.

	per lb.	
Almonds, Ivica	13,	14
" Tarragona	14,	15
" Formigetta	12,	14
" Shelled Valencias	30,	35
" " Jordon.	50,	55
Brazil	12½,	13
Filberts, Sicily	10	11
Peanuts, roasted	12,	13
" green	10,	11
Walnuts, Grenoble	14,	15
" New	13	
" Bordeaux	10½,	11½
" Naples, cases	16,	...

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO.

PICKLES.

John Bull, mixed, in bulk	$0 60
" Chow Pic'le, in b'lk	65
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 25
Horse Radish, bottles, per doz	2 25

SAUCES.

John Bull, kegs, per gal	$1 25
" ½ pt. bottles, per doz	0 95
Devonshire Relish, kegs p. gal	1 75
" " ½ pt, bottles, per doz	1 25
Niagara Tomato, kegs, per gal	1 25
" " Reputed pints	1 25

	c. per peels
Terry's Candied Peels. Lemon, 7 lb boxes	16
Orange, "	18
Citron, "	30

CROSSE & BLACKWELL'S.

Pickles, all kinds, pints, per doz	3 25

LEA & PERRIN'S.

	per doz.	
Worcester Sauce, ½ pts	$3 60	$3 75
" " pints	6 25	6 50

SUTTON & CO.

(Thos. E. Clatworthy, Agent, Toronto)

Worchester Sauce, ½ pints, second quality, per doz	1 17
Worchester Sauce, ½ pints, third quality, per doz	0 96
The Victory Dinner Relish, per dozen	1 92
Bottled Pickles—Mixed, Piccalilli, Cabbage, Onions, per doz.	2 16

Longford Manufact'ng Co.

ORILLIA, - - ONTARIO,

Made from First-class Stock, and with superior workmanship they are decidedly the Best in the Market.

PAILS AND TUBS

See that the letter T is on every pail or tub. Ask your Wholesale Grocer for the T PAILS AND TUBS.



The Longford Mfg. Co. have met with great success in the sale of their Patent Wire Hoop Pail, a cut of which is

OF ALL KINDS.

shown here. The cost is little more than the ordinary pail, and the stock superior to any shown in the Market.

TORONTO OFFICE: - 20½ FRONT STREET EAST.

Prices current, continued—

PRODUCE.

DAIRY.

	Per lb	
Butter, creamery	$0 22	$0 26
" dairy, tubs, choice	0 17	0 19
" " " med...	0 12	0 14
" large rolls	0 14	0 17
" common to med	0 11	0 13
" store packed	0 10	0 12
Cheese	0 09½	0 11

COUNTRY.

Eggs, fresh, per doz	0 17	0 18
" limed, "	0 12	0 16
Beans	1 40	1 60
Potatoes, per bag car lots	0 55	0 57
Hops, 1888 crop	0 08	0 10
" 1889 "	0 12	0 16
Honey, extracted	0 10	0 13
" section	0 20	0 22

PROVISIONS.

Bacon, long clear, p lb.	0 07¼	0 07½
Pork, mess, p. bbl	13 00	13 50
Hams, per lb	0 10½	0 11½
Bellies	0 11	0 11½
Rolls	0 08½	0 09
Backs	0 11	0 11½
Lard, Canadian, per lb.	0 8½	0 8¾
Hogs	5 25	5 75
Tallow, refined, per lb.	0 05	0 05½
"rough, "	0 01½	0 02½

RICE, ETC.

	Per lb.
Rice, Aracan	3¾, 3¾c
" Patna	4⅛, 4⅜
" Japan	4½, 5
" extra Burmah	3½, 3¾
Grand Duke	5½, 5¾
Sago	5½,
Tapioca,	5¾, 6¼

SPICES.

GROUND.

	Per lb.	
Pepper, black, pure	$0 22	$0 24
" fine to superior	12	18
" white, pure	36	38
" fine to choice	25	30
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	25	40
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURGH STARCH CO. (Limited.)

	c. per lb.
Benson's Prepared Corn	8
No. 1 White Laundry, 4 lb boxes	5½
Silver Gloss, 6 lb boxes	6¼
" 1 lb chromo pkgs	7
Satin, 1 lb chromo boxes	7½
Edwardsb'g Rice, 1 lb chromo bxs	9
Canada Laundry	4½
Canada Corn	6½

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40 lb boxes. 1 lb packages, new wrappers	7½
36 lb boxes. 12 3 lb paper boxes	7½
40 " 10 4 lb "	7½
Silver Gloss Starch—	
40 lb boxes. 1 lb packages, new wrappers	9
40 lb boxes. Assorted ½ lbs and ¼ lbs	9¾
40 lb boxes. 10 4 lb paper boxes	9
6 lb boxes, with sliding covers (12 boxes in each crate)	9½
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	8
20 " "	8¼

SUGAR.

	c. per lb.
Granulated, in bbls	7⅛, 7¼
Paris Lump, "	7⅝, 7¾
" " ½ bbls	7 9-16, 7 11-16
" " boxes	... 7¾
Extra Ground, in bbls	8¼
" " boxes	8 5-16, 8 7-16
Powdered, in bbls	... 7⅞
" less than bbs	7 11-16
Confectioners A	.. ....
St. Lawrence A	... ...
Yellows, in bbls	5½, 6½
Raws, Jamaica in bags	... ...

SYRUPS AND MOLASSES.

SYRUPS.

	Per lb. bbls.	½ bbls
Redpath's "D"	3½c.	3⅝c.
" "M"	3⅝	3¾
" "B"	3¾	4
" "VB"	4	4⅛
" Extra	4¼	4⅜
" Ex. Sup	4⅜	4½
" XXX Sup.	4½	4⅝
" Corn Syrup	4½	4¾

MOLASSES.

	Per gal.
Porto Rico puncheons	35, 37
Trinidad, in puncheons	39, 40c
" bbls	40, 42
New Orleans, in bbls	70, 75
Barbadoes, puncheons	38, ..
" barrels	40, 42
" ½ barrels	43, 46

TEAS.

GREENS.

Gunpowder—	Per lb.
Cases, extra firsts	42, 50c
Half chests, ordinary firsts	22, 38
Cases, sifted, extra firsts	42, 50
Cases, small leaf, firsts	35, 40
Young Hyson—Moyunes	
Half chests, ordinary firsts	22, 38
" " seconds	17, 19
" " thirds	15, 17
" " common	11, 14

PING SUEYS.

Half chests, firsts	28, 32
" " seconds	16, 19
Half Boxes, firsts	28, 32
" " seconds	16, 19

JAPAN.

Half Chests—	
Choicest	38, 40
Choice	32, 36
Finest	28, 30
Fine	25, 27
Good medium	22, 24
Medium	19, 20
Good common	16, 18
Common	14, 16
Nagasaki, ½ chests Pekoe	16, 22
" " Oolong	14, 15
" " Gunpowder	16, 19
" " Siftings	5, 12½

CONGOUS.

Half chests, Kaisow, Moning	12, 55
Caddies and half chests	18, 50
Cadies, Pakling and new makes	18, 50

OOLONG.

Half chests Formosa	34, 50
Caddies	36 55

ASSAMS.

Chests and half-chests Pekoe	22, 48

SCENTED ORANGE PEKOE.

Boxes, Foochow and Canton	28, 60

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	62c
Ingots, rough and ready, 7's	59
Laurel, 3's	52
Brier, 7's	50
Index, 7's	45
Honeysuckle, 7's	53
Napoleon, 8's	49



KINGSFORD'S OSWEGO ∴ STARCH.

"Pure" and "Silver Gloss" FOR THE LAUNDRY.

Corn ∴ Starch, FOR THE TABLE,

EQUAL TO ANY RICE OR IMPORTED STARCHES MADE.

For Sale by all Leading Jobbers in Canada.

T. KINGSFORD & SON, Oswego, N.Y.

Royal Arms, 12's	50
Victoria, 12's	48
Brunette and Lovely, 12's	45½
Prince of Wales, in caddies	46½
" " in 75 lb boxes	46
Bright Smoking Plug Myrtle, T & B, 3's	55
Lily, 7's	48
Diamond Solace, 12's	45
Myrtle Cut Smoking, 1 lb tins	65
½ lb pg, 6 lb boxes	65
2 oz pg, 5 lb boxes	65

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdowne	$50 00
" " Panetclas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" Quccns	29 00

Cigarettes, all Tobacco—

Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	7 00
Sultana	6 75
Derby	4 00
B. C No. 1	4 00
Sweet Sixteen	3 50

CUT TOBACCOS.	per lb.
Puritan Cut Plug, ⅛ lb pkg., 5 lb boxes	65
Old Chum Cut Plug, ⅛ lb pkg 5 lb box	65
Old Virginia Cut Plug, 1-10 lb pkg., 10 lb boxes	55
Gold Block Cut Plug, ⅛ lb pkg, 5 lb boxes	65
CIGARETTE TOBACCO.	
B. C. N. 1, 1-10, 20 lb boxes	75
Puritan, 1-10, 5 lb boxes	65
Athlete, ⅛, 5 lb boxes	80

SOAP.

Ivory Bar, 1 lb bars waxed wrapper, per lb	5½
Do. 2, 6-16 and 3 lb bars "	5
Primrose, 5 lb bars, wax W "	4
" 1 " " "	4½
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 13oz, 1,2 and 3lb bars per lb	3½
Queen's Laundry, per bar	5½

TOILET SOAP.

TAYLOR, SCOTT & CO.

		per doz.
Baby's Own,	¼ doz boxes	$1 25
Our Boys,	¼ " "	1 25
Sea Foam,	¼ " "	75
London Bouquet,	½ " "	60
Oatmeal,	1 " "	85
"	½ " "	60
Paris Assorted,	¼ " "	0 75
Albert Oatmeal bar, 2 doz. boxes		0 75
" White Castile bar, 2 doz. boxes		0 75
		per gro.
Fatherland,	¼ doz boxes	5 00

WASHING CRYSTAL.

Gillett's Washing Crystal, 1 gro in box, per box	$1 75
Cottam's per lb	0 03½

WASHING COMPOUNDS.

Cottam's small p'k'ts, per gro	$1 50
" large " "	4 50

WOODENWARE.

	per doz.
Pails, 2 hoop, painted	$1 50
" 2 " clear	1 60
" 3 " "	1 80
" 3 " painted	1 70
Tubs, No. 0	8 50
" 1	7 50
" 2	6 50
" 3	5 50
Washboards, Globe	$1 90 2 00
Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
	per case.
Matches, Parlor	$1 70 $1 75
" Telephone	3 50 3 60
" Telegraph	3 80 3 90
	per doz.
Mops and Handles, comb.	1 25
	per M.
Butter, P. tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60
Clothes Pins full count, per box	0 75

YEAST.

Royal Yeast Cakes, 3 doz 10c. packages in case, per case	$1 95
Royal Yeast Cakes, 3 doz 5c. packages in case, per case	1 00
Breadmakers', 3 doz 5c. packages in case	1 00

OUR NATIONAL FOODS.

	pkg.	doz
Desiccated Wheat	4 lb.	$2 30
" Rolled Oats	4 "	2 25
Snow Flake Barley	4 "	2 40
Rolled Wheat Flakes	4 "	2 25
Buckwheat Flour, S. R.	4 "	2 00
Prepared Pea Flour	2½ "	1 80
Baravena Milk Food	1 "	3 00
Patent Prepared Barley	1 "	1 80
Patent Prepared Groats	1 "	1 50
Beef and Barley Extracts	6 oz	2 25
Gluten Flour	4 oz	2 80

CATELLI'S SPECIALTIES.

Vermicelli, per lb	$0 11	....
" 5 lbs	0 08	0 10
" 10 lbs	0 08	0 10
Macaroni, 5 lbs	0 08	0 10
" 10 lbs	0 08	0 10

HARDWARE.

ZINC: Sheet net.	0 06½
IRON WIRE:	
Galv., annealed and oiled and bright 20 p.c. advance on list	
Barbed wire net.	0 00
Coil chain, 5-16 in. net	0 05½
" " ⅜ in "	0 05
" " ¼ in "	0 04½
Iron pipe, 50 per cent.	
Iron pipe, galvanized, 25 per cent.	
CUT NAILS, from Toronto:	
10 dy. to 60 dy	2 80 0 00
8 dy. and 9 dy	3 05 0 00
6 dy. and 7 dy	3 30 0 00
4 dy. and 5 dy	3 55 0 00
3 dy. C.P.	3 90 0 00
3 dy A.P	4 40 0 00
HORSE NAILS:	
"C" 50 and 10 per cent. from list.	
HORSE SHOES:	
From Torouto, per keg	3 75 4 00
WINDOW GLASS:	
25 in and under	1 55 1 60
26 to 40	1 60 0 00
41 to 50	3 60 0 00
51 to 60	3 90 0 00
61 to 70	4 20 0 00
GUNPOWDER:	
Sporting FF. "	4 75 0 00
" FFF "	5 00 0 00
Canada rifle "	7 25 0 00
Sporting FF., (in ½ lb. tins) per doz.	2 40 0 00
ROPE: Manilla	0 14 0 16
Sisal	0 13 0 00
AXES:	
Peerless & Keen Cutter	7 50 0 00
Leader	7 25 0 00
Lance	7 75 0 00
Queen City	9 25 0 00
Honor Bright, all steel	11 00 0 00
SHOT: Canadian	0 05½ 0 00
HINGES: Heavy T and strap	05½ 00
" Screw, hook & strap.	03¾ 04½
TIN PLATES:	
1c. 4x20 coke, per box	4 50 4 75
INGOT TIN: 25 to 26 per bdl.	
PIG LEAD: 4 to 4½ per bdl.	

PETROLEUM.

	Imp. gal.	
F. O. B. Toronto	$0 00	$0 16
Canadian	0 18	0 00½
Carbon Safety	0 20	0 00½
Canadian Water White	0 23	0 24
Amer'n Prime White	0 25	0 00
" Water White	0 27	0 00
Photogene		

DRUGS AND CHEMICALS.

Alum lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 02½	0 03
Borax	0 12	0 13
Camphor	0 45	0 52
Carbolic Acid	0 55	0 60
Castor Oil	0 08½	0 10½
Cream Tartar	0 32	0 33
Epsom Salts	0 01½	0 02½
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 22	0 25
Hellebore	0 15	0 17
Iodine	5 00	5 50
Insect Powder	0 65	0 75
Salpetre	0 08½	0 09
Soda Bicard, per keg	2 00	2 25
Madder		

WINES, LIQUORS, ETC.

BRANDY:	per case.	
Hennessey's, qts.	$13 50	$0 00
Martel's, qts	13 25	0 00
IRISH WHISKEY:		
Roe's	8 50	9 50
Dunville's	7 00	7 50
Jameson's, qts	8 00	0 00
Burk's, qts.	7 00	0 00
" pts.	8 00	0 00
Imp., qts	10 00	0 00
GIN:		
Old Tom Bernard's, qts	6 25	6 60
" " pts	7 25	7 50
" " gal	2 75	2 85
Boord	7 00	7 50
Booth's	7 25	7 50
Burnett's	7 00	7 25

CANADIAN SPIRITS:

(Net Cash Prices.)	Imp. gal. In B'd.	D.P'd
Alcohol 65 O.P.	$0 99	$3 27
Pure Spirits 65 "	1 00	3 28
Pure Spirits 50 "	0 90	2 98
" " 25 U.P.	0 49	1 52
Family Proof Whiskey	0 53	1 64
Old Bonrbon "	0 53	1 64
" Rye "	0 50	1 54
" Toddy "	0 50	1 54
" Malt "	0 50	1 54
" Domestic Whiskey 32 U. P.	0 45	1 04
Old Rye, 4 years old	0 75	1 90
" " 5 "	0 85	1 66
" " 6 "	0 95	2 00
" " 7 "	1 05	2 16
Rye Whiskey, 1883, qts.	4 25	7 06
" " pts.	6 00	8 75
" " 1884, qts.	4 00	6 75
" " pts.	5 75	8 50

20 to 100 cases, net cash.
100 to 200 cases, 2½ per cent. off.
200 cases and over 5 per cent. off.

JOS. PICKERING & SONS' SPECIALTIES.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Metal Polishing Pomade, according to size, per dozen	0 20 1 02
Needham's Polishing Paste according to size, pr dozen	0 18 2 81
Furniture Polish, according to size, per dozen	0 20 2 85
Razor Paste, ½ doz. in box	1 02
" in single boxes	1 18
Plate Powder, per box	1 02
Knife Powder, in cannister, per dozen	1 03
Harness Blacking, in boxes, per dozen	1 27 2 20

TO THE WHOLESALE GROCERS & DRUGGISTS OF THE DOMINION OF CANADA.

We take pleasure in announcing that our New Mills are now completed, and we are prepared to fill orders for goods. The capacity of our New Mills is from 250 to 300 barrels per day.

Our specialties, such as DESSICATED WHEAT, DESICCATED ROLLED OATS, ROLLED WHEAT FLAKES, BREAKFAST HOMINY, &c., are improved and put up in handsomely lithographed cartoons. Our GLUTEN FLOUR for Diabetes, BARAVENA MILK FOOD for infants, PREPARED BARLEY, GROATS, PEA FLOUR, &c., are the very choicest, and guaranteed fresh, clean and attractive, healthy, palatable, and nutritious.

We are also manufactnring GRANULATED, STANDARD, & ROLLED OATMEALS, WHEATLETS, SPLIT PEAS, &c., BAKERS' SPECIALTIES, such as GRAHAM FLOUR, RYE FLOUR, WHITE CORN FLOUR, WHOLE WHEAT FLOUR, &c., which are very choice.

THE IRELAND NATIONAL FOOD CO.
(LIMITED.)

OFFICE AND MILLS—109 Cottingham St.—134 to 148 Marlborough Ave. Telephone No. 3629.
Toronto, Dec. 2, 1889.

MITCHELL,
MILLER & CO.
WAREHOUSEMEN,
45 and 81 Front Street East, Toronto.

STORAGE.

Advances made on Staple Merchandise in Store.

SMITH & KEIGHLEY
WHOLESALE GROCERS
AND IMPORTERS OF
East and West India Produce, Mediterranean Fruits, Fancy Groceries, China, Japan and Indian Teas, Porto Rico Molasses and Coffees. New Currants, Raisins, Figs, Dates, Prunes in Bottles, Cases, and Casks.

9 Front St. E., Toronto

ENGLISH PICKLES

CHOICE AND CHEAP.

WM. MASEFIELD & CO., Limited,

MIXED PICKLE MAKERS,

LIVERPOOL, ENG.

Have placed on the market, through their selling agents, J. L. WATT & SCOTT, Toronto, a really first-class article, in pure vinegar, at popular prices. All Wholesalers have them. Ask to see the goods.

JAMES & FURNESS

Produce and Commission Merchant,

DEALERS IN

MESS PORK, BACON, HAMS, LARD, BUTTER, DRIED FRUITS, CHEESE, EGGS, POTATOES, HOPS, GRAIN, BAILED HAY, and all kinds of Produce.

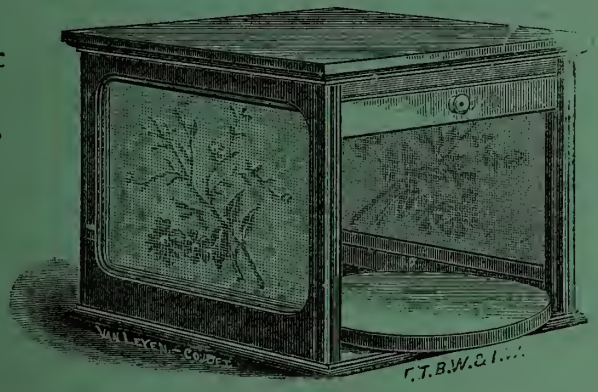
Fish, Game and Poultry Handled in Season.
Advances made on Consignments.
Consignments of all kinds of Produce Salicited

72 Colborne St., TORONTO, ONT.

BUY A

BRONZE MEDAL **CHEESE SAFE.**

Rolling Door, Wire Sides Finely Finished.



20,000 Now in Use. Pays for its Cost In One Month

Sent to any address, charges paid, on receipt of the following prices:—

No. 6, size 26 x 24, wire sides.....$5 00
No. 6½, size 26 x 24, glass sides..... 5 50
No. 8, size 24 x 22, wire sides.....$4 50
No. 8½, size 24 x 22, glass sides..... 5 00

SOLE AGENTS IN CANADA for the LAMSON CASH RAILWAY SYSTEM.

Over 30,000 stores now using it. Send for prices. STORE FITTINGS, COUNTER RAILINGS, IRON FENCES, and BUILDERS OF IRON WORK. Address all correspondence

BARNUM WIRE AND IRON WORKS, - WALKERVILLE, ONT.

Grocers' Sundries.

OUR SPECIALTIES.

Choice Bird Seed

AND

WASHING COMPOUND.

CORRESPONDENCE SOLICITED.—All our goods are guaranteed, sell well and give the greatest satisfaction.

BART COTTAM

Wholesale Dealer and Manufacturer of

Grocers' Sundries, ---- LONDON, ONT.

LAURENCE GIBB,

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

TORONTO SALT WORKS

128 ADELAIDE STREET EAST.

DEALERS IN AND MANUFACTURERS OF

Table, Dairy & Meat Curing Salts.

Silver Medal Industrial Exhibition, 1888.

We handle Canadian Salts only, which from recent Government tests for Dairy and Meat purposes have proved equal, and in most cases superior to the best Imported Salts of any brand.
Orders promptly filled.



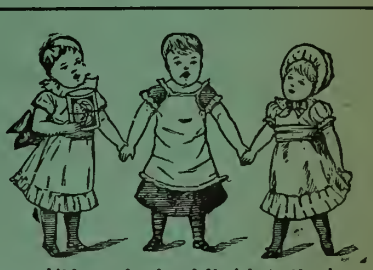
IMPOSSIBLE!

So say Doctors, to say too much in favour of St. Leon Water. It puts down Bright's Disease and Diabetes, as water quenches fire. Cures Indigestion, Dyspepsia, Rheumatism, etc., completely if drank freely and rubbed in the skin.

ST. LEON

Mineral Water Company,

101½ KING STREET W., - - TORONTO.



We are children who cheerfully join in the chorus
When Breadmaker's Yeast *is the subject before us—*
Mamma tried all the rest,
So she knows it's the best, [lightest,
'Cause her bread is the whitest, her buns are the
And we eat all the pancakes she dare set before us.

BUY THE BREADMAKER'S YEAST. PRICE 5 CENTS.





REMINGTON

Standard Type Writer.

$1,000 CHALLENGE.

GEO BENGOUGH, 47 KING ST. E., TORONTO.

Business! Business!

QUEEN CITY BUSINESS COLLEGE,

COR. KING and CHURCH STS.

TORONTO,

Is the best and cheapest place to educate your sons and daughters. Thorough practical Business, Shorthand or English Education imparted in shortest possible time by our method of "Individual Instruction."

Catalogue mailed free on application.

Jas. DICKSON & CO.,

26 WEST MARKET STREET.

Provision & Commission Merchants.

Eggs, Butter Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

W. BOULTER & SONS,

PICTON, - - ONT.,

PACKERS OF THE CELEBRATED



LION BRAND

Canned Fruits and Vegetables

Every can has a Lion on the label. This label is a guarantee to the consumer that the quality is first-class. Ask your Grocer for the Lion Brand. Do not take any other.

BAY OF QUINTE CANNING FACTORIES,

Head Office: Picton. **Branch: Demorestville.**

JAMES PARK & SON,

PROVISION MERCHANTS

PORK PACKERS,

AND MANUFACTURERS OF PRESERVED MEATS ETC

SPECIALTY.—Imported English Sheep Casings for the Sausage Trade.

41 to 47 St. Lawrence Market, and 95 Front St. E.

TORONTO - ONT.

DULSE.

150 Barrels Good Dulse

FOR SALE BY

JOHN SEALY, 25 & 26 South Wharf,

ST. JOHN, - N.B.

C. H. CATELLI,

PERTHIUS ST., - MONTREAL,

MANUFACTURER OF

MACCARONI,
VERMICELLI,
FARINA, Etc.

STANWAY & BAYLEY,

TORONTO,

Wholesale Agents for Toronto and West.

Ask your Wholesale Grocer for these Goods.

E. P. Breckenridge, Toledo, Ohio, Pres. Edwin Norton, Chicago, Vice-Pres.

W. C. Breckenridge, Resident Manager.

The Norton Manufacturing Co.,

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit Cans, Lard Pails, Paint Pails and Cans, Baking Powder Cans.

Capacity, fifty thousand fruit cans per day.

Sole Agents in Canada for

Norton Bros., "Solder Hemmed" Caps, and Grocers' sample goods, and Haskell's sample cases.

Cor. YORK AND QUEEN Sts.,

HAMILTON, - ONT.

MYRTLE

T. AND B.

CUT AND PLUG

SMOKING TOBACCO.

And "LILY," 10c. Plug.

Manufactured by

GEO. E. TUCKETT & SON

Hamilton, Canada,
And Danville, Virginia.

ROYAL BLACK LEAD

Is the Best and Cheapest Stove Polish Now in Use.

TELLIER, ROTHWELL & CO.

SOLE MAKERS,

Montreal.

Established 1874.

W. H. SMITH

Wholesale Produce

Commission Merchant

186 KING ST. EAST, TORONTO.

Wholesale Dealer inButter, Eggs and General Produce, Consignments solicited. First-class reference.

R. G. MURDOCH & Co.

Commission

—AND—

Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

29 Church St., Toronto.

TELEPHONE 806.

Edwards' Desiccated Soup

Is far the cheapest and Most Nutritious Food obtainable, its force value as a food being three and a half times that of an equal weight of beef.

[Trademark] GRAVINA [Registered]

(Edwards' Gravy Powder)

Gravina is a fine powder, consisting of Extract of Beef of the finest quality, combined with choice garden vegetables. It is easily soluble, and can be quickly cooked, less than five minutes being sufficient to produce an excellent Gravy or Soup. Cook Book free on application.

FREDK. KING & CO., [Ltd.] Sole Manfrs.

(Contractors to Her Majesty's Government)

BELFAST AND LONDON.

Wholesale Depot: 30 St. Sacrament Street, Montreal.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

THE CANADIAN GROCER & GENERAL STOREKEEPER.

PUBLISHED WEEKLY. $2.00 PER YEAR

VOL. IV. TORONTO AND MONTREAL, FEBRUARY 7, 1890. No. 6

THE QUEEN OF COCOAS.

SCHWEITZER'S COCOATINA

USED BY ALL THE ROYAL HOUSEHOLDS IN ENGLAND & EUROPE

Sole Agent in Canada, THOMAS E. CLATWORTHY, 34 Church Street, Toronto.

McLAREN'S COOK'S FRIEND BAKING POWDER.

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

The Best Grocers Make a Point of Keeping it always in Stock.

CANADA MILLS HAMILTON, ONTARIO.

W. G. DUNN & CO., Importers and Manufacturers.

21 Mincing Lane, LONDON, E. C. WORKS Croydon, Surrey.

WE would draw the attention of the Trade to our Mustards, which are prepared from the finest English Seed, giving the greatest satisfaction. The well-known brand Dunn's Baking Powder, "The Cook's Best Friend," has an enormous sale, it never gives trouble. Our Spices are perfection, the pure ground White and Black Peppers are the finest in Canada. Samples and Price Lists sent free on application. Our goods can be obtained through the Wholesale Houses, or direct from our Mills in Hamilton. Each package of pure goods is sealed with our guarantee. See Price current.

Advertise IN THE "Grocer."

Its Circulation is now larger than any other trade paper in Canada. All the leading merchants and manufacturers use its columns.

H. A. NELSON & SONS

MANUFACTURERS AND Wholesale Dealers —IN— BROOMS AND WHISKS,

Brushes, Woodenware, Baskets, Cordage, Groceries, Sundries.

MONTREAL, - TORONTO.

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & Co. HALIFAX, N.S. ESTABLISHED 1844. IS THE BEST.

FOR SALE EVERYWHERE. ASK FOR MOTT'S

M. MASURET & CO.

Wholesale Grocers,

IMPORTERS OF

TEAS, SUGARS, ETC.

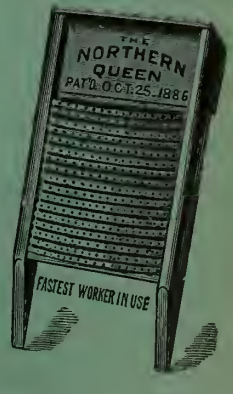
94 AND 96 DUNDAS STREET,

LONDON - - - ONT.

Taylor, Scott & Co.

TORONTO.

THE BEST



IS THE CHEAPEST.

Retail Price, 25c.

—:o:—

For sale by all first-class grocers

MUNGO CIGARS, EXCEL HONEY DEW.

FINE GOODS OUR SPECIALTY.

MADRE E' HIJO (7 SIZES).

EL PADRE AND CABLE.

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

ALWAYS ASK FOR
—: THE :—
'John Bull'
BRANDS.
MANUFACTURED BY
BRYANT, GIBSON & CO.



AGENCY FOR—
Mott's Chocolates and Cocoas,
Ganong's Lily Chocolates,
Terry's English Bottled Confectionery,
Negre's French Crystallized Fruits.

COWAN'S Hygienic Cocoa
COWAN'S COCOA ESSENCE
COWAN'S CHOCOLATES
COWAN'S COFFEES

JNO W. COWAN & Co.
14 AND 16 MINCING LANE
WELLINGTON STREET WEST - - TORONTO

W. B. CHISHOLM,
MANUFACTURER OF
BASKETS,
And every Description of
FRUIT SHIPPING PACKAGE.
OAKVILLE, ONT.

The leading wholesale Woodenware and Grocers' Sundries Supply Houses have our goods. Always ask for the "Chisholm" Basket.



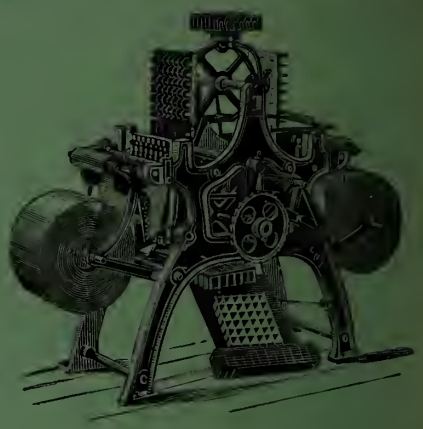
ROYAL YEAST
Is Canada's Favorite Yeast Cakes. 10 years in the market without a complaint of any kind. The only Yeast which has stood the test of time and never made sour, unwholesome bread.
All Grocers sell it.
E.W.GILLETT, M'F'R. TORONTO, ONT. & CHICAGO, ILL.

Needham's "The Favorite." Polishing Paste.
USED BY HER MAJESTY'S SERVANTS
Gold Medals and Diplomas of Merit at all Exhibitions.
Dazzling Mirror Finish
Sold Everywhere in 5c, 10c, 15c, 20c & 25c Tins
The reputation of nearly a century as the most reliable preparation for Cleaning and Brilliantly Polishing BRASS, COPPER, TIN, BRITANNIA METAL, PLATINOID, etc.
Inventors and Sole Manufacturers, JOSEPH PICKERING & SONS, Sheffield.
Pickering's Furniture Polish, Plate Powder, Knife Powder, Brunswick Black, Razor Paste, Metal Polishing Pomade (Red), Ye Olde Oak Furnishing Paste.
T. E. CLATWORTHY, Sole Agt. in Canada, 34 Church St. Toronto.

EMBRO OATMEAL MILLS.
—:o:—
D. R. ROSS, - - EMBRO, ONT.
—:o:—
A CHOICE QUALITY OF
Roller, Standard and Granulated
Oatmeal
IN BARRELS, HALF BARRELS OR BAGS.
Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders.

IMPERIAL
CREAM TARTAR
TRADE MARK
BAKING POWDER
PUREST, STRONGEST, BEST,
CONTAINS NO
Alum, Ammonia, Lime, Phosphates,
OR ANY INJURIOUS SUBSTANCE.
E.W. GILLETT, TORONTO, ONT. CHICAGO, ILL.
MANUFACTURER OF
THE CELEBRATED ROYAL YEAST CAKES.

Northumberland Paper & Egg Case Co
Sole Manufacturers of
MACHINE-MADE EGG CASE FILLERS (STRAW BOARD)



We also make a First-class Wooden Case, and can therefore supply a Complete Egg Case at the Lowest Possible Price. For prices and other information address the Mills, CAMPBELLFORD, ONT.

DAY & MARTIN
ENGLISH BLACKING
PEEK, FREAN & CO.
CELEBRATED BISCUITS
LONDON - - - ENGLAND
CHARLES GYDE,
Sole Agent for Canada.
13 St. John Street - - Montreal.
Above Goods always in Stock. Send for Price Lists.

CONDENSED ADVERTISEMENTS
INSERTED IN THE
CANADIAN GROCER
—AND—
General Storekeeper
At one cent per word. Give better results than in any other paper.
SITUATIONS VACANT, SITUATIONS WANTED,
BUSINESS WANTED, BUSINESS FOR SALE.
ARTICLES WANTED OR FOR SALE.

ORDER A CASE OF
OCEAN WAVE BAKING POWDER
From your Wholesale Grocer.
Sells itself after One Trial. Prices Current

THE CANADIAN GROCER & GENERAL STOREKEEPER.

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

THE GROCER PUBLISHING CO. (LTD.)
J. B. McLEAN, SEC.-TREAS

115 ST. FRANCOIS XAVIER STREET, MONTREAL.

6 WELLINGTON STREET WEST, TORONTO.

Vol. IV. TORONTO AND MONTREAL, FEBRUARY 7, 1890. No. 6

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

OUR MONTREAL OFFICE.

Our Montreal Office is located at 115 St. Francois Xavier St. Our representative, Mr. Hugh C. McLean, will be pleased to have subscribers and advertisers call upon him there. He will also pay special attention to gathering business items and attending generally to the interests of this paper.

THE LEGAL IMMUNITY OF DEBTORS.

Will any of our business men give us a reason why there are so many bankruptcies in Ontario and so few in Quebec? My view is that the Division Court law is the real cause. The numerous petty accounts that it is impossible for the grocer to collect from men who are earning good wages and are perfectly able to meet their bills would be, I may safely say, worth five hundred dollars to every general merchant if there were a law that would compel the payment of them. This sum alone means assignment to many struggling merchants, who have very little money to lose. It would also mean hundreds of thousands of dollars that would finally make its way into the wholesale houses. Now that the screws are about to be put on banks, and that their abundance of money to accommodate country store keepers, merchants and wholesale houses will be shortened by nearly one-half, we may expect assignments to increase. Now is the time for the Ontario Government to enact a more stringent law for collection. I will propose a simple remedy in my next letter for the consideration of our brother grocers and general merchants.

COUNTRY MERCHANT.

"Country Merchan's" letter touches an important question. There is a vast amount of money lost by the retailers throughout the country every year through their dealings with non-paying customers. This is an effect of the credit system. But the credit system has been so long a fact in our commercial constitution that it and its issues would naturally be expected to have affected our laws more than they have done. Law has adapted itself very incompletely to the state of things that a credit system involves. One would almost be led to surmise from the inefficiency of our collecting laws, that in this country business was done on a strictly cash basis. It is to the plain interest of society that repressive or protective law should develop in correspondence with the growth of any form of dishonesty. Law should not be at a standstill while evil is progressing. But our laws for the collection of debts have been long stationary, while the practice of abusing credit has increased. One amendment was made a year ago, which was in the right direction, but its scope was small, and the benefit to retailers was proportionally insignificant. That amendment allowed the creditor to attach the wages or other income of unmarried men so long as there were any, small or large, to attach. The limited range of this amendment is its fault. The debtors who make the worst inroads on the retailer's books are those who buy for several consumers, those who have a family to absorb their income. With relation to these the law has not moved. The wages or other income of a householder can be attached only conditionally, the condition being that the attachment leaves twenty-five dollars still in the hands of the garnishee. Consequently all a householder has to look out for is that he never lets his employer or other debtor fall in arrears beyond twenty-five dollars of the money the householder is entitled periodically to receive. The latter may be receiving a hundred dollars a month; but if he is paid weekly he can protect himself from the operation of the garnishee law. No matter, therefore, how large may be the source of the householder's income, the retail merchant can touch none of it unless his debtor is a very sleepy man. Therefore the Garnishee Act is of little service as a collecting law. The retailer then has recourse to the courts, and may get an execution against the chattels of his debtor. This may turn out to be of as little relief as the Garnishee Act, for the wife or some one else may appear as the proprietor of such goods as the bailiff may undertake to seize.

The next thing to be done is to get out a judgment summons. By the order of the court the debtor is commanded to pay so much a month, upon his own admission that the specified sum is not too much. If he neglects to obey the judicial order, a warrant for contempt of court may be issued against him. This law should be useful, but it is not administered thoroughly. The debtor is not apprehended for contempt in many cases, but is generally brought before the judge again and given another order, usually a mitigation of the first, which he quite frequently disregards. Nor when a warrant finally is issued is it always served. So that this provision of the law for the collection of debts is nearly as futile as are the other two. The fault, however, is not with the law, but with its lenient administration by the judges. There are cases where lenity should prevail, but there are cases where it props up not the poor man, but the dishonest one, who has it in his means to pay.

At about the same time as we received "Country Merchant's" communication we received another one from the New York Retail Grocers' Association, asking about our law in respect to its bearing upon the collection of retailers' bills. The interest of this Association should be imitated by our own of this city, with the object of getting our law so amended as to make it operative agaist the dishonest debtor. It is a question that should be taken up by the Business Men's Association.

We hope "Country Merchant" will soon send the suggestion that he promises at the end of his letter. It will interest ourselves and our readers.

The estate of Jaffray & Ryan has been sold to the debtors at 30c. on the dollar.

TORONO BOARD OF TRADE.

The annual meeting of the Toronto Board of Trade was held on Friday afternoon. The chair was occupied by the retiring president, Mr. W. D. Matthews. The entrance of Mr. J. I. Davidson, the newly-elected president, was greeted with an ovation.

President Matthews read his annual report which was an able review of the state of trade during the past year and of the operations of the board.

He referred to the beneficial influence that the board had upon the business interests of Toronto. Speaking of trade generally, he said :

The past year has been one of varied interest to merchants, and while the results of trade generally have not been more than moderately satisfactory, yet they have fully justified the opinion held at the beginning of it. During August and September the excellent crop reports stimulated trade considerably, and expectations were general that a more active and extended business would continue. It soon became apparent that the crop was over-estimated, and this, combined with the low prices realized for all kinds of produce, caused a reaction that has been felt up to the present time. The report of the Ontario Bureau of Statistics regarding the crop of cereals and roots gives as large a yield in the aggregate as the year previous, but unfortunately in consequence of the low prices, farmers' deliveries up to the present date have been much below the average. Added to this, the unfavorable weather experienced during the past two months has made it almost impossible for farmers to deliver their produce even when disposed to accept the low prices offered. The volume of trade done by the country merchant, and remittances up to the present date have been disappointing. There still remains in farmers' hands, however, a very large stock of grain and produce yet to be sold, which is certain to find a market this season, and we may therefore fairly expect a more active business for the spring months. It may not be out of place to point out some of the causes for the low price of barley, usually the first grain to be marketed in Canada. Our Canadian farmers have always given particular care to the cultivation of this grain, and the reputation of Canada barley with the American brewer has been very high. Durthe past few years the very radical changes in the system of brewing and in the use of cheaper materials as substitutes for malt, such as corn and rice, have done away very largely with the necessity for a high grade barley, as they give the results that formerly our barley was relied on to produce. Added to this, the fact that the growing of barley in tne western states has increased to such an extent that when a favorable crop has been secured it is almost equal to the requirements of the trade. It therefore behooves our farmers to face the matter squarely and decide whether with a duty of 10 cents per bushel and freight charges added to reach the consumer in the United States, they can continue to grow barley in such large quantities as formerly.

The milling trade has continued to feel the effect of the competition from the importation of American flour. The duty on wheat imported into Canada is 15 cents per bushel, which, by way of comparison, is equal to 71¼ cents per barrel of flour, whereas the duty on flour is only 50 cents per barrel. It seems to me unfair under our policy of protection to home industries that the millers should not have the same treatment as accorded to other manufacturers, so as to participate in the advantages of our home market. There can be no doubt that this industry is suffering, and, although the farmers, as a class, have not appeared to take much interest, yet whatever affects its welfare must indirectly affect the agricultural interest, with which it is so intimately allied.

I am informed, and it is easy to understand, that a radical change must take place in the conditions under which this branch of trade is done before it is made generally profitable. The large number of failures among the retail dealers is pretty conclusive proof that the looseness with which credit is dispensed, and the absurdly long terms upon which the goods are sold, are not conducive to a healthy state of trade. It is easier to diagnose this state of affairs than to suggest an infallible remedy. Over importation and excessive competition, with constantly lessened profits and increasing expenses, will ultimately bring about a cure, but is it not possible to antlcipate (by conference and concerted action) where such would be advantageous to all, and avoid so undesirable a consummation as the forced retirement of the many, for the ultimate benefit of the few? The decided advance in the value of all textile fabrics, and the fact that stocks in the hands of all Canadian manufacturers are quite limited, more so probably than they have been for years, suggests an opportune time for a united move in the direction of a more rational dispensing of credit than at present obtains in this important branch of business.

Since my last report the question of combinations has been freely discussed by the board and also before the banking committee of the House of Commons, as well as in parliament, and a bill has been passed dealing with the subject. In the opinion of the prominent members of the House of Commons the act is chiefly useful as a fresh declaration of the law. It will be admitted by all fair minded people that trade agreements (usually termed combinations) in force in Canada are on a just and reasonable basis, and have not been inconsistent with public interests, and that on the other hand public interests demand that no unnecessary restrictions be placed on the trade and commerce of the country. I regret to observe the proposal to again discuss the question at Ottawa during the present session. The continuous agitation of a subject affecting interests so far reaching and important is calculated to disturb the business of the country, and deter investors, and is to be deprecated, and especially so when in charge of a private member. It is manifestly a matter of such vast concern to our people that no further action should be permitted without the Government assuming complete responsibility.

During this year great interest will centre around the banking legislation necessary from the fact that the charters of all our banks expire in 1891. Further discussion upon this important topic has brought about very general agreement that the system of bank circulation in the United State is not superior to our own, and the serious dearth of the circulating medium felt recently on the other side has emphasized the necessity for the Canadian system (in fact the editor of one of the chief financial papers in the United Sates is thoroughly advocating the adoption there ef the Canadian system.) It is reasonable, as I had occasion to remark last year, that all fear of loss from or discount upon tne bank note circulation should be removed from the public mind. Certain Ontario and Quebec banks have made arrangements during the year for the redemption of their notes in distant provinces, reciprocating in kind with the banks there, so that notes which formerly were taken at a discount now pass at par. Enough of this has been done to show that all objections on this score to the circulation can be removed by the existing banks themselves, if they so desire. The other point, namely, the guaranteeing of the bank circulation where the resources of the larger and older and the smaller and newer banks vary so much, is probably more difficult for them to arrange among themselves, especially if provision has to be made for guaranteeing the circulation of every new bank venture that may be attempted. Even this, however, may be attained by the cooperation of the Government in surrounding the granting of new charters with such conditions as will secure their being granted only upon a substantial and lasting basis, which the law as it stands does not secure. Free banking, theoretically, is good, and will always be popular as against what savors of monopoly, but a wise conservatism is necessary in dealing with monetary institutions having power to issue bank notes, and if the needful guarantee of absolute indemnity against loss can be secured by the action of the banks themselves, who are best acquainted with the attendant risks and necesssary precautions, it will be infinitely preferable to their being compelled to hold gold or Government securities against their circulation, with the periodical stringency and contraction which this would precipitate. It would also seem advisable that the renewal of the bank charters should not be limited as heretofore, their expiry always causing more or less disturbance to commerce, and then, like any other enactment, they could be the subject of revision or improvement as the necessity arose.

He spoke of the progress of the new building, and of the success of the scheme adopted to provide the money to pay for it. The appointment, he said, of a professor of political economy at the Universlty of Toronto promised to be of great service to the mercantile community. He discussed municipal reform, and concluded with an expression of the gratification he felt at the position of the board, an acknowledgement of the generous support accorded him by the members, and a complimentary reference to Secretary Wills.

Mr. S. E. McKinnon moved the adoption of the report, and Mr. George A. Cox seconded the motion, which was carried.

Mr. Davidson delivered the following inaugural address :—

My first duty, gentlemen, is to thank you for the honor you have to-day conferred on me. I assure you I enter upon the office of president of the board of trade with full purpose to use whatever powers belong to it with a single view to the promotion of the commercial interests of the citn of Toronto. Fortunately, for me, my presidency has fallen in a favorable year for the advancement of the position of the board. My successor will, I hope, speak to you in a more stately edifice than than that which we now occupy—one which will be admired as a fine specimen of architecture, and as affording

ample and handsome accommodation for the merchants of a great and growing city. The influence of the board has been usefully exercised in the past, and it will be my endeavor to direct that influence with judgment and caution. Many matters of importance requiring your action are sure to rise during the year; some are already pressing upon us. The Esplanade question will, I am confident, in the near future be settled on the basis first suggested by you. I hope that you will see it to be your duty to insist that all electric wires, for whatever purpose employed, shall be put under ground and made absolutely free from danger to life and of fire. Of late there has arisen an agitation for the appointment of an inspector or scaffolds as a protection to the lives of workmen. I am of opinion that this appontment should be extended so as to embrace an inspector of buildings. The appointment of a weigher, measurer and gauger is authorized by the Act Vict. 28, on the recommendation of the board of trade. The certificate of the official so appointed is receivable as prima facie evidence in all courts of justice within the province. I strongly recommend the speedy use of the powers of the board in this matter as an absolute necessity to some branches of trade. Before leaving our own immediate surroundings, I desire to call your attention to the urgent necessity for some system of municipal reform. Your council will no doubt view with approval the proposal to reconstruct the public works department of the city, but it would strengthen the hands of the council if you will appoint a committee to co-operate with them in the work in which they are engaged. The renewal of bank charters is now occupying the attention of the Dominion Parliament. It will be your duty in that matter to guard carefully the interests of the trading community, embracing bankers as well as traders. The need for an amended extradition treaty between Canada and the United States becomes more apparent every day. Even if our neighbors were not willing to return our refugees we should not hesitate to rerurn theirs, but it is evident from the recent action of Congress that they have repented past errors and will grant that which justice and good morals demand. The proposal to grant a liberal subsidy to Atlantic steamers of greater speed than now enter Canadian ports is a matter of deep interest to the business community. It will be for you to consider whether the public money will be well spent in bringing mails, freight and passengers across the Atlantic at a rate of speed which will place the Canadian route on an equality with that of New York. The Provincial Legislature has asked your opinion on tax exemptions. I would ask you to consider the matter fully, and a meeting of the board will specially be called to consider this very important matter. In conclusion, I congratulate you upon the continued growth of our city. Throughout the Dominion we find no city in which the progress of trade, of manufactures and of the arts of life has been of late so rapid as in the city of Toronto. I trust that its prosperity may continue and ever increase during the present year. I again thank you for the honor you have bestowed on me, and assure you I shall never cease to take deep interest in the welfare of the body over which, by your kindness, I have been called on to preside.

The following officers were elected :—

President, John I. Davidson, wholesale grocer (acclamation); First Vice-President, H. N. Baird, grain merchant; Second Vice-President, Hugh Blain, wholesale grocer (acclamation); Treasurer, G. M. Rose, publisher.

Council—W. D. Matthews, grain merchant; Wm. Christie, biscuit manufacturer; W. R. Brock, importer of dry goods; D. R. Wilkie, cashier Imperial Bank; Wm. Ince, wholesale grocer; Elias Rogers, coal merchant; D. W. Alexander, wholesale leather; S. F. McKinnon, wholesale milliner; A. A. Allen, wholesale hats, caps and furs; G. B. Smith, M.P.P., importer of dry goods; A. M. Smith, wholesale grocer; A. B. Lee, hardware; Robert Jaffrey, real estate; R. W. Elliott, wholesale druggist; W. K. McNaught, watchcase manufacturer.

Board of arbitration—R. S. Baird, (Confederation Life); G. A. Chapman, grain merchant; W. Galbraith, grain merchant; S. Crane, coal merchant; J. D. Laidlaw, grain merchant; J. H. G. Hagarty, steamship owner; N. McLaughlin, miller; Jos. Oliver, lumber merchant; R. J. Stark, grain and flour merchant; T. Flynn, grain merchant; J. H. Sproule, grain merchant; J. Carrick, grain merchant.

Harbor Trust—J. H. G. Hagarty, steamship owner; A. M. Smith, wholesale grocer.

Industrial Exhibition Association directors—James Carruthers, grain merchant; W. B. Hamilton, boot and shoe manufacurer.

MONTREAL BOARD OF TRADE.

The annual meeting of the Montreal Board of Trade was well attended. The contents of the president's report is indicated by the topics discussed before the election of officers.

Mr. Henshaw thought the Government should assist in the support of the harbor police. Mr. Geo. Childs complained of the practice of allowing goods to accumulate on the wharf, and the promiscuous mixing of cargoes. Mr. H. McLennan said they were doing all they could in this matter. Mr. E. B. Greenshields considered the insolvency law in Qnebec very good. In Ontario they could not make the debtor assign, and although most of the creditors lived in Quebec, only the Ontario men had to do with the winding up. In the Maritime Provinces the law with a right of preference was a disgrace. If the law of Quebec were enacted for the Dominion it would be an improvement. Auction duties were condemned, and their injury to Montreal's fruit trade was pointed out. It was decided to urge their repeal. The following resolution from Mr. G. W. Stevens was seconded by D. A. Lockerby :—

That the incoming council be instructed to compile a statement of facts showing how trade has been diverted from Montreal by the discrimination in freights practised by the steamship, railway and transportation companies, and that for this purpose a special committee of the council be formed of merchants only, to take evidence bearing on the question and submit their report at the next meeting of this board.

It was unanimously adopted. The same gentlemen submitted the following, also adopted :—

That the attention of the city representative at Ottawa be drawn to the action of this Board in the matter of unclaimed bank deposits, and that they be requested to urge upon Parliament the necessity of inserting a provision of the nature recommended by this Board in the new Banking Act.

It was decided to push the new building scheme. The treasurer's statement showed an increase of $20,956. and a balance of $13,201. The report was adopted,

The scrutineers' report declared the following elected :—President, Mr. Cleghorn; First Vice-President, Mr. Robert Archer; Second Vice-President, Mr. H. A. Budden; Treasurer, Mr. Edgar Judge. Council, E. B. Greenshields, dry goods; William Wainwright, railways; H. Montagu Allan, shipping; R. Reford, shipping; J. K. Ward, M.L.C., lumber; A. A. Ayer, dairy prodnce; James A. Cantlie, manufacturing; Charles Chaput, groceries; T. G. Shaughnessy, railways; R. Hampson, insurance; C. P. Hebert, groceries; A. C. McBean, grain.

Board of arbitrators :—Hon. George A. Drummond, Andrew Allen, Hugh McLennan, Jonathan Hodgson, Charles A. Gould, Hon. Edward Murphy, W. W. Ogilvie, Jacques Grenier, C. P. Hebert, A. F. Gault, Geo. W. Stephens, James Slessor.

A resolution presented by Mr. Lockerby, congratulated Sir Joseph Hickson on receiving the honor of Knighthood, was passed. Mr. D. A. P. Watt dwelt upon the obligation under which the Board was to the members of the Senate and House of Commons living in Montreal. Mr. William Stewart urged the Board to ascertain from the Government whether it intended to deepen the St. Lawrence canals to fourteen feet. He thought the Board should do something to correct the impression in Ontario that this Board of Trade opposed such deepening. Steps should be taken to improve the buoy and light-house system on Lakes St. Francis and St. Louis. Mr. Esdale complained of the placing of the buoys and maintaining of the lights by contract. Last spring the buoys were not in position until after the opening of navigation. Mr. Watt denounced the contract system and adverted to the fact that the Minister of Marine is advertising for tenders for the buoy and light-house service on the Lower St. Lawrence. He urged the new council to protest, as this innovation threatened to be dangerous.

After discussing a suggestion by Mr. Edgar Judge to adopt a system of electing officers, which will interfere less with business than the system in vogue, the meeting adjourned.

If you have to complain of any shipment of merchandise, do so by first mail.

GLUE.

The following interesting information is extracted from a paper read by H. R. Proctor, F.C.S., at the annual meeting of the Institute of British Carriage Manufacturers, recently held at Newcastle, Eng :

Glue only differs from gelatine in being a cruder and less purified product, and both are made from the waste portions of the skin, which have been freed from hair by liming, and then from caustic lime by washing and exposure to the air, or sometimes by the use of acids, which should afterwards be removed by careful washing. The quality of glue greatly depends on the perfection with which these processes are accomplished. The gelatinous tissue is dissolved by boiling with water in steam-jacketed pans, and the liquid size is run into wooden coolers in which it solidifies into a stiff jelly. It is then cut into sheets by means of a wire or thin steel blade, and dried upon hemp or galvanized wire nets. Pure gelatine is tasteless and colorless and quite insoluble in cold water, although it swells in it to a soft jelly. By long continued boiling, however, especially in presence of small quantities of lime or acid, it becomes decomposed and soluble in cold water, while it ceases to form a solid jelly and loses the power of setting as it cools.

A good glue should be tough and not easily broken, and when steeped in cold water, to which, in warm weather, a little carbolic acid should be added, it should retain sharp edges and corners, and not give much color to the water. Other things being equal, the best qualities will be palest, but, as inferior glues can be bleached, this is not a sign of much importance in itself. A good glue should be free from any putrid smell.

A chief source of the cheaper glues of the present day is from the boiling of bones. The pure gelatine of bones is almost identical with that of skins, though perhaps somewhat more brittle, but as it is usually extracted by digesting at a high temperature and under pressure, and as the weak sizes thus obtained require concentrating by prolonged boiling, the gelatine is often much decomposed, and the glue is brittle and soluble in cold water. This is the case with all the cheaper French glues.

While glue-boilers take great pains to shorten the boiling, and use as low temperatures as possible, users often boil for days in glue pans till the setting is lost, and the glue darkened and rendered brittle. It will be found that though a glue of high setting power is rather more difficult to use, and especially so in a cold workshop, the trouble is well repaid by the greater tenacity of the joints. Fresh glue should never be added to that in the pots, but as far as possible they should be emptied and cleaned out before refilling. It is customary in some shops to boil the cakes of glue till they dissolve, a custom which is not only tedious but injurious. If they are allowed to soak over night in plenty of cold water they will swell and dissolve readily, while nothing is wasted by pouring the surplus water away. With powder glue this soaking is not so much required.

MR. GIBSON AND THE THIEVES

Police constable Robertson, while patrolling his beat on Thursday night, noticed five men engaged in rifling the grocery and liquor store of J. G. Gibson, at the corner of Yonge and Maitland streets, Toronto. He sent the alarm to the police headquarters from the nearest box, and, returning to the store, captured one of the housebreakers. Pulling a revolver, he tried to intimidate the others, but they were not to be intimidated, and made a break for a back window. The constable fired one shot at the thieves as they disappeared through the window, but it only hastened their movements. The prisoner was then taken to No. 2 police station, and there gave his name as John Larner. He said that he lived at Smith's lodging-house, on the corner of Simcoe and Pearl streets. About midnight detective Burrows and Black visited Smith's lodging house and there arrested four men supposed to be the other burglars that escaped. They were taken to police headquarters, and there registered their names as John Dempsey, Geo. Barry, Tom Macdonald and John Mitchell. The midnight visitors had been disturbed before they had attached any of Mr. Gibson's property. On Tuesday they were brought up for trial before the Police Magistrate, but the case was remanded for a week.

Mr. Gibson's store appears to attract burglars. This is the fifth time that it has been resorted to for spoil, and not one of the attempts to rob it has been a success. About a year ago one poor wretch in his efforts to get a caddy of tea through the window cut his hand on the glass, and died the next morning from lock-jaw. Another former visitor got two years, and six months each were served by two more. What advised the policeman of this latest entrance was the till alarm, which was rung upon the attempt to open the money drawer. Seeing no light, and believing that to be a late hour for Mr. Gibson to be in the store, he looked through the window and saw four figures, He at once undertook the task of stopping the robbers, and succeeded admirably.

BUTTER AND MEAT.

In the House of Commons Mr. Marshall moved that, in consequence of the large importation into Canada annually of fresh beef, mess and salt pork or bacon, it is expedient, in the interests of the farmers of this country, that the duty on such should be increased. Hon. Mr. Foster explained that the hon. gentleman would be able to have a fuller discussion of this subject towards the end of the session and suggested that in the meantime the motion be withdrawn. Mr. Marshall consented to the withdrawal of the motion.

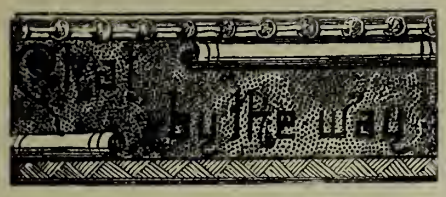
In the House Mr. Bain (Wentworth) asked —Is the Dominion of Canada the "British North America" referred to in the official trade returns of the United States for the eleven months ending November 30 last, which show, among exports to British North America, "Oleomargarine 534,146 lbs." ? If so, has the Minister of Customs any reason to believe that oleomargarine enters into consumption in Canada under a fraudulent or assumed name ? Has recent investigation been made by the officers of the department to ascertain whether it is being brought into the Dominion in evasion of the statute forbidding its importation ? Hon. Mr. Bowell explained that there was reason to believe that the oleomargarine referred to was exported to Newfoundland. There was no evidence that any was exported to Canada, and the Dominion customs officers had been instructed to exercise constant vigilance to prevent its importation. A few pounds of the article had been sent to St. Thomas from Chicago as a sample, and the Customs Department instructed the collector to confiscate it. A consignment of oleomargarine to Halifax was entered for consumption and seized by the customs officials, but the entry had been made by mistake and it was allowed to be exported. Similar entries were made at Cornwall in December last, and the article was now under seizure there. There was reason to believe that there was a large quantity passing through Canada for export to Pacific countries, and as Canada was the first foreign country reached, it was in the United States returns as being exported to British North America.

WHOM TO TRUST.

A successful business man has suggested the following "don ts" to govern credit clerks in opening and closing accounts with customers :

Do not trust a man who is unwilling to make a statement over his own signature ; do not trust a man starting anew in business who has not sufficient capital of his own to pay for his stock and fixtures ; do not trust a man unless eonvinced that his daily profits are more than his daily expenses ; do not trust a man who habitually and continually sells his goods for less than an average cost of doing business ; do not trust a man who drinks to excess ; do nct trust a man who is a constant better on horse races, or is a gambler ; do not trust a man who lives beyond his means ; do not trust a man for more than one-quarter of his visible assets.—Ex.

Granby, in the province of Quebec has recently been made a port of entry for raw leaf tobacco.



La grippe in the case of Mr. John T. Porter, one of the most esteemed and energetic of Orillia merchants, has proved fatal after a very short illness.

On account of the increating demand for the "Monsoon" brand of inblended Indian Teas, Messrs. Steel Hayte & Co., have had to enlarge their packing premises.

At the corner of Parliament and Oxford Ave., City, may be seen a striking grocery store. Mr. W. J. McCann, the proprietor, is a young man and is doing the good trade that he deserves.

Mr. J. H. Hunt's grocery was destroyed by the great fire which swept through Glencoe last week. Mr. Hunt's stock was valued at $2,000. None of it was saved. The insurance amounted to $1,000. The cause of the fire is unknown.

It is reported that the Dartmouth, N. S sugar refinery, which has been idle for some years, will be again started in a few weeks. Two cargoes of sugar are now en route for Halifax to be refined at this factory. Its capacity is nearly one thousand barrels per week.

Snowdrift Baking Powder, Snowdrift Co's. spices, and Snowdrift prepared Buckwheat Flour have been a large items in the railroad shipments from Brantford the past year, and the steady demand for this company's goods from year to year is an enconium on the popularity of the goods as well as the management by Mr. Fullerton.

A small blaze occurred on Thursday night in Notter & Priest's grocery store, Owen Sound, caused by the gas light in a widow igniting some evergreen trimmings. A large plate glass window valued at $100 was broken and other damage done, amounting in all to about $150; covered by insurance.

On Friday night, some unknown parties broke into A. Y. Polly's general store, Simcoe, and carried off a quantity of underclothing, socks, mitts and several pairs of boots. Entrance was effected by forcing open the front door, using as a jimmy the coulter of an old plough that lay in front of Sutton's foundry.

At the last board of trade meeting at Guelph a communication was read from Thos. Lawry & Son. pork packers, Hamilton, stating that at the opening of spring they intended removing their business either to Toronto or some point west, and that in the event of sufficient inducements being held out, Guelph would be as suitable a location as any other,

The latest information to hand shows that the combined salmon production of the Pacific coast for 1889 was 1,750,000 cases. The following is the output of the various canneries on this coast: Alaska, 675,000 cases; British Columbia, 414,400 cases; Columbia river, 328,000 cases; Sacramento river, 57,300 cases, and other places, including Puget Sound, 275,300 cases.

Mr. Fred Gillespie, the well-known tea merchant, has found his business increasing to such an extent since he left his old stand, next to Mr. Fitz Gerald's office, that he is again going to move, this time to the handsome Alexander block. He has leased the ground floor on the eastern wing, which is being fitted up in first-class style by Mr. McComb as a store, into which Mr. Gillespie will shortly move, and will open up a large assortment of teas and fine groceries. We trust the move will be attended by success.—Calgary Tribune.

Tilsonburg Liberal.—H. S. Wilcox, who has been book-keeper in the store of W. H. Hogarth here for several years, leaves on Saturday for London, Ont., where he has secured a situation as traveller for J. R. Shuttleworth, wholesale fruiterer and commission merchant. Bert will be greatly missed by the young people of the town, as he was generally liked by all, and was well liked by the many customers of Mr. Hogarth's store. He is a thoroughly reliable and moral young man, and we hope to hear of his success as a commercial traveller.

The Wm. Cane & Sons Manufacturing Co., Newmarket, Ont., is one of the progressive industries in Canada. New machinery has been added to each department during the past year, and the order, skill and care characteristic of the management enable the company's various staple lines to compete favorably in every part of the Dominion. Their staple goods are pails, tubs, washboards, clothespins, candy, lard and syrup pails, oil, paint and pickle wooden packages proof against leakage of whatever nature, besides other articles. This firm merits their large trade throughout the country, which they have held for many years. Send for price list.

Lord Knutsford, colonial secretary, has forwarded to the Government of Canada copies of regulations for the Jamaica exhibition, which is to be opened at Kingston, Jamaica, on January 27, 1891. The exhibition will be one of island products, manufactures and works of art, together with exhibits of works of art, machinery and industrial and agricultural products from Great Britain and other countries and colonies. It will comprise specimens of all Jamaica products—sugar of all qualities and its allied industry of rum manufacture, liquors, cordials, etc., coffee, oranges, pine apples and fruits of all kinds, pimento, cocoa, annato, woods in all degrees of preparation for use, spices, condiments, etc., fibres and fibrous materials, cinchona bark, oils, essential oils, perfumes, etc., medicinal and economic substances, works of art, pictures, fancy articles and ornamental work; horses, cattle and live stock of all kinds. The botany and geology of the island will also be fully illustrated. It is hoped that all the colonies of the empire will send exhibits, and in view of the opening up of steamship lines between Canada and Jamaica our Ontario manufacturers should not let this opportunity pass of exhibiting their products.

WESTERN PACKERS' ASSOCIATION.

LEAVENWORTH, KANSAS, JAN. 17, 1890.

The regular annual meeting of the Western Packers Canned Goods Association, for the election of officers, the discussion of current topics appertaining to the packing business, etc., will be held at the new Denison Hotel, Indianapolis, Indiana, on February 12, 13 and 14. All manufacturers and inventors of any and all kinds of machinery used or intended to be used in canning factories, are invited to meet with the association and exhibit the same. The Van Camp Packing Co., have bindly provided a building with ample space and motive power where all exhibitors will have use of same, and any machinery shipped care of Van Camp Packing Co., freight prepaid, will be removed from the depot, and taken care of until the owners arrive to set it up; if you wish any further information, please inquire of Messrs. Van Camp Packing Co. As there are some very important matters to be discussed which will interest every packer, it is earnestly requested that every packer be present, if he is not already a member of this association, to join, as he will find it a great benefit. Independence of action is a weakness of purpose and effect; our interests ought to be the same, and by putting ourselves in communication our interests become more united, and our advice and support more beneficial Again I cordially invite you to be present If impossible, and you want to join with us, send your proxy to some member of the association, instructing them to vote for you. Please advise me at once, or L. G. Seager, President, of Gilman, Iowa, of your intention to come. Hoping I may meet you at Indianapolis, Ind., on Feb. 12, 1890.

Respectfully Yours, J. S. EDWARDS,
Sec. and Treas.

[The editor of THE GROCER regrets very much that he cannot be with the Western Packers this season. He hopes they will have a very pleasant and profitable gathering. Several Canadian Packers talk of going but nothing definite has been decided yet.]



Home Made
Marmalade
JAMS, JELLIES
PACKED BY
Alexander Cairns, Paisley, Scotland.
BLAIKLOCK BROS, Agents,
17 Common St., MONTREAL.

These goods are guaranteed to be of the very finest quality, and are specially supplied to Her Majesty The Queen. To be obtained from all first-class grocers.

COUNTRY vs. CITY STORES.

What a vivid contrast is presented when the ordinary country store, with its ill-assorted stock of merchandise and its poorly arranged business facilities, is compared with the well-kept, well-managed department store of one of the large cities. It is a curious fact that the goods handled by the general store of the country—the pioneer of commercial progress in a new land—and those handled by a large department store of the city, which, in a sense, is the cap-sheaf of commercial activity, are very nearly the same in range and kinds. The only difference is in methods of management, but methods of management include a great deal. Invention is always from the complex to simple, and the country store represents the complex, while the department store of the city represents the simple. The essence of the difference is summed up in the single phrase, "adequate accounting." Good accounting is the corner-stone of department stores, for without it they would be impossible. The country store very commonly has a large margin of profit; the large department store of the city, on the other hand, frequently sells goods so cheap that there is apparently no gain at all. Its chance for profit is in very small margins and large sales. Close sailing requires the best seamanship. To make money out of small profits requires the best of business management. Good business management depends upon good accounting as much as the sailing of a vessel depends upon chart and compass.—Office.

PROFIT SHARING.

The N. O. Nelson Manufacturing Company, of St Louis, in a letter to the Age of Steel, thus gives the result of profit sharing in their establishment:

"We have just closed our fourth year under that system, and have declared a dividend of 10 per cent. cash on wages. This makes 33 per cent. in the four years. While the dividends are always paid in cash, the privilege is given of investing it in stock of the company. A mechanic earning $2.50 a day, and making say 310 days a year, would now own $313.26, if he had each year invested his dividends in the company's stock. In like manner the office boy at $5 a week would now have $105.10, the traveling man at $2,000 would have $808.46, and the porter at $12 a week $252.24. It is needless to say that the interest in the business, in whatever capacity a good man is at work, is cumulative just as much as the dividend fund. The entire stock of the company is alike in character, and is subject to the provisions that it cannot be sold until sixty days' option has been given the directors to buy it at its book value at last inventory and 6 per cent. interest to date of purchase. In like manner the directors may call the stock at the same valuation. The stock is thus prevented from going on the market or becoming a means of speculation, and at the same time the company retains the independent position of dispensing with objectionable stockholders. In addition to the cash dividends there is annually placed to credit of surplus fund 10 per cent. of the earnings and between 5 to 10 per cent. to provident fund. Every employe thus has his proportionate interest in these funds. The former makes him a sharer in losses should a losing year make it necessary to draw on the surplus, and from the provident fund he and his family will receive all necessary help in time of need.

"You remember the very simple plan of division: the usual wages and salaries are paid and the business conducted in every respect in the usual way. Market rate of interest is charged for the capital employed—formerly 9 per cent. now 6 per cent. Of the net profits the remaining 10 per cent. goes to surplus fund, 5 to 10 per cent. to provident fund, and the remainder is divided by equal percentage on the capital and wages. With a 10 per cent dividend the holder of $100 in stock gets $16 and 10 per cent. on his year's wages. The plan is mutually satisfactory to employers and employed."

FROST ON WINDOW PANES.

Most merchants have a plan whereby frost deposit on windows may be avoided, still in small towns the transparency of the windows is not looked after in cold weather. There is nothing more provoking on cold mornings, than to wake and find your window panes so covered with frost that the half day spent in trying to make things look attractive, is lost, as the things are now hidden from view by Jack Frost's handiwork. To prevent this it is necessary to have a current of cold air on the inside of your window to counter act the sharp air on the outside. A few holes cut in the baseboard below the window proper, are all that it is necessary to have. It will admit a cold current of air, and prevent the window pane from freezing.

Newspaper advertising may be compared to a vigilant and watchful salesman, who goes after business early and late, who accosts the lawyer in his office, the student in his study, the retired man of wealth at the family fireside, who can be in a thousand places at once and address a million people each day, saying only the right thing in the right place and at the right time.—J. W. Thompson.

EDWARD ADAMS & CO.
ESTABLISHED 1846.
Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,
Tobaccos, Wines and Spirits
95 & 97 Dundas St., London, Ont.

NEW FRUITS IN STORE.
Boxes Superior London Layers, 2 Crown; boxes and ½ Flats, Black Baskets, 2 Crown; boxes Blue Baskets, 2 Crown; boxes and ½ Flats Connoiseur Clusters; boxes Dehesa Clusters; boxes Dehesa Layers; boxes Dessert Clusters; boxes Imperial Dehesa Vega Layers; boxes Imperial Russian Clusters; boxes Finest Vega Layers.
Qtr. flats Superior Dehesa; ½ flats Finest Vega ½ flats Finest Dehese Layers.
Kegs Seedless Raisins.
Valencia F. O. S.—Selected and Layers—½ boxes.
Currants—Vostizza, finest and choicest, cases and ½ cases; Patras, Filiatra and Provincials in barrels, ½ barrels and cases.
Botger & Co.'s Jams, Jellies and Marmalade, in 1-lb. glass jars; also Solidified Jellies, half pints, pints and quarts.
Cunningham & DeFourcer Co.'s English Potted Meats.
EBY, BLAIN & CO.,
CORNER FRONT AND SCOTT STS., TORONTO.

ESTABLISHED 1842.
L. CHAPUT, FILS & CIE.,
WHOLESALE GROCERS,
No. 2 and 4 De Bresoles Street, Montreal,
Offer to the Trade Choice Barbadoes MOLASSES in Puncheons, barrels and half-barrels. Canadian and American SYRUP in barrels and half-barrels.
FISH.
Green CODFISH in drums and barrels.
Labrador HERRINGS, WHITE FISH, LAKE TROUT
British Columbia Salmon in Half-barrels

T. KINNEAR & CO.
Wholesale Grocers, Importers of
TEAS,
SUGARS,
ETC.,
47 Front St. East,
TORONTO, ONT.

DAVIDSON & HAY
Wholesale Grocers,
36 Yonge Street,
TORONTO, ONT.

FULL LINES OF
CANNED GOODS
INCLUDING THE
"Lynx" Brand of Salmon and
"Clover Leaf" Lobsters.
Teas, Sugars, Syrups,
and general Groceries.
Sloan & Crowther
59, 61 and 63 Front St. East,
TORONTO.

H. P. ECKARDT AND CO
IMPORTERS
--: AND :--
Wholesale Grocers.
3 FRONT ST. EAST, TORONTO

A FREE BREAKFAST TABLE.

Sir Roper Lethbridge is opposed to the general abolition of the duty on tea. In the following letter, which appeared in the Times, he maintains that it would be inimical to the interests of Indian and Ceylon planters :—

"Will you allow me, as one who has aiways advocated a reduction or abolition of the import duty on the wholesome and palatable teas of India and Ceylon, to direct public attention to the disastrous re ults that would inevitably ensue from any ill-advised attempt to bolster up the trade in the doctored and deleterious tea products of the heathen Chinee by any general abolition of the tea duties? It will be admitted by everyone who is acquainted with the trade that any such indiscriminate abolition will act simply as a heavy bounty, paid by the British taxpayers, to the Chinese producers of those low priced teas which, even under present conditions, do so much to injure the good name of tea as a wholesome article of food. For the abolition all round of a duty of 6d. a pound means a reduction of something like 33 per cent. on the average cost of production of Indian and Ceylon teas; but it is a reduction of at least 100 per cent. on that of the low class China teas. The course of trade of late years has shown incontestably that the British consumer, if left to himself, prefers the pure and wholesome growths of his own fellow countrymen in India and Ceylon to those of China. Moreover, for every pound of tea that we purchase from India and Ceylon we are able to sell to those countries a proportionate amount of our cotton and other manufactured goods, far greater relatively than our sales to China on the same inducement. An immense amount of British capital is now invested in the tea gardens of Assam, Darjeeling, and Ceylon, and is now, solely on the merits of the tea produced, beginning to yield a fair return, which return, if the trade be not checked by fiscal changes, is daily becoming larger. But this trade, I think, would be greatly injured, and I am sure that the cause of temperance would be greatly discredited, if the cry of 'a free breakfast table,' seductive as it sounds, were to induce us to give protection to the cheap and nasty growths of China. Of course, it will be obvious that the better and more wholesome teas of China—of which, equally, of course, there are many—will suffer equally with the teas of India and Ceylon from any such ill-judged measure."

REGULATING THE SALE OF TEA.

In compliance with the request of the Indian Tea Districts' Association, the selling brokers interested held a meeting on Jan. 3. 1890, at the offices of Messrs. Stenning, Inskipp & Co., and it was resolved : "That they will endeavor to regulate the sales, so that for the month of January not more than 35,000 chests shall be printed each week, and not more than 15,000 chests in one day. And after that date for this season a much less quantity will have to be printed per week as the quantity unsold to be dealt with will be smaller."

PRICES OF SUGAR.

The following are the wholesale prices of sugar and the prices which retailers should get at the time of going to press :—

	WHOLESALE.	RETAIL.
Granulated, 1 to 15 bbls	7⅛c.	8c.
" 15 bbls and over	7	
Paris lumps, boxes	7⅝	8½
Extra ground, bbls	8	9
" " boxes and less than bbls	8¼	
Powdered H., bbls	7¼	8 to 8½
" less than bbls	7½	

WANTED.
TO REPRESENT A
Manufacturing or Wholesale House
AS THEIR
AGENT FOR NOVA SCOTIA.
Good connection with the wholesale and retail grocery trade. Address,
AGENT, P.O. Box 496.
HALIFAX.

J. W. Lang & Co.,
WHOLESALE GROCERS,
33 Front St. East,
TORONTO.

PERKINS, INCE & CO.
Wholesale Grocers,
TORONTO.
IN STORE—
Prunes, Season 1889.
(SPHINX BRAND.)
—MALAGA FRUIT—
FINEST SELECTED VALENCIAS
SELECTED VALENCIAS IN LAYERS

WARREN BROS. & BOOMER,
IMPORTERS
AND
WHOLESALE GROCERS.
35 and 37 Front St. East,
TORONTO, ONT.
SUGARS, COFFEES AND TEAS SPECIALTIES.

THE

ST. LAWRENCE SUGAR REFINING CO'S

Granulated and Yellows

ARE PURE.

- NO BLUEING -

Material whatsoever is used in the manufacture of

OUR GRANULATED.

- PUDDINE -



- JELLYINE -

FRUIT PUDDINE In following flavors:
Vanilla, Lemon, Orange, Almond, and Macarroni.

ROYAL JELLYINE In following flavors:
Currant, Orange and Lemon.

These are delicious and wholesome articles for desserts or invalids.

ELLIS & KEIGHLEY,
Wholesale Agents,
TORONTO, - - ONTARIO.

SNOWDRIFT BAKING POWDER Co.,
BRANTFORD, ONT.
IMPORTERS OF COFFEES
And Wholesale Manufacturers of the Celebrated
SNOWDRIFT BAKING POWDER
Mustards, Spices, Flavoring Exracts, and
Self-Raising Buckwheat Flour

The Best Food to impart Strength.

This is the Testimony of all who have used

JOHNSTON'S FLUID BEEF

The steadily increasing demand for it at this time of sickness is the best evidence that it is appreciated as a **Strength Giving Food.**

Williamson & Lambe
STORAGE
54 & 56 Wellington St. E., Toronto.

MARKETS

TORONTO, FEB. 6, 1890.

GROCERIES.

There has been a fairly active demand for most staples this week. Beyond a further decline of ⅛c in white sugars there is but little change to note in values. Dried fruits are generally firmer.

CANNED GOODS.

Canned goods continue to attract increasing attention, though no further round lots have changed hands on spot. There have been no actual advances, but prices of fruits and vegetable are all firm. Packers report an increased demand, showing that old stocks are being reduced in wholesale hands. Quite a number of orders have been received for fine fruits, chiefly strawberries, raspberries, peaches and pears. Vegetables are also moving more freely, especially tomatoes, corn, peas and beans. Prices are firm and no concessions are reported. In fish there is still an easy feeling in salmon and prices show an unusually wide range of $1.55 to $1.70 for pink and $1.40 to $1.50 for white. Lobsters are scarce and very firm at $1.80 for talls.

The annual meeting of the Canadian Packers' Association will be held late in February in THE GROCER office. A number of new members have signified their intention of joining, so that the entire trade will be represented. Mr. W. Boulter, president of the Canadian Packers' Association, was in the city this week. He intends going to the Western Packers' Association meeting at Indianapolis, to which he has received a cordial invitation.

CHEMICALS.

Soda-vicarbonate is dearer, selling at $2.25. Sal soda is also higher, at 95c. to $1.

COFFEE.

Complaints are made of the scarcity of really fine Rios. Importers say that in all the recent shipments they have not been able to get any first class quality. The range of values on both Brazils and mild grades remain the same as before. Outside markets are of an unsettled character.

DRIED FRUITS.

There is a pretty firm feeling all along the line of dried fruits, but the demand has been quiet, and in consequence there have been no important advances in values. Currants continue dull but steady, though outside markets have stiffened somewhat ; small lots have been selling on spot at 5⅜ to 5½c. in barrels and 5½ to 5¾c. for half barrels and 5⅞ to 6c. for cases of provincial and Filiatra. Vostizzas run from 7½c. for ordinary in cases to 9½c. for extra in half cases. Dates are quiet at 5¾ to 6c., though foreign markets are firm at an advance. Figs are getting scarce again ; the local stock of Elemes has got into a few hands which are firm holders at 12½ to 15c., as to quality. Naturals are held at 5c. in boxes ; bags are very scarce. Prunes are more active and prices are higher both here and abroad ; on spot an advance of ¼c. is asked, but the former range of quotations holds good. Valencia raisins have not attracted so much attention but they are still firmly held on a basis of 6⅞ to 7¼c. for good to prime off-stalk and 7½c. for fancy. Sultanas are firm at 10c. for good average quality. Malagas unchanged.

NUTS.

Demand is limited, but stocks being light prices are fairly maintained. A lot of Marbeau walnuts just arrived has met with an active demand both on spot and from outside markets; in a retail way they are offering at 12 to 13c. The supply of Grenables and Bordeaux is light. Good Brazil nuts are very scarce, but some poor quality are on the market.

SUGARS.

The sugar market has been only fairly active this week. The drop of ⅛c. in granulated and other white sugars has not improved the demand. Reports of the reopening of the refinery at Dartmouth has given buyers an excuse for asking concessions on prospects of an easier market. In this, however, they have not met with much success. Low grade yellows are not plentiful and few houses report sales at less than 5⅛c. Medium and bright sugars have been shaded a little on last week's prices. Among wholesale men a more confident feeling exists ; it being generally believed that the market is now at or near the bottom.

SYRUPS AND MOLASSES.

Demand has been more active and prices are a trifle easier. Though we do not reduce our range of quotations better value is now given for the money. Mollasses are going out freely in small lots. Trinidads are selling at 35c. in hhds., 38c. in bbls and 40c. in half bbls., and St. Vincents at 37c. in puncheons, 40c. in bbls. and 43c. in halves.

TEAS

Demand for China and Japans has been good and there is a good tone to the market. All desirable liquoring greens and Japans are held with greater firmness. Blacks dull. There has been better local enquiry for Indian teas. London market reports show Pekoes and broken Pekoes from 9d. to 1s. 2d., a little easier, while Pekoe Souchongs and broken teas remain firm. Many breaks begin to show autumn flavor, and the quality on the whole is desirable. The general action of importers in regulating the weekly and daily supply is working satisfactorily, and the trade have not found the quantity offered beyond their powers of careful examination. Local business in Ceylons small. Although the supply on the London market was considerably less, there was not a corresponding response from the trade excepting for teas "for price" Pekoe Souchongs at from 9½ to 10½c. selling freely at firm rates.

BUTTER AND CHEESE.

There is no improvement in the state of the market for butter. Good butter is scarcer, although there is no falling off from the aggregate of all classes. There is an increasing number of large rolls marketed, and with the increase in quantity there is a lowering in quality. Large rolls now represent nearly all the graded, good and bad, that are made. The prices are as last week, 12½ to 15c., the upper figure being weak. Pound rolls sell from 18 to 22c., and 20c. is a very general price. Dairy tub butter is 16 to 17c. for good. There is less put up in this form than there was a few weeks ago, the make running mostly to large rolls, as is usual at this season. The dairy tub is also of a better character than the average of large rolls. Store-packed tub are worth 9 to 13c., and continues unheeded by buyers. Its own low quality, and the abundance of other sorts, are likely to keep it neglected and cheap. Creamery butter is 22 to 24c. The prices grow weaker as the butter gets older. The butter market is not showing any signs that it will improve.

Cheese continues at prices which bring it moderately into consumption. The early summer make is 8½ to 9½c., and the early autumn make is 10½ to 11c.

SALT.

The salt market for the week is very active. The following are the prices reported by the Toronto Salt Works: 1 car barrel salt, $1.38; 2 cars coarse salt at 68c.; 1 car dairy in sacks $1.25.

COUNTRY PRODUCE.

APPLES—There were very few on the market this week, and buyers and sellers agree in their indifference. It is supposed there are a good many car-loads yet in Ontario, but the owners are holding them for spring. They are apt to be worth having then if they can be kept, but the weather is against the chance that they can. Apples are now $1.50 to $2.50.

BEANS—Are not receiving any special attention. All that are in the market are there simply to supply the quiet unnoticed domestic demand. They are $1.75 in small lots, and $1.60 to $1.65 in large ones.

DRIED APPLES—Bring 5 to 5¼c. in large quantities, and 5½ to 6c. in small ones. Trade is dull.

EVAPORATED APPLES—Are worth 8 to 9c for old ones, and 9 to 10½c. for new ones.

EGGS—Are getting down to low prices. There is no interest worth mentioning in pickled eggs. They are now 13c. Fresh eggs are 16 to 17c., and new laid are 17 to 20c.

GAME—Is not of sufficient concern to anybody to be deserving of a quotation after this one. There are some rabbits bought at 20c. per pair, and some pigeons at the same price per brace, but they are few.

HAY—No. 1 pressed is worth $10 on the track ; No. 2, pressed, is $7 to $8, but is not wanted. No. 1, loose, is $10 to $12, and No. 2, loose, is $7 to $9. The unvarying abundance of the weekly supply is bringing prices lower. There seems no likelihood that they will improve before spring.

HIDES—There is no change in the prices or the lethargy of the market. Cured are 4¾c., and green are 4c. for No. 1, 3c. for No. 2, and 2c. for No. 3.

HONEY—Good clear is 11½c. to 13c., and honey in the comb is 12c. to 14c. There is a very steady trade.

HOPS—The prices ruling at the opening of the market in the fall have been preserved to the present Yearlings are 8c. to 11c., and new ones are 12c. to 14c., with a leaning in each case to the lower figure.

OATS—Prices grow weaker. Car as well as street lots are 28c. to 29c. One of the causes of the low prices is the abundance of the crop ; another is the grinding in bond of so large a quantity of United States oats. The crop in that country was large, a large share of it is ground in our mills, and in bond since it left the United States; the product is shipped to England, where of course it goes in free of duty. This gives employment to our mills, but it makes native oats cheap.

ONIONS—Are $1.60 to $1.80. The market will be quiet from this out.

POTATOES—Are 53c. to 55c., the latter price being hard to get. There appears to be a good supply of potatoes yet in the province, and buyers are not so sure of a good future market

POULTRY—Geese are 7c. to 8c., turkeys 10½c. to 12c., ducks—now very scarce—80c.

KNOX, MORGAN & CO'Y

WHOLESALE DRY GOODS IMPORTERS

31 Major Street, Manchester. Hamilton, Ont.

FOR SPRING 1890

WE DIRECT THE ATTENTION OF WESTERN ONTARIO MERCHANTS To our Towellings, Table Linens, Plain and Checked Hollands, Striped Linen Drills. Worsted Pantings, Scotch Tweeds, bought before advance. Prints and Satteens, Latest Novelties, special Cloths and Finishes. Parasols, Curtains and Hosiery.

SEE SAMPLES NOW IN TRAVELLERS' HANDS.

MARKETS—Continued

to $1, and chickens 30c. to 60c. The demand and the supply are both giving out.

SEEDS—Bad roads continue to keep business dull. Seedsmen here pay $3.50 to $3.75 for red clover, $4 to $6 for alsike, and $1.25 to $1.50 for timothy.

SKINS—No change. No. 1 calf are 6c., and No. 2 are 5c. Sheepskins are worth $1.10 to $1.35.

STRAW—Tight pressed oat on the track is $6 to $6.50. Loose oat is down to $3 and $4. Bundled oat is $6 to $8.

TALLOW—Rough is 1¼ to 2c., rendered is 5 to 5¼c.

WOOL—Is 22 to 24c. in the fleece. For lowest pulled is paid 24c.; for superfine 25c., and for extra super 30c.

CRANBERRIES.

There has been no provincial fruit for a long time, and there is scarcely any of the Cape Cod growth now. Prices are $14 to $15 per barrel, and $4.50 per crate.

FISH.

The approach of Lent has not yet made any perceptible improvement in the market. Stocks are not being disturbed on account of the soft weather. The prices are unchanged. Whiefish are 7c. per pound, salmon trout 7½c., salted sea salmon $12 per barrel, fresh cod 5c. per pound, steak cod 6c., haddock 5 to 5½c., Labrador herring $5 to $5.50 per barrel, and $3.25 to $3.75 per half-barrel, shore herring $4 per barrel, and $2.25 per half-barrel, boneless cod 6c. to 8c. per pound, boneless fish 6c.

GREEN FRUIT.

Valencia oranges are $4.50 to $5 per box. Florida russets are $4 to 4.25, and fancy brights $4.25 to $4.50. Messinas are $3 to $3.25. California navels are $6 to $6.50. Palermo lemons are $5 to $6.50 in 300's, and $3 to $5 in 360's. Messinas are $5 to $6.25 in 300's, and $4 to $5 in 360's. Malaga grapes are $10, and scarcely a keg in stock. Sweet potatoes are $6. Bananas are back to the market again and are selling at $2 to $2.50.

PROVISIONS.

BACON—Long clear is 7½c., breakfast is 11c., and roll is 8½c.

HAMS—Smoked are 11c., and green 10c.

LARD—Canadian tub are 8½c., pails are 9c. American tubs are 8c., pails 8½c.

MESS PORK—Heavy mess is $13. Canadian short-cut is $14.

DRESSED HOGS—Heavy are worth $5 to $5.50, according to quality. Light, select weights are $5.75 to $6. Medium $5.40 to $5.75. The supply has declined somewhat during the present week.

DRY GOODS.

The week's trade shows an improvement. Further changes must be in the direction of improvement, as the lowest point has been reached no doubt before this. The fourth of February has come and gone, and although it never fell in a duller period before, it has often recorded many more failures. The price of raw cotton has gone up more than 10 per cent. This will not affect prices of the manufactured product, as no doubt mills will close one by one as soon as they get their present stock of new material made up. No mill will buy now and undertake to continue manufacturing against competitors whose old stock holds out.

If you can arouse curiosity by an advertisement, it is a great point gained. The fair sex don't hold all the curiosity in the world.

MONTREAL

MONTREAL MARKETS.

FEBRUARY 6, 1890.

GROCERIES.

At last we have to note a decided improvement in all lines of groceries the past few days, owing to the continued cold weather. Tuesday was looked forward to with considerable anxiety for some weeks, as, owing to the scarcity of money, due to the unseasonable weather and the influenza epidemic, it was feared that much of the paper drawn for the first of the month, and due at the banks to-day could not be met. The banks, however, from the Bank of Montreal down, report that the payments were considerably more satisfactory than had been expected.

SUGARS.

The sugar market is in a very poor state at the present time. Few sales are being made. Prices for granulated have dropped 1 ⅛ cent. Quotations, granulated 6⅞ to 7⅛; yellows, 5 to 5½c.

SYRUPS AND MOLASSES.

As the season advances the demand for syrups and molasses increases, with a fair supply to meet all present requirements. Molasses has taken a sudden drop, owing no doubt, to the advertised sale by auction of 1,400 puncheons of Barbadoes, the disputed lot of Ward, Carter & Co., and John Piader. Quotations are: Syrups, medium, 50c., light 60 to 70c. per gallon. Molasses, Barbadoes, under car load, hhds. 45c,; bbls. 48½c.; Porto Rico, 38c.; Antiqua, 39 to 40c.

TEAS.

We have nothing new to report in teas since our last. Trade continues quiet at

STUART, HARVEY & Co.

Importers and

WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

HAMILTON, ONT.

W. H. GILLARD & CO.,

Hamilton, Ont.

Wholesale Grocers

IMPORTERS

Japan, China, Indian and Ceylon

-: TEAS :-

MANUFACTURERS OF THE

Celebrated Diamond Spices.

W. H. Gillard. John Gillard. H. N. Kittson.

JAMES TURNER & CO.,

Hamilton, Ont.

STEAM COMPRESSED COD.

This fish is packed in pound cartoons, prepared in such a manner as to retain exact flavor of the fish, and guaranteed to keep nice a year. Our grocers who handle fine goods, say this is the nicest fish, and the only safe way of handling prepared cod. Try sample case of 40 pound cartoons—you with be satisfied.

J.CLEGHORN&SON
WHOLESALE
Fruit, Fish & Oyster Dealers
94 Yonge Street, Toronto.

Bulk and Can Oysters, Siscoes, and Haddies arrive daily.

IN STOCK: Jamaica Oranges, Maori and Malaga Lemons, Malaga Grapes. Spanish Onions, New Figs, Choice Winter Packed App es. Also a full line of Nuts

Above Mentioned Goods at Market Prices

CREAMERY MEN AND MERCHANTS
Holding butter of good quality are requested to correspond with
T. W. CLARK,
Commission Merchant and Wholesale Dealer in Butter and Eggs.
Consignments solicited and business transacted for Ontario and other Eastern Canada Merchants.
VANCOUVER, B.C.
References : Bank of British Columbia, Bank of British North America.

FOREIGN FRUITS
R. S. GALLAGHER,
FRUIT AND COMMISSION MERCHANT,
TORONTO.
111 & 113 King St. E., 77 Colborne St.
Telephone 1617.

MONTREAL Markets continued.

unchanged prices. Advices from New York state a very firm market.

COFFEES

The market continues very firm at unchanged prices. Moca, 28 to 30c. Java, 24 to 29c. Jamaica, 18 to 22. Rio, 19 to 20c. Plantation Ceylon, 19 to 24c. Marcabo, 18 to 22½c.

DRIED FRUIT.

There is a fairly good trade doing in dried fruit for this season of the year, particularly in Valencia raisins and currants. Dealers have held back so long before buying, looking for lower prices, that they have run themselves short, and are compelled to buy at present figures, which show no indication of a drop on account of small stocks; if anything, they will advance. Prices remain unchanged. Quotations are: London layers, $3 to $3.25. Sultanas are quoted 8½ to 12c., lower grades of which are very poor stock. Currants 5½ to 6c. for Provincials, and Vostizza up to 7c. to 7½ for choice cases. Prunes range from 5 to 7½c. Eleme figs, 9 to 11c. Malaga figs, 5 to 6c. Dried apples, 7c. Evapored apples, by car load, 9 to 10c. Layer Valencias, 8¼c. Valencias are quoted at 6⅞ to 7c.

NUTS.

Trade continues quiet at unchanged prices. Tarragona almonds, 14 to 15c. Ivica, 12½ to 13c. Ordinary French walnuts, 10 to 11c. Grenobles, 14 to 16c. Filberts scarce at 9½ to 10c. for Sicily. Brazil nuts, 9 to 12c.

CANNED GOODS.

There is a decided improvement noticed in canned goods as the season advances. Packers will not sell a case less than association prices, and stocks held are small. Corn remains firm. Peas are very scarce. Following are association prices: Corn, $1.20; marrowfat peas, $1.15; sweet peas, $1.25; tomatoes, $1.20; stringless beans, 85c.; butter beans, 90c.; apples, 3 lb., $1.05; per gal. $2.35. Canned fruits are fairly active. Strawberries are scarce and have advanced. Quotations: Pine apples, $2.25 to $2.40; strawberries, $2.35 to $2.50; peaches, $2.15 to $2.25; plums, $1.75 to $2.00; pears, $2 to $2.10. Canned fish has become quite active. Lobsters scarce at $6.80 per case; offers have been made in Halifax at $7.50 per case and refused. Mackerel very scarce at $6 per case. Salmon, now taking the place of mackerel, owing to the scarcity and high price of the latter, are lower, and is now quoted at $1.50 to $1.65. Sardines are now moving pretty freely at the advanced prices, viz., $8 to $10. A report from Bordeaux states an advance equal to $1.25 per case.

FISH.

We have no change to note in fish. The demand continues good at unchanged prices. The demand for Labrador herrings continue good, and low grades have been sold at $3.75, while better lots are bringing $4 to $4.25, with half barrels at $2.50. Newfoundland shore herring are $3.50, and Cape Breton at $4.50. Quotations are: Green cod, No. 1 large, $6.25; No. 1, $5.50, with haddock at $4.50 to $5. British Columbia salmon remains steady at $11 per barrel. Sea trout, $9. Dry cod, $4 to $4.50. Lake trout, $4.25. White fish, $5.50 per half barrel. Salt water eels, $6½c. per lb. Smoked herring, 11 to 13c. per box.

The demand for fresh frozen fish continues good, and the receipts, which have been fair, have been well absorbed. Cod has sold readily at 3½c. per lb., and haddock 3¼c. Herring is also selling well at $1.50 per 100 for ordinary stock. Tommy cods have been in demand and steady at $1 to $1.25. Smelts have sold from 5c. to 6c. per lb., and white fish at 6c. to 7c. per lb. Hand-picked Malpecque oysters, $2.50 per bbl. Lake trout, 7c. to 7½c. ; brook trout, very scarce at 12c.

Quotations for dried fish are : St. John bloaters 90c. to $1 per box; Yarmouth, $1.25 to $1.35. Finan Haddies, very firm, stocks light, 6¼c. to 7½c.

FLOUR AND GRAIN.

GRAIN—Business remains dull and quotations are nominal. We quote : Wheat, No. 1, hard Manitoba, 99c. to $1, No. 2, do., 97c. to 98c., peas, per 66 lbs., 70c. to 71c., oats, 30c. to 31c., corn, in bond, 40c. to 42c., barley 48c. to 53c.

FLOUR—No sales were reported on 'Change. The only business is of a jobbing character. We quote as follows : Patent winter $4.75 to $5, patent spring $4.75 to $5, straight roller $4.50 to $4.75, extra $4.15 to $4.30, superfine $3 to $3.75, city strong bakers $5.80 to $5.90, strong bakers $4.25 to $4.60, superfine (bags) $1.50 to $1.75, extra (bags) $1.75 to $2.

PRODUCE AND PROVISIONS.

EGGS—American eggs are being offered here at very low prices, and there is a weaker feeling. Twenty cents can be made for a really fine case of Canadian new laid, but most of the stock here is not salable at more than 16c. to 17c.

HOG PRODUCTS—Dull and quiet. Canada short cut, $14.50 to $15 ; Western short cut, $13 to $13.50 ; Western mess, $12 to $13.25; hams, city cured, 11½c. to 12½c ; lard, 8¼c. to 8¾c. ; bacon, 12c. to 13c. ; dressed hogs, $5.70 to $6.

DRESSED POULTRY AND GAME—The season is almost over, not because the demand is not good, but because there is very little stock. Chickens sold to-day at 12c., and turkeys at 14c.

GREEN FRUIT.

The following are the quotations for to-day : Valencia oranges $4.50 ; Messinas, $3 per box of 300 ; Floridas $4 to $4.50 per box ; apples $3 to $4 per barrel ; Malaga grapes, $8 to $8.50 ; cranberries, $10 to $12 ; lemons $4.50 to $5.

BUTTER AND CHEESE.

CHEESE—There is nothing new in cheese, the demand for cheese worth under 10c. leading to some business and finest being held at above that figure. Finest September 10¼c. to 10½c., finest Augusts and Octobers 9¾c. to 10c., good to fine 10c. to 9½c.

BUTTER—There is nothing new in butter. We quote to-day as follows : Finest creamery 23c. to 24c. ; finest townships 19c. to 21c. ; fair to fine 13c. to 16c. ; Morrisburg, 13c. to 17c. ; western 11c. to 16c ; rolls 14c. to 17c.

CONSIGNMENT
COARSE
LIVERPOOL SALT
NOW ARRIVING.
Send for Quotations.

ESTABLISHED 1869.
STANWAY & BAYLEY.
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST. TORONTO.

Packers' Agents
—FOR—
Canned Goods
Evaporated Apples,
ETC., ETC.
Correspondence Solicited.

MONTREAL NOTES.

We are indebted to Messrs. James Guest & Co., commission merchants, St. Sacrament Street, for a very handsome calendar.

Thibaudeau Bros. & Co., wholesale dry goods, St. Paul Street, can lay claim to the finest advertising card to date. Standing out from a finely lithographed card on which are seen a fleet of British men-of-war, is a complete man-of-war, fully rigged and called the "Thibaudeau."

A demand of assignment has been made on Francois Giroux, French manufacturer's agent, of St. Francois Xavier street, by Messrs. Lamaille & Co., of Paris, France. The liabilities will amount to between thirty and forty thousand dollars. The principal creditors here are Auge & Lafortune, advocates, interested to about five thousand dollars.

Charles Boden, commission merchant of Montreal, has been arrested on a capias at the instance of Ulric Courchene, farmer, on a debt of $400. Courchene obtained judgment against Mr. Boden a few weeks ago for cheese which he left with Mr. Boden to be sold, but for which Boden never paid him. Courchene now wants his money paid to him. Mr. Boden has been released on bail.

Joseph Dagenais, dry goods dealer on St. Lawrence street, has assigned with about $20,000 liabilities at the demand of James Slessor & Co. The municipal creditors are E. Delaunay, $4,204 ; Thibaudeau Bros. & Co., $3.315.76 ; Gault Bros. & Co., $1,741 ; James Johnston & Co., $1,613 ; Robertson, Linton & Co., $1.000 ; Thomas May & Co., $800 ; J. G. Patterson & Co., $827.84.

Mr. Hormisdas Gariepy, grocer, 155 St. Paul street, has assigned at the demand of Messrs. John Duncan & Co., with liabilities of about $25,000. The principal creditors are the Jacques Cartier Bank, $5.875 ; estate Victor Beaudry, $4,000 (mortgage) ; Henry Shippel, $3,500 ; Chas. Lacaille & Co., $1,886 ; P. Grace & Co., $2,037 (secured) ; Meagher Bros. & Co., $1,018.

Mr. Wm. Duckworth, city traveller for Turner, Rose & Co., has been a staunch admirer of THE GROCER from its infancy. Here is how he expresses himself : "I have taken a great deal of interest in THE GROCER from the first number, feeling sure that it was filling a long-felt want. I read each number carefully from beginning to end and profit thereby, and I take pleasure in drawing the attention of my customers of its value to the trade." Thanks, awfully !

At a special meeting of the Montreal Wholesale Grocers' Association held last Friday, the following delegates were appointed to interview the Minister of Customs in reference to the duty on molasses and other matters relating to the wholesale grocery trade : Messrs. John Baird, C. P. Herbert, John Major, C. Chaput, John Pinder and H. H. F. Hughes. They left to-day, accompanied by a delegation from Quebec.

STOCK-TAKING.

Our Montreal correspondent this week refers to a method of taking stock which was described to him by Mr. Hebert of the firm of Messrs. Hudon, Hebert et Cie., wholesale grocers, of that city. The plan is one which has long been followed in Mr. Hebert's firm, and on account of its relation to our former articles on stock-taking, we bring it out of its connection in our Montreal news to present it in these columns.

Messrs. Hudon, Hebert et Cie. attach nearly as much importance to the preparation for stock-taking as they do to the stock-taking itself. At the end of the eleventh month of their commercial year the preliminary process is begun, and continues throughout all but the last day of the remaining month. This preparatory work consists in placing and collecting goods, removing obstacles, and getting everything into the best of shape to expedite the making of the inventory. The putting in order of a large stock is a piece of labor that cannot be estimated until it is begun. The actual practice of the work is prolific of suggestions that bewilder, impede and stretch out the task until it is chaos on a magnificent scale. The thing requires time and deliberation. This is why Messrs. Hudon, Hebert et Cie. take a month to do it. No movement of the stock is made in that time but with an eye to the convenience of stock-taking.

Thus, when the day of entering comes, everything is ready. Messrs. Hudon, Hebert et Cie., close their place of business on that last day of their commercial year. That day is dedicated wholly to stock-taking. No other business, no intrusion, is allowed to dissipate the attention of the stock-takers. They have therefore the whole day, and having a conveniently disposed stock they can do all the work possible to be done in that day. They always finish the stock-taking without trespassing on another day. Further, they have never to cancel or amend entries, which they would have to do if sales were going on concurrently. When they close their year their inventory is a true statement of the stock on hand. Their method should be imitated.

SELLING BISCUITS.

All are anxious to do more business than they are at present doing. Thus, to get an increase in any one line of goods, that line must, for an uncertain time be carefully looked after. One line that we would suggest, where one has a good family trade, is the increasing sale of biscuits. The profit on biscuits runs from three to seven or eight cents per pound. It is desirable to sell as many, and increase your trade as much as is possible.

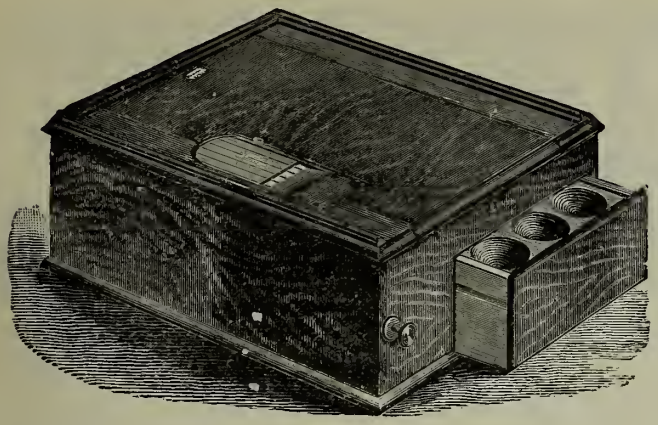
To do this, the goods must be on view, and our object is to give the best mode putting them on view, and we suggest the following, knowing that if special attention is paid to showing them to your customers, they will use more of them.

Our plan is this. Have a case made with a slanting top. This cover should have a good piece of plate glass in it as ordinary glass is too light and will break easily thus giving constant trouble. The case may be made to hold any number of samples, but for an average trade about twenty partitions of four inches square. In these, samples may be put, and changed twice a month or thereabout. Then they will always be nice and fresh. This case should be made of plain oak and oiled; if made of pine and painted or stained, it always presents a dirty appearance, whereas the oak oiled can always be touched up a little and kept clean and neat.

There are few merchants who have not a carpenter dealing with them, who would be glad of such a job and would likely take, groceries for his trouble. You would then get the case at a low figure, and your biscuit trade, we are sure, would increase. There are other lines that we may say something about in the near future.

A MOLASSES CONTRACT.

Mr. John Pinder, commission merchant on St. Sacrament street, is suing Messrs. Ward, Carter & Co., importers and wholesale grocers on Commissioners street, for $10,000 and for $3,000 in two separate actions. The case came up on an incidental demand before Mr. Justice de Lorimier in Chambers this morning, when, Mr. E. Guerin, attorney for John Pinder, explained the nature of the actions. The plaintiff and the defendants, he said, made a joint contract for molasses to the amount of over $100,000 part of the molasses being placed with each of the parties. Some difficulties arose between them, and on January 23rd inst. Messrs. Ward, Carter & Co., made a demand of assignment on Mr. Pinder for $4,500 but were never returned in Court. Then in his turn Mr. Pinder took out an action for $3,000 against Messrs. Ward, Carter & Co., alleged amount of an overdue note. And, again, Mr. Pinder entered the other action of $10,000 damages, for having made the demand of assignment upon him A few days ago an agreement was reached to sell the whole stock of molasses en bloc and divide the money. It is alleged by Mr. Pinder's attorney that Messrs. Wood, Carter & Co., backed out of that agreement. This morning Mr. Pinder petitioned the Court to set aside the demand of assignment and to order that Messrs. Ward, Carter & Co., do not proceed any further in the matter pending this petition. The answer to this petition will be heard to-morrow.—Montreal Star.



ERRORS STOPPED, CARELESSNESS IMPOSSIBLE
BY USING
The Automatic Cashier

You compel the entry of every transaction whether receipt or disbursemest before the cash drawer can be opened.

Cheap, Durable, Economical

Costing less than 1c. per day to operate.

ADMISSABLE AS EVIDENCE IN ANY LAW COURT, being an original mechanically correct record.

Canadian Cash Register Co.

Agents Wanted 29 COLBORNE ST., TORONTO.

C. RICHARDSON & CO.

MANUFACTURERS OF

The Celebrated Bull's Head Brand Pickles,

SAUCES, JAMS, JELLIES,

CANNED FRUITS AND VEGETABLES.

SPECIAL PRICES IN

CANNED TOMATOES.

EVAPORATED APPLES and MAPLE SYRUP

125 River St., Toronto.

WOODENWARE



THE

WM. CANE & SONS MANUFACTRING CO

OF NEWMARKET, ONT.,

Manufacturers of Pails, Tubs, Washboards Clothes-pins, Candy Pails, Lard Pails, Syrup Pails, also impervious packages for Oil, Paints, Varnish, Pickles, Etc.

Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

C-H-I-S-H-O-L-M-S

We Are The Leaders

NEWEST STYLES,
LATEST IMPROVEMENTS.

WE HAVE DESKS FOR ALL

DON'T BUY UNTIL YOU HEAR FROM US.

SEND FOR PRICE LIST AND CATALOGUE.

John M. Blackburn & Co.,
41 COLBORNE STREET,
TORONTO, ONT.

STEEL, HAYTER & CO

IMPORTERS OF

INDIAN TEAS

Direct from their Estates in Assam.

Assams, Kangras, Darjeelings and Indian Oolongs in Stock.

PROPRIETORS OF THE WELL-KNOWN

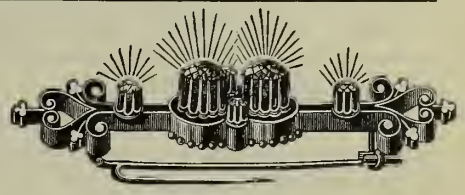
"Monsoon" Brand.

SAMPLES AND QUOTATIONS ON APPLICATION.

11 & 13 Front St. E. Toronto.

Calcutta and London Firm: Octavius Steel & Co

Telephone 2354.



NO. 60.

Price, $350.00.

DIAMONDS

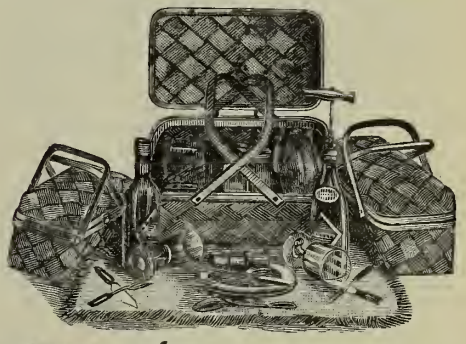
The finest Diamonds set in Rings for Ladies or Gentlemen, Engagement Rings in every style. Cuff Buttons, Collar Buttons, Studs, Ear Rings, Bracelets, Necklets, Sleeve Links, etc., in the Newest and Prettiest Styles, at the very Lowest prices. Correspondence solicited.

J. FRED. WOLTZ, Diamond Broker,
41 Colborne St., Toronto, Canada.

P. DOTY & SON,

SUCCESSORS TO

W. B. CHISHOLM, Manufacturers.





1, 2, 3, Bushel, grain and root, and all kinds of splint baskets, etc. Gardners' plant boxes.

YOUNG, ANDREWS & CO.,

Produce & Commission Merchants,

74 Front-St. E., Toronto.

We solicit your consignments. We do not speculate on your produce, we sell to the best advantage for you. We handle everything that the country merchant requires to send from home to sell. Our warehouse is in the centre of the commission business, Our cellars are airy and cool. Send us a small trial lot.

YOUNG, ANDREWS & CO.

W. RYAN

Produce and Commission Merchant,

72 FRONT ST. EAST, Toronto, Ont.

—DEALER IN—

WHITE FISH
SALMON TROUT,

Mess and Shortcut Pork; Long, Clear Breakfast and Roll Bacon; Hams; Lard; Dried and Evaporated Apples, etc., etc.

TORONTO

Produce Commission Co.

W. B. WEIL, Manager,
74 COLBORNE STREET.

Consignments Solicited.

Liberal Advances, Ample Storage Capacity.

Butter, Eggs, Cheese, Etc. Baled Hay and Grain.

SUNLIGHT IN THE WORLD LARGEST SALE SOAP

Winner of THREE GOLD MEDALS in 1889---Paris, France, Ghent, Belgium, and Ottawa, Canada.

The Wide-Awake Grocer, even if he gets a smaller profit out of SUNLIGHT Soap than he does out of Inferior Soaps, recognizes the fact that the increased volume of business done by reason of keeping the BEST article, more than compensates for the smaller profit. The aim of every Grocer should be, to earn a reputation for selling THE BEST.

CANADIAN HEAD OFFICE:
77 ST. JAMES STREET, MONTREAL.

Ontario District Agent:
WALTER STARK, 62 Front Street East, Toronto.

OUR CREDIT SYSTEM.

That our credit system is entirely worong, has been demonstrated by the heavy losses sustained recently by our manufacturers. It is not only injurious to the manufacturer but to the retailer as well. If the retailer were obliged to pay for his goods in 30 or 60 days he would be more careful in his purchases, and more than all, would be more particular as to whom he credits. Book accounts and long credits are the general causes of bankruptcy. A retailer, knowing that he can get all the goods he wants on four months' time, sells a great many goods on the monthly payment plan. For a month or two his customers pay up well and then stop a month or two, or become very irregular in payments, and the merchant, not being a good collector, or fearing to offend his customers, allows this to go on, and the time comes when he finds his liabilities running up, his assets appearing all on his books, and not available, then he begins to scatter his purchases, buys a bill or two from this firm, two or three from another, until they become so widely scattered that he cannot handle them. If he be dishonest, he can work in so many goods before the first comes due that he disposes of them at any price and puts in his pocket a good round sum, and gives his creditors what they can get. If he be honest, he can struggle on month after month, harassed by his small creditors until he can stand it no longer, and succumbs to the inevitable.

The manufacturer, if he be in good credit, readily obtains money on his drafts, and not being obliged to carry the account himself, does not hesitate to sell on long time, and himself overtrading or doing more business than his capital warrants, is obliged sometimes to make a quick turn over and sell his goods without a profit to realize. Another manufacturer, not wishing to run any risks, gives a very large discount for cash, in fact so large that the profit is about all taken off, and finds at the end of the year that he has made very little, if anything. Such is the result of our credit system; in fact the result has not half been told. The remedy is in the hands of the manufacturers, and is one of the first things the associations should take hold off.—Furniture Dealers' Journal.

TRADE SALES.

The general stock of T. Kean, Son & Co., Lindsay, was withdrawn at Messrs. Suckling & Cassidy's at 57c. on the dollar.

Messrs. Suckling & Cassidy's own trade sale took place on Tuesday, and was well attended.

Messrs. Suckling and Cassidy will sell at their acution rooms on Tuesday the 11th at 2 o'clock, the stock of Wier & Co., 733 Yonge st. consisting of men's, boy's and youths' leather goods, 613.55; women's misses and children's goods, 967.26; rubber and felt goods, 181.36; shop furniture, including safe, 85.50. One-third cash, balance in thirty days on approved security. Ten per cent. deposited at time of sale.

The stock of Peter McIntyre, Woodville, will be sold at Messrs. Suckling & Cassidy's auction rooms on the same day (Tuesday) at 2 o'clock. It includes, general dry goods, 2061.08; ready made clothing, 620.73; boots and shoes, 460.55; crockery and glassware, 361.19; groceries, 248.93; hats and caps, 169.76; shop furniture, 76.00. One-third cash. The remainder in two and three months, on secured notes, at 7 per cent.

SPANISH BLACKING
THE KING OF BLACKINGS.
SCRIVEN. ENG.

ASK FOR
ATLAS BRAND
Finest Prepared Sultana Prunes,
In four sizes fruit, A, B, C, D.
THE MOST PERFECTLY PREPARED FRUIT IN THE MARKET.
SALOMON KABIGLIO,
Trieste, Austria.
For sale by all Wholesale Grocers in Canada.
Import Agents, J. L. WATT & SCOTT,
Toronto.

THE CANNED GOODS LAW.

Her Majesty, by and with the advice and consent of the Senate and House of Commons of Canada, enacts as follows:—

In this Act the expression "package" means every can, tin or package in which articles or goods are put up for sale, and which are closed by being hermetically sealed. 48-49 V., c. 63, s. 1.

Except in the case of goods packed previously to July 20, 1885, every package of canned goods sold or offered for sale in Canada, for consumption therein, shall have attached thereto or imprinted thereon a label or stamp, setting forth in legible characters the name and address of the person, firm or company by whom the same was packed, or of the dealer who sells the same or offers it for sale.

Every such package containing goods prepared from products which have been dried previously to being so prepared, shall, in addition, be labelled or stamped with the word "soaked," which word shall be plainly printed diagonally across the face of the label in large, legible type at least half an inch in height and three-eighths of an inch in width.

Every person who sells or offers for sale any such goods in violation of any provision of this section shall, on summary conviction before a justice of the peace, for a first offence incur a penalty of two dollars for each such package, and for a subsequent offence a penalty not exceeding twenty dollars and not less than four dollars for each such package in respect of which any such provision has been violated. 48-49 V., c. 63, s. 2.

Every person who places on any package any label, brand or mark which falsely represents the quantity or weight of the contents of such package, shall, on summary conviction before a justice of the peace, incur a penalty of two dollars for each package on which the quantity or weight is so falsely represented; provided always, that a variation under the rate of three per cent. shall not be deemed a violation of the provisions of this section. 48-49 V., c. 63, s. 3.

Every person who places on any package any label, brand or mark which falsely represents the date when the article or goods contained therein were packed, shall, on summary conviction before a justice of the peace, incur a penalty of two dollars for each package on which such date is falsely represented. 48-49 V., c. 63, s. 4.

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

TO THE GROCERY TRADE.

The undersigned has been appointed Agent in the United States and the Dominion of Canada by

The Associated Tea Planters, Ltd.

OF LONDON, CAPITAL, £50,000.

Under the auspices of the Indian Tea Districts Association.

The object of the company is to push the sale of their product, feeling certain that when systematically brought to consumers' notice its merits will be so manifest as to give it the front rank in public favor, as is the case in Great Britain.

Roundly, the annual consumption in that country is 80,000,000 lbs. during last crop year This is the best answer to the twaddle about the excessive quantity of tannin in Indian tea. Consumers in England are no fools : they know a cup of good tea.

Supplies will be held in Canada and the States and the undersigned, or his assistants, will make regular calls on the Trade. Samples will also be promptly forwarded on application.

W. MACGREGOR, 119 FRONT ST., N. Y.

SEEDS.

o—o—o

THE STEELE BROS. CO., LTD.

Now in Stock and Daily Arriving,

VEGETABLE, FIELD, AND FLOWER SEEDS.

Wholesale Catalogue on Application. Get our Prices Before Placing Orders.

Also Full Lines of Clovers, Timothy, Flax Seed, etc., etc.

Correspondence Solicited and Samples Invited.

THE STEELE BROS. CO., LTD.

SEED MERCHANTS, **TORONTO.**

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL,

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday s yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, MCGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

FIRE REMOVAL.

WE ARE NOW MOVING INTO OUR NEW WAREHOUSE

10 FRONT STREET EAST,

Adjoining New Board of Trade Building,

Where we will be pleased to receive a call from our many friends.

RICHARD TEW & CO.

OF

19 FRONT ST. West., Wholesale Crockery, Etc.



PROVINCE OF ONTARIO.

Ailsa Craig—Cameron, A. R., baker and grocer, assigned to E. B. Smith, Ailsa Craig.

Barrie—Coulter & Vair, dry goods and groceries, dissolved, Jas. Vair continues; Kennedy, Ellen (Mrs. D.), general store, assigned to D. Blackley, Hamilton.

Brown Hill—Brown, Jno., grocer, succeeded by Clark Bros.

Brussels—Rogers, F. C. (estate of), general store, stock sold.

Day's Mills—Mellick, W. A., general store, succeeded by W. J. Brock & Bro.

Delhi—Eagles, Henry W. (estate of), general store, stock, etc., advertised to be sold by auction on 5th prox.

Delta—Singleton, F. W., hardware, called meeting of creditors for 4th prox.

Glencoe—Hunt, J., grocer, burnt out, partially insured; McLaughlin & Bean, general store, succeeded by Stephens & Co.

Gravenhurst — Kilmer, W. J., general store, assigned to Clark. Barber & Co. Toronto.

Haliburton—Dart & McKelvey, general store, assigned to Wm. Prust, Haliburton.

Hamilton—Riddall & McKeown, stoves and tinware, dissolved, A. H. McKeown continues; Fraser, Johnson & Co., wholesale saddlery hardware, dissolved, business continued by Alex. Fraser and Fred. Johnson.

Marathon—Ashfield, Wm., general store, chattel mortgage.

North Bay—Burgess, W. H., general store, stock, etc. advertised to be sold by auction on 5th prox.

Norman—Burker, R., groceries and fruits, sold out to W. D. Atwell.

Norwich—Donald Produce Co. (not incor), (estate of), evaporated fruits, plant, stock, etc., advertised to be sold by auction on 14th inst.

Nosbonsing—Varin, Chas., general store, assigned to J. M. McNamara, North Bay.

Orangeville—Reid, H. E. & Co. (co nom), general store, offering to compromise; Gilchrist & Kent (estate of), general store, stock, etc. advertised to be sold by auction on 7th inst.

Orillia—Porter, J. T. & Co. (co nom), general store, deceased.

Petersburg—Doalle, Henry, general store, succeeded by Geo. Becker.

Ridgetown—Cumming, Wm. G., general store, assigned to Clark, Barber & Co., Toronto.

St. Clair—Souchereau, S. (estate of) general store, stock sold

St. Mary's—Long, E. & Co. (co nom), general store, succeeded by F. W. Long & Co.

Stratford—Goulding, R. R., hardware, compromised.

Streetsville—Simpson, Annie (Mrs, Jno.), hardware, assigned to Townsend & Stephens, Toronto.

Toronto—Whatmough, J. A., house furnishing, assigned to Jno. S. Charles, Toronto.

Windsor—Casgrain, A. P., (estate of), hardware, stock, etc.. advertised to be sold by auction on 5th prox.

Westport—Whelan, Jno. H., groceries and provisions, assigned in trust.

Zephyr—Scott, Jno., general store, assigned to J. W. Lawrence, Toronto.

MANITOBA AND NORTH WEST TERRITORIES.

Moosejaw—Campbell, W. R., stoves and tinware, burnt out.

QUEBEC.

Cowansville—Mansfield, N. A., general store, offering to compromise.

Farnham—Giroux, F. X., general store, assigned in trust.

Montreal—Prevost & Co., groceries, dissolved.

Quebec—Pare, H. A., groceries, assigned in trust.

St. Flore—Blais, Pierre, general store, assigned in trust.

St. Gertrude — Petit, Octave, general store, assigned in trust.

Sherbrooke—Boucher, E., hardware, partially burnt out, insured.

Thetford Mines — Simard. A., general store, assigned in trust.

PROVINCE OF NOVA SCOTIA.

Antigonish—Somers & O'Brien, general store, Thos. Somers and Jno. O'Brien copartnership registered.

Gore—Scott, Jas. A., general store, assigned.

Jordan River—Freeman, Stewart & Co., general store and lumber, judgment vs. them.

Leitche's Creek—McCormack, Jno. D., general stoie, assigned.

New Glasgow—Collishaw & Co., groceries and fruits, assigned.

Sheet Harbor—Logan, Jno. A., general store, assigned.

PROVINCE OF NEW BRUNSWICK.

Moncton—Angus, Clifford, groceries, assigned in trust.

THE SUCCESSFUL BLACK LIST.

The Toronto Retail Grocers' Association has adopted the black list plan, and is finding it successful. Each member is furnished with blank lists, which he fills out with the names of all the deadbeats which he finds on his books. These lists are then tabulated and printed for the use of members. So far a good many thousand dollars worth of bad debts have been placed on record, and the persons who contracted them are shut off from credit in any of Toronto's Association stores.

This is one of the ways which Associations may be made to pay. Pennsylvania Grocer.

SITUATIONS WANTED.

AS BOOKKEEPER. BY W. IRWIN, TAVISTOCK, ONT. 8

YOUNG MAN—AGE 22, WOULD LIKEa situation in Wholesale Grocery; three years' experience; best of references. Box 33, Waterdown. 54

BUSINESS CHANCES.

A FIRST CLASS GROCERY FOR SALE—good stand; on King; half cash, half real estate. Apply Box 9, GROCER Office. 8

BERLIN—TO RENT—FINE STORE IN NEW Canadian block, King street; suitable for wholesale or retail business; immediate possession; also fine flat above, particularly well-adapted for light manufacturing; rents moderate. Louis Breithaup & Co. 7

FOR SALE—A FIRST-CLASS BUSINESS IN the thriving town of Arnprior, consisting of groceries, china, crockery, pipes and cigars; telephone and electric light on the premises; centrally located on the main street. Well established. Reasons thankfully given. Apply to D. McDonald, Arnprior. 6

FOR SALE—BOOT AND SHOE BUSINESS for sale, well-established stock, nearly all new, also property for sale. Grand chance for some one to secure a good business. Proprietor going out of business. For full particulars apply to A. Kruspe, Sebringville, Ont. 8

A GOOD OPENING IN ORANGEVILLE FOR groceries, dry goods, or general business—large double store; one of the best stands in the town. Address Robert Lovell, City Agent, North American Life, Toronto. tf.

FOR SALE OR TO RENT—IN THE VILLAGE of Princeton, Oxford county—an excellent general store, with first-class dwelling. This stand has always made money, the present proprietor retiring with competency. A rare chance for a good man; stock can be secured on reasonable terms if necessary. JOSEPH STRONG, Princeton, Ont. tf

ASK FOR THE



We are now making a Shoe Blacking fully

Equal to the Best Imported Blacking.

Battle & Smyth

THOROLD, ONT.

Tutti-Frutti

CHEWING GUM,

And Other Staple Brands.

ADAMS & SONS,

23 CHURCH-ST. - TORONTO, Ont.

Tutti Frutti, Tampico, Black Jack, Sappota, Red Rose Magic Trick Taffy, Licorice, Caramel, Tolu, N. Y. Gum—100 and 200 pieces.
Send for descriptive circular containing description of goods, with elegant Lithographs free. See our Price List, page 13.

ORDER A CASE OF

GILLETT'S 100% POWDERED LYE.



THE BEST THING KNOWN
FOR
Making Soap, Softening Water, Printers', Engineers' and Painters', Disinfecting Everything, Boiler Compound, Cutting and Removing Grease, Washing Trees to Kill Insects. A Hundred Other Purposes.

One can equal to 20 lbs. Sal. Soda. Each can has a Double Cover, can use what you need and close the can.
½ gro. (48 cans) in case. Sold by all Wholesale Grocers.

E. W. GILLETT, Manufacturer,

TORONTO, ONTARIO.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Feb. 6, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

IMPERIAL—ONTARIO AND QUEBEC.



	Per doz.
Imperial 10c. cans	$0 90
" 4 oz. "	1 35
" 6 oz. "	1 85
" 8 oz. "	2 45
" 12 oz. "	3 70
" 16 oz. "	4 70
" 2½ lb. "	11 30
" 3 lb. "	13 50
" 4 lb. "	17 30
" 5 lb. "	21 50

Sold only in cans.

Cottam's Best, in 1 lb tins	3 00
Best in 5 oz. tins	1 10
Cottam's Choice, 1 lb tins	1 75
" " 5 oz tins	70
" loose	10
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " bulk, per lb	15

Cases contain	Size of cans	Per doz.
Empire, 3 dozen	8 oz ca s	$1 25
" 2 and 3 doz	16 oz cans.	2 40
" ½ and 1 "	5 lb cans.	12 00
" in pails and boxes, bulk, per lb		17

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases.	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60

BISCUITS.

	Per lb
Arrowroot	$0 11½
Abernethy	9
Ginger Nuts	11½
New York Fruit	15
People's Mixed	11
Pilot Family	6
Snowflake	11½
Magard	15
Soda	6
Soda, 1 lb packages	7½
" 3 lb "	20
Sultana, thin	10½
Tea	11½
Wine	9½
Wine, sweet	9

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ⅔ "	2 10
" ⅓ "	1 10
Spanish, No. 3	4 50
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jacquot's French, No. 2	3 00
" " " 3	4 50
" " " 4	8 00
" " " 5	10 00
" 1-gross Cabinets, asst,	7 50

BLACK LEAD.

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross	$1 80

BARRINGER & BROWN.

(Thos. E. Clatworthy, Ag'nt, Toronto.) Convex Black Lead packed in wood boxes containing 12 card boxes, per box	1 12

BLUE.

TELLIER, ROTHWELL & CO'S.

Parisian Square Blue, per lb	13 to 14c

BARRINGER & BROWN.

(Thos. E. Clatworthy, Ag'nt, Toronto.) Azure square blue box, containing 8 1 lb. packets of 16 oz., squares, per 8lb. box	0 89

BROOMS.

	Per doz.
Carpet....4 strings	2 90
X Parlor, 2 "	2 65
Louise 3 "	2 65
1 Gem 4 "	3 25
2 " 3 "	2 65
3 " 2 "	2 20
4 " 2 "	1 95
O Hurl... 4 "	2 65
1 " 3 "	2 35
2 " 3 "	2 05
3 " 3 "	1 70
OK " 2 "	1 35
Hvy Mill 4 "	3 70

CALVES' FEET GELATINE

G. P. SWINBOURNE & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.) Boxes containing 4 doz 6d pack. per box	$3 96
Boxes containing 2 doz 1s pack. per box	3 96

CANNED GOODS.

	Per doz	
Apples, 3's	$0 85	$1 00
" gallons	2 25	2 35
Blackberries, 2	2 00	2 10
Blueberries, 2	1 25	1 60
Beans, 2	0 85	1 10
Corn, 2's	1 10	1 35
" Cream, 2's	1 75	1 80
" Yarmouth, 2's	1 90	2 00
" Honeydew, 2's	1 75	....
" Snowflake, 2's	2 00	....
" Honey Drop	2 10	....
Cherries, red pitted, 2's	2 40	2 50
Peas, 2's	1 15	1 35
" wrinkled, 2's	1 20	1 40
Pears, Bartlett, 2's	1 85	2 10
" Sugar, 2's	1 40	1 75
" Flem Beauty, 2½'s	1 90	2 00
Peaches, 2's	2 25	2 35
" 3's	3 25	3 50
" Pie, 3's	....	1 50
Plums, Gr Gages, 2's	1 85	2 00
" Blue, 2's	1 75	1 80
Pumpkins, 3's	1 10	1 20
" gallons	3 10	3 25
Raspberries, 2's	2 50	2 60
Strawberries, choice 2's	2 50	2 60
Succotash, 2's	1 60	1 65
Tomatoes, 3's	1 10	1 20
Lobster, Clov Leaf b'rd, 1's	....	2 25
" Crown br'd, 1's	....	2 00
" Star " 1's	1 90	2 00
" Other " 1's	.....	1 85
Mackerel Herring	0 90	0 95
Mackerel	1 50	1 60
Salmon, 1's	1 55	1 70
" white	1 40	1 50
	c. per tin	
Sardines Albert, ¼'s tins	11,	11½
" " ½'s "	15,	18
" Dadalzen, ¼'s tins.	10½	11
" " ½'s "	19,	20
" Martiny, ¼'s "	10,	10½
" " ½'s "	18,	19
" Other brands, 9¾,	11,	16, 19
" P & C, ¼'s tins	20,	22
" " ½'s "	33,	36
" Amer, ¼'s "	6,	8
" " ½'s "	9,	11

CAIRN'S MARMALADE, JAMS AND JELLIES.

(Blaiklock Bros., Montreal, Agents.)

Marmalade.	per doz
"Home Made," glass 1 lb	$2.35
" White 1 lb	2.25
" " 2 "	4.15
" Stone 7 "	13.20
Scotch White 1 "	2.10



Jams.
Gooseberry
Strawberry
Black Currant.
Red Currant....
Green Gage
Apricot
Raspberry
Damson
Plum
Red Currant and Raspberry

1 lb. white pots, 4 doz. assorted, per doz. $2.35.

Jellies. Red Currant, 1 lb. white. $2.75
Black Currant, 1 lb. white 2.75

CANNED MEATS.

CLARK'S.

(These quotations are net f. o. b. in Montreal, excepting those for com. corn beef.)

Comp. Corn Beef	1 lb cans	$....	$1 60
" "	2 "	....	2 60
" "	4 "	5 00	5 15
" "	6 "	7 75	8 00
" "	14 "	18 60	19 20
Minced Collops,	2 lb cans	.....	2 60
Roast Beef	1 "	....	1 60
"	2 "	.....	3 15
"	4 "	.....	5 85
"	6 "	.....	7 00
Par Ox Tongue,	2½ "	$7 25	7 50
Ox Tongue	2 "	....	7 50
Lunch Tongue	1 "	3 00	3 10
"	2 "	5 25	5 75
English Brawn	2 "	2 50	2 60
Camb. Sausage	1 "	....	2 50
" "	2 "	....	4 00
Soups, assorted	1 "	....	1 35
" "	2 "	....	2 25
Soups & Boulli..	2 "	....	1 80
" "	6 "	....	4 50
Potted Chicken, Turkey, or Game, 6 oz cans			1 50
Potted Ham, Tongue or Beef, 6 oz cans			1 15
Devilled Tongue or Ham, ½ lb cans			1 20
Devilled Chicken or Turkey, ½ lb cans			2 00
Sandwich Ham or Tongue, ½ lb cans			1 50
Ham, Chicken and Tongue, 1 lb cans			1 50

MINCE MEAT.

THE CANADA MEAT PACKING CO'Y.

½ gall. on glass jars	per doz. $7 25
Quart glass jars	" 4 00
1 lb "	" 2 00
10 lbs. pails	per lb. 0 10
25 " "	" 0 09
30 " "	" 0 09

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars,	$9 50
Ditto, 25 and 40 lb pails, per lb.	12½c

J. H. WETHEY'S—ST. CATHARINES.

Condensed, per gross, net	$13 50

CHEWING GUM.

ADAMS & SONS.

Tutti Frutti, 36 5c bars			$1 20
Sappota,	150	pieces	0 90
Sweet Fern,	230	"	0 80
Black Jack,	115	"	0 80
Red Rose,	115	"	0 80
Barley,	115	"	0 80
Lemon Tramps,	115	"	0 80
Tampico,	115	"	0 80
Magic Trick,	115	"	0 80
Taffy Licorice,	72	"	0 50
Caramel Tolu,	72	"	0 40
Adams' N.Y. Gum,	200	"	0 50
Adams' N.Y. Gum,	150	"	0 40
Puzzle Gum	115	"	0 80

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..12 lbs.	0 35
Premium, ½'s .12 lbs.	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs.	0 24
Sticks, gross boxes, each	1 00
Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs	30
" Pearl " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18

JOHN P. MOTT & CO.'S

(Bryant, Gibson & Co., Agts, Toronto)

Mott's Broma per lb	$0 30
Mott's Prepaired Cocoa	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa	40
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs	30
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	24
Mott's Vanilla Chocolate stick	22
Mott's Pure Confec. Chocolate	22c—35
Mott's Sweet Confec. Choc.	21c—28

J. W. COWAN & CO'S.

Cocoas—	
Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼ lb in 12 lb boxes	35
London Pearl, " "	30

Prices Current, Continued—

Soluble (bnlk) 15 & 30 1b bxs	18, 20
Soluble (tins) 6 1b and 12 1b	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence, per doz	1 40
Chocolates—	
Mexican, ¼, ½ in 10 1b bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 1b bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners', in 10 1b cakes	30
Chocolate Creams, in 3 1b bxs	30
Chocolate Parisien, in 6 1b bxs	30

Thos. E. Clatworthy, Ag'nt, Toronto.)

Schweitzer's Cocoatina, net cash ¼ lb. ½ lb.. price per doz. tins 3 29 6 30

WALTER, BAKER & CO.

(Lockerby Bros., Montreal, Agents for Quebec.)

Chocolate, per lb.	$0 50
Cocoa, "	0 55

COFEEE.

GREEN

	c. per lb.
Mocha	29, 32
Old Government Java	24, 28
Rio	19, 22
Plantation Ceylon	25, 28
Porto Rico	22, 23
Guatamala	23, 25
Jamaica	22, 28

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.

	c. per lb.
Java	32, 35
Java and Mocha	30, 33
Plantation Ceylon	31
Arabian Mocha	34
Peaberry Mocha	32
Santos	24, 26
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	33
Mocha and Java	30, 32
Java, Standard	30
Our Own Blend	30
Laguayra	37
Arabian Mocha	34, 35
Java, Crown	28
Plantation Ceylon	30, 32

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs	30
Standard Imperial in sealed tins, 25 and 50 lbs	32
Standard Blend in sealed tins, 25 and 50 lbs	33
Ground, in tins, 5, 10, 15 and 25 lbs	20, 30
Say's Parisien, in ½ and 1b tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

SUTTON & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Pure essence, Gorgona Anchovies, ½ pts. per doz	2 76

FLOUR AND MEAL.

	per bbl
Flour, Family	$4 00 4 20
" Pastry	4 20 4 40
" Medium Patents	4 30 4 80
" Patents	4 80 5 10
" Straight Roller	3 75 3 80
" Extra	3 60 3 65
" Strong bakers'	4 20 4 50
Oatmeal, standard, bbls	3 60 4 00
" granulated, "	3 60 4 00
" rolled "	3 70 4 25
Bran, per ton	11 00 12 00
Cornmeal	3 50 4 00
" Gold Dust	3 25 3 50
" Eureka	2 75 3 00
" Imperial	3 70 3 80

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz.
Cases, No. 1, 2 oz tins	$2 75 $3 00
" No. 2, 4 oz tins	4 50 5 00
" No. 3, 8 oz tins	8 00 8 75
" No. 4, 1 lb tins	12 60 14 25
" No. 5, 2 lb tins	25 00 27 00

FRUITS.

FOREIGN.

	c. per lb.
Currants, Provinc'l, in bbls	5¾, 5½
Currants, Provincial, in ½ bbls	5⅝, 5¾
Currants, Filiatra, bbls	5½, 5¾
" Patras, in cases	7¾, 9½
" Vostizza, "	7, 9
" ½ case	9½ 9¾
Dates, Persian, boxes, new	5¾ 6¼
Figs, Elemes, 14 oz., per box	8½ 10
" 10 and 20 lb box	10, 11
" 7 crescent, 60 lbs	... 15
" 5 " 30 "	... 13
" 4 " 20 "	... 12
" bags	4¾ 5
Prunes, French, kegs	4½ 5
" Bosnia, hhds	4¼, 4½
" " kegs	5¼, 5½
" " cases, new	6 , 8
Plums, French, 55 to 65	12½ 15
" Bottles, 1's	22 23
" " 2's	37½ 40
" " 4's	70 75
" " 7's	1 00 1 10
Raisins, Valencia, off stalk,	6⅞ 7¼
Selected	7½, 8
Layers	8½ 9
Raisins, Sultanas	8½ 11
" Loose Muscatel 2 crowns	$2 50 2 75
" 3 crowns	3 25 3 50
" London Layers	3 00 3 25
" Black Baskets	4 00 4 25
" Blue "	5 00 5 25
" Bunch Dehesas	4 75 5 00
Raisins, Superior "	5 25 5 50
" ¼ flat "	1 55 1 75
Imperial Dehesa bunches	7 00 7 25
Lemons, Messina, per box	3 50 5 50
" Palermo	3 50 5 50
Oranges, Messina, per box	3 00 3 25
" Florida	4 00 4 25
" Valencia	4 75 5 00
" California, navel	6 00 6 50
Grapes, Malaga, per keg	6 50 10 00

DOMESTIC.

Apples, per bbl	1 50 3 00
" Dried, per lb	5½ 6½
" Evaporated, p. lb	8 11

GLASSWARE.

TAYLOR, SCOTT & CO.

	c. per doz.
Lamp Chimneys, O	32
" " A	35
" " B	45
	per bbl.
Fruit Jars, pts	13 00
" " qts	14 00
" " ½ gal	17 00

GRAIN.

Wheat, Fall, No 2, per 58 lbs	$0 86 88
" Red Winter, No. 2	87 88
" Spring, No. 2	86 87
" Man. Hard, No. 1	1 04 1 06
" " No. 2	1 03 1 04
Oats, No. 2, per 34 lbs	28 30
Barley, No. 1, per 48 lbs	40 51
" No. 2, " "	46 47
" No. 3, extra	41 42
" No. 3	36 37
Rye	46 47
Peas	60 62
Corn	49 51

HAY & STRAW.

Hay, Loose, per ton	$10 00 $14 00
" Pressed, " on track	9 00 11 50
Straw, Sheaf, " on track	8 50 9 50
" Pressed, "	6 50 8 00

ISINGLASS.

G. P. SWINBOURNE & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Boxes containing 3 doz 3d. pack. per box	3 58



LYE.

Gillett's powdered Lye (½ gr. in a case) per case	$3 75
Elliott's	3 75

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts.
Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars	22
" Fine, in 4 lb jars	70
" Extra Superior, in bulk, per lb	30
" Superior, in bulk, per lb	20
" Fine, " "	15

COLMAN'S AND KEEN'S

In 4 lb jars	75
In 1 lb jars	25
D. S. F., in tins, per lb	41
" in ½ lb tins	42
" in ¼ lb tins, per lb	44
D. F in ½ lb tins, per lb	26
" ¼ " "	28

BARRINGER & BROWN.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Genuine, in 4, 1, ½, ¼ lb. and 2 oz. tins, per lb	0 34 0 47
Snperfine genuine, fnll	0 30 0 43
Pnre, per lb	0 23 0 36
D.S.F. "	0 34 0 47
D. S. "	0 30 0 43
F. "	0 23 0 36

NUTS.

	per lb.
Almonds, Ivica	13, 14
" Tarragona	14, 15
" Formigetta	12, 14
" Shelled Valencias	30, 35
" " Jordon.	50, 55
Brazil	12½, 13
Filberts, Sicily	10 11
Peanuts, roasted	12, 13
" green	10, 11
Walnuts, Grenoble, old	14, 15
" New	16 ..
" Bordeaux	10½, 11½
" Naples, cases	16, ...

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO.

PICKLES.

John Bull, mixed, in bulk	$0 60
" Chow Pic'le, in b'lk	65
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 25
Horse Radish, bottles, per doz	2 25

SAUCES.

John Bull, kegs, per gal	$1 25
" ½ pt bottles, per doz	0 95
Devonshire Relish, kegs p. gal	1 75
" ½ pt, bottles, per doz	1 25
Niagara Tomato, kegs, per gal	1 25
" " Reputed pints	1 25

	c. per peels
Terry's Candied Peels. Lemon, 7 lb boxes	16
Orange, "	18
Citron, "	30

CROSSE & BLACKWELL'S.

Pickles, all kinds, pints, per doz	3 25

LEA & PERRIN'S.

	per doz.
Worcester Sauce, ½ pts	$3 60 $3 75
" " pints	6 25 6 50

SUTTON & CO.

(Thos. E. Clatworthy, Agent, Toronto)

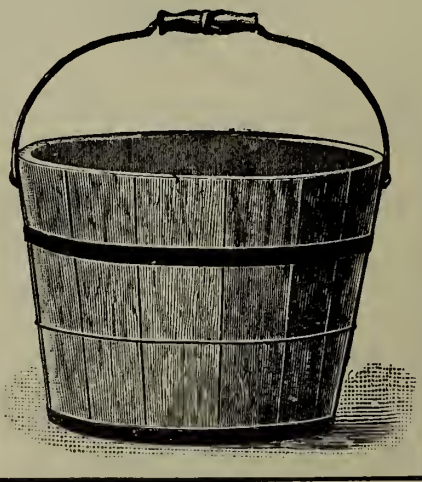
Worchester Sauce, ½ pints, second quality, per doz	1 17
Worchester Sauce, ½ pints, third quality, per doz	0 96
The Victory Dinner Relish, per dozen	1 92
Bottled Pickles—Mixed, Piccalilli, Cabbage, Onions, per doz.	2 16

Longford Manufact'ng Co.

ORILLIA, - - ONTARIO,

Made from First-class Stock, and with superior workmanship they are decidedly the Best in the Market.

The Longford Mfg. Co. have met with great success in the sale of their Patent Wire Hoop Pail, a cut of which is shown here. The cost is little more than the ordinary pail, and the stock superior to any shown in the Market.



PAILS AND TUBS

OF ALL KINDS.

See that the letter T is on every pail or tub. Ask your Wholesale Grocer for the T PAILS AND TUBS.

TORONTO OFFICE: - 20½ FRONT STREET EAST.

Prices current, continued—

PRODUCE.

DAIRY.

	Per lb	
Butter, creamery	$0 22	$0 26
" dairy, tubs, choice	0 17	0 19
" " " med...	0 12	0 14
" large rolls	0 14	0 17
" common to med	0 11	0 13
" store packed	0 10	0 12
Cheese	0 09½	0 11

COUNTRY.

Eggs, fresh, per doz	0 15	0 17
" limed, "	0 10	0 14
Beans	1 40	1 60
Potatoes, per bag car lots	0 55	0 57
Hops, 1888 crop	0 08	0 10
" 1889 "	0 12	0 16
Honey, extracted	0 10	0 13
" section	0 20	0 22

PROVISIONS.

Bacon, long clear, p lb.	0 07¼	0 07½
Pork, mess, p. bbl	13 00	13 50
Hams, per lb	0 10½	0 11½
Bellies	0 11	0 11½
Rolls	0 08½	0 09
Backs	0 11	0 11½
Lard, Canadian, per lb.	0 8¼	0 8¾
Hogs	5 25	5 75
Tallow, refined, per lb.	0 05	0 05¾
"rough, "	0 01¾	0 02¼

RICE, ETC.

	Per lb.
Rice, Aracan	3¾, 3¾c
" Patna	4⅜, 4½
" Japan	4½, 5
" extra Burmah	3½, 3¾
Grand Duke	5½, 5¾
Sago	5½,
Tapioca,	5⅝, 6¼

SPICES.

GROUND.

	Per lb.	
Pepper, black, pure	$0 22	$0 24
" fine to superior	12	18
" white, pure	36	38
" fine to choice	25	30
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	25	40
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURGH STARCH CO. (Limited.)

	c. per lb.
Benson's Prepared Corn	8
No. 1 White Laundry, 4 lb boxes	5½
Silver Gloss, 6 lb boxes	6¼
" 1 lb chromo pkgs	7
Satin, 1 lb chromo boxes	7½
Edwardsb'g Rice, 1 lb chromo bxs	9
Canada Laundry	4½
Canada Corn	6½

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40 lb boxes. 1 lb packages, new wrappers	7½
36 lb boxes. 12 3 lb paper boxes	7½
40 " 10 4 lb "	7½
Silver Gloss Starch—	
40 lb boxes. 1 lb packages, new wrappers	9
40 lb boxes. Assorted ½ lbs and ¼ lbs	9½
40 lb boxes. 10 4 lb paper boxes	9
6 lb boxes, with sliding covers (12 boxes in each crate)	9½
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	8
20 " "	8½

SUGAR.

	c. per lb.
Granulated, in bbls	7, 7⅛
Paris Lump, "	7½, 7⅝
" " ½ bbls	7 7-16, 7 9-16
" " boxes	7¾
Extra Ground, in bbls	8
" " boxes	8 3-16, 8 5-16
Powdered, in bbls	7¼
" less than bbs	7 9-16
Confectioners A	
St. Lawrence A	
Yellows, in bbls	5⅛, 6½
Raws, Jamaica in bags	

SYRUPS AND MOLASSES.

SYRUPS.

	Per lb. bbls.	½ bbls
Redpath's "D"	3½c.	3⅝c.
" "M"	3⅝	3¾
" "B"	3¾	4
" "VB"	4	4⅛
" Extra	4¼	4⅜
" Ex. Sup	4⅜	4½
" XXX Sup.	4½	4⅝
" Corn Syrup	4½	4⅞

MOLASSES.

	Per gal.
Porto Rico puncheons	35, 37
Trinidad, in puncheons	39, 40c
" bbls	40, 42
New Orleans, in bbls	70, 75
Barbadoes, puncheons	38, ..
" barrels	40, 42
" ½ barrels	43, 46

TEAS.

GREENS.

Gunpowder—	Per lb.
Cases, extra firsts	42, 50c
Half chests, ordinary firsts	22, 38
Cases, sifted, extra firsts	42, 50
Cases, small leaf, firsts	35, 40
Young Hyson—Moyunes	
Half chests, ordinary firsts	22, 38
" " seconds	19, 20
" " thirds	16, 17
" " common	14, 15

PING SUEYS.

Half chests, firsts	28, 32
" " seconds	16, 19
Half Boxes, firsts	28, 32
" " seconds	16, 19

JAPAN.

Half Chests—	
Choicest	38, 40
Choice	32, 36
Finest	28, 30
Fine	25, 27
Good medium	22, 24
Medium	19, 20
Good common	16, 18
Common	14, 16
Nagasaki, ½ chests Pekoe	16, 22
" " Oolong	14, 15
" " Gunpowder	16, 19
" " Siftings	5, 12½

CONGOUS.

Half chests, Kaisow, Moning	12, 55
Caddies and half chests	18, 50
Cadies, Pakling and new makes	18, 50

OOLONG.

Half chests Formosa	34, 50
Caddies	36 55

ASSAMS.

Chests and half-chests Pekoe	22, 48

SCENTED ORANGE PEKOE.

Boxes, Foochow and Canton	28, 60

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	62c
Ingots, rough and ready, 7's	59
Laurel, 3's	52
Brier, 7's	50
Index, 7's	45
Honeysuckle, 7's	53
Napoleon, 8's	49



KINGSFORD'S OSWEGO .·. STARCH.

"Pure" and "Silver Gloss"
FOR THE LAUNDRY.

Corn .·. Starch,
FOR THE TABLE,

EQUAL TO ANY RICE OR IMPORTED STARCHES MADE.

For Sale by all Leading Jobbers in Canada.

T. KINGSFORD & SON, Oswego, N.Y.

Royal Arms, 12's	50
Victoria, 12's	48
Brunette and Lovely, 12's	45½
Prince of Wales, in caddies	46½
" " in 75 lb boxes	46
Bright Smoking Plug Myrtle, T & B, 3's	55
Lily, 7's	48
Diamond Solace, 12's	45
Myrtle Cut Smoking, 1 lb tins	65
½ lb pg, 6 lb boxes	65
2 oz pg, 5 lb boxes	65

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdowne	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" Queens	29 00

Cigarettes, all Tobacco—

Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES. Per M.

Athlete	$7 50
Puritan	7 00
Sultana	6 75
Derby	4 00
B. C No. 1	4 00
Sweet Sixteen	3 50

CUT TOBACCOS. per lb.

Puritan Cut Plug, ⅛ lb pkg., 5 lb boxes	65
Old Chum Cut Plug, ⅛ lb pkg 5 lb box	65
Old Virginia Cut Plug, 1-10 lb pkg., 10 lb boxes	55
Gold Block Cut Plug, ⅛ lb pkg, 5 lb boxes	65

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 20 lb boxes	75
Puritan, 1-10, 5 lb boxes	65
Athlete, ⅛, 5 lb boxes	80

SOAP.

Ivory Bar, 1 lb bars waxed wrapper, per lb	5½
Do. 2, 6-16 and 3 lb bars "	5
Primrose, 5 lb bars, wax W "	4
" 1 " " "	4½
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 13oz, 1, 2 and 3 lb bars per lb	3½
Queen's Laundry, per bar	5½

TOILET SOAP.

TAYLOR, SCOTT & CO.

	per doz.
Baby's Own, ⅛ doz boxes	$1 25
Our Boys, ¼ " "	1 25
Sea Foam, ½ " "	75
London Bouquet, ½ " "	60
Oatmeal, 1 " "	85
" ½ " "	60
Paris Assorted, ½ " "	0 75
Albert Oatmeal bar, 2 doz. boxes	0 75
" White Castile bar, 2 doz. boxes	0 75
	per gro.
Fatherland, ½ doz boxes	5 00

WASHING CRYSTAL.

Gillett's Washing Crystal, 1 gro in box, per box	$1 75
Cottam's per lb	0 03½

WASHING COMPOUNDS.

Cottam's small p'k'ts, per gro	$1 50
" large " "	4 50

WOODENWARE.

	per doz.
Pails, 2 hoop, painted	$1 50
" 2 " clear	1 60
" 3 " "	1 80
" 3 " painted	1 70
Tubs, No. 0	8 50
" 1	7 50
" 2	6 50
" 3	5 50
Washboards, Globe	$1 90 2 00
Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
	per case.
Matches, Parlor	$1 70 $1 75
" Telephone	3 50 3 60
" Telegraph	3 80 3 90
	per doz.
Mops and Handles, comb.	1 25
	per M.
Butter, P. tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60
Clothes Pins full count, per box	0 75

YEAST.

Royal Yeast Cakes, 3 doz 10c. packages in case, per case	$1 95
Royal Yeast Cakes, 3 doz 5c. packages in case, per case	1 00
Breadmakers', 3 doz 5c. packages in case	1 00

OUR NATIONAL FOODS.

	pkg.	doz
Desiccated Wheat	4 lb.	$2 30
" Rolled Oats	4 "	2 25
Snow Flake Barley	4 "	2 40
Rolled Wheat Flakes	4 "	2 25
Buckwheat Flour, S. R	4 "	2 00
Prepared Pea Flour	2½ "	1 80
Baravena Milk Food	1 "	3 00
Patent Prepared Barley	1 "	1 80
Patent Prepared Groats	1 "	1 50
Beef and Barley Extracts	6 oz	2 25
Gluten Flour	4 oz	2 80

CATELLI'S SPECIALTIES.

Vermicelli, per lb	$0 11
" 5 lbs	0 08 0 10
" 10 lbs	0 08 0 10
Macaroni, 5 lbs	0 08 0 10
" 10 lbs	0 08 0 10

HARDWARE.

ZINC: Sheet net.	0 06½
IRON WIRE: Galv., annealed and oiled and bright 20 p.c. advance on list	
Barbed wire net.	0 00
Coil chain, 5-16 in. net	0 05½
" " ¾ in. "	0 05
" " ½ in. "	0 04½
Iron pipe, 50 per cent.	
Iron pipe, galvanized, 25 per cent.	
CUT NAILS, from Toronto:	
10 dy. to 60 dy	2 80 0 00
8 dy. and 9 dy	3 05 0 00
6 dy. and 7 dy	3 30 0 00
4 dy. and 5 dy	3 55 0 00
3 dy C.P.	3 90 0 00
3 dy A.P	4 40 0 00
HORSE NAILS: "C" 50 and 10 per cent. from list.	
HORSE SHOES: From Toronto, per keg	3 75 4 00
WINDOW GLASS:	
25 in and under	1 55 1 60
26 to 40	1 60 0 00
41 to 50	3 60 0 00
51 to 60	3 90 0 00
61 to 70	4 20 0 00
GUNPOWDER:	
Sporting FF "	4 75 0 00
" FFF "	5 00 0 00
Canada rifle "	7 25 0 00
Sporting FF., (in ½ lb. tins) per doz	2 40 0 00
ROPE: Manilla	0 14 0 16
Sisal	0 13 0 00
AXES:	
Peerless & Keen Cutter	7 50 0 00
Leader	7 25 0 00
Lance	7 75 0 00
Queen City	9 25 0 00
Honor Bright, all steel	11 00 0 00
SHOT: Canadian	0 05½ 0 00
HINGES: Heavy T and strap	05½ 00
" Screw, hook & strap.	03½ 04½
TIN PLATES: 1c. 4x20 coke, per box	4 50 4 75
INGOT TIN: 25 to 26 per bdl.	
PIG LEAD: 4 to 4½ per bdl.	

PETROLEUM.

	Imp. gal.
F. O. B. Toronto	
Canadian	$0 00 $0 16
Carbon Safety	0 18 0 00
Canadian Water White	0 20 0 00
Amer'n Prime White	0 23 0 24
" Water White	0 25 0 00
Photogene	0 27 0 00

DRUGS AND CHEMICALS.

Alum lb	$0 02 $0 03
Blue Vitriol	0 06 0 07
Brimstone	0 02½ 0 03
Borax	0 12 0 13
Camphor	0 45 0 52
Carbolic Acid	0 55 0 60
Castor Oil	0 08½ 0 10½
Cream Tartar	0 32 0 33
Epsom Salts	0 01½ 0 02½
Extract Logwood, bulk	0 13 0 14
" " boxes	0 15 0 17
Gentian	0 10 0 13
Glycerine, per lb	0 22 0 25
Hellebore	0 15 0 17
Iodine	5 00 5 50
Insect Powder	0 65 0 75
Salpetre	0 08½ 0 09
Soda Bicard, per keg	0 00 2 25
Sal Soda	0 95 1 00
Madder	

WINES, LIQUORS, ETC.

BRANDY:	per case.
Hennessey's, qts.	$13 50 $0 00
Martel's, qts	13 25 0 00
IRISH WHISKEY:	
Roe's	8 50 9 50
Dunville's	7 00 7 50
Jameson's, qts	8 00 0 00
Burk's, qts.	7 00 0 00
" pts.	8 00 0 00
Imp., qts	10 00 0 00
GIN:	
Old Tom Bernard's, qts	6 25 6 60
" " pts	7 25 7 50
" " gal	2 75 2 85
Boord	7 00 7 50
Booth's	7 25 7 50
Burnett's	7 00 7 25

CANADIAN SPIRITS:

(Net Cash Prices.)	Imp. gal. In B'd.	D. P'd
Alcohol 65 O.P.	$0 99	$3 27
Pure Spirits 65 "	1 00	3 28
Pure Spirits 50 "	0 90	2 98
" " 25 U.P.	0 49	1 52
Family Proof Whiskey	0 53	1 64
Old Bourbon "	0 53	1 64
" Rye "	0 50	1 54
" Toddy "	0 50	1 54
" Malt "	0 50	1 54
" Domestic Whiskey 32 U. P	0 45	1 04
Old Rye, 4 years old	0 75	1 90
" " 5 "	0 85	1 66
" " 6 "	0 95	2 00
" " 7 "	1 05	2 16
Rye Whiskey, 1883, qts.	4 25	7 06
" " pts.	6 00	8 75
" " 1884, qts.	4 00	6 75
" " pts.	5 75	8 50

20 to 100 cases, net cash.
100 to 200 cases, 2½ per cent. off.
200 cases and over 5 per cent. off.

JOS. PICKERING & SONS' SPECIALTIES.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Metal Polishing Pomade, according to size, per dozen	0 20 1 02
Needham's Polishing Paste according to size, per dozen	0 18 2 81
Furniture Polish, according to size, per dozen	0 20 2 85
Razor Paste, ½ doz. in box	1 02
" in single boxes	1 18
Plate Powder, per box	1 02
Knife Powder, in cannister, per dozen	1 03
Harness Blacking, in boxes, per dozen	1 27 2 20

TO THE WHOLESALE GROCERS & DRUGGISTS OF THE DOMINION OF CANADA.

We take pleasure in announcing that our New Mills are now completed, and we are prepared to fill orders for goods. The capacity of our New Mills is from 250 to 300 barrels per day.

Our specialties, such as DESSICATED WHEAT, DESICCATED ROLLED OATS, ROLLED WHEAT FLAKES, BREAKFAST HOMINY, &c., are improved and put up in handsomely lithographed cartoons. Our GLUTEN FLOUR for Diabetes, BARAVENA MILK FOOD for infants, PREPARED BARLEY, GROATS, PEA FLOUR, &c., are the very choicest, and guaranteed fresh, clean and attractive, healthy, palatable, and nutritious.

We are also manufacturing GRANULATED, STANDARD, & ROLLED OATMEALS, WHEATLETS, SPLIT PEAS, &c., BAKERS' SPECIALTIES, such as GRAHAM FLOUR, RYE FLOUR, WHITE CORN FLOUR, WHOLE WHEAT FLOUR, &c., which are very choice.

THE IRELAND NATIONAL FOOD CO. (LIMITED.)

OFFICE AND MILLS—109 Cottingham St.—134 to 148 Marlborough Ave. Telephone No. 3629.

Toronto, Dec. 2, 1889.

MITCHELL, MILLER & CO.

WAREHOUSEMEN,

45 and 81 Front Street East, Toronto.

STORAGE.

Advances made on Staple Merchandise in Store.

SMITH & KEIGHLEY

WHOLESALE GROCERS

AND IMPORTERS OF

East and West India Produce, Mediterranean Fruits, Fancy Groceries, China, Japan and Indian Teas, Porto Rico Molasses and Coffees. New Currants, Raisins, Figs, Dates, Prunes in Bottles, Cases, and Casks.

9 Front St. E., Toronto

ENGLISH PICKLES

CHOICE AND CHEAP.

WM. MASEFIELD & CO., Limited,

MIXED PICKLE MAKERS,

LIVERPOOL, ENG.

Have placed on the market, through their selling agents, J. L. WATT & SCOTT, Toronto, a really first-class article, in pure vinegar, at popular prices. All Wholesalers have them. Ask to see the goods.

JAMES & FURNESS

Produce and Commission Merchant,

DEALERS IN

MESS PORK, BACON, HAMS, LARD, BUTTER, DRIED FRUITS, CHEESE, EGGS, POTATOES, HOPS, GRAIN, BAILED HAY, and all kinds of Produce.

Fish, Game and Poultry Handled in Season.
Advances made on Consignments.
Consignments of all kinds of Produce Salicited

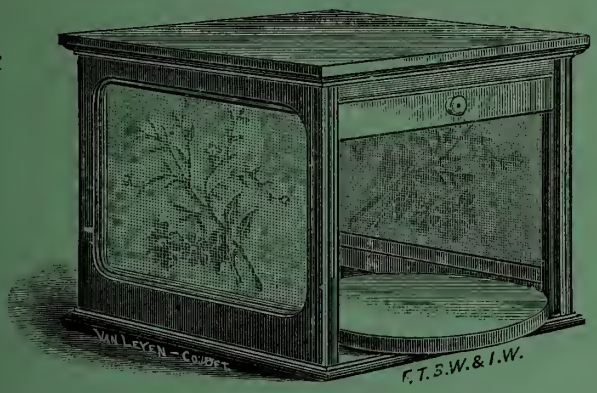
72 Colborne St., TORONTO, ONT.

BUY A

BRONZE MEDAL

CHEESE SAFE.

Rolling Door, Wire Sides Finely Finished.



20,000 Now in Use. Pays for its Cost In One Month

Sent to any address, charges paid, on receipt of the following prices:—

No. 6, size 26 x 24, wire sides $5 00
No. 6½, size 26 x 24, glass sides..... 5 50
No. 8, size 24 x 22, wire sides.....$4 50
No. 8½, size 24 x 22, glass sides..... 5 00

SOLE AGENTS IN CANADA for the LAMSON CASH RAILWAY SYSTEM.

Over 30,000 stores now using it. Send for prices. STORE FITTINGS, COUNTER RAILINGS, IRON FENCES, and BUILDERS OF IRON WORK. Address all correspondence

BARNUM WIRE AND IRON WORKS, - WALKERVILLE, ONT.

Grocers' Sundries.

OUR SPECIALTIES.

Choice Bird Seed

AND

WASHING COMPOUND.

CORRESPONDENCE SOLICITED.—All our goods are guaranteed, sell well and give the greatest satisfaction.

BART COTTAM

Wholesale Dealer and Manufacturer of

Grocers' Sundries, ---- LONDON, ONT

TORONTO SALT WORKS

128 ADELAIDE STREET EAST.

DEALERS IN AND MANUFACTURERS OF

Table, Dairy & Meat Curing Salts.

Silver Medal Industrial Exhibition, 1888.

We handle Canadian Salts only, which from recent Government tests for Dairy and Meat purposes have proved equal, and in most cases superior to the best imported Salts of any brand.
Orders promptly filled.





REMINGTON

Standard Type Writer.

$1,000 CHALLENGE.

GEO BENGOUGH, 47 KING ST. E., TORONTO.



IMPOSSIBLE!

So say Doctors, to say too much in favour of St. Leon Water. It puts down Bright's Disease and Diabetes, as water quenches fire. Cures Indigestion, Dyspepsia, Rheumatism, etc., completely if drank freely and rubbed in the skin.

ST. LEON

Mineral Water Company,

101½ KING STREET W., - - TORONTO.

Business! Business!

QUEEN CITY BUSINESS COLLEGE,

COR. KING and CHURCH STS.

TORONTO,

Is the best and cheapest place to educate your sons and daughters. Thorough practical Business, Shorthand or English Education imparted in shortest possible time by our method of "Individual Instruction."

Catalogue mailed free on application.

LAURENCE GIBB,

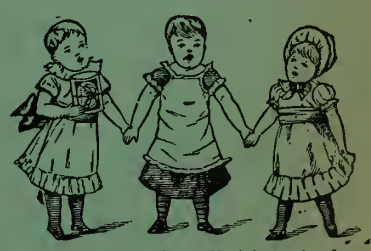
Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.



We are children who cheerfully join in the chorus
When Breadmaker's Yeast *is the subject before us—*
Mamma tried all the rest,
So she knows it's the best, [lightest,
'Cause her bread is the whitest, her buns are the
And we eat all the pancakes she dare set before us.

BUY THE BREADMAKER'S YEAST. PRICE 5 CENTS.

Jas. DICKSON & CO.,

26 WEST MARKET STREET.

Provision & Commission Merchants.

Eggs, Butter Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

W. BOULTER & SONS,

PICTON, - - ONT.,

PACKERS OF THE CELEBRATED



LION BRAND

Canned Fruits and Vegetables

Every can has a Lion on the label. This label is a guarantee to the consumer that the quality is first-class. Ask your Grocer for the Lion Brand. Do not take any other.

BAY OF QUINTE CANNING FACTORIES,

Head Office: Picton. **Branch: Demorestville.**

JAMES PARK & SON,

PROVISION MERCHANTS

PORK PACKERS,

AND MANUFACTURERS OF PRESERVED MEATS ETC

SPECIALTY.—Imported English Sheep Casings for the Sausage Trade.

41 to 47 St. Lawrence Market, and 95 Front St. E.

TORONTO - ONT.

DULSE.

150 Barrels Good Dulse

FOR SALE BY

JOHN SEALY, 25 & 26 South Wharf,

ST. JOHN, - N.B.

C. H. CATELLI,

PERTHIUS ST., - MONTREAL,

MANUFACTURER OF

MACCARONI,
VERMICELLI,
FARINA, Etc.

STANWAY & BAYLEY,

TORONTO,

Wholesale Agents for Toronto and West.

Ask your Wholesale Grocer for these Goods.

E. P. Breckenridge, Toledo, Ohio, Pres. Edwin Norton, Chicago, Vice-Pres.

W. C. Breckenridge, Resident Manager.

The Norton Manufacturing Co.,

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit Cans, Lard Pails, Paint Pails and Cans, Baking Powder Cans.

Capacity, fifty thousand fruit cans per day.

Sole Agents in Canada for Norton Bros., "Solder Hemmed" Caps, and Grocers' sample goods, and Haskell's sample cases.

Cor. YORK AND QUEEN Sts.,

HAMILTON, - ONT.

MYRTLE

T. AND B.

CUT AND PLUG

SMOKING TOBACCO.

And "LILY," 10c. Plug.

Manufactured by

GEO. E. TUCKETT & SON

Hamilton, Canada,
And Danville, Virginia.

ROYAL BLACK LEAD

Is the Best and Cheapest Stove Polish Now in Use.

TELLIER, ROTHWELL & CO.

SOLE MAKERS,

Montreal.

Established 1874.

W. H. SMITH

Wholesale Produce

Commission Merchant

186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Produce. Consignments solicited. First-class reference.

R. C. MURDOCH & Co.

Commission

—AND—

Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

29 Church St., Toronto.

TELEPHONE 806.

Edwards' Desiccated Soup

Is far the cheapest and Most Nutritious Food obtainable, its force value as a food being three and a half times that of an equal weight of beef.

[Trademark] GRAVINA [Registered]

(Edwards' Gravy Powder)

Gravina is a fine powder, consisting of Extract of Beef of the finest quality, combined with choice garden vegetables. It is easily soluble, and can be quickly cooked, less than five minutes being sufficient to produce an excellent Gravy or Soup. Cook Book free on application.

FREDK. KING & CO., [Ltd.] Sole Manfrs.

(Contractors to Her Majesty's Government)

BELFAST AND LONDON.

Wholesale Depot: 30 St. Sacrament Street, Montreal.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

THE CANADIAN GROCER
& GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

VOL. IV. TORONTO AND MONTREAL, FEBRUARY 14, 1890 No. 7

Fac-Simile of Packag.



Registered.

BENSON'S -:- -:-
CANADA PREPARED CORN

Superior to any Imported

CORN STARCH.

RELIABLE AND UNIFORM IN QUALITY.

☞ FOR SALE BY EVERY GROCER. ☜

H. A. NELSON & SONS

MANUFACTURERS AND Wholesale Dealers —IN— BROOMS AND WHISKS,

Brushes, Woodenware, Baskets, Cordage, Grocers' Sundries.

MONTREAL, - TORONTO.

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & Co HALIFAX, N.S. ESTABLISHED 1844

IS THE BEST.

FOR SALE EVERYWHERE.

ASK FOR

MOTT'S

M. MASURET & CO.

Wholesale Grocers,

IMPORTERS OF

TEAS, SUGARS, ETC.

94 AND 96 DUNDAS STREET,

LONDON - - - ONT.

Taylor, Scott & Co.

TORONTO.

THE BEST



IS THE CHEAPEST.

Retail Price, 25c.

—:o:—

For sale by all first-class grocers

MADRE E' HIJO (7 SIZES).

EL PADRE AND CABLE.

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

ALWAYS ASK FOR
—: THE :—
'John Bull'
BRANDS.
MANUFACTURED BY
BRYANT, GIBSON & CO.



AGENCY FOR—
Mott's Chocolates and Cocoas,
Ganong's Lily Chocolates,
Terry's English Bottled Confectionery,
Negre's French Crystallized Fruits.

COWAN'S Hygienic Cocoa
COWAN'S COCOA ESSENCE
COWAN'S CHOCOLATES
COWAN'S COFFEES

JNO W. COWAN & Co.
14 AND 16 MINCING LANE
WELLINGTON STREET WEST · · TORONTO

W. B. CHISHOLM,
MANUFACTURER OF
BASKETS,
And every Description of
FRUIT SHIPPING PACKAGE.
OAKVILLE, ONT.

The leading wholesale Woodenware and Grocers' Sundries Supply Houses have our goods. Always ask for the "Chisholm" Basket.



ROYAL YEAST

Is Canada's Favorite Yeast Cakes. 10 years in the market without a complaint of any kind. The only Yeast which has stood the test of time and never made sour, unwholesome bread. All Grocers sell it.

E. W. GILLETT, M'F'R. TORONTO, ONT. & CHICAGO, ILL.

Needham's "The Favorite." Polishing Paste.

USED BY HER MAJESTY'S SERVANTS
Gold Medals and Diplomas of Merit at all Exhibitions.
Dazzling Mirror Finish

Sold Everywhere in 5c, 10c, 15c, 20c & 25c Tins

The reputation of nearly a century as the most reliable preparation for Cleaning and Brilliantly Polishing BRASS, COPPER, TIN, BRITANNIA METAL, PLATINOID, etc.

Inventors and Sole Manufacturers, JOSEPH PICKERING & SONS, Sheffield.

Pickering's Furniture Polish, Plate Powder, Knife Powder, Brunswick Black, Razor Paste, Metal Polishing Pomade (Red), Ye Olde Oak Furnishing Paste.

T. E. CLATWORTHY, Sole Agt. in Canada, 34 Church St. Toronto.

EMBRO OATMEAL MILLS.

—:o:—
D. R. ROSS, - - EMBRO, ONT.
—:o:—

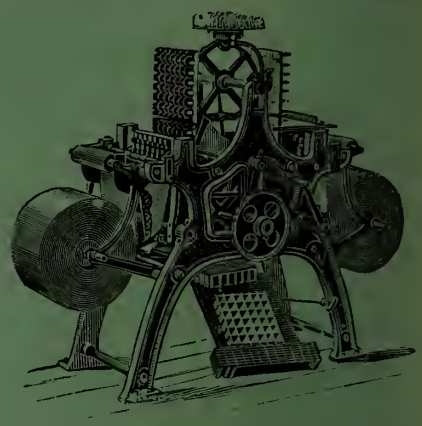
A CHOICE QUALITY OF
Roller, Standard and Granulated
Oatmeal
IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders.

IMPERIAL
CREAM TARTAR
TRADE MARK
BAKING POWDER
PUREST, STRONGEST, BEST,
CONTAINS NO
Alum, Ammonia, Lime, Phosphates,
OR ANY INJURIOUS SUBSTANCE.
E. W. GILLETT, TORONTO, ONT. CHICAGO, ILL.
MANUFACTURER OF
THE CELEBRATED ROYAL YEAST CAKES.

Northumberland Paper & Egg Case Co

Sole Manufacturers of
MACHINE-MADE EGG CASE FILLERS (STRAW BOARD)



We also make a First-class Wooden Case, and can therefore supply a Complete Egg Case at the Lowest Possible Price. For prices and other information address the Mills, CAMPBELLFORD, ONT.

DAY & MARTIN
ENGLISH BLACKING

PEEK, FREAN & CO.
CELEBRATED BISCUITS
LONDON - - - ENGLAND

CHARLES GYDE,
Sole Agent for Canada.
13 St. John Street - - Montreal.
Above Goods always in Stock. Send for Price Lists.

CONDENSED ADVERTISEMENTS
INSERTED IN THE
CANADIAN GROCER
—AND—
General Storekeeper

At one cent per word. Give better results than in any other paper.

SITUATIONS VACANT, SITUATIONS WANTED,
BUSINESS WANTED, BUSINESS FOR SALE.
ARTICLES WANTED OR FOR SALE.

ORDER A CASE OF
OCEAN WAVE BAKING POWDER
From your Wholesale Grocer.
Sells itself after One Trial. Prices Current

THE CANADIAN GROCER & GENERAL STOREKEEPER.

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

THE GROCER PUBLISHING CO. (LTD.)
J. B. McLEAN, SEC.-TREAS.

115 ST. FRANCOIS XAVIER STREET, MONTREAL.

6 WELLINGTON STREET WEST, TORONTO.

Vol. IV. TORONTO AND MONTREAL, FEBRUARY 14, 1890. No. 7

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

OUR MONTREAL OFFICE.

Our Montreal Office is located at 115 St. Francois Xavier St. Our representative, Mr. Hugh C. McLean, will be pleased to have subscribers and advertisers call upon him there. He will also pay special attention to gathering business items and attending generally to the interests of this paper.

ANOTHER FRAUD ON THE TRADE.

One of the latest frauds that is being worked successfully on the retail merchants of the country is done through an agent for wrapping paper and paper bags. His plan of operation is to go into a retailer's to sell paper. He quotes extremely low rates, and, of course, gets an order. He then offers to print the firm's name and business card on a few thousand bags which, to save trouble, being an entirely separate transaction, is to be paid for in advance at prices ranging from 90c. to $1.50. The unfortunate retailer gives the order and pays for printing and that is the last ever seen of the agent or his bags. A case has come before us this week which may be all right but it looks rather suspicious. A person who signs himself "H. C. Hammond, agent for the Kingston Paper Co., Kingston, Ont.," is canvassing the trade for paper. He also represents a woodenware firm and offers to supply two hooped pails at 95c. and three at $1.05, which, as every one knows, is away below the cost. He also sells paper at a corresponding reduction. In the case to which we refer he took an order for paper amounting to $10.76 which he was to ship by the Grand Trunk, freight prepaid on sixty days net, four per cent. off ten days. He then offered to give 2,500 S.O.S. bags 2, 3, 6, 12 and 14lb. for the charge of printing, which was to be 95c. prepaid. The firm who were giving him the order became suspicious and refused to pay the amount for printing and after some further discussion the order was cancelled. Inquiry was made at Kingston from a reliable authority as to whether there was any such firm there. The reply came back—"I know of no such concern and could get no particulars of there being any."

As we said before the firm in question may be all right but their way of doing business is suspicious and we consider it our duty to put the trade on their guard.

MEETING OF THE RETAILERS' ASSOCIATION.

The Toronto Retail Grocers' Association held its February meeting on Monday night in its rooms in Shafetsbury Hall. The following members were present: Messrs. Mills, Thackray, Gibson, McCullough, Berwick, Bennie, Williamson, Clarke, Roberts, Booth, Barron, Johnston, Tolchard, Mara, Britton. The chair was occupied by the president, Mr. R. Mills. The minutes of the last meeting were read and, upon the motion of Messrs. Williamson and Gibson, were confirmed. The roll-call found all the officers present.

NEW MEMBERS.

The following new members were proposed: A. White, 438 College St., by Mr. Gibson; J. R. Hogg & Co., corner Carlton and Church Sts., and J. F. Cleary, 217 College St., by Mr. Thackray; W. McCleary, Elizabeth St., and J. Patterson, cor. Esther and St. Patrick Sts., by Mr. Clarke. The rules of procedure were suspended for the election of the first three candidates for membership, who had already deposited their initiation fee, and their admission to the Association was duly passed, and their names recorded among the members'.

REPORTS OF COMMITTEES.

Mr. Gibson, the chairman of the "At Home" committee reported the gratifying success of the entertainment his committee had charge of and stated that there was a small balance on hand from the proceeds of it after all expenses had been paid. It was moved by Mr. McCullough and seconded by Mr. Booth that the committee's report be received, and the thanks of the Association be accorded Mr. Gibson and his colleagues for their efficient management of the "At Home." The motion was carried.

It was moved by Mr. Clarke and seconded by Mr. Berwick, that the Association present the At Home surplus to the Hospital for Sick Children, and add as much more to it from the funds of the Association as shall be necessary to make the entire donation twenty dollars.

In support of the motion Mr. Berwick said he felt that the benefit of the At Home should not flow wholly to the Association, as grocers outside the Association, as well as wholesalers, had greatly contributed to the financial success of it. He thought it would be selfish of the Association to seize every accident of the entertainment, particularly since they had such an enjoyable time at it, and were at no loss. The Hospital for Sick Children was a worthy object of charity, and being a non-sectarian institution, none could have any personal reluctance to make it the recipient of the Association's bounty.

Mr. Barron concurred in Mr. Berwick's view that it would appear too grasping of the Association to take to itself every advantage of the At Home. He wished the surplus had been fifty dollars, and he would have readily voted its bestowal upon the Hospital.

Mr. Gibson approved of the donation. His own view was that the members of the committee would have made up the surplus to twenty dollars out of their own pockets sooner than see the gift to the hospital fall below that amount.

Mr. Tolchard hoped that the Association would soon be large and wealthy enough to support a fund for the widows and orphans of its deceased members. Such a fund would render unnecessary the seeking of any outer objects of charity. The motion was carried.

THE MARKET BY-LAW.

The secretary reported that he had heard nothing from the council. Mr. Gibson said

the by-law had got so far as the legislative committee. He was therefore of the opinion that Mr. Gillespie, chairman of that committee, should be seen to hasten the matter. Inspector Awde should be supported by the Association's committee which has charge of the matter. The meeting concurred in Mr. Gibson's opinion, and upon the motion of Mr. Gibson, seconded by Mr. Booth, reinforced the by-law committee by adding to it the names of Messrs. Tolchard, Barrron, Clarke, Gibson and Mara.

THE TOBACCO SEIZURES.

The secretary reported that, instead of advertising for the names of dealers whose tobacco had been seized he had personally visited several. He had collected the particulars of each case and had forwarded them to Mr. Small, M.P. for East Toronto, to be by him brought before the Minister of Inland Revenue. The secretary had made, along with these particulars, a claim for a remittance of the fines imposed and a return of the tobacco seized, or of its equivalent, alleging that in all the cases the dealer had been carrying on a legitimate trade. He had so far received no reply.

PLACE OF MEETING.

Mr. Mills reported that owing to the pressure of At Home business, the committee had been too much engaged to look after a place to hold the Association's meetings after to-night. The meeting agreed to leave the matter still in the hands of the same committee.

COMMUNICATIONS AND ACCOUNTS.

The secretary read (1) an acknowledgement from J. Ross Robertson of the vote of thanks tendered at last meeting for the attitude of the Telegram on the tea-fakir question ; (2) a letter from a Morrisburg grocer concerning the measures to be taken to recover the value of tobacco wrongfully seized in this city. The correspondent says he suffered a seizure of 79 pounds in November, 1888, which he would be glad to know any means of recovering. He was led to enquire of the Association, as in the report of its last meeting he had read its resolution to take steps to recover the Toronto seizures ; (3) an account of $5 for hall rent.

The communications were received, and Messrs. Booth and McCulloch moved that a warrant be drawn on the treasurer for the rent. Carried.

UNFINISHED BUSINESS.

The new regulation regarding the examination of scales was discussed. After each examination a certificate is given, on which are placed stamps recording charges for the alterations made. Some members found fault that there were charges for cartage of which the certificate took no cognizance, and held that if it were a statement of what a man paid for scale examination it should be a full one and leave out nothing. The verdict of the meeting appeared, however, to be very favorable to the inspecting officials, of whose courtesy more than one member had good words to say. The chairman approved frequent examination. He wished it could overtake those fugitive scales that were used in farmers' wagons. The farmers should be required to show certificates.

Mr. Britton brought up a question that had been touched upon at a former meeting, viz., the collection of the debts of employes' of the Ontario government. The salaries of these officials could not be garnisheed, and very many of them took advantage of this to run large accounts and leave them unpaid. This would be a good time to memorialize the government, while the Legislature was in session. He felt their wages could be secured as well as could those of civic officials. He was aware that if employes' of the city disregarded their debts redress could be had from the heads of departments. He knew personally that Mr. Coatsworth, for instance, would soon discharge a man who would not pay his debts. He felt the same would be done by heads of Government Departments, if an appeal were made. After further discussion, it was moved by Mr. Williamson, seconded by Mr. Britton, that a committee be appointed to draft a memorial to the Ontario Government, setting forth the views of the association, and asking the co-operation of the Government to obtain the payment of grocers' debt from Government employes': The committee to act along with similar committees from the tailors' and bakers' associations, and to be made up of Messrs. Mills, Berwick, and Thackray. Carried.

REMARKS IN INTERESTS OF ASSOCIATION.

Mr. Roberts referred to a circular in which eleven bars of laundry soap were offered for fifty cents. The soap was Morse's and the circular emanated from a dealer who was not in the grocery trade. It was the opinion of members that the manufacturers of this soap would discountenance any such practice if they knew of it. The secretary was therefore authorized to write to Messrs. Morse & Co., and report the matter.

THANKS.

Mr. Gibson moved, seconded by Mr. Barron, that a vote of thanks be tendered to Mr. Alexander for his gratuitous and valuable services at the At Home.—Carried.

Mr. Gibson moved, and Mr. Berwick seconded a vote of thanks to Harry Webb for his satisfactory catering at the At Home.—The meeting then adjourned.

BLACK-LIST NOTES.

Another benefit of the black list is that it is operative upon the sense of shame of delinquent debtors. Three of those already listed, have paid up in full upon notice from their grocers that their names had been handed in. Of course their names will not appear in the completed list.

The secretary is constantly receiving letters from different parts of the country asking for copies of the Association's constitution, and for details of the black-list scheme. These are signs of the growing spirit of organization, which is to be the means of revolutionizing the present unsatisfactory condition of business.

The black list has been extended by the addition of 100 new names, the increase of the February gathering. The amount represented by them is about $1,500. There are now 241 names on the list and the aggregate of the bad debts upon it is $4,500.

An incidental advantage of the list is its usefulness as a means of bringing new members into the Association. Mr. Thackray took several names again on this round.

There is a decidedly improved feeling among the members this winter, as compared with last. Mr. Thackray contrasts favorably the spirit he is now received in with that he generally encountered a year ago. There was dissatisfaction, or reluctance to pay fees, and a lack of heartiness concerning the usefulness of the Association. Now there is a sanguine feeling reflected in the manner of the members called upon, which shows that the Association is becoming very popular. The black list is one of the reforms since last year, to which this improved feeling is due.

The secretary has still to complain of delay in furnishing lists. Too many dealers are not prepared at the time of calling, despite the notice they receive. This should not be. We hope the March trip will be an experience of greater readiness on the part of members.

PRICES OF SUGAR.

The following are the wholesale prices of sugar and the prices which retailers should get at the time of going to press :—

	WHOLESALE.	RETAIL.
Granulated, 1 to 15 bbls.....	7⅛c.	8c.
" 15 bbls and over..	7	
Paris lumps, boxes.	7⅝	8¼
Extra ground, bbls	8	9
" " boxes and less than bbls.....	8¼	
Powdered H., bbls.....	7¼	8 to 8½
" less than bbls..	7½	

Messrs. J. Cleghorn & Son have just received a car of California oranges, and exceptionally fine stock they are. They include Washington navels, Riverside seedlings and Mediterranean sweets. The well known superiority of the Pacific fruit is borne out by the sample of this year's growth that Messrs. J. Cleghorn & Son have brought upon the market. In fact this crop is better than usual, because of its being picked a month earlier than in former years. This early maturity is an advantage to the flavor. The remarkable mildness of the weather is no doubt the reason of the California oranges being so far forward. A very goodly sight to look upon is the array of orange packages in Cleghorn & Son's warehouse. Their advertisement in another column notifies the trade.

"BUSINESS IS BUSINESS."

The story is told of a young man who had accumulated a thousand dollars and was debating whether he should buy a small candy store with it or lend it on a mortgage. After stating his perplexity to an older man the question was asked :

"Do you understand the candy business ?"

"No ; I did not think it was necessary. I expect to supervise it merely."

"Then you will lose all your money in three months."

"You think I had better lend the money on the mortgage ?"

"I do not say that. What is your business ; that is, what do you perfectly understand ?"

"I know the pickle business through and through. I can make pickles of all kinds, but I do not like it."

"Never mind what you like. Go and get a small place and make pickles ; go from hotel to hotel, restaurant to restaurant, and sell them. In ten years come back and see me ; you will have $10,000 at least."

As the young man was going away he was called back.

"Here is a card ; I want you to put it where you can see it a hundred times a day." These were the words on the card : "Business is business. Men don't do what they like, they do what they can."

The card had a strange fascination for him ; he read it with care as he walked along the street. As he studied it, new light seemed to enter his mind.

He found a dingy basement and began to arrange for his operations. Of course vinegar must be got, several barrels of it ; some was offered him at 10 cents a gallon, some more was shown at 5 cents. "Which shall I take ?" He thought of the words on his card. He seemed to see people testing his pickles, and, not liking them, depart without buying. "They will know good vinegar," thought he, and so he bought the honest stuff.

In a few days several tubs of materials were ready, and he knew he must market them. Now he greatly dreaded to face strange peopie and push his goods upon their notice. He never had courage when a boy, and now as a young man he felt more timid it seemed. But he thought of the words on the card, and entered a restaurant. The evident manager was a blooming young woman, and the pickle dealer was more afraid of women than men. But "business is business" repeated itself over and over in his mind.

The answer to his statement was that his pickles would be tried, and, if found all right, would be purchased.

"Glad I got that good vinegar," thought the young man ; and he began to feel that there was a certain power in the maxim his adviser had given. He began to feel a courage he had never expected in meeting people and trying to sell his goods to them.

Calling at a store to get, if possible, an order for pickles in bottles, he was quickly and rudely met with, "Don't want to see any such stuff." Noticing the utter dismay on the young man's face, the merchant said, short and sharp, "Don't you know enough of business to put up your goods attractively ?"

As he retreated, ruffled and disheartened, the maxim repeated itself over and over with this additional sentence, "It is business to put up goods attractively." He sought out a lithographer and had some handsomely colored labels printed. "They will buy the bottles," said a friend, "just for the picture you have on them."

When he had gained sufficient courage he sought out again the merchant who had rebuffed him. "I have come to make you a present of a bottle of fine pickles."

" Why do you make me a present of them ?"

"Because you gave me advice that is worth a great deal."

The morning of one Fourth of July came, and he pondered whether to go to his store or not. All at once he thought, people going on picnics will want pickles ; it was the magic words on the little card that ran through his mind. He found, as he had thought, a large number of buyers waiting for him.

The little card was consulted in all sorts of weather. If a man made a proposition to him of any kind, and he was in doubt, he would go and look at the words, though he knew them by heart already. One day a cheese merchant came to persuade him to buy his stock.

"People," said he, "who buy pickles always buy cheese ; you will do a big trade." It was a temptation. He went and looked at the words and studied them intently, trying to think out their application to the case in hand. "Men do what they can," he reflected. "I would like to sell cheese, but I know I can sell pickles ;" then he returned. Now he was resolute and firm, although by nature easily bent and swayed by the words of others.

"Business is business," he said. "I am in the pickle business ; if I cannot make money in this I shall quit and go into something else ; but I will not have two kinds on my hands."

It was a turning point ; after this he could refuse all influence to go into something that seemed at the time more lucrative. He was not only industrious, it is plain, he had a fixed principle of action. Of course he was successful ; all men who put industry and mind to their work are bound to be successful. When the ten years were up of course he had the $10,000 and more, too.—American Grocer.

"A good name is rather to be chosen than great riches."—Solomon.

DUTY ON MOLASSES.

Messrs. R. Turner, president of the Quebec Board of trade ; C. P. Herbert, C. Chaput, P. Hughes and F. Stephen, wholesale grocers of Montreal, had an interview with the Minister of Finance on Thursday in reference to securing a change in the duty on molasses from ad valorem to spicific of so much per gallon, according to a test of saccharine strength. The deputation explained that if a cargo of molasses were purchased in the West Indies at the current market price, say fifteen cents per gallon, perhaps before it could be landed at Halifax, Montreal or Quebec, the market price would have gone up to twenty-two cents and the importer would have to pay duty on the higher price as well as on certain charges. They contended that an ad valorem duty made it impossible, owing to the fluctuations in the molasses market, to conduct a fair business, and urge that if the duty were specific it would relieve them from a serious disability. The ministers promised to give the case careful consideration.

TRAVELLER'S NOTES.

The merchants in the west rejoice at the sight of snow. Business that has been so dull is beginning to pick up, and they expect to make good the dull days they had at the beginning of the year.

One merchant told GROCER that if trade kept moving as it does now since the snow fell he would far exceed last year's receipts.

Collections also are easier, and altogether things are looking favorable.

Two years ago Weinger & Co. started grocery business in Berlin, to-day he has one of the best trades of that place. Next year he expects to enlarge and get more hands on. He is a close reader of the GROCER.

Mr. A. S. Hallman says he has tried all papers of interest to his trade, and, like other Berlin grocers, is "stuck" on the GROCER. TRAVELLER.

The Nova Scotia Fruit Growers' Association is in session at Wolfville. It was stated that speculators had made $50,000 profit on apples purchased in the Annapolis valley last season, and that by ignorant and dishonest packing the fruit growers had only received three-fifths of the actual value of their products and had lost $200,000. It was stated that previous to the Government giving a subsidy to the Furness line of freight steamers from Halifax and St. John to London, the fruit growers were afforded competition by the Anchor and Furness lines, with freight at seventy cents a barrel ; but the $25,000 subsidy to the Furness boats had driven the Anchor line out of this region and consequently the rates had jumped up to over one dollar a barrel. The association passed a resolution that a Government subsidy to any line of freight steamers to London is prejudicial to the interests of shippers of apples to Great Britain.

THE HON. JOHN MACDONALD.

A life that was an influence for good in many spheres has just reached its close. Commerce, politics, patriotism, religion and benevolence, all are bereaved in the death of Senator Macdonald. The country has lost a good man. Honor and gratitude are the tribute it owes to his memory, a tribute which many of its individual citizens will always render.



The Hon. John Macdonald was born sixty-five years ago. He was a Scotchman by birth, but a Canadian by early adoption and education. His business training he received in Gananoque and Toronto. A little over forty years ago he started a dry goods store on Yonge street, which four years after he left for one on Welligton street, to carry on business as an importer. There his business developed year by year, until it reached the magnificent proportions betokened by the stately edifice in which it is now done. His commercial career is an example of success founded on application, uprightness and liberality.

ARGUMENTS AT THE TOBACCO CONFERENCE.

After the account we have given of the conference of the joint committee of the Retail Grocers' Association and the Wholesale Grocers' Guild with the Chief Commission and the Minister of Inland Revenue, it may not be uninteresting to our readers to know some of the arguments adduced at those conferences in favor of a change of the regulations, as against the objections put forth by the Minister and the Commissioners.

The grocers' committee held that the regulations should be constructed so as to make it obligatory on the excise officer who delivers tobacco, to see that none gets out of bond without the certificate upon it that it is legally released. This should be the excise officer's responsibility, and might be discharged by him either at the factory or at the warehouse, a matter of detail the committee had no object in being express about. After the collector had seen each package invested with whatever credentials of legitimacy the Department might adopt, the committee argued that it should be a private right of trade for every dealer to sell, dispose or exhibit his tobacco in any manner or quantity he might see fit.

Another plea of the grocers was, that the regulations were so numerous and involved that but few dealers could ever thoroughly understand them. At present every trader needed to understand them that he might be competent to say whether the marks on any given package were adequate to make the contents of that package lawful stock in trade. If it should happen they were not, and the retailer should unwittingly treat them as if they were, he exposed himself to the possibilities of confiscation, fine and imprisonment. Thus, his own ignorance, for which there is manifest reason in the obscurity and volume of the regulations, would expose him to punishment for the fault of the manufacturer, wholesaler or collector. It was submitted, therefore, that the only way to prevent this sort of injustice to a large body of honest traders, was by the same means suggested to permit the trader to sell as he pleased, viz., for the Department to see that all the regulations were complied with, and so signified, before the tobacco left the custody of its officials.

To this the representatives of the Department objected that the numbering, stamping and cancelling of packages were the guarantee that the property had paid duty, and that when any of the Department's officers entered any place of business and saw that the packages had been stamped and properly cancelled, they had evidence satisfactory to them. The committee endeavored to show that this was only false security, as any dealer could, if there were such a thing as contraband tobacco within reach of the trade, fill with it any empty box that had been regularly stamped and cancelled, and so use the Department's precautions against such trade as one of the means to carry it on. The committee further urged that it would be more just if the Department would require, in any suspected case that the retailer be obliged to furnish proof of honest possession, proof independent of the absence of certain cabalistic revenue marks on the box. It is quite enough to put on the retailer the onus of such proof. Such proof the record of his invoices supplies.

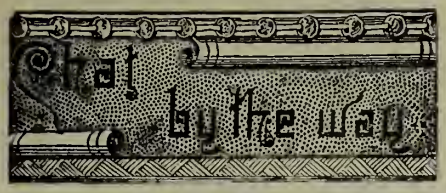
With reference to selling tobacco in quantities less than a box, the Minister suggested that the trade could get tobaccos put up by the manufacturers in smaller packages, say of five or ten pounds' weight. The committee shewed him that this would enhance the cost and eventually deteriorate the quality of the tobacco, and that when black tobaccos were put up in buiks lighter than seventy pounds, there was loss from damage through contact with the wood, through the insufficiency of the pressure, through saturation. Therefore, if tobacco were put up in still smaller packages, the step would be equivalent to a debasing of the tobacco offered to consumers. There would likewise be increased loss to the dealers.

THE VERDICT OF THE WORLD.

The man who conducts his business on the theory that it doesn't pay, and he can't afford ro advertise, sets up his judgment in opposition to that of all the best business men in the world. With a few years' experience in conducting a small business on a few thousand dollars of capital, he assumes to know more than thousands of men whose hourly transactions aggregate more than his do in a year, and who have made their millions by pursuing a course that he says doesn't pay. If advertising doesn't pay, why is it that the most succeesful merchants in every town large and small, are the heaviest advertisers? If advertising doesn't pay, who does the most business? If it doesn't pay to advertise, why do the heaviest business firms in the world spend millions of dollars in that way? Is it because they want to donate those millions of dollars to the newspaper and magazine publishers, or because they don't know as much about business as the six-for-a-dollar "store-keeper" in a country town, who says money spent in advertising is thrown away, or donated to the man to whom it is paid? Such talk is simply ridiculous, nnd it requires more than the average patience to discuss the proposition of whether advertising pays or not with that kind of a man. His complacent self-conceit in assuming that he knows more than the entire business world is laughable, and reminds us of the man who proved that the world doesn't revolve by placing a pumpkin on a stump and watching it all night.—Burlington Republican.

Mr. W. Boulter, of Picton, Ont., president of the Canadian Packers' Association, passed through Toronto on Sunday to attend the meeting of the Western Canned Goods Association of the United States at Indianapolis, Ind., which meets on the 12th, 13th and 14th. On Tuesday a meeting of all the presidents of the different associations of the United States will be held to form a national association to include Canada. The Canadian association interests will be carefully looked after by Mr. Boulter. Mr Ferguson of Delhi, chairman of the executive committee will meet him at London.

It is easy to show that a 3-inch advertisement by the year will cost much less per thousand for its circulation than any method of distributing circulars. If a tradesman could get his circulars free, he could not get them before the public for twice the price that his advertisement costs him. Circulars have their use, and this is no argument against their value, but a simple comparison showing the extraordinary advantage which the newspaper affords the advertiser.—Rome Sentinel.



The New England Tea Co., is now in Port Hope with a stock of diamonds and tea.

The store of R. Hamilton, 144 Queen street, Toronto, was entered the other night and 20 lbs. of tea stolen.

B. O'Loughlin, of Yarker, says G. l. Ham, the merchant reported to have left Napanee under a cloud, forged his name to a note for $500.

Mr. Beatty, the Toronto wholesale carpet merchant whose sudden death took place last week, began as a general merchant in Omemee.

F. J. Schrader, cigar manufacturer, Hamilton had his premises broken into on Thurday night, and about 40 boxes of cigars were stolen there from.

It is proposed to incorporate the Bushnell Company (limited) to carry on petroleum works at Montreal. The capital stock is placed at $100,000.

W. E. Shipley & Co., general merchants of Ailsa Craig, have dissolved partnership. The business will hereafter be carried on by Mr. Geo. Shipley.

The steamer Halifax took to Boston a cargo valued at $150,000, mostly refind sugar, from the Halifax refinery for the upper provinces and Pacific coast.

Thos. and Fred. McConnell were arrested by acting Detective Black the other night, charged with breaking into the general store of Denham & Ashworth, 474 Yonge street.

One night last week the general store of Messrs. Bemrose Bros. Bradford, was entered by burglars. A quantity of woollen goods was carried off, and a few cents that were left in the till were also pocketed.

Mr. W. H. Smith, wholesale commission merchant, Toronto, is rapidly recovering from a severe sickness, which has confined him to his bed during the last month. The doctors have pronounced him out of danger, and it is hoped in a few days he will be able to attend to business as usual.

The grocery firm of Buckley & Simpson was dissolved on Tuesday. Mr. Buckley withdraws from the business and in future it will be carried on by Messrs. Donald Simpson, & Co. Mr. Simpson is one of Sarnia's most popular and energetic business men and the business is bound to prosper under so competent a management.

A reader of THE GROCER in a city in Western Ontario is compelled to retire owing to ill health, and wishes to dispose of his business or rent it for a term of years. It is a complete general store. At present there is a stock of dry goods, groceries, flour and feed, boots and shoes, etc. There is a shoe shop, wood yard and tailor shop in connection. The turn-over in the year is about $25,000. An energetic man could double this amount. Besides the proprietor there are now employed three clerks and a boy. For fuller particulars apply at THE GROCER office.

One of our reporters had a short conversation with a subscriber, J. F. Gibson, Yonge street, about collections this week. Mr. Gibson says in fifteen years he has not had one hundred dollars bad debts on his books. He spoke of one instance where a lady had owed him a bill for twelve years, but last season came in and paid it. Such a showing as the above was not obtained by carelessness.

Robert F. Kingsmill, London, who has carried on a general dry goods business for the last three or four years, has put up his shutters and closed his store. Mr. Kingsmill is paying his debts and going out of business. There is no assignment, but the dullness in trade of the past few months has sickened him of the business, he says.

At the meeting of the Central Farmers' Institute in Toronto last week, the following motion was submitted and carried : "That we do hereby endorse the bill of Clarke Wallace against combines, and that a deputation consisting of the president, vice-president, secretary and Messrs. Kells and Vallance be appointed to interview the Dominion Government on the question."

The firm of Hamilton & Huether, general merchants, Walkerton, was dissolved on Feb. 1st, and on that date a new firm of Huether Bros. began its mercantile life in Walkerton. A few yars ago Mr. J. Huether came to Walkerton as a clerk, and since that time has risen to be junior partner in a strong firm, and has now taken his brother, Mr. W. B. Huether, into partnership with him.

At a late meeting of the Toronto City Council, Licence Inspector Awde submitted a proposal that all farmers who peddle produce from door to door take out a license After some discussion the matter was referred to the Markets Committee, the reason for this being that the committee is of opinion that the Local Legislature would not allow such a tax on the farmer, and the City Solicitor thonght this matter could be dealt with by that council.

The new Government fish hatchery in Ottawa has been completed, and this week some millions of fish ova from the Newcastle and other establishments will be placed in the hatching troughs. The hatchery will be in charge of Mr. John Walker, who for the last seven years has been employed at the Newcastle establishment. A large supply of "sock-eye" salmon ova from the Fraser river hatchery is now on its way east and will be incubated there.

At a large and representative meeting o the Perth Board of Trade, for the purpose of organizing and election of officers for the ensuing year, the following gentlemen were elected : William Meighen, president ; T. H. Code, vice-president ; W. B. Hart, secretary ; W. A. Meighen, treasurer. Committees were appointed to confer with the town and county councils, in reference to the toll roads. The tax exemption question was also fully discussed, and the papers sent by the Ontario Government, on this question, were carefully considered and answered.

The Novelty Tea Company with its jewellery prizes has vanished from St. John, N.B. They left on the day set for the prosecution of the concern under the Lottery Act, but the proprietors did not wait for a verdict. It is supposed that the "company" went to Halifax. After the departure a party calling himself Pickett arrived, who said that he was the representative of the Importers' Tea Company, which does business in several cities. He charges Cox, one of the Novelty men, with embezzling $500 from the Importers' Company, and has gone in pursuit of him to Halfax.

A delegation of crockery manufacturers had a lengthy interview on Thursday morning with Hon. Messrs. Bowell and Foster. They were accompanied by Mr. Curran, M. P. They asked that the duty on crockery be increased and that certain raw materials used in the industry be put upon the free list. The manufacturers complain that a large quantity of imported goods is not appraised at the proper value, and that on this account they labor under great disadvantages. They say that the industry is becoming a very important one in Canada, and therefore is entitled to protection. The firms represented were the Dominion Sanitary Works, St. Johns, P.Q.; St. Johns Stone Chinaware Co., St. Johns, P.Q.; British Porcelain Works, St. Johns, P.Q.; Messrs. Campbell, of Hamilton, Ont.; Glass, of London, Ont., and Hart, of Belleville.



Home Made

Marmalade

JAMS, JELLIES

PACKED BY

Alexander Cairns, Paisley, Scotland.

BLAIKLOCK BROS, Agents,
17 Common St., MONTREAL.

These goods are guaranteed to be of the very finest quality, and are specially supplied to Her Majesty The Queen. To be obtained from all first-class grocers.

TORONTO AGENTS :—Steel, Hayter & Co.

INSURANCE ADJUSTMENT.

Articles appear in print from time to time on the difficulties that Fire Insurance Companies have in adjusting losses, and from the tenor of some of these articles people are led to believe that there is a good deal of rascality practised by country merchants and others where fires occur, indeed the opinion prevailing largely among insurance men is that a large proportion of the fires where the risks are pretty well insured are incendiary fires, and that cooked statements are presented to prove claims.

In this article we propose to show the other side of the question. We admit that incendiary fires do occur, we also admit that insurance companies are sometimes defrauded by false statements prepared by the assured, but we are unwilling to admit that there is the amount of business immorality existing throughout Ontario that some insurance inspectors and adjusters would have us believe.

Any unprejudiced individual reading the Statutory Conditions on a policy will come to the conclusion that there is no class of corporations whose interests are more protected by Act of Parliament than fire insurance companies, in fact the conditions are of such a protective nature that one would suppose representatives of these companies had legislated alone in this matter, and yet they are not satisfied with the Acts of Parliament passed on their behalf, they must have still better terms on which to take a risk and print on their policies, variations in conditions, which, if they could be legally enforced would be a great injustice to the assured.

As our publication circulates largely among the country merchants, we think it in their interest to sound a note of warning on this subject.

When the local agent of a company takes a risk, the assured usually gives him the cash, or a promise to pay the premium, signs his name to a blank application which the agent at his leisure fills up. In a great many cases this application is not properly filled up, sometimes through carelessness on the part of the local agent, and frequently through his want of knowledge of the business in which he is engaged. We would recommend every country merchant when insuring his stock to fill up the application himself, and if he does not thoroughly understand it, he should get his solicitor or some other competent person to do it for him, for if a fire occurs the company will tell him that the local agent was not their agent, but the agent of the assured, and will hold the assured responsible for all errors.

In cases where there are policies in several companies, he ought to be sure that all the policies are concurrent, and that the companies are notified of the other insurance. These notifications should be written by the assured, copies kept by him, and the originals mailed by registered letter to the head offices of the different companies.

The best kind of policy for a general storekeeper to take is a blanket policy covering equally all of the different lines of goods kept in stock and also his shop furniture. If he insures each class of goods separately, he will have no end of trouble in getting the loss adjusted. The adjusting of a loss under any circumstances is a serious matter, and in cases where books are kept without a merchandise account it is a very complicated affair.

From information we have obtained on this subject we are compelled reluctantly to state that a large number of the Mutual and a few of the smaller stock companies do not try to pay the actual loss sustained, but try to pay the smallest amount they can succeed in settling for. They send out men as appraisers and adjusters who go about their business more like detectives hunting up evidence to condemn a criminal than like business men ready to deal on business principles.

Their motto is, "consider every man a rogue until he is proved an honest man." They pay more attention to the evidence of enemies than to that of friends of the assured, or persons whose opinions are likely to be unbiassed, and should incendiarism or fraud of any kind be suggested by some with whom they converse, they shrug their shoulders or give some other indirect hint in a way that sets the tongues of the gossips wagging. The appraisers sent out by some of these companies, in too many cases, instead of trying to meet the appraiser of the assured in a friendly spirit to arbitrate in a friendly manner on the amount of damage done to the goods, will talk learnedly about the different kinds of damages, consequential damages, and a variety of other damages that exist only in the minds of such men, will try and make the local man feel that he knows nothing about appraising, that the mysteries of the business are known only to a few experts, and in fact so bulldoze him that unless he, the local appraiser, has a pretty solid head on his shoulders the insurance company will get the benefit of the doubt in every case, and get an appraisement that is far from just to the assured.

We have heard of some of these men who could tell by the number of iron hoops found

EDWARD ADAMS & CO.
ESTABLISHED 1846.
Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,
Tobaccos, Wines and Spirits
95 & 97 Dundas St., London, Ont.

NEW FRUITS IN STORE.
Boxes Superior London Layers, 2 Crown; boxes and ½ Flats, Black Baskets, 2 Crown; boxes Blue Baskets, 2 Crown; boxes and ½ Flats Connoiseur Clusters; boxes Dehesa Clusters; boxes Dehesa Layers; boxes Dessert Clusters; boxes Imperial Dehesa Vega Layers; boxes Imperial Russian Clusters; boxes Finest Vega Layers.
Qtr. flats Superior Dehesa; ½ flats Finest Vega ½ flats Finest Dehese Layers.
Kegs Seedless Raisins.
Valencia F. O. S.—Selected and Layers—½ boxes.
Currants—Vostizza, finest and choicest, cases and ½ cases; Patras, Filiatra and Provincials in barrels, ½ barrels and cases.
Botger & Co.'s Jams, Jellies and Marmalade, in 1-lb. glass jars; also Solidified Jellies, half pints, pints and quarts.
Cunningham & DeFourcer Co.'s English Potted Meats.
EBY, BLAIN & CO.,
CORNER FRONT AND SCOTT STS., TORONTO.

ESTABLISHED 1842.
L. CHAPUT, FILS & CIE.,
WHOLESALE GROCERS,
No. 2 and 4 De Bresoles Street, Montreal,
Offer to the Trade Choice Barbadoes MOLASSES in Puncheons, barrels and half-barrels. Canadian and American SYRUP in barrels and half-barrels.
FISH.
Green CODFISH in drums and barrels.
Labrador HERRINGS, WHITE FISH, LAKE TROUT
British Columbia Salmon in Half-barrels

T. KINNEAR & CO.
Wholesale Grocers, Importers of
TEAS,
SUGARS,
ETC.,
47 Front St. East,
TORONTO, ONT.

DAVIDSON & HAY
Wholesale Grocers,
36 Yonge Street,
TORONTO, ONT.

FULL LINES OF
CANNED GOODS
INCLUDING THE
"Lynx" Brand of Salmon and
"Clover Leaf" Lobsters.
Teas, Sugars, Syrups,
and general Groceries
Sloan & Crowther
59, 61 and 63 Front St. East,
TORONTO.

H. P. ECKARDT AND CO
IMPORTERS
--: AND :--
Wholesale Grocers.
3 FRONT ST. EAST, TORONTO

after a fire the number of gallons of vinegar or molasses that were in a stock, could match odd boots into pairs, could form an estimate of the clothing destroyed by the number of buttons found in the debris, and of the total loss by taking stock of the ashes.

The unfortunate country merchant having got rid of the appraiser, perhaps after several sleepless nights, congratulates himself that the worst of his troubles are over, poor unfortunate man, he has only escaped from Scylla to Charybdis. The adjuster next appears on the scene to examine his books, then will he be called upon to show up a complete record of his daily transactions. With a properly kept set of books he may not have much difficulty in showing the amount of his purchases and the amount of his sales since last stock-taking, but his amazement will be great when he finds that he has to prove the profit he has made on every pound of tea, yard of calico, or pair of boots that he has disposed of, that deductions will be made for what the adjuster calls shop-worn goods, loss in weighing and measuring, shrinkage on produce, leakage, warpage, perhaps even stealage, and a variety of other ages that will make an aged man of him in a very short time.

The system of bookkeeping that he gained at a commercial college or from some local expert will avail him little. He will be paralyzed by the array of figures presented to his vision, which in all probability will harass him in his sleep, and make his life so miserable that he will accept the figures of the adjuster rather than run the risk of having his hair become prematurely grey through the mental effort required to steer him through the labyrinth of figures.

The remarks do not apply to respectable stock companies who charge fair premiums for the risks they take, but unfortunately there are a number of fire insurance companies, principally mutual, who try to do business below paying rates, and endeavor to settle their losses not on the principle of common honesty, but on the principle of taking as much of the loss as possible out of the assured.

We would recommend every country merchant to pay a fair premium to a respectable company rather than take a policy at a cheaper rate in a company that will throw obstacles in the way of settling a loss.

This is a matter that is also worthy of the consideration of wholesale merchants who have goods unpaid for in the hands of dealers throughout the country.

There is no art or science that is too difficult for industry to attain to."—Clarendon.

WANTED.
TO REPRESENT A
Manufacturing or Wholesale House
AS THEIR
AGENT FOR NOVA SCOTIA.
Good connection with the wholesale and retail grocery trade. Address,
AGENT, P.O. Box 496.
HALIFAX.

CANADA MILLS HAMILTON, ONTARIO.
W. G. DUNN & CO.,
Importers and Manufacturers.
21 Mincing Lane, LONDON, E. C. WORKS Croydon, Surrey.
WE would draw the attention of the Trade to our Mustards, which are prepared from the finest English Seed, giving the greatest satisfaction. The well-known brand Dunn's Baking Powder, "The Cook's Best Friend," has an enormous sale, it never gives trouble. Our Spices are perfection, the pure ground White and Black Peppers are the finest in Canada. Samples and Price Lists sent free on application. Our goods can be obtained through the Wholesale Houses, or direct from our Mills in Hamilton. Each package of pure goods is sealed with our guarantee. See Price current.

J. W. Lang & Co.,
WHOLESALE GROCERS,
33 Front St. East,
TORONTO.

PERKINS, INCE & CO.
Wholesale Grocers,
TORONTO.
IN STORE—
Prunes, Season 1889.
(SPHINX BRAND.)
—MALAGA FRUIT—
FINEST SELECTED VALENCIAS
SELECTED VALENCIAS IN LAYERS

WARREN BROS. & BOOMER,
IMPORTERS
AND
WHOLESALE GROCERS.
35 and 37 Front St. East,
TORONTO, ONT.
SUGARS, COFFEES AND TEAS SPECIALTIES.

THE
ST. LAWRENCE SUGAR REFINING CO'S
Granulated
and Yellows
ARE PURE.

- NO BLUEING -

Material whatsoever is used in the manufacture of

OUR GRANULATED.

- PUDDINE -



- JELLYINE -

FRUIT PUDDINE In following flavors:
Vanilla, Lemon, Orange, Almond, and Macarroni.

ROYAL JELLYINE In following flavors:
Currant, Orange and Lemon.

These are delicious and wholesome articles for desserts or invalids.

ELLIS & KEIGHLEY,
Wholesale Agents,
TORONTO, - - ONTARIO.

SNOWDRIFT BAKING POWDER Co.,
BRANTFORD, ONT.
IMPORTERS OF COFFEES
And Wholesale Manufacturers of the Celebrated
SNOWDRIFT BAKING POWDER
Mustards, Spices, Flavoring Exracts, and
Self-Raising Buckwheat Flour

The Best Food to impart Strength.
This is the Testimony of all who have used

JOHNSTON'S FLUID BEEF

The steadily increasing demand for it at this time of sickness is the best evidence that it is appreciated as a Strength Giving Food.

Williamson & Lambe
STORAGE
54 & 56 Wellington St. E., Toronto



TORONTO, FEB. 13, 1890.

GROCERIES.

Trade has been more active this week. A liberal fall of snow over the greater part of the country that has hitherto been without sleighing has brought out the farmers and brightened business up generally. Its effects are perceptible in increased travellers' and mail orders. There have also been more out-of-town merchants here during the week. Payments are fully as good as expected. Taking everything into consideration the prospects are much brighter than a couple of weeks ago.

CANNED GOODS.

Retailers are buying with increased freedom, and wholesale houses have also been more active buyers. There is, however, very great caution displayed. for orders are nearly all in small lots. Prices are steadily maintained. The only large sale noted for some time has already been reported, but the particulars have not been made public until this week. It was the lot of 1,000 cases, Ontario Company's 1888 pack, of tomatoes. They were sold by the trustees of the Burgess estate to a wholesale house here, and were afterwards purchased by Mr. A. E. Carpenter. He resold them to another house here at 90c. This house has done well with them, having sold out in lots of 50 to 100 cases at abont $1.10. Canned peaches were called for more freely, and holders are firm at $2.25 for 2's. More enquiry has been heard for salmon, but the market is in a very unsatisfactory condition. present prices afford no margin of profit to wholesalers. Good brands, such as the Drysdale, are offering at $1.60 to $1.65, and Horseshoe at $1.70, while off-grades can be bought as low as $1.40. Lobsters, on the other hand, are considered good property, and are firmly held; there are very few here. Finan haddies are offering at $1.35.

COFFEE.

Coffees have developed a good deal of strength the past week or so but especially Rio's and Java's. Fine samples of the former are hard to get on this market at even fancy prices. The New York Bulletin referring to Javas says : "The upward movement of prices of Java coffee at first hands latterly, along with the strong position of supplies on the spot and "points" on future supplies calculated to foreshadow even a stronger situation later on, are beginning to have a somewhat pronounced effect upon the jobbing market. Jobbers have purchased with some freedom the past few days, thereby placing themselves in a fair position for the time being ; but it is asserted that supplies in importers' hands have been cut down to a low point, and, furthermore, that the quantities due to arrive during the next three months are not equal to the average consumption. "Points" on Java coffee, like those on other commodities in which speculative interest figures prominently, may be taken with a measure of allowance. It is the fact, however, that an advance of ½c. has been established on actual sales within about a week's time, aed indications are greatly at fault if distributers are not satisfied that the advance has come to stay. In any event the advance paid to importers is firmly held for by jobbers. Not only that, but a certain amount of credence is given the representations as to supplies for the future, while the prophecy of a rise in the first cost to 25c. ere long is looked upon as likely to be realized.

DRIED FRUIT.

This market has not attracted much attention during the week. Cables have been quoting an advancing market on prunes; prices abroad are now on a higher basis than they are here, efforts have been made to get an advance here ; but though stocks are not large, they are ample, and it is impossible to get higher figures; hogsheads would, it is claimed, cost 4¾c. to lay down, but sales are being made at 4⅜ to 4½c. Currants are quiet and steady at 5⅜ to 5¾c. for ordinary in barrels and halves. Dates are plentiful at 5¾ to 6c. Figs are firmly held; natural are very scarce. More inquiry has been heard for Valencia raisins but prices are still about 6⅞ to 7c. for good to prime off-stalk, and 8½c. for layers. There is a fair supply of dark Sultanas at 9c., but the brighter qualities are scarce and firm; Malaga fruits are dull and easy.

SUGARS.

The sugar market is in an uncertain condition. Values have now reached the lowest point they touched a year ago. On this market there were sales of low grade yellows at $4.87½ two weeks later than this a year ago, and a large buyer might get a no brand at almost this figure to-day. The market commenced to recover last year late in February. With this experience in view some of the trade who are inclined to speculate, and who were large buyers a year ago, are now inclined to be buyers. In this they have been encouraged by the advance of ⅛c. in soft refined in New York and the strong advices telegraphed from there and cabled from Europe. The situation is somewhat different this year, however. Last season commenced with light stocks. The high prices of 1889 increased the production and now the beet crop exceeds that of last season by 742,000 tons. Total stock in all the principal countries on the latest even date of January 1 was 1,323,910 tons, against 996,260 tons on January 1, 1889—say, 327,650 tons excess. The stock at latest uneven dates is 1,340,476 tons, against 1,082,360 tons at same time last year.

On spot there has been no change in values. Yellows have been selling nominally from 5⅛c. up, but 5c. is not an unusual figure. Whites are unchanged. Refiners are talking firmer, but there has been no actual advance.

SYRUPS AND MOLASSES.

Syrups quiet and easy. There is also an easy feeling in molasses. Ordinary Porto Rico are offering in hogsheads at 33 to 34c. and in barrels at 33 to 34c.

TEAS

There has been a little better general demand on spot. Values remain about the same. Low grade blacks are very plentiful and of good value. Some very nice teas were offered to-day at 4¾d. here. Low and medium greens and Japans are firm. A better tone is noticed in the market for these grades.

The local demand for Indian teas is a fair one, especially for well made medium Pekoes. In London the concerted action of the selling brokers and importers to regulate the supply have imparted more strength to the market and medium Pekoes have rallied. For Pekoe Souchongs, and cheap brokens, up to 8d. the bidding continues very brisk. Ceylons are in good demand locally. The London supply continuing large was only disposed of at a further decline of a farthing to a half-penny under last week's rates.

BUTTER AND CHEESE.

The prices appear to become relaxed as the weather improves. The reason appears to be that the quantity increases, but the quality is stationary. There is a very liberal supply of rolls. These now bring 12½ to 14c. the latter price not being often paid, as very good butter in this form is scarce. Good dairy tub butter is 14 to 16c. Exceptionally good is 17c. but there are very few tubs bring above 16c. and not many bring that. Of store pack there is still little bought, prices running from 8 to 13c. Some houses have upwards of two tons of this class of butter, the accumulation of the season's buying, and for which there has been no market, local or distant. Pound rolls are plentiful, but represent better making than the other classes. Consequently prices have not fallen, they are 20 to 22c. Creamery tub has got down to about the same price, 20 to 22c. but some of it yet goes at 23c. It is becoming scarcer but its age is now against it. There seems to be as much butter made now as there was in the fall, although it is not usual for this to be the case. The market, however, indicates no slackening of the dairies.

Cheese is at the prices long current, 10 to 11c. for that of the early autumn make, and 8½ to 9½c. for early summer cheese. The stock in the hands of dealers show no signs of failing, and there is little chance for the higher prices asked by the makers being paid before late in spring.

SALT.

The salt market for the week is very active. The following are the prices reported by the Toronto Salt Works : 3 cars coarse sack salt, 70c.; 2 cars barrel salt, $1.40; 1 car dairy sacks $1.18. Smaller quantities have sold at, barrels $1.45; sacks coarse 85c.; ¼ dairy 45c.

COUNTRY PRODUCE.

APPLES—Prices have improved, not that there is a better demand but that a superior class of fruit is making its way into the market. Farmers appear to have disposed of all their poorest apples, keeping their best in reserve for a later market. However, the quantity offering is not large. Prices are $1.75 to $2.85.

BEANS—Are $1.50 to $1.65. There have been no sales since last report.

DRIED APPLES—Are dull at 5½ to 6c.

EVAPORATED APPLES—Old are 8 to 9c. New are 10 to 10½c., and in some cases 11c. There is little doing.

EGGS—Limed are nominal at 12 to 13c., but holders are satisfied with nearly any price. Fresh are 14 to 15c., and the upper figure is not very firm. Strictly new-laid are 17 to 18c., but they must be unquestionable and in very small lots.

GAME—Has now ceased to be of interest. The stocks are run out.

HAY—The market has improved slightly. No. 1 loose on the street is $11 to $13.50. No. 2 is $7 to $10. The supply has fallen off slightly since last week. On the track No. 1 is $10; No. 2 is $7 to $8.

HIDES—Cured are 4¾c. Green are 4c. for No. 1, 3c. for No. 2 and 2c. for No. 3.

HONEY—The market continues moderate. No. 1 clear is 11½ to 13c., and comb honey is 12 to 14c.

HOPS—Are 10 to 12c. for old, and 13 to 15c. for new. There is a full stock in the country and prices are apt to continue low.

KNOX, MORGAN & CO'Y
WHOLESALE DRY GOODS IMPORTERS
31 Major Street, Manchester. Hamilton, Ont.

FOR SPRING 1890

WE DIRECT THE ATTENTION OF WESTERN ONTARIO MERCHANTS To our Towellings, Table Linens, Plain and Checked Hollands, Striped Linen Drills. Worsted Pantings, Scotch Tweeds, bought before advance. Prints and Satteens, Latest Novelties, special Cloths and Finishes. Parasols, Curtains and Hosiery.

SEE SAMPLES NOW IN TRAVELLERS' HANDS.

MARKETS—Continued

OATS—In farmers' loads are 30 to 31c. On the track they are 29 to 30c.

ONIONS—Are $1.60 to $1.80. The market is still dull.

POTATOES—Are growing cheaper. Reports from Montreal say the market is very fully stocked. One car-load was bought here this week at 45c. The price they are now worth is 50c., but this is not low enough for buyers to take any interest. In small store lots potatoes are 60 to 65c. per bag.

POULTRY—Turkeys are growing scarcer and dearer. They bring 11 to 13c. Geese are 8 to 8½c., and are scarce. Ducks are scarcely to be had for 80c. to $1. Chickens are 50 to 70c., and the market is poorly supplied.

SEEDS—Red clover is $3.50 to $3.75. Alsike is $4 to $5.75. Timothy is $1.25 to $1.50. Local business is very dull, most of the seed so far having to be imported. The above are the prices paid here by wholesalers.

SKINS—Sheepskins go from $1.10 to $1.30. Very rare ones bring $1.40. No. 1 calf are 6c. and No. 2, 5c.

STRAW—Hardly a load of loose now appears on the market, another scarcity of it can't bring the price beyond $3 to $4. Oat straw sheaves are $6 to $7.50. Tight pressed oat is $6 to $6.50.

Tallow—Rough is 1¼ to 2c. and rendered is 5 to 5¼c.

Wool—In the fleece is virtually out of the market. It quotes yet, however, at 22 to 24c. Extra super pulled is 30c. super is 25c. and lowest grade is 24c.

CRANBERRIES.

There are some dealers who have a few left. They are now $5 per crate, and $11 to $14 per barrel, with the latter price ruling. Frozen ones are to be had at $4 per crate, but the difficulty is to keep them frozen.

FISH.

The prices are not yet affected by approach of the season of greatest consumption. Steak cod, which is now 7½c., is the only kind that has gone up. Whitefish are 7c. per pound, salmon trout, 7½c., salted sea salmon, $12 per barrel, fresh cod, 5c. per pound, haddock 5 to 5½c., Labrador herring $5 to $5.50 per barrel, and $3.25 to $3.75 per half-barrel, shore herring $4 per barrel, and $2.25 per half-barrel, boneless cod 6 to 8c. per pound, boneless fish 6c.

GREEN FRUIT.

Valencia oranges are firm at $5, though some few are to be had at $4.50 Florida russets and fancy brights are still coming into the market, perhaps the choicest of them are now on sale. They are at about the same price, $3.50 to $4. A few early Messinas are now in stock at $3 to $3.50 per case. The latest arrivals are from California. The navels were in some stocks ten days ago. They are $6.50. The Riverside Seedlings are now in and sell at $4.50. Mediterranean sweets are also on the market at $4.75. Lemons are slightly easier, in keeping with the relaxing of the epidemic. Palermo oranges are $ 5.00 to $5.50 in 300's., and $3 to $5 in 350's. Messinas are at the same prices. Yellow bananas, the only kind yet here are $2.25 to $2.50. Malaga grapes, not all gone yet, are $14. Sweet potatoes are $6.

PROVISIONS.

BACON—Long clear is 7¼ to 7½c. Breakfast is 11c., and roll is 8½c.

LARD—Canadian 8½c. in tubs, 9c. in pails. American ½c. less on each.

HAMS—Smoked are 11c., and green are 10c.

MESS PORK—Heavy is $13.50. Choice Canadian short-cut is $14.50 to $15.

DRESSED HOGS—Heavy run from $5 to $5.50. Mediums are $5.40 to $5.60. Select weights are $5.75 to $6.

DRY GOODS.

The improvement in the weather has not been long enough yet to be felt in the dry goods trade. From whatever causes, however, there is noticeable a slightly increased activity, which may be due in some measure to the fact that a critical date has been tided over, and encouragement and relief work to produce a better feeling. There seems too little money for a large business to be done, and the weather is not decided enough to warrant heavy buying. There is simply a quiet trade.

MONTREAL

MONTREAL MARKETS.

FEBRUARY 14, 1890.

GROCERIES.

We have nothing special to note this week. the great improvement in trade generally, noted in our last, continues to increase, and things are now becoming quite active. Payments can hardly be called slow.

SUGAR

The sugar market remains unchanged. The expectations are that unless the New York markets stiffen up a little there will be a drop of ⅛c. here. In the European and foreigh markets, sugar has become stronger. A leading New York sugar broker writes a house here as follows:—"The

STUART, HARVEY & Co.
Importers and
WHOLESALE GROCERS
A Large and Well-Assorted Stock of
Teas, Sugars and General Groceries
HAMILTON, ONT.

W. H. GILLARD & CO.,
Hamilton, Ont.
Wholesale Grocers
IMPORTERS
Japan, China, Indian and Ceylon
-: TEAS :-
MANUFACTURERS OF THE
Celebrated Diamond Spices.
W. H. Gillard. John Gillard. H. N. Kittson.

JAMES TURNER & CO.,
Hamilton, Ont.
STEAM COMPRESSED COD.
This fish is packed in pound cartoons, prepared in such a manner as to retain exact flavor of the fish, and guaranteed to keep nice a year. Our grocers who handle fine goods, say this is the nicest fish, and the only safe way of handling prepared cod. Try sample case of 40 pound cartoons—you with be satisfied.

J.CLEGHORN&SON
WHOLESALE
Fruit, Fish & Oyster Dealers
94 Yonge Street, Toronto.

CALIFORNIA ORANGES.
We have our first Car of Riverside Oranges for the season just in.
Riverside Seedlings, 150 to 200 size.
Mediterranean Sweets, 150 to 200 size.
Washington Navels, 126 to 176 size.
The season being 6 weeks earlier than last year fruit is fully ripe and of extra sweetness and flavour. Send for sample box of each and from this on you will use no other oranges.
Car Fancy 300 "Cuccio" Lemons, the finest pack in the world in stock.

TORONTO
Produce Commission Co.
W. B. WEIL, Manager,
74 COLBORNE STREET.
Consignments Solicited.
Liberal Advances, Ample Storage Capacity.
Butter, Eggs, Cheese, Etc. Baled Hay and Grain.

FOREIGN FRUITS
R. S. GALLAGHER,
FRUIT AND COMMISSION MERCHANT,
TORONTO.
111 & 113 King St. E., 77 Colborne St.
Telephone 1617.

beet market seems to be rising, influenced no doubt by the fact that European holders see our markets bare of stock; in the meantime our refiners drop the price of refined, hoping, no doubt to influence selling markets but will, I think, be disappointed and perhaps be caught very short should we have any demand for refined. The N. Y. Trust have hardly three days meltings with any active demand."

Prices unchanged, viz: Granulated 6⅞ to 7⅛c.; yellows 5 to 5½c.

SYRUPS AND MOLASSES.

There is nothing new to note in syrups, which are quiet and unchanged prices. There was considerable excitement in the molasses market here last week over the advertised sale of 1,400 puncheons Barbadoes, the disputed lot of Ward, Carter & Co., and John Pinder & Co., some feeling that if properly nursed would realize 45c. About fifty merchants were present at the sale. The first lot consisting of 92 puncheors was knocked down at 42c. The next lot of 121 puncheons went more slowly. It was bid up to 39⅞c., at which point buyers seemed to stick. It was decided by the parties owning the goods to withdraw them, which was accordingly done, and the sale brought to an abrupt conclusion. It has been generally understood that stocks were light, but such is not the case, as Ward, Carter & Co, hold 1,400 puncheon; Magors Bros. 1,000; Tiffin Bros. 1,000, and outside of these 1,000 are held.

A cable from Barbadoes states that the market is open at 14c. and $4, which means 35 to 38c. here. Quotations are: Syrups, medium 50c., light 60 to 70c. per gallon. Molasses, Barbadoes, under car load, hhds. 45c.; bbls. 48½c.; Porto Rico, 38c.; Antigua 39 to 40c.

DRIED FRUIT.

There can be nothing new said of dried fruit since our last. Valencia raisins and currants are still quite active, the former slightly advanced. Dealers have held back so long before buying, looking for lower prices, that they have run themselver short, and are compelled to buy at present figures, which show no indication of a drop on account of small stocks ; if anything, they will advance. Prices remain unchanged. Quotations are : London layers, $3 to $3.25. Sultanas are quoted 8½ to 12c., lower grades of which are very poor stock. Currants 5½ to 6c. for Provincials, and Vostizza up to 7 to 7½c. for choice cases. Prunes range from 5 to 7½c. Eleme figs, 9 to 11c. Malaga figs, 5 to 6c. Dried apples, 7c. Evaporated apples, by car load, 9 to 10c. Layer Valencias, 8¼c. Valencias are quoted at 7 to 7¼c.

TEAS.

There is really nothing doing in teas more than the ordinary business Prices unchanged but firm.

COFFEES

The market continues very firm at unchanged prices. Moca, 28 to 30c. Java, 24 to 29c. Jamaica, 18 to 22c. Rio, 19 to 20c. Plantation Ceylon, 19 to 24c. Marcabo, 18 to 22½c.

NUTS.

Trade continues quiet at unchanged prices. Tarragona almonds, 14 to 15c. Ivica, 12½ to 13c. Ordinary French walnuts, 10 to 11c. Grenobles, 14 to 16c. Filberts scarce at 9½ to 10c. for Sicily. Brazil nuts, 9 to 12c.

CANNED GOODS.

We again note an active demand in canned goods which will no doubt continue as the season advances. Tomatoes seem to be rather scarce and higher prices are looked for. Corn remains firm. Peas are very scarce. Following are Association prices: Corn, $1.20; marrowfat peas, $1.15; sweet peas, $1.25; tomatoes, $1.20; stringless beans, 85c.; butter beans, 90c.; apples, 3 lb., $1.05; per gal., $2.35. Canned fruits are fairly active. Strawberries are scarce and have advanced. Quotations: Pine apples, $2.25 to $2.40; strawberries, $2.35 to $2.50; peaches, $2.15 to $2.25; plums, $1.75 to $2.00; pears, $2 to $2.10. Canned fish has become quite active. Lobsters scarce at $6.80 per case. Mackerel very scarce at $6 per case. Salmon, now taking the place of mackerel, owing to the scarcity and high price of the latter, are lower, and is now quoted at $1.65 to $1.70. Sardines are now moving pretty freely at the advanced prices, viz., $8 to 10.

FISH.

The fish market continues quite active at unchanged prices. Demand for Labrador herrings continue good, and low grades have been sold at $3.75, while better lots are bringing $4 to $4.25, with half barrels at $2.50. Newfoundland shore herring are $3.50, and Cape Breton at $4.50. Quotations are : Green cod, No. 1 large, $6.25 to $6.50. No. 1, $5.50, with haddock at $4.50 to $5. British Columbia salmon remains steady at $11 per barrel. Sea trout, $9. Dry cod, $4 to $4.50. Lake trout, $4.25. White fish, $5.50 to $5.75 per half barrel. Salt water eels, 6½c. per lb. Smoked herring, 11 to 13c. per box.

Quotations for dried fish are : St. John bloaters 90c. to $1 per box ; Yarmouth $1.25 to $1.35. Finan haddies, very firm, stocks light, 6¼c. to 7½c.

HAY, STRAW AND FEED.

Since our last the receipts of hay have not been so large owing to the recent mild weather which broke up the roads considerably in the country, consequently the offerings have not been so heavy, but quite ample to fill all requirements. The demand has been good and the market has ruled active and steady at the recent decline in prices. Choice hay is somewhat scarce and we quote choice timothy at $9 to $9.50 and inferior at $6.50 to $7.50 per hundred bundles. There has been an active demand for straw of which the offerings are fair, and prices steady at $4 to $6 per hundred bundles as to quality. The market for pressed hay has ruled quiet and steady on account of the limited demand which is usually the case at this season of the year owing to the fact that buyers generally prefer loose hay, especially when they can buy it at such low prices. The offerings of pressed hay are large but values are unchanged. We quote : No. 1, $9.50 to $10.50 ; No. 2, $8 to $9, and No. 3,

CONSIGNMENT
COARSE
LIVERPOOL SALT
NOW ARRIVING.
Send for Quotations.

ESTABLISHED 1869.
STANWAY & BAYLEY.
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST. TORONTO.

Packers' Agents
—FOR—
Canned Goods
Evaporated Apples,
ETC., ETC.
Correspondence Solicited.

Montreal Markets—Continued.

$6.50 to $7 per ton in car lots. The demand for feed has been fair at steady prices. Mouillie sold at $20 to $22 per ton, bran at $12 to $13, and shorts at $14 to $16.

FLOUR AND GRAIN.

GRAIN—The market remains stagnant, and no change can be reported. We quote: Wheat No. 1, hard Manitoba, 99c. to $1 ; No. 2, do., 97 to 98c. ; peas, per 66 lbs., 70 to 71c. ; oats, 30 to 31c. ; corn, in bond, 40 to 42c. ; barley, 48 to 53.

FLOUR—A fair business was done in a jobbing way ; otherwise there was nothing doing. No sales were reported on 'Change. We quote : Patent winter, $4.75 to $5 ; patent spring, $4.75 to $5 ; straight roller, $4.50 to $4.75 ; extra, $4.15 to $4.30 ; superfine, $3 to $3.75 ; city strong bakers', $5.80 to $5.90 ; strong bakers, $4.25 to $4.60 ; superfine (bags), $1.50 to $1.75 ; extra (bags), $1.75 to $2.00.

EGGS.

Eggs are very dull. Fresh new laid eggs are scarce, and are worth 22c., and the common price for the usual stock is from 14c. to 17c.

GREEN FRUIT.

We quote the following prices for to-day: —Valencia oranges, $4.50; Messinas, $3 per box of 300; Floridas, $4 to $4.50 per box; apples, $3 to $4 per barrel; Malaga grapes, $8 to $8.50; cranberries, $10 to $12; lemons, $4.50 to $5.

PROVISIONS.

Dressed hogs are pretty slow, and carload lots are worth from $5.70 to $5.90 for light, and down to $5.60 for heavies. We quote: —Canada short cut, $14.50 to $15. Western short cut, $13 to $13.50. Western mess, $12 to $13.25. Hams, city cured, 11½c. to 12½c. Lard, 8¼ to 8¾c. Bacon, 12 to 13c. Dressed hogs, $5.70 to $6.

BUTTER AND CHEESE.

CHEESE—The shipments for the past week were 11,534, bringing up the total shipment to date since the close of navigation to 144,922 boxes, of which 79,681 were on local and 62,241 on through account. A sale of a good sized block of cheese at 10c. for shipment is reported. We quote: Finest Septembers, 10¼ to 10½c. Finest Augusts and Octobers, 9¾ to 10c. Good to fine, 10 to 9½c.

BUTTER—There is very little doing in butter of any kind, but fine is being firmly held. Roll butter brings 13 to 15c. We quote:— Finest creamery, 23 to 24c. Finest townships, 19 to 21c. Fair to fine, 13 to 16c. Morrisburg, 13 to 17c. Western, 11 to 16c Rolls, 14 to 17c.

MONTREAL NOTES.

The difficulties between Mr. John Pinder, commission merchant, and Messrs. Ward, Carter & Co., wholesale grocers, have been amicably settled to the satisfaction of both parties.

Tiffin Bros. have secured another 20 days extension in order to carry out successfully their arrangements for the payment of their first dividend. Mr. Heward has also disposed of his claim on them.

The regular monthly meeting of the Montreal Retail Grocers' Association was called for last Thursday night. The noble few turned up as usual but not enough to form a quorm, so they adjourned.

In our issue of last week we referred to Messrs T. A. Morrison & Co., of this city, having secured the sole agency for Canada for Harrison & Crosfield's teas. We should have said the sole agency for Montreal.

Mr. F. James Gibson, of Bryant, Gibson & Co., Toronto, favored THE GROCER with a call the other day. He is doing Montreal and East, laying down the law regarding the superior quality of pickles and sauces. He of course, refers to the "John Bull" brand.

Macaire Laurier, dry goods merchant, 2507 Notre Dame street, has assigned with $15,397 liabilities on the demand of James Johnston & Co., the chief creditors being all Montreal firms; James Johnston & Co., $5241, Thibaudeau Bros., $5184, McIntyre Sons & Co., $2748.

Our item in last week's issue referring to the method employed by Messrs. Hudon, Hebert & Cie. in their stocktaking has been read carefully by the trade here, and they all agree to a man that it is the only proper way of taking stock, if a true inventory of the stock on hand is desired.

L. Pelletier, grocer, Ontario street, was arrested on a capias at the instance of Messrs. Turner, Rose & Co., who claimed that Pelletier had left his goods to some of his creditors, and without settling with the complainants had gone to Quebec where they had him arrested. The bill was $119 and the expense of the capias was $190. Pelletier settled.

"The retail grocers of this city are not going to take a back seat with anyone" is what Mr. Thos. Gauthier a successful retail grocer, and Ex. President of the Montreal Retail Grocers' Association, thought when he allowed his name to be brought forward as candidate for Aldermanic honors, nor was he mistaken, as the overwhelming majority he received convinced him that he was about right.

HUDON, HEBERT & CIE.,

WHOLESALE GROCERS

—AND—

WINE IMPORTERS,

304, 306 St. Paul St.
143, 145 Commissioners St. MONTREAL.

Leonard H. Dobbin,

Manufacturers' Agent.

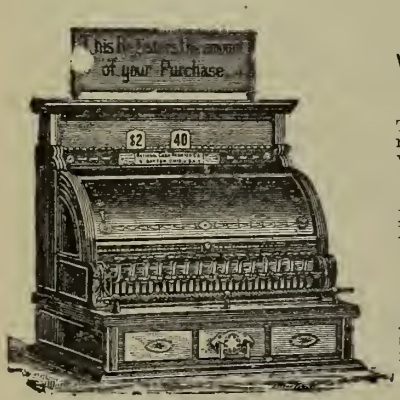
Jams, Jellies, Pickles, Lobsters, Mackerel
Canned Goods, Soups, etc.

REPRESENTING

Simcoe Canning Co., Huckins' Soups, Hamilton Vinegar Works, Elgin Condensed Milk, Luedemann's French Mustards.

41 ST. FRANCOIS XAVIER STREET.

MERCHANTS ATTENTION!!



DON'T DUMP YOUR CASH INTO A DRAWER and not know at night what is there till you count it. W. H. MAHER, in Chicago Inter-Ocean.

WILL YOU INVESTIGATE

The greatest check extaut on your Cash and Credit sales? A sure way to make a salesman careless is to keep no track of his mistakes. Failures to charge credit sales and mistakes in making change are the leaks that wreck many firms. Avoid this by securing at once

A NATIONAL CASH REGISTER.

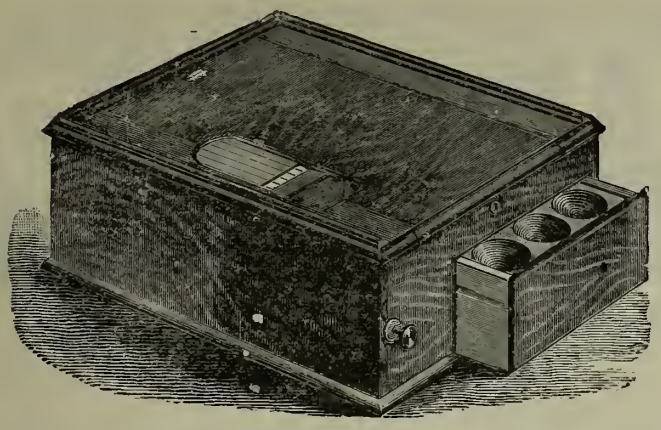
It gives you an absolute check on all your cash and credit sales; registering INSTANTLY, ACCURATELY and INDELIBLY, the smallest transaction.

Over Sixteen Thousand in Use.
Seven Thousand Responsible Merchants

Adopted our system last year. Why delay? Delays are dangerous. Start business this year with a perfect system. Keep check on the cents and the dollars will check themselves. Write us for list of users and testimonials, and drop any one of them a line and see what they say.

THE NATIONAL CASH REGISTER COMPANY.

J. A. BANFIELD & CO'Y, Agents, - - - - 67 YONGE STREET, TORONTO.



ERRORS STOPPED, CARELESSNESS IMPOSSIBLE
BY USING
The Automatic Cashier

You compel the entry of every transaction whether receipt or disbursemest before the cash drawer can be opened.

Cheap, Durable, Economical

Costing less than 1c. per day to operate.

ADMISSABLE AS EVIDENCE IN ANY LAW COURT, being an original mechanically correct record.

Canadian Cash Register Co.

Agents Wanted 29 COLBORNE ST., TORONTO.

C. RICHARDSON & CO.

MANUFACTURERS OF

The Celebrated Bull's Head Brand Pickles,

SAUCES, JAMS, JELLIES,

CANNED FRUITS AND VEGETABLES.

SPECIAL PRICES IN

CANNED TOMATOES.

EVAPORATED APPLES and MAPLE SYRUP

125 River St., Toronto.

WOODENWARE



THE

WM. CANE & SONS MANUFACTURING CO

OF NEWMARKET, ONT.,

Manufacturers of Pails, Tubs, Washboards Clothes-pins, Candy Pails, Lard Pails, Syrup Pails, also impervious packages for Oil, Paints, Varnish, Pickles, Etc.

Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

D-E-S-K-S

We Are The Leaders

NEWEST STYLES,
LATEST IMPROVEMENTS.

WE HAVE DESKS FOR ALL

DON'T BUY UNTIL YOU HEAR FROM US.

SEND FOR PRICE LIST AND CATALOGUE.

John M. Blackburn & Co.,
41 COLBORNE STREET,
TORONTO, ONT.

STEEL, HAYTER & CO

IMPORTERS OF

INDIAN TEAS

Direct from their Estates in Assam.

Assams, Kangras, Darjeelings and Indian Oolongs in Stock.

PROPRIETORS OF THE WELL-KNOWN

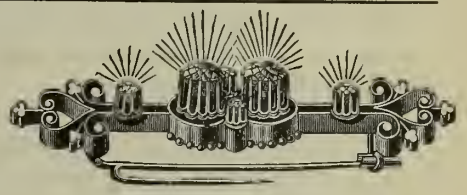
"Monsoon" Brand.

SAMPLES AND QUOTATIONS ON APPLICATION.

11 & 13 Front St. E. Toronto.

Calcutta and London Firm: Octavius Steel & Co

Telephone 2354.



NO. 60.

Price, $350.00.

DIAMONDS

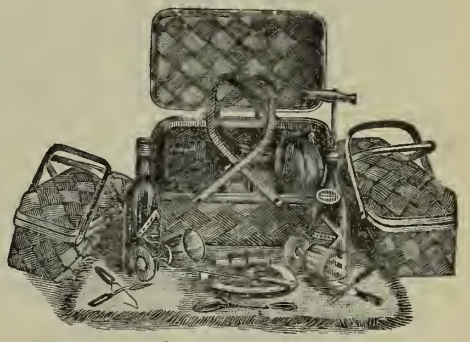
The finest Diamonds set in Rings for Ladies or Gentlemen, Engagement Rings in every style. Cuff Buttons, Collar Buttons, Studs, Ear Rings, Bracelets, Necklets, Sleeve Links, etc., in the Newest and Prettiest Styles, at the very Lowest prices. Correspondence solicited.

J. FRED. WOLTZ, Diamond Broker,
41 Colborne St., Toronto, Canada.

P. DOTY & SON,

SUCCESSORS TO

W. B. CHISHOLM, Manufacturers.





1, 2, 3, Bushel, grain and root, and all kinds of splint baskets, etc. Gardners' plant boxes.

YOUNG, ANDREWS & CO.,
Produce & Commission Merchants,

74 Front-St. E., Toronto.

We solicit your consignments. We do not speculate on your produce, we sell to the best advantage for you. We handle everything that the country merchant requires to send from home to sell. Our warehouse is in the centre of the commission business, Our cellars are airy and cool. Send us a small trial lot.

YOUNG, ANDREWS & CO.

W. RYAN

Produce and Commission Merchant,

72 FRONT ST. EAST, Toronto, Ont.

—DEALER IN—

WHITE FISH
SALMON TROUT,

Mess and Shortcut Pork; Long, Clear Breakfast and Roll Bacon; Hams; Lard; Dried and Evaporated Apples, etc., etc.

CREAMERY MEN AND MERCHANTS

Holding butter of good quality are requested to correspond with

T. W. CLARK,

Commission Merchant and Wholesale Dealer in Butter and Eggs.

Consignments solicited and business transacted for Ontario and other Eastern Canada Merchants.

VANCOUVER, B.C.

References: Bank of British Columbia, Bank of British North America.

SUNLIGHT SOAP
LARGEST SALE IN THE WORLD

Winner of THREE GOLD MEDALS in 1889---Paris, France, Ghent, Belgium, and Ottawa, Canada.

The Wide-Awake Grocer, even if he gets a smaller profit out of SUNLIGHT Soap than he does out of Inferior Soaps, recognizes the fact that the increased volume of business done by reason of keeping the BEST article, more than compensates for the smaller profit. The aim of every Grocer should be, to earn a reputation for selling THE BEST.

CANADIAN HEAD OFFICE:
77 ST. JAMES STREET, MONTREAL.

Ontario District Agent:
WALTER STARK, 62 Front Street East, Toronto.

BUSINESS HABITS.

We are frequently and very wisely bidden to remember that a sacred regard for the principles of justice forms the basis of every transaction and regulates the conduct of the upright man of business.

The following are worth repeating, and if adhered to strictly cannot fail to contribute largely to one's success :—

A man of business is strict in keeping his engagements.

Does nothing carelessly or in a hurry.

Employs nobody to do what he can easily do himself.

Leaves nothing undone that ought to be done, and which circumstances permit him to do.

Keeps his designs and business from the views of others, yet he is candid with all.

Is prompt and decisive with his customers, and does not overtrade his capital.

Prefers short credit to long ones ; and cash to credit at all times, either in buying or selling ; and small profits in credit case with little risk, to the chance of better gains with more hazard.

Is clear and explicit in all his bargains.

Leaves nothing of consequence to memory which he can and ought to commit to writing.

Keeps copies of all his important letters which he sends away and has every letter, invoice, etc., belonging to his business, titled, classed and put away.

Never suffers his desk to be confused by many papers lying upon it.

Keeps everything in its proper place.

Is always at the head of his business, well knowing that if he leaves it, it will leave him.

Holds as a maxim that he whose credit is suspected is not to be trusted.

Is constantly examining his books, and sees through all his affairs as far as care and attention will enable him.

Balances regularly at stated times, and then makes out and transmits all his accounts current to his customers, both at home and abroad.

Avoids as much as possible all sorts of accommodation in money matters, and lawsuits where there is the least hazard.

Is economical in his expenditure, always living within his income.

Keeps a memorandum book in his pocket, in which he notes every particular relative to appointments, addresses and petty cash matters.

Is cautious how be becomes security for any person.

And generous when urged by motives of humanity.

Mr. T. P. G. Bryan, of Messrs. Pigot & Bryan, crockery and glassware dealers, London, has left on a three months' trip to the English markets.

Mr. John Hannah, of Seaforth, one of the leading creamery men of the Province, while in the city the other day, called at the GROCER office to pay his subscription. Mr. Hannah is very much pleased with the GROCER. He says he finds lots of interesting news relating to creameries, and thinks that no grocer should be without it.

A soft answer turneth away wrath, and a harsh answer turneth away a customer.

SPANISH BLACKING
THE KING OF BLACKINGS.
SCRIVEN.ENG.

ASK FOR
ATLAS BRAND
Finest Prepared Sultana Prunes,
In four sizes fruit, A, B, C, D.
THE MOST PERFECTLY PREPARED FRUIT IN THE MARKET
SALOMON KABIGLIO,
Trieste, Austria.
For sale by all Wholesale Grocers in Canada.
Import Agents, J. L. WATT & SCOTT,
Toronto.

Mr. Alexander Begg, British Columbia Crofter Commissioner, is in New Westminster. Mr. Begg's visit is for the purpose of interviewing the leading cannerymen on the subject of the disposal of salmon offal, which can be manufactured into an excellent fish oil. He says that for some time back his attention has been directed to the manufacture of fish oil as an important industry in which the Crofter fishermen could engage profitably and without loss of time after their arrival. He is now engaged in forming a joint stock company primarily for their benefit, to prosecute fishing in all its branches (including oil-producing fishes), both for their oil and guano. The difficulty heretofore has been to solidify the residuum of the fish after extracting the oil from them, but as Mr. Begg has visited several of the principal fish guano establishments in Scotland, and also that in which all the refuse of fish in London is converted into guano, he is in a position to apply his observations to this important industry in British Columbia. He is sending samples of fish offal to the laboratory of the Dominion Government Experimental Farm, Ottawa, that the respective values and products of these different sorts of fish may be tested and reported on, in the interests of agriculture and progress. It is to be hoped Mr. Begg's visit will bear good results, and that the objects he seeks to obtain will be accomplished.—Winnipeg Tribune.

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

TO THE GROCERY TRADE.

The undersigned has been appointed Agent in the United States and the Dominion of Canada by

The Associated Tea Planters, Ltd.

OF LONDON, CAPITAL, £50,000.

Under the auspices of the Indian Tea Districts Association.

The object of the company is to push the sale of their product, feeling certain that when systematically brought to consumers' notice its merits will be so manifest as to give it the front rank in public favor, as is the case in Great Britain.

Roundly, the annual consumption in that country is 80,000,000 lbs. during last crop year This is the best answer to the twaddle about the excessive quantity of tannin in Indian tea. Consumers in England are no fools : they know a cup of good tea.

Supplies will be held in Canada and the States and the undersigned, or his assistants, will make regular calls on the Trade. Samples will also be promptly forwarded on application.

W. MACGREGOR, 119 FRONT ST., N. Y.

SEEDS.

o—o—o

THE STEELE BROS. CO., LTD.

Now in Stock and Daily Arriving,

VEGETABLE, FIELD, AND FLOWER SEEDS.

Wholesale Catalogue on Application. Get our Prices Before Placing Orders.

Also Full Lines of Clovers, Timothy, Flax Seed, etc., etc.

Correspondence Solicited and Samples Invited.

THE STEELE BROS. CO., LTD.

SEED MERCHANTS, **TORONTO.**

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL,

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday s yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, MCGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

FIRE REMOVAL.

WE ARE NOW MOVING INTO OUR NEW WAREHOUSE

10 FRONT STREET EAST,

Adjoining New Board of Trade Building,

Where we will be pleased to receive a call from our many friends.

RICHARD TEW & CO.

OF

19 FRONT ST. West.,

Wholesale Crockery, Etc.



PROVINCE OF ONTARIO.

Brantford—Masterson, W. H. & Co., plumbers, assigned to Geo. H. Wilkies, Brantford.

Caledonia—Rannie, Wm., grocery, etc., succeeded by Kossuth Marston.

Cayuga—Thompson, W. H., grocery and dry goods, assigned to D. Blackley, Hamilton.

Collingwood—Archer, J. W., grocery, assigned to Wm. Reekie, Collingwood; Begg, W. G. & Co., (co nom) general store, offering to compromise.

Day's Mills—Barber & Street (estate of) general store, etc., stock sold to Thos. Grigg.

Delhi—Eagles H. R. (estate of) general store, stock sold.

Fordwich—Forsythe Bros., tinsmiths, assigned to G. B. Meadows, Toronto.

Forest—Stirritt, R., general store, assigned to C. B. Armstrong, London.

Guelph—Guelph Soap Co., (not incor) manufacturers soap, dissolved, Adam Linton continues.

Kinlough—Steel, T. L. (estate of) general store, stock, etc., advertised to be sold by auction on 13th inst.

Lucan—Stanley, B., general store, sold out to W. E. & C. Stanley.

Mildmay—Holtzman, Henry J., general store, removed to Moorefield.

Moorefield—Brumpton, R. C., general store, succeeded by Henry J. Holtzman.

Orillia—Vernon, J. H., dry goods, groceries boots and shoes, assigned to Stapleton Caldecott, Toronto.

Picton—Ostrander, G. A., dry goods and groceries, assigned to Jas. Gillespie, Picton.

Penetanguishene—Copeland, Geo., miller, deceased; Copeland & Sons, mills, Geo. Copeland, sr., deceased.

St. Marys — Beattie, Jas., (estate of) grocery, stock, etc., advertised to be sold by auction on 12th inst.

Windsor—Casgrain, A. P., (estate of) hardware, stock sold.

Walkerton—Schnurr, C., fruits and provisions, assigned to Robert Millons, Walkerton.

MANITOBA AND NORTH WEST TERRITORIES.

Glenboro—Livingston, Sarah, (Mrs. Wm. G.) general store, judgment vs. her.

Regina — Duncan, Jas., general store, chattel mortgage.

Winnipeg—Marritt, T. A. & Co., grocery, dissolved, T. A. Marritt continues.

QUEBEC.

Montreal — Bellevance & Galarneau, plumbers, dissolved; Bourgeois, N. & Co., W., grocery, stock, etc., advertised to be sold by auction on 14th inst.; Baird, Browning & Co., flour and com. dissolved; Dubuc, Chas & Co, prepared flour, dissolved; Gariepy, H., grocery, assigned in trust.

Pierreville — Capistran, Ubald, general store, assigned in trust.

Port Rouge—Julien, Chas. A., agricultural implement manufacturer, offering to compromise.

Quebec—Paradis, A. & Co., W., confectionery, etc., demand of assignment.

Vaudreuil—Leroux, Damase, grain, writ issued.

PROVINCE OF NOVA SCOTIA.

Halifax—Muirhead & Gray, grocery, etc., Wm. Muirhead deceased.

Louisburg—Cameron, M. D., store, bill of sale; Tanner, Stanley, store, bill of sale.

Westville—Murray & Chisholm, store, dissolved.

PROVINCE OF NEW BRUNSWICK.

Buctouche — McManus, S. H., general store, burnt out, insured.

Mr. E. E. Adams, grocer, Leamington, Ont., wishes THE GROCER to correct the report that has gained currency among several wholesale houses in Toronto and Hamilton that a man has been placed in charge of his store by the London creditors of Mr. G. C. Adams. Mr E. E. Adams bought the stock of Mr. G. C. Adams and the creditors claim that the sale was made with the object of defrauding them. They have entered an action to recover the amount due them and the report is that they have placed a man in charge of the store until the suit is settled. Mr. Adams says there is no one in charge of his store.

The fellow employes of Mr. R. Martin, of Perkins, Ince & Co., presented him with a handsome gold chain and inscribed locket on his severing his connection with the firm. The presentation was made last evening in the sample room by the senior traveller, Mr. R. W. Gouinlock. In doing so Mr. Gouinlock, on behalf of the staff, expressed regret that they were losing him, and hoped that he would prosper in his new undertaking. Mr. Martin responded in a few well put remarks. Mr. Martin, or, as he is better known, plain "Bob," has been with Perkins, Ince & Co., for the past eight years as western traveller, and has made himself one of the most popular men on that ground. He left on Tuesday for his new home in the Northwest, Mr. W. Bremner succeeds Mr. Martin.

SITUATIONS WANTED.

AS BOOKKEEPER. BY W. IRWIN, TAVISTOCK, ONT. 8

YOUNG MAN—AGE 22, WOULD LIKE a situation in Wholesale Grocery; three years' experience; best of references. Box 33, Waterdown. 54

BUSINESS CHANCES.

A FIRST CLASS GROCERY FOR SALE—good stand; on King; half cash, half real estate. Apply Box 9, GROCER Office. 8

BERLIN—TO RENT—FINE STORE IN NEW Canadian block, King street; suitable for wholesale or retail business; immediate possession; also fine flat above, particularly well-adapted for light manufacturing; rents moderate. Louis Breithaup & Co. 7

STORE FITTED UP FOR GROCERY, DWELLing and stable, 529 Yonge street. George Pears, 15 Grovenor street. 9

LARGE WAREHOUSE, 53 BAY STREET; FOUR storey and basement 30x118, well-lighted, hydraulic lift, steam-heated. George Pears, 15 Grosvenor street. 9

LARGE STORE, CEMENT CELLAR, 25x130, CORner of Yonge and Maitland, suitable for bakery, confectionery or any large business. George Pears, 15 Grosvenor street. 9

FOR SALE—BOOT AND SHOE BUSINESS for sale, well-established stock, nearly all new, also property for sale. Grand chance for some one to secure a good business. Proprietor going out of business. For full particulars apply to A. Kruspe, Sebringville, Ont. 8

A GOOD OPENING IN ORANGEVILLE FOR groceries, dry goods, or general business—large double store; one of the best stands in the town. Address Robert Lovell, City Agent, North American Life, Toronto. tf.

FOR SALE OR TO RENT—IN THE VILLAGE of Princeton, Oxford county—an excellent general store, with first-class dwelling. This stand has always made money, the present proprietor retiring with competency. A rare chance for a good man; stock can be secured on reasonable terms if necessary. JOSEPH STRONG, Princeton, Ont. tf

ASK FOR THE



We are now making a Shoe Blacking fully

Equal to the Best Imported Blacking.

Battle & Smyth

THOROLD, ONT.

Tutti-Frutti

CHEWING GUM,

And Other Staple Brands.

ADAMS & SONS,

23 CHURCH-ST. - TORONTO, Ont.

Tutti Frutti, Tampico, Black Jack, Sappota, Red Rose Magic Trick Taffy, Licorice, Caramel, Tolu, N. Y. Gum—100 and 200 pieces.
Send for descriptive circular containing description of goods, with elegant Lithographs free. See our Price List, page 13.

ORDER A CASE OF

GILLETT'S 100% POWDERED LYE.



THE BEST THING KNOWN
FOR
Making Soap, Softening Water, Printers', Engineers' and Painters', Disinfecting Everything, Boiler Compound, Cutting and Removing Grease, Washing Trees to Kill Insects. A Hundred Other Purposes.

One can equal to 20 lbs. Sal. Soda. Each can has a Double Cover, can use what you need and close the can. ½ gro. (48 cans) in case. Sold by all Wholesale Grocers.

E. W. GILLETT, Manufacturer,

TORONTO, ONTARIO.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Feb. 13, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

IMPERIAL—ONTARIO AND QUEBEC.



	Per doz.
Imperial 10c. cans	$0 90
" 4 oz. "	1 35
" 6 oz. "	1 85
" 8 oz. "	2 45
" 12 oz. "	3 70
" 16 oz. "	4 70
" 2½ lb. "	11 30
" 3 lb. "	13 50
" 4 lb. "	17 30
" 5 lb. "	21 50

Sold only in cans.

Cottam's Best, in 1 lb tins	3 00
Best in 5 oz. tins	1 10
Cottam's Choice, 1 lb tins	1 75
" " 5 oz tins	70
" loose	10
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " bulk, per lb	15

Cases contain	Size of cans	Per doz.
Empire, 3 dozen	8 oz cans	$1 25
"	2 and 3 doz 16 oz cans.	2 40
"	½ and 1 " 5 lb cans.	12 00
"	in pails and boxes, bulk, per lb	17

COOK'S FRIEND.

(In Paper Packages.) Per doz

Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60

BISCUITS.

	Per lb
Arrowroot	$0 11½
Abernethy	9
Ginger Nuts	11½
New York Fruit	15
People's Mixed	11
Pilot Family	6
Snowflake	11½
Magard	15
Soda	6
Soda, 1 lb packages	7½
" 3 lb "	20
Sultana, thin	10½
Tea	11½
Wine	9½
Wine, sweet	9

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ¾ "	2 10
" ½ "	1 10
Spanish, No. 3	4 50
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jacquot's French, No. 2	3 00
" " " 3	4 50
" " " 4	8 00
" " " 5	10 00
" 1-gross Cabinets, asst,	7 50

BLACK LEAD.

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross.... $1 80

BARRINGER & BROWN.

(Thos. E. Clatworthy, Ag'nt, Toronto.)
Convex Black Lead packed in wood boxes containing 12 card boxes, per box 1 12

BLUE.

TELLIER, ROTHWELL & CO'S.

Parisian Square Blue, per lb..13 to 14c

BARRINGER & BROWN.

(Thos. E. Clatworthy, Ag'nt, Toronto.)
Azure square blue box, containing 8 1 lb. packets of 16 oz., squares, per 8lb. box 0 89

BROOMS.

		Per doz.
Carpet	4 strings	2 90
X Parlor,	2 "	2 65
Louise	3 "	2 65
1 Gem	4 "	3 25
2 "	3 "	2 65
3 "	2 "	2 20
4 "	2 "	1 95
O Hurl	4 "	2 65
1 "	3 "	2 35
2 "	3 "	2 05
3 "	3 "	1 70
OK "	2 "	1 35
Hvy Mill	4 "	3 70

CALVES' FEET GELATINE

G. P. SWINBOURNE & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)
Boxes containing 4 doz 6d pack. per box $3 96
Boxes containing 2 doz 1s pack. per box 3 96

CANNED GOODS.

	Per doz	
Apples, 3's	$0 85	$1 00
" gallons	2 25	2 35
Blackberries, 2	2 00	2 10
Blueberries, 2	1 25	1 60
Beans, 2	0 85	1 10
Corn, 2's	1 10	1 25
" Cream, 2's	1 75	1 80
" Yarmouth, 2's	1 90	2 00
" Honeydew, 2's	1 75	....
" Snowflake, 2's	2 00	....
" Honey Drop	2 10	....
Cherries, red pitted, 2's	2 40	2 50
Peas, 2's	1 15	1 35
" wrinkled, 2's	1 20	1 40
Pears, Bartlett, 2's	1 85	2 10
" Sugar, 2's	1 40	1 75
" Flem Beauty, 2½'s	1 90	2 00
Peaches, 2's	2 25	2 35
" 3's	3 25	3 50
" Pie, 3's	....	1 50
Plums, Gr Gages, 2's	1 85	2 00
" Blue, 2's	1 75	1 80
Pumpkins, 3's	1 10	1 20
" gallons	3 10	3 25
Raspberries, 2's	2 50	2 60
Strawberries, choice 2's	2 50	2 60
Succotash, 2's	1 60	1 65
Tomatoes, 3's	1 10	1 20
Lobster, Clov Leaf b'rd, 1's	....	2 25
" Crown br'd, 1's	....	2 00
" Star " 1's	1 90	2 00
" Other " 1's	.....	1 85
Mackerel Herring	0 90	0 95
Mackerel	1 50	1 60
Salmon, 1's	1 50	1 60
" white	1 40	1 45
	c. per tin	
Sardines Albert, ¼'s tins	11,	11½
" " ½'s "	15,	18
" Dadalzen, ¼'s tins	10½	11
" " ½'s "	19,	20
" Martiny, ¼'s "	10,	10½
" " ½'s "	18,	19
" Other brands,	9¾, 11, 16,	19
" P & C, ¼'s tins	20,	22
" " ½'s "	33,	36
" Amer, ½'s "	6,	8
" " ½'s "	9,	11

CAIRN'S MARMALADE, JAMS AND JELLIES.

(Blaiklock Bros., Montreal, Agents.)

Marmalade.		per doz
"Home Made,"	glass 1 lb	$2.35
"	White 1 lb	2.25
"	" 2 "	4.15
"	Stone 7 "	13.20
Scotch	White 1 "	2.10



Jams.
Gooseberry
Strawberry
Black Currant.
Red Currant
Green Gage
Apricot
Raspberry
Damson
Plum
Red Currant and Raspberry
} 1 lb. white pots, 4 doz. assorted, per doz. $2.35.

Jellies. Red Currant, 1 lb. white. $2.75
Black Currant, 1 lb. white 2.75

CANNED MEATS.

CLARK'S.

(These quotations are net f. o. b. in Montreal, excepting those for corn beef.)

Comp. Corn Beef	1 lb cans	$....	$1 60
" "	2 "	....	2 60
" "	4 "	5 00	5 15
" "	6 "	7 75	8 00
" "	14 "	18 60	19 20
Minced Collops,	2 lb cans	.....	2 60
Roast Beef	1 "	....	1 60
"	2 "	.....	3 15
"	4 "	.....	5 85
"	6 "	.....	7 00
Par Ox Tongue,	2½ "	$7 25	7 50
Ox Tongue	2 "	....	7 50
Lunch Tongue	1 "	3 00	3 10
"	2 "	5 25	5 75
English Brawn.	2 "	2 50	2 60
Camb. Sausage.	1 "	....	2 50
" "	2 "	....	4 00
Soups, assorted.	1 "	....	1 35
" "	2 "	....	2 25
Soups & Boulli	2 "	....	1 80
" "	6 "	....	4 50
Potted Chicken, Turkey, or Game, 6 oz cans			1 50
Potted Ham, Tongue or Beef, 6 oz cans			1 15
Devilled Tongue or Ham, ½ lb cans			1 20
Devilled Chicken or Turkey, ½ lb cans			2 00
Sandwich Ham or Tongue, ½ lb cans			1 50
Ham, Chicken and Tongue, 1 lb cans			1 50

MINCE MEAT.

THE CANADA MEAT PACKING CO'Y.

½ gall. on glass jars	per doz.	$7 25
Quart glass jars	"	4 00
1 lb " "	"	2 00
10 lbs. pails	per lb.	0 10
25 " "	"	0 09
30 " "	"	0 09

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars, $9 50
Ditto, 25 and 40 lb pails, per lb. 12½c

J. H. WETHEY'S—ST. CATHARINES.

Condensed, per gross, net..... $13 50

CHEWING GUM.

ADAMS & SONS.

Tutti Frutti, 36 5c bars			$1 20
Sappota,	150	pieces	0 90
Sweet Fern,	230	"	0 80
Black Jack,	115	"	0 80
Red Rose,	115	"	0 80
Barley,	115	"	0 80
Lemon Tramps,	115	"	0 80
Tampico,	115	"	0 80
Magic Trick,	115	"	0 80
Taffy Licorice,	72	"	0 50
Caramel Tolu,	72	"	0 40
Adams' N.Y. Gum,	200	"	0 50
Adams' N.Y. Gum,	150	"	0 40
Puzzle Gum	115	"	0 80

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs	0 30
Caraccas, ¼'s..12 lbs	0 35
Premium, ½'s..12 lbs	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs	0 24
Sticks, gross boxes, each	1 00
Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs	30
" Pearl " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18

JOHN P. MOTT & CO.'S

(Bryant, Gibson & Co., Agts, Toronto)

Mott's Broma, per lb	$0 30
Mott's Prepaired Cocoa	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa	40
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs	30
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	24
Mott's Vanilla Chocolate stick	22
Mott's Pure Confec. Chocolate	22c—35
Mott's Sweet Confec. Choc.	21c—28

J. W. COWAN & CO'S.

Cocoas—	
Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼ lb in 12 lb boxes	35
London Pearl, " "	30

Prices Current, Continued—

Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence, per doz	1 40
Chocolates—	
Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

Thos. E. Clatworthy, Ag'nt, Toronto.)

Schweitzer's Cocoatina, net cash ¼ lb. ½ lb.. price per doz. tins 3 29 6 30

WALTER, BAKER & CO.

(Lockerby Bros., Montreal, Agents for Quebec.)

Chocolate, per lb	$0 50
Cocoa "	0 55

COFEEE.

GREEN

	c. per lb.
Mocha	29, 32
Old Government Java	24, 28
Rio	19, 22
Plantation Ceylon	25, 28
Porto Rico	22, 23
Guatamala	23, 25
Jamaica	22, 28

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.

	c. per lb.
Java	33, 34
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	33
Mocha and Java	30, 32
Java, Standard	30
Our Own Blend	30
Laguayra	37
Arabian Mocha	34, 35
Java, Crown	28
Plantation Ceylon	30, 32

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs	30
Standard Imperial in sealed tins, 25 and 50 lbs	32
Standard Blend in sealed tins, 25 and 50 lbs	33
Ground, in tins, 5, 10, 15 and 25 lbs	20, 30
Say's Parisien, in ½ and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

SUTTON & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Pure essence, Gorgona Anchovies, ½ pts. per doz 2 76

FLOUR AND MEAL.

	per bbl.
Flour, Family	$4 00 4 20
" Pastry	4 20 4 40
" Medium Patents	4 30 4 80
" Patents	4 80 5 10
" Straight Roller	3 75 3 80
" Extra	3 55 3 60
" Strong bakers'	4 20 4 50
Oatmeal, standard, bbls	3 60 4 00
" granulated, "	3 60 4 00
" rolled "	3 70 4 25
Bran, per ton	11 00 12 00
Cornmeal	3 50 4 00
" Gold Dust	3 25 3 50
" Eureka	2 75 3 00
" Imperial	3 70 3 80

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz.
Cases, No. 1, 2 oz tins	$2 75 $3 00
" No. 2, 4 oz tins	4 50 5 00
" No. 3, 8 oz tins	8 00 8 75
" No. 4, 1 lb tins	12 60 14 25
" No. 5, 2 lb tins	25 00 27 00

FRUITS.

FOREIGN.

	c. per lb.
Currants, Provinc'l, in bbls	5⅜, 5½
Currants, Provincial, in ½ bbls	5⅝, 5¾
Currants, Filiatra, bbls	5½, 5¾
" Patras, in cases	7¾, 9½
" Vostizza, "	7, 9
" ½ case	9¼ 9½
Dates, Persian, boxes, new	5¾ 6¼
Figs, Elemes, 14 oz., per box	8½ 10
" 10 and 20 lb box	10, 11
" 7 crescent, 60 lbs	15
" 5 " 30 "	13
" 4 " 20 "	12
" Naturals	5 6
Prunes, French, kegs	4½ 5
" Bosnia, hhds	4⅜, 4½
" " kegs	4¾, 5
" " cases, new	6 8
Plums, French, 55 to 65	12½ 15
" Bottles, 1's	22 23
" " 2's	37½ 40
" " 4's	70 75
" " 7's	1 00 1 10
Raisins, Valencia, off stalk,	6¾ 7¼
Selected	7½ 8
Layers	8½ 9
Raisins, Sultanas	8½ 11
" Loose Muscatel 2 crowns	$2 50 2 75
3 crowns	3 25 3 50
" London Layers	3 00 3 25
" Black Baskets	4 00 4 25
" Blue "	5 00 5 25
" Bunch Dehesas	4 75 5 00
Raisins, Superior "	5 25 5 50
" ¼ flat "	1 55 1 75
Imperial Dehesa bunches	7 00 7 25
Lemons, Messina, per box	3 50 5 50
" Palermo	3 00 5 50
Oranges, Messina, per box	3 00 3 50
" Florida Russets	3 50 4 00
" Valencia	4 50 5 00
" California, navel	6 00 6 50
" Riverside	4 50
Grapes, Malaga, per keg	14 00
Banans Yellow	2 25 2 50

DOMESTIC.

Apples, per bbl	1 50 3 00
" Dried, per lb	5½ 6½
" Evaporated, p. lb	8 11

GLASSWARE.

TAYLOR, SCOTT & CO.

	c. per doz.
Lamp Chimneys, O	32
" " A	35
" " B	45
	per bbl.
Fruit Jars, pts	13 00
" " qts	14 00
" " ½ gal	17 00

GRAIN.

Wheat, Fall, No 2, per 58 lbs	$0 85 86
" Red Winter, No. 2	85 86
" Spring, No. 2	82 83
" Man. Hard, No. 1	1 04 1 06
" " No. 2	99 1 00
Oats, No. 2, per 34 lbs	28 30
Barley, No. 1, per 48 lbs	49 50
" No. 2, " "	45 46
" No. 3, extra	40 41
" No. 3	36 37
Rye	46 47
Peas	60 62
Corn	49 51

HAY & STRAW.

Hay, Loose, per ton	$10 00 $14 00
" Pressed, " on track	7 00 10 50
Straw, Sheaf, " on track	8 50 9 50
" Pressed, "	6 50 8 00

ISINGLASS.

G. P. SWINBOURNE & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Boxes containing 3 doz 3d. pack. per box 3 58



LYE.

Gilletts powdered Lye (½ gr. in a case) per case $3 75

Elliott's 3 75

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts.
Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars	22
" Fine, in 4 lb jars	70
" Extra Superior, in bulk, per lb	30
" Superior, in bulk, per lb	20
" Fine, " "	15

COLMAN'S AND KEEN'S

In 4 lb jars	75
In 1 lb jars	25
D. S. F., in tins, per lb	41
" in ½ lb tins	42
" in ¼ lb tins, per lb	44
D. F. in ½ lb tins, per lb	26
" ¼ " "	28

BARRINGER & BROWN.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Genuine, in 4, 1, ½, ¼ lb. and 2 oz. tins, per lb	0 34	0 47
Superfine genuine, full	0 30	0 43
Pure, per lb	0 23	0 36
D.S.F. "	0 34	0 47
D. S. "	0 30	0 43
F. "	0 23	0 36

NUTS.

	per lb.
Almonds, Ivica	13, 14
" Tarragona	14, 15
" Formigetta	12, 14
" Shelled Valencias	30, 35
" " Jordon	50, 55
Brazil	12½, 13
Filberts, Sicily	10 11
Peanuts, roasted	12, 13
" green	10, 11
Walnuts, Grenoble, old	14, 15
" New	16 ..
" Bordeaux	10½, 11½
" Naples, cases	16, ...

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO.

PICKLES.

John Bull, mixed, in bulk	$0 60
" Chow Pic'le, in b'lk	65
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 25
Horse Radish, bottles, per doz	2 25

SAUCES.

John Bull, kegs, per gal	$1 25
" ½ pt bottles, per doz	0 95
Devonshire Relish, kegs p. gal	1 75
" " ½ pt, bottles, per doz	1 25
Niagara Tomato, kegs, per gal	1 25
" " Reputed pints	1 25

	c. per peels
Terry's Candied Peels.	
Lemon, 7 lb boxes	16
Orange, "	18
Citron, "	30

CROSSE & BLACKWELL'S.

Pickles, all kinds, pints, per doz	3 25

LEA & PERRIN'S.

	per doz.
Worcester Sauce, ½ pts	$3 60 $3 75
" " pints	6 25 6 50

SUTTON & CO.

(Thos. E. Clatworthy, Agent, Toronto)

Worchester Sauce, ½ pints, second quality, per doz	1 17
Worchester Sauce, ½ pints, third quality, per doz	0 96
The Victory Dinner Relish, per dozen	1 92
Bottled Pickles—Mixed, Piccalilli, Cabbage, Onions, per doz.	2 16

Longford Manufact'ng Co.

ORILLIA, - - ONTARIO,

Made from First-class Stock, and with superior workmanship they are decidedly the Best in the Market.

PAILS AND TUBS

See that the letter T is on every pail or tub. Ask your Wholesale Grocer for the T PAILS AND TUBS.



The Longford Mfg. Co. have met with great success in the sale of their Patent Wire Hoop Pail, a cut of which is

OF ALL KINDS.

shown here. The cost is little more than the ordinary pail, and the stock superior to any shown in the Market.

TORONTO OFFICE: - 20½ FRONT STREET EAST.

Prices current, continued—

PRODUCE.

DAIRY.

	Per lb	
Butter, creamery	$0 22	$0 26
" dairy, tubs, choice	0 17	0 19
" " " med...	0 12	0 14
" large rolls	0 14	0 17
" common to med	0 11	0 13
" store packed	0 08	0 10
Cheese	0 09½	0 10½

COUNTRY.

Eggs, fresh, per doz	0 15	0 15½
" limed, "	0 10	0 13
Beans	1 40	1 60
Potatoes, per bag car lots	0 50	0 53
Hops, 1888 crop	0 08	0 10
" 1889 "	0 12	0 16
Honey, extracted	0 10	0 13
" section	0 20	0 22

PROVISIONS.

Bacon, long clear, p lb.	0 07¼	0 07½
Pork, mess, p. bbl	13 00	13 50
Hams, per lb	0 10½	0 11
Bellies	0 11	0 11½
Rolls	0 08½	0 09
Backs	0 11	0 11½
Lard, Canadian, per lb.	0 8¼	0 8¾
Hogs	5 50	6 00
Tallow, refined, per lb.	0 05	0 05½
"rough, "	0 01½	0 02¼

RICE, ETC.

	Per lb.
Rice, Aracan	3½, 3¾c
" Patna	4⅜, 4½
" Japan	4½, 5
" extra Burmah	3½, 3¾
Grand Duke	5½, 5¾
Sago	5½,
Tapioca,	5¾, 6¼

SPICES.

GROUND.

	Per lb.	
Pepper, black, pure	$0 22	$0 24
" fine to superior	12	18
" white, pure	36	38
" fine to choice	25	30
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	25	40
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURGH STARCH CO. (Limited.)

	c. per lb.
Benson's Prepared Corn	8
No. 1 White Laundry, 4 lb boxes	5½
Silver Gloss, 6 lb boxes	6½
" 1 lb chromo pkgs	7
Satin, 1 lb chromo boxes	7½
Edwardsb'g Rice, 1 lb chromo bxs	9
Canada Laundry	4½
Canada Corn	6½

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40 lb boxes. 1 lb packages, new wrappers	7½
36 lb boxes. 12 3 lb paper boxes	7½
40 " 10 4 lb "	7½
Silver Gloss Starch—	
40 lb boxes. 1 lb packages, new wrappers	9
40 lb boxes. Assorted ½ lbs and ¼ lbs	9½
40 lb boxes. 10 4 lb paper boxes	9
6 lb boxes, with sliding covers (12 boxes in each crate)	9½
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	8
20 " "	8½

SUGAR.

	c. per lb.
Granulated, in bbls	7, 7⅛
Paris Lump, "	7½, 7⅝
" " ½ bbls	7 7-16, 7 9-16
" " boxes	7¾
Extra Ground, in bbls	8
" " boxes	8 3-16, 8 5-16
Powdered, in bbls	7¼
" less than bbs	7 9-16
Confectioners A	
St. Lawrence A	
Yellows, in bbls	5, 6
Raws, Jamaica in bags	

SYRUPS AND MOLASSES.

SYRUPS.

	Per lb. bbls.	½ bbls
Redpath's "D"	3½c.	3⅝c.
" "M"	3⅝	3¾
" "B"	3¾	4
" "VB"	4	4⅛
" Extra	4⅛	4¼
" Ex. Sup	4¼	4⅜
" XXX Sup.	4⅜	4½
" Corn Syrup	4½	4⅝

MOLASSES.

	Per gal.
Trinidad, in puncheons	37, 38c
" bbls	38, 40
New Orleans, in bbls	70, 75
Porto Rico, hdds.	33 34
" barrels	36, 37
" ½ barrels	38, 39

TEAS.

GREENS.

Gunpowder—	Per lb.
Cases, extra firsts	42, 50c
Half chests, ordinary firsts	22, 38
Cases, sifted, extra firsts	42, 50
Cases, small leaf, firsts	35, 40
Young Hyson—Moyunes	
Half chests, ordinary firsts	22, 38
" " seconds	19, 20
" " thirds	16, 17
" " common	14, 15

PING SUEYS.

Half chests, firsts	28, 32
" " seconds	16, 19
Half Boxes, firsts	28, 32
" " seconds	16, 19

JAPAN.

Half Chests—	
Choicest	38, 40
Choice	32, 36
Finest	28, 30
Fine	25, 27
Good medium	22, 24
Medium	19, 20
Good common	16, 18
Common	14, 16
Nagasaki, ½ chests Pekoe	16, 22
" " Oolong	14, 15
" " Gunpowder	16, 19
" " Siftings	5, 12½

CONGOUS.

Half chests, Kaisow, Moning	12, 55
Caddies and half chests	18, 50
Cadies, Paklingand new makes	18, 50

OOLONG.

Half chests Formosa	34, 50
Caddies	36 55

ASSAMS.

Chests and half-chests Pekoe	22, 48

SCENTED ORANGE PEKOE.

Boxes, Foochow and Canton	28, 60

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	62c
Ingots, rough and ready, 7's	59
Laurel, 3's	52
Brier, 7's	50
Index, 7's	45
Honeysuckle, 7's	53
Napoleon, 8's	49



KINGSFORD'S OSWEGO .·. STARCH.

"Pure" and "Silver Gloss" FOR THE LAUNDRY.

Corn .·. Starch, FOR THE TABLE,

EQUAL TO ANY RICE OR IMPORTED STARCHES MADE.

For Sale by all Leading Jobbers in Canada.

T. KINGSFORD & SON, Oswego, N.Y.

Royal Arms, 12's	50
Victoria, 12's	48
Brunette and Lovely, 12's	45½
Prince of Wales, in caddies	46½
" " in 75 lb boxes	46
Bright Smoking Plug Myrtle, T & B, 3's	55
Lily, 7's	48
Diamond Solace, 12's	45
Myrtle Cut Smoking, 1 lb tins	65
½ lb pg, 6 lb boxes	65
2 oz pg, 5 lb boxes	65

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdowne	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pius	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" Queens	29 00

Cigarettes, all Tobacco—

Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	7 00
Sultana	6 75
Derby	4 00
B. C No. 1	4 00
Sweet Sixteen	3 50

CUT TOBACCOS.	per lb.
Puritan Cut Plug, ½ lb pkg., 5 lb boxes	65
Old Chum Cut Plug, ½ lb pkg 5 lb box	65
Old Virginia Cut Plug, 1-10 lb pkg., 10 lb boxes	55
Gold Block Cut Plug, ½ lb pkg, 5 lb boxes	65
CIGARETTE TOBACCO.	
B. C. N. 1, 1-10, 20 lb boxes	75
Puritan, 1-10, 5 lb boxes	65
Athlete, ½, 5 lb boxes	80

SOAP.

Ivory Bar, 1 lb bars waxed wrap- per per lb	5½
Do. 2, 6-16 and 3 lb bars "	5
Primrose, 5 lb bars, wax W "	4
" 1 " " "	4½
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 13oz, 1, 2 and 3 lb bars per lb	3½
Queen's Laundry, per bar	5½

TOILET SOAP.

TAYLOR, SCOTT & CO.

		per doz.
Baby's Own,	½ doz boxes	$1 25
Our Boys,	½ " "	1 25
Sea Foam,	½ " "	75
London Bouquet,	½ " "	60
Oatmeal,	1 " "	85
"	½ " "	60
Paris Assorted,	½ " "	0 75
Albert Oatmeal bar, 2 doz. boxes		0 75
" White Castile bar, 2 doz. boxes		0 75
		per gro.
Fatherland,	½ doz boxes	5 00

WASHING CRYSTAL.

Gillett's Washing Crystal, 1 gro in box, per box	$1 75
Cottam's per lb	0 03½

WASHING COMPOUNDS.

Cottam's small p'k'ts, per gro	$1 50
" large " "	4 50

WOODENWARE.

	per doz.
Pails, 2 hoop, painted	$1 50
" 2 " clear	1 60
" 3 " "	1 80
" 3 " painted	1 70
Tubs, No. 0	8 50
" 1	7 50
" 2	6 50
" 3	5 50
Washboards, Globe	$1 90 2 00
Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
	per case.
Matches, Parlor	$1 70 $1 75
" Telephone	3 50 3 60
" Telegraph	3 80 3 90
	per doz.
Mops and Handles, comb.	1 25
	per M.
Butter, P. tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60
Clothes Pins full count, per box	0 75

YEAST.

Royal Yeast Cakes, 3 doz 10c. packages in case, per case	$1 95
Royal Yeast Cakes, 3 doz 5c. packages in case, per case	1 00
Breadmakers', 3 doz 5c. packages in case	1 00

OUR NATIONAL FOODS.

	pkg.	doz
Desiccated Wheat	4 lb.	$2 30
" Rolled Oats	4 "	2 25
Snow Flake Barley	4 "	2 40
Rolled Wheat Flakes	4 "	2 25
Buckwheat Flour, S. R	4 "	2 00
Prepared Pea Flour	2½ "	1 80
Baravena Milk Food	1 "	3 00
Patent Prepared Barley	1 "	1 80
Patent Prepared Groats	1 "	1 50
Beef and Barley Extracts	6 oz	2 25
Gluten Flour	4 oz	2 80

CATELLI'S SPECIALTIES.

Vermicelli, per lb	$0 11	
" 5 lbs	0 08	0 10
" 10 lbs	0 08	0 10
Macaroni, 5 lbs	0 08	0 10
" 10 lbs	0 08	0 10

HARDWARE.

ZINC: Sheet net.	0 06½
IRON WIRE: Galv., annealed and oiled and bright 20 p.c. advance on list	
Barbed wire net.	0 00
Coil chain, 5-16 in. net	0 05½
" " ¾ in "	0 05
" " ½ in "	0 04½
Iron pipe, 50 per cent.	
Iron pipe, galvanized, 25 per cent.	

CUT NAILS, from Toronto:

10 dy. to 60 dy	2 80	0 00
8 dy. and 9 dy	3 05	0 00
6 dy. and 7 dy	3 30	0 00
4 dy. and 5 dy	3 55	0 00
3 dy. C.P.	3 90	0 00
3 dy A.P	4 40	0 00

HORSE NAILS: "C" 50 and 10 per cent. from list.

HORSE SHOES: From Toronto, per keg 3 75 4 00

WINDOW GLASS:

25 in and under	1 55	1 60
26 to 40	1 60	0 00
41 to 50	3 60	0 00
51 to 60	3 90	0 00
61 to 70	4 20	0 00

GUNPOWDER:

Sporting FF. "	4 75	0 00
" FFF "	5 00	0 00
Canada rifle "	7 25	0 00
Sporting FF., (in ½ lb. tins) per doz.	2 40	0 00
ROPE: Manilla	0 14	0 16
Sisal	0 13	0 00

AXES:

Peerless & Keen Cutter	7 50	0 00
Leader	7 25	0 00
Lance	7 75	0 00
Queen City	9 25	0 00
Honor Bright, all steel	11 00	0 00
SHOT: Canadian	0 05½	0 00
HINGES: Heavy T and strap	05½	00
" Screw, hook & strap.	03¾	04¾
TIN PLATES: 1c. 4x20 coke, per box	4 50	4 75

INGOT TIN: 25 to 26 per bdl.

PIG LEAD: 4 to 4½ per bdl.

PETROLEUM.

	Imp. gal.	
F. O. B. Toronto		
Canadian	$0 00	$0 16
Carbon Safety	0 18	0 00
Canadian Water White	0 20	0 00
Amer'n Prime White	0 23	0 24
" Water White	0 25	0 00
Photogeue	0 27	0 00

DRUGS AND CHEMICALS.

Alum lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 02½	0 03
Borax	0 12	0 13
Camphor	0 45	0 52
Carbolic Acid	0 55	0 60
Castor Oil	0 08½	0 10½
Cream Tartar	0 32	0 33
Epsom Salts	0 01½	0 02½
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 22	0 25
Hellebore	0 15	0 17
Iodine	5 00	5 50
Insect Powder	0 65	0 75
Salpetre	0 08½	0 09
Soda Bicard, per keg	0 00	2 25
Sal Soda	0 95	1 00
Madder		

WINES, LIQUORS, ETC.

	per case.	
BRANDY:		
Hennessey's, qts.	$13 50	$0 00
Martel's, qts	13 25	0 00
IRISH WHISKEY:		
Roe's	8 50	9 50
Dunville's	7 00	7 50
Jameson's, qts	8 00	0 00
Burk's, qts.	7 00	0 00
" pts.	8 00	0 00
Imp., qts	10 00	0 00
GIN:		
Old Tom Beruard's, qts	6 25	6 60
" " pts	7 25	7 50
" " gal	2 75	2 85
Boord	7 00	7 50
Booth's	7 25	7 50
Burnett's	7 00	7 25

CANADIAN SPIRITS:

(Net Cash Prices.)	Imp. gal. In B'd.	D. P'd
Alcohol 65 O.P.	$0 99	$3 27
Pure Spirits 65 "	1 00	3 28
Pure Spirits 50 "	0 90	2 98
" " 25 U.P.	0 49	1 52
Family Proof Whiskey	0 53	1 64
Old Bourbon "	0 53	1 64
" Rye "	0 50	1 54
" Toddy "	0 50	1 54
" Malt "	0 50	1 54
" Domestic Whiskey 32 U. P.	0 45	1 04
Old Rye, 4 years old	0 75	1 90
" " 5 "	0 85	1 66
" " 6 "	0 95	2 00
" " 7 "	1 05	2 16
Rye Whiskey, 1883, qts.	4 25	7 06
" " pts.	6 00	8 75
" " 1884, qts.	4 00	6 75
" " pts.	5 75	8 50

20 to 100 cases, net cash.
100 to 200 cases, 2½ per cent. off.
200 cases and over 5 per cent. off.

JOS. PICKERING & SONS' SPECIALTIES.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Metal Polishing Pomade, according to size, per dozen	0 20	1 02
Needham's Polishing Paste according to size, pr dozen	0 18	2 81
Furniture Polish, according to size, per dozen	0 20	2 85
Razor Paste, ½ doz. in box		1 02
" in single boxes		1 18
Plate Powder, per box		1 02
Knife Powder, in cannister, per dozen		1 03
Harness Blacking, in boxes, per dozen	1 27	2 20

TO THE WHOLESALE GROCERS & DRUGGISTS OF THE DOMINION OF CANADA.

We take pleasure in anuouncing that our New Mills are now completed, and we are prepared to fill orders for goods. The capacity of our New Mills is from 250 to 300 barrels per day.

Our specialties, such as DESSICATED WHEAT, DESICCATED ROLLED OATS, ROLLED WHEAT FLAKES, BREAKFAST HOMINY, &c., are improved and put up in handsomely lithographed cartoons. Our GLUTEN FLOUR for Diabetes, BARAVENA MILK FOOD for infants, PREPARED BARLEY, GROATS, PEA FLOUR, &c., are the very choicest, and guaranteed fresh, clean and attractive, healthy, palatable, and nutritious.

We are also manufacturing GRANULATED, STANDARD, & ROLLED OATMEALS, WHEATLETS, SPLIT PEAS, &c., BAKERS' SPECIALTIES, such as GRAHAM FLOUR, RYE FLOUR, WHITE CORN FLOUR, WHOLE WHEAT FLOUR, &c., which are very choice.

THE IRELAND NATIONAL FOOD CO.
(LIMITED.)

OFFICE AND MILLS—109 Cottingham St.—134 to 148 Marlborough Ave. Telephone No. 3629.
Toronto, Dec. 2, 1889.

MITCHELL,
MILLER & CO.
WAREHOUSEMEN,
45 and 81 Front Street East, Toronto.

STORAGE.

Advances made on Staple Merchandise in Store.

SMITH & KEIGHLEY
WHOLESALE GROCERS
AND IMPORTERS OF

East and West India Produce, Mediterranean Fruits, Fancy Groceries, China, Japan and Indian Teas, Porto Rico Molasses and Coffees. New Currants, Raisins, Figs, Dates, Prunes in Bottles, Cases, and Casks.

9 Front St. E., Toronto

ENGLISH PICKLES

CHOICE AND CHEAP.

WM. MASEFIELD & CO., Limited,

MIXED PICKLE MAKERS,

LIVERPOOL, ENG.

Have placed on the market, through their selling agents, J. L. WATT & SCOTT, Toronto, a really first-class article, in pure vinegar, at popular prices. All Wholesalers have them. Ask to see the goods.

JAMES & FURNESS

Produce and Commission Merchant,

DEALERS IN

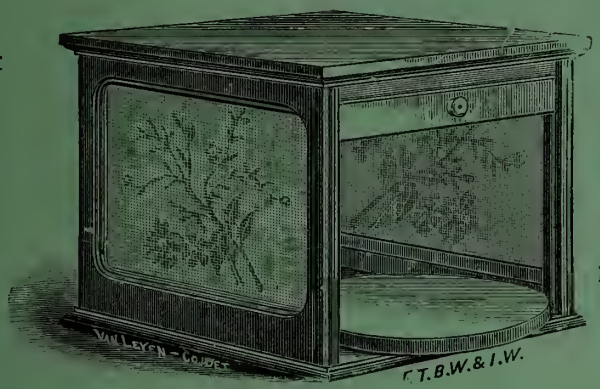
MESS PORK, BACON, HAMS, LARD, BUTTER, DRIED FRUITS, CHEESE, EGGS, POTATOES, HOPS, GRAIN, BAILED HAY, and all kinds of Produce

Fish, Game and Poultry Handled in Season.
Advances made on Consignments.
Consignments of all kinds of Produce Solicited

72 Colborne St., TORONTO, ONT.

BUY A BRONZE MEDAL CHEESE SAFE.

Rolling Door, Wire Sides Finely Finished.



20,000 Now in Use. Pays for its Cost In One Month

Sent to any address, charges paid, on receipt of the following prices:—

No. 6, size 26 x 24, wire sides.....$5 00
No. 6½, size 26 x 24, glass sides..... 5 50
No. 8, size 24 x 22, wire sides.....$4 50
No. 8½, size 24 x 22, glass sides..... 5 00

SOLE AGENTS IN CANADA for the LAMSON CASH RAILWAY SYSTEM.

Over 30,000 stores now using it. Send for prices. STORE FITTINGS, COUNTER RAILINGS, IRON FENCES, and BUILDERS OF IRON WORK. Address all correspondence

BARNUM WIRE AND IRON WORKS, - WALKERVILLE, ONT.

Grocers' Sundries.

OUR SPECIALTIES.

Choice Bird Seed

AND

WASHING COMPOUND.

CORRESPONDENCE SOLICITED.—All our goods are guaranteed, sell well and give the greatest satisfaction.

BART COTTAM

Wholesale Dealer and Manufacturer of

Grocers' Sundries, ---- LONDON, ONT.

LAURENCE GIBB,

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

TORONTO SALT WORKS

128 ADELAIDE STREET EAST.

DEALERS IN AND MANUFACTURERS OF

Table, Dairy & Meat Curing Salts.

Silver Medal Industrial Exhibition, 1888.

We handle Canadian Salts only, which from recent Government tests for Dairy and Meat purposes have proved equal, and in most cases superior to the best Imported Salts of any brand.
Orders promptly filled.





REMINGTON

Standard Type Writer.

$1,000 CHALLENGE.

GEO BENGOUGH, 47 KING ST. E., TORONTO.



IMPOSSIBLE!

So say Doctors, to say too much in favour of St. Leon Water. It puts down Bright's Disease and Diabetes, as water quenches fire. Cures Indigestion, Dyspepsia, Rheumatism, etc., completely if drank freely and rubbed in the skin.

ST. LEON

Mineral Water Company,

101½ KING STREET W., - - TORONTO.

Business! Business!

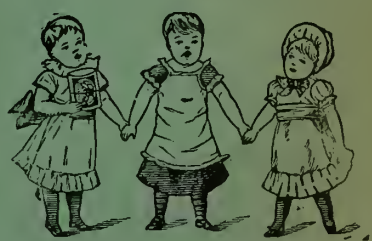
QUEEN CITY BUSINESS COLLEGE,

COR. KING and CHURCH STS.

TORONTO,

Is the best and cheapest place to educate your sons and daughters. Thorough practical Business, Shorthand or English Education imparted in shortest possible time by our method of "Individual Instruction."

Catalogue mailed free on application.



We are children who cheerfully join in the chorus
When Breadmaker's Yeast *is the subject before us—*
Mamma tried all the rest,
So she knows it's the best, [lightest,
'Cause her bread is the whitest, her buns are the
And we eat all the pancakes she dare set before us.

BUY THE BREADMAKER'S YEAST. PRICE 5 CENTS

Jas. DICKSON & CO.,

26 WEST MARKET STREET.

Provision & Commission Merchants.

Eggs, Butter Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

W. BOULTER & SONS,

PICTON, - - ONT.,

PACKERS OF THE CELEBRATED



LION BRAND

Canned Fruits and Vegetables

Every can has a Lion on the label. This label is a guarantee to the consumer that the quality is first-class. Ask your Grocer for the Lion Brand. Do not take any other.

BAY OF QUINTE CANNING FACTORIES,

Head Office: Picton. **Branch: Demorestville.**

JAMES PARK & SON,

PROVISION MERCHANTS

PORK PACKERS,

AND MANUFACTURERS OF PRESERVED MEATS ETC

SPECIALTY.—Imported English Sheep Casings for the Sausage Trade.

41 to 47 St. Lawrence Market, and 95 Front St. E.

TORONTO - ONT.

DULSE.

150 Barrels Good Dulse

FOR SALE BY

JOHN SEALY, 25 & 26 South Wharf,

ST. JOHN, - N.B.

C. H. CATELLI,

PERTHIUS ST., - MONTREAL,

MANUFACTURER OF

MACCARONI,
VERMICELLI,
FARINA, Etc.

STANWAY & BAYLEY,

TORONTO,

Wholesale Agents for Toronto and West.

Ask your Wholesale Grocer for these Goods.

E. P. Breckenridge, Toledo. Ohio, Pres. Edwin Norton, Chicago. Vice-Pres.

W. C. Breckenridge, Resident Manager.

The Norton Manufacturing Co.,

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit Cans, Lard Pails, Paint Pails and Cans, Baking Powder Cans.

Capacity, fifty thousand fruit cans per day.

Sole Agents in Canada for

Norton Bros., "Solder Hemmed" Caps, and Grocers' sample goods, and Haskell's sample cases.

Cor. YORK AND QUEEN Sts.,

HAMILTON, - ONT.

MYRTLE

T. AND B.

CUT AND PLUG

SMOKING TOBACCO.

And "LILY," 10c. Plug.

Manufactured by

GEO. E. TUCKETT & SON

Hamilton, Canada,
And Danville, Virginia.

ROYAL BLACK LEAD

Is the Best and Cheapest Stove Polish Now in Use.

TELLIER, ROTHWELL & CO.

SOLE MAKERS,

Montreal.

Established 1874.

W. H. SMITH

Wholesale Produce

Commission Merchant

186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Produce. Consignments solicited. First-class reference.

R. C. MURDOCH & Co.

Commission

—AND—

Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

29 Church St., Toronto.

TELEPHONE 806.

Edwards' Desiccated Soup

Is far the cheapest and Most Nutritious Food obtainable, its force value as a food being three and a half times that of an equal weight of beef.

[Trademark] GRAVINA [Registered]

(Edwards' Gravy Powder)

Gravina is a fine powder, consisting of Extract of Beef of the finest quality, combined with choice garden vegetables. It is easily soluble, and can be quickly cooked, less than five minutes being sufficient to produce an excellent Gravy or Soup. Cook Book free on application.

FREDK. KING & CO., [Ltd.] Sole Manfrs.

(Contractors to Her Majesty's Government)

BELFAST AND LONDON.

Wholesale Depot: 30 St. Sacrament Street, Montreal.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

FINE GOODS OUR SPECIALTY.

MADRE E' HIJO (7 SIZES).

THE CANADIAN GROCER & GENERAL STOREKEEPER.

PUBLISHED WEEKLY. $2.00 PER YEAR

VOL. IV. TORONTO AND MONTREAL, FEBRUARY 21, 1890 No. 8

THE QUEEN OF COCOAS.

SCHWEITZER'S COCOATINA

USED BY ALL THE ROYAL HOUSEHOLDS IN ENGLAND & EUROPE

Sole Agent in Canada, THOMAS E. CLATWORTHY, 34 Church Street, Toronto.

McLAREN'S COOK'S FRIEND BAKING POWDER.

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

The Best Grocers Make a Point of Keeping it always in Stock.

CANADA MILLS HAMILTON, ONTARIO.

W. G. DUNN & CO., Importers and Manufacturers.

21 Mincing Lane, LONDON, E. C. WORKS Croydon, Surrey.

WE would draw the attention of the Trade to our **Mustards**, which are prepared from the finest English Seed, giving the greatest satisfaction. The well-known brand **Dunn's Baking Powder**, "The Cook's Best Friend," has an enormous sale, it never gives trouble. Our **Spices** are perfection, the pure ground White and Black Peppers are the finest in Canada. Samples and Price Lists sent free on application. Our goods can be obtained through the Wholesale Houses, or direct from our Mills in Hamilton. Each package of pure goods is sealed with our guarantee. See Price current.

Advertise IN THE "Grocer."

Its Circulation is now larger than any other trade paper in Canada. All the leading merchants and manufacturers use its columns.

H. A. NELSON & SONS

MANUFACTURERS AND Wholesale Dealers —IN— BROOMS AND WHISKS,

Brushes, Woodenware, Baskets, Cordage, Grocers' Sundries.

MONTREAL, - TORONTO.

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & Co. HALIFAX, N.S. ESTABLISHED 1844. IS THE BEST.

FOR SALE EVERYWHERE. ASK FOR MOTT'S.

M. MASURET & CO.

Wholesale Grocers,

IMPORTERS OF

TEAS, SUGARS, ETC.

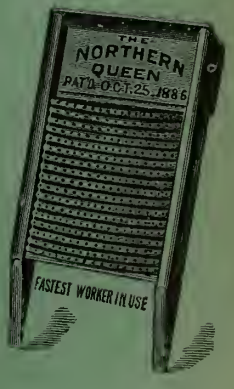
94 AND 96 DUNDAS STREET,

LONDON - - - ONT.

Taylor, Scott & Co.

TORONTO.

THE BEST



IS THE CHEAPEST.

Retail Price, 25c.

—:o:—

For sale by all first-class grocers

MUNGO CIGARS, EXCEPTIONALLY FINE.

EL PADRE AND CABLE.

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

ALWAYS ASK FOR

—: THE :—

'John Bull'

BRANDS.

MANUFACTURED BY

BRYANT, GIBSON & CO.



AGENCY FOR—
Mott's Chocolates and Cocoas,
Ganong's Lily Chocolates,
Terry's English Bottled Confectionery,
Negre's French Crystallized Fruits.

COWAN'S Hygienic Cocoa
COWAN'S COCOA ESSENCE
COWAN'S CHOCOLATES
COWAN'S COFFEES

JNO W. COWAN & Co.
14 AND 16 MINCING LANE
WELLINGTON STREET WEST - - TORONTO

W. B. CHISHOLM,
MANUFACTURER OF
BASKETS,
And every Description of
FRUIT SHIPPING PACKAGE.
OAKVILLE, ONT.

The leading wholesale Woodenware and Grocers' Sundries Supply Houses have our goods. Always ask for the "Chisholm" Basket.



ROYAL YEAST

Is Canada's Favorite Yeast Cakes. 10 years in the market without a complaint of any kind. The only Yeast which has stood the test of time and never made sour, unwholesome bread. All Grocers sell it.

E. W. GILLETT, M'F'R. TORONTO, ONT. & CHICAGO, ILL.

Needham's Polishing Paste.

"The Favorite."

USED BY HER MAJESTY'S SERVANTS

Gold Medals and Diplomas of Merit at all Exhibitions.

Dazzling Mirror Finish

Sold Everywhere in 5c, 10c, 15c, 20c & 25c Tins

The reputation of nearly a century as the most reliable preparation for Cleaning and Brilliantly Polishing BRASS, COPPER, TIN, BRITANNIA METAL, PLATINOID, etc.

Inventors and Sole Manufacturers, JOSEPH PICKERING & SONS, Sheffield.

Pickering's Furniture Polish, Plate Powder, Knife Powder, Brunswick Black, Razor Paste, Metal Polishing Pomade (Red), Ye Olde Oak Furnishing Paste.

T. E. CLATWORTHY, Sole Agt. in Canada, 34 Church St. Toronto.

EMBRO OATMEAL MILLS.

—:o:—

D. R. ROSS, - - EMBRO, ONT.

—:o:—

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders.

IMPERIAL

CREAM TARTAR

TRADE MARK

BAKING POWDER

PUREST, STRONGEST, BEST,

CONTAINS NO

Alum, Ammonia, Lime, Phosphates,

OR ANY INJURIOUS SUBSTANCE.

E. W. GILLETT, TORONTO, ONT. CHICAGO, ILL.

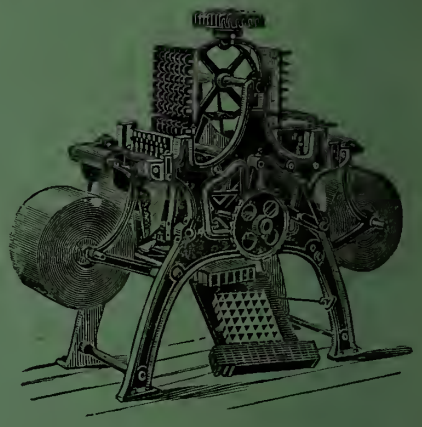
MANUFACTURER OF

THE CELEBRATED ROYAL YEAST CAKES.

Northumberland Paper & Egg Case Co

Sole Manufacturers of

MACHINE-MADE EGG CASE FILLERS (STRAW BOARD)



We also make a First-class Wooden Case, and can therefore supply a Complete Egg Case at the Lowest Possible Price. For prices and other information address the Mills, CAMPBELLFORD, ONT.

A. HAAZ. C. DE CARTERET.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider

VINEGARS.

74 Bagot Street, - Kingston, Ont.

CONDENSED ADVERTISEMENTS

INSERTED IN THE

CANADIAN GROCER

—AND—

General Storekeeper

At one cent per word. Give better results than in any other paper.

SITUATIONS VACANT, SITUATIONS WANTED,
BUSINESS WANTED, BUSINESS FOR SALE.
ARTICLES WANTED OR FOR SALE.

ORDER A CASE OF

OCEAN WAVE BAKING POWDER

From your Wholesale Grocer.

Sells itself after One Trial. Prices Current

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

THE GROCER PUBLISHING CO. (LTD.)
J. B. McLEAN, SEC.-TREAS

115 ST. FRANCOIS XAVIER STREET, MONTREAL.

6 WELLINGTON STREET WEST, TORONTO.

Vol. IV. TORONTO AND MONTREAL, FEBRUARY 21, 1890. No. 8

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

OUR MONTREAL OFFICE.

Our Montreal Office is located at 115 St. Francois Xavier St. Our representative, Mr. Hugh C. McLean, will be pleased to have subscribers and advertisers call upon him there. He will also pay special attention to gathering business items and attending generally to the interests of this paper.

ORILLIA'S PRICES.

The bad eminence of being one of the foremost price-cutting towns in Ontario was attained by Orillia several years ago, and is becoming latterly more and more deserved. Its newspapers quote prices in their advertising columns that must astound the dealer who aims to live by his trade. Quotations down almost to the bare wholesale cost appear in the advertisements of several traders, and these quotations relate not to one or two special articles, but to close upon a score of the staple lines. Here is an example, which will briefly present both fact and comment :

20 lbs. bright sugar for	$1 00
13 lbs. granulated sugar for	1 00
20 lbs. currants for	1 00
12 lbs. Mount Forest oatmeal for	25
10 lbs. Mount Forest rolled oats for	25
15 bars laundry soap for	25
7 bars electric soap	25
3 lb. box soda biscuits for	20
3¼ lbs. evaporated apples for	25
2 lbs. baking soda for	5
3½ lbs. pearl tapioca for	25
6 lbs. best rice for	25
Best satin gloss starch for	5
Pure Gold baking powder, per lb	20
9-piece colored toilet sets for	1 75
Best stone cups and saucers, wheat pattern, per doz	85
6-piece glass sets for 37½c., 1 dozen elegant goblets for	50

Such an advertisement implies a feverish state of competition. Other advertisements from the same town give prices quite as extravagantly low, and the number of those advertisements indicates that the bulk of Orillia trade is largely impregnated with this evil. There is nothing particularly hysterical in the nature of the trade at present time done in Orillia ; the price-cutting appears to be rather a cold-blooded affair.

In everybody's interest such ruinous methods of doing business should be decried. The dealers themselves can make no money; their wholesale creditors are exposed to the very probable chances of heavy loss ; their square-dealing rivals are driven out of trade; the public is ultimately the loser. The immediate effects of so aberrated a state of trade are not confined to Orillia. North and west of that town is an extensive timber region, dotted with many villages, as Waubashene, Coldwater, Foxmead, etc., into which a large amount of trade would naturally flow from the lumbering operations carried on about them. These are connected with Orillia by rail. Between Orillia and Barrie, to the south and west, stretches a fine agricultural country, also traversed by a railroad. Another railroad joins Orllia to Beaverton on the east shore of Lake Simcoe, and a fourth connects Orillia with Washago at the head of Lake Couchiching. Along these roads special market rates are given on certain days, and they carry an immense volume of trade into that thriving town, which is the natural hub of a fertile area. The methods of the Orillia traders are therefore felt by a large number of country merchants whose customers have facilities for getting to Orillia to do their buying. Orillia should prosper. Its natural advantages betoken that it will, but the extreme eagerness of many of its business men may do much to cripple or stunt its growth.

There is a reason for the wild state of prices in Orillia, that is as grave as the evil. That reason is that Orillia has long been a resort of bankrupt stocks. The state of trade in that town is largely the effect of its being made a general market for the disposal of such bankrupt goods. Business men have been forced to low prices by the presence among them of goods that were never fully paid for, and that in some measure excuses them. Such an excuse we hope will not long do service as a palliation of price-cutting, for the Business Men's Associations throughout the country may be expected to devise soon some other way of disposing of such stocks.

THE CRACKER TRADE.

Two weeks ago we suggested that more attention be paid to the biscuit trade. The American Grocer of the same date deals with the same subject. It says :

Push it ! Why ? Because it makes the store more attractive, and pays a handsome profit. Is not that sufficient ?

"Ah, no !" says Mr. Hatopush, "the sales are small, and so do not run up your volume of business, and besides crackers are troublesome to handle and they invite nibbling on the part of customers and clerks."

With this Mr. Shekelgleaner disagrees, and says : "I devote special care to the cracker department, constantly enlarging the number of kinds, always introducing the latest novelty. In a show case near the door, which, by means of two-inch glass strips, is divided into squares, I exhibit all the paying varieties, the fancy sorts which tempt people to patronize me instead of the baker. In each division is a neat white card giving the name and price of the cracker upon which it rests. There is no chance for customers or clerks to sample the different kinds. I can secure a profit of from twenty to fifty per cent. This being the case, what a short-sighted merchant I would be to leave the cracker trade to take care of itself in order to push the sale of provisions, sugar, flour and staples that scarcely pay the cost of selling and in some instances like sugar and flour, are an actual burden on the rest of the business ! No, siree, I can make more on $10 worth of crackers than on $100 worth of sugar, and so I push the sale of crackers and let sugar paddle its own canoe."

The secret of a cracker trade is in having the stock fresh and attractive ; therefore, supplies should be secured frequently in quantities so regulated to the demand that

the crackers are always crisp. Almost everybody is fond of crackers and everybody is given to self-gratification, especially when it only costs from 7 to 25 cents per pound to tickle the palate. Thus the cracker eater falls an easy prey to a tempting display.

This the cracker manufacturers appreciate, and so we have a great variety of fancy crackers put up in elegantly decorated and inexpensive tin boxes. And so Mrs. Buyseverythingshesees invariably adds a box of crackers to the list, because the "children so love to run to the cracker box, when they come home from school hungry, and papa must always have water crackers and cheese to top off his dinner."

"A delicious table dainty and a great seller," says an advertiser in referring to crackers in a recent issue of the American Grocer, and again last week : "Worth always wins." Both are timely hints. No one need expect to build up a cracker trade who does not keep the best, not only as regards material but style, for the latter captures the eye and then if the palate is pleased the consumer has a double gratification and is sure to indulge an inexpensive habit which puts good profits into the pocket of the purveyor.

No manufacturer excels in every variety ; therefore test and select the best. Handmade crackers continue in great favor and some of the best have a national reputation. No stock is complete without them. Three of the best makers keep their address constantly before our readers. Make their acquaintance and remember it pays to push trade in goods that afford splendid profits.

PERSONAL LIBERTIES.

"What is the benefit of being your own boss?" said a prominent business man to a GROCER reporter this week as he was closing up his store for an evening's rest. "My store should be opened at seven o'clock every morning, and is closed at eight every evening, except Saturdays, but unless I am constantly on hand, my clerks are a little late in opening, a trifle too previous in loafing around the store, or standing with a duster in their hands at the front door looking at our pretty girls that pass the window a dozen times a day, and as I have noticed, slacken their pace as they pass my store." "I wish, Heck," he says, taking a personal liberty with the reporter, "that you would write a good stiff article to clerks, telling them about these habits. I would give every one of them an advance in salary to-morrow if they would work a little more in their boss's interest, instead of stealing our time as I have told you. I have heard many other merchants speak on the same subject, and they all say it is personal liberties that will take some time to put a stop to.

"Your paper gives good articles nearly every week on advice to clerks as well as employers, and I always leave my paper where the clerks can take it home in turn and read it. They do read it, I know, but, a best girl, or, some evening amusement knocks it out of their heads, and the next day they are as bad as ever. I was a boy once myself, but am not strict enough with my clerks, too easy altogether, altogether." And away went Mr. Boss to the bosom of his family. Since then I have watched how clerks do act, and think in many cases it would be well for some, and that "some" takes in a good many names, if they would pay a great deal more attention to their duties. I know when you are thinking how slow the day goes and you wish it were closing time, that a good hard job filling shelves or cleaning out some dirty corner in the store, making neat piles of goods around the store, and making things look clean and neat, that the day will go much quicker to you, and that you will know a little more about the business that you are at when the day's work is over. You know Reporters never have time to loaf, so they do not know how nice it is, but I for one sympathize with some of you, and think that those who have this habit will start afresh when they see how their employers are troubled about them, especially with the prospect of an advance in salary.

HOW TO KEEP CERTAIN FOOD PRODUCTS IN GOOD CONDITION.

There are few grocers who do not carry in stock certain kinds of merchandise which are more or less subject to some deterioration and loss by exposure to the air, heat, cold, moisture, or by contact with other articles possessing communicable odors. When this state of affairs occurs, it generally becomes a source of annoyance to the grocer who, either from a lack of knowledge required for the care of the articles in question or of the methods of preventing their contamination, stops carrying them in stock, or else does his utmost to restrict their sale as far as it is possible without too much loss to himself or inconvenience to his customers. By following the few simple suggestions which I shall give, the grocer will not only be able to keep his stock in prime, fresh and attractive condition for a considerable time, but also be enabled to derive a substantial benefit therefrom, which can all be accomplished by the timely and persistent use of a little labor, and in many instances without much expense :

Pickled or salt fish, such as mackerel, salmon, herrings, whitefish, trout, etc.. are a constant source of trouble, from their liability to become oily, rancid and rusty when the barrels are opened and the contents exposed for sale ; this is occasioned by the fatty or oily particles of the fish absorbing oxygen from the air, and can to a great degree be prevented by keeping the fish under the brine and tightly covered. The brine must be poured off and fresh, strong brine must be used to replace it every week or two, and a few handfuls of rock and Liverpool salt added to make the fish retain their natural color. The brine used must, in every instance, be sufficiently strong to float an egg or potato partly out of the water. Brine can be made expeditiously with Dairy or Liverpool salt, but when from economical or other reasons rock salt is used, it must be prepared some time before using, either by heating or by gradually allowing it to dissolve ; when the latter is decided on, the salt is to be placed (the more salt, the sooner is the brine ready for use) in a suitable vessel or barrel, and the barrel filled with water and occasionally stirred to aid solution. Whenever any brine is removed from the barrel, more water and salt are to be added so as to keep a stock on hand ready for use. The following method of displaying salt fish of this description is one that I have personally used and which I can highly commend, making an attractive exhibit and exposing only a small quantity of fish : on a table, stand, counter or other suitable device, arrange a series of glassware, crockery or agateware dishes (of any desired depth) with the different kinds of fish you keep in stock, one or more of each kind—the least possible number exposed is the object to be attained. The fish are to be returned to their respective barrels at closing time (unless previously disposed of) every evening, and the dishes are to be frequently cleaned. By following this method the dirty looking barrels can be kept in the cellar or fish room, and so much more room and cleanliness will be obtained in the store. The full barrels of fish that have not been opened must be occasionally filled with brine through the bung-hole and the position changed, that is, after standing on one end for some time it is to be reversed.

Dried salt fish such as codfish, must be kept covered in a cool and moist place. If you handle much of this commodity and also of the pickled kind, it would be very advantageous to have a separate cellar or room specially arranged for their storage, which must embrace the following essentials : It must be in a cool, dark situation and only ventilated from the top and must be kept constantly moist by sprinkling the floor with brine or else keep the brine in open vessels in different parts of the room. This will prevent excessive evaporation of brine from the barrelled fish and loss of weight on the dried fish and will also keep it from getting "red." When the above conditions are impossible the dried fish can be kept in good order by covering with sacks soaked in brine and renewing the application frequently.

Smoked fish should only be purchased in small quantities and stock frequently replenished, for if placed in a cool or damp place they become mouldy and when in a dry place surrounded by currents of air they soon become rancid. The mould may be removed by brushing the fish with warm water and then drying thoroughly with a cloth ; this will also freshen and brighten them up a good deal.—Grocer and Country Merchant.

(Continued next week.)

THE LEGAL IMMUNITY OF DEBTORS.

EDITOR OF THE GROCER.

DEAR SIR:—In my last letter I promised to give a simple remedy for the bad working of the law in reference to judgments summonses. Here is a sample of the working of the act. A debtor owes me $35 on an account of 1885; part of it borrowed money got by straight lying. He is head sawyer in a lumber mill at $1.50 a day and board. He always draws his wages as soon as he has earned any, and sometimes before. He lies around all winter, waiting for the spring sun to thaw out his dormant energies, when he resumes work at the saw smill. I had him up before the judge on judgment summons. His statement runs thus : "I have not had steady work, have been sick part of the time and require all my wages to support my family, but will agree to 50c. per month." This payment is undertaken and continued until the bailiff's fees are paid, then a stop is made—no more payments. Where is the judge will send a man to jail for contempt of court with a tale of this kind in his mouth? The truth was, he had been of work two days after a holiday and a spree. This was his sickness. His being out of employment would be owing to a break in the machinery of the mill, and one or two days off for repairs. This is a picture from real life, and my own experience. The remedy for this; a law that will give the creditor a right to claim 10 per cent. of all money earned by or due to the debtor for any cause, without requiring the consent of judge or debtor. After the debtor has been examined as to his earnings, a notice should be sent by the Division Court Clerk by registered letter to the employer or payer of the debtor, stating that a judgment summons had been issued ordering 10 per cent. of money or wages to be paid over to said court. By such an arrangement the master or payer would not require to appear in court unless in default of payment. In the case of men who shift from master to master earning two or three dollars at one place, the debtor should be compelled to hand over 10 per cent. of his earnings, or in default be liable to three days in jail at the discretion of the creditor. No working man could object to meet such a small payment.

There is very little doubt but hundreds of dollars would be paid forthwith if such an act were in force. Any new act should apply to all debts not out of date. Would it not be well for some of our trade associations to meet and discuss this question, and forward their views to the head of our local government while in session ?

My view of the reason why Quebec shows so few bankruptcies is that there is a salutary machinery at work that makes the collection of small debts easily effected without expense to any one. Let us imagine a conversation of this kind between a reverend father and one of his flock : "I understand you owe my friend, Mr. Merchant, twenty or thirty dollars. He has waited two years for this money, and he requires to use it in his business. Now, we don't want to see our friend bankrupt. Try and pay him up as soon as you can." You may be sure it will be paid to the cent. Ontario has no such influence and drops thousands of dollars into bar rooms that should go to pay for the necessaries of life. Yours,

COUNTRY MERCHANT.

The instance which our correspondent quotes from his own experience is not an exceptional one, but is, we are assured typical of a large class. There are few country merchants who are unable to give specimen cases of exactly the same class, where the debtor is improvident and unprincipled, secure in the opinion that the law affords his creditor little or no chance of redress. Here the law is seriously at fault, and its imperfect operation has other effects besides those detrimental to traders. In the same way as the old Poor Law, although aiming to ameliorate the lot of the needy, actually made more paupers than the want of it had done, so the present collection laws, with the numerous loop-holes in their construction and administration, actually make more dishonest men than there would be without them. The existence of these laws is to the merchant inexperienced in them a guarantee that he can collect what is owing him, and therefore misleads him into trusting men whom, without some such guarantee, he would not trust. Thus these men get trusted on the faith that the law is sufficient to make them pay, whereas if there were no law for such a purpose they would have much less chance to defraud, and would, in act at all events, be honester men.

The suggestion of "Country Merchant" appears workable, and in our view is a fair one, subject, however, to a single limitation. The claim of ten per cent. should not be admitted to more than one creditor at once, otherwise the debtor might resort to subterfuges to avoid payment. If there were four creditors, all at once authorized to a ten per cent. each, he might refuse to work, or get a son, brother or other person to put in an anticipatory claim to the most of his earnings. A mere ten per cent. of his wages paid to one man would not be so heavy a burden as to drive him to any shifts to escape the payment of it. We understand correspondent to speak with this limitation, however, that only one creditor shall be paid at a time. We would like to see the Protestant clergy imitate the excellent example of the Catholic Father in Quebec. Some of them, we are happy to say, do so. Some months ago we republished a sermon by Dr. Talmage on this question. Would it not be a good idea for our readers to suggest to their spiritual advisers that they deliver a discourse on this subject.

TORONTO BOARD OF TRADE.

Friday afternoon was held the inaugural meeting of the council of the Toronto board of trade. It was a large meeting, every member, nineteen in all, being present, and duly sworn in. It is, perhaps, the first time in the history of the council that there has been so complete an attendance. After the oaths had been administered the president, Mr. John I. Davidson, made feeling reference to the Hon. John Macdonald, who was a member of the board, and the following committee was appointed to draft a resolution of condolence, suitably engrossed, and convey it to the family of the late senator : Messrs. W. R. Brock, S. F. McKinnon, Hugh Blain, R. W. Elliott and A. Smith.

A committee was appointed to urge upon the Ontario Government certain amendments to the Act for the equitable distribution of assets. The committee comprised the following gentlemen : Messrs. W. Christie, Hugh Blain, J. B. Smith, A. A. Allan, R. W. Elliott and William Ince.

Another committee was appointed to draft a petition to the Dominion Government praying for the appointment of a railway commission, the said committee to report to the council at a future date. The names on the committee are : R. W. Elliott, convener; Hugh Blain, S. F. McKinnon, D. W. Alexander and A. M. Smith.

The next committee appointed was one to report to the council on the expediency of petitioning the Government for the immediate passing of a Coinage Act and the establishment of a mint in the Dominion. Those composing the committee are D. R. Wilkie, W. R. Brock, R. W. Elliott and G. B. Smith.

A. B. Lee, W. D. Matthews, R. Jaffray, W. Christie, D. R. Wilkie, H. N. Baird and W. H. McNaught are a committee to report to the council on the subject of municipal reform.

The president and secretary were instructed by the council to sign the petition as prepared by the Canadian Institute for the adoption of the 24 hour system of time, the petition to be presented to the Dominion and Local Houses.

The first number of the Money Maker, a new trade journal edited and published monthly in this city by Mr. I. A. Taylor, has reached our table. The Money Maker is an exponent of one of the most important commercial interests, viz., advertising. Its monthly issues will form a series of lessons upon the art and artifices of advertising, and, judged by the first number, the paper promises to be itself an important means of developing the advertising art. For such a paper there has long been in the business world an aching void. In the philosophy which Mr. Taylor has to teach there is a long way more than our merchants ever dreamed of. There is no concern of their business in which they need schooling more than in advertising. Of that very few have learned the rudiments, and of its potentialities there is but an elect remnant that have any conception. Much is written on the subject these days ; if the Money Maker did nothing more than merely focus such fugitive lore it would render invaluable service to the trading public. But the matter of the first number, and the presentation of that matter show that the paper has a full editorial and mechanical fountain to draw from.

RICHARD TEW & CO.

Messrs. Richard Tew & Co., have got their stock fully transferred to their new warehouse on Front st., next door to the Board of Trade building. Their buyer, Mr. Ede, has just returned from the Continent, and the samples he collected will be after him in a few days. He has bought a large stock of choice wares, all of entirely new pattern and finish. The present is therefore an important time for the trade to look after their orders. Messrs. Tew & Co., bought their large stock at an opportune moment. Their buyer had just left the market when prices sprang up at all the potteries in correspondence with an advance in the cost of coal, an advance in the form of higher wages to the colliers. Nor have the prices of earthenware, porcelain, and china goods yet reached their zenith. No orders will be booked abroad for delivery a week ahead. The prices of granite alone are 12½ per cent. in advance of what they were. Messrs. Tew & Co., having contracted before the advance are in a position to sell for some time at the old prices. They have some special lines in porcelain opaque, a new thing, manufactured by the same process as china, but, unlike china, not semi-transparent. Their new patterns are varied and elegant. One needs to go through their sample room to learn the form is in which fine glassware is manufactured for this season's trade. What further tends to make the present a favorable moment to buy is the action of manufacturers in this country who are petitioning the Government to put a higher duty on imported porcelain, chinaware, etc. See Messrs. Tew & Co's. advertisement.

TRUST AND COMPETITION.

During last summer, when the price of sugar was advancing, there was a great hue and cry about the exactions and wickedness of the Trust. An advance in the price of granulated sugar from 6½ to 9¼ cents was charged to the manipulation of the market by the Sugar Refineries Co. It was useless to point out to the critics and enemies of the Trust that there was good ground for an advance in the price of raw sugar, as there was a marked disparity between supply and demand, and stocks were unusually small. A speculation was started in Europe which carried the price of raw sugar to extreme figures, and for this the Trust was roundly abused.

What are the facts? During 1889 the refiners had a margin between the average cost of raw and refined sugar of 1¼ cents or about ⅝ of a cent per pound over and above the actual cost of refining; some claim ½ of a cent. During the summer, when prices were at the highest point, the profit was ⅜ of a cent per pound, owing to the high price of raw sugar. To-day the margin between raw and refined sugar has been reduced to the bare cost of refining, without allowance for wear and tear and depreciation of the plant.

During January the average cost of Centrifugals, 96 test, was 5.88 cents, of granulated 6.48 cents, affording refiners a margin of 60 cents per 100 pounds, which some refiners claim is less than the cost of refining. Evidently there is not the power in a Trust to control prices permanently that the enemies of combination have asserted. They may have power to do so temporarily, but their permanent gains must come from the economies effected, rather than excessive margins of profit.

Sugar is again cheap, and from two causes:

FIRST.—The crops of 1889 are heavy and in excess of the world's requirements. Is it not fair to conclude that the liberal supplies of 1890 are due to the comparatively high prices in 1889, and 1889 having stimulated growers to increase the acreage?

SECOND.—Competition has checked the Trust and compelled it to reduce the charge for refining. This emphasizes the point made by Mr. Gunton and other eminent writers upon economic subjects, that self-protection enforces a conservative policy upon combinations. If they exact unjust prices they invite excessive competition. This lesson has been taught the Sugar Refineries Co. just as it was the Standard Oil and other trusts. It is stated that the price of bagging, owing to the operations of the Trust, will be lower this year than ever before known. There is too much money seeking investment to worry about any Trust robbing the public for any length of time. We can safely rely upon natural causes to overcome evils, without invoking the costly and uncertain operation of law which should be framed so as to supervise instead of prohibit combinations of capital for manufacturing as it supervises banks, insurance companies and railroads.—American Grocer.

NEW ZEALAND BUTTER.

Great efforts are being made in New Zealand to improve the system of packing butter in cold chambers for transport to this country. In the New Zealand Farmer the editor remarks that a ton weight of butter can be packed, including packages, in a space equivalent to a ton and a quarter, ship measurement, and he adds that it has been calculated that 40 tons would only displace 500 carcases of frozen mutton. The dairy farmers of the colony are in a position of great difficulty, and efforts are being made to induce the Government to act with still greater energy in order to bring about some means of promoting their direct interests. When the New Zealand butter system has reached the advanced stage, and when the butter is landed in this country, as it probably will be, in fine condition, farmers will more thoroughly appreciate the new competitor with whom they will have to deal, for it will be only a matter of time for New Zeland to place very large quantities of butter in this market. They have determined to pack in square boxes rather than in tubs, more espeeially on account of the space which the latter occupies.—Manchester Grocers' Review.

EMBARRASSMENTS.

David Ward, general merchant, Lanark, has effected a compromise.

The stock and estate of John Flanagan, general merchant, Lucan, has been seized by the sheriff.

Wm. Walden, grocer, St. Thomas, has been sold out for rent.

Ryan & Phelan, dry goods merchants, Ottawa, are offering to compromise at 40c. on the dollar.

Bower & Co., grocers, 380 College street, Toronto, are seeking a settlement at 45c. on the dollar. They owe $1,900 and have assets of $700.

Powell, Allen & Breckenden, who carry on one of the largest retail dry goods stores in London, have been granted an extension of two years by their creditors. The liabilities are $35,000.

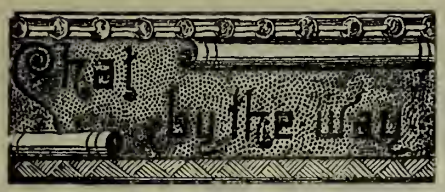
G. C. King & Co., general merchants, Calgary, have effected a settlement with their creditors on a basis of sixty cents on the dollar. Payments are spread over two years in quarterly instalments. The liabilities are placed at $63,000 and assets at $65,000. The creditors were represented by Mr. McMartin, of Montreal; Mr. Nugent, of Winnipeg, and A. D. Braithwaite, for the Bank of Montreal.

The creditors of Hoffinan Bros., dry goods merchants, Stratford, met on Friday afternoon and heard a statement showing liabilities of between $10,000 and $11,000, and assets $8,000. An offer of 60c., secured in 3, 6, 9 and 12 month, was recommended for acceptance, and the meeting adjourned to give the debtors a week to furnish security.

Thos. C. Clarke, dry goods merchant, Pembroke, is seeking an extension of 2, 4 and 6 months.

WHEN TO WIND YQUR WATCH.

A dry goods merchant and a jeweler were going home together on a street car at the close of their day's labors, and the former drew from his vest hts handsome Waltham and proceeded to wind it up. "This is'nt the right time to do that," said his friend. "Every watch should be wound at home the first thing in the morning, so that the fullest tension of the spring may be upon the movement during the jarring of the owner's footsteps while he is up and awake. This will save frequent regulation of the time-piece. Try it for a month or two and you'll be surprised at the improvement in your time."—Detroit Grocer and Trade Reporter.



Mr. F. McDonald, Port Lambton, has moved his store ot to Whitebread station.

The Royal Grocery, Wingham, takes GROCER. Mr. Griffin, the proprietor, is a business man, and has a good steady trade.

Mr. W. Kirton has bought out Lamson & Stepler's grocery business, Sarnia, and took possession last Saturday.

The committees appointed at the last meeting of the Retail Grocers' Association here will meet in Mr. Mills' office on Friday night.

J. A. Macdonald, inspector of weights and measures, visited Yarker last week, and found tin measures made in Kingston and sold without being inspected.

Messrs. Mark & Graham opened out on Saturday in McCrimmon Bros'. old stand, Lindsay, with a choice selection of groceries, etc.

The petition circulated among Woodstock shopkeepers to close at 9 o'clock Saturday night has received a large number of signatures.

Fred and Harvey Dawdy, sons of J. W. Dawdy, of Dawdy & Adley, general merchants, Welland, had a narrow escape from drowning on Friday, breaking through the ice on the Welland river, but were rescued by other parties.

While Mrs. Henry Neal, who keeps a small grocery on Davis street, Sarnia, was engaged in a back part of the house Wednesday forenoon some sneak thief entered the store and made off with the till, which contained a small amount of money.

A car of Florida russets is on its way to the warehouse of Mr. James Breen, of this city. This fine fruit is now at its best, and will soon be out of stock, which makes the arrival mentioned of special interest to the trade.

Mr. J. Turbet, Kingston, is recovering from a severe relapse of la grippe. Men like Mr. Turbet who can say they never knew by experience what sickness was seem to be special favorites for a particularly hard grippe.

Messrs. J. Cleghorn & Son shipped a lot of Booth & Sons' pack of select oysters all the way to Moosomin, to Mr. J. Maguire, a dealer in fruits, fish, etc. Oysters must be liked in that distant town, for they come high when they reach it, the express charges being $7.65 per cwt.

"Money is a little close, but I must spare two dollars for THE GROCER another year, says Mr. G. E. Vandusen, of Picton, Ont. Mr. Vandusen has no reason to complain of his business, he has a good trade, sells at a fair profit and does not bother about what others do with their goods, if they choose to give them away he cannot help it.

Mr. John T. Porter, general storekeeper, Orillia, has died of pleurisy, following from an attack of la grippe. Mr. Porter was only 38 years of age. He began his business career eleven years ago with Mr. Kean, of Orillia, and five years ago entered into a partnership with Mr. Christopher Moore. Three years ago he bought out Mr. Moore, and continued the business alone.

Messrs. Thackray and Mills visited the Hospital for Sick Children on Tuesday afternoon, and presented the check of the Retail Grocers' Association of this city for twenty dollars. This was in accordance with a motion at the last meeting. The donation was thankfully accepted for the hospital by Mrs. Harvie, the acting president.

Mr. T. O. Leonard, Kingsford's Oswego Starch Works, was here this week. He says their business for 1889 was the largest for several years. Their Canadian business has shown a very gratifying increase. Present prospects are that there will be a still further increase in 1890, as the Oswego starch is becoming more and more popular every year.

"I could not do without THE GROCER," said Mr. W. A. Carsons, Picton, Ont., and Mr. Carsons has as fine a store, as large a stock and as good a trade as any groceryman outside of any city in Ontario. He makes time to read THE GROCER, and says he sees a great many good articles in it, and thinks the market reports very good. Mr. Carsons has just made a large shipment of dried apples to Montreal.

Mr. Jas. Craig, of Jas. Craig & Co., Trenton, said, "Yes, I've got interested in THE GROCER and will take it, but I don't agree with it about taking stock in the summer season. You can't find a better time to take stock than the last of year." He puts his stock up at Christmas time to attract customers, and if he does not have to tear it to pieces before stock taking time he is disappointed and fails in the Christmas trade he always has.

Last week a boy discovered several caddies of tobacco covered with hay in an unused hen-house adjoining the Grand Central hotel stables at St. Mary's. The tobacco proved to be the property of A. Beattie & Co., wholesale and retail grocers. A policeman watched the place, when at about one o'clock that night two young men named Mulligan and Egan were seen entering the building and began to search for the lost treasure. The two youths were safely placed under arrest, and were committed to stand their trial at the next assizes.

Mr. Fairhead, of the Springwater Ice Company, has commenced cutting ice in Lake Scugog, and has been shipping at the rate of 300 tons per day. Also the Knickerbocker Ice Company, Mr. Burns and O'Keefe & Co., all of Toronto, are taking ice from the same water. The supply of ice is practically unlimited, and there can be no question about its purity, as there is no sewage entering into the lake. About 100 men and 25 teams are at present employed cutting and teaming the ice, which is nearly 14 inches thick.

Messrs. Haaz & Co., Kingston, are now moving into their commodious new factory on Fagot street, where they have improved facilities for manufacturing their celebrated brands of pure wine and cider vinegars. Mr. Haaz has been engaged in the manufacture of vinegar for over 20 years, and the increased demand has necessitated this removal to larger premises. Mr. C. De Carteret, the "Co." in this firm, is an old traveller, and is well and favorably known to the trade in Ontario. He knew what he was about when he went into this business, as articles "specially pure" are what all good travellers like to handle. There seems to be a good field here for a pure article of vinegar for table and pickling uses. For two years the trade has responded liberally to Mr. De Carteret's warrantee of their goods.

Grocers throughout Ontario who think there is no special advantages to be derived from a grocers' association in towns and cities, as well as a head or Provincial association, should hear the experience of the secretary of the Kingston Association, Mr. J. Gilbert, who has labored for the interest of the Kingston Association with unflagging zeal for over a year. He has prepared a very complete list of dead beats and slow pay customers, and if the grocers generally would show an interest and furnish such information as was asked or required of them by the secretary without having to be called on so often, the system adopted by the Association could be carried on without so much of the time and labor of the secretary.



Home Made

Marmalade

JAMS, JELLIES

PACKED BY

Alexander Cairns, Paisley, Scotland.

BLAIKLOCK BROS, Agents,
17 Common St., MONTREAL.

These goods are guaranteed to be of the very finest quality, and are specially supplied to Her Majesty The Queen. To be obtained from all first-class grocers.

TORONTO AGENTS:—Steel, Hayter & Co.

SUNLIGHT SOAP

LARGEST SALE IN THE WORLD

Winner of THREE GOLD MEDALS in 1889---Paris, France, Ghent, Belgium, and Ottawa, Canada.

The Wide-Awake Grocer, even if he gets a smaller profit out of SUNLIGHT Soap than he does out of Inferior Soaps, recognizes the fact that the increased volume of business done by reason of keeping the BEST article, more than compensates for the smaller profit. The aim of every Grocer should be, to earn a reputation for selling THE BEST.

CANADIAN HEAD OFFICE:
77 ST. JAMES STREET, MONTREAL.

Ontario District Agent:
WALTER STARK, 62 Front Street East, Toronto.

Grocers do not seem to realize that there are no dollars and cents in it for the secretary, and when a spirited man like Mr. Gilbert gives his time and money for the interests of the trade generally, he should meet with encouragement and help on all sides. The Kingston Association should be next to Toronto in size and influence.

"Every town has it troubles," said Mr. O'Flaherty, of O'Flaherty & Quirk, grocers, Stratford, to a GROCER reporter this week, "but I would like to see a by-law in this town done away with." There is to-day, a by-law in force, something to this effect:—"That no merchant shall buy at the market or on the street, eggs, for selling before ten a. m., or butter before noon." This is to give the citizens a chance to purchase, and not let the merchants pick up all the choice butter or fresh eggs. This does not exclude the commission merchant from buying, and to-day we are short butter and eggs, and cannot get enough to supply our customers, because, these commission men will not sell us, even at a small margin in advance of what they paid. A few others were spoken to on the same subject, and it is likely that they will take some action to have the by-law changed so that the merchant can get enough to supply his trade at least. We are rather surprised that such a go-ahead place as Stratford should permit such a law to appear on the books.

"A Grocers' Association here, in Stratford, would benefit us in two ways, and, if in nothing else, we should have one," said Mr. J. W. McEwan to THE GROCER? "First, we could get a certain profit on all our goods, and, secondly, we could capture the dead-beats who are dealing with us, and leaving suddenly with a bill of goods against them." You're right Mr. McEwan, and if you continue working faithfully as you have been doing in trying to form an Association in Stratford, it will not be long before such is on a sound footing. There are some grocers who will go into it. Start with a few, and the rest will follow as they are doing in the Toronto Association to-day. You must not be discouraged if you have only half a dozen members. That is quite sufficient. In Toronto, there are over a thousand grocers, but there are seldom more than twelve or fifteen present at the regular meetings. The work has all been done by half a dozen energetic spirits. By their untiring efforts they have put thousands of dollars into the pockets of the retail merchants of this city. Above all, have a good Secretary, and pay him well for his work.

LETTERS FROM SUBSCRIBERS

SHELBURNE, Feb. 5th, 1890.

DEAR SIR,—Enclosed please find two dollars for subscription to CANADIAN GROCER for 1890. I would not like to be without it. I wish you every success.

Yours respectfully,

R. J. THOMAS.

MARSHVILLE, Feb. 7th, 1890.

DEAR SIR,—Enclosed please find cash four dollars in payment of arrears and another year's subscription to the CANADIAN GROCER. Allow me to congratulate you on the high standard of excellence to which you have advanced your publication. I consider it a necessary factor in the successful prosecution of any grocery business.

Yours very truly,

WM. BROWN.

NEW GLASGOW, N.S., Feb. 6th. 1890.

DEAR SIR,—Enclosed you will find two dollars for subscription for 1890. Your agent had hard work to get me to subscribe last year, but I would not do without the GROCER for double the amount now.

I remain, yours respectfully,

S. M. LOCKHART.

EDWARD ADAMS & CO.
ESTABLISHED 1846.
Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,
Tobaccos, Wines and Spirits
95 & 97 Dundas St., London, Ont.

Eby, Blain & Co.
DIRECT IMPORTERS
—OF—
Teas, Coffees,
Sugars, Spices
—AND—
MEDITERRANEAN PRODUCTS.
CORNER FRONT AND SCOTT STS., TORONTO.

T. KINNEAR & CO.
Wholesale Grocers, Importers of
TEAS,
SUGARS,
ETC.
47 Front St. East,
TORONTO, ONT.

DAVIDSON & HAY
Wholesale Grocers,
36 Yonge Street,
TORONTO, ONT.

FULL LINES OF
CANNED GOODS
INCLUDING THE
"Lynx" Brand of Salmon and
"Clover Leaf" Lobsters.
Teas, Sugars, Syrups,
and general Groceries
Sloan & Crowther
59, 61 and 63 Front St. East,
TORONTO.

H. P. ECKARDT AND CO
IMPORTERS
-: AND :-
Wholesale Grocers.
3 FRONT ST. EAST, TORONTO

CHIGNECTO SHIP RAILWAY.

This railway, which is to afford sea-going vessels a short means of communication between the Gulf of St. Lawrence and the Bay of Fundy, is progressing rapidly towards completion, and it is expected to be in operation in about two years. Twelve hundred men are employed on the works. Vessels will steam or sail up to dock at either end of the railway, will be raised in a cradle to level of the rails, and will then be carried at the rate of eight or ten miles an hour to the opposite terminus, where they will be returned to the water.

The old, old question of danger arising from the use of lead water pipes continues to haunt certain circles of scientific students, and probably will remain a bone of contention as long as the world shall stand. Quite recently at Sheffield, Eng., considerable anxiety was manifested, owing to the sufferings of several citizens which were attributed to this cause, and the water committee authorized an investigation by an expert. In the report of the latter he suggested that the danger might be overcome, at least temporarily, by adding 3½ grains of carbonate of soda to every gallon of water. If the water should happen to be free from any trace of lead the addition would be harmless. The committee also resolved that the opinion of one of the principal chemists in London and of Mr. Thos. Hawksley should be obtained and presented without loss of time. They also recommend that the citizens remove the lead pipes and replace them with others lined with glass, which is certainly a sensible suggestion. If lead pipes are deleterious to health, they certainly ought to be abolished.

The Rio News has the following interesting item: "That Reunion seed, which is to supplant coffee, according to some of the French press, has been examined by an English analyst who has reported to the Pharmaceutical Society that it is not a dangerous competitor for the real bean. The new article is called 'Mussœnda' coffee, and Professor Dunstan says that the seeds resemble coffee slightly, and those who are responsible for telling the French that it could be used in place of coffee said that it contained caffeine to the extent of 0.3 to 0.5 per cent. The Kew authorities took up the matter and requested the Professor to examine the seeds chemically, but previously it was determined that the seeds did not come from a plant of the rubiaceous family as was claimed. A Reunion gentleman, Mr. St. John, had made inquiries on the spot, and reports that the plant is not abundant, yields but few seeds, and that these would be dearer than coffee. Mr. Dunstan's analysis shows that the seeds contain no alkaloid whatever, but do contain some fat, resembling that of nux-vomica and a little sugar. Reunion seed coffee need not, therefore, alarm Brazilian real coffee planters."

CHARTERED BANKS.

The following is a list of the banks in Canada acting under a Dominion Government Charter:

ONTARIO.

Bank of Toronto.	Imp'l Bank of Canada.
Can. Bank of Com'erce.	Traders' do
Dominion Bank.	Bank of Hamilton.
Ontario Bank.	Bank of Ottawa.
Standard Bank.	Western Bank of Can.

QUEBEC.

Bank of Montreal	Merchants Bank of Can
Bank of B. N. America.	Banque Nationale.
Banque du Peuple.	Quebec Bank.
Banque Jacques Cartier	Union Bank of Canada.
Banque Ville Marie.	Banque de St. Jean.
Banque d'Hochelaga.	Banq de St. Hyacinthe.
Molson's Bank.	East. Townships Bank

NOVA SCOTIA.

Bank of Nova Scotia.	Halifax Banking Co.
Mer. Bank of Halifax.	Bank of Yarmouth.
People's Bank do	Exch. B'k of Yarmouth
Union Bank do	Com'l B'k of Windsor.

NEW BRUNSWICK.

Bank of N. Brunswick. | People's Bank.
St. Stephen's Bank.

MANITOBA.

Commercial Bank of Manitoba.

BRITISH COLUMBIA.

Bank of British Columbia.

J. W. Lang & Co.,
WHOLESALE GROCERS,
33 Front St. East,
TORONTO.

PERKINS,
INCE & CO.
Wholesale Grocers,
TORONTO.
IN STORE—
Prunes, Season 1889.
(SPHINX BRAND.)
—MALAGA FRUIT—
FINEST SELECTED VALENCIAS
SELECTED VALENCIAS IN LAYERS

WARREN BROS. & BOOMER,
IMPORTERS
AND
WHOLESALE GROCERS.
35 and 37 Front St. East,
TORONTO, ONT.
SUGARS, COFFEES AND TEAS
SPECIALTIES.

THE
ST. LAWRENCE SUGAR REFINING CO'S
Granulated
and Yellows
ARE PURE.

NO BLUEING

Material whatsoever is used in the manufacture of

OUR GRANULATED.

ELLIS & KEIGHLEY.

SPECIAL LINES:
Royal Dandelion Coffee,
Empire Baking Powder,
COFFEES,
Spices, Mustard, etc., etc.,
- PUDDINE -
AND
- JELLYINE -

2 Bay Street, Toronto.

SNOWDRIFT BAKING POWDER Co.,
BRANTFORD, ONT.
IMPORTERS OF COFFEES
And Wholesale Manufacturers of the Celebrated
SNOWDRIFT BAKING POWDER
Mustards, Spices, Flavoring Extracts, and
Self-Raising Buckwheat Flour

The Best Food to impart Strength.
This is the Testimony of all who have used

OOO JOHNSTON'S FLUID BEEF OOO

The **steadily increasing demand** for it at this time of sickness is the best evidence that it is appreciated as a **Strength Giving Food.**

Williamson & Lambe
STORAGE
54 & 56 Wellington St. E., Toronto



TORONTO, FEB. 20, 1890.

GROCERIES.

The record of the past week's business is a good one. The event of the week was the advance in sugar. This stimulated trade in all other lines. A very heavy all round business was done, but a specially large one was done in sugar. Wholesalers say this so far has been one of the best Februaries in their experience. Not only are purchases numerous, but they are large. Payments have improved since last report, and the outlook from the standpoint now reached is one that inspires general confidence.

CANNED GOODS.

These have had a share in the general enlargement of the week's trade, though perhaps in as low a degree as any other line. Buying has been fairly active, moving not so much along with the increased trade in sugar as in correspondence with a shrunken state of the retail stocks common at this season, which makes replenishment necessary. This condition has begun to influence buying. The week has not been marked by any large transactions. A special demand is already noticeable for salmon, which, at the outset of the Lenten season, was to be expected. There is no improvement in the prices quoted. Lobsters and Finnan Haddie are firm at the list quotations and are engaging a fair amount of attention. All canned fruits are in fairly good demand, and show steadiness in price.

COFFEE.

All coffees have advanced half a cent. This was anticipated in our last report, from the strong position, particularly of Java's, outlined in our quotation from the New York Bulletin. The scarcity of the Rios continues to be a feature of the market, and an irritant to advance. The business done here has been rather active.

DRIED FRUITS.

The market for prunes is stronger. An advance in keeping with the upward movement abroad is noticeable in this week's prices, which rule 4¾ to 5c. for barrel here. The latter price yet affords too bare a rate profit, the cost of the fruit when it arrives here being fully 4¾c. Currants are also held firmer, selling at 5⅜ to 6c., the latter being the ruling figure. Dates run higher as well, being quotable now at 6 to 6½c. In figs the stocks are light in Eleme as well as in natural. Very few houses are holding any stock now. The list prices are firm, but there is no advance. Valencia raisins are very firm, both for off-stock and layer, at last week's prices. In Sultanas stocks are light, and prices are stronger. Only very dark, almost black, are to be had at 9c.; the prices of the better fruit running from 10 to 14c. Malaga raisins show no change, although all the blue fruit is nearly exhausted.

SUGARS.

There has been a little spurt in the sugar market on former foreign advices here and an advance in the refiners prices here. At the moment an easier feeling has set in on reports of a decline in New York. Large purchases have been made by retailers in expectation of higher prices and to-day the market is dull. Granulated and white sugars are all ¼c. up at the refineries and wholesale prices are ⅛c. here granulated now standing at 7⅛ to 7¼c. Yellows are dull; low grades scarce at 5¼c. up; but some sales are reported at 5⅛c. The total visible supply in all the principal countries at latest mail dates is 1,345,385 tons and 1,042,552.

SYRUPS AND MOLASSES.

Syrups quote from 52 to 65c. There has been rather a quiet trade the past week. Molasses is firmer and in good demand at 35 to 38c. in puncheons, 40 to 42c. in barrels, and 43 to 45c. in half-barrels.

TEAS

There has been a fair demand, business flowing through small and numerous orders rather than large ones. In all lines prices have been steady, and are unchanged. Low grade Moyunes are the most likely to advance, if they are not very soon run off, as they are becoming scarce.

The local demand for Indian continues fair. There is not much change in the London market, teas for price are still wanted. Medium Pekoe receded about ¼d., but good mediums to fine are firm, although somewhat irregular. Fine broken Pekoes with thick liquors, marked an advance. Ceylons continue in demand locally. In London prices had given way slightly. Teas over 11d. having suffered most.

Tea (in lbs.) entered for consumption in Canada, during 1879, 1880. 1881, 1882, 1883, 1884, 1885, 1886, 1887, 1888. Quantity per head of population (in lbs.)—1879, 13,555,-021, 3·15; 1880, 11,968,257, 2·75; 1881, 16,-647,325, 3·85; 1882, 19,232,500, 4·42; 1883, 17,372,032, 3·95; 1884, 15,412,168, 3.42; 1885, 18,118,605, 3·94; 1886, 22.394,756, 4.74; 1887, 18,306,260, 3·79; 1888, 17,220,541, 3·48.

BUTTER AND CHEESE.

Very good dairy tub brings 14 to 16c. with the latter price reserved for prime. The special price 17c. of last week has given way a point. There is a good demand for tubs, a demand which was mostly engaged some time ago by the large rolls. These are getting worse instead of better, and can't bring higher than 14c.; from that they go as low as 12c. The make is going very largely into this form, so that there is danger of a further depreciation. Store tubs are still 8 to 13c. The quantity offering is large, but only a moderate proportion is taken. Creamery tubs are 20 to 23c. with little moving. Pound rolls are 21 to 22c. and firm at that. The quality is improving, and is superior to that of any of the other home makes.

Cheese shows no sign of becoming dearer. There is a quiet but constant trade done, the early autumn make selling at 10½ to 11c. and the June make at 8½ to 9½c. Stocks keep fairly filled, although not lately replenished from the factories. Sales from them are mostly made out of the country.

SALT.

The salt market for the week is not quite so active as it has been the last two or three weeks. The following are the prices reported by the Toronto Salt Works: 2 cars coarse sacks, 70c.; 1 car barrels, $1.40. Smaller lots have sold at, sacks 85c.; barrels $1.45; dairy ¼ do. 45c.

COUNTRY PRODUCE.

APPLES—In car lots are $2 to $2.50. In job lots they bring $2.75 to $3. Few are offering, and the demand is quiet.

BEANS—Are $1.55 to $1.65. Sales are small and infrequent.

LEONARD H. DOBBIN,

Manufacturers' Agent,

REPRESENTING

Simcoe Canning Co., Huckins' Soups, Hamilton Vinegar Works, Elgin Condensed Milk, Luedemann's French Mustards.

41 St. Francois Xavier St., MONTREAL

DRIED APPLES—Are selling slowly at 5 to 6c.

EVAPORATED APPLES—Are 8 to 9c. for old, and 10 to 10½c. for new. There is a very light business done.

EGGS—There is a very large number of pickled in the country. These, owing to the high prices and scarcity of fresh, would be supposed to have been worked into consumption before this, but they were increased late in the season by several carloads from the United States. Prices of pickled are therefore now very low, 10 to 12c. representing prices hard to get. Fresh, now plentiful, are 14c. in case lots, and strictly new laid are 16 to 17c. in basket counts.

HAY—There is any quantity arriving, No. 1 is $10 to $12 loose on street, $10 pressed on track. No. 2 loose is $7 to $9, and pressed is $7.

HIDES—Cured are 4¾c. for choice buff hides. This price is hard to get. Green are 4c. for No. 1, 3c. for No. 2, and 2c. for No. 3.

HONEY—No. 1, clear, is 11½ to 13c. and in the comb is 12 to 14c. Business is fairly brisk.

HOPS—Are 13 to 15c. for those of the new crop, and 10 to 12c. for yearlings.

OATS—Are selling on the street at prices slightly better than those quoted last week. Very good are worth 32c. In car lots, the best price is 29c. at which there are plenty to be had.

ONIONS—Are becoming quite scarce, and rising in price. They are worth $1.80 to $2.

POTATOES—The market is exceedingly dull. By the car-load, they are worth 50c., and this price is not very firm. In job lots they are worth 60 to 65c. per bag.

POULTRY—Turkeys are scarce and dear. They bring 11 to 13c. Geese are 8 to 9c. Ducks, if they were on the market, would bring 70c. to $1. Chickens are also leaving the market. The lowest price for them is 55c. Prices are paid from that up to 80.

SEEDS—Very little of any kind has begun to come in from our own agricultural regions. The main supply has so far been imported. Red clover is cheaper than it was last week, quoting now $3.40 to $3.60. Alsike is up, now bringing $5 to $6. Timothy remains $1.25 to $1.50.

SKINS — Good butchers' sheepskins are $1.25 to $1.40. and for extra large, $1.50. No. 1 calf is 6c., No. 2 is 5c.

STRAW—There is no demand for loose. Bound is $6 to $7. Light-pressed on the track is $5.50. The market is kept full of it.

TALLOW—Rough is 1¾ to 2c., and rendered is 5 to 5¼c.

WOOL—In the fleece is 22c. The lowest pulled is 24c. Super is 24 to 25c., and extra-super is 29 to 30c.

CRANBERRIES.

The remains of the Cape Cod stock are worth $14 to $15 in barrels, $5 in crates, and 75c. in gallon tins. They are just arriving upon this market in the last form. There is

KNOX, MORGAN & CO'Y

WHOLESALE DRY GOODS IMPORTERS

31 Major Street, Manchester. Hamilton, Ont.

FOR SPRING 1890

WE DIRECT THE ATTENTION OF WESTERN ONTARIO MERCHANTS To our Towellings, Table Linens, Plain and Checked Hollands, Striped Linen Drills. Worsted Pantings, Scotch Tweeds, bought before advance. Prints and Satteens, Latest Novelties, special Cloths and Finishes. Parasols, Curtains and Hosiery.

SEE SAMPLES NOW IN TRAVELLERS' HANDS.

MARKETS—Continued

also some Wisconsin fruit now in the market selling at $11 per barrel. Frozen fruit is $4 per crate.

FISH.

The opening of Lent finds stocks well supplied and prices correspondingly reasonable. The prices long current are not likely to be increased, as the demand being dull for so many months stocks have accumulated, and are now full enough to prevent advances. Whitefish are 7c., salmon trout, 7½c., salted sea-salmon, $12 per barrel, fresh cod 5c., steak cod, 7½c., haddock, 5 to 5½c., Labrador herring, $5 to $5.50 per barrel and $3.25 to $3.75 per half-barrel, shore herring, $4 per barrel, and $2.25 per half-barrel, boneless cod 6 to 8c. per pound, boneless fish 6c.

GREEN FRUIT.

Valencia oranges are $4.50 to $5. Latest advices report them up 1s. in England. Floridas are $3.50 to $3.75 for russets, and $3,50 to $4 for fancy brights. Messinas, very choice fruit now in, are $3 to $3.50. California navels are $6 to $6.50. Riverside seedlings are $4 to $4.25. Mediterranean sweets are $4.25 to $4.50. Palermo lemons in 300's are $5 to $5.50, in 306's $4.75 to $5. Prices of the Messinas are the same in both packages as the Palermos. The Cuccios are the newest lemons in stock. They are very choice lemons and sell at $5.50. Bananas sell at $3 to $3.50 for firsts, and $2 to $2.50 for seconds. Malaga grapes, that is, what is left of them are $10 to $14 per keg. Sweet potatoes are $6.

PROVISIONS.

BACON—Long clear is 7 to 7½c., according to quality. Breakfast is 10 to 11c. for backs and bellies. Roll is 8½c.

HAMS—Green are 9½ to 10c., and smoked are 11c.

LARD—Canadian is 8½c. in tubs, and 9c. in pails. American is 8c. in tubs, and 8½c. in pails.

MESS PORK — Heavy is $13 to $13.50. Canadian short-cut is $14.

DRESSED HOGS—Heavy are worth $5 to $5.25. Medium are $5.40 to $5.60. Select light weights are $5.75 to $6. The arrivals are quite numerous.

DRY GOODS.

The week's trade has been variable. On some days the volume of business done has been fairly large, on others it has been fairly small. Travelers send in liberal orders too infrequent however, and wholesal rs on all hands agree that this has been an extremely dull winter. Prices, however, show no sign of weakning, but rather grow firmer. The last rumor is that grey cottons are likely to go up. Woolen goods are held as dear as if the season's trade had been a good one. The conservative policy of importers and and wholesale dealers has left them mostly in a position to uphold prices through the course of a period of depression.

MONTREAL

MONTREAL MARKETS.

FEBRUARY 20, 1890.

GROCERIES.

The general aspect of the grocery business has undergone little change. In volume trade has been fair for the time of year, while it has developed no new feature of importance, except for the decided improvement in sugar. Reports from country points, while not very encouraging, seem to convey the impression that trade has a tendency to improve, in fact, on the whole, a better distribution is looked for during the remainder of this month. Payments have been fairly well provided for in most cases, although here and there complaints are heard of.

SUGAR.

The market has manifested a decided improvement in temper, and prices have advanced ⅛ to ¼c., owing to stronger raw markets, besides which refiners are loath to sell even in small lots, as stocks have been well reduced, both of raw and refined, in fact it has been hinted that the supply of raw material is running short here. Hence the market is decidedly better, with refiners refusing to sell except in small quantities. Granulated has advanced ⅛ to 6¾c. at the factory, which means 7c. as the grocery price. Low grade yellows have been in specially active demand, probably because they are very scarce, and 5¼c. is now marked as the inside, which is an advance of ¼c., and only trifling quantities can be obtained at that. Brighter grades range up 5⅞c., as to quality.

SYRUP.

There has been a better demand for syrup for Lenten wants. Prices have been inclined to stiffen and rule at 3¼ to 4c. per lb., as to quality.

MOLASSES.

Cables from the Islands report the opening of the market for new molasses and prices quoted equals 34c. per imperial gallon laid down here. The market for new has opened considerably easier than usual. Here the market has had a weaker tone. General prices range from 42 to 45c., as to quality,

STUART, HARVEY & Co.

Importers and

WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

HAMILTON, ONT.

W. H. GILLARD & CO.,

Hamilton, Ont.

Wholesale Grocers

IMPORTERS

Japan, China, Indian and Ceylon

-: TEAS :-

MANUFACTURERS OF THE

Celebrated Diamond Spices.

W. H. Gillard. John Gillard. H. N. Kittson.

JAMES TURNER & CO.,

Hamilton, Ont.

STEAM COMPRESSED COD.

This fish is packed in pound cartoons, prepared in such a manner as to retain exact flavor of the fish, and guaranteed to keep nice a year. Our grocers who handle fine goods, say this is the nicest fish, and the only safe way of handling prepared cod. Try sample case of 40 pound cartoons—you with be satisfied.

J.CLEGHORN&SON
WHOLESALE
Fruit, Fish & Oyster Dealers
94 Yonge Street, Toronto.

CALIFORNIA ORANGES.
We have our first Car of Riverside Oranges for the season just in.
Riverside Seedlings, 150 to 200 size.
Mediterranean Sweets, 150 to 200 size.
Washington Navels, 126 to 176 size.
The season being 6 weeks earlier than last year fruit is fully ripe and of extra sweetness and flavour. Send for sample box of each and from this on you will use no other oranges.
Car Fancy 300 "Cuccio" Lemons, the finest pack in the world in stock.

TORONTO
Produce Commission Co.
W. B. WEIL, Manager,
74 COLBORNE STREET.
Consignments Solicited.
Liberal Advances, Ample Storage Capacity.
Butter, Eggs, Cheese, Etc. Baled Hay and Grain.

FOREIGN FRUITS
R. S. GALLAGHER,
FRUIT AND COMMISSION MERCHANT,
TORONTO.
111 & 113 King St. E., 77 Colborne St.
Telephone 1617.

Montreal Markets—Continued.

but it was rumored that the inside had been shaded to close out a lot.

TEAS.

Trade has continued quiet and the movement moderate, being practically confined to about the ordinary run of jobbing requirements. Prices have ruled steady. A few invoices of Japans have changed hands at from 16 to 26c. as to quality. Low grades of all varieties are not plenty.

COFFEES.

An ordinary jobbing movement has taken place at unchanged prices. Some choice lots of Rio have sold as high as 22c., with commoner at 20c., and Jamaica at about the same range. Mocha 28 to 30., Java 24 to 29c., Plantation Ceylon 19 to 24c., Maracaibo 18 to 22½c.

DRIED FRUIT.

There has been a fair turnover of most kinds, but not of a character to attract special attention. Ordinary Valencia raisins have been dealt in at 6½c., but best brands command 7c. owing to small supplies. London layers $3 to $3.25. Currants have had a rather slow sale. Round lots of low grade Provincial in barrels have changed hands at 5c. with best quality at 5¾ to 6c. Vostizza have sold at 7c. in cases. Bordeaux prunes have realized 4 to 4½c. Dates 5¼c., and Eleme figs 11 to 15c. as to quality. Evaporated apples firm at 9c., with dried at 6½c. Cocoanuts $5.25 per sack.

NUTS.

There has been a moderate movement. Tarragona almonds 14c., with Ivica at 12c. Pecans 12c. and Brazil nuts 11c. Walnuts 14c. for Grenoble and 10c. for French. Filberts firm at 10c. for Sicily and 9½c. for Turkey.

GREEN FRUIT.

Demand has been fair but not specially active. Apples have shown increased firmness with an upward tendency to prices, which are on the basis of $3 for greenings and $3.50 for red stock. Lemons $3.75 to $4 per box. Valencia oranges $4.25 per case. Messina oranges $2.75 per box. Florida oranges $3.75 per box. Frozen cranberries $7 per bbl.

SWEET POTATOES.

Consignments of sweet potatoes are coming to hand, and sales of such have been made at $5.50 per bbl.

RICE.

The ordinary amount of business has been accomplished in rice at steady prices. Patria 4½ to 5c., and Japan 4 to 4½c.

CANNED GOODS.

There has been no apparent improvement in canned goods. Trade througout has been on the quiet side and has presented little of interest. Some speculators in tomatoes have been unloading and have been let go cheap, one sale being below quotations. Jobbing lots may be quoted at $1.15. Salmon and lobsters are firm at $1.70 per dozen and $6.80 to $7 per case respectively. Mackerel scarce at $5.50 per case. Corn $1.20. Plums $1.75 to $2. Pears $2 to $2.10.

FISH.

There has been an active demand for all kinds of fish and a large turnover of stock has been effected. The event has been a further material advance in green cod under a good demand and limited supplies, in fact the market has been practically cleared of stock. Prices have now reached an unusually high level, No. 1 large being up to $7.50 and No. 1 ordinary to $6.50. Labrador herring have worked easier. Some round lots have sold below quotations (net cash), with small quantities at $3.25 to $3.75. Cape Breton herring $5 to $5.25. B. C. salmon have sold at $11 per brl. Dry cod $4.25 to $4.50. Sea trout $9. Lake trout $4.25 and white fish $5.50. All receipts of fresh fish which have been moderate, have been rapidly absorbed and nothing has been left over. Haddock and cod have sold freely whenever offered at 3½c. Carloads of Newfoundland herring have sold at $1.30 per 100 count, with smaller parcels up to $1.50. Tommycods $1.20 to $1.25. Smelts 2½c. to 3c. Finnan haddies 6½c. to 7c.

FLOUR AND GRAIN.

GRAIN—There has been no important change in the market, business having continued quiet owing to the limited demand and light offerings. Wheat, No. 1 hard Manitoba, $1.05; No. 2 hard, $1.03; corn, duty paid, 50 to 51c.; oats, 30 to 32c.; peas, 67 to 69c. per 66 pounds; barley, 45 to 50c.; rye, 50 to 51c.

FLOUR—A moderate amount of busiuess has been accomplished in a jobbing way, there being a fair demand from country buyers, but there is little enquiry from local buyers. Prices are steady. Patent winter, $5 to $5.20; patent spring, $5 to $5.20; straight roller, $4.60 to $4.65; extra, $4 to $4.20; superfine, $3.10 to $3.90; city strong bakers', $4.80 to $4.90; strong bakers', $4.65 to $4.80; strong bakers' bags, $2.40 to $2.50; superfine bags, $1.50 to $1.90; extra bags, $2 to $2.10. Oatmeal, standard, $3.60 to $3.70; granulated, $3.50 to $4; oats, $3.80 to $4.25.

PRODUCE AND PROVISIONS.

PROVISIONS—The tone of the market has ruled steady and we have no change to note. The demand for pork is fair and sales of Western short cut are reported at $12,75 in small lots, but a car lot could no doubt be bought at $12.50. There is little enquiry for lard at quotations. Western short cut pork, $12.75; mess, $13; Canadian short cut, $13 to $14. Western (Armours and Fairbanks), $1.60 per pail. Cases (Armours and Fairbanks), 8⅛ to 8¼c. per lb. Canadian lard, $1.50 to $1.55.

EGGS.

Since our last the egg market has been weak and prices have declined 1c. to 2c. per dozen all round, except on held fresh stock, which have dropped from 2c. to 5c. per dozen, owing to the large offerings and the stock being of a very poor quality. The market at present is demoralized on account of the large offerings from the West and the big stocks held on spot; in fact, holders state that they have not seen the market in such an unsatisfactory condition for a long time Demand is chiefly for fine stock, such as Canadian new laid and St. Louis strictly

CONSIGNMENT
COARSE
LIVERPOOL SALT
NOW ARRIVING.
Send for Quotations.

ESTABLISHED 1869.
STANWAY & BAYLEY.
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST, TORONTO.

Packers' Agents
—FOR—
Canned Goods
Evaporated Apples,
ETC., ETC.
Correspondence Solicited.

MONTREAL Markets continued.

fresh which have been moving fairly well, Canadian new laid sold at 18c. St. Louis, strictly fresh, at 15 to 16c. Montreal limed at 12 to 13c. Western do. at 8 to 10c. and held fresh at 5 to 10c. per dozen.

BUTTER AND CHEESE.

BUTTER—There has been no improvement, business having continued dull and of a small jobbing nature at about steady prices. Creamery, autumn made, 21 to 23c; medium 17 to 20c.; Townships, autumn made. 18 to 20c.; straight dairy, 14 to 16c.; Morrisburg and Brockville, autumn made, 16 to 18c.; do. straight dairy, 13 to 15c.; Western, choice, 14 to 15c; do, inferior, 11 to 13c.; Morrisburg roll in baskets, 14 to 16c.; barrels and boxes, 13 to 14c.

CHEESE—The situation of the cheese market is unchanged. The feeling is steady and business quiet. Finest September and October, 10¼ to 10½c.; fine stock, 9½ to 10c.; earlier makes, 8½ to 9c.

FEED.

Pressed has been quiet, owing to the limited demand, but prices have ruled steady. No. 1, $9.50 to $10.50; No. 2, $8 to $9; No. 3, $6.50 to $7 per ton in car lots. There has been more inquiry for feed and a good trade has been done. Mouillie, $20 to $22; bran, $12 to $13, and shorts, $14 to $16 per ton.

ASHES.

The feature of the market for ashes has been the strength in pearls, which have advanced 25 to 50c. per 100 pounds., owing to the decrease in stocks and the improved demand, sales having been made at about $6, with prospects of higher prices in the near future. The receipts of pots so far this year are smaller as compared with the same time last year. There has been more enquiry and sales of some round lots have been made. First pots, $3.50 to $3.55, and second pots at $3 to $3.10 per 100 pounds.

MEETING OF DRY GOODS MEN.

Several interesting subjects came up for discussion at the meeting of the dry goods section of the board of trade the other afternoon. There was a large attendance, nearly every house in the city being represented. Reference was made to the circular issued to the retail trade last year in regard to the returning of goods to wholesale houses, and it was the unanimous opinion of the section that the circular had done an immense amount of good, and that much less goods were returned last year than ever before. The members of the session also expressed the hope that in time the evil would be entirely done away with. The question of "terms" was discussed, and as usual strong expression of opinion was given against the custom of "dating ahead."

Discussing the duty on the making up charges of goods, the section was unanimously of opinion that while merchants should pay duty upon cartoons and things that form a legitimate part of the value of goods in the opinion of the section all charges for "making up, cutting and examining textile fabrics," of all descriptions being charged or examined, which are intended for the proper carrying on of business, should not be subject to duty, and they propose memorializing the Minister of Customs in accordance with the idea.

The question of the proper disposal of bankrupt stocks was carefully discussed, and it was the unanimous opinion of the members of the section that they wished to do everything in their power to abate the evil effects of selling bankrupt stocks, and it is only a question of time when the proper steps can be taken in the section. A committee was appointed consisting of Messrs. Anderson, G. B. Smith and Caldecott, to give it careful consideration and report to the meeting of the section to be held, say a fortnight from yesterday.

The executive met before the regular meeting and elected Mr. S. Caldecott, chairman; T. O. Anderson, deputy chairman, and Alexander Boyd on the executive to fill the place of Hon. John Macdonald.

Short weight in barreled herring received from Newfoundland latterly has been more conspicuous than usual, and, for their own as well as their customers' protection, the jobbing trade should "sit down" heavily upon this growing evil. Some of our local jobbers apply the motto, "weigh, measure and gauge everything you buy," with fish as well as other goods; but others, for want of room or facilities, have to depend upon the probity of the shippers, and dependence in this quarter is not infrequently misplaced confidence. Receivers have had to make short weights good on some stock sold, but it is stated that they now insist that fish shall be taken as received for full weight, whether 200 pounds to the barrel or 40 to 50 pounds short. In reply to objections from careful buyers they (the receivers) remark, "other houses accept weights as marked."—New York Commercial Bulletin.

CONCISE BUSINESS RULES.

The intelligent and upright business man regulates his conduct by fixed principles and established methods. He is not the creature of impulse or caprice.

1. He is strict in keeping his engagements.
2. He does nothing carelessly or hurriedly.
3. He does not entrust to others what he can easily do himself.
4. He does not leave undone what should and can be done.
5. While frank with all he keeps his plans and views largely to himself.
6. Is prompt and decisive in his dealings and does not overtrade.
7. Prefers short credits to long ones, and cash to credit always.
8. Is clear and explicit in his bargains.
9. He does not leave to memory what should be in writing.
10. Keeps copies of all important letters sent and files carefully all papers of value.
11. He does not allow his desk to be littered, but keeps it tidy and well arranged.
12. Aims to keep everything in its proper place.
13. Keeps the details of business well in hand and under his own eye.
14. Believes that those whose credit is suspected are not to be trusted.
15. Often examines his books and knows how he stands.—Michigan Tradesman.

"It needs no long experience to convince any one that men engaged in active business need all the information they can get to manage their concerns with success."—Freedley.

HUDON, HEBERT & CIE.,

WHOLESALE GROCERS

—AND—

WINE IMPORTERS,

304, 306 St. Paul St.
143, 145 Commissioners St. MONTREAL.

ESTABLISHED 1842.

L. CHAPUT, FILS & CIE.,

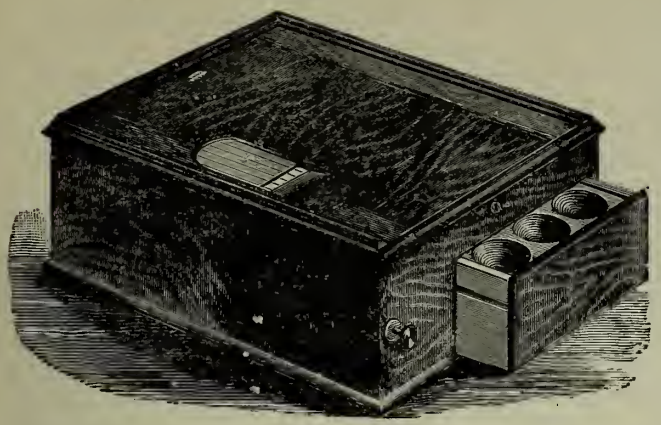
WHOLESALE GROCERS,

No. 2 and 4 De Bresoles Street, Montreal,

Offer to the Trade Choice Barbadoes MOLASSES in Puncheons, barrels and half-barrels. Canadian and American SYRUP in barrels and half-barrels.

FISH.

Green CODFISH in drums and barrels.
Labrador HERRINGS, WHITE FISH, LAKE TROUT
British Columbia Salmon in Half-barrels



ERRORS STOPPED, CARELESSNESS IMPOSSIBLE
BY USING
The Automatic Cashier

You compel the entry of every transaction whether receipt or disbursemest before the cash drawer can be opened.

Cheap, Durable, Economical

Costing less than 1c. per day to operate.
ADMISSABLE AS EVIDENCE IN ANY LAW COURT, being an original mechanically correct record.

Canadian Cash Register Co.
Agents Wanted 29 COLBORNE ST., TORONTO.

C. RICHARDSON & CO.

MANUFACTURERS OF

The Celebrated Bull's Head Brand Pickles,
SAUCES, JAMS, JELLIES,
CANNED FRUITS AND VEGETABLES.

SPECIAL PRICES IN
CANNED TOMATOES.
EVAPORATED APPLES and MAPLE SYRUP

125 River St., Toronto.

WOODENWARE



THE
WM. CANE & SONS MANUFACTURING CO
OF NEWMARKET, ONT.,

Manufacturers of Pails, Tubs, Washboards Clothes-pins, Candy Pails, Lard Pails, Syrup Pails, also impervious packages for Oil, Paints, Varnish, Pickles, Etc.

Represented by
Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

DESKS

OFFICE, LIBRARY.

CHURCH AND SCHOOL
FURNITURE.

JOHN M. BLACKBURN & CO.,
41 Colborne St. Toronto

STEEL, HAYTER & CO

IMPORTERS OF

INDIAN TEAS

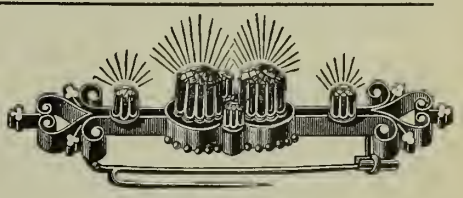
Direct from their Estates in Assam.

Assams, Kangras, Darjeelings and Indian Oolongs in Stock.

PROPRIETORS OF THE WELL-KNOWN
"Monsoon" Brand.

SAMPLES AND QUOTATIONS ON APPLICATION.

11 & 13 Front St. E. Toronto.
Calcutta and London Firm: Octavius Steel & Co
Telephone 2354.



NO. 60.
Price, $350.00.

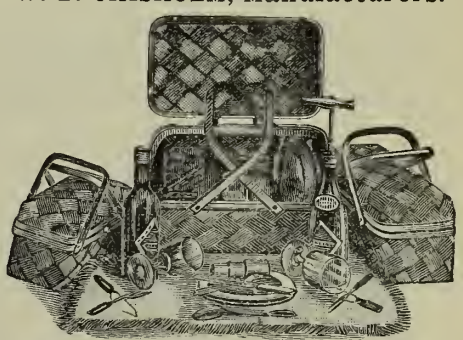
DIAMONDS

The finest Diamonds set in Rings for Ladies or Gentlemen, Engagement Rings in every style. Cuff Buttons, Collar Buttons, Studs, Ear Rings, Bracelets, Necklets, Sleeve Links, etc., in the Newest and Prettiest Styles, at the very Lowest prices. Correspondence solicited.

J. FRED. WOLTZ, Diamond Broker,
41 Colborne St., Toronto, Canada.

P. DOTY & SON,

SUCCESSORS TO
W. B. CHISHOLM, Manufacturers.





1, 2, 3, Bushel, grain and root, and all kinds of splint baskets, etc. Gardners' plant boxes.

YOUNG, ANDREWS & CO.,
Produce & Commission Merchants,

74 Front-St. E., Toronto.

We solicit your consignments. We do not speculate on your produce, we sell to the best advantage for you. We handle everything that the country merchant requires to send from home to sell. Our warehouse is in the centre of the commission business, Our cellars are airy and cool. Send us a small trial lot.

YOUNG, ANDREWS & CO.

W. RYAN

Produce and Commission Merchant,

72 FRONT ST. EAST, Toronto, Ont.

—DEALER IN—

WHITE FISH
SALMON TROUT,

Mess and Shortcut Pork; Long, Clear Breakfast and Roll Bacon; Hams; Lard; Dried and Evaporated Apples, etc., etc.

CREAMERY MEN
AND MERCHANTS

Holding butter of good quality are requested to correspond with

T. W. CLARK,

Commission Merchant and Wholesale Dealer in Butter and Eggs.

Consignments solicited and business transacted for Ontario and other Eastern Canada Merchants.

VANCOUVER, B.C.

References: Bank of British Columbia, Bank of British North America.

THE CANNED GOODS LAW.

Her Majesty, by and with the advice and consent of the Senate and House of Commons of Canada, enacts as follows:—

In this Act the expression "package" means every can, tin or package in which articles or goods are put up for sale, and which are closed by being hermetically sealed. 48-49 V., c. 63, s. 1.

Except in the case of goods packed previously to July 20, 1885, every package of canned goods sold or offered for sale in Canada, for consumption therein, shall have attached thereto or imprinted thereon a label or stamp, setting forth in legible characters the name and address of the person, firm or company by whom the same was packed, or of the dealer who sells the same or offers it for sale.

Every such package containing goods prepared from products which have been dried previously to being so prepared, shall, in addition, be labelled or stamped with the word "soaked," which word shall be plainly printed diagonally across the face of the label in large, legible type at least half an inch in height and three-eighths of an inch in width.

Every person who sells or offers for sale any such goods in violation of any provision of this section shall, on summary conviction before a justice of the peace, for a first offence incur a penalty of two dollars for each such package, and for a subsequent offence a penalty not exceeding twenty dollars and not less than four dollars for each such package in respect of which any such provision has been violated. 48-49 V., c. 63, s. 2.

Every person who places on any package any label, brand or mark which falsely represents the quantity or weight of the contents of such package, shall, on summary conviction before a justice of the peace, incur a penalty of two dollars for each package on which the quantity or weight is so falsely represented; provided always, that a variation under the rate of three per cent. shall not be deemed a violation of the provisions of this section. 48-49 V., c. 63, s. 3.

Every person who places on any package any label, brand or mark which falsely represents the date when the article or goods contained therein were packed, shall, on summary conviction before a justice of the peace, incur a penalty of two dollars for each package on which such date is falsely represented. 48-49 V., c. 63, s. 4.

PRICES OF SUGAR.

The following are the wholesale prices of sugar and the prices which retailers should get at the time of going to press :—

	WHOLESALE.	RETAIL.
Granulated, 1 to 15 bbls	7¼c.	8c.
" 15 bbls and over	7⅛	
Paris lumps, boxes	7¾	8½
Extra ground, bbls	8⅛	9
" " boxes and less than bbls	8⅜	
Powdered H., bbls	7⅜	8 to 8½
" less than bbls	7⅝	

There is no art or science that is too difficult for industry to attain to."—Clarendon.

"A good name is rather to be chosen than great riches."—Solomon.

TRADE SALES.

The estate of A. W. Morris & Bro., Montreal, is advertised for sale in three lots, the cordage works in Montreal, the binder twine factory in Port Hope, the plaster mine at Manon, B. C., and moveables aggregating to $409,800; book debts $37,000, and lump cordage and material under advances $241,068. The sale takes place on February 25.

The grocery stock of Mr. James Beattie, St. Mary's, amounting to $1,746,08, was sold by auction last Thursday, by Mr. J. Brown to J. W. Broderick, of London, at 65½c. on the dollar.

Suckling, Cassidy & Co. held their own trade sale on the 18th and 19th.

The general dry-goods stock belonging to W. G. Cumming, Ridgetown, valued at close upon $8,000, was bought at 70c. on the dollar by Mr. J. O. Hymmen, Berlin. Messrs. Suckling & Cassidy sold it on Tuesday at their auction rooms in this city.

On Wednesday the boot and shoe stock of F. H. Rodern was sold at 59½c. in the dollar by Messrs. Suckling & Cassidy. The stock was valued at $1.137, and was bought by Mr. H. B. McArthur, Port Hope.

On Wednesday afternoon Mr. J. B. Pierce of Norwood bought a stock of millinary trimmings at Suckling & Cassidy's for 10½c. in the dollar.

On Tuesday next, the 25th inst., the wholesale dry-goods stock of Messrs. Tait, Burch & Co., amounting to above $100,000 will be offered at the auction rooms of Messrs. Suckling & Cassidy.

On Wednesday at the same auction rooms, will be sold the general stock of J. H. Vernon, Orillia, amounting to $13,580.42. The terms are; one-fourth cash, with the remainder in two, four, and sixth months on security, with interest at 7 per cent.

On Wednesday next the dry-goods stock of W. J. Kilmer, Gravenhurst, will be sold by Suckling & Cassidy at their ware-rooms. The value of the stock is $7,053.34. The terms require one-quarter cash, the rest in two, four, and six months, secured, at 7 per cent.

On Tuesday Messrs. Suckling & Cassidy will also sell the stock of clocks, watches and general jewelry belonging to Emile Waldt, King St. East, Toronto, amounting to $1,969.84. Terms cash.

The stock of W. Waldron, confectioner, St. Thomas, was sold on Saturday by the bailiffs, at auction, to Culver & Son, bakers, at 35c. on the dollar. The total sum realized was $165.

A floating paragraph says that syrup is being manufactured in California containing 75 per cent. of saccharine matter. This syrup is made by concentrating grape juice in a vacuum pan. One ton of grapes yield 160 gallons of juice, which is reduced to one-fourth of its bulk. At the price which this syrup ought to bring it seem as good outlet for the over-production of grapes. Mission and Malvoisie grapes principally are used.

Messrs. Lamarche, Prevost & Co., wholesale dry goods merchants, Montreal, Que., have held a meeting of creditors, and, after submitting a statement of their business, have asked for a compromise at seventy cents in the dollar, which will probably be accepted. The difficulty is due to heavy losses sustained through the failure of several retail dealers in the country.

Unlike daily papers and general periodicals, this paper places advertisements before the eyes of just that portion of the industries most calculated to avail themselves of the announcements therein, and, therefore is of more value to the Trade than any paper published in this or other worlds. Manufacturers and wholesalers please take note of this, and then act accordingly. It is the only paper in Canada that reaches this trade direct.

Goods sold habitually below their cost are not likely to be paid for in full.

"No man has a right to hazard other men's property without fairly apprizing his creditors of the nature and extent of the risk, and obtaining their consent to the measure."—Horace Greeley.

MERCHANTS ATTENTION!!



DON'T DUMP YOUR CASH INTO A DRAWER and not know at night what is there till you count it. W. H. MAHER, in Chicago Inter-Ocean.

WILL YOU INVESTIGATE

The greatest check extant on your Cash and Credit sales? A sure way to make a salesman careless is to keep no track of his mistakes. Failures to charge credit sales and mistakes in making change are the leaks that wreck many firms. Avoid this by securing at once

A NATIONAL CASH REGISTER.

It gives you an absolute check on all your cash and credit sales; registering INSTANTLY, ACCURATELY and INDELIBLY, the smallest transaction.

Over Sixteen Thousand in Use.
Seven Thousand Responsible Merchants

Adopted our system last year. Why delay? Delays are dangerous. Start business this year with a perfect system. Keep check on the cents and the dollars will check themselves. Write us for list of users and testimonials, and drop any one of them a line and see what they say.

THE NATIONAL CASH REGISTER COMPANY.

J. A. BANFIELD & CO'Y, Agents, - - - - 67 YONGE STREET, TORONTO.

The London Grocer has the following: "Another tea producing district is the latest novelty in the tea trade. Lately it was tea from Fiji now it is the growth of Perak, situate in the Strait Settlements of the East Indies. The first consignment to the London market has just taken place, and has consisted of an invoice of seventy-eight half-chests from the 'Perak' estate, where the tea has evidently been grown, cultivated and manipulated by persons of considerable skill and experience in the industry. By expert valuers in 'The Lane' the quality of this experimental shipment is favorably spoken of, and on its being offered in public sale on Wednesday last it found ready buyers at full rates, viz., broken pekoe, at 1s 3¼d, pekoe at 11¾d, pekoe souchong at 9¼d, souchong (a single package) at the same price, and dust at 6¾d per lb. Should the tea production of Perak materially increase it will doubtless come into competition with Indian and Ceylon, and in the course of time add to the general supplies for this country, and afford a wider and more desirable assortment for the trade to choose from throughout the year."

B. BEASLEY,
Wholesale Jobber,
21 St. Enoch Sq., - Toronto.
MOLASSES FOOTS AND JOB SUGARS FOR CASH.

Todhunter, Mitchell & Co.
—DIRECT IMPORTERS OF—
HIGH GRADE COFFEES,
Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.
Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.
RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

TO THE GROCERY TRADE.

The undersigned has been appointed Agent in the United States and the Dominion of Canada by
The Associated Tea Planters, Ltd.
OF LONDON, CAPITAL, £50,000.
Under the auspices of the Indian Tea Districts Association.

The object of the company is to push the sale of their product, feeling certain that when systematically brought to consumers' notice its merits will be so manifest as to give it the front rank in public favor, as is the case in Great Britain.

Roundly, the annual consumption in that country is 80,000,000 lbs. during last crop year This is the best answer to the twaddle about the excessive quantity of tannin in Indian tea. Consumers in England are no fools: they know a cup of good tea.

Supplies will be held in Canada and the States and the undersigned, or his assistants, will make regular calls on the Trade. Samples will also be promptly forwarded on application.

W. MACGREGOR, 119 FRONT ST., N. Y.

SEEDS.
o—o—o
THE STEELE BROS. CO., LTD.
Now in Stock and Daily Arriving,
VEGETABLE, FIELD, AND FLOWER SEEDS.
Wholesale Catalogue on Application. Get our Prices Before Placing Orders.
Also Full Lines of Clovers, Timothy, Flax Seed, etc., etc.
Correspondence Solicited and Samples Invited.
THE STEELE BROS. CO., LTD.
SEED MERCHANTS, TORONTO.

THE CANADA SUGAR REFINING CO'Y [LIMITED],
MONTREAL,
Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of
Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,
MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday s yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,
Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, McGILL UNIVERSITY.
MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,
G P. GIRDWOOD.

OUR BUYER,

Who has just returned from the Potteries of England and Germany, has contracted for a

LIMITED NUMBER

of Granite and Printed Ware assortments, which the Trade would do well to inspect. These goods must be ordered at once, in order to derive the advantages from old prices as Crockery has already entered upon a rapid increase.

RICHARD TEW & CO.

Wholesale Crockery, Etc.

10 FRONT ST. East,

(Adjoining Board of Trade Building.)



PROVINCE OF ONTARIO.

Aylmer—Hall & Ashbaugh, grocery, dissolved, F. A. Ashbaugh continues.

Forest—Stirritt, R., (estate of) general store, stock, etc., advertised to be sold by auction on the 21st inst.

Neustadt—Siegman, Philip, general store, deceased.

Ottawa—Gratton, W. F., general store, sold out to G. A. Quesnel.

Parry Sound—Myers, A. D. & Co., (co nom) (estate of) general store and shingle mill, general store advertised to be sold by auction on 4th prox.

Petersburg—Doelle, Henry, general store, noted in sheet 2134 "succeeded by George Becker," in error.

Ridgetown—Cummings, Wm. G., (estate of) general store, stock, etc., advertised to be sold by auction on 18th inst.

St. Marys — Beattie, Jas., (estate of) grocery, stock sold.

Toronto — O'Brien, Thomas (estate of) stoves and tinware, stock, etc., advertised to be sold by auction on 17th inst.

MANITOBA AND NORTH WEST TERRITORIES.

Foxwarren—Laycock, A., grocer, etc., admitted, Bolton, style, Laycock and Bolton.

Glenboro—Mawhinney & Butchart, hardware, dissolved partnership, each continues alone.

Winnipeg—Galt, G. F. & J., W., opening branch at Vancouver.

Wapella—Morrison, G. H. & Co., general store, sold out.

QUEBEC.

Amqui — Beaulieu, J. B., grocery and liquors, writ issued.

Montreal—Lafrance, J. & Co., grocery, etc., dissolved.

Richmond — Hudon & Caron, general store, dissolved, A. J. Hudon continues.

Sheffington—Neill, Robert, general store, stock, etc., advertised for sale by tender.

PROVINCE OF NOVA SCOTIA.

Amherst—Douglas & Co., hardware, admitted Harvey Pipe, under the same style.

Estmere—McDonald, John H., general store, bill of sale.

Halifax—Mott, J. P. & Co., manufacturers spices, etc., Jno. P. Mott deceased.

Liverpool—Hendry & McMillan, general store and fishing, dissolved.

PROVINCE OF NEW BRUNSWICK.

Black Brook—Loggie, A. & R., G. S & Lobsters, partially burnt out, insured.

NEWFOUNDLAND.

St. John's- Clift, Wood & Co., prod and com, Shannon N. Clift deceased.

MATURING WHISKEY.

A process for maturing whiskey has been patented which if successful on a large scale promises to yield a handsome fortune to the owner of the patent. Neither electricity nor chemicals are used, but the method suggested by the course of nature is followed.

On the theory that the action of the oxygen of the air on the liquor improves the whiskey by slowly maturing it, pure oxygen gas is introduced into the barrels containing the whiskey. By agitating the barrels every part of the liquid is brought in contact with oxygen gas. The whiskey is in addition slightly heated in order to make it more susceptible for the action of the oxygen gas.

We have seen samples of fresh whiskey which were said to have been subjected to this maturing process for ninety days. These samples tasted very much like whiskey three years old. About fifteen feet of oxygen gas had been used to mature fory-two gallons of whiskey . The apparatus consists of a cyndrical air-tight tank or vessel holding about twenty-one gallons, which is kept slowly revolving.—Wine and Spirit Gazette

R. W. McRae, grocer, leaves for Australia soon to secure a fortune that has been left him.

The Montreal Chambre de Commerce presents the record of its third year's labor in its report, just to hand, for 1889. Some important questions on which it has taken action during the past year are the extention of the wharfs, the improvement of the streets, the inspection of green hides under sanitary conditions, the South Bank Railway, ferry service for the parishes across the river, the Sunday opening of the canals, licensing of a river police, peddling, underground electric lines, prison labor, overcharges in duty, the slaughter-houses, circulation of bank-bills, etc. The third annual meeting of the Chambre de Commerce was held on Wednesday.

WANTED.

TO REPRESENT A

Manufacturing or Wholesale House

AS THEIR

AGENT FOR NOVA SCOTIA.

Good connection with the wholesale and retail grocery trade. Address,

AGENT, P.O. Box 496.
HALIFAX.

SITUATIONS WANTED.

AS BOOKKEEPER. BY W. IRWIN, TAVISTOCK, ONT. 8

YOUNG MAN—AGE 22, WOULD LIKEa situation in Wholesale Grocery; three years' experience; best of references. Box 33, Waterdown. 54

BUSINESS CHANCES.

STORE TO LET—283 YONGE STREET, TORONTO—a splendid corner; good show windows and handsomely decorated; special inducements to a good tenant. Whaley, Royce & Co., music dealers, 158 Yonge street, Toronto.

A FIRST CLASS GROCERY FOR SALE—good stand; on King; half cash, half real estate. Apply Box 9, GROCER Office. 8

STORE FITTED UP FOR GROCERY, DWELLing and stable, 529 Yonge street. George Pears, 15 Grovenor street. 9

LARGE WAREHOUSE, 53 BAY STREET, FOUR storey and basement 30x118, well-lighted, hydraulic lift, steam-heated. George Pears, 15 Grosvenor street. 9

LARGE STORE, CEMENT CELLAR 25x130, CORner of Yonge and Maitland, suitable for bakery, confectionery or any large business. George Pears, 15 Grosvenor street. 9

FOR SALE—BOOT AND SHOE BUSINESS for sale, well-established stock, nearly all new, also property for sale. Grand chance for some one to secure a good business. Proprietor going out of business. For full particulars apply to A. Kruspe, Sebringville, Ont. 8

A GOOD OPENING IN ORANGEVILLE FOR groceries, dry goods, or general business—large double store; one of the best stands in the town. Address Robert Lovell, City Agent, North American Life, Toronto. tf.

FOR SALE OR TO RENT—IN THE VILLAGE of Princeton, Oxford county—an excellent general store, with first-class dwelling. This stand has always made money, the present proprietor retiring with competency. A rare chance for a good man; stock can be secured on reasonable terms if necessary. JOSEPH STRONG, Princeton, Ont. tf

ASK FOR THE



We are now making a Shoe Blacking fully

Equal to the Best Imported Blacking.

Battle & Smyth

THOROLD, ONT.

Tutti-Frutti

CHEWING GUM,

And Other Staple Brands.

ADAMS & SONS,

23 CHURCH-ST. - TORONTO, Ont.

Tutti Frutti, Tampico, Black Jack, Sappota, Red Rose Magic Trick Taffy, Licorice, Caramel, Tolu, N. Y. Gum—100 and 200 pieces.
Send for descriptive circular containing description of goods, with elegant Lithographs free. See our Price List, page 13.

ORDER A CASE OF

GILLETT'S 100% POWDERED LYE.



THE BEST THING KNOWN
FOR
Making Soap, Softening Water, Printers', Engineers' and Painters', Disinfecting Everything, Boiler Compound, Cutting and Removing Grease, Washing Trees to Kill Insects. A Hundred Other Purposes.

One can equal to 20 lbs. Sal. Soda. Each can has a Double Cover, can use what you need and close the can. ½ gro. (48 cans) in case. Sold by all Wholesale Grocers.

E. W. GILLETT, Manufacturer,

TORONTO, ONTARIO.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Feb. 20, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

IMPERIAL—ONTARIO AND QUEBEC.



	Per doz.
Imperial 10c. cans	$0 90
" 4 oz. "	1 35
" 6 oz. "	1 85
" 8 oz. "	2 45
" 12 oz. "	3 70
" 16 oz. "	4 70
" 2½ lb. "	11 30
" 3 lb. "	13 50
" 4 lb. "	17 30
" 5 lb. "	21 50
Sold only in cans.	
Cottam's Best, in 1 lb tins	3 00
Best in 5 oz. tins	1 10
Cottam's Choice, 1 lb tins	1 75
" " 5 oz tins	70
" loose	10
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " bulk, per lb	15

Cases contain	Size of cans	Per doz.
Empire, 3 dozen	8 oz cans	$1 25
" 2 and 3 doz	16 oz cans.	2 40
" ½ and 1 "	5 lb cans.	12 00
" in pails and boxes, bulk, per lb		17

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases.	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60

BISCUITS.

	Per lb
Arrowroot	$0 11½
Abernethy	9
Ginger Nuts	11½
New York Fruit	15
People's Mixed	11
Pilot Family	6
Snowflake	11½
Magard	15
Soda	6
Soda, 1 lb packages	7½
" 3 lb "	20
Sultana, thin	10½
Tea	11½
Wine	9½
Wine, sweet	9

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ⅔ "	2 10
" ½ "	1 10
Spanish, No. 3	4 50
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jacquot's French, No. 2	3 00
" " " 3	4 50
" " " 4	8 00
" " " 5	10 00
" 1-gross Cabinets, asst,	7 50

BLACK LEAD.

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross..... $1 80

BARRINGER & BROWN.

(Thos. E. Clatworthy, Ag'nt, Toronto.)
Convex Black Lead packed in wood boxes containing 12 card boxes, per box 1 12

BLUE.

TELLIER, ROTHWELL & CO'S.

Parisian Square Blue, per lb..13 to 14c

BARRINGER & BROWN.

(Thos. E. Clatworthy, Ag'nt, Toronto.)
Azure square blue box, containing 8 1 lb. packets of 16 oz., squares, per 8lb. box 0 89

BROOMS.

		Per doz.
Carpet	4 strings	2 90
X Parlor,	2 "	2 65
Louise	3 "	2 65
1 Gem	4 "	3 25
2 "	3 "	2 65
3 "	2 "	2 20
4 "	2 "	1 95
O Hurl	4 "	2 65
1 "	3 "	2 35
2 "	3 "	2 05
3 "	3 "	1 70
OK "	2 "	1 35
Hvy Mill	4 "	3 70

CALVES' FEET GELATINE

G. P. SWINBOURNE & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)
Boxes containing 4 doz 6d pack. per box $3 96
Boxes containing 2 doz 1s pack. per box 3 96

CANNED GOODS.

	Per doz	
Apples, 3's	$0 85	$1 00
" gallons	2 25	2 35
Blackberries, 2	2 00	2 10
Blueberries, 2	1 25	1 60
Beans, 2	0 85	1 10
Corn, 2's	1 10	1 25
" Cream, 2's	1 75	1 80
" Yarmouth, 2's	1 90	2 00
" Honeydew, 2's	1 75	....
" Snowflake, 2's	2 00	....
" Honey Drop	2 10	....
Cherries, red pitted, 2's	2 40	2 50
Peas, 2's	1 15	1 35
" wrinkled, 2's	1 20	1 40
Pears, Bartlett, 2's	1 85	2 10
" Sugar, 2's	1 40	1 75
" Flem Beauty, 2½'s	1 90	2 00
Peaches, 2's	2 25	2 35
" 3's	3 25	3 50
" Pie, 3's	....	1 50
Plums, Gr Gages, 2's	1 85	2 00
" Blue, 2's	1 75	1 80
Pumpkins, 3's	1 10	1 20
" gallons	3 10	3 25
Raspberries, 2's	2 50	2 60
Strawberries, choice 2's	2 50	2 60
Succotash, 2's	1 60	1 65
Tomatoes, 3's	1 10	1 20
Lobster, Clov Leaf b'rd, 1's	....	2 25
" Crown br'd, 1's	....	2 00
" Star " 1's	1 90	2 00
" Other " 1's	.....	1 85
Mackerel Herring	0 90	0 95
Mackerel	1 50	1 60
Salmon, 1's	1 50	1 60
" white	1 40	1 45
	c. per tin	
Sardines Albert, ¼'s tins	11,	11½
" " ½'s "	15,	18
" Dadalzen, ¼'s tins.	10½	11
" " ½'s "	19,	20
" Martiny, ¼'s "	10,	10½
" " ½'s "	18,	19
" Other brands,	9¾, 11,	16, 19
" P & C, ¼'s tins	20,	22
" " ½'s "	33,	36
" Amer, ¼'s "	6,	8
" " ½'s "	9,	11

CAIRN'S MARMALADE, JAMS AND JELLIES.

(Blaiklock Bros., Montreal, Agents.)

Marmalade.	per doz
"Home Made," glass 1 lb	$2.35
" White 1 lb	2.25
" " 2 "	4.15
" Stone 7 "	13.20
Scotch White 1 "	2.10



Jams.
Gooseberry
Strawberry
Black Currant.
Red Currant
Green Gage
Apricot
Raspberry
Damson
Plum
Red Currant and Raspberry
} 1 lb. white pots, 4 doz. assorted, per doz. $2.35.

Jellies. Red Currant, 1 lb. white $2.75
Black Currant, 1 lb. white 2.75

CANNED MEATS.

CLARK'S.

(These quotations are net f. o. b. in Montreal, excepting those for corn beef.)

Comp. Corn Beef	1 lb cans	$....	$1 60
" " "	2 "	....	2 60
" " "	4 "	5 00	5 15
" " "	6 "	7 75	8 00
" " "	14 "	18 60	19 20
Minced Collops,	2 lb cans	.....	2 60
Roast Beef	1 "	....	1 60
"	2 "	.....	3 15
"	4 "	.....	5 85
"	6 "	.....	7 00
Par Ox Tongue,	2½ "	$7 25	7 50
Ox Tongue	2 "	....	7 50
Lunch Tongue	1 "	3 00	3 10
"	2 "	5 25	5 75
English Brawn	2 "	2 50	2 60
Camb. Sausage	1 "	....	2 50
" "	2 "	....	4 00
Soups, assorted	1 "	....	1 35
" "	2 "	....	2 25
Soups & Boulli	2 "	....	1 80
" "	6 "	....	4 50
Potted Chicken, Turkey, or Game, 6 oz cans			1 50
Potted Ham, Tongue or Beef, 6 oz cans			1 15
Devilled Tongue or Ham, ½ lb cans			1 20
Devilled Chicken or Turkey, ½ lb cans			2 00
Sandwich Ham or Tongue, ½ lb cans			1 50
Ham, Chicken and Tongue, 1 lb cans			1 50

MINCE MEAT.

THE CANADA MEAT PACKING CO'Y.

½ gall. on glass jars	per doz.	$7 25
Quart glass jars	"	4 00
1 lb " "	"	2 00
10 lbs. pails	per lb.	0 10
25 " "	"	0 09
30 " "	"	0 09

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars, $9 50
Ditto, 25 and 40 lb pails, per lb. 12½c

J. H. WETHEY'S—ST. CATHARINES.

Condensed, per gross, net $13 50

CHEWING GUM.

ADAMS & SONS.

Tutti Frutti, 36 5c bars			$1 20
Sappota,	150	pieces	0 90
Sweet Fern,	230	"	0 80
Black Jack,	115	"	0 80
Red Rose,	115	"	0 80
Barley,	115	"	0 80
Lemon Tramps,	115	"	0 80
Tampico,	115	"	0 80
Magic Trick,	115	"	0 80
Taffy Licorice,	72	"	0 50
Caramel Tolu,	72	"	0 40
Adams' N.Y. Gum,	200	"	0 50
Adams' N.Y. Gum,	150	"	0 40
Puzzle Gum	115	"	0 80

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..12 lbs.	0 35
Premium, ¼'s..12 lbs.	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs.	0 24
Sticks, gross boxes, each	1 00
Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18

JOHN P. MOTT & CO.'S

(Bryant, Gibson & Co., Agts, Toronto)

Mott's Broma per lb	$0 30
Mott's Prepaired Cocoa	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa	40
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs	30
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	24
Mott's Vanilla Chocolate stick	22
Mott's Pure Confec. Chocolate	22c—35
Mott's Sweet Confec. Choc.	21c—28

J. W. COWAN & CO'S.

Cocoas—

Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼ lb in 12 lb boxes	35
London Pearl, " "	30

Prices Current, Continued—

Soluble (bulk) 15 & 30 1b bxs	18, 20
Soluble (tins) 6 lb and 12 lb	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence, per doz	1 40
Chocolates—	
Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 1b bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

Thos. E. Clatworthy, Ag'nt, Toronto.)

Schweitzer's Cocoatina, net cash ¼ lb. ½ lb.. price per doz. tins	3 29	6 30

WALTER, BAKER & CO.

(Lockerby Bros., Montreal, Agents for Quebec.)

Chocolate per lb.	$0 50
Cocoa "	0 55

COFEEE.

GREEN

	c. per lb.
Mocha	29, 32
Old Government Java	24, 28
Rio	19, 22
Plantation Ceylon	25, 28
Porto Rico	22, 23
Guatamala	23, 25
Jamaica	22, 28

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.

	c. per lb.
Java	33, 34
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	33
Mocha and Java	30, 32
Java, Standard	30
Our Own Blend	30
Laguayra	37
Arabian Mocha	34, 35
Java, Crown	28
Plantation Ceylon	30, 32

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs	30
Standard Imperial in sealed tins, 25 and 50 lbs	32
Standard Blend in sealed tins, 25 and 50 lbs	33
Ground, in tins, 5, 10, 15 and 25 lbs	20, 30
Say's Parisien, in ½ and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

SUTTON & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Puro essence, Gorgona Anchovies, ½ pts. per doz	2 76

FLOUR AND MEAL.

	per bbl.	
Flour, Family	$4 00	4 20
" Pastry	4 20	4 40
" Medium Patents	4 30	4 80
" Patents	4 80	5 10
" Straight Roller	3 75	3 80
" Extra	3 55	3 60
" Strong bakers'	4 20	4 50
Oatmeal, standard, bbls	3 60	4 00
" granulated, "	3 60	4 00
" rolled "	3 70	4 25
Bran, per ton	11 00	12 00
Cornmeal	3 50	4 00
" Gold Dust	3 25	3 50
" Eureka	2 75	3 00
" Imperial	3 70	3 80

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz.	
Cases, No. 1, 2 oz tins	$2 75	$3 00
" No. 2, 4 oz tins	4 50	5 00
" No. 3, 8 oz tins	8 00	8 75
" No. 4, 1 lb tins	12 60	14 25
" No. 5, 2 lb tins	25 00	27 00

FRUITS.

FOREIGN.

	c. per lb.
Currants, Provinc'l, in bbls	5¾, 5½
Currants, Provincial, in ½ bbls	5⅝, 5¾
Currants, Filiatra, bbls	5½, 5¾
" Patras, in cases	7¾, 9½
" Vostizza, "	7, 9
" ½ case	9½ 9¾
Dates, Persian, boxes, new	5¾ 6¼
Figs, Elemes, 14 oz., per box	8½ 10
" 10 and 20 lb box	10, 11
" 7 crescent, 60 lbs	... 15
" 5 " 30 "	... 13
" 4 " 20 "	... 12
" Naturals	5 6
Prunes, French, kegs	4½ 5
" Bosnia, hhds	4⅜, 4½
" " kegs	4¾, 5
" " cases, new	6 ,8
Plums, French, 55 to 65	12½ 15
" Bottles, 1's	22 23
" " 2's	37½ 40
" " 4's	70 75
" " 7's	1 00 1 10
Raisins, Valencia, off stalk,	6¾ 7¼
Selected	7½, 8
Layers	8½ 9
Raisins, Sultanas	8½ 11
" Loose Muscatel 2 crowns	$2 50 2 75
3 crowns	3 25 3 50
" London Layers	3 00 3 25
" Black Baskets	4 00 4 25
" Blue "	5 00 5 25
" Bunch Dehesas	4 75 5 00
Raisins, Superior "	5 25 5 50
" ¼ flat "	1 55 1 75
Imperial Dehesa bunches	7 00 7 25
Lemons, Messina, per box	3 50 5 50
" Palermo	3 00 5 50
Oranges, Messina, per box	3 00 3 50
" Florida Russets	3 50 4 00
" Valencia	4 50 5 00
" California, navel	6 00 6 50
" Riverside	4 50
Grapes, Malaga, per keg	14 00
Banans Yellow	2 25 2 50

DOMESTIC.

Apples, per bbl	1 50	3 00
" Dried, per lb	5½	6½
" Evaporated, p. lb	8	11

GLASSWARE.

TAYLOR, SCOTT & CO.

	c. per doz.
Lamp Chimneys, O	32
" " A	35
" " B	45

	per bbl.
Fruit Jars, pts	13 00
" " qts	14 00
" " ½ gal	17 00

GRAIN.

Wheat, Fall, No 2, per 58 lbs	$0 85	86
" Red Winter, No. 2	85	86
" Spring, No. 2	82	83
" Man. Hard, No. 1	1 04	1 06
" " No. 2	99	1 0
Oats, No. 2, per 34 lbs	28	30
Barley, No. 1, per 48 lbs	49	50
" No. 2, " "	45	46
" No. 3, extra	40	41
" No. 3	36	37
Rye	46	47
Peas	60	62
Corn	49	51

HAY & STRAW.

Hay, Loose, per ton	$10 00	$14 00
" Pressed, " on track	7 00	10 50
Straw, Sheaf, " on track	8 50	9 50
" Pressed, "	6 50	8 00

ISINGLASS.

G. P. SWINBOURNE & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Boxes containing 3 doz 3d. pack. per box	3 58



LYE.

Gillett's powdered Lye (½ gr. in a case) per case	$3 75
Elliott's	3 75

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts.
Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars	22
" Fine, in 4 lb jars	70
" Extra Superior, in bulk, per lb	30
" Superior, in bulk, per lb	20
" Fine, " "	15

COLMAN'S AND KEEN'S

In 4 lb jars	75
In 1 lb jars	25
D. S. F., in tins, per lb	41
" in ½ lb tins	42
" in ¼ lb tins, per lb	44
D. F. in ½ lb tins, per lb	26
" ¼ " "	28

BARRINGER & BROWN.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Genuine, in 4, 1, ½, ¼ lb. and 2 oz. tins, per lb	0 34	0 47
Superfine genuine, full	0 30	0 43
Pure, per lb	0 23	0 36
D.S.F. "	0 34	0 47
D. S. "	0 30	0 43
F. "	0 23	0 36

NUTS.

	per lb.	
Almonds, Ivica	13,	14
" Tarragona	14,	15
" Formigetta	12,	14
" Shelled Valencias	30,	35
" " Jordon	50,	55
Brazil	12½,	13
Filberts, Sicily	10	11
Peanuts, roasted	12,	13
" green	10,	11
Walnuts, Grenoble, old	14,	15
" New	16	..
" Bordeaux	10½,	11½
" Naples, cases	16,	...

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO.

PICKLES.

John Bull, mixed, in bulk	$0 60
" Chow Pic'le, in b'lk	65
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 25
" " " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

SAUCES.

John Bull, kegs, per gal	$1 25
" ½ pt. bottles, per doz (according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " ½ pt, bottles, per doz	1 25
Niagara Tomato, kegs, per gal	1 25
" " Reputed pints	1 25

Terry's Candied Peels.	c. per peels
Lemon, 7 lb boxes	16
Orange, "	18
Citron, "	30

CROSSE & BLACKWELL'S.

Pickles, all kinds, pints, per doz	3 25

LEA & PERRIN'S.

	per doz.	
Worcester Sauce, ½ pts	$3 60	$3 75
" " pints	6 25	6 50

SUTTON & CO.

(Thos. E. Clatworthy, Agent, Toronto)

Worchester Sauce, ½ pints, second quality, per doz	1 17
Worchester Sauce, ½ pints, third quality, per doz	0 96
The Victory Dinner Relish, per dozen	1 92
Bottled Pickles—Mixed, Piccalilli, Cabbage, Onions, per doz.	2 16

Longford Manufact'ng Co.

ORILLIA, - - ONTARIO,

Made from First-class Stock, and with superior workmanship they are decidedly the Best in the Market.

PAILS AND TUBS

See that the letter T is on every pail or tub. Ask your Wholesale Grocer for the T PAILS AND TUBS.



The Longford Mfg. Co. have met with great success in the sale of their Patent Wire Hoop Pail, a cut of which is

OF ALL KINDS.

shown here. The cost is little more than the ordinary pail, and the stock superior to any shown in the Market.

TORONTO OFFICE; - 20½ FRONT STREET EAST.

Prices current, continued—

PRODUCE.

DAIRY.

	Per lb	
Butter, creamery	$0 22	$0 26
" dairy, tubs, choice	0 17	0 19
" " " med...	0 12	0 14
" large rolls	0 14	0 17
" common to med	0 11	0 13
" store packed....	0 03	0 10
Cheese	0 09½	0 10½

COUNTRY.

Eggs, fresh, per doz	0 15	0 15½
" limed, "	0 10	0 13
Beans	1 40	1 60
Potatoes, per bag car lots	0 50	0 53
Hops, 1888 crop	0 08	0 10
" 1889 "	0 12	0 16
Honey, extracted	0 10	0 13
" section	0 20	0 22

PROVISIONS.

Bacon, long clear, p lb.	0 07¼	0 07½
Pork, mess, p. bbl	13 00	13 50
Hams, per lb	0 10½	0 11
Bellies	0 11	0 11½
Rolls	0 08½	0 09
Backs	0 11	0 11½
Lard, Canadian, per lb.	0 8¼	0 8¾
Hogs	5 50	6 00
Tallow, refined, per lb.	0 05	0 05½
"rough, "	0 01½	0 02½

RICE, ETC.

	Per lb.
Rice, Aracan	3¾, 3¾c
" Patna	4¾, 4¾
" Japan	4½, 5
" extra Burmah	3½, 3¾
Grand Duke	5½, 5¾
Sago	5½,
Tapioca,	5½, 6¼

SPICES.

GROUND.

	Per lb.	
Pepper, black, pure	$0 22	$0 24
" fine to superior	12	18
" white, pure	36	38
" fine to choice	25	30
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	25	40
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURGH STARCH CO. (Limited.)

	c. per lb.
Benson's Prepared Corn	8
No. 1 White Laundry, 4 lb boxes	5½
Silver Gloss, 6 lb boxes	6½
" 1 lb chromo pkgs	7
Satin, 1 lb chromo boxes	7½
Edwardsb'g Rice, 1 lb chromo bxs	9
Canada Laundry	4½
Canada Corn	6½

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40 lb boxes. 1 lb packages, new wrappers	7½
36 lb boxes. 12 3 lb paper boxes	7½
40 " 10 4 lb "	7½
Silver Gloss Starch—	
40 lb boxes. 1 lb packages, new wrappers	9
40 lb boxes. Assorted ½ lbs and ½ lbs	9½
40 lb boxes. 10 4 lb paper boxes	9
6 lb boxes, with sliding covers (12 boxes in each crate)	9½
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	8
20 " "	8½

SUGAR.

	c. per lb
Granulated, in bbls	7⅛, 7¼
Paris Lump, "	7⅜, 7½
" " ½ bbls	7 7-16, 7 9-16
" " boxes	7⅛
Extra Ground, in bbls	8
" " boxes	8 3-16, 8 5-16
Powdered, in bbls	7⅜
" less than bbs	7 9-16
Confectioners A	
St. Lawrence A	
Yellows, in bbls	5½, 6
Raws, Jamaica in bags	

SYRUPS AND MOLASSES.

SYRUPS.

	Per lb. bbls.	½ bbls
Redpath's "D"	3½c.	3⅝c.
" "M"	3⅝	3¾
" "B"	3¾	4
" "VB"	4	4⅛
" Extra	4¼	4⅜
" Ex. Sup	4⅜	4½
" XXX Sup.	4½	4⅝
" Corn Syrup	4½	4⅝

MOLASSES.

	Per gal.
Trinidad, in puncheons	37, 38c
" bbls	38, 40
New Orleans, in bbls	70, 75
Porto Rico, hdds.	33 34
" barrels	36, 37
" ½ barrels	38, 39

TEAS.

GREENS.

Gunpowder—	Per lb.
Cases, extra firsts	42, 50c
Half chests, ordinary firsts	22, 38
Cases, sifted, extra firsts	42, 50
Cases, small leaf, firsts	35, 40
Young Hyson—Moyunes	
Half chests, ordinary firsts	22, 38
" " seconds	19, 20
" " thirds	16, 17
" " common	14, 15

PING SUEYS.

Half chests, firsts	28, 32
" " seconds	16, 19
Half Boxes, firsts	28, 32
" " seconds	16, 19

JAPAN.

Half Chests—	
Choicest	38, 40
Choico	32, 36
Finest	28, 30
Fine	25, 27
Good medium	22, 24
Medium	19, 20
Good common	16, 18
Common	14, 16
Nagasaki, ½ chests Pekoe	16, 22
" " Oolong	14, 15
" " Gunpowder	16, 19
" " Siftings	5, 12½

CONGOUS.

Half chests, Kaisow, Moning	12, 55
Caddies and half chests	18, 50
Cadies, Pakling and new makes	18, 50

OOLONG.

Half chests Formosa	34, 50
Caddies	36 55

ASSAMS.

Chests and half-chests Pekoe	22, 48

SCENTED ORANGE PEKOE.

Boxes, Foochow and Canton	28, 60

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	62c
Ingots, rough and ready, 7's	59
Laurel, 3's	52
Brier, 7's	50
Index, 7's	45
Honeysuckle, 7's	53
Napoleon, 8's	49



KINGSFORD'S OSWEGO ∴ STARCH.

"Pure" and "Silver Gloss" FOR THE LAUNDRY.

Corn ∴ Starch, FOR THE TABLE,

EQUAL TO ANY RICE OR IMPORTED STARCHES MADE.

For Sale by all Leading Jobbers in Canada.

T. KINGSFORD & SON, Oswego, N.Y.

Royal Arms, 12's	50
Victoria, 12's	48
Brunette and Lovely, 12's	45½
Prince of Wales, in caddies	46½
" " in 75 lb boxes	46
Bright Smoking Plug Myrtle, T & B, 3's	55
Lily, 7's	48
Diamond Solace, 12's	45
Myrtle Cut Smoking, 1 lb tins	65
¼ lb pg, 6 lb boxes	65
2 oz pg, 5 lb boxes	65

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdowne	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Couchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" Queens	29 00

Cigarettes, all Tobacco—

Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	7 00
Sultana	6 75
Derby	4 00
B. C No. 1	4 00
Sweet Sixteen	3 50

CUT TOBACCOS.	per lb.
Puritan Cut Plug, ⅛ lb pkg., 5 lb boxes	65
Old Chum Cut Plug, ⅛ lb pkg 5 lb box	65
Old Virginia Cut Plug, 1-10 lb pkg., 10 lb boxes	55
Gold Block Cut Plug, ⅛ lb pkg, 5 lb boxes	65
CIGARETTE TOBACCO.	
B. C. N. 1, 1-10, 20 lb boxes	75
Puritan, 1-10, 5 lb boxes	65
Athlete, ⅛, 5 lb boxes	80

SOAP.

Ivory Bar, 1b bars waxed wrapper, per lb	5½
Do. 2, 6-16 and 3 lb bars "	5
Primrose, 5 lb bars, wax W "	4
" 1 " " "	4½
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 13oz, 1,2 and 3lb bars per lb	3½
Queen's Laundry, per bar	5½

TOILET SOAP.

TAYLOR, SCOTT & CO.

		per doz.
Baby's Own,	½ doz boxes	$1 25
Our Boys,	½ " "	1 25
Sea Foam,	½ " "	75
London Bouquet,	½ " "	60
Oatmeal,	1 " "	85
"	½ " "	60
Paris Assorted,	½ " "	0 75
Albert Oatmeal bar, 2 doz. boxes		0 75
" White Castile bar, 2 doz. boxes		0 75
		per gro.
Fatherland,	¼ doz boxes	5 00

WASHING CRYSTAL.

Gillett's Washing Crystal, 1 gro in box, per box	$1 75
Cottam's per lb	0 03½

WASHING COMPOUNDS.

Cottam's small p'k'ts, per gro	$1 50
" large " "	4 50

WOODENWARE.

	per doz.
Pails, 2 hoop, painted	$1 50
" 2 " clear	1 60
" 3 " "	1 80
" 3 " painted	1 70
Tubs, No. 0	8 50
" 1	7 50
" 2	6 50
" 3	5 50
Washboards, Globe $1 90	2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
	per case.
Matches, Parlor	$1 70 $1 75
" Telephone	3 50 3 60
" Telegraph	3 80 3 90
	per doz.
Mops and Handles, comb.	1 25
	per M.
Butter, P. tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60
Clothes Pins full count, per box	0 75

YEAST.

Royal Yeast Cakes, 3 doz 10c. packages in case, per case	$1 95
Royal Yeast Cakes, 3 doz 5c. packages in case, per case	1 00
Breadmakers', 3 doz 5c. packages in case	1 00

OUR NATIONAL FOODS.

	pkg.	doz
Desiccated Wheat	4 lb.	$2 30
" Rolled Oats	4 "	2 25
Snow Flake Barley	4 "	2 40
Rolled Wheat Flakes	4 "	2 25
Buckwheat Flour, S. R.	4 "	2 00
Prepared Pea Flour	2½ "	1 80
Baravena Milk Food	1 "	3 00
patent Prepared Barley	1 "	1 80
Patent Prepared Groats	1 "	1 50
eef and Barley Extracts	6 oz	2 25
luten Flour	4 oz	2 80

CATELLI'S SPECIALTIES.

Vermicelli, per lb	$0 11	....
" 5 lbs	0 08	0 10
" 10 lbs	0 08	0 10
Macaroni, 5 lbs	0 08	0 10
" 10 lbs	0 08	0 10

HARDWARE.

ZINC: Sheet net.		0 06½
IRON WIRE:		
Galv., annealed and oiled and bright 20 p.c. advance on list		
Barbed wire net.		0 00
Coil chain, 5-16 in. net		0 05½
" " ⅜ in. "		0 05
" " ¼ in. "		0 04½
Iron pipe, 50 per cent.		
Iron pipe, galvanized, 25 per cent.		
CUT NAILS, from Toronto:		
10 dy. to 60 dy	2 80	0 00
8 dy. and 9 dy	3 05	0 00
6 dy. and 7 dy	3 30	0 00
4 dy. and 5 dy	3 55	0 00
3 dy. C.P.	3 90	0 00
3 dy A.P	4 40	0 00
HORSE NAILS:		
"C" 50 and 10 per cent. from list.		
HORSE SHOES:		
From Toronto, per keg	3 75	4 00
WINDOW GLASS:		
25 in and under	1 55	1 60
26 to 40	1 60	0 00
41 to 50	3 60	0 00
51 to 60	3 90	0 00
61 to 70	4 20	0 00
GUNPOWDER:		
Sporting FF. "	4 75	0 00
" FFF "	5 00	0 00
Canada rifle "	7 25	0 00
Sporting FF., (in ½ lb. tins) per doz.	2 40	0 00
ROPE: Manilla	0 14	0 16
Sisal	0 13	0 00
AXES:		
Peerless & Keen Cutter	7 50	0 00
Leader	7 25	0 00
Lance	7 75	0 00
Queen City	9 25	0 00
Honor Bright, all steel	11 00	0 00
SHOT: Canadian	0 05½	0 00
HINGES: Heavy T and strap	05½	00
" Screw, hook & strap.	03¾	04¾
TIN PLATES:		
1c. 4x20 coke, per box	4 50	4 75
INGOT TIN: 25 to 26 per bdl.		
PIG LEAD: 4 to 4½ per bdl.		

PETROLEUM.

	Imp. gal.	
F. O. B. Toronto		
Canadian	$0 00	$0 16
Carbon Safety	0 18	0 00
Canadian Water White	0 20	0 00
Amer'n Prime White	0 23	0 24
" Water White	0 25	0 00
Photogene	0 27	0 00

DRUGS AND CHEMICALS.

Alum 1b	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 02½	0 03
Borax	0 12	0 13
Camphor	0 45	0 52
Carbolic Acid	0 55	0 60
Castor Oil	0 08½	0 10½
Cream Tartar	0 32	0 33
Epsom Salts	0 01½	0 02½
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 22	0 25
Hellebore	0 15	0 17
Iodine	5 00	5 50
Insect Powder	0 65	0 75
Salpetre	0 08½	0 09
Soda Bicard, per keg	0 00	2 25
Sal Soda	0 95	1 00
Madder		

WINES, LIQUORS, ETC.

BRANDY:	per case.	
Hennessey's, qts.	$13 50	$0 00
Martel's, qts.	13 25	0 00
IRISH WHISKEY:		
Roe's	8 50	9 50
Dunville's	7 00	7 50
Jameson's, qts	8 00	0 00
Burk's, qts.	7 00	0 00
" pts.	8 00	0 00
Imp., qts	10 00	0 00
GIN:		
Old Tom Bernard's, qts	6 25	6 60
" " pts	7 25	7 50
" " gal	2 75	2 85
Boord	7 00	7 50
Booth's	7 25	7 50
Burnett's	7 00	7 25

CANADIAN SPIRITS:

(Net Cash Prices.)	Imp. gal. In B'd.	D. P'd
Alcohol 65 O.P.	$0 99	$3 27
Pure Spirits 65 "	1 00	3 28
Pure Spirits 50 "	0 90	2 98
" " 25 U.P.	0 49	1 52
Family Proof Whiskey	0 53	1 64
Old Bourbon "	0 53	1 64
" Rye "	0 50	1 54
" Toddy "	0 50	1 54
" Malt "	0 50	1 54
" Domestic Whiskey 32 U. P.	0 45	1 04
Old Rye, 4 years old	0 75	1 90
" " 5 "	0 85	1 66
" " 6 "	0 95	2 00
" " 7 "	1 05	2 16
Rye Whiskey, 1883, qts.	4 25	7 06
" " " pts.	6 00	8 75
" " 1884, qts.	4 00	6 75
" " " pts.	5 75	8 50

20 to 100 cases, net cash.
100 to 200 cases, 2½ per ce off.
200 cases and over 5 per cen off.

JOS. PICKERING & SONS' SPEC LTIES.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Metal Polishing Pomade, according to size, per dozen	0 20 1 02
Needham's Polishing Paste according to size, per dozen	0 18 2 81
Furniture Polish, according to size, per dozen	0 20 2 85
Razor Paste, ½ doz. in box	1 02
" in single boxes	1 18
Plate Powder, per box	1 02
Knife Powder, in cannister, per dozen	1 03
Harness Blacking, in boxes, per dozen	1 27 2 20

TO THE WHOLESALE GROCERS & DRUGGISTS OF THE DOMINION OF CANADA.

We take pleasure in announcing that our New Mills are now completed, and we are prepared to fill orders for goods. The capacity of our New Mills is from 250 to 300 barrels per day.

Our specialties, such as DESSICATED WHEAT, DESICCATED ROLLED OATS, ROLLED WHEAT FLAKES, BREAKFAST HOMINY, &c., are improved and put up in handsomely lithographed cartoons. Our GLUTEN FLOUR for Diabetes, BARAVENA MILK FOOD for infants, PREPARED BARLEY, GROATS, PEA FLOUR, &c., are the very choicest, and guarauteed fresh, clean and attractive, healthy, palatable, and nutritious.

We are also manufacturing GRANULATED, STANDARD, & ROLLED OATMEALS, WHEATLETS, SPLIT PEAS, &c., BAKERS' SPECIALTIES, such as GRAHAM FLOUR, RYE FLOUR, WHITE CORN FLOUR, WHOLE WHEAT FLOUR, &c., which are very choice.

THE IRELAND NATIONAL FOOD CO.
(LIMITED.)

OFFICE AND MILLS—109 Cottingham St.—134 to 148 Marlborough Ave. Telephone No. 3629.
Toronto, Dec. 2, 1889.

MITCHELL,
MILLER & CO.
WAREHOUSEMEN,
45 and 81 Front Street East, Toronto.

STORAGE.

Advances made on Staple Merchandise in Store.

SMITH & KEIGHLEY
WHOLESALE GROCERS
AND IMPORTERS OF

East and West India Produce, Mediterranean Fruits, Fancy Groceries, China, Japan and Indian Teas, Porto Rico Molasses and Coffees. New Currants, Raisins, Figs, Dates, Prunes in Bottles, Cases, and Casks.

9 Front St. E., Toronto



TORONTO BUSINESS COLLEGE

Corner Yonge and Shuter Streets, Toronto, Canada.

The Largest, most Complete and Practical Business College, Shorthand Institute, Telegraph School and General English Training Academy in the Dominion.

Individual Instruction given by men of Practical Business ability. Handsome prospectus and circulars mailed by addressing

eow J. M. CROWLY, Manager. NOTE ADDRESS.

JAMES & FURNESS

Produce and Commission Merchant,

DEALERS IN

MESS PORK, BACON, HAMS, LARD, BUTTER, DRIED FRUITS, CHEESE, EGGS, POTATOES, HOPS, GRAIN, BAILED HAY, and all kinds of Produce

Fish, Game and Poultry Handled in Season.
Advances made on Consignments.
Consignments of all kinds of Produce Salicited

72 Colborne St., TORONTO, ONT.



Grocers' Sundries.

OUR SPECIALTIES.

Choice Bird Seed

AND

WASHING COMPOUND.

CORRESPONDENCE SOLICITED.—All our goods are guaranteed, sell well and give the greatest satisfaction.

BART COTTAM

Wholesale Dealer and Manufacturer of

Grocers' Sundries, ---- LONDON, ONT.

LAURENCE GIBB,

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

TORONTO SALT WORKS

128 ADELAIDE STREET EAST.

DEALERS IN AND MANUFACTURERS OF

Table, Dairy & Meat Curing Salts

Silver Medal Industrial Exhibition, 1888.

We handle Canadian Salts only, which from recent Government tests for Dairy and Meat purposes have proved equal, and in most cases superior to the best Imported Salts of any brand.
Orders promptly filled.





REMINGTON
Standard Type Writer.

$1,000 CHALLENGE.

GEO BENGOUGH, 47 KING ST. E., TORONTO.



IMPOSSIBLE!

So say Doctors, to say too much in favour of St. Leon Water. It puts down Bright's Disease and Diabetes, as water quenches fire. Cures Indigestion, Dyspepsia, Rheumatism, etc., completely if drank freely and rubbed in the skin.

ST. LEON
Mineral Water Company,

101½ KING STREET W., - - TORONTO.

Business! Business!

QUEEN CITY BUSINESS COLLEGE,

COR. KING and CHURCH STS.

TORONTO,

Is the best and cheapest place to educate your sons and daughters. Thorough practical Business, Shorthand or English Education imparted in shortest possible time by our method of "Individual Instruction."

Catalogue mailed free on application.



We are children who cheerfully join in the chorus
When Breadmaker's Yeast *is the subject before us—*
Mamma tried all the rest,
So she knows it's the best, [lightest,
'Cause her bread is the whitest, her buns are the
And we eat all the pancakes she dare set before us.

BUY THE BREADMAKER'S YEAST. PRICE 5 CENTS.

Jas. DICKSON & CO.,

26 WEST MARKET STREET.

Provision & Commission Merchants.

Eggs, Butter Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

W. BOULTER & SONS,

PICTON, - - ONT.,

PACKERS OF THE CELEBRATED



LION BRAND

Canned Fruits and Vegetables

Every can has a Lion on the label. This label is a guarantee to the consumer that the quality is first-class. Ask your Grocer for the Lion Brand. Do not take any other.

BAY OF QUINTE CANNING FACTORIES,

Head Office: Picton. **Branch: Demorestville.**

JAMES PARK & SON,

PROVISION MERCHANTS

PORK PACKERS,

AND MANUFACTURERS OF PRESERVED MEATS ETC

SPECIALTY.—Imported English Sheep Casings for the Sausage Trade.

41 to 47 St. Lawrence Market, and 95 Front St. E.

TORONTO - ONT.

DULSE.

150 Barrels Good Dulse

FOR SALE BY

JOHN SEALY, 25 & 26 South Wharf,

ST. JOHN, - N.B.

C. H. CATELLI,

PERTHIUS ST., - MONTREAL,

MANUFACTURER OF

MACCARONI,
VERMICELLI,
FARINA, Etc.

STANWAY & BAYLEY,

TORONTO,

Wholesale Agents for Toronto and West.

Ask your Wholesale Grocer for these Goods.

E. P. Breckenridge, Toledo, Ohio, Pres. Edwin Norton, Chicago, Vice-Pres.

W. C. Breckenridge, Resident Manager.

The Norton Manufacturing Co.,

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit Cans, Lard Pails, Paint Pails and Cans. Baking Powder Cans.

Capacity, fifty thousand fruit cans per day.

Sole Agents in Canada for Norton Bros., "Solder Hemmed" Caps, and Grocers' sample goods, and Haskell's sample cases.

Cor. YORK AND QUEEN Sts.,

HAMILTON, - ONT.

MYRTLE

T. AND B.

CUT AND PLUG

SMOKING TOBACCO.

And "LILY," 10c. Plug.

Manufactured by

GEO. E. TUCKETT & SON

Hamilton, Canada,
And Danville, Virginia.

ROYAL BLACK LEAD

Is the Best and Cheapest Stove Polish Now in Use.

TELLIER, ROTHWELL & CO.

SOLE MAKERS,

Montreal.

Established 1874.

W. H. SMITH

Wholesale Produce

Commission Merchant

186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Produce. Consignments solicited. First-class reference.

R. C. MURDOCH & Co.

Commission

—AND—

Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

29 Church St., Toronto.

TELEPHONE 806.

Edwards' Desiccated Soup

Is far the cheapest and Most Nutritious Food obtainable, its force value as a food being three and a half times that of an equal weight of beef.

[Trademark] GRAVINA [Registered]

(Edwards' Gravy Powder)

Gravina is a fine powder, consisting of Extract of Beef of the finest quality, combined with choice garden vegetables. It is easily soluble, and can be quickly cooked, less than five minutes being sufficient to produce an excellent Gravy or Soup. Cook Book free on application.

FREDK. KING & CO., [Ltd.] Sole Manfrs.

(Contractors to Her Majesty's Government)

BELFAST AND LONDON.

Wholesale Depot: 30 St. Sacrament Street, Montreal.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

VOL. IV. TORONTO AND MONTREAL, FEBRUARY 28, 1890 No. 9

Fac-Simile of Packag.



Registered.

BENSON'S -:- -:-

CANADA PREPARED CORN

Superior to any Imported

CORN STARCH.

RELIABLE AND UNIFORM IN QUALITY.

☞ FOR SALE BY EVERY GROCER. ☜

H. A. NELSON & SONS

MANUFACTURERS

AND

Wholesale Dealers

—IN—

BROOMS

AND

WHISKS,

Brushes, Woodenware,
Baskets, Cordage,
Grocers' Sundries.

MONTREAL, - TORONTO.

MOTT'S DIAMOND CHOCOLATE
JOHN P. MOTT & CO.
HALIFAX, N.S.
ESTABLISHED 1844
IS THE BEST.

FOR SALE EVERYWHERE.

ASK FOR

MOTT'S

M. MASURET & CO.

Wholesale Grocers,

IMPORTERS OF

TEAS, SUGARS, ETC.

94 AND 96 DUNDAS STREET,

LONDON - - - ONT.

Taylor, Scott & Co.

TORONTO.

THE BEST



IS THE CHEAPEST.

Retail Price, 25c.

—:o:—

For sale by all first-class grocers

FINE GOODS OUR SPECIALTY.

MONGO CIGARS, EXCEPTIONALLY FINE.

MADRE E' HIJO (7 SIZES).

EL PADRE AND CABLE.

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

ALWAYS ASK FOR
—: THE :—
'John Bull'
BRANDS.
MANUFACTURED BY
BRYANT, GIBSON & CO.



AGENCY FOR—
Mott's Chocolates and Cocoas,
Ganong's Lily Chocolates,
Terry's English Bottled Confectionery,
Negre's French Crystallized Fruits.

COWAN'S Hygienic Cocoa
COWAN'S COCOA ESSENCE
COWAN'S CHOCOLATES
COWAN'S COFFEES

JNO W. COWAN & Co.
14 AND 16 MINCING LANE
WELLINGTON STREET WEST · · TORONTO

W. B. CHISHOLM,
MANUFACTURER OF
BASKETS,
And every Description of
FRUIT SHIPPING PACKAGE.
OAKVILLE, ONT.

The leading wholesale Woodenware and Grocers' Sundries Supply Houses have our goods. Always ask for the "Chisholm" Basket.



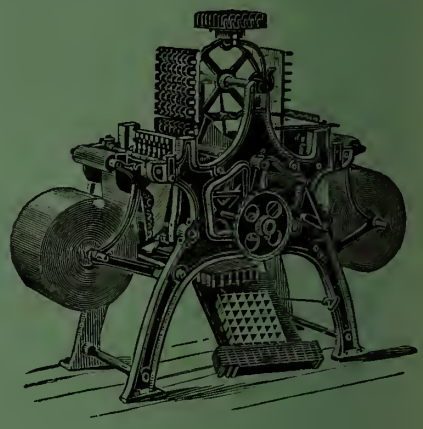
ROYAL YEAST
Is Canada's Favorite Yeast Cakes. 10 years in the market without a complaint of any kind. The only Yeast which has stood the test of time and never made sour, unwholesome bread.
All Grocers sell it.
E. W. GILLETT, M'F'R. TORONTO, ONT. & CHICAGO, ILL.

Needham's "The Favorite." Polishing Paste.
USED BY HER MAJESTY'S SERVANTS
Gold Medals and Diplomas of Merit at all Exhibitions.
Dazzling Mirror Finish
Sold Everywhere in 5c, 10c, 15c, 20c & 25c Tins
The reputation of nearly a century as the most reliable preparation for Cleaning and Brilliantly Polishing BRASS, COPPER, TIN, BRITANNIA METAL, PLATINOID, etc.
Inventors and Sole Manufacturers, JOSEPH PICKERING & SONS, Sheffield.
Pickering's Furniture Polish, Plate Powder, Knife Powder, Brunswick Black, Razor Paste, Metal Polishing Pomade (Red), Ye Olde Oak Furnishing Paste.
T. E. CLATWORTHY, Sole Agt. in Canada, 34 Church St. Toronto.

EMBRO OATMEAL MILLS.
—:o:—
D. R. ROSS, - - EMBRO, ONT.
—:o:—
A CHOICE QUALITY OF
Roller, Standard and Granulated
Oatmeal
IN BARRELS, HALF BARRELS OR BAGS.
Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders.

IMPERIAL
CREAM TARTAR
TRADE MARK
BAKING POWDER
PUREST, STRONGEST, BEST,
CONTAINS NO
Alum, Ammonia, Lime, Phosphates,
OR ANY INJURIOUS SUBSTANCE.
E. W. GILLETT, TORONTO, ONT. CHICAGO, ILL.
MANUFACTURER OF
THE CELEBRATED ROYAL YEAST CAKES.

Northumberland Paper & Egg Case Co
Sole Manufacturers of
MACHINE-MADE EGG CASE FILLERS (STRAW BOARD)



We also make a First-class Wooden Case, and can therefore supply a Complete Egg Case at the Lowest Possible Price. For prices and other information address the Mills, CAMPBELLFORD, ONT.

A. HAAZ. C. DE CARTERET.
A. HAAZ & CO.,
Bonded Manufacturers of
Honey Dew, White Wine, Malt and Cider
VINEGARS.
74 Bagot Street, - Kingston, Ont.

CONDENSED ADVERTISEMENTS
INSERTED IN THE
CANADIAN GROCER
—AND—
General Storekeeper
At one cent per word. Give better results than in any other paper.
SITUATIONS VACANT, SITUATIONS WANTED,
BUSINESS WANTED, BUSINESS FOR SALE.
ARTICLES WANTED OR FOR SALE.

ORDER A CASE OF
OCEAN WAVE BAKING POWDER
From your Wholesale Grocer.
Sells itself after One Trial. Prices Current

THE CANADIAN GROCER & GENERAL STOREKEEPER.

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

THE GROCER PUBLISHING CO. (LTD.)
J. B. McLEAN, SEC.-TREAS.

115 ST. FRANCOIS XAVIER STREET, MONTREAL.

6 WELLINGTON STREET WEST, TORONTO.

Vol. IV. TORONTO AND MONTREAL, FEBRUARY 28, 1890. No. 9

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

OUR MONTREAL OFFICE.

Our Montreal Office is located at 115 St. Francois Xavier St. Our representative, Mr. Hugh C. McLean, will be pleased to have subscribers and advertisers call upon him there. He will also pay special attention to gathering business items and attending generally to the interests of this paper.

CUTS IN SUGAR.

So far all attempts to regulate the price of sugar have been confined to the white. There was no serious difficulty in the way of establishing standards in that class of sugar, and the prices of it have accordingly been uniform, at all events in the Wholesale Grocers' Guild. We have not recently heard of white sugar being overtly sold as such at a price per pound different from the standard price. The Guild's price-regulations appear to be respected in the letter, but it remains to be questioned if they are in the spirit. It is publicly asserted by men who buy sugar that they are not. Retailers have been getting white sugars from members of the Guild below what it would cost them at the Guild's prices. They get no lower quotations on the white, but they virtually pay a lower price for it. And the wholesalers who sell white sugar so as ultimately to cut the price, can easily persuade themselves by a little casuistry that they are not doing wrong. Here is the whole front of their offending: They sell yellow sugar at whatever price they please; they break no covenant in doing that, for there is no combination on yellow sugar. White sugar there is a combination price on, and they will firmly stand by it. But if a customer wants to buy white sugar, and objects to paying the combination price, who can gainsay the right of the wholesaler to sell him some yellow sugar at a low figure, on the condition that the retailer shall take the white sugar at the standard price? Who could object to the wholesaler even giving away some yellow sugar to the man who can't otherwise be induced to pay the standard price of white?

But men do object to such methods. Wholesalers who feel that they have to descend to compete on such terms, who feel that the plain intent of the Guild's regulation is violated, do not resort to such shifts, and with one voice deprecate them. Retailers who buy on strictly Guild terms condemn artifices which cause them to be undersold by men who have succeeded in breaking up the combination. Such devious ways of drawing custom do very much to derange business, and rightfully bring those who take to them into discredit.

There was a meeting last week of the Guild, for the purpose of agreeing upon a remedy for this state of things. A proposal was submitted, which was not heartily received, and the matter was left pending. It is certain, however, that some action will be shortly taken. The close of the dull season which usually corresponds with the close of March, may be expected to be attended by a mitigation of the evil.

ASSOCIATIONS.

The object which should lead grocers to organize in local associations are numerous and obvious. Yet associations are not numerous, and few of those that do exist are enthusiastic. The reason for both these facts is the same: There is not abroad among the trade a sufficient faith in the possibilities of association. There is perhaps a recognition general enough of objects to be attained by organization, but there is too little of the working element, which is the sign and the functional expression of strong conviction. When associations are formed it is usually the few who develop them. The great majority of the members are seldom above the lukewarm temperature, and take the most desultory interests in the proceedings. The abstract thing "the association" is looked to as capable, independently of the activity of its members, of bringing important things to pass. It fails, and the members become further indifferent, stay home, and finally drop off the list. The members make the association. They must attend it, they must take part in its proceedings, they must make its principles concrete by the application of them to their business. Then their business experience will react and make them more and more an acquisition to their association. There has to be plenty of ungrudging individual work. The gospel of work is as true for men associated together as it is for men in their private capacity.

Associations are formed from various motives, but it is remarkable that there is no motive which invigorates an association less than does trade. Trade associations are the fewest in number and the most sluggish in action. Fraternal, national, industrial, and religious associations multiply and accomplish considerable objects. Yet the interest nearest a man's private concern, the bettering of his trade, appears not to be a success as the basis of an association.

Among the objects moving men of the same trade to organize, may be mentioned, first, the breaking down of reserve. Men may do business near each other for years, and never be brought into neighborly communion. Each might render valuable assistance to the other by imparting information about customers, who may be known to only one dealer to be undesirable. If competitors met in the assembly room of an association at every meeting, competition would lose its bitterness.

A second is the centralizing of information. By each man bringing in his quota, the association soon amasses a fund of important detail, that no man could get access to who remained isolated.

A third object is the clearing up one's views, the enlightenment of a man upon trade matters. This is a very important one, and realizable in no other way so thoroughly as by discussion.

A fourth object is the attainment of ends beneficial to all. If the closing of stores is de-

sirable at a certain hour, if concessions are to be exacted from corporations, councils, manufacturing companies, etc.,—such ends can be gained with least labor and most certainty by organization.

A fifth object is the regulation of local competition.

A sixth is for the general interest of the particular trade throughout the country. Every trade should have an association which is its local mouthpiece, and the assemblage of these local bodies in the country should be represented by a central association, which should bear to them the relation of a federal legislature to a local one. It is only of such sections representing local units, that a national business men's association can be formed.

The list of reasons why men of the same trade should organize might be extended indefinitely. The chief reasons are enumerated, and should be weighty enough to help along the spirit of organization.

THE CORNER GROCERY.

The man who keeps a corner grocery in the residential precincts of a large city usually becomes, by the discipline of his experience, a person of saintly patience and long-suffering mildness. To chasten an unruly spirit out of a strong man, we know of nothing equal to a few years' solitary incarceration behind the counter of a corner grocery. The chained lion may, in the fulness of time, be led forth a tethered lamb. It mellows the nature of the most vicious, it makes the haughtiest tractable. The slow, insidious effects of daily exposure to acres of baleful cheek will finally tame the most wayward. It is cheek which in the end takes all the kinks out of the nature of the most crooked genie of a corner grocery, and likewise takes the robustness out of his constitution.

We talked some time ago with a hard-stricken man who had spent seven years of his life in an up-town grocery, at a point where two streets meet at right angles. This man's nature had been a roaring cyclone in the heyday of his youth. It was now a sighing zephyr. All the dare-devil had been taken out of him. He was not yet old, and we asked him how he had been brought to kiss the rod that had thus early got him so well in line. His answer involved an autobiographical account of the seven years he had been immured in a corner grocery. The details of that recital we consider the present an inopportune moment to impart to our readers, because the public sympathy is now cloyed by a surfeit of Siberian horrors. We will content ourselves with culling a few sample outrages from the story to show by what processes the spirit of this man was finally broken.

In the first place he always kept a full stock of goods on hand, which he was brought to look upon, not as a source of livelihood to himself and family, but as a local accommodation to people who were the customers of down-town grocers. His was the nearest grocery to these people, but it was resorted to for goods only when some miscalculation had been made when supplies were bought down town. Then when his shutters were up, or when he was in bed, or on Sunday, would a messenger come in hot haste from the down-town-buying family, and order a bottle of pickles, some John Bull sauce, olives, or other article that is kept only in the fullest stock. In time the grocer learnt meekly to keep all these accessories of a good table, and to leave his bed without murmur to supply them. He even got broken in to carry these light orders to the houses of the people who came by accident and out of season to be occasional buyers at his store. If, observing that nearly all the buying for local needs was done at some large grocery, he would let his stock run down in any line, he would be sure to be pounced upon for the thing be had not, and would be reviled as one who cumbered the ground because he could not supply it. This obliged him to keep his stock replenished and lose thereby.

When the delivery wagon arrived with the goods from the down-town grocery for people in his square, the aforesaid goods marked c. o. d., it was seldom the driver could make change. Then the corner grocer would be appealed to by a colony of women straightway to provide change. This, likewise, he got used to, and came to regard it as one of the purposes for which he kept a corner grocery.

Often the head of the family a few doors away would go down town and take all the money with him. Then generally a ton of coal would be delivered, and the corner grocer would have to do the financing to get the ready money for that coal. He cheerfully became the money-lender of all his neighbors, though the wealthier of them did little traffic with him to leave him any money.

If a nail had to be driven, in any house within half-a-dozen blocks, the grocer's hammer was the one to drive it. If stoves had to be put up, there was only one step-ladder to handle the pipes from, and that was the grocer's. That step-ladder is now a crazy, decrepit wreck. If he lends it again, some one will fall, and then there will be no living for the grocer. If he refuses to lend, it will be about as bad for him. He is, therefore, going to buy a new one.

The corner grocer owned two sections of hose, one about fifty feet long, the other about twelve. He treasured them as the apple of his eye and kept them concealed. But in an evil hour his next-door neighbor found out that the grocer had the shorter piece, and at once resolved to refresh his front yard and boulevard. The shorter piece was lent, passed from hand to hand several blocks and being borrowed every morning, the desert in front of the contiguous houses soon flourished like a green bay-tree. Before this piece was quite worn out, the next-door neighbor, who seemed to possess some occult means of finding out things, discovered the fifty-foot hose. He made up his mind to till his back yard, and having gathered the tin cans and old boots off that waste and fired the bulk of them over the grocer's wall, he called on that dealer and proposed to borrow the fifty-foot hose. He further suggested, as a bit of matutinal exercise, that the grocer should throw it every morning over the sixteen-foot wall that separated the premises, to be used by the would-be gardener. This exercise would require the strength of Ajax, and would wear out the hose in six weeks. The grocer mused. He remembered the day when a second visit from such a man would have found that hose loaded. There is a point at which even a worm will turn, and the grocer felt that it was now reached. He refused to lend the longer hose. Overcome by the temporary return of his old-time self-assertiveness, he immediately swooned.

HOW TO KEEP CERTAIN FOOD PRODUCTS IN GOOD CONDITION.

(Continued from last week.)

Butter is an article requiring the utmost cleanliness and care to keep it from becoming tainted. To keep this from occurring the butter must be kept at a considerable distance from such odorous articles as lard, cheese, fish salted, dried or smoked, coal oil, vinegar, liquors. etc. Your butter boxes must be frequently scalded with hot water and salsoda, and afterwards thoroughly rinsed with hot and then cold water, and left to dry before again using them. When ready for use take two pieces of clean muslin cloth cut the size of the box, pack in your butter and cover it with the other cloth. This will keep fresh roll butter in good sweet condition for three or four weeks. Barrels containing pickle roll and firkin butter should be examined once or twice a week and kept filled with brine made from Liverpool salt and sufficiently strong to float an egg or potato. Whenever pickled roll butter is opened a few rolls should be taken out and placed in a butter box, and if not sold during the day should be replaced in the barrel every night. The butter in the barrel must always be covered with brine, and to prevent floating a suitable ftame or cover is to be placed over the butter with a clean heavy stone upon it. This will keep it from contact with the air, which affects pickled butter more quickly than fresh. Firkin or tub butter when removed from their original packages and placed on the counter, should have the specks and stains of dirt, occasioned by contact with the sides of of the barrels or

tubs, removed with a clean knife, and a clean muslin rag previously dipped in brine, and of a proper size, wound around the butter, and another similarly prepared placed over the top ; this should be done at least once a day, and will keep the butter in good and clean condition.

Lard, olive oil, nuts, flour, meals, crackers and similar articles, must be kept from proximity with any of the above mentioned or other odorous substances, to prevent disagreeable consequences.

Flour must be kept in a dark, dry and cool place, having a free access of air and an even temperature. A room lined on the inside with tin or zinc, with the edges carefully soldered, would be the acme of perfection, as it can be kept sweeter and cleaner, than one composed of wood, in the crevices of which particles of flour are apt to collect, and from the impossibility of removing them, they ultimately become musty and breed weevil, which are afterwards communicated to the flour on storage. If a room of this kind is out of the question, the next best thing is a stand made of strong boards in the shape of a table, and raised about two feet from the floor, and having the legs, sides and top covered with sheet tin or zinc, with the edges well soldered, for above mentioned reasons. It will likewise prevent rats and mice from getting at the flour, provided the stand is placed some distance from convenient jumping places. Meals must in no case be stored together with flour, on account of retaining a certain amount of natural moisture, which coming in contact with the flour particles will breed weevil or become musty. A similar stand or a box finished like that referred to above must be used if metals are to be kept any length of time.

Olive oil, flavoring extracts, olives, fruits in glass or canned must be kept in a cool place, where the sun cannot strike them.

Hams, bacon and other smoked and dried meats, after being weighed and marked, should be hung up in a cool dark dry place.

Cheese after being cut should be kept in an air-tight safe lined with tin, this will keep the cheese from becoming mouldy or dry. The whole cheese, kept on storage, should be placed on shelves, separately, and brushed and turned over every few days to prevent the cheese from rotting or the "cheesemites" from getting a start.

Roasted and ground coffees, ground spices in bulk or paper packages, cocoas in bulk or paper packages, teas, crackers and the like, should in every instance be kept in tin canisters or boxes, which can be obtained either ready made or made to order, in every conceivable form and variety of decoration.

Rice, sago, tapioca and similar farinaceous products, are to be stored in either clean barrels or bins; in the latter have them lined with tin.

Table salt, especially in small sacks, can be kept clean and dry, by placing in an empty sugar barrel or box with a suitable cover. By placing quicklime in the same storage room with salt it will absorb the moisture in the air and keep the salt dry.

Chocolate, figs, dates, citron and other peels, and dried fruits, should be kept in a glass showcase.

By using a self-measuring molasses gate, all the loss and the disgusting filth of the old method of drawing syrup are done away with, making the operation a "joy forever."—Grocer and Country Merchant.

FRUIT DUTIES.

A deputation of the fruit growers of Canada waited upon the Hons. Mackenzie Bowell and G. E. Foster last week, to ask that increased duty be placed on imported fruit that was placed two years ago on the free list. The following representations were made by the delegates from the different provinces :

Mr. Pettit spoke on behalf of Ontario, and argued in favor of increased protection. Under the present free trade system Ontario was made a slaughter market for American fruit of poor quality, but sought for because it came in earlier than the Canadian article. Mr. Henry, of British Columbia, told of the severe competition that fruit growers of the Pacific province had to bear from California fruits and expressed his belief that protection would prove of tremendous advantage to that young industry. Mr. Edwards, on behalf of Quebec, said that unless the fruit growers of that province could be protected they must cut down their trees. Mr. Desjardins, M.P., said that the duties on vegetables should be re-imposed. The gardeners of the island of Montreal had suffered great loss since the duties were abolished and the consumer did not benefit, because prices were higher than for the home article. The whole province of Quebec was desirous for protection of this industry and he urged the Government to, if possible, grant the request. In answer to Hon. Mr. Foster, Mr. Pettit said their idea was to have the old duties reimposed, not increased. Mr. A. McD. Allan complained of Americans shipping their apples in barrels branded as Canadian, a proceeding which resulted in much injury to the Canadian grower. He asked the Government to find some way of doing away with this injustice to the Canadian fruit trade. Hon. Mr. Bowell referred to the discussion last year on the same complaint respecting cheese, and expressed his doubts if any law could be found to cover the matter. Mr. Allan said it could be stopped by putting a duty on American fruit. Mr. Dempsey told of the decline of the strawberry trade in the Prince Edward district, and said that, when he heard the duty was removed, he ploughed up his plants. Mr. Mills, M.P., having urged protection in the interests of the apple growers of the Annapolis valley, and Mr. Ferguson, M.P., of Welland, having told of the injury done by American competition in the Niagara peninsula, Hon. Mr. Bowell expressed his pleasure at having met such an influential deputation and said the whole subject was now under the consideration of the Government, who hoped to be able to satisfy some, if not all, of them.

OUR HERRING INDUSTRY.

The report of the commissioners appointed to enquire into the herring fishing industry of Great Britain and Holland was presented to Parliament the other day. The commissioners say no real permanent improvement can take place, nor can the herring industry in Canada be placed upon a satisfactory basis until the fisherman ceases to be his own fish curer, and until the business of curing is taken in hand by a class of merchant fish curers, as in Scotland—men of energy, business experience and capital—with all the necessary appliances to carry on the business on fixed principles and in accordance with such regulations as may be promulgated for the benefit of the trade from time to time. They recommend that there should be a chief fishery officer, inspector or superintendent, having jurisdiction, under the department, over all matters of detail pertaining to the herring fishing industry in all the Maritime Provinces, whose business it shall be, in association with one or more of the most experienced and most intelligent officers in each province, to arrange a general classification of herring and a graded branding standard, as well as an unbrandable grade for the Dominion, having due regard to any special kind of herring peculiar to any one province or locality, the object being to secure as nearly as possible a general Dominion standard on the same lines as the graded standard of Scotland, as nearly as circumstances will permit. That there should be imported and established in each seaboard county, where the importance of the herring fishing may so warrant, a thoroughly trained Scotch herring cooper, of long experience in the herring-curing business, who should act as head inspector for the district. That there should be imported from Scotland, for each fishing county, one crew of expert herring-gutting girls, whose business it should be to go from station to station teaching all concerned, willing to learn, the art of gutting, selecting, classifying, curing and packing herrings and refilling barrels preparatory to inspection, as practised in Scotland. They urge that the present Canadian barrel, being too weak to stand the rough handling to which it is exposed on the railways in transportation, should be greatly improved; that it should contain not less than 200 lbs. of herrings, exclusive of salt; that it should be made of stronger material; that the staves should be of hardwood whenever possible; and that,

if spruce is permitted to be used, the stave should be thicker and stronger than the present stave. Fir and pine should be prohibited. In addition to the barrel and half-barrel they recommend that there should be established a grade of small packages in which to put up repacked herrings after the manner of the Dutch and Germans; that these packages or kegs should be integral parts of the large barrels, say one-fourth, one-eighth and one-tenth parts of the full-sized barrels. They also urge improved methods for curing.

LOW GRADES OF SUGAR.

At this time of year there is always a scarcity of low grades of sugar. The reason is that the sugar-year is near its close. It begins in March, when the cane is ready for grinding, and of course is near an end when February is reached. The main bulk of what is made into the lower grades of sugar is refined at the outset of the season, so that the stock of inferior sugar we have had this year was made mostly in the spring and in the early summer. The refining later in the sugar-year is exclusively for the production of bright sugars. When the crop is new a poor sugar is more cheaply obtained from it than when it is old. That partly explains why we have a scarcity of poor sugar now. The explanation is made complete by this other fact, that on low-graded sugars, kept in stock till now, there would be a greater loss than on any other kinds through drainage, etc., and prices would have to be raised accordingly. But if this sugar loses in weight through long holding, it gains in color from the same cause. It usually emerges at this time of year quite bright, and through this conversion we lose a good deal of low-graded sugar before March is reached again.

Every year there is a demand for sugar in this month. The rhubarb crop is what produces this demand. It appears to be the opinion of housewives that any kind of sugar is good enough to sweeten rhubarb. They therefore just now look for the poorest, and they are to be felicitated on the difficulty they find in getting it. Sugar that contains but sixty per cent. of saccharine matter, must have forty per cent. of its composition that is not sugar. In other words ten pounds of the compound have to be bought to get six pounds of sugar. For baking and cooking rhubarb, the housekeeper thinks it more economical to buy twenty pounds at 5c. a pound, than to buy fourteen pounds at a little above 7c. a pound. She is mistaken. In the twenty pounds she is not likely to get more than twelve pounds of sugar. This at the price of the better sugar would be only about 85c. Further, the non-saccharine matter in the low grades is not merely a neutral ingredient that is there as ballast. It is apt to be injurious as well as lowering to the quality of the sugar. Very few adulterants are harmless, unless they are expressly used to improve the character of the pure article. Pure dark sugar is about as good as bright, but then it is not sold at a greatly lower price.

The refiners, there is no doubt, would rather produce pure sugars than adulterated ones. The fact that we have poor sugars is not chargeable to them, but to the mistaken notions of consumers, and the readiness of dealers to keep cheap goods. The taste of consumers may be vitiated but it is kept so by that class of traders who are determined above all things to sell. They must get something which can be called sugar that they can sell at a lower price than their fellow-traders near them can sell sugar for. They create a demand which has to be satisfied at the refinery, and the little pride refiners take in the production of such sugar is shown by their modest anonymity. The barrels containing this very poor sugar bear no brand on their ends. That sugar is undistinguished by any name or package-number to refer to the place whence it was originally shipped. It is significantly named the "No-Brand" sugar.

What the interests of the public, the trade, and the manufacture demand, is that all yellow sugars be graded. This would remove many a difficulty that now hinders square-dealing. Since standards were fixed for white sugars, the improvement in Canadian makes has been remarkable. Our fine granulated now tests 97½ per cent., and it had to come far to reach this. A similar improvement is possible and desirable in our yellow sugars.

SPECULATION IN SUGARS.

The past couple of weeks have witnessed much greater speculation in the Canadian sugar markets than usual. The purchases by retailers in Toronto and throughout the province north and west of this are estimated at over fifteen thousand barrels against less than fifteen hundred in former seasons. It is a fact that one wholesale firm sold over 7,000 barrels in ten days all of which went into retailers' hands. This same firm is credited with having purchased somewhere between 20,000 and 34,000 barrels from a Montreal refinery at close figures. The exact amount of the purchase it is impossible to obtain but it is generally believed that the top figures are extreme. Yet the large sales made would lend color to the report that the amount must be very large. The magnitude of this transaction will be seen when it is considered that the sale amounts to between $450,000 and $500,000. This is probably the largest sale on record in Canada. Of course these figures are merely speculative but the opinion on the street is that the transaction is not far short of $450,000.

The Sunday edition of The Press (New York) is making rapid strides forward, and has already placed itself on a footing with—if it has not distanced—its older contemporaries. The Sunday Press consists of 20 pages, which are replete with well written and handsomely illustrated articles on subjects of timely interest. The Press, although the youngest daily newspaper published in New York, has won the distinction of being the brightest, newsiest and best edited journal in the metropolis. Brains and push always tell.



T. Gilmour, Kingston, wholesale grocer, and Mrs. Gilmour started last week on a European trip.

Messrs. J. T. and F. H. Warrington, Belleville, shipped this week for England twenty cars of cheese. Their total export for the season of 1889 was 150,000 boxes.

Mr. Wm. Hay has a small grocery store at Kincardine, but is no small man among the consumers of that town. He gets his full share of the trade.

The dry goods stock of Mr. R. F. Kingsmill, London, has been purchased by Messrs. Young and Leslie, of Picton, who are removing it as speedily as possible.

Electric light is all the go at Kincardine. John Moffat, grocer, has just had one put in his store. Mr. Moffat is a good business man. He will read GROCER for a year to come.

Mr. William Newcombe, of St. Thomas, has purchased the estate of the late E. W. Newcombe, including store and stock in trade, at Yarmouth Centre, for the sum of $6,000.

Oranges are now preserved in silos, the fruit being wrapped in tissue and buried in sand, care being taken that the wrappers do not touch, and only three layers deep being laid in each trench.

A correspondent of a London grocery journal suggests that English retail grocers offer their clerks a small bonus on teas sold at or beyond a given price, in order to stimulate sales of fine grade teas.

A convention of retail merchants of Manitoba and the North-west will be held in Winnipeg next month. The credit system and other important questions of trade will come up for discussion.

The manufacturers of lard, in their testimony at Washington, admitted that the lard exported is compounded and not genuine lard; but they claimed that it is of pure material, and that they now label it as compounded.

Mr. C. H. Doer, who has been with Mr. A. S. Hallman for some years and who went into business on his own account, sends an order for THE CANADIAN GROCER, saying, "I desire to have your paper as it is very interesting for all merchants."

L. Burch, general merchant, Red Deer Crossing, Alberta, N. W. T., writes: Could you see that my GROCER is posted not later than Friday evening. It is very helpful to me and it is quite a disappointment when it skips a week as has been the case lately, two

coming the following week." The delay has been in the post office but the authorities have promised to remedy matters and there will we trust be no further trouble.

It is perhaps a true saying that horses are the ruin of many young men, but a correspondent writing from Brockville says: "The horse won there on Monday evening last on a 50c. raffle ticket will never ruin anyone as a speed horse, but if Mr. W. P. Buchannan of Lockerby Bros., Montreal, has not a long pocket the charges against that horse will find the bottom of it. Besides there are a lot of the boys on the road who have not had anything on it yet."

At the annual meeting of the French Chamber of Commerce, the following officers were elected:

Honorary president—J. X. Perrault.
President—Damas Parizeau.
Vice-president—L. J. Boivin.
Secretary—Stanislas Cote.

Council—J. X. Perrault, L. C. Brosseau, Alderman Savignac, Alderman Gauthier, G. Piche, L. E. Morin, J. M. Dufresne. E. St. Louis, F. Shallow, M. Garand, J. M. Fortier and others.

By the death of William Bayly, Toronto loses one of its most respected and honored business men. He was a member of the firm of Dalton Bros., manufacturers of coffees and spices. For the past sixteen or eighteen years he was a daily visitor in the wholesale warehouses, and made himsef deservedly popular. Wherever he made an acquaintance he made a friend. Although he did not take a prominent place in business circles yet he will be very much missed by all with whom he came in contact.

W. H. Berney, who kept a grocery at the corner of Queen and York streets, Hamilton, died very suddenly the other night of heart disease. He, in company with his daughter, went to the Royal Templar revival meeting in Association hall, and when he reached the top of the stairs told her that he felt very ill. She assisted him to Dr. Hillyer's office on the opposite corner, but he died in ten minutes after reaching there. The deceased came from Millgrove about four years ago. He was 54 years of age. A wife and three daughters survive him.

A deputation of members waited upon Hon. Messrs. Bowell and Foster on Thursday, and presented a petition signed by 63 members of the Commons, all supporters of the Administration, urging that, in the interests of Canadian farmers and the general prosperity of the Dominion, the duty on salt mess pork and bacon, as well as on fresh and canned meats of all kinds, should be increased, the better to enable farmers to compete with importers to our home markets. Mr. Marshall, M.P., who started the movement, has certainly worked up a good deal of interest in this matter.

The long established firm of Hempstreet & Price, Aylmer, dissolved partnership just before the catastrophe mentioned in the following paragraph: At about half past two on Friday afternoon the mammoth bankrupt store of Messrs. Hempstreet & Price in Aylmer, was discovered to be burning on the third floor, and before the fire department had reached the premises the fire had gained considerable headway, but after three streams had played upon the flames a few minutes the fire was put out. The damage to building and stock is fully covered by insurance. Most of the damage to stock was caused by water. The fire was caused by a defective chimney.

Last week a deputation of Hamilton fruit dealers appeared before the city council to urge the adoption of a by-law requiring hawkers of foreign fruits to take out a license. It was stated by Ald. Fitzgerald that the city solicitor had given it as his opinion that the passage of such a by-law would be perfectly legal, and he read an ordinance of the Detroit city council compelling all hawkers and pedlars, either with basket, hand-cart or horse and waggon, to take out a license and pay annual fee of from $25 to $150. After discussing the matter for a time it was agreed to relegate it to a sub-committee, consisting of Aldermen Carruthers, Fitzgerald and Stevenson.

The Delhi Canning Co., Delhi, Ont., were fortunate in carrying off the first prize for canned fruits at the Dominion Convention of Fruit Growers held in Ottawa last week. They made a very fine display of canned and preserved tomatoes, corn, peas, beans, pumpkins, apples, peaches, plums, raspberries and strawberries, etc., in glass and tin. The exhibit of glass goods especially attracted very general attention, as many people appear to think that such fine goods have not hitherto been put up in Canada. A few bottles were opened and sampled by the best judges in Ottawa, and the company were highly complimented on the excellent quality, and have been beset with inquiries as to when the goods were to be obtained. The entire display was sold to Sir James Grant M.D., physician to His Excellency the Governor General.

WESTERN ASSURANCE COMPANY.

The thirty-ninth annual meeting of the shareholders of the above company was held at its office in this city on Friday last, the 21st inst.

The President, Mr. A. M. Smith, occupied the chair, and Mr. J. J. Kenny, the Managing Director, who was appointed to act as secretary, read the following:

REPORT.

The Directors beg to submit to the shareholders their Annual Statement of the Accounts of the Company for the past year, and its Assets and Liabilities on the 31st December last.

It will be seen from the Revenue Account that the total income of the Company was $1,719,090.80, and after providing for losses and expenses of management, a profit balance remains of $54,432.60.

Two half-yearly dividends have been declared at the rate of ten per cent. per annum on the Capital Stock, and after payment of these there is a balance at the credit of Profit and Loss Account of $12,286.41. This amount, added to the Reserve Fund of $825,000, brings the total Surplus Funds of the Company up to $837,286.41. From this, however, must be deducted the amount necessary to provide for the liability on unexpired risks, which is estimated at $530,196.69, leaving a net surplus over and above Capital and all Liabilities of $307,089.72.

When it is borne in mind that the past year has been marked by an exceptional number of serious conflagrations (in several of which this Company was involved to a considerable extent), and that the experience of companies engaged in marine business has been generally unfavorable, your directors feel that there is ample cause for congratulation in the figures presented herewith.

Since the last annual meeting of shareholders the directors have shared the deep regret felt by the community at large at the death of the late Mr. Wm. Gooderham, who had been a highly valued member of the Board for upwards of twenty years, and Vice-President of the Company for the past four years. The vacancies caused by Mr. Gooderman's death were filled by the election of Mr. George A. Cox to the Vice-Presidency and Mr. W. R. Brock as a director.

STATEMENT OF BUSINESS FOR THE YEAR ENDING DECEMBER 31st, 1889.

REVENUE ACCOUNT.

Fire premium	$1,303,496 81	
Marine premium	721,695 77	
		$2,025,192 58
Less re-assurance		348,482 62
		$1,676,709 96
Interest accouut		42,380 84
		$1,719,090 80
Fire losses, including an appropriation for all losses reported to December 31st, 1889		696,887 77
Marine losses, including an appropriation for all losses reported to December 31st, 1889		458,032 12
General expenses, agents' commission and all other charges		509,738 22
Balance to profit and loss		54,432 69
		$1,719,090 80

PROFIT AND LOSS ACCOUNT.

Dividend paid July, 1889	25,000 00
Dividend payable January, 1890	25,000 00
Balance	12,286 41
	$62,286 41
Balance from last year	7,853 72
Profit for the year	54,432 69
	$62,286 41



Home Made

Marmalade

JAMS, JELLIES

PACKED BY

Alexander Cairns, Paisley, Scotland.

BLAIKLOCK BROS, Agents,
17 Common St., MONTREAL.

These goods are guaranteed to be of the very finest quality, and are specially supplied to Her Majesty The Queen. To be obtained from all first-class grocers.

TORONTO AGENTS:—Steel, Hayter & Co

SUNLIGHT IN THE WORLD LARGEST SALE SOAP

Winner of THREE GOLD MEDALS in 1889---Paris, France, Ghent, Belgium, and Ottawa, Canada.

The Wide-Awake Grocer, even if he gets a smaller profit out of SUNLIGHT Soap than he does out of Inferior Soaps, recognizes the fact that the increased volume of business done by reason of keeping the BEST article, more than compensates for the smaller profit. The aim of every Grocer should be, to earn a reputation for selling THE BEST.

CANADIAN HEAD OFFICE:
77 ST. JAMES STREET, MONTREAL.

Ontario District Agent:
WALTER STARK, 62 Front Street East, Toronto.

Assets.

United States bonds		529,590 00
Dominion of Canada stock		211,417 50
Loan company and bank stock		129,380 00
Company's building		65,000 00
Municipal debentures		84,668 49
Cash on hand and on deposit		130,566 25
Bills receivable		47,913 74
Mortgages		12,100 00
Re-assurance due from other companies		41,958 16
Interest due and accrued		6,846 73
Agents' balances and sundry accounts		196,988 00
		$1,456,428 87

Liabilities.

Capital stock paid up		$500,000 00
Losses under adjustment		94.142 46
Dividend payable Jan., 1890		25,000 00
Reserve fund	$325,000 00	
Balance, profit and loss	12,286 41	
		837,286 41
		$1,456,428 87

A. M. SMITH, President. J. J. KENNY, Managing Director.

WESTERN ASSURANCE OFFICES,
Toronto, February 14, 1890.

AUDITORS' REPORT.

To the President and Directors of the Western Assurance Company.

GENTLEMEN,—We certify to having examined the books, securities, vouchers and bank balances of the Western Assurance Company for the year ending 31st December, 1889, and find them correct and in accordance with the annexed balance sheet and statement.

R. R. CATHRON,
JOHN M. MARTIN, F.C.A., } Auditors.

Toronto, Feb. 14, 1890.

The President in moving the adoption of the report said:

The report just read and the accompanying accounts present, I think, so clear a synopsis of the business of the Company for the past year that it is scarcely necessary for me to enlarge upon it to any extent. I may say, however, that it must be gratifying to the shareholders to note the position which the Western maintains among the insurance companies of this continent, evidence of which is presented in its premium income of nearly a million and three-quarter dollars (after deducting reinsurances), which comes to us from agencies scattered throughout all the provinces of the Dominion, the United States and the British West Indies. And while it is true that the profit realized upon the year's business is not so large as might be expected under ordinary circumstances, and is, in fact, smaller than has been shown in our annual balance sheets for some years past, it must be remembered that the year 1889 has been in some respects an exceptional one. It is seldom we experience within the period of a few months four such conflagrations as those towards which we were called to contribute during the last year, two on the Pacific coast (which has hitherto been a very profitable field), and two, occurring within a few days of each other, in the State of Massachusetts, at Lynn and Boston. So that when, with the calls upon our treasury which these involved, coupled with the unfavorable experience in the Marine branch during the closing months of the year, we are able to meet our shareholders with a large enough profit balance to pay their usual dividend of ten per cent. and add something to our surplus, I think you will agree with me that we are presenting ample proof that our affairs are being conducted in such a manner as to command your confidence and reflect credit upon those responsible for the active management and supervision of the Company's business, both at the head office and at the branches and agencies throughout its extensive field of operations.

In regard to the outlook for the future, I need scarcely remind you that our business, being subject largely to elements beyond human control, is of such a nature that we do not feel safe in attempting to form an estimate in advance of the probable result of any year's transactions. We can only continue to persue that course which experience and prudence point out as best in the interests of the Company and rely upon the outcome being in the future, as it has proved in the past, such as to yield shareholders a good return upon the capital invested, while affording policy holders ample security.

I cannot close without a further reference than that made in the report to the loss we have sustained since we last had the pleasure of meeting the shareholders in the death of our late vice-president. His worth and his many virtues are too widely known to require more than passing notice here, but I may say that in the death of Mr. William Gooderham we feel that the Company has lost a faithful officer and director and each member of the Board a highly esteemed friend.

The Vice-President, Mr. George A. Cox,

EDWARD ADAMS & CO.
ESTABLISHED 1846.
Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,
Tobaccos, Wines and Spirits
95 & 97 Dundas St., London, Ont.

Eby, Blain & Co.
DIRECT IMPORTERS
—OF—
Teas, Coffees,
Sugars, Spices
—AND—
MEDITERRANEAN PRODUCTS.
CORNER FRONT AND SCOTT STS., TORONTO.

T. KINNEAR & CO.
Wholesale Grocers, Importers of
TEAS,
SUGARS,
ETC.
47 Front St. East,
TORONTO, ONT.

DAVIDSON & HAY
Wholesale Grocers,
36 Yonge Street,
TORONTO, ONT.

FULL LINES OF
CANNED GOODS
INCLUDING THE
"Lynx" Brand of Salmon and
"Clover Leaf" Lobsters.
Teas, Sugars, Syrups,
and general Groceries
Sloan & Crowther
59, 61 and 63 Front St. East,
TORONTO.

H. P. ECKARDT AND CO
IMPORTERS
--: AND :--
Wholesale Grocers.
3 FRONT ST. EAST, TORONTO

in seconding the adoption of the report, said :

Mr. Chairman, you have very justly alluded to our late respected vice-president, who has for many years and with so much satisfaction to the shareholders discharged the duty that now devolves upon me. When I say that I deeply regret the fact that he is not here to discharge that duty to-day, I am sure I but give expression to the feeling of every shareholder and director, every officer and employe of the company.

The experience of the company for the year under review affords in my judgment more than ordinary cause for congratulation notwithstanding the fact that the profits are lower than for several years past. The year of 1889 will long be remembered amongst both Fire and Marine Underwriters as one of unusual severity. In addition to the disastrous storms on the Atlantic coast as well as on the lakes, we have been heavily interested in no less than four serious conflagrations, and I repeat that it is certainly a matter for congratulation that the large annual premium income, amounting last year to ovet $2,000,000 gross, pouring into the coffers of the Company from nearly every important point on this continent, was sufficient to meet these exceptionally heavy losses on land and sea, as well as the ordinary losses of the Company, and to do that without impairing our capital, without encroaching to the extent of one dollar upon our large reserves, without reducing our usual ten per cent. dividend to our shareholders ; in short, without in any way disturbing the business of the Company in the even tenor of its way. It is particularly satisfactory to feel that our business is now so extended and so well distributed as to give us that average risk and that annual income that will safely carry the Company through such disastrous storms and such serious conflagrations as we have experienced during the past year.

It must also be remembered that in years when we escape these exceptional losses, we go on rolling up our reserve funds, and in looking back over the reports of the last five years, including the one just closed, I am gratified to find that we have in that time paid $232,589.53 to our shareholders in dividends, have transferred no less than $205,000 to our reserve fund and increased the amount standing at credit of profit and loss by $11,198.30; in other words, the Company has earned for you about 20 per cent. per annum on your paid-up capital, about one-half of which has been paid to you in dividends and with the other half a large reserve fund has been built up to protect your capital in years of unusual disaster. Another very satisfactory feature in this year's report is the fact that our business has been done at a cost of less than 30½ per cent., a rate that compares most favorable with that of any other company. Before taking my seat I desire to add that for these highly satisfactory results you are chiefly indebted to your able and energetic Managing Director and his well selected staff, who know their business thoroughly and attend to it promptly.

The Managing Director, in reply to an enquiry, explained that the amount calculated as necessary to provide for unexpired risks was somewhat less last year than at the close of 1888, owing mainly to the discontinuance of annual ocean hull business. The Marine premiums of the past year being chiefly on cargo risks, written for the trip only, were almost entirely earned at the close of year.

The report was adopted, and a vote of thanks was passed to the Directors for their services.

Messrs. Fred. J. Stewart and John K. Niven having been appointed scrutineers, the election of directors to serve during the coming year was proceeded with, and resulted in the unanimous re-election of the old board, namely : Messrs. A. M. Smith, Geo. A. Cox, Hon. S. C. Wood, Robert Beatty, A. T. Fulton, Geo. McMurrich, H. N. Baird, W. R. Brock and J. J. Kenny.

At a meeting of the board held subsequently Mr. A. M. Smith was re-elected President and Mr. Geo. A. Cox, Vice-President for the ensuing year.

PRICES OF SUGAR.

The following are the wholesale prices of sugar and the prices which retailers should get at the time of going to press :—

	WHOLESALE.	RETAIL.
Granulated, 1 to 15 bbls	7¼c.	8c.
" 15 bbls and over	7⅛	
Paris lumps, boxes	7¾	8¼
Extra ground, bbls	8⅛	9
" " boxes and less than bbls	8⅜	
Powdered H., bbls	7⅜	8 to 8½
" less than bbls	7⅝	

The grocery trade was represented in the London Young Liberal Minstrels, which gave a performance in Toronto, Monday evening by M. E. Masurett, wholesale, and John C. Tribilcock, retail. Both are popular among the boys, especially the "Chief."

J. W. Lang & Co.,
WHOLESALE GROCERS,
33 Front St. East,
TORONTO.

PERKINS, INCE & CO.
Wholesale Grocers,
TORONTO.
IN STORE—
Prunes, Season 1889.
(SPHINX BRAND.)
—MALAGA FRUIT—
FINEST SELECTED VALENCIAS
SELECTED VALENCIAS IN LAYERS

WARREN BROS. & BOOMER,
IMPORTERS
AND
WHOLESALE GROCERS.
35 and 37 Front St. East,
TORONTO, ONT.
SUGARS, COFFEES AND TEAS
SPECIALTIES.

THE
ST. LAWRENCE SUGAR REFINING CO'S
Granulated
and Yellows
ARE PURE.

- NO BLUEING -

Material whatsoever is used in the manufacture of

OUR GRANULATED.

ELLIS & KEIGHLEY.

SPECIAL LINES:
Royal Dandelion Coffee,
Empire Baking Powder,
COFFEES,
Spices, Mustard, etc., etc.,

- PUDDINE -
AND
- JELLYINE -

2 Bay Street, Toronto.

Dominion Convention of Fruit Growers
OTTAWA, FEB. 19, 20, 21, 1890.
Section---Canned Fruits.

--FIRST PRIZE--

AWARDED TO
Delhi Fruit and Vegetable Canning Company, Delhi, Ont., PACKERS OF
Fruits, Vegetables, Jams, Jellies, Catsups and Meats.
☞FRUITS IN GLASS A SPECIALTY. For sale by leading Wholesale Grocers.

A Powerful Invigorator!

o o o JOHNSTON'S FLUID BEEF o o o

THE GREAT STRENGTH GIVER.
IT SUPPLIES NOURISHMENT FOR
FLESH, MUSCLE AND BONE.

Williamson & Lambe
STORAGE
54 & 56 Wellington St. E., Toronto



TORONTO, FEB. 27, 1890.

GROCERIES.

A satisfactory week's trade has been transacted since last report. As compared with last week there has been less activity, but still the business has been largely in excess of that done in the corresponding week of last year. Payments continue to be prompt and full, and a hopeful brightness prevails throughout the prospect. Sugars retain their firmness, and outside markets are creeping up gradually, so that general buying continues to have an impulse in the feeling that sugar will not be cheap.

CANNED GOODS.

Owing to uncertainty as to the prices after this week, which will be settled at the meeting of the Canners' Association, buying has not been so active. The general expectation is that prices will be firm, but the presence of old canned goods is taken into consideration as a factor which may weaken prices. This view, however, is not shared by many dealers, who hold that the demand is apt to be as vigorous if prices go up as if they go down. That prices are not likely to go down is the belief of the majority. The enquiry has been quite active throughout the week, though trade has not been.

COFFEE.

Rios as dearer. None are now to be had under 22c. According to the latest information prices will be still higher in March. It is held that in a very short time Rios can't be laid down here at less than 21c. The lowness of present stocks tends to bring on the advance before the market is replenished with the dearer coffee. Javas and Mochas are unchanged, but firm. They are expected to go up before long.

DRIED FRUIT.

Prunes are firmer ; Sphinxes quote 6c. for U's and 7½c. for B's. In hogsheads the prices of last week, 4¾ to 5c., still hold, though very firmly. Currants are 5½ to 6c. in barrels, and 5¾ to 6c. in half-barrels. Dates will occupy the position throughout the summer that they have now reached. They remain at last week's prices. Eleme figs are 12 to 15c. Natural figs in boxes are 4¾ to 5c. The stocks of bags are about exhausted. Valencia raisins are 7½c. for fine off-stalk, and 9½c. for layers. Sultanas are 10 to 12c. Malaga raisins are exceedingly scarce, and may be said to be out of stock, with the exception of London layers, quarter flats of black baskets, and loose muscatels.

SUGAR.

There has been a large week's business done. The speculative disposition of trade has been quite largely engaged in sugar buying. The difference between this week and last week is in the fact that in this there has been less collateral buying along with the sugar than in last week. There has been as much if not more sugar bought, however. The prices are firm where they were a week ago. The feature of the trade done has been the inability to meet the demand for low grades. The refineries are sold ahead of their output. There will be no supply for two or three weeks. The low grade of sugar is 5¼c. in Montreal, and 5⅜c. in Toronto.

SYRUPS AND MOLASSES.

There is no change in the price of syrups. The trade is steady and regular. Prices still run from 52 to 65c. Molasses are very strong. In puncheons the prices have advanced to 37 and 38c. In barrels and half-barrels last week's prices are unaltered. The barrels are 40 to 42c. The half-barrels are 43 to 45c.

TEAS.

For China and Japan teas there has been a fair demand. There have been no developments in prices. In England the low-grade blacks are lower, but it is not expected that this will affect prices here. There is a scarcity of low grades of Japans and Hysons, which may bring up prices. In Indian teas, the local market is quiet. Another heavy week's auctions in London have somewhat strained the market, and although not materially affecting teas for price, has slightly depressed broken Pekoes, and poor liquoring Pekoes. Good Pekoes are in fair demand at slightly easier rates. These teas are now receiving more attention from export quarters, and it is a hopeful feature that the demand by other countries for Indian and Ceylon teas appears gradually to increase.

There has been a fair local enquiry for Ceylons, but they appear to be scarce. In London, there was generally less bidding and prices were rather easier.

BUTTER AND CHEESE.

The scarcity of first-class butter is an old and constant feature of the market, but appears to be more marked now than it has been heretofore. There are classes of dairy-tub now bought reluctantly at 10c., but there is plenty of it wanted from 15 to 18c., if the article is brought up to a good quality. There is very much of dairy packed offering, but the bulk of it generally changes hands below 15c. Creamery tub is worth all the way from 20 to 24c. Very choice can find purchase at the latter figure. Store-packed has yet the stereotyped quotation of 8 to 13c. None is bought but the very best of this class. There are grades of it, and the quantity is plentiful, that buyers will not touch. Large rolls are worth 10 to 15c., with a disposition of prices to keep above 12½c. The average quality has been levelling down rather than up, for some time. Pound rolls comprise nearly all the very good butter that is now made. They quote as high as 24c., and as low as 20c. These prices are given for genuine dairy-rolls, not for store butter made over. That has a very poor market, and buyers discourage any offers.

The prices of cheese show no sign of strengthening. On the contrary, the tendency points downward. The shipping transactions of makers do not warrant the belief that the prices that they have held for will be reached here. Early autumn make is 10½ to 11c., and old summer cheese is 8½ to 9½c.

SALT.

The salt market for the week is a little more active than it has been the last week or two. There are no changes in the prices The following are the prices reported by the Toronto Salt Works; 2 car coarse sacks, 70c; 1 car, bbls., $1.40; 1 car dairy, 200 lbs., $1.18. Smaller quantities have sold at ¼s dairy, 45c.; barrels, 45c.; sacks, 85c.

COUNTRY PRODUCE.

APPLES — Prices are better and firm. Most of the rubbishy stock is out of the country, and there is a fair residue apparently of good fruit, in healthy condition. The demand is also becoming more hearty, while the supply is brought on rather sparely. In car-lots they bring $2.50 to $3. Store lots are $3 to $3.25.

BEANS—Are firmer at $1.65 to $1.75. The camp supplies begin to fail at this season, and the renewed demand is consequent.

DRIED APPLES—Have dropped suddenly to 4½ and 5c., the latter being infirm for fine fruit. The stock in the country is now being put on the market, in the expectation of lower prices if held longer, as the opening of navigation is expected to create a spring market which holders want to catch.

EVAPORATED APPLES—Are 8 to 9c. for old, and 9 to 10c. for new. These figures are not strong on account of the large quantity of the old stock.

EGGS—Limed are 10 to 12c., though there is very little basis in business for any quotation, limed eggs being almost totally neglected. Fresh are 13 to 14c., and are plentiful. Small lots of new laid are 16 to 18c., but the latter is rather a fancy price and is paid for a special class of demand.

HAY—The arrivals have been slightly checked by the foul weather and the bad condition of the roads. Farmers' loads have been particularly fewer because of the objection sellers feel to throwing off a few hundred weight on account of the rain absorbed. Prices for loads of loose on street are $10 to $12 for No. 1, and $7 to $9 for No. 2. Pressed on track is $9 to $10 for No. 1, and $7 for No. 2.

HIDES—Business has been dull, but prices have not varied. Good cured buff are still 4¾c., and butchers' green are 4c. for No. 1, 3c. for No. 2, and 2c. for No. 3.

HONEY—Honey has not changed, and has received no special attention. The best clear is 11½ to 13c. and the finest comb is 12 to 14c.

HOPS—Run from 10 to 15c., with the prices of the new starting at 13c.

OATS—Are worth 31 to 32c. on the street, and 29 to 30c. on the track. The supply is liberal.

ONIONS—Are becoming very scarce. The slow but ceaseless transfer from trade to consumption has told on all the stocks held here. There may be plenty in the country, and if there are there is now a good market for them. They are $2 to $2.50 per barrel.

POTATOES—Are selling at 55c. this week in car lots, though there appears to be no

LEADING MONTREAL BROKERS.

LEONARD H. DOBBIN,

Manufacturers' Agent,

REPRESENTING

Simcoe Canning Co., Huckins' Soups, Hamilton Vinegar Works, Elgin Condensed Milk, Luedemann's French Mustards.

41 St. Francois Xavier St., MONTREAL

A. H. BADGEROW. JAS. H. FALCONER.

The Badgerow-Falconer

Bonded Vinegar Manufacturing Company

Highest Medal Award Toronto Exhibition.

Telephone 1261 69 & 81 Jarvis St., Toronto.

MARKETS—Continued

extra vigor in the market. In store lots they sell from 60 to 65c.

POULTRY—Is remarkable for its scarceness. There are no longer any ducks. Turkeys run from 11 to 14c. Geese are 8 to 9c., and chickens are 50 to 80c. The market is now a good one for chickens.

SEEDS—A dull market has so far prevailed for native seeds, the condition of the roads retarding business. Red clover is $3.40 to $3.50. Alsike is $5 to $6. Timothy is $1.25 to $1.50.

SKINS—Sheep skins are $1.25 to $1.50, the higher figure going for very large. No. 1 calf 6c., No. 2, 5c.

STRAW—Bound in farmers' wagons is $6 to $7. Tight pressed, on track, is $5.50. There is an abundance on the market.

TALLOW—Rendered is 5 to 5½c. Rough is 1¼ to 2c.

WOOL—Is 22c. in the fleece. Pulled, lowest grade is 24c.; super is 24 to 25c.; extra-super is 29 to 30c.

CRANBERRIES.

Cape Cod fruit is $14 to $15 per barrel, and $5 per crate. Some dealers who held for a spring market are yet able to supply small orders. Wisconsin cranberries are $11 per barrel. Gallon tins are 75c.

FISH.

Prices show no sign of going up. The fullness of stocks tends at the outset at all events to keep them down, and perhaps bring them lower. White-fish are 7c.; salmon trout are 6½c.; salted sea salmon are $12 per barrel; small cod are 5c. per pound; steak cod are 7½c.; haddock are 5½ to 6c.; pike are 4½c.; pickerel are 6½c.; flounders are 5c.; tulepes are 7c.; Labrador herring are $5 to $5.50 per barrel, and $3.25 to $3.75 per half-barrel; Shore herring are $4 per barrel, and $2.25 per half-barrel; boneless cod are 6 to 8c. per pound; boneless fish are 6 cents.

GREEN FRUIT.

Valencia oranges are $4.50 to $4.75 per box; Florida russets are $3.50 to $3.75, and fancy brights are $3.75 to $4; Messinas are $3.25 to $3.50; Tangerine oranges are $4 to $4.50; California navels are $6 to $6.50; Riverside Seedlings are $4 to $4.25; Mediterranean sweets are $4.25 to $4.50. Palermo lemons in 300's are $4.50 to $5, in 360's they are $4.25 to $4.50; Messinas are the same price: Cuccio lemons are $5.25 to $5.50. Bananas are $2 to $2.50 for seconds, and $3 to $3.25 for firsts. Malaga grapes are $10 to $12 per keg. Sweet potatoes are $6. Pineapples are now upon the market at $4 to $4.25 per dozen. Bermuda tomatoes have also come into the Toronto stocks this week at $1.75 per crate.

PROVISIONS.

BACON—Long clear is fairly firm at 7½c. Breakfast is 10 to 11c. Roll is 8½c.

HAMS—Green are 9 to 10c. Smoked are 11c.

LARD—The American in pails is 8½c.; in tubs is 8c. The Canadian in pails is 9c.; in tubs is 8½c.

MESS PORK — Heavy is $13.50; family mess is $14.25.

DRESSED HOGS—Heavy are $5.50; medium are $5.60, and light are $5.65 to $5.75. Butchers pay up to $6 for the latter.

DRY GOODS.

The trade this week has not differed in any material respect from that of the past several weeks. The continued dulness of the weather has been reflected in business, and the transitional period in which the present month falls usually makes it dull. It stands at the closing of the winter trade and the opening of the spring trade. The latter, not having yet begun, there is usually a waiting game pursued. The stock of Tait, Burch & Co. was let loose with the exception of a single lot on Tuesday, and this may have some effect on prices, as the lots sold went at a fairly low rate on the dollar. There has been no complaint on the score of payments, and hopes are entertained that the spring trade may be a good one.

MONTREAL

MONTREAL MARKETS.

FEBRUARY 27, 1890.

GROCERIES.

There is no change to note since our last report, business continuing fair, with prospects good. Payments on the whole have been all that could be expected.

SUGARS.

Is very quiet, although advance noted in our last has been well sustained. Refiners do not care to sell even in small lots, as stocks of both raw and refined have been well reduced, which is putting the market in a better condition. Low grade yellows continue active on account of scarcity. Quotations are:—Granulated, 7c. to 7⅛; yellows, 5¼ to 5⅞c.

SPRING

IMPORTATIONS.

Our stock is now very complete in all Departments and orders are being executed as quickly as possible. We extend a cordial invitation to Western Ontario Merchants to inspect our

Well-assorted Stock

—OF—

General Dry Goods and Notions.

We particularly call attention to the special values we are showing in

Hosiery,
Gloves,
Parasols,

Large Range of Swiss and Cambric Flouncings and Embroideries.

TERMS LIBERAL.

Yours truly,

Knox, Morgan & Co.

STUART,
HARVEY & Co.
Importers and
WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

HAMILTON, ONT.

W. H. GILLARD & CO.,
Hamilton, Ont.
Wholesale Grocers
IMPORTERS
Japan, China, Indian and Ceylon
-: TEAS :-
MANUFACTURERS OF THE
Celebrated Diamond Spices.

W. H. Gillard. John Gillard. H. N. Kittson.

JAMES TURNER & CO.,
Hamilton, Ont.
STEAM COMPRESSED COD.

This fish is packed in pound cartoons, prepared in such a manner as to retain exact flavor of the fish, and guaranteed to keep nice a year. Our grocers who handle fine goods, say this is the nicest fish, and the only safe way of handling prepared cod. Try sample case of 40 pound cartoons—you with be satisfied.

MONTREAL Markets continued.

SYRUPS AND MOLASSES.

There is nothing new to note in syrups; a fair trade has been done for Lenton purposes. Prices are firm at 3¼ to 4c. Molasses, Barbadoes is firmly held at 45c. in puncheons, 48½c. small packages; car lots 43½c. in puncheons, 47c. in small packages, with brisk demand. Advices from Barbadoes report another advance of 1c. which means 36c. here.

TEAS

A slight improvement is noticed in teas, but only in the lower grades of Japans, which are quoted at 15 to 23c., although prices are steady. Low grades of all varieties are very scarce.

COFFEES.

No change can be noted in coffee since our last. Prices remain unchanged, except in Maracaibo, direct cables from which place report considerable advance and scarcity. Following are quotations: — Mocha, 28 to 30c.; Java, 24 to 29c.; Jamaica, 18 to 22; Rio, 18 to 20c.; Plantation Ceylon, 19 to 24c.; Maracaibo, 20 to 25c.

DRIED FRUITS.

There is nothing new in dried fruit, only a local business being done. Prices remain unchanged. Valencia raisins continue firm at 7 to 7½c.; London layers $3 to $3.25. Currants continue rather slow at 5½ to 6c., for best quality, although low grades have changed hands at 5c. Vostizza, 7c. in cases. Bordeaux prunes, 4 to 4½c. Dates, 5½c. Good Eleme figs are scarce at 11 to 15c. as to quality. Evaporated apples firm at 9c., and dried 6½c.

NUTS.

The trade in and the prices of nuts unchanged. Taragona almonds, 14c.; Ivica at 12c.; Pecans, 12c.; Brazil nuts, 11c.; Grenoble walnuts, 14c., and French, 10c. Filberts firm at 10c. for Sicily and 9½ for Turkey.

RICE.

A fair amount of trade is being done in rice at steady prices. Mount Royal Mills A and B, $3.60 to $3.75 per 100 lbs, Patria 4½ to 5c, and Japan 4 to 4½c.

CANNED GOODS.

There is a fairly good movement in some lines of canned goods. Lots of tomatoes and corn has been offered here at $1 and 98c. respectively, the latter being an unknown brand. Following are Association prices : Corn $1.20 ; marrowfat peas $1.15 ; sweet peas $1.25 ; tomatoes $1.20 ; stringless beans 85c. ; butter beans 90c. ; apples, 3 lb., $1.05, per gal. $2.35 ; pineapples $2.25 to $2.40 ; Strawberries, $2.35 to $2.50 ; peaches, $2.15 to $2.25 ; plums, $1.75 to $2 ; peas $2 to $2.10 ; salmon firm at $1.70, though lower prices are looked for ; lobsters $6.80 to $7 per case , mackerel scarce at $5.50 per case.

J. CLEGHORN & SON
WHOLESALE
Fruit, Fish & Oyster Dealers
94 Yonge Street, Toronto.

CALIFORNIA ORANGES.

We have our first Car of Riverside Oranges for the season just in.

Riverside Seedlings, 150 to 200 size.
Mediterranean Sweets, 150 to 200 size.
Washington Navels, 126 to 176 size.

The season being 6 weeks earlier than last year fruit is fully ripe and of extra sweetness and flavour. Send for sample box of each and from this on you will use no other oranges.

Car Fancy 300 "Cuccio" Lemons, the finest pack in the world in stock.

TORONTO
Produce Commission Co.
W. B. WEIL, Manager,
74 COLBORNE STREET.

Consignments Solicited.
Liberal Advances, Ample Storage Capacity.

Butter, Eggs, Cheese, Etc. Baled Hay and Grain.

FISH.

All stocks of fish have been about cleared out and trade is quiet, more so perhaps on account of the decree issued by the Pope which shortens Lent about two days a week, and which means that only two-thirds of the ordinary trade will be done. Green cod is a trifle easier although the market has been practically cleared out. No. 1, large, $7.50, and No. 1, ordinary, $6 to $6.25. Labrador herrings are also easier at $3.25 to $3.75. Cape Breton herring are cleared out of the market. B. C. salmon are selling at $11 per bbl. Dry cod $4 to $4.25. Sea trout $9. Lake trout $4.25. White fish $5.50.

The receipts of fresh fish has been moderate and nothing has been left over. Haddock and cod have sold freely at 3½c. Newfoundland herring have sold at $1.30 per 100 count, smaller parcels $1.50. Tommy cods $1.20 to $1.25. Smelts 2½ to 3c. Finnin haddies 6½ to 7.

MONTREAL NOTES.

Hudon, Hebert & Cie. informs the trade through his advertisement that he has no travellers on the road, and asks that all orders be sent in to the house.

The United States Government is considering the proposal to increase the duty on hops from 8c. to 20c. per lb. If such a duty were imposed by the American Government it would have no immediate effect upon Canadian hops, as our product seldom finds an outlet in the United States. It might, however, stimulate production in the United States to such an extent as eventually to cause a glut of American importations into Canada.

Mr. W. W. Ogilvie has purchased the block of buildings and land on Foundling street, extending 90 feet from the corner of Port street to Messrs. Bruneau, Currie & Co.'s store, with 74 feet frontage on Port street. The present buildings will be pulled down, and in their place will be erected a magnificent suite of offices, outrivalling anything that has yet been seen in the flour trade of Montreal. The present buildings and land cost $22,000, and when the new block is completed it will be a great improvement to the whole neighborhood. Besides the main and private offices, there will be a sample room, cabinets, cloak room and vaults.

The annual meeting of the La Chambre de Commerce was held in Mr. G. W. Parent's office last Wednesday evening, Ald. Dufresne in the chair. Mr. Cote read the annual report for 1890, after which the election of officers was made for the ensuing year as follows : Mr. Damase Parizeau, President, and Mr. L. J. Boivin, Vice-President.

Members of Council—Messrs. J. X. Perrault, D. C. Brosseau, Emile Laporte, L. D. Shallow, Thos. Gauthier, J. R. Savignac, G. Desmarteau, Gustave Piche, Guillaume Boivin, J. M. Dufresne, H. Parent, L. E. Morin, H. Laporte, U. Garand, Jeremie Perrault, J. Contant, J. B. A. Lanctot, C. L. Bosse, J. M. Fortier, M. Parent, C. S. Delorme and E. St. Louis.

Arbitrators of Commerce—J. Grenier, A. Leclaire, E. A. Genereux, J. D. Rolland, L. Tourville, C. Lacaille, J. Barsalou, J. O. Gravel, L. E. Morin, sr., H. C. Cadieux, A. Racine, L. W. Tellemosse.

Examinations of flour and grains—Messrs. Ls. Tourville, G. G. Gaucher, J. P. Daigle, Hurtubise, Aug. Girard.

Beef and Lard—M. J. Richard, M. J. B. Bourassa.

CONSIGNMENT
COARSE
LIVERPOOL SALT
NOW ARRIVING.
Send for Quotations.

ESTABLISHED 1869.
STANWAY & BAYLEY.
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST. TORONTO.

Packers' Agents
—FOR—
Canned Goods
Evaporated Apples,
ETC., ETC.
Correspondence Solicited.

Montreal Notes—Continued.

Butter and Cheese—Messrs. J. M. Dufresne, Thos. Gauthier, J. X. Perrault, H. Laporte, C. Langelois.

Fish and Oils—Messrs. L. E. Morin, L. W. Tellemosse, D. C. Brosseau, N. Quintal, C. Marchand.

Potash—Messrs. J. Barsalou, J. Contant, T. Chive, C. D. Morin, A. Robert.

L. Chaput, Fils & Cie. are now offering the well known Greenbank brands of powdered lye, concentrated soda, chloride of lime, etc. The season is just opening and grocers should lay in a stock.

Turner, Rose & Co. have a special line of canned cherries, Erie pack, they wish to dispose of, and are quoting them at 75c. per doz. They have also a special line of Logie's mackerel herring, which they are offering at 65c.

G. A. Holland & Son, the well known importers and commission merchants, have in conjunction with Mr. Herbert F. Coones, also well known in Montreal, been appointed sole agents in Quebec and the Maritime Provinces for the Ireland National Food Co., of Toronto, manufacturers of table cereals, known as "Our National Foods." The new mills recently erected by this company in Toronto with its specially adapted machinery, are now running to their full capacity but are still unable to meet the increasing wants of their customers. Heretofore the consumer has been obliged to use American goods of high prices and inferior quality, but has been overcome by this company.

W. H. Lever, of Lever Bros., Liverpool, manufacturers of the renowned "Sunlight Soap," is paying a flying visit to Canada, and is the guest of Mr. A. Robinson, of this city, their Canadian manager. Mr. Lever is highly pleased with the reception tendered their soap, both by the wholesale and retail trades, it being now in the hands of almost every grocer in the Dominion.

Mr. George Hadrill, secretary of the Board of Trade, has addressed a letter to Sir John A. Macdonald, as Minister of Railways and Canals, urging the reduction of canal tolls on oats.

A demand of assignment has been made on J. C. Campbell, grocer, St. Catharine street, at the instance of a house here. His books show a good surplus.

TRADE SALES.

Suckling, Cassidy & Co. will hold their opening trade sale for the spring on the 4th 5th and 6th of March.

The general stock of A. D. Meyers & Co., Parry Sound, will be sold on Tuesday, the 4th of March, at the warerooms of Suckling, Cassidy & Co., in this city. It comprises dry goods, boots and shoes, groceries, crockery, fancy goods, hardware, etc., up to near the value of $7,000. One-third of the purchase money is to be paid at once, the rest is to be on secured notes for four months, with interest at 7 per cent.

The wholesale dry goods stock of Tait, Burch & Co. was offered at their warehouse on Bay street, by Messrs. Suckling, Cassidy & Co., on Tuesday. Lot 1, consisting of general stock in warehouse and of warehouse fittings and furniture, amounting to $66,-612.36, was bought by Lindsay, Gilmour & Co., Montreal, at 53c, in the dollar. Lot 2, goods in bond; amounting to $2,825, was bought by Hyslop, Caulfield & Co., Toronto, at 60½c. in the dollar. Lot 3, cases of general dry goods, amounting to $21,480, was bought by John Riach, Hamilton, at 60c. in the dollar.

INFORMATION WANTED.

KINGSTON, FEB. 12th, 1890.

GENTLEMEN,—Would you be so kind as to inform me, who is the manufacturer of Hansen's rennet extract for the manufacture of cheese, as I want to buy direct, and you will oblige me very much.

Yours,
L. MURPHY.

[Can any of our readers inform Mr. Murphy where this article can be procured? We have looked over a number of our exchanges and cannot find it advertised anywhere. ED. GROCER.]

HUNTLEY AND PALMER'S BISCUITS.

A subscriber wishes to know who the agent for Huntley & Palmer's biscuits is. Can any of our readers inform us? There is very little known of them here, as Peck, Trean & Co., do the bulk of the business in fine goods.

EDGARS MILLS, FEB. 20th, '89.

DEAR SIR,—Enclosed please find two dollars for renewal of subscription for your valuable publication, THE CANADIAN GROCER, the best paper of the kind I have seen.

Yours Truly,
R. CUDMORE.

CHARTERED BANKS.

The following is a list of the banks in Canada acting under a Dominion Government Charter:

ONTARIO.

Bank of Toronto.	Imp'l Bank of Canada.
Can. Bank of Com'erce.	Traders' do
Dominion Bank.	Bank of Hamilton.
Ontario Bank.	Bank of Ottawa.
Standard Bank.	Western Bank of Can.

QUEBEC.

Bank of Montreal	Merchants Bank of Can
Bank of B. N. America.	Banque Nationale.
Banque du Peuple.	Quebec Bank.
Banque Jacques Cartier	Union Bank of Canada.
Banque Ville Marie.	Banque de St. Jean.
Banque d'Hochelaga.	Banq de St. Hyacinthe.
Molson's Bank.	East. Townships Bank

NOVA SCOTIA.

Bank of Nova Scotia.	Halifax Banking Co.
Mer. Bank of Halifax.	Bank of Yarmouth.
People's Bank do	Exch. B'k of Yarmouth
Union Bank do	Com'l B'k of Windsor.

NEW BRUNSWICK.

Bank of N. Brunswick. | People's Bank.
St. Stephen's Bank.

MANITOBA.

Commercial Bank of Manitoba.

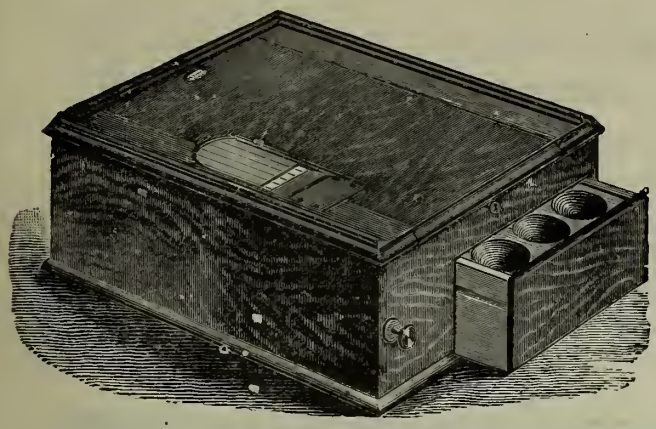
BRITISH COLUMBIA.

Bank of British Columbia.

HUDON, HEBERT & CIE.,
WHOLESALE GROCERS
— AND —
WINE IMPORTERS,
NO TRAVELLERS ON THE ROAD.
304, 306 St. Paul St.
143, 145 Commissioners St. MONTREAL.

ESTABLISHED 1842.

L. CHAPUT, FILS & CIE.,
WHOLESALE GROCERS,
No. 2 and 4 De Bresoles Street, Montreal,
SOLE AGENTS FOR
GREENBANK'S Double concentrated Soda or Powdered Lye, 98%; Greenbank's Soap maker; Greenbank's Potash in 20 lb. tins; Greenbank's Powdered Lye 10 lbs. (98%); Greenbank's Cloride of Lime in ¼, ½ and 1lb. tins; Greenbank's Caustic Soda in drums.



ERRORS STOPPED, CARELESSNESS IMPOSSIBLE
BY USING
The Automatic Cashier

You compel the entry of every transaction whether receipt or disbursemest before the cash drawer can be opened.

Cheap, Durable, Economical

Costing less than 1c. per day to operate.
ADMISSABLE AS EVIDENCE IN ANY LAW COURT, being an original mechanically correct record.

Canadian Cash Register Co.
Agents Wanted 29 COLBORNE ST., TORONTO.

FOREIGN FRUITS

R. S. GALLAGHER,
FRUIT AND COMMISSION MERCHANT,
TORONTO.

111 & 113 King St. E., 77 Colborne St.
Telephone 1617.

WOODENWARE



THE
WM. CANE & SONS MANUFACTURING CO
OF NEWMARKET, ONT.,

Manufacturers of Pails, Tubs, Washboards Clothes-pins, Candy Pails, Lard Pails, Syrup Pails, also impervious packages for Oil, Paints, Varnish, Pickles, Etc.

Represented by
Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

DESKS

OFFICE, LIBRARY,
CHURCH AND SCHOOL
FURNITURE.

JOHN M. BLACKBURN & CO.,
41 Colborne St. Toronto.

STEEL, HAYTER & CO
IMPORTERS OF
INDIAN TEAS

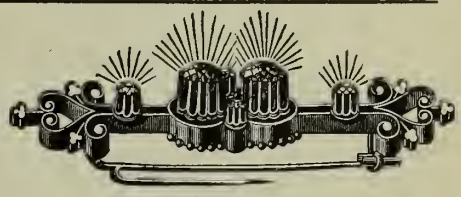
Direct from their Estates in Assam.

Assams, Kangras, Darjeelings and Indian Oolongs in Stock.

PROPRIETORS OF THE WELL-KNOWN
"Monsoon" Brand.

SAMPLES AND QUOTATIONS ON APPLICATION.

11 & 13 Front St. E. Toronto.
Calcutta and London Firm: Octavius Steel & Co
Telephone 2354.



NO. 60.
Price, $350.00.

DIAMONDS

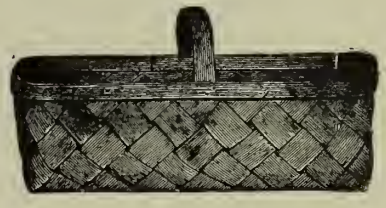
The finest Diamonds set in Rings for Ladies or Gentlemen, Engagement Rings in every style. Cuff Buttons, Collar Buttons, Studs, Ear Rings, Bracelets, Necklets, Sleeve Links, etc., in the Newest and Prettiest Styles, at the very Lowest prices. Correspondence solicited.

J. FRED. WOLTZ, Diamond Broker,
41 Colborne St., Toronto, Canada.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF





1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel luuch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

OAKVILLE, ONT.

YOUNG, ANDREWS & CO.,
Produce & Commission Merchants,

74 Front-St. E., Toronto.

We solicit your consignments. We do not speculate on your produce, we sell to the best advantage for you. We handle everything that the country merchant requires to send from home to sell. Our warehouse is in the centre of the commission business, Our cellars are airy and cool. Send us a small trial lot.

YOUNG, ANDREWS & CO.

W. RYAN

Produce and Commission Merchant,

72 FRONT ST. EAST, Toronto, Ont.
—DEALER IN—
WHITE FISH
SALMON TROUT,

Mess and Shortcut Pork; Long, Clear Breakfast and Roll Bacon; Hams; Lard; Dried and Evaporated Apples, etc., etc.

CREAMERY MEN
AND MERCHANTS

Holding butter of good quality are requested to correspond with

T. W. CLARK,

Commission Merchant and Wholesale Dealer in Butter and Eggs.

Consignments solicited and business transacted for Ontario and other Eastern Canada Merchants.

VANCOUVER, B.C.

References: Bank of British Columbia, Bank of British North America.

Sheriff McConkey, of Simcoe county, died on Saturday at the age of 75. In his young manhood he open a general store in Barrie. His business career was successful and several years ago he retired. He was elected a member of the first town council of Barrie, where he rendered good service. He was reeve of the town for nine years. In 1860 he was elected warden of Simcoe county. In 1861 he unsuccessfully contested North Simcoe, in the Reform interest, with the late Angus Morrison. He again opposed Morrison in 1863, when he was elected a member of the old Canadian Parliament. He supported Confederation and at the general election of 1867 he was elected for the first House of Commons of the Dominion of Canada. In 1875 he was defeated in the contest for West Simcoe. For nearly twenty years, up to his appointment in 1875 to the shrievalty of Simcoe, he was a justice of the peace.

Mr. Alex. Taylor, Dromore, in sending in his annual subscription, sends also that of two friends, J. Philip, Dromore, and D. K. McArthur, Hopeville. He says: "I must say that the GROCER has given me excellent satisfaction this past year. The articles have been well written. Every one who has written seemed to know what they were talking about. There was one party took me to task re salting butter. I did not take any notice it, was not worth while. I have been talking to a number of creamery men since, and the whole of them adopt the 1 oz. per lb. system. I see you are sometimes advocating the reduction of discounts for cash given by wholesalers. I think you are wrong. I think the larger the discount for spot cash is the very thing to do away with long credits and loss. Of course it may come harder on the poor man who cannot pay cash. But what is the use of men going into business without capital, and then there are so many who give all they have of capital away on credit.

A soft answer turneth away wrath, and a harsh answer turneth away a customer.

You can lose more than we do by not subscribing for this paper.

CANADA MILLS HAMILTON, ONTARIO.

W. G. DUNN & CO.,

Importers and Manufacturers.

21 Mincing Lane, LONDON, E. C. WORKS Croydon, Surrey.

WE would draw the attention of the Trade to our **Mustards**, which are prepared from the finest English Seed, giving the greatest satisfaction. The well known brand **Dunn's Baking Powder**, "**The Cook's Best Friend**," has an enormous sale, it never gives trouble. Our **Spices** are perfection, the pure ground White and Black Peppers are the finest in Canada. Samples and Price Lists sent free on application. Our goods can be obtained through the Wholesale Houses, or direct from our Mills in Hamilton. Each package of pure goods is sealed with our guarantee. See Price current.



Awarded Gold and Silver Medals 1887 and 1888, also Bronze Medal and Diploma 1889.

—o—o—

The London Brush Factory

61 AND 65 DUNDAS STREET.

MANUFACTURE BRUSHES OF EVERY DESCRIPTION.

MILL AND MACHINE BRUSHES MADE TO ORDER.

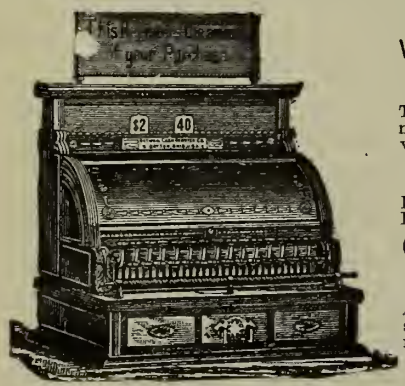
—o—o—

FULL STOCK CARPET SWEEPERS

—o—o—

THOS. BRYAN.

MERCHANTS ATTENTION!!



DON'T DUMP YOUR CASH INTO A DRAWER and not know at night what is there till you count it. W. H. MAHER, In Chicago Inter-Ocean.

WILL YOU INVESTIGATE

The greatest check extant on your Cash and Credit sales? A sure way to make a salesman careless is to keep no track of his mistakes. Failures to charge credit sales and mistakes in making change are the leaks that wreck many firms. Avoid this by securing at once

A NATIONAL CASH REGISTER.

It gives you an absolute check on all your cash and credit sales; registering INSTANTLY, ACCURATELY and INDELIBLY, the smallest transaction.

Over Sixteen Thousand in Use.
Seven Thousand Responsible Merchants

Adopted our system last year. Why delay? Delays are dangerous. Start business this year with a perfect system. Keep check on the cents and the dollars will check themselves. Write us for list of users and testimonials, and drop any one of them a line and see what they say.

THE NATIONAL CASH REGISTER COMPANY.

J. A. BANFIELD & CO'Y, Agents, - - - - 67 YONGE STREET, TORONTO.

Blackley & Anderson,
TORONTO & HAMILTON
Accountants, Assignees, Receivers.

Toronto Office — 37 YONGE STREET, Telephone No. 1716.
Hamilton Office — 2½ JAMES ST. South, Telephone No. 73.
Cable Address "JUNIOR." eow

CONDENSED MINCE MEAT

Put up in card board box. Packed in ¼ and ½ gross cases.

SELLS AT ALL SEASONS.

Will not injure in warm weather. Ask your wholesale grocer for it. Price $13.50 per gross. Patented in Canada.

J. H. WETHEY, ST. CATHARINES,
Sole Manufacturer in Canada.

B. BEASLEY,
Wholesale Jobber,
21 St. Enoch Sq., - Toronto.
MOLASSES FOOTS AND JOB SUGARS FOR CASH.

Todhunter, Mitchell & Co.
—DIRECT IMPORTERS OF—
HIGH GRADE COFFEES,
Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.
Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.
RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

TO THE GROCERY TRADE.

The undersigned has been appointed Agent in the United States and the Dominion of Canada by

The Associated Tea Planters, Ltd.
OF LONDON, CAPITAL, £50,000.
Under the auspices of the Indian Tea Districts Association.

The object of the company is to push the sale of their product, feeling certain that when systematically brought to consumers' notice its merits will be so manifest as to give it the front rank in public favor, as is the case in Great Britain.

Roundly, the annual consumption in that country is 80,000,000 lbs. during last crop year This is the best answer to the twaddle about the excessive quantity of tannin in Indian tea. Consumers in England are no fools : they know a cup of good tea.

Supplies will be held in Canada and the States and the undersigned, or his assistants, will make regular calls on the Trade. Samples will also be promptly forwarded on application.

W. MACGREGOR, 119 FRONT ST., N. Y.

SEEDS.
o—o—o
THE STEELE BROS. CO., LTD.
Now in Stock and Daily Arriving,
VEGETABLE, FIELD, AND FLOWER SEEDS.

Wholesale Catalogue on Application. Get our Prices Before Placing Orders.

Also Full Lines of Clovers, Timothy, Flax Seed, etc., etc.

Correspondence Solicited and Samples Invited.

THE STEELE BROS. CO., LTD.
SEED MERCHANTS, **TORONTO.**

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL,

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,
MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday s yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,
Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, MCGILL UNIVERSITY.
MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,
G. P. GIRDWOOD.

OUR BUYER,

Who has just returned from the Potteries of England and Germany, has contracted for a

LIMITED NUMBER

of Granite and Printed Ware assortments, which the Trade would do well to inspect. These goods must be ordered at once, in order to derive the advantages from old prices as Crockery has already entered upon a rapid increase.

RICHARD TEW & CO.

Wholesale Crockery, Etc.

10 FRONT ST. East,

(Adjoining Board of Trade Building.)



PROVINCE OF ONTARIO.

Aylmer — Hemstreet & Price, general store, dissolved, R. H. Hemstreet continues.

Brown Hill—Owen, Jas. S., general store, sold out to W. E. Clark.

Dunnville—Moblo, Jno., grocer, etc., sold out to Robert Rolston; Rolston, Jas., (Jas. and Robert Rolston proprietors), hardware and coal, dissolved, Jas. Rolston continues.

Gravenhurst—Kilmer, W. J., (estate of), general store, stock, etc. advertised to be sold by auction on 26th inst.

Hamilton—Berney, W. H., general store, deceased.

Lancaster—McCrimmon, D. M., general store, stock advertised to be sold by auction on 28th inst.

L'Original—Miller, Jno., general store, deceased.

Orillia—Vernon, J. H., (estate of) general store, stock, etc. advertised to be sold by auction on 26th inst.

Ridgetown—Cummings, Wm. G., (estate of) general store, stock sold.

Toronto—Bailey, Wallace, grocer, sold out to Neilson & Co.; Whatmough, I. A., (estate of) house furnishings, stock, etc. advertised to be sold by auction on 3rd prox.

West Toronto Junction—Heale & Graham, grocers, dissolved, H. Jas. Heale continues.

MANITOBA AND NORTH-WEST TERRITORIES.

Boissevain — McEown, A. C., general store, asking extension.

Neepawa—Mercer, A., flour and feed, sold out to Wake & Son.

Wapella—Morrison, G. H. & Co., general store, stock sold.

QUEBEC.

Compton — Knowlton, M. M., general store, selling out by auction.

Montreal—Chanteloup, E., brass founder, deceased; Day, Deblois & Co., foundry, dissolved; Tiffin Bros., wholesale grocers, dissolved, liquidating.

Sherbrooke—Thompson, Miss F., fruits, etc., selling out by auction.

St. Alphonse de Shefford—Durandeau, A., general store, stock, etc. advertised to be sold by auction on 27th inst.

St. Therese de Blainville—Labonte & Freres, general store, stock, etc. advertised to be sold by auction on 25th inst.

St. Thomas de Pierreville—Turcotte, Z., general store, stock, etc. advertised to be sold by auction on 27th inst.

Waterville—McIntosh, J. & A., provisions, etc., selling out by auction.

PROVINCE OF NOVA SCOTIA.

Middleton—Gullivan, Jno., general store, deceased.

Parrsboro—Price Bros., general store, co-partnership registered, Oliver L. Price & Havelock, H. Price for two years.

Port Hastings — McKay & Campbell, agricultural implements, co-partnership registered, Donald E. McKay and Daniel A. Campbell.

PROVINCE OF NEW BRUNSWICK.

Bayfield — McLeod, Jas., general store, bill of sale.

Studholm (middle River)—Folkins, Chas. R., grocer, bill of sale.

PROVINCE OF BRITISH COLUMBIA.

Langley — Blackett & White, general store, sold out to Hudson's Bay Co.

Vancouver—Diplock & Osburn, grocers, dissolved, Diplock continues alone.

William's Lake—Eagle, Chas., general store, deceased.

CHEAPER TOBACCO.

Wholesalers are not anxious just now to load themselves with tobacco. Consequently they take it out of bond in very small quantities, usually in immediate response and in exact correspondence with the orders received. It is as well for the retail trade to be equally chary about laying in stock just now. The reason for this caution is the expectation that the American Government will take off the excise duty on their manufactured tobacco, which of course will make American made tobacco cheap. Americans, to ship to this country to compete with our manufacturer, would still have a Customs duty to pay, which would give them but little ultimate advantage, if the goods reached our market legitimately. But, with their native excise duty off, there would be a strong temptation to American makers and dealers to smuggle tobacco into our country. To reduce this temptation, and protect the Ganadian manufacturer from the contraband tobacco, the Ganadian Government is expected to take off or reduce the excise now on our tobacco. It would never do to keep it on in the event of the American change, for the American manufacturer could easily stock our market at about one-half the price at which tobacco can now be sold here.

AN INTERESTING REPORT.

The Inland Revenue Department has recently issued a bulletin of about thirty pages, which is devoted exclusively to the subject of baking powder, and which shows that the majority of the goods in the market are adulterated and unfit for use. Prof. A. McGill, who has had charge of this important work for the Government, says that "imperial baking powder is an excellent powder." A word to the sensible housekeeper should be sufficient.

Smith & Keighley are offering a fine lot of Loch Fyne herring at low prices.

WANTED.

TO REPRESENT A

Manufacturing or Wholesale House

AS THEIR

AGENT FOR NOVA SCOTIA.

Good connection with the wholesale and retail grocery trade. Address,

AGENT, P.O. Box 496.
HALIFAX.

SITUATIONS WANTED.

YOUNG MAN—AGE 22, WOULD LIKE a situation in Wholesale Grocery; three years' experience; best of references. Box 33, Waterdown. 54

BUSINESS CHANCES.

STORE TO LET—283 YONGE STREET, TORONTO—a splendid corner; good show windows and handsomely decorated; special inducements to a good tenant. Whaley, Royce & Co., music dealers, 158 Yonge street, Toronto. tf

STORE FITTED UP FOR GROCERY, DWELLing and stable, 529 Yonge street. George Pears, 15 Grovenor street. 9

LARGE WAREHOUSE, 53 BAY STREET, FOUR storey and basement 30x118, well-lighted, hydraulic lift, steam-heated. George Pears, 15 Grosvenor street. 9

LARGE STORE, CEMENT CELLAR, 25x130, CORner of Yonge and Maitland, suitable for bakery, confectionery or any large business. George Pears, 15 Grosvenor street. 9

A GOOD OPENING IN ORANGEVILLE FOR groceries, dry goods, or general business—large double store; one of the best stands in the town. Address Robert Lovell, City Agent, North American Life, Toronto. tf.

FOR SALE OR TO RENT—IN THE VILLAGE of Princeton, Oxford county—an excellent general store, with first-class dwelling. This stand has always made money, the present proprietor retiring with competency. A rare chance for a good man; stock can be secured on reasonable terms if necessary. JOSEPH STRONG, Princeton, Ont. tf

ASK FOR THE



We are now making a Shoe Blacking fully

Equal to the Best Imported Blacking.

Battle & Smyth

THOROLD, ONT.

Tutti-Frutti

CHEWING GUM,

And Other Staple Brands.

ADAMS & SONS,

23 CHURCH-ST. - TORONTO, Ont.

Tutti Frutti, Tampico, Black Jack, Sappota, Red Rose Magic Trick Taffy, Licorice, Caramel, Tolu, N. Y. Gum—100 and 200 pieces.

Send for descriptive circular containing description of goods, with elegant Lithographs free. See our Price List, page 13.

ORDER A CASE OF

GILLETT'S 100% POWDERED LYE.



THE BEST THING KNOWN

FOR

Making Soap, Softening Water, Printers', Engineers' and Painters', Disinfecting Everything, Boiler Compound, Cuttiug and Removing Grease, Washing Trees to Kill Insects. A Hundred Other Purposes.

One can equal to 20 lbs. Sal. Soda. Each can has a Double Cover, can use what you need and close the can. ½ gro. (48 cans) in case. Sold by all Wholesale Grocers.

E. W. GILLETT, Manufacturer,

TORONTO, ONTARIO.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Feb. 27, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

IMPERIAL—ONTARIO AND QUEBEC.



	Per doz.
Imperial 10c. cans	$0 90
" 4 oz. "	1 35
" 6 oz. "	1 85
" 8 oz. "	2 45
" 12 oz. "	3 70
" 16 oz. "	4 70
" 2½ lb. "	11 30
" 3 lb. "	13 50
" 4 lb. "	17 30
" 5 lb. "	21 50

Sold only in cans.

Cottam's Best, in 1 lb tins	3 00
Best in 5 oz. tins	1 10
Cottam's Choice, 1 lb tins	1 75
" " 5 oz tins	70
" loose	10
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " bulk, per lb	15

Cases contain	Size of cans	Per doz.
Empire, 3 dozen	8 oz cans	$1 25
" 2 and 3 doz	16 oz cans.	2 40
" ¼ and 1 "	5 lb cans.	12 00
" in pails and boxes, bulk, per lb		17

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases.	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60

BISCUITS.

	Per lb
Arrowroot	$0 11½
Abernethy	9
Ginger Nuts	11½
New York Fruit	15
People's Mixed	11
Pilot Family	6
Snowflake	11½
Magard	15
Soda	6
Soda, 1 lb packages	7½
" 3 lb "	20
Sultana, thin	10½
Tea	11½
Wine	9½
Wine, sweet	9

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ⅓ "	1 10
Spanish, No. 3	4 50
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jacquot's French, No. 2	3 00
" " " 3	4 50
" " " 4	8 00
" " " 5	10 00
" 1-gross Cabinets, asst,	7 50

BLACK LEAD.

TELLIER, ROTHWELL & co's.

Royal Black Lead, per gross..... $1 80

BARRINGER & BROWN.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Convex Black Lead packed in wood boxes containing 12 card boxes, per box 1 12

BLUE.

TELLIER, ROTHWELL & co's.

Parisian Square Blue, per lb. .13 to 14c

BARRINGER & BROWN.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Azure square blue box, containing 8 1 lb. packets of 16 oz., squares, per 8lb. box 0 89

BROOMS.

		Per doz.
Carpet	4 strings	2 90
X Parlor,	2 "	2 65
Louise	3 "	2 65
1 Gem	4 "	3 25
2 "	3 "	2 65
3 "	2 "	2 20
4 "	2 "	1 95
O Hurl	4 "	2 65
1 "	3 "	2 35
2 "	3 "	2 05
3 "	3 "	1 70
OK "	2 "	1 35
Hvy Mill	4 "	3 70

CALVES' FEET GELATINE

G. P. SWINBOURNE & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Boxes containing 4 doz 6d pack. per box $3 96

Boxes containing 2 doz 1s pack. per box 3 96

CANNED GOODS.

	Per doz	
Apples, 3's	$0 85	$1 00
" gallons	2 25	2 35
Blackberries, 2	2 00	2 10
Blueberries, 2	1 25	1 60
Beans, 2	0 85	1 10
Corn, 2's	1 10	1 25
" Cream, 2's	1 75	1 80
" Yarmouth, 2's	1 90	2 00
" Honeydew, 2's	1 75	....
" Snowflake, 2's	2 00	....
" Honey Drop	2 10	....
Cherries, red pitted, 2's	2 40	2 50
Peas, 2's	1 15	1 35
" wrinkled, 2's	1 20	1 40
Pears, Bartlett, 2's	1 85	2 10
" Sugar, 2's	1 40	1 75
" Flem Beauty, 2½'s	1 90	2 00
Peaches, 2's	2 25	2 35
" 3's	3 25	3 50
" Pie, 3's	....	1 50
Plums, Gr Gages, 2's	1 85	2 00
" Blue, 2's	1 75	1 80
Pumpkins, 3's	1 10	1 20
" gallons	3 10	3 25
Raspberries, 2's	2 50	2 60
Strawberries, choice 2's	2 50	2 60
Succotash, 2's	1 60	1 65
Tomatoes, 3's	1 10	1 20
Lobster, Clov Leaf b'rd, 1's	....	2 25
" Crown br'd, 1's	....	2 00
" Star " 1's	1 90	2 00
" Other " 1's	.....	1 85
Mackerel Herring	0 90	0 95
Mackerel	1 50	1 60
Salmon, 1's	1 50	1 60
" white	1 40	1 45

	c. per tin
Sardines Albert, ¼'s tins	11, 11½
" ½'s "	15, 18
" Dadalzen, ¼'s tins	10½ 11
" ½'s "	19, 20
" Martiny, ¼'s "	10, 10½
" ½'s "	18, 19
" Other brands, 9¾,	11, 16, 19
" P & C, ¼'s tins	20, 22
" ½'s "	33, 36
" Amer, ¼'s "	6, 8
" ½'s "	9, 11

CAIRN'S MARMALADE, JAMS AND JELLIES.

(Blaiklock Bros., Montreal, Agents.)

Marmalade.		per doz
"Home Made,"	glass 1 lb	$2.35
"	White 1 lb	2.25
"	" 2 "	4.15
"	Stone 7 "	13.20
Scotch	White 1 "	2.10



Jams. 1 lb. white pots, 4 doz. assorted, per doz. $2.35.

Gooseberry
Strawberry
Black Currant.
Red Currant
Green Gage
Apricot
Raspberry
Damson
Plum
Red Currant and Raspberry

Jellies. Red Currant, 1 lb. white. $2.75
Black Currant, 1 lb. white 2.75

CANNED MEATS.

CLARK'S.

(These quotations are net f. o. b. in Montreal, excepting those for com. corn beef.)

Comp. Corn Beef	1 lb cans	$....	$1 60
" "	2 "	....	2 60
" "	4 "	5 00	5 15
" "	6 "	7 75	8 00
" "	14 "	18 60	19 20
Minced Collops,	2 lb cans	.....	2 60
Roast Beef	1 "	....	1 60
"	2 "	.....	3 15
"	4 "	.....	5 85
"	6 "	.....	7 00
Par Ox Tongue,	2½ "	$7 25	7 50
Ox Tongue	2 "	....	7 50
Lunch Tongue	1 "	3 00	3 10
"	2 "	5 25	5 75
English Brawn	2 "	2 50	2 60
Camb. Sausage	1 "	....	2 50
" "	2 "	....	4 00
Soups, assorted	1 "	....	1 35
" "	2 "	....	2 25
Soups & Boulli	2 "	....	1 80
" "	6 "	....	4 50
Potted Chicken, Turkey, or Game, 6 oz cans			1 50
Potted Ham, Tongue or Beef, 6 oz cans			1 15
Devilled Tongue or Ham, ½ lb cans			1 20
Devilled Chicken or Turkey, ½ lb cans			2 00
Sandwich Ham or Tongue, ½ lb cans			1 50
Ham, Chicken and Tongue, 1 lb cans			1 50

MINCE MEAT.

THE CANADA MEAT PACKING CO'Y.

½ gall. on glass jars	per doz.	$7 25
Quart glass jars	"	4 00
1 lb "	"	2 00
10 lbs. pails	per lb.	0 10
25 " "	"	0 09
30 " "	"	0 09

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars, $9 50

Ditto, 25 and 40 lb pails, per lb. 12½c

J. H. WETHEY'S—ST. CATHARINES.

Condensed, per gross, net $13 50

CHEWING GUM.

ADAMS & SONS.

Tutti Frutti, 36 5c bars			$1 20
Sappota,	150	pieces	0 90
Sweet Fern,	230	"	0 80
Black Jack,	115	"	0 80
Red Rose,	115	"	0 80
Barley,	115	"	0 80
Lemon Tramps,	115	"	0 80
Tampico,	115	"	0 80
Magic Trick,	115	"	0 80
Taffy Licorice,	72	"	0 50
Caramel Tolu,	72	"	0 40
Adams' N.Y. Gum,	200	"	0 50
Adams' N.Y. Gum,	150	"	0 40
Puzzle Gum	115	"	0 80

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..12 lbs.	0 35
Premium, ½'s .12 lbs.	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs.	0 24
Sticks, gross boxes, each	1 00
Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18

JOHN P. MOTT & CO.'S

(Bryant, Gibson & Co., Agts, Toronto)

Mott's Broma, per lb	$0 30
Mott's Prepaired Cocoa	28
Mott's Homœopat'c Cocoa (¼'s)	32
Mott's Breakfast Cocoa	40
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs	30
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	24
Mott's Vanilla Chocolate stick	22
Mott's Pure Confec. Chocolate	22c—35
Mott's Sweet Confec. Choc.	21c—28

J. W. COWAN & CO'S.

Cocoas—	
Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼ lb in 12 lb boxes	35
London Pearl, " "	30

Prices Current, Continued—

Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb	20
Cooca Nibs, any quantity	30, 35
Cooca Shells, any quantity	05
Cooca Essence, per doz	1 40
Chocolates—	
Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

Thos. E. Clatworthy, Ag'nt, Toronto.)

Schweitzer's Cocoatina, net cash ¼ lb. ½ lb.. price per doz. tins 3 29 6 30

WALTER, BAKER & CO.

(Lockerby Bros., Montreal, Agents for Quebec.)

Chocolate ..... per lb.	$0 50
Cocoa ..... "	0 55

COFEEE.

GREEN

	c. per lb.
Mocha	29, 32
Old Government Java	24, 28
Rio	19, 22
Plantation Ceylon	25, 28
Porto Rico	22, 23
Guatamala	23, 25
Jamaica	22, 28

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.

	c. per lb.
Java	33, 34
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	33
Mocha and Java	30, 32
Java, Standard	30
Our Own Blend	30
Laguayra	37
Arabian Mocha	34, 35
Java, Crown	28
Plantation Ceylon	30, 32

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs	30
Standard Imperial in sealed tins, 25 and 50 lbs	32
Standard Blend in sealed tins, 25 and 50 lbs	33
Ground, in tins, 5, 10, 15 and 25 lbs	20, 30
Say's Parisien, in ½ and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

SUTTON & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Pure essence, Gorgoua Anchovies, ½ pts. per doz 2 76

FLOUR AND MEAL.

	per bbl.	
Flour, Family	$4 00	4 20
" Pastry	4 20	4 40
" Medium Patents	4 30	4 80
" Patents	4 80	5 10
" Straight Roller	3 75	3 80
" Extra	3 50	3 55
" Strong bakers'	4 20	4 50
Oatmeal, standard, bbls	3 60	4 00
" granulated, "	3 60	4 00
" rolled "	3 70	4 25
Bran, per ton	14 00	15 00
Cornmeal	3 50	4 00
" Gold Dust	3 25	3 50
" Eureka	2 75	3 00
" Imperial	3 70	3 80

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz.	
Cases, No. 1, 2 oz tins	$2 75	$3 00
" No. 2, 4 oz tins	4 50	5 00
" No. 3, 8 oz tins	8 00	8 75
" No. 4, 1 lb tins	12 60	14 25
" No. 5, 2 lb tins	25 00	27 00

FRUITS.

FOREIGN.

	c. per lb.
Currants, Provinc'l, in bbls	5½, 5½
Currants, Provincial, in ½ bbls	5⅝, 5¾
Currants, Filiatra, bbls	5½, 5¾
" Patras, in cases	7¾, 9½
" Vostizza, "	7, 9
" ½ case	9½ 9¾
Dates, Persian, boxes, new	5¾ 6¼
Figs, Elemes, 14 oz., per box	8½ 10
" 10 and 20 lb box	10, 11
" 7 crescent, 60 lbs	... 15
" 5 " 30 "	... 13
" 4 " 20 "	... 12
" Naturals	5 6
Prunes, French, kegs	4½ 5
" Bosnia, hhds	4¾, 4½
" " kegs	4¾, 5
" " cases, new	6 , 8
Plums, French, 55 to 65	12½ 15
" Bottles, 1's	22 23
" " 2's	37½ 40
" " 4's	70 75
" " 7's	1 00 1 10
Raisins, Valencia, off stalk,	6¾ 7½
Selected	7½, 8
Layers	8½ 9
Raisins, Sultanas	8½ 11
" Loose Muscatel 2 crowns	$2 50 2 75
3 crowns	3 25 3 50
" London Layers	3 00 3 25
" Black Baskets	4 00 4 25
" Blue "	5 00 5 25
" Bunch Dehesas	4 75 5 00
Raisins, Superior "	5 25 5 50
" ¼ flat "	1 55 1 75
Imperial Dehesa bunches	7 00 7 25
Lemons, Messina, per box	3 50 5 50
" Palermo	3 00 5 50
Oranges, Messina, per box	3 00 3 50
" Florida Russets	3 50 4 00
" Valencia	4 50 5 00
" California, navel	6 00 6 50
" Riverside	4 50
Grapes, Malaga, per keg	14 00
Banana Yellow	2 25 2 50

DOMESTIC.

Apples, per bbl	1 50 3 00
" Dried, per lb	5½ 6½
" Evaporated, p. lb	8 11

GLASSWARE.

TAYLOR, SCOTT & CO.

	c. per doz.
Lamp Chimneys, O	32
" " A	35
" " B	45
	per bbl.
Fruit Jars, pts	13 00
" " qts	14 00
" " ½ gal	17 00

GRAIN.

Wheat, Fall, No 2, per 58 lbs	$0 85 86
" Red Winter, No. 2	85 86
" Spring, No. 2	82 83
" Man. Hard, No. 1	1 04 1 06
" " No. 2	99 1 00
Oats, No. 2, per 34 lbs	28 30
Barley, No. 1, per 48 lbs	49 50
" No. 2, " "	45 46
" No. 3, extra	40 41
" No. 3	36 37
Rye	46 47
Peas	60 62
Corn	49 51

HAY & STRAW.

Hay, Loose, per ton	$10 00 $14 00
" Pressed, " on track	7 00 10 50
Straw, Sheaf, " on track	8 50 9 50
" Pressed, "	6 50 8 00

ISINGLASS.

G. P. 'SWINBOURNE & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Boxes containing 3 doz 3d. pack. ⁊ per box 3 58



LYE.

Gilletts powdered Lye (½ gr. in a case) per case $3 75

Elliott's 3 75

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts.
Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars	22
" Fine, in 4 lb jars	70
" Extra Superior, in bulk, per lb	30
" Superior, in bulk, per lb	20
" Fine, " "	15

COLMAN'S AND KEEN'S

In 4 lb jars	75
In 1 lb jars	25
D. S. F., in tins, per lb	41
" in ½ lb tins	42
" in ¼ lb tins, per lb	44
D. F. in ½ lb tins, per lb	26
" ¼ " "	28

BARRINGER & BROWN.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Genuine, in 4, 1, ½, ¼ lb. and 2 oz. tins, per lb	0 34	0 47
Superfine genuine, full	0 30	0 43
Pure, per lb	0 23	0 36
D.S.F. "	0 34	0 47
D. S. "	0 30	0 43
F. "	0 23	0 36

NUTS.

	per lb.	
Almonds, Ivica	13,	14
" Tarragona	14,	15
" Formigetta	12,	14
" Shelled Valencias	30,	35
" " Jordon	50,	55
Brazil	12½,	13
Filberts, Sicily	10	11
Peanuts, roasted	12,	13
" green	10,	11
Walnuts, Grenoble, old	14,	15
" New	16	..
" Bordeaux	10½,	11½
" Naples, cases	16,	...

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO.

PICKLES.

John Bull, mixed, in bulk	$0 60
" Chow Pic'le, in b'lk	65
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 25
" " " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

SAUCES.

John Bull, kegs, per gal	$1 25
" ½ pt. bottles, per doz (according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " ½ pt, bottles, per doz	1 25
Niagara Tomato, kegs, per gal	1 25
" Reputed pints	1 25

	c. per peels
Terry's Candied Peels.	
Lemon, 7 lb boxes	16
Orange, "	18
Citron, "	30

CROSSE & BLACKWELL'S.

Pickles, all kinds, pints, per doz	3 25

LEA & PERRIN'S.

	per doz.	
Worcester Sauce, ½ pts	$3 60	$3 75
" " pints	6 25	6 50

SUTTON & CO.

(Thos. E. Clatworthy, Agent, Toronto)

Worchester Sauce, ½ pints, second quality, per doz	1 17
Worchester Sauce, ½ pints, third quality, per doz	0 96
The Victory Dinner Relish, per dozen	1 92
Bottled Pickles—Mixed, Piccalilli, Cabbage, Onions, per doz.	2 16

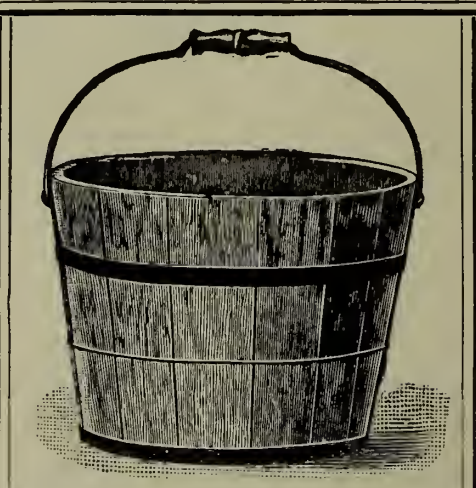
Longford Manufact'ng Co.

ORILLIA, - - ONTARIO,

Made from First-class Stock, and with superior workmanship they are decidedly the Best in the Market.

PAILS AND TUBS

See that the letter **T** is on every pail or tub. Ask your Wholesale Grocer for the **T** PAILS AND TUBS.



The Longford Mfg. Co. have met with great success in the sale of their Patent Wire Hoop Pail, a cut of which is

OF ALL KINDS.

shown here. The cost is little more than the ordinary pail, and the stock superior to any shown in the Market.

TORONTO OFFICE: - 20½ FRONT STREET EAST.

Prices current, continued—

PRODUCE.

DAIRY.

	Per lb	
Butter, creamery	$0 22	$0 26
" dairy, tubs, choice	0 17	0 20
" " " med...	0 12	0 14
" large rolls	0 14	0 17
" common to med	0 11	0 13
" store packed	0 08	0 10
Cheese	0 09½	0 10½

COUNTRY.

Eggs, fresh, per doz	0 14½	0 15
" limed, "	0 08	0 11
Beans	1 40	1 60
Potatoes, per bag car lots	0 52	0 55
Hops, 1888 crop	0 08	0 10
" 1889 "	0 12	0 16
Honey, extracted	0 10	0 13
" section	0 20	0 22

PROVISIONS.

Bacon, long clear, p lb.	0 07¼	0 07½
Pork, mess, p. bbl.	13 00	13 50
Hams, per lb	0 10½	0 11
Bellies	0 11	0 11½
Rolls	0 08½	0 09
Backs	0 11	0 11½
Lard, Canadian, per lb.	0 8¼	0 8¾
Hogs	5 50	6 00
Tallow, refined, per lb.	0 05	0 05½
"rough, "	0 01½	0 02¼

RICE, ETC.

	Per lb.
Rice, Aracan	3½, 3⅝c
" Patna	4⅜, 4¾
" Japan	4¾, 5
" extra Burmah	3½, 3¾
Grand Duke	5½, 5¾
Sago	5½,
Tapioca,	5⅜, 6¾

SPICES.

GROUND.

	Per lb.	
Pepper, black, pure	$0 22	$0 24
" fine to superior	12	18
" white, pure	36	38
" fine to choice	25	30
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	25	40
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURGH STARCH CO. (Limited.)

	c. per lb.
Benson's Prepared Corn	8
No. 1 White Laundry, 4 lb boxes	5½
Silver Gloss, 6 lb boxes	6½
" 1 lb chromo pkgs	7
Satin, 1 lb chromo boxes	7½
Edwardsb'g Rice, 1 lb chromo bxs.	9
Canada Laundry	4½
Canada Corn	6½

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40 lb boxes. 1 lb packages, new wrappers	7½
36 lb boxes. 12 3 lb paper boxes.	7½
40 " 10 4 lb "	7½
Silver Gloss Starch—	
40 lb boxes. 1 lb packages, new wrappers	9
40 lb boxes. Assorted ½ lbs and ¼ lbs	9¾
40 lb boxes. 10 4 lb paper boxes	9
6 lb boxes, with sliding covers (12 boxes in each crate)	9½
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	8
20 " "	8½

SUGAR.

	c. per lb.	
Granulated, in bbls	7⅛,	7¼
Paris Lump, "	7⅞,	7¾
" " ½ bbls	7 7-16,	7 9-16
" " boxes	...	7⅞
Extra Ground, in bbls	...	8
" " boxes	8 3-16,	8 5-16
Powdered, in bbls	...	7⅜
" less than bbs	7 9-16	
Confectioners A	..	....
St. Lawrence A	...	...
Yellows, in bbls	5¼,	6
Raws, Jamaica in bags	...	...

SYRUPS AND MOLASSES.

SYRUPS.

	Per lb. bbls.	½ bbls
Redpath's "D"	3⅛c.	3⅜c.
" "M"	3⅜	3½
" "B"	3⅞	4
" "VB"	4	4⅛
" Extra	4⅛	4⅜
" Ex. Sup.	4⅜	4½
" XXX Sup.	4½	4⅝
" Corn Syrup	4½	4¾

MOLASSES.

	Per gal.
Trinidad, in puncheons	37, 38c
" bbls	38, 40
New Orleans, in bbls	70, 75
Porto Rico, hdds.	33 34
" barrels	36, 37
" ½ barrels	38, 39

TEAS.

GREENS.

Gunpowder—	Per lb.
Cases, extra firsts	42, 50c
Half chests, ordinary firsts	22, 38
Cases, sifted, extra firsts	42, 50
Cases, small leaf, firsts	35, 40
Young Hyson—Moyunes	
Half chests, ordinary firsts	22, 38
" " seconds	19, 20
" " thirds	16, 17
" " common	14, 15

PING SUEYS.

Half chests, firsts	28, 32
" " seconds	16, 19
Half Boxes, firsts	28, 32
" " seconds	16, 19

JAPAN.

Half Chests—	
Choicest	38, 40
Choice	32, 36
Finest	28, 30
Fine	25, 27
Good medium	22, 24
Medium	19, 20
Good common	16, 18
Common	14, 16
Nagasaki, ½ chests Pekoe	16, 22
" " Oolong	14, 15
" " Gunpowder	16, 19
" " Siftings	5, 12½

CONGOUS.

Half chests, Kaisow, Moning	12, 55
Caddies and half chests	18, 50
Cadies, Pakling and new makes	18, 50

OOLONG.

Half chests Formosa	34, 50
Caddies	36 55

ASSAMS.

Chests and half-chests Pekoe	22, 48

SCENTED ORANGE PEKOE.

Boxes, Foochow and Canton	28, 60

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	62c
Ingots, rough and ready, 7's	59
Laurel, 3's	52
Brier, 7's	50
Index, 7's	45
Honeysuckle, 7's	53
Napoleon, 8's	49



KINGSFORD'S OSWEGO .·. STARCH.

"Pure" and "Silver Gloss"
FOR THE LAUNDRY.

Corn .·. Starch,
FOR THE TABLE,

EQUAL TO ANY RICE OR IMPORTED STARCHES MADE.

For Sale by all Leading Jobbers in Canada.

T. KINGSFORD & SON, Oswego, N.Y.

Royal Arms, 12's	50
Victoria, 12's	48
Brunette and Lovely, 12's	45½
Prince of Wales, in caddies	46½
" " in 75 lb boxes	46
Bright Smoking Pkg Myrtle, T & B, 3's	55
Lily, 7's	48
Diamond Solace, 12's	45
Myrtle Cut Smoking, 1 lb tins	65
½ lb pg, 6 lb boxes	65
2 oz pg, 5 lb boxes	65

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdowne	$60 00
" " Panetelas	60 00
" " Bonqnet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bonqnet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mnngo, Nine	35 00
Cable, Conchas	30 00
" Qneens	29 00

Cigarettes, all Tobacco—

Cable	7 00
El Padre	11 00
Msuricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	7 00
Sultana	6 75
Derby	4 00
B. C No. 1	4 00
Sweet Sixteen	3 50

CUT TOBACCOS.	per lb.
Puritan Cut Plug, ½ lb pkg., 5 lb boxes	65
Old Chum Cut Plug, ½ lb pkg 5 lb box	65
Old Virginia Cut Plug, 1-10 lb pkg., 10 lb boxes	55
Gold Block Cut Plug, ½ lb pkg, 5 lb boxes	65
CIGARETTE TOBACCO.	
B. C. N. 1, 1-10, 20 lb boxes	75
Puritan, 1-10, 5 lb boxes	65
Athlete, ⅛, 5 lb boxes	80

SOAP.

Ivory Bar, 1 lb bars waxed wrapper, per lb	5½
Do. 2, 6-16 and 3 lb bars "	5
Primrose, 5 lb bars, wax W "	4
" 1 " " "	4½
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 13oz, 1, 2 and 3 lb bars per lb	3½
Queen's Laundry, per bar	5½

TOILET SOAP.

TAYLOR, SCOTT & CO.

	per doz.
Baby's Own, ½ doz boxes	$1 25
Our Boys, ½ " "	1 25
Sea Foam, ½ " "	75
London Bouquet, ½ " "	60
Oatmeal, 1 " "	85
" ½ " "	60
Paris Assorted, ½ " "	0 75
Albert Oatmeal bar, 2 doz. boxes	0 75
" White Castile bar, 2 doz. boxes	0 75
	per gro.
Fatherland, ½ doz boxes	5 00

WASHING CRYSTAL.

Gillett's Washing Crystal, 1 gro in box, per box	$1 75
Cottam's per lb	0 03½

WASHING COMPOUNDS.

Cottam's small p'k'ts, per gro	$1 50
" large " "	4 50

WOODENWARE.

	per doz.
Pails, 2 hoop, painted	$1 50
" 2 " clear	1 60
" 3 " "	1 80
" 3 " painted	1 70
Tubs, No. 0	8 50
" 1	7 50
" 2	6 50
" 3	5 50
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
	per case.
Matches, Parlor	$1 70 $1 75
" Telephone	3 50 3 60
" Telegraph	3 80 3 90
	per doz.
Mops and Handles, comb.	1 25
	per M.
Butter, P. tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60
Clothes Pins full count, per box	0 75

YEAST.

Royal Yeast Cakes, 3 doz 10c. packages in case, per case	$1 95
Royal Yeast Cakes, 3 doz 5c. packages in case, per case	1 00
Breadmakers', 3 doz 5c. packages in case	1 00

OUR NATIONAL FOODS.

	pkg.	doz
Desiccated Wheat	4 lb.	$2 30
" Rolled Oats	4 "	2 25
Snow Flake Barley	4 "	2 40
Rolled Wheat Flakes	4 "	2 25
Buckwheat Flour, S. R.	4 "	2 00
Prepared Pea Flour	2½ "	1 80
Baravena Milk Food	1 "	3 00
Patent Prepared Barley	1 "	1 80
Patent Prepared Groats	1 "	1 50
Beef and Barley Extracts	6 oz	2 25
Gluten Flour	4 oz	2 80

CATELLI'S SPECIALTIES.

Vermicelli, per lb	$0 11	
" 5 lbs	0 08	0 10
" 10 lbs	0 08	0 10
Macaroni, 5 lbs	0 08	0 10
" 10 lbs	0 08	0 10

HARDWARE.

ZINC: Sheet net.	0 06½
IRON WIRE: Galv., annealed and oiled and bright 20 p.c. advance on list	
Barbed wire net.	0 00
Coil chain, 5-16 in. net	0 05½
" " ⅜ in. "	0 05
" " ¼ in. "	0 04½
Iron pipe, 50 per cent.	
Iron pipe, galvanized, 25 per cent.	
CUT NAILS, from Toronto:	
10 dy. to 60 dy	2 80 0 00
8 dy. and 9 dy	3 05 0 00
6 dy. and 7 dy	3 30 0 00
4 dy. and 5 dy	3 55 0 00
3 dy. C.P.	3 90 0 00
3 dy A.P	4 40 0 00
HORSE NAILS: "C" 50 and 10 per cent. from list.	
HORSE SHOES: From Toronto, per keg	3 75 4 00
WINDOW GLASS:	
25 in and under	1 55 1 60
26 to 40	1 60 0 00
41 to 50	3 60 0 00
51 to 60	3 90 0 00
61 to 70	4 20 0 00
GUNPOWDER:	
Sporting FF "	4 75 0 00
" FFF "	5 00 0 00
Canada rifle "	7 25 0 00
Sporting FF., (in ½ lb. tins) per doz.	2 40 0 00
ROPE: Manilla	0 14 0 16
Sisal	0 13 0 00
AXES:	
Peerless & Keen Cutter	7 50 0 00
Leader	7 25 0 00
Lance	7 75 0 00
Queen City	9 25 0 00
Honor Bright, all steel	11 00 0 00
SHOT: Canadian	0 05½ 0 00
HINGES: Heavy T and strap	05½ 00
" Screw, hook & strap.	03¾ 04¾
TIN PLATES: 1c. 4x20 coke, per box	4 50 4 75
INGOT TIN: 25 to 26 per bdl.	
PIG LEAD: 4 to 4½ per bdl.	

PETROLEUM.

	Imp. gal.
F. O. B. Toronto	
Canadian	$0 00 $0 16
Carbon Safety	0 18 0 00
Canadian Water White	0 20 0 00
Amer'n Prime White	0 23 0 24
" Water White	0 25 0 00
Photogene	0 27 0 00

DRUGS AND CHEMICALS.

Alum	lb $0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 02½	0 03
Borax	0 12	0 13
Camphor	0 45	0 52
Carbolic Acid	0 55	0 60
Castor Oil	0 08½	0 10½
Cream Tartar	0 32	0 33
Epsom Salts	0 01½	0 02½
Extract Logwood, bnlk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 22	0 25
Hellebore	0 15	0 17
Iodine	5 00	5 50
Insect Powder	0 65	0 75
Salpetre	0 08½	0 09
Soda Bicard, per keg	0 00	2 25
Sal Soda	0 95	1 00
Madder		

WINES, LIQUORS, ETC.

BRANDY:	per case.
Hennessey's, qts.	$13 50 $0 00
Martel's, qts	13 25 0 00
IRISH WHISKEY:	
Roe's	8 50 9 50
Dunville's	7 00 7 50
Jameson's, qts	8 00 0 00
Burk's, qts.	7 00 0 00
" pts.	8 00 0 00
Imp., qts	10 00 0 00
GIN:	
Old Tom Bernard's, qts	6 25 6 60
" " pts	7 25 7 50
" " gal	2 75 2 85
Boord	7 00 7 50
Booth's	7 25 7 50
Burnett's	7 00 7 25

CANADIAN SPIRITS:

(Net Cash Prices.)	Imp. gal. In B'd.	D.P'd
Alcohol 65 O.P.	$0 99	$3 27
Pure Spirits 65 "	1 00	3 28
Pure Spirits 50 "	0 90	2 98
" " 25 U.P.	0 49	1 52
Family Proof Whiskey	0 53	1 64
Old Bonrbon "	0 53	1 64
" Rye "	0 50	1 54
" Toddy "	0 50	1 54
" Malt "	0 50	1 54
" Domestic Whiskey 32 U. P.	0 45	1 04
Old Rye, 4 years old	0 75	1 90
" " 5 "	0 85	1 66
" " 6 "	0 95	2 00
" " 7 "	1 05	2 16
Rye Whiskey, 1883, qts.	4 25	7 06
" " pts.	6 00	8 75
" " 1884, qts.	4 00	6 75
" " pts.	5 75	8 50

20 to 100 cases, net cash.
100 to 200 cases, 2½ per ce off.
200 cases and over 5 per cen off.

JOS. PICKERING & SONS' SPECIALTIES.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Metal Polishing Pomade, according to size, per dozen	0 20 1 02
Needham's Polishing Paste according to size, pr dozen	0 18 2 81
Furniture Polish, according to size, per dozen	0 20 2 85
Razor Paste, ½ doz. in box	1 02
" in single boxes	1 18
Plate Powder, per box	1 02
Knife Powder, in cannister, per dozen	1 03
Harness Blacking, in boxes, per dozen	1 27 2 20

TO THE WHOLESALE GROCERS & DRUGGISTS OF THE DOMINION OF CANADA.

We take pleasure in announcing that our New Mills are now completed, and we are prepared to fill orders for goods. The capacity of our New Mills is from 250 to 300 barrels per day.

Our specialties, such as DESSICATED WHEAT, DESICCATED ROLLED OATS, ROLLED WHEAT FLAKES, BREAKFAST HOMINY, &c., are improved and put up in handsomely lithographed cartoons. Our GLUTEN FLOUR for Diabetes, BARAVENA MILK FOOD for infants, PREPARED BARLEY, GROATS, PEA FLOUR, &c., are the very choicest, and guaranteed fresh, clean and attractive, healthy, palatable, and nutritious.

We are also manufacturing GRANULATED, STANDARD, & ROLLED OATMEALS, WHEATLETS, SPLIT PEAS, &c., BAKERS' SPECIALTIES, such as GRAHAM FLOUR, RYE FLOUR, WHITE CORN FLOUR, WHOLE WHEAT FLOUR, &c., which are very choice.

THE IRELAND NATIONAL FOOD CO. (LIMITED.)

OFFICE AND MILLS—109 Cottingham St.—134 to 148 Marlborough Ave. Telephone No. 3629.
Toronto, Dec. 2, 1889.

MITCHELL, MILLER & CO.

WAREHOUSEMEN,

45 and 81 Front Street East, Toronto.

STORAGE.

Advances made on Staple Merchandise in Store.

SMITH & KEIGHLEY

WHOLESALE GROCERS

AND IMPORTERS OF

East and West India Produce, Mediterranean Fruits, Fancy Groceries, China, Japan and Indian Teas, Porto Rico Molasses and Coffees. New Currants, Raisins, Figs, Dates, Prunes in Bottles, Cases, and Casks.

9 Front St. E., Toronto



TORONTO BUSINESS COLLEGE

Corner Yonge and Shuter Streets, Toronto, Canada.

The Largest, most Complete and Practical Business College, Shorthand Institute, Telegraph School and General English Training Academy in the Dominion.

Individual Instruction given by men of Practical Business ability. Handsome prospectus and circulars mailed by addressing

eow J. M. CROWLY, Manager. NOTE ADDRESS.

C. RICHARDSON & CO.

MANUFACTURERS OF

The Celebrated Bull's Head Brand Pickles,

SAUCES, JAMS, JELLIES,

CANNED FRUITS AND VEGETABLES.

SPECIAL PRICES IN

CANNED TOMATOES.

EVAPORATED APPLES and MAPLE SYRUP

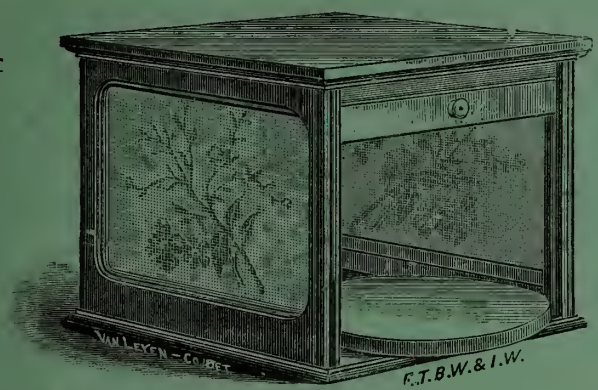
125 River St., Toronto.

BUY A

BRONZE MEDAL

CHEESE SAFE.

Rolling Door, Wire Sides Finely Finished.



20,000 Now in Use. Pays for its Cost In One Month

Sent to any address, charges paid, on receipt of the following prices:—

No. 6, size 26 x 24, wire sides.....$5 00
No. 6½, size 26 x 24, glass sides..... 5 50
No. 8, size 24 x 22, wire sides.....$4 50
No. 8½, size 24 x 22, glass sides..... 5 00

SOLE AGENTS IN CANADA for the LAMSON CASH RAILWAY SYSTEM.

Over 30,000 stores now using it. Send for prices. STORE FITTINGS, COUNTER RAILINGS, IRON FENCES, and BUILDERS OF IRON WORK. Address all correspondence

BARNUM WIRE AND IRON WORKS, - WALKERVILLE, ONT.

Grocers' Sundries.

OUR SPECIALTIES.

Choice Bird Seed

AND

WASHING COMPOUND.

CORRESPONDENCE SOLICITED.—All our goods are guaranteed, sell well and give the greatest satisfaction.

BART COTTAM

Wholesale Dealer and Manufacturer of

Grocers' Sundries, ---- LONDON, ONT.

LAURENCE GIBB,

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

TORONTO SALT WORKS

128 ADELAIDE STREET EAST.

DEALERS IN AND MANUFACTURERS OF

Table, Dairy & Meat Curing Salts.

Silver Medal Industrial Exhibition, 1888.

We handle Canadian Salts only, which from recent Government tests for Dairy and Meat purposes have proved equal, and in most cases superior to the best Imported Salts of any brand.
Orders promptly filled.



The Neostyle,

THE BEST DUPLICATING apparatus. 5,000 copies made from one original writing, drawing or music.

GEO. BENGOUGH,

45 King E., Toronto.



IMPOSSIBLE!

So say Doctors, to say too much in favour of St. Leon Water. It puts down Bright's Disease and Diabetes, as water quenches fire. Cures Indigestion, Dyspepsia, Rheumatism, etc., completely if drank freely and rubbed in the skin.

ST. LEON

Mineral Water Company,

101½ KING STREET W., - - TORONTO.

Business! Business!

QUEEN CITY BUSINESS COLLEGE,

COR. KING and CHURCH STS.

TORONTO,

Is the best and cheapest place to educate your sons and daughters. Thorough practical Business, Shorthand or English Education imparted in shortest possible time by our method of "Individual Instruction."

Catalogue mailed free on application.

BREADMAKER'S YEAST

ALWAYS AHEAD.



BREAD made with this Yeast took first prizes at 132 Township and County Fairs in Ontario in 1887, at such places as Flesherton, Markham, Whitby, etc. Over 10,000 ladies have sent us letters and postal cards to say that it is superior to any yeast ever used by them. It makes the lightest, whitest, sweetest and most wholesome bread, buns, rolls and buckwheat cakes. Directions in each package with full instructions.

TAKE NO OTHER. PRICE 5 CENTS.

Jas. DICKSON & CO.,

26 WEST MARKET STREET.

Provision & Commission Merchants.

Eggs, Butter Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

W. BOULTER & SONS,

PICTON, - - ONT.,

PACKERS OF THE CELEBRATED



LION BRAND

Canned Fruits and Vegetables

Every can has a Lion on the label. This label is a guarantee to the consumer that the quality is first-class. Ask yonr Grocer for the Lion Brand. Do not take any other.

BAY OF QUINTE CANNING FACTORIES,

Head Office: Picton. **Branch: Demorestville.**

JAMES PARK & SON,

PROVISION MERCHANTS

PORK PACKERS,

AND MANUFACTURERS OF PRESERVED MEATS ETC

SPECIALTY.—Imported English Sheep Casings for the Sausage Trade.

41 to 47 St. Lawrence Market, and 95 Front St. E.

TORONTO - ONT.

DULSE.

150 Barrels Good Dulse

FOR SALE BY

JOHN SEALY, 25 & 26 South Wharf,

ST. JOHN, - N.B.

C. H. CATELLI,

PERTHIUS ST., - MONTREAL,

MANUFACTURER OF

MACCARONI,
VERMICELLI,
FARINA, Etc.

STANWAY & BAYLEY,

TORONTO,

Wholesale Agents for Toronto and West.

Ask your Wholesale Grocer for these Goods.

E. P. Breckenridge, Toledo, Ohio, Pres. Edwin Norton, Chicago, Vice-Prcs.

W. C. Breckenridge, Resident Manager.

The Norton Manufacturing Co.,

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit Cans, Lard Pails, Paint Pails and Cans, Baking Powder Cans.

Capacity, fifty thousand fruit cans per day.

Sole Agents in Canada for

Norton Bros., "Solder Hemmed" Caps, and Grocers' sample goods, and Haskell's sample cases.

Cor. YORK AND QUEEN Sts.,

HAMILTON, - ONT.

MYRTLE

T. AND B.

CUT AND PLUG

SMOKING TOBACCO.

And "LILY," 10c. Plug.

Manufactured by

GEO. E. TUCKETT & SON

Hamilton, Canada,

And Danville, Virginia.

ROYAL BLACK LEAD

Is the Best and Cheapest Stove Polish Now in Use.

TELLIER, ROTHWELL & CO.

SOLE MAKERS,

Montreal.

Established 1874.

W. H. SMITH

Wholesale Produce

Commission Merchant

186 KING ST. EAST, TORONTO.

Wholesale Dealer inButter, Eggs and General Produce. Consignments solicited. First-class refercnce.

R. G. MURDOCH & Co.

Commission

—AND—

Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

29 Church St., Toronto.

TELEPHONE 806.

Edwards' Desiccated Soup

Is far the cheapest and Most Nutritious Food obtainable, its force value as a food being three and a half times that of an equal weight of beef.

[Trademark] GRAVINA [Registered]

(Edwards' Gravy Powder)

Gravina is a fine powder, consisting of Extract of Beef of the finest quality, combined with choice garden vegetables. It is easily soluble, and can be quickly cooked, less than five minutes being sufficient to produce an excellent Gravy or Soup. Cook Book free on application.

FREDK. KING & CO., [Ltd.] Sole Manfrs.

(Contractors to Her Majesty's Government)

BELFAST AND LONDON.

Wholesale Depot: 30 St. Sacrament Street, Montreal.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

FINE GOODS OUR SPECIALTY.

MADRE E' HIJO (7 SIZES).

THE CANADIAN GROCER
& GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

VOL. IV. TORONTO AND MONTREAL, MARCH 7, 1890 No. 10

THE QUEEN OF COCOAS.

SCHWEITZER'S
COCOATINA

USED BY ALL THE ROYAL HOUSEHOLDS IN ENGLAND & EUROPE

Sole Agent in Canada, THOMAS E. CLATWORTHY, 34 Church Street, Toronto.

McLAREN'S
COOK'S FRIEND
BAKING POWDER.

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

The Best Grocers Make a Point of Keeping it always in Stock.

CANADA MILLS HAMILTON, ONTARIO.

W. G DUNN & CO.,
Importers and Manufacturers.

21 Mincing Lane, LONDON, E. C. WORKS Croydon, Surrey.

WE would draw the attention of the Trade to our Mustards, which are prepared from the finest English Seed, giving the greatest satisfaction. The well-known brand Dunn's Baking Powder, "The Cook's Best Friend," has an enormous sale, it never gives trouble. Our Spices are perfection, the pure ground White and Black Peppers are the finest in Canada. Samples and Price Lists sent free on application. Our goods can be obtained through the Wholesale Houses, or direct from our Mills in Hamilton. Each package of pure goods is sealed with our guarantee. See Price current.

Advertise IN THE "Grocer."

Its Circulation is now larger than any other trade paper in Canada. All the leading merchants and manufacturers use its columns.

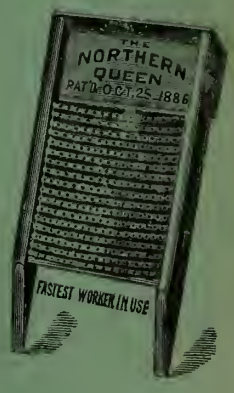
H. A. NELSON & SONS
MANUFACTURERS
AND
Wholesale Dealers
—IN—
BROOMS
AND
WHISKS,
Brushes, Woodenware,
Baskets, Cordage,
Grocers' Sundries.
MONTREAL, - TORONTO.

MOTT'S DIAMOND CHOCOLATE
JOHN P. MOTT & Co. HALIFAX, N.S. ESTABLISHED 1844
IS THE BEST.
FOR SALE EVERYWHERE.
ASK FOR
MOTT'S

M. MASURET & Co.
Wholesale Grocers,
IMPORTERS OF
TEAS, SUGARS, ETC.
94 AND 96 DUNDAS STREET,
LONDON - - - ONT.

Taylor, Scott & Co.
TORONTO.

THE BEST



IS THE CHEAPEST.

Retail Price, 25c.

—:o:—

For sale by all first-class grocers

EL PADRE AND CABLE.

MUNGO CIGARS, EXCEPTIONALLY FINE.

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

ALWAYS ASK FOR

—: THE :—

'John Bull'

BRANDS.

MANUFACTURED BY

BRYANT, GIBSON & CO.



AGENCY FOR—

Mott's Chocolates and Cocoas,
Ganong's Lily Chocolates,
Terry's English Bottled Confectionery,
Negre's French Crystallized Fruits.

COWAN'S Hygienic Cocoa
COWAN'S COCOA ESSENCE
COWAN'S CHOCOLATES
COWAN'S COFFEES

JNO W. COWAN & Co.

14 AND 16 MINCING LANE

WELLINGTON STREET WEST · · TORONTO

W. B. CHISHOLM,

MANUFACTURER OF

BASKETS,

And every Description of

FRUIT SHIPPING PACKAGE.

OAKVILLE, ONT.

The leading wholesale Woodenware and Grocers' Sundries Supply Houses have our goods. Always ask for the "Chisholm" Basket.



ROYAL YEAST

Is Canada's Favorite Yeast Cakes. 10 years in the market without a complaint of any kind. The only Yeast which has stood the test of time and never made sour, unwholesome bread. All Grocers sell it.

E. W. GILLETT, M'F'R. TORONTO, ONT. & CHICAGO, ILL.

Needham's "The Favorite." Polishing Paste.

USED BY HER MAJESTY'S SERVANTS

Gold Medals and Diplomas of Merit at all Exhibitions.

Dazzling Mirror Finish

Sold Everywhere in 5c, 10c, 15c, 20c & 25c Tins

The reputation of nearly a century as the most reliable preparation for Cleaning and Brilliantly Polishing BRASS, COPPER, TIN, BRITANNIA METAL, PLATINOID, etc.

Inventors and Sole Manufacturers, JOSEPH PICKERING & SONS, Sheffield.

Pickering's Furniture Polish, Plate Powder, Knife Powder, Brunswick Black, Razor Paste, Metal Polishing Pomade (Red), Ye Olde Oak Furnishing Paste.

T. E. CLATWORTHY, Sole Agt. in Canada, 34 Church St. Toronto.

EMBRO OATMEAL MILLS.

—:o:—

D. R. ROSS, - - EMBRO, ONT.

—:o:—

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders.

IMPERIAL CREAM TARTAR BAKING POWDER

TRADE MARK

PUREST, STRONGEST, BEST,

CONTAINS NO

Alum, Ammonia, Lime, Phosphates,

OR ANY INJURIOUS SUBSTANCE.

E. W. GILLETT, TORONTO, ONT. CHICAGO, ILL.

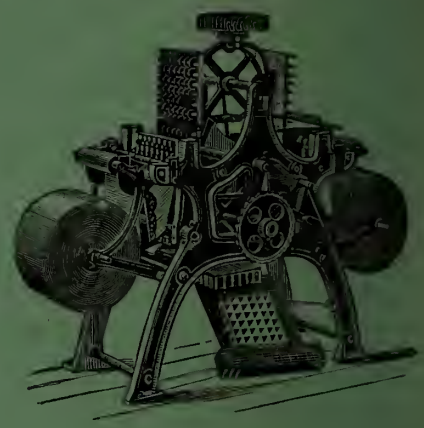
MANUFACTURER OF

THE CELEBRATED ROYAL YEAST CAKES.

Northumberland Paper & Egg Case Co

Sole Manufacturers of

MACHINE-MADE ECC CASE FILLERS (STRAW BOARD)



We also make a First-class Wooden Case, and can therefore supply a Complete Egg Case at the Lowest Possible Price. For prices and other information address the Mills, CAMPBELLFORD, ONT.

A. HAAZ. C. DE CARTERET.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider VINEGARS.

74 Bagot Street, · Kingston Ont.

CONDENSED ADVERTISEMENTS

INSERTED IN THE

CANADIAN GROCER

—AND—

General Storekeeper

At one cent per word. Give better results than in any other paper.

SITUATIONS VACANT, SITUATIONS WANTED,
BUSINESS WANTED, BUSINESS FOR SALE.
ARTICLES WANTED OR FOR SALE.

ORDER A CASE OF

OCEAN WAVE BAKING POWDER

From your Wholesale Grocer.

Sells Itself after One Trial. Prices Current

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

THE GROCER PUBLISHING CO. (LTD.)
J. B. McLEAN, SEC.-TREAS

115 ST. FRANCOIS XAVIER STREET, MONTREAL.

6 WELLINGTON STREET WEST, TORONTO.

Vol. IV. TORONTO AND MONTREAL, MARCH 7, 1890. No. 10

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

OUR MONTREAL OFFICE.

Our Montreal Office is located at 115 St. Francois Xavier St. Our representative, Mr. Hugh C. McLean, will be pleased to have subscribers and advertisers call upon him there. He will also pay special attention to gathering business items and attending generally to the interests of this paper.

A PROPOSED COLLECTION LAW.

DEAR SIR,—In my last letter I tried to answer why there are so few bankrupts in Quebec and so many in Ontario. Here is a story from real business life. I lived in the outskirts of a large Catholic settlement. On a corner is a central position. On another is one Catholic merchant who is very successful in business, making money and regularly increasing his stock. Two different Protestant merchants have opened out at different times in the same corner, and have in both cases retired ruined men. I know of some dead heads who paid the one merchant and successfully resisted the other's accounts. The present law encourages idleness. Bad payers are known to remark to each other that they intend to remain poor a few years more to allow their debts to become outlawed at the end of the six years. A sermon from a Protestant clergyman, even from Dr. Talmage, would be lost on these men. Very few of them attend church, and they are too hardened to listen to rebuke. The 10 per cent. Act would fetch them to time. A few figures easily show the benefit of a change in the Act. There are very few villages or townships without fifty bad payers owing not less than $100 each, divided among four merchants at $25 each. Our present law fails to collect a dollar of this from married men. Here is $5,000 for each incorporated village or township. The larger counties have sixteen townships and ten villages, say twenty-five in all. This multiplied by 5,000 gives $125,000 as lost to one county. Forty-five counties then total up a loss of $5,625,000. This is lost to Ontario by merchants only. These figures may be a little large, but I have said nothing about our large cities. Such a showing illustrates the seriousness of the present situation. The law I propose would collect about $20 a year, and in five years would have the above figures paid up in full.

A few more points that favor a change.

1. If you have a debtor up on judgment summons one, two or three times, it will cost for lawyer's fees three or four dollars. Once up is all that would be required, then the 10 per cent. clause would take effect. I would favor 10 per cent. on the first fifty dollars owed by debtor, and 10 per cent. more on the second fifty dollars owed by him. This would give the second creditor a payment on his claim also.

2. This would be a most excellent act to apply to government officials and corporation servants. As soon as Mr. Slowpay had been through the judgment suit, the 10 or 20 per cent. would take effect, a resistered letter would be sent from division court clerk to the treasurer or the payer to withhold the 10 or 20 per cent. from salary every pay day, and remit the same to the division court clerk. One or two months of this would make prompt pays out of slow pays. Some master would try to evade the Act by claiming that the man owed him, and he hired him to get even with him, but the new Act should take no notice of any claim but the first judgment summons passed in court, and no claim of any kind should be allowed to bar the 10 per cent. claim, each creditor to take his turn regularly.

Another benefit to follow such an Act would be that after the Act had been in force a few years all the slow pays would have their names recorded in the clerk's office. By a payment of 50 to 75 cents, a copy of all names on the 10 per cent. list could be had by all merchants. This would be worth hundreds of dollars to new beginners in business in strange neighborhoods, and bankruptcies would become fewer and fewer as time passed.

Yours,

COUNTRY MERCHANT.

Our correspondent's latest contribution to this question shows that he has made no random suggestion in his proposal to levy a ten per cent. assessment on the wages of delinquent debtors. His letter above shows that he calculated the outcroppings and counter-developments of such a measure, and has provided for them. This communication consequently deals with details and beneficial outcomes of the proposed change, and the writer's presentation of his views cannot be without effect on the cause of reform. The collection question is a vital one, and one that is now receiving a large share of attention in this country. The Central Grocers' Association in New York State has framed a bill which aims to make the collection of retailers' debts a simpler and surer thing than it is at present. We hope that the opening and following up of the question by our correspondent, will give an impulse to tradesmen that will not be spent until some such measure as that proposed by "Conntry Merchant" will be carried. "Country Merchant's" estimate of the loss to general dealers and grocers throughout the province may not be too large, but if it is not, the bare contemplation of such figures ought to be a strong incentive to business men to take hold of the matter and stick to it till there is some security established in our laws for all of their class. His limitation of the amount and the number of debts on which a monthly deposit should be ordered by the court, may be found hardly liberal enough. Ten per cent. paid twice in the month would come hard on some men. The indirect effect, as the writer truly points out, would in addition to the direct effect of collecting the debt, act as a powerful motive to deter a man from undertaking a debt. The provision to check anticipated evasions is a

good one, that is, to recognize no debt but that on which an order from the court commands a payment of ten per cent. If this were not granted in an Act such as is proposed, its workings would often be frustrated by sympathizing employers. But one of the best services such a method of collection would render the business world would be the availability of lists in the hands of the clerk of the court, who would thus be a source of ready reference upon delinquent debtors. Whether such a use could be made of information in the hands of the clerk, however, is a question that we are doubtful about, as it seems not to be in accordance with the usage or policy of British law to lend itself to such a purpose.

CANADIAN PACKERS' ASSOCIATION.

The annual meeting of the Canadian Canned Goods Packers' Association commenced at the office of the CANADIAN GROCER on Wednesday afternoon. There were present: Mr. W. Boulter, Bay of Quinte Canning Co., Pictou, president, in the chair; Messrs. B. R. Nelles, Grimsby; S. Fenton, Jr., Erie Preserving Company, St. Catharines; W. P. Innes, Simcoe Canning Company, Simcoe; D. W. Douglas, St. Johns, Que.; J. Anning, A. C. Miller & Co., Picton; R. Bowlby, Bowlby Bros., Waterford: G. Barker, Bloomfield; H. J. Matthews, Lakeport Preserving Company, Lakeport; D. Marshall and J. J. Nairn, Aylmer Canning Company, Aylmer; A. E. Carpenter, Ontario Canning Company, Hamilton; W. A. Ferguson, Delhi Canning Company, Delhi, and Mr. W. C. Breckenridge, manager of the Norton Tin Can Manufacturing Company, Hamilton. The meeting was the most important held by the Association.

Letters of regret at their inability to be present were read from S. S. Potter, Belleville. Dion & Soucy, Valleyfield, Que., and T. Teskey, Phoenix Canning Company, Welland.

The minutes of the previous meeting were adopted. The President presented his annual address as follows:

PRESIDENT'S ADDRESS.

GENTLEMEN:

In again meeting you at our annual meeting, it affords me much pleasure, first, in that we are all spared as members to meet each other, all enjoying good health and a good share of prosperity.

In looking over the past year's work, I feel that much good has been accomplished. When at our last annual meeting in this city, although the Association had been in existance seven years, we all felt that decided action must be taken, and if the industry in which we have invested so much money and which is now looked upon as one of the leading ones of Canada, was to be continued on a paying basis, careful legislation on our part would have to be done. I referred to our busines as an important one for canned goods, and now looked on as one of the necessaries of life, and the hermitically sealing of fruits and vegetables, although we may yet say is in its infancy in Canada, as prior to the National Policy, nearly all of the canned goods used in Canada were packed in the United States. But since we have proved that Canada can produce finer flavored fruits and vegetables than our neighbors to the south of us, and that we as packers, have succeeded in placing them ready for use to our people, and have now practically the market of Canada for our own goods, and also forced them on the markets of United States, and I am also pleased to know that our goods are also being sent to the markets of Europe, and that some of our members have sent some last year to Japan. I hope that good results will come from these enterprises.

Referring to our last Annual Meeting, many of us then felt, as the old saying, "Down in the Mouth," as we found that a large portion of the previous year's packing had not all gone that way, but that a large percentage was being held over, and if we went on as usual, packing, an overdose would be the result. Taking in the situation, we wisely, I think you will all agree, decided to reduce our output, and in so doing have allowed the old goods to work off. As many of you know, the year 1888 was very disastrous to the packers. A large number failed and the goods had to be sold, and below cost. We also were met by the wholesale trade, and given to understand we must carry our own goods. I am pleased to know that the members unitedly decided as they did, and our present position, and of those not in the Association, has been improved. As we have some with us for the first time, let me show to them the advantages gained by united action. The Association was first formed in the city of Hamilton on the 21st of March 1883. We found a duty upon tin-plates, an unsatisfactory duty on canned goods, and since at the instigation of the Knights of Labor a Factory Act was passed, debarring us from employing desirable help in our factories, and an extravagant price charged for our labels and box shooks, our machinery all to be imported form the United States. Now we have the duty on tin plates removed and the privilege of employing help we were debarred from, lower prices for our labels, box shooks and machinery for our factories, now made in Canada; and also a larger can making establishment in the city of Hamilton; and a protective tariff placed on canned goods coming into Canada, and last a canned goods law that compels the packer to place his name and residence on all goods packed by him, and the virtually driving out of the market the worthless trash called "soaked goods"; and to-day our packers are all striving for quality and not quantity. We also have been enabled to drop the expensive way of selling our goods to the retailer, and in so doing our wholesale houses have had confidence and bought freely from us. I am sure that by uniting as we have, has been of decided advantage to us all, and that as we have now weathered the storm and made ourselves felt as an Association, that all will feel the need of us continuing on and striving to perfect our organization. Let me council all the members that if we are to succeed we must lovally endeavor to follow the golden rule and "Do to others as we would they should do unto us." Let no little sharp practices creep in, for just as sure as confidence begins to waver in each other, good buy to any further good.

As a united body let every one feel that it is his duty to steadily maintain the rules of the Association and do what is decided by us as best for all be sacredly kept and then we will be able to realize a fair profit on our work. I am sure no member wishes to work for less than nothing, neither do they wish to put prices so as to bar consumption, nor induce factories to spring up as at present—more are now engaged in the business than the trade warrants. And I would earnestly urge upon you all the necessity of still limiting our pack for the present year to what we think will be required, as there is still a large percentage of previous years' pack to be disposed off. I have made up the packs of 1887, 1888 and 1889, with amount in packers bonds to the first of present year, and by it we must be guided for the future. In June last I visited the different factories in Ontario after the severe frost of 27th May, and I gave my report to the members, which I think was valuable to us all. At our last annual meeting an Executive Committee was appointed, composed of the following: Wm. Ferguson, of Delhi, as Chairman; Wm. P. Innes, of Simcoe, and S. Fenton, of St. Catharines. Gentlemen, that Committee has been of invaluable benefit to us all. To me, as your President, I heartily accord to them my thankfulness for their aid and assistance in making our Association what it is. Whoever may be your President for the present year I sincerely hope he may be aided and counselled as I have been by as good an Executive Committee. Now, gentlemen, let me add in conclusion, knowing as I do the importance of keeping together in the future as in the past, that if mistakes on the part of the members have been made we will carefully consider and not let them occur in the future. I have just returned from the Annual Meeting of the Western Canned Goods Association of United States, held at Indianapolis, and as all of you take the Trade of Baltimore, and the Chicago Grocer, full reports of the meeting are there given. I am sure in reading them you all will feel cause of thankfulness for the present condition of our business in Canada. I came home feeling thankful I was a Canadian and that my business was in Canada, and that our Association was conducted as it was. None of you know of the deplorable condition of the canned goods trade in the United States unless you, as I have done, met the packers from all parts of that country and hear of the depressed state of trade there. No, gentlemen, that sixty millions of people would not be of much benefit to us as a market. When I tell you goods are being slaughtered at from 20 to 30 cents per dozen less than cost and can scarcely find sale at that, how any Canadian can, after going among the packers, as I have, at St. Louis in 1888, Chicago 1889, and Indianapolis 1890, advocate closer connection with them. They never put a dollar in an industry here but simply are agitators, and who never have done much good for their country and less for themselves. Thankful would they be if they could have the market of Canada for their goods, but I trust the present wise provision, made by the present government for the protection of Canadian industries will be continued, and if so we as packers, if we are wise amongst ourselves, can continue on, and in so doing disseminate a large amount of money amongst our thrifty farmers growing produce for us, and give our people purer food than they otherwise would get if it was imported from our neighbors, as one of their greatest evils over there, as you will see by published reports, is that too much trash is packed,

covered with a fancy label and imposed on the consumer. Let me urge on every one more caution in the future in putting up better goods each year. I am much pleased to know that we have so efficient a Secretary as we have, and that the CANADIAN GROCER, the organ of the Association, has steadily looked after our interests. I would respectfully call your attention that, notwithstanding we have so stringent a canned goods law, that complaints have been made to me of goods being put up and labelled contrary to law. I trust that provision will be taken by us to stop this evil. We must protect ourselves and allow no infringment of our rights.

Now, gentlemen, your serious consideration will be required as to the present price of goods adopted, whether to reduce or let them remain as at present. Also as to selling futures. I think that we should be careful before we adopt any scale of prices for 1890 goods until our spring meeting, and then we can tell better as to quantity remaining unsold. I am sure all will be guided in their endeavors to do all for the best. Thanking all the members for their cordial and hearty support to me in the past,

I am, yours truly,

W. BOULTER, Pres. C. P. A.

SECRETARY'S REPORT.

The Secretary-Treasurer in his report said: The present Association was re-organized and placed on a firm basis at the Annual Meeting on March 15th, 1889. New Constitution and By-laws were adopted, and nearly all the leading packers became members. The year has been, on the whole, a most satisfactory one to the trade when we consider what it might have been were it not for the work done by the Association. I need only refer you to the very depressed condition of the industry on the American side as a matter which our President will likely deal fully with in his report. Last year the trade in Canada was in a disorganized condition and the industry was suffering severely from over-production and cutting in prices. This year, through the action of the Association both these evils have been remedied to a great extent. At the beginning of the season it was decided to reduce the corn pack one-half and peas one-third, and most of the packers have reduced tomatoes fully one-half. Nearly all other lines were also reduced so that the output this year in any lines is just about sufficient for the consumption. A better understanding was come to regarding the contracting for produce from the farmers whereby many of the packers purchased only limited quantities and were not compelled to take as much or as little as the farmer wished to deliver to them. Through the action of the Association its members have been able to purchase labels, tin cans and box shooks at lower prices than packers outside the Association. They have also been offered lower rates of storage during the year. Those parties who have been guilty of infractions of the canned goods law have been looked carefully after, and, although no prosecutions have taken place it is not improbable that some people will shortly be called upon to withdraw their goods from the market or comply with the law. The most important work of the Association during the year has been the collection and dissemination of statistics of the pack, sales and goods held. These reports have been issued monthly and when necessary at shorter periods. We now have complete and reliable statistics of the pack of Ontario for the past three years which will be of very great value to the trade in future. The question of prices has taken up the attention of the Association at all the meetings we have held. For the first time since the organization of the Association in 1883, we have been able to agree upon prices and to maintain them. The result is, that packers have been able to get a fair profit for their goods and the market is now on a steady and satisfactory basis. Uniform charges on goods shipped to the North-West, British Columbia and to the Maritime Provinces were agreed upon and were carried out. There is a great deal yet to be done. I think that better freight arrangements could be made with the various railroads, that there could be a still further regulation of the pack, and that a more favorable agreement could be arrived at with the farmers for the purchase of products. I would also suggest that the Association appoint a committee to thoroughly consider the question of what it costs to produce each article of canned goods and then arrive at what would be a fair profit, and make that amount the selling price in ordinary seasons. There has been a good deal of friction this year owing to the fact that some of the members thought that prices were advanced too rapidly by the Association. It is invariably the case with new Associations, no matter how experienced the members may be, there is a tendency to force prices to too high a limit. This has the result of curtailing consumption and making it more difficult to sell the goods, and dealers finding it necessary to realize are inclined to cut prices. If only a fair margin of profit were obtained there would be a ready sale for all the goods and the consequent less inclination to cut prices and less probability of competition with those outside the Association. It might also be well to consider the advisability of packers paying more attention to special lines as is done by some of them now. This would result in less competition and enable packers to produce these lines at less cost.

On motion of Mr. Fenton, seconded by Mr. Nelles, the reports were adopted and a committee composed of Messrs. Ferguson, Boulter and McLean was appointed to prepare reports for the press.

An informal discussion took place on the work of the Association.

Mr. W. C. Breckenridge, of Norton Manufacturing Co., Hamilton, was unanimously elected a member.

EVENING SESSION.

On resuming in the evening, representatives were present from several lithographing companies, who offered special prices and terms to the Association for labels. All the old officers were re-elected for the ensuing year as follows:

President, W. Boulter; Vice-President, B. R. Nelles; Secretary-Treasurer, J. B. McLean; Executive Committee, W. A. Ferguson, W. P. Innes, S. Fenton and D. W. Douglas; Auditors, D. Marshall and H. I. Matthews.

The remainder of the evening was spent in discussing matters relating to the Association. A committee was appointed to deal with infractions of the canned goods law.

TUESDAY MORNING.

The committee on the canned goods law reported what they had done. The auditors' report was presented and adopted. It showed a balance of $67.48 on hand. The Executive Committee recommended the payment of several small accounts.

AFTERNOON SESSION.

On resuming in the afternoon Mr. Nelles moved, seconded by Mr. Fenton, "That this Association request the Government not to reimpose the duty on peaches. Carried.

It was decided after some discussion on motion of Mr. Anning, seconded by Mr. Matthews, that the clause referring to extra charges be rescinded.

EVENING SESSION.

The first part of the evening session was taken up with the examination of samples of lithographed labels and consideration of special terms offered. They were given exclusively for the members of the Association. Officers were elected for the ensuing year as follows:—

President, W. Boulter; Vice-President, B. R. Nelles; Secretary-Treasurer, J. B. McLean; Executive Committee, W. A. Ferguson, W. P. Innes, S. Fenton and D. W. Douglas; Auditors—D. Marshall, H. I. Matthews.

THURSDAY'S SESSION.

On Thursday morning a special committee reported regarding the infringement of the Canned Goods law and the auditor's report was presented and adopted.

It was decided on motion of Mr. Fenton, seconded by Mr. Marshall, "That no change be made in the present price list of canned goods excepting on baked beans, which shall be reduced to $1.65." It was also agreed that the secretary should continue the monthly report of sales and stocks on hand. A motion made by Mr. Fenton, seconded by Mr. Nelles, "That no member of the Association offer or sell futures until after the next meeting," was unanimously adopted.

The question of affiliation with the National Packers' Association was discussed, but it was pointed out that no benefit would arise as the Canadian and American packer were working under different laws. Mr. Fenton moved and Mr. Matthews seconded the following motion which, was carried:—

"That the thanks of this Association are due and are hereby tendered to the Western Packers' Association for their attention and courtesy to the President of this Association, who has represented us at their meeting for the past three years, and also to the National Association for their kind invitation to join them. We think, however, that for the present it would not be to the interest of this Association to do so."

The meeting then adjourned sine die.

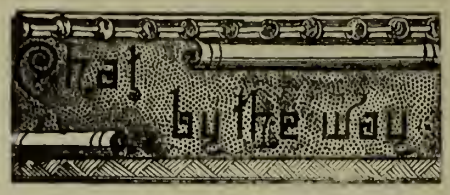
Mr. Douglas, the Quebec representative, was warmly welcomed. It was his first visit to Western Ontario and he was very much pleased with his trip. He is a most valuable member of the Association.

The election of Mr. W. C. Breckenridge, of the Norton Manufacturing Co., to mem-

bership in the Association was a graceful act. Mr. Breckenridge has made himself very popular with the trade in Canada. All the packers are now buying their tins from him. There was a strong inclination at first on the part of packers to continue the old plan of making tins by hand, but they could not resist Mr. Breckenridge's persuasive efforts.

GLASGOW GROCERS.

At the last meeting of the Glasgow (Scotland) Grocers' Association the chairman said the merchants "have this enemy of bad debts to face, and many of us, alas! can say that these debts are sometimes overwhelming. Many of Glasgow's noblest sons have perished on this rock of credit, and it is our intention as an association to erect a beacon-light on the top of that rock, so that grocers and provision merchants may take warning. Our intention is to erect a beacon in the form of a 'black list.' (Applause.) There will be a book kept open, to the members, and a private one which will be kept by the secretary. Well, I have an imaginary list—say of three names — three customers who have caused me a great deal of annoyance and thought. I have found they are dishonest. We must keep a list of these people. When we find customers of that sort we must hand in their names to the secretary, and he will enter them into the two books I have mentioned. These books will be kept in the office of the secretary, and brought to these meetings. Now, the public book to which any member will have access will be in the office of our secretary, and all names will be entered there. The secretary will also insert into the book the name of the party who has handed in the name. If you have your doubts about a customer you can consult this book. If a customer wishes to have goods, you can say, 'Well, I'll probably be prepared to-morrow to give you credit for a fortnight,' and the grocer in the interim could have a peep at the book containing the black list. The moment the grocer consults this book he finds, 'Oh, Mrs. So-and-So is already here,' and then he refuses to give her credit when she comes to him. (Applause.) If you are satisfied with the black list you do not require to go any further; if you are not satisfied with it you say, 'How am I to find out? Who entered that name there? It does not say in the book.' What you have got to do is to go to the secretary and ask who entered that name there; he will tell who entered the name. He will say, 'It was a Mr. M—— entered that name.' 'Oh, indeed!' The secretary is not aware how much that woman is owing. The grocer calls at the brother in the trade who has been 'done,' and says, 'Do you know a Mrs. So-and-So?' 'Yes; she has been with me.' 'What's the tune?' 'Five pounds.' 'Two pounds,' etc. Now I hope you understand the proposal." (Applause.)



Bell & Turnbull, 1322 Queen St. West, are offering their business for sale.

Kastner Bros, Sebringville, talk of selling out their general store stock. If this is done many citizens will have to go elsewhere for goods.

Among the leading general merchants of Sebringville is W. H. Otto. He does not let his being a member of the Independent Order Foresters, interfere with his business.

It is learned that Mr. R. A. Lucas, the well-known wholesale grocer of Hamilton, will succeed the late Mr. Plumb in the Senate.

Notice of motion has been given in the Ontario Legislature by Mr. G. B. Smith that he will introduce a bill respecting assignments and preferences by insolvent persons.

Robert Manley has been placed in the asylum for the insane. He was once a prosperous merchant in London, Ont., but for several years past has given way to drink, which is believed to have affected his brain, until he is now a mere wreck of his former self.

At Highgate the general stores of Mr. W. Risk, and Mr. E. Beatty were burnt along with several other buildings last week. Mr. Risk's property was valued at $4,500, and Mr. Beatty's was valued at $3,000 and insured for $2,500. The fire started in Mr. Risk's store.

"Mitchell can almost compete with Orillia in prices of groceries, says a correspondent. "It's a down right shame the way that trade is cut up in this town. If they had an association, things would be different, but until then, things will go hard with the grocers. What little money there is in groceries at Xmas time, the low prices spoiled."

It is said that a proposition has been made to the Committee of Ways and Means in Washington which is now engaged in framing a tariff bill to impose a duty on eggs, and that the duty on other minor farm and dairy products shall be increased. This movemeut is based upon the claim that the farmers of the United States are suffering from depression, that they are, in fact, the victims of over-production.

A traveller writes:—"If you hear any one speak of Peterboro, it is always a good word. The hotels are good, the streets are good, the water is good, the newspapers are 'alive'. Law and justice is the order of the day, and it abounds with good business men like John Cameron, J. D. Mitchell & Son, Kingan & Co., W. G. Bain, J. J. Lynch, W. J. Mason, Alex. Elliott. L. Potvin, Adam Hall, Fortye & Phelan, G. G. Pape, R. N. Kidd."

At the last meeting of the Council of the Toronto Board of Trade, it was moved by Mr. D. R. Wilkie, seconded by Mr. D. W. Alexander, and resolved, "That this council desires to urge upon the Government the importance of taking immediate steps to secure the establishment of a two cent postage rate for the whole empire.

Seven or eight merchants of Petrolea have had goods removed from the front of their places of business during last week. The Advertiser catalogues the theft in this fashion:—Geo. Primmer, twenty-three cans of oysters; C. Matson, thirteen dozen eggs and three dozen oranges; E. McDermand, one pair of boots; M. Mann, one caddy of tobacco; R. Green, two pairs overalls; A. Scarsbrook, twelve cans of oysters; A. F. Rose, one ham of pork.

Another Government bill of interest which underwent its committee stage last week was Mr. Costigan's amendment to the Adulteration Act. Under this measure, Government analysts can analyse articles offered for sale, and where adulteration is found, charge the cost of analysis to the seller. A scale of charges for analysing different articles is appended. Objection was offered to this measure that persons selling goods not knowing them to be adulterated might be put to expense, but the point was not effective. Opposition was also entered to an addition allowing local authorities to supplement the work of the Government by appointing analysts to do the work prescribed in the bill. But this provision also passed.

At a meeting last week of the Wholesale Dry Goods Association the proposal of the Toronto Board of Trade to reduce the time of credit was thoroughly discussed, and the members expressed themselves in favor of restricting credits as much as possible. Doubts were expressed, however, as to whether the united actiom of the wholesale trade of the Dominion could be secured, and the following resolution was unanimously adopted:—

That while in thorough accord with the wholesale dry goods section of the Toronto Board of Trade in its efforts to procure a shortening of the terms of credit, this association is not prepared to settle the details of any proposed arrangement until assured that the general principle will be concurred in by the wholesale dry doods dealers in other trade centres in the country.

At a meeting of the Council of the Toronto Board of Trade last week, the committee appointed to consider the law relating to the equitable distribution of the estates of insolvents reported in favor of certain amendments which should be urged upon the Government.

The first of these proposed bills is entitled An Act to amend the Act respecting Assignments and Preferences by Insolvent Per-

sons, and is as follows:—Section 6 of the Revised Statutes of Ontario, chapter 124, section 6, amended. The Act representing Assignments and Preferences is amended by inserting after the word "sheriff" in the third line of said section the words "or for an assignee under an assignment to which sub-section 2 or sub-section 3 of this Act applies," and by striking out the following words beginning at the fourth line of said section, "the county in which the debtor resided or carried on business at the time of the assignment," and inserting in lieu thereof the words "Province of Ontario."

The second is entitled An Act to amend the Act respecting the law of Landlord and Tenant, and is as follows:—

Sub.-sec. 4 of sec. 28 of the Act (Ontario) respecting the law of Landlord and Tenant is repealed, and the following substituted therefor:—"In case of an assignment for the general benefit of creditors the preferential claim of the landlord for rent, notwithstanding any provision to the contrary in the lease or other instrument under which such landlord claims, shall be restricted for rent for a period not exceeding six months in the whole, and such preferential claim shall in no case be allowed for a longer period after the date of the assignment than three months."

Mr. E. A. Wills, secretary, and Mr. W. H. Beaty, solicitor of the board, went to Ottawa to look after the interests of the Board of Trade bill in the House of Commons.

THE LARD QUESTION.

The import levied on lard and lard compounds which come to this country from the United States, is professedly a protective, not a revenue duty. Nevertheless it does not protect, and yearly its inadequacy to do so becomes more and more palpable. The duty is supposed to be in some degree prohibitive of importation, but to the extent to which it falls short of protection against cheaply produced compounds, some of which have only a small percentage, of lard to that extent is it really prohibitive of native production. The comparative cost at which Canadian lard is produced and American lard compounds can be imported is easily got at. In Toronto, dressed hogs are to-day worth $5.50 per hundred weight, and the lowest cost at which lard can be made from them by our packers is 8¼ c. per pound, in tierces. What is sold as lard from Chicago is offered to-day by agents of American refiners for 4¾ c. per pound, in tierces, f.o.b. point shipment A duty of 2 c. per pound, and a freight charge of 17 c. per hundredweight, make the cost delivered in Toronto, 6·92 cents per pound. Therefore, in our own market to-day American lard compound can be laid down at a cost of 1¼ c. per pound less than the packer can manufacture the home article. The sequence of this fact, itself also a fact attested by the experience of Canadian packers, is, that all the Canadian lard now sold is handled either at no profit or at a direct loss. Even this option is not likely to hold much longer, for the bulk of the selling is already at a direct loss, the tendency of the present virtual discrimination in favor of the Americans operating to make it impossible for the Canadian packer to get the cost of the native article. If our own packers can make no money, nay, if they must lose money, by the production of Canadian lard, they will be compelled to force the farmer to sell hogs at prices that will not pay him. This the farmer cannot long be induced to do, and the result will be the decay of hog-raising in this country.

In 1888 we imported 3,388,588 pounds of American lard and lard compounds. In 1889 the Americans sold us 6,271,922 pounds, an increase of 2,883,334 pounds. Waiving the objection that even the import of 1888 was too large for a country so well adapted for hog raising as is ours, and neglecting any increase of population that may have been added in 1889, the additional 2,883,334 pounds come to be looked at as marking a serious inroad. The progression will not have far to go at its present ratio before it will seriously affect this country as a hog producing community even for the supply of its own wants. To give a clearer idea of the volume of business transacted by American lard refiners succeeded, it needs simply be stated that last year's imports amounted to over 260 carloads of 24,000 lbs. each. The importation of pork from the United States has long held the native aritcle at prices too low to make packing here profitable, and lard was looked upon as one of the chief paying products of our own hogs. Now that it is produced at a loss, there is little left to encourage the feeding of swine at all.

Another factor has worked along with the cheapness of lard to depress the raising of heavy-weight pork. That factor has been alluded to in its effect upon the prices of our other pork products ; we mean the importation of American barrel pork. This is the great speculative article in their market, and from circumstances arising out of the speculative dealing, the quantity manufactured is often much in excess of requirement, and as a result is many times sold at a price at or below cost of production. The American speculator can afford to do this, as the meat has already performed its duty for profit in the speculation, but the Canadian packer and farmer have no redress, as this particular article of produce, bearing only a duty of 1 cent per pound, is shipped in large quantities on our market at a price which renders competition with Canadian hogs impossible. Those conversant with the facts have only to look at the history of the October, 1889, deal in mess pork in Chicago, when as a result of the corner in that month, sufficient barrel pork was manufactured to supply all ordinary demands for twelve months. The close of the year discovered a large stock of old mess on hand, and Canada was made the dumping ground for it at prices which forced all Canadian packers out of the race.

We must have heavy hogs. We have abundant demand for the products from them which chiefly consist in barrel pork and lard, but the raising of them is rendered profitless by the very free market we give the Americans in these articles. Last year we imported 18,394,142 pounds of hog products, the yield of 122,000 hogs, taking 50 pounds as average product of a hog.

According to the statistics compiled by the Cincinnati Price Current, under the head of Canada Packing, as represented in twenty-five cities and towns, for the twelve months ending March 1, 1889, 178,480 hogs are returned, as the number cut in both summer and winter packing. Thus assuming these figures to be approximately correct, we manufacture 175,000 and import a product of 582,000 hogs.

It is true that in the Western States there are great natural facilities for hog-raising. But one check to its outlet lies in the heavy duty that the German government places upon American pork, a duty that is almost absolutely prohibitive. The immense demand that is thus closed to the American hog raiser, has to be sought in other countries, and Canada is geographically, and by the present policy of her government, with reference to this commodity, is economically a very handy market. If we had a chance to develop our hog-raising in this country, we would soon put it in a position that it would be almost, if not wholly, self-protective. But it is not allowed to grow.

Are you insured ? If so, read your policy, an don't fail to keep your premiums paid up.

A clean store and tastefully arranged goods will invite trade.



Home Made

Marmalade

JAMS, JELLIES

PACKED BY

Alexander Cairns, Paisley, Scotland.

BLAIKLOCK BROS, Agents,
17 Common St., MONTREAL.

These goods are guaranteed to be of the very finest quality, and are specially supplied to Her Majesty The Queen. To be obtained from all first-class grocers.

TORONTO AGENTS:—Steel, Hayter & Co

SUNLIGHT IN THE WORLD
LARGEST SALE SOAP

Winner of THREE GOLD MEDALS in 1889---Paris, France, Ghent, Belgium, and Ottawa, Canada.

The Wide-Awake Grocer, even if he gets a smaller profit out of SUNLIGHT Soap than he does out of Inferior Soaps, recognizes the fact that the increased volume of business done by reason of keeping the BEST article, more than compensates for the smaller profit. The aim of every Grocer should be, to earn a reputation for selling THE BEST.

CANADIAN HEAD OFFICE:
77 ST. JAMES STREET, MONTREAL.

Ontario District Agent:
WALTER STARK, 62 Front Street East, Toronto.

THE EGG SITUATION.

'Tis well in the nature of things that the same circumstances result in different opinions. Were this not so it is difficult to imagine how any trading could be done. Were all people "bears" there could be no market, and a like result would follow were all "bulls."

At the present writing, when the market is as low as it has ever been at this season of the year, as may be seen below, brought on by heavy receipts and a poor consumptive demand, the bulls argue higher prices by saying the low prices will stimulate consumption, and when "the people" begin to eat eggs they will continue in the good work notwithstanding any increase that may be made in value. The bears argue that as the receipts have thus far been large, the natural conclusion is that they will become larger as the product enters into consumptton and quick sales become the rule. Thus it is, that although at the moment there is little except opinions to warrant buying or selling —buying and selling continues. That the market might become dull and lifeless is a fact, for the cheese market is in just such a state, there are bulls and bears in that market also, but they are not so strong in their opinions and hesitate to back them with purchases before something more turns up to warrant their putting their money with their ideas

The prevailing lowness in price is caused, of course, by the first law of political economy, a supply greater than the demand. The supply at this season is usually much less and the demand about the same. Though the unusual weather has stimulated the production it has not stimulated in a like degree the consumption of stock. Speculative buying has had much to do with keeping prices as high as they have been, but such support is like a solid column, it is apt to split and warp and become weak through its own heaviness. Any severe fluctuation showed this by bringing out from the store any quantity of stock intended by the holders to be held for the expected higher prices brought on by increased legitimate demand.

The following table shows for the month of January the receipts and ruling prices for Western firsts eggs.

Date—	—Receipts— Barrels 70 doz.	Cases 30 doz.	Average Monthly Price.
January, 1883	14,306	8,468	27½@28
" 1884	11,642	8,517	35 @36
" 1885	16,488	14,495	29 @30
" 1886	18,203	28,005	24½@25
" 1887	9,194	18,038	31 @32
" 1888	15,058	34,329	22¾@23¾
" 1889	21,129	80,473	17¾@18¼
" 1890	17,894	103,350	16½@17

A small amount of computation shows the difference between January, in 1884, and this year's month, was about 19 cents in price and 3,800,000 dozens in receipt. 'Tis not always a heavy receipt that makes prices low, for frequently during the summer months for the past five years, when receipts were steadily increasing, the price increased proportionately. 'Tis the equality between the demand and supply; not the speculative demand, but the legitimate demand, such as withdraws stock from the market to be eaten and finally put out of the way.

It is a fact beyond question that the producing sections this year far surpassed any year's record in their output. The consumption, as before stated, has been up to the average, and perhaps a trifle greater, but the enormous increase was too great to be met immediately, and consequently the low ruling prices.

The effect of the present situation upon receivers and egg dealers has not been disastrous. To be sure, profits have been smaller and a large amount of capital was needed to handle the increased supply, but no heavy losses have been incurred because a quick-selling policy was early inaugurated and stock was continually changing hands; thus, while it divided and subdivided profits,

EDWARD ADAMS & CO.
ESTABLISHED 1846.
Wholesale Grocers and Importers of
TEAS, SUGARS, COFFEES,
Tobaccos, Wines and Spirits
95 & 97 Dundas St., London, Ont.

Eby, Blain & Co.
DIRECT IMPORTERS
—OF—
Teas, Coffees, Sugars, Spices
—AND—
MEDITERRANEAN PRODUCTS.
CORNER FRONT AND SCOTT STS., TORONTO.

A. H. BADGEROW. JAS. H. FALCONER.
The Badgerow-Falconer
Bonded Vinegar Manufacturing Company
Highest Medal Award Toronto Exhibition.
Telephone 1261 69 & 81 Jarvis St., Toronto.

T. KINNEAR & CO.
Wholesale Grocers, Importers of
TEAS, SUGARS, ETC.
47 Front St. East, TORONTO, ONT.

DAVIDSON & HAY
Wholesale Grocers,
36 Yonge Street,
TORONTO, ONT.

FULL LINES OF
CANNED GOODS
INCLUDING THE
"Lynx" Brand of Salmon and
"Clover Leaf" Lobsters.
Teas, Sugars, Syrups,
and general Groceries
Sloan & Crowther
59, 61 and 63 Front St. East,
TORONTO.

H. P. ECKARDT AND CO
IMPORTERS
--: AND :--
Wholesale Grocers.
3 FRONT ST. EAST, TORONTO

it at the same time widely distributed losses.

There is a very wide divergence of opinion as to the future of the market. At the moment, the receipts are becoming less, and more firmness is ruling among receivers. But the production is daily increasing, and it is only that other markets are receiving our goods that causes the supply to be less. Some there are, who say the increased number of ice-houses and preserving establishments will absorb sufficient stock to keep prices from falling very low; others say the increased production, as signaled by present receipts, will sweep down all restraining influences, and that 9 and 10 cents will not be exceptional prices when the Lenten consumption has made consumers weary of this most healthy of foods. Before closing this report it is but right to place a portion of the blame upon the retailer who has not done his best to attract the attention of consumers. He has, when eggs went suddenly down, mixed his fresh and stale eggs. Any one who has had experience with old eggs can readily imagine how the trade has been injured by this indiscriminate mixing of fresh and musty eggs, in regard to consumers.—American Grocer.

A SMART SALESMAN.

I got onto something the other day that makes me think it's hard to know when a fellow is square now days. We had a chap working for us we tried to treat kind of decent, but it seems he was on the make so much that it would have been better to have watched him a great deal closer than we did. There is an old saying that "Murder will out," and it's mostly always the case that a tricky chap will be found out sooner or later. The way we found this fellow out was queer. Along last fall we bought a nice heating stove for a sample, but concluded not to handle them, so we didn't try to sell it. As Christmas was coming on we gave all the chaps working for us a little Christmas present, and as we knew this chap wanted a new stove in his house, we asked him how he would like to have that one. It was just what he wanted for his house, he said, and he was mighty glad to get it, as the one he had was played out, so we made him a present of it. And it done us good to hear him brag every week or so how nice that stove was, until we began to think we made a mistake in not trying to sell some of them. Last Sunday Eliza Jane and me was invited to dinner to some folks that lived out on the edge of town, and one of the first things I see in that house was a stove just like the one we gave our man. So I thought some other dealer had been smarter than we was, and had sold them that stove. When I come to ask where they bought it, I was more surprised to be told that they had bought it at our store. I never let on but what it was all right until I got to the store next morning, when I opened up on that slick chap, and found out the whole business. He'd sold that stove right out of our store after it was given to him, and got the money for it, and instead of having it taken to his own house he had it delivered at the other place. And by doing that he'd not only sold the stove we gave him for a present, but cheated us out of the sale of another stove, and perhaps we never would have found it out if we hadn't went visiting that day. It didn't take long to follow up some more of that fellow's tricks, and so we gave him our blessing and let him go.—The Travelling Tinker in Stoves and Hardware.

PRICES OF SUGAR.

The following are the wholesale prices of sugar and the prices which retailers should get at the time of going to press :—

	WHOLESALE.	RETAIL.
Granulated, 1 to 15 bbls.	7¼c.	8c.
" 15 bbls and over..	7⅛	
Paris lumps, boxes.	7¾	8½
Extra ground, bbls	8⅛	9
" " boxes and less than bbls.	8⅜	
Powdered H., bbls.	7⅜	8 to 8½
" less than bbls..	7⅝	

You can lose more than we do by not subscribing for this paper.

J. W. Lang & Co.,
WHOLESALE GROCERS,
33 Front St. East,
TORONTO.

PERKINS, INCE & CO.
Wholesale Grocers,
TORONTO.
IN STORE—
Prunes, Season 1889.
(SPHINX BRAND.)
—MALAGA FRUIT—
FINEST SELECTED VALENCIAS
SELECTED VALENCIAS IN LAYERS

WARREN BROS. & BOOMER,
IMPORTERS
AND
WHOLESALE GROCERS.
35 and 37 Front St. East,
TORONTO, ONT.
SUGARS, COFFEES AND TEAS
SPECIALTIES.

THE
ST. LAWRENCE SUGAR REFINING CO'S
Granulated
and Yellows
ARE PURE.

- NO BLUEING -

Material whatsoever is used in the manufacture of

OUR GRANULATED.

ELLIS & KEIGHLEY.

SPECIAL LINES:
Royal Dandelion Coffee,
Empire Baking Powder,
COFFEES,
Spices, Mustard, etc., etc.,
- PUDDINE -
AND
- JELLYINE -

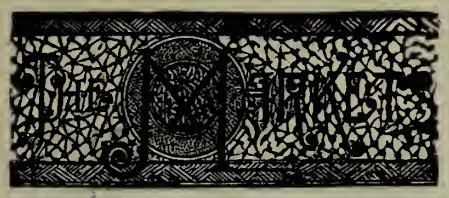
2 Bay Street, Toronto.

DELHI CANNING CO
AWARDED
FIRST PRIZE
Dominion Convention of Fruit Growers
OTTAWA, FEB. 19, 20, 21, 1890.
Goods in Glass a Specialty.

STRENGTH!

This is what JOHNSTON'S FLUID BEEF Imparts
To all who take it regularly.

Williamson & Lambe
STORAGE
54 & 56 Wellington St. E., Toronto



TORONTO, MAR. 27, 1890.

GROCERIES.

The trade for the past week was good, although not quite up to that of its predecessor, of which the record was unusually high. The business done in the first week of March last year compares unfavorably with that of this. Unlike the trade of the last two weeks of February, that of this week was general, and was not so largely concentrated on sugar, although there was liberal buying in that commodity. The presence of a large number of general merchants in the city for the millinery openings and the trade sales of Wednesday gave quite a stimulus to trade. The payment aspect of the week was quite satisfactory, and the advent of the Fourth of March brought no heavy losses.

CANNED GOODS.

The demand has been but moderate. Few have moved since the last report. The season of largest consumption is just beginning, that lying between the time when apples are plentiful and the ripening of berries, etc. Prices are unchanged, and the chance that they will remain so is strengthened by the fact that the old goods are now mostly in the hands of the retailers.

COFFEES.

The advanced price of Rio is retarding business with the retail trade. The latter are waiting with the expectation that prices will come down, but there is no probability that Rio will be cheaper. It is very firm now at 22c. Stocks here are still low. The green coffee trade is not large. Javas are stronger, quoting at 26 to 27c. for large lots. Mochas are very firm, but unchanged.

DRIED FRUIT.

There was a fair demand for dried fruits throughout the week, and a considerable quantity oi prunes moved off. The prices of these remain very firm at the point reported last week. Sphinxes are 7½c. for B's and 6 to 6¼c. for U's. In hogsheads, 4¾c. is the best price reached. Currants are 5⅜ to 5½c. in barrels, and 5½ to 5¾c. in half barrels. Dates are 5¾ to 6c. in small orders and 5½c. in large lots. Eleme figs are 10c., natural are very scarce at 4¾ to 5c. per box. Valencia raisins are going up. Off-stalk are 7 to 7½c., and layers are 9 to 9½c. Sultanas are scarce and dear, the prices 10 to 12c. holding very strongly. The stock of Malaga raisins is also short, and the prices are very firm.

SUGAR.

The situation of sugar seems to be assured. The market has stood more hammering than it has received for years, and has not given way. Its present tendencies to go up and stay appear to be well-nigh irresistible. The position taken by the refiners is strong. It is not expected that an increase of raw material will weaken the market, as that is not likely to be cheap. There has been a fairly large trade done during the week, one house having sold 900 barrels on Tuesday. Granulated went up 1-16c. in New York on Monday afternoon, and it is not unlikely to make a similar move here. The lowest price at which yellows are to be had is 5⅜ to 5½c. The call for low grades continues, but there are none now in the refineries.

SYRUPS AND MOLASSES.

In syrups the prices running last week are good for this. They are 52 to 65c. Molasses are scarce and strong, as the market is firm in the United States. They are now 2c. more than they were during the last two or three weeks. There seems to be difficulty now in getting molasses into the country which adds to the scarcity of them. The difficulty is caused by the uncertainty in the minds of custom's officials as to whether certain consignments are up to the standards they must be at to bring the prices upon them. Sometimes lots are seized on the test of a single puncheon, while perhaps all the remainder of the lot are faultless.

TEAS.

Buying has been inactive, but the chief attention of what business was done was given to greens. In England Congous advanced from ½d. to 1d. on low and medium grades. The firmness in the English market is not an infallible sign that prices here tend upwards, but it is significant and worth noting by the Canadian retailer. The trade here, however, has been featureless in all lines. The local enquiry for Indian has been fair, and many country orders have been filled, medium Pekoes and Pekoe Souchongs being chiefly in demand. In London the quantity brought to auction has been moderate, but prices cannot be quoted higher. Some more "last of the season" Darjeelings have been sold, and as they possessed fine autumn flavor there was good competition to secure them. Local business in Ceylon has been quiet. In London prices showed some irregularity but a decline of ¼d. to ½d. per lb. was in many cases established.

BUTTER AND CHEESE.

The prices are moving up in the scale for new dairy-tub. The highest point they have yet reached is 20c., but for every pound that is bought at this there are ten bought at 14c., and a very large quantity at the intermediate figures. There is a demand and a good standing price, but it is only a small proportion of the butter sold that comes up to the grade called for. Store-packed, if very lately from the makers, brings 14c., down to 8c. for very poor. One commission merchant unloaded all his store-packed the other day at from 9 to 10c., and his further dealings any more in that class of butter will be accordingly very cautious. Creamery-packed is worth 20 to 23c., and fairly firm. Although large rolls represent but one class of make, they now include nearly every grade of good and bad that is on the market. They are very unequal, and are sold at from 10 to 18c. Select ones br ng 15 to 18c. Pound rolls are scarce. Good farmers' lots bring 20 to 25c. on the street, and in commission lots 18 to 20c. The demand now favors butter in this shape.

Early summer cheese is 8½ to 9½c., and that made between early summer and late autumn is 10½ to 11c.

SALT.

The salt market for the week is the same as that of last. There is not much of a demand for salt at present. The following are the prices reported by the Toronto Salt Works, car, coarse sacks, 70c.; 2 cars, bls., $1.37; car, dairy sacks, $1.18. Smaller quantities have sold at bls. $1.45; sacks, 85¼c.; dairy, 45c.

COUNTRY PRODUCE.

APPLES—Good ones are scarce, and the demand for them is strong. Car-lots are $2.75 to $3. These prices are very firm, and an early advance is expected. Store-lots are $3.25 to $3.50. The arrivals in farmers' wagons are generally below the quality of the fruit put up for shipping. This inferiority and the fact that they are not packed keeps them down to $2 and $2.75 per barrel.

BEANS—Are $1.50 to $1.75. The season has not yet perceptibly modified prices.

DRIED APPLES—The highest price now paid is 4½c. Stocks are increasing and there is little immediate likelihood that prices will mend.

EVAPORATED APPLES—Sell at 8 to 9c. for old, and 9 to 10c. for new. There is nothing new in the situation of this commodity.

EGGS—The stock of limed is now low, having been mostly taken up during the last week. They are worth 11 to 13c. Fresh eggs are 14½ to 15c. in case lots. The supply to this market will no doubt be increased by the drop in the States, whither many of our eggs have recently been attracted by good prices. New-laid eggs in farmers' baskets are worth 18c.

HAY—There is an abundant supply. No. 1 on the street is 11 to $13, and No. 2 is 7 to $9. Pressed hay on track is 9 to $10 for No. 1, and 6 to $7 for No. 2.

HIDES—The dullness of the market has not been relieved by any business done this week. Cured barely move off at 4¾c. This price does not promise to hold much longer. Butchers' green hides are unchanged. No. 1 is worth 4c., No. 2 is 3c., and No. 3 is 2c.

HONEY—Trade is not active. The buying has fallen off by slow degrees until it is now considerably below what it was in the late fall. Prices are yet 11½ to 13c. for good clear, and 12 to 14c. for comb.

HOPS—New ones are 12 to 15c., and yearlings are 10 to 12c. The stock on the market seems large, and prices are not apt to go up.

OATS—In farmers' loads they are worth 30 to 31½c. In car-lots they bring 29 to 30c. The supply is large.

ONIONS—Are scarce and dear. There is now a demand that can take in a strong supply if the onions are in the country. Prices are $3.25 to $3.50 per barrel.

POTATOES—The supply has never been behindhand since the market was well opened. There is no want this week, and prices are where they were a week ago, viz.: 55c. in car-lots, and 60 to 65c. in store-lots. Buyers are indifferent to offers at 55c. for car-loads.

POULTRY—The scarcity of all classes is bringing prices up among high figures. Turkeys are worth 14c. Geese are 9 to 10c. Chickens are 50 to 75c. There is a ready demand for all that the market takes in.

SEEDS—Values here are not controlled by any relation between our supply and demand, but are controlled by the Western

LEADING MONTREAL BROKERS.

LEONARD H. DOBBIN,

Manufacturers' Agent,

REPRESENTING

Simcoe Canning Co., Huckins' Soups, Hamilton Vinegar Works, Elgin Condensed Milk, Luedemann's French Mustards.

41 St. Francois Xavier St., MONTREAL

MARKETS—Continued

markets, whence we import the bulk of our seed stocks. Our own supply is too light to make prices, and has not yet begun to come upon the market. Red clover is $3.30 to $3.50. Alsike is $5 to $6. Timothy is $1.25 to $1.50.

SKINS—Sheepskins are $1.25 to $1.50, and are in only fair supply. Calf are 6c. for No. 1, and 5c. for No. 2.

STRAW—Sheaves in farmers' wagons are $6 to $8, and tight-pressed on track is $5 to $5.50. The week's arrivals have been large, especially upon the street market.

PROVISIONS.

BACON—Long clear is 7 to 7⅜c. Roll is 8½c. Breakfast is 10 to 11c.

HAMS—Green ones are 10c. Smoked are 11c.

LARD—Canadian tubs are 8½c., and pails are 9c. American tubs are 8c., and pails are 8½c.

MESS PORK—Heavy mess is $13.50, and family mess is $14.

DRESSED HOGS—Run all the way from $5.25 to $6, the latter price going for select weights.

TALLOW—Rendered is 5 to 5½c. Rough is 1¼c. to 2c.

WOOL—In the fleece is 22c., but scarcely any fleeces are brought in. Pulled wool in the three grades of lowest, super, extra-super, is 24c., 25c. and 30c. respectively with a cent below each quotation for what is short of the best.

CRANBERRIES.

Cape Cod fruit which has not been frozen is worth $15 per barrel, and $5 per crate. All stocks are run low. Wisconsin berries are $11 per barrel, and gallon tins are 75c.

FISH.

There has been a dull Lenten trade so far. The indulgences by which the rigor of the former fasting rules have been relaxed for this season, have had an important influence on the fish dealers' business. That business has been cut down by the lowered demand to a smaller volume than has been done for years. The largeness of the stocks and the shrunken demand make prices low and rather weak. White fish are 7c.; salmon are $12 per barrel; small cod are 5c. per pound; steak cod are 7½c.; haddock are 5½ to 6c.; pike are 4½c.; pickerel are 6½c.; flounders are 5c.; tulepes are 7c.; Labrador herring are $5 to $5.50 per barrel, and $3.25 to $3.75 per half-barrel; Shore herring are $4 per barrel, and $2.25 per half-barrel; boneless cod are 6 to 8c. per pound; boneless fish are 6 cents.

GREEN FRUIT.

Valencia oranges have advanced a quarter. They are this week $4.75 to $5. Russets comprise the main part of the Florida stock that is on the market. They are $3.50 to $3.75. The fancy brights are $3.75 to $4, but they are getting scarce. Messinas are $3 to $3.25. California navels are $6 to $6.50. Mediterranean sweets are $4.25 to $4.50. Riverside seedlings are $4 to $4.25. Tangerine oranges are up to $5 and $5.50. Lemons are back to their normal prices since the disappearance of the influenza. Messinas and Palermos are $4 to $5 in 300's, and $3.50 to $4.50 in 360's. Cuccios are 5 to $5.50. Bananas are $2 to $2.50 for seconds, and $3 to $3.50 for firsts. Sweet potatoes are $6. Pine apples are $4 to $4.25 per dozen. Bermuda tomatoes are $1.75 per crate, and grape fruit is $4.50 per box. Malaga grapes are $14.

DRY GOODS.

There were a large number of general merchants in the city at the beginning of this week, brought hither by the millinery openings. This gave an impetus to trade which was greatly needed after the lengthy spell of dulness, and the light character of the winter's trade. The orders taken this week were not large in any case, and their number made up in some degree for their smallness. Selections for spring and summer stocks were in several cases made, but with extreme caution. The state of trade, though an improvement on that of the past several weeks is still greatly below what it was at the same time last year. The fourth of March not being so important a day to the dry goods as is 4th of Feb., there has been no expectation of any special stress of difficulty in getting that day over.

MONTREAL

MONTREAL MARKETS.

MARCH 6, 1890.

GROCERIES.

The trade of the past week has been such that no complaints are being made, in fact the outlook is decidedly encouraging. Settling day, March 4th, affects the grocery trade only indirectly. The banks report that the paper drawn for the first of the month and waiting the 4th was better taken up than expected. City notes are reported to have been well taken up all round. In

SPRING

IMPORTATIONS.

Our stock is now very complete in all Departments and orders are being executed as quickly as possible. We extend a cordial invitation to Western Ontario Merchants to inspect our

Well-assorted Stock

—OF—

General Dry Goods and Notions.

We particularly call attention to the special values we are showing in

Hosiery,
Gloves,
Parasols,

Large Range of Swiss and Cambric Flouncings and Embroideries.

TERMS LIBERAL.

Yours truly,

Knox, Morgan & Co.

STUART,
HARVEY & Co.
Importers and
WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

HAMILTON, ONT.

W. H. GILLARD & CO.,
Hamilton, Ont.
Wholesale Grocers
IMPORTERS
Japan, China, Indian and Ceylon
-: TEAS :-
MANUFACTURERS OF THE
Celebrated Diamond Spices.

W. H. Gillard. John Gillard. H. N. Kittson.

JAMES TURNER & CO.,
Hamilton, Ont.

STEAM COMPRESSED COD.

This fish is packed in pound cartoons, prepared in such a manner as to retain exact flavor of the fish, and guaranteed to keep nice a year. Our grocers who handle fine goods, say this is the nicest fish, and the only safe way of handling prepared cod. Try sample case of 40 pound cartoons—you with be satisfied.

Montreal Notes—Continued.

his annual address of the year's business the manager of the Banque du Peuple says of the grocery trade: The volume of transactions in this line show a decline, but the profits under a less severe competition have had a tendency to increase. Although heavy losses were sustained, the returns have been fair. As a whole, with the exception of the country trade, which is in a deplorable condition, they are satisfied with what they have done, although their earlier anticipations have not been realized.

SUGARS.

Yellows have again advanced with a firm and steady market, and higher prices are looked for as stocks of both raw and refined have been well reduced. New York market remains unchanged. Low grade yellows are exceedingly active. Quotations are: Granulated, 7c. to 7⅛; yellows, 5 7-16 to 5⅞c.

SYRUPS AND MOLASSES.

Syrups are very quiet since Lenten set in. No material change has taken place in molasses, Barbadoes continuing firm at unchanged prices. Prices are, syrups 3¼ to 4c., molasses 45c., puncheons.

TEAS

On this market teas are exceedingly flat, what sales are made are small although a lot of 600 half-chests of low grade Congos were purchased by a jobber, English account, at a fair figure. New York advices report an advance in green teas of 2c., and market firm.

COFFEE.

Coffee is quiet at unchanged prices. Reports state that the crop of Java will be but half of that of last year. Following are quotations: Mocha 28 to 30c.; Java 24 to 29c.; Jamaica 18 to 22c.; Rio 18 to 20c.; Plantation Ceylon 19 to 24c.; Maracaibo 20 to 25c.

DRIED FRUITS.

A local business only is being done in dried fruit at unchanged prices. Valencia raisins continue firm at 7 to 7¼c., although a lot of 400 boxes were sold here as low as 6¾c. London layers $3 to $3.25. Currants continue rather slow at 5½ to 6c., for best quality, although low grades have changed hands at 5c. Vostizza, 7c. in cases. Bordeaux prunes, 4 to 4½c. Dates 5½c. Good Eleme figs 10 to 12c., as to quality. Evaporated apples firm at 9c., and dried 6½c.

NUTS.

Remain unchanged. Taragona almonds, 14c.; Ivica at 12c.; Pecans 12 to 12½c., with short crop and slow market; Brazil nuts 11c.; Grenoble walnuts 14c., and French 10c.; Filberts firm at 10c. for Sicily and 9½c. for Turkey; green peanuts 8½ to 9c.

RICE.

A fair amount of trade is being done in rice at steady prices. Mount Royal Mills A and B, $3.60 to $3.75 per 100 lbs., Patria 4½ to 5c., and Japan 4 to 4½c.

J. CLEGHORN & SON
WHOLESALE
Fruit, Fish & Oyster Dealers
94 Yonge Street, Toronto.
CALIFORNIA ORANGES.
We have our first Car of Riverside Oranges for the season just in.
Riverside Seedlings, 150 to 200 size.
Mediterranean Sweets, 150 to 200 size.
Washington Navels, 126 to 176 size.
The season being 6 weeks earlier than last year fruit is fully ripe and of extra sweetness and flavour. Send for sample box of each and from this on you will use no other oranges.
Car Fancy 300 "Cuccio" Lemons, the finest pack in the world in stock.

TORONTO
Produce Commission Co.
W. B. WEIL, Manager,
74 COLBORNE STREET.
Consignments Solicited.
Liberal Advances, Ample Storage Capacity.
Butter, Eggs, Cheese, Etc. Baled Hay and Grain.

CANNED GOODS.

There has been a fairly good demand for canned goods the past week, principally in corn and tomatoes. As low as $1.10 was paid for the former, and as low as $1 for the latter. This of course was for 1888-9 pack. It was expected that the packers at their meeting in Toronto last week would advance corn, but they have not done so and prices remain as follows: Corn $1.20; marrowfat peas $1.15; sweet peas $1.25; tomatoes $1.20; stringless beans 85c.; butter beans 90c.; apples, 3 lb., $1.05, per gal. $2.35; pineapples $2.25 to $2.40; strawberries $2.35 to $2.50; peaches $2.15 to $2.25; plums $1.75 to $2; peas $2 to $2.10; salmon firm at $1.70; lobsters are becoming scarce and have advanced to $7 to $7.25; sardines firm, the recent advance being well maintained; mackerel continues at advanced prices, viz., $5.70 to $5.80.

FISH.

Is exceedingly flat on account of the very mild weather and the recent decree of the Pope, but fortunately stocks exceptionally light, in jobbers hands. Green cod is easier, the demand having dropped off, No. 1 large $7 to $7.25, No. 1 ordinary $5.75 to $6. Labrador herrings are also easier at $3 to $3.50 as to lot and quality. B. C. salmon $11 per barrel. Dry cod $4 to $4.25. Sea trout $9. Lake trout $4 to $4.25. White fish $5 to $5.25. The trade in fresh fish has also been quiet with stock cleared. Haddock 3½c. St. John herring, which is taking the place of Newfoundland is quoted at $1 to $1.10 per 100. Tommy cods slow at $1 to $1.10. Lake trout and white fish are about out of the market. Smelts 2½ to 3c. Finnan haddies 6½c. to 7c.

FLOUR AND GRAIN.

GRAIN.—The market remains dull and without change. We quote as as follows:—Wheat, No 1 hard Manitoba, $1.05; No. 2, $1.03; Peas, per 66 lbs. 66 to 68c.; Oats 31 to 32c.; Corn, in bond, 35c.; Barley, 40c.

FLOUR.—There is no change to report. A fair jobbing trade for the city continues. We quote: Patent Winter, $4.75 to $5.00; Patent Spring, $4.75 to $5.00; Straight Roller, $4.50 to $4.75; Extra, $4.15 to $4.30; Superfine, $3.00 to $3.75; City Strong Bakers' $5.80 to $5.90; Strong Bakers' $4.25 to $4.60; Superfine (bags) $1.50 to $1.75; Extra (bags) $1.75 to $2.00.

EGGS.

Eggs are steady and quiet at 17c. to 18c. for fresh laid, other kinds 10 to 16c.

PROVISIONS.

The following are the quotations to-day: Canada Short Cut, $14.50 to $15; Western Short Cut, $13 to $13.50; Western Mess, $12 to $13.25; Hams (city cured), 11½c. to 12½c. Lard, 8¼c. to 8¾c.; bacon, 12c. to 13c.; dressed hogs, $5.70 to $6.

GREEN FRUIT.

The following are the quotations for to-day: Valencia oranges, $4.50; Messinas, $3 per box of 300; Floridas, $4 to $4.50 per box; apples, $4 to $4.50 and up to $7 per barrel; Malaga grapes, $8 to $8.50; cranberries, $10 to $12; lemons, $4.50 to $5.

BUTTER AND CHEESE.

CHEESE—The shipment from Atlantic ports for the week was 17,000 boxes, of which 5,500 were from Montreal; 11,500 were on through account. Some quite large transactions pretty well clearing up this market have been made recently at 10¼c. and there about. We quote: Finest, 9⅝c. to 10c.; good to fine, 9¼c. to 9½c.; medium, 8½c. to 9c.

BUTTER—Dull as usual, with no enquiry for other than fine butter. We quote: Finest creamery, 23c. to 24c.; finest Townships, 19c. to 21c.; fair to fine, 13c. to 16c.; Morrisburg, 13c. to 17c.; Western, 11c. to 16c.; rolls, 14c. to 17c.

MONTREAL NOTES.

Mr. John A. Moir, broker, sold to a house here 500 cases of good, sound corn for $1.10.

We were shown the other day the gold medal awarded "Sunlight Soap" at the Cen-

CONSIGNMENT
COARSE
LIVERPOOL SALT
NOW ARRIVING.
Send for Quotations.

ESTABLISHED 1869.
STANWAY & BAYLEY.
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST. TORONTO.

Packers' Agents
—FOR—
Canned Goods
Evaporated Apples,
ETC., ETC.
Correspondence Solicited.

tral Exhibition, Ottawa, for the best soap display. The medal is a very handsome one.

T. James Claxton and Fred. J. Claxton have filed a notice of dissolution of partnership under the name of T. James Claxton & Co., wholesale dry goods merchants.

Caverhill, Hughes & Co., wholesale grocers, finding their present place of business far too small to meet their increasing wants, are about to remove to the Nun's Block, St. Peter street, a few doors below St. Ann's market.

L. Chaput, Fils & Cie., are advertising a special line of Gruyere and Gorgonzola cheese.

Alex. Hyde & Co., 1 and 3 Debresoles Street, is the name of a new firm doing business in general grocers' supplies. They are sole agents in Quebec for Taylor, Scott & Co., of Toronto, manufacturers of brooms, brushes and woodenware.

Mr. Leonard H. Dobbin, manufacturers' agent, sold a car load of tomatoes, 1888 pack, to a wholesale house here last week at $1.02½ per dozen.

There is perhaps no business in Canada that has developed faster than that of the old and well-known firm of Christie, Brown & Co., Toronto and Montreal, biscuit manufacturers, established nearly forty years ago in a very small factory where they made biscuits of such a quality that they soon made their way into the hands of every first-class grocer in Canada. A new factory was then built to which was added new and improved machinery, still they could not keep pace with the demand, and about three years ago another addition was added to the building with increased machinery which enabled them to fill orders at the time. But to-day they are as far behind with their orders as they were three years ago. This constantly increasing trade is due to the fact that quality was the first consideration of the manufacturers, and the public appear to appreciate it by using their goods. Their sodas are exceptionally fine, and are worthy of trial, and their fancy biscuits are of endless variety. Make their acquaintance, and remember it pays to push trade in goods that afford splendid profits.

TRADE SALES.

The issue of the trade sales at Suckling & Cassidy's warehouse on Tuesday was as follows:

Danford, Roche & Co's Newmarket stock of general merchandise amounting to $21,649, was bought by Mrs. Roche at 53c. on the dollar. Their Barrie general stock amounting to $19,559 was also bought by Mrs. Roche at 43½c. on the dollar.

The general stock of Hubbell & English, Marmora, amounting to $2,817.81, was bought by Mr. J. S. Sharpe, at 57½c. on th dollar.

The general stock of Geo. Caswell, Coldwater, was withdrawn by order of the trustee.

The general stock of A. D. Meyers & Co., Parry Sound, amounting to $6,937.38, was bought by Mr. Beattie of the same town at 51½c. on the dollar.

The clothing and men's furnishing stock, amounting to $2,398.71, belonging to Duncan Cameron, Peterboro, was bought at 51½c. by A. Mercer & Co.

The bankrupt stock of W. E. Mayhew & Co., was sold at Hamilton last week for 65c. on the dollar.

The stocks of Robert Sterritt, of Forest, and H. Penny of London, were sold at London last week by auction. Mr. Sterritt's stock, amounting to over $11,500, realized 66c. on the dollar. Mr. Penny's was bought in at 40c.

CANADIAN RAISINS.

The Hamilton Herald reports that the production of raisins is being undertaken as an industry in that city. The following is the item as it appears in that paper.

"The production of raisins in Canada is indeed a new industry. The Herald was shown to-day a fine sample of raisins from grapes grown in open air in the city of Hamilton, which were taken from the vine on the first of October, 1889, and laid aside in a cool room, where they remained without special attention. It is a matter of surprise to find an article of commerce of so great value originating in Ontario, and in this city. It will not be forgotten that the vintage of 1889 was almost totally destroyed by the extreme frost of the 28th of May last, followed by atmospheric influences favorable to mildew, completing the destruction of plant life. Despite this, however, could this fruit have received the same process of raisin curing as undergone in Spain or California, it would likely bear a favorable comparison. Notwithstanding the above drawbacks, the raisins shown us are no mean specimens.

"The vine originated in this city, under the skilled manipulation of an old Canadian hybridist. It has made its way to California and other distant points in the United States under the name of 'Mills."

TORONTO GROCERS' ASSOCIATION.

The Association meets Monday evening. The Executive will give an account of the sleigh drive, after the last committee meeting.

How to Sell Goods

Send Ten Cents to the GROCER PUBLISHING CO. for a copy of B. F. Cumming's Prize Essay on "How to Sell Goods."

GROCER PUBLISHING CO.,

6 Wellington St. W., Toronto.

HUDON, HEBERT & CIE.,

WHOLESALE GROCERS

— AND —

WINE IMPORTERS,

NO TRAVELLERS ON THE ROAD.

304, 306 St. Paul St.
143, 145 Commissioners St. **MONTREAL.**

ESTABLISHED 1842.

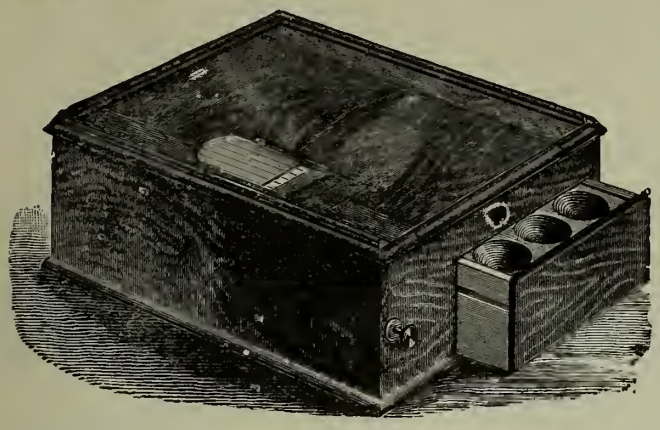
L. CHAPUT, FILS & CIE.,

WHOLESALE GROCERS,

No. 2 and 4 De Bresoles Street, Montreal,

SOLE AGENTS FOR

GREENBANK'S Double concentrate d Soda or Powdered Lye, 98% ; Greenbank's Soap maker ; Greenbank's Potash in 20 lb. tins ; Greenbank's Powdered Lye 10 lbs. (98%) ; Greenbank's Cloride of Lime in ¼, ½ and 1lb. tins ; Greenbank's Caustic Soda in drums.



ERRORS STOPPED, CARELESSNESS IMPOSSIBLE
BY USING
The Automatic Cashier

You compel the entry of every transaction whether receipt or disbursemest before the cash drawer can be opened.

Cheap, Durable, Economical

Costing less than 1c. per day to operate.

ADMISSABLE AS EVIDENCE IN ANY LAW COURT, being an original mechanically correct record.

Canadian Cash Register Co.

Agents Wanted — 29 COLBORNE ST., TORONTO.

FOREIGN FRUITS

R. S. GALLAGHER,

FRUIT AND COMMISSION MERCHANT,
TORONTO.

111 & 113 King St. E., 77 Colborne St.

Telephone 1617.

WOODENWARE



THE
WM. CANE & SONS MANUFACTURING CO
OF NEWMARKET, ONT.,

Manufacturers of Pails, Tubs, Washboards Clothes-pins, Candy Pails, Lard Pails, Syrup Pails, also impervious packages for Oil, Paints, Varnish, Pickles, Etc.

Represented by
Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

DESKS

OFFICE, LIBRARY,
CHURCH AND SCHOOL
FURNITURE.

JOHN M. BLACKBURN & CO.,
41 Colborne St. Toronto

STEEL, HAYTER & CO
IMPORTERS OF
INDIAN TEAS

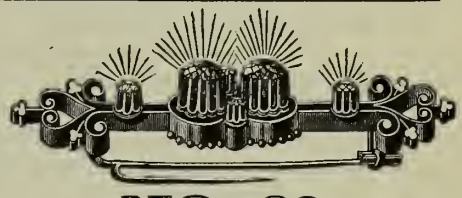
Direct from their Estates in Assam.

Assams, Kangras, Darjeelings and Indian Oolongs in Stock.

PROPRIETORS OF THE WELL-KNOWN
"Monsoon" Brand.

SAMPLES AND QUOTATIONS ON APPLICATION.

11 & 13 Front St. E. Toronto.
Calcutta and London Firm: Octavius Steel & Co
Telephone 2354.



NO. 60.
Price, $350.00.

DIAMONDS

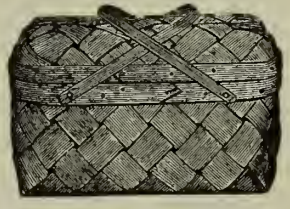
The finest Diamonds set in Rings for Ladies or Gentlemen, Engagement Rings in every style. Cuff Buttons, Collar Buttons, Studs, Ear Rings, Bracelets, Necklets, Sleeve Links, etc., in the Newest and Prettiest Styles, at the very Lowest prices. Correspondence solicited.

J. FRED. WOLTZ, Diamond Broker,
41 Colborne St., Toronto, Canada.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF





1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel luuch baskets
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

OAKVILLE, ONT.

J. F. YOUNG & CO.

Successors to YOUNG, ANDREWS & Co.,

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

We solicit your consignments. We do not speculate on your produce, we sell to the best advantage for you. We handle everything that the country merchant requires to send from home to sell. Our warehouse is in the centre of the commission business. Our cellars are airy and cool. Send us a small trial lot.

J. F. YOUNG & CO.

W. RYAN

Produce and Commission Merchant,

72 FRONT ST. EAST, Toronto, Ont.

—DEALER IN—

WHITE FISH
SALMON TROUT,

Mess and Shortcut Pork; Long, Clear Breakfast and Roll Bacon; Hams; Lard; Dried and Evaporated Apples, etc., etc.

CREAMERY MEN
AND MERCHANTS

Holding butter of good quality are requested to correspond with

T. W. CLARK,

Commission Merchant and Wholesale Dealer in Butter and Eggs.

Consignments solicited and business transacted for Ontario and other Eastern Canada Merchants.

VANCOUVER, B.C.

References: Bank of British Columbia, Bank of British North America.

TRAVELLER'S NOTES.

"One thing may be said of Kincardine," said R. Rinkler, grocer, to our reporter the other day, "and that is, that each man runs his own business. That is, a grocer has his store and goods and a dry goods or hardware man his, and this is found to be the best plan."

Does it pay you to buy five hundred dollars worth of seeds and sell them on six, ten or twelve months credit? We think not. There may be money in seeds but nothing in credit. You have to stock them we know but you do'nt have to sell on time, and if the crops turn out a failure that time may mean two years or not at all. The money lost on seeds by some merchants would astonish others who are selling for cash.

A travelling correspondent, who has read some of our articles on jealousy in the grocery trade, says that perhaps a description of one of these outbreaks would be interesting to some readers of the GROCER who have had no experience with one of these "blizzards" and if it is not a true description let some one more conversant with it reply. A offers 13 pounds granulated for $1 on a card outside, and before the door is fairly closed B, over the way, drops to it and goes one better, 14 pounds. A makes his 15 pounds and by this time C, down the street, thinks he has a pretty good hand and chips in 16 pounds. Next D makes a spurt to 18 pounds. Now A drops out his hand, can't stand the racket, but B being strong stays and the freight trains do not run fast enough to bring in the sugar when all at once, for want of customers, the battle ends and the dead and wounded are buried, cared for (perhaps at forty cents on the dollar) and peace reigns once more and the living find even their regular customers are all supplied for some weeks to come. They find they have bitten off their nose to spite their face and make things as unpleasant as possible for their fellow grocerymen. Now comes the sequel: the farmer is back for more cheap sugar. A, we must assume, is dead, B is giving only 12 pounds. He goes to C, with the same result, and even D can't afford to give any more. The farmer is tired and thinks D pretty clever and probably only came down because the others did, gives him a full order and thus D gets even and gains a new customer, for no explanation from A B C would suffice to convince them that they were not badly treated when they could not duplicate the cheap sugar again after so short a time as one or two weeks. Now if I have not drawn a true picture probably it is because I have not had more dead reported, but wait, some of the wounded may die. A visitor to grocerymen in a town where one of these blizzards has struck will fail to find any one to acknowledge he was the first one to cut. The only remedy I can suggest is for each one to have a season of kicking himself and then go to his neighbor and vow to never do so any more. Ask him to go in for an association where false reports can be ventilated, mutual understandings and agreements cau be had and brotherly love fastened to the benefit of all good business men.

Some grocers would do well to lecture their drivers on cruelty to horses. I have seen several instances within the last few days where horses that have to do a heavy day's work are most shamefully raced on the side streets. Horse racing may be all right for trained horses but a grocer's delivery horse, when hitched in a heavy wagon with a good load of goods on, will not last long if this practice is kept up. TRAVELLER.

Pembroke, Feb. 11, 1890.

EDITOR CANADIAN GROCER :

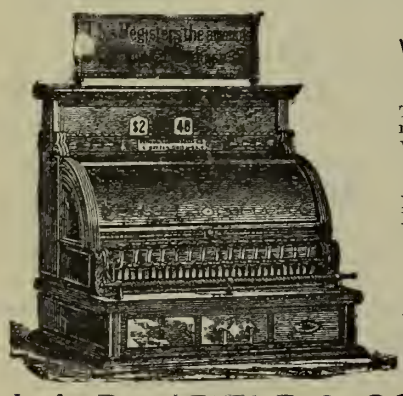
Enclosed find renewal subscription for your valuable paper, THE CANADIAN GROCER, which I must say is well calculated to impart a thorough business education.

Yours truly,

J. B. KEMP.

New Eastern Townships
MAPLE SYRUP AND SUGAR.
ABSOLUTE PURITY GUARANTEED.
Wilkins & Co., Adamsville, Que., have contracted for the product of over 50,000 trees. The GENUINE Article, put in sealed tins of several sizes, and also in barrels, costs you only a trifle more than the BROWN-SUGAR-GLUCOSE-DECOCTION offered in bottles, tins and kegs, and MISCALLED Maple Syrup. Write for prices to
JOHN WILKINS,
P. O. Box 558, Toronto.
Selling Agent for Canada and the U.S.
TELEPHONE 3538.



MERCHANTS ATTENTION!!

DON'T DUMP YOUR CASH INTO A DRAWER and not know at night what is there till you count it. W. H. MAHER, in Chicago Inter-Ocean.
WILL YOU INVESTIGATE
The greatest check extant on your Cash and Credit sales? A sure way to make a salesman careless is to keep no track of his mistakes. Failures to charge credit sales and mistakes in making change are the leaks that wreck many firms. Avoid this by securing at once
A NATIONAL CASH REGISTER.
It gives you an absolute check on all your cash and credit sales; registering INSTANTLY, ACCURATELY and INDELIBLY, the smallest transaction.
Over Sixteen Thousand in Use.
Seven Thousand Responsible Merchants
Adopted our system last year. Why delay? Delays are dangerous. Start business this year with a perfect system. Keep check on the cents and the dollars will check themselves. Write us for list of users and testimonials, and drop any one of them a line and see what they say.
THE NATIONAL CASH REGISTER COMPANY.
J. A. BANFIELD & CO'Y, Agents, - - - - 67 YONGE STREET, TORONTO.

Newspaper advertising may be compared to a vigilant and watchful salesman, who goes after business early and late, who accosts the lawyer in his office, the student in his study, the retired man of wealth at the family fireside, who can be in a thousand places at once and address a million people each day, saying only the right thing in the right place and at the right time.

CONDENSED

MINCE MEAT

Put up in card board box. Packed in ¼ and ½ gross cases.

SELLS AT ALL SEASONS.

Will not injure in warm weather. Ask your wholesale grocer for it. Price $13.50 per gross. Patented in Canada.

J. H. WETHEY, ST. CATHARINES,
Sole Manufacturer in Canada.

B. BEASLEY,
Wholesale Jobber,
21 St. Enoch Sq., - Toronto.
MOLASSES FOOTS AND JOB SUGARS BOUGHT FOR CASH.

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

TO THE GROCERY TRADE.

The undersigned has been appointed Agent in the United States and the Dominion of Canada by

The Associated Tea Planters, Ltd.
OF LONDON, CAPITAL, £50,000.
Under the auspices of the Indian Tea Districts Association.

The object of the company is to push the sale of their product, feeling certain that when systematically brought to consumers' notice its merits will be so manifest as to give it the front rank in public favor, as is the case in Great Britain.

Roundly, the annual consumption in that country is 80,000,000 lbs. during last crop year This is the best answer to the twaddle about the excessive quantity of tannin in Indian tea. Consumers in England are no fools: they know a cup of good tea.

Supplies will be held in Canada and the States and the undersigned, or his assistants, will make regular calls on the Trade. Samples will also be promptly forwarded on application.

W. MACGREGOR, 119 FRONT ST., N. Y.

SEEDS.

o—o—o

THE STEELE BROS. CO., LTD.

Now in Stock and Daily Arriving,

VEGETABLE, FIELD, AND FLOWER SEEDS.

Wholesale Catalogue on Application. Get our Prices Before Placing Orders.

Also Full Lines of Clovers, Timothy, Flax Seed, etc., etc.

Correspondence Solicited and Samples Invited.

THE STEELE BROS. CO., LTD.
SEED MERCHANTS, TORONTO.

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL,

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday s yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, MCGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

OUR BUYER,

Who has just returned from the Potteries of England and Germany, has contracted for a

LIMITED NUMBER

of Granite and Printed Ware assortments, which the Trade would do well to inspect. These goods must be ordered at once, in order to derive the advantages from old prices as Crockery has already entered upon a rapid increase.

RICHARD TEW & CO.

Wholesale Crockery, Etc.

10 FRONT ST. East,

(Adjoining Board of Trade Building.)

Business Changes

PROVINCE OF ONTARIO.

Cayuga—Thompson, W. H., (estate of) groceries and dry goods, stock sold.

Clandeboyle — Flanagan, Jno., general store, stock, etc., advertised to be sold by auction on the 14th inst.

Coldwater—Caswell, Geo., (estate of,) general store, stock, etc., advertised to be sold by auction on the 4th prox.

Forest—Stirritt, R., (estate of,) general store, stock sold.

Gravenhurst—Kilmer, W. J., (estate of,) general store, stock sold.

Highgate—Beattie, E., general store, burnt out, partially insured; Crosby, J. G., hardware, burnt out, partially insured; Risk, Wm., general store, burnt out, partially insured.

Kinlough—Steel, T. L., (estate of,) general store, stock sold.

Langton—Hobbs, W. J., general store, sold ont to G. Wilson.

Marmora—Hubbell & English, (estate of,) general store, stock, etc., advertised to be sold by auction on 4th prox.

Newmarket—Smith, R. A., groceries, etc., deceased.

Thorold—Gearin Bros., flour and feed, Jno. J. Gearin deceased.

Tilsonburg—Barrett, T. J., general store, assigned to J. G. McIntosh, London,

Toronto—Young, Andrews & Co., (co nom) produce and commission, dissolved, J. F. Young continues under style J. F. Young & Co.

Wingham—Reading, C. J., groceries, sold out to R. A. Graham, who will take possession on 1st April.

QUEBEC.

Isle Verte—Marceau, E. D., general store, stock, etc., advertised to be sold by auction on 27th inst.

Montreal—Cassidy, Jno. L. & Co., wholesale crockery, etc., Jno. L. Cassidy deceased; Trembly, H. M., hardware and paints, sold out his stock and retired from business; Vandry, Z. & Fils, plumbers, &c., stock sold.

Waterville—McIntosh, J. & A., provisions and general store, selling out general stock; McGrail, Chas. J., grocer, stock, &c., advertised to be sold by auction on 5th inst.

PROVINCE OF MANITOBA AND NORTH-WEST TERRITORIES.

Brandon—Somerville, McKelvie & Co., general store, estate sold; Spence, Thos., general store, moving to Wawaness.

Carberry—Henderson, J. B. & Co, (co nom), general store, sold out to W. E. Riesberry.

Graven—Hoskins & Leslie, H., general store, sold out to J. D. Sibbald & Co.

RECEIVING RETURNED GOODS

Life is not all a bed of roses with even the most prosperous storekeeper, says the San Francisco Grocer, adding that dealing with the peculiarities of a variety of people and minds found among the patrons of a grocer or general merchant does not always tend to peace and quiet. Perhaps the most trying and vexatious problem the grocer has to solve is that of giving satisfaction to a customer in the case of returned goods. Now, no well-regulated establishment permits articles to leave the store unless it is pretty well assured that such articles are as represented. That consideration, however, is not always uppermost in the mind of the customer when he or she, she generally, makes complaint. If the flour does not make good bread, of course it is the flour which is bad; the yeast is always fresh, and the oven never out of order and the cook never careless in numberless other ways. It requires no little diplomacy on the grocer's part in such matters to maintain harmony and good feeling. There is unquestionably more imposition practiced or tried on the grocer from this cause of alleged bad goods than from any other source, and he must rule with a firm hand and with his rights in view, if he does not wish to become loaded up with broken packages of commodities thus foisted on him. The exercise of discretion in the matter of taking back articles once sold should be liberal.

The Inland Revenue Department has recently issued bulletin of about thirty pages which is devoted exclusively to the subject of baking powder and which shows that the majority of the goods in the market are adulterated and unfit for use. Prof. A. McGill, who has had charge of this important work for the Government, says that "imperial baking power is an excellent baking powder." A word to the sensible housekeeper should be suffcieut.

It is easy to show that a 3-inch advertisement by the year will cost much less per thousand for its circulation than any method of distributing circulars. If a tradesman could get his circulars free, he could not get them before the public for twice the price that his advertisement costs him. Circulars have their use, and this is no argument against their value, but a simple comparison showing the extraordinary advantage which the newspaper affords the advertiser.—Rome Sentinel.

Unlike daily papers and general periodicals, this paper places advertisements before the eyes of just that portion of the industries most calculated to avail themselves of the announcements therein, and, therefore is of more value to the Trade than any paper published in this or other worlds. Manufacturers and wholesalers please take note of this, and then act accordingly. It is the only paper in Canada that reaches this trade direct.

WANTED.

TO REPRESENT A

Manufacturing or Wholesale House

AS THEIR

AGENT FOR NOVA SCOTIA.

Good connection with the wholesale and retail grocery trade. Address,

AGENT, P.O. Box 496.

HALIFAX.

BUSINESS CHANCES.

HONEY — WHOLESALE DEPOT — RETAIL trade, suitable supply. Spence, 81 Colborne St. 13

STORE TO LET—283 YONGE STREET, TORONTO—a splendid corner; good show windows and handsomely decorated; special inducements to a good tenant. Whaley, Royce & Co., music dealers, 158 Yonge street, Toronto. tf

A GOOD OPENING IN ORANGEVILLE FOR groceries, dry goods, or general business—large double store; one of the best stands in the town. Address Robert Lovell, City Agent, North American Life, Toronto. tf.

FOR SALE OR TO RENT—IN THE VILLAGE of Princeton, Oxford county—an excellent general store, with first-class dwelling. This stand has always made money, the present proprietor retiring with competency. A rare chance for a good man; stock can be secured on reasonable terms if necessary. JOSEPH STRONG, Princeton, Ont. tf

ASK FOR THE

NO 3 JAPANESE SHOE BLACKING 5c

We are now making a Shoe Blacking fully

Equal to the Best Imported Blacking.

Battle & Smyth

THOROLD, ONT.

Tutti-Frutti

CHEWING GUM,

And Other Staple Brands.

ADAMS & SONS,

23 CHURCH-ST. - TORONTO, Ont.

Tutti Frutti, Tampico, Black Jack, Sappota, Red Rose Magic Trick Taffy, Licorice, Caramel, Tolu, N. Y. Gum—100 and 200 pieces.
Send for descriptive circular containing description of goods, with elegant Lithographs free. See our Price List, page 13.

ORDER A CASE OF

GILLETT'S 100% POWDERED LYE.



THE BEST THING KNOWN
FOR
Making Soap, Softening Water, Printers', Engineers' and Painters', Disinfecting Everything, Boiler Compound, Cutting and Removing Grease, Washing Trees to Kill Insects. A Hundred Other Purposes.

One can equal to 20 lbs. Sal. Soda. Each can has a Double Cover, can use what you need and close the can. ½ gro. (48 cans) in case. Sold by all Wholesale Grocers.

E. W. GILLETT, Manufacturer,

TORONTO, ONTARIO.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, March 6, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

IMPERIAL—ONTARIO AND QUEBEC.



	Per doz.
Imperial 10c. cans	$0 90
" 4 oz. "	1 35
" 6 oz. "	1 85
" 8 oz. "	2 45
" 12 oz. "	3 70
" 16 oz. "	4 70
" 2½ lb. "	11 30
" 3 lb. "	13 50
" 4 lb. "	17 30
" 5 lb. "	21 50

Sold only in cans.

Cottam's Best, in 1 lb tins	3 00
Best in 5 oz. tins	1 10
Cottam's Choice, 1 lb tins	1 75
" " 5 oz tins	70
" loose	10
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " bulk, per lb	15

Cases contain	Size of cans	Per doz.
Empire, 3 dozen	8 oz cans	$1 25
"	2 and 3 doz 16 oz cans.	2 40
"	½ and 1 " 5 lb cans.	12 00
"	in pails and boxes, bulk, per lb	17

COOK'S FRIEND.

(In Paper Packages.)

	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases.	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60

BISCUITS.

	Per lb
Arrowroot	$0 11½
Abernethy	9
Ginger Nuts	11½
New York Fruit	15
People's Mixed	11
Pilot Family	6
Snowflake	11½
Magard	15
Soda	6
Soda, 1 lb packages	7½
" 3 lb "	20
Sultana, thin	10½
Tea	11½
Wine	9½
Wine, sweet	9

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ⅓ "	1 10
Spanish, No. 3	4 50
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jacquot's French, No. 2	3 00
" " " 3	4 50
" " " 4	8 00
" " " 5	10 00
" 1-gross Cabinets, asst,	7 50

BLACK LEAD.

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross	$1 80

BARRINGER & BROWN.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Convex Black Lead packed in wood boxes containing 12 card boxes, per box	1 12

BLUE.

TELLIER, ROTHWELL & CO'S.

Parisian Square Blue, per lb	13 to 14c

BARRINGER & BROWN.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Azure square blue box, containing 8 1 lb. packets of 16 oz., squares, per 8 lb. box	0 89

BROOMS.

		Per doz.
Carpet	4 strings	2 90
X Parlor,	2 "	2 65
Louise	3 "	2 65
1 Gem	4 "	3 25
2	" 3 "	2 65
3	" 2 "	2 20
4	" 2 "	1 95
O Hurl	4 "	2 65
1	" 3 "	2 35
2	" 3 "	2 05
3	" 3 "	1 70
OK	" 2 "	1 35
Hvy Mill	4 "	3 70

CALVES' FEET GELATINE

G. P. SWINBOURNE & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Boxes containing 4 doz 6d pack. per box	$3 96
Boxes containing 2 doz 1s pack. per box	3 96

CANNED GOODS.

	Per doz	
Apples, 3's	$0 85	$1 00
" gallons	2 25	2 35
Blackberries, 2	2 00	2 10
Blueberries, 2	1 25	1 60
Beans, 2	0 85	1 10
Corn, 2's	1 10	1 25
" Cream, 2's	1 75	1 80
" Yarmouth, 2's	1 90	2 00
" Honeydew, 2's	1 75	....
" Snowflake, 2's	2 00	....
" Honey Drop	2 10	....
Cherries, red pitted, 2's	2 40	2 50
Peas, 2's	1 15	1 35
" wrinkled, 2's	1 20	1 40
Pears, Bartlett, 2's	1 85	2 10
" Sugar, 2's	1 40	1 75
" Flem Beauty, 2½'s	1 90	2 00
Peaches, 2's	2 25	2 35
" 3's	3 25	3 50
" Pie, 3's	....	1 50
Plums, Gr Gages, 2's	1 85	2 00
" Blue, 2's	1 75	1 80
Pumpkins, 3's	1 10	1 20
" gallons	3 10	3 25
Raspberries, 2's	2 50	2 60
Strawberries, choice 2's	2 50	2 60
Succotash, 2's	1 60	1 65
Tomatoes, 3's	1 10	1 20
Lobster, Clov Leaf b'rd, 1's	....	2 25
" Crown br'd, 1's	....	2 00
" Star " 1's	1 90	2 00
" Other " 1's	.....	1 85
Mackerel Herring	0 90	0 95
Mackerel	1 50	1 60
Salmon, 1's	1 50	1 60
" white	1 40	1 45

	c. per tin
Sardines Albert, ¼'s tins	11, 11½
" " ½'s "	15, 18
" Dadalzen, ¼'s tins	10½ 11
" " ½'s "	19, 20
" Martiny, ¼'s "	10, 10½
" " ½'s "	18, 19
" Other brands, 9¾,	11, 16, 19
" P & C, ¼'s tins	20, 22
" " ½'s "	33, 36
" Amer, ¼'s "	6, 8
" " ½'s "	9, 11

CAIRN'S MARMALADE, JAMS AND JELLIES.

(Blaiklock Bros., Montreal, Agents.)

Marmalade.	per doz
"Home Made," glass 1 lb	$2.35
" White 1 lb	2.25
" " 2 "	4.15
" Stone 7 "	13.20
Scotch White 1 "	2.10



Jams.
Gooseberry
Strawberry
Black Currant.
Red Currant
Green Gage
Apricot
Raspberry
Damson
Plum
Red Currant and Raspberry

} 1 lb. white pots, 4 doz. assorted, per doz. $2.35.

Jellies. Red Currant, 1 lb. white. $2.75
Black Currant, 1 lb. white 2.75

CANNED MEATS.

CLARK'S.

(These quotations are net f. o. b. in Montreal, excepting those for com. corn beef.)

Comp. Corn Beef	1 lb cans	$....	$1 60
" "	2 "	....	2 60
" "	4 "	5 00	5 15
" "	6 "	7 75	8 00
" "	14 "	18 60	19 20
Minced Collops,	2 lb cans	.....	2 60
Roast Beef	1 "	....	1 60
"	2 "	.....	3 15
"	4 "	.....	5 85
"	6 "	.....	7 00
Par Ox Tongue,	2½ "	$7 25	7 50
Ox Tongue	2 "	....	7 50
Lunch Tongue	1 "	3 00	3 10
"	2 "	5 25	5 75
English Brawn.	2 "	2 50	2 60
Camb. Sausage.	1 "	....	2 50
" "	2 "	....	4 00
Soups, assorted.	1 "	....	1 35
" "	2 "	....	2 25
Soups & Boulli	2 "	....	1 80
" "	6 "	....	4 50
Potted Chicken, Turkey, or Game, 6 oz cans			1 50
Potted Ham, Tongue or Beef, 6 oz cans			1 15
Devilled Tongue or Ham, ½ lb cans			1 20
Devilled Chicken or Turkey, ½ lb cans			2 00
Sandwich Ham or Tongue, ½ lb cans			1 50
Ham, Chicken and Tongue, 1 lb cans			1 50

MINCE MEAT.

THE CANADA MEAT PACKING CO'Y.

½ gall. on glass jars	per doz.	$7 25
Quart glass jars	"	4 00
1 lb " "	"	2 00
10 lbs. pails	per lb.	0 10
25 " "	"	0 09
30 " "	"	0 09

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars,	$9 50
Ditto, 25 and 40 lb pails, per lb.	12½c

J. H. WETHEY'S—ST. CATHARINES.

Condensed, per gross, net	$13 50

CHEWING GUM.

ADAMS & SONS.

Tutti Frutti, 36 5c bars			$1 20
Sappota,	150	pieces	0 90
Sweet Fern,	230	"	0 80
Black Jack,	115	"	0 80
Red Rose,	115	"	0 80
Barley,	115	"	0 80
Lemon Tramps,	115	"	0 80
Tampico,	115	"	0 80
Magic Trick,	115	"	0 80
Taffy Licorice,	72	"	0 50
Caramel Tolu,	72	"	0 40
Adams' N.Y. Gum,	200	"	0 50
Adams' N.Y. Gum,	150	"	0 40
Puzzle Gum	115	"	0 80

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..12 lbs.	0 35
Premium, ½'s..12 lbs.	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs.	0 24
Sticks, gross boxes, each	1 00
Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs	30
" Pearl " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18

JOHN P. MOTT & CO.'S

(Bryant, Gibson & Co., Agts, Toronto)

Mott's Broma per lb	$0 30
Mott's Prepaired Cocoa	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa	40
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs	30
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	24
Mott's Vanilla Chocolate stick	22
Mott's Pure Confec. Chocolate	22c—35
Mott's Sweet Confec. Choc.	21c—28

J. W. COWAN & CO'S.

Cocoas—

Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼ lb in 12 lb boxes	35
London Pearl, " "	30

Prices Current, Continued—

Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence, per doz	1 40
Chocolates—	
Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

Thos. E. Clatworthy, Ag'nt, Toronto.)

Schweitzer's Cocoatina, net cash ¼ lb. ½ lb.. price per doz. tins 3 29 6 30

WALTER, BAKER & CO.

(Lockerby Bros., Montreal, Agents for Quebec.)

Chocolate, per lb.	$0 50
Cocoa "	0 55

COFEEE.

GREEN

	c. per lb.
Mocha	29, 32
Old Government Java	24, 28
Rio	19, 22
Plantation Ceylon	25, 28
Porto Rico	22, 23
Guatamala	23, 25
Jamaica	22, 28

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.

	c. per lb.
Java	33, 34
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	33
Mocha and Java	30, 32
Java, Standard	30
Our Own Blend	30
Laguayra	37
Arabian Mocha	34, 35
Java, Crown	28
Plantation Ceylon	30, 32

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs	30
Standard Imperial in sealed tins, 25 and 50 lbs	32
Standard Blend in sealed tins, 25 and 50 lbs	33
Ground, in tins, 5, 10, 15 and 25 lbs	20, 30
Say's Parisien, in ½ and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

SUTTON & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Pure essence, Gorgona Anchovies, ½ pts. per doz	2 76

FLOUR AND MEAL.

	per bbl.	
Flour, Family	$4 00	4 20
" Pastry	4 20	4 40
" Medium Patents	4 30	4 80
" Patents	4 80	5 10
" Straight Roller	3 75	3 80
" Extra	3 50	3 55
" Strong bakers'	4 20	4 50
Oatmeal, standard, bbls	3 60	4 00
" granulated, "	3 60	4 00
" rolled "	3 70	4 25
Bran, per ton	14 00	15 00
Cornmeal	3 50	4 00
" Gold Dust	3 25	3 50
" Eureka	2 75	3 00
" Imperial	3 70	3 80

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz.
Cases, No. 1, 2 oz tins	$2 75 $3 00
" No. 2, 4 oz tins	4 50 5 00
" No. 3, 8 oz tins	8 00 8 75
" No. 4, 1 lb tins	12 60 14 25
" No. 5, 2 lb tins	25 00 27 00

FRUITS.

FOREIGN.

	c. per lb.
Currants, Provinc'l, in bbls	5⅜, 5½
Currants, Provincial, in ½ bbls	5⅝, 5¾
Currants, Filiatra, bbls	5½, 5¾
" Patras, in cases	7¾, 9½
" Vostizza, "	7, 9
" ½ case	9½ 9½
Dates, Persian, boxes, new	5¾ 6¼
Figs, Elemes, 14 oz., per box	8½ 10
" 10 and 20 lb box	10, 11
" 7 crescent, 60 lbs	... 15
" 5 " 30 "	... 13
" 4 " 20 "	... 12
" Naturals	5 6
Prunes, French, kegs	4½ 5
" Bosnia, hhds	4¾, 4½
" " kegs	4¾, 5
" " cases, new	6 , 8
Plums, French, 55 to 65	12½ 15
" Bottles, 1's	22 23
" " 2's	37½ 40
" " 4's	70 75
" " 7's	1 00 1 10
Raisins, Valencia, off stalk,	6⅞ 7½
Selected	7½, 8
Layers	8½ 9
Raisins, Sultanas	8½ 11
" Loose Muscatel 2 crowns	$2 50 2 75
" 3 crowns	3 25 3 50
" London Layers	3 00 3 25
" Black Baskets	4 00 4 25
" Blue "	5 00 5 25
" Bunch Dehesas	4 75 5 00
Raisins, Superior "	5 25 5 50
" ¼ flat "	1 55 1 75
Imperial Dehesa bunches	7 00 7 25
Lemons, Messina, per box	3 50 5 50
" Palermo	3 00 5 50
Oranges, Messina, per box	3 00 3 50
" Florida Russets	3 50 4 00
" Valencia	4 50 5 00
" California, navel	6 00 6 50
" Riverside	4 50
Grapes, Malaga, per keg	14 00
Banans Yellow	2 25 2 50

DOMESTIC.

Apples, per bbl	2 50 3 50
" Dried, per lb	5½ 6½
" Evaporated, p. lb	8 11

GLASSWARE.

TAYLOR, SCOTT & CO.

	c. per doz.
Lamp Chimneys, O	32
" " A	35
" " B	45
	per bbl.
Fruit Jars, pts	13 00
" " qts	14 00
" " ½ gal	17 00

GRAIN.

Wheat, Fall, No. 2, per 58 lbs	$0 85 86
" Red Winter, No. 2	85 86
" Spring, No. 2	82 83
" Man. Hard, No. 1	1 03 1 04
" " No. 2	1 00 1 02
Oats, No. 2, per 34 lbs	29½ 30
Barley, No. 1, per 48 lbs	49 50
" No. 2, " "	45 46
" No. 3, extra	40 41
" No. 3	36 37
Rye	46 47
Peas	60 62
Corn	49 51

HAY & STRAW.

Hay, Loose, per ton	$10 00 $14 00
" Pressed, " on track	7 00 10 50
Straw, Sheaf, " on track	8 50 9 50
" Pressed, "	6 50 8 00

ISINGLASS.

G. P. SWINBOURNE & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Boxes containing 3 doz 3d. pack. per box	3 58



LYE.

Gilletts powdered Lye (½ gr. in a case) per case $3 75

Elliott's 3 75

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts.
Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars	22
" Fine, in 4 lb jars	70
" Extra Superior, in bulk, per lb	30
" Superior, in bulk, per lb	20
" Fine, " "	15

COLMAN'S AND KEEN'S

In 4 lb jars	75
In 1 lb jars	25
D. S. F., in tins, per lb	41
" in ½ lb tins	42
" in ¼ lb tins, per lb	44
D. F. in ½ lb tins, per lb	26
" ¼ " "	28

BARRINGER & BROWN.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Genuine, in 4, 1, ½, ¼ lb. and 2 oz. tins, per lb	0 34	0 47
Superfine genuine, full	0 30	0 43
Pure, per lb	0 23	0 36
D.S.F. "	0 34	0 47
D. S. "	0 30	0 43
F. "	0 23	0 36

NUTS.

	per lb.	
Almonds, Ivica	13,	14
" Tarragona	14,	15
" Formigetta	12,	14
" Shelled Valencias	30,	35
" " Jordon	50,	55
Brazil	12½,	13
Filberts, Sicily	10	11
Peanuts, roasted	12,	13
" green	10,	11
Walnuts, Grenoble, old	14,	15
" New	16	..
" Bordeaux	10½,	11½
" Naples, cases	16,	...

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO.

PICKLES.

John Bull, mixed, in bulk	$0 60
" Chow Pic'le, in b'lk	65
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 25
" " " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

SAUCES.

John Bull, kegs, per gal	$1 25
" ½ pt. bottles, per doz (according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " ½ pt, bottles, per doz	1 25
Niagara Tomato, kegs, per gal	1 25
" " Reputed pints	1 25

	c. per peels
Terry's Candied Peels. Lemon, 7 lb boxes	16
Orange, "	18
Citron, "	30

CROSSE & BLACKWELL'S.

Pickles, all kinds, pints, per doz	3 25

LEA & PERRIN'S.

	per doz.	
Worcester Sauce, ½ pts	$3 60	$3 75
" " pints	6 25	6 50

SUTTON & CO.

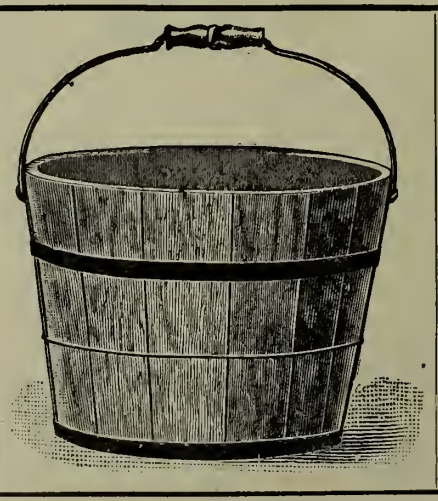
(Thos. E. Clatworthy, Agent, Toronto)

Worchester Sauce, ½ pints, second quality, per doz	1 17
Worchester Sauce, ½ pints, third quality, per doz	0 96
The Victory Dinner Relish, per dozen	1 92
Bottled Pickles—Mixed, Piccalilli, Cabbage, Onions, per doz.	2 16

Longford Manufact'ng Co.

ORILLIA, - - ONTARIO,

Made from First-class Stock, and with superior workmanship they are decidedly the Best in the Market.



The Longford Mfg. Co. have met with great success in the sale of their Patent Wire Hoop Pail, a cut of which is shown here. The cost is little more than the ordinary pail, and the stock superior to any shown in the Market.

PAILS AND TUBS

OF ALL KINDS.

See that the letter T is on every pail or tub. Ask your Wholesale Grocer for the T PAILS AND TUBS.

TORONTO OFFICE: - 20½ FRONT STREET EAST.

Prices current, continued—

PRODUCE.

DAIRY.

	Per lb	
Butter, creamery	$0 22	$0 26
" dairy, tubs, choice	0 17	0 20
" " " med...	0 12	0 14
" large rolls	0 14	0 17
" common to med	0 11	0 13
" store packed	0 08	0 10
Cheese	0 09½	0 10½

COUNTRY.

Eggs, fresh, per doz	0 14	0 15
" limed, "	0 08	0 11
Beans	1 40	1 60
Potatoes, per bag car lots	0 52	0 55
Hops, 1888 crop	0 08	0 10
" 1889 "	0 12	0 16
Honey, extracted	0 10	0 13
" section	0 20	0 22

PROVISIONS.

Bacon, long clear, p lb.	0 07¼	0 07½
Pork, mess, p. bbl	13 00	13 50
Hams, per lb	0 10½	0 11
Bellies	0 11	0 11½
Rolls	0 08½	0 09
Backs	0 11	0 11½
Lard, Canadian, per lb.	0 8¼	0 8¾
Hogs	5 50	6 00
Tallow, refined, per lb	0 05	0 05⅞
"rough, "	0 01¾	0 02¼

RICE, ETC.

	Per lb.
Rice, Aracan	3¾, 3⅞c
" Patna	4⅜, 4¾
" Japan	4½, 5
" extra Burmah	3½, 3¾
Grand Duke	5½, 5¾
Sago	5½,
Tapioca,	5⅞, 6¾

SPICES.

GROUND.

	Per lb.	
Pepper, black, pure	$0 22	$0 24
" fine to superior	12	18
" white, pure	36	38
" fine to choice	25	30
Ginger, Jamaica, pure	25	27
" African, "		18
Cassia, fine to pure	18	25
Cloves, " "	25	40
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURGH STARCH CO. (Limited.)

	c. per lb.
Benson's Prepared Corn	8
No. 1 White Laundry, 4 lb boxes	5½
Silver Gloss, 6 lb boxes	6¾
" 1 lb chromo pkgs	7
Satin, 1 lb chromo boxes	7¼
Edwardsb'g Rice, 1 lb chromo bxs	9
Canada Laundry	4½
Canada Corn	6½

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40 lb boxes. 1 lb packages, new wrappers	7½
36 lb boxes. 12 3 lb paper boxes	7½
40 " 10 4 lb "	7½
Silver Gloss Starch—	
40 lb boxes. 1 lb packages, new wrappers	9
40 lb boxes. Assorted ½ lbs and ¼ lbs	9¼
40 lb boxes. 10 4 lb paper boxes	9
6 lb boxes, with sliding covers (12 boxes in each crate)	9½
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	8
20 " "	8¼

SUGAR.

	c. per lb.
Granulated, in bbls	7⅛, 7¼
Paris Lump, "	7⅝, 7¾
" " ½ bbls	7 7-16, 7 9-16
" " boxes	7⅞
Extra Ground, in bbls	8
" " boxes	8 3-16, 8 5-16
Powdered, in bbls	7⅜
" less than bbs	7 9-16
Confectioners A	
St. Lawrence A	
Yellows, in bbls	5⅜, 6
Raws, Jamaica in bags	

SYRUPS AND MOLASSES.

SYRUPS.

	bbls.	½ bbls
Redpath's "D"	3½c.	3⅝c.
" "M"	3⅝	3¾
" "B"	3⅞	4
" "VB"	4	4⅛
" Extra	4¼	4⅜
" Ex. Sup	4⅜	4½
" XXX Sup.	4½	4⅝
" Corn Syrup	4½	4⅞

MOLASSES.

	Per gal.
Trinidad, in puncheons	37, 38c
" bbls	38, 40
New Orleans, in bbls	70, 75
Porto Rico, hdds.	33 34
" barrels	36, 37
" ½ barrels	38, 39

TEAS.

GREENS.

	Per lb.
Gunpowder—	
Cases, extra firsts	42, 50c
Half chests, ordinary firsts	22, 38
Cases, sifted, extra firsts	42, 50
Cases, small leaf, firsts	35, 40
Young Hyson—Moyunes	
Half chests, ordinary firsts	22, 38
" " seconds	19, 20
" " thirds	16, 17
" " common	14, 15

PING SUEYS.

Half chests, firsts	28, 32
" " seconds	16, 19
Half Boxes, firsts	28, 32
" " seconds	16, 19

JAPAN.

Half Chests—	
Choicest	38, 40
Choice	32, 36
Finest	28, 30
Fine	25, 27
Good medium	22, 24
Medium	19, 20
Good common	16, 18
Common	14, 16
Nagasaki, ½ chests Pekoe	16, 22
" " Oolong	14, 15
" " Gunpowder	16, 19
" " Siftings	5, 12½

CONGOUS.

Half chests, Kaisow, Moning	12, 55
Caddies and half chests	18, 50
Cadies, Paklingand newmakes	18, 50

OOLONG.

Half chests Formosa	34, 50
Caddies	36 55

ASSAMS.

Chests and half-chests Pekoe	22, 48

SCENTED ORANGE PEKOE.

Boxes, Foochow and Canton	28, 60

TOBACCO AND CIGARS.

British Consols, 4's; bright twist.	
5's; Twin Gold Bar, 8's	62c
Ingots, rough and ready, 7's	59
Laurel, 3's	52
Brier, 7's	50
Index, 7's	45
Honeysuckle, 7's	53
Napoleon, 8's	49



KINGSFORD'S OSWEGO ∴ STARCH.

"Pure" and "Silver Gloss"
FOR THE LAUNDRY.

Corn ∴ Starch,
FOR THE TABLE,

EQUAL TO ANY RICE OR IMPORTED STARCHES MADE.

For Sale by all Leading Jobbers in Canada.

T. KINGSFORD & SON, Oswego, N.Y.

Royal Arms, 12's	50
Victoria, 12's	48
Brunette and Lovely, 12's	45½
Prince of Wales, In caddies	46½
" " in 75 lb boxes	46
Bright Smoking Plug Myrtle, T & B, 3's	55
Lily, 7's	48
Diamond Solace, 12's	45
Myrtle Cut Smoking, 1 lb tins	65
½ lb pg, 6 lb boxes	65
2 oz pg, 5 lb boxes	65

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdowne	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" Queens	29 00

Cigarettes, all Tobacco—

Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES. Per M.

Athlete	$7 50
Puritan	7 00
Sultana	6 75
Derby	4 00
B. C No. 1	4 00
Sweet Sixteen	3 50

CUT TOBACCOS. per lb.

Puritan Cut Plug, ⅓ lb pkg., 5 lb boxes	65
Old Chum Cut Plug, ⅓ lb pkg 5 lb box	65
Old Virginia Cut Plug, 1-10 lb pkg., 10 lb boxes	55
Gold Block Cut Plug, ⅓ lb pkg, 5 lb boxes	65

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 20 lb boxes	75
Puritan, 1-10, 5 lb boxes	65
Athlete, ⅓, 5 lb boxes	80

SOAP.

Ivory Bar, 1lb bars waxed wrapper, per lb	5½
Do. 2, 6-16 and 3 lb bars "	5
Primrose, 5 lb bars, wax W "	4
" 1 " " "	4½
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 13oz, 1, 2 and 3lb bars per lb	3½
Queen's Laundry, per bar	5½

TOILET SOAP.

TAYLOR, SCOTT & CO.

	per doz.
Baby's Own, ¼ doz boxes	$1 25
Our Boys, ½ " "	1 25
Sea Foam, ½ " "	75
London Bouquet, ½ " "	60
Oatmeal, 1 " "	85
" ½ " "	60
Paris Assorted, ½ " "	0 75
Albert Oatmeal bar, 2 doz. boxes	0 75
" White Castile bar, 2 doz. boxes	0 75
	per gro.
Fatherland, ¼ doz boxes	5 00

WASHING CRYSTAL.

Gillett's Washing Crystal, 1 gro in box, per box	$1 75
Cottam's per lb	0 03½

WASHING COMPOUNDS.

Cottam's small p'k'ts, per gro	$1 50
" large " "	4 50

WOODENWARE.

	per doz.
Pails, 2 hoop, painted	$1 50
" 2 " clear	1 60
" 3 " "	1 80
" 3 " painted	1 70
Tubs, No. 0	8 50
" 1	7 50
" 2	6 50
" 3	5 50
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
	per case.
Matches, Parlor	$1 70 $1 75
" Telephone	3 50 3 60
" Telegraph	3 80 3 90
	per doz.
Mops and Handles, comb.	1 25
	per M.
Butter, P. tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60
Clothes Pins full count, per box	0 75

YEAST.

Royal Yeast Cakes, 3 doz 10c. packages in case, per case	$1 95
Royal Yeast Cakes, 3 doz 5c. packages in case, per case	1 00
Breadmakers', 3 doz 5c. packages in case	1 00

OUR NATIONAL FOODS.

	pkg.	doz
Desiccated Wheat	4 lb.	$2 30
" Rolled Oats	4 "	2 25
Snow Flake Barley	4 "	2 40
Rolled Wheat Flakes	4 "	2 25
Buckwheat Flour, S. R	4 "	2 00
Prepared Pea Flour	2½ "	1 80
Baravena Milk Food	1 "	3 00
Patent Prepared Barley	1 "	1 80
Patent Prepared Groats	1 "	1 50
eef and Barley Extracts	6 oz	2 25
uten Flour	4 oz	2 80

CATELLI'S SPECIALTIES.

Vermicelli, per lb	$0 11
" 5 lbs	0 08 0 10
" 10 lbs	0 08 0 10
Macaroni, 5 lbs	0 08 0 10
" 10 lbs	0 08 0 10

HARDWARE.

ZINC: Sheet net.	0 06½

IRON WIRE:

Galv., annealed and oiled and bright 20 p.c. advance on list	
Barbed wire net.	0 00
Coil chain, 5-16 in. net	0 05½
" " ¾ in. "	0 05
" " ½ in. "	0 04½

Iron pipe, 50 per cent.
Iron pipe, galvanized, 25 per cent.

CUT NAILS, from Toronto:

10 dy. to 60 dy	2 80	0 00
8 dy. and 9 dy	3 05	0 00
6 dy. and 7 dy	3 30	0 00
4 dy. and 5 dy	3 55	0 00
3 dy. C.P.	3 90	0 00
3 dy A.P	4 40	0 00

HORSE NAILS:
"C" 50 and 10 per cent. from list.

HORSE SHOES:

From Toronto, per keg	3 75	4 00

WINDOW GLASS:

25 in and under	1 55	1 60
26 to 40	1 60	0 00
41 to 50	3 60	0 00
51 to 60	3 90	0 00
61 to 70	4 20	0 00

GUNPOWDER:

Sporting FF. "	4 75	0 00
" FFF "	5 00	0 00
Canada rifle "	7 25	0 00
Sporting FF., (in ½ lb. tins) per doz.	2 40	0 00
ROPE: Manilla	0 14	0 16
Sisal	0 13	0 00

AXES:

Peerless & Keen Cutter	7 50	0 00
Leader	7 25	0 00
Lance	7 75	0 00
Queen City	9 25	0 00
Honor Bright, all steel	11 00	0 00
SHOT: Canadian	0 05½	0 00
HINGES: Heavy T and strap	05½	00
" Screw, hook & strap.	03¾	04¾

TIN PLATES:
1c. 4x20 coke, per box 4 50 4 75

INGOT TIN: 25 to 26 per bdl.
PIG LEAD: 4 to 4½ per bdl.

PETROLEUM.

F. O. B. Toronto	Imp. gal.	
Canadian	$0 00	$0 16
Carbon Safety	0 18	0 00
Canadian Water White	0 20	0 00
Amer'n Prime White	0 23	0 24
" Water White	0 25	0 00
Photogene	0 27	0 00

DRUGS AND CHEMICALS.

Alum lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 02½	0 03
Borax	0 12	0 13
Camphor	0 45	0 52
Carbolic Acid	0 55	0 60
Castor Oil	0 08½	0 10½
Cream Tartar	0 32	0 33
Epsom Salts	0 01½	0 02½
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 22	0 25
Hellebore	0 15	0 17
Iodine	5 00	5 50
Insect Powder	0 65	0 75
Salpetre	0 08½	0 09
Soda Bicard, per keg	0 00	2 25
Sal Soda	0 95	1 00
Madder		

WINES, LIQUORS, ETC.

BRANDY:	per case.
Hennessey's, qts.	$13 50 $0 00
Martel's, qts.	13 25 0 00

IRISH WHISKEY:

Roe's	8 50 9 50
Dunville's	7 00 7 50
Jameson's, qts.	8 00 0 00
Burk's, qts.	7 00 0 00
" pts.	8 00 0 00
Imp., qts.	10 00 0 00

GIN:

Old Tom Bernard's, qts	6 25 6 60
" " pts	7 25 7 50
" " gal	2 75 2 85
Boord	7 00 7 50
Booth's	7 25 7 50
Burnett's	7 00 7 25

CANADIAN SPIRITS:

(Net Cash Prices.)	Imp. gal. In B'd.	D.P'd
Alcohol 65 O.P.	$0 99	$3 27
Pure Spirits 65 "	1 00	3 28
Pure Spirits 50 "	0 90	2 98
" " 25 U.P.	0 49	1 52
Family Proof Whiskey	0 53	1 64
Old Bourbon "	0 53	1 64
" Rye "	0 50	1 54
" Toddy "	0 50	1 54
" Malt "	0 50	1 54
" Domestic Whiskey 32 U. P.	0 45	1 04
Old Rye, 4 years old	0 75	1 90
" " 5 "	0 85	1 66
" " 6 "	0 95	2 00
" " 7 "	1 05	2 16
Rye Whiskey, 1883, qts.	4 25	7 06
" " pts.	6 00	8 75
" " 1884, qts.	4 00	6 75
" " pts.	5 75	8 50

20 to 100 cases, net cash.
100 to 200 cases, 2½ per ce off.
200 cases and over 5 per cen off.

JOS. PICKERING & SONS' SPEC LTIES.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Metal Polishing Pomade, according to size, per dozen	0 20 1 02
Needham's Polishing Paste according to size, pr dozen	0 18 2 81
Furniture Polish, according to size, per dozen	0 20 2 85
Razor Paste, ½ doz. in box	1 02
" in single boxes	1 18
Plate Powder, per box	1 02
Knife Powder, in cannister, per dozen	1 03
Harness Blacking, in boxes, per dozen	1 27 2 20

TO THE WHOLESALE GROCERS & DRUGGISTS OF THE DOMINION OF CANADA.

We take pleasure in announcing that our New Mills are now completed, and we are prepared to fill orders for goods. The capacity of our New Mills is from 250 to 300 barrels per day.

Our specialties, such as DESSICATED WHEAT, DESICCATED ROLLED OATS, ROLLED WHEAT FLAKES, BREAKFAST HOMINY, &c., are improved and put up in handsomely lithographed cartoons. Our GLUTEN FLOUR for Diabetes, BARAVENA MILK FOOD for infants, PREPARED BARLEY, GROATS, PEA FLOUR, &c., are the very choicest, and guaranteed fresh, clean and attractive, healthy, palatable, and nutritious.

We are also manufacturing GRANULATED, STANDARD, & ROLLED OATMEALS, WHEATLETS, SPLIT PEAS, &c., BAKERS' SPECIALTIES, such as GRAHAM FLOUR, RYE FLOUR, WHITE CORN FLOUR, WHOLE WHEAT FLOUR, &c., which are very choice.

THE IRELAND NATIONAL FOOD CO.
(LIMITED.)

OFFICE AND MILLS—109 Cottingham St.—131 to 148 Marlborough Ave. Telephone No. 3629.
Toronto, Dec. 2, 1889.

MITCHELL,
MILLER & CO.
WAREHOUSEMEN,
45 and 81 Front Street East, Toronto.

STORAGE.

Advances made on Staple Merchandise in Store.

SMITH & KEIGHLEY
WHOLESALE GROCERS
AND IMPORTERS OF

East and West India Produce, Mediterranean Fruits, Fancy Groceries, China, Japan and Indian Teas, Porto Rico Molasses and Coffees. New Currants, Raisins, Figs, Dates, Prunes in Bottles, Cases, and Casks.

9 Front St. E., Toronto



TORONTO BUSINESS COLLEGE

Corner Yonge and Shuter Streets, Toronto, Canada.

The Largest, most Complete and Practical Business College, Shorthand Institute, Telegraph School and General English Training Academy in the Dominion.

Individual Instruction given by men of Practical Business ability. Handsome prospectus and circulars mailed by addressing

eow J. M. CROWLY, Manager. NOTE ADDRESS.

C. RICHARDSON & CO.

MANUFACTURERS OF

The Celebrated Bull's Head Brand Pickles,

SAUCES, JAMS, JELLIES,

CANNED FRUITS AND VEGETABLES.

SPECIAL PRICES IN

CANNED TOMATOES.

EVAPORATED APPLES and MAPLE SYRUP

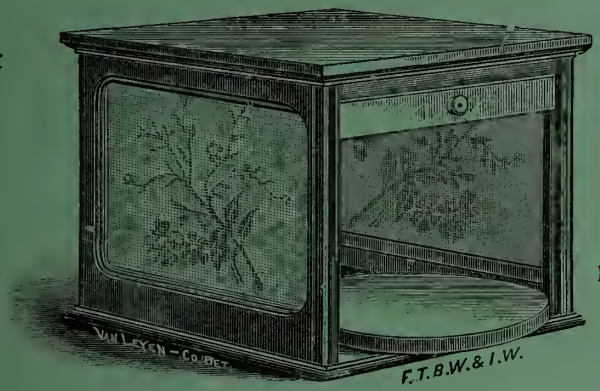
125 River St., Toronto.

BUY A

BRONZE MEDAL

CHEESE SAFE.

Rolling Door, Wire Sides Finely Finished.



20,000 Now in Use. Pays for its Cost In One Month

Sent to any address, charges paid, on receipt of the following prices:—

No. 6, size 26 x 24, wire sides $5 00
No. 6½, size 26 x 24, glass sides..... 5 50
No. 8, size 24 x 22, wire sides.....$4 50
No. 8½, size 24 x 22, glass sides..... 5 00

SOLE AGENTS IN CANADA for the LAMSON CASH RAILWAY SYSTEM.

Over 30,000 stores now using it. Send for prices. STORE FITTINGS, COUNTER RAILINGS, IRON FENCES, and BUILDERS OF IRON WORK. Address all correspondence

BARNUM WIRE AND IRON WORKS, - WALKERVILLE, ONT.

Grocers' Sundries.

OUR SPECIALTIES.

Choice Bird Seed

AND

WASHING COMPOUND.

CORRESPONDENCE SOLICITED.—All our goods are guaranteed, sell well and give the greatest satisfaction.

BART COTTAM

Wholesale Dealer and Manufacturer of

Grocers' Sundries, ---- LONDON, ONT.

LAURENCE GIBB,

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

TORONTO SALT WORKS

128 ADELAIDE STREET EAST.

DEALERS IN AND MANUFACTURERS OF

Table, Dairy & Meat Curing Salts.

Silver Medal Industrial Exhibition, 1888.

We handle Canadian Salts only, which from recent Government tests for Dairy and Meat purposes have proved equal, and in most cases superior to the best Imported Salts of any brand.
Orders promptly filled.





IMPOSSIBLE!

So say Doctors, to say too much in favour of St. Leon Water. It puts down Bright's Disease and Diabetes, as water quenches fire. Cures Indigestion, Dyspepsia, Rheumatism, etc., completely if drank freely and rubbed in the skin.

ST. LEON

Mineral Water Company,

101½ KING STREET W., - - TORONTO.

BREADMAKER'S YEAST

ALWAYS AHEAD.



BREAD made with this Yeast took first prizes at 132 Township and County Fairs in Ontario in 1887, at such places as Flesherton, Markham, Whitby, etc. Over 10,000 ladies have sent us letters and postal cards to say that it is superior to any yeast ever used by them. It makes the lightest, whitest, sweetest and most wholesome bread, buns, rolls and buckwheat cakes. Directions in each package with full instructions.

TAKE NO OTHER. PRICE 5 CENTS.

The Neostyle,

THE BEST DUPLICATING apparatus. 5,000 copies made from one original writing, drawing or music.

GEO. BENGOUGH,

45 King E., Toronto.

Business! Business!

QUEEN CITY BUSINESS COLLEGE,

COR. KING and CHURCH STS.

TORONTO,

Is the best and cheapest place to educate your sons and daughters. Thorough practical **Business, Shorthand** or **English** Education imparted in shortest possible time by our method of "**Individual Instruction.**"

Catalogue mailed free on application.

Jas. DICKSON & CO.,

26 WEST MARKET STREET.

Provision & Commission Merchants.

Eggs, Butter Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

W. BOULTER & SONS,

PICTON, - - ONT.,

PACKERS OF THE CELEBRATED



LION BRAND

Canned Fruits and Vegetables

Every can has a Lion on the label. This label is a guarantee to the consumer that the quality is first-class. Ask your Grocer for the Lion Brand. Do not take any other.

BAY OF QUINTE CANNING FACTORIES,

Head Office: Picton. **Branch: Demorestville.**

JAMES PARK & SON,

PROVISION MERCHANTS

PORK PACKERS,

AND MANUFACTURERS OF PRESERVED MEATS ETC

SPECIALTY.—Imported English Sheep Casings for the Sausage Trade.

41 to 47 St. Lawrence Market, and 95 Front St. E.

TORONTO - ONT.

DULSE.

150 Barrels Good Dulse

FOR SALE BY

JOHN SEALY, 25 & 26 South Wharf,

ST. JOHN, - N.B.

C. H. CATELLI,

PERTHIUS ST., - MONTREAL,

MANUFACTURER OF

MACCARONI,
VERMICELLI,
FARINA, Etc.

STANWAY & BAYLEY,

TORONTO,

Wholesale Agents for Toronto and West.

Ask your Wholesale Grocer for these Goods.

E. P. Breckenridge, Toledo, Ohio, Pres. Edwin Norton, Chicago, Vice-Pres.

W. C. Breckenridge, Resident Manager.

The Norton Manufacturing Co.,

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit Cans, Lard Pails, Paint Pails and Cans, Baking Powder Cans.

Capacity, fifty thousand fruit cans per day.

Sole Agents in Canada for

Norton Bros., "Solder Hemmed" Caps, and Grocers' sample goods, and Haskell's sample cases.

Cor. YORK AND QUEEN Sts.,

HAMILTON, - ONT.

MYRTLE

T. AND B.

CUT AND PLUG

SMOKING TOBACCO.

And "LILY," 10c. Plug.

Manufactured by

GEO. E. TUCKETT & SON

Hamilton, Canada,

And Danville, Virginia.

ROYAL BLACK LEAD

Is the Best and Cheapest Stove Polish Now in Use.

TELLIER, ROTHWELL & CO.

SOLE MAKERS,

Montreal.

Established 1874.

W. H. SMITH

Wholesale Produce

Commission Merchant

186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Produce. Consignments solicited. First-class reference.

R. C. MURDOCH & Co.

Commission

—AND—

Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

29 Church St., Toronto.

TELEPHONE 806.

Edwards' Desiccated Soup

Is far the cheapest and Most Nutritious Food obtainable, its force value as a food being three and a half times that of an equal weight of beef.

[Trademark] GRAVINA [Registered]

(Edwards' Gravy Powder)

Gravina is a fine powder, consisting of Extract of Beef of the finest quality, combined with choice garden vegetables. It is easily soluble, and can be quickly cooked, less than five minutes being sufficient to produce an excellent Gravy or Soup. Cook Book free on application.

FREDK. KING & CO., [Ltd.] Sole Manfrs.

(Contractors to Her Majesty's Government)

BELFAST AND LONDON.

Wholesale Depot: 30 St. Sacrament Street, Montreal.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

VOL. IV. TORONTO AND MONTREAL, MARCH 14, 1890 No. 11

Fac-Simile of Packag.



Registered.

BENSON'S CANADA PREPARED CORN

Superior to any Imported

CORN STARCH.

RELIABLE AND UNIFORM IN QUALITY.

FOR SALE BY EVERY GROCER.

H. A. NELSON & SONS

MANUFACTURERS AND Wholesale Dealers —IN— BROOMS AND WHISKS,

Brushes, Woodenware, Baskets, Cordage, Grocers' Sundries.

MONTREAL, - TORONTO.

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & Co. HALIFAX, N.S. ESTABLISHED 1844. IS THE BEST.

FOR SALE EVERYWHERE. ASK FOR

MOTT'S

M. MASURET & CO.

Wholesale Grocers,

IMPORTERS OF

TEAS, SUGARS, ETC.

94 AND 96 DUNDAS STREET,

LONDON - - - ONT.

Taylor, Scott & Co.

TORONTO.

THE BEST



IS THE CHEAPEST.

Retail Price, 25c.

For sale by all first-class grocers

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

MUNGO CIGARS, EXCEPTIONALLY FINE.

FINE GOODS OUR SPECIALTY.

MADRE E' HIJO (7 SIZES).

EL PADRE AND CABLE.

ALWAYS ASK FOR
—: THE :—
'John Bull'
BRANDS.
MANUFACTURED BY
BRYANT, GIBSON & CO.



AGENCY FOR—
Mott's Chocolates and Cocoas,
Ganong's Lily Chocolates,
Terry's English Bottled Confectionery,
Negre's French Crystallized Fruits

COWAN'S Hygienic Cocoa
COWAN'S COCOA ESSENCE
COWAN'S CHOCOLATES
COWAN'S COFFEES

JNO W. COWAN & Co.
14 AND 16 MINCING LANE
WELLINGTON STREET WEST · · TORONTO





ROYAL YEAST
Is Canada's Favorite Yeast Cakes. 10 years in the market without a complaint of any kind. The only Yeast which has stood the test of time and never made sour, unwholesome bread.
All Grocers sell it.
E. W. GILLETT, M'F'R. TORONTO, ONT. & CHICAGO, ILL.

Needham's Polishing Paste.
"The Favorite."
USED BY HER MAJESTY'S SERVANTS
Gold Medals and Diplomas of Merit at all Exhibitions.
Dazzling Mirror Finish
Sold Everywhere in 5c, 10c, 15c, 20c & 25c Tins
The reputation of nearly a century as the most reliable preparation for Cleaning and Brilliantly Polishing BRASS, COPPER, TIN, BRITANNIA METAL, PLATINOID, etc.
Inventors and Sole Manufacturers, JOSEPH PICKERING & SONS, Sheffield.
Pickering's Furniture Polish, Plate Powder, Knife Powder, Brunswick Black, Razor Paste, Metal Polishing Pomade (Red), Ye Olde Oak Furnishing Paste.
T. E. CLATWORTHY, Sole Agt. in Canada, 34 Church St. Toronto.

EMBRO OATMEAL MILLS.
—:o:—
D. R. ROSS, - - EMBRO, ONT.
—:o:—
A CHOICE QUALITY OF
Roller, Standard and Granulated
Oatmeal
IN BARRELS, HALF BARRELS OR BAGS.
Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads orless quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders.

IMPERIAL
CREAM TARTAR
TRADE MARK
BAKING POWDER
PUREST, STRONGEST, BEST,
CONTAINS NO
Alum, Ammonia, Lime, Phosphates,
OR ANY INJURIOUS SUBSTANCE.
E. W. GILLETT, TORONTO, ONT. CHICAGO, ILL.
MANUFACTURER OF
THE CELEBRATED ROYAL YEAST CAKES.



IMPOSSIBLE!
So say Doctors, to say too much in favour of St. Leon Water. It puts down Bright's Disease and Diabetes, as water quenches fire. Cures Indigestion, Dyspepsia, Rheumatism, etc., completely if drank freely and rubbed in the skin.
ST. LEON
Mineral Water Company,
101½ KING STREET W., · · TORONTO.

Business! Business!
QUEEN CITY BUSINESS COLLEGE,
COR. KING and CHURCH STS.
TORONTO,
Is the best and cheapest place to educate your sons and daughters. Thorough practical Business, Shorthand or English Education imparted in shortest possible time by our method of "Individual Instruction."
Catalogue mailed free on application.

A. HAAZ. C. DE CARTERET.
A. HAAZ & CO.,
Bonded Manufacturers of
Honey Dew, White Wine, Malt and Cider
VINEGARS.
74 Bagot Street, - Kingston, Ont

CONDENSED ADVERTISEMENTS
INSERTED IN THE
CANADIAN GROCER
—AND—
General Storekeeper
At one cent per word. Give better results than in any other paper.
SITUATIONS VACANT, SITUATIONS WANTED,
BUSINESS WANTED, BUSINESS FOR SALE.
ARTICLES WANTED OR FOR SALE.

ORDER A CASE OF
OCEAN WAVE BAKING POWDER
From your Wholesale Grocer.
Sells itself after One Trial. Prices Current

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

THE GROCER PUBLISHING CO. (LTD.)
J. B. McLEAN, SEC.-TREAS.

115 ST. FRANCOIS XAVIER STREET, MONTREAL.

6 WELLINGTON STREET WEST, TORONTO.

Vol. IV. TORONTO AND MONTREAL, MARCH 14, 1890. No. 11

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

OUR MONTREAL OFFICE.

Our Montreal Office is located at 115 St. Francois Xavier St. Our representative, Mr. Hugh C. McLean, will be pleased to have subscribers and advertisers call upon him there. He will also pay special attention to gathering business items and attending generally to the interests of this paper.

CORRECTIONS.

The article in last week's issue upon "The Lard Question," got into the hands of our readers before it was finally revised by the proof-reader. There are, therefore, some corrections to be made. The second word in that article is "impost," not "import." The comma after the word "percentage" in the first paragraph, should have been placed two words forward, that is, after the word "lard." In the second paragraph, the word "succeeded" should have been deleted. Near the end of the fourth paragraph read "150 pounds" for "50 pounds." At the end of the fifth paragraph "582,000 hogs" should have been "122,000 hogs."

WET STOCK IN WHOLESALE GROCERIES.

In this city, the number of wholesale grocery firms which carry liquor-stocks, has been growing smaller by degrees for several years back. In the old days liquors were almost as much a complement of a wholesale stock as were sugars. Nearly every wholesale grocer kept them. Now, the rule and the exception have shifted into the old positions of each other, and the few are on the side of the dealers who do not sell liquor. Twenty-five years ago, A. M. Smith & Co., were the only wholesalers who dealt solely in dry groceries. Of the firms constituted since their time and yet existing, the following began and have continued without liquor-stocks:—Messrs. Smith & Keighley, Warren Bros. & Boomer, Sloan & Crowther, Eby, Blain & Co., H. P. Eckardt & Co., and James Lumbers. Of existing firms that started with liquor-stocks the following firms have since given them up:—Messrs. J. Kinnear & Co., and Davidson & Hay. There are now but three wholesale firms in Toronto which carry both wet and dry groceries:—Messrs. Perkins, Ince & Co., Frank Smith & Co., and J. W. Lang & Co.

The reasons for this retreat from the trade in liquor, must have had weight in proportion to so general an effect. One reason is that the cares of a strictly dry-grocery wholesale trade have been growing until they are now considered large enough to occupy the wholesalers' undivided attention. There is a greater extent of trade to be looked after, and as the machinery of business becomes more complex, as system is developed, the liquor department gradually comes to be dropped and relegated by the usage of trade to purely wholesale dealers in spirits. Also, liquor is a class of stock in which there is a special risk, and is important enough to engage all the attention of the trader. Some wholesalers were led to drop or avoid the business by other than economical considerations. The keeping of the stock was found to be demoralizing in some respects, as customers and hands were both liable to ill effects from testing mixed samples. The chief reason, however, appears to lie in the facility with which whiskies, and malted liquors could be got by retailers from the breweries and distilleries. By taking ten barrels the retailer could get the same discount from the brewer as the wholesaler could. Two or more retailers by massing their orders could then get as good terms as the wholesaler, and therefore the trade got more and more out of the habit of buying their liquor at wholesale groceries. Some wholesalers finally came to ship all their orders directly from the manufactories. Also, the carrying of the Scott Act throughout so large a part of Ontario was hard on the wine and fine liquor trade, and made the keeping of such stock less profitable to the grocer. Then, too, the drinking habit appears to be on the decline in the country. The old class of respectable home drinkers is dying out, and the bulk of the drinking nowadays is done at the bar.

The local firms which now handle liquoss deal more especially in the finer and more expensive brands. Little or no native liquors are carried in stock.

THE TOBACCO EXCISE.

We intimated to our readers a fortnight ago that the wholesale trade were expecting a removal or a reduction of the present inland revenue duty on tobacco. The basis of that expectation, as we then pointed out, is the reasonable certainty that the United States government will make the manufacture of tobacco in their country absolutely free. There is a strong opposition to this proposal from the large United States manufacturers, who aim to keep their smaller brethren out of the market, and who find the present excise a protection to established brands. It is unlikely, however, that the hostility of the manufacturers' ring will even delay, much less withstand, the abolition of the duty.

The reason why the removal of the United States excise is expected to be attended by at least a reduction in ours, was mentioned in our former article. That reason, namely, the discouragement of smuggling, has influenced other changes made in late years in our tobacco excise. Shortly after the establishment of the present national policy the inland revenue duty on tobacco in this country was lowered from 20c. to 12c. per pound, for the reason that a similar reduction had been made in the United States. The excise remained twelve cents a pound until about 1886, when it was again raised to twenty cents. That change was made solely from revenue considerations, as the country had just been at the expense of suppressing the Saskatchewan rebellion, and luxuries had to be taxed to pay off that expense.

Before that addition was made to the inland revenue tax on tobacco, the report that it would be made stimulated tobacco buying as much as the prospect of a reduction now discourages it. The duty has continued to be twenty cents up to the present. In the meantime the American Government had still further lightened their excise, going from twelve to eight cents, at the latter of which taxes it has remained for three years. During the last three years, therefore, there has been enough temptation to encourage smuggling, in the difference between twenty and eight cents. The American maker can produce tobacco cheaper by twelve cents a pound as an excise difference. If he have any other advantages in the cost of production, there must be a fine margin for the smuggler in the difference.

Of course, if there were only legitimate trade between the United States and ourselves to be guarded against, we have already ample protection in a Customs duty of twelve and one half per cent. ad valorem, and twenty cents a pound specific duty.

The revenue demand for twenty cents a pound on tobacco is now past, and there is little doubt that the excise will be made simply a buoyant duty. As a superfluity, no doubt tobacco should bear a rather heavy tax, but that tax should be adjusted in every case with alterations made by the Americans, as a precaution against smuggling. The cheapening of tobacco, will no doubt increase trade, as consumption will grow inverse proportion to the price.

MR. H. A. COLLINS' SETTLEMENT.

At the meeting of Mr. Collins' creditors a week ago last Monday evening a settlement was effected, whereby he will be enabled to resume business. Mr. Collins, himself, made no offer, in fact did not appear at the meeting until he was expressly sent for, and then would make no overtures for the redemption of his assets. He stated that he was not in a position to make an offer that he could expect to be accepted. There was nothing for it, therefore, but for the creditors either to take the initiative in proposing terms, or to wind up the estate. They took the former course. A committee of three conferred with Mr. Collins apart, and induced him to accede to a proposal which their colleagues had assented to. By that proposal Mr. Collins agreed to pay $400 for the old stock and $300 for the shop fixtures ; for the good stock he engaged to give 40c. in the dollar, and 50c. in the dollar for the good debts. These terms are equivalent to about 14c. in the dollar of his liabilities, taking as the basis of them the statement the assignee was able to extricate from the books. The aggregate of the claims, however, is expected to be further swollen by amounts, not included in the statement, that have appeared to the credit of his wife. If these additional claims are sworn to, the proportion to the dollar that is to be paid will fall short of 14c.

Neither in the failure nor in the representations of the insolvent is there any sign o dishonest intent. The claims of his wife, so far from being fictitious, are believed by the assignee to be considerably underestimated Rents, and income from other sources that were indisputably hers, went into the business at various stages, and a record of them was derivable from the books.

While the facts exonerate Mr. Collins from any suspicion of fraud, there is yet abundant comment to be ravelled from them, which is not to his credit as a business man. One of the facts which throws a good deal of light upon the secret of the failure, has been hinted at in the remark above, that his wife's claim is more than it appeared from a careful examination of the books to be. It was almost impossible to be led, by the most searching scrutiny of the books, to any conclusion that could be regarded as final. An accountant could not examine them and feel satisfied when he was through, that he would not have to amend many deductions he had made from them. The books in fact were in a horrible state. As premises from which to proceed to survey a man's business position they could not well be worse. They were full of quagmires. In the wretched state of his book-keeping, then, is to be found one of the causes of Mr. Collins' failure. His books afforded him no readily-accessible information about his position, and consequently gave him no warning. If they had, the present failure might not have been, or might have been less disastrous.

Another fact which stands boldly out on the face of the statement of his assets, is that Mr. Collins was a poor collector. His book debts amounted altogether to about seventeen thousand dollars. This is rather staggering to staid economical business ideas about the way a retailer should do business in this age in a large city. But when it is further considered that of these debts only seven thousand dollars odd are classed as good, our astonishment grows. That a city retailer should have on his books above ten thousand dollars of debts that cannot be called good, is surely a reproach to his business methods. Carelessness and good-heartedness appear to lie at the bottom of this state of things, and it has been often stated lately that Mr. Collins was a difficult man to get an account from. People sometimes had to insist on his rendering a statement of their indebtedness to him. This will never do. If a man is a slack collector, or if he is an indiscriminating creditor, it will soon be plainly demonstrated to himself that he is an incapable business man.

It has also been stated that Mr. Collins was not in the habit of taking stock. That is not unlikely. Such neglect, indeed, might reasonably be looked for as the natural accompaniment of the slipshod book-keeping the investigation has disclosed. A man's affairs will drift always in the same direction, and that is towards loss, if he does not often make an examination of them through a stock inventory.

The analysis of Mr. Collins' failure, then, brings us directly to faults in his book-keeping, in his collecting, and in his stock-taking. These faults are kindred ones, and that of which they are the offspring is either inability to appreciate, or lack of will to practise, Method.

A SUBURBAN TALE.

On Saturday afternoon we visited in the outskirts of the city a grocery we had never been in before. We found the proprietor seated, in the midst of rural plenty, upon the head of a salt-barrel. His response to our polite salutation was tardy, and rather lacking in heartiness. The rural plenty adverted to, consisted chiefly of products wrung by horny-handed toil from the niggard earth—such as beans, potatoes, onions, etc.—and of the plunder of orchards and the spoil of hens' nests. With our usual felicity in the ready choice of a topic, we boldly launched into the appropriate subject of Suburban Trade, hoping to bear this taciturn man upon the tide of our enthusiasm. There are many openings in this large subject, into which a person of wide mental vision is apt to be led, and we felt when we got through that our discourse had traversed every by-way in it. One aspect of the question on which we dwelt with special earnestness was the unique advantage of the suburban dealer's situation. He stood with one foot, as it were, in the city and the other in the country. He saw the best of each class of community. Further, occupying, as he did, one of the outposts of the city's trade, he had his pick of the choicest country products, as he was able to intercept the caravans of trade which daily sought the metropolis. Our reference to this was in compliment to the stock of farm products which lay in barbaric profusion about the grocery floor. We also touched upon the superior opportunity the suburban grocer had to study the artless Arcadian honesty of the yeoman, whose toil kept the world in teeming plenty.

We had got ourself into a glow upon the subject, and found tears in our eyes when we concluded. This latter overflow of soul was not entirely due to our feelings getting the mastery of us. We have a generous heart, but the lachrymal affection alluded to, was probably owing in part to another cause which we will here refer to. To give an aroma to the conversation in which he seemed to take scarcely the part even of a hearer, the grocer had passed the while in carving a large onion which lay in his ample palm. From time to time he would convey sections

of the bulb on the point of his keen blade to his mouth. The subtle essence would no doubt navigate the ambient intervening air and get into our eyes. It was to this fact we attributed some share of the pathos we exhibited. In connection with this matter we might also say, that we were slightly disconcerted by the rapt intentness and great deliberation with which the man sliced the onion, seemingly at pains to bring each segment between exactly parallel lines. Our arder and buoyancy evoked no answering palpitation in our hearer's manner. He grinned once when we referred to the absence of guile in the agricultural character.

Our remarks were followed by a lengthy pause, during which we cooled down, and watched the grocer reach what may be termed the antarctic circle of the onion to his mouth, wipe his knife on his trousers, slowly crush the onion between his molars, and finally get off the barrel. He left us for a few minutes, and then returned with an iron spike weighing about four pounds, and about eight inches in length. He placed it in our hands. We scrutinized it a few seconds, and then a flood of early recollections burst in upon our pondering, and the fact was laid bare before us that this was a harrow-tooth. In the dental outfit of which this had formed a part there was now only a crevice. This harrow-tooth held, in the magnetic halo which encircled it, an interesting history, which the grocer related in a very cold-blooded manner. Here it is :—

On a cold morning in the month of February, 1884, a man supposed to be a York county granger, had called at the grocery on his way to the city and sold his only turkey. The bird was evidently of the sterner sex and of the game breed, that race so celebrated for bone, muscle, and fighting prowess. It seemed to be past the meridian of life, yet it weighed well, and as the grocer had bought it at a cent per pound below the current price, he was satisfied. Turkeys were scarce, yet time rolled on and this one stayed. The grocer at last marked the price down two cents, and pinned upon the carcass the date of birth, candidly acknowledging that the bird was an adult. The weather grew soft, the turkey became "high,' and the grocer, seeing no prospect of a customer, concluded to bring it to his own table. The carving of it turned out to be a job that the best surgical skill might not accomplish under an hour. The grocer toiled, the family waited in hungry suspense. One joint was met that the carver could not sunder, although the turkey had been boiled, out of respect to its age. At last the blade of the carving-knife snapped. The grocer investigated, and, reader, he found the harrow-tooth firmly embedded in the trunk.

The story was told. The grocer picked up another onion, we sidled to the door and gently let ourselves out We walked home in the gloaming, pensively trying to recover our shattered faith in the simplicity of the Canadian agriculturist.

MEETING OF THE TORONTO RETAILERS' ASSOCIATION.

The monthly meeting of the Toronto Retail Grocers' Association was held in their rooms in Shaftsbury Hall on Monday evening. The President, Mr. R. Mills was in the chair. The following other members were present: Messrs. Gibson, Thackray, Berwick, Barron, Saunders, McCulloch, Butcher, Calhoun, Lindsay, Dowsell, Roberts, Clarke F. Britton, Wm. Britton, Ratcliffe.

The minutes of last meeting were read and adopted. The roll-call found all the officers but the Treasurer present.

NEW MEMBERS.

Upon the motion of the Secretary, seconded by Mr. Clarke, the following grocers proposed at the last meeting were duly elected: Messrs. Patterson, St. Patrick st., McCleary, College st., Sinclair & Co., Baldwin st., and Graham, Spadina Avenue. The following new members were proposed by Mr. Thackray: Messrs. Blood, Church st., Rutter, College st., and Stewart, Gerrard st.; and these by Mr. Dowsell: Messrs. Munro, Wellesley st., and Noble, Wilton Avenue. Upon the motion of Mr. Thackray, seconded by Mr. McCulloch, the rules were suspended in the case of the first three, and a similar resolution was carried in the case of the last two upon the motion of Mr. Dowsell and Mr. Barron. The five proposed members were then elected. The secretary also nominated Mr. Armitage, of Shuter st., who will be a candidate for election at the next meeting.

THE MARKET BY-LAW

Mr. Gibson reported for the committee charged with the recommendation of an amendment to, and the more stringent enforcement of the market by-law. Mr. Gibson said that Mr. Awde had written to Ottawa for information concerning the legal procedure to be followed concerning certain products that will not hold weight. The reply from Ottawa stated that the question would be considered. Mr. Gibson felt sure of the sincerity of the Inspector in the interests of fair trade, as only last week the latter had seized a load of light weight potatoes, and had prosecuted the owner.

Mr. Thackray mentioned that he had a copy of the Weights and Measures Act to which reference was open to any of the members. In this measure the weight of a bushel is defined and also the size of a bag, but that the weight of the contents of a bag was not stated.

Mr. Clarke said that the Inspector had informed him that many peddlers would buy one license, and on the strength of that put two or three, or even more, wagons on the city streets. He thought the fee should be $100.

Mr. Butcher inquired, if as potatoes are lighter in winter than they are in autumn, it is legally necessary to have the contents of a bag weigh 90 pounds at all seasons. It appeared to be the sense of the meeting that it was.

Mr. Gibson said that the Inspector looked upon the law as requiring 90 pounds to the bag at all times. This view had been supported by more than one decision of the Police Magistrate, and the Inspector intended to proceed upon it. Mr. Gibson said everything should be sold by weight as in the Old Country, and in this opinion the informal expression of the meeting was with him.

Mr. Barron remarked that anyone who brought grain to the market would have to sell it by weight measure and not space measure.

Mr. F. Britton gave two instances of the 90 pound weight of bags being maintained by law. A year ago two grocers, one a member of this Association, offered potatoes to the public at less than car prices. A third grocer, realizing that he could get potatoes from one of these cheaper than elsewhere, went to one of them and bought ten bags. He found each bag from 10 to 15 pounds short of 90 pounds' weight. Upon this ground he was able to force the seller to take them back. Also when Mr. McNab was police magistrate, a man named Lewis was brought before him and had his potatoes confiscated because they were in bags not containing 90 lbs.

The President said that what the Association wanted was the posting of the weights, etc., at the market gate. The same committee will remain in communication with Mr. Awde.

CIVIL SERVICE DEBTORS.

The Secretary reported for the committee which had this matter in charge. The Secretary of the Bakers' Association had replied to the committee's overture for joint action by saying that the bakers would not meet until about the same time as the Grocers' Association would,and that he could not say whether the Bakers' Association would cooperate, but thought they would. The Tailors' Association had not yet sent a reply. The matter was left in the hands of the same committee to await the answers of trade associations communicated with.

THE HALL COMMITTEE.

Mr. President reported that the only place the committee had been able to find had been in Richmond St. Hall. There there were three available rooms. One was the room now held by the Young Liberal Conservative Association, which was expected soon to be vacant. This was on second floor, and could be had for $3.50 per month. Another was on the third floor and could be had for $2.25 a month. The third room is on the first floor where the Bakers' Association meets, which was $1.50 per month.

After some discussion, during which the present meeting place was criticised as

noisy, on account of the street cars, and the turmoil in other rooms of the building; and the quieter situation, and the fact that all the rooms were carpeted in Richmond Hall, it was moved by Mr. Clarke, and seconded by Mr. Calhoun, that the Association take the third story room in Richmond Hall. This motion was carried on a vote of six to five. This not being considered nearly enough unanimous, the Chairman's declaration that the motion was carried was withheld, with the consent of the mover and seconder. It was then concluded that the members should examine Richmond Hall at the close of the meeting.

THE DELINQUENT LIST.

Mr. Thackray said that the three months during which he had been commissioned to keep a delinquent list were now up, and he appeared before them to recommend that the Association should empower him to continue for another three months, as he felt the scheme, itself, now made a plea for its continuance. He had listed 327 names, and had got an aggregate of above $6,000 of bad debts. The list had been, he knew, the means of many delinquents paying their debts, as grocers had notified debtors that their names would be sent. The Secretary further sought authority to extend the system, so as to embrace letters to be written and put at the service of members for dunning. As to the reporting feature of the scheme he believed that to be specially good, as he had been asked many times for reports of particular persons, their reasons for being delinquents, the extent to which they were, etc., etc. Many members had asked that letters be written to persons, stating that their names had been reported and would be listed if payment were not promptly made. He asked power of the Association to make this use of the scheme. As to new members, he added that more had been brought into the Association since the list started than were throughout all last year. He would, also, suggest that all lists be consolidated every three months, so that the annual may be simply four sheets.

Mr. Clarke moved, and Mr. Calhoun seconded, that the Treasurer be drawn upon for $50 to continue the delinquent list, and that the details proposed by the Secretary be settled by the Executive Committee. The motion was carried.

Mr. Thackray presented an account for $3.50 for stationery which was passed.

COMMUNICATIONS.

Two communications were received from towns in British Columbia, asking for information of the constitution and workings of the Association. Another communication from Washington, Indiana, was sent by the Merchants' Protective Association, asking for particulars of the dead beat list, and stating that the difficulty they found in making one was that the people had legal redress if they were listed. The Secretary had answered these communications, giving the desired information, and had advised the Washington correspondent that if such details were taken into the Toronto scheme as appeared in the constitution of the Protective Association, that this Association would be likely to have to stand action for blackmail under our laws.

The Morse Soap Company had replied to the Association's information that their soap was being sold irregularly, that they were obliged for the notice and would immediately put a stop to the practice. The Secretary was instructed to acknowledge receipt of their letter and express the satisfaction of the Association with its contents.

A letter was read from the Acting President of the Hospital for sick children, acknowledging receipt of the Association's donation of $20.

A communication was read from the representative of the Mercantile Protective Method, which he is seeking to establish in Toronto. The representative, himself, was introduced to the meeting, but as the hour was late, he was asked to defer, till another meeting, the explanation of his scheme.

PEDDLERS' LICENSE.

Mr. F. Britton would have the Association test the right of peddlers to use more than one wagon, or more than one basket on the same license ; also, to sell from fictitious measures.

Mr. Saunders knew a peddler who had four baskets circulating on the one license.

Mr. Calhoun held that the license fee should bo doubled.

Mr. Gibson said he was sure the Council was favorable to the grocers' claims. Every peddler should wear a badge, numbered, and if found upon more than one wearer the law should be enforced. Also, no two or three persons should be allowed to work on the same wagon. The citizens are sick of the nuisance of peddlers calling upon them, and the Council could be induced, he thought, to see that there was nothing lax about the granting of licenses.

Mr. Berwick had chased a peddler from his door the other day, and then the fellow returned as soon as Mr. B. had gone down town.

Mr. Calhoun said he knew one peddler who would call and take orders for things he did not carry, but would engage to deliver them. This man keeps a store.

Mr. Gibson said the Association should first find out what it wanted and then detail committees of two members to wait on each alderman on the Markets and Health Committee.

Moved by Mr. Clarke, seconded by Mr. Calhoun, that the whole matter be left in hands of Executive Committee.—Carried.

It was also moved by Mr. Barron, and seconded by Mr. Berwick, that the Secretary communicate with some other Canadian and American cities, to learn their customs on the peddling question.—Carried.

The meeting was then adjounded, and the members repaired to Richmond Hall. After examining the three rooms, the members indicated by a show of hands that they were favorable to the room in the third story being engaged for next meeting at $2.25 per month.



W. Hodder, a Winnipeg grocer, has gone, leaving a number of creditors behind.

A dressed hog weighing 480 lbs. is one of the attractions of an Ingersoll butcher shop.

Mr. J. H. Baker, merchant, Oro Station, is about to return to Hawkstone, where he fomerly did business.

Mr. W. P. Hitchcock, merchant of Wingham, underwent a successful surgical operation performed by Dr. Wishart at the City Hospital, London, Ont.

Miss Madge Marshall, daughter of William Marshall, of the Hamilton vinegar works, was married on the 6th inst. to Chas. D. Wolfkill, of the Hamilton Bridge and Tool Company.

William Lapp, cheesemaker, Mariposa factory, died on Saturday, after an ilness of three weeks. Congestion of the lungs brought on by an attack of la grippe was the cause of death.

The employes of Mr. Jas. Lumbers' wholesale grocery, Toronto, presented Mr. Wm. Hastings, one of their number, with a handsome gold headed cane on the occasion of his retiring from active business life.

The Strathroy Board of Trade is agitating for the establishment of a canning factory in that town. It wants the Council to buy the Van Staden property and present it as a bonus to some enterprising cannery.

The other night the premises of John McFarlane, grocer, Fenelon Falls, were entered by burglars, and $156 in cash stolen, tax money left with him by residents of the township to be called for by the collector.

Mr. John Pennock, formerly head clerk in Messrs. Hamilton & Huether's general store, Walkerton, has accepted a good position offered him by Mr. John Hamilton in Gravenhurst.

James Lilley, grocer, Ross st, St Thomas, fell while descending from his hay loft on Friday evening and srruck on his head and shoulders on the stable floor, where he was found unconscious. Dr. Luton found him suffering from a concussion of the brain, which he regards, however, as not absolutely dangerous.

Mr. J. E. Snider, of Toronto, waited on Mr. M. Bowell and Mr. G. E. Foster the other day. He proposes to start a canned soup factory, and in order to render this practicable asks that the present duty of two cents a pound on raw tomatoes be increased, and that of twenty per cent. on imported canned soup be also increased.

Durham Creamery Company have decided to rent or sell their building and plant.

There is a grand opportunity for any man to get a good business in that line on reasonable terms, or if the farmers of the section study their own interest they can easily get the running of the concern in their own hands and make a good thing of it. Let them all pull together and make butter a specialty.

One afternoon last week a convention of the prominent egg buyers of Eastern Ontario and representatives of leading American houses was held at Brockville, when a number of questions affecting the trade were discussed.

For some time past Mr. Robt. T. Lidahan, a St. James street grocer, Montreal, has been suspecting one of his clerks, Alphonse Delorme, aged 28, of taking his patron's money. He gave the case to Detectives Bullen and Barret, and on Saturday the officers sent several persons to the store in question with marked money. The young man fell into the trap and in a very short time he was on his way to the police station.

The answer, published in our last issue, of the Montreal Board of Trade to the proposal of the dry goods section of the Toronto Board of Trade further to shorten the limit of credit, was discussed at a latter meeting of the Toronto dry goods section. A committee of that body consisting of Mr. S. Caldecott, Mr. J. Knox, Hamilton, J. S. McMaster, and Andrew Darling was appointed to look into details and canvass the trade. At the next meeting the question of composition and insurance of bankrupt stock will be taken up.

In a circular to the trade, Messrs. J. T. Young & Co. give some useful points on the preparation of butter for shipping. We here copy the hints and commend them to the consideration and practice of our readers:

"Sort your butter in, say three grades, Nos. 1, 2, and 3, then take some cheese cloth bleached, and nicely washed out. Do up each roll separately; do not spare the cloth, still, use no more than is required to cover the butter. Then do it up in baskets or small boxes, not having any one box weighing more than one hundred pounds—less than that is better. Use cotton not paper for the inside of the box. Mark the grade on the outside of the box or handle of the basket and ship per freight or express to us. By attending to these directions it will, we think, be money in your pocket."

At the Winnepig retail merchants' convention it was decided to make every effort to abolish the credit system and transact business purely on cash principles. Strong resolutions were also passed against the insurance companies now doing business in Manitoba, it being contended that they were making fortunes unjustly out of the merchants by charging exorbitant rates. It was decided to ask eastern companies not having representatives in Winnipeg to enter competition, and the merchants would pledge themselves to give competing companies all their risks. If no competitors can be found it is proposed to establish a co-operative company. A committee was appointed to wait on the legislature asking for legislation to regulate insurance companies, and also to abolish the obnoxious exemption Act, which, several speakers alleged, made dead beats of debtors. The convention adjourned to reassemble next September.

The Barnum Wire and Iron Works Co., Walkerville, have now in the press a General Catalogue, which will be ready for distribution among the trade by the tenth of April. The work is to be on a magnificent scale, containing an immense amount of matter that is available now to the trade only by postal enquiry, or by reference to many sources. It is expected to be the largest catalogue volume yet issued, and will embrace lines of architectural goods, of iron work, and hardware articles. A copy will be sent to every hardware dealer. If any dealer has been missed in the distribution, all he has to do is to notify the firm of the fact and he will be furnished with a copy. The Barnum Wire and Iron Works Co., are now prepared to fill orders for screen doors and spring hinges, as they are proprietors of the latest patents for improved makes. They invite correspondence.

"GOING ON THE ROAD."

At this time of the year many young men are preparing to make their maiden commercial trip, and the ambitious young man, especially he who chooses a commercial life, sooner or later desires to go "on the road."

It would be well for our young friends to bear in mind on this their first trip that to be a successful traveller requires special qualities; to sell a sufficient number of goods to make a trip pay means hard work with innumerable perplexities. Good salesmen invariably command high salaries, which means years of experience; not an occasional trip at convenient intervals, but with the important requisites, sticking to business and perseverence.

The first venture is always a memorable one. If a young man, on his return, after an absence of six weeks, was sent by his employer over the same territory, without giving him time to vent his feeling and relate successes and failures, he would immediately give up and think his lot almost unbearable.

The first impression, for a time is pleasant, but somewhat troublesome to the novice, meeting as he does new faces, treated, to be sure, as a gentleman, but with a coldness always evident in new acquaintances. Again, though this young man has qualities which may insure his ultimate success, the fact that he is meeting those to whom in the future he is to sell goods, and must, therefore, make a good impression, keeps his mental faculties working vigorously, expanding all his powers, at the same time laying a foundation for his second trip.

Traveling men may be classified, the high-salaried, men of experience, these, of course, are experts in their lines, receiving orders regulated largely by the demand.

The second class, known as the "boys," are the lively element. "Good fellows," never lacking friends, of course, at them much of the approbium is cast; naturally they need watching, and pushing them occasionally aids in holding trade, and aggressive competition keeping them wide-awake.

The so-called striplings belong to the next class, known as the young men. Many a sermon has been well-directed to these aspiring youths, who need about as much energy to avoid temptation as they do to dispose of goods. Because a few who somewhat vilify their lives travelling, it has caused such expressions as "Beware of traveling men." Those are not, however, the successful salesmen, nor, as a rule, do they represent first-class houses.

Look out for the commercial traveler who does not adhere to all commandments essential to an upright life. The ambitious young man, then, who keeps in mind a few simple requirements to be known as a gentleman, will never "lose his grip," and in a short time will be among those who are to figure largely as the successful American merchants.—American Merchant.

PRICES OF SUGAR.

The following are the wholesale prices of sugar and the prices which retailers should get at the time of going to press :—

	WHOLESALE.	RETAIL.
Granulated, 1 to 15 bbls	7¼c.	8c.
" 15 bbls and over	7⅛	
Paris lumps, boxes.	7¾	8½
Extra ground, bbls	8⅛	9
" " boxes and less than bbls	8⅜	
Powdered H., bbls	7⅜	8 to 8½
" less than bbls	7⅝	



Home Made

Marmalade

JAMS, JELLIES

PACKED BY

Alexander Cairns, Paisley, Scotland.

BLAIKLOCK BROS, Agents,
17 Common St., MONTREAL.

These goods are guaranteed to be of the very finest quality, and are specially supplied to Her Majesty The Queen. To be obtained from all first-class grocers.

TORONTO AGENTS:—Steel, Hayter & Co

SUNLIGHT SOAP

LARGEST SALE IN THE WORLD

Winner of THREE GOLD MEDALS in 1889---Paris, France, Ghent, Belgium, and Ottawa, Canada.

The Wide-Awake Grocer, even if he gets a smaller profit out of SUNLIGHT Soap than he does out of Inferior Soaps, recognizes the fact that the increased volume of business done by reason of keeping the BEST article, more than compensates for the smaller profit. The aim of every Grocer should be, to earn a reputation for selling THE BEST.

CANADIAN HEAD OFFICE:
77 ST. JAMES STREET, MONTREAL.

Ontario District Agent:
WALTER STARK, 62 Front Street East, Toronto.

THE BADGEROW-FALCONER VINEGAR CO.

So much care being required in the manufacture of vinegar, it is of the greatest importance to the consuming public, that they shall know by whom such an article is made and that the manufacturers are thoroughly reputable and reliable. With the assistance of efficient workmen, thoroughly practised in the latest developements of science and chemistry, as applied to the production of choice and high-class vinegar, the Badgerow-Falconer Bonded Vinegar Manufacturing Company are able to put upon the market fine and high-class grades of vinegars, guaranteed wholesome in every respect and free from all foreign acids. They are able to manufacture some of the finest vinegar ever offered to the public. It is admitted that The Badgerow-Falconer Co.'s vinegars are very largely used for pickling purposes, as they put up some special grades for that trade. Having been made from the best quality of spirits only, no acids used, with the most scrupulous care and cleanliness, manufactured in bond, and put up under the personal supervision of an Excise officer, resident on their works, it cheerfully invites comparison with other brands. They are dealers and manufacturers of the following grades of vinegars: Bordeaux, Tarragona, Triple, Patra Pickling Honey, Fruit, Malt, Cider, Raspberry, and their celebrated Crystal Brands of White Wine, Toilet and Methylated Spirits, also sell the John O'Groat Bottled Malt, for which there is a constantly increasing demand.

Mr. A. H. Badgerow, the senior partner of the firm, is a gentleman of good sound business integrity and push, and is well known. Mr. Falconer, who travels the road himself, is very well known to the business public, having travelled for a number of years. Together, they are a team pretty hard to beat. The firm are now actively engaged enlarging their works.

The Inland Revenue Department has recently issued bulletin of about thirty pages which is devoted exclusively to the subject of baking powder and which shows that the majority of the goods in the market are adulterated and unfit for use. Prof. A. McGill, who has had charge of this important work for the Government, says that "imperial baking power is an excellent baking powder." A word to the sensible housekeeper should be suffcieut.

CHARTERED BANKS.

The following is a list of the banks in Canada acting under a Dominion Government Charter:

ONTARIO.

Bank of Toronto.	Imp'l Bank of Canada.
Can. Bank of Com'erce.	Traders' do
Dominion Bank.	Bank of Hamilton.
Ontario Bank.	Bank of Ottawa.
Standard Bank.	Western Bank of Can.

QUEBEC.

Bank of Montreal.	Merchants Bank of Can
Bank of B. N. America.	Banque Nationale.
Banque du Peuple.	Quebec Bank.
Banque Jacques Cartier	Union Bank of Canada.
Banque Ville Marie.	Banque de St. Jean.
Banque d'Hochelaga.	Banq de St. Hyacinthe.
Molson's Bank.	East. Townships Bank

NOVA SCOTIA.

Bank of Nova Scotia.	Halifax Banking Co.
Mer. Bank of Halifax.	Bank of Yarmouth.
People's Bank do	Exch. B'k of Yarmouth
Union Bank do	Com'l B'k of Windsor.

NEW BRUNSWICK.

Bank of N. Brunswick. | People's Bank.
St. Stephen's Bank.

MANITOBA.

Commercial Bank of Manitoba.

BRITISH COLUMBIA.

Bank of British Columbia.

Soap and water are cheap, but soil on goods is expensive.

A customer secured is a promise of greater sal ary in time.

EDWARD ADAMS & CO.

ESTABLISHED 1846.

Wholesale Grocers and Importers of

TEAS,
SUGARS,
COFFEES,
Tobaccos, Wines and Spirits

95 & 97 Dundas St., London, Ont.

Eby, Blain & Co.

DIRECT IMPORTERS

—OF—

Teas, Coffees,
Sugars, Spices

—AND—

MEDITERRANEAN PRODUCTS.

CORNER FRONT AND SCOTT STS., TORONTO.

A. H. BADGEROW. JAS. H. FALCONER.

The Badgerow-Falconer
Bonded Vinegar Manufacturing Company

Highest Medal Award Toronto Exhibition.

Telephone 1261 69 & 81 Jarvis St., Toronto.

T. KINNEAR & CO.

Wholesale Grocers, Importers of

TEAS,
SUGARS,
ETC.

47 Front St. East,
TORONTO, ONT.

DAVIDSON & HAY
Wholesale Grocers,
36 Yonge Street,
TORONTO, ONT.

FULL LINES OF
CANNED GOODS
INCLUDING THE
"Lynx" Brand of Salmon and
"Clover Leaf" Lobsters.
Teas, Sugars, Syrups,
and general Groceries
Sloan & Crowther
59, 61 and 63 Front St. East,
TORONTO.

H. P. ECKARDT AND CO
IMPORTERS
--: AND :--
Wholesale Grocers.
3 FRONT ST. EAST, TORONTO



TORONTO, MAR. 14, 1890.

GROCERIES.

The volume of trade done during the week has been neither below nor above the usual average for this season. The interest in sugar has not been exhibited so strongly as a week ago, and the impetus it gave to other lines has been replaced by only a fair business in those for their own sake. Payments have as a rule been promptly met, and taken as a whole the week deserves a very good report.

CANNED GOODS.

There has been an increased demand. Prices are very firm, and as a good business for the next two months is seasonable, it is expected that prices will hold or perhaps gain. There are no old goods now to derange prices. A somewhat noticeable feature in the trade in canned food products latterly is a switching off from "cheap" stuff to the better class of goods by retailers at various points. This change is said to be particularly prominent in purchases of salmon, and remarkable also in the case of tomatoes and corn. In point of fact, reputable goods seem to be taken at fair prices, while the hardest kind of bargaining is resorted to where stock of doubtful merit may be involved. Contracts now making for new goods for forward delivery are confined exclusively to those put up by packers of highest reputation, who can be depended upon to supply an article that buyer's label may go upon with safety, and the indications are that the line will be drawn closer this year than ever before at salmon, vegetables, fruits, etc., packed under brands that have lost prestige through carelessness, or something worse, during the past season. This is certainly the case as far as the leading local jobbers are concerned, and indications are not wanting of a similar disposition prevailing in other localities.

COFFEES.

The scarcity of Rios in the country, and the difficulties yet in the way of trade with Brazil, make prices strong. Rio is now 22 to 23c. If the Brazilian government levies an export duty of 4c. per lb., as has been expected, prices will, of course, go up farther. In New York the opinion seems to be that shipments will not be forwarded freely at present. The Java market is also strong, and prices are fixed at 26 to 27c. Mochas are also very firm, ranging from 32 to 35c. The situation of all coffees is very strong.

DRIED FRUIT.

Prunes have made no movement, and quote at the prices reported last week, viz., 4¾c. in hogsheads, 6 to 6¼c. for U Sphinxes, and 7½c. for B's. Currants are strong at 5½ to 5¾c. in barrels, and 5¾ to 6c. in half-barrels. Their tendeney is upward. The same is true of all raisins. Off-stalk Valencias are 7¼ to 7½c., and layers are 9 to 9½c. Sultanas are 11 to 12c. There are no Malagas, or so very few that they may be neglected in quotations. Dates, Eleme and natural figs have not changed. The prices are not apt to rise with the growing scarcity, because as the stock becomes old it is apt to deteriorate in such goods.

SUGAR.

Prices are stiffening. The lowest for yellows in this city is now 5½, and some houses have put prices up to 5¾. Granulated is 7¼c. In all outside markets there has been an advance. The cane crop is said to be short, and as this is the kind we mainly refine here, we are apt to feel that shortage in firmer prices. The ruling feature of the market continues to be the lack of low-grade raws. The buying of the week has been short of what it was immediately after the advance. This may be owing to mistrust in the strength of present prices, or it may be a consequence of a scarcity of money.

SYRUPS AND MOLASSES.

This week's trade shows no variation from that of last week. The prices are the same, and the amount of buying done is about equal for each week. Syrups still run from 52 to 65c. Molasses are 35c. in tierces and puncheons, 43 to 45c. in barrels and half-barrels. What tended to cheapen prices sometime was the laxity of Customs officers in allowing some under-standard goods to get through. This has been followed by a more vigilant care on their part, and now only the very best can get across the customs line. This keeps prices high.

TEAS.

Since the interest in sugar has waned, travellers are giving attention largely to tea

J. W. Lang & Co.,
WHOLESALE GROCERS,
33 Front St. East,
TORONTO.

PERKINS, INCE & CO.
Wholesale Grocers,
TORONTO.
IN STORE—
Prunes, Season 1889.
(SPHINX BRAND.)
—MALAGA FRUIT—
FINEST SELECTED VALENCIAS
SELECTED VALENCIAS IN LAYERS

WARREN BROS. & BOOMER,
IMPORTERS
AND
WHOLESALE GROCERS.
35 and 37 Front St. East,
TORONTO, ONT.
SUGARS, COFFEES AND TEAS
SPECIALTIES.

THE
ST. LAWRENCE SUGAR REFINING CO'S
Granulated
and Yellows
ARE PURE.

- NO BLUEING -

Material whatsoever is used in the manufacture of

OUR GRANULATED.

ELLIS & KEIGHLEY.

SPECIAL LINES:
Royal Dandelion Coffee,
Empire Baking Powder,
COFFEES,
Spices, Mustard, etc., etc.,

- PUDDINE -
AND
- JELLYINE -

2 Bay Street, Toronto.

DELHI CANNING CO

AWARDED
FIRST PRIZE
Dominion Convention of Fruit Growers
OTTAWA, FEB. 19, 20, 21, 1890.
Goods in Glass a Specialty.

STRENGTH!

This is what JOHNSTON'S FLUID BEEF Imparts
To all who take it regularly.

Williamson & Lambe
STORAGE
54 & 56 Wellington St. E., Toronto

MARKETS—Continued

as a specialty, and consequently a very good business has been lately done in China and Japan stocks. The prices of these are fairly firm. Low greens are very scarce. The local demand for Indian teas continues light. In London the supply was again heavy. The market remains without alteration except perhaps medium broken Pekoes and Pekoes, which are rather easier. Ceylons, not much business has been done in these, but enquiry is on the increase. In London sales were rather lighter, but there has been no improvement in the demand, although finest and choice grades show unusually good value. Latest advices state that the drought is becoming very serious in some parts, and has interfered considerably with the tea flushing, and it is probable, therefore, that the out-turn for some time will be smaller than anticipated.

CRANBERRIES.

The stock on the market is now exceedingly light. The frozen fruit is of course not in demand, and was at all events, all run off in February. Barrels of Cape Cod are $15, and crates are $6. About all that are to be had are in crates.

FISH.

The market is very dull, and in that respect is more notable than in any former Lenten season. The latest arrivals are sea-herring, which are $1.60 per hundred by count, and rather weak. White fish are 7c.; salmon are $12 per barrel ; small cod are 5c. per pound ; steak cod are 7½c.; haddock are 5½ to 6c.; pike are 4½c.; pickerel are 6½c.; flounders are 5c.; tulepes are 7c.; Labrador herring are $5 to $5.50 per barrel,and $3.25 to $3.75 per half-barrel ; Shore herring are $4 per barrel, and $2.25 per half-barrel ; boneless cod are 6 to 8c. per pound ; boneless fish are 6c.

GREEN FRUIT.

Valencia oranges run from $4.50 to $5. Florida russets are $3.50 to $3.75, and fancy brights are $3.75 to $4. Messinas are $3 to $3.25. California navels are $5 to $5.50, and Washington navels are $6 to $6.25. Mediterranean sweets are $4.25. Tangerine oranges are up to $5 and $5.50. Lemons are back to their normal prices since the dissappearance of the influenza. Messinas and Palermos are $4 to $4.50 in 200's, and $3.50 to $4.50 in 360's. Cuccios are $5 to $5.50 and are very scarce. Bananas are $2 to $2.50 for seconds, and $3 to $3.50 for firsts. Sweet potatoes are $6 to $7. Pine apples are $4 to $4.25 per dozen. Bermuda tomatoes are $1.75 per crate, and grape fruit is $4.50 per box. Malaga grapes are done.

DRY GOODS.

There has been marked improvement in the business done since the millinery openings. Retailers have done more buying this week than they have in any other week of the year. Spring stocks have been reinforced very generally, but the buying has been cautious. A want of money is felt, and that is now the only check on business. We are unable to say on our way to press what has been the result of the conference of grey cotton makers held on Wednesday. Raw cotton went up on Monday from 11⅞ to 12c. There is a very good outlook for a fair spring trade in general dry goods.

BUTTER AND CHEESE.

Dairy tub has settled back from the point it got last week. The top figure now is 18c. and prices run below this down to 14c. This weakening in prices is due to the large amount put on the market, and of the increase in the supply of large dairy rolls. These latter are at better prices, bringing 16 to 18c. on the street, and 13 to 15c. in commission lots. Their character is improving, and the quantity still keeps up to the demand. Pound rolls are in chief favor with consumers. They are felt to be rather scarce, Prime on the street being 20 to 25c. and in large lots 18 to 20c. Creamery tub brings 20 to 22c. Butter of the store pack is 8 to 13c. In the latter class business is still dull, as there is no demand. It continues to be a feature of the market that as to quantity the demand is satisfied, but for quality there is strong call. Poor butter stands little chance of purchase on this market.

Cheese has undergone no fluctuation, at all events the stock of it that is in wholesalers' hands. The price of early summer make is 8½ to 9½c. and early autumn cheese is 10½ to 11c. The strength of the English market favors the expectation that the manufacturers control the situation, that is, if wholesale stocks do not hold out.

SALT.

The salt market, for the week, is not so active. The prices are the same as those of last week. The following are the prices reported by the Toronto salt works for the week :— 1 car, barrel salt, $1.37 ; 1 car, sack salt 70c.; 1 car, dairy, $1.20. Smaller quantities have sold at ¼s 45c.; sacks, 85c.; barrels, $1.45.

COUNTRY PRODUCE.

APPLES—Are evidently very scarce. The supply at other points throughout the country is mostly taken up. In car lots they bring 2.75 to $3, for ordinary, and very choice are worth $3 to 3.75. Store lots run from 3.50 up to 4.50.

BEANS—Hand-picked in small quantities find fair sale at $1.50 to 1.75. Large lots are $1.40 to 1.50. The demand is not specially active, but is better than it has been for some time.

DRIED APPLES—There is a full market and prices are not improving. Buyers pay 4½c., and sell for 5c. The fact that fresh apples are about done should raise prices, but there seems to be a very general disposition to sell now to catch the spring demand.

EVAPORATED APPLES—Run from 8 to 9½c., the last cent covering the range in which prices of the new crop play. An improved demand is noticeable.

EGGS—The market has been relieved of nearly all the limed eggs it carried. These went at 9 to 12c., the latter price being favored by a temporary check in the supply of fresh. Fresh are down to 14c., which is rather firm, and 16 to 18 are paid on the street for farmers' baskets of strictly new laid.

HAY—The supply continues to be regular and very plentiful, in fact, rather ahead of than behind the demand. Farmers' loads bring on the street 11 to $12 for No. 1, and 7 to $9 for No. 2. Pressed hay is 9 to $9.50 for No. 1, and $6.50 to $7 for No. 2.

HIDES—The dull weather and bad roads have made business flat. Cured are still 4¾c., and butchers' buffs are 4c. for No. 1, 3c. for No. 2, and 2c. for No. 3.

LEADING MONTREAL BROKERS.

LEONARD H. DOBBIN,

Manufacturers' Agent,

REPRESENTING

Simcoe Canning Co., Huckins' Soups, Hamilton Vinegar Works, Elgin Condensed Milk, Luedemann's French Mustards.

41 St. Francois Xavier St., MONTREAL

HONEY—The market is dull, but prices do not vary. Good clear is yet 11½ to 13c., and comb is 12 to 14c.

HOPS—Yearlings are 10 to 12c., and new are 12 to 15c. There is no special call to develop prices.

OATS—Loads on the street go from 30½ to 31c., and car-lots are 29 to 30c. The market is kept well-stocked.

ONIONS — The improved market has brought in supplies, and prices are easier, running now from $2 to $3. The demand, however, has not yet been overtaken, and these prices are strong.

POTATOES—Car-lots continue to stand at 55c. There seems no eagerness either to buy or sell. In store-lots prices are 60 to 65c.

POULTRY—There is scarcely enough business done to be made the basis of a quotation, as the supply is so low that the prices paid are scarcely normal. Turkeys are 12½c. in commission houses, and 13 to 14c. on street. Geese are 8½ to 9c. Chickens are 60 to 70c. in large lots, and 70 to 90c. on street.

SEEDS—Red clover is $3.25 to $3.40. Alsike now bears rather a conjectural or nominal quotation of $4.50 to $5.50, the export season being over, and prices not being determined by business. Timothy is $1.25 to $1.60. These are the prices wholesalers here pay.

SKINS—Sheep yet command $1.25 to $1.50, only A 1 bringing the upper price. Calf are 6c. for No. 1, and 5c. for No. 2.

STRAW—Sheaves are down to $6 and $7 and light pressed is $5 to $6 on the track. There is a liberal supply.

TALLOW—Rough is 1¼ to 2c. Rendered is 5 to 5½c.

WOOL—Fleeces are 22c., but none have been bought for some time. Pulled wool of the lowest class is 24c. ; super is 25 to 26c., and extra super is 30c.

PROVISIONS.

BACON—Long clear is 7¼ to 7½c, according to qnality. Roll is 8½c. Breakfast is 10 to 11c.

HAMS—Green are 10c. ; smoked are 11c.

LARD—Canadian lard is 8½c in tubs, and 9c. in pails. American is 8c in tubs, and 8½c in pails.

MESS PORK—Heavy is $13.50. Family mess is $14.

DRESSED HOGS—The arrivals have fallen off somewhat. Heavy weights bring $5.25 to $5.50. Select light weights run to $5.90.

MONTREAL

MONTREAL MARKETS.

MARCH 13, 1890.

GROCERIES.

There is no new feature in groceries since last report, trade continuing fair and outlook encouraging. The trade in fancy groceries the past season has been small compared with previous years. Payments are only fair.

SUGARS.

Granulated sugar remains unchanged, though an advance of ⅛c. is looked for to-morrow. One manufacturer here is holding at ⅛c. higher than quoted. Yellow sugar market is decidedly firm at the advanced prices and very scarce. Market for raw continues firm. Beet has advanced in New York with strong market. Quotations are : granulated 7 to 7¼c., yellows 5½ to 6c.

SYRUPS AND MOLASSES.

There is an active demand for syrups at the adyanced prices. 3¾ to 4¾c. Barbado molasses continue firm at 45c. for puncheons and 48½c. for bbls. A lot of new Barbadoes is expected to arrive by New York in a few days. The quotation will probably be 41c. Porto Rico, in bbls. 40c.

TEAS

There can be nothing new said of teas except the advance in dust, the lowest price quoted being 6c. The advance in greens noted in our last has been maintained.

COFFEE.

Coffee continues to move off quietly, with advances in Maracaibo and Ceylon. Quotations are : Mocha 28 to 30c.; Java 24 to 29c.; Jamaica 18 to 22c.; Rio 18 to 20c.; Plantation Ceylon 20 to 27c.; Maracaibo 23 to 29c.

DRIED FRUITS.

There has been a little more activity in dried fruit the past week particulary in currants and Valencias raisins, the latter having advanced to 7¼ to 7¾c. for good fruit, layers 8½ to 9c. London layers $3 to $3.25. Sutanas firm at 10 to 13c. with advancing market. Currants exceedingly firm at 5½ to 6c. and very scarce, a still further advance is looked for. Vostizza, 7c. in cases. Bordeau prunes 4 to 4½. Dates 5¼c. Good Eleme figs 10 to 14c. Evaporated apples 12c. per lb., last year's 10c., dried 6½.

NUTS.

Nuts continue to move off quietly. Taragona almonds, 14c. ; Ivica 12c. ; Pecans 12 to 12½c. with short crop and slow market; Brazil nuts 11c. ; Grenoble walnuts 15 to 15½c. and French 10c. ; Filberts firm at 10c. for Sicily and 9½c. for Turkey; green peanuts 8½ to 9c.

RICE.

Following are quotations : Mount Royal Mills, A and B. $3.60 to $3.75 per 100 lbs. ; Patras 4½ to 5c. and Japan 4 to 4½c.

CANNED GOODS.

During the past week canned goods have moved off fairly well. There has been a big demand for corn and tomatoes, stocks of the latter being in about one buyer's hands. Prices remain as follows : Corn $1.20; marrowfat peas $1.15; sweat peas $1.25; tomatoes $1.20; stringless beans 85c. ; butter beans 90c. ; apples, 3 lb., $1.05, per gal. $2.35; pineapples $2.25 to $2.40; strawberries $2.35 to $2.50; peaches $2.15 to $2.25; plums $1.75 to $2; peas $2 to $2.10; salmon continues firm at $1.70; lobsters are about out of the market, and are quoted at $7 to $7.25; sardines firm at the recent advance; mackerel $5.70 to $5.80.

FISH.

In fish it is hardly worth while quoting prices, as the stocks are all in retailers' hands.

GREEN FRUIT.

Following are to-day's quotations: Valencia oranges, $4.25 per case; Messinas, $2.25 per box; Messina blood, $4.50 per box; Floridas, from $3.85 to $4 per box; California, $5.50 box. Lemons—Messina, 360's $2.75 to $3.25 per box; ditto, 300's, $3.25 to $3.75 per box. Bananas, $3.50 per bunch. Pineapples, $5 per doz. Sweet potatoes, $6 per brl. Cranberries, bushel crates, $6. Florida tomatoes, $1.10 per box. Strawberries, 40c. per quart. Spanish onions, $1.50 crate. Apples, from $2.75 to 4.50 per bbl., as to quality.

FLOUR AND GRAIN.

GRAIN—There is no change to report in the market; prices are nominal. We quote as follows: Wheat, No. 1 hard Manitoba,

Blackley & Anderson,
TORONTO & HAMILTON
Accountants, Assignees, Receivers.

Toronto Office
37 YONGE STREET,
Telephone No. 1716.

Hamilton Office
2½ JAMES ST. South,
Telephone No. 73.

Cable Address "JUNIOR." eow

SPRING
IMPORTATIONS.

Our stock is now very complete in all Departments and orders are being executed as quickly as possible. We extend a cordial invitation to Western Ontario Merchants to inspect our

Well-assorted Stock

—OF—

General Dry Goods and Notions.

We particularly call attention to the special values we are showing in

Hosiery,
Gloves,
Parasols,

Large Range of Swiss and Cambric Flouncings and Embroideries.

TERMS LIBERAL.

Yours truly,

Knox, Morgan & Co.

STUART,
HARVEY & Co.
Importers and
WHOLESALE GROCERS

A Large and Well-Assorted Stock of
Teas, Sugars and General Groceries

HAMILTON, ONT.

W. H. GILLARD & CO.,
Hamilton, Ont.
Wholesale Grocers
IMPORTERS
Japan, China, Indian and Ceylon
-: TEAS :-
MANUFACTURERS OF THE
Celebrated Diamond Spices.

W. H. Gillard. John Gillard. H. N. Kittson.

JAMES TURNER & CO.,
Hamilton, Ont.
STEAM COMPRESSED COD.

This fish is packed in pound cartoons, prepared in such a manner as to retain exact flavor of the fish, and guaranteed to keep nice a year. Our grocers who handle fine goods, say this is the nicest fish, and the only safe way of handling prepared cod. Try sample case of 40 pound cartoons—you with be satisfied.

$1.05; No. 2 ditto, $1.03; Peas, per 66 lbs., 66 to 68c.; Oats, 31 to 32c.; Corn, in bond, 35c. Barley, 40c.

FLOUR—The market remains dull and without change. No sales were reported on 'Change to-day. We quote: Patent Winter, $4.75 to 5.00; Patent Spring, $4.75 to 5.00; Straight Roller, $4.50 to 4.75; Extra, $4.15 to 4.30; Superfine, $3.00 to 3.75; City Strong Bakers', $5.80 to 5.90; Strong Bakers' $4.25 to 4.60; Superfine, bags, $1.50 to 1.75; Extra, bags, $1.75 to 2.00.

EGGS.

Business is decidely dull, and the volume of business in eggs and everything else is very small. We quote at 17c. to 18c. for fresh laid.

PROVISIONS.

The following are the quotations: Canada short cut $14.50 to $15; Western short cut $13 to $13.50; Western mess $12 to $13.25; hams, city cured, 11½ to 12½c.; lard, 8¼ to 8¾c.; bacon 12 to 13c.; dressed hogs $5.70 to $6; pressed hogs, light, in jobbing lots, $6.10 to $6.25.

BUTTER AND CHEESE.

CHEESE—The few holders here are firm, and they appear to have a right to be, for the cheese they hold are fine, and there are not too many of them. They want a quarter more for quotations for really fine stock. We quote: finest 9⅝ to 10½c., good to fine 9¼ to 9½c., medium 8½ to 9c.

BUTTER—Dull and featureless as ever. Finest creamery, 23 to 24c; finest Townships, 19 to 21c.; fair to fine, 13 to 16c.; Morrisburg, 13 to 17c.; Western, 11 to 16c.; rolls, 14 to 17c.

J. CLEGHORN & SON
WHOLESALE
Fruit, Fish & Oyster Dealers
94 Yonge Street, Toronto.
CALIFORNIA ORANGES.
We have our first Car of Riverside Oranges for the season just in.
Riverside Seedlings, 150 to 200 size.
Mediterranean Sweets, 150 to 200 size.
Washington Navels, 126 to 176 size.
The season being 6 weeks earlier than last year fruit is fully ripe and of extra sweetness and flavour. Send for sample box of each and from this on you will use no other oranges.
Car Fancy 300 "Cuccio" Lemons, the finest pack in the world in stock.

TORONTO
Produce Commission Co.
W. B. WEIL, Manager,
74 COLBORNE STREET.
Consignments Solicited.
Liberal Advances, Ample Storage Capacity.
Butter, Eggs, Cheese, Etc. Baled Hay and Grain.

MONTREAL NOTES.

MONTREAL RETAIL GROCERS' ASSOCIATION.

The regular monthly meeting of the Montreal Retail Grocers' Association was held in their hall last Thursday evening, at which there was a good attendance, President Fraser in the chair.

Secretary Fournier read minutes of the last meeting, which were confirmed.

The Treasurer's statement was presented, a very satisfactory one indeed, which showed a balance in hand of $1,094.64.

Mr. A. Lapierre, proposed by Mr. Soucy, was elected a member of the Association.

It was moved by Mr. O'Shaughnessy, seconded by Mr. Fournier—That article 17 of By-laws be amended by adding after the words "the nomination of office-bearers will take place at the regular monthly meeting in September" and at the end of Article the following: "No member shall be eligible for election or entitled to vote, unless his past and present dues are paid in full." The motion was carried.

The Secretary then read a communication from the Treasurer, asking that his resignation be accepted. It was left to the Chairman to see Mr. Vallieres and try to have him reconsider the matter.

Mr. Fraser reported on behalf of the committee appointed to secure a new place of meeting that they had not found a suitable place as yet, but as the committee were to meet next week it would be settled then as also the appointing of a paid Secretary.

Under the head of "new business" various topics of interest to the trade were discussed, among which was the action of the city council in renting booths at the several city markets, for the sale of groceries, at the meagre rental of $2 per week. It was felt that some action should be taken in the matter but was left over for the next meeting.

The President in a few well-chosen remarks introduced THE GROCER to the Association, and explained that as it was the only exclusive grocers' journal in Canada it should have the hearty support of not only the members of the Association but of the trade at large. As for himself he read each number with interest, finding therein information of great value to him, particularly in the reports of what the Toronto and other associations were doing. As THE GROCER was now a Montreal as well as a Toronto paper, and as full reports would be published of the doings of their Association each month, he again asked those present to lend their aid in furthering the interests of THE GROCER.

The meeting then adjourned.

Mr. F. W. Hudson, Manufacturers' agent, Toronto, was in Montreal last week and favored THE GROCER with a call.

Turner, Rose & Co., have just received a fresh stock of the well known Calffornia fruits put up by the Petaluma Packing Co.

Mr. J. H. Wethey, St. Catharines, manufacturer of the well-known condensed mince-meat was in Montreal last week, and reports sales good.

Mr. S. B. Hopkins, representing Walter Baker & Co., Dorchester, Mass., the well known cocoa and chocolate manufacturers, is now on his regular Canadian tour, and spent a few days in Montreal this week.

Messrs. Howard Ransom, Geo. E. Forbes, Wm. G. Forbes, and Howard Henry Ransom have filed a notice of partnership as importers and wholesale grocers in this city under the name of Ransom, Forbes & Co.

A representative of the Franco-American Food Company is here from New York, and was serving out French soups, to visitors, at Fraser & Viger's. He will continue this ingenious advertisement of his company's wares for a few days.

Unlike daily papers and general periodicals, this paper places advertisements before the eyes of just that portion of the industries most calculated to avail themselves of the announcements therein, and, therefore is of more value to the Trade than any paper published in this or other worlds.

CONSIGNMENT
COARSE
LIVERPOOL SALT
NOW ARRIVING.
Send for Quotations.

ESTABLISHED 1869.
STANWAY & BAYLEY.
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST. TORONTO.

Packers' Agents
—FOR—
Canned Goods
Evaporated Apples,
ETC., ETC.
Correspondence Solicited.

Manufacturers and wholesalers please take note of this, and then act accordingly. It is the only paper in Canada that reaches this trade direct.

Fire broke out last Thursday morning in the Canada Sugar Refinery on St. Patrick street. The blaze was first noticed in one of the boiler-rooms, and the local brigade tried to check it with three streams. When the city brigade arrived all the boiler-houses, an area of about 200 feet square, were ablaze. Eight streams were laid on, but the engines coming out on the second alarm were not called upon. The principal anxiety was to keep the flames back from the refinery proper. But the fire wall between the engine-rooms and the main building was proof. The smoke was intense and nearly suffocating, as the sugar bags which hung up above the boiler-rooms caught fire. The great extent of the fire caused considerable shifting and some delays, but the brigade worked well and kept the fire from breaking through the roofs and spreading in spite of the division wall. The fire lurked a long time in the woodwork under the corrugated iron covering of the roofs, but with the good pressure from the hydrants and considerable flooding, after an hour's work, the blaze was got under control. The damage is estimated variously, but it will hardly exceed $5,000.

TRADE SALES.

Suckling, Cassidy & Co. advertise a trade sale of general dry goods, clothing, boots and shoes, etc., etc., for 18th and 19th insts.

The sale of the men's furnishings stock of Boyd & Son, of London, took place on Friday. The London stock was sold to J. Hamilton at 56½ cents and the Petrolea stock to B. W. Greer at 53 cents.

Messrs. Suckling, Cassidy & Co. will sell at their warerooms in this city on Tuesday the 18th inst., the following stock of D. N. Hogg & Co., Stratford. General dry goods, carpets, curtains, knitted woollens, mantles, millinery, silks, plushes, ribbons, dress goods, lace, gloves, shop furniture, etc., the whole amounting to $15,028.27. The terms require one-fourth cash, ten per cent. to be deposited at the time of sale, the remainder to be paid in two and four months, with interest at 7 per cent. on satisfactory paper.

On the same day, at the same place, the same auctioneers will offer the stock of J. D. Tait, St. Catharines, amounting to $50,-181.82. The business was run under the name of "The Syndicate." The contents of the stock are men's furnishings, small ware, silks, satins, laces, ladies' furnishings, gloves, hosiery, underwear, mantles, staple dry goods, dress goods, carpets, shop furniture. One fourth is to be paid down, the rest in three, six, and nine months, at 7 per cent. on secured paper. A deposit of 10 per cent. must be made at time of sale

The general stock of dry goods, groceries, crockery, glassware, etc., amounting to $1,150, the property of the late J. C. Scott, Beeton, will be sold by his executors in that town on Tuesday the 18th inst. The terms are 10 per cent. at time of sale, and the remainder in ten days or at time of delivery of stock.

CORN AND PORK.

In a letter to the Lindsay Warder, Mr. Thomas Fee writes as follows upon the above subject :

As there is so much talk in Parliament of importing free corn and the great profits in raising pork, I will give you a table by which farmers can find out whether it is profitable to feed corn or not. According to the many experiments, official and otherwise, that have been made, one bushel of corn will produce 8 2-5th lb of pork or one pound of pork the product of 6 2-3rd lb. of corn. If corn was worth 50 cts. per bushel and pork 5 cts. per pound it would be more profitable to sell the corn, but if corn was only worth 40 cts. and pork 6 cts. per lb. it would be more profitable to reduce the corn to pork. Here is a rule to find out which way is most profitable to dispose of your corn. Divide the price, say 20 cts. of a bushel of corn by 8-40, the number of pounds of pork produced by a bushel of corn and the quotient will be the answer 2 cents 38-100. Now suppose you want to buy corn to make pork, it selling at 6½c. per lb. and wanted to know how much you could afford to pay per bushel, multiply 6½c. by 8-40, the number of pounds of pork produced by one bushel and 54 cts. 6-100 per bushel. By this rule you can find out whether it would pay to buy corn to make pork when you know the price of corn and pork.

NOTES.

Simmons & Co., of Colborne, have shipped during the past six weeks thirteen cars of apples to England.

Mr. E. S. Kilgour, who has been travelling for John Davis & Co., Detroit, is now on the road for the Cowan Chocolate and Cocoa Co.

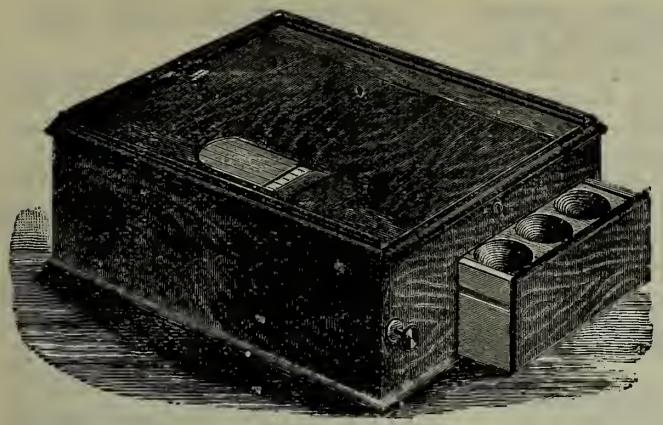
Mr. David N. Hogg, of Stratford, dry goods, who recently assigned, has decided to leave for the Western States, and his stock, invoiced at $15,028.27, is advertised to be sold.

A few weeks ago, Mr. J. Parkinson, Exeter, a prominent business man of that place, took a pleasure trip up north in the neighborhood of North Bay. In talking over the pleasant time he spent while there, he has much to say about the good times of the country. He believes every man in that section is coining money. He even went as far as to say that with two valises full of goods he could pay expenses, as everything is cash.

Mr. Robt. Morrison, who keeps a general store, and I, had it out. He says :—"The butter market is no good for the country merchant, and any person that says trade is good, or fair, is saying what is not true. I have been in business thirty-three years, and never before was trade so dull. Travelling tinkers sell our country customers what little they are buying this year, and we are existing on what we made years ago, and are keeping store now to oblige a few of our old stand-byes. Even through the Russian plague, years ago, we did a better business than we do to-day."

HUDON, HEBERT & CIE.,
WHOLESALE GROCERS
— AND —
WINE IMPORTERS,
NO TRAVELLERS ON THE ROAD.
304, 306 St. Paul St.
143, 145 Commissioners St. MONTREAL.

ESTABLISHED 1842.
L. CHAPUT, FILS & CIE.,
WHOLESALE GROCERS,
No. 2 and 4 De Bresoles Street, Montreal,
SOLE AGENTS FOR
GREENBANK'S
Double concentrated Soda or Powdered Lye, 98% ; Greenbank's Soap maker ; Greenbank's Potash in 20 lb. tins ; Greenbank's Powdered Lye 10 lbs. (98%) ; Greenbank's Cloride of Lime in ¼, ½ and 1lb. tins ; Greenbank's Caustic Soda in drums.



ERRORS STOPPED, CARELESSNESS IMPOSSIBLE
BY USING
The Automatic Cashier

You compel the entry of every transaction whether receipt or disbursemest before the cash drawer can be opened.

Cheap, Durable, Economical

Costing less than 1c. per day to operate.

ADMISSABLE AS EVIDENCE IN ANY LAW COURT, being an original mechanically correct record.

Canadian Cash Register Co.

Agents Wanted 29 COLBORNE ST., TORONTO.

FOREIGN FRUITS

R. S. GALLAGHER,

FRUIT AND COMMISSION MERCHANT,
TORONTO.

111 & 113 King St. E., 77 Colborne St.

Telephone 1617.

WOODENWARE



THE
WM. CANE & SONS MANUFACTURING CO
OF NEWMARKET, ONT.,

Manufacturers of Pails, Tubs, Washboards Clothes-pins, Candy Pails, Lard Pails, Syrup Pails, also impervious packages for Oil, Paints, Varnish, Pickles, Etc.

Represented by
Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

DESKS

OFFICE, LIBRARY,
CHURCH AND SCHOOL
FURNITURE.

JOHN M. BLACKBURN & CO.,
41 Colborne St. Toronto.

STEEL, HAYTER & CO
IMPORTERS OF
INDIAN TEAS

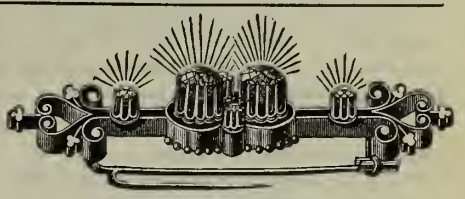
Direct from their Estates in Assam.

Assams, Kangras, Darjeelings and Indian Oolongs in Stock.

PROPRIETORS OF THE WELL-KNOWN
"Monsoon" Brand.

SAMPLES AND QUOTATIONS ON APPLICATION.

11 & 13 Front St. E. Toronto.
Calcutta and London Firm: Octavius Steel & Co
Telephone 2354.



NO. 60.
Price, $350.00.

DIAMONDS

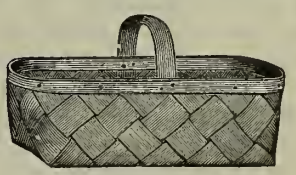
The finest Diamonds set in Rings for Ladies or Gentlemen, Engagement Rings in every style. Cuff Buttons, Collar Buttons, Studs, Ear Rings, Bracelets, Necklets, Sleeve Links, etc., in the Newest and Prettiest Styles, at the very Lowest prices. Correspondence solicited.

J. FRED. WOLTZ, Diamond Broker,
41 Colborne St., Toronto. Canada.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF





1, 2, 3 bushel grafn and root baskets.
1, 2, 3 satchel luuch baskets
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

OAKVILLE, ONT.

J. F. YOUNG & CO.

Successors to YOUNG, ANDRRWS & Co.,

PRODUCE AND COMMISSION MERCHANTS
74 Front St. E., Toronto.

We solicit your consignments. We do not speculate on your produce, we sell to the best advantage for you. We handle everything that the country merchant requires to send from home to sell. Our warehouse is in the centre of the commission business. Our cellars are airy and cool. Send us a small trial lot.

J. F. YOUNG & CO.

W. RYAN

Produce and Commission Merchant,

72 FRONT ST. EAST, Toronto, Ont.

—DEALER IN—

WHITE FISH
SALMON TROUT,

Mess and Shortcut Pork; Long, Clear Breakfast and Roll Bacon; Hams; Lard; Dried and Evaporated Apples, etc., etc.

CREAMERY MEN
AND MERCHANTS

Holding butter of good quality are requested to correspond with

T. W. CLARK,

Commission Merchant and Wholesale Dealer in Butter and Eggs.

Consignments solicited and business transacted for Ontario and other Eastern Canada Merchants.

VANCOUVER, B.C.

References: Bank of British Columbia, Ban British North America.

OUR LOBSTERS AND MACKEREL.

With regard to lobster fishing, Lieut. Gordon, R. N., commander of the fisheries protective fleet, makes the following recommendations:

1. That the packing season in the gulf of St. Lawrence close on the 5th July. 2. That every fisherman's buoy, be marked with a registered number, register to be kept with the nearest custom house of fishery officer : all unnumbered buoys to be confiscated. 3. That the culture of lobsters be undertaken as soon as possible, the packers to save all the ova. 4. That the system of nurseries, or closed areas, be adopted for the waters of the gulf of St. Lawrence. If these measures are adopted he believes that in a short time our lobster fishery will show marked improvement and become again one of our most valuable shore fisheries.

He reports that the United States mackerel fleet during the season of 1889 consisted of 62 vessels, their catch amounting to 6,775 barrels from our water, as compared with 10,418 barrels in 1888. In Canada the fishing has remained about the same as last year, and the prospects are encouraging to this extent, that large quantities of small fish have been seen during the latter part of the season, which, if not destroyed in purse seines before reaching merchantable age, will go a long way towards restoring our fishery to its normal condition of late years. The habits of the fish seem to have changed completely. They no longer herd in large schools and play about on the surface as they feed, but small quantities of fish are found almost everywhere. The apparent change in the habits of the fish, Mr. Gordon believes, is largely due to their diminished numbers, which would naturally make them more timid. The change, however, is not without its advantage, as it tells largely in favor of Canadian methods of fishing, the success of the hook-and-line fishing and the boat fishing inshore being quite marked during the past season. The United States government, recognizing the importance of this fishery, has legislated very effectively to prohibit the use of the purse seine in their southern waters during the season when the mackerel are about to spawn, the law being that no mackerel caught in a purse seine between the first day of January and the first day of June in each year shall be permitted to be landed in the United States, thus using the machinery of the customs department to enforce a law for the protection of deep sea fish on the high seas.

A COLLECTION LAW.

PORT HOPE, March 10, 1890.

TO EDITOR CANADIAN GROCER:

DEAR SIR,—I have just finished reading the article in your issue March 7th on "A Proposed Collection Law," and must say that "Country Merchant" deserves the thanks of all retail merchants for his admirable and, I think, practical suggestions.

Now, in order to carry out some such law as is laid down in his letters, one or two schemes came to my mind. Firstly, Let a merchant in every town or village send a copy of "Country Merchant's" letter to his representative in the Legislature, with a remark or two respecting the advisability of having the law amended to fit, with suggestions thrown out by "C. M.," and, secondly, by petition. It would not be a very great task to have every merchant in Ontario sign a petition to have the views of "C. M." become law. I will guarantee to get every, or nearly every, merchant's signature in the town, and am willing to bear my portion of any expense that might be incurred.

Now, this thing is worth paying a lot of attention, and now is the time to strike when, through your valuable paper the idea is becoming circulated and known.

Trusting to hear of something coming out of this agitation,

I am, yours, etc.,

HOPE.

Restore goods to their proper places as soon after usiug as possible.

Goods conveniently located save time, money and temper in showing.

THE CANNED GOODS LAW.

Her Majesty, by and with the advice and consent of the Senate and House of Commons of Canada, enacts as follows:—

In this Act the expression "package" means every can, tin or package in which articles or goods are put up for sale, and which are closed by being hermetically sealed. 48-49 V., c. 63, s. 1.

Except in the case of goods packed previously to July 20, 1885, every package of canned goods sold or offered for sale in Canada, for consumption therein, shall have attached thereto or imprinted thereon a label or stamp, setting forth in legible characters the name and address of the person, firm or company by whom the same was packed, or of the dealer who sells the same or offers it for sale.

Every such package containing goods prepared from products which have been dried previously to being so prepared, shall, in addition, be labelled or stamped with the word "soaked," which word shall be plainly printed diagonally across the face of the label in large, legible type at least half an inch in height and three-eighths of an inch in width.

Every person who sells or offers for sale any such goods in violation of any provision of this section shall, on summary conviction before a justice of the peace, for a first offence incur a penalty of two dollars for each such package, and for a subsequent offence a penalty not exceeding twenty dollars and not less than four dollars for each such package in respect of which any such provision has been violated. 48-49 V., c. 63, s. 2.

Every person who places on any package any label, brand or mark which falsely represents the quantity or weight of the contents of such package, shall, on summary conviction before a justice of the peace, incur a penalty of two dollars for each package on which the quantity or weight is so falsely represented; provided always, that a variation under the rate of three per cent. shall not be deemed a violation of the provisions of this section. 48-49 V., c. 63, s. 3.

Every person who places on any package any label, brand or mark which falsely represents the date when the article or goods contained therein were packed, shall, on summary conviction before a justice of the peace, incur a penalty of two dollars for each package on which such date is falsely represented. 48-49 V., c. 63, s. 4.

Rivalry, open, fair, good natured and enterprising, is the life of business.

New Eastern Townships

MAPLE SYRUP AND SUGAR.

ABSOLUTE PURITY GUARANTEED.

Wilkins & Co., Adamsville, Que., have contracted for the product of over 50,000 trees. The GENUINE Article, put in sealed tins of several sizes, and also in barrels, costs you only a trifle more than the BROWN-SUGAR-GLUCOSE-DECOCTION offered in bottles, tins and kegs, and MISCALLED Maple Syrup. Write for prices to

JOHN WILKINS,

P. O. Box 558, Toronto.

Selling Agent for Canada and the U.S.

TELEPHONE 3538.

MERCHANTS ATTENTION!!



DON'T DUMP YOUR CASH INTO A DRAWER and not know at night what is there till you count it. W. H. MAHER, in Chicago Inter-Ocean.

WILL YOU INVESTIGATE

The greatest check extant on your Cash and Credit sales? A sure way to make a salesman careless is to keep no track of his mistakes. Failures to charge credit sales and mistakes in making change are the leaks that wreck many firms. Avoid this by securing at once

A NATIONAL CASH REGISTER.

It gives you an absolute check on all your cash and credit sales; registering INSTANTLY, ACCURATELY and INDELIBLY, the smallest transaction.

Over Sixteen Thousand in Use.
Seven Thousand Responsible Merchants

Adopted our system last year. Why delay? Delays are dangerous. Start business this year with a perfect system. Keep check on the cents and the dollars will check themselves. Write us for list of users and testimonials, and drop any one of them a line and see what they say.

THE NATIONAL CASH REGISTER COMPANY.

J. A. BANFIELD & CO'Y, Agents, - - - - 67 YONGE STREET, TORONTO.

W. B. CHISHOLM,

MANUFACTURER OF

BASKETS,

And every Description of

FRUIT SHIPPING PACKAGE.

OAKVILLE, ONT.

The leading wholesale Woodenware and Grocers' Sundries Supply Houses have our goods. Always ask for the "Chisholm" Basket.

CONDENSED

MINCE MEAT

Put up in card board box. Packed in ¼ and ½ gross cases.

SELLS AT ALL SEASONS.

Will not injure in warm weather. Ask your wholesale grocer for it. Price $13.50 per gross. Patented in Canada.

J. H. WETHEY, ST. CATHARINES,

Sole Manufacturer in Canada.

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

TO THE GROCERY TRADE.

The undersigned has been appointed Agent in the United States and the Dominion of Canada by

The Associated Tea Planters, Ltd.

OF LONDON, CAPITAL, £50,000.

Under the auspices of the Indian Tea Districts Association.

The object of the company is to push the sale of their product, feeling certain that when systematically brought to consumers' notice its merits will be so manifest as to give it the front rank in public favor, as is the case in Great Britain.

Roundly, the annual consumption in that country is 80,000,000 lbs. during last crop year This is the best answer to the twaddle about the excessive quantity of tannin in Indian tea. Consumers in England are no fools : they know a cup of good tea.

Supplies will be held in Canada and the States and the undersigned, or his assistants, will make regular calls on the Trade. Samples will also be promptly forwarded on application.

W. MACGREGOR, 119 FRONT ST., N. Y.

SEEDS.

o—o—o

THE STEELE BROS. CO., LTD.

Now in Stock and Daily Arriving,

VEGETABLE, FIELD, AND FLOWER SEEDS.

Wholesale Catalogue on Application. Get our Prices Before Placing Orders.

Also Full Lines of Clovers, Timothy, Flax Seed, etc., etc.

Correspondence Solicited and Samples Invited.

THE STEELE BROS. CO., LTD.

SEED MERCHANTS, **TORONTO.**

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL,

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday s yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, MCGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

OUR BUYER,

Who has just returned from the Potteries of England and Germany, has contracted for a

LIMITED NUMBER

of Granite and Printed Ware assortments, which the Trade would do well to inspect. These goods must be ordered at once, in order to derive the advantages from old prices as Crockery has already entered upon a rapid increase.

RICHARD TEW & CO.

Wholesale Crockery, Etc.

10 FRONT ST. East,

(Adjoining New Board of Trade Building.)



PROVINCE OF ONTARIO.

Athens and Delta—Brown & Co., general store, dissolved, Athens business continued by Thos. Vanarman, Delta business continued by Omer Brown.

Beeton—Scott, J. C., (estate of), general store, stock, etc., advertised to be sold by auction on the 18th inst.

Chatham—Singer, R. J., grocer, assigned to Jno. Mercer, sheriff, Chatham.

Gore Bay—Totten & Henderson, (estate of), general store, stock sold.

Good—Bee, E. M. & Co., general store, sold out to C. Pearce.

Haliburton—Dart & McKelvey, (estate of), general store, stock sold.

Kincardine—Sturgeon, Geo. & Son, stoves and tinware, assigned to Jas. McK. Stewart, Kincardine.

Lefaivre—Lalonde, Olivier, general store, stock, etc., advertised to be sold by auction on 8th inst.

Lucknow—Macintyre, A., general store, assigned to C. B. Armstrong, London.

Marmora—Hubbell & English, (estate of,) general store, stock sold.

Ottawa—Julien & Co., plumbers, assigned in trust.

Parry Sound—Myers, A. D. & Co., (co nom) (estate of), general store, stock sold.

Penetanguishene—Thompson, W. F. H., general store, meeting of creditors.

Port Elgin—McKay, Geo., miller, sold out to J. M. Lott.

Toronto—Frost & Picken, (estate of), hardware, paints and oils, stock, etc., advertised to be sold by auction on the 13th inst.

Trenton—Hetherington, Jno. & Co., (co nom) flour, feed, etc., assigned to Chas. Langley, Toronto.

QUEBEC.

Berthier—Chevalier, Paul, agent agricultural implements, assigned in trust.

Lake Megantic—Matheson, M., general store, compromised.

Montreal—Foster & Farrell, plumbers, dissolved; Henault, T. E. & Co., hardware, demand of assignment.

River David—Theroux, N., general store, assigned in trust.

St. Marcel—Godbout, N., general store, offering to compromise.

St. Timothe—Leduc, J. A., general store, meeting of creditors.

NOVA SCOTIA.

Halifax—Hubley, J. S., grocer, sold out to Wallace & Stevens.

Port Williams—Chase, W. H. & Co., general store, etc., succeeded by Illsley & Harvey.

Spring Hill—Hunter, Henry, general store, sold out to Fleming Gilroy.

NEW BRUNSWICK.

Neguac—Adams A. & J., fish, offering to compromise.

BRITISH COLUMBIA.

Donald—Milligan & O'Brien, grocers, dissolved, Milligan continues.

EMBARRASSMENTS.

Burt Bros., dry goods merchants, Listowel, are seeking to effect a compromise at 70 cents on the dollar, 5 cents cash and 65 cents secured in three, six and nine months. The liabilities are about $10,000, owing principally to Toronto houses. The firm claims assets of $13,000.

Mr. J. T. Barrett, general dry goods dealer, Tilsonburg, findsit necessary to make an assignment with liabilities of $22,000, although a few months ago he had an apparent surplus of $4,400. The assets are within a couple of thousand dollars of the liabilities, and the estate is likely to prove a a remunerative one.

W. F. H. Thompson, dry goods merchant, Penetang, has met his creditors. His offer to compromise at 50c. on the dollar still stands, and in the meantime he assigned to Paul Campbell, of John Macdonald & Co. Thompson's statement shows assets $14,200, liabilities $14,800.

The insolvent stock and estate of Luke Switzer, boot and shoe merchant, Sunderland, which was assigned some time ago, has been conveyed to Assignee Longley, of Toronto, to be wound up, all attempts at settlement having failed.

You can lose more than we do by not subscribing for this paper.

Unlike daily papers and general periodicals, this paper places advertisements before the eyes of just that portion of the industries most calculated to avail themselves of the announcements therein, and, therefore is of more value to the Trade than any paper published in this or other worlds. Manufacturers and wholesalers please take note of this, and then act accordingly. It is the only paper in Canada that reaches this trade direct.

The object of business is to make profitable sales.

WANTED.

TO REPRESENT A

Manufacturing or Wholesale House

AS THEIR

AGENT FOR NOVA SCOTIA.

Good connection with the wholesale and retail grocery trade. Address,

AGENT, P.O. Box 496.
HALIFAX.

BUSINESS CHANCES.

STORE FITTED UP FOR GROCERY, DWELLING and stable, 529 Yonge street. George Pears, 15 Grovenor street. 13

LARGE WAREHOUSE, 53 BAY STREET, FOUR storey and basement 30x118, well-lighted, hydraulic lift, steam-heated. George Pears, 15 Grosvenor street 13

HONEY — WHOLESALE DEPOT — RETAIL trade, suitable supply. Spence, 81 Colborne St. 13

STORE TO LET—283 YONGE STREET, TORONTO—a splendid corner; good show windows and handsomely decorated; special inducements to a good tenant. Whaley, Royce & Co., music dealers, 158 Yonge street, Toronto. tf

A GOOD OPENING IN ORANGEVILLE FOR groceries, dry goods, or general business—large double store; one of the best stands in the town. Address Robert Lovell, City Agent, North American Life, Toronto. tf.

FOR SALE OR TO RENT—IN THE VILLAGE of Princeton, Oxford county—an excellent general store, with first-class dwelling. This stand has always made money, the present proprietor retiring with competency. A rare chance for a good man; stock can be secured on reasonable terms if necessary. JOSEPH STRONG, Princeton, Ont. tf

ASK FOR THE



We are now making a Shoe Blacking fully

Equal to the Best Imported Blacking.

Battle & Smyth

THOROLD, ONT.

Tutti-Frutti

CHEWING GUM,
And Other Staple Brands.
ADAMS & SONS,
23 CHURCH-ST. - TORONTO, Ont.

Tutti Frutti, Tampico, Black Jack, Sappota, Red Rose Magic Trick Taffy, Licorice, Caramel, Tolu, N. Y. Gum—100 and 200 pieces.
Send for descriptive circular containing description of goods, with elegant Lithographs free. See our Price List, page 13.

The Neostyle, THE BEST DUPLICATING apparatus. 5,000 copies made from one original writing, drawing or music.
GEO. BENGOUGH,
45 King E., Toronto.

ORDER A CASE OF
GILLETT'S 100% POWDERED LYE.



THE BEST THING KNOWN
FOR
Making Soap, Softeuing Water, Printers', Engineers' and Painters', Disinfecting Everything, Boiler Compound, Cutting and Removing Grease, Washing Trees to Kill Insects. A Hundred Other Purposes.

One can equal to 20 lbs. Sal. Soda. Each can has a Double Cover, can use what you ueed and close the can.
½ gro. (48 cans) in case. Sold by all Wholesale Grocers.

E. W. GILLETT, Manufacturer,
TORONTO, ONTARIO.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, March 13, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

IMPERIAL—ONTARIO AND QUEBEC.



	Per doz.
Imperial 10c. cans	$0 90
" 4 oz. "	1 35
" 6 oz. "	1 85
" 8 oz. "	2 45
" 12 oz. "	3 70
" 16 oz. "	4 70
" 2½ lb. "	11 30
" 3 lb. "	13 50
" 4 lb. "	17 30
" 5 lb. "	21 50

Sold only in cans.

Cottam's Best, in 1 lb tins	3 00
Best in 5 oz. tins	1 10
Cottam's Choice, 1 lb tins	1 75
" " 5 oz tins	70
" loose	10
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " bulk, per lb	15

Cases contain	Size of cans	Per doz.
Empire, 3 dozen	8 oz cans	$1 25
" 2 and 3 doz	16 oz cans.	2 40
" ½ and 1 "	5 lb cans.	12 00
" in pails and boxes, bulk, per lb		17

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases.	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60

BISCUITS.

	Per lb
Arrowroot	$0 11½
Abernethy	9
Ginger Nuts	11½
New York Fruit	15
People's Mixed	11
Pilot Family	6
Snowflake	11½
Magard	15
Soda	6
Soda, 1 lb packages	7½
" 3 lb "	20
Sultana, thin	10½
Tea	11½
Wine	9½
Wine, sweet	9

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ⅓ "	1 10
Spanish, No. 3	4 50
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jacquot's French, No. 2	3 00
" " " 3	4 50
" " " 4	8 00
" " " 5	10 00
" 1-gross Cabinets, asst,	7 50

BLACK LEAD.

TELLIER, ROTHWELL & CO'S.
Royal Black Lead, per gross..... $1 80

BARRINGER & BROWN.
(Thos. E. Clatworthy, Ag'nt, Toronto.)
Convex Black Lead packed in wood boxes containing 12 card boxes, per box 1 12

BLUE.

TELLIER, ROTHWELL & CO'S.
Parisian Square Blue, per lb..13 to 14c

BARRINGER & BROWN.
(Thos. E. Clatworthy, Ag'nt, Toronto.)
Azure square blue box, containing 8 1 lb. packets of 16 oz., squares, per 8 lb. box 0 89

BROOMS.

		Per doz.
Carpet	4 strings	2 90
X Parlor,	2 "	2 65
Louise	3 "	2 65
1 Gem	4 "	3 25
2 "	3 "	2 65
3 "	2 "	2 20
4 "	2 "	1 95
O Hurl	4 "	2 65
1 "	3 "	2 35
2 "	3 "	2 05
3 "	3 "	1 70
OK "	2 "	1 35
Hvy Mill	4 "	3 70

CALVES' FEET GELATINE

G. P. SWINBOURNE & CO.
(Thos. E. Clatworthy, Ag'nt, Toronto.)
Boxes containing 4 doz 6d pack. per box $3 96
Boxes containing 2 doz 1s pack. per box 3 96

CANNED GOODS.

	Per doz	
Apples, 3's	$0 85	$1 00
" gallons	2 25	2 35
Blackberries, 2	2 00	2 10
Blueberries, 2	1 25	1 60
Beans, 2	0 85	1 10
Corn, 2's	1 10	1 25
" Epicure	.....	1 35
" Cream, 2's	1 75	1 80
" Yarmouth, 2's	1 90	2 00
" Honeydew, 2's	1 75	....
" Snowflake, 2's	2 00	....
Cherries, red pitted, 2's	2 40	2 50
Peas, 2's	1 15	1 35
" wrinkled, 2's	1 20	1 40
" sifted select	....	1 35
Pears, Bartlett, 2's	1 85	2 10
" Sugar, 2's	1 40	1 75
" Flem Beauty, 2½'s	1 90	2 00
Peaches, 2's	2 25	2 35
" 3's	3 25	3 50
" Pie, 3's	....	1 50
Plums, Gr Gages, 2's	1 85	2 00
" Blue, 2's	1 75	1 80
Pumpkins, 3's	1 10	1 20
" gallons	3 10	3 25
Raspberries, 2's	2 50	2 60
Strawberries, choice 2's	2 50	2 60
Succotash, 2's	1 60	1 65
Tomatoes, 3's	1 10	1 20
Lobster, Clov Leaf b'rd, 1's	....	2 25
" Crown br'd, 1's	....	2 00
" Star " 1's	1 90	2 00
" Other " 1's	.....	1 85
Mackerel Herring	0 90	0 95
Mackerel	1 50	1 60
Salmon, 1's	1 50	1 60
" white	1 40	1 45

	c. per tin
Sardines Albert, ¼'s tins	11, 11½
" " ½'s "	15, 18
" Dadalzen, ¼'s tins	10½ 11
" " ½'s "	19, 20
" Martiny, ¼'s "	10, 10½
" " ½'s "	18, 19
" Other brands,	9¾, 11, 16, 19
" P & C, ¼'s tins	20, 22
" " ½'s "	33, 36
" Amer, ¼'s "	6, 8
" " ½'s "	9, 11

MARMALADE, JAMS AND JELLIES.

CAIRN'S.
(Blaiklock Bros., Montreal, Agents.)

Marmalade.		per doz
"Home Made,"	glass 1 lb	$2.35
"	White 1 lb	2.25
"	" 2 "	4.15
"	Stone 7 "	13.20
Scotch	White 1 "	2.10



Jams.
Gooseberry
Strawberry
Black Curraut.
Red Currant....
Green Gage
Apricot
Raspberry
Damson
Plum
Red Currant and Raspberry ....
} 1 lb. white pots, 4 doz. assorted, per doz. $2.35.

Jellies. Red Currant, 1 lb. white. $2.75
Black Currant, 1 lb. white 2.75

DELHI CANNING CO.

Jams, assorted, 1's	2 35
Jellies, 1's	2 25

CANNED MEATS.

CLARK'S.
(These quotations are net f. o. b. in Montreal, excepting those for corn beef.)

Comp. Corn Beef	1 lb cans	$....	$1 60
" "	2 "	....	2 60
" "	4 "	5 00	5 15
" "	6 "	7 75	8 00
" "	14 "	18 60	19 20
Minced Collops,	2 lb cans	.....	2 60
Roast Beef	1 "	....	1 60
"	2 "	.....	3 15
"	4 "	.....	5 85
"	6 "	.....	7 00
Par Ox Tongue,	2½ "	$7 25	7 50
Ox Tongue	2 "	....	7 50
Lunch Tongue	1 "	3 00	3 10
"	2 "	5 25	5 75
English Brawn	2 "	2 50	2 60
Camb. Sausage	1 "	....	2 50
" "	2 "	....	4 00
Soups, assorted	1 "	....	1 35
" "	2 "	....	2 25
Soups & Boulli	2 "	....	1 80
" "	6 "	....	4 50
Potted Chicken, Turkey, or Game, 6 oz cans			1 50
Potted Ham, Tongue or Beef, 6 oz cans			1 15
Devilled Tongue or Ham, ½ lb cans			1 20
Devilled Chicken or Turkey, ½ lb cans			2 00
Sandwich Ham or Tongue, ½ lb cans			1 50
Ham, Chicken and Tongue, 1 lb cans			1 50

MINCE MEAT.

THE CANADA MEAT PACKING CO'Y.

½ gall. on glass jars	per doz.	$7 25
Quart glass jars	"	4 00
1 lb " "	"	2 00
10 lbs. pails	per lb.	0 10
25 " "	"	0 09
30 " "	"	0 09

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars,	$9 50
Ditto, 25 and 40 lb pails, per lb.	12½c

J. H. WETHEY'S—ST. CATHARINES.

Condensed, per gross, net	$13 50

CHEWING GUM.

ADAMS & SONS.

Tutti Frutti, 36 5c bars			$1 20
Sappota,	150	pieces	0 90
Sweet Fern,	230	"	0 80
Black Jack,	115	"	0 80
Red Rose,	115	"	0 80
Barley,	115	"	0 80
Lemon Tramps,	115	"	0 80
Tampico,	115	"	0 80
Magic Trick,	115	"	0 80
Taffy Licorice,	72	"	0 50
Caramel Tolu,	72	"	0 40
Adams' N.Y. Gum,	200	"	0 50
Adams' N.Y. Gum,	150	"	0 40
Puzzle Gum	115	"	0 80

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs..	0 35
Premium, ¼'s..6 and 12 lbs...	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs.	0 24
Sticks, gross boxes, each	1 00
Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs	30
" Pearl " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18

JOHN P. MOTT & CO.'S
(Bryant, Gibson & Co., Agts, Toronto)

Mott's Broma per lb	$0 30
Mott's Prepaired Cocoa	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa	40
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs	30
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	24
Mott's Vanilla Chocolate stick	22
Mott's Pure Confec. Chocolate	22c—35
Mott's Sweet Confec. Choc.	21c—28

Prices Current, Continued—

J. W. COWAN & CO'S.

Cocoas—

Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼lb in 12lb boxes	35
London Pearl, " "	30
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence, per doz	1 40

Chocolates—

Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

Thos. E. Clatworthy, Ag'nt, Toronto.)

Schweitzer's Cocoatina, net cash ¼ lb. ½ lb.. price per doz. tins 3 29 6 30

WALTER, BAKER & CO.

(Lockerby Bros., Montreal, Agents for Quebec.)

Chocolate ..... per lb.	$0 50
Cocoa ..... "	0 55

COFEEE.

GREEN

	c. per lb.
Mocha	29, 32
Old Government Java	24, 28
Rio	19, 22
Plantation Ceylon	25, 28
Porto Rico	22, 23
Guatamala	23, 25
Jamaica	22, 28

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.

	c. per lb.
Java	33, 34
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	33
Our Own Blend	30
Lagnayra	28
Mocha and Java	32, 33
Java, Standard	32
" Old Government	30, 32
" Crown	29
Arabian Mocha	35

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs	30
Standard Imperial in sealed tins, 25 and 50 lbs	32
Standard Blend in sealed tins, 25 and 50 lbs	33
Ground, in tins, 5, 10, 15 and 25 lbs	20, 30
Say's Parisien, in ½ and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

SUTTON & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Pure essence, Gorgona Anchovies, ½ pts. per doz 2 76

FLOUR AND MEAL.

	per bbl
Flour, Family	$4 00 4 20
" Pastry	4 20 4 40
" Medium Patents	4 30 4 80
" Patents	4 80 5 10
" Straight Roller	3 75 3 80
" Extra	3 50 3 55
" Strong bakers'	4 20 4 50
Oatmeal, standard, bbls	3 60 4 00
" granulated, "	3 60 4 00
" rolled "	3 70 4 25
Bran, per ton	14 00 15 00
Cornmeal	3 50 4 00
" Gold Dust	3 25 3 50
" Eureka	2 75 3 00
" Imperial	3 70 3 80

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz.
Cases, No. 1, 2 oz tins	$2 75 $3 00
" No. 2, 4 oz tins	4 50 5 00
" No. 3, 8 oz tins	8 00 8 75
" No. 4, 1 lb tins	12 60 14 25
" No. 5, 2 lb tins	25 00 27 00

FRUITS.

FOREIGN.

	c. per lb.
Currants, Provinc'l, in bbls	5⅜, 5½
Currants, Provincial, in ½ bbls	5⅝, 5¾
Currants, Filiatra, bbls	5½, 5¾
" Patras, in cases	7¾, 9½
" Vostizza, "	7, 9
" ½ case	9½ 9½
Dates, Persian, boxes, new	5¾ 6¼
Figs, Elemes, 14 oz., per box	8½ 10
" 10 and 20 lb box	10, 11
" 7 crescent, 60 lbs	15
" 5 " 30 "	13
" 4 " 20 "	12
" Naturals	5 6
Prunes, French, kegs	4½ 5
" Bosnia, hhds	4⅜, 4½
" " kegs	4¾, 5
" " cases, new	6 , 8
Plums, French, 55 to 65	12½ 15
" Bottles, 1's	22 23
" " 2's	37½ 40
" " 4's	70 75
" " 7's	1 00 1 10
Raisins, Valencia, off stalk,	6⅞ 7¼
Selected	7½, 8
Layers	8½ 9
Raisins, Sultanas	8½ 11
" Loose Muscatel 2 crowns	$2 50 2 75
" 3 crowns	3 25 3 50
" London Layers	3 00 3 25
" Black Baskets	4 00 4 25
" Blue "	5 00 5 25
" Bunch Dehesas	4 75 5 00
" Superior "	5 25 5 50
" ¼ flat "	1 55 1 75
Imperial Dehesa bunches	7 00 7 25
Lemons, Messina, per box	3 50 5 50
" Palermo	3 00 5 50
Oranges, Messina, per box	3 00 3 50
" Florida Russets	3 50 4 00
" Valencia	4 50 5 00
" California, navel	6 00 6 50
" Riverside	4 50
Grapes, Malaga, per keg	14 00
Banana Yellow	2 25 2 50

DOMESTIC.

Apples, per bbl	2 50 3 50
" Dried, per lb	5½ 6½
" Evaporated, p. lb	8 11

GLASSWARE.

TAYLOR, SCOTT & CO.

	c. per doz.
Lamp Chimneys, O	32
" " A	35
" " B	45

	per bbl.
Fruit Jars, pts	13 00
" " qts	14 00
" " ½ gal	17 00

GRAIN.

Wheat, Fall, No. 2, per 58 lbs	$0 85 86
" Red Winter, No. 2	85 86
" Spring, No. 2	82 83
" Man. Hard, No. 1	1 03 1 04
" " No. 2	1 00 1 02
Oats, No. 2, per 34 lbs	29½ 30
Barley, No. 1, per 48 lbs	49 50
" No. 2, " "	45 46
" No. 3, extra	40 41
" No. 3	36 37
Rye	46 47
Peas	60 62
Corn	49 51

HAY & STRAW.

Hay, Loose, per ton	$10 00 $14 00
" Pressed, " on track	7 00 10 50
Straw, Sheaf, " on track	8 50 9 50
" Pressed, "	6 50 8 00

ISINGLASS.

G. P. SWINBOURNE & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Boxes containing 3 doz 3d. pack. per box 3 58



LYE.

Gillotts powdered Lye (½gr. in a case] per case $3 75

Elliott's 3 75

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts.
Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars	22
" Fine, in 4 lb jars	70
" Extra Superior, in bulk, per lb	30
" Superior, in bulk, per lb	20
" Fine, " "	15

COLMAN'S AND KEEN'S

In 4 lb jars	75
In 1 lb jars	2
D. S. F., in tins, per lb	41
" in ½ lb tins	42
" in ¼ lb tins, per lb	44
D. F. in ½ lb tins, per lb	26
" ¼ " "	28

BARRINGER & BROWN.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Genuine, in 4, 1, ½, ¼ lb. and 2 oz. tins, per lb	0 34 0 47
Superfine genuine, full	0 30 0 43
Pure, per lb	0 23 0 36
D.S.F. "	0 34 0 47
D. S. "	0 30 0 43
F. "	0 23 0 36

NUTS.

	per lb.
Almonds, Ivica	13, 14
" Tarragona	14, 15
" Formigetta	12, 14
" Shelled Valencias	30, 35
" " Jordon.	50, 55
Brazil	12½, 13
Filberts, Sicily	10 11
Peanuts, roasted	12, 13
" green	10, 11
Walnuts, Grenoble, old	14, 15
" New	16
" Bordeaux	10½, 11½
" Naples, cases	16,

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO.

PICKLES.

John Bull, mixed, in bulk	$0 60
" Chow Pic'le, in b'lk	65
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 25
" " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

SAUCES.

John Bull, kegs, per gal	$1 25
" ½ pt. bottles, per doz (according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " ½ pt, bottles, per doz	1 25
Niagara Tomato, kegs, per gal	1 25
" " Reputed pints	1 25

Terry's Candied Peels. c. per peels

Lemon, 7 lb boxes	16
Orange, "	18
Citron, "	30

CROSSE & BLACKWELL'S.

Pickles, all kinds, pints, per doz	3 25

LEA & PERRIN'S.

	per doz.
Worcester Sauce, ½ pts	$3 60 $3 75
" " pints	6 25 6 50

Longford Manufact'ng Co.

ORILLIA, - - ONTARIO,

Made from First-class Stock, and with superior workmanship they are decidedly the Best in the Market.

PAILS AND TUBS

See that the letter T is on every pail or tub. Ask your Wholesale Grocer for the T PAILS AND TUBS.



The Longford Mfg. Co. have met with great success in the sale of their Patent Wire Hoop Pail, a cut of which is shown here. The cost is little more than the ordinary pail, and the stock superior to any shown in the Market.

OF ALL KINDS.

TORONTO OFFICE: - 20½ FRONT STREET EAST.

Prices current, continued—

SUTTON & CO.

(Thos. E. Clatworthy, Agent, Toronto)

Worchester Sance, ½ pints, second quality; per doz	1 17
Worchester Sauce, ½ pints, third quality, per doz	0 96
The Victory Dinner Relish, per dozen	1 92
Bottled Pickles—Mixed, Piccalilli, Cabbage, Onions, per doz.	2 16

PRODUCE.

DAIRY.

	Per lb	
Butter, creamery	$0 22	$0 26
" dairy, tubs, choice	0 17	0 20
" " " med...	0 12	0 14
" large rolls	0 14	0 17
" common to med	0 11	0 13
" store packed	0 08	0 10
Cheese	0 09½	0 10½

COUNTRY.

Eggs, fresh, per doz	0 14	0 15
" limed, "	0 08	0 11
Beans	1 40	1 60
Potatoes, per bag car lots	0 52	0 55
Hops, 1888 crop	0 08	0 10
" 1889 "	0 12	0 16
Honey, extracted	0 10	0 13
" section	0 20	0 22

PROVISIONS.

Bacon, long clear, p lb.	0 07¼	0 07½
Pork, mess, p. bbl	13 00	13 50
Hams, per lb	0 10½	0 11
Bellies	0 11	0 11½
Rolls	0 08½	0 09
Backs	0 11	0 11½
Lard, Canadian, per lb.	0 8¼	0 8¾
Hogs	5 50	6 00
Tallow, refined, per lb.	0 05	0 05¾
"rough, "	0 01¾	0 02¼

RICE, ETC.

	Per lb.
Rice, Aracan	3¾, 3¾c
" Patna	4⅜, 4⅜
" Japan	4½, 5
" extra Burmah	3¾, 3¾
Grand Dnke	5½, 5¾
Sago	5½,
Tapioca,	5¾, 6¾

SPICES.

GROUND.

	Per lb.	
Pepper, black, pnre	$0 22	$0 24
" fine to snperior	12	18
" white, pure	36	38
" fine to choice	25	30
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to purc	18	25
Cloves, " "	25	40
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pnre.	30	35
Cream of Tartar, fine to pnre	25	37

STARCH.

EDWARDSBURGH STARCH CO. (Limited.)

	c. per lb.
Benson's Prepared Corn	8
No. 1 White Laundry, 4 lb boxes	5½
Silver Gloss, 6 lb boxes	6¾
" 1 lb chromo pkgs	7
Satin, 1 lb chromo boxes	7½
Edwardsb'g Rice, 1 lb chromo bxs	9
Canada Laundry	4½
Canada Corn	6½

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40 lb boxes. 1 lb packages, new wrappers	7½
36 lb boxes. 12 3 lb paper boxes	7½
40 " 10 4 lb "	7½
Silver Gloss Starch—	
40 lb boxes. 1 lb packages, new wrappers	9
40 lb boxes. Assorted ½ lbs and ¼ lbs	9¾
40 lb boxes. 10 4 lb paper boxes	9
6 lb boxes, with sliding covers (12 boxes in each crate)	9½
Oswego Corn Starch—for Pnddings, Cnstards, etc.—	
40 lb boxes, 1 lb packages	8
20 " "	8¼

SUGAR.

	c. per lb
Granulated, in bbls	7⅛, 7¼
Paris Lump, "	7⅝, 7¾
" " ½ bbls	7 7-16, 7 9-16
" " boxes	7⅛
Extra Gronnd, in bbls	8
" " boxes	8 3-16, 8 5-16
Powdered, in bbls	7⅜
" less than bbs	7 9-16
Confectioners A	
St. Lawrence A	
Yellows, in bbls	5⅜, 6
Raws, Jamaica in bags	

SYRUPS AND MOLASSES.

SYRUPS.

	Per lb. bbls.	½ bbls
Redpath's "D"	3½c.	3⅝c.
" "M"	3⅝	3¾
" "B"	3⅞	4
" "VB"	4	4⅛
" Extra	4⅛	4⅜
" Ex. Snp	4⅜	4½
" XXX Snp	4½	4⅝
" Corn Syrup	4½	4⅝

MOLASSES.

	Per gal.
Trinidad, in puncheons	37, 38c
" bbls	38, 40
New Orleans, in bbls	70, 75
Porto Rico, hdds	33 34
" barrels	36, 37
" ½ barrels	38, 39

TEAS.

GREENS.

	Per lb.
Gnnpowder—	
Cases, extra firsts	42, 50c
Half chests, ordinary firsts	22, 38
Cases, sifted, extra firsts	42, 50
Cases, small leaf, firsts	35, 40
Yonng Hyson—Moyunes	
Half chests, ordinary firsts	22, 38
" " seconds	19, 20
" " thirds	16, 17
" " common	14, 15

PING SUEYS.

Half chests, firsts	28, 32
" " seconds	16, 19
Half Boxes, firsts	28, 32
" " seconds	16, 19

JAPAN.

Half Chests—

Choicest	38, 40
Choice	32, 36
Finest	28, 30
Fine	25, 27
Good medinm	22, 24
Medinm	19, 20
Good common	16, 18
Common	14, 16
Nagasaki, ½ chests Pekoe	16, 22
" " Oolong	14, 15
" " Gunpowder	16, 19
" " Siftings	5, 12½

CONGOUS.

Half chests, Kaisow, Moning	12, 55
Caddies and half chests	18, 50
Cadies, Pakling and new makes	18, 50

OOLONG.

Half chests Formosa	34, 50
Caddies	36 55

ASSAMS.

Chests and half-chests Pekoe	22, 48

SCENTED ORANGE PEKOE.

Boxes, Foochow and Canton	28, 60

TOBACCO AND CIGARS.

British Consols, 4's; bright twist. 5's; Twin Gold Bar, 8's	62c
Ingots, rough and ready, 7's	59
Lanrel, 3's	52
Brier, 7's	50
Index, 7's	45
Honeysnckle, 7's	53
Napoleon, 8's	49



KINGSFORD'S OSWEGO ∴ STARCH.

"Pure" and "Silver Gloss"
FOR THE LAUNDRY.

Corn ∴ Starch,
FOR THE TABLE,

EQUAL TO ANY RICE OR IMPORTED STARCHES MADE.

For Sale by all Leading Jobbers in Canada.

T. KINGSFORD & SON, Oswego, N.Y.

Royal Arms, 12's	50
Victoria, 12's	48
Brunette and Lovely, 12's	45½
Prince of Wales, in caddies	46½
" " in 75 lb boxes	46
Bright Smoking Plug Myrtle, T & B, 3's	55
Lily, 7's	48
Diamond Solace, 12's	45
Myrtle Cut Smoking, 1 lb tins	65
½ lb pg, 6 lb boxes	65
2 oz pg, 5 lb boxes	65

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Laudsdowne	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reiua Victoria	80 00
" " Pins	55 00
El Padre, Reiua Victoria	55 00
" Reiua Vict., Especial	50 00
" Couchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Couchas	30 00
" Queens	29 00

Cigarettes, all Tobacco—

Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	7 00
Sultana	6 75
Derby	4 00
B. C No. 1	4 00
Sweet Sixteen	3 50

CUT TOBACCOS.	per lb.
Puritan Cut Plug, ½ lb pkg., 5 lb boxes	65
Old Chum Cut Plug, ½ lb pkg 5 lb box	65
Old Virginia Cut Plug, 1-10 lb pkg., 10 lb boxes	55
Gold Block Cut Plug, ½ lb pkg, 5 lb boxes	65
CIGARETTE TOBACCO.	
B. C. N. 1, 1-10, 20 lb boxes	75
Puritan, 1-10, 5 lb boxes	65
Athlete, ½, 5 lb boxes	80

SOAP.

Ivory Bar, 1lb bars waxed wrapper, per lb	5½
Do. 2, 6-16 and 3 lb bars "	5
Primrose, 5 lb bars, wax W "	4
" 1 " " "	4½
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 13oz, 1,2 and 3lb bars per lb	3½
Queen's Laundry, per bar	5½

TOILET SOAP.

TAYLOR, SCOTT & CO.

	per doz.
Baby's Own, ½ doz boxes	$1 25
Our Boys, ½ " "	1 25
Sea Foam, ½ " "	75
London Bouquet, ½ " "	60
Oatmeal, 1 " "	85
" ½ " "	60
Paris Assorted, ½ " "	0 75
Albert Oatmeal bar, 2 doz. boxes	0 75
" White Castile bar, 2 doz. boxes	0 75
	per gro.
Fatherland, ½ doz boxes	5 00

WASHING CRYSTAL.

Gillett's Washing Crystal, 1 gro in box, per box	$1 75
Cottam's per lb	0 03½

WASHING COMPOUNDS.

Cottam's small p'k'ts, per gro	$1 50
" large " "	4 50

WOODENWARE.

	per doz.
Pails, 2 hoop, painted	$1 50
" 2 " clear	1 60
" 3 " "	1 80
" 3 " painted	1 70
Tubs, No. 0	8 50
" 1	7 50
" 2	6 50
" 3	5 50
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
	per case.
Matches, Parlor	$1 70 $1 75
" Telephone	3 50 3 60
" Telegraph	3 80 3 90
	per doz.
Mops and Handles, comb.	1 25
	per M.
Butter, P. tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60
Clothes Pins full count, per box	0 75

YEAST.

Royal Yeast Cakes, 3 doz 10c. packages in case, per case	$1 95
Royal Yeast Cakes, 3 doz 5c. packages in case, per case	1 00
Breadmakers', 3 doz 5c. packages in case	1 00

OUR NATIONAL FOODS.

	pkg.	doz
Desiccated Wheat	4 lb.	$2 30
" Rolled Oats	4 "	2 25
Snow Flake Barley	4 "	2 40
Rolled Wheat Flakes	4 "	2 25
Buckwheat Flour, S. R	4 "	2 00
Prepared Pea Flour	2½ "	1 80
Baravena Milk Food	1 "	3 00
Patent Prepared Barley	1 "	1 80
atent Prepared Groats	1 "	1 50
eef and Barley Extracts	6 oz	2 25
uten Flour	4 oz	2 80

CATELLI'S SPECIALTIES.

Vermicelli, per lb	$0 11	
" 5 lbs	0 08	0 10
" 10 lbs	0 08	0 10
Macaroni, 5 lbs	0 08	0 10
" 10 lbs	0 08	0 10

HARDWARE.

ZINC: Sheet net.	0 06½
IRON WIRE:	
Galv., annealed and oiled and bright 20 p.c. advance on list	
Barbed wire net.	0 00
Coil chain, 5-16 in. net	0 05½
" " ¾ in. "	0 05
" " ½ in. "	0 04½
Iron pipe, 50 per cent.	
Iron pipe, galvanized, 25 per cent.	
CUT NAILS, from Toronto:	
10 dy. to 60 dy	2 80 0 00
8 dy. and 9 dy	3 05 0 00
6 dy. and 7 dy	3 30 0 00
4 dy. and 5 dy	3 55 0 00
3 dy C.P.	3 90 0 00
3 dy A.P	4 40 0 00
HORSE NAILS: "C" 50 and 10 per cent. from list.	
HORSE SHOES:	
From Toronto, per keg	3 75 4 00
WINDOW GLASS:	
25 in and under	1 55 1 60
26 to 40	1 60 0 00
41 to 50	3 60 0 00
51 to 60	3 90 0 00
61 to 70	4 20 0 00
GUNPOWDER:	
Sporting FF. "	4 75 0 00
" FFF "	5 00 0 00
Canada rifle "	7 25 0 00
Sporting FF., (in ½ lb. tins) per doz	2 40 0 00
ROPE: Manilla	0 14 0 16
Sisal	0 13 0 00
AXES:	
Peerless & Keen Cutter	7 50 0 00
Leader	7 25 0 00
Lance	7 75 0 00
Queen City	9 25 0 00
Honor Bright, all steel	11 00 0 00
SHOT: Canadian	0 05½ 0 00
HINGES: Heavy T and strap	05½ 00
" Screw, hook & strap.	03½ 04½
TIN PLATES:	
1c. 4x20 coke, per box	4 50 4 75
INGOT TIN: 25 to 26 per bdl.	
PIG LEAD: 4 to 4½ per bdl.	

PETROLEUM.

	Imp. gal.	
F. O. B. Toronto		
Canadian	$0 00	$0 16
Carbon Safety	0 18	0 00½
Canadian Water White	0 20	0 00½
Amer'n Prime White	0 23	0 24½
" Water White	0 25	0 00½
Photogene	0 27	0 00½

DRUGS AND CHEMICALS.

Alum	lb $0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 02½	0 03
Borax	0 12	0 13
Camphor	0 45	0 52
Carbolic Acid	0 55	0 60
Castor Oil	0 08½	0 10½
Cream Tartar	0 32	0 33
Epsom Salts	0 01½	0 02½
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 22	0 25
Hellebore	0 15	0 17
Iodine	5 00	5 50
Insect Powder	0 65	0 75
Salpetre	0 08½	0 09
Soda Bicard, per keg	0 00	2 25
Sal Soda	0 95	1 00
Madder		

WINES, LIQUORS, ETC.

BRANDY:	per case.	
Hennessey's, qts.	$13 50	$0 00
Martel's, qts	13 25	0 00
IRISH WHISKEY:		
Roe's	8 50	9 50
Dunville's	7 00	7 50
Jameson's, qts	8 00	0 00
Burk's, qts.	7 00	0 00
" pts.	8 00	0 00
Imp., qts	10 00	0 00
GIN:		
Old Tom Bernard's, qts	6 25	6 60
" " pts	7 25	7 50
" " gal	2 75	2 85
Boord	7 00	7 50
Booth's	7 25	7 50
Burnett's	7 00	7 25

CANADIAN SPIRITS:

(Net Cash Prices.)	Imp. gal. In B'd.	D.P'd
Alcohol 65 O.P.	$0 99	$3 27
Pure Spirits 65 "	1 00	3 28
Pure Spirits 50 "	0 90	2 98
" " 25 U.P.	0 49	1 52
Family Proof Whiskey	0 53	1 64
Old Bourbon "	0 53	1 64
" Rye "	0 50	1 54
" Toddy "	0 50	1 54
" Malt "	0 50	1 54
" Domestic Whiskey 32 U. P.	0 45	1 04
Old Rye, 4 years old	0 75	1 90
" " 5 "	0 85	1 66
" " 6 "	0 95	2 00
" " 7 "	1 05	2 16
Rye Whiskey, 1883, qts.	4 25	7 06
" " " pts.	6 00	8 75
" " 1884, qts.	4 00	6 75
" " " pts.	5 75	8 50

20 to 100 cases, net cash.
100 to 200 cases, 2½ per ce off.
200 cases and over 5 per cen off.

JOS. PICKERING & SONS' SPEC LTIES.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Metal Polishing Pomade, according to size, per dozen	0 20 1 02
Needham's Polishing Paste according to size, pr dozen	0 18 2 81
Furniture Polish, according to size, per dozen	0 20 2 85
Razor Paste, ½ doz. in box	1 02
" in single boxes	1 18
Plate Powder, per box	1 02
Knife Powder, in cannister, per dozen	1 03
Haruess Blacking, in boxes, per dozen	1 27 2 20

TO THE WHOLESALE GROCERS & DRUGGISTS OF THE DOMINION OF CANADA.

We take pleasure in annouucing that our New Mills are now completed, and we are prepared to fill orders for goods. The capacity of our New Mills is from 250 to 300 barrels per day.

Our specialties, such as DESSICATED WHEAT, DESICCATED ROLLED OATS, ROLLED WHEAT FLAKES, BREAKFAST HOMINY, &c., are improved and put up in handsomely lithographed cartoons. Our GLUTEN FLOUR for Diabetes, BARAVENA MILK FOOD for infants, PREPARED BARLEY, GROATS, PEA FLOUR, &c., are the very choicest, and guaranteed fresh, clean and attractive, healthy, palatable, and nutritious.

We are also manufacturing GRANULATED, STANDARD, & ROLLED OATMEALS, WHEATLETS, SPLIT PEAS, &c., BAKERS' SPECIALTIES, such as GRAHAM FLOUR, RYE FLOUR, WHITE CORN FLOUR, WHOLE WHEAT FLOUR, &c., which are very choice.

THE IRELAND NATIONAL FOOD CO.
(LIMITED.)

OFFICE AND MILLS—109 Cottingham St.—134 to 148 Marlborough Ave. Telephone No. 3629.
Toronto, Dec. 2, 1889.

MITCHELL,
MILLER & CO.
WAREHOUSEMEN,
45 and 81 Front Street East, Toronto.

STORAGE.

Advances made on Staple Merchandise in Store.

SMITH & KEIGHLEY
WHOLESALE GROCERS
AND IMPORTERS OF

East and West India Produce, Mediterranean Fruits, Fancy Groceries, China, Japan and Indian Teas, Porto Rico Molasses and Coffees. New Currants, Raisins, Figs, Dates, Prunes in Bottles, Cases, and Casks.

9 Front St. E., Toronto



TORONTO BUSINESS COLLEGE

Corner Yonge and Shuter Streets, Toronto, Canada.

The Largest, most Complete and Practical Business College, Shorthand Institute, Telegraph School and General English Training Academy in the Dominion.

Individual Instruction given by men of Practical Business ability. Handsome prospectus and circulars mailed by addressing

J. M. CROWLY, Manager. NOTE ADDRESS.

eow

C. RICHARDSON & CO.

MANUFACTURERS OF

The Celebrated Bull's Head Brand Pickles,

SAUCES, JAMS, JELLIES,

CANNED FRUITS AND VEGETABLES.

SPECIAL PRICES IN

CANNED TOMATOES.

EVAPORATED APPLES and MAPLE SYRUP

125 River St., Toronto.

CANADA MILLS HAMILTON, ONTARIO.

W. G. DUNN & CO.,

Importers and Manufacturers.

21 Mincing Lane, LONDON, E. C. WORKS Croydon, Surrey.

WE would draw the attention of the Trade to our **Mustards**, which are prepared from the finest English Seed, giving the greatest satisfaction. The well-known brand **Dunn's Baking Powder**, "The Cook's Best Friend," has an enormous sale, it never gives trouble. Our **Spices** are perfection, the pure ground White and Black Peppers are the finest in Canada. Samples and Price Lists sent free on application. Our goods can be obtained through the Wholesale Houses, or direct from our Mills in Hamilton. Each package of pure goods is sealed with our guarantee. See Price current.

Awarded Gold and Silver Medals 1887 and 1888, also Bronze Medal and Diploma 1889.

The London Brush Factory

61 AND 65 DUNDAS STREET.

MANUFACTURE BRUSHES OF EVERY DESCRIPTION.

MILL AND MACHINE BRUSHES MADE TO ORDER.

FULL STOCK CARPET SWEEPERS

THOS. BRYAN.



How to Sell Goods

Send Ten Cents to the GROCER PUBLISHING CO. for a copy of B. F. Cumming's Prize Essay on "How to Sell Goods."

GROCER PUBLISHING CO.,

6 Wellington St. W., Toronto.

TORONTO SALT WORKS

128 ADELAIDE STREET EAST.

DEALERS IN AND MANUFACTURERS OF

Table, Dairy & Meat Curing Salts.

Silver Medal Industrial Exhibition, 1888.

We handle Canadian Salts only, which from recent Government tests for Dairy and Meat purposes have proved equal, and in most cases superior to the best Imported Salts of any brand.

Orders promptly filled.

Grocers' Sundries.

OUR SPECIALTIES.

Choice Bird Seed

AND

WASHING COMPOUND.

CORRESPONDENCE SOLICITED.—All our goods are guaranteed, sell well and give the greatest satisfaction.

BART COTTAM

Wholesale Dealer and Manufacturer of

Grocers' Sundries, ---- LONDON, ONT.

LAURENCE GIBB,

Provision Merchant,

83 COLBORNE STREET, · TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

BREADMAKER'S YEAST

ALWAYS AHEAD.



BREAD made with this Yeast took first prizes at 132 Township and County Fairs in Ontario in 1887, at such places as Flesherton, Markham, Whitby, etc. Over 10,000 ladies have sent us letters and postal cards to say that it is superior to any yeast ever used by them. It makes the lightest, whitest, sweetest and most wholesome bread, buns, rolls and buckwheat cakes. Directions in each package with full instructions.

TAKE NO OTHER. PRICE 5 CENTS.

Jas. DICKSON & CO.,

26 WEST MARKET STREET.

Provision & Commission Merchants.

Eggs, Butter Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

W. BOULTER & SONS,

PICTON, - - ONT.,

PACKERS OF THE CELEBRATED



LION BRAND

Canned Fruits and Vegetables

Every can has a Lion on the label. This label is a guarantee to the consumer that the quality is first-class. Ask your Grocer for the Lion Brand. Do not take any other.

BAY OF QUINTE CANNING FACTORIES,

Head Office: Picton. **Branch: Demorestville.**

JAMES PARK & SON,

PROVISION MERCHANTS

PORK PACKERS,

AND MANUFACTURERS OF PRESERVED MEATS ETC

SPECIALTY.—Imported English Sheep Casings for the Sausage Trade.

41 to 47 St. Lawrence Market, and 95 Front St. E.

TORONTO - ONT.

DULSE.

150 Barrels Good Dulse

FOR SALE BY

JOHN SEALY, 25 & 26 South Wharf,

ST. JOHN, - N.B.

C. H. CATELLI,

PERTHIUS ST., - MONTREAL,

MANUFACTURER OF

MACCARONI,
VERMICELLI,
FARINA, Etc.

STANWAY & BAYLEY,
TORONTO,
Wholesale Agents for Toronto and West.

Ask your Wholesale Grocer for these Goods.

E. P. Breckenridge, Toledo, Ohio, Pres. Edwin Norton, Chicago, Vice-Pres.

W. C. Breckenridge, Resident Manager.

The Norton Manufacturing Co.,

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit Cans, Lard Pails, Paint Pails and Cans, Baking Powder Cans.

Capacity, fifty thousand fruit cans per day.

Sole Agents in Canada for
Norton Bros., "Solder Hemmed" Caps, and Grocers' sample goods, and Haskell's sample cases.

Cor. YORK AND QUEEN Sts.,
HAMILTON, - ONT.

MYRTLE

T. AND B.

CUT AND PLUG

SMOKING TOBACCO.

And "LILY," 10c. Plug.

Manufactured by

GEO. E. TUCKETT & SON

Hamilton, Canada,
And Danville, Virginia.

ROYAL BLACK LEAD

Is the Best and Cheapest Stove Polish Now in Use.

TELLIER, ROTHWELL & CO.

SOLE MAKERS,

Montreal.

Established 1874.

W. H. SMITH

Wholesale Produce

Commission Merchant

186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Produce. Consignments solicited. First-class reference.

R. C. MURDOCH & Co.

Commission

—AND—

Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

29 Church St., Toronto.

TELEPHONE 806.

Edwards' Desiccated Soup

Is far the cheapest and Most Nutritious Food obtainable, its force value as a food being three and a half times that of an equal weight of beef.

[Trademark] GRAVINA [Registered]

(Edwards' Gravy Powder)

Gravina is a fine powder, consisting of Extract of Beef of the finest quality, combined with choice garden vegetables. It is easily soluble, and can be quickly cooked, less than five minutes being sufficient to produce an excellent Gravy or Soup. Cook Book free on application.

FREDK. KING & CO., [Ltd.] Sole Manfrs.

(Contractors to Her Majesty's Government)

BELFAST AND LONDON.

Wholesale Depot: 30 St. Sacrament Street, Montreal.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

THE CANADIAN GROCER
& GENERAL STOREKEEPER.

PUBLISHED WEEKLY. $2.00 PER YEAR

VOL. IV. TORONTO AND MONTREAL, MARCH 21, 1890 No. 12

THE QUEEN OF COCOAS.

SCHWEITZER'S
COCOATINA

USED BY ALL THE ROYAL HOUSEHOLDS IN ENGLAND & EUROPE

Sole Agent in Canada, THOMAS E. CLATWORTHY, 34 Church Street, Toronto.

McLAREN'S

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

COOK'S FRIEND BAKING POWDER

The Best Grocers Make a Point of Keeping it always in Stock.

CANADA MILLS HAMILTON, ONTARIO.

W. G DUNN & CO,
Importers and Manufacturers.

21 Mincing Lane, LONDON, E. C. WORKS Croydon, Surrey.

WE would draw the attention of the Trade to our **Mustards**, which are prepared from the finest English Seed, giving the greatest satisfaction. The well known brand **Dunn's Baking Powder**, "The Cook's Best Friend," has an enormous sale, it never gives trouble. Our **Spices** are perfection, the pure ground White and Black Peppers are the finest in Canada. Samples and Price Lists sent free on application. Our goods can be obtained through the Wholesale Houses, or direct from our Mills in Hamilton. Each package of pure goods is sealed with our guarantee. See Price current.

Advertise IN THE "Grocer."

Its Circulation is now larger than any other trade paper in Canada. All the leading merchants and manufacturers use its columns.

H. A. NELSON & SONS
MANUFACTURERS
AND
Wholesale Dealers
—IN—
BROOMS
AND
WHISKS,
Brushes, Woodenware,
Baskets, Cordage,
Grocers' Sundries.
MONTREAL, - TORONTO.

MOTT'S DIAMOND CHOCOLATE
JOHN P. MOTT & Co. HALIFAX, N.S. ESTABLISHED 1844
IS THE BEST.
FOR SALE EVERYWHERE.
ASK FOR
MOTT'S

M. MASURET & Co.
Wholesale Grocers,
IMPORTERS OF
TEAS, SUGARS, ETC.
94 AND 96 DUNDAS STREET,
LONDON - - - ONT.

Taylor, Scott & Co.
TORONTO.

THE BEST



IS THE CHEAPEST.

Retail Price, 25c.

—:o:—

For sale by all first-class grocers

FINE GOODS OUR SPECIALTY.

MUNGO CIGARS, EXCEPTIONALLY FINE.

MADRE E' HIJO (7 SIZES).

EL PADRE AND CABLE.

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

ALWAYS ASK FOR

—: THE :—

'John Bull'

BRANDS.

MANUFACTURED BY

BRYANT, GIBSON & CO.



AGENCY FOR—

Mott's Chocolates and Cocoas,
Ganong's Lily Chocolates,
Terry's English Bottled Confectionery,
Negre's French Crystallized Fruits.

COWAN'S Hygienic Cocoa
COWAN'S COCOA ESSENCE
COWAN'S CHOCOLATES
COWAN'S COFFEES

JNO W. COWAN & Co.

14 AND 16 MINCING LANE

WELLINGTON STREET WEST · · TORONTO





ROYAL YEAST

Is Canada's Favorite Yeast Cakes. 10 years in the market without a complaint of any kind. The only Yeast which has stood the test of time and never made sour, unwholesome bread.

All Grocers sell it.

E. W. GILLETT, M'F'R. TORONTO, ONT. & CHICAGO, ILL.

Needham's "The Favorite." Polishing Paste.

USED BY HER MAJESTY'S SERVANTS

Gold Medals and Diplomas of Merit at all Exhibitions.

Dazzling Mirror Finish

Sold Everywhere in 5c, 10c, 15c, 20c & 25c Tins

The reputation of nearly a century as the most reliable preparation for Cleaning and Brilliantly Polishing BRASS, COPPER, TIN, BRITANNIA METAL, PLATINOID, etc.

Inventors and Sole Manufacturers, JOSEPH PICKERING & SONS, Sheffield.

Pickering's Furniture Polish, Plate Powder, Knife Powder, Brunswick Black, Razor Paste, Metal Polishing Pomade (Red), Ye Olde Oak Furnishing Paste.

T. E. CLATWORTHY, Sole Agt. In Canada, 34 Church St. Toronto.

EMBRO OATMEAL MILLS.

—:o:—

D. R. ROSS, - · EMBRO, ONT.

—:o:—

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders.

IMPERIAL

CREAM TRADE MARK TARTAR

BAKING POWDER

PUREST, STRONGEST, BEST.

CONTAINS NO

Alum, Ammonia, Lime, Phosphates,

OR ANY INJURIOUS SUBSTANCE.

E. W. GILLETT, TORONTO, ONT. CHICAGO, ILL.

MANUFACTURER OF

THE CELEBRATED ROYAL YEAST CAKES.



IMPOSSIBLE!

So say Doctors, to say too much in favour of St. Leon Water. It puts down Bright's Disease and Diabetes, as water quenches fire. Cures Indigestion, Dyspepsia, Rheumatism, etc., completely if drank freely and rubbed in the skin.

ST. LEON

Mineral Water Company,

101½ KING STREET W., · · TORONTO.

Business! Business!

QUEEN CITY BUSINESS COLLEGE,

COR. KING and CHURCH STS.

TORONTO,

Is the best and cheapest place to educate your sons and daughters. Thorough practical **Business, Shorthand** or **English** Education imparted in shortest possible time by our method of "**Individual Instruction.**"

Catalogue mailed free on application.

A. HAAZ. C. DE CARTERET.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider

VINEGARS.

74 Bagot Street, - Kingston, Ont

DAY AND MARTIN'S English BLACKING

ORDER A CASE OF

OCEAN WAVE BAKING POWDER

From your Wholesale Grocer.

Sells itself after One Trial. Prices Current

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

THE GROCER PUBLISHING CO. (LTD.)
J. B. McLEAN, SEC.-TREAS

115 ST. FRANCOIS XAVIER STREET, MONTREAL.

6 WELLINGTON STREET WEST, TORONTO.

Vol. IV. TORONTO AND MONTREAL, MARCH 21, 1890. No. 12

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

OUR MONTREAL OFFICE.

Our Montreal Office is located at 115 St. Francois Xavier St. Our representative, Mr. Hugh C. McLean, will be pleased to have subscribers and advertisers call upon him there. He will also pay special attention to gathering business items and attending generally to the interests of this paper.

INCREASED AMERICAN DUTIES.

The new United States Tariff Bill, which the Committee of Ways and Means is at work upon, is expected to be before Congress in about two weeks. Emanating, as that measure does, from a Republican source, and indebted, as the Republicans are, for strong agricultural support in the last election, the bill is expected to provide ample protection for the American farmer. Consequently, an increased duty will no doubt be recommended on foreign farm products, and this will affect Canadians more than any other outsiders who aim to find a market in the United States.

Among the products handled by general merchants throughout the country there are none in which trade will be more seriously affected by this measure, if it passes, than it will be in eggs. Eggs now go in free, but already it is known the committee has concluded to recommend a tax upon them of five cents a dozen. Thus, about one-third of the average price of eggs will either practically close the United States market or bring them very dear to United States consumers. The former is about certain to be the effect, as the Americans, themselves, produce eggs, and as it is known that in this class of produce a fairly high price checks consumption, we may then look for cheap eggs, as there will be plenty of them for all the demands of our consumption. Egg-buying should therefore be engaged in with both eyes open to this fact.

Hides, now also admitted free, will probably bear a duty of ten per cent. ad valorem. Apples, peas, beans, potatoes, and hops are other articles that may be looked for to bear an advanced duty after the close of the present session. This of course is contingent upon the adoption by both American legislative bodies of the bill submitted by the committee.

The duty on hops, which is said to be contemplated, is 30c. instead of 8c., as it is at present. The New York growers urge this, although the brewers of the country want the duty to remain as it is. The brewers, however, are very well protected in the product of their manufacture, and the balance will most likely now favor the hop-growers. There is a strong demand to raise the duty on beans from 10c. to 40c. per bushel. The duty suggested on apples is 25 cents a bushel, and an equal duty is proposed on potatoes. It appears indeed as if the deliberations of this foreign committee were of more serious moment to us than to the Americans.

SUPPORT FREE FRUIT.

The basis of a reciprocity of trade in fruits between this country and the United States is a rational one. That class of products has in itself all that constitutes reciprocity, and is unlikely to leave on either hand a balance to be redressed by trade in some other line. There is a "give and take" in the fruit dealings between the two countries that equates the advantage very fairly, even if there were no reciprocity in any other products. If we buy strawberries in February from American growers, it is because we cannot buy them then from our own growers, and the price we pay for them up to the middle of May is apt to keep the consumption within a luxury-affording class. When our own berries come in they have a flavor that at once opens up a large market, not only against the American berries here, but against those in their own country. We cannot, of course, get winter prices for them, but we can get a larger market than if there were no reciprocity. In strawberries there is a reciprocal demand. Our grocers get less money out of it than do the Americans, but they get as much out of it as if they were closed up in their own market. The time the fruit can be on the market is but short, and within that time the anxiety of the producer is apt to affect the market more than the demand of the consumers. That is, at the best, prices are likely to drop within our own country some part of the season, and the absence of reciprocity cannot keep them always up.

In apples the case is the same. Reciprocity has extended the market and increased the profit of Canadians who raise winter-apples, a product that we lead the world in. Reciprocity also has benefited trade, as it places summer apples within the reach of consumers, by liberating the American source of supply. Here the reciprocity is perfect, the demand and the supply being mutually dependent.

The production of strawberries is as profitable as it would be if it were protected, and that of apples is more so. Even the producer of summer apples finds a demand equal to the partial and imperfect issue of his attempt to satisfy the market. Let fruit, therefore, remain free to come and go.

LINSEED OIL.

Mr. D. A. Mackenzie, of the Toronto Varnish Works, has gone to Ottawa to lay before the Minister of Finance a petition from Toronto manufacturers, asking that the duty on linseed oil be reduced from 30 to 20 per cent. The subscribers are numerous, and represent the bulk of those engaged in the production of articles, notably paints, in which linseed oil is a component. Mr. Mackenzie will be joined at the Capital by delegates of the same interests in Montreal, bearing a petition with a similar prayer.

What the petitioners ask is the concession to the manufactures they represent of the protection they enjoyed some years ago.

At that time they had to pay only 20 per cent., and found that duty no more than adequate to the fostering of Canadian production. The duty on other oils is yet but 20 per cent., and there are none of them with more claim to be classed as raw material than has linseed oil. The object of the deputation that will meet the Minister is to have it recognized and listed as raw material. It is more as raw material than as finished product that we know it in this country, and it should be admitted on the basis of raw material, that is, bearing a duty of 20 per cent. In the hands of painters, manufacturers of paints, varnishes, mixed colors, window shades, oil-cloths, it is simply a medium in an industrial process, and not itself the end of an industrial process.

When we contrast paint and linseed oil it is plain which of the two is the more entitled to be classed as a finished product. Paints are finished products of which linseed oil is part of the raw material, yet our tariff exhibits the anomaly of the paints being rated 5 per cent. lower than linseed oil, which is their most expensive constituent. The American manufacturers, getting their linseed oil 30 per cent. below the price it costs us, can put their paints upon our market by paying a duty of 25 per cent.

We import between ten and fifteen thousand barrels of linseed oil every year, and we should import more if we had less foreign paint to compete with, as what would keep that out would stimulate paint-making here. We hope the Government will see its way clear to incorporate the request of the paint-makers among the recommendations of its budget.

ADULTERATED WHITE LEAD.

The extent to which white lead is adulterated or counterfeited in the United States, has been a subject of recent investigation by the Whitelead Association in that country. One hundred samples, manufactured outside of the Association and marked "pure" were analyzed. Most of it turned out to be compound, and in some of the specimens there was not a trace of whitelead detected. We know something about adulterated whitelead in this country. HARDWARE has referred to the article more than once, and painters have protested against it repeatedly in the public press.

The Whitelead Association of Canada is an organization of manufacturers formed for the purpose of maintaining the standard of white lead. All that is stamped with the association label is guaranteed absolutely pure, but there is nothing to prevent outside manufacturers from placing an inferior article upon the market and labelling it pure. All the manufacturers of Canada are not in this Association. There are five or six makers in the country who have not connected themselves with it. We have therefore two classes of manufacturers, those pledged to produce a pure article, and those at liberty to produce what they please. The result of this latter privilege is that we have no lack of spurious whitelead. We have pure whitelead, but we have also plenty that is so misnamed, with greater or lesser proportions of barytes in its make up. The stress of competition has produced this fraud, bearing the stamp "pure." The makers of it, determined to get a hold on trade, have manufactured for low prices, and as these were reduced, the proportion of carbonate of lead receded farther from the necessary ninety per cent. The members of the Association, making a genuine article, could not afford to cut with competitors whose mutual opposition was further debasing whitelead, and further depreciating prices.

The Association has consequently sought to get the manufacture of pure whitelead put on a sound basis. A deputation from that body waited upon the Minister of Inland Revenue and represented the facts above referred to. To make penal the marking of imitations as "pure," the deputation felt that it would be necessary to establish standards, and, therefore, recommended that the manufacture of whitelead should be made subject to the Adulteration of Foods Act. The answer of the Minister was not final, and action will be deferred for a few days, when Mr. Miall, the Chief Commissioner of Inland Revenue, will meet the Association in this city. It is hardly expected, however, even if his report is favorable, that anything will be done this session.

It is in the interests of the trade the Association should succeed. Price-cutting would be stopped, and trade would not be injured by the bad reputation the selling of inferior goods entails. The adulterated article does not serve the purpose of the genuine. It does not go as far, nor stay on so well. It is little more, is often no more, than the basis of a whitewash. In amalgamation with oil, white lead has adhesive properties that cannot be formed by any union of oil and barytes. The Association, to further the cause of purity will shortly issue the results of an analysis about to be made, of all the whiteleads manufactured in the country.

A DEVICE FOR EXHIBITING PAINTS, ETC.

A travelling correspondent of HARDWARE describes a stand made to hold sample bottles of dry paints and oils, which he ran across in his travels. The stand has five shelves on it, and is about eighteen inches wide. Each shelf was built as if it were a step in a flight of stairs. Through each shelf holes were bored the same size as the bottle used for the sample. Each bottle passing through a hole of one shelf rested on the shelf below, giving the goods a splendid appearance.

OVERDUE ACCOUNTS.

Mr. James E. Davis gave an address upon the above snbject before the Pharmaceutical Society of Detroit. The essay shows the marks of careful thought and preparation. The selections made below are especially commended to retailers. He says :—When an account is not paid when due, interest should be charged on all excess time taken. This is right, perfectly legitimate and good business logic. Still, many retailers, for one reason or another, do not pay their bills when due, and even in some instances after taking thirty, sixty or ninety days extra time, make great complaints if interest is added. Now, there are of course many retailers who, when their bill is about due, if they cannot meet it, will write, stating they are hard up, ask for a slight extension, and request the jobber to add interest, but these are the exception, and not the rule. However, as that may be, the wholesale merchant is not a banker, and retailers should get more in the habit of borrowing from their interior banks, and discounting their bills with the jobbers. The retail dealers would then soon ascertain the fact that banks do not loan money without interest, and this should teach them that the charge of the jobber is perfectly correct and just, and that it should not be objected to, but paid without question. There is another point in relation to the above that retailers should not overlook, and that is that many jobbers are compelled, from the lack of capital, to borrow money from their city banks, in order to carry their customers and meet their own bills, and interest must be paid on every dollar they borrow. If retail dealers would borrow from their local banks, and discount their bills, jobbers could run their business on from 25 to 30 per cent. less capital. Discount all your bills for one year and see how much money you will save. It will be enough to pay for a good clerk.

If all retail dealers would adopt the plan of sending out monthly statements, the same as jobbers, it would facilitate their making collections. Most retailers send out statements twice per year, and frequently an account gets very large during that time, consequently it is much harder for the consumer to pay, and to go still further, it is just so much harder for the jobber, who suffers from lack of collections on the part of the retail dealer. I note with pleasure that some retailers have already started in the good work of sending out monthly statements, and reports have reached me that it works splendidly, that it makes collections better, and that it is growing in favor with the consumer, who was at first inclined to take exception to it. If every retailer in the United States would turn over a new leaf on the 1st of January, 1890, and send out monthly statements, such a revolution would take place in collections that both retailers and wholesalers would be astonished. The small

dealer would make more money by discounting his bills, and the jobber would save interest by running his business on less capital. Do not wait for your neighbor and competitor to start in this good work, but commence yourself, and others are sure to follow.

SILVERED MIRROR GLASS.

A deputation of Canadian glass importers waited upon the Minister of Customs, a week ago, to urge an increase of the duty on mirror-glass that is brought into the country ready silvered. Lately, there has been a considerable amount of it brought into the country at prices that tend to discourage silvering by our glass men. Representatives of German glass-works have travelled through the country canvassing trade, not from the regular importers, but from the furniture-makers. To the latter they sell at prices lower than our wholesale importers can afford, upon the condition, however, that the furniture makers shall give unusually large orders. The German silvered goods need this advantage, therefore, to be able to compete with glass silvered here. It would be unable to get a market here through the irregular import channel it now comes, if the furniture makers limited their orders to the small proportions they usually do in their dealings with our importers. What makes the silvering come cheaper on goods finished in Europe is the cheapness of the labor. In Bavaria, for example, girls do the silvering for exceedingly low wages.

The furniture dealers would prefer to buy silvered mirror glass from the firms that import the glass and silver it in our own country, if they could get it as cheap. They find it a great inconvenience to buy their glass all at once for a whole season, and this they must do to get the benefit of lower prices from the Germans. They wish to be able to lay in stock when they please, but this convenience they will forego if there is any advantage in buying large quantities from an outside source.

The large Canadian importers, therefore, have asked that the duty on this class of goods be increased, and the reply of the Minister was rather encouraging.

The leading woodenware manufacturers of Canada met at Ottawa on Thursday to form an association for the purpose of keeping up prices. The chief firms represented were the E. B. Eddy Manufacturing Co., of Ottawa, Geo. Thompson, Orillia, and H. H. Kane, of Newmarket. The firms were agreed that it would be in the interest of the industry to form such an association, and the ordinary procedure in reference to organization will be carried out. The three gentleman named waited upon the Minister of Justice to ask that woodenware made by prison labor in the penitentiary at Dorchester, N. B., be not allowed to enter into competition with the product of honest labor. Sir John Thompson said he would consider the request.

LIVE AND LET LIVE.

To the Editor of The Grocer.

Dear Sir,—I am pleased with Mr. R. Rinker's remark on the conditions of trade in Kincardine, as given in The Canadian Grocer, of March 7th. He says—"That every man runs his own business," which implies that he runs nobody else's. I regret very much that this is not the state of affairs in Wiarton, especially in the grocery business. Every man runs his own business and also that of his neighbor, or, to use a common expression—every man for himself regardless of his neighbor. Let me give your readers a sample of the way trade is done here, and if you, Mr. Editor, can suggest a remedy, I would like to hear it.

We have three hardware men doing business. One is satisfied to do business within the range of his own line of goods, and as a result has a large well established trade, and is most successful. The other two are not satisfied with their own line of business, but branch off into that of their neighbors. They buy and sell groceries, and in some cases sell them at cost price, thus undermining the business of the grocery men. These two are very often complaining of hard times, one in particular has developed into a chronic grumbler. This is not all. We have three druggists, two of whom are not satisfied with their own business, which yields large profits, but they must dabble into that of their neighbours. They also buy and sell groceries, cut prices, and one is a grumbler. One of our butchers buys and sells groceries, and every dry goods man in the village deals in groceries. Our lumber merchants deal in groceries. Some who are owners of store buildings let them to grocery men, receiving high rents for the same, and have started the grocery business in opposition to them. This is a sad state of affairs, not to say anything about the man who is peddling coal oil from house to house in the village. We have some fifteen or sixteen grocery stores without those men of other business dabbling into it, and cutting prices until the grocer finds his business so mutilated and cut up that there is scarcely a living in it. To sum the whole matter up, Mr. Editor, our trade in Wiarton, instead of being in a healthy condition, is utterly rotten, and I see no possible way whereby the evil can be remedied. A business men's association or a board of trade is utterly useless. It has been tried several times only to result in a miserable failure. One thing I notice, and that is the few men who stick by their own business are the most successful and hence the most prominent men in the village. The unfortunate grocer is not altogether successful as can be seen by the number of failures and discount sales of late. Their trade is cut up by those merchants who do what they like and not what they can.

Looker on.

It seems like a confession that a man cannot make a success of the business he is professedly engaged in, when he has to import into that business elements of stock that are considered foreign to it. Nor does such an attempt to embrace custom that is drawn to stores dealing in a different class of goods usually turn out well. It adds complexity to a problem that was too hard in its simplicity for that particular man to solve who undertook it. If a man cannot make money out of the specialty he deals in, it is because he has not the resources, physical, mental or financial, to succeed, or because the conditions of trade are too demoralized for any man to succeed. To mend his position by further demoralizing the conditions, is to act upon the principle that an additional wrong makes a right. It is also an acknowledgedgment of weakness, and makes trade the worse rather than the better of one's being in it. If there were more hard business students in practical trade, there would be fewer men misled by such fallacious methods of regenerating their business as the adoption into it of a line that seems to afford some other man a livelihood. Where there is failure most people are too prone to blame the circumstances rather than themselves. If they would reverse this rule, they would get into the habit of setting an eye upon themselves of correcting little faults, of developing qualities they were low in, and of making it their chief aim to succeed in the department of trade they had launched in. They would not endeavor to mend their unfitness by loading their manifest incapability with other departments. A man is wrong to undertake a mortgage who finds that he has to increase it to pay the interest upon it. He will soon lose his farm. In the same way a man is wrong to commit his time and imperfect abilities to any line of business, when he finds that he has to tax that time and those abilities with other cares to be able to discharge the original ones. His course is usually a rapidly tapering one. Extremes meet. In rural places we have general stores, in large cities we have "imiversals." The reason is obvious and satisfactory why stocks are mixed in country stores; it is obvious, if not satisfactory, why they are mixed in city stores; but there are circumstances in both cases which are absent from the town or large village trader's position. He is not obliged to carry heterogeneous stocks as the country merchant is, and he has seldom the facilities to run an emporium a hundred feet high and three times as many feet square, all alive with employes.

We have a less pessimistic view of the situation in Wiarton than "Looker On" has. We believe in the potency of a Business Men's Asssociation established on bases outlined more than once in this journal. When such an organization has been established in every business place, each will have a functional relation to the central body, which will steady and nourish it into strength adequate for its local purpose.

HIGH PRICES FOR PRODUCE.

Norwood, March 5th, 1890.

Editor Canadian Grocer.

Dear Sir,—Enclosed please find two dollars, my subscription for this year. I am much pleased with the Grocer, especially since you have opened your Montreal office, and are able to supply reliable intelligence

from that point. The attention of its readers is called to many important business matters, which if not presented n this way would receive little attention. Also many good business principles are laid down which tend to create a desire in the minds of some to throw aside the old hap-hazard style of doing business and to conduct more on fixed principles. There are many trade evils to be remedied, such as the credit system, paying prices for produce — as butter, eggs, etc.—much more than can be realized out of them in cash. I trust you will continue to impress on the minds of business men not only that "unity is strength," but that they must unite if anything is to be done in this direction.

Yours truly,
JOHN MCCORMICK.

We thank Mr. McCormick for his good words, which we value even more for their sincerity than for their kindness. In his reference to trade evils, Mr. McCormick touches one that should be periodically forced upon the attention of the country merchants, and that is the practice of paying too much for butter, eggs, etc. This is one of the indirect ways of selling goods at less than their value. It is a very shallow fiction that the retailer palms off on himself when he clings stubbornly to the marked price of his goods, yet goes up a cent or two on the current price of produce. By that foolish practice he gets himself loaded with a perishable commodity and incurs the large extra loss of deterioration. The most sane way of price-cutting is the direct way. Let a man insist on cash and cut for it ; his loss will be wholly incurred at the time of the transaction. But if he cuts for produce, he has to lose at the time and has to be prepared to stand an increment of loss from deterioration or a declined market. This conclusion is on sound lines, and it is milder than that which is drawn from the experience of the most judicious merchant, namely, that in the best circumstances produce buying is a losing part of the trade. Much more, therefore, must it be a losing element when prices are paid which the market does not warrant. Why should any dealer be eager for trade that makes him poorer? He will do less mischief by allowing himself to get poor by the sheer inertia of doing no business. In doing nothing, he will at all events not be injuring the trade of competitors who are proceeding on an honest basis of prices.

A man has no choice whether he will be honest or not who keeps up the practice of paying more for butter, eggs, etc., than they are currently worth. He has either to defraud his customers in the quantity or quality of the goods, or he has to defraud his creditors. There is a constitution, mostly unwritten, however, in business as in all established things, and no one should adopt into his methods anything that is at variance with, or destroy the stability of that constitution.

Goods conveniently located save time, money and temper in showing.

HECK'S COLUMN.

Is it politic or profitable for you to pay your clerk one, two, or three per cent. on all cash sales? As I understand it from many business men of to-day, they pay their clerks this little extra, as they call it, to induce them to work in the interest of their employer. Just so; that is why you do this, and it is very, very thoughtful of you, but look a little more carefully into this plan and see if, by paying a bonus at the end of each year to your employees, you would not encourage more work from them.

Say, for instance, that you employ five clerks in your store, and all have been in your employ for at least one year, and are well acquainted with your customers, or even if they are not, I will show you how you are being deceived. One customer pays cash, another is a trade man, and a third a monthly or yearly account man. Now you are the clerk that is employed to wait on customers and are allowed a percentage on all cash sales ; which customer would you be inclined to wait on in a pleasing manner? I say nature would want the man that pays cash; therefore, you wish to get this man, and, if another clerk gets him before you, and you are left to serve the man who has an account on the firm's books, little, if any, interest will be shown him. Your fellow workman is making a percentage on every dollar's worth of goods he sells, and this takes the ardor out of your salesmanship. I have talked with merchants on this subject, and when they carefully consider how it is paying them, and how much dissatisfaction there is among their clerks, they are all inclined to favor the bonus at the end of the year for service done in building up their business by their clerks.

It is interesting to watch how differently things are done in some stores, and I would like to show one way that leads to success. To hold a customer you have to please, and to please some is a difficult piece of work; but if you handle the best lines of goods that are on the market, you say your customer should be pleased, providing you sell at a reasonable figure. Not so. Were I to tie up a pound of tea in paper that has been wrapped around pork or some other odorous article, would you, as my customer, like to use that tea? I think not. Therefore we should be most particular how our goods are sent out. Paper manufacturers now make paper adapted for every kind of goods, and the sooner merchants study these facts and buy to use in sending out neat parcels the paper made to suit such articles, the sooner will your customers remark how neatly things come done up from your store. I am in favor of the grocery clerks using what, in newspaper work is known as the assistant editor, I mean a pair of scissors. Some say that that looks too much like a dry goods store, but you cannot tie a parcel and break off the ends of the string shorter than two or three inches from the knot, while, with a pair of scissors you can cut close. After trying this plan, you will wonder how you got on without a pair. The scissors can be carried in your apron strings or in a small pocket made in the apron. A few days saves a ball of string and your parcels are sent out in much neater form. I might here speak of the waste in paper, being left on the counter and torn off in sizes to suit the articles to be parcelled. Had you these different sizes cut and strung so as to be handy for use, many dollars would be saved in a year by paper account alone.

HECK.

Brushes.

There are decided signs of a rise in the price of hair, tooth, nail and other brushes in the Canadian market very shortly. At present we understand the wholesalers are selling off the stock they have carried over from last season, and which they can afford to dispose of at their old prices, but when that is sold it is more than probable that dealers will find that they cannot duplicate at old figures. The cause principally is a rise of 40% in the price of bristles, which is a very large increase for goods sold on such close margin as brushes. It is said that this rise in bristles is principally the result of the formation of a meat canning trust of gigantic size, who have bought up all over Europe the product of this seasons hog farming, and whose method of treating the animal—as is well known to any one familar with the Chicago stock yards—is extravagant as compared with that of the prudent farmer, who saves his bristles as carefully as he does his pork.

Another reason why brushes are to be dearer this year is, that in Paris the great centre of brush manufacturing, where the prices are set for the world, the Grippe epidemic has been so widespread that almost every industry has been closed. The largest brush maker in France, Loonen, who employs 1,400 hands, had over 700 sick at one time, and was compelled by the authorities to close down so as not to spread the plague. This same trouble affected all the makers, and lasted so long that the orders for brushes that should have been filled in December and January are not yet made up. There is always comfort in the fact that orders were taken by the makers at old prices before the epidemic, but if the invoices are accompanied by a new schedule of prices, it is more than likely that the goods arriving will be sold on the basis of the new schedule. Another month or six weeks will tell at any rate.

The faculty to make friends and conciliate enemies, being all things to all men, is inherent in the first-class salesman.

He who is steadily a source of profit to his employers in the selling of merchandise must be accounted a first class salesman.

Chat by the way.

Campbell & Dennis have started a fifty barrel oatmeal mill at Wyoming, turning out standard, granulated and rolled meals.

The oil workers patronize Geo. Primmer largely at Petrolia, because he sells only first class goods.

Messrs. Galt Bros., wholesale grocers, Winnipeg, are establishing a branch of their business in Vancouver, B. C.

Twelve dollars was taken by burglars from the till of Mr. Gordon's store, Chatham, on Friday night.

Kingston merchants are arranging to form a protective association to save themselves from swindlers.

Mr. A. B. Appleby, of Peterborough, does a huge trade in hides. During the past year his business has amounted to a quarter of a million dollars.

The clerks in the Winnipeg stores are again moving in the direction of having the stores closed at seven o'clock during the summer months.

Mr. J. Rogers, of Vancouver, is in Ottawa on business with the Customs Department. He proposes to establish a sugar refinery at Vancouver with a capital of half a million.

St. Thomas grocers have petitioned the License Commissioners not to conflict with the trade by refusing to issue a license to any party who is directly or indirectly interested in the grocery business.

Wm. Rapley, a sixteen year old lad well connected, stole a lot of sausages from in front of Glasco's grocery, corner Burwell and York streets, London, and was caught. He is now in the cells.

Mr. Geo. Mullins, Sombra, has purchased the business of Mr. L. McKenzie. It is reported that in connection he will carry on a grocery business in A. Smith & Son's old stand.

A grocer at Lynchburg, Va., who had been in business for thirteen years without making a cent, could't figure out how it was until his head clerk was taken sick, thought he was going to die, and owned up to having embezzled about $17,000.

Damage was done on Monday morning to the extent of $500 to Mr. Bradshaw's grocery and stock in Brantford. This is covered by insurance. There were also burned eighty-one dollars in bills and life insurance policies amounting to $7,000.

Mr. A. W. Humphries, of Parkhill, reports a very good sale of extracted honey through the advertisement in CANADIAN GROCER, but says he has yet a small quantity of No. One honey that he offers for 10c. per lb. Write him for a sample if you want honey.

On Saturday morning a fire swept away a block of buildings in Regina. Its effects would have extended further, had not the crowd pulled down Sprague's grocery, to make a gap in the course of the devouring element.

Mr. John Hamilton, who for many years has been one of the most prosperous and successful merchants of Walkerton, on Monday left to open up business in Petrolia. He has just purchased a $10,000 London stock and a $7,000 stock at Gravenhurst, which will both be taken to Petrolia.

Thomas Kelso, wholesale grocer, of the firm of Pitcealthy & Kelso, Belleville, died on Monday. Deceased, who was an Irishman, was about 60 years of age, and had been in Canada from boyhood. He took an active part in public matters. His wife and a family of several children survive him.

The owners of several small stores in the east end of London, Ont., are objecting to paying the full $10 water rate, on the ground that it is exorbitant. It is claimed that corner groceries in the city are only charged for the store as though it was one room, the difference in the rates thus being $9.25 per annum.

Mr. F. J. Hamilton, of Port Credit, in conversation with THE GROCER, says that place, which is only half an hour's drive from Toronto, is going ahead rapidly. The work on the new starch and glucose factory is pushed forward, and there is also a large force of men on the new Terra Cotta Co.'s works.

Mr. G. Warmington, of Port Cranby, has procured a dry goods and grocery vendor's license for Hope Township, and will run a wagon through that district during the summer. His stock will consist of everything to be found in a first-class general store. He has purchased a beautiful pair of mules and has given the contract of building a suitable waggon.

Mr. William Gibson, of Port Hope, is about to enter into mercantile pursuits again in the grocery line, and will trade under the firm name of William Gibson & Son. The new firm will occupy the premises on Walton street opposite John street, last occupied by Messrs W. H. Baker & Co. The store is a capacious building and will accommodate a very large stock.

The shoe manufacturers and the leather dealers of Montreal are at issue upon an amendment to the Inspection Act introduced this session. The leather dealers protested by deputation against the clause in that amendment, which requires leather that has not been inspected to bear a stamp certifying that it has not been. The manufacturers of boots, etc., on the other hand, petition that this clause stand.

Among the fine stores in Western Ontario is that of Mr. George Hasenflug, Waterloo. It is 22 feet wide by 90 feet deep. In addition to this he has a large warehouse. Mr. Hasenflug does a strictly cash business buying and selling for cash. He handles general groceries and fish and fruit, and does a large jobbing trade in the latter. Though he has only been established there for four years he has, by his push and energy, worked up a splendid business.

A well-known city grocer writes :—Your article of a couple of weeks ago re receiving returned goods (copied from the San Francisco Grocer) is about right. I remember some time back selling a package of self-raising buckwheat flour to a customer, who after using a portion of it sent the remainder back, declaring that it was musty. The goods were fresh, but what was I to do? I simply went to the kitchen and made some cakes out of the same flour, and covering them over to keep them warm sent them again with the package. The cakes were pronounced excellent. Where, then, was the trouble? I discovered my customer had been using frowsy butter to cook them with. This lady worked on the principle that any butter is good enough to cook with. Was it not lucky that I was a cook as well as a grocer?

PRICES OF SUGAR.

The following are the wholesale prices of sugar and the prices which retailers should get at the time of going to press :—

	WHOLESALE.	RETAIL.
Granulated, 1 to 15 bbls.....	7¼c.	8c.
" 15 bbls and over..	7⅛	
Paris lumps, boxes.	7¾	8½
Extra ground, bbls	8⅛	9
" " boxes and less than bbls.	8⅜	
Powdered H., bbls.....	7⅜	8 to 8½
" less than bbls..	7⅝	

No young man can possibly have mistaken his calling who finds in it what the world wants done and in himself the power to do it well.



Home Made

Marmalade

JAMS, JELLIES

PACKED BY

Alexander Cairns, Paisley, Scotland.

BLAIKLOCK BROS, Agents,
17 Common St., MONTREAL.

These goods are guaranteed to be of the very finest quality, and are specially supplied to Her Majesty The Queen. To be obtained from all first-class grocers.

TORONTO AGENTS:—Steel, Hayter & Co

SUNLIGHT SOAP

LARGEST SALE IN THE WORLD

Winner of THREE GOLD MEDALS in 1889---Paris, France, Ghent, Belgium, and Ottawa, Canada.

The Wide-Awake Grocer, even if he gets a smaller profit out of SUNLIGHT Soap than he does out of Inferior Soaps, recognizes the fact that the increased volume of business done by reason of keeping the BEST article, more than compensates for the smaller profit. The aim of every Grocer should be, to earn a reputation for selling THE BEST.

CANADIAN HEAD OFFICE:
77 ST. JAMES STREET, MONTREAL.

Ontario District Agent:
WALTER STARK, 62 Front Street East, Toronto.

TRADE SALES.

The stock of Geo. Caswell, Coldwater, was withdrawn.

On Tuesday afternoon Suckling, Cassdiy & Co., disposed of the following stocks:

Godson & Co's dry goods stock, Trenton, valued at $5,005.00, to A. L. Purdy, Brighton, for 50c. in the dollar.

David N. Hogg's dry goods stock, Stratford, valued at $15,028.27 to Geo. B. Ryan, of Guelph for 49c. in the dollar.

James Steele's clothing and men's furnishings stock, Toronto, valued at $3,127.50 to D. R. Owen, Guelph, for 50c. in the dollar.

Minaker & Bro's dry goods stock, Cobourg, valued at $17,787.72, to Samuel Clarke, of the same town, at 54c. in the dollar.

Messrs. Suckling & Cassidy's trade sale on Tuesday and Wednesday was well attended, and transferred a large quantity of stock to the retail stores.

J. D. Tait's dry goods stock, St. Catharines, valued at $50,181.82, to Mr. Price, a relative of the insolvent, resident in St. Catharines, for 73c. in the dollar.

On the 13th inst. the same auctioneers sold the hardware stock of Messrs. Frost & Picken of this city, amounting to $1,257.86, to M. C. Drew, of Toronto, at 57c. in the dollar.

The general stock of Tough & Henry, Grand Valley, amounting to $6,757.55, will be sold at Suckling, Cassidy & Co.'s., warerooms on Tuesday the 25th inst. The terms are one-third cash, and the remainder in two and four months on approved security at 7 per cent.

The bankrupt stock and fixtures of Isabella Crothers, grocer and confectioner, Belleville, were sold in that town on Monday. The groceries and confectionery were bought by Arthur McGinnis at 52 cents on the dollar, and the fixtures by H. F. Forward at 30 cents on the dollar.

The dry goods, millinery, etc., in the stock of James Muir & Co., Paris, amounting to $14,016.48, will be sold by Suckling, Cassidy & Co. at their warerooms on Tuesday the 25th inst. The terms are one-fourth cash, and the rest in two, four and six months, with interest at 7 per cent. on secured paper.

The stock in trade of John Flanagan, the defaulting Biddulph treasurer, of Clandeboye, valued at $2,356.41, was sold by auction on Friday by Messrs. W. Y. Brunton & Son, the purchaser being Mr. R. C. Struthers, of London, and the figure paid 52½c. on the dollar. The real estate realized about $800 over and above mortgages.

Mr. Butterworth of the United States House of Representatives, in speaking the other day before the Agricultural Committee of that chamber upon the question of taxing lard compounds, said that he asked only that the manufacturers of compound lard conduct their business honestly. All this talk about the compound lard being better than the original article was "pure rot." When people asked for lard they wanted pure lard. If he sent his baby to his grocer for a squirrel and the grocer gave the baby a rat—no matter how luscious the rodent—he would lick that grocer if he could. He asked for a squirrel, as the people asked for lard, and he did not want a rat. Statistics showed that last year the farmer had been robbed by means of this compound lard industry of $15,000,000. He wanted each industry to sail under its own flag and this was the object of his bill.

Rivalry, open, fair, good natured and enterprising, is the life of business.

EDWARD ADAMS & CO.
ESTABLISHED 1846.
Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,
Tobaccos, Wines and Spirits
95 & 97 Dundas St., London, Ont.

Eby, Blain & Co.
DIRECT IMPORTERS
—OF—
Teas, Coffees,
Sugars, Spices
—AND—
MEDITERRANEAN PRODUCTS.
CORNER FRONT AND SCOTT STS., TORONTO.

A. H. BADGEROW. JAS. H. FALCONER.
The Badgerow-Falconer
Bonded Vinegar Manufacturing Company
Highest Medal Award Toronto Exhibition.
Telephone 1261 69 & 81 Jarvis St., Toronto.

T. KINNEAR & CO.
Wholesale Grocers, Importers of
TEAS,
SUGARS,
ETC.
47 Front St. East,
TORONTO, ONT.

DAVIDSON & HAY
Wholesale Grocers,
36 Yonge Street,
TORONTO, ONT.

FULL LINES OF
CANNED GOODS
INCLUDING THE
"Lynx" Brand of Salmon and
"Clover Leaf" Lobsters.
Teas, Sugars, Syrups,
and general Groceries
Sloan & Crowther
59, 61 and 63 Front St. East,
TORONTO.

H. P. ECKARDT & CO
IMPORTERS
--: AND :--
Wholesale Grocers.
3 FRONT ST. EAST, TORONTO



TORONTO, MAR. 21, 1890.

GROCERIES.

The volume of business done has been slightly short of that done last week. This was to be anticipated. The heavy buying done two and three weeks ago reinforced stocks beyond the need of any further immediate large purchases. Business has been good, buf it has had to do with smaller and more detailed orders. The buying of sugar was especially not to be reckoned upon as a steady thing to the extent it reached after the advance, as stocks throughout the country were mostly filled up between this time and that. The most notable features in the situation are the increasing prices of dried fruits, and the strong attitude of the Canadian sugar refiners. Payments are more and more deserving of the epithet "satisfactory." Throwing aside comparisons with the two or three weeks immediately preceding it, this may be called a very fair one.

CANNED GOODS.

From the beginning of the third sentence to the conclusion of our last week's report under this head, we should have used quotation marks, as the words related to the New York market, and were taken from the New York Commercial Bulletin. The connection we had intended to introduce those words in was to show the strong position of outside markets.

The demand for staples, as corn, peas, tomatoes, has been good. Fruits are in fair demand, particularly apples, on account, no doubt, of the scarcity of barrel apples. Salmon at this time of year does not receive its maximum attention. That comes somewhat later. The trade has mostly been in the best class of goods. The reports of sales alleged to be made by members of the association at prices considerably lower than those adopted by that body, have begun at the moment of writing to have an unsettling effect upon trade. The trade during the week has been very fair, as most of it had been done before such reports had got abroad.

COFFEES.

Rios are moving into a stronger position, and the prices reported last week 22 to 23c., are exceedingly firm. Stocks in the country are light, and now reports come from Brazil that the stocks yet held there are also much below the usual reserve at this time of year. Primary prices have therefore advanced, and if an export duty is levied, prices here will be a long advance on what they are at present. Javas and Mochas are both also firm, the former at 26 and 27c., the latter at 32 to 35c. The demand is very good for all kinds.

DRIED FRUITS.

All lines have advanced. The reason for this steady upward movement is to be found in the light buying of our wholesalers in the import season. This again was due to the fact that the excess of their former year's buying had not kept well. To replenish stocks now would also make prices high by the difference between summer and winter freights. Even in the New York market stocks are low. Prunes are 4¾ for hogsheads, 5c. to 5¼c. for barrels, and 5¾ to 6c. for kegs of Bosnia. A's are 8½ to 8¾c., B's are 8 to 8¼c., C's are 7¾ to 8c., D's are 6¾ to 7c., U's are 7½ to 7¾c. Currants are 5⅝ to 5⅞ for barrels, 6 to 6¼ for half-barrels, and 6¼ to 6½ for cases. Valencia raisins are 7 to 7¾c. for off-stalk, and 9¼ to 9¾c. for layers. Sultanas are 10 to 12c. Malagas in black baskets are $1.35, in London layers are $3 to $3.15, and in loose muscatels are $2.35 to $2.60. Dates are 5¾ to 6¼c. Eleme figs are scarce, and in 14oz. boxes are 9c., in 2lb. boxes are 25c., and in 10lb. boxes are $1.25. Natural are 4¾ to 5c. in boxes, and 5 to 5¼c. in bags.

SUGARS.

The fall of 1-16c. in New York is interpreted as a sign rather of strength than of weakness, and is looked upon as a device to intimidate holders of raw sugar, which the New York refiners want, and which the producers feel warranted in keeping high. This attempt to give a fictitious weakness to the market for refined sugar has so far been without effect on the raw sugar prices. In our own market the refiners are firm, and prices have so far exhibited no weakness. The buying has been at something of an ebb this week which is mainly owing to the fact that so much was bought in the previous fortnight. There are no low grades to be got. The taking off of the duty by the Americans will tend to keep prices easier but will increase

J. W. Lang & Co.,
WHOLESALE GROCERS,
33 Front St. East,
TORONTO.

PERKINS,
INCE & CO.
Wholesale Grocers,
TORONTO.
IN STORE—
Prunes, Season 1889.
(SPHINX BRAND.)
—MALAGA FRUIT—
FINEST SELECTED VALENCIAS
SELECTED VALENCIAS IN LAYERS

WARREN BROS. & BOOMER,
IMPORTERS
AND
WHOLESALE GROCERS.
35 and 37 Front St. East,
TORONTO, ONT.
SUGARS, COFFEES AND TEAS
SPECIALTIES.

THE
ST. LAWRENCE SUGAR REFINING CO'S
Granulated
and Yellows
ARE PURE.

- NO BLUEING -

Material whatsoever is used in the manufacture of

OUR GRANULATED.

ELLIS & KEIGHLEY.

SPECIAL LINES:

Royal Dandelion Coffee,
Empire Baking Powder,
COFFEES,
Spices, Mustard, etc., etc.,

- PUDDINE -
AND
- JELLYINE -

2 Bay Street, Toronto.

DELHI CANNING CO

PACKERS OF
FRUITS, VEGETABLES, JAMS, JELLIES, CATSUPS and MEATS.
AWARDED
- FIRST PRIZE -
—: DOMINION CONVENTION OF FRUIT GROWERS :—
OTTAWA, FEB. 19, 20, 21, 1890.

☞ FRUITS IN GLASS A SPECIALTY. For sale by all Wholesale Grocers.

THE FOOD that Supplies the Want:--

WHEN YOU ARE TIRED AND USED UP;
WHEN YOUR APPETITE IS POOR;
WHEN YOU HAVE AN ATTACK OF INDIGESTION;
WHEN YOU CATCH A SEVERE COLD,
AND WANT TO GET INTO A PERSPIRATION,

JOHNSTON'S FLUID BEEF

Is VERY Strengthening
Is VERY Appetizing
Is VERY Easily Digested
Is VERY Warming and Stimulating.

Williamson & Lambe
STORAGE
54 & 56 Wellington St. E., Toronto

MARKETS—Continued

consumption, and five per cent. of an increase upon present consumption will absorb all possible surplus. Yellows are 5½ for lowest. Granulated are 5⅛c. for 15 barrels or over, and 7¼c. for a smaller quantity.

SYRUPS AND MOLASSES.

The refineries have no D or M. The lowest grade now to be had is B syrup. There is a good demand for low grades. The range of prices is the same, from 52 to 65c. Molasses are both scarce and dear. This is the case also in New York. There is always a good demand in spring. Tierces and puncheons are 37c., barrels are 43c., and half-barrels are 45c.

TEAS.

There is difficulty in getting good low grades of Japan. There is an increasing call for them as well. Congous from 8d to 1s. are the best value seen on the market for years. There is consequently a fairly strong trade done in them. Greens have a fair demand, and prices are unchanged. Local business in Indian teas has been very dull. In London, teas without special point, from 8d to 1s, have further declined in value during the week, but up to 7½d per lb., the demand has been fairly steady. There was rather more enquiry for fine teas from 1s. 6d. to 2s, but this supply is exceedingly small, and confined chiefly to Darjeeling marks. Business on the spot, in Ceylons, quiet. In London the supply of low grades was large, and the market became weaker for these kinds. The tendency is rather towards a lower scale of price for all but the best qualities of each grade.

BUTTER AND CHEESE.

There was a better supply than the average of the three weeks previous to this one. The butter also may be said to be of a higher grade than that of the period mentioned. Both facts may be owing to the harder weather that has fallen in this week. The prices are modified slightly in accordance with the features of the supply noted, not that the prices have fallen perceptibly, but that they are more stable, not ranging over so wide a margin between lowest and highest. Store tubs are 8 to 13c. yet, and not improving in quality. Dairy-packed is 16 to 18c. Creamery tubs are 20 to 22c. Large rolls are 16 to 18c. Pound rolls are 20 to 25c. on the street, and 19 to 22c. in large tubs.

COUNTRY PRODUCE.

APPLES—The scarcity of stock is now the ruling feature. This, coupled along with a demand of fair proportions, makes prices strong. In car lots they are $3 a barrel, and out of store they run from $3.50 to $4. What fruit now offers is good.

BEANS—Are worth $1.45 to $1.50 in large quantities, and $1.60 to $1.65 in small store lots.

DRIED APPLES—The demand is not yet strong, and the supply has shrunk considerably since the fall in prices, but it is yet equal to all the consumption that has yet signified any interest. Prices are 4½ to 5c.

EVAPORATED APPLES—Are 8c. to 9½c., and for very fine 10c. There is not a strong demand, but one that fairly keeps up the market.

EGGS—Any limed eggs now in the hands of buyers find sale at 10c. to 11c. The supply of fresh is very good, and prices run from 13c. to 14c New laid eggs in farmers' baskets are 15c. on the street.

HAY—On the street farmers' loads of No. 1 bring $12 to $14, and No. 2, $7 to $9. Pressed on track, No. 1 is $9 to $9.50, and $6.50 to $7 for No. 2. The market is kept well stocked.

HIDES—A car of cured changed hands on Tuesday at 4¾c., and this price still holds. For green the prices are unchanged; No. 1 are 4c., No. 2 are 3c., and No. 3 are 2c.

HONEY—Dulness is more pronounced. Consumption has greatly slackened, but the stock in the hands of dealers is not too great to weaken prices. They are as heretofore, 11½ to 13c. for clear, and 12 to 14c. for comb.

HOPS—Choice new are 13 to 15c. Yearlings and inferior new are 10 to 12c.

OATS—There is no lack. Prices on the street are 31½ to 32c., and 30 to 31c. in car lots.

ONIONS—The market is very poorly stocked, and prices are high and firm, running up to $3, and falling but a few cents below for any fair grade.

POTATOES—Are now offering freely and receiving but languid interest from buyers. In car lots they are 55c. In small store sales they are 65c.

POULTRY—Turkeys are 14 to 15c. on the street, and 11 to 12½c. in large quantities. No geese have been brought in and the number of turkeys sold has been small. Chickens are 65 to 75c., but there are few brought upon the market.

SEEDS—Red clover has not moved from its position between $3.25 and $3.40. Alsike is also unchanged, the price being in course of adjustment from the competition with other seeds for home use. The fact that the export season leaves the determination of prices to this circumstance; $4.50 to $5.50 therefore remains a nominal quotation. Timothy is $1.25 to $1.50. These quotations are of prices paid by wholesalers.

SKINS—Sheep are $1.25 to $1.50, and there are few offering. Calf are 6c. for No. 1, and 5c. for No. 2.

STRAW—Farmers' sheaves are $6.50 to $7.50 on street. On track, tight pressed is $5 to $6.

TALLOW—Rough is 1¼ to 2c., and rendered is 5 to 5½c.

WOOL—Good fleece is 22c. Pulled is 24c. for lowest, 25 to 26 for super, and 30c. for extra-super. The pulled is now about all that comes upon the market.

CRANBERRIES.

Stocks are all sold out of barrels and crates, and only a light quantity remains on the market in gallon tins at 75c.

FISH.

The market is not more active than our report represented it last week. The prices are the same. Sea herring are $1.60 per hundred by count. White fish are 7c.; salmon are $12 per barrel; small cod are 5c. per pound; steak cod are 7½c.; haddock are 5½ to 6c.; pike are 4½c.; pickerel are 6½c.; flounders are 5c.; tulepes are 7c.; Labrador herring are $5 to $5.50 per barrel, and $3.25 to $3.75 per half-barrel; Shore herring are $4 per barrel, and $2.25 per half-barrel; boneless cod are 6 to 8c. per pound; boneless fish are 6c.

GREEN FRUIT.

Valencia oranges are $4.75 to $5. Florida russets are $3.75 to $4.25, and fancy brights, about done, are $3.50 to $4.50. Messinas are $2.75 to $3.25. Tangerines are now out of stock. California navels are $5 to $5.50, and Washington navels are $5.50 to $6. Mediterranean sweets and Riverside Seedlings are $4 to $4.25. Lemons in fancy 300's, including Messinas and Palermos are $4 to $4.50. In 360's the same two kinds are $3.50 to $4. Cuccios are now out. Bannanas are $3 to $3.50 for firsts, and $2 to $2.50 for seconds. Sweet potatoes are $6 to $7. Pineapples are $4 to $4.25 per doz. Bermuda tomatoes are $1.75 per crate, and grape fruit is $4.50 per box.

PROVISIONS.

BACON—Long clear is 7¼ to 7⅝c. Breakfast is 11 to 11½c. Roll is 8½ to 9c.

DRESSED HOGS—The delivery has this week been small. Heavy hogs are $5.50. Light run from $5.90 to $6.

HAMS—Are 10c. green, and 11c. smoked.

LARD—Canadian is 8½c. in tubs, and 9c. in pails. American is half a cent less in each package.

MESS PORK—Heavy is $13.50. Light family is $14.

SALT.

The salt market for the week is a good deal more active than it has been the last few weeks. There is a very good demand at present. The following are the prices reported by the Toronto Salt Works for the week: 1 car bbls., $1.37; 2 cars, sacks, 68c.; 1 car dairy, $1.18. Smaller quantities have sold at ¼ sacks, 45c.; bbls, $1.45; sacks, 85c.

DRY GOODS.

Business has been very good, though but barely up to what it was last week. Reports from the country show that money is still scarce, and that retailers are buying very cautiously. Travellers find sales not easily made, and there is evidently an impulse wanting to set trade in brisk motion. The action of the Dominion Cotton Association at their Montreal meeting, in advancing the price of fine yarn cottons 2c. shows that body to be possessed of an optimistic opinion of the outlook.

LEADING MONTREAL BROKERS.

LEONARD H. DOBBIN,
Manufacturers' Agent,
REPRESENTING
Simcoe Canning Co., Huckins' Soups, Hamilton Vinegar Works, Elgin Condensed Milk, Luedemann's French Mustards.
41 St. Francois Xavier St., MONTREAL

DAY AND MARTIN'S English BLACKING
ONE TRIAL
AND YOU
BUY NO OTHER
CHAS. GYDE, Agent, MONTREAL.

MONTREAL

MONTREAL MARKETS.

MARCH 20, 1890.

GROCERIES.

The volume of business the past week has been up to the average, and while payments are slow the outlook is good.

SUGAR.

The state of the sugar market is unchanged, prices of granulated remaining as previously quoted. Yellows are exceedingly scarce and the advance spoken of in our last did not take place owing to the easier state of the New York market. Raw material in New York is much higher though no uneasiness is felt respecting the immediate future. Quotations are: granulated 7 to 7¼c.; yellows 5½ to 6c.

SYRUPS AND MOLASSES.

There is a continued active demand for syrups at 3¼ to 4¾c. Owing to the Wholesalers' agreement being now off prices of Barbadoes molasses are open, prices ranging from 42½ to 46½c. for puncheons though one firm is offering as low as 41c.

TEAS.

The movement in teas continue high only a jobbing trade being done. There was some big sales made in New York of Japan dust at 8c. Japans still are enquired for teas, 16 to 17 and 14c., good Yokohoma style. We report sales of 100 of the former and 192 latter, bought for western account.

COFFEE.

Coffee continues to move off quietly, with advances in Maracaibo and Ceylon. Quotations are :—Mocha 28 to 30c.; Java 24 to 29c.; Jamaica 18 to 22c. Rio 18 to 20c.; Plantation Ceylon 20 to 27c.; Maracaibo 23 to 29c.

DRIED FRUIT.

Considerable attention has been paid to currants and raisins the past week. Considerable has been done in Valencia raisins the past few days, and we report sales of from 3 to 4,000 boxes at 7c.; market now for pure off stock held at 8c, other brands 7 to 7¼c.; Valencia layers 9c.; London layers $3 to $3.25; Sultanas firm at 10 to 13c. with advancing market. In currants advices from Patros report a rapidly increasing market, with strong market here. Vostizzia, 7c. in casks. French prunes in cases 5½ to 5¾. Kegs Bordeaux, quantity limited, we quote at 5 to 5¼. Bags of Turkey prunes, packages are not very desirable, and they are slow sale—we quote 4¼c.; Hhd. do. 4¼ to 4½c. Dates 5¼c. Good Eleme figs 10 to 14c. Evaporated apples in good demand. Several of the large western packers have sold out their entire pack. We look for considerably higher figures towards the opening of navigation. Dried apples 6½c.

NUTS.

Nuts continue to move off quietly. Taragona almonds, 14c.; Ivica 12c.; Pecans 12 to 12½c. with short crop and slow market; Brazil nuts 11c.; Grenoble walnuts 15 to 15½c. and French 10c.; Filberts firm at 10c. for Sicily and 9½c. for Turkey; green peanuts 8½ to 9c.

RICE.

Following are quotations : Mount Royal Mills, A and B. $3.60 to $3.75 per 100 lbs.; Patras 4½ to 5c. and Japan 4 to4½c.

CANNED GOODS.

Market quiet. Some inquiry for tomatoes and peas, but local packers are mostly sold out. Canners' combination strictly adhere to association prices. Tomatoes $1.25, some inferior brands can however be bought in this market at $1.10, but there does not seem to be any movement. Prices remain as follows: Corn $1.20; marrowfat peas, $1.15; sweet peas, $1.25; tomatoes $1.20; stringless beans 85c.; butter beans 90c.; apples, 3 lb., $1.05, per gal. $2.35; pineapples $2.25 to $2.40; strawberries $2.35 to $2.50; peaches $2.15 to $2.25; plums $1.75 to $2; peas $2 to $2.10. Salmon easier at $1.60 to $1.70. Sardines continue firm. Mackerel $5.70 to $5.80.

FLOUR AND GRAIN.

GRAIN—The market remains quiet and without alteration in prices which are more or less nominal. We quote :—Wheat, No. 1 hard Manitoba, $1.07½; No. 2, do. $1.05½; Peas, per 66 lbs. 66 to 68c.; Oats, 31 to 32c.; Corn, in bond 35c.; Barley, 40c.

FLOUR—Business is dull, no sales having been reported on 'Change. We quote :—Patent Winter, $4.75 to 5.00; Patent Spring, $4.75 to 5.00; Straight Roller, $4.50 to 4.75; Extra, $4.15 to 4.30; Superfine, $3.00 to 3.75; City Strong Bakers', $5.80 to 5.90; Strong Bakers' $4.25 to 4.60; Superfine, bags, $1.50 to 1.75; Extra, bags, $1.75 to 2.00.

EGGS.

We quote at 16c. to 17c. for fine fresh laid and 15c. to 16c. for American.

SPRING

IMPORTATIONS.

Our stock is now very complete in all Departments and orders are being executed as quickly as possible. We extend a cordial invitation to Western Ontario Merchants to inspect our

Well-assorted Stock

—OF—

General Dry Goods and Notions.

We particularly call attention to the special values we are showing in

Hosiery,
Gloves,
Parasols,

Large Range of Swiss and Cambric Flouncings and Embroideries.

TERMS LIBERAL.

Yours truly,

Knox, Morgan & Co.

STUART,
HARVEY & Co.
Importers and
WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

HAMILTON, ONT.

W. H. GILLARD & CO.,
Hamilton, Ont.
Wholesale Grocers
IMPORTERS
Japan, China, Indian and Ceylon
-: TEAS :-
MANUFACTURERS OF THE
Celebrated Diamond Spices.

W. H. Gillard. John Gillard. H. N. Kittson.

JAMES TURNER & CO.,
Hamilton, Ont.

Prepared Prunes
IN CASES.

Sphinx Brands U D or B
Atlas Brands, 80/85

All secured before the advance, and will be sold at prices interesting to buyers.

Balfour & Co.

IMPORTERS OF TEAS

AND

Wholesale Grocers

HAMILTON.

J. CLEGHORN & SON

WHOLESALE

Fruit, Fish & Oyster Dealers

94 Yonge Street, Toronto.

CALIFORNIA ORANGES.

We have our first Car of Riverside Oranges for the season just in.

Riverside Seedlings, 150 to 200 size.
Mediterranean Sweets, 150 to 200 size.
Washington Navels, 126 to 176 size.

The season being 6 weeks earlier than last year fruit is fully ripe and of extra sweetness and flavour. Send for sample box of each and from this on you will use no other oranges.

Car Fancy 300 "Cuccio" Lemons, the finest pack in the world in stock.

TORONTO

Produce Commission Co.

W. B. WEIL, Manager,

74 COLBORNE STREET.

Consignments Solicited.

Liberal Advances, Ample Storage Capacity.

Butter, Eggs, Cheese, Etc. Baled Hay and Grain.

Montreal Markets—Continued.

PROVISIONS

Quiet and steady. We quote to-day: Canada short cut $14.50 to $15 ; Western short cut $13 to $13.50 ; Western mess $12 to $13.25; hams, city cured, 11½ to 12½c.; lard, 8¼ to 8¾c.; bacon 12 to 13c.; dressed hogs $5.70 to $6 ; dressed hogs, light, in jobbing lots, $6.10 to $6.25.

GREEN FRUIT.

Following are the quotations for to-day: Valencia oranges, $4.50 per case; Messinas, $3.75 per box of 300; Floridas, $3.75 to $4 per box; apples, $4 to $4.50 and up to $7 per barrel; Malaga grapes, $8 to $8.50 ; lemons, $3.50 to $4; cocoanuts, $5 per 100; yellow bananas, $2.50 to $4.50.

BUTTER AND CHEESE.

CHEESE—The shipments from Montreal were about six thousand boxes last week and the shipments from the close of navigation to the present were 113,101 from Montreal and 101,793 on through account, bringing up the whole winter's shipment so far to 214,894 boxes as against 189,018 for the corresponding period of last year. Finest 9⅝ to 10½c.; Good to fine 9¼ to 9½c.; Medium 8½ to 9c.

BUTTER—The market continues dull and sick. Jobbers and retail dealers are buying from farmers, wholesale dealers can hardly be induced to do so, at as low as ten cents, and the pressure of the dairy has cut off the demand even for choice creamery. We quote : Finest creamery, 22c. to 23c.; Townships. 12 to 20c.; Morrisburg, 12 to 18c.; Western, 11 to 16c.

Restore goods to their proper places as soon after using as possible.

Soap and water are cheap, but soil on goods is expensive.

A customer secured is a promise of greater salary in time.

A reputation for truthfulness is indispensable to permanent and satisfying success.

Work can always be found in a store without double-million microscope

MONTREAL NOTES.

HOW THE NEW YORK STATE WHOLESALE GROCERS SELL SUGAR.

The item of freights on sugar has long been a bone of contention between the wholesale and retail grocer in Canada, and the following plan, as adopted by the Wholesale Grocers' Association of New York State would, if put in operation by the Dominion Wholesale Guild, be of immense value to both wholesaler and retailer. They have a printed list of all places in New York State. To the Association card prices must be added, the figures standing opposite the towns where sale is made, the customer to have credit on his bill for the actual amount of freight paid by him from the jobbing point where he buys his goods. Thus the buyer will get his sugar at the same price, no matter when he buys it. For instance, if a grocer in Auburn buys in Syracuse when the Association price is 8½ cents he will pay $8.50 plus 20 ($8.70 per 100 pounds) less the amount of freight (gross weight) from Syracuse credited on his bill; and if he buys in New York he will pay the same price, and have freight from New York credited on his bill, and as the buyer pays the freight when he receives his sugar it will cost him the same, and the same principle governs with all jobbing points.

Messrs. John A. Paterson and John Cornelius Redmond filed a notice in the Superior Court last week that they alone are carrying on their business as wholesale milliners and importers on St. Helen street.

A special meeting of the Grey Cotton Manufacturers' Association was held Monday afternoon, Mr. A. F. Gault presiding. It was reported that all of the mills which had not been represented at the last meeting had been communicated with, and an agreement arrived at as to the suggested advance of one and a half cent a pound in the price of the finer cottons.

L. J. Pelletier & Co., wholesale dry goods merchants, have assigned at the demand of the American and Colonial Export Company. Liabilities $6,000 ; assets about the same. The principal creditors are the Merchants' Bank, $1,071 (note) ; Moorehouse, Dodds & Co., Ont., $1,962 ; Alfred Lecompte, agent, Montreal, $1,600. Mr. Caldwell has been appointed provisional guardian. A meeting of creditors will be held on the 26th inst.

A meeting of the creditors of Edward P. Earle, the missing grocer, was held in the court house last Saturday morning, and Mr. Thomas Gauthier was appointed curator. A curious fact has just come to light. Two of Mr. Earle's creditors were on the same train with him when he left for the United States, and spoke to him on the way, never thinking he was going away not to return.

The Varnish, Oilcloth, and Paint Manufacturers have decided to petition the Government in favor of a reduction of the duty on Linseed Oil to the same level as other Oils. They contend that as a raw material used in the manufacture of their products, it is too heavily burdened. A deputation, consisting of Messrs. Jamison, Manson, and Baillie, representing the several branches, went west last night, to Ottawa, on the subject.

At the quarterly meeting of the Dominion Grey Cotton Association held here last week,

CONSIGNMENT

COARSE

LIVERPOOL SALT

NOW ARRIVING.

Send for Quotations.

ESTABLISHED 1869.

STANWAY & BAYLEY.

BROKERS

AND

GENERAL COMMISSION MERCHANTS.

44 FRONT ST. EAST. TORONTO.

Packers' Agents

—FOR—

Canned Goods

Evaporated Apples,

ETC., ETC.

Correspondence Solicited.

the principal question discussed was the proposal to enforce a uniform system of short credits. During the discussion it was stated that several of the mills have suffered through the present system of long credits and all present expressed themselves in favor of curtailing trade credits. A proposal to come to an agreement on the basis of sixty days' credit with a cash discount of two per cent. appeared to meet with general favor, but the meeting decided that it would be inexpedient to make the change at once, and the matter was left over until the next quarterly meeting for a decision. One of the delegates after the meeting announced that there was little doubt that an agreement on this basis would be come to at next meeting. Although the mills have been working full time, it was stated, contrary to expectations, that there is not a heavy stock of manufactured cotton on hand. It was decided to close down all of the mills for Easter week, and the opinion was expressed that after that brief suspension of manufacturing operations, the surplus stock would be worked off. A complaint was made on behalf of some of the mills which manufacture the finer grades of cotton that the prices for these goods were so low that there was little or no margin of profit left, and it was decided to advance these prices from one to two cents a pound. It was stated by the representatives of the mills who asked for the change that the output of the cotton, which will be affected in price, is very small compared with the whole cotton product of the country.

EMBARRASSMENTS.

Joseph Meehat, merchant, Dalhousie Mills, who lately compromised at 50c. on the dollar, has assigned.

Oliver Quenneville, general merchant, South Casselman, is offering to compromise.

John Fox, general merchant, Orillia, has secured a settlement from his creditors at 60c. on the dollar in three, six and nine months.

The creditors of Minaker & Bro., Cobourg, have ordered the debtors' estate to be wound up. The liabilities are $18,000, and assets $21,000.

J. McIntyre, Lucknow, whose failure was reported the other day, owes $19,000, and has $11,000 assets. He will make no attempt to compromise.

John Hetherington, grocer, Trenton, offered yesterday to compromise at 33½c. on the dollar. The creditors have given him a week to increase his offer. He owes $2,900, with assets of $2,400.

James Muir, Paris, dry goods, who assigned thh other day to Mr. Hector, of W. R. Brock & Co., is out with an offer to compromise at 75c. on the dollar at three, five, nine and twelve months. The liabilities and assets are equal at $14,000. The offer has been recommended for acceptance.

The insolvent stock of gents' furnishings, formerly belonging to Gordon W. Tracie, 1300 Queen street west, has been placed in McLean, Shaw & Co.'s hands to be wound up. The liabilities are $3,000.

J. McIntyre, of Lucknow, owes $19,000, with assets at $11,000. Twelve years ago he was worth $15,000 or $20,000, and erected a handsome block in Lucknow at a cost of $12,000. Not only was the pile of bricks free of encumbrance, but he had a handsome surplus in the bank. His reverses of late years have, however, been numerous, and his estate will not pay thirty cents on the dollar.

A meeting of the creditors of G. J. Barrett, general dry goods, Tilsonburg, who recently assigned with liabilities of $25,000 and assets of $23,000, was held at Toronto on Friday afternoon, when an offer of 40c. on the dollar was refused, and it was decided to sell the stock. The following inspectors were appointed :—Messrs. Caldecott and Woods (Toronto), and Little and Gibbons (London.)

The Inland Revenue Department has recently issued bulletin of about thirty pages which is devoted exclusively to the subject of baking powder and which shows that the majority of the goods in the market are adulterated and unfit for use. Prof. A. McGill, who has had charge of this important work for the Government, says that "imperial baking power is an excellent baking powder." A word to the sensible housekeeper should be suffcieut.

THE CANNED GOODS LAW.

Her Majesty, by and with the advice and consent of the Senate and House of Commons of Canada, enacts as follows :—

In this Act the expression "package" means every can, tin or package in which articles or goods are put up for sale, and which are closed by being hermetically sealed. 48-49 V., c. 63, s. 1.

Except in the case of goods packed previously to July 20, 1885, every package of canned goods sold or offered for sale in Canada, for consumption therein, shall have attached thereto or imprinted thereon a label or stamp, setting forth in legible characters the name and address of the person, firm or company by whom the same was packed, or of the dealer who sells the same or offers it for sale.

Every such package containing goods prepared from products which have been dried previously to being so prepared, shall, in addition, be labelled or stamped with the word "soaked," which word shall be plainly printed diagonally across the face of the label in large, legible type at least half an inch in height and three-eighths of an inch in width.

Every person who sells or offers for sale any such goods in violation of any provision of this section shall, on summary conviction before a justice of the peace, for a first offence incur a penalty of two dollars for each such package, and for a subsequent offence a penalty not exceeding twenty dollars and not less than four dollars for each such package in respect of which any such provision has been violated. 48-49 V., c. 63, s. 2.

Every person who places on any package any label, brand or mark which falsely represents the quantity or weight of the contents of such package, shall, on summary conviction before a justice of the peace, incur a penalty of two dollars for each package on which the quantity or weight is so falsely represented; provided always, that a variation under the rate of three per cent. shall not be deemed a violation of the provisions of this section. 48-49 V., c. 63, s. 3.

Every person who places on any package any label, brand or mark which falsely represents the date when the article or goods contained therein were packed, shall, on summary conviction before a justice of the peace, incur a penalty of two dollars for each package on which such date is falsely represented. 48-49 V., c. 63, s. 4.

The object of business is to make profitable sales.

A feather duster disperses but does not remove the dust from the store.

You can lose more than we do by not subscribing for this paper.

HUDON, HEBERT & CIE.,

WHOLESALE GROCERS

— AND —

WINE IMPORTERS,

NO TRAVELLERS ON THE ROAD.

304, 306 St. Paul St.
143, 145 Commissioners St. **MONTREAL.**

ESTABLISHED 1842.

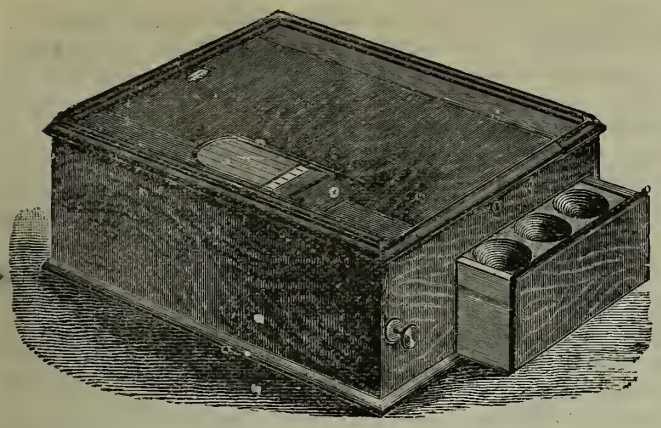
L. CHAPUT, FILS & CIE.,

WHOLESALE GROCERS,

No. 2 and 4 De Bresoles Street, Montreal,

SOLE AGENTS FOR

GREENBANK'S Double concentrated Soda or Powdered Lye, 98% ; Greenbank's Soap maker ; Greenbank's Potash in 20 lb. tins ; Greenbank's Powdered Lye 10 lbs. (98%) ; Greenbank's Cloride of Lime in ¼, ½ and 1lb. tins ; Greenbank's Caustic Soda in drums.



ERRORS STOPPED, CARELESSNESS IMPOSSIBLE
BY USING
The Automatic Cashier

You compel the entry of every transaction whether receipt or disbursemest before the cash drawer can be opened.

Cheap, Durable, Economical
Costing less than 1c. per day to operate.

ADMISSABLE AS EVIDENCE IN ANY LAW COURT, being an original mechanically correct record.

Canadian Cash Register Co.

Agents Wanted — 29 COLBORNE ST., TORONTO.

FOREIGN FRUITS

R. S. GALLAGHER,

FRUIT AND COMMISSION MERCHANT,
TORONTO.

111 & 113 King St. E., 77 Colborne St.

Telephone 1617.

WOODENWARE



THE
WM. CANE & SONS MANUFACTURING CO
OF NEWMARKET, ONT.,

Manufacturers of Pails, Tubs, Washboards Clothes-pins, Candy Pails, Lard Pails, Syrup Pails, also impervious packages for Oil, Paints, Varnish, Pickles, Etc.

Represented by
Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

DESKS

OFFICE, LIBRARY, CHURCH AND SCHOOL

FURNITURE.

JOHN M. BLACKBURN & CO.,
41 Colborne St. Toronto.

STEEL, HAYTER & CO
IMPORTERS OF

INDIAN TEAS

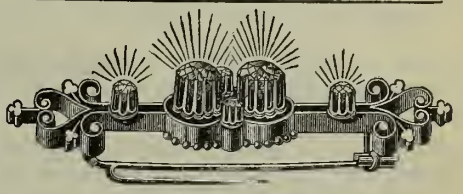
Direct from their Estates in Assam.

Assams, Kangras, Darjeelings and Indian Oolongs in Stock.

PROPRIETORS OF THE WELL-KNOWN
"Monsoon" Brand.

SAMPLES AND QUOTATIONS ON APPLICATION.

11 & 13 Front St. E. Toronto.
Calcutta and London Firm: Octavius Steel & Co
Telephone 2354.



NO. 60.
Price, $350.00.

DIAMONDS

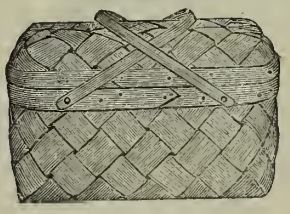
The finest Diamonds set in Rings for Ladies or Gentlemen, Engagement Rings in every style. Cuff Buttons, Collar Buttons, Studs, Ear Rings, Bracelets, Necklets, Sleeve Links, etc., in the Newest and Prettiest Styles, at the very Lowest prices. Correspondence solicited.

J. FRED. WOLTZ, Diamond Broker,
41 Colborne St., Toronto. Canada.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF





1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

OAKVILLE, ONT.

J. F. YOUNG & CO.

Successors to YOUNG, ANDREWS & Co.,

PRODUCE AND COMMISSION MERCHANTS
74 Front St. E., Toronto.

We solicit your consignments. We do not speculate on your produce, we sell to the best advantage for you. We handle everything that the country merchant requires to send from home to sell. Our warehouse is in the centre of the commission business. Our cellars are airy and cool. Send us a small trial lot.

J. F. YOUNG & CO.

W. RYAN

Produce and Commission Merchant,

72 FRONT ST. EAST, Toronto, Ont.

—DEALER IN—

WHITE FISH
SALMON TROUT,

Mess and Shortcut Pork; Long, Clear Breakfast and Roll Bacon; Hams; Lard; Dried and Evaporated Apples, etc., etc.

CREAMERY MEN
AND MERCHANTS

Holding butter of good quality are requested to correspond with

T. W. CLARK,

Commission Merchant and Wholesale Dealer in Butter and Eggs.

Consignments solicited and business transacted for Ontario and other Eastern Canada Merchants.

VANCOUVER, B.C.

References: Bank of British Columbia, Ban British North America.

OBITUARY.

Mr. Isaac Wenger died last week at his home in Ayton, having lived longer than it is allotted to most men to live. His life began in the first year of this century, and the last thirty years of it have been spent in the village that life ended in. Thence he had come from Germany. His energy was the spring of the chief industrial activity in Ayton, and in that village he will be long remembered for his useful services and his honorable life. Mr. Wenger is known to our readers as the writer of some very able and practicable ideas on the butter question. The GROCER remembers him as one of its earliesl subscribers and staunchest friends.

At the regular quarterly meeting of the Dominion Grey Cotton Association, which was held in Montreal on Wednesday evening, Mr. A. F. Gault presided, and there were present Messrs. R. F. Parker, Nova Scotia Mill; J. M. Parks, Wm. Parks & Sons, Wm. Curry, Windsor Cotton Co.; Williams, Gibson Mill; John Harris, Moncton Cotton Co.; Alex. Ewan, Merriton Mill; Cockshutt, Brantford Mill; Morris, James Jackson, Hochelaga Cotton Co.; Wm. Hobbs, Coaticook. The President submitted a satisfactory report, stating that the stocks on hand were much less than had been anticipated. A small advance of two cents a pound was made on the finer goods, which are more expensive to make. The question of altering the terms, so as to bring them down to sixty days, with a two per cent. cash discount, was discussed, but action was deferred until the next meeting.

A large and influential me tin t merchants, bankers, and others was held in Quebec on Saturday, presided over by Mr. Chateuvert, Vice-President of the Board of Trade, to consider a bill now before the Legislature, respecting the abandonment of insolvent estates, and providing that liquidators must declare a dividend within thirty days after the delay allowed for the filing of claims. It was unanimously decided that the bill was not wanted, that the business community had neither inspired it nor had been consulted as to its opportuneness. It was further agreed that a deputation of all the trade should call on the hon. Prime Minister and his colleagues on Monday to explain the views of the trade. Messrs. Levasseur and Bedard subsequently after an interview with Hon Mr. Mercier arranged for a meeting. Correspondence has been exchanged with Montreal, and a strong delegation is expected to join the Quebec merchants.

It appears that the Kingston mill refused to send a delegate to the meeting of the Dominion Cotton Association at Montreal. It was the opinion of the company that the mill here should drop out of the combine. After the meeting of the association in Montreal, a strong delegation waited on the directors of the Kingston Cotton Mill Company. The result was that the company decided to remain in the combine. The importance of this decision can be seen when it is stated that there is a struggle going on between wholesale merchants and the mills. The former want to break the combine and are hanging back, with the result that at present the mills have on hand 6,000 bales, about one-fifth of the entire annual consumption of the Dominion. The merchants have hung so well together that not a single bid has been made for the six thousand bales alluded to. Many of them are run out of stock, but they get orders filled by others. The struggle will be a protracted one unless the banks interfere.

One sheet of paper recently made was 8 feet wide and 7 ¾ miles long.

Master the whole business and the way to fortune has been mapped out.

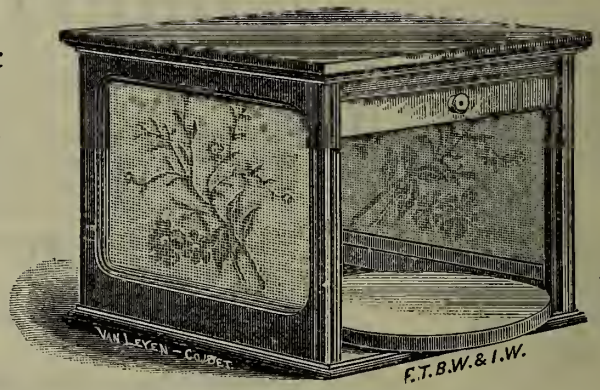
Every line of goods embodies a history and a science worth years of study to understand.

DETECTIVE AGENCIES.

HOWIE'S DETECTIVE AGENCY, 86 WELLington St. West, Toronto, Ont., established 1886 Telephone 1309.

BUY A

BRONZE MEDAL CHEESE SAFE.



Rolling Door, Wire Sides Finely Finished.

20,000 Now in Use. Pays for its Cost In One Month

Sent to any address, charges paid, on receipt of the following prices:—

No. 6, size 26 x 24, wire sides.....$5 00
No. 6½, size 26 x 24, glass sides..... 5 50
No. 8, size 24 x 22, wire sides.....$4 50
No. 8½, size 24 x 22, glass sides..... 5 00

SOLE AGENTS IN CANADA for the LAMSON CASH RAILWAY SYSTEM.

Over 30,000 stores now using it. Send for prices. STORE FITTINGS, COUNTER RAILINGS, IRON FENCES, and BUILDERS OF IRON WORK. Address all correspondence

BARNUM WIRE AND IRON WORKS, - WALKERVILLE, ONT.

MERCHANTS ATTENTION!!



DON'T DUMP YOUR CASH INTO A DRAWER and not know at night what is there till you count it. W. H. MAHER, in Chicago Inter-Ocean.

WILL YOU INVESTIGATE

The greatest check extant on your Cash and Credit sales? A sure way to make a salesman careless is to keep no track of his mistakes. Failures to charge credit sales and mistakes in making change are the leaks that wreck many firms. Avoid this by securing at once

A NATIONAL CASH REGISTER.

It gives you an absolute check on all your cash and credit sales; registering INSTANTLY, ACCURATELY and INDELIBLY, the smallest transaction.

Over Sixteen Thousand in Use.
Seven Thousand Responsible Merchants

Adopted our system last year. Why delay? Delays are dangerous. Start business this year with a perfect system. Keep check on the cents and the dollars will check themselves. Write us for list of users and testimonials, and drop any one of them a line and see what they say.

THE NATIONAL CASH REGISTER COMPANY.

J. A. BANFIELD & CO'Y, Agents, - - - - 67 YONGE STREET, TORONTO.

New Eastern Townships
MAPLE SYRUP AND SUGAR.
ABSOLUTE PURITY GUARANTEED.

Wilkins & Co., Adamsville, Que., have contracted for the product of over 50,000 trees. The GENUINE Article, put in sealed tins of several sizes, and also in barrels, costs you only a trifle more than the BROWN-SUGAR-GLUCOSE-DECOCTION offered in bottles, tins and kegs, and MISCALLED Maple Syrup. Write for prices to

JOHN WILKINS,
P. O. Box 558, Toronto.
Selling Agent for Canada and the U.S.
TELEPHONE 3538.

CONDENSED MINCE MEAT

Put up in card board box. Packed in ¼ and ½ gross cases.

SELLS AT ALL SEASONS.

Will not injure in warm weather. Ask your wholesale grocer for it. Price $13.50 per gross. Patented in Canada.

J. H. WETHEY, ST. CATHARINES,
Sole Manufacturer in Canada.

Todhunter, Mitchell & Co.
—DIRECT IMPORTERS OF—
HIGH GRADE COFFEES,
Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

TO THE GROCERY TRADE.

The undersigned has been appointed Agent in the United States and the Dominion of Canada by

The Associated Tea Planters, Ltd.
OF LONDON, CAPITAL, £50,000.
Under the auspices of the Indian Tea Districts Association.

The object of the company is to push the sale of their product, feeling certain that when systematically brought to consumers' notice its merits will be so manifest as to give it the front rank in public favor, as is the case in Great Britain.

Roundly, the annual consumption in that country is 80,000,000 lbs. during last crop year This is the best answer to the twaddle about the excessive quantity of tannin in Indian tea. Consumers in England are no fools : they know a cup of good tea.

Supplies will be held in Canada and the States and the undersigned, or his assistants, will make regular calls on the Trade. Samples will also be promptly forwarded on application.

W. MACGREGOR, 119 FRONT ST., N. Y.

SEEDS.
o—o—o
THE STEELE BROS. CO., LTD.
Now in Stock and Daily Arriving,
VEGETABLE, FIELD, AND FLOWER SEEDS.

Wholesale Catalogue on Application. Get our Prices Before Placing Orders.

Also Full Lines of
Clovers, Timothy, Flax Seed, etc., etc.

Correspondence Solicited and Samples Invited.

THE STEELE BROS. CO., LTD.
SEED MERCHANTS, **TORONTO.**

THE CANADA SUGAR REFINING CO'Y [LIMITED],
MONTREAL,

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,
MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday s yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,
Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, McGILL UNIVERSITY.
MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,
G. P. GIRDWOOD.

OUR BUYER,

Who has just returned from the Potteries of England and Germany, has contracted for a

LIMITED NUMBER

of Granite and Printed Ware assortments, which the Trade would do well to inspect. These goods must be ordered at once, in order to derive the advantages from old prices as Crockery has already entered upon a rapid increase.

RICHARD TEW & CO.

Wholesale Crockery, Etc.

10 FRONT ST. East,

(Adjoining New Board of Trade Building.)

Business Changes

PROVINCE OF ONTARIO.

Alexandria—St. Dennis, T. & M., general store, offering to compromise.

Athens—Ackland, Jas. H., general store, assigned and meeting of creditors.

Ayton—Wenger, Isaac, general store, etc., deceased.

Blenheim—Jackson & McLachlan, millers, burnt out, partially insured.

Clandeboye — Flanagan, Jno., general store, stock sold.

Coldwater—Caswell, Geo., (estate of,) general store, stock, etc., advertised to be sold by auction on the 18th inst.

Crediton—Brown & Reider, general store, succeeded by Brown & Siebert.

Grand Valley—Tough & Hendry, (estate of,) general store, stock, etc., advertised to be sold by auction on the 25th inst.

Hamilton—Lyons, Thos., (King St. West) grocer, assigned and stock advertised to be sold by auction on the 14th inst.

Hespeler—Woods & Taylor, dry goods, groceries, etc., sold out grocery business to S. H. Northcott.

Ivy—Brown, Alex., general store, sold out to Stephen Mills.

Kingston—Bibby & Virtue, hardware, etc., dissolved, business continued by H. D. Bibby.

Millbrook—Howell, R., grocer, succeeded by R. E. Stanton.

Ottawa—Bambrick Bros., grocers, dissolved, Jno. Bambrick continues.

Owen Sound—Butchart, R. P. & Bro., hardware, etc., burnt out, partially insured.

Shelburne—McCutcheon, Mrs. M., fruits and confectionery, succeeded by W. Gray.

Smith's Falls—Keith, D. B., grocer, assigned in trust.

Stayner—Long Bros. & Gartlan, general store, sold out to M. Gartlan & Co.

Stratford—Douglas, Thos. J., tinware, etc., assigned to J. B. Cook, Hamilton.

Toronto—Richardson, I. T., tinware, etc., offering to compromise; Frost & Picken, (estate of,) hardware, paints and oils, stock sold.

Zurich—Happel & Cleghorn, general store, succeeded by Appel & Zeller.

PROVINCE OF MANITOBA AND NORTH-WEST TERRITORIES.

Banff—McNulty, J. H., general store, admitting his brother, under style McNulty Bros. & Co.

Brandon—Barrett & Co., groceries, etc., dissolved partnership, A. M. Chaney continues.

Emerson—Smith, J. J. & Co., general store, dissolved partnership, J. J. Smith continues.

Moosomin—McNaughton, R. D., general store, admitted N. M. Smith and Jas. A. Whiting. Style, R. D. McNaughton & Co.

Winnipeg—Schailff, Isaac, groceries, etc., bill of sale; Tennebaum, Israel, groceries, clothing, etc., bill of sale.

QUEBEC.

Montreal—Cammell, Jno. H., fruits, butter, etc., advertised to be sold out by bailiff; Campbell, J. C., grocer, offering to compromise; Deneau, Louis, w. and r. crockery, offering to compromise; Hood, McEnroe & Co., wholesale crockery, etc., dissolved, Jno. C. McEnroe retires, Clara Helena Goodman admitted ; style now Hood, Mann & Co.; Pelletier, Jos. A., grocer, assigned in trust; Treponier, Euclid, grocer, meeting of creditors on 24th inst.

New Rocklands—Owens, Owen, general store, offering to compromise.

St. Hughes—St. Germain, F. A., general store, assigned in trust.

Three Rivers—Sarrasin, F. X., general store, stock, etc., advertised to be sold by auction on 18th inst.

NOVA SCOTIA.

Guysboro—Bukley, Jas. H., general store, offering to compromise.

Halifax—Fuller, H. H., & Co., hardware, Louis J. Fuller and Wm. J. Brine, admitted partners under same style.

Shelburne—McGowan, Jno. A. Jr., groceries and dry goods, bill of sale.

Spring Hill Purdy, A. G., general store, bill of sale.

BRITISH COLUMBIA.

Duncan's Station—Adams & Beaumont, general store, dissolved partnership.

LOOK OUT FOR HIM!

In our issue of February 14th, we drew attention to what seemed very like a fraud on the part of a professed paper bag agent, who took orders for paper bags and then collected sums of money to pay for the printing on the same. We are now about certain that our suspicions are correct. The Secretary of the Toronto Retail Grocers' Association is in receipt of enquiries from storekeepers who have been bitten, and who have made enquiries through the post to Kingston, said letters being returned through the dead letter office.

WANTED.

TO REPRESENT A

Manufacturing or Wholesale House

AS THEIR

AGENT FOR NOVA SCOTIA.

Good connection with the wholesale and retail grocery trade. Address,

AGENT, P.O. Box 496.
HALIFAX.

BUSINESS CHANCES.

STORE FITTED UP FOR GROCERY, DWELLING and stable, 529 Yonge street. George Pears, 15 Grovenor street. 13

LARGE WAREHOUSE, 53 BAY STREET, FOUR storey and basement 30x118, well-lighted, hydraulic lift, steam-heated. George Pears, 15 Grosvenor street. 13

HONEY — WHOLESALE DEPOT — RETAIL trade, suitable supply. Spence, 81 Colborne St. 13

STORE TO LET—2-3 YONGE STREET, TORONTO—a splendid corner; good show windows and handsomely decorated; special inducements to a good tenant. Whaley, Royce & Co., music dealers, 158 Yonge street, Toronto. tf

FOR SALE OR TO RENT—IN THE VILLAGE of Princeton, Oxford county—an excellent general store, with first-class dwelling. This stand has always made money, the present proprietor retiring with competency. A rare chance for a good man; stock can be secured on reasonable terms if necessary. JOSEPH STRONG, Princeton, Ont. tf

ASK FOR THE

JAPANESE SHOE BLACKING

We are now making a Shoe Blacking fully

Equal to the Best Imported Blacking.

Battle & Smyth

THOROLD, ONT.

Tutti-Frutti

CHEWING GUM,
And Other Staple Brands.
ADAMS & SONS,
23 CHURCH-ST. - TORONTO, Ont.

Tutti Frutti, Tampico, Black Jack, Sappota, Red Rose Magic Trick Taffy, Licorice, Caramel, Tolu, N. Y. Gum—100 and 200 pieces.
Send for descriptive circular containing description of goods, with elegant Lithographs free. See our Price List, page 13.

The Neostyle, THE BEST DUPLICating apparatus. 5,000 copies made from one original writing, drawing or music.
GEO. BENGOUGH,
45 King E., Toronto.

ORDER A CASE OF
GILLETT'S 100% POWDERED LYE.



THE BEST THING KNOWN
FOR
Making Soap, Softening Water, Printers', Engineers' and Painters', Disinfecting Everything, Boiler Compound, Cutting and Removing Grease, Washing Trees to Kill Insects. A Hundred Other Purposes.

One can equal to 20 lbs. Sal. Soda. Each can has a Double Cover, can use what you need and close the can. ½ gro. (48 cans) in case. Sold by all Wholesale Grocers.

E. W. GILLETT, Manufacturer,
TORONTO, ONTARIO.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, March 20, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

IMPERIAL—ONTARIO AND QUEBEC.



	Per doz.
Imperial 10c. cans	$0 90
" 4 oz. "	1 35
" 6 oz. "	1 85
" 8 oz. "	2 45
" 12 oz. "	3 70
" 16 oz. "	4 70
" 2½ lb. "	11 30
" 3 lb. "	13 50
" 4 lb. "	17 30
" 5 lb. "	21 50

Sold only in cans.

Cottam's Best, in 1 lb tins	3 00
Best in 5 oz. tins	1 10
Cottam's Choice, 1 lb tins	1 75
" " 5 oz tins	70
" loose	10
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " bulk, per lb	15

Cases contain	Size of cans	Per doz.
Empire, 3 doz	8 oz cans	$1 25
" 2 and 3 doz	16 oz cans.	2 40
" ½ and 1 "	5 lb cans.	12 00
" in pails and boxes, bulk, per lb		17

COOK'S FRIEND.
(In Paper Packages.)

	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases.	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ⅔ "	2 10
" ⅓ "	1 10
Spanish, No. 3	4 50
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jacquot's French, No. 2	3 00
" " " 3	4 50
" " " 4	8 00
" " " 5	10 00
" 1-gross Cabinets, asst,	7 50

BLACK LEAD.

Reckitt's Black Lead, per boz... 1 00
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.
Royal Black Lead, per gross..... $1 80

BARRINGER & BROWN.
(Thos. E. Clatworthy, Ag'nt, Toronto.)
Convex Black Lead packed in wood boxes containing 12 card boxes, per box 1 12

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & CO'S.
Parisian Square Blue, per lb..13 to 14c

BARRINGER & BROWN.
(Thos. E. Clatworthy, Ag'nt, Toronto.)
Azure square blue box, containing 8 1 lb. packets of 16 oz., squares, per 8lb. box 0 89

CALVES' FEET GELATINE

G. P. SWINBOURNE & CO.
(Thos. E. Clatworthy, Ag'nt, Toronto.)
Boxes containing 4 doz 6d pack. per box $3 96
Boxes containing 2 doz 1s pack. per box 3 96

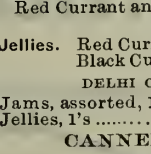
CANNED GOODS.

	Per doz	
Apples, 3's	$0 85	$1 00
" gallons	2 25	2 35
Blackberries, 2	2 00	2 10
Blueberries, 2	1 25	1 60
Beans, 2	0 85	1 10
Corn, 2's	1 10	1 25
" Epicure	.....	1 35
" Cream, 2's	1 75	1 80
" Yarmouth, 2's	1 90	2 00
" Honeydew, 2's	1 75	....
" Snowflake, 2's	2 00	....
Cherries, red pitted, 2's	2 40	2 50
Peas, 2's	1 15	1 35
" wrinkled, 2's	1 20	1 40
" sifted select	....	1 35
Pears, Bartlett, 2's	1 85	2 10
" Sugar, 2's	1 40	1 75
" Flem Beauty, 2½'s	1 90	2 00
Peaches, 2's	2 25	2 35
" 3's	3 25	3 50
" Pie, 3's	....	1 50
Plums, Gr Gages, 2's	1 85	2 00
" Blue, 2's	1 75	1 80
Pumpkins, 3's	1 10	1 20
" gallons	3 10	3 25
Raspberries, 2's	2 50	2 60
Strawberries, choice 2's	2 50	2 60
Succotash, 2's	1 60	1 65
Tomatoes, 3's	1 10	1 20
Lobster, Clov Leaf b'rd, 1's	....	2 25
" Crown br'd, 1's	....	2 00
" Star " 1's	1 90	2 00
" Other " 1's	.....	1 85
Mackerel Herring	0 90	0 95
Mackerel	1 50	1 60
Salmon, 1's	1 50	1 60
" white	1 40	1 45
	c. per tin	
Sardines Albert, ¼'s tins	11,	11½
" " ½'s "	15,	18
" Dadalzen, ¼'s tins.	10½	11
" " ½'s "	19,	20
" Martiny, ¼'s "	10,	10½
" " ½'s "	18,	19
" Other brands, 9¾,	11,	16, 19
" P & C, ¼'s tins	20,	22
" " ½'s "	33,	36
" Amer, ¼'s "	6,	8
" " ½'s "	9,	11

MARMALADE, JAMS AND JELLIES.

CAIRN'S.
(Blaiklock Bros., Montreal, Agents.)

Marmalade.	per doz
"Home Made," glass 1 lb	$2.35
" White 1 lb	2.25
" " 2 "	4.15
" Stone 7 "	13.20
Scotch White 1 "	2.10



Jams.
Gooseberry
Strawberry
Black Currant.
Red Currant.
Green Gage
Apricot
Raspberry
Damson
Plum
Red Currant and Raspberry
} 1 lb. white pots, 4 doz. assorted, per doz. $2.35.

Jellies. Red Currant, 1 lb. white. $2.75
Black Currant, 1 lb. white 2.75

DELHI CANNING CO.

Jams, assorted, 1's	2 35
Jellies, 1's	2 25

CANNED MEATS.

CLARK'S.
(These quotations are net f. o. b. in Montreal, excepting those for corn beef.)

Comp. Corn Beef	1 lb cans	$....	$1 60
" " .2	"	....	2 60
" " 4	"	5 00	5 15
" " 6	"	7 75	8 00
" " 14	"	18 60	19 20
Minced Collops,	2 lb cans	.....	2 60
Roast Beef	1 "	.....	1 60
" 2	"	.....	3 15
" 4	"	.....	5 85
" 6	"	.....	7 00
Par Ox Tongue,	2½ "	$7 25	7 50
Ox Tongue	2 "	....	7 50
Lunch Tongue	1 "	3 00	3 10
"	2 "	5 25	5 75
English Brawn.	2 "	2 50	2 60
Camb. Sausage.	1 "	....	2 50
" "	2 "	....	4 00
Soups, assorted.	1 "	....	1 35
" "	2 "	....	2 25
Soups & Boulli.	2 "	....	1 80
" "	6 "	....	4 50

Potted Chicken, Turkey, or Game, 6 oz cans..... 1 50
Potted Ham, Tongue or Beef, 6 oz cans 1 15
Devilled Tongue or Ham, ½ lb cans 1 20
Devilled Chicken or Turkey, ½ lb cans 2 00
Sandwich Ham or Tongue, ½ lb cans 1 50
Ham, Chicken and Tongue, 1 lb cans 1 50

MINCE MEAT.

THE CANADA MEAT PACKING CO'Y.

½ gall. on glass jars.....per doz.	$7 25
Quart glass jars ..... "	4 00
1 lb " ..... "	2 00
10 lbs. pails.....per lb.	0 10
25 " " ..... "	0 09
30 " " ..... "	0 09

BRYANT, GIBSON & CO.'S—TORONTO.
Mince Meat, ½ gal glass jars, $9 50
Ditto, 25 and 40 lb pails, per lb. 12½c

J. H. WETHEY'S—ST. CATHARINES.
Condensed, per gross, net $13 50

CHEWING GUM.

ADAMS & SONS.

Tutti Frutti, 36 5c bars			$1 20
Sappota,	150	pieces	0 90
Sweet Fern,	230	"	0 80
Black Jack,	115	"	0 80
Red Rose,	115	"	0 80
Barley,	115	"	0 80
Lemon Tramps,	115	"	0 80
Tampico,	115	"	0 80
Magic Trick,	115	"	0 80
Taffy Licorice,	72	"	0 50
Caramel Tolu,	72	"	0 40
Adams' N.Y. Gum,	200	"	0 50
Adams' N.Y. Gum,	150	"	0 40
Puzzle Gum	115	"	0 80

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ½'s..6 and 12 lbs..	0 35
Premium, ½'s .6 and 12 lbs...	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs.	0 24
Sticks, gross boxes, each...	1 00
Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18

JOHN P. MOTT & CO.'S
(Bryant, Gibson & Co., Agts, Toronto)

Mott's Broma.....per lb	$0 30
Mott's Prepaired Cocoa	28
Mott's Homœopat'c Cocoa (¼s)	32

ALWAYS ORDER
RECKITT'S BLUE

Prices Current, Continued—

Mott's Breakfast Cocoa	40
Mott's Breakf. Cocoa(in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs	30
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	24
Mott's Vanilla Chocolate stick	22
Mott's Pure Confec. Chocolate	22c–35
Mott's Sweet Confec. Choc.	21c–28

J. W. COWAN & CO'S.

Cocoas—	
Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼lb in 12lb boxes	35
London Pearl, " "	30
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence per doz	1 40
Chocolates—	
Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

Thos. E. Clatworthy, Ag'nt, Toronto.)

Schweitzer's Cocoatina, net cash ¼ lb. ½ lb.. price per doz. tins 3 29 6 30

WALTER, BAKER & CO.

(Lockerby Bros., Montreal, Agents for Quebec.)

Chocolate per lb.	$0 50
Cocoa "	0 55

COFEEE.

GREEN

	c. per lb.
Mocha	32, 35
Old Government Java	26, 27
Rio	22, 23
Plantation Ceylon	25, 28
Porto Rico	22, 23
Guatamala	23, 25
Jamaica	22, 28

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.

	c. per lb.
Java	33, 34
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	33
Our Own Blend	30
Laguayra	28
Mocha and Java	32, 33
Java, Standard	32
" Old Government	30, 32
" Crown	29
Arabian Mocha	35

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs	30
Standard Imperial in sealed tins, 25 and 50 lbs	32
Standard Blend in sealed tins, 25 and 50 lbs	33
Ground, in tins, 5, 10, 15 and 25 lbs	20, 30
Say's Parisien, in ½ and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz.	1 25
" " " " 2, 2 oz.	1 75
" " " " 3, 3 oz.	2 00

SUTTON & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Pure essence, Gorgona Anchovies, ½ pts. per doz	2 76

FLOUR AND MEAL.

	per bbl.	
Flour, Family	$4 00	4 20
" Pastry	4 20	4 40
" Medium Patents	4 30	4 80
" Patents	4 80	5 10
" Straight Roller	3 75	3 80
" Extra	3 50	3 55
" Strong bakers'	4 20	4 50
Oatmeal, standard, bbls	3 60	4 00
" granulated, "	3 60	4 00
" rolled "	3 70	4 25
Bran, per ton	14 00	15 00
Cornmeal	3 50	4 00
" Gold Dust	3 25	3 50
" Eureka	2 75	3 00
" Imperial	3 70	3 80

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz.	
Cases, No. 1, 2 oz tins	$2 75	$3 00
" No. 2, 4 oz tins	4 50	5 00
" No. 3, 8 oz tins	8 00	8 75
" No. 4, 1 lb tins	12 60	14 25
" No. 5, 2 lb tins	25 00	27 00

FRUITS.

FOREIGN.

	c. per lb.
Currants, in bbls	5⅜, 5½
" ½ bbls	5⅝, 5¾
" cases	6, 6¼
" Patras, in cases	7¾, 8
" Vostizza, "	7, 9
" ½ case	9½ 9½
Dates, Persian, boxes, new	5½ 5¾
Figs, Elemes, 14 oz., per box	8½ 9
" 10 and 20 lb box	10, 11
" 7 crescent, 60 lbs	16
" 5 " 30 "	15
" 4 " 20 "	14
" Naturals	4¾ 5¼

Prunes, French, kegs	4½ 5
" Bosnia, hhds	4⅝, 4¾
" " bls	4¾, 5¼
" " kegs	5, 5¼
" " cases, now	6, 8
Plums, French, 55 to 65	12½ 15
" Bottles, 1's	22 23
" " 2's	37½ 40
" " 4's	70 75
" " 7's	1 00 1 10
Raisins, Valencia, off stalk,	7 7½
Selected	7½, 8
Layers	9 9½
Raisins, Sultanas	10 12
" Loose Muscatel 2 crowns	$2 50 2 75
3 crowns	3 25 3 50
" London Layers	3 00 3 25
" Black Baskets	4 00 4 25
" Blue "	5 00 5 25
" Bunch Dehesas	4 75 5 00
" Superior "	5 25 5 50
" ¼ flat "	1 55 1 75
Imperial Dehesa bunches	7 00 7 25
Lemons, Messina, per box	3 50 4 50
" Palermo	3 50 4 50
Oranges, Messina, per box	2 75 3 25
" Florida Russets	3 75 4 25
" Valencia	4 50 5 00
" California, navel	5 50 6 00
" Riverside	4 00 4 25
Bananas	2 50 3 50

DOMESTIC.

Apples, per bbl	3 00 4 00
" Dried, per lb	4½ 5
" Evaporated. p. lb	8 10

GLASSWARE.

TAYLOR, SCOTT & CO.

	c. per doz.
Lamp Chimneys, O	32
" " A	35
" " B	45
	per bbl.
Fruit Jars, pts	13 00
" " qts	14 00
" " ½ gal	17 00

GRAIN.

Wheat, Fall, No. 2, per 58 lbs	$0 85 86
" Red Winter, No. 2	85 86
" Spring, No. 2	82 83
" Man. Hard, No. 1	1 03 1 04
" " No. 2	1 00 1 02
Oats, No. 2, per 34 lbs	29½ 30
Barley, No. 1, per 48 lbs	49 50
" No. 2, " "	45 46
" No. 3, extra	40 41
" No. 3	36 37
Rye	46 47
Peas	60 62
Corn	49 51

HAY & STRAW.

Hay, Loose, per ton	$10 00 $14 00
" Pressed, " on track	7 00 10 50
Straw, Sheaf, " on track	8 50 9 50
" Pressed, "	6 50 8 00

ISINGLASS.

G. P. SWINBOURNE & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Boxes containing 3 doz 3d. pack. per box	3 58



LYE.

Gillett's powdered Lye (4 gr. in a case) per case	$3 75
Elliott's	3 75

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts.
Durham, Fine, in ¼ and ½ lb tins per lb	21
" Fine, in 1 lb jars	22
" Fine, in 4 lb jars	70
" Extra Superior, in bulk, per lb	30
" Superior, in bulk, per lb	20
" Fine, " "	15

COLMAN'S AND KEEN'S

In 4 lb jars	75
In 1 lb jars	25
D. S. F., in tins, per lb	41
" in ½ lb tins	42
" in ¼ lb tins, per lb	44
D. F. in ½ lb tins, per lb	26
" ¼ " "	28

BARRINGER & BROWN.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Genuine, in 4, 1, ½, ¼ lb. and 2 oz. tins, per lb	0 34	0 47
Superfine genuine, full	0 30	0 43
Pure, per lb	0 23	0 36
D.S.F. "	0 34	0 47
D. S. "	0 30	0 43
F. "	0 23	0 36

NUTS.

	per lb.	
Almonds, Ivica	13,	14
" Tarragona	14,	15
" Formigetta	12,	14
" Shelled Valencias	30,	35
" " Jordon.	50,	55
Brazil	12½,	13
Filberts, Sicily	10	11
Peanuts, roasted	12,	13
" green	10,	11
Walnuts, Grenoble, old	14,	15
" New	16	..
" Bordeaux	10½,	11½
" Naples, cases	16,	...

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO.

PICKLES.

John Bull, mixed, in bulk	$0 60
" Chow Pic'le, in b'lk	65
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 25
" " " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

SAUCES.

John Bull, kegs, per gal	$1 25
" ½ pt. bottles, per doz (according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " ½ pt. bottles, per doz	1 25
Niagara Tomato, kegs, per gal	1 25
" " Reputed pints	1 25

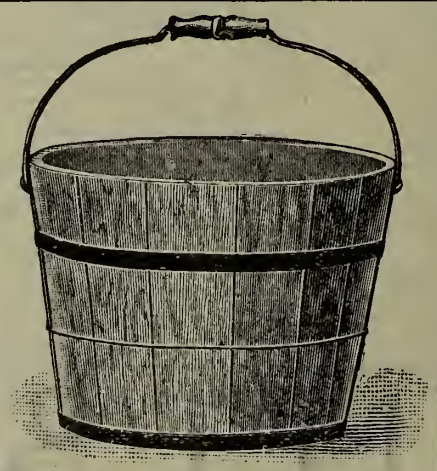
Longford Manufact'ng Co.

ORILLIA, - - ONTARIO,

Made from First-class Stock, and with superior workmanship they are decidedly the Best in the Market.

PAILS AND TUBS

See that the letter T is on every pail or tub. Ask your Wholesale Grocer for the T PAILS AND TUBS.



The Longford Mfg. Co. have met with great success in the sale of their Patent Wire Hoop Pail, a cut of which is shown here. The cost is little more than the ordinary pail, and the stock superior to any shown in the Market.

OF ALL KINDS.

TORONTO OFFICE: - 20½ FRONT STREET EAST.

Prices current, continued—

	c. per peels
Terry's Candied Peels.	
Lemon, 7 lb boxes	16
Orange, "	18
Citron, "	30

CROSSE & BLACKWELL'S.

Pickles, all kinds, pints, per doz	3 25

LEA & PERRIN'S.

	per doz.	
Worcester Sauce, ½ pts	$3 60	$3 75
" " pints	6 25	6 50

SUTTON & CO.

(Thos. E. Clatworthy, Agent, Toronto)	
Worchester Sauce, ½ pints, second quality, per doz	1 17
Worchester Sauce, ½ pints, third quality, per doz	0 96
The Victory Dinner Relish. per dozen	1 92
Bottled Pickles—Mixed, Piccalilli, Cabbage, Onions, per doz.	2 16

PRODUCE.

DAIRY.

	Per lb	
Butter, creamery	$0 22	$0 26
" dairy, tubs, choice	0 17	0 20
" " " med	0 12	0 14
" large rolls	0 14	0 17
" common to med	0 11	0 13
" store packed	0 08	0 10
Cheese	0 09½	0 10½

COUNTRY.

Eggs, fresh, per doz	0 14	0 15
" limed, "	0 08	0 11
Beans	1 40	1 60
Potatoes, per bag car lots	0 52	0 55
Hops, 1888 crop	0 08	0 10
" 1889 "	0 12	0 16
Honey, extracted	0 10	0 13
" section	0 20	0 22

PROVISIONS.

Bacon, long clear, p lb.	0 07¼	0 07½
Pork, mess, p. bbl	13 00	13 50
Hams, per lb	0 10½	0 11
Bellies	0 11	0 11½
Rolls	0 08½	0 09
Backs	0 11	0 11½
Lard, Canadian, per lb.	0 8¼	0 8¾
Hogs	5 50	6 00
Tallow, refined, per lb	0 05	0 05¾
"rough, "	0 01¾	0 02¼

RICE, ETC.

	Per lb.
Rice, Aracan	3¾, 3⅞c
" Patna	4⅜, 4¾
" Japan	4¾, 5
" extra Burmah	3¼, 3¾
Grand Duke	5¼, 5¾
Sago	5⅛,
Tapioca,	5⅞, 6¾

SPICES.

GROUND.

	Per lb.	
Pepper, black, pure	$0 22	$0 24
" fine to superior	12	18
" white, pure	36	38
" fine to choice	25	30
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	25	40
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURGH STARCH CO. (Limited.)

	c. per lb.
Benson's Prepared Corn	8
No. 1 White Laundry, 4 lb boxes	5½
Silver Gloss, 6 lb boxes	6¾
" 1 lb chromo pkgs	7
Satin, 1 lb chromo boxes	7¼
Edwardsb'g Rice, 1 lb chromo bxs	9
Canada Laundry	4½
Canada Corn	6½

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40 lb boxes. 1 lb packages, new wrappers	7½
36 lb boxes. 12 3 lb paper boxes	7½
40 " 10 4 lb "	7½
Silver Gloss Starch—	
40 lb boxes. 1 lb packages, new wrappers	9
40 lb boxes. Assorted ½ lbs and ¼ lbs	9¾
40 lb boxes. 10 4 lb paper boxes	9
6 lb boxes, with sliding covers (12 boxes in each crate)	9½
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	8
20 " "	8½

SUGAR.

	c. per lb
Granulated, in bbls	7⅛, 7¼
Paris Lump, "	7⅝, 7¾
" " ½ bbls	7 7-16, 7 9-16
" " boxes	7⅞
Extra Ground, in bbls	8
" " boxes	8 3-16, 8 5-16
Powdered, in bbls	7⅜
" less than bbs	7 9-16
Confectioners A	
St. Lawrence A	
Yellows, in bbls	5⅜, 6
Raws, Jamaica in bags	

SYRUPS AND MOLASSES.

SYRUPS.

	Per lb. bbls.	½ bbls
Redpath's "D"	3½c.	3⅝c.
" "M"	3⅝	3¾
" "B"	3¾	4
" "VB"	4	4⅛
" Extra	4⅛	4⅜
" Ex. Sup	4⅜	4½
" XXX Sup.	4½	4⅝
" Corn Syrup	4½	4⅝

MOLASSES.

	Per gal.
Trinidad, in puncheons	37, 38c
" bbls	38, 40
New Orleans, in bbls	70, 75
Porto Rico, hdds.	33 34
" barrels	36, 37
" ½ barrels	38, 39

TEAS.

GREENS.

Gunpowder—	Per lb.
Cases, extra firsts	42, 50c
Half chests, ordinary firsts	22, 38
Cases, sifted, extra firsts	42, 50
Cases, small leaf, firsts	35, 40
Young Hyson—Moyunes	
Half chests, ordinary firsts	22, 38
" " seconds	19, 20
" " thirds	16, 17
" " common	14, 15

PING SUEYS.

Half chests, firsts	28, 32
" " seconds	16, 19
Half Boxes, firsts	28, 32
" " seconds	16, 19

JAPAN.

Half Chests—	
Choicest	38, 40
Choice	32, 36
Finest	28, 30
Fine	25, 27
Good medium	22, 24
Medium	19, 20
Good common	16, 18
Common	14, 16
Nagasaki, ½ chests Pekoe	16, 22
" " Oolong	14, 15
" " Gunpowder	16, 19
" " Siftings	5, 12½

CONGOUS.

Half chests, Kaisow, Moning	12, 55
Caddies and half chests	18, 50
Cadies, Pakling and new makes	18, 50

OOLONG.

Half chests Formosa	34, 50
Caddies	36 55

ASSAMS.

Chests and half-chests Pekoe	22, 48

SCENTED ORANGE PEKOE.

Boxes, Foochow and Canton	28, 60

TOBACCO AND CIGARS.

British Consols, 4's; bright twist. 5's; Twin Gold Bar, 8's	62c
Ingots, rough and ready, 7's	59
Laurel, 3's	52
Brier, 7's	50
Index, 7's	45
Honeysuckle, 7's	53
Napoleon, 8's	49



KINGSFORD'S OSWEGO ∴ STARCH.

"Pure" and "Silver Gloss"
FOR THE LAUNDRY.

Corn ∴ Starch,
FOR THE TABLE,

EQUAL TO ANY RICE OR IMPORTED STARCHES MADE.

For Sale by all Leading Jobbers in Canada.

T. KINGSFORD & SON, Oswego, N.Y.

Royal Arms, 1's	50
Victoria, 12's	48
Brunette and Lovely, 12's	45½
Prince of Wales, in caddies	46½
" " in 75 lb boxes	46
Bright Smoking Plug Myrtle, T & B, 3's	55
Lily, 7's	48
Diamond Solace, 12's	45
Myrtle Cut Smoking, 1 lb tins	65
¼ lb pg, 6 lb boxes	65
2 oz pg, 5 lb boxes	65

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdowne	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" Queens	29 00

Cigarettes, all Tobacco—

Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	7 00
Sultana	6 75
Derby	4 00
B. C No. 1	4 00
Sweet Sixteen	3 50

CUT TOBACCOS.	per lb.
Puritan Cut Plug, ⅓ lb pkg., 5 lb boxes	65
Old Chum Cut Plug, ⅓ lb pkg 5 lb box	65
Old Virginia Cut Plug, 1-10 lb pkg., 10 lb boxes	55
Gold Block Cut Plug, ⅓ lb pkg, 5 lb boxes	65
CIGARETTE TOBACCO.	
B. C. N. 1, 1-10, 20 lb boxes	75
Puritan, 1-10, 5 lb boxes	65
Athlete, ⅓, 5 lb boxes	80

SOAP.

Ivory Bar, 1 lb bars waxed wrapper, per lb	5½
Do. 2, 6-16 and 3 lb bars "	5
Primrose, 5 lb bars, wax W "	4
" 1 " " "	4½
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 13oz, 1, 2 and 3 lb bars per lb	3½
Queen's Laundry, per bar	5½

TOILET SOAP.

TAYLOR, SCOTT & CO.

	per doz.
Baby's Own, ½ doz boxes	$1 25
Our Boys, ½ " "	1 25
Sea Foam, ½ " "	75
London Bouquet, ½ " "	60
Oatmeal, 1 " "	85
" ½ " "	60
Paris Assorted, ½ " "	0 75
Albert Oatmeal bar, 2 doz. boxes	0 75
" White Castile bar, 2 doz. boxes	0 75
	per gro.
Fatherland, ½ doz boxes	5 00

WASHING CRYSTAL.

Gillett's Washing Crystal, 1 gro in box, per box	$1 75
Cottam's per lb	0 03½

WASHING COMPOUNDS.

Cottam's small p'k'ts, per gro	$1 50
" large " "	4 50

WOODENWARE.

	per doz.
Pails, 2 hoop, painted	$1 50
" 2 " clear	1 60
" 3 " "	1 80
" 3 " painted	1 70
Tubs, No. 0	8 50
" 1	7 50
" 2	6 50
" 3	5 50
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
	per case.
Matches, Parlor	$1 70 $1 75
" Telephone	3 50 3 60
" Telegraph	3 80 3 90
	per doz.
Mops and Handles, comb.	1 25
	per M.
Butter, P. tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60
Clothes Pins full count, per box	0 75

YEAST.

Royal Yeast Cakes, 3 doz 10c. packages in case, per case	$1 95
Royal Yeast Cakes, 3 doz 5c. packages in case per case	1 00
Breadmakers', 3 doz 5c. packages in case	1 00

OUR NATIONAL FOODS.

	pkg.	doz
Desiccated Wheat	4 lb.	$2 30
" Rolled Oats	4 "	2 25
Snow Flake Barley	4 "	2 40
Rolled Wheat Flakes	4 "	2 25
Buckwheat Flour, S. R	4 "	2 00
Prepared Pea Flour	2½ "	1 80
Baravena Milk Food	1 "	3 00
Patent Prepared Barley	1 "	1 80
Patent Prepared Groats	1 "	1 50
Beef and Barley Extracts	6 oz	2 25
Gluten Flour	4 oz	2 80

CATELLI'S SPECIALTIES.

Vermicelli, per lb	$0 11
" 5 lbs	0 08 0 10
" 10 lbs	0 08 0 10
Macaroni, 5 lbs	0 08 0 10
" 10 lbs	0 08 0 10

HARDWARE.

ZINC: Sheet nct.	0 06½
IRON WIRE:	
Galv., annealed and oiled and bright 20 p.c. advance on list	
Barbed wire net.	0 00
Coil chain, 5-16 in. net	0 05½
" " ⅜ in. "	0 05
" " ½ in. "	0 04½
Iron pipe, 50 per cent.	
Iron pipe, galvanized, 25 per cent.	
CUT NAILS, from Toronto:	
10 dy. to 60 dy	2 80 0 00
8 dy. and 9 dy	3 05 0 00
6 dy. and 7 dy	3 30 0 00
4 dy. and 5 dy	3 55 0 00
3 dy. C.P.	3 90 0 00
3 dy A.P	4 40 0 00
HORSE NAILS:	
"C" 50 and 10 per cent. from list.	
HORSE SHOES:	
From Toronto, per keg	3 75 4 00
WINDOW GLASS:	
25 in and under	1 55 1 60
26 to 40	1 60 0 00
41 to 50	3 60 0 00
51 to 60	3 90 0 00
61 to 70	4 20 0 00
GUNPOWDER:	
Sporting FF. "	4 75 0 00
" FFF "	5 00 0 00
Canada rifle "	7 25 0 00
Sporting FF., (in ½ lb. tins) per doz	2 40 0 00
ROPE: Manilla	0 14 0 16
Sisal	0 13 0 00
AXES:	
Peerless & Keen Cutter	7 50 0 00
Leader	7 25 0 00
Lance	7 75 0 00
Queen City	9 25 0 00
Honor Bright, all steel	11 00 0 00
SHOT: Canadian	0 05½ 0 00
HINGES: Heavy T and strap	05½ 00
" Screw, hook & strap.	03¾ 04¼
TIN PLATES:	
1c. 4x20 coke, per box	4 50 4 75
INGOT TIN: 25 to 26 per bdl.	
PIG LEAD: 4 to 4¼ per bdl.	

PETROLEUM.

	Imp. gal.
F. O. B. Toronto	
Canadian	$0 00 $0 16
Carbon Safety	0 18 0 00
Canadian Water White	0 20 0 00
Amer'n Prime White	0 23 0 24
" Water White	0 25 0 00
Photogene	0 27 0 00

DRUGS AND CHEMICALS.

Alum lb	$0 02 $0 03
Blue Vitriol	0 06 0 07
Brimstone	0 02½ 0 03
Borax	0 12 0 13
Camphor	0 45 0 52
Carbolic Acid	0 55 0 60
Castor Oil	0 08½ 0 10½
Cream Tartar	0 32 0 33
Epsom Salts	0 01½ 0 02½
Extract Logwood, bulk	0 13 0 14
" " boxes	0 15 0 17
Gentian	0 10 0 13
Glycerine, per lb	0 22 0 25
Hellebore	0 15 0 17
Iodine	5 00 5 50
Insect Powder	0 65 0 75
Salpetre	0 08½ 0 09
Soda Bicard, per keg	0 00 2 25
Sal Soda	0 95 1 00
Madder	

VINEGAR.

A. HAAZ & CO.

XX, W.W	0 20
XXX, W.W	0 25
Honey Dew	0 28
Pickling	0 23
Malting	0 45

THE BADGEROW FALCONER VINEGAR CO

French Bordeau per gal.	0 34
Tarragona "	0 32
Triple "	0 30
Fruit Vinegar "	0 27
Pickling "	0 28
XXX "	0 25
Extra XX "	0 22
XX "	0 20
X "	0 16
Cider Vinegar	0 16 to 0 25
Honey Vinegar	0 25
Eng. Malt Vinegar	0 50 to 0 60
Bottled Malt Vinegar, qts., per doz	2 00
Toilet Vinegar	
Methylated Spirits	2 00 to 2 25

LIQUORS.

CANADIAN SPIRITS:

(Net Cash Prices.)	Imp. gal. In B'd.	D. P'd
Alcohol 65 O.P.	$0 99	$3 27
Pure Spirits 65 "	1 00	3 28
Pure Spirits 50 "	0 90	2 98
" " 25 U.P.	0 49	1 52
Family Proof Whiskey	0 53	1 64
Old Bourbon "	0 53	1 64
" Rye "	0 50	1 54
" Toddy "	0 50	1 54
" Malt "	0 50	1 54
" Domestic Whiskey 32 U. P.	0 45	1 04
Old Rye, 4 years old	0 75	1 90
" " 5 "	0 85	1 66
" " 6 "	0 95	2 00
" " 7 "	1 05	2 16
Rye Whiskey, 1883, qts.	4 25	7 06
" " pts.	6 00	8 75
" " 1884, qts.	4 00	6 75
" " pts.	5 75	8 50

20 to 100 cases, net cash.
100 to 200 cases, 2½ per ce off.
200 cases and over 5 per cen off.

JOS. PICKERING & SONS' SPEC LTIES.
(Thos. E. Clatworthy, Ag'nt, Toronto.)

Metal Polishing Pomade, according to size, per dozen	0 20 1 02
Needham's Polishing Paste according to size, per dozen	0 18 2 81
Furniture Polish, according to size, per dozen	0 20 2 85
Razor Paste, ½ doz. in box	1 02
" in single boxes	1 18
Plate Powder, per box	1 02
Knife Powder, in cannister, per dozen	1 03
Harness Blacking, in boxes, per dozen	1 27 2 20

TO THE WHOLESALE GROCERS & DRUGGISTS OF THE DOMINION OF CANADA.

We take pleasure in announcing that our New Mills are now completed, and we are prepared to fill orders for goods. The capacity of our New Mills is from 250 to 300 barrels per day.

Our specialties, such as DESSICATED WHEAT, DESICCATED ROLLED OATS, ROLLED WHEAT FLAKES, BREAKFAST HOMINY, &c., are improved and put up in handsomely lithographed cartoons. Our GLUTEN FLOUR for Diabetes, BARAVENA MILK FOOD for infants, PREPARED BARLEY, GROATS, PEA FLOUR, &c., are the very choicest, and guaranteed fresh, clean and attractive, healthy, palatable, and nutritious.

We are also manufacturing GRANULATED, STANDARD, & ROLLED OATMEALS, WHEATLETS, SPLIT PEAS, &c., BAKERS' SPECIALTIES, such as GRAHAM FLOUR, RYE FLOUR, WHITE CORN FLOUR, WHOLE WHEAT FLOUR, &c., which are very choice.

THE IRELAND NATIONAL FOOD CO.
(LIMITED.)

OFFICE AND MILLS—109 Cottingham St.—134 to 148 Marlborough Ave. Telephone No. 3629.
Toronto, Dec. 2, 1889.

MITCHELL,
MILLER & CO.
WAREHOUSEMEN,
45 and 81 Front Street East, Toronto.

STORAGE.

Advances made on Staple Merchandise in Store.

SMITH & KEIGHLEY
WHOLESALE GROCERS
AND IMPORTERS OF
East and West India Produce, Mediterranean Fruits, Fancy Groceries, China, Japan and Indian Teas, Porto Rico Molasses and Coffees. New Currants, Raisins, Figs, Dates, Prunes in Bottles, Cases, and Casks.

9 Front St. E., Toronto



TORONTO BUSINESS COLLEGE

Corner Yonge and Shuter Streets, Toronto, Canada.

The Largest, most Complete and Practical Business College, Shorthand Institute, Telegraph School and General English Training Academy in the Dominion.

Individual Instruction given by men of Practical Business ability. Handsome prospectus and circulars mailed by addressing

J. M. CROWLY, Manager. NOTE ADDRESS.

eow

C. RICHARDSON & CO.

MANUFACTURERS OF

The Celebrated Bull's Head Brand Pickles,

SAUCES, JAMS, JELLIES,

CANNED FRUITS AND VEGETABLES.

SPECIAL PRICES IN

CANNED TOMATOES.

EVAPORATED APPLES and MAPLE SYRUP

125 River St., Toronto.

SUBSCRIBED CAPITAL, $100,100. DEPOSITED WITH GOVERNMENT OF CANADA, $54,724.

THE BOILER INSPECTION and Insurance Company of Canada.

SIR ALEX. CAMPBELL, K.C.M.G. PRES. (Lieut. Govr. of Ontario)

JOHN L. BLAIKIE ESQ. VICE PRES.



J.B. WEBB—TORONTO

CONSULTING ENGINEERS.

G.C. ROBB. Chief Engineer. A. FRASER. Secy. Treas

HEAD OFFICE. 2 TORONTO ST.

TORONTO.

The prevention of Accident and attainment of Economy in use of Steam, our chief aims.

Grocers' Sundries.

OUR SPECIALTIES.

Choice Bird Seed

AND

WASHING COMPOUND.

CORRESPONDENCE SOLICITED.—All our goods are guaranteed, sell well and give the greatest satisfaction.

BART COTTAM

Wholesale Dealer and Manufacturer of

Grocers' Sundries, ---- LONDON, ONT.

LAURENCE GIBB,

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

SPANISH BLACKING

THE KING OF BLACKINGS.

SCRIVEN ENG.

BREADMAKER'S YEAST

ALWAYS AHEAD.



BREAD made with this Yeast took first prizes at 132 Township and County Fairs in Ontario in 1887, at such places as Flesherton, Markham, Whitby, etc. Over 10,000 ladies have sent us letters and postal cards to say that it is superior to any yeast ever used by them. It makes the lightest, whitest, sweetest and most wholesome bread, buns, rolls and buckwheat cakes. Directions in each package with full instructions.

TAKE NO OTHER. PRICE 5 CENTS.

How to Sell Goods

Send Ten Cents to the GROCER PUBLISHING CO. for a copy of B. F. Cumming's Prize Essay on "How to Sell Goods."

GROCER PUBLISHING CO.,

6 Wellington St. W., Toronto.

TORONTO SALT WORKS

128 ADELAIDE STREET EAST.

DEALERS IN AND MANUFACTURERS OF

Table, Dairy & Meat Curing Salts.

Silver Medal Industrial Exhibition, 1888.

We handle Canadian Salts only, which from recent Government tests for Dairy and Meat purposes have proved equal, and in most cases superior to the best Imported Salts of any brand.

Orders promptly filled.

Jas. DICKSON & CO.,

26 WEST MARKET STREET.

Provision & Commission Merchants.

Eggs, Butter Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

W. BOULTER & SONS,

PICTON, - - ONT.,

PACKERS OF THE CELEBRATED



LION BRAND

Canned Fruits and Vegetables

Every can has a Lion on the label. This label is a guarantee to the consumer that the quality is first-class. Ask your Grocer for the Lion Brand. Do not take any other.

BAY OF QUINTE CANNING FACTORIES,

Head Office: Picton. **Branch: Demorestville.**

JAMES PARK & SON,

PROVISION MERCHANTS

PORK PACKERS,

AND MANUFACTURERS OF PRESERVED MEATS ETC

SPECIALTY.—Imported English Sheep Casings for the Sausage Trade.

41 to 47 St. Lawrence Market, and 95 Front St. E.

TORONTO - ONT.

DULSE.

150 Barrels Good Dulse

FOR SALE BY

JOHN SEALY, 25 & 26 South Wharf,

ST. JOHN, - N.B.

C. H. CATELLI,

PERTHIUS ST., - MONTREAL,

MANUFACTURER OF

MACCARONI,
VERMICELLI,
FARINA, Etc.

STANWAY & BAYLEY,

TORONTO,

Wholesale Agents for Toronto and West.

Ask your Wholesale Grocer for these Goods.

E. P. Breckenridge, Toledo, Ohio, Pres. Edwin Norton, Chicago, Vice-Pres.

W. C. Breckenridge, Resident Manager.

The Norton Manufacturing Co.,

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit Cans, Lard Pails, Paint Pails and Cans, Baking Powder Cans.

Capacity, fifty thousand fruit cans per day.

Sole Agents in Canada for

Norton Bros., "Solder Hemmed" Caps, and Grocers' sample goods, and Haskell's sample cases.

Cor. YORK AND QUEEN Sts.,

HAMILTON, - ONT.

MYRTLE

T. AND B.

CUT AND PLUG

SMOKING TOBACCO.

And "LILY," 10c. Plug.

Manufactured by

GEO. E. TUCKETT & SON

Hamilton, Canada,
And Danville, Virginia.

ROYAL BLACK LEAD

Is the Best and Cheapest Stove Polish Now in Use.

TELLIER, ROTHWELL & CO.

SOLE MAKERS,

Montreal.

Established 1874.

W. H. SMITH

Wholesale Produce

Commission Merchant

186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Produce. Consignments solicited. First-class reference.

R. C. MURDOCH & Co.

Commission

—AND—

Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

29 Church St., Toronto.

TELEPHONE 806.

Edwards' Desiccated Soup

Is far the cheapest and Most Nutritious Food obtainable, its force value as a food being three and a half times that of an equal weight of beef.

[Trademark] GRAVINA [Registered]

(Edwards' Gravy Powder)

Gravina is a fine powder, consisting of Extract of Beef of the finest quality, combined with choice garden vegetables. It is easily soluble, and can be quickly cooked, less than five minutes being sufficient to produce an excellent Gravy or Soup. Cook Book free on application.

FREDK. KING & CO., [Ltd.] Sole Manfrs.

(Contractors to Her Majesty's Government)

BELFAST AND LONDON.

Wholesale Depot: 30 St. Sacrament Street, Montreal.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

FINE GOODS OUR SPECIALTY

MADRE E' HIJO (7 SIZES).

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

VOL. IV. TORONTO AND MONTREAL, MARCH 28, 1890 No. 13

Fac-Simile of Packag.



Registered.

BENSON'S CANADA PREPARED CORN

Superior to any Imported

CORN STARCH.

RELIABLE AND UNIFORM IN QUALITY.

☞ FOR SALE BY EVERY GROCER. ☜

H. A. NELSON & SONS

MANUFACTURERS AND Wholesale Dealers —IN— BROOMS AND WHISKS,

Brushes, Woodenware, Baskets, Cordage, Grocers' Sundries.

MONTREAL, - TORONTO.

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & Co HALIFAX, N.S. ESTABLISHED 1844 IS THE BEST.

FOR SALE EVERYWHERE.

ASK FOR

MOTT'S

M. MASURET & Co.

Wholesale Grocers,

IMPORTERS OF

TEAS, SUGARS, ETC.

94 AND 96 DUNDAS STREET,

LONDON - - - ONT.

Taylor, Scott & Co.

TORONTO.

THE BEST



IS THE CHEAPEST.

Retail Price, 25c.

—:o:—

For sale by all first-class grocers

MUNGO CIGARS, EXCEPTIONALLY FINE.

EL PADRE AND CABLE.

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

ALWAYS ASK FOR

—: THE :—

'John Bull'

BRANDS.

MANUFACTURED BY

BRYANT, GIBSON & CO.



AGENCY FOR—

Mott's Chocolates and Cocoas,
Ganong's Lily Chocolates,
Terry's English Bottled Confectionery,
Negre's French Crystallized Fruits.

The Cowan Cocoa & Chocolate Co. Limited

OF TORONTO,

Manufacturers of

Cocoas and Chocolates.

Hygienic, Iceland Moss, Cocoa Essence, Soluble, Queen's Dessert, Mexican, Sweet Caracas Vanilla, Royal Navy Chocolate, Creams, Coffees and

Confectioners' Chocolates, Icing, and Powdered Sugars.





ROYAL YEAST

Is Canada's Favorite Yeast Cakes. 10 years in the market without a complaint of any kind. The only Yeast which has stood the test of time and never made sour, unwholesome bread. All Grocers sell it.

E. W. GILLETT, M'F'R. TORONTO, ONT. & CHICAGO, ILL.

Needham's "The Favorite." Polishing Paste.

USED BY HER MAJESTY'S SERVANTS

Gold Medals and Diplomas of Merit at all Exhibitions.

Dazzling Mirror Finish

Sold Everywhere in 5c, 10c, 15c, 20c & 25c Tins

The reputation of nearly a century as the most reliable preparation for Cleaning and Brilliantly Polishing BRASS, COPPER, TIN, BRITANNIA METAL, PLATINOID, etc.

Inventors and Sole Manufacturers, JOSEPH PICKERING & SONS, Sheffield.

Pickering's Furniture Polish, Plate Powder, Knife Powder, Brunswick Black, Razor Paste, Metal Polishing Pomade (Red), Ye Olde Oak Furnishing Paste.

T. E. CLATWORTHY, Sole Agt. in Canada, 34 Church St. Toronto.

EMBRO OATMEAL MILLS.

D. R. ROSS, - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders.

IMPERIAL CREAM TARTAR BAKING POWDER

TRADE MARK

PUREST, STRONGEST, BEST,

CONTAINS NO

Alum, Ammonia, Lime, Phosphates,

OR ANY INJURIOUS SUBSTANCE.

E. W. GILLETT, TORONTO, ONT. CHICAGO, ILL.

MANUFACTURER OF

THE CELEBRATED ROYAL YEAST CAKES.



IMPOSSIBLE!

So say Doctors, to say too much in favour of St. Leon Water. It puts down Bright's Disease and Diabetes, as water quenches fire. Cures Indigestion, Dyspepsia, Rheumatism, etc., completely if drank freely and rubbed in the skin.

ST. LEON

Mineral Water Company,

101½ KING STREET W., - - TORONTO.

Business! Business!

QUEEN CITY BUSINESS COLLEGE,

Cor. KING and CHURCH Sts., Toronto,

Is the best and cheapest place to educate your sons and daughters. Thorough practical Business, Shorthand or English Education imparted in shortest possible time by our method of "Individual Instruction." Catalogue mailed free on application.

A. HAAZ. C. DE CARTERET.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider VINEGARS.

74 Bagot Street, - Kingston, Ont

DAY AND MARTIN'S English BLACKING

ONE TRIAL

AND YOU

BUY NO OTHER

CHAS. GYDE, Agent, MONTREAL.

ORDER A CASE OF

OCEAN WAVE BAKING POWDER

From your Wholesale Grocer.

Sells itself after One Trial. Prices Current

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

THE GROCER PUBLISHING CO. (LTD.)
J. B. McLEAN, SEC.-TREAS.

115 ST. FRANCOIS XAVIER STREET, MONTREAL.

6 WELLINGTON STREET WEST, TORONTO.

Vol. IV. TORONTO AND MONTREAL, MARCH 28, 1890. No. 13

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

OUR MONTREAL OFFICE.

Our Montreal Office is located at 115 St. Francois Xavier St. Our representative, Mr. Hugh C. McLean, will be pleased to have subscribers and advertisers call upon him there. He will also pay special attention to gathering business items and attending generally to the interests of this paper.

A CHEAP PLACE TO LIVE IN.

Orillia must be a cheap place to live in. The merchants there have no combine to keep up the prices but advertise them so that the public may know. From the Orillia Packet we see that you can get there 19 lbs. of bright sugar, or 13 lbs. of granulated sugar, or 20 lbs. of prunes, or 60 bars of laundry soap for one dollar. 6 lbs. of rice, or 10 lbs. of cornmeal, or 10 lbs. of oatmeal, or two cans of salmon or 3 lbs. of corn starch, for 25 cents. 1 lb. of smoking or chewing tobacco for 30 cents. How will these prices compare with what you have to pay in Thamesville? We notice in the Grocer an article deploring the depraved state of trade in that town, and saying that it is caused by bankrupt stocks. Let the cause be what it may, it is good for the consumer and draws trade for miles.

In the last sentence of the foregoing paragraph the Thamesville Herald states what at first sight appears to be an admissible generalization. The statement, however, won't hold if "the consumer" is taken in a general sense. If all consumers had the same opportunities, arising from the same cause, to buy cheap goods, it would be for less than a fly's lifetime, and would be followed by an oscillation as swift to high prices. Such a general opportunity would imply a universal collapse of business, which could be recovered from only by a drastic application of sound economic principles. This would involve not only a full price for every article of subsequent consumption during the stage of adjustment, but also such an increment to full prices as would be necessary for the liquidation of every dollar of insolvency that the former low prices had arisen in or had aggravated. It is, indeed, as low prices become more general through bankruptcies, that the advent of high prices is the closer. Therefore, it is not good for the consumer in the general sense, that there should be cheap goods through widespread failure.

While the recoil to high prices is obvious from a contemplation of an era of low prices founded in national insolvency, it is less generally regarded that there must be an averaging of prices in correspondence to every individual insolvency that takes place. That is, insolvencies make prices higher. If in Orillia there are one hundred thousand dollars worth of goods that were brought to that town from insolvent estates for fifty five thousand dollars, the wholesalers among whom the forty-five thousand dollars of loss fall, will be very sure to charge it to their customers who, in turn, will levy it on the consumers. The loss is to be ultimately made up by the consumers, although not perhaps by the particular consumers who reaped the advantage. These latter may be in a position to buy goods for an indefinite length of time below the normal value of them, owing to the fact that the local merchants may lay in solely bankrupt stocks. But some consumers have to make up the loss, and it looks as if the Thamesville people had their share of it to bear, otherwise the Herald would be unable to appreciate the lowness of Orillia prices. It looks, also, as if that paper wished its village might long have to continue to contribute its quota of outsiders' unpaid debts, otherwise the Herald would not felicitate Orillia upon being a cheap town to live in, and allege that such a state of things is good for the consumer. "The consumer" must be used in a very limited sense for this statement to be true, and can apply only to an odd town or so, upon the further condition that the supply of bankrupt stock to such towns shall be constant. But as long as Thamesville dealers are doing straight business the consumers of that village are helping to support those of the cheap buying towns in supposition.

But even if a town had the advantage of buying a sufficiency of bankrupt stock, and this advantage were a lasting one, is such a system of trade a stable basis for the prosperous growth of that town? Where living is always cheap, pay is always low. What regulates pay is the cost of living as the competition of labor plays within the full margin above that. Therefore, even the local consumer enjoys no ultimate benefit from the peculiarity of his position, even upon the supposition that such a position is perpetual. If pay is low the cost of production must also be, and that circumstance will rule the terms upon which the products of such a town enter outside markets against other towns. Further, the product of cheap labor very seldom deserves the highest price. The upshot of it is that nobody makes money. Such a town, too, has its record of failures. Does that part of its history, or does its price cutting fame operate strongly to lure capital to it? Do low wages bring labor to it? Such a town can have few healthy additions while its commercial system is vitiated. It may have great natural advantages but it abuses them so long as it trades mostly in bankrupt stocks, and in that trade pursues a course that goes one better to extend the bankrupt series. Its trade is not cumulative, its record does not invite the immigration either of capital or labor, and consequently there is no progress. It is a standstill town, keeping itself in a perspiration without gaining ground.

WHOLESALERS SELLING TO CONSUMERS.

OSO STATION, February 25th, 1890.

To the Editor CANADIAN GROCER:

SIR,—Are the so-called wholesale grocers of Kingston worthy of the name of wholesalers, or are they anything more than jobbers? Are they doing justice to the country store-keepers by selling sugar sixteen pounds for one dollar, the same as they charge the storekeeper, six cents per pound by the barrel; and six

pounds of tea for one dollar, the same as they charge the retail storekeeper, sixteen cents per pound by the chest? There are better houses than any in Kingston, whose representatives would be only too glad to call on and do business with these store-keepers, if they received a little encouragement, but the habit of buying in Kingston has become so established that it seems a Herculean task to change their market, although the sooner they do so the better it will be for themselves. Again, the K. & P. Ry. does a great injustice to the store-keepers on that line by running cheap trains weekly, in order that the little ready cash which the resident may have can be taken to town, whilst the country store-keeper is left with perhaps forty, fifty dollars, or more, on his books, and the city jobbers complain of bad debts and many a country store-keeper is ruined. Nor is this all. These jobbers send the prices they are giving for such articles as they know parties produce, thus taking away the trade from the country store, and in many cases paying freight for the private individual which they refuse to do for the store-keeper, and this of itself is sometimes a considerable item.

Yours,

RETAILER.

The competition of strictly wholesale dealers against their retail patrons is an evil that we thought trade in this country had outlived. It is an evil based on a very superficial idea of business, and one so misfitting to this age that we cannot see how it could be kept up. There are too many wholesale centres nowadays for any local distributers to hope that they can do this injury to their customers with impunity. If there are exceptions to this we think speedy correction can be administered best through a boycott.

Upon this question we consulted a representative of the GROCER, who has just returned from a trip that took in Kingston. He informs us that there are wholesalers in that city who confine themselves solely to the supplying of retailers' stocks, and that there are others who have a wholesale and a retail department, but that the departments are separate. If it were the trade done by the latter class of grocers that our correspondent protested against, we could not go with him in the condemnation of it, supposing, of course, the distinctness of the two parts to be preserved. There is no sailing under false colors in such a case, and any man is both legally and morally free to own two stores, one retail the other wholesale, so long as one business is not run into the other. He has then to take his chance for consumers' trade with the retailers, and he has to reckon with himself if other retailers disapprove and withdraw their custom from his wholesale business. It is only for himself to decide whether the interests of the two departments conflict.

But "Retailer" is specific in his statements, and gives examples of wholesale terms conceded to consumers. Such a practice no genuine wholesaler would be guilty of, and retailers should give to no dealer who stoops to this thing any grounds for calling himself a wholesaler. They should show him that retribution is inevitable, by withdrawing from him every dollar's worth of their trade. That is the way to use so unprincipled a dealer. There are wholesalers in that city honorably entitled to and competent to provide all local and outlying retail demand. They should get it rather than men who will not keep faith with their customers.

As for the special railway excursions on market days, we might as well try to stop one of them as try to arrest the tendency of the time to centralize trade. It certainly does not seem a very moral tendency, but it is nevertheless irresistible. A railway that has received a bonus from every township through which it runs, repays the traders in those townships very poorly by taking away their custom, but by the concentration of trade at a convenient point it makes goods cheaper to the general public. Thus, it cannot be denied, railways in this sense are not the friends of the country trader.

THE ABUSE OF COMPROMISES

EDITOR CANADIAN GROCER:

SIR,—Do you not think that the time has come when merchants paying one hundred cents on the dollar should have some protection against business men who are slaughtering goods and defrauding by compromising? If this kind of business is continued by wholesale men accepting such offers I consider the sooner honest men fall into the ranks the better for them. Otherwise they will become bankrupt, simply because they cannot compete with those who are let off at a certain rate on the dollar What is the cause of so many failures? It is not hard times, it is the fault of the wholesalers to a certain extent. They have their Dun Wiman and Bradstreet for their protection, but it is of little or no use to them. They sell just the same to men that have no rating or credit, therefore the consequence is failure. The sooner steps are taken to banish this compromising the better for trade. Merchants who are in the habit of buying heavily will economize and endeavor to pay one hundred cents on the dollar. If such fraudulent schemes are to be encouraged by our masters of business, how are we backwoods merchants going to be honest and live? If such work does continue my advice to all merchants is, buy heavy, get long terms, slaughter goods at the expense of creditors and then offer so much on the dollar.

Yours,

MERCHANT.

Minden, 13th March, 1890.

This is a question upon which the sense of the honest traders of the country is not unanimously nor often enough expressed. There is no doubt they think unanimously but they do not speak. There is no reason why fraud should turn trade upside down. If it does it shows that there is more energy in the fraudulent element than there is in the body of honesty upon which trade rests. This is not saying that there are more dishonest traders than honest ones, but that the honest ones are rather apathetic, while the others keep both eyes open and manage to have an almost preponderating influence upon the business of the country. The influence is that of the more active rather than that of the more numerous members of trade. Their activity is concentrated upon one object, and that is to get all the privileges and to avoid all the responsibilities that are connected with business. Honest men may possess ten times the energy, but they turn too little of it into the service of self-defence. They strive to hold their own against such competition as dishonesty inaugurates, and thus become its victims.

What is wanted is a more pronounced and general utterance from dealers of honest methods. This would hasten a movement that is already making headway among wholesalers. The Wholesale Grocers' Guild will not assent to a compromise unless there are extenuating circumstances that are very clearly set forth. A late agreement between Toronto and Montreal dry-goods men regulates many things which directly favor the compromising evil. The influence of boards of trade throughout the country is working strongly for the correction of many trade evils that are tributary to this one, and the formation of a business men's association in every trading centre will be the final organized effort of honest traders to redeem the good name of trade in this country. We think that there is progress being made, but if the will of the upright retailers throughout the country were unmistakably declared, wholesalers would soon put their foot down on easy compromises.

OUR SALMON YIELD.

According to the statistics of Mr. Thomas Mowat, Fisheries' Inspector for British Columbia, the yield of the fisheries of that province for the year 1889 was above three and a quarter million dollars. In each of the years 1887 and 1888, the yield was under two million. This Mr Mowat, in his report, attributes to the re-stocking of the rivers with fry from the hatcheries. Sockeye salmon were never seen in the Cowichan and Nanaimo rivers before last year, and their present appearance in these streams is traceable to the colonies from the hatcheries. The Inspector urges that a steamer be provided to be employed in developing and protecting the deep sea fisheries of British Columbia along the entire coast. The great need for such a steamer had long been apparent. In the report was also included the result of the enquiries that had been made in regard to the artificial obstruction of streams where the salmon go to spawn. The subject had received attention, and when remedied the fish would be given a wider range of natural spawning ground.

One sheet of paper recently made was 8 feet wide and 7 ¾ miles long.

RETAILERS OF MANITOBA AND N.W.T.

Owing to pressure on our space we have been unable to give our readers before this a report of the Retailers' Convention which opened in Winnipeg on Monday, the 3rd inst. In this issue we publish an account of the proceedings of that assembly, reduced from the report of the Manitoba Free Press.

The wholesale and retail trade of Manitoba and the North-west were represented by over one hundred delegates present on Monday. The only business done on that day was the appointment of committees to draft an outline of organization, to plan an order of business, and to devise ways and means.

On Tuesday forenoon the election of officers resulted as follows :—President, J. B. Baird, Pilot Mound ; Vice-President, Mr. Anderson, Portage la Prairie ; Secretary, W. T. Reid, Neepawa ; Treasurer, Wm. Hunter, Winnipeg ; Council, A. E. Hill, Carberry ; W. J. Heminway, Carman ; Mr. Fraser, Brandon ; Mr. Sherlock, Glenfell ; Mr. Young, Virden ; Mr. Lewis, Birtle ; Mr. Sanders, Deloraine; Mr. Bryson, Winnipeg; and Mr. Rollins, Crystal City.

BOARD OF TRADE DEPUTATION.

On Tuesday afternoon the following deputation from the Winnipeg Board of Trade was received : Messrs. Whitla, Ashdown, Galt, Grant, Stobart, Parsons, Bell, McKenzie and others. Mr. Whitla, President of the Board, made a brief address, welcoming the retailers, and referring to the importance of the convention. He thought Mr. Jas. Steen, who had been instrumental in calling it, was entitled to the thanks of the business community. Mr. Ashdown followed, expressing the opinion that the convention would result in much good. Mr. Geo. F. Galt expressed the hope that the convention would be made an annual occurrence. Mr. F. W. Stobart, Ald. Kenneth McKenzie and other members of the deputation also addressed the convention. Mr. Grant spoke at length on the butter question, and answered a number of questions in regard to it. A vote of thanks was tendered to the deputation for their visit and to the Board of Trade for furnishing the hall in which to hold the convention.

THE CREDIT SYSTEM.

After the deputation withdrew the convention engaged in a discussion of the credit system. It was moved by R. Rollins, seconded by B. R. Hamilton, "That in the opinion of this convention the credit system as it now exists is detrimental to the best interests of the retail trade. That credits are given for too long a time. That this convention recommends the general adoption of the coupon system."

Mr. Heminway moved, seconded by Mr. Livingstone, "That in the opinion of this meeting all books should be closed from the first day of November to the first day of May."

Mr. B. R. Hamilton moved as an amendment, seconded by R. Rollins, "That this convention recommends the suspension, as far as possible, of all credit during the winter months, say from 1st December until 1st of April."

Mr. Heminway thought that whatever action was taken should be strictly adhered to by the whole convention. Mr. Hill, of Carberry, thought it would be folly to make a cast iron rule regarding credits. It was all very well to talk and pass resolutions but it was not so easy to close up their books. He moved as an amendment that this convention recommend a general discount for cash. Mr. Francis, of Headingly, thought that to pass a resolution abolishing all credits and the closing up of books would be to make the convention look ridiculous. It was utterly impossible to carry out such a resolution, particularly as the convention did not represent more than ten per cent. of the merchants of the province. He stated frankly that even if Mr. Heminway's resolution was passed he for one would not abide by it. Mr. Ross, of Neepawa, moved the following amendment to the amendment :—"That it is the opinion of this convention that there should be an entire suspension of credit from the 1st of November until the 1st of April, but where this is not considered practicable credit should not extend to a period over thirty days." Mr. Heminway made a vigorous speech in support of his motion saying that the credit system was ruining the country. Finally he asked leave to withdraw his motion, and expressed his willingness to accept Mr. Ross' amendment. The convention refused to grant this leave, however, and so the motion was allowed to stand. A vote was then taken, and Mr. Hamilton's amendment adopted. Mr. Hill, of Carberry, suggested recommending a discount for cash. This suggestion caused quite a long discussion. Mr. Heminway thought the discount and credit system could never be satisfactorily arranged till the obnoxious Exemption Act was repealed. He suggested that the convention send a deputation to the Government and ask them to erase the Exemption Act from the statute book.

THE BUTTER QUESTION.

At the Tuesday evening session Mr. Heminway moved, seconded by Mr. Young, of Virden, "That in th opinion of this meeting the butter trade of this province is handled in a most unsatisfactory and unprofitable manner; therefore be it resolved that this meeting appoint a butter inspector in each and every town in the province and that no butter be bought or sold only on his inspection. And further that the inspector's fees be, say five cents a package, payable by parties having butter inspected; also that parties manufacturing butter, buy their packages, and not, as formerly, use those given by merchants to fill and return. Also that no butter be taken on accounts by merchants."

The mover and seconder made brief speeches in favor of their resolutions. They were followed by Mr. Francis, of Headingly, who spoke at length on the question. Mr Livingstone, of Glenboro, entered a protest against the appointment of inspectors. He thought the idea was impracticable. Mr. Gould, of McGregor, objected to the clause of the resolution regarding the acceptance of butter on account. Merchants accepted butter, he declared, because they desired to keep down their credit accounts. He did not think the clause regarding the appointment of inspectors in each town was advisable. Mr. Ross, of Rapid City, said he would support the motion if he thought it were practicable, but he did not think it was, therefore he moved as an amendment, "That this convention strongly advises the establishment of creameries throughout the country as the best solution of the butter question; that until creameries can be established a higher price should not be paid for butter than it will realize in the wholesale market and that the system of supplying tubs free to the customer be discontinued and that butter be not taken on due or overdue accounts."

Mr. Morton, of Boissevain, spoke in favor of inspection of butter, and made a strong protest against the present system of handling butter in this country. Mr. Anderson, of Portage la Prairie, suggested the appointment of a government inspector in the province.

Mr. Jas. Steen pointed out that the province had no power to appoint such an inspector. That power rested solely with the Inland Revenue department at Ottawa. It was a matter that had been frequently discussed by the Board of Trade. Mr. Heminway thought the merchants could appoint an inspector of butter if they so chose. He thought it was of the utmost importance that inspectors should be appointed.

Mr. Grant, Winnipeg, at the request of the convention, delivered an address on the butter question, giving the merchants many valuable suggestions as to the trade. He particularly wished to impress upon the merchants the advisability of selling butter quickly after its manufacture.

The chairman thought it would be greatly to the advantage of the butter trade throughout the country to have uniform quotations issued each week. After some further discussion a vote was taken on the subject and Mr. Ross' amendment carried.

BANKRUPT STOCKS.

After the report of the committee on ways and means, recommending a tax of fifty cents on each member to defray expenses, had been adopted, the question of bankrupt

stocks was brought up and briefly discussed. It was pointed out that solvent dealers endeavoring to do a legitimate business were greatly injured by bankrupt stocks being thrown on the market and slaughtered; and it was thought that such stocks should be, as far as possible, absorbed by the wholesale men in order to protect solvent firms. Disapproval of the supply account system was also strongly expressed.

The discussion was resumed on Wednesday morning by the motion of Mr. Meikle, seconded by Mr. Jordan, that in view of the great loss and discouragement to solvent merchants by the sale and sacrifice of bankrupt stock in their vicinity this convention would strongly urge upon the wholesale merchants to devise some plan to prevent as far as posssible the loss occasioned thereby to their good customers, and in some cases ultimately loss to themselves, by causing other failures. Carried.

It was moved by Mr. Rollins, seconded by D. A. Hopper, that in the opinion of this convention it is detrimental to the interest of the retailers that wholesale houses establish supply accounts in competition to legitimate dealers. Carried.

PEDDLERS, PRICES, PRODUCE.

Then followed a general discussion on matters affecting the retail trade—the trouble caused by the competition of Jew peddlers, the advisability of merchants in towns relying somewhat on one another in keeping up a uniform rate of fair prices; the advisability of cutting prices on goods which are deteriorating in value. There was a general consensus of opinion that onstaple goods prices should be regulated, perhaps by local associations; outside of that every man, it was thought, should be a law unto himself. In this connection it was moved by H. C. Ross, that this convention recommend the forming of local associations or boards of trade by the merchants in the different towns in this province and the North-west Territories for the regulation of the price of produce for securing uniformity in the price of staple articles, and to discourage the practice of cutting prices of general goods. The resolution was carried.

INSURANCE.

On Wednesday afternoon Mr. Heminway moved, seconded by W. J. Sutton,—"That in the opinion of this convention the insurance rates of this province, particularly the rates charged merchants, are excessive and exorbitant, therefore be it resolved that we, representing the retail mercantile interests, form ourselves into a body and notify the insurance companies through the city Board of Trade that unless the rates be reduced to correspond closely with those of other provinces we will use our utmost endeavor to induce other companies to come in, as well as form local companies to do business, and it is also resolved to ask the wholesale merchants to co-operate with the convention in a united effort to secure a reduction, owing to the fact that under present circumstances in many cases merchants are unable to carry sufficient insurance to protect themselves and their creditors, and that a committee be appointed to co-operate with the Board of Trade in the matter."

Mr. R. T. Riley objected to the whole system of insurance in this country, finding particular fault with the Board of Underwriters as now constituted, as it was to the interes s of the underwriters, who were the insurance agents. He also took exception to the forms of policies and advocated the formation of a local company. If such a company were formed it must have no connection with the Board of Underwriters. He thought that at least the convention should enter a vigorous protest against the way of conducting insurance here and bring the Board of Underwriters in Manitoba to their senses.

Mr. Ashdown made a brief speech pointing out the importance of the subject and making valuable suggestions. Mr. Whitla made a vigorous speech declaring that the time had come for decisive action. He advised an agitation against the insurance companies and no surrender in the matter. The business men of Manitoba would be themselves to blame if they did not get their rights in this matter. Ex-Mayor Ryan also favored a vigorous course of action against the companies for lower rates. Mr. Labonde advocated the wholesale and retail merchants forming a co-operative insurance company. He went at length into the details of this proposition, pointing out the experiences of other cities in co-operative insurance. The chairman thought that if the merchants of the country stood shoulder to shoulder they would be able to force insurance companies to come to reasonable terms. Mr. Ashdown desired to mention the importance of obtaining copies of applications for insurance in duplicate, and also of carefully reading over the policies when obtained. After some further general discussion the resolution was unanimously adopted. A committee was appointed to co-operate with the board of trade in the matter of obtaining a reduction in the rates. Mr. Riley suggested that before the members of the committee left the city they should wait on the government and see if some legislation could not be obtained which would further the important object. This suggestion was adopted, a motion of Mr. Rollins instructing the committee to interview the government being adopted.

MUNICIPAL ASSESSMENT.

Mr. Whitla spoke strongly against the system of assessment in this country contending that great injustice was being done to the business community by it.

THE EXEMPTION ACT.

As to the Exemption Act, Mr. Ashdown was afraid they would never succeed in getting the government to abolish it, but he thought perhaps they might succeed in getting it modified. Mr. Jas. Steen made a vigorous attack on the Legislature which had passed the Exemption Act, saying that many of its members were unprincipled dead beats, most of them desiring to become sheriff—proof. At the time it was passed, he said, bailiffs were after several members of the House. Mr. Hamilton did not think the Exemption Act was as iniquitous as some seemed to think. He thought the farmers in this country who might be unfortunate should have some protection. He thought the convention should not undertake too much lest they accomplish nothing. The retailers, he was afraid, would be antagonizing the farmers.

Mr. Morton moved, seconded by Mr. Herbert, that this convention desires to bring before the notice of our legislators the anomaly in local taxation whereby the merchants' stock is taxed to its full value while the personal property of farmers and the capital of financial concerns and other accumulated funds, are exempt from taxation entirely and this convention hereby appoints a committee to work in harmony with the Winnipeg Board of Trade in getting this anomalous state of affairs brought to an end." This motion was carried.

It was also resolved that the convention desires to express its decided disapproval of the exemptions from execution or seizure guaranteed to debtors in the Act known as an Act for the administration of justice, especially in so far as they take away the means of recovery by process of law of debts for goods actually necessary for household supplies, and the convention pledges its support to the Winnipeg Board of Trade in any efforts made by its members to have these exemptions abolished in connection with debts incurred for family necessities."

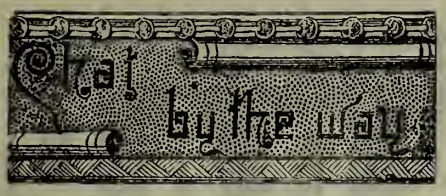
The committee appointed to wait on the Legislature is composed of Messrs. Baird (Pilot Mound), Reed (Neepawa), Ross (Rapid City), Hamilton (Neepawa), and Hemenway (Carman).

NEXT MEETING.

After some discussion it was decided to hold the next convention during the month of September of this year, the exact date to be fixed by the president.

Resolutions of thanks were passed to the officers of the convention, to the railway companies and others, after which the convention was dismissed.

Among the welcome visitors at THE GROCER office this week was Mr. A. E. Howse of Nicola, British Columbia. He is a general merchant and also owns an extensive saw and grist mill at that place. He is an Ontario boy, hailing from Grimsby, who went west some years ago and has made a success of his business in the far west. He is now in Ontario buying a roller flour mill, and he has also been laying in a general stock. Among his purchases were a car of very fine creamery butter. He is also shipping a car of oats as feed is scarce on the Pacific Coast, the grasshoppers having paid them a visit last summer. Mr. Howse takes great interest in the questions discussed by the trade in Ontario and our readers will remember an interesting letter from him in THE GROCER last year. He is very much pleased with THE GROCER and tells a good story at the expense of a neighbor. The latter received a Montreal paper and a circular last year when sugars were booming in which he was advised to buy sugar in very strong terms. He ordered 100 barrels and advised Mr. Howse to do the same. Mr. Howse, however, said he had followed THE GROCER'S sugar reports and they said the market was showing signs of weakness and he would not buy. His friend had scarcely got his sugar in his place before the market commenced to decline as everyone knows.



A factory for canned goods is about to be started in Ottawa.

T. W. Rutledge, of Markdale, is gaining many customers by his pleasing manner, and choice goods in the grocery line.

John Hockett, a well known Kingston hide merchant, died on Friday. He was a resident of Kingston for over thirty years.

A movement has been started among the Picton grocers, which is expected to end in the early formation of an association.

The general stock of Mr. Wightman, Oshawa, was damaged on Thursday by fire to the extent of $600.

John White has leased Miss Park's store, Wyoming, and will shortly open a grocery business.

Calgary merchants have formed a protection association, with a membership of twenty seven.

American capitalists are making arrangements to establish a mammoth beet sugar factory in Manitoba this year.

James Williamson, a pedlar of silverware, was fined $25 by Mayor Lutz, of Galt, for peddling without a license.

E. N. Douglas, of New York, is examining the facilities of Halifax for weighing and handling sugar for winter transhipment to Montreal.

J. J. Hopkins is continuing on the business of himself and partner at Chatsworth. In his general store he keeps things in good order, and is well liked among the trade.

Mr. John Simons, dry goods merchant of Lindsay, has removed to Bradford. Before leaving he was presented with a gold watch and chain by his friends.

Last Thursday the stores of Messrs. C. E. Smith & Co., and Wigle Bros., both general merchants, were burnt along with other buildings in Essex Centre.

Geo. S. Rooney, London manager for W. E. Sandford & Co., Hamilton, left the other morning for Montreal, where the firm has started a large new branch.

The Mail's Hamilton news has this paragraph: Hannah street was sprinkled with parcels of groceries on Saturday, the result of a runaway in which Mr. Ballantyne's horse played the leading role.

The Hamilton fire, markets and police committee recommended to the Council that fruit peddlers shall be compelled to take out annual licenses, as follows: For hawking with a basket, $5; hand-waggon, $10; horse and waggon, $20.

Mr. C. T. Doyle, of Montreal, interviewed the Ministers of Customs and Finance the other day to urge the removal of the duties on imported English and Scotch cloths used in the manufacture of ladies' and gentlemen's waterproof clothing. He said the cloth was not manufactured in Canada, and would not trench on any vested rights.

Mr. Thackray, the secretary of the Toronto Retail Grocers' Association, has received several replies to his question about the fees paid by peddlers in different cities here and in the United States. The replies so far go to show that Toronto is far behind other leading cities in the tax it levies on the itinerant vendors.

At a special meeting of the Grey Cotton Manufacturers' Association, Mr. A. F. Gault presiding, it was reported that all the mills which had not been represented at the last meeting had been communicated with, and an agreement arrived at as to the suggested advance of 14c. a pound on the price of the finer cottons.

Mr. W. J. Couron, grocer, West Toronto Junction, reports an unsuccessful attempt to burglarize his premises on Saturday at about 3 o'clock a. m. The breaking of the glass in the door alarmed the sleeping inmates, and the proprietor entered the store just in time to save the contents of his till, which contained about $150.

The manufacture of cocoas and chocolates, carried on so long under the style of J. W. Cowan & Co., will be continued by the Cowan Cocoa and Chocolate Co. into which the former named firm has merged. Mr. John A. Wood, of Guelph, very well known to the trade, is president under the new order.

Under the General Inspection Act the undermentioned gentlemen have been appointed a board of examiners for leather and rawhides for the inspection districts of Norfolk and Oxford, Brant and Haldimand counties: Messrs. John Grant and John Douglas, of Woodstock; John Ott, Brantford; G. W. Luscombe, of Simcoe, and N. H. Wickett, of York, Haldimand county.

Messrs. Boulter, Kissock, Levine, May, Bourdon, Edgar, of Montreal, and Messrs. Gillespie and Allan, of Toronto, interviewed Messrs. Bowell and Foster last week to protest against any change in the rates of duty now imposed upon wool, fur, felt and straw hats, contending that the duty is now sufficiently high to protect the industry in Canada. The Ministers gave the usual reply.

At the annual meeting of the Peterborough Board of Trade lately these officers were elected:—President, W. H. Meldrum; Vice-President, Adam Hall; Secretary, J. H. Burnham. Council—Messrs. R. Innes, James Stevenson, D. W. Dumble, T. A. Hay, J. W. Fairweather, R. Fair, H. Phelan, F. H. Dobbin, Thos. Brooks, H. S. Macdonald, W. E. Sherwood, C. N. Brown, and Geo. Hilhard.

Mr. T. Small, who owns the premises No. 315 McNab st., Hamilton, has taken his son into partnership, under the firm name of T. Small & Son, and put in a complete stock of fine groceries as well as a connecting meat supply. Mr. Small, jr., left a situation in a hardware store, where he had been for three years, to take up this business, and says he is well pleased with the change so far. The stand is a good one and, with the energy and business ability that will be put in, must bring success to this firm.

Says the Chicago Journal of Commerce: The latest reported discovery in connection with the cotton seed comes from Germany, where, it is said, a process has been discovered for extracting sugar from cotton seed meal. The sugar is of a very superior grade, but cannot be sold in competition with the ordinary article. It is said to be inclined to ferment or sour, and hence better for use in preserving fruits. It is said to be fifteen times sweeter than cane sugar, and twenty times more so than sugar made from beets.

Through Mr. Jno. Wilkins, of Toronto, his brother, Mr. W. F. Wilkins, of Adamsville, Que., reports that the prospects so far are not good for an average production of maple syrup and sugar. Mr. W. has the same report confirmed by several of the large makers of Shefford, Brome and Missisquoi counties, who look for better prices than last season, which was a very good one as far as a large production of these toothsome articles might be called good.

An Order-in-Council has been passed fixing the salmon fishery regulations as applicable to the province of British Columbia during the coming season. The mesh of nets used for capturing salmon is fixed at 5¾ inches, and this size is not to be reduced. The weekly close season is to extend from 6 p. m. on Saturdays until 6 a. m. Mondays. The total number of licenses for salmon fishing in the Fraser river is limited to 500;



Home Made

Marmalade

JAMS, JELLIES

PACKED BY

Alexander Cairns, Paisley, Scotland.

BLAIKLOCK BROS, Agents,
17 Common St., MONTREAL.

These goods are guaranteed to be of the very finest quality, and are specially supplied to Her Majesty The Queen. To be obtained from all first-class grocers.

TORONTO AGENTS:—Steel, Hayter & Co

SUNLIGHT SOAP

LARGEST SALE IN THE WORLD

Winner of THREE GOLD MEDALS in 1889---Paris, France, Ghent, Belgium, and Ottawa, Canada.

The Wide-Awake Grocer, even if he gets a smaller profit out of SUNLIGHT Soap than he does out of Inferior Soaps, recognizes the fact that the increased volume of business done by reason of keeping the BEST article, more than compensates for the smaller profit. The aim of every Grocer should be, to earn a reputation for selling THE BEST.

CANADIAN HEAD OFFICE:
77 ST. JAMES STREET, MONTREAL.

Ontario District Agent:
WALTER STARK, 62 Front Street East, Toronto.

350 of these are to be allotted among the canneries, and the remaining 150 to the proprietors of freezers on the river and to fisherman.

The Maritime Province members will propose to the Government, as an offset to the suggested increased duty on flour, that the duty on molasses be entirely removed, except on those grades used for refining and distilling purposes. The members claim that this would be but carrying to its legitimate conclusion the policy of the Conservative Government to give the workingmen of Canada a free breakfast table. If the concession be granted, they say it would be a great boon to the Maritime Provinces, and lead undoubtedly to an extension of the trade with the West Indies.

The easel show card of Messrs. F. F. Dalley & Co., proprietors of the Hamilton Chemical Works, is one of the best attempts we have seen to catch and impress that nebulous attention which has a place in every man's conscience. A young man exquisitely dressed, of radiant beauty, with a monnocle stuckin his left eye, lounges on the back of a chair. He has not the languid, impassive manner and stony stare typical of the London counterfeit, but he is a flesh and blood young man whose personality interests us enough to look below to know something about him. We there learn that he uses Spanish Blacking.

The amendments embodied in the new banking bill are briefly as follows: 1. The bank notes of all Canadian banks to pass at par within the Dominion, the banks to make arrangements amongst themselves to carry this out. 2. The notes of insolvent banks to be redeemed by means of a fund to be called the bank circulation redemption fund, and be made up by taking a certain percentage of the average circulation of the banks, this percentage being 2½ per cent. for the first two years, from July 1, 1891, making 5 per cent. altogether, which, on 30 millions of circulation, will leave a million and a half always in the hands of the Government, the Government to pay interest at 3 per cent. per annum on these moneys; notes of insolvent banks to bear interest at 6 per cent. until notice is given for the liquidation of the notes. 3. Limitation of the number of banks by providing that before any new institution can commence business $250,000 must have been paid into the Receiver-General. 4. Introduction of a compulsory audit system under the supervision of the shareholders.

HECK'S COLUMN.

Five years, as corner grocery keeper, have made Geo. Lamothe, of Strathroy, a good account with the wholesale trade.

W. D. Stuart, grocer of Ayr, has a good word to say of and to every person. A man like that should succeed.

"The hens are laying fast," say Howden & Cameron, of Watford. "We seem to get more eggs every week. A produce man could get eggs, here, any day he might call.'

The Government honors Mr. D. Graham, grocer, of Strathroy, by building the new post office on the corner opposite his store. When it is complete Mr. Graham's customers will be numerous.

Subscribers in Walkerton will remember E. E. Dundass, who sold out his place of business to Adams & Royce. His friends will be pleased to hear of his success in his native town, Ingersoll. There he is again in the grocery business.

The grocery trade has been very quiet near Petrolea, this winter. Numbers of men earn their living by their work in the woods, and without snow little has been brought out.

EDWARD ADAMS & CO.
ESTABLISHED 1846.
Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,
Tobaccos, Wines and Spirits
95 & 97 Dundas St., London, Ont.

Eby, Blain & Co.
DIRECT IMPORTERS
—OF—
Teas, Coffees,
Sugars, Spices
—AND—
MEDITERRANEAN PRODUCTS.
CORNER FRONT AND SCOTT STS., TORONTO.

The Badgerow-Falconer
Bonded Vinegar Manufacturing Company
Highest Medal Award Toronto Exhibition.
Telephone 1261 69 & 81 Jarvis St., Toronto.

T. KINNEAR & CO.
Wholesale Grocers, Importers of
TEAS,
SUGARS,
ETC.
47 Front St. East,
TORONTO, ONT.

DAVIDSON & HAY
Wholesale Grocers,
36 Yonge Street,
TORONTO, ONT.

FULL LINES OF
CANNED GOODS
INCLUDING THE
"Lynx" Brand of Salmon and
"Clover Leaf" Lobsters.
Teas, Sugars, Syrups,
and general Groceries
Sloan & Crowther
59, 61 and 63 Front St. East,
TORONTO.

H. P. ECKARDT & CO
IMPORTERS
--: AND :--
Wholesale Grocers.
3 FRONT ST. EAST, TORONTO

The merchants gave credit, and now have to stop, fearing they will be out every cents' worth of goods on their books.

When you strike a town on Saturday where farmers are trading, it is hard to see any of the merchants. So I found it at Forest on my last trip up that way. Produce was coming in very plentifully with McFarland & Thomas. I had a few minutes with Mr. McFarland, time enough to have him try THE GROCER. In that he will get what time would not allow to be talked over.

W. P. Clay, who runs a neat grocery in the Imperial block, South Water street, Galt, is about ready to resume cheese-making at his factory, just outside the town. This year he proposes making a special kind for the grocery trade, there being a vast difference between cheese for shipping and cheese for home use. He feels confident that he can supply many local grocers with first-class cheese.

W. J. Cherney has built a new office in his store, at the corner of Front & Cromwell streets, Sarnia, and is about to have the railroad cash system put in. Mr. Cherney has been five years in this stand, and keeps things in good shape. He also takes an active part in the Grocers' Association of that place, as do the Messrs. Wenino, together with their worthy secretary-treasurer, Mr. Sanders, who is the right man in the right place.

Yonge-street grocers will remember W. A. Fraser, who at one time kept store on the corner of Yonge and Alexander streets, but is now in Sarnia, where he has one of the neatest stores in that place. The fixings are all new and are of a light color, together with a clean stock of new goods. It cannot be supposed but that he is doing a fine trade. Fraser has a good head and understands his business, and THE GROCER wishes him much success.

All sorts of schemes, got up by collecting agencies have been tried in the western towns. Two have come under notice lately, and we are now endeavoring to trace the firms and will let our subscribers know where their money has gone. The best plan we can suggest, for preventing and perhaps collecting bad debts is, through Associations. If you have none form one at once and begin work.

"Going to take an American paper in future" said a grocer to me, to-day. I asked his reason, and he said—"all sugar was grown in the States, and of course he had to keep posted as to how the crops were before he could buy on spec." "That's, all right, Mister, but THE CANADIAN GROCER keeps you posted on such information," said I, and on showing him the last one of Feb. number, he was surprised on seeing so much about sugar. If you take a trade paper read it, and when you take a trade paper take the one that can give the most information in your trade.

A stranger came to Markdale some two weeks ago, and was staying with Benson Bros., grocers, of the Belfast House, in that place. He met with a fearful accident on Monday morning week. It appears he was in a stupor and took a position over the hot air register in the liquor department of the store. There was but little fire in the furnace below on Sunday evening, but on Monday morning a roaring fire was put on, and shortly after Mr. W. J. Benson was horrified on entering the store to find the poor fellow roasted to death. His name was Alli Gator, who a short time ago came from Florida.

Still among the leading grocers of Meaford is E. Y. Godfrey. He had had quite a busy time of it this winter with fish.

A great friend ot the GROCER is T. A. Vickers, of Owen Sound. When our reporter called on him the other day he was giving a country merchant a going over for not taking a good trade paper, and in his remarks was pushing our paper better than the reporter could have done himself.

J. W. Lang & Co.,
WHOLESALE GROCERS,
33 Front St. East,
TORONTO.

PERKINS, INCE & CO.
Wholesale Grocers,
TORONTO.
IN STORE—
Prunes, Season 1889.
(SPHINX BRAND.)
—MALAGA FRUIT—
FINEST SELECTED VALENCIAS
SELECTED VALENCIAS IN LAYERS

WARREN BROS. & BOOMER,
IMPORTERS
AND
WHOLESALE GROCERS.
35 and 37 Front St. East,
TORONTO, ONT.
SUGARS, COFFEES AND TEAS
SPECIALTIES.

THE

ST. LAWRENCE SUGAR REFINING CO'S

Granulated and Yellows

ARE PURE.

- NO BLUEING -

Material whatsoever is used in the manufacture of

OUR GRANULATED.

ELLIS & KEIGHLEY.

SPECIAL LINES:

Royal Dandelion Coffee,

Empire Baking Powder,

COFFEES,

Spices, Mustard, etc., etc.,

- PUDDINE -

AND

- JELLYINE -

2 Bay Street, Toronto.

DELHI CANNING CO

PACKERS OF
FRUITS, VEGETABLES, JAMS, JELLIES, CATSUPS and MEATS.

AWARDED

-FIRST PRIZE-

—: DOMINION CONVENTION OF FRUIT GROWERS :—
OTTAWA, FEB. 19, 20, 21, 1890.

☞ FRUITS IN GLASS A SPECIALTY. For sale by all Wholesale Grocers.

THE FOOD that Supplies the Want:--

WHEN YOU ARE TIRED AND USED UP;
WHEN YOUR APPETITE IS POOR;
WHEN YOU HAVE AN ATTACK OF INDIGESTION;
WHEN YOU CATCH A SEVERE COLD,
AND WANT TO GET INTO A PERSPIRATION,

JOHNSTON'S FLUID BEEF

Is VERY Strengthening
Is VERY Appetizing
Is VERY Easily Digested
Is VERY Warming and Stimulating.

Williamson & Lambe STORAGE

54 & 56 Wellington St. E., Toronto



TORONTO, MAR. 28, 1890.

GROCERIES.

The movement of trade for the past week has been normal. Local buying was fairly active. Payments have been up to the general expectations. The prices of dried fruit, and of Rio coffee have maintained their strength. Sugar, on the other hand, is showing undoubted signs of weakness.

CANNED GOODS.

The demand which is due at this season has not yet let itself be heard from with any special energy. There is a call but it cannot be classed as more than fairly good. The staple articles favored mostly in last week's buying continue to receive the largest share of attention yet. The class of goods now entering retail stocks is, however, mostly choice. That prices are on a sound basis is evidenced by the exporting business done by canners. The Erie Preserving Co., St. Catherines, recently received a cable order for 300 cases gallon apples for Great Britain.

COFFEE.

The price of Rio continues strong at 22 to 23c. The market seems to have the elements of strength in it. Local stocks are light, and the reported shortage in native supplies, if reliable, will keep prices up. The continued effort of New York speculators has long been, however, to bull the market, and the supply in the United States may be misrepresented. It is a fact that stocks here are low, and present prices are consequently high. Javas continue firm at 26 to 27c., and mochas at 32 to 35c.

DRIED FRUITS.

Prices continue high. Bosnia prunes are 4¾ to 5c. in hogsheads, 5⅛ to 5¼c. in barrels, 5¾ to 6c. in kegs. French prunes are 5 to 5¼c. in kegs. Sphinxes are 8½ to 8¾c. for A's, 8 to 8¼c. for B's, 7¾ to 8c. for C's, 6¼ to 7c. for D's, 6½ to 6¾c. for U's. The Atlas brand is 7½c. for B, and 7c. for C. Currants are 5⅝ to 5⅞c. in barrels, 6 to 6¼c. in half barrels, 6¼ to 6½c. in cases. Valencia raisins, off stalk, are growing firmer. They are nearly half a cent dearer in New York than they are here. Here they are worth 7½ to 7¾c. In layers they are 9¼ to 9¾c. Sultanas are 10 to 12c. Black baskets are $1.35, London layers at $3 to $3.15, loose muscatels at $2.35 to $2.60, are about all the Malagas on the market. Dates are 5¾ to 6c. Eleme figs are 10 to 11c. per lb. Four crescents are 14c. five crescents are 15c. and seven crescents are 16. Natural are 4¾ to 5c. in boxes.

SUGARS.

The persistent weakness of the New York market and its latest give of one sixteenth, are not circumstances that buoy up the opinion that prices here are at their lowest. Private advices picture a rather demoralized condition of the outside market. The prices reported last week are those of this in the Toronto market, where the refiners have contracted ahead. Granulated, here, at 7⅛c. for orders of fifteen barrels or more, and 7¼c. for smaller orders, is now 9-16c. above what it is in New York, and usually is only ¼c. The probable large crop of beet in Europe is the element of weakness in the situation, for it is believed that it will greatly neutralize the effect of a shortage in cane. On the other hand, as we have before pointed out, there has been a large increase in the consumption.

SYRUPS AND MOLASSES.

The scarcity of D or M grades of syrup continues to be a feature of the market, as the demand for low grades is increasing. Prices continue from 52 to 65c. There have been a considerable number of sales of B, the lowest grade now generally in stock. Molasses is yet dear, and is not more plentiful than it was last week. Tierces and puncheons are 36 to 38c.; barrels are 38 to 40c., and half-barrels are 40 to 42c.

TEAS.

Desirable grades of Japans from 16 to 19c., are very scarce and in abundant demand. Low value Congous are yet plentiful and good. In greens there is no change either in price or call. There has been more activity in the local market for Indian teas. In London, business has been dull. The demand for good liquoring teas continues strong, but undesirable parcels meet with less competition. The local enquiry for Ceylons continues much the same. The London market reports a severe drop, and the average price was below the preceding week. The only teas which have maintained their value are those which possess special point in liquor. Deliveries of both India and Ceylon teas during February, exceeded those of the corresponding month last year. The deliveries of China tea again show a falling off.

BUTTER AND CHEESE.

A feature of the butter market is a freer arrival of supplies from the east. The demand for good is not, however, by any means sated. A notable characteristic of this winter's trade has been the uniform quality of well-known good makers. Firms who take all that certain reputable makers produce usually find in a winter that the product even of such picked makers greatly varies, owing to the feeding of roots and the ups and downs in temperature. This winter the output of good private dairies has been very even in its quality. Store tubs are 8 to 13c., only the best taken. Dairy-packed is 14 to 18c., and is about up to the average rate of supply. Creamery tubs are very scarce, but sell still at 20 to 22c. The demand for creamery butter is falling off at about the same time as the supply is. Large rolls are 15 to 16c., and are not so plentiful as they were a week ago. Pound rolls run from 18 to 24c., the last three cents covering the range of prices paid on street.

Cheese is unchanged, the early summer make selling at 8½ to 9½c., and early autumn at 10½ to 11c. The supplying of local stocks has not yet thrown the wholesalers on the market for late autumn makes.

COUNTRY PRODUCE.

APPLES—In car lots are worth $2.75 to $3. Out of store they bring $3.50 to $4. The stock in the country is low, but the bulk of it is choice. These facts make holders firm, while the tendency of high prices to stop consumption makes buyers less eager to offer.

BEANS—There is enough on the market for business, which is rather slow and fitful. The prices for large quantities are $1.30 to $1.40, and for small ones $1.50 to $1.60.

DRIED APPLES—New ones are 4¾ to 5c. Old bring 4½c. and there seems to be plenty of them.

LEADING MONTREAL BROKERS.

LEONARD H. DOBBIN,

Manufacturers' Agent,

REPRESENTING

Simcoe Canning Co., Huckins' Soups, Hamilton Vinegar Works, Elgin Condensed Milk, Luedemann's French Mustards.

41 St. Francois Xavier St., MONTREAL

EVAPORATED APPLES—Bring 8c. to 9½c., and for choicest 10 to 10½c. The demand maintains these prices.

EGGS—The stock of limed has disappeared. The supply of fresh is abundant. The prices are 12½ to 13c. Farmers' baskets of strictly new laid bring 14 to 15c. on the street.

HAY—There is no slackening of the free supply that has been the feature for several weeks. No. 1 choice timothy brings 9 to 9.50 pressed on track, and No. 2 is worth $6.50 to $7. In farmers' wagons No 1 is $12 to $13, and No. 2 is $7 to $9.

HIDES—Another car of cured was shipped at the beginning of the week for 4¾. Green, No. 1 are 4c., No. 2 are 3c., No. 3 are 2c. There is a quiet market, and prices barely hold.

HONEY—The trade is now more dependent upon an occasional demand. The prices, however, rest upon only a reasonably-sized stock, and so are fairly firm. They are 11½ to 13c. for clear, and 12 to 14c. for comb.

HOPS—Very choice of the new crop are 14 to 16c, and yearlings are 12 to 13c. Business is fairly active and stocks are large.

OATS—Carloads are 30c. Farmers' loads bring 31 to 32c. on street.

ONIONS—Are scarce yet, and bring $3 to $3.50. The demand seems also to be stronger than when the market was well stocked.

POTATOES—Carloads offer at 55c., but there is no great readiness to buy at this price. In store lots prices are 60 to 65c. There has been more business done at outside points.

SEEDS—The market is now over; it no longer concerns country merchants to know what wholesalers pay. Country merchants are now themselves buyers, and the prices they themselves have to pay are more interesting. These we now give: Red clover is worth $3.60 to $3.75. Alsike is $5.70 to $6.30. Timothy is $1.60 to $1.70.

SKINS—Sheep are $1.30 to $1.60 according to size and quantity of wool, but the latter price is paid for only the very finest. Calf are 6c. for No. 1, and 5c. for No. 2.

STRAW—Pressed is $5.30 on track, and farmers' deliveries of sheaves are $6.50 to $7.

TALLOW—Rough is 1¼ to 2c., and rendered is 5 to 5½c.

WOOL.—Extra super pulled is 30c.; super is 25 to 26c., and lowest is 24c. Fleece wool is scarcely to be had, and brings 22c.

FISH.

A circumstance that has operated along with the less stringent fasting rules of the Roman Catholic Church to make the fish business duller than usual this Lent, has

MARKETS—Continued

been the cheapness of eggs. Eggs have been available to consumers at fair prices from Ash Wednesday to the present. The newest stock upon the market is spring salmon. These fine fish, just taken from the water, are selling at 28 to 30c., the fish weighing 15 to 18 lbs each. All last week' prices hold. Sea herring are $1.60 per hundred by count. White fish are 7c.; salmon are $12 per barrel; small cod are 5c. per pound; steak cod are 7½c.; haddock are 5½ to 6c.; pike are 4½c.; pickerel are 6½c.; flounders are 5c.; tulepes are 7c.; Labrador herring are $5 to $5.50 per barrel,and $3.25 to $3.75 per half-barrel; Shore herring are $4 per barrel, and $2.25 per half-barrel; boneless cod are 6 to 8c. per pound; boneless fish are 6c.

GREEN FRUIT.

Oranges have gone up. Valencias are $5 to $5.50. Florida russets are $4.25 to $4.50, and fancy brights are $4.50 to $5, almost off the market. Messinas are $3 to $3.50. California navels are $5 to $5.50. Washington navels are $5 50 to $6. Meditterranean sweets and Riverside seedlings are $4 to $4.25. Messina and Palermo lemons in fancy 300's, are $4 to $4.25, and in 360's are $3.50 to $3.75. Bananas are $1.50 to $2.50. Sweet potatoes are $7. Pineapples are $4 to $4.25 per dozen. Bermuda tomatoes are $1.75 per crate. Grape fruit is $4.50 per box.

PROVISIONS.

BACON—Long clear is 7½. Breakfast is 11 to 11½c. Roll is 8½ to 9c.

DRESSED HOGS—Heavy are $5.50, and light are $5.75 to $5.80. The supply is diminishing week by week.

HAMS—Sweet pickled are 9¼ to 9½c.; and smoked are 10¾ to 11c.

LARD—Canadian tubs are 8½c. and pails are 9c. The American is half a cent less in each package.

MESS PORK—Heavy is $13.50. Light family is $14.25.

SALT.

The demand for salt for the week is better than it has been for some time. There is a good stock on hand at present. The following are the prices reported by the Toronto Salt Works for the week—three cars, bbls. at $1.37; two cars, sacks at 68c.; two cars, dairy at $1.18; land salt $7 per ton; smaller quantities have sold at ¼ sacks 45c.; bbls. $1.45; sacks 85c.

DRY GOODS.

An improved trade has been done in all spring goods. The present week has been very appreciably ahead of most of its predecessors since January. The week of the millinery openings alone compares favorably with it. The advance on cotton is assured, as the adhesion of the Kingston mill to the Association obviates the only immediate danger of a breaks The high bidding on the dry goods stock sold here on Tuesday indicates rather a better feeling in the trade. The advance in cotton will not be felt by retailers until present wholesale stocks are exhausted.

MONTREAL

MONTREAL MARKETS.

MARCH 27, 1890.

GROCERIES.

Trade has been exceedingly quiet here the past week, owing, no doubt, to the proposed changes in the tariff on tobacco and sugars now being considered both by the authorities at Ottawa and Washington. The importers are buying only in small quantities till these changes are made known. On the other hand, retailers are also anxiously waiting developments on the tariff question. The spring and summer railway rates date simultaneously from April 1st this year, and retailers are waiting for these rates to come into force before buying. The very bad condition of the roads in the country has also had a very depressing effect. Payments are exceedingly slow.

SUGAR.

The aspect of the sugar market has undergone no material change since our last report, though a decline of ⅛c. in whites would not be unexpected. Yellows are a shade easier. Raw material is also easier. Quotations are: Granulated, 7 to 7¼c.; yellows, 5½ to 6c.

SYRUPS AND MOLASSES.

There is a fair demand for syrups and molasses, the former at 3¼ to 4¾c. and the latter from 42½ to 46½ though prices are open.

COFFEES.

Market remains as previously quoted: Mocha 28 to 30c.; Java 24 to 29c.; Jamaica 18 to 22c.; Rio 18 to 20c.; Plantation Ceylon 20 to 27c.; Maracaibo 23 to 29c.

TEAS

There has been no material change in teas since last report.

DRIED FRUITS.

The dried fruit trade has undergone no change since last report. Valencia raisins continue active with a slight advance being now quoted at 7¼ to 8¼c. Several packages of Eleme raisins have reached this market, and being somewhat lower will to a certain extent take the place of Valencias as they have better keeping qualities during the warm weather. Valencia layers 9c.; London layers, $3 to $3.25; Sultanas 10 to 13c.; French prunes in cases 5½ to 5¾c.; Turkey prunes in bags, 4¼c.; Dates 5¼c.; Good Eleme figs 10 to 14c.; Dried apples 6½c.

NUTS.

Nuts continue to move off quietly. Taragona almonds, 14c.; Ivica 12c.; Pecans 12 to 12½c. with short crop and slow market; Brazil nuts 11c.; Grenoble walnuts 15 to 15½c. and French, 10c.; Filberts firm at 10c. for Sicily and 9½c. for Turkey; green peanuts 8½ to 9c.

RICE.

Following are quotations: Mount Royal Mills, A and B. $3.60 to $3.75 per 100 lbs.; Patras 4½ to 5c. and Japan 4 to 4½c.

CANNED GOODS.

There is nothing new in canned goods, things moving off in a quiet way. Prices remain as follows: Corn $1.20; marrowfat peas, $1.15; sweet peas, $1.25; tomatoes $1.20; stringless beans 85c.; butter beans 90c.; apples, 3 lb., $1.05, per gal. $2.35; pineapples $2.25 to $2.40; strawberries $2.35; peaches $2.15; plums $1.75; pears $2. These are of course the prices to the wholesale trade. Salmon easier at $1.60 to $1.70. Sardines continue firm. Mackerel $5.70 to $5.80.

GREEN FRUIT.

Business on the whole is very dull but prospects seem much brighter as Easter advances. Valencia oranges, very scarce, $5.00 case; Florida oranges, russets, $3.75, fancy brights, $4.00 to $4.25 per box; Messina and Palermo oranges, 200 in box, $3.00; Lemons, fancy 360's, $2.75 to $3.25 per box; Bananas $3.00 to $3.50 per bunch; sweet potatoes $6.00 per brl.; pineapples $4.75 per doz.; Bermuda tomatoes $1.00 to $1.25 per crate; Bermuda new onions $4.00 to $4.50 per crate; new Bermuda potatoes $12.00 to $14.00 per brl.; lettuce $1.10 per doz.

EGGS.

The "street" was mainly engaged in talking over the new American duty of five cents a dozen upon eggs and its effect upon trade. Private advices to the effect that the duty would be sure to pass had been received,and indeed,there was a rumor that it had already been imposed. That it will wipe out a trade worth $2,000,000 a year, and that as a

STUART,
HARVEY & Co.
Importers and
WHOLESALE GROCERS
A Large and Well-Assorted Stock of
Teas, Sugars and General Groceries
HAMILTON, ONT.

W. H. GILLARD & CO.,
Hamilton, Ont.
Wholesale Grocers
IMPORTERS
Japan, China, Indian and Ceylon
-: TEAS :-
MANUFACTURERS OF THE
Celebrated Diamond Spices.
W. H. Gillard. John Gillard. H. N. Kittson.

JAMES TURNER & CO.,
Hamilton, Ont.
Prepared Prunes
IN CASES.
Sphinx Brands U D or B
Atlas Brands, 80/85
All secured before the advance, and will be sold at prices interesting to buyers.

Balfour & Co.

IMPORTERS OF TEAS

AND

Wholesale Grocers

HAMILTON.

J. CLEGHORN & SON

WHOLESALE

Fruit, Fish & Oyster Dealers

94 Yonge Street, Toronto.

CALIFORNIA ORANGES.

We have our first Car of Riverside Oranges for the season just in.

Riverside Seedlings, 150 to 200 size.
Mediterranean Sweets, 150 to 200 size.
Washington Navels, 126 to 176 size.

The season being 6 weeks earlier than last year fruit is fully ripe and of extra sweetness and flavour. Send for sample box of each and from this on you will use no other oranges.

Car Fancy 300 "Cuccio" Lemons, the finest pack in the world in stock.

TORONTO

Produce Commission Co.

W. B. WEIL, Manager,

74 COLBORNE STREET.

Consignments Solicited.

Liberal Advances, Ample Storage Capacity.

Butter, Eggs, Cheese, Etc. Baled Hay and Grain.

Montreal Markets—Continued.

result the Canadian egg trade would be permanently congested. Eggs here are worth 16 to 17c.

BUTTER AND CHEESE.

Cheese is very quiet. The shipments for the last week were 6,500 boxes. We quote—Finest 9⅝ to 10½c. Good to fine 9¼ to 9½c. Medium 8½ to 9c.

BUTTER.—We quote to-day:—Finest creamery 23 to 25c.; Townships, 12 to 20c; Morrisburg, 12 to 18c.; Western, 11c to 16c.

PROVISIONS

We quote the following to-day:—Canada short cut $14 to $14.50; Western short cut $13 to $13.50; Western mess $12 to $13.25; hams, city cured, 11½ to 12½c.; lard, 8¼ to 8¾c.; bacon 12 to 13c.; dressed hogs $6 to $6.25.

FLOUR AND GRAIN.

GRAIN—The market remains dull and without change. No business was reported on 'Change. Wheat, No. 1 hard Manitoba, 90c. to$1.07½; No. 2, do. $1.05½; Peas, per 66 lbs. 66 to 68c.; Oats, 31 to 32c.; Corn, in bond 35c.; Barley, 40c.

FLOUR—No sales were reported to-day. Quotations unchanged. We quote:—Patent Winter, $5.10 to 5.20; Patent Spring, $5.10 to 5.20; Straight Roller, $4.25 to 4.40; Extra, $4.00 to 4.10; Superfine, $3.06 to 3.75; City Strong Bakers', $0.00 to 4.90; Strong Bakers' $4.80 to 4.90; Superfine, bags, $1.50 to $2.00; Extra, bags, $2.00 to 2.10; Oatmeal, standard per bag $1.80 to 1.90; Oatmeal, granulated, $1.95 to 2.00; Oatmeal, rolled, $1.85 to 1.95.

MONTREAL NOTES.

The annual meeting of the St. Lawrence Sugar Refining Co. was held here yesterday.

Mr. William Nivin, the well known cheese shipper, has left for Great Britain, to make preparations for the coming season's trade.

Mr. F. James Gibson, of Bryant, Gibson & Co., pickle manufacturers, Toronto, was in the city this week on his usual rounds.

Mr. J. B. H. Rickaby, late manager for Messrs. Dufresne & Mongenais, wholesale and retail grocers will open up for himself in the retail line in a few weeks.

Messrs. Morin & Co. and the Gaspe Fishing Company have removed their offices to the Imperial Building, Place d'Armes, Montreal.

Mr. James A. Gillespie, of the wholesale grocery and importing firm of Gillespie & Co., left for England last week on business connected with his firm, and will probably be away about six or seven weeks.

Mr. W. M. Brison, of Messrs. Williams, Brown & Co., San Francisco, Cal., was in the city this week, making arrangements with Messrs. W. T. Costigan & Co. for the new season's pack of British Columbia canned salmon.

The ice dealers in this city are fairly supplied with ice, but have not so large a stock laid in as usual. It is proposed to raise the price one dollar for the season for those taking twenty pounds daily. The ice dealers, however, will only agree to stand to this bargain up to the 1st of June, when they will be at liberty to make a new contract. A New York firm lately advertised for one hundred thousand tons, and an agent from that city will be here this week to try and induce some of the dealers to part with their stock. If he is successful in this, ice may be expected to be at famine price during the summer.

At the Chambre de Commerce weekly meeting last week a resolution was passed approving of the decision of the Wholesale Grocers' Association not to grant a discharge to any debtor who is unable to show an insurance on his stock of at least 60 per cent. of its value. The council was of opinion that the same stand should be taken by other mercantile associations. A resolution was passed in favor of the Government granting a charter to a company of reliable men who would untertake to build a new traffic bridge across the St. Lawrence, connecting the south shore in the vicinity of Longueuill with the city.

The latest report in connection with the proposed Board of Trade building is that the committee on a site is discussing the question of advising the purchase of the Temple Building on St. James street. The trustees of the property have invited the committee to inspect the building and they will do so shortly. In the event of this building being purchased some very extensive and expensive changes in the interior arrangements would be necessary, and for this reason there does not appear to be very much enthusiasm over this proposal by members of the Board of Trade.

A meeting of wholesale hat manufacturers and wholesale milliners and dealers in hats and furs was held under the auspices of the Wholesale Dry Goods Association in the Board of Trade rooms, and a resolution passed protesting against any increase in the rate of duty on men and women's hats. It was decided to send a deputation to Ottawa to oppose the contentions of the deputation sent to interview the Government by another wing of the trade. The stand

CONSIGNMENT

COARSE

LIVERPOOL SALT

NOW ARRIVING.

Send for Quotations.

ESTABLISHED 1869.

STANWAY & BAYLEY.

BROKERS

AND

GENERAL COMMISSION MERCHANTS.

44 FRONT ST. EAST. TORONTO.

Packers' Agents

—FOR—

Canned Goods

Evaporated Apples,

ETC., ETC.

Correspondence Solicited.

Montreal Notes—Continued.

taken at the meeting was that the present duty of twenty-five per cent. on foreign hats, with the admission of raw materials free of duty, amounted to a protection of forty-two per cent., and that that was ample.

The question, whether a mere deficit in the cash of a bank cashier or any other employee who has charge of his employer's moneys is proof enough of embezzlement and can rightly form the basis of an indictment for that crime, without proof of a specific item, was argued at length in the Court of Appeals last week by Mr. H. T. Duffy, Crown Prosecutor for the District of Sweetsburgh, and Hon. G. B. Baker, in a small embezzlement case which occurred in that district. The question seems to be one that has never been definitely settled either in England or here, and, as the decision on this point is so very important for the commercial world dozens of authorities were brought to bear on either side.

An interesting case to shippers was argued in the Court of Appeals Monday afternoon. J. Charbonneau & Co., of this city, shipped 315 barrels of apples to W. N. White, Liverpool, England, in the autumn, through the C.P.R. Co. and the National Line Steamship Co. The C.P.R. Co. carried them to New York and gave notice to the steamship line, but before lhe latter took them from the warehouse they were frosted, and were sold at a very low figure. The Superior Court upon action granted J. Charbonneau & Co. $900 damages, and the C.P.R. Co. now appeals from that judgment on the ground that the goods were marked "Owner's risk of frost," and because it had been distinctly stipulated by printed conditions on the bill of shipment that the C. P. R. Co. would not be responsible after notifying the steamship line of the arrival at New York of the consignment. Judgment reserved.

An important judgment for merchants was delivered by Mr. Justice Davidson in the Superior Court last week in the case of James B. M. Kehlor, of St. Louis, Mo., against John Magor & Co., of this city. The latter in March, 1889, ordered one thousand barrels of flour at $5 the barrel from the plaintiff to be shipped on April 15 following. By mistake the flour was shipped on March 22, and Messrs. Magor and Co. telegraphed back that they would not accept it as not being shipped on the day stipulated. Kehlor offered to keep the shipment in the warehouse here until April 15 and pay all expenses. Still, Magor & Co. refused to accept the shipment. The market at the time fell suddenly, and Kehlor had to sell the lot for $4.25 a barrel. The present suit was then instituted by him for the difference, and the court granted the plaintiff $782.67 on the ground that the date of the shipment was not of essence, and all it could possibly effect would be to fix about the date when the defendants were willing to accept of the shipment.

The requirements for a complete transfer goods by sale were discussed in the Court of Appeals Monday afternoon in the case of Thos. Ross against M. Hannan, the latter appealing from a judgment for $2955.49 against him. Mr. Ross offered Mr. Hannan 1676 boxes of cheese for sale. The latter threw out 33 and accepted 1643 boxes, of which he was to accept delivery on April 16, 1886. On April 17 the cheese was wetted by the flood. The Court below held that the goods at the time of the flood were at Mr. Hannan's risk, as he was to have accepted delivery on the previous day. Mr. C. J. Doherty, Q. C. for the latter in his appeal, contended that the effect of the sale was not to pass the property in the cheese to the appellant nor put the goods at his risk until weighing and testing, and that the agent had notice of the approach of the flood and had ample time to put the cheese out of his cellar in a place of safety. On the other hand, Mr. Ross pretends that the testing of the weights had merely to do with the calculation of the price, and had nothing to do with the transfer proper. Mr. Hannan had accepted the ownership of the goods and even if a few more boxes had been rejected as unfit, or if the weight had varied a few hundred pounds, it would not affect the transfer. Decision reserved.

The Inland Revenue Department has recently issued a bulletin of about thirty pages which is devoted exclusively to the subject of baking powder and which shows that the majority of the goods in the market are adulterated and unfit for use. Prof. A. McGill, who has had charge of this important work for the Government, says that "imperial baking power is an excellent baking powder." A word to the sensible housekeeper should be suffcieut.

Mr. Geo. Simms, of Nipissing, was in town last week replenishing his stock, and, at the same time, making sure of his GROCER coming this year by renewing his subscription. We are always pleased to have our subscribers call on us when in town.

Blackley & Anderson,
TORONTO & HAMILTON
Accountants, Assignees, Receivers.

Toronto Office
37 YONGE STREET,
Telephone No. 1716.

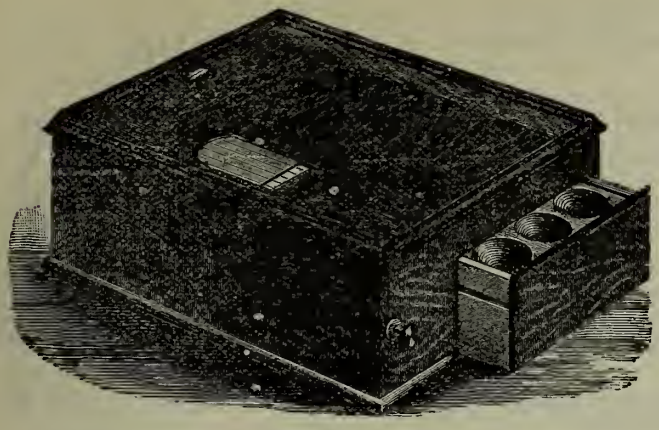
Hamilton Office
2½ JAMES ST. South,
Telephone No. 73.

Cable Address "JUNIOR." eow

HUDON, HEBERT & CIE.,
WHOLESALE GROCERS
— AND —
WINE IMPORTERS,
NO TRAVELLERS ON THE ROAD.
304, 306 St. Paul St.
143, 145 Commissioners St. MONTREAL.

ESTABLISHED 1842.
L. CHAPUT, FILS & CIE.,
WHOLESALE GROCERS,
No. 2 and 4 De Bresoles Street, Montreal,
SOLE AGENTS FOR
GREENBANK'S
Double concentrated Soda or Powdered Lye, 98% ; Greenbank's Soap maker ; Greenbank's Potash in 20 lb. tins ; Greenbank's Powdered Lye 10 lbs. (98%) ; Greenbank's Cloride of Lime in ¼, ½ and 1lb. tins ; Greenbank's Caustic Soda in drums.

THE CANADA MEAT PACKING CO.
WHOLESALERS IN
REFRIGERATED DRESSED BEEF
MANUFACTURERS OF
CANNED AND PREPARED MEATS
MONTREAL.



ERRORS STOPPED, CARELESSNESS IMPOSSIBLE
BY USING
The Automatic Cashier

You compel the entry of every transaction whether receipt or disbursemest before the cash drawer can be opened.

Cheap, Durable, Economical

Costing less than 1c. per day to operate.
ADMISSABLE AS EVIDENCE IN ANY LAW COURT, being an original mechanically correct record.

Canadian Cash Register Co.
Agents Wanted 29 COLBORNE ST., TORONTO.

FOREIGN FRUITS

R. S. GALLAGHER,
FRUIT AND COMMISSION MERCHANT,
TORONTO.

111 & 113 King St. E., 77 Colborne St.
Telephone 1617.

WOODENWARE



THE
WM. CANE & SONS MANUFACTURING CO
OF NEWMARKET, ONT.,

Manufacturers of Pails, Tubs, Washboards Clothes-pins, Candy Pails, Lard Pails, Syrup Pails, also impervious packages for Oil, Paints, Varnish, Pickles, Etc.

Represented by
Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

DESKS

OFFICE, LIBRARY,
CHURCH AND SCHOOL
FURNITURE.

JOHN M. BLACKBURN & CO.,
41 Colborne St. Toronto.

STEEL, HAYTER & CO
IMPORTERS OF
INDIAN TEAS

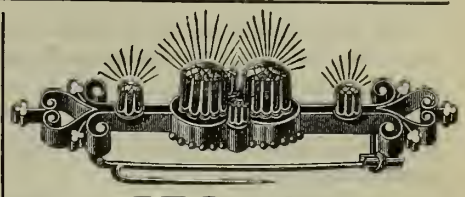
Direct from their Estates in Assam.

Assams, Kangras, Darjeelings and Indian Oolongs in Stock.

PROPRIETORS OF THE WELL-KNOWN
"Monsoon" Brand.

SAMPLES AND QUOTATIONS ON APPLICATION.

11 & 13 Front St. E. Toronto.
Calcutta and London Firm: Octavius Steel & Co
Telephone 2354.



NO. 60.
Price, $350.00.

DIAMONDS

The finest Diamonds set in Rings for Ladies or Gentlemen, Engagement Rings in every style. Cuff Buttons, Collar Buttons, Studs, Ear Rings, Bracelets, Necklets, Sleeve Links, etc., in the Newest and Prettiest Styles, at the very Lowest prices. Correspondence solicited.

J. FRED. WOLTZ, Diamond Broker,
41 Colborne St., Toronto. Canada.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF





1, 2, 3 bushel grafn and root baskets.
1, 2, 3satchel luuch baskets
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

OAKVILLE, ONT.

J. F. YOUNG & CO.

Successors to YOUNG, ANDREWS & Co.,
PRODUCE AND COMMISSION MERCHANTS
74 Front St. E., Toronto.

We solicit your consignments. We do not speculate on your produce, we sell to the best advantage for you. We handle everything that the country merchant requires to send from home to sell. Our warehouse is in the centre of the commission business. Our cellars are airy and cool. Send us a small trial lot.

J. F. YOUNG & CO.

W. RYAN

Produce and Commission Merchant,
72 FRONT ST. EAST, Toronto, Ont.
—DEALER IN—
WHITE FISH
SALMON TROUT,

Mess and Shortcut Pork; Long, Clear Breakfast and Roll Bacon; Hams; Lard; Dried and Evaporated Apples, etc., etc.

CREAMERY MEN
AND MERCHANTS

Holding butter of good quality are requested to correspond with

T. W. CLARK,

Commission Merchant and Wholesale Dealer in Butter and Eggs.

Consignments solicited and business transacted for Ontario and other Eastern Canada Merchants

VANCOUVER, B.C.

References: Bank of British Columbia, Bank o British North America.

EMBARRASSMENTS.

The estate of James Wallace, baker and confectioner, Belleville, shows assets of $31,082.07 and liabilities of $26,806.28, leaving a surplus of $4,275.28. An offer of 30c. cash was made, and will probably be accepted.

Sim Fox, insolvent tailor, Woodstock, met his creditors last week. The stock was bought in at 45c. on the dollar. Fox owned $4,000, with $3,200 assets.

Bridget A. Kelly, general merchant, Chatham, is in financial difficulties, and Mr. H. E. Townsend, Toronto, is effecting a settlement with her creditors. The liabilities are $2,000.

John Linden, real estate and insurance agent, Toronto, shows $10,000 liabilities and $8,000 assets, part of the latter amount being involved in a couple of law suits. R. S. Weir and Charles McArthur have been appointed inspectors.

O. Dauphinais & Co., dry goods, Montreal, have failed and called a meeting of their creditors.

Sill. Jones & Co., general merchants, Jarvis, have called a meeting of creditors, who are Toronto and Hamilton houses. The liabilities will be $10,000 to $12,000.

J. Shapira & Co., who opened out a clothing and jewelry business at Valleyfield, Ont., last fall, are now absent, and there are few assets on the premises. Their liabilities are $6,000.

J. D. Baptie, planing mill owner, Peterboro', has obtained an extension.

John Speers, proprietor of a small woolen mill at Almonte, is offering to compromise.

T. Thompson, general merchant, Orangeville, is asking an extension of time on liabilities of about $10,000. Toronto houses are largely interested.

The inspectors of the estate of McCraney & Wilson, the insolvent lumber dealers, have decided to refuse the offer of 30 cents on the dollar made by the firm, and have ordered the assignees, Townsend & Stephens, to wind up the estate.

The adjourned meeting of the creditors of Gribbin & Co., general merchants, Beaverton, was held in E. R. C. Clarkson's office and a statement was presented showing assets $12,000 and liabilities $22,000. The stock and book debts were sold for a lump sum, which will give the creditors about 35 cents on the dollar of their claims.

Adam Isbister & Co.. Petrolea, and M. Isbister & Co., Port Arthur, grocers and liquor dealers, are in business difficulties at present. They claim to be able to pay at least eighty cents in the dollar.

TORONTO GROCERS AFTER THE PEDLARS.

The Secretary of the Retail Grocers' Association informs us that he will call a meeting of the Executive Committee for Tuesday evening next, to consider the matter of pedlars' licenses. So far he has received replies from several points, with more to hear from, and in every case the pedlar is charged a much higher fee than in Toronto. Baltimore heads the list, as follows : Pedlars on foot, $101.50 per year, with horse and waggon, $151 per year. Detroit comes next, with pedlars on foot, $50 per year, with horse and waggon, $100 per year, two horses and waggon, $150 per year. No crying their wares on the street or making any loud noise, such as ringing of bell or blowing of horns, etc., is allowed. Pittsburgh pedlars on foot, $10 per year, with one horse and wagon $30, two horses and wagon $50.

In Kingston, Ont., even the grocer is better protected than in Toronto. A pedlar on foot in Kingston is charged $20, and with a horse and wagon $40. Truly it is time the long suffering merchants of this city should receive relief from a class of people who cannot be considered anything much better than pirates, and who have so little at stake.

DETECTIVE AGENCIES.

HOWIE'S DETECTIVE AGENCY, 86 WELLington St. West, Toronto, Ont., established 1886 Telephone 1309.

SPRING

IMPORTATIONS.

Our stock is now very complete in all Departments and orders are being executed as quickly as possible. We extend a cordial invitation to Western Ontario Merchants to inspect our

Well-assorted Stock

—OF—

General Dry Goods and Notions.

We particularly call attention to the special values we are showing in

Hosiery,
Gloves,
Parasols,

Large Range of Swiss and Cambric Flouncings and Embroideries.

TERMS LIBERAL.

Yours truly,

Knox, Morgan & Co.

MERCHANTS ATTENTION!!



DON'T DUMP YOUR CASH INTO A DRAWER and not know at night what is there till you count it. W. H. MAHER, in Chicago Inter-Ocean.

WILL YOU INVESTIGATE

The greatest check extant on your Cash and Credit sales? A sure way to make a salesman careless is to keep no track of his mistakes. Failures to charge credit sales and mistakes in making change are the leaks that wreck many firms. Avoid this by securing at once

A NATIONAL CASH REGISTER.

It gives you an absolute check on all your cash and credit sales; registering INSTANTLY, ACCURATELY and INDELIBLY, the smallest transaction.

Over Sixteen Thousand in Use.
Seven Thousand Responsible Merchants

Adopted our system last year. Why delay? Delays are dangerous. Start business this year with a perfect system. Keep check on the cents and the dollars will check themselves. Write us for list of users and testimonials, and drop any one of them a line and see what they say.

THE NATIONAL CASH REGISTER COMPANY.

J. A. BANFIELD & CO'Y, Agents, - - - - 67 YONGE STREET, TORONTO.

Maple Syrup and Sugar

"EASTERN TOWNSHIPS—New Season Maple Syrup. Absolute purity guaranteed. Put up by producers Missisquoi, Brome and Shefford counties, Quebec, only for Wilkins & Co., Adamsville, Que."

The above is a copy of the words used in our label, printed in RED over the GREEN MAPLE LEAF.

I quote the following prices for immediate shipment from Adamsville or points where freight will be the same, viz., about 5c. per gal. to Ontario points. Square cans packed 10 in a case, round cans in barrels and sawdust:

Wholesale Price List.—Square can, 12½ lbs., gross, $1; Large round can, 10½ to 11 lbs., gross, 85c.; Medium round can, 6 to 6¼ lbs., gross, 50c.; Small can, 3 to 3⅛ lbs., gross, 20c.; 5 gal. boxed cans, per gal., $1; 15 to 20 gal. kegs, per gal., $1. SUGAR—per lb., 9½ to 10c. All packages free, except 5 gal. cans charged at half cost, viz., 30c. 5 per cent. discount. Terms—Cash in 10 days.

JOHN WILKINS,

P.O. Box 558, Toronto. Selling Agent for Canada and the U.S. Telephone 3538.

CONDENSED MINCE MEAT

Put up in card board box. Packed in ¼ and ½ gross cases.

SELLS AT ALL SEASONS.

Will not injure in warm weather. Ask your wholesale grocer for it. Price $13.50 per gross. Patented in Canada.

J. H. WETHEY, ST. CATHARINES,

Sole Manufacturer in Canada.

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

TO THE GROCERY TRADE.

The undersigned has been appointed Agent in the United States and the Dominion of Canada by

The Associated Tea Planters, Ltd.

OF LONDON, CAPITAL, £50,000.

Under the auspices of the Indian Tea Districts Association.

The object of the company is to push the sale of their product, feeling certain that when systematically brought to consumers' notice its merits will be so manifest as to give it the front rank in public favor, as is the case in Great Britain.

Roundly, the annual consumption in that country is 80,000,000 lbs. during last crop year This is the best answer to the twaddle about the excessive quantity of tannin in Indian tea. Consumers in England are no fools: they know a cup of good tea.

Supplies will be held in Canada and the States and the undersigned, or his assistants, will make regular calls on the Trade. Samples will also be promptly forwarded on application.

W. MACGREGOR, 119 FRONT ST., N. Y.

SEEDS.

o—o—o

THE STEELE BROS. CO., LTD.

Now in Stock and Daily Arriving,

VEGETABLE, FIELD, AND FLOWER SEEDS.

Wholesale Catalogue on Application. Get our Prices Before Placing Orders.

Also Full Lines of Clovers, Timothy, Flax Seed, etc., etc.

Correspondence Solicited and Samples Invited.

THE STEELE BROS. CO., LTD.

SEED MERCHANTS, TORONTO.

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL,

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday s yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, MCGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G P. GIRDWOOD

OUR BUYER,

Who has just returned from the Potteries of England and Germany, has contracted for a

LIMITED NUMBER

of Granite and Printed Ware assortments, which the Trade would do well to inspect. These goods must be ordered at once, in order to derive the advantages from old prices as Crockery has already entered upon a rapid increase.

RICHARD TEW & CO.

Wholesale Crockery, Etc.

10 FRONT ST. East,

(Adjoining New Board of Trade Building.)



PROVINCE OF ONTARIO.

Belleville—Pitceathly & Kelso, wholesale grocers, Thomas Kelso deceased.

Brantford—Banks, Jno. S., fruits and confectionery, assigned to M. F. Muir, Brantford; Bradshaw, S. W., grocer, partially burnt out, insured.

Essex Centre—Gardner Bros., hardware, etc., burnt out; Smith, G. E. & Co., general store, burnt out; Wigle Bros., general store, stock damaged by removal.

Havelock Martin, A., grocer and baker, assigned to W S. Martin, Stirling.

Harriston—Ramsay, F. D., general store, succeeded by Wilson & Pye.

Jarvis—Sill, Jones & Co., (E. F. & A. F. Jones proprietors), general store, called meeting of creditors.

King Creek—Armstrong, W. S., general store, stock, etc. advertised to be sold by auction on 3rd prox.

Lindsay—Simons, Jno., general store, removed to Bradford.

Lucknow—Macintyre, A., (estate of) general store, stock, etc., advertised to be sold by auction on 27th inst.

Pickering—Dale, Christopher, hardware, sold out to J. T. Richardson, who takes possession on 1st prox.

Port Arthur—Isbister, M. & Co., hardware, groceries and liquors, called meeting of creditors.

Stouffville—Hamilton, Mrs. U. C., fruits and confectionery, succeeded by Steel Bros.

Stratford—Douglas, Thos. J., (estate of), tinware, etc., stock, etc., advertised to be sold by auction on 5th prox.

Thornbury—Myers, W. C. & Co., (co nom) general store, assigned to Henry Barber & Co., Toronto.

Tilsonburg—Barrett, Thos. J., (estate of), general store, stock sold.

Toronto—Fry & Cumming, blacksmiths, dissolved, Richard Fry continues.

PROVINCE OF MANITOBA AND NORTH-WEST TERRITORIES.

Killarney—Moule, F. S. & Co., general store, granted extension.

Manitou—Ruttan, W. D., general store, stock sold.

Plum Coulee—Krause, Johann, general store, bill of sale.

Regina—Bayne, C. H., groceries and crockery, burnt out, partially insured; Scarlett, J. E., general store, burnt out, partially insured; Smith, J. W., hardware, burnt out, partially insured; Smith & Ferguson, hardware, burnt out, partia ly insured; Sprague, J. E., general store, burnt out.

Treherne—McLachlan & Co. (co nom) general store, stock sold to J. K. McLellan.

QUEBEC.

Alexandria—St. Denis, F. & M., general store, stock, etc., advertised to be sold by auction on 26th inst.

Chatboro—Douglas, W., general store, assigned in trust.

Drummondville — Parent, J. O., genera store, demand of assignment.

Montreal—Brazeau, M., Tobacconist, O. A. Leduc admitted, style Brazeau & Leduc; Douville, Elie, plumber, etc., Judgment vs. him; Savage, C., teas and coffees, assigned in trust.

St. Henri—Laflamme, Jos. E. & Co., (co nom) roofers, assigned in trust.

St. Hugues—St. Germain, F. A., general store, assigned in trust.

NOVA SCOTIA.

Durham—Murray, Jos., store, selling out by auction.

NEW BRUNSWICK.

Edmunston—Haycock, F. L., store, bill of sale.

St. John—McCrossen, Bernard, grocery, deceased.

PRINCE EDWARD ISLAND.

Charlottetown— Balderston, B., grocery, etc., bill of sale.

TRADE SALES.

Messrs. Suckling sold on Tuesday the dry goods stock of James Muir & Co., Paris, valued at $14,016.48, to Mr. Boswell, of Fergus, at 76c. in the dollar.

The general stock of Tough & Hendry, Grand Valley, to Mr. J. Hendry, who bid in the stock at 68c. in the dollar.

Messrs. Suckling, Cassidy & Co.'s salvage sale on Tuesday and Wednesday was largely attended. It included stock belonging to McCoy Bros., Hamilton, amounting to upwards of $6,000, part of which was damaged.

The insolvent stock of S. Retaliack, Belleville, dealer in gents' furnishings, purchased by Mayor Clarke, of Cobourg, at auction in Toronto, for 40c. on the dollar, has gone back to Belleville, bought by S. Lennox, for 60c. on the dollar.

The twenty thousand dollar dry goods stock of T. J. Barrett, of Tilsonburg, who assigned, has been sold by Mr. Armstrong, representing Gibbons, McNab & Co., of London, Ont., to Northway & Anderson, at 66c. on the dollar.

M. McWhinney & Co., of Waterford, have purchased the dry goods stock of D. Mackenzie, Sarnia, at 56c. on the dollar. It was listed at $19,700.

NEW DELINQUENT SLIPS.

The Pennsylvania Grocer says :—"Hereafter the Allegheny Association will issue delinquent lists monthly, instead of quarterly. Slips have been ordered printed on which the names of all delinquents will appear. These will be sent regularly to the members of the Association, and will be used where people move from one locality to another and leave behind them unpaid grocery bills. Just at this time of year this latter point is one of importance to grocers. There will be plenty of new customers after April 1st, and the grocer who has a little reliable information in regard to them beforehand is the one who is not going to get stuck to any large extent. At no time in the year is a well kept delinquent list calculated to do so much good as it is just now during the general moving time." The monthly method is the one followed with success and satisfaction in Toronto.

BUSINESS CHANCES.

STORE FITTED UP FOR GROCERY, DWELLing and stable, 529 Yonge street. George Pears, 15 Grovenor street. 13

LARGE WAREHOUSE, 53 BAY STREET, FOUR storey and basement 30x118, well-lighted, hydraulic lift, steam-heated. George Pears, 15 Grosvenor street. 13

HONEY — WHOLESALE DEPOT — RETAIL trade, suitable supply. Spence, 81 Colborne St. 13

STORE TO LET—283 YONGE STREET, TORONTO—a splendid corner; good show windows and handsomely decorated; special inducements to a good tenant. Whaley, Royce & Co., music dealers, 158 Yonge street, Toronto. tf

FOR SALE OR TO RENT—IN THE VILLAGE of Princeton, Oxford county—an excellent general store, with first-class dwelling. This stand has always made money, the present proprietor retiring with competency. A rare chance for a good man; stock can be secured on reasonable terms if necessary. JOSEPH STRONG, Princeton, Ont. tf

ASK FOR THE

JAPANESE SHOE BLACKING

We are now making a Shoe Blacking fully

Equal to the Best Imported Blacking.

Battle & Smyth

THOROLD, ONT.

Tutti-Frutti

CHEWING GUM,
And Other Staple Brands.
ADAMS & SONS,
23 CHURCH-ST. - TORONTO, Ont.

Tutti Frutti, Tampico, Black Jack, Sappota, Red Rose Magic Trick Taffy, Licorice, Caramel, Tolu, N. Y. Gum—100 and 200 pieces.
Send for descriptive circular containing description of goods, with elegant Lithographs free. See our Price List, page 13.

The Neostyle, THE BEST DUPLICating apparatus. 5,000 copies made from one original writing, drawing or music.
GEO. BENGOUGH,
45 King E., Toronto.

ORDER A CASE OF
GILLETT'S 100% POWDERED LYE.



THE BEST THING KNOWN
FOR
Making Soap, Softening Water, Printers', Engineers' and Painters', Disinfecting Everything, Boiler Compound, Cutting and Removing Grease, Washing Trees to Kill Insects. A Hundred Other Purposes.

One can equal to 20 lbs. Sal. Soda. Each can has a Double Cover, can use what you need and close the can. ½ gro. (48 cans) in case. Sold by all Wholesale Grocers.

E. W. GILLETT, Manufacturer,
TORONTO, ONTARIO.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, March 27, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

IMPERIAL—ONTARIO AND QUEBEC.



	Per doz.
Imperial 10c. cans	$0 90
" 4 oz. "	1 35
" 6 oz. "	1 85
" 8 oz. "	2 45
" 12 oz. "	3 70
" 16 oz. "	4 70
" 2½ lb. "	11 30
" 3 lb. "	13 50
" 4 lb. "	17 30
" 5 lb. "	21 50

Sold only in cans.

Cottam's Best, in 1 lb tins	3 00
Best in 5 oz. tins	1 10
Cottam's Choice, 1 lb tins	1 75
" " 5 oz tins	70
" loose	10
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " bulk, per lb	15

Cases contain	Size of cans	Per doz.
Empire, 3 dozen	8 oz cans	$1 25
" 2 and 3 doz	16 oz cans.	2 40
" ½ and 1 "	5 lb cans.	12 00
" in pails and boxes, bulk, per lb		17

COOK'S FRIEND.

(In Paper Packages.) Per doz

Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases.	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60

BISCUITS.

	Per lb
Arrowroot	$0 11½
Abernethy	9
Ginger Nuts	11½
New York Fruit	15
People's Mixed	11
Pilot Family	6
Snowflake	11½
Magard	15
Soda	6
Soda, 1 lb packages	7½
" 3 lb "	20
Sultana, thin	10½
Tea	11½
Wine	9½
Wine, sweet	9

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ⅓ "	1 10
Spanish, No. 3	4 50
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jacquot's French, No. 2	3 00
" " " 3	4 50
" " " 4	8 00
" " " 5	10 00
" 1-gross Cabinets, asst,	7 50

BLACK LEAD.

Reckitt's Black Lead, per boz... 1 00
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.
Royal Black Lead, per gross..... $1 80

BARRINGER & BROWN.
(Thos. E. Clatworthy, Ag'nt, Toronto.)
Convex Black Lead packed in wood boxes containing 12 card boxes, per box 1 12

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & CO'S.
Parisian Square Blue, per lb..13 to 14c

BARRINGER & BROWN.
(Thos. E. Clatworthy, Ag'nt, Toronto.)
Azure square blue box, containing 8 1 lb. packets of 16 oz., squares, per 8lb. box 0 89

BROOMS.

		Per doz.
Carpet	4 strings	2 90
X Parlor,	2 "	2 65
Louise	3 "	2 65
1 Gem	4 "	3 25
2 "	3 "	2 65
3 "	2 "	2 20
4 "	2 "	1 95
O Hurl	4 "	2 65
1 "	3 "	2 35
2 "	3 "	2 05
3 "	3 "	1 70
OK "	2 "	1 35
Hvy Mill	4 "	3 70

CALVES' FEET GELATINE

G. P. SWINBOURNE & CO.
(Thos. E. Clatworthy, Ag'nt, Toronto.)
Boxes containing 4 doz 6d pack. per box $3 96
Boxes containing 2 doz 1s pack. per box 3 96

CANNED GOODS.

	Per doz	
Apples, 3's	$0 85	$1 00
" gallons	2 25	2 35
Blackberries, 2	2 00	2 10
Blueberries, 2	1 25	1 60
Beans, 2	0 85	1 10
Corn, 2's	1 10	1 25
" Epicure	.....	1 35
" Cream, 2's	1 75	1 80
" Yarmouth, 2's	1 90	2 00
" Honeydew, 2's	1 75	....
" Snowflake, 2's	2 00	....
Cherries, red pitted, 2's	2 40	2 50
Peas, 2's	1 15	1 35
" wrinkled, 2's	1 20	1 40
" sifted select	....	1 35
Pears, Bartlett, 2's	1 85	2 10
" Sugar, 2's	1 40	1 75
" Flem Beauty, 2½'s	1 90	2 00
Peaches, 2's	2 25	2 35
" 3's	3 25	3 50
" Pie, 3's	...	1 50
Plums, Gr Gages, 2's	1 85	2 00
" Blue, 2's	1 75	1 80
Pumpkins, 3's	1 10	1 20
" gallons	3 10	3 25
Raspberries, 2's	2 50	2 60
Strawberries, choice 2's	2 50	2 60
Succotash, 2's	1 60	1 65
Tomatoes, 3's	1 10	1 20
Lobster, Clov Leaf b'rd, 1's	....	2 25
" Crown br'd, 1's	....	2 00
" Star " 1's	1 90	2 00
" Other " 1's	.....	1 85
Mackerel Herring	0 90	0 95
Mackerel	1 50	1 60
Salmon, 1's	1 50	1 60
" white	1 40	1 45

	c. per tin
Sardines Albert, ¼'s tins	11, 11½
" " ½'s "	15, 18
" Dadalzen, ¼'s tins	10½ 11
" " ½'s "	19, 20
" Martiny, ¼'s "	10, 10½
" " ½'s "	18, 19
" Other brands, 9¾, 11, 16, 19	
" P & C, ¼'s tins	20, 22
" " ½'s "	33, 36
" Amer, ¼'s "	6, 8
" " ½'s "	9, 11

MARMALADE, JAMS AND JELLIES.

CAIRN'S.

(Blaiklock Bros., Montreal, Agents.)

Marmalade.		per doz
"Home Made,"	glass 1 lb	$2.35
"	White 1 lb	2.25
"	" 2 "	4.15
"	Stone 7 "	13.20
Scotch	White 1 "	2.10



Jams.
Gooseberry
Strawberry
Black Currant.
Red Currant
Green Gage
Apricot
Raspberry
Damson
Plum
Red Currant and Raspberry
} 1 lb. white pots, 4 doz. assorted, per doz. $2.35.

Jellies. Red Currant, 1 lb. white. $2.75
Black Currant, 1 lb. white 2.75

DELHI CANNING CO.

Jams, assorted, 1's	2 35
Jellies, 1's	2 25

CANNED MEATS.

CLARK'S.

(These quotations are net f. o. b. in Montreal, excepting those for com. corn beef.)

Comp. Corn Beef	1 lb cans	$....	$1 60
" "	2 "	....	2 60
" "	4 "	5 00	5 15
" "	6 "	7 75	8 00
" "	14 "	18 60	19 20
Minced Collops,	2 lb cans	.....	2 60
Roast Beef	1 "	. ....	1 60
"	2 "	.....	3 15
"	4 "	.....	5 85
"	6 "	.....	7 00
Par Ox Tongue,	2½ "	$7 25	7 50
Ox Tongue	2 "	....	7 50
Lunch Tongue	1 "	3 00	3 10
"	2 "	5 25	5 75
English Brawn.	2 "	2 50	2 60
Camb. Sausage.	1 "	....	2 50
" "	2 "	....	4 00
Soups, assorted.	1 "	....	1 35
"	2 "	....	2 25
Soups & Boulli.	2 "	....	1 80
"	6 "	....	4 50
Potted Chicken, Turkey, or Game, 6 oz cans			1 50
Potted Ham, Tongue or Beef, 6 oz cans			1 15
Devilled Tongue or Ham, ½ lb cans			1 20
Devilled Chicken or Turkey, ½ lb cans			2 00
Sandwich Ham or Tongue, ½ lb cans			1 50
Ham, Chicken and Tongue, 1 lb cans			1 50

MINCE MEAT.

THE CANADA MEAT PACKING CO'Y.

½ gall. on glass jars	per doz.	$7 25
Quart glass jars	"	4 00
1 lb " "	"	2 00
10 lbs. pails	per lb.	0 10
25 " "	"	0 09
30 " "	"	0 09

BRYANT, GIBSON & CO.'S—TORONTO.
Mince Meat, ½ gal glass jars, $9 50
Ditto, 25 and 40 lb pails, per lb. 12½c

J. H. WETHEY'S—ST. CATHARINES.
Condensed, per gross, net..... $13 50

Prices Current, Continued—

CHEWING GUM.

ADAMS & SONS.

Tutti Frutti, 36 5c bars			$1 20
Sappota,	150	pieces	0 90
Sweet Fern,	230	"	0 80
Black Jack,	115	"	0 80
Red Rose,	115	"	0 80
Barley,	115	"	0 80
Lemon Tramps,	115	"	0 80
Tampico,	115	"	0 80
Magic Trick,	115	"	0 80
Taffy Licorice,	72	"	0 50
Caramel Tolu,	72	"	0 40
Adams' N.Y. Gum,	200	"	0 50
Adams' N.Y. Gum,	150	"	0 40
Puzzle Gum	115	"	0 80

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs..	0 35
Premium, ½'s..6 and 12 lbs...	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs .	0 24
Sticks, gross boxes, each...	1 00
Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18

JOHN P. MOTT & CO.'S

(Bryant, Gibson & Co., Agts, Toronto)

Mott's Broma, per lb	$0 30
Mott's Prepaired Cocoa	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa	40
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs	30
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	24
Mott's Vanilla Chocolate stick	22
Mott's Pure Confec. Chocolate	22c—35
Mott's Sweet Confec. Choc.	21c—28

J. W. COWAN & CO'S.

Cocoas—	
Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼ lb in 12 lb boxes	35
London Pearl " "	30
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb.	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence, per doz	1 40
Chocolates—	
Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

Thos. E. Clatworthy, Ag'nt, Toronto.)

Schweitzer's Cocoatina, net cash ¼ lb. ½ lb.. price per doz. tins 3 29 6 30

WALTER, BAKER & CO.

(Lockerby Bros., Montreal, Agents for Quebec.)

Chocolate	per lb.	$0 50
Cocoa	"	0 55

COFEEE.

GREEN

	c. per lb.
Mocha	32, 35
Old Government Java	26, 27
Rio	22, 23
Plantation Ceylon	25, 28
Porto Rico	22, 23
Guatamala	23, 25
Jamaica	22, 28

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.

	c. per lb.
Java	33, 34
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	33
Our Own Blend	30
Laguayra	28
Mocha and Java	32, 33
Java, Standard	32
" Old Government	30, 32
" Crown	29
Arabian Mocha	35

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs	30
Standard Imperial in sealed tins, 25 and 50 lbs	32
Standard Blend in sealed tins, 25 and 50 lbs	33
Ground, in tins, 5, 10, 15 and 25 lbs	20, 30
Say's Parisien, in ½ and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

SUTTON & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Pure essence, Gorgona Anchovies, ½ pts. per doz	2 76

FLOUR AND MEAL.

	per bbl.
Flour, Family	$4 00 4 20
" Pastry	4 20 4 40
" Medium Patents	4 30 4 80
" Patents	4 80 5 10
" Straight Roller	3 75 3 80
" Extra	3 50 3 55
" Strong bakers'	4 20 4 50
Oatmeal, standard, bbls	3 60 4 00
" granulated, "	3 60 4 00
" rolled "	3 70 4 25
Bran, per ton	14 00 15 00
Cornmeal	3 50 4 00
" Gold Dust	3 25 3 50
" Eureka	2 75 3 00
" Imperial	3 70 3 80

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz.
Cases, No. 1, 2 oz tins	$2 75 $3 00
" No. 2, 4 oz tins	4 50 5 00
" No. 3, 8 oz tins	8 00 8 75
" No. 4, 1 lb tins	12 60 14 25
" No. 5, 2 lb tins	25 00 27 00

FRUITS.

FOREIGN.

	c. per lb.
Currants, in bbls	5⅞, 5½
" ¼ bbls	5⅝, 5¾
" cases	6, 6¼
" Putras, in cases	7¾, 8
" Vostizza, "	7, 9
" ½ case	9¼ 9½
Dates, Persian, boxes, new	5½ 5¾
Figs, Elemes, 14 oz., per box	8½ 9
" 10 and 20 lb box	10, 11
" 7 crescent, 60 lbs	16
" 5 " 30 "	15
" 4 " 20 "	14
" Naturals	4¾ 5¼
Prunes, French, kegs	4½ 5
" Bosnia, hhds	4⅝, 4¾
" " bls	4¾, 5¼
" " kegs	5, 5¼
" " cases, new	6 , 8
Plums, French, 55 to 65	12½ 15
" Bottles, 1's	22 23
" " 2's	37½ 40
" " 4's	70 75
" " 7's	1 00 1 10
Raisins, Valencia, off stalk,	7 7½
Selected	7½, 8
Layers	9 9½
Raisins, Sultanas	10 12
" Loose Muscatel 2 crowns	$2 50 2 75
" " 3 crowns	3 25 3 50
" London Layers	3 00 3 25
" Black Baskets	4 00 4 25
" Blue "	5 00 5 25
" Bunch Dehesas	4 75 5 00
" Superior "	5 25 5 50
" ¼ flat "	1 55 1 75
" Imperial Dehesa bunches	7 00 7 25
Lemons, Messina, per box	3 50 4 50
" Palermo	3 50 4 50
Oranges, Messina, per box	2 75 3 25
" Florida Russets	3 75 4 25
" Valencia	4 50 5 00
" California, navel	5 50 6 00
" Riverside	4 00 4 25
Bananas	2 50 3 50

DOMESTIC.

Apples, per bbl	3 00 4 00
" Dried, per lb	4½ 5
" Evaporated, p. lb	8 10

GLASSWARE.

TAYLOR, SCOTT & CO.

	c. per doz.
Lamp Chimneys, O	32
" " A	35
" " B	45

	per bbl.
Fruit Jars, pts	13 00
" " qts	14 00
" " ½ gal	17 00

GRAIN.

Wheat, Fall, No 2, per 58 lbs	$0 85 86
" Red Winter, No. 2	85 86
" Spring, No. 2	82 83
" Man. Hard, No. 1	1 03 1 04
" No. 2	1 00 1 02
Oats, No. 2, per 34 lbs	29½ 30
Barley, No. 1, per 48 lbs	49 50
" No. 2, " "	45 46
" No. 3, extra	40 41
" No. 3	36 37
Rye	46 47
Peas	60 62
Corn	49 51

HAY & STRAW.

Hay, Loose, per ton	$10 00 $14 00
" Pressed, " on track	7 00 10 50
Straw, Sheaf, " on track	8 50 9 50
" Pressed, "	6 50 8 00

ISINGLASS.

G. P. SWINBOURNE & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Boxes containing 3 doz 3d. pack. per box	3 58



LYE.

Gilletts powdered Lye (½gr. in a case) per case	$3 75
Elliott's	3 75

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts.
Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars	22
" Fine, in 4 lb jars	70
" Extra Superior, in bulk, per lb	30
" Superior, in bulk, per lb	20
" Fine, " "	15

COLMAN'S AND KEEN'S

In 4 lb jars	75
In 1 lb jars	25
D. S. F., in tins, per lb	41
" in ½ lb tins	42
" in ¼ lb tins, per lb	44
D. F. in ½ lb tins, per lb	26
" ¼ " "	28

BARRINGER & BROWN.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Genuine, in 4, 1, ½, ¼ lb. and 2 oz. tins, per lb	0 34	0 47
Superfine genuine, full	0 30	0 43
Pure, per lb	0 23	0 36
D.S.F. "	0 34	0 47
D. S. "	0 30	0 43
F. "	0 23	0 36

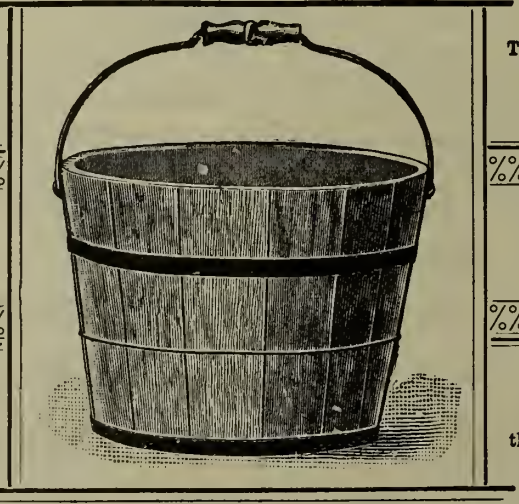
NUTS.

	per lb.
Almonds, Ivica	13, 14
" Tarragona	14, 15
" Formigetta	12, 14

Longford Manufact'ng Co.

ORILLIA, - - ONTARIO,

Made from First-class Stock, and with superior workmanship they are decidedly the Best in the Market.



The Longford Mfg. Co. have met with great success in the sale of their Patent Wire Hoop Pail, a cut of which is shown here. The cost is little more than the ordinary pail, and the stock superior to any shown in the Market.

PAILS AND TUBS

OF ALL KINDS.

See that the letter T is on every pail or tub. Ask your Wholesale Grocer for the T PAILS AND TUBS.

TORONTO OFFICE: - 20½ FRONT STREET EAST.

Prices current, continued—

Almonds, Shelled Valencias	30, 35
" " Jordon.	50, 55
Brazil	12½, 13
Filberts, Sicily	10 11
Peanuts, roasted	12, 13
" green	10, 11
Walnuts, Grenoble, old	14, 15
" New	16 ..
" Bordeaux	10½, 11½
" Naples, cases	16, ...

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO.

PICKLES.

John Bull, mixed, in bulk	$0 60
" Chow Pic'le, in b'lk	65
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 25
" " " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

SAUCES.

John Bull, kegs, per gal	$1 25
" ½ pt. bottles, per doz (according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " ½ pt, bottles, per doz	1 25
Niagara Tomato, kegs, per gal	1 25
" " Reputed pints	1 25

	c. per peels
Terry's Candied Peels.	
Lemon, 7 lb boxes	16
Orange, "	18
Citron. "	30

CROSSE & BLACKWELL'S.

Pickles, all kinds, pints, per doz	3 25

LEA & PERRIN'S.

	per doz.
Worcester Sauce, ½ pts	$3 60 $3 75
" " pints	6 25 6 50

SUTTON & CO.

(Thos. E. Clatworthy, Agent, Toronto)

Worchester Sauce, ½ pints, second quality, per doz	1 17
Worchester Sauce, ½ pints, third quality, per doz	0 96
The Victory Dinner Relish, per dozen	1 92
Bottled Pickles—Mixed, Piccalilli, Cabbage, Onions, per doz.	2 16

PRODUCE.

DAIRY.

	Per lb	
Butter, creamery	$0 22	$0 26
" dairy, tubs, choice	0 17	0 20
" " " med	0 12	0 14
" large rolls	0 14	0 17
" common to med	0 11	0 13
" store packed	0 08	0 10
Cheese	0 09½	0 10½

COUNTRY.

Eggs, fresh, per doz	0 14	0 15
" limed, "	0 08	0 11
Beans	1 40	1 60
Potatoes, per bag car lots	0 52	0 55
Hops, 1888 crop	0 08	0 10
" 1889 "	0 12	0 16
Honey, extracted	0 10	0 13
" section	0 20	0 22

PROVISIONS.

Bacon, long clear, p lb	0 07¼	0 07½
Pork, mess, p. bbl	13 00	13 50
Hams, per lb	0 10½	0 11
Bellies	0 11	0 11½
Rolls	0 08½	0 09
Backs	0 11	0 11½
Lard, Canadian, per lb.	0 8¼	0 8¾
Hogs	5 50	6 00
Tallow, refined, per lb	0 05	0 05½
"rough, "	0 01¾	0 02¼

RICE, ETC.

	Per lb.
Rice, Aracan	3¾, 3¾c
" Patna	4¾, 4¾
" Japan	4½, 5
" extra Burmah	3½, 3¾
Grand Duke	5½, 5¾
Sago	5½,
Tapioca,	5¾, 6¼

SPICES.

GROUND.

	Per lb.	
Pepper, black, pure	$0 22	$0 24
" fine to superior	12	18
" white, pure	36	38
" fine to choice	25	30
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	25	40
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURGH STARCH CO. (Limited.)

	c. per lb.
Benson's Prepared Corn	8
No. 1 White Laundry, 4 lb boxes	5½
Silver Gloss, 6 lb boxes	6¾
" 1 lb chromo pkgs	7
Satin, 1 lb chromo boxes	7½
Edwardsb'g Rice, 1 lb chromo bxs	9
Canada Laundry	4½
Canada Corn	6½

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40 lb boxes. 1 lb packages, new wrappers	7½
36 lb boxes. 12 3 lb paper boxes	7½
40 " 10 4 lb "	7½
Silver Gloss Starch—	
40 lb boxes. 1 lb packages, new wrappers	9
40 lb boxes. Assorted ½ lbs and ¼ lbs	9¼
40 lb boxes. 10 4 lb paper boxes	9
6 lb boxes, with sliding covers (12 boxes in each crate)	9½
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	8
20 " "	8¼

SUGAR.

	c. per lb
Granulated, in bbls	7⅛, 7¼
Paris Lump, "	7⅝, 7¾
" " ½ bbls	7 7-16, 7 9-16
" " boxes	7⅞
Extra Ground, in bbls	8
" " boxes	8 3-16, 8 5-16
Powdered, in bbls	7⅜
" less than bbs	7 9-16
Confectioners A	.. ..
St. Lawrence A	.. ..
Yellows, in bbls	5⅝, 6
Raws, Jamaica in bags	.. ..

SYRUPS AND MOLASSES.

SYRUPS.

	Per lb. bbls.	½ bbls
Redpath's "D"	3½c.	3⅝c.
" "M"	3⅝	3¾
" "B"	3⅝	4
" "VB"	4	4⅛
" Extra	4¼	4⅜
" Ex. Sup	4⅜	4½
" XXX Sup.	4½	4⅝
" Corn Syrup	4½	4⅞

MOLASSES.

	Per gal.
Trinidad, in puncheons	37, 38c
" bbls	38, 40
New Orleans, in bbls	70, 75
Porto Rico, hdds.	33 34
" barrels	36, 37
" ½ barrels	38, 39

TEAS.

GREENS.

Gunpowder—	Per lb.
Cases, extra firsts	42, 50c
Half chests, ordinary firsts	22, 38
Cases, sifted, extra firsts	42, 50
Cases, small leaf, firsts	35, 40
Young Hyson—Moyunes	
Half chests, ordinary firsts	22, 38
" " seconds	19, 20
" " thirds	16, 17
" " common	14, 15

PING SUEYS.

Half chests, firsts	28, 32
" " seconds	16, 19
Half Boxes, firsts	28, 32
" " seconds	16, 19

JAPAN.

Half Chests—	
Choicest	38, 40
Choice	32, 36
Finest	28, 30
Fine	25, 27
Good medium	22, 24
Medium	19, 20
Good common	16, 18
Common	14, 16
Nagasaki, ½ chests Pekoe	16, 22
" " Oolong	14, 15
" " Gunpowder	16, 19
" " Siftings	5, 12½

CONGOUS.

Half chests, Kaisow, Moning	12, 55
Caddies and half chests	18, 50
Cadies, Pakling and new makes	18, 50

OOLONG.

Half chests Formosa	34, 50
Caddies	36 55

ASSAMS.

Chests and half-chests Pekoe	22, 48

SCENTED ORANGE PEKOE.

Boxes, Foochow and Canton	28, 60

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	62c
Ingots, rough and ready, 7's	59
Laurel, 3's	52
Brier, 7's	50
Index, 7's	45
Honeysuckle, 7's	53
Napoleon, 8's	49



KINGSFORD'S OSWEGO ∴ STARCH.

"Pure" and "Silver Gloss" FOR THE LAUNDRY.

Corn ∴ Starch, FOR THE TABLE,

EQUAL TO ANY RICE OR IMPORTED STARCHES MADE.

For Sale by all Leading Jobbers in Canada.

T. KINGSFORD & SON, Oswego, N.Y.

Royal Arms, 12's	50
Victoria, 12's	48
Brunette and Lovely, 12's	45½
Prince of Wales, in caddies	46½
" " in 75 lb boxes	46
Bright Smoking Plug Myrtle, T & B, 3's	55
Lily, 7's	48
Diamond Solace, 12's	45
Myrtle Cut Smokiug, 1 lb tins	65
½ lb pg, 6 lb boxes	65
2 oz pg, 5 lb boxes	65

CIGARS—S. DAVIS & SONS, Moutreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdowne	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Muugo, Nine	35 00
Cable, Conchas	30 00
" Queens	29 00

Cigarettes, all Tobacco—

Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	7 00
Sultana	6 75
Derby	4 00
B. C No. 1	4 00
Sweet Sixteen	3 50

CUT TOBACCOS.	per lb.
Puritan Cut Plug, ½ lb pkg., 5 lb boxes	65
Old Chum Cut Plug, ½ lb pkg 5 lb box	65
Old Virginia Cut Plug, 1-10 lb pkg., 10 lb boxes	55
Gold Block Cut Plug, ½ lb pkg, 5 lb boxes	65
CIGARETTE TOBACCO.	
B. C. N. 1, 1-10, 20 lb boxes	75
Puritan, 1-10, 5 lb boxes	65
Athlete, ½, 5 lb boxes	80

SOAP.

Ivory Bar, 1b bars waxed wrapper per lb	5½
Do. 2, 6-16 and 3 lb bars "	5
Primrose, 5 lb bars, wax W "	4
" 1 " " "	4½
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 13oz, 1, 2 and 3lb bars per lb	3½
Queen's Laundry, per bar	5½

TOILET SOAP.

TAYLOR, SCOTT & CO.

		per doz.
Baby's Own,	½ doz boxes	$1 25
Our Boys,	½ " "	1 25
Sea Foam,	½ " "	75
London Bouquet,	½ " "	60
Oatmeal,	1 " "	85
"	½ " "	60
Paris Assorted,	½ " "	0 75
Albert Oatmeal bar, 2 doz. boxes		0 75
" White Castile bar, 2 doz. boxes		0 75
		per gro.
Fatherland,	½ doz boxes	5 00

WASHING CRYSTAL.

Gillett's Washing Crystal, 1 gro in box, per box	$1 75
Cottam's per lb	0 03½

WASHING COMPOUNDS.

Cottam's small p'k'ts, per gro	$1 50
" large " "	4 50

WOODENWARE.

	per doz.
Pails, 2 hoop, painted	$1 50
" 2 " clear	1 60
" 3 " "	1 80
" 3 " painted	1 70
Tubs, No. 0	8 50
" 1	7 50
" 2	6 50
" 3	5 50
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
	per case.
Matches, Parlor	$1 70 $1 75
" Telephone	3 50 3 60
" Telegraph	3 80 3 90
	per doz.
Mops and Handles, comb.	1 25
	per M.
Butter, P. tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60
Clothes Pins full count, per box	0 75

YEAST.

Royal Yeast Cakes, 3 doz 10c. packages in case, per case	$1 95
Royal Yeast Cakes, 3 doz 5c. packages in case, per case	1 00
Breadmakers', 3 doz 5c. packages in case	1 00

OUR NATIONAL FOODS.

	pkg.	doz
Desiccated Wheat	4 lb.	$2 30
" Rolled Oats	4 "	2 25
Snow Flake Barley	4 "	2 40
Rolled Wheat Flakes	4 "	2 25
Buckwheat Flour, S. R	4 "	2 00
Prepared Pea Flour	2½ "	1 80
Baravena Milk Food	1 "	3 00
Patent Prepared Barley	1 "	1 80
Patent Prepared Groats	1 "	1 50
Beef and Barley Extracts	6 oz	2 25
Gluten Flour	4 oz	2 80

CATELLI'S SPECIALTIES.

Vermicelli, per lb	$0 11	....
" 5 lbs	0 08	0 10
" 10 lbs	0 08	0 10
Macaroni, 5 lbs	0 08	0 10
" 10 lbs	0 08	0 10

HARDWARE.

ZINC: Sheet net.		0 06½
IRON WIRE:		
Galv., annealed and oiled and bright 20 p.c. advance on list		
Barbed wire net.		0 00
Coil chain, 5-16 in. not		0 05½
" " ¾ in "		0 05
" " ½ in "		0 04½
Iron pipe, 50 per cent.		
Iron pipe, galvanized, 25 per cent.		
CUT NAILS, from Toronto:		
10 dy. to 60 dy	2 80	0 00
8 dy. and 9 dy	3 05	0 00
6 dy. and 7 dy	3 30	0 00
4 dy. and 5 dy	3 55	0 00
3 dy C.P.	3 90	0 00
3 dy A.P	4 40	0 00
HORSE NAILS:		
"C" 50 aud 10 per cent. from list.		
HORSE SHOES:		
From Toronto, per keg	3 75	4 00
WINDOW GLASS:		
25 in and under	1 55	1 60
26 to 40	1 60	0 00
41 to 50	3 60	0 00
51 to 60	3 90	0 00
61 to 70	4 20	0 00
GUNPOWDER:		
Sporting FF. "	4 75	0 00
" FFF "	5 00	0 00
Canada rifle "	7 25	0 00
Sporting FF., (in ½ lb. tins) per doz.	2 40	0 00
ROPE: Manilla	0 14	0 16
Sisal	0 13	0 00
AXES:		
Peerless & Keen Cutter	7 50	0 00
Leader	7 25	0 00
Lance	7 75	0 00
Queen City	9 25	0 00
Honor Bright, all steel	11 00	0 00
SHOT: Canadian	0 05½	0 00
HINGES: Heavy T and strap	05½	00
" Screw, hook & strap.	03½	04½
TIN PLATES:		
1c. 4x20 coke, per box	4 50	4 75
INGOT TIN: 25 to 26 per bdl.		
PIG LEAD: 4 to 4½ per bdl.		

PETROLEUM.

	Imp. gal.	
F. O. B. Toronto		
Canadian	$0 00	$0 16
Carbon Safety	0 18	0 00
Canadian Water White	0 20	0 00
Amer'n Prime White	0 23	0 24
" Water White	0 25	0 00
Photogene	0 27	0 00

DRUGS AND CHEMICALS.

Alum lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 02½	0 03
Borax	0 12	0 13
Camphor	0 45	0 52
Carbolic Acid	0 55	0 60
Castor Oil	0 08½	0 10½
Cream Tartar	0 32	0 33
Epsom Salts	0 01½	0 02½
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 22	0 25
Hellebore	0 15	0 17
Iodine	5 00	5 50
Insect Powder	0 65	0 75
Salpetre	0 08½	0 09
Soda Bicard, per keg	0 00	2 25
Sal Soda	0 95	1 00
Madder		

VINEGAR.

A. HAAZ & CO.

XX, W.W	0 20
XXX, W.W	0 25
Honey Dew	0 28
Pickling	0 28
Malting	0 45

THE BADGEROW FALCONER VINEGAR CO

French Bordeau	per gal.	0 34
Tarragona	"	0 32
Triple	"	0 30
Fruit Vinegar	"	0 27
Pickling	"	0 28
XXX	"	0 25
Extra XX	"	0 22
XX	"	0 20
X	"	0 16
Cider Vinegar	0 16 to	0 25
Honey Vinegar		0 25
Eng. Malt Vinegar	0 50 to	0 60
Bottled Malt Vinegar, qts., per doz		2 00
Toilet Vinegar		
Methylated Spirits	2 00 to	2 25

LIQUORS.

CANADIAN SPIRITS:

(Net Cash Prices.)	Imp. gal. In B'd.	D.P'd
Alcohol 65 O.P.	$0 99	$3 27
Pure Spirits 65 "	1 00	3 28
Pure Spirits 50 "	0 90	2 98
" " 25 U.P.	0 49	1 52
Family Proof Whiskey	0 53	1 64
Old Bourbon "	0 53	1 64
" Rye "	0 50	1 54
" Toddy "	0 50	1 54
" Malt "	0 50	1 54
" Domestic Whiskey 32 U. P	0 45	1 04
Old Rye, 4 years old	0 75	1 90
" " 5 "	0 85	1 66
" " 6 "	0 95	2 00
" " 7 "	1 05	2 16
Rye Whiskey, 1883, qts.	4 25	7 06
" " pts.	6 00	8 75
" " 1884, qts.	4 00	6 75
" " pts.	5 75	8 50

20 to 100 cases, net cash.
100 to 200 cases, 2½ per ce off.
200 cases aud over 5 per cen off.

JOS. PICKERING & SONS' SPEC LTIES.
(Thos. E. Clatworthy, Ag'nt, Toronto.)

Metal Polishing Pomade, according to size, per dozen	0 20	1 02
Needham's Polishiug Paste according to size, prdozen	0 18	2 81
Furniture Polish, according to size, per dozen	0 20	2 85
Razor Paste, ½ doz. in box	....	1 02
" in single boxes	....	1 18
Plate Powder, per box	....	1 02
Knife Powder, in cannister, per dozen	....	1 03
Harness Blacking, in boxes, per dozen	1 27	2 20

TO THE WHOLESALE GROCERS & DRUGGISTS OF THE DOMINION OF CANADA.

We take pleasure in announcing that our New Mills are now completed, aud we are prepared to fill orders for goods. The capacity of our New Mills is from 250 to 300 barrels per day.

Our specialties, such as DESSICATED WHEAT, DESICCATED ROLLED OATS, ROLLED WHEAT FLAKES, BREAKFAST HOMINY, &c., are improved and put up iu handsomely lithographed cartoons. Our GLUTEN FLOUR for Diabetes, BARAVENA MILK FOOD for infants, PREPARED BARLEY, GROATS, PEA FLOUR, &c., are the very choicest, and guaranteed fresh, clean and attractive, healthy, palatable, and nutritious.

We are also manufacturing GRANULATED, STANDARD, & ROLLED OATMEALS, WHEATLETS, SPLIT PEAS, &c., BAKERS' SPECIALTIES, such as GRAHAM FLOUR, RYE FLOUR, WHITE CORN FLOUR, WHOLE WHEAT FLOUR, &c., which are very choice.

THE IRELAND NATIONAL FOOD CO.
(LIMITED.)

OFFICE AND MILLS—109 Cottingham St.—134 to 148 Marlborough Ave. Telephone No. 3629.
Toronto, Dec. 2, 1889.

MITCHELL,
MILLER & CO.
WAREHOUSEMEN,
45 and 81 Front Street East, Toronto.

STORAGE.
Advances made on Staple Merchandise in Store.

SMITH & KEIGHLEY
WHOLESALE GROCERS
AND IMPORTERS OF
East and West India Produce, Mediterranean Fruits, Fancy Groceries, China, Japan and Indian Teas, Porto Rico Molasses and Coffees. New Currants, Raisins, Figs, Dates, Prunes in Bottles, Cases, and Casks.
9 Front St. E., Toronto



TORONTO BUSINESS COLLEGE

Corner Yonge and Shuter Streets, Toronto, Canada.

The Largest, most Complete and Practical Business College, Shorthand Institute, Telegraph School and General English Training Academy in the Dominion.

Individual Instruction given by men of Practical Business ability. Handsome prospectus and circulars mailed by addressing

J. M. CROWLY, Manager. NOTE ADDRESS.

eow

C. RICHARDSON & CO.

MANUFACTURERS OF

The Celebrated Bull's Head Brand Pickles,

SAUCES, JAMS, JELLIES,

CANNED FRUITS AND VEGETABLES.

SPECIAL PRICES IN

CANNED TOMATOES.

EVAPORATED APPLES and MAPLE SYRUP

125 River St., Toronto.

CANADA MILLS HAMILTON, ONTARIO.

W. G. DUNN & CO.,

Importers and Manufacturers.

21 Mincing Lane, LONDON, E. C. WORKS Croydon, Surrey.

WE would draw the attention of the Trade to our **Mustards**, which are prepared from the finest English Seed, giving the greatest satisfaction. The well-known brand **Dunn's Baking Powder**, "The Cook's Best Friend," has an enormous sale, it never gives trouble. Our **Spices** are perfection, the pure ground White and Black Peppers are the finest in Canada. Samples and Price Lists sent free on application. Our goods can be obtained through the Wholesale Houses, or direct from our Mills in Hamilton. Each package of pure goods is sealed with our guarantee. See Price current.

Grocers' Sundries.

OUR SPECIALTIES.

Choice Bird Seed

AND

WASHING COMPOUND.

CORRESPONDENCE SOLICITED.—All our goods are guaranteed, sell well and give the greatest satisfaction.

BART COTTAM

Wholesale Dealer and Manufacturer of

Grocers' Sundries, ---- LONDON, ONT.

Awarded Gold and Silver Medals 1887 and 1888, also Bronze Medal and Diploma 1889.

The London Brush Factory

61 AND 65 DUNDAS STREET.

MANUFACTURE BRUSHES OF EVERY DESCRIPTION.

MILL AND MACHINE BRUSHES MADE TO ORDER.

FULL STOCK CARPET SWEEPERS

THOS. BRYAN.

LAURENCE GIBB,

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.



BREADMAKER'S YEAST

ALWAYS AHEAD.



BREAD made with this Yeast took first prizes at 132 Township and County Fairs in Ontario in 1887, at such places as Flesherton, Markham, Whitby, etc. Over 10,000 ladies have sent us letters and postal cards to say that it is superior to any yeast ever used by them. It makes the lightest, whitest, sweetest and most wholesome bread, buns, rolls and buckwheat cakes. Directions in each package with full instructions.

TAKE NO OTHER. PRICE 5 CENTS.

How to Sell Goods

Send Ten Cents to the GROCER PUBLISHING CO. for a copy of B. F. Cumming's Prize Essay on "How to Sell Goods."

GROCER PUBLISHING CO.,

6 Wellington St. W., Toronto.

TORONTO SALT WORKS

128 ADELAIDE STREET EAST.

DEALERS IN AND MANUFACTURERS OF

Table, Dairy & Meat Curing Salts.

Silver Medal Industrial Exhibition, 1888.

We handle Canadian Salts only, which from recent Government tests for Dairy and Meat purposes have proved equal, and in most cases superior to the best Imported Salts of any brand.

Orders promptly filled.

Jas. DICKSON & CO.,

26 WEST MARKET STREET.

Provision & Commission Merchants.

Eggs, Butter Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

W. BOULTER & SONS,

PICTON, - - ONT.,

PACKERS OF THE CELEBRATED



LION BRAND

Canned Fruits and Vegetables

Every can has a Lion on the label. This label is a guarantee to the consumer that the quality is first-class. Ask your Grocer for the Lion Brand. Do not take any other.

BAY OF QUINTE CANNING FACTORIES,

Head Office: Picton. **Branch: Demorestville.**

JAMES PARK & SON,

PROVISION MERCHANTS

PORK PACKERS,

AND MANUFACTURERS OF PRESERVED MEATS ETC

SPECIALTY.—Imported English Sheep Casings for the Sausage Trade.

41 to 47 St. Lawrence Market, and 95 Front St. E.

TORONTO - ONT.

DULSE.

150 Barrels Good Dulse

FOR SALE BY

JOHN SEALY, 25 & 26 South Wharf,

ST. JOHN, - N.B.

C. H. CATELLI,

PERTHIUS ST., - MONTREAL,

MANUFACTURER OF

MACCARONI,
VERMICELLI,
FARINA, Etc.

STANWAY & BAYLEY,

TORONTO,

Wholesale Agents for Toronto and West.

Ask your Wholesale Grocer for these Goods.

E. P. Breckenridge, Toledo, Ohio, Pres. Edwin Norton, Chicago, Vice-Pres.

W. C. Breckenridge, Resident Manager.

The Norton Manufacturing Co.,

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit Cans, Lard Pails, Paint Pails and Cans, Baking Powder Cans.

Capacity, fifty thousand fruit cans per day.

Sole Agents in Canada for Norton Bros., "Solder Hemmed" Caps, and Grocers' sample goods, and Haskell's sample cases.

Cor. YORK AND QUEEN Sts.,

HAMILTON, - ONT.

MYRTLE

T. AND B.

CUT AND PLUG

SMOKING TOBACCO.

And "LILY," 10c. Plug.

Manufactured by

GEO. E. TUCKETT & SON

Hamilton, Canada,
And Danville, Virginia.

-PARISIAN-

BLUE!

Is Stronger and More Economical

THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

Established 1874.

W. H. SMITH

Wholesale Produce

Commission Merchant

186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Produce. Consignments solicited. First-class reference.

R. C. MURDOCH & Co.

Commission

—AND—

Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

29 Church St., Toronto.

TELEPHONE 806.

Edwards' Desiccated Soup

Is far the cheapest and Most Nutritious Food obtainable, its force value as a food being three and a half times that of an equal weight of beef.

[Trademark] GRAVINA [Registered]

(Edwards' Gravy Powder)

Gravina is a fine powder, consisting of Extract of Beef of the finest quality, combined with choice garden vegetables. It is easily soluble, and can be quickly cooked, less than five minutes being sufficient to produce an excellent Gravy or Soup. Cook Book free on application.

FREDK. KING & CO., [Ltd.] Sole Manfrs.

(Contractors to Her Majesty's Government)

BELFAST AND LONDON.

Wholesale Depot: 30 St. Sacrament Street, Montreal.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

FINE GOODS OUR SPECIALTY.

MADRE E' HIJO (7 SIZES).

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

VOL. IV. TORONTO AND MONTREAL, APRIL 4, 1890 No. 14

THE QUEEN OF COCOAS.

SCHWEITZER'S COCOATINA

USED BY ALL THE ROYAL HOUSEHOLDS IN ENGLAND & EUROPE

Sole Agent in Canada, THOMAS E. CLATWORTHY, 34 Church Street, Toronto.

McLAREN'S

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

COOK'S FRIEND BAKING POWDER

The Best Grocers Make a Point of Keeping it always in Stock.

CANADA MILLS HAMILTON, ONTARIO.

W. G. DUNN & CO., Importers and Manufacturers.

21 Mincing Lane, LONDON, E. C. WORKS Croydon, Surrey.

WE would draw the attention of the Trade to our **Mustards**, which are prepared from the finest English Seed, giving the greatest satisfaction. The well-known brand **Dunn's Baking Powder**, "The Cook's Best Friend," has an enormous sale, it never gives trouble. Our **Spices** are perfection, the pure ground White and Black Peppers are the finest in Canada. Samples and Price Lists sent free on application. Our goods can be obtained through the Wholesale Houses, or direct from our Mills in Hamilton. Each package of pure goods is sealed with our guarantee. See Price current.

Advertise IN THE "Grocer."

Its Circulation is now larger than any other trade paper in Canada. All the leading merchants and manufacturers use its columns.

H. A. NELSON & SONS

MANUFACTURERS AND Wholesale Dealers —IN— BROOMS AND WHISKS,

Brushes, Woodenware, Baskets, Cordage, Grocers' Sundries

MONTREAL, - TORONTO.

MOTT'S DIAMOND CHOCOLATE JOHN P. MOTT & Co. HALIFAX, N.S. ESTABLISHED 1844

IS THE BEST.

FOR SALE EVERYWHERE.

ASK FOR MOTT'S

M. MASURET & CO.

Wholesale Grocers,

IMPORTERS OF

TEAS, SUGARS, ETC.

94 AND 96 DUNDAS STREET,

LONDON - - - ONT.

Taylor, Scott & Co.

TORONTO.

THE BEST



IS THE CHEAPEST.

Retail Price, 25c.

—:o:—

For sale by all first-class grocers

MUNGO CIGARS, EXCEPTIONALLY FINE.

EL PADRE AND CABLE.

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

ALWAYS ASK FOR

—: THE :—

'John Bull'

BRANDS.

MANUFACTURED BY

BRYANT, GIBSON & CO.



AGENCY FOR—

Mott's Chocolates and Cocoas,
Ganong's Lily Chocolates,
Terry's English Bottled Confectionery,
Negre's French Crystallized Fruits.

The Cowan Cocoa & Chocolate Co. Limited

OF TORONTO,

Manufacturers of

Cocoas and Chocolates.

Hygienic, Iceland Moss, Cocoa Essence, Soluble, Queen's Dessert, Mexican, Sweet Caracas Vanilla, Royal Navy Chocolate, Creams, Coffees and

Confectioners' Chocolates, Icing, and Powdered Sugars.



TO SUBSCRIBERS!

Those wishing to keep their copies of THE GROCER in good condition, and have them on hand for reference, should use a Binder. We can send by mail A STRONG PLAIN BINDER for 75c., postage prepaid.

These Binders have been made expressly for THE GROCER, and are of the best manufacture. The papers can be placed in the Binder week by week, thus keeping the file complete. Address—

THE CANADIAN GROCER,
6 Wellington St. W., Toronto.

Needham's Polishing Paste.

USED BY HER MAJESTY'S SERVANTS

Gold Medals and Diplomas of Merit at all Exhibitions.

"The Favorite."

Dazzling Mirror Finish

Sold Everywhere in 5c, 10c, 15c, 20c & 25c Tins

The reputation of nearly a century as the most reliable preparation for Cleaning and Brilliantly Polishing BRASS, COPPER, TIN, BRITANNIA METAL, PLATINOID, etc.

Inventors and Sole Manufacturers, JOSEPH PICKERING & SONS, Sheffield.

Pickering's Furniture Polish, Plate Powder, Knife Powder, Brunswick Black, Razor Paste, Metal Polishing Pomade (Red), Ye Olde Oak Furnishing Paste.

T. E. CLATWORTHY, Sole Agt. in Canada, 34 Church St. Toronto.

EMBRO OATMEAL MILLS.

—:o:—

D. R. ROSS, - - EMBRO, ONT.

—:o:—

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders.

IMPERIAL

CREAM TRADE MARK TARTAR

BAKING POWDER

PUREST, STRONGEST, BEST,

CONTAINS NO

Alum, Ammonia, Lime, Phosphates,

OR ANY INJURIOUS SUBSTANCE.

E. W. GILLETT, TORONTO, ONT. CHICAGO, ILL.

MANUFACTURER OF

THE CELEBRATED ROYAL YEAST CAKES



IMPOSSIBLE!

So say Doctors, to say too much in favour of St. Leon Water. It puts down Bright's Disease and Diabetes, as water quenches fire. Cures Indigestion, Dyspepsia, Rheumatism, etc., completely if drank freely and rubbed in the skin.

ST. LEON

Mineral Water Company,

101½ KING STREET W., - - TORONTO.

Business! Business!

QUEEN CITY BUSINESS COLLEGE,

Cor. KING and CHURCH Sts., Toronto,

Is the best and cheapest place to educate your sons and daughters. Thorough practical Business, Shorthand or English Education imparted in shortest possible time by our method of "Individual Instruction." Catalogue mailed free on application.

A. HAAZ. C. DE CARTERET.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider

VINEGARS.

74 Bagot Street, - Kingston, Ont

DAY AND MARTIN'S English BLACKING

LIQUID AND PASTE

IN ALL GRADES,

The Best in the World.

CHAS. GYDE, Agent, MONTREAL.

ORDER A CASE OF

OCEAN WAVE BAKING POWDER

From your Wholesale Grocer.

Sells itself after One Trial. Prices Current

THE CANADIAN GROCER & GENERAL STOREKEEPER.

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

THE GROCER PUBLISHING CO. (LTD.)
J. B. McLEAN. SEC.-TREAS.

115 ST. FRANCOIS XAVIER STREET, MONTREAL.

6 WELLINGTON STREET WEST, TORONTO.

Vol. IV. TORONTO AND MONTREAL, APRIL 4, 1890. No. 14

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

OUR MONTREAL OFFICE.

Our Montreal Office is located at 115 St. Francois Xavier St. Our representative, Mr. Hugh C. McLean, will be pleased to have subscribers and advertisers call upon him there. He will also pay special attention to gathering business items and attending generally to the interests of this paper.

CASH DISCOUNT vs. CLERKS' BONUS.

MR. EDITOR,—Heck's column in last week's issue gave a very good hint in regard to clerks' percentage or yearly bonus, but while it may be in the power of a clerk to influence cash receipts on sales I think there is a greater influence that can be brought to bear to effect more cash sales. For instance, you take any good business house. It has a certain amount of cash and credit sales larger on some days than others. Now, Mrs. A. and Mrs. B. and others are all in the store at the same time. Mrs. B. gives a long order, and it is charged in her book, and foots up $10. Mrs. C. wants and has put up the same articles, which amount to the same total. She opens her pocket book and pays $10 for her goods. Now, if the clerk had orders to subtract 20, 30, or even 40c. from her bill, that lady would always pay cash and tell others, that would only be too glad to pay cash and get the percentage that cash brought. But if Mrs. C. has to pay just the same amount as Mrs. B., there certainly is no advantage in paying cash, and I would like to hear of some retail or wholesale merchants that do not lose on an average each year two and perhaps four per cent. on their credit sales. They certainly lose some percentage. Now, why should the cash customer have to stand this? There is no reason, and every person, no matter how small the purchase, should have the same proportion of discount for ready money as the merchant sustains in loss on credit customers. When merchants commence to recognize the cash customer in this way it will do more to encourage cash purchases than any one thing that can be done.

Yours,
TRAVELLER.

The method recommended by "Traveller" has often before been thought of and referred to, but so clear a demonstration of its efficacy has not often been made outside of practice. "Traveller" lays hold of another suggestion to increase sales, and by means of it as a contrasted idea brings out the merits of the more familiar but neglected method, of promoting business by extending custom. We are apt to forget that a price which is satisfactory to the dealer as an equivalent for the value of the goods and the interest on that value for an indefinite time is more than the present worth of the goods. In other words what is overlooked is this: A purchase that aggregates, say $10, is worth $10 either now or in future time, say eight months. If its value is $10 now, then it should be more than that in eigh. months. If its value is $10 in eight months then it should be less than that now. The difference in either case is eight months' interest on the present worth of the purchase. Now it is a very well-known fact that interest is not charged to the credit buyer until at least he has overrun the paying limit, which is usually all the way from any time to the next fall. It is also known that at the same prices which the credit buyer pays at the end of some time not greater than a year after buying, the cash man pays for his goods at once, receiving no discount. That is, he pays the future worth of the goods, the value of them in six, seven, eight, etc., months, thus making up the interest for the credit buyer, to whom no interest is charged. Or if we suppose the price levied on everybody takes in interest, then it is collected from cash buyers, of whom no interest is due the merchant.

It is right, therefore, that the buyer should get more for ready money than for credit representing ready money. It is open for the trader to have a radical price, from which he shall deduct for cash, or to which he shall add for time. Viewed from the honesty standpoint one way is as good as the other. Viewed from the standpoint of business policy the discount for money down is far the better way of adjusting the matter, ahead of the interest plan. The more immediate and personal the effect, the better is its service. Also the more agreeable the effect the better it is for the trader. Interest charged at the end of a given time causes discontent and does not draw a man's trade. Discount reduced at the time of purchase, in the presence of the purchaser, makes the customer feel pleased and induces him or her to come back. The thing done gracefully is productive of the best returns. To announce that you do this thing leads to the expectation of it, and takes from it its chief strength of a personal attention, therefore, it is better done in practice than done upon specific profession

GREEN FRUIT PACKAGES.

In answer to a Brantford correspondent we publish the standard contents of the principal green fruit packages. Valencia oranges are usually sold in boxes of 420, that is 35 dozen. There are large boxes of them containing 60 dozen, but they are not often brought to our market. All Florida, California and Washington Territory oranges are sold in boxes of which there are four different sizes, viz., the smallest holding 128, the next 150, the third 176, and the largest 200. These in fact are the capacities of all boxes shipped on this continent, and the dealer can get any of the four sizes in any class of oranges that are of American growth. Jamaica oranges are sold in standard barrels, of which the only requirement is that they shall be full. Lemons, both Palermo and Messina, are sold in boxes supposed to be of the same dimensions. The larger the lemons, therefore, the fewer will the standard box contain. It is a rule that when packed with fine lemons the box holds 300, and when filled with smaller lemons it holds 360. The box of 300's or fancy lemons is always a dearer package than that of the 360's. Bananas are sold in bunches, now classed as firsts and seconds, which system of division

is applied to both yellows and reds. Sweet potatoes are sold by the barrel, pine apples by the dozen. Grape fruit is sold in packages of 80 to 96. Malaga grapes are sold in barrels.

THE COLLECTION LAW.

To the Editor Canadian Grocer.

Dear Sir,—In my last letter I tried to show the benefits to retailers of a change in the collection laws of Ontario. The benefits to wholesale houses would be far more, as is clearly shown in The Grocer of March 14th, by your statement of H. A. Collins' settlement with his creditors. The loss to Mr. H. A. Collins has been considerable, but the wholesale houses have lost very heavily. Your statement shows Mr. Collins to have $10,000 of bad debts. Allowing $2,000 for parties leaving the country, and $8,000 for slow payers still residing in Canada, I feel satisfied that under a new Act with a 10 per cent clause every dollar of the $8,000 could be collected in five years. These figures of Mr. H. A. Collins' case show that I underestimated the amount each merchant would gain by a change in the judgment summons law when I said $500 each. I feel quite sure that two-thirds of the bankruptcies would disappear by a change in the Act. Money lenders would buy up lots of those claims at nearly their face value, and thereby furnish the means to pull through the crisis such men as Mr. Collins. When you meet some of those dead-beats they hang their heads as if they had robbed a till. After a few years of the proposed Act they would hold their heads up as honest men do. Instead of the next generation being trained to beat and live like parasites upon the social system they would be trained to be honest men. Pope has said "an honest man is the noblest work of God." He should certainly hold the second place in that work. Let our legislators come to the rescue of the present and the coming generation and enact a compulsory saving bank measure that will lift the improvident, the drunkard, and the deadbeat out of the old rut.

The blessings to the workingman that would follow a change would be incalculable.

Yours,

Country Merchant.

In illustration of the benefits to retailers of an improved law for the recovery of debts, our correspondent refers to the loss through bad debts to Mr. H. A. Collins. The case of that dealer, however, is instructive not so much to law-makers as to business men. Mr. Collins' huge list of bad debts was not the fault of a defective law nearly so much as, first, of an indiscriminating allowance of credit to his customers, and second, of almost utter indifference to the business duty of notifying debtors. Plenty of those accounts were good if they had been looked after, but not a few people whose names were on the books had never been offered a statement. Such neglect as this no collection law can provide against. No matter how much protection law affords it can never guarantee all candidates for credit to be secure or to be industrious. They may be living on the means or industry of somebody else. Nor can the law arm a dealer with what nature has withheld from him or habit has deprived him of; that is to say, law cannot make him distinguish the irresponsible or worthless would-be debtors from the producing class. Debts are bad, therefore, either because the dealer is to blame or because the law is. The dealer's fault may be either the conceding of credit that is unsupported by industry, means or other basis of legal responsibility, or it may be dilatory collecting. Both these faults are fruitful sources of loss, and a fair proportion of the aggregate bad debts in the country's trade must be assigned to them. This is not said to diminish in any way the widespread sense of the inadequacy of our collecting laws to collect. It is said for the benefit of such traders—of whom our correspondent is not one—as are disposed to lay blame anywhere that takes it from their own door. Let credit be given on a sound basis, let the redemption of it be insisted upon, and then the attempts of men like "Country Merchant" to get the law set right will receive readier legislative attention. So long as the Attorney-General can point to business methods that are plainly very fertile of bad debts, the efforts of sincere clear-headed men will not avail to have removed that cause which incontrovertibly lies in the law.

"Country Merchant" has pointed out with his usual clearness good effects that would flow to wholesalers and retailers from the adoption of the ten per cent. assessment system. His scheme should be examined by men in business, and their opinions of it forwarded for presentation through these columns to the trade of the country. The matter is a most important one, and the present proposal for the amelioration of it has the advantages of apparent efficiency and undoubted simplicity. Reform can be helped along only by the co-operation of those for whose interest reform is sought.

DRUM TAPS.

Drum Taps is the latest of Mr. Wm. H. Maher's books, and like its predecessors from the same pen—"On the Road to Riches," "A man of Samples," etc.,—is woven out of the writer's experiences as a travelling salesman. The subject matter is the record of a three weeks' trial trip, which in this particular year will be apt to read like the story of a triumphal progress. The unbroken series of successes and the liberal aggregate of them at the close of the trip, are likely to have an encouraging effect upon youthful travellers who read Drum Taps. If they have, the book will have served a most useful purpose. There is nothing in it of that levity of manner which is so senselessly thought to be fitting to any recital that has to do with a travelling salesman's experiences. The book treats the genus rather as a class of able men, who have problems to solve and ends to reach that callow or shallow men are unfit to be tasked with. There is a digest of practical wisdom which the writer has gleaned from his contact with the sort of life he writes of, that is learnt by most travellers but often not early enough. The lightning salesmen who cut prices and demoralize trade; the salesmen whose arts of persuasion are recruited at the saloon; the men whose specialty is their knowledge of loose characters; the flirtation fellows; are stamped with the disapproval of common sense and are pronounced swift failures. The book is readable and we believe it will be serviceable.

THE LATE MR. WENGER.

The information from which we wrote the few facts that appeared in our last issue relative to the life of the late Mr. Isaac Wenger, we have discovered to be faulty and confused with the life of another old gentleman lately deceased in Ayton. A more circumstantial and absolutely correct sketch of his useful life we now think it fitting to give:

Isaac Wenger was born in Lancaster Co., Penn., U.S., in 1812, and died at Ayton, March 6, 1890, thus being 78 years 16 days old. His ancestors for many generations before him lived in Pennsylvania. At the early age of 13 years, when his widowed mother and a large family of children moved to Waterloo Co., Ont., he was thrown upon his own exertions to gain his living among strangers. Bravely heeding the counsels of his pious mother, he avoided the allurements and temptations in his youth which would lead him astray, and with much self denial and frugality he finally acquired a small property. Nearly forty years ago he started in business in a small way in Elmira, Waterloo Co., Ont., where he resided for twenty-three years, until nearly sixteen years ago he came to Ayton. Elmira largely owes its reputation as being one of the best business villages in Ontario to his foresight and energy. Though he was not one of the richest, yet he left his family in comfortable circumstances, which is more than a credit to him. With health broken down by hard work and exposure, at the early age of 18, without any one to assist him with money or backing, and with the benefit of only three months' schooling, he determined that some day he would have a small property which he could call his own. The prosperity of Ayton, too, is largely owing to his business energy and foresight. In connection with his retail store he owned and operated the Ayton roller flour mills, which grinds from 600 to 700 bushels of wheat a day. About ten years ago he concluded that it would be to the interests of farmers in vicinity as well as of his retail business, that a creamery should be established. With him to decide was to act, and the creamery was established.

The object of business is to make profitable sales.



A SLEIGHING PARTY.

In a recent issue we inserted an article npon the uses of associations among the retail grocers of the various towns and cities of the country. We stated as one of the effects of associations, the breaking down of the reserve which frequently exists among men engaged in the same line of business. This effect was amply illustrated the other night when members of the Toronto Retail Grocers' Association were engaged in making "Rome howl," by means of a pair of bobs drawn by a noble steed belonging to Bob Barron. They had attended a committee meetng, it is said, and took this means of reaching their homes in the various parts of the city. Here was President Mills silent and thoughtful. Behind him sat ex-President Berwick. Next came the Vice, Bro. Gibson, his colossal form entirely covering up the Secretary, who was hugging his minute book like grim death. Next came a noble baron whose fat sides were fairly shaking with merriment, while in front and rear were two embryo grocers. City streets, however, are not suitable for this kind of fun and the consequences were that several times, in the course of their journey, they were strewed along the roadway in the snow. But, amid shouts of laughter they were up and off again until each was safely landed at his own door. Talk about breaking down reserve. We question if any reserve was left among that party to break down. A few years ago these grocers would hardly look at one another, but they have met in Association and find there is much to attract them and keep them together. The GROCER feels hurt that he was not of that party.

SALT THAT WILL SIFT.

In the transition from a moist to a dry state of the atmosphere table salt invariably becomes fixed in a cast of the vessel that holds it. Shaking will not disturb it. Often a blow, strong enough to break the stout glass receptacle, will not overcome the stubborn cohesion. Several devices have been resorted to to obviate the annoyance that this property of salt causes at every table. One plan has been to run a spiral wire down the caster to loosen up the salt. This has not been satisfactory, and little open salt cellars have been fallen back upon, but the lumpy nature of their contents is not what the good housekeeper likes. The final solution of the difficulty has at last been reached, however, by the Toronto Salt Co. They have just completed a course of experiments whereby they have learnt to prepare salt that will not cake. They have tried it in all temperatures and atmospheric pressures that it will be subjected to in actual use, and it preserves the free action of its particles throughout. It would be good material for the shifting element in a sand glass, and it would not be necessary for the glass to be air-tight. The name of this new salt is the "Acme." It is put up in card packages, neatly labelled and containing 3 pounds, a dozen packages going to a case. It is of interest to the trade to know of this important discovery.

The soap manufacturers are said to be in arms on the duty of 20 per cent. which has been placed on silicate of soda in liquid form, which enters largely into the composition of soap, and which was formerly on the free list. It is asserted that it is not a Canadian product, and that this impost will make it difficult for Canadian manufacturers to meet foreign rivals in the outside markets. One Toronto firm exports largely to South America and Australia.

THE TARIFF CHANGES.

That there are "many men of many minds" was fully exemplified on 'Change last week. It was a very animated gathering that assembled, and the revision of the tariff was a very interesting topic to the group of flour, grain and provision men who were discussing it. On the whole, although an apparent want of unanimity was shown, it is very likely, if the inner thoughts of all were known, and considering the fault-finding peculiarities of human nature, and taking one branch with another, that the changes are equitable to the mercantile community as a whole.

In reply to many inquiries we give below some of the series and names of types. The names refer entirely to the size and not the design of the letter.

Pearl—5 Point
Agate—5½ Point
Nonpareil—6 Point
Minion—7 Point
Brevier—8 Point
Bourgeois—9 Point
Long Primer—10 Point
Small Pica—11 Point
Pica—12 Point
English—14 Point
Great Primer—18 Point
D. S. Pica—22 Pt

A point is the standard basis of type measurement. Seventy-two points make one inch. By referring to the tables of types above, it will be easy to estimate the number of lines of any given size of type to the inch. For instance, Pica type is twelve points high, and measures six lines per inch; Nonpareil type is six points high, and measures twelve lines per inch.

Mr. Adam Isbister of Petrolea, whose firm at that place and Port Arthur was in business difficulty, died on Saturday last, of blood-poisoning, resulting from a carbuncle in the neck, which first developed a fortnight ago. His brothers, James, of Ottawa, and Malcolm, of Port Arthur, were at his bedside.

After failing as a general storekeeper at West Lorne, Elgin County, W. J. Ward moved his stock to Niagara Falls and commenced in his wife's name. The general stock was replaced by boots and shoes, which, however, has turned out to be no better medium for future building, and she has assigned.

Restore goods to their proper places as soon after using as possible.

Soap and water are cheap, but soil on goods is expensive.

A customer secured is a promise of greater salary in time.

VIOLATIONS OF THE CANNED GOODS LAW.

For a good while past, the Canners' and Packers' Association have been aware that their rights were being infringed upon by parties who have been selling canned goods of an inferior quality, the tins not possessing the proper labels required by law. It is quite probable that a good many dealers, both legitimate and otherwise, are ignorant of the fact that an Act of Parliament compels all packing companies to have the name of the firm and place of business printed on the label of each can. When the article is corn the word "soaked" is also held to be marked diagonally across the tin, so as to assure the purchaser that the article in question is up to the requirements exacted by law. It seems that several firms throughout the Dominion have been flooding the markets with certain canned goods at 86 cents per dozen, while the same kind of goods properly put up are quoted at $1.20 per dozen. Detective Howie, being employed by the Association, has made several purchases, embracing these suspected goods, and has created no little surprise in Montreal, by putting the matter into the hands of Messrs. Greenshields, Guerin & Greenshields. One of the Montreal dealers in question came to Mr. Greenshields' office, where he was informed that it would be necessary to withdraw all these goods from the market as soon as possible, and guarantee to the Association that the firm will not engage in the business again. Their Montreal representative has promised to comply with the request of the Association, and will likewise pay all expenses incurred up to the present time. The firm also sent the following communication to the secretary of the Canners' and Packers' Association:—

MONTREAL, March 17.

To W. H. Ferguson, Esq., Secretary-Treasurer of the Packing Association.

DEAR SIR,—We beg to state that all the canned goods which we have sold and shipped not bearing the names of the packers who prepared the same and the label required by law, chapter 105, Revised Statutes of Canada, have been recalled by our firm, and we have taken steps to have them withdrawn from sale with the least possible delay. Any of the packages which were handled by us which were not in conformity with the law requiring them to be stamped with the names of the packers, were so handled by us without any knowledge on our part of any infraction of any existing law, and you can rest assured that in the future we shall take good care that no packages of any provisions shall pass through our hands without bearing the requirements of the statute.

Yours truly,
D. MASSON & CO.

As it had been made pretty plain that this firm had not been wilful transgressors, the authorities have not considered it well to act too severely in the matter; consequently a representative of the firm in question came before Judge Dugas and pleaded guilty on a single can, and a nominal fine was imposed.

A FRIEND OF ASSOCIATION.

LONDON, Ont., March 29th, 1890.

Editor CANADIAN GROCER.

DEAR SIR,—What the retail grocers of London are very much in need of to-day, is an association of some kind for mutual protection. They have been at the mercy of the dead beat fraternity too long. I believe that thousands of dollars are lost every year through these pests of society, who are to be found in every community doing their dirty work and leaving the merchant with no redress. Notwithstanding all this, it seems impossible to get up an organization such as they have in Toronto and other places, doing, I believe, a good work. The trouble appears to be that no one will take hold of this matter. Knowing the influence that the GROCER exerts over its many readers, I thought I would give you these few facts, asking your aid in shaking up the dry bones, and putting life where it really belongs and where it will accomplish a great amount of good. With faith for the future, I am,

Yours, etc.,
MERCHANT.

As far as we can see the writer would be one to make a start towards listing dead beats. The Toronto Association are making a success of such a list, which they publish monthly to members only The merchants hand the lists to the secretary when he calls, and after said lists have been gathered they are placed in alphabetical order and mailed to each member. No grocer's name appears, so that no feeling of business jealousy creeps upon the work. Now, "Merchant," go in and win. Information as to details can easily be had from us, or the secretary of the Toronto Retail Grocers' Association.

IMPROVISED COMBINATION HEATERS.

Mr. John Robinson, grocer, Grand Valley, is evidently a man of resources. In his store he has one of Chown & Cunningham's large box stoves, made expressly for stores, schools, hotels, etc. The capabilities of this stove to radiate heat Mr. Robinson undertook to develop and systematize, with the object of diffusing superfluous heat through other rooms of his building. At the bottom of the back end of stove he introduced two one-inch iron pipes, the pipes being separated by almost the whole width the of stove, so as to bring them against the side walls. These pipes ran the whole length of the stove and then were bent into repeated folds of the same length, until they reached the top. Then they were brought out at a central opening, joined and conducted upstairs. Also, upstairs was placed a little reservoir of water which kept the pipes full, and which was readily boiled in the longitudinal coils in the stove. The heat, conducted through the water of the whole length of pipe, was sufficient to keep the upper story as warm as was desired. But Mr. Robinson's economy of caloric did not stop here. He fixed two drums lengthwise and sidewise of the stove, and had them made with air ventilating tubes. These he connected with a cold air channel from the outside. Thus he made a combination heater of the box stove, using the hot air system above stairs and the cold air system below.

The firm that made the stove has been thinking seriously of elaborating Mr. Robinson's application of combination to the box stove. Since the stove is very heavy and capable of standing nearly any strain of fuel consumption, it has been thought of as a good idea to take out the side panels and replace them with water compartments, to which pipes need be attached merely from the outside, thus reducing the cost. If the fire had to be allowed to go out, a faucet could be placed below after a winter's night, turned open when the fire started and as the ice melted the water could be set free and remove the danger of bursting.

In our notice last week of Messrs. F. F. Dalley & Co's. easel card the word "consciousness" was misprinted "conscience." In referring to the matter we take opportunity to add to the notice, that one of these handsome pictures will be given with every three dozen cases of Spanish Blacking that the firm sells.

Hon. C. H. Tupper proposes to amend his fisheries bill by inserting provisions making it a misdemeanor to kill seals, porpoises, whales or fish of any kind by means of rockets, explosive materials or explosive instruments, or to allow chemical substances, drugs, poisonous matter, dead or decayed fish, as well as sawdust or mill rubbish, to enter streams frequented by fish.

A deputation of Montreal liquor importers, consisting of Messrs. C. P. Herbert, J. Masson, Chas. Chaput, J. B. Townsend, W. R. Windham, Ald. Farrell, E. Mathieu and others, accompanied by Mr. Curran and Mr. Brown, M.P.'s, interviewed the Ministers of Customs and Finance on Monday, in reference to the tariff. The deputation pointed out that the ordinary case of spirits contained 12 bottles of spirits in bulk, a quantity not exceeding 2 gallons, whereas they were to be charged duty on three gallons. They also urged that as the importers had to pay duty on proof, and higher on over proof spirits, they should correspondingly pay reduced duty on under proof. They also urged that the duty on ginger wine was too high. The Ministers were evidently impressed with the representations of the delegation, and promised to give them due consideration.

Work can always be found in a store without double-million microscope



Joseph Seeton, of Seeton & Mitchell, wholesale grocers, Halifax, is seriously ill of pneumonia.

Large quantities of potatoes are being shipped from Belleville to the Montreal market.

Mr. John Hannah, of Seaforth, will run four creameries during the coming season—Seaforth, Londesboro', Goderich and Kirkton.

Mr. P. Levy has leased the store on Dundas street, London, formerly occupied by Elliott Bros., grocers and liquor dealers, and will take possession in a few days.

Two tough looking characters were arrested in this city a few days ago on the charge of breaking into J. H. Jobbitt's general store, Claremont.

Mr. John Kennedy opens out a grocery store in Ripley this week. He intends running a wool trade in connection with the regular business.

Mr. J. A. C. Anderson, for many years a prominent business man of Ridgetown, will shortly remove to Toronto to reside permanently.

Mr. M. Webster, Sheldon, Ont., was in the city buying goods last week. Though he is well up in years he is still as young as ever in his business ideas.

The following quotation is on the wall of one of our subscribers at Collingwood.

"Love not sleep, lest thow come to poverty
Open thine eyes and thow shalt be satisfied.

A series of burglaries in Oakville, took in the grocery stores of Mr. Joyce and Mr. Howe. The thieves were discovered to be a gang of boys, of whom three were committed to jail.

W. B. Young, the Forest egg packer, has purchased the Hay & Harriston mill property on Ann street, in that village, and is getting the stone on the ground for a new foundation to be put under the building.

The Windsor Board of Trade met Tuesday afternoon and framed a resolution which they propose sending to the Dominion Parliament. It asks that regulations regarding the growth of tobacco be changed.

The Committee of Ways and Means in charge of the bill for revising the American tariff, have reconsidered their recommendation to place a duty on hides. They will be free as heretofore.

The foundation stone of Messrs. G. E. Tuckett & Son's new tobacco factory in Hamilton on Oxford street was laid on Saturday afternoon. The new building is going to be a very large one.

The Grangers according to the statement of their manager, have lost $1,500 per year in the Kincardine salt works, purchased by them a few years ago. For five years the property is to be assessed at $4,000.

The wife of Mr. A. Lamont, a leading Chatham pork packer, died after a very short illness. The rupture of a blood vessel in the brain induced paralysis and caused speedy death in her 52nd year.

Mr. T. J. Ward, of J. P. Mott & Co., Halifax, who has taken Mr. Allison's place on the road, has just completed his western trip which was a most successful one. Mr. Allison will in future look after business at headquarters.

At a recent meeting of the Toronto City Council, it was decided to instruct the city solicitor to prepare a by-law to put a stop to bell ringing, drum beating, dodger distributing on the streets as methods of advertising, as such practices are annoyances to the public.

A local Business Men's Association has been formed at Minnedosa, as one of the fruits of the recent convention at Winnipeg. The officers are G. A. Hogarth, President; H. S. Taylor, Secretary; J. S. Greig, J. K. Patton, R. McLenaghen, and P. J. McDermott, Executive Committee.

The movement about tobacco raising in Essex County, which originated with P. Beneteau, the owner of the Globe tobacco works, Windsor, is likely to cause considerable discussion, and the attention of the Government has been called to the matter. Essex may soon be growing hundreds of acres of the weed.

A new firm has opened out in the pork business in the south-west corner of the Covent Garden Market, London, where Messrs. Hutchinson & Tripp, having purchased the business of Mr. G. Park, are prepared to supply the citizens of London with the choicest descriptions of pork, hams, lard, etc.

A deputation of importers of liquor in cases interviewed the Minister of Customs on the question of the estimated quantities in cases liable to duty, the new law placing the quantity at three gallons, while the importers contend that it should be only two. They also want an allowance for brandy imported under proof.

Mr. L. E. Kinton, one of the earliest business men of Huntsville, died a few days ago Through perseverance he worked up a prosperous business. For the last eight or ten years he kept the Huntsville post office. He was the first reeve of Huntsville when it became an incorporated village, and would, without doubt, be holding that office until his death had not his failing health compelled him to resign.

By the resignation of Capt. G. Maurice Furnival, of J. W. Lang & Co's., the 12th York loses one of their best officers. Capt. Furnival was deservedly popular with both officers and men, and every effort was made to retain his services in the regiment, but, sorry as he is to leave it, he finds the time demanded of him in his extensive business necessitates his doing so. Capt. Furnival retires retaining his rank.

The Grocers' and Bakers' Association, of Guelph, held their annual meeting one evening last week. A large number of members were present. The reports of the secretary and treasurer were presented, and both these officers were complimented upon the excellence of their reports. The aims of the association were fully discussed, after which the following officers were elected for the current year: President J. E. McElderry; vice-president, Robert Mitchell; secretary, Henry Loch; treasurer, Robert Barber.

The funeral of the late William McMurtry, who carried on business in Bowmanville longer than any other man now living, took place last week, and was attended by people from all parts of the county. The pall-bearers were his four sons—Samuel A. McMurtry, for many years manager of the Ontario Bank, Lindsay, now of Montreal; W. J. McMurtry, of Toronto; John and Herbert McMurtry, merchants, Bowmanville—and two sons-in-law, Messrs. J. F. Eby, of Eby, Blain & Co., and W. G. Perry, of Toronto. Deceased established a general store in Bowmanville in 1840, and carried it on till three years ago, when his son John assumed control of it.

An Orillia despatch says:—Some time ago Messrs. P. W. Bell & Co., of Collingwood, bought the stock-in-trade of Messrs. F. Kean, Son & Co., of this place, leased the premises, and proceeded to make a sacrifice sale by retail of the stock. The business had not been running very long when fire rather mysteriously broke out in the cellar, but it was extinguished without much damage being done. A couple of months ago a fire again broke out—during the absence of Mr. P. W. Bell in Toronto—and the stock and



Home Made

Marmalade

JAMS, JELLIES

PACKED BY

Alexander Cairns, Paisley, Scotland

BLAIKLOCK BROS, Agents,
17 Common St., MONTREAL.

These goods are guaranteed to be of the very finest quality, and are specially supplied to Her Majesty The Queen. To be obtained from all first-class grocers.

TORONTO AGENTS:—Steel, Hayter & Co

SUNLIGHT LARGEST SALE IN THE WORLD SOAP

Winner of THREE GOLD MEDALS in 1889---Paris, France, Ghent, Belgium, and Ottawa, Canada.

The Wide-Awake Grocer, even if he gets a smaller profit out of SUNLIGHT Soap than he does out of Inferior Soaps, recognizes the fact that the increased volume of business done by reason of keeping the BEST article, more than compensates for the smaller profit. The aim of every Grocer should be, to earn a reputation for selling THE BEST.

CANADIAN HEAD OFFICE:
77 ST. JAMES STREET, MONTREAL.

Ontario District Agent:
WALTER STARK, 62 Front Street East, Toronto.

building were pretty badly damaged. The damaged stock was bought by Mr. Charles Nelson (who had been Mr. Bell's chief man of business), and was removed to another building, and selling off proceeded at a bigger sacrifice than ever, until all was sold, when Mr. Nelson left town for Toronto, going into business in that city. On Monday last Mr. P. W. Bell was arrested at the instance of his Toronto creditors, on the charge of having sold his damaged stock to Nelson with intent to defraud his creditors, and this afternoon his preliminary examination is going on here. Further sensation in connection with this case is caused by the arrest in Toronto yesterday of Charles Nelson on a charge of arson, and he is now in the lock-up here to come up for examination to-morrow. Mr. Samuel Abbott, barber, of Orillia, who was associated with Nelson in the purchase of the damaged stock, is also in the lock-up pending examination as an accomplice.

He who is steadily a source of profit to his employers in the selling of merchandise must be accounted a first class salesman.

Every line of goods embodies a history and a science worth years of study to understand.

Master the whole business and the way to fortune has been mapped out.

HECK'S COLUMN.

"Duty on hen fruit five cents," said a grocer to me this week. "How do they expect we are going to exist. The United States not only want our fish but are now independent of our shells. I've made up my mind to buy in live chickens this summer, if the duty is put on, and take them over the river and there let 'em lay, where I can reap my profit without duty."

I would not have said anything about the little affair that happened on the train the other day, a few of us, being done up for twenty-five cents, had I not met the "doer-up" this week. Some ten or twelve of us were in the smoker on the train running from Toronto to Owen Sound. When we got to Cardwell Junction, the train stopped and an old man got on board and took his place in the seat opposite me. It took him some time to find the half-dozen tickets that he had in his pocket when the conductor came around. He was bound for Harriston, and had tickets to Harriston, over G, T. R. In place of going to Hamilton and taking the G. T. R. on to Harriston, he having came from some town back of Muskoka Lakes, he had changed at the Junction, on the C.P.R. The conductor explained such to him, and asked the fare, fifty-five cents, to Orangeville, over the C.P.R. The old fellow showed a dollar, got his change, the conductor passed on and the old man began to cry. It was his last dollar in the world; he had again to pay from Orangeville to Harriston, and with but 45c. left, how was he to do it? It touched our pocket to see this. The hat was passed around and more than double the fare collected for the old man. He thanked us from the bottom of his boots upward, and we all felt that we had done one good turn in our lives. At Orangeville he changed cars, and I lost his shadow until to-day. He was staying at a small hotel in the same village that I happened off at. He had been there two days selling county rights of a patent fence. When he saw me he started for the door, but I was there ahead of him, and soon had my twenty-five cents back. The landlord said he had loads of money, and after paying his reckoning out of a large roll of bills he disappeared down a side line, and I haven't met him since. If he stops at your town let me know.

HECK.

Rivalry, open, fair, good natured and enterprising, is the life of business.

EDWARD ADAMS & CO.
ESTABLISHED 1846.
Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,
Tobaccos, Wines and Spirits
96 & 97 Dundas St., London, Ont.

Eby, Blain & Co.
DIRECT IMPORTERS
—OF—
Teas, Coffees,
Sugars, Spices
—AND—
MEDITERRANEAN PRODUCTS.
CORNER FRONT AND SCOTT STS., TORONTO.

The Badgerow-Falconer
Bonded Vinegar Manufacturing Company
Highest Medal Award Toronto Exhibition.
Telephone 1261 69 & 81 Jarvis St., Toronto.

T. KINNEAR & CO.
Wholesale Grocers, Importers of
TEAS,
SUGARS,
ETC.
47 Front St. East,
TORONTO, ONT.

DAVIDSON & HAY
Wholesale Grocers,
36 Yonge Street,
TORONTO, ONT.

FULL LINES OF
CANNED GOODS
INCLUDING THE
"Lynx" Brand of Salmon and
"Clover Leaf" Lobsters.
Teas, Sugars, Syrups, and general Groceries
Sloan & Crowther
59, 61 and 63 Front St. East,
TORONTO.

H. P. ECKARDT AND CO
IMPORTERS
--: AND :--
Wholesale Grocers.
3 FRONT ST. EAST, TORONTO

FAILURE OF ISBESTER BRO'S.

Five years ago Adam Isbester & Co., the well known Petrolia grocery, hardware, and liquor merchants, established branches at Port Arthur and Sault Ste. Marie. The Petrolia business has since that time been conducted by Adam Isbester, and the Northwest houses have been in charge of Malcolm, the junior member of the firm. It was generally supposed that a third brother, James, the well-known Ottawa contractor, who is now building the Cape Breton Railway for the Government, was also a member of the firm, but he was, it is now alleged, only interested to the extent of $20,000 which he loaned to the firm. The failure of Isbester & Co., is now announced, with liabilities of over $100,000. Those of the Port Arthur Branch alone are $78,000. As an offset there is $5,000 worth of stock, and about $20,000 book debts. The liabilities of the Petrolia firm are $36,000, but the assets are claimed to be $48,000, the assignment of this branch having been precipitated by the Port Arthur failure. A meeting of creditors will be held in Toronto this week, when an offer of 70 to 80c. on the dollar is expected to be made. Nearly all the Toronto wholesale grocery and hardware houses are creditors, although none will lose heavily, it is said. Mr. James Isbester is understood to have a large claim for extras against the Dominion Government in connection with the Cape Breton Railway and the bridge across the Grand Narrows, which, if disallowed, would make his contract an unprofitable one. As for his brothers, Mr. James Isbester claims that all the interest he ever had in their business was to advance them considerable sums of money.—Sarnia Observer.

PRICES OF SUGAR.

The following are the wholesale prices of sugar and the prices which retailers should get at the time of going to press :—

	WHOLESALE.	RETAIL.
Granulated, 1 to 15 bbls.....	7⅛c.	8c.
" 15 bbls and over..	7	
Paris lumps, boxes.	7⅝	8¼
Extra ground, bbls	8	9
" " boxes and less than bbls.....	8¼	
Powdered H., bbls.....	7¼	8 to 8½
" less than bbls..	7½	

The Inland Revenue Department has recently issued a bulletin of about thirty pages which is devoted exclusively to the subject of baking powder and which shows that the majority of the goods in the market are adulterated and unfit for use. Prof. A. McGill, who has had charge of this important work for the Government, says that "imperial baking power is an excellent baking powder." A word to the sensible housekeeper should be suffcieut.

THE CANNED GOODS LAW.

Her Majesty, by and with the advice and consent of the Senate and House of Commons of Canada, enacts as follows:—

In this Act the expression "package" means every can, tin or package in which articles or goods are put up for sale, and which are closed by being hermetically sealed. 48-49 V., c. 63, s. 1.

Except in the case of goods packed previously to July 20, 1885, every package of canned goods sold or offered for sale in Canada, for consumption therein, shall have attached thereto or imprinted thereon a label or stamp, setting forth in legible characters the name and address of the person, firm or company by whom the same was packed, or of the dealer who sells the same or offers it for sale.

Every such package containing goods prepared from products which have been dried previously to being so prepared, shall, in addition, be labelled or stamped with the word "soaked," which word shall be plainly printed diagonally across the face of the label in large, legible type at least half an inch in height and three-eighths of an inch in width.

Every person who sells or offers for sale any such goods in violation of any provision of this section shall, on summary conviction before a justice of the peace, for a first offence incur a penalty of two dollars for each such package, and for a subsequent offence a penalty not exceeding twenty dollars and not less than four dollars for each such package in respect of which any such provision has been violated. 48-49 V., c. 63, s. 2.

Every person who places on any package any label, brand or mark which falsely represents the quantity or weight of the contents of such package, shall, on summary conviction before a justice of the peace, incur a penalty of two dollars for each package on which the quantity or weight is so falsely represented; provided always, that a variation under the rate of three per cent. shall not be deemed a violation of the provisions of this section. 48-49 V., c. 63, s. 3.

Every person who places on any package any label, brand or mark which falsely represents the date when the article or goods contained therein were packed, shall, on summary conviction before a justice of the peace, incur a penalty of two dollars for each package on which such date is falsely represented. 48-49 V., c. 63, s. 4.

J. W. Lang & Co.,
WHOLESALE GROCERS,
33 Front St. East,
TORONTO.

PERKINS, INCE & CO.
Wholesale Grocers,
TORONTO.
IN STORE—
Prunes, Season 1889.
(SPHINX BRAND.)
—MALAGA FRUIT—
FINEST SELECTED VALENCIAS
SELECTED VALENCIAS IN LAYERS

WARREN BROS. & BOOMER,
IMPORTERS
AND
WHOLESALE GROCERS.
35 and 37 Front St. East,
TORONTO, ONT.
SUGARS, COFFEES AND TEAS SPECIALTIES.

THE
ST. LAWRENCE SUGAR REFINING CO'S
Granulated
and Yellows
ARE PURE.

- NO BLUEING -

Material whatsoever is used in the manufacture of

OUR GRANULATED.

ELLIS & KEIGHLEY.

SPECIAL LINES:
Royal Dandelion Coffee,
Empire Baking Powder,
COFFEES,
Spices, Mustard, etc., etc.,

- PUDDINE -
AND
- JELLYINE -

2 Bay Street, Toronto.

DELHI CANNING CO

PACKERS OF
FRUITS, VEGETABLES, JAMS, JELLIES,
CATSUPS and MEATS.
AWARDED
-FIRST PRIZE-
—: DOMINION CONVENTION OF FRUIT GROWERS :—
OTTAWA, FEB. 19, 20, 21, 1890.

☞ FRUITS IN GLASS A SPECIALTY. For sale by all Wholesale Grocers.

WHEN EVERY OTHER FOOD IS REJECTED

JOHNSTON'S FLUID BEEF

Can be taken, Relished and Digested

The Best Food for Invalids and Convalescents.
Supplying all the nourishment needed for the formation of
"Flesh," "Muscle" and "Bone."

Williamson & Lambe
STORAGE
54 & 56 Wellington St. E., Toronto



TORONTO, April 3, 1890.

GROCERIES.

This week has been, like every other closing one of March, duller than any other part of that month. The aggregate business done for the whole month has not been up to that done in March, 1889. The sugar excitement of a year ago created an artificial demand that concentrated the trade of several months in one. The average state of payments has been maintained. The volume of local business has been slightly lowered. The only line in which there has been any notable change in the buying of has been tobacco. Dealers, in expectation of a decrease in the excise, had, for several weeks previous to the coming down of the budget, bought in small quantities, as one or two cases where they formerly bought fifteen. The tariff remaining the same, and the question being finally determined, buying has recommenced under the old conditions and with the former magnitude of orders Stormy weather and bad roads were unfavorable to trade.

CANNED GOODS.

The transaction in which a car of tomatoes changed hands at $1, does not indicate fairly the tendency of the market, and is most unlikely to be followed by further signs of decline in prices, the thing necessary to any break is an overplus of stock, and that there is not. Moreover, packers are firm for the maintenance of present prices, and the single symptom of weakness has alarmed none of them. Trade has not been specially active. The movement was steady throughout the week, but the volume was small. The preference of the buying has run towards tomatoes, though not to any marked degree above two or three other lines. In salmon and lobster there has been very little selling. The cheapness of dried apples and the appearance upon the market of evaporated fruits no doubt affect the market for canned goods. What perhaps influences the situation also to a considerable extent is the expectation of a general lowering of prices, an expectation founded in an overestimate of the irregular transaction noted above.

COFFEES.

The brunt of the demand falls upon Rio, and the scarcity of that class of coffee is growing. Prices have not varied, but have become hard-set at 22 to 23c. Foreign reports do not open up an early prospect of lower figures, and the firmness of New York holders, whatever underlies it, is unquestionable. The scarcity of Rio tends to improve trade in Java and Mocha coffees, but the market not being heavily stocked in these, prices will not give way before an increased demand. The demand is not likely to take very largely to the dearer lines, however. Mocha and Java have received only a fair week's attention. Prices have not changed.

DRIED FRUITS.

The general stiffness has not relaxed. Off-stalk Valencia raisins in fact have advanced a weak quarter quoting from 7½ to 8c., though the bulk of the buying has been from 7½ to 7¾c. There has been a steady upward movement in Valencias since the beginning of the month, the difference between the quotations at the first of March and that at the last amounting to about 1 cent. There has been a fair business in all lines, and firm prices consequent upon scarcity is a general feature. Bosnia prunes are 4¾ to 5c. in hogsheads, 5⅛ to 5¼c. in barrels, 5¾ to 6c. in kegs. French prunes are 5 to 5¼c. in kegs. Sphinxes are 8½ to 8¾c. for A's, 8 to 8¼c. for B's, 7¾ to 8c. for C's, 6¼ to 7c. for D's, 6½ to 6¾c. for U's. The Atlas brand is 7½c. for B, and 7c. for C. Currants are 5⅝ to 5⅞c. in barrels, 6 to 6¼c. in half barrels, 6¼ to 6½c. in cases. Valencia layers are 9¼ to 9¾c. Sultanas are 10 to 12c. Black baskets are $1.35, London layers at $3 to $3.15, loose muscatels at $2.35 to $2.60, are about all the Malagas on the market. Dates are 5¾ to 6c. Eleme figs are 10 to 11c. per lb. Four crescents are 14c. five crescents are 15c. and seven crescents are 16. Natural are 4¾ to 5c. in boxes.

SUGAR.

Sugars are down in New York ⅛c., and our refiners have lowered prices in sympathy. This is the first response the market here has made to the outside influences that have been operative the past two weeks. Low grades continue scarce. M. Licht raised estimate of beet crop 50,000 tons. This last increase gives a beet crop of 3,600,000 tons, against 2,785,844 tons last year, and the moderate cane crops are not small enough to off-set an increase of 814,156 tons, with a probability of sowings being made for as large a crop as the last. Sugar is pretty nearly down to the lowest point ever touched in the United States, being actually below Europe, and the bottom should not be far away, particularly as the consumption of the world is largely increased by the low prices. Total stock in all the principal countries is 1,430,444 tons against 1,062,234 tons same time last year.

SYRUPS AND MOLASSES.

The adjustment of the duty on molasses means only 2½c. per gallon, and this little affects the market here. Its importance is to the trade of Quebec and the Maritime Provinces, where consumption is heavy. Trade has not shown any sign of interest here in the reduction and it is unlikely there will be any increase in the Ontario demand. The market is now fairly supplied with low grades of syrups. In medium and better grades there is a fair demand which was a few weeks ago drawn towards inferior grades. There is no change in prices.

TEAS

Each week's trade varies very little from its forerunner. There is nothing fitful about the tea trade, unless when some signal event in the market or tariff takes place. At this season, between crops, the course of trade is very steady. Good cheap Japans are still wanted. A good trade in Congous is done. Greens are unchanged. The local market for Assams has been good, cheap Pekoes being chiefly in demand. In London, with smaller auctions and an improved demand prices are slightly higher this week, particularly for any parcels with quality. The low grades of Pekoes and broken Pekoes are fully a ½d. dearer, and tippy kinds are in more request. Ceylon teas are quiet. The home market is firmer, and the decline that has been apparent for several weeks past has been checked.

BUTTER AND CHEESE.

The state of the market has varied in none of its conditions very appreciably since our report a week ago. Butter is still very plentiful, and the proportion of inferior and second rate is not less than ever. Prime dairy-tub is scarce. Eastern dairy brings 18 to 19c., average local is 16 to 18c., and under-medium is 14 to 16c. Store-pack is 8 to 13c., as of old, and very little of it is good. Creamery-tubs are no longer to be had. Large rolls are scarce; they bring 15 to 16c., and in the case of very good ones. 17c. is paid. Pound rolls are worth 18 to 21c. in large quantities, and 21 to 25c. in farmers' baskets. The demand for good butter is as strong as ever, and in this respect the supply is behind the demand, though in respect to quantity it has long been ahead of it for home consumption.

Cheese is selling steadily at the long standing prices of 8½ to 9½c. for early summer make, and 10½ to 11c. for early autumn.

COUNTRY PRODUCE.

APPLES—There are no car-lots now. The supply is short, and holders are tenacious for a prospective greater advance. Broken lots bring $3.50 to $4, and store-lots are $4 to $4.50. Along with the shortage in the supply there has been a shrinkage in the demand, consequent upon the firmness of the advances that have been made since the market opened. There is a good market even at present prices, if the apples were forthcoming.

BEANS—Small sales go at $1.60 to $1.65, and large ones at $1.40 to $1.50. The demand, quickened somewhat at the break-up of the winter, is now much as it was before, light and steady.

CORN—Is 44c. a bushel.

DRIED APPLES—There has been more buying, but the market being well-stocked, prices have not advanced. New are 4¾ to 5c., and old 4½c., with an occasional weak 4¾c. for fine.

EVAPORATED APPLES—The product of the '89 crop is 10 to 10½c. for choice, and the old ones are 8 to 9½c. The demand is fair.

EGGS—The market keeps well-stocked, but there is a firmness in the prices current. Buyers are paying 12½ to 13c. Farmers' baskets bring no more than first-class case-lots. One reason is the large receipts through farmers' marketing, and another is the unquestionable freshness of all cases.

HAY—On the track, pressed, brings $9 to 9.50 for No. 1, and $6.50 to $7 for No. 2. Farmers' loads of No. 1 are $7 to $9. The supply fell off on account of the bad weather and roads, but the market was so full that this gave no help to prices.

HIDES—There has been rather a dull week's business. The price of cured remains

LEADING MONTREAL BROKERS.

LEONARD H. DOBBIN,

Manufacturers' Agent,

REPRESENTING

Simcoe Canning Co., Huckins' Soups, Hamilton Vinegar Works, Elgin Condensed Milk, Luedemann's French Mustards.

41 St. Francois Xavier St., MONTREAL

MARKETS—Continued

at 4¾c. No. 1 Green are also unchanged, No. 1 quoting at 2c.

HONEY—Prices are not likely to fall at a season so far from the time of production, and while fruit is generally high. Syrup is also scarce, and molasses up to the present has been dear. Still the trade in honey has been quiet, and has been increasing in that character for several weeks. Clear is 11½ to 13c., and comb is 12 to 14c.

HOPS—Good new are 14 to 16c. yearlings are 12 to 13c. There is a dull market, and no prospect of scarcity, the surplus of old stock and the fullness of the new combining to make prices rule low throughout the year.

OATS—In car lots are 30c. In wagon loads they are 32c. Arrivals continue to be large and numerous.

ONIONS—Appear to be out of the market almost. If there is any surplus to speak of from last fall's crop it is not brought out by high prices. Prices are $3 to $3.50, but good onions will bring more. There is a fairly strong demand just now.

POTATOES — Evoke no interest among buyers. Last week's price, 55c. for car-lots, still stands as a quotation, but it represents what is asked, not what is paid. There is any quantity to be had, and prices are decidedly easier. Buyers are not paying more than 53c., and while some purchases are made at 55c., they are few, and represent the best stock. In store-lots prices are 60 to 65c.

SEEDS—Since the marketing of the Canadian crop, prices have been slightly unsettled, but they may now be expected to be stable for some time. The addition under the revised tariff of a 15 per cent. duty on all seeds has run prices up this week. Red Clover is $4 to $4.20. Alsike is $5.50 to $6.75. Timothy is $1.75 to $2.

SKINS—There has been no change in the relations of supply and demand, so that prices remain as they were. Sheep are still $1.30 to $1.60. Large well-wooled butchers' bring the upper figure. In calf prices are 6c. for No. 1, and 5c. for No. 2.

STRAW—Tight-pressed oat is worth $5.30 on track, and sheaves are $6.50 to $7 in farmers' loads. The supply of the latter has not been so liberal since the bad roads.

TALLOW—Is 1¼ to 2c. for rough, and 5 to 5½c. for rendered.

WOOL—Is unchanged. Of pulled the prices are for extra-super 30c., for super 25 to 26c., and for lowest 24c. Fleeces are 22c.

FISH.

The approach of the last days of Lent tends to make business dull. It has not been notably brisk in any part of the season. The continued decline in the price of eggs also withdraws attention from fish more and more. Particularly is business in dried fish dull. The leaning of the demand has been all along towards frozen fish with which the market was well supplied from the outset. Finan haddie is down to 6c. The supply of fresh spring salmon has been good, but in other respects the market has not changed, the spring salmon still selling at 28 to 30c. Sea herring are $1.60 per hundred by count. White fish are 7c.; salmon are $12 per barrel; small cod are 5c. per pound; steak cod are 7½c.; haddock are 5½ to 6c.; pike are 4½c.; pickerel are 6½c.; flounders are 5c.; tulepes are 7c.; Labrador herring are $5 to $5.50 per barrel, and $3.25 to $3.75 per half-barrel; Shore herring are $4 per barrel, and $2.25 per half-barrel; boneless cod are 6 to 8c. per pound; boneless fish are 6c.

GREEN FRUIT.

The stock of oranges that came on this market in autumn and early winter are now nearly sold out. Floridas of both kinds are about done, and the best of the fancy brights certainly are. What is left of any kind of brights goes at the same figure as the russets, viz., $4.50. The Messinas which take the place held in stock by the Valencias and Floridas are rather stiffer in price, running at $3 to $3.50 in 200 boxes. The Pacific coast oranges are $5.50 for California navels, $5 for Washington navels, and $4.25 for both Riverside Seedlings and Mediterranean Sweets. Fancy lemons (300's) are $4 to $4.50 and for (360's) $3.50 to $4, for both Messina and Palermo. Bananas are $1.75 to $2.25 for reds, and $2 to $2.50 for yellows. Sweet potatoes are very scarce, and worth $6.50 to $7 a barrel. Pineapples are $4 to $4.50 per dozen, but are hard to get. They are landed in bad shape at New York, being either too green or too ripe. Grape fruit is $4.50 per box and $7.50 per barrel. The week's trade in green fruit has been exceptionally dull. The demand has taken largely to dried Callfornian fruits, as apricots, etc., etc.

PROVISIONS.

The tariff changes have affected prices in all hog products, and have begun a stiffening of the prices paid for dressed hogs, the latter in sympathy with prices of products.

BACON—Long clear is 8 to 8½c. Breakfast is 11 to 11½c., and roll is 9 to 9½c. The duty has been advanced on all smoked meats to 3c. It was formerly 1c.

DRESSED HOGS—The arrivals have been fairly liberal for the season and the weather.

Prices run from $5.50, to $5.60 for heavy, and $5.75 to $6 for light.

HAMS—Smoked are 11½ to 12c. On all smoked meats the former duty of 1c. has been increased to 3c. Sweet pickled hams are 10½c.

LARD—Canadian tubs are 9c., and pails 9½c. The duty has been raised to 3c. from a former 2c. Prices of American will, therefore, advance, as in Chicago it is now 6⅛c., which raised by 3c. is 9⅛c. here.

MESS PORK—Heavy is $14.50, and family is $15. The duty on mess has moved from a former 1c. to 1½c. per lb.

SALT.

The salt market for the week is the same as last week with one or two changes in prices. The following are the prices reported by the Toronto Salt Works for the week: 1 car bbls. at $1.38; 2 cars coarse sacks at 68c.; 1 car dairy at $1.18; land salt $7 per ton; smaller quantities have sold at, ¼ sacks 45c.; bbls. $1.45; sacks 85c.

DRY GOODS.

Trade has not made any change in the low ratio of progress that has been the average throughout the portion of the year that is past. Buying is still slow and orders are not large. The past week may have been as good as the one before it, or it may have been better, but it is still disappointing by comparison with what is usually estimated as the business for this season. The wholesale trade have no feeling that a break in grey cottons will take place. Some orders are now placed at the mills for next autumn's trade, but that trade is not pushed by travellers among the retailers just yet. The wholesalers are as conservative as are their customers. The extra duty on woollens has not yet begun to affect trade, as that is not now specially interested. The storm had an effect on business that no doubt was appreciable.

MONTREAL

MONTREAL MARKETS.

APRIL 3, 1890.

GROCERIES.

The market opened out this week very favorably. There has been considerable excitement owing to the sudden changes in the tariff, particularly in liquors, dealers now selling altogether in the dark in this line.

STUART,
HARVEY & Co.
Importers and
WHOLESALE GROCERS
A Large and Well-Assorted Stock of
Teas, Sugars and General Groceries
HAMILTON, ONT.

W. H. GILLARD & CO.,
Hamilton, Ont.
Wholesale Grocers
IMPORTERS
Japan, China, Indian and Ceylon
-: TEAS :-
MANUFACTURERS OF THE
Celebrated Diamond Spices.
W. H. Gillard. John Gillard. H. N. Kittson

JAMES TURNER & CO.,
Hamilton, Ont.
Prepared Prunes
IN CASES.
Sphinx Brands U D or B
Atlas Brands, 80/85
All secured before the advance, and will be sold at prices interesting to buyers.

Balfour & Co.

IMPORTERS OF TEAS

AND

Wholesale Grocers

HAMILTON.

J. CLEGHORN & SON

WHOLESALE

Fruit, Fish & Oyster Dealers

94 Yonge Street, Toronto.

CALIFORNIA ORANGES.

We have our first Car of Riverside Oranges for the season just in.

Riverside Seedlings, 150 to 200 size.
Mediterranean Sweets, 150 to 200 size.
Washington Navels, 126 to 176 size.

The season being 6 weeks earlier than last year fruit is fully ripe and of extra sweetness and flavour. Send for sample box of each and from this on you will use no other oranges.

Car Fancy 300 "Cuccio" Lemons, the finest pack in the world in stock.

TORONTO

Produce Commission Co.

W. B. WEIL, Manager,

74 COLBORNE STREET.

Consignments Solicited.

Liberal Advances, Ample Storage Capacity.

Butter, Eggs, Cheese, Etc. Baled Hay and Grain.

Montreal Markets—Continued.

The summer rates which went into effect Tuesday added materially to the increase in trade, though the summer rates for the East do not commence till the 15th inst. It is not expected that any volumn of trade will be transacted till after Easter payments may be considered fair. The changes in the United States tariff did not cause so much interest among the business men of Montreal as might have been expected, as the changes have been for some time anticipated. It is generally conceded that the imposition of a duty of five cents a dozen on eggs will seriously interfere with the Canadian export trade, while the butter and cheese trade will also suffer directly from the increase in duty of from four to five cents a pound. Lumber exporters do not expect to have their trade seriously interfered with, as the increases of duty are on lines of lumber of which but little is exported to the United States.

SUGARS.

The sugar market remains unchanged. Former prices have been maintained owing to the scarcity on this market of the raw material. In New York raw seems to be easier at the recent drop, and granulated there is quoted at 6⅛c. There is no material change in yellows except that they are easier. Quotations are : Granulated 7 to 7¼c.; Yellows 5⅜ to 6c.

SYRUPS AND MOLASSES.

The demand for syrups continues fair at unchanged prices. Molasses is considerably easier owing to the lower duty, which is only on molasses imported direct from point of production, and to the heavy stock now on this market. Prices are : Barbadoes, in puncheons, 37 to 40c.; in small packages, 43½c.

COFFEES.

The market here is very bare of goods, the late advance in prices having checked purchasing at the time it took place, and consequently stocks have been running down without any goods coming forward to replenish them. We quote : Mocha, 30 to 32c.; Java, 28 to 30c.; Jamaica, 22 to 24c.; Plantation Ceylon, 27 to 29c.; Maracaibo, 24 to 25c.; Rio, 22 to 24c.; Guatemala, 24½ to 26½c.; Santos, 22 to 24c. The visible supply is a long way short of last year.

RICE.

Following are quotations : Mount Royal Mills, A and B. $3.60 to $3.75 per 100 lbs. ; Patras 4½ to 5c. and Japan 4 to 4½c.

NUTS.

There has been a little more demand for nuts the past week, principally for the Eastern trade, prices remaining as follows :—Tarragona almonds, 14c.; Ivica 12c.; Pecans 12 to 12½c. with short crop and slow market; Brazil nuts 11c.; Grenoble walnuts 15 to 15½c. and French 10c.; Filberts firm at 10c. for Sicily and 9½c. for Turkey; green peanuts 8½ to 9c.

DRIED FRUITS.

The dried fruit market has been very firm in all lines. Valencia raisins have again advanced and are now quoted at 7½ to 8¼c. Valencia layers 9c. London layers easier at $2.75 to $3. Sultanas 10 to 13c. French prunes in cases 5½ to 5¾c. Spanish according to package 4½ to 5c. Dates 5¼c. Eleme figs 10 to 14c. Dried apples 6½c.

CANNED GOODS.

Canned goods continue to move off freely at unchanged prices, though there is an expected advance in peaches and peas. The following are the packers' prices :—Corn $1.20 ; marrowfat peas, $1.15 ; sweet peas, $1.25 ; tomatoes $1.20 ; stringless beans 85c. ; butter beans 90c. ; apples, 3 lb., $1.05, per gal. $2.35 ; pineapples $2.25 to $2.40 ; strawberries $2.35 ; peaches $2.15 ; plums $1.75 ; pears $2. Salmon easier at $1.50 to $1.70. The new seasons pack will arrive here about the first of August, and will be quoted at about $1.37. Mackerel very slow at $5.70 to $5.80.

Goods conveniently located save time, money and temper in showing.

A feather duster disperses but does not remove the dust from the store.

WHAT MONTREAL MERCHANTS THINK OF THE TARIFF.

Mr. J. P. Cleghorn, President of the Board of Trade, expressed himself as very much surprised at such a general amendment of the budget. He thought that there would be tariff changes in a few isolated cases, but was not prepared for such a revision. At the time he had not carefully studied the budget speech, but he had remarked that although a number of the articles in which the firm of which he is a member (J. G. Mackenzie & Company) are enumerated, in no case was there actually a change in the duties. Mr. Cleghorn added that he regretted that the tariff had received such a general overhauling, because changes of any kind in the tariff are a great annoyance to trade, such a general change as that in the present instance requiring business men to work away for a year to get themselves posted on the altered position of affairs.

Probably the change of the tariff in which the most general interest is taken is the addition of twenty-five cents a barrel to flour. The wholesale grocers are as a rule well pleased with the budget speech. Mr. Hebert, of Messrs. Hudon, Hebert & Co., expresses himself as thoroughly satisfied with the tariff on molasses. Formerly he and other importers had great trouble with the Customs officers, who never seemed able to decide what duty to charge, but in accordance with the wishes of the deputation from the Board of Trade and the Wholesale Grocers' Association, which recently waited on the Minister of Customs, this has been remedied, and a specific duty is now imposed. Two clauses of the tariff as published

CONSIGNMENT

COARSE

LIVERPOOL SALT

NOW ARRIVING.

Send for Quotations.

ESTABLISHED 1869.

STANWAY & BAYLEY.

BROKERS

AND

GENERAL COMMISSION MERCHANTS.

44 FRONT ST. EAST. TORONTO.

Packers' Agents

—FOR—

Canned Goods

Evaporated Apples,

ETC., ETC.

Correspondence Solicited.

this morning, read: "Mess pork, as defined by the General Inspection Act, 1½ cent per pound," and "meats, fresh or salted, not elsewhere specified, 3 cents per pound." As high class American pork is understood to come under the second of these definitions the duty will consequently be 3 cents per pound, an increase of 200 per cent. This, in the opinion of the trade, will prohibit the importation of American pork, and will thus greatly encourage the raising of hogs among Canadian farmers.

THE DUTY ON SPIRITS.

There has been considerable excitement here over the proposed changes in the tariff on spirituous liquors, which reads: That four reputed quart bottles shall constitute a gallon. Now, if this is maintained all such cases will be counted as three gallons and duty levied accordingly, whereas outside capacity of all the above stated cases is two gallons. Again, if this duty is carried out it will prohibit the importation of case goods, and will induce importers to import all such goods in wood, and bottling will be done here, giving a chance for all kinds of trash being offered to the consumers.

A deputation of the leading merchants of Montreal went to Ottawa last Monday night and laid the following petition before the Minister of Finance and Customs:—

TO THE HON. GEORGE FOSTER.

SIR,—We, the undersigned, being a committee duly nominated to represent the importing wine and spirit interest of the city of Montreal, would respectfully bring to your notice the fact that the proposed changes in the customs tariff, relating to duties on spirits, are unsatisfactory.

A case of imported whiskey, rum, brandy, etc., of one dozen bottles reputed quarts, contains not more than two gallons. By the proposed tariff, a case is made to pay duty upon three gallons, an excess of, at least, one gallon over the actual contents.

It is the universal custom to import spirits in bottle at various strengths under proof, and we would respectfully submit that the levying of duty on bottled spirits, without allowing for such under-proof, is not equitable, as when imported over-proof we have to pay extra, because it will lead to the bottling of liquor by the purchaser here. Thus the safeguard of the shippers branded cork, and registered label will be lost and the consumer will, in very many instances, pay a high price for inferior and very often injurious liquor.

We, therefore, pray that proof strength be taken as a standard, and that over-proof be charged extra, and under proof be allowed for in proportion. As to the contents of cases, we ask that the duty be levied on actual measurement.

We also pray, that ginger wine, now proposed to be classed as a cordial, be classed as a wine as heretofore.

We would request that immediate action be taken in this matter.

(Signed), Wm. Farrell, L. Chaput Fils & Cie., L. A. Wilson & Co., Mathieu Freres, Meagher Bros. & Co., Gillespie & Co., J. Hope & Co., D. Masson & Co., Huron, Hebert & Co., H. Chapman & Co.

Messrs. Hudon, Hebert & Cie., have secured the entire control, for Montreal, for the British America Salmon.

Wm. Kennedy, grocer, of Montreal, has assigned with $1000 liabilities, at the instance of Mr. George Childs.

Mr. F. J. Ward, of the old and well-known firm of John P. Mott & Co., chocolate manufacturers, Halifax, passed through Montreal, last week, on his way home from a very successful western trip. In conversation, he said they intended to push their goods the coming season for all they are worth.

At the annual meeting of the shareholders of the St. Lawrence Sugar Refining company, limited, which took place last Wednesday afternoon at the company's office, Corn Exchange building, the retiring board of directors, consisting of Messsrs. Jas. Crathern, J. M. Douglas, Robert Hampson, W. R. Elmenhorst. A. Baumgarten, and Theo. Labatt, were re-elected by acclmation.

The Montreal Retail Grocers' Association have secured new quarters for their future meetings, having leased from the management of the Mechanics' Institute, the large and commodious committee rooms in the Mechanics' Hall, and their regular monthly meeting will be held there to-night. It is expected there will be a large attendance, as the business is of special importance.

TENDERS.

SEALED TENDERS addressed to the undersigned, and endorsed "Tender for Indian Supplies," will be received at this office up to noon of MONDAY, 21st April, 1890, for the delivery of Indian Supplies, during the fiscal year ending 30th June, 1891, consisting of Flour, Beef, Bacon, Groceries, Ammunition, Twine, Agricultural Implements, Tools, etc., duty paid, at various points in Manitoba and the North-West Territories.

Forms of tender, containing full particulars relative to the Supplies required, dates of delivery, etc., may be had by applying to the undersigned, or to the Indian Commissioner at Regina, or to the Indian Office, Winnipeg.

Parties may tender for each description of goods (or for any portion of each description of goods) separately or for all the goods called for in the Schedules, and the Department reserves to itself the right to reject the whole or any part of a tender.

Each tender must be accompanied by an accepted Cheque in favor of the Superintendent General of Indian Affairs, on a Canadian Bank, for at least five per cent. of the amount of the tender, which will be forfeited if the party tendering declines to enter into a contract based on such tender when called upon to do so, or if he fails to complete the work contracted for. If the tender be not accepted, the cheque will be returned.

Each tender must, in addition to the signature of the tenderer, be signed by two sureties acceptable to the Department for the proper performance of the contract based on his tender.

This advertisement is not to be inserted by any newspaper without the authority of the Queen's Printer, and no claim for payment by any newspaper not having had such authority will be admitted.

L. VANKOUGHNET,
Deputy of the Superintendent-General of Indian Affairs.
Department of Indian Affairs,
Ottawa, March, 1890.

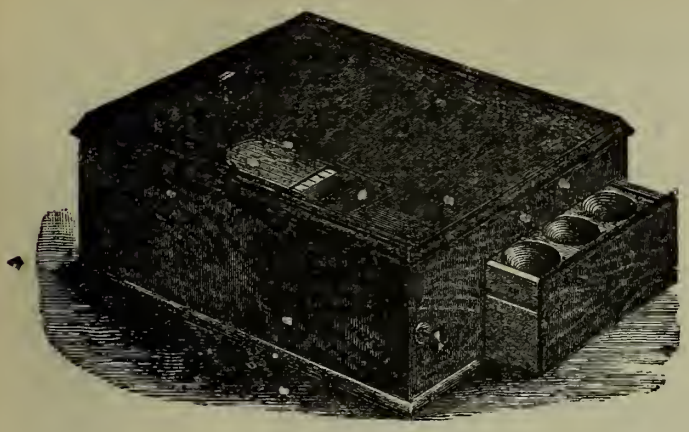
ESTABLISHED 1842.

L. CHAPUT, FILS & CIE.,
WHOLESALE GROCERS,
No. 2 and 4 De Bresoles Street, Montreal,
SOLE AGENTS FOR

GREENBANK'S Double concentrated Soda or Powdered Lye, 98%; Greenbank's Soap maker; Greenbank's Potash in 20 lb. tins; Greenbank's Powdered Lye 10 lbs. (98%); Greenbank's Cloride of Lime in ¼, ½ and 1lb. tins; Greenbank's Caustic Soda in drums.

HUDON, HEBERT & CIE.,
WHOLESALE GROCERS
— AND —
WINE IMPORTERS,
NO TRAVELLERS ON THE ROAD.
304, 306 St. Paul St.
143, 145 Commissioners St. MONTREAL.

THE CANADA MEAT PACKING CO.
WHOLESALERS IN
REFRIGERATED DRESSED BEEF
MANUFACTURERS OF
CANNED AND PREPARED MEATS
MONTREAL.



ERRORS STOPPED, CARELESSNESS IMPOSSIBLE
BY USING
The Automatic Cashier

You compel the entry of every transaction whether receipt or disbursemest before the cash drawer can be opened.

Cheap, Durable, Economical
Costing less than 1c. per day to operate.

ADMISSABLE AS EVIDENCE IN ANY LAW COURT, being an original mechanically correct record.

Canadian Cash Register Co.

Agents Wanted — 29 COLBORNE ST., TORONTO.

FOREIGN FRUITS

R. S. GALLAGHER,

FRUIT AND COMMISSION MERCHANT,
TORONTO.

111 & 113 King St. E., 77 Colborne St.

Telephone 1617.

WOODENWARE



THE
WM. CANE & SONS MANUFACTURING CO
OF NEWMARKET, ONT.,

Manufacturers of Pails, Tubs, Washboards Clothes-pins, Candy Pails, Lard Pails, Syrup Pails, also impervious packages for Oil, Paints, Varnish, Pickles, Etc.

Represented by
Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

DESKS

OFFICE, LIBRARY,
CHURCH AND SCHOOL
FURNITURE.

JOHN M. BLACKBURN & CO.,
41 Colborne St. Toronto

STEEL, HAYTER & CO
IMPORTERS OF
INDIAN TEAS

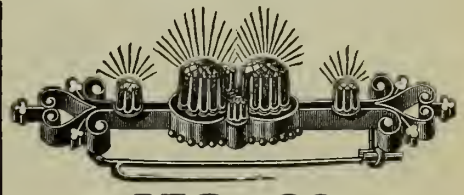
Direct from their Estates in Assam.

Assams, Kangras, Darjeelings and Indian Oolongs in Stock.

PROPRIETORS OF THE WELL-KNOWN
"Monsoon" Brand.

SAMPLES AND QUOTATIONS ON APPLICATION.

11 & 13 Front St. E. Toronto.
Calcutta and London Firm: Octavius Steel & Co
Telephone 2354.



NO. 60.
Price, $350.00.

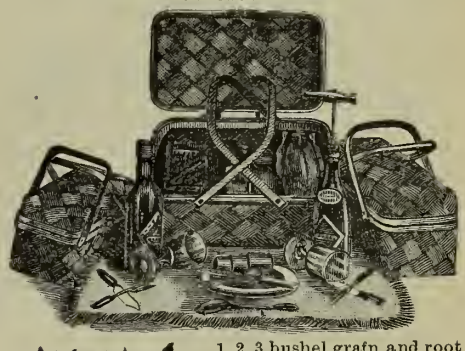
DIAMONDS

The finest Diamonds set in Rings for Ladies or Gentlemen, Engagement Rings in every style. Cuff Buttons, Collar Buttons, Studs, Ear Rings, Bracelets, Necklets, Sleeve Links, etc., in the Newest and Prettiest Styles, at the very Lowest prices. Correspondence solicited.

J. FRED. WOLTZ, Diamond Broker,
41 Colborne St., Toronto, Canada.

P. DOTY & SON,

(Successors to W. B. Chisholm)
MANUFACTURERS OF





1, 2, 3 bushel grafn and root baskets.
1, 2, 3 satchel luuch baskets
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

OAKVILLE, ONT.

J. F. YOUNG & CO.
Successors to YOUNG, ANDRRWS & Co.,
PRODUCE AND COMMISSION MERCHANTS
74 Front St. E., Toronto.

We solicit your consignments. We do not speculate on your produce, we sell to the best advantage for you. We handle everything that the country merchant requires to send from home to sell. Our warehouse is in the centre of the commission business. Our cellars are airy and cool. Send us a small trial lot.

J. F. YOUNG & CO.

W. RYAN

Produce and Commission Merchant,

72 FRONT ST. EAST, Toronto, Ont.

—DEALER IN—

WHITE FISH
SALMON TROUT,

Mess and Shortcut Pork; Long, Clear Breakfast and Roll Bacon; Hams; Lard; Dried and Evaporated Apples, etc., etc.

CREAMERY MEN AND MERCHANTS

Holding butter of good quality are requested to correspond with

T. W. CLARK,

Commission Merchant and Wholesale Dealer in Butter and Eggs.

Consignments solicited and business transacted for Ontario and other East rn Canada Merchants

VANCOUVER, B.C.

References: Bank of British Columbia, Bank o British North America.

THE DUTY ON PORK.

Representatives of the Canadian Pork Packers' Association had a very satisfactory interview with the Minister of Customs and Finance on Monday afternoon in reference to the duty on mess pork. The deputation, which consisted of Messrs. J. W. Flavelle and Jas. Park, of Toronto; F. W. Fearman and Thos. Lawry, of Hamilton, was accompanied by Messrs. Cockburn, Small, Denison, Brown, McKay, Sproule, Carpenter, Coughlin, Pope, Marshall and Montague, M.P.'s. The deputation pointed out that the new tariff placed the duty on mess pork in barrels at a cent and a half and all other meats at three cents per pound, but that the collector at Toronto had ruled that all pork coming in in barrels, shorts, cuts, etc., so long as it was barrelled, was mess pork, and that thereby the benefit likely to accrue to the packing industry by the new duty would be minimized. The Ministers said that the definition of mess pork as given in the general Inspection Act, was the one to which the collectors must adhere. That definition reads as follows :

Mess pork shall consist of the rib pieces only of good hogs, weighing not less than 200 lbs. each, and packages containing such pork shall be branded on one of the heads "Mess pork."

The Ministers held that clearly, under this definition, back pork and other cuts must pay duty at three cents a pound, and a circular will be sent to collectors of customs apprising them that this is the correct reading of the tariff. If, as is alleged, American short cut pork is sent in as mess pork, by knocking in the head of a barrel or two in each consignment collectors will be able to satisfy themselves whether an attempt is being made to evade the duty. The tariff is practically 1½c. a pound on mess and 3c. on all other forms of pork.

TRADE SALES.

Rickert Bros'. stook was purchased, in Hamilton, on the 27th ult., by W. L. Graham at 68½c. on the dollar.

The stock of D. J. Lyons, an insolvent dealer in ready-made clothing, Belleville, was sold at auction, on the 26th ult., by the sheriff. It was purchased by Arthur McGinnis at 58c. on the dollar.

Messrs. Cooper & Co., of Clinton, have bought the insolvent stock of Chris. Dickson, in that town.

The stock of T. S. Barrett, general dry goods, Tilsonburg, who recently assigned, has been sold to Northway & Anderson, at 66c on the dollar. The creditors of whom, Caldicott & Co., of Toronto, are the principal ones, will realize about 50c. on the dollar. The stock was inventoried at $19,700.

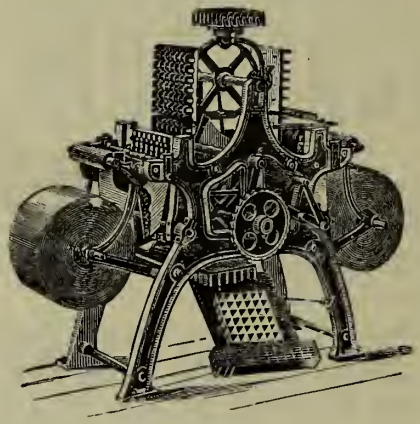
No young man can possibly have mistaken his calling who finds in it what the world wants done, and in himself the power to do it well.

Northumberland Paper and Egg Case Co.

Sole Manufacturers of

Machine-Made Egg Case Fillers

(Straw Board)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information address the Mills, CAMPBELLFORD, ONT.

DETECTIVE AGENCIES.

HOWIE'S DETECTIVE AGENCY, 86 WELLington St. West, Toronto, Ont., established 1886. Telephone 1309.

SPRING IMPORTATIONS.

Our stock is now very complete in all Departments and orders are being executed as quickly as possible. We extend a cordial invitation to Western Ontario Merchants to inspect our

Well-assorted Stock

—OF—

General Dry Goods and Notions.

We particularly call attention to the special values we are showing in

Hosiery,
Gloves,
Parasols,

Large Range of Swiss and Cambric Flouncings and Embroideries.

TERMS LIBERAL.

Yours truly,

Knox, Morgan & Co.
HAMILTON.

MERCHANTS ATTENTION!!



DON'T DUMP YOUR CASH INTO A DRAWER and not know at night what is there till you count it. W. H. MAHER, in Chicago Inter-Ocean.

WILL YOU INVESTIGATE

The greatest check extant on your Cash and Credit sales? A sure way to make a salesman careless is to keep no track of his mistakes. Failures to charge credit sales and mistakes in making change are the leaks that wreck many firms. Avoid this by securing at once

A NATIONAL CASH REGISTER.

It gives you an absolute check on all your cash and credit sales; registering INSTANTLY, ACCURATELY and INDELIBLY, the smallest transaction.

Over Sixteen Thousand in Use.
Seven Thousand Responsible Merchants

Adopted our system last year. Why delay? Delays are dangerous. Start business this year with a perfect system. Keep check on the cents and the dollars will check themselves. Write us for list of users and testimonials, and drop any one of them a line and see what they say.

THE NATIONAL CASH REGISTER COMPANY.

J. A. BANFIELD & CO'Y, Agents, - - - - 67 YONGE STREET, TORONTO.

Maple Syrup and Sugar

"EASTERN TOWNSHIPS—New Season Maple Syrup. Absolute purity guaranteed. Put up by producers Missisquoi, Brome and Shefford counties, Quebec, only for Wilkins & Co., Adamsville, Que."

The above is a copy of the words used in our label, printed in RED over the GREEN MAPLE LEAF.

I quote the following prices for immediate shipment from Adamsville or points where freight will be the same, viz., about 5c. per gal. to Ontario points. Square cans packed 10 in a case, round cans in barrels and sawdust:

Wholesale Price List.—Square can, 12½ lbs., gross, $1; Large round can, 10½ to 11 lbs., gross, 85c.; Medium round can, 6 to 6¼ lbs., gross, 50c.; Small can, 3 to 3½ lbs., gross, 20c.; 5 gal. boxed cans, per gal., $1; 15 to 20 gal. kegs, per gal., $1. SUGAR—per lb., 9½ to 10c. All packages free, except 5 gal. cans charged at half cost, viz., 30c. 5 per cent. discount. Terms—Cash in 10 days.

JOHN WILKINS,

P.O. Box 558, Toronto. Selling Agent for Canada and the U.S. Telephone 3538.

CONDENSED MINCE MEAT

Put up in card board box. Packed in ¼ and ½ gross cases.

SELLS AT ALL SEASONS.

Will not injure in warm weather. Ask your wholesale grocer for it. Price $13.50 per gross. Patented in Canada.

J. H. WETHEY, ST. CATHARINES,

Sole Manufacturer in Canada.

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

TO THE GROCERY TRADE.

The undersigned has been appointed Agent in the United States and the Dominion of Canada by

The Associated Tea Planters, Ltd.

OF LONDON, CAPITAL, £50,000.

Under the auspices of the Indian Tea Districts Association.

The object of the company is to push the sale of their product, feeling certain that when systematically brought to consumers' notice its merits will be so manifest as to give it the front rank in public favor, as is the case in Great Britain.

Roundly, the annual consumption in that country is 80,000,000 lbs. during last crop year This is the best answer to the twaddle about the excessive quantity of tannin in Indian tea. Consumers in England are no fools: they know a cup of good tea.

Supplies will be held in Canada and the States and the undersigned, or his assistants, will make regular calls on the Trade. Samples will also be promptly forwarded on application.

W. MACGREGOR, 119 FRONT ST., N. Y.

SEEDS.

o—o—o

THE STEELE BROS. CO., LTD.

Now in Stock and Daily Arriving,

VEGETABLE, FIELD, AND FLOWER SEEDS.

Wholesale Catalogue on Application. Get our Prices Before Placing Orders.

Also Full Lines of Clovers, Timothy, Flax Seed, etc., etc.

Correspondence Solicited and Samples Invited.

THE STEELE BROS. CO., LTD.

SEED MERCHANTS, TORONTO.

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL,

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday s yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, MCGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

RICHARD TEW & CO.

IMPORTERS OF

Crockery, Glassware, China, Lamp Goods, Etc., Etc.,

10 FRONT ST. East,

(Adjoining New Board of Trado Building.)

TORONTO.

Cover from Lower Provinces to British Columbia.

Samples in Fancy Chinas, Glassware, etc., are to hand. Our travellers are now starting with complete lines and will represent us as below.

Mr. Joseph Pease, Quebec and Lower Provinces;
W. H. Thompson, Northern and Midland Rys.;
Wm. Pickering, Western Ontario;
A. T.P. Andrews, W. G. & B. Ry. and Waterloo County;
J. Rees, Eastern Ontario;
W. J. Salter, Niagara Peninsula;
C. W. Laker, City;
C. M. Rubidge, Manitoba & British Columbia.

We can save you money and give you new shapes and decorations. Please reserve order till you inspect our lines. RICHARD TEW & CO.

Business Changes.

PROVINCE OF ONTARIO.

Algoma Mills—McQuire, Glackin & Co., general store, dissolved, succeeded by McGuire Bros.

Galt—Childs, A., grocery, sold out.

Grand Valley—Tough & Hendry (estate of) general store, stock sold.

Niagara Falls—Ward, E., (Mrs. W.) general store, assigned to C. S. Scott, Hamilton.

Thamesville—James, A. E., general store, stock, etc., advertised to be sold by auction on 2nd prox.

Washago—Miller, David, general store, etc., shingle mill burnt.

PROVINCE OF MANITOBA AND NORTH-WEST TERRITORIES.

McGregor—Wisch, R. B., stoves and hardware, offering to compromise.

QUEBEC.

Fraserville—Gauvin & Co., general store, asking an extension.

Montreal—Campbell, J. C., grocery compromised; Darling & Brady, soap makers, W. H. Brady, jr. now registered proprietor.

Quebec—Drouin, Evariste, grocery, assigned in trust.

St. Clothilde De Horton—St. Cyr, Edouard, baker and general store, assigned in trust.

NOVA SCOTIA.

Amherst—Lusby, A., grist mill, partially burnt out.

Halifax—Brown & Kent, groceries and crockery, dissolved, Brown retires, business continued by — Kent, who admits A. Kent, under style J. & A. Kent.

William Coxall, general merchant, Colborne, is seeking an extension.

A. Martin, general merchant, Havelock, has assigned to W. S. Martin, of Sterling.

Thomas Kelly, dry goods merchant, Peterboro', has compromised at 75 cents on the dollar.

J. A. Denovan, general merchant, Glen Robertson, is seeking a settlement, and a meeting of creditors has been held.

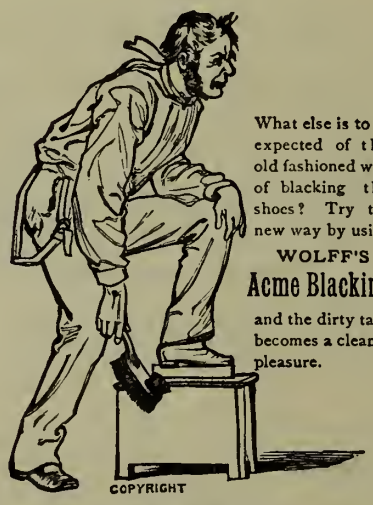
Aaron Hearse, merchant, Netherby; Emma Ward, shoes, Niagara Falls; Alexander Ward, carriage maker, Florence; and S. Cox, baker, Bell River, have assigned.

The creditors of the Richelieu Hotel, Montreal, which failure was announced the other day, held a meeting yesterday. The statement of affairs shows liabilities $47,156, and a deficit of $25,000. The estate will be wound up.

Messrs. John A. Wood, J. W. Cowan and J. Todhunter, of Toronto, accompanied by several members of Parliament, saw Messrs. Bowell and Foster on Monday in reference to the duty on cocoa. The deputation urged that the amended duty reduced their protection very considerably, whereas what was really desired was a slight increase. Hon. Mr. Bowell expressed his regret that the deputation had had the trouble of coming to Ottawa. An error had been made in the department in copying out this particular item in the tariff, the real intention being to make the duty a little higher and to change it from a mixed duty to a specific duty in order to avoid undervaluation, and this change would be made before the tariff bills were finally adopted.

A repntation for truthfulness is indispensable to perunencnt and satisfying success.

Sweat-Groan-Growl.



What else is to be expected of the old fashioned way of blacking the shoes? Try the new way by using

WOLFF'S
Acme Blacking

and the dirty task becomes a cleanly pleasure.

COPYRIGHT

Wolff's ACME Blacking

REQUIRES NO BRUSH.

Sheds Water or Snow. Shoes can be washed clean, requiring dressing only once a Week for men, once a Month for women.

It is also an Elegant Harness Dressing.

WOLFF & RANDOLPH, Philadelphia

OLMSTED & CO., TORONTO,

Sole Agents for Canada.

You can lose more than we do by not subscribing for this paper.

BUSINESS CHANCES.

BOY—ABOUT 17—WISHES A SITUATION IN a retail grocery store—references given. Address 11 Beverley street, Toronto. 14

A RARE CHANCE—COMPETENT DOUBLE-entry Bookkeeper, young man, will accept $10 per month and board for a time in any Ontario city or large town, any line, excellent references. Send full particulars. Box 45, Port Elgin. 14

STORE TO LET—283 YONGE STREET, TORONTO—a splendid corner; good show windows and handsomely decorated; special inducements to a good tenaut. Whaley, Royce & Co., music dealers, 158 Yonge street, Toronto. tf

FOR SALE OR TO RENT—IN THE VILLAGE of Princeton, Oxford county—an excellent general store, with first-class dwelling. This stand has always made money, the present proprietor retiring with competency. A rare chance for a good man; stock can be secured on reasonable terms if necessary. JOSEPH STRONG, Princeton, Ont. tf

ASK FOR THE

JAPANESE SHOE BLACKING

We are now making a Shoe Blacking fully

Equal to the Best Imported Blacking.

Battle & Smyth

THOROLD, ONT.

PRINTERS' INK.

A JOURNAL FOR ADVERTISERS.

Is issued weekly, and is the representative journal—the trade journal of American advertisers. It indicates to the intelligent advertiser how, when, and where he should advertise; how to write an advertisement; how to display one; what newspapers to use; how much money to expend; and fully discourses upon every point that admits of profitable discussion. Advertising is not practised by many but well understood by few. The conductors of PRINTERS' INK understand it, and their advice is based on an experience of more than twenty-five years in placing advertising contracts for many of the largest and most successful advertisers. A year's subscription costs but Two dollars: sample copies Free.

Address:—

GEO. P. ROWELL & CO.,
Newspaper Advertising Bureau,
10 Spruce St., New York.

Tutti-Frutti

CHEWING GUM,
And Other Staple Brands.
ADAMS & SONS,
23 CHURCH-ST. - TORONTO, Ont.

Tutti Frutti, Tampico, Black Jack, Sappota, Red Rose Magic Trick Taffy, Licorice, Caramel, Tolu, N. Y. Gum—100 and 200 pieces.
Send for descriptive circular containing description of goods, with elegant Lithographs free. See our Price List, page 13.

The Neostyle, THE BEST DUPLICATING apparatus. 5,000 copies made from one original writing, drawing or music.
GEO. BENGOUGH,
45 King E., Toronto.

ORDER A CASE OF
GILLETT'S 100% POWDERED LYE.



THE BEST THING KNOWN
FOR
Making Soap, Softening Water, Printers', Engineers' and Painters', Disinfecting Everything, Boiler Compound, Cutting and Removing Grease, Washing Trees to Kill Insects. A Hundred Other Purposes.

One can equal to 20 lbs. Sal. Soda. Each can has a Double Cover, can use what you need and close the can. ⅓ gro. (48 cans) in case. Sold by all Wholesale Grocers.

E. W. GILLETT, Manufacturer,
TORONTO, ONTARIO.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, April 3 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name: the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

IMPERIAL—ONTARIO AND QUEBEC.



	Per doz.
Imperial 10c. cans	$0 90
" 4 oz. "	1 35
" 6 oz. "	1 85
" 8 oz. "	2 45
" 12 oz. "	3 70
" 16 oz. "	4 70
" 2½ lb. "	11 30
" 3 lb. "	13 50
" 4 lb. "	17 30
" 5 lb. "	21 50

Sold only in cans.

Cottam's Best, in 1 lb tins	3 00
Best in 5 oz. tins	1 10
Cottam's Choice, 1 lb tins	1 75
" " 5 oz tins	70
" loose	10
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " bulk, per lb	15

	Cases contain	Size of cans	Per doz.
Empire, 3 dozen	8 oz cans		$1 25
"	2 and 3 doz	16 oz cans.	2 40
"	½ and 1 "	5 lb cans.	12 00
"	in pails and boxes, bulk, per lb		17

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases.	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60

BISCUITS.

	Per lb
Arrowroot	$0 11½
Abernethy	9
Ginger Nuts	11½
New York Fruit	15
People's Mixed	11
Pilot Family	6
Snowflake	11½
Magard	15
Soda	6
Soda, 1 lb packages	7½
" 3 lb "	20
Sultana, thin	10½
Tea	11½
Wine	9½
Wine, sweet	9

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ⅓ "	1 10
Spanish, No. 3	4 50
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jacquot's French, No. 2	3 00
" " " 3	4 50
" " " 4	8 00
" " " 5	10 00
" 1-gross Cabinets, asst,	7 50

BLACK LEAD.

Reckitt's Black Lead, per boz	1 00

Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross	$1 80

BARRINGER & BROWN.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Convex Black Lead packed in wood boxes containing 12 card boxes, per box	1 12

BLUE.

Reckitt's Pure Blue, per gross	2 10

TELLIER, ROTHWELL & CO'S.

Parisian Square Blue, per lb	13 to 14c

BARRINGER & BROWN.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Azure square blue box, containing 8 1 lb. packets of 16 oz., squares, per 8 lb. box	0 89

BROOMS.

			Per doz.
Carpet	4	strings	2 90
X Parlor,	2	"	2 65
Louise	3	"	2 65
1 Gem	4	"	3 25
2	3	"	2 65
3	2	"	2 20
4	2	"	1 95
O Hurl	4	"	2 65
1	3	"	2 35
2	3	"	2 05
3	3	"	1 70
OK	2	"	1 35
Hvy Mill	4	"	3 70

CALVES' FEET GELATINE

G. P. SWINBOURNE & CO.
(Thos. E. Clatworthy, Ag'nt, Toronto.)

Boxes containing 4 doz 6d pack. per box	$3 96
Boxes containing 2 doz 1s pack. per box	3 96

CANNED GOODS.

	Per doz	
Apples, 3's	$0 85	$1 00
" gallons	2 25	2 35
Blackberries, 2	2 00	2 10
Blueberries, 2	1 25	1 60
Beans, 2	0 85	1 10
Corn, 2's	1 10	1 25
" Epicure	.....	1 35
" Cream, 2's	1 75	1 80
" Yarmouth, 2's	1 90	2 00
" Honeydew, 2's	1 75	....
" Snowflake, 2's	2 00	....
Cherries, red pitted, 2's	2 40	2 50
Peas, 2's	1 15	1 35
" wrinkled, 2's	1 20	1 40
" sifted select	....	1 35
Pears, Bartlett, 2's	1 85	2 10
" Sugar, 2's	1 40	1 75
" Flem Beauty, 2½'s	1 90	2 00
Peaches, 2's	2 25	2 35
" 3's	3 25	3 50
" Pie, 3's	..	1 50
Plums, Gr Gages, 2's	1 85	2 00
" Blue, 2's	1 75	1 80
Pumpkins, 3's	1 10	1 20
" gallons	3 10	3 25
Raspberries, 2's	2 50	2 60
Strawberries, choice 2's	2 50	2 60
Succotash, 2's	1 60	1 65
Tomatoes, 3's	1 10	1 20
Lobster, Clov Leaf b'rd, 1's	....	2 25
" Crown br'd, 1's	....	2 00
" Star " 1's	1 90	2 00
" Other " 1's	.....	1 85
Mackerel Herring	0 90	0 95
Mackerel	1 50	1 60
Salmon, 1's	1 50	1 60
" white	1 40	1 45

	c. per tin
Sardines Albert, ¼'s tins	11, 11½
" " ½'s "	15, 18
" Dadalzen, ¼'s tins.	10½ 11
" " ½'s "	19, 20
" Martiny, ¼'s "	10, 10½
" " ½'s "	18, 19
" Other brands, 9¾,	11, 16, 19
" P & C, ¼'s tins	20, 22
" " ½'s "	33, 36
" Amer, ¼'s "	6, 8
" " ½'s "	9, 11

MARMALADE, JAMS AND JELLIES.

CAIRN'S.

(Blaiklock Bros., Montreal, Agents.)

Marmalade.		per doz
"Home Made,"	glass 1 lb	$2.35
"	White 1 lb	2.25
"	" 2 "	4.15
"	Stone 7 "	13.20
Scotch	White 1 "	2.10



Jams.
Gooseberry
Strawberry
Black Currant.
Red Currant
Green Gage
Apricot
Raspberry
Damson
Plum
Red Currant and Raspberry

1 lb. white pots, 4 doz. assorted, per doz. $2.35.

Jellies. Red Currant, 1 lb. white. $2.75
Black Currant, 1 lb. white 2.75

DELHI CANNING CO.

Jams, assorted, 1's	2 35
Jellies, 1's	2 25

CANNED MEATS.

CLARK'S.

(These quotations are net f. o. b. in Montreal, excepting those for com. corn beef.)

Comp. Corn Beef	1 lb	cans	$....	$1 60
" "	2	"	....	2 60
" "	4	"	5 00	5 15
" "	6	"	7 75	8 00
" "	14	"	18 60	19 20
Minced Collops,	2 lb	cans	.....	2 60
Roast Beef	1	"	....	1 60
"	2	"	.....	3 15
"	4	"	.....	5 85
"	6	"	.....	7 00
Par Ox Tongue,	2½	"	$7 25	7 50
Ox Tongue	2	"	....	7 50
Lunch Tongue	1	"	3 00	3 10
"	2	"	5 25	5 75
English Brawn.	2	"	2 50	2 60
Camb. Sausage.	1	"	....	2 50
" "	2	"	....	4 00
Soups, assorted.	1	"	....	1 35
" "	2	"	....	2 25
Soups & Boulli.	2	"	....	1 80
" "	6	"	....	4 50
Potted Chicken, Turkey, or Game, 6 oz cans				1 50
Potted Ham, Tongue or Beef, 6 oz cans				1 15
Devilled Tongue or Ham, ½ lb cans				1 20
Devilled Chicken or Turkey, ½ lb cans				2 00
Sandwich Ham or Tongue, ½ lb cans				1 50
Ham, Chicken and Tongue, 1 lb cans				1 50

MINCE MEAT.

THE CANADA MEAT PACKING CO'Y.

½ gall. on glass jars	per doz. $7 25
Quart glass jars	" 4 00
1 lb "	" 2 00
10 lbs. pails	per lb. 0 10
25 " "	" 0 09
30 " "	" 0 09

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars,	$9 50
Ditto, 25 and 40 lb pails, per lb.	12½c

J. H. WETHEY'S—ST. CATHARINES.

Condensed, per gross, net	$13 50

ALWAYS ORDER
RECKITT'S BLUE.

Prices Current, Continued—

CHEWING GUM.

ADAMS & SONS.

Tutti Frutti, 36 5c bars			$1 20
Sappota,	150	pieces	0 90
Sweet Fern,	230	"	0 80
Black Jack,	115	"	0 80
Red Rose,	115	"	0 80
Barley,	115	"	0 80
Lemon Tramps,	115	"	0 80
Tampico,	115	"	0 80
Magic Trick,	115	"	0 80
Taffy Licorice,	72	"	0 50
Caramel Tolu,	72	"	0 40
Adams' N.Y. Gum,	200	"	0 50
Adams' N.Y. Gum,	150	"	0 40
Puzzle Gum	115	"	0 80

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S.

	Per lb.
Chocolate—	
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs..	0 35
Premium, ½'s..6 and 12 lbs...	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs .	0 24
Sticks, gross boxes, each...	1 00
Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18

JOHN P. MOTT & CO.'S

(Bryant, Gibson & Co., Agts, Toronto)

Mott's Broma.....per lb	$0 30
Mott's Prepaired Cocoa.....	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa.....	40
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate.....	30
Mott's Breakfast Chocolate...	28
Mott's Caracas Chocolate.....	40
Mott's Diamond Chocolate....	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs.....	30
Mott's Cocoa Shells.....	5
Mott's Vanilla Chocolate stick	24
Mott's Vanilla Chocolate stick	22
Mott's Pure Confec. Chocolate	22c—35
Mott's Sweet Confec. Choc.	21c—28

J. W. COWAN & CO'S.

Cocoas—	
Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼ lb in 12 lb boxes	35
London Pearl, " "	30
Soluble (bulk) 15 & 30 lb bxs ...	18, 20
Soluble (tins) 6 lb and 12 lb....	20
Cocoa Nibs, any quantity ...	30, 35
Cocoa Shells, any quantity...	05
Cocoa Essence.....per doz	1 40
Chocolates—	
Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross...	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

Thos. E. Clatworthy, Ag'nt, Toronto.)

Schweitzer's Cocoatina, net cash ¼ lb. ½ lb.. price per doz. tins	3 29 6 30

WALTER, BAKER & CO.

(Lockerby Bros., Montreal, Agents for Quebec.)

Chocolate .....per lb.	$0 50
Cocoa..... "	0 55

COFEEE.

GREEN

	c. per lb.
Mocha.....	32, 35
Old Government Java.....	26, 27
Rio.....	22, 23
Plantation Ceylon.....	25, 28
Porto Rico.....	22, 23
Guatamala.....	23, 25
Jamaica.....	22, 28

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.

	c. per lb.
Java.....	33, 34
Java and Mocha.....	34, 36
Plantation Ceylon.....	...35
Arabian Mocha	...37
Santos.....	28, 28
English Breakfast.....	16, 24
Royal Dandelion in 1 lb tins..	...26

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend.....	...33
Our Own Blend.....	...30
Laguayra.....	...28
Mocha and Java.....	32, 33
Java, Standard.....	...32
" Old Government	30, 32
" Crown	...29
Arabian Mocha.....	35

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs.....	30
Standard Imperial in sealed tins, 25 and 50 lbs.....	32
Standard Blend in sealed tins, 25 and 50 lbs.....	33
Ground, in tins, 5, 10, 15 and 25 lbs.....	20, 30
Say's Parisien, in ½ and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz....	1 25
" " " " 2, 2 oz.....	1 75
" " " " 3, 3 oz.....	2 00

SUTTON & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Pure essence, Gorgona Anchovies, ½ pts. per doz.....	2 76

FLOUR AND MEAL.

	per bbl.
Flour, Family.....	$4 00 4 20
" Pastry.....	4 20 4 40
" Medium Patents ..	4 30 4 80
" Patents	4 80 5 10
" Straight Roller ...	3 75 3 80
" Extra.....	3 50 3 55
" Strong bakers'....	4 20 4 50
Oatmeal, standard, bbls	3 60 4 00
" granulated, "	3 60 4 00
" rolled "	3 70 4 25
Bran, per ton.....	14 00 15 00
Cornmeal	3 50 4 00
" Gold Dust.....	3 25 3 50
" Eureka.....	2 75 3 00
" Imperial.....	3 70 3 80

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz.
Cases, No. 1, 2 oz tins.....	$2 75 $3 00
" No. 2, 4 oz tins.....	4 50 5 00
" No. 3, 8 oz tins.....	8 00 8 75
" No. 4, 1 lb tins.....	12 60 14 25
" No. 5, 2 lb tins.....	25 00 27 00

FRUITS.

FOREIGN.

	c. per lb.
Currants, in bbls	5⅜, 5½
" ½ bbls	5⅝, 5¾
" cases	6, 6¼
" Patras, in cases	7¾, 8
" Vostizza, "	7, 9
" ½ case....	9¼ 9½
Dates, Persian, boxes, new	5½ 5¾
Figs, Elemes, 14 oz., per box	8½ 9
" 10 and 20 lb box.....	10, 11
" 7 crescent, 60 lbs	... 16
" 5 " 30 "	... 15
" 4 " 20 "	... 14
" Naturals	4¾ 5¼
Prunes, French, kegs.....	4½ 5
" Bosnia, hhds	4⅝, 4¾
" " bls.....	4¾, 5¼
" " kegs.....	5, 5¼
" " cases, new ...	6 , 8
Plums, French, 55 to 65..	12½ 15
" Bottles, 1's.....	22 23
" " 2's.....	37½ 40
" " 4's.....	70 75
" " 7's.....	1 00 1 10
Raisins, Valencia, off stalk,	7 7½
Selected	7½, 8
Layers.....	9 9½
Raisins, Sultanas.....	10 12
" Loose Muscatel 2 crowns.....	$2 50 2 75
3 crowns	3 25 3 50
" London Layers	3 00 3 25
" Black Baskets..	4 00 4 25
" Blue " ..	5 00 5 25
" Bunch Dehesas	4 75 5 00
" Superior "	5 25 5 50
" ¼ flat "	1 55 1 75
Imperial Dehesa bunches..... ...	7 00 7 25
Lemons, Messina, per box	3 50 4 50
" Palermo.....	3 50 4 50
Oranges, Messina, per box	2 75 3 25
" Florida Russets ...	3 75 4 25
" Valencia.....	4 50 5 00
" California, navel	5 50 6 00
" Riverside.....	4 00 4 25
Bananas	2 50 3 50

DOMESTIC.

Apples, per bbl.....	3 00 4 00
" Dried, per lb.....	4½ 5
" Evaporated, p. lb	8 10

GLASSWARE.

TAYLOR, SCOTT & CO.

	c. per doz.
Lamp Chimneys, O.....	32
" " A.....	35
" " B.....	45

	per bbl.
Fruit Jars, pts.....	13 00
" " qts.....	14 00
" " ½ gal.....	17 00

GRAIN.

Wheat, Fall, No 2, per 58 lbs	$0 85 86
" Red Winter, No. 2	85 86
" Spring, No. 2.....	82 83
" Man. Hard, No. 1..	1 03 1 04
" " No 2..	1 00 1 02
Oats, No. 2, per 34 lbs.....	29½ 30
Barley, No. 1, per 48 lbs...	49 50
" No. 2, " "	45 46
" No. 3, extra.....	40 41
" No. 3.....	36 38
Rye.....	46 47
Peas.....	60 62
Corn.....	49 51

HAY & STRAW.

Hay, Loose, per ton.....	$10 00 $14 00
" Pressed, " on track	7 00 10 50
Straw, Sheaf, " on track	8 50 9 50
" Pressed, "	6 50 8 00

ISINGLASS.

G. P. SWINBOURNE & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Boxes containing 3 doz 3d. pack. per box.....	3 58



LYE.

Gillctts powdered Lye (½gr. in a case) per case.....	$3 75
Elliott's	3 75

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts.
Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars.....	22
" Fine, in 4 lb jars.....	70
" Extra Superior, in bulk, per lb.....	30
" Superior, in bulk, per lb	20
" Fine, " "	15

COLMAN'S AND KEEN'S

In 4 lb jars.....	75
In 1 lb jars.....	25
D. S. F., in tins, per lb	41
" in ½ lb tins.....	42
" in ¼ lb tins, per lb.....	44
D. F. in ½ lb tins, per lb	26
" ¼ " "	28

BARRINGER & BROWN.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Genuine, in 4, 1, ½, ¼ lb. and 2 oz. tins, per lb	0 34	0 47
Superfine genuine, full.....	0 30	0 43
Pure, per lb.....	0 23	0 36
D.S.F. "	0 34	0 47
D. S. "	0 30	0 43
F. "	0 23	0 36

NUTS.

	per lb.
Almonds, Ivica	13, 14
" Tarragona.....	14, 15
" Formigetta	12, 14

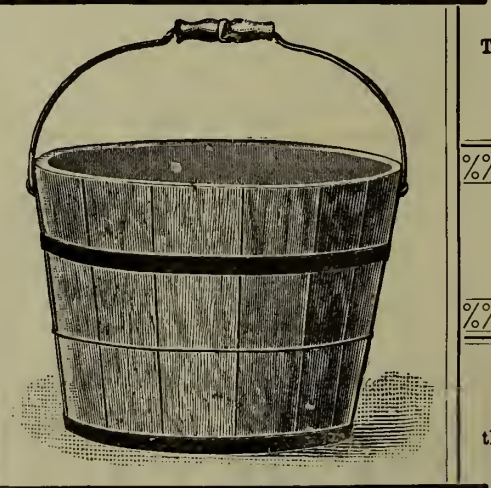
Longford Manufact'ng Co.

ORILLIA, - - ONTARIO,

Made from First-class Stock, and with superior workmanship they are decidedly the Best in the Market.

PAILS AND TUBS

See that the letter T is on every pail or tub. Ask your Wholesale Grocer for the T PAILS AND TUBS.



The Longford Mfg. Co. have met with great success in the sale of their Patent Wire Hoop Pail, a cut of which is shown here. The cost is little more than the ordinary pail, and the stock superior to any shown in the Market.

OF ALL KINDS.

TORONTO OFFICE : - 20½ FRONT STREET EAST.

Prices current, continued—

Almonds, Shelled Valencias	30, 35
" " Jordon.	50, 55
Brazil	12½, 13
Filberts, Sicily	10 11
Peanuts, roasted	12, 13
" green	10, 11
Walnuts, Grenoble, old	14, 15
" New	16 ..
" Bordeaux	10½, 11½
" Naples, cases	16, ...

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO.

PICKLES.

John Bull, mixed, in bulk	$0 60
" Chow Pic'le, in b'lk	65
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 25
" " " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

SAUCES.

John Bull, kegs, per gal	$1 25
" ½ pt. bottles, per doz (according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " ½ pt, bottles, per doz	1 25
Niagara Tomato, kegs, per gal	1 25
" " Reputed pints	1 25

Terry's Candied Peels.	c. per peels
Lemon, 7 lb boxes	16
Orange, "	18
Citron, "	30

CROSSE & BLACKWELL'S.

Pickles, all kinds, pints, per doz	3 25

LEA & PERRIN'S.

	per doz.
Worcester Sauce, ½ pts	$3 60 $3 75
" " pints	6 25 6 50

SUTTON & CO.

(Thos. E. Clatworthy, Agent, Toronto)

Worchester Sauce, ½ pints, second quality, per doz	1 17
Worchester Sauce, ½ pints, third quality, per doz	0 96
The Victory Dinner Relish, per dozen	1 92
Bottled Pickles—Mixed, Piccalilli, Cabbage, Onions, per doz.	2 16

PRODUCE.

DAIRY.

	Per lb
Butter, creamery	$0 22 $0 26
" dairy, tubs, choice	0 17 0 20
" " " med	0 12 0 14
" large rolls	0 14 0 17
" common to med	0 11 0 13
" store packed	0 08 0 10
Cheese	0 09½ 0 10½

COUNTRY.

Eggs, fresh, per doz	0 14 0 15
" limed, "	0 08 0 11
Beans	1 40 1 60
Potatoes, per bag car lots	0 52 0 55
Hops, 1888 crop	0 08 0 10
" 1889 "	0 12 0 16
Honey, extracted	0 10 0 13
" section	0 20 0 22

PROVISIONS.

Bacon, long clear, p lb.	0 07¼ 0 07½
Pork, mess, p. bbl	13 00 13 50
Hams, per lb	0 10½ 0 11
Bellies	0 11 0 11½
Rolls	0 08½ 0 09
Backs	0 11 0 11½
Lard, Canadian, per lb.	0 8¼ 0 8¾
Hogs	5 50 6 00
Tallow, refined, per lb	0 05 0 05½
"rough, "	0 01¾ 0 02¼

RICE, ETC.

	Per lb.
Rice, Aracan	3¾, 3¾c
" Patna	4⅜, 4¾
" Japan	4½, 5
" extra Burmah	5½, 5¾
Grand Duke	5½, 5¾
Sago	5¼,
Tapioca,	5⅛, 6¼

SPICES.

GROUND.

	Per lb.
Pepper, black, pure	$0 22 $0 24
" fine to superior	12 18
" white, pure	36 38
" fine to choice	25 30
Ginger, Jamaica, pure	25 27
" African, "	.. 18
Cassia, fine to pure	18 25
Cloves, " "	25 40
Allspice, choice to pure	12 15
Cayenne, " "	30 35
Nutmegs, " "	75 1 20
Mace, " "	1 00 1 25
Mixed Spice, choice to pure.	30 35
Cream of Tartar, fine to pure	25 37

STARCH.

EDWARDSBURGH STARCH CO. (Limited.)

	c. per lb.
Benson's Prepared Corn	8
No. 1 White Laundry, 4 lb boxes	5½
Silver Gloss, 6 lb boxes	6¾
" 1 lb chromo pkgs	7
Satin, 1 lb chromo boxes	7½
Edwardsb'g Rice, 1 lb chromo bxs	9
Canada Laundry	4½
Canada Corn	6½

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40 lb boxes. 1 lb packages, new wrappers	7½
36 lb boxes. 12 3 lb paper boxes	7½
40 " 10 4 lb "	7½
Silver Gloss Starch—	
40 lb boxes. 1 lb packages, new wrappers	9
40 lb boxes. Assorted ½ lbs and ¼ lbs	9¾
40 lb boxes. 10 4 lb paper boxes	9
6 lb boxes, with sliding covers (12 boxes in each crate)	9½
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	8
20 " "	8½

SUGAR.

	c. per lb
Granulated, in bbls	7⅛, 7½
Paris Lump, "	7⅝, 7¾
" " ½ bbls	7 7-16, 7 9-16
" " boxes	... 7⅞
Extra Ground, in bbls	... 8
" " boxes	8 3-16, 8 5-16
Powdered, in bbls	... 7⅜
" less than bbs	7 9-16
Confectioners A	.. ....
St. Lawrence A	... ...
Yellows, in bbls	5¾, 6
Raws, Jamaica in bags	... ...

SYRUPS AND MOLASSES.

SYRUPS.

	Per lb. bbls.	½ bbls
Redpath's "D"	3½c.	3⅝c.
" "M"	3⅝	3¾
" "B"	3¾	4
" "VB"	4	4⅛
" Extra	4⅛	4¼
" Ex. Sup.	4¼	4⅜
" XXX Sup.	4⅜	4½
" Corn Syrup	4½	4⅝

MOLASSES.

	Per gal.
Trinidad, in puncheons	37, 38c
" bbls	38, 40
New Orleans, in bbls	70, 75
Porto Rico, hdds.	33 34
" barrels	36, 37
" ½ barrels	38, 39

TEAS.

GREENS.

Gunpowder—	Per lb.
Cases, extra firsts	42, 50c
Half chests, ordinary firsts	22, 38
Cases, sifted, extra firsts	42, 50
Cases, small leaf, firsts	35, 40
Young Hyson—Moyunes	
Half chests, ordinary firsts	22, 38
" " seconds	19, 20
" " thirds	16, 17
" " common	14, 15

PING SUEYS.

Half chests, firsts	28, 32
" " seconds	16, 19
Half Boxes, firsts	28, 32
" " seconds	16, 19

JAPAN.

Half Chests—	
Choicest	38, 40
Choice	32, 36
Finest	28, 30
Fine	25, 27
Good medium	22, 24
Medium	19, 20
Good common	16, 18
Common	14, 16
Nagasaki, ½ chests Pekoe	16, 22
" " Oolong	14, 15
" " Gunpowder	16, 19
" " Siftings	5, 12½

CONGOUS.

Half chests, Kaisow, Moning	12, 55
Caddies and half chests	18, 50
Cadies, Pakling and new makes	18, 50

OOLONG.

Half chests Formosa	34, 50
Caddies	36 55

ASSAMS.

Chests and half-chests Pekoe	22, 48

SCENTED ORANGE PEKOE.

Boxes, Foochow and Canton	28, 60

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	62c
Ingots, rough and ready, 7's	59
Laurel, 3's	52
Brier, 7's	50
Index, 7's	45
Honeysuckle, 7's	53
Napoleon, 8's	49



KINGSFORD'S OSWEGO .·. STARCH.

"Pure" and "Silver Gloss"
FOR THE LAUNDRY.

Corn .·. Starch,
FOR THE TABLE,

EQUAL TO ANY RICE OR IMPORTED STARCHES MADE.

For Sale by all Leading Jobbers in Canada.

T. KINGSFORD & SON, Oswego, N.Y.

Royal Arms, 12's	50
Victoria, 12's	48
Brunette and Lovely, 12's	45½
Prince of Wales, in caddies	46½
" " in 75 lb boxes	46
Bright Smoking Plug Myrtle, T & B, 3's	55
Lily, 7's	58
Diamond Solace, 12's	45
Myrtle Cut Smoking, 1 lb tins	65
½ lb pg, 6 lb boxes	65
2 oz pg, 5 lb boxes	65

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdowne	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" Queens	29 00

Cigarettes, all Tobacco—

Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES. Per M.

Athlete	$7 50
Puritan	7 00
Sultana	6 75
Derby	4 00
B. C No. 1	4 00
Sweet Sixteen	3 50

CUT TOBACCOS. per lb.

Puritan Cut Plug, ½ lb pkg., 5 lb boxes	65
Old Chum Cut Plug, ½ lb pkg 5 lb box	65
Old Virginia Cut Plug, 1-10 lb pkg., 10 lb boxes	55
Gold Block Cut Plug, ½ lb pkg, 5 lb boxes	65

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 20 lb boxes	75
Puritan, 1-10, 5 lb boxes	65
Athlete, per lb	1 00

SOAP.

Ivory Bar, 1 lb bars waxed wrapper, per lb	5½
Do. 2, 6-16 and 3 lb bars "	5
Primrose, 5 lb bars, wax W "	4
" 1 " " "	4½
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 13oz, 1,2 and 3lb bars per lb	3½
Queen's Laundry, per bar	5½

TOILET SOAP.

TAYLOR, SCOTT & CO.

	per doz.
Baby's Own, ½ doz boxes	$1 25
Our Boys, ½ " "	1 25
Sea Foam, ½ " "	75
London Bouquet, ½ " "	60
Oatmeal, 1 " "	85
" ½ " "	60
Paris Assorted, ½ " "	0 75
Albert Oatmeal bar, 2 doz. boxes	0 75
" White Castile bar, 2 doz. boxes	0 75
	per gro.
Fatherland, ½ doz boxes	5 00

WASHING CRYSTAL.

Gillett's Washing Crystal, 1 gro in box, per box	$1 75
Cottam's per lb	0 03½

WASHING COMPOUNDS.

Cottam's small p'k'ts, per gro	$1 50
" large " "	4 50

WOODENWARE.

	per doz.
Pails, 2 hoop, clear No. 1	$1 60
" 3 " " "	1 80
Pails, 2hoops, clear No. 2	$1 50
" 3 " " "	1 70
" 3 " painted "	1 70
Tubs, No. 0	9 00
" 1	7 50
" 2	6 50
" 3	5 50
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
	per case.
Matches, Parlor	$1 70 $1 75
" Telephone	3 50 3 60
" Telegraph	3 80 3 90
	per doz.
Mops and Handles, comb.	1 25
	per M.
Butter, P. tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60
Clothes Pins full count, per box	0 75

YEAST.

Royal Yeast Cakes, 3 doz 10c. packages in case, per case	$1 95
Royal Yeast Cakes, 3 doz 5c. packages in case per case	1 00
Breadmakers', 3 doz 5c. packages in case	1 00

OUR NATIONAL FOODS.

	pkg.	doz
Desiccated Wheat	4 lb.	$2 30
" Rolled Oats	4 "	2 25
Snow Flake Barley	4 "	2 40
Rolled Wheat Flakes	4 "	2 25
Buckwheat Flour, S. R.	4 "	2 00
Prepared Pea Flour	2½ "	1 80
Baravena Milk Food	1 "	3 00
Patent Prepared Barley	1 "	1 80
Patent Prepared Groats	1 "	1 50
Beef and Barley Extracts	6 oz	2 25
Gluten Flour	4 oz	2 80

CATELLI'S SPECIALTIES.

Vermicelli, per lb	$0 11 ....
" 5 lbs	0 08 0 10
" 10 lbs	0 08 0 10
Macaroni, 5 lbs	0 08 0 10
" 10 lbs	0 08 0 10

HARDWARE.

ZINC: Sheet net.	0 06½
IRON WIRE:	
Galv., annealed and oiled and bright 20 p.c. advance on list	
Barbed wire net.	0 00
Coil chain, 5-16 in. net	0 05½
" " ¾ in "	0 05
" " ½ in "	0 04½
Iron pipe, 50 per cent.	
Iron pipe, galvanized, 25 per cent.	
CUT NAILS, from Toronto:	
10 dy. to 60 dy	2 80 0 00
8 dy. and 9 dy	3 05 0 00
6 dy. and 7 dy	3 30 0 00
4 dy. and 5 dy	3 55 0 00
3 dy. C.P.	3 90 0 00
3 dy A.P	4 40 0 00
HORSE NAILS:	
"C" 50 and 10 per cent. from list.	
HORSE SHOES:	
From Toronto, per keg	3 75 4 00
WINDOW GLASS:	
25 in and under	1 55 1 60
26 to 40	1 60 0 00
41 to 50	3 60 0 00
51 to 60	3 90 0 00
61 to 70	4 20 0 00
GUNPOWDER:	
Sporting FF. "	4 75 0 00
" FFF "	5 00 0 00
Canada rifle "	7 25 0 00
Sporting FF., (in ½ lb. tins) per doz.	2 40 0 00
ROPE: Manilla	0 14 0 16
Sisal	0 13 0 00
AXES:	
Peerless & Keen Cutter	7 50 0 00
Leader	7 25 0 00
Lance	7 75 0 00
Queen City	9 25 0 00
Honor Bright, all steel	11 00 0 00
SHOT: Canadian	0 05½ 0 00
HINGES: Heavy T and strap	05½ 00
" Screw, hook & strap.	03½ 04½
TIN PLATES:	
1c. 4x20 coke, per box	4 50 4 75
INGOT TIN: 25 to 26 per bdl.	
PIG LEAD: 4 to 4½ per bdl.	

PETROLEUM.

F. O. B. Toronto	Imp. gal.
Canadian	$0 00 $0 16
Carbon Safety	0 18 0 00
Canadian Water White	0 20 0 00
Amer'n Prime White	0 23 0 24
" Water White	0 25 0 00
Photogene	0 27 0 00

DRUGS AND CHEMICALS.

Alum lb	$0 02 $0 03
Blue Vitriol	0 06 0 07
Brimstone	0 02½ 0 03
Borax	0 12 0 13
Camphor	0 45 0 52
Carbolic Acid	0 55 0 60
Castor Oil	0 08½ 0 10½
Cream Tartar	0 32 0 33
Epsom Salts	0 01½ 0 02½
Extract Logwood, bulk	0 13 0 14
" " boxes	0 15 0 17
Gentian	0 10 0 13
Glycerine, per lb	0 22 0 25
Hellebore	0 15 0 17
Iodine	5 00 5 0
Insect Powder	0 65 0 75
Salpetre	0 08½ 0 09
Soda Bicard, per keg	0 00 2 25
Sal Soda	0 95 1 00
Madder	

VINEGAR.

A. HAAZ & CO.

XX, W.W.	0 20
XXX, W.W.	0 25
Honey Dew	0 28
Pickling	0 28
Malting	0 45

THE BADGEROW FALCONER VINEGAR CO

French Bordeau per gal.	0 34
Tarragona "	0 32
Triple "	0 30
Fruit Vinegar "	0 27
Pickling "	0 28
XXX "	0 25
Extra XX "	0 22
XX "	0 20
X "	0 16
Cider Vinegar	0 16 to 0 25
Honey Vinegar	0 25
Eng. Malt Vinegar	0 50 to 0 60
Bottled Malt Vinegar, qts., per doz	2 00
Toilet Vinegar	
Methylated Spirits	2 00 to 2 25

LIQUORS.

CANADIAN SPIRITS:

(Net Cash Prices.)	Imp. gal. In B'd.	D. P'd
Alcohol 65 O.P.	$0 99	$3 27
Pure Spirits 65 "	1 00	3 28
Pure Spirits 50 "	0 90	2 98
" " 25 U.P.	0 49	1 52
Family Proof Whiskey	0 53	1 64
Old Bourbon "	0 53	1 64
" Rye "	0 50	1 54
" Toddy "	0 50	1 54
" Malt "	0 50	1 54
" Domestic Whiskey 32 U. P.	0 45	1 04
Old Rye, 4 years old	0 75	1 90
" " 5 "	0 85	1 66
" " 6 "	0 95	2 00
" " 7 "	1 05	2 16
Rye Whiskey, 1883, qts.	4 25	7 06
" " " pts.	6 00	8 75
" " 1884, qts.	4 00	6 75
" " " pts.	5 75	8 50

20 to 100 cases, net cash.
100 to 200 cases, 2½ per ce off.
200 cases and over 5 per cen off.

JOS. PICKERING & SONS' SPEC LTIES.
(Thos. E. Clatworthy, Ag'nt, Toronto.)

Metal Polishing Pomade, according to size, per dozen	0 20 1 02
Needham's Polishing Paste according to size, pr dozen	0 18 2 81
Furniture Polish, according to size, per dozen	0 20 2 85
Razor Paste, ½ doz. in box	1 02
" in single boxes	1 18
Plate Powder, per box	1 02
Knife Powder, in cannister, per dozen	1 03
Harness Blacking, in boxes, per dozen	1 27 2 20

TO THE WHOLESALE GROCERS & DRUGGISTS OF THE DOMINION OF CANADA.

We take pleasure in announcing that our New Mills are now completed, and we are prepared to fill orders for goods. The capacity of our New Mills is from 250 to 300 barrels per day.

Our specialties, such as DESSICATED WHEAT, DESICCATED ROLLED OATS, ROLLED WHEAT FLAKES, BREAKFAST HOMINY, &c., are improved and put up in handsomely lithographed cartoons. Our GLUTEN FLOUR for Diabetes, BARAVENA MILK FOOD for infants, PREPARED BARLEY, GROATS, PEA FLOUR, &c., are the very choicest, and guaranteed fresh, clean and attractive, healthy, palatable, and nutritious.

We are also manufacturing GRANULATED, STANDARD, & ROLLED OATMEALS, WHEATLETS, SPLIT PEAS, &c., BAKERS' SPECIALTIES, such as GRAHAM FLOUR, RYE FLOUR, WHITE CORN FLOUR, WHOLE WHEAT FLOUR, &c., which are very choice.

THE IRELAND NATIONAL FOOD CO.
(LIMITED.)

OFFICE AND MILLS—109 Cottingham St.—134 to 143 Marlborough Ave. Telephone No. 3629.
Toronto, Dec. 2, 1889.

MITCHELL,
MILLER & CO.
WAREHOUSEMEN,
45 and 81 Front Street East, Toronto.

STORAGE.

Advances made on Staple Merchandise in Store.

SMITH & KEIGHLEY
WHOLESALE GROCERS
AND IMPORTERS OF

East and West India Produce, Mediterranean Fruits, Fancy Groceries, China, Japan and Indian Teas, Porto Rico Molasses and Coffees. New Currants, Raisins, Figs, Dates, Prunes in Bottles, Cases, and Casks.

9 Front St. E., Toronto



TORONTO BUSINESS COLLEGE

Corner Yonge and Shuter Streets, Toronto, Canada.

The Largest, most Complete and Practical Business College, Shorthand Institute, Telegraph School and General English Training Academy in the Dominion.

Individual Instruction given by men of Practical Business ability. Handsome prospectus and circulars mailed by addressing

eow J. M. CROWLY, Manager. NOTE ADDRESS.

C. RICHARDSON & CO.

MANUFACTURERS OF

The Celebrated Bull's Head Brand Pickles,

SAUCES, JAMS, JELLIES,

CANNED FRUITS AND VEGETABLES.

SPECIAL PRICES IN

CANNED TOMATOES.

EVAPORATED APPLES and MAPLE SYRUP

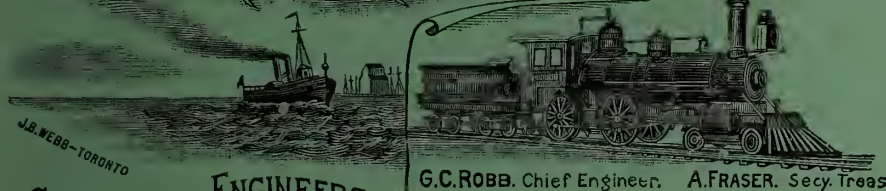
125 River St., Toronto

SUBSCRIBED CAPITAL, $100,100. DEPOSITED WITH GOVERNMENT OF CANADA, $54,724.

THE BOILER INSPECTION and Insurance Company of Canada.

SIR ALEX. CAMPBELL, K.C.M.G. PRES. (Lieut. Govr. of Ontario)

JOHN L. BLAIKIE ESQ. VICE PRES.



CONSULTING ENGINEERS.

G.C. ROBB. Chief Engineer. A. FRASER. Secy. Treas

HEAD OFFICE. 2 TORONTO ST.

TORONTO.

The prevention of Accident and attainment of Economy in use of Steam, our chief aims.

Grocers' Sundries.

OUR SPECIALTIES.

Choice Bird Seed

AND

WASHING COMPOUND.

CORRESPONDENCE SOLICITED.—All our goods are guaranteed, sell well and give the greatest satisfaction.

BART COTTAM

Wholesale Dealer and Manufacturer of

Grocers' Sundries, ---- LONDON, ONT.

LAURENCE GIBB,

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

SPANISH BLACKING

THE KING OF BLACKINGS.

SCRIVEN, ENG.

BREADMAKER'S YEAST

ALWAYS AHEAD.



BREAD made with this Yeast took first prizes at 132 Township and County Fairs in Ontario in 1887, at such places as Flesherton, Markham, Whitby, etc. Over 10,000 ladies have sent us letters and postal cards to say that it is superior to any yeast ever used by them. It makes the lightest, whitest, sweetest and most wholesome bread, buns, rolls and buckwheat cakes. Directions in each package with full instructions.

TAKE NO OTHER. PRICE 5 CENTS.

How to Sell Goods

Send Ten Cents to the GROCER PUBLISHING CO. for a copy of B. F. Cumming's Prize Essay on "How to Sell Goods."

GROCER PUBLISHING CO.,

6 Wellington St. W., Toronto.

TORONTO SALT WORKS

128 ADELAIDE STREET EAST.

DEALERS IN AND MANUFACTURERS OF

Table, Dairy & Meat Curing Salts.

Silver Medal Industrial Exhibition, 1888.

We handle Canadian Salts only, which from recent Government tests for Dairy and Meat purposes have proved equal, and in most cases superior to the best Imported Salts of any brand.

Orders promptly filled.

Jas. DICKSON & CO.,

26 WEST MARKET STREET.

Provision & Commission Merchants.

Eggs, Butter Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO

W. BOULTER & SONS,

PICTON, - - ONT.,

PACKERS OF THE CELEBRATED



LION BRAND

Canned Fruits and Vegetables

Every can has a Lion on the label. This label is a guarantee to the consumer that the quality is first-class. Ask your Grocer for the Lion Brand. Do not take any other.

BAY OF QUINTE CANNING FACTORIES,

Head Office: Picton. **Branch: Demorestville.**

JAMES PARK & SON,

PROVISION MERCHANTS

PORK PACKERS,

AND MANUFACTURERS OF PRESERVED MEATS ETC

SPECIALTY.—Imported English Sheep Casings for the Sausage Trade.

41 to 47 St. Lawrence Market, and 95 Front St. E.

TORONTO - ONT.



ROYAL YEAST

Is Canada's Favorite Yeast Cakes. 10 years in the market without a complaint of any kind. The only Yeast which has stood the test of time and never made sour, unwholesome bread. All Grocers sell it.

E. W. GILLETT, M'F'R. TORONTO, ONT. & CHICAGO, ILL.

C. H. CATELLI,

PERTHIUS ST., - MONTREAL,

MANUFACTURER OF

MACCARONI,
VERMICELLI,
FARINA, Etc.

STANWAY & BAYLEY,

TORONTO,

Wholesale Agents for Toronto and West.

Ask your Wholesale Grocer for these Goods.

E. P. Breckenridge, Toledo, Ohio, Pres. Edwin Norton, Chicago, Vice-Pres.

W. C. Breckenridge, Resident Manager.

The Norton Manufacturing Co.,

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit Cans, Lard Pails, Paint Pails and Cans, Baking Powder Cans.

Capacity, fifty thousand fruit cans per day.

Sole Agents in Canada for

Norton Bros., "Solder Hemmed" Caps, and Grocers' sample goods, and Haskell's sample cases.

Cor. YORK AND QUEEN Sts.,

HAMILTON, - ONT.

MYRTLE

T. AND B.

CUT AND PLUG

SMOKING TOBACCO.

And "LILY," 10c. Plug.

Manufactured by

GEO. E. TUCKETT & SON

Hamilton, Canada,

And Danville, Virginia.

- PARISIAN -

BLUE!

Is Stronger and More Economical

THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

Established 1874.

W. H. SMITH

Wholesale Produce

Commission Merchant

186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Produce Consignments solicited. First-class reference.

R. C. MURDOCH & Co.

Commission

— AND —

Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

29 Church St., Toronto.

TELEPHONE 806.

Edwards' Desiccated Soup

Is far the cheapest and Most Nutritious Food obtainable, its force value as a food being three and a half times that of an equal weight of beef.

[Trademark] GRAVINA [Registered]

(Edwards' Gravy Powder)

Gravina is a fine powder, consisting of Extract of Beef of the finest quality, combined with choice garden vegetables. It is easily soluble, and can be quickly cooked, less than five minutes being sufficient to produce an excellent Gravy or Soup. Cook Book free on application.

FREDK. KING & CO., [Ltd.] Sole Manfrs.

(Contractors to Her Majesty's Government)

BELFAST AND LONDON.

Wholesale Depot: 30 St. Sacrament Street, Montreal.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

THE CANADIAN GROCER & GENERAL STOREKEEPER.

PUBLISHED WEEKLY. $2.00 PER YEAR

VOL. IV. TORONTO AND MONTREAL, APRIL 11, 1890 No. 15

Fac-Simile of Package.



Registered.

BENSON'S CANADA PREPARED CORN

Superior to any Imported

CORN STARCH.

RELIABLE AND UNIFORM IN QUALITY.

☞ FOR SALE BY EVERY GROCER. ☜

H. A. NELSON & SONS

MANUFACTURERS AND Wholesale Dealers —IN— BROOMS AND WHISKS,

Brushes, Woodenware, Baskets, Cordage, Grocers' Sundries.

MONTREAL, - TORONTO.

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & Co HALIFAX, N.S. ESTABLISHED 1844 IS THE BEST.

FOR SALE EVERYWHERE.

ASK FOR MOTT'S

M. MASURET & CO.

Wholesale Grocers,

IMPORTERS OF

TEAS, SUGARS, ETC.

94 AND 96 DUNDAS STREET,

LONDON - - - ONT.

Taylor, Scott & Co.

TORONTO.

THE BEST



IS THE CHEAPEST.

Retail Price, 25c.

—:o:—

For sale by all first-class grocers

FINE GOODS OUR SPECIALTY.

CO CIGARS, EXCEPTIONALLY FINE.

MADRE E' HIJO (7 SIZES).

EL PADRE AND CABLE.

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

ALWAYS ASK FOR

—: THE :—

'John Bull'

BRANDS.

MANUFACTURED BY

BRYANT, GIBSON & CO.



AGENCY FOR—

Mott's Chocolates and Cocoas,
Ganong's Lily Chocolates,
Terry's English Bottled Confectionery,
Negre's French Crystallized Fruits.

The Cowan Cocoa & Chocolate Co. Limited

OF TORONTO,

Manufacturers of

Cocoas and Chocolates.

Hygienic, Iceland Moss, Cocoa Essence, Soluble, Queen's Dessert, Mexican, Sweet Caracas Vanilla, Royal Navy Chocolate, Creams, Coffees and

Confectioners' Chocolates, Icing, and Powdered Sugars.



TO SUBSCRIBERS!

Those wishing to keep their copies of THE GROCER in good condition, and have them on hand for reference, should use a Binder. We can send by mail A STRONG PLAIN BINDER for 75c., postage prepaid.

These Binders have been made expressly for THE GROCER, and are of the best mnnufacture. The papers can be placed in the Binder week by week, thus keeping the file complete. Address—

THE CANADIAN GROCER,
6 Wellington St. W. Toronto.

Needham's "The Favorite." Polishing Paste.

USED BY HER MAJESTY'S SERVANTS

Gold Medals and Diplomas of Merit at all Exhibitions.

Dazzling Mirror Finish

Sold Everywhere in 5c, 10c, 15c, 20c & 25c Tins

The reputation of nearly a century as the most reliable preparation for Cleaning and Brilliantly Polishing BRASS, COPPER, TIN, BRITANNIA METAL, PLATINOID, etc.

Inventors and Sole Manufacturers, JOSEPH PICKERING & SONS, Sheffield.

Pickering's Furniture Polish, Plate Powder, Knife Powder, Brunswick Black, Razor Paste, Metal Polishing Pomade (Red), Ye Olde Oak Furnishing Paste.

T. E. CLATWORTHY, Sole Agt. in Canada, 34 Church St. Toronto.

EMBRO OATMEAL MILLS.

—:o:—

D. R. ROSS, - - EMBRO, ONT.

—:o:—

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders.

IMPERIAL CREAM TARTAR BAKING POWDER

TRADE MARK

PUREST, STRONGEST, BEST,

CONTAINS NO

Alum, Ammonia, Lime, Phosphates,

OR ANY INJURIOUS SUBSTANCE.

E. W. GILLETT, TORONTO, ONT. CHICAGO, ILL.

MANUFACTURER OF

THE CELEBRATED ROYAL YEAST CAKES.



IMPOSSIBLE!

So say Doctors, to say too much in favour of St. Leon Water. It puts down Bright's Disease and Diabetes, as water quenches fire. Cures Indigestion, Dyspepsia, Rheumatism, etc., completely if drank freely and rubbed in the skin.

ST. LEON

Mineral Water Company,

101½ KING STREET W., - - TORONTO.

Business! Business!

QUEEN CITY BUSINESS COLLEGE,

Cor. KING and CHURCH Sts., Toronto,

Is the best and cheapest place to educate your sons and daughters. Thorough practical Business, Shorthand or English Education imparted in shortest possible time by our method of "Individual Instruction." Catalogue mailed free on application.

A. HAAZ. C. DE CARTERET.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider VINEGARS.

74 Bagot Street, - Kingston, Ont

DAY AND MARTIN'S English BLACKING LIQUID AND PASTE

IN ALL GRADES.

The Bes in the World.

CHAS. GYDE, Agent, MONTREAL.

ORDER A CASE OF

OCEAN WAVE BAKING POWDER

From your Wholesale Grocer.

Sells itself after One Trial. Prices Correct

THE CANADIAN GROCER & GENERAL STOREKEEPER.

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

THE GROCER PUBLISHING CO. (LTD.)
J. B. McLEAN, SEC.-TREAS.

115 ST. FRANCOIS XAVIER STREET, MONTREAL.

6 WELLINGTON STREET WEST, TORONTO.

Vol. IV. TORONTO AND MONTREAL, APRIL 11, 1890. No. 15

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

OUR MONTREAL OFFICE.

Our Montreal Office is located at 115 St. Francois Xavier St. Our representative, Mr. Hugh C. McLean, will be pleased to have subscribers and advertisers call upon him there. He will also pay special attention to gathering business items and attending generally to the interests of this paper.

THE TOBACCO EXCISE AGAIN.

In a notice of motion given a few nights ago in the House of Commons, the Hon. John Costigan announces the latest remedy which his Department is prepared to offer for the relief of the excise-ridden tobacco trade. Mr. Costigan's proposed treatment is strictly homeopathic. What the trade is suffering from is a restriction of its freedom to deal in the best product of tobacco manufacture. The Minister frames a bill which preserves that restriction by increasing the option to deal in a lower quality of tobacco. All his amendment contemplates is further warrant for that officious interference with trade which was carried to an exasperating degree in this city last summer. The cardinal provision of Mr. Costigan's bill would give manufacturers the privilege to put up their tobacco in two-pound packages. This, the Minister holds, would open the tobacco trade to dealers in the poorest circumstances. Since the regulations require the trade to lay in only unbroken packages, the size of the packages should be so graded that the smallest trader may afford to buy tobacco legitimately. This looks as if the Department were solicitous for the interests of the humblest dealer who aims at a tobacco trade. But it is not the outcome of knowledge, and it should be, for the Department is not inexperienced in the effect of such a method of meeting the difficulty. About two years ago a less degree of the same mode of relief was conceded to the trade, and is yet a refuge to the dealer who cannot buy in large packages. But does the small dealer avail himself of it? He has had it in his right for two years to buy five-pound packages, but he does not buy them. It has been since that right was secured to him by the same paternal Department, that the greatest number of seizures have been made for trade in broken packages. And why does the small dealer persist in the dangerous trade in broken packages? Is it from waywardness, or the love of risk? It is because his trade is ruled by the demand for good tobacco, and because that demand discriminates against the tobacco put up in five-pound packages. Chewing tobacco, particularly, of which moisture is an essential, retains its vitality only in large masses, formed by enormous pressure, and cased in strong air and watertight packages. Even under these conditions surface-plugs soon part with their liquidity. Put up in five-pound packages, the tobacco rapidly loses all that is springy and toothsome to the chewer. The small packages are scarcely ever handled by general merchants or grocers. Trade in them is confined to the tobacconists, one of whom told us the other day that he sells a ton of the large package contents for a hundred weight of the small. After the small package has lain in store a few weeks, the casing material might almost as well be chewed as the tobacco in it, as the wood soon becomes rich with tobacco essence. If five-pound packages cannot but be leaky of the volatile part of their contents, then must two-pound packages be much more leaky.

The tobacco depreciates as the weight of the package is reduced. The Minister's amendment, therefore, virtually would still restrict the trade of the small dealer. That dealer cannot now get the tobacco his customers want, and the proposed change will only put it in his power to supply what his customers are still more averse to. Those who want tobacco will go where the best of it can be got at the lowest price. The small packages must come dearer as a consequence of the greater number of packages, the increased number of excise stamps, etc., and they contain a poorer class of tobacco. The change would simply make it more obligatory on the small dealer to keep inferior tobacco, and would thus drive the tobacco trade from him.

The joint committee of Toronto wholesale and retail grocers which met both the Commissioner and the Minister of Inland Revenue last winter, did not base the statement of its case upon the fact that packages were not made small enough, and did not urge or even suggest relief through the authorizing of smaller packages. Nor does the conservatism of manufacturers who continue to make in large packages rest upon the fact that to make in smaller packages is more expensive. The impression that this fact is the basis of the preference for large packages is left by the Minister, if his notice of motion is correctly reported in the Empire's despatch. It was felt by the joint grocers' committee of this city that the minds of both Mr. Costigan and Mr. Miall were disabused of any such idea; that they were aware the present leaning to large packages was determined by the demand. The Minister proposes a method of dealing with the case that has not been suggested, and to give countenance to that method suggests a reason that has never been urged from the source of demand.

To induce the manufacturers to do what the necessities of trade do not call upon them to do, the Minister expects that Parliament will vote compensation to such manufacturers as shall make tobacco in two-pound packages. There is no trade demand, there is merely the demand of an excise system which the Minister finds has not adaptability enough in itself to fit it to the normal needs of trade. The excise system, however, must not be changed. The Minister prefers to arrogate to himself the power of saying what kind of tobacco manufacturers shall make, a prerogative that naturally belongs to the consuming public. The demand too often is responsible for a low quality of commercial product. It is very seldom we see it in the position the Minister

now puts it, striving to uphold the quality against fiscal methods which would debase it.

If manufacturers caught in a modification of the demand any hint that smaller packages were wanted, would they in this progressive age go on in violation of it making tobacco in large packages? If small packages were imperatively called for they would forthwith be supplied. There is no commodity on which an increase in price would be more easily and naturally realizible. Whenever small packages have to be made, manufacturers will make them and get what they are worth. The Minister's proposal, therefore, to bonus makers to induce them to put up only in small packages is absurd. Tobacco is not an indispensable, and if the conditions of its manufacture make it dear, the want of it is no privation. That is the way, at all events, the Minister himself seems to reason in sticking to so heavy an excise, in the face, too, of a greatly reduced excise in the United States. He appears to think tobacco, if anything, can stand a heavy revenue increment, and if it can, why cannot it stand the cost of its own manufacture? Is it not a rather singular spectacle to behold a Minister putting with one hand a tax of twenty cents a pound upon every tobacco consumer, and with the other levying a tax upon the general public to help the smoker or chewer to pay for his tobacco? This is truly a bit of enlightened financing.

The proposal to indemnify manufacturers for a change they do not want, and who, if they did would make it pay for itself, has rather a sinister look. These manufacturers have been givenprotection that they consider ample, at all events no addition to the protection on plug tobacco was thought necessary in the late tariff revision, and none was asked. The Minister's propo al, therefore, while it affords no redress to the small dealers, is apt to be looked upon with suspicion because of the money vote to the manufac. turers it involves. The choice is before the Department of conciliating the trade or of sticking to its regulations. The latter Mr. Costigan chooses, and it would appear that to make up for the alienation of small traders, he considers it prudent to attach the manufacturers. It seems plain, however, that despite the encouragement given the trade last winter by both Mr. Miall and Mr. Costigan, there is to be no surcease, if the Department can help it, of the persecution that followed the tobacco trade last summer. Mr. Costigan has kept no part of his promise to the wholesale and retail trade of this city. That promise bound him to submit to the trade any alterations he contemplated. His alterations have been brought to the floor of the House to have them confirmed as law before the trade learns through the public press that any alterations have been departmentally decided upon.

H. E. Trent, of Toronto, saw the Ministers in reference to the duty on compressed yeast.

THE CONFISCATED TOBACCO CLAIMS.

As a result of the utterances of the Minister of Inland Revenue last winter before a joint committee of the Wholesale Grocers' Guild and the Retail Grocers' Association, the latter body made application through Mr. John Small, M.P., for the refund of the fines imposed and the restoration of the tobacco seized in this city. This application logically followed the admission of the Minister at the conference referred to, that an injustice had been done in the seizures. The Association, convinced by the words of the head of the Department that he had a sense of wrong done to individuals here, applied to have that wrong redressed. Above two months after their secretary wrote the reply came, in the form of a memorandum from the Commissioner to the Minister relative to the cases specifically referred to in the application. In this memorandum the ground is taken that was held by the Department prior to the meeting with the Minister and the Commissioner. The admission of injustice made by the former, and referred to by the secretary of the Association in his application, is ignored. The correspondence is given below:

DEAR SIR,—I have been instructed by this Association to lay before you the following cases which have come under my personal notice, and to which we desire you would call the attention of the Minister of Inland Revenue.

We hold to the principle that these people have not been engaged in any illegal act, and that the regulations have been unnecessarily severe.

We are also desirous that the Minister should take into his earnest consideration the advisability of refunding to these people the fines, where such have been collected, and that they should be reimbursed for the tobacco which was taken from them.

The Minister, at a meeting convened for the purpose of hearing our complaints in this matter, was good enough to say that an injustice had been done, aud therefore we would respectfully ask his consideration in the matter as related above.

These cases do not by any means include all whose tobacco was seized, but are a few which have come under special notice. The full returns of seizures are doubtless in the records of the Department.

J. H. Hargrave, 190 King street east, had 49 lbs. of tobacco seized, and was fined $10. The fine was paid, but the tobacco was not redeemed.

H. Kennedy, 225 King street east, had 2½ lbs. tobacco seized, was taken before the Police Magistrate and fined $50 and costs. Fine and costs were paid.

Mrs. Bernstein, King street east, had 67 lbs. of tobacco seized, and was fined $10. The fine was paid but the tobacco was not redeemed. This person had only lost her husband some ten days before, and was entirely ignorant of any regulations.

K. McKay, King street east and Sherbourne, had 8½ lbs of tobacco seized, and was fined $10. The fine was paid, but the tobacco was not redeemed.

Mr. Burke, 285 King street east, had 2½ lbs. of tobacco seized. He was taken before the Police Magistrate, and the case now stands adjourned. His whole stock is not worth $25.

Mr. Farragher. King street east, had 21 lbs. of tobacco seized, and was fined $10. He paid the fine, but the tobacco was not redeemed.

William Elder, Dundas street, had 8 lbs. of tobacco seized, was taken before the Police Magistrate, and fined $50 and costs. He paid both fine and costs. The tobacco was redeemed by paying duty.

Memo. relative to seizures referred to in letter of Secretary of Toronto Retail Grocers' Association, dated Jan. 30, 1890:—

Mrs. Bernstein—The 67 lbs. of tobacco was seized for not being in a stamped package as required by law. The lowest penalty under the law is $50, but a mitigated penalty of $10 was imposed, and the release of the tobacco was ordered upon being put up in a legal package, properly stamped and the duty of 20c. per pound paid thereon. The tobacco could not be put upon the market with the knowledge of the Department in the illegal condition in which it was when seized, hence the necessity for its stamping.

H. Kennedy—The tobacco was seized for the same reason as that above stated. The same settlement of the case was offered, but Kennedy would not pay the mitigated penalty imposed, and proceedings were instituted against him for the collection of the full legal penalties. He was convicted and paid $50 and costs.

W. A. Elder—The cause of seizure was the same as in the two previous cases. Elder, according to the statement of the seizing officers, "snatched the tobacco from them, and stated that if it was of any considerable value he would draw his revolver, and that the goods would never leave the premises despite the whole of the Toronto police force, over his live body, etc." In this case prosecution was ordered at once. Elder was fined ten dollars and costs. Mr. Elder applied for a refund of the fine and costs, but the circumstances did not warrant such a course being taken.

J. H. Hargrave—Cause of seizure the same as in previous cases. A mitigated penalty of $10 was imposed and paid.

K. McKay—Same as case of J. H. Hargrave.

Mr. Farragher—The same.

John Burke—The cause of seizure in this case was the same as the others. Mr. Burke was offered a settlement of his case for a mitigated penalty of $10. He would not pay and was prosecuted. Subsequently the Department of Justice was informed that if he would pay the mitigated penalty of $10 no further action would be necessary.

In all the above cases the Department has endeavored to deal with the offenders as leniently as circumstances would permit. This Department has printed and circulated amongst the trade a pamphlet setting forth the requirements of the law and regulations affecting the tobacco trade. The caution notice attached to each package also contains information for the guidance of the dealers.

The observance of the law and regulations by dealers is absolutely necessary in the interests of the revenue as well as of the honest manufacturer and dealer. With a difference in the rate of duty in the United States and Canada of 12c. per pound (U. S. 8c., Cana-

da 20c). The Department has felt that a close observance of the law by the retail trade must be insisted on.

The Department has provided stamps of all denominations required or asked for by the trade in order that manufacturers could put up their goods in packages of such sizes and weights as would be necessary to meet the requirements of the small as well as the large dealers.

E. MIALL.

Hon. JOHN COSTIGAN,
Min. Inland Revenue.

OUTLOOK FOR CANNED SALMON.

Mr. William Brison, of Williams, Brown & Co., San Francisco, who control the bulk of the canned salmon consumed in Canada, is here on his second visit to this part of the Dominion, and, as usual, visited THE CANADIAN GROCER. He has had a very successful trip. Regarding the condition of trade on the coast, he says :—

"The market for good and choice qualities of salmon is being well sustained, but cheaper and inferior grades are decidedly off. The bulk of the stock on the Pacific coast consist of white and pink Alaska salmon, a quality unfit for export, nor will it meet with favor from the better class of trade, and must therefore find a market principally with the negro trade in the South, where it is being shipped at prices that enable the poorest class of people in that district to use it as a staple article of food, and not as a luxury as heretofore. In British Columbia there are probably not more than three or four carloads of first quality, and as it is to that source that the Canadian trade must look for their supply, the attention of this neighborhood is directed more to that locality than to any other salmon-producing point. The English market is already looking to British Columbia for salmon. In the early part of the present month one lot of 15,000 cases was placed at full prices on the English market, and at present there are a number of English buyers on the Pacific coast, whose general attention is directed more to the British Columbia than any other pack. Their first purchases will undoubtedly be of British Columbia salmon, and after that direct their attention to the Alaska pack, as the present indications on the Columbia river point to a very small pack, if any. The Fishermen's Union, a very strong combination composed of the people doing the fishing, have secured during the past three or four years the extreme price of $1 to $1.25 for each salmon caught on that river. This would make the cost per case between $5.75 to $6, and cannery men recognize that at these figures they cannot compete with British Columbia and Alaska salmon at $5.10 and $4.90 respectively. Consequently they have decided that in the coming season they will not accede to the demands of the Fishermen's Union, and therefore have not up to date made any preparations for canning. Preparations should now be well under way, and if the Union continues to hold out much longer there will be but a slight pack in that neighborhood. It is true some of the cannery men have water-wheels and traps to rely upon, but these would not give a total pack of more than 100,000 or 150,000 cases as against last year's 350,000 to 400,000. All these facts tends towards a firm market for salmon of good quality in the future."

TRADE RELATIONS WITH SPAIN.

Senor Baldasano y Topete, Spanish consul-general, at Quebec, addressed the council of the Toronto Board of Trade, on Wednesday afternoon, on the subject of closer commercial relations between Canada and Spain. Among the commodities which he particularly referred to as finding a market in Canada were wines, raisins, sweet lemons, and other fruits. Corks, also, he said, could be placed on the Canadian market at a cheaper rate than those at present received from the United States. He spoke of the probability of a trade being established between British Columbia and the Philippine islands, and stated that his agent in Vancouver had by his instructions sent samples of coal and fish from that country to Manilla. In view of the railways which the Cortes intends building, he was strongly in favor of the shipment of Canadian timber to Spain. Concluding, he said that he left Toronto with the feeling that it was one of the most beautiful and prosperous cities in the world, and he would gratefully remember the cordial welcome and princely entertainment extended to him by the merchants of the city.

Mr. Hugh Blain, seconded by Mr. A. M. Smith, moved a resolution of thanks to his excellency, which was unanimously carried. Messrs. G. M. Rose and Wm. Ince then made a few remarks on the Spanish trade with Canada, the tenor of which was to recommend that every assistance be given those endeavoring to increase it.

Mr. W. H. McDougall, of White River, in renewing his subscription to THE CANADIAN GROCER, writes "I like THE GROCER very much, and especially admire the fine sound sense of correspondents, 'Country Merchant,' 'Hope' and 'Onnlooker,' and hope steps will be taken to put the corrections suggested in force speedily."

Yours very respectfully,
W. H. MCDOUGALL.

Mr. Seth Rickaby, Glenarm, is retiring from business owing to ill health, and has rented his store to Messrs. Murchison and Gilchrist.

The three partners in the Enterprise Tea Company, lately operating in Montreal, have been each condemned to pay a fine of $20 by the recorder.

THE REVISED TARIFF.

The alterations in the tariff as they affect articles kept in stock by grocers and general merchants are given below :

Ethyl alcohol, commonly known as alcohol, gin of all kinds, rum, whiskey and all spirituous liquors, $1.75.

Brandy, including artificial brandy and imitations of brandy, cordials and liqueurs of all kinds, ginger wine, and alcoholic bitters or beverages, $2.

Spirits and strong waters of any kind mixed with any ingredient or ingredients, and being or known or designed as anodynes, elixirs, essences, extracts, lotions, tinctures, or medicines n.e.s.—$2 and 30 p.c. ad val.

Each red case of gin of fifteen bottles containing not more than 4 gallons shall be dutiable as containing 4 gallons, and each green case of gin of 12 bottles containing not more than two gallons, shall be dutiable as containing two gallons, and red or green cases holding a greater or less number of bottles shall be dutiable in proportion to those above specified. As respects all other spirituous or alchoholic liquors, whether in cases or bottles, each bottle holding more than a half-pint and not more than a pint shall be dutiable as containing one pint, and each bottle holding more than a pint and not more than a quart shall bedutiable as containing a quart.

Starch, including corn starch 2c. per pound.

MOLASSES AND SYRUP.

Molasses, a specific duty of 1½c. per gallon.

Syrup, a specific duty of 1c. per pound and 30 p. c. ad val.

Saccharine or any product not containing over ½ p. c. thereof—$10 per pound.

Sugar candy, brown or white, and confectionery, including sweetened gums—1¼c. per pound and 35 p. c. ad val.

Sweetened biscuits of all kinds, candied peels, popcorn, preserved ginger, condensed milk and condensed coffee with milk, 35 p.c. ad val.

FRUITS AND GLASS.

Apples, 40c. per barrel.

Blackberries, gooseberries, raspberries and strawberries, n.e.s. - 3c. per pound, the weight of the pails to be included in the weight for duty.

Cherries and currants, 1c. per quart.

Cranberries, plums and quinces, 30c. per bushel.



Home Made
Marmalade
JAMS, JELLIES
PACKED BY
Alexander Cairns, Paisley, Scotland.
BLAIKLOCK BROS, Agents,
17 Common St., MONTREAL.

These goods are guaranteed to be of the very finest quality, and are specially supplied to Her Majesty The Queen. To be obtained from all first-class grocers.

TORONTO AGENTS:—Steel, Hayter & Co

Tariff—Continued.

Peaches, 1c. per pound, the weight of the package to be included in the weight for duty.

Lamp, shades, lamps and lamp chimneys, globes for lanterns, lamps, n.e.s.—30 p. c. ad val.

Common and colorless window glass.—20 p. c. ad val.

Imitation porcelain shades and colored glass shades, not figured, painted, enameled or engraved—20 p. c, ad val.

Mess pork, as defined by the General Inspection Act, 1 1-2c. per pound.

Meats, fresh or salted, n.e.s., 3c. per pound

Dried or smoked meats and meats preserved in any other way than salted or pickled, 3c. per pound ; if imported in tins the weight to include the weight of the tin.

Cotton twine, 1c. per pound and 25 p.c. ad val.

Twine for harvest binders, of jute, manilla or sisal, and of manilla and sisal mixed, 25 p. c. ad valorum.

Twine of all kinds, 30 p. c. ad val.

Axle grease, 1c. per pound.

Barrels containing petroleum, when such contents is chargeable with a specific duty, 40c. each.

Salmon, pickle or salted, 1c. per pound.

All other fish, pickled or salted in barrels, 1c. per pound.

Castile soap, mottled or white, and white soap, 2c. per pound.

Soap powders, pumice, silver and mineral soaps, sapolio and other like articles, 3c. per pound, the weight of the package to be included in the weight for duty.

Honey and imitations thereof, in the comb or otherwise, 3c. per lb.

Tomatoes and other vegetables, including corn and baked beans in cans or other packages weighing not over one pound each, 2c. per can or package and 2c. additional per can or package for each pound over one pound in weight, the weight of the cans or other packages to be included in the weight for duty.

Vegetables when fresh or dry salted, including sweet potatoes and yams, 25 p.c. ad val.

Pickles in bottles 40c. per gallon, including the duty on the bottles.

Pickles in jars, bottles and other similar vessels, 40c. per gallon on the ascertained quantity ; the duty to include the duty on the jar, bottle or other vessel.

Pickles in bulk in vinegar or in vinegar and mustard, 35c. per gallon, and in brine or salt, 25c. per gallon.

Paper sacks or bags of all kinds, printed or not, 35 p.c. ad. val.

Yeast cakes, compressed yeast and baking powder in packages of one pound and over or in bulk, 6c. per pound.

Yeast cakes, compressed yeast and baking powder in packages of less than one pound in weight, 8c. per pound.

Mustard seed, 10 p.c. ad. val.

Linseed or flaxseed oil, raw or boiled, 1¼c. per pound.

Cocoa mats and matting, 30 p.c. ad. val.

Cocoa paste and chocolate not sweetened, 1c. per pound.

Cocoa paste and other preparations of cocoa containing sugar, 5c. per pound.

Cut tobacco, 40c. per pound and 12½ p.c. ad. val.

Manufactured tobacco, n.e.s., and snuff, 30c. per pound and 12½ p.c. ad. val.

Milk food and other similar preparations, 30 p.c. ad. val.

Tobacco pipes of all kinds, pipe mouths cigar and cigarette holders and cases for the same, 35 p.c. ad. val.

SAUCES, SEEDS, SHAWLS.

Sauces and catsups in bottles, 40c. per gallon and 20 p. c. ad val.

Sauces and catsups in bulk, 30c. per gallon and 20 p. c. ad. val.

Seeds, viz., garden, field and other seeds, when in bulk or in large parcels, 15 p. c. ad val.; when put up in small papers or parcels 25 p. c. ad val.

Lard, tried or rendered, 3c. per pound, the weight of the package to be included in the weight for duty.

Lard untried, 2c. per pound, the weight of the package to be included in the weight for duty.

Jellies, jams and preserves, 5c. per pound.

Liquorice paste, 2c. per pound.

Liquorice in rolls or sticks, 3c. per pound.

Blacking, 30 p. c. ad val.

Rice, uncleaned, unhulled or paddy, 17 1-2 p. c. ad val.

Wheat flour, 75c. per barrel.

FREE.

Fruits, viz., bananas, plantains, pineapples, pomegranates, guavas, mangoes and shaddocks and blueberries and strawberries only.

Seeds, viz., beet, carrot, turnip and mangold.

Indian corn of the varieties known as Southern Dent corn (Mammoth Southern Sweet) and Western Dent corn, (Golden Beauty), when imported to be sown for ensilage and for no other purpose.

WOODENWARE PRICES.

In our Prices Current readers will find the latest alterations in the prices of woodenware. All the woodenware stocks, as pails, tubs, washboards, etc., made in this country, is the product of four manufacturing concerns. These have entered into an agreement to maintain what they consider fair prices. At a meeting last week they raised their quotations on tubs and pails. They held that prices were formerly too low as a result of a former state of competition, and as a result of later appreciating circumstances, as the increased cost of raw material and of labor. The advance has not been large. It has not troubled washboards, clothes pins, mops or butter bowls.

One of the indirect effects of the enormous importation of American lard was the injury to the Canadian pail trade. The packages in which this lard was shipped here were very numerous, and found their way into many households where pails were largely used. Farmers use many pails in the year, and, although they did not buy the lard, yet they bought the empty frail pails in which it had been put up. The increase of the duty on lard has shut out a great proportion of the American lard-compounds, and the derangement of our pail trade has also been to a large extent removed.



Few young men are proprietors of such a fine store as W. E. Preston, of Midland.

Mr. Jacob Wilson, wholesale grocer, is returning to Belleville with his family after several years' residence in Montreal, where his firm is located.

Mr. Ethan Pratt, a former well-known merchant of Toledo, in the county of Leeds, went to New York about two weeks ago to undergo an operation for a cancerous affection. He died while under an operation.

Mr. Geo. Precious has returned from St. Thomas to Glencoe, and bought out the grocery stock and good will of Mr. E. E. Adams. Mr. Precious is putting in a new stock and improving the store generally.

Mr. P. Heaney, Campbellford, is retiring from the grocery business, and will sell out his entire stock. The trade in Campbellford should look over Mr. Heaney's stock, and see if it would not be to their interests to buy it out in job lots and not have it thrown on sale at lower prices to the consumer than present prices. Mr. Heaney would probably meet the trade in a liberal spirit with this object in view.

Messrs. Evans & Ewing, seedsmen of Montreal, pointed out to the Ministers of Finance and Customs, the hardship they would be put to by the new tariff. They had taken orders for a quantity of seeds to be brought from Europe at a future day, but they represented that with the increased duty the transaction would mean a dead loss to them. They therefore asked that the consignment be allowed to come in at the old rate.

A delegation representing the hat trade and consisting of Messrs R. Crean, Toronto; E. Guillet, Maryville; W. Waugh, J. Edgar and T. J. Corristine, of Montreal, with Mr. McKay, M.P., representing the Hamilton fur hat workers, represented that the new specific duty was not what they required and they asked for an ad valorem duty of 30 per cent., with trimmings and sweat bands on the free list. In the event of the Government deciding to protect the manufacturers of sweat bands then the hat manufacturers asked for a little extra protection.

Messrs. J. G. Savage and W. Strachan, of Montreal, accompanied by Mr. Curran and Mr. Pope, saw the Minister of Customs, and asked that no change be made in the duty on grease for the manufacture of soap. They claim that the new tariff, which provides that grease for the manufacture of soap only shall come in free, would operate injuriously against them, inasmuch as before making

"The Pen is Mightier than the Sword."



Toronto Business College

Offers Special Advantages and Terms to Students during the summer.
Day and Evening Sessions open the entire year.
Individual instruction given by Practical Teachers.

SPECIALTIES:

Bookkeeping, Banking, Actual Business, Business Penmanship, Arithmetic, Correspondence, Practical Grammar, Spelling, Shorthand, Typewriting, Telegraphy, Etc.

Handsome Catalogue and Circulars mailed free by addressing

J. M. CROWLY, Manager Toronto Business College,
Corner Yonge and Shuter Streets,
TORONTO, CANADA.

NOTE ADDRESS.

SUNLIGHT LARGEST SALE IN THE WORLD SOAP

Winner of THREE GOLD MEDALS in 1889---Paris, France, Ghent, Belgium, and Ottawa, Canada.

The Wide-Awake Grocer, even if he gets a smaller profit out of SUNLIGHT Soap than he does out of Inferior Soaps, recognizes the fact that the increased volume of business done by reason of keeping the BEST article, more than compensates for the smaller profit. The aim of every Grocer should be, to earn a reputation for selling THE BEST.

CANADIAN HEAD OFFICE:
77 ST. JAMES STREET, MONTREAL.

Ontario District Agent:
WALTER STARK, 62 Front Street East, Toronto.

soap from the grease they extract the lard oil, which is largely used in woollen manufacture. Mr. Pope, M.P., represented over thirty woollen mills in this matter.

A COLLECTION LAW.

To the Editor CANADIAN GROCER.

DEAR SIR,—In a recent issue The Canadian Workman, commenting on the proposed legislation by the State of New York, at the instance of the Retail Grocers' Association of that State, giving creditors power to seize a percentage of a debtor's wages, stated :

"The labor associations have no desire to protect any persons who fail to pay their honest debts, but it can be readily seen that this bill would be a most dangerous innovation upon the privileges which the laws provide for the protection of debtors unable, through no fault of their own, to meet their obligations."

The passage of such a law would be a benefit, not only to creditors, but to honest debtors, and especially to the poorer ones amongst them. It would enhance their credits with business men by making the grocers feel secure against dishonest customers. The law would minimize losses, thereby enabling the merchant to make a liberal reduction on his goods, which would prove a great benefit to the workingman.

It was further stated that the grocer can protect himself against doubtful customers by refusing to give credit. This is impossible, because the pass-book system is in general use by retail grocers. The system would be a satisfactory one if both parties treated one another fairly and honestly. No credit at all is almost an impossibility with retail grocers. Granting that, I ask, how are you to find out who are doubtful customers? The professional dead-beat is generally well-known, and against him we can protect ourselves. But the honest customer of to-day may be a "doubtful" customer to-morrow. Everything must have a beginning. And I have no doubt that it is against this particular class, which is very large, that the retail grocers of New York State want to protect themselves. People get involved in debts in times of want, often in days of plenty, and then they will not make the necessary sacrifices to meet their honest obligations.

I do business in a workingmen's community, where it would be a greater 'hardship' to refuse a man credit in winter than it would be to force him to pay a small percentage of his wages when he is working in summer. Closing our books in January or February, would mean starvation to many. Talk about no credit in winter to masons, bricklayers, stone cutters, laborers, in fact all men engaged in construction works. No groceries to a man who is sick, and whose family depends exclusively upon him for their daily bread? No groceries to a man who is out of work, where there is no other income than his wages? You may stop his newspaper, but it would be inhuman and unchristian for the grocer to close his books against him. Several years of experience have convinced me that many of them do not, and will not, in times of plenty, pay for debts contracted in days of absolute want. I could relate dozens of such cases that have occurred within my experience. No credit with the working people? That is an impossibility. Some of them may put by a dollar for the winter; but, I regret to say, in Ottawa, as elsewhere, few do so. The grocer and baker must give credit to these people. Be it said to their credit, the majority will pay up in summer. But many will be found who will, at the opening of the working season, leave the grocer to whom they are indebted for a large sum for the last winter's provisions, buy for cash in another shop until the following fall, and then get credit from the new grocer during the coming winter. And that is only one of the thousand way in which a dishonest man can cheat the most business like grocer.

All honest workingmen are in favor of any law that will protect business men against such rogues. Then I ask is it not a just and reasonable law that will enable a grocer to collect a small percentage of a man's wages? Such a law would be a safeguard to the poorer customer, in so far as it would protect him against the possibility of his furniture being seized and sold for perhaps one-fourth of its value. This can be done under the laws of Canada. Is not the law proposed by the Retail Grocers' Association of the State of New York better than the Canadian law? I hope the day is not far distant when a law similar to that proposed by our Ameri-

EDWARD ADAMS & CO.
ESTABLISHED 1846.
Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,
Tobaccos, Wines and Spirits
95 & 97 Dundas St., London, Ont.

Eby, Blain & Co.
DIRECT IMPORTERS
—OF—
Teas, Coffees,
Sugars, Spices
—AND—
MEDITERRANEAN PRODUCTS.
CORNER FRONT AND SCOTT STS., TORONTO.

The Badgerow-Falconer
Bonded Vinegar Manufacturing Company
Highest Medal Award Toronto Exhibition.
Telephone 1261 69 & 81 Jarvis St., Toronto.

T. KINNEAR & CO.
Wholesale Grocers, Importers of
TEAS,
SUGARS,
ETC.
47 Front St. East,
TORONTO, ONT.

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO, ONT.

FULL LINES OF
CANNED GOODS
INCLUDING THE
"Lynx" Brand of Salmon and
"Clover Leaf" Lobsters.
Teas, Sugars, Syrups,
and general Groceries

Sloan & Crowther
59, 61 and 63 Front St. East,
TORONTO.

H. P. ECKARDT AND CO

IMPORTERS
-: AND :-
Wholesale Grocers.

3 FRONT ST. EAST, TORONTO

can cousins will be passed by the provincial legislatures of Canada. Under the proposed law the creditor would be able to take action against his debtor only at a time when the latter would be working and earning wages. Of that income only a small proportion could be claimed, so that there would be really no practical hardship to any honest workingman.

That the workingman, the wealth producer of a country, does not receive his honest share of the product of his labors, is an indisputable fact. And any movement or legislation that may tend to ameliorate his position in that respect will, I have no doubt, always have the support of retail grocers in any community. But any measure that may tend to make the dishonest workingman—or any other—honest, ought to receive the support and influence of labor organisations. I say let all men live within their means, and meet their just obligations, be they great or small.

Yours truly,

RETAIL GROCER.

Ottawa, April 1, 1890.

PRICES OF SUGAR.

The following are the wholesale prices of sugar and the prices which retailers should get at the time of going to press :—

	WHOLESALE.	RETAIL.
Granulated, 1 to 15 bbls	7c.	8c.
" 15 bbls and over	6⅞	
Paris lumps, boxes	7¾	8¼
Extra ground, bbls	7⅞	9
" " boxes and less than bbls	8⅛	
Powdered H., bbls	7⅛	8 to 8½
" less than bbls	7⅝	

You can lose more than we do by not subscribing for this paper.

MEN, WOMEN
AND CHILDREN
WHO USE
WOLFF'S
ACME
BLACKING

SAY IT IS
WATER-PROOF.
HANDSOME POLISH.
LEATHER PRESERVER.
A SHINE LASTS A WEEK.
A PERFECT HARNESS DRESSING

WOLFF & RANDOLPH, Philadelphia.
OLMSTED & CO., TORONTO,
Sole Agents for Canada.

THE CANNED GOODS LAW.

Her Majesty, by and with the advice and consent of the Senate and House of Commons of Canada, enacts as follows:—

In this Act the expression "package" means every can, tin or package in which articles or goods are put up for sale, and which are closed by being hermetically sealed. 48-49 V., c. 63, s. 1.

Except in the case of goods packed previously to July 20, 1885, every package of canned goods sold or offered for sale in Canada, for consumption therein, shall have attached thereto or imprinted thereon a label or stamp, setting forth in legible characters the name and address of the person, firm or company by whom the same was packed, or of the dealer who sells the same or offers it for sale.

Every such package containing goods prepared from products which have been dried previously to being so prepared, shall, in addition, be labelled or stamped with the word "soaked," which word shall be plainly printed diagonally across the face of the label in large, legible type at least half an inch in height and three-eighths of an inch in width.

Every person who sells or offers for sale any such goods in violation of any provision of this section shall, on summary conviction before a justice of the peace, for a first offence incur a penalty of two dollars for each such package, and for a subsequent offence a penalty not exceeding twenty dollars and not less than four dollars for each such package in respect of which any such provision has been violated. 48-49 V., c. 63, s. 2.

Every person who places on any package any label, brand or mark which falsely represents the quantity or weight of the contents of such package, shall, on summary conviction before a justice of the peace, incur a penalty of two dollars for each package on which the quantity or weight is so falsely represented; provided always, that a variation under the rate of three per cent. shall not be deemed a violation of the provisions of this section. 48-49 V., c. 63, s. 3.

Every person who places on any package any label, brand or mark which falsely represents the date when the article or goods contained therein were packed, shall, on summary conviction before a justice of the peace, incur a penalty of two dollars for each package on which such date is falsely represented. 48-49 V., c. 63, s. 4.

J. W. Lang & Co.,

WHOLESALE GROCERS,

33 Front St. East,

TORONTO.

PERKINS,
INCE & CO.
Wholesale Grocers,
TORONTO.
IN STORE—
Prunes, Season 1889.
(SPHINX BRAND.)
—MALAGA FRUIT—
FINEST SELECTED VALENCIAS
SELECTED VALENCIAS IN LAYERS

WARREN BROS. & BOOMER,

IMPORTERS

AND

WHOLESALE GROCERS.

35 and 37 Front St. East,
TORONTO, ONT.

SUGARS, COFFEES AND TEAS
SPECIALTIES.

THE
ST. LAWRENCE SUGAR REFINING CO'S
Granulated
and Yellows
ARE PURE.

- NO BLUEING -

Material whatsoever is used in the manufacture of

OUR GRANULATED.

ELLIS & KEIGHLEY.

SPECIAL LINES:
Royal Dandelion Coffee,
Empire Baking Powder,
COFFEES,
Spices, Mustard, etc., etc.,

- PUDDINE -
AND
- JELLYINE -

2 Bay Street, Toronto.

DELHI CANNING CO

PACKERS OF
FRUITS, VEGETABLES, JAMS, JELLIES,
CATSUPS and MEATS.
AWARDED
-FIRST PRIZE-
—: DOMINION CONVENTION OF FRUIT GROWERS :—
OTTAWA, FEB. 19, 20, 21, 1890.

☞ FRUITS IN GLASS A SPECIALTY. For sale by all Wholesale Grocers.

WHEN EVERY OTHER FOOD IS REJECTED

JOHNSTON'S FLUID BEEF

Can be taken, Relished and Digested

The Best Food for Invalids and Convalescents.
Supplying all the nourishment needed for the formation of
"Flesh," "Muscle" and "Bone."

Williamson & Lambe
STORAGE
54 & 56 Wellington St. E., Toronto



TORONTO, April 10, 1890.

GROCERIES.

The two bank holidays, Good Friday and Easter Monday, have cut down the volume of business below the ratio of progress that prevailed a few weeks ago. The effect of the strikes is also felt in a depressed local market. Three trades in this city whose idleness contract the current of business, in nearly every line of trade, are now off work for higher wages. The bad roads have put a check on outside trade. The fall in sugar has not been followed by active buying, as there seems to be in the country an expectation that sugar can't come up. The tendency of the season is hopeful, as an increased activity is imparted by the approach of navigation. But the present week's chronicle shows trade at a low level in all grocery lines. Payments have taken on no special characteristic different from last week. They are made with reasonable promptness.

CANNED GOODS.

Canned peaches are getting very scarce and high in three-pound packages. The attempt to stock the market with goods of American pack has not been satisfactory. The imported peaches come too high, and the liquid contents of the three-pound can leave less than half the total weight in solid fruit. There is a good demand for all fruits, and a very quiet one for salmon and lobster. Notwithstanding the reduction in the pack of canned goods in Ontario last season the pack still seems to have been in excess of the home demand on several lines. This has forced packers to seek an outlet in foreign markets. During the present season more Canadian canned goods have been shipped abroad than in any former season. Both the United States and England have been large buyers. Even now there is an excess being carried by the packers, but they hope to be able to make further export sales. This state of affairs does not hold out much encouragement to firms thinking of going into the packing business.

COFFEE.

The slender stock of Rios keeps up prices and thus prolongs its own life on the market. The higher prices, no doubt to some extent, limit consumption. The buying is now mostly at 23c., and that figure is very firm. This market cannot be recruited at present from New York so as to bring down prices, as in that city stocks are light, and the native market is strong. The only change in the situation is the lower supply here. Plantation Ceylon is 27c., and gets more call now on account of the stiffness of Mocha and Java. These latter coffees have not relaxed since the last report, Java having gone up a cent., now selling at 34c. Mocha is unchanged at 27c. The demand is active, and all classes of coffee are in low supply.

DRIED FRUIT.

There is daily improving market. In all lines dried fruits get scarcer, and grow stiffer. There is, too, a stronger disposition to buy than is commonly the case at high prices. Off-stalk Valencia raisin's are firm at 7½ to 7¾, and some dealers get 8c. Valencia layers are 9½ to 9¾c. Sultanas are 10 to 12c. Of Malagas, the blackbaskets are $1.35, the London layers at $3 to $3.15, the loose muscatels at $2.35 to $2.60. Eleme figs are 10 to 11c. ; Four crescents are 14c. five crescents are15c. and seven crescents are 16. Natural in boxes are 4¾ to 5c. Currants are 5⅝ to 5⅞c. in barrels, and 6 to 6¼c. in half barrels Bosnia prunes are 4¾ to 5½c. in hogsheads, 5½ to 5¾c. in barrels, 5¾ to 6c. in kegs. Sphinxes are 8¼ to 8½c. for A's, 8 to 8¼c. for B's, 7¾ to 8c. for C's, 7¼ to 7½c. for D's, and 7 for U's. Atlas are 7½c. for B, and 7c. for D. French figs are 5 to 5¼ in kegs. Prices cannot grow easier until the new crops come in, as importation under present figures abroad can't keep down home prices.

SUGAR.

The Canadian market for white has had to come down another eighth to meet New York, as it was impossible to maintain the prices here against the steady declension there. Granulated is now 6⅞c for quantities above 15 barrels, and 7c. for less than that. A year ago, last Tuesday, granulated was 8c., and two weeks after that date it was 8⅛c. This fact leads wholesalers to expect that there will be a revival before the season of strong sugar demand sets in. There is still the same scantiness of darks, and the same proportion of the demand for them. The demand on all hands has been lower than it was before the drop of a week ago, retailers either being well stocked for the present or holding aloof from the market in expectation of a futher weakening. The prices of yellows have not shifted, standing at 5⅜ to 5⅞c. The sugar buying season is not well ushered in, therefore any further modification of the market is more likely to be upward than downward.

SYRUPS AND MOLASSES.

There is still a lack of grade D syrup, for which the demand, as for low sugar, is quite strong, but the refineries have not yet got to the production of either to a large extent. There is a great part of the syrup for summer consumption bought now, which gives a transient activity to the market. Prices run from 50 to 72c., from the darkest to the brightest. Low grades of molasses are also in fair enquiry, but the demand is confined to low grades. Ontario consumption is light at all times compared with the Maritime Provinces or Quebec, as it is used here solely for baking purposes. Prices are unchanged.

TEAS

In China teas the partiality of consumers runs strongly to Congous. There is a well-varied stock now on the market to choose from in this class. Greens are receiving less attention. Japans are in strong demand, and as the market abounds in them in many grades and prices, the trade is good. There has been a fairly steady demand for Indian teas, mostly for good mediums. In London the firmer tone previously noticed continues and prices are better for all grades under 1s. per lb., while for tippy teas the demand also is strong and they also are dearer. Ceylons are quiet. In London the tone is generally firmer, the demand has chiefly been for the finest kinds.

BUTTER AND CHEESE.

There is a demand for good dairy tub butter that is far from being met by the supply upon the market. The quantity of dairy tub is also short of what is usually offered. The demand which is still strong for good, is always within smaller limits this season than at any time between Xmas and the present month. There is less butter bought, but good is wanted as much as ever. Good dairy tub brings 15 to 18c, 17 to 18c. being freely paid for prime. Store pack is of all grades between the usual extremes of price, 8 to 13c. The disposition of buyers is as distant as ever towards it. A few packages of creamery were sold this week at 22c. but there is not enough of it nor sufficient demand to make a market. Large rolls are scarce. What have been handled had an increased proportion of good in them. The new butter is coming in mostly in that form. Prices are from 15 to 17c. Pound rolls are plentiful and the range and steadiness of the prices indicate that the quality is kept up. They bring 21 to 25c.

Cheese still goes at the prices commission and wholesale dealers have got all winter. The fulness of their stocks enabled them to sell at lower prices than they could buy late autumn for. Early summer is 8½ to 9½c. Early autumn is 10½ to 11c.

COUNTRY PRODUCE.

APPLES—Prices are a shade easier Those who held rather overshot the mark as prices last week had reached a point that narrowed consumption to limits too contracted for a good market. On Saturday last 100 barrels were put on this market and sold from $1.75 to $4, the stock representing most of the varieties of good and bad. Since then the best figures attainable have been $3 and $4, with prices favoring the lower figure. Store lots go at $4 to $4.25.

BEANS—Run from $1.40 to $1.60. Enquiries are few, and trade is off and on.

DRIED APPLES—Have a better market Buyers are giving 4½ to 5c., and selling at 5 and 5 1-2c., and finding a very good call. The season for consumption is now here, and is bringing the usual good market.

EVAPORATED APPLES—New are worth 10 to 11c. Old are 7 to 7 1-2c. Buying is fairly active.

EGGS—There is a well-maintained stock upon the market, and buying is as liberal as it usually is at Easter. The prices paid are 11 to 11 1-2c. On the street 12 to 12 1-2c. are given for small lots of new-laid.

HAY—The prices of last week still rule.

No. 1 hay on wagons is $12 to $13. No. 2 is $7 to $9. Pressed hay is, for No. 1, $9 to $9.50 on track, and for No. 2, $6.50 to $7. The bad roads have made wagon arrivals unusually light.

HIDES—Have a very quiet market. Cured bring 4¾c., with no eagerness among buyers. No. 1 green are 4c., No. 2 green 3c., No. 3 green 2c. Business is fairly vigorous.

HONEY—The first rival of this commodity in the new year's crop is maple molasses. The honey market always feels the coming of the sugar making either in lower prices or a relinquishing of the demand. Prices are yet the same, but the demand has greatly

LEADING MONTREAL BROKERS.

LEONARD H. DOBBIN,
Manufacturers' Agent,
REPRESENTING
Simcoe Canning Co., Huckins' Soups, Hamilton Vinegar Works, Elgin Condensed Milk, Luedemann's French Mustards.

41 St. Francois Xavier St., MONTREAL

MARKETS—Continued

shrunk for a time. In the comb, honey is 12 to 14c., clear, it is 11 1-2 to 13c.

HOPS—Bring 14 to 16c. for choice, and 10 to 12c. for low grades and yearlings. The demand is dull.

OATS — Farmers get 33 to 34c. on the street, and car lots are sold here at 32c. Few farmers' wagons have brought in any oats this week.

ONIONS—Are about off the market. The most earnest enquiries fail to bring any but the smallest quantity into sale. Prices are stiff at $3 to $3.50.

POTATOES—Bring 5c to 55c. Buying has run mainly to the lower figure, but the market has improved since last week, an eastern demand having slightly raised confidence in the market. Out of store, prices are 60 to 65c.

SEEDS—Last week's quotations have not varied. Red clover is $4 to $4.20. Alsike is $6.50 to $6.75. Timothy is $1.75 to $2. The market is sluggish, but steady.

SKINS Sheepskins are $1.25 to $1.60. Good weights, well wooled, run from $1.50. Butchers' supplies are but fairly liberal. No. 1 calf is 6c. No. 2 is 5c.

STRAW—Tight pressed oat is $6 to $6.50. In loads it is $6.50 to $7. Supplies of sheaves have fallen off, owing to condition of roads.

TALLOW—Rough is 1¼ to 2c. Rendered is 5 to 5¼c.

WOOL—Fleeces are 22c. Pulled is 24c. for lowest, 25 to 26c. for super, and 20c. for extra super.

FISH.

The close of Lent virtually brings the market to a temporary close. There is the most listless interest taken in fish of any kind, and for dried fish there is almost a complete suspension of the demand. The only kind of fish that sells fairly is spring salmon, which on account of the abundant supply is now down to 18 and 20c., although two weeks ago it sold for 28c. Until lake fish begin to come in plentifully the market will be inactive. Finnan haddie is 6c. Sea herring are $1.60 per hundred by count. White fish are 7c.; salmon are $12 per barrel; small cod are 5c. per pound; steak cod are 7½c.; haddock are 5½ to 6c.; pike are 4½c.; pickerel are 6½c.; flounders are 5c.; tulepes are 7c.; Labrador herring are $5 to $5.50 per barrel, and $3.25 to $3.75 per half-barrel; Shore herring are $4 per barrel, and $2.25 per half-barrel; boneless cod are 6 to 8c. per pound; boneless fish are 6c.

GREEN FRUIT.

The market is becoming quiet. There is a marked decline in the sales of all dealers. Only a remnant of the Florida stock is left, fancy brights and russets quoting about alike, from $4 to $4.50. Valencia oranges are slowly giving way to the later maturing fruit, of which the Messinas are the chief. Valencias run from $5.50 to $6. Messinas are $3.25 to $3.50 in 200 boxes. California navels are $5.50 and scarce. Washington navels are also running low, and are selling at the same price. Riverside seedlings and Mediterranean sweets are $4.25. Fancy lemons, of either Messina or Palermo growth, are $4 to $4.50, and 360's are $3.50 to $4. Bananas are $1.50 to $2.50, red and yellow averaging about the same price, the difference in size of bunches making several grades between the highest and lowest price. Sweet potatoes are about out, a few lingering at $6.50 to $7. Pineapples are $3.50 to $4 per dozen. Grape fruit are $4.50 per box and $7.50 per barrel.

PROVISIONS.

BACON—Long clear is 8¼ to 8½c. Breakfast is 11 to 11½c. Roll is 9 to 9½c. There is but a fair trade.

DRESSED HOGS—Light select weights run to $6, from that down to $5.85. Heavy weights are firm at $5.75. There are fewer arrivals.

HAMS—Smoked are 11½ to 12c. Sweet pickled are 10½.

LARD—Canadian tubs are 9c., and pails are 9½c.

MESS PORK—Heavy is $14.50, to $15 Family is $15 to $15.50.

SALT.

The salt market for the week is about the same as last week, with a few changes in prices. The following are the prices reported by the Toronto Salt Works for the week: 3 car bbls. salt at $3.37; 2 cars coarse sacks at 68c.; 1 car dairy at $1.18; land salt $7 per ton; smaller quantities have sold at, ¼ sacks 45c.; bbls. $1.45; sacks 85c.

DRY GOODS.

A light week's trade is reported. Bad roads, stormy weather, a short week, owing to holidays, all worked against business. Traders, however, know there must be a demand and are hopeful. That demand is late in putting in its appearance, but it has to come before the summer comes. The prices are as strong as ever in all lines of cotton goods. Payments are not much behind hand. The coming of good weather is looked forward to with hope.

The Inland Revenue Department has recently issued a bulletin of about thirty pages which is devoted exclusively to the subject of baking powder and which shows that the majority of the goods in the market are adulterated and unfit for use. Prof. A. McGill, who has had charge of this important work for the Government, says that "imperial baking power is an excellent baking powder." A word to the sensible housekeeper should be suffcieut.

MONTREAL

MONTREAL MARKETS.

APRIL 9, 1890.

GROCERIES.

Nothing of a special natuie has been developed in the grocery business during the week. Business has been of a fair average character and volume, but with little disturbance of the price list of staple goods, which have remained generally steady. Payments have been fairly well provided for.

SUGARS.

The sugar market has been very quiet and refiners have sold very little. Prices, however, have remained steady, and private cables to-day report a stronger market in Europe. The factory price for granulated is 6½c., with the usual additions to the jobbing and retail trade. Low grades of yellows are not so scarce as some time ago, and for a round lot it is possible that 5⅜c. might be shaded, while the range is up to 5⅞c. for bright grades.

SYRUPS AND MOLASSES.

Syrup has continued in moderate request at steady prices, sales having been made at 3¼ to 4c. per lb. as to quality. Molasses has continued easy and cables quote prices lower at the Islands. Barbados may be quoted at 37 to 40c. in puncheons.

TEAS.

There has been a somewhat larger business in tea. Country orders have shown increased volume and the market has remained about steady. Common Japans have sold at 12c. medium at 15c. and fine at 20c. Choicest grades may be quoted at 26 to 28c. There has been a moderate business in blacks.

COFFEES.

The market has a very firm tone, with stocks light and prices well upheld. Mocha is at 30 to 32c.; Java, 28 to 30c.; Jamaica, 22 to 24c.; Plantation Ceylon, 27 to 29c.; Maracaibo, 24 to 25c.; Rio, 22 to 24c.; Guatemala, 24½ to 26½c.; Santos, 22 to 24c.

RICE.

Trade of the usual nature at steady prices. The following are quotations: Mount Royal Mills, A and B. $3.60 to $3.75 per 100 lbs.; Patras 4½ to 5c. and Japan 4 to 4½c.

SWEET FRUITS.

Valencia raisins have continued strong with sales at 7½ to 8¼c as to quality. London layers $2.75 to $3, and Sultanas 10 to 13c.

STUART,
HARVEY & Co.
Importers and
WHOLESALE GROCERS
A Large and Well-Assorted Stock of
Teas, Sugars and General Groceries
HAMILTON, ONT.

W. H. GILLARD & CO.,
Hamilton, Ont.
Wholesale Grocers
IMPORTERS
Japan, China, Indian and Ceylon
-: TEAS :-
MANUFACTURERS OF THE
Celebrated Diamond Spices.
W. H. Gillard. John Gillard. H. N. Kittson

JAMES TURNER & CO.,
Hamilton, Ont.
Prepared Prunes
IN CASES.
Sphinx Brands U D or B
Atlas Brands, 80/85
All secured before the advance, and will be sold at prices interesting to buyers.

Montreal Markets—Continued.

Currants have also continued very firm at 5¼ to 5½c for Provincials. Prunes have been in better request at 4¾ to 5c for French in kegs, with Bosnia at 7 to 7½c. Eleme figs 10 to 14c. Dates 5¼c. Dried apples 6½c.

NUTS.

Trade has been fair at steady prices. Taragona almonds, 14c.; Ivica 12c.; Pecans 12 to 12½c; Brazil nuts 11c.; Grenoble walnuts 15 to 15½c., and French 10c.; Filberts 10c. for Sicily and 9½c. for Turkey; green peanuts 8½ to 9c.

CANNED GOODS.

No change of movement has occurred in the condition of the canned goods market, but as Easter wants have been filled demand has been rather slacker. It is said that round lots of tomatoes are offering 10c., 15c. below our quotation :—Corn $1.20 ; marrowfat peas, $1.15 ; sweet peas, $1.25 ; tomatoes $1.20; stringless beans 85c.; butter beans 90c.; apples, 3 lb., $1.05, per gal. $2.25. $2.35; pineapples $2.25 to $2.40 ; strawberries $2.35 ; peaches $2.15 ; plums $1.75 ; pears $2 ; green gages $1.70, $1.75.

In fish canned goods there was a moderate movement, chiefly in salmon at $1.50, $1.70 as to brand. Lobsters firm at $7 per case and mackerel slow at $5.50, $5.70 per case.

FLOUR AND GRAIN.

No change has occurred, but it is rumored that something has been done for May delivery. Stocks are increasing but are much less than a year ago. Patent winter $4.75, $5, patent spring $5, $5.20, straight roller $4.25, $4.40, strong bakers $4.50, $4.75.

Oatmeal quiet at $3,60, $3.70, for standard $3.50, $4 for granulated.

The grain market has a firmer expression. Western millers have been fair buyers of Manitoba, along the line, at prices equal to quotations, which are $1.06, $1.08 for No. 1 hard, and $1.04, $1.06 for No. 2. Peas for May delivery are held at 72c., with buyers at 70c.; spot 64 and 65c. Oats have been in good demand and firmer, at 32c. Barley quiet but strong at the close, owing to the advance reported from Toronto today. Prices are 45 to 50c.; Rye 50 and 51c.

HOG PRODUCTS.

Business has been fairly active and the market very firm, with prices showing an upward tendency. It would cost $17.25 to lay down Chicago short cut to-day, but the present stock is selling at $16, with mess at $14.50. Canadian short cut $16. Lard has ruled strong. Canadian has advanced 10c. per pail to $1.70. Hams in good demand and higher at 12 to 13c. Bacon, 10 to 11c.

EGGS.

Receipts large and demand moderate. Prices have declined nearly 2c. per dozen to 11 to 12c.

MAPLE SYRUP AND SUGAR.

Increased receipts have induced lower prices. Market weak at 6 1-2 to 7 1-2c. per lb. for sugar and 65 to 75c. per tin for syrup.

BUTTER AND CHEESE.

Butter market unchanged and quiet, with a local trade only. Fall creamery 19c., 22c., finest Townships 16c., 18c., finest Western 12c., 13c., and inferior Western 8c., 10c.

The cheese season has not got fairly started yet but many factories have commenced operations. Finest 10½, 11c., fine 10c., 10¼c., early makes 9c., 9½c.

Balfour & Co.

IMPORTERS OF TEAS

AND

Wholesale Grocers

HAMILTON.

TORONTO

Produce Commission Co.

W. B. WEIL, Manager,

74 COLBORNE STREET.

Consignments Solicited.

Liberal Advances, Ample Storage Capacity.

Butter, Eggs, Cheese, Etc. Baled Hay and Grain.

MONTREAL NOTES.

MONTREAL RETAIL GROCERS' ASSOCIATION.

The regular monthly meeting of the Montreal Retail Grocers' Association was held last Thursday evening in their new quarters in the Mechanics' Hall, St. James street. President Fraser in the chair.

Among others present were Messrs. Delahanty, Conaughton, O'Shaughnessy, Demers, Clenoux, Lapierre, and Soucy.

Secretary Fournier read the minutes of last meeting, which were adopted.

Mr. Fraser reported on behalf of committee appointed to select new hall and engage a paid secretary. He said they had seen several halls but none impressed them so favorably as the room they were now in, both for convenience and quietness, the price being very reasonable. The committee have also decided in view of the able manner in which the present Secretary, Mr. Fournier, discharged his duties in the past, to pay him a salary of $50 per annum.

The committee appointed to look into the matter of the renting of booths for the sale of groceries at the several city markets by the city council, reported that they had done nothing, but would look into it in a few days.

Mr. O'Shaughnessy here suggested that the Association should have a cut made, that would appear in the regular monthly advertisement in the several daily papers, as it would be the means of drawing attention to the advertisement.

Mr. Fraser said he had seen the treasurer, Mr. Vallieres, and asked him to reconsider his resignation, but was unsuccessful as that gentleman said he was unable to attend properly to the duties of his office, and begged that his resignation be accepted.

Mr. O'Shaughnessy moved, seconded by Mr. Demers, that Mr. Vallieres resignation be accepted, and that a new treasurer be appointed at the next regular meeting.—Carried.

Considerable discussion then took place on the unjustice of the By-law that compells the grocer who lives over his store to pay a license for doing so, and the absurdity of the By-law was fully exemplified. It was the general feeling of the meeting that something ought to be done and that at once.

It was moved and seconded that Messrs. Fraser, Conaughton, Desjardines and Gauthier, be a deputation from the Association to wait on the Hon. James McShane, and lay before him the injustice that the grocers' are subjected to through this By-law.

There being no further business the meeting then adjourned.

Our representative reports that every merchant spoken to last week at Orillia in reference to an association being formed in that town, was willing to go in for one and do his best for its success. If some one merchant would just start the thing a going by calling a meeting and electing officers, etc., the merchants of Orillia would soon have an association that would mean friendship and profit for those doing business there. If you start we will help you.

CONSIGNMENT

COARSE

LIVERPOOL SALT

NOW ARRIVING.

Send for Quotations.

ESTABLISHED 1860.

STANWAY & BAYLEY.

BROKERS

AND

GENERAL COMMISSION MERCHANTS.

44 FRONT ST. EAST. TORONTO.

Packers' Agents

—FOR—

Canned Goods

Evaporated Apples,

ETC., ETC.

Correspondence Solicited.

HECK'S COLUMN.

For some time I have been working through the business places, trying to find the cause of these hard times. Cash seems to be all that is needed to make things move among the merchants. I am writing of country towns where the trade is nearly all done with farmers. They depend on the farmers, for downfall or success of their season's trade. The farmers to day have little money, and some merchants think the reason is low prices in grain. That may be part of the cause, but what do farmers do with the money they get? Every year the implement men are getting out new machines, that are going to lessen work, time and expense in cultivating and reaping crops. Very few farmers are there who do not buy one, two or three new machines each year. The agent visits the farm, shows how a new riding plough or some other implement would be to his advantage the coming summer. The farmer has a plough or thresher that he could make do well for three or four years to come, but the new one has been tried by his neighbor and he likes it well. Thus farmer No. 2 must be on equal standing and have the same machines that his neighbor has. To get these machines, the old ones are worth to the agent a few dollars, and the rest is paid by note to fall due about the first of October. The farmer gets the machine, harvest comes and goes, a fair crop is gathered, and prices are not quite as high as they might have been. The notes fall due and are paid. In the meantime an account has been running with the country merchant, and really I do believe it is thought the merchant can wait for his money until the farmer likes to pay it. The present expenditure of the farmer eats up all the profits so that his farm is under mortgage, and still a large bill grows at the country merchant's store. Of course it will be paid at the end of the year, if the money is in hand. The end of year comes and goes, still the merchant has his account to render every month to that farmer.

Now your merchants are the farmers' friends, and when you can trust them for years, surely a word of advice will go well and do some good. The spring is about coming on and the implement agent will start his rounds. Talk to your farmers on this subject. Show them how it is, and how they should economise a little this year, and if this is done and implements of last year's made to work this year, I think collections will be somewhat better next fall with you.

HECK.

The St. John board of trade on Monday discussed the subject of Intercolonial freight rates. One dealer said that he was able to send a parcel by express cheaper than by freight under the new regulations. Ex-Mayor Thorne reported that his customers in New Brunswick towns had informed him that they could not take goods at the present high freight. Another merchant had advices from customers on the north shore stating that they would find it necessary to procure their goods at Halifax or Quebec and forward by water. Strong representations were forwarded to the Government at Ottawa.

Twenty Chinamen on their way from New York to Kong Kong, China, "In bond" Thursday last, while in waiting for the C.P.R. train at Brockville, made a raid on the grocery store of Mr. T. Nappy, which is located near the G. T. station. There seems to be no police protection there and they took a large quantity of canned goods, mostly tomatoes of the Lion Brand. Some were partial to butter, others sugar, and all took bread, cleaning the establishment out entirely of that article. Mr. Nappy and his two daughters were kept busy for half an hour assisting the raiders in their selections. It was a cash sale and these dark customers seemed to be well supplied with Melica money. Mr. N. had just subscribed for the GROCER, and we must claim the GROCER done it. "Moral" subscribe at once.

There is no truth in the report that the Aylmer Canning Co. has assigned.

TENDERS.

SEALED TENDERS addressed to the undersigned, and endorsed "Tender for Indian Supplies," will be received at this office up to noon of MONDAY, 21st April, 1890, for the delivery of Indian Supplies, during the fiscal year ending 30th June, 1891, consisting of Flour, Beef, Bacon, Groceries, Ammunition, Twine, Agricultural Implements, Tools, etc., duty paid, at various points in Manitoba and the North-West Territories.

Forms of tender, containing full particulars relative to the Supplies required, dates of delivery, etc., may be had by applying to the undersigned, or to the Indian Commissioner at Regina, or to the Indian Office, Winnipeg.

Parties may tender for each description of goods (or for any portion of each description of goods) separately or for all the goods called for in the Schedules, and the Department reserves to itself the right to reject the whole or any part of a tender.

Each tender must be accompanied by an accepted Cheque in favor of the Superintendent General of Indian Affairs, on a Canadian Bank, for at least five per cent. of the amount of the tender, which will be forfeited if the party tendering declines to enter into a contract based on such tender when called upon to do so, or if he fails to complete the work contracted for. If the tender be not accepted, the cheque will be returned.

Each tender must, in addition to the signature of the tenderer, be signed by two sureties acceptable to the Department for the proper performance of the contract based on his tender.

This advertisement is not to be inserted by any newspaper without the authority of the Queen's Printer, and no claim for payment by any newspaper not having had such authority will be admitted.

L. VANKOUGHNET,
Deputy of the Superintendent-General of Indian Affairs.

Department of Indian Affairs,
Ottawa, March, 1890.

ESTABLISHED 1842.

L. CHAPUT, FILS & CIE.,

WHOLESALE GROCERS,

No. 2 and 4 De Bresoles Street, Montreal,

SOLE AGENTS FOR

GREENBANK'S Double concentrated Soda or Powdered Lye, 98%; Greenbank's Soap maker; Greenbank's Potash in 20 lb. tins; Greenbank's Powdered Lye 10 lbs. (98%); Greenbank's Cloride of Lime in ¼, ½ and 1lb. tins; Greenbank's Caustic Soda in drums.

HUDON, HEBERT & CIE.,

WHOLESALE GROCERS

— AND —

WINE IMPORTERS,

NO TRAVELLERS ON THE ROAD.

304, 306 St. Paul St.
143, 145 Commissioners St. MONTREAL.

THE CANADA MEAT PACKING CO.

WHOLESALERS IN
REFRIGERATED DRESSED BEEF
MANUFACTURERS OF
CANNED AND PREPARED MEATS
MONTREAL.



ERRORS STOPPED, CARELESSNESS IMPOSSIBLE
BY USING
The Automatic Cashier

You compel the entry of every transaction whether receipt or disbursemest before the cash drawer can be opened.

Cheap, Durable, Economical

Costing less than 1c. per day to operate.

ADMISSABLE AS EVIDENCE IN ANY LAW COURT, being an original mechanically correct record.

Canadian Cash Register Co.

Agents Wanted 29 COLBORNE ST., TORONTO.

MYRTLE
T. AND B.
CUT AND PLUG
SMOKING TOBACCO.
And "LILY," 10c. Plug.
Manufactured by
GEO. E. TUCKETT & SON
Hamilton, Canada,
And Danville, Virginia.

THE ONTARIO BASKET CO.

WALKERVILLE.

eow

WOODENWARE



THE
WM. CANE & SONS MANUFACTURING CO
OF NEWMARKET, ONT.,
Manufacturers of Pails, Tubs, Washboards Clothes-pins, Candy Pails, Lard Pails, Syrup Pails, also impervious packages for Oil, Paints, Varnish, Pickles, Etc.
Represented by
Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

STEEL, HAYTER & CO
IMPORTERS OF
INDIAN TEAS
Direct from their Estates in Assam.

Assams, Kangras, Darjeelings and Indian Oolongs in Stock.

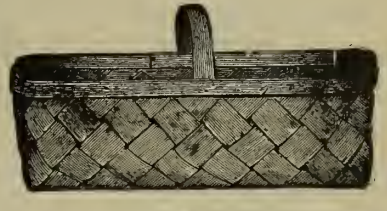
PROPRIETORS OF THE WELL-KNOWN
"Monsoon" Brand.

SAMPLES AND QUOTATIONS ON APPLICATION.

11 & 13 Front St. E. Toronto.

Calcutta and London Firm: Octavius Steel & Co
Telephone 2354.

P. DOTY & SON,
(Successors to W. B. Chisholm)
MANUFACTURERS OF





1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel luuch baskets
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

OAKVILLE, ONT.

J. F. YOUNG & CO.
Successors to YOUNG, ANDREWS & Co.,
PRODUCE AND COMMISSION MERCHANTS
74 Front St. E., Toronto.

We solicit your consignments. We do not speculate on your produce, we sell to the best advantage for you. We handle everything that the country merchant requires to send from home to sell. Our warehouse is in the centre of the commission business. Our cellars are airy and cool. Send us a small trial lot.

J. F. YOUNG & CO.

W. RYAN
Produce and Commission Merchant,
72 FRONT ST. EAST, Toronto, Ont.
—DEALER IN—
Mess and Shortcut Pork; Long, Clear Breakfast and Roll Bacon; Hams; Lard; Dried and Evaporated Apples, etc., etc.

Consignments of Eggs and other Produce Solicited. Egg Carriers supplied.

CREAMERY MEN
AND MERCHANTS
Holding butter of good quality are requested to correspond with
T. W. CLARK,
Commission Merchant and Wholesale Dealer in Butter and Eggs.
Consignments solicited and business transacted for Ontario and other Eastern Canada Merchants
VANCOUVER, B.C.

References: Bank of British Columbia, Bank of British North America.

CHARTERED BANKS.

The following is a list of the banks in Canada acting under a Dominion Government Charter:

ONTARIO.

Bank of Toronto.	Imp'l Bank of Canada.
Can. Bank of Com'erce.	Traders' do
Dominion Bank.	Bank of Hamilton.
Ontario Bank.	Bank of Ottawa.
Standard Bank.	Western Bank of Can.

QUEBEC.

Bank of Montreal.	Merchants Bank of Can
Bank of B. N. America.	Banque Nationale.
Banque du Peuple.	Quebec Bank.
Banque Jacques Cartier	Union Bank of Canada.
Banque Ville Marie.	Banque de St. Jean.
Banque d'Hochelaga.	Banq de St. Hyacinthe.
Molson's Bank.	East. Townships Bank

NOVA SCOTIA.

Bank of Nova Scotia.	Halifax Banking Co.
Mer. Bank of Halifax.	Bank of Yarmouth.
People's Bank do	Exch. B'k of Yarmouth
Union Bank do	Com'l B'k of Windsor.

NEW BRUNSWICK.

Bank of N. Brunswick. | People's Bank.
St. Stephen's Bank.

MANITOBA.

Commercial Bank of Manitoba.

BRITISH COLUMBIA.

Bank of British Columbia.

Unlike daily papers and general periodicals, this paper places advertisements before the eyes of just that portion of the industries most calculated to avail themselves of the announcements therein, and, therefore is of more value to the Trade than any paper published in this or other worlds. Manufacturers and wholesalers please take note of this, and then act accordingly. It is the only paper in Canada that reaches this trade direct.

He who is steadily a source of profit to his employers in the selling of merchandise must be accounted a first class salesman.

Goods conveniently located save time, money and temper in showing.

A feather duster disperses but does not remove the dust from the store.

Work can always be found in a store without double-million microscope.

A customer secured is a promise of greater salary in time.

DETECTIVE AGENCIES.

HOWIE'S DETECTIVE AGENCY, 86 WELLington St. West, Toronto, Ont., established 1886. Telephone 1309.

In reply to many inquiries we give below some of the series and names of types. The names refer entirely to the size and not the design of the letter.

Pearl—5 Point

Agate—5½ Point

Nonpareil—6 Point

Minion—7 Point

Brevier—8 Point

Bourgeois—9 Point

Long Primer—10 Point

Small Pica—11 Point

Pica—12 Point

English—14 Point

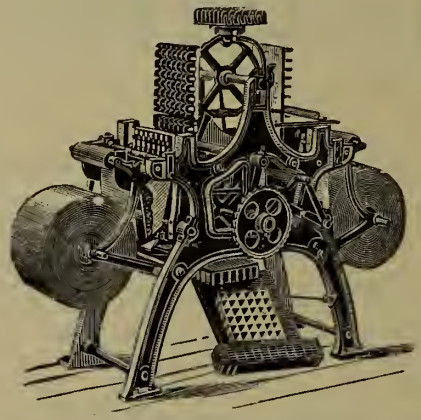
Great Primer—18 Point

D. S. Pica—22 Pt

A point is the standard basis of type measurement. Seventy-two points make one inch. By referring to the tables of types above, it will be easy to estimate the number of lines of any given size of type to the inch. For instance, Pica type is twelve points high, and measures six lines per inch; Nonpareil type is six points high, and measures twelve lines per inch.

Northumberland Paper and Egg Case Co.

Sole Manufacturers of Machine Made Egg Case Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD, ONT.

SPRING

IMPORTATIONS.

Our stock is now very complete in all Departments and orders are being executed as quickly as possible. We extend a cordial invitation to Western Ontario Merchants to inspect our

Well-assorted Stock

—OF—

General Dry Goods and Notions.

We particularly call attention to the special values we are showing in

Hosiery,
Gloves,
Parasols,

Large Range of Swiss and Cambric Flouncings and Embroideries.

TERMS LIBERAL.

Yours truly,

Knox, Morgan & Co.

HAMILTON.

MERCHANTS ATTENTION!!



DON'T DUMP YOUR CASH INTO A DRAWER and not know at night what is there till you count it. W. H. MAHER, in Chicago Inter-Ocean.

WILL YOU INVESTIGATE

The greatest check extant on your Cash and Credit sales? A sure way to make a salesman careless is to keep no track of his mistakes. Failures to charge credit sales and mistakes in making change are the leaks that wreck many firms. Avoid this by securing at once

A NATIONAL CASH REGISTER.

It gives you an absolute check on all your cash and credit sales; registering INSTANTLY, ACCURATELY and INDELIBLY, the smallest transaction.

Over Sixteen Thousand in Use.
Seven Thousand Responsible Merchants

Adopted our system last year. Why delay? Delays are dangerous. Start business this year with a perfect system. Keep check on the cents and the dollars will check themselves. Write us for list of users and testimonials, and drop any one of them a line and see what they say.

THE NATIONAL CASH REGISTER COMPANY.

J. A. BANFIELD & CO'Y, Agents, - - - - 67 YONGE STREET, TORONTO.

NEW MAPLE SYRUP AND SUGAR.

The following is a copy of the words used in our label, printed in RED over the GREEN MAPLE LEAF.

"EASTERN TOWNSHIPS—New Season Maple Syrup. Absolute purity guaranteed. Put up by producers Missisquoi, Brome and Shefford counties, Quebec, only for Wilkins & Co., Adamsville, Que."

JOHN WILKINS,

P.O. Box 558, Toronto. Selling Agent for Canada and the U.S. Telephone 3538.

CONDENSED MINCE MEAT

Put up in card board box. Packed in ¼ and ½ gross cases.

SELLS AT ALL SEASONS.

Will not injure in warm weather. Ask your wholesale grocer for it. Price $13.50 per gross. Patented in Canada.

J. H. WETHEY, ST. CATHARINES,

Sole Manufacturer in Canada.

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

TO THE GROCERY TRADE.

The undersigned has been appointed Agent in the United States and the Dominion of Canada by

The Associated Tea Planters, Ltd.

OF LONDON, CAPITAL, £50,000.

Under the auspices of the Indian Tea Districts Association.

The object of the company is to push the sale of their product, feeling certain that when systematically brought to consumers' notice its merits will be so manifest as to give it the front rank in public favor, as is the case in Great Britain.

Roundly, the annual consumption in that country is 80,000,000 lbs. during last crop year This is the best answer to the twaddle about the excessive quantity of tannin in Indian tea. Consumers in England are no fools: they know a cup of good tea.

Supplies will be held in Canada and the States and the undersigned, or his assistants, will make regular calls on the Trade. Samples will also be promptly forwarded on application.

W. MACGREGOR, 119 FRONT ST., N. Y.

SEEDS.

o—o—o

THE STEELE BROS. CO., LTD.

Now in Stock and Daily Arriving,

VEGETABLE, FIELD, AND FLOWER SEEDS.

Wholesale Catalogue on Application. Get our Prices Before Placing Orders.

Also Full Lines of Clovers, Timothy, Flax Seed, etc., etc.

Correspondence Solicited and Samples Invited.

THE STEELE BROS. CO., LTD.

SEED MERCHANTS, TORONTO.

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL,

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday s yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, MCGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

RICHARD TEW & CO.

IMPORTERS OF

Crockery, Glassware, China, Lamp Goods, Etc., Etc.,

10 FRONT ST. East,

(Adjoining New Board of Trade Building.)

TORONTO.

Our Samples in Fancy Chinas, Glassware, etc., are to hand. Our travellers are now starting with complete lines. We cover from the Atlantic to the Pacific coast, and will be represented as below.

Mr. Joseph Pease, Quebec and Lower Provinces;
" W. H. Thompson, Northern and Midland Rys.;
" Wm. Pickering, Western Ontario;
" A. T.P. Andrews, W. G. & B. Ry. and Waterloo County;
" F.A. Rees, Eastern Ontario;
" W. T. Salter, Niagara Peninsula;
" C. W. Laker, City;
" C. M. Rubidge, Manitoba & British Columbia.

We can save you money and give you new shapes and decorations. Please reserve order till you inspect our lines.

Business Changes.

PROVINCE OF ONTARIO.

Avonmore—Fraser, Jos., general store, assigned in trust.

Belleville — Walmsley & Spafford, groceries and provisions, dissolved, J. E. Walmsley continues under style of J. E. Walmsley & Co.

Colborne—Coxall, Wm., general store, asking an extension.

Clarksburg—Collins, T. H., general store, stock, etc., advertised to be sold by auction on 8th inst.; Keast, Thos., hardware, assigned to A. H. Hope, Hamilton.

Glencoe—Adams, Elisha, general store, succeeded by Geo. Precious.

Glen Robertson—Denovan, J. A., general store, assigned in trust.

Grafton—Johnston, W. E., general store, succeeded by J. H. Johnston.

Hamilton—McDougal, Mrs. Jane, lamps, assigned to Chas. J. Williams, Hamilton.

Keewatin—McKinnon, Wm. & Bro., general store, dissolved partnership, Wm. McKinnon continues.

Lakefield—Cotton, R. G., grocer, etc., assigned to W. H. Casement, Lakefield.

London—Hodgins, W. S., grocer, advertised to sell out by auction on 3rd prox.

Madoc — Hudgins, W. W. (estate of), grocer and confectioner, stock sold.

Milton—Stearns, W. J., tinware, etc., succeeded by Jno. T. Moore.

Newbury — Bayne & Douglas, general store, dissolved, W. Bayne continues.

Newmarket—Smith, R. A. (estate of), grocer, etc., stock, etc., advertised to be sold by auction on 10th inst.

Northfield—Markell, W. O., general store, assigned in trust.

Ottawa—Ford, W. J., grocer, assigned in trust.

Otterville — Bullock, F. G., Otterville Manufacturing Co., assigned to R. Paxton.

Petrolea—Isbister, Adam & Bro., groceries, liquors and oils, Adam Isbister deceased.

Port Arthur—Isbister, M. & Co., hardware, groceries and liquors, Adam Isbister deceased.

Smith's Falls—Healey, D. C., groceries and liquors, assigned in trust.

Thessalon—Marks, C. L. & Co (co nom) general store, asking an extension.

Toronto—Sawdon Bros., flour and feed, sold out; Canadian Window Shade Co., (not incor) assigned to J. W. Lawrence, Toronto.

Trenton—Hawley, D. J., (estate of) stationery, fancy goods and crockery, stock, etc., advertised to be sold by auction on 15th inst.

Waterford—Green Bros., tin shingles, burnt out; Grover L. D., grocery, burnt out.

Vittoria—Shaw & Co., (Elizabeth Shaw props) grist mill, sold out to Thos. Hicks, who takes possession 1st prox.

Walsh—Watts, Jno. V., general store, assigned to J. W. Lawrence, Toronto.

MANITOBA AND NORTH-WEST TERRITORIES.

Minnedosa—Gillies, J. D. & Co., (co nom) general store, stock advertised for sale by auction.

Rapid City—Gauthier, C. W., general store and fish, sold out by sherriff.

Winnipeg—O'Donohue, Jno. & Co., (co nom) W. & R., agricultural implements, compromised.

Wolsley—Dill, J. P., general store, admitted Magee & Cooke, under style Magee & Cooke.

QUEBEC.

Farnham and Chambly Canton—Massicotte Freres, tins, hardware, etc., dissolved.

Montreal—Giroux, Jos. & Co., plumbers, etc., advertised to be sold out by bailiff on 13th May; Kennedy, Wm., grocery, assigned in trust; Lynch, Wm. F., grocery, advertised to be sold out by bailiff on 5th prox.; Pelletier, Jos., grocery, stock, advertised to be sold by auction on 2nd prox.; Renwick & Caldwell, fruits, dissolved; Dubrule, Andre, grocery, assigned in trust; Haig, R. D., corn and produce, advertised to be sold out by bailiff on 11th inst.; Quintal & Lemay, grain, dissolved.

Ormstown—Campbell, G. C., tinsmith, etc., assigned in trust.

Ripon—Neveu, Jacques, general store, assigned in trust.

St. Marcel—Godbout, N. & Co., general store, stock, etc., advertised to be sold by auction on 8th inst.

Victoriaville — Dubord, Isaac, general store, assigned in trust.

NOVA SCOTIA.

New Glasgow—Vaux, Harivel & Co., grocery, dissolved. Walter Smith retires. Business continued by Jno. Vaux, under style of Jno. Vaux & Co.

Tatamagouche—McLellan, C. K. & Co., general store, dissolved.

Truro—McCurdy & Wilson, store, R. O. McCurdy & N. T. Wilson co-partnership, registered.

Wolfville—Ideal Manufacturing Co., sold out.

NEW BRUNSWICK.

Clover Hill—Jamieson, J. W. & J. general store, removed to Norton Station.

Rothesay—Thompson, Robert, grocery, deceased.

St. John—Curry, Jno., grocery, deceased.

John Althouse, stockman, Saltfleet, has assigned to Townsend & Stephens, Toronto, owing $2,100.

A little company doing business under the style of the Canadian Window Shade Co., Toronto, have assigned to J. W. Lawrence, of John Macdonald & Co.

Dennis Rochleau, tailor and men's furnisher, Windsor, has evidently failed in his efforts to compromise at 40 cents on liabilities of $16,000, for his assignment to C. B. Armstrong, of London, is noted.

H. R. Walker, grocer, Clinton, has assigned to D. Blackley.

Louis Rojotte, general store, Pembroke, has compromised.

Thos. Keast, Clarksburg, merchant, has assigned to A. H. Hope.

W. T. Bonathan, tinsmith, Newcastle, has assigned to S. Curtiss.

John Crawford, general merchant, Ripley, has assigned to R. Vanstone.

J. E. Martin, Amherstburg, carriage maker has assigned to J. D. Burk.

R. G. Cotton, general merchant, Lakefield, has assigned to W. H. Casement.

J. W. Watts, general merchant, Walsh, has assigned to J. W. Lawrence, of John Macdonald & Co., Toronto.

BUSINESS CHANCES.

BOY—ABOUT 17—WISHES A SITUATION IN a retail grocery store—references given. Address 11 Beverley street, Toronto. 14

A RARE CHANCE—COMPETENT DOUBLE-entry Bookkeeper, young man, will accept $10 per month and board for a time in any Ontario city or large town, any line, excellent references. Send full particulars. Box 45, Port Elgin. 14

FOR SALE OR TO RENT—IN THE VILLAGE of Princeton, Oxford county—an excellent general store, with first-class dwelling. This stand has always made money, the present proprietor retiring with competency. A rare chance for a good man; stock can be secured on reasonable terms if necessary. JOSEPH STRONG, Princeton, Ont. tf

ASK FOR THE

JAPANESE SHOE BLACKING

We are now making a Shoe Blacking fully

Equal to the Best Imported Blacking.

Battle & Smyth

THOROLD, ONT.

Tutti-Frutti

CHEWING GUM,
And Other Staple Brands.
ADAMS & SONS,
23 CHURCH-ST. - TORONTO, Ont.

Tutti Frutti, Tampico, Black Jack, Sappota, Red Rose Magic Trick Taffy, Licorice, Caramel, Tolu, N. Y. Gum—100 and 200 pieces.
Send for descriptive circular containing description of goods, with elegant Lithographs free. See our Price List, page 13.

The Neostyle, THE BEST DUPLICATING apparatus. 5,000 copies made from one original writing, drawing or music.
GEO. BENGOUGH,
45 King E., Toronto.

ORDER A CASE OF
GILLETT'S 100% POWDERED LYE.



THE BEST THING KNOWN
FOR
Making Soap, Softening Water, Printers', Engineers' and Painters', Disinfecting Everything, Boiler Compound, Cutting and Removing Grease, Washing Trees to Kill Insects. A Hundred Other Purposes.

One can equal to 20 lbs. Sal. Soda. Each can has a Double Cover, can use what you need and close the can. ⅛ gro. (48 cans) in case. Sold by all Wholesale Grocers.

E. W. GILLETT, Manufacturer,
TORONTO, ONTARIO.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, April 10 1890.

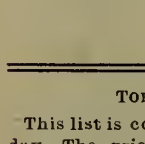
This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

IMPERIAL—ONTARIO AND QUEBEC.



	Per doz.
Imperial 10c. cans	$0 90
" 4 oz. "	1 35
" 6 oz. "	1 85
" 8 oz. "	2 45
" 12 oz. "	3 70
" 16 oz. "	4 70
" 2½ lb. "	11 30
" 3 lb. "	13 50
" 4 lb. "	17 30
" 5 lb. "	21 50

Sold only in cans.

Cottam's Best, in 1 lb tins	3 00
Best in 5 oz. tins	1 10
Cottam's Choice, 1 lb tins	1 75
" " .5 oz tins	70
" loose	10
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " bulk, per lb	15

Cases contain	Size of cans	Per doz.
Empire, 3 dozen	8 oz cans	$1 25
" 2 and 3 doz	16 oz cans.	2 40
" ¼ and 1 "	5 lb cans.	12 00
" in pails and boxes, bulk, per lb		17

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases.	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60

BISCUITS.

	Per lb
Arrowroot	$0 11½
Abernethy	9
Ginger Nuts	11½
New York Fruit	15
People's Mixed	11
Pilot Family	6
Snowflake	11½
Magard	15
Soda	6
Soda, 1 lb packages	7½
" 3 lb "	20
Sultana, thin	10½
Tea	11½
Wine	9½
Wine, sweet	9

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ¼ "	1 10
Spanish, No. 3	4 50
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jacquot's French, No. 2	3 00
" " " 3	4 50
" " " 4	8 00
" " " 5	10 00
" 1-gross Cabinets, asst,	7 50

BLACK LEAD.

Reckitt's Black Lead, per box	1 00

Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross	$1 80

BARRINGER & BROWN.

(Thos. E. Clatworthy, Ag'nt, Toronto.)
Convex Black Lead packed in wood boxes containing 12 card boxes, per box 1 12

BLUE.

Reckitt's Pure Blue, per gross	2 10

TELLIER, ROTHWELL & CO'S.

Parisian Square Blue, per lb..13 to 14c

BARRINGER & BROWN.

(Thos. E. Clatworthy, Ag'nt, Toronto.)
Azure square blue box, containing 8 1 lb. packets of 16 oz., squares, per 8 lb. box 0 89

BROOMS.

		Per doz.
Carpet	4 strings	2 90
X Parlor,	2 "	2 65
Louise	3 "	2 65
1 Gem	4 "	3 25
2 "	3 "	2 65
3 "	2 "	2 20
4 "	2 "	1 95
O Hurl	4 "	2 65
1 "	3 "	2 35
2 "	3 "	2 05
3 "	3 "	1 70
OK "	2 "	1 35
Hvy Mill	4 "	3 70

CALVES' FEET GELATINE

G. P. SWINBOURNE & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Boxes containing 4 doz 6d pack. per box	$3 96
Boxes containing 2 doz 1s pack. per box	3 96

CANNED GOODS.

	Per doz	
Apples, 3's	$0 85	$1 00
" gallons	2 25	2 35
Blackberries, 2	2 00	2 10
Blueberries, 2	1 25	1 60
Beans, 2	0 85	1 10
Corn, 2's	1 10	1 25
" Epicure	.....	1 35
" Cream, 2's	1 75	1 80
" Yarmouth, 2's	1 90	2 00
" Honeydew, 2's	1 75	....
" Snowflake, 2's	2 00	....
Cherries, red pitted, 2's	2 40	2 50
Peas, 2's	1 15	1 35
" wrinkled, 2's	1 20	1 40
" sifted select	....	1 35
Pears, Bartlett, 2's	1 85	2 10
" Sugar, 2's	1 40	1 75
" Flem Beauty, 2½'s	1 90	2 00
Peaches, 2's	2 25	2 35
" 3's	3 25	3 50
" Pie, 3's	..	1 50
Plums, Gr Gages, 2's	1 85	2 00
" Blue, 2's	1 75	1 80
Pumpkins, 3's	1 10	1 20
" gallons	3 10	3 25
Raspberries, 2's	2 50	2 60
Strawberries, choice 2's	2 50	2 60
Succotash, 2's	1 60	1 65
Tomatoes, 3's	1 10	1 20
Lobster, Clov Leaf b'rd, 1's	....	2 25
" Crown br'd, 1's	....	2 00
" Star " 1's	1 90	2 00
" Other " 1's	.....	1 85
Mackerel Herring	0 90	0 95
Mackerel	1 50	1 60
Salmon, 1's	1 50	1 60
" white	1 40	1 45

	c. per tin
Sardines Albert, ¼'s tins	11, 11½
" " ½'s "	15, 18
" Dadalzen, ¼'s tins.	10½ 11
" " ½'s "	19, 20
" Martiny, ¼'s "	10, 10½
" " ½'s "	18, 19
" Other brands, 9¾,	11, 16, 19
" P & C, ¼'s tins	20, 22
" " ½'s "	33, 36
" Amer, ¼'s "	6, 8
" " ½'s "	9, 11

MARMALADE, JAMS AND JELLIES.

CAIRN'S.

(Blaiklock Bros., Montreal, Agents.)

Marmalade.	per doz
"Home Made," glass 1 lb	$2.35
" White 1 lb	2.25
" " 2 "	4.15
" Stone 7 "	13.20
Scotch White 1 "	2.10



Jams.
Gooseberry
Strawberry
Black Currant.
Red Currant
Green Gage
Apricot
Raspberry
Damson
Plum
Red Currant and Raspberry

1 lb. white pots, 4 doz. assorted, per doz. $2.35.

Jellies. Red Currant, 1 lb. white $2.75
Black Currant, 1 lb. white 2.75

DELHI CANNING CO.

Jams, assorted, 1's	2 35
Jellies, 1's	2 25

CANNED MEATS.

CLARK'S.

(These quotations are net f. o. b. in Montreal, excepting those for com. corn beef.)

Comp. Corn Beef	1 lb cans	$....	$1 60
" "	2 "	....	2 60
" "	4 "	5 00	5 15
" "	6 "	7 75	8 00
" "	14 "	18 60	19 20
Minced Collops,	2 lb cans	.....	2 60
Roast Beef	1 "	. ....	1 60
"	2 "	.....	3 15
"	4 "	.....	5 85
"	6 "	.....	7 00
Par Ox Tongue,	2½ "	$7 25	7 50
Ox Tongue	2 "	....	7 50
Lunch Tongue	1 "	3 00	3 10
"	2 "	5 25	5 75
English Brawn.	2 "	2 50	2 60
Camb. Sausage.	1 "	....	2 50
" "	2 "	....	4 00
Soups, assorted.	1 "	....	1 35
" "	2 "	....	2 25
Soups & Boulli	2 "	....	1 80
" "	6 "	....	4 50
Potted Chicken, Turkey, or Game, 6 oz cans			1 50
Potted Ham, Tongue or Beef, 6 oz cans			1 15
Devilled Tongue or Ham, ½ lb cans			1 20
Devilled Chicken or Turkey, ½ lb cans			2 00
Sandwich Ham or Tongue, ½ lb cans			1 50
Ham, Chicken and Tongue, 1 lb cans			1 50

MINCE MEAT.

THE CANADA MEAT PACKING CO'Y.

¼ gall. on glass jars	per doz.	$7 25
Quart glass jars	"	4 00
1 lb "	"	2 00
10 lbs. pails	per lb.	0 10
25 " "	"	0 09
30 " "	"	0 09

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars,	$9 50
Ditto, 25 and 40 lb pails, per lb.	12½c

J. H. WETHEY'S—ST. CATHARINES.

Condensed, per gross, net	$13 50

Prices Current, Continued—

CHEWING GUM.

ADAMS & SONS.

Tutti Frutti, 36 5c bars			$1 20
Sappota,	150	pieces	0 90
Sweet Fern,	230	"	0 80
Black Jack,	115	"	0 80
Red Rose,	115	"	0 80
Barley,	115	"	0 80
Lemon Tramps,	115	"	0 80
Tampico,	115	"	0 80
Magic Trick,	115	"	0 80
Taffy Licorice,	72	"	0 50
Caramel Tolu,	72	"	0 40
Adams' N.Y. Gum,	200	"	0 50
Adams' N.Y. Gum,	150	"	0 40
Puzzle Gum	115	"	0 80

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs..	0 35
Premium, ½'s..6 and 12 lbs...	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs .	0 24
Sticks, gross boxes, each...	1 00
Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs	30
" Pearl " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18

JOHN P. MOTT & CO.'S

(Bryant, Gibson & Co., Agts, Toronto)

Mott's Broma.....per lb	$0 30
Mott's Prepaired Cocoa.....	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa.....	40
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate.....	30
Mott's Breakfast Chocolate...	28
Mott's Caracas Chocolate.....	40
Mott's Diamond Chocolate....	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs.....	30
Mott's Cocoa Shells.....	5
Mott's Vanilla Chocolate stick	24
Mott's Vanilla Chocolate stick	22
Mott's Pure Confec. Chocolate	22c—35
Mott's Sweet Confec. Choc.	21c—28

J. W. COWAN & CO'S.

Cocoas—	
Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼lb in 12lb boxes	35
London Pearl, "	30
Soluble (bulk) 15 & 30 lb bxs...	18, 20
Soluble (tins) 6 lb and 12 lb....	20
Cocoa Nibs, any quantity ...	30, 35
Cocoa Shells, any quantity...	05
Cocoa Essence.....per doz	1 40
Chocolates—	
Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross...	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

Thos. E. Clatworthy, Ag'nt, Toronto.)

Schweitzer's Cocoatina, net cash ¼ lb. ½ lb.. price per doz. tins 3 29 6 30

WALTER, BAKER & CO.

(Lockerby Bros., Montreal, Agents for Quebec.)

Chocolate .....per lb.	$0 50
Cocoa..... "	0 55

COFEEE.

GREEN

	c. per lb.
Mocha.....	32, 35
Old Government Java.....	26, 27
Rio.....	22, 23
Plantation Ceylon.....	25, 28
Porto Rico.....	22, 23
Guatamala.....	23, 25
Jamaica.....	22, 28

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.

	c. per lb.
Java.....	33, 34
Java and Mocha.....	34, 36
Plantation Ceylon.....	...35
Arabian Mocha	...37
Santos.....	28, 28
English Breakfast.....	16, 24
Royal Dandelion in 1 lb tins..	...26

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend.....	...33
Our Own Blend.....	...30
Laguayra.....	...28
Mocha and Java.....	32, 33
Java, Standard.....	...32
" Old Government	30, 32
" Crown	...29
Arabian Mocha.....	35

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs.....	30
Standard Imperial in sealed tins, 25 and 50 lbs.....	32
Standard Blend in sealed tins, 25 and 50 lbs.....	33
Ground, in tins, 5, 10, 15 and 25 lbs.....	20, 30
Say's Parisien, in ½ and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz....	1 25
" " " " 2, 2 oz.....	1 75
" " " " 3, 3 oz.....	2 00

SUTTON & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Pure essence, Gorgona Anchovies, ½ pts. per doz..... 2 76

FLOUR AND MEAL.

	per bbl.	
Flour, Family.....	$4 00	4 20
" Pastry.....	4 20	4 40
" Medium Patents ..	4 30	4 80
" Patents	4 80	5 10
" Straight Roller ...	3 75	3 80
" Extra.....	3 50	3 55
" Strong bakers'....	4 20	4 50
Oatmeal, standard, bbls	3 60	4 00
" granulated, "	3 60	4 00
" rolled "	3 70	4 25
Bran, per ton.....	14 00	15 00
Cornmeal	3 50	4 00
" Gold Dust.....	3 25	3 50
" Eureka.....	2 75	3 00
" Imperial	3 70	3 80

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz.	
Cases, No. 1, 2 oz tins.....	$2 75	$3 00
" No. 2, 4 oz tins.....	4 50	5 00
" No. 3, 8 oz tins.....	8 00	8 75
" No. 4, 1 lb tins.....	12 60	14 25
" No. 5, 2 lb tins.....	25 00	27 00

FRUITS.

FOREIGN.

	c. per lb.
Currants, in bbls	5⅜, 5½
" ½ bbls	5⅝, 5¾
" cases	6, 6¼
" Patras, in cases	7¾, 8
" Vostizza, "	7, 9
" ½ case....	9½
Dates, Persian, boxes, new	5½ 5¾
Figs, Elemes, 14 oz., per box	8½ 9
" 10 and 20 lb box.....	10, 11
" 7 crescent, 60 lbs	... 16
" 5 " 30 "	... 15
" 4 " 20 "	... 14
" Naturals	4¾ 5¼
Prunes, French, kegs.....	4½ 5
" Bosnia, hhds	4⅝, 4¾
" " bls.....	4¾, 5¼
" " kegs.....	5, 5¼
" " cases, new...	6 , 8
Plums, French, 55 to 65..	12½ 15
" Bottles, 1's.....	22 23
" " 2's.....	37½ 40
" " 4's	70 75
" " 7's.....1 00	1 10
Raisins, Valencia, off stalk,	7 7½
Selected	7½, 8
Layers.....	9 9½
Raisins, Sultanas.....	10 12
" Loose Muscatel	
2 crowns.....	$2 50 2 75
3 crowns	3 25 3 50
" London Layers	3 00 3 25
" Black Baskets..	4 00 4 25
" Blue " ..	5 00 5 25
" Bunch Dehesas	4 75 5 00
" Superior "	5 25 5 50
" ¼ flat "	1 55 1 75
Imperial Dehesa bunches.....	7 00 7 25
Lemons, Messina, per box	3 50 4 50
" Palermo.....	3 50 4 50
Oranges, Messina, per box	2 75 3 25
" Florida Russets...	3 75 4 25
" Valencia.....	4 50 5 00
" California, navel	5 50 6 00
" Riverside.....	4 00 4 25
Bananas	2 50 3 50

DOMESTIC.

Apples, per bbl.....	3 00	4 00
" Dried, per lb.....	4½	5
" Evaporated, p. lb	8	10

GLASSWARE.

TAYLOR, SCOTT & CO.

	c. per doz.
Lamp Chimneys, O.....	32
" " A.....	35
" " B.....	45

	per bbl.
Fruit Jars, pts.....	13 00
" " qts.....	14 00
" " ½ gal.....	17 00

GRAIN.

Wheat, Fall, No. 2, per 58 lbs	$0 85	86
" Red Winter, No. 2	85	86
" Spring, No. 2	82	83
" Man. Hard, No. 1..	1 03	1 04
" No. 2..	1 00	1 02
Oats, No. 2, per 34 lbs.....	29½	30
Barley, No. 1, per 48 lbs...	49	50
" No. 2, " "	45	46
" No. 3, extra.....	40	41
" No. 3.....	36	37
Rye.....	46	4.
Peas.....	60	62
Corn.....	49	51

HAY & STRAW.

Hay, Loose, per ton.....	$10 00	$14 00
" Pressed, " on track	7 00	10 50
Straw, Sheaf, " on track	8 50	9 50
" Pressed, "	6 50	8 00

ISINGLASS.

G. P. SWINBOURNE & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Boxes containing 3 doz 3d. pack. per box..... 3 58



LYE.

Gillett's powdered Lye (½ gr. in a case) per case..... $3 75

Elliott's 3 75

MUSTARD.

ELLIS & KEIGHLEY'S.

Durham, Fine, in ¼ and ½ lb tins per lb	cts. 25
" Fine, in 1 lb jars.....	22
" Fine, in 4 lb jars.....	70
" Extra Superior, in bulk, per lb.....	30
" Superior, in bulk, per lb	20
" Fine, " "	15

COLMAN'S AND KEEN'S

In 4 lb jars.....	75
In 1 lb jars.....	25
D. S. F., in tins, per lb	41
" in ½ lb tins.....	42
" in ¼ lb tins, per lb.....	44
D. F. in ½ lb tins, per lb	26
" ¼ " "	28

BARRINGER & BROWN.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Genuine, in 4, 1, ½, ¼ lb. and 2 oz. tins, per lb	0 34	0 47
Superfine genuine, full.....	0 30	0 43
Pure, per lb.....	0 23	0 36
D.S.F. "	0 34	0 47
D. S. "	0 30	0 43
F. "	0 23	0 36

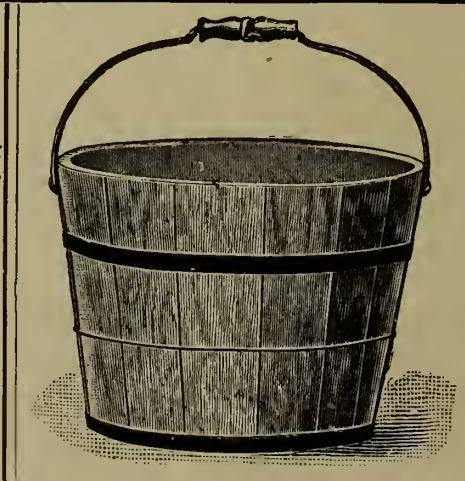
NUTS.

	per lb.	
Almonds, Ivica	13,	14
" Tarragona.....	14,	15
" Formigetta	12,	14

Longford Manufact'ng Co.

ORILLIA, - - ONTARIO,

Made from First-class Stock, and with superior workmanship they are decidedly the Best in the Market.



The Longford Mfg. Co. have met with great success in the sale of their Patent Wire Hoop Pail, a cut of which is shown here. The cost is little more than the ordinary pail, and the stock superior to any shown in the Market.

PAILS AND TUBS

OF ALL KINDS.

See that the letter T is on every pail or tub. Ask your Wholesale Grocer for the T PAILS AND TUBS.

TORONTO OFFICE: - 20½ FRONT STREET EAST.

Prices current, continued—

Almonds, Shelled Valencias	30, 35
" " Jordon.	50, 55
Brazil	12½, 13
Filberts, Sicily	10 11
Peanuts, roasted	12, 13
" green	10, 11
Walnuts, Grenoble, old	14, 15
" New	16 ..
" Bordeaux	10½, 11½
" Naples, cases	16, ...

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO.

PICKLES.

John Bull, mixed, in bulk	$0 60
" Chow Pic'le, in b'lk	65
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 25
" " " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

SAUCES.

John Bull, kegs, per gal	$1 25
" ½ pt. bottles, per doz (according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " ½ pt, bottles, per doz	1 25
Niagara Tomato, kegs, per gal	1 25
" " Reputed pints	1 25

Terry's Candied Peels. c. per peels

Lemon, 7 lb boxes	16
Orange, "	18
Citron, "	30

CROSSE & BLACKWELL'S.

Pickles, all kinds, pints, per doz	3 25

LEA & PERRIN'S.

	per doz.	
Worcester Sauce, ½ pts	$3 60	$3 75
" " pints	6 25	6 50

SUTTON & CO.

(Thos. E. Clatworthy, Agent, Toronto)

Worchester Sance, ½ pints, second quality, per doz	1 17
Worchester Sauce, ½ pints, third quality, per doz	0 96
The Victory Dinner Relish, per dozen	1 92
Bottled Pickles—Mixed, Piccalilli, Cabbage, Onions, per doz.	2 16

PRODUCE.

DAIRY.

	Per lb	
Butter, creamery	$0 22	$0 26
" dairy, tubs, choice	0 17	0 20
" " " med	0 12	0 14
" large rolls	0 14	0 17
" common to med	0 11	0 13
" store packed	0 08	0 10
Chcese	0 09½	0 10½

COUNTRY.

Eggs, fresh, per doz	0 14	0 15
" limed, "	0 08	0 11
Beans	1 40	1 60
Potatoes, per bag car lots	0 52	0 55
Hops, 1888 crop	0 08	0 10
" 1889 "	0 12	0 16
Honey, extracted	0 10	0 13
" section	0 20	0 22

PROVISIONS.

Bacon, long clear, p lb.	0 07¼	0 07½
Pork, mess, p. bbl	13 00	13 50
Hams, per lb	0 10½	0 11
Bellies	0 11	0 11½
Rolls	0 08½	0 09
Backs	0 11	0 11½
Lard, Canadian, per lb.	0 8¼	0 8¾
Hogs	5 50	6 00
Tallow, refined, per lb.	0 05	0 05¾
"rough, "	0 01¾	0 02¼

RICE, ETC.

	Per lb.
Rice, Aracan	3¾, 3¾c
" Patna	4¾, 4¾
" Japan	4¾, 5
" extra Burmah	3¾, 3¾
Grand Duke	5¾, 5¾
Sago	5¾,
Tapioca,	5⅞, 6¾

SPICES.

GROUND.

	Per lb.	
Pepper, black, pure	$0 22	$0 24
" fine to superior	12	18
" white, pure	36	38
" fine to choice	25	30
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	25	40
Allspice, choice to pnre	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURGH STARCH CO. (Limited.)

	c. per lb.
Benson's Prepared Corn	8
No. 1 White Laundry, 4 lb boxes	5½
Silver Gloss, 6 lb boxes	6¾
" 1 lb chromo pkgs	7
Satin, 1 lb chromo boxes	7½
Edwardsb'g Rice, 1 lb chromo bxs	9
Canada Laundry	4½
Canada Corn	6½

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40 lb boxes. 1 lb packages, new wrappers	7½
36 lb boxes. 12 3 lb paper boxes	7½
40 " 10 4 lb "	7½
Silver Gloss Starch—	
40 lb boxes. 1 lb packages, new wrappers	9
40 lb boxes. Assorted ½ lbs and ¼ lbs	9¾
40 lb boxes. 10 4 lb paper boxes	9
6 lb boxes, with sliding covers (12 boxes in each crate)	9½
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	8
20 " "	8½

SUGAR.

	c. per lb.
Granulated, in bbls	6⅞, 7
Paris Lump, "	7⅜, 7½
" " ½ bbls	7 3-16, 7 5-16
" " boxes	7⅝
Extra Ground, in bbls	7¾
" " boxes	7 15-16, 8 1-16
Powdered, in bbls	7⅛
" less than bbs	7 5-16
Confectioners A	.. ..
St. Lawrence A	.. ..
Yellows, in bbls	5⅝, 6
Raws, Jamaica in bags	.. ..

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls
Redpath's "D"	3½c.	3⅝c.
" "M"	3⅝	3¾
" "B"	3¾	4
" "VB"	4	4⅛
" Extra	4⅛	4¼
" Ex. Sup	4¼	4⅜
" XXX Sup.	4⅜	4½
" Corn Syrup	4½	4⅝

MOLASSES.

	Per gal.
Trinidad, in puncheons	37, 38c
" bbls	38, 40
New Orleans, in bbls	70, 75
Porto Rico, hdds.	33 34
" barrels	36, 37
" ½ barrels	38, 39

TEAS.

GREENS.

Gnnpowder—	Per lb.
Cases, extra firsts	42, 50c
Half chests, ordinary firsts	22, 38
Cases, sifted, extra firsts	42, 50
Cases, small leaf, firsts	35, 40
Young Hyson—Moynnes	
Half chests, ordinary firsts	22, 38
" " seconds	19, 20
" " thirds	16, 17
" " common	14, 15

PING SUEYS.

Half chests, firsts	28, 32
" " seconds	16, 19
Half Boxes, firsts	28, 32
" " seconds	16, 19

JAPAN.

Half Chests—	
Choicest	38, 40
Choice	32, 36
Finest	28, 30
Fine	25, 27
Good medium	22, 24
Medium	19, 20
Good common	16, 18
Common	14, 16
Nagasaki, ½ chests Pekoe	16, 22
" " Oolong	14, 15
" " Gunpowder	16, 19
" " Siftings	5, 12½

CONGOUS.

Half chests, Kaisow, Moning	12, 55
Caddies and half chests	18, 50
Cadies, Pakling and new makes	18, 50

OOLONG.

Half chests Formosa	34, 50
Caddies	36 55

ASSAMS.

Chests and half-chests Pekoe	22, 48

SCENTED ORANGE PEKOE.

Boxes, Foochow and Canton	28, 60

TOBACCO AND CIGARS.

British Consols, 4's; bright twist. 5's; Twin Gold Bar, 8's	62c
Ingots, rough and ready, 7's	59
Laurel, 3's	52
Brier, 7's	50
Index, 7's	45
Honeysuckle, 7's	53
Napoleon, 8's	49



KINGSFORD'S OSWEGO ∴ STARCH.

"Pure" and "Silver Gloss"
FOR THE LAUNDRY.

Corn ∴ Starch,
FOR THE TABLE,

EQUAL TO ANY RICE OR IMPORTED STARCHES MADE.

For Sale by all Leading Jobbers in Canada.

T. KINGSFORD & SON, Oswego, N.Y.

Royal Arms, 12's	50
Victoria, 12's	48
Brunette and Lovely, 12's	45½
Prince of Wales, in caddies	46½
" " in 75 lb boxes	46
Bright Smoking Plug Myrtle, T & B, 3's	55
Lily, 7's	48
Diamond Solace, 12's	45
Myrtle Cut Smoking, 1 lb tins	65
½ lb pg, 6 lb boxes	65
2 oz pg, 5 lb boxes	65

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdowne	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" Queens	29 00

Cigarettes, all Tobacco—

Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	7 00
Sultana	6 75
Derby	4 00
B. C No. 1	4 00
Sweet Sixteen	3 50

CUT TOBACCOS.	per lb.
Puritan Cut Plug, ½ lb pkg., 5 lb boxes	65
Old Chum Cut Plug, ½ lb pkg 5 lb box	65
Old Virginia Cut Plug, 1-10 lb pkg., 10 lb boxes	55
Gold Block Cut Plug, ½ lb pkg, 5 lb boxes	65
CIGARETTE TOBACCO.	
B. C. N. 1, 1-10, 20 lb boxes	75
Puritan, 1-10, 5 lb boxes	65
Athlete, per lb	1 00

SOAP.

Ivory Bar, 1lb bars waxed wrapper, per lb	5½
Do. 2, 6-16 and 3 lb bars "	5
Primrose, 5 lb bars, wax W "	4
" 1 " " "	4½
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 13oz, 1,2 and 3lb bars per lb	3½
Queen's Laundry, per bar	5½

TOILET SOAP.

TAYLOR, SCOTT & CO.

	per doz.
Baby's Own, ½ doz boxes	$1 25
Our Boys, ½ " "	1 25
Sea Foam, ½ " "	75
London Bouquet, ½ " "	60
Oatmeal, 1 " "	85
" ½ " "	60
Paris Assorted, ½ " "	0 75
Albert Oatmeal bar, 2 doz. boxes	0 75
" White Castile bar, 2 doz. boxes	0 75
	per gro.
Fatherland, ½ doz boxes	5 00

WASHING CRYSTAL.

Gillett's Washing Crystal, 1 gro in box, per box	$1 75
Cottam's per lb	0 03½

WASHING COMPOUNDS.

Cottam's small p'k'ts, per gro	$1 50
" large " "	4 50

WOODENWARE.

	per doz.
Pails, 2 hoop, clear No. 1	$1 70
" 3 " "	1 90
Pails, 2hoops, clear No. 2	$1 60
" 3 " "	1 80
" 3 " painted	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
	per case.
Matches, Parlor	$1 70 $1 75
" Telephone	3 50 3 60
" Telegraph	3 80 3 90
	per doz.
Mops and Handles, comb.	1 25
Butter tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60
Clothes Pins full count, per box	0 75

YEAST.

Royal Yeast Cakes, 3 doz 10c. packages in case, per case	$1 95
Royal Yeast Cakes, 3 doz 5c. packages in case per case	1 00
Breadmakers', 3 doz 5c. packages in case	1 00

OUR NATIONAL FOODS.

	pkg.	doz
Desiccated Wheat	4 lb.	$2 30
" Rolled Oats	4 "	2 25
Snow Flake Barley	4 "	2 40
Rolled Wheat Flakes	4 "	2 25
Buckwheat Flour, S. R.	4 "	2 00
Prepared Pea Flour	2½ "	1 80
Baravena Milk Food	1 "	3 00
Patent Prepared Barley	1 "	1 80
Patent Prepared Groats	1 "	1 50
Beef and Barley Extracts	6 oz	2 25
Gluten Flour	4 oz	2 80

CATELLI'S SPECIALTIES.

Vermicelli, per lb	$0 11 ....
" 5 lbs	0 08 0 10
" 10 lbs	0 08 0 10
Macaroni, 5 lbs	0 08 0 10
" 10 lbs	0 08 0 10

HARDWARE.

ZINC: Sheet net.	0 06½
IRON WIRE: Galv., annealed and oiled and bright 20 p.c. advance on list	
Barbed wire net.	0 00
Coil chain, 5-16 in. net	0 05½
" " ⅜ in. "	0 05
" " ½ in. "	0 04½
Iron pipe, 50 per cent.	
Iron pipe, galvanized, 25 per cent.	
CUT NAILS, from Toronto:	
10 dy. to 60 dy	2 80 0 00
8 dy. and 9 dy	3 05 0 00
6 dy. and 7 dy	3 30 0 00
4 dy. and 5 dy	3 55 0 00
3 dy. C.P.	3 90 0 00
3 dy A.P	4 40 0 00
HORSE NAILS: "C" 50 and 10 per cent. from list.	
HORSE SHOES: From Toronto, per keg	3 75 4 00
WINDOW GLASS:	
25 in and under	1 55 1 60
26 to 40	1 60 0 00
41 to 50	3 60 0 00
51 to 60	3 90 0 00
61 to 70	4 20 0 00
GUNPOWDER:	
Sporting FF. "	4 75 0 00
" FFF "	5 00 0 00
Canada rifle "	7 25 0 00
Sporting FF., (in ½ lb. tins) per doz	2 40 0 00
ROPE: Manilla	0 14 0 16
Sisal	0 13 0 00
AXES:	
Peerless & Keen Cutter	7 50 0 00
Leader	7 25 0 00
Lance	7 75 0 00
Queen City	9 25 0 00
Honor Bright, all steel	11 00 0 00
SHOT: Canadian	0 05½ 0 00
HINGES: Heavy T and strap	05½ 00
" Screw, book & strap.	03¾ 04¾
TIN PLATES: 1c. 4x20 coke, per box	4 50 4 75
INGOT TIN: 25 to 26 per bdl.	
PIG LEAD: 4 to 4½ per bdl.	

PETROLEUM.

	Imp. gal.	
F. O. B. Toronto		
Canadian	$0 00	$0 16
Carbon Safety	0 18	0 00
Canadian Water White	0 20	0 00
Amer'n Prime White	0 23	0 24
" Water White	0 25	0 00
Photogene	0 27	0 00

DRUGS AND CHEMICALS.

Alum lb	$0 02 $0 03
Blue Vitriol	0 06 0 07
Brimstone	0 02½ 0 03
Borax	0 12 0 13
Camphor	0 75 0 80
Carbolic Acid	0 55 0 60
Castor Oil	0 10 0 12
Cream Tartar	0 32 0 33
Epsom Salts	0 01½ 0 02½
Extract Logwood, bulk	0 13 0 14
" " boxes	0 15 0 17
Gentian	0 10 0 13
Glycerine, per lb	0 22 0 25
Hellebore	0 15 0 17
Iodine	5 00 5 50
Insect Powder	0 50 0 60
Salpetre	0 08½ 0 09
Soda Bicard, per keg	0 00 2 25
Sal Soda	0 95 1 00
Madder	

VINEGAR.

A. HAAZ & CO.

XX, W.W.	0 20
XXX, W.W.	0 25
Honey Dew	0 28
Pickling	0 28
Malting	0 45

THE BADGEROW FALCONER VINEGAR CO

French Bordeau per gal.	0 34
Tarragona "	0 32
Triple "	0 30
Fruit Vinegar "	0 27
Pickling "	0 28
XXX "	0 25
Extra XX "	0 22
XX "	0 20
X "	0 16
Cider Vinegar	0 16 to 0 25
Honey Vinegar	0 25
Eng. Malt Vinegar	0 50 to 0 60
Bottled Malt Vinegar, qts., per doz	2 00
Toilet Vinegar	
Methylated Spirits	2 00 to 2 25

LIQUORS.

CANADIAN SPIRITS:

(Net Cash Prices.)	Imp. gal. In B'd.	D.P'd
Alcohol 65 O.P.	$0 99	$3 27
Pure Spirits 65 "	1 00	3 28
Pure Spirits 50 "	0 90	2 98
" " 25 U.P.	0 49	1 52
Family Proof Whiskey	0 53	1 64
Old Bourbon "	0 53	1 64
" Rye "	0 50	1 54
" Toddy "	0 50	1 54
" Malt "	0 50	1 54
" Domestic Whiskey 32 U. P.	0 45	1 04
Old Rye, 4 years old	0 75	1 90
" " 5 "	0 85	1 66
" " 6 "	0 95	2 00
" " 7 "	1 05	2 16
Rye Whiskey, 1883, qts.	4 25	7 06
" " pts.	6 00	8 75
" " 1884, qts.	4 00	6 75
" " pts.	5 75	8 50

20 to 100 cases, net cash.
100 to 200 cases, 2½ per ce off.
200 cases and over 5 per cen off.

JOS. PICKERING & SONS' SPECLTIES.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Metal Polishing Pomade, according to size, per dozen	0 20 1 02
Needham's Polishing Paste according to size, pr dozen	0 18 2 81
Furniture Polish, according to size, per dozen	0 20 2 85
Razor Paste, ½ doz. in box	1 02
" in single boxes	1 18
Plate Powder, per box	1 02
Knife Powder, in cannister, per dozen	1 03
Harness Blacking, in boxes, per dozen	1 27 2 20

TO THE WHOLESALE GROCERS & DRUGGISTS OF THE DOMINION OF CANADA.

We take pleasure in announcing that our New Mills are now completed, and we are prepared to fill orders for goods. The capacity of our New Mills is from 250 to 300 barrels per day.

Our specialties, such as DESSICATED WHEAT, DESICCATED ROLLED OATS, ROLLED WHEAT FLAKES, BREAKFAST HOMINY, &c., are improved and put up in handsomely lithographed cartoons. Our GLUTEN FLOUR for Diabetes, BARAVENA MILK FOOD for infants, PREPARED BARLEY, GROATS, PEA FLOUR, &c., are the very choicest, and guaranteed fresh, clean and attractive, healthy, palatable, and nutritious.

We are also manufacturing GRANULATED, STANDARD, & ROLLED OATMEALS, WHEATLETS, SPLIT PEAS, &c., BAKERS' SPECIALTIES, such as GRAHAM FLOUR, RYE FLOUR, WHITE CORN FLOUR, WHOLE WHEAT FLOUR, &c., which are very choice.

THE IRELAND NATIONAL FOOD CO. (LIMITED.)

OFFICE AND MILLS—109 Cottingham St.—134 to 148 Marlborough Ave. Telephone No. 3629.
Toronto, Dec. 2, 1889.

MITCHELL, MILLER & CO.

WAREHOUSEMEN,

45 and 81 Front Street East, Toronto.

STORAGE.

Advances made on Staple Merchandise in Store.

SMITH & KEIGHLEY

WHOLESALE GROCERS

AND IMPORTERS OF

East and West India Produce, Mediterranean Fruits, Fancy Groceries, China, Japan and Indian Teas, Porto Rico Molasses and Coffees. New Currants, Raisins, Figs, Dates, Prunes in Bottles, Cases, and Casks.

9 Front St. E., Toronto

THE LONDON BRUSH FACTORY,

61 and 65 Dundas Street,

MANUFACTURERS OF

EVERY KIND OF BRUSHES HANDLED BY GROCERS' TRADE.



FULL STOCK OF CARPET SWEEPERS.

Awarded Gold and Silver Medals, 1887 and 1888, Bronze A.D. 1889.

THOS. BRYAN, London, Ont.

C. RICHARDSON & CO.

MANUFACTURERS OF

The Celebrated Bull's Head Brand Pickles,

SAUCES, JAMS, JELLIES,

CANNED FRUITS AND VEGETABLES.

SPECIAL PRICES IN

CANNED TOMATOES.

EVAPORATED APPLES and MAPLE SYRUP

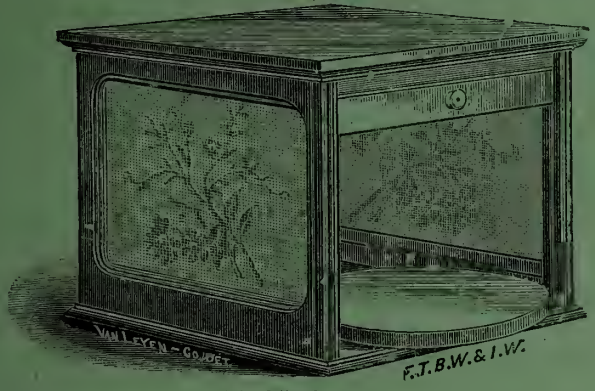
125 River St., Toronto.

BUY A

BRONZE MEDAL

CHEESE SAFE.

Rolling Door, Wire Sides Finely Finished.



20,000 Now in Use. Pays for its Cost In One Month

Sent to any address, charges paid, on receipt of the following prices:—

No. 6, size 26 x 24, wire sides.....$5 00
No. 6½, size 26 x 24, glass sides..... 5 50
No. 8, size 24 x 22, wire sides.....$4 50
No. 8½, size 24 x 22, glass sides..... 5 00

SOLE AGENTS IN CANADA for the LAMSON CASH RAILWAY SYSTEM.

Over 30,000 stores now using it. Send for prices. STORE FITTINGS, COUNTER RAILINGS, IRON FENCES, and BUILDERS OF IRON WORK. Address all correspondence

BARNUM WIRE AND IRON WORKS, - WALKERVILLE, ONT.

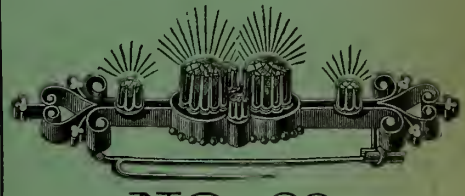
DESKS

OFFICE, LIBRARY, CHURCH AND SCHOOL

FURNITURE.

JOHN M. BLACKBURN & CO.,

41 Colborne St. Toronto



NO. 60.

Price, $350.00.

DIAMONDS

The finest Diamonds set in Rings for Ladies or Gentlemen, Engagement Rings in every style. Cuff Buttons, Collar Buttons, Studs, Ear Rings, Bracelets, Necklets, Sleeve Links, etc., in the Newest and Prettiest Styles, at the very Lowest prices. Correspondence solicited.

J. FRED. WOLTZ, Diamond Broker,
41 Colborne St., Toronto. Canada.

SPANISH BLACKING

THE KING OF BLACKINGS.

SCRIVEN, ENG.

LAURENCE GIBB,

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

GROCERS' SUNDRIES

OUR SPECIALTIES.

Choice Bird Seed and Washing Compound

CORRESPONDENCE SOLICITED.—All our goods are guaranteed, sell well and give the greatest satisfaction.

BART COTTAM,

Wholesale Dealer and Manufacturer of GROCERS' SUNDRIES. LONDON, ONT.

TORONTO SALT WORKS

123 ADELAIDE STREET EAST.

DEALERS IN AND MANUFACTURERS OF

Table, Dairy & Meat Curing Salts.

Silver Medal Industrial Exhibition, 1888.

We handle Canadian Salts only, which from recent Government tests for Dairy and Meat purposes have proved equal, and in most cases superior to the best imported Salts of any brand. Orders promptly filled.

Jas. DICKSON & CO.,

26 WEST MARKET STREET.

Provision & Commission Merchants.

Eggs, Butter Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

W. BOULTER & SONS,

PICTON, - - ONT.,

PACKERS OF THE CELEBRATED



LION BRAND

Canned Fruits and Vegetables

Every can has a Lion on the label. This label is a guarantee to the consumer that the quality is first-class. Ask your Grocer for the Lion Brand. Do not take any other.

BAY OF QUINTE CANNING FACTORIES,

Head Office: Picton. **Branch: Demorestville.**

JAMES PARK & SON,

PROVISION MERCHANTS

PORK PACKERS,

AND MANUFACTURERS OF PRESERVED MEATS ETC

SPECIALTY.—Imported English Sheep Casings for the Sausage Trade.

41 to 47 St. Lawrence Market, and 95 Front St. E.

TORONTO - ONT.



ROYAL YEAST

Is Canada's Favorite Yeast Cakes. 10 years in the market without a complaint of any kind. The only Yeast which has stood the test of time and never made sour, unwholesome bread. All Grocers sell it.

E. W. GILLETT, M'F'R. TORONTO, ONT. & CHICAGO, ILL.

C. H. CATELLI,

PERTHIUS ST., - MONTREAL,

MANUFACTURER OF

MACCARONI, VERMICELLI, FARINA, Etc.

STANWAY & BAYLEY,

TORONTO,

Wholesale Agents for Toronto and West.

Ask your Wholesale Grocer for these Goods.

E. P. Breckenridge, Toledo, Ohio, Pres. Edwin Norton, Chicago, Vice-Pres.

W. C. Breckenridge, Resident Manager.

The Norton Manufacturing Co.,

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit Cans, Lard Pails, Paint Pails and Cans, Baking Powder Cans.

Capacity, fifty thousand fruit cans per day.

Sole Agents in Canada for Norton Bros., "Solder Hemmed" Caps, and Grocers' sample goods, and Haskell's sample cases.

Cor. YORK AND QUEEN Sts., HAMILTON, - ONT.

FOREIGN FRUITS

R. S. GALLAGHER,

FRUIT AND COMMISSION MERCHANT,

TORONTO.

111 & 113 King St. E., 77 Colborne St.

Telephone 1617.

- PARISIAN -

BLUE!

Is Stronger and More Economical

THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

Established 1874.

W. H. SMITH

Wholesale Produce

Commission Merchant

186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Produce Consignments solicited. First-class reference.

R. G. MURDOCH & Co.

Commission

—AND—

Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

29 Church St., Toronto.

TELEPHONE 806.

J. CLEGHORN & SON

WHOLESALE

Fruit, Fish & Oyster Dealers

94 Yonge Street, Toronto.

CALIFORNIA ORANGES.

We have our first Car of Riverside Oranges for the season just in.

Riverside Seedlings, 150 to 200 size.
Mediterranean Sweets, 150 to 200 size.
Washington Navels, 126 to 176 size.

The season being 6 weeks earlier than last year fruit is fully ripe and of extra sweetness and flavour. Send for sample box of each and from this on you will use no other oranges.

Car Fancy 300 "Cuccio" Lemons, the finest pack in the world in stock.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

ATHLETE, PURITAN, DERBY, SWEET SIXTEEN CIGARETTES.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

FINE GOODS OUR SPECIALTY.

MADRE E' HIJO (7 SIZES).

THE CANADIAN GROCER & GENERAL STOREKEEPER.

PUBLISHED WEEKLY. $2.00 PER YEAR

VOL. IV. TORONTO AND MONTREAL, APRIL 18, 1890 No. 16

GROCERS DESIRE TO HANDLE

-:Starches of Established Reputation:-

And Which Are Universally

POPULAR WITH THE CONSUMER

The British America Starch Co.'s

Pure Prepared Corn
Lily White Gloss

Are Always in Demand.

H. A. NELSON & SONS

MANUFACTURERS

AND

Wholesale Dealers

—IN—

BROOMS

AND

WHISKS,

Brushes, Woodenware,
Baskets, Cordage,
Grocers' Sundries.

MONTREAL, - TORONTO.



FOR SALE EVERYWHERE.

ASK FOR

MOTT'S

M. MASURET & CO.

Wholesale Grocers,

IMPORTERS OF

TEAS, SUGARS, ETC.

94 AND 96 DUNDAS STREET,

LONDON - - - ONT.

Taylor, Scott & Co.

TORONTO.

THE BEST



IS THE CHEAPEST.

Retail Price, 25c.

—:o:—

For sale by all first-class grocers

MUNGO CIGARS, EXCEPTIONALLY FINE.

EL PADRE AND CABLE.

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

ALWAYS ASK FOR

—: THE :—

'John Bull'

BRANDS.

MANUFACTURED BY

BRYANT, GIBSON & CO.



AGENCY FOR—

Mott's Chocolates and Cocoas,
Ganong's Lily Chocolates,
Terry's English Bottled Confectionery,
Negre's French Crystallized Fruits.

The Cowan Cocoa & Chocolate Co. Limited

OF TORONTO,

Manufacturers of

Cocoas and Chocolates.

Hygienic, Iceland Moss, Cocoa Essence, Soluble, Queen's Dessert, Mexican, Sweet Caracas Vanilla, Royal Navy Chocolate, Creams, Coffees and

Confectioners' Chocolates, Icing, and Powdered Sugars.



TO SUBSCRIBERS!

Those wishing to keep their copies of THE GROCER in good condition, and have them on hand for reference, should use a Binder. We can send by mail A STRONG PLAIN BINDER for 75c., postage prepaid.

These Binders have been made expressly for THE GROCER, and are of the best manufacture. The papers can be placed in the Binder week by week, thus keeping the file complete. Address—

THE CANADIAN GROCER,
6 Wellington St. W., Toronto.

Needham's "The Favorite." Polishing Paste.

USED BY HER MAJESTY'S SERVANTS

Gold Medals and Diplomas of Merit at all Exhibitions.

Dazzling Mirror Finish

Sold Everywhere in 5c, 10c, 15c, 20c & 25c Tins

The reputation of nearly a century as the most reliable preparation for Cleaning and Brilliantly Polishing BRASS, COPPER, TIN, BRITANNIA METAL, PLATINOID, etc.

Inventors and Sole Manufacturers, JOSEPH PICKERING & SONS, Sheffield.

Pickering's Furniture Polish, Plate Powder, Knife Powder, Brunswick Black, Razor Paste, Metal Polishing Pomade (Red), Ye Olde Oak Furnishing Paste.

T. E. CLATWORTHY, Sole Agt. in Canada, 34 Church St. Toronto.

EMBRO OATMEAL MILLS.

D. R. ROSS, - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders.

IMPERIAL CREAM TARTAR BAKING POWDER

TRADE MARK

PUREST, STRONGEST, BEST,

CONTAINS NO

Alum, Ammonia, Lime, Phosphates,

OR ANY INJURIOUS SUBSTANCE.

E. W. GILLETT, TORONTO, ONT. CHICAGO, ILL.

MANUFACTURER OF

THE CELEBRATED ROYAL YEAST CAKES.



IMPOSSIBLE!

So say Doctors, to say too much in favour of St. Leon Water. It puts down Bright's Disease and Diabetes, as water quenches fire. Cures Indigestion, Dyspepsia, Rheumatism, etc., completely if drank freely and rubbed in the skin.

ST. LEON

Mineral Water Company,

101½ KING STREET W., - - TORONTO.

Business! Business!

QUEEN CITY BUSINESS COLLEGE,

Cor. KING and CHURCH Sts., Toronto,

Is the best and cheapest place to educate your sons and daughters. Thorough practical Business, Shorthand or English Education imparted in shortest possible time by our method of "Individual Instruction." Catalogue mailed free on application.

A. HAAZ. C. DE CARTERET.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider VINEGARS.

74 Bagot Street, - Kingston, Ont

DAY AND MARTIN'S English BLACKING LIQUID AND PASTE

IN ALL GRADES,

The Bes in the World.

CHAS. GYDE, Agent, MONTREAL.

ORDER A CASE OF

OCEAN WAVE BAKING POWDER

From your Wholesale Grocer.

Sells Itself after One Trial. Prices Correct

THE CANADIAN GROCER & GENERAL STOREKEEPER.

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

THE GROCER PUBLISHING CO. (LTD.)
J. B. McLEAN, SEC.-TREAS.

115 ST. FRANCOIS XAVIER STREET, MONTREAL.

6 WELLINGTON STREET WEST, TORONTO.

Vol. IV. TORONTO AND MONTREAL, APRIL 18, 1890. No. 16

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

OUR MONTREAL OFFICE.

Our Montreal Office is located at 115 St. Francois Xavier St. Our representative, Mr. Hugh C. McLean, will be pleased to have subscribers and advertisers call upon him there. He will also pay special attention to gathering business items and attending generally to the interests of this paper.

FRAUDULENT INVOICES.

The seventh section of the first of the new tariff resolutions, has been amended in committee of the House to read as follows :— "Any person who sends or brings into Canada, or who being in Canada has in his possession any bill heading or other paper appearing to be the heading or blank capable of being filled up and used as an invoice, and bearing any certificate purporting to show or which may be used to show that the invoice which may be made from such bill heading or blank is correct or authentic, shall be deemed guilty of a misdemeanor, and liable to a penalty of $500 and imprisonment for a term not exceeding twelve months, and the goods which may be entered under any invoice made from any such bill heading shall be forfeited, unless lawful excuse and proof shall be given by the person accused." The stringency of the original resolution was intensified by one amendment and modified by another. The draft of it submitted in the budget left an option between fine and imprisonment on the one hand, but on the other made no provision for the admission of evidence that might exculpate the possessor of prohibited invoice forms from fraudulent intent. In both these respects the resolution is altered. Now the penalty includes both fine and imprisonment, as well as confiscation, while conviction is not necessarily inevitable upon the unqualified prima facie evidence of possession. The latter amendment is a good one. In placing the onus of disproof upon a man suspected of fraudulent intent because of having prohibited forms in his possession, it perhaps strains the principle that every man is held to be innocent until he is proven guilty. There is warning enough, however, in the fact that such a legal power exists, to deter any man of good intentions from harboring such papers about his office. The acceptance of prima facie evidence as convincing that criminal intentions are entertained is not thus apt to be inimical to the liberty of any innocent man.

It is well that the law should be made very express upon this form of customs fraud. Through the use of duplicate invoices the revenue has been robbed of large sums every year, and honest traders have been outstripped by unprincipled rivals. The loss to the revenue is a serious consequence of this form of fraud, a consequence that falls upon every citizen of the country, inasmuch as what is withheld by dishonest men has to be made up by the general body of the people. The revenue, however, is apt to be very well looked after, and its interests no doubt furnished the motive to the Finance Minister's action in the submitting of this resolution. The interests of general trade, not immediately under the care of a Departmental head, would perhaps not have sufficed of themselves to induce this legislation, yet the demand of those interests was quite as peremptory for such protection as was that of the revenue itself. From whatever impulse, however, the Government has been moved to recommend this amendment to the Customs Act, the amendment itself is one that must be hailed with satisfaction by all honest men who trade in imported articles.

For several years past there have been importers in this country who manufactured the documents which they submitted at the port of entry for the release of goods shipped to them. The exporters must have generally been parties to the fraud. The latter would keep their dishonest Canadian customers supplied with invoice blanks in all respects similar to those used by the foreign shippers in their legitimate business. These blanks the importer here, if dishonest enough, could fill himself, accurately copying the genuine invoice for the inventory of the goods shipped, but substituting lower prices in his spurious invoice. The correct inventory would serve to indicate the goods that were in bond for him, and the lower values would be a basis for a lower total for duty. Thus an unprincipled man, through the connivance at least of foreign shippers could evade a portion, sometimes a considerable one, of the duty he ought to pay, and thus gets his goods cheaper than the upright man who presented a genuine invoice at the customs house. Sometimes, indeed, foreign shippers would be overt accomplies, and obligingly send two invoices made out in their office, one a statement of what was actually to be paid, the other paper to be used only in getting goods out of bond. Most of the merchandise that thus got into the country at an undervaluation came from shippers in the United States, though exporters from other foreign countries have been guilty of supplying invoice forms to their customers here. A hardware firm in this city, Risley & Kerrigan, came to grief through detection of their Customs frauds. One member of that firm had to flee the country, as the law was even at that time potent to punish such rascality. Several Montreal importers were also shown to be addicted to the use of bogus invoices, and many, never found out, in various parts of this Dominion used them. It was a very fertile source of injury to honest traders, and it is a good thing for the country that the practice is likely to be stopped.

What the tariff resolution aims at the punishment of is not misrepresentation of value. The law was competent to punish for that before, where proof of the offence was available. The tariff resolution quoted above aims to stop such misrepresentation, by punishing for the having in possession, papers that on the face of them imply fraudulent intent. Such forms are declared in the new measure to be illicit property, and unless the

possessor can prove that he has them for a harmless purpose, he will suffer the penalties of fine and imprisonment.

We are not assured, however, that this provision against customs frauds will prevent all those that are possible under the shelter of double invoices. Already, we are aware, exporters have been known to furnish duplicates filled out by themselves with the genuine and the spurious figures respectively. That could be done again, and is apt to be resorted to now more than ever. The resolution is silent with reference to duplicate invoices that are both filled in a foreign country. Of course no law here could be framed for the punishment of the citizen of another state, and the local user a fraudulent duplicate, no matter where contrived, is subject to penalties that are already provided for the punishment of the crime of misrepresenting the value of goods taken out of bond.

No matter where the false invoice is made, the importer who makes use of it has to perjure himself to get the reduction the thing has been fabricated to secure. He has to make the following affidavit, in which there is no loophole for a casuist to make any reservation :

I, A.B., do solemnly and truly swear that I am owner, consignee or importer, as the case may be, of the goods mentioned in the invoice now produced by me and hereunto annexed and signed by me, and that the said invoice is the true and only invoice received by me or which I expect to receive of all the goods imported as therein stated, for account of A. B.; that the said goods are properly described in the said invoice and in this entry thereof, and that nothing has been on my part, nor to my knowledge on the part of any other person, done, concealed or suppressed, whereby Her Majesty the Queen may be defrauded of any part of the duty lawfully due on the said goods; and I do further solemnly and truly swear that the prices of the goods as shown in the said invoice and as aggregated in this Bill of Entry now presented by me, exhibit the fair market value of the said goods at the time and place of their exportation to Canada without any deduction or discount for cash, or because of the exportation thereof, or for any other special consideration whatever, and that to the best of my knowledge and belief the prices so exhibited were the prices of said goods for consumption at such time and place. So help me God.

The man who can gulp down the above in reference to a false invoice is a person the trading community and the revenue need protection against, and the protection contemplated in the legislation pending is not overmuch.

One thing in particular should be impressed upon clerks—the necessity of careful attention to small customers.

He who is steadily a source of profit to his employers in the selling of merchandise must be accounted a first class salesman.

LIMITED PRICES.

There is at the present time a strong sense of the need for a re-adjustment of business conditions. That sense finds reiterated expression in trade editorials, communications to the press, the proceedings of trade and commercial organizations, and even in legislative measures. There are many ills incidental to business in the present order of things. Price-cutting, inferior goods, short weight or measure, bankruptcies, the over-crowding of trade, are various outcomes of the perverted action of one condition that must always be retained, namely competition. No effort successfully directed to the expulsion of any one of these evils can fail to modify the blighting strength that unregulated competition now has. Any such effort deserves encouragement, and shall get it from us so long as it works to drag business methods out of the slough that headlong dishonest rivalry has left them floundering in.

The concurrence of manufacturers in a mutual agreement to limit the prices of their wares is a movement in the direction of reform. Many people rail at combination in any circumstances, but it is the result of the natural recoil from a loose system of competition. Traders themselves provoke combination as a self-defensive resort of abused trade. That measure of it which preserves a just scale of prices is to be hailed with welcome by all traders. There is wanting a standard of prices to which the square-dealing man may look for protection against the slaughterer who aims only to appropriate a trade that he has not the sagacity to develop for himself. In the absence of such a standard there is no premium put on uprightness or originality of method. If there is no line definitely marked out which the trader is to keep beyond, there will always be strong inducement to unprincipled men to leave other callings and enter commercial ones. Manufacturers and wholesale dealers have long exercised the right of limiting the freedom of their customers in other respects, and why should they not in this important one? They limit the credit, often the insurance of customers. They would equally, and by a more radical provision, protect themselves against loss if they limited prices.

Several classes of manufacturers have adopted a scale of prices which they agree to exact the payment of from all who buy from them, and to insist upon the latter exacting a fixed increment upon from all the next series of buyers. These manufacturers use order-forms that contain a pledge which bind the buyer to observe the conditions of the limited price-scale. All the Canadian woodenware and match makers have adopted limited prices. The Kingsford Starch Co. has. The Truro Condensed Milk Co. has. Many other important manufacturers have also determined to put an end to price-cutting in the products of their workshops. The request to do so comes from the traders. Although the traders cut, yet they wish there were some authority which curtailed their license to do so. This plan of requiring all wholesale and retail customers to sign a selling-contract not to cut supplies is what is wanted. The violation of that contract is followed by the withdrawal of the offender's name from the list of the company's customers.

A fault that was and is yet responsible for much price-cutting will be removed by a general adherence to limited prices. That fault was the estimating by wholesalers of a traveller's ability by the unqualified test of the number of his sales. Under a system of limited prices the profits of his sales will be the touchstone by which a traveller is tried. And it should be. To try him by the number of his sales simply is to encourage him to sell low that he may sell much. There is no class of men who should more ardently wish for limited prices than the travellers. When limited prices are inaugurated every traveller will feel that his hand has not to be forced down by his competitors on the road. He will be thrown on other resources besides the versatility of his prices, and will thus be driven to develop all the sides of a good travelling salesman's character. There will be better travellers, better trade, fewer failures, a reduced number of dealers, and a sounder financial condition. The system of limited prices is an influence that will do much good if it is generally taken hold of. The abuse of it is a degree that is not yet of concern. There is one actual evil present. Let the eradication of that engage us, without prejudice from any theoretic evil that may threaten.

It is a very candidly admitted fact that travellers do not push business on special lines, on which there is liberal profit. Why? Because such sell too high, though it is on such that travellers can make most money for their employers. They prefer to sell what goes at too near cost-price. The traveller, under the era of practically unlimited prices, was becoming the outgrowth of cheap selling. It is not to be wondered at. Physical life does not more accommodate itself or succumb to climatic changes, than does business method adapt itself to or collapse under the prevailing spirit of business.

THE QUEEN'S BIRTHDAY.

The twenty-fourth of May falls this year on Saturday. The anniversary which is due on that day will be celebrated with the same absorbing interest as it has been since it became a national holiday. The public will take a day off for the celebration of the Queen's birthday. There will be a suspension of one day's business, the annual tribute of industry to the popularity of the occasion. It is for the business men throughout the country to regulate the amount of the sacrifice that is to be offered up this holiday. It

the celebration takes place on the day of the anniversary, it will involve a much greater loss to trade than if it were postponed to the following Monday. Saturday is the great business day for all the country towns, the insular, and some of the frontier cities. It would pay some dealers to close the other five trading days of the week rather than close on Saturday. What the trade wants to do, therefore, throughout the towns and cities of Canada, is to seek to have the merry making put off by municipal proclamation to the 26th inst. A petition to the city or town council will not be ignored. Monday is a day the trading public can better afford to give up to pleasure. The same crowd on business bent on Saturday would increase rather than curtail the trade on Monday if they came on the latter day merely as pleasure seekers. It is better, therefore, to have two crowds, one to do the usual weekly trade, the other to enjoy themselves and spend a little on a unusually dull day. The interests of traders are apt to be backed by hotel-keepers, who have also a considerable Saturday trade from the purveyors to the market, who have the wants of themselves and their horses to be supplied. The hotel-keepers, therefore, want both days as well. They very often have a good deal to do with the getting up of sport programmes, and their co-operation will help the success of the petition.

TOBACCO PACKAGES.

The Hon. Mr. Costigan's notice of motion to amend the Inland Revenue Act was the occasion of some comment in these columns last week, the direction of his amendment as it affected the tobacco trade having been foreshadowed in the Empire's despatch, in which the fact of the notice was accompanied by a few explanatory remarks. Since then the bill has been introduced, has received its second reading, and contrasts in no essential respect with the prepossessions of it that were gathered from the Empire's Ottawa correspondence. The compensation which it seeks to provide for the manufacturers of packages weighing four pounds or less is in the form of a reduced excise, the duty on these low weighted packages of plug tobacco being fixed by the Bill at 19c. This releases the manufacturer of small package tobacco from one-twentieth of the duty he would pay if his packages contained above 4 pounds. The more the measure succeeds in transferring tobacco-consumption to the grades now sought to be licensed, the nearer will the internal revenue shrink to nineteen-twentieths of what it formerly was from plug tobacco. To whatever extent the tobacco revenue falls short of what it would be if no change were made, to that extent the general public are taxed for the benefit of the manufacturer that Mr. Costigan's legislation aims to create or succor. And why should the general public, of whom many use no tobacco and many pay full excise on the tobacco they do use, be taxed for this purpose? Virtually by this measure an increased duty is put upon the manufacturers for whose tobacco the most widespread demand has been established. It is a case of internal protection, conceded to makers for whose wares no sufficient spontaneous demand existed, against native makers the form of whose product was solely determined by the demand. And what reason has the Minister for interfering in this extraordinary way with the workings of natural economic laws? His reason is that he may preserve the integrity of his Departmental Regulations. Those Regulations he has been asked to modify, so that proof of honest possession may avail to protect the dealer from the penalties against contraband trade. The principle that proof of lawful acquirement and intent should protect a man from prosecution has been embodied, by Sir John Thompson himself, in a recent amendment of the tariff resolution against the dual invoice evil. If the Minister of Justice is of the opinion that there should be an alternative supposition of innocence still provable after foreign invoice forms have been found, there should be one also when unstamped tobacco is found. The circumstantial evidence in one case is the possession of papers that cost nothing, but for which no honest purpose is easily imaginable; in the other, it is the possession of uncertified merchandise, which, however it was got, has a considerable value, and the having of which is explicable upon other probabilities than that of fraud. Of the two forms of prima facie evidence, the latter is certainly the less conclusive. Why, therefore, should the benfit of doubt reservation not be admitted in Mr. Costigan's regulation against trade in unstamped tobacco? Simply because Mr. Costigan has determined that the ingrained nature of things shall be made plastic sooner than he shall alter his inflexible Regulations.

It is proposed to incorporate the Canadian Interior Conduit Co., Limited, for the purpose of manufacturing conduits and tubes for containing electric light, telegraph and telephone wires. The chief place of business will be Toronto and the capital stock, $150,000. The names of the applicants are H. P. Dwight, of Toronto; Thomas Leggat and Charles G. Clouston, of Montreal; John H. McClement and Edward H. Johnston, of New York.

Unlike daily papers and general periodicals, this paper places advertisements before the eyes of just that portion of the industries most calculated to avail themselves of the announcements therein, and, therefore is of more value to the Trade than any paper published in this or other cities. Manufacturers and wholesalers please take note of this, and then act accordingly. It is the only paper in Canada that reaches this trade direct.

TORONTO RETAIL GROCERS' ASSOCIATION.

The April meeting of the Toronto Retail Grocers' Association was held in the Association's newly engaged room in Richmond Hall. Mr. Mills, the president, was in the chair. The following other members were present:—Messrs. Thackray, Berwick, Williamson, McCulloch, Mara, Partridge, Roberts, Clarke, Saunders, Binnie, Lindsay, and Barron.

The minutes of last meeting were read, and upon motion of Mr. Mara, seconded by Mr. Williamson, were adopted. All the officers, but the Vice President, responded to the roll-call.

NEW MEMBERS.

Mr. Armitage, of Shuter street, whose name had been formerly proposed was elected a member of the Association.

The Secretary then proposed the names of Mr. Gardner, Sackville street, and Mr. Black, Berkeley street, and moved that the usual rule of procedure be suspended and these candidates be elected at once. The motion, seconded by Mr. Williamson, was carried, and the candidates were declared elected.

PEDLARS' LICENSES.

The Executive Committee submitted the following recommendations on the question of pedlars' licenses:—

1. That growers of produce be permitted to sell in quantities not less than a bag or barrel, and be prohibited from carrying weights, scales, and measures, except one single bushel measure. That the possession of weights and measures, other than that specified be considered as evidence of intention to peddle in small quantities.

2. That pedlars on foot, carrying a pack, a basket, etc., be charged $10 per annum for license, each foot-pedlar to carry a badge attached to his person in full view, and bearing the letters L.P. (licensed pedlar) with the year issued indicated in large figures. That the penalty attached for a first offence be not less than the cost of a year's license.

3. That pedlars with one horse and wagon pay $50 a year for license, the wagon to bear



Home Made

Marmalade

JAMS, JELLIES

PACKED BY

Alexander Cairns, Paisley, Scotland.

BLAIKLOCK BROS, Agents,
17 Common St., MONTREAL.

These goods are guaranteed to be of the very finest quality, and are specially supplied to Her Majesty The Queen. To be obtained from all first-class grocers.

TORONTO AGENTS:—Steel, Hayter & Co

a number on the side and carry one person only. That each additional passenger engaged on such wagon be charged as a foot pedlar, and carry a foot pedlar's badge attached to his or her person as stated in 2. The penalty to be attached for wagon without a licensed number for the current year, and also for using unlicensed help.

4. That pedlars with two horses to a wagon pay $75 a year for license, the wagon to bear a number upon the side, and one person only allowed upon the wagon license. That each extra person pay a foot pedlar's license, and carry a foot pedlar's badge. Penalty to be attached to be the same as in 3.

That the crying of wares upon the streets, the ringing of bells, blowing of horns, etc., be prohibited.

Upon the motion of Mr. Williamson, seconded by Mr. Partridge, the report was received.

With reference to the alterations in the city by-laws which the report recommended, the secretary said his committee had been led to suggest them from a study of the peddling provisions in the by-laws of many Canadian and United States cities which he had been in communication with. The proposed amendments to the peddling by-law would still leave this city, compared with others, moderate in its attitude towards the pedlars. The committee had called on Mr. Awde, the market inspector. That official informed them that section 1 of the proposed amendment would be ultra vires of the City Council. The grocer had the liberty under a Dominion statute to sell in what quantities he pleased, and as the bulk of the Dominion representatives in Parliament were from agricultural constituencies, it was unlikely the city could get the Municipal Act so amended as to be able to regulate the quantities in which grocers should sell. To regulate the matter without parliamentary authority the city would require a charter, and this it was difficult to get. As to the other sections of the report, Mr. Awde had advised that the Council be petitioned to act upon them. He would suggest that the grocers get a strong petition from householders praying for an abatement of the pedlar nuisance, and thal along with this a unanimously signed petition from the grocers themselves, asking the Council to fix the fees, etc., as recommended in the above report. Mr. Awde was of the opinion that householders would willingly sign, as they were annoyed beyond description by calls from pedlars.

Mr. Berwick said it would be a considerable expense to get the householder' names to a petition.

Mr. Thackray said that each grocer could get the names of people coming to his store, and thus all the grocers could aggregate a large number of signers. Several members said they could muster large lists individually.

Mr. Clarke referred to a former time when the grocers got up a petition signed only by themselves, to have the peddling question reformed, and reminded the meeting that the pedlars had gone among the householders and got a petition that swamped that sent in by the grocers.

It was moved by Mr. Partridge, seconded by Mr. McCulloch, that the submitting of the recommendations to the City Council, and the securing of the petitions advised be left to the Executive Committee.—Carried.

FOR SLOW PAY CUSTOMERS.

Upon the question brought up at the last meeting, of further elaborating the scheme for protection against delinquent debtors, Mr. Thackray presented the following report from the Executive Committee :

1. That the three months' list be printed in one sheet, and sold to members at ten cents a copy, each member buying to return the monthly lists he holds for the same period.

2. That two forms of letters be printed, numbered 1 and 2, one thousand of each, and one thousand envelopes for enclosing them. That the letters bear the official seal of the Association and the written signature of the Secretary, and be sold to members of the Association for transmission to slow paying customers, at a rate, to be decided upon, sufficient to cover the outlay.

Moved by Mr. Williamson, seconded by Mr. Roberts, that the report be received.—Carried.

Mr. Mara took exception to the returning of old forms. If the new ones were to be paid for, why should the old ones be surrendered ? This, it was agreed on all hands was immaterial. The returning was waived.

Mr. Partridge objected to having the lists printed. In their present form he held they were very convenient.

Mr. Clarke asked how many grocers gave reports. He feared that some grocers withheld information that should appear on the delinquent list, and availed themselves of the information freely given by their brethren in the trade. This would be a very selfish course.

Mr. Thackray said that everybody seemed willing to give information. Some did not, but he was assured it was owing to neglect, not intentional holding aloof. He received fresh names every month. What he wishes to bespeak however, was greater despatch in the furnishing of their lists by several members. They needlessly delayed him.

Renewing the question of having the lists printed, Mr. Thackray said one advantage would be that new members could be furnished most conveniently with back information in that form.

The report recommending the printing in connection with the delinquent list was finally adopted, with the fining of the fee for each letter left to the Secretary.

CIVIL SERVICE DEBTORS.

The committee reported that delay had been occasioned by the tardiness of the Tailors' Association to reply to the Grocers' proposals for a concerted memorial from the trade. Nothing had yet been done, and he feared the bakers and grocers would have to move in their own strength.

THE TOBACCO QUESTION.

The question of seizures was first discussed. The secretary submitted the correspondence upon this question between himself and Mr. Miall, which we published last week. The unsatisfactory nature of the Commissioner's reply, which was merely a reiteration of the Secretary's statements, was commented upon.

Mr. Costigan's proposed legislation to amend the Inland Revenue Act was next considered in its bearing upon the tobacco trade. Members expressed with earnestness their disapproval of Mr. Costigan's neglect to keep the promise he made to submit to the trade any alterations he proposed.

Mr. Thackray said that not now would the trade have been informed of the drift of Mr. Costigan's alterations, had it not been that he himself was enabled to see a copy of the bill after its second reading, and he owed it to Mr. McLean, of the GROCER, that he saw it then.

Mr. Mills said that chewing tobacco absolutely spoiled in small packages.

Mr. Berwick said it was very high-handed of the Minister to ignore the trade.

It was moved by Mr. Mara, seconded by Mr. Roberts, and carried unanimously :

"That the Toronto Retail Grocers' Association has learned with regret that the Hon. Mr. Costigan has not submitted his Bill for the amendment of the Inland Revenue Act re tobacco regulation, for criticism to the Joint Committee of the Wholesale Grocers' Guild and the Toronto Retail Grocers' Association, as promised by the Honorable Minister and Assistant Commissioner Miall, during their interview with said Joint Committee."

It was moved by Mr. Clarke, seconded by Mr. Partridge :—

" Resolved that the Secretary be instructed to write the city members with a request that they cause to have delayed the passing of the Hon. Mr. Costigan's bill for the amendment of the Inland Revenue Act re Tobacco Regulations, until this Association and the Wholesale Grocers' Guild have had time to learn its provisions."—Carried.

ACCOUNTS.

A small account of rent, and another for stamps, cards, etc., were passed.

The Chairman referred to a piece of plate that had been sold by auction, at a former meeting, to Mr. Johnston, for $3.75. It had been overlooked that the same article had been sold on the night of the "At Home" to Mr. F. Britton for $7.75. Consequently the article had been paid for twice. A warrant for the refund of the $7.75 to Mr. Britton was ordered to be drawn on the Treasurer.

COMMUNICATIONS.

The Secretary reported enquiries from Picton, Berlin, Oshawa, and Wallaceburg,

"The Pen is Mightier than the Sword."



Toronto Business College

Offers Special Advantages and Terms to Students during the summer.

Day and Evening Sessions open the entire year.

Individual instruction given by Practical Teachers.

SPECIALTIES:

Bookkeeping, Banking, Actual Business, Business Penmanship, Arithmetic, Correspondence, Practical Grammar, Spelling, Shorthand, Typewriting, Telegraphy, Etc.

Handsome Catalogue and Circulars mailed free by addressing

J. M. CROWLY, Manager Toronto Business College,

Corner Yonge and Shuter Streets,

NOTE ADDRESS.

TORONTO, CANADA.

SUNLIGHT LARGEST SALE IN THE WORLD SOAP

Winner of THREE GOLD MEDALS in 1889---Paris, France, Ghent, Belgium, and Ottawa, Canada.

The Wide-Awake Grocer, even if he gets a smaller profit out of SUNLIGHT Soap than he does out of Inferior Soaps, recognizes the fact that the increased volume of business done by reason of keeping the BEST article, more than compensates for the smaller profit. The aim of every Grocer should be, to earn a reputation for selling THE BEST.

CANADIAN HEAD OFFICE:
77 ST. JAMES STREET, MONTREAL.

Ontario District Agent:
WALTER STARK, 62 Front Street East, Toronto.

respecting the formation of local associations. These had been replied to.

The Secretary informed the meeting that he had been asked to look after a matter here for a Hamilton grocer. A manufacturer's agent had borrowed $15 from the Hamilton grocer, and gave a draft for it upon his own office. The draft was afterwards accepted, but subsequently was returned by the bank dishonored. The Secretary had written to this agent, advising him that immediate payment would be discreet, but had got no response yet. It was, therefore, brought now before the attention of the Association, as at next meeting that body might have the case to pronounce on. Members were anxious for the name of the misdemeanant, but this the Secretary withheld, stating that the name would be given as a protection to city traders, if it were found he showed no disposition to atone for his act of fraud.

AFTERNOON MEETINGS.

Mr. Mara thought it would be a good idea to send a circular to the trade to ask if they would prefer the afternoon to the evening as the time to hold their monthly meeting. This might improve the membership of the Association.

After some further discussion of the matter, Mr. Partridge gave notice that he would move at next meeting that the Association meet in the afternoon. The Secretary was instructed to test the feeling of members in the matter before next meeting, so as to have the question ripe for discussion.

SUNDRY QUESTIONS.

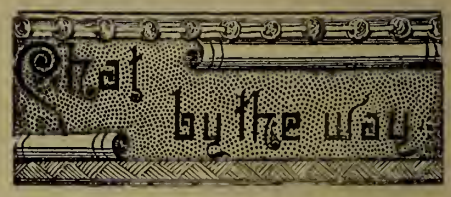
Inquiries were made by members as to what course should be taken by the trade upon the strike. Should credit be withheld or curtailed? It was stated that three years ago, the grocers had suffered through their neglect to provide for their own protection. Many bad debts incurred then were on their books yet. The matter was left pending.

Mr. Mara asked what a stone weight meant. He had been led to make this inquiry by the recent discovery that some dealers known to him were selling 12 lbs. of rolled oats to the stone, instead of 14. The fact that a barrel would hold 196 lbs. or 14 stone of nearly any other kind of meal, and only 180 lbs. of rolled oats may have determined certain grocers to put up light stones for their customers. This practice enabled them seemingly to undersell competitors.

Mr. Partridge condemned the practice in unsparing terms, and was sorry the culprit he had in mind was not present to hear the feeling of the meeting. That feeling was informally but indignantly expressed.

Mr. Mara referred to another form of dishonesty of which an instance had come under his notice. A commission man had offered to supply a certain grocer with pickled eggs at 6c. a dozen to mix with fresh eggs that the grocer might thus sell at a cut price. This also was strongly reprehended.

The meeting then adjourned.



The firm of Leslie & Manson, of Blake, has been dissolved by mutual consent, and all accounts due the old firm will be paid to John Leslie, who will carry on the business in future.

Mr. R. J. Hamilton, Galt, with Messrs. Elliott Bros., soap manufacturers, Galt, has succeeded Tench & Elsey in the grocery business, and is doing a good trade. Tench & Elsey succeeded A. Childs in the same business in that town, and will take care of the large trade built up by their predecessor. Mr. Childs has bought out the store on the corner of Duke and Bay streets, Hamilton, and is sure to succeed there.

A despatch from Chicago says that the lard people of that city are furious because of the latest move of the Canadian Parliament in the way of a protective tariff on lard,

EDWARD ADAMS & CO.
ESTABLISHED 1846.
Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,
Tobaccos, Wines and Spirits
95 & 97 Dundas St., London, Ont.

Eby, Blain & Co.
DIRECT IMPORTERS
—OF—
Teas, Coffees,
Sugars, Spices
—AND—
MEDITERRANEAN PRODUCTS.
CORNER FRONT AND SCOTT STS., TORONTO.

The Badgerow-Falconer
Bonded Vinegar Manufacturing Company
Highest Medal Award Toronto Exhibition.
Telephone 1261 69 & 81 Jarvis St., Toronto.

T. KINNEAR & CO.
Wholesale Grocers, Importers of
TEAS,
SUGARS,
ETC.
47 Front St. East,
TORONTO, ONT.

DAVIDSON & HAY
Wholesale Grocers,
36 Yonge Street,
TORONTO, ONT.

Canned Goods
LARGE ASSORTMENT, COMPRISING
"LION" Brand Strawberries, Extra quality, in heavy Syrup;
Finest Yellow Peaches, 3's Pears, 2's and 3's Quinces;
Apples, Pumpkins, Peas, Corn, Tomatoes, "Lynx" Salmon, Chicken, Turkey, Duck, Corned Beef and Lunch Tongue.
LOWEST PRICES
Sloan & Crowther
59, 61 and 63 Front St. East
TORONTO.

H. P. ECKARDT AND CO
IMPORTERS
--: AND :--
Wholesale Grocers.
3 FRONT ST. EAST, TORONTO

ts products and the package in which it is shipped.

Messrs. S. F. Glass, of London, and D. Macdonald, of St. Johns, Que., interviewed the Minister, relative to securing an increase in the duty on crockery.

Thomas Stephenson, Esq., of Omemee, was thirty-six years in business in that place last Good Friday. He is still a vigorous man.

Mr. Talbot, who has been conducting a grocery and dry goods business in Wingham for a number of years, is about leaving that town.

It is understood that the Government has decided to place oats in the same category as wheat and other cereals upon which a reduced rate of toll is allowed for passage through the St. Lawrence and Welland Canals when bound for Montreal or ports east of that city. Foreign oats for export will have to be bonded in passing through Canada.

A deputation of pork packers, consisting of Messrs. F. W. Fearman, Hamilton; J. Park and J. Flavelle, Toronto, waited upon the Minister of Customs last week to explain some of the technicalities of the trade in connection with pork cuts

The lumbermen have protested against the increased duty on pork. A large deputation of them waited upon the Minister of Customs and Finance last week and urged their objections, which are unlikely to prevail.

G. A. Adams, E. Cleghorn, London; J. W. Young, Toronto; A. Turner and R. W. Steele, Hamilton, had an interview with Hon. G. E. Foster relative to the position of case liquors under the tariff, claiming that liquor under proof should be allowed up to 25 per cent. and duty charged on the actual measurement. They also contended that liquors in bond previous to the new tariff going into effect should be allowed to be entered under the old tariff, and that goods actually en route for Canada and sold in advance to Canadian consumers should be placed on the same footing.

The following order in Council appeared in the last number of the Canada Gazette, modifying Sec. 52, Chap. 99, Revised Statutes:—"All pork which the Inspector finds on examination to be fat and merchantable, except when classified as Mess, shall be cut in pieces as nearly square as may be, and not more than six nor less than four pounds in weight, and shall be sorted and divided into seven different sorts to be denominated respectively Mess, Extra Prime, Prime Mess, Prime, Cargo, Short Cut Clear, and Short Cut Back Pork. Short cut clear pork shall consist of the fat part of the shoulders of fat hogs with the lean taken off, and packages containing pork of this description shall be branded on one of the heads 'Short cut clear pork.' Short cut back pork shall consist o the back pieces of heavy hogs, and packages containing pork of this description shall be branded on one of the heads 'Short cut back pork,' and that the modified classification hereby prescribed shall take effect on and after the 1st day of August, 1890."

PRICES OF SUGAR.

The following are the wholesale prices of sugar and the prices which retailers should get at the time of going to press :—

	WHOLESALE.	RETAIL
Granulated, 1 to 15 bbls	7c.	8c.
" 15 bbls and over	6⅞	
Paris lumps, boxes	7¼	8½
Extra ground, bbls	7⅞	9
" boxes and less than bbls	8⅛	
Powdered H., bbls	7⅛	8 to 8½
" less than bbls	7⅜	

A customer secured is a promise of greater salary in time.

Every line of goods embodies a his ory and a science worth years of study to understand.

Blackley & Anderson,
TORONTO & HAMILTON
Accountants, Assignees, Receivers.
Toronto Office: 37 YONGE STREET, Telephone No. 1716.
Hamilton Office: 2½ JAMES ST. South, Telephone No 73.
Cable Address "JUNIOR." eow

J. W. Lang & Co.,
WHOLESALE GROCERS,
33 Front St. East,
TORONTO.

PERKINS, INCE & CO.
Wholesale Grocers,
TORONTO.
IN STORE—
Prunes, Season 1889.
(SPHINX BRAND.)
—MALAGA FRUIT—
FINEST SELECTED VALENCIAS
SELECTED VALENCIAS ¼ LAYERS

WARREN BROS. & BOOMER,
IMPORTERS
AND
WHOLESALE GROCERS.
35 and 37 Front St. East,
TORONTO, ONT.
SUGARS, COFFEES AND TEAS SPECIALTIES.

THE

ST. LAWRENCE SUGAR REFINING CO'S

Granulated and Yellows

ARE PURE.

NO BLUEING

Material whatsoever is used in the manufacture of

OUR GRANULATED.

ELLIS & KEIGHLEY.

SPECIAL LINES:

Royal Dandelion Coffee,

Empire Baking Powder,

COFFEES,

Spices, Mustard, etc., etc.,

- PUDDINE -

AND

- JELLYINE -

2 Bay Street, Toronto.

DELHI CANNING CO

PACKERS OF
FRUITS, VEGETABLES, JAMS, JELLIES, CATSUPS and MEATS.

AWARDED

-FIRST PRIZE-

—: DOMINION CONVENTION OF FRUIT GROWERS :—
OTTAWA, FEB. 19, 20, 21, 1890.

☞ FRUITS IN GLASS A SPECIALTY. For sale by all Wholesale Grocers.

HOW MUCH MEAT

is one pound — JOHNSTON'S FLUID BEEF — equal to ?

JUST TO THIS.

ONE POUND of Johnston's Fluid Beef contains as much actual and real nourishment as 14½ lbs. Prime Beef Steak and it follows therefore that one teaspoonful (or ½ an ounce) of Johnston's Fluid Beef contains as much nutrition as ½ lb. Prime Beef Steak.

THE VALUE OF A FOOD like this to Invalids—Dyspeptics—and all needing strong nourishment in an easily digested form, must be apparent.

Williamson & Lambe

STORAGE

54 & 56 Wellington St. E., Toronto



TORONTO, April 17, 1890.

GROCERIES.

A condition of the country roads that is described by old travellers to be equal to the worst they ever experienced has told on trade very markedly this week. There is little circulation of staple country products in even local markets, and consequently little money has moved. The tightness of money has affected both the buying and the paying. The stagnation caused by bad roads is the ruling influence upon country trade, while the strike is strongly felt in the weakened pulse of city business. The prices of sugar are for the moment firm, and dried fruits, particularly Valencia raisins, grow scarcer. Improving roads are expected to give an impetus to the trade of the coming week.

CANNED GOODS.

The integrity of established prices has not been broken by any further irregular selling. The demand is unflagging and fairly strong. Its present groove is principally along the line of corn, peas and tomatoes in vegetables, and along that of peaches and strawberries in fruits. Of the latter, the better grades for table use are the strongest in current market favor. Messrs. Sloan & Crowther made this week the largest sale of tomato catsup that is known to have been made to any retailer in one transaction. An east-end grocer got the lot, which included 419 cases. The outlook for all canned goods is rather bright. Prices, it is almost certain, will be sustained till the end of the season, and in some grades the short supply will most probably cause an advance.

COFFEE.

The conditions of the market are materially those of last week and of several preceding weeks, the difference being that the same features become more deeply ingrained by the stringency of the same conditions. Rio prices cannot be relaxed by anything short of a fresh supply, and it looks as if that had to be grown before it would come. In Brazil the supply appears to be as short as it is alleged to be, and in New York there is not enough to modify prices, though there may be a shortage which cannot restrain an advance. Java and Mocha coffees are as secure in their prices as ever. There is a lowness in the stock of them that is the guarantee of their continued firmness. Plantation Ceylon is receiving a fair amount of attention, and is firm at 27c. Rios are 23c., Mochas are 28c., and Javas are 34c.

DRIED FRUITS.

All kinds of fruit are very strong. The stock of Valencias continues to shrink into smaller proportions and to stiffen prices accordingly. In former seasons of low supply the place of the Valencias was amply filled by Eleme raisins. That is not the case this spring, as Eleme raisins are as scarce as Valencia. Valencias may be expected to go farther up the price scale. The season of strongest consumption is at hand, the season when milk is plentiful. Then a very general article of household diet, rice-pudding, will stimulate the call for Valencias. Off-stalk are now 7½ to 8c. Layers are 9½ to 9¾c. Sultanas are 11 to 12c. Malagas are $1.35 in quarter-boxes of blackbaskets, $3 to $3.15 in London layers, $2.35 to $2.61 in loose muscatels. Eleme figs are 10½ to 11c. Four-crescents are 14c., 5-crescents are 15c., and 7-crescents are 16c. Natural figs in bags are 4¾ to 5c., and 6½c. in boxes. Currants are 5⅝ to 5⅞c. in barrels, 5¾ to 6c. in half-barrels, Bosnia prunes are 5 to 5½c. in hogsheads, 5¼ to 5½c. in barrels, and 5¾ to 6c. in kegs. Sphinxes are 8¼ to 8½c. for A, 8 to 8¼c. for B, 7¾ to 8c. for C, 7¼ to 7 1-2c. for D, and 7 for U. Atlas are 7 1-2c. for B and 7c. for C. French are 5¼ to 5 1-2 in kegs.

SUGAR.

The advance of 1-16 in New York of which private advice reached here on Monday has been attended by a hardening of Canadian prices, which hold at last week's quotation. Where prices will ultimately rest when the market has settled it is hard to say, but there is no reason on the surface to expect them to be lower. Dark sugar is hard to get, and when obtainable brings prices that good bright can be got for. There is a quiet trade. The transitional state of the market discourages buying, and retailers largely entertain the hope that further fluctuations may be downward. The drawbacks to trade noted in the summary check sugar selling very notably as well.

SYRUPS AND MOLASSES.

A very quiet trade has been done. M syrup is now on the market in half barrels at 5⅝ to 3¾. An American syrup equal to Redpath's B, is also in stock at 3⅝ to 3¾ in barrels. Extra superior in barrels is 4 to 4⅛, and in half barrels is 4⅛ to 4¼. Treble X in half barrels is 4⅜ to 4½. Corn syrup, No. 25 in barrels is 4⅜ to 4½, in half barrels is 4½ to 4⅝. V in barrels is 4½ to 4⅝, and 4⅝ to 4¾ in half barrels. Trinidad or Antigua molasses is 36c. in hogsheads, 38c. in barrels, and 40c. in half barrels.

TEAS

Just now there are exceptionally good values in Congous, and very good in greens. The reason is that the English market is depressed on account of an expected change in the duty. Until the English budget is brought down, dealers, therefore, are buying cautiously. This contraction of the English market eases prices in other countries, and enables Canadian dealers now to be stocked with good grades at relaxed prices. In Japans the market is getting low in 15 to 18c., medium grades, for which there is a good demand. Indian teas are moving steadily, and the retail trade are buying much more freely. The London market is firm and there has been a general advance for good liquoring teas. Teas "for price" are about ¼ dearer, and Pekoes and Broken Pekoes from 9d. to 11d. mark about ½d. rise, and over 1s. Teas with good liquor and appearance have attracted distinctly more competition. Ceylon teas are quiet, The better tone noticed in London last week, has developed into a further slight advance for all descriptions, the rise being most marked in Broken Pekoes and Orange Pekoes with quality and point.

BUTTER AND CHEESE.

Already is the prospect opened up by the spring market, the features of last year's butter trade are seen reappearing in this. The stock of absolutely bad butter that began to course into trade last spring and kept up a steady current until October, was no worse than what the market has begun to reek with now. Dairy tub can find a good market at 15, 16 and 17c., if it is brought on in acceptable condition. Little of it is, and what does appear is graded into many classes

LEADING MONTREAL BROKERS.

LEONARD H. DOBBIN,
Manufacturers' Agent,
REPRESENTING
Simcoe Canning Co., Huckins' Soups, Hamilton Vinegar Works, Elgin Condensed Milk, Luedemann's French Mustards.

41 St. Francois Xavier St., MONTREAL

a cent being scaled off for successive shades of quality down to 7c. a pound. At that low figure and from two to three cents in advance of it there is a large amount of dairy tub bought. The best of the old butter brings only about 12 to 14c. New packages are worth 18 to 19c. There is very little of fresh coming in. The week's contribution from the Brockville dairies has been a lot of very middle-grade butter. A few tubs of good creamery have sold at 18 to 20c., and some Morrisburgh creamery found sale at 14c. Store packed is shunned, and is taken at from 6 to 12c. Large rolls are in poor supply. They run from 14 to 17c., but there is an excess of bad making in the limited quantity that gets to the market. Pound rolls are wanted at from 20 to 22c. There is a fair supply of them. The demand for dairy tub is low. There is a very great contraction in this week's demand. For this the strike may to a large degree be responsible.

Cheese has not undergone any change. There is the same course of demand, and the same steadiness of prices, the wholesalers not having to go to the makers for present business. Good early summer is 8½ to 9½c. Choice September and October is 10½ to 11c.

COUNTRY PRODUCE.

APPLES—Bring $2 to $4, according to condition. The higher figure is very firm for choice broken lots. Car lots do not offer, as stocks have shrunk into too small a compass for such large make-ups. There are some very fine Russets and Northern spies coming on the market. Store lots are $3.50 to $4.50 according to grade.

BEANS—A very slack interest is manifested, and neither buyers nor sellers are seeking the market in fair number. Prices run from $1.40 to $1.60.

DRIED APPLES—A slight improvement in the market is apparent this week. Prices are not changed, however, but last week's are firmer at 5 and 5 1-2c.

EVAPORATED APPLES—Are unchanged. New bring 10 to 11c. Old 7 to 8c.

EGGS—Are worth 10 1-2c. The market is abundantly supplied. Local consumption is active, but price is not specially firm.

HAY—The almost impassable state of the roads has shut off the wagon supplies on the streets, and prices for farmers' deliveries have shot up. No. 1 is worth $15 to $17.50. No. 2 is $10 to $12. Pressed hay on track has advanced slightly, No. 1 bringing $10, and No. 2 $8.

HIDES — Cured bring 4¾c,, with no strengthening of that price. No. 1 green are 4c. No, 2 are 3c., and No. 3 are 2c

HONEY—The usual spring lethargy, imparted by the arrival of maple syrup is still on the honey trade. Prices are unaltered, however. Good comb brings 12 to 14c., and clear is worth 11½ to 13c.

MARKETS—Continued

HOPS—First-class new are 15 to 16c. and yearlings are 10 to 12c.

OATS—The street market has improved, chiefly in consequence of the hindrance to arrivals in the condition of the roads. Farmers get 36 to 37c. on the street; in car lots they bring 34c., and buyers find them scarcer.

ONIONS — What few transactions are heard of are at $3 to $3.50, but scarcely anything is done, and the crop seems to be about all marketed.

POTATOES—A momentary firmness in last week's prices is all the change that has come over the situation. The cause is a temporary one, namely, bad roads. Potatoes bring 55c. on track, and 60 to 65c. out of store.

SEEDS—Prices are steady at last week's quotations. Red clover is $4 to $4.20. Alsike is $6.50 to $6.75. Timothy is $1.75 to $2. Corn for ensilage is 60 to 70c. Seed wheats are extremely scarce.

SKINS—Sheep are $1.25 to $1.60, No. 1 calf is 6c., No. 2 is 5c.

STRAW—Tight-pressed oat is $5.50. In loads on street it is $7 to $9. It is getting scarcer in immediate supply, but the time of strongest demand is past.

TALLOW—Rough is 1¼ to 2c. Rendered is 5 to 5¼c.

WOOL—Good fleece wool is only occasionally offered. It brings 27c. Pulled brings 30c. for extra-super., 25 to 26 for super., and 24c., for lowest.

FISH.

Trade is now almost stationary, being between the Lent demand and the incoming of the lake fish, when consumption sets in afresh. The dull season lasts about three weeks. Nothing new has come upon the market, and the stocks of dried fish are practically laid aside. Spring salmon is 18 to 26c. Finnan haddie is 6c. Sea herring are $1.60 per hundred by count. White fish are 7c.; salmon are $12 per barrel; small cod are 5c. per pound; steak cod are 7½c.; haddock are 5½ to 6c.; pike are 4½c.; pickerel are 6½c.; flounders are 5c.; tulepes are 7c.; Labrador herring are $5 to $5.50 per barrel, and $3.25 to $3.75 per half-barrel; Shore herring are $4 per barrel, and $2.25 per half-barrel; boneless cod are 6 to 8c. per pound; boneless fish are 6c.

GREEN FRUIT.

There has been but a fair trade since last week. The Florida stock of oranges is about run off. Russets are all that are now quotable, and they bring $4.50. Valencias are growing in scarceness and are firm at $6. Messinas have gone up rapidly, quoting now at $4 to $4.25. The reason for the stiff advance is that much of the stock is musty, suffering in transit. California navels are $6, and Washington navels are at the same figure. The Riverside seedlings are ouf of stock, having received a brisk call since their appearance in the market.

Messrs. Cleghorn & Son received last Friday a carload of 350 boxes of Riverside seedings, and had disposed of the whole shipment before Monday night. The Mediterranean sweets are also sold out, and are too dear to import now. Lemons in 300's are $4 to $4.25, and in 360's are $3.50 to $4. Yellow bananas are $1.50 to $1.75, and reds are $2. Pineapples are $3 to $3.25 per dozen, and grape fruit is $3.50 a box.

PROVISIONS.

BACON—Long clear is 8½c. Breakfast is 11 to 11½c. for bellies, and 10 1-2 to 11c. for backs. Roll is 9½c.

DRESSED HOGS—Are firm at $5.75 to $6.25. The improved prices are bringing more stock upon the market than is usual at this season.

HAMS—Smoked are 11 to 12c. Sweet pickled are 10 to 10½.

LARD—In 50-pound tubs is 9½c., and in 20 pound pails is 10c.

MESS PORK—The agitated condition of the Chicago market makes prices unsettled this week, and quotations which rule at the moment are not apt to be authentic.

SALT.

There is nothing of any importance to note in this week's salt market. The prices are the same as that of last week except land salt, which has declined 50c. per ton. The following are the prices reported by the Toronto Salt Works: 1 car bbls. salt at $1.37; 3 cars sacks 68c.; 1 car dairy at $1.18; land salt $6.50 per ton. Smaller quantities have sold at, ¼ sacks 45c.; bbls. $1.45; sacks 85c.

DRY GOODS.

The state of trade in dry goods lines has been very much the same as in the grocery business. The bad roads in the country prevented traffic, made money scarce and therefore checked business. The firmness of prices is maintained. Travellers continue to keep the current of trade running, but report dullness in all quarters.

Messrs. Stanway & Bayley are offering old Valencia raisins at $1.25 per box.

A repntation for truthfulness is indispensable to permanent and satisfying success.

Master the whole business and the way to fortune has been mapped out.

Knox, Morgan & Co.

Staple Dry Goods and Smallwares.

Hamilton, : Ont.

Stock well assorted.

Styles and Colourings Choice.

Popular Prices and Terms.

EXAMINE SOME SPECIAL LINES WE ARE OFFERING IN

Tweeds and Pantings,
Linens, Towels,
Prints and Sateens,
Cashmeres.

Large Range of Swiss and Cambric Flouncings and Embroideries, Hosiery, Gloves and Parasols.

Letter orders carefully and promptly executed.

Western Ontario Merchants can see samples in Travellers' Hands.

KNOX, MORGAN & CO.

STUART, HARVEY & Co.

Importers and

WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

HAMILTON, ONT.

W. H. GILLARD & CO.,

Hamilton, Ont.

Wholesale Grocers

IMPORTERS

Japan, China, Indian and Ceylon

-: TEAS :-

MANUFACTURERS OF THE

Celebrated Diamond Spices.

W. H. Gillard. John Gillard. H. N. Kittson

JAMES TURNER & CO.,

Hamilton, Ont.

Prepared Prunes

IN CASES.

Sphinx Brands U D or B
Atlas Brands, 80/85

All secured before the advance, and will be sold at prices interesting to buyers.

MONTREAL

MONTREAL MARKETS.

APRIL 16, 1890.

GROCERIES.

Business the past week has been rather quiet, generally speaking, although several good orders have been received for shipment by boat when the river is clear. Payments have been very slow.

SUGARS.

The sugar market is decidedly firm for granulated at 6 1-2c.; round lots at 1-16 less has been refused. Yellows are a little easier and quoted at 5¼c., with bright grades up to 5¾c. New York market stiffer. Raw material is very scarce. The beet sugar market in Europe continues to advance notwithstanding the heavy stock. Reports from there state that never before has there been such a heavy consumption of sugar as at the present time, owing no doubt to the good wages paid the working class. In new York, were it not for the Spreckles, prices would rule higher, our market following.

SYRUPS AND MOLASSES.

There is very little sale for syrups now, maple syrup being on the market. The sale last week of 600 puncheons Barbadoes molasses, the Tiffin estate, at 31 1-2c. for the first 300, and 30¾c. for the balance has weakened the market here, which is now quoted at 35c. for single puncheons and 32½ for larger lots. There has been an advance at the Islands to 14c., against 12c. of last week, but it is thought this price cannot be maintained.

TEAS.

There is nothing new to report in teas since our last report. Market quiet.

COFFEES.

The coffee market continues firm with some enquiries. Mocha is at 30 to 32c.; Java, 28 to 30c.; Jamaica, 22 to 24c.; Plantation Ceylon, 27 to 29c.; Maracaibo, 24 to 25c.; Rio, 22 to 24c.; Guatemala, 24½ to 26½c.; Santos, 22 to 24c.

RICE.

Trade of the usual nature at steady prices. The following are quotations: Mount Royal Mills, A and B. $3.60 to $3.75 per 100 lbs.; Patras 4½ to 5c. and Japan 4 to 4½c.

DRIED FRUIT.

Valencia raisins have been quite active the past week with another advance, 7½ to 8¾ as to quality. London layers $2.75 to $3. Sultanas are quoted at 10 to 13 with stocks low. Currants continue firm at 5¼ to 5 1-2 for Provincials. The market is getting very bare of prunes, dealers not caring to replenish stocks, but there is a steady demand for French at 4¾ to 5 in kegs and 7 to 7 1-2 for Bosnia. Eleme figs 10 to 14c. Dates 5¼c. Dried apples 6 1-2c.

NUTS.

Trade has been fair at steady prices. Taragona almonds, 14c.; Ivica 12c.; Pecans 12 to 12½c; Brazil nuts 11c.; Grenoble walnuts 15 to 15½c., and French 10c.; Filberts 10c. for Sicily and 9½c. for Turkey; green peanuts 8½ to 9c.

CANNED GOODS.

Canned goods are moving off fairly well but there is nothing special to note. Following are the packers' prices:—Corn $1.20; marrowfat peas, $1.15; sweet peas, $1.25; tomatoes $1.20; stringless beans 85c.; butter beans 90c.; apples, 3 lb., $1.05, per gal. $2.25. $2.35; pineapples $2.25 to $2.40; strawberries $2.35; peaches $2.15; plums $1.75; pears $2; green gages $1.70, $1.75.

Lobsters are very scarce and have advanced to $8 per case, but there is no demand at this high price. The American canned meat packers have partly met the extra duty by reducing this price, making the advance very moderate, which is about 5 per cent, all round above former prices.

MAPLE SYRUP AND SUGAR.

There is a quiet, steady trade doing in sugar at unchanged prices. We quote sugar 8c. per pound for choice bright small blocks, and 7 to 7 1-2c. for colored. Syrup in bulk, 5 1-2 to 6c., and in tins, 65 to 70c.

GREEN FRUIT.

Business is on the increase since Easter, and prices are away above what we were receiving this time last year. Oranges, Valencia, $5 per case; California, $2.50 per box; Messina, $3 per box; Florida, $4.25 per box. Messina lemons, 360's, fair to good, $2.75 to $3; do. fancy, $3.50 per box. Pineapples, $1.25 to $2.75 per dozen; do. ex-fancys, $3.50 per dozen. Bermuda onions in crates, $3.50 to $4; strawberries, 75c. per quart; bananas, fair, $1.25 to $1.75; do. large fancy $2 to $2.70.

FLOUR, GRAIN AND PROVISIONS.

There has been excitement unparalled for months on the local Wall street. The sharp advance in pork, which ran up from $11.35 to $15.75, put many thousands of dollars into the pockets of Montreal holders, while the great boom in May wheat, which has advanced rapidly all the way from 76½c. to 91c. on Saturday and a further advance of several cents since, has proved a veritable bonanza to the customers of several of the largest brokers' offices. One firm holds 300,000 bushels for customers at prices away below 90; another 150,000 bushels, and so on. The profits made on the advance in pork vary from $50,000 to a few hundred, the former figure having been made by a large speculator. Other handsome sums realized are as follows: $12,000, $10,500, $6,600, $3,000 and several lots in the thousands.

The rapid rise in the market is ascribed by some to bad crop reports from the Central States and Europe, and by others to the operations of some heavy Chicago holders who have cornered the market.

There is a great improvement in the market, values being much firmer and the demand more active. We advance quotations still further to-day, the general rise being 5 to 10c. per barrel. On 'Change 400 brls. patent spring sold at $5.40; 1,200 strong bakers' at $5.10.

EGGS.

The egg market showed an easier tendency to-day under large arrivals and the change to warm weather. Sales were reported at 12c., dealers generally showing a diposition to dispose of stock quickly.

BUTTER AND CHEESE.

There is absolutely no movement in butter beyond the usual slow jobbing trade. We quote: Finest creamery, 23c.; Townships, 12 to 20c.; Morrisburg, 12 to 18c.; Western, 11 to 16c.

The cheese shipments on Montreal account last week were 17,400 boxes. The clean up, as far as can be seen, of the stock. We quote 10 1-2 to 11c.

Balfour & Co.
IMPORTERS OF TEAS
AND
Wholesale Grocers
HAMILTON.

TORONTO
Produce Commission Co.
W. B. WEIL, Manager,
74 COLBORNE STREET.
Consignments Solicited.
Liberal Advances, Ample Storage Capacity.
Butter, Eggs, Cheese, Etc. Baled Hay and Grain.

Old Valencia Raisins.
Closing out consignment at $1 25 per box.
Wire for Sample Lot.

ESTABLISHED 1869.
STANWAY & BAYLEY.
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST, TORONTO.

Evaporated Apples

MONTREAL NOTES.

A meeting of the provisional directors of the newly-incorporated Montreal Exhibition Company was held on Saturday, when it was decided to open a subscription list at once. The directors subscribed for $1000 worth of stock each, and Mr. S. C. Stevenson, secretary of the company, was busy to-day canvassing for subscriptions among those who signed the provisional list. Mr. Stevenson reported that he met with very gratifying success. As soon as $50,000 is subscribed the directors will meet again to decide upon the date of the autumn exhibition.

Robert McNabb & Co., whiteware manufacturers, 1831 Notre Dame street, made an assignment Monday on the demand of Isaac Holden, of Bridgeport, Connecticut. Their liabilities are over $60,000. The principal creditors are: The Merchants Bank of Canada, $25,000; Imperial bank, $8,800; Gillespie, Roach & Co.. $6,600; Ross, Foster & Co., $6,390, and Cantlie, Ewan & Co., $3,900. Mr. W. Alexander Caldwell has been appointed provisional guardian, and he has called a meeting of creditors for the 22nd instant.

L. Chaput, Fils & Cie. have a special line of gruyere and gorgonzola cheese they wish to dispose off. Write them for quotations.

A deputation composed of representatives from the leading bankers in the Dominion was appointed, at a meeting of bankers yesterday afternoon, to confer with the Minister of Finance upon the Banking Act. and to meet him in Ottawa at such time as the Minister may appoint. It was the general impression of the meeting that it was most desirable that the Banking Act be pushed through this session, and the hope was expressed that the protracted debate on the tariff or any other business would not so delay matters that this bill could not be taken up and passed. Among the important measures debated was that of security for banking circulation. In the evening the visiting bankers were entertained by Sir Donald A. Smith, at his residence.

Mr. Joseph Pope, Sir John A. Macdonald's private secretary, has officially notified the Council of the Board of Trade that canal tolls on oats for export only will be reduced for the present season to the same rate as is now charged on wheat and other cereals. The announcement was received with satisfaction on 'Change, and several members this morning sent the announcement by wire to Chicago merchants, who have been making enquiries as to the shipment of oats via the St. Lawrence.

Messrs. Richard Tew & Co.'s travellers have been detailed to their respective territories. Each route is a link in a chain that extends across the Canadian section of the continent. In every centre of trade samples will be exhibited superior to those of any former season. Prices are low, owing to the sagacity of the firm's buyer in capturing the foreign market before the advance consequent upon increased wages and dearer coal. Messrs. Richard Tew & Co. can thus afford to give the trade some fine bargains.

TRADE SALES.

The fancy goods, crockery and wall-paper stock of D. J. Hawley, Trenton, amounting to $2,135, was sold on Tuesday at Suckling, Cassidy & Co.'s warerooms to J. W. Butcher, Peterborough, at 41c. in the dollar for lot 1 and 36c. in the dollar for lot 2.

At the same time, and by the same auctioneers, the men's furnishing stock of James S. Grant, Queen street, Toronto, amounting to $2,456, was sold to T. Bell, city, at 37c. in the dollar.

At the same time, and by the same auctioneers, the dry goods stock of Wm. Hall, Queen street west, city, amounting to $1,500, was sold to Carson & McKee, city, at 55c., in the dollar.

Suckling, Cassidy & Co. announce the following sale for Tuesday, the 22nd inst.: 1. The general stock of J. V. Watts, Walsh, amounting to $2,370, along with two stores and a dwelling in Walsh; 2. The stock of the Canadian Window Shade Co., amounting to $4,698.

The grocery stock of the estate of H. R. Walker, grocer, Clinton, has been sold to Messrs. McMurray & Wiltse for 67 1-2 cents on the dollar.

REMOVING!
— TO —
29 St. PETER STREET,
(Nun's Buildings.)
ABOUT FIRST MAY.
CAVERHILL, HUGHES & Co., Wholesale Grocers, MONTREAL.

ESTABLISHED 1842.
L. CHAPUT, FILS & CIE.,
WHOLESALE GROCERS,
No. 2 and 4 De Bresoles Street, Montreal,
SOLE AGENTS FOR
Greenbank's Concentrated Lye.
Special Line Gruyere and Gorgonzola Cheese.
Must be sold. Send for Quotations.

HUDON, HEBERT & CIE.,
WHOLESALE GROCERS
— AND —
WINE IMPORTERS,
NO TRAVELLERS ON THE ROAD.
304, 306 St. Paul St.
143, 145 Commissioners St. MONTREAL.

THE CANADA MEAT PACKING CO.
WHOLESALERS IN
REFRIGERATED DRESSED BEEF
MANUFACTURERS OF
CANNED AND PREPARED MEATS
MONTREAL.

Mr. Lawrence, of Shefford, Que., reports that the weather has been very unfavorable for maple syrup and sugar making. As the season is advancing, the general opinion is that the production in the Eastern Townships will fall short of the average this year.

The Inland Revenue Department has recently issued a bulletin of about thirty pages which is devoted exclusively to the subject of baking powder and which shows that the majority of the goods in the market are adulterated and unfit for use. Prof. A. McGill, who has had charge of this important work for the Government, says that "imperial baking power is an excellent baking powder." A word to the sensible housekeeper should be suffcieut.

G. H. Wedgwood & Co.
Manufacturers of
Grocers' Japanned and Enamelled Goods.
Owners of the most complete plant in the Dominion for
SHOW-CARD MOUNTING.
eow 71 Jarvis Street, Toronto.

TENDERS.

SEALED TENDERS addressed to the undersigned, and endorsed "Tender for Indian Supplies," will be received at this office up to noon of MONDAY, 21st April, 1890, for the delivery of Indian Supplies, during the fiscal year ending 30th June, 1891, consisting of Flour, Beef, Bacon, Groceries, Ammunition, Twine, Agricultural Implements, Tools, etc., duty paid, at various points in Manitoba and the North-West Territories.

Forms of tender, containing full particulars relative to the Supplies required, dates of delivery, etc., may be had by applying to the undersigned, or to the Indian Commissioner at Regina, or to the Indian Office, Winnipeg.

Parties may tender for each description of goods (or for any portion of each description of goods) separately or for all the goods called for in the Schedules, and the Department reserves to itself the right to reject the whole or any part of a tender.

Each tender must be accompanied by an accepted Cheque in favor of the Superintendent General of Indian Affairs, on a Canadian Bank, for at least five per cent. of the amount of the tender, which will be forfeited if the party tendering declines to enter into a contract based on such tender when called upon to do so, or if he fails to complete the work contracted for. If the tender be not accepted, the cheque will be returned.

Each tender must, in addition to the signature of the tenderer, be signed by two sureties acceptable to the Department for the proper performance of the contract based on his tender.

This advertisement is not to be inserted by any newspaper without the authority of the Queen's Printer, and no claim for payment by any newspaper not having had such authority will be admitted.

L. VANKOUGHNET,
Deputy of the Superintendent-General of Indian Affairs.
Department of Indian Affairs,
Ottawa, March, 1890.

J. F. YOUNG & CO.
Successors to YOUNG, ANDREWS & Co.,
PRODUCE AND COMMISSION MERCHANTS
74 Front St. E., Toronto.

We solicit your consignments. We do not speculate on your produce, we sell to the best advantage for you. We handle everything that the country merchant requires to send from home to sell. Our warehouse is in the centre of the commission business. Our cellars are airy and cool. Send us a small trial lot.

J. F. YOUNG & CO.

MEN, WOMEN AND CHILDREN WHO USE
WOLFF'S ACME BLACKING
SAY IT IS
WATER-PROOF.
HANDSOME POLISH.
LEATHER PRESERVER.
A SHINE LASTS A WEEK.
A PERFECT HARNESS DRESSING
WOLFF & RANDOLPH, Philadelphia
OLMSTED & CO., TORONTO,
Sole Agents for Canada.

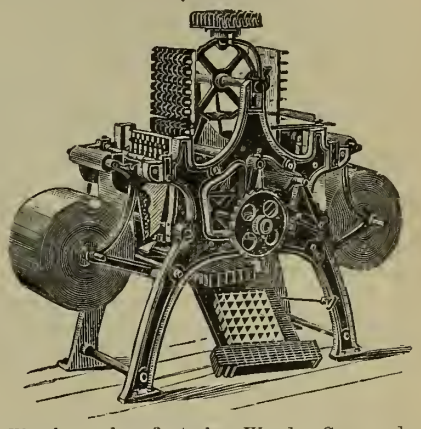
WOODENWARE



THE
WM. CANE & SONS MANUFACTURING CO
OF NEWMARKET, ONT.,
Manufacturers of Pails, Tubs, Washboards Clothes-pins, Candy Pails, Lard Pails, Syrup Pails, also impervious packages for Oil, Paints, Varnish, Pickles, Etc.
Represented by
Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

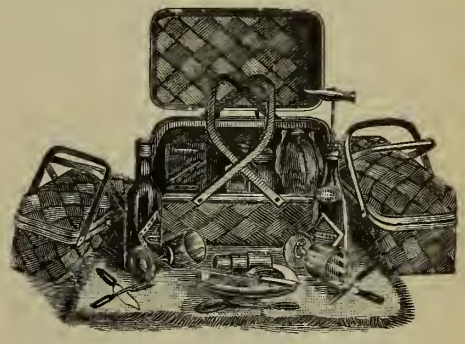
W. RYAN
Produce and Commission Merchant,
72 FRONT ST. EAST, Toronto, Ont.
—DEALER IN—
Mess and Shortcut Pork; Long, Clear Breakfast and Roll Bacon; Hams; Lard; Dried and Evaporated Apples, etc., etc.
Consignments of Eggs and other Produce Solicited. Egg Carriers supplied.

Northumberland Paper and Egg Case Co.
Sole Manufacturers of Machine Made Egg Case Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD, ONT.

P. DOTY & SON,
(Successors to W. B. Chisholm)
MANUFACTURERS OF





1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel luuch baskets
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.
OAKVILLE, ONT.

CHOICE TWO-ROWED
SEED BARLEY.
FULL STOCKS OF
Clovers, Timothy, Flax Seed, Hungarian Milled.
Choice Seed Grain
Including our Celebrated Grant, Prolific, Sweet Ensilage Corn.
FIELD AND GARDEN
SEEDS OF ALL KINDS.
Write or Wire for Prices.
THE STEELE BROS. CO., LTD.
TORONTO.

SECRET OF BUSINESS SUCCESS.

Discussing the principles and practice that underlie conspicuous business success, and in enforcing the central thought that business is brains, our sprightly contemporary Harness says: "One great secret of success in business—the secret, in fact, of success on a large scale—is to conceive of it as a matter of principles, not merely as a series of transactions. There are great merchants as there are great statesmen, and there are small merchants as there are small politicians, and the difference between the great and the small men is very much the same in both professions. The small politician works by the day and sees only the one small opportunity before him, the small merchant does the same thing—he is looking for the next dollar. The statesman, on the other hand, is master of the situation, because he understands the general principles which control events; this knowledge enables him to deal with large questions and shape the future. The great merchant does the same thing; his business is not a mere money-getting affair; not a mere matter of barter, but a science and an art; he studies the general laws of trade, watches the general conditions of the country, investigates present needs, foresees future wants, and adapts his business to the broad conditions of his time and place. He puts as much brains into his work as does the statesman, and he ends by being, not a money-getter, but a large minded and capable man.

RESOLUTIONS OF DRY-GOODS MEN.

The dry-goods section of the board of trade met on Monday afternoon. There has been so much complaint for a long time past that retail merchants do not carry enough insurance on their stock that the dry-goods section has deemed it necessary to take action in the matter. When a retail dry goods merchant is burned out and his stock is not insured at all, or insufficiently insured, the wholesaler is bound to suffer, as in such case the goods are seldom or never paid for. To partially remedy this evil the members of the section passed a resolution to the effect that they would refuse to grant settlements to any firm that neglected to insure its stock to at least 60 per cent. of its value.

A resolution was also passed recommending a conference with the various trade centres on the question of shortening credits.

A committee was to have reported to the section on the question of the best means of disposing of bankrupt stocks, but as the chairman of the committee is at present absent in England the presentation of the report was deferred till another time.

In regard to the returning of goods by the retail trade to wholesale houses there was satisfaction expressed that the circular sent to retail merchants had been in a marked degree effective. The members present reported that a great deal more consideration was being shown on the part of retailers and that the goods returned had measurably decreased.

There were incidentally brought before the notice of the meeting certain articles in a Toronto newspaper and a couple of Montreal trade journals. It appears that the Toronto contemporary published an article relative to the dry goods trade of Toronto severely reflecting upon the Montreal dry goods merchants' methods of doing business, The statements were at once taken up, and bitterly commented upon by the Montreal journals in question. Every member of the section, while not endorsing the statements of the Toronto paper, at once deprecated the spirit with which the controversy had been carried on by both sides, as being calculated to create ill-feeling between the merchants of both cities, and as being detrimental to those amicable relations that should exist between them.

MYRTLE
T. AND B.
CUT AND PLUG
SMOKING TOBACCO.
And "LILY," 10c. Plug.
Manufactured by
GEO. E. TUCKETT & SON
Hamilton, Canada,
And Danville, Virginia.

CONDENSED
MINCE
MEAT
Put up in card board box. Packed in ¼ and ½ gross cases.
SELLS AT ALL SEASONS.
Will not injure in warm weather. Ask your wholesale grocer for it. Price $13.50 per gross. Patented in Canada.
J. H. WETHEY, ST. CATHARINES,
Sole Manufacturer in Canada.

THE CANNED GOODS LAW.

Her Majesty, by and with the advice and consent of the Senate and House of Commons of Canada, enacts as follows:—

In this Act the expression "package" means every can, tin or package in which articles or goods are put up for sale, and which are closed by being hermetically sealed. 48-49 V., c. 63, s. 1.

Except in the case of goods packed previously to July 20, 1885, every package of canned goods sold or offered for sale in Canada, for consumption therein, shall have attached thereto or imprinted thereon a label or stamp, setting forth in legible characters the name and address of the person, firm or company by whom the same was packed, or of the dealer who sells the same or offers it for sale.

Every such package containing goods prepared from products which have been dried previously to being so prepared, shall, in addition, be labelled or stamped with the word "soaked," which word shall be plainly printed diagonally across the face of the label in large, legible type at least half an inch in height and three-eighths of an inch in width.

Every person who sells or offers for sale any such goods in violation of any provision of this section shall, on summary conviction before a justice of the peace, for a first offence incur a penalty of two dollars for each such package, and for a subsequent offence a penalty not exceeding twenty dollars and not less than four dollars for each such package in respect of which any such provision has been violated. 48-49 V., c. 63, s. 2.

Every person who places on any package any label, brand or mark which falsely represents the quantity or weight of the contents of such package, shall, on summary conviction before a justice of the peace, incur a penalty of two dollars for each package on which the quantity or weight is so falsely represented; provided always, that a variation under the rate of three per cent. shall not be deemed a violation of the provisions of this section. 48-49 V., c. 63, s. 3.

Every person who places on any package any label, brand or mark which falsely represents the date when the article or goods contained therein were packed, shall, on summary conviction before a justice of the peace, incur a penalty of two dollars for each package on which such date is falsely represented. 48-49 V., c. 63, s. 4.

A feather duster disperses but does not remove the dust from the store

Goods conveniently located save time, money and temper in showing.

You can lose more than we do by not subscribing for this paper.

DETECTIVE AGENCIES.
HOWIE'S DETECTIVE AGENCY, 86 WELLington St. West, Toronto, Ont., established 1886. Telephone 1309.

THE ONTARIO BASKET CO.
WALKERVILLE.
eow

CANADA MILLS HAMILTON, ONTARIO.
W. G. DUNN & CO., Importers and Manufacturers.
21 Mincing Lane, LONDON, E. C. WORKS Croydon, Surrey.
WE would draw the attention of the Trade to our Mustards, which are prepared from the finest English Seed, giving the greatest satisfaction. The well-known brand Dunn's Baking Powder, "The Cook's Best Friend," has an enormous sale, it never gives trouble. Our Spices are perfection, the pure ground White and Black Peppers are the finest in Canada. Samples and Price Lists sent free on application. Our goods can be obtained through the Wholesale Houses, or direct from our Mills in Hamilton. Each package of pure goods is sealed with our guarantee. See Price current.

WHAT A HARDWARE MAN ADVISES.

"There are very few persons," said a hardware dealer, "who understand how to take care of wood floors. I hear complaints continually that hardwood floors crack and break off in slivers, and thus soon become rough. Such floors have been washed up or scrubbed with strong alkali soaps or washing fluids, which will ruin a floor of oak in a short time. A hardwood floor should be swept up and polished at least once a week with an iron-backed polishing brush. By this process in a short time the floor will have attained a beautiful glassy surface, from which any dust can be easily removed with a hair broom or one of the pretty Japanese brooms with bamboo handles."

The polishing brush is an important article in any house where there are hardwood floors. It is very heavy and is drawn backward and forward by means of a long handle. Such brushes cost $5 and $6, but wear a lifetime. The largest size is too heavy for a woman's use. If an egg or any such substance drops on the kitchen floor, the spot should be washed up and oiled with raw oil, and avoided for a few days until the oil has become oxidized. When a floor is waxed this polishing brush becomes a necessity, as no hand rubbing is heavy enough to take its place —New York Tribune.

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

TO THE GROCERY TRADE.

The undersigned has been appointed Agent in the United States and the Dominion of Canada by

The Associated Tea Planters, Ltd.

OF LONDON, CAPITAL, £50,000.

Under the auspices of the Indian Tea Districts Association.

The object of the company is to push the sale of their product, feeling certain that when systematically brought to consumers' notice its merits will be so manifest as to give it the front rank in public favor, as is the case in Great Britain.

Roundly, the annual consumption in that country is 80,000,000 lbs. during last crop year This is the best answer to the twaddle about the excessive quantity of tannin in Indian tea. Consumers in England are no fools : they know a cup of good tea.

Supplies will beheld in Canada and the States and the undersigned, or his assistants, will make regular calls on the Trade. Samples will also be promptly forwarded on application.

W. MACGREGOR, 119 FRONT ST., N. Y.

STEEL, HAYTER & CO

IMPORTERS OF

INDIAN TEAS

Direct from their Estates in Assam.

Assams, Kangras, Darjeelings and Indian Oolongs in Stock.

PROPRIETORS OF THE WELL-KNOWN

"Monsoon" Brand.

SAMPLES AND QUOTATIONS ON APPLICATION.

11 & 13 Front St. E. Toronto.

Calcutta and London Firm: Octavius Steel & Co

Telephone 2354.

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL,

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal :

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday s yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, MCGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company :

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

RICHARD TEW & CO.

IMPORTERS OF

Crockery, Glassware, China, Lamp Goods, Etc., Etc.,

10 FRONT ST. East,

(Adjoining New Board of Trade Building.)

TORONTO.

Our Samples in Fancy Chinas, Glassware, etc., are to hand. Our travellers are now starting with complete lines. We cover from the Atlantic to the Pacific coast, and will be represented as below.

Mr. Joseph Pease, Quebec and Lower Provinces;
" W. H. Thompson, Northern and Midland Rys.;
" Wm. Pickering, Western Ontario;
" A. T.P. Andrews, W. G. & B. Ry. and Waterloo County;
" F.A. Rees, Eastern Ontario;
" W. T. Salter, Niagara Peninsula;
" C. W. Laker, City;
" C. M. Rubidge, Manitoba & British Columbia.

We can save you money and give you new shapes and decorations. Please reserve order till you inspect our lines.

Business Changes

PROVINCE OF ONTARIO.

Aylmer—Lyons, S. J. (estate of), general store, stock, etc., advertised to be sold by auction on 22nd inst.

Brantford—Champion, Chas. (estate of), wholesale and retail hardware and carriage goods, stock, etc., advertised to be sold by auction on 15th inst.

Cannington—Killaly, R. F., hardware, sold out.

Clinton—Walker, H. R. (estate of), groceries, stock sold.

Hamilton—Stuart Bros., wholesale grocers, Lewis Stuart admitted, style unchanged.

Mount Forest—Snow & Blackwood, foundry, etc., burnt out.

Newburg—Percy & Caton, general store, dissolved, L. E. Percy continues; Thompson, G. W., grocer, retired from business.

Penetanguishene—Thompson, W. F. H., general store, assigned to Paul Campbell, Toronto.

Petrolea—Isbister, Adam & Bro., grocers, liquors and oil, assigned to E. R. C. Clarkson, Toronto.

Peterboro—Green, R. H, grocer, advertised to sell out; Throop, W., grocer, closing up here.

Port Arthur—Isbister, M. & Co., hardware, groceries and liquors, assigned to E. R. C. Clarkson, Toronto.

Ripley—Crawford, J., groceries, boots and shoes, assigned to R. Vanstone, Wingham.

Sault Ste. Marie—Climie, S. (Mrs. W. S.), groceries, assigned to S. T. Hamilton, Sault Ste. Marie.

St. Catharines—McGuire, Michael, groceries, assigned in trust.

Toronto—Hickman, Bros., groceries, dissolved, succeeded by Hickman & Co.

Walsh—Watts, J. V. (estate of), general store, stock, etc., advertised to be sold by auction on 22nd inst.

Wroxeter—Sanderson, Jno., general store, succeeded by Sanderson & McLaughlin.

MANITOBA AND NORTH-WEST TERRITORIES.

Arden—Vanblaricom & Clarke, general store, stock sold.

Keewatin—McKinnon, Wm. & Bro., general store, dissolved partnership.

Pense—Blain, Andrew, general store, sold out to G. S. Rice.

Rapid City—Hall, J. M., general store, sold out to Kennedy & Hopper.

QUEBEC.

Champlain—Boiley, P., general store, assigned in trust.

Lachine—Pare & Robert, gracery, dissolved.

Quebec—Demers & Riverin, founders, etc., suspended; Renaud & Co., wholesale crockery, etc., Mrs. Renaud retired. Gaspard Le Maine & Victor Chatauvert now proprietors.

St. Ursule Lupier, Leon, general store, offering to compromise.

St. Hugues—St. Germain, F. A., general store, stock, etc., advertised to be sold by auction on 14th inst.

St. Telesphore—Lalonde, Camille, general store, demand of assignment.

Yamaska East—Leveille, Louis, general store, assigned in trust.

NOVA SCOTIA.

Parrsboro—Nicholls & Dodsworth, store, Andrew Nicholls & Tolbert Dodsworth copartnership registered.

NEW BRUNSWICK.

Andover—Nadeau, Hector, store, bill of sale.

Port Elgin—Hamilton, Jas., general store, removed to Tidnish Cross Roads.

St. John—Bowes, A. G. & Co., plumbers, etc., admitted H. Codner under same style; Emery, Oliver & Co., flour, etc., Wm. Emery deceased; Kinnear Bros., com dissolved, Chas F. Kinnear liquidates.

Woodstock—Holder, D. J., general store, sold out to Wright & Fowler.

PRINCE EDWARD ISLAND.

Kensington—Ching, W. A., store, bill of sale.

BRITISH COLUMBIA.

Chilliwak—Henderson Bros., & Co., general store, sold out to J. & W. Martin.

Editor of CANADIAN GROCER.

DEAR SIR,—I have read and re-read the various letters in your paper re Collection laws, but up to the present writing have seen nothing which would, in my opinion, cure the evil. I am satisfied that a large amount of the bad debts made in any community could be avoided if the merchants were only banded together. The jealousy which exists between merchants of the same town seems to me to be the obstacle. Now let these merchants band together, with the honest intention of protecting each other, and the obstacle is removed.

Let us examine the working of such a union. On my street there are six men doing business in the grocery line. Five out of the six make up their minds to warn each other. Mr. A. comes along, and after dealing with the first grocer for a while, leaves him, owing, say, $10. He then approaches the second grocer, but owing to combination Mr. second grocer has been warned, and so long as Mr. A. pays cash he can get goods, but as soon as he wants credit, Mr. second grocer is opening no new accounts. The others on the street are in the same position. The first debt of $10 may or may not be collected, but it is the only bad debt made. Drop the warning and the $10 loss would grow among these five merchants to thirty or forty dollars, and very likely more. The sixth grocer not being warned is at a disadvantage, and he very soon finds that he is getting more than his share of bad pays. Obviously he must soon come in and share in the protection. As soon as these six men are banded together Mr. Bad-pay must leave for new pastures. Now here is organization on a very small scale, and as far as I can see, with only one bad feature, and that is each man knows a certain amount of his neighbor's business. How shall we get rid of this bad feature? Answer—Engage an outsider to collect the names from each of these six grocers. Pledge him to not convey the creditor's name to each other, and you have the best means for preventing bad debts. I verily believe prevention to be better than cure. If this should lead to merchants banding together in one or more towns, Mr. Editor, I am satisfied your space has not been wasted.

COLLECTOR.

Restore goods to their proper places as soon after using as possible.

Soap and water are cheap, but soil on goods is expensive.

Work can always be found in a store without double-million microscope

BUSINESS CHANCES.

FOR SALE OR TO RENT—IN THE VILLAGE of Princeton, Oxford county—an excellent general store, with first-class dwelling. This stand has always made money, the present proprietor retiring with competency. A rare chance for a good man; stock can be secured on reasonable terms if necessary. JOSEPH STRONG, Princeton, Ont. tf

JAPANESE

Ask for the Japanese Shoe Blacking. We are now making a Blacking fully equal to the best Imported, which we sell at a very low price. Battle & Smyth, Thorold, Ont.

BLACKING

Tutti-Frutti

CHEWING GUM,
And Other Staple Brands.
ADAMS & SONS,
23 CHURCH-ST. - TORONTO, Ont.

Tutti Frutti, Tampico, Black Jack, Sappota, Red Rose Magic Trick Taffy, Licorice, Caramel, Tolu, N. Y. Gum—100 and 200 pieces.
Send for descriptive circular containing description of goods, with elegant Lithographs free. See our Price List, page 13.

The Neostyle, THE BEST DUPLICATING apparatus. 5,000 copies made from one original writing, drawing or music.
GEO. BENGOUGH,
45 King E., Toronto.

ORDER A CASE OF
GILLETT'S 100% POWDERED LYE.



THE BEST THING KNOWN
FOR
Making Soap, Softening Water, Printers', Engineers' and Painters', Disinfecting Everything, Boiler Compound, Cutting and Removing Grease, Washing Trees to Kill Insects. A Hundred Other Purposes.

One can equal to 20 lbs. Sal. Soda. Each can has a Double Cover, can use what you need and close the can.
½ gro. (48 cans) in case. Sold by all Wholesale Grocers.

E. W. GILLETT, Manufacturer,
TORONTO, ONTARIO.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, April 17 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

IMPERIAL—ONTARIO AND QUEBEC.



	Per doz.
Imperial 10c. cans	$0 90
" 4 oz. "	1 35
" 6 oz. "	1 85
" 8 oz. "	2 45
" 12 oz. "	3 70
" 16 oz. "	4 70
" 2½ lb. "	11 30
" 3 lb. "	13 50
" 4 lb. "	17 30
" 5 lb. "	21 50

Sold only in cans.

Cottam's Best, in 1 lb tins	3 00
Best in 5 oz. tins	1 10
Cottam's Choice, 1 lb tins	1 75
" " 5 oz tins	70
" loose	10
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " bulk, per lb	15

Cases contain	Size of cans	Per doz.
Empire, 3 dozen	8 oz cans	$1 25
" 2 and 3 doz	16 oz cans.	2 40
" ½ and 1 "	5 lb cans.	12 00
" in pails and boxes, bulk, per lb		17

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases.	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60

BISCUITS.

	Per lb
Arrowroot	$0 11½
Abernethy	9
Ginger Nuts	11½
New York Fruit	15
People's Mixed	11
Pilot Family	6
Snowflake	11½
Magard	15
Soda	6
Soda, 1 lb packages	7½
" 3 lb "	20
Sultana, thin	10½
Tea	11½
Wine	9½
Wine, sweet	9

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ⅔ "	2 10
" ⅓ "	1 10
Spanish, No. 3	4 50
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jacquot's French, No. 2	3 00
" " " 3	4 50
" " " 4	8 00
" " " 5	10 00
" 1-gross Cabinets, asst,	7 50

BLACK LEAD.

Reckitt's Black Lead, per box	1 00

Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross	$1 80

BARRINGER & BROWN.
(Thos. E. Clatworthy, Ag'nt, Toronto.)

Convex Black Lead packed in wood boxes containing 12 card boxes, per box	1 12

BLUE.

Reckitt's Pure Blue, per gross	2 10

TELLIER, ROTHWELL & CO'S.

Parisian Square Blue, per lb	.13 to 14c

BARRINGER & BROWN.
(Thos. E. Clatworthy, Ag'nt, Toronto.)

Azure square blue box, containing 8 1 lb. packets of 16 oz., squares, per 8 lb. box	0 89

BROOMS.

			Per doz.
Carpet	4	strings	2 90
X Parlor,	2	"	2 65
Louise	3	"	2 65
1 Gem	4	"	3 25
2 "	3	"	2 65
3 "	2	"	2 20
4 "	2	"	1 95
O Hurl	4	"	2 65
1 "	3	"	2 35
2 "	3	"	2 05
3 "	3	"	1 70
OK "	2	"	1 35
Hvy Mill	4	"	3 70

CALVES' FEET GELATINE

G. P. SWINBOURNE & CO.
(Thos. E. Clatworthy, Ag'nt, Toronto.)

Boxes containing 4 doz 6d pack. per box	$3 96
Boxes containing 2 doz 1s pack. per box	3 96

CANNED GOODS.

	Per doz	
Apples, 3's	$0 85	$1 00
" gallons	2 25	2 35
Blackberries, 2	2 00	2 10
Blueberries, 2	1 25	1 60
Beans, 2	0 85	1 10
Corn, 2's	1 10	1 25
" Epicure	.....	1 35
" Cream, 2's	1 75	1 80
" Yarmouth, 2's	1 90	2 00
" Honeydew, 2's	1 75	....
" Snowflake, 2's	2 00	....
Cherries, red pitted, 2's	2 40	2 50
Peas, 2's	1 15	1 35
" wrinkled, 2's	1 20	1 40
" sifted select	....	1 35
Pears, Bartlett, 2's	1 85	2 10
" Sugar, 2's	1 40	1 75
" Flem Beauty, 2½'s	1 90	2 00
Peaches, 2's	2 25	2 35
" 3's	3 25	3 50
" Pie, 3's	....	1 50
Plums, Gr Gages, 2's	1 85	2 00
" Blue, 2's	1 75	1 80
Pumpkins, 3's	1 10	1 20
" gallons	3 10	3 25
Raspberries, 2's	2 50	2 60
Strawberries, choice 2's	2 50	2 60
Succotash, 2's	1 60	1 65
Tomatoes, 3's	1 10	1 20
Lobster, Clov Leaf b'rd, 1's	....	2 25
" Crown br'd, 1's	....	2 00
" Star " 1's	1 90	2 00
" Other " 1's	.....	1 85
Mackerel Herring	0 90	0 95
Mackerel	1 50	1 60
Salmon, 1's	1 50	1 60
" white	1 40	1 45

	c. per tin
Sardines Albert, ¼'s tins	11, 11½
" ½'s "	15, 18
" Dadalzen, ¼'s tins	10½ 11
" ½'s "	19, 20
" Martiny, ¼'s "	10, 10½
" ½'s "	18, 19
" Other brands, 9¾, 11, 16, 19	
" P & C, ¼'s tins	20, 22
" ½'s "	33, 36
" Amer, ¼'s "	6, 8
" ½'s "	9, 11

MARMALADE, JAMS AND JELLIES.

CAIRN'S.
(Blaiklock Bros., Montreal, Agents.)

Marmalade.	per doz
"Home Made," glass 1 lb	$2.35
" White 1 lb	2.25
" " 2 "	4.15
" Stone 7 "	13.20
Scotch White 1 "	2.10



Jams, 1 lb. white pots, 4 doz. assorted, per doz. $2.35.

Jams.	
Gooseberry	
Strawberry	
Black Currant.	
Red Currant.	
Green Gage	
Apricot	
Raspberry	
Damson	
Plum	
Red Currant and Raspberry	

Jellies. Red Currant, 1 lb. white	$2.75
Black Currant, 1 lb. white	2.75

DELHI CANNING CO.

Jams, assorted, 1's	2 35
Jellies, 1's	2 25

CANNED MEATS.

CLARK'S.

(These quotations are net f. o. b. in Montreal, excepting those for com. corn beef.)

Comp. Corn Beef	1 lb	cans	$....	$1 60
" "	2	"	....	2 60
" "	4	"	5 00	5 15
" "	6	"	7 75	8 00
" "	14	"	18 60	19 20
Minced Collops,	2 lb	cans	.....	2 60
Roast Beef	1	"	....	1 60
"	2	"	.....	3 15
"	4	"	.....	5 85
"	6	"	.....	7 00
Par Ox Tongue,	2½	"	$7 25	7 50
Ox Tongue	2	"	....	7 50
Lunch Tongue	1	"	3 00	3 10
"	2	"	5 25	5 75
English Brawn	2	"	2 50	2 60
Camb. Sausage	1	"	....	2 50
"	2	"	....	4 00
Soups, assorted	1	"	....	1 35
" "	2	"	....	2 25
Soups & Boulli	2	"	....	1 80
" "	6	"	....	4 50

Potted Chicken, Turkey, or Game, 6 oz cans	1 50
Potted Ham, Tongue or Beef, 6 oz cans	1 15
Devilled Tongue or Ham, ½ lb cans	1 20
Devilled Chicken or Turkey, ½ lb cans	2 00
Sandwich Ham or Tongue, ½ lb cans	1 50
Ham, Chicken and Tongue, 1 lb cans	1 50

MINCE MEAT.

THE CANADA MEAT PACKING CO'Y.

¼ gall. on glass jars	per doz.	$7 25
Quart glass jars	"	4 00
1 lb " "	"	2 00
10 lbs. pails	per lb.	0 10
25 " "	"	0 09
30 " "	"	0 09

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars,	$9 50
Ditto, 25 and 40 lb pails, per lb.	12½c

J. H. WETHEY'S—ST. CATHARINES.

Condensed, per gross, net	$13 50

ALWAYS ORDER
RECKITT'S BLUE.

Prices Current, Continued—

CHEWING GUM.

ADAMS & SONS.

Tutti Frutti, 36 5c bars			$1 20
Sappota,	150	pieces	0 90
Sweet Fern,	230	"	0 80
Black Jack,	115	"	0 80
Red Rose,	115	"	0 80
Barley,	115	"	0 80
Lemon Tramps,	115	"	0 80
Tampico,	115	"	0 80
Magic Trick,	115	"	0 80
Taffy Licorice,	72	"	0 50
Caramel Tolu,	72	"	0 40
Adams' N.Y. Gum,	200	"	0 50
Adams' N.Y. Gum,	150	"	0 40
Puzzle Gum	115	"	0 80

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ½'s..6 and 12 lbs..	0 35
Premium, ½'s..6 and 12 lbs...	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs .	0 24
Sticks, gross boxes, each...	1 00
Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs.....	18

JOHN P. MOTT & CO.'S

(Bryant, Gibson & Co., Agts, Toronto)

Mott's Broma.....per lb	$0 30
Mott's Prepaired Cocoa.....	28
Mott's Homœopat'c Cocoa(¼s)	32
Mott's Breakfast Cocoa.....	40
Mott's Breakf. Cocoa(in tins)	45
Mott's No. 1 Chocolate.....	30
Mott's Breakfast Chocolate...	28
Mott's Caracas Chocolate.....	40
Mott's Diamond Chocolate....	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs.....	30
Mott's Cocoa Shells.....	5
Mott's Vanilla Chocolate stick	24
Mott's Vanilla Chocolate stick	22
Mott's Pure Confec. Chocolate	22c–35
Mott's Sweet Confec. Choc.	21c–28

J. W. COWAN & CO'S.

Cocoas—	
Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼lb in 12lb boxes	35
London Pearl, " "	30
Soluble (bulk) 15 & 30 lb bxs...	18, 20
Soluble (tins) 6 lb and 12 lb....	20
Cocoa Nibs, any quantity ...	30, 35
Cocoa Shells, any quantity...	05
Cocoa Essence.....per doz	1 40
Chocolates—	
Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross. .	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

Thos. E. Clatworthy, Ag'nt, Toronto.)

Schweitzer's Cocoatina, net cash ¼ lb. ½ lb.. price per doz. tins	3 29 6 30

WALTER, BAKER & CO.

(Lockerby Bros., Montreal, Agents for Quebec.)

Chocolate .....per lb.	$0 50
Cocoa..... "	0 55

COFEEE.

GREEN

	c. per lb.
Mocha.....	32, 35
Old Government Java.....	26, 27
Rio.....	22, 23
Plantation Ceylon.....	25, 28
Porto Rico.....	22, 23
Guatamala.....	23, 25
Jamaica.....	22, 28

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.

	c. per lb.
Java.....	33, 34
Java and Mocha.....	34, 36
Plantation Ceylon.....	35
Arabian Mocha	37
Santos.....	28, 28
English Breakfast.....	16, 24
Royal Dandelion in 1 lb tins..	26

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend.....	33
Our Own Blend.....	30
Laguayra.....	28
Mocha and Java.....	32, 33
Java, Standard.....	32
" Old Government	30, 32
" Crown	29
Arabian Mocha.....	35

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs.....	30
Standard Imperial in sealed tins, 25 and 50 lbs.....	32
Standard Blend in sealed tins, 25 and 50 lbs.....	33
Ground, in tins, 5, 10, 15 and 25 lbs.....	20, 30
Say's Parisien, in ½ and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz....	1 25
" " " " 2, 2 oz.....	1 75
" " " " 3, 3 oz.....	2 00

SUTTON & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Pure essence, Gorgona Anchovies, ½ pts. per doz.....	2 76

FLOUR AND MEAL.

	per bbl.
Flour, Family.....	$4 00 4 20
" Pastry.....	4 20 4 40
" Medium Patents ..	4 30 4 80
" Patents	4 80 5 10
" Straight Roller ...	3 75 3 80
" Extra.....	3 50 3 55
" Strong bakers'....	4 20 4 50
Oatmeal, standard, bbls	3 60 4 00
" granulated, "	3 60 4 00
" rolled "	3 70 4 25
Bran, per ton.....	14 00 15 00
Cornmeal	3 50 4 00
" Gold Dust.....	3 25 3 50
" Eureka.....	2 75 3 00
" Imperial.....	3 70 3 80

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz.
Cases, No. 1, 2 oz tins.....	$2 75 $3 00
" No. 2, 4 oz tins.....	4 50 5 00
" No. 3, 8 oz tins.....	8 00 8 75
" No. 4, 1 lb tins.....	12 60 14 25
" No. 5, 2 lb tins.....	25 00 27 00

FRUITS.

FOREIGN.

	c. per lb.
Currants, in bbls	5⅞, 5½
" ½ bbls	5⅝, 5¾
" cases	6, 6¼
" Patras, in cases	7¾, 8
" Vostizza, "	7 9
" ½ case....	9¼ 9½
Dates, Persian, boxes, new	5½ 5¾
Figs, Elemes, 14 oz., per box	8½ 9
" 10 and 20 lb box.....	10, 11
" 7 crescent, 60 lbs	... 16
" 5 " 30 "	... 15
" 4 " 20 "	... 14
" Naturals	4¾ 5¼
Prunes, French, kegs.....	4½ 5
" Bosnia, hhds	4⅝, 4¾
" " bls.....	4¾, 5¼
" " kegs.....	5, 5¼
" " cases, new...	6 , 8
Plums, French, 55 to 65..	12½ 15
" Bottles, 1's.....	22 23
" " 2's.....	37½ 40
" " 4's	70 75
" " 7's.....1 00 1 10	
Raisins, Valencia, off stalk,	7 7½
Selected	7½, 8
Layers.....	9 9½
Raisins, Sultanas.....	10 12
" Loose Muscatel 2 crowns.....	$2 50 2 75
3 crowns	3 25 3 50
" London Layers	3 00 3 25
" Black Baskets..	4 00 4 25
" Blue " ..	5 00 5 25
" Bunch Dehesas	4 75 5 00
" Superior "	5 25 5 50
" ¼ flat "	1 55 1 75
Imperial Dehesa bunches.....	7 00 7 25
Lemons, Messina, per box	3 50 4 50
" Palermo.....	3 50 4 50
Oranges, Messina, per box	2 75 3 25
" Florida Russets...	3 75 4 25
" Valencia.....	4 50 5 00
" California, navel	5 50 6 00
" Riverside.....	4 00 4 25
Bananas	2 50 3 50

DOMESTIC.

Apples, per bbl.....	3 00 4 00
" Dried, per lb.....	4½ 5
" Evaporated, p. lb	8 10

GLASSWARE.

TAYLOR, SCOTT & CO.

	c. per doz.
Lamp Chimneys, O.....	32
" " A.....	35
" " B.....	45

	per bbl.
Fruit Jars, pts.....	13 00
" " qts.....	14 00
" " ½ gal.....	17 00

GRAIN.

Wheat, Fall, No. 2, per 58 lbs	$0 85 86
" Red Winter, No. 2	85 86
" Spring, No. 2	82 83
" Man. Hard, No. 1..	1 03 1 04
" " No. 2..	1 00 1 02
Oats, No. 2, per 34 lbs.....	29½ 30
Barley, No. 1, per 48 lbs...	49 50
" No. 2, " "	45 46
" No. 3, extra.....	40 41
" No. 3.....	36 37
Rye.....	46 47
Peas.....	60 62
Corn.....	49 51

HAY & STRAW.

Hay, Loose, per ton.....	$10 00 $14 00
" Pressed, " on track	7 00 10 50
Straw, Sheaf, " on track	8 50 9 50
" Pressed, "	6 50 8 00

ISINGLASS.

G. P. SWINBOURNE & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Boxes containing 3 doz 3d. pack. per box.....	3 58



LYE.

Gillctt's powdered Lye (½gr. in a case) per case.....	$3 75
Elliott's	3 75

MUSTARD.

ELLIS & KEIGHLEY'S.

Durham, Fine, in ¼ and ½ lb tins cts. per lb	25
" Fine, in 1 lb jars.....	22
" Fine, in 4 lb jars.....	70
" Extra Superior, in bulk, per lb.....	30
" Superior, in bulk, per lb	20
" Fine, " "	15

COLMAN'S AND KEEN'S

In 4 lb jars.....	75
In 1 lb jars.....	25
D. S. F., in tins, per lb	41
" in ½ lb tins.....	42
" in ¼ lb tins, per lb.....	44
D. F. in ½ lb tins, per lb	26
" ¼ " "	28

BARRINGER & BROWN.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Genuine, in 4, 1, ½, ¼ lb. and 2 oz. tins, per lb	0 34 0 47
Superfine genuine, full.....	0 30 0 43
Pure, per lb.....	0 23 0 36
D.S.F. "	0 34 0 47
D. S. "	0 30 0 43
F. "	0 23 0 36

NUTS.

	per lb.
Almonds, Ivica	13, 14
" Tarragona.....	14, 15
" Formigetta	12, 14

Longford Manufact'ng Co.

ORILLIA, - - ONTARIO,

Made from First-class Stock, and with superior workmanship they are decidedly the Best in the Market.



The Longford Mfg. Co. have met with great success in the sale of their Patent Wire Hoop Pail, a cut of which is

PAILS AND TUBS

OF ALL KINDS.

See that the letter T is on every pail or tub. Ask your Wholesale Grocer for the T PAILS AND TUBS.

shown here. The cost is little more than the ordinary pail, and the stock superior to any shown in the Market.

TORONTO OFFICE: - 20½ FRONT STREET EAST.

Prices current, continued—

Almonds, Shelled Valencias	30, 35
" " Jordon.	50, 55
Brazil	12½, 13
Filberts, Sicily	10 11
Peanuts, roasted	12, 13
" green	10, 11
Walnuts, Grenoble, old	14, 15
" New	16 ..
" Bordeaux	10½, 11½
" Naples, cases	16, ...

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO.

PICKLES.

John Bull, mixed, in bulk	$0 60
" Chow Pic'le, in b'lk	65
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 25
" " " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

SAUCES.

John Bull, kegs, per gal	$1 25
" ½ pt. bottles, per doz (according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " ½ pt, bottles, per doz	1 25
Niagara Tomato, kegs, per gal	1 25
" " Reputed pints	1 25

Terry's Candied Peels.	c. per peels
Lemon, 7 lb boxes	16
Orange, "	18
Citron. "	30

CROSSE & BLACKWELL'S.

Pickles, all kinds, pints, per doz	3 25

LEA & PERRIN'S.

	per doz.
Worcester Sauce, ½ pts	$3 60 $3 75
" " pints	6 25 6 50

SUTTON & CO.

(Thos. E. Clatworthy, Agent, Toronto)

Worchester Sauce, ½ pints, second quality, per doz	1 17
Worchester Sauce, ½ pints, third quality, per doz	0 96
The Victory Dinner Relish, per dozen	1 92
Bottled Pickles—Mixed, Piccalilli, Cabbage, Onions, per doz.	2 16

PRODUCE.

DAIRY.

	Per lb	
Butter, creamery	$0 22	$0 26
" dairy, tubs, choice	0 17	0 20
" " " med	0 12	0 14
" large rolls	0 14	0 17
" common to med	0 11	0 13
" store packed	0 08	0 10
Cheese	0 09½	0 10½

COUNTRY.

Eggs, fresh, per doz	0 14	0 15
" limed, "	0 08	0 11
Beans	1 40	1 60
Potatoes, per bag car lots	0 52	0 55
Hops, 1888 crop	0 08	0 10
" 1889 "	0 12	0 16
Honey, extracted	0 10	0 13
" section	0 20	0 22

PROVISIONS.

Bacon, long clear, p lb.	0 07¼	0 07½
Pork, mess, p. bbl	13 00	13 50
Hams, per lb	0 10½	0 11
Bellies	0 11	0 11½
Rolls	0 08½	0 09
Backs	0 11	0 11½
Lard, Canadian, per lb.	0 8¼	0 8¾
Hogs	5 50	6 00
Tallow, refined, per lb.	0 05	0 05¾
"rough, "	0 01¾	0 02¼

RICE, ETC.

	Per lb.
Rice, Aracan	3¾, 3¾c
" Patna	4⅜, 4¾
" Japan	4½, 5
" extra Burmah	3¾, 3¾
Grand Duke	5½, 5¾
Sago	5½,
Tapioca,	5¾, 6¾

SPICES.

GROUND.

	Per lb.	
Pepper, black, pure	$0 22	$0 24
" fine to superior	12	18
" white, pure	36	38
" fine to choice	25	30
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	25	40
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURGH STARCH CO. (Limited.)

	c. per lb.
Benson's Prepared Corn	8
No. 1 White Laundry, 4 lb boxes	5½
Silver Gloss, 6 lb boxes	6¼
" 1 lb chromo pkgs	7
Satin, 1 lb chromo boxes	7½
Edwardsb'g Rice, 1 lb chromo bxs.	9
Canada Laundry	4½
Canada Corn	6¼

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40 lb boxes. 1 lb packages, new wrappers	7½
36 lb boxes. 12 3 lb paper boxes	7½
40 " 10 4 lb "	7½
Silver Gloss Starch—	
40 lb boxes. 1 lb packages, new wrappers	9
40 lb boxes. Assorted ½ lbs and ¼ lbs	9¾
40 lb boxes. 10 4 lb paper boxes	9
6 lb boxes, with sliding covers (12 boxes in each crate)	9½
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	8
20 " "	8¼

SUGAR.

	c. per lb.
Granulated, in bbls	6⅞, 7
Paris Lump, "	7⅜, 7½
" " ½ bbls	7 3-16, 7 5-16
" " boxes	7⅝
Extra Ground, in bbls	7¾
" " boxes	7 15-16, 8 1-16
Powdered, in bbls	7⅛
" less than bbs	7 5-16
Confectioners A	.. ....
St. Lawrence A	....
Yellows, in bbls	5⅜, 6
Raws, Jamaica in bags	....

SYRUPS AND MOLASSES.

SYRUPS.

	Per lb. bbls.	½ bbls
Redpath's "D"	3½c.	3⅝c.
" "M"	3⅝	3¾
" "B"	3⅞	4
" "VB"	4	4¼
" Extra	4¼	4⅜
" Ex. Sup	4⅜	4½
" XXX Sup	4½	4⅝
" Corn Syrup	4½	4⅞

MOLASSES.

	Per gal.
Trinidad, in puncheons	37, 38c
" bbls	38, 40
New Orleans, in bbls	70, 75
Porto Rico, hdds.	33 34
" barrels	36, 37
" ½ barrels	38, 39

TEAS.

GREENS.

Gunpowder—	Per lb
Cases, extra firsts	42, 50c
Half chests, ordinary firsts	22, 38
Cases, sifted, extra firsts	42, 50
Cases, small leaf, firsts	35, 40
Young Hyson—Moyunes	
Half chests, ordinary firsts	22, 38
" " seconds	19, 20
" " thirds	16, 17
" " common	14, 15

PING SUEYS.

Half chests, firsts	28, 32
" " seconds	16, 19
Half Boxes, firsts	28, 32
" " seconds	16, 19

JAPAN.

Half Chests—	
Choicest	38, 40
Choice	32, 36
Finest	28, 30
Fine	25, 27
Good medium	22, 24
Medium	19, 20
Good common	16, 18
Common	14, 16
Nagasaki, ½ chests Pekoe	16, 22
" " Oolong	14, 15
" " Gunpowder	16, 19
" " Siftings	5, 12½

CONGOUS.

Half chests, Kaisow, Moning	12, 55
Caddies and half chests	18, 50
Cadies, Pakling and new makes	18, 50

OOLONG.

Half chests Formosa	34, 50
Caddies	36 55

ASSAMS.

Chests and half-chests Pekoe	22, 48

SCENTED ORANGE PEKOE.

Boxes, Foochow and Canton	28, 60

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	62c
Ingots, rough and ready, 7's	59
Laurel, 3's	52
Brier, 7's	50
Index, 7's	45
Honeysuckle, 7's	53
Napoleon, 8's	49



KINGSFORD'S OSWEGO ∴ STARCH.

"Pure" and "Silver Gloss"
FOR THE LAUNDRY.

Corn ∴ Starch,
FOR THE TABLE,

EQUAL TO ANY RICE OR IMPORTED STARCHES MADE.

For Sale by all Leading Jobbers in Canada.

T. KINGSFORD & SON, Oswego, N.Y.

Royal Arms, 12's	50
Victoria, 12's	48
Brunette and Lovely, 12's	45½
Prince of Wales, in caddies	46½
" " in 75 lb boxes	46
Bright Smoking Plug Myrtle, T & B, 3's	55
Lily, 7's	48
Diamond Solace, 12's	45
Myrtle Cut Smoking, 1 lb tins	65
½ lb pg, 6 lb boxes	65
2 oz pg, 5 lb boxes	65

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdowne	$60 00
" " Panctelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" Queens	29 00

Cigarettes, all Tobacco—

Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	7 00
Sultana	6 75
Derby	4 00
B. C No. 1	4 00
Sweet Sixteen	3 50

CUT TOBACCOS.	per lb.
Puritan Cut Plug, ½ lb pkg., 5 lb boxes	65
Old Chum Cut Plug, ½ lb pkg 5 lb box	65
Old Virginia Cut Plug, 1-10 lb pkg., 10 lb boxes	55
Gold Block Cut Plug, ½ lb pkg, 5 lb boxes	65
CIGARETTE TOBACCO.	
B. C. N. 1, 1-10, 20 lb boxes	75
Puritan, 1-10, 5 lb boxes	65
Athlete, per lb	1 00

SOAP.

Ivory Bar, 1 lb bars waxed wrapper, per lb	5½
Do. 2, 6-16 and 3 lb bars "	5
Primrose, 5 lb bars, wax W "	4
" 1 " " "	4½
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 13oz, 1, 2 and 3 lb bars per lb	3½
Queen's Laundry, per bar	5½

TOILET SOAP.

TAYLOR, SCOTT & co.

	per doz.
Baby's Own, ½ doz boxes	$1 25
Our Boys, ½ " "	1 25
Sea Foam, ½ " "	75
London Bouquet, ½ " "	60
Oatmeal, 1 " "	85
" ½ " "	60
Paris Assorted, ½ " "	0 75
Albert Oatmeal bar, 2 doz. boxes	0 75
" White Castile bar, 2 doz. boxes	0 75
	per gro.
Fatherland, ½ doz boxes	5 00

WASHING CRYSTAL.

Gillett's Washing Crystal, 1 gro in box, per box	$1 75
Cottam's per lb	0 03½

WASHING COMPOUNDS.

Cottam's small p'k'ts, per gro	$1 50
" large " "	4 50

WOODENWARE.

	per doz.
Pails, 2 hoop, clear No. 1	$1 70
" 3 " " "	1 90
Pails, 2 hoops, clear No. 2	$1 60
" 3 " " "	1 80
" 3 " painted "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
	per case.
Matches, Parlor	$1 70 $1 75
" Telephone	3 50 3 60
" Telegraph	3 80 3 90
	per doz.
Mops and Handles, comb.	1 25
Butter tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60
Clothes Pins full count, per box	0 75

YEAST.

Royal Yeast Cakes, 3 doz 10c. packages in case, per case	$1 95
Royal Yeast Cakes, 3 doz 5c. packages in case, per case	1 00
Breadmakers', 3 doz 5c. packages in case	1 00

OUR NATIONAL FOODS.

	pkg.	doz
Desiccated Wheat	4 lb.	$2 30
" Rolled Oats	4 "	2 25
Snow Flake Barley	4 "	2 40
Rolled Wheat Flakes	4 "	2 25
Buckwheat Flour, S. R.	4 "	2 00
Prepared Pea Flour	2½ "	1 80
Baravena Milk Food	1 "	3 00
Patent Prepared Barley	1 "	1 80
Patent Prepared Groats	1 "	1 50
Beef and Barley Extracts	6 oz	2 25
Gluten Flour	4 oz	2 80

CATELLI'S SPECIALTIES.

Vermicelli, per lb	$0 11	....
" 5 lbs	0 08	0 10
" 10 lbs	0 08	0 10
Macaroni, 5 lbs	0 08	0 10
" 10 lbs	0 08	0 10

HARDWARE.

ZINC: Sheet net.		0 06½
IRON WIRE:		
Galv., annealed and oiled and bright 20 p.c. advance on list		
Barbed wire net.		0 00
Coil chain, 5-16 in. net		0 05½
" " ⅜ in. "		0 05
" " ½ in. "		0 04½
Iron pipe, 50 per cent.		
Iron pipe, galvanized, 25 per cent.		
CUT NAILS, from Toronto:		
10 dy. to 60 dy	2 80	0 00
8 dy. and 9 dy	3 05	0 00
6 dy. and 7 dy	3 30	0 00
4 dy. and 5 dy	3 55	0 00
3 dy. C.P.	3 90	0 00
3 dy A.P	4 40	0 00
HORSE NAILS:		
"C" 50 and 10 per cent. from list.		
HORSE SHOES:		
From Toronto, per keg	3 75	4 00
WINDOW GLASS:		
25 in and under	1 55	1 60
26 to 40	1 60	0 00
41 to 50	3 60	0 00
51 to 60	3 90	0 00
61 to 70	4 20	0 00
GUNPOWDER:		
Sporting FF. "	4 75	0 00
" FFF "	5 00	0 00
Canada rifle "	7 25	0 00
Sporting FF., (in ½ lb. tins) per doz	2 40	0 00
ROPE: Manilla	0 14	0 16
Sisal	0 13	0 00
AXES:		
Peerless & Keen Cutter	7 50	0 00
Leader	7 25	0 00
Lance	7 75	0 00
Queen City	9 25	0 00
Honor Bright, all steel	11 00	0 00
SHOT: Canadian	0 05½	0 00
HINGES: Heavy T and strap	05½	00
" Screw, hook & strap.	03¾	04½
TIN PLATES:		
1c. 4x20 coke, per box	4 50	4 75
INGOT TIN: 25 to 26 per bdl.		
PIG LEAD: 4 to 4½ per bdl.		

PETROLEUM.

	Imp. gal.	
F. O. B. Toronto		
Canadian	$0 00	$0 16
Carbon Safety	0 18	0 00
Canadian Water White	0 20	0 00
Amer'n Prime White	0 23	0 24
" Water White	0 25	0 00
Photogene	0 27	0 00

DRUGS AND CHEMICALS.

Alum lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 02½	0 03
Borax	0 12	0 13
Camphor	0 75	0 80
Carbolic Acid	0 55	0 60
Castor Oil	0 10	0 12
Cream Tartar	0 32	0 33
Epsom Salts	0 01½	0 02½
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 22	0 25
Hellebore	0 15	0 17
Iodine	5 00	5 50
Insect Powder	0 50	0 60
Salpetre	0 08½	0 09
Soda Bicard, per keg	0 00	2 25
Sal Soda	0 95	1 00
Madder		

VINEGAR.

A. HAAZ & CO.

XX, W.W	0 20
XXX, W.W	0 25
Honey Dew	0 28
Pickling	0 28
Malting	0 45

THE BADGEROW FALCONER VINEGAR CO

French Bordeau per gal.	0 34
Tarragona "	0 32
Triple "	0 30
Fruit Vinegar "	0 27
Pickling "	0 28
XXX "	0 25
Extra XX "	0 22
XX "	0 20
X "	0 16
Cider Vinegar	0 16 to 0 25
Honey Vinegar	0 25
Eng. Malt Vinegar	0 50 to 0 60
Bottled Malt Vinegar, qts., per doz	2 00
Toilet Vinegar	
Methylated Spirits	2 00 to 2 25

LIQUORS.

CANADIAN SPIRITS:

(Net Cash Prices.)	Imp. gal. In B'd.	D.P'd
Alcohol 65 O.P.	$0 99	$3 27
Pure Spirits 65 "	1 00	3 28
Pure Spirits 50 "	0 90	2 98
" " 25 U.P.	0 49	1 52
Family Proof Whiskey	0 53	1 64
Old Bourbon "	0 53	1 64
" Rye "	0 50	1 54
" Toddy "	0 50	1 54
" Malt "	0 50	1 54
" Domestic Whiskey 32 U. P.	0 45	1 04
Old Rye, 4 years old	0 75	1 90
" " 5 "	0 85	1 66
" " 6 "	0 95	2 00
" " 7 "	1 05	2 16
Rye Whiskey, 1883, qts.	4 25	7 06
" " " pts.	6 00	8 75
" " 1884, qts.	4 00	6 75
" " " pts.	5 75	8 50

20 to 100 cases, net cash.
100 to 200 cases, 2½ per ce off.
200 cases and over 5 per ce off.

JOS. PICKERING & SONS' SPECIALTIES.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Metal Polishing Pomade, according to size, per dozen	0 20	1 02
Needham's Polishing Paste according to size, pr dozen	0 18	2 81
Furniture Polish, according to size, per dozen	0 20	2 85
Razor Paste, ½ doz. in box		1 02
" in single boxes		1 18
Plate Powder, per box		1 02
Knife Powder, in cannister, per dozen		1 03
Harness Blacking, in boxes, per dozen	1 27	2 20

TO THE WHOLESALE GROCERS & DRUGGISTS OF THE DOMINION OF CANADA.

We take pleasure in announcing that our New Mills are now completed, and we are prepared to fill orders for goods. The capacity of our New Mills is from 250 to 300 barrels per day.

Our specialties, such as DESSICATED WHEAT, DESICCATED ROLLED OATS, ROLLED WHEAT FLAKES, BREAKFAST HOMINY, &c., are improved and put up in handsomely lithographed cartoons. Our GLUTEN FLOUR for Diabetes, BARAVENA MILK FOOD for infants, PREPARED BARLEY, GROATS, PEA FLOUR, &c., are the very choicest, and guaranteed fresh, clean and attractive, healthy, palatable, and nutritious.

We are also manufacturing GRANULATED, STANDARD, & ROLLED OATMEALS, WHEATLETS, SPLIT PEAS, &c., BAKERS' SPECIALTIES, such as GRAHAM FLOUR, RYE FLOUR, WHITE CORN FLOUR, WHOLE WHEAT FLOUR, &c., which are very choice.

THE IRELAND NATIONAL FOOD CO. (LIMITED.)

OFFICE AND MILLS—109 Cottingham St.—134 to 148 Marlborough Ave. Telephone No. 3629.
Toronto, Dec. 2, 1889.

MITCHELL, MILLER & CO.

WAREHOUSEMEN,

45 and 81 Front Street East, Toronto.

STORAGE.

Advances made on Staple Merchandise in Store.

SMITH & KEIGHLEY

WHOLESALE GROCERS

AND IMPORTERS OF

East and West India Produce, Mediterranean Fruits, Fancy Groceries, China, Japan and Indian Teas, Porto Rico Molasses and Coffees. New Currants, Raisins, Figs, Dates, Prunes in Bottles, Cases, and Casks.

9 Front St. E., Toronto

THE LONDON BRUSH FACTORY,

61 and 65 Dundas Street,

MANUFACTURERS OF

EVERY KIND OF BRUSHES HANDLED BY GROCERS' TRADE.



FULL STOCK OF CARPET SWEEPERS.

Awarded Gold and Silver Medals, 1887 and 1888, Bronze A.D. 1889.

THOS. BRYAN, London, Ont.

C. RICHARDSON & CO.

MANUFACTURERS OF

The Celebrated Bull's Head Brand Pickles,

SAUCES, JAMS, JELLIES,

CANNED FRUITS AND VEGETABLES.

SPECIAL PRICES IN

CANNED TOMATOES.

EVAPORATED APPLES and MAPLE SYRUP

125 River St., Toronto.

SUBSCRIBED CAPITAL, $100,100. DEPOSITED WITH GOVERNMENT OF CANADA, $54,724.

THE BOILER INSPECTION and Insurance Company of Canada.

SIR ALEX. CAMPBELL, K.C.M.G. PRES. (Lieut Govr. of Ontario)

JOHN L. BLAIKIE ESQ., VICE PRES.



CONSULTING ENGINEERS.

G.C. ROBB. Chief Engineer. A. FRASER. Secy. Treas

HEAD OFFICE. 2 TORONTO ST.

TORONTO.

The prevention of Accident and attainment of Economy in use of Steam, our chief aims.

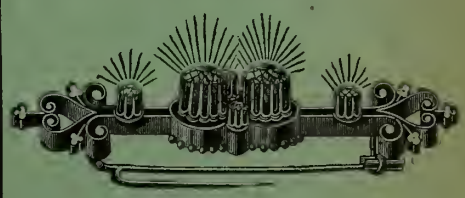
DESKS

OFFICE, LIBRARY, CHURCH AND SCHOOL

FURNITURE.

JOHN M. BLACKBURN & CO.,

41 Colborne St. Toronto



NO. 60.

Price, $350.00.

DIAMONDS

The finest Diamonds set in Rings for Ladies or Gentlemen. Engagement Rings in every style. Cuff Buttons, Collar Buttons, Studs, Ear Rings, Bracelets, Necklets, Sleeve Links, etc., in the Newest and Prettiest Styles, at the very Lowest prices. Correspondence solicited.

J. FRED. WOLTZ, Diamond Broker,

41 Colborne St., Toronto. Canada.

SPANISH BLACKING

THE KING OF BLACKINGS.

SCRIVEN, ENG.

LAURENCE GIBB,

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

Bird Seed & Washing Compound our Specialties

BART COTTAM

Wholesale Dealer and Manufacturer of GROCERS' Specialties, etc. LONDON, ONT.

N.B.—All our Goods are guaranteed, sell well and give the greatest satisfaction.

Correspondence Solicited.

TORONTO SALT WORKS

128 ADELAIDE STREET EAST.

DEALERS IN AND MANUFACTURERS OF

Table, Dairy & Meat Curing Salts.

Silver Medal Industrial Exhibition, 1888.

We handle Canadian Salts only, which from recent Government tests for Dairy and Meat purposes have proved equal, and in most cases superior to the best Imported Salts of any brand.

Orders promptly filled.

Jas. DICKSON & CO.,

26 WEST MARKET STREET.

Provision & Commission Merchants.

Eggs, Butter Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

W. BOULTER & SONS,

PICTON, - - ONT.,

PACKERS OF THE CELEBRATED



LION BRAND

Canned Fruits and Vegetables

Every can has a Lion on the label. This label is a guarantee to the consumer that the quality is first-class. Ask your Grocer for the Lion Brand. Do not take any other.

BAY OF QUINTE CANNING FACTORIES,

Head Office: Picton. **Branch: Demorestville.**

JAMES PARK & SON,

PROVISION MERCHANTS

PORK PACKERS,

AND MANUFACTURERS OF PRESERVED MEATS ETC

SPECIALTY.—Imported English Sheep Casings for the Sausage Trade.

41 to 47 St. Lawrence Market, and 95 Front St. E.

TORONTO - ONT.



ROYAL YEAST

Is Canada's Favorite Yeast Cakes. 10 years in the market without a complaint of any kind. The only Yeast which has stood the test of time and never made sour, unwholesome bread. All Grocers sell it.

E. W. GILLETT, M'F'R. TORONTO, ONT. & CHICAGO, ILL.

CREAMERY MEN AND MERCHANTS

Holding butter of good quality are requested to correspond with

T. W. CLARK,

Commission Merchant and Wholesale Dealer in Butter and Eggs.

Consignments solicited and business transacted for Ontario and other Eastern Canada Merchants

VANCOUVER, B.C.

References: Bank of British Columbia, Bank of British North America.

E. P. Breckenridge, Toledo, Ohio, Pres. Edwin Norton, Chicago, Vice-Pres.

W. C. Breckenridge, Resident Manager.

The Norton Manufacturing Co.,

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit Cans, Lard Pails, Paint Pails and Cans, Baking Powder Cans.

Capacity, fifty thousand fruit cans per day.

Sole Agents in Canada for Norton Bros., "Solder Hemmed" Caps, and Grocers' sample goods, and Haskell's sample cases.

Cor. YORK AND QUEEN Sts., HAMILTON, - ONT.

FOREIGN FRUITS

R. S. GALLAGHER,

FRUIT AND COMMISSION MERCHANT,

TORONTO.

111 & 113 King St. E., 77 Colborne St.

Telephone 1617.

- PARISIAN - BLUE!

Is Stronger and More Economical

THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

Established 1874.

W. H. SMITH

Wholesale Produce

Commission Merchant

186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Produce Consignments solicited. First-class reference.

R. G. MURDOCH & Co.

Commission —AND— Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

29 Church St., Toronto.

TELEPHONE 806.

J. CLEGHORN & SON

WHOLESALE

Fruit, Fish & Oyster Dealers

94 Yonge Street, Toronto.

CALIFORNIA ORANGES.

We have our first Car of Riverside Oranges for the season just in.

Riverside Seedlings, 150 to 200 size.
Mediterranean Sweets, 150 to 200 size.
Washington Navels, 126 to 176 size.

The season being 6 weeks earlier than last year fruit is fully ripe and of extra sweetness and flavour. Send for sample box of each and from this on you will use no other oranges.

Car Fancy 300 "Cuccio" Lemons, the finest pack in the world in stock.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS I.

FINE GOODS OUR SPECIALTY.

MUNGO CIGARS, EXCEPTIONALLY FINE.

THE CANADIAN GROCER
& GENERAL STOREKEEPER.

VOL. IV. TORONTO AND MONTREAL, APRIL 25, 1890 No. 17

Fac-Simile of Package.



Registered.

BENSON'S CANADA PREPARED CORN

Superior to any Imported

CORN STARCH.

RELIABLE AND UNIFORM IN QUALITY.

☞ FOR SALE BY EVERY GROCER. ☜

H. A. NELSON & SONS

MANUFACTURERS

AND

Wholesale Dealers

—IN—

BROOMS

AND

WHISKS,

Brushes, Woodenware,
Baskets, Cordage,
Grocers' Sundries.

MONTREAL, - TORONTO.

MOTT'S DIAMOND CHOCOLATE
JOHN P. MOTT & Co
HALIFAX, N.S.
ESTABLISHED 1844
IS THE BEST.

FOR SALE EVERYWHERE.

ASK FOR

MOTT'S

T. KINNEAR & CO.

Wholesale Grocers, Importers of

TEAS,

SUGARS,

ETC.

47 Front St. East,
TORONTO, ONT.

Taylor, Scott & Co.

TORONTO.

THE BEST



IS THE CHEAPEST.

Retail Price, 25c.

—:o:—

For sale by all first-class grocers

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

SK FOR
E:—
n Bull'
RANDS.
ANUFACTURED BY
NT, GIBSON & CO.



AGENCY FOR—
Mott's Chocolates and Cocoas,
Ganong's Lily Chocolates,
Terry's English Bottled Confectionery,
Negre's French Crystallized Fruits.

The Cowan Cocoa & Chocolate Co. Limited
OF TORONTO,
Manufacturers of
Cocoas and Chocolates.
Hygienic, Iceland Moss, Cocoa Essence, Soluble, Queen's Dessert, Mexican, Sweet Caracas Vanilla, Royal Navy Chocolate, Creams, Coffees and
Confectioners' Chocolates, Icing, and Powdered Sugars.



TO SUBSCRIBERS!

Those wishing to keep their copies of THE GROCER in good condition, and have them on hand for reference, should use a Binder. We can send by mail A STRONG PLAIN BINDER for 75c., postage prepaid.

These Binders have been made expressly for THE GROCER, and are of the best manufacture. The papers can be placed in the Binder week by week, thus keeping the file complete. Address—

THE CANADIAN GROCER,
6 Wellington St. W., Toronto.

Needham's "The Favorite." Polishing Paste.

USED BY HER MAJESTY'S SERVANTS
Gold Medals and Diplomas of Merit at all Exhibitions.
Dazzling Mirror Finish

Sold Everywhere in 5c, 10c, 15c, 20c & 25c Tins

The reputation of nearly a century as the most reliable preparation for Cleaning and Brilliantly Polishing BRASS, COPPER, TIN, BRITANNIA METAL, PLATINOID, etc.

Inventors and Sole Manufacturers, JOSEPH PICKERING & SONS, Sheffield.

Pickering's Furniture Polish, Plate Powder, Knife Powder, Brunswick Black, Razor Paste, Metal Polishing Pomade (Red), Ye Olde Oak Furnishing Paste.

T. E. CLATWORTHY, Sole Agt. in Canada, 34 Church St. Toronto.

EMBRO OATMEAL MILLS.

:o:
D. R. ROSS, - - EMBRO, ONT.
:o:

A CHOICE QUALITY OF
Roller, Standard and Granulated
Oatmeal
IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders.

IMPERIAL CREAM TARTAR BAKING POWDER

TRADE MARK

PUREST, STRONGEST, BEST,
CONTAINS NO
Alum, Ammonia, Lime, Phosphates,
OR ANY INJURIOUS SUBSTANCE.
E. W. GILLETT, TORONTO, ONT. CHICAGO, ILL.
MANUFACTURER OF
THE CELEBRATED ROYAL YEAST CAKES.



IMPOSSIBLE!
So say Doctors, to say too much in favour of St. Leon Water. It puts down Bright's Disease and Diabetes, as water quenches fire. Cures Indigestion, Dyspepsia, Rheumatism, etc., completely if drank freely and rubbed in the skin.

ST. LEON
Mineral Water Company,
101½ KING STREET W., - - TORONTO.

Business! Business!
QUEEN CITY BUSINESS COLLEGE,
Cor. KING and CHURCH Sts., Toronto.
Is the best and cheapest place to educate your sons and daughters. Thorough practical Business, Shorthand or English Education imparted in shortest possible time by our method of "Individual Instruction." Catalogue mailed free on application.

A. HAAZ. C. DE CARTERET.
A. HAAZ & CO.,
Bonded Manufacturers of
Honey Dew, White Wine, Malt and Cider
VINEGARS.
74 Bagot Street, - Kingston, Ont

DAY AND MARTIN'S English BLACKING
LIQUID AND PASTE
IN ALL GRADES.
The Bes in the World.
CHAS. GYDE, Agent, MONTREAL.

ORDER A CASE OF
OCEAN WAVE BAKING POWDER
From your Wholesale Grocer.
Sells itself after One Trial. Prices Current

THE CANADIAN GROCER & GENERAL STOREKEEPER.

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

THE GROCER PUBLISHING CO. (LTD.)
J. B. McLEAN, SEC.-TREAS.

115 ST. FRANCOIS XAVIER STREET, MONTREAL.

6 WELLINGTON STREET WEST, TORONTO.

Vol. IV. TORONTO AND MONTREAL, APRIL 25, 1890. No. 17

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

OUR MONTREAL OFFICE.

Our Montreal Office is located at 115 St. Francois Xavier St. Our representative, Mr. Hugh C. McLean, will be pleased to have subscribers and advertisers call upon him there. He will also pay special attention to gathering business items and attending generally to the interests of this paper.

RETAIL ASSOCIATIONS.

In every department of business there are two classes of difficulties to be coped with: namely, those that spring solely from the dealer's trade intercourse with his customers and creditors, and those that are engendered by the opposition of rivals. Of the former class, a few prominent ones are: bad debts, delayed payments, the produce trade, the proneness of customers to take offence, jealousy, exacting attentions, fault finding with measure, quality or price, outrages on patience, hard work. These troubles are sufficient to task the tact and energy of any man, and he who realizes how much they demand of him cannot complain that the cup of his trials is not full enough. But when to these are added the vexations that arise from the strife between dealer and dealer, the cup becomes a bowl. These latter are numerous, discouraging, and for the most part contaminating in their tendency. A few with which every business man is familiar are: price cutting, overbidding for produce, compromises, bankruptcies, laying in bankrupt stocks, the deterioration of goods, dishonest shifts to recover on slaughtered prices, antipathy between traders. These are demoralizing, and the friction they directly induce is in itself great and aggravates ten fold the weight of those worries which are the outcome of dealings with the public.

All dealers must have the former set of cares. The causes of them are graven in the very constitution of human nature. But the fact that such trials are inevitable should plead for the amelioration of those conditions that are the effect of reckless competition. Men who are locally engaged in the same trade should take steps to eliminate as far as possible every influence frustrating to trade. They must co-operate for this purpose, and in co-operating they disburden their lot of the most mischievous ones their mutual antagonism produced. The trade has ballast enough in the load of difficulties it has to carry in its relation to the buying public. To lighten itself farther of these, it needs to concentrate. Therefore, not only does local combination among men of the same trade tend to sink the hindrances to progress that are begotten of rivalry, but it greatly strengthens traders against the trading public. It strengthens them in the following ways:—that they are reciprocally pledged not to undo each other for the benefit of customers; that they fund the trade experience of the community, so that each member can inform himself of what he does not locally know; they place each other on guard against bad customers.

Grocers everywhere should form into local associations. They lose money, they waste energy, they injure trade the longer they abstain from union. In these days all industrial and trading communities are knitting together for the protection of their interests. Labor, manufacture, trade, capital, in all their departments are combining. The farmers form their granges, the mechanics their unions, the manufacturers their combinations, the great corporate bodies their trusts. Society is becoming an aggregate of associations rather than of individuals. This is a time when common interests need to organize to hold their own. The grocers in this town or that should not remain scattered. They are at the mercy of the public which finds its interest in stirring them one against the other. The public knows that by a little gossip from one grocer to the other it can inflame the competitors to the most foolish attacks on each others' trade. A good association will prevent this.

Why should business interests not be organized as well as purely civil ones? If the smallest municipality had not its own system, its officers, its revenues, its punishments, its protection, it is hard to imagine in what state of chaos a town or even a township would be. The best provincial constitution, ably administered, would not prevent local outrage and disorder. Similarly in a disorganized state of local trade there is too much license. Men do things that the most loose ties of association would prevent. In every town where there is no grocers' association one should be started. Let no man fear to take on himself the initiative. Let none dread the openne s that is entailed. What is private to a man's business is as much so in his connection with an association as in his isolation. It involves no communications that are relative to one's standing or one's internal economy.

A TEN PER CENT. COLLECTION LAW.

A bill has been introduced in the legislature of New York to provide for the collection of debt. The bill gives merchants the right to demand of employers 10 per cent. of the wages of employes, to apply on previous obligations. Labor organizations protest against the measure, because it makes no allowance for sickness, disability or ill luck. The opposition comes from a source that could not be expected to yield encouragement. The grounds of the opposition are not all stated by the labor organizations. The most stubborn antipathy to such a bill proceeds from those who do not wish to be forced to pay their debts. Yet there are not in the social system any associations of men who are more exacting in their demands upon the law for their protection than are labor organizations. Their members are always preferred creditors, they are to be paternally legislated for against avoidable chanres of accident; the conditions of their labor are to be fixed by law. In short labor organizations avail themselves to the full of all legislative means to deliver them from the tyranny or fraud of their employers. We have no fault to find with representatives of labor looking after their interests, and as far

as it is judicious for those interests to be explicitly guarded by law we approve of their being so guarded. But of all citizens, we think those industrially engaged should be the last to resist in their organizations the application of business men for legal warrant to collect debt owed by members of such organizations. The object of such industrial organizations are supposed to be moral as well as material. They exist, it is believed, for the advancement of those associated together in them. They are not supposed to be "right or wrong" the defenders of all their members' acts. Those acts should be legitimate subject of inquiry in all such fraternal communities, and as the acts are good or bad should individual members be supported or censured. There is nothing by which a man should forfeit his standing in an association if persistent refusal to pay his debts is not a reason. The labor communities after getting the states guarantee that they will be paid their earnings, should not obstruct the commercial movement which seeks to get the same protection against the dishonest ones of their members. It is a condemning comment upon their honesty that they do take such a stand. It puts them in the position of appearing to be composed of more dishonest than of honest men.

Such opposition might be expected to withstand a similar movement in this country. The plan unfolded in several former numbers of this paper by the letters of "A Country Merchant," is practically that sought to be passed by the trade in New York. The fact that such an idea has been launched from the speculative into the practical stage in the United States makes its feasibility here more admissable. The scheme outlined in Country Merchant's letters has many claims upon the attention of all general dealers in the country. They should take hope from the progressive advance of the same scheme across the line, and should give it their support. The matter ought not to be dropped. It should be taken hold of from all quarters.

THE BUTTER TRADE.

It appears to be as necessary as it ever was to appeal to the trade to do its utmost to improve the character of Canadian butter. Already the market is loaded with the low-grade stuff of which Canadian producers have been so lavish in the past. It was hoped that the new butter of the spring make would redeem in some measure our name as a dairy people, and would be the earnest of a year's production far ahead of anything we had ever done before. The extremely low rates to which prices are graded are a disappointing response to such a hope. Very low prices have come early, they are at present maintained by an abundance of inferior butter, and there is a discouraging prospect that these prices and the class of butter corresponding to them will be monotonously common features of the year's market.

The trade does not make the butter produced in this country, but to an enormous degree it can regulate the character of it. There would be no bad butter get to our commission houses here if none were admitted through the portals of trade, that is, if the country stores would not afford market for it. If the initial step into trade were prevented, the tons of this stuff that pollute our cellars every year, would either be consumed by the makers or would never be produced. Once in trade the vilest butter goes through the whole circulation, bringing loss to every concern which touches it. So much is this stuff on the increase that it seems there will have to be uses for it discovered, and if the character of the production can not be elevated, our hopes must turn towards the ingenuity of man, which may devise some purpose to absorb the worst of it. It seems to be in poor demand as wagon grease, or as any other sort of mechanical lubricant. Carloads of it finally get out of trade at almost no price, and the whole trade current of such butter has been marked at every stopping point by loss.

Who is to blame? The retailer is, for opening the channels of trade to such butter. The defence of the retailer is, that he would alienate custom if he refused to buy bad butter in every case, that his rival would buy it and thus attach the whole trade of the maker, that butter has to be taken when money is scarce, in short that the butter trade must be a losing one, and that there is no help for it. Truly the situation of the butter question is discouraging enough to make those despair who would aspire to solve it. There is only one solution and that involves heroic treatment. It involves the giving up by every trader of whatever advantage the retention of the bad butter trade seemed to bring with it. There is too much mutual mistrust among traders to expect that such a surrender is practicable unless organization is first established. If the trade unanimously took such an attitude, the result would be that farmers' wives would study to make better butter and would succeed, or they would give up the attempt and make way for the creameries. The latter would be the more desirable result, as it would release the general merchant from all the embarrassments of the butter trade, which is harassing under the most favorable condition.

EDUCATE YOUR CUSTOMERS.

We were talking with a retailer the other day on the subject of cutting prices, and his ideas seem to possess considerable merit. He said, "When I find a certain line of goods cut below a living profit, I do my best to win my customers from using that line. Of course it does not work in every case, but a great deal can be done in that direction. Only the other day a customer came in for a certain electric soap. Its price to bear a living profit is 7 cents, but cutters gave 4 for 25 cents and I was expected to do the same. I offered my customer another brand at 5 for 25 cents which gave me a decent margin. I succeeded in inducing a trial. What was the result? My customer claims the soap I sold her last to be fully equal to the other, in fact she can see no difference, she is well pleased, so am I." The GROCER advises its readers to try the same plan.

LONG TERMS AND CUTTING.

To the Editor Canadian Grocer.

I want as a grocer to endorse what our friend of Minden said about compromises. In this town we have business men so-called, some cutting one line of goods and some another, till at last they fail or make some one else go under, they don't seem to care which. I think the manufacturers and wholesalers are to blame for this. The fruit jar trade is ruined here because the goods are sold, to be delivered 1st of June, payable in four months from that, and if the buyer is short, a renewal of part of note. Then some one gets tired looking at jars and starts to run them, and we all follow suit or get left. Vinegars are pushed out in the same way. Why don't they hold their goods and sell them to us as we want and not as they think we want. Let them make goods one month and wholesale men won't have to be hunting for the sheriff so often to their own sorrow and to that of the retail man who is trying to act square.

A. Wilson,
St. Catharines.

Our correspondent draws attention to two practices which are related to each other as cause and effect, namely, long credit and price cutting. It is generally enough recognized that long credit has another tendency that is inimical to honest trade, the tendency to make the debtor a procrastinator or an evader of his liabilities, as it is the case that the more distant is the time of maturity usually the more loath or unable to pay is the debtor. The effect of it, however, as a generator of price cutting has not been strongly enough felt to make a contemplation of that effect a motive in the regulation of time. When the interval between the buying and the paying date is long, the stock is not bought with the same eye to limitations of the supply as if the day of payment were closer. Short terms beget buying in smaller instalments, so that what is bought rarely becomes an eyesore because of its being a long time in storage. Cutting, therefore, is not so likely to be started. In the case of fruit jars it is not obvious why the terms should be specially liberal. The use of them is confined mostly to one season, and the trade in them is correspondingly short and usually brisk while it lasts. The circulation of money usually revives shortly after the preserving season is over, so that pay should be looked for early. When time is up collection should be inevitable, or postponed only for some serious reason. Wholesalers are not only the suppliers to the retail trade; they are in some sense protectors of it. They can organize that trade very largely by the measures they take for their own interests. Cutting, for instance, would be checked to an astonishing degree, if the terms were always strict and close.

It appears that though the duty on molasses has been reduced, the actual tax upon importations has been increased owing to the placing upon the hogsheads of a duty that was not there before.

CREDIT BUREAUS.

Almost every line of trade, sooner or later, experiences a want which is expressed by some such phrase asa "credit bureau." Each merchant has his own credit department, more or less distinct from other parts of his business, as determined by the size of his trade and the general organization maintained, and when he reflects that every other man in the same line of business is doing the same thing, using practically the same names and employing the same general methods he is very likely driven to the conclusion that a single credit department conducted by a disinterested person for the benefit of his trade as a class would not only be a great convenience, but also an important economy in the business. Further he is led to reflect that what he knows about any one customer, is very likely to be erroneous in some important particular owing to the way in which information is ordinarily secured, and that accordingly if the record as far as that man is concerned could be based upon the reports of a number of houses doing business with him it would be far more reliable. He becomes quite enthusiastic. He continues to build the air castles. "Here are six of us in the same business," he says, "all covering about the same territory. Now, if I should report to the central credit bureau all I know about each of my customers and each of the other five should do the same about theirs, and these reports should be carefully collated and arranged, the loss from bad debts both to myself and my competitors would be very much reduced. My expenses would be lessened, for it does cost money directly and indirectly to watch so many customers, to know at all times just what their standing is, and one well equipped credit bureau could do it for all of us, at far less expense than the aggregate cost of each doing it for himself."

So far so good. The merchant at once talks to his competitors in the same line of trade and after a time the majority of them are persuaded it is a good move and accordingly the bureau is organized and starts off with a grand flourish. But we will stop right here with our fable and complete the picture by a statement of facts illustrating how such things almost invariably work out. A local association of certain manufacturers was formed several years since, comprising in its membership ten or a dozen firms. The territory covered by these manufacturers was very nearly identical, and the lines of goods manufactured by them more nearly corresponded in general features than is usual in such cases. The object of the association was, of course, to serve general interests. The question of prices was to be fixed from time to time, and incidentally the members agreed to sustain a co-operative credit bureau. Each was to contribute to this at the outset a list of his customers and to answer concerning all of them several questions with respect to standing, business habits and general record, and from time to time thereafter was to send in reports of customers who failed—who allowed drafts to be returned and who did anything whatever calculated to influence their credit rating. In turn, each manufacturer was to have the use of all the records of the bureau in establishing his own scale of credits. Very elaborate and in all respects adequate preparations were made for the receipt of this information and for carrying out the scheme in all its details, but somehow it failed to work. The original lists were sent in—in part at least—but right there the machinery came to a stop and it has never moved since. No one of the dozen manufacturers has ever reported a customer delinquent or slow, or bankrupt, or anything else, and yet the trade of the district referred to goes on just the same.

One of the manufacturers interested in this scheme showed us a few days since the books and records of the bureau. He gave the information on which the above is based and many other interesting facts, to only one of which will reference be made at this time. Turning to a name, he said :—"There is a customer who is rated 'fair pay' by one of the manufacturers in this little scheme. We know he is not fair pay—not by any means. We know he has no claim whatever to credit. We know further that he is 'into' the firm reporting him 'fair' for a large amount, which they have been carrying for a long time, and that they are seeking some way to get out. They would no doubt like some of the rest of us to help sustain the burden, and that was the reason of rating this man 'fair pay.' As it is, knowing all the facts, the rest of us sell him for cash only. The other concern can't unload on us in that way." This tells the whole story, and the other facts presented in the conversation only corroborated it.

Competitors are competitors. They are never partners, and in the struggle for existence or for profits, as the case may be, there is no hesitation among competitors to choose the best for No. 1, leaving the poorest for No. 2. The history of various trades shows wrecks of enterprises of this kind all along the road, and where better results have been secured than those described it has only been by taking the credit bureau further away from the intimate association usually attempted and making it nearer an independent business effort. Here, however, success is by no means assured, for with the improvement and development of the general commercial agencies the last few years they offer facilities which special agencies cannot furnish, and their cost to subscribers is relatively far less than the cost of any special effort that can be made. The idea in starting a new credit scheme for any branch of trade is, "We will have it all to ourselves. We will weed out the irresponsible and tricky retailers, who cheat us out of our goods. We will establish a black list, etc." It dont work that way. The man that is first caught does not feel disposed to stand the loss. His leading thought is to unload, and he succeeds in this so often as to come to consider the provision or at least opportunity for unloading a necessary and proper part of good business management. Agreements may be made to do differently, but human nature is stronger than any agreement that can be made, and human nature, after all, is the ruling power. —Iron Age.

A CORRECTION.

Victoria, B. C., April 11, 1890.

EDITOR OF THE CANADIAN GROCER,
Toronto.

DEAR SIR,—In your issue of April 4th, under the head of "Green Fruit Packages" you enumerate Florida, California, and Washington Territory oranges. In regard to Washington Territory you are away off. All they raise there is the same as in British Columbia. I do not imagine you are in the real estate business in Washington Territory, so take it as an error, and I believe you will agree with me, when I say that next to British Columbia, Washington Territory raises the biggest trees on earth, but would draw the line on oranges, so be good enough to tell that yarn to some other subscriber. At the same time I congratulate you upon your paper, which I find of great benefit to my business.

Yours truly,
J. C. DEVLIN.

We thank Mr. Devlin for his courteous correction. The error was obvious upon after consideration, but was not noted for alteration in the next issue and so was not recalled. The reference of oranges to Washington Territory was the result of a confusion of names. There are oranges from near Riverside in California which are called 'Washington navels,' while there are others from the same state called 'California navels,' grown near Los Angeles. The fact that the former came from the Pacific coast of this continent easily led to the association of them with the Pacific territory called Washington. We are as glad to make the correction, as we are to be reminded of it.

One thing in particular should be impressed upon clerks—the necessity of careful attention to small customers.



Home Made
Marmalade
JAMS, JELLIES
PACKED BY
Alexander Cairns, Paisley, Scotland.
BLAIKLOCK BROS, Agents,
17 Common St., MONTREAL.

These goods are guaranteed to be of the very finest quality, and are specially supplied to Her Majesty The Queen. To be obtained from all first-class grocers.

TORONTO AGENTS:—Steel, Hayter & Co

MAPLE SYRUP MEASURES.

A besetting annoyance that yearly re-appears in the maple syrup trade is the stubborn adherence of producers and many dealers to an obsolete standard of measurement. Years ago the accepted unit of measure was the wine gallon, but for a long time now that has been legally superseded by the Imperial gallon. Practically it has not been superseded, however. Producers stick to the wine gallon, and many dealers illegally seize upon the advantage there is in the discrepancy between the wine and the Imperial gallon, and quote prices based on the former. Their quotations are lower than those of the man who regards the law and sells by Imperial measure. Their prices, however, are likely to be higher, as the wine gallon holds barely three Imperial quarts, while the legalized gallon holds four Imperial quarts. The wine gallon weighs about 10 pounds; the Imperial gallon weighs 14 pounds. Every buyer of maple syrup can insist on the Imperial standard of measurement, and can prosecute the man who sells him what are called gallons and are not Imperial gallons. Prices are from 90c. to $1.25 per Imperial gallon. The higher quotation represents the finest Eastern Townships product, made directly from the sap. The lower and contiguous figures represent prices of syrups that are made from an intermediate sugar product. The prices by the wine gallon we do not recognize and do not quote.

RETAIL GROCERS' CONSTITUTION.

For the benefit of many towns from which we have received inquiries upon the subject, we publish the Constitution of the Toronto Retail Grocers' Association. It will expedite organization, where that is contemplated, to have a convenient basis at hand.

CONSTITUTION.

Article I.—Name. This Association shall be called "THE TORONTO RETAIL GROCERS' ASSOCIATION."

Article II.—Object. The object of the Association shall be the promotion of the interests of the trade and the members thereof.

Article III.—Membership. Sec. 1.—None but retail grocers will be admitted as members.

Sec. 2.—There shall be no honorary members.

Article IV.—Subscription. The annual subscription fee shall be $2, payable half-yearly, in advance.

Article V.—Admission. Any qualified person may become a member of this Association by motion at any regular meeting, notice of which has been given at the previous regular meeting.

Article VI.—Officers. The officers of this Association shall be President, Vice-President, Recording Secretary, Financial Secretary, Treasurer, Inner Guard, and also Four Directors who with the Officers will form the Executive Committee.

Article VII.—Duty of President. It will be the duty of the President to preside at all meetings of the Association except when wishing to speak on any question; to maintain order and decorum; to sign all cheques which must also be countersigned by the Treasurer, and to call special meetings on the written request of ten members of the Association.

Article VIII.—Duty of Recording Secretary. It will be the duty of the Recording Secretary to keep a correct record of the proceedings of each meeting, conduct the correspondence of the Association, notify all members of special meetings, and perform such other duties as may be required of him by the Association.

Article IX.—Duty of Financial Secretary. The Financial Secretary shall keep a correct account between the Association and its members, charge and collect all fees, and at the close of each meeting pay over to the Treasurer all moneys he may have received.

Article X.—Duty of Treasurer. The Treasurer will receive all money from the Financial Secretary and deposit the same within three days in some chartered bank in the name of the Association, and pay all orders drawn on him by the Association.

Article XI.—Duty of Inside Guard. The Inside Guard will take charge of the door and admit members of the Association only, except by permission of the Association.

Article XII.—Election of Officers. Sec. 1.—The election of Officers will be by nomination and ballot and will take place at the first regular meeting in each year.

Sec. 2.—Any office may be declared vacant by motion of the Association, the occupant of which has been absent three consecutive regular meetings, without giving a satisfactory reason.

Article XIII.—Quorams. Sec. 1.—Eleven members will form a quorum of the Association.

Sec. 2.—Five members will form a quorum of the Executive Committee.

Article XIV.—Hour of Meeting. Sec. 1.—The hour for opening each regular meeting will be 8 p.m.

Sec. 2.—The regular meetings will be held on the second Monday in each month.

Article XV.—Order of Business. The meeting shall be opened by the President taking the chair, when the Order of Business shall be as follows:—

1. Reading and adoption of the minutes of the last meeting.
2. Officers roll-call.
3. Motions of which notice has been given.
4. Admission of new members.
5. Reports of Officers or Committees.
6. Nomination and Election of Officers.
7. Unfinished business.
8. New business.
9. Remarks in the interest of the Association.
10. Adjournment.

Article XIV.—Any member rendering himself unworthy of being a member of this Society, or compromising in a grave manner the honor and good name of the Association, will be suspended or expelled as the majority of members at any regular meeting may decide; such member to be notified to appear and defend himself from the charge.

Article XVII.—Members wishing to withdraw from the Association must give notice of their intention at least one month in advance, and will be responsible for all liabilities contracted until the date of said notice.

Article XVIII.—This Association will exist so long as twenty members thereof adhere to its Constitution and By-Laws and remain on its Roll of Membership; and such members may legally dispose of the funds of the Society as they may see fit.

Article XIX.—Parliamentary Rules of Order and Procedure shall govern all our meetings.

Article XX.—Notice of one month must be given of any motion to annul or amend any Article of these By-Laws, and such motion shall require a two-thirds majority of those present and voting.

A COMMERCIAL POLONIUS.

A commercial traveller when he first went on the road got the following advice from the head of the firm :—"John, my son, you are "going to sell goods; let me give you a poin- "ter or two. Don't over-eat, to keep even "with the hotels; post your letters yourself, "don't leave them with the hotel clerk. You "will find a surprising number of the men "you want to see are away on a jury, or at "home sick, gone to the city to buy goods, "gone fishing, or to a funeral, or a pic-nic, "but peg away and don't get discouraged. "When you catch your men they will tell "you times are hard and the season back- "ward, that you have come too early, or too "late, that they have just bought, that your "styles are old and unpopular, that Jones "offered the same goods last week for less "money, etc., but don't get rattled, don't "write home as if you had made a discovery; "it is an old story. You go to sell goods; "peg away. Do the best you can, and you "wont fail, that's all. Good luck to you."

On reading the foregoing, tea-mixer Laertes, of a Front street firm, sat him down on an empty chest, by the side of his mill, and thus unburdened his poetic soul :—

Most sagely spoken great Polonious!
And clear does thy same fatherly advice
Bring back the same old chestnuts of my boss
When first my "Grip" I grasped in willing hand
And wandered forth, heart light, this great land through,
In quest of orders. But, alas, how oft
Are sapient words too glibly uttered, and
By those who never have nor ever could
Sell aught of goods but bottles and old rags!
'Tis easy thing to sit in cushioned chair
And, rocking to and fro, look wise and great
And say "John do thou *this* and *don't* do *that*."
But tis an equine of another shade
To "beard the lion in his den and face
The Douglas in his hall." Methinks I see
The Boss himself upon the Road, *I smile*
To see him enter John Smith's store, *I see*
Him place his "Grip" on counter high and gaze
With all important look around the shop,
I hear him ask in dulcet tones for Smith.
And then I see Old Smith himself get up
And stretch his six feet two of solid meat
Behind the old box stove, and bellow out
"Well, sir and what's your business here to-day?
"Oh! so! You're Brown himself, of Brown & Co.?
"I'm glad you've come, been thinkin' hard of late
"'Bout goin' to town and raisin' cain with you.
"No use to talk to Bob, your man, he's straight
"And square, an' but for him ye' wouldn't get
"A continental red from old John Smith.
"You're here now and we might as well square up
"An' let me tell you what I think o' you:
"—You charged me just about as much again
"For that last lot of tea I got, as I
"Can buy it for elsewhere—You think I'm green,
"And don't know tapioca from white beans.
"Your sugars' salted, coffee full of peas,
"Your oats are bran, your lard naught else but grease,
"You charge me for old boxes that are worth
"For kindling wood, per cord, say eighty cents,
"And when I dare presume to send them back
"You write me a few *printed* lines, to wit,
"These boxes surely were not shipped by us
"Tho' had they been no charge we would have made
"And so, dear sir, we cannot entertain
"The thought of paying you for them again,
"You want your pound of flesh, and more than that
"Unlike old Shylock, want my life blood too,
"You're sharp on discounts, interest is your forte,
"And charge me, should I be but ten cents short.
"You hear me Brown, take my advice, go home
"Think long, think well, considerate be, and know
"That Smith knows what is what, and's not so green
"As you smart city chaps decide we are.
"Well? No, say nothin' t'aint no use, I'm done,
"We're full up, all lines, stocked, we're low in none."

And then I see the Boss with lowly head
Depart from thence and seek the nearest bar,
Fill up on something *red*, and then fill out
A Great North Western blank to Brown & Co.,
"No trade, six drummers here, rain pouring down,
"Tell Bob to pack his kit—*I'm sick*—C. Brown."

P. S. What Smith said in reality was more forcible than elegant, and even the elastic poetic license will not permit Laertes to express himself, besides no feet or measure could be adapted to his unrythmic flow of adjectives.

P. P. S. The Boss hasn't travelled since!!!

He who is steadily a source of profit to his employers in the selling of merchandise must be accounted a first class salesman.

The faculty to make friends and conciliate enemies, being all things to all men, is inherent in the first-class salesman.

"The Pen is Mightier than the Sword."



Toronto Business College

Offers Special Advantages and Terms to Students during the summer.

Day and Evening Sessions open the entire year.

Individual instruction given by Practical Teachers.

SPECIALTIES:

Bookkeeping, Banking, Actual Business, Business Penmanship, Arithmetic, Correspondence, Practical Grammar, Spelling, Shorthand, Typewriting, Telegraphy, Etc.

Handsome Catalogue and Circulars mailed free by addressing

J. M. CROWLY, Manager Toronto Business College,

Corner Yonge and Shuter Streets,

NOTE ADDRESS.

TORONTO, CANADA.

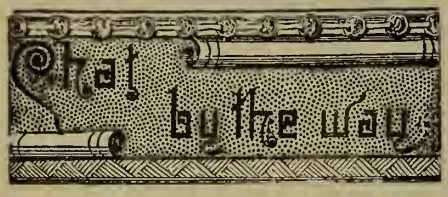
SUNLIGHT LARGEST SALE IN THE WORLD SOAP

Winner of THREE GOLD MEDALS in 1889---Paris, France, Ghent, Belgium, and Ottawa, Canada.

The Wide-Awake Grocer, even if he gets a smaller profit out of SUNLIGHT Soap than he does out of Inferior Soaps, recognizes the fact that the increased volume of business done by reason of keeping the BEST article, more than compensates for the smaller profit. The aim of every Grocer should be, to earn a reputation for selling THE BEST.

CANADIAN HEAD OFFICE:
77 ST. JAMES STREET, MONTREAL.

Ontario District Agent:
WALTER STARK, 62 Front Street East, Toronto.



Mr. W. Schwandt, has begun business in Williamsford, Grey Co.

Allen Bros, Mount Forest, were among the visitors to THE GROCER last week.

Mr. I. C. Sanford of Brighton, an old and prominent business man of that place, died April 5th, 1890.

Messrs. Allan Bros. of Mount Forest, favored the GROCER with a friendly call one afternoon last week.

The new Parkhill salt well company has been finally organized, and will do business under the firm name of W. H. Hutchins & Co.

At Hamilton the other day, R. O. Fielding was sentenced to three months in the Central Prison for forging the name of Mr. Rusk, a Woodstock grocer.

Mr. E. Cody, Embro, when in the city last week, called at THE GROCER office to renew his subscription. He says he is very fond of the paper and could not get along without it.

Mr. Wm. Trott is one of the successfull grocery merchants of St. Thomas. He said to a GROCER reporter that when he could not take advantage of the discounts offered he would quit business.

The grocery store No. 589 Talbot street, St. Thomas, has changed hands twice in the past six months. Mr. Secord selling out to W. F. Charlton, who in turn sold to Mr. E. M. Oill the present proprietor.

Neil McKay, a Halifax merchant, was killed at Lake Ainslie, C.B., a few days ago, He had been gunning and the gun slipped in the bottom of the boat, exploded and the whole charge went through his body.

"Trade is good and I have no reason to complain," said Mr. W. B. Hogarth, Tilsonburg. "You had hard work to get me to take the GROCER a year ago at one dollar, but there are two now without a murmur."

The Canada Gazette contains notice of application to be made for the incorporation of the Ottawa Canning Company. Their chief place of business is to be Ottawa. The proposed capital stock is $20,000, divided into 200 shares of $10 each.

The lately organized salt firm at Parkhill, consisting of Messrs. R. H. Hodgins, Lucan, W. H. Hutchines, Parkhill, and Mr. J. Carter, of Courtwright, have commenced active operations and expect to be able to supply salt to the public on after the first day of June next.

Mr. McKenzie of the Royal Baking Powder Co., Toronto, accompanied by Mr. Small, M. P. and Mr. J. H. Beaty, interviewed Hon. Mr. Bowell in reference to the duty on baking powder. Mr. McKenzie claims that the increased duty will operate largely against his business.

Mr. A. G. Bobier, who keeps a produce commission warehouse in Jarvis' carriage factory building London, when he came down to business the other morning found that his place had been broken into either on Saturday or Sunday night and 200 pounds of butter stolen.

Mr. Corby, M.P., speaking with regard to the statement that our farmers could not raise hogs heavy enough for the requirements of the lumbermen, says that on Monday a carload of 80 hogs, averaging 400 pounds each, was shipped from Belleville to Montreal, as they were too heavy for the Belleville market.

Mr. Cockburn presented a petition from the citizens of Toronto to the Government praying that more effective provision be made for the establishment of a system of weigh scales, to be placed in charge of licensed weighers at all grain buying stations, elevators and markets in the Dominion. The petitioners recite that farmers and other producers are put to great inconvenience and loss in many localities by reason of the fact that in many villages and towns no adequate provision is made for the official weighing of grain and other produce by responsible and impartial weighers.

Messrs. Ross & Wilkins are prosperous grocery men of Tilsonburg. They also carry full lines of boots and shoes. Mr. Ross is senior member as well of the firm of Ross & Scott, produce dealers. They buy all kinds of grain and other farm products. They handled last year about 6,000 bushels clover seed, and are the largest pork buyers in that section of the country. They are well and favorably known throughout Canada and the States.

There has been an average increase in the Newfoundland tariff of 5 to 10 per cent. Hereafter fresh beef will pay a duty of one and a half cents per barrel; cattle, live weight, one cent per pound; butter and butterine, three cents per pound. This is for the special benefit of the St. John's oleomargarine factory. Cheese, three cents per pound; hay, leather, cut nails, straw, etc., 20 per cent.; cigars, 10 per cent. ad valorem and six dollars per thousand.

Geo. C. Adams was arrested at Glencoe by Detective Ward on a judge's order at the instance of T. B. Escott & Co., wholesale grocers, London, who have a claim against him for $686. Adams was in the grocery

EDWARD ADAMS & CO.

ESTABLISHED 1846.

Wholesale Grocers and Importers of

TEAS,
SUGARS,
COFFEES,

Tobaccos, Wines and Spirits

95 & 97 Dundas St., London, Ont.

DAVIDSON & HAY
Wholesale Grocers,
36 Yonge Street,
TORONTO, ONT.

Canned Goods
LARGE ASSORTMENT, COMPRISING
"LION" Brand Strawberries, Extra quality, in heavy Syrup;
Finest Yellow Peaches, 3's Pears, 2's and 3's Quinces;
Apples, Pumpkins, Peas, Corn, Tomatoes, "Lynx" Salmon, Chicken, Turkey, Duck, Corned Beef and Lunch Tongue.
LOWEST PRICES
Sloan & Crowther
59, 61 and 63 Front St. East
TORONTO.

H. P. ECKARDT AND CO
IMPORTERS
--: AND :--
Wholesale Grocers.
3 FRONT ST. EAST, TORONTO

business at Leamington until about six months ago, when he pulled up stakes, and was next heard of in Chicago. He returned for a brief visit home last week, and was just about leaving again for the other side when arrested. He is said to have some means.

Our representative called on the leading grocery men in St. Thomas last week. All report improvement in business, and feel confident the worst is over, especially for those that have a "business." The following subscribers to the GROCER were called on: Messrs. Egan Bros., Waddle Bros., Wyatt & Chaplow, W. Precious, G. A. Smith, G. A. Boghner, Wm. Trott, Jas. Begg, J. & J. McAdam, wholesale, A. McKenzie, E. M. Oill. All had a good word for the GROCER and said it was doing good.

The grocery store of John Lewis, Hagersville, Ont., was broken into on Saturday night and groceries valued at about $50 carried away. Constable Kinsley took the case in hand, and by noon on Sunday had the theives under arrest and in the lock-up They gave their names as Patrick Muldoon, aged 25 and John Penderguest, aged 18. The constable found his men in a barn about a mile and half north of the village. The stolen goods were buried in the straw in the barn. The captured men confessed the crime.

Mr. W. Strachan and Mr. J. G. Savage of Montreal, have pointed out to Mr. Bowell that according to the terms of the tariff their soap-boiling business would be seriously handicapped. Fat refuse can be imported duty free when used for the manufacture of soap, but is subject to a duty otherwise. Well, the fact is that all the soap manufacturers extract the lard oil from this refuse and find a sale for it to the woolen manufacturers. Under a strict interpretation of the tariff the fats would be subject to duty when treated in this way. Messrs. Strachan and Savage were accompanied by Messrs. Curran and Pope in their interview with the Ministers. Mr Pope said the views of the deputation were supported by 30 woollen manufacturers.

The Inland Revenue Department has recently issued a bulletin of about thirty pages which is devoted exclusively to the subject of baking powder and which shows that the majority of the goods in the market are adulterated and unfit for use. Prof. A. McGill, who has had charge of this important work for the Government, says that "imperial baking power is an excellent baking powder." A word to the sensible housekeeper should be suffcieut.

The Badgerow-Falconer
Bonded Vinegar Manufacturing Company
Highest Medal Award Toronto Exhibition.
Telephone 1261 69 & 81 Jarvis St., Toronto

-IN STORE-
RAW SUGARS DRY AND GRAINY IN SACKS.
Agents for
Higgins Eureka Salt. Batgers Solidified Jelly. Cunningham & DeFourier Co'y Ltd. English Potted Meats. Curried Rabbit. Jugged Hare. Whole Breasts of Grouse. Galantine of Wild Boars Head, &c., &c., &c., &c.
EBY, BLAIN & CO.,
Wholesale Grocers, &c.,
CORNER FRONT AND SCOTT STS., TORONTO.

SMITH & KEIGHLEY
WHOLESALE GROCERS
AND IMPORTERS OF
East and West India Produce, Mediterranean Fruits, Fancy Groceries, China, Japan and Indian Teas, Porto Rico Molasses and Coffees. New Currants, Raisins, Figs, Dates, Prunes in Bottles, Cases, and Casks.
9 Front St. E., Toronto

J. W. Lang & Co.,
WHOLESALE GROCERS,
33 Front St. East,
TORONTO.

PERKINS, INCE & CO.
Wholesale Grocers,
TORONTO.
IN STORE—
Prunes, Season 1889.
(SPHINX BRAND.)
—MALAGA FRUIT—
FINEST SELECTED VALENCIAS
SELECTED VALENCIAS IN LAYERS

WARREN BROS. & BOOMER,
IMPORTERS
AND
WHOLESALE GROCERS.
35 and 37 Front St. East,
TORONTO, ONT.
SUGARS, COFFEES AND TEAS SPECIALTIES.

THE ST. LAWRENCE SUGAR REFINING CO'S

Granulated and Yellows ARE PURE.

- NO BLUEING -

Material whatsoever is used in the manufacture of

OUR GRANULATED.

ELLIS & KEIGHLEY.

SPECIAL LINES:

Royal Dandelion Coffee,

Empire Baking Powder,

COFFEES,

Spices, Mustard, etc., etc.,

- PUDDINE -

AND

- JELLYINE -

2 Bay Street, Toronto.

DELHI CANNING CO

PACKERS OF
FRUITS, VEGETABLES, JAMS, JELLIES,
CATSUPS and MEATS.

AWARDED

-FIRST PRIZE-

—: DOMINION CONVENTION OF FRUIT GROWERS :—
OTTAWA, FEB. 19, 20, 21, 1890.

☞ FRUITS IN GLASS A SPECIALTY. For sale by all Wholesale Grocers.

HOW MUCH MEAT

is one pound — JOHNSTON'S FLUID BEEF — equal to ?

JUST THIS.

ONE POUND of Johnston's Fluid Beef contains as much actual and real nourishment as 14½ lbs. Prime Beef Steak and it follows therefore that one teaspoonful (or ½ an ounce) of Johnston's Fluid Beef contains as much nutrition as ½ lb. Prime Beef Steak.

THE VALUE OF A FOOD like this to Invalids—Dyspeptics—and all needing strong nourishment in an easily digested form, must be apparent.

Williamson & Lambe STORAGE

54 & 56 Wellington St. E., Toronto



TORONTO, April 24, 1890.

GROCERIES.

The steady fine weather of the last eight days has wrought an improvement in the condition of the roads and has thus told favorably upon the state of trade. This has been a much brighter week in the wholesale calendar than the one it was the immediate successor of. Still there has been nothing particularly active in business. Farmers have been favored by the fine weather as well as have traders, and although the former could the better market their produce because of it and thus help along the diffusion of money, yet they have more availed themselves of it to begin seeding In many parts of the country the fields are now dry enough for ploughing, and this suspends traffic to some extent. A good many have laid in supplies to tide them over seeding, and will on this account be less active buyers, as well as for the reasons shown above they are less active sellers. Trade, however, is not marked by any unlooked for characteristics. It is expected to be rather quiet at this season, and it is quiet.

CANNED GOODS.

There is very strong enquiry now for strawberries and tomatoes. The latter have been in steady call for some time. The special attention to strawberries is a consequence of the decline in the stock of peaches and plums. These are going rapidly out of supply. The demand for canned fruit is now sharpened by the exhaustion of home-made supplies. Households which put down their own fruit usually have it all consumed by this date. This throws them upon the canners' fruit, and since most of that now unsold is strawberries, these get the full benefit of the improved demand. Lobsters are getting exceedingly scarce. Some large dealers are refusing orders. There is no sign of weakness in the prices. These seem at present more likely to gain than to loose in the course of time. On vegetables alone is there a stock that makes a fluctuation difficult to calculate. These, however, are running off fairly fast, and are apt to be worth at the end of the season as much as they are now.

Messrs. W. Boulter, of the Bay of Quinte Canning Company, Picton, and W. A. Ferguson, Delhi Canning Company, have just returned from Chicago, where they have sold three car-loads of canned peas, and can sell more if they desire at the same prices. This action was taken by them to relieve the Canadian market, which was slightly over-stocked with peas. It is thought that what now remains will be required for home consumption. If not, it is expected that further exports will be made. The prices obtained are satisfactory, and will afford a fair margin of profit.

W. Boulter & Sons have sold all their strawberries to a Front street house.

CHEMICALS.

Cables are 5s. per cwt. lower on cream of tartar. Tartaric acid is, however, cabled firm.

COFFEE.

Rios are still at 23c. There is a reserve of them in stock thus long, simply because general trade is rather quiet, and the course of buying in coffee as in all things runs slowly. The above price may be expected to be increased upon. The only features in the coffee situation generally are those pointed to in the Rio market, scarcity and firmness. Java stocks are light, and prices are strong at 34c. Mochas are firmer at 27 to 28c. Plantation Ceylons are 27c. There is a very fair demand for them.

DRIED FRUITS AND NUTS.

Valencias have gone up farther. The cost of them, off-stock, laid down here, is 8½c. The remnant of the stock bought last autumn and winter is now selling at 8 to 8½c., and for select, off-stock 9½c. The Valencia layers are firm at 9½ to 9¾c. Sultanas are unchanged at 11 to 12c. Malagas are $1.35 in quarter-boxes of blackbaskets, $3 to $3.15 in London layers, $2.35 to $2.61 in loose muscatels. Eleme figs are 10½ to 11c. Four-crescents are 14c., 5-crescents are 15c., and 7-crescents are 16c. Natural figs in bags are 4¾ to 5c., and 6½c. in boxes. Currants are 5⅝ to 5⅞c. in barrels, 5¾ to 6c. in half-barrels, Bosnia prunes are 5 to 5½c. in hogsheads, 5¼ to 5½c. in barrels, and 5¾ to 6c. in kegs. Sphinxes are 8¼ to 8½c. for A, 8 to 8¼c. for B, 7¾ to 8c. for C, 7¼ to 1-2c. for D, and 7 for U. Atlas are 7 1-2c. for B and 7c. for C. French are 5¼ to 5 1-2 in kegs.

Cable advices from Trieste report cask prunes at equivalent to 6 3-16c. laid down in New York.

Warren Bros. & Boomer report the arrival of new Brazil nuts. They are held at 14 to 15c.

SUGAR.

Since last report the prices of yellows yielded and recovered ⅛. The refiners are now firm for last week's prices on both yellows and whites. The New York market has improved, refined having advanced 3-16 since our last report. The tendency of the New York market is to advance still farther. Raw is now in Toronto stocks. Medium and bright in sacks sells at 5½ to 5⅝. The market for white is firm, as beet and cane are both stronger. The present is a slack time in consumption, and any upwardness there is in prices is not apt to be set moving until the demand sets in its mid-spring and early summer rate.

SYRUPS AND MOLASSES.

The condition of the market is substantially unchanged. The stock of syrups is of the grades reported last week, and is sold at the same prices. M syrup is in half barrels at 5⅝ to 3¾. An American equivalent for Redpath's B, is selling at 3⅝ to 3¾ in barrels. Extra superior in barrels is 4 to 4⅛, and in half barrels 4⅛ to 4¼. Treble X in half barrels is 4⅜ to 4½. Corn syrup, No. 25 in barrels is 4⅜ to 4½, in half barrels is 4½ to 4⅝. V in barrels is 4½ to 4⅝, and 4⅝ to 4¾ in half barrels. Trinidad molasses is 36c. in hogsheads, 38c. in barrels, and 40c. in half barrels. The trade in both syrups and molasses has been very light during the week.

TEAS

The English budget was announced shortly after our last report went to press. It bears out to a slight degree the expectations of those who refrained from buying in the belief that there would be a reduction of the duty on tea. The reduction has been made, 4d. per pound now being the Customs tax in place of a former 6d. This has precipitated buying which was suspended for some time before the appearance of the budget. The issue of this greater activity in the English market is not expected to be felt here, although there is a reported advance of a cent a pound on Congous. Such a slight difference will not be apparant to consumers, as the quality needs to be very delicately shaded to preserve old prices. The abundance of low grade Congous on our market is a result of the English duty being specific. This makes the importation of the high grades of tea as cheap as that of the lowest. Consequently English trade has kept above the lower grades, and the low prices of these found them a market here. The Japan low grades are also abundant and good for current values. There has been a steady business in Indian teas, cheap Pekoes being chiefly in demand. There has been no change in the London market, prices continue steady at the rise noticed in our last, which has been fully maintained. The local enquiry for Ceylons is increasing. The London fine flavored Pekoes and Broken Pekoes generally have advanced a 1d. per pound, and good medium about ½d., while common show very little alteration.

The first shipment of new Japan teas was made from Yokohama, Thursday, for San Francisco. It consisted of 1,000 packages.

BUTTER AND CHEESE.

There is a large proportion of old tubs coming in. In few cases is any of it good. The quantity of exceedingly bad butter is very large, and buyers hold heavy supplies that they cannot get 6c. a pound for. Prices for the low grades run from 5 to 8c. The market for these is very weak, and they are accumulating in the stores of local city buyers. Very good tubs bring 10 to 13c. Not much that is offering brings that price. The supply of Brockville dairy has been rather low, and the quality not high. The pound rolls are worth 18 to 19c. They are scarce, and there is an increasing proportion of them that do not come up to the standard that is generally reached in this make. Large rolls runs from 13 to 15c. There is more evenness in the quality and the quality can be relied on as very good in the large rolls. The demand for good butter is far from being met. Not only is the supply of new unequal to the call for it, but the stock of old is unexpectedly large. Country buyers seem to have held to realize in spring, and have suffered loss and swamped the market with little better than dairy refuse.

Cheese remains steady in price and in the course of the trade between retailers and wholesalers. Early summer is 8½ to 9½c. and early autumn is 10½ to 11c.

COUNTRY PRODUCE.

APPLES—There is a very dull sale for any kind. The quality of the fruit marketed is deterioriating in proportion to the bulk, an the bulk is shrinking weekly. There are some fine apples yet, but there are many times more of medium quality. Prices run

LEADING MONTREAL BROKERS.

LEONARD H. DOBBIN,
Manufacturers' Agent,
REPRESENTING
Simcoe Canning Co., Huckins' Soups, Hamilton Vinegar Works, Elgin Condensed Milk, Luedemann's French Mustards.
41 St. Francois Xavier St., MONTREAL

MARKETS—Continued.

from $2 to $4. There is a declining inquiry for any kind. Out of store they run from $3 to $4.50.

BEANS—There are few offers and few inquiries. Any business that is doing is at last week's prices, $1.50 to $1.60.

DRIED APPLES—The opportunity of those who have any is slipping away. The season of consumption is nearly past. Twenty barrels of old ones changed hands last Monday at 4½c. New are 5 to 5½c. The stock of old seems to be large.

EVAPORATED APPLES—New are worth 9 to 10c. Old are 7 to 8½c. There is a very moderate trade in them.

EGGS—Are 10c. There is a very free supply, and a good demand. On the street 10 1-2c. are paid.

HAY — Farmers' supplies have greatly fallen off, owing to the arrival of the seeding season. Prices for loose on the street are therefore still high. Good, in farmers' wagons brings $17. Pressed No. 1 is worth $10 on track, and No. 2 is $8.

HIDES—There is no change in prices though those yet quoted are firmer. Cured are 4¾c. Green are 4c. for No. 1 ; 3c. for No. 2, and 2c. for No. 3.

HONEY—There is still a dull trade. There is no change in prices. Good comb is 12 to 14c., and clear is 11 1-2 to 13c.

HOPS—The market is dull. Yearlings are yet in liberal supply at 10 to 12c., and new are 15 to 16c.

OATS—On the street are 37c. On track they are 34c. They are becoming scarcer.

ONIONS—The remainder of the crop yet unmarketed is below the average quality. Prices are firm at $3 to $3.50.

POTATOES—The long standing 55c. is a much firmer price now than it has been for many weeks. The arrivals are not so numerous, and the demand is more animated, both for trade and consumption. Out of store prices are 60 to 65c.

A car-load of potatoes was shipped Saturday last, to Brockville, from Packenham, which brought 35c. on the track.

SEEDS—Prices have acquired stiffness during the week, owning to reduced stocks here and advances abroad. The trade is also now brisk. Red clover is $4.05 to $4 20. Timothy is $1.92 to $2. Alsike is $6 to $7.20. For corn the prices are, 65c. for select yellow horse tooth, 70c. for red cob ensilage, 75c. for giant prolific sweet ensilage.

SKINS—Sheepskins are not usually affected in price at this season. They remain at $1.25 to $1.60. Calfskins are still 6c. for No. 1, and 5c. for No. 2, but these prices have gained in firmness since last week.

STRAW—Tight pressed oat is $5.50 to $6. Bundled oat is much dearer, altogether on account of the cessation of arrivals on farmers' wagons since seeding began. Ruling prices are $11 to $11.50.

TALLOW—The old prices are still good, 1¼ to 2c. for rough, and 5 to 5¼c. for rendered.

WOOL—Good fleece wool is still at 22c. A misprint in last week's report quoted 27c. for it, Of pulled, extra-super is 30c. super 25 to 26c. and lowest 24c.

FISH.

The trade is at a stand still at present, owing to dried and sea fish going out and fresh fish not having arrived, yet, in large quantities. Of the latter, trout and white fish have the chief run at present. Lake fish are expected in next week. The new arrivals are Lake Erie herring which sell at $2.50 per hundred, by count. There are a few sea fish to be had yet which sell as follows :—small cod 5c. ; steak cod 7½ to 8c. ; haddock 6c.; spring salmon 17 to 18c. Lake fish are quoted at 8 to 10c. for white fish and salmon trout ; 8c. for pickerel, and for pike 4½c.

GREEN FRUIT.

The stock of Florida oranges is all but exhausted. The golden russets that are yet on the market here sell at $4.50. Valencia, are run low as well, and quote here at $6.50 to $7. Messinas have the market now, and the wastiness in the lots that reach our market helps to make them dearer. They quote at $4 to $4.50. California and Washington navels are firm at $6. Lemons in 300's are $4 to $4.25, and $3.50 to $4 in 360's. Yellow bananas run from $1 to $2.50, according to the size of the bunch. The reds run up to $2, and are scarce. Pineapples are $1.50 to $3.50 per doz. according to the size. There is a fair demand for all sorts of green fruit.

Valencia oranges are cabled from Liverpool at 16s. but there is no good stock obtainable.

PROVISIONS.

BACON—Long clear is 8½c. Breakfast is 11 to 11½c. for both backs and bellies Roll is 9½c.

DRESSED HOGS—Are $6.25 in lots, and $6.70 on street. The packing season is over and prices are expected to go up.

HAMS—Smoked are 11 to 12c., according to size. Sweet pickled are 10½ to 11.

LARD—In 50-pound tubs is 9½c., and in 20 pound pails is 10c.

MESS PORK—The market is yet unsettled, but present prices are very high, a conse-

Knox, Morgan & Co.

Staple Dry Goods and Smallwares.

Hamilton, : Ont.

Stock well assorted.
Styles and Colourings Choice.
Popular Prices and Terms.

EXAMINE SOME SPECIAL LINES WE ARE OFFERING IN

Tweeds and Pantings,
Linens, Towels,
Prints and Sateens,
Cashmeres.

Large Range of Swiss and Cambric Flouncings and Embroideries, Hosiery, Gloves and Parasols.

Letter orders carefully and promptly executed.

Western Ontario Merchants can see samples in Travellers' Hands.

KNOX, MORGAN & CO.

STUART, HARVEY & Co.

Importers and

WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

HAMILTON, ONT.

W. H. GILLARD & CO.,

Hamilton, Ont.

Wholesale Grocers

IMPORTERS

Japan, China, Indian and Ceylon

-: TEAS :-

MANUFACTURERS OF THE

Celebrated Diamond Spices.

W. H. Gillard. John Gillard. H. N. Kittson

JAMES TURNER & CO.,

Hamilton, Ont.

Prepared Prunes

IN CASES.

Sphinx Brands U D or B
Atlas Brands, 80/85

All secured before the advance, and will be sold at prices interesting to buyers.

MARKETS—Continued.

quense of the boom in Chicago and the determination of the duty here. Quotations just now are $16.50 to $17, and about the same for short-cut.

SALT.

The salt market is quiet at present, as there seems to be no demand for it. The prices are quite firm, except land salt, which has advanced 50c. per ton. The following are the prices reported by the Toronto Salt Works for the week : 1 car bbls. salt at $1.37; 2 cars sacks 68c.; 1 car dairy at $1.18; land salt $7.00 per ton. Smaller quantities sell at, ¼ sacks 45c. ; bbls. $1.45; sacks 85c.

DRY GOODS.

Raw cotton advanced on Tuesday to 12⅝. This is but another addition to advances that have taken place from time to time during the last several weeks. It will make the prices of manufactured goods stronger if these stocks are declining in factories and warehouses. Among the woolen mills some talk is heard of an intention to close here and there sooner than allow any yield in present prices. The week's dry goods trade has been better than we were able to report in last issue, but it is still below the activity that is usual at the same season in other years.

ENGLISH BARLEY.

The government, for convenience of prompt distribution, has placed a few cars of prize prolific two-rowed barley, just arrived from England, with The Steele Bros. Company, of Toronto, who are prepared to ship it promptly, freight prepaid, to all who remit to them $4 per bag. Each bag contains 112 pounds, and purchasers can obtain any number of bags required. Address, "The Steele Bros. Co., Toronto."

Balfour & Co.

IMPORTERS OF TEAS

AND

Wholesale Grocers

HAMILTON.

TORONTO

Produce Commission Co.

W. B. WEIL, Manager,

74 COLBORNE STREET.

Consignments Solicited.

Liberal Advances, Ample Storage Capacity.

Butter, Eggs, Cheese, Etc. Baled Hay and Grain.

MONTREAL

MONTREAL MARKETS.

APRIL 24, 1890.

GROCERIES.

The market has been featureless the past week. The quiteness mentioned in our last continues, but cannot last more than a few days or till the arrival of the ocean vessels, when things will brighten up, and prices in some lines may be lower. Payments have been fairly well provided for.

SUGAR.

The sugar market continues firm and unchanged. The advance looked for last week did not take place and prices remain as follows : Granulated 6½c; Yellows 5⅜ to 5¾c.

SYRUPS AND MOLASSES.

Syrups continue quiet. Molasses unchanged at 35c. for single puncheons and 32½ for larger lots. Advices from Barbadoes state that the market there is advancing, but it can only be temporary. None have been bought on Montreal account as yet, as buyers will not pay those high prices.

COFFEES.

The coffee market continues firm with some enquiries. Mocha is at 30 to 32c.; Java, 28 to 30c.; Jamaica, 22 to 24c.; Plantation Ceylon, 27 to 29c.; Maracaibo, 24 to 25c.; Rio, 22 to 24c.; Guatemala, 24½ to 26½c.; Santos, 22 to 24c.

DRIED FRUIT.

The dried fruit market has been very quiet the past week. Valencia raisins continue active and are quoted for prime 8 to 8½c. laid down. London layers $2.75 to $3. currents are firm and a shade higher, selling at 5½ to 6c. Fine prunes cannot be had on the market. Eleme figs 10 to 14c. Dates 5¼c. Dried apples 6½c.

NUTS.

Trade has been fair at steady prices. Taragona almonds, 14c.; Ivica 12c.; Pecans 12 to 12½c; Brazil nuts 11c.; Grenoble walnuts 15 to 15½c., and French 10c.; Filberts 10c. for Sicily and 9½c. for Turkey; green peanuts 8½ to 9c.

RICE.

Advices from Hiogo re the Japanese crop says: "the excitement has been unabated, and the crop is entirely in the hands of the speculators. It is generally admitted that the shortage is fully 25 per cent., which of course justifies a considerable in values. The weather has been unusually mild for the season, with little snow, and the farmers are alarmed, because they say cold weather and snow kills the Locust and other insects, and they fear much of next season's crop will be eaten up with them when warm weather comes. Exportation has almost entirely ceased, and instead Japan is importing from Burmah and Siam. Quotations are nominal." The above conditions of the Japanese Rice market must have the effect of advancing prices in all other rice growing countries and at the points of consumption as Japan exported largely. A further advance in other East India Rice seems certain.

CANNED GOODS.

Canned goods continues to move off freely, but there is considerable cutting by packers. Several lots of tomatoes have changed hands, one at $1.12½. Following are the packers' prices :—Corn $1.20; marrowfat peas, $1.15; sweet peas, $1.25; tomatoes $1.20; stringless beans 85c.; butter beans 90c.; apples, 3 lb., $1.05, per gal. $2.25. $2.35; pineapples $2.25 to $2.40; strawberries $2.35 ; peaches $2.15 ; plums $1.75 ; pears $2 ; green gages $1.70, $1.75, to which add 10 per cent. as wholesalers price. Lobsters are still at $8 per case, but none selling. Salmon, $1.50.

GRAIN AND FLOUR.

GRAIN—The markets are slow, but as a rule, are steady. We quote as follows:—Wheat, No. 1, hard Manitoba, $1.15; No. 2, hard Manitoba, nominal; peas, per 66 lbs., 72½ to 73c.; oats, 33 to 34c.; barley, 40 to 45c.

FLOUR—There is no change to report. There is a good deal of business in a jobbing way, and values are firm. We quote:—Patent winter, $5.20 to $5.40; patent spring, $5.40 to $5.55; straight roller, $4.60 to $4.75; extra, $4.20 to $4.40; superfine, $3.75 to $4.00; fine, $3.25 to $3.50; city strong bakers, $5.15 to $5.25; strong bakers, $4.95 to $5.10; superfine, bags, $1,85 to $2.00; extra, bags, $2.10 to $2.20; fine, bags, $1.45 to $1.60; oatmeal, standard, per bag, $1.80 to $1.90; oatmeal, granulated, $1.95 to $2.05; oatmeal, rolled, $1.85 to $1.95.

EGGS.

The market is stronger, as high as 12½c. having been paid for lots and the jobbing price is 13c.

HOG PRODUCTS.

The following are the quotations:—Western mess, $16 to $16.50; Chicago short cut, $17; Canada short cut, $17; lard 8 to 8½c. per pound; bacon, 10½ to 11c.; hams, 11½ to 12c.

MAPLE SYRUP AND SUGAR.

The demand is a very limited one. We quote syrup in cans at 60 to 65c., in wood, 5 to 6c. per pound, and sugar 7½ to 8c.

BUTTER AND CHEESE.

Butter—Unchanged. Old butter nominally at the following quotations :—Finest

Old Valencia Raisins.

Closing out consignment at $1 25 per box.

Wire for Sample Lot.

ESTABLISHED 1869.

STANWAY & BAYLEY.

BROKERS

AND

GENERAL COMMISSION MERCHANTS.

44 FRONT ST. EAST, TORONTO.

Evaporated Apples

MONTREAL Markets continued.

creamery, 23c. ; Townships, 12c. to 20c. ; Morrisburg, 12c to 18c.; Western, 11c to 16c.

Cheese—Is worth, for jobbing purposes, 10½ to 11c.

GREEN FRUIT.

There has been no change in green fruit since last report, except that oranges are scarce and prices are likely to be much higher.

MONTREAL NOTE.

Caverhill, Hughes & Co., wholesale grocers, are now busily engaged in moving to their new premises, 29 St. Peter street, and in a few days will be settled there.

TRADE SALES.

The following trade sales took place at Messrs. Suckling, Cassidy & Co's rooms on Tuesday:—Canada Window Shade Company's stock, worth $4,600, to Hess, Anderson & Co., at 42 1-2c. in the dollar. S. J. Lyons, of Aylmer, general stock of dry goods, valued at $6,266, to Mrs. M. Sterrett, at 65c. on the dollar. Duffett & Co., 338 Yonge street, general dry-goods, valued at $3,200, to Frank Kean, of Orillia, at 50c. on the dollar. W. C. Myers & Co., Thornbury, general stock, valued at $6,052, sold to Mrs. Rattan at 63 1-2c. on the dollar.

The Globe Tobacco Company, of Windsor, has received a $7,000 order for tobacco cigarettes from Ireland.

Mr. John Hannah has purchased the Herbison creamery plant, and will have the Goderich creamery in full operation by May 15th.

The creditors of Enos Scott, Alymer, have decided to offer the pork factory, valued at $10,000, and Mr. Scott's $8,000 residence for sale at auction.

Letters patent have been issued by the Ontario Government incorporating, among others, the Brant Dairy Association (limited), with a capital stock of $3,000, and the London Gun Club (limited), with a capital stock of $1,000.

At the London Police Court on Monday, James Egan, Inspector of Weights and Measures, charged Messrs. Bowman & Kennedy, of that city, with allowing scales to go out of their possession without having a Government test and stamp on the same. The Magistrate imposed a fine of $5, subject to the approval of the Government authorities.

Among the tariff changes was "starch 2c. per pound, the weight of the package to be included in the weight of starch." Some of the trade took this to mean that the weight of the packing case would be taken. This would have made a material difference in the prices of foreign starch. Mr. T. O. Leonard, of Kingsford's Oswego, was here last Friday, and had an interview with the local customs authorities. He telegraphed the Commissioner of Customs, Ottawa, in reference, and received the following reply : "Only inside packages to be included in the weight of starch." This apparently leaves the starch duty about where it was before.

REMOVING !
— TO —
29 St. PETER STREET,
(Nun's Buildings.)
ABOUT FIRST MAY.
CAVERHILL, HUGHES & Co., Wholesale Grocers, MONTREAL.

ESTABLISHED 1842.
L. CHAPUT, FILS & CIE.,
WHOLESALE GROCERS,
No. 2 and 4 De Bresoles Street, Montreal,
SOLE AGENTS FOR
Greenbank's Concentrated Lye.
Special Line Gruyere and Gorgonzola Cheese.
Must be sold. Send for Quotations.

HUDON, HEBERT & CIE.,
WHOLESALE GROCERS
— AND —
WINE IMPORTERS,
NO TRAVELLERS ON THE ROAD.
304, 306 St. Paul St.
143, 145 Commissioners St. MONTREAL.

THE CANADA MEAT PACKING CO.
WHOLESALERS IN
REFRIGERATED DRESSED BEEF
MANUFACTURERS OF
CANNED AND PREPARED MEATS
MONTREAL.

McLAREN'S
Is Honest Goods and just the Thing on Which to Make or Extend a Business.
COOK'S FRIEND
BAKING POWDER.
The Best Grocers Make a Point of Keeping it always in Stock.

HECK'S COLUMN.

"I'm through stock taking," a man said to me, to-day. "Just finished this morning." At this moment a customer came in, and I started around the store to pick up some items for our paper while he was busy selling his goods. Now, I would like to tell you merchants that it was one of the worst mixed up, dirty looking lot of goods that I have seen for a long time. Why I made a note of the fact, was this. Here was a man who had just finished stock taking, and not one article in any decent sort of shape. I can understand, in a busy season, how goods may be a little out of place, but when stock taking is just over, and business is quiet, as he says, I think that stock should look neat and tidy. Now this customer was asking for a certain line of goods. The merchant knew he had them in stock, but knew not where they were. He had eight dozen of one line, and seven dozen of another that would do just as well, but neither could be found. If that stock had been assorted and kept in shape I know one sale that could have been made by that man, as it was, the customer had to go elsewhere. I tried to tell that man how he might have made that sale by keeping things in shape, but he had no time to listen to me or to put it in shape. He would rather sit on his front door step and watch the people passing by (his store) on the way to some fellow merchant's place where things could be got and got in a hurry.

The old proverb that it never rains but it pours is being exemplified in the case of McGill University, which is now having a veritable run of luck. Following closely upon the magnificent gifts of Mr. W. C. McDonald, the millionaire tobacco merchant, comes the anouncement that Mr. Peter Redpath, who has already founded the Peter Redpath Museum, and who for the last few years has been living in England, is about to donate a large sum of money to the University for the purpose of erecting a large Convocation hall and a gymnasium and dining hall.

PRICES OF SUGAR.

The following are the wholesale prices of sugar and the prices which retailers should get at the time of going to press :—

	WHOLESALE.	RETAIL
Granulated, 1 to 15 bbls	7c.	8c.
" 15 bbls and over	6⅞	
Paris lumps, boxes	7⅛	8½
Extra ground, bbls	7⅜	
" " boxes and less than bbls	8⅛	9
Powdered H., bbls	7⅛	
" less than bbls	7¾	8 to 8½

G. H. Wedgwood & Co.
Manufacturers of
Grocers' Japanned and Enamelled Goods.
Owners of the most complete plant in the Dominion for
SHOW-CARD MOUNTING.
eow 71 Jarvis Street, Toronto.

Poor, Foolish Men.



TAKE A WOMAN'S ADVICE.
This is only the second time in eight weeks that I have had to polish my boots, and yet I had hard work getting my husband to give up his old blacking brush, and the annoyance of having the paste blacking rub off on his pants, and adopt
Wolff's ACME Blacking
A magnificent Deep Black Polish, which lasts on Men's boots a week, and on Women's a month.
WOLFF & RANDOLPH, PHILADELPHIA.
OLMSTED & CO., TORONTO,
Sole Agents for Canada

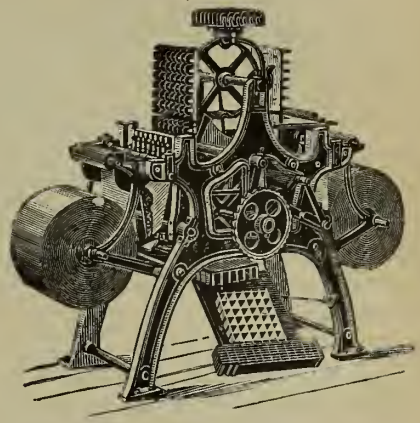
WOODENWARE



THE
WM. CANE & SONS MANUFACTURING CO
OF NEWMARKET, ONT.,
Manufacturers of Pails, Tubs, Washboards Clothes-pins, Candy Pails, Lard Pails, Syrup Pails, also impervious packages for Oil, Paints, Varnish, Pickles, Etc.
Represented by
Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

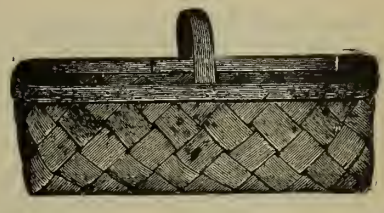
W. RYAN
Produce and Commission Merchant,
72 FRONT ST. EAST, Toronto, Ont.
—DEALER IN—
Mess and Shortcut Pork; Long, Clear Breakfast and Roll Bacon; Hams; Lard; Dried and Evaporated Apples, etc., etc.
Consignments of Eggs and other Produce Solicited. Egg Carriers supplied.

Northumberland Paper and Egg Case Co.
Sole Manufacturers of Machine Made Egg Case Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD, ONT.

P. DOTY & SON,
(Successors to W. B. Chisholm)
MANUFACTURERS OF





1, 2, 3 bushel grafn and root baskets.
1, 2, 3 satchel luuch baskets
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.
OAKVILLE, ONT.

CHOICE TWO-ROWED
SEED BARLEY.
FULL STOCKS OF
Clovers, Timothy, Flax Seed, Hungarian Milled.
Choice Seed Grain
Including our Celebrated Grant, Prolific, Sweet Ensilage Corn.
FIELD AND GARDEN
SEEDS OF ALL KINDS.
Write or Wire for Prices.
THE STEELE BROS. CO., LTD.
TORONTO.

SWEETNESS AND LIGHT.

Mr. Charles S. Parsons, well known to the trade along the Northern and T. G & B. Railways, as traveller for Messrs. Sloan & Crowther's wholesale grocery, is now off his route. He is in the midst of a honeymoon tour among the eastern cities of the United States. He was married on Tuesday the 15th inst. to Miss McCausland, daughter of Mr. Jos. McCausland, of 487 Jarvis street, Toronto. The only guests present were the families of the contracting parties. The quiet character of the wedding was a tribute to the feelings of relatives who had been bereaved several weeks before.

On the Saturday before the nuptials, the office-staff, and Mr. Parsons fellow-travellers, in the service of Sloan & Crowther, waited on the Benedict-elect with a handsome testimonial and a right brotherly address. The testimonial of comradely regard was a very handsome piano-lamp. Mr. Parsons' acknowledgment was in fitting terms. We gladly join with his business associates in wishing him bon voyage on the sea of matrimony.

MERCANTILE INSURANCE.

In the Council Chamber of the Board of Trade a paper was read by Mr. Henry Lye on Mercantile Insurance as a preventative of business demoralization and bad debts. Mr. Lye said :—

"Every new idea of justice or equity, every advance from anarchy towards order, every amelioration of the conditions of society by the application of liberal principles has been stigmatized as an impracticable innovation and assailed as the work of a fanatic or destroyer and an enemy of his fellow-men."

The main argument of the paper was that in regard to mercantile affairs there ought to be a system of insurance such as obtains for life and fire losses. The speaker pointed out the method by which this might be done. Mr. Lye spoke of business morality, and maintained that as a general rule men in business are neither extravagant nor dishonest, and that the failures in business are not caused by those faults so much as by those circumstances outside and beyond their control. A mercantile insurance company, guaranteeing bad debts, would at the outset require from the applicants such information as would warrant the transaction. These "informations" would be a combination of such as are furnished to the different Insurance Companies and the mercantile agencies. Mr. Lye concluded by hoping that the members would overlook its red rag appearance and discuss it camly, and that they would see in it a scheme by which mercantile business would become free from its present danger.

The chairman called for discussion, and Mr. James Scott said a few words in high praise of the paper and called for opinions from the mercantile men present.

Mr. Davidson said the scheme of business insurnace seemed reasonable and workable and it was certainly desirable. The duty of the business man was first to avoid bad debts and next to get some one else to pay for them.

Mr. Headly hoped the paper would be printed and widely circulated. Mr. Hugh Blain said the scheme was one he had no doubt would be hailed with delight by business men, if found practicable. The discussion was continued by Messrs. Donaldson, McCabe, H. E. Eddis, Johnston, Belleville, and the Chairman, who said that the great thing to be guarded against was immorality in business, and there was no reason why a good, clean, moral risk should not be taken in business as in either fire or life.

In answer to the vote of thanks Mr. Lye said there could be no doubt that the proposal, though an innovation, was one that would ultimately come to the front.

The paper will be printed for circulation among business men.

Mr. P. A. Black, general merchant, in the neighborhood of Owen Sound was in the city last week.

The highest average per cent. of sugar obtained from the sugar beet in Europe is said to be a little over 14 per cent. Mr. Spreckles obtained in California last year 17 per cent., and 385 analyses made in Nebraska gave an average of 16-1-10 per cent.

The British Columbia Sugar Refinery, lately incorporated, owns the new refinery in Vancouver, B. C. The capital stock is half a million made up of $100 shares. The trustees for the first three months are Messrs. J. M. Browning, B. T. Rogers, J. C. Keith, and H. Abbott, of Vancouver, and F. Angus, of Victoria.

Mr. W Quick, a Bowmanville grocer and butcher, got up an attraction in his store window in the shape of a live stock exhibition. He formed a pen, and put a calf, lamb, and some young pigs therein. Towards evening the calf kicked at the lamb and broke the plate glass window, which cost about $60.

The C. P. R. has issued a new all rail and lake tariff from eastern points to Manitoba, the North-west and British Columbia. The principal feature of the tariff is a reduction of from two to twenty-three cents per 100 pounds on freights to Winnipeg. This reduction will enable Winnipeg wholesale merchants to compete to more advantage with eastern houses for the western trade. The tariff to points west of Winnipeg remains unaltered. The tariff has been adopted by the Northern Pacific.

On Friday night Messrs. C. C. Lee & Co's. store, Alliston, was burglarized and goods to the amount of some $500 were taken. A diligent search was instituted on Saturday with the result that the greater portion was recovered. Monday evening Mr. Lee, accompanied by a constable, proceeded to track the burglars and endeavor to obtain information as to the disposal of the balance of the goods. They sighted the supposed thief about two miles south of the town and gave chase for some distance. As they closed on him he turned and fired, the ball grazing Mr. Lee's ear. The pursuit was abandoned.

We have received an advance copy of the official report of the Ontario Merchants' Convention held in Hamilton last summer. Embodied with it is a draft of the constitution proposed for the Business Mens' Associations that are expected to be the outgrowth of the Convention. The proceedings of a meeting which is so generally looked to to usher in an era of business reconstruction and commercial stability are very deserving of careful preservation. It is well that the published record of them should not be confined to journalistic reports, otherwise a very fleeting impression will be made. Published at this time they recall the minds of all traders to the good resolutions of last August, and engage the attention anew to the questions then considered. Copies of the report will be sent by Mr. C. R. Smith, Hamilton, upon the receipt of 10 cents. The trade should be supplied at once. Send 10 cents and get a copy.

A customer secured is a promise of greater salary in time.

A repntation for truthfulness is indispensable to permanent and satisfying success.

Every line of goods embodies a his ory and a science worth years of study to understand.

A feather duster disperses but does not remove the dust from the store

Goods conveniently located save time, money and temperin showing.

You can lose more than we do by not subscribing for this paper.

CANADA MILLS HAMILTON, ONTARIO.

W. G. DUNN & CO.,

Importers and Manufacturers.

21 Mincing Lane, LONDON, E. C. WORKS Croydon, Surrey.

WE would draw the attention of the Trade to our **Mustards**, which are prepared from the finest English Seed, giving the greatest satisfaction. The well-known brand **Dunn's Baking Powder**, "**The Cook's Best Friend**," has an enormous sale, it never gives trouble. **Our Spices** are perfection, the pure ground White and Black Peppers are the finest in Canada. Samples and Price Lists sent free on application. Our goods can be obtained through the Wholesale Houses, or direct from our Mills in Hamilton. Each package of pure goods is sealed with our guarantee. See Price current.

MYRTLE
T. AND B.
CUT AND PLUG
SMOKING TOBACCO.
And "LILY," 10c. Plug.
Manufactured by
GEO. E. TUCKETT & SON
Hamilton, Canada,
And Danville, Virginia.

CONDENSED
MINCE MEAT
Put up in card board box. Packed in ¼ and ½ gross cases.
SELLS AT ALL SEASONS.
Will not injure in warm weather. Ask your wholesale grocer for it. Price $13.50 per gross. Patented in Canada.
J. H. WETHEY, ST. CATHARINES,
Sole Manufacturer in Canada.

Todhunter, Mitchell & Co.
—DIRECT IMPORTERS OF—
HIGH GRADE COFFEES,
Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.
Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.
RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

TO THE GROCERY TRADE.
The undersigned has been appointed Agent in the United States and the Dominion of Canada by
The Associated Tea Planters, Ltd.
OF LONDON, CAPITAL, £50,000.
Under the auspices of the Indian Tea Districts Association.
The object of the company is to push the sale of their product, feeling certain that when systematically brought to consumers' notice its merits will be so manifest as to give it the front rank in public favor, as is the case in Great Britain.
Roundly, the annual consumption in that country is 80,000,000 lbs. during last crop year This is the best answer to the twaddle about the excessive quantity of tannin in Indian tea. Consumers in England are no fools : they know a cup of good tea.
Supplies will be held in Canada and the States and the undersigned, or his assistants, will make regular calls on the Trade. Samples will also be promptly forwarded on application.
W. MACGREGOR, 119 FRONT ST., N. Y.

STEEL, HAYTER & CO
IMPORTERS OF
INDIAN TEAS
Direct from their Estates in Assam.
Assams, Kangras, Darjeelings and Indian Oolongs in Stock.
PROPRIETORS OF THE WELL-KNOWN
"Monsoon" Brand.
SAMPLES AND QUOTATIONS ON APPLICATION.
11 & 13 Front St. E. Toronto.
Calcutta and London Firm: Octavius Steel & Co
Telephone 2354.

THE CANADA SUGAR REFINING CO'Y [LIMITED],
MONTREAL,
Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of
Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,
MONTREAL, September 9th, 1887.
To the Canada Sugar Refining Co., Montreal:
GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.
The test by the Polariscope showed in yesterday s yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.
JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,
Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, MCGILL UNIVERSITY.
MONTREAL, September 9th, 1887.
To the Canada Sugar Refining Company:
GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.
Yours truly,
G. P. GIRDWOOD.

RICHARD TEW & CO.

IMPORTERS OF

Crockery, Glassware, China, Lamp Goods, Etc., Etc.,

10 FRONT ST. East,

(Adjoining New Board of Trade Building.)

TORONTO.

Our Samples in Fancy Chinas, Glassware, etc., are to hand. Our travellers are now starting with complete lines. We cover from the Atlantic to the Pacific coast, and will be represented as below.

Mr. Joseph Pease, Quebec and Lower Provinces;
" W. H. Thompson, Northern and Midland Rys.;
" Wm. Pickering, Western Ontario;
" A. T.P. Andrews, W. G. & B. Ry. and Waterloo County;
" F.A. Rees, Eastern Ontario;
" W. T. Salter, Niagara Peninsula;
" C. W. Laker, City;
" C. M. Rubidge, Manitoba & British Columbia.

We can save you money and give you new shapes and decorations. Please reserve order till you inspect our lines.

Business Changes.

PROVINCE OF ONTARIO.

Aylmer—Scott, Enos, pork packer, estate advertised to be sold by auction on 6th prox.

Bloomfield—McDonald, B., grocery and baker, succeeded by O. Jackson & Son.

Brantford—Champion, Chas., (estate of) W. and R. hardware and carriage goods, stock sold.

Campbellford — Archer, H. T., grocery, sold out to Thos. McDonald.

Desert—Alderson, J. W., general store, assigned to W. H. Plummer and W. A. Quibbel, Sault Ste. Marie.

Fergus—Bayne, Jas., G., Gro., flour and feed, sold out to Kilpatrick.

Norwood—Stephenson, Wm. H., general store, assigned to Haines & Tennant, Brockville.

Riply—Crawford, J., (estate of) grocery, boots and shoes, stock advertised for sale by tender.

Rockwood — Strachan & Co., grocery, boots and shoes, assigned to D. Blackley, Hamilton.

Stratford—Huber & Nichols, tinware, and furniture, dissolved. Wm. Nicholls continues.

Stouffville—Booker Bros., stoves and tinware, meeting of creditors.

Thornbury—Myers, W. C. & Co., (co nom) (estate of) general store, stock, etc., adverised to be sold by auction on 22nd inst.

Vankleek—Boyd, Jas., general store, deceased.

Waterford—Walker & Co., (C(Mrs. A. B.) Walker only) (late) general store, offering to compromise

Woodbridge—Keys & Hallett, hardware, etc., sold out to H. Peters.

MANITOBA AND NORTH-WEST TERRITORIES.

Balmoral—Griffith, G. A, general store, removed to Ontenaw.

Brandon—Smith & Burton, W., grocery, opening branch at Vancouver, B. C.

Calgary—Cameron, A. L. & Co., flour and feed, dissolved partnership.

Minnedosa—Gillies, J. D. & Co., (co nom) general store, stock sold to Mrs. Gillies.

Moosejaw—Annable & Co., (co nom) general store, estate advertised for sale by auction.

QUEBEC.

Isle Verte—Marcean, E. D., general store, stock, etc., advertised to be sold by auction on 22nd inst.

Montreal—Dubrub, Andre, groceries, stock, etc., advertised to be sold by auction on 25th inst.; Ewing, S. H. & A. S., coffee, spices, etc., factory partially damaged by fire; Mitchell, R. & Co., brass founders, etc., stock partially damaged by fire, fully insured.

Ripon — Neveu, Jacques, general store, stock, etc., advertised to be sold by auction on 22nd inst.

St. Ephrem D'Upton—Senecal, U., general store, demand of assignment.

St. Etienne De Bolton — Bouchard, E., general store, demand of assignment.

St. Guillaume D'Upton—Ricarde, Hilaire, general store, assigned in trust.

St. Henri (Hochelaga Co.)—Laflamme, J. E. & Co., roofers, stock, etc., advertised to be sold by auction on 24th inst.

St. Telesphore— Lalonde, Camille, general store, assigned in trust.

NOVA SCOTIA.

Granville Ferry—Amberman, A. E., general store, compromised and continues the business.

Halifax—Craig Bros., tinsmiths, dissolved, Wm. S. Craig continues the business.

Margaree Harbor—McLean, Kenneth J. general store, deceased.

New Glasgow — McDonald, Angus R., groceries, etc., sold out to E. J. McCullom.

Truro—Richardson, M. P. & Co., grocers, sold out to J. F. Faulkner & Co.

Windsor—Lynch, Jno., groceries, Henry A. Lynch admitted partner. Style now Jno. Lynch & Co.

NEW BRUNSWICK.

Andover—Beveridge & Co., general store, Hon. W. B. Beveridge deceased.

PRINCE EDWARD ISLAND.

Cardigan — Morson & Morgan, general store, dissolved, D. C. Morson continues under style D. C. Morson & Co.

Mount Stewart—Sellers, Wm., groceries, sold out to J. T. Pushie & David Smallwood.

Mr. John Kinnon, grocer, Orillia, is offering his creditors 20c. in the dollar.

Jane Kittick, general merchant, Greenwood, is compromising at 50c. in the dollar.

Wagenost & Robertson, general merchants, Plattsville, are seeking the indulgence of their creditors.

Pieria Martineau, contractor, of Montreal, has assigned, owing $15,000. The stock of Lemarche, Prevost & Co., dry goods, Montreal, has been sold at 66c. in the dollar. It was invoiced at $72,000.

At a meeting of the creditors of Gregor Unser, Messrs. Curry and Plummer, of Toronto, and McRae of Guelph, were appointed inspectors, and the meeting adjourned for a week to give opportunity to form a stock company. The assets foot up to $70,000, and the liabilities are under $80,000.

Petitions are being drafted by the Retail Grocers' Association for circulation (1), among the householders of the city, (2), among the grocers of the city.

DETECTIVE AGENCIES.

HOWIE'S DETECTIVE AGENCY, 86 WELLington St. West, Toronto, Ont., established 1886. Telephone 1309.

SITUATIONS WANTED.

AN EXPERIENCED YOUNG MAN WANTS a situation as salesman in a retail fruit or grocery. English and German spoken. References good. Box 23, Baden.

BUSINESS CHANCES.

FOR SALE—AS GOOD A PAYING WHOLESALE fruit, fish and oyster business as in Canada; yearly business amounts to fifty to sixty thousand a year; good reasons given for selling. Apply Box 113, Hamilton, Ont. tf

GROCERY AND CROCKERY BUSINESS FOR Sale. We offer one of the finest business chances in this part of the country for sale. Doing the leading trade; credit system small; fine stand; plate glass front; rent moderate; reason for selling, going to the States. Address Box 824, Dresden, Ont.

FOR SALE OR TO RENT IN THE VILLAGE of Walters Falls, County of Grey, a large general store with good dwelling. This is a first-class siand without opposition, a rare chance for a good man. If rented stock can be secured on reasonable terms. The reason for selling is to close partnership. Bonnell Bros., Walters Falls. 25

JAPANESE

Ask for the Japanese Shoe Blacking. We are now making a Blacking fully equal to the best Imported, which we sell at a very low price. Battle & Smyth, Thorold, Ont.

BLACKING

Tutti-Frutti

CHEWING GUM,
And Other Staple Brands.
ADAMS & SONS,
23 CHURCH-ST. - TORONTO, Ont.

Tutti Frutti, Tampico, Black Jack, Sappota, Red Rose Magic Trick Taffy, Licorice, Caramel, Tolu, N. Y. Gum—100 and 200 pieces.
Send for descriptive circular containing description of goods, with elegant Lithographs free. See our Price List, page 13.

The Neostyle, THE BEST DUPLICATING apparatus. 5,000 copies made from one original writing, drawing or music.
GEO. BENGOUGH,
45 King E., Toronto.

ORDER A CASE OF
GILLETT'S 100% POWDERED LYE.



THE BEST THING KNOWN
FOR
Making Soap, Softening Water, Printers', Engineers' and Painters', Disinfecting Everything, Boiler Compound, Cutting and Removing Grease, Washing Trees to Kill Insects. A Hundred Other Purposes.

One can equal to 20 lbs. Sal. Soda. Each can has a Double Cover, can use what you need and close the can. ⅓ gro. (48 cans) in case. Sold by all Wholesale Grocers.

E. W. GILLETT, Manufacturer,
TORONTO, ONTARIO.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, April 24 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

IMPERIAL—ONTARIO AND QUEBEC.



	Per doz.
Imperial 10c. cans	$0 90
" 4 oz. "	1 35
" 6 oz. "	1 85
" 8 oz. "	2 45
" 12 oz. "	3 70
" 16 oz. "	4 70
" 2½ lb. "	11 30
" 3 lb. "	13 50
" 4 lb. "	17 30
" 5 lb. "	21 50

Sold only in cans.

Cottam's Best, in 1 lb tins	3 00
Best in 5 oz. tins	1 10
Cottam's Choice, 1 lb tins	1 75
" " 5 oz tins	70
" loose	10
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " bulk, per lb	15

Cases contain	Size of cans	Per doz.
Empire, 3 dozen	8 oz cans	$1 25
" 2 and 3 doz	16 oz cans.	2 40
" ½ and 1 "	5 lb cans.	12 00
" in pails and boxes, bulk, per lb		17

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases.	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60

BISCUITS.

	Per lb
Arrowroot	$0 11½
Abernethy	9
Ginger Nuts	11½
New York Fruit	15
People's Mixed	11
Pilot Family	6
Snowflake	11½
Magard	15
Soda	6
Soda, 1 lb packages	7½
" 3 lb "	20
Sultana, thin	10½
Tea	11½
Wine	9½
Wine, sweet	9

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ¾ "	2 10
" ⅓ "	1 10
Spanish, No. 3	4 50
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jacquot's French, No. 2	3 00
" " " 3	4 50
" " " 4	8 00
" " " 5	10 00
" 1-gross Cabinets, asst,	7 50

BLACK LEAD.

Reckitt's Black Lead, per box... 1 00
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.
Royal Black Lead, per gross..... $1 80

BARRINGER & BROWN.
(Thos. E. Clatworthy, Ag'nt, Toronto.)
Convex Black Lead packed in wood boxes containing 12 card boxes, per box 1 12

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & CO'S.
Parisian Square Blue, per lb..13 to 14c

BARRINGER & BROWN.
(Thos. E. Clatworthy, Ag'nt, Toronto.)
Azure square blue box, containing 8 1 lb. packets of 16 oz., squares, per 8 lb. box 0 89

BROOMS.

		Per doz.
Carpet	4 strings	2 90
X Parlor,	2 "	2 65
Louise	3 "	2 65
1 Gem	4 "	3 25
2 "	3 "	2 65
3 "	2 "	2 20
4 "	2 "	1 95
O Hurl	4 "	2 65
1 "	3 "	2 35
2 "	3 "	2 05
3 "	3 "	1 70
OK "	2 "	1 35
Hvy Mill	4 "	3 70

CALVES' FEET GELATINE

G. P. SWINBOURNE & CO.
(Thos. E. Clatworthy, Ag'nt, Toronto.)
Boxes containing 4 doz 6d pack. per box $3 96
Boxes containing 2 doz 1s pack. per box 3 96

CANNED GOODS.

	Per doz	
Apples, 3's	$0 85	$1 00
" gallons	2 25	2 35
Blackberries, 2	2 00	2 10
Blueberries, 2	1 25	1 60
Beans, 2	0 85	1 10
Corn, 2's	1 10	1 25
" Epicure	.....	1 35
" Cream, 2's	1 75	1 80
" Yarmouth, 2's	1 90	2 00
" Honeydew, 2's	1 75	....
" Snowflake, 2's	2 00	....
Cherries, red pitted, 2's	2 40	2 50
Peas, 2's	1 15	1 35
" wrinkled, 2's	1 20	1 40
" sifted select	....	1 35
Pears, Bartlett, 2's	1 85	2 10
" Sugar, 2's	1 40	1 75
" Flem Beauty, 2½'s	1 90	2 00
Peaches, 2's	2 25	2 35
" 3's	3 25	3 50
" Pie, 3's	....	1 50
Plums, Gr Gages, 2's	1 85	2 00
" Blue, 2's	1 75	1 80
Pumpkins, 3's	1 10	1 20
" gallons	3 10	3 25
Raspberries, 2's	2 50	2 60
Strawberries, choice 2's	2 50	2 60
Succotash, 2's	1 60	1 65
Tomatoes, 3's	1 10	1 20
Lobster, Clov Leaf b'rd, 1's	....	2 25
" Crown br'd, 1's	....	2 00
" Star " 1's	1 90	2 00
" Other " 1's	.....	1 85
Mackerel Herring	0 90	0 95
Mackerel	1 50	1 60
Salmon, 1's	1 50	1 60
" white	1 40	1 45

	c. per tin
Sardines Albert, ¼'s tins	11, 11½
" " ½'s "	15, 18
" Dadalzen, ¼'s tins	10½ 11
" " ½'s "	19, 20
" Martiny, ¼'s "	10, 10½
" " ½'s "	18, 19
" Other brands, 9¾,	11, 16, 19
" P & C, ¼'s tins	20, 22
" " ½'s "	33, 36
" Amer, ¼'s "	6, 8
" " ½'s "	9, 11

MARMALADE, JAMS AND JELLIES.

CAIRN'S.
(Blaiklock Bros., Montreal, Agents.)

Marmalade.	per doz
"Home Made," glass 1 lb	$2.35
" White 1 lb	2.25
" " 2 "	4.15
" Stone 7 "	13.20
Scotch White 1 "	2.10



1 lb. white pots, 4 doz. assorted, per doz. $2.35

Jams.
Gooseberry
Strawberry
Black Currant.
Red Currant.
Green Gage
Apricot
Raspberry
Damson
Plum
Red Currant and Raspberry

Jellies. Red Currant, 1 lb. white. $2.75
Black Currant, 1 lb. white 2.75

DELHI CANNING CO.

Jams, assorted, 1's	2 35
Jellies, 1's	2 25

CANNED MEATS.

CLARK'S.
(These quotations are net f. o. b. in Montreal, excepting those for com. corn beef.)

Comp. Corn Beef	1 lb cans	$		$1 60
" "	2 "			2 60
" "	4 "		5 00	5 15
" "	6 "		7 75	8 00
" "	14 "		18 60	19 20
Minced Collops,	2 lb cans			2 60
Roast Beef	1 "			1 60
"	2 "			3 15
"	4 "			5 85
"	6 "			7 00
Par Ox Tongue,	2½ "		$7 25	7 50
Ox Tongue	2 "		....	7 50
Lunch Tongue	1 "		3 00	3 10
"	2 "		5 25	5 75
English Brawn.	2 "		2 50	2 60
Camb. Sausage.	1 "		....	2 50
" "	2 "		....	4 00
Soups, assorted.	1 "		....	1 35
" "	2 "		....	2 25
Soups & Boulli.	2 "		....	1 80
" "	6 "		....	4 50

Potted Chicken, Turkey, or Game, 6 oz cans	1 50
Potted Ham, Tongue or Beef, 6 oz cans	1 15
Devilled Tongue or Ham, ½ lb cans	1 20
Devilled Chicken or Turkey, ½ lb cans	2 00
Sandwich Ham or Tongue, ½ lb cans	1 50
Ham, Chicken and Tongue, 1 lb cans	1 50

MINCE MEAT.

THE CANADA MEAT PACKING CO'Y.

½ gall. on glass jars. per doz.	$7 25
Quart glass jars "	4 00
1 lb " " "	2 00
10 lbs. pails per lb.	0 10
25 " " "	0 09
30 " " "	0 09

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars,	$9 50
Ditto, 25 and 40 lb pails, per lb.	12½c

J. H. WETHEY'S—ST. CATHARINES.

Condensed, per gross, net	$13 50

THE QUEEN OF COCOAS.
SCHWEITZER'S
COCOATINA
USED BY ALL THE ROYAL HOUSEHOLDS IN ENGLAND & EUROPE
Sole Agent in Canada, THOMAS E. CLATWORTHY, 34 Church Street, Toronto.

Prices Current. Continued—

CHEWING GUM.

ADAMS & SONS.

Tutti Frutti, 36 5c bars		$1 20
Sappota,	150 pieces	0 90
Sweet Fern,	230 "	0 80
Black Jack,	115 "	0 80
Red Rose,	115 "	0 80
Barley,	115 "	0 80
Lemon Tramps,	115 "	0 80
Tampico,	115 "	0 80
Magic Trick,	115 "	0 80
Taffy Licorice,	72 "	0 50
Caramel Tolu,	72 "	0 40
Adams' N.Y. Gum,	200 "	0 50
Adams' N.Y. Gum,	150 "	0 40
Puzzle Gum	115 "	0 80

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & co's.

	Per lb.
Chocolate—	
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs..	0 35
Premium, ½'s..6 and 12 lbs...	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs .	0 24
Sticks, gross boxes, each...	1 00
Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs.	18

JOHN P. MOTT & co.'s

(Bryant, Gibson & Co., Agts, Toronto)

Mott's Broma.....per lb	$0 30
Mott's Prepaired Cocoa.....	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa.....	40
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate.....	30
Mott's Breakfast Chocolate...	28
Mott's Caracas Chocolate.....	40
Mott's Diamond Chocolate....	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs.....	30
Mott's Cocoa Shells.....	5
Mott's Vanilla Chocolate stick	24
Mott's Vanilla Chocolate stick	22
Mott's Pure Confec. Chocolate	22c—35
Mott's Sweet Confec. Choc.	21c—28

J. W. COWAN & co's.

Cocoas—	
Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼ lb in 12 lb boxes	35
London Pearl, " "	30
Soluble (bulk) 15 & 30 lb bxs ...	18, 20
Soluble (tins) 6 lb and 12 lb....	20
Cocoa Nibs, any quantity ...	30, 35
Cocoa Shells, any quantity...	05
Cocoa Essence.....per doz	1 40
Chocolates—	
Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross...	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

Thos. E. Clatworthy, Ag'nt, Toronto.)

Schweitzer's Cocoatina, not cash ¼ lb. ½ lb.. price per doz. tins	3 29 6 30

WALTER, BAKER & CO.

(Lockerby Bros., Montreal, Agents for Quebec.)

Chocolate .....per lb.	$0 50
Cocoa..... "	0 55

COFEEE.

GREEN

	c. per lb.
Mocha.....	32, 35
Old Government Java.....	26, 27
Rio.....	22, 23
Plantation Ceylon.....	25, 28
Porto Rico.....	22, 23
Guatamala.....	23, 25
Jamaica.....	22, 28

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.

	c. per lb.
Java.....	33, 34
Java and Mocha.....	34, 36
Plantation Ceylon.....	35
Arabian Mocha	37
Santos.....	28, 28
English Breakfast.....	16, 24
Royal Dandelion in 1 lb tins..	26

TODHUNTER, MITCHELL & co.'s

Excelsior Blend.....	33
Our Own Blend.....	30
Laguayra.....	28
Mocha and Java.....	32, 33
Java, Standard.....	32
" Old Government	30, 32
" Crown	29
Arabian Mocha.....	35

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs.....	30
Standard Imperial in sealed tins, 25 and 50 lbs.....	32
Standard Blend in sealed tins, 25 and 50 lbs.....	33
Ground, in tins, 5, 10, 15 and 25 lbs.....	20, 30
Say's Parisien, in ½ and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz....	1 25
" " " " 2, 2 oz.....	1 75
" " " " 3, 3 oz.....	2 00

SUTTON & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Pure essence, Gorgona Anchovies, ½ pts. per doz.....	2 76

FLOUR AND MEAL.

	per bbl.
Flour, Family.....	$4 00 4 20
" Pastry.....	4 20 4 40
" Medium Patents ..	4 30 4 80
" Patents	4 80 5 10
" Straight Roller ...	3 75 3 80
" Extra.....	3 50 3 55
" Strong bakers'....	4 20 4 50
Oatmeal, standard, bbls	3 60 4 00
" granulated, "	3 60 4 00
" rolled "	3 70 4 25
Bran, per ton.....	14 00 15 00
Cornmeal	3 50 4 00
" Gold Dust.....	3 25 3 50
" Eureka.....	2 75 3 00
" Imperial.....	3 70 3 80

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz.
Cases, No. 1, 2 oz tins.....	$2 75 $3 00
" No. 2, 4 oz tins.....	4 50 5 00
" No. 3, 8 oz tins.....	8 00 8 75
" No. 4, 1 lb tins.....	12 60 14 25
" No. 5, 2 lb tins.....	25 00 27 00

FRUITS.

FOREIGN.

	c. per lb.
Currants, in bbls	5⅜, 5½
" ½ bbls	5⅝, 5¾
" cases	6, 6¼
" Patras, in cases	7¾, 8
" Vostizza, "	7, 9
" ½ case....	9½ 9¾
Dates, Persian, boxes, new	5½ 5¾
Figs, Elemes, 14 oz., per box	8½ 9
" 10 and 20 lb box.....	10, 11
" 7 crescent, 60 lbs	... 16
" 5 " 30 "	... 15
" 4 " 20 "	... 14
" Naturals	4¾ 5¼
Prunes, French, kegs.....	4½ 5
" Bosnia, hhds	4⅝, 4¾
" " bls.....	4¾, 5¼
" " kegs.....	5, 5¼
" " cases, new ...	6 , 8
Plums, French, 55 to 65.....	12½ 15
" Bottles, 1's.....	22 23
" " 2's.....	37½ 40
" " 4's.....	70 75
" " 7's.....	1 00 1 10
Raisins, Valencia, off stalk,	7 7½
Selected	7½, 8
Layers	9 9½
Raisins, Sultanas.....	10 12
" Loose Muscatel 2 crowns.....	$2 50 2 75
3 crowns	3 25 3 50
" London Layers	3 00 3 25
" Black Baskets..	4 00 4 25
" Blue " ..	5 00 5 25
" Bunch Dehesas	4 75 5 00
" Superior "	5 25 5 50
" ¼ flat "	1 55 1 75
Imperial Dehesa bunches.....	7 00 7 25
Lemons, Messina, per box	3 50 4 50
" Palermo.....	3 50 4 50
Oranges, Messina, per box	2 75 3 25
" Florida Russets ...	3 75 4 25
" Valencia.....	4 50 5 00
" California, navel	5 50 6 00
" Riverside.....	4 00 4 25
Bananas	2 50 3 50

DOMESTIC.

Apples, per bbl.....	3 00 4 00
" Dried, per lb.....	4½ 5
" Evaporated, p.lb	8 10

GLASSWARE.

TAYLOR, SCOTT & co.

	c. per doz.
Lamp Chimneys, O.....	32
" " A.....	35
" " B.....	45
Fruit Jars, pts.....	per bbl. 13 00
" " qts.....	14 00
" " ½ gal.....	17 00

GRAIN.

Wheat, Fall, No. 2, per 58 lbs	$0 85 86
" Red Winter, No. 2	85 86
" Spring, No. 2.....	82 83
" Man. Hard, No. 1..	1 03 1 04
" " No. 2..	1 00 1 02
Oats, No. 2, per 34 lbs.....	29½ 30
Barley, No. 1, per 48 lbs...	49 50
" No. 2, " "	45 46
" No. 3, extra.....	40 41
" No. 3.....	36 37
Rye.....	46 47
Peas.....	60 62
Corn.....	49 51

HAY & STRAW.

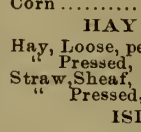
Hay, Loose, per ton.....	$10 00 $14 00
" Pressed, " on track	7 00 10 50
Straw, Sheaf, " on track	8 50 9 50
" Pressed, "	6 50 8 00

ISINGLASS.

G. P. SWINBOURNE & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Boxes containing 3 doz 3d. pack. per box.....	3 58



LYE.

Gillott's powdered Lye (½ gr. in a case] per case.....	$3 75
Elliott's	3 75

MUSTARD.

ELLIS & KEIGHLEY'S.

Durham, Fine, in ¼ and ½ lb tinsets. per lb	25
" Fine, in 1 lb jars.....	22
" Fine, in 4 lb jars.....	70
" Extra Superior, in bulk, per lb.....	30
" Superior, in bulk, per lb	20
" Fine, " "	15

COLMAN'S AND KEEN'S

In 4 lb jars.....	75
In 1 lb jars.....	25
D. S. F., in tins, per lb	41
" in ½ lb tins.....	42
" in ¼ lb tins, per lb.....	44
D. F. in ½ lb tins, per lb	26
" ¼ " "	28

BARRINGER & BROWN.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Genuine, in 4, 1, ½, ¼ lb. and 2 oz. tins, per lb	0 34 0 47
Superfine genuine, full.....	0 30 0 43
Pure, per lb.....	0 23 0 36
D.S.F. "	0 34 0 47
D. S. "	0 30 0 43
F. "	0 23 0 36

NUTS.

	per lb
Almonds, Ivica	13, 14
" Tarragona	14, 15
" Formigetta	12, 14

Longford Manufact'ng Co.

ORILLIA, - - ONTARIO,

Made from First-class Stock, and with superior workmanship they are decidedly the Best in the Market.



The Longford Mfg. Co. have met with great success in the sale of their Patent Wire Hoop Pail, a cut of which is shown here. The cost is little more than the ordinary pail, and the stock superior to any shown in the Market.

PAILS AND TUBS

OF ALL KINDS.

See that the letter T is on every pail or tub. Ask your Wholesale Grocer for the T PAILS AND TUBS.

TORONTO OFFICE: - 20½ FRONT STREET EAST.

Prices current, continued—

Almonds, Shelled Valencias	30, 35
" " Jordon.	50, 55
Brazil	12½, 13
Filberts, Sicily	10 11
Peanuts, roasted	12, 13
" green	10, 11
Walnuts, Grenoble, old	14, 15
" New	16 ..
" Bordeaux	10½, 11½
" Naples, cases	16, ..

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO.

PICKLES.

John Bull, mixed, in bulk	$0 60
" Chow Pic'le, in b'lk	65
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 25
" " " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

SAUCES.

John Bull, kegs, per gal	$1 25
" ½ pt. bottles, per doz (according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " ½ pt, bottles, per doz	1 25
Niagara Tomato, kegs, per gal	1 25
" " Reputed pints	1 25

Terry's Candied Peels.	c. per peels
Lemon, 7 lb boxes	16
Orange, "	18
Citron, "	30

CROSSE & BLACKWELL'S.

Pickles, all kinds, pints, per doz	3 25

LEA & PERRIN'S.

	per doz.
Worcester Sauce, ½ pts	$3 60 $3 75
" " pints	6 25 6 50

SUTTON & CO.

(Thos. E. Clatworthy, Agent, Toronto)

Worchester Sauce, ½ pints, second quality, per doz	1 17
Worchester Sauce, ½ pints, third quality, per doz	0 96
The Victory Dinner Relish, per dozen	1 92
Bottled Pickles—Mixed, Piccalilli, Cabbage, Onions, per doz.	2 16

PRODUCE.

DAIRY.

	Per lb	
Butter, creamery	$0 22	$0 26
" dairy, tubs, choice	0 17	0 20
" " " med	0 12	0 14
" large rolls	0 14	0 17
" common to med	0 11	0 13
" store packed	0 08	0 10
Cheese	0 09½	0 10½

COUNTRY.

Eggs, fresh, per doz	0 14	0 15
" limed, "	0 08	0 11
Beans	1 40	1 60
Potatoes, per bag car lots	0 52	0 55
Hops, 1888 crop	0 08	0 10
" 1889 "	0 12	0 16
Honey, extracted	0 10	0 13
" section	0 20	0 22

PROVISIONS.

Bacon, long clear, p lb.	0 07¼	0 07½
Pork, mess, p. bbl	13 00	13 50
Hams, per lb	0 10½	0 11
Bellies	0 11	0 11½
Rolls	0 08½	0 09
Backs	0 11	0 11½
Lard, Canadian, per lb.	0 8¼	0 8¾
Hogs	5 50	6 00
Tallow, refined, per lb	0 05	0 05½
"rough, "	0 01½	0 02¼

RICE, ETC.

	Per lb.
Rice, Aracan	3¾, 3¾c
" Patna	4⅜, 4¾
" Japan	4½, 5
" extra Burmah	3½, 3¾
Grand Duke	5½, 5¾
Sago	5½,
Tapioca,	5⅞, 6¼

SPICES.

GROUND.

	Per lb.	
Pepper, black, pure	$0 22	$0 24
" fine to superior	12	18
" white, pure	36	38
" fine to choice	25	30
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	25	40
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURGH STARCH CO. (Limited.)

	c. per lb.
Benson's Prepared Corn	8
No. 1 White Laundry, 4 lb boxes	5½
Silver Gloss, 6 lb boxes	6¾
" 1 lb chromo pkgs	7
Satin, 1 lb chromo boxes	7¼
Edwardsb'g Rice, 1 lb chromo bxs	9
Canada Laundry	4½
Canada Corn	6½

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40 lb boxes. 1 lb packages, new wrappers	7½
36 lb boxes. 12 3 lb paper boxes	7½
40 " 10 4 lb "	7½
Silver Gloss Starch—	
40 lb boxes. 1 lb packages, new wrappers	9
40 lb boxes. Assorted ½ lbs and ¼ lbs	9¾
40 lb boxes. 10 4 lb paper boxes	9
6 lb boxes, with sliding covers (12 boxes in each crate)	9½
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	8
20 " "	8¼

SUGAR.

	c. per lb.
Granulated, in bbls	6⅞, 7
Paris Lump, "	7⅜, 7½
" " ½ bbls	7 3-16, 7 5-16
" " boxes	7⅝
Extra Ground, in bbls	7¼
" " boxes	7 15-16, 8 1-16
Powdered, in bbls	7½
" less than bbs	7 5-16
Confectioners A	..
St. Lawrence A	..
Yellows, in bbls	5⅝, 6
Raws, Jamaica in bags	..

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls
Redpath's "D"	3½c.	3⅝c.
" "M"	3⅝	3¾.
" "B"	3¾	4
" "VB"	4	4⅛
" Extra	4¼	4⅜
" Ex. Sup	4⅜	4½
" XXX Sup.	4½	4⅝
" Corn Syrup	4½	4⅞

MOLASSES.

	Per gal.
Trinidad, in puncheons	37, 38c
" bbls	38, 40
New Orleans, in bbls	70, 75
Porto Rico, hdds.	33 34
" barrels	36, 37
" ½ barrels	38, 39

TEAS.

GREENS.

Gunpowder—	Per lb
Cases, extra firsts	42, 50c
Half chests, ordinary firsts	22, 38
Cases, sifted, extra firsts	42, 50
Cases, small leaf, firsts	35, 40

Young Hyson—Moyunes	
Half chests, ordinary firsts	22, 38
" " seconds	19, 20
" " thirds	16, 17
" " common	14, 15

PING SUEYS.

Half chests, firsts	28, 32
" " seconds	16, 19
Half Boxes, firsts	28, 32
" " seconds	16, 19

JAPAN.

Half Chests—	
Choicest	38, 40
Choice	32, 36
Finest	28, 30
Fine	25, 27
Good medium	22, 24
Medium	19, 20
Good common	16, 18
Common	14, 16
Nagasaki, ½ chests Pekoe	16, 22
" " Oolong	14, 15
" " Gunpowder	16, 19
" " Siftings	5, 12½

CONGOUS.

Half chests, Kaisow, Moning	12, 55
Caddies and half chests	18, 50
Cadies, Pakling and new makes	18, 50

OOLONG.

Half chests Formosa	34, 50
Caddies	36 55

ASSAMS.

Chests and half-chests Pekoe	22, 48

SCENTED ORANGE PEKOE.

Boxes, Foochow and Canton	28, 60

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	62c
Ingots, rough and ready, 7's	59
Laurel, 3's	52
Brier, 7's	50
Index, 7's	45
Honeysuckle, 7's	53
Napoleon, 8's	49



KINGSFORD'S OSWEGO ∴ STARCH.

"Pure" and "Silver Gloss"
FOR THE LAUNDRY.

Corn ∴ Starch,
FOR THE TABLE,

EQUAL TO ANY RICE OR IMPORTED STARCHES MADE.

For Sale by all Leading Jobbers in Canada.

T. KINGSFORD & SON, Oswego, N.Y.

Royal Arms, 12's	50
Victoria, 12's	48
Brunette and Lovely, 12's	45½
Prince of Wales, in caddies	46½
" " in 75 lb boxes	46
Bright Smoking Plug Myrtle, T & B, 3's	55
Lily, 7's	48
Diamond Solace, 12's	45
Myrtle Cut Smoking, 1 lb tins	65
½ lb pg, 6 lb boxes	65
2 oz pg, 5 lb boxes	65

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdowne	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" Queens	29 00

Cigarettes, all Tobacco—

Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C No. 1	4 00
Sweet Sixteen	3 50

CUT TOBACCOS.	per lb.
Puritan Cut Plug, ½ lb pkg., 5 lb boxes	65
Old Chum Cut Plug, ½ lb pkg 5 lb box	65
Old Virginia Cut Plug, 1-10 lb pkg., 10 lb boxes	57
Gold Block Cut Plug, ½ lb pkg, 5 lb boxes	65
CIGARETTE TOBACCO.	
B. C. N. 1, 1-10, 5 lb boxes	78
Puritan, 1-10, 5 lb boxes	80
Athlete, per lb	1 10

SOAP.

Ivory Bar, 1b bars waxed wrapper, per lb	5½
Do. 2, 6-16 and 3 lb bars "	5
Primrose, 5 lb bars, wax W "	4
" 1 " " "	4½
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 13oz, 1,2 and 3lb bars per lb	3½
Queen's Laundry, per bar	5½

TOILET SOAP.

TAYLOR, SCOTT & CO.

	per doz.
Baby's Own, ½ doz boxes	$1 25
Our Boys, ¼ " "	1 25
Sea Foam, ½ " "	75
London Bouquet, ½ " "	60
Oatmeal, 1 " "	85
" ½ " "	60
Paris Assorted, ½ " "	0 75
Albert Oatmeal bar, 2 doz. boxes	0 75
" White Castile bar, 2 doz. boxes	0 75
	per gro.
Fatherland, ½ doz boxes	5 00

WASHING CRYSTAL.

Gillett's Washing Crystal, 1 gro in box, per box	$1 75
Cottam's per lb	0 03½

WASHING COMPOUNDS.

Cottam's small p'k'ts, per gro	$1 50
" large " "	4 50

WOODENWARE.

	per doz.
Pails, 2 hoop, clear No. 1	$1 70
" 3 " " "	1 90
Pails, 2 hoops, clear No. 2	$1 60
" 3 " " "	1 80
" 3 " painted "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
	per case.
Matches, Parlor	$1 70 $1 75
" Telephone	3 50 3 60
" Telegraph	3 80 3 90
	per doz.
Mops and Handles, comb.	1 25
Butter tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60
Clothes Pins full count, per box	0 75

YEAST.

Royal Yeast Cakes, 3 doz 10c. packages in case, per case	$1 95
Royal Yeast Cakes, 3 doz 5c. packages in case per case	1 00
Breadmakers', 3 doz 5c. packages in case	1 00

OUR NATIONAL FOODS.

	pkg.	doz
Desiccated Wheat	4 lb.	$2 30
" Rolled Oats	4 "	2 25
Snow Flake Barley	4 "	2 40
Rolled Wheat Flakes	4 "	2 25
Buckwheat Flour, S. R	4 "	2 00
Prepared Pea Flour	2½ "	1 80
Baravena Milk Food	1 "	3 00
Patent Prepared Barley	1 "	1 80
Patent Prepared Groats	1 "	1 50
Beef and Barley Extracts	6 oz	2 25
Gluten Flour	4 oz	2 80

CATELLI'S SPECIALTIES.

Vermicelli, per lb	$0 11
" 5 lbs	0 08 0 10
" 10 lbs	0 08 0 10
Macaroni, 5 lbs	0 08 0 10
" 10 lbs	0 08 0 10

HARDWARE.

ZINC: Sheet net.	0 06½
IRON WIRE:	
Galv., annealed and oiled and bright 20 p.c. advance on list	
Barbed wire net.	0 00
Coil chain, 5-16 in. net	0 05½
" " ⅜ in. "	0 05
" " ½ in. "	0 04½
Iron pipe, 50 per cent.	
Iron pipe, galvanized, 25 per cent.	
CUT NAILS, from Toronto:	
10 dy. to 60 dy	2 80 0 00
8 dy. and 9 dy	3 05 0 00
6 dy. and 7 dy	3 30 0 00
4 dy. and 5 dy	3 55 0 00
3 dy. C.P.	3 90 0 00
3 dy A.P	4 40 0 00
HORSE NAILS:	
"C" 50 and 10 per cent. from list.	
HORSE SHOES:	
From Toronto, per keg	3 75 4 00
WINDOW GLASS:	
25 in and under	1 55 1 60
26 to 40	1 60 0 00
41 to 50	3 60 0 00
51 to 60	3 90 0 00
61 to 70	4 20 0 00
GUNPOWDER:	
Sporting FF. "	4 75 0 00
" FFF "	5 00 0 00
Canada rifle "	7 25 0 00
Sporting FF., (in ½ lb. tins) per doz.	2 40 0 00
ROPE: Manilla	0 14 0 16
Sisal	0 13 0 00
AXES:	
Peerless & Keen Cutter	7 50 0 00
Leader	7 25 0 00
Lance	7 75 0 00
Queen City	9 25 0 00
Honor Bright, all steel	11 00 0 00
SHOT: Canadian	0 05½ 0 00
HINGES: Heavy T and strap	05½ 00
" Screw, hook & strap.	03¾ 04½
TIN PLATES:	
1c. 4x20 coke, per box	4 50 4 75
INGOT TIN: 25 to 26 per bdl.	
PIG LEAD: 4 to 4¼ per hdl.	

PETROLEUM.

	Imp. gal.
F. O. B. Toronto	
Canadian	$0 00 $0 16
Carbon Safety	0 18 0 00
Canadian Water White	0 20 0 00
Amer'n Prime White	0 23 0 24
" Water White	0 25 0 00
Photogene	0 27 0 00

DRUGS AND CHEMICALS.

Alum lb	$0 02 $0 03
Blue Vitriol	0 06 0 07
Brimstone	0 02½ 0 03
Borax	0 12 0 13
Camphor	0 75 0 80
Carbolic Acid	0 55 0 60
Castor Oil	0 10 0 12
Cream Tartar	0 32 0 33
Epsom Salts	0 01½ 0 02½
Extract Logwood, bulk	0 13 0 14
" " boxes	0 15 0 17
Gentian	0 10 0 13
Glycerine, per lb	0 22 0 25
Hellebore	0 15 0 17
Iodine	5 00 5 50
Insect Powder	0 50 0 60
Salpetre	0 08½ 0 09
Soda Bicard, per keg	0 00 2 25
Sal Soda	0 95 1 00
Madder	

VINEGAR.

A. HAAZ & CO.

XX, W.W	0 20
XXX, W.W	0 25
Honey Dew	0 28
Pickling	0 28
Malting	0 45

THE BADGEROW FALCONER VINEGAR CO

French Bordeau per gal.	0 34
Tarragona "	0 32
Triple "	0 30
Fruit Vinegar "	0 27
Pickling "	0 28
XXX "	0 25
Extra XX "	0 22
XX "	0 20
X "	0 16
Cider Vinegar	0 16 to 0 25
Honey Vinegar	0 25
Eng. Malt Vinegar	0 50 to 0 60
Bottled Malt Vinegar, qts., per doz	2 00
Toilet Vinegar	
Methylated Spirits	2 00 to 2 25

LIQUORS.

CANADIAN SPIRITS: (Net Cash Prices.)	Imp. gal. In B'd.	D.P'd
Alcohol 65 O.P.	$0 99	$3 27
Pure Spirits 65 "	1 00	3 28
Pure Spirits 50 "	0 90	2 98
" " 25 U.P.	0 49	1 52
Family Proof Whiskey	0 53	1 64
Old Bourbon "	0 53	1 64
" Rye "	0 50	1 54
" Toddy "	0 50	1 54
" Malt "	0 50	1 54
" Domestic Whiskey 32 U. P.	0 45	1 04
Old Rye, 4 years old	0 75	1 90
" " 5 "	0 85	1 66
" " 6 "	0 95	2 00
" " 7 "	1 05	2 16
Rye Whiskey, 1883, qts.	4 25	7 06
" " " pts.	6 00	8 75
" " 1884, qts.	4 00	6 75
" " " pts.	5 75	8 50

20 to 100 cases, net cash.
100 to 200 cases, 2½ per ce off.
200 cases and over 5 per ce off.

JOS. PICKERING & SONS' SPEC LTIES.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Metal Polishing Pomade, according to size, per dozen	0 20 1 02
Needham's Polishing Paste according to size, pr dozen	0 18 2 81
Furniture Polish, according to size, per dozen	0 20 2 85
Razor Paste, ½ doz. in box	1 02
" in single boxes	1 18
Plate Powder, per box	1 02
Knife Powder, in cannister, per dozen	1 03
Harness Blacking, in boxes, per dozen	1 27 2 20

TO THE WHOLESALE GROCERS & DRUGGISTS OF THE DOMINION OF CANADA.

We take pleasure in announcing that our New Mills are now completed, and we are prepared to fill orders for goods. The capacity of our New Mills is from 250 to 300 barrels per day.

Our specialties, such as DESSICATED WHEAT, DESICCATED ROLLED OATS, ROLLED WHEAT FLAKES, BREAKFAST HOMINY, &c., are improved and put up in handsomely lithographed cartoons. Our GLUTEN FLOUR for Diabetes, BARAVENA MILK FOOD for infants, PREPARED BARLEY, GROATS, PEA FLOUR, &c., are the very choicest, and guaranteed fresh, clean and attractive, healthy, palatable, and nutritious.

We are also manufacturing GRANULATED, STANDARD, & ROLLED OATMEALS, WHEATLETS, SPLIT PEAS, &c., BAKERS' SPECIALTIES, such as GRAHAM FLOUR, RYE FLOUR, WHITE CORN FLOUR, WHOLE WHEAT FLOUR, &c., which are very choice.

THE IRELAND NATIONAL FOOD CO. (LIMITED.)

OFFICE AND MILLS—109 Cottingham St.—134 to 148 Marlborough Ave. Telephone No. 3629.
Toronto, Dec. 2, 1889.

MITCHELL, MILLER & CO.

WAREHOUSEMEN,

45 and 81 Front Street East, Toronto.

STORAGE.

Advances made on Staple Merchandise in Store.

J. F. YOUNG & CO.

Successors to YOUNG, ANDRRWS & Co.,

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

We solicit your consignments. We do not speculate on your produce, we sell to the best advantage for you. We handle everything that the country merchant requires to send from home to sell. Our warehouse is in the centre of the commission business. Our cellars are airy and cool. Send us a small trial lot.

J. F. YOUNG & CO.

THE LONDON BRUSH FACTORY,

61 and 65 Dundas Street,

MANUFACTURERS OF

EVERY KIND OF BRUSHES HANDLED BY GROCERS' TRADE.



FULL STOCK OF CARPET SWEEPERS.

Awarded Gold and Silver Medals, 1887 and 1888, Bronze A.D. 1889.

THOS. BRYAN, London, Ont.

C. RICHARDSON & CO.

MANUFACTURERS OF

The Celebrated Bull's Head Brand Pickles,

SAUCES, JAMS, JELLIES,

CANNED FRUITS AND VEGETABLES.

SPECIAL PRICES IN

CANNED TOMATOES.

EVAPORATED APPLES and MAPLE SYRUP

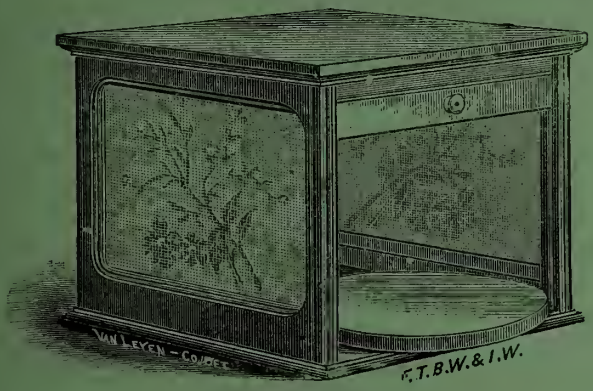
125 River St., Toronto.

BUY A

BRONZE MEDAL

CHEESE SAFE.

Rolling Door, Wire Sides Finely Finished.



20,000 Now in Use. Pays for its Cost In One Month

Sent to any address, charges paid, on receipt of the following prices:—

No. 6, size 26 x 24, wire sides.....$5 00
No. 6½, size 26 x 24, glass sides..... 5 50
No. 8, size 24 x 22, wire sides.....$4 50
No. 8½, size 24 x 22, glass sides..... 5 00

SOLE AGENTS IN CANADA for the LAMSON CASH RAILWAY SYSTEM.

Over 30,000 stores now using it. Send for prices. STORE FITTINGS, COUNTER RAILINGS, IRON FENCES, and BUILDERS OF IRON WORK. Address all correspondence

BARNUM WIRE AND IRON WORKS, - WALKERVILLE, ONT.

DESKS

OFFICE, LIBRARY, CHURCH AND SCHOOL

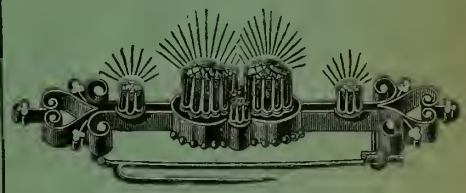
FURNITURE.

JOHN M. BLACKBURN & CO.,

41 COLBORNE ST., TORONTO.,

—AND—

162 ST. JAMES ST., MONTREAL.



NO. 60.

Price, $350.00.

DIAMONDS

The finest Diamonds set in Rings for Ladies or Gentlemen, Engagement Rings in every style. Cuff Buttons, Collar Buttons, Studs, Ear Rings, Bracelets, Necklets, Sleeve Links, etc., in the Newest and Prettiest Styles, at the very Lowest prices. Correspondence solicited.

J. FRED. WOLTZ, Diamond Broker,
41 Colborne St., Toronto, Canada.

SPANISH BLACKING

THE KING OF BLACKINGS.

SCRIVEN, ENG.

LAURENCE GIBB,

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

Bird Seed & Washing Compound our Specialties

BART COTTAM

Wholesale Dealer and Manufacturer of GROCERS' Specialties, etc. LONDON, ONT.

N.B.—All our Goods are guarantced, sell well and give the greatest satisfaction.

Correspondence Solicited.

TORONTO SALT WORKS

128 ADELAIDE STREET EAST.

DEALERS IN AND MANUFACTURERS OF

Table, Dairy & Meat Curing Salts.

Silver Medal Industrial Exhibition, 1888.

We handle Canadian Salts only, which from recent Government tests for Dairy and Meat purposes have proved equal, and in most cases superior to the best Imported Salts of any brand.
Orders promptly filled.

Jas. DICKSON & CO.,

26 WEST MARKET STREET.

Provision & Commission Merchants.

Eggs, Butter Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

W. BOULTER & SONS,

PICTON, - - ONT.,

PACKERS OF THE CELEBRATED



LION BRAND

Canned Fruits and Vegetables

Every can has a Lion on the label. This label is a guarantee to the consumer that the quality is first-class. Ask your Grocer for the Lion Brand. Do not take any other.

BAY OF QUINTE CANNING FACTORIES,

Head Office: Picton. **Branch: Demorestville.**

JAMES PARK & SON,

PROVISION MERCHANTS

PORK PACKERS,

AND MANUFACTURERS OF PRESERVED MEATS ETC

SPECIALTY.—Imported English Sheep Casings for the Sausage Trade.

41 to 47 St. Lawrence Market, and 95 Front St. E.

TORONTO - ONT.



ROYAL YEAST

Is Canada's Favorite Yeast Cakes. 10 years in the market without a complaint of any kind. The only Yeast which has stood the test of time and never made sour, unwholesome bread. All Grocers sell it.

E. W. GILLETT, M'F'R. TORONTO, ONT. & CHICAGO, ILL.

CREAMERY MEN AND MERCHANTS

Holding butter of good quality are requested to correspond with

T. W. CLARK,

Commission Merchant and Wholesale Dealer in Butter and Eggs.

Consignments solicited and business transacted for Ontario and other Eastern Canada Merchants

VANCOUVER, B.C.

References: Bank of British Columbia, Bank of British North America.

E. P. Breckenridge, Toledo, Ohio, Pres. Edwin Norton, Chicago, Vice-Pres.

W. C. Breckenridge, Resident Manager.

The Norton Manufacturing Co.,

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit Cans, Lard Pails, Paint Pails and Cans, Baking Powder Cans.

Capacity, fifty thousand fruit cans per day.

Sole Agents in Canada for

Norton Bros., "Solder Hemmed" Caps, and Grocers' sample goods, and Haskell's sample cases.

Cor. YORK AND QUEEN Sts., HAMILTON, - ONT.

FOREIGN FRUITS

R. S. GALLAGHER,

FRUIT AND COMMISSION MERCHANT

TORONTO.

111 & 113 King St. E., 77 Colborne St.

Telephone 1617.

-PARISIAN-

BLUE!

Is Stronger and More Economical

THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

Established 1874.

W. H. SMITH,

Wholesale Produce

Commission Merchant

186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Produce Consignments solicited. First-class reference.

R. C. MURDOCH & Co.

Commission

—AND—

Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

29 Church St., Toronto.

TELEPHONE 806.

J. CLEGHORN & SON

WHOLESALE

Fruit, Fish & Oyster Dealers

94 Yonge Street, Toronto.

CALIFORNIA ORANGES.

We have our first Car of Riverside Oranges for the season just in.

Riverside Seedlings, 150 to 200 size.
Mediterranean Sweets, 150 to 200 size.
Washington Navels, 126 to 176 size.

The season being 6 weeks earlier than last year fruit is fully ripe and of extra sweetness and flavour. Send for sample box of each and from this on you will use no other oranges.

Car Fancy 300 "Cuccio" Lemons, the finest pack in the world in stock.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

THE CANADIAN GROCER
& GENERAL STOREKEEPER.
PUBLISHED WEEKLY. $2.00 PER YEAR

VOL. IV. TORONTO AND MONTREAL, MAY 2, 1890 No. 18

THE Handle Starches of Established Reputation.

BRITISH AMERICA

Pure Prepared Corn.
Lily White Gloss.
STARCH Co.

BRANTFORD, ONT.

H. A. NELSON & SONS
MANUFACTURERS
AND
Wholesale Dealers
—IN—
BROOMS
AND
WHISKS,
Brushes, Woodenware,
Baskets, Cordage,
Grocers' Sundries.
MONTREAL, - TORONTO.

MOTT'S DIAMOND CHOCOLATE
JOHN P. MOTT & Co
HALIFAX, N.S.
ESTABLISHED 1844
IS THE BEST.
FOR SALE EVERYWHERE.
ASK FOR
MOTT'S

DUNN'S BAKING POWDER
THE COOK'S BEST FRIEND

Taylor, Scott & Co.
TORONTO.

THE BEST



IS THE CHEAPEST.

Retail Price, 25c.

For sale by all first-class grocers

FINE GOODS OUR SPECIALTY

MUNGO CIGARS, EXCEPTIONALLY FINE.

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

ALWAYS ASK FOR

—: THE :—

'John Bull'

BRANDS.

MANUFACTURED BY

BRYANT, GIBSON & CO.



AGENCY FOR—

Mott's Chocolates and Cocoas,
Ganong's Lily Chocolates,
Terry's English Bottled Confectionery,
Negre's French Crystallized Fruits.

The Cowan Cocoa & Chocolate Co. Limited

OF TORONTO,

Manufacturers of

Cocoas and Chocolates.

Hygienic, Iceland Moss, Cocoa Essence, Soluble, Queen's Dessert, Mexican, Sweet Caracas Vanilla, Royal Navy Chocolate, Creams, Coffees and

Confectioners' Chocolates, Icing, and Powdered Sugars.



TO SUBSCRIBERS!

Those wishing to keep their copies of THE GROCER in good condition, and have them on hand for reference, should use a Binder. We can send by mail A STRONG PLAIN BINDER for 75c., postage prepaid.

These Binders have been made expressly for THE GROCER, and are of the best mnnufacture. The papers can be placed in the Binder week by week, thus keeping the file complete. Address—

THE CANADIAN GROCER,
6 Wellington St. W., Toronto.

Needham's "The Favorite." Polishing Paste.

USED BY HER MAJESTY'S SERVANTS

Gold Medals and Diplomas of Merit at all Exhibitions.

Dazzling Mirror Finish

Sold Everywhere in 5c, 10c, 15c, 20c & 25c Tins

The reputation of nearly a century as the most reliable preparation for Cleaning and Brilliantly Polishing BRASS, COPPER, TIN, BRITANNIA METAL, PLATINOID, etc.

Inventors and Sole Manufacturers, JOSEPH PICKERING & SONS, Sheffield.

Pickering's Furniture Polish, Plate Powder, Knife Powder, Brunswick Black, Razor Paste, Metal Polishing Pomade (Red), Ye Olde Oak Furnishing Paste.

T. E. CLATWORTHY, Sole Agt. in Canada, 34 Church St. Toronto.

EMBRO OATMEAL MILLS.

—:o:—

D. R. ROSS, - - EMBRO, ONT.

—:o:—

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders.

IMPERIAL CREAM TARTAR BAKING POWDER

TRADE MARK

PUREST, STRONGEST, BEST,

CONTAINS NO

Alum, Ammonia, Lime, Phosphates,

OR ANY INJURIOUS SUBSTANCE.

E. W. GILLETT, TORONTO, ONT. CHICAGO, ILL.

MANUFACTURER OF

THE CELEBRATED ROYAL YEAST CAKES.



IMPOSSIBLE!

So say Doctors, to say too much in favour of St. Leon Water. It puts down Bright's Disease and Diabetes, as water quenches fire. Cures Indigestion, Dyspepsia, Rheumatism, etc., completely if drank freely and rubbed in the skin.

ST. LEON

Mineral Water Company,

101½ KING STREET W., - - TORONTO.

Business! Business!

QUEEN CITY BUSINESS COLLEGE,

Cor. KING and CHURCH Sts., Toronto,

Is the best and cheapest place to educate your sons and daughters. Thorough practical Business, Shorthand or English Education imparted in shortest possible time by our method of "Individual Instruction." Catalogue mailed free on application.

A. HAAZ. C. DE CARTERET.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider VINEGARS.

74 Bagot Street, - Kingston, Ont

DAY AND MARTIN'S English BLACKING LIQUID AND PASTE

IN ALL GRADES,

The Bes in the World.

CHAS. GYDE, Agent, MONTREAL.

ORDER A CASE OF

OCEAN WAVE BAKING POWDER

From your Wholesale Grocer.

Sells itself after One Trial. Prices Current

THE CANADIAN GROCER & GENERAL STOREKEEPER.

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

THE GROCER PUBLISHING CO. (LTD.)
J. B. McLEAN, SEC.-TREAS.

115 ST. FRANCOIS XAVIER STREET, MONTREAL.

6 WELLINGTON STREET WEST, TORONTO.

Vol. IV. TORONTO AND MONTREAL, MAY 2, 1890. No. 18

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

OUR MONTREAL OFFICE.

Our Montreal Office is located at 115 St. Francois Xavier St. Our representative, Mr. Hugh C. McLean, will be pleased to have subscribers and advertisers call upon him there. He will also pay special attention to gathering business items and attending generally to the interests of this paper.

MANUFACTURING TO CUT TRADE.

TO THE EDITOR CANADIAN GROCER.

SIR,—The retailer who inspired your article, of last week, under the heading of "Educate Your Customers" is on the right track. I have tried the plan he speaks of, and find it a very good one. If it were more generally adopted it would have a tendency to make manufacturers look closer after the man who makes a run upon his own particular line. It occurs to me that some lines of soap badly want looking after. I was induced some years ago to buy a popular brand of soap, 3 lb bar, with 20 bars in a box, but when introducing it to customers I found that some one else was selling the same soap from 2 to 5 cents per bar less. Upon looking into the matter I discovered that the firm were putting up three different weights of that soap, wrapped with the same label, so that while I was offering an honest 3 lb bar, my competitors were selling a bar considerably under weight. Now, what I object to is the manufacturer putting up a popular brand in three or more sizes. If he make a 3 lb bar under a certain brand let him stick to it. If he wants to put up a 2½ lb let him give it another name or mark the weight upon the label. The public are continually being imposed upon in this way, and it is the cause of much friction between the merchant and his customers.

The maker may say that he adopts this practice to meet the demand. All rot. The fact is that he yields to the temptation offered by some prominent cutter to make a lighter bar, in order to secure a big order, and the cutter proceeds to deceive the public by professing to sell at a price less than his neighbours. Perhaps some one or more of your subscribers will give us their views upon the matter.

Yours, etc.,

CORNER STORE.

This letter draws attention to another of the manifold forms in which the cutting principle works for the undoing of trade. Here the manufacturer varies the mode of his response to the imperative demand of price-cutting traders. Usually the call upon him for low prices is met by a lowering of the quality, and successive calls are answered by successive degrees of debasement until the minimum point is reached. On this ultimate level all dealers at last meet on equal terms. Nothing cheaper can be produced, and selling then has to go on with no resources at the command of dealers but what lie in their own capabilities. Since this has to become the case finally, why should it not be the case primarily? Why can not dealers compete without odds in their favor just as well when good quality is produced as when the very vilest is yielded? There would be great benefit to the consuming public in competition being carried on upon this higher plane. There would be much more development of real shrewdness in the business character of our day if such manlier competition existed. They are the weak ones of business who have to invoke the manufacturer's arts to enable them to hold their own against rivals. Their facility in filling their stores with cheap goods that find temporary sale, can be called enterprise only by a misuse of the term. They simply shun a fair trial of strength.

It is usual for traders who cut largely to urge in palliation the character of the demand. Manufacturers who make goods slightly better than worthless apologize for their wares by the statement that they are determined by a very low-grade trade. The series can be extended no farther. The earth does not upbraid the manufacturers for causing it to yield poor raw material. We have the best of material, we have good skilled labor, we have means to afford the best products of both, and why is it that those who have the selling of these products, should in their mad haste to outsell each other, prevent the public from getting the best our resources afford.

Everybody must deprecate the readiness with which manufacturers lend their influence to depress quality to a low standard of price, the price usually being established not by the demand of consumers but by traders over anxious for custom. We are familiar with the usual form in which the manufacturers yield to this trade demand. But the method indicated by our correspondent is novel, and we cannot say clever. To reduce quality a few degrees is a subtle way of fooling the consumer, as unless when the difference between standard and deteriorated quality is considerable it is not apt to be generally detected. It is different with putting a greater number of bars in a box than the conventional number. The area of the box not being enlarged, the size of the bar must be contracted. The fact that smaller bars are made cannot be preserved a secret. One dealer can get them as well as another. So that in the end, this basis of price cutting is like the deteriorating method: it is one upon which all traders can meet equally in the end.

The making of prices to suit the cutting trade becomes a criminal practice when it takes to such shifts as that "Corner Store" complains of. When a brand has become so strong a favorite with the consuming public that they will buy very largely of the soap stamped with it, the manufacturer has added to the original motive of honor which he should be swayed by, that of gratitude to those who make a market for his soap. Both these motives should restrain a man from attempting to cheat the public.

Every label should be registered, not merely for the protection of the manufacturer, but for that of the public. If such label becomes in time the token of a reputable class of goods or the moral guarantee that a certain quantity is contained in the package stamped with it, the placing of that label upon goods defective in the quality or quantity which it was the established com-

plement of should be punishable. In one way it is punishable, and the penalty should not be stayed. The sound element of the trading community should not buy of manufacturers caught in perpetrating a fraud under the cover of a name that they have made a trusted one. Reputable dealers should spare no pains to divert the current of custom to other goods, and let such practices be met with a declining trade.

The Retail Grocers' Association of this city some time ago found that a certain line of soap was being sold at incredibly low prices. Representations were made to the manufacturers who at once promised that such underselling should be stopped. This illustrates the value of belonging to such a body. The protest of an individual trader might be futile to check this evil, but that of a strong organ of trade can not fail to be treated with careful attention. It is not known to us that the basis of the cutting the Association protested against was light weight bars, but that or any other mode of defrauding traders and consumers could be stopped by organized action of the trade.

WHAT IS PROFIT ?

Profit is that which remains in the hands of the storekeeper after all of the various expenses of doing business are paid. Selling goods at an advance over the invoice price is not always profitable. The cost of transportation, store rent, clerk hire, fuel, lights, waste, spoilage and leakage must all be taken into consideration, and the merchants who expect to do business and live must sell their goods at such an advance as to cover all these expenses and leave something besides. There are changes in styles that have to be considered; there are losses incurred by bad debts. There is the expense of carrying an over-supply of unsaleable goods; in fact, there are hundreds of things to be considered by every merchant who embarks in business and who expects to be successful in his undertakings. There is fierce competition to be met, and how to do this and make a living profit taxes the ingenuity of the storekeeper to the utmost.

It is becoming almost imperative upon storekeepers to reduce the running expenses of their business to the utmost possible limit. One excuse for trusts is the allegation that they are formed for the purpose of doing business at a reduced expense; but the trouble with them is that when they once get command of the market they want to run it exclusively for their own benefit, so it seems that some other way will have to be devised for lessening the cost of production and distribution.

There are too many men engaged in mercantile business, without doubt, and there is not a living profit for all of them, so fierce and close is competition. There are houses which have been in business for years and which at one time flourished and grew rich, but now are on the decline on account of the fierce competition which they are compelled to encounter, and which compels them to do business at a loss or go out of it. Not long ago a prominent and long established firm in this city made an assignment, having become cramped for funds on account of doing business for sometime on a losing basis. Firm after firm which has existed for years has been wound up because it seemed clear to the managers that ultimate failure was inevitable if the business was indefinitely continued. It would seem at the present time that only the merchants who buy close and run their business economically can make a success of merchandising. This fact shows the importance of being posted. Storekeepers cannot scan the market reports too closely if they expect to make a success of merchandising. They must be energetic, possess original ideas and conduct their business as nearly as possible upon a cash basis. They must keep posted on all trade news so as not to fall behind the age. In almost every branch of business there are goods which have to be sold at a very trifling advance over the invoice price, and the grocer or general storekeeper who makes a handsome profit from the conduct of his business during the year must not only be a hustler, but a shrewd and ambitious manager. The most successful business men to-day are close readers of their trade papers.

WHOLESALE TRADE WITH CONSUMERS.

The established arrangement whereby the retailer's stock is made the medium through which the wholesaler's goods shall reach the consumer, seems not to be without its nonconformists. In "Heck's Column," and in a communication just to hand from another reliable source, as well as in former reports commented upon at the time, we learn that there is still a good deal of net-spreading by certain wholesalers to catch a share of the trade with consumers. Such wholesalers are evidently at some disadvantage. They seem unable to run off their stock through the conventional channels of trade, and have come to deem it not INFRA DIG. of their standing to peddle their goods. Peddling wholesalers cannot find the purely wholesale role profitable. They should make no pretence of remaining in it. Trading as wholesalers, such dealers have the untaxed right to send travellers through the country to develop trade. The Municipal Act should be so amended, that any township, village, or town would be empowered to pass a by-law requiring all such travellers who canvass for consumers' trade to take out a pedlar's license or be punished for violation of the local license law. The Municipal Act already authorizes municipal councils to impose a license for the right to canvass consumers for tea, dry goods and jewelry. The carrying of goods is not a necessary matter. The soliciting of trade, the exhibiting of samples, the after delivery, the buyers not being wholesalers or retailers, are the circumstances that make a man eligible to be charged for a pedlar's license, if the municipality choose to adopt a by-law against such trade. They are amply competent under sub-section 4 of the 495th section of the Municipal Act. The fault with this sub-section is, that it is not comprehensive enough to take in peddling travelers that we know of. They happen not to be engaged in selling tea, dry goods, or jewelry. The Municipal Act should be extended to embrace all trades where there may be wholesale travellers and there may be pedlars. The movement for the amendment of the Act in this direction must begin with the retail trade. Theirs are the interests that suffer from the absence of municipal power to make wholesale pedling in lines not already specified an illegal thing.

It is singular that legal power is needful to stop such methods of dealing. From the information supplied by a travelling representative, we find that wholesalers who have retail custom, resort to the pedlars' methods right in the constituency of their customers' trade, and after selling full retail orders they go out and forestall their customers' sales by seizing upon the same themselves. If there are wholesale establishments so little self-respecting and so dishonorable as to do this, there must be retailers meek-spirited enough to stand it. The life could be withered out of such a practice if the trade blew the breath of disproval on it, and condemned it not merely by complaint but by an everlasting withdrawal of trade from such wholesalers. The traveller that is found doing such undermining of a local tradesman's business should not be spared the hearing of righteous indignation against his conduct, and the report of it should dog his heels everywhere he goes.

How easy it is for imformation to reach every trader, when local associations exist. A communication from one body to another or to a dozen others will spread abroad the fruit of an injurious act with certainty and exactness. Such local bodies are bureaus of information, not merely of what they collect locally but from outside sources. They give a defensive and organic constitution to retail trade which is now in a most primitive state. The helplessness of the small dealers against wrong practices of wholesalers is only a sample detail of the unsatisfactory position in which the want of organization leaves those who are the legitimate purveyors to the wants of consumers. The retail trade is the machinery through which the consumption is kept supplied, and that machinery is in serious want of system. Local engineers should therefore be examining the local situation, and making plans for the improvement of it. By organization and intercommunion, the trading faculty throughout the country would soon be able to extinguish traders who disgrace the wholesale name by first stocking and then intercepting the business of their customers.

CIGAR BOXES.

Mr. Costigan's amendment to the Inland Revenue Act contains a clause that has not been referred to in the former articles upon the Bill which have appeared in these columns. That clause is a substitute for the 263rd section of the Inland Revenue Act, which required that the stamps on all cigar packages, etc., should be destroyed. The clause in Mr. Costigan's measure which repeals this reads as follows : "Whenever any stamped box, bag, vessel, wrapper or envelope of any kind, containing tobacco or cigars, is emptied, the stamp or stamps thereon, and, in the case of cigars, the package also, shall be destroyed by the person in whose hands the same is." The punishment to fit the crime of breaking the above clause is a fine of $200. This mild enactment should be bound on the eyebrows of every citizen who still clings to the taxed joy of a good smoke. Every such consumer will in time be brought to consider, that he may sooner light his cigar with impunity in a powder magazine than leave empty the casket on which the excise officers have once laid their consecrating hands. Such package once dedicated to the service of holding cigars upon which the voucher on one of its angles certifies that revenue has been paid, must forthwith be consumed, but the decree says not what shall be done with its ashes. The law applies to dealer or consumer. The dealer would be in a bad fix who happened to upset one of these boxes, and completely empty its contents upon his counter. Then there would be a pair of breaches of the Inland Revenue Act. On the one hand, or leg, the dealer would be punishable for having cigars in his shop that were not in a lawfully stamped package; on the other, he would be liable for having in his possession an empty but undestroyed cigar box.

The harmless and convenient little boxes in which cigars come into stock are no more to be useful in their thousand and one incidental ways. They will be destroyed as soon as they are emptied. The Inland Revenue Act will need further amendment to protect against the fraud of making counterfeit boxes. If any manufacturer of any other article, say toilet soap or candies, should make boxes identical in shape, weight and material to those used for holding cigars, such boxes would be apt to create grave embarrassment to the Department of Inland Revenue. These packages stripped of their labels would exactly resemble cigar boxes so stripped. It might save further legislation prohibiting such boxes to be made, for the Department to prescribe all the details of the packages cigar-makers are to use, aud then have these get their boxes patented. That would catch any miscreant who might chance to make a similar box, and would plug up the only loophole now visible for any escape from the penalty of using empty cigar packages.

A HARD CASE.

A subscriber to the GROCER, Mr. A. W. Cunningham, Garden River, informs us in a communication accompanying a subscription remittance, that it is reported he is in business difficulty. In this relation he refers to a transaction with a wholesale boot and shoe firm in London, in which he appears to have been misled and very harshly treated. His account of the matter shows that he was urged to give an order at a time when he was not anxious to do so, that he was promised an extension if he should be unable to pay when payment was due, that he bought on the understanding such extension would be obtainable, that he could not raise the money when due, asked and was refused the extension, was required to furnish $200 at once, and was promised three months' time for the rest. The $200 was sent by return mail, and the receipt of it was followed very soon, without notice, by the reference of the remaining part, $83 to the Division Court. Mr. Cunningham, believing that he was not liable for payment until the three months' were up made no effort to stay proceedings, resolving to base his defence upon the written promise he had. Judgment, however, was given against him.

This case has a lesson or two in it. One is that no verbal by-contract made at the time of sale should be depended on to reduce the stress of the main contract, which is formally executed between buyer and seller. The unreliableness of reservations and privileges that are orally made at the time of sale is in direct proportion with the facility and liberality with which such saving conditions are thus irresponsibly granted. The easier the extra terms that are conceded by word of mouth at such a time, the more valueless they are. To make a sale there are men who would yield any point as a matter of momentary convenience, but will not commit themselves to written terms. It is only in such terms that the dealer has any guarantee against rigorous collection. He should pin his faith to nothing but these, unless he gets some release in the course of maturity. Those who give such to a customer in arrears are not usually in the habit of promising them when the contract is made.

Another lesson is, never buy goods when you are not led to do so by a sense that you need them. The defendant in the case tells us that he did not wish to deal with the firm, but finally yielded to the persuasions of their traveller. That won't do. The dealer in this case had no former experience of this house to support the faith in their promise which he so readily gave. He should have bought, not because he was urged, but because he wanted to buy.

What can be given in the way of business, in which the will of the selling party is bound, is all that should be expected, all that should be depended on. But the firm in the present case not only exacted the full pound of flesh, but seems to have done so in flagrant violation of its twice-pledged word not to do so. This is hardly honorable. Such a case will be apt to teach the trade generally to suspect travellers who make easy special terms. That will be one good issue of the matter, at all events.

THE SALMON INDUSTRY.

Mr. B. Young, president of the British America Salmon Packing Company, which operates on the Fraser and Skeena rivers in British Columbia, was in Ottawa the other day, having just arrived from England. Speaking to the Empire, Mr. Young says the first shipments of last season's pack arrived in London while he was there. The pack is always sold in advance, and he regetted that prices were dull for the coming season, being a dollar a case less than last year—a case containing 48 one pound cans. Last year was a good year, the best in fact in the history of the industry. Judging from the past this year will be a fairly good year, next year will not be as good, and 1892 will be, comparatively speaking, a failure. The sixteen canneries on the Fraser turned out last year 300,000 cases. In 1888, the bad year, it was only 80,000. This year Mr. Young estimates the pack at 150,000 cases. The Skeena river has six canneries, with an output of 60,000 cases last year. Besides these there are several other canneries on the Pacific coast. The dulness of the market, he thought, might perhaps be due to the unprecedentedly large catch of 1889.

Probate has been had of the will of the late Thomas Kelso, wholesale grocer of Belleville, who died on March 17. The personality is $20,412, realty $30,000 and insurance $10,000. The widow, so long as she lives, is to receive the interest on the principal. After her death the estate is to be equally divided amongst the six children as they reach the age of twenty-one years.

One thing in particular should be impressed upon clerks—the necessity of careful attention to small customers.



Home Made

Marmalade

JAMS, JELLIES

PACKED BY

Alexander Cairns, Paisley, Scotland.

BLAIKLOCK BROS, Agents,
17 Common St., MONTREAL.

These goods are guaranteed to be of the very finest quality, and are specially supplied to Her Majesty The Queen. To be obtained from all first-class grocers.

TORONTO AGENTS:—Steel, Hayter & Co

HOW TO WIN FORTUNE.

This is the theme discussed by Mr. Andrew Garnegie in the New York Tribune of Sunday last, in his usual penchant and practical manner. Every line of his letter is worth careful thought. He believes the young man of to-day has a chance to rise and points out that "the difficulties are not insuperable, nor greater than have hitherto existed. They are not such as to discourage but only such as to stimulate the ambitious; and this is always to be taken into account, that if the race in the industrial and business world be the harder to win, the prize is infinitely greater."

The names of the leading industrial, mercantile, commercial, and financial establishments,are given and the oft-repeated story told that all of them were started and brought to their present high position by men from the ranks. The millionaires who are in active control started as poor boys, and were trained in that sternest but most efficient of all schools—poverty.

The absence of the college graduate in every department of affairs is considered; the prize-takers have too many years start of the graduate, they have entered for the race invariably in their teens—in the most valuable of all the years for learning anything—from fourteen to twenty; while the college student has been learning a little about the barbarous and petty squabbles of a far-distant past, or trying to master languages which are dead, such knowledge as seems adapted for life upon another planet than this, as far as business affairs are concerned—the future captain of industry is hotly engaged in the school of experience, obtaining the very knowledge required for his future triumphs.

"I do not speak,' says Mr. Carnegie," of the effect of the college education upon young men training for the learned professions, but the almost total absence of the graduate from high position in the business world seems to justify the conclusion that college education as it exists is fatal to success in that domain. The graduate has not the slightest chance, entering at twenty, against the boy who swept the office, or who begins as shipping clerk at fourteen. The facts prove this.

"There has come, however, in recent years, the polytechnic and scientific school, of course of study, for boys, which is beginning to show most valuable fruits in the manufacturing branch. The trained mechanic of the past, who has, as we have seen, hitherto carried off most of the honors in our industrial works, is now to meet a rival in the scientifically educated youth, who will push him hard—very hard indeed. Three of the largest steel manufacturing concerns in the world are already under the management of three young educated men—students of these schools who left theory at school for practice in the works while yet in their teens. Walker, Illinois Steel Co., Chicago; Schawb, Edgar Thompson Works; Potter, Homestead Steel Works, Pittsburg, are types of the new product—not one of them yet thirty.

QUALITIES ESSENTIAL TO SUCCESS.

Workingmen have a prejudice against showing their employers that the wages they earn suffice to enable them to save; but this is a mistake. The saving workman is the valuable workman, and the wise employer regards the fact that he does save a prima facie evidence that there is something exceptionally valuable in him. It should be the effort of every corporation to induce its principal workers to invest their savings in its shares. The day of the absent capitalist stockholder, who takes no interest in the operation of the works beyond the receipt of his dividend, is certainly passing away. The day of the valuable active worker in the industrial world is coming. Let. therefore, no young, practical workman be discouraged. On the contrary, let him be cheered. More and more it is becoming easier for the mechanic or practical man of real ability to dictate terms to his employers. Where there was one avenue of promotion, there are now a dozen. The enormous concern of the future is to divide its profits, not among hundreds of idle capitalists who contribute nothing to its success, but among hundreds of its ablest employes, upon whose abilities and exertions success greatly depends. The capitalist absent stockholder is to be replaced by the able and present worker. The Tribune has asked me to go further, and state the qualifications necessary for the promotion of young practical men. George Elliot put the matter very pithily: "I'll tell you how I got on. I kept my ears and eyes open, and I made my master's interest my own."

DANGERS TO YOUNG MEN.

There are three great rocks ahead of the practical young man who has his foot upon the ladder and is beginning to rise. First, drunkenness, which, of course, is fatal. There is no use in wasting time upon any young man who drinks liquor, no matter how exceptional his talents. Indeed, the greater his talents are the greater the disappointment must be. I do not mean by drinking liquor, the taking of a glass of beer or wine at meals. It is not necessary for a man to be a total abstainer in order to be temperate. The rule should be: never enter a barroom and never drink liquor except at meals.

The second rock ahead is speculation. The business of a speculator and that of a manufacturer or man of affairs are not only distinct but incompatible. To be successful in the business world, the manufacturer's and the merchant's profits only should be sought. The manufacturer should go forward steadily, meeting the market price. When there are goods to sell, sell them; when supplies are needed, purchase them, without regard to the market price in either case. I have never known a speculative manufacturer or business man who scored a permanent success. He is rich one day, bankrupt the next. Beside this, the manufacturer aims to produce articles, and in so doing to employ labor. This furnishes a laudable career. A man in this avocation is useful to his kind. The merchant is usually occupied distributing commodities; the banker in providing capital.

The third rock is akin to speculation—indorsing. Business men require irregular supplies of money, at some periods little, at others enormous sums. Others being in the same condition, there is strong temptation to indorse mutually. This rock should be avoided. There are emergencies, no doubt, in which men should help their friends, but there is a rule that will keep one safe. No man should place his name upon the obligation of another if he has not sufficient to pay it without detriment to his own business. It is dishonest to do so. Men are trustees for those who have trusted them, and the creditor is entitled to all his capital and credit. For one's own firm, "your name, your fortune, and your sacred honor"; but for others, no matter under what circumstances, only such aid as you can render without danger to your trust. It is a safe rule, therefore, to give the cash direct that you have to spare for others and never your indorsement or guarantee.

One great cause of failure of young men in business is lack of concentration. They are prone to seek outside investments. The cause of many a surprising failure lies in so doing. Every dollar of capital and credit, every business thought, should be concentrated upon the one business upon which a man has embarked. He should never scatter his shot. It is a poor business which will not yield better returns for increased capital than any outside investment. No man or set of men or corporation can manage a business man's capital as well as he can manage it himself. The rule. "Do not put all your eggs in one basket," does not apply to a man's life-work. Put all your eggs in one basket, and then watch that basket, is the true doctrine—the most valuable rule of all.

While business of all kinds has gone, and is still going rapidly, into a few vast concerns, it is nevertheless demonstrated every day that genuine ability, interested in the profits, is not only valuable but indispensable to their successful operation. Through corporations whose shares are sold daily upon the market; through partnerships that find it necessary to interest their ablest workers; through merchants who can manage their vast enterprises successfully only by interesting exceptional ability; in every quarter of the business world, avenues greater in number, wider in extent, easier of access than ever before existed, stand open to the sober, frugal, energetic and able mechanic, to the scientifically educated youth, to the office-boy and to the clerk—avenues through which

they can reap greater success than were ever before within the reach of these classes in the history of the world.

When, therefore, the young man, in any position or in any business, explains and complains that he has not opportunity to prove his ability and to rise to partnership, the old answer suffices :

"The fault, dear Brutus, is not in our stars,
But in ourselves, that we are underlings."

COTTON SEED.

Was there ever such a history as that of the cotton seed, now one of our staple products? For seventy years despised as a nuisance, and burned, and dumped, as garbage, then discovered to be the very food for which the soil was hungering, and reluctantly admitted to the rank of utilities, shortly afterward found to be nutritious food for beasts, and thereupon treated with something like respect. Once admitted to the circle of farm industries it was found to hold thirty-five gallons of pure oil to the ton, worth, in its crude state, $14 to the ton, or $40,000,000 for the whole crop of seed. But, then, a system was devised for refining the oil up to the value of $1 a gallon and the frugal Italian placed a cask of it at the root of every olive tree, and then defied the borean breath of the Alps. And then experience showed that the ton of cotton seed was a better fertilizer and a better stock food, when robbed of its thirty-five gallons of oil, than before; that the hulls of the seed made the best of fuel for feeding the oil-mill engine; the ashes of the hulls, scooped from the engine's draft, had the highest commercial value as potash, and that the "refuse" of the whole made the best and purest soap stock to carry to the toilet the perfumes of Lubin or Colgate.—National Soap Review.

HECK'S COLUMN.

Now that the Retail Grocers' Association, of Toronto, are giving the pedlar nuisance a thorough investigation, and trying to place higher license on them, the country merchants begin to talk as well about their pedlars. So do towns which are not county towns. All through the Dominion we find towns that are not county towns, as large, and in some cases larger than the county towns. As I understand it the county towns have power to grant their own license, where the towns, not county towns, are excluded from this clause. Now that allows the pedlar to enter towns not county towns, but protects the county towns from such. They (the pedlars) having to take out a separate license to enter that place. The secretary of an outside grocery association, in speaking about this to me, puts it in good form. He says, personally, he does not mind the pedlar selling his goods, but it is the way he does it. He says many things about the merchants of the town he is working in, to injure their trade. The license taken out is a county license, but little pedling is done in the county outside of these towns, not county towns. This I think will show merchants a new thought in regard to the licensed pedlar, and the smaller towns should themselves get to work and remedy this. You grocers who are troubled with the pedlar let others hear your complaints, and if in no other way do it through the medium of these columns.

If the merchants complain, and that for a just cause, it is right that I should try and see them out of their difficulty. No merchant ever speaks to me without saying something. A good many have one thing to contend with that should be stopped. What they are now troubling over is this: Why does the traveller sell to any outside of the trade? Now I have never seen the travellers selling outside the retail trade, but am of the opinion that it is done by some, and can only say that a first class house would not do such an act. The retail merchant may be classed as the wholesaler's agent in the town he is doing business in If the wholesalers sell goods to outsiders it is not right. Some merchants suggest that if they do sell why not invoice them the goods and allow them the profit on the sale. One merchant was telling me where a hardware man had sold a dry goods merchant nails, locks, etc., to build a new barn. He also sold tools to mechanics' at factories, and the same day sold the retail merchant a supply that would take months to get rid of, as the consumers are being supplied by the wholesale trade. The merchants do this grumbling. Why not tell the travellers as well as myself? They do not all sell outsiders, and in justice to yourselves, patronize the house that does not do this stealing of your trade on your grounds.

HECK.

COUNTING-HOUSE HINTS.

That advertisement is a last year's bird's nest. Yank it down and get some fresh sticks and horse-hair.

You musn't expect to establish very much of a business by merely hanging out a shingle and squatting down behind it.

I want every man in my employ to be determined, but I don't want him to be any more determined than I am.

True, my kind of business caution doesn't consist in showing my heels. There's where I draw the line between caution and cowardice.

Haven't you learned what I mean by my kind of "immediately"? I mean yesterday —or just as soon thereafter as you can adjust necessary conditions.

If you don't waste any more than 25 per cent. of what you spend your above the average. A competency drains through most men's waste-pipes.

That alleged advertising card is contemptible. If I knew that worm caught a customer I'd decline his custom. I'd just pitch fish and fish pole and all into the river

General idea, good! Now get it formulated in the way of a plan on paper. A plan like this is a winter apple that develops by lying around in the office grass. At last it either ripens or rots, gets knocked into shape or gets "knocked out."

Don't be afraid of spreading my advertising seed too thick. Just bear in mind, however much you sow, that nine-tenths of it has got to be offered as a sacrifice to the crows, and field-mice, and frosts, and surface drainage, and clodhoppers who trample it under foot.

A man's responsibility begins the minute he finds himself in possession of one talent or one dollar, and it increases with every added dime and every added talent—or fraction of a talent. Doing up in napkins won't do at all, except for sore thumbs.

Don't be discouraged because your business bothers you now and then. So does even the best of wives. In either case, it's worth considering whether more than half the fault shouldn't be debited to your own account.

He's one of those so-called business men who thinks money alone can assure success in a business undertaking. I tell you that the five Great Lakes, if composed of liquid gold, and with Niagara for a spout, couldn't keep our small business mill-wheel singing for a twelve-month. Brains and heart's-blood make the only reliable motive power. —The Office.

A large brick building is being erected by the Hamilton Vinegar Works, to be used for the purpose of storing alcohol.

The proposal of the Hamilton fire, markets, and police committee to raise the market fee from two to five cents on baskets of butter, eggs, etc., did not carry, as it was decided to be in opposition to the Municipal Act.

Silver Star Stove Paste, is an article put up by Messrs. Dally Bros, Hamilton. They are meeting with grand success in introducing it to the trade. This paste has been perfected only after much labor and great expense, and a long time experimenting, and not until a guarantee could be given of its merits was a box allowed to go out to the trade. The paste gives a high and very black polish, the contrast being very striking with nickel-plate finished stoves. Sample box on application.

A customer secured is a promise of greater salary in time.

A repntation for truthfulness is indispensable to permanent and satisfying success.

Every line of goods embodies a history and a science worth years of study to understand.

Goods conveniently located save time, money and temper in showing.

Master the whole business and the way to fortune has been mapped out.

Rivalry, open, fair, good natured and enterprising, is the life of business.

SUNLIGHT SOAP

LARGEST SALE IN THE WORLD

Winner of THREE GOLD MEDALS in 1889---Paris, France, Ghent, Belgium, and Ottawa, Canada.

The Wide-Awake Grocer, even if he gets a smaller profit out of SUNLIGHT Soap than he does out of Inferior Soaps, recognizes the fact that the increased volume of business done by reason of keeping the BEST article, more than compensates for the smaller profit. The aim of every Grocer should be, to earn a reputation for selling THE BEST.

CANADIAN HEAD OFFICE:
77 ST. JAMES STREET, MONTREAL.

Ontario District Agent:
WALTER STARK, 62 Front Street East, Toronto.



Silas McNames, of London, will open a grocery store in Port Huron.

Ten thousand dozen eggs were shipped to Winnipeg from Minnesota a week or two ago.

Messrs. J. W. Lang & Co, have sent Mr. J. C. Conlin on a trip to the Pacific coast in their interest.

The make of cheese in the county of Hastings during April will amount to 2,500 boxes; no sales as yet.

Messrs. R. A. Lucas and J. J. Stuart, Hamilton, have been in Ottawa, on business connected with the Grocers' Guild

The St. Lawrence Starch Co's. works at Port Credit, are almost completed. Manufacturing will commence about May 15.

On Sunday afternoon a fire in the grocery store of Mrs. J. Holywell 164 King street west, Toronto, did $200 worth of damage before being extinguished.

Jules Hamel, a leading merchant of St. Pierre Miquelon,is under arrest at Halfax for debt. His liabilities are $100,000, much of which is owing in Halifax.

James Davis has secured the signature of 300 Hamilton merchants on the petition asking that the 26th be set apart for the celebration of the Queen's birthday.

Mr. F. M. Cobb, merchant, of Belleville, was married on the 23rd ult., at Tweed, to Miss Lillie Wright, daughter of Mr. William Wright, merchant of that village.

At a meeting of the Toronto Board of Trade last week, Messrs. Ince, Baird and Davidson, were appointed a committee to deal with the question of the inspection of herring.

The stock of the cigar factory which was owned by the late Charles Lockerty, Belleville, has been sold to Mr. J. J. Lockhart, of Brighton who will carry on the business upon a large scale.

George S. Rooney, London manager for Sandford & Co., has been presented by the London employes with a goid headed cane and address. He has left for Montreal where he will reside in future.

James Richmond, senior partner of the dry goods house of Richmond, Orr & Co., Kingston,died last week. He was a son of the late Geo. Richmond, of the Royal Bank, Glasgow. Mr. Richmond was an able businsss man.

Next season's California canned fruit will be largely put up in outside soldered packages. This method will allay the fear of lead poisoning, and restore trade with Germany, whose Government prohibited old style inside-soldered cans.

Mr. Walter Stark, of the Empire Produce Company,has returned from England,looking fresh and hearty after his ocean trip. He established an agency for the sale of Canadian cheese, apples, and other produce in the heart of the fruit trade of London.

While Mr. Geo. Durr clerk in Mr. J. M. Gibbs' store, Parkhill, was employed on the top floor of the refrigerator the other day he slipped and fell down the elevator chute a distance of 22 feet. He was badly shaken up, and escaped with having his left arm sprained.

The Hamilton markets, fire and police committee have raised the market fee on baskets of butter, eggs, etc., from 2 cents to 5 cents and decided to provide fifteen large uniform tables for fruit hucksters north of the City hall. Fruit stands will not be allowed anywhere else in or around the market.

Mr. Geo. Primmer,a Petrolea grocer, met with an accident on Tuesday, of last week, which might very easily have been attended with far more serious results. While standing on a high step-ladder attaching a hook to the ceiling over the front door, a passer-by ran against the ladder knocking it over and throwing Mr. P. to the sidewalk with considerable force. Although Mr. Primmer is a very heavy man, he escaped with a severe shaking up and a bruised side, which was painful for a few days but not serious.

The Canadian Pacific has opened a large tract of territory for the wholesale and manufacturing trades of Ontario, Quebec and the Maritime Provinces, the importance of which they are now beginning to realize. By granting the trade every facility possible, the C. P. R. is gradually developing an extensive inter provincial trade.

The Ontario Cotton Com'y., Hamilton, notified their hands on Saturday of a reduction in wages of 25 ger cent. The Company employs about 120 hands, consisting of men and women, who earn from $1 to $1.25 per day. The reason assigned for the reduction is the slackness of trade. A strike is expected if the company carry out their intentions.

Mr. J. Wylie, of Toronto, Canadian represenative of the thread firm of Messrs. Kerr & Co., Paisley, Scotland, was in Ottawa on Saturday on business with the Minister of Customs relative to what he considers an anomalous tariff on hank yarn coming into this country from Paisley. He objects to the duty of 20 per cent. on colored yarn, while but 12½ per cent. is levied on white

EDWARD ADAMS & CO.

ESTABLISHED 1846.

Wholesale Grocers and Importers of

TEAS,
SUGARS,
COFFEES,
Tobaccos, Wines and Spirits

95 & 97 Dundas St., London, Ont.

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO, ONT.

Canned Goods

LARGE ASSORTMENT, COMPRISING

"LION" Brand Strawberries, Extra quality, in heavy Syrup;
Finest Yellow Peaches, 3's Pears, 2's and 3's Quinces;
Apples, Pumpkins, Peas, Corn, Tomatoes, "Lynx" Salmon, Chicken, Turkey, Duck, Corned Beef and Lunch Tongue.

LOWEST PRICES

Sloan & Crowther

59, 61 and 63 Front St. East

TORONTO.

H. P. ECKARDT AND CO

IMPORTERS

-: AND :-

Wholesale Grocers.

3 FRONT ST. EAST, TORONTO

and black yarn, although both are for the same purpose and were formerly charged 12½ per cent.

The following changes in the tariff as proposed in the budget have been made in Committee of the House:

Seeds were reduced from 15 to 10 per cent.

Lead pencils from 35 to 30 per cent.

Plumbago from 25 to 15 per cent.

Liquid and mixed paints from 25 per cent. and 5 cents per pound to 30 per cent.

Salt meats taxed under the new tariff 3 cents per pound are, it is announced, to be reduced to 2 cents.

In lard the weight of the package shall be included for duty only when the package is tin.

An important change in the spirit duties leaves the rates as already fixed, namely, $1.75 per gallon on rum, whiskey, and all alcholic liquors, and $2 a gallon an imitations of brandy, cordials, and liqueurs. But it changes the manner of calculating the quantity upon which duty is to be collected. The proposition fixes the above duty for every gallon of the strength of proof. When the importation is of a greater strength than that of proof, the same rate is to be collected, but upon the increased quantity there would be if the liquors were reduced to the strength of proof. When the liquors are of a less strength than that of proof, the duty is to be as above, but computed on a reduced quantity of the liquors in proportion to the lesser degree of strength. No reduction on quantity, however, is to be computed or made on any liquor below the strength of 15 per cent. under proof. All such liquors shall be computed as of the strength of 15 per cent. The arrangement really allows what was not provided for before, a reduction in the duty collectable upon liquors below proof.

The Badgerow-Falconer Bonded Vinegar Manufacturing Company

Highest Medal Award Toronto Exhibition.

Telephone 1261 69 & 81 Jarvis St., Toronto.

T. KINNEAR & CO.

Wholesale Grocers, Importers of

TEAS,
SUGARS,
ETC.

47 Front St. East,

TORONTO, ONT.

-IN STORE-

RAW SUGARS DRY AND GRAINY IN SACKS.

Agents for

Higgins Eureka Salt. Batgers Solidified Jelly. Cunningham & DeFourier Co'y Ltd. English Potted Meats. Curried Rabbit. Jugged Hare. Whole Breasts of Grouse. Galantine of Wild Boars Head, &c., &c., &c., &c.

EBY, BLAIN & CO.,

Wholesale Grocers, &c.,

CORNER FRONT AND SCOTT STS., TORONTO.

SMITH & KEIGHLEY

WHOLESALE GROCERS

AND IMPORTERS OF

East and West India Produce, Mediterranean Fruits, Fancy Groceries, China, Japan and Indian Teas, Porto Rico Molasses and Coffees. New Currants, Raisins, Figs, Dates, Prunes in Bottles, Cases, and Casks.

9 Front St. E., Toronto

J. W. Lang & Co.,

WHOLESALE GROCERS,

33 Front St. East,

TORONTO.

PERKINS, INCE & CO.

Wholesale Grocers,

TORONTO.

IN STORE—

Prunes, Season 1889.

(SPHINX BRAND.)

—MALAGA FRUIT—

FINEST SELECTED VALENCIAS

SELECTED VALENCIAS IN LAYERS

WARREN BROS. & BOOMER,

IMPORTERS

AND

WHOLESALE GROCERS.

35 and 37 Front St. East,

TORONTO, ONT.

SUGARS, COFFEES AND TEAS SPECIALTIES.

THE

ST. LAWRENCE SUGAR REFINING CO'S

Granulated and Yellows

ARE PURE.

- NO BLUEING -

Material whatsoever is used in the manufacture of

OUR GRANULATED.

ELLIS & KEIGHLEY.

SPECIAL LINES:

Royal Dandelion Coffee,

Empire Baking Powder,

COFFEES,

Spices, Mustard, etc., etc.,

- PUDDINE -

AND

- JELLYINE -

2 Bay Street, Toronto.

DELHI CANNING CO

PACKERS OF
FRUITS, VEGETABLES, JAMS, JELLIES, CATSUPS and MEATS.

AWARDED

-FIRST PRIZE-

—: DOMINION CONVENTION OF FRUIT GROWERS :—
OTTAWA, FEB. 19, 20, 21, 1890.

☞ FRUITS IN GLASS A SPECIALTY. For sale by all Wholesale Grocers.

JOHNSTON'S FLUID BEEF

Is Invaluable in the SICK ROOM

It can be RETAINED and DIGESTED when all Other Food IS REJECTED.

It contains all the CONSTITUENTS OF THE FINEST Beef in a CONDITION CAPABLE OF DIGESTION and Assimilation with the SMALLEST POSSIBLE Expenditure of Vital Energy.

Williamson & Lambe

STORAGE

54 & 56 Wellington St. E., Toronto



TORONTO, May 1, 1890.

GROCERIES.

The course of trade current last week was very regularly and evenly continued in this. The circulation of money has not been quickened, as there is more putting in of the new crop than marketing the old. This was the case, though in a less degree, last week. There is less buying as well as less selling by agricultural consumers just now, and this is very distinctly felt in wholesale trade. The stiffness of prices for dried fruits, for Valencia raisins particularly, and the problematical situation of the sugar question, are still the chief features of the market. Payments have not been specially prompt, but they are up to the usual standard for the time of year. There is nothing to distinguish the spring trade so far from that of former springs.

CANNED GOODS.

There is a better feeling in the market for canned vegetables. Tomattoes are firmer but no higher ; there has been a good demand and sales of 100 case lots of 1888 have been made at $1.10 ; for 1889's $1.15 to $1.20 is asked. Corn and peas steady at $1.15 to $1.20. Peaches are in good demand : dealers have been selling at $2.25 for 2's and $3.-25 for 3's, with pies in 3's at $1.75. Fish dull. New lobsters are offered at equal to $2 here. Meats unchanged; Armour's are now quoted duty paid here. Bids for round lots have been freely made at 5 to 10c. below Association prices, but they were not closed with in any case. The scarcity of tomatoes appears likely to be an early feature of the market.

Fish—Salmon, 1's. $1.40 to $1.70 ; Lobster, clover leaf, $2,25 ; Lobster, other 1's, $1.75 to $2 ;Sardines, French ¼s, 9 to 11c. ; Sardines, French ½s, 14 to 22 ; Sardines, American ¼s, 6 to 8c. ; Sardines, American ½s, 9 to 11c. Fruits and vegetables—Apples, 3's, 90c. to $1.05 ; Apples, gal., $2.05 to $2.25; Corn, 2's, $1.15 to $1.25 ; Corn, cream 3's, $1.75 to $1.80 ; Peaches, 2's, $2.20 to $2.40 ; Peaches, pie, $1.35 to $1.60 ; Peas, 2's, $1.15 to $1.30 ; Plums, greengages 2's, $2.40 to $2.55 ; Plums, blue 2's, $2.25 to $2.40; Strawberries, 2's, $2.35 to $2.45 ; Tomatoes, 3's, $1 to $1.20.

COFFEES.

The market is rather dull, and the supply is light in most stocks. There is no new Rio in. Prices continue stiff. Those of green coffees are as follows : Rio, 20 to 22c.; Mocha 25 to 28c.; Java, 25 to 28c.; Porto Rico 20 to 22c.

DRIED FRUIT.

A very cheap brand of Valencia rasins was offered this week at 7¾c. but this does not mean any loweriag for choice. The latter are firm at 8 to 8½. The Valencia layers are unchanged at 9½ to 9¾c. A shipment of fine Sultanas was reported in store on Monday. They run at 11½ to 12c. The movement of Elemes has been fair. The price of Malagas in quarter flats of black-baskets, is $1.35, in London layers, $3 to $3.15, and $2.35 to $2.60 in loose muscatels. Currants are 5⅝ to 5⅞c. in barrels, and 5¾ to 6c in half-barrels. Prunes are very firm and are now in light supply. Casks of Bosnia are 5 to 5½c., 5¼ to 5½c. in barrels, and 5¾ to 6c. in kegs. Sphinxes are 8¼ to 8½c. for A, 8 to 8¼c. for B, 7¾ to 8c. for C, 7¼ to 7 1-2c. for D, and 7 for U. French are 5¼ to 5 1-2 in kegs. Atlas are 7 1-2c. for B and 7c. for C. Casks imported now would cost 5⅝c. laid down here, so,as in the case of Valencia raisins prices are lower than first cost would now be. Natural figs are 4¾ to 6½c. 14 oz. boxes are 8 to 9c. Eleme figs are 10 to 17c. Dates are 5½ to 6¼c.

SUGAR.

Yellows rule at 5⅜ to 6½c., and granulated at 6⅞ to 7c. There is an active demand for raws at 5⅜ to 5⅝c., and there is freer offer of arrivals. Private advices from New York report the market active and higher. The week's local trade has been on average with that running since the settlement after the advance.

M. P. Licht has raised his estimate of the beet crop 40,000 tons, but the markets of the world were so firmly held that the increase of this small percentage of the total production had little or no effect upon values.

Further purchases of refined have been made in New York for export to Australia.

Total stock in all the principal countries is 1,494,795 tons against 894,856 tons at same time last year.

SYRUPS AND MOLASSES.

There is rather a dull trade in syrups. The favor in which maple syrup stands at this season affects the buying. M syrup is in half barrels at 5⅝ to 3¾. An American equivalent to Redpath's B, is in sale at 3⅝ to 3¾ in barrels. Extra superior in barrels is 4 to 4⅛, and in half barrels 4⅛ to 4¼. Treble X in half barrels is 4⅜ to 4½. Corn syrup, No. 25 in barrels is 4⅜ to 4½, in half barrels is 4½ to 4⅝. V in barrels is 4½ to 4⅝, and 4⅝ to 4¾ in half barrels. Trinidad molasses is 36c. in hogsheads, 38c. in barrels, and 40c. in half barrels.

TEAS

The opening of the Japan market finds prices about the same as they were when last year's trade began. New stock is not yet on the Canadian market. The prices of Congoes and Hysons are very steady. The local business in Indian teas continues steady. In London the market was good for sellers. The general demand lifting the price a little for all kinds. There was a strong demand for grades under 8½d. and for fine Pekoes. Telegrams from India report that the effects of drought are being felt in Assam, Darjeeling and the Dooars. The season will probably be a late one. Ceylons are steady with fair local enquiry. The London market for these is firm with tendency to rise, especially for Broken Pekoes of good quality.

BUTTER AND CHEESE.

There has been no new feature developed in the market by the last week's trade. The ruling elements are still abundance, lowness of grade, and cheapness. The cellars of country dealers have been evacuated of all their long-standing store, and they must in some cases be considerably the sweeter of the riddance. There is no call for this congestion here of low grades, and holders are endeavoring to start business by coming down to extremely reduced figures. The inducement of their prices has not made a market for their wares yet, and the low grades are staying. This class of butter comes from all parts of the country, there never was a market for it at any season, and it is on sale now in its strength, not because there is any chance of a better market, but because it has to be got off, if possible, before the supply of new butter begins to equal the demand. Prices for the old tubs are from 5c. up to 10c. Tubs of Brockville dairy go from 10 to 13, but there is not much of it that is good. New tubs, of choice, in good condition bring 15c. There is a lack of new, however. Large rolls are depreciating every week. They are getting very rubbishy. The best price they command is 14c. and a very small proportion of them get up to that price. Tons of them are bought at 10c. There is very much of the best old tub butter made up into these large rolls, but the disguise does not decive buyers. Pound rolls go from 14 to 18c. There is good butter and there is rather poor butter marketed in this shape. There is an increasing quantity of butter thus made, and this along with the large share of it that is but medium brings prices down.

The cheese market is still that between wholesalers and retailers, and there is no change in prices. Manufacturers' prices have not yet got into local trade here. Early summer makes are 8½ to 9½c. Early autumn cheese is 10½ to 11c.

COUNTRY PRODUCE.

APPLES—The demand is weaker. The supply also is lighter, so that both sides of the market are somewhat, and about equally changed. This fact leaves prices unaffected, the class of apples being about the same as were in last week's stock. Prices are from $2 to $4 in broken lots. Out of store they sell from $3 to $4.50.

BEANS—The balanced condition of supply and demand has not been disturbed. Both are weak. The old prices hold, that is, $1.50 to $1.60.

DRIED APPLES—Show a slightly improved market. There has been a better run of buying since the close of last week. Prices are 5 to 5¼c.

EVAPORATED APPLES—The large stock of old that still lies on the market rules the prices of the new evaporating. The old are 7 to 7½, and the new are 9½ to 10½c. The trade has mended since last week.

EGGS—Are getting fairly plentiful, and quote for the moment at 9½ to 10c. with no immediate change in prospect. They have been extremely scarce on this market for the past ten days, owing to the active demand for export. American buyers have been bidding 11c. here for car load lots, and sales were made east of here at 11½. free on board cars.

HAY—The farmers' attention is now almost entirely given up to their fields, and the arrivals upon wagons are growing fewer and fewer. Prices for such deliveries as do come in thus are therefore still good. No. 1 timothy is $14 to $15, and No. 2 is $8 to $10. In carloads, pressed is $10 for No. 1, and $8 for No. 2.

HIDES—A carload of cured moved out of the market on Monday at 4⅞, and this is expected to be developed another eighth be-

LEADING MONTREAL BROKERS.

LEONARD H. DOBBIN,
Manufacturers' Agent,
REPRESENTING
Simcoe Canning Co., Huckins' Soups, Hamilton Vinegar Works, Elgin Condensed Milk, Luedemann's French Mustards.
41 St. Francois Xavier St., MONTREAL

MARKETS—Continued.

fore next week is over. Butchers' have also gone up a quarter, quoting 3¼ for steers' and 4¼ for cows'.

HONEY.—The price of comb honey is 12 to 14c. and of clear is 11½ to 13c. The movement of trade is slow. Maple syrup has the lead in favor yet.

HOPS—Yearlings are 10 to 12c. and new are 12 to 15c.

OATS—Street loads bring 39 to 41c. They were a cent better than the highest of these prices on Monday. Farmers have got down fairly close to the reserve they usually hold for summer feeding, and moreover are now to busily engaged otherwise to take time to do much marketing. This is good for prices. In carloads prices are also good, in response to the former of the above mentioned circumstance, 38c. being freely paid.

ONIONS—There is not the basis of a trade, inasmuch as virtually there are no onions. Prices would not improve if there were a continuing bare supply, as the limit has been reached that consumers will pay, viz., $3.50.

POTATOES—Firmness is still the feature of the old price, 55c. by the car load and for some loads 57 has been paid. The demand has an improved tone, and the supply is well regulated. In store lots they bring 60 to 65c.

SEEDS—There is a fair business done at present, and prices are steady at last week's level. Red clover is $4.05 to $4 20. Timothy is $1.92 to $2. Alsike is $6 to $7.20. For corn the prices are, 65c. for select yellow horse tooth, 70c. for red cob ensilage, 75c. for giant prolific sweet ensilage.

SHEEPSKINS—The market continues good, and the supply is but fair. Select heavy bring $1.50 to $1.60. Lower grades run from $1.25 upwards. Calfskins are 6c. for No. 1, and 5c. for No. 2. These figures are still very firm.

STRAW—No. 1 on the street is $7 to $9, and $5.50 to $6 on the track.

TALLOW—Rough, is 1¼ to 2c., and rendered is 5 to 5¼c.

WOOL—Pulled, extra-super is 30c. super 25 to 26c. and lowest 24c. Fleeces are 22c.

FISH.

Now that the lake fish are beginning to come in, the demand is very good, but the supply at present is small. Large quantities are expected in by next week, so that the trade will be well supplied. The fish that have the chief run at present are trout and whitefish. The pike and pickerel stock is now sold out, and will not be replenished until the close season is over. The following are the prices the lake fish sell at; whitefish, 6 to 7c.; salmon trout, 8 to 10c.; British Columbia salmon 17 to 18c.; lake herring, $2.75 to $3.00 per 100 by count.

GREEN FRUIT.

There is a very good average demand for all kinds of green fruit. The stock of Florida oranges upon the market has been recruited by a light shipment, which however is not important enough to affect the market. The price is up to $5, which would not have been more than reached in the absence of the new supply. Valencias are going off the market at $6.50 to $7. California and Washington navels are scarce, and firm at $6. All orange stocks are running low except the Messinas, and the difficulty of getting these upon the market in good condition makes them high. They are worth $3.75 to $4.75, and in some cases $5. Fancy lemons, 300's are $5, and 360's are $4. Yellow bananas are $1.75 to $2.50, and red are $2 to $2.50. Pineapples are $2.75 to $3.50 per dozen. In no respect is the New York market well stocked with green fruit.

PROVISIONS.

BACON—Long clear is 8½c. Breakfast is 11 to 11½c., backs and bellies quoting alike. Roll is 9½c.

DRESSED HOGS—There has been a very fair supply on the market for the season, and although the packers are closed, prices are high. They run from $7 to $7.20.

HAMS—Smoked are 11 to 12c. Sweet pickled are 10½ to 11.

LARD—50-pound tubs is 9½c., and 20 pound pails are 10c.

MESS PORK—Brings $16.50 to $17. This includes Canadian short cut.

SALT.

The salt market is still keeping quiet. The stock on hand is moving off slowly. Prices keep quite firm. Barrel salt has advanced 1c. per bbl. The following are the prices reported by the Toronto Salt Works for the week : 2 car bbls. salt at $1.38; 1 car sacks

STUART,
HARVEY & Co.
Importers and
WHOLESALE GROCERS
A Large and Well-Assorted Stock of
Teas, Sugars and General Groceries
HAMILTON, ONT.

Balfour & Co.
IMPORTERS OF TEAS
AND
Wholesale Grocers
HAMILTON.

W. H. GILLARD & Co.
Hamilton, Ont.
Wholesale Grocers
IMPORTERS
Japan, China, Indian and Ceylon
-: TEAS :-
MANUFACTURERS OF THE
Celebrated Diamond Spices.
W. H. Gillard. John Gillard. H. N. Kittson

JAMES TURNER & Co.
Hamilton, Ont.
Prepared Prunes
IN CASES.
Sphinx Brands U D or B
Atlas Brands, 80/85
All secured before the advance, and will be sold at prices interesting to buyers.

Knox, Morgan & Co.
Staple Dry Goods
and Smallwares.
Hamilton, : Ont.
Stock well assorted.
Styles and Colourings Choice.
Popular Prices and Terms.
EXAMINE SOME SPECIAL LINES WE ARE OFFERING IN
Tweeds and Pantings,
Linens, Towels,
Prints and Sateens,
Cashmeres.
Large Range of Swiss and Cambric Flouncings and Embroideries, Hosiery, Gloves and Parasols.
Letter orders carefully and promptly executed.
Western Ontario Merchants can see samples in Travellers' Hands.
KNOX,
MORGAN
& CO.

MARKETS—Continued.

68c.; 1 car dairy at $1.18; land salt $7.00 per ton. Smaller quantities have sold at, ¼ sacks 45c.; bbls. $1.45; sacks 85c.

DRY GOODS.

This week's trade moved along with no momentum more than operated in the trade of last week. There is a dull spring trade plainly set in. Trade has no favorite channels. In all lines it is slow moving. There is a very economic buying policy still pursued in the country. The prices of all staple goods are still firm.

MONTREAL

MONTREAL MARKETS.

MAY 1, 1890.

GROCERIES.

There has been no change of a positive or interesting character in the grocery trade during the week. All lines of staple goods have remained practically unchanged and consequently there is little new to report. Prices, however, have been well maintained throughout. Payments have been fair, yet there is a disposition in some quarters to complain over the quietness of business. Merchants here state that the Ontario provincial elections while pending will have an adverse influence on trade, that is to say it will distract the attention of merchants throughout the country.

SUGAR.

Refined sugar has been on the quiet side, there being no more than the ordinary volume of business. Prices have remained steady and unchanged. Granulated has ruled steady at 6½c. at the factory, with the usual advance for guild figures. The lowest grade of yellows has sold at 5¼c., and the range is from that to 5¾c. for bright.

SYRUPS AND MOLASSES.

Syrup has continued quiet and unchanged. In molasses round lots of Barbadoes have sold below late quotations, as low as 31c. being mentioned. The jobbing price, however, is 22½c, with 35c for single puncheons.

TEA.

There has been a somewhat better business in tea. The lower grades very firm, 14 to 18c. have been in demand, and have met with considerable enquiry. Stocks of such are light and firmly held. In blacks there has been more business on English account, at prices ranging from 5d. to 1s. 5d. It is remarked that the reduction of the duty in Great Britain has actually caused an advance of one half-penny on low grade teas in the London market, for what reason, brokers' here, cannot say.

COFFEE.

The market has been quiet and steady, but wholesale dealers claim that less is selling than last year at this time. Cables today report the European markets steady, but the outlook is uncertain. Jamaica has sold a trifle below last quotations at 21c. for lowest grade. Mocha 30 to 32c.; Java, 28 to 30c.; Jamaica, 21 to 23c.; Plantation Ceylon 27 to 29c.; Maracaibo, 24 to 25c.; Rio, 22 to to 24c; Guatemala, 24 1-2 to 26 1-2c.; Santos 22 to 24c.

DRIED FRUITS.

Raisins have continued very firm as the available supply is concentrated in few hands and there is little prospect that the stock will be increased to any material extent by further importations. Valencias are firm at 8 to 8 1-2c. as to quality, in fact for strictly prime 8¾c. has been paid. Stocks are unusually light and to buy in the London market would mean at least 9c. there. London layers $2.75 to $3. Prime Sultanas in light supply at 12 to 12½c. cheaper grades 10½c. Currants have ruled firm. Round lots in barrels 5⅜ to 5½c. and up to 6c. for smaller quantites or packages. Eleme figs 10c. to 14c. Dates 5¼. Dried apples 6 1-2c.

NUTS.

There has been no change, but trade has been fair. Taragona almonds, 14c.; Ivica 12c.; Pecans 12 to 12½c; Brazil nuts 11c.; Grenoble walnuts 15 to 15½c., and French 10c.; Filberts 10c. for Sicily and 9½c. for Turkey; green peanuts 8½ to 9c.

SPICES.

Penang pepper (clean) is quoted 12½ to 13c. Cloves have ruled strong lately and holders have advanced prices materially.

CANNED GOODS.

Salmon and lobsters have been in demand but other lines have been comparatively neglected. As before complaints continue current of cutting by some packers, who, it is said, require to raise money. Nominal association prices, however, have remained as before. Several car loads of salmon for future delivery have been sold at $1.35. Lobsters have continued firm at $7.25 Tomatoes have been cut as low as $1.10. Following are the packers' prices:—Corn $1.20; marrowfat peas, $1.15; sweet peas, $1.25; tomatoes $1.20; stringless beans 85c.; butter beans 90c.; apples, 3 lb., $1.05, per gal. $2.25. $2.35; pineapples $2.25 to $2.40; strawberries $2.35; peaches $2.15; plums $1.75; pears $2; green gages $1.70, $1.75, to which add 10 per cent. as wholesalers price.

GRAIN AND FLOUR.

Grain has continued firm, with business on spot light. On through account, however, considerable has been done. Wheat, No. 1, hard Manitoba, $1.15 to $1.16; No. 2, hard Manitoba, $1.13; peas, 69 to 70c. per 66 lbs., in store; 72 to 72½c. afloat May delivery; oats, 36 to 36 1-2c.; corn, 50 to 51c. duty paid; corn, cargoes in bond 41 to 42c.; feed barley, 40c.; good malting do., 52 to 54c.

Flour has been more active and firm as the first lower ports boats are loading. Patent winter, $5.15 to $5.25; patent spring, $5.50 to $5.60; straight roller, $4.75 to $5.00; extra, $4.40 to $4.60; superfine, $3.75 to $4.25; fine, $3.25 to $3.75; city strong bakers, $5.20 to $5.30; strong bakers, $5.15 to $5.25; superfine, bags, $1,65 to $2.00; extra, bags, $1.90 to $2.10; fine, bags, $1.45 to $1.60; oatmeal, standard, per bag, $1.90 to $2.00; oatmeal, granulated, $2.00 to $2.15; oatmeal, rolled, $2.00 to $2.10.

HOG PRODUCTS.

There has been a good steady jobbing business. Canadian short cut, $16.50 to $17. Mess pork, western, $16.50 to $17. Hams, city cured, 11 1-2 to 12c. Lard, western, 9 1-4 to 9 3-4c. Lard, Canadian, 8 1-2 to 8 3-4c. Bacon, 11c.

EGGS.

Have been in good demand, but prices have slightly declined to 12 to 12 1-2c. per dozen.

BUTTER.

Best new dairy from the Townships has sold at 18 to 19c. with choice old at 17c. Old common stock is a glut on the market. Some of it has sold as low as 6c. for western thus again practically demonstrating the folly of farmers and dealers holding butter for above market prices when it is fresh.

HAY AND FEED.

Pressed hay more active. Extra $9, No. 1 $8, No. 2 $7 per ton in car lots. Feed quiet. Moville $20 to $21, bran $16.50 to $17, shorts $18 to $19 per ton.

In reply to many inquiries we give below some of the series and names of types. The names refer entirely to the size and not the design of the letter.

Pearl—5 Point

Agate—5½ Point

Nonpareil—6 Point

Minion—7 Point

Brevier—8 Point

Bourgeois—9 Point

Long Primer—10 Point

Small Pica—11 Point

Pica—12 Point

English—14 Point

Great Primer—18 Point

D. S. Pica—22 Pt

A point is the standard basis of type measurement. Seventy-two points make one inch. By referring to the tables of types above, it will be easy to estimate the number of lines of any given size of type to the inch. For instance, Pica type is twelve points high, and measures six lines per inch; Nonpareil type is six points high, and measures twelve lines per inch.

Old Valencia Raisins.

Closing out consignment at $1.25 per box.

Wire for Sample Lot.

ESTABLISHED 1868.

STANWAY & BAYLEY.

BROKERS

AND

GENERAL COMMISSION MERCHANTS.

44 FRONT ST. EAST. TORONTO.

Evaporated Apples

UNJUST DISCRIMINATION.

The legitimate handlers of teas, the grocers, are loud in their complaints against the unjust discrimination exercised by the government in allowing Canadian merchants to sell tea to the United States free of duty. The merchants of the United States on the other hand are required to pay an ad valorem duty of 10 per cent. on all teas sold to Canada. The consequences of this unjust and unjustifiable law are just now being seriously felt here by the retail trade, as Canadian merchants are placing teas on sale in Detroit in dry goods and other stores on a commission. They seem determined to make the most of a good thing. This evil should be suppressed. If the government persists in imposing a duty on teas from the United States it should likewise demand it from Canada. It is a bad rule that does not work both ways. The protection of all trade in its borders by the United States Government is one of the prime essentials of equity, and when her citizens are made to pay the penalty of unjust discrimination in favor of competing countries this principal is violated to the detriment of our own commercial interests. Trade with Canada should be conducted upon mutual bases. The merchants of the United States demand this as a proper consideration of their legitimate rights, and more than any other section of the common country does Michigan by reason of her close proximity to Canada and the existing fac lities under which this damaging traffic in tea is being carried on. Let the merchants of Detroit enter their protest against so palpable and flagrant abuse of their just rights and trade privileges.—Detroit Grocer and Trade Reporter.

CHARTERED BANKS.

The following is a list of the banks in Canada acting under a Dominion Government Charter:

ONTARIO.

Bank of Toronto.	Imp'l Bank of Canada.
Can. Bank of Com'erce.	Traders' do
Dominion Bank.	Bank of Hamilton.
Ontario Bank.	Bank of Ottawa.
Standard Bank.	Western Bank of Can.

QUEBEC.

Bank of Monqreal.	Merchants Bank of Can
Bank of B. N. America.	Banque Nationale.
Banque du Peuple.	Quebec Bank.
Banque Jacques Cartier	Union Bank of Canada.
Banque Ville Marie.	Banque de St. Jean.
Banque d'Hochelaga.	Banq de St. Hyacinthe.
Molson's Bank.	East. Townships Bank

NOVA SCOTIA.

Bank of Nova Scotia.	Halifax Banking Co.
Mer. Bank of Halifax.	Bank of Yarmouth.
People's Bank do	Exch. B'k of Yarmouth
Union Bank do	Com'l B'k of Windsor.

NEW BRUNSWICK.

Bank of N. Brunswick. | People's Bank.
St. Stephen's Bank.

MANITOBA.

Commercial Bank of Manitoba.

BRITISH COLUMBIA.

Bank of British Columbia.

A CARLOAD.

The Age of Steel says that "nominally a carload continues to be 20,000 pounds. It is also 70 barrels of salt, 70 barrels of lime, 90 barrels of flour, 6 cords of soft wood, 18 or 20 head of cattle, 50 or 60 head of hogs, 90 or 100 head of sheep, 8,000 feet of solid boards, 17,000 feet of siding, 13,000 feet of flooring, 40,000 shingles, one-half less of hard lumber, one-fourth less of green lumber, one-tenth less of joist, scantling and other large timbers, 340 bushels of wheat, 400 bushels of barley, 400 bushels of corn, 680 bushels of oats, 360 bushels of flaxseed, 360 bushels of apples, 340 bushels of Irish potatoes, 380 bushels of sweet potatoes and 1,000 bushels of bran.

The British American Starch Company have notified the trade that they will prepay freight on all orders for 10 boxes and upwards.

Mr. Charles Parsons of Sloan & Crowther's returned on Monday from his marriage trip, which he enjoyed very much. He received a warm welcome and many congragulations from his friends in the warehouse and along the street.

REMOVING!
— TO —
29 St. PETER STREET,
(Nun's Buildings.)
ABOUT FIRST MAY.
CAVERHILL, HUGHES & Co., Wholesale Grocers, MONTREAL.

ESTABLISHED 1842.
L. CHAPUT, FILS & CIE.,
WHOLESALE GROCERS,
No. 2 and 4 De Bresoles Street, Montreal,
SOLE AGENTS FOR
Greenbank's Concentrated Lye.
Special Line Gruyere and Gorgonzola Cheese.
Must be sold. Send for Quotations.

HUDON, HEBERT & CIE.,
WHOLESALE GROCERS
— AND —
WINE IMPORTERS,
NO TRAVELLERS ON THE ROAD.
304, 306 St. Paul St.
143, 145 Commissioners St. MONTREAL.

THE CANADA MEAT PACKING CO.
WHOLESALERS IN
REFRIGERATED DRESSED BEEF
MANUFACTURERS OF
CANNED AND PREPARED MEATS
MONTREAL.

CORRESPONDENCE

TO THE EDITOR CANADIAN GROCER,

DEAR SIR,—On looking through the proposed changes in the Tariff, we noticed several items bearing against our Factory, among others, and the most important, was placing 10 per cent. on mustard-seed, which for some years has been free.

We export the best English seed, in large quantities, for the manufacture of our several brands of mustard, and have, after some years of patient industry and considerable expense in perfecting our machinery, been enabled to place on the market a mustard superior in flavor and quality to any line previously offered to the trade. There is also a considerable loss in the process of manufacture, leaving a residu' in the shape of bran of from 20 to 25 per cent. This bran is waste, and is of no value for any purpose in this country. We drew the attention of the Finance Minister to the injustice and injudiciousness of doing this, and pointed out that should the Government so insist, it would throw the trade back into the hands of the cheap mustard makers in the United States, and which we, with others in this country, have been endeavoring for years to keep out. We are glad to learn, that on the point being fully discussed in committee, the Government in the interest of the Canadian trade, have decided to let the seed remain as before on the free list.

Yours truly,
W. G. DUNN & CO.

Hamilton, April 28, 1890.

TRADE SALES.

On Tuesday next, the 6th inst., at Suckling & Cassidy's auction rooms, the general stock of R. B. Smith & Co, Goderich, valued at $9,228.10 will be sold.

At Suckling & Cassidy's warerooms, on Tuesday, the mens' furnishing stock of E. R. Johnston & Co 242, Queen street west, Toronto, valued at $2498.17, was sold to C. Cummings, Galt, at 46 cents in the dollar.

The bankrupt stock of D. Roncheleau, of Windsor, amounting to $14,200, was sold by W. Y. Brunton & Son, auctioneers, to Mr. Slater, of Chatham, for 62c, on the dollar.

The stock of Samuel L. Lyons, of Aylmer, inventoried at $6,266 32, general dry goods, has been sold to Mrs. Neelon Starratt, at 65 cents on the dollar.

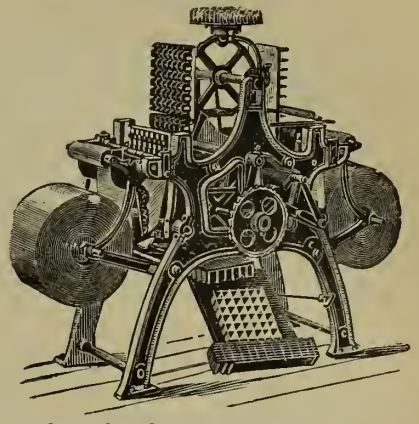
TORONTO
Produce Commission Co.
W. B. WEIL, Manager,
74 COLBORNE STREET.
Consignments Solicited.
Liberal Advances, Ample Storage Capacity.
Butter, Eggs, Cheese, Etc. Baled Hay and Grain.

Blackley & Anderson,
TORONTO & HAMILTON
Accountants, Assignees, Receivers.
Toronto Office: 37 YONGE STREET, Telephone No. 1716.
Hamilton Office: 2½ JAMES ST. South, Telephone No 73.
Cable Address "JUNIOR." eow

G. H. Wedgwood & Co.
Manufacturers of
Grocers' Japanned and Enamelled Goods.
Owners of the most complete plant in the Dominion for
SHOW-CARD MOUNTING.
eow 79 Jarvis Street, Toronto.

WOODENWARE

THE
WM. CANE & SONS MANUFACTURING CO
OF NEWMARKET, ONT.,
Manufacturers of Pails, Tubs, Washboards Clothes-pins, Candy Pails, Lard Pails, Syrup Pails, also impervious packages for Oil, Paints, Varnish, Pickles, Etc.
Represented by
Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

Northumberland Paper and Egg Case Co.
Sole Manufacturers of Machine Made Egg Case Fillers. (Straw Board.)

We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD, ONT.

P. DOTY & SON,
(Successors to W. B. Chisholm)
MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.
OAKVILLE, ONT.

W. RYAN
Produce and Commission Merchant,
72 FRONT ST. EAST, Toronto, Ont.
—DEALER IN—
Mess and Shortcut Pork; Long, Clear Breakfast and Roll Bacon; Hams; Lard; Dried and Evaporated Apples, etc., etc.
Consignments of Eggs and other Produce Solicited. Egg Carriers supplied.

McLAREN'S
Is Honest Goods and just the Thing on Which to Make or Extend a Business.
COOK'S FRIEND BAKING POWDER.
The Best Grocers Make a Point of Keeping it always in Stock.

SOME ARTICLES WHICH FOREIGN COUNTRIES PUT UP.

"We no longer have the monopoly in canned goods," said one of the leading manufacturers to a New York Star reporter. "Nearly every nation has learned the wisdom, and, above all, the profits of putting up goods in this manner, and has gone into the business on a large scale. The public has not yet awakened to the fact, as the imports of these goods are still comparatively small, but they are familiar to every man in the trade.

"In Mexico and Central America," he said, "the wonderful peppers for which those lands are famous are put up in cans, and the manufacturers are beginning to send them out over the world. Most of their output goes to the West Indies, Spain, Portugal, France and Italy, where it meets with a ready sale. A small amount comes to New York and other cities in the United States, where it is purchased chiefly by Spaniards or Spanish-Americans. The peppers thus treated are of many kinds, the large red, and long green, the small red and the small green. When canned they are ready for use upon the dining-table.

"The Chinese," he continued, "can bamboo tips, ginger and special vegetables. The former looks exactly like asparagus tips upon a large scale. An average bamboo tip is about ten inches long and three inches in diameter. It slices like a boiled potato, and has a taste something like that of the yam It is a great luxury with all the Oriental races and brings anywhere from twenty cents to a dollar a pound. The Japanese, who make fish their main article of diet, cook and preserve fish very much as Italians and Frenchmen do sardines, only the Japanese sardine boxes are never less than a cubic foot in size, and their sardines from a half pound to two pounds in weight. The fishes thus treated are half familiar in appearance to American eyes, belonging to the same classes as the bluefish, herring, mackerel and sea bass. The Central Americans are beginning to can green turtle and terrapin. They have not become very skillful as yet, but now and then turn out first-class goods. The industry is bound to get ahead, as turtles thrive wonderfully well in that part of the world. Brazil has started the canning of pineapples and cocaanuts. They have adopted a novel system in spicing and sweetening these two fruits, which make them admirable preserves, but not preserved fruits.

HOW TO SHOW GOODS TO STRANGERS.

In selling goods at retail, system in manipulating the goods that are being shown is no less important than tact in handling customers. Of course, much depends upon the salesmans' judgement of "human nature," but a safer reliance than that, even, is strict adherence to certain fixed rules in showing goods, especially if the customer be a stranger. The experienced salesman who prides himself on his knowledge of character, will probably pooh ! pooh ! the idea of observing any uniform methods in exhibiting goods to customers, preferring to "size them up" and take their wants, whims and wishes entirely in his own hands, telling them just what they need and urging the articles upon them with all his powers of persuasion. In a majority of cases this plan is successful, but it also fails in many. A better rule to follow and one which a novice in selling goods can generally succeed in, is when a strange customer comes in, and asks for any article, to begin by showing the cheapest thing in that line there is in stock. If the customer proves to be a fastidious one and a good judge of goods, he will ask to be shown something better. Then show a grade or two better, and keep on showing grade after grade, in regular order, until the desired quality shall be found. In pursuing this course with the customer he will sometimes "flare up" at the clerk's "presumption" in showing him "trash," and with lordly mein assure him that he is "able to pay for the best goods in the house," and that such he wants to have shown him. If he thus shows his mettle the salesman is sure of his game. But let him not be influenced by the customers harmless bluster. Instead of at once showing him the best thing, let him be shown an article several grades higher, and if he again kicks then is the moment to bring out the best and most expensive article in the house. If the article be a really good, first-class one, and it suits his fastidious "jags," the price will hardly be haggled about, because, having assumed such haughty airs about the quality of the goods he wanted, if he be really a man of pride, he will be ashamed to object to the price.

An old salesman who has tried both the "sizing up" plan, wherein his knowledge of human nature was brought into full play, and the rule above laid down, in which little or no exertion of the faculty of judging men is required, is of the opinion that his greatest success in selling goods was achieved through adherence to the latter, during the final years of his experience in retailing, and he recommends its observance in all cases where the customer is not known by the salesman who may be assigned to wait on him.—Chicago Apparel Gazette.

PRICES OF SUGAR.

The following are the wholesale prices of sugar and the prices which retailers should get at the time of going to press :—

	WHOLESALE.	RETAIL.
Granulated, 1 to 15 bbls.....	7c.	8c.
" 15 bbls and over..	6⅞	
Paris lumps, boxes.	7¼	8½
Extra ground, bbls	7⅞	9
" " boxes and less than bbls.....	8⅛	
Powdered H., bbls.....	7⅛	8 to 8½
" less than bbls .	7¾	

THE CANNED GOODS LAW.

Her Majesty, by and with the advice and consent of the Senate and House of Commons o Canada, enacts as follows:—

In this Act the expression "package" means every can, tin or package in which articles or goods are put up for sale, and which are closed by being hermetically sealed. 48-49 V., c. 63, s. 1.

Except in the case of goods packed previously to July 20, 1885, every package of canned goods sold or offered for sale in Canada, for consumption therein, shall have attached thereto or imprinted thereon a label or stamp, setting forth in legible characters the name and address of the person, firm or company by whom the same was packed, or of the dealer who sells the same or offers it for sale.

Every such package containing goods prepared from products which have been dried previously to being so prepared, shall, in addition, be labelled or stamped with the word "soaked," which word shall be plainly printed diagonally across the face of the label in large, legible type at least half an inch in height and three-eighths of an inch in width.

Every person who sells or offers for sale any such goods in violation of any provision of this section shall, on summary conviction before a justice of the peace, for a first offence incur a penalty of two dollars for each such package, and for a subsequent offence a penalty not exceeding twenty dollars and not less than four dollars for each such package in respect of which any such provision has been violated. 48-49 V., c. 63, s. 2.

Every person who places on any package any label, brand or mark which falsely represents the quantity or weight of the contents of such package, shall, on summary conviction before a justice of the peace, incur a penalty of two dollars for each package on which the quantity or weight is so falsely represented; provided always, that a variation under the rate of three per cent. shall not be deemed a violation of the provisions of this section. 48-49 V., c. 63, s. 3.

Every person who places on any package any label, brand or mark which falsely represents the date when the article or goods contained therein were packed, shall, on summary conviction before a justice of the peace, incur a penalty of two dollars for each package on which such date is falsely represented. 48-49 V., c. 63, s. 4.

TENDERS.

SEALED TENDERS marked "For Mounted Police Provisions and Light Supplies," and addressed to the Honourable the Minister of Railways and Canals, Ottawa, will be received up to noon on Tuesday, 3rd June, 1890.

Printed forms of tender, containing full information as to the articles and approximate quantities required, may be had on application at any of the Mounted Police Posts in the North-West, or at the office of the undersigned.

No tender will be received unless made on such printed forms.

The lowest or any tender not necessarily accepted.

Each tender must be accompanied by an accepted Canadian bank check for an amount equal to ten per cent. of the total value of the articles tendered for, which will be forfeited if the party declines to enter into a contract when called upon to do so, or if he fails to complete the service contracted for. If the tender be not accepted the check will be returned.

No payment will be made to newspapers inserting this advertisement without authority having been first obtained.

FRED WHITE,
Comptroller, N. W. M. Police.

Ottawa, April 22nd, 1890.

W. G. DUNN & CO

Importers and Manufaturers.

Canada Mills HAMILTON, ONTARIO. — 21 Mincing Lane, LONDON, E. C. WORKS Croydon, Surrey.

WE would draw the attention of the Trade to our MUSTARDS, which are prepared from the finest English Seed, giving the greatest satisfaction. The well-known brand DUNN'S BAKING POWDER, "THE COOK'S BEST FRIEND," has an enormous sale, it never gives trouble. OUR SPICES are perfection, the pure ground White and Black Peppers are the finest in Canada. Samples and Price Lists sent free on application. OUR goods can be obtained through the Wholesale Houses, or direct from our Mills in Hamilton. Each package of pure goods is sealed with our guarantee. (See Price current.

MYRTLE
T. AND B.
CUT AND PLUG
SMOKING TOBACCO.
And "LILY," 10c. Plug.
Manufactured by
GEO. E. TUCKETT & SON
Hamilton, Canada,
And Danville, Virginia.

CONDENSED
MINCE MEAT
Put up in card board box. Packed in ¼ and ½ gross cases.
SELLS AT ALL SEASONS.
Will not injure in warm weather. Ask your wholesale grocer for it. Price $13.50 per gross. Patented in Canada.
J. H. WETHEY, ST. CATHARINES,
Sole Manufacturer in Canada.

Todhunter, Mitchell & Co.
—DIRECT IMPORTERS OF—
HIGH GRADE COFFEES,
Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.
Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.
RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

TO THE GROCERY TRADE.
The undersigned has been appointed Agent in the United States and the Dominion of Canada by
The Associated Tea Planters, Ltd.
OF LONDON, CAPITAL, £50,000.
Under the auspices of the Indian Tea Districts Association.
The object of the company is to push the sale of their product, feeling certain that when systematically brought to consumers' notice its merits will be so manifest as to give it the front rank in public favor, as is the case in Great Britain.
Roundly, the annual consumption in that country is 80,000,000 lbs. during last crop year This is the best answer to the twaddle about the excessive quantity of taunin in Indian tea. Consumers in England are no fools : they know a cup of good tea.
Supplies will be held in Canada and the States and the undersigned, or his assistants, will make regular calls on the Trade. Samples will also be promptly forwarded on application.
W. MACGREGOR, 119 FRONT ST., N. Y.

STEEL, HAYTER & CO
IMPORTERS OF
INDIAN TEAS
Direct from their Estates in Assam.
Assams, Kangras, Darjeelings and Indian Oolongs in Stock.
PROPRIETORS OF THE WELL-KNOWN
"Monsoon" Brand.
SAMPLES AND QUOTATIONS ON APPLICATION.
11 & 13 Front St. E. Toronto.
Calcutta and London Firm: Octavius Steel & Co
Telephone 2354.

THE CANADA SUGAR REFINING CO'Y [LIMITED],
MONTREAL,
Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of
Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,
MONTREAL, September 9th, 1887.
To the Canada Sugar Refining Co., Montreal :
GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.
The test by the Polariscope showed in yesterday s yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.
JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,
Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, MCGILL UNIVERSITY,
MONTREAL, September 9th, 1887.
To the Canada Sugar Refining Company :
GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.
Yours truly,
G. P. GIRDWOOD.

RICHARD TEW & CO.

IMPORTERS OF

Crockery, Glassware, China, Lamp Goods, Etc., Etc.,

10 FRONT ST. East,

(Adjoining New Board of Trade Building.)

TORONTO.

Our Samples in Fancy Chinas, Glassware, etc., are to hand. Our travellers are now starting with complete lines. We cover from the Atlantic to the Pacific coast, and will be represented as below.

Mr. Joseph Pease, Qnebec and Lower Provinces;
" W. H. Thompson, Northern and Midland Rys.;
" Wm. Pickering, Western Ontario;
" A. T.P. Andrews, W. G. & B. Ry. and Waterloo Conuty;
" F.A. Rees, Eastern Ontario;
" W. T. Salter, Niagara Peninsnla;
" C. W. Laker, City;
" C. M. Rubidge, Manitoba & British Colnmbia.

We can save you money and give yon new shapes and decorations. Please reserve order till you inspect onr lines.



PROVINCE OF ONTARIO.

Brantford—Bradshaw, S. W., grocer, assigned to S. G. Reed, Brantford.

Brockville—Moses, A. & Co., clothing, etc., stock, etc., advertised to be sold by auction.

Buxton—Echlin, D. C., general store, sold out to C. H. Echlin.

Eldorado—Weaver, S. F., general store, assigned to Jas. C. Dale, Madoc.

Glenarm—Rickaby, Seth, general store, succeeded by Murcheson & Gilchrist.

Goderich—Smith, R. B. & Co., (Susan Smith & Chas. Andrews props) (Est of) dry goods, etc., advertised to be sold by auction on 6th prox.

Hastings Carey, Jno., G. wagon maker, assigned to Jno. Finlay & Son, Norwood.

Kemptville — Blackburn & Co., general store, stock, etc. advertised to be sold by auction on 28th inst.

Kingston—Richmond, Orr & Co., dry goods, etc., Jas. Richmond deceased.

Leamington—Reissner, F., stoves and tinware, assigned to J. C. Iler, Sandwich.

Mount Forest—Lamont, A. & D., (A. Lamont only,) hardware, chattel mortgage.

North Williamsburg—Thorn, Edwin L., tinsmith, assigned in trust.

Ottawa—Latchford, J., grocery, advertised business for sale.

Ottawa—Chitty Bros., groceries, advertised business for sale; Proctor, J. W. & Co., general store, dissolved, J. W. Proctor continues. Style unchanged.

Ridley—Echlin, C. H., general store, sold out to H. C. Eastlake.

Thornbury—Myers, W. C. & Co., (co nom) (estate of), general store, stock sold.

Walkerton—Adams & Royce, groceries and crockery, dissolved, succeeded by Adams & Perdue.

MANITOBA AND NORTH-WEST TERRITORIES.

Medicine Hat—McCuaig, Geo. & Co., dry goods, clothing, boots and shoes, arranged extension.

Winnipeg—Torrey, Jno. H., plumber and gas fitter, sold out to Gaspar Gladmish.

QUEBEC.

Coaticooke—Boucher, A. A., butcher, assigned in trust; Porcheron, A. D., grocery, assigned in trust.

Dewitville—McCaffrey, R., general store, offering to compromise.

Levis—Gagnon, A. & Co., dry goods, assigned in trust.

Montreal — Charlebois, H., grocer, deceased.

Montreal—Cadotte, T., boots and shoes, assigned in trust; Cusson, L., fancy goods, assigned in trust; Lamoureux & Freres, plasterers, assigned in trust.

North Onslow—O'Donnell, Jno., general store, Wm., Grier, of Montreal, appointed curator.

Quebec—Phillips & O'Sullivan, plumbers, dissolved.

Quebec—Gamache, Ludger, grocery, assigned in trust.

St. Felix De Valoise—Martineau, C., general store, demand of assignment.

St. Johns—Guillet, Mrs. M., fancy goods, meeting of creditors 29th inst. ; Sauvage, B., (estate of) dry goods, meeting of creditors.

St. Janvier—Labella, F. X., general store assigned in trust.

St. Pierre les Becquets—Poisson, Jos., general store, assigned in trust.

Sherbrooke—Campbell & Hoskins, groceries, dissolved, Jno. Campbell continues; Proulx, L., grocer, suspended.

NOVA SCOTIA.

Halifax—Jones, Geo. W., general store, offering to compromise.

Parrsboro'—Huntley Bros., grocery and feed, David A. Huntley & H. Eugene.

River Philip—Bent, S., general store, deceased.

Spring Hill—Knowles, Wm. A., fancy goods, business closed.

NEW BRUNSWICK.

Moncton—Record Foundry & Machine Co., sold out retail department.

St. John—Hunter & Hamilton, dry goods, compromised.

St. Andrews—St. Andrew's Canning Co., burnt out, insured.

Toronto wholesale grocers' will close their warehouses every day (excepting Saturdays, when they close at 2 p.m.) at 5 p.m. during May, June, July, and August.

Mr. Robert Barron, the genial Yonge st. grocer, like many ot the other members of the Association, will not be behind the times in anything. He now drives one of the fastest horses in the city.

A feather duster disperses but does not remove the dust from the store

Messrs. Ceo. Childs and L. Hebert, representing the Wholesale Grocers' Guild of Montreal, interviewed several senators and urged that Mr. Wallace's bill to amend the Combines Act be rejected. They claimed that the bill, as amended by the senate last year, is satisfactory, and that the proposed amendments would not be in the public interest.

The Inland Revenue Department has recently issued a bulletin of about thirty pages which is devoted exclusively to the subject of baking powder and which shows that the majority of the goods in the market are adulterated and unfit for use. Prof. A. McGill, who has had charge of this important work for the Government, says that "imperial baking power is an excellent baking powder." A word to the sensible housekeeper should be suffcieut.

DETECTIVE AGENCIES.

HOWIE'S DETECTIVE AGENCY, 86 WELLington St. West, Toronto, Ont., established 1886. Telephone 1309.

SITUATIONS WANTED.

AN EXPERIENCED YOUNG MAN WANTS a situation as salesman in a retail fruit or grocery. English and German spoken. References good. Box 23, Baden. 18

AS MANAGER OR ASSISTANT IN GROCERY or general store, by steady young man. Three years with present employer. References and security. Open for engagement until June. Address Merchant, Box 100, Malton. 18

BUSINESS CHANCES.

FOR SALE—AS GOOD A PAYING WHOLESALE fruit, fish and oyster business as in Canada ; yearly business amounts to fifty to sixty thousand a year; good reasons given for selling. Apply Box 113, Hamilton, Ont. tf

GROCERY AND CROCKERY BUSINESS FOR Sale. We offer one of the finest business chances in this part of the country for sale. Doing the leading trade; credit system small; fine stand; plate glass front; rent moderate; reason for selling, going to the States. Address Box 824, Dresden, Ont. 23

FOR SALE OR TO RENT IN THE VILLAGE of Walters Falls, Connty of Grey, a large general store with good dwelling. This is a first-class siand without opposition, a rare chance for a good man. If rented stock can be secured on reasonable terms. The reason for selling is to close partnership. Bonnell Bros., Walters Falls. 25

JAPANESE

Ask for the Japanese Shoe Blacking. We are now making a Blacking fully equal to the best Imported, which we sell at a very low price. Battle & Smyth, Thorold, Ont.

BLACKING

Tutti-Frutti

CHEWING GUM,
And Other Staple Brands.
ADAMS & SONS,
23 CHURCH-ST. - TORONTO, Ont.

Tutti Frutti, Tampico, Black Jack, Sappota, Red Rose Magic Trick Taffy, Licorice, Caramel, Tolu, N. Y. Gum—100 and 200 pieces.
Send for descriptive circular containing description of goods, with elegant Lithographs free. See our Price List, page 13.

The Neostyle, THE BEST DUPLICating apparatus. 5,000 copies made from one original writing, drawing or music.
GEO. BENGOUGH,
45 King E., Toronto.

ORDER A CASE OF
GILLETT'S 100% POWDERED LYE.



THE BEST THING KNOWN
FOR
Making Soap, Softening Water, Printers', Engineers' and Painters', Disinfecting Everything, Boiler Compound, Cutting and Removing Grease, Washing Trees to Kill Insects. A Hundred Other Purposes.

One can equal to 20 lbs. Sal. Soda. Each can has a Double Cover, can use what you need and close the can.
½ gro. (48 cans) in case. Sold by all Wholesale Grocers.

E. W. GILLETT, Manufacturer,
TORONTO, ONTARIO.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, May 1 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

IMPERIAL—ONTARIO AND QUEBEC.



	Per doz.
Imperial 10c. cans	$0 90
" 4 oz. "	1 35
" 6 oz. "	1 85
" 8 oz. "	2 45
" 12 oz. "	3 70
" 16 oz. "	4 70
" 2½ lb. "	11 30
" 3 lb. "	13 50
" 4 lb. "	17 30
" 5 lb. "	21 50

Sold only in cans.

Cottam's Best, in 1 lb tins	3 00
Best in 5 oz. tins	1 10
Cottam's Choice, 1 lb tins	1 75
" " 5 oz tins	70
" loose	10
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " bulk, per lb	15

Cases contain	Size of cans	Per doz.
Empire, 3 dozen	8 oz cans	$1 25
" 2 and 3 doz	16 oz cans.	2 40
" ½ and 1 "	5 lb cans.	12 00
" in pails and boxes, bulk, per lb		17

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases.	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60

BISCUITS.

	Per lb
Arrowroot	$0 11½
Abernethy	9
Ginger Nuts	11½
New York Fruit	15
People's Mixed	11
Pilot Family	6
Snowflake	11½
Magard	15
Soda	6
Soda, 1 lb packages	7½
" 3 lb "	20
Sultana, thin	10½
Tea	11½
Wine	9½
Wine, sweet	9

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ⅓ "	1 10
Spanish, No. 3	4 50
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jacquot's French, No. 2	3 00
" " " 3	4 50
" " " 4	8 00
" " " 5	10 00
" 1-gross Cabinets, asst,	7 50

BLACK LEAD.

Reckitt's Black Lead, per box	1 00

Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross	$1 80

BARRINGER & BROWN.
(Thos. E. Clatworthy, Ag'nt, Toronto.)

Convex Black Lead packed in wood boxes containing 12 card boxes, per box	1 12

BLUE.

Reckitt's Pure Blue, per gross	2 10

TELLIER, ROTHWELL & CO'S.

Parisian Square Blue, per lb	13 to 14c

BARRINGER & BROWN.
(Thos. E. Clatworthy, Ag'nt, Toronto.)

Azure square blue box, containing 8 1 lb. packets of 16 oz., squares, per 8 lb. box	0 89

BROOMS.

		Per doz.
Carpet	4 strings	2 90
X Parlor,	2 "	2 65
Louise	3 "	2 65
1 Gem	4 "	3 25
2 "	3 "	2 65
3 "	2 "	2 20
4 "	2 "	1 95
O Hurl	4 "	2 65
1 "	3 "	2 35
2 "	3 "	2 05
3 "	3 "	1 70
OK "	2 "	1 35
Hvy Mill	4 "	3 70

CALVES' FEET GELATINE

G. P. SWINBOURNE & CO.
(Thos. E. Clatworthy, Ag'nt, Toronto.)

Boxes containing 4 doz 6d pack. per box	$3 96
Boxes containing 2 doz 1s pack. per box	3 96

CANNED GOODS.

	Per doz	
Apples, 3's	$0 85	$1 00
" gallons	2 25	2 35
Blackberries, 2	2 00	2 10
Blueberries, 2	1 25	1 60
Beans, 2	0 85	1 10
Corn, 2's	1 10	1 25
" Epicure	.....	1 35
" Cream, 2's	1 75	1 80
" Yarmouth, 2's	1 90	2 00
" Honeydew, 2's	1 75	....
" Snowflake, 2's	2 00	....
Cherries, red pitted, 2's	2 40	2 50
Peas, 2's	1 15	1 35
" wrinkled, 2's	1 20	1 40
" sifted select	....	1 35
Pears, Bartlett, 2's	1 85	2 10
" Sugar, 2's	1 40	1 75
" Flem Beauty, 2½'s	1 90	2 00
Peaches, 2's	2 25	2 35
" 3's	3 25	3 50
" Pie, 3's	....	1 50
Plums, Gr Gages, 2's	1 85	2 00
" Blue, 2's	1 75	1 80
Pumpkins, 3's	1 10	1 20
" gallons	3 10	3 25
Raspberries, 2's	2 50	2 60
Strawberries, choice 2's	2 50	2 60
Succotash, 2's	1 60	1 65
Tomatoes, 3's	1 10	1 20
Lobster, Clov Leaf b'rd, 1's	....	2 25
" Crown br'd, 1's	....	2 00
" Star " 1's	1 90	2 00
" Other " 1's	.....	1 85
Mackerel Herring	0 90	0 95
Mackerel	1 50	1 60
Salmon, 1's	1 50	1 60
" white	1 40	1 45

	c. per tin
Sardines Albert, ¼'s tins	11, 11½
" ½'s "	15, 18
" Dadalzen, ¼'s tins	10½ 11
" ½'s "	19, 20
" Martiny, ¼'s "	10, 10½
" ½'s "	18, 19
" Other brands, 9¾,	11, 16, 19
" P & C, ¼'s tins	20, 22
" ½'s "	33, 36
" Amer, ¼'s "	6, 8
" ½'s "	9, 11

MARMALADE, JAMS AND JELLIES.

CAIRN'S.
(Blaiklock Bros., Montreal, Agents.)

Marmalade.		per doz
"Home Made,"	glass 1 lb	$2.35
"	White 1 lb	2.25
"	" 2 "	4.15
"	Stone 7 "	13.20
Scotch	White 1 "	2.10



Jams.
Gooseberry
Strawberry
Black Currant.
Red Currant....
Green Gage
Apricot
Raspberry
Damson
Plum
Red Currant and Raspberry ....

1 lb. white pots, 4 doz. assorted, per doz. $2.35.

Jellies. Red Currant, 1 lb. white $2.75
Black Currant, 1 lb. white 2.75

DELHI CANNING CO.

Jams, assorted, 1's	2 35
Jellies, 1's	2 25

CANNED MEATS.

CLARK'S.

(These quotations are net f. o. b. in Montreal, excepting those for com. corn beef.)

Comp. Corn Beef	1 lb	cans	$....	$1 60
" "	2	"	....	2 60
" "	4	"	5 00	5 15
" "	6	"	7 75	8 00
" "	14	"	18 60	19 20
Minced Collops,	2 lb	cans	.....	2 60
Roast Beef	1	"	....	1 60
"	2	"	.....	3 15
"	4	"	.....	5 85
"	6	"	.....	7 00
Par Ox Tongue,	2½	"	$7 25	7 50
Ox Tongue	2	"	....	7 50
Lunch Tongue	1	"	3 00	3 10
"	2	"	5 25	5 75
English Brawn	2	"	2 50	2 60
Camb. Sausage	1	"	....	2 50
" "	2	"	....	4 00
Soups, assorted	1	"	....	1 35
" "	2	"	....	2 25
Soups & Boulli	2	"	....	1 80
"	6	"	....	4 50
Potted Chicken, Turkey, or Game, 6 oz cans				1 50
Potted Ham, Tongue or Beef, 6 oz cans				1 15
Devilled Tongue or Ham, ½ lb cans				1 20
Devilled Chicken or Turkey, ½ lb cans				2 00
Sandwich Ham or Tongue, ½ lb cans				1 50
Ham, Chicken and Tongue, 1 lb cans				1 50

MINCE MEAT.

THE CANADA MEAT PACKING CO'Y.

¼ gall. on glass jars	per doz. $7 25
Quart glass jars	" 4 00
1 lb "	" 2 00
10 lbs. pails	per lb. 0 10
25 " "	" 0 09
30 " "	" 0 09

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars,	$9 50
Ditto, 25 and 40 lb pails, per lb.	12½c

J. H. WETHEY'S—ST. CATHARINES.

Condensed, per gross, net	$13 50

ALWAYS ORDER
RECKITT'S BLUE.

Prices Current, Continued—

CHEWING GUM.

ADAMS & SONS.

Tutti Frutti, 36 5c bars		$1 20
Sappota,	150 pieces	0 90
Sweet Fern,	230 "	0 80
Black Jack,	115 "	0 80
Red Rose,	115 "	0 80
Barley,	115 "	0 80
Lemon Tramps,	115 "	0 80
Tampico,	115 "	0 80
Magic Trick,	115 "	0 80
Taffy Licorice,	72 "	0 50
Caramel Tolu,	72 "	0 40
Adams' N.Y. Gum,	200 "	0 50
Adams' N.Y. Gum,	150 "	0 40
Puzzle Gum,	115 "	0 80

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S.

	Per lb.
Chocolate—	
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs..	0 35
Premium, ½'s..6 and 12 lbs..	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs.	0 24
Sticks, gross boxes, each...	1 00
Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18

JOHN P. MOTT & CO.'S

(Bryant, Gibson & Co., Agts, Toronto)

Mott's Broma, per lb	$0 30
Mott's Prepaired Cocoa	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa	40
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs	30
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	24
Mott's Vanilla Chocolate stick	22
Mott's Pure Confec. Chocolate	22c–35
Mott's Sweet Confec. Choc.	21c–28

J. W. COWAN & CO'S.

Cocoas—	
Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼lb in 12lb boxes	35
London Pearl, " "	30
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence, per doz	1 40
Chocolates—	
Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

Thos. E. Clatworthy, Ag'nt, Toronto.)

Schweitzer's Cocoatina, net cash ¼ lb. ½ lb.. price per doz. tins	3 29 6 30

WALTER, BAKER & CO.

(Lockerby Bros., Montreal, Agents for Quebec.)

Chocolate, per lb.	$0 50
Cocoa "	0 55

COFEEK.

GREEN

	c. per lb.
Mocha	32, 35
Old Government Java	26, 27
Rio	22, 23
Plantation Ceylon	25, 28
Porto Rico	22, 23
Guatamala	23, 25
Jamaica	22, 28

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.

	c. per lb.
Java	33, 34
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	33
Our Own Blend	30
Laguayra	28
Mocha and Java	32, 33
Java, Standard	32
" Old Government	30, 32
" Crown	29
Arabian Mocha	35

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs	30
Standard Imperial in sealed tins, 25 and 50 lbs	32
Standard Blend in sealed tins, 25 and 50 lbs	33
Ground, in tins, 5, 10, 15 and 25 lbs	20, 30
Say's Parisien, in ½ and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

SUTTON & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Pure essence, Gorgona Anchovies, ½ pts. per doz	2 76

FLOUR AND MEAL.

	per bbl
Flour, Family	$4 35 4 75
" Pastry	4 95 5 35
" Patents	5 65
" Straight Roller	4 30 4 60
" Extra	4 00 4 10
" Strong bakers'	5 10 5 30
Oatmeal, standard, bbls	3 90
" granulated, "	4 00
" rolled "	4 00
Bran, per ton	12 50 13 50
Cornmeal	3 50 4 00
" Gold Dust	3 40 3 50
" Imperial	3 30 3 80

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz.
Cases, No. 1, 2 oz tins	$2 75 $3 00
" No. 2, 4 oz tins	4 50 5 00
" No. 3, 8 oz tins	8 00 8 75
" No. 4, 1 lb tins	12 60 14 25
" No. 5, 2 lb tins	25 00 27 00

FRUITS.

FOREIGN.

	c. per lb.
Currants, in bbls	5⅜, 5½
" ½ bbls	5⅝, 5¾
" cases	6, 6¼
" Patras, in cases	7¼, 8
" Vostizza, "	7, 9
" ½ case	9½ 9½
Dates, Persian, boxes, new	5½ 5¾
Figs, Elemes, 14 oz., per box	8½ 9
" 10 and 20 lb box	10, 11
" 7 crescent, 60 lbs	16
" 5 " 30 "	15
" 4 " 20 "	14
" Naturals	4¾ 5¼
Prunes, French, kegs	4½ 5
" Bosnia, hhds	4⅝, 4¾
" " bls	4¾, 5¼
" " kegs	5, 5¼
" " cases, new	6 , 8
Plums, French, 55 to 65	12½ 15
" Bottles, 1's	22 23
" " 2's	37½ 40
" " 4's	70 75
" " 7's	1 00 1 10
Raisins, Valencia, off stalk,	7 7½
Selected	7½, 8
Layers	9 9½
Raisins, Sultanas	10 12
" Loose Muscatel 2 crowns	$2 50 2 75
" " 3 crowns	3 25 3 50
" London Layers	3 00 3 25
" Black Baskets	4 00 4 25
" Blue "	5 00 5 25
" Bunch Dehesas	4 75 5 00
" Superior "	5 25 5 50
" ¼ flat "	1 55 1 75
Imperial Dehesa bunches	7 00 7 25
Lemons, Messina, per box	3 50 4 50
" Palermo	3 50 4 50
Oranges, Messina, per box	2 75 3 25
" Florida Russets	3 75 4 25
" Valencia	4 50 5 00
" California, navel	5 50 6 00
" Riverside	4 00 4 25
Bananas	2 50 3 50

DOMESTIC.

Apples, per bbl	3 00 4 00
" Dried, per lb	4½ 5
" Evaporated, p. lb	8 10

GLASSWARE.

TAYLOR, SCOTT & CO.

	c. per doz.
Lamp Chimneys, O	32
" " A	35
" " B	45
Fruit Jars, pts	13 00
" " qts	14 00
" " ½ gal	17 00

GRAIN.

Wheat, Fall, No. 2, per 58 lbs	$0 85 86
" Red Winter, No. 2	85 86
" Spring, No. 2	82 83
" Man. Hard, No. 1	1 03 1 04
" " No. 2	1 00 1 02
Oats, No. 2, per 34 lbs	29½ 30
Barley, No. 1, per 48 lbs	49 50
" No. 2, " "	45 46
" No. 3, extra	40 41
" No. 3	36 37
Rye	46 47
Peas	60 62
Corn	49 51

HAY & STRAW.

Hay, Loose, per ton	$10 00 $14 00
" Pressed, " on track	7 00 10 50
Straw, Sheaf, " on track	8 50 9 50
" Pressed, "	6 50 8 00

ISINGLASS.

G. P. SWINBOURNE & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Boxes containing 3 doz 3d. pack. per box	3 58



LYE.

Gillett's powdered Lye (½gr. in a case) per case	$3 75
Elliott's	3 75

MUSTARD.

ELLIS & KEIGHLEY'S.

Durham, Fine, in ¼ and ½ lb tinscts. per lb	25
" Fine, in 1 lb jars	22
" Fine, in 4 lb jars	70
" Extra Superior, in bulk, per lb	30
" Superior, in bulk, per lb	20
" Fine, " "	15

COLMAN'S AND KEEN'S

In 4 lb jars	75
In 1 lb jars	25
D. S. F., in tins, per lb	41
" in ½ lb tins	42
" in ¼ lb tins, per lb	44
D. F. in ½ lb tins, per lb	26
" ¼ " "	28

BARRINGER & BROWN.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Genuine, in 4, 1, ½, ¼ lb. and 2 oz. tins, per lb	0 34 0 47
Superfine genuine, full	0 30 0 43
Pure, per lb	0 23 0 36
D.S.F. "	0 34 0 47
D. S. "	0 30 0 43
F. "	0 23 0 36

NUTS.

	per lb
Almonds, Ivica	13, 14
" Tarragona	14, 15
" Formigetta	12, 14

Longford Manufact'ng Co.

ORILLIA, - - ONTARIO,

Made from First-class Stock, and with superior workmanship they are decidedly the Best in the Market.

PAILS AND TUBS

See that the letter T is on every pail or tub. Ask your Wholesale Grocer for the T PAILS AND TUBS.



The Longford Mfg. Co. have met with great success in the sale of their Patent Wire Hoop Pail, a cut of which is

OF ALL KINDS.

shown here. The cost is little more than the ordinary pail, and the stock superior to any shown in the Market.

TORONTO OFFICE: - 20½ FRONT STREET EAST.

Prices current, continued—

Almonds, Shelled Valencias	30, 35
" " Jordon.	50, 55
Brazil	12½, 13
Filberts, Sicily	10 11
Peanuts, roasted	12, 13
" green	10, 11
Walnuts, Grenoble, old	14, 15
" New	16 ..
" Bordeaux	10½, 11½
" Naples, cases	16, ...

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO.

PICKLES.

John Bull, mixed, in bulk	$0 60
" Chow Pic'le, in b'lk	65
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 25
" " " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

SAUCES.

John Bull, kegs, per gal	$1 25
" ½ pt. bottles, per doz (according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " ½ pt, bottles, per doz	1 25
Niagara Tomato, kegs, per gal	1 25
" " Reputed pints	1 25

Terry's Candied Peels.	c. per peels
Lemon, 7 lb boxes	16
Orange, "	18
Citron, "	30

CROSSE & BLACKWELL'S.

Pickles, all kinds, pints, per doz	3 25

LEA & PERRIN'S.

	per doz.	
Worcester Sauce, ½ pts	$3 60	$3 75
" " pints	6 25	6 50

SUTTON & CO.

(Thos. E. Clatworthy, Agent, Toronto)	
Worcbester Sauce, ½ pints, second quality, per doz	1 17
Worchester Sauce, ½ pints, third quality, per doz	0 96
The Victory Dinner Relish, per dozen	1 92
Bottled Pickles—Mixed, Piccalilli, Cabbage, Onions, per doz.	2 16

PRODUCE.

DAIRY.

	Per lb	
Butter, creamery	$0 22	$0 26
" dairy, tubs, choice	0 17	0 20
" " " med	0 12	0 14
" large rolls	0 14	0 17
" common to med	0 11	0 13
" store packed	0 08	0 10
Cheese	0 09½	0 10½

COUNTRY.

Eggs, fresh, per doz	0 14	0 15
" limed, "	0 08	0 11
Beans	1 40	1 60
Potatoes, per bag car lots	0 52	0 55
Hops, 1888 crop	0 08	0 10
" 1889 "	0 12	0 16
Honey, extracted	0 10	0 13
" section	0 20	0 22

PROVISIONS.

Bacon, long clear, p lb	0 07¼	0 07½
Pork, mess, p. bbl	13 00	13 50
Hams, per lb	0 10½	0 11
Bellies	0 11	0 11½
Rolls	0 08½	0 09
Backs	0 11	0 11½
Lard, Canadian, per lb.	0 8¼	0 8¾
Hogs	5 50	6 00
Tallow, refined, per lb	0 05	0 05½
"rough, "	0 01¾	0 02¼

RICE, ETC.

	Per lb.
Rice, Aracan	3¾, 3¼c
" Patna	4⅜, 4¾
" Japan	4½, 5
" extra Burmah	3½, 3¾
Grand Duke	5½, 5¾
Sago	5½,
Tapioca,	5⅜, 6¼

SPICES.

GROUND.

	Per lb.	
Pepper, black, pure	$0 22	$0 24
" fine to superior	12	18
" white, pure	36	38
" fine to choice	25	30
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	25	40
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURGH STARCH CO. (Limited.)

	c. per lb.
Benson's Prepared Corn	8
No. 1 White Laundry, 4 lb boxes	5¼
Silver Gloss, 6 lb boxes	6¼
" 1 lb chromo pkgs	7
Satin, 1 lb chromo boxes	7½
Edwardsb'g Rice, 1 lb chromo bxs	9
Canada Laundry	4½
Canada Corn	6½

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40 lb boxes. 1 lb packages, new wrappers	7½
36 lb boxes. 12 3 lb paper boxes	7½
40 " 10 4 lb "	7½
Silver Gloss Starch—	
40 lb boxes. 1 lb packages, new wrappers	9
40 lb boxes. Assorted ½ lbs and ¼ lbs	9½
40 lb boxes. 10 4 lb paper boxes	9
6 lb boxes, witb sliding covers (12 boxes in each crate)	9½
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	8
20 " "	8½

BRITISH AMERICA STARCHES.

First quality White laundry, 3-lb. cartoon boxes	5½
First quality White laundry, barrels	5
First quality White laundry, half barrels	5
Lily white gloss, 6-lb. boxes	6¾
Brantford gloss starch, 1-lb fancy cartoons	7¼
Lily white gloss, 1-lb fancy cartoons	7
Canada Laundry	4½
Pure prepared Corn	7½
Challenge Brand prepared corn	6½
Coldwater Rice	9

SUGAR.

	c. per lb.
Granulated, in bbls	6⅞, 7
Paris Lump, "	7⅜, 7½
" " ½ bbls	7 3-16, 7 5-16
" " boxes	... 7⅝
Extra Ground, in bbls	... 7⅜
" " boxes	7 15-16, 8 1-16
Powdered, in bbls	... 7⅛
" less than bbs	7 5-16
Confectioners A	... ...
St. Lawrence A	... ...
Yellows, in bbls	5⅝, 6
Raws, Jamaica in bags	... ...

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls
Redpath's "D"	3½c.	3⅝c.
" "M"	3⅝	3¾
Redpath's "B"	3⅞	4
" "VB"	4	4⅛
" Extra	4¼	4⅜
" Ex. Sup	4⅜	4½
" XXX Sup.	4½	4⅝
" Corn Syrup	4½	4⅝

MOLASSES.

	Per gal.
Trinidad, in puncheons	37, 38c
" bbls	38, 40
New Orleans, in bbls	70, 75
Porto Rico, hdds.	33 34
" barrels	36, 37
" ½ barrels	38, 39

TEAS.

GREENS.

Gunpowder—	Per lb
Cases, extra firsts	42, 50c
Half chests, ordinary firsts	22, 38
Cases, sifted, extra firsts	42, 50
Cases, small leaf, firsts	35, 40
Young Hyson—Moyunes	
Half chests, ordinary firsts	22, 38
" " seconds	19, 20
" " thirds	16, 17
" " common	14, 15

PING SUEYS.

Half chests, firsts	28, 32
" " seconds	16, 19
Half Boxes, firsts	28, 32
" " seconds	16, 19

JAPAN.

Half Cbests—	
Choicest	38, 40
Cboice	32, 36
Finest	28, 30
Fine	25, 27
Good medium	22, 24
Medium	19, 20
Good common	16, 18
Common	14, 16
Nagasaki, ½ chests Pekoe	16, 22
" " Oolong	14, 15
" " Gunpowder	16, 19
" " Siftings	5, 12½

CONGOUS.

Half chests, Kaisow, Moning	12, 55
Caddies and half chests	18, 50
Cadies, Paklingand new makes	18, 50

OOLONG.

Half chests Formosa	34, 50
Caddies	36 55

ASSAMS.

Chests and half-chests Pekoe	22, 48



KINGSFORD'S OSWEGO ∴ STARCH.

"Pure" and "Silver Gloss"
FOR THE LAUNDRY.

Corn ∴ Starch,
FOR THE TABLE,

EQUAL TO ANY RICE OR IMPORTED STARCHES MADE.

For Sale by all Leading Jobbers in Canada.

T. KINGSFORD & SON, Oswego, N.Y.

SCENTED ORANGE PEKOE.

Boxes, Foochow and Canton	28, 60

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	62c
Ingots, rough and ready, 7's	59
Laurel, 3's	52
Brier, 7's	50
Index, 7's	45
Honeysuckle, 7's	53
Napoleon, 8's	49
Royal Arms, 12's	50
Victoria, 12's	48
Bruuette and Lovely, 12's	45½
Prince of Wales, in caddies	46½
" " in 75 lb boxes	46
Bright Smoking Plug Myrtle, T & B, 3's	55
Lily, 7's	48
Diamond Solace, 12's	45
Myrtle Cut Smoking, 1 lb tins	65
½ lb pg, 6 lb boxes	65
2 oz pg, 5 lb boxes	65

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Laudsdowne	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reiua Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" Queens	29 00

Cigarettes, all Tobacco—

Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C No. 1	4 00
Sweet Sixteen	3 50

CUT TOBACCOS.	per lb.
Puritan Cut Plug, ½ lb pkg., 5 lb boxes	65
Old Chum Cut Plug, ½ lb pkg 5 lb box	65
Old Virginia Cut Plug, 1-10 lb pkg., 10 lb boxes	57
Gold Block Cut Plug, ½ lb pkg, 5 lb boxes	65
CIGARETTE TOBACCO.	
B. C. N. 1, 1-10, 5 lb boxes	78
Puritan, 1-10, 5 lb boxes	80
Athlete, per lb	1 10

SOAP.

Ivory Bar, 1 lb bars waxed wrapper, per lb	5½
Do. 2, 6-16 and 3 lb bars "	5
Primrose, 5 lb bars, wax W "	4
" 1 " " "	4½
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 13oz, 1,2 and 3 lb bars per lb	3½
Queen's Laundry, per bar	5½

TOILET SOAP.

TAYLOR, SCOTT & CO.

	per doz.
Baby's Own, ½ doz boxes	$1 25
Our Boys, ½ " "	1 25
Sea Foam, ½ " "	75
London Bouquet, ½ " "	60
Oatmeal, 1 " "	85
" ½ " "	60
Paris Assorted, ½ " "	0 75
Albert Oatmeal bar, 2 doz. boxes	0 75
" White Castile bar, 2 doz. boxes	0 75
	per gro.
Fatherland, ½ doz boxes	5 00

WASHING CRYSTAL.

Gillett's Washing Crystal, 1 gro in box, per box	$1 75
Cottam's, per lb	0 03½

WASHING COMPOUNDS.

Cottam's small p'k'ts, per gro	$1 50
" large " "	4 50

WOODENWARE.

	per doz.
Pails, 2 hoop, clear No. 1	$1 70
" 3 " " "	1 90
Pails, 2hoops, clear No. 2	$1 60
" 3 " " "	1 80
" 3 " painted "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
	per case.
Matches, Parlor	$1 70 $1 75
" Telephone	3 50 3 60
" Telegraph	3 80 3 90
	per doz.
Mops and Handles, comb.	1 25
Butter tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60
Clothes Pins full count, per box	0 75

YEAST.

Royal Yeast Cakes, 3 doz 10c. packages in case, per case	$1 95
Royal Yeast Cakes, 3 doz 5c. packages in case, per case	1 00
Breadmakers', 3 doz 5c. packages in case	1 00

OUR NATIONAL FOODS.

	pkg.	doz
Desiccated Wheat	4 lb.	$2 30
" Rolled Oats	4 "	2 25
Snow Flake Barley	4 "	2 40
Rolled Wheat Flakes	4 "	2 25
Buckwheat Flour, S. R	4 "	2 00
Prepared Pea Flour	2½ "	1 80
Baravena Milk Food	1 "	3 00
Patent Prepared Barley	1 "	1 80
Patent Prepared Groats	1 "	1 50
Beef and Barley Extracts	6 oz	2 25
Gluten Flour	4 oz	2 80

CATELLI'S SPECIALTIES.

Vermicelli, per lb	$0 11	....
" 5 lbs	0 08	0 10
" 10 lbs	0 08	0 10
Macaroni, 5 lbs	0 08	0 10
" 10 lbs	0 08	0 10

HARDWARE.

ZINC: Sheet net.		0 06½
IRON WIRE:		
Galv., annealed and oiled and bright 20 p.c. advance on list		
Barbed wire net.		0 00
Coil chain, 5-16 in. net		0 05½
" " ¾ in "		0 05
" " ½ in "		0 04½
Iron pipe, 50 per cent.		
Iron pipe, galvanized, 25 per cent.		
CUT NAILS, from Toronto:		
10 dy. to 60 dy	2 80	0 00
8 dy. and 9 dy	3 05	0 00
6 dy. and 7 dy	3 30	0 00
4 dy. and 5 dy	3 55	0 00
3 dy C.P.	3 90	0 00
3 dy A.P	4 40	0 00
HORSE NAILS:		
"C" 50 and 10 per cent. from list.		
HORSE SHOES:		
From Toronto, per keg	3 75	4 00
WINDOW GLASS:		
25 in and under	1 55	1 60
26 to 40	1 60	0 00
41 to 50	3 60	0 00
51 to 60	3 90	0 00
61 to 70	4 20	0 00
GUNPOWDER:		
Sporting FF. "	4 75	0 00
" FFF "	5 00	0 00
Canada rifle "	7 25	0 00
Sporting FF., (in ½ lb. tins) per doz	2 40	0 00
ROPE: Manilla	0 14	0 16
Sisal	0 13	0 00
AXES:		
Peerless & Keen Cutter	7 50	0 00
Leader	7 25	0 00
Lance	7 75	0 00
Queen City	9 25	0 00
Honor Bright, all steel	11 00	0 00
SHOT: Canadian	0 05½	0 00
HINGES: Heavy T and strap	05½	00
" Screw, hook & strap.	03¾	04¾
TIN PLATES:		
1c. 4x20 coke, per box	4 50	4 75
INGOT TIN: 25 to 26 per bdl.		
PIG LEAD: 4 to 4½ per bdl.		

PETROLEUM.

	Imp. gal.	
F. O. B. Toronto		
Canadian	$0 00	$0 16
Carbon Safety	0 18	0 00
Canadian Water White	0 20	0 00
Amer'n Prime White	0 23	0 24
" Water White	0 25	0 00
Photogene	0 27	0 00

DRUGS AND CHEMICALS.

Alum lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 02½	0 03
Borax	0 12	0 13
Camphor	0 75	0 80
Carbolic Acid	0 55	0 60
Castor Oil	0 10	0 12
Cream Tartar	0 32	0 33
Epsom Salts	0 01½	0 02½
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 22	0 25
Hellebore	0 15	0 17
Iodine	5 00	5 50
Insect Powder	0 50	0 60
Salpetre	0 08½	0 09
Soda Bicard, per keg	0 00	2 25
Sal Soda	0 95	1 00
Madder		

VINEGAR.

A. HAAZ & CO.

XX, W.W	0 20
XXX, W.W	0 25
Honey Dew	0 28
Pickling	0 28
Malting	0 45

THE BADGEROW FALCONER VINEGAR CO

French Bordeau per gal.	0 34
Tarragona "	0 32
Triple "	0 30
Fruit Vinegar "	0 27
Pickling "	0 28
XXX "	0 25
Extra XX "	0 22
XX "	0 20
X "	0 16
Cider Vinegar	0 16 to 0 25
Honey Vinegar	0 25
Eug. Malt Vinegar	0 50 to 0 60
Bottled Malt Vinegar, qts., per doz	2 00
Toilet Vinegar	
Methylated Spirits	2 00 to 2 25

LIQUORS.

CANADIAN SPIRITS:

(Net Cash Prices.)	Imp. gal. In B'd.	D. P'd
Alcohol 65 O.P.	$0 99	$3 27
Pure Spirits 65 "	1 00	3 28
Pure Spirits 50 "	0 90	2 98
" " 25 U.P.	0 49	1 52
Family Proof Whiskey	0 53	1 64
Old Bourbon "	0 53	1 64
" Rye "	0 50	1 54
" Toddy "	0 50	1 54
" Malt "	0 50	1 54
" Domestic Whiskey 32 U. P.	0 45	1 04
Old Rye, 4 years old	0 75	1 90
" " 5 "	0 85	1 66
" " 6 "	0 95	2 00
" " 7 "	1 05	2 16
Rye Whiskey, 1883, qts.	4 25	7 06
" " " pts.	6 00	8 75
" " 1884, qts.	4 00	6 75
" " " pts.	5 75	8 50

20 to 100 cases, net cash.
100 to 200 cases, 2½ per ce off.
200 cases and over 5 per ce off.

JOS. PICKERING & SONS' SPECIALTIES.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Metal Polishing Pomade, according to size, per dozen	0 20	1 02
Needham's Polishing Paste according to size, pr dozen	0 18	2 81
Furuiture Polish, according to size, per dozen	0 20	2 85
Razor Paste, ½ doz. in box	....	1 02
" in single boxes	....	1 18
Plate Powder, per box	.....	1 02
Knife Powder, in cannister, per dozen	.....	1 03
Harness Blacking, in boxes, per dozen	1 27	2 20

TO THE WHOLESALE GROCERS & DRUGGISTS OF THE DOMINION OF CANADA.

We take pleasure in announcing that our New Mills are now completed, and we are prepared to fill orders for goods. The capacity of our New Mills is from 250 to 300 barrels per day.

Our specialties, such as DESSICATED WHEAT, DESICCATED ROLLED OATS, ROLLED WHEAT FLAKES, BREAKFAST HOMINY, &c., are improved and put up in handsomely lithographed cartoons. Our GLUTEN FLOUR for Diabetes, BARAVENA MILK FOOD for infauts, PREPARED BARLEY, GROATS, PEA FLOUR, &c., are the very choicest, and guaranteed fresh, clean and attractive, healthy, palatable, and nutritious.

We are also manufacturing GRANULATED, STANDARD, & ROLLED OATMEALS, WHEATLETS, SPLIT PEAS, &c., BAKERS' SPECIALTIES, such as GRAHAM FLOUR, RYE FLOUR, WHITE CORN FLOUR, WHOLE WHEAT FLOUR, &c., which are very choice.

THE IRELAND NATIONAL FOOD CO.
(LIMITED.)

OFFICE AND MILLS—109 Cottingham St.—134 to 148 Marlborough Ave. Telephone No. 3629.
Toronto, Dec. 2, 1889.

MITCHELL,
MILLER & CO.
WAREHOUSEMEN,
45 and 81 Front Street East, Toronto.

STORAGE.

Advances made on Staple Merchandise in Store.

J. F. YOUNG & CO.
Successors to YOUNG, ANDREWS & Co.,
PRODUCE AND COMMISSION MERCHANTS
74 Front St. E., Toronto

We solicit your consignments. We do not speculate on your produce, we sell to the best advantage for you. We handle everything that the country merchant requires to send from home to sell. Our warehouse is in the centre of the commission business. Our cellars are airy and cool. Send us a small trial lot.

J. F. YOUNG & CO.

THE ONTARIO BASKET CO.

WALKERVILLE.

eow

C. RICHARDSON & CO.

MANUFACTURERS OF

The Celebrated Bull's Head Brand Pickles,

SAUCES, JAMS, JELLIES,

CANNED FRUITS AND VEGETABLES.

SPECIAL PRICES IN

CANNED TOMATOES.

EVAPORATED APPLES and MAPLE SYRUP

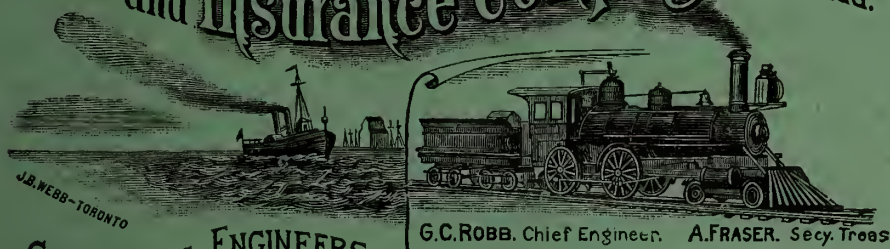
125 River St., Toronto.

SUBSCRIBED CAPITAL, $100,100. DEPOSITED WITH GOVERNMENT OF CANADA, $54,724.

SIR ALEX. CAMPBELL, K.C.M.G. PRES. (Lieut. Govr. of Ontario)

JOHN L. BLAIKIE ESQ. VICE PRES.

THE BOILER INSPECTION and Insurance Company of Canada.



CONSULTING ENGINEERS.

G.C. ROBB. Chief Engineer. A. FRASER. Secy. Treas

HEAD OFFICE. 2 TORONTO ST.

TORONTO.

The prevention of Accident and attainment of Economy in use of Steam, our chief aims.

DESKS

OFFICE, LIBRARY, CHURCH AND SCHOOL

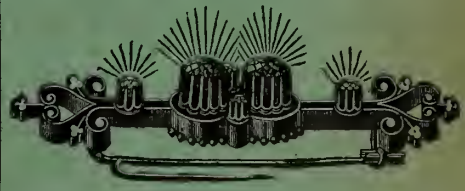
FURNITURE.

JOHN M. BLACKBURN & CO.,

41 COLBORNE ST., TORONTO.,

—AND—

162 ST. JAMES ST., MONTREAL.



NO. 60.

Price, $350.00.

DIAMONDS

The finest Diamonds set in Rings for Ladies or Gentlemen, Engagement Rings in every style. Cuff Buttons, Collar Buttons, Studs, Ear Rings, Bracelets, Necklets, Sleeve Links, etc., in the Newest and Prettiest Styles, at the very Lowest prices. Correspondence solicited.

J. FRED. WOLTZ, Diamond Broker,
41 Colborne St., Toronto, Canada.

SPANISH BLACKING

THE KING OF BLACKINGS.

SCRIVEN, ENG.

LAURENCE GIBB,

Provision Merchant,

83 COLBORNE STREET, · TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

Bird Seed & Washing Compound our Specialties

BART COTTAM

Wholesale Dealer and Manufacturer of GROCERS' Specialties, etc. LONDON, ONT.

N.B.—All our Goods are guaranteed, sell well and give the greatest satisfaction.

Correspondence Solicited.

TORONTO SALT WORKS

128 ADELAIDE STREET EAST.

DEALERS IN AND MANUFACTURERS OF

Table, Dairy & Meat Curing Salts.

Silver Medal Industrial Exhibition, 1888.

We handle Canadian Salts only, which from recent Government tests for Dairy and Meat purposes have proved equal, and in most cases superior to the best Imported Salts of any brand.
Orders promptly filled.

Jas. DICKSON & CO.,

26 WEST MARKET STREET.

Provision & Commission Merchants.

Eggs, Butter Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

W. BOULTER & SONS,

PICTON, - - ONT.,

PACKERS OF THE CELEBRATED



LION BRAND

Canned Fruits and Vegetables

Every can has a Lion on the label. This label is a guarantee to the consumer that the quality is first-class. Ask your Grocer for the Lion Brand. Do not take any other.

BAY OF QUINTE CANNING FACTORIES,

Head Office: Picton. **Branch: Demorestville.**

JAMES PARK & SON,

PROVISION MERCHANTS

PORK PACKERS,

AND MANUFACTURERS OF PRESERVED MEATS ETC

SPECIALTY.—Imported English Sheep Casings for the Sausage Trade.

41 to 47 St. Lawrence Market, and 95 Front St. E.

TORONTO - ONT.



ROYAL YEAST

Is Canada's Favorite Yeast Cakes. 10 years in the market without a complaint of any kind. The only Yeast which has stood the test of time and never made sour, unwholesome bread. All Grocers sell it.

F. W. GILLETT, M'F'R. TORONTO, ONT. & CHICAGO, ILL.

CREAMERY MEN AND MERCHANTS

Holding butter of good quality are requested to correspond with

T. W. CLARK,

Commission Merchant and Wholesale Dealer in Butter and Eggs.

Consignments solicited and business transacted for Ontario and other Eastern Canada Merchants

VANCOUVER, B.C.

References: Bank of British Columbia, Bank of British North America.

E. P. Breckenridge, Toledo, Ohio, Pres. Edwin Norton, Chicago, Vice-Pres.

W. C. Breckenridge, Resident Manager.

The Norton Manufacturing Co.,

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit Cans, Lard Pails, Paint Pails and Cans, Baking Powder Cans.

Capacity, fifty thousand fruit cans per day.

Sole Agents in Canada for Norton Bros., "Solder Hemmed" Caps, and Grocers' sample goods, and Haskell's sample cases.

Cor. YORK AND QUEEN Sts.,

HAMILTON, - ONT.

FOREIGN FRUITS

R. S. GALLAGHER,

FRUIT AND COMMISSION MERCHANT

TORONTO.

111 & 113 King St. E., 77 Colborne St.

Telephone 1617.

- PARISIAN -

BLUE!

Is Stronger and More Economical

THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

Established 1874.

W. H. SMITH,

Wholesale Produce

Commission Merchant

186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Produce Consignments solicited. First-class reference.

R. G. MURDOCH & Co.

Commission —AND— **Wholesale Fruits.**

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

29 Church St., Toronto.

TELEPHONE 806.

J. CLEGHORN & SON

WHOLESALE

Fruit, Fish & Oyster Dealers

94 Yonge Street, Toronto.

CALIFORNIA ORANGES.

We have our first Car of Riverside Oranges for the season just in.

Riverside Seedlings, 150 to 200 size.
Mediterranean Sweets, 150 to 200 size.
Washington Navels, 126 to 176 size.

The season being 6 weeks earlier than last year fruit is fully ripe and of extra sweetness and flavour. Send for sample box of each and from this on you will use no other oranges.

Car Fancy 300 "Cuccio" Lemons, the finest pack in the world in stock.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

FINE GOODS OUR SPECIALTY.

MADRE E' HIJO (7 SIZES).

THE CANADIAN GROCER & GENERAL STOREKEEPER.

PUBLISHED WEEKLY. $2.00 PER YEAR

VOL. IV. TORONTO AND MONTREAL, MAY 9, 1890 No. 19

Fac-Simile of Package.



Registered.

BENSON'S CANADA PREPARED CORN

Superior to any Imported

CORN STARCH.

RELIABLE AND UNIFORM IN QUALITY.

☞ FOR SALE BY EVERY GROCER. ☜

H. A. NELSON & SONS

MANUFACTURERS

AND

Wholesale Dealers

—IN—

BROOMS

AND

WHISKS,

Brushes, Woodenware,
Baskets, Cordage,
Grocers' Sundries.

MONTREAL, - TORONTO.



FOR SALE EVERYWHERE.

ASK FOR

MOTT'S

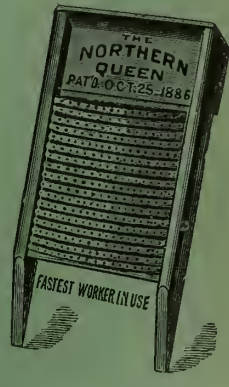
DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND

Taylor, Scott & Co.

TORONTO.

THE BEST



IS THE CHEAPEST.

Retail Price, 25c.

—:o:—

For sale by all first-class grocers

MUNGO CIGARS, EXCEPTIONALLY FINE.

EL PADRE AND CABLE.

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

ALWAYS ASK FOR

—: THE :—

'John Bull'

BRANDS.

MANUFACTURED BY

BRYANT, GIBSON & CO.



AGENCY FOR—

Mott's Chocolates and Cocoas,
Ganong's Lily Chocolates,
Terry's English Bottled Confectionery,
Negre's French Crystallized Fruits.

The Cowan Cocoa & Chocolate Co. Limited

OF TORONTO,

Manufacturers of

Cocoas and Chocolates.

Hygienic, Iceland Moss, Cocoa Essence, Soluble, Queen's Dessert, Mexican, Sweet Caracas Vanilla, Royal Navy Chocolate, Creams, Coffees and

Confectioners' Chocolates, Icing, and Powdered Sugars.



TO SUBSCRIBERS!

Those wishing to keep their copies of THE GROCER in good condition, and have them on hand for reference, should use a Binder. We can send by mail A STRONG PLAIN BINDER for 75c., postage prepaid.

These Binders have been made expressly for THE GROCER, and are of the best manufacture. The papers can be placed in the Binder week by week, thus keeping the file complete. Address—

THE CANADIAN GROCER,
6 Wellington St. W., Toronto.

Needham's "The Favorite." Polishing Paste.

USED BY HER MAJESTY'S SERVANTS

Gold Medals and Diplomas of Merit at all Exhibitions.

Dazzling Mirror Finish

Sold Everywhere in 5c, 10c, 15c, 20c & 25c Tins

The reputation of nearly a century as the most reliable preparation for Cleaning and Brilliantly Polishing BRASS, COPPER, TIN, BRITANNIA METAL, PLATINOID, etc.

Inventors and Sole Manufacturers, JOSEPH PICKERING & SONS, Sheffield.

Pickering's Furniture Polish, Plate Powder, Knife Powder, Brunswick Black, Razor Paste, Metal Polishing Pomade (Red), Ye Olde Oak Furnishing Paste.

T. E. CLATWORTHY, Sole Agt. In Canada, 34 Church St. Toronto.

EMBRO OATMEAL MILLS.

—:o:—

D. R. ROSS, - - EMBRO, ONT.

—:o:—

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders.

IMPERIAL CREAM TARTAR BAKING POWDER



PUREST, STRONGEST, BEST,

CONTAINS NO

Alum, Ammonia, Lime, Phosphates,

OR ANY INJURIOUS SUBSTANCE.

E. W. GILLETT, TORONTO, ONT. CHICAGO, ILL.

MANUFACTURER OF

THE CELEBRATED ROYAL YEAST CAKES.



IMPOSSIBLE!

So say Doctors, to say too much in favour of St. Leon Water. It puts down Bright's Disease and Diabetes, as water quenches fire. Cures Indigestion, Dyspepsia, Rheumatism, etc., completely if drank freely and rubbed in the skin.

ST. LEON

Mineral Water Company,

101½ KING STREET W., - - TORONTO.

Business! Business!

QUEEN CITY BUSINESS COLLEGE,

Cor. KING and CHURCH Sts., Toronto,

Is the best and cheapest place to educate your sons and daughters. Thorough practical Business, Shorthand or English Education imparted in shortest possible time by our method of "Individual Instruction." Catalogue mailed free on application.

A. HAAZ. C. DE CARTERET.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider VINEGARS.

74 Bagot Street, - Kingston, Ont

DAY AND MARTIN'S English BLACKING

LIQUID AND PASTE

IN ALL GRADES,

The Bes in the World.

CHAS. GYDE, Agent, MONTREAL.

ORDER A CASE OF

OCEAN WAVE BAKING POWDER

From your Wholesale Grocer.

Sells itself after One Trial. Prices Current

THE CANADIAN GROCER & GENERAL STOREKEEPER.

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

THE GROCER PUBLISHING CO. (LTD.)
J. B. McLEAN, SEC.-TREAS.

115 ST. FRANCOIS XAVIER STREET, MONTREAL.

6 WELLINGTON STREET WEST, TORONTO.

Vol. IV. TORONTO AND MONTREAL, MAY 9, 1890. No. 19

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

OUR MONTREAL OFFICE.

Our Montreal Office is located at 115 St. Francois Xavier St. Our representative, Mr. Hugh C. McLean, will be pleased to have subscribers and advertisers call upon him there. He will also pay special attention to gathering business items and attending generally to the interests of this paper.

REGULATED PRICES OF SOAP.

Very familiar to the experience of grocers and general merchants is the troublesome fact, that the trade in laundry soap has for some time rested upon a most unsubstantial basis. Bars were made in many varieties of form, size, hue and brand, and there was no getting at comparative quality until the question had been settled by house wives and laundry maids. Then when the run of the demand got started in the grooves of a few favored brands, the more neglected ones were forced on the market by low prices. These came to be largely what sold soap. When that came to be recognized, more soap-makers met the demand by producing grades of soap that could be sold at low prices. The dealer who held to reliable brands that maintained their excellence throughout, found it difficult to hold his own against competitors stocked with low grades. These could undersell him. Also there was variety enough among these low grades to give considerable diversity to the trade that was confined to cutting dealers. If one low priced soap was found by the consumer to be poor, he could try another at an equally cheap figure. The fact that cheap soaps were numerous itself intensified the cutting evil, as producers would further vie with one another for a market that their onslaught upon established prices had created. The dealer in soap made for conservative prices would consequntly be more and more left to the class of custom that prefers quality to cheapness. There are fewer people in this class than would be supposed, if we are to judge from the practical buying of consumers. They may want quality, and are usually amenable to the conviction that it is within their reach at absurdly low prices.

It needs but a cursory glance through the advertising columns of some of the newspapers published in the provincial towns to learn the extent to which competition is run in soap. It seems as if in the eyes of the majority soap were an unqualifiable commodity as if it meant the same thing wherever it was named. Soap is soap, they appear to reason, and therefore the cheapest is the best. There is a saving remnant of the public among whom good soap alone is sold. But there are many for every one of these who buy the cheapest. The vendor of good soap cannot educate them. He can point to the injury done to the hands and to fabrics by adulterated cheap soap, but he cannot induce such people to see there is more economy in pure soap.

If dealers are thus unable to regenerate the state of consumption, and since in fact the majority of dealers are working in the opposite direction, where is reform to come from? Plainly from the source of production, if it is to come at all. The makers have been probably less to blame for the low quality of much of our soap than have the consumers, and the consumers have been less to blame than the traders. The bulk of the responsibility for so much low priced soap is traceable to the trade. It is the old story of one dealer trying to surpass his rival in the lowness of his figures. Ignorant ideas of economy on the part of consumers, complaisance on the part of producers are but abetting conditions to a purpose that was begotten among the trade. Producers were numerous enough to maintain the manufacture of low grades, as such being what was mostly called for they had to endeavor individually to suit the demand, as the one who did not would alienate his trade to some other manufacturer.

The evil at last shows signs of effecting its own cure. The manufacturers, grown tired of the competition for a vitiated demand and finding no money in such business owing to the paring of profits that sort of competition enforced, have at last come to a truce. They will strive no more to put a mine under one another's prices. All the manufactories of laundry soap in the province, except one, and that one produces no very cheap soaps, are now pledged to a uniform set of prices. This practically means that the day of trashy laundry soap is past. The fixing of a scale of prices necessitated the grading of soap. Laundry soap will therefore now be made in three grades. No three-pound bars will be sold at less than 4¼c. per pound by the manufacturers, who will take 10 per cent. off for the wholesale trade. No bars will be made below the weight of eight ounces.

This establishment of soap standards and adjustment of prices by the manufacturers is the thing that has long been wanted. It may be looked for to suppress the cutting evil. It works, as all movements towards limited prices do, towards correcting evils that grew up in trade. A fair profit is now provided for. The understanding was not arrived at too soon. The soap making business had begun to suffer from the effects of trading methods upon it. Four factories went out of the business in a short time in Montreal. More might soon expect to be hurried out of it if some such attempt as the present one were not made for the regulation of trade.

Labor organizations and there sympathizers paraded the streets of Winnipeg, one evening last week, three or four thousand strong, headed by a military band. The demonstration was held cheifly to help the cause of store clerks, who are agitating to have stores closed at seven o'clock. The procession stopped in front of the stores of two merchants who had refused to sanction the closing movement, and the band played the Dead March in Saul, while the crowd hooted and hissed. A public meeting was afterwards held, and various labor topics were discussed. All the labor unions have notified those merchants who refuse to close their stores at seven o'clock that there patronage will be withdrawn.

THE TOBACCO REGULATIONS.

Above two weeks ago the Secretary of the Toronto Retail Grocers' Association wrote to Mr. John Small, M.P., for East Toronto, requesting his mediation with the Hon. Mr. Costigan, to obtain the admission in Mr. Costigan's recent amendment to the Inland Revenue Act of some provision for the protection of those engaged in the tobacco trade. The protection sought was against the chance of wrongful seizure to which every trader is exposed who has tobacco in other than a stamped package. Here is a copy of Mr. Small's reply :

OTTAWA, 23rd APRIL, '90.

DEAR SIR,—In reply to yours of the 19th I will say that I again saw the Minister. He says that it is not the intention to impose heavy penalties, and that parties committing an infraction of the revenue laws will be notified, not prosecuted unless they persist.

Yours very truly,
JOHN SMALL.

J. F. THACKRAY, Esq.,
Toronto.

We think the majority of the trade would prefer to have this pledge of protection embodied in the measure that the Minister had at the time in hand. Nothing that is of great moment to so many people should be a matter of grace with the head of a Department. A Minister may promise that a law shall be modified in its administration, but such Minister can at the utmost speak for himself, for the time he holds office and has the power to influence the operation of the law. His successor has neither legal nor moral check to restrain him from rigorously enforcing the letter of such law. Nor is it always a fact that a Minister speaks correctly for himself. His mind may change, or he may forget, so that his action of next year may be at variance with his promise of this. For example, the promise of Mr. Costigan himself, made to the combined committee he met here, is now understood by him differently from what it was by the other parties to that conference.

The concession signified in Mr. Small's letter is therefore too contingent upon circumstances not fixed in law to be appreciable. Its value may be considerable or it may not be, as events may happen. It is conditional upon memory and honor, and is limited at the utmost to the length of time one man shall be in a particular post. For whatever it amounts to, however, it is due to Mr. Small's instrumentality. Mr. Small's services were in response to the request of the Retail Grocers' Association here, to which body, therefore, the initial impulse which effected this amelioration is to be credited.

A customer secured is a promise of greater salary in time.

A repntation for truthfulness is indispensable to permanent and satisfying success.

THE LATE JOHN P. MOTT, Esq.

We herewith present our readers with an excellent portrait of the late John P. Mott, a name well known to every grocer throughout the Dominion, as the great cocoa and chocolate manufacturer.

Mr. Mott was borne in Preston, Nova Scotia, and at the age of fourteen went to live with his uncle, Mr. Walter Baker, of Walter Baker & Co., Dorchester, Mass., the well-known cocoa and chocolate manufacturers, who instructed him in and brought him up to his own business.

When Mr. Mott had mastered the trade in all its details, Mr. Baker anxious to secure his further services, offered him a share in the business as an inducement for him to remain with him, but he, either not satisfied with the terms, or unwilling to expatriate himself from his native province declined the offer and returned to Nova Scotia, starting in connection with his father in Dartmouth, a chocolate manufactory and the grinding of spices, etc. After a continuance of from ten to twelve years, this partnership was dissolved, his father and his other brothers continuing the business in the old premises, while Mr. John Mott started out for himself in the same line in another part of Dartmouth. It was by judicious speculations during the war between the North and South that he laid the foundation of his fortune. He was a shrewd, active, sagacious and far seeing business man, who laid his plans well, carefully and prudently, and whose speculations in consequence seldom turned out otherwise; and, though keen at a bargain, he was withal a man of the strictest integrity, one with whom one liked to do business and whose word no one ever doubted or questioned. In addition to the efficient prosecution of his legitimate business, he engaged largely in shipping, and in other provincial enterprises, which proved eminently successful and remunerative, and at the time of his death he was president of a large iron manufacturing company, carrying on business in New Glasgow. He was also the owner of a large amount of paying railroad stock in the neighbouring Republic. The making of money was with Mr. Mott a passion that dominated him as law or physic absorbs the devotees who select those professions as avenues leading to fame and distinction. But the accumulation of wealth was only the means to an end. He did not seek it in order that he might hoard it up with miserly care, but rather that he might have the wherewithal to dispense to those in need. Mr. Mott left a handsome estate, estimated at some $700,000; None who had any claim to be remembered were forgotten, while his benefactions to the different charities and benevolent institutions were not limited by creed or sect. Besides legacies to his employees, he left provision for their comfort and support when they became incapaciated for work. But though he has gone, the lesson of his life remains; and if from it the rising generation shall learn that pluck, self-reliance, patience, perseverance and a strict attention to business, coupled with unswerving integrity, without adventitious aids, can in this free and rising Dominion carve a road to fortune, he will not have lived in vain, while he has set to our moneyed men, who have made their fortune in the country, an example, which, in the disposition of their wealth, they will do well to emulate.



THE LATE JOHN PRESCOTT MOTT,
OF HALIFAX N.S.

At the suggestion of the Salmon Canneries, Association, of British Columbia, it is probable that a change will be made in the weekly close time. The hours as fixed by the regulations are from 6 p.m. Saturday to 6. a.m. Monday. The canners contend that this arrangement keeps the factory hands idle on Monday, and necessitates Sunday work in order to pack the catch of Saturday, while on Monday they have to submit to enforced idleness. By making the close time from 6 a.m. Saturday to 6 p.m. Sunday, the boats can go out on Sunday night. thereby keeping the factories going on Monday. The proposal to allow an unlimited number of boats on the Fraser river does not appear to meet with favor.

THE QUARTERLY DELINQUENT LIST.

The Delinquent List which Secretary Thackray instituted and compiled for the first three months of the current year is now fully elaborated, and is available in print to every member of the Toronto Association for ten cents. The number of names upon it and the amount of unredeemed credit it represents, show that the active Secretary has pulled his drag-net to good purpose through the members' books. A casual glance through its systematic order must elicit admiration for the clear and convenient method which has been adopted for the presentation of the matter. A glance too is sufficient to astonish one at the amount of the spoil which the dead-beats have managed to gather off the organized portions of the grocery trade in this city. How much they have plundered grocers not in the Association, it is hard to estimate, but there is little doubt there is a much larger amount on books whose owners have not yet been drawn into the Toronto body. Unless such grocers speedily join, they may expect to be victims to a larger extent, as the listed debtors will seek pastures new, and endeavor to trade with those who have no record of them. So far as trading longer with members of the Association goes, that is out of the question, for such delinquents are gazetted, and could not be better known among the members if the seal of the Association were indelibly stamped on the brazen cheek of every one of them.

This very dead-shot method of killing off the parasites of the grocery trade, will do more we predict to extend the membership of the Association than any other function of that organization. There should be no lapse of it, therefore, until every city grocer is enrolled. The idea should be retained, and the secretary well supported by the Association and by individual members in the carrying out of it. The more the list swells, the more will grocers gravitate to the one body which possesses it.

A tribute to the usefulness of the list is to be found in the good natured fault finding of some members who had subscribed from five to thirty dollars to collecting agencies for information that now reaches other people for the bare membership fee charged by the Association. The subscribers to the collecting agencies feel that it is hardly fair for others to be admitted almost gratuitously to information that was so costly outside of the Association.

Mr. Setchell, of Messrs. Cleghorn & Sons' fruit importing house, has been over a good part of Ontario lately In that portion of our constituency, Mr. Setchell says he finds the GROCER widely read and authoritatively quoted. His observation leads him to regard it as potent influence in the trade activities of the country.

Restore goods to their proper places as soon after usiug as possible.

THE MONTREAL RETAIL GROCERS' ASSOCIATION.

The regular monthly meeting of the Montreal Retail Grocers' Association was held in the Mechanics Hall last Thursday evening. President Fraser in the chair. Among others present were Messrs. Fournier, Connaughton, O'Shaughnessy, Gauthier, Delahanty, Elliott, Manning, and Duncan. The minutes of the last meeting were red and confirmed.

It was moved by Mr. Elliott, seconded by Mr. O'Shaughnessy that Mr. J. E. Manning be appointed treasurer in place of Mr. Vollieres, who had resigned. The motion was carried unanimously.

A lengthy disscussion then took place as to whether the present Secretary could retain his position in the Association, as he is now engaged in a wholesale house. The matter was left in the hands of the Executive Committee.

The Secretary then read the following petition which was afterwards presented to the Council, on Monday, by Ald. Gauthier and referred by them to the Finance and Market committees respectively, who it is hoped will take action in the matter.

GENTLEMEN,

The undersigned members of the Grocers' Association of Montreal, and others, beg to respectfully submit,

That they carry on in the City of Montreal, a useful, even, indispensable trade, being the dispensers of the first nccessaries of life.

That they carry on their trade in stores whose rental is generally high, and forms one of the heaviest charges of their expense account.

That they are charged besides, with the property tax, school tax, water tax, and business tax.

That they have to meet all these charges out of their receipts, which curtails considerably their profits.

That the corporation of the City of Moutreal rents, in the several city markets, viz:—In Bonsecours market, St. Antoine, St. Lawrence, St. Ann's and St. Gabriel markets, shops or stalls where traders are allowed to sell groceries.

That the rent of these stalls is very low aud does not come up to the rental of the smallest grocery shop outside.

That the traders occupying these stalls do not pay any property tax, school tax, water rate, or business tax.

That they are therefore in a position to compete with unjust advantages with the undersigned and other grocers' who have to pay taxes.

That these traders being located in places where your petitioners' clients do generally go for their meat, fish, etc., have no regular customers, but live on the customers of the regularly established grocers.

That the undersigned believe it the duty of the corporation to protect the interests of your petitioners who contribute largely to the civic revenue, instead of allowing such an unfair competition to be made to them in the very buildings owned by the corporation.

That markets have been established for the sale of meat, fish, vegetables, grain, and fruit, and not for the sale of groceries.

Wherefore your Petitioners humbly pray that you will kindly put a stop to the unfair treatment they complain of by taking steps to prohibit the selling of groceries in the public markets.

And you will do justice.

The committee on the license By-law here reported. They had prepared a petition to the Finance Committee of the city council which reads as follows :

Gentlemen,—The undersigued members of the Retail Grocers' Association of Montreal beg to humbly submit:

That they, as most of the other retail grocers of Montreal are obliged to pay for a liceuse to sell spiritous liquors:

That this license fee is computed on the basis of the rent of the premises occupied by them as grocery stores.

That the collector of the Provincial Revenue determines the amount of the said fee on a certificate of valuatiou of rental, determined by the city assessor:

That in certain cases where the grocers have their private dwellings over the store and have rented the store and dwelling in the same lease the assessor certificate gives the valuation of rental for both, whereas in other cases when the grocers dwellings is in different buildings the certificate shows only rental of the stores.

That consequently those who belong to the former class have to pay a higher license fee in proportion to their business than the grocers who belong to the latter class which is contrary to equity.

Wherefore the undersigned humbly pray that you be pleased to instruct the city assessors to put a separate value for rental when occasion shall arise, on the store occupied as a grocery store, and on the dwelliug which may be attached to it, so that the certificate when delivered shall show only the rental of the store.

This was signed by officers and members of the association.

It was moved by Mr. Connaughton, seconded by Mr. Delahanty, that the Executive Committee be appointed a sub-committeh to prepare and revise the constitution and add any further amendments they consider necessary, and report at next regular meeting.

Ald. Gautheier, here spoke at some length on the advisability of the association having an official organ, in which full reports of their meetings and other association work might be chronicled, as it added both tone and power, making the Montreal Retail Grocers' Association known throughout the land.

President Fraser fully concurred with the previous speaker, and spoke of the great interest THE CANADIAN GROCER had taken in their work for some time past, and thought this valuable paper should be made the official organ.

It was therefore moved by Mr. Gauthier, seconded by Mr. O'Shaughnessy, that THE CANADIAN GROCER and Le Prix Courant be made the official organs, and that the association subscribe for each of these journals to be addressed to the Secretary.—Carried unanimously.

There being no further business the meeting adjourned.

Soap and water are cheap, but soil on goods is expensive.

Work can always be fouud in a store without double-million microscope

No young man can possibly have mistaken his calling who finds in it what the world wants done,



CAIRN'S

HOME MADE MARMALADE.

The following houses have just received some fresh stock of this wholesome breakfast delicacy:

Messrs. Turner, Rose & Co.
" Caverhill, Hughes & Co.
" Kinlock, Lindsay & Co.
" Wm. Donahue & Co.
} Montreal.

Messrs. Perkins, Ince & Co.
" Smith & Keighley.
} Toronto.

BLAIKLOCK BROS, General Agents,
17 Common St., MONTREAL.

LOCAL BUSINESS MEN'S ASSOCIATIONS.

We publish below the constitution which has been devised as the basis of local organization in Business Men's Associations. A uniform structure is a prime necessity when concerted action is to be aimed at, and when each local body is to be regarded as an off shoot of the central body. Likeness of constitution assimilates distant business communities, and sets their reforms running in the same channels. The tributary mite of the smallest village association becomes an element of force in the large movement which it along with other mites is capable of making. The central association will regulate and steady the action of the several local apparatus, and conform the proceedings of all to a common end. The constitution of the central body will be published in our next issue.

PREAMBLE.

Whereas, comparison of ideas and methods and concert of action are assential to the well being of any community; and

Whereas, we believe that a Business Men's Association will accomplish these objects; therefore,

Resolved—That we, business men of .....and vicinity, duly assembled on . .....do hereby organize ourselves into such an association, and adopt the constitution and by-laws following :

CONSTITUTION.

Local and County Organizations.

ARTICLE I.—Name.

The name of this organization shall be .....Business Men's Association, which shall be affiliated with and be auxiliary to the Ontario Business Men's Association, and duly organized according to the provisions of the Constitution.

ARTICLE II.—Objects.

The principal objects of this Association shall be as follows :—

SECTION 1.—To encourage well directed enterprises; to promote the growth of the District, Town or City and the progress, extension and increase of its trade.

SECTION 2.—To increase acquaintanceship and foster the highest commercial integrity among those engaged in the various lines of business represented.

SECTION 3.—To take concerted action in matters pertaining to the general good of business men were individual effort is powerless, such as securing needed concessions in freight, express and insurance rates, observance of national holidays, short hours in business, immunity from inferior and adulterated goods, short weights and measures, and unjust values or discriminations by any class or corporation.

SECTION 4.—A collection department may be maintained for the collection of doubtful accounts and the listing, for the purpose of protection only, of delinquents who abuse the confidence of business men and evade the payment of just debts.

SECTION 5.—To compel the peddler to assume a portion of the burden borne by the merchant.

ARTICLE III.—Membership.

SECTION 1.—Any firm, individual owner, part owner or manager of an established, honorable business may become a member of this Association when recommended in writing by two members in good standing and receiving three-fourths vote of the members present at any regular meeting, signing the constitution and by-laws and paying to the Secretary the sum of.....membership fee, and.....quarterly dues in advance.

Obligation.

SECTION 2.—Every person becoming a member of this Association shall be honorably bound to conform to the rules, regulations and by-laws.

Non-payment of Dues.

SECTION 3.—Any member of this Association, who shall neglect or refuse to pay his dues, or any assessment ordered by the Association, for three months after such sums become due, shall thereby forfeit his membership.

ARTICLE IV.—Officers.

SECTION 1.—The officers of this Association shall consist of a President, Vice-President, Secretary-Treasurer and an Executive Committee.

How elected.

SECTION 2.—These officers shall be elected annually and shall hold their office for one year and until their successors are duly elected and qualified.

Duties of Officers.

SECTION 3.—The President shall perform the duties usually incumbent upon such office and see that all committees serve faithfully, and at the annual meeting he shall present a report of the proceedings of the Association for the year, its present condition, and any suggestions for its future management, which may be gained from his experience.

SECTION 4.—In the absence of the President, the Vice-President shall preside.

SECTION 5. — The Secretary-Treasurer shall receive all moneys due the Association from any source; keep a record of all meetings; conduct all correspondence; keep a list of all members in a book provided for that purpose; notify all committees of their appointment; forward proper notification sheets to delinquents, and do such other clerical work as the Executive Committee may direct, as hereinafter prescribed in the by-laws.

SECTION 6. — The Secretary-Treasurer shall receive all moneys and pay all orders only when countersigned by the President.

SECTION 7.—The Executive Committee shall consist of three members when the membership is under ten, and of five when the membership is ten or over, of which the President and Secretary may be two. It shall have charge of all matters of general interest to the local Association not otherwise assigned; decide upon the disposition of delinquents' names reported by the Secretary; arbitrate upon disputed accounts in a just and impartial manner; provide rooms for the Association; audit all bills and examine the books and accounts of the Secretary and Treasurer, previous to each annual meeting, or oftener if required.

ARTICLE V.—Committees.

SECTION 1.—At the first regular meeting, subsequent to the annual meeting, the Association may elect five standing committees, namely: Manufacturing, Transportation, Insurance, Trade Interests and Entertainments. Each committee shall consist of three members and shall hold office for one year or until their successors are elected.

Duties of Committee.

SECTION 2.—The Committee on Manufacturing Interests shall use all possible efforts to secure the location of mills, factories and other plants, and encourage the development of existing industries, and shall have authority to call to their assistance sub-committees from the members of this Association.

SECTION 3.—The Committee on Transportation shall endeavor to secure any needed concessions in freight, express or other rates, and recommend favorable and rapid transits through large shipments, and measures to improve the facilities for travel to and from the place.

SECTION 4.—The Committee on trade interests shall have charge of all matters pertaining to the best interests of trade, its enlargement in the City, District or Town by well directed measures; plans for the improvement of tributary country roads; the regulation of any abuses through wise agitation or local legislation; the encouragement of a high standard in dealing; the buying of first qualities of goods; the offering for sale in this market of the best products; the discouragement of any and all demoralizing tendencies, and measures to secure the improvement of facilities for mails between this place and neighboring towns. May organize plans to purchase any Bankrupt Stocks and divide same up in lots amongst Merchants, so as to prevent their slaughter and cause the least irritation to trade from their sale; also, to get agreements from week to week, between Merchants, as to the maximum price to be paid for dairy produce.

SECTION 5.—The Committee on Entertainment shall present some interesting subject at each meeting; shall have charge of all entertainments given by the Association not otherwise provided for, and shall have charge of extending the hospitalities of the town if occasion requires.

SECTION 6.—Both officers and committees may at any time make such recommendations to the Association as may seem to them to be desirable.

ARTICLE VI.—Compensation.

No compensation for services shall be paid any officer except the Secretary-Treasurer, such compensation, if any, shall be fixed by the Executive Board.

ARTICLE VII.—Meetings.

SECTION 1.—The annual meeting of the Association shall be held on the..... .....of each .....

SECTION 2.—The regular meetings of the Association shall be held on the..... .....of each month.

SECTION 3.—Special meetings shall be called by the President on the written request of three members, by giving due notice to the members and specifying the object of the meeting.

ARTICLE VIII.—Amendments.

By-laws may be altered or amended by a two-thirds vote of those present at any regular meeting, provided a written notice of such alteration or amendment has been presented at the preceding regular meeting.

ARTICLE IX.—By-laws.

By-laws not in conflict with the constitution may be established for the government

of the Association, on the two-thirds vote of the members present at any meeting.

BY-LAWS.

ARTICLE I.—Quorum.

.....members shall constitute a quorum for transaction of business.

ARTICLE II.—Order of Business.

1. Reading minutes of last meeting.
2. Admission of new members.
3. Reports of standing committees.
4. Reports of special committees.
5. Reading of correspondence.
6. Communications from Ontario Association.
7. Communications from other local associations.
8. Unfinished business.
9. New business.
10. Good of the Association.
11. Elect on of officers and appointment of committees.
12. Report of Treasurer.
13. Adjournment.

ARTICLE III.—Ontario Dues.

SECTION 1.—On or before October 1st of each year, the Secretary shall remit to the Ontario secretary the per capita dues for as many members as he has on the membership book.

SECTION 2.—New members shall be remitted for monthly.

ARTICLE IV.—New Members.

The President and Secretary shall constitute a committee to solicite the membership of business men who have not joined the Association.

ARTICLE V.—Ontario Convention Delegates.

This Association may choose one delegate to any Ontario convention, in accordance with the Constitution of the Ontario B. M. Association (ie) for each five members or part thereof.

ARTICLE VI.—Delinquents.

SECTION 1.—It shall be the duty of every member of this Association to report to the Secretary the name and address of every person who shall, without good cause or excuse, persistantly neglect or refuse, after due notification and demand, to pay his just indebtedness to such member.

SECTION 2.—That no injustice may be done to, or advantage taken of any debtor, by any member of the Association, it shall be the duty of every member, before reporting a person to the Association as a delinquent, to send him the first official notification sheet. known as the "Blue Letter," setting forth the fact that he owes the writer a stated sum and that he is granted fifteen days from the date entered on such letter in which to pay the debt, or to satisfactorily arrange for its payment; that if after the expiration of the fifteen days thus granted, the debtor shall have failed to pay or to have arranged for payment, the member shall report him to the Secretary (giving in each case his full name, occupation and place of residence), when that officer shall mail him the second official notification sheet, setting forth the fact that he is indebted to the member named in the sum stated, and that unless he pays, or arranges to pay the amount within ten days he will be reported to the Executive Committee as a delinquent; and in the absence of extenuating circumstances, that committee shall then place the debtor's name on the Delinquent List.

SECTION 3.—Said Delinquent List shall be kept in a book by the Secretary, and shall show the name of the debtor only and the amount of debt; the contents thereof shall not be divulged by any member or officer of this Association to any person not a member, but the same shall be kept secret for the exclusive use and benefit of members in their business to aid them in discovering beforehand, those persons who are not worthy of credit.

SECTION 4.—If the debtor denies the indebtedness and honestly sets up what he considers a valid defence to the claim of his creditor, no matter whether the Executive Committee consider it valid or not his name shall not be placed on the Delinquent List. In that case, the Committee shall only determine whether the debtor is honest in his belief that his defence is good or not.

SECTION 5.—Every member shall be honorably bound to refuse credit to any one whose name appears in the Delinquent Lists. Any member trusting a man whose name appears on the Delinquent List shall be fined $10.

Reinstatement of Delinquents.

SECTION 6.—Upon payment of an account or accounts upon which a name was consigned to the Delinquent List, the Secretary only is authorized to remove the delinquent's name from the List when notified by the creditor.

ARTICLE VII.—Expulsion.

Any member of this Association who shall be placed on the Delinquent List, or any member doing an act which tends to bring the Association into disrepute, may be expelled by the two-thirds vote of the members present at any regular meeting, after thorough investigation, and due notice being given.

ARTICLE VIII.—Bills and Accounts.

All bills and accounts against the Association shall be presented at any regular meeting or referred to the Executive Committee. If approved by the Association or Committee, they shall be allowed and delivered to the Secretary-Treasurer with their endorsement.

ARTICLE IX.—Assessments.

Any assessment to be made upon the members of this Association for special purposes, shall be made only upon a two-thirds note of all members present at any regular meeting, when notice has been duly given at a regular meeting one month previous and each member notified through the mail twenty-four hours previous to the action to be taken.

ARTICLE X.—Amending By-Laws.

By-laws may be amended by a two-thirds vote of the members present at any regular meeting.

ARTICLE XI.—Visiting Members.

Only those who are members of a local Association shall be admitted to any regular meeting, unless by special action of the meeting their admission is approved.

The city council of Hamilton, has fixed the license for street vendors of foreign fruit at $40. This reform will tend to drive the Italian hawkers of bananas, etc., from that city to Toronto, where the license fee is a nominal charge.

Mr. Wm. Tummonds, grocer, Port Perry dropped in to see us one day last week. The short chat we had with him and the renewal of his subscription to the GROCER, showed that Mr. Tummonds takes an intelligent, practical man's interest in the leading trade questions of the day. We hope there are enough traders of his views in Port Perry to make the establishment of an association there an early reality.

CANADIAN BAKING POWDERS

Some of the American baking powder companies have been endeavoring to obtain a reduction in the import duty on baking powders. They have not received much encouragement from the Government, and it is more than likely that no alteration will be made. It is only recently that the duty was increased 2c. per lb. This was of course received with very great satisfaction, and very properly too, by the manufacturers of baking powders in Canada. So far we have heard no complaints from the retail trade, nor are there likely to be any. As long as the Canadian manufacturer in any line is able to put up as good an article as anything imported, Canadians well prefer to see him get the trade. There are some special lines which are manufactured here and on the American side, but the quality of the American article is such that the trade here must have it. This is not the case with baking powders. The best brands of Canadian baking powder are fully as good as the best imported. Canada is committed to a protective policy, and baking powder manufacturers are entitled to and will receive the protection they require.

LONDON BRUSH FACTORY.

The manufacture of brushes tn Canada has been an industry of considerable importance for some years, more especially since the inauguration of the National Policy. Among the leading brush manufacturers west of Toronto is Mr. Thomas Bryan, proprietor of the London Brush Factory. Mr. Bryan began business in 1872, since which time he has built up a very large trade, extending now as it does over the whole of the Dominion. He manufactures all kinds of brushes, including bass brooms, ceiling brooms, hair brooms, hearth brooms, window brushes, foundry brushes, tanners brushes, printers' brushes, brewers' brushes, horse brushes, dandy brushes, scrub brushes, stove brushes, shoe brushes, mops, etc. Mr. Bryan also manufactures paint, varnish, and kalsomine brushes, which, in common with all the others are of very superior quality. He manufactures a full and complete line of oval, round, and flat paint and whitewash brushes, a specialty being made of mill and machine brushes, painters' brushes of every decription, and all brushes used by the hardware trade. In addition to what he manufactures Mr. Bryan is an extensive importer of patent carpet sweepers, feather dusters, and artists brushes, his stock of artist, bristle, camel hair, fitch or bear, and badger hair brushes being complete. Mr. Bryan enjoys an excellent reputation for the class of goods he manufactures and for the stock he keeps, being second to none in the Dominion. With regard to his machinery and facilities for the manufacture of brushes, they are not surpassed; and skilful workmen only are employed.

Rivalry, open, fair, good natured and enterprising, is the life of business.

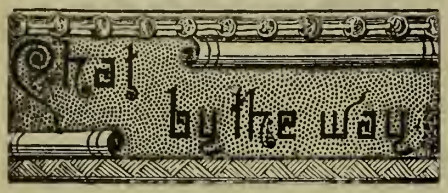
SUNLIGHT LARGEST SALE IN THE WORLD SOAP

Winner of THREE GOLD MEDALS in 1889---Paris, France, Ghent, Belgium, and Ottawa, Canada.

The Wide-Awake Grocer, even if he gets a smaller profit out of SUNLIGHT Soap than he does out of Inferior Soaps, recognizes the fact that the increased volume of business done by reason of keeping the BEST article, more than compensates for the smaller profit. The aim of every Grocer should be, to earn a reputation for selling THE BEST.

CANADIAN HEAD OFFICE:
77 ST. JAMES STREET, MONTREAL.

Ontario District Agent:
WALTER STARK, 62 Front Street East, Toronto.



The business men of Sarnia are endeavoring to organize a Board of Trade.

Mr. W. J. Harris, Port Hammond, B. C., writes that he has sold his business to Messrs. Lazenby Bros.

Elliot, the groceryman of Mount Horeb, Ont., has sent an egg wagon to all parts of the country, paying the highest cash price for eggs.

The petitions of the Toronto Retail Grocers Association against the peddling nuisance, are now in circulation among both consumers and traders.

In the amendment to the general freight tariff on the Intercolonial Railway, the rate on small lots of molasses is reduced to the old tariff figure.

The funeral of the late Mrs Nesbitt, wife of Mr. M. M. Nesbitt, of the firm of Nesbitt Bros., grocers and liquor dealers Woodstock, took place on Monday afternoon. It was largely attended.

A by-law was passed by the Petrolea town council for the closing of stores during the summer months at 7 o'clock p. m. The by-law will take effect on May 1st.

The Retail Grocers' Association of Atlantic City, N. J., has requested the council of that city not to employ as officers men whose names appear on the black list.

Mr. W. J, Hayward, Inspector of Weights and Measures at Windsor, has seized at that town thirteen packages of salt for being short weight and not having the gross weight marked on each package. The salt came from Thomson Bros., St. Clair salt wells, Michigan.

Mr. P. H. Davis, general manager of the Trade Journal Co., London, England, is now on a tour over this continent. The papers whose publication he directs are the Confectioners' Union, the Cigar and Tobacco World, and the Fruit Trade Journal. He is expected to visit the principal cities of Canada.

The merchants of Wyoming, Ont., have signed a petition agreeing to close their places of business at 7,30 o'clock p. m. sharp every evening except Saturday, and on evenings immediately preceding public holidays, from the 28th of April until Nov. 1st. The purchasing public will please govern themselves accordingly.

Burglars succeesfully raided Dunbar Bros. general store, at Leamington, the other morning. They secured an entrance by removing a back window. The exact amount of their booty is not known, but the following is known to have been taken :—One hundred and seventy-five pounds of flour, three or four hams, several pairs of shoes and a can of tobacco, in all not less than $25 worth.

TRADE SALES.

The stock of dry goods, carpets, etc., valued at $60,000, owned by D. Gardner & Co., Ottawa, will be sold on the premises by public auction on 15th inst. The terms require one-fourth down, and the rest in instalments in two, four, six and eight months. Particulars are furnished by D. R. Gordon, Russell House, Ottawa.

The boot and shoe stock, etc., of Messrs. N. A. Lindsay & Son, St. Catharines, amounting to $2,616 was bought by F. Abbott, Esq., Owen Sound at 50c. in the dollar. The general stock of R. B. Smith & Co., Goderich, amounting to $9228.10 was bought by A. E. James, Esq., Brantford, at 58c. in the dollar. Gibbon, Liveratt & Co's., Stratford stock of general dry goods, etc., was withdrawn. The above transactions took place on Tuesday at Suckling & Cassidy's auction rooms.

In our issue of April 25 we spoke of a business change in Windsor, Nova Scotia,as resulting in the firm of John Lynch & Co. That was an error. The style of the new firm of grocers is John Lynch & Son.

BUSINESS EMBARRASSMENTS

V. Robinet, general dealer, Tecumseh, has called a meeting of creditors for May 15.

It has been decided to wind up the Streetsville Woollen Co., as the concern has not been paying. The liabilities will be paid in full.

R. W. Douglas & Co., booksellers, 250 Yonge street, Toronto, have made an assignment to G. M. Gardner for the benefit of their creditors. Liabilities, $25,000; assets, $20,000.

Parker & Co., wholesale dry goods and agents, 55 Front street west, Toronto, have assigned to Townsend & Stephens. Liabilities are placed at $5,000. Matthew P. Parker, the proprietor, has left the city and the assignee has doubts about his ever returning.

The Retail Merchants' Association of Albany have changed their name to the Business Men's Association.

Mr. Villman, proprietor of the Whitewood, Manitoba, beet sugar factory, has forwarded to the farmers of that district a large quantity of beet seed for experimental purposes during the coming summer.

The Morse Soap Co. have added to the diversity of there output a new toilet soap, which is moulded into spheres. Three balls go to the package, all differing in color. The colors are delicate and so is the perfume. It should be a very saleable article.

EDWARD ADAMS & CO.
ESTABLISHED 1846.
Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,
Tobaccos, Wines and Spirits
95 & 97 Dundas St., London, Ont.

DAVIDSON & HAY
Wholesale Grocers,
36 Yonge Street,
TORONTO, ONT.

Canned Goods
LARGE ASSORTMENT, COMPRISING
"LION" Brand Strawberries, Extra quality, in heavy Syrup;
Finest Yellow Peaches, 3's Pears, 2's and 3's Quinces;
Apples, Pumpkins, Peas, Corn, Tomatoes, "Lynx" Salmon, Chicken, Turkey, Duck, Corned Beef and Lunch Tongue.
LOWEST PRICES.
Sloan & Crowther
59, 61 and 63 Front St. East
TORONTO.

H. P. ECKARDT AND CO
IMPORTERS
--: AND :--
Wholesale Grocers.
3 FRONT ST. EAST, TORONTO

TORONTO NOTES.

Messrs. Powis, of Mackenzie, Powis & Co., wholesale grocers, Winnipeg, and G. F. Galt, of Galt Bros., were here this week making their usual spring purchases.

J. L. Grant, the Ingersoll pork packer and cheese dealer, has sent out three Englishmen, from Liverpool, to open a retail store in this city for the sale of hog products and such cuts as cannot be used at the factory. It is understood that he will open out near Gerard, on Yonge street. If this store is a success he will start branches in other parts of the city. This is rather hard lines on the established retail dealers here, many of whom we have no doubt are his customers.

HECK'S COLUMN.

Of course you all read the article on "What is Profit?" last week. It struck me at the time that few merchants know what is loss. I mean in this way: You do not know how much you lose each year by not being better posted, and buying more closely. You will try hard to sell a dollar's worth of sugar, and neglect the two ounces of spices. Which pays the most? Some man outside the trade might see this, so I leave it for yourselves to answer. Is it gain to call a bill of goods, $2.75, when it comes to $2.76? I have often seen merchants doing this. If a customer is short a few cents in paying his or her bill, just charge the balance to their account. You cannot afford to allow that, it is loss, It is essential that you study what is loss. There are many ways and hints I might give, but we are crowded for room this week. I shall endeavor to lengthen out the subject in the near future. It is loss to pay for an advertisement and not change reading matter frequently. It is read for a few times, but people get tired of reading the same matter week in and week out. I see some merchants have their Xmas fruit and goods for sale yet. I suppose your trade has not been rushing this spring, but is it policy to let your customers see that you keep old state goods on hand?

HECK.

The Badgerow-Falconer
Bonded Vinegar Manufacturing Company
Highest Medal Award Toronto Exhibition.
Telephone 1261 69 & 81 Jarvis St., Toronto.

T. KINNEAR & CO.
Wholesale Grocers, Importers of
TEAS,
SUGARS,
ETC.
47 Front St. East,
TORONTO, ONT.

-IN STORE-
RAW SUGARS DRY AND GRAINY IN SACKS.
Agents for
Higgins Eureka Salt. Batgers Solidified Jelly. Cunningham & DeFourier Co'y Ltd. English Potted Meats. Curried Rabbit. Jugged Hare. Whole Breasts of Grouse. Galantine of Wild Boars Head, &c., &c., &c., &c.
EBY, BLAIN & CO.,
Wholesale Grocers, &c.,
CORNER FRONT AND SCOTT STS., TORONTO.

SMITH & KEIGHLEY
WHOLESALE GROCERS
AND IMPORTERS OF
East and West India Produce, Mediterranean Fruits, Fancy Groceries, China, Japan and Indian Teas, Porto Rico Molasses and Coffees. New Currants, Raisins, Figs, Dates, Prunes in Bottles, Cases, and Casks.
9 Front St. E., Toronto

J. W. Lang & Co.,
WHOLESALE GROCERS,
33 Front St. East,
TORONTO.

PERKINS, INCE & CO.
Wholesale Grocers,
TORONTO.
IN STORE—
Prunes, Season 1889.
(SPHINX BRAND.)
—MALAGA FRUIT—
FINEST SELECTED VALENCIAS
SELECTED VALENCIAS IN LAYERS

WARREN BROS. & BOOMER,
IMPORTERS
AND
WHOLESALE GROCERS.
35 and 37 Front St. East,
TORONTO, ONT.
SUGARS, COFFEES AND TEAS SPECIALTIES.

THE ST. LAWRENCE SUGAR REFINING CO'S.

Granulated and Yellows ARE PURE.

- NO BLUEING -

Material whatsoever is used in the manufacture of

OUR GRANULATED.

TRADE DIAMOND MARK.

Baking - Powder



Purity, Strength, Full Weight.

Put up in ¼, ½ and 1 lb. Tins. RETAIL PRICE 10, 15 and 25 cents.

MAKERS WILL ONLY SELL TO DEALERS WHO MAINTAIN PRICES NAMED.

"SUCCESS FROM THE START"

Fully equal in results to any High-priced Powder offered.

This Brand of Powder although on the market a short time only, is now demanded by all our regular trade. It's success has been so well assured as to compel extensive additions to our factory to meet growing demand. "Prices on application." "Mail orders solicited."

W. H. GILLARD & Co., Proprietors,

Diamond Baking Powder and Spice Mills,

HAMILTON, - ONT.





TORONTO, May 8, 1890.

GROCERIES.

A quiet and steady trade has been transacted. The withdrawal from active marketing on the part of farmers is a more pronounced feature than it has been since the opening of seeding. This has had an effect both on current trade and payments in the country. Consequently remittances from retail sources have been slow and often but partial. The election exitement also has an effect on trade. The summer awakening will be due towards the close of the present month. Then the surplus products not now marketed will be brought into trade, and the season's consumption will take a start. The leading characteristics of the week are scarcity of dried fruit, and of low grades of refined sugar.

CANNED GOODS.

The feature of the week in canned goods is extensive cutting on the part of several members of the Association. Prices were well maintained until last week when they gave way on corn especially, but also peas, tomatoes and other lines. Prices of retail lots remain about the same but corn looks weak and we would not be surprised to see a break of 10 to 20c. In tomatoes we have more confidence and think purchases at $1.10 to $1.15 pretty safe, and it is not improbable that they will go to $1.25 before the end of the season. Gallon apples are also good stock.

The surplus of old stock that has heretofore embarrassed the trade in selling the latest crop, is not likely to reappear at the beginning of the packing season for the current year. Tomatoes and apples are getting into a very small compass. Peaches have almost gone out of stock, and strawberries are close after them. Corn and peas are still in good supply, though stocks are being rapidly reduced. Salmon is quiet and lower at $1.40 to $1.60. Lobsters are in strong demand, but there is a very guarded response on the part of holders, as the latter are readier to decline than accept orders at the current prices.

Lakeport Preserving Company shipped on Friday night 500 cases canned peas to Rochester. They have also shipped a small lot of beans.

Mr. W. Boulter, of Picton, was in Toronto on Saturday and sold two carloads of mixed canned goods to go to Winnipeg and one to Vancouver, B. C.

Messrs. Sloan & Crowther shipped an assorted carload of corn, peas and tomatoes to British Columbia the other day.

Large sales have been made by the Ontario Canning Company, Hamilton, which has sold and shipped four carloads of assorted goods to Winnipeg. This firm was the largest holder of tomatoes, and they now have only 100 cases on hand.

There is a good deal of trouble on the Columbia river between the union and non-union fishermen. A fight occurred there the other day in which several men were killed. This simply shows the power of the Fishermen's Union and what they will resort to exact their prices of raw salmon $1.00 to $1.25 per salmon. American dealers are now convinced that the ports on the Columbia river will be extremely short as the canners cannot pay these prices and compete with Alaska and British Columbia.

The Chicago Grocer of last week says :— Our old friend, Col. W. Boulter, Esq., president of the Canadian Packers' Association, of Canada, and Mr. Wm. A. Ferguson, of Delhi, Ont.,the chairman ofthe Association's executive committee, called on the Grocer last week. They are engaged in the business of carrying "coals to Newcastle," as they are placing some Canadian canned goods (peas) on this market. This is enterprise, surely.

COFFEES.

A quiet demand has run through the week and has not effected any change in the condition of the market. Stocks are low in all lines, and prices are stiff. There is a shipment of Rio just on its way into trade but it is not going to affect the market in either direction. Java, Mocha and Plantation Ceylon are at the prices last reported, and are experiencing the same relative attention. There is nothing in the present view that will change the tendency of the market towards greater firmness. The demand need not materially increase prices, as the slackness of stocks works to that end of itself.

DRIED FRUIT.

The ruling conditions at present are decline in the stock of prunes, of raisins and of currants. Everything under this department is growing scarcer and getting firmer. On Tuesday it was reported that currants had gone up one-eighth of a cent in New York. The report was attended by the statement that English buyers were upon the New York market, laying in supplies for English trade. This would certainly stimulate prices, as England is one of the largest consumers and one of the chief distributors of currants. Stocks however, are shrinking into small proportions here. Valencia raisins are following closely after the Malaga, which are entirely off the market, except in the form of quarter flats of blackbaskets, and London layers. Prices are stationary at the points indicated in last report, viz.: 8 to 8½c. The stock of Elemes is also light, and is receiving increased attention on account of the dearness of Valencias. Sultanas are firmer. Prunes are getting into small limits and prices are moving onward. The ten-pound boxes of Eleme figs come in for the only demand now active for this class of fruit.

SUGAR.

The same quiet rate of trade coursed through the week that has been going on for some time. Prices are unchanged, but refiners are hopeful of an improvement. They feel that the situation will mend with waiting, as the time of sugar consumption is not here yet. There is a strong demand for low grades and raws. There are few good raws on the market, most of them on the spot being dark and heavy. There are no low grades of refined to be had.

The stock of sugar at Havana and Matanzas, April 25, was 151952 tons against 85624 tons last year.

M. Licht's report of April 19th, 1890, gives the following estimate of the European Beet Sugar production of the 1889-90 campaigns, as compared with preceding campaigns, as follows : in tons 1889-90, 3,630,000 ; 1888-9, 2,785,844 ; 1887-8, 2,481,950 ; 1886-7, 2,750,-206 ; 1885-6, 2,229,973.

It was reported, on Tuesday, that a cargo of sugar belonging to the Canada Sugar Refining Company, Montreal, went down at Gibralter. The cargo, which amounted to 8,000,000 pounds, was due at Montreal in about three weeks.

Messrs. Warren Bros. and Boomer have received a shipment of bright raws at 5½ to 5¾c in bags.

SYRUPS AND MOLASSES.

The demand for all sorts of syrups falls off at this season, and is now very quiet. The attention given to maple syrup and the cheapness of butter are circumstances that work against trade in refinery syrups. Prices are steady at the quotations of our list. Molasses is also in poor demand. It is used more in winter than at any other time of the year. The prices are not affected by the slack demand as stocks are low.

TEAS

Trade is but fair. Stocks are now moderately full in most lines. There is a scarcity, however, of low grade Japans. That scarcity is not likely to be modified by supplies from the last crop. The new crop of garden Japans is now beginning to move, but will not be here for a month. Low-priced Congous have gone up 1d. in England. There is a fair demand for greens, though most orders are of a sorting up class. At the beginning of the month several lines of blacks of good value changed hands, one round lot selling on the street at 11½c. There has been a good business done in Indian teas. In London, considering the small clearances before the declaration of the Budget, there has been good all round buying at rather better paying for common descriptions, while good to fine are in most cases dearer. There is a good local demand for Ceylons. There has been good competition in London, especially for the best lines, which occasionally show nearly 1d. per pound advance.

RICE AND SPICES.

The call for rice is yet a few weeks in the future. It usually gets its maximum attention in the harvesting and threshing season, although the consumption of it is pretty steady from the latter part of May. There is nothing in the prices. Spices sell slowly and in a few lines. Pepper and nutmegs are more favored by the present demand. Prices are steady.

NUTS.

From the beginning of the fall fairs, through the holiday season, and on till late in the winter consumption is very active, and rarely leaves very large stocks in the country by the first of May. All stocks are very light now, and the demand is very slack. The fullest stocks are in filberts, and for these there is the least call.

PETROLEUM.

Trade has fallen off very much during the last few weeks, and will continue to fall off

LEADING MONTREAL BROKERS.

LEONARD H. DOBBIN,

Manufacturers' Agent,

REPRESENTING

Simcoe Canning Co., Huckins' Soups, Hamilton Vinegar Works, Elgin Condensed Milk, Luedemann's French Mustards.

41 St. Francois Xavier St., MONTREAL

MARKETS—Continued.

until the autumn. The long daylight reduces the consumption of petroleum to a very noticeable degree.

DRUGS AND CHEMICALS.

The city trade has fallen off very much within a month. One reason assigned is the check on consumption which is due to the strike. Among west end dealers this is very largely recognized as depressing influence to trade, as in that part of the city there is a large proportion of mechanics who belong to crafts now idle.

BUTTER AND CHEESE.

Dealers are still overloaded with old tub butter, and the value of this keeps low. There are few sales to relieve the congestion from which the market has suffered since early in April, and the majority of these few have been at prices rarely above 5 to 7c. The range of the quotations for old tubs is 5 to 8c. There is some on the market that it would be difficult to give away. Of new dairy tub very little has yet been offered. Such as has been found ready sale at 17c. Even this class of butter is not choice, so far as can be judged from the specimens of it handled here. There is a free supply of large rolls, and there is a further shrinkage in the proportion of good butter in them. The prices run from 11 to 14c. The pound rolls are plentiful. There is a very good lot of butter coming upon the market in this shape, but the abundance of it keeps prices from going very far upwards. It is worth 15 to 18c. In creamery butter there is only an occasional transaction, stock being very low. Prices are 21 to 23c. The Brockville dairy butter is not in very liberal supply, nor is the quality up to a high standard this week.

Cheese is unchanged. Business is quiet and very steady. The summer make is 8½ to 9½c. The early autumn goes at 10½ to 11c.

COUNTRY PRODUCE.

APPLES—Are still quotable at $2 to $4 for broken lots. There is a large proportion of wasty stock in the lower grades. The country is now almost depleted, with the exception of the reserves held by odd buyers, who are waiting for fancy prices. It is said that a large store of russets in fine condition are held by a Niagara owner, who is holding out for $6. Apples here are $2.50 to $4.50 out of store.

BEANS.—In small lots are $1.50, and in jobbing lots $1.30 to $140. The demand is very quiet, and the crop is nearly consumed.

DRIED APPLES—The market has slightly improved. Stocks have been growing lighter of late in response to a better demand. Prices are 4½ to 5c. The old are going at about ¼c. less than the new.

Messrs. Warren Bros. & Boomer shipped two cars of dried apples to the North West this week.

EVAPORATED APPLES—There is now an active inquiry. Prices are firm, and stock is going freely into consumption. Old are 7½ to 8c.. and new are 10½ to 11c.

EGGS—Are not coming in very liberally. They are too few for the demand, and the price, 10 cents, is developing a strength that will be apt to carry it a point higher.

HAY—There is a very good demand for No. 1, which brings $10 to $11 on track. For No. 2 there is difficulty in finding any market, as cattle feeding is now about over. This grade of hay quotes nominally at $5.50 to $6.

HIDES—Green have gained another quarter. They are getting scarce, and are better, as they improve at this season. The

STUART, HARVEY & Co.

Importers and

WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

HAMILTON, ONT.

W. H. GILLARD & Co.

Hamilton, Ont.

Wholesale Grocers

IMPORTERS

Japan, China, Indian and Ceylon

-: TEAS :-

MANUFACTURERS OF THE

Celebrated Diamond Spices.

W. H. Gillard. John Gillard. H. N. Kittson

BALFOUR & CO.,

IMPORTERS OF TEAS

AND

Wholesale Grocers

HAMILTON.

MYRTLE

T. AND B.

CUT AND PLUG

SMOKING TOBACCO.

And "LILY," 10c. Plug.

Manufactured by

GEO. E. TUCKETT & SON

Hamilton, Canada,

And Danville, Virginia.

JAMES TURNER & Co.

Hamilton, Ont.

Prepared Prunes

IN CASES.

Sphinx Brands U D or B

Atlas Brands, 80/85

All secured before the advance, and will be sold at prices interesting to buyers.

Knox, Morgan & Co.

Staple Dry Goods and Smallwares.

Hamilton, : Ont.

Stock well assorted.

Styles and Colourings Choice.

Popular Prices and Terms.

EXAMINE SOME SPECIAL LINES WE ARE OFFERING IN

Tweeds and Pantings,

Linens, Towels,

Prints and Sateens,

Cashmeres.

Large Range of Swiss and Cambric Flouncings and Embroideries, Hosiery, Gloves and Parasols.

Letter orders carefully and promptly executed.

Western Ontario Merchants can see samples in Travellers' Hands.

KNOX, MORGAN & CO.

MARKETS—Continued.

grubby condition engendered by stabbing has disappeared. Prices are for No. 1 steers 5½, cows 4½; No. 2 steers 4½, cows 3 1-2; No. 3 steers3 1-2, cows 2 1-2. Cured have gone up to a moderately strong 5 1-4c. They are scarce.

HONEY—There is a very listless trade interest just now taken in honey. Prices, however, remain as they have ruled since late autumn, 12 to 14c. for comb, and 11½ to 13c. for clear.

HOPS—The demand is sluggish, and the stocks large. The quantity of yearlings is yet considerable. These are 10 to 12c. New hops are 12 to 15c.

OATS—The arrivals have been freer this week than at any time since seeding operations began. On track they are 38c The market has been steadily good ever since an active demand from Manitoba and Montreal was felt here.

ONIONS—Do come upon the market still, but in small instalments, and largely in poor condition. The demand for good ones is strong. Sharlot onions are $3.50. Yellow Danvers, which are scarcer, are $4.

POTATOES—Have a better market. On track, here, they are 57 to 62c. in car lots. There is a falling off in the supply, due, not perhaps to scarcity, but to the fact that farmers are busy. Lots not of store go at 70c. At outside points the market is strong. In the north and west they go at 50 to 53c., and on the Midland at 55c.

SEEDS—We are now between seasons, and trade is slack, as it always is at this time. All prices are consequently easier. Red clover is $4.00 to $4.15 ; timothy is $1.87 to $1.95 ; Alsike is $5.10 to $6.90 ; select yellow horse tooth corn is 60c.; red cob ensilage is 62c., and giant prolific sweet ensilage is 70c.

SKINS—The market for old ones is nearly done, because there are virtually no more to offer. The new skins will soon be on the market, and there will be little doing until these do come. The prices are still standing at $1.25 to $1.60. No. 1 calf is up 1 cent, now quoting at 7c., and No. 2 is stationary at 5c.

STRAW—No. 1 is $5.50 to $6 on track. There is a plentiful supply.

TALLOW—Rough, is up to 2c., and rendered is 5 to 5¼c.

WOOL—Pulled is 30c. for extra-super, for super is 25 to 26., and lowest is 24c. Fleeces are 22c.

FISH.

The demand for fish is pretty strong, but the supply is behind-hand. Of the fish that are in stock, trout and whitefish are rather scarce. The stock is expected to be fairly full next week. This is the class of fish in which the strength of the demand chiefly runs. Spring salmon is still in considerable favor and the market is very well stocked. The prices are, whitefish, 7c. per pound; salmon-trout, 7c.; British Columbia salmon, 17 to 18c.; Lake herring, $2.75 to $3.00 per hundred by count. Spring salmon, 16 to 18c.

GREEN FRUIT.

The Florida oranges are kept upon the market by occasional shipments of India River fruit. They are firm at $5. Stocks of Valencias have also been recruited, and there is now plenty of them on this market. A good demand, however, maintains prices at $6.50 to $7. Messina oranges are $3.75 to $4.50. They are also in good supply, but the trouble still is on account of bad condition in the arrivals. California and Washington navels are $6. Lemons, 300's are $4.50, and in 360's are $4. The demand for them has not been particularly active, and will be in obeyance for but a short time now, as the warm weather greatly stimulates consumption. The demand for bananas is easier, and prices are also lowered. The run at $1.50 to $2 for reds and $1.75 to $2 for yellows. Pineapples are $2 for No. 1, $2.50 for fancies, extras are $2.25. These prices show how greatly the demand has relaxed in correspondence with increased supplies.

PROVISIONS.

The trade in provisions has been very good. What has given a stimulus to it has been the lowness of prices relatively to those of former years, and those that are anticipated. There is a general looking for higher prices, which urges present buying.

Bacon—Long clear is firm at 8½c.; breakfast is 11½ to 12c. for bellies, and 11 to 11½ for backs ; roll is 9½c.

DRESSED HOGS—There has been but a fair supply during the week and the market has been good. Prices are firm at $7 to $7.25. There is a freer state of arrival promising for next week, but it is not expected to moderate prices.

HAMS—Smoked are 11 1-2 to 12c. Sweet pickled are 11c.

LARD—In 50 pound tubs is 9 1-2c., and in 20 pound pails, 10c.

MESS PORK—Heavy is $16, shortcut is $17.

Mr. James E. Baillie has obtained the Ontario Government contract for the supply of pork to the Crown Lands Department.

SALT.

The market is quiet, and unchanged in prices. The stock on hand is moving off slowly. The Toronto Salt Works report the following sales :—1 car bbls. salt at $1.37; 250 sacks at 68c. ; and 1 car dairy at $1.18. Small lots sell at $1.45 for coarse salt in bbls.; 85c. for sacks, and 45c. for ¼ sacks.

DRY GOODS.

A very quiet trade, unqualified by any features to distinguish the week's businesss from that done in any other of the past several weeks, is the record. The active season is approaching. At present there is much beside trade engaging the farmers. These have yet a scarcity of money which directly affects remittances.

MONTREAL

MONTREAL MARKETS.

MAY 8, 1890.

GROCERIES.

With the opening of navigation a slight improvement is noticed in trade generally, but it has not yet reached the point that may be called fair. Prices have undergone no material change. The packers combine having fallen through, canned goods, that is corn, peas and tomatoes are being offered at all ranges. Payments the past month have been slower than for the previous six months, some houses seem to think that payments will be good after the Ontario elections, that is that there will be lots of money about that time.

SUGAR.

The market for refined sugar remains unchanged, prices being well maintained, although refiners are very anxious to sell granulated, some are sacrificing yellows to do so. Quotations are, granulated 6¾ to 7c.; yellows 5¼ to 5¾c.

SYRUPS AND MOLASSES.

Syrups and molasses have ruled quiet the past week, and prices remain as before.

TEA.

The tea market is firm with good enquiry for 16 and 18c. New Japans to arrive are quoted at 21c. for choice; 19c. for finest, and 18c. for fine f.o.b., which is about $2 lower than last year, but the exchange will about equalize the advance.

COFFEES.

Quotations are : Mocha, 30 to 32c.; Java, 28 to 30c.; Jamaica, 21 to 23c.; Plantation Ceylon, 27 to 29c.; Maracaibo, 24 to 25c.; Rio, 22 to 24c.; Guatemala, 24½ to 26½c.; Santos, 22 to 24c.

DRIED FRUITS.

The dried fruit market continues very firm. Valencia raisins, which are very scarce are quoted at 8 1-2c. London layers $2.75 to $3. Prime Sultanas 12 to 12½c. with cheaper grades at 9c. Prunes are reported higher in N. Y. Currants continue firm at 5⅜ to 5½ in barrels and up to 6c. for smaller quantities. Eleme figs 10c. to 14c. Dates 5¼. Dried apples 6 1-2c.

CANNED GOODS.

The fact of the break in the packers combine has led to considerable movement in canned goods. On this market, for some time past, all the packers with the exception of one or two have been cutting with the result that these one or two could not sell and had to follow suit. Corn has been selling all the way from 90c. to $1.10; peas from $1.10 to $1.15, but tomatoes, which are very scarce, are being held firm at $1.10 to $1.15. Fruits

Old Valencia Raisins.

Closing out consignment at $1.25 per box.

Wire for Sample Lot.

ESTABLISHED 1869.

STANWAY & BAYLEY.

BROKERS

AND

GENERAL COMMISSION MERCHANTS.

44 FRONT ST. EAST. TORONTO.

Evaporated Apples

MONTREAL Markets continued.

are being held pretty nearly at former prices. Salmon and lobsters have been in active demand. Comparatively speaking lobsters are out of this market, but small lots are held at $8 to $8.50 per case. Old salmon is being got rid of as quickly as possible in view of new stock and is quoted at $1.50. New to arrive is quoted at $1.40.

SALT.

The market for Liverpool has just opened here with Liverpool at 47½ to 50c. and F. F. at $1.20 to $1.25.

GRAIN AND FLOUR.

The grain market is quiet but steady. No business was reported. Wheat firm; coarse grains unchanged. We quote: Wheat, No. 1, hard Manitoba, $1.20; No. 2, hard Manitoba, nominal; peas, per 66 lbs., 72½ to 73; oats, 33 to 34c.; barley, 40 to 45c.

The flour market is firm, and the demand is fair. Values are steady and tending upward. The sales reported on 'Change to-day were: 125 barrels patent winter at $5.50; 125 at $5.25; 125 straight roller at $5; 125 at $4.90; 500 bags choice superfine at $2.15; 205 superfine at $2. We quote:—Patent winter, $5.25 to $5.50; patent spring, $5.75 to $5.90; straight roller, $4.80 to $5.00; extra, $4.50 to $4.70; superfine, $4.00 to $4.40; fine, $3.25 to $3.75; city strong bakers, $5.45 to $5.50; strong bakers, $5.25 to $0.00; superfine, bags, $1.80 to $2.00; extra, bags, $2.10 to $2.25; fine, bags, $1.60 to $1.75.

EGGS.

There is nothing to note concerning eggs. The cool weather keeps up the demand, which continues equal to the supply. Prices from 11½@12c.

LOCAL PROVISIONS.

The local provision market continues unchanged. A quiet jobbing trade is being done at quotations, dealers being very firm in their views. Canadian short cut, per brl. $16.50@$17; Mess pork, western, per brl. $16.50@$17; Short cut, western, per brl. $16.50@$17; Hams, city cured, per lb. 11 1-2 to 12c.; Hams, canvased, per lb. 12 1-2 to 13c.; Lard, western, pails, per lb. 9¼c. Lard, Canadian, in pails, 8 1-2 to 8¾c.; Lard, C. O. P. 10 1-2c.; Bacon, per lb. 11c.; Tallow, com. refined, per lb. 6¼ to 6 1-2.

GREEN FRUIT.

Values are somewhat unsettled, as the big trade sales will fix the price for the future The prospects for these sales seem to be very good, as not only has the stock been landed in fine order but quite a number of outside dealers are known to be in the city already. We quote:—Valencia oranges, $7.50; Messinas, $4.00 to $4.25 per box; Floridas, $7.50 per box of 150; lemons, $2.25 to $3.50; cocoanuts, $5 per 100; yellow bananas, $1 to $2.25; pine apples, 10c. to 22c. apiece.

MAPLE SUGAR AND SYRUP.

Syrup is getting scarce, and small cans bring 70c., large 85c. per can. Sugar is worth 7½ to 8c. for fine small cakes.

BUTTER AND CHEESE.

BUTTER—What to do with the old butter is becoming daily a more difficult question to answer. A car-load lot which some time ago was shipped on consignment to a lower port, has been brought back here with only 47 packages out of it. We quote as follows:—Old fall creamery, 19 to 20c.; summer, 14 to 18c.; old Townships, 10 to 14c.; old Western 7 to 12c.

CHEESE—There is no movement.

A feather duster disperses but does not remove the dust from the store

TURNER, ROSE & CO.

Wholesale Grocers,

Now Occupy the well-known Grocery Stand,

Corner St. Peter and Commissioners' Streets,

MONTREAL.

REMOVED!

— TO —

29 St. PETER STREET,

(Nun's Buildings.)

CAVERHILL, HUGHES & Co., Wholesale Grocers, MONTREAL.

ESTABLISHED 1842.

L. CHAPUT, FILS & CIE.,

WHOLESALE GROCERS,

No. 2 and 4 De Bresoles Street, Montreal,

SOLE AGENTS FOR

Greenbank's Concentrated Lye.

Special Line Gruyere and Gorgonzola Cheese.

Must be sold. Send for Quotations.

HUDON, HEBERT & CIE.,

WHOLESALE GROCERS

— AND —

WINE IMPORTERS,

NO TRAVELLERS ON THE ROAD.

304, 306 St. Paul St.
143, 145 Commissioners St. MONTREAL.

THE CANADA MEAT PACKING CO.

WHOLESALERS IN
REFRIGERATED DRESSED BEEF

MANUFACTURERS OF
CANNED AND PREPARED MEATS

MONTREAL.

TORONTO

Produce Commission Co.

W. B. WEIL, Manager,

74 COLBORNE STREET.

Consignments Solicited.

Liberal Advances, Ample Storage Capacity.

Butter, Eggs, Cheese, Etc. Baled Hay and Grain.

W. RYAN

Produce and Commission Merchant,

72 FRONT ST. EAST, Toronto, Ont.

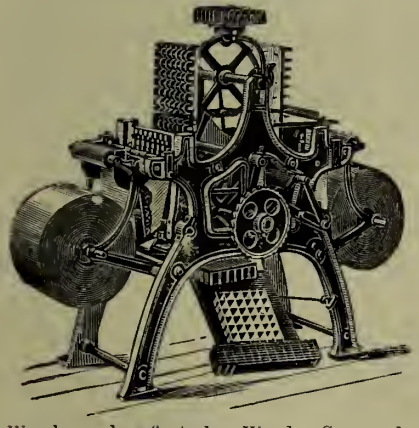
—DEALER IN—

Mess and Shortcut Pork ; Long, Clear Breakfast and Roll Bacon ; Hams ; Lard ; Dried and Evaporated Apples, etc., etc.

Consignments of Eggs and other Produce Solicited. Egg Carriers supplied.

Northumberland Paper and Egg Case Co.

Sole Manufacturers of Machine Made Egg Case Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD, ONT.

THE MAPLE LEAF brand of Canned Salmon is the best brand packed on the Pacific Coast. Great care is exercised in packing, and the best fish selected.

A. WATTS & CO.

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

TO THE GROCERY TRADE.

The undersigned has been appointed Agent in the United States and the Dominion of Canada by

The Associated Tea Planters, Ltd.

OF LONDON, CAPITAL, £50,000.

Under the auspices of the Indian Tea Districts Association.

The object of the company is to push the sale of their product, feeling certain that when systematically brought to consumers' notice its merits will be so manifest as to give it the front rank in public favor, as is the case in Great Britain.

Roundly, the annual consumption in that country is 80,000,000 lbs. during last crop year This is the best answer to the twaddle about the excessive quantity of tannin in Indian tea. Consumers in England are no fools : they know a cup of good tea.

Supplies will be held in Canada and the States and the undersigned, or his assistants, will make regular calls on the Trade. Samples will also be promptly forwarded on application.

W. MACGREGOR, 119 FRONT ST., N. Y.

STEEL, HAYTER & CO

IMPORTERS OF

INDIAN TEAS

Direct from their Estates in Assam.

Assams, Kangras, Darjeelings and Indian Oolongs in Stock.

PROPRIETORS OF THE WELL-KNOWN

"Monsoon" Brand.

SAMPLES AND QUOTATIONS ON APPLICATION

11 & 13 Front St. E. Toronto.

Calcutta and London Firm: Octavius Steel & Co

Telephone 2354.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF





1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel luuch baskets
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

OAKVILLE, ONT.

WOODENWARE



THE

WM. CANE & SONS MANUFACTURING CO

OF NEWMARKET, ONT.,

Manufacturers of Pails, Tubs, Washboards Clothes-pins, Candy Pails, Lard Pails, Syrup Pails, also impervious packages for Oil, Paints, Varnish, Pickles, Etc.

Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

McLAREN'S

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a Point of Keeping it always in Stock.

MONTREAL NOTES.

Mr. F. J. Gibson, of Bryant Gibson & Co., pickle and sauce manufacturers, has been in Montreal the past few days.

Mr. W. P. Innes, of the Simcoe Canning Co., has been in Montreal for some days on his annual trip.

Mr. John A. Moir, the well known canned goods broker, has removed to the Union Buildings St. Francois Xavier street, where he has secured larger and better appointed offices.

L. Chaput, Fils & Cie will receive in a few days per S. S. Michican, a large lot of sago and tapioca, which they are quoting to the t ade at a very low figure.

Mr. C. E. Sontum, of B. T. Babbit the great soap Manufacturer of New York, is at present in Montreal, introducing to the trade a larger package of their 1776 soap powder, to retail at 5c.

The S. S. Sicilian had on board a consignment of 15,000 cases of oranges and lemons for Messrs. Hart & Tuckwell of this city, probably the largest single consignment ever passed by the customs.

The city is at present invaded by the fruit men from all over Canada attending the fruit sales. Toronto, Hamilton, London, Brantford, Seaforth, and other places are represented.

Turner, Rose & Go., are advertising in another column their removal to the well-known grocery stand at the corner of St. Peter and Commissioners' streets. The premises have been refitted throughout, and are now the most desirable in the city.

The annual meeting of the Canada Cotton Company was held in Montreal, on the last day of April. The pcesident, Sir Donald Smith, occupying the chair. He read the annual report, which stated that the production had been on a larger scale than the previous year. The operations showed a satisfactory profit. The renewal of 8 per cent. bonds at 6 per cent., effected without a single dollar of expense, amounts to a saving of $6,000 per annum in the interest account. The report was adopted and the old board was re-elected.

It would appear that the English syndicate business is likely to find root in Canada as well as in the United States, and that all the Canadian cotton mills are to be absorbed. At least this was the rumor current in St. Francis Xavier street, the other morning. the figure named is $10,000,000. Mr. A. F. Gault is at present in England and it is affirmed that to accomplish such a result is the object of his visit.

There are now 300,000 bushels of American corn in barges in the canal basins awaiting transhipment to the steamships, a larger quantity of that grain than has ever arrived here by barges previous to the commencement of ocean navigation. Upwards of 100,000 bushels more are now on the way down from Kingston. The "Sardinian" and the "Oregon" began to take in their outward cargoes this afternoon, and when the "Lake Nepigon" and "Grecian" begin to load, the barges will be unloaded and return at once to Kingston. Both the St. Lawrence forwarding companies have already as much grain at Kingston and Ogdensburg, or on its way to those ports en route to Montreal as will keep their barges busy for the rest of the month.

About $12,000 damages were done by fire in the grocery of Mr. A. Corbeil, 1564 St Catharine st at 5 o'clock Monday morning, and Mr. Corbeil hinself and his two sisters who live above the store with him, had a very narrow escape. A policeman noticed smoke coming out of the store windows and tried to rap up the family. But when Mr. and the Misses Corbeil went to the front door they found nothing but fire and smoke and were driven back. Then they tried the back door and there again their exit was cut off by fire, so that they were obliged to seek refuge on the third story, where they remained at a front window until No. 6 ladder waggon arrived and rescued them from there perilous position. Mr. P. O. Cerat of the fire commision examined the premises and attributes the fire to rats gnawing at match boxes. Mr. Corbeil is insured for $5,000.

MUST PAY CASH FOR BREAD.

The principal bakers in Montreal have held two organizations meeting lately. They aim at doing away with the present credit system and substitute a strictly cash business. The flour merchants are the immediate cause of this movement, as they have refused point blank to supply bakers' who do other than a cash business. It will thus be seen that the bakers have no alternative but to insist of cash down for their bread. The bakers are in real earnest in their endeavors to adhere to a strictly cash basis as ruin has been staring them in the face by credit system. The plan of selling tickets to customers has been suggested as one likely to prove successful. One leading baker stated a few days ago that he has been carrying an account for a private family to the extent of $1,300. This last is an illustration that something ought to be done, and that right away.

MONTREAL TRADE SALES.

The revival of the auction trade sales is one of the most notable and important developments of the city's advancement as the commercial metropolis of the Dominion. Twenty years ago large tea, grocery, and drygoods sales were held here. They were attended by country merchants, who looked forward to these periodical auctions to supply their stocks. Then commercial travellers began to take orders in every town, as railways opened up the country and it soon became unnecessary for a trader to journey to Montreal. The trade sale business drooped, the Government auction tax damaged it, as prices were close and competition keen. The inauguration of the fruit trade sales a few years ago again brought the matter up and their rapid increase from a sale of 1500 or 2000 boxes to whole cargoes of 15,000 to 30,000 boxes, awakened attention to this mode of selling. Mr. Potter, the trade auctioneer, who conducts all these sales of cargoes of lemons and oranges and of teas, agitated persistently for the removal of the one per cent. auction tax, and succeeded in getting the matter put strongly before the Government by the Boards of Trade, English and French, and the Provincial Government abolished the duty. The railways, both the Canadian Pacific and Grand Trunk, reduced their rates so as to make it an object not only for western as well as eastern Canadian merchants to come here, but Chicago and western American cities found it worth while to send buyers to the sales of Mediterranean cargoes. New York and Boston also have purchased. The fact is now established that during the season of spring and early summer, the fruit by the St. Lawrence route lands in splendid condition and keeps well. The steamship companies trading here and there agents take great care in handling the fruit, and everything is being done to cultivate the trade. The first arrival of the season is here now. The SS. "Avlona" will have her cargoe disposed of on May 7, another ship the "Sicilian," about two days later, then the "Barcelona" and other steamers. These sales are conducted with great rapidity and despatch, in regular New York style. The fruit is sold for spot cash and delivered at once. Direct cargoe sales of teas are looked for soon, conducted in the same manner. The route from Japan to Vancouver, thence by C. P. R. special fast freight to Montreal, must enable a large importer, to place fresh teas for public competition in a manner to draw just as large attendances and realize as successful results. The last sale of teas held by Mr. T. J. Potter was successful and every pound of tea in the catalogue sold without reserve. This sale was the first of the kind that had been held for many years. Large sales of other merchandise, such as boots and shoes, dry goods etc., are looked for. It is felt that Montreal should, to a moderate extent, at least, follow New York's example, and make trade sales a great feature of her business. It is the natural distributing point and with fair freight and passenger rates, by land and water, push, enterprise and good management liberal advertising, and honest dealing, it is considered success would be assured.—Star.

TENDERS.

SEALED TENDERS marked "For Mounted Police Provisions and Light Supplies," and addressed to the Honourable the Minister of Railways and Canals, Ottawa, will be received up to noon on Tuesday, 3rd June, 1890.

Printed forms of tender, containing full information as to the articles and approximate quantities required, may be had on application at any of the Mounted Police Posts in the North-West, or at the office of the undersigned.

No tender will be received unless made on such printed forms.

The lowest or any tender not necessarily accepted.

Each tender must be accompanied by an accepted Canadian bank check for an amount equal to ten per cent. of the total value of the articles tendered for, which will be forfeited if the party declines to enter into a contract when called upon to do so, or if he fails to complete the service contracted for. If the tender be not accepted the check will be returned.

No payment will be made to newspapers inserting this advertisement without authority having been first obtained.

FRED WHITE,
Comptroller, N. W. M. Police.

Ottawa, April 22nd, 1890.

W. G. DUNN & CO

Importers and Manufaturers.

Canada Mills HAMILTON, ONTARIO. — 21 Mincing Lane, LONDON, E. C. WORKS Croydon, Surrey.

WE would draw the attention of the Trade to our MUSTARDS, which are prepared from the finest English Seed, giving the greatest satisfaction. The well-known brand DUNN'S BAKING POWDER, "THE COOK'S BEST FRIEND," has an enormous sale, it never gives trouble. OUR SPICES are perfection, the pure ground White and Black Peppers are the finest in Canada. Samples and Price Lists sent free on application. OUR goods can be obtained through the Wholesale Houses, or direct from our Mills in Hamilton. Each package of pure goods is sealed with our guarantee. See Price current.

ELLIS & KEIGHLEY.

SPECIAL LINES:

Royal Dandelion Coffee,

Empire Baking Powder,

COFFEES,

Spices, Mustard, etc., etc.,

- PUDDINE -

AND

- JELLYINE -

2 Bay Street, Toronto.

DELHI CANNING CO

PACKERS OF
FRUITS, VEGETABLES, JAMS, JELLIES, CATSUPS and MEATS.
AWARDED

-FIRST PRIZE-

—: DOMINION CONVENTION OF FRUIT GROWERS :—
OTTAWA, FEB. 19, 20, 21, 1890.

☞ FRUITS IN GLASS A SPECIALTY. For sale by all Wholesale Grocers.

JOHNSTON'S FLUID BEEF

Is Invaluable in the SICK ROOM

☞ It can be RETAINED and DIGESTED when all Other Food IS REJECTED.

It contains all the CONSTITUENTS OF THE FINEST Beef in a CONDITION CAPABLE OF DIGESTION and Assimilation with the SMALLEST POSSIBLE Expenditure of Vital Energy.

Williamson & Lambe

STORAGE

54 & 56 Wellington St. E., Toronto

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL,

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday s yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, MCGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

RICHARD TEW & CO.

IMPORTERS OF

Crockery, Glassware, China, Lamp Goods, Etc., Etc.,

10 FRONT ST. East,

(Adjoining New Board of Trade Building.)

TORONTO.

Our Samples in Fancy Chinas, Glassware, etc., are to hand. Our travellers are now starting with complete lines. We cover from the Atlantic to the Pacific coast, and will be represented as below.

Mr. Joseph Pease, Quebec and Lower Provinces;
" W. H. Thompson, Northern and Midland Rys.;
" Wm. Pickering, Western Ontario;
" A. T.P. Andrews, W. G. & B. Ry. and Waterloo County;
" F.A. Rees, Eastern Ontario;
" W. T. Salter, Niagara Peninsula;
" C. W. Laker, City;
" C. M. Rubidge, Manitoba & British Columbia.

We can save you money and give you new shapes and decorations. Please reserve order till you inspect our lines.

Business Changes

PROVINCE OF ONTARIO.

Brinston's Corners—Brinston, Albert, general store, assigned to C. A. Myers, Morrisburg.

Cobourg—Morrow & Co., (H. S. Morrow only) fruits and confectionery, assigned to Samuel Clarke, Cobourg.

Curran—Sauve, C., general store, assigned in trust.

Chatham—Slater, W. J., books and stationery, sold out to Thos. Board.

Creemore—Lawrence, Geo., general store, sold out to Latimer & Holmes.

Desert—Alderson, J. W., (estate of) general store, stock, etc., advertised to be sold by auction on 7th inst.

Georgetown — Henderson & Clements, dry goods, etc., stock, etc., advertised to be sold by auction on 13th inst.

Glencoe — McKellar, Archibald, general store, obtained an extension.

Goderich—Cassady, I. N., grocery, offering to compromise.

Peterboro—Sullivan, M. & Co., dry goods, assigned to Henry Le Brun Peterboro.

Rat Portage—Hemming & Sterling, fruits, etc., dissolved, F. Hemming continues.

St. Catharines—McCuire, M., (estate of) grocery, etc., stock advertised to be sold by auction on 8th inst. ; McGuire, D. C., wines and liquors, burnt out, insured.

Tecumseh—Robinet, V., general store, called meeting of creditors for 5th inst.

Toronto—Douglas, R. W. & Co., (co nom) books and fancy goods, assigned to G. M. Gardner, Toronto; Parker & Co., (M. P. Parker only) com. dry goods, assigned to S. E. Townsend, Toronto.

West Toronto Junction—Brooks, Jno. R., grocery, assigned to E. R. C. Clarkson, Toronto.

MANITOBA AND NORTH-WEST TERRITORIES.

Lethbridge—Kirkham, T. F., stoves and tinware, sold out to J. Hawley & Co.

Minnedosa—Darroch & White, general store, dissolved partnership.

Moosejaw—Annable & Co., general store, stock sold to M. E. Annable.

Treherne — Speare, Jno., K., hardware, burnt out, partially insured.

QUEBEC.

Chicoutimi — Bouchard, Wm., general store, assigned in trust.

Danville — McGovern, Edward, general store, judgment vs. him.

Montreal—Cusson, L., fancy goods, stock sold to J. N. Mousette; Edwards, Samuel G. confectioner, advertised to be sold out by bailiff on 5th inst. ; Tauteau, A., (estate of) manufacturer biscuits, stocks, etc., advertised to be sold by auction; Doherty, Thos. & Co., W., Teas, dissolved; Legault, Hyacinthe, trader, assigned in trust.

Quebec—Philips & O'Sullivan, plumbers, assigned in trust; Demers & Riverin, foundry, offering to compromise.

St. Ubalde—Lupien, L., general store, assigned in trust.

St. Anne De La Parade—Perrault, J. P., general store, assigned in trust.

St. Eustache — Ethier, David, general store, assigned in trust.

Vincennes — Massicotte, Pierre, general store, assigned in trust.

NOVA SCOTIA.

Bridge Water—Herman, Aaron, general store, assigned and Judgment.

Canard—Griffin, Enoch, trader, judgment vs. him.

Halifax—Seeton & Mitchell, W., grocery, Joseph Seeton deceased.

Thorburn — McKinnon, Henry, general store, assigned.

Westville—McGregor & Co., general store, dissolved, F. H. S. Callneck retires. D. & H. McGregor continue under old style.

NEW BRUNSWICK.

Campbellton—Marquis, H. P., tinsmith, closing out.

Doaktown—Swim, R. & Son, general store and lumber, dissolved, Robert Swim continues under same style.

Middle St. Francis, Clair, Peter, trader, assigned.

Moncton—Tennant, F., fruits, sold out to S. R. Gunter.

Point Du Chene—McDonald & McLaughlan, ship chandlers, dissolved.

St. John—Allen, W. C., dry goods, assigned; Nelson, Chas. L. (Estate of) paper bag manufacturer, mills at Springdale and stock at St. John advertised for sale.

Shediac—Kelly, Jas. C., blacksmith, sold out; White, Mrs. D. B., general store, closing out.

Sussex—Teakles, Harry, blacksmith, sold out to Walport & Arnold.

Woodstock—McCormack & Steeves, boots and shoes, dissolved in insolvency.

The Inland Revenue Department has recently issued a bulletin of about thirty pages which is devoted exclusively to the subject of baking powder and which shows that the majority of the goods in the market are adulterated and unfit for use. Prof. A. McGill, who has had charge of this important work for the Government, says that "imperial baking power is an excellent baking powder." A word to the sensible housekeeper should be suffcieut.

Goods conveniently located save time, money and temper in showing.

Master the whole business and the way to fortune has been mapped out.

Every line of goods embodies a history and a science worth years of study to understand.

One thing in particular should be impressed upon clerks—the necessity of careful attention to small customers.

DETECTIVE AGENCIES.

HOWIE'S DETECTIVE AGENCY, 86 WELLington St. West, Toronto, Ont., established 1886 Telephone 1309.

SITUATIONS WANTED.

AN EXPERIENCED YOUNG MAN WANTS a situation as salesman in a retail fruit or grocery. English and German spoken. References good. Box 23, Baden. 18

BUSINESS CHANCES.

FOR SALE—AS GOOD A PAYING WHOLESALE fruit, fish and oyster business as in Canada ; yearly business amounts to fifty to sixty thousand a year; good reasons given for selling. Apply Box 113, Hamilton, Ont. tf

GROCERY AND CROCKERY BUSINESS FOR Sale. We offer one of the finest business chances in this part of the country for sale. Doing the leading trade; credit system small; fine stand; plate glass front; rent moderate; reason for selling, going to the States. Address Box 824, Dresden, Ont. 23

FOR SALE OR TO RENT IN THE VILLAGE of Walters Falls, County of Grey, a large general store with good dwelling. This is a first-class siand without opposition, a rare chance for a good man. If rented stock can be secured on reasonable terms. The reason for selling is to close partnership. Bonnell Bros., Walters Falls. 25

JAPANESE

Ask for the Japanese Shoe Blacking. We are now making a Blacking fully equal to the best Imported, which we sell at a very low price. Battle & Smyth, Thorold, Ont.

BLACKING

Tutti-Frutti

CHEWING GUM,
And Other Staple Brands.
ADAMS & SONS,
23 CHURCH-ST. - TORONTO, Ont.

Tutti Frutti, Tampico, Black Jack, Sappota, Red Rose Magic Trick Taffy, Licorice, Caramel, Tolu, N. Y. Gum—100 and 200 pieces.
Send for descriptive circular containing description of goods, with elegant Lithographs free. See our Price List, page 13.

The Neostyle, THE BEST DUPLICATING apparatus. 5,000 copies made from one original writing, drawing or music.
GEO. BENGOUGH,
45 King E., Toronto.

ORDER A CASE OF
GILLETT'S 100% POWDERED LYE.



THE BEST THING KNOWN
FOR
Making Soap, Softening Water, Printers', Engineers' and Painters', Disinfecting Everything, Boiler Compound, Cutting and Removing Grease, Washing Trees to Kill Insects. A Hundred Other Purposes.

One can equal to 20 lbs. Sal. Soda. Each can has a Double Cover, can use what you need and close the can.
½ gro. (48 cans) in case. Sold by all Wholesale Grocers.

E. W. GILLETT, Manufacturer,
TORONTO, ONTARIO.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, May 8, 1890.

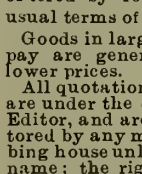
This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

IMPERIAL—ONTARIO AND QUEBEC.



	Per doz.
Imperial 10c. cans	$0 90
" 4 oz. "	1 35
" 6 oz. "	1 85
" 8 oz. "	2 45
" 12 oz. "	3 70
" 16 oz. "	4 70
" 2½ lb. "	11 30
" 3 lb. "	13 50
" 4 lb. "	17 30
" 5 lb. "	21 50

Sold only in cans.

Cottam's Best, in 1 lb tins	3 00
Best in 5 oz. tins	1 10
Cottam's Choice, 1 lb tins	1 75
" " 5 oz tins	70
" loose	10
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " bulk, per lb	15

	Cases contain	Size of cans	Per doz.
Empire,	3 dozen	8 oz cans	$1 25
"	2 and 3 doz	16 oz cans.	2 40
"	½ and 1 "	5 lb cans.	12 00
"	in pails and boxes, bulk, per lb		17

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases.	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60

BISCUITS.

	Per lb
Arrowroot	$0 11½
Abernethy	9
Ginger Nuts	11½
New York Fruit	15
People's Mixed	11
Pilot Family	6
Snowflake	11½
Magard	15
Soda	6
Soda, 1 lb packages	7½
" 3 lb "	20
Sultana, thin	10½
Tea	11½
Wine	9½
Wine, sweet	9

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ⅓ "	1 10
Spanish, No. 3	4 50
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jacquot's French, No. 2	3 00
" " " 3	4 50
" " " 4	8 00
" " " 5	10 00
" 1-gross Cabinets, asst,	7 50

BLACK LEAD.

Reckitt's Black Lead, per box... 1 00
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.
Royal Black Lead, per gross..... $1 80

BARRINGER & BROWN.
(Thos. E. Clatworthy, Ag'nt, Toronto.)
Convex Black Lead packed in wood boxes containing 12 card boxes, per box 1 12

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & CO'S.
Parisian Square Blue, per lb..13 to 14c

BARRINGER & BROWN.
(Thos. E. Clatworthy, Ag'nt, Toronto.)
Azure square blue box, containing 8 1 lb. packets of 16 oz., squares, per 8lb. box 0 89

BROOMS.

		Per doz.
Carpet	4 strings	2 90
X Parlor,	2 "	2 65
Louise	3 "	2 65
1 Gem	4 "	3 25
2 "	3 "	2 65
3 "	2 "	2 20
4 "	2 "	1 95
O Hurl	4 "	2 65
1 "	3 "	2 35
2 "	3 "	2 05
3 "	3 "	1 70
OK "	2 "	1 35
Hvy Mill	4 "	3 70

CALVES' FEET GELATINE

G. P. SWINBOURNE & CO.
(Thos. E. Clatworthy, Ag'nt, Toronto.)
Boxes containing 4 doz 6d pack. per box $3 96
Boxes containing 2 doz 1s pack. per box 3 96

CANNED GOODS.

	Per doz	
Apples, 3's	$0 85	$1 00
" gallons	2 25	2 35
Blackberries, 2	2 00	2 10
Blueberries, 2	1 25	1 60
Beans, 2	0 85	1 10
Corn, 2's	1 10	1 25
" Epicure	.....	1 35
" Cream, 2's	1 75	1 80
" Yarmouth, 2's	1 90	2 00
" Honeydew, 2's	1 75	....
" Snowflake, 2's	2 00	....
Cherries, red pitted, 2's	2 40	2 50
Peas, 2's	1 15	1 35
" wrinkled, 2's	1 20	1 40
" sifted select	....	1 35
Pears, Bartlett, 2's	1 85	2 10
" Sugar, 2's	1 40	1 75
" Flem Beauty, 2½'s	1 90	2 00
Peaches, 2's	2 25	2 35
" 3's	3 25	3 50
" Pie, 3's	..	1 50
Plums, Gr Gages, 2's	1 85	2 00
" Blue, 2's	1 75	1 80
Pumpkins, 3's	1 10	1 20
" gallons	3 10	3 25
Raspberries, 2's	2 50	2 60
Strawberries, choice 2's	2 50	2 60
Succotash, 2's	1 60	1 65
Tomatoes, 3's	1 10	1 20
Lobster, Clov Leaf b'rd, 1's	....	2 25
" Crown br'd, 1's	....	2 00
" Star " 1's	1 90	2 00
" Other " 1's	.....	1 85
Mackerel Herring	0 90	0 95
Mackerel	1 50	1 60
Salmon, 1's	1 50	1 60
" white	1 40	1 45

	c. per tin
Sardines Albert, ¼'s tins	11, 11½
" " ½'s "	15, 18
" Dadalzen, ¼'s tins	10½ 11
" " ½'s "	19, 20
" Martiny, ¼'s "	10, 10½
" " ½'s "	18, 19
" Other brands, 9¾,	11, 16, 19
" P & C, ¼'s tins	20, 22
" " ½'s "	33, 36
" Amer, ¼'s "	6, 8
" " ½'s "	9, 11

MARMALADE, JAMS AND JELLIES.

CAIRN'S.
(Blaiklock Bros., Montreal, Agents.)

Marmalade.	per doz
"Home Made," glass 1 lb	$2.35
" White 1 lb	2.25
" " 2 "	4.15
" Stone 7 "	13.20
Scotch White 1 "	2.10



Jams. 1 lb. white pots, 4 doz. assorted, per doz. $2.35.
Gooseberry
Strawberry
Black Currant.
Red Currant
Green Gage
Apricot
Raspberry
Damson
Plum
Red Currant and Raspberry

Jellies. Red Currant, 1 lb. white $2.75
Black Currant, 1 lb. white 2.75

DELHI CANNING CO.

Jams, assorted, 1's	2 35
Jellies, 1's	2 25

CANNED MEATS.

CLARK'S.
(These quotations are net f. o. b. in Montreal, excepting those for com. corn beef.)

Comp. Corn Beef	1 lb	cans	$....	$1 60
" "	2	"	....	2 60
" "	4	"	5 00	5 15
" "	6	"	7 75	8 00
" "	14	"	18 60	19 20
Minced Collops,	2 lb	cans	.....	2 60
Roast Beef	1	"	....	1 60
"	2	"	.....	3 15
"	4	"	.....	5 85
"	6	"	.....	7 00
Par Ox Tongue,	2½	"	$7 25	7 50
Ox Tongue	2	"	....	7 50
Lunch Tongue	1	"	3 00	3 10
"	2	"	5 25	5 75
English Brawn	2	"	2 50	2 60
Camb. Sausage	1	"	....	2 50
" "	2	"	....	4 00
Soups, assorted	1	"	....	1 35
" "	2	"	....	2 25
Soups & Boulli	2	"	....	1 80
" "	6	"	....	4 50
Potted Chicken, Turkey, or Game, 6 oz cans				1 50
Potted Ham, Tongue or Beef, 6 oz cans				1 15
Devilled Tongue or Ham, ½ lb cans				1 20
Devilled Chicken or Turkey, ½ lb cans				2 00
Sandwich Ham or Tongue, ½ lb cans				1 50
Ham, Chicken and Tongue, 1 lb cans				1 50

MINCE MEAT.

THE CANADA MEAT PACKING CO'Y.

¼ gall. on glass jars	per doz.	$7 25
Quart glass jars	"	4 00
1 lb "	"	2 00
10 lbs. pails	per lb.	0 10
25 " "	"	0 09
30 " "	"	0 09

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars,	$9 50
Ditto, 25 and 40 lb pails, per lb.	12¼c

J. H. WETHEY'S—ST. CATHARINES.

Condensed, per gross, net	$13 50

THE QUEEN OF COCOAS.
SCHWEITZER'S
COCOATINA
USED BY ALL THE ROYAL HOUSEHOLDS IN ENGLAND & EUROPE
Sole Agent in Canada, THOMAS E. CLATWORTHY, 34 Church Street, Toronto.

Prices Current, Continued—

CHEWING GUM.

ADAMS & SONS.

Tutti Frutti, 36 5c bars			$1 20
Sappota,	150	pieces	0 90
Sweet Fern,	230	"	0 80
Black Jack,	115	"	0 80
Red Rose,	115	"	0 80
Barley,	115	"	0 80
Lemon Tramps,	115	"	0 80
Tampico,	115	"	0 80
Magic Trick,	115	"	0 80
Taffy Licorice,	72	"	0 50
Caramel Tolu,	72	"	0 40
Adams' N.Y. Gum,	200	"	0 50
Adams' N.Y. Gum,	150	"	0 40
Puzzle Gum	115	"	0 80

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S.

Chocolate—				Per lb.
French, ¼'s	6 and 12 lbs			0 30
Caraccas, ¼'s	6 and 12 lbs			0 35
Premium, ½'s	6 and 12 lbs			0 30
Sante, ¼'s, 6 and 12 lbs				0 26
Diamond, ¼'s, 6 and 12 lbs				0 24
Sticks, gross boxes, each				1 00
Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs				30
" Pearl	"	"	"	25
" London Pearl	12 & 18	"		22
" Rock	"	"		30
" Bulk, in bxs				18

JOHN P. MOTT & CO.'s

(Bryant, Gibson & Co., Agts, Toronto)

Mott's Broma, per lb	$0 30
Mott's Prepaired Cocoa	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa	40
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs	30
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	24
Mott's Vanilla Chocolate stick	22
Mott's Pure Confec. Chocolate	22c—35
Mott's Sweet Confec. Choc.	21c—28

J. W. COWAN & CO'S.

Cocoas—	
Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼lb in 12lb boxes	35
London Pearl, " "	30
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence, per doz	1 40
Chocolates—	
Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet)	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

Thos. E. Clatworthy, Ag'nt, Toronto.)

Schweitzer's Cocoatina, net cash ¼ lb. ½ lb.. per doz... 3 29 6 30

WALTER, BAKER & CO.

(Lockerby Bros., Montreal, Agents for Quebec.)

Chocolate, per lb.	$0 50
Cocoa "	0 55

COFEEE.

GREEN

	c. per lb.
Mocha	32, 35
Old Government Java	26, 27
Rio	22, 23
Plantation Ceylon	25, 28
Porto Rico	22, 23
Guatamala	23, 25
Jamaica	22, 28

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.

	c. per lb.
Java	33, 34
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	33
Our Own Blend	30
Laguayra	28
Mocha and Java	32, 33
Java, Standard	32
" Old Government	30, 32
" Crown	29
Arabian Mocha	35

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs	30
Standard Imperial in sealed tins, 25 and 50 lbs	32
Standard Blend in sealed tins, 25 and 50 lbs	33
Ground, in tins, 5, 10, 15 and 25 lbs	20, 30
Say's Parisien, in ½ and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz.	1 25
" " " " 2, 2 oz.	1 75
" " " " 3, 3 oz.	2 00

SUTTON & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Pure essence, Gorgona Anchovies, ½ pts. per doz	2 76

FLOUR AND MEAL.

	per bbl.
Flour, Family	$4 35 4 75
" Pastry	4 95 5 35
" Patents	5 65
" Straight Roller	4 30 4 60
" Extra	4 00 4 10
" Strong bakers'	5 10 5 30
Oatmeal, standard, bbls	3 90
" granulated, "	4 00
" rolled "	4 00
Bran, per ton	12 50 13 50
Cornmeal	3 75 4 00
" Gold Dust	3 40 3 60
" Imperial	3 50 4 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz.
Cases, No. 1, 2 oz tins	$2 75 $3 00
" No. 2, 4 oz tins	4 50 5 00
" No. 3, 8 oz tins	8 00 8 75
" No. 4, 1 lb tins	12 60 14 25
" No. 5, 2 lb tins	25 00 27 00

FRUITS.

FOREIGN.

	c. per lb.
Currants, in bbls	5⅝, 5¾
" ½ bbls	5⅞, 5¾
" cases	6, 6¼
" Patras, in cases	7¾, 8
" Vostizza, "	7, 9
" ½ case	9½ 9½
Dates, Persian, boxes, new	5½ 5¾
Figs, Elemes, 14 oz., per box	8½ 9
" 10 and 20 lb box	10, 11
" 7 crescent, 60 lbs	16
" 5 " 30 "	15
" 4 " 20 "	14
" Naturals	4¾ 5¼
Prunes, French, kegs	5½ 6
" Bosnia, hhds	5¾, 6
" " bls	4¾, 5¼
" " kegs	5, 5¼
" " cases, new	7½, 8½
Plums, French, 55 to 65	12½ 15
" Bottles, 1's	22 23
" " 2's	37½ 40
" " 4's	70 75
" " 7's	1 00 1 10
Raisins, Valencia, off stalk,	8 8½
Selected	8, 9
Layers	9½ 10
Raisins, Sultanas	11½ 12
" Eleme	7½ 7¾
" London Layers	$3 00 3 25
" Black Baskets	4 00 4 25
Lemons, Messina, per box	4 00 4 50
" Palermo	4 00 4 50
Oranges, Messina, per box	2 75 3 25
" Florida Russets	3 75 4 25
" Valencia	4 50 5 00
" California, navel	5 50 6 00
" Riverside	4 00 4 25
Bananas	2 50 3 50

DOMESTIC.

Apples, per bbl	2 00 4 00
" Dried, per lb	4½ 5½
" Evaporated, p. lb	8 11

GLASSWARE.

TAYLOR, SCOTT & CO.

	c. per doz.
Lamp Chimneys, O	32
" " A	35
" " B	45

	per bbl.
Fruit Jars, pts	13 00
" " qts	14 00
" " ½ gal	17 00

GRAIN.

Wheat, Fall, No. 2, per 58 lbs	$0 85 86
" Red Winter, No. 2	85 86
" Spring, No. 2	82 83
" Man. Hard, No. 1	1 03 1 04
" " No. 2	1 00 1 02
Oats, No. 2, per 34 lbs	29½ 30
Barley, No. 1, per 48 lbs	49 50
" No. 2, " "	45 46
" No. 3, extra	40 41
" No. 3	36 37
Rye	46 47
Peas	60 62
Corn	49 51

HAY & STRAW.

Hay, Loose, per ton	$10 00 $14 00
" Pressed, " on track	7 00 10 50
Straw, Sheaf, " on track	8 50 9 50
" Pressed, "	6 50 8 00

ISINGLASS.

G. P. SWINBOURNE & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Boxes containing 3 doz 3d. pack. per box 3 58

LYE.



Gilletts powdered Lye (½gr. in a case) per case $3 75

Elliott's 3 75

MUSTARD.

ELLIS & KEIGHLEY'S.

Durham, Fine, in ¼ and ½ lb tins cts. per lb	25
" Fine, in 1 lb jars	22
" Fine, in 4 lb jars	70
" Ex. Sup., in bulk, per lb.	30
" Superior, in bulk, per lb	20
" Fine, " "	15

COLMAN'S AND KEEN'S

In 4 lb jars	75
In 1 lb jars	25
D. S. F., in tins, per lb	41
" in ½ lb tins	42
" in ¼ lb tins, per lb	44
D. F. in ½ lb tins, per lb	26
" ½ " "	28

BARRINGER & BROWN.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Genuine, in 4, 1, ½, ¼ lb. and 2 oz. tins, per lb	0 34 0 47
Superfine genuine, full	0 30 0 43
Pure, per lb	0 23 0 36
D.S.F. "	0 34 0 47
D. S. "	0 30 0 43
F. "	0 23 0 36

NUTS.

	per lb
Almonds, Ivica	13, 14
" Tarragona	14, 15
" Formigetta	12, 14

Longford Manufact'ng Co.

ORILLIA, - - ONTARIO,

Made from First-class Stock, and with superior workmanship they are decidedly the Best in the Market.

PAILS AND TUBS

See that the letter T is on every pail or tub. Ask your Wholesale Grocer for the T PAILS AND TUBS.



The Longford Mfg. Co. have met with great success in the sale of their Patent Wire Hoop Pail, a cut of which is

OF ALL KINDS.

shown here. The cost is little more than the ordinary pail, and the stock superior to any shown in the Market.

TORONTO OFFICE: - 20½ FRONT STREET EAST.

Prices current, continued—

Almonds, Shelled Valencias	30, 35
" " Jordon.	50, 55
Brazil	13, 14
Filberts, Sicily	10 11
Peanuts, roasted	12½, 13
" green	11, 12
Walnuts, Grenoble, old	14, 15
" New	16 ..
" Bordeaux	10½, 11½
" Naples, cases	16, ...

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO.

PICKLES.

John Bull, mixed, in bulk	$0 60
" Chow Pic'le, in b'lk	65
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 25
" " " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

SAUCES.

John Bull, kegs, per gal	$1 25
" ½ pt. bottles, per doz (according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " ½ pt, bottles, per doz	1 25
Niagara Tomato, kegs, per gal	1 25
" " Reputed pints	1 25

Terry's Candied Peels.	c. per peels
Lemon, 7 lb boxes	16
Orange, "	18
Citron, "	30

CROSSE & BLACKWELL'S.

Pickles, all kinds, pints, per doz	3 25

LEA & PERRIN'S.

	per doz.	
Worcester Sauce, ½ pts	$3 60	$3 75
" " pints	6 25	6 50

SUTTON & CO.

(Thos. E. Clatworthy, Agent, Toronto)

Worchester Sauce, ½ pints, second quality, per doz	1 17
Worchester Sauce, ½ pints, third quality, per doz	0 96
The Victory Dinner Relish, per dozen	1 92
Bottled Pickles—Mixed, Piccalilli, Cabbage, Onions, per doz.	2 16

PRODUCE.

DAIRY.

	Per lb	
Butter, creamery	$0 21	$0 23
" dairy, tubs, choice	0 15	0 17
" " " med	0 12	0 14
" large rolls	0 11	0 15
" common to med	0 11	0 13
" store packed	0 05	0 8
Cheese	0 09½	0 11

COUNTRY.

Eggs, fresh, per doz	0 10	0 12½
Beans	1 30	1 50
Potatoes, per bag car lots	0 57	0 62
Hops, 1888 crop	0 08	0 10
" 1889 "	0 12	0 16
Honey, extracted	0 10	0 13
" section	0 12	0 14

PROVISIONS.

Bacon, long clear, p lb.	0 08¼	0 08½
Pork, mess, p. bbl	16 00	17 00
Hams, per lb	0 11	0 12
Bellies	0 11	0 11½
Rolls	0 09¼	0 09½
Backs	0 11	0 11½
Lard, Canadian, per lb.	0 09½	0 10
Hogs	7 00	7 25
Tallow, refined, per lb.	0 05	0 05¼
"rough, "	0 01¾	0 02

RICE, ETC.

	Per lb.
Rice, Aracan	3¾, 3⅞c
" Patna	4⅜, 4¼
" Japan	4½, 5
" extra Burmah	3½, 3¾
Grand Duke	5½, 5¾
Sago	5¼, 5¾
Tapioca,	5⅞, 6¼

SPICES.

GROUND.

	Per lb.	
Pepper, black, pure	$0 22	$0 24
" fine to superior	12	18
" white, pure	36	38
" fine to choice	25	30
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	25	40
Allspice, choice to pure	12	15
Cayenue, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURGH STARCH CO. (Limited.)

	c. per lb.
Benson's Prepared Corn	8
No. 1 White Laundry, 4 lb boxes	5½
Silver Gloss, 6 lb boxes	6¾
" 1 lb chromo pkgs	7
Satin, 1 lb chromo boxes	7¼
Edwardsb'g Rice, 1 lb chromo bxs	9
Canada Laundry	4½
Canada Corn	6½

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40 lb boxes. 1 lb packages, new wrappers	7½
36 lb boxes. 12 3 lb paper boxes	7½
40 " 10 4 lb "	7½
Silver Gloss Starch—	
40 lb boxes. 1 lb packages, new wrappers	9
40 lb boxes. Assorted ½ lbs and ¼ lbs	9¾
40 lb boxes. 10 4 lb paper boxes	9
6 lb boxes, with sliding covers (12 boxes in each crate)	9½
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	8
20 " "	8¼

BRITISH AMERICA STARCHES.

First quality White laundry, 3-lb. cartoou boxes	5½
First quality White laundry, barrels	5
First quality White laundry, half barrels	5
Lily white gloss, 6-lb. boxes	6¾
Brantford gloss starch, 1-lb fancy cartoons	7¼
Lily white gloss, 1-lb fancy cartoous	7
Canada Laundry	4½
Pure prepared Corn	7½
Challenge Brand prepared corn	6½
Coldwater Rice	9

SUGAR.

	c. per lb.
Granulated, in bbls	6⅞, 7
Paris Lump, "	7⅜, 7½
" " ½ bbls	7 3-16, 7 5-16
" " boxes	7⅝
Extra Ground, in bbls	7¾
" " boxes	7 15-16, 8 1-16
Powdered, in bbls	7½
" less than bbs	7 5-16
Confectioners A	.. ....
St. Lawrence A	... ...
Yellows, in bbls	5⅜, 6
Raws, Jamaica in bags	... ...

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls
Redpath's "D"	3½c.	3⅝c.
" "M"	3⅝	3¾
Redpath's "B"	3⅞	4
" "VB"	4	4⅛
" Extra	4⅛	4⅜
" Ex. Sup	4⅜	4½
" XXX Sup.	4½	4⅝
" Corn Syrup	4⅞	5

MOLASSES.

	Per gal.
Trinidad, in puncheons	34, 36c
" bbls	38, 40
New Orleans, in bbls	70, 75
Porto Rico, hdds.	33 34
" barrels	36, 37
" ½ barrels	38, 39

TEAS.

GREENS.

Gunpowder—	Per lb
Cases, extra firsts	42, 50c
Half chests, ordinary firsts	22, 38
Cases, sifted, extra firsts	42, 50
Cases, small leaf, firsts	35, 40
Young Hyson—Moyunes	
Half chests, ordinary firsts	22, 38
" " seconds	19, 20
" " thirds	16, 17
" " common	14, 15

PING SUEYS.

Half chests, firsts	28, 32
" " seconds	16, 19
Half Boxes, firsts	28, 32
" " seconds	16, 19

JAPAN.

Half Chests—	
Choicest	38, 40
Choice	32, 36
Finest	28, 30
Fine	25, 27
Good medium	22, 24
Medium	19, 20
Good common	16, 18
Common	14, 16
Nagasaki, ½ chests Pekoe	16, 22
" " Oolong	14, 15
" " Gunpowder	16, 19
" " Siftings	5, 12½

CONGOUS.

Half chests, Kaisow, Moning	12, 55
Caddies and half chests	18, 50
Cadies, Pakling and new makes	18, 50

OOLONG.

Half chests Formosa	34, 50
Caddies	36 55

ASSAMS.

Chests and half-chests Pekoe	22, 48



KINGSFORD'S OSWEGO ∴ STARCH.

"Pure" and "Silver Gloss"
FOR THE LAUNDRY.

Corn ∴ Starch,
FOR THE TABLE,

EQUAL TO ANY RICE OR IMPORTED STARCHES MADE.

For Sale by all Leading Jobbers in Canada.

T. KINGSFORD & SON, Oswego, N.Y.

SCENTED ORANGE PEKOE.

Boxes, Foochow and Canton	28, 60

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	62c
Ingots, rough and ready, 7's	59
Laurel, 3's	52
Brier, 7's	50
Index, 7's	45
Honeysuckle, 7's	53
Napoleon, 8's	49
Royal Arms, 12's	50
Victoria, 12's	48
Brunette and Lovely, 12's	45½
Prince of Wales, in caddies	46½
" " in 75 lb boxes	46
Bright Smoking Plug Myrtle, T & B, 3's	55
Lily, 7's	48
Diamond Solace, 12's	45
Myrtle Cut Smoking, 1 lb tins	65
½ lb pg, 6 lb boxes	65
2 oz pg, 5 lb boxes	65

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdowne	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" Queens	29 00

Cigarettes, all Tobacco—

Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C No. 1	4 00
Sweet Sixteen	3 50

CUT TOBACCOS.	per lb.
Puritan Cut Plug, ½ lb pkg., 5 lb boxes	65
Old Chum Cut Plug, ½ lb pkg 5 lb box	65
Old Virginia Cut Plug, 1-10 lb pkg., 10 lb boxes	57
Gold Block Cut Plug, ½ lb pkg, 5 lb boxes	65
CIGARETTE TOBACCO.	
B. C. N. 1, 1-10, 5 lb boxes	78
Puritan, 1-10, 5 lb boxes	80
Athlete, per lb	1 10

SOAP.

Ivory Bar, 1 lb bars waxed wrapper, per lb	5½
Do. 2, 6-16 and 3 lb bars "	5
Primrose, 5 lb bars, wax W "	4
" 1 " " "	4½
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 13oz, 1, 2 and 3 lb bars per lb	3½
Queen's Laundry, per bar	5½

TOILET SOAP.

TAYLOR, SCOTT & CO.

	per doz.
Baby's Own, ½ doz boxes	$1 25
Our Boys, ½ " "	1 25
Sea Foam, ½ " "	75
London Bouquet, ½ " "	60
Oatmeal, 1 " "	85
" ½ " "	60
Paris Assorted, ½ " "	0 75
Albert Oatmeal bar, 2 doz. boxes	0 75
" White Castile bar, 2 doz. boxes	0 75
	per gro.
Fatherland, ½ doz boxes	5 00

WASHING CRYSTAL.

Gillett's Washing Crystal, 1 gro in box, per box	$1 75
Cottam's per lb	0 03½

WASHING COMPOUNDS.

Cottam's small p'k'ts, per gro	$1 50
" large " "	4 50

WOODENWARE.

	per doz.
Pails, 2 hoop, clear No. 1	$1 70
" 3 " " "	1 90
Pails, 2 hoops, clear No. 2	$1 60
" 3 " " "	1 80
" 3 " painted " "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
	per case.
Matches, Parlor	$1 70 $1 75
" Telephone	3 50 3 60
" Telegraph	3 80 3 90
	per doz.
Mops and Handles, comb.	1 25
Butter tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60
Clothes Pins full count, per box	0 75

YEAST.

Royal Yeast Cakes, 3 doz 10c. packages in case, per case	$1 95
Royal Yeast Cakes, 3 doz 5c. packages in case, per case	1 00
Breadmakers', 3 doz 5c. packages in case	1 00

OUR NATIONAL FOODS.

	pkg.	doz
Desiccated Wheat	4 lb.	$2 30
" Rolled Oats	4 "	2 25
Snow Flake Barley	4 "	2 40
Rolled Wheat Flakes	4 "	2 25
Buckwheat Flour, S. R	4 "	2 00
Prepared Pea Flour	2½ "	1 80
Baravena Milk Food	1 "	3 00
Patent Prepared Barley	1 "	1 80
Patent Prepared Groats	1 "	1 50
Beef and Barley Extracts	6 oz	2 25
Gluten Flour	4 oz	2 80

CATELLI'S SPECIALTIES.

Vermicelli, per lb	$0 11	
" 5 lbs	0 08	0 10
" 10 lbs	0 08	0 10
Macaroni, 5 lbs	0 08	0 10
" 10 lbs	0 08	0 10

HARDWARE.

ZINC: Sheet net		0 06½
IRON WIRE:		
Galv., annealed and oiled and bright 20 p.c. advance on list		
Barbed wire net		0 00
Coil chain, 5-16 in. net		0 05½
" " ¾ in "		0 05
" " ½ in "		0 04½
Iron pipe, 50 per cent.		
Iron pipe, galvanized, 25 per cent.		
CUT NAILS, from Toronto:		
10 dy. to 60 dy	2 80	0 00
8 dy. and 9 dy	3 05	0 00
6 dy. and 7 dy	3 30	0 00
4 dy. and 5 dy	3 55	0 00
3 dy C.P.	3 90	0 00
3 dy A.P	4 40	0 00
HORSE NAILS: "C" 50 and 10 per cent. from list.		
HORSE SHOES: From Toronto, per keg	3 75	4 00
WINDOW GLASS:		
25 in and under	1 55	1 60
26 to 40	1 60	0 00
41 to 50	3 60	0 00
51 to 60	3 90	0 00
61 to 70	4 20	0 00
GUNPOWDER:		
Sporting FF. "	4 75	0 00
" FFF "	5 00	0 00
Canada rifle "	7 25	0 00
Sporting FF., (in ½ lb. tins) per doz	2 40	0 00
ROPE: Manilla	0 14	0 16
Sisal	0 13	0 00
AXES:		
Peerless & Keen Cutter	7 50	0 00
Leader	7 25	0 00
Lance	7 75	0 00
Queen City	9 25	0 00
Honor Bright, all steel	11 00	0 00
SHOT: Canadian	0 05½	0 00
HINGES: Heavy T and strap	05½	00
" Screw, hook & strap	03¾	04¾
TIN PLATES: 1c. 4x20 coke, per box	4 50	4 75
INGOT TIN: 25 to 26 per bdl.		
PIG LEAD: 4 to 4½ per bdl.		

PETROLEUM.

F. O. B. Toronto	Imp. gal.	
Canadian	$0 00	$0 16
Carbon Safety	0 18	0 00
Canadian Water White	0 20	0 00
Amer'n Prime White	0 23	0 24
" Water White	0 25	0 00
Photogene	0 27	0 00

DRUGS AND CHEMICALS.

Alum lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 02½	0 03
Borax	0 12	0 13
Camphor	0 75	0 80
Carbolic Acid	0 55	0 60
Castor Oil	0 10	0 12
Cream Tartar	0 32	0 33
Epsom Salts	0 01½	0 02½
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 22	0 25
Hellebore	0 15	0 17
Iodine	5 00	5 50
Insect Powder	0 50	0 60
Salpetre	0 08½	0 09
Soda Bicard, per keg	0 00	2 25
Sal Soda	0 95	1 00
Madder		

VINEGAR.

A. HAAZ & CO.

XX, W.W	0 20
XXX, W.W	0 25
Honey Dew	0 28
Pickling	0 28
Malting	0 45

THE BADGEROW FALCONER VINEGAR CO

French Bordeau	per gal.	0 34
Tarragona	"	0 32
Triple	"	0 30
Fruit Vinegar	"	0 27
Pickling	"	0 28
XXX	"	0 25
Extra XX	"	0 22
XX	"	0 20
X	"	0 16
Cider Vinegar	0 16 to	0 25
Honey Vinegar		0 25
Eng. Malt Vinegar	0 50 to	0 60
Bottled Malt Vinegar, qts., per doz		2 00
Toilet Vinegar		
Methylated Spirits	2 00 to	2 25

LIQUORS.

CANADIAN SPIRITS:

(Net Cash Prices.)	Imp. gal. In B'd.	D.P'd
Alcohol 65 O.P.	$0 99	$3 27
Pure Spirits 65 "	1 00	3 28
Pure Spirits 50 "	0 90	2 98
" " 25 U.P.	0 49	1 52
Family Proof Whiskey	0 53	1 64
Old Bourbon "	0 53	1 64
" Rye "	0 50	1 54
" Toddy "	0 50	1 54
" Malt "	0 50	1 54
" Domestic Whiskey 32 U. P.	0 45	1 04
Old Rye, 4 years old	0 75	1 90
" " 5 "	0 85	1 66
" " 6 "	0 95	2 00
" " 7 "	1 05	2 16
Rye Whiskey, 1883, qts.	4 25	7 06
" " " pts.	6 00	8 75
" " 1884, qts.	4 00	6 75
" " " pts.	5 75	8 50

20 to 100 cases, net cash.
100 to 200 cases, 2½ per ce off.
200 cases and over 5 per ce off.

JOS. PICKERING & SONS' SPECIALTIES.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Metal Polishing Pomade, according to size, per dozen	0 20	1 02
Needham's Polishing Paste according to size, per dozen	0 18	2 81
Furniture Polish, according to size, per dozen	0 20	2 85
Razor Paste, ½ doz. in box		1 02
" in single boxes		1 18
Plate Powder, per box		1 02
Knife Powder, in cannister, per dozen		1 03
Harness Blacking, in boxes, per dozen	1 27	2 20

TO THE WHOLESALE GROCERS & DRUGGISTS OF THE DOMINION OF CANADA.

We take pleasure in announcing that our New Mills are now completed, and we are prepared to fill orders for goods. The capacity of our New Mills is from 250 to 300 barrels per day.

Our specialties, such as DESSICATED WHEAT, DESICCATED ROLLED OATS, ROLLED WHEAT FLAKES, BREAKFAST HOMINY, &c., are improved and put up in handsomely lithographed cartoons. Our GLUTEN FLOUR for Diabetes, BARAVENA MILK FOOD for infants, PREPARED BARLEY, GROATS, PEA FLOUR, &c., are the very choicest, and guaranteed fresh, clean and attractive, healthy, palatable, and nutritious.

We are also manufacturing GRANULATED, STANDARD, & ROLLED OATMEALS, WHEATLETS, SPLIT PEAS, &c., BAKERS' SPECIALTIES, such as GRAHAM FLOUR, RYE FLOUR, WHITE CORN FLOUR, WHOLE WHEAT FLOUR, &c., which are very choice.

THE IRELAND NATIONAL FOOD CO. (LIMITED.)

OFFICE AND MILLS—109 Cottingham St.—134 to 148 Marlborough Ave. Telephone No. 3629.
Toronto, Dec. 2, 1889.

MITCHELL, MILLER & CO.

WAREHOUSEMEN,

45 and 81 Front Street East, Toronto.

STORAGE.

Advances made on Staple Merchandise in Store.

J. F. YOUNG & CO.

Successors to YOUNG, ANDREWS & Co.,

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

We solicit your consignments. We do not speculate on your produce, we sell to the best advantage for you. We handle everything that the country merchant requires to send from home to sell. Our warehouse is in the centre of the commission business. Our cellars are airy and cool. Send us a small trial lot.

J. F. YOUNG & CO.

THE LONDON BRUSH FACTORY,

61 and 65 Dundas Street,

MANUFACTURERS OF

EVERY KIND OF BRUSHES HANDLED BY GROCERS' TRADE.



FULL STOCK OF CARPET SWEEPERS.

Awarded Gold and Silver Medals, 1887 and 1888, Bronze A.D. 1889.

THOS. BRYAN, London, Ont.

C. RICHARDSON & CO.

MANUFACTURERS OF

The Celebrated Bull's Head Brand Pickles,

SAUCES, JAMS, JELLIES,

CANNED FRUITS AND VEGETABLES.

SPECIAL PRICES IN

CANNED TOMATOES.

EVAPORATED APPLES and MAPLE SYRUP

125 River St., Toronto.

BUY A

BRONZE MEDAL

CHEESE SAFE.

Rolling Door, Wire Sides Finely Finished.



20,000 Now in Use. Pays for its Cost In One Month

Sent to any address, charges paid, on receipt of the following prices:—

No. 6, size 26 x 24, wire sides.....$5 00
No. 6½, size 26 x 24, glass sides..... 5 50
No. 8, size 24 x 22, wire sides.....$4 50
No. 8½, size 24 x 22, glass sides..... 5 00

SOLE AGENTS IN CANADA for the LAMSON CASH RAILWAY SYSTEM.

Over 30,000 stores now using it. Send for prices. STORE FITTINGS, COUNTER RAILINGS, IRON FENCES, and BUILDERS OF IRON WORK. Address all correspondence

BARNUM WIRE AND IRON WORKS, - WALKERVILLE, ONT.

DESKS

OFFICE, LIBRARY, CHURCH AND SCHOOL

FURNITURE.

JOHN M. BLACKBURN & CO.,

41 COLBORNE ST., TORONTO.,

—AND—

162 ST. JAMES ST., MONTREAL.

Spanish Blacking, Spanish Satin Gloss,
Spanish Glycerine and Oil Dressing,
Duchess Ladies' Kid Dressing.

These goods have no equal in the Market.

SILVER CREAM BAKING POWDER.

Every tin warranted all full weight.

SILVER STAR STOVE PASTE Put up in tins at popular prices. A brilliant polish. No dirt. No trouble. All ready for use. Can be used on hot or cold stove.

F. F. DALLEY,

ALSO 123, 125, 127 JAMES ST. NORTH, HAMILTON.
18 FRONT ST. W., TORONTO.
207 ST. JAMES ST., MONTREAL.
44, 46 ST. PETER ST., and 12 PORCH, QUEBEC.

SILVER STAR STOVE PASTE (3 dz. cases) $9.00 per gross.

CONDENSED MINCE MEAT

Put up in card board box. Packed in ¼ and ½ gross cases.

SELLS AT ALL SEASONS.

Will not injure in warm weather. Ask your wholesale grocer for it. Price $13.50 per gross. Patented in Canada.

J. H. WETHEY, ST. CATHARINES,
Sole Manufacturer in Canada.

LAURENCE GIBB,

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

Bird Seed & Washing Compound our Specialties

BART COTTAM

Wholesale Dealer and Manufacturer of GROCERS' Specialties, etc. LONDON, ONT.

N.B.—All our Goods are guaranteed, sell well and give the greatest satisfaction.

Correspondence Solicited.

TORONTO SALT WORKS

128 ADELAIDE STREET EAST.

DEALERS IN AND MANUFACTURERS OF

Table, Dairy & Meat Curing Salts.

Silver Medal Industrial Exhibition, 1888.

We handle Canadian Salts only, which from recent Government tests for Dairy and Meat purposes have proved equal, and in most cases superior to the best Imported Salts of any brand.
Orders promptly filled.

Jas. DICKSON & CO.,

26 WEST MARKET STREET.

Provision & Commission Merchants.

Eggs, Butter Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

W. BOULTER & SONS,

PICTON, - - ONT.,

PACKERS OF THE CELEBRATED



LION BRAND

Canned Fruits and Vegetables

Every can has a Lion on the label. This label is a guarantee to the consumer that the quality is first-class. Ask your Grocer for the Lion Brand. Do not take any other.

BAY OF QUINTE CANNING FACTORIES,

Head Office: Picton. **Branch: Demorestville.**

JAMES PARK & SON,

PROVISION MERCHANTS

PORK PACKERS,

AND MANUFACTURERS OF PRESERVED MEATS ETC

SPECIALTY.—Imported English Sheep Casings for the Sausage Trade.

41 to 47 St. Lawrence Market, and 95 Front St. E.

TORONTO - ONT.



ROYAL YEAST

Is Canada's Favorite Yeast Cakes. 10 years in the market without a complaint of any kind. The only Yeast which has stood the test of time and never made sour, unwholesome bread. All Grocers sell it.

E. W. GILLETT, M'F'R. TORONTO, ONT. & CHICAGO, ILL.

CREAMERY MEN AND MERCHANTS

Holding butter of good quality are requested to correspond with

T. W. CLARK,

Commission Merchant and Wholesale Dealer in Butter and Eggs.

Consignments solicited and business transacted for Ontario and other Eastern Canada Merchants

VANCOUVER, B.C.

References: Bank of British Columbia, Bank of British North America.

E. P. Breckenridge, Toledo, Ohio, Pres. Edwin Norton, Chicago, Vice-Pres.

W. C. Breckenridge, Resident Manager.

The Norton Manufacturing Co.,

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit Cans, Lard Pails, Paint Pails and Cans, Baking Powder Cans.

Capacity, fifty thousand fruit cans per day.

Sole Agents in Canada for Norton Bros., "Solder Hemmed" Caps, and Grocers' sample goods, and Haskell's sample cases.

Cor. YORK AND QUEEN Sts., HAMILTON, - ONT.

FOREIGN FRUITS

R. S. GALLAGHER,

FRUIT AND COMMISSION MERCHANT

TORONTO.

111 & 113 King St. E., 77 Colborne St.

Telephone 1617.

- PARISIAN - BLUE!

Is Stronger and More Economical

THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

Established 1874.

W. H. SMITH,

Wholesale Produce

Commission Merchant

186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Produce Consignments solicited. First-class reference.

R. G. MURDOCH & Co.

Commission

—AND—

Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

29 Church St., Toronto.

TELEPHONE 806.

J. CLEGHORN & SON

WHOLESALE

Fruit, Fish & Oyster Dealers

94 Yonge Street, Toronto.

CALIFORNIA ORANGES.

We have our first Car of Riverside Oranges for the season just in.

Riverside Seedlings, 150 to 200 size.
Mediterranean Sweets, 150 to 200 size.
Washington Navels, 126 to 176 size.

The season being 6 weeks earlier than last year fruit is fully ripe and of extra sweetness and flavour. Send for sample box of each and from this on you will use no other oranges.

Car Fancy 300 "Cuccio" Lemons, the finest pack in the world in stock.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

FINE GOODS OUR SPECIALTY.

MADRE E' HIJO (7 SIZES).

THE CANADIAN GROCER & GENERAL STOREKEEPER.

PUBLISHED WEEKLY. $2.00 PER YEAR

VOL. IV. TORONTO AND MONTREAL, MAY 16, 1890 No. 20

THE

Handle Starches of Established Reputation.

BRITISH AMERICA

Pure Prepared Corn.
Lily White Gloss.

STARCH Co.

BRANTFORD, ONT.

H. A. NELSON & SONS

MANUFACTURERS AND Wholesale Dealers —IN— BROOMS AND WHISKS,

Brushes, Woodenware, Baskets, Cordage, Grocers' Sundries.

MONTREAL, - TORONTO.

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & Co. HALIFAX, N.S. ESTABLISHED 1844. IS THE BEST.

FOR SALE EVERYWHERE.
ASK FOR
MOTT'S

DUNN'S BAKING POWDER
THE COOK'S BEST FRIEND

Taylor, Scott & Co.
TORONTO.

THE BEST



IS THE CHEAPEST.

Retail Price, 25c.

—:o:—

For sale by all first-class grocers

MUNGO CIGARS, EXCEPTIONALLY FINE.

EL PADRE AND CABLE.

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

ALWAYS ASK FOR
—: THE :—
'John Bull'
BRANDS.
MANUFACTURED BY
BRYANT, GIBSON & CO.



AGENCY FOR—
Mott's Chocolates and Cocoas,
Ganong's Lily Chocolates,
Terry's English Bottled Confectionery,
Negre's French Crystallized Fruits.

Business! Business!
QUEEN CITY BUSINESS COLLEGE,
Cor. KING and CHURCH Sts., Toronto, Is the best and cheapest place to educate your sons and daughters. Thorough practical Business, Shorthand or English Education imparted in shortest possible time by our method of "Individual Instruction." Catalogue mailed free on application.

EMBRO OATMEAL MILLS.
—:o:—
D. R. ROSS, - - EMBRO, ONT.
—:o:—
A CHOICE QUALITY OF
Roller, Standard and Granulated
Oatmeal
IN BARRELS, HALF BARRELS OR BAGS.
Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufactnre of Rolled Wheat and Graham Flour and will be pleased to have orders.

A. HAAZ. C. DE CARTERET.
A. HAAZ & CO.,
Bonded Manufacturers of
Honey Dew, White Wine, Malt and Cider
VINEGARS.
74 Bagot Street, - Kingston, Ont

IMPERIAL
CREAM TARTAR
TRADE MARK
BAKING
POWDER
PUREST, STRONGEST, BEST,
CONTAINS NO
Alum, Ammonia, Lime, Phosphates,
OR ANY INJURIOUS SUBSTANCE.
E. W. GILLETT, TORONTO, ONT. CHICAGO, ILL.
MANUFACTURER OF
THE CELEBRATED ROYAL YEAST CAKES.

BAKING POWDER.

TRADE DIAMOND MARK.

PURITY, STRENGTH, FULL WEIGHT.



Put up in ¼, ½ and 1 lb. Tins. RETAIL PRICE 10, 15 and 25 cents.
MAKERS WILL ONLY SELL TO DEALERS WHO MAINTAIN PRICES NAMED.

"SUCCESS FROM THE START"
Fully equal in results to any High-priced Powder offered.

This Brand of Powder although on the market a short time only, is now demanded by all our regular trade. It's success has been so well assured as to compel extensive additions to our factory to meet growing demand. "Prices on application." "Mail orders solicited."



Diamond Baking Powder and Spice Mills,
W. H. GILLARD & Co., Proprietors, - HAMILTON, ONT.

THE CANADIAN GROCER & GENERAL STOREKEEPER.

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

THE GROCER PUBLISHING CO. (LTD.)
J. B. McLEAN, SEC.-TREAS.

115 ST. FRANCOIS XAVIER STREET, MONTREAL.

6 WELLINGTON STREET WEST, TORONTO.

Vol. IV. TORONTO AND MONTREAL, MAY 16, 1890. No. 20

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

OUR MONTREAL OFFICE.

Our Montreal Office is located at 115 St. Francois Xavier St. Our representative, Mr. Hugh C. McLean, will be pleased to have subscribers and advertisers call upon him there. He will also pay special attention to gathering business items and attending generally to the interests of this paper.

THE DUTY ON LIVE HOGS AND PORK.

The duty on live hogs, which has hitherto been 30 per cent., was changed last week to 2 cents per pound. It was thought necessary to make this change, in order to make the impost upon the live animals proportionate to the increased duty which under the recent tariff changes was levied upon hog products. The alteration was proposed by the Finance Minister, who explained that the 30 per cent. duty on the live hog was not equivalent to the 3 cents per lb. on the one class, and the 1½ cents. per lb. on the other of the dead product. This would equalize the duty and prevent the animals from coming into the country and being made into meat to be sold in competition with the Canadian product. It was shown that last year the number of hogs imported alive and slaughtered in bond yielded 4,854,475 lbs. of saleable product, on which an ad valorem duty of 20 per. cent. had been paid. This appeared to show that the duty even last year was considered lighter on the living animal than on the products, otherwise the products and not the live animals would have been shipped. Such an alternative of evading the payment of the duty contemplated upon pork that would compete with what was of native growth should not be left open, otherwise the additional protection given upon the products of our own producers would be unavailing. The products of the number of swine slaughtered in bond last year were consumed in our own country.

When the Tariff bill was under discussion previously, there was a difference of opinion as to the kind of pork that would come in under the duty of 1½ cents. per pound and 3 cents per pound. The Minister promised to bring down the definition. He did so the other night, and the following definition was embodied in the Bill : Barrelled pork in brine made from the sides of heavy hogs when the hams and shoulders are cut off and containing not more than sixteen pieces to the barrel of 200 pounds weight, shall be designated heavy mess pork. Upon this the duty is 1½c. per lb. Upon other pork the duty is 3c. per lb. The method of distinguishing mess pork from other barrelled pork is by actual inspection.

After considerable travail the duty on hogs and hog products has therefore been settled, so as to reconcile as nearly as possible the interests of the farmers and the lumbermen, and so as to equate the duty on the live animals and on the products.

WHOLESALE PEDLARS.

London, Ont., 5th May, 1890.

THE EDITOR OF HARDWARE.

SIR,—The encroachment of wholesale dealers upon the rightful trade of their recognized customers is a very real evil. It needs no argument to show that such a mode of doing business is evil in principle, for the practice of the thing is now present with us and its effects speak for themselves. There are travellers going through the country today who first canvass the trade of each town for replenishing orders, and then set out to supply painters, carpenters, and other workmen who use hardware articles as material or tools. Such mechanics are among the best local customers of the retail trader, when their trade is not thus taken up by wholesale dealers. The retailer is thus robbed of the best class of the current demand. His business shrinks while his stock accumulates, as it usually happens that in ordering he has reckoned upon the very trade that has been seized, and so is left with goods for which there is no call. When the time matures for remitting payment to the wholesale house, such retailer finds himself pinched to get the money, or perhaps fails to get it. What happens if he cannot get it ? The screws are put on, and he has to resort usually to some shift that puts off the hour of failure, or fail at once.

My own rule is to buy from no house whose representative has sold to consumers. It is not merely upon my experience of such travellers that I withhold my trade from their house. Substantiated accusations from brother retailers at two or three leading centres of trade suffice to convict a man of this practice and to bring upon him the forfeiture of my trade. It is only necessary for every trader to have such a reliable connection to be able soon to "spot" the peddling traveller. Such a reliable connection is no doubt the most useful when it takes the form you recommend in your leading article of last issue, namely that of association.

Yours truly,

B. OYCOTT.

Retailers have good reason for being incensed against wholesale hardware dealers who thus purloin their trade. It may, however be a good thing for retailers that some such irritant exists, as the friction of it may result in a large movement towards organization. In the letter of "B. Oycott" we are glad to see such an ultimate solution of the matter is looked to, and that the nucleus of organization—the exchange of confidential information—is already employed against the injustice. Those peddling travellers are poachers upon retail traders' preserves, and they can be checked only by one of two ways. One way is by organization, the other is by such an amendment of the Municipal Act as we suggested in our last. The latter would be a sure way if it were attainable and operative. Its attainment is doubtful, and its operativeness is dependent upon the question whether if the municipal power were conceded, the local council would pass the by-law. Once in force, certainly no traveller would go to the expense of buying a license in every township, village, town, and city. He would drop trade with consumers. Organization, however, has no such drawbacks as a means of extinguishing the evil. It should therefore be speedily adopted. Or-

ganization into Business Men's Association should be effected everywhere. Each department of trade could deal with the questions special to itself, and the hardware section could soon settle the evil now arraigned. A little mutual confidence, a little unanimity would soon do away with the interlopers who have thrust themselves between the retailer and the consumer.

THE VIADUCT SCHEME.

With singular unanimity the press of our city has supported the scheme proposed by the Board of Trade for the solution of the Esplanade difficulty. It is therefore the more surprising that a periodical of the age of the Monetary Times should be discovered throwing mud at those engaged in the furtherance of this important question. In a recent issue that journal undertook to lecture the Citizens' Association, and, following the example of the Wells Correspondence, assumes and asserts that an attempt is being made "to carry the viaduct with a popular hurrah," that "shouting at public meeting cannot help us to a decision," "no amount of talk can avail in the least," "there is something like a general consensus of opinion in favor of a viaduct, or rather there is a very strong acclaim in its favor," "it can scarcely be said that the preference is based on an intelligent comparison of cost, benefits, and advantages." And from a lofty pedestal of bloated self conceit, the same journal sapiently concludes with: "The only way the City Council can be effectually aided in this difficult case is by practical businesslike suggestions, which can be considered on their merits, and we trust in future those willing to render such aid will not lose sight of this essential fact." What reason can the Monetary Times offer for assuming such an impervious tone towards our citizens who are, at great personal sacrifice, striving to guard the city's rights? Personal sympathy for one who has made an egregious blunder should not induce a fairly sensible paper to plunge into such abject folly. When the statement is made that "it can scarcely be said that the preference is based on an intelligent comparison of cost, benefits and advantages," it bears upon it the stamp of ignorance, and shows clearly that the writer does not know the facts. Will the Monetary Times point out the features that have been overlooked in reaching an intelligent comparison of the costs, benefits and advantages? Those taking part in the effort to solve the problem will, we believe, gladly take up and fully consider the overlooked features. We venture to say, however, that never in the history of the City has a question been so fully and so carefully discussed and considered in all its aspects as this Esplanade problem, and we venture to say further, that several members of the Citizens' Association know more about this affair than the entire staff of our contemporary several times over. The writer says: "Either bridges or a viaduct we must have," and, "other things being equal, the viaduct would probably be preferable. But the difference is not so manifest, cost and all considered, as to justify sober people in shouting for the viaduct and condemning the rival scheme by a tumult of noise." Does this enlightened journal know that the City Council Committee rejected a resolution to procure the cost and damages of the bridge scheme, the Mayor declaring that it was dead and must be put out of further consideration? If the "City Council with whom the decision rests," declared the bridge scheme to be dead, and the Monetary Times be correct in asserting that either bridges or a viaduct must be built," the consistent position for that journal would be to advocate the viaduct. This is the real position. The bridge scheme is dead, the people must bury it forever, and the viaduct is the only solution consistent with a proper regard for all interests concerned. Sir. Sidney Waterlow said the other day; "The tracks ought to be elevated. I am surprised that level tracks were permitted, or that any one can be found to oppose such a sensible proposition as that of a viaduct. It must also be to the best interests of the companies that the tracks should be elevated." This is the opinion of a man who for twenty years has been a director of the London, Chatham and Dover Railway Co., of which company he has also been vice-president for the last ten years. Their road carries an enormous number of passengers yearly, runs some of the fastest trains in the world, and has more trains crossing the Thames in one day than the total number of those entering our Union Station in a week.

The Citizens' Association is doing good work and we desire to assure it that our people warmly appreciate its efforts, the assertions of the railway advocates to the contrary notwithstanding. The meetings held have demonstrated that the citizens not under railway influence are unanimously in favor of a viaduct, and this fact becoming so manifest is what is disturbing the minds of the railway people and their friends. It is becoming more apparent every day that the railways must yield to public opinion, that a fight with a quarter of a million people, backed up by the approval of the whole country, is an unequal war and must end in disaster for the companies. Our own opinion is, that this is the favorable time for the railways to make terms with the city. The trend of railway legislation for some time has been towards better protection for the public. In the course of a few years the companies will be forced to do these necessary works at their own expense. The future will never see them so fortified as they are to day. Public sentiment is against them, as well as against a journal depending for support upon rich corporations abusing individual citizens who are engaged in a just and commendable effort to protect and promote the best interests of our city.

CHATTEL MORTGAGES, BILLS OF SALE.

Ugly words these, aren't they? Not only to the man who gives them but to the holder too and still more so to the firm or individual who is foolish enough to give the credit under them. It is an old and true saying that it takes a fool and a knave to make a bet, and so it is with mortgages. No wholesaler compels a retailer to give him a chattel mortgage without saying to himself, "Now he's got to do as I say or I'll close him up.' And what after all does the giving of a mortgage or bill of sale mean in the commercial world? It simply means the declaration to all the wholesale trade, through the medium of the Mercantile Agency Change Sheets, that so and so having lost his credit, has been compelled to hand over his whole stock to some one else in consideration of his lending him a small sum of money or not pressing him at the present time for the accounts he owes him. It does not mean than this same wolf in sheep's clothing intends to keep Mr. So and So stocked with the goods his trade calls for. No, not by any means. On the contrary it generally turns out that a series of demands, accompanied by unpleasant suggestions, are made on the poor store-keeper, who goes around to the other wholesale houses begging for goods at any price, with no equivalent to offer them but the assurance that their wares will be immediately handed over to one of their competitors while his own ability to pay for them is away below nil. There are always a certain number of unwary ones who will get caught in the trap, but they are rarely houses who sell their goods at right prices. When, therefore, the goods are obtained, there is no profit made on them in competition with other storekeepers, and so matters gradually grow worse, until, finally after months of prolonged torture, our poor friend has to give in. His stock is sold by auction, and the wholesaler loses. Every one else is left entirely out in the cold, and feel angry at a man whom they would have been ready to help, had he come to them in a business like way and laid his difficulties before them, instead of giving one creditor the preference. MORAL—Never be fooled into giving a chattel mortgage.

The Inland Revenue Department has recently issued a bulletin of about thirty pages which is devoted exclusively to the subject of baking powder and which shows that the majority of the goods in the market are adulterated and unfit for use. Prof. A. McGill, who has had charge of this important work for the Government, says that "imperial baking power is an excellent baking powder." A word to the sensible housekeeper should be suffcieut.

Soap and water are cheap, but soil on goods is expensive.

Goods conveniently located save time, money and temper in showing.

Master the whole business and the way to fortune has been mapped out.

DISCRIMINATING DUTY ON TEA.

The trade is a unit in asking Congress to impose a duty of 10 per cent. ad valorem upon all teas, the growth or produce of the countries east of the Cape of Good Hope, when imported from places west of the Cape of Good Hope. It also asks that—

"Teas have been entered for consumption or warehouse, or that have been permitted to remain unclaimed, or that have been permitted to remain for any purpose in any country intermediate between the country of export and the United States, shall not be considered as in transitu through such intermediate country, but shall be treated as teas imported from such intermediate country, and be valued and rated for duty accordingly."

In 1882 the discriminating duty on tea was repealed. The section quoted above is similar to that adopted one year ago by the Canadian Government, for the express purpose of preventing goods being warehoused in United States bonded warehouses awaiting sale in Canada.

A comparison of importations for 1882, the year prior to the repeal of our discriminating duties, with the importations for last year, 1889, shows how quickly the British merchants have availed themselve of the advantages over our own people given them by our own laws.

Direct imports of teas for the year 1889 were only 9 per cent. greater than they were in 1882.

Indirect imports of teas via England for 1889 were over 132 per cent. greater than they were in 1882.

This enormous increase of indirect importations will inevitably continue to grow to the detriment of our direct trade with China and the East, unless some relief is afforded by Congress.

It is beleived that the passage of the proposed law will remedy the evils which now exist without adding to the customs' revenues or increasing the cost of teas to the consumers, as the effect of the law will be to compel foreign merchants to carry their stock of goods in the warehouses of this country, thus benefiting the many interests involved, besides placing the foreign merchant on a more equal footing with ourselves.—American Grocer.

PICTON TRADE.

The evidence of a much better feeling between the board of trade and the town council was plainly manifest at the meeting of the latter on Wednesday evening of last week. The president of the board of trade—W. Boulter, Esq.—by invitation addressed the town council in reference to what had been done in the way of negotiations respecting the Glenora ferry, and the reduced rates on the C. O. railway for a Wednesday market day, and his remarks were attentively listened to. He alluded, casually, to the friction which had previously existed between them, and expressed the hope that a feeling of antagonism should not exist, and that both should sink all minor differences and labor zealously and unitedly towards advancing the interests of Picton. The mayor, reeve, and two or three of the councillors expressed their satisfaction at the remarks made by Mr. Boulter, and the evidences he had supplied at the turn affairs had taken, and the council expressed their satisfaction —which is tangible proof that they are ready to work in harmony with the board of trade —so long as the latter are prompted by a desire to work for the promotion of the true interests of the town—by passing a hearty vote of thanks to its president.—Picton Gazette.

The outcome of the co-opeartion brought about between the municipal and the commercial bodies of Picton, appears in an announcement, published in the local press, over the signatures of the Mayor and the the President of the Board of Trade. The announcement is to the effect that the corporation and the trading community of Picton consider it desirable that the town should have two market days in the week, instead of one as at present; that all farmers and market gardeners are therefore invited to bring produce to the market every Wednesday, beginning with the 21st inst.; that citizens are expected to co-operate to make a success of the extra market day; and that the C. O. Railway have agreed to issue return tickets at one fare from all points below and including Trenton.

THEIR POPULARITY UNABATED.

On Wednesday last Messrs. W. Boulter & Sons, of the Bay of Quinte canning factories shipped three car loads of canned goods sold to Messrs. G. E. & J. Galt of Winnipeg. The last named firm has the finest wholesale grocery building in Winnipeg—an ornament to the city; and has very recently established a wholesale house at Vancouver, B. C., one of the car loads being consigned to that place. Another large consignment went on the same day to St. John, N. B. These facts show that the popularity of the goods turned out by the Bay of Quinte factories continues unabated. Mr. Boulter informs us that he has sent out to the Pacific coast twelve car loads in three years and gives The Gazette credit for first suggesting the idea of opening up a trade in that market. Several cases of goods were sent via San Francisco to Victoria before the C. P. R. was built, and the first car of canned goods was sent over the C. P. R., by this enterprising firm, and sold to Messrs. Welch, Rithet & Co., who shortly afterwards ordered five more car-loads and have since continued esteemed customers of our townsman. When we look at Canada to-day, banded together by a railway from ocean to ocean, we feel that we have a right to feel proud of our country.—Picton Gazettee.

SAMPLES FOR JAPAN.

Secretary Willis, of the board of trade, received the following from the Japanese consul at Vancouver, B. C.:

VANCOUVER, B. C., April 24, 1890.

DEAR SIR,—I have the honor to inform you that the principal citizens of Osaka, a large commercial town in Japan, have the intention to establish a commercial museum in that city, and asked me to gather several kinds of commercial samples which were produced or manufactured in this country.

I think their intention is a good way to encourage trade between both our countries, but owing to my not having any facilities for gathering them from the several districts in this country, I have the pleasure to ask you to take the trouble of sending me any information about your products or manufactures according to annexed note.

If you allow me to give the said information, and I find anything in it which would be suitable to said museum, I will again ask you to send them on payment of proper cost.

As a further inducement, if there are any merchants or manufacturers wishing to send several products or manufactures at their own expense for our museum I will be glad to receive them, and at my expense send them to Japan, and I would esteem it a favor.

I have the honor to be, yours truly,

(Signed) F. SUGIMURR,

Japanese Consul, Vancouver, B. C.

The names of articles about which the information is desired are as follows: Vegetable wax, flours of several kinds of grain, sauce, menthal, crystal and peppermint oil, cotton and silk cloths, cotton and silk or woolen and silk and woolen mixture, porcelain and earthen ware, copper and bronze ware, bamboo and wood ware, wall paper, furniture and several kinds of ware for house use, umbrellas, fans.

Important items of description with reference to above articles :Wholesale or export price for single articles, dozen, pound, etc.; place of production or manufacture; amount produced or manufactured during a year; amount exported to foreign countries in 1889; rate of discount allowed on wholesale orders for export purposes; name of principal merchant in particular line of business.



CAIRN'S

HOME-MADE MARMALADE.

The following houses have just received some fresh stock of this wholesome breakfast delicacy:

Messrs. Turner, Rose & Co.
" Caverhill, Hughes & Co.
" Kinlock, Lindsay & Co.
" Wm. Donahue & Co.
} Montreal.

Messrs. Perkins, Ince & Co.
" Smith & Keighley.
} Toronto.

BLAIKLOCK BROS, General Agents,
17 Common St., MONTREAL.

Restore goods to their proper places as soon after using as possible.

OTTAWA NOTES.

Business is unusually dull in Ottawa, and has been so for several months past. In his recent budget speech the Minister of Finance announced that he would have a surplus of over two million of dollars for the present fiscal year. This he declared to be an indication of the prosperity of the country. Perhaps the country is prosperous; but many merchants doing business here will not agree with him in that opinion. It is very encouraging for him, as head of the extensive institution under his control, to have his books show such a favorable state of affairs. But many business men, in this city at least, also had a surplus in their books on the 1st of May—in the wrong column, however.

Have you any dead beats out West? I hope not, but if you have I will take the liberty of suggesting a means of finding some of them out. It has worked well in this city. We have a retail grocers' protective association, and every member makes a list of the names of persons owing him not less than $5, but whom he believes can, but will not pay. All these lists are sent in to the secretary, who is pledged to secrecy. Then a general alphabetically arranged list is made by that officer, and one copy sent to every member of the association. We have a typewritten list containing over 500 names of bad pays. Our association is still in its infancy, and takes in only about one-half of the city grocers, but we hope to extend its jurisdiction to the rest of the capital before this year is over. The "black list, as it is called, has done good work, and it ought to be tried where it does not already exist.

Thanks for your publication of the constitution of the Toronto Retail Grocers' Association. I was going to write you for a copy of it on behalf of our society here. Such organizations should exist in every city and town in the Dominion. Then what about a convention of delegates from the different local bodies once in a year? Many questions of importance to the trade, and of mutual benefit could be discussed.

A good deal of "moving" to new stands took place on the 1st May, especially among the smaller retail grocers, in this city. This is an indication of the unsatisfactory state of business, as everybody seems to be looking for fields new and pastures green. The number of "starters" is smaller than last season.

A correspondent in a recent issue of the GROCER suggests, as an inducement to people to buy for ready money, that a percentage be allowed on all cash purchases. The end in view is a very desirable one, but I believe it cannot be attained by the means suggested, at least by retail grocers. Your correspondent gives as an example: Two customers walk into your shop. Both buy for say $10 each. One pays cash, the other gets it "marked." The very fact that you enter any person's name on your book is evidence that you believe him to be honest. Giving the cash buyer a percentage, your correspondent say would be an inducement to the credit customer to buy for cash in future. The effect would be totally the reverse, because the merchant would soon lose all his family trade. Otherwise, the credit customer would say: I pay you every month and I am entitled to the reduction. Eventually the reduction would have to be given to everybody, and as your are aware, retail grocers cannot afford any reduction in their already very small profits.

O. E. P.

ABOUT ORANGES.

Mr. Joseph H. Wright, a New York fruit dealer, of twenty-five years experience delivered a lecture on oranges in a Brooklin church last week, says the Merchants Review, replete with information, and the following extract is of special value:

The orange, or as it was called by the Ancients, the golden apple, one of the most popular members of the citrus family, is probably the oldest known fruit in existence, Zealous enthusiasts trace back even to the Garden of Eden, and insist that the grape or forbidden fruit was the original golden apple that Eve plucked from the forbidden tree and gave to Adam; hence the name, forbidden or grape fruit, by which one species of the orange is known to commerce. Some ignorant and superstitious people still claim that the dark spots usually found on the stem end of grape fruit are the imprints of Eve's fingers, which have appeared upon this species of orange ever since the fall of Adam. The true and original home of the orange, ancient historians and pomologists think is India. Galessa, who was the first to trace the history of the orange, asserts that the Arabs, penetrating farther into the interior of India than any other foreign nation had done before, discovered the orange flourishing there, and held in high esteem by the natives. So from the jungles of India the Arabs conveyed the sweet orange into Persia and Syria, and the bitter orange now called the Seville, found its way into Arabia and Spain. Although the orange made its first appearance in the fourth century, it was not until the fourteenth century that it became widely diffused and spread through Portugal, Sicily, St. Michaels and the islands of the Mediterranean and the West Indies, and not until the Spanish and Portugese landed and penetrated into this country did the orange find a home in the semi-tropical portion of America. While the orange was highly esteemed by the ancients for its medicinal qualities, it is surprising how little attention the present generation pay to the many virtues enclosed in this little golden ball of fruit. The lecturer said that a prominent physician once remarked, that were his patients to eat an orange or two every morning they would require but little medicinal attention, for throughout the entire range of fruits that have attracted the notice of the medical profession, as a means of alleviating many of the ills of mankind there has been found none that has so many diversified uses as the lucious orange.

THE SALMON OFFAL REGULATION.

One of the questions which have been agitating the salmon canners of the Fraser river during the past few weeks is the departmental regulation that hereafter no fish offal shall be deposited in the Fraser. It is estimated when the canneries are in full operation that the enormous quantity of ten tons of fish offal is allowed to enter the Fraser river daily, and it is obvious that if this mode of disposal were allowed to continue unchecked many years longer the effect would be as disastrous as the depositing of sawdust has been in the navigable waters of eastern Canada. The canners have represented to the department that they had not sufficient notice that such a regulation would be made this year, and, in consequence, they claim they have not had time to provide other means of disposing of the offal. The objection urged seems to be a reasonable one, and it is possible therefore that some relaxation in the regulation will be allowed this season; but next year the canners will have to strictly obey the law. Mr. Earle, M. P., himself one of the pioneers in the salmon canning industry, says there is a fortune for any enterprising individual who will start up an establishment for extracting oil from the refuse of the canneries.

THE INTERESTS OF THE RETAILER.

FLORENCE, May 5, 1890.

To the Publisher CANADIAN GROCER,
Toronto.

DEAR SIR,—Enclosed herewith please find Post Office order for amount of my subscription to CANADIAN GROCER for present year.

I may say that I am greatly pleased with the fairness and ability exhibited in its editorials of each week, and also by the choice of subjects, the greater portion of which have a direct bearing upon the interests of the "retailer," who can find in each issue pointers and suggestions really valuable to him in the practical management of his business.

Wishing you continued success,

I am, yours respectfully,

WALTER DREW.

And now the white caps are after cut-price grocers. The following was recently received by a Newark, N. J., grocer:

April 19, 1890.

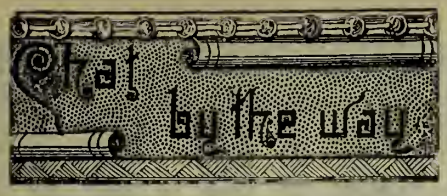
Grocerieman—If you don't stop cutting on prices you will be taken from your store in a month and twenty days from date and hung to a lamppost and whipped unmercifully.

BLOODY WHITE CAPS.

Skull and Crossbones.

—Chicago Grocer.

On the 7th inst., John Gilbert, a Kingston grocer was married to Miss Morrison, daughter of W. J. Morrison of the same city. The ceremony was performed by Rev. Mr. Mackie in the presence of several friends.



The Hamilton police are after the tobacconists who sell on Sundays.

Mr. J. Parkinson, Exeter, has removed to Barker P.O., Muskoka. The GROCER wishes him success in his new field.

Mitchell and Goderich, as well as London, have decided to celebrate Queen's Birthday on Monday, May 26.

Bogus coffee is a feature of Philadelphia trade. A contemporary, the Pennsylvania Grocer thus disposes of the matter:

The Bixel Brewing and Malting Company has been incorporated with a capital of $50,000. Headquarters, Strathroy and Brantford.

For the first time in many years all of the cigar stores had their doors locked, and the druggists refused to sell cigars, in Hamilton, last Sunday.

The store, dwelling, and post-office of Wakler & Reid at Ravenna village were burned on Thursday night, the 8th inst. loss $4,000, insurance $2,000.

Gibson Cook had the misfortune to lose his grocery stock in fire that visited Bradford one day last week. His loss is not known to us, but his insurance is reported to be $1,500.

The variety of corn to be admisssible free for ensilage purposes is thus described; Southern white dent, or horse tooth ensilage and western yellow dent or horse tooth ensilage corn.

The light is being rapidly handed on from one town to another in the Western States, as witness the many retail grocers' associations started among them lately. San Diego, Cal., has just added another to the number.

The other night burglars entered the store and telegraph office of Jacob Johnston at Allenford, and with tools taken from a blacksmith shop smashed open the safe and rifled its contents, obtaining a considerable sum of money.

Wallaceburg Business Men's Association has elected the following officers :—President, W. E. Amsden; vice-president, T. Fitzpatrick; sec.-treas., W. R. McKay; directors, T. B. West; W. H. Heath; W. E. Boulton and D. Dobie.

Mr. E. G. Williams of the firm of Warren Bros. & Boomer, sailed for England, this week. He will spend a few months abroad on a well earned holiday. His numerous friends, all over the Province, wish him a very pleasant and enjoyable trip.

At Sheffield, Sunbury county, N. B., fire broke out on Friday night in the store of Charles J. Burpee. The building and stock were destroyed, and McGowan's hotel, near by, was also consumed. Burpee's loss is about $6,000; insurance $2,600.

President Foran, of the Philadelphia Retail Grocers' Association, has appointed a committee to investigate the subject of artificial ice making. If feasible, the members of the association will form an independent ice manufacturing company.--GroceryWorld.

Mrs. Osborne, wife of John Y. Osborne, grocer, Hamilton, died on Monday, after a six months' painful illness. She was a daughter of Robt. H. Park, of the customs' department, and neice of J. H. Park, of Lucas, Park & Co. She had been married only about eighteen months.

The duty proposed by the budget-tariff of 4c. on pear trees and 5c. on pear trees has been reduced in committee of the house to 3c. in each case. Also flower bulbs of all kinds have been placed on the free list. Other additions to the free list are sumac and its extracts used for dyeing purposes.

John H. Hannan, who some days ago skipped from Moncton N. B., without paying his creditors, married a Miss Smith in that town two years ago. It has just been ascertained that he had another wife in Boston at the time, she having left him when he lived at St. John, soon after their marriage in the latter city in 1882.

At a largely attended meeting of the business Men's Association at St. Catharines it was decided to ask the council to submit a by-law to the people to grant the bonus of $80,000 and exemption from taxation for ten years to the Bowanville Organ & Piano factory, providing the city have sufficient security for the bonus.

A return was laid on the table of the House the other day showing that from 1st. Jan. to 16th. April, 1890 the quantity of eggs imported and exported to and from Ontario and Quebec was as follows:—Imported from the United States into Ontario $13,343, into Quebec $19,624; exported to the United States from Ontario $31,618, from Quebec $764.

"Philadelphia grocers have received circulars from a man named Hall offering bogus coffee for sale at prices that are a temptation to unprincipled dealers. The imitation berry, the circular says, will granulate like the genuine article, and when mixed with a proportion of 15 per cent of real coffee cannot be detected. There is a saving of one and one half cents a pound on the stuff.

For the first time in many years California is importing potatoes by the car-load from the East. The unusually heavy rains last season caused a heavy deficiency both in the quantity and quality of the potatoe crop on the Pacific slope. It is estimated that from 1,500 to 2,000 carloads of Eastern potatoes will be required to supply the California demand this season.

At a meeting of creditors of Messrs. Isbester Bros., Petrolea and Port Arthur, held at Toronto, inspectors were appointed and instructions given to advertise the stock of general groceries, etc., for sale. The total deficiency in the two establishments is $58,105. In the Port Arthur business the liabilities are $72,786 and assets $30,087, and at Petrolea, liabilities $34,681 and assets $19,273.

In the Belleville Police Court on Friday, Thomas Downs, sergeant of police, and A. H. Crosby, assistant fishery overseer, pleaded guilty to having pickerel in their possession during close season, and were fined $20 and costs—$2.95 each—or fifteen days in jail. James Chappes, who pleaded guilty to catching pickerel during close season, was let off, as the magistrate held that he had acted on the instigation of Downs and in ignorance of the law.

A Halifax, N. S., dispatch says : Jules Hamel, the largest general retail merchant in St. Pierre, Miquelon, was arrested on Friday, at the instigation of creditors, who believed that he was about to leave for the United States to escape paying his debts. Hamel's liabilities are said to be near $100,000. The largest claim is that of Albernell & Co., bankers of Paris, who are creditors to the extent of $40,000. De Long & Seamen of Boston figure for $5,000.

In a fire which broke out in Windsor last week the stock of tobaccos owned by Jacob Bristol was destroyed. The value of the stock was $3,500 of which $2,000 was covered by insurance. Loranger & Co., manufacturers of spices, were sufferers in the same fire. Their loss was $7,000, against which there is an insurance of $5,000. The fire is supposed to have been started by a coffee roaster which was smouldering during the night in the factory of the latter firm.

Mr. Joseph Kidd, sen., of Sioux City, Iowa, formerly of Dublin, Ont., died on Saturday last, after a short illness. He was for many years a prominent merchant and mill owner of Wiarton, and owned salt works at Goderich and Dublin. Two of his sons having left for Iowa to engage in business, Mr. Kidd left about ten months since to make his home with them, and died, as stated. In 1872 he contested South Perth with James Trow, M. P. for the Commons, but was defeated. Joseph Kidd, jun., is at present the owner of the Goderich salt works.

Early on Sunday morning a disastrous conflagration occured in St. Catharines, destroying six stores. The fire began in the lately vacated double furniture store run by F. W. Irwin, and owned by Thomas Orr. Though five lines of hose with abundance of water were soon playing upon the fire, they could not check it. The following stores were destroyed : Daniel McGuire's double brick stores, occupied by Parker's dye works and Thos. Orr's harness shop; Mr. Thos. Orr's double store, vacant; Mr. Ahlearn's brick store, occupied by D. C. McGuire, wholesale and retail liquor dealer; and

SUNLIGHT LARGEST SALE IN THE WORLD SOAP

Winner of THREE GOLD MEDALS in 1889---Paris, France, Ghent, Belgium, and Ottawa, Canada.

The Wide-Awake Grocer, even if he gets a smaller profit out of SUNLIGHT Soap than he does out of Inferior Soaps, recognizes the fact that the increased volume of business done by reason of keeping the BEST article, more than compensates for the smaller profit. The aim of every Grocer should be, to earn a reputation for selling THE BEST.

CANADIAN HEAD OFFICE : } 27 1-2 Wellington St. East, Toronto.

Young's barber shop. The cause of the fire is unknown. The insurance is said to be light.

The Sarnia Milling and Maeza Company commenced the manufacture of maeza in the company's mills last week. This is a new enterprise in Canada. A company was recently organized in Sarnia with a capital of $25,000, and a monopoly for fifteen years, to manufacture and sell maeza in the Dominion, was purchased from the patentee. Maeza has a white, flake-like appearance and is made from corn. It is used for culinary purposes in a variety of ways. In the United States it is used extensively, the supply in the market not being equal to the demand.

Burglars entered the general store of R, Trimble, Flesherton, Saturday, night and carried of goods amounting in value to about $300, consisting of small merchandise such as gloves, silk and linen handkerchiefs, gents fine shirts hosiery, combs, brushes, jewellery,etc. There is no clue to the theives. The burglars missed a roll of bills, amounting to between $200 and $300, which had not been placed in the safe. This is the third time Mr. Trimbles' premises have been burglarized during the past three years.

Ocean penny postage is one of the laudable measures which the Imperial Federationists are advocating. In the House of Commons Mr. Cockburn has signified his intention of questioning the Postmaster-General whether he has received any communication from the Imperial Federation League or from the Boards of Trade of Toronto, Montreal, Hamilton St. Thomas, St. John, N. B., Vancouver, and other corporations, urging the adoption of a penny postage system for the British empire and what action is contemplated thereon.

Senator Drummond will ask if there is a precedent in either Europe or America for the levying of a tax on tonnage for the support of a harbor police force, such as is levied at the port of Quebec, amounting to six cents per ton per annum; whether the Government is aware that the levy of this tax at Quebec alone has caused the United States to impose a tonnage tax of fifteen cents per ton per annum by way of reprisal on all vessels clearing from ports in the province of Quebec, while vessels clearing from Ontario ports go free, and he will enquire what steps the Government purpose taking to place Quebec vessels trading with the United States on the same footing as Ontario tonnage.

At the quarterly meeting of the New York State Retail Grocers' Association, resolutions were passed condemning the giving of prises with purchases, and urging local associations to do all in their power to suppress the practice. The Secretary was authorized to write to all manufacturers of grocery lines whose goods are sold in the Albany dry goods stores, to ask the manufacturers to decline selling to such dry goods stores. Resolutions were also passed, condemning the practice resorted to by some manufacturers, who under the guise of creating a demand for their wares, send pedlars throughout the country, whose sails are falsely represented to be supplied through the trade.

The Hudson Bay Company secured the great bulk of the contracts for general supplies for Indians in the Territories and in Manitoba. The company had a tender in for every item required. The following are the names of those who were successful :—I. M. Garland, Ottawa; H. B. Company, Winnipeg; G. F. & J. Galt, Winnipeg; A. Macdonald, Winnipeg; Ogilvie Milling Company, Winnipeg; Rosamond Woollen Company, Almonte; S. & H. Borbridge, Ottawa; J. P. Esmonde, Ottawa; H. N. Bates & Son, Ottawa; Stroud Bros., Ottawa; Hamelyn & Ayers, Lachute; N. L. Piper & Son, Toronto; T. & J. N. Andrews & Co., Thornbury; Smith & Ferguson, Regina, Joyner & Elkington, Fort Qu'Appelle.

Dry good pedlars have been doing the farmers in the neighborhood of Elora during the past week or so. It appears they tell the farmers that a merchant in a certain town perpetrated a fraud upon an insurance company by removing his stock, burning the building and recovering from the company the amount of insurance. The insurance company subsequently discover the fraud and get possession of the goods, and these men are supposed to be selling them for the company. They take notes at short dates, and tell their victims that Mr. Snyder, Canadian express agent, is their agent, and will accept butter and eggs at extravagant prices upon the notes. Mr. Snyder says that he has never seen and knows nothing whatever about the parties.

At the last meeting of the Calgary merchants, the cash system, the coupon system, the curtailment of credit, were all discussed. The Credit Committee reported that they had failed to arrive at any very satisfactory conclusion. While believing that a straight cash system would be the best for all, they felt that in a new country many of the settlers arriving from time to time are not in a financial condition to carry on new farms and ranches on a cash basis. They commend it as one that should be stopped by degrees. They recommended the curtailment of all accounts from December 1 to February 1, to enable the merchant to take stock on January 1 each year; that members of the association bring in to the secretary a list of delinquent debtors, giving the age of claim, whether large or small, the list to be opened to members for reference.

EDWARD ADAMS & CO.

ESTABLISHED 1846.

Wholesale Grocers and Importers of

TEAS,

SUGARS,

COFFEES,

Tobaccos, Wines and Spirits

95 & 97 Dundas St., London, Ont.

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO, ONT.

Canned Goods

LARGE ASSORTMENT, COMPRISING
"LION" Brand Strawberries, Extra quality, in heavy Syrup;
Finest Yellow Peaches, 3's Pears, 2's and 3's Quinces;
Apples, Pumpkins, Peas, Corn, Tomatoes, "Lynx" Salmon, Chicken, Turkey, Duck, Corned Beef and Lunch Tongue.
LOWEST PRICES.

Sloan & Crowther

59, 61 and 63 Front St. East

TORONTO.

H. P. ECKARDT AND CO

IMPORTERS

--: AND :--

Wholesale Grocers.

3 FRONT ST. EAST, TORONTO

DIAMOND BAKING POWDER.

We forshadowed in our last issue that the late increase in duty on American Baking Powders' would give a new impetus in Canada to the development of this important branch of the Grocery trade. Among the first to recognize this fact, are the well known firm of W. H. Gillard & Co., Wholesale Grocers and proprietors of the Diamond Baking Powder and Spice Mills, Hamilton, Ont., whose advertisement appears in this issue. They unhesitatingly recommend this brand as yielding superior results to all ordinary powders and equal to any high price brands offered. In protecting the legitimate dealer by fixed retail prices, they make a new departure which should meet with the hearty approval and support of all retailers.

A Maine paper is credited with the statement that ground slate is "one of the neatest pepper adulterants," and it is an open secret that quite an extensive trade was carried on at the slate quarry at Saco, grinding and shipping slate to New York for the express purpose of increasing the pepper output.

A deputation, from the Retail Grocers' Association appeared at the last meeting of the Toronto city council, to ask that Monday the 26th inst instead of Saturday the 24th, be celebrated as the Queen's birthday. The reply of the Mayor was to the effect that it had already been determined to make Saturday the holiday.

TRADE SALES.

Thomas Burrows, of Hamilton, sold on the 8th inst., the bankrupt stock of groceries of the estate of M. McGuire, St. Catharines, for 78 cents on the dollar, cash, to C. J. Page, of Welland.

The general dry goods and clothing stock of Henderson & Clements, Georgetown, was sold by Suckling, Cassidy & Co., to Wm. McCracken at 41c. in the dollar.

The Victoria soap works, at Point Douglas, Man., were burned on Tuesday morning, and 500 pounds of soap was destroyed. The loss will be about a thousand dollars.

The Badgerow-Falconer Bonded Vinegar Manufacturing Company

Highest Medal Award Toronto Exhibition.

Telephone 1261 69 & 81 Jarvis St., Toronto.

T. KINNEAR & CO.

Wholesale Grocers, Importers of TEAS, SUGARS, ETC.

47 Front St. East,

TORONTO, ONT.

JOS. F. EBY. HUGH BLAIN.

EBY, BLAIN & CO.,

Wholesale Grocers, &c.,

CORNER FRONT AND SCOTT STS., TORONTO.

Agents for

Higgins Eureka Salt. Batgers Solidified Jelly. Cunningham & DeFourier Co'y Ltd. English Potted Meats. Curried Rabbit. Jugged Hare. Whole Breasts of Grouse. Galantine of Wild Boars Head, &c., &c., &c., &c.

SMITH & KEIGHLEY

WHOLESALE GROCERS

AND IMPORTERS OF

East and West India Produce, Mediterranean Fruits, Fancy Groceries, China, Japan and Indian Teas, Porto Rico Molasses and Coffees. New Currants, Raisins, Figs, Dates, Prunes in Bottles, Cases, and Casks.

9 Front St. E., Toronto

J. W. Lang & Co.,

WHOLESALE GROCERS,

33 Front St. East,

TORONTO.

PERKINS, INCE & CO.

Wholesale Grocers,

TORONTO.

IN STORE—

Prunes, Season 1889.

(SPHINX BRAND.)

—MALAGA FRUIT—

FINEST SELECTED VALENCIAS

SELECTED VALENCIAS IN LAYERS

WARREN BROS. & BOOMER,

IMPORTERS

AND

WHOLESALE GROCERS.

35 and 37 Front St. East,

TORONTO, ONT.

SUGARS, COFFEES AND TEAS SPECIALTIES.

THE ST. LAWRENCE SUGAR REFINING CO'S

Granulated and Yellows ARE PURE.

NO BLUEING

Material whatsoever is used in the manufacture of

OUR GRANULATED.

The Cowan Cocoa & Chocolate Co. Limited

OF TORONTO,

Manufacturers of

Cocoas and Chocolates.

Hygienic, Iceland Moss, Cocoa Essence, Soluble, Queen's Dessert, Mexican, Sweet Caracas Vanilla, Royal Navy Chocolate, Creams, Coffees and

Confectioners' Chocolates, Icing, and Powdered Sugars.



IMPOSSIBLE!

So say Doctors, to say too much in favour of St. Leon Water. It puts down Bright's Disease and Diabetes, as water quenches fire. Cures Indigestion, Dyspepsia, Rheumatism, etc., completely if drank freely and rubbed in the skin.

ST. LEON

Mineral Water Company,

101½ KING STREET W., - - TORONTO.

DAY AND MARTIN'S English BLACKING

LIQUID AND PASTE

IN ALL GRADES,

The Best in the World.

CHAS. GYDE, Agent, MONTREAL.



ORDER A CASE OF

OCEAN WAVE BAKING POWDER

From your Wholesale Grocer.

Sells itself after One Trial. Prices Current

Needham's "The Favorite." Polishing Paste.

USED BY HER MAJESTY'S SERVANTS

Gold Medals and Diplomas of Merit at all Exhibitions.

Dazzling Mirror Finish

Sold Everywhere in 5c, 10c, 15c, 20c & 25c Tins

The reputation of nearly a century as the most reliable preparation for Cleaning and Brilliantly Polishing BRASS, COPPER, TIN, BRITANNIA METAL, PLATINOID, etc.

Inventors and Sole Manufacturers, JOSEPH PICKERING & SONS, Sheffield.

Pickering's Furniture Polish, Plate Powder, Knife Powder, Brunswick Black, Razor Paste, Metal Polishing Pomade (Red), Ye Olde Oak Furnishing Paste.

T. E. CLATWORTHY, Sole Agt. in Canada, 34 Church St. Toronto.

TO SUBSCRIBERS!

Those wishing to keep their copies of THE GROCER in good condition, and have them on hand for reference, should use a Binder. We can send by mail **A STRONG PLAIN BINDER** for 75c., postage prepaid.

These Binders have been made expressly for THE GROCER, and are of the best manufacture. The papers can be placed in the Binder week by week, thus keeping the file complete. Address—

THE CANADIAN GROCER,
6 Wellington St. W., Toronto.



TORONTO, May 15, 1890.

GROCERIES.

The week lying between the dates of our two last issues shows a better business than was done at the same time last year. Trade cannot but be tranquil at this season, and as long as movement is perceptible there is little disappointment. Seeding operations throughout the country, the strike in the city, and election excitement everywhere absorb attention that once free would go to the acceleration of trade. The continued scarcity of money is reflected in the lack of promptness complained of in meeting engagements. That, however, is felt simply as an inconvenience, as payment is usually made after reasonable grace.

CANNED GOODS.

The collapse of the price — agreement among the members of the Canned Good Association has affected trade more in corn than any other line. In fact it is not felt materially in any other line. Corn is now selling at $1, and even that price might be shaded for quantities. There is no other commodity in the canned goods stock that is so plentiful as corn. It also has the longest demand, consumption not being through with it until well on into October. This fact makes the supply of corn look large in comparison with that in other lines, and timid holders therefore hasten to cut. On peas there was also a perceptible relaxing of the Association prices, which has not been carried, however, to any demoralizing degree. The cut on tomatoes was particularly senseless, as packers were almost completely bare of stocks On other lines prices are firm. The Canadian Packers' Association is not a thing of the past, as many people seem to think. Some members of this body have not kept their agreement to maintain prices, and now all the members are selling at any prices they wish. The Association is still in existence, and will continue. There is plenty of work for it to do apart from the regulation of prices.

Messrs. Sloan & Crowther shipped this week an assorted carload of corn, peas and tomatoes to Victoria, B. C.

Advices by wire Friday stated that the union salmon fishermen on the Columbia river have offered to compromise with the canners at $1 per fish. Further than this brief statement no particulars were given, but the inference here was that the canners are still holding out stubbornly, either for 75c. or a compromise between that and the reduced price named by the fishermen. Meanwhile orders are being taken for a comparatively few brands only at fixed prices. Negotiations that have been going on indicate that there will not be a great deal of difficulty in placing the popular brands to the full extent of last season's pack of the same, however, at prices based upon 75c. per fish; otherwise to $1.30 to $1.35 f. o. b. on the coast, or say about $1.67½ to $1.72½, landed here for tall tins. At these prices the goods would doubtless fully hold their own against Alaska packs at 25 to 35c. providing, of course, the Columbia river people keep up the standard of quality.—N. Y. Bulletin.

COFFEES.

Trade is rather quiet, prices are firm and stocks light. The scarcity of Plantation Ceylon is a feature of the market, one that is very distinctly observable, as the call for that class of coffee is always a good portion of the current demand. Ceylon, however, has been high all year, and present prices are recorded in our Prices Current. The high prices sometime ago led to a postponement of buying in the expectation of lower figures, which have not come. The Ceylon is scarce in the English market, and therefore present prices are very firm, favored by light stocks here. In Rio, fine samples are scarce, though low grades are plentiful. Grinders are inquiring from one to the other. Java and Mocha are in smaller compass, in mild demand, and at fi m prices. Maracaybo is fairly plentiful and selling well.

A Rio cable says that the advance in English exchange in Rio from 21⅞ to 22d has interfered with the shipment of coffee in Brazil.

DRIED FRUIT.

The reported purchases, by English buyers in the New York market gave a stimulus to the trade in currants, and 5⅜c. have been paid for round lots. Orders are reported in New York from Canada at 4¾c. Jobbers are getting 5½ to 5¾ for barrels. Raisins have strengthened, Valencias bringing 8¼c. There is no substitute for Valencias, as Elemes are almost out of stock. Prunes are in very low supply, and prices are stiff. There has been a strong run upon them this season.

Mr. Arthur H. Scott, of J. L. Watt & Scott, Toronto, writing from Trieste under date 26th ult.,reports: "Stocks of prunes remaining here are only nominal. In prepared fruit a few thousand Atlas, of which six thousand boxes are under contract for New York at prices which Canadian buyers could not pay. A repeat order from New York at same figure as last contracts was to-day refused by Kabiglio, and no counter offer made. Mr. Antonio Granni, of Messrs. Enrico, Granni & Co., Leghorn, is in New York soliciting business for candied peels, and will be here at the end of month."

W. C. Bevan & Co., the prominent Malaga fruit packers, write, under date of April 24th, that "the weather the past winter and up to the present time has been favorable for the coming crop of raisins, almonds, figs, lemons, etc.; and as many new vines will come into bearing this season, we expect to see the raisin crop larger and the fruit much better than last season's productions." From Bordeaux it is reported that all indications point to quite as good a crop of prunes in France this year as was gathered in 1889. The number of bearing trees is larger, being increased by new ones that will make their maiden effort in 1890.

NUTS.

Trade is held in check by the same influence as that which depresses business in foreign fruits, namely, cool weather. The bright sunny days favorable to excursions, pic nics, etc., are the days of rapid consumption. There has been some enquiry, however, for Brazils at 12c. Peanuts have advanced ½ cent higher in Norfolk.

RICE AND SPICES.

A very quiet trade has run through the week, and prices have not varied from those standing last week. In rice the season's trade has not opened fairly yet. In many of the spices, as cloves, allspice, etc., trade will be quiet until the fruit season is here.

Wholesale dealers are reported to have made an agreement to maintain uniform prices for rice. The price arranged is, one to five bags, $3.65; five to twenty-five bags, $3.60. Over twenty-five bags there will be no limitation upon the dealer, the price being at his discretion. The arrangement will go into operation on May 15.

SUGAR.

The prices of white shed another eighth on Monday. Granulated is now quotable at 6¾ to 6⅞c. Our prices show all whites down an eighth. The reduction here followed the last in New York, which brought the price there another sixteenth lower on Saturday, leaving granulated 6c. in that market. On yellows dealers are shading prices slightly. Quotations for the moment are 5¼ to 5⅜ for lowest, 5½ to 5⅝ for medium, 5⅞ to 6¼ for very bright. There are more low grades in receipt than has been the case in any former part of the season. The amount of raw is very small, and the demand is rather slack for it. There has been some trouble over recent arrivals of raw. Buyers have refused to accept delivery on the ground that the stock is not up to the sample, being wet, instead of dry and grainy as was the sample. The fall in prices has not stimulated business so far. One yield only whets expectation for another.

SYRUPS AND MOLASSES.

Both syrups and molasses keep going out, though they make no very distinct current in trade. The position of either has not changed in the least since last week. Prices are where they were then.

TEAS.

A San Francisco despatch says that advices from Japan report the price of tea to have materially declined. In this market low-grade and medium Japans are getting very scarce. The business in Congous has been good, several fair-sized lots having recently changed hands. There has been a fair business transacted in Indian teas, the demand for them is increasing. In London the market is strong for all good to fine teas selling at ½ to 1c. advance, but the tone is easier for the lower grades. Very large supplies have been offered and many gardens have sold their final invoices. Ceylon teas are equally in demand with Indian locally. In London, good liquoring Ceylons are dearer, while finest lines have been specially well competed for. The average is slightly over 10¼ as compared with 10¼ last week.

PETROLEUM.

The strong opposition of sunlight was felt less during the last week than in former weeks for some time. Cloudy rainy weather very appreciably lifts the rate of consump-

LEADING MONTREAL BROKERS.

LEONARD H. DOBBIN,

Manufacturers' Agent,

REPRESENTING

Simcoe Canning Co., Hamilton Vinegar Works Co. Ltd., Williamson Extract Co., Huckins' Celebrated Soups, Louis Rosenstein & Co. "Excelsior Bird Food, etc., etc.

4 Hospital Street, MONTREAL.

TELEPHONE 2205.

MARKETS—Continued.

tion in the course of a week, when the range of observation extends over a large city. Prices are indicated in Prices Current.

DRUGS AND CHEMICALS.

The spring has got fairly towards its close, with fewer than usual of the unhealthy accompaniments that stimulate the trade in drugs. There has been a very moderate amount of sickness for the season, and there has been a correspondingly dull business among the apothecaries in even the household medicines. The big trade done in the days of "la grippe" is a standard still kept in sight, and the contrast makes current trade look duller than it is.

BUTTER AND CHEESE.

The plethora of butter that is unsaleable at paying prices, moves off very slowly at the low figures buyers care to offer for it. Some holders have reduced their large stock through timely acceptance of offer that were made last week. Those who are thus partially unloaded declare their intention to select the class of butter they will deal in. There is still an undesirable abundance of old tubs, however, that will be at the service of any buyer for from 5 to 8c. The new dairy tubs are coming in slowly. The grade of butter averaged in them is but medium, and dealers are satisfied with 13c. There is no creamery in yet. The shape most popular with makers just now is the large roll. The market is fairly bombarded with large rolls. They include old and new butter, and are often a mixture of both. They sell at 11 to 13c. There is a large quantity of mixed in tubs and boxes, now coming into stock, at prices of 10 to 12c. Although there is much bad, there is also a very fair supply of reasonably good butter in the form of pound rolls. In these the bulk of the new butter appears. Pound rolls are quite plentiful, and sell readily at 15 to 17c. Their quality entitles them to a better price, but the immense stock of low-grade butter tends to keep prices down. The want of the market is good new tub butter.

Cheese has not varied from the steady price it has gone off at for so long a time. It is still 8½ to 9½c. for the early summer make, and 10½ to 11c. for late summer and early autumn stock.

COUNTRY PRODUCE.

APPLES—Only the finest of the year's crop are now marketable. The unstable weather of last winter was so unfavorable to the keeping of apples, that only the best stock could be tided over for so late a market. Also, the high prices ruling since the crop was gathered, tended to bring the lower grades sooner into consumption. At all events, culls have now disappeared. Not only is the remainder of the crop very choice, but it is very limited. Prices are therefore high. The supply is in a few hands, and these rule the market. There are no longer any car loads bought. Broken lots run from $4.75 to $5. Out of store lots are $5 to $5.50, and for very fine stock $6.

BEANS—The prices are growing stiffer. The demand at present is an aggragate of many small orders, no body wanting a large supply, but many wanting small supplies. The stock is becoming scarce, and prices are as a consequence good. Small lots go off at $1.65 to $1.75, and large ones at $1.50 to $1.60.

DRIED APPLES—There is a steady demand which is rapidly lowering the stocks of holders. Dealers here are paying 5 to 5¼c. for new, and 4¾ to 5c. for old. They prefer paying the highest figure to secure

STUART, HARVEY & Co.
Importers and
WHOLESALE GROCERS
A Large and Well-Assorted Stock of
Teas, Sugars and General Groceries
HAMILTON, ONT.

W. H. GILLARD & Co.
Hamilton, Ont.
Wholesale Grocers
IMPORTERS
Japan, China, Indian and Ceylon
-: TEAS :-
MANUFACTURERS OF THE
Celebrated Diamond Spices.
W. H. Gillard. John Gillard. H. N. Kittson

BALFOUR & CO.,
IMPORTERS OF TEAS
AND
Wholesale Grocers
HAMILTON.

MYRTLE
T. AND B.
CUT AND PLUG
SMOKING TOBACCO.
And "LILY," 10c. Plug.
Manufactured by
GEO. E. TUCKETT & SON
Hamilton, Canada,
And Danville, Virginia.

JAMES TURNER & Co.
Hamilton, Ont.
Prepared Prunes
IN CASES.
Sphinx Brands U D or B
Atlas Brands, 80/85
All secured before the advance, and will be sold at prices interesting to buyers.

Knox, Morgan & Co.
Staple Dry Goods
and Smallwares.
Hamilton, : Ont.
Stock well assorted.
Styles and Colourings Choice.
Popular Prices and Terms.
EXAMINE SOME SPECIAL LINES WE ARE OFFERING IN
Tweeds and Pantings,
Linens, Towels,
Prints and Sateens,
Cashmeres.
Large Range of Swiss and Cambric Flouncings and Embroideries, Hosiery, Gloves and Parasols.
Letter orders carefully and promptly executed.
Western Ontario Merchants can see samples in Travellers' Hands.
KNOX, MORGAN & CO.

MARKETS—Continued.

good bright stock, which is now at a premium on account of the preponderance of darker samples. One dealer refused an order for two cars at 5c., holding for 5¼c. The buyer's offer was accepted at some outside point.

EVAPORATED APPLES—The demand is on the increase, and is so far supplied from full stocks. Prices are firm at 8 to 9c. for old, and 10 to 11c. for new, and 12c. for the finest. There is now more old stock than new.

EGGS—The supply is still behind-hand. Prices are firm and evince a disposition to advance. They are now 11 to 11½c., with some purchases at 12c. There is a good market.

HAY—The market is in about the same position as it was last week. The prices for No. 1 are $10 to $11, and for cattle hay $5.50 to $6. For the latter there is no longer any demand, as most of the stalls in the country are empty since herbage began to grow.

HIDES—The scarcity noted last week continues to hold prices up. Green steers' hides are yet 5½ for No. 1, 4½ for No. 2, 3½ for No. 3. Cows' are 1c. lower in each grade. Cured are firm at 4¼c. The season is one of scant supply, and the American demand has been active in anticipation of a heavy import duty.

HONEY—Stocks are full. The demand is quiet, consumption being engaged with dried and evaporated apples, canned fruits, maple molasses, etc. Prices are 11½ to 12½c. for clear, and 14 to 16c. for comb.

HOPS—Stocks are too large for prices to go up. A large surplus of the '88 growth is still on the market with a great portion of the '89 growth. Consumption continues at its normal rate. Yearlings are 10 to 12c. New are 13 to 15c.

OATS—The week's arrivals have been about up to those of other weeks in the seeding season. Prices on track are 36 to 37c.

ONIONS—There is great difficulty in getting a barrel. The condition of the little stock there is is generally poor, and any good there is to be had is held too high for trade. They run from $3.50 to $4.75.

POTATOES—The condition of the market indicates that the local farmers are sold out of their surplus. At all events, there are fewer coming in, and the market here is now good There is a strong outside demand, and dealers at other centres may be accumulating stock. Carloads here are firm at 60 to 62c. Lots out of store are 70 to 75c.

Mr. James Frame bought ten car loads at outside points towards the close of last week, paying 50 to 55c. on spot.

SEEDS—All interest for this season has pretty well passed away from the market for clover, timothy, and alsike. Most of what was wanted for seeding has been bought. The prices, however, are unchanged, red clover from $4 to $4.15, timothy from $1.87 to $1.95, alsike $5.10 to $6.90. For corn there is still a demand, and the prices remain 60c. for select yellow horsetooth, 62c. for red cob ensilage, and 70c. for giant prolific sweet ensilage. Hungarian seed and millet are now in demand, and each sells at 75c. per bushel.

SKINS—The market is firm in the position reported last week. Sheepskins are scarce, and bring $1.25 to $1.60. No. 1 calf is 7c., and No. 2 is 6c.

STRAW—The arrivals are steady, and prices are unchanged. They are $5.50 to $6 for pressed, on track.

TALLOW—Rough is 2c. Rendered is 5 to 5¼c.

WOOL—Pulled brings 30c. for extra-super., 25 to 26 for super., and 24c. for lowest. Fleeces are 22c. There is not much now marketed.

FISH.

Now that white fish and salmon trout are getting more plentiful, the prices are declining. The stock on hand is much larger than that of last week, but not large enough to supply the demand. The consumption of trout and white fish is strong, and the catch at present is not up to the demand, but in the course of a few days will be much larger and up to the requirements of the market. The prices for the week are: White fish 6 to 6½c. per pound, Salmon trout 6 to 6½c. British Columbia salmon 17 to 18c. Lake herring $2.50 to $2.75 per hundred by count, and fresh pike 5c.

GREEN FRUIT.

There is a smaller business done than dealers usually do at this season, or than that reckoned upon a few weeks ago. The cold weather has rather a blighting effect upon the trade in Southern fruits, and the backwardness of the present spring has been consequently unfavorable to selling. There is a fair movement of fruit, but not what was looked for. Oranges are higher, and cannot be bought now in the foreign markets at the prices retailers have to give for stocks here. The Floridas here are extremely few and will disappear from our quotations after this issue. The few on the market are India River in 96-boxes, which sell at $4.50. The Valencias are almost done, what are to be had going at $6.50 to $7. Messinas are plentiful at $3.75 to $4.50. California and Washington navels are $6. Lemons are $4.50 to $5 for fancies, of which the Cuccios again on the market are the dearest, and 360's are $4. Bananas may be classed as large and small, including both colors under each class. Large bunches are $1.75 to $2, and small ones $1 to $1.50. Pine apples are $1.75 to $2.40.

PROVISIONS.

Buying continues active, the same eagerness to make the most of the present state of the market being observable. The demand is strongest for smoked meats and short-cut, which are more in season for summer consumption.

BACON—Long clear is 8½c.; breakfast is 11 to 12c. for bellies, and 11 to 11½c. for backs; roll is 9½c.

DRESSED HOGS—The large arrivals of last week weakened the market, and the supply this week is too liberal for a recovery to take place at once. Dressed hogs are wanted, but not to so large an extent after the packers have closed, so that the market is easily overloaded. The best price is now $7.

HAMS—Smoked are 12c. Sweet pickled are 11c.

LARD—In 20 pound pails is 10c., and in 50 pound tubs is 9 1-2c.

MESS PORK—Heavy is $16, and shortcuts are $17.

SALT.

The business in salt for the week is much larger than that of last week, as will be noticed from the following sales. The prices still keep firm. The transactions reported by the Toronto Salt Works for the week are: 2 car bbls. salt at $1.37; 2 cars dairy at $1.18. 1 car coarse sacks at 68c. Smaller quantities are selling at $1.45 for coarse salt in bbls; 85c for sacks, and 45c for ¼ sacks. Land salt is selling at $7.00 per ton.

DRY GOODS.

Business has picked up somewhat, and seems to be at the beginning of a mend. The sorting trade is yet too slow for the patience of the wholesalers, but it is better than it was. The election excitement disturbed trade a good deal at a time when there was none too much activity in it. Prices in all lines are steady. The formation of a cotton syndicate is reported to be proceeding to a successful issue. In case it becomes a fact, the mills of the country will all fall into the hands of a firm of American capitalists, and prices will be more assured, though they are firm now.

CHARTERED BANKS.

The following is a list of the banks in Canada acting under a Dominion Government Charter:

ONTARIO.

Bank of Toronto.	Imp'l Bank of Canada.
Can. Bank of Com'erce.	Traders' do
Dominion Bank.	Bank of Hamilton.
Ontario Bank.	Bank of Ottawa.
Standard Bank.	Western Bank of Can.

QUEBEC.

Bank of Monreal.	Merchants Bank of Can
Bank of B. N. America.	Banque Nationale.
Banque du Peuple.	Quebec Bank.
Banque Jacques Cartier	Union Bank of Canada.
Banque Ville Marie.	Banque de St. Jean.
Banque d'Hochelaga.	Banq de St. Hyacinthe.
Molson's Bank.	East. Townships Bank

NOVA SCOTIA.

Bank of Nova Scotia.	Halifax Banking Co.
Mer. Bank of Halifax.	Bank of Yarmouth.
People's Bank do	Exch. B'k of Yarmouth
Union Bank do	Com'l B'k of Windsor

NEW BRUNSWICK.

Bank of N. Brunswick. | People's Bank.
St. Stephen's Bank.

MANITOBA.

Commercial Bank of Manitoba.

BRITISH COLUMBIA.

Bank of British Columbia.

Old Valencia Raisins.

Closing out consignment at $1 25 per box.

Wire for Sample Lot.

ESTABLISHED 1869.

STANWAY & BAYLEY.

BROKERS

AND

GENERAL COMMISSION MERCHANTS.

44 FRONT ST. EAST. TORONTO.

Evaporated Apples

LAME DUCKS.

A good deal of ink has been spilled in the past ten years in the various trade journals upon the scope and future of the grocery movement. We have had our little say, occasionally, upon this topic. We have always believed that the progress of the grocery movement would depend in a great measure on the intelligence and enterprise of the young men who are now holding positions as clerks in the retail stores of the country, for from this class will undoubtedly come the future merchants. Hence we may expect that the grocery trade will gradually pass into the control of experienced dealers who will lift the business upon a higher plane than it has yet reached. As the trade itself progresses the associative movement may also be expected to progress until the whole country is thoroughly organized and any expression of the wishes of the members will have due weight with legislators whether State or national. There is danger, however, that the budding merchants who are now clerking it with ambitious dreams of the future may be tempted to brave the storms of mercantile life without proper ballast in the shape of adequate capital. This is the evil which they must chiefly guard against. There are too many lame ducks in trade at present, who are literally slaves of the jobbers, and linger out a miserable existence until the latters' patience is exhausted and the sheriff closes the scene. Their slavery is less degrading than that of the Southern negro in ante bellum days, because they carry no signs of it in public, and they have the advantage of the latter inasmuch as it is a voluntary enslavement, but they would lead a much more contented existence if they were working for others and escaped the anxieties and responsibilities of ownership, or rather apparent ownership of their stores. Too little capital and too sanguine expectations are the causes of the failure of these lame ducks in business. The fortunate ones by unusual luck or phenomenal energy manage to establish themselves successfully, but they are few in numbers compared to those that either quick y fail or linger on for years. As the lines dividing the large drygoods stores and the retail grocery stores are narrowed, the life of such unfortunates isrendered more and more precarious, and their successors who enter business no better equipped must expect a much more brief career. We therefore urge the ambitious clerk to carefully weigh his chances before crossing the Rubicon, and to defer his attempt until he has acquired sufficient capital.—Merchants' Review.

Messrs. Fraser & Co., London, have bought out the cigar manufacturing business of Olmstead Bros., on Dundas street in that city. Mr. Olmstead is retiring on account of ill health.

Every line of goods embodies a history and a science worth years of study to understand.

TURNER, ROSE & CO.

Wholesale Grocers,

Now Occupy the well-known Grocery Stand,

Corner St. Peter and Commissioners' Streets,

MONTREAL.

REMOVED!

— TO —

29 St. PETER STREET,

(Nun's Buildings.)

CAVERHILL, HUGHES & Co., Wholesale Grocers, MONTREAL.

ESTABLISHED 1842.

L. CHAPUT, FILS & CIE.,

WHOLESALE GROCERS,

No. 2 and 4 De Bresoles Street, Montreal,

SOLE AGENTS FOR

Greenbank's Concentrated Lye.

Special Line Gruyere and Gorgonzola Cheese.

Must be sold. Send for Quotations.

HUDON, HEBERT & CIE.,

WHOLESALE GROCERS

— AND —

WINE IMPORTERS,

NO TRAVELLERS ON THE ROAD.

304, 306 St. Paul St.
143, 145 Commissioners St. **MONTREAL.**

THE CANADA MEAT PACKING CO.

WHOLESALERS IN
REFRIGERATED DRESSED BEEF
MANUFACTURERS OF
CANNED AND PREPARED MEATS
MONTREAL.

TORONTO

Produce Commission Co.

W. B. WEIL, Manager,

74 COLBORNE STREET.

Consignments Solicited.

Liberal Advances, Ample Storage Capacity.

Butter, Eggs, Cheese, Etc. Baled Hay and Grain.

W. RYAN

Produce and Commission Merchant,

72 FRONT ST. EAST, Toronto, Ont.

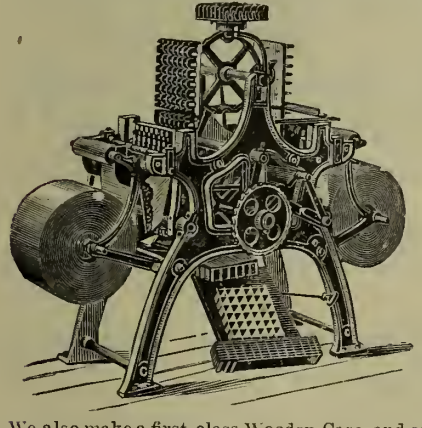
—DEALER IN—

Mess and Shortcut Pork ; Long, Clear Breakfast and Roll Bacon ; Hams ; Lard ; Dried and Evaporated Apples, etc., etc.

Consignments of Eggs and other Produce Solicited. Egg Carriers supplied.

Northumberland Paper and Egg Case Co.

Sole Manufacturers of Machine Made Egg Case Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD, ONT.

THE MAPLE LEAF brand of Canned Salmon is the best brand packed on the Pacific Coast. Great care is exercised in packing, and the best fish selected.

A. WATTS & CO.

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

TO THE GROCERY TRADE.

The undersigned has been appointed Agent in the United States and the Dominion of Canada by

The Associated Tea Planters, Ltd.

OF LONDON, CAPITAL, £50,000.

Under the auspices of the Indian Tea Districts Association.

The object of the company is to push the sale of their product, feeling certain that when systematically brought to consumers' notice its merits will be so manifest as to give it the front rank in public favor, as is the case in Great Britain.

Roundly, the annual consumption in that country is 80,000,000 lbs. during last crop year This is the best answer to the twaddle about the excessive quantity of tannin in Indian tea. Consumers in England are no fools : they know a cup of good tea.

Supplies will be held in Canada and the States and the undersigned, or his assistants, will make regular calls on the Trade. Samples will also be promptly forwarded on application.

W. MACGREGOR, 119 FRONT ST., N. Y.

STEEL, HAYTER & CO

IMPORTERS OF

INDIAN TEAS

Direct from their Estates in Assam.

Assams, Kangras, Darjeelings and Indian Oolongs in Stock.

PROPRIETORS OF THE WELL-KNOWN

"Monsoon" Brand.

SAMPLES AND QUOTATIONS ON APPLICATION.

11 & 13 Front St. E. Toronto.

Calcutta and London Firm: Octavius Steel & Co

Telephone 2354.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF





1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel nuch baskets
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

OAKVILLE, ONT.

WOODENWARE



THE

WM. CANE & SONS MANUFACTURING CO

OF NEWMARKET, ONT.,

Manufacturers of Pails, Tubs, Washboards Clothes-pins, Candy Pails, Lard Pails, Syrup Pails, also impervious packages for Oil, Paints, Varnish, Pickles, Etc.

Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

McLAREN'S

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a Point of Keeping it always in Stock.

DRY GOODS MEN AND SHORTER CREDIT.

Mr. S. Caldecott presided at the meeting of the dry goods section of the Toronto Board of trade, held on Monday afternoon. There was a good attendance of the members. A letter was read from the Wholesale Dry Goods Association of Montreal, in which the Association expressed its willingness to shorten credits when all wholesale houses doing an annual business of $100,000 or over concurred in the proposal. It was glad to observe that public opinion was evidently in favor of shortening credits. The reports prepared by assignees employed on bankrupt estates were next discussed. It was the opinion that at present the reports were not sufficiently full to give creditors all necessary information, and that it was desirable to amend the Ontario Relief Act by inserting a clause compelling assignees to give a complete report of each estate in which they were called upon to act. The question of the liabilities of railway and steamship companies, with reference to shortages, was next considered, but further action was deferred.

The proprietor and employes of what is known as the Associated Tea Company have been summoned to answer to a charge of breach of the Lottery Act in Ottawa. This is the well known scheme of selling packages of tea with prizes and blanks, mostly blanks, contained in them.

The case of Escott v. Adams, is an action in the Middlesex assize court brought by T. B. Escott, of Hamilton, against G. C. Adam's of Leamington, to set aside the sale of a grocery business. The defendant was in the grocery business in Leamington, and his brother, E. Adams, was to go into partnership, but instead bought out the business and conducted it on the same premises. It was argued that there was an attempt to defraud. Verdict for plaintiff.

On Monday morning it was discovered that thieves had plundered the house of Mr. Fitzgibbon, grocer, corner of Ridout and York streets, London. Mrs. Fitzgibbon's room was found to have been disturbed and a satchel containing $70 and a number of valuable receipts were missing. The family have come to the conclusion that the ladies heard the intruder after he had entered the house, gone upstairs and secured the booty, and that he was probably closing the door after him when the noise was made. So far not the slightest clue has been obtained as to who the burglar is.

Mr. Frank Day, a traveller for the wholesale grocery firm of Stuart, Harvey & Co., Hamilton, has been arrested on a charge of embezzlement. The arrest was made on Saturday night by Private Detective Gates, and Mr. Day was taken before the Police Magistrate, and after being remanded for a week driven to the county gaol. The amount of the embezzlement is said to run up to over $1,000. Mr. Day has always been exceedingly popular. His home is at Leamington, where his wife and two children reside. He was in the employ of the firm of John Stuart, Son & Co. for eight years, and when the present firm took charge of the business continued in their service.

At a meeting held a few days ago, of the creditors of Mr. Burgess, the Mimico canner, whose failure, it will be remembered, took place about a year ago, an effort was made on behalf of Mr. Burgess to secure a settlement, but without success. During the week the assignee, Mr. Gardner, had two cases before the Queen's Bench Division for the purpose of recovering certain lands alleged to have been conveyed to Mrs. Burgess prior to the failure. The first case, involving property valued at between $9,000 and $10,000, was declared in favor of the plaintiff, but in the case seeking the recovery of 5¾ acres, judgment was given for the defendant. The creditors have already been paid 35c. on the dollar, and it is anticipated that they will get another 30c.

Some misunderstanding having arisen among merchants in reference to the collection of duties which have been changed since the first draft of the tariff resolution was presented to the House on budget night, Mr. Brown, M. P., interviewed the department on Monday in reference to the matter. Copies of the revised tariff will be forwarded to collectors immediately the bill has passed both Houses, when any existing difference between the department and importers will be adjusted. If merchants have paid an excess of duties the amount will be refunded to them, while those who may have paid short amounts, will be required to amend their entries.

THE CANNED GOODS LAW.

Her Majesty, by and with the advice and consent of the Senate and House of Commons of Canada, enacts as follows:—

In this Act the expression "package" means every can, tin or package in which articles or goods are put up for sale, and which are closed by being hermetically sealed. 48-49 V., c. 63, s. 1.

Except in the case of goods packed previously to July 20, 1885, every package of canned goods sold or offered for sale in Canada, for consumption therein, shall have attached thereto or imprinted thereon a label or stamp, setting forth in legible characters the name and address of the person, firm or company by whom the same was packed, or of the dealer who sells the same or offers it for sale.

Every such package containing goods prepared from products which have been dried previously to being so prepared, shall, in addition, be labelled or stamped with the word "soaked," which word shall be plainly printed diagonally across the face of the label in large, legible type at least half an inch in height and three-eighths of an inch in width.

Every person who sells or offers for sale any such goods in violation of any provision of this section shall, on summary conviction before a justice of the peace, for a first offence incur a penalty of two dollars for each such package, and for a subsequent offence a penalty not exceeding twenty dollars and not less than four dollars for each such package in respect of which any such provision has been violated. 48-49 V., c. 63, s. 2.

Every person who places on any package any label, brand or mark which falsely represents the quantity or weight of the contents of such package, shall, on summary conviction before a justice of the peace, incur a penalty of two dollars for each package on which the quantity or weight is so falsely represented; provided always, that a variation under the rate of three per cent. shall not be deemed a violation of the provisions of this section. 48-49 V., c. 63, s. 3.

Every person who places on any package any label, brand or mark which falsely represents the date when the article or goods contained therein were packed, shall, on summary conviction before a justice of the peace, incur a penalty of two dollars for each package on which such date is falsely represented. 48-49 V., c. 63, s. 4.

A feather duster disperses but does not remove the dust from the store

Work can always be found in a store without double-million microscope

No young man can possibly have mistaken his calling who finds in it what the world wants done,

DETECTIVE AGENCIES.

HOWIE'S DETECTIVE AGENCY, 86 WELLington St. West, Toronto, Ont., established 1886. Telephone 1309.

SITUATIONS WANTED.

AN EXPERIENCED YOUNG MAN WANTS a situation as salesman in a retail fruit or grocery. English and German spoken. References good. Box 23, Baden. 18

BUSINESS CHANCES.

THE LONDON TEMPERANCE COFFEE HOUSE and Store business for sale. This is a flourishing cash trade and a splendid opening, requiring only a small capital. Bart Cottam, London, Ont.

FOR SALE—AS GOOD A PAYING WHOLESALE fruit, fish and oyster business as in Canada; yearly business amounts to fifty to sixty thousand a year; good reasons given for selling. Apply Box 113, Hamilton, Ont. tf

GROCERY AND CROCKERY BUSINESS FOR Sale. We offer one of the finest business chances in this part of the country for sale. Doing the leading trade; credit system small; fine stand; plate glass front; rent moderate; reason for selling, going to the States. Address Box 824, Dresden, Ont. 23

FOR SALE OR TO RENT IN THE VILLAGE of Walters Falls, County of Grey, a large general store with good dwelling. This is a first-class siand without opposition, a rare chance for a good man. If rented stock can be secured on reasonable terms. The reason for selliug is to close partnership. Bonnell Bros., Walters Falls. 25

Blackley & Anderson,

TORONTO & HAMILTON

Accountants, Assignees, Receivers.

Toronto Office: 37 YONGE STREET, Telephone No. 1716.
Hamilton Office: 2½ JAMES ST. South, Telephone No 73.
Cable Address "JUNIOR." eow

G. H. Wedgwood & Co.

Manufacturers of

Grocers' Japanned and Enamelled Goods.

Owners of the most complete plant in the Dominion for SHOW-CARD MOUNTING.

eow 79 Jarvis Street, Toronto.

W. G. DUNN & CO

Importers and Manufaturers.

Canada Mills HAMILTON, ONTARIO. — 21 Mincing Lane, LONDON, E. C. WORKS Croydon, Surrey.

WE would draw the attention of the Trade to our MUSTARDS, which are prepared from the finest English Seed, giving the greatest satisfaction. The well-known brand DUNN'S BAKING POWDER, "THE COOK'S BEST FRIEND," has an enormous sale, it never gives trouble. OUR SPICES are perfection, the pure ground White and Black Peppers are the finest in Canada. Samples and Price Lists sent free on application. OUR goods can be obtained through the Wholesale Houses, or direct from our Mills in Hamilton. Each package of pure goods is sealed with our guarantee. See Price current.

ELLIS & KEIGHLEY,

MANUFACTURERS OF

Empire Baking Powder.

Grocers can make more by selling a reliable powder at a moderate price than by selling at a high price and giving a present with it. Try the Empire and you will be convinced.

No. 2 Bay Street, Toronto.

DELHI CANNING CO

PACKERS OF
FRUITS, VEGETABLES, JAMS, JELLIES, CATSUPS and MEATS.
AWARDED
-FIRST PRIZE-
—: DOMINION CONVENTION OF FRUIT GROWERS :—
OTTAWA, FEB. 19, 20, 21, 1890.

☞ FRUITS IN GLASS A SPECIALTY. For sale by all Wholesale Grocers.

One pound of Johnston's Fluid Beef contains as much actual and real nutrition as fourteen and a quarter pounds of Prime Beef Steak.

JOHNSTON'S FLUID BEEF

A PERFECT FOOD FOR THE SICK.

THE VALUE OF A FOOD LIKE THIS TO INVALIDS, DYSPEPTICS and all NEEDING STRONG NOURISHMENT in an EASILY DIGESTED form MUST BE APPARENT.

Williamson & Lambe STORAGE

54 & 56 Wellington St. E., Toronto.

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL,

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday s yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, MCGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

RICHARD TEW & CO.

IMPORTERS OF

Crockery, Glassware, China, Lamp Goods, Etc., Etc.,

10 FRONT ST. East,

(Adjoining New Board of Trade Building.)

TORONTO.

Our Samples in Fancy Chinas, Glassware, etc., are to hand. Our travellers are now starting with complete lines. We cover from the Atlantic to the Pacific coast, and will be represented as below.

Mr. Joseph Pease, Quebec and Lower Provinces;
" W. H. Thompson, Northern and Midland Rys.;
" Wm. Pickering, Western Ontario;
" A. T.P. Andrews, W. G. & B. Ry. and Waterloo County;
" F.A. Rees, Eastern Ontario;
" W. T. Salter, Niagara Peninsula;
" C. W. Laker, City;
" C. M. Rubidge, Manitoba & British Columbia.

We can save you money and give you new shapes and decorations. Please reserve order till you inspect our lines.

Business Changes

PROVINCE OF ONTARIO.

Bradford—Cook, G., provisions and Grain, grocery burnt out, insured.

Dundalk—Deans, Jas., grocery, hardware, etc., assigned in trust.

Flesherton—Blackburn, Geo. H., flour and feed, sold out to Richard Pedlar.

Goderich—Cassady, I. N., grocery, assigned to Robert Gibbon, Goderich; Smith, R. B. & Co., (Susan Smith & Chas. Andrews props) (estate of) dry goods, etc., stock sold.

Ingersoll—Morrow, Jno. & Co., manufacturers mill machine screws, Wm. S. Wilson & J. Anderson Coulter admitted. Style Jno. Morrow Machine and Screw Co.

King Creek—Armstrong, W. S., general store, assigned to J. H. Widdifield, Toronto.

Lakefield—Cox Bros., general store, assigned to Edmund Sellers, Lakefield.

Meldrum Bay and Gore Bay—McRae, D. B., saw mill and general store, assigned to Alex. Turner, Hamilton.

Orangeville—Crozier and Fleming, grocery, dry goods, boots and shoes, advertised, intended dissolution of partnership. Crozier to retire and Fleming to continue alone; Reid, H. E. & Co., (co nom) general store, sold out to A. & W. Johnston.

Ottawa—Gardner, D. & Co., dry goods, business advertised for sale.

Otterville—Parsons, C. A., grocery, assigned to Julias Myer, London.

Perth—Kennedy, Thos. W., grocery, assigned in trust.

Ridgetown—Hartwick, Jno., jr. (estate of) merchant tailor, stock, etc., advertised to be sold by auction on 13th inst.

St. Catharines—Lindsay, N. A. & Son, (estate of) boots and shoes, stock sold.

Springfield—Cook, Geo., grocery, assigned to M. Masuret, London; Finch, D. C., general store, assigned to C. B. Armstrong, London.

Toronto—Hutchinson Bros., hats and furs, dissolved, Issac E. Hutchinson continues. Style unchanged.

Windsor—Bristol, Jacob, manufacturer cigars, burnt out, insured; Loranger, A. & Co., (incor) baking powder, burnt out, insured; Mossop, W. T., painter, burnt out, insured.

MANITOBA AND NORTH-WEST TERRITORIES.

Brandon—Booth Bros., grocery and cigars, stock sold.

McGregor Station—Wisch, R. B., stoves and tinware, stock advertised for sale by tender.

Glenboro'—Butchart, M., hardware, sold out to Doig.

Saltcoats—Laycock, J. P., hotel, advertised business for sale.

QUEBEC.

Montreal—American Brace Co., (not incor) Eva Blumenthal, wife of Nathan Forcimer, and jacob Schwartz now registered props; Corbeil, A. W. & R., grocery, stock damaged by smoke and water, insured; Dauphinas, O. & Co., dry goods, dissolved; Fabre, G. R., W., saddlery hardware, assigned in trust; Neil, Wm., general store, demand of assignment; Smardon, Jno. & Co., (carried on by Joseph & Henry Kieffer) soap manufacturers, sold out to David Crawford; Cadotte, T. boots and shoes, compromised; Fowler, J. A. Cutlery, deceased; Lenoir & Frere, manufacturers, boots and shoes, dissolved, Victor Lenoir continues. Style unchanged; Millard, R. & Co., manufacturers spikes, etc., assigned in trust; Reany & Co., com. dissolved.

St. Janvier—Labelle, F. X., general store, offering to compromise.

St. Perpetue—Houle, P., general store, assigned in trust.

Sherbrooke—Prouix, Leandre, grocery and liquors, stock, advertised to be sold by auction on 12th inst.

Sherington—Gagne, C. A., general store, demand of assignment.

BRITISH COLUMBIA.

Victoria—Roland, Chas. F., fruits, etc., sold out.

NOVA SCOTIA.

Amherst—Buckley, Thos., store, assigned.

Stellarton — Wentworth, Jas., general store, removed to Truro.

Truro—Fitch, Pattillo & Co., W. & R., books and stationery, dissolved; McKay & Crowe, boots and shoes, dissolved.

NEW BRUNSWICK.

Dorchester—Dobson, Wm., general store, stock sold to M. R. Dobson.

Middle St. Francis—Clair, Peter, trader, offering to compromise.

Moncton—Beaton, Norman, general store, sold out to Jno. Beaton.

St. John—Coles & Parsons, stoves and tins, J. O. Sharp admitted partner, as Coles, Parsons & Sharp; McPherson, F. J. grocery, style changed to McPherson Bros.; Mason, G. Bayard, grocery, sold out to Chas. Francis.

St. Stephen—Irwin, F. A., grocery, deceased.

Shediac—Calder, Jno., general store, removed to Sussex, N. B.

Sussex—Pitfield, W. T. & Co., general store, sold out.

PRINCE EDWARD ISLAND.

Tyne Valley—Forbes, Donald, general store, assigned and offering to compromise.

NEWFOUNDLAND.

Channel—King, Walter J., trader, deceased.

S. H. Dupuis, tobacco dealer, Windsor, is seeking a compromise.

Archibald McKellar, general merchant, Glencoe, has obtained an extension of time from his creditors.

The Chatham Harvester Manufacturing Company, limited, agricultural implements, Chatham, have assigned.

Other assignments reported are: Brinstone's corners, Albert Brinstone, general store; Cobourg, Morrow & Co., fruits; Elmwood, Henry Glanser, shoes; Hamilton, H. S. Battram, fruits; Lakefield, T. J. & W. Cox, merchants; Otterville, C. A. Parsons, grocer.

D. B. McRae, general merchant, with stores at Gore Bay and Meldrum Bay, has assigned to Alexander Turner, of James Turner & Co., the Hamilton grocers, who are the chief grocery creditors. The liabilities are roughly estimated at $20,000, of which the greater part is due Hamilton creditors.

Parker & Co., commission dry goods agents, 55 Front street west, Toronto, have been unable to weather settling day, and have assigned to Townsend & Stephens, who will call a meeting at an early date. The liabilities are about $5,000 and the stock is said to be worth between $3,000 and $4,000.

The premises and stock of the Ontario Supply Company, dealers in pedlars' supplies, Wellington street, are in the hands of the bailiff on an execution for $1,200, obtained by the Imperial Bank, and one for $300 by the landlord. The total liabilities are $7,000, all the creditors except the bank and the landlord being fully secured. R. Carrie & Co. have a claim for $3,000, which is fully guaranteed by $4,000 worth of security. The stock is valued at $5,000

JAPANESE

Ask for the Japanese Shoe Blacking. We are now making a Blacking fully equal to the best Imported, which we sell at a very low price. Battle & Smyth, Thorold, Ont.

BLACKING

Tutti-Frutti

CHEWING GUM,
And Other Staple Brands.
ADAMS & SONS,
23 CHURCH-ST. - TORONTO, Ont.

Tutti Frutti, Tampico, Black Jack, Sappota, Red Rose Magic Trick Taffy, Licorice, Caramel, Tolu, N. Y. Gum—100 and 200 pieces.
Send for descriptive circular containing description of goods, with elegant Lithographs free. See our Price List, page 13.

The Neostyle, THE BEST DUPLICATING apparatus. 5,000 copies made from one original writing, drawing or music.
GEO. BENGOUGH,
45 King E., Toronto.

ORDER A CASE OF
GILLETT'S 100% POWDERED LYE.



THE BEST THING KNOWN
FOR
Making Soap, Softening Water, Printers', Engineers' and Painters', Disinfecting Everything, Boiler Compound, Cutting and Removing Grease, Washing Trees to Kill Insects. A Hundred Other Purposes.

One can equal to 20 lbs. Sal. Soda. Each can has a Double Cover, can use what you need and close the can.
⅓ gro. (48 cans) in case. Sold by all Wholesale Grocers.

E. W. GILLETT, Manufacturer,
TORONTO, ONTARIO.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, May 15, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

IMPERIAL—ONTARIO AND QUEBEC.



	Per doz.
Imperial 10c. cans	$0 90
" 4 oz. "	1 35
" 6 oz. "	1 85
" 8 oz. "	2 45
" 12 oz. "	3 70
" 16 oz. "	4 70
" 2½ lb. "	11 30
" 3 lb. "	13 50
" 4 lb. "	17 30
" 5 lb. "	21 50

Sold only in cans.

Cottam's Best, in 1 lb tins	3 00
" Best in 5 oz. tins	1 10
Cottam's Choice, 1 lb tins	1 75
" " 5 oz tins	70
" loose	10
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " bulk, per lb	15

Cases contain	Size of cans	Per doz.
Empire, 3 dozen	8 oz cans	$1 25
" 2 and 3 doz	16 oz cans.	2 40
" ½ and 1 "	5 lb cans.	12 00
" in pails and boxes, bulk, per lb		17

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases.	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60

BISCUITS.

	Per lb
Arrowroot	$0 11½
Abernethy	9
Ginger Nuts	11½
New York Fruit	15
People's Mixed	11
Pilot Family	6
Snowflake	11½
Magard	15
Soda	6
Soda, 1 lb packages	7½
" 3 lb "	20
Sultana, thin	10½
Tea	11½
Wine	9½
Wine, sweet	9

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ⅔ "	2 10
" ½ "	1 10
Spanish, No. 3	4 50
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jacquot's French, No. 2	3 00
" " " 3	4 50
" " " 4	8 00
" " " 5	10 00
" 1-gross Cabinets, asst,	7 50

BLACK LEAD.

Reckitt's Black Lead, per box .. 1 15
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross..... $1 80

BARRINGER & BROWN.

(Thos. E. Clatworthy, Ag'nt, Toronto.)
Convex Black Lead packed in wood boxes containing 12 card boxes, per box 1 12

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & CO'S.

Parisian Square Blue, per lb..13 to 14c

BARRINGER & BROWN.

(Thos. E. Clatworthy, Ag'nt, Toronto.)
Azure square blue box, containing 8 1 lb. packets of 16 oz., squares, per 8 lb. box 0 89

BROOMS.

	Per doz.
Carpet....4 strings	2 90
X Parlor, 2 "	2 65
Louise 3 "	2 65
1 Gem 4 "	3 25
2 " 3 "	2 65
3 " 2 "	2 20
4 " 2 "	1 95
O Hurl... 4 "	2 65
1 " 3 "	2 35
2 " 3 "	2 05
3 " 3 "	1 70
OK " 2 "	1 35
Hvy Mill 4 "	3 70

CALVES' FEET GELATINE

G. P. SWINBOURNE & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)
Boxes of 4 dz. 6d., and 2 doz. 1s. pack $3 96

CANNED GOODS.

	Per doz	
Apples, 3's	$0 85	$1 00
" gallons	2 65	2 85
Blackberries, 2	2 00	2 10
Blueberries, 2	1 25	1 40
Beans, 2	0 95	1 10
Corn, 2's	1 10	1 25
" Epicure	1 45	1 50
Cherries, red pitted, 2's	2 25	2 40
Peas, 2's	1 10	1 35
" wrinkled, 2's	1 20	1 30
" sifted select		1 35
Pears, Bartlett, 2's	2 00	2 10
" Flem Beauty, 2½'s	1 90	2 00
Peaches, 2's	2 25	2 35
" 3's	3 25	3 50
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	1 90	2 00
Pumpkins, 3's	1 10	1 20
" gallons	3 10	3 25
Raspberries, 2's	2 50	2 60
Strawberries, choice 2's	2 40	2 60
Succotash, 2's	1 60	1 65
Tomatoes, 3's	1 25	1 35
Lobster, 1's flat	2 10	2 20
" Tall	2 00	2 05
Mackerel	1 40	1 60
Salmon, 1's	1 50	1 60
" white	1 30	1 40

	c. per tin
Sardines Albert, ¼'s tins	11, 11½
" " ½'s "	15, 18
" Martiny, ¼'s "	10, 10½
" " ½'s "	18, 19
" Other brands, 9¾,	11, 16, 19
" P & C, ¼'s tins	20, 22
" " ½'s "	33, 36
" Amer, ¼'s "	6, 8
" " ½'s "	9, 11

MARMALADE, JAMS AND JELLIES.

CAIRN'S.

(Blaiklock Bros., Montreal, Agents.)

Marmalade.		per doz
"Home Made,"	glass 1 lb	$2.35
"	White 1 lb	2.25
"	" 2 "	4.15
"	Stone 7 "	13.20
Scotch	White 1 "	2.10



Jams.
Gooseberry
Strawberry
Black Currant.
Red Currant....
Green Gage
Apricot
Raspberry
Damson
Plum
Red Currant and Raspberry ....
1 lb. white pots, 4 doz. assorted, per doz. $2.35

Jellies.	Red Currant, 1 lb. white	$2.75
	Black Currant, 1 lb. white	2.75

DELHI CANNING CO.

Jams, assorted, 1's	2 35
Jellies, 1's	2 25

CANNED MEATS.

CLARK'S.

Comp. Corn Beef	1 lb cans	$....	$1 60
" "	2 "	....	2 65
" "	4 "	5 00	5 15
" "	6 "	7 75	8 00
" "	14 "	18 60	19 20
Minced Collops,	2 lb cans	.....	2 60
Roast Beef	1 "	....	1 60
"	2 "	.....	3 15
"	4 "	.....	5 85
"	6 "	.....	7 00
Par Ox Tongue,	2½ "	$7 25	7 50
Ox Tongue	2 "	....	7 50
Lunch Tongue	1 "	3 00	3 10
"	2 "	5 25	5 75
English Brawn.	2 "	2 50	2 60
Camb. Sausage.	1 "	....	2 50
"	2 "	....	4 00
Soups, assorted.	1 "	....	1 35
"	2 "	....	2 25
Soups & Boulli.	2 "	....	1 80
"	6 "	....	4 50

Potted Chicken, Turkey, or Game, 6 oz cans	1 50
Potted Ham, Tongue or Beef, 6 oz cans	1 35
Devilled Tongue or Ham, ½ lb cans	1 35
Devilled Chicken or Turkey, ½ lb cans	2 25
Sandwich Ham or Tongue, ½ lb cans	1 50
Ham, Chicken and Tongue, ½ lb cans	1 50

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars,	$9 50
Ditto, 25 and 40 lb pails, per lb.	12½c

J. H. WETHEY'S—ST. CATHARINES.

Condensed, per gross, net	$13 50

ALWAYS ORDER
RECKITT'S BLUE.

Prices Current. Continued—

CHEWING GUM.

ADAMS & SONS.

Tutti Frutti, 36 5c bars		$1 20
Sappota,	150 pieces	0 90
Sweet Fern,	230 "	0 80
Black Jack,	115 "	0 80
Red Rose,	115 "	0 80
Barley,	115 "	0 80
Lemon Tramps,	115 "	0 80
Tampico,	115 "	0 80
Magic Trick,	115 "	0 80
Taffy Licorice,	72 "	0 50
Caramel Tolu,	72 "	0 40
Adams' N.Y. Gum,	200 "	0 50
Adams' N.Y. Gum,	150 "	0 40
Puzzle Gum	115 "	0 80

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs..	0 35
Premium, ½'s .6 and 12 lbs...	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs .	0 24
Sticks, gross boxes, each...	1 00
Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18

JOHN P. MOTT & CO.'S

(Bryant, Gibson & Co., Agts, Toronto)

Mott's Broma per lb	$0 30
Mott's Prepaired Cocoa	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa	40
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs	30
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	24
Mott's Vanilla Chocolate stick	22
Mott's Pure Confec. Chocolate	22c–35
Mott's Sweet Confec. Choc.	21c–28

J. W. COWAN & CO'S.

Cocoas—	
Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼ lb in 12 lb boxes	35
London Pearl, " "	30
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence per doz	1 40
Chocolates—	
Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

Thos. E. Clatworthy, Ag'nt, Toronto.)

Schweitzer's Cocoatina, net cash ¼ lb. ½ lb.. per doz...	3 29 6 30

WALTER, BAKER & CO.

(Lockerby Bros., Montreal, Agents for Quebec.)

Chocolate per lb.	$0 50
Cocoa "	0 55

COFEEE.

GREEN

	c. per lb.
Mocha	30, 32
Old Government Java	27, 30
Rio	22, 23
Plantation Ceylon	28, 30
Porto Rico	22, 23
Guatamala	23, 25
Jamaica	22, 28
Maracaibo	23, 25

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.

	c. per lb.
Java	33, 34
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	33
Our Own "	30
Laguayra "	28
Mocha and Java	32, 33
Java, Standard	32
" Old Government	30, 32
" Crown	29
Arabian Mocha	35

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs	30
Standard Imperial in sealed tins, 25 and 50 lbs	32
Standard Blend in sealed tins, 25 and 50 lbs	33
Ground, in tins, 5, 10, 15 and 25 lbs	20, 30
Say's Parisien, in ½ and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz.	1 25
" " " " 2, 2 oz.	1 75
" " " " 3, 3 oz.	2 00

SUTTON & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Pure essence, Gorgona Anchovies, ½ pts. per doz	2 76

FLOUR AND MEAL.

	per bbl
Flour, Family	$5 00 5 25
" Manitoba Patent	5 90
" white wheat patent	5 70
" Strong bakers'	5 00 5 25
Oatmeal, standard, bbls	3 90
" granulated, "	3 90
" rolled "	4 00
Bran, per ton	12 50
Shorts	15 50
Cornmeal	3 75 4 00
" Gold Dust	3 40 3 60
" Imperial	3 50 4 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz.
Cases, No. 1, 2 oz tins	$2 75 $3 00
" No. 2, 4 oz tins	4 50 5 00
" No. 3, 8 oz tins	8 00 8 75
" No. 4, 1 lb tins	12 60 14 25
" No. 5, 2 lb tins	25 00 27 00

FRUITS.

FOREIGN.

	c. per lb.
Currants, in bbls	5⅝, 5¾
" ½ bbls	5⅝, 5¾
" cases	6, 6¼
" Patras, in cases	7¾, 8
" Vostizza, "	7, 9
" ½ case	9½ 9½
Dates, Persian, boxes, new	5½ 5¾
Figs, Elemes, 14 oz., per box	8½ 9
" 10 and 20 lb box	10, 11
" 7 crescent, 60 lbs	16
" 5 " 30 "	15
" 4 " 20 "	14
" Naturals	4¾ 5¼
Prunes, French, kegs	5½ 6
" Bosnia, hhds	5¾, 6
" " bls	4¾, 5¼
" " kegs	5, 5¼
" " cases, new	7½, 8½
Plums, French, 55 to 65	12½ 15
" Bottles, 1's	22 23
" " 2's	37½ 40
" " 4's	70 75
" " 7's	1 00 1 10
Raisins, Valencia, off stalk,	8 8½
Selected	8, 9
Layers	9½ 10
Raisins, Sultanas	11¼ 12
" Eleme	7½ 7¾
" London Layers	$3 00 3 25
" Black Baskets	4 00 4 25
Lemons, Messina, per box	4 00 5 00
" Palermo	4 00 5 00
Oranges, Messina, per box	3 75 4 50
" Florida Russets	4 00 4 50
" Valencia	6 50 7 00
" California, navel	5 50 6 00
Bananas	1 00 2 50

DOMESTIC.

Apples, per bbl	5 00 6 00
" Dried, per lb	4¾ 5½
" Evaporated, p. lb	8 12

GLASSWARE.

TAYLOR, SCOTT & CO.

	c. per doz.
Lamp Chimneys, O	32
" " A	35
" " B	45

	per bbl.
Fruit Jars, pts	13 00
" " qts	14 00
" " ½ gal	17 00

GRAIN.

Wheat, Fall, No 2, per 58 lbs	$0 85 1 05
" Red Winter, No. 2	1 05 1 07
" Spring, No. 2	1 00 1 03
" Man. Hard, No. 1	1 22
" " No. 2	1 18
Oats, No. 2, per 34 lbs	36
Barley, No. 2, per 48 lbs	45 46
" No. 3, extra	40 41
" No. 3	36 37
Rye	47 49
Peas	60 62
Corn	49 51

HAY & STRAW.

Hay, Loose, per ton	$10 00 $15 00
" Pressed, "on track	7 00 11 00
" Pressed, "	5 50 6 00

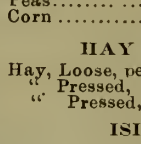
ISINGLASS.

G. P. SWINBOURNE & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Boxes containing 3 doz 3d. pack. per box	3 58

LYE.



Gillett's powdered Lye (½ gr. in a case) per case	$3 75
Elliott's	3 75

MUSTARD.

ELLIS & KEIGHLEY'S.

Durham, Fine, in ¼ and ½ lb tins cts. per lb	25
" Fine, in 1 lb jars	22
" Fine, in 4 lb jars	70
" Ex. Sup., in bulk, per lb.	30
" Superior, in bulk, per lb	20
" Fine, " "	15

COLMAN'S AND KEEN'S

In 4 lb jars	75
In 1 lb jars	25
D. S. F., in tins, per lb	41
" in ½ lb tins	42
" in ¼ lb tins, per lb	44
D. F. in ½ lb tins, per lb	26
" ¼ " "	28

BARRINGER & BROWN.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Genuine, in 4, 1, ½, ¼ lb. and 2 oz. tins, per lb	0 34 0 47
Superfine genuine, full	0 30 0 43
Pure, per lb	0 23 0 36
D.S.F. "	0 34 0 47
D. S. "	0 30 0 43
F. "	0 23 0 36

NUTS.

	per lb.
Almonds, Ivica	13, 14
" Tarragona	14, 15
" Formigetta	12, 14

Longford Manufact'ng Co.

ORILLIA, - - ONTARIO,

Made from First-class Stock, and with superior workmanship they are decidedly the Best in the Market.

PAILS AND TUBS

See that the letter T is on every pail or tub. Ask your Wholesale Grocer for the T PAILS AND TUBS.



The Longford Mfg. Co. have met with great success in the sale of their Patent Wire Hoop Pail, a cut of which is

OF ALL KINDS.

shown here. The cost is little more than the ordinary pail, and the stock superior to any shown in the Market.

TORONTO OFFICE: - 20½ FRONT STREET EAST.

Prices current, continued—

Almonds, Shelled Valencias	30, 35
" " Jordon.	50, 55
Brazil	13, 14
Filberts, Sicily	10 11
Peanuts, roasted	12½, 13
" green	11, 12
Walnuts, Grenoble, old	14, 15
" New	16 ..
" Bordeaux	10½, 11½
" Naples, cases	16, ...

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO.

PICKLES.

John Bull, mixed, in bulk	$0 60
" Chow Pic'le, in b'lk	65
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 25
" " " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

SAUCES.

John Bull, kegs, per gal	$1 25
" ½ pt. bottles, per doz (according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " ½ pt. bottles, per doz	1 25
Niagara Tomato, kegs, per gal	1 25
" " Reputed pints	1 25

Terry's Candied Peels. c. per peels

Lemon, 7 lb boxes	16
Orange, "	18
Citron, "	30

CROSSE & BLACKWELL'S.

Pickles, all kinds, pints, per doz	3 25

LEA & PERRIN'S.

	per doz.
Worcester Sauce, ½ pts	$3 60 $3 75
" " pints	6 25 6 50

SUTTON & CO.

(Thos. E. Clatworthy, Agent, Toronto)

Worchester Sauce, ½ pints, second quality, per doz	1 17
Worchester Sauce, ½ pints, third quality, per doz	0 96
The Victory Dinner Relish, per dozen	1 92
Bottled Pickles—Mixed, Piccalilli, Cabbage, Onions, per doz.	2 16

PRODUCE.

DAIRY.

	Per lb	
Butter, creamery	$0 21	$0 23
" dairy, tubs, choice	0 13	0 15
" " " med	0 8	0 11
" large rolls	0 11	0 13
" common to med	0 9	0 12
" store packed	0 05	0 8
Cheese	0 08½	0 11

COUNTRY.

Eggs, fresh, per doz	0 11½	0 12
Beans	1 50	1 75
Potatoes, per bag car lots	0 60	0 62
Hops, 1888 crop	0 08	0 10
" 1889 "	0 12	0 16
Honey, extracted	0 11½	0 13
" section	0 14	0 14

PROVISIONS.

Bacon, long clear, p lb	0 08¼	0 08½
Pork, mess, p. bbl	16 00	17 00
Hams, per lb	0 11	0 12
Bellies	0 11	0 12
Rolls	0 09½	0 09½
Backs	0 11	0 11½
Lard, Canadian, per lb.	0 09½	0 10
Hogs	7 00	.....
Tallow, refined, per lb	0 05	0 05½
"rough, "	0 01¾	0 02

RICE, ETC.

	Per lb.
Rice, Aracan	3¾, 3⅞c
" Patna	4⅜, 4¾
" Japan	4½, 5
" extra Burmah	3½, 3¾
Grand Duke	5½, 5¾
Sago	5½, 5¾
Tapioca,	5⅝, 6¼

SPICES.

GROUND.

	Per lb.	
Pepper, black, pure	$0 20	$0 22
" fine to superior	12	18
" white, pure	32	35
" fine to choice	25	30
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	25	40
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURGH STARCH CO. (Limited.)

	c. per lb.
Benson's Prepared Corn	8
No. 1 White Laundry, 4 lb boxes	5½
Silver Gloss, 6 lb boxes	6¾
" 1 lb chromo pkgs	7
Satin, 1 lb chromo boxes	7¼
Edwardsb'g Rice, 1 lb chromo bxs	9
Canada Laundry	4½
Canada Corn	6½

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40 lb boxes. 1 lb packages, new wrappers	7½
36 lb boxes. 12 3 lb paper boxes	7½
40 " 10 4 lb "	7½
Silver Gloss Starch—	
40 lb boxes. 1 lb packages, new wrappers	9
40 lb boxes. Assorted ½ lbs and ¼ lbs	9¼
40 lb boxes. 10 4 lb paper boxes	9
6 lb boxes, with sliding covers (12 boxes in each crate)	9½
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	8
20 " "	8¼

BRITISH AMERICA STARCHES.

First quality White laundry, 3-lb. cartoon boxes	5½
First quality White laundry, barrels	5
First quality White laundry, half barrels	5
Lily white gloss, 6-lb. boxes	6¾
Brantford gloss starch, 1-lb fancy cartoons	7¼
Lily white gloss, 1-lb fancy cartoons	7
Canada Laundry	4½
Pure prepared Corn	7½
Challenge Brand prepared corn	6½
Coldwater Rice	9

SUGAR.

	c. per lb.
Granulated, in bbls	6¾, 6⅞
Paris Lump, "	7½, 7⅝
" " ½ bbls	7 1-16, 7 3-16
" " boxes	7½
Extra Ground, in bbls	7⅝
" " boxes	7 13-16, 7 15-16
Powdered, in bbls	7
" less than bbs	7 3-16
Yellows, in bbls	5¼, 5⅜
Raws, Jamaica in bags	5¼ 5⅝

SYRUPS AND MOLASSES.

SYRUPS.

	Per lb. bbls.	½ bbls
Redpath's "D"	3½c.	3⅝c.
" "M"	3⅝	3¾
Redpath's "B"	3⅞	
" "VB"	4	⅛
" Extra	4¼	⅜
" Ex. Sup	4⅝	4½
" XXX Sup	4½	4⅝
" Corn Syrup	4⅞	5

MOLASSES.

	Per gal.
Trinidad, in puncheons	34, 36c
" bbls	38, 40
New Orleans, in bbls	70, 75
Porto Rico, hdds	33 34
" barrels	36, 37
" ½ barrels	38, 39

TEAS.

GREENS.

Gunpowder—	Per lb
Cases, extra firsts	42, 50c
Half chests, ordinary firsts	22, 38
Cases, sifted, extra firsts	42, 50
Cases, small leaf, firsts	35, 40
Young Hyson—Moyunes	
Half chests, ordinary firsts	22, 38
" " seconds	19, 20
" " thirds	16, 17
" " common	14, 15

PING SUEYS.

Half chests, firsts	28, 32
" " seconds	16, 19
Half Boxes, firsts	28, 32
" " seconds	16, 19

JAPAN.

Half Chests—	
Choicest	38, 40
Choice	32, 36
Finest	28, 30
Fine	25, 27
Good medium	22, 24
Medium	19, 20
Good common	16, 18
Common	14, 16
Nagasaki, ½ chests Pekoe	16, 22
" " Oolong	14, 15
" " Gunpowder	16, 19
" " Siftings	5, 12½

CONGOUS.

Half chests, Kaisow, Moning	12, 55
Caddies and half chests	18, 50
Cadies, Pakling and new makes	18, 50

OOLONG.

Half chests Formosa	34, 50
Caddies	36 55

ASSAMS.

Chests and half-chests Pekoe	22, 48



KINGSFORD'S OSWEGO ∴ STARCH.

"Pure" and "Silver Gloss" FOR THE LAUNDRY.

Corn ∴ Starch, FOR THE TABLE,

EQUAL TO ANY RICE OR IMPORTED STARCHES MADE.

For Sale by all Leading Jobbers in Canada.

T. KINGSFORD & SON, Oswego, N.Y.

SCENTED ORANGE PEKOE.

Boxes, Foochow and Canton 28, 60

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	62c
Ingots, rough and ready, 7's	59
Laurel, 3's	52
Brier, 7's	50
Iudex, 7's	45
Honeysuckle, 7's	53
Napoleon, 8's	49
Royal Arms, 12's	50
Victoria, 12's	48
Bruuette and Lovely, 12's	45½
Prince of Wales, in caddies	46½
" " in 75 lb boxes	46
Bright Smoking Plug Myrtle, T & B, 3's	55
Lily, 7's	48
Diamond Solace, 12's	45
Myrtle Cut Smokiug, 1 lb tins	65
½ lb pg, 6 lb boxes	65
2 oz pg, 5 lb boxes	65

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Laudsdowne	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Lougfellow	80 00
" Perfectos	80 00
Muugo, Nine	35 00
Cable, Conchas	30 00
" Queens	29 00

Cigarettes, all Tobacco—

Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C No. 1	4 00
Sweet Sixteen	3 50

CUT TOBACCOS.	per lb.
Puritan, ½ lb pkg., 5 lb. boxes	65
Old Chum, ½ lb pkg 5 lb box	65
Old Virgin., 1-10 lb pkg., 10 lb bxs	57
Gold Block, ½ lb pkg, 5 lb boxes	65

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	78
Puritan, 1-10, 5 lb boxes	80
Athlete, per lb	1 10

SOAP.

Ivory Bar, per lb	5½
Do. 2, 6-16 and 3 lb bars "	5
Primrose, 5 lb bars, wax W "	4
" 1 " " "	4½
Johu A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 13oz, 1, 2 and 3 lb bars per lb	3½
Queen's Laundry, per bar	5½

TOILET SOAP.

TAYLOR, SCOTT & CO.

	per doz.
Baby's Own, ¼ doz boxes	$1 25
Our Boys, ¼ " "	1 25
Sea Foam, ½ " "	75
Lond n Bouquet, ½ " "	60
Oatn al, 1 " "	85
" ¼ " "	60
Paris Assorted, ¼ " "	0 75
Albert Oatmeal bar, 2 doz. boxes	0 75
" White Castile bar, 2 doz. boxes	0 75
	per gro.
Fatherland, ¼ doz boxes	5 00

WASHING CRYSTAL.

Gillett's Washing Crystal, 1 gro in box, per box	$1 75
Cottam's per lb	0 03½

WASHING COMPOUNDS.

Cottam's small p'k'ts, per gro	$1 50
" large " "	4 50

WOODENWARE.

	per doz.
Pails, 2 hoop, clear No. 1	$1 70
" 3 " " "	1 90
Pails, 2hoops, clear No. 2	$1 60
" 3 " " "	1 80
" 3 " painted "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
	per case.
Matches, Parlor	$1 70 $1 75
" Telephone	3 50 3 60
" Telegraph	3 80 3 90
	per doz.
Mops and Handles, comb.	1 25
Butter tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60
Clothes Pins full count, per box	0 75

YEAST.

Royal Yeast Cakes, 3 doz 10c. packages in case, per case	$1 95
Royal Yeast Cakes, 3 doz 5c. packages in case, per case	1 00

OUR NATIONAL FOODS.

	pkg.	doz
Desiccated Wheat	4 lb.	$2 30
" Rolled Oats	4 "	2 25
Snow Flake Barley	4 "	2 40
Rolled Wheat Flakes	4 "	2 25
Buckwheat Flour, S. R	4 "	2 00
Prepared Pea Flour	2½ "	1 80
Baravena Milk Food	1 "	3 00
Patent Prepared Barley	1 "	1 80
Patent Prepared Groats	1 "	1 50
Beef and Barley Extracts	6 oz	2 25
Gluten Flour	4 oz	2 80

HARDWARE.

ZINC: Sheet net.	0 06½
IRON WIRE:	
Galv., annealed and oiled and bright 20 p.c. advauce on list	
Barbed wire net.	0 00
Coil chain, 5-16 in. net	0 05½
" " ⅜ in "	0 05
" " ½ in "	0 04½
Iron pipe, 50 per cent.	
Iron pipe, galvanized, 25 per cent.	
CUT NAILS, from Toronto:	
10 dy. to 60 dy	2 80 0 00
8 dy. and 9 dy	3 05 0 00
6 dy. and 7 dy	3 30 0 00
4 dy. and 5 dy	3 55 0 00
3 dy C.P.	3 90 0 00
3 dy A.P	4 40 0 00
HORSE NAILS: "C" 50 and 10 per cent. from list.	
HORSE SHOES:	
From Toronto, per keg	3 75 4 00
WINDOW GLASS:	
25 in and under	1 55 1 60
26 to 40	1 60 0 00
41 to 50	3 60 0 00
51 to 60	3 90 0 00
61 to 70	4 20 0 00
GUNPOWDER:	
Sporting FF "	4 75 0 00
" FFF "	5 00 0 00
Canada rifle "	7 25 0 00
Sporting FF., (in ½ lb. tins) per doz	2 40 0 00
ROPE: Manilla	0 14 0 16
Sisal	0 13 0 00
AXES:	
Peerless & Keen Cutter	7 50 0 00
Leader	7 25 0 00
Lance	7 75 0 00
Queen City	9 25 0 00
Honor Bright, all steel	11 00 0 00
SHOT: Canadian	0 05½ 0 00
HINGES: Heavy T and strap	05½ 00
" Screw, hook & strap.	03½ 04¾
TIN PLATES: 1c. 4x20 coke, per box	4 50 4 75
INGOT TIN: 25 to 26 per bdl.	
PIG LEAD: 4 to 4½ per bdl.	

PETROLEUM.

	Imp. gal.	
F. O. B. Torouto		
Canadian	$0 00	$0 16
Carbon Safety	0 17½	0 00
Canadian Water White	0 20	0 00
Amer'n Prime White	0 23	0 24
" Water White	0 25	0 00
Photogene	0 27	0 00

DRUGS AND CHEMICALS.

Alum lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 02½	0 03
Borax	0 12	0 13
Camphor	0 75	0 85
Carbolic Acid	0 55	0 60
Castor Oil	0 11	0 12½
Cream Tartar	0 32	0 33
Epsom Salts	0 01½	0 02½
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 23	0 25
Hellebore	0 15	0 17
Iodine	5 00	5 50
Insect Powder	0 50	0 60
Salpetre	0 08½	0 09
Soda Bicarb, per keg	0 00	2 25
Sal Soda	0 95	1 00
Madder		

VINEGAR.

A. HAAZ & CO.

XX, W.W	0 20
XXX, W.W	0 25
Honey Dew	0 28
Pickling	0 28
Malting	0 45

THE BADGEROW FALCONER VINEGAR CO

French Bordeau per gal.	0 34
Tarragona "	0 32
Triple "	0 30
Fruit Vinegar "	0 27
Pickling "	0 28
XXX "	0 25
Extra XX "	0 22
XX "	0 20
X "	0 16
Cider Vinegar	0 16 to 0 25
Honey Vinegar	0 25
Eng. Malt Vinegar	0 50 to 0 60
Bottled Malt Vinegar, qts	2 00
Methylated Spirits	2 00 to 2 25

LIQUORS.

CANADIAN SPIRITS:

(Net Cash Prices.)	Imp. gal. In B'd.	D.P'd
Alcohol 65 O.P.	$0 99	$3 27
Pure Spirits 65 "	1 00	3 28
Pure Spirits 50 "	0 90	2 98
" 25 U.P.	0 49	1 52
Family Proof Whiskey	0 53	1 64
Old Bourbon "	0 53	1 64
" Rye "	0 50	1 54
" Toddy "	0 50	1 54
" Malt "	0 50	1 54
" Domestic Whiskey 32 U. P	0 45	1 04
Old Rye, 4 years old	0 75	1 90
" " 5 "	0 85	1 66
" " 6 "	0 95	2 00
" " 7 "	1 05	2 16
Rye Whiskey, 1883, qts.	4 25	7 06
" " " pts.	6 00	8 75
" " 1884, qts.	4 00	6 75
" " " pts.	5 75	8 50

20 to 100 cases, net cash.
100 to 200 cases, 2½ per ce off.
200 cases and over 5 per ce off.

JOS. PICKERING & SONS' SPECIALTIES.

(Thos. E. Clatworthy, Ag'ut, Toronto.)

Metal Polishing Pomade, according to size, per dozen	0 20 1 02
Needham's Polishing Paste according to size, pr dozen	0 18 2 81
Furniture Polish, according to size, per dozeu	0 20 2 85
Razor Paste, ½ doz. in box	1 02
" in single boxes	1 18
Plate Powder, per box	1 02
Knife Powder, in cannister, per dozen	1 03
Harness Blacking, in boxes, per dozen	1 27 2 20

TO THE WHOLESALE GROCERS & DRUGGISTS OF THE DOMINION OF CANADA.

We take pleasure in announcing that our New Mills are now completed, and we are prepared to fill orders for goods. The capacity of our New Mills is from 250 to 300 barrels per day.

Our specialties, such as DESSICATED WHEAT, DESICCATED ROLLED OATS, ROLLED WHEAT FLAKES, BREAKFAST HOMINY, &c., are improved and put up in handsomely lithographed cartoons. Our GLUTEN FLOUR for Diabetes, BARAVENA MILK FOOD for infants, PREPARED BARLEY, GROATS, PEA FLOUR, &c., are the very choicest, and guaranteed fresh, cleau and attractive, healthy, palatable, and nutritious.

We are also manufacturing GRANULATED, STANDARD, & ROLLED OATMEALS, WHEATLETS, SPLIT PEAS, &c., BAKERS' SPECIALTIES, such as GRAHAM FLOUR, RYE FLOUR, WHITE CORN FLOUR, WHOLE WHEAT FLOUR, &c., which are very choice.

THE IRELAND NATIONAL FOOD CO.
(LIMITED.)

OFFICE AND MILLS—109 Cottingham St.—134 to 148 Marlborough Ave. Telephone No. 3629.
Toronto, Dec. 2, 1889.

MITCHELL,
MILLER & CO.
WAREHOUSEMEN,
45 and 81 Front Street East, Toronto.

STORAGE.
Advances made on Staple Merchandise in Store.

J. F. YOUNG & CO.
Successors to YOUNG, ANDREWS & Co.,
PRODUCE AND COMMISSION MERCHANTS
74 Front St. E., Toronto.

We solicit your consignments. We do not speculate on your produce, we sell to the best advantage for you. We handle everything that the country merchant requires to send from home to sell. Our warehouse is in the centre of the commission business. Our cellars are airy and cool. Send us a small trial lot.

J. F. YOUNG & CO.

We manufacture the greatest variety of Stave, Market and Satchel Baskets and Fruit Packages, of any establishment in the Dominion.

Write for Illustrated Catalogue and Price List.

The Ontario Basket Co., Limited,

WALKERVILLE, ONT.

C. RICHARDSON & CO.

MANUFACTURERS OF

The Celebrated Bull's Head Brand Pickles,

SAUCES, JAMS, JELLIES,

CANNED FRUITS AND VEGETABLES.

SPECIAL PRICES IN

CANNED TOMATOES.

EVAPORATED APPLES and MAPLE SYRUP

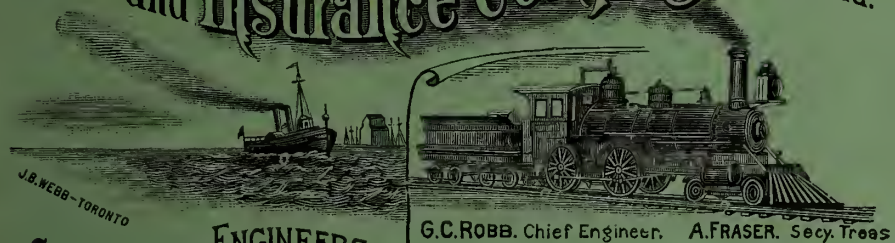
125 River St., Toronto.

SUBSCRIBED CAPITAL, $100,100. FULL GOVERNMENT DEPOSIT.

THE BOILER INSPECTION and Insurance Company of Canada.

SIR ALEX. CAMPBELL, K.C.M.G. PRES. (Lieut Govr. of Ontario)

JOHN L. BLAIKIE ESQ., VICE PRES.



CONSULTING ENGINEERS.

G.C. ROBB. Chief Engineer. A. FRASER. Secy. Treas

HEAD OFFICE. 2 TORONTO ST.

TORONTO.

The prevention of Accident and attainment of Economy in use of Steam, our chief aims.

DESKS

OFFICE, LIBRARY, CHURCH AND SCHOOL

FURNITURE.

JOHN M. BLACKBURN & CO.,

41 COLBORNE ST., TORONTO.,

—AND—

162 ST. JAMES ST., MONTREAL.

Spanish Blacking, Spanish Satin Gloss,

Spanish Glycerine and Oil Dressing,

Duchess Ladies' Kid Dressing.

These goods have no equal in the Market.

SILVER CREAM BAKING POWDER.

Every tin warranted all full weight.

SILVER STAR STOVE PASTE Put up in tins at popular prices. A brilliant polish. No dirt. No trouble. All ready for use. Can be used on hot or cold stove.

F. F. DALLEY,

ALSO 123, 125, 127 JAMES ST. NORTH, HAMILTON.
18 FRONT ST. W., TORONTO.
207 ST. JAMES ST., MONTREAL.
44, 46 ST. PETER ST., and 12 PORCH, QUEBEC.

SILVER STAR STOVE PASTE (3 dz. cases) $9.00 per gross.

CONDENSED MINCE MEAT

Put up in card board box. Packed in ¼ and ½ gross cases.

SELLS AT ALL SEASONS.

Will not injure in warm weather. Ask your wholesale grocer for it. Price $13.50 per gross. Patented in Canada.

J. H. WETHEY, ST. CATHARINES,
Sole Manufacturer in Canada.

LAURENCE GIBB,

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

Bird Seed & Washing Compound our Specialties

BART COTTAM

Wholesale Dealer and Manufacturer of GROCERS' Specialties, etc. LONDON, ONT.

N.B.—All our Goods are guaranteed, sell well and give the greatest satisfaction.

Correspondence Solicited.

TORONTO SALT WORKS

128 ADELAIDE STREET EAST.

DEALERS IN AND MANUFACTURERS OF

Table, Dairy & Meat Curing Salts.

Silver Medal Industrial Exhibition, 1888.

We handle Canadian Salts only, which from recent Government tests for Dairy and Meat purposes have proved equal, and in most cases superior to the best Imported Salts of any brand.
Orders promptly filled.

Jas. DICKSON & CO.,

26 WEST MARKET STREET.

Provision & Commission Merchants.

Eggs, Butter Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

W. BOULTER & SONS,

PICTON, - - ONT.,

PACKERS OF THE CELEBRATED



LION BRAND

Canned Fruits and Vegetables

Every can has a Lion on the label. This label is a guarantee to the consumer that the quality is first-class. Ask your Grocer for the Lion Brand. Do not take any other.

BAY OF QUINTE CANNING FACTORIES,

Head Office: Picton. **Branch: Demorestville.**

JAMES PARK & SON,

PROVISION MERCHANTS

PORK PACKERS,

AND MANUFACTURERS OF PRESERVED MEATS ETC

SPECIALTY.—Imported English Sheep Casings for the Sausage Trade.

41 to 47 St. Lawrence Market, and 95 Front St. E.

TORONTO - ONT.



ROYAL YEAST

Is Canada's Favorite Yeast Cakes. 10 years in the market without a complaint of any kind. The only Yeast which has stood the test of time and never made sour, unwholesome bread. All Grocers sell it.

E. W. GILLETT, M'F'R. TORONTO, ONT. & CHICAGO, ILL.

CREAMERY MEN AND MERCHANTS

Holding butter of good quality are requested to correspond with

T. W. CLARK,

Commission Merchant and Wholesale Dealer in Butter and Eggs.

Consignments solicited and business transacted for Ontario and other Eastern Canada Merchants

VANCOUVER, B.C.

References: Bank of British Columbia, Bank of British North America.

E. P. Breckenridge, Toledo, Ohio, Pres. Edwin Norton, Chicago, Vice-Pres.

W. C. Breckenridge, Resident Manager.

The Norton Manufacturing Co.,

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit Cans, Lard Pails, Paint Pails and Cans, Baking Powder Cans.

Capacity, fifty thousand fruit cans per day.

Sole Agents in Canada for **Norton Bros., "Solder Hemmed" Caps, and Grocers' sample goods, and Haskell's sample cases.**

Cor. YORK AND QUEEN Sts., HAMILTON, - ONT.

FOREIGN FRUITS

R. S. GALLAGHER,

FRUIT AND COMMISSION MERCHANT

TORONTO.

111 & 113 King St. E., 77 Colborne St.

Telephone 1617.

-PARISIAN-

BLUE!

Is Stronger and More Economical

THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

Established 1874.

W. H. SMITH,

Wholesale Produce

Commission Merchant

186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Produce Consignments solicited. First-class reference.

R. C. MURDOCH & Co.

Commission

—AND—

Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

29 Church St., Toronto.

TELEPHONE 806.

J. CLEGHORN & SON

WHOLESALE

Fruit, Fish & Oyster Dealers

94 Yonge Street, Toronto.

CALIFORNIA ORANGES.

We have our first Car of Riverside Oranges for the season just in.

Riverside Seedlings, 150 to 200 size.
Mediterranean Sweets, 150 to 200 size.
Washington Navels, 126 to 176 size.

The season being 6 weeks earlier than last year fruit is fully ripe and of extra sweetness and flavour. Send for sample box of each and from this on you will use no other oranges.

Car Fancy 300 "Cuccio" Lemons, the finest pack in the world in stock.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

FINE GOODS OUR SPECIALTY.

MADRE E' HIJO (7 SIZES).

THE CANADIAN GROCER & GENERAL STOREKEEPER.

PUBLISHED WEEKLY. $2.00 PER YEAR

VOL. IV. TORONTO AND MONTREAL, MAY 23, 1890 No. 21

Fac-Simile of Package.



Registered.

BENSON'S CANADA PREPARED CORN

Superior to any Imported

CORN STARCH.

RELIABLE AND UNIFORM IN QUALITY.

☞ FOR SALE BY EVERY GROCER. ☜

H. A. NELSON & SONS

MANUFACTURERS AND Wholesale Dealers —IN— BROOMS AND WHISKS,

Brushes, Woodenware, Baskets, Cordage, Grocers' Sundries.

MONTREAL, - TORONTO.

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & Co HALIFAX, N.S. ESTABLISHED 1849 IS THE BEST.

FOR SALE EVERYWHERE.

ASK FOR

MOTT'S

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND

Taylor, Scott & Co.

TORONTO.

THE BEST



IS THE CHEAPEST.

Retail Price, 25c.

For sale by all first-class grocers

MUNGO CIGARS, EXCEPTIONALLY FINE.

EL PADRE AND CABLE.

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

ALWAYS ASK FOR
—: THE :—
'John Bull'
BRANDS.
MANUFACTURED BY
BRYANT, GIBSON & CO.



AGENCY FOR—
Mott's Chocolates and Cocoas,
Ganong's Lily Chocolates,
Terry's English Bottled Confectionery,
Negre's French Crystallized Fruits.

Business! Business!
QUEEN CITY BUSINESS COLLEGE,
Cor. KING and CHURCH Sts., Toronto, Is the best and cheapest place to educate your sons and daughters. Thorough practical Business, Shorthand or English Education imparted in shortest possible time by our method of "Individual Instruction." Catalogue mailed free on application.

EMBRO OATMEAL MILLS.
—:o:—
D. R. ROSS, - - EMBRO, ONT.
—:o:—
A CHOICE QUALITY OF
Roller, Standard and Granulated
Oatmeal
IN BARRELS, HALF BARRELS OR BAGS.
Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders.

A. HAAZ. C. DE CARTERET.
A. HAAZ & CO.,
Bonded Manufacturers of
Honey Dew, White Wine, Malt and Cider
VINEGARS.
74 Bagot Street, - Kingston, Ont

IMPERIAL
CREAM TARTAR
TRADE MARK
BAKING
POWDER
PUREST, STRONGEST, BEST,
CONTAINS NO
Alum, Ammonia, Lime, Phosphates,
OR ANY INJURIOUS SUBSTANCE.
E. W. GILLETT, TORONTO, ONT. CHICAGO, ILL.
MANUFACTURER OF
THE CELEBRATED ROYAL YEAST CAKES.

BAKING POWDER!

IMPORTANT TO THE TRADE.

PURITY, STRENGTH, FULL WEIGHT.



Put up in ¼, ½ and 1 lb. Tins. RETAIL PRICE 10, 15 and 25 cents.
MAKERS WILL ONLY SELL TO DEALERS WHO MAINTAIN PRICES NAMED.

"SUCCESS FROM THE START"
Fully equal in results to any High-priced Powder offered.

This Brand of Powder although on the market a short time only, is now demanded by all our regular trade. It's success has been so well assured as to compel extensive additions to our factory to meet growing demand. "Prices on application." "Mail orders solicited."

Diamond Baking Powder and Spice Mills,
W. H. GILLARD & Co., Proprietors, - HAMILTON, ONT.



THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

THE GROCER PUBLISHING CO. (LTD.)
J. B. McLEAN, SEC.-TREAS

115 ST. FRANCOIS XAVIER STREET, MONTREAL.

6 WELLINGTON STREET WEST, TORONTO.

Vol. IV. TORONTO AND MONTREAL, MAY 23, 1890. No. 21

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

OUR MONTREAL OFFICE.

Our Montreal Office is located at 115 St. Francois Xavier St. Our representative, Mr. Hugh C. McLean, will be pleased to have subscribers and advertisers call upon him there. He will also pay special attention to gathering business items and attending generally to the interests of this paper.

OVERMUCH PEDDLING.

A few weeks ago the Retail Grocers' Association of this city sketched the course of action it proposed taking to bring about a more adequate regulation of the peddling trade. That course is now being proceeded upon. Each member of the Association collects the signatures of customers as they call at his store. These signatures are affixed to a petition to the council in which the signers complain of the annoyance suffered by householders from the incessant ringing of their door bells, the crying in the streets, the blowing of horns, etc., by pedlars. When the Association has obtained the returns of signatures from each of its members, the total number of such signatures under the petition are to be submitted to the city council. The evidence that peddling is an abused privilege being thus supplied from an unprejudiced popular source, the grocers are in a position to offer suggestions as to the best means of diminishing the grievance complained of in the householders' petition. The Association has its suggestions ready. They are in the form of proposed amendments to the city by-law relating to pedlar's licenses. They were mentioned in our report of the April meeting of the Association. Briefly, they recommend that $10 be the fee charged for a foot pedlar's license; that fees for one horse conveyances be $50, licensing but one person; that two horse conveyances be charged $75, only one person to go with the wagon; that additional persons with each class of conveyance pay a foot pedlar's license; that badges be worn; that the penalty for violation in each case be a fine at least equal to the fee evaded. The document in which these changes are proposed is to be signed by all the members of the Association.

The Association's appraisement of the pedlar's franchise is certainly moderate. Compared with rates collected in the leading American and some Canadian cities it is very low. An immigration to this city of the Hamilton street vendors of fruit may be looked for if the present local license fee is not pushed up. In that city it has lately been raised to many times what the city of Toronto charges. The lowness of all pedlars' license fees here is multiplying the number of itinerant traders until competition among themselves is playing havoc with prices. The natural born issue of price cutting, roguery of one sort or another, then comes upon the scene. One of the evils that a license system is supposed to protect the public against, dishonest trade, is thus the direct outcome of cheap licenses. If no license fee were charged, the peddling trade would become vagabondish, everybody would soon so regard it, and so be on guard against fraud in it. A licensed peddling trade is trusted, however, and is thus in a position to do wrong if the disposition or the provocation to do so exists. The provocation exists in this city in the immense number of competitors doing business against each other on our streets, as it is comparatively easy for any man to be a competitor. The equivocal use of the term 'bag' by the pedlars in their potato dealings shows how ready they are to take a dishonest advantage to offset the shrinkage in price that a cut up trade forces upon them.

As the city gets larger, the privilege of doing a house to house trade in it becomes more valuable. There are more customers to sell to, there is more cost in the maintaining of streets, etc., used by pedlars, there should be, therefore, more money paid by pedlars. The license fees of this city have been stationary while the city has been remarkably progressive. If they were just at the time of their establishment they are too low now. The regulation of the peddling trade, we think, does not consist simply in requiring all who engage in it to take out license. The pedlar has a right to some protection, there should be some check on the issuing of licenses that will secure to the licensed value for the money that he pays. To license everybody that is eligible under so easy a system is likely to be dishonest. If the right to a fair proportion of the peddling trade in this city is worth $25, the city council should see that a man who pays for it gets the worth of his money. He does not get what he buys if so many pedlars are licensed that each gets but a small portion of what he should get. It is not fair to the pedlars that there should be unlimited licensing. The way to stop it is to put on a higher license fee, and we hope the city council will see its way to adopting the amendments submitted by the Association.

AMENDMENT BY FREE WILL.

Voluntary internal reform is a thing there is too little of these days. It is about the most thorough going and earnest sort of reform there is. Improvement nowadays in spheres that lie outside of the action of statute law usually comes late, but when it does come it can mostly be depended on. There is always necessity leading to such self improvement, and the improvement will be partial or full in the degree that the recognition of improvement as the means of meeting the necessity is partial or full. When the moral purgative is self administered, even from no higher motive than that of policy, the treatment is sure to prove healthful. Trade association is the outcome of such inner promptings towards the uplifting of a common cause, and is on that account believed in by us. If law existed to compel traders to do some of the things they are brought to do by the corporate will of an organized assemblage of themselves, law would be only

imperfectly successful. There would be evasions, there would be circuitous ways of attaining the forbidden end, there would probably even be association to thwart the purposes of the law. This would be the case for some time at all events, until what was enacted had become worked into a custom. At the outset, from the bulk of traders conformity would be a perfunctory matter. The one thing lacking is voluntary motive.

There are problems which can be solved by no means other than the enlistment of free-will among the individuals who are concerned. Will is no longer free after it is enlisted, but the impulse to enlistment is supposed to be free. It is only by use of such a resource that trade can be sloughed of those incrustations that one after another have been allowed to become adherent to it. Association once entered into ought to be as firmly depended on and as staunchly maintained as popular protective law. Such a conception of association as yields duty and loyalty to the common body is the only one that can accomplish the aims that have brought it into existence.

A case wherein voluntary association that promises to do good both to the fraternity and the public is now furnished by the pedlars of Boston. These have organized for the elevation of their trade. The union is for the upholding of the respectability, honesty and civility of pedlars. Correct measures and reputable methods are to be maintained. Every member is to bear a conspicuous badge, and the public are requested to give notice to the secretary or president of any wrong done by a pedlar. Such an association must be helpful. By-laws are known to be inadequate to effect the objects that are sought to be attained by the association. Not only is such a movement supplementary to the civil law, but it in part supersedes it, inasmuch as aims that are kept in sight by the law are realized another way by voluntary concerted action. These pedlars thus associated, will be the means of weeding out the most objectionable members of their vocation, and will thus work in the interests of the shop traders. This is a good application of the gregarious principle and we wish it existed here for the same ends.

AN INSURANCE IDEA.

GELERT, May 7, 1890.

DEAR SIR,—I have been taking the advice given in your paper some time ago, viz: Taking stock in warm weather, with results equally satisfactory to myself and creditors. It was a timely hint, worth money. Cannot the retail trade of Ontario combine and form a Mutual Insurance Company? The present rate, 2 per cent. is excessive. Perhaps some of your subscribers will give their opinion upon this.

Your paper is like an old friend, always welcome.

Yours truly,

J. W. WATSON.

We are glad to hear that our theory as to the proper time for taking stock is upheld by the results of a practical application of it. We are thankful to our correspondent for making known the facts of his experiment. In the reciprocity of ideas it is now our turn to give attention to the one proposed by Mr. Watson. It is that relating to the formation of a mutual insurance company, whose members shall be the retail traders of the country.

This idea is an attractive one. There is a stock objection with which every new proposal to solve old questions is usually met. It may be anticipated at the outset of any consideration of Mr. Watson's insurance suggestion; it is the objection, born of indolence and faint-heartedness, that the thing is impracticable. Such a criticism can be admitted only after the thing has been examined and tried. It is too soon, therefore, to give way to it yet, or even to make answer to it.

First, is such an organization wanted, on economic grounds? Is insurance too costly or too insecure without it? There are items in the cost of insurance as it is at present made up that could be saved to the trade if it had fraternal insurance. One is, the salaries of agents. A traders' mutual insurance company would not need the expensive army of middlemen that now subsist on the insured. A second saving would be in the buildings. The putting up and maintaining of large offices at centres and branches would be unnecessary. In the third place, there would be a saving on account of the more nearly uniform character of the risks. When the property to be insured is solely that relating to stores there will not be necessary so much levelling up of the rates to avoid the danger of making them excessive for factories, public houses, etc. The risk will be further minimized as the movment, now waxing, towards shorter and smaller credit gains ground. That movement will reduce the temptation to speculative incendiarism. In spheres outside of the commercial, a limitation of credit will not be so full an offset to this criminal practice. Farm houses and dwellings on which nothing was owing might be burned for advantage, but hardly a store-stock on which little was owing, and of which the insurance was value assessed by men in business themselves and conscious of having the damages to pay out of their own pockets. The insurance would be apt to bear a fairer relation to the movement of the stock than it does at present. The two per cent. rate that has now to be paid would shrink very close if not all the way to one per cent, if there were no agents, no buildings, if the policy-holders were all simply in the distributing business, if credit was scant, if the insured and insurers were identical. Mr. Watson's plan is commendable from the economic standpoint. It appears that such an organization is wanted.

The suggestion looked at as a contributory detail to the plan of a National Business Men's Association is likewise promising of good. Among the many interests that have already been recognized as bonds that may be of service in holding such an association together, we know of none that is apt to have a more cementing effect than the insurance principle. That adopted, there would be a connective medium which would make association possible and durable. Until it is made durable there is going to be difficulty in inoculating trade with the regenerating spirit of reform. So for the sake of the interests that are peculiar to trade, as well as for its own sake, this idea is worthy of adoption.

COLLECTING MISSIVES.

One of the outgrowths of the Delinquent List that the Toronto Retail Grocers' Association has established is almost if not quite as important as the List itself. This little accessory is a short series (two) of letters. The letters of the course are marked "A" and "B." They are to be had by members of the Association upon the payment of five cents a pair to the Secretary. They bear the stamp of the Association and are printed. The debtors they are intended for are those from whom there is a tremulous hope in the mind of the retailer that money may be got. "A" is first sent. If no reply is forthcoming at the end of a reasonable suspense, "B" is despatched. "A" is apt to disconcert a man, but "B" is blood-curdling. If there is any money to be had "B" will extract it from the most iron-clad cynicism. These little letters are preliminary to blacklisting, and when there is no money blacklisting duly follows. So far, since the adoption of warning letters, no debtor has received "B." The logic of "A" has been irresistible in every case. One grocer used "A" to renew a correspondence with a former customer who had left the city. The said customer had friends in the city who would be sorry to have him blacklisted. The letter went three hundred miles and was followed in three days by a remittance of all that was due the grocer. Former business letters had been scoffed at, but "A" was too persuasive. "A" was sent by another grocer to a debtor who seemed past redemption. Yet the man had shame, though he had shown no acute sensibility to the stings of former severe duns. His response to "A", however, was creditable to his heart. He paid five dollars, and pledged himself to make an equal instalment every week until there should be no more to pay. When a man gets "A" he feels himself on the crest of the tide that leads to blacklisting. He naturally wants to get off before arriving at the destination that is inevitable if he stays there.

The Delinquent List has got a name for itself. Domesday Book in its time was not spoken of with more respect and dread than is the List coming to be. In households allusions far from gay are made to it. There is getting to be a disinclination to have records of one's grocery purchases noted as unpaid. There is a nervous feeling that

through some mishap the name may not be effaced, and finally become transferred to the odious List. Credit is therefore less sought by those whose means are slender or uncertain.

FULL OF YEARS AND HONORS.

A link which connected the first and the last decade of the present century was broken the other day by the death in Brockville of Mr. Robert Fitzsimmons, father of Fitzsimmons & Bro., and founder of the wholesale grocery and liquor business carried on by that firm. A pioneer in the settlement and a patriarch in the commerce of so important a town as Brockville, is deserving of some biographical notice in the columns of a trade paper identified with the particular class of business in which the most of the long life was spent.

The late Mr. Fitzimmons saw this Province in the throes of more than one crisis. Not only did he live long enough to see much political travail and development, but a great part of his life was passed at a point of observation where events in Canadian history crowded together. Brockville is a frontier town, not only in a physical sense, but in some degree in the political sense ; it was in the district, although not the critical point in it, in which occurred the last struggle of the outbreak which indirectly brought about responsible government. Mr. Fitzsimmons' life began in the year 1810, in the English town of Exeter. At the age of 12 years, he came with his family to this Province. He spent but one year at his parents' home in Perth, becoming at the end of that time an apprentice in the shoemaking shop then carried on in Brockville by the late J. C. Potter. Mr. Potter also ran a grocery store, in which his apprentice seems also to have been a learner, for in later years, the young shoemaker took to the grocery business exclusively. It was in the year 1833 that in partnership with his brother-in-law, he opened out a grocery store in Brockville. This store he left in the autumn of the same year to better his fortune in London, Ont. After a winter's trial of that city he returned to Brockville and set up another grocery. After ten or twelve years of prosperity in this stand he built the large premises known yet as the " Old Spot," in which he continued to trade until 1871, when he retired to be succeeded by his sons.

Not only in the field of commerce did this citizen's long life benefit his town. In 1852 he began a useful career in the municipal history of Brockville. That year he was elected councillor for the centre ward, which division he represented constantly until the close of 1858, when he was elected mayor. After this he was repeatedly elected to the council. For twenty-five years he was a member of the school board. In his death the town of Brockville loses a citizen to whose energies much of its present material and intellectual advancement is due.

SOME UNFLAVORED FACTS.

Some of the rocks on which Associations split have evidently been located in the chart of the man whose words are quoted below. A pessimistic view of association is not the one best calculated to make union popular, but a little plain warning is about as necessary now and then as is advocacy of the benefits of association. The American Grocer gives the following report of the above mentioned speaker's words:

When the Association first started, its powers and possibilities were, in a measure, problematical and many joined it with very imperfect ideas of its benefits. Some thought collections the greatest feature, and supposed that an agent or collector would be able to collect everything, no difference how old the bill or dishonest or poor the debtor, or even if the bill was disputed. They seemed to think they could sell goods to any one and be sure of their pay. Therefore, instead of guarding against beats, they courted their trade, and hauled out their goods to them by cartloads. Then they expected the association in some way to protect them and get their money; they did not even think it worth while to attend the meetings. Opera, baseball and parties were far more agreeable, and the officers and a few faithful members were left to do the work and maintain the association as best they could. What was the result? Why, they lost the price of their goods they sold so recklessly, and so disgusted many other well-meaning members that they also quit attending, and to complete the sum of their iniquity, they began to decry against the institution, turned traitor, and said it was no good, refused to pay dues, or made it as difficult as possible for the agent to collect them as old bills from delinquents, and in some instances they were guilty of many underhand devices to draw customers from their brother members. Then the non-attending members found fault with what those who attended did, and, on the whole, acted more like a set of undisciplined schoolboys than business men.

There was still another class—perhaps a worse—who joined to learn all they could of their neighbors' business and losses, and beats, but never gave a like confidence. They got all they could and gave nothing in return except the trifling monthly dues.

So, while the first class growled at the agent if he didn't bring them word of money collected, the latter growled if he did not have a long list of new delinquents every time he called for dues.

Some others joined because their neighbor did and to be in the crowd, because it was fashionable. They did not know what its duties or benefits were, and they made no effort to learn.

These classes included perhaps one-half of the membership, while the balance were all right—good business men, who went into it with correct ideas, and were inclined to do the fair thing by the association and their fellow members to uphold the dignity and honor of the organigation and, through it, the profession of storekeeping.

Such a state of affairs exists in most of the local organizations, and some good members have been led to quit on that account—very unwisely, however.

The lukewarmness of the membership in local associations has led to the withdrawal of some from the State body, notwithstanding the reduction of the per capita tax, so that, on the whole, we are not so strong as we should be.

As I remarked at the beginning, we have reached a crises. We may, by the united and persevering efforts, of all truly interested, build up now an organization that will be a power in the community; but, without active and hearty work now, the association is doomed to a speedy and ignominious dissolution, out of the wreck of which a few local associations may survive, but the majority of the little boats will go down in the vortex of the sinking ship.

The Inland Revenue Department has recently issued a bulletin of about thirty pages which is devoted exclusively to the subject of baking powder and which shows that the majority of the goods in the market are adulterated and unfit for use. Prof. A. McGill, who has had charge of this important work for the Government, says that "imperial baking power is an excellent baking powder." A word to the sensible housekeeper should be suffcieut.

ROSS'S ROYAL BELFAST
GINGER ALE IS THE BEST IMPORTED

Ross's Royal Soda Water.
" " Seltzer Water.
FOR SALE BY
ALL FIRST-CLASS GROCERS.



CAIRN'S
HOME MADE MARMALADE.

The following houses have just received some fresh stock of this wholesome breakfast delicacy:

Messrs. Turner, Rose & Co.
" Caverhill, Hughes & Co.
" Kinlock, Lindsay & Co.
" Wm. Donahue & Co.
" Lockerby Bros.
" Lightbound, Ralston & Co.
" L. Chaput, Fils & Co.
" N. Quintal & Fils.
" Geo. Childs & Co.
" Hudon, Hebert & Co.
} Montreal.

Messrs. Perkins, Ince & Co.
" Smith & Keighley.
" J. W. Lang & Co.
} Toronto.

BLAIKLOCK BROS, General Agents,
17 Common St., MONTREAL.

Agents for Toronto : Steel, Hayter & Co.

HECK'S COLUMN.

How different is some men's ambition from others'! We frequently hear people say, "That man, has no ambition in him." I think differently. Would any sensible man start a business without ambition? Yes he might do that, but he would not stay there long without it. I was reading a book last week by E. L., called "The Hardy Norseman," wherein the writer sets forth the most clearly written story of ambition that I have ever heard.

Here's a young man that disgrace has been brought upon by his parents who left him poverty stricken and alone in London. Now nothing but ambition placed this man where he now stands, junior partner in a large firm. The same applies to you who are in a small corner store because it is small it can be neat and clean. You can with ambition be a merchant on a larger scale, perhaps it may take years, but it can be done never the less. It's no disgrace to keep a corner store, neither is it to keep a small store not on a corner, but I put down the man who conducts his business with as much indifference as a grass hopper in a stubble field, not caring where he lights, as a disgrace to our commercial age. Commerce to-day is not what it was years ago. Many succeeded who never put themselves about one particle to oblige a customer. When the dealer had a competitor there was no difference. One was like the other, a don't care sort of fellow. To-day there are far too many merchants. If you are more obliging than the next man or are keeping a neater place, (the two go well together), it will bring you that class of trade that every ambitious merchant is catering for, the rich usually want the best, the poor look for the same. They cannot get all they want, still what they do get they like to obtain in as nice a manner as the rich. Cater for the best class of trade and the so-called worst comes with it. HECK.

THE BOARD OF TRADE BUILDING.

Secretary Wills of the board of trade, Mr. E. D. Morris, agent of the Rathbun Porous Terra Cotta Fire Proof Manufacturing Company, Deseronto, and a number of newspaper men assembled in the new board of trade building on Monday afternoon to witness the test of the terra cotta flooring laid by the company. Four thousand five hundred pounds was the weight the company guaranteed the floor to support, but the trial showed that it was capable of much greater endurance. Pig iron, weighing in all over 4,000 pounds, was placed on an iron square resting on the weakest part of the floor, and allowed to remain there from early in the morning till about 4.30 in the afternoon, when the test took place bar after bar of iron was added till the pile became shaky, and finally toppled over, without, however, crushing in the floor. The total weight of iron was 5,800 pounds, and although the bricks below had given way to the strain somewhat, yet from all appearances the collapse would not have occurred until several hundred pounds more had been added. Everybody was pleased with the experiment, and Mr. Wills went away satisfied that even the weight of the numerous business men who rush to examine the morning bulletins would be insufficient to crush through the flooring of the new building.

HOW RETAIL MERCHANTS ARE SOMETIMES DECEIVED IN COFFEE.

Interior merchants for their own interest should exercise great care in making selections of coffee. There is no article in the grocer's stock which requires more care and judgment in buying and in which mistakes in regard to style and quality lead to such unprofitable results, from dissatisfaction among customers and consequent loss of profits, than this staple. Coffee is a leading article and if a consumer finds that which is offered him turns out poor, he is apt to rate everything else in the same establishment as inferior and transfer his trade elsewhere. In short, experiments to make a little extra profit on coffee by the retail grocer unless great judgement and discrimination are exercised are most hazardous. Even buyers of considerable experience are sometimes deceived, as notibly in the case of those who purchase alleged Costa Rica coffee, offered at what seems a tempting price, but which is in reality nothing but a cheap grade of Salvador or Guatemala polished and colored to give it a clean and attractive appearance. The business of polishing and coloring these descriptions of coffee, the sole object of which seems to be to deceive retail merchants, is, we learn, being carried on to some extent in this market, and it stands retail buyers in hand to be on their guard that they are not made the victims of this deceit. The best way to accomplish this is to deal only with wholesale firms who thoroughly understand the coffee business, whose representations can be relied upon and whose guarantee of the style and quality of the goods they offer is as good as gold, as the saying is. If this advice is followed there is no danger of disappointment or loss in handling coffee. — San Francisco Country Merchant.

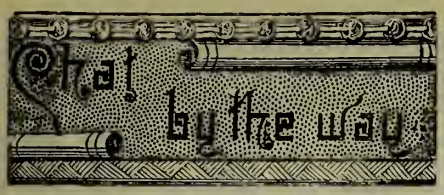
TARIFF NOTES.

An order-in-council has been passed cancelling the order of March 10, 1868, respecting the drawback on malt used in combination with sugar in the manufacture of beer and substituting the following regulation in lieu thereof, viz.: That any brewer using sugar, syrup, molasses or rather saccharine matter in combination with malt, in the proportion, in such brewery, of not less than fifteen pounds of sugar or twenty pounds of molasses, syrup or other saccharine matter to every 100 pounds of malt, and who shall have paid the duty of four cents per gallon upon the beer produced therefrom, and who shall have complied with all departmental regulations established by the Minister of Inland Revenue for the supervision of such brewers, or such as may be deemed necessary for ensuring the due collection of the revenue, shall be entitled to a drawback equal to the duty ofexcise paid on the malt so used. Any brewer desirous of availing himself of the provisions of this regulation shall give one month's notice of his intention to use sugar, syrup, molasses or other saccharine matter in the manufacture of beer, and shall accompany such notice with a plan and description of all the works, building and premises to be used by such brewer in connection with his brewery.

The revised tariff of customs will be forwarded to all officers of the department throughout the country this week and any differences in entries caused by changes in the tariff since the first draft was presented to Parliament will then be adjusted. In connection with the general distribution of the official customs tariff it is understood that the English practice of sel ing parliamentary publications, which it is the intention to adopt in Canada in connection with all such documents, will take effect in this case, and the Queen's Printer's department will place a number of copies for sale at diffetent bookstores in the leading cities.

DISCUSSING THE EGG BUSINESS.

A meeting of the association of those who are largely engaged in the egg trade, was held in Stratford on the 14th inst. to consider what steps were best to be taken, to save if possible, dealers and producer from loss, under the threatened imposition of a heavy tax on eggs. The meeting as will be seen by the names below was well attended and thoroughly representative of a large number of localities of this egg producing district. Although the position was felt to be a difficult one, those present seemed determined to face it bravely, and to rather suffer personal loss for a time by keeping their works intact, and also in keeping up prices, than to allow the source of supply to be cut off. There can be little doubt that in view of highly probable prices in the near future in our international commercial relations that this is the proper action to take in the premises. Those present at the meeting were D. D. Wilson, Seaforth, president; J. D. Moore, St. Mary's, vice-president; and the following : Messrs. Hogg, Galt; Hawke, Waterloo; Scott, Strathroy; Brown, Mt. Forest; Brown, Simcoe; Richardson, Walkerton; Carter, Elora; Young, Forest; Dunseith, St. Mary's: Sparling, Wingham; Flavell, Toronto; etc. etc.



Terms, a deposit of not less than 20 per cent., reduired at time of sale.

Mr. Pedler, Gravenhurst, was in town last week, and paid a visit to THE GROCER.

The Pittsburgh Retail Grocers' Association has adopted a uniform pass book, which is said to be an excellent device.

Captain Charles Ead, of Port Stanley, died last week. He has for several years past conducted a general store in the village.

"The grocer who remains outside of the association," is the subject to be considered at the next meeting of the Pittsburg Association of Retail Grocers.—Pennsylvania Grocer.

After a brief illness Mr. W. Blair 39 Davies Avenue, who was employed for several years as head bookeeper for Smith & Keighly of this city, died on Thursday of inflamation of the lungs. He leaves a wife and three children.

T. L. Snook, has been instructed by Mrs. Green to enter a suit for $5,000 damages against the collecting agency, her name having been published by that institution and posted throughout Kingston. This is the second case of the kind. The agency will defend

By an imperative order from the state department of the United States, all shippers of goods to that country will be required to present to the American Consul either the original or a copy of the invoice of the purchase hear, to be filed with the original certificate in the Consulate.

A sneak thief entered the grocery store of Mr. S. Clemens, Dundas street, West Toronto Junction, Thursday afternoon, in the temporary absence of the attendant, and emptied the till of its contents, about $8. It is supposed to have been the work of a boy who was seen around the premises.

Bailey Bros, broom makers, Kingston, say that while the profits of their business have been reduced by the compétition given them by the Central prison, yet they employ more workmen than ever before. They were not reaponsible for the statement that their business was run into the ground by convict labour competition.

John A. Sewell, of the grocery firm of Sewell Brothers, Hamilton, died at his residence on Grant avenue, at 2 o'clock on Monday morning. Heart disease was the cause given for his death. He had been confined to the house for the past three weeks. Deceased was 46 years of age. He leaves a wife, but no children.

Alexander W. Murdoch, has been commissioned by the Government to visit the West Indies with a view to extending the mercantile operations with those Islands and South America. All information and samples afforded Mr. Murdoch at 36 Victoria street will be in the interest of the Canadian manufacturers and merchants.

"Accounts for sale." This is the heading of a glaring yellow poster issued under the name of the Canada Collecting Company, Kingston. The bills are posted in conspicuous places and are printed in large type. The names of people with there occupations attached stand out in bold relief. Full information is furnished as to the nature and amount of the bills owed by the people whose names are chronicled

H. C. Crocker and Mr. Parks intend starting a new industry in Sarnia. They have pnrchased the old Methodist church from Peterson & Reilly, and purpose fitting it up at once for grinding coffee and spices and putting them up in air-tight packages for the wholesale trade. The process of putting them up is under patents held by Mr. Crocker. In addition the firm will also manufacture baking powder.

The firm of D. Richards, soap manufacturers, Woodstock, has undergone a change during the past few days, by the admission of Mr. D. W. Cummings, latterly of Toronto, formerly a banker of Birtle Man., as a partner. Mr. Cummings will be a strength to the firm, which in future will be D. Richards & Co. It is their purpose to further extend the business by going into the manutacture of toilet soaps. With this view, Mr. Bailey, formerly with the Morse Soap Company has been engaged.

At a meeting of the London Board of Trade Mr. S. F. Glass proposed that in the interest of the retail dealers, who were becoming an important section of the Board some action be taken to deliver them from the wiles of the dead beat. He moved—That in the opinion of this board, it is desirable that we should take steps to protect the members of the board, especially those identified with the retail trade, against that class of individuals known as dead-beats and that a committee composed of Messrs. L. H. Ingram, L. H. Scandrett, D. W. Blackwell, J. Callard, James Cowan and J. Ried, be appointed to consider and report on the matter. Carried.

In the Canada Gazette, the Grand Trunk Railway gives notice that they will sell, at the stores, 225 and 229 Wellington street, Montreal, on Wednesday 25th June, 1890, at 10 o'clock a. m. and at the Grand Trunk Railway Frieght Shed, Brock street, Toronto, on thursday, 19th June, 1890, at 10 o'clock a. m. and each subsequent day until the whole is disposed of at both sales, a quantity of unclaimed frieght and baggage consisting in part of glassware, groceries, hardware, machinery, drugs, household effects and other sundries. Catalogues can be had from the auctioneers Mr. H. Arnton, Montreal, and Chas. M. Henderson & Co., Toronto, on application.

GOOD ADVICE TO YOUNG MEN.

It is a piece of good advice the S. F. Grocer and Country Merchant gives to young men who aspire to city life and occupation. Our contemporary says :—

A wholesale house advertised this week for a bookkeeper and received over eighty applications for the position, and this is but an every day experience with business houses who have vacant places in their establishments. The supply of clerks, salesmen and general office men is far ahead of the demand as the above will attest, and it behooves a young man who thinks of coming to the city to seek fame and fortune to think twice before making the venture. The time is long since past when a youth could leave a good situation and prospect in a country town for a betterment of condition in larger cities, if ever it existed. Competition in the field of industry is bitter, and unless the stranger be exceptionally favored with ability and influence, he is but losing the substance in a grasp at shadows. The Horace Greeleys and Ben Franklins of the present day are few and far between, and if any of the readers of this column among merchants' clerks in the interior are seeking to widen the scope of their activity, they will find ample opportunity at home, with none of the disadvantages and discomforts which await new comers in a strange place who must commence at the bottom as a rule, and that too against many odds, to reach success. The smart youth in a country store who has ambition will discover if he apply himself that there is plenty of room for him to expand, even if the surroundings seem somewhat contracted. There is better prospect for his becoming a useful and honorable member of society where he has been established and made a beginning even in a small town, than in breaking away for a struggle with the difficulties which beset a young man's life in great cities. Success in any vocation requires fidelity, pluck and perseverance ; to cultivate a longing for something which is only in appearance a superior state will not tend to an improvement in the affairs of the youth, however ambitious he may be.

OUT OF BUSINESS BUT CANNOT BE WITHOUT IT.

St. Thomas, May 14th.

GROCER CO., TORONTO.

GENTS,—Please change my address from Essex to St. Thomas. Although out of the grocery business for the present, I do not feel as if I could afford to do without the GROCER.

G. G. STEELE.

A feather duster disperses but does not remove the dust from the store

Work can always be found in a store without double-million microscope

No young man can possibly have mistaken his calling who finds in it what the world wants done.

SUNLIGHT IN THE WORLD LARGEST SALE SOAP

Winner of THREE GOLD MEDALS in 1889---Paris, France, Ghent, Belgium, and Ottawa, Canada.

The Wide-Awake Grocer, even if he gets a smaller profit out of SUNLIGHT Soap than he does out of Inferior Soaps, recognizes the fact that the increased volume of business done by reason of keeping the BEST article, more than compensates for the smaller profit. The aim of every Grocer should be, to earn a reputation for selling THE BEST.

CANADIAN HEAD OFFICE : } 27 1-2 Wellington St. East, Toronto.

DUTY ON TEAS.

Last week, in our market review, we gave notice that we should have something to say concerning the petition to Congress for a duty of 10 per cent ad valorem on all teas coming from any other country than the country where grown. It seems that the English tea merchants have a complete advantage of our merchants, especially in the way of low grades and cheap teas. There is the law which prohibits the importatation of dust and adulterated, which is a good law when enforced. But it is not always enforced, though a good deal more of attention has been given to the enforcement of this both in Boston and in New York of late than usual. But in spite of the law teas that are not desirable do creep in in large quantities. At the time duty was taken off teas in this country, or about that time, Sir John Macdonald offered to the tea merchants of this country that, if the special duty was taken off so that teas from England could come to this country free, he would use his influence to open the markets of the Provinces to the merchants of the United States, duty free Instead of such action he did not keep his part of the agreement, and a duty of 10 per cent. ad valorem is kept on by the Canadian government on all teas from the United States, while teas from other countries are free. The present action of our tea merchants is in part retaliatory. A petition has been signed by all the importers of teas, and also by a large number of the dealers and the large wholesale grocers throughout the country, asking that the present Congress impose a duty on all teas coming from any country except the country where grown. It appears that the English tea buyers notwithstanding that the buyers for the American market have agreed not to purchase the low grade and dust teas in China, have been purchasing these teas in large quantities, shipping them in bond to English ports, where the English government suffers them to lie in bond till such time as they can be sold by samples in this country, when, by special agreement with the steamship companies, they are reshipped to the United States, without further freight charges than the original from China to England. Hence our markets have been flooded with the cheap and poor teas that the American importers would not touch in the producing country. They are an undesirable commodity, and it is for this reason that the peculiar duty on teas is asked.—New England Grocer.

SOME HINTS TO MERCHANTS.

The lack of executive ability, so essential to a thoroughly systematic and profitable management of business, is in numerous instances a cause of failure. The atteution of the young merchant should be directed to this highly important feature, which may justly be considered the ground-work of success. Experience, it is true, furnishes the surest preventative of the errors almost certain to occur at the outset of every business man's career ; yet the uninitiated may so profit by the teachings of those who have promulgated rules for their guidance as to carry into thier work the necessary caution and discrimination. To be provided against possible contingencies is to be started aright —"to be forewarned is to be forearmed." A consideration of the best and surest methods of the conduct of business should be well weighed before making any investment, as well as a due regard for its character. Every man should be aware of the field in which he can labor to the best advantage. It has been well and wisely said that one should select the business or profession the following of which best agrees with the inclination, as in that direction he will be better prepared to devote his energies since it better agrees with his pleasure and is less likely to be attended with obnoxious or objectionable features. It too often happens that some men are either forced into the business for which they are unfitted, or for which they have no inclination or aptitude, by pressure of circumstances or a want of reflection. This mistake sometimes proceeds from a sort of ambition, which may be attributed to an improper consideration of another's success as applying to one's own. Where the few have reached the acme of their anticipations, the many have utterly failed. Some men seem intuitively to select the proper sphere in which to operate; some have commenced one kind of business and then turned to another with more satisfaction than was warranted by the former trial: while some indeed have continued to experiment without ever being enabled to make the right decision.

A discreet and systematized routine of daily application should be rigidly observed as affording a correct knowledge of the requirements of the business. To be well informed of all matters relating to trade ; to be well posted in business forms ; to be advised of every change which may occur to regulate the drift of the commercial current ; to be wise, careful, circumspect in each and every move, are requisites which every man engaged in business of whatever nature should diligently and continually consider. The want of reflection is a serious barrier, which will exert a baneful influence and cripple the efforts of even the most assidious devotee. A thoughtful disposition, combined with energy, enterprise and an unswerving adherence to just principles based upon ascertaining results cannot fail to bestow the proper elements of success.

It is unfortunately true of some business men that they soon become satiated with the very support they should rely upon to achieve the desired end and aim of their ventures. To be neglectful of those duties necessitated by the nature of one's avocation is to be recreant to the trust reposed in him by those with whom he has to deal. Sooner or later his peccadilloes are discovered and his reputation is blasted, his hopes extinguished.

To acquire wealth in honesty is worth a thousand times more than that obtained by fraudulent design under the garb of the best and truest manifestations.

Deceit and hypocrisy, entail a curse upon those who use such expedients. To be shrewd is not necessarily to be unprincipled: indeed a degree of shrewdness commensurate with the exactions of trade is a great necessity and should be more cultivated than it is.

To succeed in any business undertaking and also retain the respect, good-will and approbaiton of one's fellow-men is to have written one's name upon the roll of honor. To have contributed to the necessities of humanity in abetting the cause of trade and facilitating the growth and stability of industry should be a pride and satsiaction untainted with greed.—Detroit Grocer and Trade Reporter.

EDWARD ADAMS & CO.

ESTABLISHED 1846.

Wholesale Grocers and Importers of

TEAS,
SUGARS,
COFFEES,
Tobaccos, Wines and Spirits

95 & 97 Dundas St., London, Ont.

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO, ONT.

Canned Goods

LARGE ASSORTMENT, COMPRISING
"LION" Brand Strawberries, Extra quality, in heavy Syrup;
Finest Yellow Peaches, 3's Pears, 2's and 3's Quinces;
Apples, Pumpkins, Peas, Corn, Tomatoes, "Lynx" Salmon, Chicken, Turkey, Duck, Corned Beef and Lunch Tongue.
LOWEST PRICES.

Sloan & Crowther

59, 61 and 63 Front St. East
TORONTO.

H. P. ECKARDT AND CO

IMPORTERS
--: AND :--
Wholesale Grocers.

3 FRONT ST. EAST, TORONTO

TRADE SALES.

Suckling & Cassidy, on Tuesday, sold the stock of J. Douglas & Co., jewellers, etc., St. Catharines, invoiced at $5,642 to W. B. Gould, of Port Hope, for 20 cents on the dollar. The stock of dry goods belonging to Parker & Co., of Toronto, and invoiced at $2,786 was sold to Mr. Gould at 82c. on the dollar.

Something new for your trade is Solus. Sole Preserver. Mr. Vroom the manufacturer is now pushing his goods through Canada. His advertisement appears in another column.

The Marintime Provinces are not behind the times; many of their industries are making fine lines of goods. The St. Croix Soap Manufacturing Co., are showing great enterprise in pushing their "Surprise Soap," which is a very fine line for the laundry, into Quebec, Ontario and the North-west. They claim it to be the "best on earth." This firm do a large business throughout the Marintime Provinces and Quebec. They have one of the finest factories in Canada, and are already negotiating for larger premises. They have steam pumps, dry room, etc., which gives them every advantage to make a fine article. We are sure the trade will welcome our friends from the east, and we would call attention to advertisement on page nine of this issue.

A number of dogs in London have been affected with a disease resembling rabies recently, and the council a couple of weeks ago passed a resolution to the effect that all animals be muzzled for three months. This has been disregarded, and the disease is still in existence. Mr. Andrew Tufts, grocer, was attacked by one on Monday which tore his trousers from the knee down, but luckily did not make a mark on his flesh. The animal was shot after it had worried half a dozen other dogs.

The Badgerow-Falconer
Bonded Vinegar Manufacturing Company
Highest Medal Award Toronto Exhibition.
Telephone 1261 69 & 81 Jarvis St., Toronto.

T. KINNEAR & CO.

Wholesale Grocers, Importers of
TEAS,
SUGARS,
ETC.

47 Front St. East,
TORONTO. ONT.

JOS. F. EBY. HUGH BLAIN.

EBY, BLAIN & CO.,

Wholesale Grocers, &c.,

CORNER FRONT AND SCOTT STS., TORONTO.

Agents for
Higgins Eureka Salt. Batgers Solidified Jelly. Cunningham & DeFourier Co'y Ltd. English Potted Meats. Curried Rabbit. Jugged Hare. Whole Breasts of Grouse. Galantine of Wild Boars Head, &c., &c., &c., &c.

SMITH & KEIGHLEY

WHOLESALE GROCERS
AND IMPORTERS OF
East and West India Produce, Mediterranean Fruits, Fancy Groceries, China, Japan and Indian Teas, Porto Rico Molasses and Coffees. New Currants, Raisins, Figs, Dates, Prunes in Bottles, Cases, and Casks.

9 Front St. E., Toronto

J. W. Lang & Co.,

WHOLESALE GROCERS,

33 Front St. East,

TORONTO.

PERKINS, INCE & CO.

Wholesale Grocers,
TORONTO.
IN STORE—
Prunes, Season 1889.
(SPHINX BRAND.)
—MALAGA FRUIT—
FINEST SELECTED VALENCIAS
SELECTED VALENCIAS IN LAYERS

WARREN BROS. & BOOMER,

IMPORTERS

AND

WHOLESALE GROCERS.

35 and 37 Front St. East,
TORONTO, ONT.

SUGARS, COFFEES AND TEAS SPECIALTIES,

THE

ST. LAWRENCE SUGAR REFINING CO'S

Granulated

and Yellows

ARE PURE.

NO BLUEING

Material whatsoever is used in the manufacture of

OUR GRANULATED.

A PROFIT-SHARING GROCER.

Mr. Schnatterly, an enterprising grocer of Kinsley, Kansas, makes a novel proposition to his customers through a neat circular, a copy of which we have just received. He proposes to pay his cash customers interest on what they spend in his store. They are furnished a rebate card on which is printed a certain amount. This is handed to the salesman when purchases are made and the amount of purchase is checked off. When the figures are all gone the rebate is paid. The cards save four cent. on all purchases, besides securing the customers the very lowest cash prices it is possible to obtain.

The circular explains :

"We propose to give cash buyers part of what they save us, and, to encourage the system, the larger part. Thus you become partners with us, to a certain extent, in the business, sharing the extra profits made by conducting it on the cheapest plan. This is simple justice. The reason it was not done before was the lack of a practical method of keeping the account.

Mr. Schnatterly's plan is a good one and could be successfully worked in many localities. Strong objections have been urged by many grocers' against the introduction of new schemes for regulating the credit business, principally on account of the complications arising from them, but this plan appears to be simple and effective. It could be worked either with a card or the coupon books now in general use. But much of the success will depend upon the clear and concise explanation given to the customers. They have been annoyed so long by gift schemes, lotteries and clap-trap that they are naturally shy of anything that tends to bring about a change or claim any of their time. It is money they want, not presents. The average housewife is very likely to consider anything that is founded on sound business principles, which Mr. Schnatterly seems to have incorporated in his proposition.—Chicago Grocer.

The Philadelphia Retail Grocers' Association has formally appealed to the wholesalers and manufacturers for their co-operation to suppress the cutting evil. The following is the draft of the circular sent by the Association to the wholsale grocers, etc.:—

PHILADELPHIA, May 12th, 1890.

To the Manufacturers and Wholesale Dealers of the Grocery Trade of Philadelphia :

GENTLEMEN,—Believing that your firm would not even indirectly do an injury to the retail grocery trade of our city, the Retail Grocers' Association appeal to you, asking your best efforts towards the reform of the "cutting abuse" now so largely existing in some sections of our city. We ask—

1st. Can a merchant be honest and sell goods below the cost of purchase ? Witness the present selling of granulated sugar at retail at 4½ cents per lb. ?

2nd. Is it not true that the greatest losses sustained by the wholesale trade in the past have been by the too liberal crediting of those retail dealers who sold regardless of cost at "cut prices ?"

3d. Is it not worth the effort of the wholesale trade that close scrutiny be made of the real standing of those dealers who are now demoralizing the retail trade to the injury of those dealers who want to pay their bills—one hundred cents to the dollar?

4th. Will you kindly inform us if you will by "moral suasion" endeavor to show those dealers who are now carrying on the ruinous war of cutting that nothing but injury to themselves as well as to their brother dealers can come of its continuance ? We do not ask or expect you to refuse selling to anyone who in your judgment may be worthy of credit.

Desiring that the relationship of the retail grocery trade with the wholesale trade, shall at all times be in the direction of fair, honorable and prompt dealing, we place this appeal before you, confident that its merits will commend it to serious and favorable consideration.

Very respectfully,

JOHN J. FORAN, President.

Soap and water are cheap, but soil on goods is expensive.

Restore goods to their proper places as soon after using as possible.

Goods conveniently located save time, money and temper in showing.

Every line of goods embodies a history and a science worth years of study to understand.

GROCERS! A Few Facts for both Wholesaler and Retailer.

Do you know that a first-class article's best advertisement is its own merit? It is. So with the Grocer, his best advertisement is that he keeps nothing but first-class goods. The wholesaler supplies the goods to the retailer. The retailer sells them knowing they are the best of the kind. The customer buys, knowing what he or she gets is all it is claimed to be. Everyone is satisfied. Satisfaction to your customers means a continuation of business with them. These are facts. Now for a practical application.

Surprise Is a pure Laundry Soap, free from all injurious chemicals, made from the purest stock, guaranteed to give satisfaction and is all it is claimed to be in every respect. By a system of prices profit is given to all handling SURPRISE.

Profit Quick sales, a fair margin of profits and satisfaction to all concerned is what everyone is looking for. SURPRISE fills the bill. SURPRISE is largely advertised, is a very fine article and will sell on its merits alone. All wholesale dealers are protected by our system of prices which always gives them a good profit, which profit we can practically guarantee. The retailer buys at a price which gives him a good profit and still sells SURPRISE cheap as common soaps to the consumer, who profits by getting a first-class article.

We do all the advertising and pushing. You sell the SURPRISE, making a good profit, guaranteeing it to your customers as we do to you. Do you keep SURPRISE in stock? If not we shall be pleased to quote prices on application.

THE ST. CROIX SOAP MF'G. Co., St. Stephen, N. B.

THE MARKETS

TORONTO, May 22, 1890.

GROCERIES.

The week's trade has not been signalized by any departure from the commonplace course that has been steadily followed for so long a time. The continued stiffness in the prices of dried fruits, the momentary "give" in the schedule prices of canned goods, the apparant over-ballast in sugar, are circumstances that have so far failed to stimulate buying to any perceptible degree. Local consumption is not at its maximum yet, and until it is, retailers seem determined to wait, buying only for the immediate present. Remittances are reported to be as good as they were expected to be. The present week's trade compares unfavorably rather than equally with last week's.

CANNED GOODS.

The character of the business done the greater part of the past week shows the market to be recovering at all the points of weakness revealed by the break in Association prices. Corn, which appeared to be too plentiful for any early recoil to established prices, has shown wonderful vigor in a few days. It had sunk as low as 90c. in the interim between our last and this report, it is now back to a secure $1.10 for small quanties of good, and $1 for large quantities not strictly choice. Tomatoes are exceedingly scarce and firm. There are virtually none in the hands of the packers, and are in strong demand. Peas are pretty well bought up now, and are firm at $1 to $1.15 according to quality and quantity. The stock of canned goods now in the country is far below in quantity what was on the market this time last year. It is estimated to be even less than half what was unsold a year ago. This fact should be a good basis for the stability of prices. Buyers evinced considerable mistrust of the permanence of the prices that were reached last week, and cautiously bought in small lots, expecting further derangement of the market to follow the dissolution of the Association agreement. This has been for the better, as if large stocks had been laid in right after the break, dealers would have not had to come upon the market after the recovery, and the recovery would not have been so complete. So that the minimum of damage was done by the break on account of the limited advantage that was taken of it.

The National Canned Goods Packers' Association has decided that the factory size cans be adopted as the standard size by the minor associations as follows: No. 2 cans, opening 1⅜, hight 4 9-16, width 3 7-16; No. 3 cans, opening 2, height 4⅞, width 4 3-16. A motion was agreed to, that an arbitration committee of five, one from each minor association be appointed, whose duty it shall be to investigate all complaints of every nature that may be referred to such committee, and that the committee be instructed to notify the Secretary of this Association their decision thereon, and in case adjustment is not made in accordance with such decision, that it shall be the duty of the Seecretary to issue a statement of such matter, if any there be, and mail a copy to each member of the minor associations. A committee started for Washington to submit the memorial above mentioned to the Ways and Means Committee.

It is reported that representatives of English buyers on the Pacific coast have agreed not to purchase any new pack Columbia river or other salmon prior to the month of August. There is a penalty for violating the agreement.

COFFEES.

The force of the demand has not been increased or diminished during the week. For several weeks past the trade has been in response to a demand that by comparison with last year's seemed to be a modified one. Ceylon is still scarce, high, and relatively to other kinds, popular. The lowness of supplies in the hands of foreign distributors and the small stock here indicate a continuance of high prices. The grades of Rio that is mostly called for is that which is least in stock—namely, the lower grades. Maracaybo is getting a very fair share of attention. Javas and Mochas have a very conservative market. Prices are stationary at last week's quotations.

DRIED FRUIT.

All the features of a week ago are here yet, more prominent and controlling than ever. The demand is growing and prices are hardening. The consumption of prunes this spring has been enormous, and appears to have been underestimated by importers, as the stocks are being rapidly depleted while the new crop is growing. Cask prunes are becoming scarce and cases are going out very fast. Currants are in improved demand, ordinary provincials in barrels going at 5½ to 6c. Dates and figs are receiving a fair degree of attention. Prices are unchanged and stocks are getting low. Valencia raisins have been jobbed this week at 7¾ for common brands of off-stalk to 8¼c. for prime. The latter price is very firm and stocks purchasable at the former figure are now about all run off. Of all grades of Valencias there is an inadequate supply. Saturday cables advise a further advance in Sultanas.

Reports from Smyrna state that the prospects for the growing crop of Sultana raisins are rather unfavorable owing to the absence of rain, and that the indications do not point to a yield any better than that obtained last year.

NUTS.

Stocks are but moderate with all importers. Trade is confined to filling orders from confectioners and to retailers whose business is limited to the supplying of housewives' baking demand. Prices are unchanged.

RICE AND SPICES.

The rice trade is a very quiet one. There is no sign of any early disturbance of the present basis of prices. The estimate of the reserve of the Louisiana and Carolina crops leads to some expectation of higher prices before the new crop is ready for the market. About five months will elapse before that time, and the present stock will upon the basis of comparative calculation made by Mr. John Talmage, of Dan Talmage & Sons, suffice for only about one-third of the demand. Importation from the fields of the Old World would cost 5¼ to 6c. at New York to-day, so that the probability of high prices which the above named statistician believes in seems to rest on strong ground. The movement of spices has been normal.

SUGAR.

Buyers are still apathetic. Neither an advance nor a fall seems capable of rousing business. The last advance created no excitement, at least none that was discernible

LEADING MONTREAL BROKERS.

LEONARD H. DOBBIN,

Manufacturers' Agent,

REPRESENTING

Simcoe Canning Co., Hamilton Vinegar Works Co. Ltd., Williamson Extract Co., Huckins' Celebrated Soups, Louis Rosenstein & Co. "Excelsior Bird Food, etc., etc.

4 Hospital Street, **MONTREAL.**

TELEPHONE 2205.

MARKETS—Continued.

in a brisker market The last drop didn't bring prices to a point where anybody in particular seemed to want them. One reason is that there is yet in retail stocks a considerable quantity of sugar that was bought in the apprehension of stiff prices, an apprehension that was caught at the time of the first rise. The facts that some of this sugar is not yet in consumption, and that the expectation of stiff prices has so far been groundless, are both against any hurried buying so long before the use of fruit-canning, etc. In all grades prices are where they were last week. A further decline in the New York market, on Saturday, of one-sixteenth on refined, is not an earnest of strength in the prospect. Prices may not mend, but consumption will soon come to the aid of business. Raws in barrels are 5¼ to 5½c.

The London Grocer says: "The well-grounded belief that there is enough beet sugar in Europe to satisfy all possible demands from consumers for many months to come, irrespective of what supplies may chance to arrive from the cane-producing countries, causes the trade here to be utterly indifferent about buying, and they purchase only what is barely necessary for their instant requirements. Speculators are also in the same apathetic mood, and, accepting the greatly enlarged estimates of this season's Continental beet crops as perfectly trustworthy, they evince no desire to operate the least in advance so that transactions have been much restricted."

SYRUPS AND MOLASSES.

Sales are few and small. Prices are firm and unchanged. Stocks are sufficient, though not large. There is nothing notable in the market for either commodity.

TEAS

New season Japans are already offered upon our market. The sample is fine. The quality of the grade is indicted approximately by the price, which is 34c. The samples are from a cargo that arrived by the steamer China. This is remarkably early for new Japans to be on the Toronto market. Stocks of low grade and medium Japans were getting bare, and are seasonably re-inforced by arrivals of the new crop. Low grade greens are getting up. Stocks are declining and the demand is fairly keen. Congous are regular and in fair demand There has been a small but steady demand for Indian teas during the past week. The feature of the week in London has been a marked diminution in the supplies of Indian tea. This relief to the market has had an immediate effect on prices which have hardened generally. It is estimated that con-

W. G. DUNN & CO

Importers and Manufacturers.

Canada Mills HAMILTON, ONTARIO.

21 Mincing Lane, LONDON, E. C. WORKS Croydon, Surrey.

WE would draw the attention of the Trade to our MUSTARDS, which are prepared from the finest English Seed, giving the greatest satisfaction. The well-known brand DUNN'S BAKING POWDER, "THE COOK'S BEST FRIEND," has an enormous sale, it never gives trouble. OUR SPICES are perfection, the pure ground White and Black Peppers are the finest in Canada. Samples and Price Lists sent free on application. OUR goods can be obtained through the Wholesale Houses, or direct from our Mills in Hamilton. Each package of pure goods is sealed with our guarantee. See Price current.

STUART, HARVEY & Co.

Importers and

WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

HAMILTON, ONT.

W. H. GILLARD & Co.

Hamilton, Ont.

Wholesale Grocers

IMPORTERS

Japan, China, Indian and Ceylon

-: TEAS :-

MANUFACTURERS OF THE

Celebrated Diamond Spices.

W. H. Gillard. John Gillard. H. N. Kittson

BALFOUR & CO.,

IMPORTERS OF TEAS

AND

Wholesale Grocers

HAMILTON.

MYRTLE

T. AND B.

CUT AND PLUG

SMOKING TOBACCO.

And "LILY," 10c. Plug.

Manufactured by

GEO. E. TUCKETT & SON

Hamilton, Canada,

And Danville, Virginia.

JAMES TURNER & Co.

Hamilton, Ont.

Prepared Prunes

IN CASES.

Sphinx Brands U D or B

Atlas Brands, 80/85

All secured before the advance, and will be sold at prices interesting to buyers.

Knox, Morgan & Co.

Staple Dry Goods and Smallwares.

Hamilton, : Ont.

Stock well assorted.

Styles and Colourings Choice.

Popular Prices and Terms.

EXAMINE SOME SPECIAL LINES WE ARE OFFERING IN

Tweeds and Pantings,

Linens, Towels,

Prints and Sateens,

Cashmeres.

Large Range of Swiss and Cambric Flouncings and Embroideries, Hosiery, Gloves and Parasols.

Letter orders carefully and promptly executed.

Western Ontario Merchants can see samples in Travellers' Hands.

KNOX, MORGAN & CO.

MARKETS—Continued.

siderably more than the surplus over last year's crop is already sold, and that there are from thirty to forty thousand packages less to come forward for sale than at the same time last year. Ceylon teas are quiet locally. In London bidding was languid and a fractional decline in values occurred.

Cable advices from Shanghai report the opening of the market for Congou teas, and name prices on low grades equal to 15c laid down here; stocks equal in quantity to such as now sells at 12c.

The following is from the London Grocer: "A member of the Ceylon Association in London writes to point out the unfair treatment pure Ceylon, tea, packed in Ceylon, has under the existing "Merchandise Marks Act." He says the trade is handicapped and injured by imitation packets of so-called Ceylon tea. On a gorgeous label the word "Ceylon" is displayed in the most conspicuous manner, while in the most out-of-the-way corner, and in the most microscopic type, may be found the words "This tea is principally composed of China and other growths." In this manner the Act is evaded, the purchaser humbugged, and the real Ceylon tea is damaged in reputation."

PETROLEUM.

The tenor of the market as indicated in the business done last week has not been broken in the business done since. No large transactions have been reported, and no expectancy add any special interest to the probabilities of trade in this line. Prices are steady.

DRUGS AND CHEMICALS.

A slight advance in camphor is the only feature taken on by the week's trade. Sales have been of the quiet character that has been characteristic of this department of business for the past few weeks. A fairly cool season ushers in the summer with less attendant illness than usual.

BUTTER AND CHEESE.

There is no lack of old deteriorated store tub butter, but there is a feeling of thankfulness among dealers that there is not more of it. That there is not more of it is due to a diversion of trade from outside centres to Eastern points. The market for it seems to have opened at once, as shippers have rather given Toronto dealers the go-by this week. Not entirely, however. Arrivals of low-grade stuff have been too numerous for a good market, although they have been greatly less numerous than if the Eastern demand had not been discovered. Low-grade butter yet abounds here, therefore, at prices of 5 to 8c. Local consumption is not equal to the task of absorbing it. There is a small proportion of new tub butter marketed at 12 to 14c. The creamery rolls that are so far in receipt bring 22c. Large dairy rolls are very much the same as ever, numerous and not specially choice. They sell at 10 to 14c. There is a good deal of the old tub contents in their composition, as some holders of tubs hope to obtain better prices from their stuff thus made up. There is a larger supply of pound rolls in stock than we have had for some time. The quality does not improve with the increase in quantity. Prices are 14 to 16c.

The new cheese is now coming on the market. That of the April make is selling at 10c. It came in time to recruit wholesale stocks which had run pretty low in September cheese. Very little of the October make went into consumption, as buyers stood out for lower prices, and prices in England improved. The old make yet in stock runs from 9 to 11c., according as it is the early summer or the early autumn product of '89.

COUNTRY PRODUCE.

APPLES—Prices are beginning to be devoid of interest, as buyers and sellers are passing away. Their disappearance is due to the disappearance of the basis for a market. The crop may be said to be now off the market and in consumption. The remains of the season's business is done at $4.75 to $5 a barrel for broken lots, and $5 to $6 out of store.

BEANS—Are getting dearer under the influence of a spasmodic demand and a scarcity of stock. The demand for seed rather than for table use has brought prices up to $1.65 to $1.75 in small lots, and $1.50 to $1.60 in large ones.

DRIED APPLES—Do not seem to be in strong request, yet the supply does not overrun the demand, and the supply is liberal. Prices stand at the quotations given last week, 5 to 5¼c. for new, and 4¾ to 5c. for old.

EVAPORATED APPLES—Despite the great quantity of old stock when the market opened, an despite the lateness of the opening, there is a fair promise that the crop of '90 will have a clear field for it before the blossoms are on the trees. Holders have already got down to bare stocks. Prices are consequently firm, at 8 to 9½c. for old, and 11 to 12c. for new.

EGGS—Are worth 12 to 12½c., with a strong tendency towards 13c. The general expectation in the United States that Congress will adopt the McKinley Bill which proposes an import duty of 5c. a dozen, has led to an invasion of American buyers, which has brought up prices to their present stand.

HAY—There is a good demand for No. 1 at $10.50 to $11. Only choice is wanted. The supply is fair.

HIDES—Cured have shot up to 5½ for carlots. Green have added another quarter, which leaves prices as follows:—Steers' 5¾c. for No. 1, 4¾c. for No. 2, 3¾ for No. 3. The three grades of cows' are 1c. lower in each class.

HONEY—Trade is very quiet, The demand is small and unsteady. Prices have not varied, however, standing at 11½ to 12½c. for clear, and 14 to 16c. for comb.

HOPS—No change. Yearlings are 10 to 12c.; and new are 13 to 15c.

OATS—Are 36c. at outside points, and 38c. laid down here. The supply is but fair, while the demand is good.

ONIONS—Are 2½ to 3½c. per pound, yellow Danvers and reds are in about equal proportions on the market. Both appear in small and fitful arrivals.

POTATOES—Prices are daily improving, while the stock appears to be small. Car lots now sell at 62 to 65c., with the bulk of the transactions at the latter figure. The outside demand is strong, and very good markets in country towns lead to a reduction in the supply here. Store lots are 75 to 80c.

SEEDS—Alsike is now of no concern to buyers or sellers. The season is over. Timothy is $1.80 to $1.90, red clover is $3.85 to $4, and both are in waning demand. Hungaring seed and millet are 70 to 75c. a bushel. Corn is moving out in good volume. Select yellow horsetooth is 55c., giant prolific sweet ensilage is 70c., and red cob ensilage is 60c. The market for seed buckwheat is also opening well. Ordinary is 50c., and Japanese is 75c.

SKINS—Dull market is reported from business centres. Sheep are scarce, and unchanged in price, still quoting at $1.25 to $1.60. No. 1 calf is 7c., and No. 2 is 5c.

STRAW—None but good oat finds any sale. That goes at $5.50 to $6.

TALLOW—The price is still 2c. for rough, and 5 to 5¼c. for rendered.

WOOL—There is no alteration in prices, though the market is fairly supplied, and fleeces have not been seen for some time. The price for them is 22c. Pulled goes at 30c. for ex-super, 25 to 26 for super, and 24c. for lowest.

FISH.

Prices for fish have declined, owing to the catch being at its best. The prices are expected to remain about the same as present for some time. The supply now is as large as will be looked for this season. Fresh supplies of British Columbia salmon are being received daily. Most of the sales are in trout and white fish. There is a good supply of pickerel to be had, but the demand for this kind of fish is not very good. Lake herring are selling fairly well. The prices are as follows: White fish 5½ to 6c.; salmon trout 5½ to 6c.; British Columbia salmon 17 to



SELECTED VALENCIA
Raisins.

ESTABLISHED 1889.
STANWAY & BAYLEY.
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST. TORONTO.

Evaporated Apples

MARKETS—Continued.

18c.; lake herring $1.75 to $2.00 per hundred by count, fresh pike 4c.; pickerel 5c.

GREEN FRUIT.

Oranges have gone up with a rush. The Montreal sale revealed the full scarcity of the stock in the country, and fixed the price that is to rule for some time Purchases at that sale have re-stocked dealers here with Valencias, which now stand at $8.50 to $9 per case. All stocks had become completely bare before the replenishing which followed the sale, and the replenishing was but partial. Valencias are in few hands, scarce and certain to be high until the last of them is marketed. Messinas in cases of 160 to 200 run from $4.50 to $5. They are getting into small compass now. The demand is not specially strong, but the known scarcity of all classes of oranges puts up prices on the eve of brisk consumption. Palermo oranges are in stock in half-boxes at $2.50 to $3. The prices of lemons are so far unchanged. Fancies are $4 to $4.50, and 360's are $3.75 to $4. These prices are expected to take a sudden stride as soon as the warm weather opens up, as stock is not over plentiful and the present prices are due to the quietness in the demand which cool weather causes. Fancy bananas are $2, and ordinary run from $1.25 to $1.50. Pineapples are 10 to 25c. each, the average going off at 17c.

The arrivals of early strawberries were in small lots up to a few days ago. The demand was not active at the high prices recently current. Prices are lower however, importers are able to take advantage of the easier market as soon as they can buy in car loads. Messrs. Cleghorn & Son have in a carload now which they are selling at 25 to 35c.

The N. E. Grocer says: red bananas are gradually getting unpopular. There is a comparatively small demand for them, the flavor of the delicious yellow ones being greatly preferred. The yellow variety is much more prolific than the red.

PROVISIONS.

The trade in hog products continues good. Higher prices will be reached when the non-producing season is on, which is now drawing close. This fact makes buying rather brisk at present.

BACON—Long clear is 8½c.; bellies are 11½ to 12c., backs are 11 to 11½c. Roll bacon is 9½ to 10c.

DRESSED HOGS—The arrivals have been liberal and the market has consequently eased another quarter. Prices are now $5.70 to $5.75.

HAMS—Are 11 to 11½c. for sweet pickeled, and 12 to 12½c. for smoked.

LARD—In 20 pound pails is 10c, and in 50 pound tubs is 9½c.

MESS PORK—Heavy is $16, and short cut is $17.

SALT.

The sales reported for the week are much larger than last week. The prices are unchanged. The sales for the week reported by the Toronto Salt Works are: 3 cars bbls. salt at $1.37; 1 car coarse sacks at 68c; 1 car dairy at $1.18. Smaller quantities are selling at $1.45 for coarse salt; 85c. for sacks, and 45c. for ¼ sacks. Land salt is $7 per ton.

DRY GOODS.

Trade has looked up somewhat, although the unseasonable weather has been nearly as inimical to spring business as the weather of the first quarter was to winter business. In all lines a fair movement is experienced.

TURNER, ROSE & CO.

Wholesale Grocers,

Now Occupy the well-known Grocery Stand,

Corner St. Peter and Commissioners' Streets,

MONTREAL.

REMOVED!

— TO —

29 St. PETER STREET,

(Nun's Buildings.)

CAVERHILL, HUGHES & Co., Wholesale Grocers, MONTREAL.

ESTABLISHED 1842.

L. CHAPUT, FILS & CIE.,

WHOLESALE GROCERS,

No. 2 and 4 De Bresoles Street, Montreal,

SOLE AGENTS FOR

Greenbank's Concentrated Lye.

Special Line Gruyere and Gorgonzola Cheese.

Must be sold. Send for Quotations.

HUDON, HEBERT & CIE.,

WHOLESALE GROCERS

— AND —

WINE IMPORTERS,

NO TRAVELLERS ON THE ROAD.

304, 306 St. Paul St.
143, 145 Commissioners St. MONTREAL.

THE CANADA MEAT PACKING CO.

WHOLESALERS IN
REFRIGERATED DRESSED BEEF

MANUFACTURERS OF
CANNED AND PREPARED MEATS

MONTREAL.

TORONTO

Produce Commission Co.

W. B. WEIL, Manager,

74 COLBORNE STREET.

Consignments Solicited.

Liberal Advances, Ample Storage Capacity.

Butter, Eggs, Cheese, Etc. Baled Hay and Grain.

W. RYAN

Produce and Commission Merchant,

72 FRONT ST. EAST, Toronto, Ont.

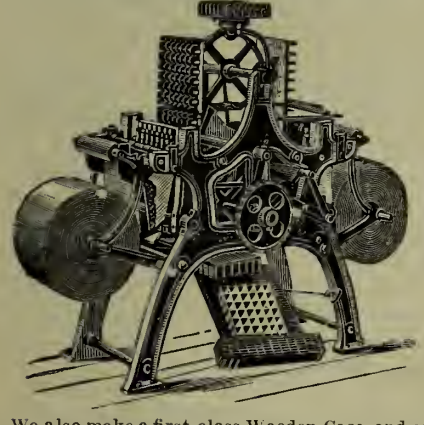
—DEALER IN—

Mess and Shortcut Pork ; Long, Clear Breakfast and Roll Bacon ; Hams ; Lard ; Dried and Evaporated Apples, etc., etc.

Consignments of Eggs and other Produce Solicited. Egg Carriers supplied.

Northumberland Paper and Egg Case Co.

Sole Manufacturers of Machine Made Egg Case Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD, ONT.

THE MAPLE LEAF brand of Canned Salmon is the best brand packed on the Pacific Coast. Great care is exercised in packing, and the best fish selected.

A. WATTS & CO.

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

TO THE GROCERY TRADE.

The undersigned has been appointed Agent in the United States and the Dominion of Canada by

The Associated Tea Planters, Ltd.

OF LONDON, CAPITAL, £50,000.

Under the auspices of the Indian Tea Districts Association.

The object of the company is to push the sale of their product, feeling certain that when systematically brought to consumers' notice its merits will be so manifest as to give it the front rank in public favor, as is the case in Great Britain.

Roundly, the annual consumption in that country is 80,000,000 lbs. during last crop year This is the best answer to the twaddle about the excessive quantity of tannin in Indian tea. Consumers in England are no fools : they know a cup of good tea.

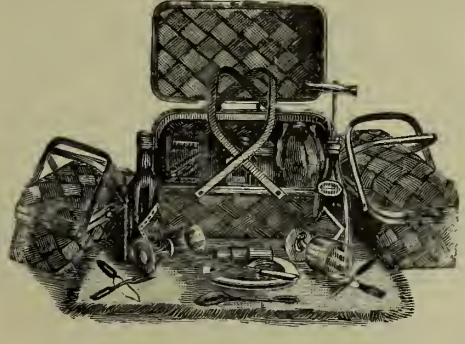
Supplies will be held in Canada and the States and the undersigned, or his assistants, will make regular calls on the Trade. Samples will also be promptly forwarded on application.

W. MACGREGOR, 119 FRONT ST., N. Y.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF





1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

OAKVILLE, ONT.

STEEL, HAYTER & CO

IMPORTERS OF

INDIAN TEAS

Direct from their Estates in Assam.

Assams, Kangras, Darjeelings and Indian Oolongs in Stock.

PROPRIETORS OF THE WELL-KNOWN

"Monsoon" Brand.

SAMPLES AND QUOTATIONS ON APPLICATION

11 & 13 Front St. E. Toronto.

Calcutta and London Firm: Octavius Steel & Co

Telephone 2354.

WOODENWARE



THE

WM. CANE & SONS MANUFACTURING CO

OF NEWMARKET, ONT.,

Manufacturers of Pails, Tubs, Washboards Clothes-pins, Candy Pails, Lard Pails, Syrup Pails, also impervious packages for Oil, Paints, Varnish, Pickles, Etc.

Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

ORDER A CASE OF

OCEAN WAVE BAKING POWDER

From your Wholesale Grocer.

Sells itself after One Trial. Prices Current

McLAREN'S

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a Point of Keeping it always in Stock.

MARKETS—Continued.

Prices hold firmly. Remittances cannot be said to be up to the desired point of promptness.

In our last we spoke of a prospect of the cotton mills falling into the hands of American capitalists. We should have said "English" instead of "American." That proposal is still a matter merely of rumor.

MONTREAL

MONTREAL MARKETS.

MAY 22, 1890.

The weather, especially in the past few days, has been against the satisfactory development of trade, yet on the whole business has shown a tendency to improve and has reached fair volume during the week. and with better weather it is likely that more animation would result. There have been few important changes. The feature continues to be the strength in tea, stocks of which, especially low grades, have run down to small compass. Sugar has continued dull and easy. Payments have been fair.

Merchants and farmers in this province are beginning to complain of too much rain, but, on the other hand, report the prospects for grass good and fruits promise an excellent yield. On the whole trade is expected to improve with better weather.

SUGAR.

There has been a limited move nent and an easy market. Granulated has been selling at 6¾c. at the factory, with yellows ranging from 5¼ to 5¾c. as to quality. Jobbing trade prices are proportionately higher.

SYRUPS AND MOLASSES.

Syrup has been in rather better request at unchanged prices.

In molasses there has been no actual change. The general price for Barbadoes is 32c. with last cable quoting 13c. Antigua has been offered at 28c.

TEAS.

Marked and decided strength has characterized the tea market, which has materially advanced of late under the active enquiry and light stocks, more especially so far as it relates to low grades, which have become very scarce and have advanced a full cent per pound in two weeks, with some holders asking 2c. more. Demand from the West has been good and the advance has been quickly paid. The fact is that there is more demand than supply. All holders are strong in their ideas as there are little low grades being imported, importers having been so badly hurt by heavy imports and consignments in past seasons. New York is likewise reported strong and some lots held here on New York account, will be sent back unless the full advance is paid. Tea that was offered two months ago at 15c., has sold at 17c., and the last of a lot of 1000 packages was cleared out at that to-day. The lowest grade now available is strongly held at 15c. Better grades have sold at 18 to 20c., with finest at 25 to 30c.

COFFEES.

Local demand has been fair and prices have remained steady. Maracaybo has sold at 23½c. for finest. Jamaica 22 to 23c., and Rio 21 to 22c

DRIED FRUIT.

The movement has been limited but prices have continued firm, and it is evident that consumers consider them high. Prime Valencia raisins have sold at 8¾c., with less desirable at 8¼ to 8½c. Sultanas have continued firm with sales at 10 to 12c. for good quality. Currants firm at 5⅜ to 5½c. in barrels. Dried apples are in fair demand at 5½ to 6c., and evaporated at 12 to 12½c.

GREEN FRUIT.

The recent and coming auction sales of lemons and oranges have prevented much business on the ordinary market, yet there has been a good distribution of the stock sold. Lemons may be quoted at $2 to $4 per box, with fancy lots higher. Best oranges in boxes are quoted at $4. Bananas have been in steady request. Good yellows have sold at $1.50 to $1.75 in small quantities, but carloads can be had for less.

CANNED GOODS.

Trade has been fairly active, but no special feature has developed, except the continued decided scarcity of lobsters, which are in extremely light supply, and buyers have been compelled to pay up or go without. Sales have been made at $7.25 to $7.50 per case. Salmon have shown a tendency to weakness owing to the approaching arrival of cheap new goods, which only cost $1.30 to $1.35 to lay down. Spot prices may be quoted at $1.45 to $1.50.

In fruits and vegetables there has been no change. Tomatoes firm at $1.15 to $1.20 for Quebec brands. String beans easy at 90c. Peaches $2.15, greengages $1.65 to $1.75, Bartlett pears $2.10, strawberries $2.25 to $2.50. Canadian corn at $1 to $1.10 per dozen, with American at $1.75, peas, $1.20, apples in 3 pound tins $1.10 per doz., and 1 gallon tins $2.50 to $2.60.

GRAIN AND FLOUR.

FLOUR—Market remains very dull. Patent winter, $5.25 to $5.50; patent spring, $5.75 to $5.90; straight roller, $5.00 to $5.15; extra, $4.70; to $4.80 superfine, $4.25 to $4.50; fine, $3.50 to $4.00; city strong bakers, $5.45 to $5.50; strong bakers, $5.25 to $0.00; superfine, bags, $2.co to $2.10; extra, bags, $2.20 to $2.30; fine, bags, $1.50 to $1.90; oatmeal, standard, per bag $2.15 to $2.25; oatmeal, granulated, $2.30 to $2.50; oatmeal, rolled, $2.30 to $2.50.

GRAIN—A fair business is doing in wheat and coarse grains. No. 1, Manitoba, hard wheat sells at Port Arthur at $1.15, and is quoted here at, Wheat No. 1, hard Manitoba, $1.20 to $1.22; peas, per 66 lbs. in store, 69 to 70; peas, afloat, May delivery 70 to 71; Quebec oats, 36c.; Ontario oats, 38c.; Corn, duty paid, 50 to 51½c.; Corn, in bond 41 to 43c.; Barley, feeding 40c.; Barley, good malting, 52c.

Eggs are firm, but there is little demand at 12½c. to 13c. here.

HOG PRODUCTS—Western Mess, $16 to $16.50; Chicago Short Cut, $17.00; Canada Short Cut, $17.00. Lard, 8 to 8½c. per pound; bacon, 10½ to 11c.; Hams, 11½ to 12c.

MAPLE SUGAR AND SYRUP—Sugar 7c. to 8c. for fine small cakes; syrup, 70c. for small cans, and 85c. for large.

DAIRY PRODUCE.

CHEESE—No great volume of business but cheese coming in, is all being handled and the demand seems to be improving. Colored seems to have a preference and some lots have been taken up at something small over 9c.

BUTTER.—There seems to be a prospect that a market for fine old butter will be found on the other side. Some small lots have already been taken up for export at small prices. Old fall creamery, 19c. to 20c.; summer, 14c. to 18c.. old Townships, 10c. to 14c.; old Western, 7c. to 12c.

HAY AND FEED.

Demand for pressed hay has been active, with a large business at steady prices. Extra $9. No. 1, $8 ; No. 2, $7 per ton in car lots. Good inquiry for feed at steady prices. Mouillie $22 to $24 ; bran $16.50 to $17 ; shorts $18 to $19 per ton.

MONTREAL NOTES.

Mr. Thomas Fraser, of the salt and shipping firm of Thos. Fraser & Co., has just returned by the Parisian, from his European tour.

Mr. William Neil, grocer, has made an assignment on the demand of Hodgson, Sumner & Co., with liabilities of about $3,000. The principal creditors are :—Hodgson, Sumner & Co., $702 ; Thomas Lamb, $608 ; William Johnson, $528, and John Costigan & Co., $200.

W. Boulter, Picton, president of the Canadian Packers' Association, is at the Walker house, as delegate to Grand Legion Select Knights of Canada.

Mr. William Kennedy, of the Bothwell basket factory, is negotiating with the St. Thomas city council as to what inducements they will offer to have him remove to that city.

The Canadian Packers' Association met at Hamilton on Wednesday. On Thursday the new large can-making establishment of the Norton Bros., of Chicago, now established at Hamilton, was thrown open, and cans at the rate of 5,000 an hour automatically made with all the modern machinery, now made in Canada, used by the packers, in operation. On Thursday a banquet at the Royal hotel was given to the members of the Association and wholesale grocers and others, by the Norton Bros. Distinguished visitors connected with the National Association of the United States were present at the convention and banquet. A full account will be given in our next issue.

Rivalry, open, fair, good natured and enterprising, is the life of business.

BAKER'S
COLLECTING AND INQUIRY AGENCY,
Room 45, Yonge St. Arcade, Toronto, Ont.

Handles all Classes of Accounts. Seventy per cent. of all Claims reported last year were paid. Write for terms.
System Copyrighted February 13th, 1889.

TO SUBSCRIBERS!

Those wishing to keep their copies of THE GROCER in good condition, and have them on hand for reference, should use a Binder. We can send by mail A STRONG PLAIN BINDER for 75c., postage prepaid.

These Binders have been made expressly for THE GROCER, and are of the best manufacture. The papers can be placed in the Binder week by week, thus keeping the file complete. Address—

THE CANADIAN GROCER,
6 Wellington St. W., Toronto.

ELLIS & KEIGHLEY,

MANUFACTURERS OF

Empire Baking Powder.

Grocers can make more by selling a reliable powder at a moderate price than by selling at a high price and giving a present with it. Try the Empire and you will be convinced.

No. 2 Bay Street, Toronto.

DELHI CANNING CO

PACKERS OF
FRUITS, VEGETABLES, JAMS, JELLIES, CATSUPS and MEATS.
AWARDED
-FIRST PRIZE-
—: DOMINION CONVENTION OF FRUIT GROWERS :—
OTTAWA, FEB. 19, 20, 21, 1890.

☞ FRUITS IN GLASS A SPECIALTY. For sale by all Wholesale Grocers.

One pound of Johnston's Fluid Beef contains as much actual and real nutrition as fourteen and a quarter pounds of Prime Beef Steak.

JOHNSTON'S FLUID BEEF

A PERFECT FOOD FOR THE SICK.

THE VALUE OF A FOOD LIKE THIS TO INVALIDS, DYSPEPTICS and all NEEDING STRONG NOURISHMENT in an EASILY DIGESTED form MUST BE APPARENT.

Williamson & Lambe STORAGE

54 & 56 Wellington St. E., Toronto.

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL,

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday s yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, McGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

RICHARD TEW & CO.

IMPORTERS OF

Crockery, Glassware, China, Lamp Goods, Etc., Etc.,

10 FRONT ST. East,

(Adjoining New Board of Trade Building.)

TORONTO.

Our Samples in Fancy Chinas, Glassware, etc., are to hand. Our travellers are now starting with complete lines. We cover from the Atlantic to the Pacific coast, and will be represented as below.

Mr. Joseph Pease, Quebec and Lower Provinces;
" A. T.P. Andrews, W. G. & B. Ry and Waterloo County;
" A. F. Ede, G.T.R. East.
" F.A. Rees, Eastern Ontario;
" W. T. Salter, Niagara Peninsula;
" C. W. Laker, City;
" C. M. Rubidge, Manitoba & British Columbia.

We can save you money and give you new shapes and decorations. Please reserve order till you inspect our lines.



PROVINCE OF ONTARIO.

Appin—Morrison, J., harness and hardware, stock, etc., advertised to be sold by auction on 23rd inst.

Brooklin—McPherson & Campbell, (John McPherson only), stoves and tinware, succeeded by Albert Mills.

Brussels—Good, Adam & Co., (co nom) grocery, boots and shoes, assigned to E. R. C. Clarkson, Toronto.

Dundalk—Deans, Jas. (estate of) grocery, hardware, etc., stock, etc., advertised to be sold by auction on 23rd inst.

Elmwood — Clauser, Henry, boots and shoes, assigned to H. H. Miller, Hanover.

Ingersoll—Thompson, Lewis, (estate of,) painter and wall paper, stock, etc., advertised for sale by tender.

Keewatin—McKinnon, Wm. & Bro., general store, sold out to N. Leullier.

Kingston—Armstrong, D. F., boots and shoes, compromised.

McLennan—McLennan, C. W. & Co., general store, assigned to David Blackley, Hamilton.

Otterville—Parsons, C. A., (estate of), grocer, stock, etc., advertised to be sold by auction on 23rd inst.

Port Stanley—Ead, Chas. grocery, etc., deceased.

Sarnia—Clarke, Jas., hardware, succeeded by F. C. Cubitt.

St. Catharines—Douglas, J. & Co. (M. A. (Mrs. J.) Douglas only) (estate of), jewelers, stock, etc., advertised to be sold by auction on 20th inst.

Springfield—Cook, Geo., (estate of), grocer, stock, etc., advertised to be sold by auction on 23rd inst.; Finch, D. E., (estate of), general store, stock, etc., advertised to be sold by auction on 23rd inst.

Toronto—Heys, Chas., grocer, assigned to S. G. Leveratt, Toronto.

Toronto—Parker & Co., (M. P. Parker only) (estate of) com dry goods, stock, etc., advertised to be sold by auction on 20th inst.; Taylor, Jno. & Co., Warehousemen Morse Soap Co., & Dominion Dye Wood & Chemical Co., and manufacturers perfume, M. J. Taylor admitted. Style unchanged; Unser, G. (estate of) manufacturer carpets, factory, plant, etc., advertised for sale by tender.

Wiarton—Bull, Jno., gents' furnishings, boots and shoes, assigned to Jas. Patterson, Wiarton.

Windsor—Marantette, J. A., grocer, offering to compromise.

MANITOBA AND NORTH-WEST TERRITORIES.

Alexander—Fumerton, J. F., (agent) general store, replaced by E. A. Ramsey.

Brandon—Creighton, Miss F. D., fruits, sold out to Jas. Brown.

Carberry—Brown, H. & Co., hardware, stoves, etc., Eldered Eynon, deceased.

Emerson—Pelgrim, T. M., bottling works, sold out to Blackwood Bros.

Holmfield—Messner Bros., general store, Anthony Messner, deceased.

Neepawa — Hartford, Samuel, general store, stock sold.

Portage La Prairie — Snider, M. B., grocery, sold out to J. A. Macauley.

Virden—Ramsey & Co., (E. A. Ramsey only) general store, removed to Alexander.

Winnipeg—Frankfurter, Geo., dry goods, assigned in trust.

QUEBEC.

Montreal—Begras & Ayotte, fruits, dissolved; Dominion Wool & Tweed Co., dissolved, out of business; Neil, Wm., general store; assigned in trust; Rafter, Jas. H., clothing, stock, etc., advertised to be sold by auction on 22nd inst.; Roy, N. & Co., grocery, dissolved.

Nicolet—Beauchemin & Frere, dry goods, assigned in trust.

Quebec—Demers & Riverin, foundry, plant, etc., advertised for sale by tender.

St. Guillaume D'Upton—Ricard, Hilaire, general store, stock, etc., advertised to be sold by auction on 21st inst.

Windsor Mills—Beaulieu, E. & Co., general store, assigned in trust.

NOVA SCOTIA.

Antigonish—Whidden, C. B. & Sons, flour, dissolved.

Upper Stewiacke—Dickie, Jas. E. & Son, general store, co-partnership registered, Jas. E. Dickie & Edwin Dickie.

NEW BRUNSWICK.

St. Stephen—Irwin, F. A., grocery, deceased.

PRINCE EDWARD ISLAND.

Summerside—Robblee, R. & Co., general store, closed up Summerside business, and removed stock to Miminegash.

BRITISH COLUMBIA.

New Westminster—Scoullar, E. S., stoves and tinware, sold out the New Westminster business to H. M. Cunningham & Co.

Port Hammond—Harris, W. J., general store, sold out Lazenby Bros.

Revelstoke—Wilson, E. S. & Co., general store, burnt out.

Victoria—Angus & Gordon, W. & R. grocery, dissolved.

John Holmes, machinist, Brown's Corners, has assigned to Henry Barber & Co. of Front street, and a meeting will be held on the 22nd inst.

Wm. Filinar, tinsmith, Hagersville, has assigned.

Mrs. E. Fortier, general merchant, St. Albert, is seeking a compromise.

Charles Heys, grocer, 131 Elizabeth street, Toronto, has assigned to S. Leveratt, of Gibbon, Leveratt & Co. Liabilities, $3,200, and assets nominally $2,200.

DETECTIVE AGENCIES.

HOWIE'S DETECTIVE AGENCY, 86 WELLington St. West, Toronto, Ont., established 1886. Telephone 1309.

SITUATIONS WANTED.

AN EXPERIENCED YOUNG MAN WANTS a situation as salesman in a retail fruit or grocery. English and German spoken. References good. Box 23, Baden. 18

BUSINESS CHANCES.

THE LONDON TEMPERANCE COFFEE HOUSE and Store business for sale. This is a flourishing cash trade and a splendid opening, requiring only a small capital. Bart Cottam, London, Ont.

GROCERY AND CROCKERY BUSINESS FOR Sale. We offer one of the finest business chances in this part of the country for sale. Doing the leading trade; credit system small; ne stand; plate glass front; rent moderate; reason for selling, going to the States. Address Box 824, Dresden, Ont. 23

FOR SALE OR TO RENT IN THE VILLAGE of Walters Falls, County of Grey, a large general store with good dwelling. This is a first-class siand without opposition, a rare chance for a good man. If rented stock can be secured on reasonable terms. The reason for selling is to close partnership. Bonnell Bros., Walters Falls. 25

JAPANESE

Ask for the Japanese Shoe Blacking. We are now making a Blacking fully equal to the best Imported, which we sell at a very low price. Battle & Smyth, Thorold, Ont.

BLACKING

Tutti-Frutti

CHEWING GUM,
And Other Staple Brands.
ADAMS & SONS,
23 CHURCH-ST. - TORONTO, Ont.

Tutti Frutti, Tampico, Black Jack, Sappota, Red Rose Magic Trick Taffy, Licorice, Caramel, Tolu, N. Y. Gum—100 and 200 pieces.
Send for descriptive circular containing description of goods, with elegant Lithographs free. See our Price List, page 13.

The Neostyle, THE BEST DUPLICATING apparatus. 5,000 copies made from one original writing, drawing or music.
GEO. BENGOUGH,
45 King E., Toronto.

ORDER A CASE OF
GILLETT'S 100% POWDERED LYE.



THE BEST THING KNOWN
FOR
Making Soap, Softening Water, Printers', Engineers' and Painters', Disinfecting Everything, Boiler Compound, Cutting and Removing Grease, Washing Trees to Kill Insects. A Hundred Other Purposes.

One can equal to 20 lbs. Sal. Soda. Each can has a Double Cover, can use what you need and close the can. ¼ gro. (48 cans) in case. Sold by all Wholesale Grocers.

E. W. GILLETT, Manufacturer,
TORONTO, ONTARIO.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, May 22, 1890.

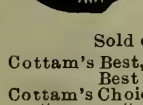
This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

IMPERIAL—ONTARIO AND QUEBEC.



	Per doz.
Imperial 10c. cans	$0 90
" 4 oz. "	1 35
" 6 oz. "	1 85
" 8 oz. "	2 45
" 12 oz. "	3 70
" 16 oz. "	4 70
" 2½ lb. "	11 30
" 3 lb. "	13 50
" 4 lb. "	17 30
" 5 lb. "	21 50

Sold only in cans.

Cottam's Best, in 1 lb tins	3 00
Best in 5 oz. tins	1 10
Cottam's Choice, 1 lb tins	1 75
" " 5 oz tins	70
" loose	10
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " bulk, per lb	15

Cases contain	Size of cans	Per doz.
Empire, 3 dozen	8 oz cans	$1 25
" 2 and 3 doz	16 oz cans.	2 40
" ½ and 1 "	5 lb cans.	12 00
" in pails and boxes, bulk, per lb		17

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases.	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60

BISCUITS.

	Per lb
Arrowroot	$0 11½
Abernethy	9
Ginger Nuts	11½
New York Fruit	15
People's Mixed	11
Pilot Family	6
Snowflake	11½
Magard	15
Soda	6
Soda, 1 lb packages	7½
" 3 lb "	20
Sultana, thin	10½
Tea	11½
Wine	9½
Wine, sweet	9

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ⅓ "	1 10
Spanish, No. 3	4 50
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jacquot's French, No. 2	3 00
" " " 3	4 50
" " " 4	8 00
" " " 5	10 00
" 1-gross Cabinets, asst,	7 50

BLACK LEAD.

Reckitt's Black Lead, per box	1 15

Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross	$1 80

BARRINGER & BROWN.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Convex Black Lead packed in wood boxes containing 12 card boxes, per box	1 12

BLUE.

Reckitt's Pure Blue, per gross	2 10

TELLIER, ROTHWELL & CO'S.

Parisian Square Blue, per lb	13 to 14c

BARRINGER & BROWN.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Azure square blue box, containing 8 1 lb. packets of 16 oz., squares, per 8 lb. box	0 89

BROOMS.

		Per doz.
Carpet	4 strings	2 90
X Parlor,	2 "	2 65
Louise	3 "	2 65
1 Gem	4 "	3 25
2 "	3 "	2 65
3 "	2 "	2 20
4 "	2 "	1 95
O Hurl	4 "	2 65
1 "	3 "	2 35
2 "	3 "	2 05
3 "	3 "	1 70
OK "	2 "	1 35
Hvy Mill	4 "	3 70

CALVES' FEET GELATINE

G. P. SWINBOURNE & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Boxes of 4 dz. 6d., and 2 doz. 1s. pack	$3 96

CANNED GOODS.

	Per doz	
Apples, 3's	$0 85	$1 00
" gallons	2 65	2 85
Blackberries, 2	2 00	2 10
Blueberries, 2	1 25	1 40
Beans, 2	0 95	1 10
Corn, 2's	1 10	1 25
" Epicure	1 45	1 50
Cherries, red pitted, 2's	2 25	2 40
Peas, 2's	1 10	1 35
" wrinkled, 2's	1 20	1 30
" sifted select	....	1 35
Pears, Bartlett, 2's	2 00	2 10
" Flem Beauty, 2½'s	1 90	2 00
Peaches, 2's	2 25	2 35
" 3's	3 25	3 50
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	1 90	2 00
Pumpkins, 3's	1 10	1 20
" gallons	3 10	3 25
Raspberries, 2's	2 50	2 60
Strawberries, choice 2's	2 40	2 60
Succotash, 2's	1 60	1 65
Tomatoes, 3's	1 25	1 35
Lobster, 1's flat	2 10	2 20
" Tall	2 00	2 05
Mackerel	1 40	1 60
Salmon, 1's	1 50	1 60
" white	1 30	1 40

	c. per tin
Sardines Albert, ¼'s tins	11, 11½
" " ½'s "	15, 18
" Martiny, ¼'s "	10, 10½
" " ½'s "	18, 19
" Other brands, 9¾,	11, 16, 19
" P & C, ¼'s tins	20, 22
" " ½'s "	33, 36
" Amer, ¼'s "	6, 8
" " ½'s "	9, 11

MARMALADE, JAMS AND JELLIES.

CAIRN'S.

(Blaiklock Bros., Montreal, Agents.)

Marmalade.	per doz
"Home Made," glass 1 lb	$2.35
" White 1 lb	2.25
" " 2 "	4.15
" Stone 7 "	13.20
Scotch White 1 "	2.10



Jams. (1 lb. white pots, 4 doz. assorted, per doz. $2.35)
Gooseberry
Strawberry
Black Currant.
Red Currant
Green Gage
Apricot
Raspberry
Damson
Plum
Red Currant and Raspberry

Jellies.	Red Currant, 1 lb. white	$2.75
	Black Currant, 1 lb. white	2.75

DELHI CANNING CO.

Jams, assorted, 1's	2 35
Jellies, 1's	2 25

CANNED MEATS.

CLARK'S.

Comp. Corn Beef	1 lb cans	$....	$1 60
" "	2 "	....	2 65
" "	4 "	5 00	5 15
" "	6 "	7 75	8 00
" "	14 "	18 60	19 20
Minced Collops,	2 lb cans	.....	2 60
Roast Beef	1 "	. ....	1 60
"	2 "	.....	3 15
"	4 "	.....	5 85
"	6 "	.....	7 00
Par Ox Tongue,	2½ "	$7 25	7 50
Ox Tongue	2 "	....	7 50
Lunch Tongue	1 "	3 00	3 10
"	2 "	5 25	5 75
English Brawn.	2 "	2 50	2 60
Camb. Sausage.	1 "	....	2 50
" "	2 "	....	4 00
Soups, assorted.	1 "	....	1 35
" "	2 "	....	2 25
Soups & Boulli.	2 "	....	1 80
" "	6 "	....	4 50
Potted Chicken, Turkey, or Game, 6 oz cans			1 50
Potted Ham, Tongue or Beef, 6 oz cans			1 35
Devilled Tongue or Ham, ½ lb cans			1 35
Devilled Chicken or Turkey, ½ lb cans			2 25
Sandwich Ham or Tongue, ½ lb cans			1 50
Ham, Chicken and Tongue, ½ lb cans			1 50

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars,	$9 50
Ditto, 25 and 40 lb pails, per lb.	12½c

J. H. WETHEY'S—ST. CATHARINES.

Condensed, per gross, net	$13 50

THE QUEEN OF COCOAS.
SCHWEITZER'S
COCOATINA
USED BY ALL THE ROYAL HOUSEHOLDS IN ENGLAND & EUROPE
Sole Agent in Canada, THOMAS E. CLATWORTHY, 34 Church Street, Toronto.

Prices Current, Continued—

CHEWING GUM.

ADAMS & SONS.

Tutti Frutti, 36 5c bars			$1 20
Sappota,	150	pieces	0 90
Sweet Fern,	230	"	0 80
Black Jack,	115	"	0 80
Red Rose,	115	"	0 80
Barley,	115	"	0 80
Lemon Tramps,	115	"	0 80
Tampico,	115	"	0 80
Magic Trick,	115	"	0 80
Taffy Licorice,	72	"	0 50
Caramel Tolu,	72	"	0 40
Adams' N.Y. Gum,	200	"	0 50
Adams' N.Y. Gum,	150	"	0 40
Puzzle Gum	115	"	0 80

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S.

Chocolate—	Per 1b.
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs..	0 35
Premium, ½'s..6 and 12 lbs...	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs.	0 24
Sticks, gross boxes, each...	1 00
Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18

JOHN P. MOTT & CO.'s

(Bryant, Gibson & Co., Agts, Toronto)

Mott's Broma, per lb	$0 30
Mott's Prepaired Cocoa	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa	40
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs	30
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	24
Mott's Vanilla Chocolate stick	22
Mott's Pure Confec. Chocolate	22c—35
Mott's Sweet Confec. Choc.	21c—28

J. W. COWAN & CO'S.

Cocoas—	
Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼ lb in 12 lb boxes	35
London Pearl, " "	30
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence, per doz	1 40
Chocolates—	
Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

Thos. E. Clatworthy, Ag'nt, Toronto.)

Schweitzer's Cocoatina, net cash ¼ lb. ½ lb.. per doz	3 29 6 30

WALTER, BAKER & CO.

(Lockerby Bros., Montreal, Agents for Quebec.)

Chocolate, per lb.	$0 50
Cocoa "	0 55

COFFEE.

GREEN

	c. per lb.
Mocha	30, 32
Old Government Java	27, 30
Rio	22, 23
Plantation Ceylon	28, 30
Porto Rico	22, 23
Guatamala	23, 25
Jamaica	22, 28
Maracaibo	23, 25

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.

	c. per lb.
Java	33, 34
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	33
Our Own "	30
Laguayra "	28
Mocha and Java	32, 33
Java, Standard	32
" Old Government	30, 32
" Crown	29
Arabian Mocha	35

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs	30
Standard Imperial in sealed tins, 25 and 50 lbs	32
Standard Blend in sealed tins, 25 and 50 lbs	33
Ground, in tins, 5, 10, 15 and 25 lbs	20, 30
Say's Parisien, in ½ and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz.	1 25
" " " " 2, 2 oz.	1 75
" " " " 3, 3 oz.	2 00

SUTTON & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)	
Pure essence, Gorgona Anchovies, ½ pts. per doz	2 76

FLOUR AND MEAL.

	per bbl.	
Flour, Family	$5 00	5 25
" Manitoba Patent		5 90
" white wheat patent		5 70
" Strong bakers'	5 00	5 25
Oatmeal, standard, bbls		3 90
" granulated, "		3 90
" rolled "		4 00
Bran, per ton		12 50
Shorts		15 50
Cornmeal	3 75	4 00
" Gold Dust	3 40	3 60
" Imperial	3 50	4 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz.
Cases, No. 1, 2 oz tins	$2 75 $3 00
" No. 2, 4 oz tins	4 50 5 00
" No. 3, 8 oz tins	8 00 8 75
" No. 4, 1 lb tins	12 60 14 25
" No. 5, 2 lb tins	25 00 27 00

FRUITS.

FOREIGN.

	c. per lb.
Currants, in bbls	5⅝, 5¾
" ½ bbls	5⅝, 5¾
" cases	6, 6¼
" Patras, in cases	7¾, 8
" Vostizza, "	7, 9
" ½ case	9¼ 9½
Dates, Persian, boxes, new	5½ 5¾
Figs, Elemes, 14 oz., per box	8½ 9
" 10 and 20 lb box	10, 11
" 7 crescent, 60 lbs	16
" 5 " 30 "	15
" 4 " 20 "	14
" Naturals	4¾ 5¼
Prunes, French, kegs	5½ 6
" Bosnia, hhds	5¾, 6
" " bls	4¾, 5¼
" " kegs	5, 5¼
" " cases, new	7½, 8½
Plums, French, 55 to 65	12½ 15
" Bottles, 1's	22 23
" " 2's	37½ 40
" " 4's	70 75
" " 7's	1 00 1 10
Raisins, Valencia, off stalk,	8 8½
Selected	8, 9
Layers	9½ 10
Raisins, Sultanas	11½ 12
" Eleme	7½ 7¾
" London Layers	$3 00 3 25
" Black Baskets	4 00 4 25
Lemons, Messina, per box	4 00 4 50
" Palermo	4 00 5 00
Oranges, Messina, per box	4 50 5 00
" Valencia	8 50 9 00
Bananas	1 00 2 00

DOMESTIC.

Apples, per bbl	5 00	6 00
" Dried, per lb	4½	5½
" Evaporated, p. lb	8	12

GLASSWARE.

TAYLOR, SCOTT & CO.

	c. per doz.
Lamp Chimneys, O	32
" " A	35
" " B	45

	per bbl	
Fruit Jars, pts		13 00
" " qts		14 00
" " ½ gal		17 00

GRAIN.

Wheat, Fall, No. 2, per 58 lbs	$1 00	1 05
" Red Winter, No. 2	1 05	1 07
" Spring, No. 2	1 00	1 03
" Man. Hard, No. 1		1 22
" " No. 2		1 20
Oats, No. 2, per 34 lbs	36	37
Barley, No. 2, per 48 lbs	45	46
" No. 3, extra	40	41
" No. 3	36	37
Rye	47	49
Peas	60	62
Corn	47	48

HAY & STRAW.

Hay, Loose, per ton	$10 00	$15 00
" Pressed, "on track	10 50	11 00
Straw Pressed, "	5 50	6 00

ISINGLASS.

G. P. SWINBOURNE & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)	
Boxes containing 3 doz 3d. pack. per box	3 58



LYE.

Gillett's powdered Lye (½ gr. in a case) per case	$3 75
Elliott's	3 75

MUSTARD.

ELLIS & KEIGHLEY'S.

Durham, Fine, in ¼ and ½ lb tins cts. per lb	25
" Fine, in 1 lb jars	22
" Fine, in 4 lb jars	70
" Ex. Sup., in bulk, per lb.	30
" Superior, in bulk, per lb	20
" Fine, " "	15

COLMAN'S AND KEEN'S

In 4 lb jars	75
In 1 lb jars	25
D. S. F., in tins, per lb	41
" in ½ lb tins	42
" in ¼ lb tins, per lb	44
D. F. in ½ lb tins, per lb	26
" ¼ " "	28

BARRINGER & BROWN.

(Thos. E. Clatworthy, Ag'nt, Toronto.)		
Genuine, in 4, 1, ½, ¼ lb. and 2 oz. tins, per lb	0 34	0 47
Superfine genuine, full	0 30	0 43
Pure, per lb	0 23	0 36
D.S.F. "	0 34	0 47
D. S. "	0 30	0 43
F. "	0 23	0 36

NUTS.

	per lb.	
Almonds, Ivica	13,	14
" Tarragona	14,	15
" Formigetta	12,	14

The Cowan Cocoa & Chocolate Co. Limited

OF TORONTO,

Manufacturers of

Cocoas and Chocolates.

Hygienic, Queen's Dessert, Mexican, Iceland Moss, Sweet Caracas Vanilla, Cocoa Essence, Royal Navy Chocolate, Soluble, Creams, Coffees and

Confectioners' Chocolates, Icing, and Powdered Sugars.



IMPOSSIBLE!

So say Doctors, to say too much in favour of St. Leon Water. It puts down Bright's Disease and Diabetes, as water quenches fire. Cures Indigestion, Dyspepsia, Rheumatism, etc., completely if drank freely and rubbed in the skin.

ST. LEON

Mineral Water Company,

101½ KING STREET W., - - TORONTO

SILVER STAR STOVE PASTE.

The following is the universal verdict of all who have used or sold it :

HAMILTON, APRIL 25th, 1890.

Messrs. F. F. DALLEY & Co.,

GENTLEMEN :—In thus ordering a fresh supply of your SILVER STAR STOVE PASTE we cannot but express our appreciation of the goods and congratulate you on having been able to place on the market an article so superior in every respect to anything we have heretofore been able to get.

As we use it on the stoves in the wareroom, we know personally its good qualities—no dust, a quick polish, always ready and the work is done in the time it would take to prepare the Dome or other hard stove polishes, and one of the best features about it is that it is so clean to handle.

If a man sells us an inferior article we don't forget to tell him about it, and on the same principle when a firm gives us an Extra good one we believe in letting them know that we appreciate it.

We remain,
Respectfully yours,
J. WALLACE & SON.

DAY AND MARTIN'S English BLACKING

LIQUID AND PASTE

IN ALL GRADES,

The Best in the World.

CHAS. GYDE, Agent, MONTREAL.

SOLUS. SOLE PRESERVER

Will preserve the soles of boots or shoes, and render them perfectly waterproof. One application to a pair of new shoes will double their wearing qualities.

Two-sized tins, 15 and 25 cents. Will cost you $1.20 and $2.00 per dozen.

We also manufacture the best line of Wigwam Slippers, and Lumberman's Oil Tanned foot wear in Canada.

C. N. VROOM,

St. Stephens, N.B.

Prices current, continued—

Almonds, Shelled Valencias	30, 35
" " Jordon.	50, 55
Brazil	13, 14
Filberts, Sicily	10 11
Peanuts, roasted	12½, 13
" green	11, 12
Walnuts, Grenoble, old	14, 15
" New	16 ..
" Bordeaux	10½, 11½
" Naples, cases	16, ...

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO.

PICKLES.

John Bull, mixed, in bulk	$0 60
" Chow Pic'le, in b'lk	65
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 25
" " " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

SAUCES.

John Bull, kegs, per gal	$1 25
" ½ pt. bottles, per doz (according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " ½ pt, bottles, per doz	1 25
Niagara Tomato, kegs, per gal	1 25
" " Reputed pints	1 25

Terry's Candied Peels.	c. per peels
Lemon, 7 lb boxes	16
Orange, "	18
Citron, "	30

CROSSE & BLACKWELL'S.

Pickles, all kinds, pints, per doz	3 25

LEA & PERRIN'S.

	per doz.	
Worcester Sauce, ½ pts	$3 60	$3 75
" " pints	6 25	6 50

SUTTON & CO.

(Thos. E. Clatworthy, Agent, Toronto)

Worchester Sauce, ½ pints, second quality, per doz	1 17
Worchester Sauce, ½ pints, third quality, per doz	0 96
The Victory Dinner Relish, per dozen	1 92
Bottled Pickles—Mixed, Piccalilli, Cabbage, Onions, per doz.	2 16

PRODUCE.

DAIRY.

	Per lb	
Butter, creamery, rolls	$0 21	$0 23
" dairy, tubs, choice	0 13	0 15
" " " med	0 8	0 11
" large rolls	0 12	0 14
Butter, pound rolls	0 14	0 16
" common to med	0 9	0 12
" store packed	0 05	0 8
Cheese	0 08½	0 11

COUNTRY.

Eggs, fresh, per doz	0 12	0 12½
Beans	1 50	1 75
Potatoes, per bag car lots	0 62	0 65
Hops, 1888 crop	0 08	0 10
" 1889 "	0 12	0 16
Honey, extracted	0 11½	0 13
" section	0 14	0 16

PROVISIONS.

Bacon, long clear, p lb.	0 08¼	0 08½
Pork, mess, p. bbl	16 00	17 00
Hams, per lb	0 11	0 12
Bellies	0 11	0 12
Rolls	0 09½	0 09½
Backs	0 11	0 11½
Lard, Canadian, per lb.	0 09½	0 10
Hogs	6 75	.....
Tallow, refined, per lb	0 05	0 05½
"rough, "	0 01¾	0 02

RICE, ETC.

	Per lb.
Rice, Aracan	3¾, 3¾c
" Patna	4⅜, 4½
" Japan	4½, 5
" extra Burmah	3½, 3¾
Grand Duke	5⅛, 5⅜
Sago	5⅛, 5⅜
Tapioca,	5⅝, 6¼

SPICES.

GROUND.

	Per lb.	
Pepper, black, pure	$0 20	$0 22
" fine to superior	12	18
" white, pure	32	35
" fine to choice	25	30
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	25	40
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURGH STARCH CO. (Limited.)

	c. per lb.
Benson's Prepared Corn	8
No. 1 White Laundry, 4 lb boxes	5½
Silver Gloss, 6 lb boxes	6¾
" 1 lb chromo pkgs	7
Satin, 1 lb chromo boxes	7½
Edwardsb'g Rice, 1 lb chromo bxs	9
Canada Laundry	4½
Canada Corn	6½

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40 lb boxes. 1 lb packages, new wrappers	7½
36 lb boxes. 12 3 lb paper boxes	7½
40 " 10 4 lb "	7½
Silver Gloss Starch—	
40 lb boxes. 1 lb packages, new wrappers	9
40 lb boxes. Assorted ½ lbs and ¼ lbs	9¾
40 lb boxes. 10 4 lb paper boxes	9
6 lb boxes, with sliding covers (12 boxes in each crate)	9½
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	8
20 " "	8¼

BRITISH AMERICA STARCHES.

First quality White laundry, 3-lb. cartoon boxes	5½
First quality White laundry, barrels	5
First quality White laundry, half barrels	5
Lily white gloss, 6-lb. boxes	6¾
Brantford gloss starch, 1-lb fancy cartoons	7¼
Lily white gloss, 1-lb fancy cartoons	7
Canada Laundry	4½
Pure prepared Corn	7½
Challenge Brand prepared corn	6½
Coldwater Rice	9

SUGAR.

	c. per lb.
Granulated, in bbls	6¾, 6⅞
Paris Lump, "	7½, 7⅝
" " ½ bbls	7 1-16, 7 3-16
" " boxes	7½
Extra Ground, in bbls	7⅝
" " boxes	7 13-16, 7 15-16
Powdered, in bbls	7
" less than bbs	7 3-16
Yellows, in bbls	5¼, 5⅜
Raws, Jamaica in bags	5¼ 5⅝

SYRUPS AND MOLASSES.

SYRUPS.

	Per lb. bbls.	½ bbls
Redpath's "D"	3½c.	3⅝c.
" "M"	3⅝	3¾
Redpath's "B"	3⅞	
" "VB"	4	⅛
" Extra	4⅛	⅛
" Ex. Sup	4⅜	4½
" XXX Sup.	4½	4⅝
" Corn Syrup	4⅞	5

MOLASSES.

	Per gal.
Trinidad, in puncheons	34, 36c
" bbls	38, 40
New Orleans, in bbls	70, 75
Porto Rico, hdds.	33 34
" barrels	36, 37
" ½ barrels	38, 39

TEAS.

GREENS.

Gunpowder—	Per lb
Cases, extra firsts	42, 50c
Half chests, ordinary firsts	22, 38
Cases, sifted, extra firsts	42, 50
Cases, small leaf, firsts	35, 40
Young Hyson—Moyunes	
Half chests, ordinary firsts	22, 38
" " seconds	19, 20
" " thirds	16, 17
" " common	14, 15

PING SUEYS.

Half chests, firsts	28, 32
" " seconds	16, 19
Half Boxes, firsts	28, 32
" " seconds	16, 19

JAPAN.

Half Chests—	
Choicest	38, 40
Choice	32, 36
Finest	28, 30
Fine	25, 27
Good medium	22, 24
Medium	19, 20
Good common	16, 18
Common	14, 16
Nagasaki, ½ chests Pekoe	16, 22
" " Oolong	14, 15
" " Gunpowder	16, 19
" " Siftings	5, 12½

CONGOUS.

Half chests, Kaisow, Moning	12, 55
Caddies and half chests	18, 50
Cadies, Pakling and new makes	18, 50

OOLONG.

Half chests Formosa	34, 50
Caddies	36 55

ASSAMS.

Chests and half-chests Pekoe	22, 48



KINGSFORD'S OSWEGO .·. STARCH.

"Pure" and "Silver Gloss"
FOR THE LAUNDRY.

Corn .·. Starch,
FOR THE TABLE,

EQUAL TO ANY RICE OR IMPORTED STARCHES MADE.

For Sale by all Leading Jobbers in Canada.

T. KINGSFORD & SON, Oswego, N.Y.

SCENTED ORANGE PEKOE.

Boxes, Foochow and Canton 28, 60

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	62c
Ingots, rough and ready, 7's	59
Laurel, 3's	52
Brier, 7's	50
Index, 7's	45
Honeysuckle, 7's.	53
Napoleon, 8's.	49
Royal Arms, 12's	50
Victoria, 12's	48
Brunette and Lovely, 12's.	45½
Prince of Wales, in caddies	46½
" " in 75 lb boxes	46
Bright Smoking Plug Myrtle, T & B, 3's	55
Lily, 7's	48
Diamond Solace, 12's	45
Myrtle Cut Smoking, 1 lb tins	65
½ lb pg, 6 lb boxes	65
2 oz pg, 5 lb boxes	65

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdowne	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" Queens	29 00

Cigarettes, all Tobacco—

Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C No. 1	4 00
Sweet Sixteen	3 50

CUT TOBACCOS.	per lb.
Puritan, ⅛ lb pkg., 5 lb. boxes	65
Old Chum, ⅛ lb pkg 5 lb box	65
Old Virgin., 1-10 lb pkg., 10 lb bxs	57
Gold Block, ⅛ lb pkg, 5 lb boxes	65

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	78
Puritan, 1-10, 5 lb boxes	80
Athlete, per lb	1 10

SOAP.

Ivory Bar, per lb	5½
Do. 2, 6-16 and 3 lb bars "	5
Primrose, 5 lb bars, wax W "	4
" 1 " "	4½
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 13oz, 1,2 and 3 lb bars per lb	3½
Queen's Laundry, per bar	5½

TOILET SOAP.

TAYLOR, SCOTT & CO.

		per doz.
Baby's Own,	½ doz boxes	$1 25
Our Boys,	½ " "	1 25
Sea Foam,	½ " "	75
Lond'n Bouquet,	½ " "	60
Oatmeal,	1 " "	85
"	½ " "	60
Paris Assorted,	½ " "	0 75
Albert Oatmeal bar, 2 doz. boxes		0 75
" White Castile bar, 2 doz. boxes		0 75
		per gro.
Fatherland,	½ doz boxes	5 00

WASHING CRYSTAL.

Gillett's Washing Crystal, 1 gro in box, per box	$1 75
Cottam's per lb	0 03½

WASHING COMPOUNDS.

Cottam's small p'k'ts, per gro	$1 50
" large " "	4 50

WOODENWARE.

	per doz
Pails, 2 hoop, clear No. 1	$1 70
" 3 " "	1 90
Pails, 2 hoops, clear No. 2	$1 60
" 3 " "	1 80
" 3 " painted	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen.	2 25
" Planet.	1 70
" Waverly	1 60
" X X	1 50
" X	1 30

	per case.
Matches, Parlor	$1 70 $1 75
" Telephone	3 50 3 60
" Telegraph	3 80 3 90

	per doz.
Mops and Handles, comb.	1 25
Butter tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60
Clothes Pins full count, per box	0 75

YEAST.

Royal Yeast Cakes, 3 doz 10c. packages in case, per case	$1 95
Royal Yeast Cakes, 3 doz 5c. packages in case, per case	1 00

OUR NATIONAL FOODS.

	pkg.	doz
Desiccated Wheat	4 lb.	$2 30
" Rolled Oats	4 "	2 25
Snow Flake Barley	4 "	2 40
Rolled Wheat Flakes	4 "	2 25
Buckwheat Flour, S. R	4 "	2 00
Prepared Pea Flour	2½ "	1 80
Baravena Milk Food	1 "	3 00
Patent Prepared Barley	1 "	1 80
Patent Prepared Groats	1 "	1 50
Beef and Barley Extracts	6 oz	2 25
Gluten Flour	4 oz	2 80

HARDWARE.

ZINC: Sheet net.	0 06½

IRON WIRE:

Galv., annealed and oiled and bright 20 p.c. advance on list	
Barbed wire net.	0 00
Coil chain, 5-16 in. net	0 05½
" " ¾ in. "	0 05
" " ½ in. "	0 04½

Iron pipe, 50 per cent.
Iron pipe, galvanized, 25 per cent.

CUT NAILS, from Toronto:	
10 dy. to 60 dy	2 80 0 00
8 dy. and 9 dy	3 05 0 00
6 dy. and 7 dy	3 30 0 00
4 dy. and 5 dy	3 55 0 00
3 dy. C.P.	3 90 0 00
3 dy A.P	4 40 0 00
HORSE NAILS: "C" 50 and 10 per cent. from list.	
HORSE SHOES: From Toronto, per keg	3 75 4 00
WINDOW GLASS:	
25 in and under	1 55 1 60
26 to 40	1 60 0 00
41 to 50	3 60 0 00
51 to 60	3 90 0 00
61 to 70	4 20 0 00
GUNPOWDER:	
Sporting FF. "	4 75 0 00
" FFF "	5 00 0 00
Canada rifle "	7 25 0 00
Sporting FF., (in ½ lb. tins) per doz.	2 40 0 00
ROPE: Manilla	0 14 0 16
Sisal	0 13 0 00
AXES:	
Peerless & Keen Cutter	7 50 0 00
Leader	7 25 0 00
Lance	7 75 0 00
Queen City	9 25 0 00
Honor Bright, all steel	11 00 0 00
SHOT: Canadian	0 05½ 0 00
HINGES: Heavy T and strap	05½ 00
" Screw, hook & strap.	03¾ 04¾
TIN PLATES: 1c. 4x20 coke, per box	4 50 4 75

INGOT TIN: 25 to 26 per bdl.

PIG LEAD: 4 to 4½ per bdl.

PETROLEUM.

	Imp. gal.	
F. O. B. Toronto		
Canadian	$0 00	$0 14½
Caroon Safety	0 17½	0 00
Canadian Water White	0 20	0 00
Amer'n Prime White	0 23	0 24
" Water White	0 25	0 00
Photogene	0 27	0 00

DRUGS AND CHEMICALS.

Alum	1lb $0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 02½	0 03
Borax	0 12	0 13
Camphor	0 75	0 80
Carbolic Acid	0 55	0 60
Castor Oil	0 11	0 12½
Cream Tartar	0 30	0 31
Epsom Salts	0 01½	0 02½
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 22	0 25
Hellebore	0 15	0 17
Iodine	5 00	5 50
Insect Powder	0 40	0 50
Salpetre	0 08½	0 09
Soda Bicarb, per keg	0 00	2 25
Sal Soda	0 95	1 00
Madder		

VINEGAR.

A. HAAZ & CO.

XX, W.W	0 20
XXX, W.W	0 25
Honey Dew	0 28
Pickling	0 28
Malting	0 45

THE BADGEROW FALCONER VINEGAR CO

French Bordeau	per gal.	0 34
Tarragona	"	0 32
Triple	"	0 30
Fruit Vinegar	"	0 27
Pickling	"	0 28
XXX	"	0 25
Extra XX	"	0 22
XX	"	0 20
X	"	0 16
Cider Vinegar	0 16 to	0 25
Honey Vinegar		0 25
Eng. Malt Vinegar	0 50 to	0 60
Bottled Malt Vinegar, qts		2 00
Methylated Spirits	2 00 to	2 25

LIQUORS.

CANADIAN SPIRITS:

(Net Cash Prices.)	Imp. gal. In B'd.	D.P'd
Alcohol 65 O.P.	$0 99	$3 27
Pure Spirits 65 "	1 00	3 28
Pure Spirits 50 "	0 90	2 98
" " 25 U.P.	0 49	1 52
Family Proof Whiskey	0 53	1 64
Old Bourbon "	0 53	1 64
" Rye "	0 50	1 54
" Toddy "	0 50	1 54
" Malt "	0 50	1 54
" Domestic Whiskey 32 U. P.	0 45	1 04
Old Rye, 4 years old	0 75	1 90
" " 5 "	0 85	1 66
" " 6 "	0 95	2 00
" " 7 "	1 05	2 16
Rye Whiskey, 1883, qts.	4 25	7 06
" " " pts.	6 00	8 75
" " 1884, qts.	4 00	6 75
" " " pts.	5 75	8 50

20 to 100 cases, net cash.
100 to 200 cases, 2½ per ce off.
200 cases and over 5 per ce off.

JOS. PICKERING & SONS' SPECIALTIES.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Metal Polishing Pomade, according to size, per dozen	0 20 1 02
Needham's Polishing Paste according to size, per dozen	0 18 2 81
Furniture Polish, according to size, per dozen	0 20 2 85
Razor Paste, ½ doz. in box	1 02
" in single boxes	1 18
Plate Powder, per box	1 02
Knife Powder, in cannister, per dozen	1 03
Harness Blacking, in boxes, per dozen	1 27 2 20

TO THE WHOLESALE GROCERS & DRUGGISTS OF THE DOMINION OF CANADA.

We take pleasure in announcing that our New Mills are now completed, and we are prepared to fill orders for goods. The capacity of our New Mills is from 250 to 300 barrels per day.

Our specialties, such as DESSICATED WHEAT, DESICCATED ROLLED OATS, ROLLED WHEAT FLAKES, BREAKFAST HOMINY, &c., are improved and put up in handsomely lithographed cartoons. Our GLUTEN FLOUR for Diabetes, BARAVENA MILK FOOD for infants, PREPARED BARLEY, GROATS, PEA FLOUR, &c., are the very choicest, and guaranteed fresh, clean and attractive, healthy, palatable, and nutritious.

We are also manufacturing GRANULATED, STANDARD, & ROLLED OATMEALS, WHEATLETS, SPLIT PEAS, &c., BAKERS' SPECIALTIES, such as GRAHAM FLOUR, RYE FLOUR, WHITE CORN FLOUR, WHOLE WHEAT FLOUR, &c., which are very choice.

THE IRELAND NATIONAL FOOD CO.
(LIMITED.)

OFFICE AND MILLS—109 Cottingham St.—134 to 148 Marlborough Ave. Telephone No. 3629.
Toronto, Dec. 2, 1889.

MITCHELL,
MILLER & CO.
WAREHOUSEMEN,
45 and 81 Front Street East, Toronto.

STORAGE.

Advances made on Staple Merchandise in Store.

J. F. YOUNG & CO.
Successors to YOUNG, ANDRRWS & Co.,
PRODUCE AND COMMISSION MERCHANTS
74 Front St. E., Toronto.

We solicit your consignments. We do not speculate on your produce, we sell to the best advantage for you. We handle everything that the country merchant requires to send from home to sell. Our warehouse is in the centre of the commission business. Our cellars are airy and cool. Send us a small trial lot.

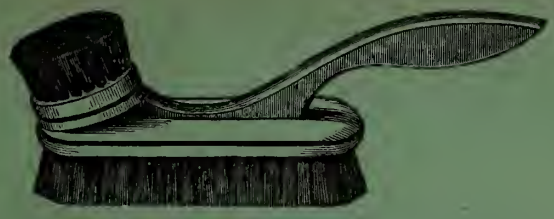
J. F. YOUNG & CO.

THE LONDON BRUSH FACTORY,

61 and 65 Dundas Street,

MANUFACTURERS OF

EVERY KIND OF BRUSHES HANDLED BY GROCERS' TRADE.



FULL STOCK OF CARPET SWEEPERS.

Awarded Gold and Silver Medals, 1887 and 1888, Bronze A.D. 1889.

THOS. BRYAN, London, Ont.

C. RICHARDSON & CO.

MANUFACTURERS OF

The Celebrated Bull's Head Brand Pickles,

SAUCES, JAMS, JELLIES,

CANNED FRUITS AND VEGETABLES.

SPECIAL PRICES IN

CANNED TOMATOES.

EVAPORATED APPLES and MAPLE SYRUP

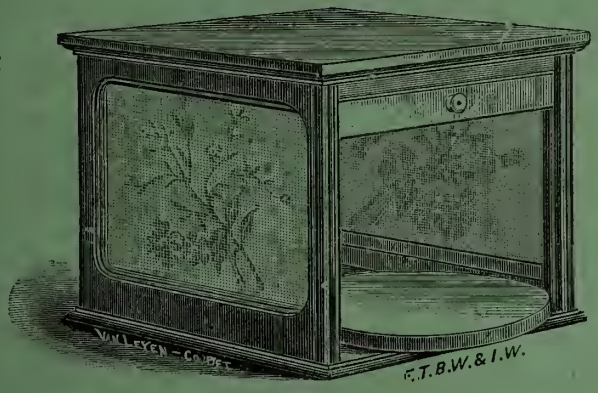
125 River St., Toronto.

BUY A

BRONZE MEDAL

CHEESE SAFE.

Rolling Door, Wire Sides Finely Finished.



20,000 Now in Use. Pays for its Cost In One Month

Sent to any address, charges paid, on receipt of the following prices:—

No. 6, size 26 x 24, wire sides.....$5 00
No. 6½, size 26 x 24, glass sides..... 5 50
No. 8, size 24 x 22, wire sides.....$4 50
No. 8½, size 24 x 22, glass sides..... 5 00

SOLE AGENTS IN CANADA for the LAMSON CASH RAILWAY SYSTEM.

Over 30,000 stores now using it. Send for prices. STORE FITTINGS, COUNTER RAILINGS, IRON FENCES, and BUILDERS OF IRON WORK. Address all correspondence

BARNUM WIRE AND IRON WORKS, - WALKERVILLE, ONT.

DESKS

OFFICE, LIBRARY, CHURCH AND SCHOOL

FURNITURE.

JOHN M. BLACKBURN & CO.,

41 COLBORNE ST., TORONTO.,

—AND—

162 ST. JAMES ST., MONTREAL.

CONDENSED

MINCE MEAT

Put up in card board box. Packed in ¼ and ½ gross cases.

SELLS AT ALL SEASONS.

Will not injure in warm weather. Ask your wholesale grocer for it. Price $13.50 per gross. Patented in Canada.

J. H. WETHEY, ST. CATHARINES,
Sole Manufacturer in Canada.

Needham's "The Favorite." Polishing Paste.

USED BY HER MAJESTY'S SERVANTS

Gold Medals and Diplomas of Merit at all Exhibitions.

Dazzling Mirror Finish

Sold Everywhere in 5c, 10c, 15c, 20c & 25c Tins

The reputation of nearly a century as the most reliable preparation for Cleaning and Brilliantly Polishing BRASS, COPPER, TIN, BRITANNIA METAL, PLATINOID, etc.

Inventors and Sole Manufacturers, JOSEPH PICKERING & SONS, Sheffield.

Pickering's Furniture Polish, Plate Powder, Knife Powder, Brunswick Black, Razor Paste, Metal Polishing Pomade (Red), Ye Olde Oak Furnishing Paste.

T. E. CLATWORTHY, Sole Agt. in Canada, 34 Church St. Toronto.

LAURENCE GIBB,

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

Bird Seed & Washing Compound our Specialties

BART COTTAM

Wholesale Dealer and Manufacturer of GROCERS' Specialties, etc. LONDON, ONT.

N.B.—All our Goods are guaranteed, sell well and give the greatest satisfaction.

Correspondence Solicited.

TORONTO SALT WORKS

128 ADELAIDE STREET EAST.

DEALERS IN AND MANUFACTURERS OF

Table, Dairy & Meat Curing Salts.

Silver Medal Industrial Exhibition, 1888.

We handle Canadian Salts only, which from recent Government tests for Dairy and Meat purposes have proved equal, and in most cases superior to the best Imported Salts of any brand.
Orders promptly filled.

Jas. DICKSON & CO.,

26 WEST MARKET STREET.

Provision & Commission Merchants.

Eggs, Butter Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

W. BOULTER & SONS,

PICTON, - - ONT.,

PACKERS OF THE CELEBRATED



LION BRAND

Canned Fruits and Vegetables

Every can has a Lion on the label. This label is a guarantee to the consumer that the quality is first-class. Ask your Grocer for the Lion Brand. Do not take any other.

BAY OF QUINTE CANNING FACTORIES,

Head Office: Picton. **Branch: Demorestville.**

JAMES PARK & SON,

PROVISION MERCHANTS

PORK PACKERS,

AND MANUFACTURERS OF PRESERVED MEATS ETC

SPECIALTY.—Imported English Sheep Casings for the Sausage Trade.

41 to 47 St. Lawrence Market, and 95 Front St. E.

TORONTO - ONT.



ROYAL YEAST

Is Canada's Favorite Yeast Cakes. 10 years in the market without a complaint of any kind. The only Yeast which has stood the test of time and never made sour, unwholesome bread. All Grocers sell it.

W. GILLETT, M'F'R. TORONTO, ONT. & CHICAGO, ILL.

CREAMERY MEN AND MERCHANTS

Holding butter of good quality are requested to correspond with

T. W. CLARK,

Commission Merchant and Wholesale Dealer in Butter and Eggs.

Consignments solicited and business transacted for Ontario and other Eastern Canada Merchants

VANCOUVER, B.C.

References: Bank of British Columbia, Bank of British North America.

E. P. Breckenridge, Toledo, Ohio, Pres. Edwin Norton, Chicago, Vice-Pres.

W. C. Breckenridge, Resident Manager.

The Norton Manufacturing Co.,

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit Cans, Lard Pails, Paint Pails and Cans, Baking Powder Cans.

Capacity, fifty thousand fruit cans per day.

Sole Agents in Canada for Norton Bros., "Solder Hemmed" Caps, and Grocers' sample goods, and Haskell's sample cases.

Cor. YORK AND QUEEN Sts., HAMILTON, - ONT.

FOREIGN FRUITS

R. S. GALLAGHER,

FRUIT AND COMMISSION MERCHANT

TORONTO.

111 & 113 King St. E., 77 Colborne St.

Telephone 1617.

-PARISIAN-

BLUE!

Is Stronger and More Economical

THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

Established 1874.

W. H. SMITH,

Wholesale Produce

Commission Merchant

186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Produce Consignments solicited. First-class reference.

R. C. MURDOCH & Co.

Commission

—AND—

Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

29 Church St., Toronto.

TELEPHONE 806.

J. CLEGHORN & SON

WHOLESALE

Fruit, Fish & Oyster Dealers

94 Yonge Street, Toronto.

CALIFORNIA ORANGES.

We have our first Car of Riverside Oranges for the season just in.

Riverside Seedlings, 150 to 200 size.
Mediterranean Sweets, 150 to 200 size.
Washington Navels, 126 to 176 size.

The season being 6 weeks earlier than last year fruit is fully ripe and of extra sweetness and flavour. Send for sample box of each and from this on you will use no other oranges.

Car Fancy 300 "Cuccio" Lemons, the finest pack in the world in stock.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

ATHLETE, PURITAN, DERBY, SWEET SIXTEEN CIGARETTES.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

FINE GOODS OUR SPECIALTY.

MADRE E' HIJO (7 SIZES).

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

VOL. IV. TORONTO AND MONTREAL, MAY 30, 1890 No. 22

THE BRITISH AMERICA STARCH Co.

Handle Starches of Established Reputation.

Pure Prepared Corn.
Lily White Gloss.

BRANTFORD, ONT.

H. A. NELSON & SONS

MANUFACTURERS AND Wholesale Dealers —IN— BROOMS AND WHISKS,

Brushes, Woodenware, Baskets, Cordage, Grocers' Sundries.

MONTREAL, - TORONTO.

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & Co. HALIFAX, N.S. ESTABLISHED 1844. IS THE BEST.

FOR SALE EVERYWHERE. ASK FOR MOTT'S

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND

Taylor, Scott & Co.

TORONTO.

THE BEST



IS THE CHEAPEST.

Retail Price, 25c.

—:o:—

For sale by all first-class grocers

MUNGO CIGARS, EXCEPTIONALLY FINE.

EL PADRE AND CABLE.

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

ALWAYS ASK FOR

—: THE :—

'John Bull'

BRANDS.

MANUFACTURED BY

BRYANT, GIBSON & CO.



AGENCY FOR—

Mott's Chocolates and Cocoas,
Ganong's Lily Chocolates,
Terry's English Bottled Confectionery,
Negre's French Crystallized Fruits.

Business! Business!

QUEEN CITY BUSINESS COLLEGE,

Cor. KING and CHURCH Sts., Toronto, Is the best and cheapest place to educate your sons and daughters. Thorough practical Business, Shorthand or English Education imparted in shortest possible time by our method of "Individual Instruction." Catalogue mailed free on application.

EMBRO OATMEAL MILLS.

—:o:—

D. R. ROSS, - - EMBRO. ONT.

—:o:—

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders.

A. HAAZ. C. DE CARTERET.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider VINEGARS.

74 Bagot Street, - Kingston, Ont

IMPERIAL CREAM TARTAR



BAKING POWDER

PUREST, STRONGEST, BEST,

CONTAINS NO

Alum, Ammonia, Lime, Phosphates,

OR ANY INJURIOUS SUBSTANCE.

E. W. GILLETT, TORONTO, ONT. CHICAGO, ILL.

MANUFACTURER OF

THE CELEBRATED ROYAL YEAST CAKES.

ELLIS & KEIGHLEY,

MANUFACTURERS OF

Empire Baking Powder.

Grocers can make more by selling a reliable powder at a moderate price than by selling at a high price and giving a present with it. Try the Empire and you will be convinced.

No. 2 Bay Street, Toronto.

DELHI CANNING CO

PACKERS OF

FRUITS, VEGETABLES, JAMS, JELLIES, CATSUPS and MEATS.

AWARDED

-FIRST PRIZE-

—: DOMINION CONVENTION OF FRUIT GROWERS :—

OTTAWA, FEB. 19, 20, 21, 1890.

☞ FRUITS IN GLASS A SPECIALTY. For sale by all Wholesale Grocers.

One pound of Johnston's Fluid Beef contains as much actual and real nutrition as fourteen and a quarter pounds of Prime Beef Steak.

JOHNSTON'S FLUID BEEF

A PERFECT FOOD FOR THE SICK.

THE VALUE OF A FOOD LIKE THIS TO INVALIDS, DYSPEPTICS and all NEEDING STRONG NOURISHMENT in an EASILY DIGESTED form MUST BE APPARENT.

Williamson & Lambe STORAGE

54 & 56 Wellington St. E., Toronto.

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

THE GROCER PUBLISHING CO. (LTD.)
J. B. McLEAN, SEC.-TREAS.

115 ST. FRANCOIS XAVIER STREET, MONTREAL.

6 WELLINGTON STREET WEST, TORONTO.

Vol. IV. TORONTO AND MONTREAL, MAY 30, 1890. No. 22

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

OUR MONTREAL OFFICE.

Our Montreal Office is located at 115 St. Francois Xavier St. Our representative, Mr. Hugh C. McLean, will be pleased to have subscribers and advertisers call upon him there. He will also pay special attention to gathering business items and attending generally to the interests of this paper.

Changes in advertisements and new advertisements must reach this office not later than Wednesday morning of each week.

ANTI-COMBINES LEGISLATION.

A very thoroughgoing measure was that with which the House of Commons proposed a year ago to arm the state against combines. A very diluted extract of that measure, however, was all that made its way through the Senate as the Combines Act. In the late session of Parliament the former body again affirmed its belief in the policy of eradication, and passed an amendment which would restore the Act of last year to the drastic original from which it had been reduced. But the amendment was never voted on in the Upper House, as the banking committee of that chamber had thrown it out. Thus ended the second legislative attempt to expel combines from the commercial system. Mr. Clarke Wallace's Combines Bill of a year ago aimed to put combination to limit production under the ban of the law. The Senate modified the Bill so as to make only the abuse of combination illegal, and thus it issued in the Combines Act. Mr. Wallace's amendment this year sought to have the modifying words "unduly" and "unreasonably" struck out with the intention of making combines unlawful absolutely as his former Bill had aimed to do.

Centripetal movement within the different species of the producing and commercial classes is undoubtedly a feature of the present times. Industries, trades and crafts that were loose nebulae a few years ago are now solid masses. So strongly does the genius of the time dispose men to league together to control the market they supply, that the support of the anti-combines movement, which has twice prevailed in the House of Commons, had as its extra legislative basis a large body of combined interests. The social system is so impregnated with the principle, that the overthrow of a particular class of combines, which was the object of Mr. Wallace's Bill, could not be brought about on the sole support of the non-combined interests. The movement therefore against combines derives a large part of its strength from other combines.

Since the opposition of consumers thus analyzes into elements of which a large part are themselves combines, we cannot say that the popular will as expressed by the Commons is hostile to combines. We can say that industrial combines seem to have the balance of power in the Lower House, and that commercial and manufacturing combines have the balance of power in the Upper House. The struggle has not been between individualism and corporatism, but between corporatism of one kind and corporatism of another kind. Of course, individualism is represented in the anti-combines agitation, but it is not a great power in the agitation.

The labor unions are associations of exactly the same pattern as those they seek to decompose into individuals. So are the farmers' granges or alliances. If a league of manufacturers co-operate to limit the output of their workshops for the purpose of maintaining prices, they do only what is done by mechanics' unions which resort to strikes. In the former case there is a reduction of the product of industry. That is what is shut off also in the second case, through the direct cessation of industry. One body aims to rule the market in some commodity, the other aims to rule the labor market. There is a reduction or standstill of labor in either case, and the result reaches the consumer in the form of higher prices, whichever sort of combine is operating. Also the tyranny of the industrial union is greater than that of the commercial or manufacturing combine. The latter do not prevent their fellows, who stand aloof from the union, from carrying on their business, while mechanics' unions often do.

The question, therefore, whether combines are moral or not is not involved in the consideration of whether the recent anti-combines movement was deserving of success. If all the community were disorganized into individual breadwinners who were at liberty to do according to every man's will, then the anti-combines movement would have been genuine. But if combines should be uprooted, the movement to uproot them must be considered partial, as it aims at combines of a particular class, since combines of another class support such movement.

After all, is it a plain thing that suppression is the cure for the actual or threatened evils of combines? Such treatment may not be practicable, and if practicable may not be desirable. A study of the causes which have produced this social phenomenon might result in the conclusion that the combine is better regulated than suppressed. The combine in truth is the reaction from a bad state of things brought about by ruinous competition. Parliament has never undertaken to regulate competition, notwithstanding the fact that for the want of regulation this agency has wrought great harm to the financial standing of the country. To put limits upon a dealer's privelege to cut prices, seemed too much like interfering with the liberty of the subject, yet if something had been done to secure creditors and honest rivals from the danger of unbridled competition, there would have been no need now for a Combines Act. It is hard to see now why Parliament should consider combines a subject for legislation, when it did not consider competition to be one. The two principles are opposite extremes between which a normal condition of the market lies, and why Parliament should deal with one extreme more than with the other is hard to understand. The action of combines works well for the regulation of competition, and in that effect is good. The excesses of combination or of competition should, however, be checked.

AVOIDABLE CREDIT.

The credit system is undoubtedly a great convenience to those who have not ready money. But the sense of convenience is not the sole cause that moves customers to undertake future engagements. Of the large amount of credit given every year, of which the considerable unredeemed portion comes to the trader as loss, not all is to be laid at the door of the buyer's pertinacity. The credit system is regarded as a convenience by the buyer, but it is also held to have advantages for the seller, and the latter makes the most of them. The proportions to which the system has grown in these times are therefore an outcome of a recognition on the part of both buyer and seller that the thing is of service. Whatever loss the latter suffers through it is partly chargeable to his unsolicited granting of it. The policy which leads the seller to cultivate credit is the development of trade. Of course, the customer upon whom credit is urged is selected, he is supposed to be prosperous and honest. He is offered credit because the dealer wants trade which the present lack of cash tends to hinder. It is certain that a great part of our purchases are not prompted by necessity. There are many stimulants to trade beside the sense of need in the consumer. The trader promotes business by a judicious display of his wares. There are hundreds of thousands of dollars worth of goods sold in a year, which are sold at the suggestion of the dealer rather than in response to the demand of the customer. One mode of suggesting, as we have said, is display. There are many other modes, but the one specially in mind here is the suggestion of credit. This is very generally thrown out to eligible customers by the dealer. Such customers are prevailed upon to buy on the strength of the confidence the dealer has in them. They buy what they did not purpose buying, simply that the dealer may do business. Their credit may be good, but it is too often bad. There is therefore a percentage of loss from such trade. We believe in dealers using the arts of salesmen to induce trade, but the inveigling of a man into a credit account is not a praise-worthy mode of promoting business. It is likely to become a habit with the dealer who gives any countenance to it, and who finds a few cases of proffered credit to be productive of sales and to be satisfactory in payment results. As a habit, however, the thing would be apt to demonstrate its own impolicy, for a man would thus establish a business of which the strong inducement to customers would be the easily obtainable credit it offered, and thus such a business would soon fall under all the evils of a credit system. Further, where credit is easily got it is often lightly regarded and often violated. Credit will continue to exist in the business world, but much of the evil of it will be removed when none is given that is not asked, and when only part of what is asked is given.

THE TWENTY-FOURTH.

Our plea for the postponement of the holiday in honor of Her Majesty's birthday was made, not because it was felt the matter needed urging, but because business men might need reminding while there was time to have the change authorized. The twenty-fourth might be the day of celebration we felt, merely because no steps had been thought of in time to have the occasion put forward two days. We had not anticipated that conservatism would be tenacious of the custom of observing the birthday on the exact date of its occurrence. We were mistaken. This city stuck to the calendar. The council elected that the celebration should be held on the twenty-fourth, ignoring the fact that the day on which that date fell was a Saturday. This was a liberal sacrifice to loyalty, the best day of the week given up in a dull season to the observance of the Sovereign's birthday. Of course, the wholesale traders would in any case be closed the latter half of that day, but the retailers do a business on Saturday that usually runs far into the night. Pay is dispensed on Saturday, Sunday's supplies are laid in, in fact the bulk of the week's shopping is done on the day when pay is received. The changing of Saturday from a day of busy trade into one of idle pleasure means a great deal to everybody who keeps a shop. The money, it may be said, will be spent at the stores the following week if not spent on Saturday. Those dealers whose stocks are made up of necessaries know better than this. Nothing cuts down the demand for the staple articles of consumption more than an occasion of merry-making. It depends on which side of that occasion market-day falls whether the usual proportion of the wage-earner's money goes to provide for the needs or the pleasures of his household. If the holiday comes first it will take the liberal part of the funds. If the market day comes first, it will absorb a fair share of the cash in hand.

Saturday has long been considered almost as unsuitable for holiday purposes as Sunday. The practice of the towns and many of the cities has been to keep it consecrated, as it were, to business. Many of them in Ontario did so last week, and made a holiday of the 26th. They were the better of it. They had two money-spending crowds instead of one. They had the Saturday throng of marketers, and the Saturday store business. They had the Monday pleasure-seeking crowd, whose spare money went to the public houses, etc., but whose money reached the town all the same.

This city wasted a good day when its council decreed that Saturday should be given up to celebrating. The few who kept open did as much trade as could be expected, considering the public proclamation that there would be a cessation of activity on that day. But who is to blame for it that there was no postponement? Plainly the business men of the city were. Not an appeal was made in behalf of Monday, until the last meeting of council when a small delegation representing one body of traders recommended that business should not be suspended on Saturday, and that delegation was a few minutes late. There is an illustration in this of the lack of coherence among the local traders that is regrettable. A strong, unanimous, timely movement should have been made, and Saturday's business would not have been sacrificed. Such a movement we had in view when we advocated action to have the holiday postponed, and such movement seems to have been made among many towns throughout the country, for many of them had their sports, etc., on Monday. The dissatisfaction after the event among Toronto traders should teach them to be on the lookout for future holidays that may be allotted by the almanac to Saturday.

FAILURE OF THE MARYLAND PEACH CROP.

It is now a well assured fact, says the San Francisco Grocer, that canners of peaches in this State this year will have little or no competition from Baltimore packers of this fruit, which city is usually the leading producer of canned peaches in the country. The scarcity noted is due to the fact that the mild weather in the peach growing sections of Maryland and Deleware in February developed the buds, which were subsequently killed by the frosts which came in March. The supply of peaches, therefore, it is stated upon undoubted authority, will be so limited and the prices so high that Baltimore canners will be able to handle only a limited quantity. The "Baltimore Sun" of May 2d, contains an interesting account of the peach situation in the leading counties of Maryland from which it appears that in Somerset county there will not be fruit enough to supply the home demand and hardly one hundred boxes available for shipment. The peach crop in Wicomic county is entirely destroyed, the freeze in March having killed the buds and in Worcester county the same condition of things is noted, many of the young trees having been killed. From Dorchester county comes the same report and in Carolina county there will not be peaches enough for table use. In this and in Dorchester counties growers are disturbed at the appearance of the peach aphis, an insect which is said to be destroying trees to an alarming extent. In Kent county, which has three million peach trees, or a greater number for the territory covered than any peach producing section in the country, the buds are reported killed and the yield of fruit will be very small. One leading grower who has 30,000 trees states he will have only 300 baskets of peaches. The same state of things exists in Cecil county where no crop is expected. In Anne Arundel the insect pest noted as having appeared in other

counties is prevalent and in this and Frederick county there will be but little fruit. From Washington county, a leading peach producing section come similar reports. Growers who last year had 1,000 bushels, will not this year market 50 bushels. It is evident that in Maryland the present will be an "off" year in peaches, which, to a considerable extent is true of other eastern states where the crop of this fruit is usually abundant.

THOSE GIFT TEA STORES.

The advisability of giving premiums with sales of tea has been agitating the trade press of the country for some time, and it is still a question of large scope and great possibilities. A good deal may be said on both sides and after it all has been said, the chances are that the consumer will do just about as he does now—buy tea where he can get the best value for his money. On this point C. J. Duke, one of Pittsburgh's best known tea sellers, in a recent letter said:

The grocer says the consumers go to the gift tea stores on account of the presents they get. This is something I do not believe occurs very often. We must give the average consumer credit for having some good judgment. At least, I claim that the retail dealers in groceries sends his customers to the gift tea store principally because he (the retailer) dosn't give the value that the gift tea store does. I have had customers of tea who knew what they were saying tell me that they got just as good an article of tea at the tea store for sixty cents; with a cup and saucer thrown in, as they could get at their grocer's for the same price, with no present. Now the grocer will say I don't know what I am talking about, or that the consumer who told me this was no judge of tea, and when he went to the tea store he did not have quality in his mind at all, but the present he would get. Pay attention, my dear retail grocer, and I will show you how easy it is for the gift tea store to give a better grade of tea at sixty cents per pound, cup and saucer thrown in, than the retail grocer can do at sixty cents per pound, no cup no saucer. Bear in mind, I say better tea than the average grocer gives. You want to know how this is done. I'll show you. The buyer of tea for the gift tea store is a judge of tea, buys on his own judgment and dosen't have to depend on the knowledge of a salesman, who, in very many cases, knows no more about tea than the common run of retail grocers themselves. The buyer for the tea store pays thirty cents per pound for that which he sells at sixty cents, which gives him one hundred per cent. profit. He pays twenty-five per cent. to his agents, twenty-five per cent. he gives away to presents, and has fifty per cent. left. Isn't this quite a decent profit?

Now, I want to show you what the retail grocer does regarding the purchase and sale of tea. He doesn't pay attention enough to tea to ever get much of a knowledge of the leaf. He buys about the best he can get at 30c. per lb., offering it for sale at 60c. per lb.—100 per cent. profit. Doesn't give cup and saucer ; doesn't pay 25 per cent. to agents for selling ; doesn't give quite as good an article of tea as the tea store, because he is not quite as good a buyer, and why? Simply because he never gave tea any particular study. Now tell me why the retail grocer doesn't get the trade on tea. The trouble is that the grocer wants to make up for all his losses and all his short profits on this one article, and so long as he continues in this way he need not expect to break up the tea store, but, on the other hand, in a few years tea will not be kept by the average grocer at all. Now don't understand that I mean this to apply to all retail grocers. Not at all. I am happy to state that I have some friends in the retail grocery business who are quite proud of the large trade they have on tea. These are the kind of grocers whom the tea stores dread. The reason they do a large tea business is because they have paid some attention to it. They know how to get the best tea for the least money ; they pay from 33 to 35c. per lb. for their 50c. tea, and 40c. for that which they sell at 60c., and they get the very highest grade that this much money will buy.—Pennsylvania Grocer.

ORDERING GOODS.

If there is one thing more than another that distinguishes the inexperienced or unsuccessful merchant it is lack of system, and especially in regard to ordering goods. The stock is let run down in one or more lines until the circumstance suddenly becomes known by a call for the articles from some customer whom the dealer particularly wishes to please. Hence, there is danger that customers may be lost, because the mere fact that the stock has been allowed to run down so low augurs gross carelessness, and patrons are apt to reason that a dealer who is careless in one important respect may be neglectful of other important matters. When articles have been completely sold out, it is not always advisable to rely on freight transportation in obtaining a new supply, because of the delay that ensues, hence merchants often are compelled to have their orders sent by express at higher cost, of course, but time in such cases is of the greatest moment. The increased cost of express transportation grievously handicaps the neglectful dealer in competition with more businesslike and systematic rivals, and a few such lessons generally teach him better methods. Such unpleasant experiences might always be avoided by adopting a simple and inexpensive system of keeping run of the stock. A blank book should be procured in which to enter all articles in stock as they are getting low. Whenever the usual time for replenishing the stock comes around or whenever the traveling salesman looks in for orders, a glance at the stock book will show at once what goods are likely to be needed; if the merchant will then go to his shelves containing the articles noted in his stock book, he can tell just what quantity to order. The wholesale firms, of necessity, are very particular in regard to keeping run of stock. Each department is furnished with a separate stock book, which is made up every morning; hence a salesman, by referring to the record, can instantly gauge his ability to fill orders. So complete and exact a system is perhaps not needed in the general run of retail establishments, but unless the retail merchant adopts some kind of a system of keeping track of stock, and rigidly adheres to it, he will not only be at a disadvantage compared with competitors, but run the chance of losing trade.

Merchants who order frequently, and in small quantities, goods to be shipped by rail, can afford to take advantage of the low freight rates at "owner's risk," but where shipments are made in large quantities, "carrier's risk," rates may be really the cheapest. When ordering goods by water transportation, it is generally advisable for merchants to instruct their jobbers to insure the goods.—Merchants' Review.

Rivalry, open, fair, good natured and enterprising, is the life of business.

ROSS'S ROYAL BELFAST
GINGER ALE IS THE BEST IMPORTED

Ross's Royal Soda Water.
" " Seltzer Water.
FOR SALE BY
ALL FIRST-CLASS GROCERS.



CAIRN'S
HOME MADE MARMALADE.

The following houses have just received some fresh stock of this wholesome breakfast delicacy:
Messrs. Turner, Rose & Co.
" Caverhill, Hughes & Co.
" Kinlock, Lindsay & Co.
" Wm. Donahue & Co.
" Lockerby Bros.
" Lightbound, Ralston & Co.
" L. Chaput, Fils & Co.
" N. Quintal & Fils.
" Geo. Childs & Co.
" Hudon, Hebert & Co.
} Montreal.

Messrs. Perkins, Ince & Co.
" Smith & Keighley.
" J. W. Lang & Co.
} Toronto.

BLAIKLOCK BROS, General Agents,
17 Common St., MONTREAL.

Agents for Toronto : Steel, Hayter & Co.

THE CANADIAN PACKERS' ASSOCIATION.

The Canadian Packers' Association held its May session, in Hamilton last week. Tuesday and Wednesday, were spent in business, Thursday in visiting the factory of the Norton Manufacturing Co., which has opened in that city, and in whose workings packers are specially interested. On Thursday night the Packers' were the guests of the Norton Manufacturing Co.

BUSINESS TRANSACTED.

At the regular meeting on Tuesday and Wednesday, held in the St. Nicholas Hotel, were present :—

Messrs. W. Boulter (President) Picton ; D. W. Douglas, St. John's Que.; J. Anning, Picton ; B. R. Nelles, Grimsby ; W. A. Fergusson, Delhi ; C. Fenton, St. Catharines ; W. H. Hardison, Welland ; H. I. Mathews, Lake Port ; D. Marshall, Aylmer, W. P. Innes, Simcoe ; R. R. Waddell, and E. DeCew, of Hamilton. The object of the meeting was to arrange a schedule of prices for the canning season. A very satisfactory adjustment of all pending questions was arrived at.

AT THE NORTON M'F'G. CO'S. WORKS.

On the invitation of the Norton Manufacturing Company, the members of the Canadian Packers' Association visited the works on Thursday afternoon. Among those present were Mr. E S. Judge, editor of The Trade, Baltimore ; M. E. P. Breckenridge, President of the Norton Company ; Mr. Seagar, President National Packers' Association of the United States ; Mr. Douglass, St. John's, Que., Mr. W. Boulter, Picton, President Canadian Packers' Association ; Mr. Anning, of the firm of A. C. Miller & Co., Picton ; Mr. Ferguson, of the Delhi Canning Company ; Mr. Innes, of the Simcoe Canning Company ; Mr. Bowlby, Waterford ; Mr. Hardison, of Welland ; Mr. Marshall, Aylmer, Mr. Fenton, Erie Canning Company, St. Catharines and Buffalo ; Mr. DeCew and Mr. F. W. Fearman, of Hamilton and others. These gentlemen were shown the Norton automatic can making system of machinery in motion by Mr. W. C. Breckenridge, manager, and Mr. W. B. Holbombe, assistant manager, and all were delighted and surprised at what they saw, the machinery being of the most ingenious yet simplest kind. The system is strictly automatic, taking the plate in the sheet and making it into cans in about twenty minutes, and landing the cans in the third story of the wareroom, at the rate of five thousand per hour. The plate first passes through the hands of the expert sorter, whose touch is so cultivated as applied to a sheet as to detect the smallest particle of difference in the thickness of each sheet. Only one thickness is employed, as it is necessary that the cans should all be of a uniform weight. The next move carries it to the two slitting machines—the first trimming the plate and the second subdividing it into sections, which form the bodies of the cans. These are immediately passed in bulk to the body-making machines located just to the right of the slitting machines. It is at this point that the operation of putting the cans together begins, and also at this point where the plate leaves the hands of the workman to pass into the automatic machinery, from which it emerges already manufactured for the market. The body-making machines give the can its spherical shape and make the body seam in the can. Attached to the body-making machine and extending at right angles comes the automatic soldering system, which consists of an endless belt made of chain links and which passes the can in their first and present formation through a bath of solder; along this soldering machine at intervals of a few feet, are various automatic devices that clear the cans from surplus solder inside and out. They move rapidly along until they reach the ending machine As they pass into this machine, two workmen feed into a hopper-shaped division of the machine, the tops and bottoms of the cans, which have come from another section of the works. In passing through the ending machine the tops and bottoms are automatically secured to the bodies, which completes the manufacture so far as putting the cans together. From this point the cans roll along the system of the endless chain, which governs the automatic process after it enters the soldering machine to its second baptism of solder, which secures the tops and bottoms of the cans to the bodies. After passing through this solder bath they have become very hot. They are cooled, however, for their next department, which is the test, by rolling over about 50 feet of an endless belt, which is cooled by air forced into the cans through pipes.

They have not reached the testing machine, which is a mammoth tank filled with hot water and through which passes the endless moving belt, which has performed so important an office in the automatic process of manufacturing the cans. As they move into the water the open end of the can is closed by an automatic device which presses a rubber form to the opening, thereby preventing any air from getting into the can. If any one of the cans leaks, it is at once shown when passing through the testing machine by the air bubbles that float to the top of the water. This test is perfect on scientific principles. The revolving belt is still in active operation and the cans now start on their return trip to the point whence they set out in the shape of a flat piece of plate. They pass over steam pipes in their route out. By the time they reach the end they are perfectly dry and ready to be packed into crates of 250 cans each. The factory is equipped to turn out 50,000 cans a day, to store 1,000,000 cans, and has facilities for employing 75 hands in connection with their machinery. After the inspection the visitors expressed their pleasure at what they had seen and thanked the gentlemanly manager and his assistant for their kindness.

THE BANQUET.

On Thursday night the members of the Association were entertained at a banquet at the Royal Hotel by the Norton Manufacturing Company. The affair was one of the most successful and pleasant that has ever taken place in the city. Among those present were : Mayor McLellan, Colonel Monaghan, United States Consul; Adam Brown, M. P., Rev. S. Lyle, B. D., F. W. Fearman, A. F. Forbes, Wm. Marshall, E. DeCew, J. Stephens, S. J. Ireland and others of Hamilton; Messrs. W. Boulter, Picton; E. S. Judge, editor of Trade, Baltimore; Mr. Jennings, CANADIAN GROCER, Toronto; T. E. Owens and J. Anning, Picton; R. Bowlby, Waterford; J. Douglas, St. John, Que. ; W. A. Fergusson, Delhi; C. Fenton, St. Catharines; B. R. Nelles, Grimsby; W. P. Innes, Simcoe; E. P. Breckenridge, President of the Norton Manufacturing Co., Toledo; W. C. Breckenridge, resident manager, and W. B. Holcombe, assistant local manager.

The dinner did credit to the Royal Hotel, and would have done credit to any hotel on the continent. The menu was superb, embracing everything that the most fastidious could desire, from clear turtle soup to fresh strawberries. Never was there a more satisfied looking lot of diners together. Messrs. Hood & Bro. came in for no small amount of praise.

After the last course had been disposed of Manager Breckenridge asked Mayor McLellan to welcome the guests, which he did on behalf of the city in a very neat little speech; then Manager Breckenridge welcomed them on behalf of the Norton Manufacturing Company.

The toast list was then entered upon, and a few hours were spent in intellectual enjoyment.

"The Queen" was first, and was duly honored.

"The President of the United States," was responded to in a capital speech by Col. Monaghan.

"The Dominion Parliament" brought Mr. Adam Brown to his feet, and he made a suitable response. He touched upon the good feeling existing between the United States and Canada, giving expression to sentiments which elicited applause.

"The National Policy" was the next toast, and Mr. W. Boulter, President of the Canadian Packers' Association, delivered an address. He spoke in an interesting way of the early formation of the Association and the first meeting in Hamilton.

Mr. Fred. Powis gave a couple of humorous recitations.

"The visitors from the United States" was responded to by Mr. Fenton, of the Erie Canning Company.

"The canning industry of Canada and the United States" was responded to by Mr. E.

S. Judge, of Baltimore, Secretary of the National Canned Goods Association, and editor of the Baltimore Trade Journal, in a lauditory and felicitous speech.

A letter of regret was read from Mr. Edward Norton, Vice-President of the company, Chicago, who was unable to be present on account of illness. He forwarded a paper entitled "Shall the packer buy his cans or make them," which was read by Mr. Holcombe, the assistant manager of the Hamilton branch.

"The Press" was responded to by Mr. Geo. M. Bagwell, of the Times and Mr. Jennings of the CANADIAN GROCER, Toronto.

"The Pork and Lard Industry" was responded to by Mr. F. W. Fearman, who expressed the pleasure he had of being present, and also the delight he took in witnessing the manufacture of the cans at the factory in the afternoon.

"The Ladies" were well looked after by Messrs. Owen, of Picton, and Holcombe, of Hamilton. The latter gentleman in a neat speech (though there were none present) embraced them among the canning trade's best friends.

A vote of thanks was then passed to the Norton Manufacturing Company for the rich banquet tendered to the Association on this occasion.

Rev. Mr. Lyle, on behalf of Mr. W. C. Breckenridge, responded in an eloquent speech, which drew forth great enthusiasm.

The proceedings were brought to a close by singing a verse of "America" and "God Save the Queen." Altogether the banquet was of a very happy nature, and will tend to cement a bond of friendship between the Norton Manufacturing Company and the Canadian Packers' Association which will last for a long time to come.

WORTH TWICE THE MONEY.

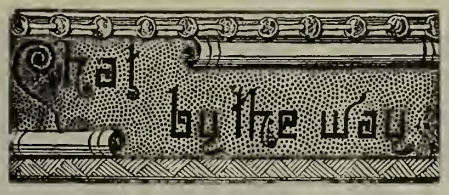
Williamsford, May 19th, '90.

EDITOR CANADIAN GROCER,

Dear Sir,—Enclosed find the sum of two dollars to pay next year's subscription to THE GROCER. Would not be without it for twice the money. It is the only trade paper published in Canada worthy the patronage of retailers. Wishing you the highest success, I remain

Yours respectfully,
A. PARKS.

The Inland Revenue Department has recently issued a bulletin of about thirty pages which is devoted exclusively to the subject of baking powder and which shows that the majority of the goods in the market are adulterated and unfit for use. Prof. A. McGill, who has had charge of this important work for the Government, says that "imperial baking power is an excellent baking powder." A word to the sensible housekeeper should be suffcieut.



Mr. Chas. Goheen has opened a general store at Pentypool, Ont.

John Howick's grocery, Hamilton, was entered by thieves on the 17th inst., and $7 extracted from the till.

The grocery clerks of St. John, N. B., are agitating for early closing, and to all appearances are meeting with success.

Mr. Kinsilla's grocery, on Cumberland st., Ottawa, was burglarized early on Monday morning. The robbers secured $250.

Mr. J. W. McDonough, grocer of Woodstock, N. B., met with a mishap that will cause him a few days of pain. While putting some goods on a high shelf the step-ladder toppled over, causing him to sprain his ankle severely. His many friends are watching anxiously for his recovery.

Let no man drain his business to support an outside object, or let his mind wander to other lines of making money, for it will be speedily felt. This has been the source of failure in numberless cases. The most successfull man is that one who devotes all his thoughts and energies to his legitimate occupation and sticks to it.

The Sarnia Maizee and Milling Coy., put the first Maizea on the market, last Saturday, and it is now on sale at the groceries. The Company starts off under favorable circumstances and the manufacture of this excellent article of food in Sarnia is bound to keep a flourishing industry going. The Company have a large number of orders on hand and are kept busy trying to fill them.—Sarnia Observer.

Chickory is now grown at Whitewood, and it is expected quite an industry will result. Last year 125 bushels per acre was produced, being only half a crop, owing to the dry season. A factory had been built and equipped with improved machinery and a quantity canned last season and placed upon the market where it made a good name. Count de Roffignac is conducting the venture with expert growers and workers at Rolandrie farm. —Winnipeg Colonist.

The organization of the Sarnia Board of Trade was completed at a well attended meeting held in the council chamber, on the 20th inst. Mayor Watson occupied the chair. The constitution drafted by the committee appointed at last meeting was read by the secretary and adopted with slight alterations. The following were the officers elected by the Board :—Thomas Kenny, President; Jas. King and Thos. Symington, Vice Presidents; T. W. Nisbte, Treasurer; T. M. Donnelly, Secretary. Council, C. S. Ellis, Dr. Johnston, John Lowrie, T. Doherty and G H. Griffin.

A shocking accident occurred early Saturday morning on the Grand Trunk tracks between High park and the rolling mills, Swansea which resulted in the death of Mr. H. J. Heale, a west Toronto Junction grocer, whose parents reside at Goderich. The deceased who was only 22 years of age, was walking on the track and was struck by the Globe train and instantly killed. Coroner Lynd was notified, but after fully investigating the case decided that an inquest was unnecessary and ordered that the body be turned over to friends, who will forward it to Goderich for burial.

The circular sent out by the Philadelphia Retail Grocers' Association, asking wholesalers and manufacturers to co-operate with that body for the maintenance of fair prices, has been answered by the leading members in both classes of business, in very satisfactory terms. The wholesalers and manufacturers whose replies have been received promise to give the influence of their practice to put down price-cutting. This is as it should be. Retailers' associations in the country should try what virtue there is in such an appeal to Canadian wholesalers. The circular was copied in our last issue.

A common practice among retail traders is that of offering "leaders" to the public in the hope of obtaining additional trade which will compensate for any loss sustained by the low figures at which the "leader" must be sold in order to be an inducement. This custom, for so common has the practice become that it may well be termed a custom, is one which under ordinary circumstances is of doubtful merit and the merchant often realizes this after he has discovered that the expected business has not materialized. A retail dealer who offers special inducements or bargains or sells goods under any other alluring combination of phraseology will be patronized without a doubt, but the customer will in nine cases out of ten confine purchasing to the "below cost" goods and it is not to be expected that the tenth patron is going to make up by heavy purchases of other wares the loss sustained on the sales. The safest policy of which to conduct business would seem to be on an even basis of profit. Careful computation will reveal just the percentage required to meet expenses and pay a fair interest on invested capital and there is much less danger of coming out at the short end by pursuing this course, then when stock is being constantly sold at figures unprofitable in the speculative hope of drawing custom to high priced goods, upon which a profit above the average is expected.—Grocer and Country Merchant.

A feather duster disperses but does not remove the dust from the store

Work can always be found in a store without double-million microscope

No young man can possibly have mistaken his calling who finds in it what the world wants done,

SUNLIGHT IN THE WORLD LARGEST SALE SOAP

Winner of THREE GOLD MEDALS in 1889---Paris, France, Ghent, Belgium, and Ottawa, Canada.

The Wide-Awake Grocer, even if he gets a smaller profit out of SUNLIGHT Soap than he does out of Inferior Soaps, recognizes the fact that the increased volume of business done by reason of keeping the BEST article, more than compensates for the smaller profit. The aim of every Grocer should be, to earn a reputation for selling THE BEST.

CANADIAN HEAD OFFICE : } 27 1-2 Wellington St. East, Toronto.

HECK'S COLUMN.

I'm just going to look at your back yard a short time while you are busy with a customer. Nice place, is it not? So clean, every box, and barrel piled so nicely, no straw lying around or dirty paper, decayed fruit, old tins. What a difference from your store. This is what I told the man, and he stood so still I thought he was going to faint.

"Nobody will see it. If you hadn't been, where you ain't got no business to be you would not have seen it, either. Now get out." I got out, and standing across the road for a little while, I noticed that folks kept out of his store also. He had to go out in that yard for certain goods kept in the shed in the rear, and of course left the door open on his way out. How could people help seeing it? I saw it, but made the excuse to see it better. He is not the only store keeper with a dirty yard. One or two of the clerks would clean that place in half a day and have it in shape before the busy season comes on.

Those windows want cleaning, also those scales, and the cellar, has not had a going over for months. The rats will spoil hundreds of dollars worth of goods, if you do not tend to these things.

Few clerks do not wear straw cuffs behind the counter, and my experience is that they are not always an easy thing to get. Of course there are lots made, but they seem to be too small or two large for comfort. I saw this week a pair made out of light leather, on the same plan as the straw cuffs are, as far as shape goes, but inside the cuff at the smaller end was a piece of very thin leather, say an inch wide, drawn together with elastic. This prevents any dirt from going up the sleeve when reaching above you. I tried them on and can assure you they were away ahead of the old kind, and not being patented I would think any harness maker could manufacture a pair for you.

Travellers east who visit the city of Fredricton, N. B., have to put up where the wind blows best. The two leading hotels, the Queen's and Barker House, are closed to the public, the proprietors of each being in jail for breaking the Scott Act. The excuse offered by these hotel men is, that they cannot attend to business while they are locked up. The sample rooms even are not to be used, and some of the merchants, positively refuse to buy goods from the travelling men. This looks rather foolish on the part of the merchants, and the travellers are rather sore against the hotel men also.

At the foot of several of collecting agency's yellow bills on the fences about Kingston is a note in manuscript, in which the writer gives the name of a merchant from whom he got goods, and states that the goods were not what they were represented to be. A suit will be the result.

Mr. E. S. Judge, editor of the Baltimore Trade, paid his first visit to Canada, last week. His observations, though hurriedly taken, dispose him to form a very favorable opinion of this country. He attended the session of the Canadian Packers' Association that met in Hamilton, on the 20th, 21st, and 22nd.

A gathering of the representatives of Kingsford's Oswego Starch Co. will be held at Oswego next week. This is the first of the kind and has been looked forward to with interest by many of the staff, some of whom have never yet been in Oswego. Mr. T. O Leonard, Detroit, who takes Western Ontario was here this week on his way east.

The adjourned meeting of the Merritton Cotton Company was held on Tuesday afternoon in the Toronto Board of Trade room. Unfinished business was got through with and the following board of directors elected: Messrs. W. T. Keighley, Thomas Long, J. H. Hunter, W. Dineen, John Drynan, Thomas Lailey, Henry A. King and W. Kerns, M.P.P.

With a view to strengthening the new Toronto Board of Trade building and placing it beyond the slighest danger from further damage, some alterations will be made with reference to the chimney and ventilator. The experts that examined the chimney disagreed as to its strength. Mr. James and Engineer Jennings declared it quite safe, but Mr. Wellington, of New York, condemned it as too light at the base, that the accident had weakened it, and the board has decided to take Mr. Wellington's advice and the chimney will come down. Mr. James was unable to stay in the city and superintend the work, so Mr. Kent of Buffalo, will act in his place. The chimney will be placed outside in the area and also the ventilator. This will give more room within. The change at the outside will not amount to $10,000. The ground floors are being tested up to five-and-a-half-tons.

Geo. Robertson & Son.,

WHOLESALE GROCERS

Ontario Street,

KINGSTON, ONT.,

CANADA.

EDWARD ADAMS & CO.

ESTABLISHED 1846.

Wholesale Grocers and Importers of

TEAS,
SUGARS,
COFFEES,
Tobaccos, Wines and Spirits

95 & 97 Dundas St., London, Ont.

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO, ONT.

Canned Goods

LARGE ASSORTMENT, COMPRISING
"LION" Brand Strawberries, Extra quality, in heavy Syrup;
Finest Yellow Peaches, 3's Pears, 2's and 3's Quinces;
Apples, Pumpkins, Peas, Corn, Tomatoes, "Lynx" Salmon, Chicken, Turkey, Duck, Corned Beef and Lunch Tongue.
LOWEST PRICES.

Sloan & Crowther

59, 61 and 63 Front St. East
TORONTO.

H. P. ECKARDT AND CO

IMPORTERS
--: AND :--
Wholesale Grocers.

3 FRONT ST. EAST, TORONTO

A Vienna baker is advertising his business by putting a gold ducat in one loaf out of every thousand that he bakes. The people in the poor suburb where his shop is situated fairly fight to buy the loaves.

Messrs. James Turner & Co., wholesale grocers, Hamilton, control the sale in this country of Bensdorp's Royal Dutch Cocoa, a preparation which has been received with favor wherever it has been introduced. Sample cases are sent upon order. See sdvertisement.

The Badgerow-Falconer
Bonded Vinegar Manufacturing Company
Highest Medal Award Toronto Exhibition.
Telephone 1261 69 & 81 Jarvis St., Toronto.

T. KINNEAR & CO.

Wholesale Grocers, Importers of
TEAS,
SUGARS,
ETC.

47 Front St. East,
TORONTO, ONT.

JOS. F. EBY. HUGH BLAIN.

EBY, BLAIN & CO.,

Wholesale Grocers, &c.,

CORNER FRONT AND SCOTT STS., TORONTO.

Agents for

Higgins Eureka Salt. Batgers Solidified Jelly. Cunningham & DeFourier Co'y Ltd. English Potted Meats. Curried Rabbit. Jugged Hare. Whole Breasts of Grouse. Galantine of Wild Boars Head, &c., &c., &c., &c.

SMITH & KEIGHLEY

WHOLESALE GROCERS
AND IMPORTERS OF

East and West India Produce, Mediterranean Fruits, Fancy Groceries, China, Japan and Indian Teas, Porto Rico Molasses and Coffees. Currants, Raisins, Figs, Dates, Prunes in Bottles, Cases, and Casks.

9 Front St. E., Toronto

[*Established* 1780.]



"LA BELLE CHOCOLATIÈRE."
W. BAKER & CO.'S REGISTERED TRADE-MARK

No Chemicals are used in any of *Walter Baker & Co.'s Chocolate* and *Cocoa Preparations.*

These preparations have stood the test of public approval for *more than one hundred years*, and are the acknowledged standard of purity and excellence.

J. W. Lang & Co.,

WHOLESALE GROCERS,

33 Front St. East,
TORONTO.

PERKINS, INCE & CO.

Wholesale Grocers,
TORONTO.

JUST ARRIVED.

New Season's Japan Teas.

WARREN BROS. & BOOMER,

IMPORTERS
AND

WHOLESALE GROCERS.

35 and 37 Front St. East,
TORONTO, ONT.

SUGARS, COFFEES AND TEAS SPECIALTIES.

THE

ST. LAWRENCE SUGAR REFINING CO'S

Granulated and Yellows

ARE PURE.

NO BLUEING

Material whatsoever is used in the manufacture of

OUR GRANULATED.

WHAT IT COSTS TO SECURE A NEW CUSTOMER THROUGH ADVERTISING.

All mercantile trades depend largely for success on their ability to catch customers, and from the "barker" in front of a clothing store, to Sapolio in the street cars, the effort engages many fishers for men.

The cost of catching one new customer for any branch of goods varies greatly, says the Dry Goods Chronicle. It is conceded that the proprietors of Pears' Soap, Sapolio and such articles expend from four to five times the gross amount of the first sale in order to effect it. An outlay of $1 to sell 20 cents worth of soap to a new family is not unusual nor is it unprofitable if the customer is held. The cost of securing new stores to handle such goods is greater just as the result when attained is relatively more valuable.

Sixty millions of people—divided by seven makes about 8,500,000 families—these again are supplied with every necessary of life by an average of one store to fifty families. We refer to stores where everything from a needle to a wagon is sold.

"Urban and rural divisions of population again alter the case. One-quarter of the people of the United States live in cities—the remaining three-quarters on farms or in the open country. So the cities are supplied by about 100,000 groceries, and the country by about 150,000 general stores.

"Is not the shortest road to the great public the lesser factor—the store at which it deals? Not alone are the supplies drawn from the country store—it is a store-house of opinions, a bureau of information, in it the post-office is located, and the storekeeper himself is the leading man of the town. What a genins he is! He trades for cash, or for credit, or for barter. He draws his stock from the great cities and is in turn a large shipper of produce, cotton, wool, butter, eggs, dried fruits, hides, and countless oddities from fish sounds to ginseng, to the city markets. He is a town burgess, director in the bank, and at church at least choir leader, if he is not superintendent of the Sunday-school. His fame is generally known and his advice eagerly sought through the country. If he indorses anything—it goes.

"There is such a thing as a trade press, but three-quarters of them are mere advertising sheets, filled with puffs and long-winded market reports of no earthly value to the retail dealer, and besides have little circulation other than among their advertisers.

"Select a trade journal of character and standing that reaches the trade Talk direct in it, word your advertisement to the point. Show dealers the advantage and profit in handling your goods and they will buy from you."

TRADE SALES.

The bankrupt stock of D. E. Finch, Springfield, was sold the other day by W. Y. Brunton at 82 cents on the dollar. The stock of C. A. Parsons, Otterville, brought 60 cents; that of George Cook, Springfield, was withdrawn, and that of J. Morrison, Appin, was sold at 55 cents.

The Petrolea branch of the insolvent Isbester estate has been purchased by Messrs. Fitzgerald & Scandrett, of London, who have taken possession.

It is stated that Mr. H. N. Bain, of Tilsonburg, has disposed of his stock of dry goods, groceries, etc., to Messre. Hansler & Graves, of that town.

The Franklin correspondent to the Victoria Warder says: Our merchant, Mr. Joseph Hadden is doing a very lively business in the egg trade. He ships to Montreal three times every week. I saw him on Saturday ship twenty-one cases and he had almost as many more in his shop ready for shipment as soon as cases would arrive. Mr. Hadden cannot be cornered in the egg trade, nor crowded out by either Lindsay or Peterboro buyers, and the farming community of Manvers and Cavan ought to stand by him in the future, for the stand he has taken in this line; his business is steadily increasing. You cannot do any better in any of the large towns than you can with him. You can hear some to say they can do better. His motto is quick sales and small profits. Farmers, give your eggs to the man that will give you the most for them. Mr. Hadden is paying at present 11 and 12 cents for them.

GROCERS! A Few Facts for both Wholesaler and Retailer.

Do you know that a first-class article's best advertisement is its own merit? It is. So with the Grocer, his best advertisement is that he keeps nothing but first-class goods. The wholesaler supplies the goods to the retailer. The retailer sells them knowing they are the best of the kind. The customer buys, knowing what he or she gets is all it is claimed to be. Everyone is satisfied. Satisfaction to your customers means a continuation of business with them. These are facts. Now for a practical application.

Surprise Is a pure Laundry Soap, free from all injurious chemicals, made from the purest stock, guaranteed to give satisfaction and is all it is claimed to be in every respect. By a system of prices profit is given to all handling SURPRISE.

Profit Quick sales, a fair margin of profits and satisfaction to all concerned is what everyone is looking for. SURPRISE fills the bill. SURPRISE is largely advertised, is a very fine article and will sell on its merits alone. All wholesale dealers are protected by our system of prices which always gives them a good profit, which profit we can practically guarantee. The retailer buys at a price which gives him a good profit and still sells SURPRISE cheap as common soaps to the consumer, who profits by getting a first-class article.

We do all the advertising and pushing. You sell the SURPRISE, making a good profit, guaranteeing it to your customers as we do to you. Do you keep SURPRISE in stock? If not we shall be pleased to quote prices on application.

THE ST. CROIX SOAP MF'G. Co., St. Stephen, N. B.



TORONTO, May 29, 1890.

GROCERIES.

A circumstance that broke in upon the quiet of trade was the fact that Toronto celebrated the Queen's birthday on the 24th, while most of the towns and country places took the 26th for their holiday. Excursion rates on the latter day brought a large number of retailers into the city, and their visit gave quite a stimulus to business. The stir on Monday was a mere spasm however, and is likely to be followed by quietness that will not again be broken till the strawberry season is due. Payment has been fairly prompt.

CANNED GOODS.

Consumption loses none of its zest for corn, peas, and tomatoes. The nervousness of some packers, which was betrayed by the break in prices three weeks ago, has given way to a feeling of confidence in the capabilities of consumption to clear the market before the pressure of the new crop is felt. The price of corn is steady at $1, and peas at $1.15. Tomatoes are firm at $1.25. These are the staples of the moment. The feature of the past week's buying has been better faith in the security of the market, a feeling that has been evinced in the greater magnitude and larger number of the orders that have been received since the equilibrium of prices has shown strong signs of being restored. Salmon is unsettled at $1.50 to $1.65, but white can be bought for $1.35.

The Delhi Canning Co. has sold the balance of its gallon apples for shipment to England. This will make a total of 1,600 cases exported by this firm alone to England this season. As previously noted, exports have been made by other packers.

COFFEES.

A dull market is reflected in the coffee trade. There is not an iota of change in the situation described a week ago. The call for Javas and Mochas has not risen above the dead level at which it has stood for months. Maracaibo and Plantation Ceylon are in fair demand. Rio is scarce in the low grades, which are wanted, and for the lack of which there is a decline in coffee buying. Prices have not moved.

DRIED FRUIT.

Prunes are somewhat illusory stock. It is a fact that they are scarce at all points of wholesale supply, and most stocks here are low. But some dealers are carrying stock bought at low prices, and which they are now putting on the market at figures below those to which the advance has brought prunes. Hogsheads are worth 5½ to 6c., but there are sales made at less, and kegs are 7 to 9c. The firmness of Valencia raisins is unrelaxed. The lightness of stocks makes the market easily controllable by holders. The demand for both prunes and valencias is also becoming favorable to an increase in prices. In currants prices are also strong, and with no new fruit in sight, there is likelihood of higher values before the summer is far on. The present stock is held with confidence, and no dealer has the advantage in the currant trade which early buying gave a few in prunes. Sultana raisins are receiving pretty good attention, and prices are very firm. Figs are in very small supply, and not in specially strong demand. Prices are unchanged.

Cremedi Brothers' Currants Report from Patras says: Now that the end of the present season is near to hand, we think it advisable to give you some particulars regarding the march of last year's crop. We may mention that the 1888 crop reached to 160,000 T, out of which about 6000 remained in Greece when the crop of 1889 began, and that this season's (1889-1890) exportation amounts to 143,000 T, including the aforesaid 6000 T of 1888 production, and that there are yet about 5000 T left in the country. In the opening of the season moderate prices were obtained, which prices gradually improved, owing to the continual demand from French markets and large consumption there. In spite of threats regarding an increase of duty and various other administrative measures on the side of the French Government injurious to currants, consumption in France during the season is computed at 65,000 to 70,000 T, against 45,000 T, the average one. The coming crop seems good in every respect, although it is too early yet to form an opinion thereupon.

NUTS.

The demand from all parts for the gatherings that celebrated the Queen's birthday lifted business considerably above the level at which it has long rested. There is no change in prices. The stocks are running low in sorts of almonds but the Tarragona. Cocoanuts have been on hand for a short time.

RICE AND SPICES.

Rice is strengthening. At points of production, the market has run up, whether under a speculative or legitimate impulse is hard to say. The firmness is not unlikely to be warranted, however, by short crops and a demand that will concentrate from many quarters upon regions where the yield is best. The shortness of the crop is a matter that rests upon evidence that may not be wholly disinterested. In spices there is no change, no extra demand, no fall off in the supply, no change in prices.

SUGAR.

The time is drawing near when improvement may be looked for if it is to come at all. The strawberries will be gathered next month. The strength and steadiness of the demand that will then set in are expected to maintain the market at better prices than are now ruling. A better feeling in the New York market may be the precursor of such improvement here. At the moment reports from New York are decidedly more hopeful. Raw sugars are now plentiful, and offering freely in round lots from 5¼c. up. There is some dark Porto Rico to be had at 5c., but it is too dark for grocery purposes. Business has been quiet in all lines.

SYRUPS AND MOLASSES.

The abundance and cheapness of butter hinder trade in syrups. The fruit season will prolong the time that consumption is withdrawn from syrups. Prices are unchanged, though so little is done. Molasses at no time runs off rapidly. It is selling quietly now at Current Price quotations.

TEAS.

Few orders have been given yet for new Japans, although samples have been sub-

LEADING MONTREAL BROKERS.

LEONARD H. DOBBIN,

Manufacturers' Agent,

REPRESENTING

Simcoe Canning Co., Hamilton Vinegar Works Co. Ltd., Williamson Extract Co., Huckins' Celebrated Soups, Louis Rosenstein & Co. "Excelsior Bird Food, etc., etc.

4 Hospital Street, MONTREAL.

TELEPHONE 2205.

MARKETS—Continued.

mitted. Stocks are not low in the finer grades of Japan, and what is offered at the outset of the season, being of the first pick, is always of those grades. Further, prices are always higher for arrivals of the first shipment as fast rates are then paid. In Japan the want is for low grades. These will not be on the market till the second or third picking. Low grade buyers are firm, having gone up ½d. in England. Present samples are not near the value of those offered a month ago. The demand for greens is very quiet. The demand for Indian teas continues steady, it is mostly for medium Pekoes. In London the smaller quantity offered met with a good demand, and medium teas sold at rather higher rates. The few lines of finest quality commanded extreme prices. The deliveries of Indian tea this month will, it is expected, reach at least 12 million pounds. Ceylon teas are quiet locally. Competition in London was better, most attention being paid to useful liquoring teas up to 10d. Fine are difficult to obtain. The average price is 10d. per pound as compared with 9½d. a year ago.

The London Grocer says of the tea market: "Demand continues very slack, the alteration in the duty having cast such confusion amongst the packet people and retail grocers that it will be weeks before the retail trade can settle down in its regular ways. Everybody wants their teas cleared at once, but this is impossible, considering the size of the trade. In olden times pure teas in original half-chests were sold, but now the bulk of the trade is in blended teas, and these are generally composed of three or four kinds—part of the blend may be cleared in, but the detention of the other parts retards the whole. Confusion reigns supreme, and no one knows whether the public will go for the 2d. per lb. reduction, or whether they will ask for better tea at the old prices —time only will show. We look for a distinct rise in common tea within three months, but the demand is so small for the better grades that there seems little chance of an improvement in them, unless they are taken for export."

Nearly all local jobbers remark that the distribution of teas the past week has been more satisfactory than was that of the corresponding period last year. In some cases the increase of sales is said to be one-third, and in several instances the claim is made of 20 to 25 per cent gain. Low grades have figured most conspicuously in the improvement. Japans, Formosas and Amoys fareing nearly alike in this particular. Jobbers are getting an average of about 1½c. advance over the prices current early last month, thus covering the increased cost at first hands. The position of supplies in the jobbing trade here and elsewhere, it is claimed, favors the maintenance of present prices, if indeed, not a further slight advance before long, providing no unforseen disturbing influence arises elsewhere.—N. Y. Bulletin.

PETROLEUM.

No circumstance has disturbed the condition of the market as indicated last week. The cool evenings are perhaps favorable to consumption inasmuch as there is more of the after-twilight spent inside than would be the case if we had warmer nights. To this fact may be attributed a slight improvement in trade. Prices are unchanged.

DRUGS AND CHEMICALS.

No improvement in trade is reported. The cool weather puts off the demand for

STUART, HARVEY & Co.
Importers and
WHOLESALE GROCERS
A Large and Well-Assorted Stock of
Teas, Sugars and General Groceries
HAMILTON, ONT.

BALFOUR & CO.,
IMPORTERS OF TEAS
AND
Wholesale Grocers
HAMILTON.

MYRTLE
T. AND B.
CUT AND PLUG
SMOKING TOBACCO.
And "LILY," 10c. Plug.
Manufactured by
GEO. E. TUCKETT & SON
Hamilton, Canada,
And Danville, Virginia.

W. G. DUNN & CO
Importers and Manufaturers.
Canada Mills HAMILTON, ONTARIO. — 21 Mincing Lane, LONDON, E. C. WORKS Croydon, Surrey.
WE would draw the attention of the Trade to our MUSTARDS, which are prepared from the finest English Seed, giving the greatest satisfaction. The well-known brand DUNN'S BAKING POWDER, "THE COOK'S BEST FRIEND," has an enormous sale, it never gives trouble. OUR SPICES are perfection, the pure ground White and Black Peppers are the finest in Canada. Samples and Price Lists sent free on application. OUR goods can be obtained through the Wholesale Houses, or direct from our Mills in Hamilton. Each package of pure goods is sealed with our guarantee. See Price current.

BENSDORP'S
Royal Dutch Cocoa.
The finest Cocoa in the World, absolutely pure, try sample case when ordering.
Agents:
JAMES TURNER AND CO.,
Hamilton.

Knox, Morgan & Co.
Staple Dry Goods and Smallwares.
Hamilton, : Ont.
Stock well assorted.
Styles and Colourings Choice.
Popular Prices and Terms.
EXAMINE SOME SPECIAL LINES WE ARE OFFERING IN
Tweeds and Pantings,
Linens, Towels,
Prints and Sateens,
Cashmeres.
Large Range of Swiss and Cambric Flouncings and Embroideries, Hosiery, Gloves and Parasols.
Letter orders carefully and promptly executed.
Western Ontario Merchants can see samples in Travellers' Hands.
KNOX, MORGAN & CO.

MARKETS—Continued.

preparations that usually sell well during the season of summer illnesses. Prices have not changed in any respect.

BUTTER AND CHEESE.

Commission merchants are bewailing the slowness and lowness of sales in butter. Stock is plentiful, butter is wanted, yet these essential conditions of a market are paralyzed by the quality. When the cheese factories and creameries get started all over the country it is hoped that the productiveness of domestic makers will be enormously reduced, as the new butter now sent upon the market by them is without many reedeming features. What is new is not yet well colored, as the transition from the barnyard to the grass is only now completed. The make is also discreditable to house dairies, and although new tubs are few they are selling at 12 to 14c. Large rolls, including both new and old that has been made over, are weak at 10 to 12c. Pound rolls are 12 to 14c. The old tub butter fairly pollutes the market, so abundant and so bad is it. The prices are 5 to 8c. Commission merchants undertake to sell it, but they have little success. One had the good luck to lighten himself of two or three hundred tubs, but he realized nothing on it. Creamery rolls are arriving freely. Extra choice are worth 20 to 22c. There is a large quantity of such butter that is classified by buyers as farmers' baskets, on account of its inferiority, and goes at 15 to 16c.

New cheese is 9 to 9½c. The market is fairly well stocked, but the demand for old rather retards business in new. Old seems to be plentiful among wholesalers at 10½ to 11c. There is a quiet trade.

COUNTRY PRODUCE.

APPLES—May be now dropped out of the list of marketable commodities. They are done, at least so far as dealings in them as a branch of business are concerned. The prices quoted a week ago, $4.75 to $5 in large lots, and $6 out of store are nominal.

BEANS—All purchases are in small lots, which run from $1.60 to $1.80. There is very good inquiry and a small stock.

DRIED APPLES—Go off rather freely at 5 to 5½c. There is a consumers' demand now pretty busy which is taking up the stocks held. It is believed that most of the unconsumed fruit is now in the hands of distributors.

EVAPORATED APPLES—The market is showing signs that business will be a ruling feature in a few weeks. Already the supply seems below the requirements, if the latter are to be measured by the consumption of last year from the corresponding time. Prices are firm at 8 to 9½c for old, and 10 to 12c. for new.

EGGS—Production seems to be liberal, for there is now an unusually good market, of which the American demand is the strong element. That demand will be dormant in a few weeks, if the proposed American tariff remains unchanged and goes into effect as soon as is expected. The price is 12½c. On this a further half cent is not unlikely to develope very soon.

HAY—There has been no shifting of the relations between the supply and the demand, and that prices have not changed. No. 1 is wanted at $10.50 to $11.

HIDES—Car-lots of cured still go at 5½c. Green also are unchanged. Steers are 5¾c. for No. 1, 4¾c. for No. 2, 3¾c. for No. 3. Cows 1c. less in each class. There is a limited supply and a very good demand. The market always improves at this season, but the uncertainty of the prospect that hides would be dearer to Americans in the near future, on account of the extra duty so often proposed and withdrawn from; has led American buyers to operate on this market more than is usual. This has given a better turn to prices.

HONEY—The season of floral profusion will soon be here, and the gathering of last year is not nearly sold. If the demand does not improve there will be a large surplus when the new crop is ready for the market. This is a possibility that was forseen as early as last autumn, for the crop then was unusually large, and led to the expectation of a lighter one in the succeeding year, so that a surplus of last year's crop may be desirable to modify the prices this year. There is no change, clear being 11½ to 12½c., and comb 14 to 16c.

HOPS — A very fair business has run through the season since picking, but prices have been very steady, at low figures. The large crop that two successive years have yielded is the cause of this. Yearlings are 10 to 12c., and new are 13 to 15.

OATS—A strong outside demand, and a decline in the supply have raised prices. They are now firm at 39 to 40c. in car lots. These prices have slightly checked the demand which was operative in producing them.

ONIONS—Are 2½ to 3½c. a pound. There are very few offered.

POTATOES—Continue to go up in value, 65c. being the lowest price for car lots at this point. At outside points 60c. are paid. There is good inquiry from both east and west. Store lots are 75 to 80c.

SEEDS—The only descriptions now called for are millet, Hungarian grass, corn and buckwheat. The prices of these remain at last weeks quotations: Hungarian grass and millet are 70 to 75c.; select yellow horsetooth corn is 55c.; giant prolific sweet ensilage is 70c.; red cob ensilage is 60c.; ordinary buckwheat is 50c.; and Japanese is 75c.

SKINS—The supply of sheep remains poor, but prices are still $1.25 to $1.60. No. 1 calf is 7c., and No. 2 is 5c.

STRAW—Sells at $5.50 to $6.

TALLOW—Rough is 2c. and rendered is 5 to 5¼c.

WOOL—The cool weather delays the opening of the market for new fleeces, and old fleeces have about ceased to offer. Price is 22c. Pulled is also scarce, on account of the scarcity of skins. Prices are 24c. for common, 25 to 26 for super, and 30c. for extra super.

FISH.

The demand for white fish and salmon trout is very large at present as is always the case at the beginning of the summer season. There are large supplies received daily. A very fair demand for British Columbia salmon is current, and a good supply is received every day. The stock of lake fish on hand is small but a larger supply is expected from now on. The demand for pickerel at this time of the season is light as the consumption is much larger in winter. A few pirch can be had now. The following are the prices: White fish 5½ to 6c.; salmon trout 5½ to 6c.; British Columbia salmon 17 to 18c.; pickerel 4½ to 5c.; lake herring $1.75 to $2.00 per hundred, by count pirch 3c.

GREEN FRUIT.

The stiffness of prices for Valencia oranges was not at its maxinum when the first of the Montreal sales closed. The little purchasing that was then done by Toronto dealers was at prices that would bring the fruit $8.50 to $9 to the retailer. The sales of last week established still higher values, and now Valencias are not to be had under $10 to $11. In this market they are not to be had at all, as local wholesalers would not lay in stock at the high figures ruling. The '89 crop Valencias is practically off the market. At the prices now holding it is plain there is only such a remnant of the crop as will fill the demand of special consumers of fancy fruit. The Messinas are unchanged at $4.50 to $5. There are a few half cases of Palermos at $2.75. At the end of the week it is expected that some Rodi (Italians) and some Riverside oranges will be brought upon the market, but these will not have a controlling effect upon the prices of Messinas which divide the year with Floridas, Valencias and Jamacias as the great staples. Rodis will sell at $6, and the Riversides at $5.50. Lemons are $3.50 to $4, 360's and 300's quoting about alike. Pineapples are 15 to 20c. each, according to size. Bananas are $1.75 to $2 per bunch. The bulk of the stock at present on hand is red. Strawberries come at 27c. to retailers. The week's business in green fruit has been very good. The continuance of cool weather has kept down



SELECTED VALENCIA
Raisins.

ESTABLISHED 1869.
STANWAY & BAYLEY.
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST, TORONTO.

Evaporated Apples

MARKETS—Continued.

trade, but the special demand from all over the country for the twenty-fourth told very favorably on business. The coming of warm weather will start prices for lemons.

PROVISIONS.

The demand continues unflagging. The summer market promises to be a good one for packers, but there is a strong run on stock now by buyers who wish to forestall later prices. Prices are steady.

BACON—Long clear is 8½ to 8¾c., bellies are 11½ to 12c., backs are 11 to 11½c., and roll is 9½c.

DRESSED HOGS—The long spell of cold weather has made spring seem to be scarcely an interruption to the trade in hogs. The arrivals have been more numerous and regular than in any former spring remembered by dealers. Prices are consequently not buoyant, standing at $6.75.

HAMS—Sweet pickled go off at 11c., and smoked are 12 to 12½c.

LARD—In 50 pound tubs is 9½c., and in 20 pound pails is 10c.

MESS PORK—A very slack demand for mess at this season brings trade almost to a standstill. Prices of heavy are $16.50, and $17.50 for family.

SALT.

On account of the holiday the sale of salt for the week is smaller than usual. But now that the warm weather has set in, the sales will be larger than they have been. The prices still hold the same as last week. The following are the sales reported by the Toronto Salt Works for the week: 1 car bbl. salt at $1.37, 1 car dairy $1.18. Small quantities are selling at $1.45 for coarse sacks, 85c. for sacks, and 45c. for ¼ sacks. Land salt $7 per ton.

DRY GOODS.

The trade at the beginning of the week was notably good. This, however, is but a fit in a long spell of listlessness. Monday was a good day, because Monday was the day celebrated throughout the country as the Queen's birthday, and railway rates from country towns to the city were favorable to a considerable influx of retail merchants on that day. Their buying was the result of a long withholding, and will no doubt be the cause of further continued refraining, Business has been very dull since Monday. The prices of all lines remain firm. Remittances are fair.

MONTREAL

MONTREAL MARKETS.

MAY 29, 1890.

GROCERIES.

Business the past week has been fair, and would have been much better but for the Queen's Birthday coming on Saturday, and again the weather has been very unfavorable, —cold and wet. Payments can only be considered fair.

SUGAR.

There is a continued light movement in sugars with an easy market. In yellows there has been a run on the lowest grades, the reason of which is the fact of the country merchants offering so many pounds for a dollar. Yellows are also very scarce. Prices: granulated 6¾ to 6⅞c.; yellows, 5¼ to 5¾c.

SYRUPS AND MOLASSES.

There is a very light demand for syrups and the article scarce. and quoted at 3¼ to 4¼c. per pound. There has been very little done in Barbado molasses the past week, as the sale of about 1,000 packages to-morrow may change the price considerably, therefore buyers have been holding off. Holders of old are now becoming anxious to sell before the arrival of the new. Wholesalers are simply buying from hand to mouth.

TEAS.

Market quiet. Except for Japan. New crop teas now coming to hand. Medium '89 crop are very scarce and in good demand, ranging from 16 to 17c. Some small orders have been placed for English account as follows:—Ping Suey Gunpowders, 11½ to 12½c.; in blacks trade has been dull. We hear of a line of low grade Paklings having been sold at 6¾c. Low grade Moyue Young Hysons, none offering.

DRIED FRUIT.

The dried fruit market is unchanged since last report. Holders of Valencia raisins in New York are disappointed at the way they are moving off, as they have been looking for higher prices on account of low stocks.

TURNER, ROSE & CO.

Wholesale Grocers, Montreal,

ARE OFFERING AT

REDUCED PRICES, CALIFORNIA CANNED FRUITS, "PETALUMA BRAND"

APRICOTS, CRAWFORD PEACHES, WHITE CHERRIES,
BARTLETT PEARS. GREEN GAGE PLUMS. BLACK CHERRIES.

Send for Quotations at once.

REMOVED!

— TO —

29 St. PETER STREET,
(Nun's Buildings.)

CAVERHILL, HUGHES & Co., Wholesale Grocers, MONTREAL.

ESTABLISHED 1842.

L. CHAPUT, FILS & CIE.,

WHOLESALE GROCERS,
No. 2 and 4 De Bresoles Street, Montreal,
SOLE AGENTS FOR
Greenbank's Concentrated Lye.
Special Line Gruyere and Gorgonzola Cheese.
Must be sold. Send for Quotations.

HUDON, HEBERT & CIE.,

WHOLESALE GROCERS
— AND —
WINE IMPORTERS,

NO TRAVELLERS ON THE ROAD.

304, 306 St. Paul St.
143, 145 Commissioners St. **MONTREAL.**

GROCERS! A Few Facts for both Wholesaler and Retailer.

Do you know that a first-class article's best advertisement is its own merit? It is. So with the Grocer, his best advertisement is that he keeps nothing but first-class goods. The wholesaler supplies the goods to the retailer. The retailer sells them knowing they are the best of the kind. The customer buys, knowing what he or she gets is all it is claimed to be. Everyone is satisfied. Satisfaction to your customers means a continuation of business with them. These are facts. Now for a practical application.

Surprise Is a pure Laundry Soap, free from all injurious chemicals, made from the purest stock, guaranteed to give satisfaction and is all it is claimed to be in every respect. By a system of prices profit is given to all handling SURPRISE.

Profit Quick sales, a fair margin of profits and satisfaction to all concerned is what everyone is looking for. SURPRISE fills the bill. SURPRISE is largely advertised, is a very fine article and will sell on its merits alone. All wholesale dealers are protected by our system of prices which always gives them a good profit, which profit we can practically guarantee. The retailer buys at a price which gives him a good profit and still sells SURPRISE cheap as common soaps to the consumer, who profits by getting a first-class article.

We do all the advertising and pushing. You sell the SURPRISE, making a good profit, guaranteeing it to your customers as we do to you. Do you keep SURPRISE in stock? If not we shall be pleased to quote prices on application.

THE ST. CROIX SOAP MF'G. Co., St. Stephen, N. B.

THE MARKETS

TORONTO, May 29, 1890.

GROCERIES.

A circumstance that broke in upon the quiet of trade was the fact that Toronto celebrated the Queen's birthday on the 24th, while most of the towns and country places took the 26th for their holiday. Excursion rates on the latter day brought a large number of retailers into the city, and their visit gave quite a stimulus to business. The stir on Monday was a mere spasm however, and is likely to be followed by quietness that will not again be broken till the strawberry season is due. Payment has been fairly prompt.

CANNED GOODS.

Consumption loses none of its zest for corn, peas, and tomatoes. The nervousness of some packers, which was betrayed by the break in prices three weeks ago, has given way to a feeling of confidence in the capabilities of consumption to clear the market before the pressure of the new crop is felt. The price of corn is steady at $1, and peas at $1.15. Tomatoes are firm at $1.25. These are the staples of the moment. The feature of the past week's buying has been better faith in the security of the market, a feeling that has been evinced in the greater magnitude and larger number of the orders that have been received since the equilibrium of prices has shown strong signs of being restored. Salmon is unsettled at $1.50 to $1.65, but white can be bought for $1.35.

The Delhi Canning Co. has sold the balance of its gallon apples for shipment to England. This will make a total of 1,600 cases exported by this firm alone to England this season. As previously noted, exports have been made by other packers.

COFFEES.

A dull market is reflected in the coffee trade. There is not an iota of change in the situation described a week ago. The call for Javas and Mochas has not risen above the dead level at which it has stood for months. Maracaibo and Plantation Ceylon are in fair demand. Rio is scarce in the low grades, which are wanted, and for the lack of which there is a decline in coffee buying. Prices have not moved.

DRIED FRUIT.

Prunes are somewhat illusory stock. It is a fact that they are scarce at all points of wholesale supply, and most stocks here are low. But some dealers are carrying stock bought at low prices, and which they are now putting on the market at figures below those to which the advance has brought prunes. Hogsheads are worth 5½ to 6c., but there are sales made at less, and kegs are 7 to 9c. The firmness of Valencia raisins is unrelaxed. The lightness of stocks makes the market easily controllable by holders. The demand for both prunes and valencias is also becoming favorable to an increase in prices. In currants prices are also strong, and with no new fruit in sight, there is likelihood of higher values before the summer is far on. The present stock is held with confidence, and no dealer has the advantage in the currant trade which early buying gave a few in prunes. Sultana raisins are receiving pretty good attention, and prices are very firm. Figs are in very small supply, and not in specially strong demand. Prices are unchanged.

Cremedi Brothers' Currants Report from Patras says: Now that the end of the present season is near to hand, we think it advisable to give you some particulars regarding the march of last year's crop. We may mention that the 1888 crop reached to 160,000 T, out of which about 6000 remained in Greece when the crop of 1889 began, and that this season's (1889-1890) exportation amounts to 143,000 T, including the aforesaid 6000 T of 1888 production, and that there are yet about 5000 T left in the country. In the opening of the season moderate prices were obtained, which prices gradually improved, owing to the continual demand from French markets and large consumption there. In spite of threats regarding an increase of duty and various other administrative measures on the side of the French Government injurious to currants, consumption in France during the season is computed at 65,000 to 70,000 T, against 45,000 T, the average one. The coming crop seems good in every respect, although it is too early yet to form an opinion thereupon.

NUTS.

The demand from all parts for the gatherings that celebrated the Queen's birthday lifted business considerably above the level at which it has long rested. There is no change in prices. The stocks are running low in sorts of almonds but the Tarragona. Cocoanuts have been on hand for a short time.

RICE AND SPICES.

Rice is strengthening. At points of production, the market has run up, whether under a speculative or legitimate impulse is hard to say. The firmness is not unlikely to be warranted, however, by short crops and a demand that will concentrate from many quarters upon regions where the yield is best. The shortness of the crop is a matter that rests upon evidence that may not be wholly disinterested. In spices there is no change, no extra demand, no fall off in the supply, no change in prices.

SUGAR.

The time is drawing near when improvement may be looked for if it is to come at all. The strawberries will be gathered next month. The strength and steadiness of the demand that will then set in are expected to maintain the market at better prices than are now ruling. A better feeling in the New York market may be the precursor of such improvement here. At the moment reports from New York are decidedly more hopeful. Raw sugars are now plentiful, and offering freely in round lots from 5¼c. up. There is some dark Porto Rico to be had at 5c., but it is too dark for grocery purposes. Business has been quiet in all lines.

SYRUPS AND MOLASSES.

The abundance and cheapness of butter hinder trade in syrups. The fruit season will prolong the time that consumption is withdrawn from syrups. Prices are unchanged, though so little is done. Molasses at no time runs off rapidly. It is selling quietly now at Current Price quotations.

TEAS.

Few orders have been given yet for new Japans, although samples have been sub-

LEADING MONTREAL BROKERS.

LEONARD H. DOBBIN,

Manufacturers' Agent,

REPRESENTING

Simcoe Canning Co., Hamilton Vinegar Works Co. Ltd., Williamson Extract Co., Huckins' Celebrated Soups, Louis Rosenstein & Co. "Excelsior Bird Food, etc., etc.

4 Hospital Street, MONTREAL.

TELEPHONE 2205.

MARKETS—Continued.

mitted. Stocks are not low in the finer grades of Japan, and what is offered at the outset of the season, being of the first pick, is always of those grades. Further, prices are always higher for arrivals of the first shipment as fast rates are then paid. In Japan the want is for low grades. These will not be on the market till the second or third picking. Low grade buyers are firm, having gone up ½d. in England. Present samples are not near the value of those offered a month ago. The demand for greens is very quiet. The demand for Indian teas continues steady, it is mostly for medium Pekoes. In London the smaller quantity offered met with a good demand, and medium teas sold at rather higher rates. The few lines of finest quality commanded extreme prices. The deliveries of Indian tea this month will, it is expected, reach at least 12 million pounds. Ceylon teas are quiet locally. Competition in London was better, most attention being paid to useful liquoring teas up to 10d. Fine are difficult to obtain. The average price is 10d. per pound as compared with 9½d. a year ago.

The London Grocer says of the tea market: "Demand continues very slack, the alteration in the duty having cast such confusion amongst the packet people and retail grocers that it will be weeks before the retail trade can settle down in its regular ways. Everybody wants their teas cleared at once, but this is impossible, considering the size of the trade. In olden times pure teas in original half-chests were sold, but now the bulk of the trade is in blended teas, and these are generally composed of three or four kinds—part of the blend may be cleared in, but the detention of the other parts retards the whole. Confusion reigns supreme, and no one knows whether the public will go for the 2d. per lb. reduction, or whether they will ask for better tea at the old prices—time only will show. We look for a distinct rise in common tea within three months, but the demand is so small for the better grades that there seems little chance of an improvement in them, unless they are taken for export."

Nearly all local jobbers remark that the distribution of teas the past week has been more satisfactory than was that of the corresponding period last year. In some cases the increase of sales is said to be one-third, and in several instances the claim is made of 20 to 25 per cent gain. Low grades have figured most conspicuously in the improvement. Japans, Formosas and Amoys fareing nearly alike in this particular. Jobbers are getting an average of about 1½c. advance over the prices current early last month, thus covering the increased cost at first hands. The position of supplies in the jobbing trade here and elsewhere, it is claimed, favors the maintenance of present prices, if indeed, not a further slight advance before long, providing no unforseen disturbing influence arises elsewhere.—N. Y. Bulletin.

PETROLEUM.

No circumstance has disturbed the condition of the market as indicated last week. The cool evenings are perhaps favorable to consumption inasmuch as there is more of the after-twilight spent inside than would be the case if we had warmer nights. To this fact may be attributed a slight improvement in trade. Prices are unchanged.

DRUGS AND CHEMICALS.

No improvement in trade is reported. The cool weather puts off the demand for

STUART, HARVEY & Co.
Importers and
WHOLESALE GROCERS
A Large and Well-Assorted Stock of
Teas, Sugars and General Groceries
HAMILTON, ONT.

BALFOUR & CO.,
IMPORTERS OF TEAS
AND
Wholesale Grocers
HAMILTON.

MYRTLE
T. AND B.
CUT AND PLUG
SMOKING TOBACCO.
And "LILY," 10c. Plug.
Manufactured by
GEO. E. TUCKETT & SON
Hamilton, Canada,
And Danville, Virginia.

W. G. DUNN & CO
Importers and Manufaturers.
Canada Mills HAMILTON, ONTARIO.
21 Mincing Lane, LONDON, E. C.
WORKS Croydon, Surrey.
WE would draw the attention of the Trade to our MUSTARDS, which are prepared from the finest English Seed, giving the greatest satisfaction. The well-known brand DUNN'S BAKING POWDER, "THE COOK'S BEST FRIEND," has an enormous sale, it never gives trouble. OUR SPICES are perfection, the pure ground White and Black Peppers are the finest in Canada. Samples and Price Lists sent free on application. OUR goods can be obtained through the Wholesale Houses, or direct from our Mills in Hamilton. Each package of pure goods is sealed with our guarantee. See Price current.

BENSDORP'S
Royal Dutch Cocoa.
The finest Cocoa in the World, absolutely pure, try sample case when ordering.
Agents:
JAMES TURNER AND CO.,
Hamilton.

Knox, Morgan & Co.
Staple Dry Goods and Smallwares.
Hamilton, : Ont.
Stock well assorted.
Styles and Colourings Choice.
Popular Prices and Terms.
EXAMINE SOME SPECIAL LINES WE ARE OFFERING IN
Tweeds and Pantings,
Linens, Towels,
Prints and Sateens,
Cashmeres.
Large Range of Swiss and Cambric Flouncings and Embroideries, Hosiery, Gloves and Parasols.
Letter orders carefully and promptly executed.
Western Ontario Merchants can see samples in Travellers' Hands.
KNOX, MORGAN & CO.

MARKETS—Continued.

preparations that usually sell well during the season of summer illnesses. Prices have not changed in any respect.

BUTTER AND CHEESE.

Commission merchants are bewailing the slowness and lowness of sales in butter. Stock is plentiful, butter is wanted, yet these essential conditions of a market are paralyzed by the quality. When the cheese factories and creameries get started all over the country it is hoped that the productiveness of domestic makers will be enormously reduced, as the new butter now sent upon the market by them is without many reedeming features. What is new is not yet well colored, as the transition from the barnyard to the grass is only now completed. The make is also discreditable to house dairies, and although new tubs are few they are selling at 12 to 14c. Large rolls, including both new and old that has been made over, are weak at 10 to 12c. Pound rolls are 12 to 14c. The old tub butter fairly pollutes the market, so abundant and so bad is it. The prices are 5 to 8c. Commission merchants undertake to sell it, but they have little success. One had the good luck to lighten himself of two or three hundred tubs, but he realized nothing on it. Creamery rolls are arriving freely. Extra choice are worth 20 to 22c. There is a large quantity of such butter that is classified by buyers as farmers' baskets, on account of its inferiority, and goes at 15 to 16c.

New cheese is 9 to 9½c. The market is fairly well stocked, but the demand for old rather retards business in new. Old seems to be plentiful among wholesalers at 10½ to 11c. There is a quiet trade.

COUNTRY PRODUCE.

APPLES—May be now dropped out of the list of marketable commodities. They are done, at least so far as dealings in them as a branch of business are concerned. The prices quoted a week ago, $4.75 to $5 in large lots, and $6 out of store are nominal.

BEANS—All purchases are in small lots, which run from $1.60 to $1.80. There is very good inquiry and a small stock.

DRIED APPLES—Go off rather freely at 5 to 5½c. There is a consumers' demand now pretty busy which is taking up the stocks held. It is believed that most of the unconsumed fruit is now in the hands of distributors.

EVAPORATED APPLES—The market is showing signs that business will be a ruling feature in a few weeks. Already the supply seems below the requirements, if the latter are to be measured by the consumption of last year from the corresponding time. Prices are firm at 8 to 9½c for old, and 10 to 12c. for new.

EGGS—Production seems to be liberal, for there is now an unusually good market, of which the American demand is the strong element. That demand will be dormant in a few weeks, if the proposed American tariff remains unchanged and goes into effect as soon as is expected. The price is 12½c. On this a further half cent is not unlikely to develope very soon.

HAY—There has been no shifting of the relations between the supply and the demand, and that prices have not changed. No. 1 is wanted at $10.50 to $11.

HIDES—Car-lots of cured still go at 5½c. Green also are unchanged. Steers are 5¾c. for No. 1, 4¾c. for No. 2, 3¾c. for No. 3. Cows 1c. less in each class. There is a limited supply and a very good demand. The market always improves at this season, but the uncertainty of the prospect that hides would be dearer to Americans in the near future, on account of the extra duty so often proposed and withdrawn from, has led American buyers to operate on this market more than is usual. This has given a better turn to prices.

HONEY—The season of floral profusion will soon be here, and the gathering of last year is not nearly sold. If the demand does not improve there will be a large surplus when the new crop is ready for the market. This is a possibility that was forseen as early as last autumn, for the crop then was unusually large, and led to the expectation of a lighter one in the succeeding year, so that a surplus of last year's crop may be desirable to modify the prices this year. There is no change, clear being 11½ to 12½c., and comb 14 to 16c.

HOPS — A very fair business has run through the season since picking, but prices have been very steady, at low figures. The large crop that two successive years have yielded is the cause of this. Yearlings are 10 to 12c., and new are 13 to 15.

OATS—A strong outside demand, and a decline in the supply have raised prices. They are now firm at 39 to 40c. in car lots. These prices have slightly checked the demand which was operative in producing them.

ONIONS—Are 2½ to 3½c. a pound. There are very few offered.

POTATOES—Continue to go up in value, 65c. being the lowest price for car lots at this point. At outside points 60c. are paid. There is good inquiry from both east and west. Store lots are 75 to 80c.

SEEDS—The only descriptions now called for are millet, Hungarian grass, corn and buckwheat. The prices of these remain at last weeks quotations: Hungarian grass and millet are 70 to 75c.; select yellow horsetooth corn is 55c.; giant prolific sweet ensilage is 70c.; red cob ensilage is 60c.; ordinary buckwheat is 50c.; and Japanese is 75c.

SKINS—The supply of sheep remains poor, but prices are still $1.25 to $1.60. No. 1 calf is 7c., and No. 2 is 5c.

STRAW—Sells at $5.50 to $6.

TALLOW—Rough is 2c. and rendered is 5 to 5¼c.

WOOL—The cool weather delays the opening of the market for new fleeces, and old fleeces have about ceased to offer. Price is 22c. Pulled is also scarce, on account of the scarcity of skins. Prices are 24c. for common, 25 to 26 for super, and 30c. for extra super.

FISH.

The demand for white fish and salmon trout is very large at present as is always the case at the beginning of the summer season. There are large supplies received daily. A very fair demand for British Columbia salmon is current, and a good supply is received every day. The stock of lake fish on hand is small but a larger supply is expected from now on. The demand for pickerel at this time of the season is light as the consumption is much larger in winter. A few pirch can be had now. The following are the prices: White fish 5½ to 6c.; salmon trout 5½ to 6c.; British Columbia salmon 17 to 18c.; pickerel 4½ to 5c.; lake herring $1.75 to $2.00 per hundred, by count pirch 3c.

GREEN FRUIT.

The stiffness of prices for Valencia oranges was not at its maxinum when the first of the Montreal sales closed. The little purchasing that was then done by Toronto dealers was at prices that would bring the fruit $8.50 to $9 to the retailer. The sales of last week established still higher values, and now Valencias are not to be had under $10 to $11. In this market they are not to be had at all, as local wholesalers would not lay in stock at the high figures ruling. The '89 crop Valencias is practically off the market. At the prices now holding it is plain there is only such a remnant of the crop as will fill the demand of special consumers of fancy fruit. The Messinas are unchanged at $4.50 to $5. There are a few half cases of Palermos at $2.75. At the end of the week it is expected that some Rodi (Italians) and some Riverside oranges will be brought upon the market, but these will not have a controlling effect upon the prices of Messinas which divide the year with Floridas, Valencias and Jamacias as the great staples. Rodis will sell at $6, and the Riversides at $5.50. Lemons are $3.50 to $4, 360's and 300's quoting about alike. Pineapples are 15 to 20c. each, according to size. Bananas are $1.75 to $2 per bunch. The bulk of the stock at present on hand is red. Strawberries come at 27c. to retailers. The week's business in green fruit has been very good. The continuance of cool weather has kept down



SELECTED VALENCIA
Raisins.

ESTABLISHED 1869.
STANWAY & BAYLEY.
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST. TORONTO.

Evaporated Apples

MARKETS—Continued.

trade, but the special demand from all over the country for the twenty-fourth told very favorably on business. The coming of warm weather will start prices for lemons.

PROVISIONS.

The demand continues unflagging. The summer market promises to be a good one for packers, but there is a strong run on stock now by buyers who wish to forestall later prices. Prices are steady.

BACON—Long clear is 8½ to 8¾c., bellies are 11½ to 12c., backs are 11 to 11½c., and roll is 9½c.

DRESSED HOGS—The long spell of cold weather has made spring seem to be scarcely an interruption to the trade in hogs. The arrivals have been more numerous and regular than in any former spring remembered by dealers. Prices are consequently not buoyant, standing at $6.75.

HAMS—Sweet pickled go off at 11c., and smoked are 12 to 12½c.

LARD—In 50 pound tubs is 9½c., and in 20 pound pails is 10c.

MESS PORK—A very slack demand for mess at this season brings trade almost to a standstill. Prices of heavy are $16.50, and $17.50 for family.

SALT.

On account of the holiday the sale of salt for the week is smaller than usual. But now that the warm weather has set in, the sales will be larger than they have been. The prices still hold the same as last week. The following are the sales reported by the Toronto Salt Works for the week: 1 car bbl. salt at $1.37, 1 car dairy $1.18. Small quantities are selling at $1.45 for coarse sacks, 85c. for sacks, and 45c. for ¼ sacks. Land salt $7 per ton.

DRY GOODS.

The trade at the beginning of the week was notably good. This, however, is but a fit in a long spell of listlessness. Monday was a good day, because Monday was the day celebrated throughout the country as the Queen's birthday, and railway rates from country towns to the city were favorable to a considerable influx of retail merchants on that day. Their buying was the result of a long withholding, and will no doubt be the cause of further continued refraining, Business has been very dull since Monday. The prices of all lines remain firm. Remittances are fair.

MONTREAL

MONTREAL MARKETS.

MAY 29, 1890.

GROCERIES.

Business the past week has been fair, and would have been much better but for the Queen's Birthday coming on Saturday, and again the weather has been very unfavorable, —cold and wet. Payments can only be considered fair.

SUGAR.

There is a continued light movement in sugars with an easy market. In yellows there has been a run on the lowest grades, the reason of which is the fact of the country merchants offering so many pounds for a dollar. Yellows are also very scarce. Prices: granulated 6¾ to 6⅞c.; yellows, 5¼ to 5¾c.

SYRUPS AND MOLASSES.

There is a very light demand for syrups and the article scarce. and quoted at 3¼ to 4¼c. per pound. There has been very little done in Barbado molasses the past week, as the sale of about 1,000 packages to-morrow may change the price considerably, therefore buyers have been holding off. Holders of old are now becoming anxious to sell before the arrival of the new. Wholesalers are simply buying from hand to mouth.

TEAS.

Market quiet. Except for Japan. New crop teas now coming to hand. Medium '89 crop are very scarce and in good demand, ranging from 16 to 17c. Some small orders have been placed for English account as follows:—Ping Suey Gunpowders, 11½ to 12½c.; in blacks trade has been dull. We hear of a line of low grade Paklings having been sold at 6¾c. Low grade Moyue Young Hysons, none offering.

DRIED FRUIT.

The dried fruit market is unchanged since last report. Holders of Valencia raisins in New York are disappointed at the way they are moving off, as they have been looking for higher prices on account of low stocks.

TURNER, ROSE & CO.

Wholesale Grocers, Montreal,

ARE OFFERING AT

REDUCED PRICES, CALIFORNIA CANNED FRUITS, "PETALUMA BRAND"

APRICOTS, CRAWFORD PEACHES, WHITE CHERRIES,
BARTLETT PEARS. GREEN GAGE PLUMS. BLACK CHERRIES.

Send for Quotations at once.

REMOVED!

— TO —

29 St. PETER STREET,
(Nun's Buildings.)

CAVERHILL, HUGHES & Co., Wholesale Grocers, MONTREAL.

ESTABLISHED 1842.

L. CHAPUT, FILS & CIE.,

WHOLESALE GROCERS,

No. 2 and 4 De Bresoles Street, Montreal,

SOLE AGENTS FOR

Greenbank's Concentrated Lye.

Special Line Gruyere and Gorgonzola Cheese.

Must be sold. Send for Quotations.

HUDON, HEBERT & CIE.,

WHOLESALE GROCERS

— AND —

WINE IMPORTERS,

NO TRAVELLERS ON THE ROAD.

304, 306 St. Paul St.
143, 145 Commissioners St. **MONTREAL.**

TORONTO

Produce Commission Co.

W. B. WEIL, Manager,

74 COLBORNE STREET.

Consignments Solicited.

Liberal Advances, Ample Storage Capacity.

Butter, Eggs, Cheese, Etc. Baled Hay and Grain.

W. RYAN

Produce and Commission Merchant,

72 FRONT ST. EAST, Toronto, Ont.

—DEALER IN—

Mess and Shortcut Pork ; Long, Clear Breakfast and Roll Bacon ; Hams ; Lard ; Dried and Evaporated Apples.

SPRUCE BUTTER TUBS, 50's, 30's, 20's

Consignments of Eggs and other Produce Solicited. Egg Carriers supplied.

J. F. YOUNG & CO.

Successors to YOUNG, ANDREWS & Co.,

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

We solicit your consignments. We do not speculate on your produce, we sell to the best advantage for you. We handle everything that the country merchant requires to send from home to sell. Our warehouse is in the centre of the commission business. Our cellars are airy and cool. Send us a small trial lot.

J. F. YOUNG & CO.

LAURENCE GIBB,

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

THE MAPLE LEAF brand of Canned Salmon is the best brand packed on the Pacific Coast. Great care is exercised in packing, and the best fish selected.

A. WATTS & CO.

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

TO THE GROCERY TRADE.

The undersigned has been appointed Agent in the United States and the Dominion of Canada by

The Associated Tea Planters, Ltd.

OF LONDON, CAPITAL, £50,000.

Under the auspices of the Indian Tea Districts Association.

The object of the company is to push the sale of their product, feeling certain that when systematically brought to consumers' notice its merits will be so manifest as to give it the front rank in public favor, as is the case in Great Britain.

Roundly, the annual consumption in that country is 80,000,000 lbs. during last crop year This is the best answer to the twaddle about the excessive quantity of tannin in Indian tea. Consumers in England are no fools : they know a cup of good tea.

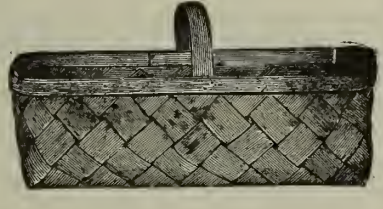
Supplies will be held in Canada and the States and the undersigned, or his assistants, will make regular calls on the Trade. Samples will also be promptly forwarded on application.

W. MACGREGOR, 119 FRONT ST., N. Y.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF





1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel luuch baskets
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

OAKVILLE, ONT.

BAKER'S COLLECTING AND INQUIRY AGENCY,

Room 45, Yonge St. Arcade, Toronto, Ont.

Handles all Classes of Accounts. Seventy per cent. of all Claims reported last year were paid. Write for terms.

System Copyrighted February 13th, 1889.

STEEL, HAYTER & CO

IMPORTERS OF

INDIAN TEAS

Direct from their Estates in Assam.

Assams, Kangras, Darjeelings and Indian Oolongs in Stock.

PROPRIETORS OF THE WELL-KNOWN

"Monsoon" Brand.

SAMPLES AND QUOTATIONS ON APPLICATION

11 & 13 Front St. E. Toronto.

Calcutta and London Firm: Octavius Steel & Co

Telephone 2354.

WOODENWARE



THE

WM. CANE & SONS MANUFACTURING CO

OF NEWMARKET, ONT.,

Manufacturers of Pails, Tubs, Washboards Clothes-pins, Candy Pails, Lard Pails, Syrup Pails, also impervious packages for Oil, Paints, Varnish, Pickles, Etc.

Represented by

Chas. Boeckh & Sons, Toronto,

Jas. Lee & Co., Montreal.

ORDER A CASE OF

OCEAN WAVE BAKING POWDER

From your Wholesale Grocer.

Sells itself after One Trial. Prices Current

McLAREN'S

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a Point of Keeping it always in Stock.

MONTREAL Markets continued.

The prices asked are beyond the reach of the country merchant who now buys cheap Malaga fruit instead. Prime Valencias are quoted at 8½ to 9c., and Layers at 9½ to 10c. Sultanas continue firm with stocks low, and selling at 10 1-2 to 12 1-2c. Currants are very firm at unchanged prices. Advices from Paris say :—"Great activity has prevailed in our currant market during the past month owing to the continued demand from France, where buyers have been willing to operate at a graduated advance, and to the reduction of the duty on currents in the United Kingdom, a measure which has been hailed in this country with the most unbounded delight and gratitude." Dried apples 5 1-2 to 6c., and evaporated at 12 to 12 1-2c.

GREEN FRUIT.

The weather has not been as warm as it should be to promote an active demand, and the supply of strawberries is in excess of the demand. The quotations to-day are as follows:—Oranges, $3.50 to $5; lemons, $2.25 to $4; yellow bananas, $1.50 to $2.50; pineapples, $1.20 to $2.75 per dozen; strawberries, 15 to 20c. per box.

CANNED GOODS.

The market has now become settled. The recent break in the combination allowing Canners to dispose of their surplus stock. Tomatoes are firm and in few hands here. Western packers entirely sold out. Some strawberries were placed here this week to close up a small account at 2.25. Peas are in demand. Buyers are asking 90c. for marrofats, but sellers do not feel inclined to accept this, as stock is now very limited. Lobsters, new pack, are now commencing to move. Prices quoted are $6.90 to $7.00 per case f.o.b. We hear of some 500 cases being placed at above limits, and $7.25 to $7.40 for flats ; some extra flats having been sold as high as $8.00 per case. This season the majority of the lower port pack has been bought by local dealers, who hold, anticipating a much higher figure than our quotations. The complication of matters on the Newfoundland Coast, however, in a measure caused the advance prices. Mackeral, no new yet offering.

GRAIN AND FLOUR.

GRAIN—There is no change to report in the market. Business is dull. We quote:—Wheat, No. 1 hard Manitoba, $1.20 to $1.22, No. 2, nominal; peas, per 66 pounds, in store, 66 to 70c.; peas, afloat, May delivery, 70 to 71c.; Quebec oats, 36c.; Ontario oats, 38c.; corn, duty paid, 50 to 51½c; corn, cargoes in bond, 41 to 43c.; barley, feeding, 40c.; barley, good malting, 52c.

FLOUR—Market remains dull, there being little demand and values being, if anything, rather easier. We quote:—Patent winter, $5.25 to $5.50; patent spring, $5.75 to $5.90; straight roller, $5.00 to $5.15; extra, $4.70; to $4.80 superfine, $4.25 to $4.50; fine, $3.50 to $4.00; city strong bakers, $0.00 to $5.50; strong bakers, $0.00 to $5.59; superfine, bags, $2.00 to $2.01; extra, bags, $2.20 to $2.30; fine, bags, $1.50 to $1.90; oatmeal, standard, per bag $2.15 to $2.25; oatmeal, granulated, $2.30 to $2.50; oatmeal, rolled, $2.30 to $2.50.

EGGS.

The tone of the market is strong at 13 to 13½c.

HOG PRODUCTS.

Firm at unchanged rates to-day, Western mess, $16 to $16.50; Chicago short cut, $17; Canada short cut, $17. Lard, 8 to 8½c. per pound; bacon, 10½ to 11c.; hams, 11½ to 12c.

BUTTER AND CHEESE.

CHEESE—The ruling price in Utica was 8⅜c., and at Little Falls 8¾c. There is very little doing here upon a basis of about 8¾c. for white.

BUTTER—Quiet and unchanged. There seems to be a disposition in the country this year to prevent accumulations. We quote as follows:—Creamery 18 to 20c.; Townships, 16 to 18c.; Western, 12 to 15c.; old creamery, 14 to 19c.; Townships, 10 to 12c.; Western, 7 to 10c.

MONTREAL NOTES.

Turner, Rose & Co., are offering a line of English pickles manufactured by Lazenty & Son, the oldest pickle manufacturers in England. These goods are exceptionally fine.

Another lot of Palermo and Messina lemons and oranges were sold on Monday, by auction, at Mechanics' Hall. The sale was put through very rapidly, some 10,000 boxes being sold in about one hour. Messrs. Hart & Tuckwell bought nearly 5,000 boxes. Messrs. Vipond & McBride, McBride & Harris, J. J. Vipond, John Barry & Son, and nearly all the city trade were buyers; also Messrs. McWilliams, Toronto; Bardon, Quebec ; and Knapton, Bedford.

PROPOSED BOARD OF TRADE BUILDING.

The committee of the Council of the Board of Trade appointed to make the preliminary arrangements for the construction of the proposed Board of Trade building has, after three months' hard work, decided to recommend a site to the Council. Pending the passing of the deeds, the members of the committee decline to state what site their report recommends, but it is currently reported that the suggested site is that on which the Cartier Block now stands. This property is situated on St. Sacrament street, occupying the block between St. Nicholas and St. Peter streets, half way down to St. Paul street. It comprises 43,000 square feet and is just three times the size of the site of the Temple Building, which was one of the other properties the committee had under consideration. The price at which the property is offered to the Board of Trade is understood to be something over $200,000, which is regarded as very cheap. The announcement of the committee's decision caused satisfaction on 'Change this morning.

The site selected appears to be quite satisfactory to the shipping and produce men and to a good proportion of the wholesale merchants. Some members would have preferred to have had a site on St. James st., Notre Dame st., or McGill st., chosen, and the committee made an effort to secure an eligible site on one of the leading thoroughfares. No site large enough could be purchased under $17 or $18 a foot, and as it was a central position it was considered best to recommend the Cuviller property. The committee expects St. Peter, St. Nicholas and possibly St. Sacrament street to be widened, and will recommend the Council to urge upon the Corporation the advisability of having this work done at once. If the Council adopts the report it is expected that the committee will be authorized to proceed at once with the preparation of plans for the new building.

THE CANNED GOODS LAW.

Her Majesty, by and with the advice and consent of the Senate and House of Commons of Canada, enacts as follows :—

In this Act the expression "package" means every can, tin or package in which articles or goods are put up for sale, and which are closed by being hermetically sealed. 48-49 V., c. 63, s. 1.

Except in the case of goods packed previously to July 20, 1885, every package of canned goods sold or offered for sale in Canada, for consumption therein, shall have attached thereto or imprinted thereon a label or stamp, setting forth in legible characters the name and address of the person, firm or company by whom the same was packed, or of the dealer who sells the same or offers it for sale.

Every such package containing goods prepared from products which have been dried previously to being so prepared, shall, in addition, be labelled or stamped with the word "soaked," which word shall be plainly printed diagonally across the face of the label in large, legible type at least half an inch in height and three-eighths of an inch in width.

Every person who sells or offers for sale any such goods in violation of any provision of this section shall, on summary conviction before a justice of the peace, for a first offence incur a penalty of two dollars for each such package, and for a subsequent offence a penalty not exceeding twenty dollars and not less than four dollars for each such package in respect of which any such provision has been violated. 48-49 V., c. 63, s. 2.

Every person who places on any package any label, brand or mark which falsely represents the quantity or weight of the contents of such package, shall, on summary conviction before a justice of the peace, incur a penalty of two dollars for each package on which the quantity or weight is so falsely represented; provided always, that a variation under the rate of three per cent. shall not be deemed a violation of the provisions of this section. 48-49 V., c. 63, s. 3.

Every person who places on any package any label, brand or mark which falsely represents the date when the article or goods contained therein were packed, shall, on summary conviction before a justice of the peace, incur a penalty of two dollars for each package on which such date is falsely represented. 48-49 V , c. 63, s. 4.

THE CANADA MEAT PACKING CO.
WHOLESALERS IN
REFRIGERATED DRESSED BEEF
MANUFACTURERS OF
CANNED AND PREPARED MEATS
MONTREAL.

BAKING POWDER!

IMPORTANT TO THE TRADE.

PURITY, STRENGTH, FULL WEIGHT.



Put up in ¼, ½ and 1 lb. Tins. RETAIL PRICE 10, 15 and 25 cents.

MAKERS WILL ONLY SELL TO DEALERS WHO MAINTAIN PRICES NAMED.

"SUCCESS FROM THE START"

Fully equal in results to any High-priced Powder offered.

This Brand of Powder although on the market a short time only, is now demanded by all our regular trade. It's success has been so well assured as to compel extensive additions to our factory to meet growing demand. "Prices on application." "Mail orders solicited."

Diamond Baking Powder and Spice Mills,

W. H. GILLARD & Co., Proprietors, - HAMILTON, ONT.



THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL,

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday s yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, McGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

RICHARD TEW & CO.

IMPORTERS OF

Crockery, Glassware, China, Lamp Goods, Etc., Etc.,

10 FRONT ST. East,

(Adjoining New Board of Trade Building.)

TORONTO.

Our Samples in Fancy Chinas, Glassware, etc., are to hand. Our travellers are now starting with complete lines. We cover from the Atlantic to the Pacific coast, and will be represented as below.

Mr. Joseph Pease, Quebec and Lower Provinces;
" A. T.P. Andrews, W. G. & B. Ry and Waterloo County;
" A. F. Ede, G.T.R. East.
" F.A. Rees, Eastern Ontario;
" W. T. Salter, Niagara Peninsula;
" C. W. Laker, City;
" C. M. Rubidge, Manitoba & British Columbia.

We can save you money and give you new shapes and decorations. Please reserve order till you inspect our lines.



PROVINCE OF ONTARIO.

Almonte—Bond, Mrs. J. H., groceries, assigned in trust.

Brussels — Good, Adam & Co., (co nom) (estate of) groceries, boots, shoes, etc., stock etc., advertised to be sold by auction on 10th prox.

Casselman—Martin, Gilbert, general store, offering to compromise.

Hamilton—Sewell Bros., groceries and liquors, Jno. A. Sewell deceased.

Lynden—Marx, Jno., pottery, assigned to Rcbert Stinson, Hamilton.

Orono—Andrus, F. L., stationery and fancy goods, assigned to Wm. W. Trull, Orono.

Peterboro—Bain, W. G. & Co., (co nom) hardware and stoves, assigned to P. H. Pearce, Peterboro; Sullivan, M. & Co., (M. J. Sullivan, only)(estate of) dry goods, stock, etc., advertised to be sold by auction on 3rd prox.

Port Arthur—Isbister, M. & Co., (estate of) hardware, groceries and liquors, stock sold.

Stoney Point—Marion, A., (Mrs. R.) general store, assigned to Jas. Piper.

Toronto—Douglas, Jno. & Co., galvanized iron works, Thos. Plunkett admitted. Style unchanged; Heys, Chas., (estate of) grocer, sold out; Parker & Co., (M. P. Parker only) (estate of) com. dry goods, stock sold.

MANITOBA AND NORTH-WEST TERRITORIES.

Lake Dauphin—Adam, Ross & Co., general store, assigned in trust.

QUEBEC.

Coteau Station—Daoust, J. L., general store, offering to compromise.

Montreal—Beauchamp, Oscar, dry goods, assigned in trust; Bercovitch, H., clothing, assigned in trust; Fabre, G. R., W., saddlery hardware, stocks, etc., advertised to be sold by auction on 30th inst.; Fowler, Jas. A., (estate of) cutlery, etc., stocks, etc., advertised for sale by tender; Gauthier, S., dry goods, assigned in trust; Leduc & Co., traders, C. A. T. Leduc & Chas. Florance now registered proprietors; Lefort, E. & Co., importers fancy goods, etc., Dame Marie, F. A. de Couagne, wife of E. Lefort, general partner. J. B. A. Mongenais, special partner for $4,000 to Dec. 31st, 1892. Registered May 20th, 1890.

Napierville—Trudeau Bros., general store, assigned in trust.

St. Jacques Le Mineur — Robert, D., grocery, assigned in trust.

St. Henri (Hochelaga Co.)—Laflamme, J. E. & Co., (co nom) roofers, advertised to be sold out by auction on 30th inst.

Sherington—Gagne, C., general store, compromised.

Windsor Mills—Moore, F. & Co., general store, assigned in trust.

Yamaska East—Leveille, Louis, general store, compromised.

NOVA SCOTIA.

Durham—McDonald, Thos., store, assigned.

River Dennis—McDonald, Michael, general store, deceased.

Sheffield—Burpee, Chas. J. general store, burnt out.

Wallace Bridge—Scott, Wm., general store, deceased.

NEW BRUNSWICK.

Chatham—Loggie & Burr, dry goods, offering to compromise; New Brunswick Trading Co., in liquidation.

Moncton—Moncton Soap Chemical Co., manufacturers, dissolved.

St. John—Robertson, J. D., grocery, stock advertised to be sold be auction; Watson, Jas., grocery, deceased.

Weldford—Feardon, Jno., general store, deceased and business closed up.

PRINCE EDWARD ISLAND.

Charlottetown—Hickey & Stewart, manufacturers tobacco, Donald Nicholson admitted partner. Style now Hickey & Nicholson.

Montague Bridge—McLeod, Wm., general store, sold out.

BRITISH COLUMBIA.

Vancouver — McAllister & Co., blacksmiths, Assigned.

Joseph A. Marentette, a grocer, doing business at the corner of Bensette avenue and Sandwich street, Windsor, has made an assignment.

To make a bargain window suitable for any line of business cover the entire front of the window with white muslin, previously having divided it up into squares to represent window panes. On each square, paint or letter the word "Bargains." This idea will be found to attract attention. Other wording besides may be used to an advantage, for instance if it is desired to make a run on any particular line of goods, its name can be used instead.

One thing in particular should be impressed upon clerks—the necessity of careful attention to small customers.

DETECTIVE AGENCIES.

HOWIE'S DETECTIVE AGENCY, 86 WELLington St. West, Toronto, Ont., established 1886. Telephone 1309.

SITUATIONS WANTED.

AN EXPERIENCED YOUNG MAN WANTS a situation as salesman in a retail fruit or grocery. English and German spoken. References good. Box 23, Baden. 18

BUSINESS CHANCES.

THE LONDON TEMPERANCE COFFEE HOUSE and Store business for sale. This is a flourishing cash trade and a splendid opening, requiring only a small capital. Bart Cottam, London, Ont. tt

GROCERY AND CROCKERY BUSINESS FOR Sale. We offer one of the finest business chances in this part of the country for sale. Doing the leading trade; credit system small; ne stand; plate glass front; rent moderate; reason for selling, going to the States. Address Box 824, Dresden, Ont. 23

FOR SALE OR TO RENT IN THE VILLAGE of Walters Falls, County of Grey, a large general store with good dwelling. This is a first-class siand without opposition, a rare chance for a good man. If rented stock can be secured on reasonable terms. The reason for selling is to close partnership. Bonnell Bros., Walters Falls. 25

Blackley & Anderson,

TORONTO & HAMILTON

Accountants, Assignees, Receivers.

Toronto Office — 37 YONGE STREET, Telephone No. 1716.
Hamilton Office — 2½ JAMES ST. South, Telephone No 73.

Cable Address "JUNIOR." eow

G. H. Wedgwood & Co.

Manufacturers of

Grocers' Japanned and Enamelled Goods.

Owners of the most complete plant in the Dominion for

SHOW-CARD MOUNTING.

eow **79 Jarvis Street, Toronto.**

Battle & Smyth, Thorold, Ont., Manufacturers of The Japanese Shoe Blacking.

Tutti-Frutti

CHEWING GUM,
And Other Staple Brands.
ADAMS & SONS,
23 CHURCH-ST. - TORONTO, Ont.

Tutti Frutti, Tampico, Black Jack, Sappota, Red Rose Magic Trick Taffy, Licorice, Caramel, Tolu, N. Y. Gum—100 and 200 pieces.
Send for descriptive circular containing description of goods, with elegant Lithographs free. See our Price List, page 13.

The Neostyle, THE BEST DUPLICATING apparatus. 5,000 copies made from one original writing, drawing or music.
GEO. BENGOUGH,
45 King E., Toronto.

ORDER A CASE OF
GILLETT'S 100% POWDERED LYE.



THE BEST THING KNOWN
FOR
Making Soap, Softening Water, Printers', Engineers' and Painters', Disinfecting Everything, Boiler Compound, Cutting and Removing Grease, Washing Trees to Kill Insects. A Hundred Other Purposes.

One can equal to 20 lbs. Sal. Soda. Each can has a Double Cover, can use what you need and close the can.
½ gro. (48 cans) in case. Sold by all Wholesale Grocers.

E. W. GILLETT, Manufacturer,
TORONTO, ONTARIO.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, May 29, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

IMPERIAL—ONTARIO AND QUEBEC.



	Per doz.
Imperial 10c. cans	$0 90
" 4 oz. "	1 35
" 6 oz. "	1 85
" 8 oz. "	2 45
" 12 oz. "	3 70
" 16 oz. "	4 70
" 2½ lb. "	11 30
" 3 lb. "	13 50
" 4 lb. "	17 30
" 5 lb. "	21 50

Sold only in cans.

Cottam's Best, in 1 lb tins	3 00
Best in 5 oz. tins	1 10
Cottam's Choice, 1 lb tins	1 75
" " 5 oz tins	70
" loose	10
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " bulk, per lb	15

Cases contain	Size of cans	Per doz.
Empire, 3 dozen	8 oz cans	$1 25
" 2 and 3 doz	16 oz cans.	2 40
" ½ and 1 "	5 lb cans.	12 00
" in pails and boxes, bulk, per lb		17

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases.	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60

BISCUITS.

	Per lb
Arrowroot	$0 11½
Abernethy	9
Ginger Nuts	11½
New York Fruit	15
People's Mixed	11
Pilot Family	6
Snowflake	11½
Magard	15
Soda	6
Soda, 1 lb packages	7½
" 3 lb "	20
Sultana, thin	10½
Tea	11½
Wine	9½
Wine, sweet	9

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ⅓ "	1 10
Spanish, No. 3	4 50
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jacquot's French, No. 2	3 00
" " " 3	4 50
" " " 4	8 00
" " " 5	10 00
" 1-gross Cabinets, asst,	7 50

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.
Royal Black Lead, per gross..... $1 80

BARRINGER & BROWN.
(Thos. E. Clatworthy, Ag'nt, Toronto.)
Convex Black Lead packed in wood boxes containing 12 card boxes, per box 1 12

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & CO'S.
Parisian Square Blue, per lb..13 to 14c

BARRINGER & BROWN.
(Thos. E. Clatworthy, Ag'nt, Toronto.)
Azure square blue box, containing 8 1 lb. packets of 16 oz., squares, per 8 lb. box 0 89

BROOMS.

		Per doz.
Carpet	4 strings	2 90
X Parlor,	2 "	2 65
Louise	3 "	2 65
1 Gem	4 "	3 25
2	3 "	2 65
3	2 "	2 20
4	2 "	1 95
O Hurl	4 "	2 65
1	3 "	2 35
2	3 "	2 05
3	3 "	1 70
OK	2 "	1 35
Hvy Mill	4 "	3 70

CALVES' FEET GELATINE

G. P. SWINBOURNE & CO.
(Thos. E. Clatworthy, Ag'nt, Toronto.)
Boxes of 4 dz. 6d., and 2 doz. 1s. pack $3 96

CANNED GOODS.

	Per doz	
Apples, 3's	$0 85	$1 00
" gallons	2 65	2 85
Blackberries, 2	2 00	2 10
Blueberries, 2	1 25	1 40
Beans, 2	0 95	1 10
Corn, 2's	1 10	1 25
" Epicure	1 45	1 50
Cherries, red pitted, 2's	2 25	2 40
Peas, 2's	1 10	1 35
" wrinkled, 2's	1 20	1 30
" sifted select	....	1 35
Pears, Bartlett, 2's	2 00	2 10
" Flem Beauty, 2½'s	1 90	2 00
Peaches, 2's	2 25	2 35
" 3's	3 25	3 50
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	1 90	2 00
Pumpkins, 3's	1 10	1 20
" gallons	3 10	3 25
Raspberries, 2's	2 50	2 60
Strawberries, choice 2's	2 40	2 60
Succotash, 2's	1 60	1 65
Tomatoes, 3's	1 25	1 35
Lobster, 1's flat	2 10	2 20
" Tall	2 00	2 05
Mackerel	1 40	1 60
Salmon, 1's	1 50	1 60
" white	1 30	1 40

	c. per tin
Sardines Albert, ¼'s tins	11, 11½
" " ½'s "	15, 18
" Martiny, ¼'s "	10, 10½
" " ½'s "	18, 19
" Other brands, 9¾, 11, 16, 19	
" P & C, ¼'s tins	20, 22
" ½'s "	33, 36
" Amer, ¼'s "	6, 8
" ½'s "	9, 11

MARMALADE, JAMS AND JELLIES.

CAIRN'S.
(Blaiklock Bros., Montreal, Agents.)

Marmalade.		per doz
"Home Made,"	glass 1 lb.	$2.35
"	White 1 lb.	2.25
"	" 2 "	4.15
"	Stone 7 "	13.20
Scotch	White 1 "	2.10



Jams.
Gooseberry
Strawberry
Black Currant.
Red Currant
Green Gage
Apricot
Raspberry
Damson
Plum
Red Currant and Raspberry

1 lb. white pots, 4 doz. assorted, per doz. $2.35.

Jellies. Red Currant, 1 lb. white. $2.75
Black Currant, 1 lb. white 2.75

DELHI CANNING CO.

Jams, assorted, 1's	2 35
Jellies, 1's	2 25

CANNED MEATS.

CLARK'S.

Comp. Corn Beef	1 lb cans	$....	$1 60	
" "	2 "	....	2 65	
" "	4 "	5 00	5 15	
" "	6 "	7 75	8 00	
" "	14 "	18 60	19 20	
Minced Collops,	2 lb cans		2 60	
Roast Beef	1 "	. ....	1 60	
"	2 "	.....	3 15	
"	4 "	.....	5 85	
"	6 "	.....	7 00	
Par Ox Tongue,	2½ "	$7 25	7 50	
Ox Tongue	2 "	....	7 50	
Lunch Tongue	1 "	3 00	3 10	
"	2 "	5 25	5 75	
English Brawn	2 "	2 50	2 60	
Camb. Sausage	1 "	....	2 50	
" "	2 "	....	4 00	
Soups, assorted	1 "	....	1 35	
" "	2 "	....	2 25	
Soups & Boulli	2 "	....	1 80	
" "	6 "	....	4 50	
Potted Chicken, Turkey, or Game, 6 oz cans			1 50	
Potted Ham, Tongue or Beef, 6 oz cans			1 35	
Devilled Tongue or Ham, ½ lb cans			1 35	
Devilled Chicken or Turkey, ½ lb cans			2 25	
Sandwich Ham or Tongue, ½ lb cans			1 50	
Ham, Chicken and Tongue, ½ lb cans			1 50	

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars,	$9 50
Ditto, 25 and 40 lb pails, per lb.	12½c

J. H. WETHEY'S—ST. CATHARINES.

Condensed, per gross, net	$13 50

CHEWING GUM.

ADAMS & SONS.

Tutti Frutti, 36 5c bars			$1 20
Sappota,	150	pieces	0 90
Sweet Fern,	230	"	0 80
Black Jack,	115	"	0 80
Red Rose,	115	"	0 80
Barley,	115	"	0 80
Lemon Tramps,	115	"	0 80
Tampico,	115	"	0 80
Magic Trick,	115	"	0 80
Taffy Licorice,	72	"	0 50
Caramel Tolu,	72	"	0 40
Adams' N.Y. Gum,	200	"	0 50
Adams' N.Y. Gum,	150	"	0 40
Puzzle Gum	115	"	0 80

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs	0 30
Caraccas, ½'s..6 and 12 lbs	0 35
Premium, ½'s..6 and 12 lbs	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs	0 24
Sticks, gross boxes, each	1 00

ALWAYS ORDER
RECKITT'S BLUE.

Prices Current, Continued—

Cocoa, Homœopat'o, ¼'s, 8 & 14 lbs 30
" Pearl " " " 25
" London Pearl 12 & 18 " 22
" Rock " " 30
" Bulk, in bxs 18

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb	$0 30
Mott's Prepaired Cocoa	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa	40
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs	30
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	24
Mott's Vanilla Chocolate stick	22
Mott's Pure Confec. Chocolate 22c—	35
Mott's Sweet Confec. Choc. 21c—	28

J. W. COWAN & CO.'S.

Cocoas—

Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼ lb in 12 lb boxes	35
London Pearl, " "	30
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence, per doz	1 40

Chocolates—

Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

Thos. E. Clatworthy, Ag'nt, Toronto.)

Schweitzer's Cocoatina, net cash ¼ lb. ½ lb.. per doz... 3 29 6 30

WALTER, BAKER & CO.

(Lockerby Bros., Montreal, Agents for Quebec.)

Chocolate, per lb.	$0 50
Cocoa "	0 55

COFFEE.

GREEN

	c. per lb.
Mocha	30, 32
Old Government Java	27, 30
Rio	22, 23
Plantation Ceylon	28, 30
Porto Rico	22, 23
Guatamala	23, 25
Jamaica	22, 28
Maracaibo	23, 25

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.

	c. per lb
Java	33, 34
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	33
Our Own "	30
Laguayra "	28
Mocha and Java	32, 33
Java, Standard	32
" Old Government	30, 32
" Crown	29
Arabian Mocha	35

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs	30
Standard Imperial in sealed tins, 25 and 50 lbs	32
Standard Blend in sealed tins, 25 and 50 lbs	33
Ground, in tins, 5, 10, 15 and 25 lbs	20, 30
Say's Parisien, in ½ and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

SUTTON & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Pure essence, Gorgona Anchovies, ½ pts. per doz 2 76

FLOUR AND MEAL.

	per bbl.
Flour, Family	$5 00 5 25
" Manitoba Patent	5 90
" white wheat patent	5 70
" Strong bakers'	5 40 5 50
Oatmeal, standard, bbls	4 40
" granulated, "	4 40
" rolled "	4 50
Bran, per ton	12 00
Shorts	16 00
Cornmeal	3 75 4 00
" Gold Dust	3 40 3 60
" Imperial	3 50 4 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz.
Cases, No. 1, 2 oz tins	$2 75 $3 00
" No. 2, 4 oz tins	4 50 5 00
" No. 3, 8 oz tins	8 00 8 75
" No. 4, 1 lb tins	12 60 14 25
" No. 5, 2 lb tins	25 00 27 00

FRUITS.

FOREIGN.

	c. per lb.
Currants, in bbls	5¾, 5⅞
" ½ bbls	5⅞, 6
" cases	6¼, 6½
" Patras, in cases	7¾, 8
" Vostizza, "	7¼, 9½
" ½ case	9¼ 9½
Dates, Persian, boxes, new	5½ 5¾
Figs, Elemes, 14 oz., per box	8½ 9
" 10 and 20 lb box	10, 11
" 7 crescent, 60 lbs	16
" 5 " 30 "	15
" 4 " 20 "	14
Prunes, Bosnia, hhds	6, 6¼
" " cases, new	8½, 9½
Plums, French, 55 to 65	12½ 15
" Bottles, 1's	22 23
" " 2's	37½ 40
" " 4's	70 75
" " 7's	1 00 1 10
Raisins, Valencia, off stalk,	8 8½
Selected	8¾, 9¼
Layers	9½ 10
Raisins, Sultanas	11½ 14½
" Eleme	7½ 7¾
" London Layers	$3 00 3 25
" Black Baskets	4 00 4 25
Lemons, Messina, per box	3 75 4 00
" Palermo	3 75 4 00
Oranges, Messina, per box	4 50 5 00
" Valencia	10 00 11 00
Bananas	1 00 2 00
Pine apples	0 10 0 20

DOMESTIC.

Apples, per bbl	5 00 6 00
" Dried, per lb	5 5½
" Evaporated, p. lb	8 12

GLASSWARE.

TAYLOR, SCOTT & CO.

	c. per doz.
Lamp Chimneys, O	32
" " A	35
" " B	45

	per bbl
Fruit Jars, pts	13 00
" " qts	14 00
" " ½ gal	17 00

GRAIN.

Wheat, Fall, No. 2, per 58 lbs	$1 00 1 05
" Red Winter, No. 2	1 03 1 05
" Spring, No. 2	1 00 1 03
" Man. Hard, No. 1	1 22
" " No. 2	1 20
Oats, No. 2, per 34 lbs	39 41
Barley, No. 2, per 48 lbs	45 46
" No. 3, extra	40 41
" No. 3	36 37
Rye	47 49
Peas	60 62
Corn	50

HAY & STRAW.

Hay, Loose, per ton	$10 00 $15 00
" Pressed, "on track	10 50 11 00
Straw Pressed, "	5 50 6 00

ISINGLASS.

G. P. SWINBOURNE & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Boxes containing 3 doz 3d. pack. per box 3 58



LYE.

Gillett's powdered Lye (½ gr. in a case) per case $3 75

Elliott's 3 75

MUSTARD.

ELLIS & KEIGHLEY'S.

Durham, Fine, in ¼ and ½ lb tins cts. per lb	25
" Fine, in 1 lb jars	22
" Fine, in 4 lb jars	70
" Ex. Sup., in bulk, per lb.	30
" Superior, in bulk, per lb	20
" Fine, " "	15

COOLMAN'S AND KEEN'S

In 4 lb jars	75
In 1 lb jars	25
D. S. F., in tins, per lb	41
" in ½ lb tins	42
" in ¼ lb tins, per lb	44
D. F. in ½ lb tins, per lb	26
" ¼ " "	28

BARRINGER & BROWN.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Genuine, in 4, 1, ½, ¼ lb. and 2 oz. tins, per lb	0 34	0 47
Superfine genuine, full	0 30	0 43
Pure, per lb	0 23	0 36
D.S.F. "	0 34	0 47
D. S. "	0 30	0 43
F. "	0 23	0 36

NUTS.

	per lb.
Almonds, Ivica	13, 14
" Tarragona	14, 15
" Formigetta	12, 14

The Cowan Cocoa & Chocolate Co. Limited

OF TORONTO,

Manufacturers of

Cocoas and Chocolates.

Hygienic, Queen's Dessert, Mexican, Iceland Moss, Sweet Caracas Vanilla, Cocoa Essence, Royal Navy Chocolate, Soluble, Creams, Coffees and Confectioners' Chocolates, Icing, and Powdered Sugars.



IMPOSSIBLE!

So say Doctors, to say too much in favour of St. Leon Water. It puts down Bright's Disease and Diabetes, as water quenches fire. Cures Indigestion, Dyspepsia, Rheumatism, etc., completely if drank freely and rubbed in the skin.

ST. LEON

Mineral Water Company,

101½ KING STREET W., - - TORONTO.

SILVER STAR STOVE PASTE.

The following is the universal verdict of all who have used or sold it:

HAMILTON, APRIL 25th, 1890.

Messrs. F. F. DALLEY & Co.,

GENTLEMEN:—In thus ordering a fresh supply of your SILVER STAR STOVE PASTE we cannot but express our appreciation of the goods and congratulate you on having been able to place on the market an article so superior in every respect to anything we have heretofore been able to get.

As we use it on the stoves in the wareroom, we know personally its good qualities—no dust, a quick polish, always ready and the work is done in the time it would take to prepare the Dome or other hard stove polishes, and one of the best features about it is that it is so clean to handle.

If a man sells us an inferior article we don't forget to tell him about it, and on the same principle when a firm gives us an Extra good one we believe in letting them know that we appreciate it.

We remain,
Respectfully yours,
J. WALLACE & SON.

DAY AND MARTIN'S English BLACKING LIQUID AND PASTE

IN ALL GRADES,

The Best in the World.

CHAS. GYDE, Agent, MONTREAL.

SOLUS. SOLE PRESERVER

Will preserve the soles of boots or shoes, and render them perfectly waterproof. One application to a pair of new shoes will double their wearing qualities.

Two-sized tins, 15 and 25 cents. Will cost you $1.20 and $2.00 per dozen.

We also manufacture the best line of Wigwam Slippers, and Lumberman's Oil Tanned foot wear in Canada.

C. N. VROOM,
St. Stephens, N.B.

Prices current, continued—

Almonds, Shelled Valencias	30, 35
" " Jordon.	50, 55
Brazil	13, 14
Cocoanuts, $6.00 per 100.	
Filberts, Sicily	10 11
Peanuts, roasted	12½, 13
" green	11, 12
Walnuts, Grenoble, old	14, 15
" New	16 ..
" Bordeaux	10½, 11½
" Naples, cases	16, ...

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO.

PICKLES.

John Bull, mixed, in bulk	$0 60
" Chow Pic'le, in b'lk	65
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 25
" " " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

SAUCES.

John Bull, kegs, per gal	$1 25
" ½ pt. bottles, per doz (according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " ½ pt, bottles, per doz	1 25
Niagara Tomato, kegs, per gal	1 25
" " Reputed pints	1 25

Terry's Candied Peels.	c. per peels
Lemon, 7 lb boxes	16
Orange, "	18
Citron. "	30

CROSSE & BLACKWELL'S.

Pickles, all kinds, pints, per doz	3 25

LEA & PERRIN'S.

	per doz.	
Worcester Sauce, ½ pts	$3 60	$3 75
" " pints	6 25	6 50

SUTTON & CO.

(Thos. E. Clatworthy, Agent, Toronto)

Worchester Sauce, ½ pints, second quality, per doz	1 17
Worchester Sauce, ½ pints, third quality, per doz	0 96
The Victory Dinner Relish, per dozen	1 92
Bottled Pickles—Mixed, Piccalilli, Cabbage, Onions, per doz.	2 16

PRODUCE.

DAIRY.

	Per lb	
Butter, creamery, rolls	$0 20	$0 22
" dairy, tubs, choice	0 12	0 14
" " " med	0 8	0 11
" large rolls	0 10	0 12
Butter, pound rolls	0 12	0 14
" common to med	0 9	0 12
" store packed	0 05	0 8
Cheese	0 08½	0 11

COUNTRY.

Eggs, fresh, per doz	0 12	0 12½
Beans	1 60	1 80
Potatoes, per bag car lots	0 65	0 67
Hops, 1888 crop	0 08	0 10
" 1889 "	0 12	0 16
Honey, extracted	0 11½	0 13
" section	0 14	0 16

PROVISIONS.

Bacon, long clear, p lb.	0 08½	0 08¾
Pork, mess, p. bbl	16 50	17 50
Hams, per lb	0 11	0 12½
Bellies	0 11	0 12
Rolls	0 09½	0 09½
Backs	0 11	0 11½
Lard, Canadian, per lb.	0 09½	0 10
Hogs	6 75	.....
Tallow, refined, per lb	0 05	0 05½
" rough, "	0 01¾	0 02

RICE, ETC.

	Per lb.
Rice, Aracan	3¾, 3¾c
" Patna	4⅜, 4⅜
" Japan	4½, 5
" extra Burmah	3½, 3¾
Grand Duke	5½, 5¾
Sago	5½, 5¾
Tapioca,	5⅛, 6¾

SPICES.

GROUND.

	Per lb.	
Pepper, black, pure	$0 20	$0 22
" fine to superior	12	18
" white, pure	32	35
" fine to choice	25	30
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	25	40
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURGH STARCH CO. (Limited.)

	c. per lb.
Benson's Prepared Corn	8
No. 1 White Laundry, 4 lb boxes	5½
Silver Gloss, 6 lb boxes	6½
" 1 lb chromo pkgs	7
Satin, 1 lb chromo boxes	7½
Edwardsb'g Rice, 1 lb chromo bxs	9
Canada Laundry	4½
Canada Corn	6½

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40 lb boxes. 1 lb packages, new wrappers	7½
36 lb boxes. 12 3 lb paper boxes	7½
40 " 10 4 lb "	7½
Silver Gloss Starch—	
40 lb boxes. 1 lb packages, new wrappers	9
40 lb boxes. Assorted ½ lbs and ¼ lbs	9¾
40 lb boxes. 10 4 lb paper boxes	9
6 lb boxes, with sliding covers (12 boxes in each crate)	9½
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	8
20 " "	8¼

BRITISH AMERICA STARCHES.

First quality White laundry, 3-lb. cartoon boxes	5½
First quality White laundry, barrels	5
First quality White laundry, half barrels	5
Lily white gloss, 6-lb. boxes	6¾
Brantford gloss starch, 1-lb fancy cartoons	7½
Lily white gloss, 1-lb fancy cartoons	7
Canada Laundry	4½
Pure prepared Corn	7½
Challenge Brand prepared corn	6½
Coldwater Rice	9

SUGAR.

	c. per lb.
Granulated, in bbls	6⅞, 6½
Paris Lump, "	7½, 7⅜
" " ½ bbls	7 1-16, 7 3-16
" " boxes	7½
Extra Ground, in bbls	7⅛
" " boxes	7 13-16, 7 15-16
Powdered, in bbls	7
" less than bbs	7 3-16
Yellows, in bbls	5½, 5⅞
Raws, Jamaica in bags	5¼ 5⅝

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls
Redpath's "D"	3½c.	3⅝c
" "M"	3⅝	3¾
Redpath's "B"	3⅞	
" "VB"	4	⅛
" Extra	4⅛	⅜
" Ex. Sup	4⅜	4½
" XXX Sup.	4½	4⅝
" Corn Syrup	4⅝	5

MOLASSES.

	Per gal.
Trinidad, in puncheons	34, 36c
" bbls	38, 40
New Orleans, in bbls	70, 75
Porto Rico, hdds.	33 34
" barrels	36, 37
" ½ barrels	38, 39

TEAS.

GREENS.

Gunpowder—	Per lb
Cases, extra firsts	42, 50c
Half chests, ordinary firsts	22, 38
Cases, sifted, extra firsts	42, 50
Cases, small leaf, firsts	35, 40

Young Hyson—Moyunes	
Half chests, ordinary firsts	22, 38
" " seconds	19, 20
" " thirds	16, 17
" " common	14, 15

PING SUEYS.

Half chests, firsts	28, 32
" " seconds	16, 19
Half Boxes, firsts	28, 32
" " seconds	16, 19

JAPAN.

Half Chests—	
Choicest	38, 40
Choice	32, 36
Finest	28, 30
Fine	25, 27
Good medium	22, 24
Medium	19, 20
Good common	16, 18
Common	14, 16
Nagasaki, ½ chests Pekoe	16, 22
" " Oolong	14, 15
" " Gunpowder	16, 19
" " Siftings	5, 12½

CONGOUS.

Half chests, Kaisow, Moning	12, 55
Caddies and half chests	18, 50
Cadies, Pakling and new makes	18, 50

OOLONG.

Half chests Formosa	34, 50
Caddies	36 55

ASSAMS.

Chests and half-chests Pekoe	22, 48



KINGSFORD'S OSWEGO ∴ STARCH.

"Pure" and "Silver Gloss"
FOR THE LAUNDRY.

Corn ∴ Starch,
FOR THE TABLE,

EQUAL TO ANY RICE OR IMPORTED STARCHES MADE.

For Sale by all Leading Jobbers in Canada.

T. KINGSFORD & SON, Oswego, N.Y.

SCENTED ORANGE PEKOE.

Boxes, Foochow and Canton 28, 60

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	62c
Ingots, rough and ready, 7's	59
Laurel, 3's	52
Brier, 7's	50
Index, 7's	45
Honeysuckle, 7's	53
Napoleon, 8's	49
Royal Arms, 12's	50
Victoria, 12's	48
Bruuette and Lovely, 12's	45½
Prince of Wales, in caddies	46½
" " in 75 lb boxes	46
Bright Smoking Plug Myrtle, T & B, 3's	55
Lily, 7's	48
Diamond Solace, 12's	45
Myrtle Cut Smoking, 1 lb tins	65
½ lb pg, 6 lb boxes	65
2 oz pg, 5 lb boxes	65

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdowue	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pius	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" Queens	29 00

Cigarettes, all Tobacco—

Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C No. 1	4 00
Sweet Sixteen	3 50

CUT TOBACCOS.	per lb.
Puritan, ½ lb pkg., 5 lb. boxes	65
Old Chum, ½ lb pkg 5 lb box	65
Old Virgin., 1-10 lb pkg., 10 lb bxs	57
Gold Block, ⅛ lb pkg, 5 lb boxes	65

CIGARETTE TOBACCO.	
B. C. N. 1, 1-10, 5 lb boxes	78
Puritan, 1-10, 5 lb boxes	80
Athlete, per lb	1 10

SOAP.

Ivory Bar, per lb	5½
Do. 2, 6-16 and 3 lb bars "	5
Primrose, 5 lb bars, wax W "	4
" 1 " " "	4½
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 13oz, 1,2 and 3 lb bars per lb	3½
Queen's Laundry, per bar	5½

TOILET SOAP.

TAYLOR, SCOTT & CO.

	per doz.
Baby's Own, ½ doz boxes	$1 25
Our Boys, ¼ " "	1 25
Sea Foam, ⅛ " "	75
Lond'n Bouquet, ½ " "	60
Oatmeal, 1 " "	85
" ¼ " "	60
Paris Assorted, ¼ " "	0 75
Albert Oatmeal bar, 2 doz. boxes	0 75
" White Castile bar, 2 doz. boxes	0 75
	per gro.
Fatherland, ¼ doz boxes	5 00

WASHING CRYSTAL.

Gillett's Washing Crystal, 1 gro in box, per box	$1 75
Cottam's per lb	0 03½

WASHING COMPOUNDS.

Cottam's small p'k'ts, per gro	$1 50
" large " "	4 50

WOODENWARE.

	per doz
Pails, 2 hoop, clear No. 1	$1 70
" 3 " " "	1 90
Pails, 2 hoops, clear No. 2	$1 60
" 3 " "	1 80
" 3 " painted "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
	per case.
Matches, Parlor	$1 70 $1 75
" Telephone	3 50 3 60
" Telegraph	3 80 3 90
	per doz.
Mops and Handles, comb.	1 25
Butter tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60
Clothes Pins full count, per box	0 75

YEAST.

Royal Yeast Cakes, 3 doz 10c. packages in case, per case	$1 95
Royal Yeast Cakes, 3 doz 5c. packages in case, per case	1 00

OUR NATIONAL FOODS.

	pkg.	doz
Desiccated Wheat	4 lb.	$2 30
" Rolled Oats	4 "	2 25
Snow Flake Barley	4 "	2 40
Rolled Wheat Flakes	4 "	2 25
Buckwheat Flour, S. R.	4 "	2 00
Prepared Pea Flour	2½ "	1 80
Baravena Milk Food	1 "	3 00
Patent Prepared Barley	1 "	1 80
Patent Prepared Groats	1 "	1 50
Beef and Barley Extracts	6 oz	2 25
Gluten Flour	4 oz	2 80

HARDWARE.

ZINC: Sheet net. 0 06½

IRON WIRE:

Galv., annealed and oiled and bright 20 p.c. advance on list	
Barbed wire net.	0 00
Coil chain, 5-16 in. net	0 05½
" " ⅜ in. "	0 05
" " ½ in. "	0 04½

Iron pipe, 50 per cent.
Iron pipe, galvanized, 25 per cent.

CUT NAILS, from Toronto:

10 dy. to 60 dy	2 80	0 00
8 dy. and 9 dy	3 05	0 00
6 dy. and 7 dy	3 30	0 00
4 dy. and 5 dy	3 55	0 00
3 dy. C.P.	3 90	0 00
3 dy A.P	4 40	0 00

HORSE NAILS:
"C" 50 and 10 per cent. from list.

HORSE SHOES:

From Toronto, per keg	3 75	4 00

WINDOW GLASS:

25 in and under	1 55	1 60
26 to 40	1 60	0 00
41 to 50	3 60	0 00
51 to 60	3 90	0 00
61 to 70	4 20	0 00

GUNPOWDER:

Sporting FF. "	4 75	0 00
" FFF "	5 00	0 00
Canada rifle "	7 25	0 00
Sporting FF., (in ½ lb. tins) per doz.	2 40	0 00

ROPE: Manilla 0 14 0 16
Sisal 0 13 0 00

AXES:

Peerless & Keen Cutter	7 50	0 00
Leader	7 25	0 00
Lance	7 75	0 00
Queen City	9 25	0 00
Honor Bright, all steel	11 00	0 00

SHOT: Canadian 0 05½ 0 00

HINGES: Heavy T and strap 05¼ 00
" Screw, hook & strap. 03¾ 04¾

TIN PLATES:
1c. 4x20 coke, per box 4 50 4 75

INGOT TIN: 25 to 26 per bdl.

PIG LEAD: 4 to 4¼ per bdl.

PETROLEUM.

	Imp. gal.	
F. O. B. Toronto		
Canadian	$0 06	$0 14½
Caroon Safety	0 17½	0 00
Canadian Water White	0 20	0 00
Amer'n Prime White	0 23	0 24
" Water White	0 25	0 00
Photogene	0 27	0 00

DRUGS AND CHEMICALS.

Alum lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 02½	0 03
Borax	0 12	0 13
Camphor	0 75	0 80
Carbolic Acid	0 55	0 60
Castor Oil	0 11	0 12½
Cream Tartar	0 30	0 31
Epsom Salts	0 01½	0 02½
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 22	0 25
Hellebore	0 15	0 17
Iodine	5 00	5 50
Insect Powder	0 40	0 50
Salpetre	0 08½	0 09
Soda Bicarb, per keg	0 00	2 25
Sal Soda	0 95	1 00
Madder		

VINEGAR.

A. HAAZ & CO.

XX, W.W	0 20
XXX, W.W	0 25
Honey Dew	0 28
Pickling	0 28
Malting	0 45

THE BADGEROW FALCONER VINEGAR CO

French Bordeau	per gal.	0 34
Tarragona	"	0 32
Triple	"	0 30
Fruit Vinegar	"	0 27
Pickling	"	0 28
XXX	"	0 25
Extra XX	"	0 22
XX	"	0 20
X	"	0 16
Cider Vinegar	0 16 to	0 25
Honey Vinegar		0 25
Eng. Malt Vinegar	0 50 to	0 60
Bottled Malt Vinegar, qts.		2 00
Methylated Spirits	2 00 to	2 25

LIQUORS.

CANADIAN SPIRITS:

(Net Cash Prices.)	Imp. gal. In B'd.	D.P'd
Alcohol 65 O.P.	$0 99	$3 27
Pure Spirits 65 "	1 00	3 28
Pure Spirits 50 "	0 90	2 98
" " 25 U.P.	0 49	1 52
Family Proof Whiskey	0 53	1 64
Old Bourbon "	0 53	1 64
" Rye "	0 50	1 54
" Toddy "	0 50	1 54
" Malt "	0 50	1 54
" Domestic Whiskey 32 U. P.	0 45	1 04
Old Rye, 4 years old	0 75	1 90
" " 5 "	0 85	1 66
" " 6 "	0 95	2 00
" " 7 "	1 05	2 16
Rye Whiskey, 1883, qts.	4 25	7 06
" " " pts.	6 00	8 75
" " 1884, qts.	4 00	6 75
" " " pts.	5 75	8 50

20 to 100 cases, net cash.
100 to 200 cases, 2½ per ce off.
200 cases and over 5 per ce off.

JOS. PICKERING & SONS' SPECIALTIES.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Metal Polishing Pomade, according to size, per dozen	0 20	1 02
Needham's Polishing Paste according to size, pr dozeu	0 18	2 81
Furniture Polish, according to size, per dozen	0 20	2 85
Razor Paste, ½ doz. in box		1 02
" in single boxes		1 18
Plate Powder, per box		1 02
Knife Powder, in cannister, per dozen		1 03
Harness Blacking, in boxes, per dozen	1 27	2 20

TO THE WHOLESALE GROCERS & DRUGGISTS OF THE DOMINION OF CANADA.

We take pleasure in announcing that our New Mills are now completed, and we are prepared to fill orders for goods. The capacity of our New Mills is from 250 to 300 barrels per day.

Our specialties, such as DESSICATED WHEAT, DESICCATED ROLLED OATS, ROLLED WHEAT FLAKES, BREAKFAST HOMINY, &c., are improved and put up in handsomely lithographed cartoons. Our GLUTEN FLOUR for Diabetes, BARAVENA MILK FOOD for infants, PREPARED BARLEY, GROATS, PEA FLOUR, &c., are the very choicest, and guaranteed fresh, clean and attractive, healthy, palatable, and nutritious.

We are also manufacturing GRANULATED, STANDARD, & ROLLED OATMEALS, WHEATLETS, SPLIT PEAS, &c., BAKERS' SPECIALTIES, such as GRAHAM FLOUR, RYE FLOUR, WHITE CORN FLOUR, WHOLE WHEAT FLOUR, &c., which are very choice.

THE IRELAND NATIONAL FOOD CO.
(LIMITED.)

OFFICE AND MILLS—109 Cottingham St.—134 to 148 Marlborough Ave. Telephone No. 3629.
Toronto, Dec. 2, 1889.

MITCHELL,
MILLER & CO.
WAREHOUSEMEN,
45 and 81 Front Street East, Toronto.

STORAGE.

Advances made on Staple Merchandise in Store.

Jas. DICKSON & CO.,
26 WEST MARKET STREET.

Provision & Commission Merchants.

Eggs, Butter Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

TO SUBSCRIBERS!

Those wishing to keep their copies of THE GROCER in good condition, and have them on hand for reference, should use a Binder. We can send by mail A STRONG PLAIN BINDER for 75c., postage prepaid.

These Binders have been made expressly for THE GROCER, and are of the best manufacture. The papers can be placed in the Binder week by week, thus keeping the file complete. Address—

THE CANADIAN GROCER,
6 Wellington St. W., Toronto.

THE GROCER Printing and Publishing Co., 6 Wellington Street, West, Toronto.

We manufacture the greatest variety of Stave, Market and Satchel Baskets and Fruit Packages, of any establishment in the Dominion.

Write for Illustrated Catalogue and Price List.

The Ontario Basket Co., Limited,

WALKERVILLE, ONT.

C. RICHARDSON & CO.

MANUFACTURERS OF

The Celebrated Bull's Head Brand Pickles,

SAUCES, JAMS, JELLIES,

CANNED FRUITS AND VEGETABLES.

SPECIAL PRICES IN

CANNED TOMATOES.

EVAPORATED APPLES and MAPLE SYRUP

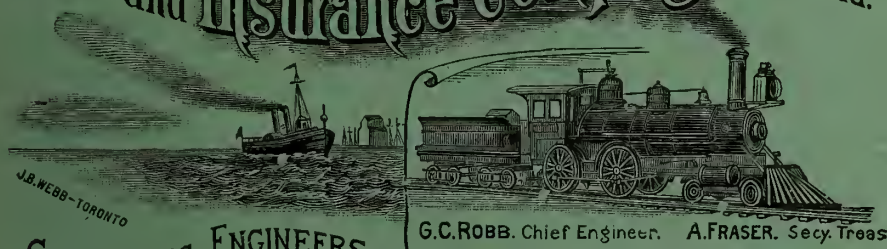
125 River St., Toronto.

SUBSCRIBED CAPITAL, $100,100. FULL GOVERNMENT DEPOSIT.

THE BOILER INSPECTION and Insurance Company of Canada.

SIR ALEX. CAMPBELL, K.C.M.G. PRES. (Lieut Govr. of Ontario)

JOHN L. BLAIKIE ESQ. VICE PRES.



J.B. WEBB—TORONTO

CONSULTING ENGINEERS.

G.C. ROBB. Chief Engineer. A. FRASER. Secy. Treas

HEAD OFFICE. 2 TORONTO ST.

TORONTO.

The prevention of Accident and attainment of Economy in use of Steam, our chief aims.

DESKS

OFFICE, LIBRARY, CHURCH AND SCHOOL

FURNITURE.

JOHN M. BLACKBURN & CO.,

41 COLBORNE ST., TORONTO.,

—AND—

162 ST. JAMES ST., MONTREAL.

CONDENSED

MINCE MEAT

Put up in card board box. Packed in ¼ and ½ gross cases.

SELLS AT ALL SEASONS.

Will not injure in warm weather. Ask your wholesale grocer for it. Price $13.50 per gross. Patented in Canada.

J. H. WETHEY, ST. CATHARINES,
Sole Manufacturer in Canada.

Needham's "The Favorite." Polishing Paste.

USED BY HER MAJESTY'S SERVANTS

Gold Medals and Diplomas of Merit at all Exhibitions.

Dazzling Mirror Finish

Sold Everywhere in 5c, 10c, 15c, 20c & 25c Tins

The reputation of nearly a century as the most reliable preparation for Cleaning and Brilliantly Polishing BRASS, COPPER, TIN, BRITANNIA METAL, PLATINOID, etc.

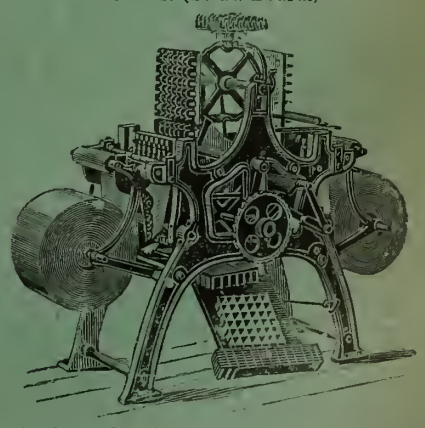
Inventors and Sole Manufacturers, JOSEPH PICKERING & SONS, Sheffield.

Pickering's Furniture Polish, Plate Powder, Knife Powder, Brunswick Black, Razor Paste, Metal Polishing Pomade (Red), Ye Olde Oak Furnishing Paste.

T. E. CLATWORTHY, Sole Agt. in Canada, 34 Church St. Toronto.

Northumberland Paper and Egg Case Co.

Sole Manufacturers of Machine Made Egg Case Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD, ONT.

COTTAM'S

BIRD SEED AND WASHING COMPOUND.

Wholesale Dealers will find it to their advantage to write us for quotations on Pkt. Bird Seed.

TORONTO SALT WORKS

128 ADELAIDE STREET EAST.

DEALERS IN AND MANUFACTURERS OF

Table, Dairy & Meat Curing Salts.

Silver Medal Industrial Exhibition, 1888.

We handle Canadian Salts only, which from recent Government tests for Dairy and Meat purposes have proved equal, and in most cases superior to the best Imported Salts of any brand.
Orders promptly filled.

W. BOULTER & SONS,

PICTON, - - ONT.,

PACKERS OF THE CELEBRATED



LION BRAND

Canned Fruits and Vegetables

Every can has a Lion on the label. This label is a guarantee to the consumer that the quality is first-class. Ask your Grocer for the Lion Brand. Do not take any other.

BAY OF QUINTE CANNING FACTORIES,

Head Office: Picton. **Branch: Demorestville.**

JAMES PARK & SON,

PROVISION MERCHANTS

PORK PACKERS,

AND MANUFACTURERS OF PRESERVED MEATS ETC

SPECIALTY.—Imported English Sheep Casings for the Sausage Trade.

41 to 47 St. Lawrence Market, and 95 Front St. E.

TORONTO - ONT.



ROYAL YEAST

Is Canada's Favorite Yeast Cakes. 10 years in the market without a complaint of any kind. The only Yeast which has stood the test of time and never made sour, unwholesome bread. All Grocers sell it.

E. W. GILLETT, M'F'R. TORONTO, ONT. & CHICAGO, ILL.

CREAMERY MEN AND MERCHANTS

Holding butter of good quality are requested to correspond with

T. W. CLARK,

Commission Merchant and Wholesale Dealer in Butter and Eggs.

Consignments solicited and business transacted for Ontario and other Eastern Canada Merchants

VANCOUVER, B.C.

References: Bank of British Columbia, Bank of British North America.

E. P. Breckenridge, Toledo, Ohio, Pres. Edwin Norton, Chicago, Vice-Pres.

W. C. Breckenridge, Resident Manager.

The Norton Manufacturing Co.,

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit Cans, Lard Pails, Paint Pails and Cans, Baking Powder Cans.

Capacity, fifty thousand fruit cans per day.

Sole Agents in Canada for **Norton Bros., "Solder Hemmed" Caps, and Grocers' sample goods, and Haskell's sample cases.**

Cor. YORK AND QUEEN Sts.,

HAMILTON, - ONT.

FOREIGN FRUITS

R. S. GALLAGHER,

FRUIT AND COMMISSION MERCHANT

TORONTO.

111 & 113 King St. E., 77 Colborne St.

Telephone 1617.

-PARISIAN-

BLUE!

Is Stronger and More Economical

THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

Established 1874.

W. H. SMITH,

Wholesale Produce

Commission Merchant

186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Produce Consignments solicited. First-class reference.

R. C. MURDOCH & Co.

Commission

—AND—

Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

29 Church St., Toronto.

TELEPHONE 806.

J. CLEGHORN & SON

WHOLESALE

Fruit, Fish & Oyster Dealers

94 Yonge Street, Toronto.

CALIFORNIA ORANGES.

We have our first Car of Riverside Oranges for the season just in.

Riverside Seedlings, 150 to 200 size.
Mediterranean Sweets, 150 to 200 size.
Washington Navels, 126 to 176 size.

The season being 6 weeks earlier than last year fruit is fully ripe and of extra sweetness and flavour. Send for sample box of each and from this on you will use no other oranges.

Car Fancy 300 "Cuccio" Lemons, the finest pack in the world in stock.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

FINE GOODS OUR SPECIALTY.

MADRE E' HIJO (7 SIZES).

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

VOL. IV. TORONTO AND MONTREAL, JUNE 6, 1890 No. 23

Fac-Simile of Package.



Registered.

BENSON'S CANADA PREPARED CORN

Superior to any Imported

CORN STARCH.

RELIABLE AND UNIFORM IN QUALITY.

☞ FOR SALE BY EVERY GROCER. ☜

H. A. NELSON & SONS

MANUFACTURERS AND Wholesale Dealers —IN— BROOMS AND WHISKS,

Brushes, Woodenware, Baskets, Cordage, Grocers' Sundries.

MONTREAL, - TORONTO.

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & Co. HALIFAX, N.S. ESTABLISHED 1844. IS THE BEST.

FOR SALE EVERYWHERE. ASK FOR

MOTT'S

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND

Taylor, Scott & Co.

TORONTO.

THE BEST



IS THE CHEAPEST.

Retail Price, 25c.

For sale by all first-class grocers

MUNGO CIGARS, EXCEPTIONALLY FINE.

EL PADRE AND CABLE.

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

ALWAYS ASK FOR
—: THE :—
'John Bull'
BRANDS.
MANUFACTURED BY
BRYANT, GIBSON & CO.



AGENCY FOR—
Mott's Chocolates and Cocoas,
Ganong's Lily Chocolates,
Terry's English Bottled Confectionery,
Negre's French Crystallized Fruits.

Business! Business!
QUEEN CITY BUSINESS COLLEGE,
Cor. KING and CHURCH Sts., Toronto, Is the best and cheapest place to educate your sons and daughters. Thorough practical Business, Shorthand or English Education imparted in shortest possible time by our method of "Individual Instruction." Catalogue mailed free on application.

EMBRO OATMEAL MILLS.
—:o:—
D. R. ROSS, - - EMBRO, ONT.
—:o:—
A CHOICE QUALITY OF
Roller, Standard and Granulated
Oatmeal
IN BARRELS, HALF BARRELS OR BAGS.
Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders.

A. HAAZ. C. DE CARTERET.
A. HAAZ & CO.,
Bonded Manufacturers of
Honey Dew, White Wine, Malt and Cider
VINEGARS.
74 Bagot Street, - Kingston, Ont

IMPERIAL
CREAM TARTAR
TRADE MARK
BAKING POWDER
PUREST, STRONGEST, BEST,
CONTAINS NO
Alum, Ammonia, Lime, Phosphates,
OR ANY INJURIOUS SUBSTANCE.
E. W. GILLETT, TORONTO, ONT. CHICAGO, ILL.
MANUFACTURER OF
THE CELEBRATED ROYAL YEAST CAKES.

ELLIS & KEIGHLEY,
MANUFACTURERS OF
Empire Baking Powder.

Grocers can make more by selling a reliable powder at a moderate price than by selling at a high price and giving a present with it. Try the Empire and you will be convinced.

No. 2 Bay Street, Toronto.

DELHI CANNING CO
PACKERS OF
FRUITS, VEGETABLES, JAMS, JELLIES, CATSUPS and MEATS.
AWARDED
-FIRST PRIZE-
—: DOMINION CONVENTION OF FRUIT GROWERS :—
OTTAWA, FEB. 19, 20, 21, 1890.
☞ FRUITS IN GLASS A SPECIALTY. For sale by all Wholesale Grocers.

STRENGTH!
THIS IS WHAT JOHNSTON'S FLUID BEEF IMPARTS.
One pound of Johnston's Fluid Beef contains as much actual and real nutrition as fourteen and a quarter pounds of Prime Beef Steak.
Therefore, one teaspoonful or half an ounce is equal to half a pound of Prime Beef Steak.

Williamson & Lambe
STORAGE
54 & 56 Wellington St. E., Toronto.

THE CANADIAN GROCER & GENERAL STOREKEEPER.

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

THE GROCER PUBLISHING CO. (LTD.)
J. B. McLEAN, SEC.-TREAS.

115 ST. FRANCOIS XAVIER STREET, MONTREAL.

6 WELLINGTON STREET WEST, TORONTO.

Vol. IV. TORONTO AND MONTREAL, JUNE 6, 1890. No. 23

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

OUR MONTREAL OFFICE.

Our Montreal Office is located at 115 St. Francois Xavier St. Our representative, Mr. Hugh C. McLean, will be pleased to have subscribers and advertisers call upon him there. He will also pay special attention to gathering business items and attending generally to the interests of this paper.

Changes in advertisements and new advertisements must reach this office not later than Wednesday morning of each week.

A REFORMED CREDIT SYSTEM

The indications are accumulating that the days of unreserved credit-giving are about over. Tendencies are at work whose effects are pronounced in amendments already made, and are traceable in attempts that have not yet resulted in success. These tendencies do not seem to be fitful in their action. They have operated steadily for some years, and have wrought beneficial modifications in the terms by which credit is regulated in several branches of commerce. An increasing number of large dealers are yearly extending the list of those who do business upon the basis of a strictly select class of customers. The principle of selection is the financial test. That may be sound enough, but the would-be debtor's honesty may not be demonstrable. This is provided against by making the date of maturity early and by giving discount inducements. These both tend to lessen the advantage that may be contemplated in a dishonest manipulation of the goods; for the limiting of the amount of the credit to a strict proportion to the applicant's means and to a range of time too short for much shifting are persuasive with the customer to lead him to choose the discounts, as there is less risk in the venture to make money by thus availing himself of lower prices. The Wholesale Grocers' Guild has adopted this mode of assuring the credit of its customers, and the effect of it is seen in a more satisfactory showing in the retail trade. The retailers, themselves conditional customers, become less prodigal of credit to consumers. They thus do a safer business, which is noted in the decreasing number of failures. Failures there have been, and too many of them, but the cause lies in another fault which needs removing, that is lowness of prices.

A mode of reforming the credit system is here suggested, the regulation and maintenance of prices. This would be as productive of thrift as the method by limitation of time or amount, or the discount inducement. To a very slight degree the Guild has adopted this principle. The degree is too slight, as it relates to but one article, and secures only the most meagre profit. Other lines of trade have committed themselves to the system of limited prices, and with excellent results. The prices are such as realize to the trader a fair profit. They also operate to check the tendency of competition to destroy the very basis of credit. Such fixed prices are usually made by manufacturers, who will not permit their salesmen or their retail customers to sell at lower figures. This tends in another way to make business sounder. It will result in smaller sales to men who can be induced to buy only by the offer of a cut, and who therefore often buy beyond the local need, and so get overstocked and fail.

The measures taken by retailers are in part correlative to those taken by wholesalers and manufacturers, and are in part the outcome of independent movement among themselves for the amelioration of the hardships entailed by too liberal credit. One method is by association, of which an incidental is a delinquent list. This is a good way of focusing the worthless credit in the community, and of improving it. It improves many debtors to give them to understand that exposure will be brought to bear against them in quarters where they may again seek credit. Individual precautions are coming to be more numerous and rigid in the practice of retailers. They look into the connection to which the applicant for credit owes his income. If he is employed by a great corporation, as the municipal council, a great railway, etc., it is very likely the rule of his employers to insist on their employes paying their debts. Or, it may be the employer can be got to guarantee the applicant for so much credit. In this way it is sought to make the basis of credit substantial.

The retail merchants of the North-west and Manitoba proposed at their convention another way of controlling the excesses of the credit system. It was to withhold credit at certain seasons, and give it sparingly at others. This would make the consumer a less improvident man, and illustrates how far-reaching in an ethical effect would be the adoption of some salutary checks on credit-giving. If credit is given freely in the unproductive part of the year in an industrial community, it will produce dishonesty, as the earning season will be too heavily taxed to provide for both current wants and past engagements. The engagements will have to suffer. Exceptions in the commodities on which credit is given might also work well. On luxuries there should be more reserve than on necessaries.

The important position the credit system was given among the questions discussed both at the Ontario and Manitoba Business Men's Conventions, shows that it is one of the matters that the trading sense of the time is in earnest about. The abolition of the system is hardly practicable. Often consumers have to ask credit, not because they have not means to pay at the time, but because the market for their products is not opened or is temporarily depressed. All the expedients that are now tried for the ensuring of credit are obvious enough, and were long suggested before they were even thus partially adopted, but the brisk competition of the time made selling seem the first consideration, even at the risk of total loss of the value of the sale. We are returning slowly, however, to sounder, broader views.

SOAPMAKERS AND THE TARIFF.

The scale of prices which was expected to be the issue of the agreement among the leading manufacturers of laundry soap for the regulation of trade, has not yet appeared. The delay may be partly owing to deadlock, as it is usually difficult to enlist a numerous body of producers in the support of a proposed common course of action. But to whatever extent questions of organization may be the cause of the tardiness, it is certain there is another cause to which some share of the delay may be assigned. That other cause is the ambiguity of the tariff as to the duty on grease. The ambiguity is not apparent to importers, but is reflected in the varying decisions of collectors, some of whom admit all soap-grease free of duty, others of whom admit free only the rougher sort of such grease. The tariff is express enough in the designation of the soap constituent that is to come in free, as these are the words used in the item :—"Grease, rough, the refuse of animal fat, for the manufacture of soap only." What is wanted is a definition of rough grease, which will make the action of all collectors uniform. Some sorts of grease officials consider too fine to come under the intention of the exempting clause, and finding a wide enough meaning in a clause which prescribes a duty, they classify it under such clause and collect. Other collectors release all soap-grease free of duty.

This indeterminateness hinders the adoption of a scale of prices, as so long as such irregular ruling goes on, some manufacturers will have an advantage over others. Those at whose port the clause is considered as exempting all grades of soap-grease will get their grease cheaper than those who have to pay duty to their collector for certain of the finer grades. This will make production less expensive, and will enable such manufacturers to sell at lower prices. Naturally these may be expected to make the most of the accident which favors them, and to be indisposed to consent to uniformity in prices so long as they can make as much money at lower prices as their competitors can at higher ones.

Not only in the manner above referred to does the unsettled nature of the tariff operate against the consolidation of the producers as a support to regular trade, but in another way. Until it is settled, the cost of certain grades of soap cannot be determined. No scale of prices can therefore be well proposed until all the data are known upon which the calculation of the cost can be made.

At a meeting held in Hamilton, last week, the soap-makers concluded to take action to have this customs anomaly removed. A committee was appointed to wait upon the Minister of Customs, and request a definition to be officially authorized as a rule to guide collectors to do equally with all importers. Such a definition had to be given in the case of mess-pork, and it is as necessary in this class of coarser animal product, the bulk of which has to be imported by soap makers. The rough refuse they use in laundry soap is as peculiar to American production as is the heavy hog, and it is as plainly the intention of the Government to admit that free, as it is its intention to admit heavy mess at a lower duty than other descriptions of pork. In the meantime, the trade is in some suspense to know what will be the changes of which hint has been given, and that suspense has its effect upon buying. Manufacturers should not be too long clearing the ground for uniform grades and prices. An agreement to maintain fair prices is desirable in the interests of all upright traders, and will be hailed by them with satisfaction, if only moderate profits are aimed at.

ASSOCIATION AND HONEST EMPLOYES'.

Not all the benefits of association can be foreseen in a theoretic view. Practical trial will unfold many advantages of such a connection that were not thought of among the considerations that led to union. The development of the association principle is something from which much that is not yet even in prospect may grow into reality. Association should be cultivated. The mere banding together will not of itself produce the best fruits of organization. The corporate intelligence of tradesmen working upon problems that come before the general body is capable of doing great service to the cause of commerce and finance. Association appears to be the chosen vessel in which the spirit of reform does its regenerating work most thoroughly, and soon this leaguing together in the bonds of community or identity of trade-interest, will come to be looked upon as not less necessary than insurance against loss by fire. The principle will soon have become engrafted in our social system. Then its best effects will be seen.

As a protection against the dishonesty of employes, association has not been made much of in this country yet. This is a mistake. There is no form of loss more subtly emaciating than that which filters through dishonest fingers that are unreservedly trusted. Such loss there may be mechanical checks upon, but the automatic action of these may sometimes err, and they sometimes merely stimulate the ingenuity of the man whose dishonesty has the upperhand of his moral sentiment. But when dishonesty has been detected by an individual dealer, it is not always recognized by him to be a duty to warn other dealers who may have engaged the same dangerous service. Here is where the usefulness of association manifests itself. If the pilfered employer belongs to an association, information should be conscientiously rendered by him to any fellow-member who wants it. If the association made the office of its secretary a sort of employment bureau, through which application for situations could be made, and required the applicant to furnish references, the association would have the best means of sifting the past career of candidates, and of selecting the trustworthy from the pilferers. Suppose a salesman out of employment calls at the office of the secretary, who has a list of situations vacant among the stores of members of the association. Before making any effort to get the applicant a position he first obtains his references, which may include members of the association. Enquiries of these will result in the resolution of the secretary either to gazette the man or decline to do so. This would be a safeguard to merchants, and would be the means of raising the status of the employed. The office of the secretary is not more useful for the facilities it offers for the compilation of a delinquent list, than for those it possesses for the establishment of a good employment bureau.

The proceedings of the last meeting of the Brooklyn Retail Merchants' Association show the value of an employment branch to that body. The following, from the report of that meeting, furnishes a good concrete example :

Julius Schliemann complained of the frequent occurrence of depredations by grocery clerks on their bosses' tills. A clerk whom he found it necessary to dismiss applied to the agent of the Grocers' Association for a place, but when he (Mr. Schliemann) was referred to, the clerk was refused a place. A grocer not belonging to either association advertised for a clerk, and out of fifteen who responded, selected this very young man, and the result was that one Saturday night he cleaned out the till, taking forty dollars, and departed suddenly. Mr. Schliemann said he had never recommended that young man, because he could not. He knew another case where the present agent, Mr. Ricklefs, was asking a grocer to join the association when his first clerk came in. "Do you know," asked the agent, "that that young man has emptied out two tills in Brooklyn?" On hearing this the clerk decamped promptly. Mr. Schliemann told of another clerk, who, after he had been dismissed, was found to have been buying 1,900 lbs. of coal whenever he was sent for a ton. He did not mean that there were no honest clerks, but grocers needed to be on the lookout for bad ones.

THE PRICES OF CANNED SALMON.

This is the time of year when the remnants of canned stocks are apt to look large, and to cast shadows upon the horizon of trade in the coming yield. Holders are prone to take a gloomy view of the market if it is not pretty bare by May. They foresee a surplus that will enter the field with the next instalment of production, and will make the specific gravity of the supply greater than that of the demand. A while ago the quantity of tomatoes unsold had a perturbing effect upon the nerve of one or

two holders, and straightway there was a break in prices. But the break was spent in a short range. There was not enough stock to form a basis of excitement for more than one or two men. The next alarm was caused by a more or less exaggerated estimate of the stock of peas and corn yet unconsumed. There may be more of these than our consuming energies can absorb before next October, but it is not going to mend the market to bring on at once by panic the weakness that would come in due time from over-supply.

The situation of canned salmon is somewhat different from that of corn and peas. There may or there may not be an excess over the present year's needs, either of the salmon or of the two kinds of vegetables named. But in the case of the vegetables, next year's market has not yet begun to take shape. It has, in the case of the salmon, so far at least as the fixing of initial prices is concerned. And those prices are lower than the prices now current for the salmon of last year's pack. This is a practical circumstance, and if it has a disquieting effect upon holders that effect is more rational than one which results from purely imaginary circumstances. Further, last year's catch was one of the greatest in the history of the Fraser fishery. The number of canners was greater last year than it ever was before. Neither of these facts is reassuring to those whose stock on hand is very full in salmon. The yield of the American fisheries, those of the Columbia and of Alaska, was up to its usual average, so that with all our catch we had not more of the outside market to supply than we had in former years. We are not a large salmon consuming people. Again, if canners are now making contracts for August delivery at $1.30 to $1.35 on spot, their estimate of the stocks yet in the country must be large. Their estimate is that of men who furnished the stock, and they know approximately the measure of consumption from their former years' supplying of it. Another circumstance that gives plausibility to the opinion that the present stock is too great to maintain prices is the fact that prices are showing gradual signs of weakness, and are not giving way in a sudden collapse, as they would be apt to do if alarm had all its own way.

On the other hand, the great season of consumption is yet before us. Campers, picnickers, excursionists, the general body of the people, in fact, have yet to make the year's big inroad on salmon stocks. In this there is sufficient warrant for firm prices for at least two months. Consumption is not going to abate because this year's prices are higher than next year's are to be. Nor is canned salmon a commodity for which a greatly accelerated consumption can be produced by a drop of a few cents. While the benefit of the doubt seems to be in favor of the probability that there is an overplus of stock, it is well to keep in sight the fact that the buying must now improve. The present is therefore a poor time to lose faith in the market. Anticipations of what lies on the other side of the next three months should not be allowed to spoil what business may be done in those months. Composure may not prevent further weakening, but it can keep the market from going to pieces.

THE LOSING BUTTER TRADE.

EDITOR CANADIAN GROCER.

DEAR SIR,—Allow me space for a few remarks on one of the questions that is, and will be, until a change is made, engaging the attention of every person interested in the grocery business. I refer to the butter question. During the next month or so, the amount of butter taken in by most of the grocers will be far in advance of the amount required for the present time. Each grocer will ask himself, "What shall I do with the over supply in order to receive the best price for this butter." This butter which cost from 10 to 15c. per pound, is, as a rule packed into tubs. This takes time, and adds an extra cost to butter in the price of tubs. It is then put away until the winter months, when it is put on the market. The money invested has been lying idle for the last six months. The butter brings from 4 to 10c. I met a merchant from one of our provincial towns, who was returning from Toronto where he had been disposing of some butter purchased last June for 15c. per pound. After keeping it for nine months he was obliged to sell it for 10½c. This case is by no means an exception, in fact, there are tons of butter made by farmers throughout this province from good rich cream, and sold at from 4 to 6c. per pound. Now let your readers think of this. Farmers after much labor make their butter and bring it to market, dispose of it at a price much below what it should be, obliged to take trade for it, and go home grumbling at the low prices of produce. The merchant after handling the butter, investing money in it, and spending a great deal of time in making it up, loses from 3c. to 6c. per lb. on it, and the public are dissatisfied and disagreeable because they receive a poor article. Thus we see that each one who touches this butter suffers a loss. I fancy I hear your readers say :—"Yes, we know this ; we experience the same thing every year, but where is the remedy ?" I think I have it, you have referred to it many times in your valuable paper—the creamery. If this same cream is taken to a creamery, put through a scientific process, made into butter of a good uniform quality, packed into tubs, sold to the merchant as cheese, sugar, etc., are sold, at from 20 to 26c. per lb. the year round, the over supply could be sent to foreign markets, where it always commands ready sale and renumerative prices, and after allowing the merchant a sure profit, reach a satisfied public ready for the table. A creamery is established at a certain place, through the influence of some merchant near by, who takes a large share of the stock, milk is gathered every day, made into butter for which the farmer receives from 20 to 26c. per lb., the butter is sold to the merchant who never fails to make a profit of from 2 to 4c. a lb. retail, ships the surplus to large cities or foreign markets, all the while increasing his trade by keeping first class butter. Now it seems strange that we continue in the same way we have done for the last fifty years, but me thinks a change is about to come, as it is doing with other matters. Creameries have been established throughout the country, and proved a great source of satisfaction to those interested in them. The Northwest has seen the evils, and is going to profit by our experience. Last week there was shipped from one local firm here, machinery for three different creameries in that part of Canada, and I hope with your influence the time will soon come when such a thing as trade and 12c. per lb. for butter will be a thing of the past. Mr. Editor, one word and I have done. I have had occasion to read a large number of English and American grocery papers, and in none of them do I find such practical and valuable suggestions and articles as in the CANADIAN GROCER. Long may it exist and prove to be a great blessing to the grocers of Canada.

Yours respectfully,
F. UTURE, Brantford.

WILL NOT LOSE ANY OF THE NUMBERS.

NOVAR, May 29, 1890.

DEAR SIR,—Having just moved from Charlinch to this place, I will feel obliged by your changing the address on THE GROCER, so that I may not lose any of the numbers.

Yours truly,
C. TISDALL.

One of the most remarkable schemes for collecting bad debts ever suggested was recently employed by a Chicago retail grocer. He is charged with kidnapping and holding as security the little girl of a customer who had refused to pay a bill of $16 for groceries.

ROSS'S ROYAL BELFAST GINGER ALE IS THE BEST IMPORTED

Ross's Royal Soda Water.
" " Seltzer Water.
FOR SALE BY
ALL FIRST-CLASS GROCERS.



CAIRN'S
HOME MADE MARMALADE.

The following houses have just received some fresh stock of this wholesome breakfast delicacy:
Messrs. Turner, Rose & Co.
" Caverhill, Hughes & Co.
" Kinlock, Lindsay & Co.
" Wm. Donahue & Co.
" Lockerby Bros.
" Lightbound, Ralston & Co.
" L. Chaput, Fils & Co.
" N. Quintal & Fils.
" Geo. Childs & Co.
" Hudon, Hebert & Co.
} Montreal.

Messrs. Perkins, Ince & Co.
" Smith & Keighley.
" J. W. Lang & Co.
} Toronto.

BLAIKLOCK BROS, General Agents,
17 Common St., MONTREAL.
Agents for Toronto : Steel, Hayter & Co.

THE RETAIL TEA TRADE.

We have repeatedly pointed out the necessity of retailers adopting measures to stimulate the declining rate of consumption of tea in this country. It does not matter much whether that disputed point—the responsibility of the gift tea store for the apparent growing unpopularity of the leaf—is proved to the satisfaction of grocers or not. If the latter have allowed the gift stores to absorb the lion's share of the retail trade in tea through lack of enterprise, they are just as much to blame as though the transposition had occurred by reason of the grocers charging inordinate profits; and in either case the result is unsatisfactory to the grocer, because the most profitable article in his stock is certainly in lessened demand than in former years. The legitimate dealers can if they wish content themselves with denunciations of their gift competitors, but would not they show greater wisdom by exerting themselves not only to get back the trade that they have lost, but also to stimulate the general demand for the article, and place it nearer on a level with our most popular non-intoxicating beverages, such as coffee, for instance? While tea has remained stationary or fallen gradually to the rear, coffee has well maintained its hold on popular favor, considering the heavy addition to its cost of late years. The value of tea has been considerably cheapened during the past decade, having fallen from 27 cents, the average price in 1880, to 15 cents in 1889. Coffee is so strongly entrenched in public estimation that no effort is needed to extend its use, but it pays the grocer a gross profit of no more than 30 per cent. and often much less, while tea returns all the way from 75 to 125 per cent. Of the three principal grocery staples which are used as beverages, chocolate and cocoa show the largest increase of consumption of late years. In 1880 the imports of raw cocoa, exports deducted, were less than one-half of the quantity imported in 1889. The figures of the imports of prepared chocolate and cocoa are not given in the Government statistical tables, so that the consumption of these articles in this country cannot be stated, but as the sale of foreign brands of chocolate and cocoa have materially increased during the past few years, we do not believe we shall be far out of the way in estimating the gain in the consumption of cocoa and its products at 300 per cent. during the ten years ending 1889. As tea is as wholesome and palitable an article as cocoa and chocolate and also much cheaper, considering the number of cups of liquor one pound of tea will yield as compared with its rivals, does not its declining use argue a lack of enterprise in both wholesale and retail branches of the grocery trade? The rapid advance in public esteem of cocoa and chocolate is principally due to the extensive advertising of the manufacturers of these articles in all classes of publications. Money has been spent like water. The sale of the goods has been pushed in every possible way and with phenomenal energy. But the outlay has already yielded, and no doubt will continue to yield, good returns. Proprietary brands of coffee have also been pushed by the manufacturers with profitable results. But tea has been mainly left to the retail distributor to push and, owing partly to lack of capital and partly to want of enterprise, the sale has gradually declined and the profits of the dealer have suffered accordingly. It is not unlikely that the package system of selling tea, now common in England, by which certain blends have become very popular, extensive advertising having been resorted to by the packers, will be the rule in this country at no distant date. The consumption of the leaf may then be expected to take rapid strides. But something may be done by retail grocers in this direction, if care is taken that quality is not sacrificed to extreme profits, and the same enterprise that is exhibited in selling some of the less profitable staples is displayed. It is probable that if the grocery trade would take pains to instruct customers regarding the superior qualities of tea as an exhilarating and refreshing beverage, as well as its far greater economy in families of moderate means, they would soon find a better demand spring up.

Retailers who wish to extend their tea trade at the expense of the less profitable coffee sales, might ring the changes on the well known adulteration of the latter staple. There is probably no food product in the market so extensively adulterated as coffee, while tea is entirely free from foreign admixture.—Merchants' Review.

ALL KINDS OF MEN.

In the course of an excellent sermon on character which the Rev. Dr. Phelps, of Delaware Avenue Methodist Church, preached last Sunday, he said that he once visited a certain farming community to solicit funds for a needy educational institution. He was accompanied in his calls by a shrewd old farmer, who knew all the people in the settlement and was a keen student of human nature. As they approached the first house, the farmer said: "If you want to get any money out of this man you must appeal to him on the highest motives, that's the only way to reach him." Coming to the next house he said. "Here's a man whose pride must be touched. If you hope to get a subscription from him tell him what his neighbors are giving." As they neared the next farm he said: "If you want to get any money out of this man you must talk to him in his barn." "In his barn?" cried the amazed dominie, "why in his barn?" "You must get him out of the way of his wife," answered the farmer. "She has such dominion over him that he does not dare say his soul is his own. So go for him in the barn, dear brother, go for him in the barn."—Buffalo Courier.

The grocer who must come in contact with all kinds of people needs especially to exercise this same tact that the shrewd farmer possessed. It shortens the road to many a sale, and very often its effect is marvellous. We recall just now a saleswoman in a New England city who possessed this power of reading people to a remarkable degree. Standing in the store which she served one day our attention was attracted to a lady who had evidently spent some time in endeavoring to decide as to the relative merits of two pieces of dress goods. Finally she concluded that a certain kind was what she wanted, only the figures were too large; and so she stood and gazed at it until the patience of one observer was well nigh exhausted. Then she smiled faintly and repeated her objection, that the figures were too large. "Well, they won't grow any smaller however long you stand and look at them," said the saleswoman. In less time, almost, than it takes to tell it, ten yards were paid for and the owner went away happy. In answer to our look of surprise, came the reply, "I haven't stood here five years without studying human nature, and I knew just what was needed in this case to effect the sale."

There is in this city a clergyman who, while preaching in a southern city, became very much interested in a man who had the reputation of being one of the most wicked persons in the State. Mr. B. discovered that the man, Mr. S., was fond of the game of backgammon, and meeting him one day on the street, he introduced himself and invited him to spend the evening at his house. Mr. S. went, curious enough, we may be sure. They played until 2 o'clock in the morning. Many evenings of backgammon followed, until one night Mr. S. exclaimed: "Well, you are the queerest minister I ever saw; you've never mentioned the Bible to me!" That was the clergyman's opportunity for which he had been waiting patiently; and Mr. S. is now one of the honored citizens of that city. Many grocers could tell of experiences of their own where tact has rallied to their aid and been of great assistance in completing some transaction. It is a power not to be despised.—American Grocer.

The Inland Revenue Department has recently issued a bulletin of about thirty pages which is devoted exclusively to the subject of baking powder and which shows that the majority of the goods in the market are adulterated and unfit for use. Prof. A. McGill, who has had charge of this important work for the Government, says that "imperial baking powder is an excellent baking powder." A word to the sensible housekeeper should be sufficient.

A feather duster disperses but does not remove the dust from the store

Work can always be found in a store without double-million microscope

THE TEA LEAF.

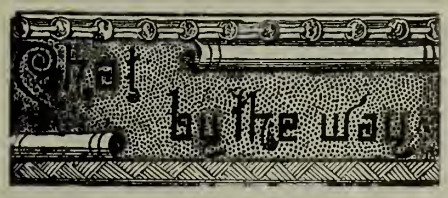
There is to my mercantile nature nothing so entirely and absorbingly interesting as a Tea-leaf and I trust I may be forgiven for considering this alien subject worthy of a few lines of sentiment. I must confess to begin with, that to do this subject the justice it merits would require the fine poetic genius of a Shakespeare and the delicate word-painting of a Howells, and being only an ordinary everyday grocer intent on seeing that the multitude is supplied with pure and unadulterated goods (and plenty of them) I trust my stumbling lines will not ruffle the feathers of the literary jays too much. In the words of the aged, but repentant sinner "Them's my sentiments anyhow."

"The poets sing of beauteous flowers
In sweet and touching rhymes,
They sing of Love and lovers' bowers,
Of wars and peaceful times.
They sing of Nature's princely gifts,
Of Sorrow, Grief, and Pain,
They sing of vales and mountain rifts
Of Power and Wealth and Gain.
They chant their songs and hymn the praise
Of Ocean, Earth and Sky,
Of Lethe's stream and Pluto's realm
And of Parnassus high.
And yet their Muse, the partial jade!
Witholds her smile from thee,
And leaves to me of plebian trade
To chant the praise of Tea.
And though, my lame and limping lines
Be void of finished Art,
They still though rough-hewn, bear the signs
Of all that's in my heart.
Thou meek, mild herb, man's humble friend,
Thou fragrant, soothing flower
That cheer'st the world from end to end
And comfort bring'st each hour,
From China's fields and India's hills
And Ceylon's humid shores
Thou comest to ease our earthly ills
And ope Contentment's doors.
Of Heaven's many gifts to man,
And myriads though they be,
There's none so all divinely great
As thou, oh wondrous Tea.
Thy little, twisted curly leaves,
Thy fragrant, balmy breath,
Thy soothing, cheering, glad'ning touch
Robs half the fear of Death.
The prince, the pauper, rich and poor,
The great, the strong, the weak,
The learned men of mighty minds
Thy cheering cup must seek.
The soldier worn with warring cares,
The sailor on the deep,
The humble delver, with thy aid
Obtain refreshing sleep.
The patient watcher by the side
Of fever's fitful bed
Would surely find her task too great
But for thy blessed aid.
The weary seamstress, evening come,
Her humble home regains,
And in thy strengthening fluid finds
Great solace for her pains.
The ladies, Fashion's fluttering birds,
Dear gossip-loving dames!
How round thy post-meridian board
They sip—and ruin names.
Oh! wondrous leaf, oh beauteous flower!
Thy virtues are untold—
From immemorial time, each hour,
New joys thou dost unfold.

Accept these humble lines from me—
And know I love and worship thee
Oh Tea!!

WILLIAM HENRY SEYLER,

Toronto, May 29th, 1890.



Mr. E. Davis of S. Davis & Sons, Montreal, has been in the city this week.

The orange crop of Southern California for 1891 is estimated at 1,500,000 boxes.

A cargo of Newfoundland herrings was sold for manure at North Sydney last week at ten cents a load.

Miss M. E. Thorne, of Mitchell, was married recently to Mr. Wm. Levy, grocer, of the same place.

Mr. John Warner, Brentwood, was one of our visitors this week. He was in the city for a short time.

The sweet potato crop on the Eastern shore of Virginia is expected to be the largest ever known.

The Halifax bakers take advantage of the recent stiff rise in flour to advance the price of bread from six to seven cents a loaf.

Mr. Geo. Beatty, grocer, Beamsville, was married last week to Miss Jennie Box, daughter of Mr. Thomas Box, Welland.

Burglars stole a quantity of groceries from James Norwood's store, Welland, on the night of the 28th ult. They forced the back door.

Mr. C. Turner, Cheltenham, was in the city last week and renewed his subscription. He is much pleased with the reliability of the market reports.

John Mitchell, Port Hope, has removed his grocery and provision store from its present stand to John street, next door to J. Rundett's tin shop.

Hides which brought to the owners over $10,000 were sold at Kingston the other day to Mr. Revel, Carthage, N. Y. Some of the hides had been stored over three years.

The retail grocers of Seattle, Washington, threaten to boycott the wholesale grocers of that city if the latter persist in selling goods to customers at the same prices they charge the retailer.

George Allingham, a Council Bluffs, Ia., grocer was bitten a few days ago by a tarantula and it was with difficulty his life was saved. The tarantula was concealed in a bunch of bananas which the grocer was handling.

On Saturday Mr. Edwin Forster was presented with a handsome gold chain and locket by his fellow employes of the Morse Soap Co., on his leaving the office of the firm. The presentation was made by Mr. W. M. Bowie, and feelingly responded to by the recipient.

Among the losers in the fire which burnt up the central part of Mountain Grove village on Saturday, are A. McDonald and R. Flynn, both general storekeepers. The value of the property destroyed was in each case about $6,000. We have been unable to learn if the effect of this heavy loss is moderated by insurance.

The death is announced of Mr. W. B. Read, general merchant of Bobcaygeon, a gentleman widely known in Central Ontario. The late Mr. Read was at one time associated in business at Keene with his brother, George Read, ex-M.L.A. for East Peterboro. He lived more than a quarter of a century at Bobcaygeon, and was held in the highest esteem by all who had the pleasure of his acquaintance.

The second recent attempt was made Wednesday night to burglarize the store of J. & D. Ross, clothiers, etc., London, Ont. The visitors confined their efforts to the back window, from which they removed one pane of glass by picking out the putty, broke another, but the window was protected by iron bars, and so they could not get in. This attempt was very like the previous one on the same premises, for which the man Allaster was arrested a couple of months ago and tried at the last assizes.

The retail grocers of Seattle, Wash., have organized an association and elected the following officers: N. A. White, president; E. Roy, secretary, and A. Kistler, cashier. E. B. Price, Samuel Erdiman and Charles C. Walter were appointed a committee to wait on the wholesale dealers and inform them that they objected to their retailing goods and to secure signatures to an agreement promising to not to do so any more. W. R. Gallagher, S. Erdiman, H. R. Kemp and Mr. St. Meyer were appointed a committee to draft resolutions.

The last sheet of the new postal map of Ontario, which has been in course of preparation in the chief inspector's office for the last eighteen months, has been sent to the engraver, and the map will be ready to be issued in a few weeks. It shows all the postal routes in the province, money order offices, Government savings banks, telegraph stations, railway distances between offices, etc. It is seven years since the Ontario map was last issued, and the new map will be of great utility to this important branch of the public service.

The merchants of St. Catharines are up in arms over the latest depredations of a plate glass vandal, who has eluded the vigilance of the police for the past three years, and succeeded during that time in disfiguring more than half the plate glass windows in the city. Evidently from the nature of the cuts and scratches, a glazier's diamond was used. A plate glass window in Oak hall shows a cut fourteen inches long, clean through the heavy plate. The plate glass window of Juke's drug store is completely ruined by a similar cut, fully twenty inches in length. Several merchants have clubbed together, and offered one hundred dollars reward for the arrest and conviction of this scoundrel.

THE PEDDLING LICENSE.

The Detroit Retail Grocers' Association has appointed a standing committee whose prerogative it is to investigate the conditions under which peddlers and hucksters are granted licenses, and to confer with the City Council Committee on Ordinances relative to the imposition of a tax that shall be more in the line of equity than it now is. This committee has recommended to the Council Committee on ordinances the imposition of a license of $50 per year for wagons, $25 for hand carts, and $15 for peddlers on foot. It has also been advised that licenses be taken out for a year, or the unexpired portion thereof, and to date the peddling year from May 1.

The Grocers' Committee conferred with the Council Committee, last Monday, and instanced the grievance which the retail grocery trade were subjected to by the peddlers, who were using every advantage that might be had from the defective license ordinance now in vogue. The recommendations of the Grocers' Committee as to the cost of license, the time for which it should be taken out and a heavier penalty for violation of the law governing the same were taken under advisement by the Council Committee. No peddlers were present at the meeting.—Detroit Grocer and Trade Reporter.

THE UNTRUTHFUL BUYER.

A great subject for doubt and discouragement with a salesman is how to treat a buyer who lies, and how to disprove his statement without offending him and without losing his trade. The traveling man has trials that would prove too great for any human being not possessed of a superabundance of patience. These come not alone from competition which appears in every transaction, but from the firm, the members of which are frequently not well posted on the extent and facilities of competition, and therefore not familiar with the difficulties which are to be overcome in securing orders. The buyer who will not tell the truth is an even greater thorn in the flesh. Happily he is the exception and not the rule, but exceptions are met with at times. There are few buyers who would not scorn to resort to falsehood to secure favorable terms. These buyers who do not object to breaking one of the commendments are ready to resort to any and every trick or device in order to obtain concessions to which they are not entitlted. The question naturally arises as to what course shall be pursued in dealing with such persons. They are frequently in positions where they control a large amount of trade. In the first place the salesman should be frank, courteous and truthful, and should study to gain such a reputation above all else. When once gained this is the best capital a traveling salesman can possess. The salesman should be well posted in the line he handles. Whatever he undertakes to sell he should familiarize himself with. He should not only learn the cost to his house, but as nearly as possible he should know the cost of the various goods in the markets he is competing with, together with the various points regarding freight rates, time, etc., which are favorable or otherwise to the market which he represents. The salesman should have a price which he should ask for his goods based on their value and not on prices asked by competitors. Misrepresentations can do no good in the long run, while showing ones knowledge of goods in a dignified and manly way will win lasting friends and customers. Nothing costs so little and brings so good a return on the investment as politeness.—Frank Ness in Inter-State Grocer.

TARANTULAS.

The following correspondence upon the subject of tarantulas appears in the American Grocer of last week:

AMENIA, N. Y., May 10, 1890.

Editor American Grocer:

Can you inform me through the American Grocer's columns about tarantulas? Are they deadly poison? and are they often found in bananas? Having captured one, we wish to be informed about the effect of the bite as there are various opinions about it. Yours, very truly, L. B. COLE.

We referred this letter to the Division of Entomology, United States Department of Agriculture, and received the following reply:

WASHINGTON, D. C., May 20.

Editor American Grocer:

The large spiders so often received in this country in bunches of bananas from Central America and the West Indies belong to a number of different species and at least to three genera, viz:—Eurypelma, Lasiodora and Avicularia. The former is the most common and none of them are true tarantulas. The bite of these spiders is quite painful but by no means as dangerous as claimed; it produces a violent inflammation of short duration. Scars made by the bite are deep and lasting. The amount of danger which arises from one of these bites depends upon the susceptibility of the person bitten and upon his general physical condition. Some people, as you well know, are dangerously and sometimes fatally affected by the sting of a bee, and therefore it is not impossible that a fatal case may occur from the bite of one of these spiders. The venomous reputation of the animal would also with an imaginative person be apt to cause serious symptoms or even death in an extreme case.

Yours very truly,

L. O. HOWARD,
Entomologist.

Soap and water are cheap, but soil on goods is expensive.

Restore goods to their proper places as soon after using as possible.

Rivalry, open, fair, good natured and enterprising, is the life of business.

No young man can possibly have mistaken his calling who finds in it what the world wants done.

Every line of goods embodies a history and a science worth years of study to understand.

CHARTERED BANKS.

The following is a list of the banks in Canada acting under a Dominion Government Charter:

ONTARIO.

Bank of Toronto.	Imp'l Bank of Canada.
Can. Bank of Com'erce.	Traders' do
Dominion Bank.	Bank of Hamilton.
Ontario Bank.	Bank of Ottawa.
Standard Bank.	Western Bank of Can.

QUEBEC.

Bank of Monıreal.	Merchants Bank of Can
Bank of B. N. America.	Banque Nationale.
Banque du Peuple.	Quebec Bank.
Banque Jacques Cartier	Union Bank of Canada.
Banque Ville Marie.	Banque de St. Jean.
Banque d'Hochelaga.	Banq de St. Hyacinthe.
Molson's Bank.	East. Townships Bank

NOVA SCOTIA.

Bank of Nova Scotia.	Halifax Banking Co.
Mer. Bank of Halifax.	Bank of Yarmouth.
People's Bank do	Exch. B'k of Yarmouth
Union Bank do	Com'l B'k of Windsor

NEW BRUNSWICK.

Bank of N. Brunswick. | People's Bank.
St. Stephen's Bank.

MANITOBA.

Commercial Bank of Manitoba.

BRITISH COLUMBIA.

Bank of British Columbia.

The Badgerow-Falconer
Bonded Vinegar Manufacturing Company
Highest Medal Award Toronto Exhibition.
Telephone 1261 69 & 81 Jarvis St., Toronto.

Geo. Robertson & Son.,
WHOLESALE GROCERS
Ontario Street,
KINGSTON, ONT.,
CANADA.

EDWARD
ADAMS & CO.
ESTABLISHED 1846.
Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,
Tobaccos, Wines and Spirits
95 & 97 Dundas St., London, Ont.

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO, ONT.

Canned Goods

LARGE ASSORTMENT, COMPRISING

"LION" Brand Strawberries, Extra quality, in heavy Syrup;
Finest Yellow Peaches, 3's Pears, 2's and 3's Quinces;
Apples, Pumpkins, Peas, Corn, Tomatoes, "Lynx" Salmon, Chicken, Turkey, Duck, Corned Beef and Lunch Tongue.

LOWEST PRICES

Sloan & Crowther

59, 61 and 63 Front St. East

TORONTO.

H. P. ECKARDT AND CO

IMPORTERS

--: AND :--

Wholesale Grocers.

3 FRONT ST. EAST, TORONTO

JAMES WATSON & CO.

ESTABLISHED 1867.

WHOLESALE SPICE AND COFFEE DEALERS.

MILLS: Pearl St.

OFFICE: 108 Bay St.

TORONTO.

JOS. F. EBY. HUGH BLAIN.

EBY, BLAIN & CO.,

Wholesale Grocers, &c.,

CORNER FRONT AND SCOTT STS., TORONTO.

Agents for

Higgins Eureka Salt. Batgers Solidified Jelly. Cunningham & DeFourier Co'y Ltd. English Potted Meats. Curried Rabbit. Jugged Hare. Whole Breasts of Grouse. Galantine of Wild Boars Head, &c., &c., &c., &c.

[*Established* 1780.]



"LA BELLE CHOCOLATIÈRE."

W. BAKER & CO.'S REGISTERED TRADE-MARK

No Chemicals are used in any of *Walter Baker & Co.'s Chocolate* and *Cocoa Preparations.*

These preparations have stood the test of public approval for *more than one hundred years*, and are the acknowledged standard of purity and excellence.

T. KINNEAR & CO.

Wholesale Grocers, Importers of

TEAS,

SUGARS,

ETC.

47 Front St. East,

TORONTO, ONT.

SMITH & KEIGHLEY

WHOLESALE GROCERS

AND IMPORTERS OF

East and West India Produce, Mediterranean Fruits, Fancy Groceries, China, Japan and Indian Teas, Porto Rico Molasses and Coffees. Currants, Raisins, Figs, Dates, Prunes in Bottles, Cases, and Casks.

9 Front St. E., Toronto

J. W. Lang & Co.,

WHOLESALE GROCERS,

33 Front St. East,

TORONTO.

PERKINS, INCE & CO.

Wholesale Grocers,

TORONTO.

JUST ARRIVED.

New Season's Japan Teas.

WARREN BROS. & BOOMER,

IMPORTERS

AND

WHOLESALE GROCERS.

35 and 37 Front St. East,

TORONTO, ONT.

SUGARS, COFFEES AND TEAS SPECIALTIES.

THE ST. LAWRENCE SUGAR REFINING CO'S

Granulated and Yellows ARE PURE.

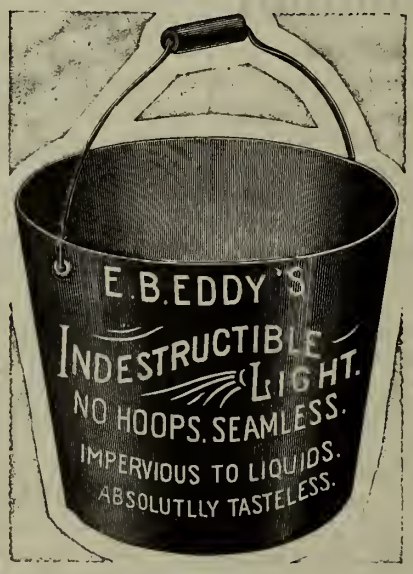
- NO BLUEING -

Material whatsoever is used in the manufacture of

OUR GRANULATED.

INDURATED - E. B. EDDY - FIBRE WARE

The Neatest
Most
Durable
Most
Attractive
AND
Very Best Ware
IN
The Market
Cheapest because
THE
Most Durable.
PROOF AGAINST HOT AND COLD WATER.



Moulded in
One Piece
FROM
WOOD FIBRE
No Hoops
to Drop Off
No Bottom
To Fall Out.
Cannot
LEAK, SHRINK,
SWELL,
OR WATER SOAK.
WILL NOT Taint Milk
or Other Liquids.

If the Wholesale Travelers do not offer these Superior Wares, apply direct to the sole owners of the Patents and Manufacturers in Canada. The E. B. Eddy Mfg Co., Hull, Canada.

At 6 o'clock on Friday evening Mr. J. Driscoll, grocer, Campbellford, was sitting in his store talking to Mrs. Driscoll and complained of a pain about the heart region and asked her if she could not do something for it. She went up stairs to get some mustard, and at this moment the milk-man drove up. Mr. Driscoll got the pitcher and started for the door, when he fell headforemost in the doorway, the pitcher breaking on the sidewalk and attracting outside attention. He was picked up immediately, but only gasped three or four times and life was extinct. He was about 50 years of age and had been in his usual health.

A repntation for truthfulness is indispensable to permanent and satisfying success.

THE CANNED GOODS LAW.

Her Majesty, by and with the advice and consent of the Senate and House of Commons of Canada, enacts as follows:—

In this Act the expression "package" means every can, tin or package in which articles or goods are put up for sale, and which are closed by being hermetically sealed. 48-49 V., c. 63, s. 1.

Except in the case of goods packed previously to July 20, 1885, every package of canned goods sold or offered for sale in Canada, for consumption therein, shall have attached thereto or imprinted thereon a label or stamp, setting forth in legible characters the name and address of the person, firm or company by whom the same was packed, or of the dealer who sells the same or offers it for sale.

Every such package containing goods prepared from products which have been dried previously to being so prepared, shall, in addition, be labelled or stamped with the word "soaked," which word shall be plainly printed diagonally across the face of the label in large, legible type at least half an inch in height and three-eighths of an inch in width.

Every person who sells or offers for sale any such goods in violation of any provision of this section shall, on summary conviction before a justice of the peace, for a first offence incur a penalty of two dollars for each such package, and for a subsequent offence a penalty not exceeding twenty dollars and not less than four dollars for each such package in respect of which any such provision has been violated. 48-49 V., c. 63, s. 2.

Every person who places on any package any label, brand or mark which falsely represents the quantity or weight of the contents of such package, shall, on summary conviction before a justice of the peace, incur a penalty of two dollars for each package on which the quantity or weight is so falsely represented; provided always, that a variation under the rate of three per cent. shall not be deemed a violation of the provisions of this section. 48-49 V., c. 63, s. 3.

Every person who places on any package any label, brand or mark which falsely represents the date when the article or goods contained therein were packed, shall, on summary conviction before a justice of the peace, incur a penalty of two dollars for each package on which such date is falsely represented. 48-49 V., c. 63, s. 4.



SURPRISE is a pure laundry soap made from the purest stock; contains no injurious chemicals or free alkali; is put up in neat attractive wrappers; is packed in a handsome showy case.

"SURPRISE" is highly recommended for fine family trade. Not the least attraction about "SURPRISE" is that it yields a good profit to both Wholesaler and Retailer.

WRITE FOR PRICES.

THE ST. CROIX SOAP MF'G CO.,

St. Stephen, N.B.

N.B.—We do all the advertising and pushing. You sell at a good profit.



TORONTO, June 5, 1890.

GROCERIES.

The fits of activity in the wholesale trade correspond this year with the upward movements of the price of sugar. The winter lull was broken by the first advance, and the best trade since Christmas was transacted. The activity was but transiant. The tone of sugar proved to be fickle, and a long spell of dullness succeeded. Now that sugar is showing energy, business revives, and the past week held the largest volume of trade that has been done in any six days since the week of the former advance. To other lines was imparted some degree of the briskness that characterized the sugar trade. There was no large turn-over, however, in anything else, buying being pretty closely limited to the momentary need. The majority of the markets in staples are in a better position, and show firmness at points of production. Payments have been up to the average.

CANNED GOODS.

Corn and peas have got pretty well over the effects of the agitation that unsettled prices a few weeks ago. They are now at fairly firm prices, and are in strong demand. Both buyers and sellers seem to have confidence in the market, and recovery may become assured. Salmon is showing signs of weakness, which, however, may not be lasting The circumstance that threatens to upset prices is the making of contracts now for delivery of the new pack in the latter part of August, at prices of $1.30 to $1.40. This is alarming some holders, who feel that the unsold portion of their stock will be left on their hands, as packers must calculate upon the competition of an old surplus in next year's trade, since they are offering at such low figures. The season's demand, however, is likely to give good support to present prices. There is a big run on tomatoes, which are going very fast out of stock.

Sales have been made the past few days of several hundred cases canned lobster, in fall cans, at $1.70 here, by a local firm that was fortunate in getting contracts in at low prices prior to the speculative developments in the provincial markets, and the somewhat alarming reports of short catch this season. Whether purchases could be duplicated at that price is uncertain, it is the fact, however, that very few packers will now take orders at the opening prices, and it is also to be recorded that resales have been made at 10 to 20c. advance on original cost. Latest reports from the primary points are to the effect that there is very little chance of more than half of last year's pack. More or less shortage is considered very probable, and no one looks for cheaper lobster right away. However, some allowance is made for the natural tendency of speculators and their representatives to over-color the real situation, and orders are placed in a conservative way at the present time.—N. Y. Commercial Bulletin.

COFFEES.

Prices are substantially what they were a week ago, though oscillations on both sides of the points indicated in our Prices Current have been almost daily since then. The latest advices report Rio higher in Brazil. This will not affect the prices of stock held here, which is chiefly of the finer grades. The scarcity of popular grades continues. No feature, other than a participation in the slight shifting notes above, can be observed in the Java and Mocha market. A quiet trade in the three lines named, and a fair business in Maracaibo and Plantation Ceylon has been done.

DRIED FRUIT.

The market for currants continues to improve, supported by a growing demand and firmness at outside points. Ordinary provincial cannot be laid down here for less than 5½c. Private advices from New York report the market for currants very strong. Prices there are expected to advance beyond the point they have reached. Barrels are selling here at 5½ to 5¾c., and halves at 5⅝ to 6c. Valencia raisins are quiet at 7⅞ to 8¼c. Stocks are pretty bare, but the demand has not been strong. Sultanas are also receiving but a moderate share of the attention given this week to general groceries. A dull trade has been done also in figs and dates. Prunes have also sold freely. They are becoming quite scarce, and prices are moving up. Hogsheads are 5¾ to 6c, and cases are 7½ to 9c.

The new crop of French prunes is said to be promising of an abundant yield of fine fruit.

NUTS.

There has so far been no strong market. Stocks are but fairly full in staple lines, and are depleted in fancy varieties. Cocoanuts are the latest arrivals, but the sales have been far from numerous. The pic-nic season will give an impulse to the trade. There is no change in prices.

RICE AND SPICES.

The trade in rice has been very good this week. Supplies for the country demand are being laid in by retailers. The season's consumption is now about opening and buying is therefore fairly active. The trade in spices goes on at its normal rate. The selling is not notably greater or less this week than it is other weeks.

SUGAR.

The vein along which the chief current of trade ran this week was the sugar trade. Buying was very active. The sales were numerous, and in several cases large. Nevertheless it is not supposed that the week's business will be followed by the same gorged condition of the demand that followed the last big week in sugar. In the first place there were fewer large sales, and in the next there is the strong consumptive portion of the year now to be entered upon, which will have many times the absorbing power of the two months just traversed. The reason for the revival of the sugar trade is an advance in prices. Refiners showed a firmer front by the middle of last week, and before the end of it was reached they advanced ⅛c. on granulated. The advance was in the wake of one made in New York of a similar addition. Granulated is therefore now sold here at 6⅞ to 7c. Another advance on Monday brought up sugar a sixteenth higher in the New York market, but this advance has not yet been reflected upon our market. There is a general feeling that the market has now developed a reliable strength, and that the late advance is not the last of the series. Yellows are unchanged. Raws are offering at 5¼ to 5⅜c.

SYRUPS AND MOLASSES.

A steady but quiet trade is transacted. Syrups move off at the easy rate characteristic of the trade. Molasses is also unchanged. Sales of Barbadoes last week were not followed by any heavy additions to stock in any of the Canadian markets.

TEAS.

New Japans are arriving, but the quantity is small, and the grades select. Prices do

LEONARD H. DOBBIN,

Manufacturers' Agent,

REPRESENTING

Simcoe Canning Co., Hamilton Vinegar Works Co. Ltd., Williamson Extract Co., Huckins' Celebrated Soups, Louis Rosenstein & Co. "Excelsior Bird Food, etc., etc."

4 Hospital Street, MONTREAL.

TELEPHONE 2205.

MARKETS—Continued.

not vary noticeably from what ruled at the same time last year. Cheap Japans are becoming very scarce. Several lots of Nagasakis were sold on the street last week at 14 to 18c. Of green teas low grade Hysons are also scarce, as is gunpowder. Moyune gunpowders at 33 to 35c. are in very low supply. In blacks the values are exceptionally good, in fact they were never better. Indian and Ceylon teas are quiet locally. In London the market is in a very healthy condition, bidding for all grades being animated and general. It is quite evident that the trade is not over supplied with stock, and that the purchases being made are more for immediate use than for prospective requirements. Good medium teas have been much enquired for, and those offered have realised a further advance. The new seasons manufacture is very backward, stocks will therefore be materially reduced before the arrival of the new. Ceylons remain firm with a hardening tendency. There was good competition.

PETROLEUM.

Prices have been maintained and business has run its usual course. There is not a single element in this week's trade that was not present last week.

DRUGS AND CHEMICALS.

A reduction of 5c. in the price of camphor is the only change which the week's trade has been attended by. Trade has been much of the character it has been throughout the spring, and compares unfavorably with that of a year ago.

BUTTER AND CHEESE.

The condition of the weather has been most favorable to the handling of large quantitles of butter, and to some extent must have checked the downward movement of prices. The opening of the hot season will tend to withdraw what little demand existed for the old butter, and transfer it to the product of grass feeding. The market for the old store tubs is working towards utter stagnation. The prices, 5 to 8c., have not changed, but the business done has shrunk from the point on the scale it reached even last week. Old tub butter is an utter drug, and not worth the trouble of handling. There is a larger quantity of roll-butter. In the rolls of several pounds' weight there is much of the old tub mixed with butter of the spring make. The alloy brings from 10 to 12c. Pound rolls are numerous at 12 to 14c. There is some good butter made into pound rolls, but the low prices for dairy butter of all other kinds keep down the value of this class. There are creamery rolls in liberal receipt at 20c. There are no creamery tubs yet. The rolls are not all good, and prices grade considerably below 20c. for butter that has the taint of rank wild weeds. Creamery butter made from milk that is the product of pure grazing is firm at 20c.

There is no rise or fall in the regular demand for cheese. The spring make is going into consumption very steadily at 9½ to 10c. The early fall cheese is worth 10½ to 11c. Each finds about equal favor, the hotel demand preferring the new make.

COUNTRY PRODUCE.

BEANS—A relapse in the demand has made prices slightly easier. The stock is low, the sales are in small quantities, and are decreasing in number. Prices are $1.60 to $1.70.

DRIED APPLES—Are in declining demand, but the prices are firm at 5¼ to 5¾c. No recent large sales are reported. Business is

STUART,
HARVEY & Co.
Importers and
WHOLESALE GROCERS
A Large and Well-Assorted Stock of
Teas, Sugars and General Groceries
HAMILTON, ONT.

BALFOUR
& CO.,
IMPORTERS OF TEAS
AND
Wholesale Grocers
HAMILTON.

MYRTLE
T. AND B.
CUT AND PLUG
SMOKING TOBACCO.
And "LILY," 10c. Plug.
Manufactured by
GEO. E. TUCKETT & SON
Hamilton, Canada,
And Danville, Virginia.

W. G. DUNN & CO
Importers and Manufaturers.
Canada Mills HAMILTON, ONTARIO.
21 Mincing Lane, LONDON, E. C.
WORKS Croydon, Surrey.

WE would draw the attention of the Trade to our MUSTARDS, which are prepared from the finest English Seed, giving the greatest satisfaction. The well-known brand DUNN'S BAKING POWDER, "THE COOK'S BEST FRIEND," has an enormous sale, it never gives trouble. OUR SPICES are perfection, the pure ground White and Black Peppers are the finest in Canada. Samples and Price Lists sent free on application. OUR goods can be obtained through the Wholesale Houses, or direct from our Mills in Hamilton. Each package of pure goods is sealed with our guarantee. See Price current.

BENSDORP'S
Royal Dutch Cocoa.
The finest Cocoa in the World, absolutely pure, try sample case when ordering.
Agents :
JAMES TURNER AND CO.,
Hamilton.

Knox, Morgan & Co.
Staple Dry Goods
and Smallwares.
Hamilton, : Ont.
Stock well assorted.
Styles and Colourings Choice.
Popular Prices and Terms.
EXAMINE SOME SPECIAL LINES WE ARE OFFERING IN
Tweeds and Pantings,
Linens, Towels,
Prints and Sateens,
Cashmeres.
Large Range of Swiss and Cambric Flouncings and Embroideries, Hosiery, Gloves and Parasols.
Letter orders carefully and promptly executed.
Western Ontario Merchants can see samples in Travellers' Hands.
KNOX,
MORGAN
& CO.

MARKETS—Continued.

mostly confined to the supplying of immediate consumptive requirements.

EVAPORATED APPLES — A rather dull market now ensues. The sales are in small lots at 11 to 12c. for fine bright new, and 10c. for dark old. The quantity in stock is supposed to be small.

EGGS—An improvement in the supply has caused the firmness notable during the past two weeks to relax. At the beginning of this week prices dropped half a cent, and change is more likely to be downward than upward. Receipts are liberal, and prices are 12 to 13c.

HAY—The demand for good continues active, and is rather waiting on the supply. Prices are unchanged at $10.50 to $11.

HIDES—The export demand, always good in spring, was given a special impulse this year by the uncertainty of a duty being imposed, by the new American tariff. The strong outside demand has now subsided, but no effect is yet apparent in prices. Cured indeed have gained a quarter, quoting now at 5¾c. Green run as last week, viz., 5¾, 4¾ and 3¾ for the three grades of steers, and one cent less for each grade of cows.

HONEY—Clear is 11½ to 12½c., and comb is 14 to 16c. There is no change.

HOPS—Are quiet at 12 to 16c.

OATS—The demand continues to gain on the supply, and the price is now firm at 42c.

ONIONS—Are 2½ to 3½c. per pound. The bulk of the stock is of the Sharlot variety. The demand continues good for trade.

POTATOES—The market is rapidly losing its tone. In Montreal the demand is clogged. There is plenty of stock offering, but little changes hands at 65c. in carloads here. Store lots go at 75 to 85c. The situation looks unhopeful. The month of May will probably turn out to have been the best part of the present for potatoes of the '89 growth.

SEEDS—Trade has been quiet at last weeks prices. Hungarian grass and millet are 70 to 75c.; select yellow horsetooth corn is 55c.; giant prolific sweet ensilage is 70c.; red cob ensilage is 60c.; ordinary buckwheat is 50c.; and Japanese buckwheat is 75c.

SKINS—There have been a few arrivals of clipped sheep which sold at 15 to 20c., and some lambs' skins at 25 to 30c. No. 1 calfe's worth 7c., and No. 2 brings 5c.

STRAW—Is in lower demand at $5 to $5.50 on track. Only good oat is wanted.

TALLOW—Rough is 2c., and rendered is 5¼.

WOOL—There is little business. The supply of new may be looked for to begin this month. Old fleeces still bring 22c. Pulled is 30c. for extra-super, 25 to 26c. for super, and 24c. for ordinary.

FISH.

Spring salmon, which has so far been brought from British Columbia, has now begun to arrive from the St. Lawrence. For some time local dealers have been in receipt of three to four tons a week of this fine fish. The demand is well maintained, and appears to be quite as strong for the eastern fish as for the Fraser. In all other kinds of fish the market has remained unaltered. A fair demand for herring and the larger lake fish has run through the week. Last week's prices still rule. Salmon and whitefish are 5½ to 6c., spring salmon 17 to 18c., lake herring $1.76 to $2 per hundred (count), pickerel 4½ to 5c.

GREEN FRUIT.

Valencias are again on this market at prices that have not materially eased since last week's quotations. They are worth $10. The prices of Messinas are $4.50 to $5.50. The stock of both kinds now selling here is nearly all the buying of dealers at the last of the Montreal sales. The half-case Palermos are 50c. higher than last week, going off at $3. The Rodi oranges, of which a few are in stock, are $6. A few Riversides are also to be had at $5.50. For lemons the summer demand has not manifested itself yet, and prices are steady at $3.50 to $4.50. Pineapples are 10 to 25c., according to size. Bananas are $1.50 to $1.75 per bunch for reds, and $1.50 to $2.50 for yellows. There is a good demand for them. Strawberries are down to 17 and 20c. per box. The trade here receive one or two car loads every day.

PROVISIONS.

A continuing activity in the season's trade is to be read in the business of the past week. All products find ready sale. The demand for smoked meats is strongest. Short cut is also going freely into trade.

BACON—Long clear is 8½ to 8¾c., bellies are 11½ to 12c., backs are 11 to 11½c., and roll is 9½c.

DRESSED HOGS—The receipts are large and numerous. Prices are weakening, and buyers are not very anxious to do more business this season. They are paying $6.25 to $6.50.

HAMS—Sweet pickled are 11 to 11½c., and smoked are firm at 12½c.

LARD—Tubs are 9½c., and pails 10c.

MESS PORK—Heavy is $16, and short cut is $17.

SALT.

From now until the 15th inst., the prices for barrel salt will be much lower than they have been, owing to the hay season coming in. The sales are larger this week, and will continue to be so until the warm weather terminates. The Toronto Salt Works report the following sales for the week: 5 cars bbl. salt at $1.27; 1 car sacks at 68c.; 1 car dairy $1.18. Smaller quantities sell at $1.40 for bbls.; 85c. for sacks; 45c. for ¼ sacks. Land salt $7 per ton.

DRY GOODS.

The improvement in trade felt by grocers was also experienced, though in a less degree, by dry goods men. General merchants were in town in greater number than usual last week and divided their business between the two classes of wholesalers. Dry goods men have therefore little to complain of in the business done. Travellers are sending in reports that are more enlivening than those of the sombre days of the greater part of the year already past. Prices in both woollen and cotton staples are very firm. Two or three lines of colored cottons were thrown upon the market a short time ago, but they did not strain prices perceptibly. Raw cottons are getting higher. The present aspect of affairs favors the opinion that all manufactured cottons will go up before they go down.

MONTREAL

MONTREAL MARKETS.

JUNE 5, 1890.

GROCERIES.

The business of the past week has been thoroughly satisfactorily owing no doubt to the beautiful weather we are now having and travellers report the outlook good and country merchants cheerful. There are no improvements noticed in payments.

SUGAR.

Since our last report sugar has slightly advanced with a strong and active market. The demand for yellows have greatly increased, as there is hardly any held by country merchants who have been buying conservatively. Outside markets are very strong and better outlook. Prices now are granulated 6⅞ to 7c.; yellows 5¼ to 5¾c.

SYRUPS AND MOLASSES.

The light demand for syrups noted in our last continues. Refiners have no stocks in hand, being entirely in the hands of jobbers. The sale of about 1,000 packages Barbadoes' molasses last Friday did not alter the price as expected it being bought in at 29¾c. net. The first shipment of new reached this market a few days ago, and brought 32c. under and 31c. over car lots. Latest advices from Barbadoes report strong market at 14c. which means 33c. here, if this price is sustained we may expect further advances before long.

TEAS.

The new crop of Japans which reached this market are very inferior, owing no doubt to the very wet weather. Prices are also higher, now quoted at 30 to 35c.

DRIED FRUIT.

There is no new feature in the dried fruit market. Prices are unchanged. Valencias are in good compass, but high prices check the demand. Quotations are 8½ to 9c. Layers 9½ to 10c. Sultanas, firm and stocks light, 10½ to 12½c. The current market is still strong, with stocks light and quoted at 5¾ to 6¾c., according to package. Evaporated apples are about gone and are selling at 10 1-2c.; old is quoted at 8 1-2 to 9 1-2c.,

SELECTED VALENCIA Raisins.

ESTABLISHED 1869.
STANWAY & BAYLEY.
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST, TORONTO.

Evaporated Apples

MONTREAL Markets continued.

though some lots were bought as low as 7c. The stock is now in jobbers hands. Dried apples 5 1-2 to 6c.

CANNED GOODS.

There is very little to report in canned goods since our last report. The market is still strong and steady and very low stocks. Prices remain unchanged, except in apples, (gallons), which have advanced and are now quoted at $2.50 to $2.60. Lobsters are very scarce on this market, stocks being bought up largely on United States account. Price $7.25 to $7.75. Salmon $140 to $1.50.

NUTS.

The advance reported in nuts has been well sustained. A large sale is reported of 24,000 lbs. Pecans at about 13c. Peanuts have again advanced.

COFFEE.

There has been an advance on the other side, but as yet no change has taken place on this market. Prices are—Java 26 to 30c. Maracaibo 22 to 24c. Jamaica 22 to 23. Rio 20 to 22c. Mocha 29 to 31c.

GRAIN AND FLOUR.

GRAIN—Business is quiet so far as export is concerned, corn being about the only grain which is going forward in any quantity. Wheat nominally steady. Coarse grain unchanged. We quote:—Wheat, No. 1 hard Manitoba, $1.20 to $1.22, No. 2, nominal; peas, per 66 pounds, in store, 69 to 70c.; peas, afloat, May delivery, 70 to 71c.; Quebec oats, 36c.; Ontario oats, 38c.; corn, duty paid, 50 to 51½c; corn, cargoes in bond, 41 to 43c.; barley, feeding, 40c.; barley, good malting, 52c.

FLOUR—There is a small peddling business doing to supply local needs, but beyond that trade is exceedingly flat. Values are steady. Quotations are as follows :—Patent winter, $5.25 to $5.50; patent spring, $5.75 to $5.90; straight roller, $5.00 to $5.15; extra, $4.70; to $4.80 superfine, $4.25 to $4.50; fine, $3.50 to $4.00; city strong bakers, $0.00 to $5.50; strong bakers, $0.00 to $5.59; superfine, bags, $2.00 to $2.01; extra, bags, $2.20 to $2.30; fine, bags, $1.50 to $1.90; oatmeal, standard, per bag $2.15 to $2.25; oatmeal, granulated, $2.30 to $2.50; oatmeal, rolled, $2.30 to $2.50.

EGGS.

Are very strong, and 14c. is being asked and paid for single case, but 13½c. is the ruling price.

HOG PRODUCTS.

We quote prices as follows :—Western mess, $16 to $16.50; Chicago short cut, $17; Canada short cut, $17. Lard, 8 to 8½c. bacon, 10½ to 11c.; hams, 11½ to 12c.

GREEN FRUIT.

FRUIT—The demand is improving constantly. We quote oranges, in cases, repacked, $10; lemons, $2 to $4, in boxes; pineapples, 10 to 25c. according to size and condition; bananas, $1.25 to $1 per bunch; Egyptian onions, 4c. per pound; Bermudas, $3.50 per case; strawberries, 12 to 22c. per box.

BUTTER AND CHEESE.

BUTTER—There is an easier feeling here in cheese, but 8¾ to 9c. are still asked.

There are a few creamery men in town offering the first month's butter, but they are not disposed to sell at low prices, and no one will offer them high ones. We quote as follows to day:—Creamery 18½ to 20c.; Townships, 16 to 18c.; Western, 12 to 15c. For old creamery, 14 to 19c.; Townships, 10 to 12c.; Western, 7 to 10c.

THE CANADIAN GROCER, one of the brightest trade papers that comes to our desk, has been made the official organ of the Montreal Association.— Pennsylvania Grocer.

Messrs. T. Ivory & Sons, general merchants, Omemee, were sufferers to the extent of $10,000 in a fire which damaged their town very badly on Monday. Their insurance was $7,600.

Thomas H. Noble, grocer, corner Queen street and Spadina avenue, Toronto, appeared before Magistrate Baxter, on Tuesday, in answer to five charges of having sold liquor without a license. The chief witness against the defendant was a man named Alfred Coville, who had but a week ago been dismissed from the employ of the defendant. He stated that upon several occasions he had delivered ale at houses of the defendant's customers under orders. The case was allowed to stand till Monday next.

Goods conveniently located save time, money and temperin showing.

TURNER, ROSE & CO.

Wholesale Grocers, Montreal,

ARE OFFERING AT

REDUCED PRICES, CALIFORNIA CANNED FRUITS, "PETALUMA BRAND"

APRICOTS, CRAWFORD PEACHES, WHITE CHERRIES,
BARTLETT PEARS. GREEN GAGE PLUMS. BLACK CHERRIES.

Please send for Quotations.

REMOVED!

— TO —

29 St. PETER STREET,
(Nun's Buildings.)

CAVERHILL, HUGHES & Co., Wholesale Grocers, MONTREAL.

ESTABLISHED 1842.

L. CHAPUT, FILS & CIE.,

WHOLESALE GROCERS,
No. 2 and 4 De Bresoles Street, Montreal,
SOLE AGENTS FOR
Greenbank's Concentrated Lye.
Special Line Gruyere and Gorgonzola Cheese.
Must be sold. Send for Quotations.

HUDON, HEBERT & CIE.,

WHOLESALE GROCERS
— AND —
WINE IMPORTERS,

NO TRAVELLERS ON THE ROAD.

304, 306 St. Paul St.
143, 145 Commissioners St. **MONTREAL.**



W. RYAN

Produce and Commission Merchant,

72 FRONT ST. EAST, Toronto, Ont.

—DEALER IN—

Mess and Shortcut Pork ; Long, Clear Breakfast and Roll Bacon ; Hams ; Lard ; Dried and Evaporated Apples.

SPRUCE BUTTER TUBS, 50's, 30's, 20's

Consignments of Eggs and other Produce Solicited. Egg Carriers supplied.

J. F. YOUNG & CO.

Successors to YOUNG, ANDRRWS & Co.,

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

We solicit your consignments. We do not speculate on your produce, we sell to the best advantage for you. We handle everything that the country merchant requires to send from home to sell. Our warehouse is in the centre of the commission business. Our cellars are airy and cool. Send us a small trial lot.

J. F. YOUNG & CO.

LAURENCE GIBB,

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

THE MAPLE LEAF brand of Canned Salmon is the best brand packed on the Pacific Coast. Great care is exercised in packing, and the best fish selected.

A. WATTS & CO.

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

TO THE GROCERY TRADE.

The undersigned has been appointed Agent in the United States and the Dominion of Canada by

The Associated Tea Planters, Ltd.

OF LONDON, CAPITAL, £50,000.

Under the auspices of the Indian Tea Districts Association.

The object of the company is to push the sale of their product, feeling certain that when systematically brought to consumers' notice its merits will be so manifest as to give it the front rank in public favor, as is the case in Great Britain.

Roundly, the annual consumption in that country is 80,000,000 lbs. during last crop year This is the best answer to the twaddle about the excessive quantity of tannin in Indian tea. Consumers in England are no fools : they know a cup of good tea.

Supplies will be held in Canada and the States and the undersigned, or his assistants, will make regular calls on the Trade. Samples will also be promptly forwarded on application.

W. MACGREGOR, 119 FRONT ST., N. Y.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF





1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel luuch baskets
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

OAKVILLE, ONT.

BAKER'S COLLECTING AND INQUIRY AGENCY,

Room 45, Yonge St. Arcade, Toronto, Ont.

Handles all Classes of Accounts. Seventy per cent. of all Claims reported last year were paid. Write for terms.

System Copyrighted February 13th, 1889.

STEEL, HAYTER & CO

IMPORTERS OF

INDIAN TEAS

Direct from their Estates in Assam.

Assams, Kangras, Darjeelings and Indian Oolongs in Stock.

PROPRIETORS OF THE WELL-KNOWN

"Monsoon" Brand.

SAMPLES AND QUOTATIONS ON APPLICATION

11 & 13 Front St. E. Toronto.

Calcutta and London Firm: Octavius Steel & Co

Telephone 2354.

WOODENWARE



THE

WM. CANE & SONS MANUFACTURING CO

OF NEWMARKET, ONT.,

Manufacturers of Pails, Tubs, Washboards Clothes-pins, Candy Pails, Lard Pails, Syrup Pails, also impervious packages for Oil, Paints, Varnish, Pickles, Etc.

Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

ORDER A CASE OF

OCEAN WAVE BAKING POWDER

From your Wholesale Grocer.

Sells itself after One Trial. Prices Current

McLAREN'S

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a Point of Keeping it always in Stock.

MONTREAL NOTES.

Hudon, Hebert & Co. are offering, specially, Malaga raisins, Deliu's brand, crop of 1889, best London layers, Black Crown and Layers, all in boxes and in flat ¼ boxes.

The firm of Gillespie, Roach & Co., importers of fancy dry goods and small wares, on McGill street, is in difficulties. The direct liabilities are about $90,000, and the concerns principally interested are the Bank of Montreal, the Hochelaga, Stormont and Ontario cotton companies. Bad debts and a heavy market are ascribed as the chief causes of the difficulty.

The first shipment of Barbadoes molasses reached this port the other day per S. S. "Plymouth," consigned to Messrs. Hudon, Hebert & Co., which was oversold before reaching here. It brought 32c. under car-lots. This firm are now taking orders for another shipment which is now afloat, due here the end of the month.

Messrs. Ince, Toronto; Turner, Hamilton; Gillard and Turner, Quebec, were in town last week on business for the Grocers' Guild.

Cleophas M. Lavigne, grocer, on Mignonne street, assigned Tuesday morning at the instance of Charles Langloise, provision merchant, with about $13,000 liabilities, the chief creditors being La Banque Jacques Cartier, $2,692.35; the Trust & Loan Co., $2000; Hudon, Hebert & Co., $1,947.54, and estate E. Lavigne, $1,127.58.

RETAILERS' COST OF SERVICE.

At a recent conference of members of the Pennsylvania Merchants' Protective Association, the cost of store service came under discussion. The details were published in our last issue. These show a variation in the cost of doing business of from 7 to 15 per cent. One of the delegates said very pertinently :—"A business man ought to know all these things. The successful business man must know them." And yet it is an exceedingly difficult matter to obtain a definite and reliable statement as to the relation of store expenses to gross proffits. In fact, not one out of ten retail grocers can state his average per cent. of gross profit. All recognize that the cost of the service is governed by the circumstances and conditions connected with each store, particularly as regards its location and class of customers. Probably there is no place in the United States that shows greater variation in condition and cost of service than the city of New York. In some of the first-class stores in this city, where the order system is in vogue and high salaries are paid to first-class clerks, the cost of doing business varies from 12 to 15 per cent. In other locations it drops to 7 or 8 per cent., as there is no systematic plan of gathering orders, most of the buyers carrying home supplies, for which they pay cash.

There are many matters, as was shown in the discussion, which enter into the cost of the service, and about which grocers are either ignorant or very careless. Thus a dealer reported that a cask of covered hams kept in a warm car over night lost 2 pounds per ham in weight. Hams fresh from the smoke-house, hung up in the store lost 10 per cent. of weight during the first twenty-four hours. These unavoidable shrinkages should be taken into account figuring expenses. And yet, with the ratio of cost of service to gross profits, high as it is, grocers will keep on selling flour at a profit of from 10 to 50c. per barrel, when the actual expense of handling it (which, of course, includes interest on its cost during the time in stock and the period of credit given) are greater than the profit obtained. Instead of selling sugar at a profit over the cost of service, it is sold at a positive loss. Unless all such points are thoroughly understood and taken into consideration by the retailer, in adjusting selling prices, the chances are that he will carry on business at a loss. In other words, he will, without knowing it, pay the community a bonus for the privilege of keeping store and continue the operation until losses force him to stop. The retailer must consider that the bulk of his sales is of staple goods upon which it is difficult to obtain a profit sufficient to cover cost of the service; therefore he should study to see what relation the sales of shelf goods and other lines paying a liberal profit, sustain to the sales of staples. With some grocers, one-fourth of their total sales is of sugar, while with others it is not over one-sixth.

Profits should be adjusted to meet individual circumstances and conditions and without reference to those of a neighbor or competitor. Price has less to do with winning patronage than quality of service. Make this of the highest order and it will soon be discovered that the manner in which a customer is treated, the quality of the goods distributed, the way in which they are put up and sent home and the mode in which accounts are kept, bills rendered and other parts of the service conducted, determine whether the patronage is to be transient or permanent. It is almost impossible to dislodge a well pleased customer.

It is a hopeful sign to find representative grocers from the large cities and towns of Pennsylvania getting together for the discussion of practical questions, instead of fighting windmills in Quixotic style. It means the reform of glaring trade evils, and the removal of self-imposed burdens. Let the discussion go on in association meetings and the trade press, and far-reaching good will result.—American Grocer.

REPLY PROMPTLY.

"I always make it a point," said a manufacturer, the other day, "to reply to every communication of a business nature addressed to me, if couched in civil language. Courtesy requires that I should. Time and time again I have been reminded by new customers that I was remembered through correspondence opened years before. Silence is the meanest and most contemptuous way of treating any one.—Book-Keeper.

H. Lapierre, grocer, Victoria, B. C., wants to sell out.

E. Barrett will open out shortly in the fancy grocery trade in Brandon. He will do a wholesale and retail business.

The collection agents of the Pittsburgh Grocers' Association reported, at the last meeting of that body, an aggregate of $525.87, of debts recovered from delinquents in the interval between that meeting and the one before it. This is good evidence of the potency of an Associotion as a collecting medium.

Here is a novel scheme for attracting business: Securely fasten a ten dollar gold piece to a prominent place in your store with the date of coinage hidden. Near by place an attractive placard announcing that on each purchase of a given amount of goods—to be determined as seems best—an opportunity will be given the customer of naming the date on the coin, the successful guesser to receive it. Have also a closely sealed box into which small slips with the name and guess written thereon may be dropped. A merchant in an Eastern town who recently tried this idea found 2,900 slips in his box after two months' waiting.—Grocer and Country Merchant.

Master the whole business and the way to fortune has been mapped out.

A customer secured is a promise of greater salary in time.

THE CANADA MEAT PACKING CO.
WHOLESALERS IN
REFRIGERATED DRESSED BEEF
MANUFACTURERS OF
CANNED AND PREPARED MEATS
MONTREAL.

BAKING POWDER!

IMPORTANT TO THE TRADE.

PURITY, STRENGTH, FULL WEIGHT.



Put up in ¼, ½ and 1 lb. Tins. RETAIL PRICE 10, 15 and 25 cents.

MAKERS WILL ONLY SELL TO DEALERS WHO MAINTAIN PRICES NAMED.

"SUCCESS FROM THE START"

Fully equal in results to any High-priced Powder offered.

This Brand of Powder although on the market a short time only, is now demanded by all our regular trade. It's success has been so well assured as to compel extensive additions to our factory to meet growing demand. "Prices on application." "Mail orders solicited."

Diamond Baking Powder and Spice Mills,

W. H. GILLARD & Co., Proprietors, HAMILTON, ONT.



THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL,

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday s yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, McGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

RICHARD TEW & CO.

IMPORTERS OF

Crockery, Glassware, China, Lamp Goods, Etc., Etc.,

10 FRONT ST. East,

(Adjoining New Board of Trade Building.)

TORONTO.

Our Samples in Fancy Chinas, Glassware, etc., are to hand. Our travellers are now starting with complete lines. We cover from the Atlantic to the Pacific coast, and will be represented as below.

Mr. Joseph Pease, Quebec and Lower Provinces;
" A. T.P. Andrews, W. G. & B. Ry and Waterloo County;
" A. F. Ede, G.T.R. East.
" F.A. Rees, Eastern Ontario;
" W. T. Salter, Niagara Peninsula;
" C. W. Laker, City;
" C. M. Rubidge, Manitoba & British Columbia.

We can save you money and give you new shapes and decorations. Please reserve order till you inspect our lines.



ONTARIO.

Bowmanville—Dobson, A. R., books and stationery, burnt out, partially insured.

Chatham—Bartlam, J. L., hardware, selling out and going to Toronto; Hanratty, J. J., dry goods, advertised to sell out.

Chesterville—Franklin, A. A., general store, assigned in trust.

Katrine—Sutherland, J. W., general store, assigned to Matthew C. Drew, Burk's Falls.

Kincardine—Warren, J., hardware, sold out to E. Kilmer.

Kintore—Eldon, Robert, general store, stock, etc., advertised to be sold by auction on 6th inst.

London—Wallace, Robert, clothing and gents' furnishings, stock, etc., advertised to be sold by auction on 11th prox.

Lucknow—Lowry & Brooks, blacksmiths, dissolved, R. M. Lowry continues.

Orillia—Kinnon, Sarah (Mrs. Jno.), dry goods, groceries and crockery, stock, etc., advertised to be sold by auction on 3rd inst.

Peterboro—Doran, P. D., dry goods, assigned to Edward J. Dwyer.

Picton—Reynolds, W. P. & Co., (co nom) dry goods and clothing, assigned in trust.

Port Hope—Chalk, Robert, wagon maker, deceased.

Simcoe—Austin, Werrett & Potts, dry goods and groceries, asking an extension.

Windsor—Marentette, J.A., grocer, assigned to Jno. H. Alexander, Windsor.

MANITOBA AND NORTH-WEST TERRITORIES.

Broadview—Wright & Armstrong, general store, Wm. B. Wright, assigned.

Portage La Prairie—Young & Urquhart, blacksmiths, dissolved partnership, A. Urquhart continues.

Regina—Sibbald, Jno. D. & Co., general com. sold Lethbridge branch to A. Macdonald & Co., Winnipeg.

QUEBEC.

Hemmingford—Figsby, Thos., general store and shoemaker, offering to compromise.

Lac St. Jean—Paradis, G. L., general store, demand of assignment.

Louiseville—Lamy, Thos., general store, demand of assignment.

Montreal—Gillespie, Roach & Co., W., dry goods, offering to compromise.

Montreal—Beauchamp, A. & Frere, groceries, dissolved; Robertson, Jno., groceries, admitted his son, J. H. Robertson, as partner. Style, Jno. Robertson & Son.

Quebec—Demers & Riverin, foundry, compromised.

St. Remi—Hebert, Laurent, carriage maker, demand of assignment.

NOVA SCOTIA.

Canard—Griffin, Enoch, trader, assigned in trust.

Sheffield Mills—Wood, Fenwick W., store, assigned in trust.

NEW BRUNSWICK.

Doaktown—Swim, Robert & Son, general store and lumber, burnt out.

Moncton—Babang, A. J. & Co., general store, etc., partially burnt out.

BRITISH COLUMBIA.

Vancouver—Martin, F. X., grocery, assigned in trust.

Gilbert Martin, general merchant, Casselman, is seeking a compromise.

A. Hewson & Co., dry goods merchants, Cobourg, have effected a compromise at 70c. in the dollar, spread over twelve months, unsecured. Their liabilities are $40,000 and assets $35,000.

TRADE SALES.

The following stocks were disposed of in Suckling, Cassidy & Co's. ware-rooms, on Tuesday :—

(1). That belonging to Mrs. Sarah Kinnon, Orillia, consisting of dry goods, smallwares, crockery, etc., amounting to $706.98. The buyers were Hayward & Bond, of this city, who paid 37½c. in the dollar.

(2). That belonging to E. Foreimer & Co., Montreal, consisting of jewelery, amounting to $1,381.19. Hayward & Bond were the buyers at 23c. in the dollar.

(3) That belonging to M. Sullivan & Co., Peterboro', consisting of dry goods, amounting to $7,700. Bought by J. W. Dunnett, Belleville, at 68c. in the dollar.

(4). That belonging to Parker & Co., Toronto, consisting of two parts. Part 1, made up of dress-goods, handkerchiefs, curtains, etc., amounting to $5,885, was bought by John Macdonald & Co., at 65c. in the dollar. Part 2, consisting of similar stock, valued at $3,572, went to James Shea, Hamilton, at 57½c. in the dollar.

One thing in particular should be impressed upon clerks—the necessity of careful attention to small customers.

The shareholders of the Nova Scotia sugar refinery are considerably interested in the presence of the promoter of an English syndicate, who is carrying on negotiations for bonding the manufactory. He is reported to have already bonded the two Montreal and the Moncton refineries. His reported offer for the Nova Scotia refinery is $850,000, two thirds cash and one-third stock; $50,000 deposit is to be paid to be forfeited if the sale is not completed by November 1. If this scheme succeeds the shareholders will reap a bonanza. The institution was established several years ago, but its capital was sunk by gross mismanagement. Then it was heavily mortgaged to the Merchants' Bank of Halifax, and was bought in by the present shareholders at about half its cost, viz: $250,000. During the past few years it has paid large dividends. One year the stock was doubled and issued as a bonus to the shareholders. Last year it paid a 12½ per cent. dividend. If the sale is completed upon the terms named the original 250 shares will realize $1,250 each.

DETECTIVE AGENCIES.

HOWIE'S DETECTIVE AGENCY, 86 WELLington St. West, Toronto, Ont., established 1886 Telephone 1309.

BUSINESS CHANCES.

THE LONDON TEMPERANCE COFFEE HOUSE and Store business for sale. This is a flourishing cash trade and a splendid opening, requiring only a small capital. Bart Cottam, London, Ont. tt

GROCERY AND CROCKERY BUSINESS FOR Sale. We offer one of the finest business chances in this part of the country for sale. Doing the leading trade; credit system small; ne stand; plate glass front; rent moderate; reason for selling, going to the States. Address Box 824, Dresden, Ont. 23

FOR SALE OR TO RENT IN THE VILLAGE of Walters Falls, County of Grey, a large geueral store with good dwelling. This is a first-class siand without opposition, a rare chance for a good man. If rented stock can be secured on reasonable terms. The reason for selling is to close partnership. Bonnell Bros., Walters Falls. 25

Battle & Smyth, Thorold, Ont., Manufacturers of The Japanese Shoe Blacking.

Tutti-Frutti

CHEWING GUM,
And Other Staple Brands.
ADAMS & SONS,
23 CHURCH-ST. - TORONTO, Ont.

Tutti Frutti, Tampico, Black Jack, Sappota, Red Rose Magic Trick Taffy, Licorice, Caramel, Tolu, N. Y. Gum—100 and 200 pieces.
Send for descriptive circular containing description of goods, with elegant Lithographs free. See our Price List, page 13.

The Neostyle, THE BEST DUPLICATING apparatus. 5,000 copies made from one original writing, drawing or music.
GEO. BENGOUGH,
45 King E., Toronto.

ORDER A CASE OF
GILLETT'S 100% POWDERED LYE.



THE BEST THING KNOWN
FOR
Making Soap, Softening Water, Printers', Engineers' and Painters', Disinfecting Everything, Boiler Compound, Cutting and Removing Grease, Washing Trees to Kill Insects. A Hundred Other Purposes.

One can equal to 20 lbs. Sal. Soda. Each can has a Double Cover, can use what you need and close the can. ⅓ gro. (48 cans) in case. Sold by all Wholesale Grocers.

E. W. GILLETT, Manufacturer,
TORONTO, ONTARIO.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, June 5, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

IMPERIAL—ONTARIO AND QUEBEC.



	Per doz.
Imperial 10c. cans	$0 90
" 4 oz. "	1 35
" 6 oz. "	1 85
" 8 oz. "	2 45
" 12 oz. "	3 70
" 16 oz. "	4 70
" 2½ lb. "	11 30
" 3 lb. "	13 50
" 4 lb. "	17 30
" 5 lb. "	21 50

Sold only in cans.

Cottam's Best, in 1 lb tins	3 00
Best in 5 oz. tins	1 10
Cottam's Choice, 1 lb tins	1 75
" " 5 oz tins	70
" loose	10
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " bulk, per lb	15

Cases contain	Size of cans	Per doz.
Empire, 3 dozen	8 oz cans	$1 25
" 2 and 3 doz	16 oz cans.	2 40
" ½ and 1 "	5 lb cans.	12 00
" in pails and boxes, bulk, per lb		17

COOK'S FRIEND.
(In Paper Packages.)

	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases.	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60

BISCUITS.

	Per lb
Arrowroot	$0 11½
Abernethy	9
Ginger Nuts	11½
New York Fruit	15
People's Mixed	11
Pilot Family	6
Snowflake	11½
Magard	15
Soda	6
Soda, 1 lb packages	7½
" 3 lb "	20
Sultana, thin	10½
Tea	11½
Wine	9½
Wine, sweet	9

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ⅔ "	2 10
" ⅓ "	1 10
Spanish, No. 3	4 50
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jacquot's French, No. 2	3 00
" " 3	4 50
" " 4	8 00
" " 5	10 00
" 1-gross Cabinets, asst,	7 50

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.
Royal Black Lead, per gross..... $1 80

BARRINGER & BROWN.
(Thos. E. Clatworthy, Ag'nt, Toronto.)
Convex Black Lead packed in wood boxes containing 12 card boxes, per box 1 12

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & CO'S.
Parisian Square Blue, per lb..13 to 14c

BARRINGER & BROWN.
(Thos. E. Clatworthy, Ag'nt, Toronto.)
Azure square blue box, containing 8 1 lb. packets of 16 oz., squares, per 8lb. box 0 89

BROOMS.

		Per doz.
Carpet	4 strings	2 90
X Parlor, 2	"	2 65
Louise 3	"	2 65
1 Gem 4	"	3 25
2 " 3	"	2 65
3 " 2	"	2 20
4 " 2	"	1 95
O Hurl... 4	"	2 65
1 " 3	"	2 35
2 " 3	"	2 05
3 " 3	"	1 70
OK " 2	"	1 35
Hvy Mill 4	"	3 70

CALVES' FEET GELATINE

G. P. SWINBOURNE & CO.
(Thos. E. Clatworthy, Ag'nt, Toronto.)
Boxes of 4 dz. 6d., and 2 doz. 1s. pack $3 96

CANNED GOODS.

	Per doz	
Apples, 3's	$0 85	$1 00
" gallons	2 65	2 85
Blackberries, 2	2 00	2 10
Blueberries, 2	1 25	1 40
Beans, 2	0 95	1 10
Corn, 2's	1 10	1 25
" Epicure	1 45	1 50
Cherries, red pitted, 2's	2 25	2 40
Peas, 2's	1 10	1 35
" wrinkled, 2's	1 20	1 30
" sifted select	....	1 35
Pears, Bartlett, 2's	2 00	2 10
" Flem Beauty, 2½'s	1 90	2 00
Peaches, 2's	2 25	2 35
" 3's	3 25	3 50
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	1 90	2 00
Pumpkins, 3's	1 10	1 20
" gallons	3 10	3 25
Raspberries, 2's	2 50	2 60
Strawberries, choice 2's	2 40	2 60
Succotash, 2's	1 60	1 65
Tomatoes, 3's	1 25	1 35
Lobster, 1's flat	2 10	2 20
" Tall	2 00	2 05
Mackerel	1 40	1 60
Salmon, 1's	1 50	1 60
" white	1 30	1 40
	c. per tin	
Sardines Albert, ¼'s tins	11, 11½	
" " ½'s "	15, 18	
" Martiny, ¼'s "	10, 10½	
" " ½'s "	18, 19	
" Other brands, 9¾,	11, 16, 19	
" P & C, ¼'s tins	20, 22	
" " ½'s "	33, 36	
" Amer, ¼'s "	6, 8	
" " ½'s "	9, 11	

MARMALADE, JAMS AND JELLIES.

CAIRN'S.
(Blaiklock Bros., Montreal, Agents.)

Marmalade.	per doz
"Home Made," glass 1 lb	$2.35
" White 1 lb	2.25
" " 2 "	4.15
" Stone 7 "	13.20
Scotch White 1 "	2.10



Jams.
Gooseberry
Strawberry
Black Currant.
Red Currant
Green Gage
Apricot
Raspberry
Damson
Plum
Red Currant and Raspberry
} assorted, per doz. $2.35. 1 lb. white pots, 4 doz.

Jellies. Red Currant, 1 lb. white $2.75
Black Currant, 1 lb. white 2.75

DELHI CANNING CO.

Jams, assorted, 1's	2 35
Jellies, 1's	2 25

CANNED MEATS.

CLARK'S.

Comp. Corn Beef	1 lb cans	$....	$1 60	
" "	2 "	....	2 65	
" "	4 "	5 00	5 15	
" "	6 "	7 75	8 00	
" "	14 "	18 60	19 20	
Minced Collops,	2 lb cans	.....	2 60	
Roast Beef	1 "	. ....	1 60	
"	2 "	.....	3 15	
"	4 "	.....	5 85	
"	6 "	.....	7 00	
Par Ox Tongue,	2½ "	$7 25	7 50	
Ox Tongue	2 "	....	7 50	
Lunch Tongue	1 "	3 00	3 10	
"	2 "	5 25	5 75	
English Brawn.	2 "	2 50	2 60	
Camb. Sausage.	1 "	....	2 50	
" "	2 "	....	4 00	
Soups, assorted.	1 "	....	1 35	
" "	2 "	....	2 25	
Soups & Boulli.	2 "	....	1 80	
" "	6 "	....	4 50	

Potted Chicken, Turkey, or Game, 6 oz cans	1 50
Potted Ham, Tongue or Beef, 6 oz cans	1 35
Devilled Tongue or Ham, ½ lb cans	1 35
Devilled Chicken or Turkey, ½ lb cans	2 25
Sandwich Ham or Tongue, ½ lb cans	1 50
Ham, Chicken and Tongue, ½ lb cans	1 50

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars,	$9 50
Ditto, 25 and 40 lb pails, per lb.	12½c

J. H. WETHEY'S—ST. CATHARINES.

Condensed, per gross, net	$13 50

CHEWING GUM.

ADAMS & SONS.

Tutti Frutti, 36 5c bars			$1 20
Sappota,	150	pieces	0 90
Sweet Fern,	230	"	0 80
Black Jack,	115	"	0 80
Red Rose,	115	"	0 80
Barley,	115	"	0 80
Lemon Tramps,	115	"	0 80
Tampico,	115	"	0 80
Magic Trick,	115	"	0 80
Taffy Licorice,	72	"	0 50
Caramel Tolu,	72	"	0 40
Adams' N.Y. Gum,	200	"	0 50
Adams' N.Y. Gum,	150	"	0 40
Puzzle Gum	115	"	0 80

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs..	0 35
Premium, ½'s..6 and 12 lbs...	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs.	0 24
Sticks, gross boxes, each...	1 00

THE QUEEN OF COCOAS.
SCHWEITZER'S
COCOATINA
USED BY ALL THE ROYAL HOUSEHOLDS IN ENGLAND & EUROPE
Sole Agent in Canada, THOMAS E. CLATWORTHY, 34 Church Street, Toronto.

Prices Current, Continued—

Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs 30
" Pearl " " " 25
" London Pearl 12 & 18 " 22
" Rock " " 30
" Bulk, in bxs 18

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb	$0 30
Mott's Prepaired Cocoa	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa	40
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs	30
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	24
Mott's Vanilla Chocolate stick	22
Mott's Pure Confec. Chocolate	22c–35
Mott's Sweet Confec. Choc.	21c–28

J. W. COWAN & CO.'S

Cocoas—

Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼lb in 12lb boxes	35
London Pearl, " "	30
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence, per doz	1 40

Chocolates—

Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

Thos. E. Clatworthy, Ag'nt, Toronto.)

Schweitzer's Cocoatina, net cash ¼ lb. ½ lb.. per doz... 3 29 6 30

WALTER, BAKER & CO.

Chocolate—

Premium No. Chocolate, in boxes, 12 and 25 lbs	....
Baker's Vanillia Chocolate, in boxes, 12 lbs	.....
Caraccas Sweet Chocolate, in boxes, 6 lbs., 12 boxes in a case.	.....
Vanillia Tablets, in boxes	.....
Spanish Tablets, 100 in each box, 12 boxes in a case	.....

German Sweet Chocolate—

Grocers' Style, in cases 12 boxes, 12 lbs	.....
Grocers' Style, in cases 24 boxes, 6 lbs	.....

Cocoa—

Pure Prepared in boxes, 12 lbs	.....
Cracked Cocoa, in boxes, 12 lbs., ½ lb. papers	.....
Cracked Cocoa, in bags, 10 lbs	....

Breakfast Cocoa—

In boxes, 6 and 12 lbs., ½ lb. tins	.....
In boxes, 12 lbs., 1 lb. tins, decorated canisters	....

Broma—

In boxes, 12 lbs., ½ lb. tins	.....

COFFEE.

GREEN

	c. per lb.
Mocha	30, 32
Old Government Java	27, 30
Rio	22, 23
Plantation Ceylon	28, 30
Porto Rico	22, 23
Guatamala	23, 25
Jamaica	22, 28
Maracaibo	23, 25

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.

	c. per lb.
Java	33, 34
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	33
Our Own "	30
Laguayra "	28
Mocha and Java	32, 33
Java, Standard	32
" Old Government	30, 32
" Crown	29
Arabian Mocha	35

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs	30
Standard Imperial in sealed tins, 25 and 50 lbs	32
Standard Blend in sealed tins, 25 and 50 lbs	33
Ground, in tins, 5, 10, 15 and 25 lbs	20, 30
Say's Parisien, in ½ and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz.	1 25
" " " " 2, 2 oz.	1 75
" " " " 3, 3 oz.	2 00

SUTTON & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Pure essence, Gorgona Anchovies, ½ pts. per doz	2 76

FLOUR AND MEAL.

	per bbl.	
Flour, Family	$5 00	5 25
" Manitoba Patent	.....	5 90
" white wheat patent	....	5 70
" Strong bakers'	5 40	5 50
Oatmeal, standard, bbls	....	4 40
" granulated, "	.....	4 40
" rolled "	....	4 50
Bran, per ton	.....	12 50
Shorts	....	16 00
Cornmeal	3 75	4 00
" Gold Dust	3 40	3 60
" Imperial	3 50	4 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz.
Cases, No. 1, 2 oz tins	$2 75 $3 00
" No. 2, 4 oz tins	4 50 5 00
" No. 3, 8 oz tins	8 00 8 75
" No. 4, 1 lb tins	12 60 14 25
" No. 5, 2 lb tins	25 00 27 00

FRUITS.

FOREIGN.

	c. per lb.
Currants, in bbls	5¾, 5⅞
" ½ bbls	5⅞, 6
" cases	6¼, 6½
" Patras, in cases	7¾, 8
" Vostizza, "	7¼, 9½
" ½ case	9½ 9½
Dates, Persian, boxes, new	5½ 5¾
Figs, Elemes, 14 oz., per box	8½ 9
" 10 and 20 lb box	10, 11
" 7 crescent, 60 lbs	16
" 5 " 30 "	15
" 4 " 20 "	14
Prunes, Bosnia, hhds	6, 6¼
" " cases, new	8½, 9½
Plums, French, 55 to 65	12½ 15
" Bottles, 1's	22 23
" " 2's	37½ 40
" " 4's	70 75
" " 7's	1 00 1 10
Raisins, Valencia, off stalk,	8¼ 8½
Selected	9, 9½
Layers	9½ 10
Raisins, Sultanas	11¼ 14½
" Eleme	7½ 7¾
" London Layers	$3 00 3 25
" Black Baskets	4 00 4 25
Lemons, Messina, per box	3 75 4 00
" Palermo	3 75 4 00
Oranges, Messina, per box	4 50 5 00
" Valencia	10 00 11 00
Bananas	1 00 2 00
Pine apples	0 10 0 20

DOMESTIC.

Apples, per bbl	5 00 6 00
" Dried, per lb	5 5½
" Evaporated, p. lb	8 12

GLASSWARE.

TAYLOR, SCOTT & CO.

	c. per doz.
Lamp Chimneys, O	32
" " A	35
" " B	45

	per bbl
Fruit Jars, pts	13 00
" " qts	14 00
" " ½ gal	17 00

GRAIN.

Wheat, Fall, No. 2, per 58 lbs	$1 00	1 05
" Red Winter, No. 2	1 03	1 05
" Spring, No. 2	98	1 00
" Man. Hard, No. 1	....	1 22
" " No. 2	....	1 20
Oats, No. 2, per 34 lbs	39	41
Barley, No. 2, per 48 lbs	45	46
" No. 3, extra	40	41
" No. 3	36	37
Rye	47	49
Peas	60	62
Corn	....	50

HAY & STRAW.

Hay, Loose, per ton	$10 00 $15 00
" Pressed, " on track	10 50 11 00
Straw Pressed, "	5 50 6 00

ISINGLASS.

G. P. SWINBOURNE & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Boxes containing 3 doz 3d. pack. per box 3 58



LYE.

Gilletts powdered Lye (½gr. in a case) per case $3 75

Elliott's 3 75

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts.
Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars	22
" Fine, in 4 lb jars	70
" Ex. Sup., in bulk, per lb.	30
" Superior, in bulk, per lb	20
" Fine, " "	15

COLMAN'S AND KEEN'S

In 4 lb jars	75
In 1 lb jars	25
D. S. F., in tins, per lb	41
" in ½ lb tins	42
" in ¼ lb tins, per lb	44
D. F. in ½ lb tins, per lb	26
" ¼ " "	28

BARRINGER & BROWN.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Genuine, in ¼, 1, ½, ¼ lb. and 2 oz. tins, per lb	0 34	0 47
Superfine genuine, full	0 30	0 43
Pure, per lb	0 23	0 36
D.S.F. "	0 34	0 47
D. S. "	0 30	0 43
F. "	0 23	0 36

NUTS.

	per lb.	
Almonds, Ivica	13,	14
" Tarragona	14,	15
" Formigetta	12,	14

The Cowan Cocoa & Chocolate Co. Limited

OF TORONTO,

Manufacturers of

Cocoas and Chocolates.

Hygienic, Queen's Dessert, Mexican, Iceland Moss, Sweet Caracas Vanilla, Cocoa Essence, Royal Navy Chocolate, Soluble, Creams, Coffees and

Confectioners' Chocolates, Icing, and Powdered Sugars.



IMPOSSIBLE!

So say Doctors, to say too much in favour of St. Leon Water. It puts down Bright's Disease and Diabetes, as water quenches fire. Cures Indigestion, Dyspepsia, Rheumatism, etc., completely if drank freely and rubbed in the skin.

ST. LEON

Mineral Water Company,

101½ KING STREET W., - - TORONTO.

DAY AND MARTIN'S English BLACKING

LIQUID AND PASTE

IN ALL GRADES,

The Best in the World.

CHAS. GYDE, Agent, MONTREAL.

SILVER STAR STOVE PASTE.

The following is the universal verdict of all who have used or sold it:

HAMILTON, APRIL 25th, 1890.

Messrs. F. F. DALLEY & Co.,

GENTLEMEN:—In thus ordering a fresh supply of your SILVER STAR STOVE PASTE we cannot but express our appreciation of the goods and congratulate you on having been able to place on the market an article so superior in every respect to anything we have heretofore been able to get.

As we use it on the stoves in the wareroom, we know personally its good qualities—no dust, a quick polish, always ready and the work is done in the time it would take to prepare the Dome or other hard stove polishes, and one of the best features about it is that it is so clean to handle.

If a man sells us an inferior article we don't forget to tell him about it, and on the same principle when a firm gives us an Extra good one we believe in letting them know that we appreciate it.

We remain,

Respectfully yours,

J. WALLACE & SON.

SOLUS. SOLE PRESERVER

Will preserve the soles of boots or shoes, and render them perfectly waterproof. One application to a pair of new shoes will double their wearing qualities.

Two-sized tins, 15 and 25 cents. Will cost you $1.20 and $2.00 per dozen.

We also manufacture the best line of Wigwam Slippers, and Lumberman's Oil Tanned foot wear in Canada.

C. N. VROOM,

St. Stephens, N.B.

Prices current, continued—

Almonds, Shelled Valencias	30,	35
" " Jordon.	50,	55
Brazil	13,	14
Cocoanuts, $6.00 per 100.		
Filberts, Sicily	10	11
Peanuts, roasted	12½,	13
" green	11,	12
Walnuts, Grenoble, old	14,	15
" New	16	..
" Bordeaux	10½,	11½
" Naples, cases	16,	...

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO.

PICKLES.

John Bull, mixed, in bulk	$0 60
" Chow Pic'le, in b'lk	65
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 25
" " " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

SAUCES.

John Bull, kegs, per gal	$1 25
" ½ pt. bottles, per doz (according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " ½ pt, bottles, per doz	1 25
Niagara Tomato, kegs, per gal	1 25
" " Reputed pints	1 25

	c. per peels
Terry's Candied Peels.	
Lemon, 7 lb boxes	16
Orange, "	18
Citron, "	30

CROSSE & BLACKWELL'S.

Pickles, all kinds, pints, per doz	3 25

LEA & PERRIN'S.

	per doz.	
Worcester Sauce, ½ pts	$3 60	$3 75
" " pints	6 25	6 50

SUTTON & CO.

(Thos. E. Clatworthy, Agent, Toronto)

Worchester Sauce, ½ pints, second quality, per doz	1 17
Worchester Sauce, ½ piuts, third quality, per doz	0 96
The Victory Dinner Relish, per dozen	1 92
Bottled Pickles—Mixed, Piccalilli, Cabbage, Onions, per doz.	2 16

PRODUCE.

DAIRY.

	Per 1lb	
Butter, creamery, rolls	$0 20	$0 00
" dairy, tubs, choice	0 12	0 14
" " " med	0 8	0 11
" large rolls	0 10	0 14
Butter, pound rolls	0 12	0 14
" common to med	0 9	0 12
" store packed	0 05	0 8
Cheese	0 08½	0 11

COUNTRY.

Eggs, fresh, per doz	0 12	0 13
Beans	1 50	1 70
Potatoes, per bag car lots	0 63	0 65
Hops, 1888 crop	0 08	0 10
" 1889 "	0 12	0 16
Honey, extracted	0 11½	0 13
" section	0 14	0 16

PROVISIONS.

Bacon, long clear, p lb.	0 08½	0 08¾
Pork, mess, p. bbl	16 00	17 00
Hams, per lb	0 11	0 12½
Bellies	0 11	0 12
Rolls	0 09½	0 09½
Backs	0 11	0 11½
Lard, Canadian, per lb.	0 09½	0 10
Hogs	6 75	.....
Tallow, refined, per lb	0 05	0 05¼
"rough, "	0 01¾	0 02

RICE, ETC.

	Per lb.
Rice, Aracan	3¾, 3¾c
" Patna	4⅜, 4⅜
" Japan	4½, 5
" extra Burmah	3¾, 3¾
Grand Duke	5½, 5½
Sago	5½, 5½
Tapioca,	5⅞, 6¾

SPICES.

GROUND.

	Per lb.	
Pepper, black, pure	$0 20	$0 22
" fine to superior	12	18
" white, pure	32	35
" fine to choice	25	30
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	25	40
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURGH STARCH CO. (Limited.)

	c. per lb.
Benson's Prepared Corn	8
No. 1 White Laundry, 4 lb boxes	5½
Silver Gloss, 6 lb boxes	6¾
" 1 lb chromo pkgs	7
Satin, 1 lb chromo boxes	7½
Edwardsb'g Rice, 1 lb chromo bxs	9
Cauada Laundry	4½
Canada Corn	6½

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40 lb boxes. 1 lb packages, new wrappers	7½
36 lb boxes. 12 3 lb paper boxes	7½
40 " 10 4 lb "	7½
Silver Gloss Starch—	
40 lb boxes. 1 lb packages, new wrappers	9
40 lb boxes. Assorted ½ lbs and ¼ lbs	9¾
40 lb boxes. 10 4 lb paper boxes	9
6 lb boxes, with sliding covers (12 boxes in each crate)	9½
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	8
20 " "	8¼

BRITISH AMERICA STARCHES.

First quality White laundry, 3-lb. cartoon boxes	5½
First quality White laundry, barrels	5
First quality White laundry, half barrels	5
Lily white gloss, 6-lb. boxes	6¾
Brantford gloss starch, 1-lb fancy cartoons	7¼
Lily white gloss, 1-lb fancy cartoons	7
Canada Laundry	4½
Pure prepared Corn	7½
Challenge Brand prepared corn	6½
Coldwater Rice	9

SUGAR.

	c. per lb.	
Granulated, in bbls	6¾,	7
Paris Lump, "	7½,	7⅞
" " ½ bbls	7 3-16,	7 5-16
" " boxes	...	7⅝
Extra Ground, in bbls	...	7⅛
" " boxes	7 13-16,	7 15-16
Powdered, in bbls	7¼	7½
" less than bbs	7 3-16	
Yellows, in bbls	5¼,	5⅜
Raws, Jamaica in bags	5¼	5⅝

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls
Redpath's "D"	3½c.	3⅝c
" "M"	3⅝	3¾
Redpath's "B"	3⅞	
" "VB"	4	⅛
" Extra	4⅛	⅜
" Ex. Sup	4⅜	4½
" XXX Sup.	4½	4⅝
" Corn Syrup	4⅞	5

MOLASSES.

	Per gal.
Trinidad, in puncheons	34, 36c
" bbls	38, 40
New Orleans, in bbls	70, 75
Porto Rico, hdds	33 34
" barrels	36, 37
" ½ barrels	38, 39

TEAS.

GREENS.

Gunpowder—	Per 1b
Cases, extra firsts	42, 50c
Half chests, ordinary firsts	22, 38
Cases, sifted, extra firsts	42, 50
Cases, small leaf, firsts	35, 40
Young Hyson—Moyunes	
Half chests, ordinary firsts	22, 38
" " seconds	19, 20
" " thirds	16, 17
" " common	14, 15

PING SUEYS.

Half chests, firsts	28, 32
" " seconds	16, 19
Half Boxes, firsts	28, 32
" " seconds	16, 19

JAPAN.

Half Chests—	
Choicest	38, 40
Choice	32, 36
Finest	28, 30
Fiue	25, 27
Good medium	22, 24
Medium	19, 20
Good common	16, 18
Commou	14, 16
Nagasaki, ½ chests Pekoe	16, 22
" " Oolong	14, 15
" " Gunpowder	16, 19
" " Siftings	5, 12½

CONGOUS.

Half chests, Kaisow, Moning	12, 55
Caddies and half chests	18, 50
Cadies, Pakling and new makes	18, 50

OOLONG.

Half chests Formosa	34, 50
Caddies	36 55

ASSAMS.

Chests and half-chests Pekoe	22, 48



KINGSFORD'S OSWEGO .·. STARCH.

"Pure" and "Silver Gloss"
FOR THE LAUNDRY.

Corn .·. Starch,
FOR THE TABLE,

EQUAL TO ANY RICE OR IMPORTED STARCHES MADE.

For Sale by all Leading Jobbers in Canada.

T. KINGSFORD & SON, Oswego, N.Y.

SCENTED ORANGE PEKOE.

Boxes, Foochow and Canton 28, 60

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	62c
Ingots, rough and ready, 7's	59
Laurol, 3's	52
Brior, 7's	50
Index, 7's	45
Honeysuckle, 7's	53
Napoleon, 8's	49
Royal Arms, 12's	50
Victoria, 12's	48
Brunette and Lovely, 12's	45½
Prince of Wales, in caddies	46½
" " in 75 lb boxes	46
Bright Smoking Plug Myrtle, T & B, 3's	55
Lily, 7's	48
Diamoud Solace, 12's	45
Myrtle Cut Smoking, 1 lb tins	65
½ lb pg, 6 lb boxes	65
2 oz pg, 5 lb boxes	65

CIGARS—S. DAVIS & SONS, Moutreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdowne	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" Queens	29 00

Cigarettes, all Tobacco—

Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C No. 1	4 00
Sweet Sixteen	3 50

CUT TOBACCOS.	per lb.
Puritan, ⅛ lb pkg., 5 lb. boxes	65
Old Chum, ⅛ lb pkg 5 lb box	65
Old Virgin., 1-10 lb pkg., 10 lb bxs	57
Gold Block, ½ lb pkg, 5 lb boxes	65

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	78
Puritan, 1-10, 5 lb boxes	80
Athlete, per lb	1 10

SOAP.

Ivory Bar, per lb	5½
Do. 2, 6-16 and 3 lb bars "	5
Primrose, 5 lb bars, wax W "	4
" 1 " " "	4½
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 13oz, 1,2 and 3lb bars per lb	3½
Queen's Laundry, per bar	5½

TOILET SOAP.

TAYLOR, SCOTT & co.

	per doz.
Baby's Own, ½ doz boxes	$1 25
Our Boys, ½ " "	1 25
Sea Foam, ½ " "	75
Lond'n Bouquet, ½ " "	60
Oatmeal, ½ " "	85
" ½ " "	60
Paris Assorted, ½ " "	0 75
Albert Oatmeal bar, 2 doz. boxes	0 75
" White Castile bar, 2 doz. boxes	0 75
	per gro.
Fatherland, ½ doz boxes	5 00

WASHING CRYSTAL.

Gillett's Washing Crystal, 1 gro in box, per box	$1 75
Cottam's per lb	0 03½

WASHING COMPOUNDS.

Cottam's small p'k'ts, per gro	$1 50
" large " "	4 50

WOODENWARE.

	per doz.
Pails, 2 hoop, clear No. 1	$1 70
" 3 " " "	1 90
Pails, 2 hoops, clear No. 2	$1 60
" 3 " " "	1 80
" 3 " painted "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
	per case.
Matches, Parlor	$1 70 $1 75
" Telephone	3 50 3 60
" Telegraph	3 80 3 90
	per doz.
Mops and Handles, comb.	1 25
Butter tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60
Clothes Pins full count, per box	0 75

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 2 qt	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Handy dish	3 75

YEAST.

Royal Yeast Cakes, 3 doz 10c. packages in case, per case	$1 95
Royal Yeast Cakes, 3 doz 5c. packages in case, per case	1 00

OUR NATIONAL FOODS.

	pkg.	doz
Desiccated Wheat	4 lb.	$2 30
" Rolled Oats	4 "	2 25
Snow Flake Barley	4 "	2 40
Rolled Wheat Flakes	4 "	2 25
Buckwheat Flour, S. R.	4 "	2 00
Prepared Pea Flour	2½ "	1 80
Baravena Milk Food	1 "	3 00
Patent Prepared Barley	1 "	1 80
Patent Prepared Groats	1 "	1 50
Beef and Barley Extracts	6 oz	2 25
Gluten Flour	4 oz	2 80

HARDWARE.

ZINC: Sheet net.	0 06½

IRON WIRE:

Galv., annealed and oiled and bright 20 p.c. advance on list	
Barbed wire net.	0 00
Coil chain, 5-16 in. net	0 05½
" " ¾ in. "	0 05
" " ½ in. "	0 04½
Iron pipe, 50 per cent.	
Iron pipe, galvanized, 25 per cent.	
CUT NAILS, from Toronto:	
10 dy. to 60 dy	2 80 0 00
8 dy. and 9 dy	3 05 0 00
6 dy. and 7 dy	3 30 0 00
4 dy. and 5 dy	3 55 0 00
3 dy. C.P.	3 90 0 00
3 dy A.P	4 40 0 00
HORSE NAILS: "C" 50 and 10 per cent. from list.	
HORSE SHOES: From Toronto, per keg	3 75 4 00

WINDOW GLASS:

25 in and under	1 55	1 60
26 to 40	1 60	0 00
41 to 50	3 60	0 00
51 to 60	3 90	0 00
61 to 70	4 20	0 00

GUNPOWDER:

Sporting FF. "	4 75	0 00
" FFF "	5 00	0 00
Canada rifle "	7 25	0 00
Sporting FF., (in ½ lb. tins) per doz.	2 40	0 00
ROPE: Manilla	0 14	0 16
Sisal	0 13	0 00

AXES:

Peerless & Keen Cutter	7 50	0 00
Leader	7 25	0 00
Lance	7 75	0 00
Queen City	9 25	0 00
Honor Bright, all steel	11 00	0 00
SHOT: Canadian	0 05½	0 00
HINGES: Heavy T and strap	05½	00
" Screw, hook & strap.	03¾	04¼

TIN PLATES:

1c. 4x20 coke, per box 4 50 4 75

INGOT TIN: 25 to 26 per bdl.

PIG LEAD: 4 to 4½ per bdl.

PETROLEUM.

	Imp. gal.	
F. O. B. Toronto		
Canadian	$0 00	$0 14½
Carbon Safety	0 17½	0 00
Canadian Water White	0 20	0 00
Amer'n Prime White	0 23	0 24
" Water White	0 25	0 00
Photogene	0 27	0 00

DRUGS AND CHEMICALS.

Alum lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 02½	0 03
Borax	0 12	0 13
Camphor	0 70	0 75
Carbolic Acid	0 55	0 60
Castor Oil	0 11	0 12½
Cream Tartar	0 30	0 31
Epsom Salts	0 01½	0 02½
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Geutian	0 10	0 13
Glycerine, per lb	0 22	0 25
Hellebore	0 15	0 17
Iodine	5 00	5 50
Insect Powder	0 40	0 50
Salpetre	0 08½	0 09
Soda Bicarb, per keg	0 00	2 25
Sal Soda	0 95	1 00
Madder		

VINEGAR.

A. HAAZ & CO.

XX, W.W	0 20
XXX, W.W	0 25
Honey Dew	0 28
Pickling	0 28
Malting	0 45

THE BADGEROW FALCONER VINEGAR CO

French Bordeau	per gal.	0 34
Tarragona	"	0 32
Triple	"	0 30
Fruit Vinegar	"	0 27
Pickling	"	0 28
XXX	"	0 25
Extra XX	"	0 22
XX	"	0 20
X	"	0 16
Cider Vinegar	0 16 to	0 25
Honey Vinegar		0 25
Eng. Malt Vinegar	0 50 to	0 60
Bottled Malt Vinegar, qts		2 00
Methylated Spirits	2 00 to	2 25

LIQUORS.

CANADIAN SPIRITS:

(Net Cash Prices.)	Imp. gal. In B'd.	D.P'd
Alcohol 65 O.P.	$0 99	$3 27
Pure Spirits 65 "	1 00	3 28
Pure Spirits 50 "	0 90	2 98
" " 25 U.P.	0 49	1 52
Family Proof Whiskey	0 53	1 64
Old Bourbon "	0 53	1 64
" Rye "	0 50	1 54
" Toddy "	0 50	1 54
" Malt "	0 50	1 54
" Domestic Whiskey 32 U. P.	0 45	1 04
Old Rye, 4 years old	0 75	1 90
" " 5 "	0 85	1 66
" " 6 "	0 95	2 00
" " 7 "	1 05	2 16
Rye Whiskey, 1883, qts.	4 25	7 06
" " " pts.	6 00	8 75
" " 1884, qts.	4 00	6 75
" " " pts.	5 75	8 50

20 to 100 cases, net cash.
100 to 200 cases, 2½ per ce off.
200 cases and over 5 per ce off.

JOS. PICKERING & SONS' SPECIALTIES.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Metal Polishing Pomade, according to size, per dozen	0 20	1 02
Needham's Polishing Paste according to size, pr dozen	0 18	2 81
Furniture Polish, according to size, per dozen	0 20	2 85
Razor Paste, ½ doz. in box		1 02
" in single boxes		1 18
Plate Powder, per box		1 02
Knife Powder, in cannister, per dozen		1 03
Harness Blacking, in boxes, per dozen	1 27	2 20

TO THE WHOLESALE GROCERS & DRUGGISTS OF THE DOMINION OF CANADA.

We take pleasure in announcing that our New Mills are now completed, and we are prepared to fill orders for goods. The capacity of our New Mills is from 250 to 300 barrels per day.

Our specialties, such as DESSICATED WHEAT, DESICCATED ROLLED OATS, ROLLED WHEAT FLAKES, BREAKFAST HOMINY, &c., are improved and put up in handsomely lithographed cartoons. Our GLUTEN FLOUR for Diabetes, BARAVENA MILK FOOD for iufants, PREPARED BARLEY, GROATS, PEA FLOUR, &c., are the very choicest, and guaranteed fresh, clean and attractive, healthy, palatable, and nutritious.

We are also manufacturing GRANULATED, STANDARD, & ROLLED OATMEALS, WHEATLETS, SPLIT PEAS, &c., BAKERS' SPECIALTIES, such as GRAHAM FLOUR, RYE FLOUR, WHITE CORN FLOUR, WHOLE WHEAT FLOUR, &c., which are very choice.

THE IRELAND NATIONAL FOOD CO. (LIMITED.)

OFFICE AND MILLS—109 Cottingham St.—134 to 148 Marlborough Ave. Telephone No. 3629.
Toronto, Dec. 2, 1889.

MITCHELL,
MILLER & CO.
WAREHOUSEMEN,
45 and 81 Front Street East, Toronto.

STORAGE.

Advances made on Staple Merchandise in Store.

Jas. DICKSON & CO.,
26 WEST MARKET STREET.
Provision & Commission Merchants.

Eggs, Butter Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

TO SUBSCRIBERS!

Those wishing to keep their copies of THE GROCER in good condition, and have them ou hand for refereuce, should use a Binder. We can send by mail A STRONG PLAIN BINDER for 75c., postage prepaid.

These Binders have been made expressly for THE GROCER, and are of the best manufacture. The papers can be placed in the Binder week by week, thus keeping the file complete. Address—

THE CANADIAN GROCER,
6 Wellington St. W., Toronto.

THE LONDON BRUSH FACTORY,

61 and 65 Dundas Street,

MANUFACTURERS OF

EVERY KIND OF BRUSHES HANDLED BY GROCERS' TRADE.



FULL STOCK OF CARPET SWEEPERS.

Awarded Gold and Silver Medals, 1887 and 1888, Bronze A.D. 1889.

THOS. BRYAN, London, Ont.

C. RICHARDSON & CO.

MANUFACTURERS OF

The Celebrated Bull's Head Brand Pickles,

SAUCES, JAMS, JELLIES,

CANNED FRUITS AND VEGETABLES.

SPECIAL PRICES IN

CANNED TOMATOES.

EVAPORATED APPLES and MAPLE SYRUP

125 River St., Toronto.

THE MANUFACTURERS' LIFE INSURANCE COMPANY

AND THE

Manufacturers' Accident Insurance Company.

HEAD OFFICE : Yonge Street, Trader's Bank Chambers, Toronto.

Authorized Capital, $2,000,000 and $1,000,000 respectively.

Most Liberal and Varied Forms of Life or Accident Policies Issued. Life Policies incontestible on any grounds whatever after three years.

PRESIDENT :---Rt. Hon. Sir John A. Macdonald, P.C., G.C.B.

VICE-PRESIDENTS : GEO. GOODERHAM, Esq., President Bank of Toronto.
WM. BELL, Esq., Organ Manufacturer, Guelph.
S. F. MCKINNON, Wholesale Milliner.

JNO. F. ELLIS, Managing Director.

DESKS

OFFICE, LIBRARY, CHURCH AND SCHOOL

FURNITURE.

JOHN M. BLACKBURN & CO.,

41 COLBORNE ST., TORONTO.,

—AND—

162 ST. JAMES ST., MONTREAL.

Needham's "The Favorite." Polishing Paste.

USED BY HER MAJESTY'S SERVANTS

Gold Medals and Diplomas of Merit at all Exhibitions.

Dazzling Mirror Finish

Sold Everywhere in 5c, 10c, 15c, 20c & 25c Tins

The reputation of nearly a century as the most reliable preparation for Cleaning and Brilliantly Polishing BRASS, COPPER, TIN, BRITANNIA METAL, PLATINOID, etc.

Inventors and Sole Manufacturers, JOSEPH PICKERING & SONS, Sheffield.

Pickering's Furniture Polish, Plate Powder, Knife Powder, Brunswick Black, Razor Paste, Metal Polishing Pomade (Red), Ye Olde Oak Furnishing Paste.

T. E. CLATWORTHY, Sole Agt. in Canada, 84 Church St. Toronto.

CONDENSED MINCE MEAT

Put up in card board box. Packed in ¼ and ½ gross cases.

SELLS AT ALL SEASONS.

Will not injure in warm weather. Ask your wholesale grocer for it. Price $13.50 per gross. Patented in Canada.

J. H. WETHEY, ST. CATHARINES,
Sole Manufacturer in Canada.

COTTAM'S

BIRD SEED AND WASHING COMPOUND.

Wholesale Dealers will find it to their advantage to write us for quotations on Pkt. Bird Seed.

TORONTO SALT WORKS

128 ADELAIDE STREET EAST.

DEALERS IN AND MANUFACTURERS OF

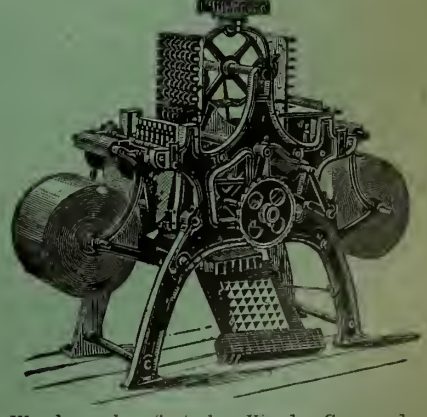
Table, Dairy & Meat Curing Salts.

Silver Medal Industrial Exhibition, 1888.

We handle Canadian Salts only, which from recent Government tests for Dairy and Meat purposes have proved equal, and in most cases superior to the best Imported Salts of any brand.
Orders promptly filled.

Northumberland Paper and Egg Case Co.

Sole Manufacturers of Machine Made Egg Case Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD, ONT.

W. BOULTER & SONS,

PICTON, - - ONT.,

PACKERS OF THE CELEBRATED



LION BRAND

Canned Fruits and Vegetables

Every can has a Lion on the label. This label is a guarantee to the consumer that the quality is first-class. Ask your Grocer for the Lion Brand. Do not take any other.

BAY OF QUINTE CANNING FACTORIES,

Head Office: Picton. **Branch: Demorestville.**

JAMES PARK & SON,

PROVISION MERCHANTS

PORK PACKERS,

AND MANUFACTURERS OF PRESERVED MEATS ETC

SPECIALTY.—Imported English Sheep Casings for the Sausage Trade.

41 to 47 St. Lawrence Market, and 95 Front St. E.

TORONTO - ONT.



ROYAL YEAST

Is Canada's Favorite Yeast Cakes. 10 years in the market without a complaint of any kind. The only Yeast which has stood the test of time and never made sour, unwholesome bread. All Grocers sell it.

E. W. GILLETT, M'F'R. TORONTO, ONT. & CHICAGO, ILL.

CREAMERY MEN AND MERCHANTS

Holding butter of good quality are requested to correspond with

T. W. CLARK,

Commission Merchant and Wholesale Dealer in Butter and Eggs.

Consignments solicited and business transacted for Ontario and other Eastern Canada Merchants

VANCOUVER, B.C.

References: Bank of British Columbia, Bank of British North America.

E. P. Breckenridge, Toledo, Ohio, Pres. Edwin Norton, Chicago, Vice-Pres.

W. C. Breckenridge, Resident Manager.

The Norton Manufacturing Co.,

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit Cans, Lard Pails, Paint Pails and Cans, Baking Powder Cans.

Capacity, fifty thousand fruit cans per day.

Sole Agents in Canada for Norton Bros., "Solder Hemmed" Caps, and Grocers' sample goods, and Haskell's sample cases.

Cor. YORK AND QUEEN Sts., HAMILTON, - ONT.

FOREIGN FRUITS

R. S. GALLAGHER,

FRUIT AND COMMISSION MERCHANT

TORONTO.

111 & 113 King St. E., 77 Colborne St.

Telephone 1617.

- PARISIAN -

BLUE!

Is Stronger and More Economical

THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

Established 1874.

W. H. SMITH,

Wholesale Produce

Commission Merchant

186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Produce Consignments solicited. First-class reference.

R. C. MURDOCH & Co.

Commission

—AND—

Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

29 Church St., Toronto.

TELEPHONE 806.

J. CLEGHORN & SON

WHOLESALE

Fruit, Fish & Oyster Dealers

94 Yonge Street, Toronto.

CALIFORNIA ORANGES.

We have our first Car of Riverside Oranges for the season just in.

Riverside Seedlings, 150 to 200 size.
Mediterranean Sweets, 150 to 200 size.
Washington Navels, 126 to 176 size.

The season being 6 weeks earlier than last year fruit is fully ripe and of extra sweetness and flavour. Send for sample box of each and from this on you will use no other oranges.

Car Fancy 300 "Cuccio" Lemons, the finest pack in the world in stock.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

FINE GOODS OUR SPECIALTY.

MADRE E' HIJO (7 SIZES).

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

VOL. IV. TORONTO AND MONTREAL, JUNE 13, 1890. No. 24

THE BRITISH AMERICA STARCH Co.

Handle Starches of Established Reputation.

Pure Prepared Corn.
Lily White Gloss.

BRANTFORD, ONT.

H. A. NELSON & SONS

MANUFACTURERS AND Wholesale Dealers —IN— BROOMS AND WHISKS,

Brushes, Woodenware, Baskets, Cordage, Grocers' Sundries.

MONTREAL, - TORONTO.

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & Co. HALIFAX, N.S. ESTABLISHED 1849. IS THE BEST.

FOR SALE EVERYWHERE.
ASK FOR
MOTT'S

DUNN'S BAKING POWDER
THE COOK'S BEST FRIEND.

Taylor, Scott & Co.
TORONTO.

THE BEST



IS THE CHEAPEST.

Retail Price, 25c.

—:o:—

For sale by all first-class grocers

EL PADRE AND CABLE.

MUNGO CIGARS, EXCEPTIONALLY FINE.

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES

ALWAYS ASK FOR

—: THE :—

'John Bull'

BRANDS.

MANUFACTURED BY

BRYANT, GIBSON & CO.



AGENCY FOR—

Mott's Chocolates and Cocoas,
Ganong's Lily Chocolates,
Terry's English Bottled Confectionery,
Negre's French Crystallized Fruits.

Business! Business!

QUEEN CITY BUSINESS COLLEGE,

Cor. KING and CHURCH Sts., Toronto, Is the best and cheapest place to educate your sons and daughters. Thorough practical Business, Shorthand or English Education imparted in shortest possible time by our method of "Individual Instruction." Catalogue mailed free on application.

EMBRO OATMEAL MILLS.

—:o:—

D. R. ROSS, - - EMBRO, ONT.

—:o:—

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders.

A. HAAZ. C. DE CARTERET.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider VINEGARS.

74 Bagot Street, - Kingston, Ont

IMPERIAL CREAM TARTAR BAKING POWDER

TRADE MARK

PUREST, STRONGEST, BEST,

CONTAINS NO

Alum, Ammonia, Lime, Phosphates,

OR ANY INJURIOUS SUBSTANCE.

E. W. GILLETT, TORONTO, ONT. CHICAGO, ILL.

MANUFACTURER OF

THE CELEBRATED ROYAL YEAST CAKES.

ELLIS & KEIGHLEY,

MANUFACTURERS OF

Empire Baking Powder.

Grocers can make more by selling a reliable powder at a moderate price than by selling at a high price and giving a present with it. Try the Empire and you will be convinced.

No. 2 Bay Street, Toronto.

DELHI CANNING CO

PACKERS OF

FRUITS, VEGETABLES, JAMS, JELLIES, CATSUPS and MEATS.

AWARDED

-FIRST PRIZE-

—: DOMINION CONVENTION OF FRUIT GROWERS :—

OTTAWA, FEB. 19, 20, 21, 1890.

☞ FRUITS IN GLASS A SPECIALTY. For sale by all Wholesale Grocers.

STRENGTH!

THIS IS WHAT JOHNSTON'S FLUID BEEF IMPARTS.

One pound of Johnston's Fluid Beef contains as much actual and real nutrition as fourteen and a quarter pounds of Prime Beef Steak.

Therefore, one teaspoonful or half an ounce is equal to half a pound of Prime Beef Steak.

Williamson & Lambe STORAGE

54 & 56 Wellington St. E., Toronto.

THE CANADIAN GROCER & GENERAL STOREKEEPER.

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

THE GROCER PUBLISHING CO. (LTD.)
J. B. McLEAN, SEC.-TREAS.

115 ST. FRANCOIS XAVIER STREET, MONTREAL.

6 WELLINGTON STREET WEST, TORONTO.

Vol. IV. TORONTO AND MONTREAL, JUNE 13, 1890. No. 24

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

OUR MONTREAL OFFICE.

Our Montreal Office is located at 115 St. Francois Xavier St. Our representative, Mr. Hugh C. McLean, will be pleased to have subscribers and advertisers call upon him there. He will also pay special attention to gathering business items and attending generally to the interests of this paper.

Changes in advertisements and new advertisements must reach this office not later than Wednesday morning of each week.

THE TRADE IN CANNED GOODS.

The critical period in the canned goods trade is that which falls between the months of March and July. The demand that sets in at the beginning of this period continues strong and steady till the season is over. By early spring, home-made supplies are done, and the consumption of domestic producers is added to that of perennial buyers. Also, the rate, as well as the volume of consumption, is increased. Edible products that last up to this time without artificial preservation, such as apples, carrots, turnips, now give out, and their place is taken by canned apples, peas, tomatoes, corn, beans, etc. The portability of canned goods adds to the consumption of them during the migratory portion of summer, when so much camping is done. An additional stimulus to consumption is afforded by the relish every one has in early summer for foods that are naturally available only in early autumn. All these circumstances work together to make the spring and summer trade a good one.

But the period of briskest demand is short, the quantity of stock still on hand is unknown, and knowledge of it is inaccessible. It might happen there is more on hand than will, under the present pressure of prices, flow into consumption before the new crop is here. An easing of those prices may be desirable to enlarge the volume of trade and get the market clear before the coming crop stops the demand entirely. The situation is so problematical that precipitate action is likely to be taken. It was the case in the spring of '89. Apprehension that the stock unsold was more than a fit for the consumption yielded by established prices led to an early break. Prices dissolved as early as January last year, and nobody made any money. Before the year had got as far on as 1890 now is, retailers were selling corn, peas, etc., at three tins for twenty-five cents. Wholesalers bought at 80c., 90c., and $1. The circumstances which make trade critical during the period indicated are evident from a consideration of the above facts, as they involve a possibility of over production, for which the only mitigation is an early enough reduction of prices.

The stock which was naturally the basis of the present year's trade came upon the market inauspiciously. A large surplus of the '88 production was carried over, and threatened to weaken prices right at the outset. Though urged by low prices so early as the previous January, consumption had been unable to make room for that old stock within the commercial year 1888-'89. It appeared as if the history of the past winter and spring trade would repeat itself. But the reality turned out better than the prospect, and a satisfactory business was done up to May. Then the Association agreement was violated by the sale of several lots of corn and peas at lower prices than those established. This was followed by the abandonment by the canners of any attempt to uphold prices, and the goods have for some time been left to the chances of the demand. Still, prices have not greatly relaxed. Retailers can now sell tins of peas and corn at ten cents each. Wholesalers get $1 a dozen, whereas they before got $1.25 to $1.30, having to pay the canners $1.20.

If there is a residue at the end of this commercial year, it will be a much smaller one than was left at the end of last. The probability of there being one will be likely to maintain a slightly depressing influence upon prices, but will scarcely now drive them any farther down. More of the crucial period is behind us than is before us, and the year will be apt to turn out rather satisfactory to all parties. What has improved the situation is the year's export trade. That relieved the market overloaded with so much of the old stock and all of the new. Also the output of the canneries last year was smaller than that of the year before. The difference in the close of the trade of the two years will be, that the surplus of '89 stock, if there is any, will be very much smaller than that of the '88 stock, and that none of the surplus to speak of will be in the hands of canners, whereas that of '88 was all in their hands. Canners have to be congratulated on opening up markets for their goods this year, which furnished no demand at all last year.

A surplus is hypothetically spoken of, but we do not very strongly believe in the probability that there will be one. Peas have above a month to run, and corn has three months. Meanwhile consumption is at its height, and at present these goods are going out rapidly. With all the large old stock of tomatoes that was sluiced on this year's market, we are likely to have every can consumed long before the season of renewal. If it had not been for the overplus in the stock put up in '88 we should have been short of peas for this year's consumption. Prices will be likely to remain easy, but the weight of the stock will not overbalance the market.

THE LOSING BUTTER TRADE.

If all the general dealers throughout the country were fatalists, they could scarcely manifest a more passive spirit under the losses of the butter trade, than they do in this age of sanguine belief in the all-pervading presence of the germ of reform. They stand towards the butter trade in the attitude of those who believe it has to be thus, as those who feel it is out of their power to redeem one cent of the great loss that is yearly borne through handling this commod-

ity under present conditions. It seems as if no stronger irritant to reform need be wanting than a widespread sense of loss, yearly incurred with fresh aggravation. This we have had to the degree of overwhelming conviction, but we have hardly the most timid movement towards retrenchment along that line of progressive waste. One spring after another brings round the same situation on a larger scale. In its progress towards consumption there is always a spring clog at this market. The butter accumulates, declines in character, and brings stagnation at this point in the channel of the market. At times, it seems, that to make way for the circulation of the new grass butter, it would be necessary and even economical, to take off the stuff as refuse. Yet this is the product of healthy animal life and of industry. Nor is there any superfluity of butter in the aggregate of the world's production. For every pound that is acceptably produced and marketed there is demand at prices ranging from 25 to 30 cents, yet we have to-day tons that would be eagerly turned over to the man who would offer 4 cents a pound for it.

Was any of this butter bought at 4 cents a pound, in its transfer from the maker to the retail dealer? Practically, none of it was, and very little of it for as low a figure as three times that price. It implies the supposition of a great degree of poverty as well as a very depraved taste, and both to be very general, for us to believe there is in this country a consumers' market this for four-cent stuff. We cannot believe that there is a demand low enough to recognize it as butter. It gets off this market at a nominal price in the end, but to what purpose it is applied there is no saying. Then why should this product be paid for as butter? There must be an overweening desire for trade on the part of those who continue to pay uniform prices for all grades. Or there must be a misconception of what trade is. It must be supposed to mean an exchange of commodities upon a losing basis to both parties, with the heavy side of the loss against the dealer. For, although the dealer buys at lower prices than he sells at in too many cases, yet he buys at prices below what the producer should get for butter. Loss, as a correspondent points out in last week's issue, falls on the producer as well as on the dealer. All the raw material, all the labor that are required to produce good butter are required to produce what is bad. The skill is the main condition in the difference.

In the country butter is almost a currency. There are stores wherein at certain seasons there is more of it circulating than there is of money currency. It is given an inflated value at the outset and suffers discount on its true original value every day it is kept in store. It is freely taken in trade to prevent any stagnation in trade which the want of ready money would temporarily cause. But if butter is to be made a substitute for money why is its value not regulated? Regulation means not only adjustment to the varying movements of the demand, but gradation of prices according to the quality of the butter. The problem of how to engineer his business is a much more complex one to the retailer who takes butter than to the retailer who does not. The latter has a stratum of cost prices under the values he asks for his goods, and this basis in normal conditions is level with that of every other trader's business. This affords some chance to cultivate a surface soil more or less deep of profit. The butter buyer has more to do than be on his guard against cutting below this basis. He has to buy a commodity for which there is no fixed market, so that he cannot protect himself against the chance of loss. He has to speculate as well as run an orthodox trade. The chances in the speculation are always a large number in the majority against him. He virtually has to sell his goods below cost.

There is no commodity has a standstill market. There must be fluctuations. But the fluctuations in nearly everything but butter are as a rule determined by relations between the supply and the demand. It is the exception that they are movements ruled by quality. It is quality however which is the influential factor in the butter market. If it were a reasonabiy calculable thing, there would be a fairly constant market. Prices would not play between such distant extremes as are now represented by the highest and lowest to be found in any year's business. Buying would not be so precarious. What is wanted, then, is uniformity of quality, or as close an approach to it as possible. What we have is endless variety of quality along with uniformity of prices. It is in the hands of dealers either to raise the standard of butter approximately to one level, or to grade the scale of prices approximately to the diversity of quality. And one thing seems to be about as easy to them as the other. They can raise the standard of butter marketed with them by declining to accept any which does not come up to the standard contemplated in their uniform price. If makers cannot sell butter that falls below that standard, they will strive to make what will not fall below it. It is reasonably certain that the retailer can elevate the quality of the butter of local make, because he has satisfied himself that he can degrade the quality of the local make. There is not on an average so good butter made now in the homes of our farmers as there was twenty years ago. Why? Because good butter has no advantage over bad from the selling point of view. The maker can get just as much for the bad as for the good, therefore, why take the pains to acquire the skill requisite to make good? The retailer is more to blame for this than any body else, for to a very large extent the retailer is the inspector of the work done in domestic dairies, and if the inspector neglects his duty, what is the result? Carelessness on the part of the workers.

The suggestions in the letter, signed "F. Uture," which we printed last week, should be considered by every dealer. If the principle of selection be adopted by every dealer, those makers who cannot come up to the test of eligibility for the butter of commerce, will cease to try, and stand aside for the creamery. The general establishment of the creamery will be a beneficent change. An immense load of loss will be lifted off dealers, a burden of slavery off the farmers' wives and daughters, we shall have good butter, the foreign market will welcome it, and one of our finest national resources will be properly developed.

TRADE IN CURED MEAT.

The quantity of cured meat consumed in this country is increasing every year by a strong ratio of progression. The demand for this meat was formerly confined to the summer months, now it lasts throughout the year. Even the summer consumption was limited, and was more due to dissatisfaction with the keeping of fresh meat than to the greater liking for what was cured. Cured meat, however, has been made a popular and steady staple because it has been yearly improving in quality. There is as much distaste as ever there was for the old-fashioned, plain, dry-salted meats, or for the coarser pickled meats as an article of food at all seasons. If the art of curing had not developed, it is unlikely that cured meat would have ever been more than a summer substitute for high priced or sensitive fresh meat. Our meats are now much more mildly cured. They are neither saturated with a solution of salt, nor are they left long in cure. All are cured in sugar, and most are smoked The old trade supported an exclusively winter packing business. The product of tha packing lay often ten months in cure before consumption was started, and so long as the curing process remained what it was, so long would consumption be unlikely to take early to cured meat. Under present methods the meat is ready for use forty days after it is put into cure, and is an article of food from New Year's to Hogmanay. The art of curing having stimulated consumption and thus benefited trade, has been in turn reacted upon by the improved demand, and now the curing industry is an all the year round business. Canadian packers have put up well-equipped slaughter and packing houses for summer hogs, and the product going into consumption so soon after curing, circulates in trade when its quality is highest. For, with our improved process of curing, the demand restricted to the summer would be inactive for a long time after the meat was marketable. During this time the meat would be in cure, and certainly would not gain in palatable or nutritious qualities. The new process, however, having created a

continuous demand, has now a market at the moment maturity of product is reached.

Another circumstance that has wrought for the good of trade by co-operating with the above-named causes for the improvement of the product, is the drift of hog-raising in this country towards light weights This drift is a consequence of the American competition in dressed hogs and barrel pork, which, being the growth of heavy feeding in a rich corn region, naturally drove our farmers toward the production of a specialty. This specialty, the light hog, was further called for by the increased demand for cured meats, of which certain causes have been adverted to, and in the liberality of its responsive production it soon became a cause for the further popularity of those meats, the more general raising of such hogs tending to ease prices. The product is therefore improved by better methods of curing, by a continuous demand which brings the meat readily on the market, and by a finer class of raw material.

There are certain economic phenomena which are the direct result of the transition from an intermittent to a steady consumption of cured meats. One is the greater capacity of the market for suitable hogs. These are in demand at any season. No one can remember an unbroken demand for these hogs lasting in any former year to so late a date as the demand of this year did. Prices have ruled high on account of the widespread call for cured meat. Hogs were in fact the one paying commodity that the farmers raised this year. Peas, corn and barley converted into pork made better returns than those directly marketed. Another result of the demand for cured meats is the development of hog-culture. Farmers study to obtain such breeds as will produce lean meat. They are coming to avoid the scraggy poor hogs, and the massive fat ones. This result might be more general than it is, but it is gaining ground every year. Also, there are now two or three crops of hogs raised every year, a fact which is the direct effect of greater consumption of cured meats. Finally, the improved demand has created a trade. There was nothing done in winter by any dealer. Now there is a trade at all seasons, and one that it pays the dealer to develop.

The Minister of Agriculture has received a letter from Mr. John Dyke, agent of the department at Liverpool, in which he states that a number of leading grain exporters from London and other parts of England were in Liverpool recently, engaged in an arbitration case, and were shown samples of barley grown at Indian Head and other points in the North-west. They stated that if barley like that could be shipped to England there would practically speaking, be an unlimited demand for it.

A reputation for truthfulness is indispensable to permanent and satisfying success.

THE SALMON SITUATION.

We review the position of the article as it was on March 31, the close of the trade year. The situation in this country is much more favorable than in any country importing salmon. The only stock now held is an unknown quantity of Alaska salmon, much of which is inferior. Good red Alaska fish is passing rapidly into consumption as its price is making it a popular article. We learn that in Boston a leading house is retailing a good brand at 10c. per can and meeting with an enormous sale. The canneries on the Columbia are supplied with fish at $1, which enables them to sell at $1.35 per dozen on the river, except for fancy brands, which command $1.65 in New York.

We believe that the total pack on the Columbia in 1890 can be marketed. If there is again a large pack in British Columbia it will glut foreign markets, already overstocked, and leave England out of the question as a buyer. It is probable that Alaska salmon will be sold at $1 to $1.10 per dozen on the Pacific Coast. It is to be hoped that Alaska packers will put up only a moderate quantity of choice salmon. In this connection we present the following table:

Year.	Columbia.	Total.
1880	530,000	679,500
1881	550,000	911,000
1882	541,300	994,800
1883	629,400	1,106,600
1884	629,000	985,295
1885	553,800	835,715
1886	479,250	933,354
1887	373,800	997,870
1888	372,750	1,189,372
1889	328,000	1,650,000

The imports into the United Kingdom, for the calendar year and the trade year, ending March 31, compare as follows:

Year ending Dec. 31	Cases.
1889	621,034
1888	368,035
1887	316,346
1886	364,077
1885	357,863
Total 5 years	2,027,355
Average per year	405,471

Year ending March 31.	Cases.
1890	674,876
1889	595,374
1888	343,254
1887	244,338
1886	381,401
Total 5 years	2,199,243
Average per year	439,849

The requirements of the United Kingdom are placed at 1,000 cases per day, an estimate which the above figures show to be correct. The average annual imports for the four calendar years ending Dec. 31, 1888, were 351,580 cases, and for the four trade years, ending March 31, 1888, 381,092 cases.

It appears from the above table that the United Kingdom will carry over this spring from 225,000 to 275,000 cases, or two-thirds of a year's supply. Holding the stock at high figures, in the face of active packing operations this season, with the United States carrying a heavy stock of Alaska salmon, seems a postponement of an evil day. It is reported that English buyers have combined to delay purchases of Columbia River salmon until August. No matter what course they pursue it cannot affect the United States market which is in a position to take the entire Columbia River pack of this season, using good red Alaska salmon for the balance of its requirements, provided the July run is not excessive and the total pack on the Columbia is about the same as last year. If, however, it should be heavier, there would be a pressure to sell, as most of the packers are interested in Alaskan canneries and therefore would seek to clean out their Columbia River pack, in order to the better handle the cheaper Alaska product. England, Canada, and the Colonies will have load enough to carry when the British Columbia pack of 1890 is added to the carry over from the season just ended. Sales of British Columbia have been made at $1 10 to $1 20 f. o. b. prices that will stimulate demand unless dealers continue the artificial measures now in force. —Reduced from the American Grocer.

DETECTION OF CHICORY IN COFFEE.

Baumert (Jour. de Pharm. de Lorraine) gives the following method. The ash of 25 grains of genuine coffee is treated with an alkali and then washed with water to which a little nitric acid has been added. The resulting fluid will require in titration 5.7 c. c. of normal silver nitrate, while the ash of a like quantity of chicory will need 70 c. c. of the same salt for the estimation of its chlorine —1 c. c. corresponding to 1 mg. of the latter.

ROSS'S ROYAL
BELFAST
GINGER ALE
IS THE
BEST IMPORTED

Ross's Royal Soda Water.
" " Seltzer Water.
FOR SALE BY
ALL FIRST-CLASS GROCERS.



CAIRN'S
HOME MADE MARMALADE.

The following houses have just received some fresh stock of this wholesome breakfast delicacy:
Messrs. Turner, Rose & Co.
" Caverhill, Hughes & Co.
" Kinlock, Lindsay & Co.
" Wm. Donahue & Co.
" Lockerby Bros.
" Lightbound, Ralston & Co.
" L. Chaput, Fils & Co.
" N. Quintal & Fils.
" Geo. Childs & Co.
" Hudon, Hebert & Co.
} Montreal.

Messrs. Perkins, Ince & Co.
" Smith & Keighley.
" J. W. Lang & Co.
} Toronto.

BLAIKLOCK BROS, General Agents,
17 Common St., MONTREAL.
Agents for Toronto: Steel, Hayter & Co.

TORONTO RETAIL GROCERS' ASSOCIATION.

The May meeting of the Toronto Retail Grocers' Association was held on Monday afternoon in Richmond Hall. The following were present: Messrs. Mills, Thackray, Roberts, Barron, Partridge, White, McCulloch, Johnston, Lindsay, Williamson and Killen. The minutes of last meeting were read and confirmed.

THE TIME OF MEETING.

The motion of which notice was given at the last meeting, to make the afternoon instead of the evening, the time of meeting, was brought up by Mr. Partridge. The Secretary reported that he had, as instructed, canvassed the opinion of members as to the proposal to make the time of session afternoon instead of evening. He found the feeling against the change. Many considered this the wrong season, as the fruit is now coming in. Mr. Johnston said the fruit trade was not important on Mondays.

Mr. Partridge moved that the Association meet in the afternoon of the second Monday in each month, at the hour of 3 o'clock. Mr. Johnston seconded this motion. After some discussion the motion was carried.

The time of mailing the notices of meeting incidentally came up for discussion along with the main question of time of meeting. It was held that notices received on Saturday were apt to be overlooked on so busy a day, or forgotten before the meeting would be due. The consensus of opinion was in favor of the secretary mailing on Saturday night, that the members might receive the notices on the day of the meeting. The time of mailing, however, was left to the Secretary.

NEW MEMBERS.

Mr. H. Scully, Mr. T. Gay, Mr. I. H. Crawford, were proposed by the secretary. Upon the motion of Messrs. Williamson and Roberts the rules of admission were suspended and those nominees were declared elected. Mr. Johnson proposed Mr. Albert Shaw.

THE PEDDLING QUESTION.

The Secretary reported for the Executive Committee, to which had been referred for action the resolution to circulate petitions in behalf of approved changes in the Pedlars' By-law. The Committee had met, decided on the prayer of the petition, and had authorized the Secretary to circulate it among the grocers, and to leave forms for the signature of householders at each grocer's. For this service the Committee agreed that the remuneration to the Secretary should be $25. The Secretary had carried about the petition with the aid of an assistant and got the signatures of 400 grocers endorsing the changes recommended by the Association. The householders' petition had been rather disappointing, little having been effected. The storekeepers' petition had been forwarded to the City Clerk, with the request that he give notice to the Secretary, of the time when the Markets and Health Committee would have the matter before it, that a delegation of the Association might be present at the time.

THE COLLECTING LETTERS.

The Secretary reported that the number of forms he had been instructed to have printed had been obtained, and that some use had already been made of them with results entirely satisfactory to the creditors. Considerable sums had been collected at long distances, and promises had been obtained where neglect had formerly been the only answer. The letters would very soon repay the money laid out on them.

ACCOUNTS.

The cost of printing the collecting letters etc., amounting to $18.70, was laid before the meeting, and passed.

THE TOBACCO QUESTION.

A letter from Mr. John Small, M.P., in reply to one from the Secretary on the tobacco excise question, was read. The writer had seen the Minister of Inland Revenue, and learned that it was not the intention of the Department to impose heavy fines for violations of the Act, and that prosecution should follow cases only of persistent disregard of the law. The communication was received.

OUTSIDE ASSOCIATIONS.

A communication from Brantford was read asking for copies of the Constitution, etc. Received.

A letter from the Secretary of the Guelph Association, in reply to an enquiry of the Toronto Association concerning particulars of a delinquent who had moved to Guelph from this city, was next read. The reply states that such a man was not known to the local body by the name quoted, but that a Torontonian of another name, a dead beat, had just moved from Guelph. This turned out to be the person sought. The Guelph communication named a woman, said to be a milliner, but mistrusted not to be one, who had left Guelph and gone to Toronto. The Guelph Association would be glad to know her address, as she owed members. The Guelph body desired to establish reciprocity between the two Associations. The letter further asked for copies of the collection letters. The communication was received.

The question of placing the letter forms at the service of outside Associations was discussed, with the conclusion that the Association was agreeable to the forms being supplied.

THE DELINQUENT LIST.

The Secretary asked authority to continue the list.

Mr. Partridge wanted to know if any good results came from the list. If there were, he should like to be told what they were. He objected to the list being maintained from the fund that had been derived from the pic-nic. The list should be self-sustaining. If useful, it should be paid for, and not kept up out of a fund raised by other than Association fees. To his inquiry as to how the Association stood previously, the Secretary showed there was $634 on hand from the pic-nic, less $107, and $80 of surplus in the current year's business.

Mr. Mills felt that a discontinuance of the list would amount to a breach of faith with new members, who had been induced to come on account of the list. At the beginning of the year some recruiting idea had been considered necessary to bring members in. This had been suggested. They were now in a sense morally bound to support it. Their idea at the outset had been that the thing would maintain itself after a year's start. He did not like to see capital derived from wholesale sources used to keep up any current expense. He thought, too, that information should not be supplied free to people.

Mr. Partridge said that if the Association were pledged to the scheme, he would say no more. He wanted to know how many members it brought in. Such privileges should be paid for. The Association could not support new members.

Mr. Williamson stated that he approved the scheme at the outset on the understanding that the funds were available to support it. He thought it would be bad policy now to drop it.

Mr. McCulloch found good results from the list. He thought Mr. Partridge was late in finding fault. Why had he not attended the meetings at the time when the matter was adopted.

Mr. Roberts thought the thing should be given a year's trial.

Mr. Killen received his lists regularly, and found them useful. Mr. White, likewise found the list a benefit.

Mr. Johnston also approved the list.

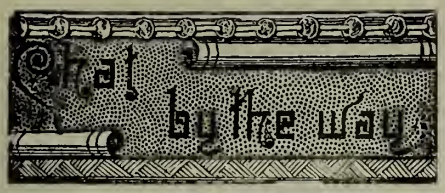
Mr. Barron thought it wrong to draw money from capital for such a purpose. Such an inducement should not be held out to bring any man into the Association, and should not be available for $2.

Mr. Partridge moved, seconded by Mr. Johnson, that the renewel of the authority to keep the list going six months be considered by the Executive Committee.

A DAY OF DIVERSION.

Mr. Williamson introduced the suggestion of a pic-nic, which was given a good deal of attention. Some disapproval was expressed of any proposal to have a pic-nic that involved so much labor and so little pleasure as the last one did. The idea of soliciting help from the wholesalers was also viewed with disfavor. It was at length moved by Mr. Williamson, seconded by Mr. McCulloch, that a pic-nic or an excursion be held, the determination of which, and the details to be left to a committee of the following: Messrs. Mills, Thackray, Berwick, Booth, F. Britton, Saunders, Killen, Barron, White, Partridge, Western, Gibson, McCulloch, Clark, Butcher Binnie.—Carried.

The meeting then adjourned.



A large cracker factory will be started in Windsor shortly.

Eby, Blain & Co. are offering a fine line of white sugar just a grade below granulated at 6⅝ to 6¾c.

The merchants and business men of Hamilton are agitating for an extra afternoon mail delivery.

R. A. Dutton, a Barrie grocer, suffered heavy loss in the floods which swept that town as a consequence of last week's storm.

Mr. L. H. Dobbin, Montreal, was in Toronto and Hamilton last week and made very satisfactory sales of "Huckins Soups" and other goods to the wholesale trade.

A fire in Orangeville on Monday night seriously damaged the stocks of Crozier & Fleming, general merchants, and I. McAdam, grocer. The losses were covered by insurance.

James Rabi, a country merchant, acknowledging Oro, Ont., as his birthplace, was euchred out of $95 by a Montreal confidence man a few nights ago. The old bogus cheque scheme was worked on him.

A carrier pigeon with a silver ring and a number was picked up in Messrs. James Turner & Co's yard, Hamilton, one night last week. It was in an exhausted condition, and it is not yet known whence it came.

The Moncton, N. B. Transcript announces the sale of both the cotton factory and sugar refinery in that town to English capitalists, for whom O. L. Spencer, of Toronto, is acting. The Transcript says the refinery will not be closed.

Mr. W. B. Palmer, manager for W. G. Dunn & Co's spice mills, Hamilton, died somewhat suddently at his residence on Friday afternoon. The deceased was attacked only a few days ago with chills, which developed into blood poisoning.

The California prune crop which, it was supposed, would be very much larger than it was last year, will, it is now certain, be very much smaller than last year. One man took orders without any recourse, positive orders, and will thereby probably lose $20,000, if he fills them according to his contracts.—N. E. Grocer.

The Badgerow, Falconer Vinegar Manufacturing Co. are now manufacturing all lines of fruit syrups, cordials, raspberry and strawberry vinegar. They have secured the services of a man that worked for 18 years in the largest manufacturing concern of syrups and cordials in Europe, and are able to place before the Canadian public an article of rare merit. They put up in quart and pint bottles, raspberry, strawberry, lemon, orange, nectar, coffee, pineapple, ginger, vanilla, banana, etc., etc.

In the first week in July, weekly payments for all working people will become compulsory by law in the State of New York. The curious feature in the passage of this Act was that for three months the opponents to it tried to prevent it coming to a vote, but when it did, it was carried with only one dissenting voice.

The town of Moosomin, Man., was visited by a disastrous fire on Saturday last. Many buildings were burnt. Among the sufferers were Narovlansky & Repstein, general merchants, Mr. Lewin, general merchant, and Mr. Tees, general merchant. Incendiarism is supposed to have been the cause of the fire, which destroyed upwards of $30,000 worth of property.

The Detroit Grocer and Trade Reporter has changed its name and enlarged the field of its missionary labor. It is now the Detroit Herald of Commerce, and speaks for the general trade interests of its city and the outlying country that is commercially tributary or supplementary to it. The paper has doubled its space. It will undoubtedly many times double its constituency, if it works as earnestly for its new readers as it did for the old.

Geo. Simmons, formerly a merchant of Middlemiss, who committed suicide a few days ago never fully recovered from La grippe. After selling out his farm in Middlemiss, he removed to his farm near Longwood station. He got up on Saturday morning before daylight, and his wife, who kept a strict watch over him, observed him going to the woods, called up her son. Both started in pursuit and succeeded in overtaking him in the wheat field. As soon as he observed them he turned quickly towards them, and taking out his knife, cut his throat before they could stop him, serving the windpipe and one artery. He only lived a short time.

The mysterious plate-glass vandal of St. Catharines, has been at his old trick again. He visited the unscratched area in the west end of St. Paul street and disfigured the show windows of the following stores :—Seacords, Douglas' old stand, Harris' old stand, Lindsay's old stand, two windows of the Mammoth, Wolverton and Brick's barber shop, Greenwood's drug store and Bixby's book store. The Star newspaper office windows on Ontario street, a short distance from the scene of the scoundrel's depredations, are scratched and cut in a dozen places, and the names of the proprietors of that institution are cut on the plate glass window of a vacant store on St. Paul street. Messrs. McLaren & Co., verbally offer a reward of $100 in addition to the merchants' reward for the capture of the scoundrel.

Goods conveniently located save time, money and temper in showing.

A feather duster disperses but does not remove the dust from the store

HECK'S COLUMN.

Have you that knack of selling goods to a customer when your fellow clerk could not make a sale? Frequently sales are thus made, but what is most important—1st. Did you sell that man the best quality of goods? and, 2nd. Could you sell him again were he requiring the same? It is not hard to get a customer, but it is hard sometimes to keep him. Where does the fakir make his money? He has customers all the time, because he moves from place to place, but he never sells the same man twice. You who have trade supported by a town and surrounding vicinity, sell goods to day with the expectation of selling again. To do this you must please; not please while you are talking to the man, but when he looks at the goods after he gets home. The same applies to travellers. Many go through the country never expecting to return again. One of these, that I might mention, sold wire clothes pins to nearly every dealer east. They are dead stock. The pin rusts, leaving rust-stains on the clothes. The sales were made in a legitimate manner, still, I think the man knew that the goods would not sell. Here let me say, if you have not bought, consider before you buy.

And now the fly season is at hand, is it not time you were making some preparation to cover up your goods? Linen gauze costs from 10 to 15 cents a yard double width. A few yards would cover your shelves. The best way to put this up, I think, is to make as a window-blind with a stick sewed in the bottom to keep straight and from blowing about. You say it is too expensive to fix up like this, but not so much as the loss without. Also buy watering can and sprinkle your floor these hot days, making things look nice and cool, inside and out of your store.

HECK.

Halifax, N. S., June 5th, '90.

LIKES IT BETTER THAN BEFORE.

ALMA, ONT., June 3rd 1890.

DEAR SIR,—Enclosed please find the sum of two dollars, my renewal for CANADIAN GROCER for current year. I prize THE GROCER more highly now than when I renewed last year, and I would not on any account like to do without it. It is a disappointment when it misses reaching me on its usual day, as it occasionally does. It affords me great pleasure to forward my renewal to insure its welcome weekly visits another year.

Yours truly,

J. H. WALKER.

The Inland Revenue Department has recently issued a bulletin of about thirty pages which is devoted exclusively to the subject of baking powder and which shows that the majority of the goods in the market are adulterated and unfit for use. Prof. A. McGill, who has had charge of this important work for the Government, says that "imperial baking powder is an excellent baking powder." A word to the sensible housekeeper should be sufficient.

WARRANTED GOODS.

Our attention has recently been called to the question of warranted goods. We are asked whether there is now any strong reason for manufacturers continuing the custom of replacing a defective article. This is a practice handed down from a former generation, and is probably one of those peculiar time-honored institutions which it will be hard to overthrow. It is a relic of those ancient days when every workman took such pride in his task that to engrave his name on his work was to erect an enduring monument of his skill and honesty. One can imagine with what confidence a workman of that class would hand a tool to a customer and tell him that if it ever failed to give satisfaction in any respect to bring it back and get a new one. The warranty was as much a feature of such a sale as the sale itself. It was not a bad custom either in the infancy of our manufactures, and when it was necessary for domestic makers to compete with famous houses across the Atlantic, to have domestic edge tools warranted, so that the purchaser would risk nothing in his hazardous experiment of buying an unknown make of saw or chisel or hatchet, or what not. The volume of business was lighter in those days, with our sparse population and our limited development, and when warranted goods were returned the time of the merchant who was called on to make the exchange was not severly taxed. The custom of warranty in those days probably accomplished a very useful purpose and was a most capital feature in pushing trade in new articles. But such reasons as then existed for warranting goods have wholly passed away. We are living and transacting business in a new era. Our manufacturers now have a reputation which needs no such bolstering. In the case of the old established makers the custom is probably coutinued because it is hard to drop an old habit, while new fledged manufactures are forced to adopt it because it is the custom of the trade. Price and quality are the two factors which now govern commercial transactions. Those who want cheap goods merely care nothing for a warranty and do not look for it. When quality is sought for there are other considerations that will govern a choice apart from a warranty. It has grown to be an annoying feature of modern trade, especially in the case of the large wholesale houses. The shipment of a single tool, the correpondence, the receipt of the exchanged tool, the transmission to the retail merchant and the correspondence in his case are all consumers of time and interferences with the harmonious dispatch of heavy trade. Our population is now too great, the volume of business transacted is too large, our manufacturers are too well known to continue this ancient custom of warranty. Quality should be made a sufficient test, and the manufacturer who pays strict attention to keeping up quality should have no need of attaching a warranty to every tool.—Iron Age.

WHY SOME RETAIL MERCHANTS FAIL.

The failing of many retail nerchants is that they are not the students that they ought to be They fail to grasp the details of their business. They open their doors, hang out their signs, and think that all they have to do is to wait for people to come in, listen to their wants and supply them over the counters. Every time a merchant allows himself to hold that opinion he commits an error. He should study his business. The doctor keeps up with the times. He subcribes for the medical journals, and he makes it his business to read them carefully. The details of every operation is studied with a scrutinizing care. He is on the alert for any new suggestion that may present itself in the statements before him. The builder peruses his architectural journal with the closest interest. It is the merchant who alone of all business men neglects this important matter. Many country merchants, and city merchants, too, take a trade paper, but they glance at the contents in a perfunctory manner; they do not read it in the full sense of the word, they are not keeping posted on the changes in the markets, the styles or brands.

It is unfortunate that this is so. The merchant should endeavor to mend his way in this respect. There is much that will be instructive to him in his trade paper, and that will save him money if the counsel is heeded. There is no more important part of the paper than the advertisements. They contain the latest imformation to the trade. By a failure to read them the merchant may have lost a suggestion that would have brought him profit. Every merchant should make it his business to subscribe for a trade paper and read it carefully.—Minneapolis Commercial Bulletin.

TRADE SALES.

At their mid-June sale, on Tuesday and Wednesday, Suckling, Cassidy & Co., sold the following stock in lots to suit purchasers: The tailoring goods of O. Frederick, 642 Yonge street, Toronto ; the staple and fancy dry goods stock of Briggs & Co., Queen st. west, Toronto ; the boot and shoe stock of Octave Leblanc's manufactory, Paspebiac, Quebec.

James Turner & Co., Hamilton, are offering a number of seasonable specialties in their advertisement this week.

The general store of Mr. Benson Hall, Lynnville, took fire on Tuesday morning and was consumed. The fire started in a coal oil store-room. A barrel exploded, seriously injuring four persons, one of whom, a Mr. Young, may not recover. The cause of the fire is unknown.

We take great pleasure in calling our readers attention to the advertisement on the last page of B. T. Babbitt, the world renown soap manufacturer of New York. B. T. Babbitt's best soap has for over fifty years been recognized on the American market as the best hard soap made. The success of Mr. B. T. Babbitt has been phenomical. In 1855 he made two wrought iron soap kettles to hold 25,000 pounds each, these were considered large at the time. Next he made one to hold 250,000 pounds. In five years he built five kettles, each to hold 300,000 pounds, and in 1872 he built the monster to hold 1,200,000 lbs.; this is the largest wrought iron soap kettle in the world. In all those ten kettles he makes 3,600,000 pounds of soap in from ten to sixteen days time. B. T. Babbitt was the inventor of washing powder and his 1776 soap powder has had many imitations more or less good, but all lacking the peculiarities of the genuine. The average daly sales of the concern exceeds 16,000 dollars worth a day.

The Badgerow-Falconer
Bonded Vinegar Manufacturing Company
Highest Medal Award Toronto Exhibition.
Telephone 1261 69 & 81 Jarvis St., Toronto.

Blackley & Anderson,
TORONTO & HAMILTON
Accountants, Assignees, Receivers.
Toronto Office 37 Yonge Street, Telephone No. 1716.
Hamilton Office 2½ James St. South, Telephone No 73.
Cable Address "JUNIOR." eow

Geo. Robertson & Son.,
WHOLESALE GROCERS
Ontario Street,
KINGSTON, ONT.,
CANADA.

EDWARD
ADAMS & CO.
ESTABLISHED 1846.
Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,
Tobaccos, Wines and Spirits
95 & 97 Dundas St., London, Ont.

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO, ONT.

IN STORE

NEW SEASON'S MAY PICKED JAPAN TEAS OF FINEST CUP QUALITY, also barrels and halves of Choicest VOSTIZZA CURRANTS. We are selling at specially low prices.

Samples and quotations on application.

Sloan & Crowther

WHOLESALE GROCERS,

TORONTO.

H. P. ECKARDT AND CO

IMPORTERS

--: AND :--

Wholesale Grocers.

3 FRONT ST. EAST, TORONTO

JAMES WATSON & CO.

ESTABLISHED 1867.

WHOLESALE SPICE AND COFFEE DEALERS.

MILLS: Pearl St.

OFFICE: 108 Bay St.

TORONTO.

JOS. F. EBY. HUGH BLAIN.

EBY, BLAIN & CO.,

Wholesale Grocers, &c.,

CORNER FRONT AND SCOTT STS., TORONTO.

Agents for

Higgins Eureka Salt. Batgers Solidified Jelly. Cunningham & DeFourier Co'y Ltd. English Potted Meats. Curried Rabbit. Jugged Hare. Whole Breasts of Grouse. Galantine of Wild Boars Head, &c., &c., &c., &c.

[*Established* 1780.]



"LA BELLE CHOCOLATIÈRE."

W. BAKER & CO.'S REGISTERED TRADE-MARK

No Chemicals are used in any of *Walter Baker & Co.'s Chocolate* and *Cocoa Preparations.*

These preparations have stood the test of public approval for *more than one hundred years*, and are the acknowledged standard of purity and excellence.

T. KINNEAR & CO.

Wholesale Grocers, Importers of

TEAS,

SUGARS,

ETC.

47 Front St. East,

TORONTO, ONT.

SMITH & KEIGHLEY

WHOLESALE GROCERS

AND IMPORTERS OF

East and West India Produce, Mediterranean Fruits, Fancy Groceries, China, Japan and Indian Teas, Porto Rico Molasses and Coffees. Currants, Raisins, Figs, Dates, Prunes in Bottles, Cases, and Casks.

9 Front St. E., Toronto

J. W. Lang & Co.,

WHOLESALE GROCERS,

33 Front St. East,

TORONTO.

PERKINS, INCE & CO.

Wholesale Grocers,

TORONTO.

JUST ARRIVED.

New Season's Japan Teas.

WARREN BROS. & BOOMER,

IMPORTERS

AND

WHOLESALE GROCERS.

35 and 37 Front St. East,

TORONTO, ONT.

SUGARS, COFFEES AND TEAS SPECIALTIES.

THE ST. LAWRENCE SUGAR REFINING CO'S

Granulated and Yellows ARE PURE.

NO BLUEING

Material whatsoever is used in the manufacture of

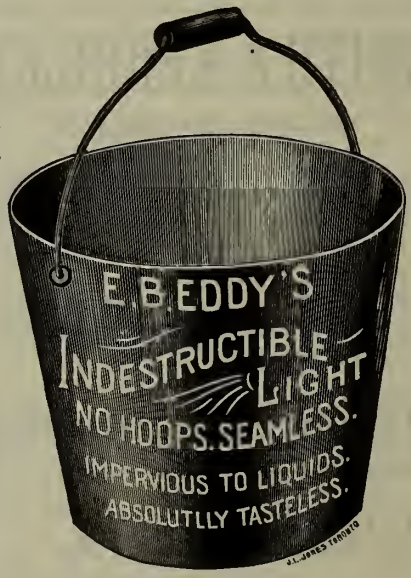
OUR GRANULATED.

CATCH ON!

THE OLD WOODEN BUCKET.



E. B. EDDY'S INDURATED FIBRE PAIL.



The neatest, most durable, most attractive and very best ware in the market! The cheapest because the most durable!

These superior wares are moulded in one piece from wood fibre. No hoops. No joints. Cannot leak, shrink, swell, or water soak. Will not taint milk or other liquids. Proof against hot and cold water, kerosene oil, benzine or naptha.

If your Wholesale Grocer does not keep these wares in stock, apply direct to the sole owners of the Patents and sole Manufacturers in Canada. The E. B. EDDY MFG. CO., Hull, Canada,

LEONARD H. DOBBIN,
Manufacturers' Agent,
REPRESENTING
Simcoe Canning Co., Hamilton Vinegar Works Co. Ltd., Williamson Extract Co., Huckins' Celebrated Soups, Louis Rosenstein & Co. "Excelsior Bird Food, etc., etc."
4 Hospital Street, MONTREAL.
TELEPHONE 2205.

JOHN A. MOIR,
Commission Agent.
REPRESENTING:
D. W. Hoegg & Co., Lobsters, Boston Beans and Corn; T. Greer Russell, Pecan and Peanuts; Simcoe Canning Company, Corn, Peas and Evaporated Apples; T. T. Daniels & Nicholson, London, England, Teas, Coffees, etc.; A. C. Miller & Co., Corn, Peas and Evaporated Apples; Lakeport Canning Co'y.; Smyrna Fruit Co., Figs and Sultanas; Moir, Son & Co., Dressed Cocoanut.
41 St. Frs. Xavier St., MONTREAL.

MITCHELL, MILLER & CO.
WAREHOUSEMEN,
45 and 81 Front Street East, Toronto.

STORAGE.
Advances made on Staple Merchandise in Store.

G. H. Wedgwood & Co.
Manufacturers of
Grocers' Japanned and Enamelled Goods.
Owners of the most complete plant in the Dominion for
SHOW-CARD MOUNTING.
79 Jarvis Street, Toronto.
eow

Those wishing to keep their copies of THE GROCER in good condition, and have them on hand for reference, should use a Binder. We can send by mail A STRONG PLAIN BINDER for 75c., postage prepaid.

These Binders have been made expressly for THE GROCER, and are of the best manufacture. The papers can be placed in the Binder week by week, thus keeping the file complete. Address—
THE CANADIAN GROCER,
6 Wellington St. W., Toronto.

Don't BUY "Surprise" Soap until your customer asks for it if you don't want to. "Surprise" is being extensively advertised; it will be asked for, but don't buy if you don't want to. Remember, however, at the same time that your customers appreciate your efforts to give them anything to their advantage. We claim it is an advantage, a big advantage for them to have "Surprise" on wash-day. A first-class store keeps first-class goods; your customers know that as well as you. Articles that are good you are expected to keep, but see that you keep the best in every line; it is to your advantage. "Surprise" is made by us and is gnaranteed in every particular.

THE ST. CROIX SOAP MF'G Co.,

ST. STEPHEN, N. B.



TORONTO, June 12, 1890.

GROCERIES.

Trade is rapidly throwing off the phlegm which so long kept it near a standstill. Its pulse was much more lively last week than it had been for months, and it is still several beats better now. Buying has been in accordance with the time of year. All lines have begun to feel the regenerating effects of the season, and of the strong advance in sugar, itself an effect of the emergence of trade from its long spell of hibernation. A better general tone pervades business. Money has come in fairly close to the date-mark, and mostly equal to the redemption of engagements. The summer movement got its initial velocity the week before, and it will gain momentum rather than decline.

CANNED GOODS.

All kinds now in stock are moving into consumption in response to a strong, steady and very general demand. The market is now clear of many products, which in cheapness and general acceptibility were strong rivals of canned goods, and engaged the demand while they were in stock. Thus apples, turnips, carrots, etc., are now about out of stock, and home-made preserves, etc., are consumed. Also dried apples and evaporated apples have been getting dearer, while the ease in prices of canned goods have been popularizing these goods. Above all this is the season of strongest consumption. Tomatoes are firm and in increasing demand, while stocks are running low. The prices that corn and peas reached after the break have been not only confirmed but strengthened by subsequent trade. The prices of salmon have not improved nor have they grown weaker. A very good demand keeps off the probability of a further yielding, but does not cause any advance. Three pound apples are scarce and are dearer, running now from 85c. to $1.10. Although the wholesale dealers have maintained prices for peas and corn, some of the larger retail holders show an inclination to weaken, fearing that they will be unable to close out their stock before the season ends. Some have reduced their prices on good brands of both these staples to $1.

A San Francisco paper says that the Marysville Canning Company has made a shipment of canned goods directly to Constantinople.

Baltimore reports state that packers have to pay 7½c. per quart for strawberries at the present time, against 2c. a year ago. As a matter of course, higher prices for the berries canned are expected.

COFFEES.

Coffees are dull on the spot, but Rios are cabled firmer. The stocks here appear to be equal to the capabilities of the weak demand in all but higher grades. For these the demand is better than it was. They are scarce, and advices say they will be scarce and dear until the new crop is in. The cheapness of teas seems to have something to do with the slow trade in coffee. The season also is not that which most disposes devoted to coffee drinking.

DRIED FRUIT.

Off-stalk Valencias hold firmly at 7⅞ to 8½c., a grade of stock being on the market which can be sold at the lower of these figures. Selected Valencias run at 9 to 9½c. Currants are firm at 5¾ to 5⅞c. for barrels, 5⅞ to 6c. for half-barrels, and 6¼c to 6½c. in cases. Dates rule from, 4½ to 5½c. Figs are in low demand. Prunes are firm and in demand at 5½ to 6c. for Bosnia in hogsheads. So low is the outside supply that the stock of surplus local stocks have been taken off holders' hands by New York buyers. For all lines of dried fruit there has been a better demand this week than last. The season of activity in the country, of the employment of labor, of the exhaustion of house provisions, gives an impulse to trade in prunes, currants, and raisins, which puts spirit into the market. This, and the scarcity of stock make prices very firm.

NUTS.

There is the quite business doing that is usual at this time of year. Stocks are low in all but Tarragona almonds, cocoanuts and peanuts. For these there is a very light demand. Confectioners are one of the main props of the market.

RICE AND SPICES.

The summer demand for rice has now begun, and a very good business has been transacted. The harvest season is a time of strong rice consumption, and the weeks preceding that season usher on the rice market at a pretty brisk rate. Prices are not changed. In spices there is no new feature. The demand is very equable in these commodities, ruling about the same throughout the year. Prices very rarely shift.

SUGAR.

The condition that was wanted to mature prices has now begun to get here. The occasion of the year's heaviest consumption is no doubt the ripening of fruit. That is now close enough at hand, in point of time in our own country, in point of space in the southern parts of the continent, to give the leaven to prices that was needed to raise them. Our retailers, in anticipation of the demand which the approaching strawberry canning will start, are buying. They are also brought into a buying mood by effects on prices which the ripening of fruit in several parts of the United States has had directly upon the New York market, and indirectly upon ours. Intimate outside and immediately future conditions have at all events made the market strong. The rise of ⅛c. on granulated and other white sugars reported last week, has been followed by two successive advances of one-eighth in each case, which leaves the price of white at present, 7⅛ for quantities of 15 barrels and over, and 7¼c. for quantities smaller than that. Even this price shows a rather ephemeral disposition, and may suddenly be cancelled by the addition of another eighth. The market is firm in New York. These two movements in the granulated market were attended by an equal advance in the prices of yellows. These went up a fourth on Monday, and the lowest price is now 5¾c. From that, prices go up to 6½c. Present values are believed to be on a sound basis. Refineries are reported to be running short of low grade raws. They have very few dark yellows to offer. The trade of the last week has been an unusually large one. The long withholding from buying, the stress of the fruit season, and the fear of higher prices being the stimuli.

SYRUPS AND MOLASSES.

The trade in syrups and molasses continues to be one of the lightest that is done at this season. The abundance of butter militates against as large a demand for syrups as would rule when butter is scarce, and the very meagre trade in molasses that is done at the best in this province is always at its lowest now. Prices have made no movement.

TEAS.

The Japans that have been brought into stock from the first picking of the new crop are to be sold at about the same price as the earliest arrivals sold last year. The new stock is, however, below the quality that arrived by the first cargo last summer. There will therefore not be the same value now as was given last year. Low grade Japans are declining from stock, the new arrivals supplementing the better stocks. All Japan teas are apt to be higher as a consequence of the American Silver Bill. Yokohomas and low grade

MARKETS—Continued.

Hysons are both scarce. There is no other feature, except a very fair trade in China and Japan teas.

Indian and Ceylon teas are quiet, but the enquiry for them is steady. The London market is very firm, and prices are fully maintained. The quantity that can be offered to the end of the season has now got into so small a compass that a continuously hardening market must be expected.

PETROLEUM.

The week's trade has been uneventful. The usual volume of business was done. At this season that volume is of course small. There has been no change in prices.

DRUGS AND CHEMICALS.

Business is reported rather flat. Nothing is at work which would give any special vigor to the demand. Prices have ruled steady.

BUTTER AND CHEESE.

The country has now pretty well unburdened itself of its butter. The cellars of the country stores have transferred their contents to the warehouses of city commission merchants. The quantity here is therefore large, but it will not be increased by any further influx. The old store stuff is now concentrated, and the thing the commission men are now laboring to do is to find a market for it. In this they have had some success, as they have been able to find buyers now and then willing to take lots, but there is a large quantity unsold, for which no bids have been received. Prices run pretty much as ususal, with a slight improvement on the lowest point. They are from 4 to 8c. yet, with very little going at 4c., one cent. better being the most common lowest price. New tub has not yet moved to any large extent. It is 10 to 11c. More of it may now be looked for, as the season is becoming too warm for putting up in large rolls. Large rolls are 11 to 12c. They have continued on the market later this year than most other years on account of the almost unbroken coolness of the weather. Not a great part of those marketed is of the grass product, few yellow rolls being among them. Mostly old tub made over. Pound rolls are 13 to 15c. These are improving in quality and are abundant. Creamery rolls are graded all the way from 18 to 22c. This variety of prices does not correspond to differences in modes of making so much as to differences in the degrees of purity of pastures, which make the butter ranker or sweeter. There are no creamery tubs.

Montreal dealers state that the losses in the butter trade have been phenomenally large during the past season, the wind-up being one of the worst ever know to the trade.

Cheese is 9 to 9½c. for the spring make. Old is 10½ to 11c. the only old being that of September make. Most of the later make of last year has been exported.

COUNTRY PRODUCE.

BEANS—There is a fair demand and a light stock, which are apt to sustain present prices, $1.60 to $1.70, or to advance them before the market is clear.

DRIED APPLES—A steady trade is reducing stocks considerably. Prices run from 4⅞ to 5¼c. a slight reduction owing to feeling that stocks were very large.

A car of dried apples has been made up on spot in small lots, purchased on an average of 5c. More are wanted.

EVAPORATED APPLES—Stocks are getting pretty low. Old are worth 9c. and new are 12c. There is a steady demand.

EGGS—Are worth 12½ to 13c. The sup-

STUART, HARVEY & Co.

Importers and

WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

HAMILTON, ONT.

BALFOUR & CO.,

IMPORTERS OF TEAS

AND

Wholesale Grocers

HAMILTON.

MYRTLE

T. AND B.

CUT AND PLUG

SMOKING TOBACCO.

And "LILY," 10c. Plug.

Manufactured by

GEO. E. TUCKETT & SON

Hamilton, Canada,
And Danville, Virginia.

W. G. DUNN & CO

Importers and Manufaturers.

Canada Mills HAMILTON, ONTARIO. — 21 Mincing Lane, LONDON, E. C. WORKS Croydon, Surrey.

WE would draw the attention of the Trade to our MUSTARDS, which are prepared from the finest English Seed, giving the greatest satisfaction. The well-known brand DUNN'S BAKING POWDER, "THE COOK'S BEST FRIEND," has an enormous sale, it never gives trouble. OUR SPICES are perfection, the pure ground White and Black Peppers are the finest in Canada. Samples and Price Lists sent free on application. OUR goods can be obtained through the Wholesale Houses, or direct from our Mills in Hamilton. Each package of pure goods is sealed with our guarantee. See Price current.

JAMES TURNER AND CO.,

WHOLESALE GROCERS,

Hamilton.

AGENTS FOR

Huckins' Boston Soups.
Bensdorp's Royal Dutch Cocoa.
Batger's Solidified Jellies.
Batger's Jams.
Batger's Marmalades, Orange and University.
Sheriff's Scotch Whiskey.
Sazerae Brandy.
Bengal Liquid Blueing.
Crary's Ammonia Liquid.
Shell White Castile Soap.

Knox, Morgan & Co.

Staple Dry Goods and Smallwares.

Hamilton, : Ont.

Stock well assorted.

Styles and Colourings Choice.

Popular Prices and Terms.

EXAMINE SOME SPECIAL LINES WE ARE OFFERING IN

Tweeds and Pantings,
Linens, Towels,
Prints and Sateens,
Cashmeres.

Large Range of Swiss and Cambric Flouncings and Embroideries, Hosiery, Gloves and Parasols.

Letter orders carefully and promptly executed.

Western Ontario Merchants can see samples in Travellers' Hands.

KNOX, MORGAN & CO.

MARKETS—Continued.

ply is slightly below the demand. All are wanted that can be brought on the market.

HAY—The prices of a week ago are yet paid, $10.50 to $11 for the best.

HIDES—Green hides have added another quarter. The addition, however, is not looked upon as a very stable one, being the outcome of local trading conditions, and not a result of any change in the legitimate course of the market. Steers' are now 7c. for No. 1, 6c. for No. 2, and 5c. for No. 3. Cows' are a cent lower in each grade. Cured are still 5¾c.

HONEY—The dullness which has long been a feature of the market is now intensified. The ripening of strawberries in the United States and the importation of them to this market have effected business. The coming of our own strawberries, and the new honey season tend to make the rest of the year's trade rather slow. Prices are 11½ to 12½c. for clear, and 14 to 16c. for sections.

HOPS—Are worth 12 to 16c. for '89 growth and 8 to 12c. for yearlings. There is more energy in the market.

OATS — Mixed are selling at 40c., and white at 41c. There is a strong demand.

POTATOES—Are very weak. The market seems to have run its course, and the estimate of the unsold part of the crop favor the belief that prices will from this time be easy. There appear to be large quantities held in Parry Sound, Penetanguishene and other points in the Georgian Bay district, and offers are made in this city at 50c. Prices now run from 50 to 55c. in car lots on spot. Out of store, the prices are 70 to 75c.

SEEDS—There is a very slow trade being done. The prices are exactly what they were a week ago. Hungarian grass and millet are 70 to 75c.; select yellow horse-tooth corn is 55c.; giant prolific sweet ensilage is 70c.; red cob ensilage is 60c.; ordinary buckwheat is 50c.; and Japanese buckwheat is 75c.

SKINS—Clipped sheep are 20c., and lamb skins are 35c. The growing wool is bringing up the value of the latter. No. 1 calf-skin is 7c., and No. 2 is 5c.

STRAW—Is worth $5 to $6. There is but a light demand which is kept supplied chiefly by the street receipts.

TALLOW—Rough is 2c. and rendered is 5¼c.

WOOL — Not much is offered, fleeces scarcely at all. The latter are 22c. of pulled wool, the prices are 30c. for extra super, 25 to 26c. for super, and 24c. for ordinary.

FISH.

The coming in of fruit and the fishing for sport of camping parties tend to make the demand for fish from trade much less now than in the spring. The eastern salmon which was received last week, for the first time this season, is selling at 16c. with a fair demand. British Columbia salmon have sold better this year than for some time. A good supply is still being received daily. Trout and white fish still remain the same in price. The prices in all are unchanged, Trout and white fish sell at 5½ to 6c. per lb. British Columbia salmon 17 to 18c. Eastern salmon 16c. Lake herring $1.75 to $2.00 per hnndred, per count. Pickerel, 4½ to 5c.

GREEN FRUIT.

Increasing prices for oranges, upheld by a strong demand and declining stocks are notable in this week's trade. Valencias are $10 to $11, and very good fruit they now are. Messinas are $5 to $5.50. The market has more of these than of any other kind. They are selling well. The Palermos are nearly out of stock going at $3.50. The Rodis in boxes of 200 are $6.50. There are some Riverside also in trade at $5.50. The warmer weather has animated the lemon trade, and prices show the improved tone, running now from $4 to $4.50. Bananas are $1.50 to $2. The stock of pineapples is exhausted. A lot of California small fruit is coming in, such as cherries, strawberries and apricots. Owing to the season being near its close, strawberries have gone up, selling now at 20c.

PROVISIONS.

The current of trade as it has run for some time was not specially modified by any features of the week. A good demand still is kept up, and prices are firm.

BACON—Long clear is 8¾c., bellies are 11½ to 12c., backs are 11 to 11½c., and rolls are 9½c.

DRESSED HOGS—Prices have dropped to $6, although since last report the market improved, to drop on Tuesday to the figure indicated. Arrivals are numerous, but there are no rail receipts. Only street hogs are offering.

HAMS—Sweet pickled are 11 to 11½c., and smoked are 12 to 12½c.

LARD—Fifty pound tubs are 9½c., and twenty pound pails are 10c.

MESS PORK—Heavy is $16.50 and family is $17.50.

SALT.

There is nothing new to note in the salt market this week. The sales are larger, and at the same prices as last week. Land salt is not called for now. The Toronto Salt Works report the following sales: 6 cars bbls. salt at $1.27; 2 carssacks at 68c; 1 car dairy at $1.18. Small lots sell at $1.44 for bbls.; 80c. for sacks, and 45c. for ¼ sacks.

DRY GOODS.

The week's business has felt the contagion of improved trade in the grocery line, as most of the retailers in the country find business to do in both departments when any special movement in either brings them into the city. This week was as far ahead of last week as that was ahead of its predecessor. There is no change in prices. Payments are fairly prompt. Business runs in sorting purchases.

MONTREAL

MONTREAL MARKETS.

JUNE 12, 1890.

There has been a good all around trade done on this market the past week. The only special movement has been in sugars and molasses. Business at the present is ahead of what it was this time last year, but the money market is in a deplorable state.

SUGAR.

The excitement and strength already noted in the sugar market has continued owing to strong advices from abroad and New York and the active demand for all grades of refined sugars, in consequence of which a further advance of ¼ has been scored on both granulated and yellows. Business on spot has been brisk and some large sales have transpired, in fact, refiners state that they are sold out of yellows and have now to depend on their daily production to fill buyers' wants. Granulated has sold in round lots at 7⅛ to 7¼c. with refiners refusing to sell any lots larger than fifty barrels. Yellows are quoted at 5⅞ to 6¼c. as to quality. In New York granulated is quoted at 6¾ to 6 13-16c. which is an advance of ⅝c. since the second of June. Yellows are scarce, and refiners have none to offer, as they cannot supply the present demand. The situation of the market on the whole is very strong, and the indications are that prices will go still higher in the near future. The position of the raw sugar market is very strong. Dealers in the States have been buying sparingly owing to the uncertainty of the new tariff bill. The demand in Europe has been caused by the tremendous large fruit crop.

SYRUPS AND MOLASSES.

There is little demand for syrups at unchanged prices. There has been considerable activity in molasses. All new arrivals are being quickly bought up at 32 to 32½c. Some who have sold at that figure refuse to sell now at less than 33c. Prospects are favorable to a higher market. At the Islands it is quoted at 14½c.

TEAS.

The market for teas continues inactive. New arrivals of Japans are selling slowly.

DRIED FRUIT.

There is nothing new to note in dried fruit. Prices are unchanged. Malaga raisins are being worked off at cost.

COFFEES.

There is little to report on the coffee market, which continues steady. Mr. Alex. Wills reports a sale en bloc of 200 bags.

CANNED GOODS

We have nothing to report on canned goods. The market still continues steady.

SELECTED VALENCIA
Raisins.

ESTABLISHED 1869.
STANWAY & BAYLEY
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST, TORONTO.

Evaporated
Apples

MONTREAL Markets continued.

The small arrivals of lobsters are being well distributed, and quoted at $7 to $7.25.

EGGS.

There is still an easy feeling and trade is dull at 13 to 13½c.

GRAIN AND FLOUR.

GRAIN — Business is dull and without change. We quote:—Wheat, No. 1 hard Manitoba, $1.20 to $1.22, No. 2, nominal; peas, per 66 pounds, in store, 69 to 75c.; peas, afloat, May delivery, 00 to 70c.; Quebec oats, 00 to 00c.; Ontario oats, 41 to 42c.; corn, duty paid, 50 to 51½c; corn, cargoes in bond, 41 to 43c.; barley, feeding, 00 to 40c.; barley, good malting, 00 to 52c.

FLOUR—The market remains quiet. No sales were reported to-day. Quotations are as follows :—Patent winter, $5.25 to $5.50; patent spring, $5.75 to $5.90; straight roller, $5.00 to $5.15; extra, $4.70; to $4.80 superfine, $4.25 to $4.50; fine, $3.50 to $4.00; city strong bakers, $0.00 to $5.50; strong bakers, $0.00 to $5.59; superfine, bags, $2.co to $2.01; extra, bags, $2.20 to $2.30; fine, bags, $1.50 to $1.90; oatmeal, standard, per bag $2.15 to $2.25; oatmeal, granulated, $2.30 to $2.50; oatmeal, rolled, $2.30 to $2.50.

HOG PRODUCTS.

We quote prices as follows to-day:—Western mess, $16 to $16.50; Chicago short cut, $17; Canada short cut, $17. Lard, 8 to 8½c. per pound; bacon, 10½ to 11c.; hams, 11½ to 12c.

GREEN FRUIT.

The following are the quotations to-day:—Oranges, in cases, repacked, $10; lemons, $2 to $4, in boxes; pineapples, 10 to 25c. according to size and condition; bananas, $1.00 to $1.75 per bunch; Egyptian onions, 4c. per pound; Bermudas, $3.50 per case; strawberries, 12 to 22c. per box.

MONTREAL NOTES.

Already the retail grocers of the city are thinking of their annual pic-nic, and are on the look out for pastures new. Already some of the leading office-bearers have been approached with offers of several charming localities within an hour or so's ride of Montreal at which to hold their annual pic-nic. A general meeting of the Association is to be held this evening at the Mechanics' hall when the matter will be taken up and this means that, as usual, the grocers' will bring it to a successful issue.

The "Flid" is expected here on the 20th inst., direct from the Barbadoes, with 800 puncheons of choice molasses for Messrs. L. Chaput, Fils & Co.

Mr. Geo. Bickle, for some time representing Messrs. Caverhill, Hughes & Co., wholesale grocers, East of Toronto, who entered into business for himself at Cobourg, as a manufacturers agent, has taken in a partner, and the firm will be known as Bickle & Co. They still represent Messrs. Caverhill, Hughes & Co., in Cobourg and vicinity.

Schools of mackerel are reported along the coast following the bait. For the first time in many years the bank herring, large and fat, have struck in at Prospect and Dover and adjacent districts, and immense quantities are reported. There would be a fortune to the bankers if they were on the ground. The appearance are all in favor of a good fish year.

SOAP-MAKERS' CONVENTION.

There will be a convention of soap manufacturers at Niagara Falls on June 11th, 1890, to which all the prominent soap makers in the United States have been invited. The principal object of this meeting is that the manufacturers may have a chance to put their heads together to see, if possible, how the expense of advertising can be diminished. They will also consider the question of what can be done with certain obscure manufacturers who make cheap soaps and then slaughter prices to the detriment of the makers of straight goods. — New England Grocer.

An extensive American baking powder firm are shortly to establish a branch in Toronto. A building was leased on Tuesday.

Toronto pedlars have formed a union, and at the first meeting held on Tuesday night in Richmond hall, about 100 members were enrolled. The object of the organization is to watch the interests of pedlars generally, more especially civic legislation dealing with the craft.

TURNER, ROSE & CO.

Wholesale Grocers, Montreal,

:-: AGENT FOR CUNNINGHAM & DE FOURIER CO'S :-:

TABLE DELICACIES.

Just the thing for camping and picnic parties.

"UNTOUCHED BY HAND."

POTTED AND CANNED MEATS. FISH AND FOWL.

Please send for Catalogue.

REMOVED!

— TO —

29 St. PETER STREET,

(Nun's Buildings.)

CAVERHILL, HUGHES & Co., Wholesale Grocers, MONTREAL.

ESTABLISHED 1842.

L. CHAPUT, FILS & CIE.,

WHOLESALE GROCERS,

No. 2 and 4 De Bresoles Street, Montreal,

SOLE AGENTS FOR

Greenbank's Concentrated Lye.

Special Line Gruyere and Gorgonzola Cheese.

Must be sold. Send for Quotations.

HUDON, HEBERT & CIE.,

WHOLESALE GROCERS

— AND —

WINE IMPORTERS,

NO TRAVELLERS ON THE ROAD.

304, 306 St. Paul St.
143, 145 Commissioners St. **MONTREAL.**



W. RYAN

Produce and Commission Merchant,

72 FRONT ST. EAST, Toronto, Ont.

—DEALER IN—

Mess and Shortcut Pork ; Long, Clear Breakfast and Roll Bacon ; Hams ; Lard ; Dried and Evaporated Apples.

SPRUCE BUTTER TUBS, 50's, 30's, 20's

Consignments of Eggs and other Produce Solicited. Egg Carriers supplied.

J. F. YOUNG & CO.

Successors to YOUNG, ANDREWS & Co.,

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

We solicit your consignments. We do not speculate on your produce, we sell to the best advantage for you. We handle everything that the country merchant requires to send from home to sell. Our warehouse is in the centre of the commission business. Our cellars are airy and cool. Send us a small trial lot.

J. F. YOUNG & CO.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

THE MAPLE LEAF brand of Canned Salmon is the best brand packed on the Pacific Coast. Great care is exercised in packing, and the best fish selected.

A. WATTS & CO.

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

TO THE GROCERY TRADE.

The undersigned has been appointed Agent in the United States and the Dominion of Canada by

The Associated Tea Planters, Ltd.

OF LONDON, CAPITAL, £50,000.

Under the auspices of the Indian Tea Districts Association.

The object of the company is to push the sale of their product, feeling certain that when systematically brought to consumers' notice its merits will be so manifest as to give it the front rank in public favor, as is the case in Great Britain.

Roundly, the annual consumption in that country is 80,000,000 lbs. during last crop year This is the best answer to the twaddle about the excessive quantity of tannin in Indian tea. Consumers in England are no fools : they know a cup of good tea.

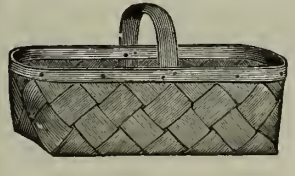
Supplies will be held in Canada and the States and the undersigned, or his assistants, will make regular calls on the Trade. Samples will also be promptly forwarded on application.

W. MACGREGOR, 119 FRONT ST., N. Y.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF





1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel luuch baskets
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

OAKVILLE, ONT.

BAKER'S COLLECTING AND INQUIRY AGENCY,

Room 45, Yonge St. Arcade, Toronto, Ont.

Handles all Classes of Accounts. Seventy per cent. of all Claims reported last year were paid. Write for terms.

System Copyrighted February 13th, 1889.

STEEL, HAYTER & CO

IMPORTERS OF

INDIAN TEAS

Direct from their Estates in Assam.

Assams, Kangras, Darjeelings and Indian Oolongs in Stock.

PROPRIETORS OF THE WELL-KNOWN

"Monsoon" Brand.

SAMPLES AND QUOTATIONS ON APPLICATION

11 & 13 Front St. E. Toronto.

Calcutta and London Firm: Octavius Steel & Co

Telephone 2354.

WOODENWARE



THE

WM. CANE & SONS MANUFACTURING CO

OF NEWMARKET, ONT.,

Manufacturers of Pails, Tubs, Washboards Clothes-pins, Candy Pails, Lard Pails, Syrup Pails, also impervious packages for Oil, Paints, Varnish, Pickles, Etc.

Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

ORDER A CASE OF

OCEAN WAVE BAKING POWDER

From your Wholesale Grocer.

Sells itself after One Trial. Prices Current

McLAREN'S

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a Point of Keeping it always in Stock.

COUNTERMANDING ORDERS.

During a number of years past there has been the gradual development of a pernicious practice which introduces a troublesome uncertainty in the business of many manufacturers. Under the animated competition which has probably become a permanent feature of the trade manufacturers have permitted their customers to enter orders for future delivery with an understanding, expressed or implied, that the purchaser may countermand such orders if the condition of his business or the state of the market makes it undesirable for him to take the goods. It has also become almost a matter of course with many manufacturers to give an intimation to their customers, and especially those whose good will and business they are particularly desirous of retaining, whenever an advance in prices is anticipated, permitting them to enter at the old prices orders which are often unspecified and decidedly elastic. To such an extent has this practice been carried that many buyers assume that such an opportunity will thus be given them to place their orders in anticipation of advances, and are disposed to count it a grievance if the manufacturers are thoughtless enough to permit the advances to go into effect without having given such intimation. It is also a well-known fact that some manufacturers' agents have done much to develope and extend this mischievous practice, as when they ascertain that an advance is likely to be made advices of such an advance are immediately telegraphed to prominent buyers, to the effect that their orders have been entered for the line of goods on which the advance is to take place. Under these circumstances it is, of course, optional with the person whose order is entered whether or not he will be bound by the order, and this is a question which he will determine according to the exigencies of his business and the state of the market. If the goods advance and the advance is maintained he is very glad to have the order filled; but if the advance does not materialize, or turns out to be fictitious or temporary, it is quite natural for him to cancel the order.

This practice is obviously to the detriment of the manufacturers' interests, and an effort should be made to do away with it. It is one-sided, unbusinesslike and mischievous. Buyers should not be advised in regard to intended advances with any such freedom or to any such extent as is the rule at present, and if orders are placed the buyers should be held to their contracts, and should take the goods whatever may be the course of the market. When this becomes the practice of the trade the position of the manufacturers will be greatly improved, and one of the most disturbing featurers of the market will be removed. The matter is in the manufacturers' hands. If they have sufficient resolution to insist that the order duly placed and accepted shall be held binding on both parties the difficulty under discussion will be obviated. The importance of the subject deserves immediate and careful attention.—Iron Age.

HOBBIES.

A statement made by a wise man is that "Every honest man has a hobby." The man in question did not use these precise words, but they amount to the same in substance.

A man who is always tinkering around, making something or other in the mechanical line, is never found spending his leisure hours in a gin mill or saloon. The young man whose hobby is study will be found at his books as soon as his days work is done and supper is swallowed.

The chap who has "music on the brain" will be puffing or scraping his instrument early and late, until his friends almost wish he would quit his hobby and relegate himself to the rum shop.

Many young men ride a mechanical hobby, and are often building experimental machines, and making "young" steam engines. To such men, electricity possesses a most enticing field. There is no end to the directions in which thought may be profitably turned in connection with electricity. Well developed as it is, electricity is as yet an almost unknown thing, which will require lifetimes of study to reduce to the full understanding of all. Electricity is the future power of the world, as it has always been its life, although unknown and uncomprehended for ages.

That a young man will waste hours and days of his life in doing worse than nothing, when he has such a field before him,is scarcely to be comprehended, but it is a disgraceful fact. Let the young men awake to the idea that the advance of the world depends upon them personally; that the years to come may be better or worse as they choose to study or to be idle, and it seems as though they would quit beer drinking, dice shaking and card shuffling instantly to avail themselves of the privileges before them.

A man may be about what he makes himself nowadays, and if he chooses to become a sot, the way is open; if he chooses to become a power in the land, he can do so by going to work in that direction and keeping at it.—American Cultivator.

THE INCOMPETENT TRADER.

The recent repetition, by Gen. B. F. Butler in a letter recently writted to the press of the old story as to the vicissitudes of trade as compared with other occupations, accompanied by the statement that only about 10 per cent. of business men are successful, has been widely discussed in trade journals. Statistics of the leading mercantile agencies, however, which are now kept with considerable care, show that the above long standing opinion is without foundation, and that although success in trade is perhaps as uncertain as in any other vocation in life,the ratio of mercantile firms that fail is only about one per cent annually. The partnership changes however, show a greater percentage, the average duration of a mercantile house, it is estimated, covering a period of only four or five years. The various changes incident to business experience greatly exceed in number the cases of bankruptcy. It is the opinion of some experienced observers that as many men retire from trade with a competency as fail in their commercial undertakings. There is much doubt on this point, but that, as above stated, the returns from business pursuits are more certain than is generally supposed seems well established.

In connection with the subject previously discussed, reference to the list on first page of the causes to which are attributed the seventy-three failures which occurred on the Pacific coast last month is of much interest. Of the total number reported only nine, three from excessive competition and six from unfavorable circumstances can properly be abscribed to legitimate causes. To incompetence and inadequate capital over 40 per cent. of the total is due, the first named cause being credited with twenty two failures. The incompetent storekeeper is without doubt the cause of more pecuniary loss to the wholesale merchant, and a greater source of unfair competition to the experienced,well established retail merchant, than even rivals of less honest intentions but of better judgment. The mechanic who botches his work soon finds himself without employment, but the incompetent trader seems never to realize his incompetency; but so long as, by hook or crook, he can secure goods on credit, goes on from year to year with disaster always following close upon his heels.—S. F. Grocer and Country Merchant.

The stock of Adam Good, Brussels, consisting of boots and shoes, hats and caps, and groceries, valued at $4,322, was disposed of by Messrs. Suckling, Cassidy & Co. on Tuesday to R. G. Vanstone for 55c. in the dollar.

THE CANADA MEAT PACKING CO.
WHOLESALERS IN
REFRIGERATED DRESSED BEEF
MANUFACTURERS OF
CANNED AND PREPARED MEATS
MONTREAL.

BAKING POWDER!

IMPORTANT TO THE TRADE.

PURITY, STRENGTH, FULL WEIGHT.



Put up in ¼, ½ and 1 lb. Tins. RETAIL PRICE 10, 15 and 25 cents.

MAKERS WILL ONLY SELL TO DEALERS WHO MAINTAIN PRICES NAMED.

"SUCCESS FROM THE START"

Fully equal in results to any High-priced Powder offered.

This Brand of Powder although on the market a short time only, is now demanded by all our regular trade. It's success has been so well assured as to compel extensive additions to our factory to meet growing demand. "Prices on application." "Mail orders solicited."

Diamond Baking Powder and Spice Mills,

W. H. GILLARD & Co., Proprietors, HAMILTON, ONT.



THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL,

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday s yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, McGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

RICHARD TEW & CO.

IMPORTERS OF

Crockery, Glassware, China, Lamp Goods, Etc., Etc.,

10 FRONT ST. East,

(Adjoining New Board of Trade Building.)

TORONTO.

Our Samples in Fancy Chinas, Glassware, etc., are to hand. Our travellers are now starting with complete lines. We cover from the Atlantic to the Pacific coast, and will be represented as below.

Mr. Joseph Pease, Quebec and Lower Provinces;
" A. T.P. Andrews, W. G. & B. Ry. and Waterloo County;
" A. F. Ede, G.T.R. East.
" F.A. Rees, Eastern Ontario;
" W. T. Salter, Niagara Peninsula;
" C. W. Laker, City;
" C. M. Rubidge, Manitoba & British Columbia.

We can save you money and give you new shapes and decorations. Please reserve order till you inspect our lines.

Business Changes

ONTARIO.

Alexandria—Chisholm, Jno., general store, deceased.

Aylmer—Ashbaugh, F. A., grocery and liquors, sold out grocery department to G. G. Steele; Glemence, T., blacksmith and carriage maker, sold out to J. W. Orton; Dawson & Hawkins, carriage makers, dissolved, Robert Dawson continues.

Barnhart's Island (Mille Roches P. O.) —Barnhart, F. A., general store, assigned to W. J. R. Davis.

Buxton—Coutts, Geo., (estate of) general store, advertised business for sale.

Dunnville—Benson & Durham, carriage makers and blacksmiths, dissolved. E. F. Benson continues.

London—Conway, A. M., grocery, assigned to R. H. Dignan.

Orillia—Kinnon, Sarah (Mrs. Jno.) (estate of) grocery, crockery, etc., stock sold.

Ottawa — Sanitary Plumbing Co., (not incor) burnt out, no insurance; Thackray, R., sash and door factory, burnt out, no insurance.

Peterboro—Sullivan & Co., M. J. Sullivan only (estate of) dry goods, stock sold.

Ponty Pool—Stanton, Thos., general store, sold out and offering to compromise.

Stoney Point—Marion, A., (Mrs. R.) general store, stock, etc., advertised to be sold by auction on 11th inst.

Toronto—Douglas, R. W. & Co., (co nom) (estate of) books and fancy goods, stock, etc., advertised for sale by tender.

Walkerville—Weir & Stodgell, dry goods, boots and shoes, dissolved.

Wellington — Flager & Clarke, general store, assigned to Jas. T. Tennant.

MANITOBA AND NORTH-WEST TERRITORIES.

Brandon—Magee, J. A., drugs, judgment vs. him.

McGregor—Wisch, Clara E., Stoves and tinware, chattel mortgage.

Moosomin—Lewin, F. G., general store, burnt out; Narovlansky & Ripstein, general store, burnt out; Tees, Richard, general store, burnt out.

Neepawa — Hartford, Samuel, general store, stock sold to Mrs. Hartford.

Rapid City—Campbell & Leflar, general store, dissolved, Leflar continues.

QUEBEC.

Chicoutimi — Bouchard, Wm., general store, stock, etc., advertised for sale by tender on 6th inst.

Coaticooke—Porcheron, A. D., grocery, etc., stock, etc., advertised to be sold by auction on 6th inst.

Cookshire—Planche, H. A. & Co., general store, E. J. Planche admitted, style unchanged.

Loiseville—Lamy, Thos., general store, assigned in trust.

Montreal—Fabre, G. R., W., saddlery hardware, stock, etc., sold to L. J. A. Surveyor. Business will be carried on by G. R. Fabre & Son; Lavigne, C. M., grocery, assigned in trust; Lefaivre, L. J. & Co., grocery, compromised.

St. Dominique—Vachon, Victor, general store, assigned in trust.

St. Felicier—Pronovost & Roy, general store, assigned in trust.

St. Remi—Hebert, Laurent, general store, assigned in trust.

Valleyfield—Despocas, Louis, hardware, etc., assigned in trust.

NOVA SCOTIA.

Sydney—Farrell, McNeil & Co., carriages, dissolved, Jeremiah McNeil retires; Matheson Bros., dry goods, etc., Jas. E. Townsend admitted partner, as Matheson, Townsend & Co.

Thorburn—McKinnon, Henry, dry goods stock advertised for sale by tender.

NEW BRUNSWICK.

Fredericton — Perkins, Eli, grocery, assigned.

Woodstock — McDonough, grocery, deceased.

BRITISH COLUMBIA.

Victoria—Rowbotham, A. J. & Co., grocery, L. Dickenson continues.

DEGREES IN ADVERTISING.

Advertising is like the Irishman's whiskey —" It is all good, but some is better."

An advertisement tacked on a fence post out on the prairie is good; some lonely traveler may accidently see it. The same advertisement posted at a street corner is better—thousands will see it every day.

An advertisement inserted in an official or unofficial programme of something or nothing is good; the chances are a few people will see it and perhaps read it. The same advertisement placed in a newspaper is better; thousands will read it.—Wisconsin Times.

The "reach" of the newspapers in these days is something phenomenal. Recently a Detroit business man advertised for a snow ball and was willing to pay $10 for the genuine article. The express man in the course of a few days delivered a package from Tilsonburg, Canada, containing the article wanted, probably much to the surprise of the advertiser.—American Grocer.

The question of shop-assistants' hours, which has for some time been the object of proposed philanthropic legislation in England, in the bills of Sir John Lubbock and Mr. J. Blundell Maple, has now got into the domain of practical business discussion. According to the Northern Counties Grocers' Review, the Manchester and Salford Grocers' Association has deliberated the question, has approved the idea of a weekly half-holiday to employers and employes', and has formally signified its preference for the measure prepared by Sir John Lubbock, with the recommendation that all the shops in the same district close on the same day. Both bills aim at securing a weekly half-holiday to employes', but that of Mr. Maple was looked upon as less beneficial to the employer.

No young man can possibly have mistaken his calling who finds in it what the world wants done

DETECTIVE AGENCIES.

HOWIE'S DETECTIVE AGENCY, 86 WELLington St. West, Toronto, Ont., established 1886. Telephone 1309.

BUSINESS CHANCES.

THE LONDON TEMPERANCE COFFEE HOUSE and Store business for sale. This is a flourishing cash trade and a splendid opening, requiring only a small capital. Bart Cottam, London, Ont. tt

FOR SALE OR TO RENT IN THE VILLAGE of Walters Falls, County of Grey, a large general store with good dwelling. This is a first-class siand without opposition, a rare chance for a good man. If rented stock can be secured on reasonable terms. The reason for selling is to close partnership. Bonnell Bros., Walters Falls. 25

Battle & Smyth, Thorold, Ont., Manufacturers of The Japanese Shoe Blacking.

Tutti-Frutti

CHEWING GUM,
And Other Staple Brands.
ADAMS & SONS,
23 CHURCH-ST. - TORONTO, Ont.

Tutti Frutti, Tampico, Black Jack, Sappota, Red Rose Magic Trick Taffy, Licorice, Caramel, Tolu, N. Y. Gum—100 and 200 pieces.
Send for descriptive circular containing description of goods, with elegant Lithographs free. See our Price List, page 13.

The Neostyle, THE BEST DUPLICATING apparatus. 5,000 copies made from one original writing, drawing or music.
GEO. BENGOUGH,
45 King E., Toronto.

ORDER A CASE OF
GILLETT'S 100% POWDERED LYE.



THE BEST THING KNOWN
FOR
Making Soap, Softening Water, Printers', Engineers' and Painters', Disinfecting Everything, Boiler Compound, Cutting and Removing Grease, Washing Trees to Kill Insects. A Hundred Other Purposes.

One can equal to 20 lbs. Sal. Soda. Each can has a Double Cover, can use what you need and close the can.
½ gro. (48 cans) in case. Sold by all Wholesale Grocers.

E. W. GILLETT, Manufacturer,
TORONTO, ONTARIO.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, June 12, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

IMPERIAL—ONTARIO AND QUEBEC.



	Per doz.
Imperial 10c. cans	$0 90
" 4 oz. "	1 35
" 6 oz. "	1 85
" 8 oz. "	2 45
" 12 oz. "	3 70
" 16 oz. "	4 70
" 2½ lb. "	11 30
" 3 lb. "	13 50
" 4 lb. "	17 30
" 5 lb. "	21 50
Sold only in cans.	
Cottam's Best, in 1 lb tins	3 00
Best in 5 oz. tins	1 10
Cottam's Choice, 1 lb tins	1 75
" " 5 oz tins	70
" loose	10
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb. tins	65
" " bulk, per lb	12
	Per doz.
Empire, 5 dozen 4 oz cans	$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" ½ " 5 lb cans	8 00
" bulk, per lb	15

COOK'S FRIEND.
(In Paper Packages.) Per doz

Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases.	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60

BISCUITS.

	Per lb
Arrowroot	$0 11½
Abernethy	9
Ginger Nuts	11½
New York Fruit	15
People's Mixed	11
Pilot Family	6
Snowflake	11½
Magard	15
Soda	6
Soda, 1 lb packages	7½
" 3 lb "	20
Sultana, thin	10½
Tea	11½
Wine	9½
Wine, sweet	9

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ⅔ "	2 10
" ⅓ "	1 10
Spanish, No. 3	4 50
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jacquot's French, No. 2	3 00
" " " 3	4 50
" " " 4	8 00
" " " 5	10 00
" 1-gross Cabinets, asst,	7 50

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.
Royal Black Lead, per gross..... $1 80

BARRINGER & BROWN.
(Thos. E. Clatworthy, Ag'nt, Toronto.)
Convex Black Lead packed in wood boxes containing 12 card boxes, per box 1 12

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & CO'S.
Parisian Square Blue, per lb..13 to 14c

BARRINGER & BROWN.
(Thos. E. Clatworthy, Ag'nt, Toronto.)
Azure square blue box, containing 8 1 lb. packets of 16 oz., squares, per 8lb. box 0 89

BROOMS.

		Per doz.
Carpet	4 strings	2 90
X Parlor,	2 "	2 65
Louise	3 "	2 65
1 Gem	4 "	3 25
2 "	3 "	2 65
3 "	2 "	2 20
4 "	2 "	1 95
O Hurl	4 "	2 65
1 "	3 "	2 35
2 "	3 "	2 05
3 "	3 "	1 70
OK	2 "	1 35
Hvy Mill	4 "	3 70

CALVES' FEET GELATINE

G. P. SWINBOURNE & CO.
(Thos. E. Clatworthy, Ag'nt, Toronto.)
Boxes of 4 dz. 6d., and 2 doz. 1s. pack $3 96

CANNED GOODS.

	Per doz	
Apples, 3's	$0 85	$1 10
" gallons	2 40	2 60
Blackberries, 2	2 00	2 10
Blueberries, 2	1 25	1 40
Beans, 2	0 95	1 10
Corn, 2's	0 95	1 10
" Epicure	1 45	1 50
Cherries, red pitted, 2's	2 25	2 40
Peas, 2's	1 00	1 25
" wrinkled, 2's	1 20	1 30
" sifted select	...	1 35
Pears, Bartlett, 2's	2 00	2 10
" Flem Beauty, 2½'s	1 90	2 00
Peaches, 2's	2 25	2 35
" 3's	3 25	3 50
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	1 90	2 00
Pumpkins, 3's	1 10	1 20
" gallons	3 10	3 25
Raspberries, 2's	2 50	2 60
Strawberries, choice 2's	2 40	2 60
Succotash, 2's	1 60	1 65
Tomatoes, 3's	1 15	1 30
Lobster, 1's flat	2 10	2 20
" Tall	2 00	2 05
Mackerel	1 40	1 60
Salmon, 1's	1 50	1 60
" white	1 30	1 40
	c. per tin	
Sardines Albert, ¼'s tins	11,	11½
" " ½'s "	15,	18
" Martiny, ¼'s "	10,	10½
" " ½'s "	18,	19
" Other brands, 9¾,	11,	16, 19
" P & C, ¼'s tins	20,	22
" " ½'s "	33,	36
" Amer, ¼'s "	6,	8
" " ½'s "	9,	11

MARMALADE, JAMS AND JELLIES.

CAIRN'S.
(Blaiklock Bros., Montreal, Agents.)

Marmalade.	per doz
"Home Made," glass 1 lb	$2.35
" White 1 lb	2.25
" " 2 "	4.15
" Stone 7 "	13.20
Scotch White 1 "	2.10



Jams.
Gooseberry
Strawberry
Black Currant.
Red Currant
Green Gage
Apricot
Raspberry
Damson
Plum
Red Currant and Raspberry
1 lb. white pots, 4 doz. assorted, per doz. $2.35

Jellies. Red Currant, 1 lb. white. $2.75
Black Currant, 1 lb. white 2.75

DELHI CANNING CO.

Jams, assorted, 1's	2 35
Jellies, 1's	2 25

CANNED MEATS.

CLARK'S.

Comp. Corn Beef 1 lb cans	$1 60
" " 2 "	2 65
" " 4 "	5 00 5 15
" " 6 "	7 75 8 00
" " 14 "	18 60 19 20
Minced Collops, 2 lb cans	2 60
Roast Beef 1	1 60
" 2	3 15
" 4	5 85
" 6	7 00
Par Ox Tongue, 2½	$7 25 7 50
Ox Tongue 2	7 50
Lunch Tongue 1	3 00 3 10
" 2	5 25 5 75
English Brawn. 2	2 50 2 60
Camb. Sausage. 1	2 50
" " 2	4 00
Soups, assorted. 1	1 35
" " 2	2 25
Soups & Boulli. 2	1 80
" " 6	4 50
Potted Chicken, Turkey, or Game, 6 oz cans	1 50
Potted Ham, Tongue or Beef, 6 oz cans	1 35
Devilled Tongue or Ham, ½ lb cans	1 35
Devilled Chicken or Turkey, ½ lb cans	2 25
Sandwich Ham or Tongue, ½ lb caus	1 50
Ham, Chicken and Tongue, ½ lb cans	1 50

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars,	$9 50
Ditto, 25 and 40 lb pails, per lb.	12½c

J. H. WETHEY'S—ST. CATHARINES.
Condensed, per gross, net $13 50

CHEWING GUM.

ADAMS & SONS.

Tutti Frutti, 36 5c bars			$1 20
Sappota,	150	pieces	0 90
Sweet Fern,	230	"	0 80
Black Jack,	115	"	0 80
Red Rose,	115	"	0 80
Barley,	115	"	0 80
Lemon Tramps,	115	"	0 80
Tampico,	115	"	0 80
Magic Trick,	115	"	0 80
Taffy Licorice,	72	"	0 50
Caramel Tolu,	72	"	0 40
Adams' N.Y. Gum,	200	"	0 50
Adams' N.Y. Gum,	150	"	0 40
Puzzle Gum	115	"	0 80

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs	0 30
Caraccas, ¼'s..6 and 12 lbs	0 35
Premium, ½'s..6 and 12 lbs	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs	0 24
Sticks, gross boxes, each	1 00

ALWAYS ORDER RECKITT'S BLUE.

Prices Current, Continued—

Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs 30
" Pearl " " " 25
" London Pearl 12 & 18 " 22
" Rock " " 30
" Bulk, in bxs 18

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb	$0 30
Mott's Prepaired Cocoa	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa	40
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs	30
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	24
Mott's Vanilla Chocolate stick	22
Mott's Pure Confec. Chocolate	22c–35
Mott's Sweet Confec. Choc.	21c—28

. W. COWAN & CO'S.

Cocoas—

Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼lb in 12lb boxes	35
London Pearl, " "	30
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence, per doz	1 40

Chocolates—

Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

Thos. E. Clatworthy, Ag'nt, Toronto.)

Schweitzer's Cocoatina, net cash ¼ lb. ½ lb.. per doz... 3 29 6 30

WALTER, BAKER & CO.

Chocolate—

Premium No. Chocolate, in boxes, 12 and 25 lbs	....
Baker's Vanillia Chocolate, in boxes, 12 lbs	.....
Caraccas Sweet Chocolate, in boxes, 6 lbs., 12 boxes in a case.	.....
Vanillia Tablets, in boxes	.....
Spanish Tablets, 100 in each box, 12 boxes in a case	.....

German Sweet Chocolate—

Grocers' Style, in cases 12 boxes, 12 lbs	.....
Grocers' Style, in cases 24 boxes, 6 lbs	.....

Cocoa—

Pure Prepared in boxes, 12 lbs	.....
Cracked Cocoa, in boxes, 12 lbs., ½ lb. papers	.....
Cracked Cocoa, in bags, 10 lbs	....

Breakfast Cocoa—

In boxes, 6 and 12 lbs., ½ lb. tins	.....
In boxes, 12 lbs., 1 lb. tins, decorated canisters	....

Broma—

In boxes, 12 lbs., ½ lb. tins	.....

COFFEE.

GREEN

	c. per lb.
Mocha	30, 32
Old Government Java	27, 30
Rio	21, 23
Plantation Ceylon	28, 30
Porto Rico	22, 23
Guatamala	23, 25
Jamaica	22, 28
Maracaibo	23, 25

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.

	c. per lb
Java	33, 34
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	33
Our Own "	30
Laguayra "	28
Mocha and Java	32, 33
Java, Standard	32
" Old Government	30, 32
" Crown	29
Arabian Mocha	35

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs	30
Standard Imperial in sealed tins, 25 and 50 lbs	32
Standard Blend in sealed tins, 25 and 50 lbs	33
Ground, in tins, 5, 10, 15 and 25 lbs	20, 30
Say's Parisien, in ½ and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

SUTTON & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Pure essence, Gorgona Anchovies, ½ pts. per doz 2 76

FLOUR AND MEAL.

	per bbl.	
Flour, Family	$5 00	5 25
" Manitoba Patent	.....	5 90
" white wheat patent	....	5 70
" Strong bakers'	5 40	5 50
Oatmeal, standard, bbls	....	4 40
" granulated, "	.....	4 40
" rolled "	....	4 50
Bran, per ton	.....	12 50
Shorts	.....	16 00
Cornmeal	3 75	4 00
" Gold Dust	3 40	3 60
" Imperial	3 50	4 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz.	
Cases, No. 1, 2 oz tins	$2 75	$3 00
" No. 2, 4 oz tins	4 50	5 00
" No. 3, 8 oz tins	8 00	8 75
" No. 4, 1 lb tins	12 60	14 25
" No. 5, 2 lb tins	25 00	27 00

FRUITS.

FOREIGN.

	c. per lb.
Currants, in bbls	5¾, 5¾
" ½ bbls	5⅞, 6
" cases	6¼, 6½
" Patras, in cases	7¾, 8
" Vostizza, "	7¼, 9½
" ½ case	9¼ 9½
Dates, Persian, boxes,	5½ 5¾
Figs, Elemes, 14 oz., per box	8½ 9
" 10 and 20 lb box	10, 11
Prunes, Bosnia, hhds	6, 6¼
" " cases, new	8½, 9½
Plums, French, 55 to 65	12½ 15
" Bottles, 1's	22 23
" " 2's	37½ 40
" " 4's	70 75
" " 7's	1 00 1 10
Raisins, Valencia, off stalk,	7¾ 8¼
Selected	9, 9½
Layers	9½ 10
Raisins, Sultanas	11½ 14½
" Eleme	7½ 7¾
" London Layers	$3 00 3 25
" Black Baskets	4 00 4 25
Lemons, Messina, per box	4 00 4 50
" Palermo	4 00 4 50
Oranges, Messina, per box	5 00 5 50
" Valencia	10 00 11 00
Bananas	1 00 2 00

DOMESTIC.

Apples, Dried, per lb	4⅝	5½
" Evaporated, p. lb	9	12

GLASSWARE.

TAYLOR, SCOTT & CO.

	c. per doz.
Lamp Chimneys, O	32
" " A	35
" " B	45

	per bbl	
Fruit Jars, pts	13 00	
" " qts	14 00	
" " ½ gal	17 00	

GRAIN.

Wheat, Fall, No. 2	$1 00	1 05
" Red Winter, No. 2	1 02	1 03
" Spring, No. 2	98	1 00
" Man. Hard, No. 1	....	1 20
" " No. 2	....	1 18
Oats, No. 2, per 34 lbs	40	41
Barley, No. 2, per 48 lbs	50	51
" No. 3, extra	48	49
" No. 3	40	45
Rye	47	49
Peas	63	64
Corn	....	50

HAY & STRAW.

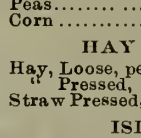
Hay, Loose, per ton	$10 00	$15 00
" Pressed, " on track	10 50	11 00
Straw Pressed, "	5 50	6 00

ISINGLASS.

G. P. SWINBOURNE & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Boxes containing 3 doz 3d. pack. per box 3 58



LYE.

Gilletts powdered Lye (½gr. in a case) per case $3 75

Elliott's 3 75

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts.
Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars	22
" Fine, in 4 lb jars	70
" Ex. Sup., in bulk, per lb.	30
" Superior, in bulk, per lb	20
" Fine, " "	15

COLMAN'S AND KEEN'S

In 4 lb jars	75
In 1 lb jars	25
D. S. F., in tins, per lb	41
" in ½ lb tins	42
" in ¼ lb tins, per lb	44
D. F. in ½ lb tins, per lb	26
" ¼ " "	28

BARRINGER & BROWN.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Genuine, in 4, 1, ½, ¼ lb. and 2 oz. tins, per lb	0 34	0 47
Superfine genuine, full	0 30	0 43
Pure, per lb	0 23	0 36
D.S.F. "	0 34	0 47
D. S. "	0 30	0 43
F. "	0 23	0 36

NUTS.

	per lb.	
Almonds, Ivica	13,	14
" Tarragona	14,	15
" Formigetta	12,	14

The Cowan Cocoa & Chocolate Co. Limited

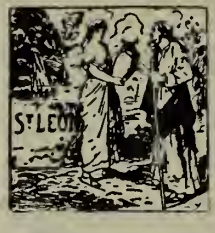
OF TORONTO,

Manufacturers of

Cocoas and Chocolates.

Hygienic, Queen's Dessert, Mexican, Iceland Moss, Sweet Caracas Vanilla, Cocoa Essence, Royal Navy Chocolate, Soluble, Creams, Coffees and

Confectioners' Chocolates, Icing, and Powdered Sugars.



IMPOSSIBLE!

So say Doctors, to say too much in favour of St. Leon Water. It puts down Bright's Disease and Diabetes, as water quenches fire. Cures Indigestion, Dyspepsia, Rheumatism, etc., completely if drank freely and rubbed in the skin.

ST. LEON

Mineral Water Company,

101½ KING STREET W., - - TORONTO.

SILVER STAR STOVE PASTE.

The following is the universal verdict of all who have used or sold it:

HAMILTON, APRIL 25th, 1890.

Messrs. F. F. DALLEY & Co.,

GENTLEMEN:—In thus ordering a fresh supply of your SILVER STAR STOVE PASTE we cannot but express our appreciation of the goods and congratulate you on having been able to place on the market an article so superior in every respect to anything we have heretofore been able to get.

As we use it on the stoves in the wareroom, we know personally its good qualities—no dust, a quick polish, always ready and the work is done in the time it would take to prepare the Dome or other hard stove polishes, and one of the best features about it is that it is so clean to handle.

If a man sells us an inferior article we don't forget to tell him about it, and on the same principle when a firm gives us an Extra good one we believe in letting them know that we appreciate it.

We remain,
Respectfully yours,
J. WALLACE & SON.

TO THE WHOLESALE GROCERS & DRUGGISTS OF THE DOMINION OF CANADA.

We take pleasure in announcing that our New Mills are now completed, and we are prepared to fill orders for goods. The capacity of our New Mills is from 250 to 300 barrels per day.

Our specialties, such as DESSICATED WHEAT, DESICCATED ROLLED OATS, ROLLED WHEAT FLAKES, BREAKFAST HOMINY, &c., are improved and put up in handsomely lithographed cartoons. Our GLUTEN FLOUR for Diabetes, BARAVENA MILK FOOD for infants, PREPARED BARLEY, GROATS, PEA FLOUR, &c., are the very choicest, and guaranteed fresh, clean and attractive, healthy, palatable, and nutritious.

We are also manufacturing GRANULATED, STANDARD, & ROLLED OATMEALS, WHEATLETS, SPLIT PEAS, &c., BAKERS' SPECIALTIES, such as GRAHAM FLOUR, RYE FLOUR, WHITE CORN FLOUR, WHOLE WHEAT FLOUR, &c., which are very choice.

THE IRELAND NATIONAL FOOD CO (LIMITED)

OFFICE AND MILLS—109 Cottingham St.—134 to 148 Marlborough Ave. Telephone No. 3629.

Toronto, Dec. 2, 1889.

SOLUS. SOLE PRESERVER

Will preserve the soles of boots or shoes, and render them perfectly waterproof. One application to a pair of new shoes will double their wearing qualities.

Two-sized tins, 15 and 25 cents. Will cost you $1.20 and $2.00 per dozen.

We also manufacture the best line of Wigwam Slippers, and Lumberman's Oil Tanned foot wear in Canada.

C. N. VROOM,

St. Stephens, N.B.

Prices current, continued—

Almonds, Shelled Valencias	30,	35
" " Jordon.	50,	55
Brazil	13,	14
Cocoanuts,	5 50	6 00
Filberts, Sicily	10	11
Peanuts, roasted	...	14
" green	11,	12
Walnuts, Grenoble, old	14,	15
" New	16	..
" Bordeaux	10½,	11½
" Naples, cases	16,	...
" Marbots	...	11

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO.

PICKLES.

John Bull, mixed, in bulk	$0 60
" Chow Pic'le, in b'lk	65
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 25
" " " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

SAUCES.

John Bull, kegs, per gal	$1 25
" ½ pt. bottles, per doz (according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " ½ pt, bottles, per doz	1 25
Niagara Tomato, kegs, per gal	1 25
" " Reputed pints	1 25

Terry's Candied Peels.	c. per peels
Lemon, 7 lb boxes	16
Orange, "	18
Citron, "	30

CROSSE & BLACKWELL'S.

Pickles, all kinds, pints, per doz	3 25

LEA & PERRIN'S.

	per doz.	
Worcester Sauce, ½ pts	$3 60	$3 75
" " pints	6 25	6 50

SUTTON & CO.

(Thos. E. Clatworthy, Agent, Toronto)

Worchester Sauce, ½ pints, second quality, per doz	1 17
Worchester Sauce, ½ pints, third quality, per doz	0 96
The Victory Dinner Relish, per dozen	1 92
Bottled Pickles—Mixed, Piccalilli, Cabbage, Onions, per doz.	2 16

PRODUCE.

DAIRY.

	Per lb	
Butter, creamery, rolls	$0 18	$0 22
" dairy, tubs, choice	0 12	0 14
" " " med	0 8	0 11
" large rolls	0 11	0 12
Butter, pound rolls	0 13	0 15
" common to med	0 9	0 12
" store packed	0 05	0 8
Cheese	0 08½	0 11

COUNTRY.

Eggs, fresh, per doz	0 12½	0 13
Beans	1 50	1 70
Potatoes, per bag car lots	0 50	0 55
Hops, 1888 crop	0 08	0 12
" 1889 "	0 12	0 16
Honey, extracted	0 11½	0 13
" section	0 14	0 16

PROVISIONS.

Bacon, long clear, p lb.	0 08½	0 08¾
Pork, mess, p. bbl	16 00	17 00
Hams, per lb	0 11	0 12½
Bellies	0 11	0 12
Rolls	0 09¼	0 09½
Backs	0 11	0 11½
Lard, Canadian, per lb.	0 09½	0 10
Hogs	6 00	.....
Tallow, refined, per lb	0 05	0 05½
" rough, "	0 01¾	0 02

RICE, ETC.

	Per lb.
Rice, Aracan	3¾, 3¾c
" Patna	4⅜, 4½
" Japan	4¼, 5
" extra Burmah	3½, 3¾
Grand Duke	5¼, 5¾
Sago	5½, 5¾
Tapioca,	5⅞, 6¼

SPICES.

GROUND.

	Per lb.	
Pepper, black, pure	$0 20	$0 22
" fine to superior	12	18
" white, pure	32	35
" fine to choice	25	30
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	25	40
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURGH STARCH CO. (Limited.)

	c. per lb.
Benson's Prepared Corn	8
No. 1 White Laundry, 4 lb boxes	5¼
Silver Gloss, 6 lb boxes	6¾
" 1 lb chromo pkgs	7
Satin, 1 lb chromo boxes	7¼
Edwardsb'g Rice, 1 lb chromo bxs	9
Canada Laundry	4¼
Canada Corn	6¼

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40 lb boxes. 1 lb packages, new wrappers	7½
36 lb boxes. 12 3 lb paper boxes	7½
40 " 10 4 lb "	7½
Silver Gloss Starch—	
40 lb boxes. 1 lb packages, new wrappers	9
40 lb boxes. Assorted ½ lbs and ¼ lbs	9¾
40 lb boxes. 10 4 lb paper boxes	9
6 lb boxes, with sliding covers (12 boxes in each crate)	9½
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	8
20 " "	8¼

BRITISH AMERICA STARCHES.

First quality White laundry, 3-lb. cartoon boxes	5½
First quality White laundry, barrels	5
First quality White laundry, half barrels	5
Lily white gloss, 6-lb. boxes	6¾
Brantford gloss starch, 1-lb fancy cartoons	7¼
Lily white gloss, 1-lb fancy cartoons	7
Canada Laundry	4½
Pure prepared Corn	7¼
Challenge Brand prepared corn	6½
Coldwater Rice	9

SUGAR.

	c. per lb.	
Granulated, in bbls	7⅛,	7¼
Paris Lump, "	...	7¼
" " ½ bbls	...	7⅜
" " boxes	...	7⅜
Extra Ground, in bbls	...	8¼
" " boxes	...	8¼
Powdered, in bbls	...	7⅜
" less than bbs	...	7⅜
Yellows, in bbls	5⅞,	6⅛
Raws, Jamaica in bags	5½,	5¾

SYRUPS AND MOLASSES.

SYRUPS.

	Per lb. bbls.	½ bbls
Redpath's "D"	3½c.	3⅝c
" "M"	3⅝	3¾
Redpath's "B"	3⅞	
" "VB"	4	⅛
" Extra	4⅛	⅜
" Ex. Sup	4⅜	4½
" XXX Sup.	4½	4⅝
" Corn Syrup	4⅞	5

MOLASSES.

	Per gal.
Trinidad, in puncheons	34, 36c
" bbls	38, 40
New Orleans, in bbls	70, 75
Porto Rico, hdds	33 34
" barrels	36, 37
" ½ barrels	38, 39

TEAS.

GREENS.

Gunpowder—	Per lb
Cases, extra firsts	42, 50c
Half chests, ordinary firsts	22, 38
Cases, sifted, extra firsts	42, 50
Cases, small leaf, firsts	35, 40
Young Hyson—Moyunes	
Half chests, ordinary firsts	22, 38
" " seconds	19, 20
" " thirds	16, 17
" " common	14, 15

PING SUEYS.

Half chests, firsts	28, 32
" " seconds	16, 19
Half Boxes, firsts	28, 32
" " seconds	16, 19

JAPAN.

Half Chests—	
Choicest	38, 40
Choice	32, 36
Finest	28, 30
Fine	25, 27
Good medium	22, 24
Medium	19, 20
Good common	16, 18
Common	14, 16
Nagasaki, ½ chests Pekoe	16, 22
" " Oolong	14, 15
" " Gunpowder	16, 19
" " Siftings	5, 12½

CONGOUS.

Half chests, Kaisow, Moning	12, 55
Caddies and half chests	18, 50
Cadies, Pakling and new makes	18, 50

OOLONG.

Half chests Formosa	34, 50
Caddies	36 55

ASSAMS.

Chests and half-chests Pekoe	22, 48



KINGSFORD'S OSWEGO .·. STARCH.

"Pure" and "Silver Gloss"
FOR THE LAUNDRY.

Corn .·. Starch,
FOR THE TABLE,

EQUAL TO ANY RICE OR IMPORTED STARCHES MADE.

For Sale by all Leading Jobbers in Canada.

T. KINGSFORD & SON, Oswego, N.Y.

B. T. BABBITT,

Nos. 64, 65, 67, 68, 69, 70, 72, 74, 76, 78, 82 Washington St. and 41, 42, 43 44, 48 and 49 West St. } NEW YORK.

Manufacturer of B. T. Babbitt's Best Soap, B. T. Babbitt's 1776 Soap Powder and B. T. Babbitt's Pure Potash or Lye.

The new package of my **1776 Soap Powder** weighs 5 1-3 oz. and is the **largest 5c. package** of washing powder on the Canadian market. Ask your Wholesale Grocer for it and send me your name and address and I will send you a beautiful picture for store. See price list of my goods below.

SCENTED ORANGE PEKOE.

Boxes, Foochow and Canton	28, 60

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	62c
Ingots, rough and ready, 7's	59
Laurel, 3's	52
Brier, 7's	50
Index, 7's	45
Honeysuckle, 7's.	53
Napoleon, 8's.	49
Royal Arms, 12's	50
Victoria, 12's	48
Brunette and Lovely, 12's	45½
Prince of Wales, in caddies	46½
" " in 75 lb boxes	46
Bright Smoking Plug Myrtle, T & B, 3's	55
Lily, 7's	48
Diamond Solace, 12's	45
Myrtle Cut Smoking, 1 lb tins	65
½ lb pg, 6 lb boxes	65
2 oz pg, 5 lb boxes	65

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdowne	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" Queens	29 00

Cigarettes, all Tobacco—

Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.

	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C No. 1	4 00
Sweet Sixteen	3 50

CUT TOBACCOS.

	per lb.
Puritan, ½ lb pkg., 5 lb. boxes	65
Old Chum, ½ lb pkg 5 lb box	65
Old Virgin., 1-10 lb pkg., 10 lb bxs	57
Gold Block, ½ lb pkg, 5 lb boxes	65

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	78
Puritan, 1-10, 5 lb boxes	80
Athlete, per lb	1 10

SOAP.

Ivory Bar, per lb	5½
Do. 2, 6-16 and 3 lb bars "	5
Primrose, 5 lb bars, wax W "	4
" 1 " " "	4½
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 13oz, 1,2 and 3 lb bars per lb	3½
Queen's Laundry, per bar	5½

B. T. BABBITT'S SPECIALTIES.

B. T. Babbitt's Best Soap, p. bar	0 05
B. T. Babbitt's 1776 Soap Powder per box of 100 5½ oz. package	3 90
B. T. Babbitt's Lye, per box of 2 oz. large cans	1 80

TOILET SOAP.

TAYLOR, SCOTT & co.

	per doz.
Baby's Own, ¼ doz boxes	$1 25
Our Boys, ½ " "	1 25
Sea Foam, ½ " "	75
London Bouquet, ½ " "	60
Oatmeal, 1 " "	85
" ½ " "	60
Paris Assorted, ½ " "	0 75
Albert Oatmeal bar, 2 doz. boxes	0 75
" White Castile bar, 2 doz. boxes	0 75
	per gro.
Fatherland, ¼ doz boxes	5 00

WASHING CRYSTAL.

Gillett's Washing Crystal, 1 gro in box, per box	$1 75
Cottam's per lb	0 03½

WASHING COMPOUNDS.

Cottam's small p'k'ts, per gro	$1 50
" large " "	4 50

WOODENWARE.

	per doz.
Pails, 2 hoop, clear No. 1	$1 70
" 3 " " "	1 90
Pails, 2 hoops, clear No. 2	$1 60
" 3 " " "	1 80
" 3 " painted " "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
	per case.
Matches, Parlor	$1 70 $1 75
" Telephone	3 50 3 60
" Telegraph	3 80 3 90
	per doz.
Mops and Handles, comb.	1 25
Butter tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60
Clothes Pins full count, per box	0 75

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 2 qt	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Handy dish	3 75

YEAST.

Royal Yeast Cakes, 3 doz 10c. packages in case, per case	$1 95
Royal Yeast Cakes, 3 doz 5c. packages in case, per case	1 00

OUR NATIONAL FOODS.

	pkg.	doz
Desiccated Wheat	4 lb.	$2 30
" Rolled Oats	4 "	2 25
Snow Flake Barley	4 "	2 40
Rolled Wheat Flakes	4 "	2 25
Buckwheat Flour, S. R.	4 "	2 00
Prepared Pea Flour	2½ "	1 80
Baravena Milk Food	1 "	3 00
Patent Prepared Barley	1 "	1 80
Patent Prepared Groats	1 "	1 50
Beef and Barley Extracts	6 oz	2 25
Gluten Flour	4 oz	2 80

HARDWARE.

ZINC: Sheet net.	0 06½

IRON WIRE:

Galv., annealed and oiled and bright 20 p.c. advance on list	
Barbed wire net.	0 00
Coil chain, 5-16 in. net	0 05½
" " ⅜ in. "	0 05
" " ¼ in. "	0 04½
Iron pipe, 50 per cent.	
Iron pipe, galvanized, 25 per cent.	

CUT NAILS, from Toronto:

10 dy. to 60 dy	2 80	0 00
8 dy. and 9 dy	3 05	0 00
6 dy. and 7 dy	3 30	0 00
4 dy. and 5 dy	3 55	0 00
3 dy. C.P.	3 90	0 00
3 dy A.P	4 40	0 00

HORSE NAILS:

"C" 50 and 10 per cent. from list.

HORSE SHOES:

From Toronto, per keg	3 75	4 00

WINDOW GLASS:

25 in and under	1 55	1 60
26 to 40	1 60	0 00
41 to 50	3 60	0 00
51 to 60	3 90	0 00
61 to 70	4 20	0 00

GUNPOWDER:

Sporting FF "	4 75	0 00
" FFF "	5 00	0 00
Canada rifle "	7 25	0 00
Sporting FF., (in ½ lb. tins) per doz.	2 40	0 00
ROPE: Manilla	0 14	0 16
Sisal	0 13	0 00

AXES:

Peerless & Keen Cutter	7 50	0 00
Leader	7 25	0 00
Lance	7 75	0 00
Queen City	9 25	0 00
Honor Bright, all steel	11 00	0 00
SHOT: Canadian	0 05½	0 00
HINGES: Heavy T and strap	05½	00
" Screw, hook & strap.	03¾	04¾

TIN PLATES:

1c. 4x20 coke, per box	4 50	4 75

INGOT TIN: 25 to 26 per bdl.

PIG LEAD: 4 to 4½ per bdl.

PETROLEUM.

F. O. B. Toronto	Imp. gal.	
Canadian	$0 00	$0 14½
Carbon Safety	0 17½	0 00
Canadian Water White	0 20	0 00
Amer'n Prime White	0 23	0 24
" Water White	0 25	0 00
Photogene	0 27	0 00

DRUGS AND CHEMICALS.

Alum 1lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 02½	0 03
Borax	0 12	0 13
Camphor	0 70	0 75
Carbolic Acid	0 55	0 60
Castor Oil	0 11	0 12½
Cream Tartar	0 30	0 31
Epsom Salts	0 01½	0 02½
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 22	0 25
Hellebore	0 15	0 17
Iodine	5 00	5 50
Insect Powder	0 40	0 50
Salpetre	0 08½	0 09
Soda Bicarb, per keg	0 00	2 25
Sal Soda	0 95	1 00
Madder		

VINEGAR.

A. HAAZ & CO.

XX, W.W	0 20
XXX, W.W	0 25
Honey Dew	0 28
Pickling	0 28
Malting	0 45

THE BADGEROW FALCONER VINEGAR CO

French Bordeau per gal.	0 34
Tarragona "	0 32
Triple "	0 30
Fruit Vinegar "	0 27
Pickling "	0 28
XXX "	0 25
Extra XX "	0 22
XX "	0 20
X "	0 16
Cider Vinegar	0 16 to 0 25
Honey Vinegar	0 25
Eng. Malt Vinegar	0 50 to 0 60
Bottled Malt Vinegar, qts	2 00
Methylated Spirits	2 00 to 2 25

LIQUORS.

CANADIAN SPIRITS:

(Net Cash Prices.)	Imp. gal. In B'd.	D.P'd
Alcohol 65 O.P.	$0 99	$3 27
Pure Spirits 65 "	1 00	3 28
Pure Spirits 50 "	0 90	2 98
" " 25 U.P.	0 49	1 52
Family Proof Whiskey	0 53	1 64
Old Bourbon "	0 53	1 64
" Rye "	0 50	1 54
" Toddy "	0 50	1 54
" Malt "	0 50	1 54
" Domestic Whiskey 32 U. P.	0 45	1 04
Old Rye, 4 years old	0 75	1 90
" " 5 "	0 85	1 66
" " 6 "	0 95	2 00
" " 7 "	1 05	2 16
Rye Whiskey, 1883, qts.	4 25	7 06
" " " pts.	6 00	8 75
" " 1884, qts.	4 00	6 75
" " " pts.	5 75	8 50

20 to 100 cases, net cash.
100 to 200 cases, 2½ per ce off.
200 cases and over 5 per ce off.

JOS. PICKERING & SONS' SPECIALTIES.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Metal Polishing Pomade, according to size, per dozen	0 20 1 02
Needham's Polishing Paste according to size, pr dozen	0 18 2 81
Furniture Polish, according to size, per dozen	0 20 2 85
Razor Paste, ½ doz. in box	1 02
" in single boxes	1 18
Plate Powder, per box	1 02
Knife Powder, in cannister, per dozen	1 03
Harness Blacking, in boxes, per dozen	1 27 2 20

We manufacture the greatest variety of Stave, Market and Satchel Baskets and Fruit Packages, of any establishment in the Dominion.

Write for Illustrated Catalogue and Price List.

The Ontario Basket Co., Limited,

WALKERVILLE, ONT.

C. RICHARDSON & CO.

MANUFACTURERS OF

The Celebrated Bull's Head Brand Pickles,

SAUCES, JAMS, JELLIES,

CANNED FRUITS AND VEGETABLES.

SPECIAL PRICES IN

CANNED TOMATOES.

EVAPORATED APPLES and MAPLE SYRUP

125 River St., Toronto.

SUBSCRIBED CAPITAL, $100,100. FULL GOVERNMENT DEPOSIT.

SIR ALEX. CAMPBELL, K.C.M.G. PRES. (Lieut.-Govr. of Ontario)
JOHN L. BLAIKIE ESQ. VICE PRES.

THE BOILER INSPECTION and INSURANCE COMPANY of Canada.



CONSULTING ENGINEERS.

G.C. ROBB. Chief Engineer. A. FRASER. Secy. Treas.

HEAD OFFICE. 2 TORONTO ST. TORONTO.

The prevention of Accident and attainment of Economy in use of Steam, our chief aims.

DESKS

OFFICE, LIBRARY, CHURCH AND SCHOOL

FURNITURE.

JOHN M. BLACKBURN & CO.,

41 COLBORNE ST., TORONTO.,

—AND—

162 ST. JAMES ST., MONTREAL.

Needham's "The Favorite." Polishing Paste.

USED BY HER MAJESTY'S SERVANTS

Gold Medals and Diplomas of Merit at all Exhibitions.

Dazzling Mirror Finish

Sold Everywhere in 5c, 10c, 15c, 20c & 25c Tins

The reputation of nearly a century as the most reliable preparation for Cleaning and Brilliantly Polishing BRASS, COPPER, TIN, BRITANNIA METAL, PLATINOID, etc.

Inventors and Sole Manufacturers, JOSEPH PICKERING & SONS, Sheffield.

Pickering's Furniture Polish, Plate Powder, Knife Powder, Brunswick Black, Razor Paste, Metal Polishing Pomade (Red), Ye Olde Oak Furnishing Paste.

T. E. CLATWORTHY, Sole Agt. In Canada, 34 Church St. Toronto.

CONDENSED MINCE MEAT

Put up in card board box. Packed in ¼ and ½ gross cases.

SELLS AT ALL SEASONS.

Will not injure in warm weather. Ask your wholesale grocer for it. Price $13.50 per gross. Patented in Canada.

J. H. WETHEY, ST. CATHARINES,
Sole Manufacturer in Canada.

COTTAM'S

BIRD SEED AND WASHING COMPOUND.

Wholesale Dealers will find it to their advantage to write us for quotations on Pkt. Bird Seed.

TORONTO SALT WORKS

128 ADELAIDE STREET EAST.

DEALERS IN AND MANUFACTURERS OF

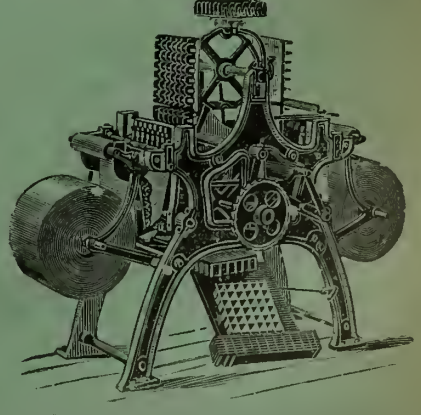
Table, Dairy & Meat Curing Salts.

Silver Medal Industrial Exhibition, 1888.

We handle Canadian Salts only, which from recent Government tests for Dairy and Meat purposes have proved equal, and in most cases superior to the best Imported Salts of any brand.
Orders promptly filled.

Northumberland Paper and Egg Case Co.

Sole Manufacturers of Machine Made Egg Case Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD, ONT.

W. BOULTER & SONS,

PICTON, - - ONT.,

PACKERS OF THE CELEBRATED



LION BRAND

Canned Fruits and Vegetables

Every can has a Lion on the label. This label is a guarantee to the consumer that the quality is first-class. Ask your Grocer for the Lion Brand. Do not take any other.

BAY OF QUINTE CANNING FACTORIES,

Head Office: Picton. **Branch: Demorestville.**

JAMES PARK & SON,

PROVISION MERCHANTS

PORK PACKERS,

AND MANUFACTURERS OF PRESERVED MEATS ETC

SPECIALTY.—Imported English Sheep Casings for the Sausage Trade.

41 to 47 St. Lawrence Market, and 95 Front St. E.

TORONTO - ONT.



ROYAL YEAST

Is Canada's Favorite Yeast Cakes. 10 years in the market without a complaint of any kind. The only Yeast which has stood the test of time and never made sour, unwholesome bread. All Grocers sell it.

F. W. GILLETT, M'F'R. TORONTO, ONT. & CHICAGO, ILL.

CREAMERY MEN AND MERCHANTS

Holding butter of good quality are requested to correspond with

T. W. CLARK,

Commission Merchant and Wholesale Dealer in Butter and Eggs.

Consignments solicited and business transacted for Ontario and other Eastern Canada Merchants

VANCOUVER, B.C.

References: Bank of British Columbia, Bank of British North America.

E. P. Breckenridge, Toledo, Ohio, Pres. Edwin Norton, Chicago, Vice-Pres.

W. C. Breckenridge, Resident Manager.

The Norton Manufacturing Co.,

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit Cans, Lard Pails, Paint Pails and Cans, Baking Powder Cans.

Capacity, fifty thousand fruit cans per day.

Sole Agents in Canada for Norton Bros., "Solder Hemmed" Caps, and Grocers' sample goods, and Haskell's sample cases.

Cor. YORK AND QUEEN Sts., HAMILTON, - ONT.

FOREIGN FRUITS

R. S. GALLAGHER,

FRUIT AND COMMISSION MERCHANT

TORONTO.

111 & 113 King St. E., 77 Colborne St.

Telephone 1617.

- PARISIAN - BLUE!

Is Stronger and More Economical

THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

Established 1874.

W. H. SMITH,

Wholesale Produce

Commission Merchant

186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Produce Consignments solicited. First-class reference.

R. C. MURDOCH & Co.

Commission

— AND —

Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

29 Church St., Toronto.

TELEPHONE 806.

J. CLEGHORN & SON

WHOLESALE

Fruit, Fish & Oyster Dealers

94 Yonge Street, Toronto.

CALIFORNIA ORANGES.

We have our first Car of Riverside Oranges for the season just in.

Riverside Seedlings, 150 to 200 size.
Mediterranean Sweets, 150 to 200 size.
Washington Navels, 126 to 176 size.

The season being 6 weeks earlier than last year fruit is fully ripe and of extra sweetness and flavour. Send for sample box of each and from this on you will use no other oranges.

Car Fancy 300 "Cuccio" Lemons, the finest pack in the world in stock.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

FINE GOODS OUR SPECIALTY.

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

VOL. IV. TORONTO AND MONTREAL, JUNE 20, 1890. No. 25

Fac-Simile of Package.



Registered.

BENSON'S CANADA PREPARED CORN

Superior to any Imported

CORN STARCH.

RELIABLE AND UNIFORM IN QUALITY.

FOR SALE BY EVERY GROCER.

H. A. NELSON & SONS

MANUFACTURERS AND Wholesale Dealers —IN— BROOMS AND WHISKS,

Brushes, Woodenware, Baskets, Cordage, Grocers' Sundries.

MONTREAL, - TORONTO.

MOTT'S CHOCOLATES & COCOAS

COMFORTING TO OLD OR YOUNG ROBUST OR FEEBLE

FOR SALE EVERYWHERE.

ASK FOR MOTT'S

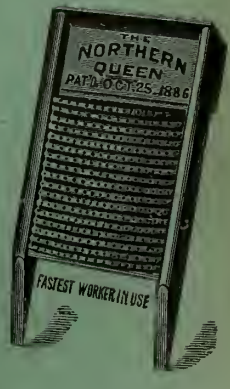
DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND

Taylor, Scott & Co.

TORONTO.

THE BEST



IS THE CHEAPEST.

Retail Price, 25c.

For sale by all first-class grocers

MUNGO CIGARS, EXCEPTIONALLY FINE.

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

ALWAYS ASK FOR
—: THE :—
'John Bull'
BRANDS.
MANUFACTURED BY
BRYANT, GIBSON & CO.



AGENCY FOR—
Mott's Chocolates and Cocoas,
Ganong's Lily Chocolates,
Terry's English Bottled Confectionery,
Negre's French Crystallized Fruits.

Needham's "The Favorite." Polishing Paste.

USED BY HER MAJESTY'S SERVANTS
Gold Medals and Diplomas of Merit at all Exhibitions.
Dazzling Mirror Finish

Sold Everywhere in 5c, 10c, 15c, 20c & 25c Tins

The reputation of nearly a century as the most reliable preparation for Cleaning and Brilliantly Polishing BRASS, COPPER, TIN, BRITANNIA METAL, PLATINOID, etc.

Inventors and Sole Manufacturers, JOSEPH PICKERING & SONS, Sheffield. Pickering's Furniture Polish, Plate Powder, Knife Powder, Brunswick Black, Razor Paste, Metal Polishing Pomade (Red), Ye Olde Oak Furnishing Paste. T. E. CLATWORTHY, Sole Agt. in Canada, 34 Church St., Toronto.

DIVIDEND NOTICES.

THE HOME SAVINGS AND LOAN CO
(LIMITED.)

DIVIDEND NO. 22.

Notice is hereby given that a dividend at the rate of seven per cent. per annum has this day been declared upon the paid up Capital Stock of the Company for the half year ending 30th June inst., and that the same will be payable at the Company's Office, No. 78 Church Street, Toronto, on and after the 2nd July prox.

The Transfer Books will be closed from the 16th to 30th June inst., both days inclusive.

By order of the Board,

JAMES MASON,
Manager.

Toronto, 12th June, 1890.

A. HAAZ. C. DE CARTERET.

A. HAAZ & CO.,
Bonded Manufacturers of
Honey Dew, White Wine, Malt and Cider
VINEGARS.
74 Bagot Street, - Kingston, Ont

EMBRO OATMEAL MILLS.
D. R. ROSS, - - EMBRO, ONT.
A CHOICE QUALITY OF
Roller, Standard and Granulated
Oatmeal
IN BARRELS, HALF BARRELS OR BAGS.
Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders.

ELLIS & KEIGHLEY,
MANUFACTURERS OF
Empire Baking Powder.

Grocers can make more by selling a reliable powder at a moderate price than by selling at a high price and giving a present with it. Try the Empire and you will be convinced.

No. 2 Bay Street, Toronto.

DELHI CANNING CO
PACKERS OF
FRUITS, VEGETABLES, JAMS, JELLIES, CATSUPS and MEATS.
AWARDED
-FIRST PRIZE-
—: DOMINION CONVENTION OF FRUIT GROWERS :—
OTTAWA, FEB. 19, 20, 21, 1890.
☞ FRUITS IN GLASS A SPECIALTY. For sale by all Wholesale Grocers.

Never Travel without a Supply of
JOHNSTON'S FLUID BEEF
IT FURNISHES
FOOD and DRINK.
Makes Delicious Sandwiches.
GOOD BEEF TEA.
Convenient, - Palatable, - Nutritious.

Williamson & Lambe
STORAGE
54 & 56 Wellington St. E., Toronto.

THE CANADIAN GROCER & GENERAL STOREKEEPER.

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

THE GROCER PUBLISHING CO. (LTD.)
J. B. McLEAN, SEC.-TREAS

115 ST. FRANCOIS XAVIER STREET, MONTREAL.

6 WELLINGTON STREET WEST, TORONTO.

Vol. IV. TORONTO AND MONTREAL, JUNE 20, 1890. No. 25

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

OUR MONTREAL OFFICE.

Our Montreal Office is located at 115 St. Francois Xavier St. Our representative, Mr. Hugh C. McLean, will be pleased to have subscribers and advertisers call upon him there. He will also pay special attention to gathering business items and attending generally to the interests of this paper.

Changes in advertisements and new advertisements must reach this office not later than Wednesday morning of each week.

FLY PROTECTION.

The campaign between the flies and the shop-keepers opens late this year. The weather has been rather cool so far for the operations of the flying columns. This, too, may be a summer in which the fly population will be a few myriads less than it generally is. We can only hope so, while we realize that their mustering hour has not yet come. The sultry heat of late June and the next two months will communicate the vital spark to a good many lifeless forms, and the ripening strawberries, raspberries, currants, and the blooming plants will summon them to a repast of plenty. The weather is a little too chill and the horn is not yet full. When these conditions mend, our old tormentors will be here with all their impish hilarity, and they will be as familiar as ever with our personal selves and our personal possessions. When they do arrive, it will happen as usual that the brunt of their onslaught will have to be borne by the traders.

A fact upon which all retailers are agreed is that goods must not be left at the mercy of flies. There are some lines that are not only rendered unsaleable by fly deposits, but are permanently unfitted for their purpose. Brightly polished metal articles are of this class. Once they become marked by flies, they are stained for all time, the action of the air upon the excretion resulting in the formation of a metalic oxide of the surface that is under the foreign particle. Fabrics are made unsightly and are damaged, food stuffs are weakened and polluted. Packages, however, are the most exposed, and although it is but their exterior that is embossed, yet their selling value is depreciated. Everybody knows that of two articles submitted for purchase, one marked by fly spots, the other not, the latter, provided the articles are equal in other respects, would be preferred. The buyer's standard of utility as well as his standard of taste must be satisfied, and his standard of taste is usually high enough to discriminate against an article that has been defiled by the musca domestica. That won't go through the fine sieve even of a blind man's sense of the beautiful.

Dealers cannot go to the trouble of screening every article to keep its outer semblance unspotted. Not only would it be troublesome to do this for every article, but it would be hiding the light of many sale-stimulating objects under a bushel. There are things that create a demand on sight, as the savory aroma of a good dish will beget an appetite. This quality of an object is valuable to the dealer and should not be thrown away, as it would be by the use of covers. There are articles of which the attractiveness is enhanced by a gauze cover. For these "Hecks" suggestions in last week's issue are intended.

Dealers make use of some fly exterminator. Some, however are objectionable, and actually bad. A little cobalt put in a saucer of water interests flies and destroys them with certainty. But it is a poison. Flies, which are useful as purifiers of the air, in taking up much that is noxious in it, and in consuming solid matter that would otherwise decay into elements that would circulate offensively, are made to befoul the atmosphere by poisons. They carry those poisons through the air where they can do harm to every person that breathes that air; they die, not at the spot where they were poisoned, but in every hole and corner of the store, and their decomposing remains further taint the atmosphere. These are reasons why cobalt is objectionable. The ordinary fly paper is objectionable for the same reasons. It is made mostly of arsenic and quassia sweetened with sugar. It is therefore dangerous, and does not inflict sudden death. The sticky fly paper is the best. It attracts the flies and holds them as securely as the spider does. They rarely leave it to taint the air, and their dead bodies can be collected and destroyed. Fly powders are also good. They are blown into the air, and are but a moment in suspension before all the flies are dead. They are not poisonous powders, so that human life is not endangered. They kill the fly apparently by strangulation or suffocation. Either the sticky paper or some of the various powders made, will do the trader the best service.

Stores should not be kept too well lighted during the fly season. Shade and dampness should be made the most of to discourage the pests.

FORMAL DEBATE IN ASSOCIATIONS.

The Philadelphia Retail Grocers' Association has resolved to turn the experience and intelligence of its members into the channels of formal debate. Subjects of interest to the trade are agreed upon at one meeting and announced for debate at the next. This gives method to the proceedings and introduces the element of emulation into the discussion of questions that are usually settled by the few. It also develops the expository faculty, a very valuable but too often rather dormant faculty in traders. The excitement of a pre-arranged discussion upon which a verdict has to be pronounced before the meeting closes is likely to draw out what ideas are in a man, an effect which desultory discussion has only for the minority. The first of the questions discussed in this manner was the resolution "That it is to the interest of the retail trade to sell sugar at cost." There were three men on each side, and the decision was left to a committee se-

lected at the outset. The arguments in support of the resolution were, that sugar was a drawing card, that so little was made at the best it might as well be merely a drawing card, that a leader is needed and sugar being the most staple article is the most suitable leader. For the opposition, it was shown that among the failures there were more who sold without profit than of those who sold with profit, that in the way of putting up packages there was a means of profit. The decision was given in favor of the opposers of the resolution. At the next meeting the debate will be on the question " Cash vs. Credit."

We think the idea worthy of imitation, and believe it would be productive of development in the life of Canadian associations. There are as many questions to settle here as there are any where, and while debates would enormously compress the volubility of the loquacious, they would bring the taciturn into the habit of speaking what they thought.

MAINTAIN THE LIST.

One of the bulwarks of the Toronto Association is its collecting machinery. When that is allowed to pass into disuse or when it is given up, the body will lose its chief principle of cohesion, and will crumble like a piece of lime-stone out of which the carbonic oxide has been expelled. The collecting and black-listing feature of the Association is not to be held lightly by. The continuance of the list is a question now left to the consideration of the Executive Committee. The condition that made its continuance a question at all was the fact that the list is now maintained out of a surplus derived from another source than the current revenue of the Association. This was held to be anomalous and therefore unsatisfactory. If this anomaly should determine the committee to report against the continuance of the list, it would be unfortunate. The list should get a year's trial before it is abandoned. Nor should its abandonment be considered the only way of settling the matter economically. If the Association considers it has higher purposes or remoter objects for which it wishes to use its surplus, it should endeavor to finance so that current income will be made sufficient to maintain the list. The fee should be raised if it is felt that the burden ought not to be put upon the bursary. The list and the collecting letters have amply pleaded their own cause.

One of the indirect effects of the collecting department is illustrated in the following case. A woman was in the habit of ordering goods at grocery stores to be sent c. o. d. She would be out when the goods would come, a child would receive them, say her mother forgot to leave the money, would go to the store with it, and so on, but it always turned out that the grocer would get nothing. Several grocers, members of the Association, and others, were thus defraded. The former reported to the Secretary, who at last sent a letter to the News, inquiring if this woman was not guilty of false pretences. The News answered yes, and advised a police court summons to be issued. Another creditor who saw the communication and the answer, cut both out and sent them along with a dunning letter to the debtor. That brought some money, and no other mode of persuasion had. She paid a great part of that debt, and earnestly promised to pay the rest. Here the interposition of the official who controls the collecting department of the Association was enough of itself.

TOBACCO EXCISE.

The following letter from the Hon. John Costigan to Mr. Mills, the President of the Toronto Retail Grocers' Association, presents the view of the tobacco question that is the basis of the tobacco clause in the late amendment of the Inland Revenue Act. Our apprehension of the effect of the change, as expressed in former articles, has not been in any respect modified by the reasons submitted in this letter for the course that has been taken against the protests of the trade. Since the measure is now law, however, it will be of no service to point to the fallacies or wrong premises in the statement of the Department's plea. The concluding paragraph of the letter promises protection against unreasonable molestation.

OTTAWA, June 10th, 1890.

SIR,—

I have the honor to acknowledge receipt of your communication of the 25th April which has had the careful consideration of the Department. In my last letter I suggested that if the Regulations could be made more acceptable without endangering the Revenue, I would gladly consider any points you might raise. You have, however, in your suggestion to substitute for stamping, the manufacturer's label on each plug, struck at the root of our stamping system. Its adoption would stop all supervision, after the goods had left the factory doors. There would be less objection to this if the duty were collected at the factory, but to meet the convenience of traders, the Government have permitted the collection of duties to be foreborne until the goods are actually wanted for consumption. This privilege has involved the appointment of numerous officers to protect the interests of the Revenue. If the bonding privileges were withdrawn and the United States system of stamping at the place of production introduced, these officers could be transferred, but otherwise the increased staff, which would have to be trebled, would be a serious matter.

But even were the matter of expenditure not deemed to be serious—the scheme suggested would be insufficient to protect the Revenue. Messrs. Tucker and Billings are at present manufacturing their Myrtle Navy in the United States and using the same tin label as they do in their Hamilton factory. Why might not others do the same, and how would the presence of such labels protect the Revenue against such tobacco, supposing them to be smuggled in over our long line of unprotected frontier from Lake Superior westward ?

In comparing this country with Great Britain you have selected an inadequate parallel. All leaf tobacco there has to be imported. In Canada much of it is grown by the farmers, and is as leaf subject to no more restrictions than any other product of the farm. By doing away with the stamping of the packages, a premium would be offered to the building up of illicit manufacturing, to the detriment of the licensed manufacturer.

The Department has been informed by the leading manufacturers, that they are quite willing to put up small packages and they also state that such method of packing will in no way injure the tobacco.

They also state that if the stamping were dispensed with, they would have to withdraw from the business, as their protection against illicit manufacturers would be gone.

All I can promise to do beyond what has already been done by reducing the size of packages to the lowest denomination, is to try if possible, to temper the administration of the Act so as not to bear too harshly upon those whom the Department believes to be honest, but who have unwittingly rendered themselves liable to penalties.

I remain, yours, etc.,

JOHN COSTIGAN.

DAIRY BULLETIN NO. 4.

An influence that cannot but instil a great deal of scientific knowledge into the cultivation of our rich butter resources, is scattered through the country in the form of dairy bulletins. That influence is the teaching of Professor Jas. W. Robertson, Dairy Commissioner, the Central Experimental Farm, Ottawa. The translation of Prof. Robertson from his chair in the Guelph Agricultural College to the wider realm of usefulness in the Department of Agriculture, was a great service to a great national cause. The bulletins he issues should be not merely read but carefully conned, and preserved as a check upon faulty memory. The one last sent out, No. 4, deals with fodder—corn, and the silo. The pamphlet is full of information on the tilling, storing and feeding of corn, Details of the cost, nourishing value, and comparative productiveness of corn are given. The construction of silos is very fully discussed in a purely practical manner. Retailers should urge their farmer customers to read this bulletin through, and not put it by as they do most departmental pamphlets. Retailers should help along anything that makes for better butter. Copies of the bulletin in English and French can be obtained free from the Dairy Commissioner, Central Experimental Farm, Ottawa.

TRADE PAPERS AND ASSOCIATIONS.

There has scarcely been any internal force in the retail trade which has done so much to consolidate that trade as has the trade journal. It has picked out, marshalled and animated the motives which have chiefly led to local union, and now we see both in this country and the United States, in town after town, the grocery trade presenting a solid phalanx in the form of an association. These associations and the chief outside cause which invoked them should work together.

They do, as our own experience and our observation show. We are ourselves an organ of more than one association, and the same is true of several American papers. The latest of the latter is the Pennsylvania Grocer, which at a recent meeting of the Pittsburgh Association was made the object of a resolution, authorizing a committee to negotiate with the editor for copies to be sent to every member. In making the alliance between itself and this paper an official one, that Association has shown its recognition of one of the most energetic and intelligent of the forces which built it up.

AMERICAN SUGAR CERTIFICATES.

The Sugar Trust in the United States appears to be in rather a satisfactory situation, despite the sudden fall, from 95 to 67, in the value of its certificates. The significance of this fall is not altogether to be got hold of by a superficial comparison of these widely separated figures. The drop is not due to failure to maintain prices against outside competition, but to alarm. One cause of the alarm was a false report that a decision had been given against the Trust in the Court of Appeals sitting at Saratoga. The position of the Trust seems sound upon a view of the following facts. The cash surplus last January was $16,762,250, and the value of the plants was $20,000,000 additional. Since that time, of course, the Trust has had close competition with other refiners, but the business has always been done at a profit in New Orleans and San Francisco, though sometimes at a loss in New York and Boston. The regular dividend of 2½ per cent. has been paid, and it seems as if the surplus were as large as ever. Prices have steadily advanced since the last secret meeting of the Trustees. This may be owing to a more energetic policy of competition or to upward effects of the strong demand now prevailing. The advance was ⅝c. for soft refined against ⅛c. per lb. on raw, which makes an additional ¼c. profit for refining. This advance was the more renumerative to the Trust because the latter laid in 73,000 tons of raw when prices were low. The competition of Spreckels' refinery and the building of the Boston refinery enlarge outside competition until it refines about 50 per cent. of all the sugar used in the States. This will probably modify the legal settlement of the question that is now pending, as the Trust may not be considered a monopoly in the face of so much freedom in the market. If it should finally be declared a monopoly, re-organization upon other lines would probably be practicable and legal.

AN ENDORSED OPINION.

We are pleased to receive for our recent article on Avoidable Credit the endorsation of so competent an authority as the New York Merchants' Review, whose clear judgment on commercial and financial questions has always commanded our respect. We quote its words referring to the above mentioned article: In an article discussing the credit system the able editor of the CANADIAN GROCER treats of one feature of credit-giving which we have not hitherto seen mentioned in the trade press. The point he makes is that a good deal of the credit given by retail merchants is avoidable, because originating in propositions from the dealer to the consumer, instead of vice versa. We agree with our esteemed contemporary. This practice is no doubt more common than persons unfamiliar with the retailing of necessaries might imagine.

THE CANNED GOODS SITUATION.

It has been already shown in THE GROCER that the canned fruit and vegetable trade is now in the most healthy condition it has been in for years. This is due to a smaller pack last season and the great care exercised by the packers in putting up their goods. The unsatisfactory condition of trade for some years past was due to excessive production and indiscriminate cutting of prices. It now looks as if some of the packers were not going to profit by the past three or four years' experience, for they are beginning to talk of the large quantities of goods they are going to put up this season. The effect of this will be a repetition of the former disasters, and it is to be hoped that the pack will be curtailed as much as possible. There is also another matter which the packers should pay more attention to. As this country grows, the various branches of trade are becoming more and more distinctly removed; formerly, we had our general stores, while now we find stores devoted to every line handled in the general store. Some years ago we purchased everything in the way of wearing apparel in a dry goods store, now the dry goods business is divided into a half dozen or more branches conducted by different people. The same rule might very effectively be followed by the packers. Some of them seem to think that it is their duty to run through the whole line of some twenty or thirty kinds of canned goods. Many of these packers produce some very unsatisfactory canned goods. For instance: We know one packer whose peaches, apples, tomatoes and corn are second to none in the market, yet he has never been able to produce a real good can of beans or peas. Still this packer persists in putting up a considerable quantity of each. Why should he not devote his entire attention to producing a better quality and a larger quantity, if necessary, of the lines which he prepares to perfection? There are a few packers to which these remarks will not apply.

Goods conveniently located save time, money and temper in showing.

No young man can possibly have mistaken his calling who finds in it what the world wants done.

PEDLARS' LICENSES.

The culmination of the movement to increase the license fees of pedlars in this city, a movement begun by the Retail Grocers' Association, will be reached when the city council adopts, rejects or modifies the report which will be submitted to it by the Markets and License Committee. That committee on Friday last received deputations from the bodies which respectively support and oppose the agitation for increased fees, namely, the Retail Grocers' Association and the Pedlars' Association, the latter being but recently constituted, and called into existence by the stress of the grocers to obtain the reform of the peddling question. The grocers who appeared before the committee were President Mills, Secretary Thackray, Messrs. Barron, Clark, White, Williamson, and Calhoun.

In support of the petition signed by four hundred grocers, asking for the increase proposed by the Association, Mr. Mills addressed the committee He said the grocers had no animosity to the pedlars. He believed that the two classes of traders should do business on equal terms so far as the municipal regulation of their trade was concerned. But at present pedlars had an advantage. They had a large field to go over, they had little of the burden of taxation to bear, they were not residents on expensive streets, they were not subject to the same

ROSS'S ROYAL BELFAST GINGER ALE IS THE BEST IMPORTED

Ross's Royal Soda Water.
" " Seltzer Water.
FOR SALE BY
ALL FIRST-CLASS GROCERS.



CAIRN'S
HOME MADE MARMALADE.

The following houses have just received some fresh stock of this wholesome breakfast delicacy:
Messrs. Turner, Rose & Co.
" Caverhill, Hughes & Co.
" Kinlock, Lindsay & Co.
" Wm. Donahue & Co.
" Lockerby Bros.
" Lightbound, Ralston & Co.
" L. Chaput, Fils & Co.
" N. Quintal & Fils.
" Geo. Childs & Co.
" Hudon, Hebert & Co.
} Montreal.

Messrs. Perkins, Ince & Co.
" Smith & Keighley.
" J. W. Lang & Co.
} Toronto.

BLAIKLOCK BROS, General Agents,
17 Common St., MONTREAL.
Agents for Toronto: Steel Hayter & Co.

inspection, and they harass trade. Many of the pedlars were foreigners occupying an inferior portion of the city, consuming little, and stocking the public with the refuse and cullings of the market at prices which make competition with them out of the question. The Association had learned what were the fees in other places and believed those recommended in the petition were reasonable. These were : $10 for a foot pedlar, $50 for a one horse pedlar, $75 for a two horse pedlar, and $15 for a hand cart.

Mr. Williamson showed that not only were coal oil, fruits and fish sold by pedlars, but also native vegetables, potatoes, butter, eggs, ham and maple syrup. Further, the hams were often worthless.

Mr. Thackray made an able presentation of the grocers' case. The grocers, he said, did business in localities where rents and taxes were high. They were approachable by laws of the city and the Inland Revenue Department. The opinions of the 400 whose names were submitted was no light influence behind the appeal for higher licenses. The Association had written to several places in the United States and this country and had found this city far behind in the matter of license fees. Detroit collected $50 off foot pedlars, $100 off one horse pedlars, and $150 off two horse pedlars. Baltimore levied $101.50 upon the single horse conveyance and $150 on the double. Pittsburgh's rates were $10, $20, $50, for foot, one horse, and two horse pedlars respectively. Kingston charged $10 to foot pedlars. Montreal's fees were $60 for a handcart, an advance from $8 last year, and $100 for a single horse, which was increased from a $20 fee of last year. He thought the proposed fees were liberal, and the attendant restrictions reasonable. The latter were :—That but one person should conduct the business permitted by one license, that each extra assistant should pay a foot-pedlar's license, and that every man engaged should wear a badge. He had seen three salesmen with a push cart. With a badge, the pedlars would be subject to police control, which is now inconvenient when a document has to be produced to show the right of the pedlar to sell.

Mr. Poulton on behalf of the pedlars addressed the committee. He asked proceedings to be delayed until the Pedlars' Association could be heard from. He would engage to put in ten signatures for every one that the grocers submitted. This movement was got up to drive the pedlars out of the trade. The grocers themselves peddled when they solicited orders, and thus came under the legal definition of a pedlar and were liable to the penalties attached to unlicensed peddling. If this addition is conceded another will be demanded by the grocers. The public preferred to deal with the pedlars, as they got fresher vegetables, fish, etc., and better measure. Therefore, he wanted the question laid over.

The Chairman interrupted the speaker to say that it was unnecessary for him to take up the time further.

After a long discussion, during which Mr. Pocock also addressed the committee on behalf of the pedlars, it was resolved that the further consideration of the matter be adjourned till Monday afternoon, when Mr. Awde, the Market Inspector, should hand in a report upon the matter.

MONDAY'S MEETING.

About a score of grocers and half-a-dozen times as many pedlars appeared before the Markets and License Committee on Monday. Three five-minute speeches were permitted to each of the interested parties.

Messrs. Mills, Clark and Thackray again submitted the grounds upon which the grocers based their estimate of the pedlars' franchise.

Messrs. Pocock, Lomas and Flight reiterated the arguments of the pedlars. They also presented the following petition to reduce present rates : We the undersigned being residents, ratepayers and also licensed pedlars of this city, do request that there shall be a reduction in the license fees now paid by us, to $10 for horse and wagon and $1 for hand cart or basket, for the following reasons : We think that the said amounts are quite equal to the taxes paid by grocers and others selling fruit and vegetables and coal oil, and also that we meet a want of the citizens at large by calling at their residences in outlying districts of this city.

License Inspector Awde then submitted the following report :

The Act of Parliament does not limit the fee other than that it must be a reasonable one.

Wherever we have a street car service in operation, if legal, it certainly would be desirable in the interests of traffic and the public generally, if hawkers and pedlars with a horse and wagon or wheelbarrow were not permitted on said streets.

It would be well if calling out loudly could be stopped. I hear it has stopped even in London, Eng.

As to fees, I would recommend a compromise, as follows : A pedlar with a two horse vehicle, $40; a pedlar with a one horse vehicle, $35; a pedlar or vendor on a street corner or other place where permission is given, or rent paid other than for a house or shop, $15; a pedlar on foot with a handbarrow or wagon pushed or drawn by himself, $7.50; an able bodied man with a creel or large basket crate, other than a small basket, $2.50, and, lastly, the other clause for small articles to remain at ten cents, provided that the small articles shall not exceed in value ten cents each.

That the license shall in every case only cover the person named therein, and any person acting as driver or salesman for the licensee shall pay an individual license, as follows : With a horse and waggon, $10; with a handbarrow, $3; with a corner stand, $5.

The discussion of this report was carried on amid stormy expressions of interest on the part of the pedlars, and was concluded, after a protracted debate, by the adoption of the report with two amendments. These amendments were, first that the fee for a single horse license be $30, and that licensed pedlars be required to wear a badge.

The Hawkers' and Pedlars' Association met in large numbers in Richmond hall on Monday night. Mr. J. Pocock occupied the chair, and Mr. J. Poulton the vice-chair. The meeting was held to protest against the action of the Markets and License Committee of the City Council in raising the fees for pedlars to what they considered an exorbitant rate. The members present were unanimously of opinion that active steps should be taken to prevent the measure passing the Council, and will appear before that body to present their claims at the earliest opportunity.

The license year closes at the end of this month.

DRY GOODS MEN AND THE TARIFF.

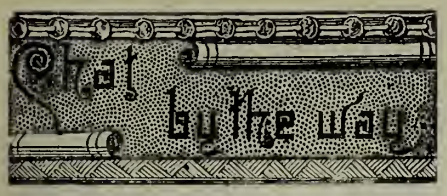
The dry goods section of the board of trade met on Friday afternoon with the following members present: Stapleton Caldecott, chairman; T. O. Anderson, John Boyd, William Blackley, W. R. Brock, J. S. McMaster, G. Reid and James Watkins. A subject taken up for discussion was the decision of the department in increasing the duty on straw hats. The duty was first decided at 25 per cent. on March 28, but the straw hat manufacturers interviewed the Government, and on April 23 the duty was made 30 per cent. The importers are objecting, as they are now called upon to amend their entries made between March 28 and April 23, and pay the extra 5 per cent. The Dry Goods Association, of Montreal, has asked the co-operation of the Toronto section in the matter, and Mr. W. Blackley, of D. McCall & Co., was delegated to go to Ottawa and interview the Government. Mr. Stapleton Caldecott was deputed to wait upon the council of the board of trade on Monday, and urge the co-operation of the council with respect to obtaining legal advice as to the pro rata arrangements between the steamship and railroad companies re loss by stealing on through bills of lading. Messrs. G. B. Smith and W. R. Brock will also ask the council to take under their consideration the question of personal taxation.

The following resolutions were brought up at the last meeting of the New York Retail Grocers' Union, and left over for discussion till next meeting :

Whereas, A number of cracker bakers of New York and vicinity have combined their capital and business under the style and name of the New York Biscuit Company, which will enable them, if they conclude to do so, to regulate the price of their product, and

Whereas, The past history of all such combinations has taught the retail dealers that such combinations have been detrimental to their interests; therefore be it

Resolved, That it is the sense of this Union that such combination is a positive injury to a wholesome competition of trade, and that it is urged and recommended to the members of this Union that their trade be given to such as have not, or will not, enter into such combination.



Mr. M. Webster, Sheldon was in town last week making a few purchases.

The merchants of Sydney, C.B., have combined to do business only on the cash basis.

A toll of 8 cents per cord is to be imposed on pulp wood coming out of the Gatineau boom.

The Dominion Button Factory, Berlin, is in difficulty from which the present proprietors, owing to numerous losses by fire, bad debts, etc., are unable to extricate it.

New regulations have been approved by the Inland Revenue Department, respecting the manner of determining the strength of imported acetic and pyroligneous acid and vinegar.

The combination of capitalists who have begun to build the great biscuit manufactory in New York, will put up a factory capable of making 1,000 barrels of flour into crackers each day.

The Moncton Transcript states that the Messrs. Harris, who have a large interest in the Sugar Refinery, are opposed to the English syndicate deal in its present form. If so it will not take place.

R. T. Pickett, the Kingston diamond tea man, was fined $20 and costs on Monday for infringing the Lottery Act. Two other counts are pending, and on Saturday night his entire stock was shipped out of the city.

Dnring May Mr. A. Q. Bobier, of Exeter, took in 39,590 dozen of eggs. Mr. Bobier has two or three men on the road continually buying eggs, and the above number does not include what has been bought by his men on the road.

The following are the successful tenderers for supplying groceries and potatoes to the different military camps : Niagara camp, R. Fitzgerald, St. Catherines; Stratford camp, Walsh Bros., Stratford; Kingston camp, J. Hiscock, Kingston.

Messrs. Fitzgerald, Scandrett & Co., of London, who recently purchased the Isbister stock at Petrolea, have disposed of those interests to Messrs. R. Callihan, of Petrolea, and Frank Kelly, of Sarnia, who will conduct the business there.

Mr. Blaney H. Scott, formerly of T. Kinnear & Co., has been appointed agent for Babbitt's soap. The appointment should prove a remunerative one to both, for Mr. Scott is well known here, and he handles an article that needs no recommendation.

At the regular meeting of the Brooklyn Retail Merchants Grocers' Association last week a committee was appointed for the purpose of conferring with a like committee appointed by the Central Association to try and have the Board of Aldermen pass an ordinance to have all vegetables sold by weight. —American Grocer.

Assistant Secretary Tichenor has advised the Surveyor of Customs at Albany that Canadian postal cards imported through the mails are dutiable at the rate of 25 per cent. ad valorem as "printed matter," and has instructed him to prevent a continuance of the practice under which these cards have been admitted, in 500 lots, free of duty.

The board of trade council met on Monday afternoon, President John I. Davidson in the chair. Mr. Caldecott brought up the question of goods being pilfered in transit, and it was resolved that Messrs. W. R. Brock, G. B. Smith, W. Ince, Hugh Blain, A. B. Lee and S. Caldecott be a committee to look into the matter and report at a later date.

An order-in-council has been passed prescribing the regulations under which Indian corn of the varieties known as "southern white dent corn" or "horse-tooth ensilage corn" and "western yellow dent corn," or "horse-tooth ensilage corn" when imported to be sown for soiling and ensilage, and for no other purpose, may be imported duty free.

T. H. Noble, the Toronto grocer, whose case was referred to last week, was charged on remand at the Police Court, on Monday, with procuring liquor for his customers', and sending it to their residences along with their groceries. The question was as to the legality of such a proceeding. The case occupied a considerable time, the court finally decided against Noble and fined him $50 and costs or three months with hard labor.

The Leamington creamery was burnt on the 11th inst. The building was owned by F. Reissner and the machinery and stock by J. B. Sloan. The loss is $6,500. The building was partially covered by $500, insured in the Mercantile Insurance Co.; on the machinery there was $500 in the Royal; and on the stock $500, in the Mercantile and $2,000 in the London and Liverpool and Globe. Cause of fire unknown.

An inspection of St. Catharines tobacco stores was made by Government officials on Saturday, to assist them in tracing a man who has been selling in the vicinity large quantities of tobacco that had been cleverly smuggled over the line. They are said to have looked wise and satisfied on being told the description of a man who sold a doubtful line of goods to St. Paul's street tobacco establishments a few days before.

The retail grocers of Georgia have been for some time dissatisfied with their condition under the State laws governing the collection of debts, and are about to form a State association to protect their interests. As soon as the association is organized they intend to send a delegation to the State Legislature to ask for the passage of a bill modifying the garnishment laws, so that part of the earnings of workingmen shall be subject to garnishment for debts.—Merchants' Review.

In winding up the estate of Tait, Burch & Co., the Bay street wholesale dry goods firm, which failed some time ago, the assignee, E. R C. Clarkson, has found that the dividends will not be so large as at first expected. In view of this he has issued a writ against Mrs. Harriet Burch and Edward Burch, whom he claims to be trustees of the insolvent estate, and he hopes through them to substantially increase the dividends coming to the creditors. The case will be tried by the courts in a few days.

Merchant John Wannamaker, of Philadelphia, is a fair-minded, liberal man. At least that is the estimate which the retail grocers of Philadelphia make of him. A short time ago they started to establish a grocery department in their immense concern, but recognizing the injustice of it to a large class of worthy people, Mr. Wanamaker has decided to discontinue that part of the business, a fact which is hailed with a great deal of satisfaction by Philadelphia grocers.—American Grocer.

The letters used by the Toronto Retail Grocers' Association for accelerating slow pay debtors are found useful by dealers who appear not to have any dead beat customers. Even some cash grocers find the letters very serviceable. That is one of the best testimonals to the usefulness of the letters. Men who have not the candor to admit that their instinct ever errs in the selection of credit customers, must think a good deal of a collecting apparatus before they will confess their error and make use of it.

The Office boy owed one of the clerks three cents. The clerk owed the cashier two cents. The cashier owed the boy two cents. One day, the boy, having a cent in his pocket, was disposed to diminish his outstanding indebtedness, and paid the clerk to whom he was indebted three cents, one cent on account. The clerk, animated by so laudable an example, paid one cent to the cashier, to whom he was indebted one cent. The cashier, who owed the boy two cents, paid him one. And now, the boy having again his cent in hand, paid another third of his debt to the clerk. The clerk, with the said really "current" cent, squared with the cashier. The cashier instantly paid the boy in full. And now the boy, with the cent again in his hand, paid off the third and last instalment of his debt of three cents.

The Inland Revenue Department has recently issued a bulletin of about thirty pages which is devoted exclusively to the subject of baking powder and which shows that the majority of the goods in the market are adulterated and unfit for use. Prof. A. McGill, who has had charge of this important work for the Government, says that "imperial baking powder is an excellent baking powder." A word to the sensible housekeeper should be sufficient.

MONTREAL NOTES.

Mr. S. B. Hopkins, representing Walter Baker & Co., Boston, was in town this week.

Mr. Morin, sr., of the Gaspe Fishing Co. returned Saturday from this company's fishing station at Gaspe and reports prospects good for the seasons business.

In another column will be found the advertisement of J. W. Huckins & Co., the pioneer soup manufacturers. Mr. Leonard H. Dobbin well and favorably known to the grocery trade of this city, is their sole Canadian agent.

The remains of Mr. S. A. Potter of the firm of Potter Brothers, 782 Craig street, wholesale grocers, have been brought to this city by his brother, Mr. H. B. Potter. The deceased was seized with a stroke of paralysis while staying at the Florence Hotel, Quebec, and died there on Thursday night.

The regular monthly meeting of the Montreal Retail Grocers' Association, was held last Thursday evening. Very little business was done excepting the appointment of Mr. J. Monier, as Secretary, in place of Mr. Fournier, whose resignation was accepted. A committee was appointed to choose a site for the annual pic-nic, which is to be held at an early date.

There was a small but select attendance at the malt granary of Messrs. Wm. Dow & Co. on Saturday for the purpose of bidding on the malt recently damaged by the fire. After considerable competition it was finally knocked down to Messrs. A. W. Ogilvie & Co. for 24½ cents per bushel, which was considered a very good price, since the Government had taken off the inland revenue tax and ordered it to be sold for feed purposes only.

CONSCIENCE IN COMMERCIAL CONTROVERSY.

The matter of reclamations is always of interest and importance to the trade, and, like all other questions, has two sides and is debatable. Moreover, it is a vexed question, and so governed by circumstances surrounding it that an answer meeting one case may not be at all adapted to another.

It may do to say that justice and equity should be the governing principle in the settlement of all controversies arising between buyer and seller over the price, quality or condition of goods that form the basis of commercial dealings between them; but that with many is regarded as a mere abstraction or an assertion of moral philosophy that, like the golden rule, is a good motto, but one not always adapted to the circumstances and often supplanted by the specious pleas, take care of number one, and look out for yourself and let the other man do the same. Of course, this latter principle, or lack of it, entirely sets aside strict regard for the golden rule in business, which we have heretofore urged, in these columns, should govern commercial dealings, and also disregards the exalted position of trade as a teacher of truth. To lie in business is a sign, not of cleverness, but of the want of it. Lowell long ago contended that our whole mercantile system, a modern piece of mechanism unknown to the East till we imported it thither, "turns on an implicit belief in the word of one's neighbor. Our legal safeguards would snap like red tape were the great bond of mutual trust once broken. Western civilization has to be truthful or perish;" and this guiding we have endeavored to emphasize in previous observations, in these columns, upon trade topics.

Applying this reasoning to the subject under more immediate consideration, it follows that the buyer, no matter whether he be jobber, retailer or consumer, is in truth and justice entitled to the precise quality of goods he has contracted for and in saleable condition. This cannot be denied, and, as a matter of fact, is not denied in controversies that arise over the sale and delivery of goods. Value for value is required, and the rule is equitable. The buyer is entitled to trust to the seller's fidelity and accuracy, just as the seller is entitled to honesty and fairness on the part of the buyer.

It must be conceded that in all legitimate business dealings the seller, whether he be manufacturer or jobber, desires that the goods supplied the dealer shall in all respects correspond with the sample or ware selected, as to quality and condition, for to assume otherwise would be to charge the seller with foolishly conspiring with himself to injure his own business; since the selling of damaged or imperfect goods as perfect, would soon irretrievably ruin his trade. For this reason manufacturers maintain a close system of inspection—often double inspection—upon all goods sent out. It is essential to them and to their business that the goods should be as nearly mechanically perfect as it is possible for human ingenuity and construction to make them. The maker is more interested in their quality than the dealer, although it is sometimes difficult to convince the latter of that fact.

Yet it is within the experience of all that goods thus shipped out as perfect, are occasionally returned and more often complained of by dealers as imperfect, or not up to sample. It is true that in some cases these complaints are wholly unjustifiable, and occasionally mere pretexts on the part of the dealer to gain time and delay settlement of the invoice. But it is equally true that there are instances where, despite the utmost care in manufacture and shipment, claims for imperfection and damage are justifiable. It is in the settlement of these that vexations often arise, and herein, as in all business controversies, the conscience should be a factor in reaching a settlement and the golden rule be given living force and effect. The buyer is entitled to what he pays for, the seller is also entitled to equal and exact justice. To harmonize and reconcile the difference between the parties at issue, requires mutual forbearance and absolute fidelity to accuracy and truth, on the part of each. Goods sold for what they really are ought not to become the subject of controversy, and on the other hand the dealer ought not to expect better wares than he bought. He is not expected to deplete his profits by accepting inferior goods at full value, even though the imperfection be due to causes beyond human ingenuity to control or prevent. But neither should he do the seller the commercial injustice to assume that he would purposely send out inferior goods. If both are governed by conscience, an adjustment of their differences should be an easy matter.—Stoves and Hardware Reporter.

TRADE SALES.

Keenleyside Bros., of Sarnia, have bought the dry goods stock of F. W. Robinson, of Wallaceburg, amounting to $11,000, paying therefor the sum of $8,000.

The Badgerow-Falconer
Bonded Vinegar Manufacturing Company
Highest Medal Award Toronto Exhibition.
Telephone 1261 69 & 81 Jarvis St., Toronto.

Geo. Robertson & Son.,
WHOLESALE GROCERS
Ontario Street,
KINGSTON, ONT.,
CANADA.

EDWARD
ADAMS & CO.
ESTABLISHED 1846.
Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,
Tobaccos, Wines and Spirits
95 & 97 Dundas St., London, Ont.

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO, ONT.

IN STORE

NEW SEASON'S MAY PICKED JAPAN TEAS OF FINEST CUP QUALITY, also barrels and halves of Choicest VOSTIZZA CURRANTS. We are selling at specially low prices.

Samples and quotations on application.

Sloan & Crowther

WHOLESALE GROCERS,

TORONTO.

H. P. ECKARDT AND CO

IMPORTERS

--: AND :--

Wholesale Grocers.

3 FRONT ST. EAST, TORONTO

JAMES WATSON & CO.

ESTABLISHED 1867.

WHOLESALE SPICE AND COFFEE DEALERS.

MILLS: Pearl St.

OFFICE: 108 Bay St.

TORONTO.

EBY, BLAIN & CO.,

Importers of

CEYLON TEAS,
INDIA TEAS,
JAPAN TEAS,
CHINA TEAS,

STAPLE and FANCY GROCERIES

EBY, BLAIN & CO.,

Wholesale Grocers, &c.,

CORNER FRONT AND SCOTT STS., TORONTO.

[*Established* 1780.]



"LA BELLE CHOCOLATIÈRE."

W. BAKER & CO.'S REGISTERED TRADE-MARK.

No Chemicals are used in any of *Walter Baker & Co.'s Chocolate* and *Cocoa Preparations.*

These preparations have stood the test of public approval for *more than one hundred years*, and are the acknowledged standard of purity and excellence.

T. KINNEAR & CO.

Wholesale Grocers, Importers of

TEAS,

SUGARS,

ETC.

47 Front St. East,

TORONTO, ONT.

SMITH & KEIGHLEY

WHOLESALE GROCERS

AND IMPORTERS OF

East and West India Produce, Mediterranean Fruits, Fancy Groceries.

NEW JAPAN TEAS

NOW IN STORE.

9 Front St. E., Toronto

J. W. Lang & Co.,

WHOLESALE GROCERS,

33 Front St. East,

TORONTO.

PERKINS, INCE & CO.

Wholesale Grocers,

TORONTO.

JUST ARRIVED.

New Season's Japan Teas.

WARREN BROS. & BOOMER,

IMPORTERS

AND

WHOLESALE GROCERS.

35 and 37 Front St. East,

TORONTO, ONT.

SUGARS, COFFEES AND TEAS SPECIALTIES.

THE ST. LAWRENCE SUGAR REFINING CO'S

Granulated and Yellows ARE PURE.

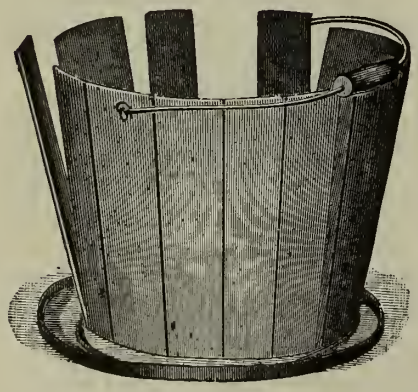
NO BLUEING

Material whatsoever is used in the manufacture of

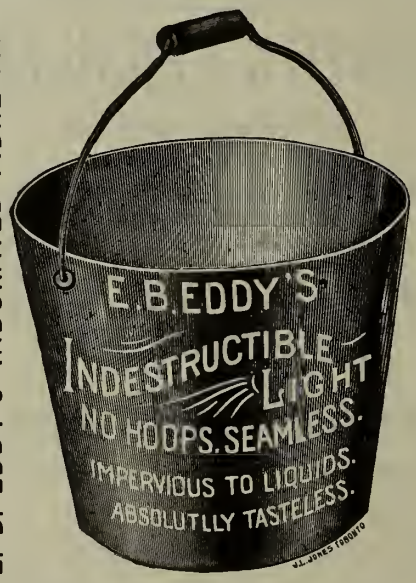
OUR GRANULATED.

CATCH ON!

THE OLD WOODEN BUCKET.



E. B. EDDY'S INDURATED FIBRE PAIL.



The neatest, most durable, most attractive and very best ware in the market! The cheapest because the most durable!

These superior wares are moulded in one piece from wood fibre. No hoops. No joints. Cannot leak, shrink, swell, or water soak. Will not taint milk or other liquids. Proof against hot and cold water, kerosene oil, benzine or naptha.

If your Wholesale Grocer does not keep these wares in stock, apply direct to the sole owners of the Patents and sole Manufacturers in Canada. The E. B. EDDY MFG. CO., Hull, Canada,

LEONARD H. DOBBIN,
Manufacturers' Agent,
REPRESENTING
Simcoe Canning Co., Hamilton Vinegar Works Co. Ltd., Williamson Extract Co., Huckins' Celebrated Soups, Louis Rosenstein & Co. "Excelsior Bird Food, etc., etc."
4 Hospital Street, MONTREAL.
TELEPHONE 2205.

JOHN A. MOIR,
Commission Agent.
REPRESENTING:
D. W. Hoegg & Co., Lobsters, Boston Beans and Corn; T. Greer Russell, Pecan and Peanuts; Simcoe Canning Company, Corn, Peas and Evaporated Apples; T. T. Daniels & Nicholson, London, England, Teas, Coffees, etc.; A. C. Miller & Co., Corn, Peas and Evaporated Apples; Lakeport Canning Co'y.; Smyrna Fruit Co., Figs and Sultanas; Moir, Son & Co., Dressed Cocoanut.
41 St. Frs. Xavier St., MONTREAL.

MITCHELL, MILLER & CO.
WAREHOUSEMEN,
45 and 81 Front Street East, Toronto.

STORAGE.
Advances made on Staple Merchandise in Store.

Blackley & Anderson,
TORONTO & HAMILTON
Accountants, Assignees, Receivers.
Toronto Office: 37 YONGE STREET, Telephone No. 1716.
Hamilton Office: 2½ JAMES ST. South, Telephone No 73.
Cable Address "JUNIOR." eow

Those wishing to keep their copies of THE GROCER in good condition, and have them on hand for reference, should use a Binder. We can send by mail **A STRONG PLAIN BINDER** for 75c., postage prepaid.

These Binders have been made expressly for THE GROCER, and are of the best manufacture. The papers can be placed in the Binder week by week, thus keeping the file complete. Address—
THE CANADIAN GROCER,
6 Wellington St. W., Toronto.

Business Is business, that's all we want. We are advertising to make business, that's our business. You are doing business to make money for yourselves, not for us, that's your business and not ours. We give you an article "SURPRISE" for you to make money. We advertise—we push—we protect you—we make sale for you. You handle and sell "SURPRISE" with a good profit. It's business and money for you and for us.

Write us for prices and terms. We give you a good profit.

THE ST. CROIX SOAP MF'G Co.,

ST. STEPHEN, N. B.



TORONTO, June 19, 1890.

GROCERIES.

A rather untoward influence upon the trade transacted between the dates of this and our last week's issue was the stormy weather which ushered in the present week. The tempest damaged the roads to an unusual extent, and travellers were confined to the railway carriages through sheer impossibility to get out into the country. The effect of the storm continued to depress trade almost throughout the week, and although a business has been done that would have been called good a month ago, yet sales have been far in arrears of those which formed the basis of our report a week ago. Sugar-buying has experienced a lull which would have been felt even with the most favorable weather, for retailers have stocked up to the immediate capacity of their estimate of the demand. Remittances have been reasonably satisfactory.

CANNED GOODS.

The prospects of the market are improving. The bugbear of surplus stock has not produced any recent unnerving effects among holders, and there appears now to be a pretty strong faith that the consuming capacities of the season do not need the artificial stimulus of lower prices, to make room for all goods that are yet in stock. There is a very steady and strong demand, the best possible foundation for stable prices. Peas and corn are in strong request, and evince no weakness. There is an occasional irregular movement, but the rule is firm prices. There is a stronger feeling among holders of salmon stocks. The demand is good at present, and the outlook indicates a constantly improving one. The goods that usually share the demand with salmon, namely lobsters and mackerel, are virtually off the market, and the lack of them gives the advantage of the full demand to salmon, which in former seasons had not this advantage so early. Mistrust of the market is not generally entertained by wholesalers, though one or two large retailers have shown uneasiness, some of them offering the Beaver brand at $1.32. The Horse Shoe brand is jobbed at $1.55 to $1.60, and British American at $1.50 to $1.55.

A lot of 200 cases 3-lb canned apples sold the other day at 95c. delivered in Montreal to-day. Jobbing prices here are 80 to 90c. for 1888 pack and $1 to $1.10 for 1889.

A lot of about 300 cases canned beans, age not stated, has been sold by a packer to a Hamilton wholesale house at 50c.

COFFEES.

There is too little of character in the demand to produce any ruling effects upon this market, and outside influences have not been operative upon our market, because stocks in most lines have been self sufficient for some time. This makes the market very regular, and unaffected by changes. Changes, this week there are none. The scarcity of higher grades has been a feature for some time, and will continue to be one until the new crop comes in.

DRIED FRUIT.

The low stocks of Valencias in the country, and the firm position at outside points of supply have for a long time maintained prices where they are. Those prices are getting in a firmer position every day. In England there are scarcely any Valencias, and the English market is one of the great distributing centres of the world. England will shortly have to go to New York for Valencias. That city has a corner in this fruit, as it has in currants, which it has also supplied lately to the English market. The cheaper lines of Valencia raisins have disappeared from the streets and 8c. is the inside figure quoted, with the range to 8½c. for ordinary off stalk. It is confidently held by New York dealers that the prices of currants will go another half or three quarters of a cent in addition to the recent ¼c. Case prunes are scarce and in strong demand. The demand for raisins, prunes, and currants is very steady and active, and must soon result in a depleted market of the former two, unless consumption can survive the high prices that importation would necessitate.

NUTS.

New supplies of Brazil nuts constitute the only feature of the market that was lacking a week ago. Trade is quite and prices are unchanged.

RICE AND SPICES.

Retailers continue to recruit their stocks with bags of rice, and a good quantity has been sold lately. The price has not moved, but the prospect favors the expectation that rice will soon cost more. Tokio is a great centre of supply, and reports from there foreshadow a bad crop and bring news of present famine. There has been a long spell of wet weather there, which has damaged the crop. There is no change in the spice market.

SUGAR.

The trade in sugar this year has been a series of throbs. The demand is gauged for some short period, say one month, ahead, and retail buyers rule the extent of their supplies accordingly. They lay in these supplies usually at moments of excitement, and then during the progress of moderate trade they abstain. This has been the case in the recent spell of buying. A vast amount of sugar was bought, which will now go into consumption very rapidly, and then a steady current of trade will be opened, unless sugar has one or two more surprises in reserve for the trade. Prices have not changed here. One refinery has advanced ⅛c., but the others have not followed. Yellows are unchanged at 5¾ up. Granulated is steady at 7⅛ to 7¼. Raws are 5⅜ to 5⅝.

SYRUPS AND MOLASSES.

There is no change. Trade is dull in both, Prices have not shifted either way. West India advices say that molasses has advanced two cents a gallon, and that stocks are very short.

TEAS.

There is a pretty general demand for tea. All lines feel it. The want of low grade is still a feature of the market. The market has not felt the drift of any outside changes. The demand this week has been very strong, teas under 10d. having advanced ½d. per pound. Ceylons are in fair demand at about the usual prices.

PETROLEUM.

A quiet trade is done. The week's business has experienced no change that affected prices or in any way modified the situation reported last week.

DRUGS AND CHEMICALS.

Business is at about its usual level. There is no ruling cause for a special demand. Prices are unchanged throughout the list.

BUTTER AND CHEESE.

The old butter market is now practically over, at all events there are very few dealings in old tub. Most of that undesirable stock has been collected from the dealers throughout the country, and, though long at a standstill here, has at last found its way off this market at the nominal price long current, namely, 5 to 8c. The bulk of it went to the Montreal market in which there was an almost paralyzing congestion last week. The last instalments left here at prices mostly below 7c. New tub butter has not yet begun to come in freely, though the season is here when such packages are expected. The reason for the quantity in this shape being small is that the cool weather favored large rolls until an unusually late moment. These large rolls have not been coming in to speak of for two weeks, but the interim has been spent in packing, not marketing, such butter. The dairy tub is 12 to 14c. The small quantity

MARKETS—Continued.

of large rolls coming in goes at 13 to 15c. The equilibrium of the market is well maintained by the supply and demand of pound rolls. Receipts are liberal and enquiries are numerous. The prices are 15 to 17c. The market for new creamery tub has not yet opened. Creamery rolls are 18 to 22c., the low quality still being due to rank and wild herbage. The proportion of the lower-priced is larger than usual. The character of the butter marketed this week is better than the average of what has been handled in any former part of the season.

Cheese gets more attention. The new sells quite freely at 9 to 9½c., with in some cases, 10 paid. Old yet in the market is 10½ to 11c.

COUNTRY PRODUCE.

BEANS—Both stock and buying interest are on the wane, though of the two the demand is equal to more than the apparent resources of the supply. The prices are steady at last week's quotation, $1.60 to $1.70, and relate only to small lots as there is no trade in large ones.

DRIED APPLES—Prices still rule at 5 to 5 1-2c. A steady demand continues, and stock is shrinking into small compass.

EVAPORATED APPLES—Are very scarce, in strong demand, and at firm prices. Old stock is worth 9c,, and new is 12c.

EGGS—Are firm at 13c. The market is open for a liberal supply. Buyers are now caudling, and the supply is rather low.

HAY—runs from $10.50 to $11. Mixed hay is not wanted, except in very small quantities. It brings $6 to $7.

HIDES—The advance on green hides reported last week still holds. No. 1 steers are yet 7c., and No. 2 and No. 3 are each 1c. lower. Cows' are 6c. for No. 1, and 1c. lower for each of the other grades. Cured are 5¾c. There is a fair business doing.

HONEY — The market becomes duller every week. Prices, however, have not fallen. They still stand 11½ to 12½c. for clear, and 14 to 16c. for sections.

HOPS—The crop of '88 is not all sold yet. It brings 8 to 12c. The last crop is 12 to 16c. Prices cannot stimulate the consumption of hops, so that the market is not apt to mend materially. Stocks seem large, and consumption is doing all it can do.

OATS—Are worth 41½c. The demand improves and the supply declines. At this season farmers hold very little more than the reserve necessary to feed their horses until the next crop is thrashed, but the low prices prevailing at the time they usually go on the market, may have determined some growers to hold on to more than this. However, there is a lower rate of supply now kept up.

POTATOES—The druggy state of the market reflected in last week's business has not been improved. There seems to be more stock than there is demand for, but whether buyers currectly take the comparative measure of consumption and stock just now is a question that is not easily answered. The check in the outside market which causes the stagnation here may be merely temporary, and as soon as it is removed there may be an improved demand. Buyers, however, prefer to follow the policy of keeping prices down, and holders cannot for the present keep them up, so many have potatoes. Car loads go now at 50c. Store lots are 70c.

SEEDS—The market is now over.

SKINS—Clipped sheep are 20c., and lamb skins are 35c. No. 1 calf is 7c., and No. 2

STUART, HARVEY & Co.
Importers and
WHOLESALE GROCERS
A Large and Well-Assorted Stock of
Teas, Sugars and General Groceries
HAMILTON, ONT.

BALFOUR & CO.,
IMPORTERS OF TEAS
AND
Wholesale Grocers
HAMILTON.

MYRTLE
T. AND B.
CUT AND PLUG
SMOKING TOBACCO.
And "LILY," 10c. Plug.
Manufactured by
GEO. E. TUCKETT & SON
Hamilton, Canada,
And Danville, Virginia.

W. G. DUNN & CO
Importers and Manufaturers.
Canada Mills HAMILTON, ONTARIO.
21 Mincing Lane, LONDON, E. C.
WORKS Croydon, Surrey.
WE would draw the attention of the Trade to our MUSTARDS, which are prepared from the finest English Seed, giving the greatest satisfaction. The well-known brand DUNN'S BAKING POWDER, "THE COOK'S BEST FRIEND," has an enormous sale, it never gives trouble. OUR SPICES are perfection, the pure ground White and Black Peppers are the finest in Canada. Samples and Price Lists sent free on application. OUR goods can be obtained through the Wholesale Houses, or direct from our Mills in Hamilton. Each package of pure goods is sealed with our guarantee. See Price current.

JAMES TURNER AND CO.,
WHOLESALE GROCERS,
Hamilton.
AGENTS FOR
Huckins' Boston Soups.
Bensdorp's Royal Dutch Cocoa.
Batger's Solidified Jellies.
Batger's Jams.
Batger's Marmalades, Orange and University.
Sheriff's Scotch Whiskey.
Sazerae Brandy.
Bengal Liquid Blueing.
Crary's Ammonia Liquid.
Shell White Castile Soap.

Knox, Morgan & Co.
Staple Dry Goods and Smallwares.
Hamilton, : Ont.
Stock well assorted.
Styles and Colourings Choice.
Popular Prices and Terms.
EXAMINE SOME SPECIAL LINES WE ARE OFFERING IN
Tweeds and Pantings,
Linens, Towels,
Prints and Sateens,
Cashmeres.
Large Range of Swiss and Cambric Flouncings and Embroideries, Hosiery, Gloves and Parasols.
Letter orders carefully and promptly executed.
Western Ontario Merchants can see samples in Travellers' Hands.
KNOX, MORGAN & CO.

MARKETS—Continued.

is 5c. The number of lambskins marketed is not increasing so fast as the quality of them is. The market will last but a short time, as after a certain stage of growth is reached, farmers prefer to make sheep of them.

STRAW—Is still $5 to $6. The street receipts now preponderate.

TALLOW—Rough is 2c. and rendered is 5¼c.

WOOL—Pulled runs at the following prices: Extra super 30c. super 25 to 26c. and ordinary 24c. Fleeces are not offering, and very little pulled is.

FISH.

Trout and white fish are rather scarce this week, owing to the rough and foggy weather preventing the nets from being found. Sarnia, or blue back herring, which arrived for the first time this season, is larger than the lake herring previously sold, and as they are sold by count they are a little higher in price. Eastern salmon coming has lowered the price of the British Columbia salmon to 14c. There is a fair supply of pickerel on hand, but there seems to be no demand. Prices are :—Trout and white fish 5 1-2 to 6c. Eastern salmon 16c. British Columbia salmon 14c. Sarnia herring $2 to $2.50 per hundred by count. Pickerel 4 1-2 to 5c.

GREEN FRUIT.

Valencia oranges are firm at $10.50 to $11. The Messinas are $5.50. The Palermos are out of stock. Rodi oranges are $6.50. The Riverside oranges are done. All classes of oranges have sold well this week. The high prices seem not to have restrained consumption. The Rodi's received a great deal of attention, and seem to give great satisfaction. The Valencia and Messina stocks in are both in good condition and represent fine fruit. Lemons are $4 to $4.50 for 300's and $3.75 to $4 for 360's. They do not go into trade nearly so fast as do the oranges. Long spells of warm weather are needed to make the lemon trade brisk. Bananas are $1.25 to $2. California apricots are $4.25 per crate of four baskets. Strawberries are 20c. a box, and cherries are $2.25 per crate.

PROVISIONS.

The week's trade has been up that of its forerunners. There is a steady demand for smoked meats which keeps the prices firm and strengthens the prospect of an advance. The hog receipts are liberal for the season, and a trade in barrel pork is still moving.

BACON—Long clear is 8⅝ to 9c. Bellies are 11 1-2 to 12c. Backs are 11 to 11 1-2c., and rolls are 9 1-2c.

DRESSED HOGS—Are still arriving, though in diminished numbers, and at a higher price. They are now $6.50. There are no rail supplies.

HAMS—Sweet pickled are 11 to 11 1-2c., and smoked are 12 to 12 1-2c.

LARD—In tubs is 9 1-2c., and in pails is 10c.

MESS PORK—Heavy is $16, and family is $17.

SALT.

The prices for barrel salt will be higher from now on, owing to the market being well stocked for the hay season. Sacks in small quantity have advance 5c. The following are the sales reported by Toronto Salt Works for the week : 1 car bbl. salt $1.27 ; 1 car sacks 68c; 2 cars dairy $1.18. Small lots sell at $1.45 for bbls. ; 80 to 85c. for sacks, and 45c. for ¼ sacks.

DRY GOODS.

The bad weather at the close of last week had a depressing effect upon trade. Travellers could not get about, and orders have not flowed in as freely as a week ago. Prices are firm in all lines.

Another big advance in the price of cotton is said to have been determined upon. An important meeting of the Grey Cotton Association was held in Montreal the other day, when the report of the inspectors was presented, showing that the stock of goods held by the mills was somewhat smaller than was reported at the last quarterly meeting in March, being 5,300 bales, more than half of which was for orders. The question of prices and terms was discussed, and it was decided that the terms should not be altered, but that owing to the large advance in the price of raw cotton, which is likely to be still further increased in the near future, it was found necessary to advance the price of goods two cents per pound, this advance to take place at once on all goods to be manufactured; but permission was given to mills desirous of doing so to sell off their present stock at old prices within a limited time. It was also decided to stop all the mills for a period of six weeks between now and September, and strong feeling was manifested to maintain the organization.

MONTREAL

MONTREAL MARKETS.

JUNE 19, 1890.

GROCERIES.

Business in Montreal and surrounding country the past week has been very quiet owing to elections, the only feature of the market has been another advance in Barbado molasses. There is no improvement in payments. The warm weather of the past few days, and reports from all over the Dominion of good crop prospects has given a cheerful tone to the market.

SUGAR.

There is no change to note in sugar since our last report. The market continues steady and firm at former prices, viz., 7⅛ to 7¼ for round lots of granulated, and 5⅞ to 6¼ for yellows. Refiners talk of a still further advance.

MOLASSES.

There has been some lively buying of Barbadoes Molasses since the market opened with a continued steady advance. The first lot of new to reach here was per the "Plymonth" and was over sold; the "Flid" is to arrive here about the 20th inst with 800 puncheons nearly all of which has been already sold; and the "Medbor" with 1000 puncheons has sailed and is expected here about the first of the month is also over sold. From this it will be seen what a strong market there is and a likelihood of a still further advance. The last advices from Barbadoes quotes 16c. which is 35 to 36c. here, with a very strong market; advices also state that three fourths of the crop has already left the Islands. There is still a considerable quantity of old crop on the market which is quoted at 34c.

DRIED FRUIT.

There is no new feature in dried fruit. Prices unchanged, except currents which are very strong at 6 to 6½c. Stocks of all kinds are very low particulary prunes which are quoted at 6½ to 7c.

COFFEE.

We report a stiffer coffee market at former prices. Santos have advanced in the home market. Mocha has advanced a ¾c. on the New York market.

CANNED GOODS.

The fresh fruits and vegetables on the market has checked the sale of canned goods, and very little has been done, although there is still a good demand for tomatoes with short supplies. New lobsters have been selling quite freely at $7 per case.

EGGS.

The warm weather has had a bad effect on the demand, we quote at 12 1-2 to 13c.

FLOUR AND GRAIN.

GRAIN — There is no change to report. We quote as follows:—Wheat, No. 1 hard Manitoba, $1.22 to $1.23, No. 2, $1.20 to $1.21 ; peas, per 66 pounds, in store, 00 to 77c½. ; peas, afloat, May delivery, 00 to 70c. ; Quebec oats, 00 to 00c. ; Ontario oats, 41 to 42c. ; corn, duty paid, 50 to 51½c; corn, cargoes in bond, 41 to 43c. ; barley, feeding, 00 to 40c. ; barley, good malting, 00 to 52c.

FLOUR—There were no sales on 'Change to-day. Business dull; no demand; values weak We quote:—Patent winter, $5.25 to $5.50 ; patent spring, $5.75 to $5.90; straight roller, $5.00 to $5.15; extra, $4.70; to $4.80 superfine, $4.25 to $4.50; fine, $3.50 to $4.00; city strong bakers, $0.00 to $5.50; strong bakers, $0.00 to $5.50; superfine, bags, $2.00 to $2.01; extra, bags, $2.20 to $2.30; fine, bags, $1.50 to $1.90; oatmeal, standard, per bag $2.15 to $2.25; oatmeal, granulated, $2.30 to $2.50; oatmeal, rolled, $2.30 to $2.50.

HOG PRODUCTS.

Western mess, $16 to $16.50; Chicago short cut, $17; Canada short cut, $17. Lard, 8 to 8½c. per pound; bacon, 10½ to 11c. ; hams, 11½ to 12c.

GREEN FRUIT.

Strawberries are worth 25 to 30c. to-day. There is a good demand for fruit. We quote : Oranges, in cases, repacked, $10; lemons, $2

SELECTED VALENCIA
Raisins.

ESTABLISHED 1869.
STANWAY & BAYLEY.
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST. TORONTO.

Evaporated
Apples

MONTREAL Markets continued.

to $4, in boxes; pineapples, 10 to 25c. according to size and condition; bananas, $1.00 to $1.75 per bunch; Egyptian onions, 4c. per pound; Bermudas, $3.50 per case.

DAIRY PRODUCE.

CHEESE.—The other side has not, as far as can be learned, responded to the recent advance, and neither limits nor orders have been increased. There is no special movement on this market, and, indeed the men who hold cheese are the men who appear to want it more than anybody else. We quote : 8¾ to 9c. for white; 8⅞ to 9¼c. for colored.

BUTTER.—Quiet and unchanged. We quote to-day as follows :—Creamery, 18 to 18½c.; Townships, 14 to 17c.; Western, 14to 15c.

DISHONEST TRAFFIC.

The oft-quoted, but erroneous assertion that honesty interposes too great a barrier to successful mercantile operations, has unfortunately obtained credence to a considerable extent, and its practice has been productive of temporary gain. The proper conduct of business implies rather a careful selection of stock and judicious methods of handling it, than a recourse to misrepresentation and fraud. The system of buying inferior goods and imposing upon the credulity of customers to dispose of them may for a time prevail, but must eventually result in the merchant's discomfiture and failure. The customer of the present has been taught the necessity of investigation, and if unfairly served, will not hesitate to inform his neighbors, who, like himself, will look elsewhere for honorable treatment.

It is poor philosophy to reckon upon present dishonesty as a means of ultimate profit —it is to suppose oneself wise and the rest of mankind fools. The reaction of fraudulent conduct entails odium and disgrace upon the shallow-pated and covetous who entrap themselves in their efforts to entrap others. If all men were guided by the rule of equity and right, as being sureties of the same treatment from one to another, a resort to dishonest transactions would not be reckoned upon as a system of revenge; nor would they be so blinded to their own interests as to seek to subvert those of their fellow men.

The struggle for life, fraught as it is with cares and trials and the calamities of dire results, requires an amount of resolution, caution, integrity and moral rectitude, commensurate with the necessities of living and acting properly. Any departure from a strictly honest business life not only brings disrepute and engenders a feeling of dissatisfaction, but operates against business success, since one false step may continue to divert from the pathway of justice. Habitual dishonesty, like habitual intoxication, is always dangerous, and will sooner or later bring ruin and disgrace.

It is infinitely better to conduct business upon a platform of strict honesty and under moral suasion, than by seeking through dishonest misrepresentation and false maxims to be borne upon the current of success for a day, and then to be plunged into inextricable confusion and defeat. The false doctrines which have obtained root in the human heart, unless overshadowed and crowded out by wise precepts and noble principles, will eventually exert an influence too powerful to grapple with. There is nothing so effective as a proper beginning as, without it, the end will be dubious indeed.

Too much encouragement is being and has been given to an improper, not to say dishonest, course in the conduct of business for the remedy to act speedily and efficaciously. While dishonest traffic is connived at, and in some instances, encouraged in our country, it is made punishable in others—in fact, the conduct of business in some foreign countries is so regulated and controlled by law, as to

Institute of Chartered Accountants of Ontario

An examination of candidates for the Diploma and Certificates of the Institute will be held in Toronto, on THURSDAY, 26th JUNE inst.
All information may be had from the undersigned.

J. H. MENZIES, Secretary,
Toronto.

TURNER, ROSE & CO.

Wholesale Grocers, Montreal,
:-: AGENT FOR CUNNINGHAM & DE FOURIER CO'S :-:

TABLE DELICACIES.
Just the thing for camping and picnic parties.
"UNTOUCHED BY HAND."
POTTED AND CANNED MEATS. FISH AND FOWL.
Please send for Catalogue.

CAVERHILL, HUGHES & CO

WHOLESALE GROCERS,
29 ST. PETER STREET,
MONTREAL.

ESTABLISHED 1842.

L. CHAPUT, FILS & CIE.,

WHOLESALE GROCERS,
No. 2 and 4 De Bresoles Street, Montreal,
SOLE AGENTS FOR
Greenbank's Concentrated Lye.
Special Line Gruyere and Gorgonzola Cheese.
Must be sold. Send for Quotations.

HUDON, HEBERT & CIE.,

WHOLESALE GROCERS
— AND —
WINE IMPORTERS,
NO TRAVELLERS ON THE ROAD.
304, 306 St. Paul St.
143, 145 Commissioners St. MONTREAL.

CREAMERY MEN AND MERCHANTS

Holding butter of good quality are requested to correspond with

T. W. CLARK,

Commission Merchant and Wholesale Dealer in Butter and Eggs.

Consignments solicited and business transacted for Ontario and other Eastern Canada Merchants.

VANCOUVER, B.C.

References : Bank of British Columbia, Bank of British North America.

W. RYAN

Produce and Commission Merchant,

72 FRONT ST. EAST, Toronto, Ont.

—DEALER IN—

Mess and Shortcut Pork ; Long, Clear Breakfast and Roll Bacon ; Hams ; Lard ; Dried and Evaporated Apples.

SPRUCE BUTTER TUBS, 50's, 30's, 20's

Consignments of Eggs and other Produce Solicited. Egg Carriers supplied.

J. F. YOUNG & CO.

Successors to YOUNG, ANDREWS & Co.,

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

We solicit your consignments. We do not speculate on your produce, we sell to the best advantage for you. We handle everything that the country merchant requires to send from home to sell. Our warehouse is in the centre of the commission business. Our cellars are airy and cool. Send us a small trial lot.

J. F. YOUNG & CO.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

THE MAPLE LEAF brand of Canned Salmon is the best brand packed on the Pacific Coast. Great care is exercised in packing, and the best fish selected.

A. WATTS & CO.

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.



HUCKINS SOUPS

Tomato, Mock Turtle,
Ox Tail, Green Turtle,
Pea, Julienne,
Beef, Vermicelli,
Chicken, Terrapin,
Macaroni, Consomme,
Okra or Gumbo,
Soup and Bouilli,
Mullagatawny.

RICH AND PERFECTLY SEASONED.

Require only to be heated, and are then ready to serve. | Prepared with great care from only the best materials. | Have enjoyed the highest reputation for more than 32 years.

TEST FREE

Send us 20 cents, to help pay express, and receive, prepaid, 2 sample cans of these Soups, your choice.

J. H. W. HUCKINS & CO., Sole Manufacturers, Boston, Mass.

SOLD BY ALL LEADING GROCERS.

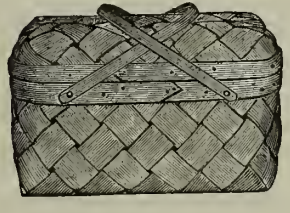
LEONARD H. DOBBIN, - Montreal,

Sole Agent for Canada.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF





1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel luuch baskets
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

OAKVILLE, ONT.

BAKER'S COLLECTING AND INQUIRY AGENCY,

Room 45, Yonge St. Arcade, Toronto, Ont.

Handles all Classes of Accounts. Seventy per cent. of all Claims reported last year were paid. Write for terms.

System Copyrighted February 13th, 1889.

WOODENWARE



THE

WM. CANE & SONS MANUFACTURING CO OF NEWMARKET, ONT.,

Manufacturers of Pails, Tubs, Washboards Clothes-pins, Candy Pails, Lard Pails, Syrup Pails, also impervious packages for Oil, Paints, Varnish, Pickles, Etc.

Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

ORDER A CASE OF

OCEAN WAVE BAKING POWDER

From your Wholesale Grocer.

Sells itself after One Trial. Prices Current

McLAREN'S

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a Point of Keeping it always in Stock.

render a departure from honesty but seldom attempted. When merchants do not serve the wants of the people legitimately and proportionately to pecuniary consideration, the employment of a controlling principle is necessitated and should be used. The disreputable system of unfair dealing, now so unblushingly practised, should be denounced by all honest men, and all honest merchants should unite for its suppression. To regulate the method of business conduct so as to render it subservient to correct, upright and legitimate principles is a "consummation devoutedly to be wished."—Detroit Herald of Commerce.

PETTY MEANNESS.

Permanent trade and good profits are often thrown away by retailers perpetrating little acts of meanness. Even a customer supposed to be a man of small matters, will take offense at a slight display of meanness on the part of a trader. The buyer always expects value received, and whatever looks like an attempt to give as little as possible for the money, results in breeding a feeling of dislike that is inimical to securing the trade of the party thinking himself injured. Exact justice between buyer and seller is all that any fair person expects, but some parties have such a disagreeable or obnoxious way of being fair that it savors of petty mean ness. The grocer who breaks a cracker, or sifts through his fingers rice, tea or other commodity, to secure an exact balance, will surely acquire a reputation with his customers for being close and mean. Exact weight or measure can always be ascertained in a way that will secure for the seller the reputation of giving full weight. Nothing pleases a customer more than an impression received that the grocer is anxious to give the fullest possible return for the money received. Working off stale or unsalable stock without notifying the customer of defects is another common form of meanness. It may be, in the eyes of the grocer or his clerk, a trifling matter to give his lady patron a package of stale yeast cakes. If it spoils a batch of bread and the customer finds that time and materials have been wasted, because the grocer thought to save the value of the yeast cakes by withholding information as to their condition, said customer will feel she has been swindled and be very apt to withdraw patronage.

Standing in a Broadway store some time since, we noticed a clerk sell to a lady customer a dress pattern. As it was about being sent to be wrapped the head of the department asked of the salesman: Did you tell the lady it was damaged and show her to what extent? The reply was: I did. The buyer was informed that it was a positive rule of that store that no damaged goods should be sold, no matter how slight, unless the effect was first made known to the purchaser. In the case referred to, it secured the steady patronage of a new customer. Such policy accounts for the extended permanent trade of the store. The grocer cannot palm off upon his customer poor or damaged stock without detection. To say that the butter is fine, when its quality is medium, or it has some glaring defect, to sell stale eggs for fresh; worm eaten dried fruit for new stock, adulterated spices for pure, whiskey for cider vinegar, common for good tea, poor flavored and stale coffee for fresh roasted aromatic bean, is to invite the customer to stop his trading. Extra attention to please is virtually making every customer a permanent one, beside securing their services as gratuitous advertisers of the store.

A common source of complaint with customers is an unwillingness upon the part of the seller to make good little losses for which the grocer is responsible. If out of a dozen eggs bought, two, four or six prove bad, there should be no hesitation in making good the loss to the buyer. We know of many instances where a refusal to do that very thing has driven away valuable customers. If in the delivery of goods damage has been inflicted or a shortage created, there should be no delay in making the matter thoroughly satisfactory to the buyer.

Failure to serve little children with the same promptness as adults, and in their turn, together with a want of care to fill their orders with the same exactness as if the sender were present, subjects the merchant to a charge of petty meanness. The storekeeper being in one sense dependent upon the public for support is expected, in turn, to give support or aid to schemes such as church fairs, public parades, entertainments, fire companies, church buildings, and various benevolent institutions and kindred matters. These often appear as unwarranted and unjust exactions, nevertheless it requires great tact and judgment to deal with such demands and avoid a reputation for meanness. Compliance with every demand is impracticable, but often a refusal can be made so graciously that the disappointed parties feel as good over it as if their wishes had been gratified. It is well to have some fixed rules for such demands, but what they should be is for each storekeeper to determine. Teasing is a form of meanness particularly detrimental to success in retailing. It is especially so when the victim is a young girl or little child. To some grocers the matters we have referred to are thought to be unimportant. They resent any criticisms on their mode and manner of running the store. They belong to the class that are called "penny wise and pound foolish." A reputation for generosity and square dealing is essential to money-making in any sort of a retail business.—American Grocer.

Soap and water are cheap, but soil on goods is expensive.

Restore goods to their proper places as soon after using as possible.

A reputation for truthfulness is indispensable to permanent and satisfying success.

GENERAL store business and stock for sale in a lively village in the midst of a large and wealthy farming country on a line of R. R. in Grey county. Only two stores and best stand. Apply to CANADIAN GROCER, Toronto. tf

SECURITY

LOOK FOR IT,
WAIT FOR IT,
IT WILL PAY YOU.

The "Eclectic Security" Tubular Lantern.

ECLECTIC TUBULAR

Combining as it does all the latest improvements without any of the discovered defects of Lanterns hitherto on the market. The following are a few of its most important points, viz.:—

Burner connected with oil Cup by a screw.
Inch wick. Hinged Cap to Burner.
Seamless bottom to oil cup, which contains an imperial pint.
Convenient and cool method for removing Globe to clean and light.

INSPECTION AND COMPARISON INVITED.

Manufactured solely by
THE ALLIANCE MANUFACTURING CO'Y OF TORONTO, (Limited.)
Office and Works 14 Bay Street.

LANTERN

STEEL, HAYTER & CO
IMPORTERS OF
INDIAN TEAS
Direct from their Estates in Assam.

Assams, Kangras, Darjeelings and Indian Oolongs in Stock.

PROPRIETORS OF THE WELL-KNOWN
"Monsoon" Brand.

SAMPLES AND QUOTATIONS ON APPLICATION

11 & 13 Front St. E. Toronto.
Calcutta and London Firm: Octavius Steel & Co
Telephone 2354.

THE CANADA MEAT PACKING CO.
WHOLESALERS IN
REFRIGERATED DRESSED BEEF
MANUFACTURERS OF
CANNED AND PREPARED MEATS
MONTREAL.

BAKING POWDER!

IMPORTANT TO THE TRADE.

PURITY, STRENGTH, FULL WEIGHT.



Put up in ¼, ½ and 1 lb. Tins. RETAIL PRICE 10, 15 and 25 cents.

MAKERS WILL ONLY SELL TO DEALERS WHO MAINTAIN PRICES NAMED.

"SUCCESS FROM THE START"

Fully equal in results to any High-priced Powder offered.

This Brand of Powder although on the market a short time only, is now demanded by all our regular trade. It's success has been so well assured as to compel extensive additions to our factory to meet growing demand. "Prices on application." "Mail orders solicited."

Diamond Baking Powder and Spice Mills,

W. H. GILLARD & Co., Proprietors, HAMILTON, ONT.



THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL,

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday s yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, MCGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

RICHARD TEW & CO.

IMPORTERS OF

Crockery, Glassware, China, Lamp Goods, Etc., Etc.,

10 FRONT ST. East,

(Adjoining New Board of Trade Building.)

TORONTO.

Our Samples in Fancy Chinas, Glassware, etc., are to hand. Our travellers are now starting with complete lines. We cover from the Atlantic to the Pacific coast, and will be represeuted as below.

Mr. Joseph Pease, Quebec and Lower Provinces;
" A. T.P. Andrews, W. G. & B. Ry. and Waterloo County;
" A. F. Ede, G.T.R. East.
" F.A. Rees, Eastern Ontario;
" W. T. Salter, Niagara Peninsula;
" C. W. Laker, City;
" C. M. Rubidge, Manitoba & British Columbia.

We can save you money and give you new shapes and decorations. Please reserve order till you inspect our lines.

Business Changes

ONTARIO.

Cottam—Pulford, Wm. H., carriage maker, burnt out.

Easton's Corners—Tallman, E. H., general store, sold out to A. R. Coburn

Essex Centre—Kane, Wm., blacksmith, assigned to E. A. Wismer, Essex Centre.

Hamilton & Toronto—Anderson & Harper, manufacturers agents, assigned to Blackley & Anderson, Hamilton and Toronto.

King Creek—Armstrong, W. S., (estate of) general store, stock, etc., advertised to be sold by auction.

Lynnville—Hall, Benson, grocery, burnt out.

Mooretown–Busha, Sarah Satina, grocery, assigned to Marshall A. Sanders, Sarnia.

Ottawa—Chitty Bros., grocery, assigned in trust; Harwood & Lecourt, trunks, etc., offering to compromise; Roy & Co., grocery, assigned in trust.

Picton—Dickens, Chas. C. Gents', furnishings, assigned to Edward F. Noyes, Hamilton.

Pontypool—Stanton, Thos., (late) general store, assigned to Jno S. Playfair, Toronto.

Simcoe—Austin, Werrett & Potts, dry goods and groceries, assigned to Stapleton Caldecott, Toronto.

Toronto—Appleton, C. H., dry goods, stock, etc., advertised to be sold by auction on 24th inst.

West Toronto Junction—Boyd, R. J. grocery, sold out.

Wolverton—Meggs, E., general store, sold out to The Wolverton Milling Co.

MANITOBA AND NORTH-WEST TERRITORIES.

Elkhorn—Cushing, W. M., general store, assigned in trust.

McGregor—Gould, J. L., general store, sold out to Stinson Bros.

QUEBEC.

Berwick—Leduc, Jos., general store, assigned in trust.

Buckingham—McKenzie, W. J., general store, sold out to Edwards & McCallum.

Hudson—Mullan & Thompson, general store, dissolved, business continued by A. Mullan.

Johnville—Smith, E. P. & Co., (co nom), general store, sold out to R. A. Smith.

Lachute—Lafond, J. H., general store, offering to compromise.

Lennoxville—Abbott, E. W., general store, admitted his son W. H. Abbott. Style now E. W. Abbott & Sons.

Montreal—Bernard, C. A., mfrs' agent, demand of assignment; Grosleau, Fred., grocer, assigned in trust; Machinery (The) Supply Association, (not incor), assigned in trust; Montreal Lime & Trading Co., dissolved, succeeded by Montreal Lime Co.; Potter Bros., grocers' specialties, S. A. Potter, deceased.

St. Elphege — Parent, Adolph, general store, etc., demand of assignment.

St. Jacques Le Mineur—Robert, D., general store, stock, etc., advertised to be sold by auction on 16th inst.

NOVA SCOTIA.

Halifax—Booth, T. & Co., mineral water, dissolved, David Booth retires. Business continued by Thos. Booth and Jno. T. Mursden under the same style.

Lockport—Kenney, Johnson & Co., fishing supplies, dissolved.

Port Latour—Smith, D. & Co., union store, David Smith deceased.

Sydney—Ingraham, C. L., general store, asking extension.

PRINCE EDWARD ISLAND.

Cape Traverse—Buxton, Chas. A., general store, deceased.

BRITISH COLUMBIA.

Victoria—Devlin, J. C., groceries and liquors, sold out to A. J. Robotham.

BUSINESS AND PLEASURE.

On the invitation of Mr. T. Kingsford, of the Oswego Starch Factory, several gentlemen representing the interests of that establishment, at various important points have been making a sociable and business visit to this city for several days past as the guests of Mr. Kingsford. The names of those present are as follows :

Mr. and Mrs. Chas. E. Townley, Cincinnati, Ohio.

Mr. and Mrs. Henry E. Campe, Pittsburg, Pa.

Theodore O. Leonard, Detroit, Mich.

Henry M. Leonard, Detroit, Mich.

J. B. Badeau, New York.

Several others were invited, and intended to be here, but were prevented by business engagements. They arrived on Saturday and are entertained at the Doolittle House. They have spent the time in riding about the city, a yacht ride to Fair Haven, visiting the starch works, and other establishments and points of interest here.

These visitors have all the appearance of being wideawake, thorough going business gentlemen, which is fully established by the fact that they are the business agents of T. Kingsford & Son, and they express themselves delighted with Oswego and the very handsome manner in which they have been entertained. They leave to-morrow.—Oswego Daily Times.

The Butcher and Grocery Clerks' Publishing company has been incorporated to publish a paper in this city; capital stock $1,000. The publication, it is supposed, will be limited to one issue, and this will be on the occasion of the butcher and grocery clerks' picnic.—Chicago Grocer.

The retail merchants of Georgia will hold a convention during the coming summer for the purpose of organizing a State Merchants' Association and also to memoralize the law making powers with regard to having some laws enacted for the protection of those who feed and clothe the people.

DETECTIVE AGENCIES.

HOWIE'S DETECTIVE AGENCY, 86 WELLington St. West, Toronto, Ont., established 1886. Telephone 1309.

SITUATION WANTED.

A FIRST-CLASS SALESMAN IN FRUIT AND Groceries would like a situation at once. Very good references. Speaks English and German. Box 494, Berlin. No. 27.

BUSINESS CHANCES.

THE LONDON TEMPERANCE COFFEE HOUSE and Store business for sale. This is a flourishing cash trade and a splendid opening, requiring only a small capital. Bart Cottam, London, Ont. tf

FOR SALE OR TO RENT IN THE VILLAGE of Walters Falls, County of Grey, a large general store with good dwelling. This is a first-class siand without opposition, a rare chance for a good man. If rented stock can be secured on reasonable terms. The reason for selling is to close partnership. Bonnell Bros., Walters Falls. 25

Battle & Smyth, Thorold, Ont., Manufacturers of The Japanese Shoe Blacking.

Tutti-Frutti

CHEWING GUM,
And Other Staple Brands.
ADAMS & SONS,
23 CHURCH-ST. - TORONTO, Ont.

Tutti Frutti, Tampico, Black Jack, Sappota, Red Rose Magic Trick Taffy, Licorice, Caramel, Tolu, N. Y. Gum—100 and 200 pieces.
Send for descriptive circular containing description of goods, with elegant Lithographs free. See our Price List, page 13.

The Neostyle, THE BEST DUPLICATING apparatus. 5,000 copies made from one original writing, drawing or music.
GEO. BENGOUGH,
45 King E., Toronto.

ORDER A CASE OF
GILLETT'S 100% POWDERED LYE.



THE BEST THING KNOWN
FOR
Making Soap, Softening Water, Printers', Engineers' and Painters', Disinfecting Everything, Boiler Compound, Cutting and Removing Grease, Washing Trees to Kill Insects. A Hundred Other Purposes.

One can equal to 20 lbs. Sal. Soda. Each can has a Double Cover, can use what you need and close the can.
⅓ gro. (48 cans) in case. Sold by all Wholesale Grocers.

E. W. GILLETT, Manufacturer,
TORONTO, ONTARIO.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, June 19, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

IMPERIAL—ONTARIO AND QUEBEC.



	Per doz.
Imperial 10c. cans	$0 90
" 4 oz. "	1 35
" 6 oz. "	1 85
" 8 oz. "	2 45
" 12 oz. "	3 70
" 16 oz. "	4 70
" 2½ lb. "	11 30
" 3 lb. "	13 50
" 4 lb. "	17 30
" 5 lb. "	21 50

Sold only in cans.

Cottam's Best, in 1 lb tins	3 00
Best in 5 oz. tins	1 10
Cottam's Choice, 1 lb tins	1 75
" " 5 oz tins	70
" loose	10
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb. tins	65
" " bulk, per lb	12

	Per doz.
Empire, 5 dozen 4 oz cans	$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" ½ " 5 lb cans	8 00
" bulk, per lb	15

COOK'S FRIEND.
(In Paper Packages.)

	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases.	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60

BISCUITS.

	Per lb
Arrowroot	$0 11½
Abernethy	9
Ginger Nuts	11½
New York Fruit	15
People's Mixed	11
Pilot Family	6
Snowflake	11½
Magard	15
Soda	6
Soda, 1 lb packages	8
" 3 lb "	21
Sultana, thin	11½
Tea	11½
Wine	9½
Wine, sweet	9

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ⅔ "	2 10
" ⅓ "	1 10
Spanish, No. 3	4 50
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jacquot's French, No. 2	3 00
" " " 3	4 50
" " " 4	8 00
" " " 5	10 00
" 1-gross Cabinets, asst,	7 50

BLACK LEAD.

Reckitt's Black Lead, per box ... 1 15
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.
Royal Black Lead, per gross $1 80

BARRINGER & BROWN.
(Thos. E. Clatworthy, Ag'nt, Toronto.)
Convex Black Lead packed in wood boxes containing 12 card boxes, per box 1 12

BLUE.

Reckitt's Pure Blue, per gross .. 2 10

TELLIER, ROTHWELL & CO'S.
Parisian Square Blue, per lb. .13 to 14c

BARRINGER & BROWN.
(Thos. E. Clatworthy, Ag'nt, Toronto.)
Azure square blue box, containing 8 1 lb. packets of 16 oz., squares, per 8lb. box 0 89

BROOMS.

		Per doz.
Carpet	4 strings	2 90
X Parlor,	2 "	2 65
Louise	3 "	2 65
1 Gem	4 "	3 25
2	3 "	2 65
3	2 "	2 20
4	2 "	1 95
O Hurl	4 "	2 65
1	3 "	2 35
2	3 "	2 05
3	3 "	1 70
OK	2 "	1 35
Hvy Mill	4 "	3 70

CALVES' FEET GELATINE

G. P. SWINBOURNE & CO.
(Thos. E. Clatworthy, Ag'nt, Toronto.)
Boxes of 4 dz. 6d., and 2 doz. 1s. pack $3 96

CANNED GOODS.

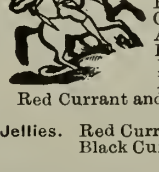
	Per doz	
Apples, 3's	$0 85	$1 10
" gallons	2 40	2 60
Blackberries, 2	2 00	2 10
Blueberries, 2	1 25	1 40
Beans, 2	0 95	1 10
Corn, 2's	0 95	1 10
" Epicure	1 45	1 50
Cherries, red pitted, 2's	2 25	2 40
Peas, 2's	1 00	1 25
" wrinkled, 2's	1 20	1 30
" sifted select	....	1 35
Pears, Bartlett, 2's	2 00	2 10
" Flem Beauty, 2½'s	1 90	2 00
Peaches, 2's	2 25	2 35
" 3's	3 25	3 50
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	1 90	2 00
Pumpkins, 3's	1 10	1 20
" gallons	3 10	3 25
Raspberries, 2's	2 50	2 60
Strawberries, choice 2's	2 40	2 60
Succotash, 2's	1 60	1 65
Tomatoes, 3's	1 15	1 30
Lobster, 1's flat	....	2 40
" Tall	2 00	2 05
Mackerel	1 40	1 60
Salmon, 1's	1 50	1 60
" white	1 30	1 40

	c. per tin
Sardines Albert, ¼'s tins	11, 11½
" " ½'s "	15, 18
" Martiny, ¼'s "	10, 10½
" " ½'s "	18, 19
" Other brands, 9¾, 11, 16, 19	
" P & C, ¼'s tins	20, 22
" " ½'s "	33, 36
" Amer, ¼'s "	6, 8
" " ½'s "	9, 11

MARMALADE, JAMS AND JELLIES.

CAIRN'S.
(Blaiklock Bros., Montreal, Agents.)
Marmalade. Price, f.o.b. Montreal. dz.

"Home Made," glass 1 lb	$2.35
" White 1 lb	2.25
" " 2 "	4.15
" Stone 7 "	13.20
Scotch White 1 "	2.10



Jams.
Gooseberry
Strawberry
Black Currant.
Red Currant.
Green Gage
Apricot
Raspberry
Damson
Plum
Red Currant and Raspberry
} 1 lb. white pots, 4 doz. assorted, per doz. $2.35

Jellies. Red Currant, 1 lb. white. $2.75
Black Currant, 1 lb. white 2.75

DELHI CANNING CO.

Jams, assorted, 1's	2 35
Jellies, 1's	2 25

CANNED MEATS.

CLARK'S.

Comp. Corn Beef	1 lb cans	$....	$1 60
" "	2 "	....	2 65
" "	4 "	5 00	5 15
" "	6 "	7 75	8 00
" "	14 "	18 60	19 20
Minced Collops,	2 lb cans	.....	2 60
Roast Beef	1 "	. ....	1 60
"	2 "	.....	3 15
"	4 "	.....	5 85
"	6 "	.....	7 00
Par Ox Tongue,	2½ "	$7 25	7 50
Ox Tongue	2 "	....	7 50
Lunch Tongue	1 "	3 00	3 10
"	2 "	5 25	5 75
English Brawn	2 "	2 50	2 60
Camb. Sausage	1 "	....	2 50
" "	2 "	....	4 00
Soups, assorted	1 "	....	1 35
" "	2 "	....	2 25
Soups & Boulli	2 "	....	1 80
" "	6 "	....	4 50

Potted Chicken, Turkey, or Game, 6 oz cans	1 50
Potted Ham, Tongue or Beef, 6 oz cans	1 35
Devilled Tongue or Ham, ½ lb cans	1 35
Devilled Chicken or Turkey, ½ lb cans	2 25
Sandwich Ham or Tongue, ½ lb cans	1 50
Ham, Chicken and Tongue, ½ lb cans	1 50

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars,	$9 50
Ditto, 25 and 40 lb pails, per lb.	12½c

J. H. WETHEY'S—ST. CATHARINES.

Condensed, per gross, net	$13 50

CHEWING GUM.

ADAMS & SONS.

Tutti Frutti, 36 5c bars			$1 30
Sappota,	150	pieces	1 00
Sweet Fern,	230	"	0 85
Black Jack,	115	"	0 85
Red Rose,	115	"	0 85
Barley Malt,	115	"	0 85
Tampico,	115	"	0 85
Lemon Trumps,	115	"	0 85
Magic Trick,	115	"	0 85
Puzzle Gum (new)	115	"	0 85
Bolah "	150	"	0 85
Taffy Licorice,	72	"	0 50
Caramel Tolu,	72	"	0 45
Adams' N.Y. Gum,	200	"	0 50

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs	0 30
Caraccas, ¼'s..6 and 12 lbs	0 35
Premium, ½'s..6 and 12 lbs	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs	0 24
Sticks, gross boxes, each	1 00

THE QUEEN OF COCOAS.
SCHWEITZER'S
COCOATINA
USED BY ALL THE ROYAL HOUSEHOLDS IN ENGLAND & EUROPE
Sole Agent in Canada, THOMAS E. CLATWORTHY, 34 Church Street, Toronto.

Prices Current. Continued—

Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs 30
" Pearl " " " 25
" London Pearl 12 & 18 " 22
" Rock " " 30
" Bulk, in bxs 18

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb	$0 30
Mott's Prepaired Cocoa	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa	40
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs	30
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	24
Mott's Vanilla Chocolate stick	22
Mott's Pure Confec. Chocolate	22c—35
Mott's Sweet Confec. Choc.	21c—28

. W. COWAN & CO'S.

Cocoas—
Hygienic, 1, ½, ¼ lb. boxes 70, 75
Iceland Moss ¼ lb in 12 lb boxes 35
London Pearl, " " 30
Soluble (bulk) 15 & 30 lb bxs ... 18, 20
Soluble (tins) 6 lb and 12 lb 20
Cocoa Nibs, any quantity ... 30, 35
Cocoa Shells, any quantity ... 05
Cocoa Essence ..... per doz 1 40

Chocolates—
Mexican, ¼, ½ in 10 lb bxs 30
Queen's Dessert, " 40
Vanilla " 35
Sweet Caracas " 32
Chocolate Powder, 15, 30 lb bxs 25
Chocolate Sticks, per gross ... 00
Pure Caracas (plain) ¼, ½ lbs 40
Royal Navy (sweet) " 30
Confectioners', in 10 lb cakes 30
Chocolate Creams, in 3 lb bxs 30
Chocolate Parisien, in 6 lb bxs 30

Thos. E. Clatworthy, Ag'nt, Toronto.)

Schweitzer's Cocoatina, net cash ¼ lb. ½ lb.. per doz... 3 29 6 30

WALTER, BAKER & CO.

Chocolate—
Premium No. Chocolate, in boxes, 12 and 25 lbs .....
Baker's Vanillia Chocolate, in boxes, 12 lbs .....
Caraccas Sweet Chocolate, in boxes, 6 lbs., 12 boxes in a case. .....
Vanillia Tablets, in boxes .....
Spanish Tablets, 100 in each box, 12 boxes in a case .....

German Sweet Chocolate—
Grocers' Style, in cases 12 boxes, 12 lbs .....
Grocers' Style, in cases 24 boxes, 6 lbs .....

Cocoa—
Pure Prepared in boxes, 12 lbs... .....
Cracked Cocoa, in boxes, 12 lbs., ½ lb. papers .....
Cracked Cocoa, in bags, 10 lbs ... .

Breakfast Cocoa—
In boxes, 6 and 12 lbs., ½ lb. tins .....
In boxes, 12 lbs., 1 lb. tins, decorated canisters .....

Broma—
In boxes, 12 lbs., ½ lb. tins .....

COFFEE.

GREEN

	c. per lb.
Mocha	30, 32
Old Government Java	27, 30
Rio	21, 23
Plantation Ceylon	28, 30
Porto Rico	22, 23
Guatamala	23, 25
Jamaica	22, 28
Maracaibo	23, 25

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.

	c. per lb
Java	33, 34
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	33
Our Own "	30
Laguayra "	28
Mocha and Java	32, 33
Java, Standard	32
" Old Government	30, 32
" Crown	29
Arabian Mocha	35

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs	30
Standard Imperial in sealed tins, 25 and 50 lbs	32
Standard Blend in sealed tins, 25 and 50 lbs	33
Ground, in tins, 5, 10, 15 and 25 lbs	20, 30
Say's Parisien, in ½ and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz.	1 25
" " " " 2, 2 oz.	1 75
" " " " 3, 3 oz.	2 00

SUTTON & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Pure essence, Gorgona Anchovies, ½ pts. per doz. 2 76

FLOUR AND MEAL.

	per bbl.	
Flour, Family	$5 00	5 25
" Manitoba Patent	....	5 90
" white wheat patent	....	5 70
" Strong bakers'	5 40	5 50
Oatmeal, standard, bbls	....	4 50
" granulated, "	....	4 50
" rolled "	....	4 75
Bran, per ton	....	13 00
Shorts	....	17 00
Cornmeal	2 75	3 00
" Gold Dust	3 10	3 25
" Imperial	3 00	3 15

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz.	
Cases, No. 1, 2 oz tins	$2 75	$3 00
" No. 2, 4 oz tins	4 50	5 00
" No. 3, 8 oz tins	8 00	8 75
" No. 4, 1 lb tins	12 60	14 25
" No. 5, 2 lb tins	25 00	27 00

FRUITS.

FOREIGN.

	c. per lb.	
Currants, in bbls	5¾,	5¾
" ½ bbls	5⅞,	6
" cases	6¼,	6½
" Patras, in cases	7¾,	8
" Vostizza, "	7¼,	9½
" ½ case	9¼	9½
Dates, Persian, boxes,	5½	5¾
Figs, Elemes, 14 oz., per box	8½	9
" 10 and 20 lb box	10,	11
Prunes, Bosnia, hhds	6,	6¼
" " cases, new	8½,	9½
Plums, French, 55 to 65	12½	15
" Bottles, 1's	22	23
" " 2's	37½	40
" " 4's	70	75
" " 7's	1 00	1 10
Raisins, Valencia, off stalk,	S,	8½
Selected	9,	9½
Layers	9½	10
Raisins, Sultanas	11¼	14½
" Eleme	7½	7¾
" London Layers	$3 00	3 25
" Black Baskets	4 00	4 25
Lemons, Messina, per box	3 75	4 50
" Palermo	3 75	4 50
Oranges, Messina, per box	5 00	5 50
" Valencia	10 50	11 00
" Rodi	....	6 50
Bananas	1 00	2 00

DOMESTIC.

Apples, Dried, per lb	4⅞	5½
" Evaporated, p. lb	9	12

GLASSWARE.

TAYLOR, SCOTT & CO.

	c. per doz.
Lamp Chimneys, O	32
" " A	35
" " B	45

	per bbl	
Fruit Jars, pts		13 00
" " qts		14 00
" " ½ gal		17 00

GRAIN.

Wheat, Fall, No. 2	$1 00	1 03
" Red Winter, No. 2	1 00	1 02
" Spring, No. 2	98	1 00
" Man. Hard, No. 1	....	1 20
" " No. 2	....	1 18
Oats, No. 2, per 34 lbs	41	43
Barley, No. 2, per 48 lbs	50	51
" No. 3, extra	48	49
" No. 3	40	43
Rye	47	49
Peas	63	64
Corn	....	50

HAY & STRAW.

Hay, Loose, per ton	$10 00	$15 00
" Pressed, " on track	10 50	11 00
Straw Pressed, "	5 50	6 00

ISINGLASS.

G. P. SWINBOURNE & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)
Boxes containing 3 doz 3d. pack. per box 3 58



LYE.

Gillott's powdered Lye (½ gr. in a case) per case $3 75

Elliott's 3 75

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts.
Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars	22
" Fine, in 4 lb jars	70
" Ex. Sup., in bulk, per lb.	30
" Superior, in bulk, per lb	20
" Fine, " "	15

COLMAN'S AND KEEN'S

In 4 lb jars	75
In 1 lb jars	25
D. S. F., in tins, per lb	41
" in ½ lb tins	42
" in ¼ lb tins, per lb	44
D. F. in ½ lb tins, per lb	26
" ¼ " "	28

BARRINGER & BROWN.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Genuine, in 4, 1, ½, ¼ lb. and 2 oz. tins, per lb	0 34	0 47
Superfine genuine, full	0 30	0 43
Pure, per lb	0 23	0 36
D.S.F. "	0 34	0 47
D. S. "	0 30	0 43
F. "	0 23	0 36

NUTS.

	per lb.	
Almonds, Ivica	13,	14
" Tarragona	14,	15
" Formigetta	12,	14

The Cowan Cocoa & Chocolate Co. Limited
OF TORONTO,
Manufacturers of
Cocoas and Chocolates.
Hygienic, Queen's Dessert, Mexican, Iceland Moss, Sweet Caracas Vanilla, Cocoa Essence, Royal Navy Chocolate, Soluble, Creams, Coffees and
Confectioners' Chocolates, Icing, and Powdered Sugars.



IMPOSSIBLE!
So say Doctors, to say too much in favour of St. Leon Water. It puts down Bright's Disease and Diabetes, as water quenches fire. Cures Indigestion, Dyspepsia, Rheumatism, etc., completely if drank freely and rubbed in the skin.
ST. LEON
Mineral Water Company,
101½ KING STREET W., - - TORONTO.

SILVER STAR STOVE PASTE.
The following is the universal verdict of all who have used or sold it:
HAMILTON, APRIL 25th, 1890.
Messrs. F. F. DALLEY & Co.,
GENTLEMEN:—In thus ordering a fresh supply of your SILVER STAR STOVE PASTE we cannot but express our appreciation of the goods and congratulate you on having been able to place on the market an article so superior in every respect to anything we have heretofore been able to get.
As we use it on the stoves in the wareroom, we know personally its good qualities—no dust, a quick polish, always ready and the work is done in the time it would take to prepare the Dome or other hard stove polishes, and one of the best features about it is that it is so clean to handle.
If a man sells us an inferior article we don't forget to tell him about it, and on the same principle when a firm gives us an Extra good one we believe in letting them know that we appreciate it.
We remain,
Respectfully yours,
J. WALLACE & SON.

TO THE WHOLESALE GROCERS & DRUGGISTS OF THE DOMINION OF CANADA.
We take pleasure in announcing that our New Mills are now completed, and we are prepared to fill orders for goods. The capacity of our New Mills is from 250 to 300 barrels per day.
Our specialties, such as DESSICATED WHEAT, DESICCATED ROLLED OATS, ROLLED WHEAT FLAKES, BREAKFAST HOMINY, &c., are improved and put up in handsomely lithographed cartoons. Our GLUTEN FLOUR for Diabetes, BARAVENA MILK FOOD for infants, PREPARED BARLEY, GROATS, PEA FLOUR, &c., are the very choicest, and guaranteed fresh, clean and attractive, healthy, palatable, and nutritious.
We are also manufacturing GRANULATED, STANDARD, & ROLLED OATMEALS, WHEATLETS, SPLIT PEAS, &c., BAKERS' SPECIALTIES, such as GRAHAM FLOUR, RYE FLOUR, WHITE CORN FLOUR, WHOLE WHEAT FLOUR, &c., which are very choice.
THE IRELAND NATIONAL FOOD CO. (LIMITED.)
OFFICE AND MILLS—109 Cottingham St. 134 to 148 Marlborough Ave. Telephone No. 3629.
Toronto, Dec. 2, 1889.

SOLUS. SOLE PRESERVER
Will preserve the soles of boots or shoes, and render them perfectly waterproof. One application to a pair of new shoes will double their wearing qualities.
Two-sized tins, 15 and 25 cents. Will cost you $1.20 and $2.00 per dozen.
We also manufacture the best line of Wigwam Slippers, and Lumberman's Oil Tanned foot wear in Canada.
C. N. VROOM,
St. Stephens, N.B.

Prices current, continued—

Almonds, Shelled Valencias	30, 35
" " Jordon.	50, 55
Brazil	13, 14
Cocoanuts	5 50 6 00
Filberts, Sicily	10 11
Peanuts, roasted	14
" green	11, 12
Walnuts, Grenoble, old	14, 15
" New	16 ..
" Bordeaux	10½, 11½
" Naples, cases	16, ...
" Marbots	12

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO.

PICKLES.

John Bull, mixed, in bulk	$0 60
" Chow Pic'le, in b'lk	65
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 25
" " " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

SAUCES.

John Bull, kegs, per gal	$1 25
" ½ pt. bottles, per doz (according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " ½ pt, bottles, per doz	1 25
Niagara Tomato, kegs, per gal	1 25
" " Reputed pints	1 25
Terry's Candied Peels.	c. per peels
Lemon, 7 lb boxes	16
Orange, "	18
Citron, "	30

CROSSE & BLACKWELL'S.

Pickles, all kinds, pints, per doz	3 25

LEA & PERRIN'S.

	per doz.
Worcester Sauce, ½ pts	$3 60 $3 75
" " pints	6 25 6 50

SUTTON & CO.

(Thos. E. Clatworthy, Agent, Toronto)

Worchester Sauce, ½ pints, second quality, per doz	1 17
Worchester Sauce, ½ pints, third quality, per doz	0 96
The Victory Dinner Relish, per dozen	1 92
Bottled Pickles—Mixed, Piccalilli, Cabbage, Onions, per doz.	2 16

PRODUCE.

DAIRY.

	Per lb
Butter, creamery, rolls	$0 18 $0 22
" dairy, tubs, choice	0 12 0 14
" " " med	0 8 0 11
" large rolls	0 13 0 15
Butter, pound rolls	0 15 0 17
" common to med	0 9 0 12
" store packed	0 05 0 8
Cheese	0 09 0 11

COUNTRY.

Eggs, fresh, per doz	0 13
Beans	1 50 1 70
Potatoes, per bag car lots	0 50 0 55
Hops, 1888 crop	0 08 0 12
" 1889 "	0 12 0 16
Honey, extracted	0 11½ 0 13
" section	0 14 0 16

PROVISIONS.

Bacon, long clear, p lb.	0 08½ 0 09
Pork, mess, p. bbl	16 00 17 00
Hams, per lb	0 11 0 12½
Bellies	0 11 0 12
Rolls	0 09¼ 0 09½
Backs	0 11 0 11½
Lard, Canadian, per lb.	0 09½ 0 10
Hogs	6 50 .....
Tallow, refined, per lb	0 05 0 05¼
"rough, "	0 01¾ 0 02

RICE, ETC.

	Per lb.
Rice, Aracan	3¾, 3⅞c
" Patna	4⅜, 4¾
" Japan	4¼, 5
" extra Burmah	3¼, 3¾
Grand Duke	5¼, 5¾
Sago	5¼, 5¾
Tapioca,	5⅝, 6¼

SPICES.

GROUND.

	Per lb.
Pepper, black, pure	$0 20 $0 22
" fine to superior	12 18
" white, pure	32 35
" fine to choice	25 30
Ginger, Jamaica, pure	25 27
" African, "	.. 18
Cassia, fine to pure	18 25
Cloves, " "	25 40
Allspice, choice to pure	12 15
Cayenne, " "	30 35
Nutmegs, " "	75 1 20
Mace, " "	1 00 1 25
Mixed Spice, choice to pure.	30 35
Cream of Tartar, fine to pure	25 37

STARCH.

EDWARDSBURGH STARCH CO. (Limited.)

	c. per lb.
Benson's Prepared Corn	8
No. 1 White Laundry, 4 lb boxes	5½
Silver Gloss, 6 lb boxes	6¼
" 1 lb chromo pkgs	7
Satin, 1 lb chromo boxes	7½
Edwardsb'g Rice, 1 lb chromo bxs	9
Canada Laundry	4½
Canada Corn	6½

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40 lb boxes. 1 lb packages, new wrappers	7½
36 lb boxes. 12 3 lb paper boxes	7½
40 " 10 4 lb "	7½
Silver Gloss Starch—	
40 lb boxes. 1 lb packages, new wrappers	9
40 lb boxes. Assorted ½ lbs and ¼ lbs	9¾
40 lb boxes. 10 4 lb paper boxes	9
6 lb boxes, with sliding covers (12 boxes in each crate)	9½
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	8
20 " "	8¼

BRITISH AMERICA STARCHES.

First quality White laundry, 3-lb. cartoon boxes	5½
First quality White laundry, barrels	5
First quality White laundry, half barrels	5
Lily white gloss, 6-lb. boxes	6¾
Brantford gloss starch, 1-lb fancy cartoons	7¼
Lily white gloss, 1-lb fancy cartoons	7
Canada Laundry	4½
Pure prepared Corn	7½
Challenge Brand prepared corn	6½
Coldwater Rice	9

SUGAR.

	c. per lb.
Granulated, in bbls	7⅛, 7¼
Paris Lump, "	7½
" " ½ bbls	7⅝
" " boxes	7⅞
Extra Ground, in bbls	8¼
" " boxes	8⅜
Powdered, in bbls	7⅜
" less than bbs	7⅝
Yellows, in bbls	6, 6¼
Raws, Jamaica in bags	5½, 5¾

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls
Redpath's "D"	3½c.	3¾c
" "M"	3⅝	3¾
Redpath's "B"	3⅞	
" "VB"	4	⅛
" Extra	4¼	⅜
" Ex. Sup	4⅝	4¾
" XXX Sup.	4½	4⅝
" Corn Syrup	4⅞	5

MOLASSES.

	Per gal.
Trinidad, in puncheons	34, 36c
" bbls	38, 40
New Orleans, in bbls	70, 75
Porto Rico, hdds	33 34
" barrels	36, 37
" ½ barrels	38, 39

TEAS.

GREENS.

Gunpowder—	Per lb
Cases, extra firsts	42, 50c
Half chests, ordinary firsts	22, 38
Cases, sifted, extra firsts	42, 50
Cases, small leaf, firsts	35, 40
Young Hyson—Moyunes	
Half chests, ordinary firsts	22, 38
" " seconds	19, 20
" " thirds	16, 17
" " common	14, 15

PING SUEYS.

Half chests, firsts	28, 32
" " seconds	16, 19
Half Boxes, firsts	28, 32
" " seconds	16, 19

JAPAN.

Half Chests—	
Choicest	38, 40
Choice	32, 36
Finest	28, 30
Fine	25, 27
Good medium	22, 24
Medium	19, 20
Good common	16, 18
Common	14, 16
Nagasaki, ½ chests Pekoe	16, 22
" " Oolong	14, 15
" " Gunpowder	16, 19
" " Siftings	5, 12½

CONGOUS.

Half chests, Kaisow, Moning	12, 55
Caddies and half chests	18, 50
Cadies, Pakling and new makes	18, 50

OOLONG.

Half chests Formosa	34, 50
Caddies	36 55

ASSAMS.

Chests and half-chests Pekoe	22, 48



KINGSFORD'S OSWEGO ∴ STARCH.

"Pure" and "Silver Gloss"
FOR THE LAUNDRY.

Corn ∴ Starch,
FOR THE TABLE,

EQUAL TO ANY RICE OR IMPORTED STARCHES MADE.

For Sale by all Leading Jobbers in Canada.

T. KINGSFORD & SON, Oswego, N.Y.

B. T. BABBITT,

Nos. 64, 65, 67, 68, 69, 70, 72, 74, 76, 78, 82 Washington St. and 41, 42, 43 44, 48 and 49 West St. } NEW YORK.

Manufacturer of B. T. Babbitt's Best Soap, B. T. Babbitt's 1776 Soap Powder and B. T. Babbitt's Pure Potash or Lye.

The new package of my **1776 Soap Powder** weighs 5 1-3 oz. and is the **largest 5c. package** of washing powder on the Canadian market. Ask your Wholesale Grocer for it and send me your name and address and I will send you a beautiful picture for store. See price list of my goods below.

SCENTED ORANGE PEKOE.

Boxes, Foochow and Canton 28, 60

TOBACCO AND CIGARS.

British Consols, 4's; bright twist.	
5's; Twin Gold Bar, 8's	62c
Ingots, rough aud ready, 7's	59
Laurel, 3's	52
Brier, 7's	50
Index, 7's	45
Honeysuckle,7's.	53
Napoleon, 8's.	49
Royal Arms, 12's	50
Victoria, 12's	48
Brunette and Lovely, 12's	45½
Prince of Wales, in caddies	46½
" " in 75 lb boxes	46
Bright Smoking Plug Myrtle, T & B, 3's	55
Lily, 7's	48
Diamond Solace, 12's	45
Myrtle Cut Smoking, 1 lb tins	65
½ lb pg, 6 lb boxes	65
2 oz pg, 5 lb boxes	65

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdowne	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" Queens	29 00

Cigarettes, all Tobacco—

Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C No. 1	4 00
Sweet Sixteen	3 50

CUT TOBACCOS.	per lb
Puritan, ⅓ lb pkg., 5 lb. boxes	65
Old Chum, ⅓ lb pkg 5 lb box	65
Old Virgin., 1-10 lb pkg., 10 lbbxs	57
Gold Block, ⅓ lb pkg, 5 lb boxes	65

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	78
Puritan, 1-10, 5 lb boxes	80
Athlete, per lb	1 10

SOAP.

Ivory Bar, per lb	5½
Do. 2, 6-16 and 3 lb bars "	5
Primrose,5 lb bars,wax W "	4
" 1 " " "	4½
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 13oz,1,2 and 3 lb bars per lb	3½
Queen's Laundry, per bar	5½

B. T. BABBITT'S SPECIALTIES.

B. T. Babbitt's Best Soap, p. bar	0 05
B. T. Babbitt's 1776 Soap Powder per box of 100 5½ oz. package	3 90
B. T. Babbitt's Lye, per box of 2 oz. large cans	1 80

TOILET SOAP.

TAYLOR, SCOTT & CO.

	per doz.
Baby's Own, ½ doz boxes	$1 25
Our Boys, ½ " "	1 25
Sea Foam, ½ " "	75
Lond'n Bouquet, ½ " "	60
Oatmeal, 1 " "	85
" ½ " "	60
Paris Assorted, ½ " "	0 75
Albert Oatmeal bar, 2 doz. boxes	0 75
" White Castile bar, 2 doz. boxes	0 75
	per gro.
Fatherland, ½ doz boxes	5 00

WASHING CRYSTAL.

Gillett's Washing Crystal, 1 gro in box, per box	$1 75
Cottam's per lb	0 03½

WASHING COMPOUNDS.

Cottam's small p'k'ts, per gro	$1 50
" large " "	4 50

WOODENWARE.

	per doz.
Pails, 2 hoop, clear No. 1	$1 70
" 3 " " "	1 90
Pails, 2hoops, clear No. 2	$1 60
" 3 " " "	1 80
" 3 " painted "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen.	2 25
" Planet.	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
	per case.
Matches, Parlor	$1 70 $1 75
" Telephone	3 50 3 60
" Telegraph	3 80 3 90
	per doz.
Mops and Handles, comb.	1 25
Butter tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60
Clothes Pins full count, per box	0 75

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 2 qt	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Handy dish	3 75

YEAST.

Royal Yeast Cakes, 3 doz 10c. packages in case, per case	$1 95
Royal Yeast Cakes, 3 doz 5c. packages in case, per case	1 00

OUR NATIONAL FOODS.

	pkg. doz
Desiccated Wheat 4 lb.	$2 30
" Rolled Oats 4 "	2 25
Snow Flake Barley 4 "	2 40
Rolled Wheat Flakes 4 "	2 25
Buckwheat Flour, S. R. 4 "	2 00
Prepared Pea Flour 2½ "	1 80
Baravena Milk Food 1 "	3 00
Patent Prepared Barley 1 "	1 80
Patent Prepared Groats 1 "	1 50
Beef and Barley Extracts 6 oz	2 25
Gluten Flour 4 oz	2 80

HARDWARE.

ZINC: Sheet net.		0 06½
IRON WIRE:		
Galv., annealed aud oiled and bright 20 p.c. advance on list		
Barbed wire net.	0 00	
Coil chain, 5-16 in. net	0 05½	
" " ⅜ in "	0 05	
" " ½ in "	0 04½	
Iron pipe, 50 per cent.		
Iron pipe, galvanized, 25 per cent.		
CUT NAILS, from Toronto:		
10 dy. to 60 dy.	2 80	0 00
8 dy. and 9 dy.	3 05	0 00
6 dy. and 7 dy.	3 30	0 00
4 dy. and 5 dy	3 55	0 00
3 dy. C.P.	3 90	0 00
3 dy A.P	4 40	0 00
HORSE NAILS: "C" 50 and 10 per cent. from list.		
HORSE SHOES:		
From Toronto, per keg	3 75	4 00
WINDOW GLASS:		
25 in and under	1 55	1 60
26 to 40	1 60	0 00
41 to 50	3 60	0 00
51 to 60	3 90	0 00
61 to 70	4 20	0 00
GUNPOWDER:		
Sporting FF. "	4 75	0 00
" FFF "	5 00	0 00
Canada rifle "	7 25	0 00
Sporting FF., (in ½ lb. tins) per doz.	2 40	0 00
ROPE: Manilla	0 14	0 16
Sisal	0 13	0 00
AXES:		
Peerless & Keen Cutter	7 50	0 00
Leader	7 25	0 00
Lance	7 75	0 00
Queen City	9 25	0 00
Honor Bright, all steel	11 00	0 00
SHOT: Canadian	0 05½	0 00
HINGES: Heavy T and strap	05¼	00
" Screw, hook & strap.	03¾	04¾
TIN PLATES:		
1c. 4x20 coke, per box	4 50	4 75
INGOT TIN: 25 to 26 per bdl.		
PIG LEAD: 4 to 4½ per bdl.		

PETROLEUM.

F. O. B. Toronto	Imp. gal.	
Canadian	$0 00	$0 14½
Car oon Safety	0 17½	0 00
Canadian Water White	0 20	0 00
Amer'n Prime White	0 23	0 24
" Water White	0 25	0 00
Photogene	0 27	0 00

DRUGS AND CHEMICALS.

Alum lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 02½	0 03
Borax	0 12	0 13
Camphor	0 70	0 75
Carbolic Acid	0 55	0 60
Castor Oil	0 11	0 12½
Cream Tartar	0 30	0 31
Epsom Salts	0 01½	0 02½
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 22	0 25
Hellebore	0 15	0 17
Iodine	5 00	5 50
Insect Powder	0 40	0 50
Salpetre	0 08½	0 09
Soda Bicarb, per keg	0 00	2 25
Sal Soda	0 95	1 00
Madder		

VINEGAR.

A. HAAZ & CO.

XX, W.W	0 20
XXX, W.W	0 25
Honey Dew	0 28
Pickling	0 28
Malting	0 45

THE BADGEROW FALCONER VINEGAR CO

French Bordeau	per gal.	0 34
Tarragona	"	0 32
Triple	"	0 30
Fruit Vinegar	"	0 27
Pickling	"	0 28
XXX	"	0 25
Extra XX	"	0 22
XX	"	0 20
X	"	0 16
Cider Vinegar	0 16 to	0 25
Honey Vinegar		0 25
Eng. Malt Vinegar	0 50 to	0 60
Bottled Malt Vinegar, qts.		2 00
Methylated Spirits	2 00 to	2 25

LIQUORS.

CANADIAN SPIRITS:

(Net Cash Prices.)	Imp. gal. In B'd.	D.P'd
Alcohol 65 O.P.	$0 99	$3 27
Pure Spirits 65 "	1 00	3 28
Pure Spirits 50 "	0 90	2 98
" " 25 U.P.	0 49	1 52
Family Proof Whiskey	0 53	1 64
Old Bourbon "	0 53	1 64
" Rye "	0 50	1 54
" Toddy "	0 50	1 54
" Malt "	0 50	1 54
" Domestic Whiskey 32 U. P.	0 45	1 04
Old Rye, 4 years old	0 75	1 90
" " 5 "	0 85	1 66
" " 6 "	0 95	2 00
" " 7 "	1 05	2 16
Rye Whiskey, 1883, qts.	4 25	7 06
" " " pts.	6 00	8 75
" " 1884, qts.	4 00	6 75
" " " pts.	5 75	8 50

20 to 100 cases, net cash.
100 to 200 cases, 2½ per ce off.
200 cases and over 5 per ce off.

JOS. PICKERING & SONS' SPECIALTIES.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Metal Polishing Pomade, according to size, per dozen	0 20	1 02
Needhau's Polishing Paste according to size, pr dozen	0 18	2 81
Furuiture Polish, according to size, per dozen	0 20	2 85
Razor Paste, ½ doz. in box		1 02
" in single boxes		1 18
Plate Powder, per box		1 02
Knife Powder, in caunister, per dozen		1 03
Harness Blacking, in boxes, per dozen	1 27	2 20

THE LONDON BRUSH FACTORY,

61 and 65 Dundas Street,

MANUFACTURERS OF

EVERY KIND OF BRUSHES HANDLED BY GROCERS' TRADE.



FULL STOCK OF CARPET SWEEPERS.

Awarded Gold and Silver Medals, 1887 and 1888, Bronze A.D. 1889.

THOS. BRYAN, London, Ont.

C. RICHARDSON & CO.

MANUFACTURERS OF

The Celebrated Bull's Head Brand Pickles,

SAUCES, JAMS, JELLIES,

CANNED FRUITS AND VEGETABLES.

SPECIAL PRICES IN

CANNED TOMATOES.

EVAPORATED APPLES and MAPLE SYRUP

125 River St., Toronto.

THE

MANUFACTURERS' LIFE INSURANCE COMPANY

AND THE

Manufacturers' Accident Insurance Company.

HEAD OFFICE : Yonge Street, Trader's Bank Chambers, Toronto.

Authorized Capital, $2,000,000 and $1,000,000 respectively.

Most Liberal and Varied Forms of Life or Accident Policies Issued. Life Policies incontestible on any grounds whatever after three years.

PRESIDENT :---Rt. Hon. Sir John A. Macdonald, P.C., G.C.B.

VICE-PRESIDENTS : GEO. GOODERHAM, Esq., President Bank of Toronto. WM. BELL, Esq., Organ Manufacturer, Guelph. S. F. MCKINNON, Wholesale Milliner.

JNO. F. ELLIS, Managing Director.

DESKS

OFFICE, LIBRARY, CHURCH AND SCHOOL

FURNITURE.

JOHN M. BLACKBURN & CO.,

41 COLBORNE ST., TORONTO.,

—AND—

162 ST. JAMES ST., MONTREAL.

QUEEN CITY BUSINESS COLLEGE,

Cor. KING and CHURCH Sts., Toronto, Is the best and cheapest place to educate your sons and daughters. Thorough practical Business, Shorthand or English Education imparted in shortest possible time by our method of "Individual Instruction." Catalogue mailed free on application.

The trade supplied. Write us or your Wholesaler for prices.



IT SAVES LABOR, TIME AND CLOTHING.

As the hands do not come in contact with the water, chapped, scalded and sore hands are avoided. The mop being wrung at arms length there is no stooping or straining of the back or shoulders. The hands are not oiled or disfigured by the wringing of a filthy, greasy cloth. As the clothing is not drenched or disfigured as in ordinary mopping no special preparation is required.

TARBOX BROS.,

"Truth Building," 73 Adelaide Street West, Toronto, and 28 Waterloo St., St. John, N. B.

IMPERIAL CREAM TARTAR BAKING POWDER

TRADE MARK

PUREST, STRONGEST, BEST,

CONTAINS NO

Alum, Ammonia, Lime, Phosphates,

OR ANY INJURIOUS SUBSTANCE.

E. W. GILLETT, TORONTO, ONT. CHICAGO, ILL.

MANUFACTURER OF

THE CELEBRATED ROYAL YEAST CAKES.

CONDENSED MINCE MEAT

Put up in card board box. Packed in ¼ and ½ gross cases.

SELLS AT ALL SEASONS.

Will not injure in warm weather. Ask your wholesale grocer for it. Price $13.50 per gross. Patented in Canada.

J. H. WETHEY, ST. CATHARINES,

Sole Manufacturer in Canada.

COTTAM'S

BIRD SEED AND WASHING COMPOUND.

Wholesale Dealers will find it to their advantage to write us for quotations on Pkt. Bird Seed.

TORONTO SALT WORKS

128 ADELAIDE STREET EAST.

DEALERS IN AND MANUFACTURERS OF

Table, Dairy & Meat Curing Salts.

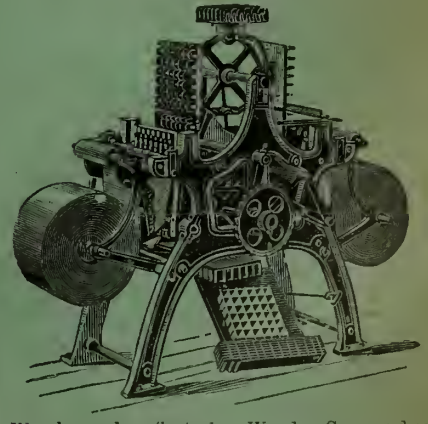
Silver Medal Industrial Exhibition, 1888.

We handle Canadian Salts only, which from recent Government tests for Dairy and Meat purposes have proved equal, and in most cases superior to the best Imported Salts of any brand.

Orders promptly filled.

Northumberland Paper and Egg Case Co.

Sole Manufacturers of Machine Made Egg Case Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD, ONT.

W. BOULTER & SONS,

PICTON, - - ONT.,

PACKERS OF THE CELEBRATED



LION BRAND

Canned Fruits and Vegetables

Every can has a Lion on the label. This label is a guarantee to the consumer that the quality is first-class. Ask your Grocer for the Lion Brand. Do not take any other.

BAY OF QUINTE CANNING FACTORIES,

Head Office: Picton. **Branch: Demorestville.**

JAMES PARK & SON,

PROVISION MERCHANTS

PORK PACKERS,

AND MANUFACTURERS OF PRESERVED MEATS ETC

SPECIALTY.—Imported English Sheep Casings for the Sausage Trade.

41 to 47 St. Lawrence Market, and 95 Front St. E.

TORONTO - ONT.



ROYAL YEAST

Is Canada's Favorite Yeast Cakes. 10 years in the market without a complaint of any kind. The only Yeast which has stood the test of time and never made sour, unwholesome bread. All Grocers sell it.

E. W. GILLETT, M'F'R. TORONTO, ONT. & CHICAGO, ILL



E. P. Breckenridge, Toledo, Ohio, Pres. Edwin Norton, Chicago, Vice-Pres.

W. C. Breckenridge, Resident Manager.

The Norton Manufacturing Co.,

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit Cans, Lard Pails, Paint Pails and Cans, Baking Powder Cans.

Capacity, fifty thousand fruit cans per day.

Sole Agents in Canada for Norton Bros., "Solder Hemmed" Caps, and Grocers' sample goods, and Haskell's sample cases.

Cor. YORK AND QUEEN Sts., HAMILTON, - ONT.

Established 1874.

W. H. SMITH,

Wholesale Produce

Commission Merchant

186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Produce. Consignments solicited. First-class reference.

-PARISIAN-

BLUE!

Is Stronger and More Economical

THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

FOREIGN FRUITS

R. S. GALLAGHER,

FRUIT AND COMMISSION MERCHANT

TORONTO.

111 & 113 King St. E., 77 Colborne St.

Telephone 1617.

R. G. MURDOCH & Co.

Commission

—AND—

Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

29 Church St., Toronto.

TELEPHONE 806.

J. CLEGHORN & SON

WHOLESALE

Fruit, Fish & Oyster Dealers

94 Yonge Street, Toronto.

CALIFORNIA ORANGES.

We have our first Car of Riverside Oranges for the season just in.

Riverside Seedlings, 150 to 200 size.
Mediterranean Sweets, 150 to 200 size.
Washington Navels, 126 to 176 size.

The season being 6 weeks earlier than last year fruit is fully ripe and of extra sweetness and flavour. Send for sample box of each and from this on you will use no other oranges.

Car Fancy 300 "Cuccio" Lemons, the finest pack in the world in stock.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

FINE GOODS OUR SPECIALTY.

MADRE E' HIJO (7 SIZES).

THE CANADIAN GROCER & GENERAL STOREKEEPER.

PUBLISHED WEEKLY. $2.00 PER YEAR

VOL. IV. TORONTO AND MONTREAL, JUNE 27, 1890. No. 26

THE

Handle Starches of Established Reputation.

BRITISH AMERICA

Pure Prepared Corn.
Lily White Gloss.

STARCH Co.

BRANTFORD, ONT.

H. A. NELSON & SONS

MANUFACTURERS AND Wholesale Dealers —IN— BROOMS AND WHISKS,

Brushes, Woodenware, Baskets, Cordage, Grocers' Sundries.

MONTREAL, - TORONTO.

MOTT'S CHOCOLATES & COCOAS

COMFORTING TO OLD OR YOUNG ROBUST OR FEEBLE

FOR SALE EVERYWHERE.

ASK FOR MOTT'S

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND

Taylor, Scott & Co.

TORONTO.

THE BEST



IS THE CHEAPEST.

Retail Price, 25c.

—:o:—

For sale by all first-class grocers

MUNGO CIGARS, EXCEPTIONALLY FINE.

EL PADRE AND CABLE.

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

ALWAYS ASK FOR
—: THE :—
'John Bull'
BRANDS.
MANUFACTURED BY
BRYANT, GIBSON & CO.



AGENCY FOR—
Mott's Chocolates and Cocoas,
Ganong's Lily Chocolates,
Terry's English Bottled Confectionery,
Negre's French Crystallized Fruits.

Needham's "The Favorite." Polishing Paste.

USED BY HER MAJESTY'S SERVANTS
Gold Medals and Diplomas of Merit at all Exhibitions.
Dazzling Mirror Finish

Sold Everywhere in 5c, 10c, 15c, 20c & 25c Tins

The reputation of nearly a century as the most reliable preparation for Cleaning and Brilliantly Polishing BRASS, COPPER, TIN, BRITANNIA METAL, PLATINOID, etc.

Inventors and Sole Manufacturers, JOSEPH PICKERING & SONS, Sheffield. Pickering's Furniture Polish, Plate Powder, Knife Powder, Brunswick Black, Razor Paste, Metal Polishing Pomade (Red), Ye Olde Oak Furnishing Paste. T. E. CLATWORTHY, Sole Agt. in Canada, 34 Church St., Toronto.

DIVIDEND NOTICES.

THE HOME SAVINGS AND LOAN CO
(LIMITED.)

DIVIDEND NO. 22.

Notice is hereby given that a dividend at the rate of seven per cent. per annum has this day been declared upon the paid up Capital Stock of the Company for the half year ending 30th June inst., and that the same will be payable at the Company's Office, No. 78 Church Street, Toronto, on and after the 2nd July prox.

The Transfer Books will be closed from the 16th to 30th June inst., both days inclusive.

By order of the Board,

JAMES MASON,
Manager.

Toronto, 12th June, 1890.

A. HAAZ. C. DE CARTERET.

A. HAAZ & CO.,
Bonded Manufacturers of
Honey Dew, White Wine, Malt and Cider
VINEGARS.
74 Bagot Street, - Kingston, Ont

EMBRO OATMEAL MILLS.
D. R. ROSS, - - EMBRO, ONT.
A CHOICE QUALITY OF
Roller, Standard and Granulated
Oatmeal
IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders.

ELLIS & KEIGHLEY,
MANUFACTURERS OF
Empire Baking Powder.

Grocers can make more by selling a reliable powder at a moderate price than by selling at a high price and giving a present with it. Try the Empire and you will be convinced.

No. 2 Bay Street, Toronto.

DELHI CANNING CO
PACKERS OF
FRUITS, VEGETABLES, JAMS, JELLIES, CATSUPS and MEATS.
AWARDED
-FIRST PRIZE-
—: DOMINION CONVENTION OF FRUIT GROWERS :—
OTTAWA, FEB. 19, 20, 21, 1890.

☞ FRUITS IN GLASS A SPECIALTY. For sale by all Wholesale Grocers.

"Nor love, nor honor, wealth nor power
Can give the heart a cheerful hour,
When health is lost :---Be timely wise
With health all taste of pleasure flies."
"Gay's Tables."

Keep up your Strength during the excessive heat by taking
"Johnston's Fluid Beef"

The best protection against the insidious attacks of disease, is to keep your health up to a good standard.

Williamson & Lambe
STORAGE
54 & 56 Wellington St. E., Toronto.

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

THE GROCER PUBLISHING CO. (LTD.)
J. B. McLEAN, SEC.-TREAS

115 ST. FRANCOIS XAVIER STREET, MONTREAL.

6 WELLINGTON STREET WEST, TORONTO.

Vol. IV. TORONTO AND MONTREAL, JUNE 27, 1890. No. 26

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

OUR MONTREAL OFFICE.

Our Montreal Office is located at 115 St. Francois Xavier St. Our representative, Mr. Hugh C. McLean, will be pleased to have subscribers and advertisers call upon him there. He will also pay special attention to gathering business items and attending generally to the interests of this paper.

Changes in advertisements and new advertisements must reach this office not later than Wednesday morning of each week.

PEDLARS' LICENSES IN TOWNS.

A few weeks ago a correspondent referred in these columns to the fact, that some towns had, and others had not, the power to impose a license fee upon pedlars. The towns which were thus empowered and those which were not, were wrongly stated to be respectively county towns and other towns. There are towns which can regulate the local peddling trade, and there are others quite as large which can not. The difference between them is, that the former are separated municipally from the county, while the latter are not.

The Municipal Act gives counties, cities, and towns municipally separated from the county they are in, the right to fix the fees pedlars are to pay for the privilege of trading in such municipalities. But towns that are not municipally separated from the county, incorporated villages, hamlets, townships, are part of the territory for which license is given by the county council. The county council cannot give a license to any applicant, that will quailfy him to trade in a city or a town municipally separate, that is in such county. The city or the municipally separate town has no representatives in the county council, and so that council can not dispose of any privileges in either municipal community. The city, or the town that is municipally independent is as complete a municipality as is the county itself. It has as full powers. On the other hand, the incorporated village, the township, or the town that is municipally a part of the county, is but a sub-municipality, and is legislated for by the county council on certain matters, one of which is the granting of license to pedlars.

The reasons that some towns have for remaining in the county are usually weighty, and citizens doing a business that is harassed by pedlars on rural licenses are as able as any others to appreciate those reasons. Perhaps, indeed, those very traders would prefer to keep up the connection with the county, and gain other ends, rather than cut the connection with the county and gain for their town the right to keep the rural pedlars out. The county connection is usually maintained because taxes are made lighter by it. When taxes become heavier on account of it, the town usually applies to the provincial legislature for separation. There are many towns thus separated, and there are many not. Those that are not are undoubtedly the prey of pedlars whose license should cover only rural ground. The thing can be mended, only by an alteration in the Municipal Act or a withdrawal of all towns from the county. The first way of mending the matter is not likely to be practicable, and the second will not be adopted, as all towns will keep up the county connection so long as it pays them.

The grievance may be mitigated, however, by the county councils. They can put on higher fees. But they will not be apt to do so until the sense of the community signifies a preference for higher fees. The men to awaken that sense are the retailers. Let them work together, and urge upon the county council the justice of more protection to the stationary trader, and if possible get their unanimous appeal backed up by consumers. This will raise the license and consequently the prices of itinerant trade. This course prevailed with the Toronto Markets and License Committee.

THE DEALER FROM TWO STANDPOINTS.

There are two theories as to the relation in which the dealer stands to the public; he may be regarded as existing for the public, or the public may be regarded as existing for him. It is easy to show which of these views is the more reasonable. If there were no public there certainly would be no dealer; but it does not follow that if there were no dealer, in the sense we use the word in now a-days, there would be no public. The public, when it reached a certain stage of social order, invoked the dealer, and he came at its bidding. He remains, at its will. The dealer, therefore, exists, for the public. But although this is the more reasonable view, it is not necessarily the more useful one for the dealer to fix his mind on, firmly believe in, and slavishly act upon. The other view, as a private article of faith, is perhaps as good a view and as capable of transforming a poor man into a prosperous one. It has been the secret of a great many men's worldly success that they looked upon the public wants as the harvest ready to their hand, that they considered the public as an aggregate of contributors to their ends.

To prevent such a conception of the relation between the dealer and the public carrying a man too far, the other theory, that the dealer exists for the public, ought to be outwardly acted upon. The trader who appears to study every word of the customer, as if it were the one object of his existence to serve well those who came to buy, will do better than the man who leaves the impression that he considers the customer a buying unit which co-operates with other buying units to swell his gains. Although the customer may be considered an instrument of the dealer's purposes, yet the latter would be able to make little use of that instrument if in his dealings he showed himself to be of this belief. The formula, that the public is for the dealer, is all right if held to privately. The outward conduct of business should be according to the reverse of this maxim. It ministers to the

practical demonstration of the more selfish belief. It also tempers the effect upon character which the unqualified pursuit of wealth from the other point of view would produce.

A man may hold to what business creed he will, but he must act up to a popular one. That will prevent the narrowing effects of one idea from running him into acts of meanness, from making a small man or a rogue of him. He who proceeds upon the idea that the public is for him, is apt to be not over-scrupulous in his dealings with the public, unless he learns and lives up to a maxim that is as useful for popularity as his favorite one is for thrift. That maxim is the dealer is for the people. One is to be held for private ends, the other is to be acted upon for public policy. One keeps a man from too foolishly trusting the public or giving way to his whims, the other prevents unrestrained greed overreaching itself and driving away trade altogether. The dealer who learns how to seem to concede more than he concedes knows how to make use of both views, and is something of a diplomat.

That the public is for the trader is shown to be the belief of those who produce novelties and give attractive exteriors to packages. For, such manufacturers hold that goods thus takingly presented will not wait on the demand, but will make a demand. The dealer who sells these really moulds the buying mood of the public to suit his ends and thus proceeds on the view that the public exists for him. So he does in every effort he makes to induce trade where no tendency to it is manifested. There is a vast amount of trade done because the trader privately believes the public are for his legitimate advancement, and who publicly acts as if he were for the best interests of the public. And the more both these views are truly exemplified in results, the more will such man deserve credit for honesty and tenacity.

UNDERSTAND MEN AND THINGS.

There would be more business done by some dealers, if they had a broader and deeper acquaintance with men and the things that pertain to their own trade. How many traders there are whose shallow knowledge of human nature leads them to offend sensibilities that they did not know the existence of! There are traders who alienate business involuntarily. They happened to have a good stand to which a strong unsolicited volume of trade came. They were thrown upon no abilities of their own to build the foundations of that trade, and so did not acquire that intimate knowledge of the likes and dislikes of men which is needed to make trading intercourse agreeable. Such dealers generally go down hill very fast. The education which the world gives they had not picked up, and so had not developed that fine essence of it, tact.

We know a dealer who set up business in a place which was a hamlet when he went to it and was a town when he left it. He had traded throughout all the stages of its rapid progress. He was a pioneer in its trading history, and had the monopoly of a fine business which was supported by a large industry employing many workmen. But the biggest end of that man's business was the beginning. As the place grew his trade narrowed, and got more towards a point every year. Other dealers in this line came in and, starting humbly, built out broader and broader. Some of them became rich men. But the pioneer failed. He was wanting in tact. He would talk too much. This made his store the resort, not of customers, but gossips. He never learned to mend his fault, because he had not gone through that training school which the man who builds a business by force of energy has to go through. Tact is a most important, most necessary quality. The man who possesses it will not do or say the wrong thing at the wrong time. He will know too that what would suit one man would not suit another. A quiet pleasant salesman, not over eager to impress some brilliant recollection of himself upon the occasion, is the man who will succeed. If he does not know human nature very well, he will at all events conceal his ignorance of it.

The knowledge of the things in which a trader deals is also most desirable. To know the properties of the finished article or of its constituents is often protection against loss. It is often productive of business, as such knowledge places the dealer in a position to make comparisons between like things, often to the advantage of what he is offering.

CASH TRADE.

EDITOR CANADIAN GROCER.

DEAR SIR,—Allow me space for a few remarks on one of the questions of the day, which is of great importance to all parties in the retail trade, as I have been in the business a long time.

After thirty years' experience in credit business, I have come to the conclusion that the sooner the cash system is established the better for the country and for the farmers. Any person buying goods on credit is paying too much for them, which I can show you in a few words. We will take for example, 12 lbs. of sugar for one dollar credit, and 16 lbs. for one dollar cash ; currants, credit 10c. per lb., cash 6c. per lb. I might go on through all the goods sold and the difference will follow. But now, who is to blame for the credit? There are too many goods brought into the country, there are too many wholesale houses, and goods are forced on the retail trade by too many travellers. I therefore think the wholesale men are to blame for it. You may ask why I say so. In the first place, you will find hundreds of men in business with small capital, and they cannot do business on a cash basis. The only plan I see is for the wholesale man to say, "I will sell for cash only." Now, you will hear merchants say, "I can't do a cash business." This "I can't" talk does for boys, but if every merchant would put down his foot, and say, "I am a cash man," he would do a good sound business. I find it no trouble to do a cash trade, and I live in a hard country to do a cash trade in. I will hold out; if I fail, all right. I have my goods on the shelves. There is another way the wholesale men are to blame. You will find lots of farmers who aim to become traders. They take five hundred dollars, go to Toronto, buy about twelve or fifteen hundred dollars worth of goods. What is the consequence? They must in a short time have a big fire, or they will burst up. The stock is thrown on the market for sale at the small sum of 35 to 50c. on the dollar, and may come to our small village, there to be sold at a reduced price. How can men live who pay one hundred cents on the dollar? Who is to blame? The wholesale men. They are the ones should be bitten. Now, since I started the cash system, in four months my sales were $300 above the same time last year. I don't think the times are any better, but I am giving great bargains. I have put my goods at bottom prices, and the people see it and I have no trouble to sell. The people ask, "How is it that Carl can sell so cheap? I tell them I pay cash for goods, and sell for cash.

A. H. CARL.

Coboconk, 16th June, 1890.

In putting his experience at the service of his fellow traders throughout the country, Mr. Carl has done what every liberal business man should do, who has a sincere interest in the welfare of trade. We are pleased to be enabled to publish his testimony to the success of the cash system. Where one man has succeeded and not revealed the secret of his success, many fail in the attempt to imitate him. But where the successful man has made careful note of the course he took through an unsurveyed system, and prepared a chart by which his path may be found, he has made it easily possible for others to succeed, if he has not been favored with generally unattainable circumstances. Wherever it is possible to make a success of the strictly cash system, that system ought, no doubt, to be adopted. It is better to do a little less trade with no loss than to do a larger trade with much loss.

Credit itself is not a bad thing. It is the admitting of a credit claim where there are no grounds for such claim, or it is the neglecting of credit that is pawned, which is the real cause of loss in a credit business. No claim for credit should be recognized unless it is supported by property, actual or prospective. All property may be considered actual for purposes of credit, a man's skill and honesty combined being acceptable to a limited degree as actual property, because of its being a guarantee of property in prospect. A man's earning capacity alone is not a safe basis of credit. Taken along with a good name for honesty it is an expedient basis for a small credit account. A man's importunateness is not of itself a basis of credit. Neither is sympathy for a man in want. These are bases of risk. Loss through them is often loosely attributed to the credit system. Also, where the basis of a credit is sound, there is often loss. This is usually the fault of the collector. If he had not been remiss in attaching what was attachable, he would not have been a loser. Mis-

placed credit and neglected credit, then, are the causes of loss. Of course there is also loss through approved credit. But it is the least.

No doubt, if we had not had a credit system, the world would have been far behind what it is. There would have been no banks, with their manifold forms of service to commerce. Commerce itself would have been far behind what it is The world of method that has been called forth by our financial and commercial system would not have been, and civilization would be almost eviscerated if we took all the machinery of that method away. As we have shown, not all that has befallen in the name of credit is to be charged to credit. But much good has to be. Production, in its very nature, involves credit. The farmer plants upon the promise of Nature's fertility, and waits many months for that promise to be realized. In the interim, the farmer is a legitimate object of proportionate credit trust. If he thrives, his credit is supposed to be redeemed. If he fails, the hour of redemption is postponed or never overtaken. So with the manufacturer, whose product is on trial. Throughout the quest for a market, there has to be expense, of which the source must be credit, credit from some fund other than that which is at first derivable from the article, and this other fund may be the projector's own property or some one's else : it is in either case a basis of credit, and the thing which it floats may sink or swim.

While, therefore, credit cannot be dispensed with as a basis of trade, and even of loss, yet its abuses may. If the latter be, loss will be at its minimum, and will always be less to mankind than the loss through the commercial disuse of the system. But there are situations in which a trader may confine himself to a strictly cash trade, as our correspondent has successfully done Such situations, however, involve other dealers, who do a credit trade, and between the cash and the credit dealers there is a division of trade. Each is the complement of the other. The cash trader, unless in very special circumstances, cannot do all the trade that can be done. The man who does the cash trade is willing to let others do the credit trade, and thus "Live and let live" is a respected maxim.

But the credit system should be a regulated system, and its abuses are driving men to the other extreme, a cash system, which, with its advantages, is practicable in certain circumstances.

A SPOKE FROM A TORONTO WHEEL.

Last winter the secretary of the Toronto Retail Grocers' Association received a communication from Washington, Ind., asking for particulars of the Toronto delinquent list, and submitting the scheme of one in use in the Indiana town. In his reply, containing the desired information, Mr. Thackray stated that if such details were embraced in the Toronto scheme as were in the constitution of the Washington body, the Toronto Association would often be called upon to defend actions for libel. To this, the following answer was sent a few days ago, which shows how far reaching in good effects a little inter-association courtesy may be.

WASHINGTON, IND., JUNE 19, 1890.
JOHN F. THACKRAY,
Secy. Toronto R. G. Ass'n.
Toronto, Canada.

DEAR SIR,—I will now say something in reply to your kind favor of February 26th. On behalf of our Merchants' Association, of which I was secretary at the time you wrote me, I return thanks for information and suggestions contained in your letter. You said you would like to know the outcome of any suit for damages that might be brought against any member of our Association. On February 24, John H. Sullivan filed a suit for $5,000 damages against a member of our Association who had reported him as bad pay to members of the Association. The case came up for trial May 21, and lasted four days. The best legal talent in this part of the state was engaged on both sides, and a hard fight was pitched. The jury was out about sixteen hours and a verdict of 1 cent damages was returned for the plaintiff, on account of the plaintiff proving that he paid $15.00 on the account which he had no credit for. Still, all are pretty sure witness swore crooked. All in all, we are satisfied with the result and there is no prospects for more suits. We have changed our manner of reporting beats, and in the change we used much of your plan to advantage. We have abandoned the iron-clad agreement, and simply give the information. We are in nice working order and are gradually cleaning out the beats. Our Association works under new by-laws and is called the "Merchants' Association" of Washington, Ind.

Yours very truly,
JNO. T. NEAL.

THE STRAWBERRY CROP.

The reports which we publish below, coming from the most commanding points of observation, warrant the opinion that the strawberry yield will be a large one in this province. If the promise of the crop was correctly estimated at the time of writing from the different centres of production, it is apt to be realized, as there is very little in the probabilities of the climate that can now be menacing to the berry. An index which is even more reliable than the result of a survey of the crop, is the average height of prices. Producers will level this up or down as their general view of the situation is large or small. The prices at which they are willing to deal this season show that they believe the market will be well stocked. So far, each year's pack has been a fairly good fit to the consumption that was depended on. There has been no over-estimate of the capacity of the demand, and it is to be hoped that abundance and cheapness may not lead to one this year. The canning establishments send in the following reports :

AYLMER CANNING COMPANY, AYLMER.—Strawberry crop here very large, yield about two thousand quarts per acre. Prices range from 6c. to 7c. per quart. Can buy seven thousand quarts for immediate shipment.

BAY OF QUINTE CANNING FACTORY, PICTON.—Think the prospect good, will get full report first of week. Feel assured with present continued good weather they will be fully as good if not better than last year—and we had a tremendous output—over 71,000 quarts.

BOWLBY BROS. AND COMPANY, WATERFORD.—The crop of strawberries in this section is large, and you will have to caution packers in general to keep their pack down, otherwise they themselves will suffer.

DELHI CANNING COMPANY, DELHI.—Strawberry crop in this section is extra good. Prices will average about 5c. per quart.

ERIE PRESERVING COMPANY, ST. CATHARINES.—Strawberries give promise of a fair crop in this section, should say four times the quantity of last season. We have only bought two fields thus far, rather preferring to take chances of the market when the rush comes.

LAKEPORT PRESERVING COMPANY.—The prospects are good for strawberries here this season. Expect to buy at 5c. per quart. Average about same as last season.

B. R. NELLES, GRIMSBY.—The strawberry crop is fair, and the production will be about the same as last year. I do not think they could be bought for less than 6 or 7c. per basket.

ONTARIO CANNING COMPANY, HAMILTON.—Strawberries will be a fine crop and will be bought cheap. The season has been remarkably favorable for their growth. Growers are wanting to contract at 5c. The output will be considerably above the average. These remarks apply to the district between Hamilton and Toronto, the most important in Canada.

PHŒNIX CANNING WORKS, WELLAND.—The strawberry crop in this section is much larger than it has been for years. We can safely say it is double what it was one year ago. We expect to get all we will require for 4c. per basket, and probably less.

THE SIMCOE CANNING COMPANY, SIMCOE.—The strawberry crop is enormous, and the berry unusually fine. As to price, they are ranging all the way from 2½ to 20c.



CAIRN'S
HOME MADE MARMALADE.

The following houses have just received some fresh stock of this wholesome breakfast delicacy:

Montreal.
Messrs. Turner, Rose & Co.
" Caverhill, Hughes & Co.
" Kinlock, Lindsay & Co.
" Wm. Donahue & Co.
" Lockerby Bros.
" Lightbound, Ralston & Co.
" L. Chaput, Fils & Co.
" N. Quintal & Fils.
" Geo. Childs & Co.
" Hudon, Hebert & Co.

Toronto.
Messrs. Perkins, Ince & Co.
" Smith & Keighley.
" J. W. Lang & Co.

BLAIKLOCK BROS, General Agents,
17 Common St., MONTREAL.
Agents for Toronto : Steel Hayter & Co.

TORONTO PEDLARS' FEES.

The fees of Toronto pedlars have been raised, and the new license rates will rule the issue for the next fiscal year, which begins on the first of July. The pedlars fought the proposal to increase the fees at every point; before the markets and license committee, before the executive committee, and before the council in committee. At every point, too, except before the executive, they were met by the grocers. The Association stayed by the project, and it was finally carried through on Monday night. The following are the license fees now : $40 for a two-horse vehicle ; $30 for a one-horse vehicle; $15 for stationary space at a corner, or street, etc.; $7.50 for a handbarrow or push wagon; $2.50 for an able bodied man carrying a pack, basket, etc.; 10c. for vendors of wares which are not above the value of 10c. each. The license is to protect but one person. Assistants shall pay license as follows: $10 on a wagon; $3 with a barrow; $5 on a corner stand. All shall wear a badge.

THE LOBSTER FISHERIES.

Persons interested in the lobster fisheries are making persistent representations to the Fisheries Department that the bad weather on the Nova Scotia and Cape Breton coasts has retarded the prosecution of that fishery this year, and for this reason are pressing Hon. Mr. Tupper to extend the duration of the fishing season. The reports furnished by the officers of the department in Nova Scotia show that, notwithstanding the drawback of bad weather, a very large catch of lobsters has been made this year, and, owing to the enforcement of the close season by the Department during the past two years the lobster fishery in many districts shows distinct signs of improvement, although the run of the crustaceans is still small. In some districts the catch will fall short of last year, but in many districts it will be fully equal to the past season and in some cases better. Actually at points where men have gone out of the lobster canning business new men have started up and made money.

C. W. Cheese and H. R. Cox, two young men, have been operating a tea store in London for a couple of weeks, known as the "Provincial Tea Company." The merchandise was generally sold in round boxes, price $1 per can, and in each of these boxes it was announced that a present was to be found. In some of them gold watches and other articles of jewellery were also deposited; hence the remarkable demand for tea. The police thought the young men were guilty of a violation of the Lottery Act and summoned them to appear before the police court. When the magistrate asked for them it was shown that the shop had been closed and the tea merchants had gone west on an early Friday morning train. A number of creditors are left sorrowing.

BUSINESS METHODS, OLD AND NEW.

An interesting tale was told the other day in a trade journal, of a drummer's discovery of a country dealer in West Virginia who steadfastly refused to reduce the prices which he charged his customers a quarter of a century ago. It was added that he has, on the shelves of his store, calicos at 50 cents a yard, cowhide boots at $9.00 a pair, shelf hardware at more than double present prices and other goods, such as are usually kept in a country general store, at like old-time values. The old merchant resolutely closes his eyes to all commercial progress of late years and to the lessening in the cost of necessaries of life. He is particularly averse to modern methods of soliciting trade. "If any one wants to buy of him he will be found at the old stand," he says, "and if they will not come, let them stay away, for he isn't going to run after them, as newer tradesmen do."

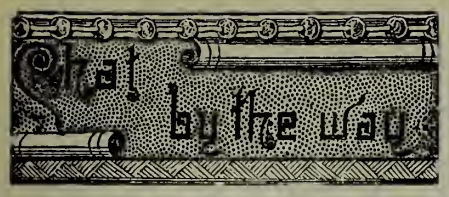
Whether the narrative be somewhat enlarged upon in this instance or not, it is undoubted that there are many dealers—and not all of them confined to rural districts, either—who have not kept pace with the progress of trade, and the changes in the business methods that have necessarily accompanied such progress. Years ago it was in order to await the coming of business, with reasonable assurance that it would turn up at the counter sooner or later. The seller took his ease and awaited his customer; the buyer was expected to do the skirmishing. Now the situation is reversed. The seller must bestir himself. Formerly, being sought out, the seller was the dictator as to price, quantity and quality. Now the buyer betrays some interest in those fundamental factors in trade. The old time dealer of whom the foregoing story is told is slow. He is not adapted to getting about or pushing trade. He is not up with the times, which demand quickened commercial methods. His gait is that of the patient, plodding mule, while this is the age of electricity.

In no particular is he more out of harmony with the spirit of the age than in his determination to adhere to old values and refusal to be governed by current prices. He will wait for a readjustment of values that may never come and is certainly not likely to come. He puts no value upon the time consumed in waiting for the "old times that come again no more." How different the course of the modern dealer. He has learned through expediency, or perhaps been forced by necessity, to value time at its increasing worth. He knows that time is now estimated by dollars instead of cents and that trade is sensitive to delays. Business opportunity does not brook postponement. He knows that loss can be reduced, if not wholly avoided, by selling at cost, if needs be, and that such course is better than waiting for a possible turning of the tide. He knows that carrying old stock is never profitable, and often causes interest to eat at both ends. "Learn to labor and to wait" was not written of present methods of business. Besides the two are incompatible. The man who waits for trade doesn't labor, except so far as idleness is labor and of the most unprofitable sort.

In this age, too, profits no longer entirely depend upon possible or probable valuation in prices, but rather upon quick sales and the quantity, quality and modern character of the goods offered. This is an era of improved facilities for transportation, and the very lightning is utilized for intercommunication between maker and seller. Business operations are regular and systematic, and governed by such direct methods and distinct understandings as expediency and necessity determine to be generally applicable. Individual preferences are often sentimental abstractions and interferences, while commercial and industrial success demand the intensely practical, as a governing factor. The man who is unable to keep pace with the conflicts and mutations and displacements of progressive commercial life is as much out of the race as the old time stage-coach would be in competition with electricity. Progress and prosperity go hand in hand. The slow coach is distanced.—Stoves and Hardware Reporter.

Hon. C. H. Tupper, Minister of Marine and Fisheries, has received a letter from a gentleman in Newfoundland deeply interested in fisheries of that colony, in which it is stated that the report of the delegates who last year visited Scotland and Holland in connection with the herring industry has been widely read and much appreciated in Newfoundland, the report having been referred to as "practical and exceedingly valuable." The fishery board for Scotland and a practical pisciculturist in England have also written to the department to convey their appreciation of the valuable information contained in the report.

An all round refusal of retailers to deal with a wholesale firm which was encroaching upon their rights might have some considerable effect, but organisation and unity of purpose and actual policy are essential to anything of the sort, and those, we fear, are not the strong points of grocers even yet, though they are manifestly improving in that direction. Unless we are mistaken something of the sort does exist across the Atlantic, where there is more go-a-headedness among members of the trade than there is here. The particular form which it takes is not present to us just at the moment, but we have a distinct impression that, in connection at any rate with one of the branches of the trade, there is a recognised principle that there shall be no dealing with people who fish in the waters of the traders whom they are supplying with goods, and whose money they are taking. It is a sharp weapon to use, and one which, perhaps, wielded unskilfully, might do mischief to the user, but if retailers are going to do anything, if their discussion of the matter means anything, the Trans-Atlantic suggestion may be worth their consideration.—The Northern Counties Grocers' Review.



The Westboro, Mass., grocers are forming an association.—American Grocer.

The Ottawa Canning Company (limited) has been incorporated with a capital of $20,000.

Mr. Geo. Williams, grocer, Guelph, was married on the 18th inst. to Miss Maggie Bell of the same city.

The Parkhill salt well, owned by Messrs. W. H. Hutchins & Co., will be in operation by the 1st of July next.

The employees of the Bell cigar factory at St. John, N. B., are out on strike on account of the discharge of two workmen.

Wm. Munro of the well-known firm of Munro Bros., general merchants, of Parkhill, died on Monday of last week, at his home in Parkhill.

The merchants of Winnipeg are greatly exercised because the police are enforcing the by-law and compelling them to take down low signs.

On the 18th inst., Miss Jennie, youngest daughter of Mr. James McCullough, general merchant, Goodwood, was married to Mr. Isaac Graham.

Alex. Angus, formerly of the firm of Robt. Evans & Co., Hamilton, seedmen, has accepted a situation as traveller for Buhl & Co., of Detroit.

Two London West men, named J. Collett and J. Neil, had a banana-eating contest on a wager. Collett ate 25 and Neil managed to dispose of 27.

Mr. J. C. McFarlane, a Toronto commercial man, was fined $3 and costs at the Police Court, Winnipeg, the other day for peddling without a license.

The contract for supplying groceries and fuel to the St. Vincent de Paul penitentiary has been awarded to Dufresne & Mongenais, grocers, Montreal.

The French-Canadian wholesale grocers, grain dealers, hardware and leather merchants, have all agreed to close their places of business up on St. Jean Baptiste day.

Besides recovering about $100 of merchandise stolen from his store about a month ago, Mr. Barrett, of Alexandria, also discovered in a bush near Coteau a waterproof coat.

Charles Bridgeman, formerly head clerk in Emery, Poustie & Co.'s grocery, Aylmer, is now travelling salesman for G. Marshall & Co., of London and Toronto, wholesale tea merchants.

Mr. Frank R. Close, a well-known and highly popular traveller in the employ of Lucas, Park & Co., wholesale grocers, Hamilton, was married last week in St. Thomas church to Miss Margaret Robinson.

The insurance companies threaten to withdraw their business from the Manitoba country towns unless they provide some means of protection from fires. The companies have sustained heavy losses recently.

T. J. Morris, corner of Queen and Kent streets, Charlottown, P. E. I., welcomed THE GROCER representative on his visit east. Mr. Morris takes pride in keeping his store in good order, and hopes soon to be in a larger building.

Mr. Fitzgerald, grocer, corner of Dufferin avenue and Maitland street, London, is the first citizen this season to report the finding of a live tarantula in a bunch of bananas. The insect is now the safe occupant of a water barrel in Mr. F.'s backyard.

J. W. McKeown, treasurer of Euphemia, has sold his store and business at Sutherland's Corners to W. A. Banghart, of Alvinston, and with commendable promptness Mr. McKeown has paid ap all, or very nearly all, of the shortage in the township treasury.

Mr. Murdoch McRae, general merchant, Greenfield, was struck with a sledge hammer used by a man to drive a stake into a car in cours of loading. It accidentally flew of the handle, and struck Mr. McRae, who was below, upon the top of the head. The accident is not likely to prove a fatal one as was at first feared.

The Horse Insurance Fund connected with the New York Retail Grocers' Union is booming. Applications are coming in fast, and in point of numbers of horses insured it will head the list in a short time. Members are beginning to realize that it is one of the best adjuncts connected with their association.—Retail Grocers's Advocate.

The Edwardsburgh Starch Co. gives with every assorted lot of twenty-five boxes of their starch, a handsome wall-picture in a gilt frame. The picture is about 26x18 inches, and will help greatly to relieve the sombreness that stock by itself can not chase away from the walls of a store. The picture discloses a neat laundry maid ironing, a mischievous boy putting on large cuffs and collar, and under him as a platform are boxes of the starch made by the company, all the brands being represented. Mr. Graham is the Company's Toronto agent.

The semi-annual meeting of the Retail Merchants's Association of New Jersey will be held in Atlantic City, July 23. Proceedings have been taken with the view of incorporating the association at that time, under the act passed recently by the Legislature. It is expected that the proceedings will be of great general interest.—American Grocer.

A seller of soap in Brooklyn has hit upon the ingenious expedient of placing in his show window a handsome boy to blow soap bubbles. The lad wears mittens and so tenacious are the bubbles that he is able to bob them up and down half a dozen times before they burst. The window is usually surrounded by an interested crowd.--American Grocer.

The contracts for provisions and light supplies for the mounted police for the fiscal year commencing 1st July next have been awarded as follows: Provisions, etc., other than beef—Regina, Mowat Bros.; Maple Creek, I. C. Power & Bro.; Medicine Hat, Tweed & Ewart; Calgary and Prince Albert, Hudson's Bay Company; Fort MacLeod and Lethbridge, I. G. Baker & Co.; Saskatchewan, Battleford and Edmonton, A. Macdonald.

Professor Robertson, Dominion dairy commissioner, commences this week a lecturing tour throughout the Dominion, which will occupy all the summer months. The professor first proceeds to the province of Quebec, and in company with Mr. Chapais, assistant dairy commissioner, will address a series of meetings, the arrangements for which have been completed. The month of July will be spent in the Maritime Provinces, and afterwords Mr. Robertson will proceed to Manitoba, the territories and British Columbia. The programme which the professor has arranged with the approval of Hon. John Carling is in keeping with the suggestions of the Dominion dairymen's conventions and of several members of Parliament.

One thing in particular should be impressed upon clerks—the necessity of careful attention to small customers.



Every dealer should keep these packages in stock. Good seller. Good profit. Gives satisfaction. Order a dozen from your wholesale house to try.

Canadian Agent: F. J. COOKE, 2067 Catharine St., Montreal, Canada.

THE POETRY OF TRADE.

"Your trade is prosy, void of Art, and rough and soulless toil,
"You grind and slave, you buy and sell teas, coffees, spice and oil,
"Your mind is bent on lucre foul, your hands are opened wide
"To catch and hold the pound of flesh, you cut from Labor's side."
Thus spoke an artist friend of mine to me one eve last week,
And loftily he aired his views, while I—just let him speak.

"No Art in Trade!" I then spake up, "No Poetry in Trade!"
"Our toil you say is soulless work, of common clay we're made,
"We grasp and squeeze our fellowmen! Yes, were they all like you
The government would pension us and pay a bounty too.
"No Poetry in Trade!" "Why man you're talking nonsense pure
"And poring over ancient books will not effect your cure."

"There's Poetry in every turn, there's Art in high degree,
Which every earnest tradesman can hardly fail to see.
To gaze around one's store or shop with honest looks of pride,
And see the fruits of Nature brought from lands so far and wide
Is all sufficient in itself to make one's heart beat high,
And raise the mind to purer realms where joy can never die.

Just let your mind a moment rest upon that chest of tea,
And with me ponder whence it comes and where its home might be—
From far-off China's flood-swept plains or Java's sea-girt shores,
Or yet from India's lofty hills, through Kaugra's jungled doors,
Mayhap the great Mikado's realm the blessed plant gave birth,
To shed and spread its soothing breath to all the ends of earth.

Across the sands of Araby the awkward camel strides,
Aud bears the golden coffee-bean to Stamboul's spired sides.
The Indies of our western sphere their thousand treasures send,
While merchants of all shades and tongues in stately ships attend;
To lay the fruits of Nature's lap in homes of great and small,
And spread the favors granted man before the feet of all.

From Montezuma's tragic plains prolific Nature wafts
The essence of her sweetest breath, Vanilla's pleasing draughts,
And from the prairies of the North, our own, grand, fruitful land,
Where leagues of golden grain bow down on every hand,
From every clime and every zone, our shelves and boards are fed.
And true poetic feeling, friend, in Trade is not quite dead.

WM. H. SEYLER.

Toronto, June 17th, 1890.

The Inland Revenue Department has recently issued a bulletin of about thirty pages which is devoted exclusively to the subject of baking powder and which shows that the majority of the goods in the market are adulterated and unfit for use. Prof. A. McGill, who has had charge of this important work for the Government, says that "imperial baking powder is an excellent baking powder." A word to the sensible housekeeper should be sufficient.

TRICKS IN ALL TRADES BUT THE GROCERS'.

There are tricks in all trades but ours, says the jeweler, as he sets a watch going that had been left only a few minutes before by its owner to be cleaned and to have a new main-spring put in. There are tricks in all trades but mine, says the doctor, as he mixes some dough with a little sugar for a patient who has narrowly escaped having a malignant attack of the "hyebro cerebro spinal mem getis." There may be tricks in other trades, says the candy maker, but no one ever saw me put terre alba in my candy. People in other trades may be more or less unscrupulous, says the printer, as he charges up two hours time on a half hour job, but the ever predominating influence of conscience keeps us in the straight and narrow path. Ah yes, sighs the farmer, after he had finished putting sand in his oats, we have always enjoyed the reputation of being simple but honest. Other people cheat us, but we "turn 'tother cheek." People are not suspicious of us, says the preacher. We tell them of their short comings and point out a better way. And he was reminded to go to the public library and select a sermon for next Sunday. We defend people who are cheated, says the lawyer, and thereby win the confidence of everyone—which we use to our own advantage later.

In fact everybody engaged in making a living is honest, more or less, according to competition and the requirements of their trade. Even the honest grocer has been the subject of newspaper jests. They say that he puts sand in his sugar, hay in his tea, burnt beans in his coffee and all such things, but the grocer is the most innocent man in the world. People put all these things in for him, and he is obliged to spend his Sundays and half-holidays picking them out. The grocer is also censured occasionally in a mild way for over-charging, but he can prove himself an unwilling party to that trick. It is the customer's fault, not his. When a lady comes in and asks for a pound of 90 cent tea, and the grocer is just out of that particular grade, he would be ruining his business to confess it. The customer would go across the street and deal with a grocer who had prices to suit her. She wants 90 cent tea and will have it, because she has set her mind on that amount. The grocer has some good 45 cent tea, but he does not say so; that would be just as bad as to say that he did not keep tea at all. The idea of a 90 cent woman using 45 cent tea. In fact, the wise grocer says nothing until he has weighed out the 45 cent article and is putting 90 cents in the drawer, when he politely asks if there is anything else today.

No, the grocer is not full of tricks like some tradesmen. He always gives down weight and heaps his measures, but he charges Mrs. Sampler for all the goods she returns, and deducts 10 per cent. because she always grumbles at the size of her bill. He settles amicably with other tradesmen and professional men who are among his customers, because he has a knack of bringing them out only a few dollars in his debt that is really pleasing to them, and then he is a most accommodating gentleman. He takes orders a day ahead for fresh berries, and fills them with left-over stock at the same prices. This much abused man generously acknowledges every mistake his own fault, and rectifies by giving the child, who is really to blame, a handful of candy.

There may be deception in the dry goods trade, and there may be tricks in tobacco, but there is no mildew on the grocer.—Chicago Grocer.

The Badgerow-Falconer
Bonded Vinegar Manufacturing Company
Highest Medal Award Toronto Exhibition.
Telephone 1261 69 & 81 Jarvis St., Toronto

Geo. Robertson & Son.,
WHOLESALE GROCERS
Ontario Street,
KINGSTON, ONT.,
CANADA.

EDWARD ADAMS & CO.
ESTABLISHED 1846.
Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,
Tobaccos, Wines and Spirits
95 & 97 Dundas St., London, Ont.

ROSS'S ROYAL BELFAST GINGER ALE IS THE BEST IMPORTED
Ross's Royal Soda Water.
" " Seltzer Water.
FOR SALE BY
ALL FIRST-CLASS GROCERS.

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO, ONT.

IN STORE

NEW SEASON'S MAY PICKED JAPAN TEAS OF FINEST CUP QUALITY, also barrels and halves of Choicest VOSTIZZA CURRANTS. We are selling at specially low prices.

Samples and quotations on application.

Sloan & Crowther

WHOLESALE GROCERS,

TORONTO.

H. P. ECKARDT AND CO

IMPORTERS

--: AND :--

Wholesale Grocers.

3 FRONT ST. EAST, TORONTO

JAMES WATSON & CO.

ESTABLISHED 1867.

WHOLESALE SPICE AND COFFEE DEALERS.

MILLS : Pearl St.

OFFICE : 108 Bay St.

TORONTO.

EBY, BLAIN & CO.,

Importers of

CEYLON TEAS,
INDIA TEAS,
JAPAN TEAS,
CHINA TEAS,

STAPLE and FANCY GROCERIES

EBY, BLAIN & CO.,

Wholesale Grocers, &c.,

CORNER FRONT AND SCOTT STS., TORONTO.

[*Established* 1780.]



"LA BELLE CHOCOLATIÈRE."

W. BAKER & CO.'S REGISTERED TRADE-MARK

No Chemicals are used in any of *Walter Baker & Co.'s Chocolate* and *Cocoa Preparations.*

These preparations have stood the test of public approval for *more than one hundred years*, and are the acknowledged standard of purity and excellence.

T. KINNEAR & CO.

Wholesale Grocers, Importers of

TEAS,

SUGARS,

ETC.

47 Front St. East,

TORONTO, ONT.

SMITH & KEIGHLEY

WHOLESALE GROCERS.

We are this week offering a special line in CHOICE TURKEY PRUNES in 1, 2, 4 and 7 lb. bottles.

Send for Sample Case.

SMITH & KEIGHLEY,

9 Front St. E., Toronto

J. W. Lang & Co.,

WHOLESALE GROCERS,

33 Front St. East,

TORONTO.

PERKINS, INCE & CO.

Wholesale Grocers,

TORONTO.

JUST ARRIVED.

New Season's Japan Teas.

WARREN BROS. & BOOMER,

IMPORTERS

AND

WHOLESALE GROCERS,

35 and 37 Front St. East,

TORONTO, ONT.

SUGARS, COFFEES AND TEAS SPECIALTIES.

THE ST. LAWRENCE SUGAR REFINING CO'S

Granulated and Yellows ARE PURE.

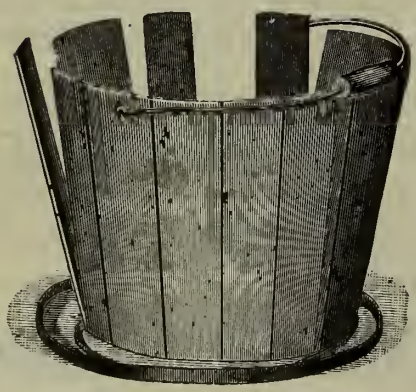
- NO BLUEING -

Material whatsoever is used in the manufacture of

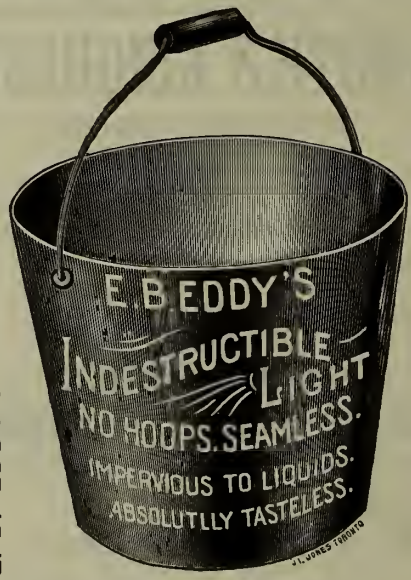
OUR GRANULATED.

CATCH ON!

THE OLD WOODEN BUCKET.



E. B. EDDY'S INDURATED FIBRE PAIL.



The neatest, most durable, most attractive and very best ware in the market! The cheapest because the most durable!

These superior wares are moulded in one piece from wood fibre. No hoops. No joints. Cannot leak, shrink, swell, or water soak. Will not taint milk or other liquids. Proof against hot and cold water, kerosene oil, benzine or naptha.

If your Wholesale Grocer does not keep these wares in stock, apply direct to the sole owners of the Patents and sole Manufacturers in Canada. The E. B. EDDY MFG. CO., Hull, Canada,

G. H. Wedgwood & Co.

Manufacturers of

Grocers' Japanned and Enamelled Goods.

Owners of the most complete plant in the Dominion for

SHOW-CARD MOUNTING.

eow **79 Jarvis Street, Toronto.**

Those wishing to keep their copies of THE GROCER in good condition, and have them on hand for reference, should use a Binder. We can send by mail **A STRONG PLAIN BINDER** for 75c., postage prepaid.

These Binders have been made expressly for THE GROCER, and are of the best manufacture. The papers can be placed in the Binder week by week, thus keeping the file complete. Address—

THE CANADIAN GROCER,
6 Wellington St. W., Toronto.

LEONARD H. DOBBIN,

Manufacturers' Agent,

REPRESENTING

Simcoe Canning Co., Hamilton Vinegar Works Co. Ltd., Williamson Extract Co., Huckins' Celebrated Soups, Louis Rosenstein & Co. "Excelsior Bird Food, etc., etc."

4 Hospital Street, MONTREAL.

TELEPHONE 2205.

JOHN A. MOIR,

Commission Agent.

REPRESENTING:

MESSRS NICHOLSON BROS., Teas, Coffees, Spices.
T. G. RUSSELL, Pea nuts, Pecan nuts.
LAKEPORT CANNING CO., Pears, Corn, Peas, Tomatoes.
ROSE & CO., Export Agents, Mandarin Sauce, Moir's Dessicated Cocoanut.
SMYRNA FRUIT CO., Sultanas, Figs.
A. & R. LOGGIE, Lobsters, Smelts.

41 St. Frs. Xavier St., MONTREAL.

MITCHELL,

MILLER & CO.

WAREHOUSEMEN,

45 and 81 Front Street East, Toronto.

STORAGE.

Advances made on Staple Merchandise in Store.

PROFIT!

IT'S what you ; It's what every man in business is after. Profit on what you handle ; that's a living moving question ; you don't get a profit on anything. No profit ! No money ! No business ! The question is then—What shall I handle—what is there profit in ! Handle those goods which are advertised, which give a good profit, which are good in themselves. In the line of Soaps (an important line) "Surprise" is what you want ; it is good ; it is advertised ; it is profitable. By our system of prices we protect all handling "Surprise." You buy at a price ; you sell at a price ; there is a margin, a good margin, and makes "Surprise" Soap profitable for you to handle

THE ST. CROIX SOAP MF'G Co.,

ST. STEPHEN, N. B.



TORONTO, June 26, 1890.

GROCERIES.

The month has got pretty well on towards its close, and enough business has already been done to justify the verdict that the June trade has been rather satisfactory. The trade of the week has in a greater degree than that of last week, felt the local revival which the settlement of the industrial strike produced. Another local stimulus is the preparation that the hotels, etc., are making for the Carnival. This is expected to double the consuming capacity of the city. The demand from the country was also good, and was not special. It embraced all lines. The activity of country trade has been slightly reduced by the position of agriculture, which is now between tides, as it were, the seed having been planted, and the haying harvest not having yet come in. Payments have been falriy prompt.

CANNED GOODS.

The tension upon prices which a prospective overplus in some lines has for some time exerted is gradually relaxing. The scarcity of tomatoes has not only favored the price of those vegetables, but has checked the development of further weakness in the prices of corn and peas, as corn and peas come in for a greater share of the consumption on account of the diminished stock of tomatoes. There have been a good many enquiries for canned tomatoes for some days past, and holders have been letting them out very sparingly at $1.20 to $1.30. It looks as if everything in the shape of a tomato can would disappear before the new crop is offered. Tomatoes for future delivery are selling at 90c. to $1.05. But buying has not been active on the part of wholesalers. Sales have been made at 95c. to $1.10 for corn ; for future delivery, $1.10 is asked, but no sales have been made. Peas are $1 to $1.10. In fruits there has not been much business ; strawberries promise a good crop and prices may be lower. Apples are steady ; 1888 pack sell at 80 to 90c., and 1889 at 1 to $1.10 in 3's. Salmon is selling slowly ; 100 cases Queen's brand recently changed hands at $1.35 net cash. Horseshoe are offering at $1.50 to $1.60. New lobsters are in, and are selling at $1.90 for ordinary brands to $2.25 for finest Star.

Canners are firm in their prices for lobsters, and will fill no wholesale orders at less than $1.75. Even at this figure orders will not be taken for lots larger than twenty five cases. The catch has been short this year.

Sales of Queen's brand canned salmon were made in small lots to the retail trade to-day at $1.40 and Horse Shoe at $1.50.

A well-known brand of average quality Columbia river stock is offered at prices equivalent to $1.52½ here, and buyers not only intimate that a similar article may be had at 5c. less, or say $1.20, in the primary market, but express a firm belief that the price named will be the general one for standard brands at no distant day. Their belief is based upon reliable information that no less than 160.000 cases had been packed up to the end of the first week of June, and that operations are being carried out on a scale indicating a total pack of 350,000 to 400,000 cases for the season. Of itself this is not a remarkably heavy total, but, in connection with the large extent of current operations on the Fraser river and the prospects for heavy pack of Alaska fish, it indicates a rather unsatisfactory market for Columbia river fish that does not enjoy a strictly first-class reputation, or which may not open satisfactorily to the most exacting buyers. As regards the outlook for Alaska salmon, opinions are expressed cautiously, but it is obvious that low prices this year are looked upon as a certainty. Good brands are openly offered at 95c. in the primary market, and bids of 90c. (equivalent to about $1.17½ here) have been solicited for large lots with poor results. We do not learn that English buyers are manifesting any inclination to take hold of either Columbia river or Alaska fish. They seem more interested in getting rid of stock now on hand.—N. Y. Bulletin.

COFFEES.

Rio coffee is steadily held at 21 to 23c. The better grades are scarce. The scarcity is shared by the outside markets, being quite as distinctively a feature of the New York market. The sales for the week have been slightly in excess of the average ruling in the earlier part of the season, the Carnival supplies having strengthened the demand perceptibly. In all lines prices remain at last week's point.

DRIED FRUIT.

Prunes are getting into very small compass on spot and values are strong; the few hogsheads here are firmly held at 5¾c.; cases rule form 7 to 9c.; owing to the scarcity of other grades quite a few bottled prunes have been worked off at 10 to 12½c. A lot of D in cases were sold to a wholesale house the other day at 7¾c. Currants are unchanged at 5¾ to 6c. Valencia raisins are in good demand at 8 to 8½c., and Sultanas at 11 to 12c. Malagas dull and easy; New York advices report increased offerings and lower prices.

A round lot of "D" prunes in cases sold at 8c. on the street recently.

Letters from Denia, bearing date of June 5 and June 6, confirm previous reports of a prospective large crop of raisins, and also point to moderate prices, for the beginning of the season at least. One prominent firm writes that, "despite the weather having been changeable and rainy, prospects for a large crop are flattering. The vines look healthy, and promise a larger yield this year than last." Another firm of equal prominence writes in similar view, and quote prices for new crop, shipment during the last half of August, that range considerably below the opening figures on last year's crop.

The New York Daily Bulletin says : During the past few days the sale of off-stalk raisins aggregates about 4,000 boxes, and for the past two weeks the distribution, it is believed, foots up a total of fully ten thousand boxes. Interior dealers are buying, and this prompts the local trade to increase their interest, while the larger holders of the goods also appear anxious to increase their stocks. The latter for two days past, have been free to bid 7½c. for quantities, but confidence it seems, is again restored, and the lowest quotation for desirable brands is placed at 7⅝c. while some in the trade are not open to bids below 7¾c. The market has certainly a healthier appearance, and the belief is now expressed that the lowest point for the season has been touched. Layers are quiet but the limited stock of this class of fruit remaining causes a feeling of indifference among this class of holders ; the range of the market is firmly maintained at 9½ to 9¾c.

NUTS.

An improved demand has been set in motion by the approach of the summer recreations. The business which retailers and other vendors expect to do during the Carnival has increased buying. The prices reported last week are yet unchanged.

RICE AND SPICES.

There is no change in the local market. A very good trade is done.

In a recent review of the London market, the Grocer says : "The importations of pearl sago have been treble those in 1889, whilst the clearances have shrunken to 870 tons, against 1,145 tons, and, with a surplus stock still in reserve, quotations remain about on a parity with those noted a year ago.

MARKETS—Continued.

Sago flour presents an excessive stock, being in fact nearly double that in 1889, and can be had at the attenuated figures of 7s. 6d. to 9s. in comparison with 10s. 6d. to 13s. per cwt. last season. Arrowroot has been delivered for home use more extensively than in the five months of last year, and there is not such a glut in the stock now as there was at that period, although to the importer and producer, the price of the leading sort—St. Vincent—is as poor as ever. The curtailed shipments of flake tapioca to this side have enabled the cumbersome stocks once held to be gradually worked off but no improvement has occurred in price. The quantity of pearl tapioca in stock is also a deal lighter, being only 970 tons, against 1,540 tons, with the market rates but partially altered; and tapioca flour, exhibiting an ample supply, is shillings per cwt. easier to purchase than it was about the middle of 1889."

SUGAR.

Trade has been dull. The retailers are for the moment supplied. The instability of the price of yellows has been demonstrated since last week, by the fall to 5⅝c. of the lowest quality. Yellows are easy at this price. Our market has followed that of New York in the case of white more sluggishly than in the prices of yellow. New York whites have yielded ½c. since our last report, while our whites have so far gone down ⅛c. Refiners here say our advance was not in the same proportion as that in New York. The decline has curtailed the demand to some extent. Whites, therefore, hold at 7 to 7⅛c. Raws are 5¼ to 5½c. for dark Porto Ricos.

SYRUPS AND MOLASSES.

Syrups are quiet and unchanged. Molasses easy, with a larger supply; ordinary Porto Rico is offering in hogsheads at 32c.

TEAS.

The tea trade has been quiet. Common to medium Japans are in demand, but hard to get. In low grade Young Hysons and Blacks there is a small business doing. There is an increased supply of new season's Japans coming to hand, but prices are high and quality indifferent. Owing to the heavy rains the leaf is very coarse. A few samples of new makes of blacks are being shown. Prices are about the same as a year ago. Indian and Ceylon teas are very quiet. In London prices are steadily improving for all teas with any quality, medium to fine Pekoes showing a marked advance. The first Calcutta auctions passed off with great spirit at high prices, and good quality is reported. All grades of Ceylons are again dearer.

A report received in London from Mr. Consul Gardner, of Hankow, states, with regard to exports, that the increase in the value of tea exported from that district has been entirely to Russia, but Mr. Gardner does not think the increase will be maintained. He is informed that the stocks in Russia are excessive, and that the Russian markets are beginning to be supplied by India and Ceylon. Except with regard to the consumption in Siberia, he does not believe that Hankow will be able to compete with India and Ceylon in the production of tea. He mentions some of the advantages which the producers of tea in India and Ceylon have over-growers in the Hankow region, viz: (1) Easier command of capital; (2) better communication and mode of transport; (3) greater scientific information; (4) more accurate knowledge of the taste and wants of the consumers; (5) freedom from export duty and from octroi levies.

STUART, HARVEY & Co.
Importers and
WHOLESALE GROCERS
A Large and Well-Assorted Stock of
Teas, Sugars and General Groceries
HAMILTON, ONT.

BALFOUR & CO.,
IMPORTERS OF TEAS
AND
Wholesale Grocers
HAMILTON.

MYRTLE
T. AND B.
CUT AND PLUG
SMOKING TOBACCO.
And "LILY," 10c. Plug.
Manufactured by
GEO. E. TUCKETT & SON
Hamilton, Canada,
And Danville, Virginia.

W. G. DUNN & CO
Importers and Manufaturers.
Canada Mills HAMILTON, ONTARIO.
21 Mincing Lane, LONDON, E. C. WORKS Croydon, Surrey.
WE would draw the attention of the Trade to our MUSTARDS, which are prepared from the finest English Seed, giving the greatest satisfaction. The well-known brand DUNN'S BAKING POWDER, "THE COOK'S BEST FRIEND," has an enormous sale, it never gives trouble. OUR SPICES are perfection, the pure ground White and Black Peppers are the finest in Canada. Samples and Price Lists sent free on application. OUR goods can be obtained through the Wholesale Houses, or direct from our Mills in Hamilton. Each package of pure goods is sealed with our guarantee. See Price current.

JAMES TURNER AND CO.,
WHOLESALE GROCERS,
Hamilton.
AGENTS FOR
Huckins' Boston Soups.
Bensdorp's Royal Dutch Cocoa.
Batger's Solidified Jellies.
Batger's Jams.
Batger's Marmalades, Orange and University.
Sheriff's Scotch Whiskey.
Sazerae Brandy.
Bengal Liquid Blueing.
Crary's Ammonia Liquid.
Shell White Castile Soap.

Knox, Morgan & Co.
Staple Dry Goods and Smallwares.
Hamilton, : Ont.
Stock well assorted.
Styles and Colourings Choice.
Popular Prices and Terms.
EXAMINE SOME SPECIAL LINES WE ARE OFFERING IN
Tweeds and Pantings,
Linens, Towels,
Prints and Sateens,
Cashmeres.
Large Range of Swiss and Cambric Flouncings and Embroideries, Hosiery, Gloves and Parasols.
Letter orders carefully and promptly executed.
Western Ontario Merchants can see samples in Travellers' Hands.
KNOX, MORGAN & CO.

MARKETS—Continued.

PETROLEUM.

This week's trade is without distinguishing features. It has been quiet and steady. Carbon and Canadian have eased slightly in prices.

DRUGS AND CHEMICALS.

The summer ailments that usually give tone to the trade in drugs, etc., have not yet set in. The coming of the fruit season is looked for to aid the demand. Prices are unchanged.

BUTTER AND CHEESE.

What remnant of the old tub stock is still on this market is held at 5 to 7c. This price is made rather by the rule of what has been than by what is. It was paid for a great portion of what was put off the market last week, and is asked but not offered. The diminished quantity is expected to handle without any reduction having to be made on these figures. The hot weather and the dearness of ice make storage expensive, and if the quantity were larger, these circumstances would weaken the tenacity of holders. New dairy tub gets more abundant as the hot weather makes large rolls impossible. These new tubs go at 12½ to 15c. There is not a large quantity of them offering, and prices are firm, as the quality of the butter is good. Dairy pound rolls are 16 to 18c., and are scarce. The demand being now thrown on pound rolls and new tubs, neither of which are particularly plentiful, and the clearing of the market of the old butter make prices firm. Creamery tub is arriving in liberal receipt, and sells at 16 to 18c. Creamery rolls are 18 to 20c., the easier prices being a consequence of a slight check in the outside market and an increased production. All classes of butter, made from grass-fed cows, is improved in quality. For immediate consumption the butter now on the market may be pronounced very good, and ahead of last year's supply at the same season.

Cheese is in fair demand and in supply to answer any call. The old is now about completely off the market. New spring cheese is fairly firm at 9½c.

COUNTRY PRODUCE.

BEANS—The relation between the supply and the demand, and the comparative relation of both to an earlier season are but slightly changed from what they were last week. Prices are firm at $1.60 to $1.70. The sales are in small lots, the quantity on hand, and the character of the demand at this season both ruling for small deliveries.

DRIED APPLES—Stock continues to shrink into smaller proportions. The demand is not very strong but it is ample to maintain prices.

EVAPORATED APPLES—Are getting very scarce and will soon be off the market. Enquiries are increasing and prices strengthening with the decline in quantity. Old stock is worth 9 to 9½c. and new is 12 to 12½c.

EGGS—Buyers report the market to be inadequately supplied. There is call for all that can be got now at 13c. and the price is very firm. There may be accumulations here and there that speculators are gathering for the American market, but the trade here find not very many moving.

HAY—No. 1 is $10.50 to $11, pressed on track. The state of the demand might justify better prices, were it not that dealers bought and stocked freely at the low prices current in late winter and early spring.

HIDES — Cured are making rapid and strong headway. They now sell at 6¼c., and this price is not met by an active supply. Green are unchanged. Steers are 7c. for No. 1, 6c. for No. 2, 5c. for No. 3. Cows are 1c. lower for each class.

HONEY—The excellent prospect which every week unfolds for the new crop is very unfavorable for business in the residue of the old. The mild winter enabled beekeepers to carry their live stock very safely over the idle part of the year, while the abundance of rain and the absence of frost have favored an abundance of bloom. Further, the incoming of the berry season withdraws the demand from honey. These facts are making holders uneasy, and the prices of clear have accordingly been brought between 9 and 12c. The quantity of comb is but small, and prices are firm at 14 to 18c.

HOPS—Yearlings are 8 to 12c., and the '89 hops are 12 to 16c. Consumption goes on actively, but the full stock works against any improvement in prices.

OATS—Are in good demand and but fair supply at 41½c.

POTATOES—The situation grows problematic. The quantity offering indicates a smaller stock than appeared a week ago. And buyers, yet timid, are confining their purchases to lots of a hundred bags, and thereabout, in preference to car-lots. The car-lots are firm again at 55c., while the broken lots are 57c. Out of store potatoes are 70c. The supply of new Southern potatoes is expected to mend or spoil the market, but these have only begun to reach us at $4 per barrel, and their effect cannot therefore be felt.

POULTRY—The arrival of Spring chickens and ducks reopens the poultry market. Chickens are 50 to 75c. per pair, and ducks are 70 to 90c. a pair. The former are in fair supply, and the latter are scarce. The market is good for more than the present rate of receipts in either line.

SKINS—Pelts are 20 to 25c. They are yet few. Lambskins are 40 to 45c. These are also in low supply. No 1 calf is 8c. and No. 2 is 6c.

STRAW—Is $5 to $5.50. Farmers' loads still take up a good part of the demand, which is therefore weakening for tight pressed.

TALLOW—Is 2c for rough, and 5¼c. for rendered.

WOOL—Fleeces are 20c. and clothing fleeces are 22c. The quantity marketed is increasing. Pulled is 20c. for ordinary, 23½c. for super, and 28c. for extra-super. The coming in of the new growth is rapid and strong enough to weaken prices.

FISH.

Fish have not begun to pick up yet since the rough weather. The scarcity of trout is an embarrassing feature of the market. Orders for trout cannot be filled up to the full volume of the demand, because the wholesale trade cannot get the stock. Last week a Toronto wholesale man received a shipment in response to an order for trout, and in the whole lot there were but four trout, the balance being made up of white fish. A fine supply of British Columbia salmon have arrived averaging from 20 to 24 pounds each. The prices have eased down to 14c., owing to the higher prices checking the consumption and the arrival of the Restigouche salmon making it yield. The first lot of black bass have arrived which is small. The demand is fair. Pickerel seems to have no call in this section of the country. The prices are: Trout and white fish 5½ to 6c.; British Columbia salmon 14c.; lake herring, $2 to $2,50; pickeral, 4 to 4½c.; New Brunswick salmon, 15c.; Sarnia herring, $2 to $2.50; black bass, 7 to 8c.

GREEN FRUIT.

All oranges and lemons are now being repacked, arrivals in original cases being in bad condition and wasty. The price of Valencias (420's) repacked, is $11. The market is very well stocked, Messina oranges in 200's are $6, repacked. Rodi, re-packed, are $6.50. The latter are in the best condition. All oranges at this season, every year, need picking over, and this summer the proportion of wasty stock is lower than it has been for years. In the case of lemons, there is greater loss on some shipments. Three hundreds are $4 to $4.50, and 360's are at the same price. There is a better demand for lemons' a consequence of warmer weather. That in fact mends the demand for all green fruit. The Carnival demand is a ruling special circumstance in the local market. Bananas are $1.25 to $1.75, and are plentiful and good. Callifornia small fruits are selling well. Peaches are $3.50, and apricots the same price. Cherries are $1.50 per basket. They are very scarce, and the stock on the market is now chiefly Canadian. Strawberries are 10 to 11c. Tomatoes are coming in by the car load, and cost retailers $2.50 in large crates.

The lemons which arrived in Montreal per steamers Sicilian and Avlona, and sold there during the first part of last month, are beginning to show signs of frost. The fruit was of exceptionally fine quality, November cut Messina, but the vessels arrived off the mouth of the St. Lawrence earlier than was anticipated, and being hemmed in with ice for some days, their cargoes became touched with frost. The goods were disposed off to all Canadian and western markets, and many buyers now find themselves with a prospective heavy loss upon the stock unsold. One Chicago house is understood to have several thousand boxes in cold storage awaiting a

SELECTED VALENCIA
Raisins.

ESTABLISHED 1869.
STANWAY & BAYLEY.
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST. TORONTO.

Evaporated
Apples

MARKETS—Continued.

profitable sale, while in Montreal 7,500 boxes are said to yet remain, part of which are in ice-houses.

PROVISIONS.

The trade in cured meats has been very good. The strong tide of consumption that is begun by the opening of the camping season is now running. At the different points at which the militia is now stationed for drill a large quantity is consumed. The large quantities laid in by hotels and boarding houses against the Carnival demand have also told strongly on trade. The hog arrivals are falling off and buyers are thankful, as the hot weather makes handling a slippery matter, and makes curing risky.

BACON—Long clear is 8½ to 9c. Bellies are 12 to 12 1-2c. Backs are 11 to 11 1-2c. Spiced rolls is 9 1-2c.

DRESSED HOGS—Are $6.

HAMS—Sweet pickled are 11 to 11 1-2c. Smoked are 12 to 12 1-2c.

LARD—In 20 lb. pails is 10c., and in 50 lb. tubs is 9 1-2c.

MESS PORK—Heavy is $16.50. Family is $17.

SALT.

The sale this week was larger than was expected. There is no change in last week's prices. They stand according to the following report of sales from the Toronto Salt Works: 1 car bbl. salt $1.38; 2 cars dairy $1.18; 3 cars sacks 68c. Job lots sell at $1.45 for bbls.; 80 to 85c. for sacks, 45c. for ¼ sacks.

DRY GOODS.

The wary attitude of the retail trade has not yet given way to one of confidence. Since last November buying has been cautious and within sight always of a safe demand. The spring trade and the summer trade so far have been mostly limited to the immediate requirements of stock, and buyers would sooner remain bare in some lines than run the risk of carrying a few dollars' worth. Travellers report orders, but they are mostly small. The crops are not yet harvested, and the mischances that may cause them to be a failure are considered by dealers in their purchases. The year between crops seems likely to be throughout a very quiet one for the dry goods trade.

MONTREAL

MONTREAL MARKETS.

JUNE 26, 1890.

As a general rule June is the month of a rich harvest to those who have sugar, and all kinds of canned goods to sell, but this year has proved an exception with the majority of wholesalers. Little or nothing has been done on a whole the past week. The great scarcity of money, together with the uncertainty of the seasons crops and the experience gained by overstocking has led the retailers to buy very conservatively, and they will not buy under any consideration till there is a market for the goods. In Quebec the crops are in fine condition. The continued wet weather owing to the high lands has had no damaging effects.

SUGAR.

The sugar market has again weakened nce last report. In New York the market is ¼c. lower and very weak. Quotations now are: Granulated 7 to 7⅛; Yellows 5¾ to 6¼.

MOLASSES.

There has been no change in molasses, the market at Barbadoes is still quoted at 16c, which is 35 to 36c here. The market here is strong and good lots are being sold.

DRIED FRUIT.

This market is pretty well bare of dried fruit, particularly prunes, which are quoted at 8½ to 8¾c. Other quotations are unchanged. Currants 6¼ to 6¾c. Valencia and Eleme raisins are also of small compass and sell at 8¼ to 8½c.

COFFEE.

We note a stiffer market for coffee at former prices. Following shows stocks of Brazil in New York:—

	1889.	1890.
Stocks in New York	227,000	141,000
Visible supply . .	619,974	413,746
Receipts to June 16th	4121,000	2317,000

TEAS.

New teas have been going very slowly on this market. Prices are considerably higher than last year, and the quality is not as good. Buyers are also holding off for lower grades.

CANNED GOODS.

Very little can be said of canned goods except that the market is clear. In fruit

TURNER, ROSE & CO.

Wholesale Grocers, Montreal,

:-: AGENT FOR CUNNINGHAM & DE FOURIER CO'S :-:

TABLE DELICACIES.

Just the thing for camping and picnic parties.

"UNTOUCHED BY HAND."

POTTED AND CANNED MEATS. FISH AND FOWL.

Please send for Catalogue.

CAVERHILL, HUGHES & CO

WHOLESALE GROCERS,

29 ST. PETER STREET,

MONTREAL.

ESTABLISHED 1842.

L. CHAPUT, FILS & CIE.,

WHOLESALE GROCERS,

No. 2 and 4 De Bresoles Street, Montreal,

SOLE AGENTS FOR

Greenbank's Concentrated Lye.

Special Line Gruyere and Gorgonzola Cheese.

Must be sold. Send for Quotations.

HUDON, HEBERT & CIE.,

WHOLESALE GROCERS

—AND—

WINE IMPORTERS,

NO TRAVELLERS ON THE ROAD.

304, 306 St. Paul St.
143, 145 Commissioners St. **MONTREAL.**

CREAMERY MEN AND MERCHANTS

Holding butter of good quality are requested to correspond with

T. W. CLARK,

Commission Merchant and Wholesale Dealer in Butter and Eggs.

Consignments solicited and business transacted for Ontario and other Eastern Canada Merchants.

VANCOUVER, B.C.

References: Bank of British Columbia, Bank of British North America.

W. RYAN

Produce and Commission Merchant,

72 FRONT ST. EAST, Toronto, Ont.

—DEALER IN—

Mess and Shortcut Pork; Long, Clear Breakfast and Roll Bacon; Hams; Lard; Dried and Evaporated Apples.

SPRUCE BUTTER TUBS, 50's, 30's, 20's

Consignments of Eggs and other Produce Solicited. Egg Carriers supplied.

J. F. YOUNG & CO.

Successors to YOUNG, ANDREWS & Co.,

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

We solicit your consignments. We do not speculate on your produce, we sell to the best advantage for you. We handle everything that the country merchant requires to send from home to sell. Our warehouse is in the centre of the commission business. Our cellars are airy and cool. Send us a small trial lot.

J. F. YOUNG & CO.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

THE MAPLE LEAF brand of Canned Salmon is the best brand packed on the Pacific Coast. Great care is exercised in packing, and the best fish selected.

A. WATTS & CO.

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.



HUCKINS' SOUPS

Tomato, Mock Turtle,
Ox Tail, Green Turtle,
Pea, Julienne,
Beef, Vermicelli,
Chicken, Terrapin,
Macaroni, Consommé,
Okra or Gumbo,
Soup and Bouilli,
Mullagatawny.

RICH AND PERFECTLY SEASONED.

Require only to be heated, and are then ready to serve. | Prepared with great care from only the best materials. | Have enjoyed the highest reputation for more than 32 years.

TEST FREE

Send us 20 cents, to help pay express, and receive, prepaid, 2 sample cans of these Soups, your choice.

J. H. W. HUCKINS & CO., Sole Manufacturers, Boston, Mass.

SOLD BY ALL LEADING GROCERS.

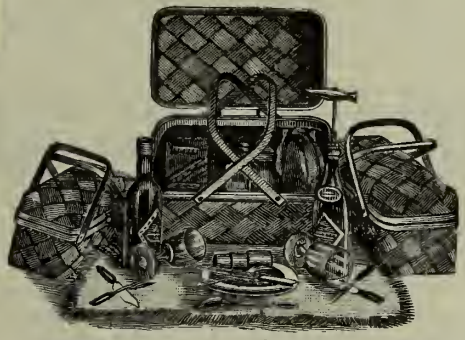
LEONARD H. DOBBIN, - Montreal,

Sole Agent for Canada.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF





THE CHISHOLM PLANT BOX.

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel luuch baskets
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

OAKVILLE, ONT.

BAKER'S COLLECTING AND INQUIRY AGENCY,

Room 45, Yonge St. Arcade, Toronto, Ont.

Handles all Classes of Accounts. Seventy per cent. of all Claims reported last year were paid. Write for terms.

System Copyrighted February 13th, 1889.

WOODENWARE



THE

WM. CANE & SONS MANUFACTURING CO

OF NEWMARKET, ONT.,

Manufacturers of Pails, Tubs, Washboards Clothes-pins, Candy Pails, Lard Pails, Syrup Pails, also impervious packages for Oil, Paints, Varnish, Pickles, Etc.

Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

ORDER A CASE OF

OCEAN WAVE BAKING POWDER

From your Wholesale Grocer.

Sells itself after One Trial. Prices Current

McLAREN'S

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a Point of Keeping it always in Stock.

MONTREAL Markets continued.

there is no investment. Peas, corn and tomatoes are moving fairly well at $1 to $1.25 for the first two named and $1.25 to $1.35 for the latter. Lobsters $7.25 to $7.50. Mackerel $5.75 to $6. Salmon, which will be late to reach this market is quoted at $1.35 to arrive. There has been considerable check on the sale of new salmon, owing to the large amount of old still on the market.

FLOUR AND GRAIN.

GRAIN—There is no change in the market. A fair amount of business is doing for report. We quote as follows:—Wheat, No. 1 hard Manitoba, $1.22 to $1.23, No. 2, $1.20 to $1.21; peas, per 66 pounds, in store, 00 to 77c½.; peas, afloat, May delivery, 00 to 70c.; Quebec oats, 00 to 00c.; Ontario oats, 41 to 42c.; corn, duty paid, 50 to 51½c; corn, cargoes in bond, 41 to 43c.; barley, feeding, 00 to 40c.; barley, good malting, 00 to 52c.

FLOUR—No sales took place on 'Change to-day. Values are unaltered. We quote:—Patent winter, $5.25 to $5.50; patent spring, $5.75 to $5.90; straight roller, $5.00 to $5.15; extra, $4.70; to $4.80 superfine, $4.25 to $4.50; fine, $3.50 to $4.00; city strong bakers, $0.00 to $5.50; strong bakers, $0.00 to $5.50; superfine, bags, $2.00 to $2.01; extra, bags, $2.20 to $2.30; fine, bags, $1.50 to $1.90; oatmeal, standard, per bag $2.15 to $2.25; oatmeal, granulated, $2.30 to $2.50; oatmeal, rolled, $2.30 to $2.50.

EGGS.

We quote at 12 to 12½c.

GREEN FRUIT.

The receipts of strawberries this week were very large indeed, and they sold at 10c. per box. Two carloads which should have come through were left at Trenton, so there was to have been a regular berry glut. Following are the quotations :—Oranges, in cases, repacked, $10; lemons, $2 to $4, in boxes; pineapples, 10 to 25c. according to size and condition; bananas, $1 to $1.75 per bunch; Egyptian onions, 4c. per pound; Bermudas, $3.50 per case.

BUTTER AND CHEESE.

CHEESE.—There is no signs of activity on this market and there appears to be a very marked difference of opinion between buyers and sellers as to the value of goods. The prevailing idea seems to be that 8⅝c. is about the basis upon which business can be done.

BUTTER.—Dull and unchanged. We quote to-day as follows :—Creamery, 18 to 18½c. ; Townships, 14c. to 17c.; Western, 14 to 15c.

MONTREAL NOTES.

Last week a representative of one of our large grocery houses in writing to his house said: "Kindly send me an order book, I might want to use it." This is a good illustration of how quiet trade at the present time is.

Turner, Rose & Co. are the sole agents for Canada, east of Toronto, for Cunningham, De Foureier & Co's table delicacies. Made by the most improved and cleanly process, "untouched by hand." These goods are unexcelled for camping and picnics. Sardine Paste is a special line offered here and is finding good sale.

Rivalry, open, fair, good natured and enterprising, is the life of business.

Every line of goods embodies a history and a science worth years of study to understand.

CONVICTED FOR A SECOND OFFENCE.

Grocer Thomas H. Noble was assessed $50 and costs on a second charge of selling liquor without a license at his store on Queen street west. When the five charges were first laid before Sub-Magistrate Baxter the Crown counsel offered to drop four cases if the defendant would plead guilty to one charge. This offer was refused. At the Police Court on Tuesday a customer deposed that she purchased bottled ale from the defendant, and was under the impression that he had a license to sell spirituous liquors. Among the wares set forth on the grocer's invoices were wines and liquors. Counsel for the defence endeavoured to prove that the agency carried on by Noble did not render him liable to the provisions of the liquor law, but the court ruled against him.

The Globe Tobacco Company, of Windsor, are contemplating the extension of their business by adding plug works to the plant.

An association to protect members against dead beats and pedlars has been formed by the retail grocers of Tacoma, Wash.—Merchants' Review.

The firm of H. Wilson & Co., made up of H. Wilson and Robert Jackson, general merchants, Port Caldwell, has been dissolved. All debts are to be paid to Wm. Harry Wilson at Peninsula Harbor.

The death occurred on Tuesday afternoon of the wife of Mr. A. Tytler, grocer, of Hamilton. The deceased suffered from a severe attack of la grippe last winter, and never recovered her usual health.

Edward Crumley, a Kingston merchant, was married on Thursday, to Miss Worden, of Binghamton, N. Y. He was banqueted by his friends and presented on Tuesday with elaborate gifts of china and silver.

We hope our friends who attend the Carnival next week will remember our whereabouts, and try to snatch from the pleasures of sight-seeing a few minutes of their time in the city to give us a call. We have many personal friends among our readers, and we should be glad to know more of them.

Mr. Lyons, of London, had an interview with Hon. Mackenzie Bowell, on Tuesday, with regard to the duty on packages. Mr. Lyons states that while he pays duty on the value of a barrel at $1, in Toronto the value was placed at 50 cents ; at Hamilton the barrel was appraised as of no value at all, while in other ports the value varies from 02 to 35 cents. The Minister says if it can be shown that the barrels upon which these different values are placed are of precisely the same character the alleged discrepancy will promptly be rectified.

We are pleased to learn from a letter received by Mr. Robert H. Lawder, that Mr. Trostorff, of the firm of Messrs. Langen & Hundhausen, Grevenbroith, Prussia, celebrated manufacturers of sugar-house machinery, will visit Toronto at an early date, for the purpose of enquiring into the adaptability of the soil and climate of this Province for the cultivation of sugar beets. He will meet the promoters of the Ontario beet-sugar enterprise, and furnish them with all necessary information as to size and description of the buildings required for sugar factories, and the cost of the latest and most approved machinery for works of various capacities.—Canadian Manufacturer.

In a circular to the local trade, Mr. R. K. Brace, family grocer, Charlottetown, P.E.I., prints the following directions (Lynch's), for the use of dairy women who have the air-pipe rotary churn :

1st. Clanse the Churn with hot and cold water, (use no cloths).

2nd. Insert the Tin Air Pipe and fill the Churn one inch below the same.

3rd. Be sure the cream is the right temperature, 62 to 65 degrees.

4th. Don't mix new cream with old, should be a little ripened.

5th. Churn till the butter comes the size of Peas and Beans, (no longer).

6th. Strain off the buttermilk with the Strainer.

7th. Remove the cover and pour in a pail of water, rock the churn three or four times and strain off as before.

8th. Do this until the water comes off as clean as it is put in.

9th. Remove Strainer and Air Pipe ; sprinkle one ounce of salt to the pound of butter, put on cover, turn the Churn two or three times and you will find the butter in a few large lumps ready to take out and work the salt in.

10th. Dip the Strainer and Air Pipe in scalding hot water, then hang up to dry. In this way they will not rust.

11th. Always leave cover off Churn to air it.

SECURITY

ECLECTIC TUBULAR

LOOK FOR IT,
WAIT FOR IT,
IT WILL PAY YOU.

The "Eclectic Security" Tubular Lantern.

Combining as it does all the latest improvements without any of the discovered defects of Lanterns hitherto on the market. The following are a few of its most important points, viz.:—

Burner connected with oil Cup by a screw.
Inch wick. Hinged Cap to Burner.
Seamless bottom to oil cup, which contains an imperial pint.
Convenient and cool method for removing Globe to clean and light.

INSPECTION AND COMPARISON INVITED.

Manufactured solely by
THE ALLIANCE MANUFACTURING CO'Y OF TORONTO, (Limited.)
Office and Works 14 Bay Street.

LANTERN

STEEL, HAYTER & CO
IMPORTERS OF
INDIAN TEAS
Direct from their Estates in Assam.

Assams, Kangras, Darjeelings and Indian Oolongs in Stock.

PROPRIETORS OF THE WELL-KNOWN
"Monsoon" Brand.

SAMPLES AND QUOTATIONS ON APPLICATION.

11 & 13 Front St. E. Toronto.

Calcutta and London Firm: Octavius Steel & Co
Telephone 2354.

BAKING POWDER!

IMPORTANT TO THE TRADE.

PURITY, STRENGTH, FULL WEIGHT.



Put up in ¼, ½ and 1 lb. Tins. RETAIL PRICE 10, 15 and 25 cents.

MAKERS WILL ONLY SELL TO DEALERS WHO MAINTAIN PRICES NAMED.

"SUCCESS FROM THE START"

Fully equal in results to any High-priced Powder offered.

This Brand of Powder although on the market a short time only, is now demanded by all our regular trade. It's success has been so well assured as to compel extensive additions to our factory to meet growing demand. "Prices on application." "Mail orders solicited."

Diamond Baking Powder and Spice Mills,

W. H. GILLARD & Co., Proprietors, HAMILTON, ONT.



THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL,

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday s yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, MCGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

RICHARD TEW & CO.

IMPORTERS OF

Crockery, Glassware, China, Lamp Goods, Etc., Etc.,

10 FRONT ST. East,

(Adjoining New Board of Trade Building.)

TORONTO.

Our Samples in Fancy Chinas, Glassware, etc., are to hand. Our travellers are now starting with complete lines. We cover from the Atlantic to the Pacific coast, and will be represented as below.

Mr. Joseph Pease, Quebec and Lower Provinces;
" A. T.P. Andrews, W. G. & B. Ry and Waterloo County;
" A. F. Ede, G.T.R. East.
" F.A. Rees, Eastern Ontario;
" W. T. Salter, Niagara Peninsula;
" C. W. Laker, City;
" C. M. Rubidge, Manitoba & British Columbia.

We can save you money and give you new shapes and decorations. Please reserve order till you inspect our lines.



ONTARIO.

Chatham—Chatham Harvester Mfg. Co. (Incor) (estate of) real estate, plant, etc., advertised for sale by tender.

Hamilton—Hope, Adam & Co., W., hardware, etc., C. P. Hope deceased.

Ottawa—Esmonde, J. R., stoves, etc., assigned in trust,

Parkhill—Munro & Bro., general store, Wm. Munro deceased.

Shelburne—Wilson Bros., foundry, assigned to Thomas Bowles, sheriff, Orangeville.

South Mountain—Wallace, Thomas, general store, deceased.

Sunderland—Calhoun, Wm., general store, deceased.

Toronto — Sheppard, R. N., grocery, crockery and marble, assigned to C. C. Bennett, Toronto.

MANITOBA AND NORTH-WEST TERRITORIES.

Athabasca Landing — Secord, Richard, general store, sold out to Hudson's Bay Co.

Medicine Hat—Scatchard, H. S., hardware, sold out to F. H. Dowding.

Moosomin—Narovlansky & Ripstein, general store, assigned in trust.

Winnipeg—Marritt, T. A., grocery, sheriff in possession. Assigned in trust.

QUEBEC.

East Farnham—Mercier, Joseph, carriage maker, assigned in trust.

Lachute—Gariepy, T. & Co., general store, dissolved.

Montreal—Howard, (The) Pulp Ware Co., burnt out, insured; Lawson, A. J., electrical supplies, assigned in trust; Reaume, D. F. & Co., mfrs' agents, dissolved.

NOVA SCOTIA.

Halifax—Knight & Co., books and stationery, dissolved.

Kentville —Lloyd Mfg & Foundry Co., (Ltd), manufacturers, burnt out, no insurance.

Lockeport—Johnson & Churchill, general store, dissolved; Locke, C & Co., general store, dissolved.

NEW BRUNSWICK.

Aboushagan, (Near Sackville) — Lund, Daniel, general store, assigned.

St. John — Dunbrack, Henry, plumber, burnt out.

A WAREHOUSE RECEIPT CASE

Mr. Justice Falconbridge at the Civil Assize Court tried the action of W. T. Costigan & Co. v. H. S. Moore. Maclaren, Q.C., for plaintiffs ; G. T. Blackstock, Q. C. for defendant. The plaintiffs, who are Montreal commission merchants, brought action to recover $1,000 against the defendant, who is a warehouseman carrying on a business in the village of Norwich. The plaintiffs alleged that on Jan. 3, 1889, they received a warehouse receipt from a merchant named Donald doing business at Norwich, signed by the defendant, and calling for 170 boxes of evaporated apples, valued at about $600. The plaintiff further alleges that upon this receipt, believing that the apples were really in store and under the control of the defendant, he advanced $600 to his customer Donald, who afterwards failed, and fled the country without paying his indebtedness of $600, but leaving the warehouse receipt as security. It would appear that when the plaintiffs presented their receipt, expecting to obtain the goods, they found that they were not in store, and in consequence brought suit to recover.

The defence set up was that for some time previous to the making of the warehouse receipt in question the plaintiffs and their customer Donald had been dealing in apples. From time to time Donald would ship a carload of apples to the plaintiffs, and make a draft upon them the day of shipment. Upon this occasion, however, Donald found himself in need of money, but having less than half a car of apples to ship he went to the defendant, placed them in store and obtained a receipt, which was attached to a draft for $600 and forwarded to the plaintiffs, who accepted the draft and subsequently paid the money for it. The defendant claims that on January 26 last the apples were taken out of store and together with another lot shipped to the plaintiffs. Donald, it would appear, invoiced the entire lot of goods at the time, but credited the plaintiffs with the $600, and only drew upon them for the balance.

The jury returned a sealed verdict.

Mr. A. De'Ath, a merchant in Kobe, Japan, last week paid his first visit to Canada since twenty-three years ago. For some years he had a trade with Canada, but eventually a misunderstanding arose with the Custom house authorities in this wise : He had been sending goods here, and the authorities at Ottawa came to the conclusion that, in sending his invoices he was estimating his goods at less than market value, and consequently put on an extra charge. Mr. De'Ath went to Ottawa last week and had an extended interview with Mr. Bowell. He says he convinced the authorities that he was placing his goods at market value, and that the appraisers who judged otherwise were entirely ignorant of the circumstances connected with the manufacture of goods in Japan. As a result of a courteous interview an understanding was arrived at, and he was promised that in the future there would be no future trouble, and also that a return would be made him for the extra moneys paid.

DETECTIVE AGENCIES.

HOWIE'S DETECTIVE AGENCY, 86 WELLington St. West, Toronto, Ont., established 1886 Telephone 1309.

SITUATION WANTED.

A FIRST-CLASS SALESMAN IN FRUIT AND Groceries would like a situation at once. Very good references. Speaks English and German. Box 494, Berlin. No. 27.

YOUNG MAN WANTS SITUATION IN GROcery store, will come for a week on trial without salary. Elliott, 185 Richmond St. West, Toronto. No. 27

BUSINESS CHANCES.

STORE AND DWELLING FOR SALE—GOOD stand; thriving village; cheap; terms easy. Apply to S. GOULDING, Innerkip. 29

TRAVRELLER CALLING ON GROCERS IN Toronto wants a line of goods on commission. First-class references given. Address J. I. 453 Church St., Toronto.

THE LONDON TEMPERANCE COFFEE HOUSE and Store business for sale. This is a flourishing cash trade and a splendid opening, requiring only a small capital. Bart Cottam, London, Ont. tf

GENERAL store business and stock for sale in a lively village in the midst of a large and wealthy farming country on a line of R. R. in Grey county. Only two stores and best stand. Apply to CANADIAN GROCER, Toronto. tf

FOR SALE OR TO RENT IN THE VILLAGE of Walters Falls, County of Grey, a large general store with good dwelling. This is a first-class siand without opposition, a rare chance for a good man. If rented stock can be secured on reasonable terms. The reason for selling is to close partnership. Bonnell Bros., Walters Falls. 25

Battle & Smyth, Thorold, Ont., Manufacturers of The Japanese Shoe Blacking.

Tutti-Frutti

CHEWING GUM,
And Other Staple Brands.
ADAMS & SONS,
23 CHURCH-ST. - TORONTO, Ont.

Tutti Frutti, Tampico, Black Jack, Sappota, Red Rose Magic Trick Taffy, Licorice, Caramel, Tolu, N. Y. Gum—100 and 200 pieces.
Send for descriptive circular containing description of goods, with elegant Lithographs free. See our Price List, page 13.

The Neostyle, THE BEST DUPLICATING apparatus. 5,000 copies made from one original writing, drawing or music.
GEO. BENGOUGH,
45 King E., Toronto.

ORDER A CASE OF
GILLETT'S 100% POWDERED LYE.



THE BEST THING KNOWN
FOR
Making Soap, Softening Water, Printers', Engineers' and Painters', Disinfecting Everything, Boiler Compound, Cutting and Removing Grease, Washing Trees to Kill Insects. A Hundred Other Purposes.

One can equal to 20 lbs. Sal. Soda. Each can has a Double Cover, can use what you need and close the can. ½ gro. (48 cans) in case. Sold by all Wholesale Grocers.

E. W. GILLETT, Manufacturer,
TORONTO, ONTARIO.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, June 26, 1890.

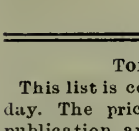
This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

IMPERIAL—ONTARIO AND QUEBEC.



	Per doz.
Imperial 10c. cans	$0 90
" 4 oz. "	1 35
" 6 oz. "	1 85
" 8 oz. "	2 45
" 12 oz. "	3 70
" 16 oz. "	4 70
" 2½ lb. "	11 30
" 3 lb. "	13 50
" 4 lb. "	17 30
" 5 lb. "	21 50

Sold only in cans.

Cottam's Best, in 1 lb tins	3 00
Best in 5 oz. tins	1 10
Cottam's Choice, 1 lb tins	1 75
" " 5 oz tins	70
" loose	10
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb. tins	65
" " bulk, per lb	12

	Per doz.
Empire, 5 dozen 4 oz cans	$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" ½ " 5 lb cans	8 00
" bulk, per lb	15

COOK'S FRIEND.
(In Paper Packages.)

	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases.	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60

BISCUITS.

	Per lb
Arrowroot	$0 11½
Abernethy	9
Ginger Nuts	11½
New York Fruit	15
People's Mixed	11
Pilot Family	6
Snowflake	11½
Magard	15
Soda	6
Soda, 1 lb packages	8
" 3 lb "	21
Sultana, thin	11½
Tea	11½
Wine	9½
Wine, sweet	9

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ⅔ "	2 10
" ½ "	1 10
Spanish, No. 3	4 50
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jacquot's French, No. 2	3 00
" " " 3	4 50
" " " 4	8 00
" " " 5	10 00
" 1-gross Cabinets, asst,	7 50

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.
Royal Black Lead, per gross..... $1 80

BARRINGER & BROWN.
(Thos. E. Clatworthy, Ag'nt, Toronto.)
Convex Black Lead packed in wood boxes containing 12 card boxes, per box 1 12

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & CO'S.
Parisian Square Blue, per lb..13 to 14c

BARRINGER & BROWN.
(Thos. E. Clatworthy, Ag'nt, Toronto.)
Azure square blue box, containing 8 1 lb. packets of 16 oz., squares, per 8 lb. box 0 89

BROOMS.

	Per doz.
Carpet....4 strings	2 90
X Parlor, 2 "	2 65
Louise 3 "	2 65
1 Gem 4 "	3 25
2 " 3 "	2 65
3 " 2 "	2 20
4 " 2 "	1 95
O Hurl... 4 "	2 65
1 " 3 "	2 35
2 " 3 "	2 05
3 " 3 "	1 70
OK " 2 "	1 35
Hvy Mill 4 "	3 70

CALVES' FEET GELATINE

G. P. SWINBOURNE & CO.
(Thos. E. Clatworthy, Ag'nt, Toronto.)
Boxes of 4 dz. 6d., and 2 doz. 1s. pack $3 96

CANNED GOODS.

	Per doz	
Apples, 3's	$0 95	$1 00
" gallons	2 50	2 60
Blackberries, 2	2 00	2 10
Blueberries, 2	1 25	1 40
Beans, 2	0 95	1 10
Corn, 2's	0 95	1 10
" Epicure	1 45	1 50
Cherries, red pitted, 2's	2 25	2 40
Peas, 2's	1 00	1 25
" wrinkled, 2's	1 20	1 30
" sifted select	....	1 35
Pears, Bartlett, 2's	2 00	2 10
" Flem Beauty, 2's	.....	2 00
Peaches, 2's	2 25	2 35
" 3's	3 25	3 50
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	1 90	2 00
Pumpkins, 3's	1 10	1 20
" gallons	3 10	3 25
Raspberries, 2's	2 50	2 60
Strawberries, choice 2's	2 40	2 60
Succotash, 2's	1 60	1 65
Tomatoes, 3's	1 20	1 30
Lobster, 1's flat	.....	2 40
" Tall	2 00	2 05
Mackerel	1 40	1 60
Salmon, 1's	1 50	1 60
" white	1 30	1 40

	c. per tin
Sardines Albert, ¼'s tins	11, 11½
" " ½'s "	15, 18
" Martiny, ¼'s "	10, 10½
" " ½'s "	18, 19
" Other brands, 9¾,	11, 16, 19
" P & C, ¼'s tins	20, 22
" " ½'s "	33, 36
" Amer, ¼'s "	6, 8
" " ½'s "	9, 11

MARMALADE, JAMS AND JELLIES.

CAIRN'S.
(Blaiklock Bros., Montreal, Agents.)
Marmalade. Price, f.o.b. Montreal. dz.

"Home Made," glass 1 lb	$2.35
" White 1 lb	2.25
" " 2 "	4.15
" Stone 7 "	13.20
Scotch White 1 "	2.10



Jams.
Gooseberry
Strawberry
Black Currant.
Red Currant
Green Gage
Apricot
Raspberry
Damson
Plum
Red Currant and Raspberry
1 lb. white pots, 4 doz. assorted, per doz. $2.35.

Jellies. Red Currant, 1 lb. white $2.75
Black Currant, 1 lb. white 2.75

DELHI CANNING CO.

Jams, assorted, 1's	2 35
Jellies, 1's	2 25

CANNED MEATS.

CLARK'S.

Comp. Corn Beef 1 lb cans		$....	$1 60
" " 2 "		....	2 65
" " 4 "		5 00	5 15
" " 6 "		7 75	8 00
" " 14 "		18 60	19 20
Minced Collops, 2 lb cans		.....	2 60
Roast Beef	1 "	....	1 60
"	2 "	.....	3 15
"	4 "	.....	5 85
"	6 "	.....	7 00
Par Ox Tongue, 2½	"	$7 25	7 50
Ox Tongue	2 "	....	7 50
Lunch Tongue	1 "	3 00	3 10
"	2 "	5 25	5 75
English Brawn	2 "	2 50	2 60
Camb. Sausage	1 "	....	2 50
"	2 "	....	4 00
Soups, assorted	1 "	....	1 35
"	2 "	....	2 25
Soups & Boulli	2 "	....	1 80
"	6 "	....	4 50

Potted Chicken, Turkey, or Game, 6 oz cans	1 50
Potted Ham, Tongue or Beef, 6 oz cans	1 35
Devilled Tongue or Ham, ½ lb cans	1 35
Devilled Chicken or Turkey, ½ lb cans	2 25
Sandwich Ham or Tongue, ½ lb cans	1 50
Ham, Chicken and Tongue, ½ lb cans	1 50

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars,	$9 50
Ditto, 25 and 40 lb pails, per lb.	12½c

J. H. WETHEY'S—ST. CATHARINES.

Condensed, per gross, net	$13 50

CHEWING GUM.

ADAMS & SONS.

Tutti Frutti, 36 5c bars			$1 30
Sappota,	150	pieces	1 00
Sweet Fern,	230	"	0 85
Black Jack,	115	"	0 85
Red Rose,	115	"	0 85
Barley Malt,	115	"	0 85
Tampico,	115	"	0 85
Lemon Trumps,	115	"	0 85
Magic Trick,	115	"	0 85
Puzzle Gum (new)	115	"	0 85
Bolah " "	150	"	0 85
Taffy Licorice,	72	"	0 50
Caramel Tolu,	72	"	0 45
Adams' N.Y. Gum,	200	"	0 50

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs	0 30
Caraccas, ¼'s..6 and 12 lbs	0 35
Premium, ½'s..6 and 12 lbs	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs	0 24
Sticks, gross boxes, each	1 00

ALWAYS ORDER
RECKITT'S BLUE.

Prices Current. Continued—

Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs 30
" Pearl " " " 25
" London Pearl 12 & 18 " 22
" Rock " " 30
" Bulk, in bxs 18

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb	$0 30
Mott's Prepaired Cocoa	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa	40
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs	30
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	24
Mott's Vanilla Chocolate stick	22
Mott's Pure Confec. Chocolate	22c—35
Mott's Sweet Confec. Choc.	21c—28

. W. COWAN & CO'S.

Cocoas—	
Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼ lb in 12 lb boxes	35
London Pearl, " "	30
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence, per doz	1 40
Chocolates—	
Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

Thos. E. Clatworthy, Ag'nt, Toronto.)

Schweitzer's Cocoatina, net cash ¼ lb. ½ lb.. per doz	3 29 6 30

WALTER, BAKER & CO..

Chocolate—	
Premium No. Chocolate, in boxes, 12 and 25 lbs	....
Baker's Vanillia Chocolate, in boxes, 12 lbs	.....
Caraccas Sweet Chocolate, in boxes, 6 lbs., 12 boxes in a case.	.....
Vanillia Tablets, in boxes	.....
Spanish Tablets, 100 in each box, 12 boxes in a case	.....
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs	.....
Grocers' Style, in cases 24 boxes, 6 lbs	.....

Cocoa—	
Pure Prepared in boxes, 12 lbs	.....
Cracked Cocoa, in boxes, 12 lbs., ½ lb. papers	.....
Cracked Cocoa, in bags, 10 lbs	....
Breakfast Cocoa—	
In boxes, 6 and 12 lbs., ½ lb. tins	.....
In boxes, 12 lbs., 1 lb. tins, decorated canisters	....
Broma—	
In boxes, 12 lbs., ½ lb. tins	.....

COFFEE.

GREEN

	c. per lb.
Mocha	30, 32
Old Government Java	27, 30
Rio	21, 23
Plantation Ceylon	28, 30
Porto Rico	22, 23
Guatamala	23, 25
Jamaica	22, 28
Maracaibo	23, 25

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.

	c. per lb
Java	33, 34
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	33
Our Own "	30
Laguayra "	28
Mocha and Java	32, 33
Java, Standard	32
" Old Government	30, 32
" Crown	29
Arabian Mocha	35

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs	30
Standard Imperial in sealed tins, 25 and 50 lbs	32
Standard Blend in sealed tins, 25 and 50 lbs	33
Ground, in tins, 5, 10, 15 and 25 lbs	20, 30
Say's Parisien, in ½ and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

SUTTON & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Pure essence, Gorgona Anchovies, ½ pts. per doz	2 76

FLOUR AND MEAL.

	per bbl.
Flour, Family	$5 00 5 25
" Manitoba Patent	5 90
" white wheat patent	5 70
" Strong bakers'	5 40 5 50
Oatmeal, standard, bbls	4 50
" granulated, "	4 50
" rolled "	4 75
Bran, per ton	13 00
Shorts	17 00
Cornmeal	2 75 3 00
" Gold Dust	3 10 3 25
" Imperial	3 00 3 15

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz.
Cases, No. 1, 2 oz tins	$2 75 $3 00
" No. 2, 4 oz tins	4 50 5 00
" No. 3, 8 oz tins	8 00 8 75
" No. 4, 1 lb tins	12 60 14 25
" No. 5, 2 lb tins	25 00 27 00

FRUITS.

FOREIGN.

	c. per lb.
Currants, in bbls	5¾, 5⅞
" ½ bbls	5⅞, 6
" cases	6¼, 6½
" Patras, in cases	6½, 7
" Vostizza, "	7¼, 9½
" ½ case	9¼ 9½
Dates, Persian, boxes,	5½ 5¾
Figs, Elemes, 14 oz., per box	8½ 9
" 10 and 20 lb box	10, 11
Prunes, Bosnia, hhds	6, 6¼
" " cases, new	8¼, 9½
Plums, French, 55 to 65	12½ 15
" Bottles, 1's	22 23
" " 2's	37½ 40
" " 4's	70 75
" " 7's	1 00 1 10
Raisins, Valencia, off stalk,	8, 8½
Selected	9, 9½
Layers	9½ 10
Raisins, Sultanas	11¼ 14½
" Eleme	7½ 7¾
" London Layers	$3 00 3 25
" Black Baskets	4 00 4 25
Lemons, Messina, per box	4 00 4 50
" Palermo	4 00 4 50
Oranges, Messina, per box	5 50
" Valencia	11 00
" Rodi	6 50
Bananas	1 25 1 75

DOMESTIC.

Apples, Dried, per lb	5 5½
" Evaporated, p. lb	9 12½

GLASSWARE.

TAYLOR, SCOTT & CO.

	c. per doz.
Lamp Chimneys, O	32
" " A	35
" " B	45

	per bbl
Fruit Jars, pts	13 00
" " qts	14 00
" " ½ gal	17 00

GRAIN.

Wheat, Fall, No. 2	$1 00 1 03
" Red Winter, No. 2	1 00 1 02
" Spring, No. 2	98 1 00
" Man. Hard, No. 1	1 20
" " No. 2	1 18
Oats, No. 2, per 34 lbs	41 43
Barley, No. 2, per 48 lbs	50 51
" No. 3, extra	48 49
" No. 3	40 43
Rye	47 49
Peas	63 64
Corn	50

HAY & STRAW.

Hay, Loose, per ton	$10 00 $15 00
" Pressed, " on track	10 50 11 00
Straw Pressed, "	5 50 6 00

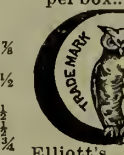
ISINGLASS.

G. P. SWINBOURNE & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Boxes containing 3 doz 3d. pack. per box	3 58

LYE.



Gillott's powdered Lye (½ gr. in a case) per case	$3 75
Elliott's	3 75

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts
Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars	22
" Fine, in 4 lb jars	70
" Ex. Sup., in bulk, per lb.	30
" Superior, in bulk, per lb	20
" Fine, " "	15

COLMAN'S AND KEEN'S

In 4 lb jars	75
In 1 lb jars	25
D. S. F., in tins, per lb	41
" in ½ lb tins	42
" in ¼ lb tins, per lb	44
D. F. in ½ lb tins, per lb	26
" ¼ " "	28

BARRINGER & BROWN.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Genuine, in 4, 1, ½, ¼ lb. and 2 oz. tins, per lb	0 34 0 47
Superfine genuine, full	0 30 0 43
Pure, per lb	0 23 0 36
D.S.F. "	0 34 0 47
D. S. "	0 30 0 43
F. "	0 23 0 36

NUTS.

	per lb.
Almonds, Ivica	13, 14
" Tarragona	14, 15
" Formigetta	12, 14

The Cowan Cocoa & Chocolate Co. Limited
OF TORONTO,

Manufacturers of

Cocoas and Chocolates.

Hygienic, Queen's Dessert, Mexican, Iceland Moss, Sweet Caracas Vanilla, Cocoa Essence, Royal Navy Chocolate, Soluble, Creams, Coffees and

Confectioners' Chocolates, Icing, and Powdered Sugars.

LEONARD H. DOBBIN, Agent, Montreal.



IMPOSSIBLE!

So say Doctors, to say too much in favour of St. Leon Water. It puts down Bright's Disease and Diabetes, as water quenches fire. Cures Indigestion, Dyspepsia, Rheumatism, etc., completely if drank freely and rubbed in the skin.

ST. LEON

Mineral Water Company,

101½ KING STREET W., - - TORONTO.

SILVER STAR STOVE PASTE.

The following is the universal verdict of all who have used or sold it:

HAMILTON, APRIL 25th, 1890.

Messrs. F. F. DALLEY & Co.,

GENTLEMEN:—In thus ordering a fresh supply of your SILVER STAR STOVE PASTE we cannot but express our appreciation of the goods and congratulate you on having been able to place on the market an article so superior in every respect to anything we have heretofore been able to get.

As we use it on the stoves in the wareroom, we know personally its good qualities—no dust, a quick polish, always ready and the work is done in the time it would take to prepare the Dome or other hard stove polishes, and one of the best features about it is that it is so clean to handle.

If a man sells us an inferior article we don't forget to tell him about it, and on the same principle when a firm gives us an Extra good one we believe in letting them know that we appreciate it.

We remain,
Respectfully yours,
J. WALLACE & SON.

TO THE WHOLESALE GROCERS & DRUGGISTS OF THE DOMINION OF CANADA.

We take pleasure in announcing that our New Mills are now completed, and we are prepared to fill orders for goods. The capacity of our New Mills is from 250 to 300 barrels per day.

Our specialties, such as DESSICATED WHEAT, DESICCATED ROLLED OATS, ROLLED WHEAT FLAKES, BREAKFAST HOMINY, &c., are improved and put up in handsomely lithographed cartoons. Our GLUTEN FLOUR for Diabetes, BARAVENA MILK FOOD for infants, PREPARED BARLEY, GROATS, PEA FLOUR, &c., are the very choicest, and guaranteed fresh, clean and attractive, healthy, palatable, and nutritious.

We are also manufacturing GRANULATED, STANDARD, & ROLLED OATMEALS, WHEATLETS, SPLIT PEAS, &c., BAKERS' SPECIALTIES, such as GRAHAM FLOUR, RYE FLOUR, WHITE CORN FLOUR, WHOLE WHEAT FLOUR, &c., which are very choice.

THE IRELAND NATIONAL FOOD CO. (LIMITED.)

OFFICE AND MILLS—109 Cottingham St.—134 to 148 Marlborough Ave. Telephone No. 3629.

Toronto, Dec. 2, 1889.

SOLUS. SOLE PRESERVER

Will preserve the soles of boots or shoes, and render them perfectly waterproof. One application to a pair of new shoes will double their wearing qualities.

Two-sized tins, 15 and 25 cents. Will cost you $1.20 and $2.00 per dozen.

We also manufacture the best line of Wigwam Slippers, and Lumberman's Oil Tanned foot wear in Canada.

C. N. VROOM,
St. Stephens, N.B.

Prices current, continued—

Almonds, Shelled Valencias	30, 35
" " Jordon.	50, 55
Brazil	13, 14
Cocoanuts,	5 50 6 00
Filberts, Sicily	10 11
Peanuts, roasted	... 14
" green	11, 12
Walnuts, Grenoble, old	14, 15
" New	16 ...
" Bordeaux	10½, 11½
" Naples, cases	16, ...
" Marbots	... 12

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO.

PICKLES.

John Bull, mixed, in bulk	$0 60
" Chow Pic'le, in b'lk	65
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 25
" " " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

SAUCES.

John Bull, kegs, per gal	$1 25
" ½ pt. bottles, per doz (according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " ½ pt, bottles, per doz	1 25
Niagara Tomato, kegs, per gal	1 25
" " Reputed pints	1 25

Terry's Candied Peels.	c. per peels
Lemon, 7 lb boxes	16
Orange, "	18
Citron, "	30

CROSSE & BLACKWELL'S.

Pickles, all kinds, pints, per doz	3 25

LEA & PERRIN'S.

	per doz.
Worcester Sauce, ½ pts	$3 60 $3 75
" " pints	6 25 6 50

SUTTON & CO.

(Thos. E. Clatworthy, Agent, Toronto)

Worchester Sauce, ½ pints, second quality, per doz	1 17
Worchester Sauce, ½ pints, third quality, per doz	0 96
The Victory Dinner Relish, per dozen	1 92
Bottled Pickles—Mixed, Piccalilli, Cabbage, Onions, per doz.	2 16

PRODUCE.

DAIRY.

	Per lb
Butter, creamery, rolls	$0 18 $0 20
" dairy, tubs, choice	0 12 0 15
" " " med	0 8 0 11
Butter, pound rolls	0 16 0 18
" common to med	0 9 0 12
" store packed	0 05 0 7
Cheese	0 09 0 9½

COUNTRY.

Eggs, fresh, per doz	0 13
Beans	1 50 1 70
Potatoes, per bag car lots	0 55
Hops, 1888 crop	0 08 0 12
" 1889 "	0 12 0 16
Honey, extracted	0 09 0 12
" section	0 14 0 18

PROVISIONS.

Bacon, long clear, p lb.	0 08½ 0 09
Pork, mess, p. bbl	16 50 17 00
Hams, per lb	0 11 0 12½
Bellies	0 11 0 12
Rolls	0 09¼ 0 09½
Backs	0 11 0 11½
Lard, Canadian, per lb.	0 09½ 0 10
Hogs	6 00 ...
Tallow, refined, per lb.	0 05 0 05¼
"rough, "	0 01¾ 0 02

RICE, ETC.

	Per lb.
Rice, Aracan	3¾, 3¾c
" Patna	4⅜, 4⅝
" Japan	4½, 5
" extra Burmah	3½, 3¾
Grand Duke	5½, 5¾
Sago	5½, 5¾
Tapioca,	5⅝, 6¼

SPICES.

GROUND.

	Per lb.
Pepper, black, pure	$0 20 $0 22
" fine to superior	12 18
" white, pure	32 35
" fine to choice	25 30
Ginger, Jamaica, pure	25 27
" African, "	.. 18
Cassia, fine to pure	18 25
Cloves, " "	25 40
Allspice, choice to pure	12 15
Cayenne, " "	30 35
Nutmegs, " "	75 1 20
Mace, " "	1 00 1 25
Mixed Spice, choice to pure.	30 35
Cream of Tartar, fine to pure	25 37

STARCH.

EDWARDSBURGH STARCH CO. (Limited.)

	c. per lb.
Benson's Prepared Corn	8
No. 1 White Laundry, 4 lb boxes	5½
Silver Gloss, 6 lb boxes	6¾
" 1 lb chromo pkgs	7
Satin, 1 lb chromo boxes	7¼
Edwardsb'g Rice, 1 lb chromo bxs	9
Canada Laundry	4½
Canada Corn	6½

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40 lb boxes. 1 lb packages, new wrappers	7½
36 lb boxes. 12 3 lb paper boxes	7½
40 " 10 4 lb "	7½
Silver Gloss Starch—	
40 lb boxes. 1 lb packages, new wrappers	9
40 lb boxes. Assorted ½ lbs and ¼ lbs	9¾
40 lb boxes. 10 4 lb paper boxes	9
6 lb boxes, with sliding covers (12 boxes in each crate)	9½
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	8
20 " "	8¼

BRITISH AMERICA STARCHES.

First quality White laundry, 3-lb. cartoon boxes	5½
First quality White laundry, barrels	5
First quality White laundry, half barrels	5
Lily white gloss, 6-lb. boxes	6¾
Brantford gloss starch, 1-lb fancy cartoons	7¼
Lily white gloss, 1-lb fancy cartoons	7
Canada Laundry	4½
Pure prepared Corn	7½
Challenge Brand prepared corn	6½
Coldwater Rice	9¾

SUGAR.

	c. per lb.
Granulated, in bbls	7, 7⅛
Paris Lump, "	7⅜
" " ½ bbls	7⅛
" " boxes	7⅜
Extra Ground, in bbls	8⅛
" " boxes	8⅜
Powdered, in bbls	7¼
" less than bbs	7½
Yellows, in bbls	5⅝, 6¼
Raws, Jamaica in bags	5½, 5¾

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls
Redpath's "D"	3½c.	3⅝c
" "M"	3⅝	3¾
Redpath's "B"	3⅞	
" "VB"	4	⅛
" Extra	4¼	⅜
" Ex. Sup	4⅜	4½
" XXX Sup.	4½	4⅝
" Corn Syrup	4⅞	5

MOLASSES.

	Per gal.
Trinidad, in puncheons	34, 36c
" bbls	38, 40
New Orleans, in bbls	70, 75
Porto Rico, hdds.	33 34
" barrels	36, 37
" ½ barrels	38, 39

TEAS.

GREENS.

Gunpowder—	Per lb
Cases, extra firsts	42, 50c
Half chests, ordinary firsts	22, 38
Cases, sifted, extra firsts	42, 50
Cases, small leaf, firsts	35, 40
Young Hyson—Moyunes	
Half chests, ordinary firsts	22, 38
" " seconds	19, 20
" " thirds	16, 17
" " common	14, 15

PING SUEYS.

Half chests, firsts	28, 32
" " seconds	16, 19
Half Boxes, firsts	28, 32
" " seconds	16, 19

JAPAN.

Half Chests—	
Choicest	38, 40
Choice	32, 36
Finest	28, 30
Fine	25, 27
Good medium	22, 24
Medium	19, 20
Good common	16, 18
Common	14, 16
Nagasaki, ½ chests Pekoe	16, 22
" " Oolong	14, 15
" " Gunpowder	16, 19
" " Siftings	5, 12½

CONGOUS.

Half chests. Kaisow, Moning	12, 55
Caddies and half chests	18, 50
Cadies, Pakling and new makes	18, 50

OOLONG.

Half chests Formosa	34, 50
Caddies	36 55

ASSAMS.

Chests and half-chests Pekoe	22, 48



KINGSFORD'S OSWEGO ∴ STARCH.

"Pure" and "Silver Gloss"
FOR THE LAUNDRY.

Corn ∴ Starch,
FOR THE TABLE,

EQUAL TO ANY RICE OR IMPORTED STARCHES MADE.

For Sale by all Leading Jobbers in Canada.

T. KINGSFORD & SON, Oswego, N.Y.

B. T. BABBITT'S

BEST SOAP

Which has a world-wide reputation of being the best lard soap made; noted for its PURITY and QUALITY. Hundreds of Soap Manufacturers have tried for years to imitate and discover the process by which it is made—but all have met with signal failure. No soap ever made has the same Washing Powers. Millions of families, mechanics, railroad engineers, railroad men will attest to this fact.

MANUFACTURED ONLY BY

B. T. BABBITT, Nos. 64, 65, 67, 68, 69, 70, 72, 74, 76, 78, 82 Washington St. and 41, 42, 43 44, 48 and 49 West St. } NEW YORK.

SCENTED ORANGE PEKOE.

Boxes, Foochow and Canton	28, 60

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	62c
Ingots, rough and ready, 7's	59
Laurel, 3's	52
Brier, 7's	50
Index, 7's	45
Honeysuckle, 7's	53
Napoleon, 8's	49
Royal Arms, 12's	50
Victoria, 12's	48
Brunette and Lovely, 12's	45½
Prince of Wales, in caddies	46½
" " in 75 lb boxes	46
Bright Smoking Plug Myrtle, T & B, 3's	55
Lily, 7's	48
Diamond Solace, 12's	45
Myrtle Cut Smoking, 1 lb tins	65
½ lb pg, 6 lb boxes	65
2 oz pg, 5 lb boxes	65

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdowne	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" Queens	29 00

Cigarettes, all Tobacco—

Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C No. 1	4 00
Sweet Sixteen	3 50

CUT TOBACCOS.	per lb.
Puritan, ½ lb pkg., 5 lb. boxes	65
Old Chum, ½ lb pkg 5 lb box	65
Old Virgin., 1-10 lb pkg., 10 lb bxs	57
Gold Block, ½ lb pkg, 5 lb boxes	65

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	78
Puritan, 1-10, 5 lb boxes	80
Athlete, per lb	1 10

SOAP.

Ivory Bar, per lb	5½
Do. 2, 6-16 and 3 lb bars "	5
Primrose, 5 lb bars, wax W "	4
" 1 " " "	4½
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 13oz, 1, 2 and 3 lb bars per lb	3½
Queen's Laundry, per bar	5½

B. T. BABBITT'S SPECIALTIES.

B. T. Babbitt's Best Soap, p. bar	0 05
B. T. Babbitt's 1776 Soap Powder per box of 100 5½ oz. package	3 85
B. T. Babbitt's Lye, per box of 2 doz. large cans	1 80

TOILET SOAP.

TAYLOR, SCOTT & CO.

		per doz.
Baby's Own,	½ doz boxes	$1 25
Our Boys,	½ " "	1 25
Sea Foam,	½ " "	75
London Bouquet,	½ " "	60
Oatmeal,	1 " "	85
"	½ " "	60
Paris Assorted,	¼ " "	0 75
Albert Oatmeal bar, 2 doz. boxes		0 75
" White Castile bar, 2 doz. boxes		0 75
		per gro.
Fatherland,	¼ doz boxes	5 00

WASHING CRYSTAL.

Gillett's Washing Crystal, 1 gro in box, per box	$1 75
Cottam's per lb	0 03½

WASHING COMPOUNDS.

Cottam's small p'k'ts, per gro	$1 50
" large " "	4 50

WOODENWARE.

	per doz
Pails, 2 hoop, clear No. 1	$1 70
" 3 " "	1 90
Pails, 2 hoops, clear No. 2	$1 60
" 3 " "	1 80
" 3 " painted "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
	per case.
Matches, Parlor	$1 70 $1 75
" Telephone	3 50 3 60
" Telegraph	3 80 3 90
	per doz.
Mops and Handles, comb.	1 25
Butter tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60
Clothes Pins full count, per box	0 75

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 2 qt	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Handy dish	3 75

YEAST.

Royal Yeast Cakes, 3 doz 10c. packages in case, per case	$1 95
Royal Yeast Cakes, 3 doz 5c. packages in case per case	1 00

OUR NATIONAL FOODS.

	pkg.	doz
Desiccated Wheat	4 lb.	$2 30
" Rolled Oats	4 "	2 25
Snow Flake Barley	4 "	2 40
Rolled Wheat Flakes	4 "	2 25
Buckwheat Flour, S. R.	4 "	2 00
Prepared Pea Flour	2½ "	1 80
Baravena Milk Food	1 "	3 00
Patent Prepared Barley	1 "	1 80
Patent Prepared Groats	1 "	1 50
Beef and Barley Extracts	6 oz	2 25
Gluten Flour	4 oz	2 80

HARDWARE.

Zinc: Sheet	net.	0 06½
Iron Wire:		
Galv., annealed and oiled and bright 20 p.c. advance on list		
Barbed wire	net.	0 00
Coil chain, 5-16 in.	net	0 05½
" " ⅜ in.	"	0 05
" " ½ in.	"	0 04½
Iron pipe, 50 per cent.		
Iron pipe, galvanized, 25 per cent.		

Cut Nails, from Toronto:		
10 dy. to 60 dy	2 80	0 00
8 dy. and 9 dy	3 05	0 00
6 dy. and 7 dy	3 30	0 00
4 dy. and 5 dy	3 55	0 00
3 dy. C.P.	3 90	0 00
3 dy A.P	4 40	0 00

Horse Nails: "C" 50 and 10 per cent. from list.		
Horse Shoes: From Toronto, per keg	3 75	4 00
Window Glass:		
25 in and under	1 55	1 60
26 to 40	1 60	0 00
41 to 50	3 60	0 00
51 to 60	3 90	0 00
61 to 70	4 20	0 00
Gunpowder:		
Sporting FF. "	4 75	0 00
" FFF "	5 00	0 00
Canada rifle "	7 25	0 00
Sporting FF., (in ½ lb. tins) per doz.	2 40	0 00
Rope: Manilla	0 14	0 16
Sisal	0 13	0 00
Axes:		
Peerless & Keen Cutter	7 50	0 00
Leader	7 25	0 00
Lance	7 75	0 00
Queen City	9 25	0 00
Honor Bright, all steel	11 00	0 00
Shot: Canadian	0 05½	0 00
Hinges: Heavy T and strap	05½	00
" Screw, hook & strap.	03¾	04½
Tin Plates: 1c. 4x20 coke, per box	4 50	4 75
Ingot Tin: 25 to 26 per bdl.		
Pig Lead: 4 to 4½ per bdl.		

PETROLEUM.

F. O. B. Toronto	Imp. gal.	
Canadian	$0 14	$0 14½
Caroon Safety	0 17	0 17½
Canadian Water White	0 20	0 00
Amer'n Prime White	0 23	0 24
" Water White	0 25	0 00
Photogene	0 27	0 00

DRUGS AND CHEMICALS.

Alum	lb $0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 02½	0 03
Borax	0 12	0 13
Camphor	0 70	0 75
Carbolic Acid	0 55	0 60
Castor Oil	0 11	0 12½
Cream Tartar	0 30	0 31
Epsom Salts	0 01½	0 02½
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 22	0 25
Hellebore	0 15	0 17
Iodine	5 00	5 50
Insect Powder	0 40	0 50
Salpetre	0 08½	0 09
Soda Bicarb, per keg	0 00	2 25
Sal Soda	0 95	1 00
Madder		

VINEGAR.

A. HAAZ & CO.

XX, W.W	0 20
XXX, W.W	0 25
Honey Dew	0 28
Pickling	0 28
Malting	0 45

THE BADGEROW FALCONER VINEGAR CO

French Bordeau	per gal.	0 34
Tarragona	"	0 32
Triple	"	0 30
Fruit Vinegar	"	0 27
Pickling	"	0 28
XXX	"	0 25
Extra XX	"	0 22
XX	"	0 20
X	"	0 16
Cider Vinegar		0 16 to 0 25
Honey Vinegar		0 25
Eng. Malt Vinegar		0 50 to 0 60
Bottled Malt Vinegar, qts		2 00
Methylated Spirits		2 00 to 2 25

LIQUORS.

CANADIAN SPIRITS:

(Net Cash Prices.)	Imp. gal. In B'd.	D.P'd
Alcohol 65 O.P.	$0 99	$3 27
Pure Spirits 65 "	1 00	3 28
Pure Spirits 50 "	0 90	2 98
" " 25 U.P.	0 49	1 52
Family Proof Whiskey	0 53	1 64
Old Bourbon "	0 53	1 64
" Rye "	0 50	1 54
" Toddy "	0 50	1 54
" Malt "	0 50	1 54
" Domestic Whiskey 32 U. P.	0 45	1 04
Old Rye, 4 years old	0 75	1 90
" " 5 "	0 85	1 66
" " 6 "	0 95	2 00
" " 7 "	1 05	2 16
Rye Whiskey, 1883, qts.	4 25	7 06
" " " pts.	6 00	8 75
" " 1884, qts.	4 00	6 75
" " " pts.	5 75	8 50

20 to 100 cases, net cash.
100 to 200 cases, 2½ per ce off.
200 cases and over 5 per ce off.

JOS. PICKERING & SONS' SPECIALTIES.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Metal Polishing Pomade, according to size, per dozen	0 20	1 02
Needham's Polishing Paste according to size, pr dozen	0 18	2 81
Furniture Polish, according to size, per dozen	0 20	2 85
Razor Paste, ½ doz. in box		1 02
" in single boxes		1 18
Plate Powder, per box		1 02
Knife Powder, in cannister, per dozen		1 03
Harness Blacking, in boxes, per dozen	1 27	2 20

We manufacture the greatest variety of Stave, Market and Satchel Baskets and Fruit Packages, of any establishment in the Dominion.

Write for Illustrated Catalogue and Price List.

The Ontario Basket Co., Limited,

WALKERVILLE, ONT.

C. RICHARDSON & CO.

MANUFACTURERS OF

The Celebrated Bull's Head Brand Pickles,

SAUCES, JAMS, JELLIES,

CANNED FRUITS AND VEGETABLES.

SPECIAL PRICES IN

CANNED TOMATOES.

EVAPORATED APPLES and MAPLE SYRUP

125 River St., Toronto.

SUBSCRIBED CAPITAL, $100,100. FULL GOVERNMENT DEPOSIT.

SIR ALEX. CAMPBELL, K.C.M.G. PRES. (Lieut. Govr. of Ontario)

JOHN L. BLAIKIE ESQ., VICE PRES.

THE BOILER INSPECTION and Insurance Company of Canada.



CONSULTING ENGINEERS.

G.C. ROBB, Chief Engineer. A. FRASER, Secy. Treas.

HEAD OFFICE, 2 TORONTO ST.

TORONTO.

The prevention of Accident and attainment of Economy in use of Steam, our chief aims.

DESKS

OFFICE, LIBRARY, CHURCH AND SCHOOL

FURNITURE.

JOHN M. BLACKBURN & CO.,

41 COLBORNE ST., TORONTO.,

—AND—

162 ST. JAMES ST., MONTREAL.

QUEEN CITY BUSINESS COLLEGE,

Cor. KING and CHURCH Sts., Toronto, Is the best and cheapest place to educate your sons and daughters. Thorough practical Business, Shorthand or English Education imparted in shortest possible time by our method of "Individual Instruction." Catalogue mailed free on application.

The trade supplied. Write us or your Wholesaler for prices.



IT SAVES LABOR, TIME AND CLOTHING.

As the hands do not come in contact with the water, chapped, scalded and sore hands are avoided. The mop being wrung at arms length there is no stooping or straining of the back or shoulders. The hands are not soiled or disfigured by the wringing of a filthy, greasy cloth. As the clothing is not drenched or disfigured as in ordinary mopping no special preparation is required.

TARBOX BROS.,

"Truth Building," 73 Adelaide Street West, Toronto, and 28 Waterloo St., St. John, N. B.

IMPERIAL CREAM TARTAR BAKING POWDER

TRADE MARK

PUREST, STRONGEST, BEST,

CONTAINS NO

Alum, Ammonia, Lime, Phosphates,

OR ANY INJURIOUS SUBSTANCE.

E. W. GILLETT, TORONTO, ONT. CHICAGO, ILL.

MANUFACTURER OF

THE CELEBRATED ROYAL YEAST CAKES.

CONDENSED MINCE MEAT

Put up in card board box. Packed in ¼ and ½ gross cases.

SELLS AT ALL SEASONS.

Will not injure in warm weather. Ask your wholesale grocer for it. Price $13.50 per gross. Patented in Canada.

J. H. WETHEY, ST. CATHARINES,

Sole Manufacturer in Canada.

COTTAM'S

BIRD SEED AND WASHING COMPOUND.

Wholesale Dealers will find it to their advantage to write us for quotations on Pkt. Bird Seed.

TORONTO SALT WORKS

128 ADELAIDE STREET EAST.

DEALERS IN AND MANUFACTURERS OF

Table, Dairy & Meat Curing Salts.

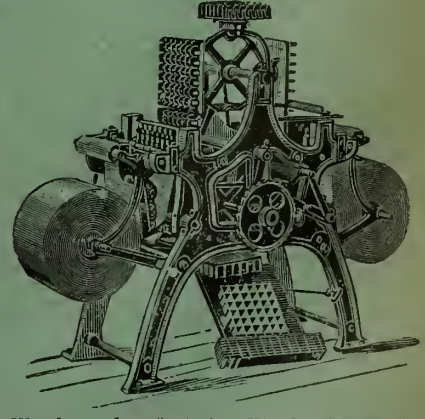
Silver Medal Industrial Exhibition, 1888.

We handle Canadian Salts only, which from recent Government tests for Dairy and Meat purposes have proved equal, and in most cases superior to the best Imported Salts of any brand.

Orders promptly filled.

Northumberland Paper and Egg Case Co.

Sole Manufacturers of Machine Made Egg Case Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD, ONT.

W. BOULTER & SONS,

PICTON, - - ONT.,

PACKERS OF THE CELEBRATED



LION BRAND

Canned Fruits and Vegetables

Every can has a Lion on the label. This label is a guarantee to the consumer that the quality is first-class. Ask your Grocer for the Lion Brand. Do not take any other.

BAY OF QUINTE CANNING FACTORIES,

Head Office: Picton. **Branch: Demorestville.**

JAMES PARK & SON,

PROVISION MERCHANTS

PORK PACKERS,

AND MANUFACTURERS OF PRESERVED MEATS ETC

SPECIALTY:—Imported English Sheep Casings for the Sausage Trade.

41 to 47 St. Lawrence Market, and 95 Front St. E.

TORONTO - ONT.



ROYAL YEAST

Is Canada's Favorite Yeast Cakes. 10 years in the market without a complaint of any kind. The only Yeast which has stood the test of time and never made sour, unwholesome bread. All Grocers sell it.

E. W. GILLETT, M'F'R. TORONTO, ONT. & CHICAGO, ILL.



E. P. Breckenridge, Toledo, Ohio, Pres. Edwin Norton, Chicago, Vice-Pres.

W. C. Breckenridge, Resident Manager.

The Norton Manufacturing Co.,

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit Cans, Lard Pails, Paint Pails and Cans, Baking Powder Cans.

Capacity, fifty thousand fruit cans per day.

Sole Agents in Canada for Norton Bros., "Solder Hemmed" Caps, and Grocers' sample goods, and Haskell's sample cases.

Cor. YORK AND QUEEN Sts., HAMILTON, - ONT.

Established 1874.

W. H. SMITH,

Wholesale Produce

Commission Merchant

186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Produce. Consignments solicited. First-class reference.

- PARISIAN - BLUE!

Is Stronger and More Economical

THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

FOREIGN FRUITS

R. S. GALLAGHER,

FRUIT AND COMMISSION MERCHANT

TORONTO.

111 & 113 King St. E., 77 Colborne St.

Telephone 1617.

R. C. MURDOCH & Co.

Commission —AND— Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

29 Church St., Toronto.

TELEPHONE 806.

J. CLEGHORN & SON

WHOLESALE

Fruit, Fish & Oyster Dealers

94 Yonge Street, Toronto.

CALIFORNIA ORANGES.

We have our first Car of Riverside Oranges for the season just in.

Riverside Seedlings, 150 to 200 size.
Mediterranean Sweets, 150 to 200 size.
Washington Navels, 126 to 176 size.

The season being 6 weeks earlier than last year fruit is fully ripe and of extra sweetness and flavour. Send for sample box of each and from this on you will use no other oranges.

Car Fancy 300 "Cuccio" Lemons, the finest pack in the world in stock.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

FINE GOODS OUR SPECIALTY

MADRE E' HIJO (7 SIZES).

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

VOL. IV. TORONTO AND MONTREAL, JULY 4, 1890. No. 27

Fac-Simile of Package.



Registered.

BENSON'S CANADA PREPARED CORN

Superior to any Imported

CORN STARCH.

RELIABLE AND UNIFORM IN QUALITY.

☞ FOR SALE BY EVERY GROCER. ☜

H. A. NELSON & SONS

MANUFACTURERS

AND

Wholesale Dealers

—IN—

BROOMS

AND

WHISKS,

Brushes, Woodenware,
Baskets, Cordage,
Grocers' Sundries.

MONTREAL, - TORONTO.

MOTT'S CHOCOLATES & COCOAS

COMFORTING TO OLD OR YOUNG ROBUST OR FEEBLE

FOR SALE EVERYWHERE.

ASK FOR

MOTT'S

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND

Taylor, Scott & Co.

TORONTO.

THE BEST



IS THE CHEAPEST.

Retail Price, 25c.

For sale by all first-class grocers

MUNGO CIGARS, EXCEPTIONALLY FINE.

EL PADRE AND CABLE.

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

ALWAYS ASK FOR THE

'John Bull' BRANDS.

Manufactured by

BRYANT, GIBSON & Co.



AGENCY FOR—
Ganong's Lily Chocolates,
Terry's English Bottled Confectionery,
Negree's French Crystallized Fruits.

A. HAAZ. C. DE CARTERET.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider VINEGARS.

74 Bagot Street, - Kingston, Ont

Needham's "The Favorite." Polishing Paste.

USED BY HER MAJESTY'S SERVANTS

Gold Medals and Diplomas of Merit at all Exhibitions.

Dazzling Mirror Finish

Sold Everywhere in 5c, 10c, 15c, 20c & 25c Tins

The reputation of nearly a century as the most reliable preparation for Cleaning and Brilliantly Polishing BRASS, COPPER, TIN, BRITANNIA METAL, PLATINOID, etc.

Inventors and Sole Manufacturers, JOSEPH PICKERING & SONS, Sheffield. Pickering's Furniture Polish, Plate Powder, Knife Powder, Brunswick Black, Razor Paste, Metal Polishing Pomade (Red), Ye Olde Oak Furnishing Paste. T. E. CLATWORTHY, Sole Agt. in Canada, 34 Church St., Toronto.

The trade supplied. Write us or your Wholesaler for prices.



IT SAVES LABOR, TIME AND CLOTHING.

As the hands do not come in contact with the water, chapped, scalded and sore hands are avoided. The mop being wrung at arms length there is no stooping or straining of the back or shoulders. The hands are not soiled or disfigured by the wringing of a filthy, greasy cloth. As the clothing is not drenched or disfigured as in ordinary mopping no special preparation is required.

TARBOX BROS.,

"Truth Building," 73 Adelaide Street West, Toronto, and 28 Waterloo St., St. John, N. B.

EMBRO OATMEAL MILLS.

D. R. ROSS, - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders.

ELLIS & KEIGHLEY,

MANUFACTURERS OF

Empire Baking Powder.

Grocers can make more by selling a reliable powder at a moderate price than by selling at a high price and giving a present with it. Try the Empire and you will be convinced.

No. 2 Bay Street, Toronto.

DELHI CANNING CO

PACKERS OF

FRUITS, VEGETABLES, JAMS, JELLIES, CATSUPS and MEATS.

AWARDED

-FIRST PRIZE-

—: DOMINION CONVENTION OF FRUIT GROWERS :—

OTTAWA, FEB. 19, 20, 21, 1890.

☞ FRUITS IN GLASS A SPECIALTY. For sale by all Wholesale Grocers.

"Nor love, nor honor, wealth nor power
Can give the heart a cheerful hour,
When health is lost :---Be timely wise
With health all taste of pleasure flies."

"Gay's Tables."

Keep up your Strength during the excessive heat by taking

"Johnston's Fluid Beef".

The best protection against the insidious attacks of disease, is to keep your health up to a good standard.

Williamson & Lambe STORAGE

54 & 56 Wellington St. E., Toronto.

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

THE GROCER PUBLISHING CO. (LTD.)
J. B. McLEAN, SEC.-TREAS.

115 ST. FRANCOIS XAVIER STREET, MONTREAL.

6 WELLINGTON STREET WEST, TORONTO.

Vol. IV. TORONTO AND MONTREAL, JULY 4, 1890. No. 27

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

OUR MONTREAL OFFICE.

Our Montreal Office is located at 115 St. Francois Xavier St. Our representative, Mr. Hugh C. McLean, will be pleased to have subscribers and advertisers call upon him there. He will also pay special attention to gathering business items and attending generally to the interests of this paper.

Changes in advertisements and new advertisements must reach this office not later than Wednesday morning of each week.

THE LOBSTER TRADE.

In yesterday's Bulletin reference was made to the fact that the catch of lobster on the Eastern shore of Prince Edward Island has been remarkably good this season. Reports from the Northern shore are just the reverse, however, the late storms, it is claimed, having seriously interfered with operations there. Upon the whole, it would appear that the season's supply will be less than that of last year, however, owing to a variety of unfavorable circumstances experienced, and cheap lobster is, in the opinion of competent judges, no more promising at the present time than it was a month ago. Tall tins, as a matter of fact, cannot be purchased in the primary markets at prices that were accepted early in the month. Within a few weeks a good article was sold at $1 70 per dozen here and in Boston to home and export buyers. Now, $1 80 is considered strictly inside value, and $1 75 can be obtained without the slightest difficulty.—N. Y. Daily Commercial Bulletin, 24th June.

Advices from the north shore counties show that the restrictions imposed in late years on the slaughter of lobsters are producing good results. Lobsters are plentiful this year of good size. The price is good, and the business is carried on this year more profitably than for many seasons.—Empire's Despatch, St. John, N. B., 26th June.

"The lobster fisheries on the east side of Prince Edward Island are affording a bountiful crop this spring, the various factories catching from 15,000 to 19,000 daily. The size is said to be larger than last year."—A Montreal paper.

The packing of lobsters on the Maine coast is progressing slowly but perhaps surely, the quantity will be very small for the reason that there are but few lobsters. Where they have gone, or what has caused the scarcity on the Maine coast must be left to the Fish Commissioner, who professes to know all about it, and the packers who make equal pretensions to determine. Whatever may be the cause, all agree upon the fact that lobsters are not as plenty as they used to be. It is well known, probably, to your readers, that the most of the Maine lobster packers do their packing in the Provinces, using, of course, their Maine labels for the purpose, as the packers are mostly known as Maine packers, they in fact being residents of Maine, and doing their general business in this State. The consumption of lobsters in the United States is estimated to be about five times the pack of Maine, so that Maine could not, as formerly, supply the States.—Wacamo in Baltimore Trade.

The foregoing irreconcilable reports come from leading observatories of the prospect. The two classes of reports agree in one respect, and that is in the opinion that there will not be simply an average stock of raw material for canners to work upon. They predict stringency or liberality in the supply. The very thing not contemplated may happen, there may be simply a good average catch. One thing is clear, whichever of the three probabilities may become the fact, and that is that the market to-day is ruled more by the chances of a deficit than by the chances of a fair average or of an unusually abundant stock. Prices are taking shape in accordance with the view that there will be a short supply. This fact, rather than the above forecasts is what we wish to deal with.

In the first place, the market is now virtually bare of goods of the '89 pack. Dealers are anxious to re-stock in time for the demand which is always strong from mid-summer till mid-autumn. The bareness of the market, and the importance of the trade now maturing, would make a favorable opening for the inauguration of high prices, and thus present the temptation to packers to trade on the report of a theoretic supply. That is an eventuality to be thought of quite as much as the alternative eventuality of progressive prices. Perhaps it is even more important for the dealer to bethink himself of the former possibility and be ruled by it, trusting to be able to buy for fair prices when the demand is at its best. If he should buy at high prices now and find the market become weaker in a short time, he would be in a bad position. But such a risk has to be faced by business men in many lines of stock. For the running of the risk in the present case there is less necessity than in most other problematical situations. Why? Because there is an abundance of salmon on hand which is now selling at easy prices, and which is a much more popular edible than is lobster. The salmon trade comes to the relief of the dealer at an important juncture for both his and its interests. For him it will provide a substitute for the trade in lobsters, which at the outset of its season is hard to calculate upon; for the salmon trade, the dealer by his concentrated attention, will do this service he will help to clear the market for the year's trade which the coming pack will start.

The situation of the lobster trade, whatever it is, need not be a cause of misgiving, we apprehend. There never is a surplus, and consequently prices never greatly descend. The consumption, even in past years, has taken off all that was produced, without any urging from easy prices. If prices have to be stiff, it is likely the output will be absorbed, as the consumers who take to it always come up to the prices. But the general body of consumers will not voluntarily pay 25c. a tin for lobsters while the finest salmon is to be had at 15c. a tin. It is therefore wiser for the trade to run off the old salmon, and then trust consumption to take off all the new lobster in the regular course of trade. If prices ease in the meantime, so much the better.

An action has been brought by the Ontario Bank against G. M. Gardner, the assignee of the estate of William Burgess, the Mimico canner. The bank claims $9,850, due on a promissory note and overdrawn account.

THE TORONTO GROCERS WILL PIC-NIC.

The Association committee to which was deferred the determination of how the city retail grocers should disport themselves this year, has decided in favor of a pic-nic. An excursion was proposed, a big field day was suggested, but the vote was quite unanimous in favor of a pic-nic, in which enjoyment rather than excitement or effect should be secured. This is right. What the grocers and their assistants want is a holiday. In the tranquil enjoyment of a summer afternoon with liberal choice of pastimes, the grocers should find a cordial and a tonic instead of the debilitating dregs of worry. The latter is what usually remains after a day spent in trying to fit to the occasion a plan that is cut out in an ambitious programme. Such labor is not pleasure; it is a weariness to the flesh, of which a goodly number of tons ornaments the Toronto grocery trade. Why should it be afflicted with the cares of an Olympian field, when the zephyrs are at rest, when the temperature stands at 90 Fahrenheit in the shade, and the managers stand 210 avoirdupois for hours out of the shade? The committee wisely decreed that this thing should not be. A pleasant pic-nic is the diversion prescribed. It is to be held on the 30th of July, on the Exhibition grounds. The lines of last year's pic-nic will be followed in many details, with the avoidance of the laborious service which that successful occasion exacted from all who had any responsibility in getting it up. The Association is not going to overstrain itself in the pursuit of pleasure. It seeks nepenthe from the cares of business, and is determined not to let its pulse get high in the search. That is as it should be, and we hope the Association pic-nic will have fine weather, a large assemblage of the trade, and all the other auspicious circumstances that are needed to second the energy of the committee.

A MISSIONARY ASSOCIATION.

The Retail Grocers' Association in this city is of great service to local trade. That is not gainsaid by any one. But what is taken less note of, is the influence which is diffused in every direction from that body as a centre, and which inoculates the trade of distant towns with the essence of progress and reform. How much of the improvement in the trade of outside towns has got its inception from the Toronto body? Its influence has not been aggressively propagated, but has made its way by the sheer force of its excellence. It has received the highest flattery, that of imitation. Such a body should have from its members the most conscientious, the most punctilious attention. Its meetings should never be neglected. The wide sweep of its influence should be kept ever expanding, and this cannot be done by the generous activity of two or three men. Yeoman's service counts for as much as the veteran's when it performs the same work. Every new man, every member not in office, should labor with hearty will to extend the usefulness and confirm the stability of an Association that has achieved so much.

What has it achieved? The record is a long one, and is moreover filled with victories that involved labor and tenacity, as well as the persistent but quiet progress of a public opinion that had to be and was cultivated. What has become of the wholesale trade with consumers? It has been dissipated with as little disturbance as a mist is cleared away by the risen sun. There the undemonstrative but telling influence of the Association did a great thing for trade. Is the tobacco trade now a persecuted and plundered trade? Are men who inadvertently transgress the excise rules, now heavily fined? No. A concession, wrung from the Inland Revenue Department by the Association, has practically put an end to such arbitrary proceedings. Are Christmas presents now given by the trade, that custom which was the source of an immense annual loss, or the cover for perennial fraud? That custom is an obselete one, and its doom was decreed by the Association. The same is true of the bad debt nuisance. The Association's delinquent list drew the lines about that impoverishing plague of trade. The unequal competition which the trade had to wage against the pedlars was righted, and at the immediate suggestion of the Association and upon the plan laid down by its Secretary. These are some of the benefits which have come to the Toronto grocery trade through the Association. There are many more of which the details need not be entered upon.

A body which has gone so far along the highway of progress becomes an object of interest to traders in outside places. These signify their interest by inquiry for details that may unfold the secret of the Toronto body's success. These details have been freely given, and it is well that they should be, and the imparting of them has been instrumental in starting other organizations. The more the Toronto body thinks of itself as a nucleus about which the provincial traders may finally organize the more will it gain in prestige and real usefulness.

The Secretary of the Toronto Association went to Peterboro' the other day, upon the invitation of the local trade, and helped to set moving in its orbit a retail grocers' Association in that town. We hope this is but the beginning of the Toronto body's identification with the movement for the unification of the Ontario grocery trade. It is in a position to do great service to the cause of commerce, if it but accept its missionary call. Let it be known that its officers will, on the payment of expenses, be ready to aid in the formation of local bodies, and local tradesmen will not be slow to signify their desire to form. The Toronto body should hand on the light.

A CIGAR FRAUD.

Inland Revenue of ficials have unearthed a fraud that has for some time been quietly working off domestic cigars as imported ones, and that by the use of customs stamps pasted over excise stamps. The discovery was made by a Montreal cigar traveller at St. Catharines, who reported the matter to the customs officer there, Mr. J. McClive. Mr. McClive at once seized at the store of J. C. Harris 38 packages of cigars bearing the double stamps. Collector Stratton of this city was notified by the executive of his department upon the receipt of Mr. McClive's report, to proceed to St. Catharines and possess himself of all the facts of the case. This he did, and reported to Ottawa. The Toronto collector's report states that the cigars were all originally manufactured by Alvarez of Toronto, but that it appeared that Nerlich & Co., a Toronto wholesale firm, before selling them put customs stamps and the customary caution notice carefully over the excise stamps in such a manner as to conceal the latter, the branding on the bottom of the box only remaining uncovered. Mr. Stratton also reported to the department that Nerlich & Co., through Mr. Doherty, had acknowledged their having done "the surplus and discreditable stamping." In answer to an enquiry of Mr. Stratton, Acting Customs Collector Douglas stated that the custom stamps had got into the possession of the firm in question through one of the customs officers giving 100 stamps too many, and that Mr. Doherty had not returned them.

The St. Catharines seizure was referred to in our news columns of last week, but the details had not been disclosed, as further seizures were in prospect. One of these, a small one, was in Bollard's cigar store, Yonge st., Toronto, last week. The boxes were stamped doubly, as the St. Catharines goods were, the upper being a Customs stamp, conveying the impression that the cigars were imported. They were also made by the same Toronto maker, which the marks on the bottom of the box clearly showed. The manufacturer had complied with the law and purchased the requisite stamps from the Inland Revenue Department, which were placed on the boxes. From his own statement it appears that he sold the cigars to Nerlich & Co. The customs stamp on one of the boxes bears the number 40,580, and the register at the custom house shows Nerlich & Co. got the stamp from the department.

Other seizures were made of goods kept in retail stocks, and at the wholesale warehouse of M. McConnell, 45 Colborne street. There were 32 boxes containing 25 and four boxes containing 100 cigars seized at this warehouse. The same reason was given for seizure—customs labels on boxes containing Canadian made cigars which previously bore only inland revenue labels. The cigars all came from the manufacturer through the same wholesale establishment.

Neither the manufacturer nor any of the

retailers or jobbers whose stock was seized appear to be to blame. The blame has been traced to the door of Nerlich & Co. The Customs officials are gravely to blame for making it possible for that firm to get the stamps. The invoices upon which the firm got the stamps afterwards placed on the seized boxes, and the papers in the case have been sent to Ottawa for the inspection of the authorities there.

The clause of the Inland Revenue Act under which the cigars have been seized, reads as follows :

325. Every manufacturer or other person who puts tobacco or cigars into any such box, bag, vessel, wrapper or envelope, the same having been either emptied or partially emptied, or who has in his possession or sells or offers for sale any box or other package of tobacco or cigars having affixed thereto any fraudulent, spurious imitation or counterfeit stamp, or any stamp that has been previously used, or sells from any such fraudulently stamped box or package as aforesaid, knowing the same to be fraudulently stamped. * * * is guilty of a misdemeanor, and for the first offence shall incur a penalty not exceeding $500 and not less than $100, and in addition to such penalties shall be liable to imprisonment for a term not exceeding three months ; and all articles subject to excise on the premises at the time such packages are discovered shall be forfeited to the crown, and shall be seized by any officer of Inland Revenue and dealt with accordingly.

The Customs authorities are tracing the people in their employ, who, to say the least, have been guilty of gross carelessness in allowing any man to get labels and take them out of the warehouse without attaching them there in the presence of officials.

DISREPUTABLE JOURNALISM.

This journal has always refrained from saying anything of a derogatory nature regarding its contemporaries. At the same time most false and malicious statements have been made in the columns and by the representatives of rival journals in this city and in Montreal. We regret that circumstances have arisen which compel us in our own interest, and in the interest of trade journalism generally, to condemn the practices of one of them. We refer to The Merchant, a semi-monthly paper, published in this city. A representative of that paper applied to the directors of a bank for permission to insert as an advertisement, at so much per line, a copy of their annual report. Learning that he could not obtain it he used threats. These had not the desired effect, and in a number issued a few days ago, he devotes three columns of space in endeavoring to show that the affairs of the bank in question are in a very unsatisfactory condition. He does not say that they will not be in a satisfactory shape until he receives an advertisement, but this the directors thoroughly understand. This is blackmail pure and simple and it is the duty of all reputable journals to condemn it. Nothing does us greater injury than such practices as these. While no paper of any standing will resort to such a plan to extort advertising, yet it is quite a common practice with "fakers." By this term we mean those people who publish special "advertising fakes" either in the form of books, calendars, guides, or lithographed hangers. Such for instance as the recent Toronto Board of Trade lithographed hanger with which many members of the Board were stuck. It was only a short time ago a representative of this journal was sitting at dinner in the Rossin House when two of these "fakers" took a seat close by him. In a most cold blooded way they laid plans to extort payment for advertising in some fake they were about to issue from two well known wholesale stationers in this city. When we find our business and our reputation injured by such men we feel confident that our readers will bear with us for expressing our opinions, which we are happy to say are the opinions of all our reputable contemporaries.

JUDGING HONEY.

Among the spurious articles that are circulating in the world of trade these days, perhaps there is none more commonly accepted as genuine than is adulterated honey. But whenever honey is condemned, it is usually upon a test that we have thought it worth our while examining into, to see if it really proves anything. The popular, long-established touchstone of pure honey was the absence of precipitate, that the "expert" called candy. This is now an exploded test. The best authorities upon the subject agree that it is. Many people not having an opportunity of such information or experience regarding the several qualities or purity of honey, are very liable to be misled by the erroneous notions and groundless suspicions of others equally uninformed. It is worth while to use means within reach to find out beyond peradventure how to be quite certain that you get pure honey, and honey of the kind you desire. The several main blooms, clover, linden, etc., yield quite distinct flavors, which persons accustomed to judging are able to readily distinguish, and there are ordinary tests by which anyone may generally, without much trouble, become satisfied of purity.

Extracted honey, of late extensively come into popular favor, is very different from what used to be called "strained honey." In former times combs and honey were mashed together and of course particles of wax and foreign substances unavoidably mixed therein. But the modern "extractor" takes the clear nectar from the moveable comb in the most perfect way, then the comb is returned empty to the hive to be again filled several times. This enables beekeepers to obtain more than double the quantity of honey which could be procured, if, when honey is flowing in the flowers, the bee had to wait to build a new comb to hold it. Now by securing large quantities and storing properly, we have both much more and very much better honey than by old methods.

The natural tendency of extracted honey is to become solid, forming smooth globules somewhat resembling nice lard. This condition is called "granulated" or "candied," but there is a very distinct difference betweeen it and the ordinary formation of candy or sugar grain, and the difference lies in this very readily discovered particular : in honey adulterated by the admixture of sugar syrups, the formation of the crystals is angular, sharp edged, diamond shaped, and the compound will grind between the teeth, whereas honey particles cannot be reduced to dry or sand-like fragments, but will always dissolve with heat, and without the addition of water. Set the vessel containing honey in a vessel containing water, and when heated pure honey will invariably return the consistency as stored by the bees. The solid particles of honey, viewed with a microscope, are distinctly round, in fact, globules readily returning to the liquid condition.

The darker grades of honey gathered from spring flowers, as dandelions and certain kinds of fruit bloom, and again the late blooms as buckwheat etc., are mostly much inferior in both color and flavor, but they will abide by the same tests as to the character of their granulation, etc. The finest varieties are mostly produced during the two months of profuse bloom.

The following is the programme as provisionally arranged for Prof. Robertson's meetings in Manitoba, the Northwest territories and British Columbia ; Winnipeg, August 13 ; Manitou, August 15 ; Glenboro', August 16 ; Brandon, August 19 ; Portage la Prairie, August 20 ; Minnedosa or some other point on the M. and N. W. railway, August 22 ; Moosomin, August 25 ; Broadway, August 26 ; Wolseley, August 27 ; Indian Head, August 28 ; Regina, August 29 and 30 ; Medicine Hat, September 2 ; Calgarry, September 3 ; Banff, September 4 ; Kamloops, B.C., September 9 ; Agassiz, Sep. 10 ; New Westminster, Sept. 11 ; Victoria, Sept. 13 ; Nanaimo, not fixed. At all these points on the dates named Prof. Robertson will lecture on dairy practice.



CAIRN'S

HOME MADE MARMALADE.

The following houses have just received some fresh stock of this wholesome breakfast delicacy:

Messrs. Turner, Rose & Co.
" Caverhill, Hughes & Co.
" Kinlock, Lindsay & Co.
" Wm. Donahue & Co.
" Lockerby Bros.
" Lightbound, Ralston & Co.
" L. Chaput, Fils & Co.
" N. Quintal & Fils.
" Geo. Childs & Co.
" Hudon, Hebert & Co.

} Montreal.

Messrs. Perkins, Ince & Co.
" Smith & Keighley.
" J. W. Lang & Co.

} Toronto.

BLAIKLOCK BROS, General Agents,
17 Common St., MONTREAL.
Agents for Toronto : Steel Hayter & Co.

A MODEL DAIRY.

Plans are being prepared for the new dairy building in connection with the Experimental Farm system in Ottawa, and it is expected that everything will be in readiness for the commencement of winter dairying when the cold weather sets in. The main working room will be 30x18, and in this will be tested the different styles and makes of centrifugal cream separators, as well as different styles and makes of churns and other work appertaining to practical butter dairying. A series of refrigerator rooms will be provided, for demonstrating the best treatment for preserving butter in cold storage. The same rooms will be used for discovering the conditions of atmosphere and temperature under which the setting of milk will yield the best quality and largest quantity of butter, leave the skimmed milk in the best condition for feeding stock, and reduce the expense and labor involved in the separation. An ice house will be attached. The dairy will be equipped with butter-making machinery, to illustrate the most economical and serviceable way of putting up a creamery according to modern methods of improved butter making. There will be a cheese-curing room 20x20. The intention is to have quantities of cheese made at one or more of the ordinary factories in different places, and not to make it on the premises. The cheese, after being made at these factories, will be shipped to the curing room at the experimental farm, in order to determine the effect of different methods of making and treatment during the curing process. The reason for having the cheese made at other factories is to ensure similar conditions of milk temperature, etc., to those with which the ordinary cheese maker has to do in his business. In that way it is expected the conclusions will be more useful and acceptable, for the benefit of the average cheesemaker, than any which could be obtained in a purely experimental dairy building with a limited supply of milk. Prof. Robertson intends issuing a bulletin, giving plans and specifications for the construction of creameries and cheese factories, together with a statement of the utensils and general equipment, for the guidance of those intending to establish co-operative factories in sections where that system has not yet been introduced.

It is not proposed to conduct the dairy in such a way as to ascertain how the greatest amount of profit may be secured. That would be a hindrance to genuine experimental work. The product, however, will be used in such a way as to do the most good to the commercial interests of the dairy business in Canada. In view of the growing demand in China and Japan for dairy products which are at present supplied by European shippers, an effort will be made to introduce Canadian butter, packed in suitable tins, into those foreign markets. One advantage which Canada would have in relation to this trade is the cooler route of the C. P. R. as against the heat met with on other routes passing for a considerable distance through equatorial regions. The surplus left from these commercial experiments will be sold in such a way as to foster the market demand for fancy butter of high quality. Canada has much to hope for from the intelligent and prudent developement of her dairying capabilities, and if the lessons of these experiments be applied with the same zeal which marks the conduct of the work by Prof Robertson, no one can estimate the good results which must accrue to the people of this country.

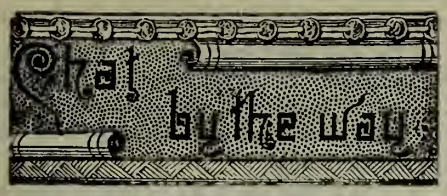
OPPORTUNITIES FOR YOUNG MEN.

A young man asked me the other day if I thought there were as many opportunities for the bright young man of the present day as existed when his father and grandfather were young men. His mind was evidently dwelling upon the conspicuous examples of success which the generation just passing off the stage has presented. I asked him in turn if he knew of any real bright fellow that was out of a job just now—if he knew of any who had real merit that was not in demand in half a dozen different directions. I asked him further if he had reflected upon the daring and enterprise, hard work and unremitting industry in the face of discouragements that build up the establishments that are now his admiration. I asked him also if he realized that in the days of their founders these concerns which are now household words were new departures, enterprises in which the community could see no real good—no success nor usefulness. Then I asked him, as a final quesion, if he for a moment could persuade himself that the same keen insight as the future wants of the people, the same heroic devotion to a principle or line of conduct, and the same persistent energy and industry would not accomplish quite as much at the present time as ever before. He said I had given him some new ideas. For this I was thankful. The trouble is when we look back we see only the giants of the forest that have weathered all the gales. We do not realize that they are the few out of the many who were standing when the first storm came. When we look at the present we see the multitude of common place persons, who, from lack of natural endowment or from disinclination to work, will never amount to anything. We are not bright enough to single out the few who are slowly, but surely, forging ahead in the race, and who a few years hence will stand pre-eminent in the business world, just as a few names of men of a preceding generation now stand for about all that generation accomplished. For my part, I think the present time and the present condition of business in general afford quite as many opportunities to the young man of brains and energy as any other period in our history. There is no reason for holding back. If you have got a good business idea jump into the fray and strike boldly. The best man will win every time.—"Vannant," in Office.

IDEAL SUCCESS IN BUSINESS.

A very interesting question to ask our leading merchants is, to what do you attribute your success? And many and varied are the answers. Let us inquire, for instance, and ask this question, say of three of our equally successful merchants—of course excluding monopolists and patentees, We get such replies as this: My success is due to assiduous labor and executive ability, exercised to an advantage. Another: I attribute my position to wise advertising, putting myself before the public, living in a wide sphere, making my wares as good as possible, reaping my money with a general reputation, associating myself with my business. Third man: I do no advertising, it is useless; nor do I care to pose in my business; advertising is robbery. I make my money by being close, living for myself and grasping all I can. My business is my monument, and I leave it to my heirs.

These are a sample of the answers which we hear. We will suppose our first man accumulates, enjoys as he goes along and gives in proportion to his income. Then let us compare the second and third answers. What has the close man gained in making something and grasping, regardless of his surroundings? We say he is fearless, fearing God and man, pushing by shrewdness ahead. It is true he gives employment to many, though at the same time decreases wages generally by his closeness. He becomes old, we will say, and glories in his ambition and his czarism, is looked upon with awe by his employees. He has, it may be said, led a blind life up to this time, and is dead to laudation by his fellow citizens. In this condition he is to be pitied. How much, then, is a man better than a sheep, if, as Tennyson says, he nourishes a blind life within the brain? Our more liberal minded merchant who has lived in a larger sphere and is known in his business, through all his shrewdness, as one who gives consideration to all, is the ideal citizen. A man never throws away money who spends it in giving employment to those engaged in legitimate business, though the line of occupation is entirely different to the one in which he is engaged, for his ambition to gain is generally followed by liberality in giving, thus encouraging benevolent institutions and crowding out honest efforts. This man naturally receives favorable consideration from his fellow-citizens, and the republic receives him with a cheer. His equally generous competitor is obliged to say you got there and deserve what praise is due one engaged in so laudible a vocation. A contrast between leading business methods must lend confidence to our generous and openhearted merchants.— The American Merchant.



A complaint has been filed at the Customs Department that butterine is being imported into British Columbia contraty to law.

Mr. George J. McKiee, president of the Simcoe board of trade, was married to Miss Archibald, on Thursday, the 25th inst.

Mr. Charles McDonough has the contract for supplying the British Columbia penitentiary with groceries for the year beginning the first of this month.

Mr. Jas. Arnett, grocer, of East London, has sold his stock and good-will to Mr. Mansfield, lately arrived from Kansas. Mr. Mansfield will conduct the business.

J. Newson, Peepabun, was in town this week and called to renew his subscription to THE GROCER. He says he did not want to take it at first but now he would not be without it.

Frogs are caught about Kingston in quantities and shipped to New York for epicures. They are sold retail at 12½c. per lb, and weekly between 600 and 700 lbs. are shipped to the United States. The duty on frogs is 2½c. per lb., and on fish 1c. per lb. It is said that sometimes frogs are marked fish. Frogs are gathered by men who make between $7 and $8 per week.

Our representative of THE GROCER last week dropped into a store kept by a young lady, Miss L. Harley, at Newcastle, N. B., and could not help making a note of the fact that it was a well kept establishment. We do not frequently get a chance to say a word in encouragement to the lady merchants. Here is a store we wish many of our readers could see, everything is so neat, clean and attractive.

A deputation, consisting of Messrs. B. Rosamond, William Thoburn and G. Elliott, of Almonte, accompanied by Mr. Jamieson, M. P., have had an interview with the Minister of Customs, in reference to the duty on waste. They claim that cotton yarn waste should be put on the free list, but as shoddy is a manufacture of waste and is dutiable the Minister holds that cotton yarn waste similarly should pay duty.

The Toronto Pedlars' Association held its regular meeting in Richmond hall, the other evening, in the course of which twelve new members were initiated. Prosecuting Committees were appointed to keep an eye on the Markets and License Commissioner, or grocers who attempt to peddle strawberries, etc. It was decided to adopt strong protective measures. Mr. J. G. Holmes will be asked to act as solicitor to the association.

A company is being organized to establish and operate a glue factory at Mimico. There is none in this city now, and a considerable quantity of glue used here is imported paying a duty of 3c. per lb. The manufacture of glue is said to be very remunerative. Peter R. Lambe, of this city, whose place was burned sometime ago is generally understood to have retired with $200,000 to $250,000 which he made out of glue.

DOES IT PAY TO HANDLE THE BEST GOODS?

In the majority of cases we believe the above question would have to be answered in the affirmative. No matter how small the store, restricted the trade, or indigent the neighborhood, there will be at times a call for the best goods in the market, and as it is always a poor policy to let the demands of regular or even transient customers remain unsatisfied, it naturally follows that every dealer ought to keep a small supply of the finest grade of certain lines of goods. But if there is a spark of ambition in the retailer's soul, if he wishes to advance with the times instead of remaining about where he began, there is no option in the matter. He must be ready at all times to supply the demand for goods above the average quality. Extra goods are almost invariably trade winners, because the supply in most lines, owing to various reasons, is generally limited; whereas it is seldom that the lower grades ever run short, and when every dealer can fill in abundance the demand for the latter class of goods, one has no decided advantage over the other. On the other hand, the smaller supply of extra quality and the timidity of many retailers in stocking up with them gives a splendid opportunity to the sagacious dealer who makes a specialty of several lines of the best goods in market. It is not enough to claim that you sell the finest articles to be got; that plan has been literally worked to death. The public have become so habituated to the habit some dealers have of never acknowledging that they are either out of the finest goods or never had them in stock, that it takes a good deal more than the dealer's word now-a-days to effect a sale of inferior goods in the guise of extra. Success in such endeavors to deceive the public is more fatal to one's prospects than failure would be; "cutting one's own throat" is the only phrase that will describe the folly of the practice, for it invariably recoils upon those addicted to it with disastrous effect. The most successful retailer of whose career we have especial knowledge, is a dealer in a neighboring city who has been in business about fifteen years and began with about as small an equipment financially as perhaps any man who ever entered the trade. His most partial friend would hesitate to describe him as an especially bright man, his ability being of about the average. Yet that man has got together a splendid business, owns several houses and a round sum in bank, is highly respected by the community, and in fact holds an exceptionably enviable position. We have studied as well as we could, with the information at our disposal, the secret of this prosperous trader's success, and have come to the conclusion that it is to be found chiefly in the circumstances that the public can almost always depend upon getting the very best goods at his store, and that, if by one of those oversights that will occur no matter how careful the supervision of the proprietor, the finest grades run out of stock, it is an invariable rule to inform the customer of the fact, instead of attempting to deceive him by selling a little something inferior and calling it the best. The confidence of many of his customers has been won so completely that labels are superfluous and brands as though they were not. The fact that the goods have been sold to them as being of a certain grade is sufficient. In consequence of this dealer's thorough reliability in these respects, special efforts are not needed to push the business; on the contrary, it appears to be growing at a rate which is not relished by his employes, who, in spite of constant additions to their number, are compelled to work at their highest rate of speed and on several days for very long hours. Given these two essentials, viz.: the finest goods and a determination never to deceive customers regarding quality, and there is no reason why nine out of ten retailers should not meet with a success equal to that of the dealer referred to above. —Merchants' Review.



Every dealer should keep these packages in stock. Good seller. Good profit. Gives satisfaction. Order a dozen from your wholesale house to try.

Canadian Agent: F. J. COOKE, 2067 Catharine St., Montreal, Canada.

OUR BUYERS AT HOME.

The following from a correspondent of the American Bookseller will be read with interest by many Canadian buyers who go to England and whose experiences are similar.

A young American friend of mine is here paying his first visit; he complains bitterly of the difficulties he experiences in seeing any of the London publishers. Boys in buttons take his card, and see whether the great man is in; usually the great man is engaged, and the American caller is requested to wait. In nine cases out of ten he does not wait; if he does, and finds that the great man has read the papers, or got rid of his chiropodist, the conversation is always of a most non-committal order; "he will think it over," "call in a day or two," etc., etc., which makes the average Yankee, or still more Chicago man, swear. One of the Chicago book men is said to have forced the consigne; he came with a big order. Small boy, as usual, took his card, and came back with his usual answer: "Engaged ; wait a few minutes." The Chicago man said : "I've come 4,000 miles to buy some of his books, and if he does not see me he may go to hell." This message procured an interview.

Mr. Kimball had a very similar experience, which he tells with considerable humor. He was prowling about after some old editions, and stumbled into a store in Holborn. He managed to see the proprietor, or rather one of the partners. "Have you a set of the 12 vol. Waverly, such and such an edition ?"

"Oh yes !"

"Well, can I see it ?"

"Wait, and I'll show it to you."

Away goes the English bibliopole, dives into a cellar, and in ten minutes emerges with a set. Kimball took them. Then he asked for a set of another standard. Again the biblipole disappeared direct into his cellar, and emerged, after the lapse of ten minutes, with a coveted set. Mr. Kimball wanted some other sets, so he said: "In place of your putting yourself to the trouble of fetching the things up stairs, let us go down, and see what you have ?"

"Go down to the cellar ! Impossible, my dear sir, quite impossible."

"Why impossible ?" said the Philadelphian. "You may have books that I want badly, although not on my list. I may take a lot of them."

"Impossible. Never heard of such a thing!"

Then he consulted his partner. "No, no; never allow any one down stairs. Utterly unherd of; quite impossible."

"Do you want to sell your books ?" asked Kimball.

"I think I do not want to sell; in fact, rather not."

Mr. Kimball's language is reported to have been unfit for the Quaker City, and more calculated for the latitude of Harrisburg.

ASSOCIATIONS OF RETAILERS ARE A SUCCESS.

Who is it that says associations of retailers are a failure ? We venture to say that of those who say this, one half are those who have been dissappointed in an effort to use the associations for their own individual and financial benefit. No others ever say such things as this. Of the latter class I met a member the other day, who, once high in authority, now grovels outside of the pale. He said : "I tell you that all retailers' associations are failures and are doomed soon to fade off the face of the earth. They don't rise to the grandeur of the occasion, and fail to improve the opportunities offered them of acquiring renown, etc., etc." Many of our readers have heard all this cant before, so it's hardly worth while to dissect it further than to say, that disappointed ambition lends a gangrene hue to everything.

This kind of man looks always through a glass of his own making—and one should not care for drivelings. Of the other class this much : If a man goes into an association expecting to draw his four per cent. interest as he does in a savings bank, that's where he makes a great mistake. In the savings bank the directors and officers work hard to produce that per cent., but in the associations all the members are directors and officers, and each individual must do his part of the work if he expects to draw a dividend.

The scriptural injunction of "Seek and ye shall find ; knock and it shall be opened unto you," is just as good advice for the member desirous of the benefits of association work as it is to those who seek after heavenly graces. It must amuse, even if it does exasperate, a faithful working member to be stopped in the street once in a while by members who never attend a meeting to be asked: "What have you done ?" It is a fact that such members go home to their cigar and paper, and calmly await the good results that are to flow from the labors of others. We know of a case of that sort right in this city. This member has never attended a meeting since the night he was elected. He closes early, has plenty of help, and has time to attend, but doesn't like the exertion. He is good as far as intentions go, and never kicks at what is done. But he is a bad member, because he does not go and help do. Now, we have the two classes who say that associations are a failure, and we hardly think that they make a very creditable showing as far as they are personally concerned.

One never hears a good, active member say these things. He knows that success always means hard work, and that often hard work does not mean success. Therefore, like a true active citizen and a good business man he labors for what may come. There will always be enough earnest and hard-working men in the trade to make success possible and to discount the croaking of the ravens. If any reader doubts the truth of the success of retailers' associations, let him ask the first intelligent drummer that comes in his place. When manufacturers' men are instructed to keep on the right side of the Retailers' Association, it certainly must not be without cause.

It is true that one meets those men occasionally who know nothing of associations. But that kind is the $10 a week kind, who never hardly know what their price lists tell. They don't count. No ! once for all—retailers' associations ars a success.—Pennsylvania Grocer.

The Badgerow-Falconer
Bonded Vinegar Manufacturing Company
Highest Medal Award Toronto Exhibition.
Telephone 1261 69 & 81 Jarvis St., Toronto

Geo. Robertson & Son.,
WHOLESALE GROCERS
Ontario Street,
KINGSTON, ONT.,
CANADA.

EDWARD ADAMS & CO.
ESTABLISHED 1846.
Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,
Tobaccos, Wines and Spirits
95 & 97 Dundas St., London, Ont.

ROSS'S ROYAL BELFAST GINGER ALE IS THE BEST IMPORTED
Ross's Royal Soda Water.
" " Seltzer Water.
FOR SALE BY
ALL FIRST-CLASS GROCERS.

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO, ONT.

IN STORE

NEW SEASON'S MAY PICKED JAPAN TEAS OF FINEST CUP QUALITY, also barrels and halves of Choicest VOSTIZZA CURRANTS. We are selling at specially low prices.

Samples and quotations on application.

Sloan & Crowther

WHOLESALE GROCERS,

TORONTO.

H. P. ECKARDT AND CO

IMPORTERS

--: AND :--

Wholesale Grocers.

3 FRONT ST. EAST, TORONTO

JAMES WATSON & CO.

ESTABLISHED 1867.

WHOLESALE SPICE AND COFFEE DEALERS.

MILLS: Pearl St.

OFFICE: 108 Bay St.

TORONTO.

EBY, BLAIN & CO.,

Importers of

CEYLON TEAS,
INDIA TEAS,
JAPAN TEAS,
CHINA TEAS,

STAPLE and FANCY GROCERIES

EBY, BLAIN & CO.,

Wholesale Grocers, &c.,

CORNER FRONT AND SCOTT STS., TORONTO.

[*Established* 1780.]



"LA BELLE CHOCOLATIÈRE."

W. BAKER & CO.'S REGISTERED TRADE-MARK

No Chemicals are used in any of *Walter Baker & Co.'s Chocolate* and *Cocoa Preparations.*

These preparations have stood the test of public approval for *more than one hundred years*, and are the acknowledged standard of purity and excellence.

T. KINNEAR & CO.

Wholesale Grocers, Importers of

TEAS,

SUGARS,

ETC.

47 Front St. East,

TORONTO, ONT.

SMITH & KEIGHLEY

WHOLESALE GROCERS.

We are this week offering a special line in CHOICE TURKEY PRUNES in 1, 2, 4 and 7 lb. bottles.

Send for Sample Case.

SMITH & KEIGHLEY,

9 Front St. E., Toronto

J. W. Lang & Co.,

WHOLESALE GROCERS,

33 Front St. East,

TORONTO.

PERKINS, INCE & CO.

Wholesale Grocers,

TORONTO.

JUST ARRIVED.

New Season's Japan Teas.

WARREN BROS. & BOOMER,

IMPORTERS

AND

WHOLESALE GROCERS,

35 and 37 Front St. East,

TORONTO, ONT.

SUGARS, COFFEES AND TEAS SPECIALTIES.

THE ST. LAWRENCE SUGAR REFINING CO'S.

Granulated and Yellows ARE PURE.

NO BLUEING

Material whatsoever is used in the manufacture of

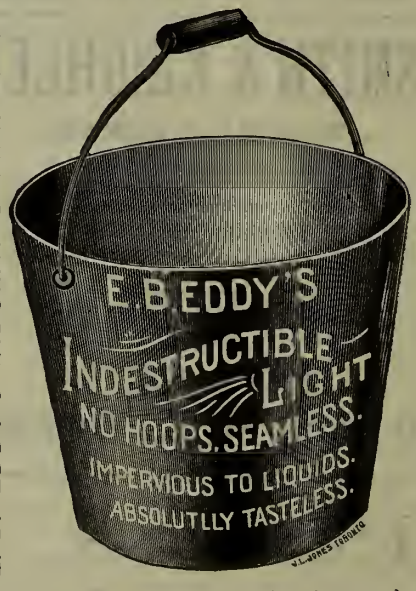
OUR GRANULATED.

CATCH ON!

THE OLD WOODEN BUCKET.



E. B. EDDY'S INDURATED FIBRE PAIL.



The neatest, most durable, most attractive and very best ware in the market! The cheapest because the most durable!

These superior wares are moulded in one piece from wood fibre. No hoops. No joints. Cannot leak, shrink, swell, or water soak. Will not taint milk or other liquids. Proof against hot and cold water, kerosene oil, benzine or naptha.

If your Wholesale Grocer does not keep these wares in stock, apply direct to the sole owners of the Patents and sole Manufacturers in Canada. The **E. B. EDDY MFG. CO.**, Hull, Canada,

LEONARD H. DOBBIN,
Commission Agent,
REPRESENTING
Simcoe Canning Co., Hamilton Vinegar Works Co. Ltd., Williamson Extract Co., Huckins' Celebrated Soups, Louis Rosenstein & Co. "Excelsior Bird Food, etc., etc."
4 Hospital Street, MONTREAL.
TELEPHONE 2205.

JOHN A. MOIR,
Commission Agent.
REPRESENTING:
MESSRS NICHOLSON BROS., Teas Coffees, Spices.
T. G. RUSSELL, Pea nuts, Pecan nuts.
LAKEPORT CANNING CO., Pears, Corn, Peas, Tomatoes.
ROSE & CO., Export Agents, Mandarin Sauce, Moir's Dessicated Cocoanut.
SMYRNA FRUIT CO., Sultanas, Figs.
A. & R. LOGGIE, Lobsters, Smelts.
41 St. Frs. Xavier St., MONTREAL.

Blackley & Anderson,
TORONTO & HAMILTON
Accountants, Assignees, Receivers.

Toronto Office
37 YONGE STREET,
Telephone No. 1716.

Hamilton Office
2½ JAMES ST. South,
Telephone No 73.

Cable Address "JUNIOR." eow

Those wishing to keep their copies of THE GROCER in good condition, and have them on hand for reference, should use a Binder. We can send by mail **A STRONG PLAIN BINDER** for 75c., postage prepaid.

These Binders have been made expressly for THE GROCER, and are of the best manufacture. The papers can be placed in the Binder week by week, thus keeping the file complete. Address—

THE CANADIAN GROCER,
6 Wellington St. W., Toronto.

How to Sell Goods

Send Ten Cents to the GROCER PUBLISHING CO. for a copy of B. F. Cumming's Prize Essay on "How to Sell Goods."

Grocer Pub. Co.,
6 Wellington St. W., Toronto.

PROFIT!

IT'S what you ; It's what every man in business is after. Profit on what you handle ; that's a living moving question ; you don't get a profit on anything. No profit ! No money ! No business ! The question is then—What shall I handle—what is there profit in ! Handle those goods which are advertised, which give a good profit, which are good in themselves. In the line of Soaps (an important line) "Surprise" is what you want ; it is good ; it is advertised ; it is profitable. By our system of prices we protect all handling "Surprise." You buy at a price ; you sell at a price ; there is a margin, a good margin, and makes "Surprise" Soap profitable for you to handle.

THE ST. CROIX SOAP MF'G Co.,

ST. STEPHEN, N. B.



TORONTO, July 3, 1890.

GROCERIES.

The pomp and display of the first four days of the week were at the expense of business to some extent, although collateral and ultimate benefit to business must be credited to the prodigalities which brought so many people to the city. Business, however, for the time was a matter of secondary importance, and the statute holiday on Tuesday confined the moderate current that did run to but five days. Trade was uneventful, either internally or in the effects which outside circumstances impressed upon it. No large sales, no revolutionary movement in prices, no special critical symptoms in the situation of commodities, can be assigned to a date in the past week. A quiet trade was done, money was generally paid upon time, and but little dissappointment was felt, because little was expected this week.

CANNED GOODS.

Corn and peas continue to make their way through the channels of trade at a fairly satisfactory rate of movement. The demand answers rather assuringly to the moderate prices that have been kept to since the break. Dealers are sanguine that the stock will be mostly absorbed before the new crop begins to pour into the market. Prices have not shifted. There has been a good demand for three-pound apples, at 95 to $1.10, and gallons at $2.50. Tomatoes are scarce, very firm, and in demand at $1.20 to $1.30. The market is absolutely bare of lobsters. Very few of the new have yet been received here, though the demand for them is strong. They are taken up as fast as they arrive. They are coming into stock at $1.95 to $2, and that for common brands. Clover leaf will soon be in, meanwhile enquries are numerous and show a strong business to be waiting on stock. Salmon has been fairly active at $1.35 to $1.60, as to brand, top price being for the Maple Leaf.

The canned goods men are pushing corn, peas and tomatoes for future delivery, but are not making numerous sales, as prices are somewhat uncertain.

An Ontario packer reported sales last week for fall delivery at $1.05, Montreal.

The second car of empty cans arrived at the Bay of Quinte Canning Factory from the can-making establishment of "The Norton Manufacturing Company," Hamilton, on Thursday of last week. On Friday, 20th inst., 61,250 cans were stored in the factory there in eight hours. On the following day the car was loaded with 270 cases canned goods for Winnipeg. This makes 3 cars for Winnigeg and one for Vancouver, sent by the Bay of Quinte Canning Company, in May and June, to the cities named.—Picton Gazette.

COFFEES.

All coffees are for the moment 1c. higher. This may not last long. Changes, heretofore, have been followed by rapid return to the average price, and this is not unlikely to be the case with the last change. The demand is fair. The Java coffee crop is expected to be unusually small. In Eastern Java the crop is estimated at about one-quarter that of last year, and it is reported that the Government's crop of coffee in Passaræan will not exceed 62,000 piculs, against 237,170 piculs in 1889. The shipments of Rio on the way will be in this market in two weeks, but the price is expected to be more than 1c. higher.

DRIED FRUIT.

Hogshead prunes are scarce and stiffer; 6c. has been the inside price for some days. Valencia raisins are selling freely at 8 to 8½c for off stalk. Sultanas are firm at 12c. for good medium. Currants are firmly held at 5¾c. for bbls. and 6c. for halves. Vostizzas of ordinary quality can be bought in half cases at 6 3-4 to 7c. Prunes are firm with sales of hhds. at 6c. and "Atlas" B at 8c.

Recent advices from points of production along the Mediterranean say that the prospects for an abundant crop of Valencias are good; that the Malaga fruit promises to be a better yield than it was last year; that the crop of Sultana raisins will exceed that of last year by from 10 to 15 per cent.; that the outlook of the fig crop is less pronounced than is that of any other dried fruit, though there are hopes of a good gathering, last year's being the greatest on record; currants are expected to turn out well; prunes do not bear out the fine expectations of the promise of their first blooming, and the crop is likely to be small.

Mr. W. C. Bevan, Malaga, was in the city on Saturday. Though a stranger here, his brand of Malaga raisins is familiar in this market. He is now making a tour of the United States and Canada. He says he does not fear the competition of California fruit. It has obtained a foothold the past few years owing to the scarcity of Malaga raisins. There will be an increased production this and in future seasons as the new vines are commencing to bear and are taking the place of those which have been killed. Mr. Bevan has established a branch at Denia.

NUTS.

Stocks suffered considerable dimunition on account of the strong special demand that ruled here during the days of the Carnival. Business, however, made no difference in the prices. These remain at last week's level. A slackened trade is now expected, though pic-nics, etc., will give fitful life to it. The strong season demand is the autumn.

RICE AND SPICES.

Rice has not increased in price, but at the long standing figures it is firm. Ordinary rice is selling at 3¾c. with a few sales at 3⅝c. The mills say they cannot buy now to sell at less than 3¾c. f.o.b. at the mills, and it is doubtful if they will be able to get much at that price. They are refusing to make contracts for fear they will not have enough to carry them through. The United States rice crop will need to be largely supplemented from eastern fields to fill that nation's domestic demand. This, added to the lowness of the prospect in Asia, will be apt to raise the prices at which the eastern grain will reach this market. There is no change in the spice market.

SUGAR.

The series of breaks registered in last week's report of the price of whites was followed before the close of the week by one more. All whites fell an eighth on the day of our last issue, so that granulated is now 6⅞ for qualities above fifteen barrels, and 7c. for qualities not above fifteen barrels. Trade has not picked up during the week. It is very dull, and the weakness of the market has been one of the causes, as sugar dealings seem always to be more active when prices are firm and high. Yellows have undergone no change, running from 5⅝ to 6¾c. Raws are 5½ to 5¾c. The yellow grade that is to be had at 5⅝ is a very dark wet sugar, but it sells well. The course of the market is somewhat unusual for this season of the year. Generally we now experience a rising market with the increased demand for sugar for preserving purposes. The consumption this year promises to be larger than usual, owing to the probable abundant supply and low prices of small fruit.

SYRUPS AND MOLASSES.

Molasses in fair demand, with prices firmer in Montreal. A round lot of Antiguas lately sold on the street at 32c. in hogsheads; retail lots sold at 35 to 38c. in barrels and 37 to 40c. in halves. A quiet demand for syrups is all that is notable in the market.

TEAS.

At the recent auction sale of teas in New York, day brokers quoted a firm mar-

MARKETS—Continued.

ket at the low prices ruling. The Young Hysons, owing to the high prices for the lower grades of new crop Japans, are appreciating in value. Nothing of the new crop Japans offered under 16½c. and at this they are scarce and wanted, grades above fine are wanted and are appreciating in value. The better class of Congous wanted from 25c. up, and the common grades are selling at auction at 9 1-2 to 11c. There has been a good local enquiry for first young Hysons, but there are not many to be got.

Indian teas locally are quiet in London, etc., etc. This market maintains a strong rising tendency, and a further tangible advance in prices has been established. The demand, no doubt, is outstripping the present rate of supply, and as nearly all buyers are anxious to replenish their stocks, the competition for the available parcels in auction daily increases. This week, as last, the quantity appearing at public sale was decidedly moderate, viz., only 11,820 packages, which, as many be premised, met spirited biddings for all descriptions, and were taken off at again stiffer rates, representing for qualities below 1s. another rise of ½d. per lb., and for grades above that figure an improvement of about 1d., especially for broken Pekoes, that not long since were several pence cheaper. From Calcutta, that the first sale was held there on the 6th inst., comprising 6,000 pkgs., which were sold at an advance of 1d. on common, 2d. on medium, and 3d. on fine, above last year's opening rates, the quality being about the same, whilst yesterday's auction showed a further rally of ½d. on common, and of ½d. to 1d. on the finer sorts. The imports into London are insignificant. The demand for Ceylon tea has continued active, and prices have advanced about 1-2d. per lb. Close on 11,350 pkgs. were catalogued, and the quality generally was fair.

We hear that Mr. P. B. Ridout, late assistant in the firm of Messrs. Steel, Hayter & Co., importers of teas, sails by the Vancouver for Liverpool, to-day, en route for India, to take up the appointment of personal assistant to the manager of the Baradora Tea Estate, South Syltet, one of the gardens of Messrs. Steel, Hayter & Co. We wish him every success in his new vocation of tea planter.

PETROLEUM.

No special feature marks the week's trade. Prices are fairly firm and business as good as could be expected.

DRUGS AND CHEMICALS.

Trade has been very quiet at steady prices. Quite a strong run is now experienced upon Paris green, as the potato plants are now at the stage to invite the ravages of bugs.

BUTTER AND CHEESE.

The statement in a former report, that the old tub butter had been nearly all attracted to this market at that time, was premature. Reports from the country show that retail dealers are holding in several places yet, in the belief that prices will mend rather than grow worse. In the meantime, the reverse will be the movement of the quality of the butter, so that it will only be extraordinary if the expectations of the retailers are realized. There is also more old tub yet unsold here than transpired at the time of the relief of the market, which was but a partial relief it seems. The old article is worth 4 to 5c. One commission man sold a large quantity on Monday at 5c. to go east. The new dairy tub is in good demand, and in fairly free supply. There is room for more, however. It goes at 13 to 15c. Pound rolls are

STUART, HARVEY & Co.
Importers and
WHOLESALE GROCERS
A Large and Well-Assorted Stock of
Teas, Sugars and General Groceries
HAMILTON, ONT.

BALFOUR & CO.,
IMPORTERS OF TEAS
AND
Wholesale Grocers
HAMILTON.

MYRTLE
T. AND B.
CUT AND PLUG
SMOKING TOBACCO.
And "LILY," 10c. Plug.
Manufactured by
GEO. E. TUCKETT & SON
Hamilton, Canada,
And Danville, Virginia.

W. G. DUNN & CO
Importers and Manufaturers.
Canada Mills HAMILTON, ONTARIO.
21 Mincing Lane, LONDON, E. C.
WORKS Croydon, Surrey.
WE would draw the attentiou of the Trade to our MUSTARDS, which are prepared from the finest English Seed, giving the greatest satisfaction. The well-known brand DUNN'S BAKING POWDER, "THE COOK'S BEST FRIEND," has an enormous sale, it never gives trouble. OUR SPICES are perfection, the pure ground White and Black Peppers are the finest in Canada. Samples and Price Lists sent free on applicatiou. OUR goods can be obtained through the Wholesale Houses, or direct from our Mills in Hamilton. Each package of pure goods is sealed with our guarantee. See Price current.

JAMES TURNER AND CO.,
WHOLESALE GROCERS,
Hamilton.
AGENTS FOR
Huckins' Boston Soups.
Bensdorp's Royal Dutch Cocoa.
Batger's Solidified Jellies.
Batger's Jams.
Batger's Marmalades, Orange and University.
Sheriff's Scotch Whiskey.
Sazerae Brandy.
Bengal Liquid Blueing.
Crary's Ammonia Liquid.
Shell White Castile Soap.

Knox, Morgan & Co.
Staple Dry Goods and Smallwares.
Hamilton, : Ont.
Stock well assorted.
Styles and Colourings Choice.
Popular Prices and Terms.
EXAMINE SOME SPECIAL LINES WE ARE OFFERING IN
Tweeds and Pantings,
Linens, Towels,
Prints and Sateens,
Cashmeres.
Large Range of Swiss and Cambric Flouncings and Embroideries, Hosiery, Gloves and Parasols.
Letter orders carefully and promptly executed.
Western Ontario Merchants can see samples in Travellers' Hands.
KNOX, MORGAN & CO.

MARKETS—Continued.

15 to 17c., and are in liberal receipt. The quality of them is generally good. There are some prime large rolls still coming in to certain dealers who make a specialty of handling such at this season, if they are really good. They sell at 15 to 16c. Creamery rolls are 20 to 22c. There are some, brought on the market early in the season, that are now being disposed of at 16c. Only very good will now find a good price. Creamery tub is 18 to 20c. There is a very good supply.

English buyers are being supplied by Montreal dealers with butter shipped from New York. The Canadian dealers can get cheaper and better butter in the American market, and can thus hold their trade more securely than if they depended on Canadian stock to fill their orders.

Cheese is firm at 9½c. A special demand for the Carnival consumption was felt from the keepers of boarding houses, hotels, restaurants, etc.

COUNTRY PRODUCE.

BEANS—Stock continues to get low, and consumption is now almost at a standstill. Only small lots move. They go at $1.50 to $1.70.

DRIED APPLES—The supply seems to answer very readily to the demand, in fact the latter may be blamed if the market is not very active. There is evidently enough stock. The prices are 5 to 5½c.

EVAPORATED APPLES—There is but a light supply here. The old stock predominates. The remaining portion of the year is good for all the evaporated stock there is. Old is 9 to 9½c. and new is 12 to 12½c.

EGGS—Eggs are 13c., and this price shows signs of coming weakness. The American market is declining on account of the strong supply from Canadian dealers, and the price here is expected to follow the movement of that across the border. Shippers are already sending supplies to this market instead of to points in the United States, and this abundance must tell on present prices unless a rise begins in the American markets.

HAY—Choice timothy alone is wanted, and prices for that, pressed on track, are $10 to $10.50. There is a good demand, although street arrivals take up a good deal of the local call.

HIDES—Cured are still sold at 6¼c. The demand is good, the supply rather behind hand. Green steers' are 7c. for No. 1, 6c. for No. 2, and 5c. for No. 3. Cows' are 1c. lower for each class. All hides are now in pretty good condition, the American, as well as our own market is quite receptive, while slaughter, now at its minimum, is too slow to keep prices down.

HONEY—Strawberries now monopolize the place which was partly filled by honey. The demand for it is very low. Prices are same as they were a week ago, 9 to 12c. for clear and 14 to 18c. for sections. The prospects for the season's gathering of the new are excellent. The reports from different parts all agree in the opinion that there will be a good flow. The sultry weather is one of the very best conditions for the realization of the widespread belief that the bees will store very fast and copiously.

HOPS—The yearlings are still plentiful and low priced, as is also the gathering of '89. The demand is active but the weight of the stock still depresses prices. New are 12 to 16c., and yearlings are 8 to 12c.

OATS—The growing scarcity, and the constant demand maintain the price reported last week. They are 41½c. by carload, delivered here.

POTATOES—The belief among buyers is that this week is pretty near the fray end of the year's market. New ones will be here soon, in fact are here from Southern fields, while the old crop is considered about exhausted. This latter opinion may be erroneous, as there may be holders for higher prices who have not yet signified the fact, but the time for selling is so short that it is unlikely any large stocks are so held. The experience of buyers this week brings them to the conclusion that potatoes are scarce. They are now firm at 60c. by the carload. Broken lots are more commonly bought, and business in them suits both buyers and sellers better than in carloads, as stock seems scarce and the demand must soon close. Broken lots are 65 to 67c. Lots out of store are 80c.

POULTRY—Spring chickens arrive freely and command ready sale; this week particularly they are in strong demand. They are 40 to 50c. a pair. Ducks are also plentiful at 50 to 70c. a pair.

SKINS—Pelts are 20 to 25c. Lambskins are also unchanged, bringing 40 to 45c. No. 1 calf is 8c., and No. 2, 6c. The supply, particularly of lambs' is low.

STRAW—Is $5 to $5.50. There is a waning market for it. Tight-pressed is less called for on account of the market being kept stocked by farmers with good loose.

TALLOW—Rough is 2c., and rendered is 5¼c.

WOOL—Fleeces are 20c., clothing fleeces 22c., ordinary pulled is 20c., super 23½c., and extra-super 28c. Easier prices have been followed by lower supplies.

FISH.

There is nothing new to note in the fish market. Prices are the same as last week's. Eastern salmon are reported in very fair demand. The demand for British Columbia salmon still continues good, a supply being received daily. The call for tront and whitefish is about the same as usual. The following are the prices: Trout and whitefish 5½ to 6c.; British Columbia salmon 14c.; lake herring, $2 to $2,50; pickeral, 4 to 4½c.; New Brunswick salmon, 15c.; Sarnia herring, $2 to $2.50; black bass, 7 to 8c.; pike, 4c.

GREEN FRUIT.

The hot weather has given decided strength to the market for all green fruit. Valencia oranges are being rapidly taken up by the consumption that higher temperature has stimulated Prices have accordingly risen, and re-pack Valencias run at $11 to $11.50, with a likelihood that they will be yet dearer before they are all sold. Messina oranges are $6.50, and very firm. Rodi oranges are very scarce, and go at $6.50 to $7. Lemons are gaining strength fast. Ordinary stock goes at $4.50 to $6, while fancies are as high as $750. There is a very strong run on them now, and the market contains some fine stock. Bananas have been rising since the middle of last week, the Carnival needs being the ruling cause. Ordinary are $1.25 to $1.50. Choice large ones are $2 to $2.25. Apricots are $2.25. Peaches are $2. Tomatoes are $2.25. Strawberries at the moment are 6c. a box. Cherries are $1.20 to $1.50 per basket. Gooseberries are 75c. to $1.50 per basket. The receipts of native fruit have no doubt lowered the business in foreign green fruit, but that business is large even as it is. A carload of sugar pine apples was brought on the market late last week and went off at $2.50 to $3 per doz.

PROVISIONS.

Trade has been satisfactory this week. The supply of hogs has decreased, and the call for fresh pork has likewise declined. The business in hogs is now about over. All the cured products have been in active demand at firm prices. Barrel pork has received the least attention, a fact that is always to be looked for at this season.

BACON—Long clear is 8½ to 8¾c. Bellies are 11 1-2 to 12c. Backs are 11 to 11 1-2c. Roll is 9 1-2 to 10c.

DRESSED HOGS—Are druggy at $6 to $6.25.

HAMS—Smoked are 12 to 12 1-2c. Sweet pickled are 11c.

LARD—In 20 lb. pails is 10c., and in 50 lb. tubs is 9 1-2c.

MESS PORK—Heavy is $15 to $15.50. Family is $17.

SALT.

The local salt dealers cannot sell what salt they have on hand owing to the market being over-stocked. They are at present negotiating with the pork packers for the sale of coarse salt. The sales reported by the Toronto Salt Works for the week are: 2 cars bbl. salt $1.38; 2 cars sacks 68c. The prices for small lots are: $1.45 for bbls.; 85c. for sacks, and 45c. for ¼ sacks

DRY GOODS.

The week has been notable more for the numerous inquiries than for the transactions recorded in it. The Carnival brought many traders into the city, but although they called in large numbers upon the wholesale trade, yet their business was mostly confined to sorting orders and inquiries for the fall trade. The fall trade goods not being yet in stock, no business could be expected to be done in them from the warehouse, such goods being yet represented by sample, which are in the hands of the travellers. The delay in the

SELECTED VALENCIA
Raisins.

ESTABLISHED 1869.
STANWAY & BAYLEY.
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST, TORONTO.

Evaporated
Apples

MARKETS—Continued.

improvement of trade is due to patient waiting for the crops. Two or three bad years have made traders conservative, and nothing suits better the situation than patient conservatism.

MONTREAL

MONTREAL MARKETS.

JULY 2, 1890.

GROCERIES.

Business in this line continues rather quiet. Merchants preferring to wait until something definite is known concerning the crops in preference to pushing trade now. The prospects, however, are favorable at the present time for a good average crop. Money is still reported very tight and collections are made with difficulty.

SUGAR.

The feature in sugars during the week was the all-round decline of ⅛c. and ¼c., owing no doubt to the recent drop in New York. The refiners here are quoting yellows at 5½c. to 6¼c. and granulated at 6⅝c. As the fruit season is about opening it is not likely that prices will go any lower and in consequence of the decline large orders are coming in principally from Western men.

MOLASSES.

There is nothing new to note in connection with this brand of trade, no large sales being reported during the week. The latest quotation from Barbadoes is 15c. Spot goods are held firm here at 34 to 34½c. for old and 33c. for new.

SYRUPS.

The chief feature in syrups during the week was the sale of some 1900 bbls. of old American stock, at about 40 to 42½c. per gallon. This stock, which was sold to close out an estate, has been a wet blanket on the market for some time, but now that it has been disposed of trade is expected to improve.

DRIED FRUIT.

There is only a quiet trade doing in dried fruits, but prices continue to hold very firm. Valencia raisins are worth from 8 to 8½c. according to brand, a good sale being made at the inside figure. The demand for Eleme raisins is somewhat better at 8 to 8½c. Currants are still very firm at 6 to 6½c., with only a fair demand, buyers not caring to pay the advance.

TEAS.

The movement in tea is very quiet. Low grade Japans are very scarce here and are in good demand, but there is not much doing in teas to arrive, buyers preferring to wait. Sales are reported of 400 packages of Japan to arrive at 20½c., and a lot of Congo on English account at 17c. On the whole prices are very well maintained and the market is in first rate condition to receive the new crop.

COFFEE.

The demand for coffee continues quiet and of a hand to mouth character. The stocks here are very light and values are well maintained in sympathy with the strong advices from the primary markets.

CANNED GOODS.

Business is very dull in all lines of canned goods. Grocers only buying enough for immediate wants. Lobsters on spot are quoted very firm at $8 to $8.50 and as the supply will likely be less than in former years owing to a variety of unfavorable circumstances, prices will not likely go much lower, orders are being taken however for goods to arrive at $7 to $7.50. Canned Mackeral are in short supply here and holders will not part with their stocks under $5.25 to $5.50. The catch so far this season has been above the average for the past few years, but it remains to be seen whether the pack will be correspondingly large. Salmon are being offered on the coast at $1.05 to $1.15 per dozen. There is every prospect of a general decline in fruits and vegetables owing to the expected large pack. We quote tomatoes $1.17½ to $1.20; strawberries $2.25 to $2.50; peas $1.10 to $1.25; beans, 85 to 90c.

FLOUR AND GRAIN.

During the past week the grain market has ruled very quiet with little business doing. Manitoba wheat is scarce and firm, and in the absence of transactions prices are nominal. Peas are steady, with a sale of one cargo reported at 75c. afloat. Oats have been quiet but firm. We quote as follows:—Wheat, No. 1 hard Manitoba, $1.17 to $1.19, No. 2, $1.15 to $1.17; peas, per 66 pounds, 75 to 76c. afloat.; Quebec oats, 40 to 41c.; Ontario oats, 42 to 43c.; corn, duty paid, 50 to 51½c; corn,

TURNER, ROSE & CO.

Wholesale Grocers, Montreal,

:-: AGENT FOR CUNNINGHAM & DE FOURIER CO'S :-:

TABLE DELICACIES.

Just the thing for camping and picnic parties.

"UNTOUCHED BY HAND."

POTTED AND CANNED MEATS. FISH AND FOWL.

Please send for Catalogue.

CAVERHILL, HUGHES & CO

WHOLESALE GROCERS,

29 ST. PETER STREET, MONTREAL.

ESTABLISHED 1842.

L. CHAPUT, FILS & CIE.,

WHOLESALE GROCERS,

No. 2 and 4 De Bresoles Street, Montreal,

SOLE AGENTS FOR

Greenbank's Concentrated Lye.

Special Line Gruyere and Gorgonzola Cheese.

Must be sold. Send for Quotations.

HUDON, HEBERT & CIE.,

WHOLESALE GROCERS

—AND—

WINE IMPORTERS,

NO TRAVELLERS ON THE ROAD.

304, 306 St. Paul St.
143, 145 Commissioners St. **MONTREAL.**

CREAMERY MEN AND MERCHANTS

Holding butter of good quality are requested to correspond with

T. W. CLARK,

Commission Merchant and Wholesale Dealer in Butter and Eggs.

Consignments solicited and business transacted for Ontario and other Eastern Canada Merchants.

VANCOUVER, B.C.

References: Bank of British Columbia, Bank of British North America.

W. RYAN

Produce and Commission Merchant,

72 FRONT ST. EAST, Toronto, Ont.

—DEALER IN—

Mess and Shortcut Pork; Long, Clear Breakfast and Roll Bacon; Hams; Lard; Dried and Evaporated Apples.

SPRUCE BUTTER TUBS, 50's, 30's, 20's

Consignments of Eggs and other Produce Solicited. Egg Carriers supplied.

J. F. YOUNG & CO.

Successors to YOUNG, ANDREWS & Co.,

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

We solicit your consignments. We do not speculate on your produce, we sell to the best advantage for you. We handle everything that the country merchant requires to send from home to sell. Our warehouse is in the centre of the commission business. Our cellars are airy and cool. Send us a small trial lot.

J. F. YOUNG & CO..

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

THE MAPLE LEAF brand of Canned Salmon is the best brand packed on the Pacific Coast. Great care is exercised in packing, and the best fish selected.

A. WATTS & CO.

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.



HUCKINS SOUPS

Tomato, Mock Turtle,
Ox Tail, Green Turtle,
Pea, Julienne,
Beef, Vermicelli,
Chicken, Terrapin,
Macaroni, Consommé,
Okra or Gumbo,
Soup and Bouilli,
Mullagatawny.

RICH AND PERFECTLY SEASONED.

Require only to be heated, and are then ready to serve. | Prepared with great care from only the best materials. | Have enjoyed the highest reputation for more than 32 years.

TEST FREE

Send us 20 cents, to help pay express, and receive, prepaid, 2 sample cans of these Soups, your choice.

SOLD BY ALL LEADING GROCERS.

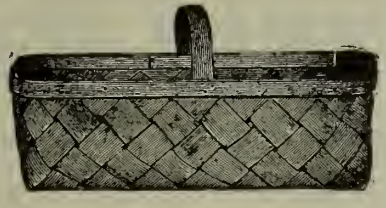
J. H. W. HUCKINS & CO.,
Sole Manufacturers, Boston, Mass.

LEONARD H. DOBBIN, - MONTREAL.
Sole Agent for Canada.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF





1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel luuch baskets
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

OAKVILLE, ONT.

BAKER'S COLLECTING AND INQUIRY AGENCY,

Room 45, Yonge St. Arcade, Toronto, Ont.

Handles all Classes of Accounts. Seventy per cent. of all Claims reported last year were paid. Write for terms.

System Copyrighted February 13th, 1889.

WOODENWARE



THE

WM. CANE & SONS MANUFACTURING CO

OF NEWMARKET, ONT.,

Manufacturers of Pails, Tubs, Washboards Clothes-pins, Candy Pails, Lard Pails, Syrup Pails, also impervious packages for Oil, Paints, Varnish, Pickles, Etc.

Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

ORDER A CASE OF

OCEAN WAVE BAKING POWDER

From your Wholesale Grocer.

Sells itself after One Trial. Prices Current

McLAREN'S

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a Point of Keeping it always in Stock.

MONTREAL Markets continued.

cargoes in bond, 41 to 43c.; barley, feeding, 40 to 45c.; barley, good malting, 50 to 52c.

FLOUR—The feature of the flour market during the week was the reduction in the price of Manitoba strong bakers, and patent spring of 25c. per brand, quotations now being $5.25 for the former and $5.55 for the latter. In Ontario brands the feeling has also been easier and holders state that in order to induce business they have been compelled to take lower prices. The market on the whole has been a very quiet one and trade has been confined to small lots for local consumption. We quote:—Patent winter, $5.25 to $5.50; patent spring, to $0.00 $5.57; straight roller, $4.90 to $5.00; extra, $4.70; to $4.80 superfine, $4.25 to $4.50; fine, $3.50 to $4.00; city strong bakers, to $0.00 $5.25; strong bakers, $0.00 to $5.25; superfine, bags, $1.50 to $2.00; extra, bags, $2.20 to $2.30; fine, bags, $1.50 to $1.90; oatmeal, standard, per bag $2.15 to $2.25; oatmeal, granulated, $2.30 to $2.50; oatmeal, rolled, $2.30 to $2.50.

HOG PRODUCTS.

There has been a stronger tone to the local provision market, and prices in some cases are higher. The demand for pork has continued slow, but owing to the light stock held here prices have been put up and some holders are now asking $18 for Canadian short cut and $18.50 for boneless. Western clear is also held higer at $17 for small lots. Lard has been in fair request at steady prices. The demand for hams and bacon has been good and an active trade has been accomplished. Hams have advanced to 12½ to 13c. and bacon is 10 to 12c. in round lots. We quote: Western mess, $16.50 to $17; Chicago short cut, $17; Canada short cut, $17.50 to $18; Lard, 8¼ to 8½c. per pound; bacon, 10½ to 12c.; hams, 12½ to 13c.

EGGS.

The egg market is steady, with a fair demand and liberal receipts, and 12c. foi round lots and 12½c. for single cases.

PETERBORO' GROCERS ORGANIZE.

Peterboro Grocers met on the evening of June 17th, and after due deliberation decided to call upon Toronto for assistance, and organize a Grocers' Association.

Accordingly on June 24th, in answer to their request, the Toronto Secretary set out for Peterboro, and after making a few acquaintances the following gentlemen met in the Council Chamber: W. B. Ferguson, Alex. Elliott, M. R. Kidd, John Cameron, A. Allison, Wm. Detcher, G. G. Pape, W. J. Morrow, Charles Marshall, Frank Garvey, Dan Sullivan, James Coughlan, J. Mason, Mr. Waller, Mr. Butler, Mr. Collins.

The By-Laws of the Toronto Association were carefully read over and with some amendments were adopted. Mr. W. B. Ferguson was chosen as President, and Mr. M. R. Kidd as Secretary, and the Peterboro Retail Grocers' Association was launched with great hopes of success. A very cordial vote of thanks to the Toronto Secretary for his assistance and advice brought the proceedings to a close.

Rivalry, open, fair, good natured and enterprising, is the life of business.

Every line of goods embodies a history and a science worth years of study to understand.

KICKS.—BY THE BOSS KICKER.

Upright men shall be astonished at this, and the innocent shall stir himself against the hypocrite.

Though I speak, my grief is not assuaged; and though I forbear what am I eased?

But now he hath made me weary.—*Book of Job.*

Yes, verily, some buyers in this land make me weary, and if my snap shots will only hit the target the lessons intended for those particular ones may prove a success. I'll push the bottom; you do the rest. Yea, though I offend, yet will I speak. I have had painted a panorama which I propose to unroll, that some may see themselves as others see them.

"Jamsey, turn up the lights and pull the curtain."

Ah, what have we here? This is a life like portrait of a gentleman who is not in want of any new goods. He receives you with a hypocritical smile, invites you to take a seat in the office, but "really don't want to look or purchase anything in your line this time."

You have called for the past ten years and and received the same stereotyped reply.

"Perhaps when you come again it may be different." To this merchant we give the advice, "Don't be a clam."

"Jamsey, turn the crank!"

Well, here we have portrait number two. A good looking face, somewhat hard as to the lines around the mouth, but a passibly pleasant cast of features.

"What does he say?" "Oh, very sorry, but cannot possibly find time to see you today, to-morrow or any day this week. Am very busy, and don't want to take up your time, etc." We have traveled over a thousand miles, with several hundred pounds of extra baggage, but "he really has no time to look you over."

Yet this same person has several salesmen on the road to represent his firm, and when you ask the question: "What would you think, my dear sir, should your customers treat your representatives as you treat me, and what would the result be as to your business?" he begins to think, but, alas, the "seed falls on stony ground," and you leave without an order, as usual. Advice to him: "Do unto others as you would have others do unto you."

"Jamsey, turn the crank!"

Here we have a gentleman who goes willingly with you to your room, armed with a long memorandum book and a foot rule. He measures every sample and enters the same with a pencil sketch in his "log book." The price is also compared with a long list of other manufacturers, together with the number of square inches of the article displayed.

He spends, perhaps, the best part of the day, causing you to go without your dinner, and after raising your expectations to the idea that a very large order will be your just reward for a Job-like patience, he leaves you with the remark:

"Well, I shall visit your city in a few weeks and will call on your house and perhaps leave an order."

For this gentleman I am willing to purchase a copy of the story of Job, and have no objection to throwing in a half dozen of boils to bind the bargain.

"Jamsey, turn the crank!"

This portrait "brings sadness to your heartstrings which they never knew before."

He makes and breaks engagements as a clock ticks the seconds.

A traveler's time is of no importance to him and he cares nothing for the picture of a drummer "cooling his heels" while waiting with impatience at the hotel, oftimes hours together. For him let us all subscribe to a fund and purchase a watch suitably inscribed with the old mottoes: "Time and tide wait for no man," "Procrastination is the thief of time."

"Jamsey, turn the crank quickly!"

Here we have a face not easly forgotten. How we love to look at his genial, loving smile, and with what satisfaction we clasp his hand as it grasps ours in a friendly, hearty shake! Do we love him? Yes; as his friendship is worth its weight in gold, for it is true in every particular. Recognizing as he does that a traveler is a man sent upon the road for business, working with heart and soul in the interests of the employer, separated from all he holds dear at a happy home, this buyer meets us with promptness, transacts his business quickly, and as he bids you "Good bye" you feel the satisfaction that he is numbered among your warmest friends.

"Jamsey, don't turn the crank. Let this portrait remain in sight, that we may feast our eyes upon a true specimen of manhood."
—American Stationer.

SECURITY

LOOK FOR IT,
WAIT FOR IT,
IT WILL PAY YOU.

The "Eclectic Security" Tubular Lantern.

ECLECTIC TUBULAR

Combining as it does all the latest improvements without any of the discovered defects of Lanterns hitherto on the market. The following are a few of its most important points, viz.:—

Burner connected with oil Cup by a screw.
Inch wick. Hinged Cap to Burner.
Seamless bottom to oil cup, which contains an imperial pint.
Convenient and cool method for removing Globe to clean and light.

INSPECTION AND COMPARISON INVITED.

Manufactured solely by
THE ALLIANCE MANUFACTURING CO'Y OF TORONTO, (Limited.)
Office and Works 14 Bay Street.

LANTERN

STEEL, HAYTER & CO
IMPORTERS OF
INDIAN TEAS
Direct from their Estates in Assam.

Assams, Kangras, Darjeelings and Indian Oolongs in Stock.

PROPRIETORS OF THE WELL-KNOWN
"Monsoon" Brand.

SAMPLES AND QUOTATIONS ON APPLICATION.

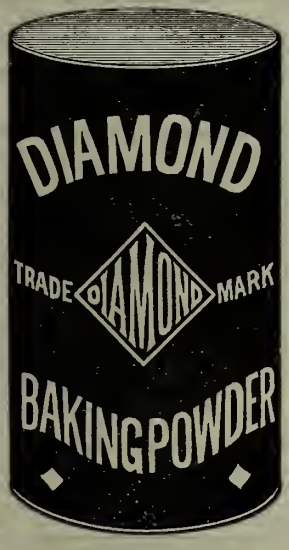
11 & 13 Front St. E. Toronto.

Calcutta and London Firm: Octavius Steel & Co
Telephone 2354.

BAKING POWDER!

IMPORTANT TO THE TRADE.

PURITY, STRENGTH, FULL WEIGHT.



Put up in ¼, ½ and 1 lb. Tins. RETAIL PRICE 10, 15 and 25 cents.

MAKERS WILL ONLY SELL TO DEALERS WHO MAINTAIN PRICES

"SUCCESS FROM THE START"

Fully equal in results to any High-priced Powder offered.

This Brand of Powder although on the market a short time only, is now demanded by all our regular trade. It's success has been so well assured as to compel extensive additions to our factory to meet growing demand. "Prices on application." "Mail orders solicited."

Diamond Baking Powder and Spice Mills,

W. H. GILLARD & Co., Proprietors, HAMILTON, ONT.



THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL,

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday s yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, McGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

RICHARD TEW & CO.

IMPORTERS OF

Crockery, Glassware, China, Lamp Goods, Etc., Etc.,

10 FRONT ST. East,

(Adjoiuing New Board of Trade Building.)

TORONTO.

Our Samples in Fancy Chinas, Glassware, etc., are to hand. Our travellers are now starting with complete lines. We cover from the Atlantic to the Pacific coast, and will be represented as below.

Mr. Joseph Pease, Quebec and Lower Proviuces;
" A. T.P. Andrews, W. G. & B. Ry. and Waterloo County;
" A. F. Ede, G.T.R. East.
" F.A. Rees, Eastern Ontario;
" W. T. Salter, Niagara Peniusula;
" C. W. Laker, City;
" C. M. Rubidge, Manitoba & British Columbia.

We can save you money and give you new shapes and decorations. Please reserve order till you inspect our lines.

Business Changes.

ONTARIO.

Bridgeport—Arnold, George, brewer, assigned to J. M. Scully, Waterloo.

Goderich—McEwan, Peter, salt, burnt out, partially insured.

Hamilton—Cox, John, grocery and spice mills, deceased.

Merritton—Merritton Cotton Mills Co., (incor) mills, etc., advertised for sale by tender.

Ottawa—Bell Duncan, grocer, stock sold.

Peterboro—Hamilton, Wm., (The) Mfg. Co., foundry, partially burnt out, partially insured.

St. Mary's—Eaton, R. & Son, (late grocery and crockery) assigned to the Alliance Bond and Investment Co., of Ontario, Toronto.

St. Onge—Bourgie, Urgel, general store, assigned in trust.

Toronto-Lumsden, John, boots and shoes, assigned to R. Eyre, Toronto; McCullough, Wm., grocer, (992 Queen st. West,) assigned to Henry Barber & Co., Toronto; Noble, T. H. grocer, sold out.

MANITOBA AND NORTH-WEST TERRITORIES.

Elkhorn—Stewart & Van Nostrand, general store, succeeded by G. H. Roswell.

QUEBEC.

Montreal—Daoust, Placide, grocer, assigned in trust; Lavigne, C. M., grocery, etc., stock sold; Lende, Geo., T., dry goods, assigned in trust.

NOVA SCOTIA.

Bridgewater—Wilson & Wade, general store, dissolved.

Dartmouth—Dartmouth, Ropewalk, Co., Mfrs., style changed to consumers, Cordage, Co., of Montreal and Halifax.

NEW BRUNSWICK.

St. John—Connor, Thomas & Sons, Ropewalk, business purchased by the Consumers, Cordage, Co., of Montreal and Halifax, who carry on the business under that style.

PRINCE EDWARD ISLAND.

Georgetown—McLean & Aitken, grocery and liquors, dissolved.

NEWFOUNDLAND.

Carbonear—Gould, B. T. H., commission, etc., deceased.

The creditors of Fred. Lewis & Co., clothing, Montreal, will meet on July 3 ; the creditors of Louis Mayer & Co., wholesale clothing, who skipped out from Montreal a few days ago, will meet on the same date.

The following firms in Montreal have assigned : H. Charron & Fils, coal and wood ; Placide Daoust, groceries ; G. T. Linde, dry goods, etc.; R. Monast, groceries, dry goods, etc.; G. L. Paradis & Co., groceries.

A meeting of the creditors of S. & J. Armstrong, of McKellar, Muskoka, will be held at the Walker house, on July 3, The firm commenced business in 1870, as general dealers and lumber merchants. In 1881 they claimed to be worth over $20,000, but a couple of years later they effected a compromise with their creditors for 50 cents on the dollar. In August last they asked for an extension of time, which was granted. It is said their liabilities are now about $20,000, and in a circular which they have issued they state that they will not be able to pay 100 cents on the dollar. William Beattie, of Parry Sound, is the largest creditor, being interested to the extent of over $4,000, and the others are mostly in Toronto.

Mr. D. M. Rennie, formerly of Eby, Blain & Co., Toronto, but now in Buenos Ayres, writing to Mr. T. G. Williamson, of this city, under date 17th April says : " At the moment there is no business to be done here and the Canadian Government will do well to postpone the sending of a steamer to this port. The crisis is on us in blackest form. The premium on gold on the 12th was 215, to day owing to the resignation of the cabinet it is 167. With such fluctuations it is impossible to figure costs. I understand that there are over 50 vessels lumber-laden for this port, awaiting orders in Monte Video. Consignments of lumber and merchandise of various kinds have been discharged in Monte Video and sold at slaughter prices rather than take the risk here. Some shipments have been recalled. Land can be purchased at an immense reduction on prices of six months ago. Merchants are not remitting. It is impossible to pay three dollars for one and to remit for goods sold when the premium was 90 to 100. As I sell for cash only I am doing little or no business. I have purchased considerable experience, but it may be of service to me later. Congress meets next month, when many changes in the tariff will be made."

Goods conveniently located save time, money and temper in showing.

Work can always be found in a store without double-million microscope.

The Inland Revenue Department has recently issued a bulletin of about thirty pages which is devoted exclusively to the subject of baking powder and which shows that the majority of the goods in the market are adulterated and unfit for use. Prof. A. McGill, who has had charge of this important work for the Government, says that " imperial baking powder is an excellent baking powder." A word to the sensible housekeeper should be sufficient.

A customer secured is a promise of greater salary in time.

DETECTIVE AGENCIES.

HOWIE'S DETECTIVE AGENCY, 86 WELLington St. West, Toronto, Ont., established 1886 Telephone 1309.

SITUATION WANTED.

A FIRST-CLASS SALESMAN IN FRUIT AND Groceries would like a situation at once. Very good referenees. Speaks English and German. Box 494, Berlin. No. 27.

YOUNG MAN WANTS SITUATION IN GROcery store, will come for a week on trial without salary. Elliott, 185 Richmond St. West, Toronto. No. 27

COMPETENT YOUNG BOOK-KEEPER, three years experience Double Entry, desires position in wholesale or retail grocery. Unquestionable references. Book-keeper, Box 67, Brantford. 27

BUSINESS CHANCES.

STORE AND DWELLING FOR SALE—GOOD stand; thriving village; cheap; terms easy. Apply to S. GOULDING, Innerkip. 29

TRAVRELLER CALLING ON GROCERS IN Toronto wants a line of goods on commission. First-class references given. Address J. I. 453 Church St., Toronto.

GENERAL STORE IN GLENMORRIS TO rent; post-office in connection; brick building; posession 1st July; an excellent opening. Address Thomas Scott, P. M., Glenmorris, Co. Brant. 30

THE LONDON TEMPERANCE COFFEE HOUSE and Store business for sale. This is a flourishing cash trade and a splendid opening, requiring only a small capital. Bart Cottam, London, Ont. tf

GENERAL store business and stock for sale in a lively village in the midst of a large and wealthy farming country on a line of R. R. in Grey county. Only two stores and best stand. Apply to CANADIAN GROCER, Toronto. tf

Battle & Smyth, Thorold, Ont., Manufacturers of The Japanese Shoe Blacking.

Tutti-Frutti

CHEWING GUM,
And Other Staple Brands.
ADAMS & SONS,
23 CHURCH-ST. - TORONTO, Ont.

Tutti Frutti, Tampico, Black Jack, Sappota, Red Rose Magic Trick Taffy, Licorice, Caramel, Tolu, N. Y. Gum—100 and 200 pieces.
Send for descriptive circular containing description of goods, with elegant Lithographs frec. See our Price List, page 13.

The Neostyle, THE BEST DUPLICATING apparatus. 5,000 copies made from one original writing, drawing or music.
GEO. BENGOUGH,
45 King E., Toronto.

ORDER A CASE OF
GILLETT'S 100% POWDERED LYE.



THE BEST THING KNOWN
FOR
Making Soap, Softening Water, Printers', Engineers' and Painters', Disinfecting Everything, Boiler Compound, Cutting and Removing Grease, Washing Trees to Kill Insects. A Hundred Other Purposes.

One can equal to 20 lbs. Sal. Soda. Each can has a Double Cover, can use what you need and close the can. ⅓ gro. (48 cans) in case. Sold by all Wholesale Grocers.

E. W. GILLETT, Manufacturer,
TORONTO, ONTARIO.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, July 3, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

IMPERIAL—ONTARIO AND QUEBEC.



	Per doz.
Imperial 10c. cans	$0 90
" 4 oz. "	1 35
" 6 oz. "	1 85
" 8 oz. "	2 45
" 12 oz. "	3 70
" 16 oz. "	4 70
" 2½ lb. "	11 30
" 3 lb. "	13 50
" 4 lb. "	17 30
" 5 lb. "	21 50
Sold only in cans.	
Cottam's Best, in 1 lb tins	3 00
Best in 5 oz. tins	1 10
Cottam's Choice, 1 lb tins	1 75
" " 5 oz tins	70
" loose	10
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb. tins	65
" " bulk, per lb	12
	Per doz.
Empire, 5 dozen 4 oz cans	$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" ½ " 5 lb cans	8 00
" bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases.	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60

BISCUITS.

	Per lb
Arrowroot	$0 11½
Abernethy	9
Ginger Nuts	11½
New York Fruit	15
People's Mixed	11
Pilot Family	6
Snowflake	11½
Magard	15
Soda	6
Soda, 1 lb packages	8
" 3 lb "	21
Sultana, thin	11½
Tea	11½
Wine	9½
Wine, sweet	9

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ⅔ "	2 10
" ⅓ "	1 10
Spanish, No. 3	4 50
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jacquot's French, No. 2	3 00
" " " 3	4 50
" " " 4	8 00
" " " 5	10 00
" 1-gross Cabinets, asst,	7 50

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.
Royal Black Lead, per gross..... $1 80

BARRINGER & BROWN.
(Thos. E. Clatworthy, Ag'nt, Toronto.)
Convex Black Lead packed in wood boxes containing 12 card boxes, per box 1 12

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & CO'S.
Parisian Square Blue, per lb..13 to 14c

BARRINGER & BROWN.
(Thos. E. Clatworthy, Ag'nt, Toronto.)
Azure square blue box, containing 8 1 lb. packets of 16 oz., squares, per 8lb. box 0 89

BROOMS.

			Per doz.
Carpet	4	strings	2 90
X Parlor,	2	"	2 65
Louise	3	"	2 65
1 Gem	4	"	3 25
2	3	"	2 65
3	2	"	2 20
4	2	"	1 95
O Hurl	4	"	2 65
1	3	"	2 35
2	3	"	2 05
3	3	"	1 70
OK	2	"	1 35
Hvy Mill	4	"	3 70

CALVES' FEET GELATINE

G. P. SWINBOURNE & CO.
(Thos. E. Clatworthy, Ag'nt, Toronto.)
Boxes of 4 dz. 6d., and 2 doz. 1s. pack $3 96

CANNED GOODS.

	Per doz	
Apples, 3's	$0 95	$1 00
" gallons	2 50	2 60
Blackberries, 2	2 00	2 10
Blueberries, 2	1 25	1 40
Beans, 2	0 95	1 10
Corn, 2's	0 95	1 10
" Epicure	1 45	1 50
Cherries, red pitted, 2's	2 25	2 40
Peas, 2's	1 00	1 25
" wrinkled, 2's	1 20	1 30
" sifted select	....	1 35
Pears, Bartlett, 2's	2 00	2 10
" Flem Beauty, 2's	.....	2 00
Peaches, 2's	2 25	2 35
" 3's	3 25	3 50
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	1 90	2 00
Pumpkins, 3's	1 10	1 20
" gallons	3 10	3 25
Raspberries, 2's	2 50	2 60
Strawberries, choice 2's	2 40	2 60
Succotash, 2's	1 60	1 65
Tomatoes, 3's	1 20	1 30
Lobster, 1's flat	.....	2 40
" Tall	2 00	2 05
Mackerel	1 40	1 60
Salmon, 1's	1 50	1 60
" white	1 30	1 40
	c. per tin	
Sardines Albert, ¼'s tins	11, 11½	
" " ½'s "	15, 18	
" Martiny, ¼'s "	10, 10½	
" " ½'s "	18, 19	
" Other brands, 9¾, 11, 16, 19		
" P & C, ¼'s tins	20, 22	
" " ½'s "	33, 36	
" Amer, ¼'s "	6, 8	
" " ½'s "	9, 11	

MARMALADE, JAMS AND JELLIES.

CAIRN'S.
(Blaiklock Bros., Montreal, Agents.)
Marmalade. Price, f.o.b. Montreal. dz.

"Home Made," glass 1 lb	$2.35
" White 1 lb	2.25
" " 2 "	4.15
" Stone 7 "	13.20
Scotch..... White 1 "	2.10



Jams. Gooseberry, Strawberry, Black Currant, Red Currant, Green Gage, Apricot, Raspberry, Damson, Plum — 1 lb. white pots, 4 doz. assorted, per doz. $2.35
Red Currant and Raspberry
Jellies. Red Currant, 1 lb. white. $2.75
Black Currant, 1 lb. white 2.75

DELHI CANNING CO.

Jams, assorted, 1's	2 35
Jellies, 1's	2 25

CANNED MEATS.

CLARK'S.

Comp. Corn Beef	1 lb	cans	$....	$1 60
" "	2	"	....	2 65
" "	4	"	5 00	5 15
" "	6	"	7 75	8 00
" "	14	"	18 60	19 20
Minced Collops,	2 lb	cans	.....	2 60
Roast Beef	1	"	. ....	1 60
"	2	"	.....	3 15
"	4	"	.....	5 85
"	6	"	.....	7 00
Par Ox Tongue,	2½	"	$7 25	7 50
Ox Tongue	2	"	....	7 50
Lunch Tongue	1	"	3 00	3 10
"	2	"	5 25	5 75
English Brawn.	2	"	2 50	2 60
Camb. Sausage.	1	"	....	2 50
" "	2	"	....	4 00
Soups, assorted.	1	"	....	1 35
" "	2	"	....	2 25
Soups & Boulli.	2	"	....	1 80
" "	6	"	....	4 50

Potted Chicken, Turkey, or Game, 6 oz cans 1 50
Potted Ham, Tongue or Beef, 6 oz cans 1 35
Devilled Tongue or Ham, ½ lb cans 1 35
Devilled Chicken or Turkey, ½ lb cans 2 25
Sandwich Ham or Tongue, ½ lb cans 1 50
Ham, Chicken and Tongue, ½ lb cans 1 50

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.
Mince Meat, ½ gal glass jars, $9 50
Ditto, 25 and 40 lb pails, per lb. 12½c

J. H. WETHEY'S—ST. CATHARINES.
Condensed, per gross, net..... $13 50

CHEWING GUM.

ADAMS & SONS.

Tutti Frutti, 36 5c bars				$1 30
Sappota,	150	pieces	...	1 00
Sweet Fern,	230	"	...	0 85
Black Jack,	115	"	...	0 85
Red Rose,	115	"	...	0 85
Barley Malt,	115	"	...	0 85
Tampico,	115	"	...	0 85
Lemon Trumps,	115	"	...	0 85
Magic Trick,	115	"	...	0 85
Puzzle Gum (new)	115	"	....	0 85
Bolah "	150	"	...	0 85
Taffy Licorice,	72	"	...	0 50
Caramel Tolu,	72	"	...	0 45
Adams' N.Y. Gum,	200	"	...	0 50

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs	0 30
Caraccas, ¼'s..6 and 12 lbs	0 35
Premium, ½'s..6 and 12 lbs	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs	0 24
Sticks, gross boxes, each	1 00

THE QUEEN OF COCOAS.
SCHWEITZER'S
COCOATINA
USED BY ALL THE ROYAL HOUSEHOLDS IN ENGLAND & EUROPE
Sole Agent in Canada, THOMAS E. CLATWORTHY, 34 Church Street, Toronto.

Prices Current, Continued—

Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs 30
" Pearl " " " 25
" London Pearl 12 & 18 " 22
" Rock " " 30
" Bulk, in bxs 18

JOHN P. MOTT & CO.'s

R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb	$0 30
Mott's Prepaired Cocoa	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa	40
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs	30
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	24
Mott's Vanilla Chocolate stick	22
Mott's Pure Confec. Chocolate	22c—35
Mott's Sweet Confec. Choc.	21c—28

. W. COWAN & CO'S.

Cocoas—
Hygienic, 1, ½, ¼ lb. boxes 70, 75
Iceland Moss ¼ lb in 12 lb boxes 35
London Pearl, " " 30
Soluble (bulk) 15 & 30 lb bxs 18, 20
Soluble (tins) 6 lb and 12 lb 20
Cocoa Nibs, any quantity 30, 35
Cocoa Shells, any quantity 05
Cocoa Essence, per doz 1 40

Chocolates—
Mexican, ¼, ½ in 10 lb bxs 30
Queen's Dessert, " 40
Vanilla " 35
Sweet Caracas " 32
Chocolate Powder, 15, 30 lb bxs 25
Chocolate Sticks, per gross 00
Pure Caracas (plain) ¼, ½ lbs 40
Royal Navy (sweet) " 30
Confectioners', in 10 lb cakes 30
Chocolate Creams, in 3 lb bxs 30
Chocolate Parisien, in 6 lb bxs 30

Thos. E. Clatworthy, Ag'nt, Toronto.)

Schweitzer's Cocoatina, net cash ¼ lb. ½ lb.. per doz 3 29 6 30

WALTER, BAKER & CO

Chocolate—
Premium No. Chocolate, in boxes, 12 and 25 lbs ....
Baker's Vanillia Chocolate, in boxes, 12 lbs ....
Caraccas Sweet Chocolate, in boxes, 6 lbs., 12 boxes in a case. ....
Vanillia Tablets, in boxes ....
Spanish Tablets, 100 in each box, 12 boxes in a case ....

German Sweet Chocolate—
Grocers' Style, in cases 12 boxes, 12 lbs ....
Grocers' Style, in cases 24 boxes, 6 lbs ....

Cocoa—
Pure Prepared in boxes, 12 lbs. ....
Cracked Cocoa, in boxes, 12 lbs., ½ lb. papers ....
Cracked Cocoa, in bags, 10 lbs ....

Breakfast Cocoa—
In boxes, 6 and 12 lbs., ½ lb. tins ....
In boxes, 12 lbs., 1 lb. tins, decorated canisters ....

Broma—
In boxes, 12 lbs., ½ lb. tins ....

COFFEE.

GREEN

	c. per lb.
Mocha	31, 33
Old Government Java	28, 31
Rio	22, 24
Plantation Ceylon	29, 31
Porto Rico	23, 24
Guatamala	24, 26
Jamaica	23, 24
Maracaibo	22, 26

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.

	c. per lb
Java	33, 34
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	33
Our Own "	30
Laguayra "	28
Mocha and Java	32, 33
Java, Standard	32
" Old Government	30, 32
" Crown	29
Arabian Mocha	35

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs	30
Standard Imperial in sealed tins, 25 and 50 lbs	32
Standard Blend in sealed tins, 25 and 50 lbs	33
Ground, in tins, 5, 10, 15 and 25 lbs	20, 30
Say's Parisien, in ½ and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz.	1 25
" " " " 2, 2 oz.	1 75
" " " " 3, 3 oz.	2 00

SUTTON & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Pure essence, Gorgona Anchovies, ½ pts. per doz 2 76

FLOUR AND MEAL.

	per bbl.
Flour, Family	$5 00 5 25
" Manitoba Patent	5 65
" white wheat patent	5 50
" Strong bakers'	5 75
Oatmeal, standard, bbls	4 65
" granulated, "	4 65
" rolled "	4 75
Bran, per ton	12 00
Shorts	17 00
Cornmeal	2 75 3 00
" Gold Dust	3 10 3 25
" Imperial	3 00 3 15

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz.
Cases, No. 1, 2 oz tins	$2 75 $3 00
" No. 2, 4 oz tins	4 50 5 00
" No. 3, 8 oz tins	8 00 8 75
" No. 4, 1 lb tins	12 60 14 25
" No. 5, 2 lb tins	25 00 27 00

FRUITS.

FOREIGN.

	c. per lb.
Currants, in bbls	5¾, 5⅞
" ½ bbls	5⅞, 6
" cases	6¼, 6½
" Patras, in cases	6½, 7
" Vostizza, "	7¼, 9½
" ½ case	9¼ 9½
Dates, Persian, boxes,	5½ 5¾
Figs, Elemes, 14 oz., per box	8½ 9
" 10 and 20 lb box	10, 11
Prunes, Bosnia, hhds	6, 6¼
" " cases, new	8½, 9½
Plums, French, 55 to 65	12½ 15
" Bottles, 1's	22 23
" " 2's	37½ 40
" " 4's	70 75
" " 7's	1 00 1 10
Raisins, Valencia, off stalk,	8, 8½
Selected	9, 9½
Layers	9½ 10
Raisins, Sultanas	11½ 14½
" Eleme	7½ 8
" London Layers	$3 00 3 25
" Black Baskets	4 00 4 25
Lemons, Ordinary, p. box	4 00 4 50
" Fancy	5 00 7 50
Oranges, Messina, per box	5 50 6 00
" Valeucia	11 50
" Rodi	6 50
Bananas	1 25 2 25

DOMESTIC.

Apples, Dried, per lb	5 5½
" Evaporated, p. lb	9 12½

GLASSWARE.

TAYLOR, SCOTT & CO.

	c. per doz.
Lamp Chimneys, O	32
" " A	35
" " B	45

	per bbl
Fruit Jars, pts	13 00
" " qts	14 00
" " ½ gal	17 00

GRAIN.

Wheat, Fall, No. 2	$1 00 1 03
" Red Winter, No. 2	1 00 1 02
" Spring, No. 2	98 1 00
" Man. Hard, No. 1	1 20
" " No. 2	1 18
Oats, No. 2, per 34 lbs	41 43
Barley, No. 2, per 48 lbs	50 51
" No. 3, extra	48 49
" No. 3	40 43
Rye	47 49
Peas	63 64
Corn	50

HAY & STRAW.

Hay, Loose, per ton	$10 00 $15 00
" Pressed, " on track	10 50 11 00
Straw Pressed, "	5 50 6 00

ISINGLASS.

G. P. SWINBOURNE & CO.
(Thos. E. Clatworthy, Ag'nt, Toronto.)
Boxes containing 3 doz 3d. pack. per box 3 58

LYE.



Gilletts powdered Lye (½ gr. in a case) per case $3 75

Elliott's 3 75

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts
Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars	22
" Fine, in 4 lb jars	70
" Ex. Sup., in bulk, per lb.	30
" Superior, in bulk, per lb	20
" Fine, " "	15

COLMAN'S AND KEEN'S

In 4 lb jars	75
In 1 lb jars	25
D. S. F., in tins, per lb	41
" in ½ lb tins	42
" in ¼ lb tins, per lb	44
D. F. in ½ lb tins, per lb	26
" ¼ " "	28

BARRINGER & BROWN.
(Thos. E. Clatworthy, Ag'nt, Toronto.)

Genuine, in 4, 1, ½, ¼ lb. and 2 oz. tins, per lb	0 34 0 47
Superfine genuine, full	0 30 0 43
Pure, per lb	0 23 0 36
D.S.F. "	0 34 0 47
D. S. "	0 30 0 43
F. "	0 23 0 36

NUTS.

	per lb.
Almonds, Ivica	13, 14
" Tarragona	14, 15
" Formigetta	12, 14

The Cowan Cocoa & Chocolate Co. Limited
OF TORONTO,
Manufacturers of
Cocoas and Chocolates.
Hygienic, Queen's Dessert, Mexican, Iceland Moss, Sweet Caracas Vanilla, Cocoa Essence, Royal Navy Chocolate, Soluble, Creams, Coffees and
Confectioners' Chocolates, Icing, and Powdered Sugars.
LEONARD H. DOBBIN, Agent, Montreal.



IMPOSSIBLE!
So say Doctors, to say too much in favour of St. Leon Water. It puts down Bright's Disease and Diabetes, as water quenches fire. Cures Indigestion, Dyspepsia, Rheumatism, etc., completely if drank freely and rubbed in the skin.
ST. LEON
Mineral Water Company,
101½ KING STREET W., - - TORONTO.

SAW YOUR
ADVERTISEMENT
IN THE
CANADIAN GROCER.

When writing to our advertisers please inclose the above.

SILVER STAR STOVE PASTE.
The following is the universal verdict of all who have used or sold it:
HAMILTON, APRIL 25th, 1890.
Messrs. F. F. DALLEY & Co.,
GENTLEMEN:—In thus ordering a fresh supply of your SILVER STAR STOVE PASTE we cannot but express our appreciation of the goods and congratulate you on having been able to place on the market an article so superior in every respect to anything we have heretofore been able to get.
As we use it on the stoves in the wareroom, we know personally its good qualities—no dust, a quick polish, always ready and the work is done in the time it would take to prepare the Dome or other hard stove polishes, and one of the best features about it is that it is so clean to handle.
If a man sells us an inferior article we don't forget to tell him about it, and on the same principle when a firm gives us an Extra good one we believe in letting them know that we appreciate it.
We remain,
Respectfully yours,
J. WALLACE & SON.

SOLUS. SOLE PRESERVER
Will preserve the soles of boots or shoes, and render them perfectly waterproof. One application to a pair of new shoes will double their wearing qualities.
Two-sized tins, 15 and 25 cents. Will cost you $1.20 and $2.00 per dozen.
We also manufacture the best line of Wigwam Slippers, and Lumberman's Oil Tanned foot wear in Canada.
C. N. VROOM,
St. Stephens, N.B.

Prices current, continued—

Almonds, Shelled Valencias	30, 35
" " Jordon.	50, 55
Brazil	13, 14
Cocoanuts,	5 50 6 00
Filberts, Sicily	10 11
Peanuts, roasted	14
" green	11, 12
Walnuts, Grenoble, old	14, 15
" New	16 ..
" Bordeaux	10½, 11½
" Naples, cases	16, ...
" Marbots	12

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO.

PICKLES.

John Bull, mixed, in bulk	$0 60
" Chow Pic'le, in b'lk	65
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 25
" " " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

SAUCES.

John Bull, kegs, per gal	$1 25
" ½ pt. bottles, per doz (according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " ½ pt, bottles, per doz	1 25
Niagara Tomato, kegs, per gal	1 25
" " Reputed pints	1 25

Terry's Candied Peels.	c. per peels
Lemon, 7 lb boxes	16
Orange, "	18
Citron, "	30

CROSSE & BLACKWELL'S.

Pickles, all kinds, pints, per doz	3 25

LEA & PERRIN'S.

	per doz.
Worcester Sauce, ½ pts	$3 60 $3 75
" " pints	6 25 6 50

SUTTON & CO.

(Thos. E. Clatworthy, Agent, Toronto)

Worchester Sauce, ½ pints, second quality, per doz	1 17
Worchester Sauce, ½ pints, third quality, per doz	0 96
The Victory Dinner Relish, per dozen	1 92
Bottled Pickles—Mixed, Piccalilli, Cabbage, Onions, per doz.	2 16

PRODUCE.

DAIRY.

	Per lb
Butter, creamery, rolls	$0 20 $0 22
" dairy, tubs, choice	0 13 0 15
" " " med	0 9 0 11
Butter, pound rolls	0 15 0 17
" common to med	0 9 0 12
" store packed	0 05 0 7
Cheese	0 09 0 9½

COUNTRY.

Eggs, fresh, per doz	0 13
Beans	1 50 1 70
Potatoes, per bag car lots	0 60
Hops, 1888 crop	0 08 0 12
" 1889 "	0 12 0 16
Honey, extracted	0 09 0 12
" section	0 14 0 18

PROVISIONS.

Bacon, long clear, p lb.	0 08½ 0 09
Pork, mess, p. bbl	15 50 17 00
Hams, per lb	0 11 0 12½
Bellies	0 11 0 12
Rolls	0 09¼ 0 09½
Backs	0 11 0 11½
Lard, Canadian, per lb.	0 09½ 0 10
Hogs	6 00 6 25
Tallow, refined, per lb	0 05 0 05¼
"rough, "	0 01¾ 0 02

RICE, ETC.

	Per lb.
Rice, Aracan	3¾, 3¾c
" Patna	4⅜, 4⅜
" Japan	4¼, 5
" extra Burmah	3¼, 3¾
Grand Duke	5½, 5¾
Sago	5¼, 5¼
Tapioca,	5⅞, 6¾

SPICES.

GROUND.

	Per lb.
Pepper, black, pure	$0 20 $0 22
" fine to superior	12 18
" white, pure	32 35
" fine to choice	25 30
Ginger, Jamaica, pure	25 27
" African, "	.. 18
Cassia, fine to pure	18 25
Cloves, " "	25 40
Allspice, choice to pure	12 15
Cayenne, " "	30 35
Nutmegs, " "	75 1 20
Mace, " "	1 00 1 25
Mixed Spice, choice to pure.	30 35
Cream of Tartar, fine to pure	25 37

STARCH.

EDWARDSBURGH STARCH CO. (Limited.)

	c. per lb.
Benson's Prepared Corn	8
No. 1 White Laundry, 4 lb boxes	5½
Silver Gloss, 6 lb boxes	6¾
" 1 lb chromo pkgs	7
Satin, 1 lb chromo boxes	7½
Edwardsb'g Rice, 1 lb chromo bxs	9
Canada Laundry	4½
Canada Corn	6½

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40 lb boxes. 1 lb packages, new wrappers	7½
36 lb boxes. 12 3 lb paper boxes	7½
40 " 10 4 lb "	7½
Silver Gloss Starch—	
40 lb boxes. 1 lb packages, new wrappers	9
40 lb boxes. Assorted ½ lbs and ¼ lbs	9¾
40 lb boxes. 10 4 lb paper boxes	9
6 lb boxes, with sliding covers (12 boxes in each crate)	9½
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	8
20 " "	8¼

BRITISH AMERICA STARCHES.

First quality White laundry, 3-lb. cartoon boxes	5½
First quality White laundry, barrels	5
First quality White laundry, half barrels	5
Lily white gloss, 6-lb. boxes	6¾
Brantford gloss starch, 1-lb fancy cartoons	7¼
Lily white gloss, 1-lb fancy cartoons	7
Canada Laundry	4½
Pure prepared Corn	7½
Challenge Brand prepared corn	6½
Coldwater Rice	9

SUGAR.

	c. per lb.
Granulated, in bbls	6⅞, 7
Paris Lump, "	7⅛
" " ½ bbls	7⅜
" " boxes	7⅝
Extra Ground, in bbls	8
" " boxes	8⅛
Powdered, in bbls	7⅛
" less than bbs	7⅜
Yellows, in bbls	5⅝, 6⅛
Raws, Jamaica in bags	5½, 5¾

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls
Redpath's "D"	3½c.	3⅝c
" "M"	3⅝	3¾
Redpath's "B"	3⅞	
" "VB"	4	⅛
" Extra	4¼	⅜
" Ex. Sup	4⅜	4½
" XXX Sup.	4½	4⅝
" Corn Syrup	4⅞	5

MOLASSES.

	Per gal.
Trinidad, in puncheons	34, 36c
" bbls	38, 40
New Orleans, in bbls	70, 75
Porto Rico, hdds	33 34
" barrels	36, 37
" ½ barrels	38, 39

TEAS.

GREENS.

Gunpowder—	Per lb
Cases, extra firsts	42, 50c
Half chests, ordinary firsts	22, 38
Cases, sifted, extra firsts	42, 50
Cases, small leaf, firsts	35, 40

Young Hyson—Moyunes

Half chests, ordinary firsts	22, 38
" " seconds	19, 20
" " thirds	16, 17
" " common	14, 15

PING SUEYS.

Half chests, firsts	28, 32
" " seconds	16, 19
Half Boxes, firsts	28, 32
" " seconds	16, 19

JAPAN.

Half Chests—	
Choicest	38, 40
Choice	32, 36
Finest	28, 30
Fine	25, 27
Good medium	22, 24
Medium	19, 20
Good common	16, 18
Common	14, 16
Nagasaki, ½ chests Pekoe	16, 22
" " Oolong	14, 15
" " Gunpowder	16, 19
" " Siftings	5, 12½

CONGOUS.

Half chests, Kaisow, Moning	12, 55
Caddies and half chests	18, 50
Cadies, Pakling and new makes	18, 50

OOLONG.

Half chests Formosa	34, 50
Caddies	36 55

ASSAMS.

Chests and half-chests, Pekoe	22, 48



KINGSFORD'S OSWEGO ∴ STARCH.

"Pure" and "Silver Gloss"
FOR THE LAUNDRY.

Corn ∴ Starch,
FOR THE TABLE,

EQUAL TO ANY RICE OR IMPORTED STARCHES MADE.

For Sale by all Leading Jobbers in Canada.

T. KINGSFORD & SON, Oswego, N.Y.

B. T. BABBITT'S

BEST SOAP

Which has a world-wide reputation of being the best lard soap made; noted for its PURITY and QUALITY. Hundreds of Soap Manufacturers have tried for years to imitate and discover the process by which it is made—but all have met with signal failure. No soap ever made has the same Washing Powers. Millions of families, mechanics, railroad engineers, railroad men will attest to this fact.

MANUFACTURED ONLY BY

B. T. BABBITT, Nos. 64, 65, 67, 68, 69, 70, 72, 74, 76, 78, 82 Washington St. and 41, 42, 43 44, 48 and 49 West St. } NEW YORK.

SCENTED ORANGE PEKOE.

Boxes, Foochow and Canton 28, 60

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	62c
Ingots, rough and ready, 7's	59
Laurel, 3's	52
Brier, 7's	50
Index, 7's	45
Honeysuckle, 7's.	53
Napoleon, 8's.	49
Royal Arms, 12's	50
Victoria, 12's	48
Brunette and Lovely, 12's	45½
Prince of Wales, in caddies	46½
" " in 75 lb boxes	46
Bright Smoking Plug Myrtle, T & B, 3's	55
Lily, 7's	48
Diamond Solace, 12's	45
Myrtle Cut Smoking, 1 lb tins	65
½ lb pg, 6 lb boxes	65
2 oz pg, 5 lb boxes	65

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdowne	$60 00
" " Panetelas	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" Queens	29 00

Cigarettes, all Tobacco—

Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C No. 1	4 00
Sweet Sixteen	3 50

CUT TOBACCOS.	per lb.
Puritan, ⅛ lb pkg., 5 lb. boxes	65
Old Chum, ⅛ lb pkg 5 lb box	65
Old Virgin., 1-10 lb pkg., 10 lb bxs	57
Gold Block, ⅛ lb pkg, 5 lb boxes	65

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	78
Puritan, 1-10, 5 lb boxes	80
Athlete, per lb	1 10

SOAP.

Ivory Bar, per lb	5½
Do. 2, 6-16 and 3 lb bars "	5
Primrose, 5 lb bars, wax W "	4
" 1 " " "	4½
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 13oz, 1,2 and 3 lb bars per lb	3½
Queen's Laundry, per bar	5½

B. T. BABBITT'S SPECIALTIES.

B. T. Babbitt's Best Soap, p. bar	0 05
B. T. Babbitt's 1776 Soap Powder per box of 100 5½ oz. package	3 85
B. T. Babbitt's Lye, per box of 2 doz. large cans	1 80

TOILET SOAP.

TAYLOR, SCOTT & CO.

	per doz.
Baby's Own, ½ doz boxes	$1 25
Our Boys, ¼ " "	1 25
Sea Foam, ½ " "	75
London Bouquet, ½ " "	60
Oatmeal, 1 " "	85
" ½ " "	60
Paris Assorted, ¼ " "	0 75
Albert Oatmeal bar, 2 doz. boxes	0 75
" White Castile bar, 2 doz. boxes	0 75
	per gro.
Fatherland, ½ doz boxes	5 00

WASHING CRYSTAL.

Gillett's Washing Crystal, 1 gro in box, per box	$1 75
Cottam's per lb	0 03½

WASHING COMPOUNDS.

Cottam's small p'k'ts, per gro	$1 50
" large " "	4 50

WOODENWARE.

	per doz
Pails, 2 hoop, clear No. 1	$1 70
" 3 " " "	1 90
Pails, 2 hoops, clear No. 2	$1 60
" 3 " " "	1 80
" 3 " painted "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe $1 90	2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
	per case.
Matches, Parlor $1 70	$1 75
" Telephone 3 50	3 60
" Telegraph 3 80	3 90
	per doz.
Mops and Handles, comb.	1 25
Butter tubs $1 60	$3 20
Butter Bowls, crates ast'd	3 60
Clothes Pins full count, per box	0 75

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 2 qt	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Handy dish	3 75

YEAST.

Royal Yeast Cakes, 3 doz 10c. packages in case, per case	$1 95
Royal Yeast Cakes, 3 doz 5c. packages in case, per case	1 00

OUR NATIONAL FOODS.

	pkg.	doz
Desiccated Wheat	4 lb.	$2 30
" Rolled Oats	4 "	2 25
Snow Flake Barley	4 "	2 40
Rolled Wheat Flakes	4 "	2 25
Buckwheat Flour, S. R.	4 "	2 00
Prepared Pea Flour	2½ "	1 80
Baravena Milk Food	1 "	3 00
Patent Prepared Barley	1 "	1 80
Patent Prepared Groats	1 "	1 50
Beef and Barley Extracts	6 oz	2 25
Gluten Flour	4 oz	2 80

HARDWARE.

ZINC: Sheet net.	0 06½

IRON WIRE:

Galv., annealed and oiled and bright 20 p.c. advance on list	
Barbed wire net.	0 00
Coil chain, 5-16 in. net	0 05½
" " ⅜ in "	0 05
" " ¼ in "	0 04½
Iron pipe, 50 per cent.	
Iron pipe, galvanized, 25 per cent.	

CUT NAILS, from Toronto:

10 dy. to 60 dy	2 80	0 00
8 dy. and 9 dy	3 05	0 00
6 dy. and 7 dy	3 30	0 00
4 dy. and 5 dy	3 55	0 00
3 dy. C.P.	3 90	0 00
3 dy A.P	4 40	0 00

HORSE NAILS:
"C" 50 and 10 per cent. from list.

HORSE SHOES:

From Toronto, per keg	3 75	4 00

WINDOW GLASS:

25 in and under	1 55	1 60
26 to 40	1 60	0 00
41 to 50	3 60	0 00
51 to 60	3 90	0 00
61 to 70	4 20	0 00

GUNPOWDER:

Sporting FF. "	4 75	0 00
" FFF "	5 00	0 00
Canada rifle "	7 25	0 00
Sporting FF., (in ¼ lb. tins) per doz	2 40	0 00
ROPE: Manilla	0 14	0 16
Sisal	0 13	0 00

AXES:

Peerless & Keen Cutter	7 50	0 00
Leader	7 25	0 00
Lance	7 75	0 00
Queen City	9 25	0 00
Honor Bright, all steel	11 00	0 00
SHOT: Canadian	0 05½	0 00
HINGES: Heavy T and strap	05½	00
" Screw, hook & strap.	03¾	04¾
TIN PLATES: 1c. 4x20 coke, per box	4 50	4 75

INGOT TIN: 25 to 26 per bdl.

PIG LEAD: 4 to 4½ per bdl.

PETROLEUM.

F. O. B. Toronto	Imp. gal.	
Canadian	$0 14	$0 14½
Caroon Safety	0 17	0 17½
Canadian Water White	0 20	0 00
Amer'n Prime White	0 23	0 24
" Water White	0 25	0 00
Photogene	0 27	0 00

DRUGS AND CHEMICALS.

Alum lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 02½	0 03
Borax	0 12	0 13
Camphor	0 70	0 75
Carbolic Acid	0 55	0 60
Castor Oil	0 11	0 12½
Cream Tartar	0 30	0 31
Epsom Salts	0 01½	0 02½
Paris Green	0 18	0 22
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 22	0 25
Hellebore	0 15	0 17
Iodine	5 00	5 50
Insect Powder	0 40	0 50
Salpetre	0 08½	0 09
Soda Bicarb, per keg	0 00	2 25
Sal Soda	0 95	1 00
Madder		

VINEGAR.

A. HAAZ & CO.

XX, W.W	0 20
XXX, W.W	0 25
Honey Dew	0 28
Pickling	0 28
Malting	0 45

THE BADGEROW FALCONER VINEGAR CO

French Bordeau	per gal.	0 34
Tarragona	"	0 32
Triple	"	0 30
Fruit Vinegar	"	0 27
Pickling	"	0 28
XXX	"	0 25
Extra XX	"	0 22
XX	"	0 20
X	"	0 16
Cider Vinegar	0 16 to	0 25
Honey Vinegar		0 25
Eng. Malt Vinegar	0 50 to	0 60
Bottled Malt Vinegar, qts.		2 00
Methylated Spirits	2 00 to	2 25

LIQUORS.

CANADIAN SPIRITS:

(Net Cash Prices.)	Imp. gal. In B'd.	D.P'd
Alcohol 65 O.P.	$0 99	$3 27
Pure Spirits 65 "	1 00	3 28
Pure Spirits 50 "	0 90	2 98
" " 25 U.P.	0 49	1 52
Family Proof Whiskey	0 53	1 64
Old Bourbon "	0 53	1 64
" Rye "	0 50	1 54
" Toddy "	0 50	1 54
" Malt "	0 50	1 54
" Domestic Whiskey 32 U. P.	0 45	1 04
Old Rye, 4 years old	0 75	1 90
" " 5 "	0 85	1 66
" " 6 "	0 95	2 00
" " 7 "	1 05	2 16
Rye Whiskey, 1883, qts.	4 25	7 06
" " " pts.	6 00	8 75
" " 1884, qts.	4 00	6 75
" " " pts.	5 75	8 50

20 to 100 cases, net cash.
100 to 200 cases, 2½ per ce off.
200 cases and over 5 per ce off.

JOS. PICKERING & SONS' SPECIALTIES.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Metal Polishing Pomade, according to size, per dozen	0 20 1 02
Needham's Polishing Paste according to size, per dozen	0 18 2 81
Furniture Polish, according to size, per dozen	0 20 2 85
Razor Paste, ½ doz. in box	1 02
" in single boxes	1 18
Plate Powder, per box	1 02
Knife Powder, in cannister, per dozen	1 03
Harness Blacking, in boxes, per dozen	1 27 2 20

THE LONDON BRUSH FACTORY,

61 and 65 Dundas Street,

MANUFACTURERS OF

EVERY KIND OF BRUSHES HANDLED BY GROCERS' TRADE



FULL STOCK OF CARPET SWEEPERS.

Awarded Gold and Silver Medals, 1887 and 1888, Bronze A.D. 1889.

THOS. BRYAN, London, Ont.

C. RICHARDSON & CO.

MANUFACTURERS OF

The Celebrated Bull's Head Brand Pickles,

SAUCES, JAMS, JELLIES,

CANNED FRUITS AND VEGETABLES.

SPECIAL PRICES IN

CANNED TOMATOES.

EVAPORATED APPLES and MAPLE SYRUP

125 River St., Toronto.

THE MANUFACTURERS' LIFE INSURANCE COMPANY AND THE Manufacturers' Accident Insurance Company.

HEAD OFFICE : Yonge Street, Trader's Bank Chambers, Toronto.

Authorized Capital, $2,000,000 and $1,000,000 respectively.

Most Liberal and Varied Forms of Life or Accident Policies Issued. Life Policies incontestible on any grounds whatever after three years.

PRESIDENT :---Rt. Hon. Sir John A. Macdonald, P.C., G.C.B.

VICE-PRESIDENTS : Geo. Gooderham, Esq., President Bank of Toronto. Wm. Bell, Esq., Organ Manufacturer, Guelph. S. F. McKinnon, Wholesale Milliner.

JNO. F. ELLIS, Managing Director.

DESKS

OFFICE, LIBRARY, CHURCH AND SCHOOL

FURNITURE.

JOHN M. BLACKBURN & CO.,

41 COLBORNE ST., TORONTO.,

—AND—

162 ST. JAMES ST., MONTREAL.

QUEEN CITY BUSINESS COLLEGE,

Cor. KING and CHURCH Sts., Toronto, Is the best and cheapest place to educate your sons and daughters. Thorough practical Business, Shorthand or English Education imparted in shortest possible time by our method of "Individual Instruction." Catalogue mailed free on application.

ST. LAWRENCE CANALS.

RAPIDE PLAT DIVISION.

NOTICE TO CONTRACTORS.

SEALED TENDERS, addressed to the undersigned, and endorsed "Tender for the St. Lawrence Canals," will be received at this office until the arrival of the eastern and western mails on *Wednesday, the 23rd day of July* next, for the construction of a lift lock, weirs, etc., at Morrisburg, and the deepening and enlargement of the Rapide Plat Canal. The work will be divided into three sections, each about a mile in length.

A map of the locality, together with plans and specifications of the respective works, can be seen on and after *Wednesday the 9th day of July* next, *at this office*, and at the Resident Engineer's Office, Morrisburg, where printed forms of tender can be obtained.

In the case of firms there must be attached to the tender, the actual signatures of the full name, the nature of the occupation and residence of each member of the same, and further, an *accepted cheque* on a chartered bank in Canada for the sum of $6,000, must accompany the tender for Section No. 1, and an *accepted cheque* on a chartered bank in Canada, for the sum of $2,000 for each of the other sections.

The respective *accepted cheques* must be endorsed over to the Minister of Railways and Canals, and will be forfeited if the party tendering declines entering into contract for the works at the rates and on the terms stated in the offer submitted. The cheques thus sent in will be returned to the respective parties whose tenders are not accepted.

This Department does not however, bind itself to accept the lowest or any tender.

By order,

A. P. BRADLEY,
Secretary.

Department of Railways and Canals,
Ottawa, 13th June, 1890.

IMPERIAL CREAM TARTAR BAKING POWDER

TRADE MARK

PUREST, STRONGEST, BEST,

CONTAINS NO

Alum, Ammonia, Lime, Phosphates,

OR ANY INJURIOUS SUBSTANCE.

E. W. GILLETT, TORONTO, ONT. CHICAGO, ILL.

MANUFACTURER OF

THE CELEBRATED ROYAL YEAST CAKES.

TORONTO SALT WORKS

128 ADELAIDE STREET EAST.

DEALERS IN AND MANUFACTURERS OF

Table, Dairy & Meat Curing Salts.

Silver Medal Industrial Exhibition, 1888.

We handle Canadian Salts only, which from recent Government t[illegible] for Dairy and Meat purposes have proved equal and in most cases superior to the best Imported Salts of any brand.

Orders promptly filled.

CONDENSED MINCE MEAT

Put up in card board box. Packed in ¼ and ½ gross cases.

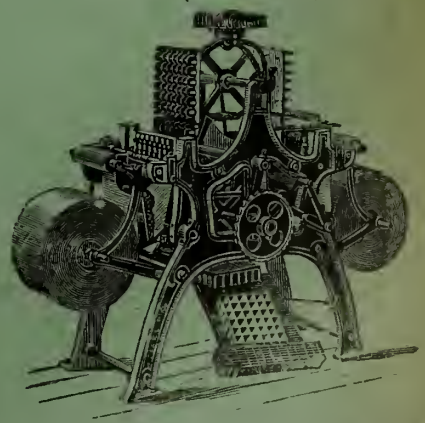
SELLS AT ALL SEASONS.

Will not injure in warm weather. Ask your wholesale grocer for it. Price $13.50 per gross. Patented in Canada.

J. H. WETHEY, ST. CATHARINES,
Sole Manufacturer in Canada.

Northumberland Paper and Egg Case Co.

Sole Manufacturers of Machine Made Egg Case Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD, ONT.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

W. BOULTER & SONS,

PICTON, - - ONT.,

PACKERS OF THE CELEBRATED



LION BRAND

Canned Fruits and Vegetables

Every can has a Lion on the label. This label is a guarantee to the consumer that the quality is first-class. Ask your Grocer for the Lion Brand. Do not take any other.

BAY OF QUINTE CANNING FACTORIES,

Head Office: Picton. **Branch: Demorestville.**

JAMES PARK & SON,

PROVISION MERCHANTS

PORK PACKERS,

AND MANUFACTURERS OF PRESERVED MEATS ETC

SPECIALTY:—Imported English Sheep Casings for the Sausage Trade.

41 to 47 St. Lawrence Market, and 95 Front St. E.

TORONTO - ONT.



ROYAL YEAST

Is Canada's Favorite Yeast Cakes. 10 years in the market without a complaint of any kind. The only Yeast which has stood the test of time and never made sour, unwholesome bread. All Grocers sell it.

E. W. GILLETT, M'F'R. TORONTO, ONT. & CHICAGO, ILL.



E. P. Breckenridge, Toledo, Ohio, Pres. Edwin Norton, Chicago, Vice-Pres.

W. C. Breckenridge, Resident Manager.

The Norton Manufacturing Co.,

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit Cans, Lard Pails, Paint Pails and Cans. Baking Powder Cans.

Capacity, fifty thousand fruit cans per day.

Sole Agents in Canada for Norton Bros., "Solder Hemmed" Caps, and Grocers' sample goods, and Haskell's sample cases.

Cor. YORK AND QUEEN Sts., HAMILTON, - ONT.

Established 1874.

W. H. SMITH,

Wholesale Produce

Commission Merchant

186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Produce. Consignments solicited. First-class reference.

- PARISIAN - BLUE!

Is Stronger and More Economical

THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

FOREIGN FRUITS

R. S. GALLAGHER,

FRUIT AND COMMISSION MERCHANT

TORONTO.

111 & 113 King St. E., 77 Colborne St.

Telephone 1617.

R. G. MURDOCH & Co.

Commission

—AND—

Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

29 Church St., Toronto.

TELEPHONE 806.

J. CLEGHORN & SON

WHOLESALE

Fruit, Fish & Oyster Dealers.

94 Yonge Street, Toronto.

CALIFORNIA ORANGES.

We have our first Car of Riverside Oranges for the season just in.

Riverside Seedlings, 150 to 200 size.
Mediterranean Sweets, 150 to 200 size.
Washington Navels, 126 to 176 size.

The season being 6 weeks earlier than last year fruit is fully ripe and of extra sweetness and flavour. Send for sample box of each and from this on you will use no other oranges.

Car Fancy 300 "Cuccio" Lemons, the finest pack in the world in stock.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

FINE GOODS OUR SPECIALTY.

MUNGO CIGARS, EXCEPTIONALLY FINE.

EL PADRE E' HIJO (7 SIZES).

EL PADRE AND CABLE.

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

VOL. IV. TORONTO AND MONTREAL, JULY 11, 1890. No. 28

THE BRITISH AMERICA STARCH Co.

Handle Starches of Established Reputation.

Pure Prepared Corn.
Lily White Gloss.

BRANTFORD, ONT.

H. A. NELSON & SONS

MANUFACTURERS AND Wholesale Dealers —IN— BROOMS AND WHISKS,

Brushes, Woodenware, Baskets, Cordage, Grocers' Sundries.

MONTREAL, - TORONTO.

MOTT'S CHOCOLATES & COCOAS

COMFORTING TO OLD OR YOUNG ROBUST OR FEEBLE

FOR SALE EVERYWHERE.

ASK FOR MOTT'S

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND

Taylor, Scott & Co.

TORONTO.

THE BEST



IS THE CHEAPEST.

Retail Price, 25c.

For sale by all first-class grocers

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

ALWAYS ASK FOR THE

'John Bull' BRANDS.

Manufactured by

BRYANT, GIBSON & Co.



AGENCY FOR—
Ganong's Lily Chocolates,
Terry's English Bottled Confectionery,
Negree's French Crystallized Fruits.

A. HAAZ. C. DE CARTERET.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider

VINEGARS.

74 Bagot Street, - Kingston, Ont

Needham's "The Favorite." Polishing Paste.

USED BY HER MAJESTY'S SERVANTS

Gold Medals and Diplomas of Merit at all Exhibitions.

Dazzling Mirror Finish

Sold Everywhere in 5c, 10c, 15c, 20c & 25c Tins

The reputation of nearly a century as the most reliable preparation for Cleaning and Brilliantly Polishing BRASS, COPPER, TIN, BRITANNIA METAL, PLATINOID, etc.

Inventors and Sole Manufacturers, JOSEPH PICKERING & SONS, Sheffield. Pickering's Furniture Polish, Paste Powder, Knife Powder Brunswick Black, Razor Paste, Metal Polishing Pomade (Red), Ye Olde Oak Furnishing Paste. T. E. CLATWORTHY, Sole Agt. in Canada, 31 Church St., Toronto.

The trade supplied. Write us or your Wholesaler for prices.



IT SAVES LABOR, TIME AND CLOTHING.

As the hands do not come in contact with the water, chapped, scalded and sore hands are avoided. The mop being wrung at arms length there is no stooping or straining of the back or shoulders. The hands are not soiled or disfigured by the wringing of a filthy, greasy cloth. As the clothing is not drenched or disfigured as in ordinary mopping no special preparation is required.

TARBOX BROS.,

"Truth Building," 73 Adelaide Street West, Toronto, and 28 Waterloo St., St. John, N. B.

EMBRO OATMEAL MILLS.

D. R. ROSS, - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders.

ELLIS & KEIGHLEY,

MANUFACTURERS OF

Empire Baking Powder.

Grocers can make more by selling a reliable powder at a moderate price than by selling at a high price and giving a present with it. Try the Empire and you will be convinced.

No. 2 Bay Street, Toronto.

DELHI CANNING CO

PACKERS OF

FRUITS, VEGETABLES, JAMS, JELLIES, CATSUPS and MEATS.

AWARDED

-FIRST PRIZE-

—: DOMINION CONVENTION OF FRUIT GROWERS :—

OTTAWA, FEB. 19, 20, 21, 1890.

☞ FRUITS IN GLASS A SPECIALTY. For sale by all Wholesale Grocers.

"Reading maketh a full man,
Conference, a ready man,
And writing, an exact man."

—LORD BACON.

Had Lord Bacon lived at the present day, he would no doubt have added,

"And Johnston's Fluid Beef a strong man."

Williamson & Lambe

STORAGE

54 & 56 Wellington St. E., Toronto.

THE CANADIAN GROCER & GENERAL STOREKEEPER.

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

THE GROCER PUBLISHING CO. (LTD.)
J. B. McLEAN, SEC.-TREAS.

115 ST. FRANCOIS XAVIER STREET, MONTREAL.

6 WELLINGTON STREET WEST, TORONTO.

Vol. IV. TORONTO AND MONTREAL, JULY 11, 1890. No. 28

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

OUR MONTREAL OFFICE.

Our Montreal Office is located at 115 St. Francois Xavier St. Our representative, Mr. Hugh C. McLean, will be pleased to have subscribers and advertisers call upon him there. He will also pay special attention to gathering business items and attending generally to the interests of this paper.

Changes in advertisements and new advertisements must reach this office not later than Wednesday morning of each week.

LARD AND ITS COMPOUNDS.

The makeweight which the Canadian government has put upon our American competitors in lard production seems to be a fair one. It does not appear to be so large as to secure to the maker or dealer more than a reasonable profit. It is not too small to be a sufficient check upon the tendency of American stock to swamp this market. The duty on tried or rendered is now 3c., while before the revision of the tariff it was 2c. The duty on untried is now 2c., and it was formerly 1½c. The change further requires that packages, when of tin, shall be included in the weight for duty. The effect of this more straitened access to the Canadian market has been the complete withdrawal of American producers from the competition to supply our consumers. That trade is now all supplied by Canadian lard refiners. But though the American competition has disappeared, it has left behind it the demand for cheap lard, and this has invoked the introduction into this country of American methods in the production of cheap lard, that is, of lard compounds. In Montreal, Hamilton, Mitchell, Ingersoll, lard compound is already manufactured, and it is expected that it will be made shortly in Toronto. The existence of factories for the production of lard compound shows that there is a demand for such mixtures.

The mainspring of this demand is the desire for cheap goods. But it is unlikely to be equal to the task of supporting the compound lard industry on a large scale. Already signs of reform in consumption are discernible. The satisfaction with compounds had got pretty well worn out by the time the addition to the duty was made. People were beginning to weary of compositions which had the minimum proportion of real lard that was needed to make the mixture a lard in appearance. They have now got farther along the path of reform. There is an increasing condemnation of adulterated lard. More pure lard has been consumed since the change than in any equal period for a long time. This may be partly because the pure is sold at only 1c., above the compound. It is to some extent, at least, because pure lard in the end is what the people want. The alien element in the sophisticated article is not injurious. Tallow and cotton seed oil are not hurtful. But they are not satisfactory. The flavor of the compound and some faults in its effects are against its attaining permanent popularity. What further militates against the likelihood that there will be a lasting demand for compound is the fact that those who make it in this country are quite as anxious to find a home market for their pure lard as for their compound. If, therefore, there is a demand that wants only pure lard, there shall be pure lard only forthcoming.

There is a duty on cotton seed oil, but the oil itself now is very cheap. Also tallow is cheap. These circumstances work in favor of the complete transition into Canadian hands of all the trade in lard, both that in pure lard and that in compound lard. In the meantime that is desirable. But the perpetuation of a trade in adulterated lard is not desirable. We want a lard trade that will take off all the natural article, and that will stimulate the production of the natural article. We have a sufficient yearly demand to absorb more than all the lard we have so far produced. We need to produce more lard. This, the growing dissatisfaction with compounds is coming to demand. Lard, being one of the products of pork, which our tariff also encourages the native production of, is more likely to be more abundantly produced, because of the inducements to raise pork that the tariff holds out in its protection against American raisers. Canadian lard will not have to be sold any longer at a loss, and will therefore be more liberally produced. A better market for lard and other hog products will raise the demand for hogs, and the greater the production the less will be the need for compounds. The trade in compounds is a constantly shrinking one.

THE ADVANCE ON LIQUOR.

Our Prices Current register an advance in the quotations for Canadian spirits. The advance is inaugurated at the same time as a provision of the Inland Revenue Act. By that provision it becomes necessary for manufacturers to keep all whiskies in bond two years before they shall be deemed lawful commodities of trade. It needs the maturing effect of this period of storage to make whiskies potable. The carrying of all stock for at least two years before it can be realized upon is an addition to the cost of production of two years' interest. This is alleged to be the basis of the advance. The requirement of the Inland Revenue Act to which the advance is attributed, was passed some years ago. The interval between its enactment and its enforcement was no doubt intended for the accumulation of a sufficient stock for the continuous movement of business, the distillers not being supposed under the old order of things to have a two years' supply lying in their warehouses.

Any advance in the price of liquor is undoubtedly a social benefit, but it is not a benefit to trade. An advance on most other articles of merchandise can benefit trade if it is just enough to confine business to a fair number of dealers and is not so great as to check consumption. But the number of traders who shall sell liquor is not a matter

that is regulated by prices; it is determined by law, the number of licenses to sell always bearing an unchanging proportion to the population. The advance in prices, therefore, cannot benefit trade. It is likely to reduce it or, if not, to reduce the profit upon it. If a dealer can not sell as much under the prices now ruling, and get his usual rate of profit, he has to be content with fewer sales or less profit. The distillers have for many years reaped a very large profit. It was not too small to compensate them for the extra expense and risk of holding all their stock in bond for two years. That the business was one from which large returns were derived appears evident from the fortunes which have been made in the pursuit of it. The addition to the prices heretofore current does not seem a yielding to an adverse condition imposed on the manufacturers, so much as the laying hold of a favorable circumstance. The manufacturers know that no new competition can disturb their hold upon the demand for at least two years. Existing distillers, and they are not many, have only to work together to keep the present high prices intact. Any manufacturers who enter the field will be barred out of the market by the law for two years. And there is but slight chance of any new distillers entering the field. They would have against them, in addition to the cost of starting, the difficulty of making head against the prestige of the old makers, and the heavy incubus of the legal prohibition to engage in trade for two years. This handicaps competitors with a vengeance, and gives to the present makers a monopoly that is encumbered with scarcely the chance of future disturbance.

Under the new price list very meagre concessions are made to the trade, and those that are made seem more with an eye to luring wholesalers to an assumption of the risk involved in doing business with retailers, than from any consideration of the wholesalers' claim to a share in the profit. The wholesaler needs to invest $3,500 before 10 per cent. of the discount is vouchsafed him. All sales are for cash. The selection of those to whom sales will be made is reserved to the distillers, who have been known in the past to reject the orders of men whose credit was not questioned from any other quarter. All the circumstances go to show that the manufacturers are, and feel themselves to be, in a position that is securely fortified. Prices may therefore be taken to be firm.

SILVER LEGISLATION AND PRICES.

In the first place silver is like any other commodity, it does not amount to much as property unless there is a demand for it. The tension or slackness of demand is what shifts the index up or down along the scale of value. An enormous quantity of silver is annually mined in the north-western quarter of the United States. The supply has been for a long time gradually outstripping the demand, so that between the summit of value reached years ago and the point at which price now rests there is a lengthy void. Silver has sunk in value 30 per cent. in the last twelve years. That shrinkage too has taken place in spite of a greatly increased consumption. A huge artificial demand for silver as coinage was created by the Bland Act in 1878, since which time by the operation of that measure 350,000,000 silver dollars have been coined. This, as we have seen, did not keep the price of silver from falling. If the demand had been confined to the manufacture of articles of jewelry, plate, mountings, and the manifold tasteful applications that we have to day, it would seem that the price would have been lower. So at all events the representatives of the large silver interest maintain, and to mend the market for their commodity, they have for a long time been calling for a free silver coinage. Several bills have been prepared in deference to this demand from the silver interest, but none which would go the length of a free coinage of silver could have any hope of being carried. Two, the Senate Bill, and Secretary Windom's Bill, stand ahead of any others in their chances to be adopted, and of these two Windom's is the more acceptable. It provides for the issue of certificates for bullion deposited with the government, and is not a coinage measure. Its certificates are of the nature of warehouse receipts, and are redeemable in gold at the market price of the silver they represent. It thus answers the demand for the legislative creation of a silver market as the basis of a currency. The Windom Bill, however, does not proceed from an interest that believes in the policy of giving a factitious value to silver. It is a compromise, in which more of eastern conservatism is imported than in any of the other measures. The Senate Bill, on the other hand, represents the wishes of the West. The East is the centre of American commerce, while the West is the centre of American population. The commercial wisdom of the nation would discourage any further inflation of silver, but it has to recognize the strength of numbers if not of financial sagacity to be against it, and therefore concurs in a measure that appears to be the less of two evils. The men from the West never have a transaction with a foreign nation perhaps in the whole course of their lives, and are therefore incapable of seeing in their fulness the effects of an enormous increase in the silver coinage.

The silver bills before Congress would base the increased coinage upon the same comparison between gold and silver as the Bland Act of 1878. That is, 412½ grains troy of silver of standard fineness shall be always legally equal to 25 8-10 grains troy of gold, of standard fineness. This is an arbitrary ratio, and cannot correspond with the fluctuating ratio between the values of the metals that various circumstances shall from time to time determine. Indeed, it does not nearly represent the present market value of silver relatively to that of gold. There was a time when silver was undervalued relatively to gold, but that was many years ago, when the world's supply of gold received a sudden expansion from the opening of the Californian and Australian mines. The later great output of silver has reversed this, and now silver is overvalued relatively to gold, when 412½ grains of it is said to be equal in purchasing power to 25 8-10 grains of gold. In the world's market its value is 30 per cent. below this. Still this old value is given to silver in the coinage, and silver men want the coinage increased that more of their metal may go for this than goes at present. In trade with foreign countries, the basis of all transactions is gold. The intrinsic value is all that is recognized. Therefore, the American who pays in to his own bank to settle a foreign account by a bill of exchange, must deposit as many dollars in gold as there are dollars demanded on his invoice. Every silver dollar he pays is accepted as 70c. at present, and in ten years may be accepted at but 50c., according as the world's market for silver may rule. An English draft for £100 would be paid by a little under $487 in gold, but by above $695 in silver. Yet, in the United States the holder of a silver dollar is legally as rich a man and can buy as much as he who holds a gold dollar.

The free coinage of silver was the thing originally sought, and yet desired but not to be hoped for. By it every man who brought silver bullion to the treasury would be entitled to have it coined free into silver dollars of 412½ grains troy of standard fineness. This would soon sweep the gold coinage out of existence, for there are uses for gold to which it can be more profitably put than to be coined into an equivalent for so low a weight of silver. Therefore, the free coinage idea did not carry when it was boomed twelve years ago, and instead of it a limited coinage bill, Bland's, was adopted. If free coinage had been adopted there would soon be an overflowing circulation, and thus the value of silver would deteriorate in currency, for in the form of currency it is ultimately as much on the market as it is in the bar. The financial sense of the American people, which financial sense is yet chiefly in the East, would have nothing to do with the Bland dollars. They were scarcely touched at the outset. But a place was found for them, and that was in the South, which had not yet entered upon that industrial career which is transforming it. There the Bland dollars went, and were accepted by the East as exchange deposits in southern banks, while the gold gravitated north. In the south, impoverished after the war, the silver was accepted the more readily because of the irredeemable paper money then circulating. A debtor class was made use of for the introduction of silver. In time, the immense growth of population, commercial develop

ment, and above all the shrinkage of the national bank note circulation, made room even in the East for silver to pass current, and it does so now. But the East is opposed to any further increase of the coinage, which all the measures except the Windom Bill, contemplate, and that bill provides a market that is to be the security for a great part of the currency.

An increased silver circulation may have no ill effects for some years. If the coinage demand for silver is maintained by the substantial basis of good times, if the American people have several series of fine crops, etc., to make the need for a larger circulation, the coinage may go on increasing for a long time before the bucket slops over. The contracted circulation of the national bank notes has left a gap that silver may be a long time poured into if no bad times come. That gap will swallow $200,000,000 But, the financiers who control the real estate concerns, the trust and loan companies, the insurance companies, banks, etc., insist on a gold basis for all transactions that require a few years to mature. They exact gold contracts, and any man who invests money on a five year loan is wise to do so. This caution shows the watchers of the money market are not sanguine as to the value of silver money in a few years.

As to the effect upon the prices of commodities, an effect supposed to be due to natural workings of the laws of exchange, little can be said. Indirect consequences to prices are more likely than are direct ones from increased silver circulation. First, speculative excitement might be looked for, the same as on the eve of the budget being brought down with some momentous change expected. This would affect prices for the time. But in so large a country as the United States, touching reciprocally the commerce of so many other countries, there could not well be any disturbance of the equilibrium of prices that would not affect outside markets as well. The speculative feeling that was certain to be engendered by pending silver legislation, would be exhibited in the rush for corners, not because of high prices, but because of inflated currency. These movements would give an impulse to buying, which would really raise prices in the country, and would correspondingly affect prices in Japan or India. But these are indirect effects, and accidents, rather than normal consequences of the silver agitation, which may have no important bearings on prices of commodities. Indeed no silver bill may pass this session.

It may be added that dollars are the only coins contemplated in any of the proposed legislation. It is only these that come into competition with gold. For values less than a dollar, gold is unsuitable, as the coin becomes too small for use. On the other hand the silver small pieces need not be intrinsically worth what they circulate for. They are not involved in large sums or to any important extent in international exchange.

TRADE PROSPECTS.

As is usual just at this time of the year, the all-absorbing topic of conversation amongst commercial men is the crop prospects. It is felt that there is need of a really bountiful harvest in Canada to avert a great deal of financial suffering. Our imports for the last three years have considerably exceeded our exports—a state of things which has puzzled some of our astute bankers, who annually look to our foreign balance sheet for an answer to the question : "Has the country made money?" It does not seem to have appeared to any of these gentlemen, judging from their writings and speeches, that this debit balance has been covered by moneys brought into Canada for permanent investment by settlers, loan companies, railways, and other like corporations, manufacturing companies, etc. This money comes into Canada through the mail, over which there is no established check, while the imported goods having to be passed through the various custom houses are all taken account of. For this reason we believe that Canada has been more than holding her own all along, notwithstanding the poor crops she has experienced of late years. We furthermore are of the opinion that the resources of this country are so far-reaching, and her capacity for money-making so great, that with a series of bountiful harvests there would be seen strides in the progress of our towns and cities that are seldom witnessed even in the United States. At the time of our writing. 8th July, it can be safely said that not for many years has the prospect been so bright. While some kinds of fruit are behind in the quantity of their yield, and others are not quite up to the standard of quality, owing to the singular weather of the past winter, the hay, grain, and root crops, are looked upon as being excellent. In Ontario the two things to be feared are drought, and its opposite too much rain, both of which evils, so far, have not shewn themselves, while in the Northwest the terrible bugbear is the early frosts. These frosts, however, are regarded by those who know as easily averted troubles, and as in reality nothing more than a punishment to the careless farmer—it being claimed that healthy grain, growing in well drained and thoroughly tilled soil, experiences no difficulty in withstanding the slight frosts which take place in the summer. In Manitoba, and the adjoining territories, the crop is reported as ahead of all previous records, and it is confidently asserted that owing to the severe lesson of the last two years, the farmers have this year taken much greater pains with their farming. They are sanguine people in our far-west, but they all seem to agree that if the harvest is housed as plentifully as the present would forecast, the whole of their country will be placed in an independent position without a dollar's debt to the eastern loan companies and wholesale merchants. May such indeed be so is our earnest wish. Another month will settle many doubts.

THE CIGAR FRAUD.

Mr. J. T. Waters, of the Department of Customs, who came up from Ottawa a week ago to investigate alleged irregularities in connection with the firm of Nerlich & Co., completed his work on Saturday afternoon. He went over the book of the firm and checked their invoices of imported cigars with the invoices on which the goods were passed at the customs at Toronto. "Some years since, it appears, Nerlich & Co. had a bonded warehouse in which they were entitled to have their tobacco and cigars stamped. About the 1st of July, 1883, amended regulations went into force as to stamping making it the duty of an officer of the customs to affix the stamps to the boxes at the customs warehouse. In the case of Nerlich & Co., after the surrender of their bonded warehouse, this officer, though particular to have the necessary stamps affixed by other firms in Toronto, allowed the continuance of stamping the Nerlich importations at their own warehouse. The officer explained such exception on the ground that he was not aware that the bonded privilege had been given up by Nerlich & Co. While the bonded privilege was held by this firm it was their custom, after passing an entry and submitting the invoice to the appraiser, to obtain from that officer a memorandum of the number of stamps necessary to be affixed to the various packages. On such memorandum being presented the clerk in charge of the stamps would issue to Nerlich & Co.'s. representative the number of stamps called for. These would then be taken to the examing warehouse, and there cancelled with the usual stamp. They would afterwards be taken to the firm's warehouse and affixed to the packages without customs supervision. In each consignment a number of boxes would be opened by the appraiser, and the contents emptied into a scale to ascertain the weight of each particular brand of cigars, and the size of each brand contained in the invoice presented for entry, this being necessary to



CAIRN'S

HOME MADE MARMALADE.

The following houses have just received some fresh stock of this wholesome breakfast delicacy:

Messrs. Turner, Rose & Co.
" Caverhill, Hughes & Co.
" Kinlock, Lindsay & Co.
" Wm. Donahue & Co.
" Lockerby Bros.
" Lightbound, Ralston & Co.
" L. Chaput, Fils & Co.
" N. Quintal & Fils.
" Geo. Childs & Co.
" Hudon, Hebert & Co.

} Montreal.

Messrs. Perkins, Ince & Co.
" Smith & Keighley.
" J. W. Lang & Co.

} Toronto.

BLAIKLOCK BROS, General Agents,
17 Common St., MONTREAL.
Agents for Toronto : Steel Hayter & Co.

ensure the collection of the proper specific duty. These boxes could not be properly repacked for sale, and were generally treated as sample boxes and not sold by the importers. Stamps would be issued for such boxes, but it appears that, as they were not intended for sale, Nerlich & Co. did not affix the stamps which were issued and in this way there arose an accumulation of unsued stamps in the hands of that firm. It also transpires that in an entry passed on the first of February last the appraiser in his memo. of stamps required made an error of 100 stamps beyond those actually needed. Altogether there would seem to have been received in this way by Nerlich & Co. about 255 stamps, of which about one-half have since been returned to the authorities. Messrs. Nerlich & Co. claim that the remaining stamps were used upon boxes containing domestic cigars manufactured in Toronto by Alvaraz, and that the number of such cigars on which both customs and excise stamps were used does not exceed 5000

EXTRACTED HONEY.

A prize essay upon the above-named subject was written for the American Bee Journal by Mr. R. McNight, of Owen Sound, who has no superior as an authority on apiarian lore. We re-produce the part of the article that will most interest dealers, that dealing with granulation, as we have not space for the whole of it.

"When honey is first extracted, it is in a liquid state, but under ordinary conditions it will in time change to a semi-solid form. It is then known as 'candied honey.' The length of time that elapses before candying takes place, differs materially in different seasons, and under different circumstances. The slowness with which honey changes from the liquid to the candied form, and the rapidity with which this takes place at other times, may be attributed to the presence or absence of water in quantities favorable or unfavorable to the transformation. So also will the grain be coarse or fine. The less water present, the slower the crystallization, while its entire absence prevents it altogether.

"Grape-sugar," of which honey is mainly composed, combines chemically with water in two proportions—monohydrated glucose and bi-hydrated glucose; both these hydrates loose their crystal water at 212° (Johnston). It follows that if honey be heated to the boiling point until its water of crystalization be expelled, the air then excluded and kept excluded by sealing it down, no crystalization can take place. This should be borne in mind and acted upon when desirable; by doing so, the bee-keeper will be enabled to supply his customers with liquid honey at any season of the year—spring, summer, autumn or winter.

To preserve honey in its liquid form, then, it is only necessary to expel the water it conains by the application of heat (this is best done in a water-bath),bottling while hot, and hermetically sealing the bottles. The common preserve jars, with their rubber rings and screw tops are admirably adapted for this purpose.

This is no vague theory, but one founded on sound chemical principles, and verified in my own practice and experience. At the International Convention held at Brantford, Ont., I produced a sample of liquid honey of the season of 1888, that had not been candied, and those who tasted it pronounced it excellent.

A neighbor of mine never permits his honey to candy, by treating as above described, and I have known him to receive orders from people a hundred miles from his home, because they get honey from him in its liquid state, while at home they cannot procure it in other than a candied condition.

The careful observer will have noticed that granulation may be retarded by keeping in an uniformly high temperature. I believe if honey be kept at say 90°, it will not crystallize so long as this temperature be maintained because the melting point of glucose-sugar crystals is 86°. Cold weather accelerates the candying of honey—this is well known, but little understood. It is not the cold that does it, but the condition of the atmosphere incident to cold. In other words, the point of atmospheric saturation is then low, in which state the air is in a condition favorable to its giving back its moisture to the honey, which has for water a strong affinity.

Let the skeptic who cures his honey by causing it to flow over shallow troughs, or by storing it in shallow tanks, and who refuses to accept this theory, transfer his operations to a cold room, or to the cellar, and he will discover that instead of obtaining cured honey, he will soon have candied honey.

A colorless syrup is sometimes found floating on top of a body ofgranulated honey. This liquid is almost pure levulose, and its presence is not an evidence of unripeness, but a proof that levulose is present in an undue proportion.

It varies in quantity in various samples of honey. It is in itself uncrystallizable glucose, separated from its co-constitutent, dextrose. When it is present in honey in abnormal quantities, a portion of it refuses to combine with the dextrose, and finds its way to the surface, where it floats in the form of the liquid well known to most bee-keepers. At least most of them have had an opportunity of seeing it.

The grocer who uses small bottles of flavoring extracts to make a display with, will find the figure of a wheel well adapted for such use. The base should be of some dark cloth, and the design be carefully laid out, with standing bottles for the hub, flat bottles for the spokes, and bottles laid on side for the rim.—Ex.

Goods conveniently located save time, money and temper in showing.

THE SONG OF THE GROCERY TRAVELLER.

"Honi soit qui mal y pense."

This is the song of the grocery drummer,
As he wanders through hamlet and town,
While he fills up the shelves of the merchants, and
With catables pure loads them down.

"There are tricks in all trades but the grocer's,
"There's deceit in each ribbon and rag,
"And the boots that are "real" alligator
"With laughter would make that beast wag."

"The "genuine" Scotch tweeds from the looms of
Smith Falls
Wad' mak' only Sandy lach' oot,
"While the real Sheffield ware from New England
mills
Would justify John Bull to shoot."

"The caps that we wear in the cold wintry days
And paid for as 'fine beaver,—in gold,
"Adorned without doubt some poor sleek Bunny's
back,
Or protected Me-ow from the cold."

"But Oh! the goods that we sell are purest of pure;
And a contrary tale's a canard.
There are no cocoanut shells in our pepper,
Nor cotton seed oil in our lard."

"Our coffee would rise in virtuous wrath
Should you breath but the simple word "Peas,"
Our ninety per cent baking powder runs off
When her foe, Terra Alba, she sees."

"And each barrel of sugar, pure saccharine juice
Of the tall wavy plant of the Ind,
Would roll in convulsions of honor outraged,
Should at adulteration you hint.

"Oh Yes, there are tricks, as the trite saying goes
In all trades—I would have you know, sirs,
That though you're deceived in hats, boots and
wool goods,
There's no fraud in those of your grocer's."

The above suggested itself on reading the unsatirical and able article taken from last week's *Chicago Grocer*.

W. H. SEYLER.

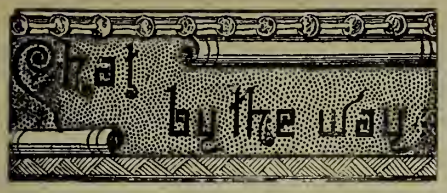
June 30th, 1890.

The Retail Grocers' Association of Minneapolis adopted the following sugar card agreement at a recent meeting :

We, the undersigned grocers of the city of Minneapolis, Minnesota, knowing that there should be an equality in all trades, and which, by a ruinous competition, we have been deprived of in the past, do solemnly agree to sell granulated sugar, in future, at an average uniform profit of 10 per cent., and with that end in view appoint Carey Emerson as referee to fix quantities to be sold for one dollar from week to week.

Changes, if any, shall be made on Monday mornings, and price made then shall rule for the balance of that week, except in case of extreme market fluctuation, and in such case referee shall have power to order a change of price, one day's notice to be given to all dealers by mail. This agreement to take effect Monday, June 23, 1890.—Merchants' Review.

The Inland Revenue Department has recently issued a bulletin of about thirty pages which is devoted exclusively to the subject of baking powder and which shows that the majority of the goods in the market are adulterated and unfit for use. Prof. A. McGill, who has had charge of this important work for the Government, says that" imperial baking powder is an excellent baking powder." A word to the sensible housekeeper should be sufficient



A Carleton Place grocer named McCrea committed suicide the other day by blowing his brains out.

Mr. F. W. Fearman, of the pork-packing establishment in Hamilton, is off with his wife to spend a few weeks on the banks of the Saguenay.

The contract for supplying the groceries for the Stony Mountain penitentary has been awarded to A. Perry, who supplies coal oil and meat as well as groceries.

Mr. A. S. Hallman, one of Berlin's successful business men, was in THE GROCER office on Friday last. He is pushing the retail grocers' movement in that town.

Ald. Thomas has purchased from Mr. E. Sutton, of South London, the general store formerly owned by that gentleman, and will continue the business under the management of Mr. S. J. Cook.

The Wheeling Grocers' Association has a rule forbidding any member to trust a new customer, without first receiving a receipt acknowledging payment in full from the grocer with whom he dealt last.—American Grocer.

A destructive fire occurred at Saltford, across the river from Goderich, on the 29th ult. The salt works drying house, derrick and engine house, belonging to Mr. P. McEwan, were reduced to ashes. Loss about $8,000, only partially insured. Cause of fire unknown.

The prospects are good for a more abundant supply of cured mackerel this season than for the two preceding years. The Gloucester fleet had secured 2,425 barrels up to the 21st inst., against 49 barrels same time last year and 2,644 barrels in 1888.—Merchants Review.

Mr. George Grant, a prominent merchant of Trinidad, had an interview with Hon. Mr. Foster, respecting the West India trade with the Dominion. Mr. Grant speaks enthusiastically of the new route opened up with Canada, and believes that a large business can be worked up with the West Indies.

While Mr. Robert Picket, grocer, of Bothwell, was attending to his usual duties in the store on Friday last, he suddenly dropped dead. Mr. Picket had been troubled for same time with neuralgie in the head, which his medical adviser told him might terminate fatally, but otherwise was in good health. He was about sixty years of age, and was well respected.

A thief broke the glass in the front window of Mr. C. H. Moore's grocery in Ashburnham one evening last week and entered the store. He took some sardines and was seen inside eating a lunch. The police were sent for by those who saw the thief, but before the constable arrived he made off with provision for a future lunch, some tobacco and some change out of the till.

The Berlin grocers hope soon to have a good association. Mr. S. Hallman is the secretary, and is now busily engaged in preparing a delinquent list. This list has proved valuable wherever tried, and should benefit the trade of Berlin. This embryo city is, however, more free from bad debts than many more pretentious towns, owing no doubt to the native honesty and integrity of its German population.

The appointment of a committee by the Pittsburg Grocers' Association to see the Chief of the Department of Public Safety in regard to the enforcement of the hucksters' ordinance, has resulted in vigorous warfare against all unlicensed hucksters and peddlers. Nineteen arrests were made in one day, and there was a general rush for licenses. The Association have adopted a resolution against patronizing any one selling produce or the like in short measure baskets.—American Grocer.

The London Free Press says: Last week a grocer in the East End ordered two bags of potatoes from a Caradoc farmer in the market here. The farmer this time was an honest one, but made a mistake, leaving the vegetables at a store one block from the proper place, the store keeper there accepting them as his property. The original purchaser found the farmer, and the mistake was rectified, with the result that store keeper No. 2 has no character to boast of in the minds of those who know the parties.

The Western Fair Directors are evidently determined to make the Western Fair, Sept. 18th to 27th, the best of Canadian fairs from the handsome increase offered in prizes for live stock and agricultural classes and the large amount set apart for the speed programme. Information is received that they are now arranging for the best attractions that money can procure to please their visitors. The principal manufacturers are coming to their assistance by placing in the main building machinery to manufacture their goods, in view of the public, which will be alike pleasing and instructive. They expect a large attendance from this section. Mr. Thos. A. Browne, their new secretary, will be pleased to send prize list to any one on receipt of post card.

A few mornings ago burglars entered the general store of James Stark, Ayr, and blew open the safe. The work was evidently done by professionals. A hole was bored on top of the safe just inside the door, powder poured in and a fuse put down through the hole. The door was blown completely off and partly through a partition. Watson's night watchman, Rutherford, heard the report and went towards Stark's. The robbers fired three shots at him and hurried off north. There was only about $20 in the safe.

Mr. Benjamin Johnson, publisher of the New England Grocer, has visited Montreal, perfecting arrangements for the Grand Grocers' Excursion to that city and Quebec in September next. He describes Montreal as a city of great and peculiar attractions to American tourists and considers the view from Mount Royal well worth a journey to Montreal. The trip to Quebec will be made in the steamer "Quebec," the largest and best boat owned by the Richelieu & Ontario Navigation Company.—New England Grocer.

The Baltimore Trade notes as an offset to the number of new canneries reported as starting up in many sections of the country, the shutting down of a good many old ones. About two hundred canners in Maryland are reported as out of the race for the season, while Maine and Virginia supply a fair quota. Cause, the unremunerative condition of the business. The proposal to double the tin plate duty must seem very idiotic to these retiring canners and calculated to sicken them of the very idea of protection.—Merchants' Review.

Customs authorities say that when a man proves that goods came into his possession honestly nothing is done, but the Inland Revenue Department hold otherwise and chase the unfortunate retailer who happens to have a few plugs of tobacco in other than original packages. Every retailer who was summoned before the Police Magistrate came by the tobacco honestly and the Inland Revenue people knew it. A man can buy a barrel of whiskey and divide it into as many smaller packages as he wishes and he is not molested. Why make the difference in tobacco?



Every dealer should keep these packages in stock. Good seller. Good profit. Gives satisfaction. Order a dozen from your wholesale house to try.

CANADIAN AGENT: F. J. COOKE 2067 Catharine St. Montreal Canada.

CULTIVATION OF THE SUGAR BEET IN CANADA.

In an article upon this subject, the morning Post (London, Eng.,) says :—There can be no doubt that the efforts that have long been made in the same direction on the other side of the Canadian frontier have roused the people of the Dominion to a fuller appreciation of the capabilities of the Canadian soil for beet culture, and thus provoked a desire among the colonists to raise part of their sugar at home. It is not generally known in this country that for a long time the Yankees of the north-eastern States of the Union have been engaged in the work of introducing and fostering the beet sugar industry, bounties being offered, and other encouragements given to promote the culture of the root by farmers, and the establishment of sugar factories. As far back as the year 1830, a company was formed in Philadelphia to manufacture beet sugar. In 1839 the Northampton Beet Sugar Company was organised under the auspices of the State, but after turning out a ton or so of saccharine, just to show what the factory could do, it was closed. A quarter of a century elapsed before any further attempts of the kind were made in the Republic. But from 1863 to the present day continuous efforts have been in progress to introduce the industry in localities suited for beet growing ; and latterly, it must be owned, with a considerable show of success, if the accounts published are to be relied upon. These attempts have, of course, an important bearing upon similar undertakings projected in the Canadian Dominion, for the soil and climatic conditions in the northern and north-eastern States of the Union, where sugar cultivation is being carried on, are precisely similar to those of the provinces under British rule on the other side of the frontier, where beet growing is now proposed to be followed on an extended scale. If the business answers in one part, it should also pay in the other. Illinois and Maine are the two States in which most appears to have been done for the establishment of the beet sugar industry. In 1863 a small company started operations in Livingstone county, Illinois, but the managers have since tranferred their works to a more suitable locality in Stephenson county —in the same State. Shortly after this venture the German Beet Sugar Company bought a large farm at Chatsworth, Illinois; but the land was found to be too poor to yield roots containing a high percentage of saccharine, so the works were also transferred afterwards to Freeport, Illinois. In 1866 Wisconsin started the manufacture of sugar at Fond-du-lac, but the works were removed to California, where they were reorganised as the "Alvarado Company." But for bad management and the inferior machinery employed this company would have done well. As it was, the shareholders had to abandon the undertaking. The same fate overtook the Sacramento Company. Several small factories have been at work in California for some time; and in 1874 the State produced about 2,000,000 lb. of beet sugar. But attempts of a similar kind were made almost everywhere in the Union, even in the Southern States, which are quite unfit for beet culture. In 1874 the State of New Jersey gave an impetus to beet sugar growing by passing a law exempting all sugar factories from taxation for a period of ten years, while Maine offered a bounty on the establishment of every beet sugar factory within its limits, and, in addition, a premium on every pound of marketable sugar produced. The result was the immediate starting of several establishments for the manufacture of beet sugar in both the States named. And to aid the industry the Federal Government sanctioned the admission from abroad of machinery required for sugar-making and refining free of duty. At the present time beet sugar is manufactured in the States of New York, Maine, Illinois, and New Jersey, to the extent—we take the figures from Messrs. Spon's "Handbook for Sugar-Planters and Refiners," which is brought down to 1888—of about 2,000 tons a year. We are of the opinion that the quantity must be rather greater, for the Maine Beet Sugar Company at Portland alone turned out some 900 tons of sugar and molasses as a result of the first year's working, and this was only an experimental year, too. It is, however, only fair to point out that there is not such a steady increase in the output of beet sugar from the United States factories devoted to its production as would be expected, considering the encouragement they receive from the respective States in which they are located.

The Canadians need not, however, be discouraged on this account. If the European planters had suffered themselves to be browbeaten out of the field by scientists who asserted that beet sugar when manufactured would be unfit for consumption, or by political economists, who strived to demonstrate that the business would never become permanent or be made to pay, one of the greatest industries in modern Europe would have been stifled in its inception. As a matter of fact, the beet, even the best sugar-yielding beet, is one of the easiest plants in the world to cultivate, and the crop is by no means an expensive one to raise, as it entails no excessive outlay for labor, for the ground requires but little preparation to receive the seed, and the plants when up thrive with a minimum of attention. It is as well to remind people in this country, whose ideas of a beet are derived from the red and irregular shaped root used for boiling, and eaten at table as a salad, that the saccharine beet for which the manufacturer looks is a different variety altogether from the beta vulgaris. For making sugar the beet in demand is the beta alba, a distinct species, having white or yellowish flesh, pear-shaped, and nearly all underground when growing. It is commonly known as the white "Silesian," and yields, according to cultivation, and soil, and preparation, from 12 to 14 per cent. of saccharine, or raw sugar, and there are very few countries in the temperate regions of the globe where there is a reasonably warm summer in which the sugar beet, in some variety or other of it, cannot be profitably grown. But moisture is indispensable, and the larger the supply of warm rain it receives, the better and richer the roots. Hence it is that Ireland affords a peculiarly suitable field for experiments in the culture of the sugar beet. Hence, too, the industry is much more likely to prove a success in New Zealand, with its bountiful showers, than in droughty Australia, though New South Wales has done fairly well. Canada, though tolerably hot, is by no means too dry for the root, so that the prospect of successful beet-growing there is anything but unfavorable, so far as climatic conditions are concerned. For the rest much must, of course, depend upon the energy and enterprise which the Canadians show in the matter.

The Badgerow-Falconer
Bonded Vinegar Manufacturing Company
Highest Medal Award Toronto Exhibition.
Telephone 1261 69 & 81 Jarvis St., Toronto

Geo. Robertson & Son.,
WHOLESALE GROCERS
Ontario Street,
KINGSTON, ONT.,
CANADA.

EDWARD ADAMS & CO.
ESTABLISHED 1846.
Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,
Tobaccos, Wines and Spirits
95 & 97 Dundas St., London, Ont.

ROSS'S ROYAL BELFAST GINGER ALE IS THE BEST IMPORTED
Ross's Royal Soda Water.
" " Seltzer Water.
FOR SALE BY
ALL FIRST-CLASS GROCERS.

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO, ONT.

IN STORE

NEW SEASON'S MAY PICKED JAPAN TEAS OF FINEST CUP QUALITY, also barrels and halves of Choicest VOSTIZZA CURRANTS. We are selling at specially low prices.

Samples and quotations on application.

Sloan & Crowther

WHOLESALE GROCERS,

TORONTO.

H. P. ECKARDT AND CO

IMPORTERS

--: AND :--

Wholesale Grocers.

3 FRONT ST. EAST, TORONTO

JAMES WATSON & CO.

ESTABLISHED 1867.

WHOLESALE SPICE AND COFFEE DEALERS.

MILLS: Pearl St.

OFFICE: 108 Bay St.

TORONTO.

EBY, BLAIN & CO.,

Importers of

CEYLON TEAS,
INDIA TEAS,
JAPAN TEAS,
CHINA TEAS,

STAPLE and FANCY GROCERIES

EBY, BLAIN & CO.,

Wholesale Grocers, &c.,

CORNER FRONT AND SCOTT STS., TORONTO.

[*Established* 1780.]



"LA BELLE CHOCOLATIÈRE."

W. BAKER & CO.'S REGISTERED TRADE-MARK

No Chemicals are used in any of *Walter Baker & Co.'s Chocolate* and *Cocoa Preparations.*

These preparations have stood the test of public approval for *more than one hundred years*, and are the acknowledged standard of purity and excellence.

T. KINNEAR & CO.

Wholesale Grocers, Importers of

TEAS,

SUGARS,

ETC.

47 Front St. East,

TORONTO, ONT.

SMITH & KEIGHLEY

WHOLESALE GROCERS.

We are this week offering a special line in CHOICE TURKEY PRUNES in 1, 2, 4 and 7 lb. bottles.

Send for Sample Case.

SMITH & KEIGHLEY,

9 Front St. E., Toronto

J. W. Lang & Co.,

WHOLESALE GROCERS,

33 Front St. East,

TORONTO.

PERKINS, INCE & CO.

Wholesale Grocers,

TORONTO.

JUST ARRIVED.

New Season's Japan Teas.

WARREN BROS. & BOOMER,

IMPORTERS

AND

WHOLESALE GROCERS,

35 and 37 Front St. East,

TORONTO, ONT.

SUGARS, COFFEES AND TEAS SPECIALTIES.

THE ST. LAWRENCE SUGAR REFINING CO'S

Granulated and Yellows ARE PURE.

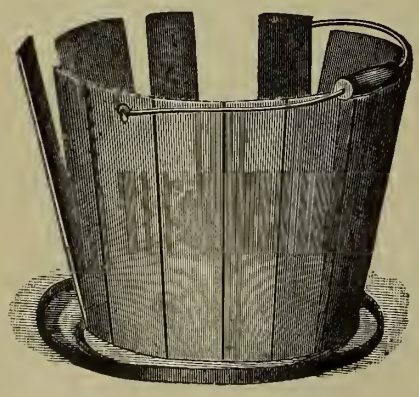
- NO BLUEING -

Material whatsoever is used in the manufacture of

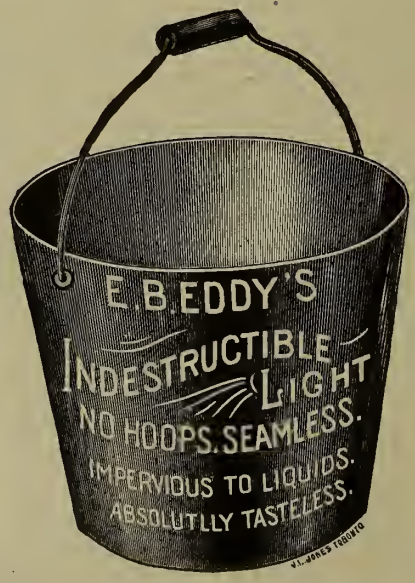
OUR GRANULATED.

CATCH ON!

THE OLD WOODEN BUCKET.



E. B. EDDY'S INDURATED FIBRE PAIL.



The neatest, most durable, most attractive and very best ware in the market! The cheapest because the most durable!

These superior wares are moulded in one piece from wood fibre. No hoops. No joints. Cannot leak, shrink, swell, or water soak. Will not taint milk or other liquids. Proof against hot and cold water, kerosene oil, benzine or naptha.

If your Wholesale Grocer does not keep these wares in stock, apply direct to the sole owners of the Patents and sole Manufacturers in Canada. The E. B. EDDY MFG. CO., Hull, Canada,

G. H. Wedgwood & Co.

Manufacturers of

Grocers' Japanned and Enamelled Goods.

Owners of the most complete plant in the Dominion for

SHOW-CARD MOUNTING.

eow 79 Jarvis Street, Toronto

Those wishing to keep their copies of THE GROCER in good condition, and have them on hand for reference, should use a Binder. We can send by mail **A STRONG PLAIN BINDER** for 75c., postage prepaid.

These Binders have been made expressly for THE GROCER, and are of the best manufacture. The papers can be placed in the Binder week by week, thus keeping the file complete. Address—

THE CANADIAN GROCER,
6 Wellington St. W., Toronto.

LEONARD H. DOBBIN,

Commission Agent,

REPRESENTING

Simcoe Canning Co., Hamilton Vinegar Works Co. Ltd., Williamson Extract Co., Huckins' Celebrated Soups, Louis Rosenstein & Co. "Excelsior Bird Food, etc., etc."

4 Hospital Street, MONTREAL.
TELEPHONE 2205.

JOHN A. MOIR,

Commission Agent.

REPRESENTING:

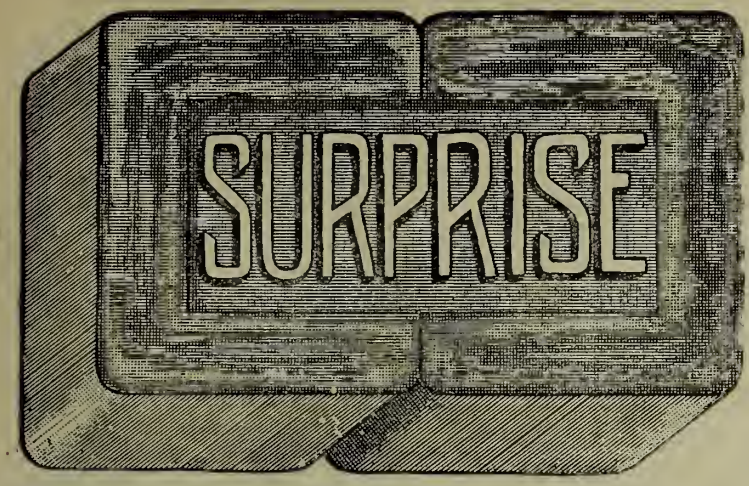
MESSRS NICHOLSON BROS., Teas Coffees, Spices.
T. G. RUSSELL, Pea nuts, Pecan nuts.
LAKEPORT CANNING CO., Pears, Corn, Peas, Tomatoes.
ROSE & CO., Export Agents, Mandarin Sauce, Moir's Dessicated Cocoanut.
SMYRNA FRUIT CO., Sultanas, Figs.
A. & R. LOGGIE, Lobsters, Smelts.

41 St. Frs. Xavier St., MONTREAL.

How to Sell Goods

Send Ten Cents to the GROCER PUBLISHING Co. for a copy of B. F. Cumming's Prize Essay on "How to Sell Goods."

Grocer Pub. Co.,
6 Wellington St. W., Toronto.



is a remarkably fine article.
has proved a good seller.
pleases the housekeeper.
gives the best satisfaction.
is widely advertised.
possesses the merit to "stay."
yields a good profit to the handler.
BUY IT. TRY IT.
The ST. CROIX SOAP MFG. CO.,
ST. STEPHEN, N.B.



TORONTO, July 10, 1890.

GROCERIES.

The month of July is so far below the average of its usual record. Probably it is because we have had more growing than maturing weather and everything is less advanced than in former years at the same time. Fruits may be slower ripening, and thus delay the sugar-trade by a longer interval between the strawberry season and the season of the next instalment of small fruits. Harvesting will no doubt be later and the consumptive demand which it inaugurates will be slower commencing. At all events there is a dull trade now. There is also a remarkable absence of the speculative temper which is usually active near the approach of harvest, and which leads many dealers to make confident calculations before-hand as to the trade prospects and make big preparations accordingly. Caution is the ruling influence. Buying will most likely be shy until the crops are taken off. A cautious trade takes a little of the bound out of the report, but it is the safest trade at the present juncture.

CANNED GOODS.

The stock continues to move off, though it is yet between limits that taper rather slowly in some lines. Peas and corn are rather quiet, consumption not being progressive enough to make the prospect of a clear market for the 1890 pack so bright as it was a while ago. There is every probability though that the residue will not be large if there is one. The consumptive demand for tomatoes has about overtaken the supply; several houses on the street are completely sold out; for 1888 pack sellers get $1.20 to $1 25 and 1889 at $1.25 to $1.30. Local jobbers have been buying in Montreal and bringing on a few small lots to carry them into the new crop. New crop canned strawberries have been offering for future delivery at $2.10 for the finest packs. Not many sales have been made. A lot of 200 cases was sold by a packer to a wholesale house at $1.85. This is generally regarded as a very close price; most of the packers asking not less than $2. It was reported on the street that the Lynx brand of salmon had sold to arrive at $1.30; there is a fair demand for immediate use at prices varying from $1.35 for cheap brands to $1.65 for Maple Leaf and $1.60 for Horse Shoe.

COFFEES.

Trade has been almost at a standstill in this market. Prices have not moved from the position they were reported in last week.

Warren Bros. & Boomer report the arrival of samples new crop Rio coffees. Prices are slightly higher than last year, but the quality is better.

DRIED FRUIT.

The markets for Valencia raisins everywhere are becoming rapidly depleted. At all points prices are firming, and there are all the signs of a dearth of Valencias before stocks are replenished from the new crop. This new crop, mail advices say, is likely to be a large one, but it will probably be a week late in picking. Sultanas will be a poor crop which intensifies the prospect of higher prices for the remainder of the old that is yet on the market. Elemes are also scarce. Currants are strong at the prices current a week ago. They are quoted generally at 5¾ to 6c. for barrels, with odd sales at 5⅝c. Dates dull and range in price from 4½ to 6c. as to quality, the top being for fine Hallowee. Figs are in fair demand, ordinary Elemes are selling in large boxes at 11½c. net weights; fancy qualities at 13½ to 15½c. Prunes are scarce and firm; most of the street are cleared out; 6c. is asked for hogsheads. There are a few Bosnia plums (bottled) at 11 to 12½c. The demand for them is steady.

Currants are regarded as somewhat easier in tone, but in some quarters doubts are expressed of a real weakness. The stock, it is true, is very large, but it is controlled by two concerns that have an excellent reputation for "staying" qualities, therefore some venture the belief that there is an African hidden in the wood pile, and that the weakness is fictitious. There is, however, no interest of any consequence extended by the trade of the country, and the prospects for a large distribution during the remainder of the season are certainly not favorable. Turkish prunes, on the other hand, are confidently held, as the stock is not excessive, and the indications for the coming crop are unfavorable for an abundant yield; while the growth from other sections of the world are expected to rule high during the coming season.—N. Y. Bulletin.

NUTS.

Nothing specially momentous has transpired to affect the conditions of trade. Sales are not large nor particularly numerous. Cables report an advance in Sicily filberts. This market is fairly well supplied. Trade lots have sold at 9 to 9¼c. and in a small way at 10c.

Peanuts are in a firm position but have not advanced. The visible supply a few weeks ago was only 400,000 bushels, being 500,000 bushels less than at same date last year and 800,000 bushels less than in 1888.

RICE AND SPICES.

Unhulled rice is firm at outside markets. There is a good local demand upon the stock on this market, and prices have not been changed since the summer trade began. Stocks here are but moderate. Spices have not varied for a long time and a steady trade continues to be done in them.

SUGAR.

A fair week's trade has been transacted in sugar. No advance in the price of granulated, however, has been developed by the business done, though the prices yet holding appear to be firm. The tone of the New York market has improved, though scarcely more than to the degree of giving better assurance that further decline need not immediately be apprehended. Granulated remains 6⅞ to 7c. Low grade yellows are down a quarter below the lowest point recorded last week. They are selling now rather freely at 5¾c. the sample being quite dark. Raw Porto Ricos are offering at 5¼ to 5½c. The demand for yellows, indeed for all sugars, has been improving the past few days. The influx of strawberries and of California small fruits has helped business. The strawberry season has reached the point when prices are lowest, and when preserving is therefore more general.

SYRUPS AND MOLASSES.

Molasses are rather easier; a very fine sample of Porto Rico is selling at 38c. in hogsheads, 43 to 45c. in barrels and 45 to 47c. in halves; medium to choice West India are held at 33 to 37c. in hogsheads; New Orleans scarce and steady at 70c. In syrups trade is very quiet, the bent of consumption being very strongly towards the early fruits. Prices are unchanged.

TEAS.

Teas are firmer, particularly Japans and Young Hysons. In both, low grades are almost unobtainable.

New medium Japans, not quite as fine in quality as those of former years, are arriving and meeting with a good demand at 18½ to 20 and 21c. Blacks quiet, with the usual number of good values offering. There is a more active enquiry for Japan teas from jobbers. Quite a few little lots have changed hands at fairly satisfactory prices to sellers, and though values are not equal to last year, shippers complain that they are not getting cost.

There is a fair amount of business doing in Indian teas, but prices are hardening. In

MARKETS—Continued.

London the position has changed very little during the week ; the strong demand continues. The competition for new teas being particularly noticable, and exceptional prices were paid for those invoices which possessed strength and flavor. An invoice from the Pooboug Estate realised an average of 1s. 8¼d. per lb, The scanty supply of Indian teas has concentrated attention on the Ceylon auctions, and a further hardening of prices has taken place and competition was very keen. The average price for all Ceylons sold during the week was 11d.

PETROLEUM.

A slight advance in the price of crude oil has not yet been followed by more than a stiffening of the present prices of refined. Trade has been fair.

DRUGS AND CHEMICALS.

There is no variation in the movement of trade. It is fairly active. Camphor has advanced 5c. and hellebore 1c. Otherwise prices are still at the point noted last week.

BUTTER AND CHEESE.

There is now an abundance of very good grass butter. It is brought freely upon the market, and this fact being a general one, prices may perhaps be kept lower than if there was more reserve in offering. But reserve in offering is not a very wise course in most circumstances where butter is the article dealt in, and it is least wise in the special circumstances that are now in the ascendant. Those circumstances are hot weather and rich butter. The liberal rains we have had this spring and the good growing weather have brought all herbage into a luxurient developement. Grass of all kinds has grown thick and stout, and the experience of dealers shows that butter which is the product of such feeding does not keep well. It may be toothsome butter, but it lacks in keeping qualities. This week there has been very little done in old tub butter. A transaction involving the turn-over of a hundred tubs of good straight boiling old at 8c. is reported. 480 tubs of selected yellow went off at 13c. New tub moves off at 13 to 14½c., and for some 15c. has been paid. This price is for strictly choice, and the quality eligible for this classification is but small. The average quality, however, is good. There have been more large rolls brought in than was looked for at so warm a part of the year. The market was believed to be over on account of the heat, but they continue to come in and bring 14 to 14½c. The dairy pound rolls are 16 to 18c., though 19c. was given at the beginning of the week. Creamery rolls are 19 to 21c. They were in free supply. Sales of all kinds are these days in small lots of seldom more than ten tubs.

Cheese is easier at 9½c. The demand is as active as usual and the supply good. A shipment from a Front street house went to Vancouver on Tuesday.

COUNTRY PRODUCE.

BEANS—The stock is low and the demand is quiet. In the largest quantities they can be bought at $1.50. In small quantities, which are the ruling ones, prices are $1.60 to $1.80.

DRIED APPLES—Are 4⅞ to 5¼c. in lots, and 5¼ to 5½c. for retailers' quantities. There has been no special call for them but the stock has got pretty well taken off.

EVAPORATED APPLES—Have experienced a strong run for several weeks, and have got now all but cleared out. The remains of the old stock are going at 9 to 10c., and those of '89 curing are 12 to 13c. There is scarcely sufficient stock to make quotations upon.

EGGS—They are firmer, though not ad-

STUART, HARVEY & Co.

Importers and

WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

HAMILTON, ONT.

BALFOUR & CO.,

IMPORTERS OF TEAS

AND

Wholesale Grocers

HAMILTON.

MYRTLE

T. AND B.

CUT AND PLUG

SMOKING TOBACCO.

And "LILY," 10c. Plug.

Manufactured by

GEO. E. TUCKETT & SON

Hamilton, Canada,
And Danville, Virginia.

W. G. DUNN & CO

Importers and Manufaturers.

Canada Mills HAMILTON, ONTARIO. | 21 Mincing Lane, LONDON, E. C. WORKS Croydon, Surrey.

WE would draw the attention of the Trade to our MUSTARDS, which are prepared from the finest English Seed, giving the greatest satisfaction. The well-known brand DUNN'S BAKING POWDER, "THE COOK'S BEST FRIEND," has an enormous sale, it never gives trouble. OUR SPICES are perfection, the pure ground White and Black Peppers are the finest in Canada. Samples and Price Lists sent free on application. OUR goods can be obtained through the Wholesale Houses, or direct from our Mills in Hamilton. Each package of pure goods is sealed with our guarantee. See Price current.

JAMES TURNER AND CO.,

WHOLESALE GROCERS,

Hamilton.

AGENTS FOR

Huckins' Boston Soups.
Bensdorp's Royal Dutch Cocoa.
Batger's Solidified Jellies.
Batger's Jams.
Batger's Marmalades, Orange and University.
Sheriff's Scotch Whiskey.
Sazerae Brandy.
Bengal Liquid Blueing.
Crary's Ammonia Liquid.
Shell White Castile Soap.

Knox, Morgan & Co.

Staple Dry Goods and Smallwares.

Hamilton, : Ont.

Stock well assorted.

Styles and Colourings Choice.

Popular Prices and Terms.

EXAMINE SOME SPECIAL LINES WE ARE OFFERING IN

Tweeds and Pantings,
Linens, Towels,
Prints and Sateens,
Cashmeres.

Large Range of Swiss and Cambric Flouncings and Embroideries, Hosiery, Gloves and Parasols.

Letter orders carefully and promptly executed.

Western Ontario Merchants can see samples in Travellers' Hands.

KNOX, MORGAN & CO.

MARKETS—Continued.

vanced an assured cent. The price is from 13 to 14c., with the majority of sales at 13c. The scarcity may develop an advance before the week is out. Buyers for outside markets are taking up a good quantity in the ooountry.

HAY—Is unchanged. Bales on track are still $10.50 to $11, only choice timothy being taken. A fair supply continues to arrive, though the street receipts take up a large share of the current demand.

HIDES—Are steady at the quotations of a week ago, except cured. A carload of selected sold on Monday at ¼c. advance, that is, at 6½c. Green rule 7c. for No. 1 steers' 6c. for No. 2, and 5c. for No. 3. Cows' are 1c. lower in each grade.

HONEY—The abated demand keeps prices stationary. Clear is 9 to 12c., and in the comb, honey is 14 to 18c. The trade is mostly in comb honey, which is always a favorite fancy article of consumption.

HOPS—Are 12 to 14c. for the '89 growth, and 8 to 12c. for yearlings. Dulness characterizes the trade.

OATS—Are quiet but steady at 41 to 41½c. for mixed on track.

POTATOES—The revival of the market last week was but the preclude to the strong movement which was made this week. Carloads delivered here are now 70 to 75c. and these figures do not bring large receipts. In broken lots potatoes are 75 to 80c. and in bags out of store they are 90c. to $1. The stock appears to be valuable because of its scarcity, not because some of it is kept invisible for the purpose of propagating prices. The demand is sustained by a steady consumption, and the receipts of southern potatoes so far do not affect the market for the native ones, as the price of the former, $4.50 per barrel, keeps them out of any extensive competition with our stock.

POULTRY—Chickens are 40 to 60c. per pair. Duck's sell at the same prices. Both arrive upon the market pretty well up to the measure of the demand for them, which is fair.

SKINS—Pelt are 30 to 35c., lambs' are 50 to 65c. These prices are firm at present. No. 1 calf is 8c., and No. 2 is 6c.

STRAW—Is $5 to $5.50. It is in declining request, and in plentifal supply. Loose on the street narrows the market for tight-pressed.

TALLOW—Is worth 2c. for rough, and 5¼c. for rendered.

WOOL—The new fleeces are in demand at 21c. The market is better supplied than it was last week.

FISH.

The demand for all classes of fish at this time of the season, is not very good, although trout and white fish have been in very fair request. There is more trout coming in at present than there has been for some time. The demand for British Columbia salmon and New Brunswick salmon is about the same. Lake herring is scare this week, the shipments being of an inferior class. No receipt of Sarnia herring is reported, no doubt on account of scarcity. The daily supply of British Columbia salmon is not so good as it has been, none being received this week. The prices remain about the same as last week's. Trout and white fish 5½ to 6c. British Columbia salmon 14c. to 15c. New Brunswick salmon 16c. Lake herring $2. Sarnia herring $2. Pickerel 4c. Black bass 7 to 8c.

GREEN FRUIT.

The general scarcity of oranges is the ruling feature. A strong trade in them and a considerable shrinkage, through wastiness, in the stock have left the market almost bare. The Valencias are nearly done, and there is no other sort in even so full supply. Messinas are done. So are Rodis. The Valencia oranges are $11 to $11.50. At so advanced a period in the year it is unlikely that the stocks of box-oranges will be recruited. The fruit is scarce at outside points, and importation to this market would bring prices up too far for trade. The barrel-oranges of Jamaica will be next in. They are already on the New York market, and may be expected here in two weeks at most The crop is said to have been a very good one. Lemons have been in favor these hot days, and the prices have been and are very firm. They are $5.50 to $6 for both 300's and 360's. Sales have been good throughout the week. Bananas are $1.25 to $1.50 according to size of bunch. They are selling well. California fruits, apricot, plums, and peaches, are all at $3.75 to $4.25 per crate. A car of Illinois tomatoes is just in. They will cut retailers $2 per crate. Cherries are $1.25 per basket. There is a very good business done in these small fruits.

PROVISIONS.

There has been no falling off in the tra de It continues good for smoked meats and lard, and fair for mess pork. Dressed hogs are yet fairly plentiful, and there seems to be a demand that will not fail the supply. Prices are throughout at about last week's points.

BACON—Long clear is 8½ to 8¾c. Bellies are 11 1-2 to 12c. Backs are 11 to 11 1-2c. Roll is 9 1-2 to 10c.

DRESSED HOGS—Are $6 to $6.25.

HAMS—Smoked are 12 to 12 1-2c. Sweet pickled are 11c.

LARD—In pails is 10c., and in tubs is 9 1-2c.

MESS PORK—Heavy is $15 to $15.50. Short-cut is $16.50 to $17.

SALT.

There is a good demand for salt this week. The sales are much larger. Dairy salt seems to be in good demand. The prices remain the same as usual. The Toronto Salt Works report the following prices : 1 car bbls. at $1.37 ; 1 car sacks at 68c.; 3 cars dairy at $1.18. Smaller quantities sell at $1.45 for bbls. ; 85c. for sacks, and 45c. for ¼ sacks.

DRY GOODS.

Still the course of trade runs slowly. There is little doing. The basis of it was not in last year's production and the co-relative prices of this year. It has been a very flat year's trade for the dry goods men and will scarcely mend till the crops are ripe, harvested, threshed and actually marketed, so strong is the mistrust of appearances. This caution has been good for trade, for although the year was a bad one, yet the proportion of failures has been small. Wholesalers, as a rule, prefer to see the conservative disposition holding out, as the volume of business done is more secure though it is not so large as that which buoyant hopes might rear up for a short time.

MONTREAL

MONTREAL MARKETS.

JULY 10, 1890.

GROCERIES.

There is no change for the better in general business since last report. In the city things are exceedingly quiet owing to the holiday season. The reports of the state of crops has had yet no effect on this market, and until everything is housed goods will be bought sparingly and money continue tight.

SUGAR.

There has been a very dull sugar market the past week at former prices with prospects of no immediate change, though it is generally felt that they cannot be lower on account of the fruit season now on, and this statement is backed up by the fact that stocks are low in the country. Low grade yellows are lower and quoted at 5⅜ to 6c. Advices state English market firmer.

MOLASSES.

Molasses sold easier the past week otherwise there is no change. Quotations are: Barbadoes, old, 34 to 34½, new 35c.

DRIED FRUIT.

The market is bare of dried fruit, with but little demand and quotations are unchanged. Valencias 8 to 8½ and Layers at 9½c. Currents, which are pretty much in the hands of one man are selling at 6 to 6¾c. Eleme raisins, choice 8½ to 8¾.

TEAS.

The sample shown on this market of low grade Japans are much inferior to that of previous years while the price is fully 2c. higher. Quite an advance has taken place in Ceylon and India black teas.

CANNED GOODS.

Prices have opened lower than last season. Quality fully equal with a few exceptions. Buyers are not eager. We learn of one Western packer having disposed of two carloads strawberries at $1.85. This price is very low—and does not give a healthy tone to market. Another large Western packer having through their agent placed new strawberries at $2.00. The same agent also

SELECTED VALENCIA Raisins.

ESTABLISHED 1869.
STANWAY & BAYLEY.
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST, TORONTO.

Evaporated Apples

MONTREAL Markets continued.

placed some 1700 tomatoes $1.02½, also three carloads of assorted canned goods, peas, pears, red raspberries, apples and gages. We don't look for any push in the canned goods line before middle or end of August. Lobsters are in great demand and all offerings are readily picked up. We quote $7.25 to $8.00 flots 1lb., $7.90 to $8.00 per case. Salmon easy. New Gaspe Dry Cod $4.50 per cwt. Packers have sold at the following prices: Strawberries $2.00; red raspberries $2.10; black $2.00; apples 3 lb. 90c., gal. $2.10; peas $1.00 to $1.15; pears $1.50 to $1.60, tomatoes $1.02½; beans 85 to 90c.

FLOUR AND GRAIN.

GRAIN.—The market remains quiet, but firm. No business of any importance was reported. Quotations are unchanged. We quote as follows :—Wheat, No. 1 hard Manitoba, $1.14 to $1.16, No. 2, $1.12 to $1.13; peas, per 66 pounds, 00 to 77½c. Ontario oats, 41 to 42c.; corn, duty paid, 50 to 51½c; Barley, malting, 52c.

FLOUR.—A fair amount of business is now being done, and values are firm. No sales reported on 'Change. We quote as follows: —Patent winter, $5.25 to $5.50; patent spring, to $0.00 $5.55; straight roller, $4.90 to $5.00; extra, $4.70; to $4.80 superfine, $4.25 to $4.50; fine, $3.50 to $4.00; city strong bakers, to $0.00 $5.25; strong bakers, $0.00 to $5.25; superfine, bags, $1.50 to $2.00; extra, bags, $2.20 to $2.30; fine, bags, $1.25 to $1.70; oatmeal, standard, per bag $2.20 to $2.30; oatmeal, granulated, $2.00 to $2.50; oatmeal, rolled, $0.00 to $2.50

EGGS.

Eggs are quoted at 12 to 12½c. to-day.

HOG PRODUCTS.

We quote :—Canada short cut, $17 to $17.50; Western Mess, $17.00 to $17.50; Western Short Cut, $17 to $17.50. Lard, 8 to 8½c. per pound; bacon, 10½ to 11c.; hams, 11½ to 12c.

GREEN FRUIT.

The hot weather made the berries that came in this morning very soft, and they sold at 6c to 8c. Oranges, in cases, repacked, $10 ; lemons, $2.50 to $3.50 for fine, $4 to $5 in boxes for choice ; pineapples, 10c. to 25c.; bananas, $1 to $1.75 per bunch ; Egyptian onions 4c. per pound ; Bermudas, $3.50 per case; Canadian Cherries, $1.50 per basket.

BUTTER AND CHEESE.

CHEESE.—The sales at Utica and Little Falls, yesterday, were small ; ruling prices were 7⅝c. and 7½c. On this market there is a decided drag at about the old ideas as to value. We quote at about 8¾c. to 8⅞c. for finest colored ; 8¼c. to 8⅝c. for fair to fine white.

BUTTER.—There is no further movement and the jobbing trade is very dull. We quote as follows :—Creamery 18c. ; Townships, 14 to 17c.; Western, 14 to 15c.

MONTREAL NOTES.

Mr. E. A. Dally, of Messrs. F. F. Dally & Co., Hamilton, extract manufacturers, was in town Monday.

Mr. John A. Moir, 41 St. Francois Xavier street, has been appointed local selling agent for the Gaspe Fishing Co.

Percy Robinson and Miss Harriet Robinson have filed a notice of partnership as soap manufacturers of this city, under the firm name of "P. Robinson & Co."

Messrs. Turner, Rose & Co. have received another consignment of Cunningham & De Fourier Co's table delicacies—potted and canned meats, fish and fowl.

Messrs. Robert Mackay and Frank Edgar have filed a notice of partnership in the Superior Court as wholesale dry goods merchants under the firm name of Mackay Bros.

Messrs. Louis A. Biras and Narcisse E. Brais have filed notice of partnership as wholesale dry goods merchants and gents' furnishings under the name of "Glover & Brais.

The firm of Hunt, Barnes & Co., provision dealers, have been summoned to appear before Judge Desnoyers to show how they happened to have a barrel of dory in their possession before the fifteenth of June, the end of the close season. The Fish and Game Protection Club are the prosecutors.

Up to the first of July, 190 vessels arrived in the port of Montreal from sea, as against 169 up to the same date last year. The number of vessels clearing for sea during the

TURNER, ROSE & CO.

Wholesale Grocers, Montreal,

:-: AGENT FOR CUNNINGHAM & DE FOURIER CO'S :-:

TABLE DELICACIES.

Just the thing for camping and picnic parties.

"UNTOUCHED BY HAND."

POTTED AND CANNED MEATS. FISH AND FOWL.

Please send for Catalogue.

CAVERHILL, HUGHES & CO

WHOLESALE GROCERS,

29 ST. PETER STREET, MONTREAL.

ESTABLISHED 1842.

L. CHAPUT, FILS & CIE.,

WHOLESALE GROCERS,

No. 2 and 4 De Bresoles Street, Montreal,

SOLE AGENTS FOR

Greenbank's Concentrated Lye.

JUST RECEIVED 300 cases Louis Trefavenne Sardines. 50 bags sifted black pepper.

HUDON, HEBERT & CIE.,

WHOLESALE GROCERS

— AND —

WINE IMPORTERS,

NO TRAVELLERS ON THE ROAD.

304, 306 St. Paul St.
143, 145 Commissioners St. **MONTREAL.**

CREAMERY MEN AND MERCHANTS

Holding butter of good quality are requested to correspond with

T. W. CLARK,

Commission Merchant and Wholesale Dealer in Butter and Eggs.

Consignments solicited and business transacted for Ontario and other Eastern Canada Merchants.

VANCOUVER, B.C.

References: Bank of British Columbia, Bank of British North America.

W. RYAN

Produce and Commission Merchant,

72 FRONT ST. EAST, Toronto, Ont.

—DEALER IN—

Mess and Shortcut Pork; Long, Clear Breakfast and Roll Bacon; Hams; Lard; Dried and Evaporated Apples.

SPRUCE BUTTER TUBS, 50's, 30's, 20's

Consignments of Eggs and other Produce Solicited. Egg Carriers supplied.

J. F. YOUNG & CO.

Successors to YOUNG, ANDREWS & Co.,

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

We solicit your consignments. We do not speculate on your produce, we sell to the best advantage for you. We handle everything that the country merchant requires to send from home to sell. Our warehouse is in the centre of the commission business. Our cellars are airy and cool. Send us a small trial lot.

J. F. YOUNG & CO.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

THE MAPLE LEAF brand of Canned Salmon is the best brand packed on the Pacific Coast. Great care is exercised in packing, and the best fish selected.

A. WATTS & CO.

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.



HUCKINS SOUPS

Tomato, Mock Turtle,
Ox Tail, Green Turtle,
Pea, Julienne,
Beef, Vermicelli,
Chicken, Terrapin,
Macaroni, Consommé,
Okra or Gumbo,
Soup and Bouilli,
Mullagatawny.

RICH AND PERFECTLY SEASONED.

Require only to be heated, and are then ready to serve. | Prepared with great care from only the best materials. | Have enjoyed the highest reputation for more than 32 years.

TEST FREE

Send us 20 cents, to help pay express, and receive, prepaid, 2 sample cans of these Soups, your choice.

J. H. W. HUCKINS & CO., Sole Manufacturers, Boston, Mass.

SOLD BY ALL LEADING GROCERS.

LEONARD H. DOBBIN, MONTREAL. Sole Agent for Canada.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF





1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel luuch baskets
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

OAKVILLE, ONT.

BAKER'S COLLECTING AND INQUIRY AGENCY,

Room 45, Yonge St. Arcade, Toronto, Ont.

Handles all Classes of Accounts. Seventy per cent. of all Claims reported last year were paid. Write for terms.

System Copyrighted February 13th, 1889.

WOODENWARE



THE

WM. CANE & SONS MANUFACTURING CO

OF NEWMARKET, ONT.,

Manufacturers of Pails, Tubs, Washboards Clothes-pins, Candy Pails, Lard Pails, Syrup Pails, also impervious packages for Oil, Paints, Varnish, Pickles, Etc.

Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

ORDER A CASE OF

OCEAN WAVE BAKING POWDER

From your Wholesale Grocer.

Sells itself after One Trial. Prices Current

McLAREN'S

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a Point of Keeping it always in Stock.

Montreal Notes—Continued.

same time was 177, against 154 up to the first of the month last year. The aggregate tonnage shows a large proportionate increase in the size of vessels in the St. Lawrence trade this year.

On Saturday an inquest was held by Coroner Jones at the Notre Dame Hospital on the body of a woman named Marie Scribe, a resident of St. Leonard, Montcalm county. She was taken seriously ill three weeks ago after eating canned lobsters and was brought to the Notre Dame Hospital, where everything possible was done for her, but without avail, and she died on Friday night. The jury rendered the following : "Poisoned by lead in a tin of lobster."

Mr. Grant, grocer, St. Catherine street, received a surprise in the shape of an ugly, large-sized tarantula, which, as a stowaway in a bunch of bananas, had made a trip from some southern country to Montreal. Having awakened from a torpid slumber, the monster spider caught sight of a small dog that runs about the store and began to chase it with murderous intent, its career, however, being cut short by a stout stick in the hands of the dog's proprietor.

Mr. Rose, of Turner, Rose & Co., wholesale grocers, who has just returned from a trip through the Maratime Provinces, speaks very highly of the business men of that part of the Dominion. The grocery stores are not only well, but elegantly fitted up, and the stock carried of the very highest class. He says that Halifax can claim the oldest grocer, in business, in the country, in the person of Mr. James Scott, of the "Army and Navy," who has occupied the same stand for 51 years. Mr. Scott is 69 years of age. His trade is principally with men of war and officers.

MONTREAL RETAIL GROCERS' ASSOCIATION.

A special meeting of the above Association was held in the Mechanics' Hall, Monday, 30th June. President Fraser in the chair. Among others present were: Ald. Gauthier, Vallieres, Soncy, Houle, Richard, O'Shaughnessy, Connaughton, Manning, Demers, and Beauchamp.

The secretary, at the request of the president read the motions adopted at the last meeting regarding the picnic.

Mr. Gauthier, a member of the picnic committee, said he had visited Valleyfield where he was met by the Mayor who took him in tow. Visiting the principal places about there, including the Grove, the latter he thought was too small for their purpose. He had no time to visit Knowlton.

Mr. Connaughton, also of the committee, said that at Valleyfield accommodation could only be had for 700, and he hoped to see the picnic draw fully 2,000. He was much pleased with his visit to Knowlton where there were grass lots, groves, a band stand, and a beautiful lake, on which there were a number of canoes at the disposal of the excursionists. The C. P. R. had offered to take them out in two and a half hours.

Mr. Valliers fully endorsed Mr. Connaughton's views, and said that they could have the use of the exhibition buildings in case of rain.

Mr. Fraser spoke favorably of Knowlton, and said he had written Judge Foster, who owns the ground, asking for its use, and he expected to have a favorable answer. The C. P. R. had given a rate of 85c. for adults and 50c. for children, but he hoped to get much lower rates.

It was then moved, seconded and carried, that the picnic be held at Knowlton, and that the date be 30th July.

It was moved and seconded that Messrs. Fraser and Gauthier be a committee to perfect arrangements.

The meeting then adjourned.

HONOR AND BUSINESS.

The merchant who buys largely from the jobber, and the jobber who purchases heavily from several manufacturers, are, with the latter, supposed to be good judges of the commodities in which they deal, and, as far as the quality is concerned, are all equally concerned. The jobber's purchases are guaranteed by the manufacturer to be perfect in material and make; at least there is a tacit understanding to that effect, even if it is not expressed in the contracts. The jobber is not expected to see every article which he purchases. Samples and the price form the foundation of his transactions. Beyond these there is nothing besides his confidence in the manufacturer.

The goods arrive safely at their destination. The receiving clerk and the buyer of the house may both see the packages, but may not take the time to give their contents a critical examination. The heads of the respective departments to which the goods are assigned in the store for sale and reshipment to customers may see only the original packages from the time they are received until they are shipped to the retail merchant.

The latter may not open them for weeks after their receipt But he is at home, in the midst of a large constituency of consumers, to whom he is impelled to guarantee the quality of their purchases. By-and-by a package, just as it left the factory, is opened and its contents are found inferior or defective. Those articles he cannot sell for more than cost, and perhaps they would not bring even that—so bad, indeed, as to be worthless and unsalable. He cannot sell them. He may claim rebate for them from the jobber ; but the jobber may refuse to receive or pay for them because too long a time has elapsed since they were purchased. (We are referring now to imperishable merchandise.) Rather than lose a good customer, however, the jobber resorts to the manufacturer for redress, and if he refuses to refund the purchase money for the same reason, trouble ensues. The merchant is angry, the jobber is vexed, and the manufacturer is disgruntled more than either of the others, for he finds it very difficult to discover the party most to blame.

If all prove finally unyielding, the foreman or inspector of the factory is in danger of losing his situation unless he can clear his skirts of the error ; the manufacturer loses the patronage of the jobber ; the jobber offends the merchant, and the latter charges the goods to profit and loss ?—no, but to the jobber, and deducts the amount from the next settlement. Who can blame him? On the other hand, the manufacturer may allow the jobber for the amount of the defective goods, and the jobber may refuse to be as honest with the retail merchant.

Thus the difficulty, turning upon a "point of honor," or rather even-handed justice, has created more evil feeling and distrust than years of fair dealing can eradicate. That honesty is said to be the best that has no policy; but in cases like these honesty has a policy, and the true business man will not hesitate to right a wrong even at a sacrifice for the sake of securing peace and to retain a profitable customer. Perhaps, on the whole, it is not best always to trust to the exercise of honor in such transactions, but one does not like to be always asking for written contracts. It may be a foolish feeling, but the written contract is a good business document and may save a world of trouble.

Another case : Two business men in the city have financial transactions. One day A calls up B to the telephone and asks for a loan of a few hundred dollars for a temporay accommodation. "Certainly," replies B ; "but I never loan money on a telephone message. Come yourself, or send your written order, and I shall be pleased to let you have what you want." "Humph," says A, "Curious fellow that ; but he's right after all. He may think it's all square—no doubt fully recognizes my voice ; well, I never thought of it before, but it's 'business' sure enough, and I honor him for it."

Points of honor are valuable at proper times and seasons ; but the written guarantee never comes amiss.—Chicago Journal of Commerce.

Mr. Fred. J. Warde, representing John P. Mott & Co., Halifax, is registered at the Rossin House.

The United States Consul, at Berlin, has sent a report to Washington stating that the prohibition of the importation of pork does not apply to Hamburgh, Lubeck, Rostook and other free cities.

A customer secured is a promise of greater salary in time.

Rivalry, open, fair, good natured and enterprising, is the life of business.

Work can always be found in a store without double-million microscope.

BAKING POWDER!

IMPORTANT TO THE TRADE.

PURITY, STRENGTH, FULL WEIGHT.



Put up in ¼, ½ and 1 lb. Tins. RETAIL PRICE 10, 15 and 25 cents.

MAKERS WILL ONLY SELL TO DEALERS WHO MAINTAIN PRICES

"SUCCESS FROM THE START"

Fully equal in results to any High-priced Powder offered.

This Brand of Powder although on the market a short time only, is now demanded by all our regular trade. It's success has been so well assured as to compel extensive additions to our factory to meet growing demand. "Prices on application." "Mail orders solicited."

Diamond Baking Powder and Spice Mills,

W. H. GILLARD & Co., Proprietors, HAMILTON, ONT.



THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL,

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday s yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, McGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

A large consignment of our New Alaska Pattern Granite, in both plain and decorated, just arrived. Some staple assortments of good Seconds also on hand. New lines of China Tea Sets, Toilets, etc., now open for inspection. Goods both in packages and open. Please give us a call.

RICHARD TEW & CO.

IMPORTERS OF

Crockery, Glassware, China, Lamp Goods, Etc., Etc.,

10 FRONT ST. East,

(Adjoining Board of Trade Building.)

TORONTO.



ONTARIO.

Bothwell—Pickett, R., grocer and feed, deceased.

Bruce Mines—Rutherford, J. P., general store, assigned to W. H. Carney, Sault Ste. Marie.

Cornwall — Richardson, N., grocer, assigned in trust.

Hillsdale—Laird & Co. (Ida Laird only), general store, assigned to John Langley, Toronto.

McKellar—Armstrong, S. & J., general store, mills, etc., assigned to Sheriff H. Armstrong, Parry Sound.

Port Dalhousie—Ontario Rubber Co., factory, plant, etc., advertised to be sold by auction on 23rd inst.

Sutherland Corners — McKeown, J. W., general store, succeeded by W. A. Banghart.

Toronto—Hancock, Rhoda, (Mrs. John), tobacco, assigned in trust; Sanderson & Co., manufacturers of brushes, assigned to John Ferguson, Toronto.

Windsor—Marantette, J. A., grocer, stock, etc., advertised for sale by tender.

MANITOBA AND NORTH-WEST TERRITORIES.

Elkhorn—Stewart & Van Nostrand, general store, asssigned in trust.

Morden—Haley & Sutton, general store, sold out to Geo. H. Rogers & Co.

Wawanesa—Storey, J. J, general store, admitted T.E. Avison, style, Storey & Avison.

QUEBEC.

Gaspe Basin—Le Boutellier, John & Co., (Charles Le Boutellier only) fish, assigned in trust.

Louiseville—Lamy, Thomas, general store, stock, etc., advertised to be sold by auction 8th inst.

Montreal— Dominion Safety Boiler Co., winding up order granted; Levert, A., Jr., grocer, assigned in trust; Martel & Co., painters, dissolved.

NEW BRUNSWICK.

St. John—Estey, Allwood & Co., rubber goods and com., assigned; Welch, J. Grindon, & Co., W., liquors, etc., sold out.

Marsland & Kennedy, grocers, 313 King street west, who compromised with their creditors some time ago at 70c. on the dollar and who have paid 14c. on the dollar on their compromise have been forced to hand over their business again to their trustees to sell it by tender.

THE CARNIVAL.

Toronto has had its Summer Carnival. It was not a success, in fact, it was a positive failure. We have no sympathy with the promoters. Toronto has a good thing in its Industrial Exhibition and it had no right to hold a carnival. It was simply copying Hamilton. Some Toronto people were a little jealous of the great success of Hamilton's meeting last year. The promoters of Hamilton's Carnival had an object in view. They wanted a gathering of business men and the Carnival was chiefly a means of entertaining them. It was a plucky thing for the Hamilton people to do but their Carnival was a big success and everybody went away thoroughly satisfied with it. The Toronto people had not the grit nor the go about them that the Hamilton people had. It was pointed out to them that a Merchants' Convention would make their Carnival a success but the Toronto people are too much given to fakes and their carnival was one of the biggest fakes of the age. A carnival every year for Hamilton may perhaps be more than she could be expected to undertake Why not run a gigantic fair there, say every fourth year, during the time of the Merchants' Convention, and in other years let the Carnival and Convention be held in succession at London, Kingston and Ottawa?

On Wednesday Mr. Alex. Duncan, merchant at Farquhar, drove to Exeter station for the purpose of taking home with him a load of goods, which was composed of boxes and barrels. After getting his load he left for home and when driving through the north end of the village the horse took fright and run away, throwing Mr. Duncau out. He hung to the lines and was dragged a considerable distance before he let go his hold, and when picked up it was found that one of his ears was nearly torn off and his face considerably scratched. He was badly shaken up.

Parlor matches are the most daugerou article sold by retail grocers. When packed on shelves as I have often seen them, they are liable to fall and ignite. I saw a grocer a short time ago who dropped a package out of his wagon ; there was a blaze in an instant, and an entire loss. They are very dangerous for the household as well. I knew a lady who lost the sight of her eye, by the tip of a parlor match flying against the pupil thereof. Every grocer should provide himself with a tin box in which to keep these goods. Kept on shelves or in drawers is inviting danger.—Retail Grocers' Advocate.

EXPORTS OF TOMATOES.

English trade journals state that tomatoes are still gradually gaining favor as a side dish in Great Britain.—N. Y. Bulletin.

Is there not a chance here for our Canadian canned goods packers? We have already succeeded in introducing, and are giving great satisfaction with our apples, pears, and peaches. All we want to boom every branch of the canned goods trade is a slightly discriminating duty in our favor, and the British public are gradually working in that direction. The McKinley Bill by the United States would naturally aid the movement.

DETECTIVE AGENCIES.

HOWIE'S DETECTIVE AGENCY, 86 WELLington St. West, Toronto, Ont., established 1886 Telephone 1309.

SITUATION WANTED.

YOUTH—16—WOULD LIKE TO GET INTO wholesale or retail grocery or hardware store; understands book-keeping; strictly honest; best of references. Address, A. L., Box 90, Hespeler, Ont. No. 28

BUSINESS CHANCES.

STORE AND DWELLING FOR SALE—GOOD stand; thriving village; cheap; terms easy. Apply to S. GOULDING, Innerkip. 29

TRAVRELLER CALLING ON GROCERS IN Toronto wants a line of goods on commission. First-class references given. Address J. I. 453 Church St., Toronto.

RARE CHANCE—ONE OF THE BEST MEAT and vegetable markets in Hamilton for sale; satisfactory reasons for selling. H. Harrison, 21 John south, Hamilton. 31

GENERAL STORE IN GLENMORRIS TO rent; post-office in connection; brick building; posession 1st July; an excellent opening. Address Thomas Scott, P. M., Glenmorris, Co. Brant. 30

THE LONDON TEMPERANCE COFFEE HOUSE and Store business for sale. This is a flourishing cash trade and a splendid opening, requiring only a small capital. Bart Cottam, London, Ont. tf

GENERAL store business and stock for sale in a lively village in the midst of a large and wealthy farming country on a line of R. R. in Grey county. Only two stores and best stand. Apply to CANADIAN GROCER, Toronto. tf

Battle & Smyth, Thorold, Ont., Manufacturers of The Japanese Shoe Blacking.

STEEL, HAYTER & CO
IMPORTERS OF
INDIAN TEAS
Direct from their Estates in Assam.
Assams, Kangras, Darjeelings and Indian Oolongs in Stock.
PROPRIETORS OF THE WELL-KNOWN
"Monsoon" Brand.
SAMPLES AND QUOTATIONS ON APPLICATION
11 & 13 Front St. E. Toronto.
Calcutta and London Firm: Octavius Steel & Co
Telephone 2354.

The Neostyle, THE BEST DUPLICATING apparatus. 5,000 copies made from one original writing, drawing or music.
GEO. BENGOUGH,
45 King E., Toronto.

ORDER A CASE OF
GILLETT'S 100% POWDERED LYE.



THE BEST THING KNOWN
FOR
Making Soap, Softening Water, Printers', Engineers' and Painters', Disinfecting Everything, Boiler Compound, Cutting and Removing Grease, Washing Trees to Kill Insects. A Hundred Other Purposes.

One can equal to 20 lbs. Sal. Soda. Each can has a Double Cover, can use what you need and close the can.
½ gro. (48 cans) in case. Sold by all Wholesale Grocers.

E. W. GILLETT, Manufacturer,
TORONTO, ONTARIO.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, July 10, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

IMPERIAL—ONTARIO AND QUEBEC.



	Per doz.
Imperial 10c. cans	$0 90
" 4 oz. "	1 35
" 6 oz. "	1 85
" 8 oz. "	2 45
" 12 oz. "	3 70
" 16 oz. "	4 70
" 2½ lb. "	11 30
" 3 lb. "	13 50
" 4 lb. "	17 30
" 5 lb. "	21 50

Sold only in cans.

Cottam's Best, in 1 lb tins	3 00
Best in 5 oz. tins	1 10
Cottam's Choice, 1 lb tins	1 75
" " 5 oz tins	70
" loose	10
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb. tins	65
" " bulk, per lb	12

	Per doz.
Empire, 5 dozen 4 oz cans	$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" ¼ " 5 lb cans	8 00
" bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases.	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60

BISCUITS.

	Per lb
Arrowroot	$0 11½
Abernethy	9
Ginger Nuts	11½
New York Fruit	15
People's Mixed	11
Pilot Family	6
Snowflake	11½
Magard	15
Soda	6
Soda, 1 lb packages	8
" 3 lb "	21
Sultana, thin	11½
Tea	11½
Wine	9½
Wine, sweet	9

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ⅓ "	1 10
Spanish, No. 3	4 50
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jacquot's French, No. 2	3 00
" " " 3	4 50
" " " 4	8 00
" " " 5	10 00
" 1-gross Cabinets, asst,	7 50

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.
Royal Black Lead, per gross..... $1 80

BARRINGER & BROWN.
(Thos. E. Clatworthy, Ag'nt, Toronto.)
Convex Black Lead packed in wood boxes containing 12 card boxes, per box 1 12

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & CO'S.
Parisian Square Blue, per lb..13 to 14c

BARRINGER & BROWN.
(Thos. E. Clatworthy, Ag'nt, Toronto.)
Azure square blue box, containing 8 1 lb. packets of 16 oz., squares, per 8 lb. box 0 89

BROOMS.

		Per doz.
Carpet	4 strings	2 90
X Parlor,	2 "	2 65
Louise	3 "	2 65
1 Gem	4 "	3 25
2 "	3 "	2 65
3 "	2 "	2 20
4 "	2 "	1 95
O Hurl	4 "	2 65
1 "	3 "	2 35
2 "	3 "	2 05
3 "	3 "	1 70
OK "	2 "	1 35
Hvy Mill	4 "	3 70

CALVES' FEET GELATINE

G. P. SWINBOURNE & CO.
(Thos. E. Clatworthy, Ag'nt, Toronto.)
Boxes of 4 dz. 6d., and 2 doz. 1s. pack $3 96

CANNED GOODS.

	Per doz	
Apples, 3's	$0 95	$1 00
" gallons	2 50	2 60
Blackberries, 2	2 00	2 10
Blueberries, 2	1 25	1 40
Beans, 2	0 95	1 10
Corn, 2's	0 95	1 10
" Epicure	1 45	1 50
Cherries, red pitted, 2's	2 25	2 40
Peas, 2's	1 00	1 25
" wrinkled, 2's	1 20	1 30
" sifted select	....	1 35
Pears, Bartlett, 2's	2 00	2 10
" Flem Beauty, 2's	.....	2 00
Peaches, 2's	2 25	2 35
" 3's	3 25	3 50
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	1 90	2 00
Pumpkins, 3's	1 10	1 20
" gallons	3 10	3 25
Raspberries, 2's	2 50	2 60
Strawberries, choice 2's	2 40	2 60
Succotash, 2's	1 60	1 65
Tomatoes, 3's	1 20	1 30
Lobster, 1's flat	.....	2 40
" Tall	2 00	2 05
Mackerel	1 40	1 60
Salmon, 1's	1 50	1 60
" white	1 30	1 40

	c. per tin
Sardines Albert, ¼'s tins	11, 11½
" " ½'s "	15, 18
" Martiny, ¼'s "	10, 10½
" " ½'s "	18, 19
" Other brands, 9¾, 11,	16, 19
" P & C, ¼'s tins	20, 22
" " ½'s "	33, 36
" Amer, ¼'s "	6½, 8
" " ½'s "	9, 11

MARMALADE, JAMS AND JELLIES.

CAIRN'S.
(Blaiklock Bros., Montreal, Agents.)
Marmalade. Price, f.o.b. Montreal. dz.

"Home Made," glass 1 lb	$2.35
" White 1 lb	2.25
" " 2 "	4.15
" Stone 7 "	13.20
Scotch White 1 "	2.10



Jams.
Gooseberry
Strawberry
Black Currant.
Red Currant.
Green Gage
Apricot
Raspberry
Damson
Plum
Red Currant and Raspberry
} 1 lb. white pots, 4 doz. assorted, per doz. $2.35.

Jellies. Red Currant, 1 lb. white $2.75
Black Currant, 1 lb. white 2.75

DELHI CANNING CO.

Jams, assorted, 1's	2 35
Jellies, 1's	2 25

CANNED MEATS.

CLARK'S.

Comp. Corn Beef	1 lb cans		$....	$1 60
" "	2 "		....	2 65
" "	4 "		5 00	5 15
" "	6 "		7 75	8 00
" "	14 "		18 60	19 20
Minced Collops,	2 lb cans		.....	2 60
Roast Beef	1 "		....	1 60
"	2 "		.....	3 15
"	4 "		.....	5 85
"	6 "		.....	7 00
Par Ox Tongue,	2½ "		$7 25	7 50
Ox Tongue	2 "		....	4 50
Lunch Tongue	1 "		3 00	3 10
"	2 "		5 25	5 75
English Brawn.	2 "		2 50	2 60
Camb. Sausage.	1 "		....	2 50
" "	2 "		....	4 00
Soups, assorted.	1 "		....	1 35
" "	2 "		....	2 25
Soups & Boulli.	2 "		....	1 80
" "	6 "		....	4 50
Potted Chicken, Turkey, or Game, 6 oz cans				1 50
Potted Ham, Tongue or Beef, 6 oz cans				1 35
Devilled Tongue or Ham, ½ lb cans				1 35
Devilled Chicken or Turkey, ½ lb cans				2 25
Sandwich Ham or Tongue, ½ lb cans				1 50
Ham, Chicken and Tongue, ½ lb cans				1 50

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars,	$9 50
Ditto, 25 and 40 lb pails, per lb.	12½c

J. H. WETHEY'S—ST. CATHARINES.
Condensed, per gross, net..... $13 50

CHEWING GUM.

ADAMS & SONS.

Tutti Frutti, 36 5c bars			$1 30
Sappota,	150	pieces	1 00
Sweet Fern,	230	"	0 85
Black Jack,	115	"	0 85
Red Rose,	115	"	0 85
Barley Malt,	115	"	0 85
Tampico,	115	"	0 85
Lemon Trumps,	115	"	0 85
Magic Trick,	115	"	0 85
Puzzle Gum (new)	115	"	0 85
Bolah " "	150	"	0 85
Taffy Licorice,	72	"	0 50
Caramel Tolu,	72	"	0 45
Adams' N.Y. Gum,	200	"	0 50

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs..	0 35
Premium, ½'s..6 and 12 lbs...	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs.	0 24
Sticks, gross boxes, each...	1 00

ALWAYS ORDER
RECKITT'S BLUE.

Prices Current, Continued—

Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs 30
" Pearl " " " 25
" London Pearl 12 & 18 " 22
" Rock " " 30
" Bulk, in bxs 18

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb	$0 30
Mott's Prepaired Cocoa	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa	40
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs	30
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	24
Mott's Vanilla Chocolate stick	22
Mott's Pure Confec. Chocolate 22c—	35
Mott's Sweet Confec. Choc. 21c—	28

. W. COWAN & CO'S.

Cocoas—	
Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼lb in 12lb boxes	35
London Pearl, " "	30
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence, per doz	1 40
Chocolates—	
Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

Thos. E. Clatworthy, Ag'nt, Toronto.)

Schweitzer's Cocoatina, net cash ¼ lb. ½ lb.. per doz	3 29 6 30

WALTER, BAKER & CO

Chocolate—	
Premium No. Chocolate, in boxes, 12 and 25 lbs	....
Baker's Vanillia Chocolate, in boxes, 12 lbs	.....
Caraccas Sweet Chocolate, in boxes, 6 lbs., 12 boxes in a case.	.....
Vanillia Tablets, in boxes	.....
Spanish Tablets, 100 in each box, 12 boxes in a case	.....
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs	.....
Grocers' Style, in cases 24 boxes, 6 lbs	.....

Cocoa—	
Pure Prepared in boxes, 12 lbs	. .
Cracked Cocoa, in boxes, 12 lbs.. ½ lb. papers	.....
Cracked Cocoa, in bags, 10 lbs	...
Breakfast Cocoa—	
In boxes, 6 and 12 lbs., ½ lb. tins	.....
In boxes, 12 lbs., 1 lb. tins, decorated canisters	....
Broma—	
In boxes, 12 lbs., ½ lb. tins	.....

COFFEE.

GREEN

	c. per lb.
Mocha	31, 33
Old Government Java	28, 31
Rio	22, 24
Plantation Ceylon	29, 31
Porto Rico	23, 24
Guatamala	24, 26
Jamaica	23, 24
Maracaibo	22, 2[illegible]

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.

	c. per lb
Java	33, 34
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	33
Our Own "	30
Laguayra "	28
Mocha and Java	32, 33
Java, Standard	32
" Old Government	30, 32
" Crown	29
Arabian Mocha	35

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs	30
Standard Imperial in sealed tins, 25 and 50 lbs	32
Standard Blend in sealed tins, 25 and 50 lbs	33
Ground, in tins, 5, 10, 15 and 25 lbs	20, 30
Say's Parisien, in ½ and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

SUTTON & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Pure essence, Gorgona Anchovies, ½ pts. per doz	2 76

FLOUR AND MEAL.

	per bbl.	
Flour, Family	$5 00	5 25
" Manitoba Patent	.....	5 65
" white wheat patent	....	5 50
" Strong bakers'	....	5 75
Oatmeal, standard, bbls	....	4 65
" granulated, "	.....	4 65
" rolled "	....	4 75
Bran, per ton	.....	12 00
Shorts	....	17 00
Cornmeal	2 75	3 00
" Gold Dust	3 10	3 25
" Imperial	3 00	3 15

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz.	
Cases, No. 1, 2 oz tins	$2 75	$3 00
" No. 2, 4 oz tins	4 50	5 00
" No. 3, 8 oz tins	8 00	8 75
" No. 4, 1 lb tins	12 60	14 25
" No. 5, 2 lb tins	25 00	27 00

FRUITS.

FOREIGN.

	c. per lb.
Currants, in bbls	5¾, 5⅞
" ½ bbls	5⅞, 6
" cases	6¼, 6½
" Patras, in cases	6½, 7
" Vostizza, "	7¼, 9½
" ½ case	9½ 9½
Dates, Persian, boxes,	5½ 5¾
Figs, Elemes, 14 oz., per box	8½ 9
" 10 and 20 lb box	10, 11
Prunes, Bosnia, hhds	6, 6¼
" " cases, new	8½, 9½
Plums, French, 55 to 65	12½ 15
" Bottles, 1's	22 23
" " 2's	37½ 40
" " 4's	70 75
" " 7's	1 00 1 10
Raisins, Valencia, off stalk,	8, 8½
Selected	9, 9½
Layers	9½ 10
Raisins, Sultanas	11½ 14½
" Eleme	7½ 8
" London Layers	$3 00 3 25
" Black Baskets	4 00 4 25
Lemons, Ordinary, p. box	4 00 4 50
" Fancy	5 00 7 50
Oranges, Messina, per box	5 50 6 00
" Valencia	.... 11 50
" Rodi	..... 6 50
Bananas	1 25 2 25

DOMESTIC.

Apples, Dried, per lb	5	5½
" Evaporated, p. lb	9	12½

GLASSWARE.

TAYLOR, SCOTT & CO.

	c. per doz.
Lamp Chimneys, O	32
" " A	35
" " B	45

	per bbl	
Fruit Jars, pts		13 00
" " qts		14 00
" " ½ gal		17 00

GRAIN.

Wheat, Fall, No. 2	$0 98	1 00
" Red Winter, No. 2	0 98	1 00
" Spring, No. 2	90	0 92
" Man. Hard, No. 1	....	1 18
" " No. 2	....	1 16
Oats, No. 2, per 34 lbs	41	43
Barley, No. 2, per 48 lbs	50	51
" No. 3, extra	48	4[illegible]
" No. 3	40	4
Rye	47	49
Peas	63	64
Corn	....	50

HAY & STRAW.

Hay, Loose, per ton	$10 00	$15 00
" Pressed, "on track	10 50	11 00
Straw Pressed, "	5 50	6 00

ISINGLASS.

G. P. SWINBOURNE & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Boxes containing 3 doz 3d. pack. per box 3 58



LYE.

Gillett's powdered Lye (½gr. in a case) per case $3 75

Elliott's 3 75

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts
Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars	22
" Fine, in 4 lb jars	70
" Ex. Sup., in bulk, per lb.	30
" Superior, in bulk, per lb	20
" Fine, " "	15

COLMAN'S AND KEEN'S

In 4 lb jars	75
In 1 lb jars	25
D. S. F., in tins, per lb	41
" in ½ lb tins	42
" in ¼ lb tins, per lb	44
D. F. in ½ lb tins, per lb	26
" ¼ " "	28

BARRINGER & BROWN.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Genuine, in 4, 1, ½, ¼ lb. and 2 oz. tins, per lb	0 34	0 47
Superfine genuine, full	0 30	0 43
Pure, per lb	0 23	0 36
D.S.F. "	0 34	0 47
D. S. "	0 30	0 43
F. "	0 23	0 36

NUTS.

	per lb.	
Almonds, Ivica	13,	14
" Tarragona	14,	15
" Formigetta	12,	14

The Cowan Cocoa & Chocolate Co. Limited
OF TORONTO,
Manufacturers of
Cocoas and Chocolates.
Hygienic, Queen's Dessert, Mexican,
Iceland Moss, Sweet Caracas Vanilla,
Cocoa Essence, Royal Navy Chocolate,
Soluble, Creams, Coffees and
Confectioners' Chocolates, Icing, and Powdered Sugars.
LEONARD H. DOBBIN, Agent, Montreal.



IMPOSSIBLE!
So say Doctors, to say too much in favour of St. Leon Water. It puts down Bright's Disease and Diabetes, as water quenches fire. Cures Indigestion, Dyspepsia, Rheumatism, etc., completely if drank freely and rubbed in the skin.
ST. LEON
Mineral Water Company,
101½ KING STREET W., - - TORONTO.

SAW YOUR
ADVERTISEMENT
IN THE
CANADIAN GROCER.
When writing to our advertisers please inclose the above.

SILVER STAR STOVE PASTE.
The following is the universal verdict of all who have used or sold it :
HAMILTON, APRIL 25th, 1890.
Messrs. F. F. DALLEY & Co.,
GENTLEMEN :—In thus ordering a fresh supply of your SILVER STAR STOVE PASTE we cannot but express our appreciation of the goods and congratulate you on having been able to place on the market an article so superior in every respect to anything we have heretofore been able to get.
As we use it on the stoves in the wareroom, we know personally its good qualities—no dust, a quick polish, always ready and the work is done in the time it would take to prepare the Dome or other hard stove polishes, and one of the best features about it is that it is so clean to handle.
If a man sells us an inferior article we don't forget to tell him about it, and on the same principle when a firm gives us an Extra good one we believe in letting them know that we appreciate it.
We remain,
Respectfully yours,
J. WALLACE & SON.

SOLUS. SOLE PRESERVER
Will preserve the soles of boots or shoes, and render them perfectly waterproof. One application to a pair of new shoes will double their wearing qualities.
Two-sized tins, 15 and 25 cents. Will cost you $1.20 and $2.00 per dozen.
We also manufacture the best line of Wigwam Slippers, and Lumberman's Oil Tanned foot wear in Canada.
C. N. VROOM,
St. Stephens, N.B.

Prices current, continued—

Almonds, Shelled Valencias	30, 35
" " Jordon.	50, 55
Brazil	13, 14
Cocoanuts	5 50 6 00
Filberts, Sicily	10 11
Peanuts, roasted	... 14
" green	11, 12
Walnuts, Grenoble, old	14, 15
" New	16 ..
" Bordeaux	10½, 11½
" Naples, cases	16, ...
" Marbots	... 12

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO.

PICKLES.

John Bull, mixed, in bulk	$0 60
" Chow Pic'le, in b'lk	65
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 25
" " " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

SAUCES.

John Bull, kegs, per gal	$1 25
" ½ pt. bottles, per doz (according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " ½ pt. bottles, per doz	1 25
Niagara Tomato, kegs. per gal	1 25
" " Reputed pints	1 25

Terry's Candied Peels.	c. per peels
Lemon, 7 lb boxes	16
Orange, "	18
Citron, "	30

CROSSE & BLACKWELL'S.

Pickles, all kinds, pints, per doz	3 25

LEA & PERRIN'S.

	per doz.	
Worcester Sauce, ½ pts	$3 60	$3 75
" " pints	6 25	6 50

SUTTON & CO.

(Thos. E. Clatworthy, Agent, Toronto)

Worchester Sauce, ½ pints, second quality, per doz	1 17
Worchester Sauce, ½ pints, third quality, per doz	0 96
The Victory Dinner Relish, per dozen	1 92
Bottled Pickles—Mixed, Piccalilli, Cabbage, Onions, per doz.	2 16

PRODUCE.

DAIRY.

	Per lb	
Butter, creamery, rolls	$0 19	$0 21
" dairy, tubs, choice	0 13	0 14½
" " " med	0 9	0 11
Butter, pound rolls	0 16	0 18
" common to med	0 9	0 12
" store packed	0 05	0 7
Cheese	0 09	0 9½

COUNTRY.

Eggs, fresh, per doz	0 13	0 14
Beans	1 50	1 80
Potatoes, per bag car lots	0 70	0 75
Hops, 1888 crop	0 08	0 12
" 1889 "	0 12	0 16
Honey, extracted	0 09	0 12
" section	0 14	0 18

PROVISIONS.

Bacon, long clear, p lb.	0 08½	0 09
Pork, mess, p. bbl	15 50	17 00
Hams, per lb	0 11	0 12½
Bellies	0 11	0 12
Rolls	0 09½	0 09½
Backs	0 11	0 11½
Lard, Canadian, per lb.	0 09½	0 10
Hogs	6 00	6 25
Tallow, refined, per lb.	0 05	0 05¼
"rough, "	0 01½	0 02

RICE, ETC.

	Per lb.
Rice, Aracan	3⅜, 3⅞c
" Patna	4⅜, 4¾
" Japan	4½, 5
" extra Burmah	3½, 3¾
Grand Duke	5½, 5¾
Sago	5½, 5¾
Tapioca,	5⅝, 6¾

SPICES.

GROUND.

	Per lb.	
Pepper, black, pure	$0 20	$0 22
" fine to superior	12	18
" white, pure	32	35
" fine to choice	25	30
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	25	40
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURGH STARCH CO. (Limited.)

	c. per lb.
Benson's Prepared Corn	8
No. 1 White Laundry, 4 lb boxes	5½
Silver Gloss, 6 lb boxes	6¾
" 1 lb chromo pkgs	7
Satin, 1 lb chromo boxes	7¼
Edwardsb'g Rice, 1 lb chromo bxs	9
Canada Laundry	4½
Canada Corn	6½

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40 lb boxes. 1 lb packages, new wrappers	7½
36 lb boxes. 12 3 lb paper boxes	7½
40 " 10 4 lb "	7½
Silver Gloss Starch—	
40 lb boxes. 1 lb packsges, new wrappers	9
40 lb boxes. Assorted ½ lbs and ¼ lbs	9¾
40 lb boxes. 10 4 lb paper boxes	9
6 lb boxes, with sliding covers (12 boxes in each crate)	9½
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	8
20 " "	8¼

BRITISH AMERICA STARCHES.

First quality White laundry, 3-lb. cartoon boxes	5½
First quality White laundry, barrels	5
First quality White laundry, half barrels	5
Lily white gloss, 6-lb. boxes	6¾
Brantford gloss starch, 1-lb fancy cartoons	7¼
Lily white gloss, 1-lb fancy cartoons	7
Canada Laundry	4½
Pure prepared Corn	7½
Challenge Brand prepared corn	6½
Coldwater Rice	9

SUGAR.

	c. per lb.
Granulated, in bbls	6½, 7
Paris Lump, "	7½
" " ½ bbls	7⅝
" " boxes	7⅝
Extra Ground, in bbls	8
" " boxes	8½
Powdered, in bbls	7½
" less than bbs	7⅝
Yellows, in bbls	5⅝, 6¼
Raws, Jamaica in bags	5½, 5¾

SYRUPS AND MOLASSES.

SYRUPS.

	Per lb. bbls.	½ bbls
Redpath's "D"	3½c.	3⅝c
" "M"	3⅝	3¾
Redpath's "B"	3⅞	
" "VB"	3¾	3⅞
" Extra	4	4⅛
" Ex. Sup	4⅛	4¼
" XXX Sup	4⅜	4½
" Corn Syrup	4⅞	5

MOLASSES.

	Per gal.
Trinidad, in puncheons	34, 36c
" bbls	38, 40
New Orleans, in bbls	70, 75
Porto Rico, hdds	33 34
" barrels	36, 37
" ½ barrels	38, 39

TEAS.

GREENS.

Gunpowder—	Per lb
Cases, extra firsts	42, 50c
Half chests, ordinary firsts	22, 38
Cases, sifted, extra firsts	42, 50
Cases, small leaf, firsts	35, 40
Young Hyson—Moyunes	
Half chests, ordinary firsts	22, 38
" " seconds	19, 20
" " thirds	16, 17
" " common	14, 15

PING SUEYS.

Half chests, firsts	28, 32
" " seconds	16, 19
Half Boxes, firsts	28, 32
" " seconds	16, 19

JAPAN.

Half Chests—	
Choicest	38, 40
Choice	32, 36
Finest	28, 30
Fine	25, 27
Good medium	22, 24
Medium	19, 20
Good common	16, 18
Common	14, 16
Nagasaki, ½ chests Pekoe	16, 22
" " Oolong	14, 15
" " Gunpowder	16, 19
" " Siftings	5, 12½

CONGOUS.

Half chests, Kaisow, Moning	12, 55
Caddies and half chests	18, 50
Cadies, Paklingand new makes	18, 50

OOLONG.

Half chests Formosa	34, 50
Caddies	36 55

ASSAMS.

Chests and half-chests Pekoe	22, 48



KINGSFORD'S OSWEGO ∴ STARCH.

"Pure" and "Silver Gloss"
FOR THE LAUNDRY.

Corn ∴ Starch,
FOR THE TABLE,

EQUAL TO ANY RICE OR IMPORTED STARCHES MADE.

For Sale by all Leading Jobbers in Canada.

T. KINGSFORD & SON, Oswego, N.Y.

B. T. BABBITT'S

BEST SOAP

Which has a world-wide reputation of being the best lard soap made; noted for its PURITY and QUALITY. Hundreds of Soap Manufacturers have tried for years to imitate and discover the process by which it is made—but all have met with signal failure. No soap ever made has the same Washing Powers. Millions of families, mechanics, railroad engineers, railroad men will attest to this fact.

MANUFACTURED ONLY BY

B. T. BABBITT, Nos. 64, 65, 67, 68, 69, 70, 72, 74, 76, 78, 82 Washington St. and 41, 42, 43 44, 48 and 49 West St. } NEW YORK.

SCENTED ORANGE PEKOE.

Boxes. Foochow and Canton	28, 60

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	62c
Ingots, rough and ready, 7's	59
Laurel, 3's	52
Brier, 7's	50
Index, 7's	45
Honeysuckle, 7's.	53
Napoleon, 8's.	49
Royal Arms, 12's	50
Victoria, 12's	48
Brunette and Lovely, 12's	45½
Prince of Wales, in caddies	46½
" " in 75 lb boxes	46
Bright Smoking Plug Myrtle, T & B, 3's	55
Lily, 7's	48
Diamond Solace, 12's	45
Myrtle Cut Smoking, 1 lb tins	65
½ lb pg, 6 lb boxes	65
2 oz pg, 5 lb boxes	65

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdowne	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" Queens	29 00

Cigarettes, all Tobacco—

Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C No. 1	4 00
Sweet Sixteen	3 50

CUT TOBACCOS.	per lb
Puritan, ½ lb pkg., 5 lb. boxes	65
Old Chum, ½ lb pkg 5 lb box	65
Old Virgin., 1-10 lb pkg., 10 lb bxs	57
Gold Block, ½ lb pkg, 5 lb boxes	65

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	78
Puritan, 1-10, 5 lb boxes	80
Athlete, per lb	1 10

SOAP.

Ivory Bar, per lb	5½
Do. 2, 6-16 and 3 lb bars "	5
Primrose, 5 lb bars, wax W "	4
" 1 " " "	4½
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 13oz, 1, 2 and 3 lb bars per lb	3½
Queen's Laundry, per bar	5½

B. T. BABBITT'S SPECIALTIES.

B. T. Babbitt's Best Soap, p. bar	0 05
B. T. Babbitt's 1776 Soap Powder per box of 100 5½ oz. package	3 85
B. T. Babbitt's Lye, per box of 2 doz. large cans	1 80

TOILET SOAP.

TAYLOR, SCOTT & CO.

	per doz.
Baby's Own, ½ doz boxes	$1 25
Our Boys, ½ " "	1 25
Sea Foam, ½ " "	75
London Bouquet, ½ " "	60
Oatmeal, 1 " "	85
" ½ " "	60
Paris Assorted, ½ " "	0 75
Albert Oatmeal bar, 2 doz. boxes	0 75
" White Castile bar, 2 doz. boxes	0 75
	per gro.
Fatherland, ½ doz boxes	5 00

WASHING CRYSTAL.

Gillett's Washing Crystal, 1 gro in box, per box	$1 75
Cottam's per lb	0 03½

WASHING COMPOUNDS.

Cottam's small p'k'ts, per gro	$1 50
" large " "	4 50

WOODENWARE.

	per doz
Pails, 2 hoop, clear No. 1	$1 70
" 3 " "	1 90
Pails, 2 hoops, clear No. 2	$1 60
" 3 " "	1 80
" 3 " painted "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
	per case.
Matches, Parlor	$1 70 $1 75
" Telephone	3 50 3 60
" Telegraph	3 80 3 90
	per doz.
Mops and Handles, comb.	1 25
Butter tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60
Clothes Pins full count, per box	0 75

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 2 qt	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Handy dish	3 75

YEAST.

Royal Yeast Cakes, 3 doz 10c. packages in case, per case	$1 95
Royal Yeast Cakes, 3 doz 5c. packages in case, per case	1 00

OUR NATIONAL FOODS.

	pkg.	doz
Desiccated Wheat	4 lb.	$2 30
" Rolled Oats	4 "	2 25
Snow Flake Barley	4 "	2 40
Rolled Wheat Flakes	4 "	2 25
Buckwheat Flour, S. R	4 "	2 00
Prepared Pea Flour	2½ "	1 80
Baravena Milk Food	1 "	3 00
Patent Prepared Barley	1 "	1 80
Patent Prepared Groats	1 "	1 50
Beef and Barley Extracts	6 oz	2 25
Gluten Flour	4 oz	2 80

HARDWARE.

ZINC: Sheet net.	0 06½
IRON WIRE:	
Galv., annealed and oiled and bright 20 p.c. advance on list	
Barbed wire net.	0 00
Coil chain, 5-16 in. net	0 05½
" " ⅜ in. "	0 05
" " ¼ in. "	0 04½
Iron pipe, 50 per cent.	
Iron pipe, galvanized, 25 per cent.	

CUT NAILS, from Toronto:		
10 dy. to 60 dy	2 80	0 00
8 dy. and 9 dy	3 05	0 00
6 dy. and 7 dy	3 30	0 00
4 dy. and 5 dy	3 55	0 00
3 dy C.P.	3 90	0 00
3 dy A.P	4 40	0 00

HORSE NAILS: "C" 50 and 10 per cent. from list.

HORSE SHOES:

From Toronto, per keg	3 75	4 00

WINDOW GLASS:

25 in and under	1 55	1 60
26 to 40	1 60	0 00
41 to 50	3 60	0 00
51 to 60	3 90	0 00
61 to 70	4 20	0 00

GUNPOWDER:

Sporting FF. "	4 75	0 00
" FFF "	5 00	0 00
Canada rifle "	7 25	0 00
Sporting FF., (in ½ lb. tins) per doz.	2 40	0 00
ROPE: Manilla	0 14	0 16
Sisal	0 13	0 00

AXES:

Peerless & Keen Cutter	7 50	0 00
Leader	7 25	0 00
Lance	7 75	0 00
Queen City	9 25	0 00
Honor Bright, all steel	11 00	0 00
SHOT: Canadian	0 05½	0 00
HINGES: Heavy T and strap	05½	00
" Screw, hook & strap.	03¾	04¾

TIN PLATES:

1c. 4x20 coke, per box	4 50	4 75

INGOT TIN: 25 to 26 per bdl.

PIG LEAD: 4 to 4½ per bdl.

PETROLEUM.

F. O. B. Toronto	Imp. gal.	
Canadian	$0 14	$0 14½
Caroon Safety	0 17	0 17½
Canadian Water White	0 20	0 00
Amer'n Prime White	0 23	0 24
" Water White	0 25	0 00
Photogene	0 27	0 00

DRUGS AND CHEMICALS.

Alum lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 02½	0 03
Borax	0 12	0 13
Camphor	0 75	0 80
Carbolic Acid	0 55	0 60
Castor Oil	0 11	0 12½
Cream Tartar	0 30	0 31
Epsom Salts	0 01½	0 02½
Paris Green	0 18	0 22
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 22	0 25
Hellebore	0 16	0 17
Iodine	5 00	5 50
Insect Powder	0 40	0 50
Salpetre	0 08½	0 09
Soda Bicarb, per keg	1 00	2 25
Sal Soda	0 95	1 00
Madder		

VINEGAR.

A. HAAZ & CO.

XX, W.W	0 20
XXX, W.W	0 25
Honey Dew	0 28
Pickling	0 28
Malting	0 45

THE BADGEROW FALCONER VINEGAR CO

French Bordeau per gal.	0 3¼
Tarragona "	0 3½
Triple "	0 30
Fruit Vinegar "	0 27
Pickling "	0 28
XXX "	0 25
Extra XX "	0 22
XX "	0 20
X "	0 16
Cider Vinegar	0 16 to 0 25
Honey Vinegar	0 25
Eng. Malt Vinegar	0 50 to 0 60
Bottled Malt Vinegar, qts.	2 00
Methylated Spirits	2 00 to 2 25

LIQUORS.

CANADIAN SPIRITS:

(Net Cash Prices.)	Imp. gal. In B'd.	D. P'd
Pure Spirits 65 O.P.	1 26	3 70
Pure Spirits 50 "	1 14	3 36
" " 25 U.P.	0 60	1 72½
Family Proof Whiskey	0 66	1 86½
Old Bourbon "	0 66	1 86
" Rye, 25 U P. "	0 62	1 74½
" Toddy 25 U.P. "	0 62	1 74
" Malt, 25 U.P "	0 62	1 74
Old Rye, 4 years old	0 85	2 04½
" " 5 "	0 95	2 14½
" " 6 "	1 05	2 24
" " 7 "	1 15	2 34
Rye Whiskey, 1883, qts.	5 00	8 00
" " pts.	6 10	9 10
" " 1884, qts.	4 70	7 70
" " pts.	5 80	8 80
" " 1885, qts.	4 45	7 45½
" " pts.	5 55	8 55
" " 1886, qts.	4 20	7 20½
" " pts.	5 30	8 30½
" " 1887, qts.	3 90	6 90
" " pts.	5 00	8 00

Under 5 bbls. or 100 cases glass, net cash; 5 to 10 bbls. 2½ per cent. off; 10 to 50 bbls., or 100 to 200 cases, 5 per cent. off; 50 bbls. and over, or 200 cases and over, 10 per cent. off.

JOS. PICKERING & SONS' SPECIALTIES.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Metal Polishing Pomade, according to size, per dozen	0 20	1 02
Needham's Polishing Paste according to size, pr dozen	0 18	2 81
Furniture Polish, according to size, per dozen	0 20	2 85
Razor Paste, ½ doz. in box		1 02
" in single boxes		1 18
Plate Powder, per box		1 02
Knife Powder, in cannister, per dozen		1 03
Harness Blacking, in boxes, per dozen	1 27	2 20

We manufacture the greatest variety of Stave, Market and Satchel Baskets and Fruit Packages, of any establishment in the Dominion.

Write for Illustrated Catalogue and Price List.

The Ontario Basket Co., Limited,

WALKERVILLE, ONT.

C. RICHARDSON & CO.

MANUFACTURERS OF

The Celebrated Bull's Head Brand Pickles,

SAUCES, JAMS, JELLIES,

CANNED FRUITS AND VEGETABLES.

SPECIAL PRICES IN

CANNED TOMATOES.

EVAPORATED APPLES and MAPLE SYRUP

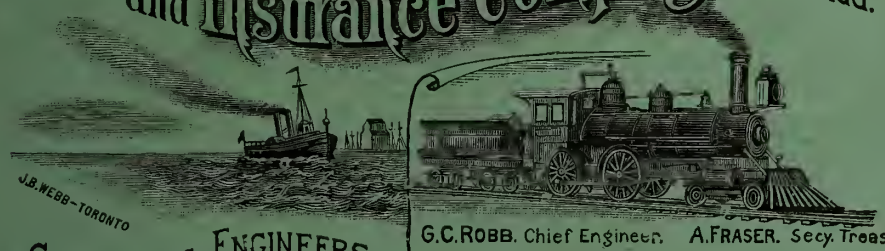
125 River St., Toronto.

SUBSCRIBED CAPITAL, $100,100. FULL GOVERNMENT DEPOSIT.

SIR ALEX. CAMPBELL, K.C.M.G. PRES.
(Lieut. Govr. of Ontario)

JOHN L. BLAIKIE ESQ. VICE PRES.

THE BOILER INSPECTION and Insurance Company of Canada.



CONSULTING ENGINEERS.

G.C. ROBB. Chief Engineer. A. FRASER. Secy. Treas

HEAD OFFICE. 2 TORONTO ST.

TORONTO.

The prevention of Accident and attainment of Economy in use of Steam, our chief aims.

DESKS

OFFICE, LIBRARY, CHURCH AND SCHOOL

FURNITURE.

JOHN M. BLACKBURN & CO.,

41 COLBORNE ST., TORONTO.,

—AND—

162 ST. JAMES ST., MONTREAL.

QUEEN CITY BUSINESS COLLEGE,

Cor. KING and CHURCH Sts., Toronto, Is the best and cheapest place to educate your sons and daughters. Thorough practical Business, Shorthand or English Education imparted in shortest possible time by our method of "Individual Instruction." Catalogue mailed free on application.

ST. LAWRENCE CANALS.

RAPIDE PLAT DIVISION.

NOTICE TO CONTRACTORS.

SEALED TENDERS, addressed to the undersigned, and endorsed "Tender for the St. Lawrence Canals," will be received at this office until the arrival of the eastern and western mails on *Wednesday, the 23rd day of July* next, for the construction of a lift lock, weirs, etc., at Morrisburg, and the deepening and enlargement of the Rapide Plat Canal. The work will be divided into three sections, each about a mile in length.

A map of the locality, together with plans and specifications of the respective works, can be seen on and after *Wednesday the 9th day of July* next, *at this office*, and at the Resident Engineer's Office, Morrisburg, where printed forms of tender can be obtained.

In the case of firms there must be attached to the tender, the actual signatures of the full name, the nature of the occupation and residence of each member of the same, and further, an *accepted cheque* on a chartered bank in Canada for the sum of $6,000, must accompany the tender for Section No. 1, and an *accepted cheque* on a chartered bank in Canada, for the sum of $2,000 for each of the other sections.

The respective *accepted cheques* must be endorsed over to the Minister of Railways and Canals, and will be forfeited if the party tendering declines entering into contract for the works at the rates and on the terms stated in the offer submitted. The cheques thus sent in will be returned to the respective parties whose tenders are not accepted.

This Department does not however, bind itself to accept the lowest or any tender.

By order,

A. P. BRADLEY,
Secretary.

Department of Railways and Canals,
Ottawa, 13th June, 1890.

IMPERIAL CREAM TARTAR BAKING POWDER

TRADE MARK

PUREST, STRONGEST, BEST,

CONTAINS NO

Alum, Ammonia, Lime, Phosphates,

OR ANY INJURIOUS SUBSTANCE.

E. W. GILLETT, TORONTO, ONT. CHICAGO, ILL.

MANUFACTURER OF

THE CELEBRATED ROYAL YEAST CAKES.

TORONTO SALT WORKS

128 ADELAIDE STREET EAST.

DEALERS IN AND MANUFACTURERS OF

Table, Dairy & Meat Curing Salts.

Silver Medal Industrial Exhibition, 1888.

We handle Canadian Salts only, which from recent Government tests for Dairy and Meat purposes have proved equal, and in most cases superior to the best Imported Salts of any brand.

Orders promptly filled.

CONDENSED MINCE MEAT

Put up in card board box. Packed in ¼ and ½ gross cases.

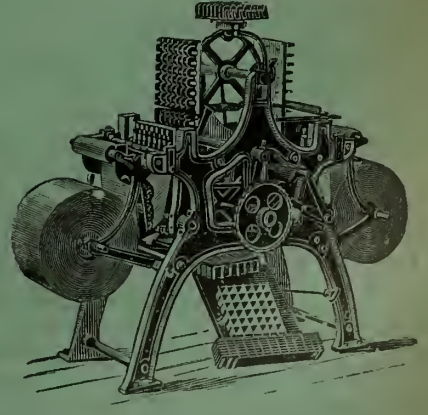
SELLS AT ALL SEASONS.

Will not injure in warm weather. Ask your wholesale grocer for it. Price $13.50 per gross. Patented in Canada.

J. H. WETHEY, ST. CATHARINES,
Sole Manufacturer in Canada.

Northumberland Paper and Egg Case Co.

Sole Manufacturers of Machine Made Egg Case Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD, ONT.

W. BOULTER & SONS,

PICTON, - - ONT.,

PACKERS OF THE CELEBRATED



LION BRAND

Canned Fruits and Vegetables

Every can has a Lion on the label. This label is a guarantee to the consumer that the quality is first-class. Ask your Grocer for the Lion Brand. Do not take any other.

BAY OF QUINTE CANNING FACTORIES,

Head Office: Picton. **Branch: Demorestville.**

JAMES PARK & SON,

PROVISION MERCHANTS

PORK PACKERS,

AND MANUFACTURERS OF PRESERVED MEATS ETC

SPECIALTY.—Imported English Sheep Casings for the Sausage Trade.

41 to 47 St. Lawrence Market, and 95 Front St. E.

TORONTO - ONT.



ROYAL YEAST

Is Canada's Favorite Yeast Cakes. 10 years in the market without a complaint of any kind. The only Yeast which has stood the test of time and never made sour, unwholesome bread. All Grocers sell it.

E. W. GILLETT, M'F'R. TORONTO, ONT. & CHICAGO, ILL.



E. P. Breckenridge, Toledo, Ohio, Pres. Edwin Norton, Chicago, Vice-Pres.

W. C. Breckenridge, Resident Manager.

The Norton Manufacturing Co.,

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit Cans, Lard Pails, Paint Pails and Cans, Baking Powder Cans.

Capacity, fifty thousand fruit cans per day.

Sole Agents in Canada for Norton Bros., "Solder Hemmed" Caps, and Grocers' sample goods, and Haskell's sample cases.

Cor. YORK AND QUEEN Sts., HAMILTON, - - ONT.

Established 1874.

W. H. SMITH,

Wholesale Produce

Commission Merchant

186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Produce. Consignments solicited. First-class reference.

- PARISIAN - BLUE!

Is Stronger and More Economical

THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

FOREIGN FRUITS

R. S. GALLAGHER,

FRUIT AND COMMISSION MERCHANT

TORONTO.

111 & 113 King St. E., 77 Colborne St.

Telephone 1617.

R. G. MURDOCH & Co.

Commission — AND — Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

29 Church St., Toronto.

TELEPHONE 806.

J. CLEGHORN & SON

WHOLESALE

Fruit, Fish & Oyster Dealers

94 Yonge Street, Toronto.

CALIFORNIA ORANGES.

We have our first Car of Riverside Oranges for the season just in.

Riverside Seedlings, 150 to 200 size.
Mediterranean Sweets, 150 to 200 size.
Washington Navels, 126 to 176 size.

The season being 6 weeks earlier than last year fruit is fully ripe and of extra sweetness and flavour. Send for sample box of each and from this on you will use no other oranges.

Car Fancy 300 "Cuccio" Lemons, the finest pack in the world in stock.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

ATHLETE PURITAN DERBY SWEET SIXTEEN CIGARETTES

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

THE CANADIAN GROCER & GENERAL STOREKEEPER.

PUBLISHED WEEKLY. $2.00 PER YEAR

VOL. IV. TORONTO AND MONTREAL, JULY 18, 1890. No. 29

Fac-Simile of Package.



Registered.

BENSON'S CANADA PREPARED CORN

Superior to any Imported

CORN STARCH.

RELIABLE AND UNIFORM IN QUALITY.

☞ FOR SALE BY EVERY GROCER. ☜

H. A. NELSON & SONS

MANUFACTURERS AND Wholesale Dealers —IN— BROOMS AND WHISKS,

Brushes, Woodenware, Baskets, Cordage, Grocers' Sundries.

MONTREAL, - TORONTO.

MOTT'S CHOCOLATES & COCOAS

COMFORTING TO OLD OR YOUNG ROBUSTOR FEEBLE

FOR SALE EVERYWHERE.

ASK FOR

MOTT'S

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND

Taylor, Scott & Co.

TORONTO.

THE BEST



IS THE CHEAPEST.

Retail Price, 25c.

For sale by all first-class grocers

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

FINE GOODS OUR SPECIALTY.

MUNGO CIGARS, EXCEPTIONALLY FINE.

EL HIJO (7 SIZES).

EL PADRE AND CABLE.

ALWAYS ASK FOR THE

'John Bull' BRANDS.

Manufactured by

BRYANT, GIBSON & Co.



AGENCY FOR—
Ganong's Lily Chocolates,
Terry's English Bottled Confectionery,
Negree's French Crystallized Fruits.

A. HAAZ. C. DE CARTERET.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider

VINEGARS.

74 Bagot Street, - Kingston, Ont

Needham's Polishing Paste.

"The Favorite."

USED BY HER MAJESTY'S SERVANTS

Gold Medals and Diplomas of Merit at all Exhibitions.

Dazzling Mirror Finish

Sold Everywhere in 5c, 10c, 15c, 20c & 25c Tins

The reputation of nearly a century as the most reliable preparation for Cleaning and Brilliantly Polishing BRASS, COPPER, TIN, BRITANNIA METAL, PLATINOID, etc.

Inventors and Sole Manufacturers, JOSEPH PICKERING & SONS, Sheffield. Pickering's Furniture Polish, Plate Powder, Knife Powder, Brunswick Black, Razor Paste, Metal Polishing Pomade (Red), Ye Olde Oak Furnishing Paste. T. E. CLATWORTHY, Sole Agt. in Canada, 34 Church St., Toronto.

The trade supplied. Write us or your Wholesaler for prices.



IT SAVES LABOR, TIME AND CLOTHING.

As the hands do not come in contact with the water, chapped, scalded and sore hands are avoided. The mop being wrung at arms length there is no stooping or straining of the back or shoulders. The hands are not soiled or disfigured by the wringing of a filthy, greasy cloth. As the clothing is not drenched or disfigured as in ordinary mopping no special preparation is required.

TARBOX BROS.,

"Truth Building," 73 Adelaide Street West, Toronto, and 28 Waterloo St., St. John, N. B.

EMBRO OATMEAL MILLS.

D. R. ROSS, - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders.

ELLIS & KEIGHLEY,

MANUFACTURERS OF

Empire Baking Powder.

Grocers can make more by selling a reliable powder at a moderate price than by selling at a high price and giving a present with it. Try the Empire and you will be convinced.

No. 2 Bay Street, Toronto.

DELHI CANNING CO

PACKERS OF

FRUITS, VEGETABLES, JAMS, JELLIES, CATSUPS and MEATS.

AWARDED

-FIRST PRIZE-

—: DOMINION CONVENTION OF FRUIT GROWERS :—

OTTAWA, FEB. 19, 20, 21, 1890.

☞ FRUITS IN GLASS A SPECIALTY. For sale by all Wholesale Grocers.

"Reading maketh a full man,
Conference, a ready man,
And writing, an exact man."

—LORD BACON.

Had Lord Bacon lived at the present day, he would no doubt have added,

"And Johnston's Fluid Beef
a strong man."

Williamson & Lambe STORAGE

54 & 56 Wellington St. E., Toronto.

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

THE GROCER PUBLISHING CO. (LTD.)
J. B. McLEAN, SEC.-TREAS.

115 ST. FRANCOIS XAVIER STREET, MONTREAL.

6 WELLINGTON STREET WEST, TORONTO.

Vol. IV. TORONTO AND MONTREAL, JULY 18, 1890. No. 29

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

OUR MONTREAL OFFICE.

Our Montreal Office is located at 115 St. Francois Xavier St. Our representative, Mr. Hugh C. McLean, will be pleased to have subscribers and advertisers call upon him there. He will also pay special attention to gathering business items and attending generally to the interests of this paper.

Changes in advertisements and new advertisements must reach this office not later than Wednesday morning of each week.

LARD AND ROUGH GREASE.

Customs house officers are usually zealous enough in the discharge of their duty. They are not long in learning what articles of merchandise are made the cover for the importation of other goods along with them. It is well, however, that they should theorize rather than wait for the lessons of experience, as these might not come until a large amount of fraud had been perpetrated. Coarse grease, for instance, an article that is admitted duty free to soapmakers, might, by a little collusion between the shipper and receiver, be used as a blind for the importation of lard, which is dutiable at 3c. for tried and 2c. for untried. There is a sufficient temptation in the demand there is yet here, in the slow state of the market across the line, the cheapness of American production, and the feasibility of smuggling in the way supposed, to strengthen the chances that the thing may be attempted. The two animal products are so similar that an assortment of both could be sent in one shipment under the name of the free article, the grease. By an arrangement between the buyer and seller the lard packages could bear some private mark, which the ex-warehouser would have no difficulty in catching sight of, and which would guide his officious activity in bringing to the hand of the examining officer packages to be tested. The tested could thus be satisfactorily passed, as only a few packages are ever bored, and the selection of packages of genuine grease is an easy matter to a shrewd active fellow.

This illustrates the fact that an examination which would be considered very thorough for merchandise of one sort would be deemed perfunctory and unsatisfactory for merchandise of another sort. There are goods which have so distinct an individuality that little fraudulent use can be made of the principle of resemblance. For these, the customs examination need not be so exacting. The inspection of a few typical cases should usually suffice. But the case is different where there are resemblances that are strong, along with a difference in the rate of duty that is considerable. Such cases are never acquitted of being covers for smuggling until every package is examined, and this mode of satisfying themselves should be resorted to by customs officials in every shipment of coarse grease.

OUR ORANGE SUPPLY.

In the production of oranges this continent is rapidly overhauling its own demand for them. Each year of late witnesses a further shrinkage in the consumption of old world oranges. There are fewer Maoris, Messinas, Rodis and Valencias consumed on this side of the Atlantic than there were a few years ago. Orange cultivation in Jamaica, Florida and California promises soon to fulfil, so far as the orange trade is concerned, the Munro doctrine of America for the Americans. Spanish and Italian shippers find that trade on this side of the Atlantic has started upon an ebb that will have no succeeding flow. The American fruit has the flavor, size, shipping and keeping qualities that are necessary for trade in the best. Each centre of production has a crop ready at about the time more southern fields need relief from stocking the market. Thus the three crops of the year do not compete with each other, but are a series, fitting in all but quantity pretty well to the character of the continental demand.

In three weeks the barrel oranges will be on this market. In the year that has elapsed since their last season opened there have been many Valencia and Messina oranges consumed here, but not so many as in former years. The decline in the consumption of Mediterranean fruit has no doubt been in an equal proportion in the United States. There were five thousand cases fewer Valencias brought to this market than there were in 1889. The Messinas did not come in so freely as they did a year ago. The demand for all oranges was rather quiet until the only surplus stocks were Mediterranean and Pacific fruit, and the latter has not got up to the point of production to which it will be brought. The fruit situation was therefore in favor of the Mediterranean oranges, which have mostly left the market at high prices.

What makes it desirable that the continent should be self-maintaining in its orange supply, is the diminution of the chance of loss through shipping which would be gained by it. There is more time for damage in transit between a Mediterranean and a Canadian port, than between any American orange shipping port and any point of distribution in this country. There are generally fewer "wasty" oranges in American than in Mediterranean stocks, a fact which is attributable to the shipping disadvantages the latter are at. The new West India steamship line puts us in still closer connection with the centre of production in Jamaica and Florida. The fruit grown on this side of the water is not inferior to that produced in transatlantic groves. The Florida oranges are as toothsome as any in the world, though the California navels took the prize from them at the New Orleans Exposition a few years ago.

The loss in transit was this year (that is the year between Jamaica crops) less than usual upon Florida oranges. Ten or eleven days in passage cannot but be attended by some damage, but that of this year was un-

usually low. The loss in passage is the more to be considered here because of the narrow margin which is allowed for profit, dealers here keeping pretty close to the cost line. However, oranges will continue to be brought over-sea for some years yet, but in inverse ratio to that of American production.

PORK IMPORTATION.

The fact that American pork still finds a market here is no rebuke to the adherents of an increased duty on that commodity. The tariff is no magician's wand to transform by a wave a shrivelled body of production into one of colossal proportions. The tariff on slaughtered hogs and their products will do all that it is reasonably expected to do, but it is not an automatic pork maker. Its purpose is, not to produce hogs but hog-raisers. This it can do only after it has had time, as the hog raisers are not all forthcoming at once, and even after they are they must be waited for a year to stock the market. If, after a year, the tariff has failed to propagate the hog-raising industry appreciably, then its wisdom might not unreasonably be questioned. But we have sunk as a pork-raising people under the heavy pressure of United States competition. The supply of pork from the west drove Canadians out of hog-raising more and more every year, until but a very low proportion of what was consumed was produced here. And the number of producers would have continued to decline, so long as this market continued to be made the haven of foreign packers seeking refuge from the discernible dangers of over-production. These dangers have been enhanced in late years by the insurmountable customs barrier set up by the German Government, which cuts off the vast consumption within its boundaries from the area of American supply. Repressed as our production was to the low point it reached last year, it could not be expected this summer to be in a condition to fill the whole shell that the American supply had evacuated. The feeding of swine had been growing so unprofitable that but few continued to do anything at it, and nobody followed the industry on a large, or even a moderately large scale. We have, therefore, to be more or less dependent on outside supply until our production shall have recovered. These are transition days between the condition of depressed production and that of encouraged production. The market is rather bare, prices go up, and there is yet a small opening for a temporary and limited trade in American pork.

It will not last, however. Packing houses are being opened which the owners expect to keep running throughout the year. Heretofore, most of our packers shut down in summer, and were but slightly encouraged to keep open in winter, the only encouragement being the special demand for light pork. The American pork coming into competition with our winter-cured meat would drive our packers to sacrifice the bulk of their stock in the summer and autumn. These packers, now with the possibility of a perennial industry in their business, will develop hog raising in due time, to the requisite degree, and to the required quality. We expect to be able to produce a class of pork that will not only suffice in all respects for our own demand, but that will create an outside demand. All these effects will have to get a start. There was not a start supplied to hand by the live, and slaughtered stock in the country when the raised tariff went into effect.

BUCKBOARD SALESMEN.

M'DONALD, HOWARD & CO'Y.,

Woolen Manufacturers and Exporters,

BRADFORD AND HUDDERSFIELD, ENGLAND.

We the above-named manufacturers, beg to announce to

THE FARMERS OF CANADA 2376

That we desire to introduce to you our system of business, which has met with such general satisfactiou during the past seven years from the farmers of England, Ireland and Scotland.

To explain briefly the chief merit of our business we would say that we propose to sell

Dry Goods and Woolens at Fifty per cent. less than what you are now paying your present Storekeeper.

You ask us how we can do this. We answer: Very simply, by stating that the retail man has to pay the wholesale man from 25 to 30 per cent. profit for his goods; the retail man will charge you from 25 to 30 per cent., making a difference of from 50 to 60 per cent. betweeu the manufacturer and consumer. By you buying direct from the manufacturer, you do away with all the middle men and save all the profits that they derive from you.

To show more clearly the vast difference between prices asked by us, and prices demanded by shopkeepers, we quote the following staple goods, showing the comparison:

	Width.	Storekeeper's Prices.	Our Prices.
Factory Cotton,	36 inches,	9c. per yd.,	3c. per yd.
Print "	32 "	10c. "	4c. "
Shirting "	33 "	12c. "	6c. "

Woolen Goods of every description equally as cheap.

These goods are all of our own best make, and the qualities, which are

GUARANTEED FOR WEAR AND DURABILITY,

Are unsurpassed by any manufacturer in England or Canada.

We have established warehouses in the following cities of the Dominion: Toronto, Montreal, Halifax and Winnipeg, which we have stocked complete with full lines of Dry Goods and Woolens.

Orders forwarded by customers to any of these warehouses will receive prompt attention and shipment. Goods will be delivered at nearest railroad station free of charge.

Farm produce of all kinds, if delivered at railroad station, will be accepted in payment for goods, and Toronto market price allowed for same, less cost of transportation.

To assist in canvassing the Province thoroughly we have employed the services of fifty first-class Salesmen, one of which will call upon each family in the county and place before them a set of our samples and explain our system of doing business. Persons desiring to become customers must make application through one of our agents, as we cannot, under any circumstance, recognize applications made personally or by letter.

Any customers desiring to exchange any of the articles contained in original parcel purchased from salesmen for goods of different kinds or patterns is granted the privilege of doing so, providing articles are in as good condition as when sold by agent.

Samples will be forwarded by parcel post to each customer.

As we intend to build up a regular trade with you, you can rest assured we will do our best to satisfy all.

TERMS—COTTON GOODS, 3 Months; WOOLEN GOODS, 6 Months. No Interest.

There will always be lucrative employment for the man who has the natural endowment necessary to make his living by his wits. There are men who have taken to this unproductive calling and have failed in it, not because shrewdness was uncommonly general, but because they were lacking in the stock of wit necessary for their business. The adventurer who has the mental furniture —address, cunning, energy, unscrupulousness and the firm faith that most people are fools —will be able to float any plausible scheme he may choose to launch on the shoreless ocean of human credulity. There is a large proportion of every civilized population that can be made dupes of in the hands of an accomplished fakir. This is a truth that is apprehended by a large number of business parasites. The business fabric is far from completely covered with the hard shell of sagacity, and the vulnerable spaces are the burrowing ground of swindlers and fakirs.

The advertisement which is copied at the beginning of this article shows that the fabricators of it hold strongly to the doctrine that there is an excess of gullibility in this country. It scatters the tidings of great bargains in the van of satisfactory deliveries. It presupposes that the community is in a state of wistful expectation for the coming of a friend of "the people." Among the many oppressors of the people are to be found legitimate traders. The heavy tribute these levy on the suffering public is referred to as "25 or 30 per cent. profit to the wholesaler, and 25 or 30 per cent. profit to the retailer." This bit of extravagance is expected to make the farmers buy cheerfully from the peripatetic traders. If the latter could confidentially drop the hint that they were agents for a band of robbers or a crew of smugglers, they would find themselves able to take great liberties with the intellect and means of those predestinated to be their victims. After stating their mission to be the emancipation of the consumer from the heavy yoke of the stationary trader, the agents begin to quote comparative prices. They show that the storekeeper gets from 200 to 250 per cent. more than the buckboard men for the same class of goods. This could be believed only after the consumer's brain-case had been eviscerated of every atom of intelligence, and to get their man down to this state of imbecility the agents have to talk. They do so, and in perhaps two out of every five cases they succeed. In the other three cases they are usually hurried off the farmers' premises. The victims of these dealers do not read the printed representations critically. They would note, if they did, that the advertisers claim in one place to sell from 50 to 60 per cent. below the prices retailers get, and in another they give quotations 200 to 250 per cent. below retailers' alleged prices. This little inconsistency escapes the buyer's attention. Another oversight on the part of the advertisers is to name their exact address in any of the Ontario cities in which they have the warehouses they lay claim to. Nobody knows the local habitation nor the name of that firm in this city. A similar concern sometime ago too thoughtlessly located its headquarters on the corner of Wellington and Church streets here, but farmers who came to pay their respects at that corner

could not find the warehouse nor any one who had ever heard of it. The circulars, which are distributed only to those who have bought, mention factory cotton, print and shirting as their staple imported goods. Surely most Canadians know that we export factory cotton and shirtings. What we produce of these is far in excess of what we use. The duty, therefore, on those goods makes it impossible to import them from England at such prices as are named. Then as to the print, the remark concerning the effect of the duty, is equally applicable. The price of manufacture, freight and duty put it out of the power of the dealer to sell it at 4c. another little anomaly is the fact that the Advertisement alleges the firm to be a Bradford and Huddersfield house, while the only article on its list that is imported into this country, print, is a product of Manchester industry and of no other town in England.

But it should not be necessary to point to the inconsistency, vagueness, extravagance and clumsiness of the circular to demonstrate the unsoundness of the concern. Its mode of trading should be all the assurance necessary to satisfy the farmer that it is safe to leave its bargains alone. Its terms are three months and six months, with no interest. That looks honest. But that is no guarantee that the goods will ever come, or that having come they will be worth anything. It is not necessary for the salesmen or any one associated with them ever to see the farmer again, even for the collecting of the notes or signed orders. These notes may represent no value received, but they are collectable. No one knows this better than the financial agents, loan men, or small note-shavers in or near the locality where the notes were signed. These men know how much a farmer is good for. If paper is brought to them and is acceptable, they buy it, provided, that is, they can get it at a large discount. The salesmen who hold the paper must sell it. They cannot face the farmer to collect it, and are thus forced to concede a good discount, often 30 or 40 per cent. This pays the local financier to incur the odium that attaches to such partnership, though he may feign to be ignorant of the nature of the transaction upon which the paper was originally got. In this we have a dangerous league which is apt to be formed in hard times, that between the fakir and the small local money-broker.

The trade should everywhere expose these people and show them in their true colors to the consuming public. It is in the interest of all genuine traders and all farmers that this predatory business should be extinguished. Retailers throughout the country would do well to refer their local press to this article, in order to have the thing ventilated among the farmers. It is also in the interests of the local press itself that the thing should be discontinued, as the travelling agents are working against the advertising patrons of the town or village paper.

DEPRESSION IN REAL ESTATE

The Toronto real estate market is in a most unsatisfactory condition. This was shown at a meeting of creditors of a retail merchant held recently. The statement presented to the creditors was a most favorable one on paper. It showed assets far in excess of liabilities, and the creditors wondered why they were called together. It was explained that the assets were chiefly real estate, but if the real estate were sold it would not realize enough to pay the mortgage. One of these properties consisted of two houses and about fifty feet of land situated on King street, within 1½ miles of Yonge. It was valued at considerably over the mortgage. When the dealer found himself unable to pay the interest on the mortgage the loan company proposed to sell the property, and found that they could not obtain, as already stated, the amount already advanced on it. The same gentleman had property on Dufferin street which divides Toronto from the old town of Parkdale; here again the property would not sell for the mortgage. Another case is that of a gentleman who bought a suburban property for $4,500; on this he paid $2,400, the balance on time with interest. The interest was due a short time ago and has not yet been paid, and it is said that the holder is contemplating throwing up the property and losing the amount already paid. These are only two cases, but, there are many of them. Too many merchants have gone into real estate and have crippled their business in consequence. Among them are a great many out of town people. This accounts in many instances for the difficulty some of them have found in meeting their payments. It must not be thought that all real estate investments in Toronto are unsafe. There is still a business doing, and a profitable business, too, but it is not in wild cat schemes in the suburbs, but in productive property in the heart of the city. The moral is for business men to let real estate alone unless they have a surplus above all liabilities or probable liabilities. Even then investments should be made with caution. They should not allow themselves to be carried away with agents' promises of big profits.

SOAP MAKERS AND THE DUTY ON GREASE.

A deputation of soap manufacturers, consisting of Messrs. John Taylor, Toronto; A. Savage and D. Strachan, Montreal; Robert Henry, Brantford; D, Ganong, St. Stephen's, N. B.; D. Richards, Woodstock, Ont., and H. D. Long, of London, had an interview with the Minister of Customs on Friday, on the question of the duty on soap grease. Mr. Henry, who acted as spokesman, pointed out that the wording of the item in the free list of the tariff provided that "grease rough, the refuse of animal fat, for the manufacture of soap only," could not be utilized from the fact that rough grease is never imported. The grease used in the manufacture of soap is partially refined. It has gone through some leading processes by which its rancid character is removed and the manufacturers are thus enabled to import it. The manufacturers say the grease could not be imported in the "rough" state as the tariff description is applied to the article, for the reason that it would be like bringing in so much animal matter and would become offensive before it reached its destination; that steamship and railway companies carrying it would render themselves liable to be prosecuted for creating a nuisance. Unless the word "rough" is removed from the item by order-in-council and the manufacturers allowed to import the grease as formerly the item would be a serious tax on their industry. The deputation admitted that grease which came in free under the old tariff when utilized for soap-making purposes only had been manufactured into lard and oils. Hon. Mr. Bowell, in replying to the deputation, said great difficulty had been experienced in the past in carrying out the provisions of the law as applied to this article. The department was aware that grease imported ostensibly for the manufacture of soap had, as the deputation had stated, been used for other purposes, and accordingly the change had been made in the wording of the item expressly to prevent the practice referred to. The Minister promised to lay the matter before his colleagues as soon as they assembled in the fall, and would point out the objection taken by the manufacturers to the wording of the item as it now appears on the statute book. He intimated that if any change were made importations would have to be accompanied by such an affidavit as to prevent the possibility of grease being used for any other purpose than that of the manufacture of soap, otherwise duty would have to be paid.

No young man can possibly have mistaken his calling who finds in it what the world wants done.

One thing in particular should be impressed upon clerks—the necessity of careful attention to small customers.



CAIRN'S

HOME MADE MARMALADE.

The following houses have just received some fresh stock of this wholesome breakfast delicacy:

Messrs. Turner, Rose & Co.
" Caverhill, Hughes & Co.
" Kinlock, Lindsay & Co.
" Wm. Donahue & Co.
" Lockerby Bros.
" Lightbound, Ralston & Co.
" L. Chaput, Fils & Co.
" N. Quintal & Fils.
" Geo. Childs & Co.
" Hudon, Hebert & Co.

} Montreal.

Messrs. Perkins, Ince & Co.
" Smith & Keighley.
" J. W. Lang & Co.

} Toronto.

BLAIKLOCK BROS, General Agents,
17 Common St., MONTREAL.
Agents for Toronto: Steel Hayter & Co.

PIC-NIC PROGRAMME.

The committee to which was referred the management of the Toronto retail grocers' pic-nic met on Monday and adopted the programme of events for the entertainment of onlookers and the encouragement of sport. So far, friends of the Association have been exceedingly generous. Large donations have been subscribed by wholesalers and manufacturers to make the pic-nic a success. Any other friends who may contemplate giving should not delay, as a printed list of those who have aided the Association is to be printed as early as possible. The money will no doubt come in handy for expenses incurred in the preparations.

Boys' race—220 yards, entrance fee 10c., 3 prizes, open to all grocers' sons and employees under 16 years of age.

Sack race—100 yards, 3 prizes, entrance fee 10c., open to grocers' and grocers' employees over 20 years of age.

Fat Man's race—100 yards, entrance fee 25c., 3 prizes, open to all grocers' of 200 lbs. and over, and 43 inches girth.

Man's race—150 yards, entrance fee 25c., 2 prizes, open to members of the Association over 45 years of age and under 50.

Ladies' race—150 yards, 3 prizes, ladies of 20 and over, entrance fee 10c.

Race once round the ring—entrance fee 10c., 3 prizes, open to grocers' sons employed at the business only, and assistants who have been employed for the past 6 months.

Commercial Travellers race, once round the ring—entrance fee 50c., 3 prizes, open to city commercial travellers' representing city houses connected with the trade, and who have been travelling 6 months in the city.

Donkey race for members of Pic-nic Committee only. No entrance fee.

Three quick jumps—entrance fee 10c., 3 prizes, open to all, excepting professionals.

Sack race, 100 yards—entrance fee 10c., 3 prizes, open to boys under 20 years of age.

Trotting race—twice round horse ring, entrance fee $1, 3 prizes, for horses the bona fide property of grocers' owned 2 months previous to race. No buggy less than 250 lbs., horses which have never entered for public money. Entries to be made on or before 29th of July. If made on 30th $2 will be charged instead of $1. Previous 1st prize winners debarred.

Race—once round ring, entrance fee 10c., 3 prizes, open to drivers and warehousemen of wholesale houses.

Ladies' race—150 yards, entrance fee 10c., 3 prizes, open to married ladies only. Previous 1st prize winners debarred.

Egg race—100 yards, eggs to be placed 10 yards apart, and competitors to pick one egg up and return to starting point, depositing egg in basket until the 10 have been gathered, entrance fee 25c. For sons or employees of members of Association only.

Catching greasy pig—entrance fee 25c., one cash prize, open to all.

Numerous prizes for little children—to be competed for in the ring.

INTERMISSION ONE HOUR.

Old man's race—100 yards, 2 prizes, entrance fee 25c. For members of the Toronto Retail Grocers' Association only over 50 years of age.

Walking match—twice round horse ring, fair heel and toe, entrance fee 25c., 3 prizes, open to travelers of wholesale grocers and dealers in grocers' sundries who have been traveling 6 months in the city.

Three legged race—100 yards, entrance fee 10c., 2 prizes, open to all excepting professionals.

Rolling tub race—200 yards, 1 prize by Taylor, Scott & Co., entrance fee 25c., open to grocers' sons and employees engaged in the retail business; 1st prize, silver watch.

Egg race — 100 yards, two eggs to be picked up, entrance fee 10c., 3 prizes, open to all ladies.

Professional race—twice round horse ring, entrance fee $1, 3 prizes—4 to enter or no 3d prize.

Trotting race—twice round horse ring, entrance fee $1, 3 prizes. For horses owned by wholesale houses or their representatives and by wholesale fruit and commission men or their representatives, owned 2 months previous to the race, and who have never entered for public money. Buggies not less than 250 pounds. Entries to be made on or before 29th of July; if made on 30th $2 will be charged instead of $1. 1st, 2nd, and 3rd previous 1st prize winners debarred.

Butcher boys' race—retail butcher, city only, twice round the ring, 3 prizes, entrance fee 25c.

Donkey race—no entrance fee, 3 prizes if 4 start. To be ridden by members of the Toronto Retail Grocers' Association in costume.

Obstacle race — half mile, entrance fee 25c., 3 prizes, open to all excepting professionals.

Fowl race—3 prizes, entrance 25c., entries limited to 12, open to members of Toronto Retail Grocers' Asssciation. Fowls provided by the committee.

Tug of war—no entrance fee, open to members of Picnic Committee only. 8 men and captain on each side; captains, Mr. R. Mills and Mr. J. Berwick. Prize, $3 hat to each member of winning team.

Guessing—the number of seeds in three melons, prize, a gold medal from Sunlight Soap Co. Open to all, as donars will provide tickets to everybody on the ground to note guess upon.

THE PENALTY OF FRAUD.

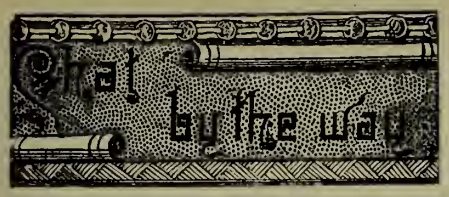
Another phase has developed itself in connection with the seizure of cigars which had been placed upon the market improperly stamped by the firm of Nerlich, Doherty & Co. of this city. During the investigation by Mr, Waters, of the Customs Department, that gentleman discovered that Nerlich, Doherty & Co. had given instructions by letter to parties in Havana from whom they were purchasing cigars not to place upon the face of the invoices the cash discount allowed by them to the Toronto firm. By this means Nerlich, Doherty & Co. evaded payment of the duty upon the proper value of the cigars. By the Customs Act this practice is declared to be a fraud and punishable by the confiscation of the value of the goods represented by the invoice. Two invoices of this character were found, and the full penalty imposed. Nerlich, Doherty & Co. have paid the duty, paid value of the goods represented by the invoices, and other penalties, amounting to, it is stated, between $700 and $800. The firm acknowledged its offence in writing, abandoned all defence and asked for an immediate decision. This, it is learned, was given, and Messrs. Nerlich, Dougherty & Co doubtless now realize the truth of the adage that the way of the transgressor is hard. To save the duty upon a five per cent. discount on these two invoices, the amount of which would have been about $20, has cost the firm about $800.

The question of the stamps and how they got into the hands of Nerlich, Doherty & Co. is still under investigation by the officers of the custom house. Appraiser Baker has, it is understood, acknowledged having made a mistake in one issue of 100 stamps. Honest importers and dealers may rest assured that more stringent rules will in future be imposed in order to prevent, if possible, a repitition of frauds of this kind, either upon the revenue or upon lovers of the fragrant weed.

RANDOM BUYING.

The people who shop around don't live as cheaply as those who stick to one grocer, if he is a live one, with a good store. There is an occasional trifling difference in prices, but let two men with families of equal size try the experiment—one shopping with cash, and the other dealing at one grocery on the short credit plan, and I will bet money that the latter lives the cheapest. My prompt paying customers always gets the best goods, said a prominent grocer, and when I can shade prices on fruits and produce, I let them know it, so that they can stock up. Sometimes they come in with rather vague ideas as to what they want out of the usual line, but I don't encourage them to buy high-priced things in fancy packages on this account. In such a case one of your trade all-around-for cash men would spend his money for a bottle of French fruit, a costly foreign cheese, or some wine, forgetting staples which would have to come from a high price and light weight suburban store, bought in a hurry after the meal was under way. Then we have people who complain that their monthly bills are too large. Trace them up and you will find that they have lived in some small town where the grocers kept no fancy goods. For instance: A lady called the other day, and among other things, ordered two bouquets and two bottles of French fruit. Then she complained that last month's bill was over $90, whereas in the town she came from her monthly bills never ran over $25. "Did they keep bouquets and French fruits there?" I asked. She said they did not, and I cited her her last purchase, telling her that at the rate she had begun buying this month, her bill would go over $100. She was convinced, and left the store smiling.—Grocer and Manufacturer (Denver.)

The wife of Mr. Chevrier, grocer, Jamesville, was stunned by lightning a few days ago while standing in the door of her home.



The by-law to exempt the Winnipeg Royal soap factory from taxation was defeated last week.

Business at Port Arthur is unusually quiet just now. Several of the merchants talk of removing further west.

Mr. Muldrew of McMaster & Co. says the outlook for fall trade was never brighter. They are busy shipping fall goods.

Ald. Hallam, Toronto, lost 15,000 pounds of wool in the fire which destroyed W. H. Hutchins' grain elevator last week at Sarnia.

Mr. John Powell, for many years engaged in the grocery business in St. Thomas, died the other day, after a long illness, from paralysis.

Mr. Donald Simpson, a Sarnia grocer, lost a carload of vinegar in the fire which destroyed J. Loughead's warehouse last week.

Mr. John E. Tuckett, who retired last week from the firm of Geo. E. Tuckett & Son, has now the control of the branch in Danville, Virginia.

The Imperial Baking Powder Co. shipped a full car-load—20,000 pounds—of powder to Winnepeg last week. This is the largest single shipment they have ever made.

W. C. Dobby, grocer of Port Arthur, has just been appointed magistrate of that place. Mr. Dobby is also inspector of fisheries for 110 miles along the coast of Lake Superior.

The chicory industry in the Canadian Northwest is progressing very favourably. Large sales are being made to manufacturers in Canada and exports to China and Japan.

The culture of the lemon in Florida is now beyond the question of a probable succcess. From one tree there were lately gathered over 5,000 lemons, some of which weighed a pound each.—American Grocer.

Mr. Fred J. Ward, of John P. Mott & Co., chocolates and cocoas, Halifax, is in the city. He has had a number of handsome lithographs of their goods framed and is distributing them among their customers.

Mr. Theo. O. Leonard, of Kingsford's Oswego Starch, is making arrangements to have a large quantity of the order pads so popular with the retail grocer's printed here. Retailers can obtain them from their wholesale grocers.

Toronto was favored last Thursday with a visit from the National Confectioners Association which was in session at Niagara Falls. Mr. J. C. Davison of the Chapman & Smith Co. looked after them generally as he knows Toronto well this city being his birthplace. They drove about the city visiting the points of interest and then dined at McConkey's restaurant.

The last issue of the CANADIAN GROCER contains another poem by Mr. Wm. H Seyler, of Toronto, son of our townsman, Mr. Jacob Seyler, entitled "The Poetry of Trade." He makes out a very good case for true poetic feeling even in the tea trade.—Waterloo Chronicle.

The last debate of the Philadelphia Association was on the question whether a dry or mixed grocery business was the more paying. The verdict of the judges was given in favor of the arguments advanced for the mixed business, without embracing both dry gorceries and liquors.

Mr. Goddard, representing Smith & Keighley in the west, was in town on Saturday. He reports a satisfactory business with crop prospects good though the fruit crop has been seriously damaged. Beans he says promises to be an abundant crop. The weather having been most favorable for them.

The other night burglars entered the store of Alexander Grant, Verona. At least three, if not four, were seen by Clerk Quinn, who sleeps in a side room off the store. The noise awoke Quinn and, having no firearms, he shouted. The robbers told him to stop, but he wouldn't, so they fired two shots at him from the store, the bullets entering a post which was right in front of Quinn. As the caretaker made a great racket the men fled, leaving behind them a brace and some chisels. The safe contained a large sum of money, which Mr. Grant received in connection with Division Court work and as treasurer for several concerns.

FAC SIMILE OF THE LABEL OF



The Best Scouring and Cleaning Soap in the World.

For cleaning woodwork, pots, kettles, pans, floors, painted ceilings, windows, and everything in the cleansing of which a Scouring Soap can be used it has no Superior. It is a larger cake, lasts longer, does its work better, and is cheaper in every way than any other Scouring Soap. Cut this out, and ask your Jobber to send you a box of *Pride of the Kitchen*. It is worth trying.

PERRY SOLOMON & CO., Agents,
TORONTO, CANADA.

Do you read Advertisements?

— IN —

HOTEL REGISTERS,
CIRCULARS,
PHAMPLETS,
HANDBILLS,
EXHIBITION GUIDES,
TIME TABLES,
LITHOGRAPHED HANGERS, Etc.

You do not? Do you know of anyone who does? Then why is your advertisement there? Bring your goods before the retail trade by advertising in this paper. Spend the money hitherto devoted to useless advertising with the retail trade by giving them larger profits. Try it.



Every dealer should keep these packages in stock. Good seller. Good profit. Gives satisfaction. Order a dozen from your wholesale house to try.

CANADIAN AGENT, F. J. COOKE 2067 Catharine St, Montreal Canada.



THE WORLD OF TRADE MENDS

DEAR SIR,—Owing to my illness for the past year I have not been able to take as much part in the various discussions through your valuable journal as I would liked to have done, but I have read them all with considerable interest. Many of them very valuable to the trade and no doubt have borne fruit in many places. The butter quesstion, bankrupt stocks, selling goods on credit, Merchants Convention, etc., have all been very ably discussed, and I believe have done much good in the way of stimulating trade. So ne do say there has been no good results from any of them. I do not agree with them, I notice there is not near as many failures nor so many compromises as there were a year or two ago, nor are the wholesalers crowding goods on the retailers as they were. They are more particular who they sell large bills to. I also find the country merchants are not so reckless in paying 3 to 6 cents per lb. more for butter than they can get for that commodity as they used to do. Then the discussions and the Merchants' Convention realy have done some good. I believe, Sir, that if there was another convention this fall to discuss the questions and report progress from the last year's experience that it would have a telling affect. As you are aware, I had to leave my former place of business on account of my health, and have settled in this northern Ontario, two hundred miles north of Toronto, Parry Sound District, on the G. T. R. As this is a new country we are not troubled much with the many evils of trade that are in the older parts. This is a lumbering country, good for trade, and a very healthy part. I am feeling better than I have for two years. I have a good trade and hope to recover my health fully in a short time. This country is settling up fast, and in a few years will be a good farming country. It is well adapted for stock and dairy business. The farmers in this vicinity have splendid crops and are doing well. They dont know what dull times mean. I get THE GROCER regularly now, though at first it did reach me. I may write you again giving a fuller description of this part of Ontario and and its trade. Meantime I am

Your's respectfully,
MERCHANT.

Barkerton P. O., July 12, 1890.

[We are pleased to hear from our old friend in his new home, and we are sure all our readers will be glad to know that he has fully recovered his health and that he is making such satisfactory progress. As he points out in his letter much good has resulted from the Merchants' Convention and the discussion in these columns of many questions of vital importance to the trade. We hope to hear again and frequently from "Merchant."—ED. GROCER.]

DURHAM, July 14th, 1890.

The CANADIAN GROCER.

MR. EDITOR,—I have much pleasure in enclosing P. O. order for two dollars in renewal of my subscription to THE GROCER. I am exceedingly well pleased with your paper, which is, without a doubt, the best paper in the interests of the trade published in Canada. I am glad to see it is in the hands of so many live wide-awake grocers and general merchants wherever I go, and they all have a good word to say for it. I am glad to see the vexed butter question has been ventilated in your columns. If you could propose a satisfactory solution, and could insist on the remedy being applied, you would be doing a great service to country merchants. In my opinion to state the trouble is to suggest the remedy. I believe it is true that about two-thirds of the farmers' butter that comes into the market is of poor quality, and nearly one-third is unfit for table use. If the bulk of this could be turned over at once for immediate consumption, the loss would not be great, but it is often held and in the end sold for the price of soap grease, as was the case this spring. The trouble is, storekeepers pay too high a price and then do not grade it. In spite of former experiences they continue to pay one and two cents a pound more for all kinds of butter than the market will warrant them in paying for butter of number one quality. They are thus actually holding at a premium bad butter-makers, who, without the exercise of any industry or skill get a high price for the vile stuff they call butter. It scarcely pays to take such an article at any price. Of course I am speaking now in a general way, I am pleased to say there are storekeepers who exercise a wise discrimination in this matter. If such men as Mr. Alex. Taylor, Dromore, Mr Aaron Wenger, Ayton, and others could be persuaded to give their experiences from time to time they could contribute some valuable suggestions. Another great mistake is in holding butter for higher prices. I believe the majority of storekeepers do this, then they market it almost simultaneously, and the result is a glut, and of course it has deteriorated in quality and then down goes the price and everybody is in the soup. Far better would it be to dispose of it, say once a month, and then the market price could be better regulated and storekeepers would know exactly how they stand. I am strongly in favor of merchants organizing themselves into Associations in villages and towns for the purpose of regulating the prices they will pay for farm produce, to fix the selling price of staples and in order the better to protect themselves against dead beats. Such Associations are a great benefit. The present season being favorable to butter-making there is a much larger quantity than usual being put down, and I should like to see a renewed interest being taken in this subject, and I hope some good will result.

Yours respectfully,
F. W. VANLUVEN.

Care Stuart, Harvey & Co.,
Hamilton.

[We wish that all travellers would take the same interest in the welfare of the retail trade that Mr. Vanluven does. There is no better influence of judicious progress and prudent conservatism than that exerted by the many men of breadth and sterling character who are on the road. They are students of the situation as no other class of business men are. Their observations are not often enough reflected in the trade press, however Such men as Mr. Vanluven we and our readers would gladly hear from often. His suggestion that Mr. Taylor, Mr. Wenger, and other leading butter men should give an occasional letter to the cause of the valuable commodity they are handling is one that will we hope be acted upon by our friends in these columns.—ED.]

We believe that the grocers of the country have a great thing in their hands in the sale of cigars and tobacco. We do not doubt but that to-day they are selling sixty per cent. of the amount sold to the consumers, and that it will be their own fault if they don't sell seventy-five per cent.—National Grocer.

The Inland Revenue Department has recently issued a bulletin of about thirty pages which is devoted exclusively to the subject of baking powder and which shows that the majority of the goods in the market are adulterated and unfit for use. Prof. A. McGill, who has had charge of this important work for the Government, says that "imperial baking powder is an excellent baking powder." A word to the sensible housekeeper should be sufficient

The Badgerow-Falconer
Bonded Vinegar Manufacturing Company
Highest Medal Award Toronto Exhibition.
Telephone 1261 69 & 81 Jarvis St., Toronto

Geo. Robertson & Son.,
WHOLESALE GROCERS
Ontario Street,
KINGSTON, ONT.,
CANADA.

EDWARD ADAMS & CO.
ESTABLISHED 1846.
Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,
Tobaccos, Wines and Spirits
95 & 97 Dundas St., London, Ont.

ROSS'S ROYAL BELFAST GINGER ALE IS THE BEST IMPORTED
Ross's Royal Soda Water.
" " Seltzer Water.
FOR SALE BY
ALL FIRST-CLASS GROCERS.

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO, ONT.

IN STORE

NEW SEASON'S MAY PICKED JAPAN TEAS OF FINEST CUP QUALITY, also barrels and halves of Choicest VOSTIZZA CURRANTS. We are selling at specially low prices.

Samples and quotations on application.

Sloan & Crowther

WHOLESALE GROCERS,

TORONTO.

H. P. ECKARDT AND CO

IMPORTERS

--: AND :--

Wholesale Grocers.

3 FRONT ST. EAST, TORONTO

JAMES WATSON & CO.

ESTABLISHED 1867.

WHOLESALE SPICE AND COFFEE DEALERS.

MILLS: Pearl St.

OFFICE: 108 Bay St.

TORONTO.

EBY, BLAIN & CO.,

Importers of

CEYLON TEAS,
INDIA TEAS,
JAPAN TEAS,
CHINA TEAS,

STAPLE and FANCY GROCERIES

EBY, BLAIN & CO.,

Wholesale Grocers, &c.,

CORNER FRONT AND SCOTT STS., TORONTO.

[*Established* 1780.]



"LA BELLE CHOCOLATIÈRE."

W. BAKER & CO.'S REGISTERED TRADE-MARK

No Chemicals are used in any of *Walter Baker & Co.'s Chocolate* and *Cocoa Preparations.*

These preparations have stood the test of public approval for *more than one hundred years*, and are the acknowledged standard of purity and excellence.

T. KINNEAR & CO.

Wholesale Grocers, Importers of

TEAS,

SUGARS,

ETC.

47 Front St. East,

TORONTO, ONT.

SMITH & KEIGHLEY

WHOLESALE GROCERS.

We are this week offering a special line in CHOICE TURKEY PRUNES in 1, 2, 4 and 7 lb. bottles.

Send for Sample Case.

SMITH & KEIGHLEY,

9 Front St. E., Toronto

J. W. Lang & Co.,

WHOLESALE GROCERS,

33 Front St. East,

TORONTO.

PERKINS, INCE & CO.

Wholesale Grocers,

TORONTO.

JUST ARRIVED.

New Season's Japan Teas.

WARREN BROS. & BOOMER,

IMPORTERS

AND

WHOLESALE GROCERS,

35 and 37 Front St. East,

TORONTO, ONT.

SUGARS, COFFEES AND TEAS SPECIALTIES.

THE ST. LAWRENCE SUGAR REFINING CO'S

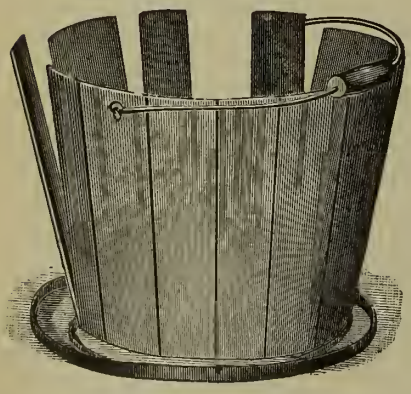
Granulated and Yellows ARE PURE.

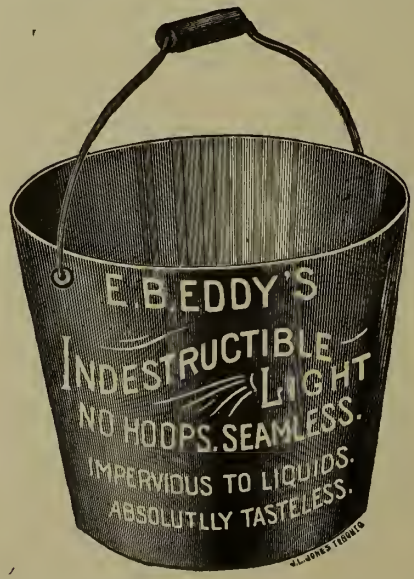
- NO BLUEING -

Material whatsoever is used in the manufacture of

OUR GRANULATED.

CATCH ON!





The Old Wooden Bucket. E. B. Eddy's Indurated Fibre Pail.

The Neatest, most Durable, most Attractive and very Best Ware in the Market! The Cheapest because the most Durable!

These Superior Wares are moulded in one piece from wood fibre. No hoops. No joints. Cannot leak, shrink, swell or water soak. Will not taint milk or other liquids. Proof against hot and cold water, kerosene oil, benzine or naptha.

If your Wholesale Grocer does not keep these wares in stock, apply direct to the sole owners of the Patents and sole Manufacturers in Canada.

THE E. B. EDDY MFG. CO.,
HULL, CANADA.

LEONARD H. DOBBIN,

Commission Agent,
REPRESENTING
Simcoe Canning Co., Hamilton Vinegar Works Co. Ltd., Williamson Extract Co., Huckins' Celebrated Soups, Louis Rosenstein & Co. "Excelsior Bird Food, etc., etc."

4 Hospital Street, MONTREAL.
TELEPHONE 2205.

JOHN A. MOIR

Offers to Wholesale Trade only the following special lines for July:

Lobsters, Mackerel, Salmon, Gaspe Fishing Co's large hod cured dry Gaspe Cod in 112 bundles, also specially prepared Codfish in cases. A trial order solicited.

Lakeport Canning Co. put up none but the choicest goods. Send for price lists before buying. Don't buy cheap and nasty goods. The best goods are the cheapest in the end.

Local Selling Agent for the Gaspe Fish Curing Co'y.

41 St. Francois Xavier Sts.

Those wishing to keep their copies of THE GROCER in good condition, and have them on hand for reference, should use a Binder. We can send by mail **A STRONG PLAIN BINDER** for 75c., postage prepaid.

These Binders have been made expressly for THE GROCER, and are of the best manufacture. The papers can be placed in the Binder week by week, thus keeping the file complete. Address—

THE CANADIAN GROCER,
6 Wellington St. W., Toronto.

Blackley & Anderson,

TORONTO & HAMILTON
Accountants, Assignees, Receivers.

Toronto Office
37 YONGE STREET,
Telephone No. 1716.

Hamilton Office
2½ JAMES ST. South,
Telephone No 73.

Cable Address "JUNIOR." eow

"Put money in thy Purse."

Can't we help you and ourselves too. We can. Handle "Surprise" Soap, there is money in it for you.

WE advertise. We push. We do the largest part of talking to your customers. We make a trade for you. We give you an article guaranteed in every particular. We protect you from dishonest dealers.

YOU handle "Surprise." You make a good profit. No waste. No money spent on advertising (we do that). Everything you make clear profit. If it's money you are after "Surprise" will help you.

THE ST. CROIX SOAP MF'G Co.,

ST. STEPHEN, N. B



TORONTO, July 18, 1890.

GROCERIES.

The market has pursued a very even and tranquil tenor in all departments of the grocery trade. Retail stocks throughout the country appear to have been pretty well filled in most lines during the period of the sugar excitement, so well filled that their supply of sugar often need renewing before any other part of their stock does. The orders that come in now are clearly gauged by the estimated demand that will rule till the crop is taken off. Nobody will buy largely until the harvesting part of the industrial year has been checked off the calendar. Abundance will probably make lower prices as well as make money more plentiful, and nobody wants a large residue of costly goods in a time when cheaper goods are to be had. The absence of excitement in the course of any article of merchandise just now, leaves the cold-blooded temper the supreme influence in the market.

CANNED GOODS.

Reports that the strawberry pack would be lighter than the promise of the vines in early June led us to expect have had a bracing effect. It is freely stated that the crop was much smaller than that of a year ago. One packing firm has put up only one-fourth of what it had a year ago. The market opened towards the end of last week at $2, but declined to $1.75. It recovered again under the influence of the report of the lowness of the pack, and prices run now from $2.10 to $2.50 according to brand. Many of the packers stood off the market during the decline, and thus brought about the recovery. One-half of the Delhi stock has been sold to wholesalers at $2.10, but withholds the other half from the market at present. The stocks of new goods on this market are not large. Canned tomatoes for future delivery have been sold as low as 90c. Some old ones have gone off at $1.20 to $1.25. The quantity of the '89 pack that is yet unsold has been suddenly swelled by the sales of Montreal holders. From some of these wholesalers here have bought and have re-sold to the retail trade at $1.15. Apples, cherries and pears are expected to be a light crop. The Ontario Canning Company has put some new peas on the market this week which will reach retailers at $1.10 to $1.15. The cheapest old peas have never got below $1. Prices will most likely hold for peas unless the new pack at once suddenly and largely stocks the market, as there is no difference in selling or eating qualities between the two packs. Then the prices at which jobbers bought a short time ago make canners feel that it is unwise to force the market now as there must be an abundance in trade. Buyers whose orders have been taken for future delivery of corn and peas have been asked by packers to reduce their orders one half on account of damage done to crops which makes raw material scarcer than it was expected to be. Plums are expected to be a fine crop. New pineapples are $2.80 in 2 pound tins. The cutting of prices has ceased to be the chief feature in the market for salmon. The basis of it was very shadowy and unsupported. Jobbers who had not yielded to the alarm sold throughout the spell of dismay at good prices, and are getting to-day $1.50 to $1.60. It is realized that stocks will be cleared out before they will be replenished and prices have swung back to firmer figures. There is a good demand at the above figures. The prospects for lobsters is one of high prices. The Sterling brand has been selling at $1.90 to $2. Finer brands, such as the Clover Leaf, are worth $2.50. Clark's corned beef is experiencing an extraordinary demand. The market is almost bare.

Williams, Brown & Co's. circular on canned salmon of June 28th says: "British Columbia is quoted at $1.12½ to $1.15 f.o.b Victoria or Fraser River. Sales we think have been more free of British Columbia fish than of any other pack outside the Columbia River being next in quality to the Columbia River. Thirty days from now the English buyers will have been released from their agreement and will no doubt be in the market for the new pack of salmon. The advices on the Columbia River are meagre as to the total output. This river has yet about thirty days in which to pack; and Sacramento River has closed down operations with a pack of about 50 per cent. of last year which was 57,300 cases.

COFFEE.

All grades have advanced a cent. The reason is in the lowness of stocks and the previous extreme narrowness of profit. The trade is fairly active.

DRIED FRUIT.

The abundance of fresh fruit now to be had is displacing dried fruit in the trade demand. The stiffness of prices for the latter is also working against its popularity for the moment. That stiffness shows no signs of relaxing. Stocks are low. There are scarcely any prunes, few Valencias and Sultanas, and a low stock of currants. Currants have advanced ⅝c. in the New York market, but that advance has not reached here. It ultimately will, there is little doubt. There is a better demand for currants than for any other class of dried fruits. There was cutting going on a while ago, but that has been stopped. The slackened demand for Valencia raisins has been met by an easing of prices to 8 and 8¼c. Mail advices report damage to the Sultana raisin crop. The advance on currants in the New York market was brought about by a bit of manipulation on the part of a large holder. Perceiving weakness among other holders and fearing their nervousness might depress prices, he boldly entered the market as a buyer at the current quotation. This caused a general withdrawal of outside stocks and toned up the market, which in a short time rose ⅝c.

NUTS.

The sluggishness that characterizes the movement of stocks at this season now pre-

SELECTED VALENCIA
Raisins.

ESTABLISHED 1869.

STANWAY & BAYLEY.

BROKERS

AND

GENERAL COMMISSION MERCHANTS.

44 FRONT ST. EAST. TORONTO.

Evaporated Apples

MARKETS—Continued.

vails. There is no change in the prices of anything but Sicily filberts, and these have advanced in New York selling in that market now for about as much as they sell here.

RICE AND SPICES.

The demand for rice continues good and old prices are firm. An advance of 25 per cent. in the Montreal market some time ago has not been followed here yet, as wholesalers here had in their orders before the rise. In spices, tapioca, etc., there is no change. A moderate business is done.

SUGAR.

The demand has been improved by the greater firmness of prices which are yet at their last week's resting-point in this market, but with an upward tendency. The cause of the greater strength is the advance on granulated of 1-16c. in New York on Saturday last. Raws and refined are both in a better position in that market than they were a week ago. The demand has been better here than it was at the time of last report, but it is still below what it usually is in July. A reason for this is the largeness of the stocks laid in at the time of the excitement, and the lightness of the fruit crop this year. Whites are 6⅞ to 7c for granulated, and have remained unchanged also for other kinds. Yellows are 5⅜ to 6½c., the lowest priced being dark and heavy. Raws are 5¼c. The sugar trade just now is largest in yellows, the demand being strongly for berries, etc., prepared for immediate table use.

SYRUPS AND MOLASSES.

There is very little life in the trade in either. Syrups are 51 to 58c. for dark to bright, and molasses is 33 to 38c. in hogsheads.

TEAS.

Business is quiet. There was a very large amount of tea sold during the last two months when the best value was to be had in Japans. The trade is always good at about that season, coming as it does slightly before the time of maximum sugar consumption. Dealers usually prepare for the sugar trade by laying in before it comes on in its greatest stress what supplies of other staples they may want, so as to have their money ready for sugar. Tea is one of the staples that then get strong attention in May and June. This makes trade dull in July. The scarcity of good low grades yet hampers trade. It is unlikely that these will be any higher when they get here than they have usually been, however, new Japans are in fairly good demand, and all goods of low and medium grades near at hand have been readily sold to the jobbing trade. Blacks have been more active on the finer grades. Low grades still neglected. Young Hysons of all grades under first scarce and in demand. Shippers write agents here to withhold Japans from the market, as prices are lower than New York. With exchange at present rates prices are 20 p'c't. below cost of laying them down. The local market for Indian teas is fairly active, and some large orders have been received from Manitoba and the North West, which is fast becoming quite a centre for Indian teas. The demand has extended as far as the Pacific Coast, and one of our local houses has just booked an order for three hundred chests for San Francisco. In London the demand for Indian tea continues fairly good, and prices have been well maintained for the small supply brought forward. A further quantity of the new crop has been offered, comprising about 2,000 packages, mainly from the Darjeeling and Dooars districts. As the improved quality of these early shipments is appreciated by the trade, the bidding for them was brisk, and in most cases good prices were obtained. For the old season's imports there was an active enquiry, but the kinds between 8d. and 1s. attracted the most attention, and fully realised the advance recently established. The finer grades continue comparatively scarce, and prices remain very firm, especially for parcels giving a brisk strong infusion. The telegrams from Calcutta report favorably of the tea coming forward and of the prospect of the crop generally. If the quality throughout the season should prove above or even up to the average, a reasonable increase in the production will be required to meet the consumption. At the public sales 8,585 packages were offered, and about 2,000 withdrawn. Prices generally were very firm.

Ceylon Teas,—Ceylon teas continue to attract attention, and a large business has again been transacted at about late rates. The lower grades of Pekoe Souchong have been rather easier than of late, although prices cannot be quoted lower. Pekoes at from 10d upwards are still in strong demand at late rates; the finest broken teas continue to advance, but the other grades remain very firm. The public sales comprised 15,654 packages, of which 1,655 were withdraw. The public sales of Java teas have amounted to 3,290 packages, but in spite of this somewhat large quantity only 65 packages were withdrawn, and the prices realised were fully up to late quotations.

A Hankow, China, letter of May 26 says all teas of good appearance have been eagerly bought up at extreme prices for the Russian market. The quality and style of this year's crop is much better than last, neat even leaf being very general, and though exchanges ruled much higher the low rate of freights has almost counterbalanced the difference, and you will get a better article than last season at an equivalent lay-down cost. The market was opened on May 8, and immediately, owing to very large Russian orders for fine Ningchows, a tremendous rush took place to secure enough to fill orders, resulting in prices being paid never seen here before. First crop teas expected to total about the same as last year, but a far greater quantity will go direct to Russia and thus ease the London and American markets.

PETROLEUM.

Greater firmness but no advance is the only effect that dearer crude oil has had upon this market. Business has been fairly good.

DRUGS AND CHEMICALS.

Trade has not picked up since last week. Prices have not changed for any articles. The demand for Paris Green is about as large as usual for the potato growing season.

BUTTER AND CHEESE.

The old tub butter is far from being all sold yet. Not much has moved within the week, chiefly because there is little wanted and the weather has been unfavorable to shipping in any lots smaller than car-loads. The transactions there have been were in smaller lots than car lots. The prices have run from 4 to 6c. Good straight baring old yellow has been sold at 8c., but there seems to be a very inconsiderable stock to be had. Some holders here have a large amount of butter in old rolls waiting for a market, but the outlook for them is poor in the most favorable circumstances that they are likely to have, and they will most probably be converted into tubs. The receipts of large dairy rolls of new butter have been light, and all that came went at about 15c. Pound rolls go easily at 17 to 18c., though there is a great proportion of the butter made into pound weights, and it is good. There is a scarcity of new tubs which may be owing to dealers holding back for a better market, as it is possible that folly has not yet been abandoned. The tubs are 14 to 15c., with more wanted. Creamery rolls are plentiful at 20 to 21c. Creamery tubs are 19c. and in liberal receipt.

Cheese is yet 9 to 9½c., but these prices are weaker, 9c. being the figure most commonly paid. There is a good demand.

COUNTRY PRODUCE.

BEANS—The market continues to be kept up, although the stock is greatly reduced and the demand is but slight. Prices are $1·60 to $1.80. Any very large lots go at $1.50, though there are scarcely any moving.

DRIED APPLES—are 5¼ to 5½c. Trade is fairly active and the remnant of the stock is light.

EVAPORATED APPLES—If there were a stock there would be a good business as inquiries are numerous. But scarcely any one has evaporated apples to sell. What few are moving bring 8 to 10c. for '88, and 11 to 12½ for '89.

EGGS—In cased lots are 13½c. and receipts are fairly large. There is a big trade in eggs delivered in farmers' baskets, which go at 15c. The candling that is now necessary in the buying of eased lots makes a reduction on account of the expense and time involved.

HAY—Bales are $10 to $10.50, with little inquiry, and small sales. Everybody is waiting for the new crop which may make prices easier. There is a large amount of the hay consumed here delivered on the streets. Also, there is a great deal of green feed brought in and sold, while many head of animals that were in stalls a month ago are grazing now. All this makes business dull in baled hay.

HIDES—Cured still go at 6½c. There is a very good outside demand for them, but there is an insufficient supply of green for the

THE IMPERIAL PRODUCE COMPANY
OF TORONTO, LTD.,
69 Front Street East,
TORONTO.
—AND—
Monument Yard, London, Eng.

DIRECTORS:
PRESIDENT, W. A. WARREN, Esq., Toronto
VICE-PRESIDENTS: Hon. Chas. Drury, Minister of Agriculture. W. E. Wellington, Esq., Toronto.
Wm. Elliot, Esq. Thos. Long, Esq., J. K. Leslie, Esq.
MANAGING DIRECTOR: Walter Stark.

Authorized Capital, $100,000.00.

BROKERS AND COMMISSION AGENTS
EXCLUSIVELY.

Prompt and Best Attention given to all Consignments.

Correspondence Solicited.

Special value in Cheese at 8c. to 9c.

MARKETS—Continued.

trade carried on by the curers. No. 1 green steers are 7c. No. 2 are 6c., and No. 3 5c. Cows' are 1c. lower in each grade. All are wanted that can be had.

HONEY—The new flow is now waited for, and scarcely any business in the old stock is done. Fruits also take from it a portion of the consumption that it would otherwise engage. Clear is 9 to 12c., and comb is 14 to 18c. The trade in comb honey continues fairly good.

HOPS—The '89 growth are 12 to 14c., and yearlings are 8 to 12c.

OATS—Are 40½ to 41c. delivered here in car loads. The supply is low and the demand is comparatively good.

POTATOES—Prices are high and exceedingly firm, supported by an almost bare market, as the situation indicates. Car lots are 90c., though there are few deliveries in full cars. Broken lots of 60 to 70 bags are 1.10. Out of store potatoes are 35 to 40c. a peck. The new Tennesse potatoes are $4 to $4.25 per barrel. They have gone up in St. Louis and may be dearer here. There is a strong demand for potatoes.

POULTRY—Chickens arrive and are taken up freely at 50 to 65c. Ducks are also in good request at 65 to 75c.

SKINS—Pelts are 35c., and are in but moderately large receipt. Lambskins are 55c. and are rather scarce. No. 1 calf is 8c., and No. 2 is 6c.

STRAW—Is $5 to $5.50 and is weak. But little suffices to supply the market.

TALLOW—Rough is 2c., and rendered is 5½c.

WOOL—The trade is almost entirely in new wool, which sells without difficulty at 21c. The receipts have lately been very good.

FISH.

All classes of fish have been in very fair request this week, with a much larger supply, causing the prices in some cases to decline a few cents. Trout and whitefish still have a good sale. The shipments of British Columbia salmon this week are better and are of a finer quality. There is little New Brunswick salmon on the market. Sarnia herring are reported to be very scarce. Pickerel and black bass are scarce at present. The prices reported are: Trout and whitefish, 5½ to 6c.; British Columbia salmon 14c.; Lake herring $1.75 to $2.00 per hundred, by count; Pickerel 4 to 4½c.; Black bass 8c.

GREEN FRUIT.

Oranges are almost entirely off the market. Valencias are $11 to $12, but only the most meagre stock exists here. There are some new Saretto oranges in which sell at $6.50. They are handsome fruit, and go off rapidly. But for staple oranges there is a poor demand, the Sarettos being fancy fruit and in but poor supply went into trade solely in the strength of these facts. But orange consumption has slackened very much since the small fruits have begun to come in. They have taken nearly all the fruit trade to themselves. In lemons, on the other hand, there has been an excellent trade, prices going up and becoming firmer with the advance of the hot season. They are now $5.50 to $6. Bananas are, like oranges, just now suffering from competition with the small fruit, and are less in request. They run from $1 to $2. The Jamaica oranges will not be ready for trade here for several weeks. They are too sour as they have not got fully matured.

PROVISIONS.

Trade has been up to the average. Business has run briskly in small dealings, large transactions being the marked exception. Prices have not lost any of their firmness.

STUART, HARVEY & Co.

Importers and

WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

HAMILTON, ONT.

BALFOUR & CO.,

IMPORTERS OF TEAS

AND

Wholesale Grocers

HAMILTON.

MYRTLE

T. AND B.

CUT AND PLUG

SMOKING TOBACCO.

And "LILY," 10c. Plug.

Manufactured by

GEO. E. TUCKETT & SON

Hamilton, Canada,
And Danville, Virginia.

W. G. DUNN & CO

Importers and Manufaturers.

Canada Mills HAMILTON, ONTARIO.

21 Mincing Lane, LONDON, E. C. WORKS Croydon, Surrey.

WE would draw the attention of the Trade to our MUSTARDS, which are prepared from the finest English Seed, giving the greatest satisfaction. The well-known brand DUNN'S BAKING POWDER, "THE COOK'S BEST FRIEND," has an enormous sale, it never gives trouble. OUR SPICES are perfection, the pure ground White and Black Peppers are the finest in Canada. Samples and Price Lists sent free on application. OUR goods can be obtained through the Wholesale Houses, or direct from our Mills in Hamilton. Each package of pure goods is sealed with our guarantee. See Price current.

JAMES TURNER AND CO.,

WHOLESALE GROCERS,

Hamilton.

AGENTS FOR

Huckins' Boston Soups.
Bensdorp's Royal Dutch Cocoa.
Batger's Solidified Jellies.
Batger's Jams.
Batger's Marmalades, Orange and University.
Sheriff's Scotch Whiskey.
Sazerae Brandy.
Bengal Liquid Blueing.
Crary's Ammonia Liquid.
Shell White Castile Soap.

Knox, Morgan & Co.

Staple Dry Goods and Smallwares.

Hamilton, : Ont.

Stock well assorted.

Styles and Colourings Choice.

Popular Prices and Terms.

EXAMINE SOME SPECIAL LINES WE ARE OFFERING IN

Tweeds and Pantings,
Linens, Towels,
Prints and Sateens,
Cashmeres.

Large Range of Swiss and Cambric Flouncings and Embroideries, Hosiery, Gloves and Parasols.

Letter orders carefully and promptly executed.

Western Ontario Merchants can see samples in Travellers' Hands.

KNOX, MORGAN & CO

BACON—Long clear is 8½ to 8¾c. Bellies are 11 1-2 to 12c. Backs are 11 to 11 1-2c. Roll is 9 1-2 to 10c.

DRESSED HOGS—Are $6 to $6.25.

HAMS—Smoked are 12 to 12 1-2c. Sweet pickled are 11c.

LARD—In pails is 10c., and in tubs is 9½c.

MESS PORK—Heavy is $15 to $15.50. Short-cut is $16.50 to $17.

SALT.

Barrel salt is not in very good demand at present. Other classes are moving off fairly well. Prices remain unchanged. The sales reported by the Toronto Salt Works are small this week and are as follows: 1 car bbls. at $1.37; 1 car sacks at 68c. Small quantities sell at $1.45 for bbls.; 85c. for sacks, and 45c. for ¼ sacks.

DRY GOODS.

The travellers who have been at work upon the fall trade report a dull prospect. Retailers stick to the policy of buying from hand to mouth. The only thing that can stimulate the lethargy of the buying disposition is the taking off of a fine crop, and until that is a realized fact it seems traders will not open the values and let things take their chance. All this speaks well for the outlook of trade when the basis of business is restored.

MONTREAL

MONTREAL MARKETS.

JULY 17, 1890.

GROCERIES.

The past week has been the beginning of the dullest season of the year. City people, both those who can afford and those who cannot, have escaped to the cool shores and breezes of some lake, or to sight seeing on the continent; the farmers are busily engaged with their hay, of which there is an abundant crop; the country merchant sits dozing on the sugar barrel, McCawber like "patiently waiting for something to turn up" while the busy flies are enjoying a repast of plenty among the fruits, and a promenade on the marble-toped head of the said merchant; those who remain in the city, through stress of business and inclination sympathise with each other, try to imagine it is not hot, and grumble because of the slowness of trade and the still slowness of payments; they watch with eager interest the work of the farmer and speculate, to keep their hand in, as to how the crop will turn out, so that there is very little change in the market.

SUGAR.

There is a continued dull sugar market. Granulated here is unchanged, but New York market is better. Reports state better movement in raws. Yellows are weaker. Prices unchanged.

MOLASSES.

There will be nothing done in molasses till the question of duty, now under consideration, is settled. In the meantime, prices are: Barbadoes, old, 34 to 34½c.; new, 35c.

DRIED FRUIT.

Although there is nothing doing in dried fruit the market is firm, which is due to the bareness of the market. Valencias are still quoted at 8 to 8½c. and layers at 9½c. Currants have again advanced, and the lowest price quoted is 6½c., higher prices may be looked for as stocks in sight are very small. Eleme raisins, choice 8½ to 8¾c.

TEAS.

Comparatively speaking there is nothing doing in teas and little to report since last week.

CANNED GOODS.

There has been little movement in canned goods the past week. Packers will not sell strawberries at less than $2.07, while others refuse to sell their pack at the moment. There were a few tomatoes offered at price quoted last week, $1.02½. Packers are holding at the following figures: Strawberries $2.00; red raspberries $2.10; black $2.00; apples 3 lb. 90c., gal. $2.10; peas $1.00 to $1.15; pears $1.50 to $1.60, tomatoes $1.02½; beans 85 to 90c. Lobsters continue in great demand. Salmon easy. Dry Cod $4.50 per cwt.

FLOUR AND GRAIN.

GRAIN.—A fair amount of business is being done at good steady prices. We quote as follows:—Wheat, No. 1 hard Manitoba, $1.14 to $1.16, No. 2, $1.12 to $1.13; peas, per 66 pounds, 00 to 77½c. Ontario oats, 41 to 42c.; corn, duty paid, 00 to 52c; Barley, malting, 52c.

FLOUR.—Business is more active, and prices are better. Flour for export was sold a shilling better than last week. On 'Change 1,200 sacks Strong Bakers sold at $5.25; 900 sacks Patent Spring, $5.55; 1000 sacks Patent for export on private terms. We quote:—Patent winter, $5.25 to $5.50; patent spring, to $0.00 $5.55; straight roller, $4.90 to $5.00; extra, $4.70; to $4.80 superfine, $4.25 to $4.50; fine, $3.50 to $4.00; city strong bakers, to $0.00 $5.25; strong bakers, $0.00 to $5.25; superfine, bags, $1.50 to $2.00; extra, bags, $2.20 to $2.30; fine, bags, $1.25 to $1.70; oatmeal, standard, per bag $2.20 to $2.30; oatmeal, granulated, $0.00 to $2.50; oatmeal, rolled, $0.00 to $2.50

EGGS.

Eggs are firm at 13½c. to 14c.

HOG PRODUCTS.

We quote:—Canada short cut, $17 to $17.50; Western Mess, $17.00 to $17.50; Western Short Cut, $17 to $17.50. Lard, 8 to 8½c. per pound; bacon, 10½ to 11c.; hams, 11½ to 12c.

GREEN FRUIT.

Strawberries are over for this year. Raspberries are coming in in small quantities and bring 12c. The following are the quotations

TURNER, ROSE & CO.

Wholesale Grocers, Montreal,

:-: AGENT FOR CUNNINGHAM & DE FOURIER CO'S :-:

TABLE DELICACIES.

Just the thing for camping and picnic parties.

"UNTOUCHED BY HAND."

POTTED AND CANNED MEATS. FISH AND FOWL.

Please send for Catalogue.

ESTABLISHED 1842.

L. CHAPUT, FILS & CIE.,

WHOLESALE GROCERS,

No. 2 and 4 De Bresoles Street, Montreal,

SOLE AGENTS FOR

Greenbank's Concentrated Lye.

JUST RECEIVED 300 cases Louis Trefavenne Sardines. 50 bags sifted black pepper.

WM. DAVIES & CO.,

TORONTO.

Curers and Packers

— OF —

All Descriptions of Hog Products.

Pure Lard and Sugar Cured Hams and Bacon a Specialty.

HUDON, HEBERT & CIE.,

WHOLESALE GROCERS

— AND —

WINE IMPORTERS,

NO TRAVELLERS ON THE ROAD.

304, 306 St. Paul St.
143, 145 Commissioners St. **MONTREAL.**

CREAMERY MEN AND MERCHANTS

Holding butter of good quality are requested to correspond with

T. W. CLARK,

Commission Merchant and Wholesale Dealer in Butter and Eggs.

Consignments solicited and business transacted for Ontario and other Eastern Canada Merchants.

VANCOUVER, B.C.

References : Bank of British Columbia, Bank of British North America.

W. RYAN

Produce and Commission Merchant,

72 FRONT ST. EAST, Toronto, Ont.

—DEALER IN—

Mess and Shortcut Pork ; Long, Clear Breakfast and Roll Bacon ; Hams ; Lard ; Dried and Evaporated Apples.

SPRUCE BUTTER TUBS, 50's, 30's, 20's

Consignments of Eggs and other Produce Solicited. Egg Carriers supplied.

J. F. YOUNG & CO.

Successors to YOUNG, ANDREWS & Co.,

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

We solicit your consignments. We do not speculate on your produce, we sell to the best advantage for you. We handle everything that the country merchant requires to send from home to sell. Our warehouse is in the centre of the commission business. Our cellars are airy and cool. Send us a small trial lot.

J. F. YOUNG & CO.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

THE MAPLE LEAF brand of Canned Salmon is the best brand packed on the Pacific Coast. Great care is exercised in packing, and the best fish selected.

A. WATTS & CO.

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.



HUCKINS SOUPS

Tomato, Mock Turtle,
Ox Tail, Green Turtle,
Pea, Julienne,
Beef, Vermicelli,
Chicken, Terrapin,
Macaroni, Consommé,
Okra or Gumbo,
Soup and Bouilli,
Mullagatawny.

RICH AND PERFECTLY SEASONED.

Require only to be heated, and are then ready to serve. | Prepared with great care from only the best materials. | Have enjoyed the highest reputation for more than 32 years.

TEST FREE

Send us 20 cents, to help pay express, and receive, prepaid, 2 sample cans of these Soups, your choice.

J. H. W. HUCKINS & CO.,
Sole Manufacturers, Boston, Mass.

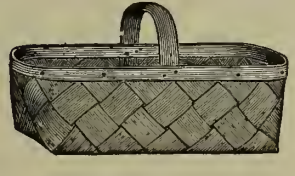
SOLD BY ALL LEADING GROCERS.

LEONARD H. DOBBIN, MONTREAL. Sole Agent for Canada.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF





1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel luuch baskets
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

OAKVILLE, ONT.

BAKER'S COLLECTING AND INQUIRY AGENCY,

Room 45, Yonge St. Arcade, Toronto, Ont.

Handles all Classes of Accounts. Seventy per cent. of all Claims reported last year were paid. Write for terms.

System Copyrighted February 13th, 1889.

WOODENWARE



THE

WM. CANE & SONS MANUFACTURING CO

OF NEWMARKET, ONT.,

Manufacturers of Pails, Tubs, Washboards Clothes-pins, Candy Pails, Lard Pails, Syrup Pails, also impervious packages for Oil, Paints, Varnish, Pickles, Etc.

Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

ORDER A CASE OF

OCEAN WAVE BAKING POWDER

From your Wholesale Grocer.

Sells itself after One Trial. Prices Current

McLAREN'S

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a Point of Keeping it always in Stock.

MONTREAL Markets continued.

to-day: Oranges, in cases, repacked, $10; lemons, $2.50 to $3.50 for good to fine, $4 to $5 in boxes for strictly choice; pineapples, 10c. to 25c., according to size and condition; bananas, $1 to $1.75 per bunch; Egyptian onions 4c. per pound; Bermudas, $3.50 per case; Canadian Cherries, $1.50 per basket.

BUTTER AND CHEESE.

CHEESE—Holders are still firm, and there does not appear to be much change in the general condition of this market. At Little Falls colored were at a premium of a quarter, and the ruling price was 7½c. At Utica the ruling price was 7⅜c., and more than 18,000 boxes sold. From 8 to 8½c. is about the range of this market to-day.

The imports of cheese to Liverpool from the United States and Canada from the 26th June to the 2nd July, 1890, were 73,013 boxes, and from the 1st October, 1889, to the same date, 1,096,682 boxes, against 856,939 boxes for the same period last year.

BUTTER—Dull and unchanged. Creamery 18 to 18½c; western, 14 to 15c.

MONTREAL NOTES.

Messers. Dugald Graham, George McGarry and Geo. H. L. Bland have registered in the Court house as pork packers and commission merchants under the name of McGarry, Bland & Co.

Messers. Wm. Carsley of London, England, at present in Montreal, and John Garsley of this city, have filed notices of partnership as wholesale and retail drapers and importers here under the firm name of Carsley Bros.

THE DRUMMER CAUSED TROUBLE.

The trouble that has been caused by people carrying letters about in their pockets and forgetting to mail them has no limit. It has formed the subject for untold novels, and has been the cause of many humorous as well as serious incidents says the Business World. A traveling man tells of a case where he neglected to mail a letter and of the result. He was in a certain Illinois town, in the office of some manufacturing establishment, and had just finished his business with the proprietor and was leaving when he was asked to mail a letter on the train he was about to take. The letter was directed to another manufactory, and contained an order for some machinery needed in a hurry. The traveling man had on a light fall overcoat, and into the pocket of this he put the letter. Catching his train, he became absorbed in a paper or with some of the boys and forgot all about the letter entrusted to his care. It was Saturday and the traveler was on his home run. It being mild weather he did not put his coat on when he reached the city, but carried it on his arm all the way home. The next day it was raw and cold, and the regular fall set in, followed closely by winter, so that the drummer did not need his light coat again, and it was flung away at home in a closet to await the coming of spring. The poetic season was that year a trial to everyone, for cold weather did not let up until about the first of June, when it suddenly came off hot and stayed so all through the summer.

Fall again came around and the traveling man once more pulled out his light coat His first move naturally was to shove his hand down in the pockets and lo! up came the letter he had put there nearly a year before, unsoiled, uncrumpled, but in good mailing condition, all directed and stamped. A sudden impulse seized him, and, when down town, he dropped the letter in a box. The result of that act was a suit between two big concerns, the amount at issue being about $1,000. The letter was received in due time after mailing, and by some oversight the date was not noticed. The goods were such as the concern ordering might need at any time, and they were made ready and shipped The firm to which they were sent naturally "kicked," and the trouble was not fully explained until the case got into the courts. How it was settled cuts no figure, but the neglect of the traveling man to mail the letter gave no end of trouble.—Grocers' and Canners' Gazette.

A novelty in the way of a useful present and advertising medium is Wm. Bishop & Co'ys. vest pocket note book, bearing their name and address, that they give away to their customers at Port Arthur and vicinity.

J. Lockhart Watt & Scott, grocery brokers' Toronto, have issued a little memorandum book for distribution among their friends in the trade. It contains a great deal of valuable information, including an abridged customs tariff for grocers, values of packages not otherwise obtainable, customs value of foreign currencies, exchange and interest tables.

One of the effects of the last storm was to cause a panic amongst the employes of Gurd's broom factory in London West. The building rocked so that it was in danger of falling. One of the young men jumped out of the loft window, while others made the best of their way down stairs. The building still stands but it does not look safe leaning away over to the south side, the walls being some eight inches out of plumb.

Why is it that when one goes in some stores the purchasing instinct immediately develops itself? One can go into many places where merchandise is offered at retail and hardly be able to get out without securing some part of the stock, and this without solicitation on the part of clerks or proprietors. On the other hand, you can go into other places, and your purchasing instinct gives no sign of life.—Ex.

G. F. & J. Galt, Winnipeg, appealed before the Calgary court of revision for a reduction of the assessment upon the wholesale grocery stock the firm has in the latter named town. The chief plea of the firm was that the goods were in transit and were therefore not subject to municipal taxation Evidence was produced to show that wholesale trade was done upon the premises, and the assessment was approved by the court.

A committee of the Port Hope Council has been appointed to consider the propasal of a Toronto man to establish a cigar factory in the town. The candidate for municipal privilege undertakes to employ 50 hands at wages from $6 to $12 per week. A syndicate of local business men would buy a building for the habitation of the industry, if the council would pay the interest on the investment and exempt the building from taxation for ten years.

A meeting of the Glencoe Salt Company was held the other evening, when a company with a capital stock of $10,000 was formed. The company propose to commence a salt block at once. The well was put down for the village in 1887 as a test well for water, but the driller passed through one hundred and four feet of salt, a sample of which has been recently analysed, and the analyst reported that the quality is of the finest kind yet found in Ontario. Pipes are to be laid from Mr. P. J. McAlpnie's flowing well for the purpose of supplying water for the salt block. The company intends pushing the works to completion at once. As Glencoe has now three railways, and will shortly have four, the salt block will be a great boom to the village and the western section of Ontario. The well is situated on the property of Mr. Donald McRae.

The annual meeting of the Ingersoll board of trade was held in the council chamber on Friday evening. President A. H. Ellis, in his report gave statistics showing that Ingersoll is one of the largest export centers in western Ontario, the exports last year amounting to $1,010,496, and the duty collected on our imports amounting to $25,491,47, for the same period. Besides the large cheese industry, Ingersoll has now one of the largest pork packing establishmeuts in Canada, and all the manufacturers are flourishing. The following officers were then elected for the ensuing year: President, A. H. Ellis; first vice-president, Stephen Noxon; second vice-president, John Morrow; secretary, W. H. Jones; treasurer, W. B. Nelles; auditors, J. Podmore and H. Richardson; executive council, the above-named and J. Gayter, Dr. McKay, M. P. P., Dr. Canfield, Dr. Williams, D. White, O. E. Robinson, J. Brady, J. Frezell R. Miller, A. N. Christopher, W. K. Sumner, M. T. Buchanan, J. Gibson, J. Stephens, and W. Partlo.

A customer secured is a promise of greater salary in time.

Rivalry, open, fair, good natured and enterprising, is the life of business.

Goods conveniently located save time, money and temper in showing.

Work can always be found in a store without double-million microscope

Every line of goods embodies a history and a science worth years of study to understand.

BAKING POWDER!

IMPORTANT TO THE TRADE.

PURITY, STRENGTH, FULL WEIGHT.



Put up in ¼, ½ and 1 lb. Tins. RETAIL PRICE 10, 15 and 25 cents.

MAKERS WILL ONLY SELL TO DEALERS WHO MAINTAIN PRICES

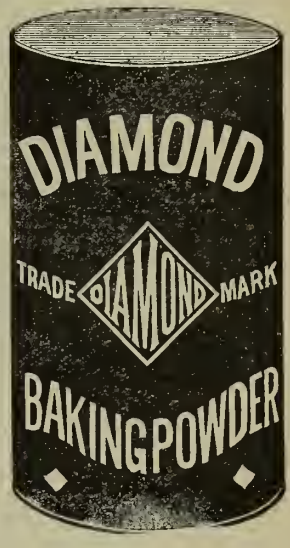
"SUCCESS FROM THE START"

Fully equal in results to any High-priced Powder offered.

This Brand of Powder although on the market a short time only, is now demanded by all our regular trade. It's success has been so well assured as to compel extensive additions to our factory to meet growing demand. "Prices on application." "Mail orders solicited."

Diamond Baking Powder and Spice Mills,

W. H. GILLARD & Co., Proprietors, HAMILTON, ONT.



THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL,

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday s yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, McGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

A large consignment of our New Alaska Pattern Granite, in both plain and decorated, just arrived. Some staple assortments of good Seconds also on hand. New lines of China Tea Sets, Toilets, etc., now open for inspection. Goods both in packages and open. Please give us a call.

RICHARD TEW & CO.
IMPORTERS OF
Crockery, Glassware, China, Lamp Goods, Etc., Etc.,
10 FRONT ST. East,
(Adjoining Board of Trade Building.)
TORONTO.



GNTARIO.

Bothwell & Toronto—Rosebrugh, W & Sons, hardware, stoves, etc., sold out Bothwell business to J. E. Pedlow.

Claremont—Dodwell & Saunders, founders and machinists, burnt out.

Hamilton—Tuckett, Geo. E. & Sons, manufacturers of tobacco, dissolved, John E. Tuckett retires, business continued by remaining partners, style unchanged.

Kinglake—McCaffery & Dow, general store, assigned to F. H. Lamb, Hamilton.

Ottawa—Meadows, Henry & Co., tinware and hardware, H. Meadows, deceased.

Port Arthur—Dobie, W. C. & Co., grocers, dissolved partnership.

Wellington—Garratt, James B. grocer, assigned to W. J. Mitchell, Trenton.

Windsor—Dunn, J.L. & Co. manufacturers of varnish, partially burnt out, partly insured.

MANITOBA AND NORTH-WEST TERRITORIES.

Calgary—Gillespie, Frederick, teas, etc., assigned in trust to F. W. Pettit.

Lake Dauphin—Adam Ross & Co., general store, stock sold to D. McIntosh.

QUEBEC.

Hudson—Mullan & Thompson, general store, dissolved.

Montreal—McCarry, Bland & Co., pork packers, dissolved, D. Graham & G. H. L. Bland retires.

NOVA SCOTIA.

Bridgetown—Morrison, A. J., general store, stock damaged by fire.

Dartmouth — Power, John, carriages, assigned.

Lockeport—Locke, C. & Co., general store, co-partnership registered, Mary E. Locke sole partner.

Westville — White, James; liquors, etc., advertised property for sale.

NEW BRUNSWICK.

Salisbury—Eagles, David, general store, deceased.

St. John—Birmingham, Michael, liquors, assigned; Smith, Frank, teas and crockeryware, assigned.

NEWFOUNDLAND.

St. Jonh's—Jordan, Andrew P., grocer, asking an extension.

BE A LEADER, NOT AN IMITATOR.

The trouble with the majority of us is that we either lack in original ideas, or, if we have them, that we have not the sagacity or boldness to adopt them. In either case we ourselves are the losers. Every enterprise does not succeed, nor does every idea possess that power of drawing trade which the originator had hoped for. But the experience gained, the shaking off of the old feeling of timidity which besets so many men, will have been gained by such experience, and the possible money loss is as nothing when compared with this.

There are two ways of receiving benefit from the adoption of new ideas, that is, the direct results, and the indirect. Everyone can see the former and appreciate them; sometimes the latter has to be figured out, but it is always there since no effort is ever entirely without results. And very often these indirect results are far more important than those which have the merit of being absolutely direct.

To illustrate: A retailer invested quite a neat little sum in an idea that he had about pushing certain lines of goods. At first the results he had hoped for did not come and he was very much discouraged. In fact, but very few evidences of direct results ever showed themselves, but after a while he noticed that his general trade had increased and that he was selling goods to people whom he had never before been able to approach. He has never been thoroughly able to understand just how his move in a special direction brought him good results from profits against which no attack whatever had been made, and not being a close student, he didn't care solving as he had the results. The fact was that his originality had attracted his new customers simply, not because they were after bargains in the line in which he was working, but because they thought that if he was enterprising in that line he must be equally good in other lines.

It is painful to note amongst so large a proportion of the trade, the repugnance to the acceptance of new ideas. Most new lines have to be fairly forced on the consumers before the trade will take hold. This is a great business mistake; men who want to win a competency can not afford to be laggards. But they say: "How do we know that this idea is going to take, or these goods, what guarantee have we that they will sell?" The fact is that there is no knowledge except post facto that most will accept.

The broadness of mind which contemplates, but never accepts defeat, is what is needed in small dealings as well as large ones, both operations have their dangers, as well as their profits. Those who do not consider this idea thoroughly can never really understand why so many chances come to their competitors which never seem to come their way. And yet it is entirely their own fault, if they are content to remain with the rear ranks of the schook, they can not expect to reach first those tempting bits which are always meeting the advance guard.

Above all they do not understand that to be known as a leader, as a man who always has a new idea, and is ever ready to put it in the market, that this very fact is a better advertisement to their business than would be a half page of their best paper.

Anybody can be a gleaner after unconsidered odds and ends, or can with safety send his boat close to shore, but the rewards are small as is the effort, and, he who goes boldly on the wide waters, and fights the elements for his booty, has every chance to get the best and biggest fish.

DETECTIVE AGENCIES.

HOWIE'S DETECTIVE AGENCY, 86 WELLington St. West, Toronto, Ont., established 1886 Telephone 1309.

SITUATION WANTED.

YOUTH—16—WOULD LIKE TO GET INTO wholesale or retail grocery or hardware store; understands book-keeping; strictly honest; best of references. Address, A. L., Box 90, Hespeler, Ont. No. 28

BUSINESS CHANCES.

STORE AND DWELLING FOR SALE—GOOD stand; thriving village; cheap; terms easy. Apply to S. GOULDING, Innerkip. 29

TRAVRELLER CALLING ON GROCERS IN Toronto wants a line of goods on commission. First-class references given. Address J. I. 453 Church St., Toronto.

RARE CHANCE—ONE OF THE BEST MEAT and vegetable markets in Hamilton for sale; satisfactory reasons for selling. H. Harrison, 21 John south, Hamilton. 31

GENERAL STORE IN GLENMORRIS TO rent; post-office in connection; brick building; posession 1st July; an excellent opening. Address Thomas Scott, P. M., Glenmorris, Co. Brant. 30

GENERAL store business and stock for sale in a lively village in the midst of a large and wealthy farming country on a line of R. R. in Grey county. Only two stores and best stand. Apply to CANADIAN GROCER, Toronto. tf

Battle & Smyth,
Thorold, Ont.,
Manufacturers
of
The
Japanese
Shoe
Blacking.

STEEL, HAYTER & CO
IMPORTERS OF
INDIAN TEAS
Direct from their Estates in Assam.
Assams, Kangras, Darjeelings and Indian Oolongs in Stock.
PROPRIETORS OF THE WELL-KNOWN
"Monsoon" Brand.
SAMPLES AND QUOTATIONS ON APPLICATION
11 & 13 Front St. E. Toronto.
Calcutta and London Firm: Octavius Steel & Co
Telephone 2354.

The Neostyle, THE BEST DUPLICATING APPARATUS. 5,000 copies made from one original writing, drawing or music.
GEO. BENGOUGH,
45 King E., Toronto.

ORDER A CASE OF
GILLETT'S 100% POWDERED LYE.



THE BEST THING KNOWN
FOR
Making Soap, Softening Water, Printers', Engineers' and Painters', Disinfecting Everything, Boiler Compound, Cutting and Removing Grease, Washing Trees to Kill Insects. A Hundred Other Purposes.

One can equal to 20 lbs. Sal. Soda. Each can has a Double Cover, can use what you need and close the can. ½ gro. (48 cans) in case. Sold by all Wholesale Grocers.

E. W. GILLETT, Manufacturer,
TORONTO, ONTARIO.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, July 17, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

IMPERIAL—ONTARIO AND QUEBEC.



	Per doz.
Imperial 10c. cans	$0 90
" 4 oz. "	1 35
" 6 oz. "	1 85
" 8 oz. "	2 45
" 12 oz. "	3 70
" 16 oz. "	4 70
" 2½ lb. "	11 30
" 3 lb. "	13 50
" 4 lb. "	17 30
" 5 lb. "	21 50

Sold only in cans.

Cottam's Best, in 1 lb tins	3 00
Best in 5 oz. tins	1 10
Cottam's Choice, 1 lb tins	1 75
" 5 oz tins	70
" loose	10
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb. tins	65
" " bulk, per lb	12

	Per doz.
Empire, 5 dozen 4 oz cans	$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" ½ " 5 lb cans	8 00
" bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases.	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60

BISCUITS.

	Per lb
Arrowroot	$0 11½
Abernethy	9
Ginger Nuts	11½
New York Fruit	15
People's Mixed	11
Pilot Family	6
Snowflake	11½
Magard	15
Soda	6
Soda, 1 lb packages	8
" 3 lb "	21
Sultana, thin	11½
Tea	11½
Wine	9½
Wine, sweet	9

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ⅔ "	2 10
" ½ "	1 10
Spanish, No. 3	4 50
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jacquot's French, No. 2	3 00
" " " 3	4 50
" " " 4	8 00
" " " 5	10 00
" 1-gross Cabinets, asst,	7 50

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.
Royal Black Lead, per gross..... $1 80

BARRINGER & BROWN.
(Thos. E. Clatworthy, Ag'nt, Toronto.)
Convex Black Lead packed in wood boxes containing 12 card boxes, per box 1 12

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & CO'S.
Parisian Square Blue, per lb..13 to 14c

BARRINGER & BROWN.
(Thos. E. Clatworthy, Ag'nt, Toronto.)
Azure square blue box, containing 8 1 lb. packets of 16 oz., squares, per 8 lb. box 0 89

BROOMS.

		Per doz.
Carpet	4 strings	2 90
X Parlor,	2 "	2 65
Louise	3 "	2 65
1 Gem	4 "	3 25
2 "	3 "	2 65
3 "	2 "	2 20
4 "	2 "	1 95
O Hurl	4 "	2 65
1 "	3 "	2 35
2 "	3 "	2 05
3 "	3 "	1 70
OK "	2 "	1 35
Hvy Mill	4 "	3 70

CALVES' FEET GELATINE

G. P. SWINBOURNE & CO.
(Thos. E. Clatworthy, Ag'nt, Toronto.)
Boxes of 4 dz. 6d., and 2 doz. 1s. pack $3 96

CANNED GOODS.

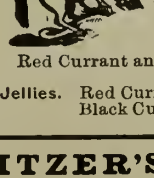
	Per doz	
Apples, 3's	$0 95	$1 00
" gallons	2 50	2 60
Blackberries, 2	2 00	2 10
Blueberries, 2	1 25	1 40
Beans, 2	0 95	1 10
Corn, 2's	0 95	1 10
" Epicure	1 45	1 50
Cherries, red pitted, 2's	2 25	2 40
Peas, 2's	1 00	1 25
" sifted select	....	1 35
Pears, Bartlett, 2's	2 00	2 10
Pineapple	2 80	3 00
Peaches, 2's	2 25	2 35
" 3's	3 25	3 50
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	1 90	2 00
Pumpkins, 3's	1 10	1 20
" gallons	3 10	3 25
Raspberries, 2's	2 50	2 60
Strawberries, choice 2's	2 25	2 50
Succotash, 2's	1 60	1 65
Tomatoes, 3's	1 20	1 30
Lobster, 1's flat	.....	2 40
" Tall	2 00	2 05
Mackerel	1 40	1 60
Salmon, 1's	1 50	1 60
" white	1 30	1 40

	c. per tin
Sardines Albert, ¼'s tins	11, 11½
" " ½'s "	15, 18
" Martiny, ¼'s "	10, 10½
" " ½'s "	18, 19
" Other brands, 9¾, 11, 16, 19	
" P & C, ¼'s tins	20, 22
" " ½'s "	33, 36
" Amer, ¼'s "	6½, 8
" " ½'s "	9, 11

MARMALADE, JAMS AND JELLIES.

CAIRN'S.
(Blaiklock Bros., Montreal, Agents.)
Marmalade. Price, f.o.b. Montreal. dz.

"Home Made," glass 1 lb	$2.35
" White 1 lb	2.25
" " 2 "	4.15
" Stone 7 "	13.20
Scotch White 1 "	2.10



Jams. Gooseberry, Strawberry, Black Currant, Red Currant, Green Gage, Apricot, Raspberry, Damson, Plum, Red Currant and Raspberry — 1 lb. white pots, 4 doz. assorted, per doz. $2.35

Jellies. Red Currant, 1 lb. white. $2.75
Black Currant, 1 lb. white 2.75

DELHI CANNING CO.

Jams, assorted, 1's	2 35
Jellies, 1's	2 25

CANNED MEATS.

CLARK'S.

Comp. Corn Beef 1 lb cans	$1 60
" " 2 "	2 65
" " 4 "	5 15
" " 6 "	7 75 8 00
" " 14 "	18 60 19 20
Minced Collops, 2 lb cans	2 60
Roast Beef 1 "	1 60
" 2 "	3 15
" 4 "	5 85
" 6 "	7 00
Par Ox Tongue, 2½ "	$7 25 7 50
Ox Tongue 2 "	4 50
Lunch Tongue 1 "	3 00 3 10
" 2 "	5 25 5 75
English Brawn 2 "	2 50 2 60
Camb. Sausage 1 "	2 50
" " 2 "	4 00
Soups, assorted 1 "	1 35
" " 2 "	2 25
Soups & Boulli 2 "	1 80
" 6 "	4 50
Potted Chicken, Turkey, or Game, 6 oz cans	1 50
Potted Ham, Tongue or Beef, 6 oz cans	1 35
Devilled Tongue or Ham, ½ lb cans	1 35
Devilled Chicken or Turkey, ½ lb cans	2 25
Sandwich Ham or Tongue, ½ lb cans	1 50
Ham, Chicken and Tongue, ½ lb cans	1 50

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.
Mince Meat, ½ gal glass jars, $9 50
Ditto, 25 and 40 lb pails, per lb. 12½c

J. H. WETHEY'S—ST. CATHARINES.
Condensed, per gross, net..... $13 50

CHEWING GUM.

ADAMS & SONS.

Tutti Frutti, 36 5c bars		$1 30
Sappota,	150 pieces	1 00
Sweet Fern,	230 "	0 85
Black Jack,	115 "	0 85
Red Rose,	115 "	0 85
Barley Malt,	115 "	0 85
Tampico,	115 "	0 85
Lemon Trumps,	115 "	0 85
Magic Trick,	115 "	0 85
Puzzle Gum (new)	115 "	0 85
Bolah " "	150 "	0 85
Taffy Licorice,	72 "	0 50
Caramel Tolu,	72 "	0 45
Adams' N.Y. Gum,	200 "	0 50

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs..	0 35
Premium, ½'s..6 and 12 lbs...	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs.	0 24
Sticks, gross boxes, each...	1 00

THE QUEEN OF COCOAS.
SCHWEITZER'S
COCOATINA
USED BY ALL THE ROYAL HOUSEHOLDS IN ENGLAND & EUROPE
Sole Agent in Canada, THOMAS E. CLATWORTHY, 34 Church Street, Toronto.

Prices Current, Continued—

Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs 30
" Pearl " " " 25
" London Pearl 12 & 18 " 22
" Rock " " 30
" Bulk, in bxs 18

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb	$0 30
Mott's Prepaired Cocoa	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa	40
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs	30
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	24
Mott's Vanilla Chocolate stick	22
Mott's Pure Confec. Chocolate	22c–35
Mott's Sweet Confec. Choc.	21c—28

. W. COWAN & CO.'S.

Cocoas—
Hygienic, 1, ½, ¼ lb. boxes 70, 75
Iceland Moss ¼ lb in 12 lb boxes 35
London Pearl, " " 30
Soluble (bulk) 15 & 30 lb bxs 18, 20
Soluble (tins) 6 lb and 12 lb 20
Cocoa Nibs, any quantity 30, 35
Cocoa Shells, any quantity 05
Cocoa Essence, per doz 1 40

Chocolates—
Mexican, ¼, ½ in 10 lb bxs 30
Queen's Dessert, " 40
Vanilla " 35
Sweet Caracas " 32
Chocolate Powder, 15, 30 lb bxs 25
Chocolate Sticks, per gross 00
Pure Caracas (plain) ¼, ½ lbs 40
Royal Navy (sweet) " 30
Confectioners', in 10 lb cakes 30
Chocolate Creams, in 3 lb bxs 30
Chocolate Parisien, in 6 lb bxs 30

Thos. E. Clatworthy, Ag'nt, Toronto.)

Schweitzer's Cocoatina, net cash ¼ lb. ½ lb.. per doz 3 29 6 30

WALTER, BAKER & CO

Chocolate—
Premium No. Chocolate, in boxes, 12 and 25 lbs ....
Baker's Vanillia Chocolate, in boxes, 12 lbs ....
Caraccas Sweet Chocolate, in boxes, 6 lbs., 12 boxes in a case. ....
Vanillia Tablets, in boxes ....
Spanish Tablets, 100 in each box, 12 boxes in a case ....

German Sweet Chocolate—
Grocers' Style, in cases 12 boxes, 12 lbs ....
Grocers' Style, in cases 24 boxes, 6 lbs ....

Cocoa—
Pure Prepared in boxes, 12 lbs. .....
Cracked Cocoa, in boxes, 12 lbs., ½ lb. papers .....
Cracked Cocoa, in bags, 10 lbs .....

Breakfast Cocoa—
In boxes, 6 and 12 lbs., ½ lb. tins .....
In boxes, 12 lbs., 1 lb. tins, decorated canisters .....

Broma—
In boxes, 12 lbs., ½ lb. tins .....

COFFEE.

GREEN

	c. per lb.
Mocha	31, 33
Old Government Java	28, 31
Rio	22, 24
Plantation Ceylon	29, 31
Porto Rico	23, 24
Guatamala	24, 26
Jamaica	23, 24
Maracaibo	22, 26

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.

	c. per lb
Java	33, 34
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	33
Our Own "	30
Laguayra "	28
Mocha and Java	32, 33
Java, Standard	32
" Old Government	30, 32
" Crown	29
Arabian Mocha	35

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs	30
Standard Imperial in sealed tins, 25 and 50 lbs	32
Standard Blend in sealed tins, 25 and 50 lbs	33
Ground, in tins, 5, 10, 15 and 25 lbs	20, 30
Say's Parisien, in ½ and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

SUTTON & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Pure essence, Gorgona Anchovies, ½ pts. per doz 2 76

FLOUR AND MEAL.

	per bbl.
Flour, Family	$5 00 5 25
" Manitoba Patent	5 65
" white wheat patent	5 25
" Strong bakers'	5 25
Oatmeal, standard, bbls	4 65
" granulated, "	4 65
" rolled "	4 75
Bran, per ton	12 00
Shorts	17 00
Cornmeal	2 75 3 00
" Gold Dust	3 25 3 30
" Imperial	3 00 3 15

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz.
Cases, No. 1, 2 oz tins	$2 75 $3 00
" No. 2, 4 oz tins	4 50 5 00
" No. 3, 8 oz tins	8 00 8 75
" No. 4, 1 lb tins	12 60 14 25
" No. 5, 2 lb tins	25 00 27 00

FRUITS.

FOREIGN.

	c. per lb.
Currants, in bbls	5¾, 5⅞
" ½ bbls	5⅞, 6
" cases	6¼, 6½
" Patras, in cases	6½, 7
" Vostizza, "	7¼, 9½
" ½ case	9½ 9½
Dates, Persian, boxes,	5½ 5¾
Figs, Elemes, 14 oz., per box	8½ 9
" 10 and 20 lb box	10, 11
Prunes, Bosnia, hhds	6, 6¼
" cases, new	8½, 9½
Plums, French, 55 to 65	12½ 15
" Bottles, 1's	22 23
" " 2's	37½ 40
" " 4's	70 75
" " 7's	1 00 1 10
Raisins, Valencia, off stalk,	8, 8½
Selected	9, 9½
Layers	9½ 10
Raisins, Sultanas	12, 14½
" Eleme	7½ 8
" London Layers	$3 00 3 25
" Black Baskets	4 00 4 25
Lemons	5 50 6 00
Oranges, Messina, per box	5 50 6 00
" Valencia	11 50
" Rodi	6 50
Bananas	1 25 2 00

DOMESTIC.

Apples, Dried, per lb	5 5½
" Evaporated, p. lb	9 12½

GLASSWARE.

TAYLOR, SCOTT & CO.

	c. per doz.
Lamp Chimneys, O	32
" " A	35
" " B	45

	per bbl
Fruit Jars, pts	13 00
" " qts	14 00
" " ½ gal	17 00

GRAIN.

Wheat, Fall, No. 2	$0 98	1 00
" Red Winter, No. 2	0 98	1 00
" Spring, No. 2	90	0 92
" Man. Hard, No. 1		1 17
" " No. 2		1 15
Oats, No. 2, per 34 lbs	41	43
Barley, No. 2, per 48 lbs	50	51
" No. 3, extra	48	49
" No. 3	40	44
Rye	47	49
Peas	63	64
Corn		50

HAY & STRAW.

Hay, Loose, per ton	$10 00	$12 00
" Pressed, " on track	10 00	
Straw Pressed, "	5 00	5 50

ISINGLASS.

G. P. SWINBOURNE & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)
Boxes containing 3 doz 3d. pack. per box 3 58



LYE.

Gillett's powdered Lye (½ gr. in a case) per case $3 75

Elliott's 3 75

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts
Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars	22
" Fine, in 4 lb jars	70
" Ex. Sup., in bulk, per lb.	30
" Superior, in bulk, per lb	20
" Fine, " "	15

COLMAN'S AND KEEN'S

In 4 lb jars	75
In 1 lb jars	25
D. S. F., in tins, per lb	41
" in ½ lb tins	42
" in ¼ lb tins, per lb	44
D. F. in ½ lb tins, per lb	26
" ¼ " "	28

BARRINGER & BROWN.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Genuine, in 4, 1, ½, ¼ lb. and 2 oz. tins, per lb	0 34	0 47
Superfine genuine, full	0 30	0 43
Pure, per lb	0 23	0 36
D.S.F. "	0 34	0 47
D. S. "	0 30	0 43
F. "	0 23	0 36

NUTS.

	per lb.	
Almonds, Ivica	13,	14
" Tarragona	14,	15
" Formigetta	12,	14

The Cowan Cocoa & Chocolate Co. Limited
OF TORONTO,
Manufacturers of
Cocoas and Chocolates.
Hygienic, Queen's Dessert, Mexican, Iceland Moss, Sweet Caracas Vanilla, Cocoa Essence, Royal Navy Chocolate, Soluble, Creams, Coffees and
Confectioners' Chocolates, Icing, and Powdered Sugars.
LEONARD H. DOBBIN, Agent, Montreal.



IMPOSSIBLE!
So say Doctors, to say too much in favour of St. Leon Water. It puts down Bright's Disease and Diabetes, as water quenches fire. Cures Indigestion, Dyspepsia, Rheumatism, etc., completely if drank freely and rubbed in the skin.
ST. LEON
Mineral Water Company,
101½ KING STREET W., - - TORONTO.

SILVER STAR STOVE PASTE.
The following is the universal verdict of all who have used or sold it:
HAMILTON, APRIL 25th, 1890.
Messrs. F. F. DALLEY & Co.,
GENTLEMEN:—In thus ordering a fresh supply of your SILVER STAR STOVE PASTE we cannot but express our appreciation of the goods and congratulate you on having been able to place on the market an article so superior in every respect to anything we have heretofore been able to get.
As we use it on the stoves in the wareroom, we know personally its good qualities—no dust, a quick polish, always ready and the work is done in the time it would take to prepare the Dome or other hard stove polishes, and one of the best features about it is that it is so clean to handle.
If a man sells us an inferior article we don't forget to tell him about it, and on the same principle when a firm gives us an Extra good one we believe in letting them know that we appreciate it.
We remain,
Respectfully yours,
J. WALLACE & SON.

SAW YOUR
ADVERTISEMENT
IN THE
CANADIAN GROCER.

When writing to our advertisers please inclose the above.

SOLUS. SOLE PRESERVER
Will preserve the soles of boots or shoes, and render them perfectly waterproof. One application to a pair of new shoes will double their wearing qualities.
Two-sized tins, 15 and 25 cents. Will cost you $1.20 and $2.00 per dozen.
We also manufacture the best line of Wigwam Slippers, and Lumberman's Oil Tanned foot wear in Canada.
C. N. VROOM,
St. Stephens, N.B.

Prices current, continued—

Almonds, Shelled Valencias	30, 35
" " Jordon.	50, 55
Brazil	13, 14
Cocoanuts	5 50 6 00
Filberts, Sicily	10 11
Peanuts, roasted	14
" green	11, 12
Walnuts, Grenoble, old	14, 15
" New	16 ..
" Bordeaux	10½, 11½
" Naples, cases	16, ...
" Marbots	12

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO.

PICKLES.

John Bull, mixed, in bulk	$0 60
" Chow Pic'le, in b'lk	65
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 25
" " " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

SAUCES.

John Bull, kegs, per gal	$1 25
" ½ pt. bottles, per doz (according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " ½ pt, bottles, per doz	1 25
Niagara Tomato, kegs. per gal	1 25
" " Reputed pints	1 25

Terry's Candied Peels.	c. per peels
Lemon, 7 lb boxes	16
Orange, "	18
Citron, "	30

CROSSE & BLACKWELL'S.

Pickles, all kinds, pints, per doz	3 25

LEA & PERRIN'S.

	per doz.
Worcester Sauce, ½ pts	$3 60 $3 75
" " pints	6 25 6 50

SUTTON & CO.

(Thos. E. Clatworthy, Agent, Toronto)

Worchester Sauce, ½ pints, second quality, per doz	1 17
Worchester Sauce, ½ pints, third quality, per doz	0 96
The Victory Dinner Relish, per dozen	1 92
Bottled Pickles—Mixed, Piccalilli, Cabbage, Onions, per doz.	2 16

PRODUCE.

DAIRY.

	Per lb	
Butter, creamery, rolls	$0 20	$0 21
" " tub	0 20	0 21
" dairy, tubs, choice	0 13	0 14½
Butter, pound rolls	0 17	0 18
" common to med	0 9	0 12
" store packed	0 05	0 7
Cheese	0 09	0 9½

COUNTRY.

Eggs, fresh, per doz	0 13	0 14
Beans	1 50	1 80
Potatoes, per bag car lots	0 85	0 90
Hops, 1888 crop	0 08	0 12
" 1889 "	0 12	0 16
Honey, extracted	0 09	0 12
" section	0 14	0 18

PROVISIONS.

Bacon, long clear, p lb.	0 08½	0 09
Pork, mess, p. bbl	15 50	17 00
Hams, per lb	0 11	0 12½
Bellies	0 11	0 12
Rolls	0 09½	0 09½
Backs	0 11	0 11½
Lard, Canadian, per lb.	0 09½	0 10
Hogs	6 00	6 25
Tallow, refined, per lb.	0 05	0 05½
"rough, "		0 02

RICE, ETC.

	Per lb.
Rice, Aracan	3¾, 3¾c
" Patna	4⅜, 4¾
" Japan	4½, 5
" extra Burmah	3½, 3¾
Grand Duke	5½, 5¾
Sago	5½, 5¾
Tapioca,	5¼, 6¼

SPICES.

GROUND.

	Per lb.	
Pepper, black, pure	$0 20	$0 22
" fine to superior	12	18
" white, pure	32	35
" fine to choice	25	30
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	25	40
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURGH STARCH CO. (Limited.)

	c. per lb.
Benson's Prepared Corn	8
No. 1 White Laundry, 4 lb boxes	5½
Silver Gloss, 6 lb boxes	6¾
" 1 lb chromo pkgs	7
Satin, 1 lb chromo boxes	7½
Edwardsb'g Rice, 1 lb chromo bxs	9
Canada Laundry	4½
Canada Corn	6½

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40 lb boxes. 1 lb packages, new wrappers	7½
36 lb boxes. 12 3 lb paper boxes	7½
40 " 10 4 lb "	7½
Silver Gloss Starch—	
40 lb boxes. 1 lb packages, new wrappers	9
40 lb boxes. Assorted ½ lbs and ¼ lbs	9¾
40 lb boxes. 10 4 lb paper boxes	9
6 lb boxes, with sliding covers (12 boxes in each crate)	9½
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	8
20 " "	8¼

BRITISH AMERICA STARCHES.

First quality White laundry, 3-lb. cartoon boxes	5½
First quality White laundry, barrels	5
First quality White laundry, half barrels	5
Lily white gloss, 6-lb. boxes	6¾
Brantford gloss starch, 1-lb fancy cartoons	7¼
Lily white gloss, 1-lb fancy cartoons	7
Canada Laundry	4½
Pure prepared Corn	7½
Challenge Brand prepared corn	6½
Coldwater Rice	9

SUGAR.

	c. per lb.
Granulated, in bbls	6⅞, 7
Paris Lump, "	7¼
" ½ bbls	7⅜
" " boxes	7⅝
Extra Ground, in bbls	8
" " boxes	8¼
Powdered, in bbls	7⅛
" less than bbs	7⅜
Yellows, in bbls	5⅝, 6¼
Raws, Jamaica in bags	5½, 5¾

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls
Redpath's "D"	3½c.	3⅝c
" "M"	3⅝	3¾
Redpath's "B"	3⅞	
" "VB"	3¾	3⅞
" Extra	4	4⅛
" Ex. Sup	4⅛	4¼
" XXX Sup.	4¼	4½
" Corn Syrup	4½	5

MOLASSES.

	Per gal.
Trinidad, in puncheons	34, 36c
" bbls	38, 40
New Orleans, in bbls	70, 75
Porto Rico, hdds	33 34
" barrels	36, 37
" ½ barrels	38, 39

TEAS.

GREENS.

Gunpowder—	Per lb
Cases, extra firsts	42, 50c
Half chests, ordinary firsts	22, 38
Cases, sifted, extra firsts	42, 50
Cases, small leaf, firsts	35, 40
Young Hyson—Moyunes	
Half chests, ordinary firsts	22, 38
" " seconds	19, 20
" " thirds	16, 17
" " common	14, 15

PING SUEYS.

Half chests, firsts	28, 32
" " seconds	16, 19
Half Boxes, firsts	28, 32
" " seconds	16, 19

JAPAN.

Half Chests—	
Choicest	38, 40
Choice	32, 36
Finest	28, 30
Fine	25, 27
Good medium	22, 24
Medium	19, 20
Good common	16, 18
Common	14, 16
Nagasaki, ½ chests Pekoe	16, 22
" " Oolong	14, 15
" " Gunpowder	16, 19
" " Siftings	5, 12½

CONGOUS.

Half chests, Kaisow, Moning	12, 55
Caddies and half chests	18, 50
Cadies, Pakling and new makes	18, 50

OOLONG.

Half chests Formosa	34, 50
Caddies	36 55

ASSAMS.

Chests and half-chests Pekoe	22, 48



KINGSFORD'S OSWEGO ∴ STARCH.

"Pure" and "Silver Gloss"
FOR THE LAUNDRY.

Corn ∴ Starch,
FOR THE TABLE,

The Standard of Excellence. Absolutely Pure.

For Sale by all Leading Jobbers in Canada.

T. KINGSFORD & SON, Oswego, N.Y.

B. T. BABBITT'S

BEST SOAP

Which has a world-wide reputation of being the best lard soap made; noted for its PURITY and QUALITY. Hundreds of Soap Manufacturers have tried for years to imitate and discover the process by which it is made—but all have met with signal failure No soap ever made has the same Washing Powers. Millions of families, mechanics, railroad engineers, railroad men will attest to this fact·

MANUFACTURED ONLY BY

B. T. BABBITT, Nos. 64, 65, 67, 68, 69, 70, 72, 74, 76, 78, 82 Washington St. and 41, 42, 43 44, 48 and 49 West St. } NEW YORK.

SCENTED ORANGE PEKOE.

Boxes, Foochow and Canton	28, 60

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	62c
Ingots, rough and ready, 7's	59
Laurel, 3's	52
Brier, 7's	50
Index, 7's	45
Honeysuckle, 7's.	53
Napoleon, 8's.	49
Royal Arms, 12's	50
Victoria, 12's	48
Brunette and Lovely, 12's	45½
Prince of Wales, in caddies	46½
" " in 75 lb boxes	46
Bright Smoking Plug Myrtle, T & B, 3's	55
Lily, 7's	48
Diamond Solace, 12's	45
Myrtle Cut Smoking, 1 lb tins	65
½ lb pg, 6 lb boxes	65
2 oz pg, 5 lb boxes	65

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdowne	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" Queens	29 00

Cigarettes, all Tobacco—

Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C No. 1	4 00
Sweet Sixteen	3 50

CUT TOBACCOS.	per lb·
Puritan, ⅛ lb pkg., 5 lb. boxes	65
Old Chum, ⅛ lb pkg 5 lb box	65
Old Virgin., 1-10 lbpkg., 10 lbbxs	57
Gold Block, ⅛ lb pkg, 5 lb boxes	65

CIGARETTE TOBACCO.	
B. C. N. 1, 1-10, 5 lb boxes	78
Puritan, 1-10, 5 lb boxes	80
Athlete, per lb	1 10

SOAP.

Ivory Bar, per lb	5½
Do. 2, 6-16 and 3 lb bars "	5
Primrose, 5 lb bars, wax W "	4
" 1 " " "	4½
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 13oz, 1,2 and 3 lb bars per lb	3½
Queen's Laundry, per bar	5½

B. T. BABBITT'S SPECIALTIES.

B. T. Babbitt's Best Soap, p. bar	0 05
B. T. Babbitt's 1776 Soap Powder per box of 100 5½ oz. package	3 85
B. T. Babbitt's Lye, per box of 2 doz. large cans	1 80

TOILET SOAP.

TAYLOR, SCOTT & CO.

	per doz.
Baby's Own, ¼ doz boxes	$1 25
Our Boys, ¼ " "	1 25
Sea Foam, ¼ " "	75
London Bouquet, ¼ " "	60
Oatmeal, ¼ " "	85
" ½ " "	60
Paris Assorted, ¼ " "	0 75
Albert Oatmeal bar, 2 doz. boxes	0 75
" White Castile bar, 2 doz. boxes	0 75
	per gro.
Fatherland, ¼ doz boxes	5 00

WASHING CRYSTAL.

Gillett's Washing Crystal, 1 gro in box, per box	$1 75
Cottam's per 1b	0 03½

WASHING COMPOUNDS.

Cottam's small p'k'ts, per gro	$1 50
" large " "	4 50

WOODENWARE.

	per doz
Pails, 2 hoop, clear No. 1	$1 70
" 3 " "	1 90
Pails, 2 hoops, clear No. 2	$1 60
" 3 " "	1 80
" 3 " painted "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen.	2 25
" Planet.	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
	per case.
Matches, Parlor	$1 70 $1 75
" Telephone	3 50 3 60
" Telegraph	3 80 3 90
	per doz.
Mops and Handles, comb.	1 25
Butter tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60
Clothes Pins full count, per box	0 75

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 2 qt	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Handy dish	3 75

YEAST.

Royal Yeast Cakes, 3 doz 10c. packages in case, per case	$1 95
Royal Yeast Cakes, 3 doz 5c. packages in case per case	1 00

OUR NATIONAL FOODS.

	pkg.	doz
Desiccated Wheat	4 lb.	$2 30
" Rolled Oats	4 "	2 25
Snow Flake Barley	4 "	2 40
Rolled Wheat Flakes	4 "	2 25
Buckwheat Flour, S. R.	4 "	2 00
Prepared Pea Flour	2½ "	1 80
Baravena Milk Food	1 "	3 00
Patent Prepared Barley	1 "	1 80
Patent Prepared Groats	1 "	1 50
Beef and Barley Extracts	6 oz	2 25
Gluten Flour	4 oz	2 80

HARDWARE.

ZINC: Sheet net.	0 06½

IRON WIRE:

Galv., annealed and oiled and bright 20 p.c. advance on list	
Barbed wire net.	0 00
Coil chain, 5-16 in. net	0 05½
" " ⅜ in. "	0 05
" " ½ in. "	0 04½
Iron pipe, 50 per cent.	
Iron pipe, galvanized, 25 per cent.	

CUT NAILS, from Toronto:	
10 dy. to 60 dy	2 65 0 00
8 dy. and 9 dy	2 90 0 00
6 dy. and 7 dy	3 15 0 00
4 dy. and 5 dy	3 40 0 00
3 dy. C.P.	3 75 0 00
3 dy A.P	4 25 0 00
HORSE NAILS: "C" 50 and 10 per cent. from list.	
HORSE SHOES: From Toronto, per keg	3 75 4 00
WINDOW GLASS:	
25 in and under	1 55 1 60
26 to 40	1 60 0 00
41 to 50	3 60 0 00
51 to 60	3 90 0 00
61 to 70	4 20 0 00
GUNPOWDER:	
Sporting FF. "	4 75 0 00
" FFF "	5 00 0 00
Canada rifle "	7 25 0 00
Sporting FF., (in ½ lb. tins) per doz.	2 40 0 00
ROPE: Manilla	0 14½ 0 16
Sisal	0 13 0 00
AXES:	
Peerless & Keen Cutter	7 50 0 00
Leader	7 25 0 00
Lance	7 75 0 00
Queen City	9 25 0 00
Honor Bright, all steel	11 00 0 00
SHOT: Canadian	0 05½ 0 00
HINGES: Heavy T and strap	05½ 00
" Screw, hook & strap.	03¾ 04¾
TIN PLATES: 1c. 4x20 coke, per box	4 50 4 75
INGOT TIN: 25 to 26 per bdl.	
PIG LEAD: 4 to 4½ per bdl.	

PETROLEUM.

F. O. B. Toronto	Imp. gal.	
Canadian	$0 14	$0 14½
Caroon Safety	0 17	0 17½
Canadian Water White	0 20	0 00
Amer'n Prime White	0 23	0 24
" Water White	0 25	0 00
Photogene	0 27	0 00

DRUGS AND CHEMICALS.

Alum	1b $0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 02½	0 03
Borax	0 12	0 13
Camphor	0 75	0 80
Carbolic Acid	0 55	0 60
Castor Oil	0 11	0 12½
Cream Tartar	0 30	0 31
Epsom Salts	0 01½	0 02½
Paris Green	0 18	0 22½
Extract Logwood, bulk	0 13	0 14½
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 22	0 25
Hellebore	0 16	0 17½
Iodine	5 00	5 50
Insect Powder	0 40	0 50
Salpetre	0 08½	0 09
Soda Bicarb, per keg	1 00	2 25
Sal Soda	0 95	1 00
Madder		

VINEGAR.

A. HAAZ & CO.

XX, W.W	0 20
XXX, W.W	0 25
Honey Dew	0 28
Pickling	0 28
Malting	0 45

THE BADGEROW FALCONER VINEGAR CO

French Bordeau per gal.	0 34
Tarragona "	0 32
Triple "	0 30
Fruit Vinegar "	0 27
Pickling "	0 28
XXX "	0 25
Extra XX "	0 22
XX "	0 20
X "	0 16
Cider Vinegar	0 16 to 0 25
Honey Vinegar	0 25
Eng. Malt Vinegar	0 50 to 0 60
Bottled Malt Vinegar, qts.	2 00
Methylated Spirits	2 00 to 2 25

LIQUORS.

CANADIAN SPIRITS:

(Net Cash Prices.)	Imp. gal. In B'd.	D.P'd
Pure Spirits 65 O.P.	1 26	3 70
Pure Spirits 50 "	1 14	3 36½
" 25 U.P.	0 60	1 72½
Family Proof Whiskey	0 66	1 86½
Old Bourbon "	0 66	1 86
" Rye, 25 U.P. "	0 62	1 74
" Toddy 25 U.P. "	0 62	1 74
" Malt, 25 U.P "	0 62	1 74
Old Rye, 4 years old	0 85	2 04
" " 5 "	0 95	2 14
" " 6 "	1 05	2 24
" " 7 "	1 15	2 34
Rye Whiskey, 1883, qts.	5 00	8 00
" " " pts.	6 10	9 10
" " 1884, qts.	4 70	7 70
" " " pts.	5 80	8 80
" " 1885, qts.	4 45	7 45
" " " pts.	5 55	8 55
" " 1886, qts.	4 20	7 20
" " " pts.	5 30	8 30
" " 1887, qts.	3 90	6 90
" " " pts.	5 00	8 00

Under 5 bbls. or 100 cases glass, net cash; 5 to 10 bbls. 2½ per cent. off; 10 to 50 bbls., or 100 to 200 cases, 5 per cent. off; 50 bbls. and over, or 200 cases and over, 10 per cent. off.

JOS. PICKERING & SONS' SPECIALTIES.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Metal Polishing Pomade, according to size, per dozen	0 20 1 02
Needham's Polishing Paste according to size, per dozen	0 18 2 81
Furniture Polish, according to size, per dozen	0 20 2 85
Razor Paste, ½ doz. in box	1 02
" in single boxes	1 18
Plate Powder, per box	1 02
Knife Powder, in cannister, per dozen	1 03
Harness Blacking, in boxes, per dozen	1 27 2 20

THE LONDON BRUSH FACTORY,

61 and 65 Dundas Street,

MANUFACTURERS OF

EVERY KIND OF BRUSHES HANDLED BY GROCERS' TRADE



FULL STOCK OF CARPET SWEEPERS.

Awarded Gold and Silver Medals, 1887 and 1888, Bronze A.D. 1889.

THOS. BRYAN, London, Ont.

C. RICHARDSON & CO.

MANUFACTURERS OF

The Celebrated Bull's Head Brand Pickles,

SAUCES, JAMS, JELLIES,

CANNED FRUITS AND VEGETABLES.

SPECIAL PRICES IN

CANNED TOMATOES.

EVAPORATED APPLES and MAPLE SYRUP

125 River St., Toronto.

THE MANUFACTURERS' LIFE INSURANCE COMPANY AND THE Manufacturers' Accident Insurance Company.

HEAD OFFICE : Yonge Street, Trader's Bank Chambers, Toronto.

Authorized Capital, $2,000,000 and $1,000,000 respectively.

Most Liberal and Varied Forms of Life or Accident Policies Issued. Life Policies incontestible on any grounds whatever after three years.

PRESIDENT :---Rt. Hon. Sir John A. Macdonald, P.C., G.C.B.

VICE-PRESIDENTS : GEO. GOODERHAM, Esq., President Bank of Toronto. WM. BELL, Esq., Organ Manufacturer, Guelph. S. F. MCKINNON, Wholesale Milliner.

JNO. F. ELLIS, Managing Director.

DESKS

OFFICE, LIBRARY, CHURCH AND SCHOOL

FURNITURE.

JOHN M. BLACKBURN & CO.,

41 COLBORNE ST., TORONTO.,

—AND—

162 ST. JAMES ST., MONTREAL.

QUEEN CITY BUSINESS COLLEGE,

Cor. KING and CHURCH Sts., Toronto, Is the best and cheapest place to educate your sons and daughters. Thorough practical Business, Shorthand or English Education imparted in shortest possible time by our method of "Individual Instruction." Catalogue mailed free on application.

ST. LAWRENCE CANALS.

RAPIDE PLAT DIVISION.

NOTICE TO CONTRACTORS.

SEALED TENDERS, addressed to the undersigned, and endorsed "Tender for the St. Lawrence Canals," will be received at this office until the arrival of the eastern and western mails on *Wednesday, the 23rd day of July* next, for the construction of a lift lock, weirs, etc., at Morrisburg, and the deepening and enlargement of the Rapide Plat Canal. The work will be divided into three sections, each about a mile in length.

A map of the locality, together with plans and specifications of the respective works, can be seen on and after *Wednesday the 9th day of July* next, *at this office*, and at the Resident Engineer's Office, Morrisburg, where printed forms of tender can be obtained.

In the case of firms there must be attached to the tender, the actual signatures of the full name, the nature of the occupation and residence of each member of the same, and further, an *accepted cheque* on a chartered bank in Canada for the sum of $6,000, must accompany the tender for Section No. 1, and an *accepted cheque* on a chartered bank in Canada, for the sum of $2,000 for each of the other sections.

The respective *accepted cheques* must be endorsed over to the Minister of Railways and Canals, and will be forfeited if the party tendering declines entering into contract for the works at the rates and on the terms stated in the offer submitted. The cheques thus sent in will be returned to the respective parties whose tenders are not accepted.

This Department does not however, bind itself to accept the lowest or any tender.

By order,

A. P. BRADLEY,
Secretary.

Department of Railways and Canals,
Ottawa, 13th June, 1890.

IMPERIAL CREAM TARTAR BAKING POWDER

TRADE MARK

PUREST, STRONGEST, BEST,

CONTAINS NO

Alum, Ammonia, Lime, Phosphates,

OR ANY INJURIOUS SUBSTANCE.

E. W. GILLETT, TORONTO, ONT. CHICAGO, ILL.

MANUFACTURER OF

THE CELEBRATED ROYAL YEAST CAKES.

TORONTO SALT WORKS

128 ADELAIDE STREET EAST.

DEALERS IN AND MANUFACTURERS OF

Table, Dairy & Meat Curing Salts.

Silver Medal Industrial Exhibition, 1888.

We handle Canadian Salts only, which from recent Government tests for Dairy and Meat purposes have proved equal, and in most cases superior to the best Imported Salts of any brand.

Orders promptly filled.

CONDENSED MINCE MEAT

Put up in card board box. Packed in ¼ and ½ gross cases.

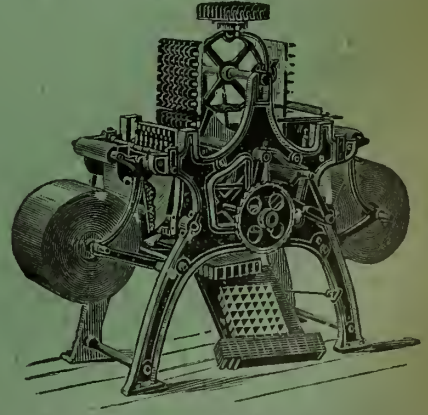
SELLS AT ALL SEASONS.

Will not injure in warm weather. Ask your wholesale grocer for it. Price $13.50 per gross. Patented in Canada.

J. H. WETHEY, ST. CATHARINES,
Sole Manufacturer in Canada.

Northumberland Paper and Egg Case Co.

Sole Manufacturers of Machine Made Egg Case Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD, ONT.

W. BOULTER & SONS,

PICTON, - - ONT.,

PACKERS OF THE CELEBRATED



LION BRAND

Canned Fruits and Vegetables

Every can has a Lion on the label. This label is a guarantee to the consumer that the quality is first-class. Ask your Grocer for the Lion Brand. Do not take any other.

BAY OF QUINTE CANNING FACTORIES,

Head Office: Picton. **Branch: Demorestville.**

JAMES PARK & SON,

PROVISION MERCHANTS

PORK PACKERS,

AND MANUFACTURERS OF PRESERVED MEATS ETC

SPECIALTY.—Imported English Sheep Casings for the Sausage Trade.

41 to 47 St. Lawrence Market, and 95 Front St. E.

TORONTO - ONT.



ROYAL YEAST

Is Canada's Favorite Yeast Cakes. 10 years in the market without a complaint of any kind. The only Yeast which has stood the test of time and never made sour, unwholesome bread. All Grocers sell it.

E. W. GILLETT, M'F'R. TORONTO, ONT. & CHICAGO, ILL.



E. P. Breckenridge, Toledo, Ohio, Pres. Edwin Norton, Chicago, Vice-Pres.

W. C. Breckenridge, Resident Manager.

The Norton Manufacturing Co.,

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit Cans, Lard Pails, Paint Pails and Cans, Baking Powder Cans.

Capacity, fifty thousand fruit cans per day.

Sole Agents in Canada for Norton Bros., "Solder Hemmed" Caps, and Grocers' sample goods, and Haskell's sample cases.

Cor. YORK AND QUEEN Sts., HAMILTON, - ONT.

Established 1874.

W. H. SMITH,

Wholesale Produce

Commission Merchant

186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Produce. Consignments solicited. First-class reference.

- PARISIAN -

BLUE!

Is Stronger and More Economical

THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

FOREIGN FRUITS

R. S. GALLAGHER,

FRUIT AND COMMISSION MERCHANT

TORONTO.

111 & 113 King St. E., 77 Colborne St.

Telephone 1817.

R. G. MURDOCH & Co.

Commission

—AND—

Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

29 Church St., Toronto.

TELEPHONE 806.

How to Sell Goods

Send Ten Cents to the GROCER PUBLISHING Co. for a copy of B. F. Cumming's Prize Essay on "How to Sell Goods."

Grocer Pub. Co.,

6 Wellington St. W., Toronto.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

THE CANADIAN GROCER
& GENERAL STOREKEEPER.
PUBLISHED WEEKLY. $2.00 PER YEAR

VOL. IV. TORONTO AND MONTREAL, JULY 25, 1890. No. 30

THE BRITISH AMERICA STARCH Co.

Handle Starches of Established Reputation.

Pure Prepared Corn.
Lily White Gloss.

BRANTFORD, ONT.

H. A. NELSON & SONS
MANUFACTURERS
AND
Wholesale Dealers
—IN—
BROOMS
AND
WHISKS,
Brushes, Woodenware,
Baskets, Cordage,
Grocers' Sundries.
MONTREAL, - TORONTO.



ASK FOR
MOTT'S

DUNN'S BAKING POWDER
THE COOK'S BEST FRIEND

Taylor, Scott & Co.
TORONTO.

THE BEST



IS THE CHEAPEST.

Retail Price, 25c.

—:o:—

For sale by all first-class grocers

MUNGO CIGARS, EXCEPTIONALLY FINE.
FINE GOODS OUR SPECIALTY.
EL PADRE AND CABLE.
MADE IN ALL SIZES.
ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

ALWAYS ASK FOR THE

'John Bull' BRANDS.

Manufactured by

BRYANT, GIBSON & Co.



AGENCY FOR—
Ganong's Lily Chocolates,
Terry's English Bottled Confectionery,
Negree's French Crystallized Fruits.

A. HAAZ. C. DE CARTERET.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider

VINEGARS.

74 Bagot Street, - Kingston, Ont

Needham's Polishing Paste.

USED BY HER MAJESTY'S SERVANTS

Gold Medals and Diplomas of Merit at all Exhibitions.

"The Favorite."

Dazzling Mirror Finish

Sold Everywhere in 5c, 10c, 15c, 20c & 25c Tins

The reputation of nearly a century as the most reliable preparation for Cleaning and Brilliantly Polishing BRASS, COPPER, TIN, BRITANNIA METAL, PLATINOID, etc.

Inventors and Sole Manufacturers, JOSEPH PICKERING & SONS, Sheffield. Pickering's Furniture Polish, Plate Powder, Knife Powder, Brunswick Black, Razor Paste, Metal Polishing Pomade (Red), Ye Olde Oak Furnishing Paste. T. E. CLATWORTHY, Sole Agt. in Canada, 34 Church St., Toronto.

The trade supplied. Write us or your Wholesaler for prices.



IT SAVES LABOR, TIME AND CLOTHING.

As the hands do not come in contact with the water, chapped, scalded and sore hands are avoided. The mop being wrung at arms length there is no stooping or straining of the back or shoulders. The hands are not soiled or disfigured by the wringing of a filthy, greasy cloth. As the clothing is not drenched or disfigured as in ordinary mopping no special preparation is required.

TARBOX BROS.,

"Truth Building," 73 Adelaide Street West, Toronto, and 28 Waterloo St., St. John, N. B.

EMBRO OATMEAL MILLS.

D. R. ROSS, - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders.

ELLIS & KEIGHLEY,

Coffees, Spices, &c.

SPECIAL LINES:

Dandelion Coffee,

EMPIRE

Baking Powder,

Puddine, Jellyine,

ETC., ETC.

Bay and Esplanade St., TORONTO.

DELHI CANNING CO

PACKERS OF

FRUITS, VEGETABLES, JAMS, JELLIES, CATSUPS and MEATS.

AWARDED

-FIRST PRIZE-

—: DOMINION CONVENTION OF FRUIT GROWERS :—

OTTAWA, FEB. 19, 20, 21, 1890.

☞ FRUITS IN GLASS A SPECIALTY. For sale by all Wholesale Grocers.

The Hot Weather is Weakening!

JOHNSTON'S FLUID BEEF

is Strengthening.

Keep up your Strength by taking it regularly.

Williamson & Lambe STORAGE

54 & 56 Wellington St. E., Toronto.

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

THE GROCER PUBLISHING CO. (LTD.)
J. B. McLEAN, SEC.-TREAS.

115 ST. FRANCOIS XAVIER STREET, MONTREAL.

6 WELLINGTON STREET WEST, TORONTO.

Vol. IV. TORONTO AND MONTREAL, JULY 25, 1890. No. 30

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

OUR MONTREAL OFFICE.

Our Montreal Office is located at 115 St. Francois Xavier St. Our representative, Mr. Hugh C. McLean, will be pleased to have subscribers and advertisers call upon him there. He will also pay special attention to gathering business items and attending generally to the interests of this paper.

Changes in advertisements and new advertisements must reach this office not later than Wednesday morning of each week.

THE FRUIT CROP AND THE SUGAR TRADE.

Fruit growers this year have at the best very moderate expectations of the orchard yield. There are no reports from any quarter of a large crop in prospect. The strawberries, which on the verge of the ripening were so full of promise, have been gathered in disappointment. The maturing period was unusually short and almost fiercely hot. The berries were withered by the intense heat. Also, the violent rain-storms were an injury to the crop. Among the causes to which the failure is assigned that of faulty culture is believed to be as much to blame as any other. The rust in the vine which was so general this year is attributed to bad cultivation. Where fields have been well fertilized, where rotation has not been neglected the plants have done very well. They have escaped rust and have yielded a very liberal first and second picking. The most auspicious weather cannot make up for the remissness of the growers. If they are not intelligently vigilant our strawberry yield will be an annually declining one.

The apple crop, not only of this country but of the whole continent, has been gauged by eager students of the situation, who agree in an unusually low estimate of it. The crop if not incorrectly anticipated will be even a smaller one than last year's, and it was much below that of the average. It is significant that the fall-off in the yield is confined in this country to our most staple apples, the late ones. The summer apples are likely to be a good crop. The injury that has been done to the fall apples must therefore have been recent; it must have come after a certain critical stage in the formation of the fruit had been passed by the summer apples, and before it had been got through by the fall apples. The greater advance made by the former had been their salvation. The only influence that, at the time supposed, could have frustrated the early promise of the trees, was the heavy rainfall that was the ruling feature in the last fortnight of June weather. This the summer apples were forward enough to survive, but the late apples were not. Last year the destroying agency was frost, which was looked upon as a disguised blessing as a deliverer from another destroying agency, the apple-worm. The frost came at a time favorable for the destruction of these parasites in the pupa-state, and thus shut off the chance of posterity on a very general scale for some years. But although the frost did no harm this year, although the apple-worms were few, yet the apple crop has been reduced to about one-half by another enmity, that of the storm. The early apples of the United States are said to have suffered almost equally with the late. The orchards of the St. Louis district and Michigan are short in their yield of early fruit. Shipments reach here at higher prices, are harder to get, and are characterized by poorer quality than last year.

Prospectors for the fall trade and for the canning industry report the year's outlook for peaches a gloomy one. They are unanimous in pronouncing this in advance the smallest crop ever gathered. The heavy rains in this case also did the damage and caused the miscarriage of a very fine early prospect. The rains soaked the soil too much, caused the leaves to drop off, and removed the shelter from the embryo fruit. This has not been true solely in the Ontario district where peaches are grown. It has been no less a fact in the peach orchards of Delaware, the great peach growing region of this continent. The Lewiston and Youngstown growers, whose nearness to our market has heretofore led to most of their shipments coming here, will be apt this year to look for buyers in Buffalo and other convenient points in their own country, inasmuch as the duty will be an obstacle there will be no inducement for them to pay while there is so good a home market as the failure of the Delaware crop is likely to cause. The duty being imposed this year for the first time will at all events make peaches dearer than they were last year, and will thus add another element to that of scarceness that will reduce consumption. Before quitting the subject it may be added that there are patches in which there will be a fair peach yield. These are the exception, however.

Cherries are far from plentiful. The crop seems to grow less every year, that is comparing good yields. The cherry tree is being allowed to go out of growth in this country because of the difficulty of bringing it to maturity against the black knot. The quantity of cherries grown this year will not bear a proportion to the number of trees standing. It will represent what is left by the rains.

Raspberries will suffer if no gentle showers come to their relief. Those are needed to prevent the parching of the fruit and the withering up of the energy of the shrubs. Raspberries are an important household staple. Any reduction in the annual gathering of them is widely felt.

There are crops, however, that will not be bad. There will be a very good yield of plums on this side of the lake, although in the Niagara district the crop is a poorer one than is the peach crop. It is fairly good in sections. Bartlett pears will be a good but not extraordinary crop. Blackberries are likely to be plentiful. So are cranberries and blueberries. Blackberries and blueberries are the most promising of all the fruits. Currants and gooseberries are a

moderate yield. Black currants show no excess over the usual rate of their yield. The demand for them is good, but the supply is never large on account of the tediousness of picking.

The demand this year will run in the groove of the more abundant supply and the greater cheapness in the price. This will take it out of the usual course and will be apt eventually to level up prices that will be low in the outset, so that taken all round fruit need not be looked for to be cheap. Orchards will come high to contractors and shippers. It was generally thought at the beginning of the year's growth that fruit would be plentiful, for the promise of the blooming season was liberal. This deterred contractors from pushing trade early, as they believed fruit would be cheap and there would be in easy prices all the stimulus needed to push business. Now they are on the alert for trade.

A review of the fruit outlook does not lead up to the conclusion that the sugar trade will be a large one. The prospects are that it will be an unusually small one. Easy prices, which the circumstances seem to favor, may promote consumption actively and thus redress in some measure the want of a large demand founded on an abundant fruit yield, but the position seems to be essentially one of weakness for the sugar trade.

AN AVERAGE MOLASSES TEST.

At last session of Parliament the duty on molasses was changed from 15 per cent. ad valorem, which was then practically confined to the tests between 40 and 55 degrees, to 1½ cents specific duty per gallon, or lowering it about one-half when imported direct from the place of production. Under the new change the tests were to be by the polariscope from 30 to 55 degrees. When testing over 55 degrees a duty of 6 cents per gallon was to be charged. Last week Messrs. Charles P. Hebert, John Baird, John Pinder and L. E. Geoffrion, of Chaput, Fils & Co., Montreal, and T. Ladroit, C. A. Langlois and P. T. Bazin, of Quebec, arrived in Ottawa as a delegation representing those in the molasses trade, to interview the Minister of Customs in regard to the changes mentioned. They set forth that when the test was arranged at 55 degrees it was supposed that this would be high enough to cover all the ordinary grades of the article consumed in the raw state. Now, when a number of consignments happened to run, say a degree over the standard, that is, about 56, they were rated at six cents per gallon according to the tariff. The merchants who chanced to own these consignments could get no more for their goods than those parties who only paid 1½ cents per gallon for molasses which stood the test of 55 degrees. As a consequence they were unable to handle the product at a profit in competition with the others. Several cases of this kind were cited. Under these circumstances the delegates asked that the mode of sampling be changed, and that the practice applied to sugar and spirits be applied to molasses. In regard to liquors the average is taken. For instance, some puncheons are a little under the standard, while others are a little over, so that by striking an average of the whole cargo, according to its saccharine strength, a more equitable principle would obtain, and the difficulties in the trade be greatly lessened—in short, that the tests of the strength of the molasses be rated upon the average strength of the whole cargo, provided it comes from the same port, instead of upon each individual test from each puncheon.

The Minister of Customs has since decided, under authority of section 6 of the last amended Tariff Act, to have regulations framed and issued for the better sampling of molasses, by which the average saccharine strength, as shown by polariscope test of each consignment or cargo, shall be accepted as the strength for duty, provided it is shown that such consignment or cargo of molasses comes within the wording and meaning of item 156 of the amended tariff.

THE GROCER AS AN ADVERTISING MEDIUM.

OSWEGO STARCH FACTORY,
T. KINGSFORD & SON,
Oswego, N. Y., July 14, 1890.

DEAR SIR,—We take pleasure in renewing our half-page advertisement in your valuable journal "THE CANADIAN GROCER," and enclose herewith our formal order No. 2 2746 to cover same for one year.

Please make a change in a line of the electro substituting therefor the words "The Standard of Excellence Absolutely Pure." See copy herewith.

Another year's experience is an additional proof of the value of the "THE CANADIAN GROCER" as an advertising medium.

Your's truly,
T. KINGSFORD & SON.

[It is particularly gratifying to have such a letter from the Kingsfords'. They study advertising as carefully as they do any department of their business. They are one of our largest advertisers, and they certainly would not be with us continuously for three years if it did not pay them. There is a moral in this for many other business men. —ED. GROCER.]

KINGSTON GROCERS.

KINGSTON, July 17, 1890.

DEAR GROCER,—You are no doubt wondering why I have not written something of the doings of our city grocers' during the past year. Well, to begin with, our Association went down to the bottom because no other grocer cared to spend his valuable time doing secretary's work. I resigned feeling that I had done my share, giving a year and a half to the building up of the Association, which meant a great deal of time and talk.

The Andrews' Mercantile Protective System is being tried, and so far has been a great success. It is going for deadbeats, and old accounts, many outlawed, are being paid up by parties to screen their names and reputation and to keep them off the fence, hence the expression "Come off the fence." Mr. Andrews deserves to be supported by merchants everywhere, for he is saving them thousands of dollars. His charges are small considering the amount of labor expended and the great saving his system is to the merchant.

There is great dissatisfaction yet over the tobacco seizure. It looks very crooked on the part of Government or its aids, when Gananoque merchants get the fines refunded and Kingston merchants are bluffed, sat on and told to keep quiet. Sir John Macdonald, in answer to a letter from me, promised to give the matter his careful attention. It may be a small matter to him, but it is a great loss to many here, and in some cases it seems nothing more or less than common theft.

If the merchants of Canada would only join hands they would soon get their just rights. At present they are targets for the law and makers of it, and many an unjust dollar is taken from them.

What are they going to do about it? "Grin and bear, I suppose."

Yours respectfully,
JOHN GILBERT.

[We are sorry to learn that the Kingston Association is not in a flourishing condition. They must not be discouraged. Most successful associations had a hard struggle at first. Everything depends on the secretary. We do not believe he should work for nothing, but that he should receive pay—in fact be well paid. If he is enthusiastic he will earn every cent of it, and the Association will be amply repaid in many ways. What member of the Toronto Association will not admit that the time and attention given to the work by the secretary, ably assisted by a few of the officers, has been of great value to the entire trade of this city as well as to that of the Dominion?—ED. GROCER.]

The Inland Revenue Department has recently issued a bulletin of about thirty pages which is devoted exclusively to the subject of baking powder and which shows that the majority of the goods in the market are adulterated and unfit for use. Prof. A. McGill, who has had charge of this important work for the Government, says that "imperial baking powder is an excellent baking powder." A word to the sensible housekeeper should be sufficient.



CAIRN'S
HOME MADE MARMALADE.

The following houses have just received some fresh stock of this wholesome breakfast delicacy:

Messrs. Turner, Rose & Co.
" Caverhill, Hughes & Co.
" Kinlock, Lindsay & Co.
" Wm. Donahue & Co.
" Lockerby Bros.
" Lightbound, Ralston & Co.
" L. Chaput, Fils & Co.
" N. Quintal & Fils.
" Geo. Childs & Co.
" Hudon, Hebert & Co.

} Montreal.

Messrs. Perkins, Ince & Co.
" Smith & Keighley.
" J. W. Lang & Co.

} Toronto.

BLAIKLOCK BROS, General Agents,
17 Common St., MONTREAL.
Agents for Toronto: Steel Hayter & Co.

HAMILTON BOARD OF TRADE.

The annual meeting of the Hamilton Board of Trade took place on the 15th inst., but on account of the holiday season the attendance was not as large as usual. The retiring president, Mr. F. C. Bruce, read his report, which was carefully worded and interesting, and full of information and statistics. Mr. Jonn Knox was chosen president for the current year, Mr. George E. Bristol vice-president, and Mr. C. K. Smith, secretary. The council chosen was as follows :—F. C. Bruce, A. T. Wood, J. J. Mason, H. N. Kittson, J. M. Lottridge, Alex. Turner, Geo. Roach, W. A. Robinson, T. H. Macpherson, Wm. Bowman, Archdale Wilson, Hon. W. E. Sanford, Wm. Hendrie, W. H. Gillard, A. Gartshore, W. H. Glassco, J. J. Stuart, R. Æ. Kennedy, R. B. Skinner, C. Fearman, Geo. E. Tuckett, John Milne. Some objection was taken by Mr. Archdale Wilson to the cut-and-dried system of choosing the members of the council, and it was agreed that next year the strength of the council should be reduced and the members appointed on it be chosen by ballot.

SUGAR BEET CULTURE.

The beet sugar industry which was started at Farnham and Berthier in Quebec province a few year's ago and subsequently failed is now to be revived. A number of French capitalists of experience, with Baron Zilliere at their head, have taken hold of the Farnham establishment, and the greatest energy seems to have been infused into the project. The director-general of the company in question is Mons. A. Mosy, an experienced beet sugar manufacturer from Europe, and this gentleman has made the following interesting proposition to the farmers of Farnham and the province in general. In the first place, the beet seed is supplied to the farmers free by the company in question, which agrees to pay $4.50 per ton for the roots delivered either at the factory or on board cars. In the next place an advance of $10 per acre will be made in the month of June to the farmer who will have at least three acres of beet roots under cultivation. A second advance of $10 per acre will be made by the company in the month of July to every farmer who sccceeds well with his crop. In order to encourage the farmers in the successful culture of the beet root, Mr. Mosy likewise offers prizes of from $50 to $100 for the best culture of three acres or less. It is said that an acre of ground well cultivated will produce ten tons of beet roots, and the managers allege that the establishments at Berthier and Farnham can work up 15,000 tons of beet root per annum, and produce three million pounds of sugar.

The steamers Modjeska and Macassa have for the past few days been bringing to Toronto large cargoes of new potatoes from Hamilton. Mr. Armstrong, the manager of the company in Toronto, says they are grown on the farms at the corners of the Governor's road and the sidelide running up the mountain.

A motion was made on behalf of Messrs. Eby, Blaine & Co., before Mr. Justice Ferguson at Osgoode Hall, asking for speedy judgment against grocer Noble, as he entered no defence in a civil action, and it was rumored that he was about to leave town. The request was denied, and the motion enlarged until Tuesday next.

The action against T. H. Noble of this city, for selling liquor without a license has received a new impetus. A short time ago the cases were, by the mutual consent of the prosecutor and defendant, seemingly brought to an amicable close, but there has been another rupture of friendly relations, and now Mr. Curry declares that he will bring Noble up on all the counts.

Mr. Adam Brown, M. P. for Hamilton, has been appointed by the Dominion Government Honorary Commissioner to represent Canada at the Jamaica Exhibition, which will be held in January next. The idea is to promote trade with the Antilles. The Commissioner purposes ascertaining at once what Canada is capable of economically supplying to the West India Islands, and will take steps to induce Canadian producers and manufacturers to exhibit their products.

Mr. Tilton, Deputy Minister of Fisheries, speaking on Saturday, stated : "The department is advised that throughout almost the whole of the Prince Edward Island coast and on the north shore of Nova Scotia mackerel fishing is reported very good, not only as regards the present catch, but also for future prospects. At Liverpool thirty barrels were taken in one drag scene, and large schools were observed in the harbor. At Tignish the fishermen are doing very well, and also at various points on the Nova Scotia coast, and mackerel are taking the hook freely. There are large schools forming at Roseway and North Island, N.S., and some good takes at Albert, Georgetown, Port Latour and Loo Rock. Last week's catch at John's Island and Publicoo amount to 300 barrels of mackerel.

The order-in-council of the 14th day of May, 1889, authorizing the importation free of customs duty under certain restrictions of second process molasses for the manufacture of blacking is amended so as to read as follows : "Second process molasses, or molasses derived from the manufacture of 'molasses sugar,' testing by polariscope less than 35 degrees, when imported by manufacturers of blacking for use in their own factories in the manufacture of blacking, shall be and the same is hereby added to the list of articles that may be imported into Canada free of customs duty, conditional that the importers shall in addition to making oath at the time of entry that such molasses are imported for such use and will not be used for any other purpose, cause such molasses to be at once mixed in a proper tank made for the purpose, with at least one-fifth of the quantity thereof of cod or other oil, whereby such molasses may be rendered unfit for any other use, mixing to be done in the presence of a customs officer at the expense of the importer, and under such further regulations as may from time to time be considered necessary in the interest and protection of the revenue, and that, until such mixing is done and duly certified on the face of the entry thereof by such customs officer, the entry shall be held to be incomplete and the molasses subject to the usual rates of duty as when imported for any other purpose."

The Badgerow-Falconer
Bonded Vinegar Manufacturing Company
Highest Medal Award Toronto Exhibition.
Telephone 1261 69 & 81 Jarvis St., Toronto

Geo. Robertson & Son.,
WHOLESALE GROCERS
Ontario Street,
KINGSTON, ONT.,
CANADA.

EDWARD ADAMS & CO.
ESTABLISHED 1846.
Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,
Tobaccos, Wines and Spirits
95 & 97 Dundas St., London, Ont.

ROSS'S ROYAL BELFAST GINGER ALE IS THE BEST IMPORTED
Ross's Royal Soda Water.
" " Seltzer Water.
FOR SALE BY
ALL FIRST-CLASS GROCERS.

BUSINESS MEN COMBINE.

A meeting was held at Millbank on the 9th of July, when the merchants of North Waterloo organized themselves into a Board of Trade "on the lines suggested by the Merchants' Convention at Hamilton" and adjourned till the 16th, to meet at Linwood, when the following Executive Officers were elected: J. G. Reiner, Wellesley, Pres.; D. J. Nichlin, Morningdale, Vice-Pres.; Jas. Pollock, Linwood, 2nd Vice-Pres.; H. Gleiser, Milverton, Sec-Treas. Executive Committee: A. Bundy, Linwood; Jas. Hall, Hawkesville; Geo. Doering, Wellesley; P. F. Schummer, St. Clements; W. F. Thompson, Millbank.

The following merchants are members of the Board of Trade: J. G. Reiner, J. H. Zinkann, Anthony Starr, Geo. Doering, Wellesley; Reider & Ruby, Appel & Katzenmeir, New Hamburg; Cressman & Co., J. & J. Livingston, Baden; James Hall, D. R. Weber, Hawkesville; P. F. Schummer, St. Clements; John Schnurr, Figh, Kern & Bundy, David Pollock, Linwood; D. N. Nichlin, Morningdale; Peter Zoeger, Newton; Whaley & Loth, F. W. Guenther, H. Gleiser, Milverton; A. Large, Poole; W. F. Thompson, Millbank; J. H. Houston, Cross Hill.

It was agreed that all egg peddling waggons be stopped at once, and the following prices be paid until further notice: For butter and eggs, 12c.; also that no butter be taken on accounts after Nov. 30th, of each year.

Meeting was adjourned to meet at Wellesly on the 23rd of July, so as to give the merchants of Tavistock and Shakespeare an opportunity to join the Board.

The business men are all very keen for this organization.

The commercial soil of this province appears to be hard, but here and there the vitality of the seed scattered by the Hamilton convention asserts itself, and, breaking its way up through the crust, shows that the principle is a living and propagating influence in trade. We hope that soon there will be not merely here and there an outgrowth of the movement begun at Hamilton, but that there will be a good crop of effects evolved from that movement. The amendment of political conditions is usually undertaken with a will when those conditions become a serious grievance. Why should not the amendment of trade conditions that are oppressive be undertaken with equal heartiness? It needs but robustness of purpose to mend all things that are marred. There is nobody who will argue there is not much that needs mending. It is not conviction that is lacking, it is will. Every step taken along the line of progress will receive our applause and the applause of every one really solicitous for the highest good of trade. The union among the merchants of North Waterloo is such a step. We congratulate those business men that they have taken it, and hope there may be in the sequence of that step all the benefit that would flow from the most ideal harmony and individual loyalty. There is an array of names goodly not only in the number but in the business reputation of the parties, that gives a guarantee of success hardly less assuring than success itself. We say to other business men in similar districts, imitate the example of the North Waterloo dealers.

PICNIC AND EXCURSION DELICACIES.

With apologies to the American Grocer—Now is the time to set your wits at work and arrange an attractive display of groceries suitable for the use of picnics, excursion parties, tourists, campers out, etc. It is hard to form an idea of how much can be accomplished by giving a little special attention to the sale of particular lines of goods in the season best adapted for their use. One of our most prosperous grocers in a thriving town this side of Chicago never hears of an excursion or picnic without sending the people principally interested a price list calling special attention to his ability to supply their wants in the line of edibles. He is full of enterprise and succeeds. Another grocer of our acquaintance places himself in touch with the officers of secret societies who give cold suppers and in this way takes in many a dollar which would otherwise be missed. Our purpose, however, is to suggest the advantage of making a display of these goods and to give a hint of how they might be managed so as to attract attention.

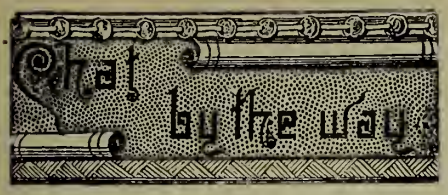
If your store is oblong in shape, clear away a space toward the rear and get as near the centre of the store as may be convenient for your regular business. Take a dozen empty canned goods cases and pile them on their sides with the bottoms facing your front door. Back of these pile a number of empty cases to the same height so as to form a counter or table. Now, cover the top of this and about six inches of the sides with stout manilla paper. We are now ready to arrange the goods and are supposed to be standing in front of the structure, backs to the door. On each corner place a six or fourteen-pound can of corned beef. Along the front edge arrange a row of Clark's ox tongue. It should be borne in mind that we are not advocating any special brands and mentioning only those which are familiar to the trade. If your stock of canned goods does not contain any of the brands mentioned, of course, common sense indicates that you should use those which you have. On top of the cans of rolled ox tongue arrange a row of two-pound cans of corned beef. Now pile up some more miscellaneous stock back of this row so as to form the base of a second row, which can be made up of some of the oval tins of Pickert's soused mackerel, kippered herring, etc. Having fancy labels, they make a very good display. It should be borne in mind that this arrangement is to form the base of a pyramid display, and the subsequent arrangement will depend very largely upon the stock and taste of the grocer making the exhibition. The items which enter most largely into the arrangement are the potted meats, roast and boned chicken and turkey, etc. Huckins' and Cunningham & Du Fourier meat preparations make a very showy display. If you have room enough, and can place at the ends of the boxes a series of other boxes at an angle, the effect will be very much enhansed. On these can be arranged glass goods, such as pickles, catsups, fruit syrups, mineral waters, etc. With a display of this kind at each side, and the handsome labels of the canned goods in the centre, it certainly should attract attention. On the ends, with the bottled goods, can be placed to advantage many of the French fancy groceries, such as olives, olive oil, sardines, mustard, vinegar, brandied fruits, etc. After you have reached the top of the pyramid it can be set off very gracefully by a row of bottles of lime juice; the long, graceful taper of these bottles makes a good finish to any display. So much for the arrangement of the goods.

Now get large sheets of stout manila paper and tack them over the front of your boxes. If you can get any colored paper, cut it in strips about 1½ or 2 inches wide and paste it around the edges of the manila paper. This will at the same time form a frame and cover the tacks in the manila paper. In the spaces surrounded by the colored paper have one of your clerks who can print nicely with a marking brush,(and if he cannot print nicely you had better not attempt it, but get a printer or somebody else to try it), make a price list of the most popular items in the display. On the centre space under the canned goods, a large heading consisting of the words "For Picnic Use," will be apt to attract attention. It is probable that you will have more goods on the stand than you will have room to quote on the paper below, but you can manage this by quoting only those that are in most demand.

A display of this kind is sure to attract a great deal of attention, and will certainly make sales enough to compensate for the time and trouble it takes. Effective display, cleanliness, prompt service, a cheerful courtesy and good goods are the elements of success in the retail grocery business, and every grocer who provides these features is sure to make the thing go.

The Norton Manufacturing Company of Hamilton have placed on the market a one and two quart tin fruit can for domestic use, with a 3-inch opening and cap, to be sealed with wax. They can be had at retail at half the price of glass jars, and for nearly all kinds of fruit and vegetables can be used for years if properly taken care of. Their object in introducing these goods is to overcome any prejudice that may exist in the minds of parties who do their own canning against fruit and vegetables packed in tin. Try the new package, and be convinced that it is the cheapest and best in the market. Orders for a sample gross solicited from the retail trade. A recipe for sealing wax accompanies each gross.

Soap and water are cheap, but soil on goods is expensive.



Some person entered W. E. & C. Stanley's warehouse, Lucan, one night recently and stole a quantity of tobacco.

The Merchants' Tea Company, on Dundas street, London, which has been run on the "prize basis," has suspended operations.

The Furness Line steamer "Ripon City" arrived at Halifax, on Sunday, with 2,300 tons of beet sugar for the Nova Scotia refinery.

Mr. John Macdonald, manager of the Hudson Bay Co., at Elephinston, goes to Ontario shortly where he takes a similar position for the same company.

The new patent barrel factory established in Goderich by Mr. Joseph Williams is in full blast, nearly a dozen hands being employed, and turning out at the rate of 700 barrels a day.

The trade and many friends of Mr. Thomas Kinnear will regret to learn of the death of his son Frank Pearcy. The little fellow was six years of age and was a lad of great promise.

Work has been commenced on the Bell telephone company's new building, Hamilton. Among the contractors are: J. E. Riddell, tinsmith and iron-work; John Clayton, painting; A. Clark, plumbing.

Count de Raffinac has left Winnipeg for France, where he expects to enlist capital sufficient to float a large sugar beet factory at Whitewood. Farmers are interested in the scheme, and have sown a large acreage of beets.

Mrs. Butler, Picton, has bought out the stock of W. A. Ruttan, grocer, for cash. With an additional variety and increase of staple goods, she is doing a very nice trade. She contemplates opening a millinery business also.

In a talk with the manager of Lake of Woods Milling Company, at Keewatin, this week, our representative was informed that crops are in very fair condition this year west. He also says flour will drop when the wheat comes in.

The first shipment of this year's peaches grown in Ontario reached Toronto on Saturday. They were grown by Mr. C. D. Field, of Niagara, and were consigned to Mr. W. H. Smith, commission dealer, of this city. The sample was good.

The other day two small boys went into John Kenrick's grocery store, Hamilton, 91 West avenue north, and made a trifling purchase. A short time afterwards Mrs. Kenrick heard the bell on the till ring and went into the store, where she found one of the boys behind the counter, while the other was keeping watch on the door. The boys ran off without taking anything. One of them carried his arm in a sling.

Mr. F. Sinclair, of the Canada Sugar Refinery, Montreal, interviewed Hon. Mr. Bowell, on Friday, in reference to the adjustment of certain matters between his company and the department arising out of the fire at the refinery last year.

Alderman Hallam, of Toronto, has purchased all of the wool bought in the Sarnia market with the exception of about 20,000 lbs., which is being used in the woolen mills at Sarnia for manufacturing purposes. He has some 20,000 lbs at the station waiting for shipment.

A report reached the Customs Department on Saturday that the inhabitants of the French islands of St. Pierre and Miquelon, in the Gulf, are again engaged in the (to them) lucrative occupation of smuggling whiskey to Canada. The officials of the department are on the alert.

The Act passed two sessions ago providing that all spiritous liquors manufactured in Canada shall remain in bond unsold until two years from the day of manufacture went into effect on Dominion day. Returns to the department show that the enormous amount of eleven million gallons is now in bond.

With the approaching completion of the market building at Vancouver, B. C., a market by-law becomes a necessity. Inspector Huntley has been giving deep study to the subject of city markets recently and after much labor and research, including a perusal of similar measures adopted in the lead-

FAC SIMILE OF THE LABEL OF



The Best Scouring and Cleaning Soap in the World.

For cleaning woodwork, pots, kettles, pans, floors, painted ceilings, windows, and everything in the cleansing of which a Scouring Soap can be used it has no Superior. It is a larger cake, lasts longer, does its work better, and is cheaper in every way than any other Scouring Soap. Cut this out, and ask your Jobber to send you a box of *Pride of the Kitchen*. It is worth trying.

PERRY SOLOMON & CO., Agents,
TORONTO, CANADA.

Do you read Advertisements ?

— IN —

HOTEL REGISTERS,
CIRCULARS,
PHAMPLETS,
HANDBILLS,
EXHIBITION GUIDES,
TIME TABLES,
LITHOGRAPHED HANGERS, Etc.

You do not? Do you know of anyone who does? Then why is your advertisement there? Bring your goods before the retail trade by advertising in this paper. Spend the money hitherto devoted to useless advertising with the retail trade by giving them larger profits. Try it.



Every dealer should keep these packages in stock. Good seller. Good profit. Gives satisfaction. Order a dozen from your wholesale house to try.

CANADIAN AGENT: F. J. COOKE 2067 Catharine St. Montreal Canada.

ing cities of Canada and England, has formulated a lengthy draft of a by-law to be submitted to the City Council.

THE TORONTO RETAIL GROCERS' PICNIC.

The Toronto Grocers will hold their annual Picnic in the Exhibition Park on Wednesday, the 30th inst.

DONATIONS.

The Committee wish to tender their MOST HEARTY THANKS to the undermentioned firms for their generous contributions to the prize list.

Messrs. Christie, Brown & Co.	$100 00
" Eby, Blain & Co.	25 00
" Davidson & Hay	25 00
" Perkins, Ince & Co.	25 00
" McWilliam & Everist	25 00
The Canadian Sugar Refining Co.	25 00
Messrs. H. P. Eckhart & Co	15 00
" Bryant, Gibson & Co.	10 00
" W. D. McLaren & Co.	10 00
" T. Kinnear & Co.	10 00
" Walter Grand	10 00
" Kilgour Brothers	10 00
" Lawson Brothers	10 00
Morse Soap Co	10 00
Messrs. Samuel Rogers & Co.	10 00
" Hawley Brothers	10 00
" Morgan, Davis & Co.	10 00
" Todhunter, Mitchell & Co.	10 00
" James, Park & Sons	5 00
" T. A. Lyttle & Co.	5 00
Imperial Ext. Co	5 00
Imperial Produce Co	5 00
Messrs. Reiss, Brady & Co.	2 00
Toronto Salt Works	2 00

Messrs. Pugsley, Dingman & Co., 5 boxes Electric Soap; A. Watts & Co., Brantford, 1 box 3 lb. Ivory Bar Soap; Ellis & Keighly, 1 Silk Umbrella; Steel, Hayter & Co., 2 5 lb. Caddies Indian Tea; McLaughlan & Moore, 1 barrel "King" Flour; Taylor, Scott & Co., 1 Silver Watch; R. H. Ramsay & Co., 1 case 2 lb. Cans Corned Beef; S. Davis & Sons, 1 Box Cigars; T. B. Greening, 1 Box Gigars; Agents Gillett & Co. 2 Gold Pins; H. A. Nelson & Sons, 1 Revolver; R. & T. Watson, 20 lbs. Candies; Robertson Bros., 4 Boxes Candies; Badgerow, Falconer & Co., 1 Case Fruit Syrups; James Pyles & Sons, 5 Cases of Pearline; Pure Gold Manf. Co., 1 sett, 3 Vases; Lightbound, Ralston & Co., 1 fancy box Indian Tea; William Wilson (vinegar works), 1 Gold Headed Cane; G. D. Burnett & Sons, 1 case Gordon & Dilworth's Catsup; D. S. Perrin, Fancy Cream Candies; Fearman (Hamilton), ...; Howland & Elliott, 1 brl. Flour; Ireland National Food Company, 1 case Breakfast Cereals; British American Starch Co., 5 boxes Best C Starch; D. Richards & Co., 2 boxes White Star Soap; Bart Cottam, 2 boxes Washing Compound, 1 box B Seed; L. Gibb, 1 Clock; Citizens' Milling Co., 1 Silver Pitcher; C. Boeckh & Sons, cash $10, and $15 in woodenware, the latter for the first grocer's clerk who gets married after 30th July.

The day's sports will be managed and the prizes allotted on the plan of the following programme:

1. Boys' race — 220 yards, entrance fee 10c., 3 prizes, open to all grocers' sons and employes under 16 years of age. 1st prize, Ink Stand, value $6; 2nd prize, Silver Cup, $4; 3rd prize, Napkin Ring, $2.

2. Sack race—100 yards, 3 prizes, entrance fee, 10c., open to grocers' and grocers' employees over 20 years of age. 1st prize, Silver Cup, value $6; 2nd prize, Gold Pin, $5; 3rd prize, Caddy of Tea, $3.

3. Fat Man's race—100 yards, entrance fee 25c., 3 prizes, open to all grocers' of 200 lbs. and over, and 43 inches girth. 1st prize, Silver Fruit Dish, value $13; 2nd prize, Silver Sugar and Cream Jugs, $11; 3rd prize, 1 box Dingman's Soap, $3.75.

4. Man's race — 150 yards, entrance fee 25c., 2 prizes, open to members of the Association over 45 years of age. 1st prize, Silver Pitcher, value $25; 2nd prize, Silver Tea-Kettle, $15.

5. Ladies' race—150 yards, 3 prizes, ladies of 20 and over, entrance fee 10c. 1st prize Jewell Gase, value $8; 2nd prize Breakfast Castor, $5.50; 3rd prize 1 Box Fancy Creams.

6. Race once round the ring—entrance fee 10c., 3 prizes, open to grocers' sons employed at the business only, and assistants who have been employed for the past 6 months. 1st prize Silver Pitcher, value $10; 2nd prize Dressing Case, $7; 3rd prize Gold Pin, $5.

7. Commercial Travellers race, once round the ring—entrance fee 50c., 3 prizes, open to city commercial travellers' representing city houses connected with the trade, and who have been travelling 6 months in the city. 1st prize Silver Mounted Vause, value $20; 2nd prize Sardine Dish, $12; 3rd prize 1 Box Baking Powder, $5.

8. Donkey race for members of Picnic Committee only, in costume. No entrance fee. 2 prizes. 1st prize 1 Silk Umbrella; 2nd prize 1 case Gordon & Dilworth's Catsup.

9. Three quick jumps—entrance fee 10c., 3 prizes, open to all, excepting professionals. 1st prize, 1 box Ivory Bar Soap; 2nd prize, 1 box Dingman's Electric Soap; 3rd prize, 1 case Breakfast Cereals.

10. Sack race, 100 yards—entrance fee 10c., 3 prizes, open to boys under 20 years of age. 1st prize, 1 box Corn Starch; 2nd prize, 1 Ham; 3rd prize, 1 case Fruit Syrups.

11. Trotting race—twice round horse ring, entrance fee $1, 3 prizes, for horses the bona fide property of grocers' owned 2 months previous to race. No buggy less than 250 lbs., horses which have never entered for public money. Entries to be made on or before 29th of July. If made on 30th $2 will be charged instead of $1. Previous 1st prize winners debarred (horses and owners.) 1st prize, 1 sett Harness, value $32; 2nd prize, 1 Rug, $15; 3rd prize, 1 Blanket, $6.

12. Race once round ring, entrance fee 10c., 3 prizes, opens to drivers and warehousemen of wholesale houses. 1st prize, 1 barrel Flour, value $6; 2nd prize, 1 case Corned Beef; 3rd prize, 1 box Dingham's Electric Soap.

13. Ladies' race—150 yards, entrance fee 10c., 3 prizes, open to married ladies only. 1st prize Silver Butter Cooler, value $5; 2nd prize Half barrel Flour, $3; 3rd prize Silver Napkin Ring, $1.50.

14. Egg race—100 yards, eggs to be placed 10 yards apart, and competitors to pick one egg up and return to starting point, depositing egg in basket until the 10 have been gathered entrance fee 25c. For sons or emplyees of members of Association only. 3 prizes. 1st prize Silver Pickle Cruet, value $5; 2nd prize 1 Box Dingman's Soap, $3.75; 3rd prize 1 Alarm Clock, $3.

15. Catching greasy pig—entrance fee 25c., one cash prize open to all. Cash prize $7.

16. Numerous prizes for little children—to be competed for in the ring. Value $20.

INTERMISSION ONE HOUR.

17. Old man's race—100 yards, 2 prizes, entrance fee 25c. For members of the Toronto Retail Grocers' Association only over 50 years of age. 1st prize Silver Egg Stand, value $16; 2nd prize Gold Headed Cane, $12.

18. Walking match—twice round horse ring, fair heel and toe, entrance 25c,, 3 prizes, open to travellers of wholesale grocers and dealers in grocers' sundries who have been travelling 6 months in the city. 1st prize Silver Biscuit Stand, value $20; 2nd prize Hand Painted Fruit Dish $12; 3rd prize Breckfast Cruet, $6.

19. Rolling tub race—200 yards, 1 prize by Taylor, Scott & Co., entrance fee 25c., open to grocers' sons and employees engaged in the retail business. 1st prize, Silver watch, value $20.

20. Egg race—100 yards, two eggs to be picked up, entrance fee 10c., 2 prizes, open to all ladies. 1st prize, Brush and Comb Case, value $5; 2nd prize, Silver Castor, $4.

21. Professional race—twice round horse ring, entrance fee $1, 3 prizes—4 to enter or no 3rd prize. 1st prize, Cash $10; 2nd prize, $5; 3rd prize, $3.

22. Trotting race—twice round horse ring, entrance fee $1, 3 prizes. For horses owned by wholesale houses or their representatives and by wholesale fruit and commission men or their representatives, owned 2 months previous to the race, and who have never entered for public money. Buggies not less than 250 pounds. Entries to be made on or before 29th of July; if made on 30th $2 will be charged instead of $1. 1st, 2nd, and 3rd previous 1st prize winners debarred—horses and owners. 1st prize, 1 Set Harness, value $30; 2nd prize, 1 Robe, $15; 3rd prize, 1 Blanket, $6.

23. Butcher boys' race — retail butcher, city only, twice round the ring, 3 prizes, entrance fee 25c. 1st prize, Silver Cup, value, $6; 2nd prize, 1 Box Perline; 3rd prize, 1 Revolver.

24. Donkey race—no entrance fee, 3 prizes if 4 start. To be ridden by members of the Toronto Retail Grocers' Association in costume.

25. Obstacle race—half mile, entrance fee 25c., 3 prizes, open to all excepting professionals. 1st prize, silver cup, value $10; 2nd prize, silver cup, $5; 3rd prize, 1 box Dingman's Soap, $3.75.

26. Fowl race—3 prizes, entrance 25c., entries limited to 12, open to members of Toronto Retail Grocers' Association. Fowls provided by the committee. 1st prize, 1 Silver Egg Dish, value $14; 2nd prize, 1 Sugar and Cream Jug, $10; 3rd prize, 1 Silver Biscuit Barrel. $4.

27. Tug of war—no entrance fee, open to members pf Pic-nic Committee only. 8 men and captain on each side; captains, Mr. R. Mills and Mr. J. Berwick. Prize, $3 hat to each member of winning team. Prizes value $27.

28. Guessing—the number of seeds in three melons, prize, a gold medal from Sunlight Soap Co. Open to all, as doners will provide tickets to everybody on the ground to note guess upon. Gold medal, value $25.

There was a blaze at Eddy's pulp factory, Ottawa, the other morning, but the prompt action of the employees prevented any serious damage being done.

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO, ONT.

IN STORE

NEW SEASON'S MAY PICKED JAPAN TEAS OF FINEST CUP QUALITY, also barrels and halves of Choicest VOSTIZZA CURRANTS. We are selling at specially low prices.

Samples and quotations on application.

Sloan & Crowther

WHOLESALE GROCERS,

TORONTO.

H. P. ECKARDT AND CO

IMPORTERS

--: AND :--

Wholesale Grocers.

3 FRONT ST. EAST, TORONTO

JAMES WATSON & CO.

ESTABLISHED 1867.

WHOLESALE SPICE AND COFFEE DEALERS.

MILLS: Pearl St.

OFFICE: 108 Bay St.

TORONTO.

EBY, BLAIN & CO.,

Importers of

CEYLON TEAS,
INDIA TEAS,
JAPAN TEAS,
CHINA TEAS,

STAPLE and FANCY GROCERIES

EBY, BLAIN & CO.,

Wholesale Grocers, &c.,

CORNER FRONT AND SCOTT STS., TORONTO.

[*Established* 1780.]



"LA BELLE CHOCOLATIÈRE."

W. BAKER & CO.'S REGISTERED TRADE-MARK

No Chemicals are used in any of *Walter Baker & Co.'s Chocolate* and *Cocoa Preparations.*

These preparations have stood the test of public approval for *more than one hundred years*, and are the acknowledged standard of purity and excellence.

T. KINNEAR & CO.

Wholesale Grocers, Importers of

TEAS,

SUGARS,

ETC.

47 Front St. East,

TORONTO, ONT.

SMITH & KEIGHLEY

WHOLESALE GROCERS.

CONSIGNMENT:

BATGER'S JELLY

JUST TO HAND. ALL FLAVORS.

Send for Sample Case.

SMITH & KEIGHLEY,

9 Front St. E., Toronto

J. W. Lang & Co.,

WHOLESALE GROCERS,

33 Front St. East,

TORONTO.

PERKINS, INCE & CO.

Wholesale Grocers,

TORONTO.

JUST ARRIVED.

New Season's Japan Teas.

WARREN BROS. & BOOMER,

IMPORTERS

AND

WHOLESALE GROCERS,

35 and 37 Front St. East,

TORONTO, ONT.

SUGARS, COFFEES AND TEAS SPECIALTIES.

THE ST. LAWRENCE SUGAR REFINING CO'S.

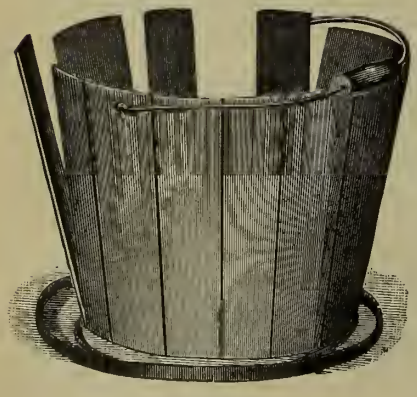
Granulated and Yellows ARE PURE.

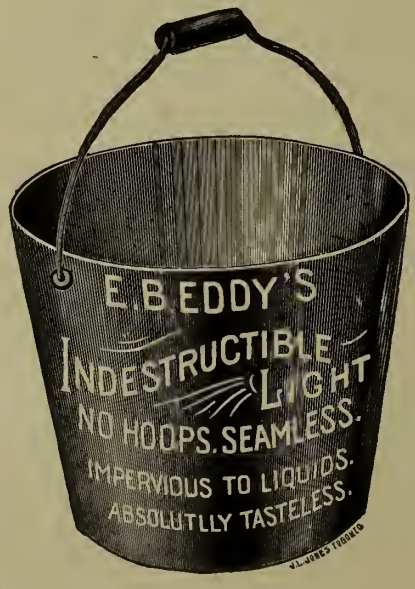
- NO BLUEING -

Material whatsoever is used in the manufacture of

OUR GRANULATED.

CATCH ON!





The Old Wooden Bucket. E. B. Eddy's Indurated Fibre Pail.

The Neatest, most Durable, most Attractive and very Best Ware in the Market! The Cheapest because the most Durable!

These Superior Wares are moulded in one piece from wood fibre. No hoops. No joints. Cannot leak, shrink, swell or water soak. Will not taint milk or other liquids. Proof against hot and cold water, kerosene oil, benzine or naptha.

If your Wholesale Grocer does not keep these wares in stock, apply direct to the sole owners of the Patents and sole Manufacturers in Canada.

THE E. B. EDDY MFG. CO.,
HULL, CANADA

LEONARD H. DOBBIN,

Commission Agent,
REPRESENTING
Simcoe Canning Co., Hamilton Vinegar Works Co. Ltd., Williamson Extract Co., Huckins' Celebrated Soups, Louis Rosenstein & Co. "Excelsior Bird Food, etc., etc."

4 Hospital Street, MONTREAL.
TELEPHONE 2205.

JOHN A. MOIR

Offers to Wholesale Trade only the following special lines for July:

Lobsters, Mackerel, Salmon, Gaspe Fishing Co's large hod cured dry Gaspe Cod in 112 bundles, also specially prepared Codfish in cases. A trial order solicited.

Lakeport Canning Co. put up none but the choicest goods. Send for price lists before buying. Don't buy cheap and nasty goods. The best goods are the cheapest in the end.

Local Selling Agent for the Gaspe Fish Curing Co'y.

41 St. Francois Xavier Sts.

Those wishing to keep their copies of THE GROCER in good condition, and have them on hand for reference, should use a Binder. We can send by mail **A STRONG PLAIN BINDER** for 75c., postage prepaid.

These Binders have been made expressly for THE GROCER, and are of the best manufacture. The papers can be placed in the Binder week by week, thus keeping the file complete. Address—

THE CANADIAN GROCER,
6 Wellington St. W., Toronto.

G. H. Wedgwood & Co.

Manufacturers of

Grocers' Japanned and Enamelled Goods.

Owners of the most complete plant in the Dominion for

SHOW-CARD MOUNTING.

eow **79 Jarvis Street, Toronto**

"Put money in thy Purse."

Can't we help you and ourselves too. We can. Handle "Surprise" Soap, there is money in it for you.

WE advertise. We push. We do the largest part of talking to your customers. We make a trade for you. We give you an article guaranteed in every particular. We protect you from dishonest dealers.

YOU handle "Surprise." You make a good profit. No waste. No money spent on advertising (we do that). Everything you make clear profit. If it's money you are after "Surprise" will help you.

THE ST. CROIX SOAP MF'G Co.,

ST. STEPHEN, N. B



TORONTO, July 24, 1890.

GROCERIES.

The feature that is most conspicuous in the week's trade is dulness. In every line the oppressive monotony of a low demand is experienced. The circumstances amply account for the fact. There was a good spell of buying at the outset of summer and this went farther in the way of slaking consumption than it was expected to go. A reason for its thus going farther is ready to hand in the hard times that have harassed the advance of trade so long. The staple article of the grocery trade at this season, sugar, has been in poor demand. That has given a depression to the general tone of trade, Lastly, it is a time of artful expectation on the part of the country generally, and towards the close of a long period of suspense the disposition to buy becomes weaker.

CANNED GOODS.

The goods for which there is the least demand are peas. The new raw material is now being gathered into the different canneries throughout the country and the unsold remnant of the '89 growth goes rather slowly into sale. Prices are still unchanged, however, and there is confidence among holders that the surplus will be small. The position of corn is weak, although prices so far have made no manifestation of this fact. The new crop promises to be a fine one, and there is reason to believe the stock of corn yet on the market is large. A part of the new pack of strawberries is now in the hands of the jobbers here. Every wholesale dealer is very well supplied. Prices are firm at $2.10 to $2.25. The estimate of the quantity canned places it at a low total. Tomatoes are moving off at a brisk rate. The stock here is low, and is not apt to be increased from any outside holdings. That of Montreal is the only one that is capable of supplying any, and it has turned out to be not large, but larger than it was supposed to be. Lots of 20 cases are going here at $1.20. The alarm about the salmon stock turned out to be unwarranted, as do most of the alarms that from time to time excite the market. Salmon appear now to be scarce, and prices are firm at $1.50 to $1.65. There is a demand that may be trusted to leave the ground pretty clear for the new stock. The "Star" brand of lobsters is selling at $2.20 to $2.25, and other brands for $2. Stocks are fairly large at present, but orders from the jobbers are tardily attended to.

The lobsters of the "Star" brand, which arrived on the market last week, are the finest that have yet gone out under this label. They are put up by the Portland Packing Co., Portland, Maine.

COFFEE.

Coffee went up ¼c. in Rio according to a cable advice on Tuesday. The price here is 22 to 23c. There has been no movement in any other centre of supply. The prices for Mocha and Java are firm at the advance chronicled last week. In all grades the trade is quiet.

DRIED FRUIT.

Valencia raisins have got into small compass. Some wholesalers are out. With the season of replenishment from the new crop two months yet in advance the prospect is one of very firm prices for the residue, and an early bareness of the market. The prices have not advanced since last report, but they are firm and lower than those ruling in New York. Currants are firm here, although the stock held in New York is large, as is that of case currants held in England. Most of the orders for foreign dried fruit have gone forward. They are larger than usual, and buyers placed them with more spirit. The past season has been a most satisfactory one to the local trade. All of them made money. The market is now bare, or almost so, while in former years there was usually considerable stock on hand. Prunes are now almost entirely cleared out. Late mail advices give favorable reports on the condition of Valencia raisins and currants, and the reports of a poor crop of Sultanas are confirmed. The Smyrna fig crop will not be as good as was anticipated.

New prunes, Turkish, for October shipment, are quoted by cable at 20s. for casks and 25s. 6d. for Atlas, prepared cases, which would be 5½ and 7c. respectvely. These figures are about 2c. on casks and 1c. on cases as compared with last year.

An estimate of the Sultana crop received by Lockhard, Watt & Scott shows 341,000 quintals against 359,000 last year, and of figs 50,000 as against 64,000—a load equals roughly 500 pounds. The shortage is attributable to the continued dryness of the season, which will also affect the size and quality of the fruit.

Bordeaux packers write that the prospects are still favorable for a large crop of French prunes, but that a strong feeling prevails there as to future prices. This feeling seems to be based upon a belief that England will take French in the place of Turkish prunes to a considerable extent the coming season, and the American market is looked to as certain to be a larger one this year than last for the French goods, owing to the alleged short crop in California.

NUTS.

The dulness of trade in nuts has not been relieved by any dealings on a large scale or by any run on a particular line. The prices current last week stand for this one. There is a very slack demand.

RICE AND SPICES.

Wholesalers who laid in a 1000-bag supply of rice before the advance in the Montral market are in a good position, as trade has been very good and the stock has been sufficient in this market to supply it. The advance will not be felt here till fall. The mills are refusing to make contracts now, as they claim the stock will be short. The trade in

SELECTED VALENCIA **Raisins.**

ESTABLISHED 1869.

STANWAY & BAYLEY.

BROKERS

AND

GENERAL COMMISSION MERCHANTS.

44 FRONT ST. EAST. TORONTO.

Evaporated Apples

MARKETS—Continued.

spices is without any feature of novelty. Cloves are easier in England.

SUGAR.

Raw sugar is slightly firmer abroad. Refined on the other hand, is easier in New York, the refineries of Clause Spreckels forcing the Trust to concede another sixteenth on refined. Here the fall has not been felt yet, although there has been a very dull week in sugar dealings. The shortness of the early crops has greatly contracted the capacity of the season's sugar consumption, and the gloomy general outlook for all our staple fruit crops this year has a depressing influence upon the sugar trade. Raws are 5¼ to 5½c. Refined yellows are 5⅜ to 6¼c., and granulated is 6⅞ to 7c.

A lot of 250 bbls. good medium yellow sold to a retailer the other day at $5.27½.

Willett & Gray, New York, in their weekly review of the market, say: In raws a good business has been done, and an improving tendency is to be noted. The senate is about to take up the tariff bill, and it is now thought that it will be passed by both houses and become a law at this session of Congress, notwithstanding the objections raised by the secretary of state. The supplies of sugar in the United States are large, and refiners carry about two-thirds of it at low cost. Total stock in all the principal countries, at latest uneven dates is 1,007,688 tons, against 623,643 tons at the same time last year.

SYRUPS AND MOLASSES.

No trade worthy of mention was done in either commodity. Elsewhere in these pages will be found an account of the change in the mode of levying duty on molasses.

TEAS.

The want of the trade now is good Japans to sell at 18 to 20c. The quality of the tea now to be had at those prices is not nearly up to that of the same prices last autumn and winter. The balance of trade as between the United States and Japan is in favor of the latter country. This puts American bills of exchange at a discount, and increases the price of everything that comes from Japan through the New York market. Consequently there is not nearly the same value as there was last year in tea now bought at the same price. Country dealers will have to take commoner teas for the same money. In black teas the same value cannot now be got in England at 9d. or 1s. as was to be had two months ago, and there is a strong call for such value.

The local demand for Indian and Ceylon teas has been quiet. In London there is rather less enquiry for Indians and prices are a little easier, except Pekoe Souchongs up to 9d. a pound, which are keenly competed for. Ceylon teas are a little irregular, but teas for price remained firm. Some noticeable averages were obtained from the following estates: "Mayfield" 1s. 1¼d., "Bambrakelly and Deil" 1s. 0¾d. The average for the week of teas sold on garden account was 10¾d.

Russell & Co., Shanghai, report to June 13 as follows: Black teas—Advices from Hankow state that in first crop teas teamen are willing sellers, but buyers are handicapped through the rise in exchange, and there is only a small business doing. The stock has been well picked over and principally consists of undesirable and common kinds. The second crop is said to be of inferior quality and the supply will be very much under that of last season. No teas at present have been placed on the Shanghai market. Green teas—Few chops of Pingsuey teas have been shown, but no business been done. The quality is rather better than that of last season, and the make and style of the teas are quite up to the average.

THE IMPERIAL PRODUCE COMPANY
OF TORONTO, LTD.,
69 Front Street East,
TORONTO.
—AND—
Monument Yard, London, Eng.

DIRECTORS:
PRESIDENT, W. A. WARREN, Esq., Toronto.
VICE-PRESIDENTS: Hon. Chas. Drury, Minister of Agriculture. W. E. Wellington, Esq., Toronto.
Wm. Elliot, Esq. Thos. Long, Esq., J. K. Leslie, Esq.
MANAGING DIRECTOR: Walter Stark.

Authorized Capital, $100,000.00.

BROKERS AND COMMISSION AGENTS
EXCLUSIVELY.

Consignments Solicited.

EGGS BRINGING 15 CENTS TO-DAY.

Peas Potatoes and other market garden produce in good demand.

Butter, if choice, selling freely at 15 cents.

PETROLEUM.

An advance in the price of crude oil has made itself felt in the prices of refined, which will be found at slightly higher quotations in this week's Prices Current. Trade in refined oil is still quiet.

DRUGS AND CHEMICALS.

A better business is reported by wholesalers, chiefly in medicinal stock. There has been a decline in demand for insect powders and Paris green, as the plants have pretty well outlived the pests by this date. There is no change in prices.

BUTTER AND CHEESE.

The dealings in old tub butter have been confined to small lots. The market for it has been very dull. Prices have kept as a rule in the middle part of the scale that has so long reflected the low quality of the stock and the low vitality of the demand. Small sales have been made at 5 and 6c., though business has been done throughout the range of 4 to 8c. There is undoubtedly a considerable quantity of both old tub and old roll butter in the warehouses of commission men here, but the low demand and the warm weather are both against trade in it. The receipts of new tub are up to the demand. Prices run from 12 to 14c. The quality of the butter now coming in is good. The liberality of the supply leaves little chance for the accumulation of stock in the retailers' hands. That cause of depreciation may not be so operative this year as dealers have surely now learned that quick turns in butter are always the safest. The large rolls have not been so much in favor this week with shippers. Retailers who have them now make up crocks which are better for transit. These come in freely, bringing 13 to 15c. Farmers' pound rolls are selling well at 16 to 18c. Arrivals are about at the right rate to keep the tone of the market healthy. Creamery tubs are worth 18 to 20c. They are not offering freely yet, never are, in fact, at this time of year. Creamery rolls are 20 to 22c. A fair supply of them is reported.

Cheese is moving in response to a very good spell of consumption at 9 to 9½c;

COUNTRY PRODUCE.

BEANS—Have had a slight revival in buying interest, but with no advance in price, $1.60 to $1.80 representing the value of large and small lots respectively. Small lots are the almost unexceptional rule.

DRIED APPLES—There is a better demand than there was last week, but the stock has got within such small compass that the demand will be ineffective to make business. The quotation 5 to 5½c. is unchanged.

EVAPORATED APPLES — Are practically and almost literally off the market. The last transactions were 12½ to 13c.

EGGS—Have grown firmer and advanced, although there has been a very good supply. The price is now 14c. with no weakness indicated. The supply is above the scope of the home demand but purchases are made for the American market, and the home market is ruled by these dealings.

HAY—Is $10 to $10.50, with a declining inquiry. Bales are going out of demand before the advance of the new hay which is now mostly made and housed. Most of the old, however, has been taken up, for at the easy prices so long ruling consumption was stronger.

HIDES—Go at the prices mentioned a week ago; cured at 6½c., No. 1 green steers at 7c., and No. 1 green cows at 6c. The two lower grades of green in each class scale off a cent for each degree below No. 1. The market is capable of taking a large supply at these prices. The supply at present is but moderate.

HONEY—Clear is 9 to 12c. Sections are 14 to 18c. Trade is dull.

HOPS—A good demand is kept up, but on the large stock of old and new it has made no effect that is transmitted to prices. They are yet 12 to 14c. for '89 stock and 8 to 12c. for yearlings.

OATS—Are scarce and in strong request at 43 to 43½c.

POTATOES—There is a very good supply of new ones, native as well as southern. The sudden onslaught upon the market made by the former has greatly checked importations by the effect it had on prices. These are $3.50 to $3.75 per barrel. The chief source of home supply is the country lying about Hamilton, and back of St. Catharines. The prices of the new are likely to be rather firm for some time because of the smallness of the stock of old potatoes and the general belief that the new crop will be a short one. The old potatoes are becoming more valuable. They are not to be had in carloads, in fact there are no receipts in lots larger than 70 or 80 bags. In such lots the price is $1.20 per bag.

POULTRY—The market is kept stocked up to the point necessary for business at good prices, and the demand is active. Ducks are 60 to 65c., and chickens 55 to 60c.

SKINS—Have advanced. Pelts are 40c. and lambskins are 60c. The market is very

MARKETS—Continued.

fairly supplied. Calfskins are 8c. for No. 1 and 6c. No. 2.

STRAW—Is weak at $5 to $5.50.

TALLOW—Rough is 2c. and rendered is 5½c.

WOOL—New is still firm and in fair receipt at 21c.

FISH.

There is a very fair demand reported this week for nearly all the fish that are on the market at present. British Columbia salmon is an expensive fish to buy, and the people who can afford to buy them are mostly all out camping, so that the demand is behind. There is a better demand for lake herring than for any other fish on the market. There is always a very fair demand for pickerel in a community where there is a good representation of Jews, but the lack of them in our section makes the demand for pickerel rather poor. The close season for British Columbia salmon is on now, having started on the 20th of July. The prices have advanced in a few instances on account of scarcity. The prices are expected to remain the same now until the 1st of November, when the frozen fish will be coming on the market, making the prices a little higher. The prices are: Trout and whitefish 5½ to 6c., British Columbia salmon 15c., lake herring $1.75 per hundred, by count, pickerel 5c.

GREEN FRUIT.

There are no longer any Valencias. There are few oranges in stock anywhere, and all that we have here is of the Sorrento growth. These are received in small shipments, for though all stocks are light nobody cares to replenish largely when prices are so high, especially as there will be a relaxing of these prices when the Jamaica crop comes to hand. Furthermore there is not the demand to warrant heavy stocking, any more than there is the fruit at points of production or distribution. The demand will not spring back to oranges until it has become overwhemed or stranded by the new northern and native fruits. These will for some time absorb all the fruit consuming energies of the people. Sorrento oranges are $6.50. Lemons are receiving a large share of attention. They are plentiful, the late beginning of the season for their trade leaving stocks pretty full. They are selling at $5.50 to $6. A lot of Spanish lemons, rather fancy stock, is now on the market. Bananas are $1.25 to $1.75. They are plentiful and in declining request. Of California small fruit, pears are $5 to $5.50, peaches are $3.50, plums $3.50 to $4.50, and grapes $1.50 per 7 lb. basket. There is a good demand for these.

PROVISIONS.

The week's trade has been up to the high average that has been held since the close of the winter packing houses. Smoked meat continues to be favored by consumers with a very strong demand, which takes more ham out of stock however than it does of bacon. The receipt of hogs has been small this week but there has been no stoppage in it. Buyers expect that it will not run to a vanishing point but will or has come to a neck from which it will continue to swell until the winter slaughter. It is believed that the basis of an unbroken trade in dressed hogs is now established, and that we may look for a trade in them to be steady from the beginning to the end of the year.

BACON—Long clear is 8½ to 8¾c. Bellies are 11 1-2 to 12c. Backs are 11 to 11 1-2c. Spiced roll is 9 1-2 to 10c.

DRESSED HOGS—Are $6.50.

(Continued on page 12.)

STUART, HARVEY & Co.

Importers and

WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

HAMILTON, ONT.

BALFOUR & CO.,

IMPORTERS OF TEAS

AND

Wholesale Grocers

HAMILTON.

MYRTLE

T. AND B.

CUT AND PLUG

SMOKING TOBACCO.

And "LILY," 10c. Plug.

Manufactured by

GEO. E. TUCKETT & SON

Hamilton, Canada,

And Danville, Virginia.

W. G. DUNN & CO

Importers and Manufaturers.

Canada Mills HAMILTON, ONTARIO. — 21 Mincing Lane, LONDON, E. C. WORKS Croydon, Surrey.

WE would draw the attention of the Trade to our MUSTARDS, which are prepared from the finest English Seed, giving the greatest satisfaction. The well-known brand DUNN'S BAKING POWDER, "THE COOK'S BEST FRIEND," has an enormous sale, it never gives trouble. OUR SPICES are perfection, the pure ground White and Black Peppers are the finest in Canada. Samples and Price Lists sent free on application. OUR goods can be obtained through the Wholesale Houses, or direct from our Mills in Hamilton. Each package of pure goods is sealed with our guarantee. See Price current.

JAMES TURNER AND CO.,

WHOLESALE GROCERS,

Hamilton.

AGENTS FOR

Huckins' Boston Soups.
Bensdorp's Royal Dutch Cocoa.
Batger's Solidified Jellies.
Batger's Jams.
Batger's Marmalades, Orange and University.
Sheriff's Scotch Whiskey.
Sazerae Brandy.
Bengal Liquid Blueing.
Crary's Ammonia Liquid.
Shell White Castile Soap.

Knox, Morgan & Co.

Staple Dry Goods and Smallwares.

Hamilton, : Ont.

Stock well assorted.

Styles and Colourings Choice.

Popular Prices and Terms.

EXAMINE SOME SPECIAL LINES WE ARE OFFERING IN

Tweeds and Pantings,
Linens, Towels,
Prints and Sateens,
Cashmeres.

Large Range of Swiss and Cambric Flouncings and Embroideries, Hosiery, Gloves and Parasols.

Letter orders carefully and promptly executed.

Western Ontario Merchants can see samples in Travellers' Hands.

KNOX, MORGAN & CO.

MARKETS—Continued.

HAMS—Smoked are 12½c. Sweet pickled are 11 to 11½c.

LARD—Is 10c. in 30 lb. pails, and 9½c. in 50 lb. tubs.

MESS PORK—Heavy is $15 to $15.50. Short-cut is $16.50 to $17.

SALT.

Salt is still in poor request, the sale of barrel salt being very small, although the other quantities seem to be moving off fairly well. The sales for this week reported by the Toronto Salt Works are: 1 car sacks at 68c.; 1 car dairy, $1.18. Small quantities sell at $1.45 for bbls.; sacks, 80 to 85c.; ¼ sacks 45c.

DRY GOODS.

Trade moves along at the cautious gait. No prospective business can be done by travellers. The retailers are keeping up stock but not attempting any signal strokes of business in the way of anticipating the market. Prices in all lines are maintained, and the constitution of trade though dormant is healthy. The negotiations for the transfer of the cotton mills to an English syndicate have been put back somewhat, but the deal has not been brought to an issue of any sort.

MONTREAL

MONTREAL MARKETS.

JULY 24, 1890.

GROCERIES.

The past week has shown no improvement in business over the previous one. As stated in our last the city trade is quiet owing to the exodus of residents, and the country trade is quiet owing to the harvest, so that the market remains unchanged. Encouraging reports from all over the Dominion are received daily regarding the crops, which in some places are up to the average. Advices from England state that the crops there have been ruined by the heaviest rainfall known in any one week for years. Everybody admits now that it is likely to be the worst yield since the unprecedented disaster of 1879 The stock of English wheat is now all but exhausted, and under the influence of this and the evil prospects the growing crop prices have advanced about another shilling per quarter during the week. As to the real condition of the Russian crop much uncertainty exists. The official report of the month makes a very gloomy showing, but it is suspected in Berlin that this is done to favorably affect exchange, and that Russia, in fact has a tolerable crop. If this be true, Russia ought to make a great deal of money, because all Europe will perforce be buyers.

SUGAR.

There is very little demand whatever for sugar, which is rather unusual at this season of the year, in fact sales are below the average, this of course keeps the price down, while refineries are accumulating large stocks. The Beet sugar market in England is strong closing at 14d.

MOLASSES.

Advices from Barbadoes, dated 10th July, say that seven-eighths of the crop has been sold; for the remaining eighth 14c. was offered and refused, holders asking 15c., which means 35c. here, and very likely by this time the market is closed. Three cargoes are expected in a few days, viz.: the "Flind," "Constave," and the "Yuba," two of these are sold to arrive, the other one we understand will go in store. The price has been so low that large quantities have been sold. The rnling price for small lots is 34c.

COFFEES.

Since last week there is nothing of much moment to report. Prices are unchanged, and as far as we can learn there have been no orders placed for coffees in England. A consignment lrom Maracaibo direct of some three hundred bags, partly good Cuenta and partly Trigillo, arrived here on Saturday. As these cheaper kinds of Maracaibo have been wanted for some time, all that portion of the consignment has been placed, some of it going to Toronto roasters.

DRIED FRUIT.

The market continues without change. Valencias are still quoted at 8 to 8½c., and layers at 9½c. Currants have again advanced, and the lowest price quoted is 6½c. Higher prices may be looked for, as stocks in sight are very small. Eleme raisins, choice 8½ to 8¾c.

CANNED GOODS.

The only movement in canned goods is between the packers and jobbers. Packers are holding at the following figures: Strawberries $2.00; red raspberries $2.10; black $2.00; apples 3 lb. 90c., gal. $2.10; peas $1.00 to $1.15; pears $1.50 to $1.60, tomatoes $1.00; beans 85 to 90c. Gallon apples are very scarce, and jobbers are holding at $2.75. Lobsters are in good demand at $7.25 to $7.50 A small arrival of new dry cod is quoted at $5.

COUNTRY PRODUCE.

EGGS—The strong tone to the egg market already noted has continued and we have to note a further advance of ½c. to 1c. per dozen. The receipts have been larger, for which the demand has been good and the market is fairly active with a good business at 14c. to 15c. per dozen, the latter figure being for choice canned stock.

HOPS—The demand for hops on spot has been limited and the market has ruled quiet, sales being principally confined to small lots for actual wants but there has been an improved demand in the foreign markets and a quantity of hops has been shipped from New York to England. We quote: Choice Canadian, 17 to 19c. per lb., fair to good, 13 to 16c., and old stock, 5 to 9c.

BEANS—There has been no change in the market for beans. The feeling is firm and prices have been maintained. The demand is fair for small lots and sales have transpired at $1.70 to $1.85 with old stock at $1.50 to $1.60. Later advices from the country have been more favorable and re-

TURNER, ROSE & CO.

Wholesale Grocers, Montreal,

:-: AGENT FOR CUNNINGHAM & DE FOURIER CO'S :-:

TABLE DELICACIES.

Just the thing for camping and picnic parties.

"UNTOUCHED BY HAND."

POTTED AND CANNED MEATS. FISH AND FOWL.

Please send for Catalogue.

ESTABLISHED 1842.

L. CHAPUT, FILS & CIE.,

WHOLESALE GROCERS,

No. 2 and 4 De Bresoles Street, Montreal,

SOLE AGENTS FOR

Greenbank's Concentrated Lye.

JUST RECEIVED { 300 cases Louis Trefavenne Sardines. 50 bags sifted black pepper.

HUDON, HEBERT & CIE.,

WHOLESALE GROCERS

—AND—

WINE IMPORTERS,

NO TRAVELLERS ON THE ROAD.

304, 306 St. Paul St.
143, 145 Commissioners St. **MONTREAL.**

CREAMERY MEN AND MERCHANTS

Holding butter of good quality are requested to correspond with

T. W. CLARK,

Commission Merchant and Wholesale Dealer in Butter and Eggs.

Consignments solicited and business transacted for Outario and other Eastern Canada Merchants.

VANCOUVER, B.C.

References : Bank of British Columbia, Bank of British North America.

W. RYAN

Produce and Commission Merchant,

72 FRONT ST. EAST, Toronto, Ont.

—DEALER IN—

Mess and Shortcut Pork ; Long, Clear Breakfast and Roll Bacon ; Hams ; Lard ; Dried and Evaporated Apples.

SPRUCE BUTTER TUBS, 50's, 30's, 20's

Consignments of Eggs and other Produce Solicited. Egg Carriers supplied.

J. F. YOUNG & CO.

Successors to YOUNG, ANDREWS & Co.,

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

We solicit your consignments. We do not speculate on your produce, we sell to the best advantage for you. We handle everything that the country merchant requires to send from home to sell. Our warehouse is in the centre of the commission business. Our cellars are airy and cool. Send us a small trial lot.

J. F. YOUNG & CO.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

THE MAPLE LEAF brand of Canned Salmon is the best brand packed on the Pacific Coast. Great care is exercised in packing, and the best fish selected.

A. WATTS & CO.

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.



HUCKINS SOUPS

Tomato, Mock Turtle,
Ox Tail, Green Turtle,
Pea, Julienne,
Beef, Vermicelli,
Chicken, Terrapin,
Macaroni, Consommé,
Okra or Gumbo,
Soup and Bouilli,
Mullagatawny.

RICH AND PERFECTLY SEASONED.

Require only to be heated, and are then ready to serve. | Prepared with great care from only the best materials. | Have enjoyed the highest reputation for more than 32 years.

TEST FREE

Send us 20 cents, to help pay express, and receive, prepaid, 2 sample cans of these Soups, your choice.

J. H. W. HUCKINS & CO.,
Sole Manufacturers, Boston, Mass.

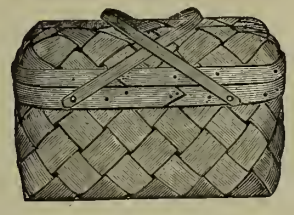
SOLD BY ALL LEADING GROCERS.

LEONARD H. DOBBIN, MONTREAL. Sole Agent for Canada.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF





1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel luuch baskets
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

OAKVILLE, ONT.

WOODENWARE



The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

Manufacturers of Pails, Tubs, Washboards, Clothes-pins, Caudy Pails, Lard Pails, Syrup Pails, also impervious packages for Oil, Paints, Varnish, Pickles, etc. Represeuted by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

WM. DAVIES & CO.,

TORONTO.

Curers and Packers

— OF —

All Descriptions of Hog Products.

Pure Lard and Sugar Cured Hams and Bacon a Specialty.

ORDER A CASE OF

OCEAN WAVE BAKING POWDER

From your Wholesale Grocer.

Sells itself after One Trial. Prices Current

BAKER'S COLLECTING AND INQUIRY AGENCY,

Room 45, Yonge St. Arcade, Toronto, Ont.

Haudles all Classes of Accounts. Seventy per cent. of all Claims reported last year were paid. Write for terms.

System Copyrighted February 13th, 1889.

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

McLAREN'S

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a Point of Keeping it always in Stock.

MONTREAL Markets continued.

port the prospects for the coming crop somewhat improved.

ASHES.

There has been no change in the market for ashes, business having ruled quiet on account of the small receipts, but what few are coming in meet with a ready sale at steady prices. We quote : first pots, $4.10 ; second $3.70, and pearls about $5.25 per 100 lbs.

BUTTER AND CHEESE.

BUTTER.—The demand for butter continues slow and the market has ruled quiet, with only a small jobbing trade doing on local account. Creamery is offering in round lots at 16½ to 17c , and in a jobbing way at 17 to 18c. It is stated that holders in the country are offering freely at 17c., with buyers here bidding 16c. We quote: Townships choice to finest make, 15 to 16c.; fair to good, 13 to 14c.; Morrisburg and Brockville. good to finest, 14 to 15c.; Western choice to finest, 12 to 14c.

CHEESE.—There was a somewhat steadier tone to the cheese market to-day and the feeling generally was that the decline in prices has been checked for the present. The offerings at the boat this morning were 1,600 boxes of white and colored, of which the bulk sold at 7¾c., but outside of this business was quiet as it generally is on a Monday. The shipments for the week ending June 14 were, 105,324 boxes, through shipments, 40,515, as compared with 7,255 boxes, through shipments 28,278 for the same week last year, and 88,262 for the corresponding week in 1888. At Canton, on Saturday, three thousand one hundred cheese were sold at 7¾c., and 1,500 at 7½c. Seven hundred tubs butter were sold at 17 to 18c., the latter ruling. At Ogdensburg three thousand cheese offered and sold to-day, 1,500 at 7⅞, and 1,500 at 7¾c. At London about five thousand boxes offered at to-days market; one small lot sold at 8⅜c., factorymen holding for 8½c. or better. We quote : Finest Brockville (colored), 8½ to 8⅝c., white 8 1-4 to 8⅜c. Eastern and States (colored), 8 to 8⅜c.: white, 8 to 8¼c.

PROVISIONS.

The tone of the local provision market was steady and prices were unchanged. The demand continues slow, and business has ruled quiet and of a small jobbing character. Hams and bacon have also been moving slow on account of the cool weather. We quote : Canadian short cut pork, $17.50 to $18 per barrel; Armour's and Morgan's short cut, $16.50 to $17; do. mess, $16; Canadian lard, $1.65 to $1.70 per pail; ham, 13 to 13½c.; bacon, 10 to 12c.; and tallow 4½ to 5c.

FLOUR AND GRAIN.

GRAIN—There has been no change in the local grain market, business on spot having continued quiet. In Manitoba wheat there is nothing doing owing to the fact that there is none offering, but it would cost laid down here to-day $1.19 to $1.20 for No. 1, and $1.17 to $1.18 for No. 2. Owing to the recent advance in corn in the West prices are quoted higher here at 53c. to 55c., duty paid. There has been some enquiry for rye and recent sales have been effected at 54c. Latest advices from Ontario are to the effect that the winter wheat crop will be a poor one, while late advices from Manitoba report the prospects for the crop fair, but it will be probably two weeks late, The stock of grain in store shows an increase of 1,921 bushels wheat, a decrease of 398 corn, an increase of 6,324 oats, and a decrease of 34,521 peas compared with a week ago, and a decrease of 315,768 wheat, 13,245 corn, an increase of 40,757 peas and 64,446 oats as compared with the same week last year.

FLOUR.—In flour business was quiet, there being only a small local demand to fill actual requirements. Tone of market steady ; prices show no change. Stock in store shows a decrease of 2714 barrels compared with a week ago and a decrease of 3860 barrels with the same week last year. We quote :— —Patent winter, $5.15 to $5.25; patent spring, $5.25 to $5.50; straight roller, $4.75 to $4.90; extra, $4.35 to $4.50; superfine, $3.25 to $3.75; fine, $0.00 to $0.00; city strong bakers, $5.15 to $5.25; strong bakers, $5.15 to $5.25; superfine, bags, $2.30 to $2.40; extra, bags, $2.00 to $2.10; fine, bags, $1.50 to $2.00; oatmeal, standard, per bag $2.25 to $2.30; oatmeal, granulated, $0.00 to $2.50; oatmeal, rolled, $0.00 to $2.50

MONTREAL NOTES.

Mr. John A. Moir, commission merchant, is enjoying a short holiday at the seaside.

Freights are now going up, and on the whole shipping is improving upon last month.

Chaput, Fils & Cie have a line of 50 bags canary seed they are offering to the trade at a low figure.

Mr. C. Chaput, of Messrs. L. Chaput, Fils & Cie. is at present enjoying a well earned rest at Old Orchard Beach.

The "Eliza," "Minnie Bride" and the "Medbor" with Barbadoes molasses for Hudon, Hebert & Cie are expected to arrive shortly.

The agency for Menier chocolate has been transferred to Messrs. Anderson & Miller, commission agents, 13 St. John street. They are sole agents for Canada.

Mr. Robert Thomson Dinahan, grocer, has assigned at the demand of Mr. Geo. Lanctot, with liabilities of about $6,000. The largest creditor is Mr. Lanctot himself, interested for $3,000.

The Ottawa Free Press a few days ago contained the following : "Mr. D. Sinclair, of the Canada Sugar Refinery is in the city to advise the Minister of Customs in regard to the question of molasses importation for the re-adjustment of an equal basis of the customs duties on molasses. Mr. Sinclair contends that the tariff should be used to prevent the importation of molasses as far as possible, because the use of molasses reduces the consumption of sugar, and the sugar combine insists that they are entitled to a monopoly of the business of supplying sweetning material in Canada." It was only in the imaginative brain of the reporter that the facts of the above item originated. On the face of it, it can be seen that the truth is being handled rather awkwardly.

It will be remembered that the forwarders and grain men, after a long agitation, induced the Government to grant to shippers of oats via the canal the same rebate of canal tolls as allowed on other grain. Lately it has been subject to general comment on the Corn Exchange that the allowance of the rebate of canal tolls on oats has been a complete failure so far as bringing American grain for export via this route is concerned. Not a barge load of American oats has yet been brought down the canals this season. The grain merchants who interested themselves in the movement to induce the Government to grant the rebate on oats state that there are large quantities of oats which would naturally come to Montreal for export were the freights lower. Shipping men explain that oats are placed in the lower holds of the steamships leaving the American ports, and as they require them to fill these spaces take them at very low rates of freight. There are plenty of deals offering at Montreal to fill the lower holds of the steamships, and as deals pay better and are better freight than oats, there is no reason for the shipping agents to offer lower rates for oats than for other grain.

THE GROCERS' PICNIC.

The annual picnic of the Montreal Retail Grocers' Association is the leading event of its kind in Montreal during the summer months. Politicians, public men, as well as the city fathers are ready at a moments notice to join hands with the grocers for a days outing and fun. The picnic of '90 promises to eclipse former ones. The date chosen is Wednesday, July 30th, and the spot, the most charming within miles of Montreal, is the beautiful Park of Judge Foster at Knowlton, which has been thrown open to the excursionists.

Knowlton is reached by the C. P. R., which will carry the picnickers by two special trains leaving the Windsor station at 7.30 and 7.45. Hon. Peter Mitchell, M. P., Hon. James McShane, M. P. P., Mr. J. S. Hall, M. P. P., Mr. J. O. Villeneuve, M.P.P., Mr. R. S. White, M. P., Ald. Roland, chairman of the finance committee, as well as a dozen or more aldermen have accepted invitations.

The bands of the Victoria Rifles and the pipers of the Royal Scotts will accompany the excursion.

The programme of games consists of fifteen events—foot races, boat races, jumping and a tug-of-war.

The prices of the tickets are $1, and for children 50 cents.

Brandon merchants are boycotting the Northern Pacific and Manitoba railway owing to the differential freight rates being unsatisfactory.

W. Bro. R. R. Fulton, of Woodstock, passed through the city last week on his way to Kingston, where he has been attending the Grand Lodge.

Nearly all the retail grocers in Hamilton have agreed to close their stores on Wednesday afternoon at 1 o'clock for the balance of the summer. Some of the more prominent houses have not yet consented to the arrangement, however.

Mr. William Langton, Bothwell, reports a better business than for some years. He is having his store handsomely refitted, and it now presents a very attractive appearance. It has been covered inside and out with painted sheet iron.

Mr. N. W. Chisholm of Meaford has been appointed Deputy Collector of Inland Revenue at Owen Sound. Mr. Chisholm is a young man of high personal qualities, and the appointment gives general satisfaction. He is well known to the trade, having been in the grain and general store business with his father.

When the Noble liquor cases were called on Monday at the Toronto police court, Inspector Archibald said that an agreement had been reached, whereby Noble was to pay the fines imposed at his two prior convictions and the three remaining cases were to be dropped. The magistrate, therefore, ordered the cases to be erased from the court calendar.

BAKING POWDER!

IMPORTANT TO THE TRADE.

PURITY, STRENGTH, FULL WEIGHT.



Put up in ¼, ½ and 1 lb. Tins. RETAIL PRICE 10, 15 and 25 cents.

MAKERS WILL ONLY SELL TO DEALERS WHO MAINTAIN PRICES NAMED.

"SUCCESS FROM THE START"

Fully equal in results to any High-priced Powder offered.

This Brand of Powder although on the market a short time only, is now demanded by all our regular trade. It's success has been so well assured as to compel extensive additions to our factory to meet growing demand. "Prices on application." "Mail orders solicited."

Diamond Baking Powder and Spice Mills,

W. H. GILLARD & Co., Proprietors, HAMILTON, ONT.



THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL,

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday s yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, McGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

A large consignment of our New Alaska Pattern Granite, in both plain and decorated, just arrived. Some staple assortments of good Seconds also on hand. New lines of China Tea Sets, Toilets, etc., now open for inspection. Goods both in packages and open. Please give us a call.

RICHARD TEW & CO.

IMPORTERS OF

Crockery, Glassware, China, Lamp Goods, Etc., Etc.,

10 FRONT ST. East,

(Adjoining Board of Trade Building.)

TORONTO.

Business Changes.

ONTARIO.

Almonte—Skinner, P. C. boots and shoes, assigned in trust.

Brantford—Laughery, R. J. & Co., (co nom) W. saddlery, hardware, stock sold by Sheriff.

Courtright—Stevens, C. W. general store, sold out to to Ed. Eddington.

Creemore—Gillespie Bros., general store, succeeded by Alex. Gillespie.

Dunbar—Bingham, Herbert, general store assigned in trust.

Essex Centre—Vance & Son, grocers, assigned to Joseph Dring, Essex Centre.

Kemptville—Lamping, L. & Co. foundry, assigned in trust.

Toronto—Burns, John, Jr. hardware, stoves and furnaces, selling out.

Hardy, Thomas, boots and shoes, assigned to Campbell & May, Toronto.

Kennedy, Robert, grocer, burnt out.

Mallord, J. & Son, pork and provisions, James Mallord, deceased.

Staunton, M. & Co. (co nom) mfrs. wall paper, called meeting of creditors for 25th.

Vankleek Hill—Robertson John, general store, deceased.

Wheatly—Eastman, G. A. general store, burnt out.

Lightfoot, C. L. hardware, burnt out.

Scott, H. general store, burnt out.

QUEBEC.

Carleton—Leblanc, John general store and flour, assigned in trust.

Montreal—Carroll, John tobacconist, stock, etc. advertised to be sold by auction; Daoust, Placide, grocer, stock, etc., advertised to be sold by auction; Hoolahan, John, eight cent store, demand of assignment; Lamarche, Camille carriage maker, assigned in trust; Lavigne, C. M., grocer, stock, etc., advertised to be sold by auction; Morton, Phillips & Bulmer, manufacturers stationery, bookbinders, etc., dissolved, T. C. Bulmer retires, Major Freeman and Robert J. Gibson admitted, style Morton, Phillips & Co.; Muntz & Inglis, manufacturers agents, dissolved, succeeded by "The Yost Machine Co." G. A. Muntz & Fred McAnally, proprietors; Thompson, James, carriage maker, stock, etc, advertised for sale by tender 22nd inst.

St. Dominique—Vachon, Victor, general store, stock, etc., advertised to be sold by auction 23rd inst.

Valleyfield—Despocas, Louis, hardware, etc., stock, etc., advertised to be sold by auction 21st inst.

Windsor Mills—Beaulieu, E. & Co., general store, stock, etc., advertised to be sold by auction 23rd inst.

NOVA SCOTIA.

Baddeck—McKenzie, Murdoch H., general store, assigned.

Bridgewater—Powers, James T. & Co., hardware, dissolved.

Spring Hill—Weatherbee, U. J., tinware, etc., sold out.

Westchester — Siefert, Charles, general store, assigned.

BRITISH COLUMBIA.

New Westminster — McKeen, N. C. & Son, grocers, dissolved, N. C. McKeen, continues.

Vancouver—Campbell, M. L., tobacconist, assigned in trust.

HECK'S COLUMN.

How is business in the West? That's what should interest many merchants throughout the Dominion, also the prospects for this season's trade. Three hours run from Toronto, via C. P. R. to Owen Sound, and we are landed at the wharf to go aboard the steamer Alberta for the Soo and Port Arthur. This trip takes two days, where one gets a chance to rest and prepare himself for the long run to the coast. Passing through the Soo, we have an hour or more to see how trade is at that place, and to give you an idea as to the scarcity of money and backwardness of trade one could hardly get a V changed if he tried. On we go to Port Arthur. This town has boomed, but I can safely say it is at a standstill to-day. Many merchants think trade will pick up later, others are making enquiries as to locating further west. My opinion is that those who stay will in time get repaid, but at present things are very flat. The merchants visit around each other's doorsteps. Leaving Port Arthur the next town of importance is Rat Portage, and across the river the town of Keewatin, where the Lake of the Woods Milling Co'y's head office and mill are situated. That's the only thing that has any stir in the town, except possibly the lumber business, a number of tows coming in most every day. Well, to go back to Rat Portage again, things are quiet. Still we can safely say that they are ahead of towns previously mentioned, and being a summer resort for a number of Winnipegers everything counts these days. Thus, we report trade better, but no rush can be seen. Some will wonder what kind of country lies between these towns. To this, I say very rough. Did not see a plot of ground large enough to play cricket on that was any way level. Nothing but rocks, lakes and mountains. We pass on to Selkirk, being here informed that nothing but poverty kept people from forsaking the place altogether. The country now becomes more level, and we once in a while see a fine crop of grain. The new wheat coming in will most likely cause flour to be cheaper, and every prospect of a good yield is entertained. Winnipeg is our next stopping place, where, at this season the days are very warm and evenings cool. Here the clerks close shop doors every evening except Saturday at seven o'clock.

DETECTIVE AGENCIES.

HOWIE'S DETECTIVE AGENCY, 86 WELLington St. West, Toronto, Ont., established 1886 Telephone 1309.

BUSINESS CHANCES.

TRAVRELLER CALLING ON GROCERS IN Toronto wants a line of goods on commission. First-class references given. Address J. I. 453 Church St., Toronto.

RARE CHANCE—ONE OF THE BEST MEAT and vegetable markets in Hamilton for sale; satisfactory reasons for selling. H. Harrison, 21 John south, Hamilton. 31

GENERAL STORE IN GLENMORRIS TO rent; post-office in connection; brick building; posession 1st July; an excellent opening. Address Thomas Scott, P. M., Glenmorris, Co. Brant. 30

TENDERS FOR PURCHASE OF STOCK OF general store of late Andrew Melville, Nottawa, near Collingwood, will be received to 1st August; also tenders for store premises, which are exceptionally good; tenders for stock to state rate in dollar for whole or by departments and terms of payment; a minimum price is fixed on; the highest tender above this price, if otherwise satisfactory, will be accepted; possession immediate; first-class chance to settle down to safe paying trade in flourishing neighborhood; inspection invited. For particulars apply to William J. Frame, Secretary to Executors, Collingwood.

Battle & Smyth, Thorold, Ont., Manufacturers of The Japanese Shoe Blacking.

STEEL, HAYTER & CO
IMPORTERS OF
INDIAN TEAS
Direct from their Estates in Assam.
Assams, Kangras, Darjeelings and Indian Oolongs in Stock.
PROPRIETORS OF THE WELL-KNOWN
"Monsoon" Brand.
SAMPLES AND QUOTATIONS ON APPLICATION
11 & 13 Front St. E. Toronto.
Calcutta and London Firm: Octavius Steel & Co
Telephone 2354.

The Neostyle, THE BEST DUPLICating apparatus. 5,000 copies made from one original writing, drawing or music.
GEO. BENGOUGH,
45 King E., Toronto.

ORDER A CASE OF
GILLETT'S 100% POWDERED LYE.



THE BEST THING KNOWN
FOR
Making Soap, Softening Water, Printers', Engineers' and Painters', Disinfecting Everything, Boiler Compound, Cutting and Removing Grease, Washing Trees to Kill Insects. A Hundred Other Purposes.

One can equal to 20 lbs. Sal. Soda. Each can has a Double Cover, can use what you need and close the can. ½ gro. (48 cans) in case. Sold by all Wholesale Grocers.

E. W. GILLETT, Manufacturer,
TORONTO, ONTARIO.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, July 24, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

IMPERIAL—ONTARIO AND QUEBEC.



	Per doz.
Imperial 10c. cans	$0 90
" 4 oz. "	1 35
" 6 oz. "	1 85
" 8 oz. "	2 45
" 12 oz. "	3 70
" 16 oz. "	4 70
" 2½ lb. "	11 30
" 3 lb. "	13 50
" 4 lb. "	17 30
" 5 lb. "	21 50

Sold only in cans.

Cottam's Best, in 1 lb tins	3 00
Best in 5 oz. tins	1 10
Cottam's Choice, 1 lb tins	1 75
" " 5 oz tins	70
" loose	10
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb. tins	65
" " bulk, per lb	12

	Per doz.
Empire, 5 dozen 4 oz cans	$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" ½ " 5 lb cans	8 00
" bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases.	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60

BISCUITS.

	Per lb
Arrowroot	$0 11½
Abernethy	9
Ginger Nuts	11½
New York Fruit	15
People's Mixed	11
Pilot Family	6
Snowflake	11½
Magard	15
Soda	6
Soda, 1 lb packages	8
" 3 lb "	21
Sultana, thin	11½
Tea	11½
Wine	9½
Wine, sweet	9

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ⅔ "	2 10
" ⅓ "	1 10
Spanish, No. 3	4 50
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jacquot's French, No. 2	3 00
" " " 3	4 50
" " " 4	8 00
" " " 5	10 00
" 1-gross Cabinets, asst,	7 50

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & co's.
Royal Black Lead, per gross..... $1 80

BARRINGER & BROWN.
(Thos. E. Clatworthy, Ag'nt, Toronto.)
Convex Black Lead packed in wood boxes containing 12 card boxes, per box 1 12

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & co's.
Parisian Square Blue, per lb..13 to 14c

BARRINGER & BROWN.
(Thos. E. Clatworthy, Ag'nt, Toronto.)
Azure square blue box, containing 8 1 lb. packets of 16 oz., squares, per 8 lb. box 0 89

BROOMS.

	Per doz.
Carpet....4 strings	2 90
X Parlor, 2 "	2 65
Louise 3 "	2 65
1 Gem 4 "	3 25
2 " 3 "	2 65
3 " 2 "	2 20
4 " 2 "	1 95
O Hurl... 4 "	2 65
1 " 3 "	2 35
2 " 3 "	2 05
3 " 3 "	1 70
OK " 2 "	1 35
Hvy Mill 4 "	3 70

CALVES' FEET GELATINE

G. P. SWINBOURNE & CO.
(Thos. E. Clatworthy, Ag'nt, Toronto.)
Boxes of 4 dz. 6d., and 2 doz. 1s. pack $3 96

CANNED GOODS.

	Per doz
Apples, 3's	$0 95 $1 00
" gallons	2 50 2 60
Blackberries, 2	2 00 2 10
Blueberries, 2	1 25 1 40
Beans, 2	0 95 1 10
Corn, 2's	0 95 1 10
" Epicure	1 45 1 50
Cherries, red pitted, 2's	2 25 2 40
Peas, 2's	1 00 1 25
" sifted select	.... 1 35
Pears, Bartlett, 2's	2 00 2 10
Pineapple	2 80 3 00
Peaches, 2's	2 25 2 35
" 3's	3 25 3 50
" Pie, 3's	1 60 1 65
Plums, Gr Gages, 2's	1 90 2 00
Pumpkins, 3's	1 10 1 20
" gallons	3 10 3 25
Raspberries, 2's	2 50 2 60
Strawberries, choice 2's	2 25 2 50
Succotash, 2's	1 60 1 65
Tomatoes, 3's	1 20 1 30
Lobster, 1's flat	.... 2 40
" Tall	2 00 2 05
Mackerel	1 40 1 60
Salmon, 1's	1 50 1 60
" white	1 30 1 40

	c. per tin
Sardines Albert, ¼'s tins	11, 11½
" " ½'s "	15, 18
" Martiny, ¼'s "	10, 10½
" " ½'s "	18, 19
" Other brands, 9¾, 11, 16, 19	
" P & C, ¼'s tins	20, 22
" " ½'s "	33, 36
" Amer, ¼'s "	6½, 8
" " ½'s "	9, 11

MARMALADE, JAMS AND JELLIES.

CAIRN'S.
(Blaiklock Bros., Montreal, Agents.)
Marmalade. Price, f.o.b. Montreal. dz.

"Home Made," glass 1 lb	$2.35
" White 1 lb	2.25
" " 2 "	4.15
" Stone 7 "	13.20
Scotch White 1 "	2.10



Jams.
Gooseberry
Strawberry
Black Currant.
Red Currant....
Green Gage ...
Apricot
Raspberry
Damson
Plum
Red Currant and Raspberry ....

1 lb, white pots, 4 doz. assorted, per doz. $2.35.

Jellies. Red Currant, 1 lb. white. $2.75
Black Currant, 1 lb. white 2.75

DELHI CANNING CO.

Jams, assorted, 1's	2 35
Jellies, 1's	2 25

CANNED MEATS.

CLARK'S.

Comp. Corn Beef 1 lb cans	$1 60
" " 2 "	2 65
" " 4 "	5 00 5 15
" " 6 "	7 75 8 00
" " 14 "	18 60 19 20
Minced Collops, 2 lb cans	2 60
Roast Beef 1 "	1 60
" 2 "	3 15
" 4 "	5 85
" 6 "	7 00
Par Ox Tongue, 2½ "	$7 25 7 50
Ox Tongue 2 "	4 50
Lunch Tongue 1 "	3 00 3 10
" 2 "	5 25 5 75
English Brawn 2 "	2 50 2 60
Camb. Sausage 1 "	2 50
" 2 "	4 00
Soups, assorted 1 "	1 35
" 2 "	2 25
Soups & Boulli.. 2 "	1 80
" 6 "	4 50
Potted Chicken, Turkey, or Game, 6 oz cans	1 50
Potted Ham, Tongue or Beef, 6 oz cans	1 35
Devilled Tongue or Ham, ½ lb cans	1 35
Devilled Chicken or Turkey, ½ lb cans	2 25
Sandwich Ham or Tongue, ½ lb cans	1 50
Ham, Chicken and Tongue, ½ lb cans	1 50

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.
Mince Meat, ½ gal glass jars, $9 50
Ditto, 25 and 40 lb pails, per lb. 12½c

J. H. WETHEY'S—ST. CATHARINES.
Condensed, per gross, net..... $13 50

CHEWING GUM.

ADAMS & SONS.

Tutti Frutti, 36 5c bars			$1 30
Sapnota,	150	pieces	1 00
Sweet Fern,	230	"	0 85
Black Jack,	115	"	0 85
Red Rose,	115	"	0 85
Barley Malt,	115	"	0 85
Tampico,	115	"	0 85
Lemon Trumps,	115	"	0 85
Magic Trick,	115	"	0 85
Puzzle Gum (new)	115	"	0 85
Bolah "	150	"	0 85
Taffy Licorice,	72	"	0 50
Caramel Tolu,	72	"	0 45
Adams' N.Y. Gum,	200	"	0 50

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & co's.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs..	0 35
Premium, ½'s..6 and 12 lbs...	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs.	0 24
Sticks, gross boxes, each...	1 00

ALWAYS ORDER **RECKITT'S BLUE.**

Prices Current, Continued—

Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs 30
" Pearl " " " 25
" London Pearl 12 & 18 " " 22
" Rock " " " 30
" Bulk, in bxs 18

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb	$0 30
Mott's Prepaired Cocoa	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa	40
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs	30
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	24
Mott's Vanilla Chocolate stick	22
Mott's Pure Confec. Chocolate	22c—35
Mott's Sweet Confec. Choc.	21c—28

. W. COWAN & CO'S.

Cocoas—
Hygienic, 1, ½, ¼ lb. boxes 70, 75
Iceland Moss ¼ lb in 12 lb boxes 35
London Pearl, " " 30
Soluble (bulk) 15 & 30 lb bxs ... 18, 20
Soluble (tins) 6 lb and 12 lb 20
Cocoa Nibs, any quantity ... 30, 35
Cocoa Shells, any quantity ... 05
Cocoa Essence, per doz 1 40

Chocolates—
Mexican, ¼, ½ in 10 lb bxs 30
Queen's Dessert, " 40
Vanilla " 35
Sweet Caracas " 32
Chocolate Powder, 15, 30 lb bxs 25
Chocolate Sticks, per gross ... 00
Pure Caracas (plain) ¼, ½ lbs 40
Royal Navy (sweet) " 30
Confectioners', in 10 lb cakes 30
Chocolate Creams, in 3 lb bxs 30
Chocolate Parisien, in 6 lb bxs 30

Thos. E. Clatworthy, Ag'nt, Toronto.)

Schweitzer's Cocoatina, net cash ¼ lb. ½ lb.. per doz... 3 29 6 30

WALTER, BAKER & CO

Chocolate—
Premium No. Chocolate, in boxes, 12 aud 25 lbs .....
Baker's Vanillia Chocolate, in boxes, 12 lbs.....
Caraccas Sweet Chocolate, in boxes, 6 lbs., 12 boxes in a case.
Vanillia Tablets, in boxes .....
Spanish Tablets, 100 in each box, 12 boxes in a case.....

German Sweet Chocolate—
Grocers' Style, in cases 12 boxes, 12 lbs.....
Grocers' Style, in cases 24 boxes, 6 lbs .....

Cocoa—
Pure Prepared in boxes, 12 lbs...
Cracked Cocoa, in boxes, 12 lbs., ½ lb. papers .....
Cracked Cocoa, in bags, 10 lbs ...

Breakfast Cocoa—
In boxes, 6 and 12 lbs., ½ lb. tins .....
In boxes, 12 lbs., 1 lb. tins, decorated canisters.....

Broma—
In boxes, 12 lbs., ½ lb. tins.....

COFFEE.

GREEN

	c. per lb.
Mocha	31, 33
Old Government Java	28, 31
Rio	22, 24
Plantation Ceylon	29, 31
Porto Rico	23, 24
Guatamala	24, 26
Jamaica	23, 24
Maracaibo	22, 2(

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.

	c. per lb
Java	33, 34
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	33
Our Own "	30
Laguayra "	28
Mocha and Java	32, 33
Java, Standard	32
" Old Government	30, 32
" Crown	29
Arabian Mocha	35

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs	30
Standard Imperial in sealed tins, 25 and 50 lbs	32
Standard Blend in sealed tins, 25 and 50 lbs	33
Ground, in tins, 5, 10, 15 and 25 lbs	20, 30
Say's Parisien, in ½ and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz.	1 25
" " " " 2, 2 oz.	1 75
" " " " 3, 3 oz.	2 00

SUTTON & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Pure essence, Gorgona Anchovies, ½ pts. per doz 2 76

FLOUR AND MEAL.

	per bbl.
Flour, Family	$5 00 5 25
" Manitoba Patent	5 65
" white wheat patent	5 25
" Strong bakers'	5 25
Oatmeal, standard, bbls	4 65
" granulated, "	4 65
" rolled "	4 75
Bran, per ton	12 00
Shorts	17 00
Cornmeal	2 75 3 00
" Gold Dust	3 25 3 30
" Imperial	3 00 3 15

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz.
Cases, No. 1, 2 oz tins	$2 75 $3 00
" No. 2, 4 oz tins	4 50 5 00
" No. 3, 8 oz tins	8 00 8 75
" No. 4, 1 lb tins	12 60 14 25
" No. 5, 2 lb tins	25 00 27 00

FRUITS.

FOREIGN.

	c. per lb.
Currants, in bbls	5¾, 5⅞
" ½ bbls	5⅞, 6
" cases	6¼, 6½
" Patras, in cases	6½, 7
" Vostizza, "	7¼, 9½
" ½ case	9½ 9½
Dates, Persian, boxes,	5½ 5¾
Figs, Elemes, 14 oz., per box	8½ 9
" 10 and 20 lb box	10, 11
Prunes, Bosnia, hhds	6, 6¼
" " cases, new	8½, 9½
Plums, French, 55 to 65	12½ 15
" Bottles, 1's	22 23
" " 2's	37½ 40
" " 4's	70 75
" " 7's	1 00 1 10
Raisins, Valencia, off stalk,	8, 8½
Selected	9, 9½
Layers	9½ 10
Raisins, Sultanas	12, 14½
" Eleme	7½ 8
" London Layers	$3 00 3 25
" Black Baskets	4 00 4 25
Lemons,	5 50 6 00
Oranges, Sorrento	6 50
Bananas	1 25 1 75

DOMESTIC.

Apples, Dried, per lb	5 5½

GLASSWARE.

TAYLOR, SCOTT & CO.

	c. per doz.
Lamp Chimneys, O	32
" " A	35
" " B	45

	per bbl
Fruit Jars, pts	13 00
" " qts	14 00
" " ½ gal	17 00

GRAIN.

Wheat, Fall, No. 2	$0 98 1 00
" Red Winter, No. 2	0 98 1 00
" Spring, No. 2	90 0 92
" Man. Hard, No. 1	1 17
" " No. 2	1 15
Oats, No. 2, per 34 lbs	41 43
Barley, No. 2, per 48 lbs	50 51
" No. 3, extra	48 49
" No. 3	40 43
Rye	47 49
Peas	63 64
Corn	50

HAY & STRAW.

Hay, Loose, per ton	$10 00 $12 00
" Pressed, " on track	10 00
Straw Pressed, "	5 00 5 50

ISINGLASS.

G. P. SWINBOURNE & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Boxes containing 3 doz 3d. pack. per box 3 58



LYE.

Gillett's powdered Lye (½ gr. in a case) per case $3 75

Elliott's 3 75

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts
Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars	22
" Fine, in 4 lb jars	70
" Ex. Sup., in bulk, per lb.	30
" Superior, in bulk, per lb	20
" Fine, " "	15

COLMAN'S AND KEEN'S

In 4 lb jars	75
In 1 lb jars	25
D. S. F., in tins, per lb	41
" in ½ lb tins	42
" in ¼ lb tins, per lb	44
D. F. in ½ lb tins, per lb	26
" ¼ " "	28

BARRINGER & BROWN.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Genuine, in 4, 1, ½, ¼ lb. and 2 oz. tins, per lb	0 34 0 47
Superfine genuine, full	0 30 0 43
Pure, per lb	0 23 0 36
D.S.F. "	0 34 0 47
D. S. "	0 30 0 43
F. "	0 23 0 36

NUTS.

	per lb.
Almonds, Ivica	13, 14
" Tarragona	14, 15
" Formigetta	12, 14

The Cowan Cocoa & Chocolate Co. Limited
OF TORONTO,
Manufacturers of
Cocoas and Chocolates.
Hygienic, Queen's Dessert, Mexican, Iceland Moss, Sweet Caracas Vanilla, Cocoa Essence, Royal Navy Chocolate, Soluble, Creams, Coffees and
Confectioners' Chocolates, Icing, and Powdered Sugars.
LEONARD H. DOBBIN, Agent, Montreal.



IMPOSSIBLE!
So say Doctors, to say too much in favour of St. Leon Water. It puts down Bright's Disease and Diabetes, as water quenches fire. Cures Indigestion, Dyspepsia, Rheumatism, etc., completely if drank freely and rubbed in the skin.
ST. LEON
Mineral Water Company,
101½ KING STREET W., • • TORONTO.

SAW YOUR
ADVERTISEMENT
IN THE
CANADIAN GROCER.

SILVER STAR STOVE PASTE.
The following is the universal verdict of all who have used or sold it:
HAMILTON, APRIL 25th, 1890.
Messrs F. F. DALLEY & Co.,
GENTLEMEN:—In thus ordering a fresh supply of your SILVER STAR STOVE PASTE we cannot but express our appreciation of the goods and congratulate you on having been able to place on the market an article so superior in every respect to anything we have heretofore been able to get.
As we use it on the stoves in the wareroom, we know personally its good qualities—no dust, a quick polish, always ready and the work is done in the time it would take to prepare the Dome or other hard stove polishes, and one of the best features about it is that it is so clean to handle.
If a man sells us an inferior article we don't forget to tell him about it, and on the same principle when a firm gives us an Extra good one we believe in letting them know that we appreciate it.
We remain,
Respectfully yours,
J. WALLACE & SON.

When writing to our advertisers please inclose the above.

SOLUS. SOLE PRESERVER
Will preserve the soles of boots or shoes, and render them perfectly waterproof. One application to a pair of new shoes will double their wearing qualities.
Two-sized tins, 15 and 25 cents. Will cost you $1.20 and $2.00 per dozen.
We also manufacture the best line of Wigwam Slippers, and Lumberman's Oil Tanned foot wear in Canada.
C. N. VROOM,
St. Stephens, N.B.

Prices current, continued—

Almonds, Shelled Valencias	30, 35
" " Jordon.	50, 55
Brazil	13, 14
Cocoanuts	5 50 6 00
Filberts, Sicily	10 11
Peanuts, roasted	14
" green	11, 12
Walnuts, Grenoble, old	14, 15
" New	16 ..
" Bordeaux	10½, 11½
" Naples, cases	16, ...
" Marbots	12

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO.

PICKLES.

John Bull, mixed, in bulk	$0 60
" Chow Pic'le, in b'lk	65
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 25
" " " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

SAUCES.

John Bull, kegs, per gal	$1 25
" ½ pt. bottles, per doz (according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " ½ pt, bottles, per doz	1 25
Niagara Tomato, kegs. per gal	1 25
" " Reputed pints	1 25

	c. per peels
Terry's Candied Peels.	
Lemon, 7 lb boxes	16
Orange, "	18
Citron, "	30

CROSSE & BLACKWELL'S.

Pickles, all kinds, pints, per doz	3 25

LEA & PERRIN'S.

	per doz.
Worcester Sauce, ½ pts	$3 60 $3 75
" " pints	6 25 6 50

SUTTON & CO.

(Thos. E. Clatworthy, Agent, Toronto)

Worchester Sauce, ½ pints, second quality, per doz	1 17
Worchester Sauce, ½ pints, third quality, per doz	0 96
The Victory Dinner Relish, per dozen	1 92
Bottled Pickles—Mixed, Piccalilli, Cabbage, Onions, per doz.	2 16

PRODUCE.

DAIRY.

	Per lb	
Butter, creamery, rolls	$0 20	$0 22
" " tub	0 18	0 20
" dairy, tubs, choice	0 12	0 14
Butter, pound rolls	0 16	0 18
" store crocks	0 13	0 15
" store packed	0 05	0 7
Cheese	0 09	0 9½

COUNTRY.

Eggs, fresh, per doz		0 14
Beans	1 50	1 80
Potatoes, per bag, old		1 20
" per bbl., new	3 50	3 75
Hops, 1888 crop	0 08	0 12
" 1889 "	0 12	0 16
Honey, extracted	0 09	0 12
" section	0 14	0 18

PROVISIONS.

Bacon, long clear, p lb.	0 08½ 0 09
Pork, mess, p. bbl	15 50 17 00
Hams, per lb	0 12½
Bellies	0 11 0 12
Rolls	0 09½ 0 09½
Backs	0 11 0 11½
Lard, Canadian, per lb.	0 09½ 0 10
Hogs	6 25 6 50
Tallow, refined, per lb	0 05 0 05¼
"rough, "	0 02

RICE, ETC.

	Per lb.
Rice, Aracan	3¾, 3¾c
" Patna	4⅜, 4⅜
" Japan	4½, 5
" extra Burmah	3⅞, 3⅞
Grand Duke	5¼, 5¾
Sago	5½, 5¾
Tapioca,	5⅞, 6¼

SPICES.

GROUND.

	Per lb.	
Pepper, black, pure	$0 20	$0 22
" fine to superior	12	18
" white, pure	32	35
" fine to choice	25	30
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	25	40
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURGH STARCH CO. (Limited.)

	c. per lb.
Benson's Prepared Corn	8
No. 1 White Laundry, 4 lb boxes	5½
Silver Gloss, 6 lb boxes	6¼
" 1 lb chromo pkgs	7
Satin, 1 lb chromo boxes	7½
Edwardsb'g Rice, 1 lb chromo bxs	9
Canada Laundry	4½
Canada Corn	6½

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40 lb boxes. 1 lb packages, new wrappers	7½
36 lb boxes. 12 3 lb paper boxes	7½
40 " 10 4 lb "	7½
Silver Gloss Starch—	
40 lb boxes. 1 lb packages, new wrappers	9
40 lb boxes. Assorted ½ lbs and ¼ lbs	9¾
40 lb boxes. 10 4 lb paper boxes	9
6 lb boxes, with sliding covers (12 boxes in each crate)	9½
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	8
20 " "	8¼

BRITISH AMERICA STARCHES.

First quality White laundry, 3-lb. cartoon boxes	5½
First quality White laundry, barrels	5
First quality White laundry, half barrels	5
Lily white gloss, 6-lb. boxes	6¾
Brantford gloss starch, 1-lb fancy cartoons	7¼
Lily white gloss, 1-lb fancy cartoons	7
Canada Laundry	4½
Pure prepared Corn	7½
Challenge Brand prepared corn	6¾
Coldwater Rice	9

SUGAR.

	c. per lb.
Granulated, in bbls	6⅞, 7
Paris Lump, "	7¼
" " ½ bbls	7⅜
" " boxes	7⅝
Extra Ground, in bbls	8
" " boxes	8¼
Powdered, in bbls	7⅛
" less than bbs	7⅜
Yellows, in bbls	5⅝, 6¼
Raws, Jamaica in bags	5¼, 5¾

SYRUPS AND MOLASSES.

SYRUPS.

	Per lb. bbls.	½ bbls
Redpath's "D"	3½c.	3⅝c
" "M"	3⅝	3¾
Redpath's "B"	3⅞	
" "VB"	3¾	3⅞
" Extra	4	4¼
" Ex. Sup	4¼	4½
" XXX Sup.	4⅝	4¾
" Corn Syrup	4½	5

MOLASSES.

	Per gal.
Trinidad, in puncheons	34, 36c
" bbls	38, 40
New Orleans, in bbls	70, 75
Porto Rico, hdds	33 34
" barrels	36, 37
" ½ barrels	38, 39

TEAS.

GREENS.

	Per lb
Gunpowder—	
Cases, extra firsts	42, 50c
Half chests, ordinary firsts	22, 38
Cases, sifted, extra firsts	42, 50
Cases, small leaf, firsts	35, 40
Young Hyson—Moyunes	
Half chests, ordinary firsts	22, 38
" " seconds	19, 20
" " thirds	16, 17
" " common	14, 15

PING SUEYS.

Half chests, firsts	28, 32
" " seconds	16, 19
Half Boxes, firsts	28, 32
" " seconds	16, 19

JAPAN.

Half Chests—	
Choicest	38, 40
Choice	32, 36
Finest	28, 30
Fine	25, 27
Good medium	22, 24
Medium	19, 20
Good common	16, 18
Common	14, 16
Nagasaki, ½ chests Pekoe	16, 22
" " Oolong	14, 15
" " Gunpowder	16, 19
" " Siftings	5, 12½

CONGOUS.

Half chests, Kaisow, Moning	12, 55
Caddies and half chests	18, 50
Cadies, Paklingand new makes	18, 50

OOLONG.

Half chests Formosa	34, 50
Caddies	36 55

ASSAMS.

Chests and half-chests Pekoe	22, 48



KINGSFORD'S OSWEGO .·. STARCH.

"Pure" and "Silver Gloss"
FOR THE LAUNDRY.

Corn .·. Starch,
FOR THE TABLE,

The Standard of Excellence. Absolutely Pure.

For Sale by all Leading Jobbers in Canada.

T. KINGSFORD & SON, Oswego, N.Y.

B. T. BABBITT'S

BEST SOAP

Which has a world-wide reputation of being the best lard soap made; noted for its PURITY and QUALITY. Hundreds of Soap Manufacturers have tried for years to imitate and discover the process by which it is made—but all have met with signal failure. No soap ever made has the same Washing Powers. Millions of families, mechanics, railroad engineers, railroad men will attest to this fact.

MANUFACTURED ONLY BY

B. T. BABBITT, Nos. 64, 65, 67, 68, 69, 70, 72, 74, 76, 78, 82 Washington St. and 41, 42, 43 44, 48 and 49 West St. } NEW YORK.

SCENTED ORANGE PEKOE.

Boxes. Foochow and Canton 28, 60

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	62c
Ingots, rough and ready, 7's	59
Laurel, 3's	52
Brier, 7's	50
Index, 7's	45
Honeysuckle, 7's.	53
Napoleon, 8's.	49
Royal Arms, 12's	50
Victoria, 12's	48
Brunette and Lovely, 12's	45½
Prince of Wales, in caddies	46½
" " in 75 lb boxes	46
Bright Smoking Plug Myrtle, T & B, 3's	55
Lily, 7's	48
Diamond Solace, 12's	45
Myrtle Cut Smoking, 1 lb tins	65
½ lb pg, 6 lb boxes	65
2 oz pg, 5 lb boxes	65

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdowne	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" Queens	29 00

Cigarettes, all Tobacco—

Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C No. 1	4 00
Sweet Sixteen	3 50

CUT TOBACCOS.	per lb
Puritan, ½ lb pkg., 5 lb. boxes	65
Old Chum, ½ lb pkg 5 lb box	65
Old Virgin., 1-10 lb pkg., 10 lb bxs	57
Gold Block, ½ lb pkg, 5 lb boxes	65

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	78
Puritan, 1-10, 5 lb boxes	80
Athlete, per lb	1 10

SOAP.

Ivory Bar, per lb	5½
Do. 2, 6-16 and 3 lb bars "	5
Primrose, 5 lb bars, wax W "	4
" 1 " " "	4½
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 13oz, 1,2 and 3 lb bars per lb	3½
Queen's Laundry, per bar	5½

B. T. BABBITT'S SPECIALTIES.

B. T. Babbitt's Best Soap, p. bar	0 05
B. T. Babbitt's 1776 Soap Powder per box of 100 5½ oz. package	3 85
B. T. Babbitt's Lye, per box of 2 doz. large cans	1 80

TOILET SOAP.

TAYLOR, SCOTT & CO.

	per doz.
Baby's Own, ½ doz boxes	$1 25
Our Boys, ¼ " "	1 25
Sea Foam, ½ " "	75
London Bouquet, ½ " "	60
Oatmeal, 1 " "	85
" ¼ " "	60
Paris Assorted, ½ " "	0 75
Albert Oatmeal bar, 2 doz. boxes	0 75
" White Castile bar, 2 doz. boxes	0 75
	per gro.
Fatherland, ¼ doz boxes	5 00

WASHING CRYSTAL.

Gillett's Washing Crystal, 1 gro in box, per box	$1 75
Cottam's per lb	0 03½

WASHING COMPOUNDS.

Cottam's small p'k'ts, per gro	$1 50
" large " "	4 50

WOODENWARE.

	per doz
Pails, 2 hoop, clear No. 1	$1 70
" 3 " " "	1 90
Pails, 2 hoops, clear No. 2	$1 60
" 3 " " "	1 80
" 3 " painted "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
	per case.
Matches, Parlor	$1 70 $1 75
" Telephone	3 50 3 60
" Telegraph	3 80 3 90
	per doz.
Mops and Handles, comb.	1 25
Butter tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60
Clothes Pins full count, per box	0 75

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 2 qt	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Handy dish	3 75

YEAST.

Royal Yeast Cakes, 3 doz 10c. packages in case, per case	$1 95
Royal Yeast Cakes, 3 doz 5c. packages in case, per case	1 00

OUR NATIONAL FOODS.

	pkg.	doz
Desiccated Wheat	4 lb.	$2 30
" Rolled Oats	4 "	2 25
Snow Flake Barley	4 "	2 40
Rolled Wheat Flakes	4 "	2 25
Buckwheat Flour, S. R	4 "	2 00
Prepared Pea Flour	2½ "	1 80
Baravena Milk Food	1 "	3 00
Patent Prepared Barley	1 "	1 80
Patent Prepared Groats	1 "	1 50
Beef and Barley Extracts	6 oz	2 25
Gluten Flour	4 oz	2 80

HARDWARE.

ZINC: Sheet net.		0 06½
IRON WIRE:		
Galv., annealed and oiled and bright 20 p.c. advance on list		
Barbed wire net.		0 00
Coil chain, 5-16 in. net		0 05½
" " ⅜ in "		0 05
" " ½ in "		0 04½
Iron pipe, 50 per cent.		
Iron pipe, galvanized, 25 per cent.		
CUT NAILS, from Toronto:		
10 dy. to 60 dy	2 65	0 00
8 dy. and 9 dy	2 90	0 00
6 dy. and 7 dy	3 15	0 00
4 dy. and 5 dy	3 40	0 00
3 dy. C.P.	3 75	0 00
3 dy A.P	4 25	0 00
HORSE NAILS: "C" 50 and 10 per cent. from list.		
HORSE SHOES:		
From Toronto, per keg	3 75	4 00
WINDOW GLASS:		
25 in and under	1 55	1 60
26 to 40	1 60	0 00
41 to 50	3 60	0 00
51 to 60	3 90	0 00
61 to 70	4 20	0 00
GUNPOWDER:		
Sporting FF. "	4 75	0 00
" FFF "	5 00	0 00
Canada rifle "	7 25	0 00
Sporting FF., (in ½ lb. tins) per doz.	2 40	0 00
ROPE: Manilla	0 14½	0 16
Sisal	0 13	0 00
AXES:		
Peerless & Keen Cutter	7 50	0 00
Leader	7 25	0 00
Lance	7 75	0 00
Queen City	9 25	0 00
Honor Bright, all steel	11 00	0 00
SHOT: Canadian	0 05½	0 00
HINGES: Heavy T and strap	05½	00
" Screw, hook & strap.	03¾	04¼
TIN PLATES:		
1c. 4x20 coke, per box	4 50	4 75
INGOT TIN: 25 to 26 per bdl.		
PIG LEAD: 4 to 4½ per bdl.		

PETROLEUM.

F. O. B. Toronto	Imp. gal.	
Canadian	$0 14	$0 14½
Caroon Safety	0 17	0 17½
Canadian Water White	0 20	0 00
Amer'n Prime White	0 23	0 24
" Water White	0 25	0 00
Photogene	0 27	0 00

DRUGS AND CHEMICALS.

Alum lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 02½	0 03
Borax	0 12	0 13
Camphor	0 75	0 80
Carbolic Acid	0 55	0 60
Castor Oil	0 11	0 12½
Cream Tartar	0 30	0 31
Epsom Salts	0 01½	0 02½
Paris Green	0 18	0 22
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 22	0 25
Hellebore	0 16	0 17
Iodine	5 00	5 50
Insect Powder	0 40	0 50
Salpetre	0 08½	0 09
Soda Bicarb, per keg	1 00	2 25
Sal Soda	0 95	1 00
Madder		

VINEGAR.

A. HAAZ & CO.

XX, W.W	0 20
XXX, W.W	0 25
Honey Dew	0 28
Pickling	0 28
Malting	0 45

THE BADGEROW FALCONER VINEGAR CO

French Bordeau per gal.	0 34
Tarragona "	0 32
Triple "	0 30
Fruit Vinegar "	0 27
Pickling "	0 28
XXX "	0 25
Extra XX "	0 22
XX "	0 20
X "	0 16
Cider Vinegar	0 16 to 0 25
Honey Vinegar	0 25
Eng. Malt Vinegar	0 50 to 0 60
Bottled Malt Vinegar, qts	2 00
Methylated Spirits	2 00 to 2 25

LIQUORS.

CANADIAN SPIRITS:

(Net Cash Prices.)	Imp. gal. In B'd.	D.P'd
Pure Spirits 65 O.P.	1 26	3 70
Pure Spirits 50 "	1 14	3 36
" " 25 U.P.	0 60	1 72
Family Proof Whiskey	0 66	1 86
Old Bourbon "	0 66	1 86
" Rye, 25 U.P. "	0 62	1 74
" Toddy 25 U.P. "	0 62	1 74
" Malt, 25 U.P "	0 62	1 74
Old Rye, 4 years old	0 85	2 04
" " 5 "	0 95	2 14
" " 6 "	1 05	2 24
" " 7 "	1 15	2 34
Rye Whiskey, 1883, qts.	5 00	8 00
" " " pts.	6 10	9 10
" " 1884, qts.	4 70	7 70
" " " pts.	5 80	8 80
" " 1885, qts.	4 45	7 45
" " " pts.	5 55	8 55
" " 1886, qts.	4 20	7 20
" " " pts.	5 30	8 30
" " 1887, qts.	3 90	6 90
" " " pts.	5 00	8 00

Under 5 bbls. or 100 cases glass, net cash; 5 to 10 bbls. 2½ per cent. off; 10 to 50 bbls., or 100 to 200 cases, 5 per cent. off; 50 bbls. and over, or 200 cases and over, 10 per cent. off.

JOS. PICKERING & SONS' SPECIALTIES.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Metal Polishing Pomade, according to size, per dozen	0 20 1 02
Needham's Polishing Paste according to size, pr dozen	0 18 2 81
Furniture Polish, according to size, per dozen	0 20 2 85
Razor Paste, ½ doz. in box	1 02
" in single boxes	1 18
Plate Powder, per box	1 02
Knife Powder, in cannister, per dozen	1 03
Harness Blacking, in boxes, per dozen	1 27 2 20

We manufacture the greatest variety of Stave, Market and Satchel Baskets and Fruit Packages, of any establishment in the Dominion.

Write for Illustrated Catalogue and Price List.

The Ontario Basket Co., Limited,

WALKERVILLE, ONT.

C. RICHARDSON & CO.

MANUFACTURERS OF

The Celebrated Bull's Head Brand Pickles,

SAUCES, JAMS, JELLIES,

CANNED FRUITS AND VEGETABLES.

SPECIAL PRICES IN

CANNED TOMATOES.

EVAPORATED APPLES and MAPLE SYRUP

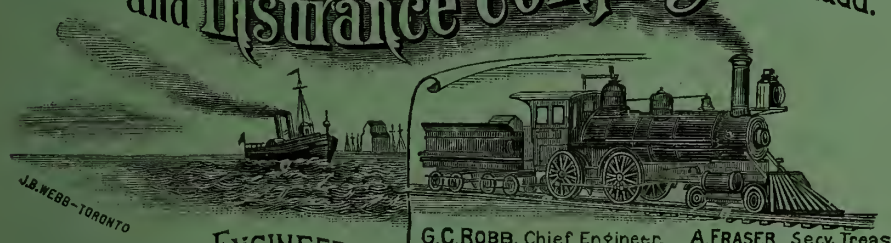
125 River St., Toronto.

SUBSCRIBED CAPITAL, $100,100. FULL GOVERNMENT DEPOSIT.

SIR ALEX. CAMPBELL, K.C.M.G. PRES. (Lieut Govr. of Ontario)

JOHN L. BLAIKIE ESQ. VICE PRES.

THE BOILER INSPECTION and Insurance Company of Canada.



CONSULTING ENGINEERS.

G.C. ROBB. Chief Engineer. A. FRASER. Secy. Treas

HEAD OFFICE. 2 TORONTO ST.

TORONTO.

The prevention of Accident and attainment of Economy in use of Steam, our chief aims.

DESKS

OFFICE, LIBRARY, CHURCH AND SCHOOL

FURNITURE.

JOHN M. BLACKBURN & CO.,

41 COLBORNE ST., TORONTO.,

—AND—

162 ST. JAMES ST., MONTREAL.

QUEEN CITY BUSINESS COLLEGE,

Cor. KING and CHURCH Sts., Toronto, Is the best and cheapest place to educate your sons and daughters. Thorough practical Business, Shorthand or English Education imparted in shortest possible time by our method of "Individual Instruction." Catalogue mailed free on application.

ST. LAWRENCE CANALS.

RAPIDE PLAT DIVISION.

NOTICE TO CONTRACTORS.

SEALED TENDERS, addressed to the undersigned, and endorsed "Tender for the St. Lawrence Canals," will be received at this office until the arrival of the eastern and western mails on *Wednesday, the 23rd day of July* next, for the construction of a lift lock, weirs, etc., at Morrisburg, and the deepening and enlargement of the Rapide Plat Canal. The work will be divided into three sections, each about a mile in length.

A map of the locality, together with plans and specifications of the respective works, can be seen on and after *Wednesday the 9th day of July* next, *at this office*, and at the Resident Engineer's Office, Morrisburg, where printed forms of tender can be obtained

In the case of firms there must be attached to the tender, the actual signatures of the full name, the nature of the occupation and residence of each member of the same, and further, an *accepted cheque* on a chartered bank in Canada for the sum of $6,000, must accompany the tender for Section No. 1, and an *accepted cheque* on a chartered bank in Canada, for the sum of $2,000 for each of the other sections.

The respective *accepted cheques* must be endorsed over to the Minister of Railways and Canals, and will be forfeited if the party tendering declines entering into contract for the works at the rates and on the terms stated in the offer submitted. The cheques thus sent in will be returned to the respective parties whose tenders are not accepted.

This Department does not however, bind itself to accept the lowest or any tender.

By order,

A. P. BRADLEY,
Secretary.

Department of Railways and Canals, Ottawa, 13th June, 1890.

IMPERIAL CREAM TARTAR

TRADE MARK

BAKING POWDER

PUREST, STRONGEST, BEST,

CONTAINS NO

Alum, Ammonia, Lime, Phosphates,

OR ANY INJURIOUS SUBSTANCE.

E. W. GILLETT, TORONTO, ONT. CHICAGO, ILL.

MANUFACTURER OF

THE CELEBRATED ROYAL YEAST CAKES.

TORONTO SALT WORKS

123 ADELAIDE STREET EAST.

DEALERS IN AND MANUFACTURERS OF

Table, Dairy & Meat Curing Salts.

Silver Medal Industrial Exhibition, 1888.

We handle Canadian Salts only, which from recent Government tests for Dairy and Meat purposes have proved equal, and in most cases superior to the best Imported Salts of any brand.

Orders promptly filled.

CONDENSED MINCE MEAT

Put up in card board box. Packed in ¼ and ½ gross cases.

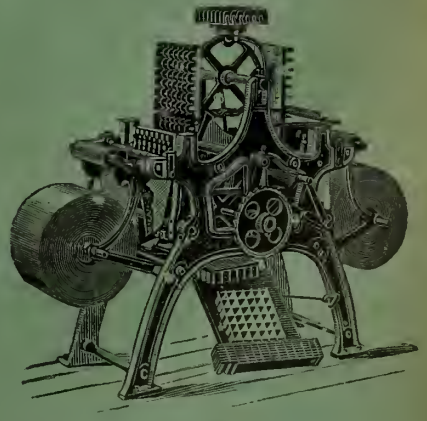
SELLS AT ALL SEASONS.

Will not injure in warm weather. Ask your wholesale grocer for it. Price $13.50 per gross. Patented in Canada.

J. H. WETHEY, ST. CATHARINES,
Sole Manufacturer in Canada.

Northumberland Paper and Egg Case Co.

Sole Manufacturers of Machine Made Egg Case Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD, ONT.

W. BOULTER & SONS,

PICTON, - - ONT.,

PACKERS OF THE CELEBRATED



LION BRAND

Canned Fruits and Vegetables

Every can has a Lion on the label. This label is a guarantee to the consumer that the quality is first-class. Ask your Grocer for the Lion Brand. Do not take any other.

BAY OF QUINTE CANNING FACTORIES,

Head Office: Picton. **Branch: Demorestville.**

JAMES PARK & SON,

PROVISION MERCHANTS

PORK PACKERS,

AND MANUFACTURERS OF PRESERVED MEATS ETC.

SPECIALTY.—Imported English Sheep Casings for the Sausage Trade.

41 to 47 St. Lawrence Market, and 95 Front St. E.

TORONTO - ONT.



ROYAL YEAST

Is Canada's Favorite Yeast Cakes. 10 years in the market without a complaint of any kind. The only Yeast which has stood the test of time and never made sour, unwholesome bread. All Grocers sell it.

E. W. GILLETT, M'F'R. TORONTO, ONT. & CHICAGO, ILL.



E. P. Breckenridge, Toledo, Ohio, Pres. Edwin Norton, Chicago, Vice-Pres.

W. C. Breckenridge, Resident Manager.

The Norton Manufacturing Co.,

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit Cans, Lard Pails, Paint Pails and Cans, Baking Powder Cans.

Capacity, fifty thousand fruit cans per day.

Sole Agents in Canada for Norton Bros., "Solder Hemmed" Caps, and Grocers' sample goods, and Haskell's sample cases.

Cor. YORK AND QUEEN Sts., HAMILTON, - ONT.

Established 1874.

W. H. SMITH,

Wholesale Produce

Commission Merchant

186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Produce Consignments solicited. First-class reference.

- PARISIAN - BLUE!

Is Stronger and More Economical

THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

FOREIGN FRUITS

R. S. GALLAGHER,

FRUIT AND COMMISSION MERCHANT

TORONTO.

111 & 113 King St. E., 77 Colborne St.

Telephone 1617.

R. G. MURDOCH & Co.

Commission

— AND —

Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

29 Church St., Toronto.

TELEPHONE 806.

How to Sell Goods

Send Ten Cents to the GROCER PUBLISHING CO. for a copy of B. F. Cumming's Prize Essay on "How to Sell Goods."

Grocer Pub. Co.,

6 Wellington St. W., Toronto.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

ATHLETE, PURITAN, DERBY, SWEET SIXTEEN CIGARETTES.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

FINE GOODS OUR SPECIALTY.

MADRE E HIJO (7 SIZES).

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

VOL. IV. TORONTO AND MONTREAL, AUGUST, 1 1890. No. 31

Fac-Simile of Package.



Registered.

BENSON'S -:- -:-

CANADA PREPARED CORN

Superior to any Imported

CORN STARCH.

RELIABLE AND UNIFORM IN QUALITY.

☞ FOR SALE BY EVERY GROCER. ☜

H. A. NELSON & SONS

MANUFACTURERS

AND

Wholesale Dealers

—IN—

BROOMS

AND

WHISKS,

Brushes, Woodenware,
Baskets, Cordage,
Grocers' Sundries.

MONTREAL, - TORONTO.



ASK FOR

MOTT'S

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND

Taylor, Scott & Co.

TORONTO.

THE BEST



IS THE CHEAPEST.

Retail Price, 25c.

—:o:—

For sale by all first-class grocers

MUNGO CIGARS, EXCEPTIONALLY FINE.

EL PADRE AND CABLE.

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

ALWAYS ASK FOR THE
'John Bull' BRANDS.
Manufactured by
BRYANT, GIBSON & Co.



AGENCY FOR—
Ganong's Lily Chocolates,
Terry's English Bottled Confectionery,
Negree's French Crystallized Fruits.

A. HAAZ. C. DE CARTERET.
A. HAAZ & CO.,
Bonded Manufacturers of
Honey Dew, White Wine, Malt and Cider
VINEGARS.
74 Bagot Street, - Kingston, Ont

Needham's "The Favorite." Polishing Paste.
USED BY HER MAJESTY'S SERVANTS
Gold Medals and Diplomas of Merit at all Exhibitions.
Dazzling Mirror Finish
Sold Everywhere in 5c, 10c, 15c, 20c & 25c Tins
The reputation of nearly a century as the most reliable preparation for Cleaning and Brilliantly Polishing BRASS, COPPER, TIN, BRITANNIA METAL, PLATINOID, etc.
Inventors and Sole Manufacturers, JOSEPH PICKERING & SONS, Sheffield. Pickering's Furniture Polish, Plate Powder, Knife Powder, Brunswick Black, Razor Paste, Metal Polishing Pomade (Red Ye Olde Oak Furnishing Paste. T. E. CLATWORTHY, Sole Agt. in Canada, 34 Church St., Toronto

The trade supplied. Write us or your Wholesaler for prices.



IT SAVES LABOR, TIME AND CLOTHING.
As the hands do not come in contact with the water, chapped, scalded and sore hands are avoided. The mop being wrung at arms length there is no stooping or straining of the back or shoulders. The hands are not soiled or disfigured by the wringing of a filthy, greasy cloth. As the clothing is not drenched or disfigured as in ordinary mopping no special preparation is required.

TARBOX BROS.,
"Truth Building," 73 Adelaide Street West, Toronto, and 28 Waterloo St., St. John, N. B.

EMBRO OATMEAL MILLS.
D. R. ROSS, - - EMBRO, ONT.
A CHOICE QUALITY OF
Roller, Standard and Granulated
Oatmeal
IN BARRELS, HALF BARRELS OR BAGS.
Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders.

ELLIS & KEIGHLEY,
Coffees, Spices, &c.
SPECIAL LINES:
Dandelion Coffee,
EMPIRE
Baking Powder,
Puddine, Jellyine,
ETC., ETC.
Bay and Esplanade St.,
TORONTO.

DELHI CANNING CO
PACKERS OF
FRUITS, VEGETABLES, JAMS, JELLIES, CATSUPS and MEATS.
AWARDED
-FIRST PRIZE-
—: DOMINION CONVENTION OF FRUIT GROWERS :—
OTTAWA, FEB. 19, 20, 21, 1890.
FRUITS IN GLASS A SPECIALTY. For sale by all Wholesale Grocers.

The Hot Weather is Weakening!
JOHNSTON'S FLUID BEEF is Strengthening.
Keep up your Strength by taking it regularly.

Williamson & Lambe
STORAGE
54 & 56 Wellington St. E., Toronto.

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

THE GROCER PUBLISHING CO. (LTD.)
J. B. McLEAN, SEC.-TREAS.

115 ST. FRANCOIS XAVIER STREET, MONTREAL.

6 WELLINGTON STREET WEST, TORONTO.

Vol. IV. TORONTO AND MONTREAL, AUGUST 1, 1890. No. 31

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

OUR MONTREAL OFFICE.

Our Montreal Office is located at 115 St. Francois Xavier St. Our representative, Mr. Hugh C. McLean, will be pleased to have subscribers and advertisers call upon him there. He will also pay special attention to gathering business items and attending generally to the interests of this paper.

Changes in advertisements and new advertisements must reach this office not later than Wednesday morning of each week.

LOBSTER AND SALMON OF THE '90 PACK.

The bulk of new salmon required for this market has been contracted for at prices that will enable jobbers to sell at $1 30. The unconsumed remnant of last year's stock in England is said to be large, and the pack this year there is every reason to believe will be a good one, although recent despatches are not so favorable, some reporting a prospective failure. These appear to be the overruling circumstance to which the easy prices for September delivery correspond.

Lobster, on the other hand, has come upon the market at high prices. It now costs retailers $2 to $2.75. The strict regulations of the Dominion government are said to have limited the catch. These regulations have been in force for two years. They were needed to save the lobster species from extinction by prodigal fishing methods. The storms that swept the coast of Cape Breton Island are also alleged to have cut down the prospective catch to greatly diminished actual proportions. But all the conditions of the market are not known, and prices may not be secure at the altitude they are found at the outset of the season. There is no knowing what stock may be in England. Also, canners have not made money on lobster the last two years, and may be agreeing to reach for good prices to make profits unrealized in the past. The quantity of the stock is known to them alone. If they can launch it early at good prices, it makes little odds to them how prices may hold. Three years ago lobster was $1.15 laid down here. The Marine and Fisheries departmental regulations have been in force since then, and these no doubt would check the supply for one year at least.

England is the great market for both lobster and salmon. If her demand does not disturb the present relation of the two classes of goods to each other, and if the superficial appearance of that situation is the correct one, we may look for a strong and general consumption of salmon against a light and special consumption of lobster. If both were in equal supply and selling at the same price, there is little doubt that more of the salmon than lobster would by called for. Intrinsically, salmon is the more popular. Therefore, when the price is so much in its favor, a much greater comparative demand would be attracted to it. People will not prefer to pay 20 to 25c. a tin for a commodity when they can get what is more than its popular equivalent for 12½ to 15c. Lobster will be not so much a staple as a luxury if the present distance in price holds out between it and salmon. It will not be wanted by the people, and if the stock of it is not too large to balance the special demand that all luxuries receive, it may all go into consumption at high price. There are eventualities, however. If the English market should be overstocked, if an excess of the pack should be consigned to it, there is a chance that lobster might become cheap and be available from England at prices easier than those ruling here.

The old stock of salmon is going off at good prices, $1.50 to $1.70, and there is not apt to be much of it left here to embarrass the new year's business. There is a carload or two, however, that will be flushed over into next year's trade at $1.25 to $1.20.

SMOKED HAMS.

The sale of smoked hams has this year been unprecedently large. The cause was adverted to in a former article in this journal, namely, the increased popularity of Canadian cured meats. The basis of the popularity is the great improvement that has been made in the curing process. So rapid has been the consumption of hams that the opinion has been expressed that we shall have to import in order to maintain the supply. This, however, is not an immediate contingency. The quantity of smoked hams in the country is large. There never has been a large regular importation of this form of hog-product. When this market was open to American packers we consumed a large amount of their barrel pork but usually found in the supply of our own curers a sufficiency of hams. But the consumption of hams has now increased, and another reason that works along with the one already referred to is the less availability of American barrel pork. But, we repeat, the supply of hams in the country is large. It was made larger by importations brought in on the eve of the change in the tariff. A large stock of American hams was brought in at that time on account of the anticipated duty. That stock is held at various points and will be forthcoming for some time yet.

The sharp demand for hams has completely inverted the situation of a year ago. Then hams were in but little regard against the strong call there was for bellies. Now bacon is dull, there is a very slack demand for it, while the run on ham is exceptionally strong. The reason no doubt is the closeness of prices of the products. There is so little difference in prices that it is not worth while to let it stand against the more toothsome product. What appears likely from the comparative demand for the two classes of pork is that when the stock of hams runs low, importation will not be resorted to, but the bacon will go into consumption. There will be a large stock on the market available at reasonable prices, whereas ham can be got only through import sources and at greatly increased fig-

ures. Then the difference in prices will be an item that will make the side of the scale under the scale the heavier in popular demand. The import duty will do much to abate the consumption of ham.

On the other hand, importation will be perhaps as unnecessary to keep the stock of ham well supplied as it is inconvenient. Our own packing-houses are at work, and can put stock on the market in 35 days' notice, provided of course the raw material is to be had. It seems to be in pretty free supply at present. Live hogs are in liberal receipt just now. Hams will therefore hold out, although the dearth of them last year was an early feature of the market.

The run of dressed hogs has been continuous since December, a state of supply unprecedented in this market. The receipts are now pretty well dwindled down but have not come to a standstill. After harvest when more attention can be given to them, it is expected that they will come in quite freely. The demand for them, which has maintained prices at a good level, comes from the few packers who keep their houses open throughout the year, and who receive their raw material in the form both of live and of dressed hogs. The live hogs are coming in quite freely. The summer packers are chiefly engaged in making stock for exportation. As soon, however, as it becomes necessary to supplement the present sources of Canadian consumption, our own exporters will come on our market with hams. It will pay them to do it if it will pay Americans. For the latter have to pay a duty of 3c. per pound. Whenever the market here becomes good enough to support the price this would bring the American hams to, we may be sure it will be at least as good as the foreign market for which our summer packers are curing, and they will at once meet the demand. There is hardly a contingency imaginable which would favor the importation of American hams in the present circumstances.

WHOLESALERS ONLY.

We respectfully call the attention of the retail grocery trade throughout the Dominion to our advertising columns, where will be found leading wholesale houses advertising their business and any specialties they may be in receipt of, for the trade. We can safely say they are wholesalers only. We have many letters from the trade, complaining of the practice of wholesale houses selling goods to consumers, and we know the practice is in vogue and all such dealers should be boycotted by the retailer. Many of those complaints come from the vicinity of Kingston, and to such we would recommend such houses as Messrs. Geo. Robertson & Son, who are wholesalers only. The GROCER is authority on all matters pertaining to the grocery trade, and can be consulted with perfect freedom, privately or through its columns publicly. We wish to give our advertisers every possible benefit from our large circulation, and when a retailer recognizes the advertisement of the wholesale merchant he should in some way make the fact known. It will gratify the merchant, it will help us, and you will stand a chance of being benefitted by so doing. THE CANADIAN GROCER is the only medium in Canada that visits the grocery trade exclusively, and should be made use of by both the wholesale and retail trade as a medium for consultation, information, and the general good of all concerned in the grocery trade.

OTTAWA RETAIL GROCERS' ASSOCIATION.

The Retail Grocers' Association held its regular monthly meeting last week. The attendance was large, and the business transacted of considerable importance. Our society is progressing, as retail grocers are realizing the benefits that may be derived from organization. At every meeting we have added to our numerical strength.

We took action on the bread question at the last meeting. Competition is very keen among bakers in this city, and consequently a large quantity of light bread is being put on the market. A short time since we had the spectacle of some of the oldest and presumably the most reliable firms having hundreds of loaves of bread seized. These men had been engaged in a regular war for some time past, and nothing else could be expected. Small shop keepers must sell bread, and those of us who dealt with honest bakers were put at a great disadvantage by that illegitimate competition. We agreed to sell bread at one cent per loaf profit, and boycott those bakers who do not give full weight. So that it amounts to this: A four lb. loaf of bread is now being sold at 10c. To-morrow the next door grocer puts it down to 9 cents. The next morning I tell my baker that in order to enable me to compete with my neighbor I must sell bread at 9c., and have one cent profit on each loaf. If he refuses, I go to my neighbor's baker, and deal with him. I must have my profit. If the latter sells his bread under a living profit, the more he sells the more quickly he will go to the wall, and the sooner he does the better. We cannot regulate prices in this case, as we are the buyers, but can regulate our profits. The bakers, we expect, will in a short time come to an understanding among themselves about the retail price of bread.

For many years past manufacturers of temperance beverages in this city have been selling their goods to the consumer at the same price that they sell to retailers. At the Association's request the two leading firms, M. Drolet and Whitmarsh & Hague, have agreed to sell to private families at an advance of 10c. per doz. on ginger ale, ginger beer, etc. This has already had the desired effect, and created a profitable business among several shopkeepers. These manufacturers are only too glad they told me to get rid of the private family trade, and were only waiting for somebody to take steps in the matter. Another illustration of the benefits of organized action.

At that meeting I read some articles published in THE GROCER respecting pedlars' licenses. The suggestions were received with pleasure, and we took immediate action on the matter. Petitions will immediately be sent to the city council praying that a tax be levied on itinerant merchants. In this city anybody and everybody can blow a horn, yell, or rap at anybody's door at pleasure for the purpose of buying or selling his goods.

A. E. P., Sec. O. T. R. Ass'n.

Ottawa, July 28, 1890.

[The Ottawa Association is evidently a live concern. The record of its work is well filled with achievements of progress. The example which our correspondent enables us to place before our readers, is one that should be the germ not only of good resolve but of imitation in many business centres. We hope to hear often from our correspondent.—Ed.]

CO-OPERATION AMONG CREDITORS.

Some eight years ago, in a Kansas town, says a correspondent in the Iron Age, of 2,500 population, the merchants felt asaured in their minds that some concerted action must be taken against those who were constitutional dead beats, and those who gave all the trouble they could before they would pay, under pressure. The exemption law was much in favor of the householder against the merchant; immigration was also large, and they had got to a point where they must do something. A meeting was called one evening at which a large enough number were present and enough interest manifested to justify an organization. The proper officers were elected to serve one year, and the plan in general was as follows: Each merchant or firm were to prepare a list of names of all on his or their books who had not paid their accounts as they promised to, or who had not paid for six months, having been requested either by mail or in person to do so. Care was to be taken to do no one injustice, nor were any to escape who had the semblance of beats. The names were to be copied into as many books as there were members, each member being entitled to a book. Letters were placed after each name to show the kind of business the party was indebted to, H. for Hardware, D. G. for Dry Goods, etc., but no one but the secretary would know which firm reported any individual. These books were to be revised each month, new names, if there were any, added, and those who had paid were stricken out. No merchant was to trust any one who was indebted to any other member of the association, and the strict observance of this rule was the life of the association. A fee for membership was charged, also small monthly dues, both to be applied to paying bills for stationery and secretary's salary. They met in the town hall, so had no rent to pay.

It did not take long for the man who owed to find that there was a concerted action being brought to bear upon him, not in public denouncement as a fraud or glaring printed cards or envelopes comming through the mails, stating by the printing on the outside that they were to be returned to a dead beat

collecting agency if not called for in ten days. He was politely informed that he was indebted to a firm or firms in a certain line or lines, as the case may be, and that until satisfactory evidence that these accounts were paid the merchant could not extend him further credit. He was urged to pay his debt, that the merchant might trust him again. He would, perhaps, try some other store and meet with the same polite, but firm reply, until he was made to see in spite of himself the necessity of putting himself on a paid up basis, or thereafter pay cash for everything. The merchants who would not go into this arrangement—and about 25 per cent. would not—got this class of undesirable trade, and soon filled their books with uncollectable accounts. At last report this association was in a flourishing condition.

A WELCOME WEEKLY VISITOR

Mr. Alph. E. Provost, Ottawa, writes :—"THE GROCER is always a welcome weekly visitor in our shop. Your articles are always interesting and contain most valuable information to the trade."

OUR JOURNAL IN THE WEST.

Mr. G. Hector Clemes, representing the CANADIAN GROCER, published at Toronto, was in Winnipeg last week. He will go as far west as the Pacific coast in the interest of his journal, which the trade will find a valuable publication.—Commercial.

Mr. W. H. Matthews, head bookkeeper for the Lakeport Canning Co., and Miss Ella Chapin, daughter of Mr. S. Chapin, Colborne, were married in that village on the 22nd inst. Mr. W. Bellamy was groomsman, and Miss Gussie Colton first bridesmaid, assisted by Miss Gussie Matthews, sister of the groom. The nuptial ceremony was performed at the residence of the bride's father by Rev. Mr. Duncan, in the presence of a large number of guests. The presents were numerous and costly. The happy couple left for an extended trip through the west.

One of our representatives wishes to convey his thanks through the columns of THE GROCER to the Truro Condensed Milk Company for a sample of their condensed cocoa and coffee. He says both give a better flavor than can be made from the ground material and many times the trouble saved, is worth more than the cost of the condensed article, as a teaspoonful stirred in a cup of hot water, outdoes the best French cook's production and once used by picnic or camping parties will ever after be one of the indispensible articles of a camping outfit. Even in the household it will prove a luxury. All first-class grocers should keep it in stock.

An effort is being made by R. W. Elliot, of R. W. Elliot & Co., wholesale druggists, to form an organization to resist the efforts of the distillers' combine to keep up the price of alcohol. In the circular sent to the trade, Mr. Elliot says: "We have been notified of an advance in the price of alcohol by the combine to $3.70 per gallon, with discounts of 5 per cent. for 25 barrels per month and 10 per cent. if 50 barrels per month are ordered. As no house wants to load itself with the obligation to dispose of 50 barrels per month, it is suggested that a number of drug firms should combine to take a minimum quantity each, aggregating 50 barrels."

On Monday morning the 14th inst. two persons were caught attempting to blow open the safe of James Holbert, merchant, Thomasburg. They were surprised and fled before doing any damage. They evidently came from the direction of Belleville, as some tools were stolen from the waggon shop of W. P. Hudson, Roslin, and left in Mr. Holbert's store. They also burst open the door of Miss Hewitt's store and rifled the cash drawer, scattering some papers over the floor, but nothing is missing. No doubt the object of the parties was to get possession of the sum of $800, the proceeds of the Orange demonstration held in Roslin on Saturday, and in possession of W. P. Hudson.

A sad drowning accident occurred in the Otonabee river at Peterboro, on Tuesday morning between the two dams at Dickson & Co's mills. The victim was Everett Kidd, a 9-year-old son of Mr. M. R. Kidd, grocer, of George street. The little fellow, in company with his brother, aged 11 years, was fishing from a pile of slabs which lined the river bank in the mill-yard. The pile of slabs shifted, throwing the unfortunate little fellow into the current, which is very swift at this point. His elder brother, noticing Everett struggling in the river, jumped in and heroically went to the rescue. He reached the drowning lad, and had brought him nearly to the shore when he lost his hold and the doomed boy was carried away out of reach. The parents of the unfortunate boy have the sympathy of the community.

Last week Cobourg received a visit from Mr. Carl Trostorff, of Germany, and Mr. Robt. H. Lawder, of Toronto, two gentlemen who are interested in the growth of beet root for the production of sugar. They propose to establish a factory somewhere near Cobourg provided the farmers will go into the extensive cultivation of the sugar beet, and the object of their visit was to see what success was attending the growth of the seed supplied to six or seven leading agriculturalists last spring for the purpose of testing the sugar beet root in the locality. Last year Mr. James Russell, of Hamilton township, grew a small patch which produced a large percentage of saccharine juice. This year Mr. W. J. Westington, John Bowman, Thos. Hoskin, jr., Walter Riddell, John Mulholland, David Dines and James Russell are making the same experiment and are succeeding beyond expectations. The Trostorff factory will have a capacity for turning out 300 tons per day. This will exhaust the season's crop on 3,000 acres. The seed is furnished free to the farmers, the company providing an inspector, whose instructions the beet growers are bound to follow. The crop at market value yields from $60 to $80 per acre, and costs $25 per acre. The establishment will employ about 300 hands during the sugar-making season, which lasts four or five months.

Clerks too often act in a sort of lack brain manner and by their indifference and carelessness lose to the proprietors of stores a good customer. I—did I own a store—would bounce all such clerks in a jiffy. "Taverder," that philosophical and observant writer, thus narrates an experience of his, and, as he says, "the story has a moral" : A few days ago a gentleman went into a well known store here in Boston with the intention of making a large purchase. Several of the clerks were laughing and chatting together, and as the gentleman made no demonstration of his purpose, none of them thought it worth while to interrupt the flow of good fellowship that happened to occupy them at the moment. The gentleman, who, by the way has succeeded in making a handsome fortune for himself and his partners in large measure through his strictness in supplying his customers, never keeping them waiting in his own store, and often telegraphing an order to New York when the cost of the telegram exceeded the amount of the purchase, waited eight minutes by his watch, and at last, coming to the conclusion that he might have to wait all day, turned to go out. Then only, a young man hastened up to him and asked him if there was anything that he could do for him. The intending purchaser replied that it was too late. This story has a moral.—N. E. Grocer.

Queen's Hotel,
WINNIPEG, MAN.
First-class in every respect.
JAS. O'CONNOR, Prop. FRED. SPRADO, Mgr.



CAIRN'S
HOME MADE MARMALADE.
The following houses have just received some fresh stock of this wholesome breakfast delicacy:
Messrs. Turner, Rose & Co.
" Caverhill, Hughes & Co.
" Kinlock, Lindsay & Co.
" Wm. Donahue & Co.
" Lockerby Bros.
" Lightbound, Ralston & Co.
" L. Chaput, Fils & Co.
" N. Quintal & Fils.
" Geo. Childs & Co.
" Hudon, Hebert & Co.
} Montreal.
Messrs. Perkins, Ince & Co.
" Smith & Keighley.
" J. W. Lang & Co.
} Toronto.
BLAIKLOCK BROS, General Agents,
17 Common St., MONTREAL.
Agents for Toronto : Steel Hayter & Co.

THE PIC-NIC POSTPONED.

The Toronto retail grocers' pic-nic, which was to have taken place on Wednesday, has been postponed. Untoward weather was the cause. The day appointed opened pleasantly enough, but before one o'clock a heavy rain began and continued for above two hours. Consequently the crowd did not gather, the grounds were in bad condition and the afternoon was bleak. We wish the grocers better fortune with the day of their second choice, Wednesday the 6th inst.

A TEMPTATION WHICH SHOULD BE RESISTED.

A merchant who starts out in business with a determination never to handle new brands of goods or novelties of any kind will certainly make little headway nowadays when eager competitors are availing themselves of every opportunity to extend their trade, but it is a question whether such a line of action is not wiser than that of dealers who cannot resist the temptation to substitute for old reliable brands less meritorious articles because they are a trifle lower in price and afford a bigger profit. The temptation is no doubt great in many cases, owing to the persistent efforts of the seductive salesman, whose "just as good" has become almost proverbial. Sometimes the difference between the two kinds of goods is very slight, but the tendency is invariably to kill trade, whenever inferior goods are substituted for articles that have given steady satisfaction. Serious damage has been caused to the business of many merchants by the mere substitution of goods of equal value to the brands inquired for, in cases where the substitution has been due to goods being sold out, and it is therefore obvious that where the motive is a desire to obtain a greater profit, the penalty must be paid in a loss of custom. Not the retailer only is met by this temptation and succumbs. Manufacturers are not above using inferior materials in order to undersell rivals and at the same time obtain better returns ; wholesalere are tempted to handle the cheaper because inferior brands for the same reasons ; but the chief odium for these deeds always falls upon the shoulders of the retail distributor, because he is supposed to stand as a protection to his patrons from the consequences of the chicanery of the higher branches of trade. Strange though it may appear to people not familiar with the mercantile business, there are undoubtedly more than a few retailers who have not sufficient knowledge of the goods handled by them to know whether their quality is up to standard, hence cannot easily distinguish between their merits and those of other goods that are slightly inferior. To such the price must be the criterion of merit, and if the new article or brand is offered at a materially lower price, the most prudent course will be to stick to the goods that have always given satisfaction to their trade, and not to meddle with novelties until they, the merchants, have acquired the requisite knowledge to be able to judge between the new and old goods. There is probably nothing more annoying to most consumers than the deception, innocent or otherwise, of dealers by which the former are persuaded into purchasing a brand on the plea that it is "just as good if not better" than some well tried article, only to find when it is put to the test that it is sadly wanting in important respects. There is not only the sense of being cheated, but the customer is subjected to more or less inconvenience, and it would be surprising if his or her indignation were not extreme and lasting.

SUCCESS.

Success is a big word, and one that may be variously defined. It means one thing to one man and another thing to another. In one walk of life its interpretation is entirely different from that in some other, and what is success from one point of view is almost failure from another. But there is this in common to all kinds of success, it comes as the result of effort. Whatever falls at one's feet, whatever is received by inheritance, whatever is natural endowment, or comes by bequest is not success, however much of good fortune there may be about it. Success is that which is striven for—that which comes as a victory to the warrior, or that which is as laurel on the poet's brow. To achieve success, therefore, effort must be put forth. Very generally it must be persistent aggressive persevering effort—that kind of effort that is so happily summed up in the little word "push." To be a prosperous merchant or manufacturer requires push. To be an acceptable clerk or bookkeeper requires push, and to be really useful in any walk of life, from the most exalted to the most common place requires push. "Push" is a word also with as many different shades of meaning as there are persons to whom it may be applied. It is wonderfully elastic, but in all its definitions there is this idea about it : To drive forward. Strength and energy of whatever kind the individual may possess, are to be used as he is able to use them and as circumstances permit, to drive something forward. Very generally this something is the work or duty in hand, or the business venture upon which he is engaged, or the social project he has in view. To be unsuccessful in this world—for failure may come however hard we may strive—commands pity, but to be without push is to be contemptible. When we want to say something extremely severe about a young man, when we want to condemn him unconditionally, when we want to convey the idea that he will never achieve success or be of any particular usefulness in the world anywhere, we say "He has no push about him." Without push, one floats with the tide, driven hither and thither by the wind and currents. He may get into port, but the chances are that if he does accidentally drift that way he will not be able to anchor so as to remain there. With push one is like a steamship, with full complement of machinery under the guidance of a captain ; the port is reached in spite of wind and tide, the anchor is cast and success is achieved and held.—The Office.

"DISJOINTED CAPABILITIES."

The Detroit Herald of Commerce has received a veritable lusus naturae in the shape of a trade newspaper (?) published at Fort Worth, Tex., under the startling title of Fort Worth Trade Review. If the generally recognized efficient representatives of the trade press of the country are not as yet in receipt of this comet-like disturber of their equable poise and assured equilibrium on terra firma, they may anticipate a regular mid-summer cyclone of extravagant diction and a heterogeneous concatenation of disjointed capabilities. The following paragraph in the issue of this remarkable emanation from Fort Worth, Tex., for July 5, 1890, seems strongly tinctured with a q. s. decoction of tangle-foot, fire-crackers, "and last, but not least" in the language of a departed barrister of most gracious memory, "Bombastes furioso bunkum," in an eulogistic tribute to one of its departed local celebrities : "He scoffed at the frivolity of excess; he frowned at the egotism of gain; he laughed at the wisdom of Mammon; he mocked the reasoning of aristocraoy; he frowned at perfidy; he acknowledged the superiority of labor; he extolled virtue; he hated vice; he loved the holy communion of his church; he loved Christ, and daily gave to the world his beneficial influence."

Fort Worth has truly a prophet (?) in its midst, who must, if he go on in this way, astonish the world and bring to that wonderful town its supreme ambition of excessive celebrity. This maudlin measurer of meaningless chaff and brazen impudence includes with his long bottled-up cacoethes scribendi in extravagant paragraph and senseless dribble an uncredited half-column editorial from the Detroit Herald of Commerce, and has the unmitigated cheek to send a copy of his filched and besotted inspirations to this office. Besides this, he makes up his announcement of purpose to represent the interests incident to his special province in trade journalism with the declaration of principles of the Detroit Herald of Commerce as defined in its initial issue. Brethern of the trade press, shall we admit this enemy into the ranks of the initiated, or shall we relegate him to Siberian exile to cool off? — Detroit Herald of Commerce.

An injunction was obtained on Monday by Mr. R. E. Kingford, solicitor, acting on behalf of a client threatened with the yellow poster scandal of the Retail Dealers Protective Union. This is the first kick in the courts, and a great deal of talk has been created about it. The objects of the associaton are well known and adequately described in their title. The injunction is returnable on August 5.

AN OFFICIAL BUTTER TEST.

The Department of Inland Revenue has just issued an interesting bulletin on butter. By the Act "to prohibit the manufacture and sale of certain substitutes for butter" (49 Victoria, chap. 42), assented to 2nd June, 1886, trade in oleomargarine or butterine was prohibited in the Dominion, and its importation for consumption made impossible. Nevertheless, it has been rumored that artificial butter was being manufactured in Canada and offered for sale in Ottawa, and on one occasion an offer was made to the department to give, for a consideration, such information as would lead to the detection of such illegal sales. In order to ascertain with certainty whether the law was being contravened, orders were issued by the commissioner about the beginning of March last for the collection and analysis of a large number of samples of butter. While obtaining these the inspectors made diligent enquiry for imported butters, but were unable to obtain a single sample. Among the 150 samples examined there are 33 to the quality of which exception has been taken, on account of rancidity or of a deficiency in butter fat. The latter defect is, in other words, an excessive percentage of water and salt. With reference to the former constituent, it varied from 19.70 to 3.84 per cent., the general average being 8.97.

Mr. Macfarlane, chief analyst, says these averages and the determination in the analyses are certainly not too high; for in the majority of cases water separates from the sample, with which it cannot again conveniently be incorporated. With reference to the quantity of salt present in these butters, the variation is almost as great as in the case of the water. The maximum percentage is 15.16, the mimimum 1 per cent. The following are the averages:

District of Nova Scotia	5.60
" New Brunswick	6.11
" Quebec	5.75
" Montreal	5.21
" Kingston	6.40
" Toronto	3.65
" Windsor	4.87
" Manitoba	3.58
General average	5.15

It is difficult to understand why such excessive quantities of salt should be used as 15 or 10 per cent. It may be intended in some cases to check incipient rancidity, but there are other samples in which the rancidity of the fat runs high while the salt averages about 5 per cent. The analyses prove the absence of foreign fat from the samples of butter analyzed, and plainly show that oleomargarine is not offered for sale in Canada.

In order to compare the results obtained in examining these pure butters with those yielded by oleomargarines, samples of the latter were obtained from the United States. The results ascertained give rise to some considerations which ought to interest the producers of butter in Canada, and which may with advantage be mentioned. Fresh grass butter possesses acidity of only 0.8°, whereas tub butter shows 6°, and during long and perhaps careless storage an extreme rancidity of 26.4 can be reached. On the other hand, the oleomargarines test only 1.4 to 1.7°, and are said to keep very well, and to have the advantage of butter in this respect. This, Mr. Macfarlane says, is no doubt owing to the care bestowed upon their manufacture in large and well-appointed factories. So long as Canadian butter continues to be made in small dairies there is not likely to be much improvement in quality. If the home market is to be supplied with a better article, and exportation is to be attempted, it will, without doubt, be found that this can only be done successfully by the adoption of a co-operative system of making butter in factories, such as now exclusively prevails in Denmark.

Indurated fibre ware has become a staple article of merchandise with all first-class grocers, as well as hardware merchants and stove dealers. The merchants throughout the Dominion as well as the United States find it to their advantage to recommend it as the best ware in use. The stove dealer finds it to his advantage to recommend the kettles and pans, as he finds his stove is less apt to warp when very hot than with a heavy iron kettle filled with water. Messrs. E. B. Eddy & Co., Hull, Que., are the sole owners of the patent for Canada, and are the only manufacturers of the ware in the Dominion. Messrs. H. A. Nelson & Sons, Toronto and Montreal, are their sales agents, and any communication sent to them or the manufacturers will meet with prompt attention. The prices to merchants will be found in the prices current of THE CANADIAN GROCER.

In the report of a fire which almost wiped out the village of Minden we see the names of two general merchants figuring as losers. Mr. A. B. H. Carl suffered a loss of $5,000 on his stock, which was insured for $2,000. Mr. E. Noice lost $10,000 on stock and building, the insurance on both amounting to $3,150. It is indeed regretful that after a man has steered clear of the rocks that lie so thick in the early course of a business man's career he should meet with so disastrous a thorn of fortune.

The monthly meeting of soap manufacturers was held at Woodstock last Friday for the discussion of matters connected with the trade. Those present were hospitably entertained by D. Richards & Co., who took them for a drive about the town, showing them the points of interest in that thriving place. There were present:—Messrs. Taylor, Dalton and Davidson of Toronto; Robt. Henry, Brantford; W. H. Judd, Hamilton; H. D. Long, London; Linton, Guelph; Elliott, Galt and D. Richards, Woodstock.

Restore goods to their proper places as soon after using as possible.

A feather duster disperses but does not remove the dust from the store

FAC SIMILE OF THE LABEL OF



The Best Scouring and Cleaning Soap in the World.

For cleaning woodwork, pots, kettles, pans, floors, painted ceilings, windows, and everything in the cleansing of which a Scouring Soap can be used it has no Superior. It is a larger cake, lasts longer, does its work better, and is cheaper in every way than any other Scouring Soap. Cut this out, and ask your Jobber to send you a box of *Pride of the Kitchen*. It is worth trying.

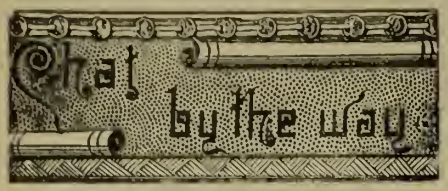
PERRY SOLOMON & CO., Agents,
TORONTO, CANADA.

Do you read Advertisements?

— IN —

HOTEL REGISTERS,
CIRCULARS,
PHAMPLETS,
HANDBILLS,
EXHIBITION GUIDES,
TIME TABLES,
LITHOGRAPHED HANGERS, Etc.

You do not? Do you know of anyone who does? Then why is your advertisement there? Bring your goods before the retail trade by advertising in this paper. Spend the money hitherto devoted to useless advertising with the retail trade by giving them larger profits. Try it



Mr. George Lawrence, Creemore, has sold his business.

James N. Laird has removed from Hillsdale to Doon.

We regret to learn of the continued illness of Mr. Joseph Stewart of Marchmont.

The Columbia River salmon pack this season will, it is estimated, reach 400,000 cases.

Davenport is the name of a new town which has been started four and a half miles from Nelson, B. C.

Mr. R. S. Hodgins, grocer, Lucan, recently shipped two carloads of cider, of last year's manufacture, to Winnipeg.

The retail grocers of Hamilton have agreed to close their stores on Wednesdays at one o'clock until the 1st of September.

Mr. J. E. McElderry and family, Guelph, leave to-morrow for a couple of weeks trip up the lakes, visiting Mackinac and other points.

The Walkerville distillery closed down last week for two months to allow the regular repairs and cleaning of the machinery.

In regard to reforming the Grocers' Association at Winnipeg, our G. Hector Clemes will revisit that place on return trip from coast, and will take pleasure in doing all in his power for same.

Fruit is so scarce that during the next six weeks there will be 3,000 carloads less for New York city than last season. But it is comforting to know that the grape crop will be the largest ever grown in this country.—New England Grocer.

A meeting of the leading importing provision firms of Liverpool, England, was held recently to consider the growing custom of exporting American cheese from Montreal as the Canadian product. They urge prompt action on the Dominion authorities under the Merchandise Marks Act.

Bronte, Ont., July 23.—In Bronte on the 23rd ult., a fire broke out in the general store occupied and owned by Robert Joyce, consuming the contents and building. It originated in the store and was caused by the stove. The store and stock were fully insured in the Western Insurance Company.

A. C. Miller & Co., canners, Picton, Ont., have received some very flattering letters complimenting them on the perfect condition and excellence of their goods this year. The pack of strawberries was exceptionally good although much smaller than anticipated, and found ready sale at outside figures. They say the peas are perfect and all that could be desired in flavor and assorting. Mr. Miller thinks there will be no over production this year, and prices will be maintained.

The Lakeport Canning Co. reports great dissappointment at the result of the strawberry pack this year. At the beginning of the season the outlook was excellent. They expected to put up more than last year. The result however is less than four hundred cases this year, as against over eleven hundred last year.

An extraordinary meeting of the Executive Board of the C. T. Association of Canada was held in their rooms, Public Library building, on Wednesday, 2nd July, to consider the advisability of purchasing a valuable property on King street west, south side, between Yonge and Bay. The matter was thoroughly discussed and hois ed.

It appears from numerous letters of enquiry received at the Department that there are differences of opinion in the minds of customs officers as well as among dealers as to the rate of duty payable upon apricots. As this variety of fruit is not enumerated in the tariff it is officially announced that apricots are dutiable at 20 per cent. ad valorem.

A circular to the Executive Board of the C. T. Association of Canada was issued, calling a meeting for Friday, 11th inst., to consider the recommendation of the leasing of a certain property on Yonge street, near King, viz., the Central Bank building, and it is understood the Board has ratified the leasing of the property for ten years, with the option of purchase.

Mr. J. W. Tabor, Fredericton, N.B., dealer in groceries and provisions, looks back on a very successful business in the past nine years. At the beginning of that time he commenced the grocery business in Fredricton. Three years previous he came to the city with fifteen dollars in his pocket. He now owns a fine store and residence on Brunswick street. His sons are at present taking hold of the business, and from all appearances will make satisfactory successions in that line.

At the next meeting of the Philadelphi Retail Grocers' Association the series of debates which has been one of the most interesting features of the meetings will be continued. "Co-operative Buying" will be the subject and a number of shrewd and eloquent merchants have signified their intention to participate. Such debates must be of great value to the members, and other associations might with advantage copy this feature of the live Philadelphians.—Merchant's Review.

At a meeting of the Port Hope town council, last week, the proposition to assist a firm of cigar manufacturers with tax exemption and a financial grant yearly, providing they locate there and employ a certain number of men, was passed. A syndacate of ten residents of the town has been formed to purchase a suitable building to rent to the manufacturers, and the council agreed to guarantee to the syndicate six per cent on their investment as long as the manufacturers continued to employ the required number of men.

The increase of duty upon American lard imposed at the last session of the Dominion Parliament has had such an adverse effect upon the sale of the American product in Canada that the Fairbanks, of Chicago, have come to the conclusion that if they desire to retain their Canadian trade they must start a branch manufactory in this country. Accordingly premises have been leased in Griffintown, and are now undergoing extensive alterations, which will be soon completed in order to allow operations to be begun early in the fall.

The Badgerow-Falconer
Bonded Vinegar Manufacturing Company
Highest Medal Award Toronto Exhibition.
Telephone 1261 69 & 81 Jarvis St., Toronto

Geo. Robertson & Son.,
WHOLESALE GROCERS
Ontario Street,
KINGSTON, ONT.,
CANADA.

EDWARD ADAMS & CO.
ESTABLISHED 1846.
Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,
Tobaccos, Wines and Spirits
95 & 97 Dundas St., London, Ont.

ROSS'S ROYAL BELFAST GINGER ALE IS THE BEST IMPORTED
Ross's Royal Soda Water.
" " Seltzer Water.
FOR SALE BY
ALL FIRST-CLASS GROCERS.

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO, ONT.

IN STORE

NEW SEASON'S MAY PICKED JAPAN TEAS OF FINEST CUP QUALITY, also barrels and halves of Choicest VOSTIZZA CURRANTS. We are selling at specially low prices.

Samples and quotations on application.

Sloan & Crowther

WHOLESALE GROCERS,

TORONTO.

H. P. ECKARDT AND CO

IMPORTERS

--: AND :--

Wholesale Grocers.

3 FRONT ST. EAST, TORONTO

JAMES WATSON & CO.,

Established 1867.

A PICKLING POINTER

AS the pickling season is near at hand, we call the attention of Grocers to our Pickling Spice. Ask your Wholesale House for it—we keep it up to the Standard,—It is not reduced in flavor with low-priced spices to meet the demands for a cheap substitute.

James Watson & Co.,

Coffee and Spice Dealers.

EBY, BLAIN & CO.,

Importers of

CEYLON TEAS,
INDIA TEAS,
JAPAN TEAS,
CHINA TEAS,

STAPLE and FANCY GROCERIES

EBY, BLAIN & CO.,

Wholesale Grocers, &c.,

CORNER FRONT AND SCOTT STS., TORONTO.

[*Established* 1780.]



"LA BELLE CHOCOLATIÈRE."

W. BAKER & CO.'S REGISTERED TRADE-MARK

No Chemicals are used in any of *Walter Baker & Co.'s Chocolate* and *Cocoa Preparations*.

These preparations have stood the test of public approval for *more than one hundred years*, and are the acknowledged standard of purity and excellence.

T. KINNEAR & CO.

Wholesale Grocers, Importers of

TEAS,

SUGARS,

ETC.

47 Front St. East,

TORONTO, ONT.

SMITH & KEIGHLEY

WHOLESALE GROCERS.

CONSIGNMENT:

BATGER'S JELLY

JUST TO HAND. ALL FLAVORS.

Send for Sample Case.

SMITH & KEIGHLEY,

9 Front St. E., Toronto

J. W. Lang & Co.,

WHOLESALE GROCERS,

33 Front St. East,

TORONTO.

PERKINS, INCE & CO.

Wholesale Grocers,

TORONTO.

JUST ARRIVED.

New Season's Japan Teas.

WARREN BROS. & BOOMER,

IMPORTERS

AND

WHOLESALE GROCERS,

35 and 37 Front St. East,

TORONTO, ONT.

SUGARS, COFFEES AND TEAS SPECIALTIES.

THE ST. LAWRENCE SUGAR REFINING CO'S

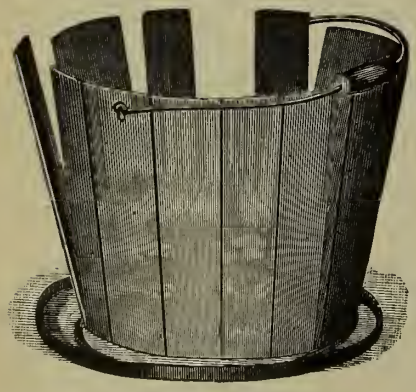
Granulated and Yellows ARE PURE.

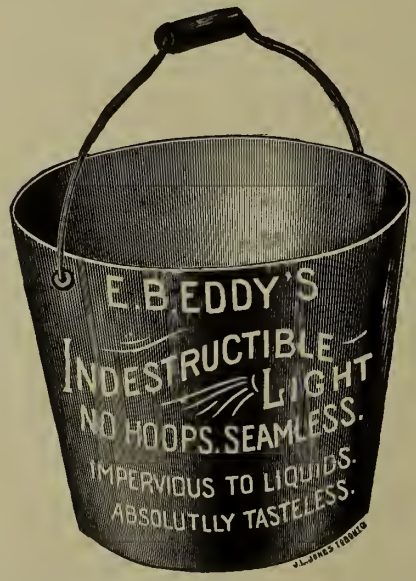
NO BLUEING

Material whatsoever is used in the manufacture of

OUR GRANULATED.

CATCH ON!





The Old Wooden Bucket. E. B. Eddy's Indurated Fibre Pail.

The Neatest, most Durable, most Attractive and very Best Ware in the Market! The Cheapest because the most Durable!

These Superior Wares are moulded in one piece from wood fibre. No hoops. No joints. Cannot leak, shrink, swell or water soak. Will not taint milk or other liquids. Proof against hot and cold water, kerosene oil, benzine or naptha.

f your Wholesale Grocer does not keep these wares in stock, apply direct to the sole owners of the Patents and sole Manufacturers in Canada.

THE E. B. EDDY MFG. CO.,
HULL, CANADA.

LEONARD H. DOBBIN,

Commission Agent,
REPRESENTING
Simcoe Canning Co., Hamilton Vinegar Works Co. Ltd., Williamson Extract Co., Huckins' Celebrated Soups, Louis Rosenstein & Co. "Excelsior Bird Food, etc., etc."

4 Hospital Street, MONTREAL.
TELEPHONE 2205.

JOHN A. MOIR

Offers to Wholesale Trade only the following special lines for July:

Lobsters, Mackerel, Salmon, Gaspe Fishing Co's large hod cured dry Gaspe Cod in 112 bundles, also specially prepared Codfish in cases. A trial order solicited.

Lakeport Canning Co. put up none but the choicest goods. Send for price lists before buying. Don't buy cheap and nasty goods. The best goods are the cheapest in the end.

Local Selling Agent for the Gaspe Fish Curing Co'y.

41 St. Francois Xavier Sts.

Those wishing to keep their copies of THE GROCER in good condition, and have them on hand for reference, should use a Binder. We can send by mail **A STRONG PLAIN BINDER** for 75c., postage prepaid.

These Binders have been made expressly for THE GROCER, and are of the best manufacture. The papers can be placed in the Binder week by week, thus keeping the file complete. Address—

THE CANADIAN GROCER,
6 Wellington St. W., Toronto.

Blackley & Anderson,

TORONTO & HAMILTON
Accountants, Assignees, Receivers.

Toronto Office
37 YONGE STREET,
Telephone No. 1716.

Hamilton Office
2½ JAMES ST. South,
Telephone No 73.

Cable Address "JUNIOR." eow

"Put money in thy Purse."

Can't we help you and ourselves too. We can. Handle "Surprise" Soap, there is money in it for you.

WE advertise. We push. We do the largest part of talking to your customers. We make a trade for you. We give you an article guaranteed in every particular. We protect you from dishonest dealers.

YOU handle "Surprise." You make a good profit. No waste. No money spent on advertising (we do that). Everything you make clear profit. If it's money you are after "Surprise" will help you.

THE ST. CROIX SOAP MF'G Co.,

ST. STEPHEN, N. B



TORONTO, July 31, 1890.

GROCERIES.

Dealers have had little to complain of. There was a very fair section of the business current between the two ends of the past week. The trade of the week gains by comparison with that of the week before. Sugar buying, which was flat last week, was moderately active this week. A good steady demand for canned goods is also to be credited to the trade done between the 24th and the 31st. Dried fruit was in fair request, as was likewise tea. Payments are up to the average of promptness. Taken all in all, the week's grocery trade was rather satisfactory.

CANNED GOODS.

Fruits and vegetables are quiet with small sales at unchanged prices. Packers are not doing much business as they and their buyers are apart in their views. There are a good many strawberries still on the hands of some packers, but there are others who not only are completely sold out but are over sold. Values are nominally unchanged. The strength in salmon continues; stocks are rapidly running down; a 25 case lot of Horse shoe sold on street to-day at $1.65, and $1.70 was asked for small lots from retailers; medium to good brands sold at $1.50 to $1.60; new pack are on the way and are offered at $1.35 to arrive for good brands. Prices of lobsters are strong at $2.20 to $2.25 for "star" brand and at $2 to $2.10 for other. Mackerel steady at $1.55. Three cars of canned salmon arrived from British Columbia towards the end of last week, and it was reported that a big cut had been made in the selling prices. On Monday, however, Robert Ward & Co., telegraphed their Toronto agent: "A very short catch on the Fraser river; prospective failure." A similar report was received from the British American Packing Company a few days ago. Other packers have not yet been heard from. Should these reports of a prospective failure be verified handsome profits will be reaped by the local trade, who have bought freely at low prices. It must also be remembered that reports of this sort are usual at this time of the season. These reports checked the cutting movement.

The New York Bulletin says: The tendency of prices of canned corn towards a higher level continues unabated. and has the substantial support of an unusually good demand for this period of the year, besides that which may result from unfavorable crop reports received from various localities and more or less speculative action. State pack that has been sold for 75c per dozen within the past ten days does not appear to be obtainable now at less than 85c from first hands. In point of fact, bids of 85c are said to have been refused for new pack of certain brands for future delivery, and Philadelphia letters report that 85c was paid there. Tomatoes are in practically the same position as corn, reports from Delaware and Maryland stating that the weather continues very unfavorable for the growing crop, and those from other sections are not particularly bright. One Delaware packer is credited with having booked orders for 14,000 cases, and refused to take more orders at less than 80c net cash f. o. b. An offer of 82½c was said to have been refused for 5,000 cases new standart Jerseys, for future delivery. Baltimore brokers write that they are overrun with orders for spots and futures, and that very few packers will quote firm prices on the latter.

COFFEE.

The week's sales have been light, and prices have held firmly at the point reached in the last advance. New York letters say that the first arrivals of new Rio coffees will be sold at high prices. They are firmer abroad.

DRIED FRUIT.

Currants are now nearly in the same position as Valencia raisins have been in for some time, that is, they are almost as cheap here as in New York. At all events, New York staples cannot be laid down here at less than 5½c. Prunes are firm, with a fair enquiry; very few are offered; hogsheads are selling at 6c. Figs and dates dull and unchanged. Valencia raisins are offering at 7¾c. for ordinary off stalk to 8½c. for choice. Sultanas steady at 11½ to 12½c. The position of Valencia raisins in New York is disappointing to holders, as they expected that there would not be enough goods to go around before the new arrive, which will be in five or six weeks. The new crop of Malaga raisins is not expected to exceed that of last year, say 600,000 boxes. First shipments are expected to begin early in September. Owing to the neglect of the lower grade for shipment to America, it is thought that a large portion of such goods will find their way to England branded as two-crown black loose.

Bendelari & Co. in their fruit report issued last week say:—

Valencia raisins—Advices from Bordehore & Co. and Rafael Pon, Denia, report a continuation of conditions favorable to the growing crop, and low prices are expected to rule.

Malaga fruit—Mr. Casado in a letter received to-day informs us that crops in their district have been favored by the weather, and the outlook is for fruit of excellent quality this season.

Sultana raisins—C. Whitehall & Co. in a letter just received confirm previous estimate of this crop, viz., 10 to 15 per cent. less than last year's, which fell short of the crop of 1888 by 37 per cent.

Figs—Same shipper now estimates the crop at 50,000 loads, or 6,000 less than their estimate of ten days previous. Bad weather may further reduce this.

Currants—Crop is progressing well and will exceed that of last year. Moderate prices are expected.

Prunes—Mail and cable advices from J. & W. Liebman & Co., inform us of most unfa-

SELECTED VALENCIA Raisins.

ESTABLISHED 1869.

STANWAY & BAYLEY.

BROKERS

AND

GENERAL COMMISSION MERCHANTS.

44 FRONT ST. EAST. TORONTO.

Evaporated Apples

MARKETS—Continued.

vorable reports from Bosnia and Servia, but their opinion is that until the end of July it is too early to judge as to extent of shortage. They believe the crop will be a very short one, but say allowance must be made on all estimates from producing districts.

It is reported, on very good authority, that the first steamer of the season with raisins will leave Denia between the 6th and the 12th of August.—New York Bulletin.

NUTS.

Business is on the wane rather than up to the low activity it has been heretofore reported at. Brazils and filberts are scarce, while the outside demand is strong enough to stiffen prices at points of production.

RICE AND SPICES.

A fair trade with no change in prices is all that can be said about this market. But any one who should go on the market now with a big order would find the prices of importers very stiff.

SUGAR.

The price of granulated has undergone no change here, holding at 6⅞c. for quantities of 15 barrels or over, and 7c. for quantities below 15 barrels. The lowest grade of brown is easier than it was a week ago, now selling for 5¼ to 5⅜c. Yellows run up from 5⅜ to 6¼c., but the stock of extra bright refined is run very low. It is doubtful if there is a ton of it in the warehouses at the moment of writing. The demand for this sort has lately been rather active, and to that fact must be attributed the lowness of stock in it. The Canadian sugar market appears to be weaker than outside markets, no doubt because of the shortage in the fruit crop. Recent private cables report the English market up 3d on sugars, and New York reports are strong. Stocks in retailers hands are now large, and they are buying in small quantities. The question of the strength of prices depends upon the growing beet crop. Expert observers have come to no conclusion about the beet prospects. Also our refiners may have underestimated the lasting capacity of the quantity sold in the winter and spring. If so, and their stock now is to be clogged on its way to trade by a fairly good supply in retail stores, and by the slackened demand consequent upon a poor fruit yield, the market may grow weaker, independently of any contrary movement outside.

SYRUPS AND MOLASSES.

In syrups and molasses there is very little business doing, and prices are a shade easier. The sale of a large lot of syrups is reported, but the price is "p.t." There appears to be no D or M Redpath in stock.

TEAS.

There has been a good demand from retailers for low grade teas of all kinds up to 18c., which are scarce. Mediums are also in light supply. A good trade has been done with jobbers in Japans, and anything up to 19c. has found a ready sale. Fourths, thirds and seconds Young Hysons are scarce and in demand. A cable quotes exchange higher at 3s. 8d. against 3s. 2d. These figures mean that buyers have to pay about 96c. for teas they bought a year ago at 75c. The American markets are almost bare of Young Hysons, and there is nothing to arrive until September. A New York letter says: "All business in Young Hysons has been stopped owing to the advance in freights." Cables report that some green teas have been bought in Shanghai costing as much as 25 per cent. more than the prices of the same teas sold for in New York last season. London mail advices of July 17 say that greens are very scarce there, and as they have had no news yet from China of any probable opening dates of shipment from China they think a sharp rise quite probable. The total shipment of teas from Shanghai to the United States and Canada from May 31st to date were 1,542,300 lbs. all blacks, against 4,145,700 lbs. same time last year, made up of 1,844,000 lbs. blacks and 2,301,700 greens. In Indian teas there is not much to report. The demand is very quiet but steadily improving. From London there is no change. Teas with quality have maintained their value, and advices from India speak of improving quality. The market in Calcutta is high, and exchange has reached 1s. 7⅝d. A few weeks ago the value of the rupee was only 1s. 5d., which puts the price up and tends further to harden prices. The quantity of Ceylon teas offered was very limited and no change in prices to report.

THE IMPERIAL PRODUCE COMPANY
OF TORONTO, LTD.,
69 Front Street East,
TORONTO.
—AND—
Monument Yard, London, Eng.

DIRECTORS:
PRESIDENT, W. A. WARREN, Esq., Toronto.
VICE-PRESIDENTS: Hon. Chas. Drury, Minister of Agriculture. W. E. Wellington, Esq., Toronto.
Wm. Elliot, Esq. Thos. Long, Esq., J. K. Leslie, Esq.
MANAGING DIRECTOR: Walter Stark.

Authorized Capital, $100,000.00.

BROKERS AND COMMISSION AGENTS
EXCLUSIVELY.

Consignments Solicited.

EGGS SELLING FREELY AT 16c.
Butter, choice dairy in small tubs 15c.
" Creamery in tin-lined pails and pound rolls.
" Good value all the way from 5 to 14c.
Potatoes selling freely, $2.50 to $2.75.
Huckleberries in good demand, 80c. pail.

SPECIAL ATTENTION
GIVEN TO
PEACHES, PLUMS, GRAPES, APPLES, PEARS.

PETROLEUM.

The advance of crude oil has forced up the prices of certain brands of refined. Canadian is ½c. to 1c. dearer, and Carbon Safety is higher by ½c. The price of crude is expected to go farther before next report, and may be followed by a general advance in refined. Trade is quiet.

DRUGS AND CHEMICALS.

A quiet trade has been done this week at steady prices. The drug business is but little affected by crops. Quotations are unchanged.

BUTTER AND CHEESE.

The stock of old butter that was not disposed in spring of by our commission men appears to be waiting for waning chances. There is no call for large quantities, and but for transactions in small lots. There would be no trouble in making up a carload now at 5c. Some of the old butter that had been selected in the buying is still held against low bids, the holders believing 8c. a sufficiently low figure. New tubs are coming in quite freely, as are also pails and crocks. The butter they bring in the market is worth 12½ to 14c. It is very fair butter, taken all around, but below the average quality of what was marketed a few weeks ago. Its keeping qualities are not as good as in former years, when the herbage was less rank. There are a few large rolls brought in from time to time. They are 12 to 13c. There is little advantage to the dealer in handling them now, as they usually contain weights that need to be encased to protect the butter from the hot weather. Pound rolls are in fair supply at 16 to 18c. There is a very good demand for deserving butter put up in this form. Creamery tub is 18 to 20c. and rolls are 20 to 22c. A considerable amount of all classes appeared on this week's market.

Cheese is in very good demand and in ample supply at 9 to 9½c. This price is not very firm.

COUNTRY PRODUCE.

BEANS—As has been the case for some time there is no heavy buying, although inquiries warrant the belief that the market will outlast the stock. Prices run from $1.55 to $1.75.

DRIED APPLES—Are scarce and higher. They run from 5 to 6c. The market will soon be bare.

EGGS—The collections that have been made and are making throughout the country for the American market are bringing up the price. The supply that reaches Toronto dealers is below the local demand, so that the higher prices are also firm. They are 15½ to 16c.

HAY—Is down to $9 and $9.50 with a light trade.

HIDES—Cured are now 6¼c. There are no green steers' now to be had, and cows' are worth 6½c. for No. 1. The lower grades of cows' decline 1c. for each grade below the highest, and go at 5½ to 4½c. for No. 2 and No. 3 respectively.

HONEY—The reports are unanimous in declaring the present run an extraordinary one. If the fine weather continues there will be gathered the largest stock we have had for years. In the meantime the '89 honey is in low demand at the old prices, 9 to 12c. for clear, and 14 to 18c. for comb. It is expected that there will be a large consumption of honey in the coming year on account of the prospects of its being so plentiful and on account of the scarcity of fruit.

HOPS—Are 12 to 14c. for '89 grown, and 8 to 12c. for yearlings.

OATS—There is a good demand at higher and firm prices. They are now worth 49c. laid down here in car loads. Receipts are far from liberal.

POTATOES—The old crop has been marketed and mostly consumed. They are no longer quotable. The new potatoes are coming in quite freely, and have got down to prices that shut off American competition. The crop is now far enough on to supply the

MARKETS—Continued.

home demand. They are $2.75 to $3 per barrel. There is a good demand.

POULTRY—Ducks are 55 to 65c., and chickens are 50 to 60c. All that come on the market find ready purchasers.

SKINS—Pelts are 40c., lambskins 60c., No. 1 calf is 8c., and No. 2 calf is 6c.

STRAW—Is now scarcely saleable at $5.

TALLOW—Is unchanged at 2c. for rough and 5½c. for rendered.

WOOL—All that come is readily taken at 21c.

FISH.

The request for fish this week is not so good as the preceding weeks. Trout is beginning to be scarce now. They will be more plentiful towards fall, as they run in upon the shore, which makes them easier caught. White fish are reported to be more plentiful than trout. British Columbia salmon is in very fair demand. The daily supply consists of a very good quality, mostly all being large. The local fish dealers cannot get as large a supply of British Columbia salmon as they would wish, the canners using nearly all that are caught for canning. It is also reported that the catch this year up to date is behind last year. Lake herring is rather scarce at present with a fair demand. Pickerel is reported to be in better demand Towards the end of the week the sales have improved. The following are the prices: Trout 6c., white fish 5½ to 6c., British Columbia salmon 14c., lake herrings $1.75 per hundred, pickerel 5c.

GREEN FRUIT.

For oranges there is a listless market. The coming in of the firmer seasonable fruit is engaging the consumption of the people. Oranges are also in poor supply, only Sorrento stock being now on the market. It is worth $6.50. Lemons are selling well and have advanced, 360's being worth $6, and 300's worth $6.50. Bananas are in reduced demand, from the same causes as have worked against the consumption of oranges. Bananas are $1.75 to $2 for fine bunches, and $1.25 to $1.50 for ordinary.

PROVISIONS.

Trade was quieter this week than any other week of the past portion of the summer. Nevertheless there was a good deal of smoked meat sold. Long clear was quiet, and the trade in barrel pork was low. The long receipts were small but prices were good. No large sales are reported.

BACON—Long clear is 8½ to 9c. Bellies are 11½ to 12c. Backs are 11 to 11½c. Roll is 10c.

DRESSED HOGS—Are $6.50 to $6.75.

HAMS—Smoked are firm at 12½c. Sweet pickled are 11c.

LARD—Is 10c. in 20 lb. packages, and 9c. in 50 lb. pails.

MESS PORK—Is $15 for heavy and $16.50 to $17. for family.

SALT.

The demand is very fair this week with a few alterations in prices. The sales reported by the Toronto salt works are 1 car sack at 72c.; 1 car dairy at $1.25; small quantities sell at $1.50 to $1.55 for bbls.; 80 to 85c. for sacks, and 50 to 55c. for ¼ sacks.

DRY GOODS.

The past week has been unlike its predessors. Its contents in the way of business in dry goods houses have been far beyond those of any former week for many months, one wholesale man says for many years. The trade in staples has been especially good. We are now in the midst of the crop-gathering, and the result is seen in the greater confidence of the people and the trade. Prices have not been weak in any line.

STUART, HARVEY & Co.

Importers and

WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

HAMILTON, ONT.

BALFOUR & CO.,

IMPORTERS OF TEAS

AND

Wholesale Grocers

HAMILTON.

MYRTLE

T. AND B.

CUT AND PLUG

SMOKING TOBACCO.

And "LILY," 10c. Plug.

Manufactured by

GEO. E. TUCKETT & SON

Hamilton, Canada,
And Danville, Virginia.

W. G. DUNN & CO

Importers and Manufaturers.

Canada Mills HAMILTON, ONTARIO. — 21 Mincing Lane, LONDON, E. C. WORKS Croydon, Surrey.

WE would draw the attention of the Trade to our MUSTARDS, which are prepared from the finest English Seed, giving the greatest satisfaction. The well-known brand DUNN'S BAKING POWDER, "THE COOK'S BEST FRIEND," has an enormous sale, it never gives trouble. OUR SPICES are perfection, the pure ground White and Black Peppers are the finest in Canada. Samples and Price Lists sent free on application. OUR goods can be obtained through the Wholesale Houses, or direct from our Mills in Hamilton. Each package of pure goods is sealed with our guarantee. See Price current.

JAMES TURNER AND CO.,

WHOLESALE GROCERS,

Hamilton.

AGENTS FOR

Huckins' Boston Soups.
Bensdorp's Royal Dutch Cocoa.
Batger's Solidified Jellies.
Batger's Jams.
Batger's Marmalades, Orange and University.
Sheriff's Scotch Whiskey.
Sazerae Brandy.
Bengal Liquid Blueing.
Crary's Ammonia Liquid.
Shell White Castile Soap.

Knox, Morgan & Co.

Staple Dry Goods
and Smallwares.

Hamilton, : Ont.

Stock well assorted.
Styles and Colourings Choice.
Popular Prices and Terms.

EXAMINE SOME SPECIAL LINES WE ARE OFFERING IN

Tweeds and Pantings,
Linens, Towels,
Prints and Sateens,
Cashmeres.

Large Range of Swiss and Cambric Flouncings and Embroideries, Hosiery, Gloves and Parasols.

Letter orders carefully and promptly executed.

Western Ontario Merchants can see samples in Travellers' Hands.

KNOX,
MORGAN
& CO

MONTREAL

MONTREAL MARKETS.

JULY 31, 1890.

GROCERIES.

The market has been featureless the past week, the only movement noticeable was in molasses and currants.

The crop prospects in the North-West are magnificent, and in Ontario equally as good.

SUGAR.

There has been a better demand for sugar the past week, still the market is dull. Yellows are a shade easier, and we quote 5⅛ to 6c.; granulated, 6¾ to 7c. In New York the market is up 1-16c.

MOLASSES.

We note a more active demand for molasses. Holders are not at all anxious to sell. There are no new arrivals as yet. Quotations are 34 to 34½c. These prices are shaded. Advices from Barbadoes, dated 18th July, say that the crop is about closed, buyers offering 14c. On this market the cargoes of the three vessels noted in our last has been sold except one, which goes to store.

DRIED FRUIT.

This market usually at this time of the year is very quiet. There has been some activity in currants which are very scarce, in fact the market as far as can be seen is almost bare. Vostizzias are quoted at 6¾ to 7c. The near approach of the new crop has eased the market on Valencia raisins, but although prices have not changed our quotation of last week will be shaded. Eleme raisins are offering at 7¾ to 8c.

CANNED GOODS.

There is no movement whatever in canned goods, and we have no change whatever to note except the firmness of the salmon market. The demand this season has been good. Several new brands offered at a low figure had the effect of weakening the market, but during the last couple of days it has become very firm as advices from Fraser River and other places state that the catch has been a failure. One house here went to San Francisco for 1,000 cases "Lynx" brand and received the following answer :—"Catch on Fraser River complete failure." B. A. salmon is quoted here at $1.45.

Gaspe dry Codfish is meeting with a large sale. The Company prepare their Codfish specially for the Canadians, and buyers speak highly of its keeping qualities. Some 200 cwt. placed at 4 75 per cwt. here and in the west. The same Company offer cases of Codfish at 4.75, and large orders are now coming to hand for Mackeral. We quote at at 5¼. Lobsters continue in good demand and we quote sales this day of some 200 at 7.25 to 7.50 per case.

FLOUR AND GRAIN.

GRAIN.—The market remains quiet but steady. Values are unchanged. We quote as follows :—Wheat, No. 1 hard Manitoba, $1.14 to $1.16, No. 2, $1.12 to $1.13; peas, per 66 pounds in store, 00 to 77½c. peas, afloat, July delivery, 00 to 70c.; Quebec oats, 00 to 00; Ontario oats, 41 to 42c. ; corn, duty paid, 00 to 55c ; corn, cargoes in bond, 41 to 43; barley, feeding 00 to 40; barley, good malting, 52c.

FLOUR. — The market was firm to-day, with an active local demand. 8,600 sacks Strong Bakers sold at $5.25; 1,120 at $5.55; We quote Patent winter, $5.25 to $5.50 ; patent spring, $5.45 to $5.55; straight roller, $4.80 to $5.00; extra, $4.40 to $4.65; superfine, $4.00 to $4.50; fine, $3.25 to $3.90; city strong bakers, $0.00 to $5.25; strong bakers, $0.00 to $5.25; superfine, bags, $1.50 to $2.00; extra, bags, $2.20 to $2.30; fine, bags, $1.50 to $2.00; oatmeal, standard, per bag $2.25 to $2.35; oatmeal, granulated, $2.40 to $2.50; oatmeal, rolled, $2.40 to $2.50.

Eggs are firm at 14½c. to 15c. per doz.

BUTTER AND CHEESE.—Butter is dull and easy. Creamery, quoted at 16 to 17½c.; Townships 13 to 16c.; Morrisburg, Brockville, 13 to 14c.; Western, 12 to 13c. Cheese is firmer. Finest white and colored, are quoted at 8¼ to 8⅜c.; medium, 7¾ to 8⅛c.

MONTREAL NOTES.

Mr. A. D. Turner, of Turner, Rose & Co., is spending a few weeks at Gaspe.

A very general change took place Tuesday, in the personnel of the wholesale grocery firm of Turner, Rose & Company. Notice was filed in the Court this morning that the firm of A. D. Turner and J. C. Rose, of this city, were general partners, and the estate of the late Hon. James Turner, of Hamilton, Ont., were special partners, has been dissolved, and the business will be continued under the old style of Messrs. Alex. D. Turner, J. C. Rose and W. Stirling Laflamme, all of this city.

Riviere du Loup, Que., July 23.—At 2.30 a. m. on the 23rd ult., fire was discovered in Talbot & Girard's general store Frayerville, P. O. At 3 o'clock the whole building was a mass of flames and at 5 o'clock it was in ashes. Although the pumps worked well and water was plentiful, nothing could be saved from the store, but the firemen succeeded in saving the outbuildings and contents with little damage. Loss, about $30,000 on stock; insured for $20,000. Loss on building, $10,000; insured for $5,000. Mr. Gauvin had some furniture and furs in the building, which were also destroyed. He has an insurance of $500 on them.

Several days ago Mr. Isidore Bernadin, a general merchant of Buckingham, Que., notified the police that an unknown party had broken into his place of business and stolen some articles which could be easily identified. The other evening a man named William Scott was arrested by Constable Ferry on William street Montreal, for being drunk and exposing firearms a little too freely. When searched Scott was found to be the possessor of several articles stolen from the Buckingham store. The authorities consider that they have made a good capture, as Scott has already served terms in the penitentiary under the name of Wilson and McFarlane. The accused was remanded for additional proof.

Mr. W. H. Arnton, Auctioneer, made an official abandonment of his estate Tuesday, with liabilies of $27,000. The principal creditors are the Inland Revenue $8,000, and W. Arnton $4,000. D. Nightingale $700 ; J. R. Barclay, $500 ; J. R. Hutchins, $475 ; J. C. McLaren Belting Co., $1015 ; W. T. Costigan, $567 ; William Scott and Sons, $1,158 ; William Evans, $560 ; Estate of late Alfred Brown, $29 ; Mrs. Lonsdale, $553 ; Mrs. Marcelot, $500 ; The Gazette Printing Compuny $487 ; R. K. Thomas $459. There are seventy creditors altogether. The prothonotary attended this afternoon attended at Miss Gee's hospital and got the abandonment, Messrs. Caldwell, Tait and Wilks were appointed provisional guardians. The assets are $6,000.

THE EDITORIAL IS LIBELLOUS.

In a leading article headed "The Posters are Libellous," the Toronto Evening News of Tuesday makes a libellous statement about the Retail Grocers' Association. This body, it alleges, "has adopted the questionable method of advertising by way of posters those who run bills and will not pay them." It hasn't. This thing is said to have been done, and legal proceedings are said to have been taken to restrain the concern accused of it from doing it in the case of a particular debtor. But the alleged offender is a private collecting agency having nothing to do with the Retail Grocers' Association. There is nothing of resemblance in the name of the Association and that of the collecting agency which should confuse the two bodies in the mind of anybody. Neither is there anything in common in their methods of collecting long-standing debts. Further, the nature of the case which the debtor is reported to be prosecuting against the agency shows that it was not a grocers' account that was threatened to be exposed. It was a plumber's. As a matter of news surely some one of these three facts was known to the newspaper which published the article referred to. The News speaks of the wrong that might be done to worthy persons by advertising their indebtedness. It should consider the wrong it has done to an association of worthy persons, and make haste to repair the injury.

SELF WRINGING MOPS.

In calling the attention of our patrons to this heading, in connection with advertisement, which appears in another column, we wish to say that in these days when people of means reared in comparitive ease often find it impracticeable to obtain domestic help, every device that promises to lighten the work devolving upon the ladies of the family finds warm appreciation.

The Self Wringing Mop is just one of those contrivances which is particularly acceptable to persons of refinement, compelled by special circumstances to perform offices generally associated in the mind with the word "drudgery." To ladies who properly object to handle a filthy rag, it will be interesting to learn how a kitchen, oil cloth or verandah can be scrubbed and dried without the least occasion to go down on the knees or to handle a greasy rag. Being strongly constructed of the best materials, steel wire and malleable castings. The Self Wringing Mop will stand a racket for twenty years.

We are told by the Messrs. Tarbox Bros. who manufacture these mops—with other special lines of household goods—that the demand has been so great that they have been able to rearrange their prices so that a large percentage is made by the retailers in selling the mop, complete, with the special cloth at 50 cents ; without the cloth—as any old garment can be used in its stead—it can be sold at less. We are persuaded that this is bound to become a standard article of trade, judging from home appearances. The mop is on sale in nearly every store carrying that class of goods in Toronto, and the manufacturers state that many have repeated their order, as many as three times since June 1st.

CREAMERY MEN AND MERCHANTS

Holding butter of good quality are requested to correspond with

T. W. CLARK,

Commission Merchant and Wholesale Dealer in Butter and Eggs.

Consignments solicited and business transacted for Ontario and other Eastern Canada Merchants.

VANCOUVER, B.C.

References : Bank of British Columbia, Bank of British North America.

W. RYAN

Produce and Commission Merchant,

72 FRONT ST. EAST, Toronto, Ont.

—DEALER IN—

Mess and Shortcut Pork ; Long, Clear Breakfast and Roll Bacon ; Hams ; Lard ; Dried and Evaporated Apples.

SPRUCE BUTTER TUBS, 50's, 30's, 20's

Consignments of Eggs and other Produce Solicited. Egg Carriers supplied.

J. F. YOUNG & CO.

Successors to YOUNG, ANDREWS & Co.,

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

We solicit your consignments. We do not speculate on your produce, we sell to the best advantage for you. We handle everything that the country merchant requires to send from home to sell. Our warehouse is in the centre of the commission business. Our cellars are airy and cool. Send us a small trial lot.

J. F. YOUNG & CO.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

THE MAPLE LEAF brand of Canned Salmon is the best brand packed on the Pacific Coast. Great care is exercised in packing, and the best fish selected.

A. WATTS & CO.

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.



HUCKINS SOUPS

Tomato, Mock Turtle,
Ox Tail, Green Turtle,
Pea, Julienne,
Beef, Vermicelli,
Chicken, Terrapin,
Macaroni, Consommé,
Okra or Gumbo,
Soup and Bouilli,
Mullagatawny.

RICH AND PERFECTLY SEASONED.

Require only to be heated, and are then ready to serve. | Prepared with great care from only the best materials. | Have enjoyed the highest reputation for more than 32 years.

TEST FREE

Send us 20 cents, to help pay express, and receive, prepaid, 2 sample cans of these Soups, your choice.

J. H. W. HUCKINS & CO.,
Sole Manufacturers, Boston, Mass.

SOLD BY ALL LEADING GROCERS.

LEONARD H. DOBBIN, MONTREAL. Sole Agent for Canada.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF





1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel huuch baskets
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

OAKVILLE, ONT.

WOODENWARE



The Wm. CANE & SONS MANUFACTURING Co OF NEWMARKET, ONT.,

Manufacturers of Pails, Tubs, Washboards, Clothes-pins, Candy Pails, Lard Pails, Syrup Pails, also impervious packages for Oil, Paints, Varnish, Pickles, etc. Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

WM. DAVIES & CO.,

TORONTO.

Curers and Packers

— OF —

All Descriptions of Hog Products.

Pure Lard and Sugar Cured Hams and Bacon a Specialty.

ORDER A CASE OF

OCEAN WAVE BAKING POWDER

From your Wholesale Grocer.

Sells itself after One Trial. Prices Current

BAKER'S COLLECTING AND INQUIRY AGENCY,

Room 45, Yonge St. Arcade, Toronto, Ont.

Handles all Classes of Accounts. Seventy per cent. of all Claims reported last year were paid. Write for terms.

System Copyrighted February 13th, 1889.

McLAREN'S

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a Point of Keeping it always in Stock.

EXAMINING EGGS.

An hour with an expert in a curious but profitable business—some peculiar trade secrets. It was a room about 10x10 feet, without windows, and with only one door. The walls, ceiling and floor were painted black, and the funeral gloom seemed deeper and blacker under the rays of a single gas jet of many candle power.

Seated in front of the gas jet, and so close that he could touch the flame easily with his extended hands, was a smooth-faced, medium-sized man, whose grey eyes had a preternatural pupil dilation, like those of a cat. On either side of him was a box, half filled with eggs, while he was engaged in shifting from one box to the other.

Taking five in his left hand and three in his right he juggled the lot before the light, shifting the eggs from the top to the bottom of his hand with astonishing rapidity. For a moment each egg was brought to the level of his dilated eyes, which were directly opposite the gas jet, and did not blink in the powerful light. As the eggs were thus held each was skilfully turned, until every portion of the shell was critically inspected.

"Yes," said he, "I am an egg-tester, and the process you have just witnessed is what we call 'candling' eggs. Formerly a candle was used, but it is not as satisfactory as gas. The burner we use is made specially for the purpose and gives a very powerful light. We have tried electricity, but it doesn't work. Every egg that comes into the establishment passes through my hands. The lot that I have just examined contains an unusually large number of what are known to the trade as 'floaters.' You will notice, if you hold the egg between your eyes and the light, a dark, almost black, substance close to the shell. It is caused by allowing the egg to lie too long on one side."

"In the spring and summer we get a great many 'swimmers,' or half-hatched eggs. They have been under the hen two or three days."

"When we receive more eggs than we have a market for, we store them for future use in an air tight room, which is kept at a uniform temperature of 35 degrees. They are packed in flour barrels, in oats that are extra cleaned. In the bottom of the barrel we put two or three inches of clean hay, then a couple of inches of oats, on which we put a layer of eggs, with the flat side down. Between each layer are oats, and on the top of the filled barrel we put more hay. The barrels are placed on their sides, and they will keep in that condition for eighteen months, perfectly fresh and good."

"Sometimes we wax eggs, to preserve them, but this gives the shell a glossy appearance that injures their sale. In this process beeswax is melted, and when very warm the eggs are dipped into it and the pores of the eggs are thus stopped up. There are also liming and pickling as means of preservation. The shell of a limed egg is always rough, while that of a pickled egg is smooth. If you examine the latter before a gas jet the white looks watery, and if broken and eaten the albumen will taste salty. You cant boil either a limed or pickled egg. Both lime and pickle eat into the shell, and make it very thin and fragile. When you put them into hot water the shell cracks open and the albumen oozes out."

"What do you do with the bad eggs?"

"If they are too utterly bad we throw them away; ones that are a little 'off' bring three cents a dozen."

"To what possible use can those eggs be put?"

"The yolks are used by morocco finishers in their business.

"And the whites?"

"You'll be surprised if I tell you that confectioners use them in making fancy cakes. They can't use a musty egg, though. A frosted egg becomes watery and cracks. The cracks close, though, when it is thawed out, and will open again when it is placed in boiling water. An egg that is six or nine months old is graded by dealers as fresh. Cracked eggs bring two-thirds price."—N. E. Grocer.

We regret to notice that Mr. T. S. Corrigan, grocer, Yonge street, Toronto, also of Port Perry, is in financial difficulties. He is an energetic business man with more than average ability and should have been suceessful. Even the best men fail, however. His trouble is the result of extending his business too much.

The Toronto Pedlars' Association held a well-attended meeting in Richmond hall on the evening of the 23rd ult., when ten new members were admitted. President Pocock was in the chair. A resolution condemning the delinquency and unfairness of the license inspector was adopted, and also condemning the delinquency of the police magistrate and other police officers in the recent pedlars' trials. The Association is said to have spies on the watch, and as a result have secured summonses against grocers for violation of the by-law in combining canvassing for orders and the selling of fruit.

A customer secured is a promise of greater salary in time.

Goods conveniently located save time, money and temper in showing.

You can lose more than we do by not subscribing for this paper.

TURNER, ROSE & CO.

Wholesale Grocers, Montreal,

AGENT FOR CUNNINGHAM & DE FOURIER CO'S

TABLE DELICACIES.

Just the thing for camping and picnic parties.

"UNTOUCHED BY HAND."

POTTED AND CANNED MEATS. FISH AND FOWL.

Please send for Catalogue.

ESTABLISHED 1842.

L. CHAPUT, FILS & CIE.,

WHOLESALE GROCERS,

No. 2 and 4 De Bresoles Street, Montreal,

SOLE AGENTS FOR

Greenbank's Concentrated Lye.

JUST RECEIVED 300 cases Louis Trefavenne Sardines. 50 bags sifted black pepper.

HUDON, HEBERT & CIE.,

WHOLESALE GROCERS

—AND—

WINE IMPORTERS,

NO TRAVELLERS ON THE ROAD.

304, 306 St. Paul St.
143, 145 Commissioners St. **MONTREAL.**

BAKING POWDER!

IMPORTANT TO THE TRADE.

PURITY, STRENGTH, FULL WEIGHT.



Put up in ¼, ½ and 1 lb. Tins. RETAIL PRICE 10, 15 and 25 cents.

MAKERS WILL ONLY SELL TO DEALERS WHO MAINTAIN PRICES NAMED.

"SUCCESS FROM THE START"

Fully equal in results to any High-priced Powder offered.

This Brand of Powder although on the market a short time only, is now demanded by all our regular trade. It's success has been so well assured as to compel extensive additions to our factory to meet growing demand. "Prices on application." "Mail orders solicited."

Diamond Baking Powder and Spice Mills,

W. H. GILLARD & Co., Proprietors, HAMILTON, ONT.



THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL.

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday s yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, McGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

A large consignment of our New Alaska Pattern Granite, in both plain and decorated, just arrived. Some staple assortments of good Seconds also on hand. New lines of China Tea Sets, Toilets, etc., now open for inspection. Goods both in packages and open. Please give us a call.

RICHARD TEW & CO.

IMPORTERS OF

Crockery, Glassware, China, Lamp Goods, Etc., Etc.,

10 FRONT ST. East,

(Adjoining Board of Trade Building.)

TORONTO.



ONTARIO.

Beaverton — Tisdale, Edward, general store, assigned to R. G. Hector, Toronto.

Bronte — Joyce, Robert, general store, burnt out, insured.

Hamilton—Collins, E. S., painter, assigned to P. E. Fitzpatrick, Hamilton.

Jarvis — Park, E. & J., dry goods and groceries, assigned to Jno. D. Ivey, Toronto.

Madoc—Dale, Jno. & Son, general store, Jno. Dale deceased.

Maxville—Campbell, C. B. & Son, general store, assigned to J. T. Tennant.

New Lowell—Hay & Paton, general store and mills, Robert Hay deceased.

Penetanguishene—Chalue, A. J., general store, assigned to W. J. McMaster, Toronto.

Toronto—Fairgrieve, A., Mfr. floor and partition crocks, compromised.

MANITOBA AND NORTH-WEST TERRITORIES.

Gretna—Abrams & Esau, general store, now Esau & Lowen.

QUEBEC.

Fraserville — Talbot & Girard, general store, burnt out, partially insured.

Montreal — Chaput, Alex., hardware, assigned in trust; Dinahan, R. T. grocery, assigned in trust; Levert, Alphonse, jr., grocery, stock, etc., advertised to be sold by auction on 31st inst.; Turner, Rose & Co., W., grocery, dissolved, business continued by A. D. Turner, J. E. Rose & W. S. Laflamme. Style unchanged; Vezina & Larin, Mfrs. Canadian wines, dissolved.

St. Jean D'Orleaus—Bernard, A. H. jr., general store, assigned in trust.

NOVA SCOTIA.

Acadia Mines—Faulkner & Durning, general store, assigned.

Greenville—Rushton, R. M., general store, assigned.

Halifax—Dunbrack, Henry, grocer, assigned.

River Philip—Schurman, Jno. W., general store, assigned.

Sheet Harbor—Hart, C. C. (estate of), general store, stock advertised for sale by tender.

South Gut (Englishtown)—McLeod, Angus, general store and fishing, assigned.

Spring Hill—Weatherbee, A. J., stoves and tinware, admitted Levi B. Donkin partner. Style now Weatherbee & Donkin.

Weymouth—Oakes, Henry E., general store, assigned.

NEW BRUNSWICK.

Keswick—Jewett, R. B., general store, deceased.

The following assignments are reported: T. O. Rush, grocer, Peterboro; V. & C. Vance, machinists, Essex; H. Mackechnie, brewer, Cobourg; J. J. King, saddler, Tara.

A meeting of the creditors of S. & J. Armstrong, general and lumber dealers, of McKellar, was held at the Walker house last week, and a proposition to compromise at 40 cents on the dollar, with equalized payments in four, eight, twelve and sixteen months, with interest at 7 per cent., the three latter to be secured by William Beatty, Henry Armstrong and R. B. Armstrong, was unanimously accepted. Messrs. William Beatty, of Parry Sound, and Fred. Kennedy and J. W. Laing, of this city were named as inspectors. The statement presented placed the liabilities at about $15,000 and the assets at $13,800. The latter are made up of personal assets of $8,800, and an estimated interest in real estate of $5,000.

HECK'S COLUMN.

The trade of Winnipeg is in proportion as good as that of any other city in the Dominion, but, unlike other cities, it has not the country trade to fall back on. The land for twenty miles around is held by mortgage or investment companies, thus preventing farmers from cultivating it. The soil is heavy, dark and rich, but being held at such a high price, it is impossible for any to attempt to settle just now. The crops are at their best, in fact there never was known such prospects for a rich harvest in the West. The greatest yield was some few years ago and amounted to some 12,000,000 bushels. Since then more land is under cultivation, more people are in the country, and it is expected that this year's yield, will be close on to 20,000,000 bushels. That will mean money in the country, so that while to-day things are moving quietly, to-morrow we expect a rush. If the land is worked there is profit for the worker from here westward there is plenty of land. The city is growing steadily, it has some very fine stores, the largest of which is the Hudson's Bay Company's, situated on Main street, which is well worthy of a visit. Some eighteen or twenty different railroads run trains into the city thus making it easy of access for the travelling public.

"HECK."

SHODDY.

In view of the complaints recently made to the Minister of Customs by manufacturers that at certain ports shoddy, under the name of nails, wool waste, etc., is being allowed to enter duty free, and numbers of samples received at the department for examination show the charge to be well founded, collectors of customs have, therefore, been cautioned against permitting this evasion of the tariff. Shoddy is a non-enumerated article, dutiable at 20 per cent., and after being combed and dressed is sometimes not easily distinguished from wool waste, and requires very careful examination.

The Inland Revenue Department has recently issued a bulletin of about thirty pages which is devoted exclusively to the subject of baking powder and which shows that the majority of the goods in the market are adulterated and unfit for use. Prof. A. McGill, who has had charge of this important work for the Government, says that "imperial baking powder is an excellent baking powder." A word to the sensible housekeeper should be sufficient.

DETECTIVE AGENCIES.

HOWIE'S DETECTIVE AGENCY, 86 WELLington St. West, Toronto, Ont., established 1886 Telephone 1309.

BUSINESS CHANCES.

TRAVELLER CALLING ON GROCERS IN Toronto wants a line of goods on commission. First-class references given. Address J. I. 453 Church St., Toronto.

RARE CHANCE—ONE OF THE BEST MEAT and vegetable markets in Hamilton for sale; satisfactory reasons for selling. H. Harrison, 21 John south, Hamilton. 31

GENERAL STORE IN GLENMORRIS TO rent; post-office in connection; brick building; posession 1st July; an excellent opening. Address Thomas Scott, P. M., Glenmorris, Co. Brant. 31

TENDERS FOR PURCHASE OF STOCK OF general store of late Andrew Melville, Nottawa, near Collingwood, will be received to 1st August; also tenders for store premises, which are exceptionally good; tenders for stock to state rate in dollar for whole or by departments and terms of payment; a minimum price is fixed on; the highest tender above this price, if otherwise satisfactory, will be accepted; possession immediate; first-class chance to settle down to safe paying trade in flourishing neighborhood; inspection invited. For particulars apply to William J. Frame, Secretary to Executors, Collingwood.

Battle & Smyth, Thorold, Ont., Manufacturers of The Japanese Shoe Blacking.

STEEL, HAYTER & CO
IMPORTERS OF
INDIAN TEAS
Direct from their Estates in Assam.
Assams, Kangras, Darjeelings and Indian Oolongs in Stock.
PROPRIETORS OF THE WELL-KNOWN
"Monsoon" Brand.
SAMPLES AND QUOTATIONS ON APPLICATION.
11 & 13 Front St. E. Toronto.
Calcutta and London Firm: Octavius Steel & Co
Telephone 2354.

The Neostyle, THE BEST DUPLICATING apparatus. 5,000 copies made from one original writing, drawing or music.
GEO. BENGOUGH,
45 King E., Toronto.



Every dealer should keep these packages in stock. Good seller. Good profit. Gives satisfaction. Order a dozen from your wholesale house to try.

CANADIAN AGENT: F. J. COOKE 2067 Catharine St. Montreal Canada.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, July 31, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

IMPERIAL—ONTARIO AND QUEBEC.



	Per doz.
Imperial 10c. cans	$0 90
" 4 oz. "	1 35
" 6 oz. "	1 85
" 8 oz. "	2 45
" 12 oz. "	3 70
" 16 oz. "	4 70
" 2½ lb. "	11 30
" 3 lb. "	13 50
" 4 lb. "	17 30
" 5 lb. "	21 50

Sold only in cans.

Cottam's Best, in 1 lb tins	3 00
Best in 5 oz. tins	1 10
Cottam's Choice, 1 lb tins	1 75
" " 5 oz tins	70
" loose	10
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb. tins	65
" " bulk, per lb	12

	Per doz.
Empire, 5 dozen 4 oz cans	$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" ½ " 5 lb cans	8 00
" bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60

BISCUITS.

	Per lb
Arrowroot	$0 11½
Abernethy	9
Ginger Nuts	11½
New York Fruit	15
People's Mixed	11
Pilot Family	6
Snowflake	11½
Magard	15
Soda	6
Soda, 1 lb packages	8
" 3 lb "	21
Sultana, thin	11½
Tea	11½
Wine	9½
Wine, sweet	9

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ¾ "	2 10
" ½ "	1 10
Spanish, No. 3	4 50
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jacquot's French, No. 2	3 00
" " " 3	4 50
" " " 4	8 00
" " " 5	10 00
" 1-gross Cabinets, asst,	7 50

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.
Royal Black Lead, per gross..... $1 80

BARRINGER & BROWN.
(Thos. E. Clatworthy, Ag'nt, Toronto.)
Convex Black Lead packed in wood boxes containing 12 card boxes, per box 1 12

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & CO'S.
Parisian Square Blue, per lb..13 to 14c

BARRINGER & BROWN.
(Thos. E. Clatworthy, Ag'nt, Toronto.)
Azure square blue box, containing 8 1 lb. packets of 16 oz., squares, per 8 lb. box 0 89

BROOMS.

	Per doz.
Carpet...4 strings	2 90
X Parlor, 2 "	2 65
Louise 3 "	2 65
1 Gem 4 "	3 25
2 " 3 "	2 65
3 " 2 "	2 20
4 " 2 "	1 95
O Hurl... 4 "	2 65
1 " 3 "	2 35
2 " 3 "	2 05
3 " 3 "	1 70
OK " 2 "	1 35
Hvy Mill 4 "	3 70

CALVES' FEET GELATINE

G. P. SWINBOURNE & CO.
(Thos. E. Clatworthy, Ag'nt, Toronto.)
Boxes of 4 dz. 6d., and 2 doz. 1s. pack $3 96

CANNED GOODS.

	Per doz	
Apples, 3's	$0 95	$1 00
" gallons	2 50	2 60
Blackberries, 2	2 00	2 10
Blueberries, 2	1 25	1 40
Beans, 2	0 95	1 10
Corn, 2's	0 95	1 10
" Epicure	1 45	1 50
Cherries, red pitted, 2's	2 25	2 40
Peas, 2's	1 00	1 25
" sifted select	....	1 35
Pears, Bartlett, 2's	2 00	2 10
Pineapple, Baltimore	2 40	2 50
" Bahama	2 90	3 00
Peaches, 2's	2 25	2 35
" 3's	3 25	3 50
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	1 90	2 00
Pumpkins, 3's	1 10	1 20
" gallons	3 10	3 25
Raspberries, 2's	2 50	2 60
Strawberries, choice 2's	2 25	2 50
Succotash, 2's	1 60	1 65
Tomatoes, 3's	1 20	1 30
Lobster, Clover Leaf	.....	2 75
" Tall	2 00	2 20
Mackerel	1 40	1 60
Salmon, 1's	1 50	1 65
" white	1 30	1 40
Sardines Albert, ¼'s tins	11,	11½
" " ½'s "	15,	18
" Martiny, ¼'s "	10,	10½
" " ½'s "	18,	19
" Other brands, 9¾,	11,	16, 19
" P & C, ¼'s tins	20,	22
" " ½'s "	33,	36
" Amer, ¼'s "	6½,	8
" " ½'s "	9,	11

MARMALADE, JAMS AND JELLIES.

CAIRN'S.
(Blaiklock Bros., Montreal, Agents.)

Marmalade. Price, f.o.b. Montreal.	dz.
"Home Made," glass 1 lb	$2.35
" White 1 lb	2.25
" " 2 "	4.15
" Stone 7 "	13.20
Scotch White 1 "	2.10



Jams.
Gooseberry
Strawberry
Black Currant.
Red Currant.
Green Gage
Apricot
Raspberry
Damson
Plum
Red Currant and Raspberry

1 lb. white pots, 4 doz. assorted, per doz. $2.35.

Jellies. Red Currant, 1 lb. white. $2.75
Black Currant, 1 lb. white 2.75

DELHI CANNING CO.

Jams, assorted, 1's	2 35
Jellies, 1's	2 25

CANNED MEATS.

CLARK'S.

Comp. Corn Beef 1 lb cans	$1 60
" " 2 "	2 65
" " 4 "	5 00 5 15
" " 6 "	7 75 8 00
" " 14 "	18 60 19 20
Minced Collops, 2 lb cans	2 60
Roast Beef 1 "	1 60
" 2 "	3 15
" 4 "	5 85
" 6 "	7 00
Par Ox Tongue, 2½ "	$7 25 7 50
Ox Tongue 2 "	4 50
Lunch Tongue 1 "	3 00 3 10
" 2 "	5 25 5 75
English Brawn. 2 "	2 50 2 60
Camb. Sausage. 1 "	2 50
" " .2 "	4 00
Soups, assorted. 1 "	1 35
" " .2 "	2 25
Soups & Boulli.. 2 "	1 80
" .6 "	4 50
Potted Chicken, Turkey, or Game, 6 oz cans	1 50
Potted Ham, Tongue or Beef, 6 oz cans	1 35
Devilled Tongue or Ham, ½ lb cans	1 35
Devilled Chicken or Turkey, ½ lb cans	2 25
Sandwich Ham or Tongue, ½ lb cans	1 50
Ham, Chicken and Tongue, ½ lb cans	1 50

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars,	$9 50
Ditto, 25 and 40 lb pails, per lb.	12½c

J. H. WETHEY'S—ST. CATHARINES.

Condensed, per gross, net	$13 50

CHEWING GUM.

ADAMS & SONS.

Tutti Frutti, 36 5c bars		$1 30
Sappota,	150 pieces	1 00
Sweet Fern,	230 "	0 85
Black Jack,	115 "	0 85
Red Rose,	115 "	0 85
Barley Malt,	115 "	0 85
Tampico,	115 "	0 85
Lemon Trumps,	115 "	0 85
Magic Trick,	115 "	0 85
Puzzle Gum (new)	115 "	0 85
Bolah " "	150 "	0 85
Taffy Licorice,	72 "	0 50
Caramel Tolu,	72 "	0 45
Adams' N.Y. Gum,	200 "	0 50

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs	0 30
Caraccas, ¼'s..6 and 12 lbs	0 35
Premium, ½'s..6 and 12 lbs	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs	0 24
Sticks, gross boxes, each	1 00

THE QUEEN OF COCOAS.
SCHWEITZER'S
COCOATINA
USED BY ALL THE ROYAL HOUSEHOLDS IN ENGLAND & EUROPE
Sole Agent in Canada, THOMAS E. CLATWORTHY, 34 Church Street, Toronto.

Prices Current, Continued—

Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs 30
" Pearl " " " 25
" London Pearl 12 & 18 " 22
" Rock " " 30
" Bulk, in bxs 18

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb	$0 30
Mott's Prepaired Cocoa	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa	40
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs	30
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	24
Mott's Vanilla Chocolate stick	22
Mott's Pure Confec. Chocolate 22c–	35
Mott's Sweet Confec. Choc. 21c—	28

. W. COWAN & CO'S.

Cocoas—
Hygienic, 1, ½, ¼ lb. boxes 70, 75
Iceland Moss ¼lb in 12lb boxes 35
London Pearl, " " 30
Soluble (bulk) 15 & 30 lb bxs ... 18, 20
Soluble (tins) 6 lb and 12 lb.... 20
Cocoa Nibs, any quantity ... 30, 35
Cocoa Shells, any quantity... 05
Cocoa Essence.....per doz 1 40

Chocolates—
Mexican, ¼, ½ in 10 lb bxs 30
Queen's Dessert, " 40
Vanilla " 35
Sweet Caracas " 32
Chocolate Powder, 15, 30 lb bxs 25
Chocolate Sticks, per gross... 00
Pure Caracas (plain) ¼, ½ lbs 40
Royal Navy (sweet) " 30
Confectioners', in 10 lb cakes 30
Chocolate Creams, in 3 lb bxs 30
Chocolate Parisien, in 6 lb bxs 30

Thos. E. Clatworthy, Ag'nt, Toronto.)

Schweitzer's Cocoatina, net cash ¼ lb. ½ lb.. per doz... 3 29 6 30

WALTER, BAKER & CO

Chocolate—
Premium No. Chocolate, in boxes, 12 and 25 lbs .....
Baker's Vanillia Chocolate, in boxes, 12 lbs.....
Caraccas Sweet Chocolate, in boxes, 6 lbs., 12 boxes in a case. .....
Vanillia Tablets, in boxes .....
Spanish Tablets, 100 in each box, 12 boxes in a case.....

German Sweet Chocolate—
Grocers' Style, in cases 12 boxes, 12 lbs.....
Grocers' Style, in cases 24 boxes, 6 lbs .....

Cocoa—
Pure Prepared in boxes, 12 lbs... .....
Cracked Cocoa, in boxes, 12 lbs., ½ lb. papers .....
Cracked Cocoa, in bags, 10 lbs ... .

Breakfast Cocoa—
In boxes, 6 and 12 lbs., ½ lb. tins .....
In boxes, 12 lbs., 1 lb. tins, decorated canisters.....

Broma—
In boxes, 12 lbs., ½ lb. tins.....

COFFEE.

GREEN

	c. per lb.
Mocha	31, 33
Old Government Java	28, 31
Rio	22, 24
Plantation Ceylon	29, 31
Porto Rico	23, 24
Guatamala	24, 26
Jamaica	23, 24
Maracaibo	22, 26

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.

	c. per lb
Java	33, 34
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	33
Our Own "	30
Laguayra "	28
Mocha and Java	32, 33
Java, Standard	32
" Old Government	30, 32
" Crown	29
Arabian Mocha	35

J. W. OOWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs	30
Standard Imperial in sealed tins, 25 and 50 lbs	32
Standard Blend in sealed tins, 25 and 50 lbs	33
Ground, in tins, 5, 10, 15 and 25 lbs	20, 30
Say's Parisien, in ½ and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz....	1 25
" " " " 2, 2 oz.....	1 75
" " " " 3, 3 oz.....	2 00

SUTTON & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Pure essence, Gorgona Anchovies, ½ pts. per doz..... 2 76

FLOUR AND MEAL.

	per bbl.	
Flour, Family	$5 00	5 25
" Manitoba Patent	.....	5 65
" white wheat patent	....	5 50
" Strong bakers'	....	5 25
Oatmeal, standard, bbls	....	5 50
" granulated, "	5 00	5 50
" rolled "	....	4 75
Bran, per ton	.....	12 00
Shorts	.....	17 00
Cornmeal	2 75	3 00
" Gold Dust	3 40	3 50
" Imperial	3 00	3 25

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz.	
Cases, No. 1, 2 oz tins	$2 75	$3 00
" No. 2, 4 oz tins	4 50	5 00
" No. 3, 8 oz tins	8 00	8 75
" No. 4, 1 lb tins	12 60	14 25
" No. 5, 2 lb tins	25 00	27 00

FRUITS.

FOREIGN.

	c. per lb.
Currants, in bbls	5¾, 5⅞
" ½ bbls	5⅞, 6
" cases	6¼, 6½
" Patras, in cases	6½, 7
" Vostizza, "	7¼, 9½
" ½ case	9¼ 9½
Dates, Persian, boxes,	5½ 5¾
Figs, Elemes, 14 oz., per box	8½ 9
" 10 and 20 lb box	10, 11
Prunes, Bosnia, hhds	6, 6¼
" " cases, new	8½, 9½
Plums, French, 55 to 65.	12½ 15
" Bottles, 1's	22 23
" " 2's	37½ 40
" " 4's	70 75
" " 7's	1 00 1 10
Raisins, Valencia, off stalk,	8, 8½
Selected	9, 9½
Layers	9½ 10
Raisins, Sultanas	12, 14½
" Eleme	7½ 8
" London Layers	$3 00 3 25
" Black Baskets	4 00 4 25
Lemons,	6 00 6 50
Oranges, Sorrento	..... 6 50
Bananas	1 25 2 00

DOMESTIO.

Apples, Dried, per lb..... 5 5½

GLASSWARE.

TAYLOR, SCOTT & CO.

	c. per doz.
Lamp Chimneys, O	32
" " A	35
" " B	45

	per bbl
Fruit Jars, pts	13 00
" " qts	14 00
" " ½ gal	17 00

GRAIN.

Wheat, Fall, No. 2,	$0 98	1 00
" Red Winter, No. 2	0 98	1 00
" Spring, No. 2	90	0 92
" Man. Hard, No. 1	....	1 16
" " No. 2	....	1 14
Oats, No. 2, per 34 lbs	...	47
Barley, No. 2, per 48 lbs	50	51
" No. 3, extra	48	49
" No. 3	40	43
Rye	47	49
Peas	63	64
Corn	....	50

HAY & STRAW.

Hay, Loose, per ton	$10 00	$12 00
" Pressed, " on track	9 00	9 50
Straw Pressed, "	5 00	5 50

ISINGLASS.

G. P. SWINBOURNE & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)
Boxes containing 3 doz 3d. pack. per box..... 3 58



LYE.

Gilletts powdered Lye (½gr. in a case) per case..... $3 75

Elliott's 3 75

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts
Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars	22
" Fine, in 4 lb jars	70
" Ex. Sup., in bulk, per lb.	30
" Superior, in bulk, per lb	20
" Fine, " "	15

COLMAN'S AND KEEN'S

In 4 lb jars	75
In 1 lb jars	25
D. S. F., in tins, per lb	41
" in ½ lb tins	42
" in ¼ lb tins, per lb	44
D. F. in ½ lb tins, per lb	26
" ¼ " "	28

BARRINGER & BROWN.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Genuine, in 4, 1, ½, ¼ lb. and 2 oz. tins, per lb	0 34	0 47
Superfine genuine, full	0 30	0 43
Pure, per lb	0 23	0 36
D.S.F. "	0 34	0 47
D. S. "	0 30	0 43
F. "	0 23	0 36

NUTS.

	per lb.	
Almonds, Ivica	13,	14
" Tarragona	14,	15
" Formigetta	13,	14
Almonds, Shelled Valencias	30,	35
" " Jordon.	50,	55
Brazil	13,	14
Cocoanuts	5 50	6 00
Filberts, Sicily	10	11

The Cowan Cocoa & Chocolate Co. Limited
OF TORONTO,
Manufacturers of
Cocoas and Chocolates.
Hygienic, Queen's Dessert, Mexican, Iceland Moss, Sweet Caracas Vanilla, Cocoa Essence, Royal Navy Chocolate, Soluble, Creams, Coffees and
Confectioners' Chocolates, Icing, and Powdered Sugars.
LEONARD H. DOBBIN, Agent, Montreal.



IMPOSSIBLE!
So say Doctors, to say too much in favour of St. Leon Water. It puts down Bright's Disease and Diabetes, as water quenches fire. Cures Indigestion, Dyspepsia, Rheumatism, etc., completely if drank freely and rubbed in the skin.
ST. LEON
Mineral Water Company,
101½ KING STREET W., · · TORONTO.

SAW YOUR
ADVERTISEMENT
IN THE
HARDWARE

When writing to our advertisers please inclose the above.

SILVER STAR STOVE PASTE.
The following is the universal verdict of all who have used or sold it:
HAMILTON, APRIL 25th, 1890.
Messrs F. F. DALLEY & Co.,
GENTLEMEN:—In thus ordering a fresh supply of your SILVER STAR STOVE PASTE we cannot but express our appreciation of the goods and congratulate you on having been able to place on the market an article so superior in every respect to anything we have heretofore been able to get.
As we use it on the stoves in the wareroom, we know personally its good qualities—no dust, a quick polish, always ready and the work is done in the time it would take to prepare the Dome or other hard stove polishes, and one of the best features about it is that it is so clean to handle.
If a man sells us an inferior article we don't forget to tell him about it, and on the same principle when a firm gives us an Extra good one we believe in letting them know that we appreciate it.
We remain,
Respectfully yours,
J. WALLACE & SON.

SOLUS. SOLE PRESERVER
Will preserve the soles of boots or shoes, and render them perfectly waterproof. One application to a pair of new shoes will double their wearing qualities.
Two-sized tins, 15 and 25 cents. Will cost you $1.20 and $2.00 per dozen.
We also manufacture the best line of Wigwam Slippers, and Lumberman's Oil Tanned foot wear in Canada
C. N. VROOM,
St. Stephens, N.B.

Prices current, continued—

Peanuts, roasted	14
" green	11, 12
Walnuts, Grenoble, old	14, 15
" New	16 ..
" Bordeaux	10½, 11½
" Naples, cases	16, ...
" Marbots	12

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO.

PICKLES.

John Bull, mixed, in bulk	$0 60
" Chow Pic'le, in b'lk	65
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 25
" " " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

SAUCES.

John Bull, kegs, per gal	$1 25
" ½ pt. bottles, per doz (according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " ½ pt, bottles, per doz	1 25
Niagara Tomato, kegs, per gal	1 25
" " Reputed pints	1 25
Terry's Candied Peels. c. per peels	
Lemon, 7 lb boxes	16
Orange, "	18
Citron, "	30

CROSSE & BLACKWELL'S.

Pickles, all kinds, pints, per doz	3 25

LEA & PERRIN'S.

	per doz.
Worcester Sauce, ½ pts	$3 60 $3 75
" " pints	6 25 6 50

SUTTON & CO.

(Thos. E. Clatworthy, Agent, Toronto)

Worchester Sauce, ½ pints, second quality, per doz	1 17
Worchester Sauce, ½ pints, third quality, per doz	0 96
The Victory Dinner Relish, per dozen	1 92
Bottled Pickles—Mixed, Piccalilli, Cabbage, Onions, per doz.	2 16

PRODUCE.

DAIRY.

	Per lb	
Butter, creamery, rolls	$0 20	$0 22
" " tub	0 18	0 20
" dairy, tubs, choice	0 12	0 13
Butter, pound rolls	0 16	0 18
" store crocks	0 13	0 14
" store packed	0 05	0 7
Cheese	0 09	0 9½

COUNTRY.

Eggs, fresh, per doz	0 15½	0 16
Beans	1 55	1 75
Potatoes, per bbl., new	2 75	3 00
Hops, 1888 crop	0 08	0 12
" 1889 "	0 12	0 16
Honey, extracted	0 09	0 12
" section	0 14	0 18

PROVISIONS.

Bacon, long clear, p lb.	0 08½	0 09
Pork, mess, p. bbl	15 00	17 00
Hams, per lb		0 12½
Bellies	0 11½	0 12
Rolls	0 10	0 09½
Backs	0 11	0 11½
Lard, Canadian, per lb.	0 09½	0 10
Hogs	6 50	6 75
Tallow, refined, per lb	0 05	0 05½
"rough, "		0 02

RICE, ETC.

	Per lb.
Rice, Aracan	3¾, 3¾c
" Patna	4⅜, 4⅜
" Japan	4½, 5
" extra Burmah	3½, 3¾
Grand Duke	5½, 5¾
Sago	5½, 5¾
Tapioca,	5¾, 6¼

SPICES.

GROUND.

	Per lb.	
Pepper, black, pure	$0 20	$0 22
" fine to superior	12	18
" white, pure	32	35
" fine to choice	25	30
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	25	40
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURGH STARCH CO. (Limited.)

	c. per lb.
Benson's Prepared Corn	8
No. 1 White Laundry, 4 lb boxes	5½
Silver Gloss, 6 lb boxes	6¾
" 1 lb chromo pkgs	7
Satin, 1 lb chromo boxes	7¼
Edwardsb'g Rice, 1 lb chromo bxs	9
Canada Laundry	4½
Canada Corn	6½

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40 lb boxes. 1 lb packages, new wrappers	7½
36 lb boxes. 12 3 lb paper boxes	7¾
40 " 10 4 lb "	7¾
Silver Gloss Starch—	
40 lb boxes. 1 lb packages, new wrappers	9
40 lb boxes. Assorted ½ lbs and ¼ lbs	9¾
40 lb boxes. 10 4 lb paper boxes	9
6 lb boxes, with sliding covers (12 boxes in each crate)	9½
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	8
20 " "	8¼

BRITISH AMERICA STARCHES.

First quality White laundry, 3-lb. cartoon boxes	5½
First quality White laundry, barrels	5
First quality White laundry, half barrels	5
Lily white gloss, 6-lb. boxes	6¾
Brantford gloss starch, 1-lb fancy cartoons	7¼
Lily white gloss, 1-lb fancy cartoons	7
Canada Laundry	4½
Pure prepared Corn	7½
Challenge Brand prepared corn	6½
Coldwater Rice	9

SUGAR.

	c. per lb.
Granulated, 15 bbls or over	6⅞
" less than 15 bbls	7
Paris Lump, bbls	7¼
" " ½ bbls	7⅝
" " less than a bbl	7⅝
Extra Ground, bbls	8
" " less than a bbl.	8¼
Powdered, bbls	7¼
" less than a bbl	7⅝
Extra bright refined	6 6¼
Bright Yellow	5¾ 6
Medium "	5⅝ 5⅝
Brown	5¼ 5⅝
Raw Jamaica, in bags	5¼ 5⅝

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls
Redpath's "D"	3½c.	3¾c
" "M"	3⅝	3¾
Redpath's "B"	3⅞	
" "VB"	3¾	3⅞
" Extra	4	4⅛
" Ex. Sup	4⅛	4¼
" XXX Sup.	4¼	4½
" Corn Syrup	4½	5

MOLASSES.

	Per gal.
Trinidad, in puncheons	34, 36c
" bbls	38, 40
New Orleans, in bbls	70, 75
Porto Rico, hdds	33 34
" barrels	36, 37
" ½ barrels	38, 39

TEAS.

GREENS.

Gunpowder—	Per lb
Cases, extra firsts	42, 50c
Half chests, ordinary firsts	22, 38
Cases, sifted, extra firsts	42, 50
Cases, small leaf, firsts	35, 40
Young Hyson—Moyunes	
Half chests, ordinary firsts	22, 38
" " seconds	19, 20
" " thirds	16, 17
" " common	14, 15

PING SUEYS.

Half chests, firsts	28, 32
" " seconds	16, 19
Half Boxes, firsts	28, 32
" " seconds	16, 19

JAPAN.

Half Chests—	
Choicest	38, 40
Choice	32, 36
Finest	28, 30
Fine	25, 27
Good medium	22, 24
Medium	19, 20
Good common	16, 18
Common	14, 16
Nagasaki, ½ chests Pekoe	16, 22
" " Oolong	14, 15
" " Gunpowder	16, 19
" " Siftings	5, 12½

CONGOUS.

Half chests, Kaisow, Moning	12, 55
Caddies and half chests	18, 50
Cadies, Pakling and new makes	18, 50

OOLONG.

Half chests Formosa	34, 50
Caddies	36 55

ASSAMS.

Chests and half-chests Pekoe	22, 48



KINGSFORD'S OSWEGO ∴ STARCH.

"Pure" and "Silver Gloss" FOR THE LAUNDRY.

Corn ∴ Starch, FOR THE TABLE,

The Standard of Excellence. Absolutely Pure.

For Sale by all Leading Jobbers in Canada.

T. KINGSFORD & SON, Oswego, N.Y.

B. T. BABBITT'S

BEST SOAP

Which has a world-wide reputation of being the best lard soap made; noted for its PURITY and QUALITY. Hundreds of Soap Manufacturers have tried for years to imitate and discover the process by which it is made—but all have met with signal failure. No soap ever made has the same Washing Powers. Millions of families, mechanics, railroad engineers, railroad men will attest to this fact.

MANUFACTURED ONLY BY

B. T. BABBITT, Nos. 64, 65, 67, 68, 69, 70, 72, 74, 76, 78, 82 Washington St. and 41, 42, 43 44, 48 and 49 West St. } NEW YORK.

SCENTED ORANGE PEKOE.

Boxes, Foochow and Canton 28, 60

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	62c
Ingots, rough and ready, 7's	59
Laurel, 3's	52
Brier, 7's	50
Index, 7's	45
Honeysuckle, 7's.	53
Napoleon, 8's.	49
Royal Arms, 12's	50
Victoria, 12's	48
Brunette and Lovely, 12's	45½
Prince of Wales, in caddies	46½
" " in 75 lb boxes	46
Bright Smoking Plug Myrtle, T & B, 3's	55
Lily, 7's	48
Diamond Solace, 12's	45
Myrtle Cut Smoking, 1 lb tins	65
½ lb pg, 6 lb boxes	65
2 oz pg, 5 lb boxes	65

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdowne	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00

Cigarettes, all Tobacco—

Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C No. 1	4 00
Sweet Sixteen	3 50

CUT TOBACCOS.	per lb.
Puritan, ⅛ lb pkg., 5 lb. boxes	65
Old Chum, ½ lb pkg 5 lb box	65
Old Virgin., 1-10 lb pkg., 10 lbbxs	57
Gold Block, ⅛ lb pkg, 5 lb boxes	65

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	78
Puritan, 1-10, 5 lb boxes	80
Athlete, per lb	1 10

SOAP.

Ivory Bar, per lb	5½
Do. 2, 6-16 and 3 lb bars "	5
Primrose, 5 lb bars, wax W "	4
" 1 " " "	4½
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 13oz, 1,2 and 3lb bars per lb	3½
Queen's Laundry, per bar	5½
Pride of Kitchen, per box	2 75

B. T. BABBITT'S SPECIALTIES.

B. T. Babbitt's Best Soap, p. bar	0 05
B. T. Babbitt's 1776 Soap Powder per box of 100 5½ oz. package	3 85
B. T. Babbitt's Lye, per box of 2 doz. large cans	1 80

TOILET SOAP.

TAYLOR, SCOTT & co.

	per doz.
Baby's Own, ½ doz boxes	$1 25
Our Boys, ½ " "	1 25
Sea Foam, ½ " "	75
London Bouquet, ½ " "	60
Oatmeal, 1 " "	85
" ½ " "	60
Paris Assorted, ½ " "	0 75
Albert Oatmeal bar, 2 doz. boxes	0 75
" White Castile bar, 2 doz. boxes	0 75
	per gro.
Fatherland, ¼ doz boxes	5 00

WASHING CRYSTAL.

Gillett's Washing Crystal, 1 gro in box, per box	$1 75
Cottam's per lb	0 03½

WASHING COMPOUNDS.

Cottam's small p'k'ts, per gro	$1 50
" large " "	4 50

WOODENWARE.

	per doz
Pails, 2 hoop, clear No. 1	$1 70
" 3 " " "	1 90
Pails, 2hoops, clear No. 2	$1 60
" 3 " " "	1 80
" 3 " painted "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe $1 90	2 00
" Water Witch	1 40
" Northern Queen.	2 25
" Planet.	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
	per case.
Matches, Parlor $1 70	$1 75
" Telephone 3 50	3 60
" Telegraph 3 80	3 90
	per doz.
Mops and Handles, comb.	1 25
Butter tubs $1 60	$3 20
Butter Bowls, crates ast'd	3 60
Clothes Pins full count, per box	0 75

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 2 qt	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Handy dish	3 75

YEAST.

Royal Yeast Cakes, 3 doz 10c. packages in case, per case	$1 95
Royal Yeast Cakes, 3 doz 5c. packages in case per case	1 00

OUR NATIONAL FOODS.

	pkg.	doz
Desiccated Wheat	4 lb.	$2 30
" Rolled Oats	4 "	2 25
Snow Flake Barley	4 "	2 40
Rolled Wheat Flakes	4 "	2 25
Buckwheat Flour, S. R.	4 "	2 00
Prepared Pea Flour	2½ "	1 80
Baravena Milk Food	1 "	3 00
Patent Prepared Barley	1 "	1 80
Patent Prepared Groats	1 "	1 50
Beef and Barley Extracts	6 oz	2 25
Gluten Flour	4 oz	2 80

HARDWARE.

ZINC: Sheet net.		0 06½
IRON WIRE:		
Galv., annealed and oiled and bright 20 p.c. advance on list		
Barbed wire net.		0 00
Coil chain, 5-16 in. net		0 05½
" " ⅜ in. "		0 05
" " ¼ in. "		0 04½
Iron pipe, 50 per cent.		
Iron pipe, galvanized, 25 per cent.		
CUT NAILS, from Toronto:		
10 dy. to 60 dy.	2 65	0 00
8 dy. and 9 dy.	2 90	0 00
6 dy. and 7 dy.	3 15	0 00
4 dy. and 5 dy	3 40	0 00
3 dy. C.P.	3 75	0 00
3 dy A.P	4 25	0 00
HORSE NAILS: "C" 50 and 10 per cent. from list.		
HORSE SHOES:		
From Toronto, per keg	3 75	4 00
WINDOW GLASS:		
25 in and under	1 55	1 60
26 to 40	1 60	0 00
41 to 50	3 60	0 00
51 to 60	3 90	0 00
61 to 70	4 20	0 00
GUNPOWDER:		
Sporting FF. "	4 75	0 00
" FFF "	5 00	0 00
Canada rifle "	7 25	0 00
Sporting FF., (in ½ lb. tins) per doz.	2 40	0 00
ROPE: Manilla	0 14½	0 16
Sisal	0 13	0 00
AXES:		
Peerless & Keen Cutter	7 50	0 00
Leader	7 25	0 00
Lance	7 75	0 00
Queen City	9 25	0 00
Honor Bright, all steel	11 00	0 00
SHOT: Canadian	0 05¾	0 00
HINGES: Heavy T and strap	05½	00
" Screw, hook & strap.	03¾	04¾
TIN PLATES: 1c. 4x20 coke, per box	4 50	4 75
INGOT TIN: 25 to 26 per bdl.		
PIG LEAD: 4 to 4½ per bdl.		

PETROLEUM.

F. O. B. Toronto	Imp. gal.	
Canadian	$0 00	$0 15
Caroon Safety	0 17½	0 18
Canadian Water White	0 20	0 00
Amer'n Prime White	0 23	0 24
" Water White	0 25	0 00
Photogene	0 27	0 00

DRUGS AND CHEMICALS.

Alum 1lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 02½	0 03
Borax	0 12	0 13
Camphor	0 75	0 80
Carbolic Acid	0 55	0 60
Castor Oil	0 11	0 12½
Cream Tartar	0 30	0 31
Epsom Salts	0 01½	0 02½
Paris Green	0 18	0 22
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 22	0 25
Hellebore	0 16	0 17
Iodine	5 00	5 50
Insect Powder	0 40	0 50
Salpetre	0 08½	0 09
Soda Bicarb, per keg	1 00	2 25
Sal Soda	0 95	1 00
Madder		

VINEGAR.

A. HAAZ & CO.

XX, W.W	0 20
XXX, W.W	0 25
Honey Dew	0 28
Pickling	0 28
Malting	0 45

THE BADGEROW FALCONER VINEGAR CO

French Bordeau	per gal.	0 34
Tarragona	"	0 32
Triple	"	0 30
Fruit Vinegar	"	0 27
Pickling	"	0 28
XXX	"	0 25
Extra XX	"	0 22
XX	"	0 20
X	"	0 16
Cider Vinegar	0 16 to	0 25
Honey Vinegar		0 25
Eng. Malt Vinegar	0 50 to	0 60
Bottled Malt Vinegar, qts.		2 00
Methylated Spirits	2 00 to	2 25

LIQUORS.

CANADIAN SPIRITS:

(Net Cash Prices.)	Imp. gal. In B'd.	D.P'd
Pure Spirits .....65 O.P.	1 26	3 70
Pure Spirits .....50 "	1 14	3 36
" .....25 U.P.	0 60	1 72
Family Proof Whiskey	0 66	1 86
Old Bourbon "	0 66	1 86
" Rye, 25 U.P. "	0 62	1 74
" Toddy 25 U.P. "	0 62	1 74
" Malt, 25 U.P "	0 62	1 74
Old Rye, 4 years old	0 85	2 04
" " 5 "	0 95	2 14
" " 6 "	1 05	2 24
" " 7 "	1 15	2 34
Rye Whiskey, 1883, qts.	5 00	8 00
" " " pts.	6 10	9 10
" " 1884, qts.	4 70	7 70
" " " pts.	5 80	8 80
" " 1885, qts.	4 45	7 45
" " " pts.	5 55	8 55
" " 1886, qts.	4 20	7 20
" " " pts.	5 30	8 30
" " 1887, qts.	3 90	6 90
" " " pts.	5 00	8 00

Under 5 bbls. or 100 cases glass, net cash; 5 to 10 bbls. 2½ per cent. off; 10 to 50 bbls., or 100 to 200 cases, 5 per cent. off; 50 bbls. and over, or 200 cases and over, 10 per cent. off.

JOS. PICKERING & SONS' SPECIALTIES.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Metal Polishing Pomade, according to size, per dozen	0 20	1 02
Needham's Polishing Paste according to size, pr dozen	0 18	2 81
Furniture Polish, according to size, per dozen	0 20	2 85
Razor Paste, ½ doz. in box		1 02
" in single boxes		1 18
Plate Powder, per box		1 02
Knife Powder, in cannister, per dozen		1 03
Harness Blacking, in boxes, per dozen	1 27	2 20

THE LONDON BRUSH FACTORY,

61 and 65 Dundas Street,

MANUFACTURERS OF

EVERY KIND OF BRUSHES HANDLED BY GROCER'S TRADE



FULL STOCK OF CARPET SWEEPERS.

Awarded Gold and Silver Medals, 1887 and 1888, Bronze A.D. 1889.

THOS. BRYAN, London, Ont.

C. RICHARDSON & CO.

MANUFACTURERS OF

The Celebrated Bull's Head Brand Pickles,

SAUCES, JAMS, JELLIES,

CANNED FRUITS AND VEGETABLES.

SPECIAL PRICES IN

CANNED TOMATOES.

EVAPORATED APPLES and MAPLE SYRUP

125 River St., Toronto.

THE

MANUFACTURERS' LIFE INSURANCE COMPANY

AND THE

Manufacturers' Accident Insurance Company.

HEAD OFFICE : Yonge Street, Trader's Bank Chambers, Toronto.

Authorized Capital, $2,000,000 and $1,000,000 respectively.

Most Liberal and Varied Forms of Life or Accident Policies Issued. Life Policies incontestible on any grounds whatever after three years.

PRESIDENT :---Rt. Hon. Sir John A. Macdonald, P.C., G.C.B.

VICE-PRESIDENTS : GEO. GOODERHAM, Esq., President Bank of Toronto.
WM. BELL, Esq., Organ Manufacturer, Guelph.
S. F. MCKINNON, Wholesale Milliner.

JNO. F. ELLIS, Managing Director.

DESKS

OFFICE, LIBRARY, CHURCH AND SCHOOL

FURNITURE.

JOHN M. BLACKBURN & CO.,

41 COLBORNE ST., TORONTO.,

—AND—

162 ST. JAMES ST., MONTREAL.

QUEEN CITY BUSINESS COLLEGE,

Cor. KING and CHURCH Sts., Toronto, Is the best and cheapest place to educate your sons and daughters. Thorough practical Business, Shorthand or English Education imparted in shortest possible time by our method of "Individual Instruction." Catalogue mailed free on application.

ST. LAWRENCE CANALS.

RAPIDE PLAT DIVISION.

NOTICE TO CONTRACTORS.

SEALED TENDERS, addressed to the undersigned, and endorsed "Tender for the St. Lawrence Canals," will be received at this office until the arrival of the eastern and western mails on *Wednesday, the 23rd day of July* next, for the construction of a lift lock, weirs, etc., at Morrisburg, and the deepening and enlargement of the Rapide Plat Canal. The work will be divided into three sections, each about a mile in length.

A map of the locality, together with plans and specifications of the respective works, can be seen on and after *Wednesday the 9th day of July* next, *at this office*, and at the Resident Engineer's Office, Morrisburg, where printed forms of tender can be obtained.

In the case of firms there must be attached to the tender, the actual signatures of the full name, the nature of the occupation and residence of each member of the same, and further, an *accepted cheque* on a chartered bank in Canada for the sum of $6,000, must accompany the tender for Section No. 1, and an *accepted cheque* on a chartered bank in Canada, for the sum of $2,000 for each of the other sections.

The respective *accepted cheques* must be endorsed over to the Minister of Railways and Canals, and will be forfeited if the party tendering declines entering into contract for the works at the rates and on the terms stated in the offer submitted. The cheques thus sent in will be returned to the respective parties whose tenders are not accepted.

This Department does not however, bind itself to accept the lowest or any tender.

By order,
A. P. BRADLEY,
Secretary.

Department of Railways and Canals,
Ottawa, 13th June, 1890.

IMPERIAL CREAM TARTAR BAKING POWDER

TRADE MARK

PUREST, STRONGEST, BEST,

CONTAINS NO

Alum, Ammonia, Lime, Phosphates,

OR ANY INJURIOUS SUBSTANCE.

E. W. GILLETT, TORONTO, ONT. CHICAGO, ILL.

MANUFACTURER OF

THE CELEBRATED ROYAL YEAST CAKES.

TORONTO SALT WORKS

128 ADELAIDE STREET EAST.

DEALERS IN AND MANUFACTURERS OF

Table, Dairy & Meat Curing Salts.

Silver Medal Industrial Exhibition, 1888.

We handle Canadian Salts only, which from recent Government tests for Dairy and Meat purposes have proved equal, and in most cases superior to the best Imported Salts of any brand.

Orders promptly filled.

CONDENSED MINCE MEAT

Put up in card board box. Packed in ¼ and ½ gross cases.

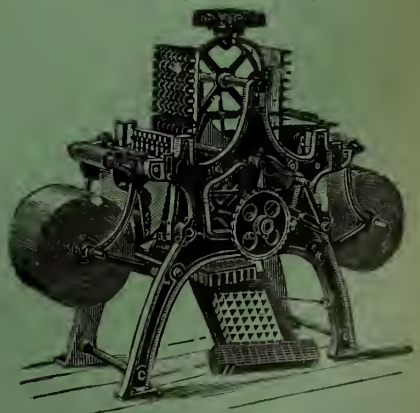
SELLS AT ALL SEASONS.

Will not injure in warm weather. Ask your wholesale grocer for it. Price $13.50 per gross. Patented in Canada.

J. H. WETHEY, ST. CATHARINES,
Sole Manufacturer in Canada.

Northumberland Paper and Egg Case Co.

Sole Manufacturers of Machine Made Egg Case Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD, ONT.

W. BOULTER & SONS,

PICTON, - - ONT.,

PACKERS OF THE CELEBRATED



LION BRAND

Canned Fruits and Vegetables

Every can has a Lion on the label. This label is a guarantee to the consumer that the quality is first-class. Ask your Grocer for the Lion Brand. Do not take any other.

BAY OF QUINTE CANNING FACTORIES,

Head Office: Picton. **Branch: Demorestville.**

JAMES PARK & SON,

PROVISION MERCHANTS

PORK PACKERS,

AND MANUFACTURERS OF PRESERVED MEATS ETC

SPECIALTY.—Imported English Sheep Casings for the Sausage Trade.

41 to 47 St. Lawrence Market, and 95 Front St. E.

TORONTO - ONT.



ROYAL YEAST

Is Canada's Favorite Yeast Cakes. 10 years in the market without a complaint of any kind. The only Yeast which has stood the test of time and never made sour, unwholesome bread. All Grocers sell it.

W. GILLETT, M'F'R. TORONTO, ONT. & CHICAGO, ILL.



E. P. Breckenridge, Toledo, Ohio, Pres. Edwin Norton, Chicago, Vice-Pres.

W. C. Breckenridge, Resident Manager.

The Norton Manufacturing Co.,

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit Cans, Lard Pails, Paint Pails and Cans, Baking Powder Cans.

Capacity, fifty thousand fruit cans per day.

Sole Agents in Canada for Norton Bros., "Solder Hemmed" Caps, and Grocers' sample goods, and Haskell's sample cases.

Cor. YORK AND QUEEN Sts., HAMILTON, - ONT.

Established 1874.

W. H. SMITH,

Wholesale Produce

Commission Merchant

186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Produce. Consignments solicited. First-class reference.

- PARISIAN -

BLUE!

Is Stronger and More Economical

THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

FOREIGN FRUITS

R. S. GALLAGHER,

FRUIT AND COMMISSION MERCHANT

TORONTO.

111 & 113 King St. E., 77 Colborne St.

Telephone 1617.

R. C. MURDOCH & Co.

Commission

— AND —

Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

29 Church St., Toronto.

TELEPHONE 806.

How to Sell Goods

Send Ten Cents to the GROCER PUBLISHING CO. for a copy of B. F. Cumming's Prize Essay on "How to Sell Goods."

Grocer Pub. Co.,

6 Wellington St. W., Toronto.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

FINE GOODS OUR SPECIALTY.

MADRE E' HIJO (7 SIZES).

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

VOL. IV. TORONTO AND MONTREAL, AUGUST 8, 1890. No. 32

ABSOLUTELY PURE
DELICIOUS FLAVOUR
GREAT STRENGTH

Are the principal Characteristics of The

British America Starch Co's
PREPARED CORN.

H. A. NELSON & SONS
MANUFACTURERS
AND
Wholesale Dealers
—IN—
BROOMS
AND
WHISKS,
Brushes, Woodenware,
Baskets, Cordage,
Grocers' Sundries.
MONTREAL, - TORONTO.



ASK FOR
MOTT'S

DUNN'S
BAKING
POWDER
THE COOK'S BEST FRIEND

Taylor, Scott & Co.
TORONTO.

THE BEST



IS THE CHEAPEST.

Retail Price, 25c.

For sale by all first-class grocers

MUNGO CIGARS, EXCEPTIONALLY FINE.

EL PADRE AND CABLE.

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

ALWAYS ASK FOR THE

'John Bull' BRANDS.

Manufactured by

BRYANT, GIBSON & Co.



AGENCY FOR—
Ganong's Lily Chocolates,
Terry's English Bottled Confectionery,
Negree's French Crystallized Fruits.

A. HAAZ. C. DE CARTERET.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider VINEGARS.

74 Bagot Street, - Kingston, Ont

Needham's "The Favorite." Polishing Paste.

USED BY HER MAJESTY'S SERVANTS

Gold Medals and Diplomas of Merit at all Exhibitions.

Dazzling Mirror Finish

Sold Everywhere in 5c, 10c, 15c, 20c & 25c Tins

The reputation of nearly a century as the most reliable preparation for Cleaning and Brilliantly Polishing BRASS, COPPER, TIN, BRITANNIA METAL, PLATINOID, etc.

Inventors and Sole Manufacturers, JOSEPH PICKERING & SONS, Sheffield. Pickering's Furniture Polish, Plate Powder, Knife Powder, Brunswick Black, Razor Paste, Metal Polishing Pomade (Red), Yo Olde Oak Furnishing Paste. T. E. CLATWORTHY, Sole Agt. in Canada, 34 Church St., Toronto.

The trade supplied. Write us or your Wholesaler for prices.



IT SAVES LABOR, TIME AND CLOTHING.

As the hands do not come in contact with the water, chapped, scalded and sore hands are avoided. The mop being wrung at arms length there is no stooping or straining of the back or shoulders. The hands are not soiled or disfigured by the wringing of a filthy, greasy cloth. As the clothing is not drenched or disfigured as in ordinary mopping no special preparation is required.

TARBOX BROS.,

"Truth Building," 73 Adelaide Street West, Toronto, and 28 Waterloo St., St. John, N. B.

EMBRO OATMEAL MILLS.

D. R. ROSS, - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders.

Empire

Is the name we have adopted for our Baking Powder. Its uniform strength and excellence entitles it to a prominent place in the great Empires of the World. For

Baking

all kinds of cakes and pastry it is guaranteed to please the most fastidious of cooks and all who have been accustomed to use the most expensive

Powder

in the market. The price is low and pays the Grocer a better percentage of profit than the gift powders.

MANUFACTURED BY

ELLIS & KEIGHLEY,

TORONTO.

DELHI CANNING CO

PACKERS OF

FRUITS, VEGETABLES, JAMS, JELLIES, CATSUPS and MEATS.

AWARDED

-FIRST PRIZE-

—: DOMINION CONVENTION OF FRUIT GROWERS :—

OTTAWA, FEB. 19, 20, 21, 1890.

☞ FRUITS IN GLASS A SPECIALTY. For sale by all Wholesale Grocers.

FOOD FOR THE HOT WEATHER.

This claims

is to

what JOHNSTON'S FLUID BEEF be.

The best food to take when the APPETITE FAILS,

In cases of MENTAL AND PHYSICAL overstrain.

Easily digested.—Very Strengthening.

Williamson & Lambe STORAGE

54 & 56 Wellington St. E., Toronto.

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

THE GROCER PUBLISHING CO. (LTD.)
J. B. McLEAN, SEC.-TREAS.

115 ST. FRANCOIS XAVIER STREET, MONTREAL.

6 WELLINGTON STREET WEST, TORONTO.

Vol. IV. TORONTO AND MONTREAL, AUGUST 8, 1890. No. 32

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

OUR MONTREAL OFFICE.

Our Montreal Office is located at 115 St. Francois Xavier St. Our representative, Mr. Hugh C. McLean, will be pleased to have subscribers and advertisers call upon him there. He will also pay special attention to gathering business items and attending generally to the interests of this paper.

Changes in advertisements and new advertisements must reach this office not later than Wednesday morning of each week.

SHOPKEEPERS' HOURS.

In the Early Closing Act the storekeepers of this province have as much legal recourse against the hardships of night trade as is consistent with the liberty of the subject. The local option principle is the only one that could be applied to the regulation of the business of proprietors, when that business is not under the control of the state, as the trade in liquor, for example. Sumptuary legislation is also well enough for the protection of children, and is provided in the Factories Act. But trade is free, and any law regulating it should be based on the free choice of those whose conduct is to be controlled by it. The Early Closing Act is thus based. A vote of three-fourths of the traders in the municipality, signified in favor of closing regularly at a particular hour, suffices to make that the lawful hour of closing, provided the vote is submitted to the council in the form of a list of signatures affixed to a petition, praying that the hour of closing may be the one specified as agreed upon by the dealers. In such a measure there is only the legal compulsion that theoretically should always be obtainable against a man for the enforcement of a moral responsibility. The moral responsibility may be formally assumed by barely three-fourths of the traders, but this is sufficient to represent the moral sense of the municipality, and to make the will of that three-fourths morally binding on the remaining one-fourth. It is the legal binding that was long wanting. Communities of dealers have time and again voluntarily undertaken to maintain an early closing agreement. and the great number of transgressions of such a self-imposed rule had almost demonstrated the impracticability of it when the Early Closing Act became law. That Act did not create early closing agreements. It simply recognized them, as they were numerous before, and gave validity to them in certain circumstances of majority and municipal authorization.

Yet this measure seems to be found irksome, and there seem to be fewer pretences of early closing sentiment than there were when there was no security for the establishing of the custom. The reason appears to be that the supporters of early closing have now to enter into the adoption of it in good faith. Members of a movement for it cannot feel that they are at legal liberty to withdraw from the compact to limit business hours, whenever its restrictions gall them. It almost seems that formerly the prospect of violating an agreement that was simply based on honor was premeditated without horror by some men at the time of signing, for when the chance of so shuffling off their engagement no longer exists they more usually decline entering into the engagement. One thing we know, and that is that formerly there was but little coherence in an agreement to close at a particular hour, and there were plenty of agreements. Now there must be coherence in the agreements, and there are fewer of them.

England, as in some other respects, is behind us in this one. She is but now considering legislation for the shortening of storekeepers' days. The legislation proposed in both bills having this end in view, look at the question from the shop-assistants' standpoint, and thus aim at the protection of the subject, as represented by the assistant, after English law has so long refrained from any interference with the liberty of the subject as represented hy the employer. These attempts to shorten business hours are philanthropic, as the Act for punishing cruelty to animals, and it therefore overrides the employers' right to oppress anybody, or the employee's liberty to make a slave of himself. Sir John Lubbock's bill appears to be the one most likely to pass.

Traders in every village, town and city should pull together to have a by-law fixing an early closing hour. There is nothing gained by making a day's trade long-drawn out when it can be condensed. The volume of buying is just so large, and it can as well be kept between the boundaries of 7 a.m. and 6 p.m., as between those of 7 a.m. and 11 p.m. Clerks as well as employers need rest. Their physical, intellectual, moral and social health demand it. He who has a fair measure of recreation is a better man in every way, other things being equal, than the man who simply works, eats and sleeps. His chances of prosperity are better. The employer who earnestly goes in for a working-day of reasonable length is following his own interests and is philanthropic.

MINIMIZED INSURANCE CLAIMS.

Insurance plays a very important part in the business of to-day. The wholesaler gives credit to the man who keeps his store and stock insured, with greater confidence than to him of equal financial strength who carries no insurance. An insurance policy is an asset. Goods sent to a store covered by one are in some degree like goods in a bonded warehouse. Some measure of the value of them is conditionally recoverable in case of fire. Insurance is therefore desirable as a promoter of business. There is a large amount of business done to-day that would not be done if insurance did not give some security for the safety of it. But faith in the honesty of insurers has been weakened in some quarters, and solely on account of the conduct of certain companies. These make

it a rule to evade as much as possible of the loss that has been suffered by country dealers. They employ men to investigate the claims, apparently upon the strength of their ability to browbeat policy holders into a settlement that is advantageous to the company. The representative of the company is often either a wary diplomat or a bull-dozer, who uses his special capabilities to reduce the loser's claim to an amount that is far below the extent of the reality of the loss. There are other expedients besides those in the resources of the character of the man who makes the overtures for settlement. There are technicalities, legal omissions, etc., which are in the policy application, that are as so many snares for the undoing of the retailer. That application is usually filled in by the agent who solicits the trader to insure. Those agents stick to the retailer until they usually get an application from him. The application is made in a form supplied by the agent. That form is also generally filled in by the agent. Not unusually the agent insists in filling it in. Very often the applicant desires the agent to do it. Any errors in it are therefore made by the agent. When the time comes to send in a statement. of claim based on the policy that has been issued in response to such application, what often happens? The claim is disputed, because of some catch in the application. The policy holder may declare that the agent, the company's representative, made the slip. He is answered that the person who filled in the application, was in that act not the agent of the company, but of the applicant. It would pay the applicant for insurance, when he is not well versed in business of this sort, to have the form examined by a lawyer, and filled in so as not to leave any openings for protests.

But it would pay the applicant better not to do business with any company that has a reputation of meeting claims by such scaly devices. A company that has entered into a contract to protect a man against loss from fire either will carry out its agreement or will shirk as much of its obligation as possible. With the latter class of company nobody has any business to have dealings. Certain mutual companies are especially charged with quibbling, protesting and virtually intimidating claimants who have conscientiously and literally observed every condition imposed by the policy, and have made no excessive appraisement of their loss.

What will be the upshot of this mode of doing business? It will be either that all companies will settle down to reputable methods of adjusting claims, or that all business will settle down to the companies that are now assuredly first-class. There are plenty of these companies which honorably pay every just claim. There are men who make it a point to keep posted in the record of every insurance company. These are the wholesale dealers, and manufacturers who do business with retailers. Insurance of the right sort has become so important a safeguard of the interests of these men that they keep constantly on the watch to learn of anything that will impair their confidence in a company. They have their lists of the sheep and the goats, the worthy and the unworthy. Consequently, when a dealer finds his application for credit is rejected, in spite of his being insured for a large amount, he may find some explanation of the matter in the status of the company he is insured in. Insurance to be serviceable to a man in these days must be not only adequate protection against fire loss, but must also be a good prospective asset and basis of credit. From both these points of view the dealer should look into the insurance question, and should choose according to his convictions, not according to the persuasive loquacity of any agent. Wholesalers in the end are likely to be the arbitrators who shall decide what companies are to do the business.

HOLIDAY HOTEL CHARGES.

The wholesale trade in this city should use its influence on holidays and special occasions to prevent the excess of greed from getting the upper hand among the hotel keepers. These useful members of the community have been on several public occasions rather overcome by the temptation to make money out of the crowd. The late summer carnival illustrates this. Several dealers throughout the country came to the city then with the view of combining business and pleasure. They found that while the railway companies reduced their rates because of the largeness of the crowd, the hotel-keepers and some large restaurateurs raised their rates on the same account. The crowd was here. It had to be fed during the day and housed at night. The visitors were therefore at the mercy of their hosts, and if these chose to be extortionate they might. They chose to be so, and with a very few honorable exceptions they doubled their usual charges. This must have a bad effect upon the prosperity of the city. It must go far towards making the place unpopular on big days and will consequently tend to make such days less of a success. For men who come here to do business will prefer some other day, and as the popularity of a place is identified with that often of individual establishments in it, the latter are apt to suffer in business favor. If the hotels do their part to prepossess the outside public in favor of Toronto, they will be discharging a leading function of their calling, as the stable elements in a city look to the hotels to do. They can drive not only the pleasure-loving but the money-spending crowd to other cities, or they can attract it to this one. Wholesalers should consider themselves bound by the laws of hospitality as well as of self interest to see that dealers coming to the city on such occasions should not be over taxed for hotel accommodation. The next event that is to be provided for by the city is the Industrial Exhibition. Everybody is interested in the success of that, and the places of accommodation should show their participation in the general interest by keeping down to their ordinary charges. Business men are the people who usually make these occasions, and the hotel and restaurant men should reciprocate by their resistance to the temptation to make fancy prices. They do not give so good value on such days as they do on other days. Their service is much more hurried, the guest gets less attention, more confined sleeping accommodation, and poorer fare. Also, on account of a bigger call, they should rather lower than increase their rates. This is a question that should be taken up by the directors of the Industrial Exhibition, and by the Toronto Board of Trade. They should endeavor to bring hotel men and restaurant keepers to an agreement not to levy special charges on the people who visit the Exhibition.

CANNED PEAS.

The canned goods packers started the season intending to put up a largely increased quantity of canned peas. Sales for future delivery were freely made at low prices. It now appears as if they were not likely to get as many peas as they expected. The crop has been a good one but much of it has ripened to quickly to make the peas suitable for packing. Canners must have them neither to ripe nor to tender. If too ripe they have to be processed so hard that they frequently burst. One packer writes that he arranged for three tons to the acre and he is only getting one: This packer made arrangements to pack about 10,000 cases but will only have a little over 3,000. Another packer writes that he cannot fill all orders. Prices in consequence are stiffer and likely to advance. Orders will not now be taken at the figures that would be accepted some time ago. The fact that the stock of old peas has been reduced to the lowest point in some years is a favorable factor in the situation. The pack in the States will be short and some canners bothered to fill their contracts, many of which will be sealed down. It is predicted prices will advance, as the supply has been so shortened by the small pack. In Baltimore the stock in first hands is light, and the trade would not be surprised to see peas creeping up in price inside the next sixty days. In New York marrowfats are quoted at $1.10 to $1.30; Early Junes, $1.25 to $1.50. A Baltimore letter says: "Whilst the orders for peas have not been large, yet they have been going out in such quantities as to greatly reduce the stocks held in hands here. I rather think that prices on peas will advance within the next week."

The New York Retail Grocers' Union Mutual Benefit Horse Fund is reported to be in a healthy condition, with 116 policies in force.

THE RISING MARKET.

For the first time in twenty years the world is treated to an almost universal rise in the price of many manufactured goods. Year after year our importers and manufacturers have experienced the pleasant sensation of being able to buy their finished article and raw material for less money than the season previous, and as a consequence have been enabled—by their opposition compelled—to reduce their own selling prices. It has in fact become a habit of the buyer to expect an annual reduction on almost everything—a habit which has been provocative of most pernicious results ; for manufacturers finding that they could not reduce their price on the same quality of article have in many instances resorted to tricks which for a time deceive the eye, but which are soon discovered when the test of "use" has been administered. Perhaps no country in the world is so willing to disregard worth in order to cheapen the price as is Canada. So strongly has this impression imprinted itself in Europe that "Goodenough for Canada" has become a by-word, and many and frequent are the complaints sent across the ocean by our agents and wholesale dealers. A change has now come, however, and our advice to the storekeepers of the Dominion is to seek quality first and price afterwards. It would be difficult with the small resources at our disposal to explain the many reasons of the present steady leavening of process, but certain it is that raw materials have increased in price almost universally, and to an astonishing extent. Metal, raised by the Parisian combine of '78 has never again reached its previous low point, and is now on a sharp upward march. While copper with its attendant brass was the article most troubled before, steel has lately dropped into line, affecting to no small extent cutlery of all kinds. Razors and knives are up about ten per cent., while scissors are likely to become almost scarce owing to the extensive strikes in Germany. Rubber, owing both to a cornering of the market and to two light crops in succession, is perhaps the firmest commodity to-day. Instead of falling in price in August in anticipation of the fall crop it has experienced a fourth rise in price since May, and what used to cost 53 cents is now bringing 88 cents. Pure rubber goods, when the material is a more important item than the labor, are of course mostly effected, but even hard rubber lines such as combs have had three changes this year. It is well known how on but small provocation the German hog "got his back up" last fall, stiffening his bristles nearly 100 per cent. It was thought at the time that this was due principally to the fact that pigs were being killed in a large way by packers contracting for the German army, who waste all the bristles, instead of by farmers who save everything saleable. If such a surmise was correct it is at least expected to be a permanent change. Just now Canadians experience great difficulty in buying any kind of brushes at all, for in anticipation of changes in their tariff the Americans have placed enormous orders in Europe. The silk worm, too, has combined with the rest of living nature to make us pay more for our requisites and has managed to hoist the cost two or three rungs in the ladder. Pure silk is about 20 per cent. dearer, while mixed grades of plush, satin and velvet are firm at 10 per cent. advance. Many lines of fancy glassware controlled in Bohemia are unobtainable at any price owing to strikes, which have lasted for months. Fancy woods, such as cherry and walnut, are daily becoming scarcer, and buyers are glad to obtain second quality for one per cent. more than they paid two years since for prime first quality.

And so the story could be prolonged without, we believe, omitting a single commending line. Two other important considerations must not, however, be omitted. The Emperor of Germany, by championing the cause of the workman, has strengthened the price of labor the world over ; and whether it be a cause or an effect, the Bank of England has raised its rates to five per cent. Money in Europe has as a consequence become scarce, and the cost of manufacturing has become proportionately higher.

MISLEADING TARIFF MANUALS.

Certain parties have been distributing for sale throughout the country what purported to be official tariff schedules. Business men were warned at the time that all such were unofficial and thus liable to be misleading, and that the only official and reliable tariff schedule was that being issued by the Customs Department. An instance of the unreliability of these outside lists was shown on Wednesday, when Mr. George C. H. Lang, of Berlin, Ont., representing the tanners of that district, called upon Hon. Mr. Bowell, Minister of Customs, in reference to the duty on stearine. Mr. Lang claimed that according to a tariff schedule, which he produced, tallow stearine was subject to a duty of one cent per pound. The Minister, upon examining the list which Mr. Lang brought, found that it was one of those which had been published as a private speculation and sold throughout the country. It was, as might have been expected, incorrect in this particular instance, inasmuch as it stated that "tallow, tallow rendered and tallow stearine are dutiable at the rate of one cent a pound." Hon. Mr. Bowell explained that the amended tariff provides that "paraffine wax, stearic acid and stearine of all kinds are subject to a duty of three cents per pound." It will therefore be seen that stearine, from whatever material manufactured, is dutiable at the rate of three cents a pound, as stated. This, Mr. Lang pointed out, would be a somewhat heavy tax on tanners, as stearine manufactured from tallow is largely used in their business.

IN QUEST OF ADULTERATION

The annual report of the chief analyst has been published in the shape of an appendix to the report of the Minister of Inland Revenue. Prof. Ellis, public analyst at Toronto, reports that during the year he examined 70 samples of lard. In all these samples the action of nitrate of silver, the amount of iodine absorbed and the specific gravity of the temperature of boiling water were determined. In 22 examples the quantity of water and of matter insoluble in either were also ascertained and a special microscopical examination made for beef fat crystals. The result of these examinations was to show that none of the lards contained water and that the quantity of matter insoluble in ether in no case exceeded 4 per cent. ; also, in all cases where the nitrate of silver and iodine tests led him to infer the presence of cotton seed oil, crystals of beef fat were found, leading to the conclusion that the most common adulteration by far is a mixtnre of cotton seed oil and beef sterine. Of 70 samples examined, 32 were found genuine and 38 adulterated. Of 15 samples of cream of tartar. 10 were pure and 5 adulterated. In four cases the adulteration was of wheat or corn starch, varying iu quantity from 8 to 33 per cent. One sample consisted almost entirely of calcium sulphate, with a per centage of starch; two samples were adulterated with a quantity of burnt alum. Twenty-six samples of baking powder were analyzed. Ten were cream of tartar powders of good quality, one was cream of tartar powder with a small quantity of carbonate of amonia, fourteen samples were alum and phospaate powders. These gave off from 8 to 53 cubic centimeters of carbon dioxide per grain. All contained a very small percentage of ammonia. All these alum-containing powders were reported as adulterated in such a manner as to injure health.

"No, I won't hear a word said against that man," remarked Allbrake, as his grocer drove by "it's all owing to him that we manage to live !"



CAIRN'S

HOME MADE MARMALADE.

The following houses have just received some fresh stock of this wholesome breakfast delicacy:

Messrs. Turner, Rose & Co.
" Caverhill, Hughes & Co.
" Kinlock, Lindsay & Co.
" Wm. Donahue & Co.
" Lockerby Bros.
" Lightbound, Ralston & Co.
" L. Chaput, Fils & Co.
" N. Quintal & Fils.
" Geo. Childs & Co.
" Hudon, Hebert & Co.

} Montreal.

Messrs. Perkins, Ince & Co.
" Smith & Keighley.
" J. W. Lang & Co.

} Toronto.

BLAIKLOCK BROS, General Agents,
17 Common St., MONTREAL.
Agents for Toronto : Steel Hayter & Co.

THE TORONTO RETAILERS' PIC-NIC.

The pic-nic of the Toronto Retail Grocers' Association was held on Wednesday, and was all the success that an auspicious concurrence of circumstances could make it. The weather could not have been better had it been at the bidding of the Association. It was bright, but tempered by the freshness that was blown from the vicinity of showers that were falling not many miles away. Such a day, falling in the torrid spell by which the month has been introduced, was like an oasis in a desert. It was good for the spectators and good for those in the arena. The crowd was large. Two days before, it would have been a sweltering, impatient one. On Wednesday it was cool and satisfied with the weather, the games and with itself. The programme, varied to suit both those who love sport for its own sake and those who love amusing diversion in any connection, had a store of entertainment in it, which could only be guessed at from the inventory of the competitions we have published. No game went by default ; honors were not easy. Every winner had to work for his trophy, and the tale of many who failed is nearly as much to their glory as if they had won. The ample fund which the liberality of friends subscribed was one of the chief beneficent circumstances. Not only did it make many prizes one of the desirable possibilities, but it enabled the committee to bestow worthy prizes. They were all deserving of a place in the cabinet of any amateur fortunate enough to win them.

The spectators, between four and five thousand in number, found the programme interesting from its beginning at 2 p. m. till its close at 7 p. m. The intervals between events were short, thanks to the excellent management of the committee in charge, and to the enlivening music of Lubar's band, which filled them with a selection of general favorites. The success of the pic-nic would have been even greater but for the fact that two days had to be lost by many people to enjoy it, as a great number of stores were as good as closed on Wednesday of last week, the day originally chosen. Of course, as a matter of fact, there were few not open late in the afternoon of that day, but as customers were notified before hand that the stores would be closed, there was little business done. Another thing that took from the full due of the day was the happening upon it of the butchers' outing. Many more of the butchers would have been present at the Exhibition park, were it for nothing else than on account of their interest in the butcher boys' race. The judges, Messrs. Jas. Parke, jr., R. H. Ramsay, L. Gibb, F. Gallow, Andrew Park—for the footsports—and Messrs. H. B. Smith, R. McClary, Dr. Campbell—for the horse races—gave the best of satisfaction. The clerk of the course—Mr. Herbert Tolchard—the manager of the games—Mr. Frank Smith—and the starter—Mr. Cornelius Burns—showed themselves tactful, prompt and all but ubiquitous. The above named and the pic-nic committee—Messrs. R. Mills, chairman; J. Westren, treasurer; J. F. Thackray, secretary; Messrs. A. R. Williamson, J. Partridge, A. G. Booth, H. W. McCulloch, F. Johnson, R. Barron, A. E. Saunders, F. S. Roberts, J. Berwick, J. G. Gibson, J. Butcher, A. White, D. W. Clark, W. Binnie, F. Britton, D. Killen—are deserving of the highest praise for the large meed of success that each of them individually contributed. The following is a detailed account of the issue of the events of the programme :

1. Boys' race — 220 yards, entrance fee 10c., 3 prizes, open to all grocers' sons and employes under 16 years of age. 1st prize, Ink Stand, value $6; 2nd prize, Silver Cup, $4; 3rd prize, Napkin Ring, $2. 1st prize, D. Colville ; 2nd, Walter Stainland ; 3rd, Alfred Cooke ; 4th, Wilbert Babe. The claim of the first was protested, so we add the name of the fourth, as he may be given the 3rd prize.

2. Sack race—100 yards, 3 prizes, entrance fee, 10c., open to grocers' and grocers' employees over 20 years of age. 1st prize, Silver Cup, value $6; 2nd prize, Gold Pin, $5; 3rd prize, Caddy of Tea, $3. 1st prize, James Ross ; 2nd, Thos. Shirley ; 3rd, W. Milner.

3. Fat Man's race—100 yards, entrance fee 25c., 3 prizes, open to all grocers' of 200 lbs. and over, and 43 inches girth. 1st prize, Silver Fruit Dish, value $13; 2nd prize, Silver Sugar and Cream Jugs, $11; 3rd prize, 1 box Dingman's Soap, $3.75. This was the only event that did not take place, and it was passed over on account of lack of entries.

4. Man's race — 150 yards, entrance fee 25c., 2 prizes, open to members of the Association over 45 years of age. 1st prize, Silver Pitcher, value $25; 2nd prize, Silver Tea-Kettle, $15. 1st prize, M. Smith ; 2nd S. Oldham.

5. Ladies' race—150 yards, 3 prizes, ladies of 20 and over, entrance fee 10c. 1st prize Jewell Gase, value $8 ; 2nd prize Breakfast Castor, $5.50 ; 3rd prize 1 Box Fancy Creams. There were 19 entries for this race. The fair competitors who won were—1st prize, Alice Dean ; 2nd, Ellen McGregor ; 3rd, Mary Ann Miller.

6. Race once round the ring—entrance fee 10c., 3 prizes, open to grocers' sons employed at the business only, and assistants who have been employed for the past 6 months. 1st prize Silver Pitcher, value $10 ; 2nd prize Dressing Case, $7 ; 3rd prize Gold Pin, $5. 1st prize, A. Forrester ; 2nd, W. Milner ; 3rd, C. Matthews.

7. Commercial Travellers race, once round the ring—entrance fee 50c., 3 prizes, open to city commercial travellers' representing city houses connected with the trade, and who have been travelling 6 months in the city. 1st prize Silver Mounted Vause, value $20 ; 2nd prize Sardine Dish, $12 ; 3rd prize 1 Box Baking Powder, $5. 1st prize, J. Park ; 2nd, A. E. Skinner ; 3rd, W. Park.

8. Donkey race for members of Picnic Committee only, in costume. No entrance fee. 2 prizes. 1st prize 1 Silk Umbrella ; 2nd prize 1 case Gordon & Dilworth's Catsup. This race was very laughable and very humiliating to more than half-a-dozen eager competitors, who had not alone the mortification of losing, but the ignominious mischance of being many times shifted from their seats. The costumes were funny. 1st prize, Frank Britton ; 2nd, R. Mills.

9. Three quick jumps—entrance fee 10c., 3 prizes, open to all, excepting professionals. 1st prize, 1 box Ivory Bar Soap ; 2nd prize, 1 box Dingman's Electric Soap ; 3rd prize, 1 case Breakfast Cereals. The winners were : 1st prize, J. Umpleby, 27 ft. 10 in.; 2nd, T. Law, 27 ft. 7 in.; 3rd, J. Lyon, 27 ft. 6 in.

10. Sack race, 100 yards—entrance fee 10c., 3 prizes, open to boys under 20 years of age. 1st prize, 1 box Corn Starch ; 2nd prize, 1 Ham ; 3rd prize, 1 case Fruit Syrups. 1st prize, J. Tingle ; 2nd, John McWilliams ; 3rd, H. Sampson.

11. Trotting race—twice round horse ring, entrance fee $1, 3 prizes, for horses the bona fide property of grocers' owned 2 months previous to race. No buggy less than 250 lbs., horses which have never entered for public money. Entries to be made on or before 29th of July. If made on 30th $2 will be charged instead of $1. Previous 1st prize winners debarred (horses and owners.) 1st prize, 1 sett Harness, value $32 ; 2nd prize, 1 Rug, $15 ; 3rd prize, 1 Blanket, $6. There were 9 entries, and there had to be preliminary racing for place, which was won by Dallimore Bros.' b.g., Albert Shaw's b.m., and John Ringer's b.g. In the final race the horses came in in the order named, the winner doing the distance, a little above three-quarters of a mile, in 2.19.

12. Race once round ring, entrance fee 10c., 3 prizes, opens to drivers and warehousemen of wholesale houses. 1st prize, 1 barrel Flour, value $6 ; 2nd prize, 1 case Corned Beef ; 3rd prize, 1 box Dingham's Electric Soap. 1st prize, J. J. Lockhart ; 2nd, C. Nelson ; 3rd, C. Watson.

13. Ladies' race—150 yards, entrance fee 10c., 3 prizes, open to married ladies only. 1st prize Silver Butter Cooler, value $5 ; 2nd prize Half barrel Flour, $3 ; 3rd prize Silver Napkin Ring, $1.50. There were 17 entries. The winners were : 1st prize, Mrs. Millar ; 2nd, Mrs. Kane ; 3rd, Mrs. Gaynor.

14. Egg race—100 yards, eggs to be placed 10 yards apart, and competitors to pick one egg up and return to starting point, depositing egg in basket until the 10 have been gathered entrance fee 25c. For sons or emplyees of members of Association only. 3 prizes. 1st prize Silver Pickle Cruet, value $5 ; 2nd prize 1 Box Dingman's Soap, $3.75 ; 3rd prize 1 Alarm Clock, $3. 1st prize, W. Milner ; 2nd, A. Forrester ; 3rd, James Sircumbe.

15. Catching greasy pig—entrance fee 25c., one cash prize open to all. Cash prize $7. What added to the fun of this event was the fact that the pig though black, was not of fast colors, and many an unlucky chaser was badly blackened. J. Umpleby was the winner.

16. Numerous prizes for little children—to be competed for in the ring Value $20. The events for the children made up a programme in themselves and many prizes were dispensed.

17. Old man's race—100 yards, 2 prizes, entrance fee 25c. For members of the Toronto Retail Grocers' Association only over 50 years of age. 1st prize Silver Egg Stand, value $16 ; 2nd prize Gold Headed Cane, $12. 1st prize, J. Western ; 2nd, John Verner.

18. Walking match—twice round horse ring, fair heel and toe, entrance 25c,, 3 prizes, open to travellers of wholesale grocers and dealers in grocers' sundries who have been travelling 6 months in the city. 1st prize Silver Biscuit Stand, value $20; 2nd prize Hand Painted Fruit Dish $12 ; 3rd prize Breckfas[t]

Cruet, $6. 1st prize, James Ross (protested); 2nd, A. E. Skinner ; 3rd, Wm. Parke.

19. Rolling tub race—200 yards, 1 prize by Taylor, Scott & Co., entrance fee 25c., open to grocers' sons and employees engaged in the retail business. 1st prize, Silver watch, value $20. J. D. Stanley.

20. Egg race—100 yards, two eggs to be picked up, entrance fee 10c., 2 prizes, open to all ladies. 1st prize, Brush and Comb Case, value $5; 2nd prize, Silver Castor, $4. 1st prize, Janet McGregor; 2nd, Bella Grant.

21. Professional race—twice round horse ring, entrance fee $1, 3 prizes—4 to enter or no 3rd prize. 1st prize, Cash $10; 2nd prize, $5; 3rd prize, $3. 1st prize, D. R. Bennett; 2nd, E. Case; 3rd, J. Bowery.

22. Trotting race—twice round horse ring, entrance fee $1, 3 prizes. For horses owned by wholesale houses or their representatives and by wholesale fruit and commission men or their representatives, owned 2 months previous to the race, and who have never entered for public money. Buggies not less than 250 pounds. Entries to be made on or before 29th of July; if made on 30th $2 will be charged instead of $1. 1st, 2nd, and 3rd previous 1st prize winners debarred—horses and owners. 1st prize, 1 Set Harness, value $30; 2nd prize, 1 Robe, $15; 3rd prize, 1 Blanket, $6. There were four entries. 1st prize, John McMillan's gr.m.; 2nd, Thos. Cleghorn's gr.g.; 3. J. Anderson's roan m. Time, 2.28.

23. Butcher boys' race — retail butcher, city only, twice round the ring, 3 prizes, entrance fee 25c. 1st prize, Silver Cup, value, $6; 2nd prize, 1 Box Perline; 3rd prize, 1 Revolver. 1st prize, Geo. Turner ; 2nd, Thos. Gloster ; 3rd, Wm. Cruickshank.

24. Donkey race—no entrance fee, 3 prizes if 4 start. To be ridden by members of the Toronto Retail Grocers' Association in costume. 1st prize, W. F. Britton ; 2nd, Jno. Butcher ; 3rd, H. W. McCulloch.

25. Obstacle race—half mile, entrance fee 25c., 3 prizes, open to all excepting professionals. 1st prize, silver cup, value $10; 2nd prize, silver cup, $5 ; 3rd prize, 1 box Dingman's Soap, $3.75. There were 14 entries and three obstacles. A very hurly-burly race it was. The winners were, 1st prize, J. Ross ; 2nd, S. Michie ; 3rd, J. G. Lockhart.

26. Fowl race—3 prizes, entrance 25c., entries limited to 12, open to members of Toronto Retail Grocers' Association. Fowls provided by the committee. 1st prize, 1 Silver Egg Dish, value $14 ; 2nd prize, 1 Sugar and Cream Jug, $10 ; 3rd prize, 1 Silver Biscuit Barrel, $4. In this race there were 12 fowls, geese, turkeys, ducks and cocks, tied to numbered stakes. Tickets were given to contestants. Each had to untie and drive the fowl whose number corresponded with that on his ticket. It was a jolly race. W. J. McClary took first with a cock; H. W. McCulloch 2nd with a turkey, and F. Britton 3rd with a goose.

27. Tug of war—no entrance fee, open to members pf Pic-nic Committee only. 8 men and captain on each side; captains, Mr. R. Mills and Mr. J. Berwick. Prize, $3 hat to each member of winning team. Prizes value $27. Mr. Berwick's team was: Messrs. Williamson, Partridge, Johnston, F. Britton, John Butcher, J. G. Boothe. Mr. Mills' team was : Messrs. J. Western, H. W. McCulloch, Barron, Roberts, Binnie, Clarke. Two heats were pulled, and both were won by Mr. Berwick's team.

28. Guessing—the number of seeds in three melons, prize, a gold medal from Sunlight Soap Co. Open to all, as doners will provide tickets to everybody on the ground to note guess upon. Gold medal, value $25. The guesses were various, ranging between 60 and 250,000. The winner was Mrs. Munro, whose husband keeps a grocery on Wellesley st., whose guess was 2,789, one below the actual number.

Mr. W. A. Warren, of Warren Bros. & Boomer left yesterday for England. He will be absent for about six weeks. Mr. Boomer will preside in his absence.

Sales of condensed mince meat, this summer, has kept the factory of Mr. J. H. Wethey, St. Catharines, running most of the season. Mr Wethey says his sales have been greater this summer than ever before, and he is already getting orders ahead for the fall trade, as some were disappointed last year, the demand being greater than his capacity for at least thirty days.

A Halifax despatch says : Some time ago a promoter of an alleged English syndicate was here negotiating for the purchase of the Nova Scotia refineries. He wanted to organize a Canadian sugar trust and was willing to pay handsomely for the Halifax refinery. The negotiations greatly elated the stockholders, who would sell at fabulous prices. Some sold at the advance prices, but most of the stockholders held. One of the conditions of the negotiation was the deposits of $50,000 forfeit by the first of August. The stockholders are naturally very anxious as to the payment of this deposit. If it does not materialize there will be a big drop in the value of the stock.

NEW ENGLAND - CANADIAN GROCERS.

There has been a movement inaugurated among the Canadian grocers of New England, which is attracting considerable interest. Within two weeks past representatives of many New England groceries that are conducted by Canadians, assembled in Boston and took preliminary steps toward the foundation of a wholesale grocery house. It was voted to put the capital stock at $50,000. By this means it is hoped to secure bargains in buying goods at wholesale, and by this means each member of the Association will be entitled thereby to obtain goods himself at prices much below those he now pays. J. L. Loisell, of Lowell, has been elected secretary and treasurer, and S. P. Hebert is one of the directors.—N. E. Grocer.

An explosion of high-wines took place at the warehouse of H. N. Bate & Sons, wholesale grocers, Ottawa, on Monday morning. Mr. W. Bate and an employe of the firm, were both frightfully burned about the hands and face. The employe, Mr. Higgarty, was engaged in getting a gallon of highwines out of a barrel, when he accidentally stepped on a match. This ignited and set fire to the floor, on which a quantity of the alcohol had been spilt. The flames blazed up around the can, which then caught fire. Mr. Higgarty at once dashed to the door with the can, when he collided with Mr. Bate. A large quantity of the burning fluid struck Mr. Bate on the face and hands and burned him so severely that the flesh hung in strips from his cheeks and fingers. His clothes were also considerably scorched. Mr. Higgarty had the skin burned off his hands, but escaped further injuries. Mr. Bate, who is a nephew of the head of the firm, was immediately driven to the Protestant hospital.

FAC SIMILE OF THE LABEL OF



The Best Scouring and Cleaning Soap in the World.

For cleaning woodwork, pots, kettles, pans, floors, painted ceilings, windows, and everything in the cleansing of which a Scouring Soap can be used it has no Superior. It is a larger cake, lasts longer, does its work better, and is cheaper in every way than any other Scouring Soap. Cut this out, and ask your Jobber to send you a box of *Pride of the Kitchen*. It is worth trying.

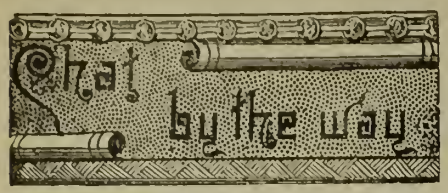
PERRY SOLOMON & CO., Agents,
TORONTO, CANADA.

Do you read Advertisements ?

— IN —

HOTEL REGISTERS,
CIRCULARS,
PHAMPLETS,
HANDBILLS,
EXHIBITION GUIDES,
TIME TABLES,
LITHOGRAPHED HANGERS, Etc.

You do not ? Do you know of anyone who does ? Then why is your advertisement there ? Bring your goods before the retail trade by advertising in this paper. Spend the money hitherto devoted to useless advertising with the retail trade by giving them larger profits. Try it



Mr. W. G. A. Lambe has taken advantage of the quietness in wholesale circles to run off for a week's rest.

Considerable quantities of Indurated Fibre ware are being sent out at present to Manitoba and the North-west Territories.

Mr. Frank Ferguson, tobacconist, has closed out business in St. Thomas, to go to Toronto where he purposes opening up.

Galt retailer says he is pushing Diamond Baking Powder in place of Royal and Clevelands and it gives every satisfaction.

Mr. W. E. Murray of the Canada Sugar Refinery is away on his vacation. His place is filled by Mr. Thompson of the Montreal office.

The retail grocers' of Hamilton have decided to have a holiday outing next month, and will picnic either at Grimsby or Oakville.

A local dealer shipped three cars of dried apples to the States last week. There is a good inquiry from there but stocks here are light.

One of the rumors on the street here is that a corner is being worked on evaporated apples. It is certain that parties have been buying all they can lay hands upon.

Mr. H. P. Eckardt is away north on a week's vacation. He certainly deserves a rest for he is one of the hardest worked wholesale men in the city.

Detroit News:—"The Globe Tobacco Works, of Windsor, are to be removed to London. The first meeting of the new board of directors will be held there on Thursday next."

Shopbreakers secured an entrance to A. F. Falknop's fruit store, 312 Queen street west, Toronto, on Monday night, and carried away a quantity of candies and lemons, besides over a dollar in coppers.

We notice Messrs. Turner & Co., Hamilton, are offering Ram Lal's Indian Teas. Our friends should take these up. The sellers we feel sure will only sell to regular retail trade. Thus saving all unfair competition to those handling the goods.

Mr. James Lee, St. Catharines, was in THE GROCER office yesterday. He says graspes will be a fine crop in that district but most other crops excepting cherries were a poor crop. This has he says caused a lighter demand than usual for sugars.

One of the interesting events at Regina, N. W. T., last month was the marriage of J. D. Sibbold, commission merchant, to Miss Swanton of the same place. The happy couple left for a months visit in the east, visiting Sutton west, the native soil of the groom's.

Mrs. Nelson Humphrey, of Hamilton, who is at present summering in Muskoka, was poisoned recently by pertaking of some canned fruit. For some days she was so ill that her life was depaired of, but the crisis is now passed, and Mrs. Humphrey is out of danger.

Mr. Lawrence, the Montreal consul for Venezuela, says that our commissioner for the Jamaica Exhibition, Mr. Adam Brown, should have our canned goods industry well represented at the exhibition. He says American brands are the only ones seen on the island, and that potted salmon and lobster should meet with a heavy sale.

The Eddy Mfg. Co. are turning out a very good article in Indurated Fibre ware wash basins at $3 per dozen. This is cheap as compared with the same basin in the United States which costs $4.20. They are also making water closet cisterns of the same ware which do not leak sweet, stink, foul, corrode or shine and are very handsome and cheap, $18 per dozen being the list price.

Louis Hanson, fish merchant, Kingston, had a narrow escape from death on Friday. While delivering an order at Swift's wharf his foot became fast in a frog and twist and squirm as he would he could not get free. Just when the cow-catcher was about touching his leg, he made a desperate struggle and his foot came away, leaving his shoe transfixed. He fell on his back, and the train passed on.

To Perkins, Ince and Co. belongs the honor to getting the first carload of new British Columbia canned salmon through from the Coast this season. It arrived Monday and most of it was shipped at once having been sold ahead. Samples shown THE GROCER were of fine quality and both boxes and tins were very nicely put up. They were shipped by C. G. Hobson & Co., Vancouver.

At West Bay, Manitoulin Island, last Saturday, Mr. Lewis Smith, one of the early merchants of Owen Sound, died at the age of 86. Mr. Smith came to this country in the employment of the Hudson's Bay Co., at York Fort, and from there drifted into Indian trading on his own account amongst the Indians of the North shore and these parts. He also opened a general store here. The few early residents remaining will regret to hear of his death.

The St. John (N. B.) Exhibition Association has issued the premium list for its International Fair to be held in St. John, from Sept. 24th to Oct. 4th. The prospectus covers 120 pages, and contains the general regulations, the prize list, and a description of the city. About $12,000 will be awarded to prize winners. The list of articles that are to be subsidized at this exhibition is very long and detailed. The products of cultivation and skill are all pretty well remembered. We hope the Exhibition may be successful beyond the expectation of its directors.

Mr. M. R. P. Montgomery, of Eby, Blain & Co., has been spending a week in Huron. County crops he says are excellent. On his brother's farm they will have 35 bushels fall wheat to the acre, all other crops excepting oats and apples will be a fine crop. One orchard from which 125 barrels of apples were taken two years ago will have only about 20 this year. Potatoes have suffered very much for want of rain, but have improved very much the past few days.

THE GROCER ABROAD.

Mr. Frederick Edwards editor and manager Grocery World Philadelphia writing July 29 says: "THE CANADIAN GROCER has been on the Exchange List of the Grocery World for some time and if it is appreciated on your side of the border as much as yours is on ours it is a very welcome visitor."

The Badgerow-Falconer
Bonded Vinegar Manufacturing Company
Highest Medal Award Toronto Exhibition.
Telephone 1261 69 & 81 Jarvis St., Toronto

Geo. Robertson & Son.,
WHOLESALE GROCERS
Ontario Street,
KINGSTON, ONT.,
CANADA.

EDWARD ADAMS & CO.
ESTABLISHED 1846.
Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,
Tobaccos, Wines and Spirits
95 & 97 Dundas St., London, Ont.

ROSS'S ROYAL BELFAST GINGER ALE IS THE BEST IMPORTED
Ross's Royal Soda Water.
" " Seltzer Water.
FOR SALE BY
ALL FIRST-CLASS GROCERS.

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO, ONT.

IN STORE

NEW SEASON'S MAY PICKED JAPAN TEAS OF FINEST CUP QUALITY, also barrels and halves of Choicest VOSTIZZA CURRANTS. We are selling at specially low prices.

Samples and quotations on application.

Sloan & Crowther

WHOLESALE GROCERS,

TORONTO.

H. P. ECKARDT AND CO

IMPORTERS

--: AND :--

Wholesale Grocers.

3 FRONT ST. EAST, TORONTO

JAMES WATSON & CO.,

Established 1867.

A PICKLING POINTER

AS the pickling season is near at hand, we call the attention of Grocers to our Pickling Spice. Ask your Wholesale House for it—we keep it up to the Standard,—It is not reduced in flavor with low-priced spices to meet the demands for a cheap substitute.

James Watson & Co.,

Coffee and Spice Dealers.

EBY, BLAIN & CO.,

Importers of

CEYLON TEAS,
INDIA TEAS,
JAPAN TEAS,
CHINA TEAS,

STAPLE and FANCY GROCERIES

EBY, BLAIN & CO.,

Wholesale Grocers, &c.,

CORNER FRONT AND SCOTT STS., TORONTO.

[*Established* 1780.]



"LA BELLE CHOCOLATIÈRE."

W. BAKER & CO.'S REGISTERED TRADE-MARK

No Chemicals are used in any of *Walter Baker & Co.'s Chocolate* and *Cocoa Preparations.*

These preparations have stood the test of public approval for *more than one hundred years*, and are the acknowledged standard of purity and excellence.

T. KINNEAR & CO.

Wholesale Grocers, Importers of

TEAS,

SUGARS,

ETC.

47 Front St. East,

TORONTO, ONT.

SMITH & KEIGHLEY

WHOLESALE GROCERS.

CONSIGNMENT:

BATGER'S JELLY

JUST TO HAND. ALL FLAVORS.

Send for Sample Case.

SMITH & KEIGHLEY,

9 Front St. E., Toronto

J. W. Lang & Co.,

WHOLESALE GROCERS,

33 Front St. East,

TORONTO.

PERKINS, INCE & CO.

Wholesale Grocers,

TORONTO.

JUST ARRIVED.

New Season's Japan Teas.

WARREN BROS. & BOOMER,

IMPORTERS

AND

WHOLESALE GROCERS,

35 and 37 Front St. East,

TORONTO, ONT.

SUGARS, COFFEES AND TEAS SPECIALTIES.

THE ST. LAWRENCE SUGAR REFINING CO'S

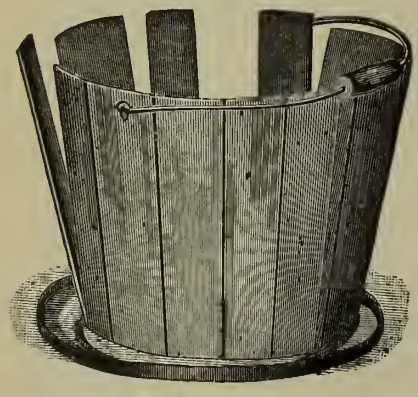
Granulated and Yellows ARE PURE.

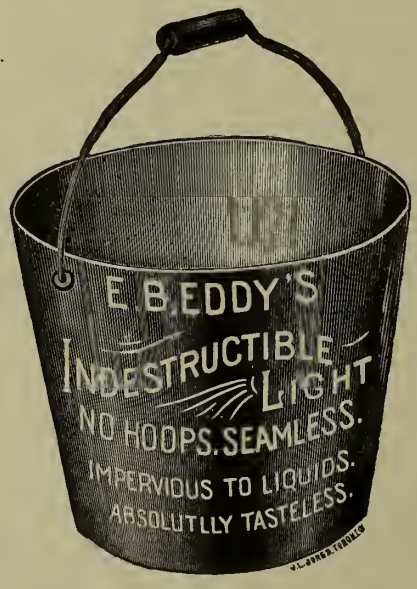
- NO BLUEING -

Material whatsoever is used in the manufacture of

OUR GRANULATED.

CATCH ON!





The Old Wooden Bucket. E. B. Eddy's Indurated Fibre Pail.

The Neatest, most Durable, most Attractive and very Best Ware in the Market! The Cheapest because the most Durable!

These Superior Wares are moulded in one piece from wood fibre. No hoops. No joints. Cannot leak, shrink, swell or water soak. Will not taint milk or other liquids. Proof against hot and cold water, kerosene oil, benzine or naptha.

If your Wholesale Grocer does not keep these wares in stock, apply direct to the sole owners of the Patents and sole Manufacturers in Canada.

THE E. B. EDDY MFG. CO.,
HULL, CANADA

LEONARD H. DOBBIN,
Commission Agent,
REPRESENTING
Simcoe Canning Co., Hamilton Vinegar Works Co. Ltd., Williamson Extract Co., Huckins' Celebrated Soups, Louis Rosenstein & Co. "Excelsior Bird Food, etc., etc."
4 Hospital Street, MONTREAL.
TELEPHONE 2205.

JOHN A. MOIR

Offers to Wholesale Trade only the following special lines for July:

Lobsters, Mackerel, Salmon, Gaspe Fishing Co's large hod cured dry Gaspe Cod in 112 bundles, also specially prepared Codfish in cases. A trial order solicited.

Lakeport Canning Co. put up none but the choicest goods. Send for price lists before buying. Don't buy cheap and nasty goods. The best goods are the cheapest in the end.

Local Selling Agent for the Gaspe Fish Curing Co'y.

41 St. Francois Xavier Sts.

Those wishing to keep their copies of THE GROCER in good condition, and have them on hand for reference, should use a Binder. We can send by mail **A STRONG PLAIN BINDER** for 75c., postage prepaid.

These Binders have been made expressly for THE GROCER, and are of the best manufacture. The papers can be placed in the Binder week by week, thus keeping the file complete. Address—

THE CANADIAN GROCER,
6 Wellington St. W., Toronto.

G. H. Wedgwood & Co.
Manufacturers of
Grocers' Japanned and Enamelled Goods.

Owners of the most complete plant in the Dominion for
SHOW-CARD MOUNTING.
eow **79 Jarvis Street, Toronto.**

SURPRISE SOAP

A pure high grade laundry Soap.

Put up in neat attractive wrappers and packed in a handsome case.

Grocers' handling this Soap make a good profit and at the same time supply their customers with a first-class soap guaranteed in every particular,

THE ST. CROIX SOAP MF'G. CO.,

St. Stephen, N.B.



TORONTO, August 7, 1890.

GROCERIES.

Despite the extreme heat and the general feeling of anxiety throughout many parts of the country on account of the want of rain. there was a good week's business done in the outset of this month. It compares favorably with that done a year ago. There was a very good trade in sugar, notwithstanding the far from cheerful outlook that the condition of the ripening fruit warranted holders in taking. The trade in teas has been fair, as also that in dried fruits. Canned goods come in for an active demand. The week's payments have been good, although the movement of money is by no means yet free, as there has been nothing of the new crop marketed, save a little fruit and some hay. The want of money retards in some measure both trade and payments, though less noticeably this week than some time ago.

CANNED GOODS.

The market is now completely bare of apples. Corn has become firmer and advanced in its lowest quotation. None is now to be had for less than $1. The stock is waning fast, and the prospects of the new pack do not encourage the expectation of high prices, as the corn crop is likely to be a failure in many quarters, solely on account of the want of seasonable rain. Peas are also in a better position, the lowest price, $1.10, being 10c. of an advance on last week's quotation. They run up as high as $1.25. The new pack is now ready for the market. The season is past for adding another case to it, and there has been an unexpected dearth of stock. Where three tons to the acre were confidently looked for there has been a gathering of not more than one ton, and this has been a general condition of the crop in this province. Tomatoes are also going off rapidly at firm prices, holding yet at $1.20 to $1.30. The stock of them is small. Strawberries are in very good supply at the moment and still at good prices, which there is little doubt they will continue to be. Packers are higher and firmer in their prices, though there is no bidding on the part of jobbers. The old salmon is fast getting into small compass. Ordinary brands are $1.50, and the finest $1.65. There have been reports of big cuts upon these figures, but there seems to be no reasonable ground for weakening unless the stock held is below the average. The coast advices support the probability that the price of the new pack will be high, but both the source of the advices and the critical time of their transmission make their accuracy open to question. Mail advices of July 21, say the pack on the Fraser was only 35,000 cases against a pack of 200,000 cases last year. In this market there has been a fair demand at firm prices for spot stock. The new pack is also firmer. Many jobbers will not bid for futures at present prices. The indefiniteness of the situation is what at present rules. The San Francisco Grocer and Country Merchant says :—

"There continues to be a good distributive demand for Columbia river salmon in carload lots for eastern shipment. The character of the orders received indicates that both jobbers and retailers east of the Rocky Mountains are pursuing a hand-to-mouth policy and buying only for immediate requirements; leading to the belief that the bulk of this season's sales of Columbia river, some 200,000 cases, have already gone into consumption. Telegrams from that river July 21st report the average catch at that date as eight fish to the boat. On the Fraser the catch thus far has been disappointing and as indicating this a prominent house in this city is in receipt of a telegram from the river under date of 22nd inst. as follows : "Every one at present anticipates a failure of this year's pack on the Fraser." Well informed parties do not hesitate to predict that the British Columbia pack will fall 200,000 cases short of that of last year."

Lobsters are firm at $2 to $2.75 according to brand. It is up 20c. per case on the coast. Stocks are light and the demand is good. In all goods there is an unprovement in the attitude of packers, whose over-eagerness a short time ago led to reckless selling of futures. They are now rather stiff in their offers in all lines.

The first new pack canned salmon arrived on the market on Tuesday for Perkins, Ince & Co. This is an earlier shipment than usual. The few cans opened showed good quality. Most of it had been sold to arrive.

COFFEES.

There is a very good demand upon all coffee stocks held here. There is no change in prices yet felt in this market, although there is great firmness at all points of supply. Of the Guetemala crop a leading merchant on the spot wrote a short time ago : "The picking will commence in all probability next month and the crop will be plentiful but the prospects of war with Salvador will make us short of help and may be lose half the crop. If we do not have war with Salvador the Government of Guatemala will have to hold under arms a considerable army in case of emergencies, this will keep the major portion of help from doing the picking." The actual outbreak of war has not yet been followed by clear reports of the effect upon prices.

A company has been formed in Rio Janeiro to assure stability to coffee quotations and facilitate business in that commodity. Agencies will be established in New York, London, Havre and Hamburg. Shares in the new company to the amount of £50,000 have been subscribed for.

DRIED FRUIT.

There has been done a trade in currants, that though limited has been steady. This week's revision of our prices current shows a higher quotation for barrels and half barrels. Advices of the growing crops continue to be of the tone indicated in last week's report. There has been a slight weakening in the prices of Valencia raisins, that fruit having moved down to 7¾c. at its lowest point. The best off-stalk rums from that to 8½c. Sultanas are 11½ to 12c. A letter received the other day by Bendelari & Co. from Whittall & Co., Smyrna, confirms their previous report of the shortage of the Sultana crop; they still further reduce their estimate of figs, and say that though the fruit will be small the quality will be fine.

The stock of prunes in anybody's hands on this market is very low. The demand outlined the stock.

A circular issued by Alfred H. Kenn, Smyrna, under date of July 12, estimates the 1890 crop of Sultana raisins at 30 per cent. less than that of last year; a falling off of 11 per cent in Eleme raisins and an increase of 10 per cent in black raisins, and a falling off of 30 per cent in figs. The crop of the latter is estimated at 12,900 tons, against 19,250 tons last year, and an average of about

SELECTED VALENCIA Raisins.

ESTABLISHED 1869.

STANWAY & BAYLEY.

BROKERS

AND

GENERAL COMMISSION MERCHANTS.

44 FRONT ST. EAST, TORONTO.

Evaporated Apples

MARKETS—Continued.

15,000 tons during the preceding three years. The 1890 crop of Sultana raisins is placed at 15,000 tons. Last year's yield was 21,200 tons, that of 1888 about 31,000 tons, and the average for 1886 and 1887 about 27,000 tons. Of Eleme raisins about 17,300 tons are calculated upon, against 20,000 tons in 1889 and 22,440 tons in 1888. The estimates on currants indicate a heavy falling off in that locality, the total being placed at only 220 tons, against 600 tons in 1888 and 1889. The quantities in all estimates are tons of 2,240 lbs.

NUTS.

Almonds, Brazil nuts, peanuts, Grenoble walnuts, have all gone up, in some cases as much as 2c. above previous prices. There is no special demand here that is moving prices, but the condition of the stock at outside points is what is promoting the advance. The advance in New York has caused the advance here. Stocks are light in this market.

RICE AND SPICES.

Rice and all spices are unchanged. There has been no flag in the brisk trade done for some time, but the stock of rice was quite large here, and saved wholesalers from going to importers so far for stock that is held for higher prices.

SUGAR.

The channels of the sugar trade were unobstructed the last week. If so strong a demand should be regular and steady throughout the whole of the fruit season, this market would be in a healthy state, and would be an excellent outlet for the refineries stocks. Tuesday was an especially good sugar day. The strong call for sugar, however, rests upon a fleeting basis, the remains of the small fruit crop. The berries will soon be done, and after their season is past, there will be little need of sugar for preserving this month. Granulated has remained at 6⅞ to 7c. Although the price in New York has dropped another sixteenth. Refiners here are said to be disposed to shade prices to wholesalers since the fall in New York. The chief strength of the demand here is for bright yellows. The price of brown ⅛c. higher. The latter is very dark and is complained of as tending to run these hot days. Raws are held in small quantity by few wholesalers. They are 5¼ to 5½c.

SYRUPS AND MOLASSES.

Both commodities are unchanged. There has been a good trade the last few days in molasses, but there has been little doing in syrups. Stocks of both, however, require to be constantly replenished by wholesalers, so that though the trade is usually slow it is certainly telling.

TEAS.

There is a considerable quantity of second and first pickings of Japans offering upon this market, but the complaint continues to be the scarcity of low grades of good value. There is a lively market here for all Japans that can be bought from 18c. down. Young Hysons are scarce here and in the foreign markets, and higher; cable offers on Monday to London were refused though full previous prices were bid. On Tuesday a cable came in ordering an advance in prices of 3d. per lb., which is equal to a rise of about 2d.

In blacks there are a few new movings being now purchased for this market. Blacks are unchanged here though English advices are strong. There has been no improvement in the demand for Indian teas, and prices of all medium teas are lower. The market is firm for teas up to 8½d. and over ¼d. per lb. The new season's Japan teas now on the market show a falling off in quality. Excessive rains have done great damage in the last few days in Darjeeling, Dovars and Terai districts. The Calcutta correspondent of the Times telegraphs: Owing to excessive rains many tea gardens at Darjeeling and the Terai are under water. The planters are obliged to communicate with each other by boats. Two large bridges and 500 feet of permanent way of the mountain railway have been carried away.



Ram Lal's PURE INDIAN TEA

GUARANTEED ABSOLUTELY PURE AS MANUFACTURED ON THE CARDENS IN INDIA.

Ram Lal's one of India's finest Teas blended by the Growers. The same strength and flavor always guaranteed to those selling Ram Lal's pure Indian Tea. Try sample case, packed in 1-4, 1-2 and pds. or all pounds, at moderate prices for such fine Teas.

Wholesale Agents:

JAMES TURNER & CO.,

HAMILTON.

STARCH.

There has been an advance in starch. Canada Laundry is now 4¾c., and Canada Corn is 6¾c., each having gone up ¼c. The advance in the price of corn is supposed to be the basis of this upward movement.

PETROLEUM.

Canadian refined oil has advanced another cent, not because of the great demand for it, but because of the almost aggressive activity of crude, for which in various applications there is now a very sharp demand. There is no change in the other classes of refined oil. Trade is fairly good.

DRUGS AND CHEMICALS.

A slight advance on castor oil is the only movement of the market to be chronicled in connection with last week's trade. That trade was rather quiet, the hot wave and the new fruit doing very little to animate it.

BUTTER AND CHEESE.

The old butter unsold on this market stands a poor chance of being disposed of to outside buyers, as these seem not only to have quit bidding, but also to have ceased to pay attention to offers. Two hundred packages were sold to an outsider this week at 5c., and the butter is said to have been of good average quality for old. What is here yet will be likely to make its way into the hands of confectioners. More of the old stock would have been thus absorbed before this for the production of certain classes of bakers' stock, but for the cheapness of substitutes for butter that is usually put to such uses. There is believed to be no longer any old that will bring even 7c. in considerable quantities. Dairy tubs are in liberal receipt at from 13 to 15c. Large rolls, on account of the intense heat, have come in less freely. They bring 12 to 14c. Farmers' pound rolls are scarce, and worth 18c. Creamery tub is in very good supply at 18 to 19c. Creamery rolls are 21c. The quality of the butter coming in assimilates more closely to a single standard. It ranges between extremes of good and bad that are not so far apart as they were last spring.

Cheese is selling very well at 9 to 9½c. The stock is easily kept supplied, while the demand is good. It is unlikely that if the home demand were worse, there would be any reduction in the price, as then more stock would be made for the English market.

COUNTRY PRODUCE.

BEANS—Are dull at $1.55 to $1.75 per bushel.

DRIED APPLES—Very few are left in stock, but these bring 6 to 6½c. The demand is less active, as consumption is engaged with the new small fruit.

EGGS—Dropped 1c. on Tuesday, owing to freer supply. They are selling raw at 16c. and are for the moment fairly plentiful. Any advance upon present American prices will at once open the flood gates of our market and raise prices here. It is the movements of that market which affects ours.

HAY—Old is $9.50 to $10, and new is $9 to $9.50 in bales. Trade is rather dull in pressed hay, as the street supply of new and old is large.

HIDES—Cured remain at 6¼c., Green cows' 6½c. for No. 1, 5½c. for No. 2, 4½c. for No. 3. There has been a lack in the supply which has kept these prices firm.

HONEY—The flow of the new crop continues to be good, according to reports. The prices of the old stock are the same as they have been for some time. The large surplus of the old crop and the big prospect of the new do not favor the probability that present prices will be maintained. That probabilty is favored, however, by another circumstance, namely, the scarcity of fruit. Clear honey is 9 to 12c. and comb is 14 to 18c.

HOPS—There is no change in the condition of the market. Prices are from 8 to 14c. the middle point separating the scale of prices for '88 and '89 stock respectively.

OATS—The declining supply in the country on the verge of the reaping of the new crop, and the limited prospective yield of

MARKETS—Continued.

that crop, keep the price on the upward move. They are now firm at 50c. in car lots.

POTATOES—New are worth 75 to 80c. per bushel. They are arriving freely and are taken up by local consumption very fast.

POULTRY—Chickens are scarce. They are 55 to 70c. per pair. Ducks are of the same value.

SKINS—Pelts and lambskins are now all eligible to be classified together as sheepskins, the wool of the former and the dimensions of the latter having both outgrown the terms formerly used. They are 65c. Calfskins are 8c. for No. 1 and 6c. for No. 2.

TALLOW—Is 2c. for rough and 5½c. for rendered.

WOOL—Goes readily, and is in moderate receipt at 21c.

FISH.

Trout and white fish are expected to be scarce from now until the fall. Trout have not been plentiful all summer, and the shipment of white fish usually begins to be smaller about this time. There is not enough trout received at present to cover the demand. The quality of white fish received this summer is much better than that of last year. The run of British Columbia salmon is not as large as what was expected. Lake herring is scarce at present and have been all through the summer compared to what they were last year. There is a moderate demand for pickerel, but the supply is small. It is reported that pickerel is in good request in New York at present. Black bass is being received in small quantities. The demand is very firm. The prices have advanced for trout and white fish, owing to scarcity. The prices are: Trout and white fish, 6 to 6½c.; British Columbia salmon, 14c.; lake herring, $1.75 per hundred; pickerel, 4½ to 5c.; black bass, 8 to 9c.

GREEN FRUIT.

The orange stock here is kept replenished by small but numerous receipts of Sorrentos, which continue to be all that is to be had. The demand has improved, and oranges are $7.50. The Jamaica stock is not sufficiently matured, though it has been cased up for several weeks, and the New York market is supplied. Lemons are going off very fast, and as the stock is running low, there has been a great increase in the price. Here they run from $7.50 to $10. They are worth $7 to $7.50 in New York. Bananas are in easy demand, they suffering more than any other class of green fruit from the competition of the season's fruits of native growth. They are $1.25 to $2.00, according to size of cluster.

PROVISIONS.

The request for smoked meats of all desctiptions has been strong and uninterrupted. A very good week's trade has been done in these, as also a fair business in shortcut. Lard experiences a very steady demand, which was wont to be largely in favor of American compounds which are now practically debarred.

BACON—Long clear is 8½ to 9c. Bellies are 11½ to 12c. Backs are 11 to 11½c. Roll is 10c.

DRESSED HOGS—Are $6.50 to $6.75. Very few arrivals.

HAMS—Smoked are firm at 12½c. Sweet pickled are 11c.

LARD—Is 10c. in 20 lb. packages, and 9c. in 50 lb. pails.

MESS PORK—Is $15 for heavy and $16.50 to $17. for family.

SALT.

The sale of salt is kept back owing to the Liverpool manufacturers cutting on Canadian prices. The sales this week show an increase on last week. The following are the sales reported by the Toronto salt works for the week: 2 car sacks at 70c.; 2 cars bbl. $1.40; 1 car dairy at $1.25. Smaller quantities are $1.50 to $1.55 for bbls.; 80 to 85c. for sacks, and 55c. for ¼ sacks. Liverpool salt is bringing for coarse sacks, 11 to ton, 66c. and 12 to ton, 62½c.

DRY GOODS.

Traders report a continued activity in the demand for Canadian staples. The trade in imported and native tweeds, however, has been light. All the buying has run in the track of the season's demand, which is of a strength which warrants the belief that currant trade in the country is good. Payments are not an object of special complaint.

KNOX, MORGAN & CO.,

WHOLESALE

Dry Goods Importers

HAMILTON, ONT.

Fall Stock now complete.

Travellers Orders being rapidly executed.

Now that the outlook for a good Fall Business is well assured we urge our customers to make a judicious selection for probable requirements so as to ensure satisfactory deliveries.

General Store Keepers can rely on finding in our Travellers' hands a full range of Samples of popular easy selling goods at close prices and liberal terms.

KNOX, MORGAN & CO.

STUART, HARVEY & Co.

Importers and

WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

HAMILTON, ONT.

BALFOUR & CO.,

IMPORTERS OF TEAS

AND

Wholesale Grocers

HAMILTON.

MYRTLE

T. AND B.

CUT AND PLUG

SMOKING TOBACCO.

And "LILY," 10c. Plug.

Manufactured by

GEO. E. TUCKETT & SON

Hamilton, Canada,
And Danville, Virginia.

W. G. DUNN & CO

Importers and Manufaturers.

Canada Mills, HAMILTON, ONTARIO. — 21 Mincing Lane, LONDON, E. C. WORKS Croydon, Surrey.

WE would draw the attention of the Trade to our MUSTARDS, which are prepared from the finest English Seed, giving the greatest satisfaction. The well-known brand DUNN'S BAKING POWDER, "THE COOK'S BEST FRIEND," has an enormous sale, it never gives trouble. OUR SPICES are perfection, the pure ground White and Black Peppers are the finest in Canada. Samples and Price Lists sent free on application. OUR goods can be obtained through the Wholesale Houses, or direct from our Mills in Hamilton. Each package of pure goods is sealed with our guarantee. See Price current.

MONTREAL

MONTREAL MARKETS.

GROCERIES.

AUG. 6, 1890.

The provision market continues quiet and without any noteworthy feature.

There is no change to note in the egg market, the demand continuing good and the supply small. The range is still 15 to 16c.

FLOUR AND GRAIN.

The flour market ruled steady and quiet on the whole, with the same characteristics. Straight rollers are worth $4.80 to $4.90 for best grades and there is business in Manitoba hard winter patent at the outside figures. Strong bakers' unchanged at $5.25, the market on the whole being firm.

There is nothing doing in grain except a small local movement in oats. Owing to the high prices ruling the export business is practically at a standstill, as freights are quoted nominal at 1s.

BUTTER AND CHEESE.

The butter market is as uninteresting as ever, and offers from the country are becoming more frequent than ever, indicating that stocks are pressing worse and worse every day. Beyond what little local jobbing ensues there does not appear to be any outlet for the stuff, as there is no enquiry at all from Great Britain. Prospects for the future, therefore, do not look promising, and those who bought up the stock of old in the spring cannot feel cheerful. With regard to the stock attempts are made from time to time to work it down, and so far have not met with very gratifying success. We understand that there have been transactions with confectioners and pastry men at pretty low figures, but could not learn the exact quotations. It was gathered, however, that it was inside of 6c., and we heard to-day of further transactions on this basis.

CHEESE—There was nothing at all to note to day regarding the market, which has continued dull on spot ever since the opening of the week, and may be classed as about steady, with an easy undertone. However, country operations show no great variation, and from what can be gathered were legitimate enough, but there is no new business of any kind to report, and a lack of encouragement from the other side, which always has its effect on the market. As to values, we cannot advance anything as positive, but, basing our figures on country operations, we think they can stand pending further developments. Finest western, colored, 8¼ to 8⅜c.; finest western, white, 8 to 8⅛c.; finest western, white, 8 to 8⅛c.; townships white and States, 7¾ to 8c.; French country makes, 7¾ to 8c.

MONTREAL NOTES.

The Moffat Packing Co. is a new company just started in this city. They are rigging up just now for tomatoes, and we believe intend to put up a brand second to none. Mr. Moffat is well-known to the wholesale and retail trade of Canada, having represented the Johnston Fluid Beef Co. and W. Clark, latterly the Canada Meat Packing Co., for a number of years. This being the case, together with his years of practical experience previous to his "trials on the road," we will expect that the Moffat Packing Co.'s goods will be of first quality. And they will meet with success.

Mr. L. E. Morin, of this city, who is a member of the Gaspe Fishing Company, received a communication informing him that the fishing is very poor just now in that station, and for three weeks the catch has been barely sufficient for local consumption. The rain is almost ceaseless, so that the fish can only be dried with great difficulty. Fish is so scarce that merchants have come from Halifax and other central ports of Nova Scotia to buy all that they can find. On the north coast, or Canadian Labrador, the catch has been a complete failure and most of the fishermen have already returned from sea with hardly enough fish to keep themselves and families through the winter.

FRAUDULENT PORK ENTRIES

A number of seizures have been made of barrelled pork which has been entered at certain ports of the Dominion as being the "product of hogs weighing not less than 200 pounds, and containing not more than sixteen pieces to the barrel," which class of heavy pork comes under a special customs classification. Upon examination, however, it was found that the pork thus designated contained more than sixteen pieces to the barrel and was cut from other portions of the hog than provided for in the tariff item under which they were entered. In other cases it was found that the original brand upon the pork barrel had been obliterated and a new brand placed thereon, in order to bring it ostensibly within the meaning of the tariff regulation. The officials in the different ports of the Dominion have been instructed to look closely after frauds of this nature. A few seizures and confiscations of pork thus fraudulently entered will have a wholesome effect upon unscrupulous importers, and will afford that measure of protection to the Canadian producers which the new tariff was designed to extend to them.

HE BOUGHT A TYPEWRITER.

GREATT BARRINGTON, feb 6, 1890

De@r F.iend—I have ?Ough! ? a tripe waiter (No d—$ It a T.Y.P.E. W.R.T.E.R.) Am nOw Dev@ting @ little lei$ure time to GEtting acuuainted with It the Agent s@id itt, cood (could) be learned inno time :n Abel—bodied m@n 02 wrxte 100 lefters A dAy—i @m no! able bodied ju$t owing 2 Anaxident I hed While squatinG:' I Wrote 8$4 letters in one day & they aLl loaked wurse than this. he Said it would Be a thxng of beavty & jOy FORever ;) I wish he w*uld come back. I want See him very BAD. I have had this type writer only 2 Davs & used up Al ready 27 reams of paper also got the infernal thing Soit wont wRite anything bZt Xolopuck or Russian, he told me It Wis cus to Mary 2 h@ve pa tience, thats All right; after I get through w4th Him dR smaLl will have one More, I paid $17'74 for type writera —and have conclzded trade IT off for A dOg then .f(I can borrow a Gun, J'llkill him. Good bZe more latter. exqses my !*SS--I--$.— Berkshire News.

THE LAST DONATIONS.

The list of donations to the pic-nic fund of the Toronto Retail Grocers' Association was supplemented since our publication of it as follows: Jas. Lumbers, $10; Dominion Brewing Co., $10; Charles Wilson, $5; Gunn, Flavelle & Co., $5; W. T. Macgreggor, $2; Moyer & Co., $5; D. Morton & Sons, $10; Simcoe Canning Co., 1 case 2-lb. cans strawberries, 1 case Lynn Valley corn; James Dickson & Co., 1 case can beef; J. E. Baillie, 2 hams; Elias Rogers, 1 cord wood; Smith & Keighley, 1 caddie black tea; Edwardsburg Starch Company, 5 cases starch. All are gratefully acknowledged by the committee.

The Murray is still on deck representing the sugar refining industry here. No sooner did W. E. Murray of the Canada go on his vacation than a Mr. Murray came temporarily in the interest of the Nova Scotia.

A Brooklyn grocer had a clerk who worked a little boodle racked of his own and he did it in the following manner: He called regularly every morning on a customer and took her order. When he delivered the goods he entered them in her pass book, which never reached the store. He made it a practice to charge an extra price for almost every article delivered, while he entered the correct amount in his order book, from which the amount were copied into the ledger account kept at the store. On the first of each month the amounts charged in the pass book were figured up, and the account paid. The clerk handing in the amount of the bill as it appeared in the ledger, and keeping the balance which netted him from ten to twenty dollars a month. Last month the husband of the lady in question called at the store for his statement, which he paid. You can imagine his surprise when he discovered that his bill according to his pass book at home was nearly twenty dollars in excess of the amount paid according to statement rendered. Investigation was then made through all former accounts that had been paid, which showed that the boodle clerk had played his game well while it lasted. The clerk has been bounced. He should have been sent to jail.— Retail Grocer Advocate.

The following dialogue from a western town should be read and remembered by grocers:

Lady—Please send me a can of Diamond Baking Powder.

Grocer—We haven't got Diamond. Will send you this, which is the same.

Lady—How do you know it's the same?

Grocer—Well (stammering), we sell lots of this.

Lady—That don't make it as good. I've tried both and want Diamond. Good day.

Grocer—(Soloquizing), "Now, she will probably get her fruit for canning and sugar, etc., at ————," all because I did not have Diamond Baking Powder. I'll order at once.

CREAMERY MEN AND MERCHANTS

Holding butter of good quality are requested to correspond with

T. W. CLARK,

Commission Merchant and Wholesale Dealer in Butter and Eggs.

Consignments solicited and business transacted for Ontario and other Eastern Canada Merchants.

VANCOUVER, B.C.

References : Bank of British Columbia, Bank of British North America.

W. RYAN

Produce and Commission Merchant,

72 FRONT ST. EAST, Toronto, Ont.

—DEALER IN—

Mess and Shortcut Pork ; Long, Clear Breakfast and Roll Bacon ; Hams ; Lard ; Dried and Evaporated Apples.

SPRUCE BUTTER TUBS, 50's, 30's, 20's

Consignments of Eggs and other Produce Solicited. Egg Carriers supplied.

J. F. YOUNG & CO.

Successors to YOUNG, ANDRRWS & Co.,

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

We solicit your consignments. We do not speculate on your produce, we sell to the best advantage for you. We handle everything that the country merchant requires to send from home to sell. Our warehouse is in the centre of the commission business. Our cellars are airy and cool. Send us a small trial lot.

J. F. YOUNG & CO.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

THE MAPLE LEAF brand of Canned

Salmon is the best brand packed on the Pacific Coast. Great care is exercised in packing, and the best fish selected.

A. WATTS & CO.

Todhunter, Mitchell & Co.

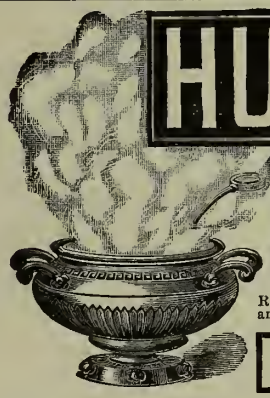
—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.



HUCKINS SOUPS

Tomato, Mock Turtle,
Ox Tail, Green Turtle,
Pea, Julienne,
Beef, Vermicelli,
Chicken, Terrapin,
Macaroni, Consommé,
Okra or Gumbo,
Soup and Bouilli,
Mullagatawny.

RICH AND PERFECTLY SEASONED.

Require only to be heated, and are then ready to serve. | Prepared with great care from only the best materials. | Have enjoyed the highest reputation for more than 32 years.

TEST FREE

Send us 20 cents, to help pay express, and receive, prepaid, 2 sample cans of these Soups, your choice.

J. H. W. HUCKINS & CO.,
Sole Manufacturers, Boston, Mass.

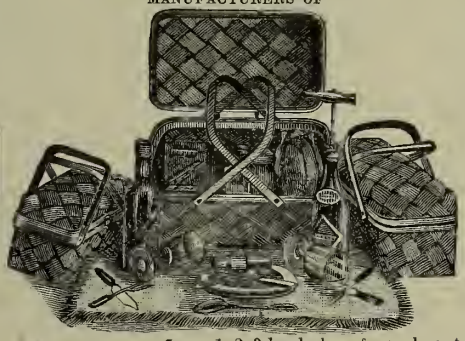
SOLD BY ALL LEADING GROCERS.

LEONARD H. DOBBIN, MONTREAL. Sole Agent for Canada.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF





1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

OAKVILLE, ONT.

WM. DAVIES & CO.,

TORONTO.

Curers and Packers

— OF —

All Descriptions of Hog Products.

Pure Lard and Sugar Cured Hams and Bacon a Specialty.

WOODENWARE



The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

Manufacturers of Pails, Tubs, Washboards, Clothes-pins, Candy Pails, Lard Pails, Syrup Pails, also impervious packages for Oil, Paints, Varnish, Pickles, etc. Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

ORDER A CASE OF

OCEAN WAVE BAKING POWDER

From your Wholesale Grocer.

Sells itself after One Trial. Prices Current

BAKER'S COLLECTING AND INQUIRY AGENCY,

Room 45, Yonge St. Arcade, Toronto, Ont.

Handles all Classes of Accounts. Seventy per cent. of all Claims reported last year were paid. Write for terms.

System Copyrighted February 13th, 1889.

McLAREN'S

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a Point of Keeping it always in Stock.

THE MONTREAL GROCERS' PIC-NIC.

Was I at the Grocers' Pic-nic? Well, I guess so. Who was not there? All the grocers and their friends that had a clean shirt and a dollar in their pocket were there.

The day was all that could be desired, wet days are rare in the history of the Montreal grocers' pic-nic as the two C. P. R. special trains left the depot sharp on time with twenty-five hundred of the happiest mortals in Montreal, bound for Foster Park, on Brome lake. Lack of space prevents our describing this beautiful spot, but this we will say that once visited it is almost certain to be visited again. Charmingly situated in a hollow surrounded by many fine green fields and forests, it furnished with its modest length and breadth a grand variety of scenery.

There was no weary tramp to reach the grove, the train running right through the park, and fifteen minutes after the train came to a stand still, dozens of family parties were lunching under the trees.

Dinner was the first thought in every ones mind and soon the tables were filled with a hungry crowd. President Fraser took the head of the table with Ald. Gauthier, ex-president on his right and among others were: L. L. St. Arnould. of Chaput, Fils & Cie; W. Duckworth, of Turner, Rose & Co.; H. Laporte, of Laporte & Co.; Lauglois of Lauglois & Co.; Mr. Farguson, of the Montreal Biscuit Co.; and Mr. Geo. Wait.

The speakers were President Fraser, Ald. Gauthier, Judge Lynch, Geo. Wait, H. Laporte, A. Desjardins, J. J. Curran, M. P. and J. Monier.

Amusements during the day were many and varied. There was boating, dancing, the games, and last, but far from least, that peculiarly interesting pastime which divides people into couples.

The sports and games were very interesting, every event being well contested. The following being the result :—

Quoits—1, McPhee ; 2, Connaughton.

Quarter-mile race, bookeepers and salesmen—1, Taylor ; 2, Gauthier ; 3, Howard.

Quarter-mile race, drivers and storemen—1, W. Turnbull ; 2, Vanier ; 3, Burgess.

Hundred yards dash—1, H. Phillips ; 2, T. Scott ; 3, J. T. Wilson.

Running hop, step and jump—1, Gauthier; 2, J T. Wilson.

Hundred yards dash, boys 15 and under—1, W. Lynch ; 2, Gates ; 3, Gaffney.

Hundred yards dash, girls 12 years and under—1, Effie Warner ; 2, Jennie Long ; 3, Kate Cafferty.

Hundred yards dash, open only to grocers' and their employees whose place of business is closed on the day of the picnic—1, E. Taylor ; 2, W. Kimball ; 3, A. Laniel.

Hundred yards dash, committee race—1, S. Demers ; 2, J. T. Watson ; 3, W. Corbeille.

Quarter mile race, buiscuit trade—1, R. Metcalf ; 2, T. Allaire ; 3, U. Allaire.

Quarter mile race, subscribers and their employees—1, A. A. Hunter ; 2, A. Gauthier, (under protest) ; 3 U. A. Lapointe.

Hundred yards dash for reporters—1, (gold medal, present Canadian Brewing Co.,) Hugh C. McLean, CANADIAN GROCER ; 2, B. Mahler, St. Johns News.

Boat race—1, J. T. Wilson ; 2, Thos. ——; 3, B. Taylor.

Tug of war, Knowlton versus Montreal—Knowlton.

Highland fling—1, E. Nivin ; 2, Thomas McRae.

Sword dance—1, Thos. McRae ; 2, E. Nivin.

Following were the several committees :

Music and Dances—S. Demers, President; W. Duckworth, R. S. Auld, W. Corbeil.

Refreshments—A. Desjardins, President; James E. Manning, M. Lemieux, Geo. Hayes, Jos. Archambault, S. D. Vallieres, F. Bigaouette.

Printing—A. D. Fraser, President; Thos. Gauthier, L. M. Soucy, Ed. Elliott.

Railway—Thomas Gauthier, President; James E. Manning, S. D. Vallieres.

Finances—A. D. Fraser, President; B. Connaughton, A. Desjardins, Thomas Gauthier.

Judges—Geo. Robb, Knowlton, Judge W. W. Lynch, J. N. Davignon, J. C. Wilson, Ald. J. D. Rolland, A. D. Turner, Geo. Wait, L. L. St. Arnauld, H. Laporte, Chas. Langlois.

THE GROCER IN THE NORTH-WEST.

Mr. G. Hector Clemes, representing the CANADIAN GROCER and GENERAL STOREKEEPER and BOOKS AND NOTIONS, meritorious class publications issued in Toronto by Mr. J. B. McLean, is in town in the interest of these papers. We hope he will find our merchants willing to patronize them.—The Herald, Calgary, N.W.T., July 31. The Herald's advice seems to have been taken, for our representative found the enterprising business men of that thriving town ready to patronize him.

The Calgary Tribune, Aug. 1, says: "Mr. G. Hector Clemes besides being an energetic business man can sing a good comic song, as he proved at last night's smoking concert, His grip advertising the CANADIAN GROCER, HARDWARE, BOOKS AND NOTIONS, is a great advertising medium."

The contractors for the Toronto corporation supply of oats, hay and straw are P. McIntosh & Son. In May last they were awarded the contract for supplying oats at 37 cents a bushel until November 1. Notwithstanding the fact that oats are now selling at from 45 to 46 cents a bushel, McIntosh & Son are making money out of their contract. Before undertaking to supply the oats they took the precaution to get control of more than the city will require at about 35 cents.

TURNER, ROSE & CO.

Wholesale Grocers, Montreal,

:-: AGENT FOR CUNNINGHAM & DE FOURIER CO'S :-:

TABLE DELICACIES.

Just the thing for camping and picnic parties.

"UNTOUCHED BY HAND."

POTTED AND CANNED MEATS. FISH AND FOWL.

Please send for Catalogue.

ESTABLISHED 1842.

L. CHAPUT, FILS & CIE.,

WHOLESALE GROCERS,

No. 2 and 4 De Bresoles Street, Montreal,

SOLE AGENTS FOR

Greenbank's Concentrated Lye.

JUST RECEIVED { 300 cases Louis Trefavenne Sardines. 50 bags sifted black pepper.

HUDON, HEBERT & CIE.,

WHOLESALE GROCERS

—AND—

WINE IMPORTERS,

NO TRAVELLERS ON THE ROAD.

304, 306 St. Paul St.
143, 145 Commissioners St. **MONTREAL.**

BAKING POWDER!

IMPORTANT TO THE TRADE.

PURITY, STRENGTH, FULL WEIGHT.



Put up in ¼, ½ and 1 lb. Tins. RETAIL PRICE 10, 15 and 25 cents.

MAKERS WILL ONLY SELL TO DEALERS WHO MAINTAIN PRICES NAMED.

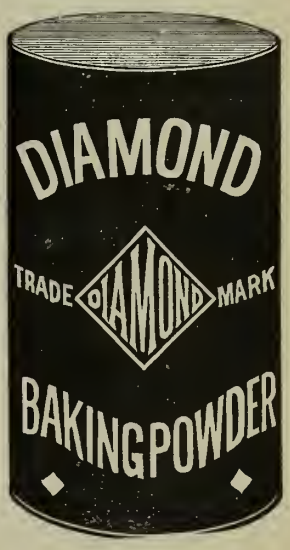
"SUCCESS FROM THE START"

Fully equal in results to any High-priced Powder offered.

This Brand of Powder although on the market a short time only, is now demanded by all our regular trade. It's success has been so well assured as to compel extensive additions to our factory to meet growing demand. "Prices on application." "Mail orders solicited."

Diamond Baking Powder and Spice Mills,

W. H. GILLARD & Co., Proprietors, HAMILTON, ONT.



THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL.

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday s yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, McGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

A large consignment of our New Alaska Pattern Granite, in both plain and decorated, just arrived. Some staple assortments of good Seconds also on hand. New lines of China Tea Sets, Toilets, etc., now open for inspection. Goods both in packages and open. Please give us a call.

RICHARD TEW & CO.

IMPORTERS OF

Crockery, Glassware, China, Lamp Goods, Etc., Etc.,

10 FRONT ST. East,

(Adjoining Board of Trade Building.)

TORONTO.



ONTARIO.

Burk's Falls—Taylor Bros., general store, assigned to Geo. Brady, Toronto.

Delhi—Conlin, Edward, tanner, burnt out, partially insured.

Eden Grove—McCraw, E. & Co., general store, sold out to Louis Emery.

Farewell—Hill, Robert, general store, assigned to Robert McKim, Sheriff Guelph.

Guelph—Mitchell, W. F. & Co., paper, twines and tinware, dissolved, W. F. Mitchell continues.

Hamilton—Mealey, T., manufacturer carpet lining, burnt out.

Kingston—Kelly, Samuel John, painter, etc., assigned in trust.

London—Mansfield, S. H. (estate of), grocer, stock, etc., advertised to be sold by auction on 5th inst.

Minden—Carl, A. B. H., general store, burnt out, partially insured; Noice, Edward, general store, burnt out, partially insured.

Ottawa—Hogg, Wm. & Co., grocers, execution vs. them and writ issued.

Peterboro'—Minore, W. G., wholesale confectioner, assigned to Jno. Hull, Peterboro'.

Petrolea—Lancey, Blake, dry goods, assigned to Jno. Fraser, Petrolea.

Toronto and Port Perry—Corrigan, T. S. & Co. (co. nom.), grocer, assigned to C. C. Bennett, Toronto.

Windsor — Downie, Jno., hardware, assigned to J. Coller, sheriff, Sandwich.

MANITOBA AND NORTH-WEST TERRITORIES.

Fort McLeod—Reach & Barker, fruits, dissolved partnership.

Saskatoon—McCordick, R. & Co., general store, succeeded by Smith & Leslie.

Winnipeg—Vanderwee, E., fruits and confectionery, burnt out, partially insured.

QUEBEC.

Aylmer—O'Reilly, E., general store, meeting of creditors adjourned.

Carleton—Leblane, Jno. G., general store, stock, etc., advertised for sale by tender on 7th inst.

Cote St. Antoine—Anglen, R. D., fruits etc., burnt out; Paul, J. W., flour and feed, burnt out; Paul, Walter, (branch store) grocery, burnt out, insured; Seguin, Alex., hardware, burnt out.

Melbourne—Atkinson Bros., general store, advertised dissolution to take effect Sept. 1st. E. J. Atkinson retiring; Beattie, Wm., general store, assigned in trust.

Montreal—Fugure, Pierre E., grocery, assigned in trust; Grace, P. & Co., (co nom) W. & R., grocery, deceased; Neil, Wm., general store, stock, etc., advertised to be sold by auction on 12th inst.

Windsor Mills—Moore, F. & Co., general store, stock, etc., advertised to be sold by auction on 5th inst.

NOVA SCOTIA.

Clarke's Harbor—Clarke's Harbor Union Outfitting Co., general store, etc., assigned.

Halifax—Duffield, Alex., oil dealer, business transferred to the Eastern Oil Co.; Keefe, J. J., grocery, stock, etc., seized; Wright, E. W., tea, stock sold at auction.

Sheffield — Wood, F. W., general store, offering to compromise.

Spring Hill—Herritt & Smith, general store, bill of sale.

NEW BRUNSWICK.

Woodstock—Porter, R. B. & Co., dry goods, bill of sale.

HECK'S COLUMN.

Leaving Winnipeg we pass through a fine country, here and there settled, but in most places unoccupied. Arriving at Portage La Prairie, which the Manitoba and North Western as well as C. P. R. run into, we see the foundation of another fine town. At present there is an abundance of merchants, scattered through the place, all making a fair living. The town is steadily increasing in population, the farm lands being worked, making its financial success sure. They are also putting in an electric light plant which will improve the appearance of the place greatly. The merchants are looking forward to a good trade this fall.

Brandon is our next stop. Here's a town or so called city, which we have all heard more or less about, built as it is on a sloping plain, close to the Assinaboine river. The merchants all are pushing men, and the town should succeed. The Assinaboine river would if dammed at this place make an immence manufacturing town of Brandon. There is some talk of doing this, but as yet nothing definate has been done in the matter. At Griswold a few miles west of this place, there are a few business places, but so far it is nothing but a small country town. Further on is Oak Lake, a trifle larger than the former town but about on the same stand point of progress, although things look a little brisker. Then we reach Virden, the last town west on C. P. R., of any importance in Manitoba. The farming country around here is very fine, and what merchants are located here are believed to be doing well. Proceeding into the North West Territories Moosomin, is reached. Here a few Mounted Police are stationed to search trains for liquor and look after things in general on the boundary line. The merchants here say things are very quiet at present. Some of them it will be remembered, were burnt out about the first of June last. These men are at present occupying small buildings, and are pushing ahead their new stores, which they expect to enter about the middle of Sept. next.

G. H. C.

The Inland Revenue Department has recently issued a bulletin of about thirty pages which is devoted exclusively to the subject of baking powder and which shows that the majority of the goods in the market are adulterated and unfit for use. Prof. A. McGill, who has had charge of this important work for the Government, says that "imperial baking powder is an excellent baking powder." A word to the sensible housekeeper should be sufficient.

DETECTIVE AGENCIES.

HOWIE'S DETECTIVE AGENCY, 86 WELLington St. West, Toronto, Ont., established 1886. Telephone 1309.

BUSINESS CHANCES.

FOR SALE—A GOOD GROCERY AND MEAT business, satisfactory reasons for selling out. Apply to R. J. Bampfylde, cor. Walnut and Hunter Sts., Hamilton, Ont.

TRAVELLER CALLING ON GROCERS IN Toronto wants a line of goods on commission. First-class references given. Address J. I. 453 Church St., Toronto.

RARE CHANCE—ONE OF THE BEST MEAT and vegetable markets in Hamiltou for sale; satisfactory reasons for selling. H. Harrison, 21 John south, Hamilton. 31

GENERAL STORE IN GLENMORRIS TO rent; post-office in connection; brick building; posession 1st July; an excellent opening. Address Thomas Scott, P. M., Glenmorris, Co. Brant. 31

TENDERS FOR PURCHASE OF STOCK OF general store of late Andrew Melville, Nottawa, near Collingwood, will be received to 1st August; also tenders for store premises, which are exceptionally good; tenders for stock to state rate in dollar for whole or by departments and terms of payment; a minimum price is fixed on; the highest tender above this price, if otherwise satisfactory, will be accepted; possession immediate; first-class chance to settle down to safe paying trade in flourishing neighborhood; inspection invited. For particulars apply to William J. Frame, Secretary to Executors, Collingwood.

Battle & Smyth, Thorold, Ont., Manufacturers of The Japanese Shoe Blacking.

STEEL, HAYTER & CO
IMPORTERS OF
INDIAN TEAS
Direct from their Estates in Assam.
Assams, Kangras, Darjeelings and Indian Oolongs in Stock.
PROPRIETORS OF THE WELL-KNOWN
"Monsoon" Brand.
SAMPLES AND QUOTATIONS ON APPLICATION
11 & 13 Front St. E. Toronto.
Calcutta and London Firm: Octavius Steel & Co
Telephone 2354.

The Neostyle, THE BEST DUPLICATING apparatus. 5,000 copies made from one original writing, drawing or music.
GEO. BENGOUGH,
45 King E., Toronto.



Every dealer should keep these packages in stock. Good seller. Good profit. Gives satisfaction. Order a dozen from your wholesale house to try.

CANADIAN AGENT: F. J. COOKE 2067 Catharine St. Montreal Canada.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Aug. 7, 1890.

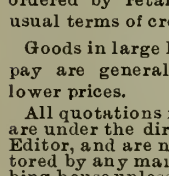
This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

IMPERIAL—ONTARIO AND QUEBEC.



	Per doz.
Imperial 10c. cans	$0 90
" 4 oz. "	1 35
" 6 oz. "	1 85
" 8 oz. "	2 45
" 12 oz. "	3 70
" 16 oz. "	4 70
" 2½ lb. "	11 30
" 3 lb. "	13 50
" 4 lb. "	17 30
" 5 lb. "	21 50

Sold only in cans.

Cottam's Best, in 1 lb tins	3 00
Best in 5 oz. tins	1 10
Cottam's Choice, 1 lb tins	1 75
" " 5 oz tins	70
" loose	10
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb. tins	65
" " bulk, per lb	12

	Per doz.
Empire, 5 dozen 4 oz cans	$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" ½ " 5 lb cans	8 00
" bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases.	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60

BISCUITS.

	Per lb
Arrowroot	$0 11½
Abernethy	9
Ginger Nuts	11½
New York Fruit	15
People's Mixed	11
Pilot Family	6
Snowflake	11½
Magard	15
Soda	6
Soda, 1 lb packages	8
" 3 lb "	21
Sultana, thin	11½
Tea	11½
Wine	9½
Wine, sweet	9

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ⅔ "	2 10
" ½ "	1 10
Spanish, No. 3	4 50
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jacquot's French, No. 2	3 00
" " " 3	4 50
" " " 4	8 00
" " " 5	10 00
" 1-gross Cabinets, asst,	7 50

BLACK LEAD.

Reckitt's Black Lead, per box	1 15

Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross	$1 80

BARRINGER & BROWN.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Convex Black Lead packed in wood boxes containing 12 card boxes, per box	1 12

BLUE.

Reckitt's Pure Blue, per gross	2 10

TELLIER, ROTHWELL & CO'S.

Parisian Square Blue, per lb	13 to 14c

BARRINGER & BROWN.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Azure square blue box, containing 8 1 lb. packets of 16 oz., squares, per 8 lb. box	0 89

BROOMS.

	Per doz.
Carpet....4 strings	2 90
X Parlor, 2 "	2 65
Louise 3 "	2 65
1 Gem 4 "	3 25
2 " 3 "	2 65
3 " 2 "	2 20
4 " 2 "	1 95
O Hurl... 4 "	2 65
" 3 "	2 35
2 " 3 "	2 05
3 " 3 "	1 70
OK " 2 "	1 35
Hvy Mill 4 "	3 70

CALVES' FEET GELATINE

G. P. SWINBOURNE & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Boxes of 4 dz. 6d., and 2 doz. 1s. pack	$3 96

CANNED GOODS.

	Per doz	
Apples, 3's	$0 00	$0 00
" gallons	....	....
Blackberries, 2	2 00	2 10
Blueberries, 2	1 25	1 40
Beans, 2	0 95	1 10
Corn, 2's	1 00	1 10
" Epicure	1 45	1 50
Cherries, red pitted, 2's	2 25	2 40
Peas, 2's	1 10	1 25
" sifted select	....	1 35
Pears, Bartlett, 2's	2 00	2 10
Pineapple, Baltimore	2 40	2 50
" Bahama	2 90	3 00
Peaches, 2's	2 25	2 35
" 3's	3 25	3 50
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	1 90	2 00
Pumpkins, 3's	1 10	1 20
" gallons	3 10	3 25
Raspberries, 2's	2 50	2 60
Strawberries, choice 2's	2 25	2 50
Succotash, 2's	1 60	1 65
Tomatoes, 3's	1 20	1 30
Lobster, Clover Leaf	....	2 75
" Tall	2 00	2 20
Mackerel	1 40	1 60
Salmon, 1's	1 50	1 65
" white	1 30	1 40
Sardines Albert, ¼'s tins	11,	11½
" " ½'s "	15,	18
" Martiny, ¼'s "	10,	10½
" " ½'s "	18,	19
" Other brands, 9¾,	11,	16, 19
" P & C, ¼'s tins	20,	22
" " ½'s "	33,	36
" Amer, ¼'s "	6½,	8
" " ½'s "	9,	11

MARMALADE, JAMS AND JELLIES.

CAIRN'S.

(Blaiklock Bros., Montreal, Agents.)

Marmalade. Price, f.o.b. Montreal.	dz.
"Home Made," glass 1 lb	$2.35
" White 1 lb	2.25
" " 2 "	4.15
" Stone 7 "	13.20
Scotch White 1 "	2.10



Jams. 1 lb. white pots, 4 doz. assorted, per doz. $2.35.
Gooseberry
Strawberry
Black Currant.
Red Currant.
Green Gage
Apricot
Raspberry
Damson
Plum
Red Currant and Raspberry

Jellies. Red Currant, 1 lb. white $2.75
Black Currant, 1 lb. white 2.75

DELHI CANNING CO.

Jams, assorted, 1's	2 35
Jellies, 1's	2 25

CANNED MEATS.

CLARK'S.

Comp. Corn Beef 1 lb cans	$1 60
" " 2 "	2 65
" " 4 "	5 15
" " 6 "	8 00
" " 14 "	18 60 19 20
Minced Collops, 2 lb cans	2 60
Roast Beef 1 "	1 60
" 2 "	3 15
" 4 "	5 85
" 6 "	7 00
Par Ox Tongue, 2½ "	$7 25 7 50
Ox Tongue 2 "	4 50
Lunch Tongue 1 "	3 00 3 10
" 2 "	5 25 5 75
English Brawn 2 "	2 50 2 60
Camb. Sausage 1 "	2 50
" 2 "	4 00
Soups, assorted 1 "	1 35
" 2 "	2 25
Soups & Boulli. 2 "	1 80
" 6 "	4 50
Potted Chicken, Turkey, or Game, 6 oz cans	1 50
Potted Ham, Tongue or Beef, 6 oz cans	1 35
Devilled Tongue or Ham, ½ lb cans	1 35
Devilled Chicken or Turkey, ½ lb cans	2 25
Sandwich Ham or Tongue, ½ lb cans	1 50
Ham, Chicken and Tongue, ½ lb cans	1 50

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars,	$9 50
Ditto, 25 and 40 lb pails, per lb.	12½c

J. H. WETHEY'S—ST. CATHARINES.

Condensed, per gross, net	$13 50

CHEWING GUM.

ADAMS & SONS.

Tutti Frutti, 36 5c bars	$1 30
Sappota, 150 pieces	1 00
Sweet Fern, 230 "	0 85
Black Jack, 115 "	0 85
Red Rose, 115 "	0 85
Barley Malt, 115 "	0 85
Tampico, 115 "	0 85
Lemon Trumps, 115 "	0 85
Magic Trick, 115 "	0 85
Puzzle Gum (new) 115 "	0 85
Bolah " " 150 "	0 85
Taffy Licorice, 72 "	0 50
Caramel Tolu, 72 "	0 45
Adams' N.Y. Gum, 200 "	0 50

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs	0 30
Caraccas, ¼'s..6 and 12 lbs	0 35
Premium, ½'s..6 and 12 lbs	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs	0 24
Sticks, gross boxes, each	1 00

ALWAYS ORDER RECKITT'S BLUE.

Prices Current, Continued—

Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs 30
" Pearl " " " 25
" London Pearl 12 & 18 " 22
" Rock " " 30
" Bulk, in bxs 18

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb	$0 30
Mott's Prepaired Cocoa	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa	40
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs	30
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	24
Mott's Vanilla Chocolate stick	22
Mott's Pure Confec. Chocolate	22c—35
Mott's Sweet Confec. Choc.	21c—28

. W. COWAN & CO.'S.

Cocoas—

Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼ lb in 12 lb boxes	35
London Pearl, " "	30
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence, per doz	1 40

Chocolates—

Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

Thos. E. Clatworthy, Ag'nt, Toronto.)

Schweitzer's Cocoatina, net cash ¼ lb. ½ lb.. per doz 3 29 6 30

WALTER, BAKER & CO

Chocolate—

Premium No. Chocolate, in boxes, 12 and 25 lbs	....
Baker's Vanillia Chocolate, in boxes, 12 lbs	.....
Caraccas Sweet Chocolate, in boxes, 6 lbs., 12 boxes in a case	.....
Vanillia Tablets, in boxes	.....
Spanish Tablets, 100 in each box, 12 boxes in a case	.....

German Sweet Chocolate—

Grocers' Style, in cases 12 boxes, 12 lbs	.....
Grocers' Style, in cases 24 boxes, 6 lbs	.....

Cocoa—

Pure Prepared in boxes, 12 lbs	.....
Cracked Cocoa, in boxes, 12 lbs., ½ lb. papers	.....
Cracked Cocoa, in bags, 10 lbs	....

Breakfast Cocoa—

In boxes, 6 and 12 lbs., ½ lb. tins	.....
In boxes, 12 lbs., 1 lb. tins, decorated canisters	....

Broma—

In boxes, 12 lbs., ½ lb. tins	.....

COFFEE.

GREEN

	c. per lb.
Mocha	31, 33
Old Government Java	28, 31
Rio	22, 24
Plantation Ceylon	29, 31
Porto Rico	23, 24
Guatamala	24, 26
Jamaica	23, 24
Maracaibo	22, 2(

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.

	c. per lb
Java	33, 34
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	33
Our Own "	30
Laguayra "	28
Mocha and Java	32, 33
Java, Standard	32
" Old Government	30, 32
" Crown	29
Arabian Mocha	35

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs	30
Standard Imperial in sealed tins, 25 and 50 lbs	32
Standard Blend in sealed tins, 25 and 50 lbs	33
Ground, in tins, 5, 10, 15 and 25 lbs	20, 30
Say's Parisien, in ½ and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

SUTTON & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Pure essence, Gorgona Anchovies, ½ pts. per doz 2 76

FLOUR AND MEAL.

	per bbl.
Flour, Family	$5 00 5 25
" Manitoba Patent	5 65
" white wheat patent	5 50
" Strong bakers'	5 25
Oatmeal, standard, bbls	5 50
" granulated, "	5 00 5 50
" rolled "	4 75
Bran, per ton	12 00
Shorts	17 00
Cornmeal	3 00 3 25
" Gold Dust	4 25 4 50
" Imperial	4 00 4 25

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz.
Cases, No. 1, 2 oz tins	$2 75 $3 00
" No. 2, 4 oz tins	4 50 5 00
" No. 3, 8 oz tins	8 00 8 75
" No. 4, 1 lb tins	12 60 14 25
" No. 5, 2 lb tins	25 00 27 00

FRUITS.

FOREIGN.

	c. per lb.
Currants, in bbls	5¾, 6
" ½ bbls	6, 6½
" cases	6¼, 6½
" Patras, in cases	6½, 7
" Vostizza, "	7¼, 9½
" ½ case	9½ 9½
Dates, Persian, boxes,	5½ 5¾
Figs, Elemes, 14 oz., per box	8½ 9
" 10 and 20 lb box	10, 11
Prunes, Bosnia, hhds	6, 6¼
" " cases, new	8½, 9½
Plums, French, 55 to 65	12½ 15
" Bottles, 1's	22 23
" " 2's	37½ 40
" " 4's	70 75
" " 7's	1 00 1 10
Raisins, Valencia, off stalk,	7¾, 8½
Selected	9, 9½
Layers	9½ 10
Raisins, Sultanas	12, 14½
" Eleme	7½ 8
" London Layers	$3 00 3 25
" Black Baskets	4 00 4 25
Lemons,	7 50 10 00
Oranges, Sorrento	7 50
Bananas	1 25 2 00

DOMESTIC.

Apples, Dried, per lb	6 6½

GLASSWARE.

TAYLOR, SCOTT & CO.

	c. per doz.
Lamp Chimneys, O	32
" " A	35
" " B	45
	per bbl
Fruit Jars, pts	13 00
" " qts	14 00
" " ½ gal	17 00

GRAIN.

Wheat, Fall, No. 2	$0 98 1 00
" Red Winter, No. 2	0 98 1 00
" Spring, No. 2	90 0 92
" Man. Hard, No. 1	1 16
" " No. 2	1 14
Oats, No. 2, per 34 lbs	50
Barley, No. 2, per 48 lbs	50 51
" No. 3, extra	48 49
" No. 3	40 43
Rye	47 49
Peas	63 64
Corn	50

HAY & STRAW.

Hay, Loose, per ton	$10 00 $12
" Pressed, " on track	9 00 9
Straw Pressed, "	5 00 5 50

ISINGLASS.

G. P. SWINBOURNE & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Boxes containing 3 doz 3d. pack. per box 3 58



LYE.

Gillett's powdered Lye (½ gr. in a case) per case $3 75

Elliott's 3 75

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts
Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars	22
" Fine, in 4 lb jars	70
" Ex. Sup., in bulk, per lb.	30
" Superior, in bulk, per lb	20
" Fine, " "	15

COLMAN'S AND KEEN'S

In 4 lb jars	75
In 1 lb jars	25
D. S. F., in tins, per lb	41
" in ½ lb tins	42
" in ¼ lb tins, per lb	44
D. F. in ½ lb tins, per lb	26
" ½ " "	28

BARRINGER & BROWN.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Genuine, in 4, 1, ½, ¼ lb. and 2 oz. tins, per lb	0 34 0 47
Superfine genuine, full	0 30 0 43
Pure, per lb	0 23 0 36
D.S.F. "	0 34 0 47
D. S. "	0 30 0 43
F. "	0 23 0 36

NUTS.

	per lb.
Almonds, Ivica	15
" Tarragona	16
" Formigetta	13, 14
Almonds, Shelled Valencias	30, 35
" " Jordon.	50, 55
Brazil	16
Cocoanuts	5 50 6 00
Filberts, Sicily	11 12

The Cowan Cocoa & Chocolate Co. Limited
OF TORONTO,
Manufacturers of
Cocoas and Chocolates.
Hygienic, Queen's Dessert, Mexican, Iceland Moss, Sweet Caracas Vanilla, Cocoa Essence, Royal Navy Chocolate, Soluble, Creams, Coffees and
Confectioners' Chocolates, Icing, and Powdered Sugars.
LEONARD H. DOBBIN, Agent, Montreal.



IMPOSSIBLE!
So say Doctors, to say too much in favour of St. Leon Water. It puts down Bright's Disease and Diabetes, as water quenches fire. Cures Indigestion, Dyspepsia, Rheumatism, etc., completely if drank freely and rubbed in the skin.
ST. LEON
Mineral Water Company,
101½ KING STREET W., • • TORONTO.

SAW YOUR
ADVERTISEMENT
IN THE
CANADIAN GROCER.

SILVER STAR STOVE PASTE.

The following is the universal verdict of all who have used or sold it:

HAMILTON, APRIL 25th, 1890.

Messrs. F. F. DALLEY & Co.,

GENTLEMEN:—In thus ordering a fresh supply of your SILVER STAR STOVE PASTE we cannot but express our appreciation of the goods and congratulate you on having been able to place on the market an article so superior in every respect to anything we have heretofore been able to get.

As we use it on the stoves in the wareroom, we know personally its good qualities—no dust, a quick polish, always ready and the work is done in the time it would take to prepare the Dome or other hard stove polishes, and one of the best features about it is that it is so clean to handle.

If a man sells us an inferior article we don't forget to tell him about it, and on the same principle when a firm gives us an Extra good one we believe in letting them know that we appreciate it.

We remain,
Respectfully yours,
J. WALLACE & SON.

When writing to our advertisers please inclose the above.

SOLUS. SOLE PRESERVER

Will preserve the soles of boots or shoes, and render them perfectly waterproof. One application to a pair of new shoes will double their wearing qualities.

Two-sized tins, 15 and 25 cents. Will cost you $1.20 and $2.00 per dozen.

We also manufacture the best line of Wigwam Slippers, and Lumberman's Oil Tanned foot wear in Canada

C. N. VROOM,
St. Stephens, N.B.

Prices current, continued—

Peanuts, roasted	...	14
" green	12,	13
Walnuts, Grenoble	16,	17
" Bordeaux	10½,	11½
" Naples, cases	16,	...
" Marbots	...	12

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO.

PICKLES.

John Bull, mixed, in bulk	$0 60
" Chow Pic'le, in b'lk	65
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 25
" " " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

SAUCES.

John Bull, kegs, per gal	$1 25
" ½ pt. bottles, per doz (according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " ½ pt, bottles, per doz	1 25
Niagara Tomato, kegs, per gal	1 25
" " Reputed pints	1 25

Terry's Candied Peels.	c. per peels
Lemon, 7 lb boxes	16
Orange, "	18
Citron, "	30

CROSSE & BLACKWELL'S.

Pickles, all kinds, pints, per doz	3 25

LEA & PERRIN'S.

	per doz.
Worcester Sauce, ½ pts	$3 60
" " pints	6 25
	$3 75
	6 50

SUTTON & CO.

(Thos. E. Clatworthy, Agent, Toronto)

Worchester Sauce, ½ pints, second quality, per doz	1 17
Worchester Sauce, ½ pints, third quality, per doz	0 96
The Victory Dinner Relish, per dozen	1 92
Bottled Pickles—Mixed, Piccalilli, Cabbage, Onions, per doz.	2 16

PRODUCE.

DAIRY.

	Per lb	
Butter, creamery, rolls	$0 20	$0 21
" " tub	0 18	0 19
" dairy, tubs, choice	0 13	0 15
Butter, pound rolls	0 16	0 18
" store crocks	0 13	0 15
" store packed	0 05	0 7
Cheese	0 09	0 9½

COUNTRY.

Eggs, fresh, per doz	0 00	0 16
Beans	1 55	1 75
Potatoes, per bbl., new	2 25	2 50
Hops, 1888 crop	0 08	0 12
" 1889 "	0 12	0 16
Honey, extracted	0 09	0 12
" section	0 14	0 18

PROVISIONS.

Bacon, long clear, p lb.	0 08½	0 09
Pork, mess, p. bbl.	15 00	17 00
Hams, per lb.	.....	0 12½
Bellies	0 11½	0 12
Rolls	0 10	0 09½
Backs	0 11	0 11½
Lard, Canadian, per lb.	0 09½	0 10
Hogs	6 50	6 75
Tallow, refined, per lb.	0 05	0 05½
"rough, "	.. ..	0 02

RICE, ETC.

	Per lb.
Rice, Aracan	3⅞, 3¾c
" Patna	4⅜, 4¾
" Japan	4½, 5
" extra Burmah	3½, 3¾
Grand Duke	5½, 5¾
Sago	5½, 5¾
Tapioca,	5⅞, 6¼

SPICES.

GROUND.

	Per lb.	
Pepper, black, pure	$0 20	$0 22
" fine to superior	12	18
" white, pure	32	35
" fine to choice	25	30
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	25	40
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURGH STARCH CO. (Limited.)

	c. per lb.
Benson's Prepared Corn	8
No. 1 White Laundry, 4 lb boxes	5½
Silver Gloss, 6 lb boxes	6¾
" 1 lb chromo pkgs	7
Satin, 1 lb chromo boxes	7¼
Edwardsb'g Rice, 1 lb chromo bxs	9
Canada Laundry	4¾
Canada Corn	6½ 6¾

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40 lb boxes. 1 lb packages, new wrappers	7½
36 lb boxes. 12 3 lb paper boxes	7½
40 " 10 4 lb "	7½
Silver Gloss Starch—	
40 lb boxes. 1 lb packages, new wrappers	9
40 lb boxes. Assorted ¼ lbs and ½ lbs	9¾
40 lb boxes. 10 4 lb paper boxes	9
6 lb boxes, with sliding covers (12 boxes in each crate)	9½
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	8
20 " "	8½

BRITISH AMERICA STARCHES.

First quality White laundry, 3-lb. cartoon boxes	5½
First quality White laundry, barrels	5
First quality White laundry, half barrels	5
Lily white gloss, 6-lb. boxes	6¾
Brantford gloss starch, 1-lb fancy cartoons	7¼
Lily white gloss, 1-lb fancy cartoons	7
Canada Laundry	4½
Pure prepared Corn	7½
Challenge Brand prepared corn	6
Coldwater Rice	9½

SUGAR.

	c. per lb.
Granulated, 15 bbls or over	6⅞
" less than 15 bbls	7
Paris Lump, bbls	7¼
" " ½ bbls	7⅜
" " less than a bbl	7⅝
Extra Ground, bbls	8
" " less than a bbl.	8¼
Powdered, bbls	7⅛
" less than a bbl.	7⅜
Extra bright refined	6 6¼
Bright Yellow	5¾ 6
Medium "	5¼ 5⅝
Brown	5¼
Raw Jamaica, in bags	5¼ 5⅜

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls
Redpath's "D"	3½c.	3⅝c
" "M"	3⅝	3¾
Redpath's "B"	3⅞	
" "VB"	3¾	3⅞
" Extra	4	4¼
" Ex. Sup	4¼	4½
" XXX Sup.	4⅜	4½
" Corn Syrup	4½	5

MOLASSES.

	Per gal.
Trinidad, in puncheons	34, 36c
" bbls	38, 40
New Orleans, in bbls	70, 75
Porto Rico, hdds.	33 34
" barrels	36, 37
" ½ barrels	38, 39

TEAS.

GREENS.

Gunpowder—	Per lb
Cases, extra firsts	42, 50c
Half chests, ordinary firsts	22, 38
Cases, sifted, extra firsts	42, 50
Cases, small leaf, firsts	35, 40
Young Hyson—Moyunes	
Half chests, ordinary firsts	22, 38
" " seconds	19, 20
" " common	17, 18

PING SUEYS.

Half chests, firsts	28, 32
" " seconds	16, 19
Half Boxes, firsts	28, 32
" " seconds	16, 19

JAPAN.

Half Chests—	
Choicest	38, 40
Choice	32, 36
Finest	28, 30
Fine	25, 27
Good medium	22, 24
Medium	19, 20
Good common	18, 19
Common	16, 17
Nagasaki, ½ chests Pekoe	16, 22
" " Oolong	14, 15
" " Gunpowder	16, 19
" " Siftings	8, 12½

CONGOUS.

Half chests, Kaisow, Moning	52, 55
Caddies and half chests	18, 50
Cadies, Pakling and new makes	18, 50

OOLONG.

Half chests Formosa	34, 50
Caddies	36 55

ASSAMS.

Chests and half-chests Pekoe	22, 48



KINGSFORD'S OSWEGO .·. STARCH.

"Pure" and "Silver Gloss"
FOR THE LAUNDRY.

Corn .·. Starch,
FOR THE TABLE,

The Standard of Excellence. Absolutely Pure.

For Sale by all Leading Jobbers in Canada.

T. KINGSFORD & SON, Oswego, N.Y.

B. T. BABBITT'S

BEST SOAP

Which has a world-wide reputation of being the best lard soap made; noted for its PURITY and QUALITY. Hundreds of Soap Manufacturers have tried for years to imitate and discover the process by which it is made—but all have met with signal failure. No soap ever made has the same Washing Powers. Millions of families, mechanics, railroad engineers, railroad men will attest to this fact.

MANUFACTURED ONLY BY

B. T. BABBITT, Nos. 64, 65, 67, 68, 69, 70, 72, 74, 76, 78, 82 Washington St. and 41, 42, 43 44, 48 and 49 West St. } NEW YORK.

SCENTED ORANGE PEKOE.

Boxes, Foochow and Canton	28, 60

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	62c
Ingots, rough and ready, 7's	59
Laurel, 3's	52
Brier, 7's	50
Index, 7's	45
Honeysuckle, 7's.	53
Napoleon, 8's.	49
Royal Arms, 12's	50
Victoria, 12's	48
Brunette and Lovely, 12's	45½
Prince of Wales, in caddies	46½
" " in 75 lb boxes	46
Bright Smoking Plug Myrtle, T & B, 3's	55
Lily, 7's	48
Diamond Solace, 12's	45
Myrtle Cut Smoking, 1 lb tins	65
½ lb pg, 6 lb boxes	65
2 oz pg, 5 lb boxes	65

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdowne	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00

Cigarettes, all Tobacco—

Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C No. 1	4 00
Sweet Sixteen	3 50

CUT TOBACCOS.	per lb.
Puritan, ⅛ lb pkg., 5 lb. boxes	65
Old Chum, ½ lb pkg 5 lb box	65
Old Virgin., 1-10 lb pkg., 10 lb bxs	57
Gold Block, ⅛ lb pkg, 5 lb boxes	65

CIGARETTE TOBACCO.	
B. C. N. 1, 1-10, 5 lb boxes	78
Puritan, 1-10, 5 lb boxes	80
Athlete, per lb	1 10

SOAP.

Ivory Bar, per lb	5½
Do. 2, 6-16 and 3 lb bars "	5
Primrose, 5 lb bars, wax W "	4
" 1 " " "	4½
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 13oz, 1, 2 and 3 lb bars per lb	3½
Queen's Laundry, per bar	5½
Pride of Kitchen, per box	2 75

B. T. BABBITT'S SPECIALTIES.

B. T. Babbitt's Best Soap, p. bar	0 05
B. T. Babbitt's 1776 Soap Powder per box of 100 5½ oz. package	3 85
B. T. Babbitt's Lye, per box of 2 doz. large cans	1 80

TOILET SOAP.

TAYLOR, SCOTT & CO.

	per doz.
Baby's Own, ½ doz boxes	$1 25
Our Boys, ½ " "	1 25
Sea Foam, ½ " "	75
London Bouquet, ½ " "	60
Oatmeal, 1 " "	85
" ½ " "	60
Paris Assorted, ½ " "	0 75
Albert Oatmeal bar, 2 doz. boxes	0 75
" White Castile bar, 2 doz. boxes	0 75
	per gro.
Fatherland, ½ doz boxes	5 00

WASHING CRYSTAL.

Gillett's Washing Crystal, 1 gro in box, per box	$1 75
Cottam's per lb	0 03½

WASHING COMPOUNDS.

Cottam's small p'k'ts, per gro	$1 50
" large " "	4 50

WOODENWARE.

	per doz
Pails, 2 hoop, clear No. 1	$1 70
" 3 " "	1 90
Pails, 2 hoops, clear No. 2	$1 60
" 3 " "	1 80
" 3 " painted	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
	per case.
Matches, Parlor	$1 70 $1 75
" Telephone	3 50 3 60
" Telegraph	3 80 3 90
	per doz.
Mops and Handles, comb.	1 25
Butter tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60
Clothes Pins full count, per box	0 75

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 2 qt	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Handy dish	3 75

YEAST.

Royal Yeast Cakes, 3 doz 10c. packages in case, per case	$1 95
Royal Yeast Cakes, 3 doz 5c. packages in case per case	1 00

OUR NATIONAL FOODS.

	pkg. doz
Desiccated Wheat	4 lb. $2 30
" Rolled Oats	4 " 2 25
Snow Flake Barley	4 " 2 40
Rolled Wheat Flakes	4 " 2 25
Buckwheat Flour, S. R	4 " 2 00
Prepared Pea Flour	2½ " 1 80
Baravena Milk Food	1 " 3 00
Patent Prepared Barley	1 " 1 80
Patent Prepared Groats	1 " 1 50
Beef and Barley Extracts	6 oz 2 25
Gluten Flour	4 oz 2 80

HARDWARE.

ZINC: Sheet net.	0 06½

IRON WIRE:

Galv., annealed and oiled and bright 20 p.c. advance on list	
Barbed wire net.	0 00
Coil chain, 5-16 in. net	0 05½
" " ⅜ in. "	0 05
" " ¼ in. "	0 04½
Iron pipe, 50 per cent.	
Iron pipe, galvanized, 25 per cent.	

CUT NAILS, from Toronto:

10 dy. to 60 dy	2 65	0 00
8 dy. and 9 dy	2 90	0 00
6 dy. and 7 dy	3 15	0 00
4 dy. and 5 dy	3 40	0 00
3 dy. C.P.	3 75	0 00
3 dy A.P	4 25	0 00

HORSE NAILS:

"C" 50 and 10 per cent. from list.

HORSE SHOES: From Toronto, per keg	3 75	4 00

WINDOW GLASS:

25 in and under	1 55	1 60
26 to 40	1 60	0 00
41 to 50	3 60	0 00
51 to 60	3 90	0 00
61 to 70	4 20	0 00

GUNPOWDER:

Sporting FF. "	4 75	0 00
" FFF "	5 00	0 00
Canada rifle "	7 25	0 00
Sporting FF., (in ½ lb. tins) per doz.	2 40	0 00
ROPE: Manilla	0 14½	0 16
Sisal	0 13	0 00

AXES:

Peerless & Keen Cutter	7 50	0 00
Leader	7 25	0 00
Lance	7 75	0 00
Queen City	9 25	0 00
Honor Bright, all steel	11 00	0 00
SHOT: Canadian	0 05½	0 00
HINGES: Heavy T and strap	05½	00
" Screw, hook & strap.	03¾	04¾

TIN PLATES:

1c. 4x20 coke, per box	4 50	4 75

INGOT TIN: 25 to 26 per bdl.

PIG LEAD: 4 to 4½ per bdl.

PETROLEUM.

F. O. B. Toronto	Imp. gal	
Canadian	$0 00	$0 16
Carbon Safety	0 17½	0 18
Canadian Water White	0 20	0 00
Amer'n Prime White	0 23	0 24
" Water White	0 25	0 00
Photogene	0 27	0 00

DRUGS AND CHEMICALS.

Alum 1lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 02½	0 03
Borax	0 12	0 13
Camphor	0 75	0 80
Carbolic Acid	0 55	0 60
Castor Oil	0 12	0 13
Cream Tartar	0 30	0 31
Epsom Salts	0 01½	0 02½
Paris Green	0 18	0 22
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 22	0 25
Hellebore	0 16	0 17
Iodine	5 00	5 50
Insect Powder	0 40	0 50
Salpetre	0 08½	0 09
Soda Bicarb, per keg	2 00	2 25
Sal Soda	0 95	1 00
Madder	0 12½	....

VINEGAR.

A. HAAZ & CO.

XX, W.W	0 20
XXX, W.W	0 25
Honey Dew	0 28
Pickling	0 28
Malting	0 45

THE BADGEROW FALCONER VINEGAR CO

French Bordeau	per gal.	0 34
Tarragona	"	0 32
Triple	"	0 30
Fruit Vinegar	"	0 27
Pickling	"	0 28
XXX	"	0 25
Extra XX	"	0 22
XX	"	0 20
X	"	0 16
Cider Vinegar	0 16 to	0 25
Honey Vinegar		0 25
Eng. Malt Vinegar	0 50 to	0 60
Bottled Malt Vinegar, qts		2 00
Methylated Spirits	2 00 to	2 25

LIQUORS.

CANADIAN SPIRITS:

(Net Cash Prices.)	Imp. gal. In B'd.	D.P'd
Pure Spirits 65 O.P.	1 26	3 70
Pure Spirits 50 "	1 14	3 36
" 25 U.P.	0 60	1 72
Family Proof Whiskey	0 66	1 86
Old Bourbon "	0 66	1 86
" Rye, 25 U.P. "	0 62	1 74
" Toddy 25 U.P. "	0 62	1 74
" Malt, 25 U.P "	0 62	1 74
Old Rye, 4 years old	0 85	2 04
" " 5 "	0 95	2 14
" " 6 "	1 05	2 24
" " 7 "	1 15	2 34
Rye Whiskey, 1883, qts.	5 00	8 00
" " " pts.	6 10	9 10
" " 1884, qts.	4 70	7 70
" " " pts.	5 80	8 80
" " 1885, qts.	4 45	7 45
" " " pts.	5 55	8 55
" " 1886, qts.	4 20	7 20
" " " pts.	5 30	8 30
" " 1887, qts.	3 90	6 90
" " " pts.	5 00	8 00

Under 5 bbls. or 100 cases glass, net cash; 5 to 10 bbls. 2½ per cent. off; 10 to 50 bbls., or 100 to 200 cases, 5 per cent. off; 50 bbls. and over, or 200 cases and over, 10 per cent. off.

JOS. PICKERING & SONS' SPECIALTIES.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Metal Polishing Pomade, according to size, per dozen	0 20	1 02
Needham's Polishing Paste according to size, pr dozen	0 18	2 81
Furniture Polish, according to size, per dozen	0 20	2 85
Razor Paste, ½ doz. in box		1 02
" in single boxes		1 18
Plate Powder, per box		1 02
Knife Powder, in cannister, per dozen		1 03
Harness Blacking, in boxes, per dozen	1 27	2 20

We manufacture the greatest variety of Stave, Market and Satchel Baskets and Fruit Packages, of any establishment in the Dominion.

Write for Illustrated Catalogue and Price List.

The Ontario Basket Co., Limited,

WALKERVILLE, ONT.

C. RICHARDSON & CO.

MANUFACTURERS OF

The Celebrated Bull's Head Brand Pickles,

SAUCES, JAMS, JELLIES,

CANNED FRUITS AND VEGETABLES.

SPECIAL PRICES IN

CANNED TOMATOES.

EVAPORATED APPLES and MAPLE SYRUP

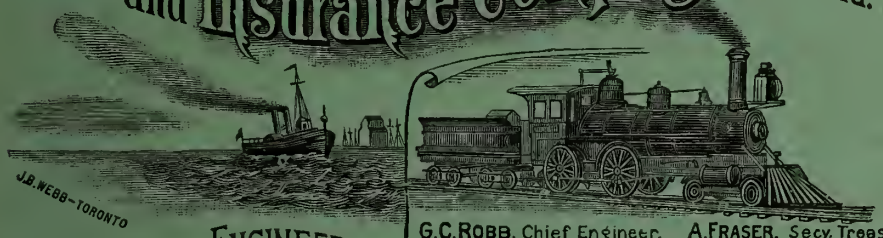
125 River St., Toronto.

SUBSCRIBED CAPITAL, $100,100. FULL GOVERNMENT DEPOSIT.

SIR ALEX. CAMPBELL, K.C.M.G. PRES. (Lieut Govr. of Ontario)

JOHN L. BLAIKIE ESQ., VICE PRES.

THE BOILER INSPECTION and Insurance Company of Canada.



CONSULTING ENGINEERS.

G.C. ROBB. Chief Engineer. A. FRASER. Secy. Treas

HEAD OFFICE, 2 TORONTO ST.

TORONTO.

The prevention of Accident and attainment of Economy in use of Steam, our chief aims.

DESKS

OFFICE, LIBRARY, CHURCH AND SCHOOL

FURNITURE.

JOHN M. BLACKBURN & CO.,

41 COLBORNE ST., TORONTO.,

—AND—

162 ST. JAMES ST., MONTREAL.

CONDENSED

MINCE MEAT

Put up in card board box. Packed in ¼ and ½ gross cases.

SELLS AT ALL SEASONS.

Will not injure in warm weather. Ask your wholesale grocer for it. Price $13.50 per gross. Patented in Canada.

J. H. WETHEY, ST. CATHARINES,
Sole Manufacturer in Canada.

QUEEN CITY BUSINESS COLLEGE,

Cor. KING and CHURCH Sts., Toronto,

Is the best and cheapest place to educate your sons and daughters. Thorough practical Business, Shorthand or English Education imparted in shortest possible time by our method of "Individual Instruction." Catalogue mailed free on application.

How to Sell Goods

Send Ten Cents to the GROCER PUBLISHING CO. for a copy of B. F. Cumming's Prize Essay on "How to Sell Goods."

Grocer Pub. Co.,
6 Wellington St. W., Toronto.

IMPERIAL CREAM TARTAR BAKING POWDER

TRADE MARK

PUREST, STRONGEST, BEST,

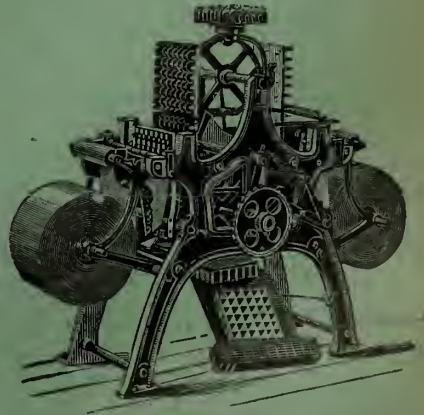
CONTAINS NO
Alum, Ammonia, Lime, Phosphates,
OR ANY INJURIOUS SUBSTANCE.

E. W. GILLETT, TORONTO, ONT. CHICAGO, ILL.

MANUFACTURER OF
THE CELEBRATED ROYAL YEAST CAKES.

Northumberland Paper and Egg Case Co.

Sole Manufacturers of Machine Made Egg Case Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD, ONT.

TRAVELLER'S GUIDE.

Queen's Hotel,
WINNIPEG, MAN.

First-class in every respect.

JAS. O'CONNOR, Prop. FRED. SPRADO, Mgr.

THE WINDSOR.
Regina, Assa.

First-class Family and Commercial Hotel.
Good sample rooms. Livery in connection.
MRS. DOIG, Proprietress.

TORONTO SALT WORKS

128 ADELAIDE STREET EAST.

DEALERS IN AND MANUFACTURERS OF

Table, Dairy & Meat Curing Salts.

Silver Medal Industrial Exhibition, 1888.

We handle Canadian Salts only, which from recent Government tests for Dairy and Meat purposes have proved equal, and in most cases superior to the best Imported Salts of any brand.
Orders promptly filled.

W. BOULTER & SONS,

PICTON, - - ONT.,

PACKERS OF THE CELEBRATED



LION BRAND

Canned Fruits and Vegetables

Every can has a Lion on the label. This label is a guarantee to the consumer that the quality is first-class. Ask your Grocer for the Lion Brand. Do not take any other.

BAY OF QUINTE CANNING FACTORIES,

Head Office: Picton. **Branch: Demorestville.**

JAMES PARK & SON,

PROVISION MERCHANTS

PORK PACKERS,

AND MANUFACTURERS OF PRESERVED MEATS ETC

SPECIALTY.—Imported English Sheep Casings for the Sausage Trade.

41 to 47 St. Lawrence Market, and 95 Front St. E.

TORONTO - ONT.



ROYAL YEAST

Is Canada's Favorite Yeast Cakes. 10 years in the market without a complaint of any kind. The only Yeast which has stood the test of time and never made sour, unwholesome bread. All Grocers sell it.

E. W. GILLETT, M'F'R. TORONTO, ONT. & CHICAGO, ILL.



E. P. Breckenridge, Toledo, Ohio, Pres. Edwin Norton, Chicago, Vice-Pres.

W. C. Breckenridge, Resident Manager.

The Norton Manufacturing Co.,

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit Cans, Lard Pails, Paint Pails and Cans, Baking Powder Cans.

Capacity, fifty thousand fruit cans per day.

Sole Agents in Canada for Norton Bros., "Solder Hemmed" Caps, and Grocers' sample goods, and Haskell's sample cases.

Cor. YORK AND QUEEN Sts.,

HAMILTON, - ONT.

Established 1874.

W. H. SMITH,

Wholesale Produce

Commission Merchant

186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Produce. Consignments solicited. First-class reference.

-PARISIAN-

BLUE!

Is Stronger and More Economical

THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

FOREIGN FRUITS

R. S. GALLAGHER,

FRUIT AND COMMISSION MERCHANT

TORONTO.

111 & 113 King St. E., 77 Colborne St.

Telephone 1617.

R. C. MURDOCH & Co.

Commission

—AND—

Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

29 Church St., Toronto.

TELEPHONE 806.

J. CLEGHORN & SON

WHOLESALE

Fruit, Fish and Oyster Dealers,

94 Yonge Street, Toronto.

CALIFORNIA ORANGES.

We have our first Car of Riverside Oranges for the season just in.

Riverside Seedlings, 150 to 200 size.
Mediterranean Sweets, 150 to 200 size.
Washington Navels, 126 to 176 size.

The season being 6 weeks earlier than last year fruit is fully ripe and of extra sweetness and flavour. Send for sample box of each and from this on you will use no other oranges.

Car Fancy 300 "Cuccio" Lemons, the finest pack in the world in stock.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

ATHLETE, PURITAN, DERBY, SWEET SIXTEEN CIGARETTES.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

FINE GOODS OUR SPECIALTY.

MADRE E HIJO (7 SIZES).

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

VOL. IV. TORONTO AND MONTREAL, AUGUST 15, 1890. No. 33

Fac-Simile of Package.



Registered.

BENSON'S CANADA PREPARED CORN

Superior to any Imported

CORN STARCH.

RELIABLE AND UNIFORM IN QUALITY.

☞ FOR SALE BY EVERY GROCER. ☜

H. A. NELSON & SONS

MANUFACTURERS

AND

Wholesale Dealers

—IN—

BROOMS

AND

WHISKS,

Brushes, Woodenware,
Baskets, Cordage,
Grocers' Sundries.

MONTREAL, - TORONTO.



ASK FOR

MOTT'S

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND

Taylor, Scott & Co.

TORONTO.

THE BEST



IS THE CHEAPEST.

Retail Price, 25c.

—:o:—

For sale by all first-class grocers

MUNGO CIGARS, EXCEPTIONALLY FINE.

EL PADRE AND CABLE.

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

ALWAYS ASK FOR THE

'John Bull' BRANDS.

Manufactured by

BRYANT, GIBSON & Co.



AGENCY FOR—
Ganong's Lily Chocolates,
Terry's English Bottled Confectionery,
Negree's Freuch Crystallized Fruits.

A. HAAZ. C. DE CARTERET.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider

VINEGARS.

74 Bagot Street, - Kingston, Ont

Needham's "The Favorite." Polishing Paste.

USED BY HER MAJESTY'S SERVANTS

Gold Medals and Diplomas of Merit at all Exhibitions.

Dazzling Mirror Finish

Sold Everywhere in 5c, 10c, 15c, 20c & 25c Tins

The reputation of nearly a century as the most reliable preparation for Cleaning and Brilliantly Polishing BRASS, COPPER, TIN, BRITANNIA METAL, PLATINOID, etc.

Inventors and Sole Manufacturers, JOSEPH PICKERING & SONS, Sheffield. Pickering's Furniture Polish, Plate Powder, Knife Powder, Brunswick Black, Razor Paste, Metal Polishing Pomade (Red), Ye Olde Oak Furnishing Paste. T. E. CLATWORTHY, Sole Agt. in Canada, 34 Church St., Toronto.

The trade supplied. Write us or your Wholesaler for prices.



IT SAVES LABOR, TIME AND CLOTHING.

As the hands do not come in contact with the water, chapped, scalded and sore hands are avoided. The mop being wrung at arms length there is no stooping or straining of the back or shoulders. The hands are not soiled or disfigured by the wringing of a filthy, greasy cloth. As the clothing is not drenched or disfigured as in ordinary mopping no special preparation is required.

TARBOX BROS.,

"Truth Building," 73 Adelaide Street West, Toronto, and 28 Waterloo St., St. John, N. B.

EMBRO OATMEAL MILLS.

D. R. ROSS, - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders.

Empire

Is the name we have adopted for our Baking Powder. Its uniform strength and excellence entitles it to a prominent place in the great Empires of the World. For

Baking

all kinds of cakes and pastry it is guaranteed to please the most fastidious of cooks and all who have been accustomed to use the most expensive

Powder

in the market. The price is low and pays the Grocer a better percentage of profit than the gift powders.

MANUFACTURED BY

ELLIS & KEIGHLEY,

TORONTO.

DELHI CANNING CO

PACKERS OF

FRUITS, VEGETABLES, JAMS, JELLIES, CATSUPS and MEATS.

AWARDED

-FIRST PRIZE-

—: DOMINION CONVENTION OF FRUIT GROWERS :—

OTTAWA, FEB. 19, 20, 21, 1890.

☞ FRUITS IN GLASS A SPECIALTY. For sale by all Wholesale Grocers.

FOOD FOR THE HOT WEATHER.

This claims

is JOHNSTON'S FLUID BEEF to

what be.

The best food to take when the APPETITE FAILS,

In cases of MENTAL AND PHYSICAL overstrain.

Easily digested.—Very Strengthening.

Williamson & Lambe

STORAGE

54 & 56 Wellington St. E., Toronto.

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

THE GROCER PUBLISHING CO. (LTD.)
J. B. McLEAN, SEC.-TREAS.

115 ST. FRANCOIS XAVIER STREET, MONTREAL.

6 WELLINGTON STREET WEST, TORONTO.

Vol. IV. TORONTO AND MONTREAL, AUGUST 15, 1890. No. 33

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

OUR MONTREAL OFFICE.

Our Montreal Office is located at 115 St. Francois Xavier St. Our representative, Mr. Hugh C. McLean, will be pleased to have subscribers and advertisers call upon him there. He will also pay special attention to gathering business items and attending generally to the interests of this paper.

Changes in advertisements and new advertisements must reach this office not later than Wednesday morning of each week.

CIGAR BOXES BOTTOMLESS.

The precautions that have from time to time been taken to protect the revenue derivable from cigars, must in their cumulative effect make dealing in such stock a matter of hourly solicitude to tobacconists. The requirement that all sales must be made from the original package, made a change in stock-keeping and stock-showing methods that was a cause of loss and trouble. This, however, was not so unreasonable as a clause in last session's amendment to the Inland Revenue Act, the clause which makes it penal to own or use for any purpose a cigar box that has been emptied of its original contents. This second requirement of the Act is a natural sequence of the first. By the first, the box was made the sole legal receptacle of stock, and was looked upon as a guarantee that the stock was not contraband. But the guarantee was unsatisfactory in this respect, that when emptied of its lawful contents, it might be filled with smuggled cigars. Thus finality had to be further approached by the amendment requiring all emptied cigar boxes to be destroyed. There will be difficulty about this, however, and it will be hard to prove that in every case the box has been destroyed and has not been pressed into second service to hold smuggled cigars. The Department seems not to be in possession yet of any scheme whereby its officers may be assured a box has not been in use a second time for holding cigars. As soon as it comes into possession of a good one, there is little doubt the idea will be given legal enactment. If some of the ingenious Anarchists of Europe could be got to invent a cigar box that would at the same time be an infernal machine, the cut to a surer end would be greatly shortened for the Department. The thing could be wound up by the Collector so as to go off a half minute after the last cigar had been removed, thus giving time to the excited shop-keeper to get the legally doomed package into the back-yard. This valuable excise instrument would do more work for the revenue than all the active lynx-eyed men in the Inland service. The thing might do a little desultory killing now and then, but what of that compared with the gain ? We would have an Inland Revenue Department easy in its mind that one insidious means of smuggling had been made an exploded method.

But until some such agency is discovered, the Department has evidently concluded its last regulation must be virtually given up. That's where the Department is to blame. It shouldn't have put cigar-boxes under legal ban until it had the sure machinery for carrying out its will, or bill. Seeing that it hasn't, however, it has been graciously pleased to license a particular evasion of its own wise but premature enactment. It has given permission to the trade to preserve the cigar-boxes intact in all respects but one, that one being the bottom of the boxes. The bottom, however, is not to be spared. The displeasure of the Department against those who asked the whole box, will be propitiated by the removal from every empty box of its original bottom. It is hard to make out why the Department puts the stress of its bureaucratic rage upon this particular part of cigar-boxes. The bottom has no such excise significance as the top has, where the label covers the whole breadth of lid. If any part had to be destroyed, one would suppose it would be that bearing the certificate of duty paid. But no, what is at variance with reason and usage is what we must look for from the Inland Revenue Department in all its tobacco regulations.

LEGAL MODES OF COLLECTING.

British law is a very jealous guardian of the private rights of individuals. The privacy of a man's legitimate business affairs is one of those rights, and can be safely invaded only by legal process, which necessitates a legally certified statement that the privacy covers a condition of things that is wrong in the eye of the law. The informal public declaration of such statement, independently of the truth or gravity of the charge, gives good ground for an action for libel or slander. So that it is possible for a man, publicly reported to be guilty of certain wrong doing, to obtain damages against the circulator of such report, and yet be afterwards brought up and punished for the offence which was irregularly though truly alleged against him. A man's private affairs are indeed well hedged round with the divinity of the law. Many acts that appear to be morally justified are construed as legal offences against privacy and are punished, sometimes severely.

The publishing of a person's indebtedness may be a transgression of the sort we speak of. It may be considered an injury to the character, business or social standing of the debtor, which not the most aggravating circumstances of the debt may warrant the creditor in inflicting. There is no doubt a legal as well as an illegal way of dealing with such indebtedness, and the way of publishing it is not unlikely to be held an illegal one. There is a case in point to which reference was made in a paragraph of our last issue. An injunction was taken out to restrain a collecting agency from carrying out a threat to post a certain debt for sale. That injunction, granted until the 5th inst., has since been continued till the close of va-

cation. The legal question will be likely to come up then for argument. If it should be decided that such a mode of disposing of debts is an illegal one, the decision will have important significance for business men. It will deprive some collective agencies of one of their most formidable resources against the dun-proof debtor.

A collecting mechanism that is apt to be as satisfactory as any attainable under the law is furnished by association. Each trade association should have a list in which are enrolled the names of people whom members have found prone to evade their debts. This list should be a convenient source of reference to all the members. It will be a warning to those not yet bitten that such people are biters. Being the property of a corporate body, it is like any other private property, it is privileged. It is not publicly available, and therefore slanders no one. For all the members of the association to know of a man's bad paying record is no more than for all the members of a firm to know of it through their experience of dealing with him. Such knowledge is private property to the concern possessing it, and as the basis of a want of confidence in any particular customer seems undoubtedly legal. Such a fact adds to the reasons why traders should organize. It makes more valuable the selecting principle which an association may provide itself with, to protect its members against the risk of a bad lot of credit custom. If private collecting agencies are to be disarmed of one of their chief sources of strength, the system of making a grand list of incorrigible debtors should be pushed, and organization is the only mode of pushing it. The Toronto Retail Grocers' Association, and other bodies possessing delinquent lists are apt to find increased use for them and increased zeal on the part of contributors to them.

ALCOHOL IMPORTERS AND THE DUTY.

At a meeting held in the Toronto board of trade rooms, on Friday afternoon, the entire jobbing drug trade of the Dominion being represented personally or by letter, the following preamble and resolutions were unanimously adopted :—

Whereas alcohol, as a solvent or preservative of the active principles of many medicines, is an article of prime necessity in carrying on the trade which we supply ;

And whereas it is subject to the enormous tax of 1,000 per cent. by way of customs duty if imported from abroad, or 650 per cent. by way of excise if produced at home, that is to say, that what may be bought for 33 cents in bond abroad is liable to $3.30 customs duty, or $2.14½ excise if made in Canada ;

And whereas the regulations requiring potable spirit to be kept two years before being sold are wholly unnecessary in the case of high wines required for chemical industrial purposes and have been used to create what is practically a monopoly, whereby existing firms are enabled to demand prices giving profits in excess of the average of other trades where competition is unfettered ;

And whereas the direct effect of the present state of affairs has been

1. To increase the price to the sick of a large number of medicines, at a time when they can least afford to pay a tax only intended to be collected on luxuries.

2. It has destroyed many promising chemical industries.

3. It stands as a bar against the development of many of the higher branches of technical arts and manufactures.

For which and other cogent reasons resolved, that an effort should be made to secure a supply of alcohal for use in medicine and the arts at reasonable rates in proportion to its actual cost of production.

Resolved, that Messrs. George Rutherford, John Henderson, A. B. Evans, J. W. Knox, Webb, James Douglass, with first-named as convener, and with power to add to their number, be a committee to draft an agreement between drug firms willing to buy monthly specified quantities, and distillers who will supply them at equal rates for all.

Resolved, that Messrs. R. W. Elliot, John Kerry, Henry Lyman and A. B. Evans, with first-named as convener, and with power to add to their number, be a committee to represent to the Government how many lines of goods might be made from spirits paying a reasonable rate of duty, without interfering with the revenue derived from portable spirits.

THE RETAIL GROCERS' ASSOCIATION.

The Toronto Retail Grocers' Association met on Monday evening in their room in Richmond Hall. The following members were present : Messrs. Benwick, Barron, Roberts, Westren, Williamson, Thackray, Saunders, Booth, Mills, Wilson, McCulloch, Partridge, Clarke. Mr. Mills the president, was in the chair. The minutes of the last meeting were read and adopted, as were those of a subsequent meeting of the Executive Committee, which reported in favor of authorizing the delinquent list for another six months.

NEW MEMBERS.

Albert Shaw, proposed at the last meeting was elected at this. Mr. Mitchell of Wellesley St., and Mr. A. Jones of Yonge St., were proposed by Mr. Thackray, and upon motion of Mr. Berwick, seconded by Mr. Roberts, the rule of election was suspended and the two nominess were admitted to membership.

THE PICNIC.

The picnic committee was not prepared to report.

THE PEDLARS' LICENSE FEES.

The report of the committee which had charge of the pedlars' by-law amendment proposal, reported that some of the recommendations submitted to the council had been adopted in whole or in part, and the peddling nuisance was therefore modified. The full particulars of the points gained were given in our issue of the date of the proceedings. The report was received.

THE NEWS' MISTAKE.

The Chairman reported that he had called on the Evening News to ask that a correction be inserted in that paper of a confusion made by it between a collecting agency and the Association, in which the Association was represented as the defendant in a case wherein it was accused of threatening to post an overdue account for sale. The paper made some amends in a paragraph printed after the call.

TIME OF MEETING.

Moved by Mr. Clarke, seconded by Mr. McCulloch, that the time of meeting hereafter be in the evening. Carried.

EARLY CLOSING.

Mr. Clarke referred to an article in last week's GROCER in reference to early closing. He thought that a petition should be circulated to bring the grocers together in an agreement to close at 8 o'clock. Mr. Partridge thought the idea a good one. Said he would close at 7 o'clock as soon as the fruit season was over, and would close on Wednesday afternoons next summer, no matter who did not. At present he allowed half his hands out one night, and the other half next night, but this was unsatisfactory. He believed that the fruit season should be a period of exception to the 7 o'clock arrangement. Rather close on Wednesday afternoon, and keep open a little later in the evening. In these ideas most of the members concurred, that June, July and August be months wherein Wednesday afternoon be always a holiday. The excursions are numerous on that day. Mr. Mills felt that Saturday afternoon from one to six was becoming duller yearly. Moved by Mr. Clarke, seconded by Mr. Partridge that the grocers agitate in the proper time and manner for a Wednesday half holiday next June, July and Aug. Carried.—The meeting then adjourned.

PIC-NIC QUESTIONS.

After the adjournment of the Association the pic-nic committee held a session of about an hour and-a-half. The members were the same as those reported above at the monthly meeting, with the addition of Mr. Frank Britton and Mr. Binnie. The first question dealt with was a protest on the plea of overage against the first prize in the boys' race being given to the winner, D. Colville. A certificate from the registry office satisfied the committee that the winner was eligible to take the prize. The judges' verdict, reported in our columns, was therefore sustained.

The protests against James Ross' eligibility were next considered. He was ruled out of the first prize for the first sack race on the ground that he was neither a grocer's son nor a grocer's employe, a condition specified

under the item in the programme. Therefore Thos. Shirley came in for first prize, and W Milner for second. He was ruled out of the first prize in the walking race on the ground that he was not a traveller. To A. E. Skinner, therefore, was assigned first prize and Wm. Parke second.

James Milner had won three prizes, a first and two seconds, but the printed regulations debarred a winner from a title to more than one first and one second, or two prizes altogether, no matter of what denomination. The question the committee discussed was first whether this competitor was eligible to enter for certain of the events, and second whether a man was obliged to take the two prizes that he won first in the programme order, or should he be given the option of saying what two of the prizes he would choose. A considerable amount of time was spent in putting the two views of the question, and the matter was finally left to the adjustment of a committee made up of the president, the secretary and the treasurer. These were to satisfy themselves of the eligibility of Mr. Milner, and with the advice of competent sporting authorities to settle what two prizes should be awarded the winner, if his eligibility were not prejudiced by the former inquiry.

The rolling tub race was protested in a note to the Secretary, but the protest should have been made before the event was tried. Also, the order for the prize had been issued to the winner to whom the judges had given the first prize ticket.

The protest in behalf of W. H. Britton, against the second donkey race, was thrown out, and the decision of the judges maintained.

The fat man's race not having taken place, owing to the lack of one more competitor, it was resolved to refund the entrance fees to the two competitors who had appeared for the race.

The following pic-nic accounts were passed:

Police	$ 1.50
Bill Posting	4 50
Tent	10.00
Printing	23.25
The "World"	6.95
Grounds	25.00
Tickets, badges, etc	33.94
Eggs	75
Donkeys	57.52
Refreshments	43.99

Other accounts were mentioned, but not all were in yet. The Chairman and the treasurer were appointed a committee to pay accounts. Mr. F. Britton, seconded by Mr. Barron, moved a vote of thanks to Mr. Saunders, for his very satisfactory catering. —Carried.

Mr. Partridge moved, and Mr. Williamson seconded, a vote of thanks to the judges. —Carried.

The gate receipts at the pic-nic were $183.55, $171 below what they were last year, a difference entirely owing to the postponement.

The surplus goods are to be disposed of at a meeting to be held in Mr. Mills' store on Thursday night. The prizes are presented as certified applicants appear for them.

HAMILTON GROCERS' OUTING

The jolliest, happiest crowd of people that could be imagined was that which went from Hamilton to Oakville on the 6th inst.—the grocers' of that city and their employees', their friends and their employees' friends, and a very large rerpesentation of their customers—and a glorious time they had of it; in numbers—well, say 2,500, that's not any too large an estimate, and there might have been more. The steamers of the Hamilton Steamboat Company took them down. The first party went by the morning boat, and consisted of members of the committee and a fair crowd of people. At 2:30 the Modjeska took an immense party and left several hundred for the Mazeppa, which followed about half an hour later. On the 5 o'clock boat, the Macassa, another party went, and at about 9 o'clock in the evening the Modjeska made a special trip with a large crowd The success of the event succeeded even the most sanguine expectations, and the grocers' think that they can give pointers to any society or body of men who think of running an excursion or holding a pic-nic. It speaks well for the committee, too, that the day's jovialities passed off most satisfactorily. Everyone is delighted, and that is what the pic-nic was given for. It not unfequently happens that pic-nickers come home tired out and disgusted, but such was not the case at Oakville. Many there where who were tired enough when they got home but were all happy and well satisfied with their outing. Mayor McLellan and his estimable wife were there, ex-Mayor Doran and Mrs. Doran, aldermen, school trustees, members of the bar, clergymen, physicians — representatives of every respectable class of people. Mr. W. H. McLaren, Chairman of the Committee, had a splendid lot of workers around him, and he needed them, too, for it takes a lot of energetic men to attend to the wants of such a crowd and do it in such a way as it was done in this case.

The pic-nic at Oakville was entered into with a will shortly after the Modjeska arrived with her load about 3.30 o'clock. A splendid programme of games had been prepared for old and young—contests in which all who wished might enter. The results of these were :—

One hundred yards race—1st, J. Pearson; 2nd, Smith Wills.

Hop, step and jump—1st, Smith Wills, 32 ft. 6 inches ; 2nd, J. Pearson, 31 ft. 9 inches.

Sack race—1st, F. Close; 2nd, Wm. Beckerson.

Ladies' race—1st, Mrs. Trimble; 2nd, Mrs. Ingram.

450 yards race—1st, George Ryckman ; 2nd, J. Nicholson.

Egg race—1st, C. Bremner; 2nd, D. Martin.

Standing jump—1st, C. Hagerty ; 2nd, J. Pearson.

Boys' race (under sixteen)—1st, J. Freeman; 2nd, E. Martin.

Girls' race—1st, Miss McMannus ; 2nd, Miss Fitspatrick.

Fat mens' race—1st, G. Beckett ; 2nd, P. Croy.

Biscuit-eating contest—1st, F. Gordon; 2nd, Wm. Beckerson.

Three-legged race—1st, G. Britt and J. Blakeson ; 2nd, C. Smith and J. Freeman.

Shoe race—1st, J. Sterling ; 2nd, C. Martin.

Travelers' race—1st, A. Golden ; 2nd, A. Close.

Blindfold race—1st. A. Golden ; 2nd, R. Moncur.

Greasy pig race—1st, W. White.

There was also a baseball match between the wholesale and the retail men. The retailers winning.

In the tug-of-war the teams were : Retail team· Messrs. Day, Kirkpatrick, Hunt, M. Morris, H. Morris, Arnold, Nichol, McBride, Stevenson, Hustin. Wholesale team—Messrs. Hall, Beckett, Golden, Tunnis, Croy, Gow, Hazell, Smith, Perry and Christian. The wholesale men won.

The music furnished by the band was excellent. The bandsmen were entertained at Burke's hotel in good style.

The excursionists returned by the afternoon and evening boats, and the special which left Oakville at about 10.30, and got home : out midnight.

Statistician—"There has been a falling off of about $100,000 in the sales of oleomargerine. How do you account for it ?"

Practical Grocer—"There's been too much country butter labelled oleomargerine in order to make it sell."

One of the signs of the prosperity of the retail trade is the number of our readers who now go off for one to four weeks' vacation annually. Not very long ago only wholesale men and manufacturers could afford to leave their business. A brief vacation has also become a necessity to many of us. A few years ago we jogged along in a quiet easy going way. Never worried. Went to bed early and slept late. Now business competition has almost reversed the old order of affairs. If we would go a head at full speed let us take a short rest in the dull season.



CAIRN'S
HOME MADE MARMALADE.

The following houses have just received some fresh stock of this wholesome breakfast delicacy:

Messrs. Turner, Rose & Co.
" Caverhill, Hughes & Co.
" Kinlock, Lindsay & Co.
" Wm. Donahue & Co.
" Lockerby Bros.
" Lightbound, Ralston & Co.
" L. Chaput, Fils & Co.
" N. Quintal & Fils.
" Geo. Childs & Co.
" Hudon, Hebert & Co.
} Montreal.

Messrs. Perkins, Ince & Co.
" Smith & Keighley.
" J. W. Lang & Co.
} Toronto.

BLAIKLOCK BROS, General Agents,
17 Common St., MONTREAL.
Agents for Toronto : Steel Hayter & Co.

CANNED PEAS AGAIN.

There has been a good demand from jobbers for canned peas this week and packers have sold several cars. The price seems to have been chiefly about $1. The packers are somewhat independent in their views owing to favorable prospects in the American markets. A number of successful sales were made there this spring by Canadians and now with prices much higher they look forward to a demand from there. The New York Bulletin says:—Baltimore commission firms have lately been reporting a freer movement there of canned peas, and Saturday's letters from that point indicated that the reports are well founded. The significant fact was mentioned that a considerable amount of stock has been taken by or for the account of New York State and Western packers. The prices paid were $1.05@$1.10 for standard marrows, 90@95c. for seconds, $1.20@$1.25 for standard Junes and $1 for seconds. From these purchases it is inferred that the State and Western packs are short, and the inference gains support from information received as to the position of some packers in those localities. We learn of one New York concern that has had to pro-rate imperative orders on the basis of two-thirds of the quantity originally booked and to turn conditional orders down. Other cases of similar experience are noted, but for obvious reasons the situation is kept as much in the dark as possible. Enthusiastic Baltimoreans are offering to wager that standard marrows will be up to $1.25 within the next month, and among the local trade the goods are well thought of, although perhaps not up to the Baltimore point of extreme confidence.

CANADIAN HOPS.

The outlook for growers of Canadian hops is much brighter than for some time past, owing to the discouraging reports of the English and Continental crops. Last year the German crop was unusually large and that of England above the average, whilst the United States crop was good. Consequently this market was glutted early in the season with fine German and American hops, ranging from 14c up to 20c and when the Canadian product was offered prices were so low that many growers refused to sell, although even lower figures had to be accepted later on. Fine Bavarian hops of 1889 growth would now cost 28½c. laid down here, and it is thought the new crop will cost still higher prices. Regarding the Canadian crop, advices from Picton in the West and Danville in the East speak of a good average crop, which at present bids fair to meet with a good demand at remunerative values, owing to the higher cost of the foreign article. Some holders of Canadian hops of last year's growth have withdrawn their offerings believing in higher prices later on. Canadians are quoted at 16c. to 20c. but even at the latter figure the quality is not very fine.—Trade Bulletin.

COMMERCIAL TRAVELERS ABROAD.

We have heard diverse opinions expressed as to the real value of the commercial traveler, or "drummer," in the home markets, and have had well authenticated instances pointed out to us of business built up chiefly by aid of these enterprising agents, and of businesses prospering quite independently of such assistance. However much the "drummer" may be a controversial subject at home, there is no question of his value, when properly trained and properly equipped, abroad. Even were we in this country to refuse so much to his credit, other nations readily concede his usefulness as a commercial adjunct. Indeed, so highly is he valued by leading European countries that certain of the governments have made him a special study, have put the whole consular and diplomatic machinery in motion on his behalf, and have devoted considerable government literature in discussing him, his ways, his trials and his opportunities.

The latest effort of this description is the publication by the British Foreign Office of dispatches from Her Majesty's representatives abroad, giving the laws of the various countries in which they are located respecting commercial travellers. These refer to extra-European countries, and show from the diversity of regulations disclosed how necessary such a comprehensive grouping of the information was. In a number of countries there are no restrictions on commercial travelers; they are as free to pursue their business as any other foreign visitors. Although these countries do not take rank as advanced nations, from a commercial point of view, their liberality in this direction, whether accident or foresight, is undoubtedly advantageous to them. The countries thus distinguished are Chili, United States of Colombia, Ecuador Egypt, Morocco, Persia and Peru. Japan also might be included, were it not that under existing treaties no foreigners can travel in the interior of the country for trade. In the open ports they are allowed full liberty. In Mexico the Federal Government levies no taxes, but certain of the provincial authorities require commercial travelers to notify their arrival, and to take out monthly licenses. For these the fees vary from two and a half to twenty dollars. In Buenos Ayres, where the enterprising "commercials" must lately have been enduring trials quite outside of their usual experiences, they are compelled to take out a broker's license, "inasmuch as their occupation or business is no other than the itinerant sale of merchandise in consideration of a commision which they receive from their employers." This license does not extend beyond the capital. In the provinces of the Argentine Republic the trayeler becomes subject to local regulations, and these are so varied and so difficult to trace that the British Government does not attempt to explain them. Brazil makes little account of the commercial travelers, drawing no distinction, in fact, between the dignified "drummer" seeking orders for cases of goods by the score and the petty peddler tramping the country with his small wares and notions. Nor has the British Government been successful in its efforts to show the Brazilian authorities the difference between the commercial traveler and his less distinguished fellow-trader.

The reports show that the "drummer" in this country has been the cause of much trouble and litigation, even bringing the State laws into collision with the Federal Constitution. The Maryland authorities, for instance, embodied a provision in its State Code that that no person not being a permanent resident could act as drummer without taking out a license which cost three hundred dollars. In Tennessee drummers were either fined or imprisoned when they declined to be taxed or take out a license. The Inter-State Commerce Act, however, pretty well relieved "drummers" of further troubles of the above character. In the report under notice, Texas, of all our States, is named as the only one where a license is required, this being in the shape of annual fees of fifty dollars. —N. Y. Bulletin.

POINTS ABOUT ADVERTISING

John Wanamaker says: "I never in my life used such a thing as a poster, or dodger, or handbill. My plan for fifteen years has been to buy so much space in a newspaper and fill it up with what I wanted. I would not give an advertisement in a newspaper of 500 circulation for 5,000 dodgers or posters. If I wanted to sell cheap jewelry or run a gambling scheme I might use posters, but I would not insult a decent-reading public with handbills. The class of people who read such things are poor material to look to for support in mercantile affairs. I deal directly with the publisher. I say to him, 'How long will you let me run a column of matter through your paper for $100 or 500?' as the case may be. I let him do the figuring, and if I think he is not trying to take more than his share, I give him the copy I lay aside the profits on a particular line of goods for advertising purposes. The first year I laid aside $3,000; last year I laid aside and spent $40,000. I have done better this year, and shall increase that sum as the profits warrant it. I owe my success to the newspapers, and to them I shall freely give a certain profit of my yearly business."—Indian Rubber World.

As a want of uniformity exists at different ports in the treatment for duty or otherwise of packages containing "grease" and other similar articles, a circular has been forwarded to all collectors notifying them that "all packages in which goods are commonly placed for home consumption, and every package being the first receptacle or covering enclosing goods for purpose of sale" are, whether they contain free goods or not, subject to duty at their actual or proper value. The only packages (covering goods whether free or dutiable) which are extempt from duty are "the usual and ordinary packages in which goods are packed for exportation only, according to the general usage and custom of trade."

Secretary Plewes of the Dominion Millers' Association says we have the finest wheat crop in ten years. All other crops excepting oats are also very good. Business men he says are looking forward to a good fall trade.



Mr. George Robertson, of Kingston, was on the Toronto market this week.

Mr. J. E. Baillie picked up 500 bushels prime white beans for export this week at an average of $1.65.

A sneak thief stole $20 out of the till in Mrs. Lynn's grocery on Charlotte street, Peterboro, the other evening.

More smuggled whiskey has been seized at St. Thomas, and the parties upon whose premises it was found will be prosecuted.

Mr. W. A. Warren, of Warren Bros. & Boomer, sailed from Montreal last week per steamship Vancouver for a six weeks' trip to Europe.

Mr. F. James Gibson has been enjoying himself in Muskoka for a few days. He deserved this vacation. It was the first he had in five years.

Mr. D. Weismiller, Kippen, was in town Friday last on his way to Owen sound, where he took the steamer for a week's trip on the upper lakes.

Mr. E. A. Thompson, Toronto, has been appointed to the position of Inspector of Leather and Hides, rendered vacant by the death of James Pepler.

The official copy of the customs tariff published by the department is now printed, and will be immediately forwarded to collectors and other officers of customs.

Mr. J. J. Kirchner, who is supposed to have gone over the Falls, is a well-known Brantford man, having carried on a cigar business there for many years.

Smith & Keighley are offering excellent value in new seasons Japan and Ceylon teas. They are now booking orders for Horse Shoe canned salmon for future delivery.

Mr. E. G. Williams, junior member of the firm of Warren Bros. & Boomer, has returned from a three months' visit to Europe. He is on his old route again this week.

Mr. G. Maurice Furnival of J. W. Lang & Co., has been suffering from an attack of Canadian Cholera. Like too many of our friends he has been working too hard, and requires a rest.

Mr. C. H. Osterbout, who established himself on Bloor st., near Bathurst st., some time ago, is reported to be doing a good business in this new and thriving portion of the city.

The convention between the Postmaster General of Ganada and Japan, for the establishment of a direct parcel-post service between Canada and Japan, commences Oct. 1 next. Due announcement will be made of the manner in which this service is to carried out. Vancouver will be the Canadian point of distribution.

The grocery stock of Mr. H. S. Mansfield, of the Fifth ward, London, has been sold by auction by Mr. W. Y. Brunton, the purchaser being Mr. J. W. Broderick, at 70 cents on the dollar.

William Keith's general store in Comber was destroyed by fire last week. The building has been fired a number of times before, but very little damage was done. Nothing was saved. Fully insured.

Messrs. Watt & Scott, grocery brokers, have established an office in Montreal. Mr. Watt remains in Toronto, while Mr. Scott, who has just returned from a five months' trip abroad will reside in Montreal.

Mr. Robert Wanless, of Sarnia, has purchased the brick block on the market in which he has carried on a grocery business for so many years. The building is on one of the best business sites in the town.

The Globe tobacco works will be moved from Windsor to London this week, the London Council having granted the company exemption from taxes for ten years, on condition that they employ 30 men constantly.

Mr. J. H. E. Jones, of London West, intends leaving for Australia in a few weeks with his wife who is in ill health. A change of air it is hoped will bring her back to her former good health. Mr. Jones will be missed very much by the people of London. We hope they will both return ere long the better of their sojourn beneath the Southern Cross.

Mr. R. A. Jones, West London, has been holidaying in Muskoka for a conple of weeks, and dropped in to see THE GROCER on his way home. He looks well after his trip, and is now in splendid trim for the big business that awaits him this fall.

Mr. A. Child, formerly a groceryman of Galt, has moved to this city, locating at the corner of Lisgar and Queen streets, where he will continue to slice the choicest cuts of fresh meat, and cater to the wants of the consumer in fine groceries.

The large number egg cases seen at the commission houses in this city with the brand of the Northumberland Egg Case Company, Campbellford, on them, is an indication of the extensive business done by that manufacturing firm in egg cases and fillings.

The Department of Fisheries has just been advised by the fishery bureau at Halifax to the effect that mackerel are abundant on the western shore of Nova Scotia and the northwest coast of Cape Breton. Cod fishing is very good around Cape Breton, while bait is plentiful at Canso and on the western shore of Nova Scotia.

A trader in a Maine village is said to have a habit of making change, on certain occasions, somewhat after the following formula: "Twenty-five and twenty-five is fifty, and ten is sixty, and ten is seventy, and ten is

FAC SIMILE OF THE LABEL OF



The Best Scouring and Cleaning Soap in the World.

For cleaning woodwork, pots, kettles, pans, floors, painted ceilings, windows, and everything in the cleansing of which a Scouring Soap can be used it has no Superior. It is a larger cake, lasts longer, does its work better, and is cheaper in every way than any other Scouring Soap. Cut this out, and ask your Jobber to send you a box of *Pride of the Kitchen*. It is worth trying.

KIRK L. PERRY, Agent,
TORONTO, CANADA

Do you read Advertisements ?

— IN —

HOTEL REGISTERS,
CIRCULARS,
PHAMPLETS,
HANDBILLS,
EXHIBITION GUIDES,
TIME TABLES,
LITHOGRAPHED HANGERS, Etc.

You do not? Do you know of anyone who does? Then why is your advertisement there? Bring your goods before the retail trade by advertising in this paper. Spend the money hitherto devoted to useless advertising with the retail trade by giving them larger profits. Try it.

eighty and twenty five is a dollar," and then throwing the handful of change down on the counter. He says it would surprise one to see how many will sweep that change on the counter with a rapid motion and put it out of sight in a dark pocket.—American Grocer.

The item in our last issue on indurated fibre ware become mixed up in some way with a hardware notice which gave it rather a ridiculous meaning. While indurated fibre ware will stand almost any test as to strength and durability, we believe the manufacturers do not claim it will withstand the firey elements. The fire bucket manufactured by them is for holding water, in factories and mills where fire is liable to spread so quickly that a bucket of water at hand might save much valuable property.

The unrevised statement of inland revenue for July shows the total amount accrued during the month to be $406,194, as against $639,071 in July last year. The decrease is entirely under the head of spirits, the duty on this commodity having fallen from $361,296 to $129, 512. It would be interesting to discover the reason for this decline in the consumption of the ardent. Perhaps lager is the more popular beverage this year, or perhaps the increased prices which inaugurated in the beginning of July, when the two year's bond requirement came in force may have more to do with the decline.

An application has been forwarded to the Customs Department by Captain J. P. Whitelaw, owner and master of the American wrecking steamer, bearing his name, for permission to hunt and take whales in the gulf of Georgia, B. C. Capt. Whitelaw intends to use steam launches and the latest and most improved guns, of which he has obtained control. With these improved methods he thinks whaling can be made one of the most important industries of the province. No whaling has been done in the gulf of Georgia for the past seventeen years, as with the old fashioned methods adopted it could never be made to pay in the past.

The other evening Mrs. D. J. Lynch, wife of a leading general merchant at Hagersville together with her four little girls and her two sisters, the Misses Murphy, of Cayuga, were driving into Hagersville from the last named place, the horse shied quickly to one side, tipping the carriage over into a deep ditch. The beast, finding himself unable to rise, began to kick. Mrs. Lynch and two of the little girls received several marks about the head. One little girl, Seita, aged three years, received a severe kick just over the left eye, and died in a few minutes. The rest of the party, although badly shaken up, are in a fair way toward recovery.

While driving home from Wyoming the other night, Mr. D. M. Shields, Petrolia, grocer, had rather a startling adventure. When about midway between the Plympton townline and the 12th line of Enniskillen, about half past nine o'clock a man on foot asked him for a ride, and when in the rig, asked the time. Mr. Shields drew his gold watch from his pocket to reply, when the fellow made a grab for it. Failing to secure it, a tussel ensued, when both men fell out of the rig and finally into the ditch, Mr. Shields being fortunate enough to retain the upper side. Loosing his hold he made for the wagon, when the ruffian made for him again. Seizing the broken butt of a whip which was loaded, Mr. Shields dealt his assailant a heavy blow on the head which felled him to the ground. As the horse had started homeward, he then ran to regain the lines, and drove rapidly homeward. Mr. Shields has no idea as to the identity of his assailant, but as he is in the habit of going to Wyoming in the evening for produce, thinks it must have been some villain laying in wait for him.

BIG RAILROAD EARNINGS.

One would think by the great cry of United States railroad magnates that their was danger of Canadian roads bringing them to bankruptcy.

Poor's Manual gives the following : The total amount of gross earnings reported by the steam surface railroads in operation in the United States in 1889 equaled $992,856,856. If the gross earnings of the elevated railroads in the cities of New York and Brooklyn, $10,879,740, be added, the grand total amounts $1,003,736,596. This sum is 50 per cent. greater than the public revenues of the United States, and almost equal to the public debt of the United States. The figures show a healthy state of growth in gross earnings and a small reduction in the average ratio of expenses to earnings. Compared with 1888, gross earnings increased $43,480,326, to which increase the elevated roads contributed $1,245,478.

The largest increases in earnings occurred in States west of the Mississippi and east of the Rocky Mountains. The amount of net earnings for the year is a trifle smaller than in 1888. The floods in 1889 contributed largely to this. In 1889 the total investment was $9,680,942,249.

Of the 161,397 miles of railroad in operation at the close of the year 1889, 5,751 miles were constructed during the year. The rate of increase is 4.06 per cent. In 1889 there were 8,000 miles of railroad not in operation at the close of the companies' fiscal year. The tabulations presented in the manual for 1889 do not cover the same period as in 1888, owing to the adoption of the Interstate Commerce Commission's fiscal year by a large number of railroads throughout the country. If the railroad companies continued to report for the same fiscal years as formerly these great totals would be increased, and a conservative estimate places the probable earnings for the year under such conditions at $1,070,000,000.

The results as above should gratify the most grasping monopolist in the world but that Yankee "Paw" has no limit to its grasp seemingly. The N. Y. Central R. R. running from New York City to Buffalo, a little over 400 miles, reports gross receipts for ½ year about eighteen millions dollars, equal to the gross receipts of the G. T. R., C. P. R. and I. C. R. combined in the same time, and only one million less than the gross receipts of the Dominion government. If figures prove anything it must be jealousy alone that influences these attacks on Canadian roads.

We will shortly have two sizes of postal cards, which will be a great convenience for many people who do not wish to write a letter and cannot say all they want on a postal card.—American Grocer.

The Badgerow-Falconer
Bonded Vinegar Manufacturing Company
Highest Medal Award Toronto Exhibition.
Telephone 1261 69 & 81 Jarvis St., Toronto.

Geo. Robertson & Son.,
WHOLESALE GROCERS
Ontario Street,
KINGSTON, ONT.,
CANADA.

EDWARD ADAMS & CO.
ESTABLISHED 1846.
Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,
Tobaccos, Wines and Spirits
95 & 97 Dundas St., London, Ont.

ROSS'S ROYAL BELFAST
GINGER ALE
IS THE
BEST IMPORTED
Ross's Royal Soda Water.
" " Seltzer Water.
FOR SALE BY
ALL FIRST-CLASS GROCERS.

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO, ONT.

CANNED PEAS.

Purchasers should place their orders early this season. We have now arriving the following choice brands, viz. :— Aylmer "Champion of England" and "Standard"; Delhi "Sweet Wrinkled" and "Marrowfats"; Simcoe "English Garden" and Picton "Little Chief" &c. All fine goods warranted to give satisfaction.

Sloan & Crowther

WHOLESALE GROCERS,

TORONTO.

H. P. ECKARDT AND CO

IMPORTERS

--: AND :--

Wholesale Grocers.

3 FRONT ST. EAST, TORONTO.

JAMES WATSON & CO.,

Established 1867.

A PICKLING POINTER

AS the pickling season is near at hand, we call the attention of Grocers to our Pickling Spice. Ask your Wholesale House for it—we keep it up to the Standard,—It is not reduced in flavor with low-priced spices to meet the demands for a cheap substitute.

James Watson & Co.,

Coffee and Spice Dealers.

EBY, BLAIN & CO.,

Importers of

CEYLON TEAS,
INDIA TEAS,
JAPAN TEAS,
CHINA TEAS,

STAPLE and FANCY GROCERIES

EBY, BLAIN & CO.,

Wholesale Grocers, &c.,

CORNER FRONT AND SCOTT STS., TORONTO.

[*Established* 1780.]



"LA BELLE CHOCOLATIÈRE."

W. BAKER & CO.'S REGISTERED TRADE-MARK

No Chemicals are used in any of *Walter Baker & Co.'s Chocolate* and *Cocoa Preparations.*

These preparations have stood the test of public approval for *more than one hundred years*, and are the acknowledged standard of purity and excellence.

T. KINNEAR & CO.

Wholesale Grocers, Importers of

TEAS,

SUGARS,

ETC.

47 Front St. East,

TORONTO, ONT.

SMITH & KEIGHLEY

WHOLESALE GROCERS.

CONSIGNMENT:

NEW JAPAN AND CEYLON TEAS.

Send for Sample Case.

SMITH & KEIGHLEY,

9 Front St. E., Toronto

J. W. Lang & Co.,

WHOLESALE GROCERS,

33 Front St. East,

TORONTO.

PERKINS, INCE & CO.

Wholesale Grocers,

TORONTO.

JUST ARRIVED.

New Season's Japan Teas.

WARREN BROS. & BOOMER,

IMPORTERS

AND

WHOLESALE GROCERS,

35 and 37 Front St. East,

TORONTO, ONT.

SUGARS, COFFEES AND TEAS SPECIALTIES.

THE ST. LAWRENCE SUGAR REFINING CO'S

Granulated and Yellows ARE PURE.

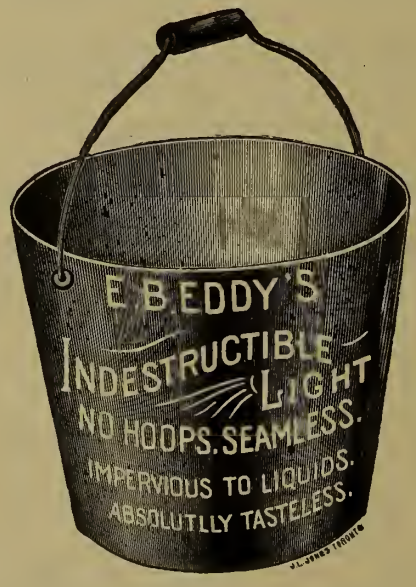
- NO BLUEING -

Material whatsoever is used in the manufacture of

OUR GRANULATED.

CATCH ON!





The Old Wooden Bucket. E. B. Eddy's Indurated Fibre Pail.

The Neatest, most Durable, most Attractive and very Best Ware in the Market! The Cheapest because the most Durable!

These Superior Wares are moulded in one piece from wood fibre. No hoops. No joints. Cannot leak, shrink, swell or water soak. Will not taint milk or other liquids. Proof against hot and cold water, kerosene oil, benzine or naptha.

If your Wholesale Grocer does not keep these wares in stock, apply direct to the sole owners of the Patents and sole Manufacturers in Canada.

THE E. B. EDDY MFG. CO.,
HULL, CANADA

LEONARD H. DOBBIN,
Commission Agent,
REPRESENTING
Simcoe Canning Co., Hamilton Vinegar Works Co. Ltd., Williamson Extract Co., Huckins' Celebrated Soups, Louis Rosenstein & Co. "Excelsior Bird Food, etc., etc."
4 Hospital Street, MONTREAL.
TELEPHONE 2205.

JOHN A. MOIR
Offers to Wholesale Trade only the following special lines for July:
Lobsters, Mackerel, Salmon, Gaspe Fishing Co's large hod cured dry Gaspe Cod in 112 bundles, also specially prepared Codfish in cases. A trial order solicited.
Lakeport Canning Co. put up none but the choicest goods. Send for price lists before buying. Don't buy cheap and nasty goods. The best goods are the cheapest in the end.
Local Selling Agent for the Gaspe Fish Curing Co'y.
41 St. Francois Xavier Sts.

Those wishing to keep their copies of THE GROCER in good condition, and have them on hand for reference, should use a Binder. We can send by mail **A STRONG PLAIN BINDER** for 75c., postage prepaid.
These Binders have been made expressly for THE GROCER, and are of the best manufacture. The papers can be placed in the Binder week by week, thus keeping the file complete. Address—
THE CANADIAN GROCER,
6 Wellington St. W., Toronto.

Blackley & Anderson,
TORONTO & HAMILTON
Accountants, Assignees, Receivers.
Toronto Office, 37 YONGE STREET, Telephone No. 1716.
Hamilton Office, 2½ JAMES ST. South, Telephone No 73.
Cable Address "JUNIOR." eow

SURPRISE SOAP

A pure high grade laundry Soap.

Put up in neat attractive wrappers and packed in a handsome case.

Grocers' handling this Soap make a good profit and at the same time supply their customers with a first-class soap guaranteed in every particular,

THE ST. CROIX SOAP MF'G. CO.,

St. Stephen, N.B.



TORONTO, August 14, 1890.

GROCERIES.

The quantity of goods taken off this market inside of the week between this and our last issue represents an activity that is not to be complained of. There might be more "snap" to trade, even at this season, and there might be many degrees less vim than there is without any extraordinarily high or low level being reached. Business is rather satisfactory. Orders are given cautiously with respect to magnitude, as in the case of sugar or dried fruits, and they are hardly given at all in lines whose market is so problematical yet as is that of new salmon. The buying of tea is ruled by certain drawbacks in the character of the stock, which rather depress business in some popular lines. Rice and spices are in seasonable demand. Payments are unsatisfactory, owing, no doubt, to the strikes in the building trade in the early part of the season. At this time of the year a good many people are away and leave their grocers' accounts to accumulate until their return.

CANNED GOODS.

This has been a good summer for canned goods. The trade for which it has afforded the conditions was not calculated upon to do so much for the solution of the canned goods situation. Tomatoes are going on at their wonted rate and are firm at $1.20. Peas are also firm at $1.10, the bugbear of a large pack of new stock no longer being an alarming contingency. Corn is $1.10, with big sales at $1. The channels of trade now give easy egress to all vegetable stock. Strawberries, which are usually quiet at this season, are selling fast at large prices, which, however, are expected to be eclipsed before the year is out. The stock, indeed, may not last beyond the present year. There have been some enquiries for canned peaches, which are in light supply and held firmly in anticipation of a small pack this season. For 3's $3.25 is asked and for 2's $2.25. Lobsters are high, firm and scarce. They cannot now be made plentiful or weak, because the packing season closes on the 20th. Clover Leaf is expected to be in limited stock in a few days, an Crown has been mostly taken up. Canned salmon on spot is $1.50 to $1.65, and $1.70, the top figure being for the Horse Shoe and similar brands. In salmon for future delivery nobody appears to be sauguine enough to make offers. Reports have been conflicting, alternately good and bad. We have not allowed ourselves to be swayed in our estimate of the probabilities by all the utterances from the sources of production. There appears to be good reason for believing that the pack will be good, and that there will not be a scarcity of raw material. Our British Columbia pack promises to be large, but the reported shortage in the Alaska and Columbia river packs may leave a wider demand in the export market for our surplus, and so aid in bringing about fair prices. An Ottawa despatch says: The Minister of Marine and Fisheries, on Friday received a telegram from a departmental officer in British Columbia which states that the run of salmon this year is of a most extraordinary character, being fully equal to last year. Twenty thousand salmon were taken by three canneries on the 7th. This year's run upsets all the theories previously held in regard to the salmon. Heretofore one good season has invariably been followed by two poor ones. Last season was the best the salmon canneries ever had, and if the total pack this year is as large the old rule will not apply. The only reason that can be assigned for the increased run this year is that the effects of the good work done during the past four or five years at the Government fishery hatchery on the Fraser river are now beginning to manifest themselves.

The following comes by way of New York: "The Skeena river canneries are just now enjoying the best salmon run for years, but unfortunately cannot use all the fish owing to the shortness of hands. One cannery has had to throw away as many as 300 or 400 fish. On the Naas the run is not so good. The B. A. P. and the Standard head the pack on the Skeena, each having about 11,000 cases up; the other canneries on the river average about 8,000. On the Naas the average is 6,000 cases, and the packers are waiting for fish."

Messrs. D. W. Porte & Co. of this city received a communication on Monday from Mr. Ed. Porte, their representative in British Columbia He says that the salmon run on the Fraser is very good. He has had ten boats engaged for some time and these have taken on a daily average 200 fish each. He is fishing for stock to freeze, salt and ship here.

The noticeable feature of the season as to sales is that Frazer River is sold exclusively in England; Columbia River salmon almost exclusively in the United States.—American Grocer.

Mr. W. Boulter, Bay of Quinte Canning Co., was in town last Friday and sold eight cars canned goods. He got $2.25 for strawberries, red and black raspberries; 95c. for corn, $1 for peas, $2.60 for currants and gooseberries. He also reported two cars sold at Kingston on Thursday, and two for Winnipeg on Friday. Tomatoes sold in Kingston at $1.02½. He says all small fruits will be scarce. It is hard to say what tomatoes will be like, but they are looking well. Corn suffered from the wet spring and is still backward.

COFFEES.

A line of Rios went off on Monday at 20½c. This was a special case. The prices are firm at 22 to 24c, and are said to be stronger at points of production. A cable reports an advance of ¼c in coffees in Rio. The stiff prices of coffee have given a stimulus to the trade in tea, which can be got at very much the same prices and goes farther. There has been, however, a fair demand for all kinds of coffees from grinders and some lines have been cleared out.

The cable reports the result of the Batavia sale of coffee 25,000 piculs Preanger at 63 florins, last year's crop. The Dutch sale went off at 1c above valuation on good ordinary Java, and pale and yellowish ¼c above valuation.

DRIED FRUIT.

Wholesalers are now pushing trade to get the market clear for the receipt of new stock. In the country, however, dealers are buying sparingly and for the moment's needs merely, aiming to have their stocks bare when the new, cheaper and more in consumers' favor, comes on the market. This eagerness on the one hand and wariness on the other have not yet had the effect of weakening prices, as they naturally would be expected to do. What prevents that is the lowness of all stocks here. Currants are being taken off earlier this year, and already unimportant shipments, according to private advices from Patras, have been made to Trieste. The crop is also reported to be larger than usual. Pri-

SELECTED VALENCIA Raisins.

ESTABLISHED 1869.

STANWAY & BAYLEY.

BROKERS

AND

GENERAL COMMISSION MERCHANTS.

44 FRONT ST. EAST, TORONTO.

Evaporated Apples

MARKETS—Continued.

ces here are unchanged. Bosnia Prunes are out of stock. There are a few French plums in quarter cases and bottles. Valencia raisins are in demand from outside points ; one car sold the other day for shipment to Montreal. In jobbing lots dealers are getting 7¾ to 8c off-stalk and 9c for select. Sultanas are moving at 10½c for common to 12c for choice.

A letter to Watt & Scott from their Smyrna correspondents, July 16, says that the long and continuous drought, which has destroyed a great part of the products of the country, caused also great damage to the raisins, and particularly to the Sultanas, the quantity of which, it is now said, will not be over 50 to 60 per cent. of last year's. Elemes will probably be the same as last year, but the fruit will be smaller and parched. Figs will not be over 40,000 or 50,000 loads against 70,000 in 1889.

Dem Schisas, Patras, writing July 26, says: The currant crop is looking well in all the growing districts. It promises to be larger than last year's, and of very good quality. It is not likely to open low, as the new crop will come up on a bare market.

NUTS.

Stock is low here, but held at firm figures noted in Prices Current. The demand is low here, but nuts are likely to be high when it sets in, which it may be expected to do in about a month.

RICE AND SPICES.

Trade continues to be very good in rice and spices. There is no condition in the supply of the latter which is likely to affect the market in the near future. But the prices of rice may be expected to rise from their present point as soon as supplies held at the present time are exhausted, unless the new crop recruits outside supplies before that. Just now the great dearth of rice in Japan, one of the largest regions of rice-consumption, has grown to the point of famine, and large importations are being brought in from Siam, Cochin China and Burmah. This is stiffening the price of the product in all markets.

SUGAR.

The sugar trade has been a fairly active one. The shortcomings of the fruit crop have not closed the demand for sugar, nor have they made it specially dull. There is not, of course, the business transacted in sugar that a productive fruit year would have given rise to, but there is more than the demand which short crop fruit led people in trade to expect. Nevertheless, there has not been a sufficiently strong demand to give security to price, as there has been cutting in the lowest grade of brown sugar, that quality having been sold this week at 5⅛c. The quotation for dark yellows has been nominally from 5¼c. upward, but the shading noted above has been done. Raws are 5⅛ to 5¼c. Granulated is still 6⅞ to 7c. The local market derived a moments strength from an advance of 1-16c. on the New York market, but the sustenance of firmness was lacking in the business done here.

The Nova Scotia refinery has closed down for repairs.

SYRUPS AND MOLASSES.

Trinidad molasses in puncheons is worth 32 to 35c. The trade in molasses is mending, a good deal of stock having gone off the last few days. Some fine Barbadoes is offering at 37½c. In syrups there is a slow trade at quoted prices.

TEAS.

The want of the market continues to be low grade Japans of acceptable quality, the standard of last year's stock ruling the demand, as being the basis of criticism. The good value given then is looked for now, but has not arrived and evidently will not from this year's crop. The broken and trashy samples of the popular-priced grades are to some extent checking trade in Japans. A good demand continues for all low and medium grade Young Hysons at prices ranging from 16 to 20c. These are rather scarce, and prices are tending upward. There seems to be no doubt but that retailers will have to pay more for these goods than they have in the past. Greens are strong; round lots sold this week at prices that show a rise of 10 per cent. on the month. The China crop this year is said to be fine and heavy. The use of silver as currency in that country is a present accidental cause of higher prices. The large amount of the world's silver, 450,000 ounces, that the government of the United States is now authorized to issue notes for, has caused an advance in all the markets of the world, notably in London. It costs more to those who bring tea directly from China, while its conventional coin-value there remains the same.

A New York tea letter says: Market for all kinds is firm and a good business is being done at full values. Advices from China and Japan indicate an improvement later on. Quotations for laid down cost at principal Canadian cities range from 16 to 22c. as to grading. In Young Hysons at auction there is nothing selling under 12c. and the range for 4th to 1st and extras is 12 to 34c.

PETROLEUM.

Trade has begun to brighten as the daylight has begun to shorten. The prices have not changed this week, as crude has been steady.

DRUGS AND CHEMICALS.

A fair, steady business is transacted. There is no special demand in any line, and prices have not undergone any change.

BUTTER AND CHEESE.

There appears to be no old butter moving, although there is no lack of stock. The prices of old run from 4 to 5c. although the basis of quotation is not business, but the offering of holders. There is some inferior butter of the new make, which has been going begging for offers and which buyers have refused to pay 6c. for. It is made up of nearly grass and old butter, the old butter infusion having been mostly added at the retail stores. Dairy tubs are readily taken at 13 to 15c. and are not in two liberal supply. Large rolls have been bought in rather better supply this week, and have brought 13c. Pound rolls are wanted at 16 to 18c. and these prices are firm. Creamery rolls are 20 to 22c. Creamery tub is 18 to 20c. The leading characteristic of the market here is the scarcity of good grades. There is a lot of medium, but an insufficiency of prime. The Montreal market is full, and some good grades have gone westward from it.

Messrs. James Park & Son shipped a carload of medium grades the other day at 11c. The shipment was made up of early butter, the product of partly grass and partly stall or barnyard feeding.

Cheese goes very well at 9 to 9½c. There is no specially interesting market problems of which cheese is the object.

COUNTRY PRODUCE.

BEANS—The small stock in this market has been reduced by a collection from local holders for an order of 500 bushels. The order was made up at $1.65. There is a good export demand, and prices now range from $1.65 to $1.80, the former figure being paid for small lots.

DRIED APPLES — Values are uncertain, owing to the scarcity of stock, and the fitful nature of the demand. The price has been shifting from 5½ to 7c. lately.

EGGS—Are selling at 14c. in lots and 15c. in small quantities. These prices are not assured for any length of time, as stock is very freely supplied. The United States market is not so ravenous for the moment for Canadian eggs.

HAY—The chief receipts now are of the new make. In bales it goes at $9 to $9.50. The street arrivals of loose keep the market for baled rather dull.

HIDES — No change has been brought about by the week's business just passed. Receipts are few and prices firm. Cured are 6¼c., green cows' 6½c. for No. 1, 5½c. for No. 2, and 4½c. for No. 3.

HONEY—The new crop has begun to flow into the year's trade. It is abundant and good. The stock is now large, made up as it is of a heavy surplus of the '89 flow, and a fine instalment of this year's raising, which appearances indicate the bees' ability to follow up frequently and largely. In no other



Ram Lal's PURE INDIAN TEA

GUARANTEED ABSOLUTELY PURE AS MANUFACTURED ON THE GARDENS IN INDIA

Ram Lal's one of India's finest Teas blended by the Growers. The same strength and flavor always guaranteed to those selling Ram Lal's pure Indian Tea. Try sample case, packed in 1-4, 1-2 and pds. or all pounds, at moderate prices for such fine Teas.

Wholesale Agents :

JAMES TURNER & CO.,

HAMILTON.

MARKETS—Continued.

year in the memory of dealers has honey been taken on the market so early in large quantities. The low grades of honey, such as the basswood, are said to be a poor flow. Prices are unchanged, 9 to 12c for clean and 14 to 18c for sections. These dealers yet see no grounds for shading, although the stock is large. They trust to the growing favor in which honey is coming to be held, and the short fruit crop, to make a sufficiently capacious market.

HOPS—The trade in hops has not made any improvement in prices, as the stock holds out too well. They run from 8 to 14c.

OATS—Are down 45 to 46c. There seems to be more eagerness on the part of farmers to unload their remnants of last year's harvest than the prospect of this year's crop warranted us in looking for. There are more favorable reports abroad at present about the new oat crop, and these depress prices for old.

POTATOES—The market is now well supplied, and though the demand is sustained yet prices are rapidly declining. They are now $1.50 per barrel.

POULTRY—Chickens are in stronger receipt and in good demand at 50 to 60c. Ducks are 65 to 75c, and are rather scarce.

SKINS—Sheepskins are 65c. Calfskins are 8c for No. 1, and 6c for No. 2.

TALLOW—Is 2c for rough and 5½c for rendered.

WOOL—Is 21c, and in fairly good receipt.

FISH.

Absence at the different points of resort in summer has cut off a large portion of the fish dealer's trade. The fish that are consumed are largely those taken in the locality of resorts, either by sports or by resident fishermen. At all events, the demand for stocks supplied by large shipments has dwindled down. The stock on the market is therefore kept low. White fish and salmon are both very scarce at 6½ to 7c. Pickerel is in scant supply at 4 to 6c. Lake herring are $1.75 to $2 per hundred, by count. Salmon is in fair supply and in moderately good local demand. It is entirely of the British Columbia catch and brings 14 to 15c.

Messrs. D. W. Parte & Co. find the New York market now a good one for salmon on ice. They shipped a large order to that market this week.

GREEN FRUIT.

The green fruit trade is crowded into a smaller channel by the business that is done in our own small fruits, still there is a sufficiently large demand to work along with small stocks for the maintenance of high prices. Of case oranges there is now a very limited stock. There are some Sarrentos selling at $7.50, and some Rodis at the same figure. But the market for Jamaicas is now on the verge of opening here, and some small shipments have been received. They go at $11 to $12. The stock will soon be ample for the trade that will begin to widen out from the beginning of next month throughout the fair season. Lemons are $9.50 in lots and $10 in single cases. They are scarce, and in steady strong demand. Stocks are low, because it is now the policy of all classes of buyers to prepare for the advent of the new crops of Malaga and Verdelli at first, and in about five weeks those of the staple Palermo and Messina cut. Nobody wants a large stock of high priced old fruit when new fruit is going cheap. Consequently New York supplies are light, scarcity is created and prices are high. Bananas run from $1 to $2.

Mr. James Breen sold a carload of bananas on Monday at $1.10 to $1.15.

PROVISIONS.

Packers find trade very satisfactory. If the

KNOX, MORGAN & CO.,

WHOLESALE

Dry Goods Importers

HAMILTON, ONT.

Fall Stock now complete.

Travellers Orders being rapidly executed.

Now that the outlook for a good Fall Business is well assured we urge our customers to make a judicious selection for probable requirements so as to ensure satisfactory deliveries.

General Store Keepers can rely on finding in our Travellers' hands a full range of Samples of popular easy selling goods at close prices and liberal terms.

KNOX, MORGAN & CO

W. G. DUNN & CO

Importers and Manufaturers.

Canada Mills HAMILTON, ONTARIO. — 21 Mincing Lane, LONDON, E. C. WORKS Croydon, Surrev.

WE would draw the attention of the Trade to our MUSTARDS, which are prepared from the finest English Seed, giving the greatest satisfaction. The well-known brand DUNN'S BAKING POWDER, "THE COOK'S BEST FRIEND," has an enormous sale, it never gives trouble. OUR SPICES are perfection, the pure ground White and Black Peppers are the finest in Canada. Samples and Price Lists sent free on application. OUR goods can be obtained through the Wholesale Houses, or direct from our Mills in Hamilton. Each package of pure goods is sealed with our guarantee. See Price current.

STUART, HARVEY & Co.

Importers and

WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

HAMILTON, ONT.

BALFOUR & CO.,

IMPORTERS OF TEAS

AND

Wholesale Grocers

HAMILTON.

SILVER STAR STOVE POLISH.

An Improved Stove Polish.

A New Invention.

Absolutely free from Dust and Dirt, makes a Jet Black Polish on a hot or cold stove.

Requires no mixing and is always ready for use.

A Paste that cannot slop or spill.

Saves more than half the work.

As now made it has no equal as a fast seller.

F. F. DALLEY & CO.,

Hamilton.

MARKETS—Continued.

demand continues at its present pace before supplies of raw material come in freely, stocks will go down and prices up. Already prices are very firm. Smoked meats are receiving undiminished attention. Hams are firmer than ever, and bacon is getting a wider call. There is an occasional large deal in barrel pork. Hogs have ceased to arrive, but it is thought only until the harvest is off, when receipts will be renewed.

BACON—Long clear is 8½c. Bellies are 10½ to 11c. Backs are 11 to 11½c. Roll is 10c.

HAMS—Smoked are 12½c. Sweet pickled are 11 to 11½c.

LARD—Is 10c. in 20 lb. pails is 10c, and in 50 lb. tubs is 9c.

MESS PORK—Is $15 for heavy and $17 for short cut.

SALT.

The demand for salt at present is limited. The demand from packers and domestic curers of meat is low. The retail dealers make about the strongest draft on stocks at present. The hide-men also are an important portion of the buying element. In the extremely hot weather the ice-cream makers create a considerable demand, as salt is used not in that product but in the process for preparing the cream. Prices are kept down by the competition of Liverpool refiners, who have done a good deal of cutting lately. Although Canadian makers have declined to meet their English competitors in the cut, they find prices will flatten in spite of them. Common barrel salt is $1.55 to $1.60. Coarse sacks are 80 to 85c., and quarter sacks of dairy are 55c.

The Toronto Salt Works report the sale of 2 cars bbl. salt at $1.40; 2 car sacks at 70c.; 1 car dairy at $1.25. The same establishment shipped 100 cases on Monday of its Acme, always siftable table salt.

DRY GOODS.

This week has not kept pace with its forerunners of the last three weeks in dry goods sales. Still there has been buying, and, though limited, everybody concerned knows the reason to be the great caution long exercised to keep trade within the financial bounds fixed by the hard times. Dry goods men are better pleased to hear of good crops everywhere than they are to do credit business on the precarious basis at present under trade.

MONTREAL

MONTREAL MARKETS.

AUG. 14, 1890.

The past week has probably been the quietest yet this season, practically speaking nothing has been done. Payments are reported better than for some time.

There is now no further doubt as to crops. In some localities they even exceed the expectations. In the Ottawa valley a month ago they were rusty and had a sickly appearance, now they will compare favorably with the finest. In view of all this a cheerfulness prevails throughout the trade, and that a big fall and winter business will be done is now without doubt.

SUGAR.

There is no new feature in sugar, market continues quiet. The scarcity of brights among refiners has made a firm market and from an ⅛ to ¼c. higher. Low grades range from 5½ to 6c. The raw market in New York is very strong and advanced 1-16. Refined in the same place is reported active with an upward tendency.

SYRUPS.

There has been a better demand for syrups the past week at unchanged prices, though it is reported the N. Y. market has advanced 4c.

TEA.

A better movement is noticed in teas, and anything under 20c. is very scarce. The trade are waking up to the fact of having to pay higher prices, still the tea business of the country is light yet.

COFFEE.

As usual at this season of the year coffee is quiet, although the market is stiff. The only change has been in Maracaibo which has advanced ½c.

SPICES.

Reports say the crops of nutmegs are deficient again this year. As soon as the London buyers go into the market, which will be the first of next month, prices will go up. Pepper is also very scarce and higher.

CANNED GOODS.

There is little or no movement in this branch of trade. The outlook for tomatoes and corn are better, while peas are very strong and will be scarce owing to the failure of the crop.

FLOUR AND GRAIN.

The tone of the local grain market has been firm and prices are well maintained on account of the strong western markets lately and the big advance in prices. On spot, business has been quiet owing to the light offerings and we do not hear of any transactions. Cable advices to-day on wheat were firm and on corn strong. The Chicago wheat market opened strong on the curb at ¾c. higher at $1 September, but later was weak and lost the above rise, it now being 99¼c. September. Up to the time of writing the Chicago wheat market was very active and weak, it having sold down to 98c. September, now 98¾c. We quote:—Wheat, No. 1 hard Manitoba, $1.22 to $0.00, No. 2, hard, $1.20 to $0.00; corn, duty paid, 65 to 67½c.; oats, 51 to 52c.; do. L. C. 47 to 48c.; peas, 77 to 79c. per 66 pounds afloat; barley, 48c.; rye, 54c.

In sympathy with the strong western wheat markets the tone of the flour market on spot has been firm, but no advance in prices has taken place yet, owing to the fact that our prices now are above export basis. The demand from local buyers has been fair and the market has ruled moderatively active with a good business. A fair jobbing is done in oatmeal at $5.10 for granulated, $4.90 for standard, and $5.10 for rolled oats per barrel. We quote:—Patent winter, $5.15 to $5.25; do. spring, $5.25 to $5.50; straight roller, $4.75 to $4.90; extra, $4.35 to $4.50; superfine, $3.25 to $3.75; city strong bakers, $4.75 to $5.25; strong bakers, bags, $2.30 to $2.40; superfine, bags, $1.50 to $2.00; extra bags, $2.00 to $2.10.

PROVISIONS.

There has been no change in the local provision market The feeling in pork is firm owing to the light stock held in first and higher prices are looked for. The demand for lard is fair and prices steady. Hams and bacon have been moving more freely. We quote: Canadian short cut pork, $17.50 to $18 per barrel; Armour's and Morgan's short cut, $16.50 to $17; do. mess $16; Canadian lard, $1.65 to $1.70 per pail; ham, 12 to 13c.; bacon, 10 to 11c., and tallow, 4½ to 5c.

EGGS.

Since our last the tone of the egg market has continued strong and a further advance of ½c per dozen has been scored. The demand is good; in fact, dealers state they have not done such an active business at this season of the year for some years past. The receipts are small, which meet with a ready sale, consequently there is no accumulation of stock and prices are firmly held at 15½ to 16½c, with single cases of fine stock at 17c per dozen.

BUTTER AND CHEESE.

There has been more enquiry for butter from local buyers and a fair jobbing trade has been transacted in finest grades, but common stock is moving slow; in fact, it is difficult to sell except at very low prices. We quote: Creamery, 16 to 18c; Townships, choice to finest, 15 to 16c; fair to good, 13 14c; Morrisburg and Brockville, good to finest, 14 to 15c; Western choice to finest, 12 to 14c.

There were no new features in the cheese market. The feeling was steady, and prices showed no change. There was considerable enquiry for small lots of finest cheese, but at prices which holders would not accept, consequently we did not hear of any transactions, and on the whole business was dull. The public cable was unchanged at 40s. We quote: Finest white and colored at 8¼ to 8½c; medium, 7¾ to 8c, and inferior and low grades 7 to 7¼c.

MONTREAL NOTES.

The Norweigan barge "Gurda" with a cargo of molasses for Messrs. Chaput, Fils & Cie, of this city, went ashore on the coast of Newfoundland the other day and is a total wreck. Her cargo is fully insured.

A special meeting of the Canada Meat Packing Co. is called for next Friday for the purpose of considering and if approved of, sanctioning a by-law to increase the capital stock from $100,000 to $250,000.

A French contemporary claims that the raspberry trade is most flourishing this year and that the trade which amounted to about $5,000 ten years ago from St. Jerome and surrounding country will reach $20,000 this year. It claims that from 2,000 to 3,000 buckets are shipped into the city daily.

C. A. T. Gravel and Charles Florence, doing business as dry goods merchants, under the name of Leduc & Co., have also assigned at the demand of J. O. Gravel; liabilities $1,000

"My son," said the father reproachfully, "the fact that I am so well known in town is no reason why you should buy things on credit." "No, father; but it's the reason why I can't buy them on credit."

A feather duster disperses but does not remove the dust from the store

Goods conveniently located save time, money and temper in showing.

Rivalry, open, fair, good natured and enterprising, is the life of business.

Master the whole business and the way to fortune has been mapped out.

You can lose more than we do by not subscribing for this paper.

CREAMERY MEN AND MERCHANTS

Holding butter of good quality are requested to correspond with

T. W. CLARK,

Commission Merchant and Wholesale Dealer in Butter and Eggs.

Consignments solicited and business transacted for Ontario and other Eastern Canada Merchants.

VANCOUVER, B.C.

References: Bank of British Columbia, Bank of British North America.

W. RYAN

Produce and Commission Merchant,

72 FRONT ST. EAST, Toronto, Ont.

—DEALER IN—

Mess and Shortcut Pork; Long, Clear Breakfast and Roll Bacon; Hams; Lard; Dried and Evaporated Apples.

SPRUCE BUTTER TUBS, 50's, 30's, 20's.

Consignments of Eggs and other Produce Solicited. Egg Carriers supplied.

J. F. YOUNG & CO.

Successors to YOUNG, ANDREWS & Co.,

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

We solicit your consignments. We do not speculate on your produce, we sell to the best advantage for you. We handle everything that the country merchant requires to send from home to sell. Our warehouse is in the centre of the commission business. Our cellars are airy and cool. Send us a small trial lot.

J. F. YOUNG & CO.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

THE MAPLE LEAF brand of Canned Salmon is the best brand packed on the Pacific Coast. Great care is exercised in packing, and the best fish selected.

A. WATTS & CO.

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.



HUCKINS' SOUPS

Tomato, Mock Turtle,
Ox Tail, Green Turtle,
Pea, Julienne,
Beef, Vermicelli,
Chicken, Terrapin,
Macaroni, Consommé,
Okra or Gumbo,
Soup and Bouilli,
Mullagatawny.

RICH AND PERFECTLY SEASONED.

Require only to be heated, and are then ready to serve. | Prepared with great care from only the best materials. | Have enjoyed the highest reputation for more than 32 years.

TEST FREE

Send us 20 cents, to help pay express, and receive, prepaid, 2 sample cans of these Soups, your choice.

J. H. W. HUCKINS & CO., Sole Manufacturers, Boston, Mass.

SOLD BY ALL LEADING GROCERS.

LEONARD H. DOBBIN, MONTREAL. Sole Agent for Canada.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF





1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel luuch baskets
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

OAKVILLE, ONT.

WM. DAVIES & CO.,

TORONTO.

Curers and Packers

— OF —

All Descriptions of Hog Products.

Pure Lard and Sugar Cured Hams and Bacon a Specialty.

WOODENWARE



The Wm. CANE & SONS MANUFACTURING Co OF NEWMARKET, ONT.,

Manufacturers of Pails, Tubs, Washboards, Clothes-pins, Candy Pails, Lard Pails, Syrup Pails, also impervious packages for Oil, Paints, Varnish, Pickles, etc. Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

ORDER A CASE OF

OCEAN WAVE BAKING POWDER

From your Wholesale Grocer.

Sells itself after One Trial. Prices Current

BAKER'S COLLECTING AND INQUIRY AGENCY,

Room 45, Yonge St. Arcade, Toronto, Ont.

Handles all Classes of Accounts. Seventy per cent. of all Claims reported last year were paid. Write for terms.

System Copyrighted February 13th, 1889.

McLAREN'S

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a Point of Keeping it always in Stock.

DUNNING POSTAL CARDS.

An Act was passed by Congress less than two years ago making it a criminal offence to mail a postal card containing written or printed matter of a "libellous, scurrilous, defamatory or threatening character, or calculated and obviously intended to reflect injuriously upon the character or conduct of another." The penalty for a violation of the law is a fine not exceeding $5,000, imprisonment for not more than five years, or both fine and imprisonment.

Under this statute a St. Louis business man was indicted for mailing these two postals to a customer :

Please call and settle account, which is long past due. and for which our collector has called several times.

To this the customer evidently paid no attention, as the following was sent to him six days later :

You owe us $1.80. We have called several times for same. If not paid at once we shall place same with our law agency for collection.

The United States District Court holds that the sending of the first was not, but that the mailing of the second was a criminal offence. The reason given for the distinction is that the second contained a threat to sue, which was "both calculated and intended to humiliate and injure the person addressed in public estimation," while the first was not open to this objection. Of the first Judge Thayer says :

The language employed is not of a threatening character, and, in my opinion, no jury would be warranted in finding, in view of its contents, that it was obviously intended by the writer to reflect injuriously on the character or conduct of the person addressed, or to injure or degrade him in the eyes of the public.

It is true that it contains a demand for the payment of a debt and says that it is long past due and that a collector has called several times, but it is couched in respectful terms and no intent is apparent to put it in such form as to attract public notice or to make it offensive to the person addressed.

In view of this decision, which the New York Herald thinks is carrying the law to an extreme hardly warranted, business men will find it prudent either to inclose demands for money in sealed envelopes or to be careful about what they write on postal cards.—American Grocer.

The Business Men's Association, of Albany, decided to have a rousing business men's demonstration and a field day at the fair grounds in September. A committee of arrangements has been appointed to consist of 25 members with William H. Coughtry as Chairman. This committee was directed to confer with the managers of the New York and New England fair with the idea of having one day during the fair set apart for the field day. It is expected by the association that all business houses will be closed and the demonstration will be made a great success. The programme will include a parade in the morning and hurdle races and other sports on the fair grounds.—American Grocer.

NO NEED OF IDLE HOURS.

To an intensely active man, who believes that every hour devoted to business should be spent in unceasing work, the hour or hours of idleness which each day brings are a source of much worry. The man who is a philosopher and works in working hours and plays when nothing better offers, of course has no need of the sympathy of anyone, for he lives right, and has taken to himself the true measure of contentment. We don't mean, however, the man who deliberately avoids business so that he can have loafing hours ; for him there is no salvation, and he is just as bad as the man who never leaves the atmosphere of the store behind him.

The idle hours which occur in retail stores to day are not the result of a smaller volume of business but of better methods than have heretofore existed. We know of one dealer whose business has certainly doubled during the last five years, and yet who has more hours of leisure out of a day of shorter working hours than he had five years ago. No time need be lost, and every moment not actively employed in waiting on the wants of the customers can be well employed. Windows to be cleaned, show cases to be arranged, and new combinations in exhibition goods, will all serve to fill all idle hours. And we don't see why the assistants should ever sit or loll about if the proprietor has his eyes and wits about him. Idle hours are not good unless spent in preparing for active ones.—Ex.

"Short and sweet," remarked the grocer as he tied up fifteen ounces of sugar and marked it "one pound."

—"Why don't you go to work?" she asked of the tramp.

"I am a working, lady."

"At what? You show no signs of it."

"No matter for that, mum. I'm a-working as a traveling adver. for a soap firm. I'm the 'Before Using' card, and my pardner around the corner represents the 'After Using' end of the combination. Thank you, mum."



Ram Lal's PURE INDIAN TEA

GUARANTEED ABSOLUTELY PURE AS MANUFACTURED ON THE GARDENS IN INDIA.

TURNER, ROSE & CO., MONTREAL.

FINEST INDIAN GROWTHS blended. Put up in lead foil packages, 1-2 and 1 lb. Pays the Retailer a good profit.

ESTABLISHED 1842.

L. CHAPUT, FILS & CIE.,

WHOLESALE GROCERS,

Nos. 2 and 4 De Bresoles Street, MONTREAL,

SOLE AGENTS FOR

Greenbank's Concentrated Lye.

HUDON, HEBERT & CIE.,

WHOLESALE GROCERS

—AND—

WINE IMPORTERS,

NO TRAVELLERS ON THE ROAD.

304, 306 St. Paul St.
143, 145 Commissioners St. **MONTREAL.**

BAKING POWDER!

IMPORTANT TO THE TRADE.

PURITY, STRENGTH, FULL WEIGHT.



Put up in ¼, ½ and 1 lb. Tins. RETAIL PRICE 10, 15 and 25 cents.

MAKERS WILL ONLY SELL TO DEALERS WHO MAINTAIN PRICES NAMED

"SUCCESS FROM THE START"

Fully equal in results to any High-priced Powder offered.

This Brand of Powder although on the market a short time only, is now demanded by all our regular trade. It's success has been so well assured as to compel extensive additions to our factory to meet growing demand. "Prices on application." "Mail orders solicited."

Diamond Baking Powder and Spice Mills,

W. H. GILLARD & Co., Proprietors, HAMILTON, ONT.



THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL.

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday s yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, MCGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

A large consignment of our New Alaska Pattern Granite, in both plain and decorated, just arrived. Some staple assortments of good Seconds also on hand. New lines of China Tea Sets, Toilets, etc., now open for inspection. Goods both in packages and open. Please give us a call.

RICHARD TEW & CO.

IMPORTERS OF

Crockery, Glassware, China, Lamp Goods, Etc., Etc.,

10 FRONT ST. East,

(Adjoining Board of Trade Building.)

TORONTO.



ONTARIO.

Comber — Keith, Wm., general store, burnt out.

Leamington — Boyle, J. J. (estate of) grocery and crockery, stock, etc., advertised to be sold by auction on 14th inst.

London—Lawrason, P. M., oil, burnt out, insured.

Maxville—Campbell, C. B. & Son, general store, stock, etc., advertised to be sold by auction on 13th inst.

Milverton—Kercher, J. G., grocery and fancy goods, assigned to J. B. Escott, London.

Ottawa—Chandler, Henry, plumber, assigned in trust; Hogg, Wm. & Co., grocery, assigned in trust.

Peterboro — Kidd, M. R., grocery and clothing, assigned to R. R. Hall, Peterboro.

Phelpston—Duffin, H., general store, assigned to H. Barber & Co., Toronto.

Sault Ste. Marie—McCallum, W. A., fancy goods, selling out here and going to Fort William.

Seaforth—Irwin, Sidney, machinist, assigned to L. A. Brink.

Tara—King, J. J., (estate of) harness maker, stock, etc., advertised for sale by tender.

Toronto—Le Roy, F. E., grocery, assigned to J. B. Le Roy, Toronto.

Toronto and Port Perry—Corrigan, T. S. & Co., (estate of) grocery, stocks, etc., advertised to be sold by auction on 19th inst.

QUEBEC.

Aylmer—O'Reilly, E., general store, assigned in trust.

Montreal—Chaput, A., hardware, stock, etc., advertised to be sold by auction on 14th inst.; Dinaham, R. T. grocery, stock sold and out of business; Major, W. B. & Co., grocery, assigned in trust; Pierier Z. & Co., tobacconists, dissolved; Porter, Kemp & Co., W., fancy goods, dissolved, business continued by A. T. Porter, A. E. Kemp & Jno. L. Teskey. Style Porter, Kemp & Teskey; Prowse, Leonard, tinware and grocery, demand of assignmet.

Quebec—Lemelin, J., grocery, assigned in trust.

Tadousac—Bourgoing, Francois, general store, assigned in trust.

NOVA SCOTIA.

Bridgewater—Dawson, Robert & Son, lumber and general store. Admitted J. H. Dawson, partner. Style now Robert Dawson & Sons.

Englishtown—Morrison, Angus B., general store, deceased.

Pugwash—McLeod & Ross, tinware, etc., Douglas McLeod & Thos. F. Ross co-partnership registered August 2nd, 1890.

Truro—Turner, R. J. & Co., grocery, etc., dissolved.

NEW BRUNSWICK.

St. John—Dunlop, Wm., grocery, William George & Thomas admitted partners. Style now Wm. Dunlop & Sons.

AN ADVERTISING ACCIDENT.

Several years ago there was a very large dealer in linen collars in St. Louis. His sales were enormous. As a result he obtained generous concessions from manufacturers, buying on the most favorable terms. Desiring to make a big drive one season, he made unusually heavy contracts at a extra reduction in price, only one firm, Messrs. So-and-So, standing out. For some reason or other So-and-So declined to make any concession whatever. As the dealer wanted every pattern obtainable, he nevertheless made a small order. But he determined to "bring the firm round," as it were. Flaming advertisements were inserted in the St. Louis dailies announcing a reduction sale and saying that any collar made in the United States, no matter what the quality or pattern, could be had "two for a quarter—excepting only So-and-So's, price 25 cents each." Greatly to the dealer's surprise, although a heavy trade followed, everybody wanted So-and-So's collar, and he telegraphed in hot haste for a larger supply. Inadvertently he had taken the very course to create a demand for the collar that he least wanted to sell, but as his profits were good he kept on advertising in the same way.

Messrs. So-and-So, surprised at the sale and learning its cause, caught the idea and determined to improve it. Thenceforth they only made a high-grade collar and adopted the one-price and high-price system, not only themselves, but putting every dealer under a written contract to do so. Then they spent money lavishly in advertising, until their collars became household words. As an actual result of this brilliant business stroke, the partners became millionaires.

This is no fancy tale. The moral is obvious. The possibilities of printer's ink have not begun to be exhausted. There are yet numberless fortunes in it for the live business men of to-day. The moral is plain. —Troy (N.Y.) Press.

The Inland Revenue Department has recently issued a bulletin of about thirty pages which is devoted exclusively to the subject of baking powder and which shows that the majority of the goods in the market are adulterated and unfit for use. Prof. A. McGill, who has had charge of this important work for the Government, says that "imperial baking powder is an excellent baking powder." A word to the sensible housekeeper should be sufficient.

DETECTIVE AGENCIES.

HOWIE'S DETECTIVE AGENCY, 86 WELLington St. West, Toronto, Ont., established 1886. Telephone 1309.

BUSINESS CHANCES.

GROCERS WISHING TO HANDLE FANCY old cheese, white or colored, rich in flavor and in perfect condition. Write, A. Beattie & Co., St. Marys.

FOR SALE—A GOOD GROCERY AND MEAT business, satisfactory reasons for selling out. Apply to R. J. Bampfylde, cor. Walnut and Hunter Sts., Hamilton, Ont.

TRAVELLER CALLING ON GROCERS IN Toronto wants a line of goods on commission. First-class references given. Address J. I. 453 Church St., Toronto.

SUCKLING, CASSIDY & CO.,

We have received instructions from C. C. Bennett, Esq., Trustee, to sell en block at our warerooms, on TUESDAY, 19th AUGUST, at 2 o'clock p.m., the stocks belonging to the following estate:

T. S. CORRIGAN,

Corner of Alexander and Yonge Streets.

Consisting of groceries	$1,465 82
Fixtures, including safe, 2 horses, wagons, buggy and sleigh, coffee mill, scales, etc., etc.	1,300 00
	$2,765 82

This is a splendid opportunity for anyone desirous of purchasing a business in active operation, with a large family connection. The stand is one of the best on Yonge street.

T. S. CORRIGAN, PORT PERRY,

Consisting of crockery	$ 429 59
Glassware	123 93
Boots and shoes	1,229 60
Groceries	949 73
Fixtures, including safe, gas machine and gasoline, mirrors, scales, coffee mill, etc	1,040 00
	$3,773 85

Stock and inventory may be seen on the premises at Port Perry, and inventory at our office. Terms (on both stocks), ¼ cash, balance 2 and 4 months, with interest at 7 per cent., satisfactorily secured paper. 33

SUCKLING, CASSIDY & CO.,

AUCTIONEERS.

Battle & Smyth, Thorold, Ont., Manufacturers of The Japanese Shoe Blacking.

STEEL, HAYTER & CO
IMPORTERS OF
INDIAN TEAS
Direct from their Estates in Assam.
Assams, Kangras, Darjeelings and Indian Oolongs in Stock.
PROPRIETORS OF THE WELL-KNOWN
"Monsoon" Brand.
SAMPLES AND QUOTATIONS ON APPLICATION
11 & 13 Front St. E. Toronto.
Calcutta and London Firm: Octavius Steel & Co
Telephone 2354.

The Neostyle, THE BEST DUPLICATING apparatus. 5,000 copies made from one original writing, drawing or music.
GEO. BENGOUGH,
45 King E., Toronto.



Every dealer should keep these packages in stock. Good seller. Good profit. Gives satisfaction. Order a dozen from your wholesale house to try.

CANADIAN AGENT: T. J. COOKE 2067 Catharine St. Montreal Canada.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Aug. 14, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

IMPERIAL—ONTARIO AND QUEBEC.



	Per doz.
Imperial 10c. cans	$0 90
" 4 oz. "	1 35
" 6 oz. "	1 85
" 8 oz. "	2 45
" 12 oz. "	3 70
" 16 oz. "	4 70
" 2½ lb. "	11 30
" 3 lb. "	13 50
" 4 lb. "	17 30
" 5 lb. "	21 50

Sold only in cans.

Cottam's Best, in 1 lb tins	3 00
Best in 5 oz. tins	1 10
Cottam's Choice, 1 lb tins	1 75
" " 5 oz tins	70
" loose	10
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb. tins	65
" " bulk, per lb	12

	Per doz.
Empire, 5 dozen 4 oz cans	$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" ½ " 5 lb cans	8 00
" bulk, per lb	15

COOK'S FRIEND.
(In Paper Packages.)

	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases.	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60

BISCUITS.

	Per lb
Arrowroot	$0 11½
Abernethy	9
Ginger Nuts	11½
New York Fruit	15
People's Mixed	11
Pilot Family	6
Snowflake	11½
Magard	15
Soda	6
Soda, 1 lb packages	8
" 3 lb "	21
Sultana, thin	11½
Tea	11½
Wine	9½
Wine, sweet	9

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ⅓ "	1 10
Spanish, No. 3	4 50
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jacquot's French, No. 2	3 00
" " " 3	4 50
" " " 4	8 00
" " " 5	10 00
" 1-gross Cabinets, asst,	7 50

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.
Royal Black Lead, per gross..... $1 80

BARRINGER & BROWN.
(Thos. E. Clatworthy, Ag'nt, Toronto.)
Convex Black Lead packed in wood boxes containing 12 card boxes, per box 1 12

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & CO'S.
Parisian Square Blue, per lb..13 to 14c

BARRINGER & BROWN.
(Thos. E. Clatworthy, Ag'nt, Toronto.)
Azure square blue box, containing 8 1 lb. packets of 16 oz., squares, per 8 lb. box 0 89

BROOMS.

		Per doz.
Carpet	4 strings	2 90
X Parlor,	2 "	2 65
Louise	3 "	2 65
1 Gem	4 "	3 25
2 "	3 "	2 65
3 "	2 "	2 20
4 "	2 "	1 95
O Hurl	4 "	2 65
"	3 "	2 35
2 "	3 "	2 05
3 "	3 "	1 70
OK "	2 "	1 35
Hvy Mill	4 "	3 70

CALVES' FEET GELATINE

G. P. SWINBOURNE & CO.
(Thos. E. Clatworthy, Ag'nt, Toronto.)
Boxes of 4 dz. 6d., and 2 doz. 1s. pack $3 96

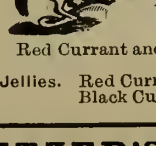
CANNED GOODS.

	Per doz	
Apples, 3's	$0 00	$0 00
" gallons	....	....
Blackberries, 2	2 00	2 10
Blueberries, 2	1 25	1 40
Beans, 2	0 95	1 10
Corn, 2's	1 00	1 10
" Epicure	1 45	1 50
Cherries, red pitted, 2's	2 25	2 40
Peas, 2's	1 10	1 25
" sifted select	....	1 35
Pears, Bartlett, 2's	.....	.....
Pineapple, Baltimore	2 40	2 50
" Bahama	2 90	3 00
Peaches, 2's	2 25	2 35
" 3's	3 25	3 50
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	.....	.....
Pumpkins, 3's	1 10	1 20
" gallons	3 10	3 25
Raspberries, 2's	2 50	2 60
Strawberries, choice 2's	2 25	2 50
Succotash, 2's	1 60	1 65
Tomatoes, 3's	1 20	1 30
Lobster, Clover Leaf	.....	2 75
" Tall	2 00	2 20
Mackerel	1 40	1 60
Salmon, 1's	1 50	1 65
" white	1 30	1 40
Sardines Albert, ¼'s tins	....	11, 11½
" " ½'s "	.....	15, 18
" Martiny, ¼'s "	.	10, 10½
" " ½'s "	.	18, 19
" Other brands, 9¾,	11,	16, 19
" P & C, ¼'s tins	.....	20, 22
" " ½'s "	.....	33, 36
" Amer, ¼'s "	.....	6½, 8
" " ½'s "	.....	9, 11

MARMALADE, JAMS AND JELLIES.

CAIRN'S.
(Blaiklock Bros., Montreal, Agents.)
Marmalade. Price, f.o.b. Montreal. dz.

"Home Made," glass 1 lb	$2.35
" White 1 lb	2.25
" " 2 "	4.15
" Stone 7 "	13.20
Scotch White 1 "	2.10



Jams, assorted, per doz. $2.35.
- Gooseberry
- Strawberry
- Black Currant.
- Red Currant....
- Green Gage ...
- Apricot
- Raspberry
- Damson.....
- Plum

Red Currant and Raspberry ....

1 lb. white pots, 4 doz.

Jellies. Red Currant, 1 lb. white. 2.75
Black Currant, 1 lb. white 2.75

DELHI CANNING CO.

Jams, assorted, 1's	2 35
Jellies, 1's	2 25

CANNED MEATS.

CLARK'S.

Comp. Corn Beef	1 lb cans	$....	$1 60
" "	2 "	....	2 65
" "	4 "	5 00	5 15
" "	6 "	7 75	8 00
" "	14 "	18 60	19 20
Minced Collops,	2 lb cans	.....	2 60
Roast Beef	1 "	....	1 60
"	2 "	.....	3 15
"	4 "	.....	5 85
"	6 "	.....	7 00
Par Ox Tongue,	2½ "	$7 25	7 50
Ox Tongue	2 "	....	4 50
Lunch Tongue	1 "	3 00	3 10
"	2 "	5 25	5 75
English Brawn	2 "	2 50	2 60
Camb. Sausage	1 "	....	2 50
"	2 "	....	4 00
Soups, assorted	1 "	....	1 35
"	2 "	....	2 25
Soups & Boulli	2 "	....	1 80
"	6 "	....	4 50
Potted Chicken, Turkey, or Game, 6 oz cans			1 50
Potted Ham, Tongue or Beef, 6 oz cans			1 35
Devilled Tongue or Ham, ½ lb cans			1 35
Devilled Chicken or Turkey, ½ lb cans			2 25
Sandwich Ham or Tongue, ½ lb cans			1 50
Ham, Chicken and Tongue, ½ lb cans			1 50

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars,	$9 50
Ditto, 25 and 40 lb pails, per lb.	12½c

J. H. WETHEY'S—ST. CATHARINES.
Condensed, per gross, net $13 50

CHEWING GUM.

ADAMS & SONS.

Tutti Frutti, 36 5c bars			$1 30
Sappota,	150 pieces	...	1 00
Sweet Fern,	230 "	...	0 85
Black Jack,	115 "	...	0 85
Red Rose,	115 "	...	0 85
Barley Malt,	115 "	...	0 85
Tampico,	115 "	...	0 85
Lemon Trumps,	115 "	...	0 85
Magic Trick,	115 "	...	0 85
Puzzle Gum (new)	115 "	....	0 85
Bolah "	150 "	...	0 85
Taffy Licorice,	72 "	...	0 50
Caramel Tolu,	72 "	...	0 45
Adams' N.Y. Gum,	200 "	...	0 50

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs..	0 35
Premium, ¼'s..6 and 12 lbs...	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs.	0 24
Sticks, gross boxes, each...	1 00

THE QUEEN OF COCOAS.
SCHWEITZER'S
COCOATINA
USED BY ALL THE ROYAL HOUSEHOLDS IN ENGLAND & EUROPE
Sole Agent in Canada, THOMAS E. CLATWORTHY, 34 Church Street, Toronto.

Prices Current, Continued—

Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb	$0 30
Mott's Prepaired Cocoa	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa	40
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs	30
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	24
Mott's Vanilla Chocolate stick	22
Mott's Pure Confec. Chocolate	22c—35
Mott's Sweet Confec. Choc.	21c—28

. W. COWAN & CO'S.

Cocoas—	
Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼lb in 12lb boxes	35
London Pearl, " "	30
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence, per doz	1 40
Chocolates—	
Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

Thos. E. Clatworthy, Ag'nt, Toronto.)

Schweitzer's Cocoatina, net cash ¼ lb. ½ lb.. per doz	3 29 6 30

WALTER, BAKER & CO

Chocolate—	
Premium No. Chocolate, in boxes, 12 and 25 lbs	
Baker's Vanillia Chocolate, in boxes, 12 lbs	
Caraccas Sweet Chocolate, in boxes, 6 lbs., 12 boxes in a case.	
Vanillia Tablets, in boxes	
Spanish Tablets, 100 in each box, 12 boxes in a case	
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs	
Grocers' Style, in cases 24 boxes, 6 lbs	

Cocoa—	
Pure Prepared in boxes, 12 lbs	
Cracked Cocoa, in boxes, 12 lbs., ½ lb. papers	
Cracked Cocoa, in bags, 10 lbs	
Breakfast Cocoa—	
In boxes, 6 and 12 lbs., ½ lb. tins	
In boxes, 12 lbs., 1 lb. tins, decorated canisters	
Broma—	
In boxes, 12 lbs., ½ lb. tins	

COFFEE.

GREEN

	c. per lb.
Mocha	31, 33
Old Government Java	28, 31
Rio	22, 24
Plantation Ceylon	29, 31
Porto Rico	23, 24
Guatamala	24, 26
Jamaica	23, 24
Maracaibo	22, 24

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.

	c. per lb
Java	33, 34
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	33
Our Own "	30
Laguayra "	28
Mocha and Java	32, 33
Java, Standard	32
" Old Government	30, 32
" Crown	29
Arabian Mocha	35

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs	30
Standard Imperial in sealed tins, 25 and 50 lbs	32
Standard Blend in sealed tins, 25 and 50 lbs	33
Ground, in tins, 5, 10, 15 and 25 lbs	20, 30
Say's Parisien, in ½ and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

SUTTON & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Pure essence, Gorgona Anchovies, ½ pts. per doz	2 76

FLOUR AND MEAL.

	per bbl.
Flour, Family	$5 00 5 25
" Manitoba Patent	5 35 5 65
" white wheat patent	5 50
" Strong bakers'	5 00 5 25
Oatmeal, standard, bbls	5 00
" granulated, "	5 00 5 50
" rolled "	5 50
Bran, per ton	12 00 12 50
Shorts	17 00
Cornmeal	3 50
" Gold Dust	4 00
" Imperial	3 75

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz.
Cases, No. 1, 2 oz tins	$2 75 $3 00
" No. 2, 4 oz tins	4 50 5 00
" No. 3, 8 oz tins	8 00 8 75
" No. 4, 1 lb tins	12 60 14 25
" No. 5, 2 lb tins	25 00 27 00

FRUITS.

FOREIGN.

	c. per lb.
Currants, in bbls	5¾, 6
" ½ bbls	6, 6½
" cases	6¼, 6½
" Patras, in cases	6½, 7
" Vostizza, "	7¼, 9½
" " ½ case	9¼ 9½
Dates, Persian, boxes,	5½ 5¾
Figs, Elemes, 14 oz., per box	8½ 9
" 10 and 20 lb box	10, 11
Prunes, Bosnia, hhds	6, 6¼
" " cases, new	8½, 9½
Plums, French, 55 to 65	12½ 15
" Bottles, 1's	22 23
" " 2's	37½ 40
" " 4's	70 75
" " 7's	1 00 1 10
Raisins, Valencia, off stalk,	7¾, 8½
Selected	9, 9½
Layers	9½ 10
Raisins, Sultanas	12, 14½
" Eleme	7½ 8
" London Layers $3 00	3 25
" Black Baskets	4 00 4 25
Lemons,	7 50 10 00
Oranges, Sorrento	7 50
" Jamaicas	11 00 12 00
Bananas	1 10 2 00

DOMESTIC.

Apples, Dried, per lb	5½ 6½

GLASSWARE.

TAYLOR, SCOTT & CO.

	c. per doz.
Lamp Chimneys, O	32
" " A	35
" " B	45
	per bbl
Fruit Jars, pts	13 00
" " qts	14 00
" " ½ gal	17 00

GRAIN.

Wheat, Fall, No. 2	$1 00 1 01
" Red Winter, No. 2	0 99 1 00
" Spring, No. 2	97 0 98
" Man. Hard, No. 1	1 15 1 16
" " No. 2	1 13 1 14
Oats, No. 2, per 34 lbs	45 46
Barley, No. 2, per 48 lbs	... ...
" No. 3, extra	... ..
" No. 3	... ...
Rye	... ..
Peas	66 69
Corn	65

HAY & STRAW.

Hay, Loose, per ton	$10 00 $12 00
" Pressed, " on track	9 00 9 50
Straw Pressed, "	5 00 5 50

ISINGLASS.

G. P. SWINBOURNE & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Boxes containing 3 doz 3d. pack.

per box	3 58



LYE.

Gilletts powdered Lye (½gr. in a case) per case	$3 75
Elliott's	3 75

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts
Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars	22
" Fine, in 4 lb jars	70
" Ex. Sup., in bulk, per lb.	30
" Superior, in bulk, per lb	20
" Fine, " "	15

COLMAN'S AND KEEN'S

In 4 lb jars	75
In 1 lb jars	25
D. S. F., in tins, per lb	41
" in ½ lb tins	42
" in ¼ lb tins, per lb	44
D. F. in ½ lb tins, per lb	26
" ¼ " "	28

BARRINGER & BROWN.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Genuine, in 4, 1, ½, ¼ lb. and 2 oz. tins, per lb	0 34 0 47
Superfine genuine, full	0 30 0 43
Pure, per lb	0 23 0 36
D.S.F. "	0 34 0 47
D. S. "	0 30 0 43
F. "	0 23 0 36

NUTS.

	per lb.
Almonds, Ivica	15
" Tarragona	16
" Fornigetta	13, 14
Almonds, Shelled Valencias	30, 35
" " Jordon	50, 55
Brazil	16
Cocoanuts	5 50 6 00
Filberts, Sicily	11 12

A CLOSE CALL.

An old-fashioned merchant doing business in one of the interior towns for many years failed the other day, and when an agent for one of the creditors reached the place it was to find the proprietor working hard to figure it all out.

"Lands! but I can't see why I should fail," he kept on saying. "Mebbe, though, I didn't collect sharp enough."

"You have a heap of old goods here," said the agent as he looked around.

"Yes, more or less."

"When did you take your last inventory?"

"Inventory? Take everything down?"

"Yes."

"And make out a list?"

"Yes."

"And put down the cost?"

"Yes."

"And dust off the shelves and mop the floor?"

"That's it."

"And clean the windows and paint the front of the store?"

"Yes."

"I never went into that. I was going to one day about fifteen years ago, but they had a wrestling match in town and I let the inventory go. Mercy on me, but I can't understand why I should fail."—New York Sun.

The Cowan Cocoa & Chocolate Co. Limited
OF TORONTO,
Manufacturers of
Cocoas and Chocolates.
Hygienic, Queen's Dessert, Mexican,
Iceland Moss, Sweet Caracas Vanilla,
Cocoa Essence, Royal Navy Chocolate,
Soluble, Creams, Coffees and
Confectioners' Chocolates, Icing, and Powdered Sugars.
LEONARD H. DOBBIN, Agent, Montreal.

MYRTLE
T. AND B.
CUT AND PLUG
SMOKING TOBACCO.
And "LILY," 10c. Plug.
Manufactured by
GEO. E. TUCKETT & SON
Hamilton, Canada,
And Danville, Virginia.

SAW YOUR
ADVERTISEMENT
IN THE
CANADIAN GROCER.

When writing to our advertisers please inclose the above

SOLUS. SOLE PRESERVER
Will preserve the soles of boots or shoes, and render them perfectly waterproof. One application to a pair of new shoes will double their wearing qualities.
Two-sized tins, 15 and 25 cents. Will cost you $1.20 and $2.00 per dozen.
We also manufacture the best line of Wigwam Slippers, and Lumberman's Oil Tanned foot wear in Canada
C. N. VROOM,
St. Stephens, N.B.

Prices current, continued—

Peanuts, roasted	14
" green	12, 13
Walnuts, Grenoble	16, 17
" Bordeaux	10½, 11½
" Naples, cases	16, ...
" Marbots	12

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO.

PICKLES.

John Bull, mixed, in bulk	$0 60
" Chow Pic'le, in b'lk	65
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 25
" " " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

SAUCES.

John Bull, kegs, per gal	$1 25
" ½ pt. bottles, per doz (according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " ½ pt, bottles, per doz	1 25
Niagara Tomato, kegs. per gal	1 25
" " Reputed pints	1 25

Terry's Candied Peels. c. per peels

Lemon, 7 lb boxes	16
Orange, "	18
Citron, "	30

CROSSE & BLACKWELL'S.

Pickles, all kinds, pints, per doz	3 25

LEA & PERRIN'S.

	per doz.
Worcester Sauce, ½ pts	$3 60 $3 75
" " pints	6 25 6 50

SUTTON & CO.

(Thos. E. Clatworthy, Agent, Toronto)

Worchester Sauce, ½ pints, second quality, per doz	1 17
Worchester Sauce, ½ pints, third quality, per doz	0 96
The Victory Dinner Relish, per dozen	1 92
Bottled Pickles—Mixed, Piccalilli, Cabbage, Onions, per doz.	2 16

PRODUCE.

DAIRY.

	Per lb	
Butter, creamery, rolls	$0 20	$0 22
" " tub	0 18	0 20
" dairy, tubs, choice	0 13	0 15
Butter, pound rolls	0 16	0 18
" store crocks	0 13	0 14
" store packed	0 04	0 06
Cheese	0 09	0 9½

COUNTRY.

Eggs, fresh, per doz	0 14	0 15
Beans	1 65	1 80
Potatoes, per bbl., new	.....	1 50
Hops, 1888 crop	0 08	0 12
" 1889 "	0 12	0 16
Honey, extracted	0 09	0 12
" section	0 14	0 18

PROVISIONS.

Bacon, long clear, p lb.	0 08½	0 09
Pork, mess, p. bbl	15 00	16 50
Hams, smoked, per lb	.....	0 12½
" pickled	0 11	0 11½
Bellies	0 11½	0 12
Rolls	0 10	0 09½
Backs	0 11	0 11½
Lard, Canadian, per lb.	0 09½	0 10
Hogs	6 50	6 75
Tallow, refined, per lb	0 05	0 05½
"rough, "	.....	0 02

RICE, ETC.

	Per lb.
Rice, Aracan	3⅜, 3⅝c
" Patna	4⅜, 4⅝
" Japan	4⅛, 5
" extra Burmah	3½, 3¾
Grand Duke	5½, 5¾
Sago	5½, 5¾
Tapioca,	5⅞, 6¼

SPICES.

GROUND.

	Per lb.	
Pepper, black, pure	$0 20	$0 22
" fine to superior	12	18
" white, pure	32	35
" fine to choice	25	30
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	25	40
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURGH STARCH CO. (Limited.)

	c. per lb.
Benson's Prepared Corn	8
No. 1 White Laundry, 4 lb boxes	5½
Silver Gloss, 6 lb boxes	6¾
" 1 lb chromo pkgs	7
Satin, 1 lb chromo boxes	7½
Edwardsb'g Rice, 1 lb chromo bxs	9
Canada Laundry	4⅝
Canada Corn	6½ 6¾

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40 lb boxes. 1 lb packages, new wrappers	7½
36 lb boxes. 12 3 lb paper boxes	7½
40 " 10 4 lb "	7½
Silver Gloss Starch—	
40 lb boxes. 1 lb packages, new wrappers	9
40 lb boxes. Assorted ½ lbs and ¼ lbs	9¾
40 lb boxes. 10 4 lb paper boxes	9
6 lb boxes, with sliding covers (12 boxes in each crate)	9½
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	8
20 " "	8¼

BRITISH AMERICA STARCHES.

First quality White laundry, 3-lb. cartoon boxes	5½
First quality White laundry, barrels	5
First quality White laundry, half barrels	5
Lily white gloss, 6-lb. boxes	6¾
Brantford gloss starch, 1-lb fancy cartoons	7¼
Lily white gloss, 1-lb fancy cartoons	7
Canada Laundry	4½
Pure prepared Corn	7½
Challenge Brand prepared corn	6½
Coldwater Rice	9

SUGAR.

	c. per lb.
Granulated, 15 bbls or over	6⅞
" less than 15 bbls	7
Paris Lump, bbls	7¼
" " ½ bbls	7⅜
" " less than a bbl	7⅝
Extra Ground, bbls	8
" " less than a bbl.	8¼
Powdered, bbls	7¼
" less than a bbl	7⅜
Extra bright refined	6 6¼
Bright Yellow	5¾ 6
Medium "	5¼ 5⅝
Brown	5¼ 5⅜
Raw Jamaica, in bags	5¼ 5⅜

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls
Redpath's "D"	3⅝c.	3⅝c
" "M"	3⅝	3¾
Redpath's "B"	3⅞	
" "VB"	3⅞	3⅞
" Extra	4	4⅛
" Ex. Sup	4⅛	4¼
" XXX Sup.	4⅜	4½
" Corn Syrup	4½	5

MOLASSES.

	Per gal.
Trinidad, in puncheons	32, 35c
" bbls	36, 38
New Orleans, in bbls	70, 75
Porto Rico, hdds	33 34
" barrels	36, 37
" ½ barrels	38, 39

TEAS.

GREENS.

Gunpowder—	Per lb
Cases, extra firsts	42, 50c
Half chests, ordinary firsts	22, 38
Cases, sifted, extra firsts	42, 50
Cases, small leaf, firsts	35, 40
Young Hyson—Moyunes	
Half chests, ordinary firsts	22, 38
" " seconds	19, 20
" " common	17, 18

PING SUEYS.

Half chests, firsts	28, 32
" " seconds	16, 19
Half Boxes, firsts	28, 32
" " seconds	16, 19

JAPAN.

Half Chests—	
Choicest	38, 40
Choice	32, 36
Finest	28, 30
Fine	25, 27
Good medium	22, 24
Medium	19, 20
Good common	18, 19
Common	16, 17
Nagasaki, ½ chests Pekoe	16, 22
" " Oolong	14, 15
" " Gunpowder	16, 19
" " Siftings	8, 12½

CONGOUS.

Half chests, Kaisow, Moning	52, 55
Caddies and half chests	18, 50
Cadies, Pakling and new makes	18, 50

OOLONG.

Half chests Formosa	34, 50
Caddies	36 55

ASSAMS.

Chests and half-chests Pekoe	22, 48



KINGSFORD'S OSWEGO ∴ STARCH.

"Pure" and "Silver Gloss" FOR THE LAUNDRY.

Corn ∴ Starch, FOR THE TABLE,

The Standard of Excellence. Absolutely Pure.

For Sale by all Leading Jobbers in Canada.

T. KINGSFORD & SON, Oswego, N.Y.

B. T. BABBITT'S

BEST SOAP

Which has a world-wide reputation of being the best lard soap made; noted for its PURITY and QUALITY. Hundreds of Soap Manufacturers have tried for years to imitate and discover the process by which it is made—but all have met with signal failure. No soap ever made has the same Washing Powers. Millions of families, mechanics, railroad engineers, railroad men will attest to this fact.

MANUFACTURED ONLY BY

B. T. BABBITT, Nos. 64, 65, 67, 68, 69, 70, 72, 74, 76, 78, 82 Washington St. and 41, 42, 43 44, 48 and 49 West St. } NEW YORK.

SCENTED ORANGE PEKOE.

Boxes, Foochow and Canton 28, 60

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	62c
Ingots, rough and ready, 7's	59
Laurel, 3's	52
Brier, 7's	50
Index, 7's	45
Honeysuckle, 7's.	53
Napoleon, 8's.	49
Royal Arms, 12's	50
Victoria, 12's	48
Brunette and Lovely, 12's	45½
Prince of Wales, in caddies	46½
" " in 75 lb boxes	46
Bright Smoking Plug Myrtle, T & B, 3's	55
Lily, 7's	48
Diamond Solace, 12's	45
Myrtle Cut Smoking, 1 lb tins	65
½ lb pg, 6 lb boxes	65
2 oz pg, 5 lb boxes	65

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdowne	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00

Cigarettes, all Tobacco—

Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C No. 1	4 00
Sweet Sixteen	3 50

CUT TOBACCOS.	per lb.
Puritan, ⅛ lb pkg., 5 lb. boxes	65
Old Chum, ⅛ lb pkg 5 lb box	65
Old Virgin., 1-10 lb pkg., 10 lb bxs	57
Gold Block, ¼ lb pkg, 5 lb boxes	65

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	78
Puritan, 1-10, 5 lb boxes	80
Athlete, per lb	1 10

SOAP.

Ivory Bar, per lb	5½
Do. 2, 6-16 and 3 lb bars "	
Primrose, 5 lb bars, wax W "	
" 1 " " "	
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 13oz, 1,2 and 3 lb bars per lb	3½
Queen's Laundry, per bar	5½
Pride of Kitchen, per box	2 75

B. T. BABBITT'S SPECIALTIES.

B. T. Babbitt's Best Soap, p. bar	0 05
B. T. Babbitt's 1776 Soap Powder per box of 100 5½ oz. package	3 85
B. T. Babbitt's Lye, per box of 2 doz. large cans	1 80

TOILET SOAP.

TAYLOR, SCOTT & CO.

	per doz.
Baby's Own, ½ doz boxes	$1 25
Our Boys, ½ " "	1 25
Sea Foam, ½ " "	75
London Bouquet, ½ " "	60
Oatmeal, 1 " "	85
" ½ " "	60
Paris Assorted, ½ " "	0 75
Albert Oatmeal bar, 2 doz. boxes	0 75
" White Castile bar, 2 doz. boxes	0 75
	per gro.
Fatherland, ½ doz boxes	5 00

WASHING CRYSTAL.

Gillett's Washing Crystal, 1 gro in box, per box	$1 75
Cottam's per lb	0 03½

WASHING COMPOUNDS.

Cottam's small p'k'ts, per gro	$1 50
" large " "	4 50

WOODENWARE.

	per doz
Pails, 2 hoop, clear No. 1	$1 70
" 3 " " "	1 90
Pails, 2 hoops, clear No. 2	$1 60
" 3 " "	1 80
" 3 " painted "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe $1 90	2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
	per case.
Matches, Parlor $1 70	$1 75
" Telephone 3 50	3 60
" Telegraph 3 80	3 90
	per doz.
Mops and Handles, comb.	1 25
Butter tubs $1 60	$3 20
Butter Bowls, crates ast'd	3 60
Clothes Pins full count, per box	0 75

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	2 75
" " round "	3 00
Handy dish	3 75
Water Closet Tanks	18 00

YEAST.

Royal Yeast Cakes, 3 doz 10c. packages in case, per case	$1 95
Royal Yeast Cakes, 3 doz 5c. packages in case per case	1 00

OUR NATIONAL FOODS.

	pkg.	doz
Desiccated Wheat	4 lb.	$2 30
" Rolled Oats	4 "	2 25
Snow Flake Barley	4 "	2 40
Rolled Wheat Flakes	4 "	2 25
Buckwheat Flour, S. R	4 "	2 00
Prepared Pea Flour	2½ "	1 80
Baravena Milk Food	1 "	3 00
Patent Prepared Barley	1 "	1 80
Patent Prepared Groats	1 "	1 50
Beef and Barley Extracts	6 oz	2 25
Gluten Flour	4 oz	2 80

HARDWARE.

ZINC: Sheet net.	0 06½

IRON WIRE:

Galv., annealed and oiled and bright 20 p.c. advance on list	
Barbed wire net.	0 00
Coil chain, 5-16 in. net	0 05½
" " ⅜ in. "	0 05
" " ½ in. "	0 04½
Iron pipe, 50 per cent.	
Iron pipe, galvanized, 25 per cent.	

CUT NAILS, from Toronto:

10 dy. to 60 dy	2 65	0 00
8 dy. and 9 dy	2 90	0 00
6 dy. and 7 dy	3 15	0 00
4 dy. and 5 dy	3 40	0 00
3 dy. C.P.	3 75	0 00
3 dy A.P	4 25	0 00

HORSE NAILS:

"C" 50 and 10 per cent. from list.

HORSE SHOES:

From Toronto, per keg	3 75	4 00

WINDOW GLASS:

25 in and under	1 55	1 60
26 to 40	1 60	0 00
41 to 50	3 60	0 00
51 to 60	3 90	0 00
61 to 70	4 20	0 00

GUNPOWDER:

Sporting FF. "	4 75	0 00
" FFF "	5 00	0 00
Canada rifle "	7 25	0 00
Sporting FF., (in ½ lb. tins) per doz.	2 40	0 00
ROPE: Manilla	0 14½	0 16
Sisal	0 13	0 00

AXES:

Peerless & Keen Cutter	7 50	0 00
Leader	7 25	0 00
Lance	7 75	0 00
Queen City	9 25	0 00
Honor Bright, all steel	11 00	0 00
SHOT: Canadian	0 05½	0 00
HINGES: Heavy T and strap	05½	00
" Screw, hook & strap.	03½	04½
TIN PLATES: 1c. 4x20 coke, per box	4 50	4 75

INGOT TIN: 25 to 26 per bdl.

PIG LEAD: 4 to 4½ per bdl.

PETROLEUM.

F. O. B. Toronto	Imp. gal	
Canadian	$0 00	$0 16
Caroon Safety	0 17½	0 18
Canadian Water White	0 20	0 00
Amer'n Prime White	0 23	0 24
" Water White	0 25	0 00
Photogene	0 27	0 00

DRUGS AND CHEMICALS.

Alum lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 02½	0 03
Borax	0 12	0 13
Camphor	0 75	0 80
Carbolic Acid	0 55	0 60
Castor Oil	0 12	0 13
Cream Tartar	0 30	0 31
Epsom Salts	0 01½	0 02½
Paris Green	0 18	0 22
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 22	0 25
Hellebore	0 16	0 17
Iodine	5 00	5 50
Insect Powder	0 40	0 50
Salpetre	0 08½	0 09
Soda Bicarb, per keg	2 00	2 25
Sal Soda	0 95	1 00
Madder	0 12½	....

VINEGAR.

A. HAAZ & CO.

XX, W.W	0 20
XXX, W.W	0 25
Honey Dew	0 28
Pickling	0 28
Malting	0 45

THE BADGEROW FALCONER VINEGAR CO

French Bordeau per gal.	0 34
Tarragona "	0 32
Triple "	0 30
Fruit Vinegar "	0 27
Pickling "	0 28
XXX "	0 25
Extra XX "	0 22
XX "	0 20
X "	0 16
Cider Vinegar 0 16 to	0 25
Honey Vinegar	0 25
Eng. Malt Vinegar 0 50 to	0 60
Bottled Malt Vinegar, qts.	2 00
Methylated Spirits 2 00 to	2 25

LIQUORS.

CANADIAN SPIRITS:

(Net Cash Prices.)	Imp. gal. In B'd.	D. P'd
Pure Spirits .....65 O.P.	1 26	3 70
Pure Spirits .....50 "	1 14	3 36
" " .....25 U.P.	0 60	1 72
Family Proof Whiskey	0 66	1 86
Old Bourbon "	0 66	1 86
" Rye, 25 U.P. "	0 62	1 74
" Toddy 25 U.P. "	0 62	1 74
" Malt, 25 U.P "	0 62	1 74
Old Rye, 4 years old	0 85	2 04
" " 5 "	0 95	2 14
" " 6 "	1 05	2 24
" " 7 "	1 15	2 34
Rye Whiskey, 1883, qts.	5 00	8 00
" " pts.	6 10	9 10
" " 1884, qts.	4 70	7 70
" " pts.	5 80	8 80
" " 1885, qts.	4 45	7 45
" " pts.	5 55	8 55
" " 1886, qts.	4 20	7 20
" " pts.	5 30	8 30
" " 1887, qts.	3 90	6 90
" " pts.	5 00	8 00

Under 5 bbls. or 100 cases glass, net cash; 5 to 10 bbls. 2½ per cent. off; 10 to 50 bbls., or 100 to 200 cases, 5 per cent. off; 50 bbls. and over, or 200 cases and over, 10 per cent. off.

JOS. PICKERING & SONS' SPECIALTIES.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Metal Polishing Pomade, according to size, per dozen	0 20	1 02
Needham's Polishing Paste according to size, per dozen	0 18	2 81
Furniture Polish, according to size, per dozen	0 20	2 85
Razor Paste, ½ doz. in box		1 02
" in single boxes		1 18
Plate Powder, per box		1 02
Knife Powder, in cannister, per dozen		1 03
Harness Blacking, in boxes, per dozen	1 27	2 20

THE LONDON BRUSH FACTORY,

61 and 65 Dundas Street,

MANUFACTURERS OF

EVERY KIND OF BRUSHES HANDLED BY GROCERS' TRADE



FULL STOCK OF CARPET SWEEPERS.

Awarded Gold and Silver Medals, 1887 and 1888, Bronze A.D. 1889.

Send for Illustrated Price List with Discount Sheet.

THOS. BRYAN, London, Ont.

C. RICHARDSON & CO.

MANUFACTURERS OF

The Celebrated Bull's Head Brand Pickles,

SAUCES, JAMS, JELLIES,

CANNED FRUITS AND VEGETABLES.

SPECIAL PRICES IN

CANNED TOMATOES.

EVAPORATED APPLES and MAPLE SYRUP

125 River St., Toronto.

THE MANUFACTURERS' LIFE INSURANCE COMPANY

AND THE

Manufacturers' Accident Insurance Company.

HEAD OFFICE : Yonge Street, Trader's Bank Chambers, Toronto.

Authorized Capital, $2,000,000 and $1,000,000 respectively.

Most Liberal and Varied Forms of Life or Accident Policies Issued. Life Policies incontestible on any grounds whatever after three years.

PRESIDENT :---Rt. Hon. Sir John A. Macdonald, P.C., G.C.B.

VICE-PRESIDENTS : GEO. GOODERHAM, Esq., President Bank of Toronto.
WM. BELL, Esq., Organ Manufacturer, Guelph.
S. F. MCKINNON, Wholesale Milliner.

JNO. F. ELLIS, Managing Director.

DESKS

OFFICE, LIBRARY, CHURCH AND SCHOOL

FURNITURE.

JOHN M. BLACKBURN & CO.,

41 COLBORNE ST., TORONTO.,

—AND—

162 ST. JAMES ST., MONTREAL.

QUEEN CITY BUSINESS COLLEGE,

Cor. KING and CHURCH Sts., Toronto,

Is the best and cheapest place to educate your sons and daughters. Thorough practical Business, Shorthand or English Education imparted in shortest possible time by our method of "Individual Instruction." Catalogue mailed free on application.

TRAVELLER'S GUIDE.

Queen's Hotel,

WINNIPEG, MAN.

First-class in every respect.

JAS. O'CONNOR, Prop. FRED. SPRADO, Mgr.

THE WINDSOR.

Regina, Assa.

First-class Family and Commercial Hotel.

Good sample rooms. Livery in connection.

MRS. DOIG, Proprietress.

THE SANITARIUM

BANFF, N.W.T.

Favorite Western Summer Resort. The best of accommodation for travellers.

R. G. BRETT, Medical Director. H. RANSFORD, Mgr.

Grand Pacific Hotel

KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men.

CREEDEN & SMITH, Props.

IMPERIAL CREAM TARTAR BAKING POWDER

TRADE MARK

PUREST, STRONGEST, BEST,

CONTAINS NO

Alum, Ammonia, Lime, Phosphates,

OR ANY INJURIOUS SUBSTANCE.

E. W. GILLETT, TORONTO, ONT. CHICAGO, ILL.

MANUFACTURER OF

THE CELEBRATED ROYAL YEAST CAKES.

TORONTO SALT WORKS

128 ADELAIDE STREET EAST.

DEALERS IN AND MANUFACTURERS OF

Table, Dairy & Meat Curing Salts.

Silver Medal Industrial Exhibition, 1888.

We handle Canadian Salts only, which from recent Government tests for Dairy and Meat purposes have proved equal, and in most cases superior to the best Imported Salts of any brand.

Orders promptly filled.

CONDENSED MINCE MEAT

Put up in card board box. Packed in ¼ and ½ gross cases.

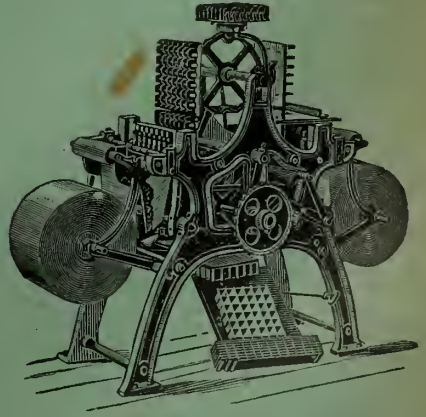
SELLS AT ALL SEASONS.

Will not injure in warm weather. Ask your wholesale grocer for it. Price $13.50 per gross. Patented in Canada.

J. H. WETHEY, ST. CATHARINES,
Sole Manufacturer in Canada.

Northumberland Paper and Egg Case Co.

Sole Manufacturers of Machine Made Egg Case Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD, ONT.

W. BOULTER & SONS,

PICTON, - - ONT.,

PACKERS OF THE CELEBRATED



LION BRAND

Canned Fruits and Vegetables

Every can has a Lion on the label. This label is a guarantee to the consumer that the quality is first-class. Ask your Grocer for the Lion Brand. Do not take any other.

BAY OF QUINTE CANNING FACTORIES,

Head Office: Picton. **Branch: Demorestville.**

-Dried Beef-

Try our Superior Quality of Dried Beef, put up in Canvas. Sells rapidly during warm weather.

TRADE SUPPLIED WITH ANY DESIRED QUANTITY.

Jas. Park & Son,

Toronto, Ontario.



ROYAL YEAST

Is Canada's Favorite Yeast Cakes. 10 years in the market without a complaint of any kind. The only Yeast which has stood the test of time and never made sour, unwholesome bread. All Grocers sell it.

E. W. GILLETT, M'F'R. TORONTO, ONT. & CHICAGO, ILL.



E. P. Breckenridge, Toledo, Ohio, Pres — Edwin Norton, Chicago, Vice-Pres.

W. C. Breckenridge, Resident Manager.

The Norton Manufacturing Co.,

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit Cans, Lard Pails, Paint Pails and Cans, Baking Powder Cans.

Capacity, fifty thousand fruit cans per day.

Sole Agents in Canada for Norton Bros., "Solder Hemmed" Caps, and Grocers' sample goods, and Haskell's sample cases.

Cor. YORK AND QUEEN Sts.,
HAMILTON, - ONT.

Established 1874.

W. H. SMITH,

Wholesale Produce

Commission Merchant

186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter Eggs and General Produce Consignments solicited. First-class reference.

-PARISIAN-

BLUE!

Is Stronger and More Economical

THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

FOREIGN FRUITS

R. S. GALLAGHER,

FRUIT AND COMMISSION MERCHANT

TORONTO.

111 & 113 King St. E., 77 Colborne St.

Telephone 1617.

R. G. MURDOCH & Co.

Commission

—AND—

Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

29 Church St., Toronto.

TELEPHONE 806.

J. CLEGHORN & SON

WHOLESALE

Fruit, Fish and Oyster Dealers,

94 Yonge Street, Toronto.

CALIFORNIA ORANGES.

We have our first Car of Riverside Oranges for the season just in.

Riverside Seedlings, 150 to 200 size.
Mediterranean Sweets, 150 to 200 size.
Washington Navels, 126 to 176 size.

The season being 6 weeks earlier than last year fruit is fully ripe and of extra sweetness and flavour. Send for sample box of each and from this on you will use no other oranges.

Car Fancy 300 "Cuccio" Lemons, the finest pack in the world in stock.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM, SMOKING TOBACCO

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

THE CANADIAN GROCER
& GENERAL STOREKEEPER.

PUBLISHED WEEKLY. $2.00 PER YEAR

VOL. IV. TORONTO AND MONTREAL, AUGUST 22, 1890. No. 34

ABSOLUTELY PURE
DELICIOUS FLAVOUR
GREAT STRENGTH

Are the principal Characteristics of The

British America Starch Co's
PREPARED CORN.

H. A. NELSON & SONS
MANUFACTURERS
AND
Wholesale Dealers
—IN—
BROOMS
AND
WHISKS,
Brushes, Woodenware,
Baskets, Cordage,
Grocers' Sundries.
MONTREAL, - TORONTO.



ASK FOR
MOTT'S

DUNN'S
BAKING
POWDER
THE COOK'S BEST FRIEND

Taylor, Scott & Co.
TORONTO.

THE BEST



IS THE CHEAPEST.

Retail Price, 25c.

—:o:—

For sale by all first-class grocers

FINE GOODS OUR SPECIALTY.

MUNGO CIGARS, EXCEPTIONALLY FINE.

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

ALWAYS ASK FOR THE

'John Bull' BRANDS.

Manufactured by

BRYANT, GIBSON & Co.



AGENCY FOR—
Ganong's Lily Chocolates,
Terry's English Bottled Confectionery,
Negree's French Crystallized Fruits.

A. HAAZ. C. DE CARTERET.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider VINEGARS.

74 Bagot Street, - Kingston, Ont

Needham's "The Favorite." Polishing Paste.

USED BY HER MAJESTY'S SERVANTS

Gold Medals and Diplomas of Merit at all Exhibitions.

Dazzling Mirror Finish

Sold Everywhere in 5c, 10c, 15c, 20c & 25c Tins

The reputation of nearly a century as the most reliable preparation for Cleaning and Brilliantly Polishing BRASS, COPPER, TIN, BRITANNIA METAL, PLATINOID, etc.

Inventors and Sole Manufacturers, JOSEPH PICKERING & SONS, Sheffield. Pickering's Furniture Polish, Plate Powder, Knife Powder, Brunswick Black, Razor Paste, Metal Polishing Pomade (Red), Ye Olde Oak Furnishing Paste. T. E. CLATWORTHY, Sole Agt. in Canada, 34 Church St., Toronto.

The trade supplied. Write us or your Wholesaler for prices.



IT SAVES LABOR, TIME AND CLOTHING.

As the hands do not come in contact with the water, chapped, scalded and sore hands are avoided. The mop being wrung at arms length there is no stooping or straining of the back or shoulders. The hands are not soiled or disfigured by the wringing of a filthy, greasy cloth. As the clothing is not drenched or disfigured as in ordinary mopping no special preparation is required.

TARBOX BROS.,

"Truth Building," 73 Adelaide Street West, Toronto, and 28 Waterloo St., St. John, N. B.

EMBRO OATMEAL MILLS.

D. R. ROSS, - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders.

Empire

Is the name we have adopted for our Baking Powder. Its uniform strength and excellence entitles it to a prominent place in the great Empires of the World. For

Baking

all kinds of cakes and pastry it is guaranteed to please the most fastidious of cooks and all who have been accustomed to use the most expensive

Powder

in the market. The price is low and pays the Grocer a better percentage of profit than the gift powders.

MANUFACTURED BY

ELLIS & KEIGHLEY,

TORONTO.

DELHI CANNING CO

PACKERS OF

FRUITS, VEGETABLES, JAMS, JELLIES, CATSUPS and MEATS.

AWARDED

-FIRST PRIZE-

—: DOMINION CONVENTION OF FRUIT GROWERS :—

OTTAWA, FEB. 19, 20, 21, 1890.

☞ FRUITS IN GLASS A SPECIALTY. For sale by all Wholesale Grocers.

JOHNSTON'S FLUID BEEF

is a Genuine Meat Food

That supplies all the Nutritious and Strength giving Elements THAT MEAT ITSELF CONTAINS.



It has stood the test of years and has earned for itself the reputation of being

THE GREAT STRENGTH-GIVER.

Williamson & Lambe

STORAGE

54 & 56 Wellington St. E., Toronto.

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

THE GROCER PUBLISHING CO. (LTD.)
J. B. McLEAN, SEC.-TREAS.

115 ST. FRANCOIS XAVIER STREET, MONTREAL.

6 WELLINGTON STREET WEST, TORONTO.

Vol. IV. TORONTO AND MONTREAL, AUGUST 22, 1890. No. 34

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

OUR MONTREAL OFFICE.

Our Montreal Office is located at 115 St. Francois Xavier St. Our representative, Mr. Hugh C. McLean, will be pleased to have subscribers and advertisers call upon him there. He will also pay special attention to gathering business items and attending generally to the interests of this paper.

Changes in advertisements and new advertisements must reach this office not later than Wednesday morning of each week.

THE CROPS AND THE OUTLOOK.

The Canadian business world is now emerging from the long and trying period of suspense which lay this year between seedtime and harvest. The strain of the hoarded shortcomings of the last two or three years made the hopes and fears of the passing summer very earnest feelings throughout the country. Trade has been kept in hand since the threshing of the grain crop of '89 Too slack a rein had been given in the portion of the depressed spell before that time, and a too sanguine faith in the promise of appearances had led men into overstocking and failure. This year, however, the business spirit has been cautious, and not even when the sickle was put into the crop did the mistrustfulness of the merchandizing public relax. Roseate pictures of the prospect did not lead any considerable body of traders to break away from the general attitude of expectancy. Relief now seems to be at hand Not only is the suspense about over in respect to the fulness of its time, but there is every sign that it is ending happily. From all quarters come cheering reports. In this province the wheat crop has been reaped, and threshing has been begun. From both field and granary so far as they have been heard from, very satisfactory accounts have been received. The total wheat crop of this province is expected to thresh out between thirty and forty million bushels. Not only is there excellent reason for the expectation that the quantity will be large, but the returns from a wide range of observation warrant us in venturing the opinion that the quality will generally be very good. In some parts of the province the bushel bulk weighs as high as 63 lbs., and from many parts it keeps up an average of above 60 lbs. A collection of samples that do not overrun the middle point of excellence in the crops from which they are taken, show superior condition. The average yield appears to be over 25 bushels per acre. The Manitoba wheat crop, in which harvesters are now at work, promises to be an unusually large one, and is estimated at 20,000,000 bushels. Frost so far has been evaded, and is not now looked for in a dangerous degree until the full of the moon. The earlier opening of harvest is expected to enable the housing of the crop to be well forward before that time. But while the harvest is large the laborers are few. The scarcity of labor will perhaps prolong the reaping of some fields into the time when frost is seasonable, and lead to some curtailment of the large returns looked for. We hope not, however.

Our oat crop is generally believed to be under the average, although there are not wanting adherents of the opinion that there will be a very fair yield. Peas are more likely to be a shrunken than a flush crop. Hay is decidedly good. The root crops are fair, potatoes giving little promise of a large yield, and turnips, etc., making a very good present show. Taking the articles of fodder, in which we may include barley, there is no reason apparent in the present stage of growth for any feeling of downheartedness. The general garner may be looked for to be considerably more than half full, and that is saying a good deal.

It is scarcely a case of counting chickens before they are hatched to say that we have the strongest, and apparently best founded, hopes for the coming fall trade. As we pointed out, there has been no temporary galvanizing of trade by the exuberant effects of mere prospects. Confidence this year is to have a matter-of-fact basis in what is tangible and visible. Business still waits on the opening of the market for the products of this year's growth. When the market once opens there will be a more general diffusion of money than if crops had been poorer and prices higher. There will be fewer money-"corners," and consequently there will be a better nourishment of trade. The reaction from long-suspended buying will itself be an impulse to the trade which everybody's pockets will be in a better position to maintain. For there has been a remarkable reserve on the part of demand throughout this year, and this must make the fall trade more active than in normal circumstances.

It is to be hoped that there will be no slip between the cup and the lip. Granted the general yield is a large one, that the quality is good, and the taking off a success, there is yet uncertainty as to the facilities for transit. Can the grain be moved from points of production with promptness, or are we to have the old trouble, attending a prolific yield of imperfect car service? The scarcity of cars is as grave a matter to grain dealers as a railway strike. It demoralizes their business quite as much. Surely this year comes at the end of a sufficient experience to bring the indispensable benefit of a perfect railway arrangement to get our grain on the market while the market lasts. If we are to have the railway neglect in the aggravated form it has been suffered in past years, then we might as well have a poor crop. It behooves Boards of Trade throughout the country to concentrate their influence upon the railway interest to secure the carriage of the grain without loss to the owners and the trade generally. Time needs to be taken by the forelock for this end to be serviceably attained. Contracts for large deliveries that could not be made through this defect, have frequently been the cause of disabling losses.

JAPAN TEA STOCKS.

The stock of Japan teas now in first hands on this market is solely of this year's picking. This is the first time in three years that importers' warehouses have not carried a considerable bulk of old crop goods. Each year of those three bequeathed a surplus of stock to its successor, and the accumulation of these remains had a stagnating effect upon the market for the tea grown in the current year. The Japan tea trade before the late dull spell had been a profitable one. The Japan teas came suddenly into popularity in this country. The fact that they did, and the fact that they did not in several other great consuming regions,—as England, and to a less extent the United States—made the Canadian market a point on which supply was unduly concentrated. The growers, in their eagerness to launch their tea into popular favor, made too much of the opportunity it had opened for itself in this country, and followed up their advantage by consignment after consignment until the commission houses of Montreal, Toronto and other centres were filled. They produced an excess and it has encumbered trade until the present. This was undesirable. An immense proportion of the last two years' shipments was sold at a loss to the growers. The country being overstocked, the tea had to be sold at low prices or else become a drug on the market. Low prices consequently ruled, and consumers received good value while the conceding of it relieved the market and brought about the satisfactory clearance which we referred to at the beginning of this paragraph.

Another cause which helped to congest the market was the decline of attractive packages in the public favor. The eagerness to establish the tea as a staple, which showed itself in the mistaken push of an over supply upon this market, also carried too far the device of putting the tea up in taking forms. Most of it was put up in fancy Japanese bamboo baskets, Japanese straw-work packages, or Japanese porcelain jars. These modes of offering the tea soon lost their novelty, and led to the suspicion also that there must be a lack in intrinsic worth which was sought to be made up for by the mode of presentation in stock: the result was a consequent falling-off in the demand.

Both mistakes have been rectified. The growers do not swamp the market now, and they send their tea in plain cases. The demand has not only recovered from the lassitude which a distaste for bizarre methods of putting up created, but it has broadened beyond the widest limits of its former activity. A while ago all teas were brought down by the pressure of heavy stocks of Japans. Now there is a more buoyant feeling in the general tea-market. The Japan tea-trade was never in a healthier condition than it is now. The stock is as good as ever but it is higher priced, so that we say there are not such good values in low grades. This is a consequence of the dislodgement of the old stock and a consequence of another cause. The other cause is that the balance of exchange is against the United States and Canada in the Japanese markets. The imports to this continent from Japan have been greater than the exports from this continent to Japan, and Amerian exchange is consequently at a discount. At the opening of the tea season, a dollar represented at Yokohama a buying value equivalent to about 88c. If all other conditions were unchanged since last year, if exchange be supposed to have been then at par, we should this year have to pay a dollar for the same quantity and quality as we got last year for 88c. Further, the currency of Japan is entirely silver. The excitement in the silver market which the debates on the United States Silver Bill caused, and which its passage has converted into a confirmed advance in the price of silver bullion, had its effect in making tea dearer. For, the very material of the money which was exchanged for tea had risen in value, and to get the coin to buy the tea more money had to be laid out for the same quantity and quality. All these things have made Japan tea higher, and our market is in a good condition now to maintain prices.

AN EVACUATED WINDOW,

Following our usual custom, we make no window display of groceries during the warm weather, all goods being stored as free from sun or dust as possible, our patrons and the public generally not appreciating window cooked or soiled food. Samples will be cheerfully shown at the counter and quotations given.

A placard bearing the above quoted legend is the conspicuous feature of a shop window on the north-east corner of Queen and John streets in this city. It is likely to be read. There is nothing else in the window to take the attention. There is an almost ostentations bareness, of which the effect is to throw the notice into strong relief. Not only is the attention likely to be caught, but the import of the explanation is apt to be stamped on the mind of the passer by. The singularity of it gives emphasis to the impression. People who read the notice naturally feel like knowing more of the store. The proprietors, in removing all exhibition from the window, seem to forego an important advantage, window dressing being so generally held to be attractive of business. What kind of store it is that thus puts aside a commonly understood means of drawing trade is an object of interest to people, and sooner or later they go in. That is what they are wanted to do, and whatever leads them to do it ministers to trade, and is of value to the shopkeeper.

But aside from the accidental effects of such a window piece, it has essential bearings that are of trade value. More consumers than grocers suspect of it know the significance of so careful a rule of summer shop keeping. There is outside of the store a large fund of experience of window worn goods. Many people have bought them and can testify to the fly stained, sun-dried, parched nature of those that have been part of a summer so exposed. The loss to customers is great, and the customers are not unconscious of it. It is a refreshing discovery to many of them to run across a grocery window labelled as this one of Caldwell & Hodgin's is on Queen and John streets. The novelty of an unadorned window is what many of them would like to find. In the blaze of the summer window, which gives an artificial intensity to the natural heat of the sun, as in a hot-house, potted meats become rancid, pickles become debilitated, canned goods are damaged, oils are parboiled and essential extracts are deprived of their essence. There is scarcely any article of food or food-constituent kept by grocers that would not be impaired by one day in a hot window. In the rotation of stocks there is always a circulation of come and go in the window, so that the window-exhibit is not merely one display but a succession of displays, in which loss follows loss, and this loss has to be suffered by the consumer. When the heat in the shade is 85° and in the sun 96°, it is often 125° in a shop-window. What foods can bear that temperature unharmed? The metallic or glass packages in which many of them are put up hold the heat long about their contents and thus add to the destructive effects of the sun. Many articles that should rather be kept on ice are found often under the fierce glare of the sun in a shop-window.

The grocer should regard himself as a trustee of the people's food-supplies, a quarter master of the raw material of rations, and should feel it his duty to look well after their interests. He holds the goods in trust, although he may have paid for them, for he has a trust reposed in him by the people, which he should be conscientious about. There should be more dismantled windows in the hot season.

The interior of the store whose window roused our curiosity, corresponded with the impression that the outside made. The shelves were draped from ceiling to floor with with gauze. The mechanism of this drapery had been made a study, and it in no way hampered the salesmen, so convenient was the disposition of it. The paper on the wall had been there for five years and bore no fly-stains. The sugar trade was not allowed to leave traces on the floor to encouage flies. The floors were kept cool by periodical sprinklings at various hours of the day. It was a grateful chamber to go into out of the heat of the day. The stock was tastefully arranged. The store is a sermon on shopkeeping.

O'Donovan Rossa, the ex-Irish patriot, is taking orders for a wholesale grocery firm.

SHORTER HOURS.

The spirit of industrial reform is now at work upon the labor day. Trade unionism is in earnest for an eight hour day. To predict that the hours of work will sooner or later be clipped down by regulation to a third part of the daily twenty four, would be to predict that the organization of labor will advance until there is little independent service left in the market, and that organized labor will be unanimous in making the unit of labor an eight hour day. It would not, we think, involve the concession that the employers of labor be acquiescent. Organization and unity of purpose on the part of the wage earners are all that would be required, and no one is yet able to say that these can be calculated upon. When they can be, the eight hour day will be won, despite the opposition of those who constitute the demand side of the labor market. It seems, however, like an enlightened movement. Over-production in many spheres of industry has already in different parts of the world brought about a shortening of the period of labor. Factories are often closed a few weeks or some months for the sole purpose of giving the market time to carry off excess stock. This shows that production may outrun consumption. By forcing on unforeseen cessation from work and earning, such over-production is the cause of great distress to the families of artisans. If production is limited by the mode of shortening the working day, it brings no distress. Everybody is paid so much and expects no more, and wants are fitted to income.

If the industrial day were shortened, the shopkeepers' day would stand a better chance of being generally confined between reasonable opening and closing hours. What keeps shops open beyond daylight now is chiefly the business done with the laboring classes. These work up to 6 o'clock at least, go to their evening meal, and take a short rest after it, before they go out to spend any of their earnings with traders. The traders have to wait for them. That is a consequence of the long working day, and again is the cause of the lengthening of the traders' day, for the working public, knowing that stores will be open late, put off buying until a late hour. Other classes of consumers do a large portion of their buying in the afternoon, a part of the day in which their families often spend an hour on the street from choice. If the short labor-day were established, the bulk of all trade done would be transacted before 6 o'clock.

All the rest of the world is constructing itself on the plan of shorter working days. The mechanism of self-improvement, of family and social intercourse, of moral, intellectual and æsthetic cultivation, works most in the evening. Associations for religious, benevolent, enlightening and social purposes meet in the evenings. These might nearly as well be closed to shopkeepers and their assistants, as might the libraries, places of public entertainment, parks, gardens, etc., for the late-working shop hands have not the time to make use of them. They are cut off from the world when it is in its most unconventional, most human mood. There are bad influences then at work as well, but there are numberless good ones also, which people are not in close range of during the working day.

GROCERS' BILLS IN HOLIDAYS.

The summer holiday season, though a period of restoration to so many, is a time of considerable trial to the grocer. While the bulk of his customers are far away in quest of health, rest or enjoyment in the cool grots or shady nooks of the back country or by the sounding shore of some fashionable watering place, the grocer patiently dispenses supplies to the retainers whom the summer migrants have left in their town or city haunts. His store is the free magazine, for the time being, upon which the remains of the household draw for the butter, sugar, tea, cheese, flour, etc., etc., needed during the absence of the family. The "time being" is usually a spell of about three months. During the time the head of the family is away the grocer is obliged to sell on credit. This he does not object to do for families that have the means to spend so long a time away from home and are able to leave a domestic garrison in charge. The credit is not objectionable in itself. The large aggregate of it which often falls on one man's shoulders through having the patronage of several such households, and the long time it has to be carried, are the aggravating circumstances, the circumstances that cause the strain. Time matures engagements for the consumer as well as for the trader, for the summer absentee and the summer resident. Wholesalers regard not the season, but drop the anchor where the calendar marks that reckonings should be made. The retailer's money has be forthcoming when his thirty or sixty days are up. He cannot plead that he has a sufficient credit pledge in his books upon which he should be entitled to a respite. He has to raise the money. Therefore, why should he not raise it from his summer debtors? They are away. They do not want the Arcadian simplicity or the intoxicating elaborateness of their holiday environment to be rudely invaded by a dun. They have appropriated a certain sum in their bank account for the summer expenditure, and they do not wish to exhaust this before the fullness of their holiday is over. They may need all of it and will not waste any of it in keeping home-bills paid. These can be arranged for when the sojourn is over. The grocer can wait.

There is another class of people who go to some resort in the hot weather, and put their grocer under tribute that they may go. Their means are not ample but their tastes are expensive and their economical ideas are not well rooted. When the time comes, they shut up their houses, and for fear of straitening themselves too much in their enjoyment they neglect to pay the bills that have been accumulating on their grocers' books. A holiday is a good thing, and we wish everybody could afford to take one, but we think people should forego the pleasure when it has to be enjoyed at their tradesmen's expense. There is a great fund of money belonging to the grocers that is kept in circulation at summer resorts. This is hard on the grocer. People should be brought to think of the hardship of it, and grocers can bring them to think of it by putting notices in their windows stating that accounts must be paid before leave is taken for holiday absence. Arrangements could be made also that the grocer might draw on the bank at reasonable intervals for an account kept running by a household in charge of an absent family's home.

BILLS OF EXCHANGE.

The Montreal Gazette publishes an interesting article, giving the effect of the new law relating to promissory notes and bills of exchange, which comes into operation on September 1. It says:—A bill, payable to a particular person, but not containing words prohibiting transfer, is to be hereafter negotiable. The holder of a bill, containing the name of a referee in case of need, was bound to present himself to the latter, but now this formality is optional. Under the old law, a forged bill was wholly inoperative, but by an amendment offered by the Senate and assented to by the Commons, if a cheque payable to order be paid by the drawee upon a forged endorsement out of the funds of the drawer, the latter shall have no right of action against the drawee to recover back the amount so paid, unless he gives notice in writing of such forgery to the drawee within one year of his acquiring notice of such forgery. Hereafter, a bill not accepted on



CAIRN'S

HOME MADE MARMALADE.

The following houses have just received some fresh stock of this wholesome breakfast delicacy:

Messrs. Turner, Rose & Co.
" Caverhill, Hughes & Co.
" Kinlock, Lindsay & Co.
" Wm. Donahue & Co.
" Lockerby Bros.
" Lightbound, Ralston & Co.
" L. Chaput, Fils & Co.
" N. Quintal & Fils.
" Geo. Childs & Co.
" Hudon, Hebert & Co.

} Montreal.

Messrs. Perkins, Ince & Co.
" Smith & Keighley.
" J. W. Lang & Co.

} Toronto.

BLAIKLOCK BROS, General Agents,
17 Common St., MONTREAL.
Agents for Toronto: Steel Hayter & Co.

the day of presentment or within two days thereafter, must be treated as dishonoured for non-acceptance. Under the laws of some of the provinces, a written acceptance was not necessary; under the new Act, as formerly in most of the provinces, the acceptance must be on the bill itself. Heretofore in Ontario, Manitoba, and Prince Edward Island an acceptance to pay at a particular place was a general acceptance, unless it stated that it was payable there "only, and not elsewhere"; under the new Act, an acceptance to pay at a particular specified place, with or without the words, "there and not elsewhere," is not conditional or qualified. The practice prevailing in Ontario and other provinces, and sanctioned by a well-settled jurisprudence, that a bill or note payable at a bank or other particular place, without the words "there and not elsewhere," may be presented for payment at the particular place or to the acceptor or maker, cannot be continued; the bill or note, in such a case, must be presented for payment at the bank or other particular place; otherwise the drawer and endorser will be discharged. Where authorized by agreement or usage, a presentment for acceptance or payment through the post-office is sufficient. An acceptance for honour cannot be offered after protest for non-payment, but only after protest for non-acceptance or for better security, and before maturity of the bill. The acceptor for honour must receive notice of the protest for non-payment. The protest for better security is a novelty. An acceptor for honour or under protest is no longer bound to give notice of his acceptance. A drawer or endorser, receiving notice of a qualified acceptance, must express his dissent to the holder within a reasonable time, if he does not wish to be deemed to assent to the same. In the future a person signing a bill otherwise than as a drawer or acceptor, for instance, as a guarantor or donneur d'aval shall be treated as an endorsor, formerly a donneur d'aval, and as such entitled to protest, was liable in the same manner and to the same extent as the person on whose behalf he become a gurantor, and was not entitled to any protest apart from the latter. Heretofore a bill payable on demand could be protested at any time before the statute of limitations was acquired, but under the Act it must be protested within a reasonable time. Under the new Act, a bill signed under the seal of a corporation is negotiable, and a bill payable according to the current rate of exchange of a certain place, to be ascertained as directed by the bill, is a bill of exchange; the law seems to have been otherwise, at least in some of the provinces. If a bill be payable at a particular place it must be presented for payment at that place, else the holder may have to pay costs of suit taken against the acceptor or maker; if, for instance, the latter show that provision for the payment of the bill had been made at that particular place. It is no longer necessary for a notary to write on a dishonoured bill the words "protested or noted for non-acceptance or non-payment," as the case may be. Under the Code, service of notice of protest, whether for non-acceptance or for non-payment, could be made at any time within three days after the last day of grace, but under the Act it must be given no later than the next following business day, as is practiced in Ontario under the present law. A notice of protest had to be mailed "in the nearest post-office," but now it will be sufficient to deposit the same "in any post-office." Until now, presentment for payment had to be made on the afternoon of the last day of grace, but under the Act it can be made at any reasonable or suitable hour of the last day of grace, whether in the forenoon or the afternoon. The protest or noting for non-payment must be made after three o'clock in the afternoon of the last day of grace. Noting is to be a preliminary step to protest, instead of being a distinct formality or deed. Under the Code, when a bill contains the words "value received," value is presumed to have been received on the bill; but under the Act, whether the words "value received" appear upon the face of the bill or not, that presumption exists. Under the Code, the endorsee of an overdue bill takes it subject to all the objections and equities to which it was liable while in the hands of the endorser, whether they attach to the bill or some collateral matter; but under the English law prevailing in Ontario and under the Act, such endorsee will not be affected by such collateral matter like a set-off. The damages of two or four per cent. allowed by the Civil Code and also by provincial statutes upon bills returned under protest from Europe or the West Indies, or any British province of North America, or the United States, have not been re-enacted by the Act.

HOW WE ARE APPRECIATED.

151 Bank St., OTTAWA.
Aug. 12, 1890.

EDITOR GROCER,—Last week's number of THE GROCER did not arrive. Cannot get along without it. Send it and oblige,

WOOD & CO.,
Grocers.

GUELPH, Aug. 12, 1890.

Italian Warehouse, Henry Loch, Dealer in Choice Groceries, China, Glassware, etc.

DEAR SIRS,—The non-appearance of THE GROCER last week caused me to turn my attention to the pink label on last number when I was surprised to find myself in arrears. Herewith you will find enclosed P.O. Order for $2 being my subscription for the current year. Kindly forward last week's number and oblige.

Yours truly,
HY. LOCH.

[The above are copies of a couple of letters we received. We also had several postal cards asking for copies of our issue of Aug. 8. We cannot understand how they went astray. The fault must lie with the P. O. authorities. We use the most modern machine for mailing and it is almost impossible for an error to occur. At the same time we are glad to know that our efforts are appreciated. We hope to turn out a very much better paper as soon as the advertising patronage will warrant us in doing so. Our friends are and can help us very much by urging wholesale merchants and manufacturers to advertise in THE GROCER. Those who are already in are satisfied with the results. Some of them are increasing their space. These are the men who have studied advertising. Let every merchant and manufacturer who sells to the retail grocer and general storekeeper advertise properly in THE GROCER only. Give the retailer a good profit and we will guarantee him a large increase in his business. Many men say they cannot allow the retailer a large profit because they have to spend the money on advertising to bring customers to the retailer. This theory every intelligent merchant knows is a false one in practice unless immense sums are spent in advertising, and then the profits to the retailer are liberal. Therefore advertise to the trade only and give them a good profit.—ED. GROCER.

BUTTER AND CREDIT.

EDITOR CANADIAN GROCER.

DEAR SIR,—I have read the articles on butter, which appear from time to time in your valuable paper with interest, and with your permission I would like to give my views. I think the merchants are to blame, to some extent at least, by encouraging butter makers to use cheap wood pails, which are unfit to pack butter in, and tin cans which should not be used more than once, as the salt has a tendency to rust the tin, consequently spotted butter is the result. Also long credit has a tendency to bring in bad butter. Several merchants give from six to twelve months' credit, and then receive packed butter to pay their accounts with, and in many cases it is unfit for table use. I notice that the merchants that gives the most credit, in nine cases out of ten receive the poorest class of butter, which is largely due to carelessness. Quite a percentage of the farming class make comparatively little out of their dairy and fowl products, to what they should, which forces them to seek credit as their cash has gone for other purposes. The merchant that does a cash and trade business secures a thriftier and better class of customers, and as a result he receives a better class of farm products. If they are careless about their butter and other products, in many cases you will find them careless about paying their store bills. Ask any reasonable housewife, and she will tell you she can run the house on the receipts from dairy and fowl products, and in many cases they sell quite a lot of said products for cash, which commands the best prices. I think if our local papers would devote a portion of their space to this subject they might be the means of educating the farming class to a better system of doing business. If some of our experienced merchants, would give hints along this line, through the columns of the press, it would no doubt prove beneficial, as many are willing to improve upon their present methods.

Wishing your valuable paper every success.

I am yours truly,
R. J. THOMAS, Shelburne.

MONTREAL NOTES.

Messrs. John Swail and Paul Napoleon Vigeant have formed a co-partnership to carry on business as grocers, under the name and style of John Swail & Co.

Messrs. W. T. Costigan & Co., wholesale grocers of this city, have rented the lobster factory at Cambo Bello, N. B., for the purpose of canning sardines in oil and mustard. They are now busy putting in new plant, and it is expected the factory will be running full swing by the end of the month, when between 40 and 50 hands will be employed.

Messrs. M. W. Fogarty and James J. Murphy have formed a co-partnership for the purpose of carrying on business as commission merchants and dealers in fish, fruit, country produce and grocers' sundries, at 30 Foundling street, under the name and style of Fogarty & Murphy. The new firm is reputed as starting under very favorable auspices, having ample means and the best of references.

Messrs. D. A. McPherson and W. T. Ware are looking after the interests of the Insurance Companies in getting the Idaho's cheese into shipping order, prior to their being forwarded to Bristol, where they will be disposed of according to instructions given by the Insurance Companies. About 18,000 boxes have been received here of which 6,000 are wet. Besides these about 3,000 to 4,000 are in Quebec, and about 3,000 boxes are lying in Gaspe where they will be sold.

Pierre Cadoret's grocery store, Ontario st., was completely destroyed by fire on Monday morning. The fire originated in the shop and spread to the upper storeys. An alarm was given, but when the firemen arrived the flames were bursting through the roof. Mr. Cadoret's family and one that lived in the third storey above him had barely time to escape from the building. They had not even time to dress. The stock of the store and the furniture of both families were burned and the loss will probably reach $12,000.

There is said to be a great deal of feeling in the wine and liquor trade in Montreal over the action of the Dominion Government in passing a law that wine and spirit dealers shall not be allowed to place reduced liquors upon the market bearing the labels of well-known foreign firms. Hitherto it has been the custom of a number of Montreal houses to reduce the original brand and to send the reduced article over the country bearing the name and label of the foreign firms. The wholesale trade understood this perfectly well, and the reduced article manufactured in Montreal passed to the public as imported goods. The recent troubles in connection with illicit distilling in this city induced the Government to pass a regulation that in future all spirits and wine of domestic manufacture must be labeled with the name of the manufacturer, and this law is being strictly enforced. It is claimed that the law is in a measure unjust to the domestic makers, who pay a license for compounding, and who are the sole parties affected by the law, while on the other hand there is nothing to prevent wholesalers from imorting liquor in casks, reducing it here, and placing it on the market with the name and label of the foreign maker. While the new regulation will be a good thing for the importers, several wine and liquor houses here will be seriously affected by it. The public will not buy the reduced article when once it becomes known that it has been made here and is stamped with the name of the local maker, and this will mean a loss of thousands of dollars a year. The domestic makers have been left with thousands of foreign labels upon their hands.

Montreal is a model city. Mr. Glackmeyer, city clerk, is in receipt of a letter from Victoria, B. C., asking for information regarding the ways of carrying out, and the rules and regulations concerning our civic markets. Mr. William Dowler, a member of the committee appointed by the council of Victoria to enquire into the matter, says that it is the intention of the council to establish a civic market in that place, and that a special committee has been appointed to enquire into the advisability of such an institu-

Filling a Want.

The rapid increase in all branches of Industry and Art in Canada has found its fit expression in

The Sabiston Litho. and Color Printing Establishment.

The management in organizing their business laid down as a principle that there was room for a really

First-class Establishment

that would produce work equal to the best imported, and have secured a corp of Artists in the various branches of their business that ensures that result.

They confidently solicit from Manufacturers, Merchants, Bankers, and others requiring first-class work an opportunity of showing samples and quoting prices.

SPECIALTIES:

Show Cards, Hangers, Buildings, Birds Eye Views, Posters, Railroad, Steamship and Steamboat Work, Calendars, Canning Labels.

Special Designs in Circulars, Cigar Labels, Note and Letter Headings, Checks, Drafts and other Bank Work, &c., &c.

ADDRESS ALL ORDERS TO

The Sabiston Litho. and Pub. Co.,
(Gazette Building) MONTREAL.

RICHARD WHITE, President. A. SABISTON, Managing Director.

FAC SIMILE OF THE LABEL OF



The Best Scouring and Cleaning Soap in the World.

For cleaning woodwork, pots, kettles, pans, floors, painted ceilings, windows, and everything in the cleansing of which a Scouring Soap can be used it has no Superior. It is a larger cake, lasts longer, does its work better, and is cheaper in every way than any other Scouring Soap. Cut this out, and ask your Jobber to send you a box of *Pride of the Kitchen*. It is worth trying.

KIRK L. PERRY, Agent,
TORONTO, CANADA.

tion. But this is not all. Chief Hughes has a letter from the captain superintendent of police of Shanghai, China, stating that they are reorganizing their police force, and enclosing a list of forty questions which he wants answered.

F. W. Hudson, commission merchant, Toronto, was in the city last week.

Mr. W. Boulter, of Picton, the well-known canned goods man, was in town last week.

Messrs. Fraser Viger & Co., retail grocers, have been doing a large business in Georgia water melons the past three or four days, having disposed of two carloads at thirty cents each in that time. These melons were on consignment.

"FAR FROM THE MADDING CROWD."

There is no grander country in the world than this Canada of ours. Where in any other clime will you find scenery to equal the far famed Saguenay, in Quebec, Muskoka, Thousand Islands, and the North shore of the Georgian Bay, in Ontario, and the famous Rocky Mountains further to the West?

Where in any other clime is there fishing to equal the Lake St. John region and in the many rivers of New Brunswick. Is there another country in the world where the busy men of our great cities can reach within a few hours, so many beautiful breathing spots. Is there another city in the world, besides Montreal, where the grocers weary of putting sand in the sugar? and burnt peas in the coffee? can within so short a time reach the cool shores of so many picturesque lakes? Echo answers "No"! Nor are Montrealers dead to this fact, as is illustrated below. They have hied to regions innumerable, far enough away that the gentle wind sweeping through the pines whispers not of "trade," in the lapping of the waves against the rocks they hear not the clamorings of the vulgar throng asking for "renewals." In the cool still evenings, when the sun is just beginning to sink behind the mountains, they watch the opaline colors which the lake takes on, they linger until the moon comes up and sends her silvery arrows athwart the water, hear the gentle breeze sighing over the harp strings of the pines, and then steal homeward in the falling shadows at peace with all mankind—their creditors forgotten.

John A. Moir, put in two glorious weeks at Portland.

J. Alex. Gordon, selling agent for the St. Lawrence Sugar Refining Co. has a summer residence at Dorval, on Lake St. Louis, where his spare time is spent.

C. N. D. Osgood, tea broker, is now at Long Island, Maine.

"Dan" Gillmor, of Chase & Sanborn, after spending some time in the Lower provinces, is now in Boston.

H. H. F. Hughes, of Caverhill, Hughes & Co., is at that favorite watering place, Murray Bay.

Chaput, Fils & Co. have all been away Mr. Chaput has just returned after a month's sojourn at Old Orchard Beach; E. St. Denis is at Caledonia Springs; L. N. St. Arnaud is at—well now I forget where, but it is a grand spot anyway; while L. E. Geoffrion summered at St. Rose, and F. Prudhomine was some time at St. Leon.

Mr. Elmenhorst, of the St. Lawrence Sugar Refinery, has been at his beautiful residence at Cacouna.

Mr. C. P. Hebert, of Hudon, Hebert & Co., notwithstanding how busy he is, leaves this week for the Saguenay.

Mr. Turner, of Turner, Rose & Co., and family, are now at Gaspe; Mr. Rose has taken a house at Cote St. Antoine, for the summer. Mr. Duckworth, their city traveller, is trying to forget everything except meals among the Adirondacks.

W. W. Watson, secretary of the Canada Sugar Refinery, leaves this week for a brief stay at Cacouna. A. H. Thomson, of the same company, has taken W. E. Murray's place in Toronto, during that gentleman's holiday.

Messrs. Lockerby Bros., like the rest of us poor mortals enjoy a rest. D. L. Lockerby spent his at Cacouna; A. L. leaves this week for the same place; while Mr. W. W. generally goes to Rhode Island in September. Their city traveller, Chas. Bertram, has gone west; P. S. Hanson is doing the Provinces; J. N. Macdonald, who represents them in British Columbia, takes his vacation out there, while W. P. Buchanan, who represents them East of Toronto, takes his when ever he can.

E. H. Tiffet is combining business with pleasure at St. John, N. B.

Leonard H. Dobbin, who represents Huckins' soups, has spent the summer at St. Anne de Bellevue.

Mr. Geo. Childs, George A. and Henry M. Childs, of Geo. Childs & Co., have their summer residence a Valois, Lake St. Louis.

Many others have come and gone, but so quietly that not a sound of their retreating footsteps reached the "Phonograph" which is still loaded and will have them yet.

Yours in the sweltering heat, with five rents in my unpaid-for pants,

PHONOGRAPH.

AMERICAN PACKERS EVADE THE CUSTOMS' TARIFF.

With the object of giving increased protection to the Canadian farmer and pork-packer the Dominion Government increased the import duty on hog products to 3c. per lb., excepting mess pork, which is used by lumbermen and which is taxed at 1½c. per lb. Canadian dealers have found a slow demand for their long clear bacon for some time past. They found that the American article was displacing it. This seemed rather strange as at the prices quoted in the American markets clear could not be laid down duty paid at the prices at which Canadian was offered. The secret was discovered the other day when a circular sent by Armour & Co., Chicago, was shown to a local dealer. It offered clear pork guaranteed to pass the Canadian Customs, 16 pieces to the barrel, as mess pork. This is a clear evasion of the law and it is surprising that such a firm as Armour's would do this to escape the payment of duty. It is no wonder that Canadians cannot compete with the American packer. Canadian clear would cost 8¾c. laid down at outside points against 7¼c. duty paid for the American on the basis of Armour's circular.

Restore goods to their proper places as soon after using as possible.

The Badgerow-Falconer
Bonded Vinegar Manufacturing Company
Highest Medal Award Toronto Exhibition.
Telephone 1261 69 & 81 Jarvis St., Toronto.

Geo. Robertson & Son.,
WHOLESALE GROCERS
Ontario Street,
KINGSTON, ONT.,
CANADA.

EDWARD ADAMS & CO.
ESTABLISHED 1846.
Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,
Tobaccos, Wines and Spirits
95 & 97 Dundas St., London, Ont.

ROSS'S ROYAL BELFAST
GINGER ALE
IS THE
BEST IMPORTED
Ross's Royal Soda Water.
" " Seltzer Water.
FOR SALE BY
ALL FIRST-CLASS GROCERS.

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO, ONT.

CANNED PEAS.

Purchasers should place their orders early this season. We have now arriving the following choice brands, viz. :—Aylmer "Champion of England" and "Standard"; Delhi "Sweet Wrinkled" and "Marrowfats"; Simcoe "English Garden" and Picton "Little Chief" &c. All fine goods warranted to give satisfaction.

Sloan & Crowther

WHOLESALE GROCERS,

TORONTO.

H. P. ECKARDT AND CO

IMPORTERS

--: AND :--

Wholesale Grocers.

3 FRONT ST. EAST, TORONTO.

JAMES WATSON & CO.,
Established 1867.

A PICKLING POINTER

AS the pickling season is near at hand, we call the attention of Grocers to our Pickling Spice. Ask your Wholesale House for it—we keep it up to the Standard,—It is not reduced in flavor with low-priced spices to meet the demands for a cheap substitute.

James Watson & Co.,

Coffee and Spice Dealers.

EBY, BLAIN & CO.,

Importers of

CEYLON TEAS,
INDIA TEAS,
JAPAN TEAS,
CHINA TEAS,

STAPLE and FANCY GROCERIES

EBY, BLAIN & CO.,

Wholesale Grocers, &c.,

CORNER FRONT AND SCOTT STS., TORONTO.

[*Established* 1780.]



"LA BELLE CHOCOLATIÈRE."

W. BAKER & CO.'S REGISTERED TRADE-MARK

No Chemicals are used in any of *Walter Baker & Co.'s Chocolate* and *Cocoa Preparations.*

These preparations have stood the test of public approval for *more than one hundred years*, and are the acknowledged standard of purity and excellence.

T. KINNEAR & CO.

Wholesale Grocers, Importers of

TEAS,

SUGARS,

ETC.

47 Front St. East,

TORONTO, ONT.

SMITH & KEIGHLEY

WHOLESALE GROCERS.

Have just received Consignment:

NEW JAPAN AND CEYLON TEAS.

SEND FOR SAMPLES.

Ask for Quotations of new-packed corn to arrive.

SMITH & KEIGHLEY,

9 Front St. E., Toronto

J. W. Lang & Co.,

WHOLESALE GROCERS,

33 Front St. East,

TORONTO.

PERKINS, INCE & CO.

Wholesale Grocers,

TORONTO.

JUST ARRIVED.

New Season's Japan Teas.

WARREN BROS. & BOOMER,

IMPORTERS

AND

WHOLESALE GROCERS,

35 and 37 Front St. East,

TORONTO, ONT.

SUGARS, COFFEES AND TEAS SPECIALTIES.

THE ST. LAWRENCE SUGAR REFINING CO'S

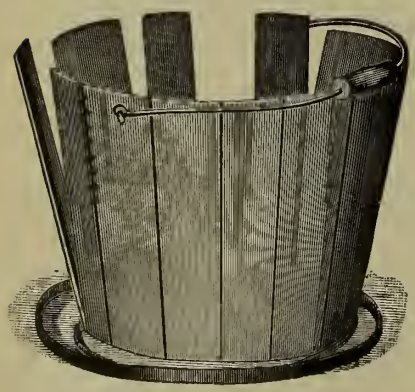
Granulated and Yellows ARE PURE.

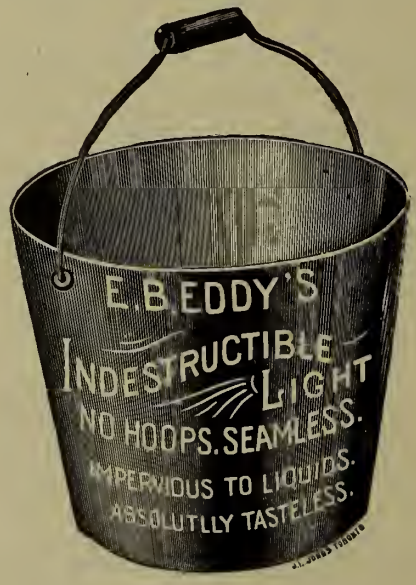
- NO BLUEING -

Material whatsoever is used in the manufacture of

OUR GRANULATED.

CATCH ON!





The Old Wooden Bucket. E. B. Eddy's Indurated Fibre Pail

The Neatest, most Durable, most Attractive and very Best Ware in the Market! The Cheapest because the most Durable!

These Superior Wares are moulded in one piece from wood fibre. No hoops. No joints. Cannot leak, shrink, swell or water soak. Will not taint milk or other liquids. Proof against hot and cold water, kerosene oil, benzine or naptha.

If your Wholesale Grocer does not keep these wares in stock, apply direct to the sole owners of the Patents and sole Manufacturers in Canada.

THE E. B. EDDY MFG. CO.,
HULL, CANADA

LEONARD H. DOBBIN,

Commission Agent,
REPRESENTING
Simcoe Canning Co., Hamilton Vinegar Works Co. Ltd., Williamson Extract Co., Huckins' Celebrated Soups, Louis Rosenstein & Co. "Excelsior Bird Food, etc., etc."

4 Hospital Street, MONTREAL.
TELEPHONE 2205.

JOHN A. MOIR

Offers to Wholesale Trade only the following special lines for July:

Lobsters, Mackerel, Salmon, Gaspe Fishing Co's large hod cured dry Gaspe Cod in 112 bundles, also specially prepared Codfish in cases. A trial order solicited.

Lakeport Canning Co. put up none but the choicest goods. Send for price lists before buying. Don't buy cheap and nasty goods. The best goods are the cheapest in the end.

Local Selling Agent for the Gaspe Fish Curing Co'y.

41 St. Francois Xavier Sts.

Those wishing to keep their copies of THE GROCER in good condition, and have them on hand for reference, should use a Binder. We can send by mail **A STRONG PLAIN BINDER** for 75c., postage prepaid.

These Binders have been made expressly for THE GROCER, and are of the best manufacture. The papers can be placed in the Binder week by week, thus keeping the file complete. Address—

THE CANADIAN GROCER,
6 Wellington St. W., Toronto.

G. H. Wedgwood & Co.

Manufacturers of

Grocers' Japanned and Enamelled Goods.

Owners of the most complete plant in the Dominion for
SHOW-CARD MOUNTING.
eow **79 Jarvis Street, Toronto.**

SURPRISE
SOAP
The St. Croix Soap Mf'g. Co.,
ST. STEPHEN, N.B.

THE MARKETS

TORONTO, August 21, 1890.

GROCERIES.

Trade has maintained a very steady pace throughout the week. The volume of business done was smaller than is considered to be due to mid-August, but that the scant fruit crop and the scarcity of money are to blame for. Local trade and that transacted with visiting dealers was limited to a short week, all places of business being closed on Monday for a civic holiday. Travellers, however, reported as good a demand as usual, their orders coming in as well on Monday as on any other day. The clearing of the dried fruits residum goes on slowly but without perceptible effect on prices. The sugar trade is duller on account of the decline in granulated. The canned goods market, particularly for salmon and lobsters is active. Money always comes in slowly on the eve of the opening market for new products.

CANNED GOODS.

The vegetables in chief demand are peas. The old stock finds an active demand at steady prices, and this state of the market is likely to be rather a steadfast one, the smallness of the new pack being favorable to it. They are firm at $1.10. Corn is duller, but there is no decline or easing in price, $1 to $1.10, with the former for very large sales. Tomatoes are in steady but only fairly strong request the new crop now enabling consumers to have the fresh vegetable for general table use. The price is still firm at $1.20. Strawberries are going into trade at good prices and in response to a very strong demand. Peaches are coming into the market with undoubted strength. Threes are $3.25, and two's $2.25. Business is mainly a matter of enquiry so far, the new fresh stock taking off for the present the edge of the consumers' demand. Lobster is in very low stock at the moment, a supply of Clover Leaf being looked for in a week. The strong position taken by this line of goods early in the season is being maintained, the difficulty now experienced being to get stock. Canned salmon is growing stiffer because of the lateness of arrivals of the new pack. Prices are exceedingly firm for present delivery, but for futures there is a disinclination to quote. The stock on hand is getting smaller daily. The abundance of the British Columbia catch has been confirmed by repeated and seemingly reliable reports. The outlook for this year's pack appeared gloomy early in the season as the run was meagre then. Since then it really began, and though it was late in starting and short in duration it was very large, and there was a big catch. Outside of the Skeena, on other British Columbia rivers—the Skeena, the Stickeen, etc.—the catch amounted to 240,000 cases. This strengthens the opinion that prices will be easy. We quote from the American Grocer:

The United Kingdom received for the year ended March 31. 674,876 cases against an average import per annum for five years, 1886-90, of 439,849 cases. The imports for the calendar year 1889 were 621,034 cases against an average annual import for five years of 405,471 cases.

The consumption there absorbs 1,000 cases per day, so that the United Kingdom is carrying a supply sufficient for eight or nine months' consumption without buying another case. On top of that is another enormous British Columbia pack. The situation favors the continuance of the present low range of prices and a free consumption.

We are permitted to make the following extract from a letter received from a prominent London house, and which confirms the opinion we had previously expressed above :

LONDON, July 31, 1890.

The combination which has been in existence the past few months expires to-day. What the effect will be upon prices no one can foretell. We look, however, for a wide difference in prices.

Our stock of salmon in the United Kingdom is, to say the least, excessive, and we think, having in view the low price of meats of different descriptions, that there is salmon enough here to last until a year from next January, or even later.

Activity at low prices is the solution of the present overstocked markets.

COFFEES.

Coffees are all firm, but there is not a large trade. The New York Coffee Exchange has concluded to make coffee from North and Central America, the East and West Indies, and South America, in addition to that from Brazil, good delivery under contracts, coffee from Brazil only being a good delivery at present. The latter which forms the basis of present speculation and trading on the Exchange, amounts to about 4,000,000 bags a year, while the supply from the other countries named, which is the supply of the world, barring Africa, would bring the amount up to about 12,000,000 bags. So the Coffee Exchange of New York has decided to have all grades of mild coffees with one or two exceptions, deliverable on the Coffee Exchange. Previously they have had only Rio and Santos coffees. This change goes into effect on June 1st, 1891.

DRIED FRUIT.

Orders are small and frequent, retailers holding to the policy of going light-handed until new goods are to be had, when not only fresher stock but perhaps easier prices will be available. Valencia raisins are firm yet at 7¾ to 8½c. for off-stalk, 9 to 9½c. for selected, and 9½ to 10c. for layers. Currants sell very well these days at 5¾ to 6c. for barrels. French plums in cases are 12½ to 15c, and are in light stock. Bottles are more plentiful. The market for new Valencias is opening in New York.

NUTS.

Prices are firm, for although trade is dull there are but small stocks in wholesale hands. There is no change upon last week's quotations.

RICE AND SPICES.

Rice is in fair demand. Spices are in more active request than they have been for a long time. The cause is the consumption that the pickling and certain fruits are now being put down for domestic supplies. Prices are steady.

SUGAR.

White sugars are all an eighth lower than our last quotations recorded them. The decline took place on Saturday, and is an independent movement of the Canadian market. What was looked for on the eve of this fall was an advance as advices from both the English and New York markets were assuring, the latter market having gone up 3-16c. in the last three days of the week. The reason for the retrogressive movement of this market is the evident insufficiency of consumption to keep the market clear. The small fruit season is about over and there is

SELECTED VALENCIA
Raisins.
ESTABLISHED 1869.
STANWAY & BAYLEY.
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST. TORONTO.
Evaporated
Apples

MARKETS—Continued.

a lull in a demand which at its best was a low one. There has been a very quiet time in the granulated trade since Saturday's yield in price. It usually happens that trade is timid in a time of decline. A greater decline is waited for. The bulk of the granulated that was bought this year changed hands at the movement when prices took a start. The stock of medium bright yellows is rather slender, and the sugar demand has been chiefly for that description. Prices are firm. The shading on brown is reported to be still practised. There are no raws of any account.

SYRUPS AND MOLASSES.

For syrups there is little call. Prices are steady and unchanged. Molasses, on the other hand, is selling well. The demand is never looked for to be so large at this season. It is moving off at prices that have been long current.

TEA.

The higher prices of low grade Japans which business in this year's picking inaugurated is throwing cheap tea consumption upon low grade greens, and these in response to the strengthened demand are becoming stiffer. There is a very good trade transacted in low grade blacks.

The new teas via Suez Canal are now being distributed, while we have received the finest pickings of Japan, the highest grades of Formosa are yet to come.—American Grocer.

It is said that Tokio, Japan, has a tea trust, reputed to be formed for the purpose of restoring the declining tea trade of that country. The fact is that there does not seem to be a great decline in the trade in Japan teas.

PETROLEUM.

Trade is improving with the growing length of darkness and prices are firm, but with no advance on last week's quotations.

DRUGS AND CHEMICALS.

Prices have kept unchanged in all lines throughout a quiet week's trade.

BUTTER AND CHEESE.

The butter market is pretty much as it was a week ago. It has been kept plentifully stocked, and the general average of quality is good. There have been no reports of recent transactions in old tubs. The demand for these continues to be chiefly local and is maintained largely by bakers' wants. The nominal quotation is 5 to 7c. Dairy tubs, which are in liberal receipt, bring 14 to 16c. There are no large rolls. Crocks and pails are about the same as tubs. Pound rolls are supplied up to the requirements of the market, and bring 18 to 19c. Creamery tubs are scarce, and fairly firm at 18 to 19c. Creamery rolls are 20 to 22c.

Cheese is unchanged, 9 to 9½c. still the quotation, though this may be considered a little stronger.

COUNTRY PRODUCE.

BEANS—Are getting into small compass, the making up of the large order referred to in last report having almost depleted the market. The demand, however, is slack. Prices are $1.65 to $1.80.

DRIED APPLES—Have very little basis in stock or dealings for a quotation, the year's trade in them being near its end. The latest turn over reported was from 5½ to 6½c. The demand has been sharpened and the price strengthened by the certainty that this year's apple crop will be a short one.

EGGS—Run from 14 1-2 to 15c., and are not very firm. The market is well supplied, outside demand having waned for the time being. Local consumers afford a good basis for the summer market.

HAY—Both new and old timothy is offering freely. The street receipts, and the unmatured character of the new are making business quiet with the dealers in baled, who are not specially anxious to buy, as the large crop makes low prices an assured matter for some time. Prices are $9 to $9.50, and 50c advance on these figures for good old.

HIDES—Are dull. Cured are 6¼c. Green are 6½c for No. 1 cows', and 5½ and 4 1-2c for the two lower grades repectively.

HONEY—The season's flow which was profuse at the outset is now scant. It was short and liberal. This will make the stock very much lighter than the promise of the early bloom led observers to estimate. The effect on prices is to tone them up. The same figures are to be quoted but they are firmer. Clear is 9 to 12c., and honey in the comb is 14 to 18c.

HOPS—News of shorter crops in this country, the United States and England have failed to make any improvement in prices. The stock is large. Yearlings are 10 to 12c, and '89 hops are 14 to 16c.

OATS—Are 42 to 43.

POTATOES—Are rather scarce, and firm at $1.50.

POULTRY—Chickens are in good demand at 40 to 60c. Ducks are a little duller, neither supply nor demand being very strong. They are 50 to 70c.

SKINS—Sheepskins are 70c. Calfskins are 8c. for No. 1, and 6c. for No. 2.

TALLOW—Rough is 2c. Rendered is 5 1-2c.

WOOL—Is dull at 21 to 23c.

FISH.

Trout and whitefish are scarce. This is not an effect of low demand, although the demand is very low, but is owing to the scarcity of live stock in the fishing grounds. The growing scarcity, independently of the small consumers' market, is firming up prices, the lowest now being 7c. Lake herring are unchanged at $1.75 to $2 per hundred. Pickerel are in poor receipt and not much in demand at 4 to 6c. Salmon is 14 to 15c. Stock is becoming more plentiful on account of the recent fine run and because of the closing of the canneries, which puts the fresh fish on the market.

GREEN FRUIT.

Trade is light. Oranges run from $8 to $8.50 for Sarrentos. There are not many of them. Small stocks brought in short suffice for the market here, as there is a low demand and the stock of Jamaicas is expected soon to be here. There are a few Jamaicas, going at $11 to $12, but they are not in large supply yet. The cooler weather has numbed the demand for lemons. They sell now at $5 to $5.50 for 200's, and $9 to $11 for 300's. Bananas are dull, and range from $1 to $1.75.

PROVISIONS.

The smoked meat trade is growing into larger proportions every week. Not alone for hams, which were the strong favorites in consumption, but also in backs and bellies, there has been a very active business. Long clear goes out steadily. Barrel pork is rather quiet. There have been no hogs sold this week.

BACON—Long clear is 8½c. Bellies are 10½ to 11c. Backs are 11 to 11½c. Roll is 10c.

HAMS—Smoked are 12½c. Sweet pickled are 11 to 11½c.

LARD—Is 10c. in 20 lb. pails, and in 50 lb. tubs is 9c.

MESS PORK—Is $15 for heavy and $17 for short cut.

SALT.

There is still a quiet trade transacted, industrial activity in those processes which involve the use of salt being nearly at a standstill at this season. Common barrel salt is $1.55 to $1.60, coarse sacks are 80 to 85c., and quarter sacks of dairy are 55 to 60c.

The latest sales of the Toronto Salt Works were 5 cars barrel salt at $1.40, 1 car dairy at $1.25.

DRY GOODS.

The wholesale houses are not yet the scene of any notable revival in trade. Purchases run in the line of staples and orders are for short periods ahead. It appears the crops will have to be threshed before enthusiasm can make its way into the dry goods trade.

NAGASAKI JAPANS

Just arriving ex "Belgic" a beautiful invoice of Nagasaki Japans, composed of Hysons, Oolongs, Pekoes and Gunpowders, which we offer at low prices to the trade. Nagasaki's are scarce teas this season, buyers needing same had better get in quickly.

JAMES TURNER & CO.,
WHOLESALE GROCERS,
HAMILTON.

MONTREAL

MONTREAL MARKETS.

AUG. 21, 1890.

There is not one new feature in groceries worthy of any mention since our last, in fact our last report would debar this week, at this time of the year the city is deserted by everybody except those engaged in shipping. From the reports already published it appears that the crops in the United States this year are considerably below the average. Similar statements come from the British Isles and the continent of Europe. In Canada, on the contrary, the harvest in all important particulars is expected to be above the average. This, therefore, promises to be a good year for the farmers in the western part of the Dominion. Bountiful crops and good prices mean general easiness for all classes. In the matter of wheat production it is confidently predicted that Canada will this year show an extraordinary increase. This is in keeping with the often observed fact that the wheat belt of the continent, which used to be confined to the northern and western States of the neighboring Union, is annually spreading north-westerly in conformity with the isothermal lines.

SUGAR.

Market for refined has been quiet. Cranulated is quoted at 6⅜c. Yellows, 5⅜ to 5¾c. Raw market is also quiet.

MOLASSES.

Molasses is stiff at unchanged prices.

TEA.

There has been considerable activity in teas the past week, and prices have advanced. Teas that have been selling here at 19c. are bringing 20c. in New York, consequently quantities thin this market.

COFFEES.

Coffee has been advancing in New York the past few days, and the price is now fully ½c. higher than this time last week. This course of events is unlooked for by dealers who thought that receipts at Rio and Santos would increase, thus bringing the market down. Mild coffee has also advanced.

CANNED GOODS.

Reports from British Columbia state good runs of salmon, and that all orders can be filled. On this market salmon may be called firm. A sale was made here by a western packer of beans at 60c., the lowest yet.

EGGS.

Eggs are firm and quiet at 16 to 17c.

BUTTER AND CHEESE.

CHEESE—There seems to be a better demand to-day, but it is cheap cheese that are in request and nothing over 8c. has been offered or paid this morning. Utica went an eighth stronger and there was an active demand. We quote as follows; Finest colored, 8½ to 8⅜c.; finest white, 8⅛ to 8¼c.; fair to good, 7½ to 8c.

BUTTER—There is no change in the almost stagnant condition of the market. We quote as follows to-day: Creamery, 15 to 16c.; Townships, 12 to 14c.; Western, 9 to 13c.

FISH.

Very discouraging reports are being received from the several fishing grounds, and all tend to show that our supply this year will

KNOX, MORGAN & CO.,

WHOLESALE

Dry Goods Importers

HAMILTON, ONT.

Fall Stock now complete.

Travellers Orders being rapidly executed.

Now that the outlook for a good Fall Business is well assured we urge our customers to make a judicious selection for probable requirements so as to ensure satisfactory deliveries.

General Store Keepers can rely on finding in our Travellers' hands a full range of Samples of popular easy selling goods at close prices and liberal terms.

KNOX, MORGAN & CO

W. G. DUNN & CO

Importers and Manufaturers.

Canada Mills HAMILTON, ONTARIO.

21 Mincing Lane, LONDON, E. C. WORKS Croydon, Surrey.

WE would draw the attention of the Trade to our MUSTARDS, which are prepared from the finest English Seed, giving the greatest satisfaction. The well-known brand DUNN'S BAKING POWDER, "THE COOK'S BEST FRIEND," has an enormous sale, it never gives trouble. OUR SPICES are perfection, the pure ground White and Black Peppers are the finest in Canada. Samples and Price Lists sent free on application. OUR goods can be obtained through the Wholesale Houses, or direct from our Mills in Hamilton. Each package of pure goods is sealed with our guarantee. See Price current.

STUART, HARVEY & Co.

Importers and

WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

HAMILTON, ONT.

BALFOUR & CO.,

IMPORTERS OF TEAS

AND

Wholesale Grocers

HAMILTON.

SILVER STAR STOVE POLISH.

An Improved Stove Polish.

A New Invention.

Absolutely free from Dust and Dirt, makes a Jet Black Polish on a hot or cold stove.

Requires no mixing and is always ready for use.

A Paste that cannot slop or spill.

Saves more than half the work.

As now made it has no equal as a fast seller.

F. F. DALLEY & CO.,

Hamilton.

MONTREAL Markets continued.

not be more than quarter that of previous years. Of the catch of Cod Mr. Morin, of the Gaspe Fishing Co., says :—Fishing began later than usual but opened very fair. The first trouble we had to contend with was the scarcity of bate, then that was followed by successive gales that for three weeks the fisherman were unable to do anything, but since then the weather has been fine, bate has put in an appearance in large quantities and generally speaking the catch has been good. The high prices offered in the Maratime provinces for export will prevent any great quantities reaching this market. It will not be surprising if there is a great scarcity of large dry cod, as there has been heavy contracts for this fish made. Medium fish is being dried and if weather continues fine of which there is every appearance, we hope for better supplies. There is a good demand from outside markets, such as Boston and the West Indies, the former place being very poorly supplied. Mr. W. A. Munn, of Stewart Munn & Co. says the catch of cod on the Newfoundland coast has been fairly good, though not equal to previous years. This year great care has been taken in the taking, drying and packing of the fish. Government inspectors have been instructing the fishermen in every branch. The catch on the Labrador coast has been good only in some localities. The catch of salmon has been good. Of course it is rather early yet to say how things will really pan out, but the above is as the market now stands.

HOG PRODUCTS.

We quote as follows to-day: Canada short cut, $17.50 to $18; Western mess, $17 to $17.50; Western short cut, $17 to $17.50; city hams, 12½ to 13½c.; Western lard, 9 to 9¼c.;Canadian lard, 8¼ to 8½c.; bacon, 10 to 10½c.

GREEN FRUIT.

Bartlett pears from the Hudson are being sold at $6.50 per keg. We give the following quotations to-day: Oranges in boxes of two hundred, $7; lemons, $7 per box; apples, $3.50 to $4; bananas, $1 to $1.75; water melons, 40c.; cocoanuts, $4.25 to $4.50 per hundred.

FLOUR AND GRAIN.

GRAIN—The market remains quiet and steady. Wheat, No. 1 hard Manitoba, $1.14 to $1.16, No. 2, hard, $1.12 to $1.13; peas, per 66 pounds in store, 00 to 77½c.; peas, afloat, July delivery, 00 to 70; Quebec oats, 00 to 00; Ontario oats, 41 to 42c.; corn, duty paid, 00 to 55c.; corn, cargoes in bond, 41 to 43c.; barley, feeding, 00 to 40c.; barley good malting, 00 to 52.

FLOUR—The market is firm, with a good demand at the advance in prices. The sales of flour on 'Change to-day were as follows: 280 sacks patent spring, $6.05; 2,600 sacks strong bakers, $5.75; 260 sacks Manitoba strong bakers at $5.50. We quote:—Patent winter, $5.60 to $5.85; do. spring, $5.60 to $5.85; straight roller, $5.16 to $5.20; extra, $4.65 to $4.90; superfine, $4.00 to $4.75; fine, $3.50 to $4.25; city strong bakers, $0.00 to $5.50; strong bakers, $0.00 to $5.50; superfine, bags, $1.75 to $2.25; extra bags, $2.40 to $2.60; fine, bags, $2.10 to $2.20; oatmeal, standard, per bag, $2.25 to $2.35; oatmeal, granulated, $2.40 to $2.50; oatmeal, rolled, $2.40 to $2.50.

TRADE SALES.

The Toronto and Port Perry grocery stocks of T. S. Corrigan were sold by Suckling, Cassidy & Co., on Tuesday. Mr. N. B. Gould, of Port Hope, got the Port Perry stock at 46c. in the dollar, and Mr. W. M. Milligan, of this city, got the Toronto stock at 47c. in the dollar. It could not have got into worse hands from the point of view of local retail competitors.

SUSPICION ALLAYED.

The worst case of suspicion and jealousy in the Northwest has just been cured, the patient being the wife of a well-known travelling man. She had noticed that her husband never brought his grip home with him, but always left it at the store when he came in from a trip, and in her jealousy she imagined it to be filled with love letters, appointments of meetings with fair ones, etc. A few days since, while her husband was on a trip through Dakota, she went down to the store and approached the porter, said : "John, you like to make a dollar honestly when you can, don't you ?"

"Oh, yes'm."

"You know where my husband keeps his grip, don't you ?"

"Yes'm ; he throws it down in a corner of the office and leaves it there."

"Well, look here, John. He will be in on the Northern Pacific train to-morrow morning, and if, at the first opportunity, you slip his grip out of the house and bring it up to me I'll give you a dollar. You can bring it back again in half an hour."

The porter consented, and two days later presented himself at the drummer's residence with the grip in his hand. He explained that he had not before had an opportunity to carry it away, and giving him a seat in the parlor the woman carried the prize to the bedroom, and with set teeth and pale face opened it. The first thing she encountered was a well-worn pocket bible, thumbed and showing the marks of much handling. Then she dug out a soiled shirt, some unchaste socks, comb, hair brush, and then she found a letter folded within an envelope. This she opened eagerly and read as follows :

"FARGO, D. T., Sept. 1, 1889.

" Mr. WILLIAM ———,

" Dear Sir,—Your monthly assessment of 50 cents for the support of the Young Men's Christain Association (bible fund) is now due, and the earnest interest you have always taken in the work assures me you will promptly remit the amount. You will be pleased to learn that the good cause prrgresses rapidly as you predicted it would in your address delivered here a few weeks since.

Yours,

"A. W. EDWARDS,
Secretary."

This drove much of the hard stoney look from her face, but she continued her search. She fished out three or four tracts, a bottle of pop, a Francis Murphy temperance badge, a bottle of Dr. Surepop's corn destroyer, and beneath it all, in the bottom of the grip, a letter, sealed, stamped, and ready for the mail, addressed to "Miss Georgie Gray, St. Paul, Minn."

The superscription was in her husband's well known hand writing, and again the stoney look came into her eyes.

" Oh, the wretch !" she cried in her anguish. "My suspicions are too well founded ! Georgie Gray ! Oh, this is to much, to much !" and she gave way to a flood of tears.

When she calmed herself she tore the letter open and read as follows :

ST. PAUL. Minn., Sept, 19.

Miss Gray :

Your note asking me to meet you in Rice park Saturday evening was handed me by a District messenger boy this morning. In reply, permit me to say that you have mistaken the man. You may not be aware that I am a married man, and am blessed with the love and confidence of the greatest little wife in America. Rather than betray that confidence or dishonor that love I would suffer ten thousand deaths. In my eyes there is but one woman in the world and she it is who greets me with a pleasant smile and a wifely kiss every time I come from a trip.

WILLIAM ———.

Then she laid down on the bed and sobbed for a while, and then closed the grip, took it to the porter, and asked him to return it to the store and say nothing of what had occured. As he entered the store the drummer stepped from behind a pile of goods and asked :

"Did she go through it, John ?"

"Guess so. She took it into another room, an' was gone half an hour before she brought it back."

"How did she act?"

" Well, she was smilin' awfully, but looked teary all around the eyes. She gimmie another dollar, an' said this would be a happy world if all men were like her husband."

" That's business, John. Here's the V I promised you, and now let's go across the street and take something. When you come back dump that stuff and put my things back in the grip, for I go out to-morrow morning. I'll never forget you, John, for putting me on to this," and they slipped out, and disappeared behind the green shade of a convenient saloon.—St. Paul Herald.

Munn's Pure Boneless

-: CODFISH :-

In pressed 2 lb. Bricks, packed in 5, 10, 20 and 40 lbs.
This fish is cut from the largest Newfoundland codfish, and the quality is unsurpassed.

Apply Early.

STEWART MUNN & CO., Montreal.

CREAMERY MEN AND MERCHANTS

Holding butter of good quality are requested to correspond with

T. W. CLARK,

Commission Merchant and Wholesale Dealer in Butter and Eggs.

Consignments solicited and business transacted for Ontario and other Eastern Canada Merchants.

VANCOUVER, B.C.

References : Bank of British Columbia, Bank of British North America.

W. RYAN

Produce and Commission Merchant,

72 FRONT ST. EAST, Toronto, Ont.

—DEALER IN—

Mess and Shortcut Pork ; Long, Clear Breakfast and Roll Bacon ; Hams ; Lard ; Dried and Evaporated Apples.

SPRUCE BUTTER TUBS, 50's, 30's, 20's.

Consignments of Eggs and other Produce Solicited. Egg Carriers supplied.

J. F. YOUNG & CO.

Successors to YOUNG, ANDREWS & Co.,

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

We solicit your consignments. We do not speculate on your produce, we sell to the best advantage for you. We handle everything that the country merchant requires to send from home to sell. Our warehouse is in the centre of the commission business. Our cellars are airy and cool. Send us a small trial lot.

J. F. YOUNG & CO.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

THE MAPLE LEAF brand of Canned Salmon is the best brand packed on the Pacific Coast. Great care is exercised in packing, and the best fish selected.

A. WATTS & CO.

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.



HUCKINS SOUPS

Tomato, Mock Turtle,
Ox Tail, Green Turtle,
Pea, Julienne,
Beef, Vermicelli,
Chicken, Terrapin,
Macaroni, Consomme,
Okra or Gumbo,
Soup and Bouilli,
Mullagatawny.

RICH AND PERFECTLY SEASONED.

Require only to be heated, and are then ready to serve. | Prepared with great care from only the best materials. | Have enjoyed the highest reputation for more than 32 years.

TEST FREE

Send us 20 cents, to help pay express, and receive, prepaid, 2 sample cans of these Soups, your choice.

J. H. W. HUCKINS & CO., Sole Manufacturers, Boston, Mass.

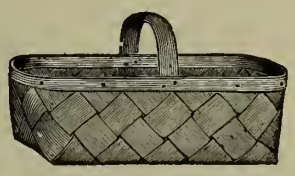
SOLD BY ALL LEADING GROCERS.

LEONARD H. DOBBIN, MONTREAL. Sole Agent for Canada.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF





1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

OAKVILLE, ONT.

WOODENWARE



The Wm. CANE & SONS MANUFACTURING Co OF NEWMARKET, ONT.,

Manufacturers of Pails, Tubs, Washboards, Clothes-pins, Candy Pails, Lard Pails, Syrup Pails, also impervious packages for Oil, Paints, Varnish, Pickles, etc. Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

WM. DAVIES & CO.,

TORONTO.

Curers and Packers

— OF —

All Descriptions of Hog Products.

Pure Lard and Sugar Cured Hams and Bacon a Specialty.

ORDER A CASE OF

OCEAN WAVE BAKING POWDER

From your Wholesale Grocer.

Sells itself after One Trial. Prices Current

BAKER'S COLLECTING AND INQUIRY AGENCY,

Room 45, Yonge St. Arcade, Toronto, Ont.

Handles all Classes of Accounts. Seventy per cent. of all Claims reported last year were paid. Write for terms.

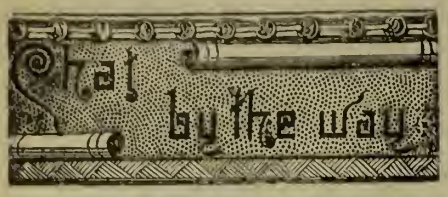
System Copyrighted February 13th, 1889.

McLAREN'S

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a Point of Keeping it always in Stock.



It is rumoured that a beet sugar factory is about to be established in Guelph.

Mr. John Scott, of Hamilton, has been appointed superintendent of the St. Thomas pipe foundry.

The Western Ontario Commercial Travellers' Association will hold a pic-nic at Port Stanley on August 30.

A grocers' association has been organized in London with the following officers :— A. McCormack, President; W. H. Ferguson, Vice-President; R. W. Sharpe, Treasurer; C. J. Wall, Secretary.

Mr. Robert Stuart, who for many years past conducted a grocery in Ingersoll has disposed of his business and is about to move to Chicago. The congregation of St. Paul's church presented him with a gold-headed cane and Mrs. Stuart with a silver fruit dish, as a token of regard.

The Imperial Oil Company, London, commenced moving their large tanks on Friday. They weigh about four tons each, and will be transported by horses from the city to Petrolia, a distance of about sixty miles. The drivers expect to reach their destination in about three days.

Osborne's grocery waggon, Hamilton stuck fast on the H. and D. railway track, the other morning, on Hannah street, just as a train was approaching. All efforts on the part of the driver to get the wheels off the track failed, and the train which was too close to be stopped, ran into the waggon, smashing it badly. The driver, Wm. Evans, was badly hurt about the legs, but not fatally injured.

Inspector Bremner and an official gauger have been enquiring into allegations of St. John merchants in respect to unequal gauging of molasses. It was charged that in Annapolis, Yarmouth, St. Stephen and other ports the local official gauger made the contents of a molasses cask four or five gallons more than the same cask was held to contain in St. John. The charge is understood to have been sustained as to Annapolis and Yarmouth, and a uniform measurement is expected in the future.

A firm of soap makers has adopted a novel and striking plan of advertising in London, England. The advertisement consists of a gorgeous equipage, scarcely inferior to the Lord Mayor's state carriage, drawn by a pair of spanking greys. A driver and footman occupy the box seat, and perched behind the vehicle are two nattily-dressed negroes, who are supposed to act as "tigers." The letter-press on the carriage is by no means staring, and a good many people have been seen to run some distance after it, apparently under the impression that it belonged to some Eastern potentate.—Manchester Grocers' Review.

Another automatic box device is described by Invention, which states that a nickel-in-the-slot machine in Boston confronts the equestrian who alights at the sidewalk with the legend written across its front, "Drop a nickel in the slot and I'll hold your horse." He puts in the nickel, and two iron hands unclasp, and the bridle rein is dropped into them, and they close again. There you are. the horse is held. The rider goes off about his business. In half an hour he returns. There is the machine, and there is the horse. But the first legend has disappeared, and in its place is the inscription in characters of living light, "Give me a quarter and I'll let him go."

TIT FOR TAT.

A drummer who travels for a Boston grocery concern says that he sees in Maine some of the sharpest tricks that are practiced anywhere on his route. He gives the following specimen :

"Mr. B——, I bought six pounds of sugar here last week, and when I got it home I found a stone weighing two pounds in the package."

"Can you explain the swindle, sir?"

"I think I can," was the proprietor's placid reply. "When I weighed your eight pounds of butter, week before last, I found a two pound pebble in the jar, and when I weighed your sugar the stone must have slipped into the scales, somehow. We are both growing old, ma'am, and I am sorry to say our eyesight isn't to be trusted. What can I do for you to-day, ma'am?"

For a moment the woman gazed at the tradesman over her brass-bound spectacles. Then she recollected herself and remarked that she had a dozen of eggs which she wished to exchange for hooks and eyes.—Lewiston Journal.

GRIFFITH & CO.,
(J. McARTHUR GRIFFITH)
Auditor to the Institute of Chartered Accountants of Ontario, 1886 to 1890.
ASSIGNEE FOR CREDITORS.
Auditing and Business Investigation a Specialty.
London-Canadian Chambers, Bay St,, Toronto.
Telephone 1549—Cable "Griffith, Toronto."

Ram Lal's
Pure Indian Tea.
Guaranteed Absolutely Pure as manufactured on the gardens in India.
Put up in lead foil packages, ½ and 1 lb. Selling Agents :
TURNER, ROSE & CO., Montreal.
JAMES TURNER & CO., Hamilton.

ESTABLISHED 1842.
L. CHAPUT, FILS & CIE.,
WHOLESALE GROCERS,
Nos. 2 and 4 De Bresoles Street,
MONTREAL,
SOLE AGENTS FOR
Greenbank's Concentrated Lye.

HUDON, HEBERT & CIE.,
WHOLESALE GROCERS
—AND—
WINE IMPORTERS,
NO TRAVELLERS ON THE ROAD.
304, 306 St. Paul St.
143, 145 Commissioners St.
MONTREAL.

BAKING POWDER!

IMPORTANT TO THE TRADE.

PURITY, STRENGTH, FULL WEIGHT.



Put up in ¼, ½ and 1 lb. Tins. RETAIL PRICE 10, 15 and 25 cents.

MAKERS WILL ONLY SELL TO DEALERS WHO MAINTAIN PRICES NAMED.

"SUCCESS FROM THE START"

Fully equal in results to any High-priced Powder offered.

This Brand of Powder although on the market a short time only, is now demanded by all our regular trade. It's success has been so well assured as to compel extensive additions to our factory to meet growing demand. "Prices on application." "Mail orders solicited."

Diamond Baking Powder and Spice Mills,

W. H. GILLARD & Co., Proprietors, HAMILTON, ONT.



THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL.

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday s yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, McGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

A large consignment of our New Alaska Pattern Granite, in both plain and decorated, just arrived. Some staple assortments of good Seconds also on hand. New lines of China Tea Sets, Toilets, etc., now open for inspection. Goods both in packages and open. Please give us a call.

RICHARD TEW & CO.

IMPORTERS OF

Crockery, Glassware, China, Lamp Goods, Etc., Etc.,

10 FRONT ST. East,

(Adjoining Board of Trade Building.)

TORONTO.

Business Changes.

ONTARIO.

Burk's Falls—Menzies, R. H., general store, assigned in trust.

Carleton Place—Miller, C. B., tinsmith, asking an extension.

Colborne—Scougale, Jas., harness and wagon maker, assigned to Adam Miller, Colborne.

Kinmount—Morison, W. T., blacksmith, assigned to Peter Mitchell, Lindsay.

Leamington—Coulson, W. C., hardware, assigned to Henry Branton, Leamington.

Markdale—Brown, Wm., general store, advertised business for sale.

Oshawa—Guy, Jas. O. & Son, produce and coal, assigned to J. F. Paxton, Sheriff, Whitby.

Peterboro—Kidd, M. R. (estate of) grocery and clothing, stocks, etc., advertised to be sold by auction on 27th inst.

St. Thomas—Doyle, Jno., liquors, deceased.

South Indian—Labelle, J. O., general store, assigned in trust.

Toronto Oliver, Porter & Co., (co nom) wines and liquors, dissolved.

MANITOBA AND NORTH-WEST TERRITORIES.

Glenboro—Butchart, M., hardware, sold out to A. Doig.

Winnipeg—Firestine, G. L., tobacco, etc., sold out to John Lang; Manitoba Coffee & Spice Mills, leased to Gorman, Dyson & Co., London, Ont.

QUEBEC.

Chicoutimi—Grant, Wm., general store, assigned in trust.

Montreal—Courtois, M., grocer, partially burnt out, insured; Dods, P. D. & Co., w. paints, dissolved, E. Tongas continues. Style unchanged; Fugere, Pierre E., grocer, stock, etc., advertised to be sold by auction on 20th inst.; Lajoie, M. & Co., tinsmiths, demand of assignment; Rourke, Wm., grocer, demand of assignment; Woods, Geo., trader, assigned in trust.

St. Aime—Lanoie, P. P., general store, demand of assignment.

NOVA SCOTIA.

Baddeck—Ross, A. M., groceries, etc., assigned.

Dartmouth—Gates, E. H. & Co., painters, dissolved.

Hebron—Patton & Co., store, John S. & Frank L. Patton, co-partnership registered August 6th, 1890.

HECK'S COLUMN.

An interesting item that I picked up at Broadview, N. W. T., was that some dozen Indians at that place had land under cultivation, and would have each fully five hundred bushels of grain. Many will be somewhat surprised to hear this, as the general appearance of these people would indicate that they were a very lazy lot. We can now point out exceptions to appearances. From Broadview to Qu'Appelle, formerly Troy, where the troops landed in 1885, during the Rebellion, the land is in a splendid condition. There is not much rush at Qu'Appelle, but the half-dozen business men who are there are all making a good living. Moosejaw, the next place of importance, has its ranches in the immediate vicinity of trade. Two merchants at this place told me they were about to give up business and go elsewhere. The other merchants report trade as good as can be expected, and the same may be said of Swift Current and Medicine Hat, although as "The Hat" is a railway center a great deal of that class of trade keeps up the town.

Regina, on the C. P. R., between Qu'Appelle and Moosejaw, must not be forgotten. Here the government buildings are situated, as also are the N. W. mounted police barracks. The town had a severe fire a short time ago. There are many new buildings in course of erection. The farming lands are good. The town is steadily increasing in size, and if it fills in, as it is laid out, it will be a large city some day. I have a word for Calgary, which I consider one of the finest towns in the N. W. T. It is walled in by a range of mountains that extend around the entire limits of the town. Every merchant is in good financial standing, and all are of a business nature. The first sod of the Calgary and Edmonton railway was turned last month. The town is lighted by electricity by two companies, their competition making it the cheapest light any where. Every one who visits the town gets a hearty welcome. The town is growing steadily and the country around rapidly. This is what they want to insure success. Land in the town calls a good price, as much as two hundred and fifty dollars a foot. The town contains many fine buildings, and if I were going to open business in the west, with a good capital, I would not hesitate to drop off at Calgary.

OUR REPRESENTATIVE IN BRITISH COLUMBIA.

Mr. G. Hector Clemes, the genial representative of the CANADIAN GROCER and GENERAL STOREKEEPER is in the city in the interests of the able trade journal he is connected with. Nanaimo, B. C., Free Press, Aug. 6.

A sad accident occurred at St. Thomas the other evening. Mr. John Doyle, wholesale liquor dealer and a prominent citizen for the past ten years, was run over by a yard engine at the Michigan Central depot and had his right arm cut nearly off at the shoulder, his left hand badly crushed and was cut about the head and legs. He was carried to the Wilcox house and Drs. McLarty and Fulton summoned, who found it necessary to amputate the right arm at once. He now lies in a critical condition, but hopes are entertained of his recovery.

One of the new industries of the west is that of the B. C. Canning & Coffee Co. This firm is located at Vancouver, B. C. and is under the management of Mr. Walter Taylor, late of Toronto, who is well known to old curlers and Board of Trade men. The factory is fitted up in the latest style, and the company is going in to do a large business. Already large orders are coming in from the neighboring towns for can fruit, extracts, and coffees. Mr. Taylor himself was out buying fruit the other day, and secured as much as 37 tons. We wish this firm every success.

DETECTIVE AGENCIES.

HOWIE'S DETECTIVE AGENCY, 86 WELLington St. West, Toronto, Ont., established 1886 Telephone 1309.

BUSINESS CHANCES.

GROCERS WISHING TO HANDLE FANCY old cheese, white or colored, rich in flavor and in perfect condition. Write, A. Beattie & Co., St. Marys.

FOR SALE—A GOOD GROCERY AND MEAT business, satisfactory reasons for selling out. Apply to R. J. Bampfylde, cor. Walnut and Hunter Sts., Hamilton, Ont.

TRAVELLER CALLING ON GROCERS IN Toronto wants a line of goods on commission. First-class references given. Address J. I. 453 Church St., Toronto.

Battle & Smyth, Thorold, Ont., Manufacturers of The Japanese Shoe Blacking.

STEEL, HAYTER & CO
IMPORTERS OF
INDIAN TEAS
Direct from their Estates in Assam.
Assams, Kangras, Darjeelings and Indian Oolongs in Stock.
PROPRIETORS OF THE WELL-KNOWN
"Monsoon" Brand.
SAMPLES AND QUOTATIONS ON APPLICATION
11 & 13 Front St. E. Toronto.
Calcutta and London Firm: Octavius Steel & Co
Telephone 2354.

The Neostyle, THE BEST DUPLICating apparatus. 5,000 copies made from one original writing, drawing or music.
GEO. BENGOUGH,
45 King E., Toronto.



Every dealer should keep these packages in stock. Good seller. Good profit. Gives satisfaction. Order a dozen from your wholesale house to try.

CANADIAN AGENT: T. J. COOKE 2067 Catharine St. Montreal Canada.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Aug. 21, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

IMPERIAL—ONTARIO AND QUEBEC.



	Per doz.
Imperial 10c. cans	$0 90
" 4 oz. "	1 35
" 6 oz. "	1 85
" 8 oz. "	2 45
" 12 oz. "	3 70
" 16 oz. "	4 70
" 2½ lb. "	11 30
" 3 lb. "	13 50
" 4 lb. "	17 30
" 5 lb. "	21 50

Sold only in cans.

Cottam's Best, in 1 lb tins	3 00
Best in 5 oz. tins	1 10
Cottam's Choice, 1 lb tins	1 75
" " 5 oz tins	70
" loose	10
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb. tins	65
" " bulk, per lb	12

	Per doz.
Empire, 5 dozen 4 oz cans	$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" ½ " 5 lb cans	8 00
" bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases.	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60

BISCUITS.

	Per lb
Arrowroot	$0 11½
Abernethy	9
Ginger Nuts	11½
New York Fruit	15
People's Mixed	11
Pilot Family	6
Snowflake	11½
Magard	15
Soda	6
Soda, 1 lb packages	8
" 3 lb "	21
Sultana, thin	11½
Tea	11½
Wine	9½
Wine, sweet	9

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ⅓ "	1 10
Spanish, No. 3	4 50
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jacquot's French, No. 2	3 00
" " " 3	4 50
" " " 4	8 00
" " " 5	10 00
" 1-gross Cabinets, asst,	7 50

BLACK LEAD.

Reckitt's Black Lead, per box	1 15

Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross	$1 80

BARRINGER & BROWN.
(Thos. E. Clatworthy, Ag'nt, Toronto.)

Convex Black Lead packed in wood boxes containing 12 card boxes, per box	1 12

BLUE.

Reckitt's Pure Blue, per gross	2 10

TELLIER, ROTHWELL & CO'S.

Parisian Square Blue, per lb	13 to 14c

BARRINGER & BROWN.
(Thos. E. Clatworthy, Ag'nt, Toronto.)

Azure square blue box, containing 8 1 lb. packets of 16 oz., squares, per 8 lb. box	0 89

BROOMS.

	Per doz.
Carpet....4 strings	2 90
X Parlor, 2 "	2 65
Louise 3 "	2 65
1 Gem 4 "	3 25
2 " 3 "	2 65
3 " 2 "	2 20
4 " 2 "	1 95
O Hurl... 4 "	2 65
" 3 "	2 35
2 " 3 "	2 05
3 " 3 "	1 70
OK " 2 "	1 35
Hvy Mill 4 "	3 70

CALVES' FEET GELATINE

G. P. SWINBOURNE & CO.
(Thos. E. Clatworthy, Ag'nt, Toronto.)

Boxes of 4 dz. 6d., and 2 doz. 1s. pack	$3 96

CANNED GOODS.

	Per doz	
Apples, 3's	$0 00	$0 00
" gallons	....	....
Blackberries, 2	2 00	2 10
Blueberries, 2	1 25	1 40
Beans, 2	0 95	1 10
Corn, 2's	1 00	1 10
" Epicure	1 45	1 50
Cherries, red pitted, 2's	2 25	2 40
Peas, 2's	1 10	1 25
" sifted select	....	1 35
Pears, Bartlett, 2's	.....	.....
Pineapple, Baltimore	2 40	2 50
" Bahama	2 90	3 00
Peaches, 2's	2 25	2 35
" 3's	3 25	3 50
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	.....	.....
Pumpkins, 3's	1 10	1 20
" gallons	3 10	3 25
Raspberries, 2's	2 50	2 60
Strawberries, choice 2's	2 25	2 50
Succotash, 2's	1 60	1 65
Tomatoes, 3's	1 20	1 30
Lobster, Clover Leaf	.....	2 75
" Tall	2 00	2 20
Mackerel	1 40	1 60
Salmon, 1's	1 50	1 65
" white	1 30	1 40
Sardines Albert, ¼'s tins	....	11, 11½
" " ½'s "	....	15, 18
" Martiny, ¼'s "	.	10, 10½
" " ½'s "	.	18, 19
" Other brands, 9¾,	11,	16, 19
" P & C, ¼'s tins	.....	20, 22
" " ½'s "	.....	33, 36
" Amer, ¼'s "	.....	6½, 8
" " ½'s "	.....	9, 11

MARMALADE, JAMS AND JELLIES.

CAIRN'S.
(Blaiklock Bros., Montreal, Agents.)

Marmalade. Price, f.o.b. Montreal. dz.	
"Home Made," glass 1 lb	$2.35
" White 1 lb	2.25
" " 2 "	4.15
" Stone 7 "	13.20
Scotch White 1 "	2.10



Jams.
Gooseberry
Strawberry
Black Currant.
Red Currant....
Green Gage
Apricot
Raspberry
Damson
Plum
Red Currant and Raspberry

1 lb. white pots, 4 doz. assorted, per doz. $2.35.

Jellies. Red Currant, 1 lb. white $2.75
Black Currant, 1 lb. white 2.75

DELHI CANNING CO.

Jams, assorted, 1's	2 35
Jellies, 1's	2 25

CANNED MEATS.

CLARK'S.

Comp. Corn Beef 1 lb cans	$1 60
" " 2 "	2 65
" " 4 "	5 15
" " 6 "	8 00
" " 14 "	18 60 19 20
Minced Collops, 2 lb cans	2 60
Roast Beef 1 "	1 60
" 2 "	3 15
" 4 "	5 85
" 6 "	7 00
Par Ox Tongue, 2½ "	$7 25 7 50
Ox Tongue 2 "	4 50
Lunch Tongue 1 "	3 00 3 10
" 2 "	5 25 5 75
English Brawn 2 "	2 50 2 60
Camb. Sausage 1 "	2 50
" " 2 "	4 00
Soups, assorted 1 "	1 35
" 2 "	2 25
Soups & Boulli 2 "	1 80
" 6 "	4 50
Potted Chicken, Turkey, or Game, 6 oz cans	1 50
Potted Ham, Tongue or Beef, 6 oz cans	1 35
Devilled Tongue or Ham, ½ lb cans	1 35
Devilled Chicken or Turkey, ½ lb cans	2 25
Sandwich Ham or Tongue, ½ lb cans	1 50
Ham, Chicken and Tongue, ½ lb cans	1 50

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars,	$9 50
Ditto, 25 and 40 lb pails, per lb.	12½c

J. H. WETHEY'S—ST. CATHARINES.

Condensed, per gross, net	$13 50

CHEWING GUM.

ADAMS & SONS.

Tutti Frutti, 36 5c bars			$1 30
Sappota,	150	pieces	1 00
Sweet Fern,	230	"	0 85
Black Jack,	115	"	0 85
Red Rose,	115	"	0 85
Barley Malt,	115	"	0 85
Tampico,	115	"	0 85
Lemon Trumps,	115	"	0 85
Magic Trick,	115	"	0 85
Puzzle Gum (new)	115	"	0 85
Bolah " "	150	"	0 85
Taffy Licorice,	72	"	0 50
Caramel Tolu,	72	"	0 45
Adams' N.Y. Gum,	200	"	0 50

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs..	0 35
Premium, ½'s..6 and 12 lbs...	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs.	0 24
Sticks, gross boxes, each	1 00

ALWAYS ORDER RECKITT'S BLUE.

Prices Current, Continued—

Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs 30
" Pearl " " " 25
" London Pearl 12 & 18 " 22
" Rock " " 30
" Bulk, in bxs 18

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb	$0 30
Mott's Prepaired Cocoa	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa	40
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs	30
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	24
Mott's Vanilla Chocolate stick	22
Mott's Pure Confec. Chocolate	22c—35
Mott's Sweet Confec. Choc.	21c—28

. W. COWAN & CO'S.

Cocoas—

Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼ lb in 12 lb boxes	35
London Pearl, " "	30
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence, per doz	1 40

Chocolates—

Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

Thos. E. Clatworthy, Ag'nt, Toronto.)

Schweitzer's Cocoatina, net cash ¼ lb. ½ lb.. per doz	3 29 6 30

WALTER, BAKER & CO

Chocolate—

Premium No. Chocolate, in boxes, 12 and 25 lbs	....
Baker's Vanillia Chocolate, in boxes, 12 lbs	.....
Caraccas Sweet Chocolate, in boxes, 6 lbs., 12 boxes in a case.	.....
Vanillia Tablets, in boxes	.....
Spanish Tablets, 100 in each box, 12 boxes in a case	.....

German Sweet Chocolate—

Grocers' Style, in cases 12 boxes, 12 lbs	.....
Grocers' Style, in cases 24 boxes, 6 lbs	....

Cocoa—

Pure Prepared in boxes, 12 lbs	.....
Cracked Cocoa, in boxes, 12 lbs., ½ lb. papers	.....
Cracked Cocoa, in bags, 10 lbs	....

Breakfast Cocoa—

In boxes, 6 and 12 lbs., ½ lb. tins	.....
In boxes, 12 lbs., 1 lb. tins, decorated canisters	....

Broma—

In boxes, 12 lbs., ½ lb. tins	.....

COFFEE.

GREEN

	c. per lb.
Mocha	32, 35
Old Government Java	30, 33
Rio	22, 24
Plantation Ceylon	29, 31
Porto Rico	23, 24
Guatamala	24, 26
Jamaica	23, 24
Maracaibo	22, 26

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.

	c. per lb
Java	33, 34
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	33
Our Own "	30
Laguayra "	28
Mocha and Java	32, 33
Java, Standard	32
" Old Government	30, 32
" Crown	29
Arabian Mocha	35

J. W. OOWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs	30
Standard Imperial in sealed tins, 25 and 50 lbs	32
Standard Blend in sealed tins, 25 and 50 lbs	33
Ground, in tins, 5, 10, 15 and 25 lbs	20, 30
Say's Parisien, in ¼ and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

SUTTON & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Pure essence, Gorgona Anchovies, ½ pts. per doz	2 76

FLOUR AND MEAL.

	per bbl.
Flour, Family	$5 00 5 25
" Manitoba Patent	5 75 6 00
" white wheat patent	.... 5 50
" Strong bakers'	5 25 5 60
Oatmeal, standard, bbls	.... 5 00
" granulated, "	5 00 5 50
" rolled "	.... 5 50
Bran, per ton	12 00 12 50
Shorts	.... 17 00
Cornmeal	.... 3 50
" Gold Dust	.... 4 00
" Imperial	.... 3 75

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz.
Cases, No. 1, 2 oz tins	$2 75 $3 00
" No. 2, 4 oz tins	4 50 5 00
" No. 3, 8 oz tins	8 00 8 75
" No. 4, 1 lb tins	12 60 14 25
" No. 5, 2 lb tins	25 00 27 00

FRUITS.

FOREIGN.

	c. per lb.
Currants, in bbls	5¾, 6
" ½ bbls	6, 6½
" cases	6¼, 6½
" Patras, in cases	6½, 7
" Vostizza, "	7¼, 9½
" ½ case	9½ 9½
Dates, Persian, boxes,	5½ 5¾
Figs, Elemes, 14 oz., per box	8½ 9
" 10 and 20 lb box	10, 11
Prunes, Bosnia, hhds	6, 6¼
" " cases, new	8½, 9½
Plums, French, 55 to 65	12½ 15
" Bottles, 1's	22 23
" " 2's	37½ 40
" " 4's	70 75
" " 7's	1 00 1 10
Raisins, Valencia, off stalk,	7½, 8½
Selected	9, 9½
Layers	9½ 10
Raisins, Sultanas	12, 14½
" Eleme	7½ 8
" London Layers	$3 00 3 25
" Black Baskets	4 00 4 25
Lemons,	5 00 11 00
Oranges, Sorrento	7 50 8 00
" Jamaicas	11 00 12 00
Bananas	1 10 2 00

DOMESTIC.

Apples, Dried, per lb	5½ 6½

GLASSWARE.

TAYLOR, SCOTT & CO.

	c. per doz.
Lamp Chimneys, O	32
" " A	35
" " B	45
	per bbl
Fruit Jars, pts	13 00
" " qts	14 00
" " ½ gal	17 00

GRAIN.

Wheat, Fall, No. 2	$1 00 1 01
" Red Winter, No. 2	0 99 1 00
" Spring, No. 2	97 0 98
" Man. Hard, No. 1	1 15 1 16
" " No. 2	1 20 1 22
Oats, No. 2, per 34 lbs	42 43
Barley, No. 2, per 48 lbs	... ...
" No. 3, extra	... ..
" No. 3	... ...
Rye	... ..
Peas	66 69
Corn	 65

HAY & STRAW.

Hay, Loose, per ton	$10 00 $12 00
" Pressed, " on track	9 00 9 50
Straw Pressed, "	5 00 5 50

ISINGLASS.

G. P. SWINBOURNE & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Boxes containing 3 doz 3d. pack. per box	3 58



LYE.

Gillett's powdered Lye (½ gr. in a case) per case	$3 75
Elliott's	3 75

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts
Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars	22
" Fine, in 4 lb jars	70
" Ex. Sup., in bulk, per lb.	30
" Superior, in bulk, per lb	20
" Fine, " "	15

OOLMAN'S AND KEEN'S

In 4 lb jars	75
In 1 lb jars	25
D. S. F., in tins, per lb	41
" in ½ lb tins	42
" in ¼ lb tins, per lb	44
D. F. in ½ lb tins, per lb	26
" ¼ " "	28

BARRINGER & BROWN.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Genuine, in 4, 1, ½, ¼ lb. and 2 oz. tins, per lb	0 34 0 47
Superfine genuine, full	0 30 0 43
Pure, per lb	0 23 0 36
D.S.F. "	0 34 0 47
D. S. "	0 30 0 43
F. "	0 23 0 36

NUTS.

	per lb.
Almonds, Ivica	15
" Tarragona	16
" Fornigetta	13, 14
Almonds, Shelled Valencias	30, 35
" " Jordon.	50, 55
Brazil	16
Cocoanuts,	5 50 6 00
Filberts, Sicily	11 12

DANGERS IN DATING AHEAD.

It is scarcely credible, remarks a contemporary such practices as are noted below actually exist, but they are vouched for by high authority. It has come to our knowledge within a few days that matters are going from bad to worse instead of improving. Said an importer: "The practice is gaining. I was surprised a little while ago to see an invoice of sales by a competing house, in which the terms of credit were plainly stated at 7 per cent. off four months from December 31, next. This was bad enough I thought, but it was surpassed by another house that, in the endeavour to outdo the previous seller, has sold its goods 7 per cent. off four months from March 1, 1891. In each instance the goods were delivered immediately."

It is not possible for any one doing a legitimate business to compete with such terms of sale, and the only conclusion is that some houses have burdensome stocks, as the result of speculative importations, based upon the presumption that the tariff bill would have passed before this.

Does it ever occur to purchasers that these large discounts, plus the interest for the time anticipated, have been previously included in the prices of goods? This must be done, as no house can afford to sell goods on thirteen months' credit less 7 per cent. on open account. Those who buy on such terms must realize sooner or later that they have paid dearly for a few months, extra dating. It is the life insurance plan of adding 40 per cent. to the cash premium in order to pay a dividend of 25 per cent. at the end of the year. The purchaser at such rates is paying dearly for credit and capital, and in an unexpectedly short time will find that assets accumulated on such terms will scarcely liquidate his indebtedness at fifty cents on the dollar.

Sellers who grant these terms must expect the same ruin that has befallen those to whom such rates have been granted in the past. Search the records of failures for the last ten to twenty years, and where "rust out" has brought about what is called an "honest failure," dating ahead and its accompanying abuses have precipitated forty-nine catastrophes. And of the accompanying abuses the worst is the practice of spending commissions on such sales before they are earned, if, indeed, they ever materialize.

The Inland Revenue Department has recently issued a bulletin of about thirty pages which is devoted exclusively to the subject of baking powder and which shows that the majority of the goods in the market are adulterated and unfit for use. Prof. A. McGill, who has had charge of this important work for the Government, says that "imperial baking powder is an excellent baking powder." A word to the sensible housekeeper should be sufficient.

The Cowan Cocoa & Chocolate Co. Limited
OF TORONTO,
Manufacturers of
Cocoas and Chocolates.
Hygienic, Queen's Dessert, Mexican,
Iceland Moss, Sweet Caracas Vanilla,
Cocoa Essence, Royal Navy Chocolate,
Soluble, Creams, Coffees and
Confectioners' Chocolates, Icing, and Powdered Sugars.
LEONARD H. DOBBIN, Agent, Montreal.

SOLUS. SOLE PRESERVER
Will preserve the soles of boots or shoes, and render them perfectly waterproof. One application to a pair of new shoes will double their wearing qualities.
Two-sized tins, 15 and 25 cents. Will cost you $1.20 and $2.00 per dozen.
We also manufacture the best line of Wigwam Slippers, and Lumberman's Oil Tanned foot wear in Canada
C. N. VROOM,
St. Stephens, N.B.

Prices current, continued—

Peanuts, roasted	...	14
" green	12,	13
Walnuts, Grenoble	16,	17
" Bordeaux	10½,	11½
" Naples, cases	16,	...
" Marbots	...	12

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO.

PICKLES.

John Bull, mixed, in bulk	$0 60
" Chow Pic'le, in b'lk	65
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 25
" " " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

SAUCES.

John Bull, kegs, per gal	$1 25
" ½ pt. bottles, per doz (according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " ½ pt, bottles, per doz	1 25
Niagara Tomato, kegs. per gal	1 25
" " Reputed pints	1 25
Terry's Candied Peels.	c. per peels
Lemon, 7 lb boxes	16
Orange, "	18
Citron, "	30

CROSSE & BLACKWELL'S.

Pickles, all kinds, pints, per doz	$ 25

LEA & PERRIN'S.

	per doz.
Worcester Sauce, ½ pts	$3 60 $3 75
" " pints	6 25 6 50

SUTTON & CO.

(Thos. E. Clatworthy, Agent, Toronto)

Worchester Sauce, ½ pints, second quality, per doz	1 17
Worchester Sauce, ½ pints, third quality, per doz	0 96
The Victory Dinner Relish, per dozen	1 92
Bottled Pickles—Mixed, Piccalilli, Cabbage, Onions, per doz.	2 16

PRODUCE.

DAIRY.

	Per lb	
Butter, creamery, rolls	$0 20	$0 22
" " tub	0 18	0 19
" dairy, tubs, choice	0 13	0 15
Butter, pound rolls	0 16	0 18
" store crocks	0 13	0 14
" store packed	0 04	0 06
Cheese	0 09	0 9½

COUNTRY.

Eggs, fresh, per doz	0 14	0 15
Beans	1 65	1 80
Potatoes, per bbl., new	.....	1 50
Hops, 1888 crop	0 08	0 12
" 1889 "	0 12	0 16
Honey, extracted	0 09	0 12
" section	0 14	0 18

PROVISIONS.

Bacon, long clear, p lb.	0 08½	0 09
Pork, mess, p. bbl	15 00	16 50
Hams, smoked, per lb	.....	0 12½
" pickled	0 11	0 11½
Bellies	0 11½	0 12
Rolls	0 10	0 09½
Backs	0 11	0 11½
Lard, Canadian, per lb.	0 09½	0 10
Hogs	....	....
Tallow, refined, per lb	0 05	0 05½
"rough, "	.....	0 02

RICE, ETC.

	Per lb.
Rice, Aracan	3¾, 3¾c
" Patna	4⅜, 4⅜
" Japan	4½, 5
" extra Burmah	3½, 3½
Grand Duke	5½, 5½
Sago	5½, 5½
Tapioca,	5⅜, 6¼

SPICES.

GROUND.

	Per lb.	
Pepper, black, pure	$0 20	$0 22
" fine to superior	12	18
" white, pure	32	35
" fine to choice	25	30
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	25	40
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURGH STARCH CO. (Limited.)

	c. per lb.
Benson's Prepared Corn	8
No. 1 White Laundry, 4 lb boxes	5½
Silver Gloss, 6 lb boxes	6½
" 1 lb chromo pkgs	7
Satin, 1 lb chromo boxes	7½
Edwardsb'g Rice, 1 lb chromo bxs	9
Canada Laundry	4½
Canada Corn	6½ 6¾

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40 lb boxes. 1 lb packages, new wrappers	7½
36 lb boxes. 12 3 lb paper boxes	7½
40 " 10 4 lb "	7½
Silver Gloss Starch—	
40 lb boxes. 1 lb packages, new wrappers	9
40 lb boxes. Assorted ½ lbs and ¼ lbs	9¾
40 lb boxes. 10 4 lb paper boxes	9
6 lb boxes, with sliding covers (12 boxes in each crate)	9½
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	8
20 " "	8½

BRITISH AMERICA STARCHES.

First quality White laundry, 3-lb. cartoon boxes	5½
First quality White laundry, barrels	5
First quality White laundry, half barrels	5
Lily white gloss, 6-lb. boxes	6¾
Brantford gloss starch, 1-lb fancy cartoons	7¼
Lily white gloss, 1-lb fancy cartoons	7
Canada Laundry	4½
Pure prepared Corn	7½
Challenge Brand prepared corn	6½
Coldwater Rice	9

SUGAR.

	c. per lb.
Granulated, 15 bbls or over	6¾
" less than 15 bbls	6⅞
Paris Lump, bbls	7⅛
" " ½ bbls	7¼
" " less than a bbl	7½
Extra Ground, bbls	7⅝
" " less than a bbl.	8⅛
Powdered, bbls	7
" less than a bbl	7¼
Extra bright refined	6½
Bright Yellow	6
Medium "	5½
Brown	5¼
Raw Jamaica, in bags	5¼ 5⅜

SYRUPS AND MOLASSES.

SYRUPS.

	Per lb. bbls.	½ bbls
Redpath's "D"	3½c.	3¾c
" "M"	3⅜	3¼
Redpath's "B"	3⅞	
" "VB"	3⅜	3⅝
" Extra	4	4⅛
" Ex. Sup	4⅛	4¼
" XXX Sup.	4⅜	4½
" Corn Syrup	4½	5

MOLASSES.

	Per gal.
Trinidad, in puncheons	32, 35c
" bbls	36, 38
New Orleans, in bbls	70, 75
Porto Rico, hdds.	33 34
" barrels	36, 37
" ½ barrels	38, 39

TEAS.

GREENS.

Gunpowder—	Per lb
Cases, extra firsts	42, 50c
Half chests, ordinary firsts	22, 38
Cases, sifted, extra firsts	42, 50
Cases, small leaf, firsts	35, 40
Young Hyson—Moyunes	
Half chests, ordinary firsts	22, 38
" " seconds	19, 20
" " common	17, 18

PING SUEYS.

Half chests, firsts	28, 32
" " seconds	16, 19
Half Boxes, firsts	28, 32
" " seconds	16, 19

JAPAN.

Half Chests—	
Choicest	38, 40
Choice	32, 36
Finest	28, 30
Fine	25, 27
Good medium	22, 24
Medium	19, 20
Good common	18, 19
Common	16, 17
Nagasaki, ½ chests Pekoe	16, 22
" " Oolong	14, 15
" " Gunpowder	16, 19
" " Siftings	8, 12½

CONGOUS.

Half chests, Kaisow, Moning	52, 55
Caddies and half chests	18, 50
Cadies, Pakling and new makes	18, 50

OOLONG.

Half chests Formosa	34, 50
Caddies	36 55

ASSAMS.

Chests and half-chests Pekoe	22, 48



KINGSFORD'S OSWEGO ∴ STARCH.

"Pure" and "Silver Gloss"
FOR THE LAUNDRY.

Corn ∴ Starch,
FOR THE TABLE,

The Standard of Excellence. Absolutely Pure.

For Sale by all Leading Jobbers in Canada.

T. KINGSFORD & SON, Oswego, N.Y.

B. T. BABBITT'S

BEST SOAP

Which has a world-wide reputation of being the best lard soap made; noted for its PURITY and QUALITY. Hundreds of Soap Manufacturers have tried for years to imitate and discover the process by which it is made—but all have met with signal failure. No soap ever made has the same Washing Powers. Millions of families, mechanics, railroad engineers, railroad men will attest to this fact.

MANUFACTURED ONLY BY

B. T. BABBITT, Nos. 64, 65, 67, 68, 69, 70, 72, 74, 76, 78, 82 Washington St. and 41, 42, 43 44, 48 and 49 West St. } NEW YORK.

SCENTED ORANGE PEKOE.

Boxes. Foochow and Canton 28, 60

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	62c
Ingots, rough and ready, 7's	59
Laurel, 3's	52
Brier, 7's	50
Index, 7's	45
Honeysuckle, 7's.	53
Napoleon, 8's.	49
Royal Arms, 12's	50
Victoria, 12's	48
Brunette and Lovely, 12's	45½
Prince of Wales, in caddies	46½
" " in 75 lb boxes	46
Bright Smoking Plug Myrtle, T & B, 3's	55
Lily, 7's	48
Diamond Solace, 12's	45
Myrtle Cut Smoking, 1 lb tins	65
½ lb pg, 6 lb boxes	65
2 oz pg, 5 lb boxes	65

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdowne	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C No. 1	4 00
Sweet Sixteen	3 50

CUT TOBACCOS.	per lb
Puritan, ½ lb pkg., 5 lb. boxes	65
Old Chum, ½ lb pkg 5 lb box	65
Old Virgin., 1-10 l bpkg., 10 l bbxs	57
Gold Block, ½ lb pkg, 5 lb boxes	65

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	78
Puritan, 1-10, 5 lb boxes	80
Athlete, per lb	1 10

SOAP.

Ivory Bar, per lb	½
Do. 2, 6-16 and 3 lb bars "	
Primrose, 5 lb bars, wax W "	
" 1 " " "	
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 13oz, 1,2 and 3 lb bars per lb	3½
Queen's Laundry, per bar	5½
Pride of Kitchen, per box	2 75

B. T. BABBITT'S SPECIALTIES.

B. T. Babbitt's Best Soap, p. bar	0 05
B. T. Babbitt's 1776 Soap Powder per box of 100 5½ oz. package	3 85
B. T. Babbitt's Lye, per box of 2 doz. large cans	1 80

TOILET SOAP.

TAYLOR, SCOTT & co.

		per doz.
Baby's Own,	½ doz boxes	$1 25
Our Boys,	½ " "	1 25
Sea Foam,	½ " "	75
London Bouquet,	½ " "	60
Oatmeal,	1 " "	85
"	½ " "	60
Paris Assorted,	½ " "	0 75
Albert Oatmeal bar, 2 doz. boxes		0 75
" White Castile bar, 2 doz. boxes		0 75
		per gro.
Fatherland,	¼ doz boxes	5 00

WASHING CRYSTAL.

Gillett's Washing Crystal, 1 gro in box, per box	$1 75
Cottam's per lb	0 03½

WASHING COMPOUNDS.

Cottam's small p'k'ts, per gro	$1 50
" large " "	4 50

WOODENWARE.

	per doz
Pails, 2 hoop, clear No. 1	$1 70
" 3 " " " "	1 90
Pails, 2 hoops, clear No. 2	$1 60
" 3 " " " "	1 80
" 3 " painted " "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen.	2 25
" Planet.	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
	per case.
Matches, Parlor	$1 70 $1 75
" Telephone	3 50 3 60
" Telegraph	3 80 3 90
	per doz.
Mops and Handles, comb.	1 25
Butter tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60
Clothes Pins full count, per box	0 75

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	2 75
" " round "	3 00
Handy dish	3 75
Water Closet Tanks	18 00

YEAST.

Royal Yeast Cakes, 3 doz 10c. packages in case, per case	$1 95
Royal Yeast Cakes, 3 doz 5c. packages in case, per case	1 00

OUR NATIONAL FOODS.

	pkg.	doz
Desiccated Wheat	4 lb.	$2 30
" Rolled Oats	4 "	2 25
Snow Flake Barley	4 "	2 40
Rolled Wheat Flakes	4 "	2 25
Buckwheat Flour, S. R	4 "	2 00
Prepared Pea Flour	2½ "	1 80
Baravena Milk Food	1 "	3 00
Patent Prepared Barley	1 "	1 80
Patent Prepared Groats	1 "	1 50
Beef and Barley Extracts	6 oz	2 25
Gluten Flour	4 oz	2 80

HARDWARE.

ZINC: Sheet net.		0 06½
IRON WIRE:		
Galv., annealed and oiled and bright 20 p.c. advance on list		
Barbed wire net.		0 00
Coil chain, 5-16 in. net		0 05½
" " ⅜ in. "		0 05
" " ½ in. "		0 04½
Iron pipe, 50 per cent.		
Iron pipe, galvanized, 25 per cent.		
CUT NAILS, from Toronto:		
10 dy. to 60 dy	2 65	0 00
8 dy. and 9 dy	2 90	0 00
6 dy. and 7 dy	3 15	0 00
4 dy. and 5 dy	3 40	0 00
3 dy. C.P.	3 75	0 00
3 dy A.P	4 25	0 00
HORSE NAILS: "C" 50 and 10 per cent. from list.		
HORSE SHOES: From Toronto, per keg	3 75	4 00
WINDOW GLASS:		
25 in and under	1 55	1 60
26 to 40	1 60	0 00
41 to 50	3 60	0 00
51 to 60	3 90	0 00
61 to 70	4 20	0 00
GUNPOWDER:		
Sporting FF. "	4 75	0 00
" FFF "	5 00	0 00
Canada rifle "	7 25	0 00
Sporting FF., (in ½ lb. tins) per doz.	2 40	0 00
ROPE: Manilla	0 14½	0 16
Sisal	0 13	0 00
AXES:		
Peerless & Keen Cutter	7 50	0 00
Leader	7 25	0 00
Lance	7 75	0 00
Queen City	9 25	0 00
Honor Bright, all steel	11 00	0 00
SHOT: Canadian	0 05¾	0 00
HINGES: Heavy T and strap	05½	00
" Screw, hook & strap.	03¾	04¾
TIN PLATES: 1c. 4x20 coke, per box	4 50	4 75
INGOT TIN: 25 to 26 per bdl.		
PIG LEAD: 4 to 4½ per bdl.		

PETROLEUM.

	Imp. gal	
F. O. B. Toronto	$0 00	$0 16
Canadian	0 17½	0 18
Caroon Safety	0 20	0 00
Canadian Water White	0 23	0 24
Amer'n Prime White	0 25	0 00
" Water White	0 27	0 00
Photogene		

DRUGS AND CHEMICALS.

Alum lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 02½	0 03
Borax	0 12	0 13
Camphor	0 75	0 80
Carbolic Acid	0 55	0 60
Castor Oil	0 12	0 13
Cream Tartar	0 30	0 31
Epsom Salts	0 01½	0 02½
Paris Green	0 18	0 22
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 22	0 25
Hellebore	0 16	0 17
Iodine	5 00	5 50
Insect Powder	0 40	0 50
Salpetre	0 08½	0 09
Soda Bicarb, per keg	2 00	2 25
Sal Soda	0 95	1 00
Madder	0 12½	....

VINEGAR.

A. HAAZ & co.

XX, W.W	0 20
XXX, W.W	0 25
Honey Dew	0 28
Pickling	0 28
Malting	0 45

THE BADGEROW FALCONER VINEGAR CO

French Bordeau per gal.	0 34
Tarragona "	0 32
Triple "	0 30
Fruit Vinegar "	0 27
Pickling "	0 28
XXX "	0 25
Extra XX "	0 22
XX "	0 20
X "	0 16
Cider Vinegar	0 16 to 0 25
Honey Vinegar	0 25
Eng. Malt Vinegar	0 50 to 0 60
Bottled Malt Vinegar, qts.	2 00
Methylated Spirits	2 00 to 2 25

LIQUORS.

CANADIAN SPIRITS:

(Net Cash Prices.)	Imp. gal. In B'd.	D.P'd
Pure Spirits .....65 O.P.	1 26	3 70
Pure Spirits .....50 "	1 14	3 36
" " .....25 U.P.	0 60	1 72
Family Proof Whiskey	0 66	1 86
Old Bourbon "	0 66	1 86
" Rye, 25 U.P. "	0 62	1 74
" Toddy 25 U.P. "	0 62	1 74
" Malt, 25 U.P "	0 62	1 74
Old Rye, 4 years old	0 85	2 04
" " 5 "	0 95	2 14
" " 6 "	1 05	2 24
" " 7 "	1 15	2 34
Rye Whiskey, 1883, qts.	5 00	8 00
" " " pts.	6 10	9 10
" " 1884, qts.	4 70	7 70
" " " pts.	5 80	8 80
" " 1885, qts.	4 45	7 45
" " " pts.	5 55	8 55
" " 1886, qts.	4 20	7 20
" " " pts.	5 30	8 30
" " 1887, qts.	3 90	6 90
" " " pts.	5 00	8 00

Under 5 bbls. or 100 cases glass, net cash; 5 to 10 bbls. 2½ per cent. off; 10 to 50 bbls., or 100 to 200 cases, 5 per cent. off; 50 bbls. and over, or 200 cases and over, 10 per cent. off.

JOS. PICKERING & SONS' SPECIALTIES.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Metal Polishing Pomade, according to size, per dozen	0 20	1 02
Needham's Polishing Paste according to size, per dozen	0 18	2 81
Furniture Polish, according to size, per dozen	0 20	2 85
Razor Paste, ½ doz. in box		1 02
" in single boxes		1 18
Plate Powder, per box		1 02
Knife Powder, in cannister, per dozen		1 03
Harness Blacking, in boxes, per dozen	1 27	2 20

We manufacture the greatest variety of Stave, Market and Satchel Baskets and Fruit Packages, of any establishment in the Dominion.

Write for Illustrated Catalogue and Price List.

The Ontario Basket Co., Limited,

WALKERVILLE, ONT.

C. RICHARDSON & CO.

MANUFACTURERS OF

The Celebrated Bull's Head Brand Pickles,

SAUCES, JAMS, JELLIES,

CANNED FRUITS AND VEGETABLES.

SPECIAL PRICES IN

CANNED TOMATOES.

EVAPORATED APPLES and MAPLE SYRUP

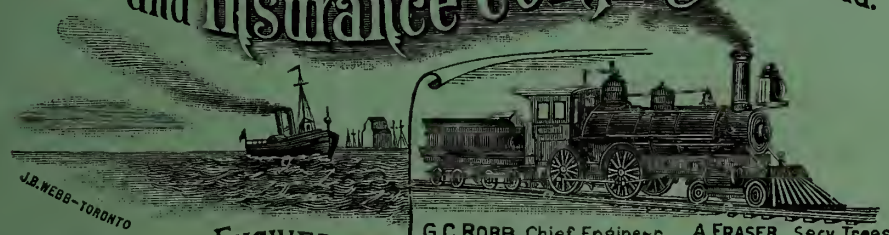
125 River St., Toronto.

SUBSCRIBED CAPITAL, $100,100. FULL GOVERNMENT DEPOSIT.

THE BOILER INSPECTION and Insurance Company of Canada.

SIR ALEX. CAMPBELL, K.C.M.G. PRES. (Lieut. Govr. of Ontario)

JOHN L. BLAIKIE ESQ. VICE PRES.



J.B. WEBB—TORONTO

CONSULTING ENGINEERS.

G.C. ROBB. Chief Engineer. A. FRASER. Secy. Treas

HEAD OFFICE. 2 TORONTO ST.

TORONTO.

The prevention of Accident and attainment of Economy in use of Steam, our chief aims.

QUEEN CITY BUSINESS COLLEGE,

Cor. KING and CHURCH Sts., Toronto, Is the best and cheapest place to educate your sons and daughters. Thorough practical Business, Shorthand or English Education imparted in shortest possible time by our method of "Individual Instruction." Catalogue mailed free on application.

TRAVELLER'S GUIDE.

Queen's Hotel,

WINNIPEG, MAN.

First-class in every respect.

JAS. O'CONNOR, Prop. FRED. SPRADO, Mgr.

THE WINDSOR.

Regina, Assa.

First-class Family and Commercial Hotel.

Good sample rooms. Livery in connection.

MRS. DOIG, Proprietress.

THE SANITARIUM

BANFF, N.W.T.

Favorite Western Summer Resort. The best of accommodation for travellers.

R. G. BRETT, Medical Director. H. RANSFORD, Mgr.

Grand Pacific Hotel

KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men.

CREEDEN & SMITH, Props.

IMPERIAL CREAM TARTAR BAKING POWDER

TRADE MARK

PUREST, STRONGEST, BEST,

CONTAINS NO

Alum, Ammonia, Lime, Phosphates,

OR ANY INJURIOUS SUBSTANCE.

E. W. GILLETT, TORONTO, ONT. CHICAGO, ILL.

MANUFACTURER OF

THE CELEBRATED ROYAL YEAST CAKES.

TORONTO SALT WORKS

128 ADELAIDE STREET EAST.

DEALERS IN AND MANUFACTURERS OF

Table, Dairy & Meat Curing Salts.

Silver Medal Industrial Exhibition, 1884.

We handle Canadian Salts only, which from recent Government tests for Dairy and Meat purposes have proved equal, and in most cases superior to the best Imported Salts of any brand.

Orders promptly filled.

DESKS

OFFICE, LIBRARY, CHURCH AND SCHOOL

FURNITURE.

JOHN M. BLACKBURN & CO.,

41 COLBORNE ST., TORONTO.,

—AND—

162 ST. JAMES ST., MONTREAL.

CONDENSED MINCE MEAT

Put up in card board box. Packed in ¼ and ½ gross cases.

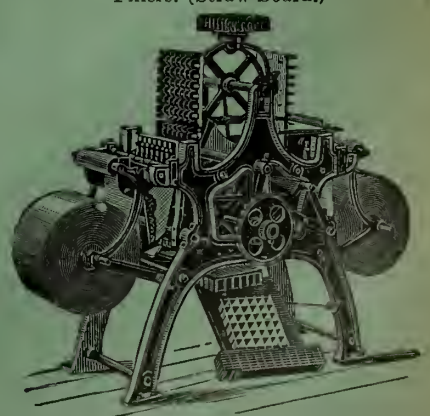
SELLS AT ALL SEASONS.

Will not injure in warm weather. Ask your wholesale grocer for it. Price $13.50 per gross. Patented in Canada.

J. H. WETHEY, ST. CATHARINES,
Sole Manufacturer in Canada.

Northumberland Paper and Egg Case Co.

Sole Manufacturers of Machine Made Egg Case Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD, ONT.

W. BOULTER & SONS,

PICTON, - - ONT.,

PACKERS OF THE CELEBRATED



LION BRAND

Canned Fruits and Vegetables

Every can has a Lion on the label. This label is a guarantee to the consumer that the quality is first-class. Ask your Grocer for the Lion Brand. Do not take any other.

BAY OF QUINTE CANNING FACTORIES,

Head Office: Picton. **Branch: Demorestville.**

-Dried Beef-

Try our Superior Quality of Dried Beef, put up in Canvas. Sells rapidly during warm weather.

TRADE SUPPLIED WITH ANY DESIRED QUANTITY.

Jas. Park & Son,

Toronto, Ontario.



ROYAL YEAST

Is Canada's Favorite Yeast Cakes. 10 years in the market without a complaint of any kind. The only Yeast which has stood the test of time and never made sour, unwholesome bread.

All Grocers sell it.

E. W. GILLETT, M'F'R. TORONTO, ONT. & CHICAGO, ILL.



E. P. Breckenridge, Toledo, Ohio, Pres — Edwin Norton, Chicago, Vice-Pres.

W. C. Breckenridge, Resident Manager.

The Norton Manufacturing Co.,

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit Cans, Lard Pails, Paint Pails and Cans, Baking Powder Cans.

Capacity, fifty thousand fruit cans per day.

Sole Agents in Canada for Norton Bros., "Solder Hemmed" Caps, and Grocers' sample goods, and Haskell's sample cases.

Cor. YORK AND QUEEN Sts.,

HAMILTON, - ONT.

Established 1874.

W. H. SMITH,

Wholesale Produce

Commission Merchant

186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Produce. Consignments solicited. First-class reference.

-PARISIAN-

BLUE!

Is Stronger and More Economical

THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

FOREIGN FRUITS

R. S. GALLAGHER,

FRUIT AND COMMISSION MERCHANT

TORONTO.

111 & 113 King St. E., 77 Colborne St.

Telephone 1617.

R. G. MURDOCH & Co.

Commission

—AND—

Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

29 Church St., Toronto.

TELEPHONE 806.

J. CLEGHORN & SON

WHOLESALE

Fruit, Fish and Oyster Dealers,

94 Yonge Street, Toronto.

CALIFORNIA ORANGES.

We have our first Car of Riverside Oranges for the season just in.

Riverside Seedlings, 150 to 200 size.
Mediterranean Sweets, 150 to 200 size.
Washington Navels, 126 to 176 size.

The season being 6 weeks earlier than last year fruit is fully ripe and of extra sweetness and flavour. Send for sample box of each and from this on you will use no other oranges.

Car Fancy 300 "Cuccio" Lemons, the finest pack in the world in stock.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

FINE GOODS OUR SPECIALTY.

MUNGO CIGARS, EXCEPTIONALLY FINE.

THE CANADIAN GROCER & GENERAL STOREKEEPER.

PUBLISHED WEEKLY. $2.00 PER YEAR

VOL. IV. TORONTO AND MONTREAL, AUGUST 29, 1890. No. 35

Fac-Simile of Package.



Registered.

BENSON'S -:- -:- CANADA PREPARED CORN

Superior to any Imported CORN STARCH.

RELIABLE AND UNIFORM IN QUALITY.

☞ FOR SALE BY EVERY GROCER. ☜

H. A. NELSON & SONS

MANUFACTURERS

AND

Wholesale Dealers

—IN—

BROOMS

AND

WHISKS,

Brushes, Woodenware,
Baskets, Cordage,
Grocers' Sundries.

MONTREAL, - TORONTO.



ASK FOR

MOTT'S

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND

Taylor, Scott & Co.

TORONTO.

THE BEST



IS THE CHEAPEST.

Retail Price, 25c.

—:o:—

For sale by all first-class grocers

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

ALWAYS ASK FOR THE
'John Bull' BRANDS.
Manufactured by
BRYANT, GIBSON & Co.



AGENCY FOR—
Ganong's Lily Chocolates,
Terry's English Bottled Confectionery,
Negree's French Crystallized Fruits.

A. HAAZ. C. DE CARTERET.
A. HAAZ & CO.,
Bonded Manufacturers of
Honey Dew, White Wine, Malt and Cider
VINEGARS.
74 Bagot Street, - Kingston, Ont

Needham's "The Favorite." Polishing Paste.
USED BY HER MAJESTY'S SERVANTS
Gold Medals and Diplomas of Merit at all Exhibitions.
Dazzling Mirror Finish
Sold Everywhere in 5c, 10c, 15c, 20c & 25c Tins
The reputation of nearly a century as the most reliable preparation for Cleaning and Brilliantly Polishing BRASS, COPPER, TIN, BRITANNIA METAL, PLATINOID, etc.
Inventors and Sole Manufacturers, JOSEPH PICKERING & SONS, Sheffield. Pickering's Furniture Polish, Plate Powder, Knife Powder, Brunswick Black, Razor Paste, Metal Polishing Pomade (Red), Ye Olde Oak Furnishing Paste. T. E. CLATWORTHY, Sole Agt. in Canada, 34 Church St., Toronto.

Direct Orders and Orders for Enclosure receive our prompt attention.



IT SAVES LABOR, TIME AND CLOTHING.
As the hands do not come in contact with the water, chapped, scalded and sore hands are avoided. The mop being wrung at arms length there is no stooping or straining of the back or shoulders. The hands are not soiled or disfigured by the wringing of a filthy, greasy cloth. As the clothing is not drenched or disfigured as in ordinary mopping no special preparation is required.

TARBOX BROS.,
"Truth Building," 73 Adelaide Street West, Toronto, and 28 Waterloo St., St. John, N. B.

EMBRO OATMEAL MILLS.
D. R. ROSS, - - EMBRO, ONT.
A CHOICE QUALITY OF
Roller, Standard and Granulated
Oatmeal
IN BARRELS, HALF BARRELS OR BAGS.
Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders.

DELHI CANNING CO
PACKERS OF
FRUITS, VEGETABLES, JAMS, JELLIES, CATSUPS and MEATS.
AWARDED
-FIRST PRIZE-
—: DOMINION CONVENTION OF FRUIT GROWERS :—
OTTAWA, FEB. 19, 20, 21, 1890.
☞ FRUITS IN GLASS A SPECIALTY. For sale by all Wholesale Grocers.

JOHNSTON'S FLUID BEEF
is a Genuine Meat Food
That supplies all the Nutritious and Strength giving Elements
THAT MEAT ITSELF CONTAINS.



It has stood the test of years and has earned for itself the reputation of being
THE GREAT STRENGTH-GIVER.

Williamson & Lambe
STORAGE
54 & 56 Wellington St. E., Toronto.



CIRCULAR AND PAMPHLET ADVERTISING.

A CANADIAN correspondent, in debating the question of phamphlet advertising in PRINTERS' INK a few weeks ago, made the assertion that pamphlets, even though properly addressed, frequently did not reach their destination, but remained piled up in the corners of the country post-offices until they were old enough to sell to the paper mills. This letter came under the notice of the Postmaster General, who considered it a slur upon the postal system and directed the District Inspector to call upon the writer and either clear the Department of the odium or remedy the evil if it was actually found to exist. PRINTERS' INK correspondent now writes: "I proved to the gentleman's satisfaction that the evil was genuine, but not confined to Canadian post-offices, as the same thing was going on just as regularly in Uncle Sam's domain, and I showed him also that it could not be remedied. The emoluments of country postmasters are not sufficient to enable them to have suitably arranged offices, extra clerks, full compliment of letter and newspaper boxes, etc., which would be needed for the proper distribution of the flood of books, pamphlets, calendars, almanacs and sample papers which continually pours into every post-office."—Printers' Ink.

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

J. B. McLEAN & CO., (Ltd.) PUBLISHERS.

151 ST. FRANCOIS XAVIER STREET, MONTREAL.

6 WELLINGTON STREET WEST, TORONTO.

Vol. IV. TORONTO AND MONTREAL, AUGUST 29, 1890. No. 35

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

MUSTY STORES.

A subject on which a great deal has been said and written the last dozen years is ventilation. The preaching, however, has been greater than the practice. In cases where theory has been backed up by the teaching of disastrous plague, the lessons have been taken to heart and buildings have been constructed with almost as much attention to atmospheric circulation as to light. This is true, however, almost exclusively of cities and towns, and is only partially true of them. It takes a long time for the principles of ventilation to find embodiment in the buildings which go up in country places or on farms. One reason seems to be that in the earlier days of Canadian settlement there was not required to be any provision made for the special purpose of introducing pure air and expelling foul. The huge fire-places created a draft that rapidly exhausted the impure air of the chamber in which people dwelt. So strong was the tendency of the old furnace to pump the room of its air and create a vaccuum, that not the least chink about window casement, under door or through the floor, but was a source of strong supply of pure air. The rapid rate of displacement within the room made each crevice fairly ravenous for outside air, and thus kept up a strong circulation. Cleanliness was all that was necessary, along with healthful food and exercise, to preserve health.

But after the advent of the stove and the coming in of buildings of almost air tight construction, there had to be a study of what came before as an attendant upon heat. And in the country generally that study was not intelligently gone into, and the dense walled buildings heated by stoves, continued to be put up without much thought of ventilation. In most of them the ventilating mediums are windows. But of all the country buildings, the store is about the least fitted to be the vessel of a body of pure air. There is everything in it, particularly in the grocery department, to defile the air. There is little egress, and that makes ingress practically of no account. If the foul air cannot get out, the chamber will soon be full of it, and then where is the space for the pure air? All it can do is to dam up the doorway so that none of the foul air can get out. There is no circuit.

The sense of smell is not given us solely for enjoyment, to be sensitive only to sweet odors. It is given for protection as well, and chiefly. An ill smell warns us of the presence of that which is menacing to health. But the olfactory nerves soon become dulled in the constant contact with impurity that emits an odor. Take the case of medical students. In the dissecting room they soon become unconscious of the smell that almost overcomes the casual visitor, and almost overcame themselves at the outset. It is the same with the keeper of a grocery that has acquired a musty smell. The shop-hands are not aware of anything offensive in the atmosphere of their store. Perhaps in the morning, fresh from the wholesome outside air, they notice it, but because they cease to do so in half-an-hour they reason that the staleness which caused the sensation has been carried off. But people coming in are aware that there is something wrong. The fact is impressed disagreeably on their consciousness. This is not good for trade. In fact it is bad, and in that effect illustrates the value of ventilation. In another way the priceless value of ventilation is brought home to a shopkeeper, and that is in the effect upon health. Where the air is not sweet smelling a man cannot live long and be well.

Windows, since there is very seldom any other channel of circulation, should be used freely. They should always be well opened in the morning. In winter, when windows can be less safely left open long, there should be a punctured orifice in the floor under the stove. A flue communicating with outer free air could lead to this. The warming action of the stove would hasten the draft of air under the stove and would there warm it before it got in circulation through the room. For pure air is as pure warm as it is cold. Warmed below it rises and carries impure air with it towards the ceiling, where some plan of exit can easily be adopted.

THE EVADED PORK TARIFF.

"Barrel pork, in brine, made from the sides of heavy hogs after the hams and shoulders are cut off, and containing not more than 16 pieces to the barrel of 200 lbs. weight, one and a half cents per pound, the barrel containing the same to be duty free."

This is the reading of the 101st item of the tariff measure that was passed in the last session of the Canadian Parliament. It not only fixes the duty on, but it defines the meaning of, mess-pork. Our readers will remember the latter function of this item was added to it after the budget was brought down and while it was being discussed in committee. Notwithstanding that the definition of pork dutiable at 1½c. is very express, yet, as we showed in our last issue, there are other classes of pork which American provision firms privately claim to be able to put on this market at the same duty as mess pork. This can be done only by fraud, as any other class of pork is dutiable at 3 cents per lb. The fraud can be only by some perversion of the intention of item 101, or by taking advantage of the ignorance of customs officials. It is surely out of the question to suspect that fraud is practicable through corruption of any customs officials in the service of the government.

Customs officials at certain ports,—not at Toronto, we feel sure—may be unacquainted with the distinctions that are signified by the different terms used in packers' parlance. Or, perhaps their ignorance may be laid at the door of the definition in item 101, which

can be given an interpretation wider than that intended. There are three other classes of pork besides mess-pork that can be sent in the form of mess-pork, and the form is about all that is comprehended in the definition, and therein lies its fault. First, short-cut can be so packed as to be sent in and pass as mess-pork under this definition. As ordinarily cut up, short-cut is barrelled in about thirty pieces. These can be made into sixteen long cut pieces, the only caution necessary being to have the total weight not under 200 lbs. When in this market the pork can be sold as short-cut, what it really is. Secondly, clear pork can be sent in exactly similarly, and it was this which the circular referred to last week was offering. Thirdly, light pork, intended to make into smoked meat, can be sent in under this classification. In this case, instead of the bellies and backs being separated, they can be sent in as sixteen sides, large but not fat hogs being chosen, both the requirement for lean pork and that of the definition (200 lbs. to the barrel) can be satisfied.

But customs officials should know what mess-pork is really, and be guided by the intent of the customs definition, rather than by its imperfect words. It is seldom the appraiser who examines the pork, but usually a clerk. He should know his duty and should be held responsible for more than the perfunctory discharge of it. We are glad to hear that more vigilance seems to have been employed since our former reference to this evil was written. At least we should infer there was less fraudulent classification, as the state of trade in Canadian long clear has greatly improved.

TAX ON CAPITAL.

Some of our merchants have at last entered a protest against the municipal tax on capital employed in business. The wonder is that they have not acted sooner. Discontent has been steadily growing among them for some years. The Permissive Act passed by the Local Legislature affords an opportunity of having the evil removed, and the efforts now being made are a natural result of the government's action. Of all the forms of local taxation in modern times this is probably the most obnoxious as well as the most unjust, and we may add most unwise. Obnoxious, because it is revoltingly inquisitorial —unjust, because it discriminates unfairly— and unwise, because it is an embargo upon the enterprise of our leading commercial houses. It is most objectionable to have the assessor enquiring into a merchant's business affairs. There are but few even of our wealthiest firms that could not point to the time that an exposure of their position to the public would have been fatal to their prosperity. A business firm should no more be called upon to lay bare to the eye of the assessor the state of their resources than a private family should be forced to divulge the position of their domestic concerns. The very existence of a merchant frequently depends upon his ability to keep his own counsel, and why should he be called upon to abandon a reasonable privilege to bolster up a system of unnecessary exposure, certain perhaps, to end in personal disaster? The injustice of such a tax must be apparent to even the most thoughtless observer. The taxes as now collected are derived from the values of land, of buildings, of income and of personalty or capital. The merchant must of necessity pay the first two, that is, he must pay taxes on the value of ground and the building upon it in which he carries on his business, and as the ground is usually the most valuable real estate and the buildings substantial and expensive structures, he as a rule pays a full share in these two respects. Whether this is the proper basis of taxation we are not now discussing, but surely when the merchant is called upon to contribute his full proportion in these two forms, he should be entitled to be put upon a level with the rest of the community in his further contributions. Not so, however. The professional man (if not exempt, partially or altogether) pays upon his income. The man upon a salary (subject to a partial exemption) pays upon his income. The banks and other institutions pay upon their dividends, etc. The merchant alone is called upon to pay on the basis of his whole capital. The incongruity of a tax that singles out one class of the community for payment on their entire capital while all others pay only upon the annual results is plain, but the iniquity of the present condition of affairs becomes peculiarly prominent, when an unfortunate merchant is required to pay upon a supposed capital—upon the shadow of a capital existing only in the mind of the assessor. Numerous instances are on record where business men have paid taxes on a large capital when they were actually insolvent, and dare not appeal without giving up all hope of being able to overcome their difficulties. Practically the assessor in the majority of instances fixes the assessment at what sum he pleases. If less then the proper amount there is no appeal, if more there is no appeal or the appellant in appealing commits business suicide by destroying his own credit. If the merchant furnishes the amount to the assessor, the honest man gives it correctly, the dishonest man incorrectly, a condition of humanity impossible to remedy. There are to us positively no reasonable grounds upon which the iniquity of this tax can be justly upheld.

Again, we consider it unwise because it discriminates against our merchants in competing for the business of the Dominion. Instead of encouraging the enterprise of the Toronto merchants, we place a fine upon their energy. By the ability and perseverance of our merchants and manufacturers, the prosperity of our city is built up, and a few real estate sharks without contributing towards the general welfare become enormously rich by speculating in land. They are largely released from civic obligation by the payment of single tax. The merchant, on the other hand, is manacled by a chain of taxes, the last link of which is not only more offensive but more oppressive than all the rest. Montreal, our most formidable competitor, issues a license based upon rental instead of this odious system. Hamilton has, we believe, declared against taxing factory machinery. Several other places are moving against the present unsatisfactory condition of affairs which obtains throughout the Province. Toronto should not be last in the march of onward progress.

The Assessment Commissioner is an honest, upright man, and means well, but the position he has taken is incompatible with the welfare of the city, and not in keeping with the advanced political ethics of the day. Wealth should not be the basis of taxation. Opportunity, whether to acquire or to enjoy wealth, should be at the bottom of all taxation. We are not, however, now going to discuss the general question. Our object is to point out how offensive and unjust a tax on capital is, as well as enter our protest against our merchants being handicapped in the commercial race with shackles that would disgrace a village council of the last century.

UTILIZING PACKAGES.

We have once before called the attention of packers generally to the late custom in the States of using a package that will be serviceable to the purchaser when empty. A correspondent writing from Hamilton speaks of a visit to the large packing house of F. W. Fearman & Son, where a large number of packages in different shapes and sizes were marked to be shipped to outside villages and cities in every direction. Some were small tin pails, filed with choice lard, of no value whatever when empty; butter tubs that are liable to fall down unless kept where it is cool, and some regular lard pails, the latter being in demand for common uses when empty. The writer suggested to Mr. F. jr.. that the manufacturers of indurated fibre ware might devise some way of covering their wares so they could be used for that purpose and the consumer would have an article of ware suitable for any purpose when empty and the packer would get his returns in the increased sale of goods.

ONE ON JOHNSON.

Johnson—"I think I have read a grosser publication than the 'Kreutzer Sonata.'"

Jackson—"I have, often. There is a journal regularly published in this city which is considerably grosser."

Johnson—"You don't say? Why don't the morality department interfere? What paper is it?"

Jackson—"Ahem—THE CANADIAN GROCER."—Grip.

A similar pun to this was got off by Sir John A. Macdonald some years ago. It was in the days when Governor John Morrison,

of British America, was in the grocery business here. A political meeting had been held at the Gardens, at which Sir John spoke. After the meeting he and John met, the latter called the Premier a "villain," with a merry twinkle in his eye. Sir John replied "Well Johnny if I'm a villain you must admit you are a grocer." But John is Scotch, and he did not see the point, although every one about roared. Quite irritated he retorted hotly, "I'm not a grosser villain than you."

It was not until long after he had retired that night, and had revolved the matter in his mind that the present Governor understood why every one had laughed so heartily when he replied to Sir John.

AN ARTFUL DODGE.

A man named Wormsworth hailing from Mountain Grove, a village in Addington county, where he keeps a general store and apparently does business enough to make his life comfortable, arrived in Toronto the other day. He had a check in his pocket for $851, which he had received from an insurance company in settlement of damage done to his store by fire. He got the money at the Standard Bank and paid a wholesale grocery bill of $149. He had $702 left, and after extracting a $50 bill from the wad for expenses he proceeded to take in the sights. He succeeded fairly well and when he wound up at the C. P. R. station at North Toronto he had a flask of paint in his possession. While there he made the acquaintance of Patrick O'Leary, who lives near the station. What occurred after that is not definitely known, but in a few minutes those in the neighborhood of the station were astonished at the cry of "police," and the sight of Wormsworth hanging to the coat collar of his astonished friend, O'Leary. A constable was soon on the spot and O'Leary was placed under arrest, and along with Wormsworth was taken to the police station. Wormsworth accused his new-made friend of stealing his money. Both were carefully searched, but the money could not be found on O'Leary. An unloaded revolver was found on the visitor, which he said he had bought to protect himself from robbers, but the police took care of him and put a charge of carrying concealed weapons on the slate against him.

In the Police Court, the following morning, the charge against Wormsworth was erased and O'Leary, who was charged with highway robbery, was remanded until Monday. When the case was adjourned Inspector Stark took the countryman up to his room with a suspicion that his story was fishy. After a few minutes' conversation with him he was convinced that his suspicions were well grounded, and put the man in charge of a detective with instructions to thoroughly search him. The detective was called away just as he commenced his search. Wormsworth took advantage of the detective's absence and slid quietly out and disappeared. He was found about two hours later by Acting Detective Tripp, and brought back to the detectives' office. This time he was stripped to the skin, and in the lining of his hat the money was found. He is now in custody, charged with carrying concealed weapons, which had formerly been erased.

Wormsworth has by his actions placed himself in a nasty predicament. He had an innocent man arrested on a false charge, and subjected O'Leary and his family to the disgrace of having their house searched. The prisoner owes several hundred dollars, it is said, to people around where he lives, and it is, in the opinion of the police, a deep-laid scheme on his part to gain their sympathy and get out of settling. O'Leary is thus clear of the charge, and will now have an opportunity to have his revenge by bringing an action against Wormsworth for damages. Just as the court closed, Mr. J. W. Lang, wholesale grocer and liquor dealer, of Front street, called at police head-quarters and signed bonds for $200 that the crafty countryman would appear before the Magistrate on Monday. On that day he appeared to answer the charge of carrying fire-arms, and was fined $40 and costs, the extreme penalty in the Magistrate's discretion.

LOOK OUT FOR THEM.

It is reported that the two young men R. B. Ford and J. H. Graham who have been mixed up in shady advertising fakes in Toronto and Montreal are operating in London. In Toronto they got out a lithograph of the Board of Trade building and solicited advertisements to put upon it. By false representations they secured a number of advertisements and collected a considerable sum of money. They then left the city suddenly. They next loomed up in Montreal where they commenced the publication of a "Fireman's Souvenir." Again they obtained under false pretences sums ranging from $500 down. We have not heard what scheme they are working on our London businessmen. We advise our London friends to be on the lookout for them. If a business man wants to advertise there are plenty of excellent papers which will insert the advertisement at reasonable rates. The experience of successful business men shows that money spent in newspaper advertising pays, while advertisements inserted in souvenirs, hotel registers, exhibition guides, lithographed hangers, sandwich boards does little or no good. It is strange that shrewd business men should be taken in by such people as Ford and Graham, and especially so after they have been warned. We laugh at the innocent farmer who is caught by the hay fork man but what can we say to a sharp, keen, shrewd business man of Montreal who though warned of the character of these men gave them $100 to forward their schemes.

CANADIAN TRANSPORTATION.

Canadian trade relations with the United States are the source of much worriment, on account of threats of non-intercourse. But in most cases there is some ulterior purpose in view, as special interests may dictate. A Washington correspondent, summerizing recent developements, says: "Some of our statesmen who are profoundly ignorant of the interests and necessities of New England persist in stirring up the question of Canadian transportation about every six months. Senator Cullom, of Illinois, has just given the matter prominence again by drawing from Secretary Windom a letter in regard to the legality of the transit privileges enjoyed by the Canadian Pacific and Grand Trunk railways. Secretary Windom suggests the possibility that he may cut off the privileges of the Canadian Pacific by revoking the powers exercised by the consular agent of the United States at Vancouver, but he is not likely to act in the matter when he comes to examine the treaties, laws and regulations under which the existing privileges are granted. These powers rest upon the plain language of Article 29 of the treaty of Washington, and there is no reasonable doubt that the article is still in force." The Canadian ministerial organ in Montreal refers to the subject and says that while it is possible that the Treasury regulations may be so amended as to disarrange the traffic with China and Japan carried over the Canadian Pacific Railway the matter is by no means important, as the withdrawal of the American agent at Vancouver would only "transfer the bonding to a United States frontier port." The threats involved, we are told, are becoming somewhat familiar, and have little effect. It would seem desirable, in the interests of trade, that this ceaseless making of faces across the boundary line and the calling of hard names should give place to some well defined policy consistent with the national dignity and self respect. Constant badgering becomes tiresome.—Iron Age.

Soap and water are cheap, but soil on goods is expensive.

CAIRN'S
HOME MADE MARMALADE.

The following houses have just received some fresh stock of this wholesome breakfast delicacy:

Messrs. Turner, Rose & Co.
" Caverhill, Hughes & Co.
" Kinlock, Lindsay & Co.
" Wm. Donahue & Co.
" Lockerby Bros.
" Lightbound, Ralston & Co.
" L. Chaput, Fils & Co.
" N. Quintal & Fils.
" Geo. Childs & Co.
" Hudon, Hebert & Co.
} Montreal.

Messrs. Perkins, Ince & Co.
" Smith & Keighley.
" J. W. Lang & Co.
} Toronto.

BLAIKLOCK BROS, General Agents,
17 Common St., MONTREAL.
Agents for Toronto: Steel Hayter & Co.

SUGGESTIONS ABOUT ORDERING GOODS.

1. Write only on one side of the paper when ordering goods. The other side is apt to be neglected, and it is inconvenient for reference after the order is filed away.

2. Do not mention a remittance, and order goods both on the same sheet of paper. The remittance, in whatever form it may be sent, whether a draft, money order or an express order, goes to the cashier, and the statement that you sent it should be in shape to accompany it to insure you getting credit for the amount. The order will go to the order clerk.

3. Use one sheet for the remittance and another to write the order on, to insure prompt attention for both.

4. Do not send an order and a complaint about a former bill of goods or a claim for reclamation on the same paper. The trouble about which you write will have to go to the claim clerk for adjustment, while the order will go to a different part of the house to be filled.

5. It is better not to write part of your order and then introduce some other subject foreign to the order, after which continue your order. The stock clerk who is getting out your order has no interest in any remarks which do not refer directly to the order before him.

6. Not signing orders is more common than one would suppose. It leads to much annoyance and delay. Even if you have a printed letter head with your name and business on it, a house might not be justified in not filling it unless they first wrote to see if the order had your sanction. If they filled an order supposing you wrote it, they would have no proof you sent it if for any reason you did not want to pay for the goods when the bill became due, or for some reason refused to receive the goods.

7. Do not fail to stamp the envelope the neglect of this often sends the letter to Washington, D. C., to have the stamp sent, before the letter can reach its destination.

8. Write plainly so the parties cannot help understanding what you want. Do not crowd what you have to say, but take another sheet of paper to finish.

9. Give both the number and size of an article so they can make no mistake.

10. Do not abbreviate too much. A ½ gro. T Spoons may mean either Tea or Table Spoons, and you would be almost sure to get what you did not want.

11. There are many other suggestions which might be given which are just as important as those just mentioned. We should be pleased to hear from some of our friends on the subject,—Metal Worker.

One Curtis, of Windsor, charged by D. W. Mason, grocer, with having obtained some $300 worth of goods under false pretenses, has been held by Magistrate Bartlett on his own recognizance in the sum of $500.

SPECIALTIES.

Recently some remarks appeared in the Merchants' Review regarding the advisability of retail merchants adopting the feature of making a specialty of some novelty for the purpose of drawing trade. The idea of a specialty is not at all new, it being quite common for retailers to print upon their cards and other stationery an announcement to the effect that a certain staple is a specialty, when the fact too often is that that particular article has nothing, either in quality or any other respect, to distinguish it from the same staple which is handled by hundreds of other retailers. Therefore it is a mistake to so term it, and there is danger that instead of such a "specialty" being a benefit to the dealer, it may drive trade away, for when the article thus put forward lacks special superiority it follows that the public may judge the balance of the stock by the same criterion, and go elsewhere. It is not at all a hard matter to select the right kind of specialty, when the proper attention is given the subject. In a late issue we made some comments upon the strange lack of individuality of many city retailers, the uniformity of the appearance of their stores and the sameness in their selection of stock and arrangement thereof being very noticeable. But there are many conspicuous exceptions to this too common experience, and among them we have been struck by the enterprise exhibited in the matter of specialties. For instance, the other day we passed a fine, prosperous looking retail grocery which bore a sign announcing in large letters : "Headquarters for Perfectly Gleaned Currants." How many housekeepers, who in the past have been annoyed by the discovery of almost as much dirt as fruit in the currants purchased by them, not to mention the numerous little stones which seem to have an affinity for the dried currant—how many of these ladies who have spent more time than the job was worth in picking over and washing this fruit when needed for immediate consumption, have been attracted by that sign and induced to try a novelty, and probably purchase other goods in the same store, we can only surmise, but imagine that the proprietor has had no reason to regret hoisting that placard. Another retail grocer, in a neighboring city, offers several specialties, among them fresh eggs, from one to three days old, which are the product of his own hens, a great number of which have the run of his stable yard, and are a very profitable investment. When it is utterly impossible to obtain perfectly fresh eggs for the use of invalids from other stores in the vicinity, they can be had from this grocer at a reasonable rate, and the convenience assists his business wonderfully. Scrupulously fresh vegetables and fruits of the very finest quality form the specialty of one of the most successfully conducted retail grocery stores in this city. The array of samples of these goods along the front of the establishment is one of the sights of the neighborhood and the transient trade alone attracted by it must be enormous, judging from our own observation of the store in question. Similar examples might be given ad infinitum, but the few mentioned are sufficient to establish our point that a specialty possessing distinctively superior merits is essential to the most successful development of the retail business.—Merchants' Review.

HAVANA CIGARS GUARANTEED.

A precaution that will nullify in future the effect of a customs stamp misappropriated to the service of covering an excise stamp, is now to be taken by Havana manufacturers. The New York Sun says: Cigar importers have just received the first consignment from Havana bearing the new guarantee in the shape of a manufacturers' label. Many thousand boxes of them are destined for points as far distant as Montreal and San Francisco. Some of the brands have already been put on the market in this city.

This matter of a guarantee label has been talked of for nearly two years. The manufacturers of Havana are organizing in a union for mutual protection, and one of the difficulties with which they have had to contend is the disposition of conscienceless dealers in this country to sell domestic cigars as Havanas. The customs officials stamp every box of cigars arriving at this port with a label that certifies that the cigars were made in a foreign country, but the government stamp does not distinguish the different countries from which cigars come. So it has happened that German, Dutch and Mexican cigars, as well as cigars from other tobacco manufacturing countries, could not be told from Havanas by the great majority of ordinary purchasers. What the Cuban manufacturers desired was a stamp that would guarantee absolutely to the consumer the genuineness of their goods. It took them a long time to hit upon the right idea and longer afterward to execute it. The result is a label that will prove a dangerous if not impossible thing to imitate.

It is made up of several distinct features. The ground work is an engraving of intricate design, made up in scrolls interlacing and bearing the title of the manufacturers' union in very fine print. The general color given to the label by this background is dark orange. Across the surface in regular, legible type are the words that state the purpose of the label as a guarantee of the goods it marks. Beneath are the fac-simile signatures of the president, vice-president and secretary of the union.

Perhaps the most important features of the label are found at either end. At the left is a copy of the seal of Spain, permission to use which was obtained from the home government. This insures the co-operation of the Spanish authorities in prosecuting any who may attempt to imitate or misapply the label.

Below the national seal is a finely executed, fanciful design, the importance of which is chiefly to make counterfeiting difficult. At the right-hand upper corner is the head of Christopher Columbus. Across this end is stamped in jet black the seal of the City of Havana. This seal, oval in shape, is applied after the general label is printed, as may be seen when several labels are compared, for the letters and lines do not fall on the same place in every case. The last feature of the label is the name of the manufacturing concern that uses it. That is printed diagonally across the whole stamp, the words reading from the lower left hand to the upper right-hand corner. The type for this line varies with each house, being chosen so as to make nearly a complete diagonal line across the label.

The use of the union label is not compulsory upon Havana manufacturers. Every member of the union is supplied with labels, which he may use as he sees fit. It is generally understood, however, that from this time forward all cigars from Cuba will be marked with the union label. The label does not certify as to the quality of the cigars; it simply assures the consumer that these are genuine Havana.

Several months ago the union notified Americans importers that the use of the label would begin July 1. The importers asked for delay, for, alarmed by the increase in duty proposed by the McKinley bill, they had stocked themselves with Havana tobacco for months ahead of consumption. They argued that the genuine Havanas already in this country would be discredited because they would not bear the new lable. The union refused to delay matters. An importer said that no dealer need be disturbed about his new stock, because the customs stamp applied to every box at this port is always dated. A doubting customer may therefore be convinced by showing him the date of the revenue stamp, which will prove that the cigars left Cuba before the new label was adopted.

The union label is so put on the box that it touches three sides. A strong paste is used that makes it impossible to detach the paper from the wood without tearing it to pieces.

OUR MARKET FOR EGGS.

When the McKinley Bill was introduced, remarks the Ottawa Citizen, a Canadian cheese shipper happened to be in England, and thinking he saw a chance for a good thing in eggs, he made an arrangement with a prominent produce commission house for direct shipment of eggs. On his return to Canada he shipped a few cases, and the result has been so satisfactory, both as regards price and the condition in which the eggs arrived, that he is now buying all the eggs he can get for shipment to Great Britain, and his example will doubtless be soon followed by many others. The beginning is small, but it is foolish to despise small things. The first shipment of cattle to Great Britain, barely fifteen years ago, was only about a score. The shipments this year will probably reach 100,000 head. The demand for eggs in Great Britain is almost unlimited, and as there is no difficulty in keeping eggs for months in good condition, there is every reason to believe that Canada will be able to find a good paying market in Great Britain for every egg kept out of the American market by the McKinley Bill, and more, too, if we have them to sell.

POINTS FOR CLERKS.

It seems a pity that boys generally have adopted so many slang expressions and so many perversions of common language in their every-day speech. One almost needs an interpreter sometimes to know just what they do mean. It is of no use to attempt to learn the dialect, as the expressions change with every phase of the moon. Things seem to be less "high-toned" than they were a while ago, and "cheese it" and "give us a rest" seem about obsolete. But we need not congratulate ourselves over the improvement. The old has only been replaced by the new. "It tastes me so high," I heard a nice little child of 6 say the other day over something that was quite amusing. No one need be told that there were big boys in that house.

But it is not a good thing, though so many good boys have fallen into the bad habit. Pure, clear, sharp-cut words that express just what one wishes to say, give a man a power in society. You feel instinctively that there is no nonsense about him, and you naturally associate his method of speaking with similar clear methods of thinking. Your verdict is apt to be that "he is a smart man." We judge people very much by their speech, and they do the same by us.

I know a young man who is a bank clerk, whose every word is as exact as if printed in a book. He is a sharp, energetic man, prompt in all his duties, quick in his movements, but I never heard him give the false sound to a letter, much less use a perverted word. He is a man who commands universal respect wherever he goes, and one in whom the most implicit reliance is placed.

However we may condone this boyish foible of slang, there can be no apology given for an oath. It stamps its speaker with a very dark brand. It blackens the soul and poisons the air. It sullies every soul that hears it. So it is with all evil words which pass so glibly from one to another. One has well said of those who rehearse such speech: "It is as if one should dip his hand in a barrel of tar and then go about shaking hands with all whom he met." A blot left on the soul by a pitchy word cannot be effaced like a stain on the skin. Have you not known those whose hearts seemed like a seething cauldron of pitch? They are people to shun.

It is a good direction of the wisest man to "Let another man praise thee and not thine own mouth, a stranger and not thine own lips." Praise that comes to us that way is apt to have more weight with us than when it is only self-praise. Not many would claim, with the jovial Robert Burns. to "have descended in a line of scoundrels from the flood," but many seek to impress us with very different views of their ancestry and associations on all possible occasions. They will tell you in a half-hour's conversation of the fame of their cousin, the Senator, of the glories of their uncle's establishment in New York, of the letters their sister wrote home from Europe that summer she went abroad; how their father shook hands with Daniel Webster and was at a dinner with Clay—not even forgetting to mention that they went on board the Great Eastern. It is surprising how much personal history they can bring out in a short conversation. But what is apt to be your real estimate after they have gone, notwithstanding all their credentials brought forward to impress you with their importance? Boys never take well to this assumption of airs on the part of a newcomer, and generally have a "free masonry" among them calculated, as they phrase it, to "take the wind out of his sails." It may not be a pleasant discipline, but it is salutary.

Unassuming manners are a characteristic of real greatness. Self-contained ability is no boaster. The works of such men praise them far more than their lips.

Be content to fill well your own niche in the world, even though it is a narrow one. If you outgrow it you will find a better place in waiting. Do not try to shine by borrowed light. The family glory will only give you a faint flicker if you have not the real oil of merit in your lamp.

There are, of course, suitable times and seasons in which to speak of those things in which you are interested. An excessive reticence and air of mystery about one's affairs is apt to be misconstrued and is not wise. But even this is more creditable than to be in a manner constantly passing your hat soliciting the world's attention and consideration.

Be willing to pass for no more than you are and do not grieve if you are sometimes taken for less. It will be much pleasanter to have the world find by and by that your merit much exceeds your claims than to have it the other way. Good boys who have been unfortunate in their early training sometimes fall into this habit, but it is wise to suppress it before the world takes the case in hand, as it is very apt to do.

Longfellow says that "the talent of success is nothing more than doing what you can do well, and doing well whatever you do, without a thought of fame." Lowell puts it very neatly when he says of the footprints and rain spots on the sandstone—"Perhaps it was because the ripple and the rain drop and the bird were not thinking of themselves that they had such luck. The chances of immortality depend very much on that."—American Grocer.



The Florida orange crop is estimated at 2,000,000 boxes, or same as last year.

Mr. Qua, of J. W. Lang & Co., returned to business, on Monday, after a short vacation.

Mr. T. E. Clatworthy, manufacturer's agent, returned the other day after spending some weeks in England.

Mr. Bart Cottam, London, passed through the city on Friday, on his way to Montreal. He is taking a short vacation for the benefit of his health.

It is now the general impression that the McKinley Bill will be passed by the United States Houses early in September, and that it will become law about October 1st.

A carload of apples arrived in London, Ont., over the G. T. R. from the West, on Sunday. While in transit the car in some manner caught fire, the result being a badly damaged car and several barrels of roasted apples.

Dunbar Bros. general store and residence, Blytheswood, was totally destroyed by fire about four o'clock on Tuesday morning. Loss estimated at $2,500. Stock insured for $1,000 and building for $5,000; no insurance on furniture. Origin of fire unknown.

The Morse Soap Company will show in the main bullding of the Industrial Exhibition a number of machines in operation illustrating the various stages in the manufacture of soap. This will afford to the visitors an insight into an important branch of industry.

Our travelling representative, who is now on the Pacific coast, daily meets with many people who have gone there from the older parts of Canada. He met two old friends of THE GROCER in Vancouver, P. T. Dunn and Walter Taylor. The latter is now manager of the B. C. Canning and Coffee Co.

On Sunday morning a cheese factory near Napanee, owned by Mr. J. K. McCargat, of Belleville, was destroyed by fire, and 180 boxes of cheese were burned in it. Insurance on cheese, $1,000, in the Royal Canadian, and $1,400 on the building in the Etna, which will not cover the loss. There are suspicions of incendiarism.

Mr. W. S. Kaife, Montreal, with Mr. James Innes and other gentlemen has been visiting a number of farmers in the vicinity of Guelph for the purpose of ascertaining the prospects for the successful operation of a beet sugar factory. Much encouragement was given by the farmers, and a convention of agriculturists will be held on the 30th instant, to discuss the subject of beet sugar raising. The product of 1,000 acres will be required to start the industry. Mr. S. Kaife is favorably impressed with the ocality as a centre for the operation of the beet sugar industry on a large scale.

The other day 50,000 pounds of wool was sold on the Chatham market at 18 cents per pound. The three wool buyers on the London market, Messrs. Wrighton, Pritchard and Elliott, have bought about 100,000 pounds and the prices paid by them will average over 21 cents per pound, in many cases 23 cents having been paid.

A lady living in Parkdale took the trouble to say to one of our staff last week that Silver Star Stove Paste was the best article of stove polish she had ever used. She said her reason for speaking of it was that she had enquired for it at both the grocery and hardware stores there, was unable to find it, and had to send to Hamilton for another box.

The old Central Bank building on Yonge street, in this city, is in course of metamorphosis. That structure will soon shed its dinginess, and take up its dressing with the other buildings about it which have been transformed from eyesores into architectural ornaments. The old bank, more than rehabilitated, is to be the new quarters of the Canadian Commercial Travellers' Association.

The firm of Bryant, Gibson & Co., has dissolved partnership. The old business will be carried on by Mr. Bryant, while Mr. Gibson will go into partnership with his brother, Mr. S. F. Gibson, to manufacture cocoas and chocolates. The latter has had many years' practical experience in the manufacture of these goods. They will occupy No. 35, Wellington st. east, and will be known as Gibson & Gibson.

Friday evening, about five o'clock, as a horse hitched to a delivery waggon belonging to Charles Nenino, grocer, Sarnia, was standing without a driver on W. B. Clark's dock, between the G.T.R. railway and the river, a train left the Sarnia station for Point Edward. The horse becoming frightened ran a race with the train, and endeavoring to cross the track at the switch house at the foot of Lochiel street, the engine struck the waggon, smashing it to atoms, throwing the fragments on top of the horse, which was extricated without any injuries except some slight bruises.

For a number of weeks past a gang of highway robbers and safe crackers have been plying their trade most industriously in the towns and villages about Montreal. Their latest exploit was at Joliette at 2 o'clock on Saturday morning. Mr. Edward Bigne keeps a general store in the village, and his safe was bored into from the top and blown to pieces by gun powder. The explosion also wrecked the store to a considerable extent, but the unknown robbers only got $15 for their pains. Chief Detective Cullen, in speaking of these robberies expressed the belief that the gang in question belonged to Montreal.

The Badgerow-Falconer
Bonded Vinegar Manufacturing Company
Highest Medal Award Toronto Exhibition.
Telephone 1261 69 & 81 Jarvis St., Toronto

Fraser River Salmon.

"ROYAL"
- AND -
"BRITANNIA"
Brands of canned salmon are the finest packed in British Columbia. The canneries being situated at the mouth of the Fraser River are in a position to pack their fish fresh from the boats.

BELL-IRVING & PATERSON,
AGENTS,
Vancouver and New Westminster, B.C.

Geo. Robertson & Son.,
WHOLESALE GROCERS
Ontario Street,
KINGSTON, ONT.,
CANADA.

EDWARD
ADAMS & CO.
ESTABLISHED 1846.
Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,
Tobaccos, Wines and Spirits
95 & 97 Dundas St., London, Ont.

ROSS'S ROYAL
BELFAST
GINGER ALE
IS THE
BEST IMPORTED
Ross's Royal Soda Water.
" " Seltzer Water.
FOR SALE BY
ALL FIRST-CLASS GROCERS.

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO, ONT.

CANNED PEAS.

Purchasers should place their orders early this season. We have now arriving the following choice brands, viz. :—Aylmer "Champion of England" and "Standard"; Delhi "Sweet Wrinkled" and "Marrowfats"; Simcoe "English Garden" and Picton "Little Chief" &c. All fine goods warranted to give satisfaction.

Sloan & Crowther

WHOLESALE GROCERS,

TORONTO.

H. P. ECKARDT AND CO

IMPORTERS

--: AND :--

Wholesale Grocers.

3 FRONT ST. EAST, TORONTO.

JAMES WATSON & CO.,
Established 1867.

A PICKLING POINTER

AS the pickling season is near at hand, we call the attention of Grocers to our Pickling Spice. Ask your Wholesale House for it—we keep it up to the Standard,—It is not reduced in flavor with low-priced spices to meet the demands for a cheap substitute.

James Watson & Co.,

Coffee and Spice Dealers.

EBY, BLAIN & CO.,

Importers of

CEYLON TEAS,
INDIA TEAS,
JAPAN TEAS,
CHINA TEAS,

STAPLE and FANCY GROCERIES

EBY, BLAIN & CO.,

Wholesale Grocers, &c.,

CORNER FRONT AND SCOTT STS., TORONTO.

[*Established* 1780.]



"LA BELLE CHOCOLATIÈRE."

W. BAKER & CO.'S REGISTERED TRADE-MARK

No Chemicals are used in any of *Walter Baker & Co.'s Chocolate* and *Cocoa Preparations.*

These preparations have stood the test of public approval for *more than one hundred years*, and are the acknowledged standard of purity and excellence.

T. KINNEAR & CO.

Wholesale Grocers, Importers of

TEAS,

SUGARS,

ETC.

47 Front St. East,

TORONTO, ONT.

SMITH & KEIGHLEY

WHOLESALE GROCERS.

Have just received Consignment :

NEW JAPAN AND CEYLON TEAS.

SEND FOR SAMPLES.

Ask for Quotations of new-packed corn to arrive.

SMITH & KEIGHLEY,

9 Front St. E., Toronto

J. W. Lang & Co.,

WHOLESALE GROCERS,

33 Front St. East,

TORONTO.

PERKINS, INCE & CO.

Wholesale Grocers,

TORONTO.

JUST ARRIVED.

New Season's Japan Teas.

WARREN BROS. & BOOMER,

IMPORTERS

AND

WHOLESALE GROCERS,

35 and 37 Front St. East,

TORONTO, ONT.

SUGARS, COFFEES AND TEAS SPECIALTIES.

THE

ST. LAWRENCE SUGAR REFINING CO'S

Granulated

and Yellows

ARE PURE.

- NO BLUEING -

Material whatsoever is used in the manufacture of

OUR GRANULATED.

1845 | | 1890

THE

E. B. EDDY

MANUFACTURING COY'S

MATCHES

ARE THE BEST.

Long Established.

Unsurpassed.

FULL COUNT.

FACTORIES AT HULL, CANADA.

FAC SIMILE OF THE LABEL OF



The Best Scouring and Cleaning Soap in the World.

For cleaning woodwork, pots, kettles, pans, floors, painted ceilings, windows, and everything in the cleansing of which a Scouring Soap can be used it has no Superior. It is a larger cake, lasts longer, does its work better, and is cheaper in every way than any other Scouring Soap. Cut this out, and ask your Jobber to send you a box of *Pride of the Kitchen*. It is worth trying.

KIRK L. PERRY, Agent,
TORONTO, CANADA

SURPRISE
SOAP
The St. Croix Soap Mf'g. Co.,
ST. STEPHEN, N.B.

The Markets

TORONTO, August 28, 1890.

GROCERIES.

If the trade done since last report were to be taken as the unit of average for the year, it would not indicate a high state of activity in the grocery department of Toronto trade. At this season the average is usually not more than preserved, and in the present week is not so far out of reach as in former individual weeks of this year. Sugar goes off quietly, as do dried fruits and canned goods. The trade in coffees is dull, and in teas fair. Molasses, rice and spices go out in correspondence to a demand that is more active than usual. Money is scarce and payments are rather slow.

CANNED GOODS.

We are now between tides. The ebb of the old stocks and the flow of the new are going on at a time when about the least attention is given to either. Fresh fruits, one after another come in their season. Likewise, of varities whose season is past housewives have put down a domestic supply that will engage the family consumption for some time. For two months more we may expect dulness, as during that time fruit in its natural condition will be available. Also, the summer holiday season, the time of rusticating, picnicking, etc., is past, and canned goods will decline a great way from the state of demand which was maintained throughout that season. There is no change in any of the prices current a week ago. The probabilities of a very light pack of peaches is directing more attention to the 1889 pack of this goods. Usually dealers will shade prices of these at the tail end of the season, but this year they are fimly held at $3.25 for 3's and $2.25 for 2's. There is a good demand from jobbers for canned peas, and further sales were made the other day at $1. There appears to be little doubt that some of the canned goods packers sold more peas than they were able to put up. We hear of a case where one packer had to buy from another to fill his orders. Though the market is now slow for this class of goods, there is every reason to believe that the year's consumption beginning on the new pack will severely strain the stock on the market. A round lot of strawberries was sold on Saturday for shipment to the North-west at $2.20 here.

The pack of canned corn in Maryland in 1888 was about 900,000 cases. Last year 400,000 cases were put up. This year, it is estimated, not over 150,000 cases will be packed there.

The New York Bulletin says: There is still some variety of opinion on the future of the market for salmon, and more or less contrast also in currenr report as to the present distribution. The bulk of testimony, however, goes to show that the distribution is gradually expanding, and more prominently at interior points than at the centre. Columbia River flats, as a matter of fact, are becoming rather scarce, and there seems to be no great surplus of Columbia River tall tins, despite the large pack this season and the extensive deliveries making. Considerable old prime red Alaska has been bought up quietly, until now there is little or nothing in the way of a good article left that can be had at under 90c. f. o. b. As to the new pack of Alaska fish, information is fragmentary, but the belief seems to be gaining ground that, with due allowance for existing conditions in England, a pack equal to that of last year will be absorbed in the event of prices being kept down close to the present level.

Davidson & Hay report the arrival of a shipment of new canned salmon in flat tins put up by Ewing & Co., New Westminster. The quality shows up very well.

COFFEES.

The local demand is quiet. Prices are stronger. Cables report a further advance of ⅛ on Rios. The formation of the "Bagging Coffee Co." in New York was expected to have the effect of a monopoly, but it is not thought its capital is great enough to control the whole Rio crop, and the company proposes to be constituted only to promote the stability of prices. They will be large buyers, and in the case of a decline in prices will be enabled to carry a large supply until values have recovered They expect by large operations, facilities for bagging by steam, and the owning of large warehouses to effect great economies in their business. It is proposed to purchase large warehouses and establish agencies in New York, Havre and London, and they will engage in any financial transactions which have coffee for a basis. Ten per cent of the capital is to be paid up on subscription, ten per cent when the company is organized and the remainder can be called for by the directors, when they deem it necessary, in installments of twenty per cent, with an interval of ninety days between each call.

DRIED FRUIT.

Trade goes rather quietly on its way in this department of stock. The surplus of old crops is small. Latest advices confirm previous reports that the crop of French prunes will be heavy, but remark that, owing to backwardness, it is yet impossible to gain information as to the probable average size of the fruit. The new raisins will not be on this market for a fortnight at least. Currants are getting into smaller compass here ; the recent sales of round lots having reduced the stock materially. Half barrels are very scarce and 5¾ to 6c. is asked for barrels.

Sultana raisins and Eleme figs—The reports from Smyrna are briefly that the low estimates of the crops lately sent out must be still reduced in consequence of the continued dry weather, and it is now certain that the result will not be more than half that of last year, which was also a short crop of sultanas, though a good crop of figs.

Valencia raisins—Nothing having occurred till this date to prevent the safe drying and housing of the fruit, the safety of the good crop already reported is pretty well assured, but it is yet too early to speak definitely, as very large quantities will be exposed for some weeks yet.

Currants—Are offered by cable at reasonable prices, considering the greater consumption that will follow the abolition of the English duty and the growing demands of France, still buyers are not operating freely, expecting still some little concessions in view of the very large yield already reported.

Prunes—This article is monopolizing largely the attention of speculators in the United States, and though the price is exceedingly high, some business has also been done here, chiefly in Atlas prepared, as their seems very little chance of a decline. Even ordinary fruit in casks cannot be imported to retail under 10c. per lb. and importers are very unwilling to operate in this class of fruit here, as the consumption must be very much affected by

SELECTED VALENCIA
Raisins.

ESTABLISHED 1869.
STANWAY & BAYLEY.
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST, TORONTO.

Evaporated
Apples

MARKETS—Continued.

such high prices, notwithstanding the certainty of a much smaller apple crop.

NUTS AND PEELS.

The stocks of nuts on this market have suffered little diminution from trade transacted this week. Prices rule as quoted a week ago. Candied peels are improving abroad. Orders given this week at old prices were accepted, but manufacturers cabled, "Accept no more." Scotch drained peel put up in kegs of 100 pounds each arrived on Monday. It differs in quality in that there is not so much sugar in it. Quotations are 15c. for lemon and 16c. for orange.

RICE AND SPICES.

No change in either. The demand for rice is fairly active, and that for spices is good, pickling operations keeping up the tone of the trade to a higher pitch than that generally reached in other parts of the year.

SUGAR.

The sales this week have been rather small and few. There is no further change in this market, granulated being still 6¾ to 6⅞c. There is a scarcity of brights, for which the demand is strongest at the moment. There is an abundance of low-grade stock which can be sold at 5⅛ to 5¼c., the lowest quotation having been reached since last report. Raws are 5⅜ to 5½c,, and are scarce.

Willet & Gray, New York, in their weekly sugar circular, say: Raws unchanged. Refined advanced 1-16c. European markets remained considerably above the parity of ours, and the refiners here wisely accepted the offerings of raws at current prices, which resulted in a good business. The meltings were large, and refiners' stock decreased 10,356 tons. The total stock decreased 14,170 tons, and is now 18,339 tons less than at the same time last year. At the close refiners are disposed to hold off, but, as their supply is only moderate, they must continue their purchase. The position justifies an improvement in prices here, until our values are on a level with those in Europe. The reduced stocks on that side and the enormous consumption going on indicate steady if not firmer prices there prior to the time when new beet sugar will be ready for delivery, which is likely to be several weeks later than usual this year. Notwithstanding the large sowings of beets and the more favorable weather lately, the reports show a poor yield. The demand for refined here is still very light pending Congressional action on the tariff and in view of the small fruit crop. This is not likely to cause lower prices, because the position of raws is so strong, and, as there is now every probability that any tariff bill, which may be passed, will not take effect before January 1, 1891, dealers need not be so careful about keeping their stocks low during the rest of the active sugar season. Total stocks in all principal countries are decreasing rapidly. On July 17, 1890, we reported same, at latest uneven dates, as being 1,007,688 tons, against 623,643 tons at same time last year. To-day the latest advices show 789,530 tons, against 548,113 tons for last year.

SYRUPS AND MOLASSES.

Molasses is in good demand, quite a large quantity going into consumption. Trinidads are cheapest offering on a basis of 32 to 35c. in puncheons. New Orleans molasses in barrels is 90 to 95c. This higher price is a result of the duty. There is little on this market. Syrups are quiet. Corn syrup is not quotable now below 5c., the great advance in corn, which has gone up 70 per cent. in the United States, causing a rise in the syrup.

TEA.

Tea is in fair demand with a better feeling in the market. The extent of the advance in some teas is shown by the New York sale of last week, when a second Young Hyson that was bought three month ago at 13½c. sold at 17½c. There are a good orders for low to medium grade Japans which are in light supply. Low-grade blacks sell very well, the market for them improving as a consequence of the scarcity of low-priced good value Japans, and the reaction of that scarcity upon the price of greens. Indian and Ceylon teas are quiet. In London a decline has taken place in nearly all grades. Medium teas showed a fall in some instances of a penny or two pence per pound. Lower descriptions were less affected. Really good liquoring kinds are still badly wanted. Musters lately arrived from Calcutta appear to show occasional improvement in quality. All descriptions of Ceylons have participated in the decline, except those with special point in liquor.

The mid-August issue of the London Produce Markets' Review says: "Altogether upwards of 17,100 packages of Congou have been offered at auction, comprising a large selection of the various descriptions of both Red aud Black Leafs. Common grades largely preponderated, and prices for these were generally weak, tarry Black Leafs being especially depressed, owing to the very small demand for them. The lower qualities of Saryune also sold at such low prices that they are likely to pass quickly into consumption. Moning and Kaisow Siftings of new impor were largely offered, and realised low rates, some of the former being of very good quality. Prices for China Tea generally have reached a very low point, and will compare favourably with any other descriptions. As soon, therefore, as the trade recognise this, a better demand is almost sure to spring up. In contrast, however, to the common descriptions of new Tea, the value of fine Black Leaf is well maintained, and as the supply is decidely small, prices are not likely to recede. Souchongs have been largely bought, both by the home trade and shippers, the crop this season being the best for some years past. The commoner qualities of new-make have sold at a lower quotation, but the quality is rather indifferent; the finer kinds, however, are scarce, and realise full prices. The new crop of Soo Moo appears to be liked, as most of the parcels are thick and juicy, but all other descriptions of Red Leaf compare unfavourably with those of last season.

Falk's Table Salt.---Cleanliness, Economy.

THE OLD STYLE.

Hitherto Table Salt has been sold in bottles, jars and thin paper packets. Most cooks know only too well the labor required and the loss entailed in extracting salt from bottles and jars, and in grinding the brick-like packet salt.



THE NEW DEPARTURE.

FALK'S TABLE SALT never cakes, but remains perfectly loose in the packets, which are made of paper of a novel description, excluding atmospheric moisture.

It is scrupulously clean. No hand touches it, either in the manufacture or the packing. All this is done by machinery invented by H. E. FALK; and the paper bags prevent any hand from coming in contact with the salt either in shops or kitchens. Consequently, it reaches the consumer in the same state of perfect purity and cleanliness in which it comes from the brine springs of Cheshire. To be obtained through the Trade.

Canadian Agents: THE IMPERIAL PRODUCE COMPANY OF TORONTO, LTD., Brokers and Commission Agents, 69 Front St. East, Toronto, and London, England.

PETROLEUM.

Prices are firm at last week's quotations. An improved trade is noticeable.

DRUGS AND CHEMICALS.

There is very little to say about the drug and chemical trade. It is going along at a very normal pace with no new features to outline in a market report.

BUTTER AND CHEESE.

In the plentitude of trade stock upon this market the want is most marked for really good table butter. Arrivals continue to be liberal but the monotonously low proportion of table butter is about the most steadfast feature of the receipts. The price would mend if the quantity and quality of this select grade would rise. Good dairy tubs, pails, or crocks bring 15c. There is a very good supply of pound rolls at 18 to 20c., with the latter figure paid only for strictly choice. The demand has a considerable set in the direction of pound rolls. Creamery tubs go off at 18 to 20c., and are rather deficient in quality. Creamery rolls are 20 to 21c., and are in strong request. Old tubs are not moving, but are quoted at 5 to 8c.

Cheese is 9 to 9½c. Dealers are selling June make at 9¼ to 9½c. Prices have advanced 6d. in England.

COUNTRY PRODUCE.

BEANS—Are very scarce and the price remains at last quotations. A lot of 50 bushels changed hands on Monday at $1.70. Stocks both in Canada and the United States are very light.

DRIED APPLES—Have gone up to 7½ and 8c., and nearly all that have been put on this market have been taken off. The low yield of the new apple crop has stiffened prices greatly and accelerated the movements of buyers to get a hold of the remnant still unconsumed.

EGGS—Are 15 to 16c per dozen. The supply at present is adequate, though not so liberal as to make prices shaky.

HAY—No. 1 timothy on track is $10 for new and $10.50 for old. The quantity offering is large.

HIDES—Cured are 7¼c. No. 1 green cows' are 6½c. No. 2 are 5½c. and 3 are 4½c. The supply is light.

HONEY—Is unchanged. The demand is slow, being still engrossed with the fruits now to be had. Prices are yet 9 to 12c. for clear, and 14 to 18c. for honey in the comb.

HOPS—Are dull and quote from 10 to 12c. for yearlings, 14 to 16c. for '89 stock.

OATS—Old are worth 40c. on track.

POTATOES—Are now in very good supply

MARKETS—Continued.

still bringing $1.50 in large lots and $1.75 to $2.25 per bbl. out of store.

POULTRY—Chickens are 50 to 70c., and ducks are 60 to 80c. The market is kept very well stocked, no shortage being felt in either.

SKINS—Are 70c. for sheep. For calf prices are 8c. for No. 1, and 6c. for No. 2.

TALLOW—Rough 2c. Rendered 5½c.

WOOL—Is dull and unchanged at 21 to 23c.

FISH.

The supply of fish received this week is a little better than last week, and the local fish dealers are better able now to supply the demand. The prices for nearly all class of fish have advanced owing to scarcity. Trout is reported to be a little more plentiful, while white fish is very scarce. British Columbia salmon is in fair request, but the supply will be scarce from now on, as the run for that class of fish is about over. Lake herring is very scarce this week. The shipment is not large enough to supply the demand. There is the usual demand for pickerel. Black-bass is in good demand. The following are the prices :—Trout and whitefish 7c. ; British Columbia salmon 15 to 16c. ; lake herring $2 per hundred ; pickerel 5c ; black-bass 8c.

GREEN FRUIT.

The bulk of the orange stock that now meets the demand is Italian. The Sarrento or Rodi fruit is what seems to be fittest for the market yet. It goes at $8 for 200's or 160's. There is but a moderate demand, the supply of native fruits still taking off a great part ot the consumption on which the orange trade depends. The Jamaica stock so far on this market is but small, and prices are stiff, standing at $10 to$11. Lemons are $5.50 in 200's, and $9 for Messina stock in 300's and 360's. They are now in fairly strong request. Bananas are $1.25 to $1.50, and in weak demand.

PROVISIONS.

There has been a very satisfactory week's trade. Sales of long clear have improved, which is taken as a sign that the importation of it under the false classification of mess pork is about over. Smoked meats are in undiminished request, hams having advanced ½c. to their highest quotations.

BACON—Long clear is 8¼ to 8¾c. Bellies are 10½ to 11c. Backs are 11 to 11½c. Roll is 10c.

HAMS—Smoked are 12½ to 13c. Sweet pickled are 11 to 11½c.

LARD—Is 9¼ to 10c.

MESS PORK—Is $16 for heavy and $17 to $17.50 for short cut.

SALT.

The business transacted in the salt market this week was very fair considering the Liverpool prices which they have to compete

You can lose more than we do by not subscribing for this paper.

KNOX, MORGAN & CO.,

WHOLESALE

Dry Goods Importers

HAMILTON, ONT.

Fall Stock now complete.

Travellers Orders being rapidly executed.

Now that the outlook for a good Fall Business is well assured we urge our customers to make a judicious selection for probable requirements so as to ensure satisfactory deliveries.

General Store Keepers can rely on finding in our Travellers' hands a full range of Samples of popular easy selling goods at close prices and liberal terms.

KNOX, MORGAN & CO

STUART, HARVEY & Co.

Importers and

WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

HAMILTON, ONT.

BALFOUR & CO.,

IMPORTERS OF TEAS

AND

Wholesale Grocers

HAMILTON.

SILVER STAR STOVE POLISH.

An Improved Stove Polish.

A New Invention.

Absolutely free from Dust and Dirt, makes a Jet Black Polish on a hot or cold stove.

Requires no mixing and is always ready for use.

A Paste that cannot slop or spill.

Saves more than half the work.

As now made it has no equal as a fast seller.

F. F. DALLEY & CO.,

Hamilton.

Nagasaki Japans.

Just arriving ex "Belgic" a beautiful invoice of Nagasaki Japans, composed of Hysons, Oolongs, Pekoes and Gunpowders, which we offer at low prices to the trade. Nagasakis are scarce teas this season, buyers needing same had better get in quickly.

JAMES TURNER & CO.,

WHOLESALE GROCERS,

HAMILTON.

MARKETS—Continued.

against. There is not so large a sale for bbl. salt this week. The prices are a little lower. The Toronto Salt-works transacted the following sales for the week :—2 cars coarse salt at 70c ; 1 car bbls. at $1.39 ; 1 car dairy at $1.18. Smaller quantities sell at $1.55 to $1.60 for bbls.; 80 to 85c. for coarse sacks, and 55 to 60c. for ¼ sacks.

DRY GOODS.

Dry goods men are beginning to have their turn. The past week's business has been a large one. Trade has received a very strong impulse from the glowing prospects, which are now almost realities, of the year's crops. The eve of the fall movement of grain has never been a time of greater activity in the dry goods trade than it is this year. Prices remain firm in all departments.

MONTREAL

MONTREAL MARKETS.

AUG. 28, 1890.

GROCERIES.

The various lines of groceries show a rather quiet feeling at the moment, but this is natural with buyers awaiting the return of customers from the country vacation, etc. In consequence, business on the whole is of limited dimensions, but the outlook is very favorable for new business, in fact, as evidenced by the orders which have been placed for wines and spirits lately, which are generally a good barometer of the feeling of the market. The prospects are for a pretty full movement during the coming fall. The tone generally is firm in most lines of imported goods, while in our own produce with the exception of butter which continues dull, the tone is strong all round. Hops, especially show up in this particular, and the indications all point to pretty long prices for new crop this season.

DRIED FRUIT.

Aithough there is not much doing at present in dried fruits, the outlook is favorable for a good movement this fall. The same applies to green fruit which is steady in the whole with old stock well in hand so that the market is in a generally healthy state for fresh supplies. In dried fruit no business of any account is reported in new crop of raisins or currants, but with stocks of old well reduced prices are reported to open favorabiy. One holder who has already placed a few boxes of new raisins, says that he is willing to sell at 8c. and it is expected that figures will rule from 8 to 8¼c. on new crop as previously stated. First arrivals of them cannot possibly be here before the 15th of September. For currants the same remarks apply, but so far, no facts are available on which to base a spot price for new crop. Old stock is practically cleared out what little there is here, selling at 6c. in barrels and 6¼c. in small packages. For old stock raisins a few selected Valencies are offering at 8c. with layers at the same figure, while there is a small stock of Eleme which are held for 7 to 7¾c. Sales of Sultanas have been made at 12 to 13c. but we know of one round lot which changed hands under special circumstances for a lower figure, about 1c. less per lb. This however was an exceptional case and it is very unlikely that anything else could be moved at such a figure. In foreign green fruit the May importations are now all off the market, there being no Valencia oranges or lemons in first hands, the last lot of the latter changing hands a few days ago at $8.00 per box. Some Jamaica oranges are expected shortly, but none are on the market yet, the only fruit of the kind offering being some Messina lemons which come via New York and are selling at $7.50 to $8.00 per box according to quality. Prunes also are scarce like other lines of dried, and Bosnia are the only kind offering and sell at 8c. in 55 lb. boxes. There is no Turkish or French stock on the market so we do not quote them.

SUGAR, ETC.

The market has developed no specially new feature during the week, but the outlook is satisfactory on the whole, and a favorable feature noticed during the week is an increased demand for raw sugar, business in which is reported at 5⅛ to 5⅜c. per pound according to color. Granulated is slightly easier at 6⅜ to 6½c. In syrups the position remains firm and stocks here are very small, quotations ruling firm at 3½ to 4½c. with every probability of an advance in the immediate future, as no fresh supplies could be moved except at extreme figures. The same remarks apply to molasses which are held at 36c. per gallon, and 37½ to 38c. has been spoken of but we can cite no transactions at the advance.

TEA AND COFFEE.

The tea market has been active in a quiet way like other lines during the week, but there is nothing very special to note. Japans meet with a ready sale at 15 to 17½c., while advices from New York report additional firmness, which has its effect. Consequntly the spot market is rather bare of stock, as the changes favor a more profitable turnover in the former markets. Very little black tea is offering, and one importer has cleared all his old supplies at fair figures. Coffee continues about the same with a quiet movement in a small way. For five and ten bag lots we quote Rio 20 to 22c ; Santos 22 to 23c ; Jamaica 23 to 25c ; Maracaibo 23½ to 25½c. Guatemalio 22 to 24c ; Plantation Ceylon 24 to 26c ; Java 28 to 30c ; Mocha 30 to 31c ; Costa Rica 25 to 27c. Advices cite a firm market in New York on all grades.

SPICES

Remain quiet and firm with no particular business to note, and Pemento is worth 6½ to 7c, while there is no change in pepper, and Jamaica ginger is worth 17c to 18c.

RICE.

Business in rice is fair and the market seem healthy enough. We quote : Common, $3.70, Japan $4.10 to $4.25 and Patna $5.50.

CANNED GOODS.

There is no change in the general position of the market business ruling dull in most lines. Some fresh supplies of lobsters have been received, but prices asked do not seem to suit buyers so but little business has resulted. They are quoted at from $7.50 to $8.00 a case. Salmon continues quiet and we do not know of any round lots having changed hands. Advices from some sections state that the Tomato crop has been damaged but the expectations are for a fair pack but not a large one. Asking prices are $1 10 but buyers ideas are somewhat less. On the whole the pack of vegetables is not expected to be large and fairly steady prices are looked for.

GREEN FRUIT.

Stock in this line furnishes most of the activity to the fruit market at present, and so far the usual seasonable business has been done. Apples are rather dull, the stocks being light and of fair quality, prices ruling at $3 to $4 per barrel, which is a decline of about 50c. since last week. Bartlett pears are steady at $1.25 per basket and Clopp's favorite are offering at $7 to $8 per barrel and $1 per basket. Canadian peaches sell from $1.75 to $2 and Concord grapes at 10c. per pound with plumbs at $1 to $1.25 per basket. On the whole, business in these lines is quite up to the average, and some depression may be expected shortly when the demand for preserving really sets in.

COUNTRY PRODUCE.

The egg market here rules easy but prices have been generally steady at 15½ to 16c. and we hear of no business under the inside figure. There is some accumulation of stock of late.

HOPS.

The hop market is excited at the moment in view of recent transactions in 1890's. A New York speculator having purchased here from Mr. A. J. Luce, the world-known grower, some thirty to forty odd bales of Palmers, for which he paid 42c. which is a pretty long figure. This is the first sale of new crop made on spot so far, and the lot went forward in the first Allan steamer to London this week. For the balance of the lot which comprises about 150 bales, a good figure, 40c., also was paid, and with these figures in view and very little danger of any material foreign competition this year higher prices may be looked for, therefore, no one need be surprised now that the first sale of 1890's on the London market some time ago made $1 a pound for the small lot of Washington that was offered. From New York continued strong advices are to hand. A contract for 100 bales 1890 Pacifics being closed for 32c. New York delivery, and telegrams from the coast report bids there at 27 to 28c. for Washington's and Oregon's. Locally there is very little doing and brewers do not seem to have much faith in the advance, but the outlook is that they will be disappointed. The small lot of 1890's at present on spot is firmly held at 20c.

ASHES.

The ashes market continues strong, and with light receipts all along there is not any likelihood of this strength being abated. First Pots are held at $4.25, and Seconds at $3.75. There are few Pearls offering, and no business is reported on which to base a figure.

BUTTER.

The butter market shows no improvement and offers from holders in the country are frequent, but nothing results, simply because there is nothing doing, except a jobbing business. For creamery it is claimed that 18c. has been made for August, but we doubt the figure, and think that 17c. may be looked upon as an extreme, while for best Townships dairy 15c. is about the idea. We quote late made creamery 16 to 17c.; finest Townships 14 to 15c., and medium and Western 12 to 13c.

CHEESE.

Beyond the speculative movement in the country there is no feature to the cheese

Munn's Pure Boneless

CODFISH

In pressed 2 lb. Bricks, packed in 5, 10, 20 and 40 lbs.
This fish is cut from the largest Newfoundland codfish, and the quality is unsurpassed.

APPLY EARLY.

STEWART MUNN & CO. - Montreal.

CREAMERY MEN AND MERCHANTS

Holding butter of good quality are requested to correspond with

T. W. CLARK,

Commission Merchant and Wholesale Dealer in Butter and Eggs.

Consignments solicited and business transacted for Ontario and other Eastern Canada Merchants.

VANCOUVER, B.C.

References : Bank of British Columbia, Bank of British North America.

W. RYAN

Produce and Commission Merchant,

72 FRONT ST. EAST, Toronto, Ont.

—DEALER IN—

Mess and Shortcut Pork : Long, Clear Breakfast and Roll Bacon ; Hams ; Lard ; Dried and Evaporated Apples.

SPRUCE BUTTER TUBS, 50's, 30's, 20's.

Consignments of Eggs and other Produce Solicited. Egg Carriers supplied.

J. F. YOUNG & CO.

Successors to YOUNG, ANDREWS & Co.,

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

We solicit your consignments. We do not speculate on your produce, we sell to the best advantage for you. We handle everything that the country merchant requires to send from home to sell. Our warehouse is in the centre of the commission business. Ou cellars are airy and cool. Send us a small trial lot.

J. F. YOUNG & CO.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

THE MAPLE LEAF brand of Canned Salmon is the best brand packed on the Pacific Coast. Great care is exercised in packing, and the best fish selected.

A. WATTS & CO.

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.



HUCKINS SOUPS

Tomato, Mock Turtle,
Ox Tail, Green Turtle,
Pea, Julienne,
Beef, Vermicelli,
Chicken, Terrapin,
Macaroni, Consommé,
Okra or Gumbo,
Soup and Bouilli,
Mullagatawny.

RICH AND PERFECTLY SEASONED.

Require only to be heated, and are then ready to serve. | Prepared with great care from only the best materials. | Have enjoyed the highest reputation for more than 32 years.

TEST FREE

Send us 20 cents, to help pay express, and receive, prepaid, 2 sample cans of these Soups, your choice.

J. H. W. HUCKINS & CO., Sole Manufacturers, Boston, Mass.

SOLD BY ALL LEADING GROCERS.

LEONARD H. DOBBIN, MONTREAL. Sole Agent for Canada.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF





1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel luuch baskets
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

OAKVILLE, ONT.

WOODENWARE



The Wm. CANE & SONS MANUFACTURING Co OF NEWMARKET, ONT.,

Manufacturers of Pails, Tubs, Washboards, Clothes-pins, Candy Pails, Lard Pails, Syrup Pails, also impervious packages for Oil, Paints, Varnish, Pickles, etc. Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

WM. DAVIES & Co.,

TORONTO.

Curers and Packers

— OF —

All Descriptions of Hog Products.

Pure Lard and Sugar Cured Hams and Bacon a Specialty.

ORDER A CASE OF

OCEAN WAVE BAKING POWDER

From your Wholesale Grocer.

Sells itself after One Trial. Prices Current

BAKER'S COLLECTING AND INQUIRY AGENCY,

Room 45, Yonge St. Arcade, Toronto, Ont.

Handles all Classes of Accounts. Seventy per cent. of all Claims reported last year were paid. Write for terms.

System Copyrighted February 13th, 1889.

McLAREN'S

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a Point of Keeping it always in Stock.

MONTREAL Markets continued.

market at the moment. Holders are actuated by a confident feeling, but there is some want of encouragement from the other side so that the market is unsettled. Still with the progress of the season the make should be worth more money and it is evident that some dealers think so, for further purchasing has been done in the northern New York markets by Montreal dealers on a basis of 8⅜ to 8⅝c. which means close to 9c. here. On the whole therefore the market may be closed as steady and we think that 8¼c. is the very inside figure on which a line of finest Canadian could be moved and even at that we think it unlikely that a large lot would be parted with. On spot business is confined to Townships and French country makes, with occasional shopping for other cheap lots, the prevailing basis being about 8⅛ to 8¼c. We quote: Fancy Augusts, 8¾, Finest July, 8⅜ to 8½, Finest Townships white, 8¼ and French country makes, 8¼.

PROVISIONS.

There is nothing doing in provisions, which continue without change. We quote Canadian short cut $17.50 to $18; Mess pork $17 to $17.50; short cut Western 17.50; lard 9 to 9¼c; for Western, and 8¼ to 8 1-2c. for Canadian in pails.

FLOUR AND GRAIN.

The grain market is quiet and firm. There is nothing doing, except a small business in Lower Canada oats, which bring 40c. In flour the market is firm and higher all round, and city brands are firmly held. We quote: Straight roller, $4.90 to $5; extras, $4.65 to $4.75; fine, $3.25 to $3.50 and strong bakers, $6.00.

The stocks in store show a decrease of 27,751 bushels of wheat, 34,403 bushels of corn, 36,206 bushels of peas, 9,248 bushels of oats, and 1,018 bushels of barley compared with a week ago. Compared with a year ago there is a decrease of 237,478 of wheat, 13,394 bushels of peas, and an increase of 3,913 bushels of corn, 61,106 bushels of oats and 5,941 bushels of barley. The stocks of flour in store show a decrease of 9,107 barrels compared with a week ago, and 19,972 barrels compared with a year ago.

TRADE SALES.

At Suckling, Cassidy & Co's. auction rooms on Wednesday, the grocery and clothing stock along with the store fixtures, of M. R. Kidd, Peterboro', amounting to $6,627, was bought by Gough Bros., Toronto, at 60½c. in the dollar.

At the same time and place, by the same auctioneers was sold to B. R. Peddie, Berlin, at 73 1-2c. in the dollar, the boot and shoe stock, with store fixtures, of Benjamin Corbett, Queen St. west, Toronto, amounting to $1,582 73.

James McDougall, who conducted a general store in Dutton for the past ten years, has sold out to D. McDiarmid, of Toronto, and J. B. McDougall, of Dutton

GRIFFITH & CO.,
(J. McARTHUR GRIFFITH)
Auditor to the Institute of Chartered Accountants of Ontario, 1886 to 1890.
ASSIGNEE FOR CREDITORS.
Auditing and Business Investigation a Specialty
London-Canadian Chambers, Bay St., Toronto.
Telephone 1549—Cable "Griffith, Toronto."



Ram Lal's PURE INDIAN TEA
GUARANTEED ABSOLUTELY PURE AS MANUFACTURED ON THE GARDENS IN INDIA.
Put up in lead foil packages, ½ and 1 lb. Selling Agents:
TURNER, ROSE & CO., Montreal.
JAMES TURNER & CO., Hamilton.

ESTABLISHED 1842.
L. CHAPUT, FILS & CIE.,
WHOLESALE GROCERS,
Nos. 2 and 4 De Bresoles Street,
MONTREAL,
SOLE AGENTS FOR
Greenbank's Concentrated Lye.

HUDON, HEBERT & CIE.,
WHOLESALE GROCERS
— AND —
WINE IMPORTERS,
NO TRAVELLERS ON THE ROAD.
304, 306 St. Paul St.
143, 145 Commissioners St. MONTREAL.

ELLIS & KEIGHLEY,
IMPORTERS AND MANUFACTURERS.
COFFEES, SPICES, MUSTARD,
EMPIRE BAKING POWDER,
Dandelion Coffee, Puddine,
Jellyine, Etc., Etc.
BAY STREET, - TORONTO.

BAKING POWDER!

IMPORTANT TO THE TRADE.

PURITY, STRENGTH, FULL WEIGHT.



Put up in ¼, ½ and 1 lb. Tins. RETAIL PRICE 10, 15 and 25 cents.

MAKERS WILL ONLY SELL TO DEALERS WHO MAINTAIN PRICES NAMED

"SUCCESS FROM THE START"

Fully equal in results to any High-priced Powder offered.

This Brand of Powder although on the market a short time only, is now demanded by all our regular trade. It's success has been so well assured as to compel extensive additions to our factory to meet growing demand. "Prices on application." "Mail orders solicited."

Diamond Baking Powder and Spice Mills,

W. H. GILLARD & Co., Proprietors, HAMILTON, ONT.



THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL.

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday s yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, MCGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

RICHARD TEW & CO.

IMPORTERS OF

Crockery, Glassware, China, Lamp Goods, Etc., Etc.,

10 FRONT ST. East,

(Adjoining Board of Trade Building.)

TORONTO.

Our Hall and Library Lamp Samples of the latest designs to hand. Our travellers will have the pleasure of waiting on our outside friends with photographs of these goods, and we would request them to fully inspect our lines before ordering elsewhere. Extra good values. We shall be pleased to receive a call from our friends during Exhibition.



ONTARIO.

Arkona—Peace, Wm., hardware, assigned to Jas. Flintoft, Sarnia.

Doon—Jones, Jesse, grocery, sold out to Jas. N. Laird.

Hamilton — Tomlinson, Rebecca, fruits, assigned to H. J. Minhinick, Hamilton.

Kingston—Keliy, Samuel J., Paints, etc., advertised for sale by tender.

London — Gorman, Dyson & Co., Mfrs. spices, dissolved, D. J. Dyson retires. Business continued by Wm. Gorman & R. C. Eckert. Style unchanged; Hobbs, W. C., machinist, advertised to sell out by auction on 25th inst.

Mitchell and Sebringville—Kastner Bros., (B. F. Kastner only) dry goods, and groceries, assigned to Geo. C. Gibbons, London.

Mount Elgin—Sanderson & Hobbs, general store, offering to compromise.

Pembroke Burpee, R. C., fancy goods, etc., deceased.

Toronto — Calladine, Jno., tobacconist, sold out to S. Atkinson.

Toronto and Port Perry—Corrigan, T. S. & Co., (estate of) grocery, stocks sold.

Windsor—Dignan, S. H., standard show case works, sold out to Robert Allan.

MANITOBA AND NORTH-WEST TERRITORIES.

Gladstone—Callaway & Lyon, blacksmiths, succeeded by Street & Lyon.

Morden—Langman & Sills, general store, succeeded by S. Sills.

Portage La Prairie—Bailey, T. T., baker and Confectionery, burnt out, no insurance.

Prince Albert—Davis, Thos. O., general store, opened branch at Stobart.

Rapid City—Ross, H. C., general store, sold out to Stone & Co.

QUEBEC.

Hull—Clairoux, M. D., general store, stock, etc., advertised to be sold by auction on 25th inst.

Montreal—Gardner, R. & Son, machinists, Robert Gardner, sr., deceased; McNiece, Jno., tobacconist, assigned in trust.

Napierville—Filcon, Jos., carriage maker, assigned in trust.

Pierreville—Genest, G., general store, assigned in trust.

Valleyfield—Dextraze, Ideas, general store, assigned in trust.

NOVA SCOTIA.

Creignish — Cameron, Duncan, general store, offering to compromise.

Digby—Lynch Bros., general store, dissolved.

Liverpool—Wile, Jas. E., blacksmith, deceased.

Lockeport—Locke, S. & Sons, general store and fishing, assigned.

Mahone Bay—Kedy, A. & Co., general store, dissolved.

Tusket—Hatfield, J. Lyons, general store and lumher, burnt out, no insurance.

PRINCE EDWARD ISLAND.

St. Peters—Pratt, C. E., general store, burnt out, insured.

"SALESMEN AND SALESMEN."

"There are salesmen and salesmen," said the Street Philosopher, "and I do not wonder that the proprietors find it hard to get what they want in that line, judging from the number of poor clerks one finds in the stores he may visit. Some are anxious to sell and make you feel easy at once, and that you can just get what you are after. Others do not seem to care whether you buy or not, and only make the most perfunctory efforts to show that they are salesmen. I have no doubt these latter are always complaining that their employers do not recognize their merits. Very likely not.

"To illustrate some of the characteristics of salesmen, some instances are called to mind. Not long ago I had occasion to go into a clothing store for a coat. I knew the size I wore exactly, and called for it. I also knew that coats of the same number vary greatly in size. The clerk found a coat bearing the required number, but it was much too small. Instead of finding other coats, the clerk seemed to think that he had done his duty, and made no more efforts to effect a sale.

"I remember once of going into a hardware store, where the clerk sat reading the paper. I walked to the counter, but the clerk kept on reading. I waited a moment and then turned to the door. At this the clerk made a movement of rising, but I said to him : 'Don't disturb yourself on my account, I only wanted to buy something, and beg pardon for intruding on you.' What the clerk thought I do not know.

"Another time I went into a woodenware store for some article, and the stock was on a shelf. The clerk informed me if I would buy one he would get the articles down for me to examine. But I did not stay to examine.

"Not only are there poor sticks among salesmen, but they will also be found among 'salesladies.' Some of these are positively exasperating in their indifference to customers. I know they have had places to fill in those big stores where the 'bargain' advertisements bring out the professional shopper, but for all that, this lack of attention offends customers.

"I am pleased to go on record as saying that while there are many poor clerks, there are also many good ones, with whom it is a pleasure to deal. Their worth to the proprietor is well known, and they are never long out of a job; for while they work hard for themselves, they also work hard for their employers.—Ex.

The Inland Revenue Department has recently issued a bulletin of about thirty pages which is devoted exclusively to the subject of baking powder and which shows that the majority of the goods in the market are adulterated and unfit for use. Prof. A. McGill, who has had charge of this important work for the Government, says that "imperial baking powder is an excellent baking powder." A word to the sensible housekeeper should be sufficient.

A customer secured is a promise of greater salary in time.

Work can always be found in a store without double-million microscope.

DETECTIVE AGENCIES.

HOWIE'S DETECTIVE AGENCY, 86 WELLington St. West, Toronto, Ont., established 1886. Telephone 1509.

SITUATION WANTED.

TRAVELLER EXPERIENCED WILL ENgage or take interest. A., 38 Wilton Ave., Toronto. 35

BUSINESS CHANCES.

FOR SALE—A GOOD GROCERY AND MEAT business, satisfactory reasons for selling out. Apply to R. J. Bampfylde, cor. Walnut and Hunter Sts., Hamilton, Ont.

TRAVELLER CALLING ON GROCERS IN Toronto wants a line of goods on commission. First-class references given. Address J. I. 453 Church St., Toronto.

Battle & Smyth, Thorold, Ont., Manufacturers of The Japanese Shoe Blacking.

STEEL, HAYTER & CO
IMPORTERS OF
INDIAN TEAS
Direct from their Estates in Assam.
Assams, Kangras, Darjeelings and Indian Oolongs in Stock.
PROPRIETORS OF THE WELL-KNOWN
"Monsoon" Brand.
SAMPLES AND QUOTATIONS ON APPLICATION
11 & 13 Front St. E. Toronto.
Calcutta and London Firm: Octavius Steel & Co
Telephone 2354.

The Neostyle, THE BEST DUPLICATING apparatus. 5,000 copies made from one original writing, drawing or music.
GEO. BENGOUGH,
45 King E., Toronto.



Every dealer should keep these packages in stock. Good seller. Good profit. Gives satisfaction. Order a dozen from your wholesale house to try.

CANADIAN AGENT: T. J. COOKE 2067 Catharine St. Montreal Canada.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Aug. 28, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

IMPERIAL—ONTARIO AND QUEBEC.



	Per doz.
Imperial 10c. cans	$0 90
" 4 oz. "	1 35
" 6 oz. "	1 85
" 8 oz. "	2 45
" 12 oz. "	3 70
" 16 oz. "	4 70
" 2½ lb. "	11 30
" 3 lb. "	13 50
" 4 lb. "	17 30
" 5 lb. "	21 50
Sold only in cans.	
Cottam's Best, in 1 lb tins	3 00
Best in 5 oz. tins	1 10
Cottam's Choice, 1 lb tins	1 75
" " 5 oz tins	70
" loose	10
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb. tins	65
" " bulk, per lb	12
	Per doz.
Empire, 5 dozen 4 oz cans	$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" ½ " 5 lb cans	8 00
" bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases.	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60

BISCUITS.

	Per lb
Arrowroot	$0 11½
Abernethy	9
Ginger Nuts	11½
New York Fruit	15
People's Mixed	11
Pilot Family	6
Snowflake	11½
Magard	15
Soda	6
Soda, 1 lb packages	8
" 3 lb "	21
Sultana, thin	11½
Tea	11½
Wine	9½
Wine, sweet	9

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ⅓ "	1 10
Spanish, No. 3	4 50
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jacquot's French, No. 2	3 00
" " " 3	4 50
" " " 4	8 00
" " " 5	10 00
" 1-gross Cabinets, asst,	7 50

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.
Royal Black Lead, per gross..... $1 80

BARRINGER & BROWN.
(Thos. E. Clatworthy, Ag'nt, Toronto.)
Convex Black Lead packed in wood boxes containing 12 card boxes, per box 1 12

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & CO'S.
Parisian Square Blue, per lb..13 to 14c

BARRINGER & BROWN.
(Thos. E. Clatworthy, Ag'nt, Toronto.)
Azure square blue box, containing 8 1 lb. packets of 16 oz., squares, per 8 lb. box 0 89

BROOMS.

	Per doz.
Carpet....4 strings	2 90
X Parlor, 2 "	2 65
Louise 3 "	2 65
1 Gem 4 "	3 25
2 " 3 "	2 65
3 " 2 "	2 20
4 " 2 "	1 95
O Hurl... 4 "	2 65
" 3 "	2 35
2 " 3 "	2 05
3 " 3 "	1 70
OK " 2 "	1 35
Hvy Mill 4 "	3 70

CALVES' FEET GELATINE

G. P. SWINBOURNE & CO.
(Thos. E. Clatworthy, Ag'nt, Toronto.)
Boxes of 4 dz. 6d., and 2 doz. 1s. pack $3 96

CANNED GOODS.

	Per doz	
Apples, 3's	$1 00	$1 10
" gallons	....	....
Blackberries, 2	2 00	2 10
Blueberries, 2	1 25	1 40
Beans, 2	0 95	1 10
Corn, 2's	1 00	1 10
" Epicure	1 45	1 50
Cherries, red pitted, 2's	2 25	2 40
Peas, 2's	1 10	1 25
" sifted select	....	1 35
Pears, Bartlett, 2's	.....	.....
Pineapple, Baltimore	2 40	2 50
" Bahama	2 90	3 00
Peaches, 2's	2 25	2 35
" 3's	3 25	3 50
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	.....	.....
Pumpkins, 3's	1 10	1 20
" gallons	3 10	3 25
Raspberries, 2's	2 50	2 60
Strawberries, choice 2's	2 25	2 50
Succotash, 2's	1 60	1 65
Tomatoes, 3's	1 20	1 30
Lobster, Clover Leaf	.....	2 75
" Tall	2 00	2 20
Mackerel	1 40	1 60
Salmon, 1's	1 50	1 65
" white	1 30	1 40
Sardines Albert, ¼ s tins	11,	11½
" " ½'s "	15,	18
" Martiny, ¼ s "	10,	10½
" " ½'s "	18,	19
" Other brands,	9¾, 11,	16, 19
" P & C, ¼'s tins	20,	22
" " ½'s "	33,	36
" Amer, ¼'s "	6½,	8
" " ½'s "	9,	11

MARMALADE, JAMS AND JELLIES.

CAIRN'S.
(Blaiklock Bros., Montreal, Agents.)
Marmalade. Price, f.o.b. Montreal. dz.

"Home Made," glass 1 lb	$2.35
" White 1 lb	2.25
" " 2 "	4.15
" Stone 7 "	13.20
Scotch White 1 "	2.10



Jams.
Gooseberry
Strawberry
Black Currant.
Red Currant....
Green Gage
Apricot
Raspberry
Damson
Plum
Red Currant and Raspberry
1 lb. white pots, 4 doz. assorted, per doz. $2.35.

Jellies. Red Currant, 1 lb. white. $2.75
Black Currant, 1 lb. white 2.75

DELHI CANNING CO.

Jams, assorted, 1's	2 35
Jellies, 1's	2 25

CANNED MEATS.

CLARK'S.

Comp. Corn Beef 1 lb cans $....	$1 60
" " 2 "	2 65
" " 4 " 5 00	5 15
" " 6 " 7 75	8 00
" " 14 " 18 60	19 20
Minced Collops, 2 lb cans	2 60
Roast Beef 1 "	1 60
" 2 "	3 15
" 4 "	5 85
" 6 "	7 00
Par Ox Tongue, 2½ " $7 25	7 50
Ox Tongue 2 "	4 50
Lunch Tongue 1 " 3 00	3 10
" 2 " 5 25	5 75
English Brawn 2 " 2 50	2 60
Camb. Sausage 1 "	2 50
" " 2 "	4 00
Soups, assorted 1 "	1 35
" " 2 "	2 25
Soups & Boulli.. 2 "	1 80
" " 6 "	4 50
Potted Chicken, Turkey, or Game, 6 oz cans	1 50
Potted Ham, Tongue or Beef, 6 oz cans	1 35
Devilled Tongue or Ham, ½ lb cans	1 35
Devilled Chicken or Turkey, ½ lb cans	2 25
Sandwich Ham or Tongue, ½ lb cans	1 50
Ham, Chicken and Tongue, ½ lb cans	1 50

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.
Mince Meat, ½ gal glass jars, $9 50
Ditto, 25 and 40 lb pails, per lb. 12½c

J. H. WETHEY'S—ST. CATHARINES.
Condensed, per gross, net..... $13 50

CHEWING GUM.

ADAMS & SONS.

Tutti Frutti, 36 5c bars			$1 30
Sappota,	150	pieces	1 00
Sweet Fern,	230	"	0 85
Black Jack,	115	"	0 85
Red Rose,	115	"	0 85
Barley Malt,	115	"	0 85
Tampico	115	"	0 85
Lemon Trumps,	115	"	0 85
Magic Tick,	115	"	0 85
Puzzle Gum (new)	115	"	0 85
Bolah " "	150	"	0 85
Taffy Licorice,	72	"	0 50
Caramel Tolu,	72	"	0 45
Adams' N.Y. Gum,	200	"	0 50

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs..	0 35
Premium, ½'s..6 and 12 lbs...	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs.	0 24
Sticks, gross boxes, each...	1 00

THE QUEEN OF COCOAS.
SCHWEITZER'S
COCOATINA
USED BY ALL THE ROYAL HOUSEHOLDS IN ENGLAND & EUROPE
Sole Agent in Canada, THOMAS E. CLATWORTHY, 34 Church Street, Toronto.

Prices Current, Continued—

Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb	$0 30
Mott's Prepaired Cocoa	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa	46
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs	30
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	24
Mott's Vanilla Chocolate stick	22
Mott's Pure Confec. Chocolate	22c—35
Mott's Sweet Confec. Choc.	21c—28

J. W. COWAN & CO.'S

Cocoas—	
Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼lb in 12lb boxes	35
London Pearl, " "	30
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence, per doz	1 40
Chocolates—	
Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

Thos. E. Clatworthy, Ag'nt, Toronto.)

Schweitzer's Cocoatina, net cash ¼ lb. ½ lb.. per doz	3 29 6 30

WALTER, BAKER & CO

Chocolate—	
Premium No. Chocolate, in boxes, 12 and 25 lbs	....
Baker's Vanillia Chocolate, in boxes, 12 lbs	.....
Caraccas Sweet Chocolate, in boxes, 6 lbs., 12 boxes in a case.	.....
Vanillia Tablets, in boxes	.....
Spanish Tablets, 100 in each box, 12 boxes in a case	.....
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs	.....
Grocers' Style, in cases 24 boxes, 6 lbs	.....

Cocoa—	
Pure Prepared in boxes, 12 lbs	.....
Cracked Cocoa, in boxes, 12 lbs., ½ lb. papers	.....
Cracked Cocoa, in bags, 10 lbs	....
Breakfast Cocoa—	
In boxes, 6 and 12 lbs., ½ lb. tins	.....
In boxes, 12 lbs., 1 lb. tins, decorated canisters	.....
Broma—	
In boxes, 12 lbs., ½ lb. tins	.....

COFFEE.

GREEN

	c. per lb.
Mocha	32, 35
Old Government Java	30, 33
Rio	22, 24
Plantation Ceylon	29, 31
Porto Rico	23, 24
Guatamala	24, 26
Jamaica	23, 24
Maracaibo	22, 26

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.

	c. per lb
Java	33, 34
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	33
Our Own "	30
Laguayra "	28
Mocha and Java	32, 33
Java, Standard	32
" Old Government	30, 32
" Crown	29
Arabian Mocha	35

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs	30
Standard Imperial in sealed tins, 25 and 50 lbs	32
Standard Blend in sealed tins, 25 and 50 lbs	33
Ground, in tins, 5, 10, 15 and 25 lbs	20, 30
Say's Parisien, in ½ and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

SUTTON & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Pure essence, Gorgona Anchovies, ½ pts. per doz	2 76

FLOUR AND MEAL.

	per bbl.
Flour, Family	$5 00 5 25
" Manitoba Patent	5 50 5 80
" white wheat patent	5 50
" Strong bakers'	5 25 5 50
Oatmeal, standard, bbls	5 00
" granulated, "	5 00 5 50
" rolled "	5 50
Bran, per ton	12 00 12 50
Shorts	17 00
Cornmeal	3 50
" Gold Dust	4 00
" Imperial	3 75

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz.
Cases, No. 1, 2 oz tins	$2 75 $3 00
" No. 2, 4 oz tins	4 50 5 00
" No. 3, 8 oz tins	8 00 8 75
" No. 4, 1 lb tins	12 60 14 25
" No. 5, 2 lb tins	25 00 27 00

FRUITS.

FOREIGN.

	c. per lb.
Currants, in bbls	5¾, 6
" ½ bbls	6, 6½
" cases	6¼, 6½
" Patras, in cases	6¼, 7
" Vostizza, "	7¼, 9½
" ½ case	9½ 9¾
Dates, Persian, boxes,	5½ 5¾
Figs, Elemes, 14 oz., per box	8½ 9
" 10 and 20 lb box	10, 11
Prunes, Bosnia, hhds	6, 6¼
" " cases, new	8½, 9½
Plums, French, 55 to 65	12½ 15
" Bottles, 1's	22 23
" " 2's	37½ 40
" " 4's	70 75
" " 7's	1 00 1 10
Raisins, Valencia, off stalk,	7¾, 8½
Selected	9, 9½
Layers	9½ 10
Raisins, Sultanas	12, 14½
" Eleme	7½ 8
" London Layers	$3 00 3 25
" Black Baskets	4 00 4 25
Lemons,	5 00 11 00
Oranges, Sorrento	7 50 8 00
" Jamaicas	11 00 12 00
Bananas	1 10 2 00

DOMESTIC.

Apples, Dried, per lb	5½ 6½

GLASSWARE.

TAYLOR, SCOTT & CO.

	c. per doz.
Lamp Chimneys, O	32
" " A	35
" " B	45
	per bbl
Fruit Jars, pts	13 00
" " qts	14 00
" " ½ gal	17 00

GRAIN.

Wheat, Fall, No. 2,	$1 01 1 02
" Red Winter, No. 2	0 99 1 00
" Spring, No. 2	98 0 99
" Man. Hard, No. 1	1 25 1 30
" " No. 2	1 23 1 25
Oats, No. 2, per 34 lbs	40 41
Barley, No. 2, per 48 lbs	... ...
" No. 3, extra	... ..
" No. 3	... ...
Rye	... ..
Peas	....
Corn	 65

HAY & STRAW.

Hay, Loose, per ton	$10 00 $12 00
" Pressed, "on track	9 00 9 50
Straw Pressed, "	....

ISINGLASS.

G. P. SWINBOURNE & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Boxes containing 3 doz 3d. pack. per box	3 58



LYE.

Gillott's powdered Lye (½gr. in a case) per case	$3 75
Elliott's	3 75

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts
Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars	22
" Fine, in 4 lb jars	70
" Ex. Sup., in bulk, per lb.	30
" Superior, in bulk, per lb	20
" Fine, " "	15

COLMAN'S AND KEEN'S

In 4 lb jars	75
In 1 lb jars	25
D. S. F., in tins, per lb	41
" in ½ lb tins	42
" in ¼ lb tins, per lb	44
D. F. in ½ lb tins, per lb	26
" ¼ " "	28

BARRINGER & BROWN.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Genuine, in 4, 1, ½, ¼ lb. and 2 oz. tins, per lb	0 34 0 47
Superfine genuine, full	0 30 0 43
Pure, per lb	0 23 0 36
D.S.F. "	0 34 0 47
D. S. "	0 30 0 43
F. "	0 23 0 36

NUTS.

	per lb.
Almonds, Ivica	15
" Tarragona	16
" Fornigetta	13, 14
Almonds, Shelled Valencias	30, 35
" " Jordon	50, 55
Brazil	16
Cocoanuts,	5 50 6 00
Filberts, Sicily	11 12

LEONARD H. DOBBIN,

Commission Agent,

REPRESENTING

Simcoe Canning Co., Hamilton Vinegar Works Co. Ltd., Williamson Extract Co., Huckins' Celebrated Soups, Louis Rosenstein & Co. "Excelsior Bird Food, etc., etc."

4 Hospital Street, MONTREAL.

TELEPHONE 2205.

JOHN A. MOIR

Offers to Wholesale Trade only the following special lines for July:

Lobsters, Mackerel, Salmon, Gaspe Fishing Co's large hod cured dry Gaspe Cod in 112 bundles, also specially prepared Codfish in cases. A trial order solicited.

Lakeport Canning Co. put up none but the choicest goods. Send for price lists before buying. Don't buy cheap and nasty goods. The best goods are the cheapest in the end.

Local Selling Agent for the Gaspe Fish Curing Co'y.

41 St. Francois Xavier Sts.

Those wishing to keep their copies of THE GROCER in good condition, and have them on hand for reference, should use a Binder. We can send by mail **A STRONG PLAIN BINDER** for 75c., postage prepaid.

These Binders have been made expressly for THE GROCER, and are of the best manufacture. The papers can be placed in the Binder week by week, thus keeping the file complete. Address—

THE CANADIAN GROCER,
6 Wellington St. W., Toronto.

QUEEN CITY BUSINESS COLLEGE,

Cor. KING and CHURCH Sts., Toronto, Is the best and cheapest place to educate your sons and daughters. Thorough practical Business, Shorthand or English Education imparted in shortest possible time by our method of "Individual Instruction." Catalogue mailed free on application.

The Cowan Cocoa & Chocolate Co. Limited

OF TORONTO,

Manufacturers of

Cocoas and Chocolates.

Hygienic, Queen's Dessert, Mexican, Iceland Moss, Sweet Caracas Vanilla, Cocoa Essence, Royal Navy Chocolate, Soluble, Creams, Coffees and

Confectioners' Chocolates, Icing, and Powdered Sugars.

LEONARD H. DOBBIN, Agent, Montreal.

Blackley & Anderson,

TORONTO & HAMILTON

Accountants, Assignees, Receivers.

Toronto Office, 37 YONGE STREET, Telephone No. 1716.

Hamilton Office, 2½ JAMES ST. South, Telephone No 73.

Cable Address "JUNIOR." eow

SAW YOUR

ADVERTISEMENT

IN THE

CANADIAN GROCER.

When writing to our advertisers please inclose the above

SOLUS. SOLE PRESERVER

Will preserve the soles of boots or shoes, and render them perfectly waterproof. One application to a pair of new shoes will double their wearing qualities.

Two-sized tins, 15 and 25 cents. Will cost you $1.20 and $2.00 per dozen.

We also manufacture the best line of Wigwam Slippers, and Lumberman's Oil Tanned foot wear in Canada

C. N. VROOM,
St. Stephens, N.B.

Prices current, continued—

Peanuts, roasted	14
" green	12, 13
Walnuts, Grenoble	16, 17
" Bordeaux	10½, 11½
" Naples, cases	16, ...
" Marbots	12

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO.

PICKLES.

John Bull, mixed, in bulk	$0 60
" Chow Pic'le, in b'lk	65
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 25
" " " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

SAUCES.

John Bull, kegs, per gal	$1 25
" ½ pt. bottles, per doz (according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " ½ pt, bottles, per doz	1 25
Niagara Tomato, kegs. per gal	1 25
" " Reputed pints	1 25

Terry's Candied Peels.	c. per peels
Lemon, 7 lb boxes	16
Orange, "	18
Citron, "	30

CROSSE & BLACKWELL'S.

Pickles, all kinds, pints, per doz	3 25

LEA & PERRIN'S.

	per doz.
Worcester Sauce, ½ pts	$3 60 $3 75
" " pints	6 25 6 50

SUTTON & CO.

(Thos. E. Clatworthy, Agent, Toronto)

Worchester Sauce, ½ pints, second quality, per doz	1 17
Worchester Sauce, ½ pints, third quality, per doz	0 96
The Victory Dinner Relish, per dozen	1 92
Bottled Pickles—Mixed, Piccalilli, Cabbage, Onions, per doz.	2 16

PRODUCE.

DAIRY.

	Per lb	
Butter, creamery, rolls	$0 20	$0 21
" " tub	0 18	0 20
" dairy, tubs, choice	0 13	0 15
Butter, pound rolls	0 16	0 18
" store crocks	0 13	0 14
" store packed	0 05	0 08
Cheese	0 09	0 9½

COUNTRY.

Eggs, fresh, per doz	0 15	0 16
Beans	1 65	1 80
Potatoes, per bbl., new	1 50	2 00
Hops, 1888 crop	0 08	0 12
" 1889 "	0 12	0 16
Honey, extracted	0 09	0 12
" section	0 14	0 18

PROVISIONS.

Bacon, long clear, p lb.	0 08¼	0 08¾
Pork, mess, p. bbl	15 00	17 50
Hams, smoked, per lb	0 12½	0 13
" pickled	0 11	0 11½
Bellies	0 11½	0 12
Rolls	0 09½	0 10
Backs	0 11	0 11½
Lard, Canadian, per lb.	0 09½	0 10
Hogs	....	....
Tallow, refined, per lb	0 05	0 05¼
"rough, "	....	0 02

RICE, ETC.

	Per lb.
Rice, Aracan	3¾, 3¾c
" Patna	4⅜, 4¾
" Japan	4½, 5
" extra Burmah	3½, 3¾
Grand Duke	5¼, 5¾
Sago	5¼, 5¾
Tapioca	5⅜, 6¼

SPICES.

GROUND.

	Per lb.	
Pepper, black, pure	$0 20	$0 22
" fine to superior	12	18
" white, pure	32	35
" fine to choice	25	30
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	25	40
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURGH STARCH CO. (Limited.)

	c. per lb.
Benson's Prepared Corn	8
No. 1 White Laundry, 4 lb boxes	5½
Silver Gloss, 6 lb boxes	6¾
" 1 lb chromo pkgs	7
Satin, 1 lb chromo boxes	7¼
Edwardsb'g Rice, 1 lb chromo bxs	9
Canada Laundry	4¾
Canada Corn	6½ 6¾

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40 lb boxes. 1 lb packages, new wrappers	7½
36 lb boxes. 12 3 lb paper boxes	7½
40 " 10 4 lb "	7½
Silver Gloss Starch—	
40 lb boxes. 1 lb packages, new wrappers	9
40 lb boxes. Assorted ½ lbs and ¼ lbs	9½
40 lb boxes. 10 4 lb paper boxes	9
6 lb boxes, with sliding covers (12 boxes in each crate)	9½
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	8
20 " "	8½

BRITISH AMERICA STARCHES.

First quality White laundry, 3-lb. cartoon boxes	5½
First quality White laundry, barrels	5
First quality White laundry, half barrels	5
Lily white gloss, 6-lb. boxes	6¾
Brantford gloss starch, 1-lb fancy cartoons	7¼
Lily white gloss, 1-lb fancy cartoons	7
Canada Laundry	4½
Pure prepared Corn	7½
Challenge Brand prepared corn	6½
Coldwater Rice	9

SUGAR.

	c. per lb.
Granulated, 15 bbls or over	6¾
" less than 15 bbls	6⅞
Paris Lump, bbls	7⅛
" " ½ bbls	7¼
" " less than a bbl	7⅜
Extra Ground, bbls	7⅝
" " less than a bbl.	8⅛
Powdered, bbls	7
" less than a bbl	7¼
Extra bright refined	6 6¼
Bright Yellow	5¾ 6
Medium "	5¾ 5⅝
Brown	5⅜ 5½
Raw Jamaica, in bags	5¼ 5⅝

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls
Redpath's "D"	3½c.	3⅝c
" "M"	3⅜	3¾
Redpath's "B"	3⅞	
" "VB"	3¾	3⅞
" Extra	4	4⅛
" Ex. Sup.	4⅛	4¼
" XXX Sup.	4⅜	4½
" Corn Syrup	4½	5

MOLASSES.

	Per gal.
Trinidad, in puncheons	32, 35c
" bbls	36, 38
New Orleans, in bbls	90, 95
Porto Rico, hdds.	33, 34
" barrels	36, 37
" ½ barrels	38, 39

TEAS.

GREENS.

Gunpowder—	Per lb
Cases, extra firsts	42, 50c
Half chests, ordinary firsts	22, 38
Cases, sifted, extra firsts	42, 50
Cases, small leaf, firsts	35, 40
Young Hyson—Moyunes	
Half chests, ordinary firsts	22, 38
" " seconds	19, 20
" " common	17, 18

PING SUEYS.

Half chests, firsts	28, 32
" " seconds	16, 19
Half Boxes, firsts	28, 32
" " seconds	16, 19

JAPAN.

Half Chests—	
Choicest	38, 40
Choice	32, 36
Finest	28, 30
Fine	25, 27
Good medium	22, 24
Medium	19, 20
Good common	18, 19
Common	16, 17
Nagasaki, ½ chests Pekoe	16, 22
" " Oolong	14, 15
" " Gunpowder	16, 19
" " Siftings	8, 12½

CONGOUS.

Half chests, Kaisow, Moning	52, 55
Caddies and half chests	18, 50
Cadies, Paklingand new makes	18, 50

OOLONG.

Half chests Formosa	34, 50
Caddies	36 55

ASSAMS.

Chests and half-chests Pekoe	22, 48



KINGSFORD'S OSWEGO ∴ STARCH.

"Pure" and "Silver Gloss" FOR THE LAUNDRY.

Corn ∴ Starch, FOR THE TABLE,

The Standard of Excellence. Absolutely Pure.

For Sale by all Leading Jobbers in Canada.

T. KINGSFORD & SON, Oswego, N.Y.

B. T. BABBITT,

Nos. 64, 65, 67, 68, 69, 70, 72, 74, 76, 78, 82 Washington St. and 41, 42, 43 44, 48 and 49 West St. } NEW YORK.

Manufacturer of B. T. Babbitt's Best Soap, B. T. Babbitt's 1776 Soap Powder and B. T. Babbitt's Pure Potash or Lye.

The new package of my **1776 Soap Powder** weighs 5 1-3 oz. and is the **largest 5c. package** of washing powder on the Canadian market. Ask your Wholesale Grocer for it and send me your name and address and I will send you a beautiful picture for store. See price list of my goods below.

Prices current, continued—

SCENTED ORANGE PEKOE.

Boxes, Foochow and Canton	28, 60

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	62c
Ingots, rough and ready, 7's	59
Laurel, 3's	52
Brier, 7's	50
Index, 7's	45
Honeysuckle, 7's.	53
Napoleon, 8's.	49
Royal Arms, 12's	50
Victoria, 12's	48
Brunette and Lovely, 12's	45½
Prince of Wales, in caddies	46½
" " in 75 lb boxes	46
Bright Smoking Plug Myrtle, T & B, 3's	55
Lily, 7's	48
Diamond Solace, 12's	45
Myrtle Cut Smoking, 1 lb tins	65
½ lb pg, 6 lb boxes	65
2 oz pg, 5 lb boxes	65

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdowne	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reiua Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00

Cigarettes, all Tobacco—	
Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C No. 1	4 00
Sweet Sixteen	3 50

CUT TOBACCOS.	per lb.
Puritan, ½ lb pkg., 5 lb. boxes	65
Old Chum, ½ lb pkg 5 lb box	65
Old Virgin., 1-10 lb pkg., 10 lb bxs	57
Gold Block, ½ lb pkg, 5 lb boxes	65

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	78
Puritan, 1-10, 5 lb boxes	80
Athlete, per lb	1 10

SOAP.

Ivory Bar, per lb	½
Do. 2, 6-16 and 3 lb bars "	
Primrose, 5 lb bars, wax W "	
" 1 " " "	
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 13oz, 1, 2 and 3 lb bars per lb	3½
Queen's Laundry, per bar	5½
Pride of Kitchen, per box	2 75

B. T. BABBITT'S SPECIALTIES.

B. T. Babbitt's Best Soap, p. bar	0 05
B. T. Babbitt's 1776 Soap Powder per box of 100 5½ oz. package	3 85
B. T. Babbitt's Lye, per box of 2 doz. large cans	1 80

TOILET SOAP.

TAYLOR, SCOTT & co.

		per doz.
Baby's Own,	¼ doz boxes	$1 25
Our Boys,	¼ " "	1 25
Sea Foam,	½ " "	75
London Bouquet,	½ " "	60
Oatmeal,	1 " "	85
"	½ " "	60
Paris Assorted,	½ " "	0 75
Albert Oatmeal bar, 2 doz. boxes		0 75
" White Castile bar, 2 doz. boxes		0 75
		per gro.
Fatherland,	¼ doz boxes	5 00

WASHING CRYSTAL.

Gillett's Washing Crystal, 1 gro in box, per box	$1 75

WOODENWARE.

	per doz
Pails, 2 hoop, clear No. 1	$1 70
" 3 " "	1 90
Pails, 2 hoops, clear No. 2	$1 60
" 3 " "	1 80
" 3 " painted	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
	per case.
Matches, Parlor	$1 70 $1 75
" Telephone	3 50 3 60
" Telegraph	3 80 3 90
	per doz.
Mops and Handles, comb.	1 25
Butter tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60
Clothes Pins full count, per box	0 75

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	2 75
" round "	3 00
Handy dish	3 75
Water Closet Tanks	18 00

YEAST.

Royal Yeast Cakes, 3 doz 10c. packages in case, per case	$1 95
Royal Yeast Cakes, 3 doz 5c. packages in case, per case	1 00

OUR NATIONAL FOODS.

	pkg.	doz
Desiccated Wheat	4 lb.	$2 30
" Rolled Oats	4 "	2 25
Snow Flake Barley	4 "	2 40
Rolled Wheat Flakes	4 "	2 25
Buckwheat Flour, S. R.	4 "	2 00
Prepared Pea Flour	2½ "	1 80
Baravena Milk Food	1 "	3 00
Patent Prepared Barley	1 "	1 80
Patent Prepared Groats	1 "	1 50
Beef and Barley Extracts	6 oz	2 25
Gluten Flour	4 oz	2 80

HARDWARE.

ZINC: Sheet net.	0 06½
IRON WIRE:	
Galv., annealed and oiled and bright 20 p.c. advance on list	
Barbed wire net.	0 00
Coil chain, 5-16 in. net	0 05½
" " ¾ in. "	0 05
" " ½ in. "	0 04½
Iron pipe, 50 per cent.	
Iron pipe, galvanized, 25 per cent.	
CUT NAILS, from Toronto:	
10 dy. to 60 dy	2 65 0 00
8 dy. and 9 dy.	2 90 0 00
6 dy. and 7 dy	3 15 0 00
4 dy. and 5 dy	3 40 0 00
3 dy. C.P.	3 75 0 00
3 dy A.P	4 25 0 00
HORSE NAILS:	
"C" 50 and 10 per cent. from list.	
HORSE SHOES:	
From Toronto, per keg	3 75 4 00
WINDOW GLASS:	
25 in and under	1 55 1 60
26 to 40	1 60 0 00
41 to 50	3 60 0 00
51 to 60	3 90 0 00
61 to 70	4 20 0 00
GUNPOWDER:	
Sporting FF "	4 75 0 00
" FFF "	5 00 0 00
Canada rifle "	7 25 0 00
Sporting FF., (in ½ lb. tins) per doz	2 40 0 00
ROPE: Manilla	0 14½ 0 16
Sisal	0 13 0 00
AXES:	
Peerless & Keen Cutter	7 50 0 00
Leader	7 25 0 00
Lance	7 75 0 00
Queen City	9 25 0 00
Honor Bright, all steel	11 00 0 00
SHOT: Canadian	0 05½ 0 00
HINGES: Heavy T and strap	05½ 00
" Screw, hook & strap.	03¾ 04¼
TIN PLATES:	
1c. 4x20 coke, per box	4 50 4 75
INGOT TIN: 25 to 26 per bdl.	
PIG LEAD: 4 to 4½ per bdl.	

PETROLEUM.

	Imp. gal.	
F. O. B. Toronto		
Canadian	$0 00	$0 16
Caroon Safety	0 17½	0 18
Canadian Water White	0 20	0 00
Amer'n Prime White	0 23	0 24
" Water White	0 25	0 00
Photogene	0 27	0 00

DRUGS AND CHEMICALS.

Alum	1b	$0 02 $0 03
Blue Vitriol		0 06 0 07
Brimstone		0 02½ 0 03
Borax		0 12 0 13
Camphor		0 75 0 80
Carbolic Acid		0 55 0 60
Castor Oil		0 12 0 13
Cream Tartar		0 30 0 31
Epsom Salts		0 01½ 0 02½
Paris Green		0 18 0 22
Extract Logwood, bulk		0 13 0 14
" " boxes		0 15 0 17
Gentian		0 10 0 13
Glycerine, per lb		0 22 0 25
Hellebore		0 16 0 17
Iodine		5 00 5 50
Insect Powder		0 40 0 50
Salpetre		0 08½ 0 09
Soda Bicarb, per keg		2 00 2 25
Sal Soda		0 95 1 00
Madder		0 12½ ....

VINEGAR.

A. HAAZ & CO.

XX, W.W	0 20
XXX, W.W	0 25
Honey Dew	0 28
Pickling	0 28
Malting	0 45

THE BADGEROW FALCONER VINEGAR CO

French Bordeau	per gal.	0 34
Tarragona	"	0 32
Triple	"	0 30
Fruit Vinegar	"	0 27
Pickling	"	0 28
XXX	"	0 25
Extra XX	"	0 22
XX	"	0 20
X	"	0 16
Cider Vinegar	0 16 to	0 25
Honey Vinegar		0 25
Eng. Malt Vinegar	0 50 to	0 60
Bottled Malt Vinegar, qts		2 00
Methylated Spirits	2 00 to	2 25

LIQUORS.

CANADIAN SPIRITS: (Net Cash Prices.)	Imp. gal. In B'd.	D. P'd
Pure Spirits .....65 O.P.	1 26	3 70
Pure Spirits .....50 "	1 14	3 36
" " .....25 U.P.	0 60	1 72
Family Proof Whiskey	0 66	1 86
Old Bourbon "	0 66	1 86
" Rye, 25 U.P. "	0 62	1 74
" Toddy 25 U.P. "	0 62	1 74
" Malt, 25 U.P "	0 62	1 74
Old Rye, 4 years old	0 85	2 04
" " 5 "	0 95	2 14
" " 6 "	1 05	2 24
" " 7 "	1 15	2 34
Rye Whiskey, 1883, qts.	5 00	8 00
" " " pts.	6 10	9 10
" " 1884, qts.	4 70	7 70
" " " pts.	5 80	8 80
" " 1885, qts.	4 45	7 45
" " " pts.	5 55	8 55
" " 1886, qts.	4 20	7 20
" " " pts.	5 30	8 30
" " 1887, qts.	3 90	6 90
" " " pts.	5 00	8 00

Under 5 bbls or 100 cases glass, net cash; 5 to 10 bbls. 2½ per cent. off; 10 to 50 bbls., or 100 to 200 cases, 5 per cent. off; 50 bbls. and over, or 200 cases and over, 10 per cent. off.

JOS. PICKERING & SONS' SPECIALTIES.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Metal Polishing Pomade, according to size, per dozen	0 20	1 02
Needham's Polishing Paste according to size, per dozen	0 18	2 81
Furniture Polish, according to size, per dozen	0 20	2 85
Razor Paste, ½ doz. in box		1 02
" in single boxes		1 18
Plate Powder, per box		1 02
Knife Powder, in cannister, per dozen		1 03
Harness Blacking, in boxes, per dozen	1 27	2 20

THE LONDON BRUSH FACTORY,

61 and 65 Dundas Street,

MANUFACTURERS OF

EVERY KIND OF BRUSHES HANDLED BY GROCERS' TRADE



FULL STOCK OF CARPET SWEEPERS.

Awarded Gold and Silver Medals, 1887 and 1888, Bronze A.D. 1889.

Send for Illustrated Price List with Discount Sheet.

THOS. BRYAN, London, Ont.

C. RICHARDSON & CO.

MANUFACTURERS OF

The Celebrated Bull's Head Brand Pickles,

SAUCES, JAMS, JELLIES,

CANNED FRUITS AND VEGETABLES.

SPECIAL PRICES IN

CANNED TOMATOES.

EVAPORATED APPLES and MAPLE SYRUP

125 River St., Toronto.

THE

MANUFACTURERS' LIFE INSURANCE COMPANY

AND THE

Manufacturers' Accident Insurance Company.

HEAD OFFICE : Yonge Street, Trader's Bank Chambers, Toronto.

Authorized Capital, $2,000,000 and $1,000,000 respectively.

Most Liberal and Varied Forms of Life or Accident Policies Issued. Life Policies incontestible on any grounds whatever after three years.

PRESIDENT :---Rt. Hcn. Sir John A. Macdonald, P.C., G.C.B.

VICE-PRESIDENTS : GEO. GOODERHAM, Esq., President Bank of Toronto.
WM. BELL, Esq., Organ Manufacturer, Guelph.
S. F. MCKINNON, Wholesale Milliner.

JNO. F. ELLIS, Managing Director.

DESKS

OFFICE, LIBRARY, CHURCH AND SCHOOL

FURNITURE.

JOHN M. BLACKBURN & CO.,

41 COLBORNE ST., TORONTO.,

—AND—

162 ST. JAMES ST., MONTREAL.

TRAVELLER'S GUIDE.

Queen's Hotel,

WINNIPEG, MAN.

First-class in every respect.

JAS. O'CONNOR, Prop. FRED. SPRADO, Mgr.

THE WINDSOR.

Regina, Assa.

First-class Family and Commercial Hotel.

Good sample rooms. Livery in connection.

MRS. DOIG, Proprietress.

THE SANITARIUM

BANFF, N.W.T.

Favorite Western Summer Resort. The best of accommodation for travellers.

R. G. BRETT, Medical Director. H. RANSFORD, Mgr.

Grand Pacific Hotel

KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men.

CREEDEN & SMITH, Props.

WM. PROUT. J. E. INSLEY, Manager.

LELAND HOTEL

Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.

Vancouver, B.C.

PROUT & INSLEY, Proprietors.

IMPERIAL CREAM TARTAR BAKING POWDER

TRADE MARK

PUREST, STRONGEST, BEST,

CONTAINS NO

Alum, Ammonia, Lime, Phosphates,

OR ANY INJURIOUS SUBSTANCE.

E. W. GILLETT, TORONTO, ONT. CHICAGO, ILL.

MANUFACTURER OF

THE CELEBRATED ROYAL YEAST CAKES.

TORONTO SALT WORKS

128 ADELAIDE STREET EAST.

DEALERS IN AND MANUFACTURERS OF

Table, Dairy & Meat Curing Salts.

Silver Medal Industrial Exhibition, 1888.

We handle Canadian Salts only, which from recent Government tests for Dairy and Meat purposes have proved equal, and in most cases superior to the best Imported Salts of any brand.

Orders promptly filled.

CONDENSED MINCE MEAT

Put up in card board box. Packed in ¼ and ½ gross cases.

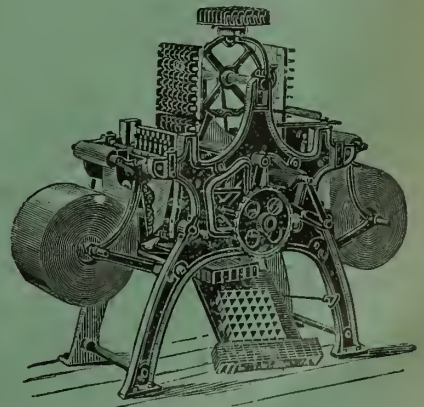
SELLS AT ALL SEASONS.

Will not injure in warm weather. Ask your wholesale grocer for it. Price $13.50 per gross. Patented in Canada.

J. H. WETHEY, ST. CATHARINES,
Sole Manufacturer in Canada.

Northumberland Paper and Egg Case Co.

Sole Manufacturers of Machine Made Egg Case Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD, ONT.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

W. BOULTER & SONS,

PICTON, - - ONT.,

PACKERS OF THE CELEBRATED



LION BRAND

Canned Fruits and Vegetables

Every can has a Lion on the label. This label is a guarantee to the consumer that the quality is first-class. Ask your Grocer for the Lion Brand. Do not take any other.

BAY OF QUINTE CANNING FACTORIES,

Head Office: Picton. **Branch: Demorestville.**

-Dried Beef-

Try our Superior Quality of Dried Beef, put up in Canvas. Sells rapidly during warm weather.

TRADE SUPPLIED WITH ANY DESIRED QUANTITY.

Jas. Park & Son,

Toronto, Ontario.



ROYAL YEAST

Is Canada's Favorite Yeast Cakes. 10 years in the market without a complaint of any kind. The only Yeast which has stood the test of time and never made sour, unwholesome bread. All Grocers sell it.

E. W. GILLETT, M'F'R. TORONTO, ONT. & CHICAGO, ILL.



E. P. Breckenridge, Toledo, Ohio, Pres
Edwin Norton, Chicago, Vice-Pres.
W. C. Breckenridge, Resident Manager.

The Norton Manufacturing Co.,

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit Cans, Lard Pails, Paint Pails and Cans, Baking Powder Cans.

Capacity, fifty thousand fruit cans per day.

Sole Agents in Canada for Norton Bros., "Solder Hemmed" Caps, and Grocers' sample goods, and Haskell's sample cases.

Cor. YORK AND QUEEN Sts.,
HAMILTON, - ONT.

Established 1874.

W. H. SMITH,

Wholesale Produce

Commission Merchant

186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Produce Consignments solicited. First-class reference.

-PARISIAN-

BLUE!

Is Stronger and More Economical

THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

FOREIGN FRUITS

R. S. GALLAGHER,

FRUIT AND COMMISSION MERCHANT

TORONTO.

111 & 113 King St. E., 77 Colborne St.

Telephone 1617.

R. C. MURDOCH & Co.

Commission

—AND—

Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

29 Church St., Toronto.

TELEPHONE 806.

J. CLEGHORN & SON

WHOLESALE

Fruit, Fish and Oyster Dealers,

94 Yonge Street, Toronto.

CALIFORNIA ORANGES.

We have our first Car of Riverside Oranges for the season just in.

Riverside Seedlings, 150 to 200 size.
Mediterranean Sweets, 150 to 200 size.
Washington Navels, 126 to 176 size.

The season being 6 weeks earlier than last year fruit is fully ripe and of extra sweetness and flavour. Send for sample box of each and from this on you will use no other oranges.

Car Fancy 300 "Cuccio" Lemons, the finest pack in the world in stock.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

THE CANADIAN GROCER
& GENERAL STOREKEEPER.
PUBLISHED WEEKLY. $2.00 PER YEAR

VOL. IV. TORONTO AND MONTREAL, SEPTEMBER 5, 1890. No. 36

ABSOLUTELY PURE
DELICIOUS FLAVOUR
GREAT STRENGTH

Are the principal Characteristics of The

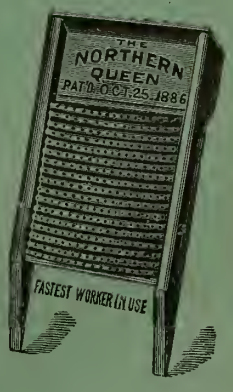
British America Starch Co's
PREPARED CORN.

H. A. NELSON & SONS
MANUFACTURERS
AND
Wholesale Dealers
—IN—
BROOMS
AND
WHISKS,
Brushes, Woodenware,
Baskets, Cordage,
Grocers' Sundries.
MONTREAL, - TORONTO.



ASK FOR
MOTT'S

DUNN'S
BAKING
POWDER
THE COOK'S BEST FRIEND

Taylor, Scott & Co.
TORONTO.
THE BEST


IS THE CHEAPEST.
Retail Price, 25c.
For sale by all first-class grocers

FINE GOODS OUR SPECIALTY.
MUNGO CIGARS, EXCEPTIONALLY FINE.
MADRE E' HIJO (7 SIZES).
EL PADRE AND CABLE.

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

ALWAYS ASK FOR THE

'John Bull' BRANDS.

Manufactured by

BRYANT, GIBSON & Co.



AGENCY FOR—
Ganong's Lily Chocolates,
Terry's English Bottled Confectionery,
Negree's French Crystallized Fruits.

A. HAAZ. C. DE CARTERET.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider

VINEGARS.

74 Bagot Street, - Kingston, Ont

Needham's "The Favorite." Polishing Paste.

USED BY HER MAJESTY'S SERVANTS

Gold Medals and Diplomas of Merit at all Exhibitions.

Dazzling Mirror Finish

Sold Everywhere in 5c, 10c, 15c, 20c & 25c Tins

The reputation of nearly a century as the most reliable preparation for Cleaning and Brilliantly Polishing BRASS, COPPER, TIN, BRITANNIA METAL, PLATINOID, etc.

Inventors and Sole Manufacturers, JOSEPH PICKERING & SONS, Sheffield. Pickering's Furniture Polish, Plate Powder, Knife Powder, Brunswick Black, Razor Paste, Metal Polishing Pomade (Red), Ye Olde Oak Furnishing Paste. T. E. CLATWORTHY, Sole Agt. in Canada, 21 Church St. Toronto

SECURITY

ECLECTIC TUBULAR

LOOK FOR IT,
WAIT FOR IT,
IT WILL PAY YOU.

The "Eclectic Security" Tubular Lantern.

Combining as it does all the latest improvements without any of the discovered defects of Lanterns hitherto on the market. The following are a few of its most important points, viz.:—

Burner connected with oil Cup by a screw.
Inch wick. Hinged Cap to Burner.
Seamless bottom to oil cup, which contains an imperial pint.
Convenient and cool method for removing Globe to clean and light.

INSPECTION AND COMPARISON INVITED.

Manufactured solely by

THE ALLIANCE MANUFACTURING CO'Y OF TORONTO, (Limited.)

Office and Works 14 Bay Street.

LANTERN

EMBRO OATMEAL MILLS.

D. R. ROSS, - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For price of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleasod to have orders.

DELHI CANNING CO

PACKERS OF

FRUITS, VEGETABLES, JAMS, JELLIES, CATSUPS and MEATS.

AWARDED

-FIRST PRIZE-

—: DOMINION CONVENTION OF FRUIT GROWERS :—

OTTAWA, FEB. 19, 20, 21, 1890.

☞ FRUITS IN GLASS A SPECIALTY. For sale by all Wholesale Grocers.

Good News for the Debilitated.

when solid Meat cannot be digested a perfect substitute is

JOHNSTON'S FLUID BEEF

It contains all the nutritious elements of Prime Beef in a form that can be easily digested by the weakest stomach.

Williamson & Lambe

STORAGE

54 & 56 Wellington St. E., Toronto.

DOES IT PAY TO ADVERTISE IN THE GROCER?

Here is what some advertisers say:

THE E. B. EDDY MF'G CO.,
HULL.

"We have now no doubt of the value of THE CANADIAN GROCER as an advertising agent."

KINGSFORD'S STARCH FACTORY,
OSWEGO.

After two year's trial write:

Another year's experience is an additional proof of the value of THE CANADIAN GROCER as an advertising medium.

ELLIS & KEIGHLEY,
Coffees, Spices, etc.,
TORONTO.

"Through its influence we have received liberal orders throughout Ontario and the distant Provinces."

BAY OF QUINTE CANNING CO.,
PICTON.

"Has been of great value to us as a means of reaching trade not only in Ontario but in Manitoba and British Columbia."

E. W. GILLETT,
Baking Powder and Chemicals,
CHICAGO AND TORONTO.

"We consider THE CANADIAN GROCER the best medium for reaching the trade in Canada."

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

J. B. McLEAN & CO., (Ltd.) PUBLISHERS.

115 ST. FRANCOIS XAVIER STREET, MONTREAL.

6 WELLINGTON STREET WEST, TORONTO.

Vol. IV. TORONTO AND MONTREAL, SEPTEMBER 5, 1890. No. 36

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

THE SALMON PACK.

Statistics prepared by THE CANADIAN GROCER of the British Columbia salmon pack indicate that it will fall short of last season's by about 25,000 cases, though the exact results will not be known for some time yet. It will still be an enormous pack. Our estimate makes it about 370,000 cases against 395,000 last year. The largest previous pack was in 1882 when 249,400 cases were put up. The run of salmon this year was as heavy if not heavier than last. This was entirely unexpected for a heavy run, such as that of last year, is usually followed by a light one. The packers were not prepared for it, and were unable to put up all the fish they caught. The Dominion Government has recently been devoting a good deal of attention to the protection and development of this industry, and the unusual run of 1890 is no doubt due to this fact. The following shows the annual pack for the twelve years :—

Year.	Cases.	Year.	Cases.
1879	37,394	1885	107,088
1880	61,156	1886	163,004
1881	173,800	1887	204,000
1882	249,400	1888	170,000
1883	177,412	1889	395,000
1884	138,947	1890	*370,000

*estimated.

These reports were obtained from 16 Fraser River Canneries; 3 Maas River; 1 Nimpkish; 3 Rivers Inlet and 6 Skeena River.

THE INDUSTRIAL EXHIBITION

The Exhibition opens on Monday. The energy, inventiveness and liberality which have made the success of this exhibition a matter of yearly progress in the past, are at work under the highest pressure, to make the present fair a superior evolution of its predecessor. The business men of the country should visit it. The whole industrial cosmos is there represented, and has its latest lessons for the intelligent, interested observer. A week would be well spent in the Exhibition park between the 8th and the 22nd. Business men who come, are invited to make use of our office as their postal headquarters. Their letters, if addressed to them at No. 6 Wellington st. west, Toronto, THE GROCER office, will be well taken care of till called for. Correspondence can also be attended to here without any inconvenience to us. Our city friends we feel sure will give the out of town merchants a thoroughly hearty welcome and make their stay enjoyable.

"CANADIAN GREASE."

In the stock of butter which is on this market now, the observer may trace, in not very dim outline, the features of the matured situation in which this dairy commodity will be, by the time spring comes round again. That situation will bear the stamp which has been impressed on all the back numbers of the spring situation of our butter market for the past several years. It is early to look for the "eating canker," while we have wholesome pasture and pure running water, and while we are yet so little removed from the opening of the new butter-making season. But it is not too early to find it. What do we find? We find already that the stream of trade has begun to deposit its annual detritus of bad butter along its course, and to pile it up at its mouth. It is a process made familiar to us by years of experience. In country stores and in city warehouses the work of accumulation has begun, and there is a very large quantity of June butter that has missed its opportunity ever to be sold as new butter. It is seldom we have made so much progress by the end of August in collecting our stock of unsalable butter for the spring market.

The name at the head of this article is what our butter has won for itself in the English market, where for some considerable time it has not been wanted. The name is a bad selling-brand. And it would seem that our butter is not to be unworthy for some time at least, of the addition it brought back from over-sea. Not only is there a large quantity that cannot be smuggled upon the current market, but there is a very large proportion of butter that will not keep. Buyers say that the stock goes off flavor this year much more than it did last year. There is more butter of the "cheesy" character than is usual. Consequently it will not keep. This "cheesy" characteristic is the fruit of which sour cream is the seed. It is bad because the raw material was bad; the cream had "turned" before it was used. Also, the makers were at fault. The cream need not have got into this condition. Makers, too, in many cases have not kneaded the butter free of moisture, and so have introduced the cause of early decay. It is said the cream this year continues fresh for a shorter time than it does in average circumstances. The reason which is put forth in explanation of this, is the rankness of the herbage and abundance in it of noxious weeds. In these vegetable conditions, it is held, are to be found the causes of speedy fermentation of the cream.

To the two unsatisfactory features referred to—the formation of a surplus, and the low-keeping quality of the stock—may be added two more :—first, that the quantity of butter made is larger than usual, and second, that the average of quality is lower. It is said that in this country there is not only the capacity but the buying will to consume all the good butter there is made here. Then how great must the quantity of bad butter be, as our consumptive demand is far from being equal to keep the market bare of all the butter put upon it! If the excess over our own normal consumption be bad butter, the loss is enormous. The value of our dairy exports would be millions above what it is if we had none but good butter. The country has to lose this, but upon what Canadians does the loss mostly fall? Plainly, upon the general storekeepers and grocers. Of course the amount obtainable from all the good butter we should make would be the proceeds of prices now

seldom, if ever, paid. Therefore, the difference between the total now realized and that which should be realized would represent more than the loss suffered by the retailers. But there is no important part of that loss suffered by anyone else. The country simply does not get it and never paid for the proportion of the loss which is not borne by the dealer. The dealer perhaps gives 14c. for butter that should be made marketable for 22c., and the dealer sells it for 4c. The country is 18c. poorer than it should be, the retailer is 10c. poorer than he should be. His loss is on an outlay. Nobody laid out anything for the other 8c. of loss to the country.

The only redeeming feature now visible in the butter market is the increase in the quantity of creamery-made stock. If the rate of that increase can safely be taken as representative of the movement towards the abolition of domestic dairies, we may congratulate ourselves as a people, and the country dealers may congratulate themselves as a class. If such is the significance of this one redeeming feature, then it should rule the impression which we take away from the prospect and we should be hopeful.

TRANSIENT TRADERS.

In its last week's session the markets, fire and police committee of the Hamilton city council adopted a by-law relating to transient traders, which enacts: That no transient trader or any person who occupies premises in the city for temporary periods, and whose name has not been duly entered on the assessment roll in respect of personal property or income for the then current year, and who may offer goods or merchandise of any description for sale by auction or in any other manner conducted by himself or by a licensed auctioneer, or otherwise, shall carry on his trade or business or offer goods or merchandise for sale in manner aforesaid without having obtained a license so to do, provided always that this by-law shall not affect, apply to, or restrict the sale of the stock of an insolvent estate which is being sold or disposed of within the city in which the insolvent carried on business therewith at the time of the issue of a writ of attachment or of the execution of an assignment; that every such person before he commences to trade shall pay to the city treasurer the sum of $100 by way of license, which sum shall be credited to him upon and on account of taxes for the unexpired portion of the then current year as well as any subsequent taxes, should he remain in the city a sufficient time for taxes to become due and payable by him, and in any other event shall be taken and used by the city as a portion of the license fund.

This is a thorough going measure. We hope the committee's report embodying it may be adopted by the council, and that there may be no question that the by-law is intra vires of municipal enactment and enforcement. It is the first bold stroke yet made for the suppression of a crying injustice to resident tax paying traders. A migratory trader may camp nearly where he pleases, may despoil the trading limits of residents who have long contributed to the local exchequer, and, when he has quenched the demand, may strike his tent and go wheresoever he pleases. He has simply to avoid the assessor. The rent he pays his landlord is so appraised as to include the tax on the store only, as that is all on which the landlord is taxed, but the stock, which is the basis of the most grievous burden levied on resident traders, yields no tax directly or indirectly. We hope Hamilton may succeed. In that city was begun one of the most hopeful movements of the times for the uplifting and strengthening of trade, and we hope that movement, as carried on by the different Business Men's Associations throughout the country, may be helpful for the engrafting upon the city, town and village statutes of the whole country the principle involved in Hamilton's proposed by-law for the regulation of transient trade.

The by-law is particular to designate that mode of disposing of transient stocks which is most objectionable to the fixed trader, namely, by slaughtering auction sales. For these the specious plea has long been made, that they paid a tax in their employment of an auctioneer, although the imperceptible proportion of the license that would fall on an individual customer of an auctioneer would bear no proportion to the tax a stationary trader with an equal stock would pay. In fact, if a stationary trader concludes to have an auction he has to contribute to the payment of the auctioneer's fee and still be taxed on stock. So the employment of an auctioneer by the owner of the portable stock is not even in appearance a submission to local taxation.

The license fee is none too large. Also the measure provides for that fee being converted into an instalment upon the year's taxes, if the transient trader should make up his mind to become a permanent trader.

CANADIAN HOG RAISING.

It appears as if the hog-raisers of this country were at length to have a chance. That is what they want. They have a fair measure of protection in the present customs tariff, although protection that was adequate came tardily. But, as we said in a former issue, the farmer must be given time, as hogs up to the quantitative capacity of this market cannot be made forthcoming the moment increased duty is put on foreign hogs. Men have to be given time to provide the stock and to build up anew an industry that was overwhelmed by American competition. Given the time, they can accomplish the thing that is to be done. There are some who cry out against any helping hand being held out to the farmer by the government to revive the hog-raising industry, claiming that if any industry cannot of its intrinsic vigor maintain itself against all competition, it should be left to the chances of extinction. There might be less to say against that contention if the competition were the result of purely natural causes, if it were not itself very largely a product of customs creation. To-day, the stress of competition of United States hog and pork producers would not be sufficient to extinguish pork-production in this country, if the United States supply had a free outlet to other great pork consuming countries. Germany and France have both shut the doors of their markets to the American packer, and the millions of hogs which would go to these countries if but a reasonable tariff barrier had to be surmounted, were crowded against our boundary and overflowed our market. The competition, therefore, was very largely a matter of tariff creation, a result of the prohibitive duties which Germany and France were scared into establishing against the dreaded trichinosis. The only defence this country had was by recourse to the same sort of weapon as that by which it was indirectly attacked. It had to make use of its tariff to escape consequences of the French and German tariff.

Canadian farmers should between this and next autumn produce a large number of hogs. There is a market for them in this country, which the all-year operations of the packers will now be the steady support of. What adds to the strength of the farmer's position as a hog-raiser is the shortage in the corn crop of the Western States. This must greatly reduce the quantity of pork raised in the year between autumus in the United States, and must give our farmers additional protection in the higher cost of production which will be experienced by their old competitors in the Western States. Against our farmers, on the other hand, is the deficit from the average yield of this year's pea crop. This is offset again by the liberal barley yield, for which the farmers did not look forward very hopefully to a good market, last year's crop having been sold at very low figures, and the strong probability of the passage of the McKinley Bill standing against the likelihood of good prices this year. This barley can now be fed on the farm much more profitably than it can be sold, and will become a source of enrichment to the soil. With increased tariff protection, a sufficiency of fodder and a strong home demand in his favor, with also increase in the cost of production against his rival, the Canadian farmer ought to derive a considerable revenue from the raising of hogs for the coming year's trade.

Next season's California canned fruit will be largely put up in outside soldered packages. This method will allay the fear of lead poisoning, and restore trade with Germany, whose government prohibited old style inside soldered cans.

PRIZE GOODS.

MR. EDITOR:

Prize goods have become very popular in this city of late, especially among the smaller dealers. Glassware and platedware, set off by pyramids of baking powder tins or tea packages, have become the fashionable counter ornaments. As a show these goods look well enough, but the all important question to be considered is—Is there any money in the business? For my part I do not believe in it. We have tried a lot of Davis' New Era baking powder. They sold like hot cakes. The powder is very good, but to those drawing the smaller prizes the powder is very dear. The desire to get one of the valuable prizes is what makes the customer try his luck, but the articles worth having being always very limited, a large majority of those persons will leave your shop dissatisfied. Such transactions, I believe, will have a very injurious effect in a short time. Moreover, prize goods generally leave a very small margin to the retailer. And, again, you run a good chance that the last packages will remain on the shelves as dead stock.

Another system is to give a prize to every person who purchases a given cash amount. Pass-book customers are also entitled to a prize, if their accounts are paid in full regularly. In short, everybody who buys groceries for the sums fixed, and pays for them, will receive a prize. The customer who would leave a balance of say fifty cents on a month's bill, would lose his right to the reward.

This looks very well theoretically, but I have some doubts as to the results on a practical test. I doubt very much whether it would make "dead beats" pay their bills. Would it increase sales enough to compensate for the losses incurred in the purchase of the prizes? These amount to about 5 per cent. of the sums for which they are given.

Travellers tell us that prize goods are very successful out East. Now, Mr. Editor, my object in writing these few lines is to ask you to give your readers the benefit of your valuable opinion on the points raised. All grocers, I am sure, will gladly adopt any honest means of increasing their sales, and consequently their popularity.

Yours,

Ottawa, Aug. 26, 1880. A. E. P.

There is a very generally received way of testing departures from conservative methods of trade, and that is by the measure of their immediate effect. If that primary outcome of the novel device is an increase in trade, then the novel device is good. The word "good" in this sense is not necessarily connected with its use as a moral epithet. The principle involved in the departure may be neither moral nor far sighted. But both these defects in it are cheerfully overlooked by some traders, if it has the potency to create a lively spell in trade. These meet the objection on moral grounds by the cynical statement that the people are not honest when they see any opportunity to overreach the trader, and that they prefer a little go aheadness to the dull routine of strict measure for measure. The objection to a given method on the score of its shortsightedness, is met by the man of nimble wits and sprightly fancy, thus: that the scheme is not intended to grow hoary-headed in the service of trade, that according to the ideas which prevail nowadays it must be superannuated in a few weeks; some other bright notion must be ready to supplant it before it has quite outlived its popularity. The shortsightedness of the thing is held to be no fault, it is merely a condition to inspire a trader's versatility and inventiveness to have something else equally spell binding in its effects upon customers, who are not to be given time to experience any pall of the latest artifice.

But with this school of traders and their business philosophy we do not agree. Under all the rules of trade a man is guided by, there should be a substratum which is broken through by none of them. A man may add to his rules and may expand his methods as far as he pleases, if only he makes them form a system in perfect harmony with this substratum, which is honesty. For honesty, in the trader's practice of it, is a policy to which all methods should be conformed, and by the test of which they should be confirmed before they are adopted. The parliament of a country may make new laws by the volume, but these are always kept in strict subjection to a single pervading idea, and that is the intent of the national constitution. Honesty should be likewise the fundamental principel underlying all methods.

From this way of looking at the matter, we cannot come to any conclusion that the prize-idea is a good one. It does not appeal to the trading motives, but it does appeal to the gambling instinct. It would not be a good educator of honesty in the local body of custom, and would probably beget a good deal of retaliatory roguery. If a man had nibbled long at the prize-bait and after long gambling had got none of it, he would not unnaturally feel justified in running a bill for the sole purpose of cheating the grocer who had lured him on. The prize-system is at fault in that it does not yield equal value to all for the same outlay, and is therefore productive of many evils. It lowers the tone of business, it lowers the tone of public honesty and public thrift, and its consequences are apt to be visited upon the dealer by the dishonesty of those who did not draw good prizes.

WHERE WERE THE CUSTOMS OFFICIALS?

"Observer" says that last week an excursion steamer landed her passengers at the dock in this city and that said passengers had nearly one hundred baskets of fruit among them, all of which was allowed to be carried away without the formality of passing the customs and paying the duty. Why is this thus? he asks. The authorities always look after any unfortunate retailer who may evade the letter though not the spirit, while consumers can do as they please. But then the authorities must do something, otherwise the public would think them more ornamental than useful.

ARRESTED FOR FORGERY.

The article in last week's issue advising our London friends that two sharpers, R. B. Ford and J. H. Graham, were doing that city on a fake advertising scheme, was not in time to save all of them, but others were put on their guard. John Labatt, the brewer, and the Carling Brewing and Malting Co., were caught by them to the extent of $50 each. When Mr. Labatt read of their character he at once ordered the payment of the cheque stopped and informed the police. Ford was arrested Sunday at Windsor, when endeavoring to cash Labatt's cheque. Cheques for $50 and $25 respectively from Hiram Walker & Sons and the Malleable Iron Works, were found on his person. Graham was in Toronto on Sunday but left for Detroit before the Toronto detectives could get their hands on him. He was however caught at Windsor. Both men have been taken to Montreal. Ford is an American but Graham is a Canadian. He is married and his home is in this city. He duped a number of wholesale merchants by selling them space on a Board of Trade lithograph, promising to circulate 5,000 copies. He received $25 to $50 for a small space on the card, and only printed 10 to 25 copies, a few of which he showed to the advertiser and obtained the money. This is a scheme that is being worked day after day on business men. They have to confess that such advertising does them no good. As Barnum says: "The public like to be humbugged."

SOAPMAKERS' CONFERENCE.

A meeting of the soap manufacturers of Ontario was held in London, on Saturday. There were present:—Messrs. John Taylor, Toronto; Charles M. Dalton, Toronto; Robert Hervey, Brantford; William Judd, Hamilton; Fred. Richards, Woodstock; Thomas Elliott, Galt; and H. D. Long, London. The object of the meeting was to regulate price lists, and the manufacturers united to preserve uniformity. Mr. H. D. Long, manager of the London Soap Company, entertained the visitors and drove them round the city.

CAIRN'S
HOME MADE MARMALADE.

The following houses have just received some fresh stock of this wholesome breakfast delicacy:

Messrs. Turner, Rose & Co.
" Caverhill, Hughes & Co.
" Kinlock, Lindsay & Co.
" Wm. Donahue & Co.
" Lockerby Bros.
" Lightbound, Ralston & Co.
" L. Chaput, Fils & Co.
" N. Quintal & Fils.
" Geo. Childs & Co.
" Hudon, Hebert & Co.
} Montreal.

Messrs. Perkins, Ince & Co.
" Smith & Keighley.
" J. W. Lang & Co.
} Toronto.

BLAIKLOCK BROS, General Agents,
17 Common St., MONTREAL.
Agents for Toronto: Steel Hayter & Co.

THE NEW EXCHANGE BILL.

Here is another article on the new Bill of Exchange Act which went into force on Monday of this week. The Bills of Exchange Act, therefore, passed by the last session of the House of Commons and coming into force on the 1st of September next, is of great importance to almost every individual in the country, as all are more or less affected by its provisions.

There are few, if any, direct changes. Many additions, however, are made; usages are rendered legal; doubtful points are made clear, and the whole measure is extended both in size and application, while the points upon which legal or technical issues depend are much simplified. A bill of exchange is defined as being an unconditional order in writing, signed by the person giving it, requiring a certain person to pay on demand or at a fixed future time a certain sum of money to the order of or to a specified person or to bearer. It is plainly stated that such a bill is not invalid by reason of its not being dated, or because it does not specify the value given or even that any value has been given, or because it does not specify the place where it is drawn or made payable. Such a bill, or draft, as we are in the habit of calling it, except when drawn upon persons in another country when it becomes a foreign bill of exchange may be required to be paid (a) with interest; (b) by stated instalments; (c) by stated instalments, with a a provision that upon default in payment of any instalment the whole shall become due. A bill is further defined as being payable on demand, which is so expressed or in which no time for payment is mentioned. It is also made plain that a bill is not invalid by reason of its being ante-dated or post dated, or because it bears date on a Sunday or other statute holiday. Three days' grace is allowed on all (excepting demand) bills, and no change appears to have been made in the rules regarding protest.

An important point for the merchant is to be found in the provision that "where a person signs a bill in a trade or assumed name he is liable thereon as if he had signed it in his own name. And again, the signature of the name of a firm is equivalent to the signature by the person so signing of the names of all persons liable as partners in that firm." This does not, of course, apply to forged or unauthorized signatures. The holder of a bill may refuse to take anything but an unqualified acceptance, and if that is refused, may protest the bill in due course. If he should take a qualified acceptance without the authority of the drawer or endorser, and they should refuse to subsequently assent to it, they are discharged from liability on the bill. Another clause enacts that where the acceptor of a bill becomes bankrupt or suspends payment before it matures, the holder may cause the bill to be protested for better security against the drawer or endorsers. The acceptor of a bill is precluded from denying to the holder in due course either the existance of the drawer, the genuineness of his signature, or his capacity and authority to draw the bill. Where a bill is drawn in one country and is payable in another the due date is determined by the laws of the place where it is made payable.

A cheque is here defined as a bill of exchange drawn on a bank and payable on demand. The authority of a bank to pay such cheque is terminated (provided there are funds) by countermand of payment or notice of customer's death. The old English system of crossed cheques is introduced by this bill, and enables the drawer of a cheque, by merely crossing it with two parallel lines, with or without the words "not negotiable" or "bank" between them, to compel the bank upon which it is drawn to pay the money only to the original payee of the cheque, or to him through some other bank. With regard to promissory notes, the most important clause would seem to be that in which it is enacted that in the event of such a note being made payable at a particular place it must be presented there for payment, but that the omission of such presentment on the date of maturity does not discharge the maker, though in the event of a suit the costs are at the discretion of the court.

While these would appear to be some of the main points in the new Bills of Exchange Act, it is in this, as in all other cases where technical and legal matters are being dealt with by Act of Parliament, impossible to say where peculiar circumstances may not bring out equally peculiar interpretations, though it is safe to say that in this particular case the Act is drawn up with skill and fidelity to the interests of the public; and is in every way a decided improvement upon the somewhat meagre terms of the former measure.

GOT AHEAD OF THE GRAND TRUNK.

Railroads generally get the credit of having no mercy. At any rate they show very little towards shippers. Their decisions are always against this class of their patrons, who have practically no appeal, and usually submit. Quite frequently the railroads charge a grain dealer with putting more grain in a car than the bill of lading called for. The grain man denies the charge, but the railways insist, and he pays the extra amount. P. MacIntosh & Son were charged, a few days ago, by the Grand Trunk Railway with endeavoring to pass a car of 900 bushels of oats as 700 bushels, and the freight on the extra 200 bushels was demanded. The MacIntoshes refused to pay. The railway insisted, and they had to pay. They did not want the contents of that particular car at once, and they ordered the railway to put it into store and give them a warehouse receipt. The receipt was, of course, for 900 bushels. A few days later they presented the receipt and demanded the oats. But the Grand Trunk found then that there were not 900 bushels, and could only produce 700 bushels, showing clearly that their charges against MacIntosh were false. Instead of paying up, as they made the MacIntoshes do they got down on their knees and begged to be let off. We would advise business men, before agreeing to pay over charges, to be certain that the charges are correct.

A CITY TRAVELLERS' ASSOCIATION.

A number of city travellers who represent the wholesale trade of Toronto met on Saturday morning in a room kindly placed at their disposal by Messrs. Sloan & Crowther, for the purpose of forming an association. Mr. R. Maxwell was appointed chairman and Mr. J. Owen secretary protem. Those present were F. Blackburn, S. Hustwitt, A. Piper, W. Sloan, G. M. Furnival, F. Macdonald, F. Galloway, W. Macpherson, J. Owen, R, Maxwell, and A. Maclean. After some discussion showing the advantages to be obtained by organization, the meeting formed itself into an association to be known by the name as "The City Travellers' Association of Toronto," A committee was appointed to secure a suitable hall and arrange for future meetings, The meeting adjourned to meet at the call of the committee.

BOTTOMLESS CIGAR BOXES.

SIR:—It would appear form your article of two weeks ago that the great cure-all in the matter of cigar regulations is to be found in tearing out the bottoms of cigar boxes as soon as empty, and that the department will consider this as satisfactory. I heard a suggestion the other day, which will also protect the cigar dealer from the inroads of the officials, and which is an evasion the same as spoken above. It is this: instead of emptying the box, leave one cigar in it. You surely then are at liberty to show your boxes as shelf goods, and since they are not empty you have no occasion to destroy them. How will that suit the high and mighty Mr. Cootyan? Verily, as you say, in your article, the Department will have to put on its considering cap and devise some other means to satisfy its abnormal appetite for honest trader's goods.

CORRESPONDENT.

They tell a pretty good story of an elderly gentleman from the city who is passing the summer in this section. Recently, feeling in need of some neckties, he wrote to his partner for a supply, saying: "Please send me some nice ties." The partner mistook the words for "niceties," and, though wondering at his friend's sudden craving for luxuries, shipped him a large box of fruit, bonbons, etc. The disgust of the recipient was expressed in words not found in Webster's Unabridged. — Great Barrington, (Mass.) News.

THE GROCERS AND HOLIDAYS

A holiday is a good thing, and we wish everybody could afford to take one, but we think people should forego the pleasure when it has to be enjoyed at their tradesmen's expense. There is a great fund of money belonging to the grocers that is kept in circulation at summer resorts. This is hard on the grocer. People should be brought to think of the hardship of it.—CANADIAN GROCER.

Every retailer realizes the truth of the above. Two classes trespass upon their rights in this respect, viz., the reliable but thoughtless tourist or excursionist, and those who deliberately plan to have a good time on the money that should be used to pay their account at the butcher's, the baker's and the grocer's.

We find another class of thrifty mortals belonging to the Co-operative Building Loan Associations, who, instead of paying their account at the store, use it to meet their monthly payment at the Building Loan Association. The grocer is not called upon to become the banker for those struggling for a home, however laudable the object. True it is that their customers are slowly acquiring title to property, but it is not right to use the storekeeper as much as possible dur ing the ten or twelve years a house is being paid for.

The only remedy for this and kindred evils is to insist on the prompt payment of accounts, or else refuse the credit. If the retailer has an abundance of money, and can afford to carry this sort of delinquent, then let him put the accommodation in shape to draw interest and then insist that his book accounts shall be regurlarly settled.—American Grocer.

The Badgerow-Falconer
Bonded Vinegar Manufacturing Company
Highest Medal Award Toronto Exhibition.
Telephone 1261 69 & 81 Jarvis St., Toronto.

G. H. Wedgwood & Co.
Manufacturers of
Grocers' Japanned and Enamelled Goods.
Owners of the most complete plant in the Dominion for
SHOW-CARD MOUNTING.
eow 79 Jarvis Street, Toronto.

ROSS'S ROYAL
BELFAST
GINGER ALE
IS THE
BEST IMPORTED

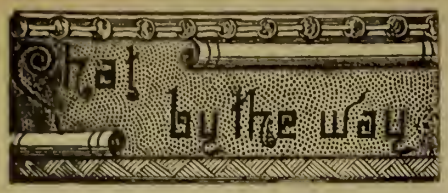
Ross's Royal Soda Water.
" " Seltzer Water.
FOR SALE BY
ALL FIRST-CLASS GROCERS.

EDWARD ADAMS & CO.
ESTABLISHED 1846.
Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,
Tobaccos, Wines and Spirits
95 & 97 Dundas St., London, Ont.

Geo. Robertson & Son.,
WHOLESALE GROCERS
Ontario Street,
KINGSTON, ONT.,
CANADA.

ELLIS & KEIGHLEY,
IMPORTERS AND MANUFACTURERS.
COFFEES, SPICES, MUSTARD,
EMPIRE BAKING POWDER,
DANDELION COFFEE,
Puddine, Jellyine, Etc., Etc.
BAY STREET, - TORONTO.

Filling a Want.
The rapid increase in all branches of Industry and Art in Canada has found its fit expression in
THE SABISTON LITHO. AND COLOR PRINTING ESTABLISHMENT
The management in organizing their business laid down as a principle that there was room for a really
First-class Establishment
that would produce work equal to the best imported, and have secured a corp of Artists in the various branches of their business that ensures that result.
They confidently solicit from Manufacturers, Merchants, Bankers, and others requiring first-class work an opportunity of showing samples and quoting prices.
SPECIALTIES:
Show Cards, Hangers, Buildings, Birds Eye Views, Posters, Railroad, Steamship and Steamboat Work, Calendars, Canning Labels.
Special Designs in Circulars, Cigar Labels, Note and Letter Headings, Checks, Drafts and other Bank Work, &c., &c.
ADDRESS ALL ORDERS TO
The Sabiston Litho. and Pub. Co.,
(Gazette Building) MONTREAL.
RICHARD WHITE, President.
A. SABISTON, Managing Director.



Mr. Webster Sheldon was a visitor at THE GROCER office on Saturday.

John Tisdall, grocer, is removing from Omemee to Toronto to accept a better position.

Mr. W. H. Seyler, of Eby Blain & Co., returned Monday from a couple of weeks' holidays in Waterloo.

Mr. Labatt, of the St. Lawrence Sugar Refining Co., Montreal, spent a couple of days in Toronto this week.

H. Walker &. Sons, of Walkerville, shipped a consignment of 263 barrels of whiskey to J. B. Mather, of Winnipeg, recently.

Mr. M. Macleod of James Turner & Co., Hamilton, is taking a week's holidays and paid THE GROCER a visit when in Toronto.

Burglars entered Hartfield's general store, Wolfe Island, and ransacked it. They did not secure money, but carried off considerable merchandise.

Mr. Gerolamy, of Tara, passed through the city, this week, on his way home from Prince Edward Island, where he spent a couple of weeks' vacation.

The lease of the marsh works London, Ont., to the Globe Tobacco Company, of Windsor, has been signed, and by October 1 all the plant and over 50 hands will be transferred to London.

Mr. Davison, of Chapman, Smith & Co., Chicago and Toronto, who met with an accident on a train near Minneapolis, has sufficiently recovered to be about again. He is here this week.

Secretary Thackray of the Toronto Retail Grocers' Association, received a letter on Saturday, from Batavia, N. Y., asking for information regarding the best way to organize a Retail Merchants' Association.

There will not be a large crop of pickling cucumbers this year, but there will be sufficient to supply the demands of the manufacturers. The stock of 1889 in Canada is practically exhausted as the surplus was bought by the Americans during the winter.

Local business men are getting back to town from their summer haunts. Mr. John Sloan who has been rusticating at Lorne Park moved in on Saturday, while Messrs. Stanway and Bayley who each have a residence at Long Branch came in this week.

The N. Y. Sun says:—"An English syndicate is trying to obtain control of the tobacco warehouses of Louisville and Cincinnati. The syndicate will be named The Western Tobacco Warehouse Trust. It is expected that the warehousemen of Clarksville Tenn., will join this syndicate, The negotiations are now pending, but the deal will probably be made within the next ten days.

The other night the store belonging to Mr. J. Johnson, general merchant of Bethany, was opened by burglars, who effected an entrance through a side window. They carried off with them a considerable quantity of tobacco, sardines, and several pair of fine boots.

No. 40 is the midsummer number of the current volume of the Pennsylvania Grocer. It therefore fittingly expands itself, and envelopes its modesty in a little of the bravery of style that is suitable to the occasion. There is no denying that our respected and worthy contemporary looks well in its post-holiday habiliments, which it so well fills in this special issue.

A deputation of Montreal liquor dealers waited on the Minister of Inland Revenue on Monday and asked that steps be taken to prevent Canadian bottlers from using the lables of foreign makers of liquor. They were told that the department had nothing to do with the matter, as it was the duty of those whose lables or trade marks was infringed to prosecute.

At a meeting of the Philadelphia Association on Monday evening, the 17th, a discussion on the "Delinquent Account System" took place. A new feature which will be instituted during the coming month will be a notice to employers notifying them of their employees' delinquency, and requesting their aid in the collection of the account.—American Grocer.

A committee from the Hamilton Board of Trade met with the Finance Committee of City Council on Friday night to discuss the single tax question. The Board of Trade representatives wanted a business tax on realty alone instead of a tax upon personalty as well. After a very long discussion it was decided to adjourn the meeting for a week, when the matter will again be considered.

The Picnic Committee of the Toronto Retail Grocers' had an excursion to the Falls on Wednesday, and they had a very pleasant time. At the Falls they had several races in which ex-President Mara was the winner. He was unfortunate enough to drop his watch. Bro. McCulloch's hat had a narrow escape from going over the Falls. Coming home the lake was rough, and the majority of the members communed in solitude.

Mr. Henry F. Moore, Editor of the Mark Lane Express, came out in the Parisian. He is going to the North-west to enquire into the wheat yield there this season. He states that the crop prospects in England when he left was fair. Wheat would yield about 28½ bushels to the acre, Potatoes were a poor crop, the disease this year being most malignant. Prices for North-west wheat would be very good, as all the harvests in the world, with the exception of Austria-Hungary, were poor. England would require about eighteen million quarters from foreign sources. The quarter is 8 bushels.

An exchange facetiously remarks: A grocer works fifty-two weeks per year; that's labor. Once in a while somebody pays him for his goods; that's capital. And once in a while some son of a gun of a dead beat runs up a big bill and vanishes without paying it; that's anarchy. But later on justice will overtake the last named creature for there is a place where he will get his just deserts; that's hell. When every grocer gets to selling his goods for spot cash, that will be business.

A fire broke out in McAndrew's general store, Buckingham, Ont., on Friday night, and is supposed to have began from a cigar thrown on the floor, as there was a lot of paper scattered around. The fire was not noticed until about 5.30, when it burst out of the windows. About $300 worth of stock is burnt. McAndrew's store was brick, and was one of the finest in the town, and the house was also brick and one of the best. The insurance ran out a few days ago. The house was occupied by J. L. Willis. The The furniture was saved. The total loss is about $10,000.

On Saturday the first actual work of the new Ottawa canning factory was begun, and in honour of the event a number of gentlemen paid a visit to the place in the afternoon. They found about a hundred men, women, and boys in the various processes of canning tomatoes. This is the first speculative industry outside of the lumber mills that has ever been started in Ottawa, and the fact that the promoters are French-Canadians speaks a good word for the enterprise and energy of our citizens of that nationality. The company has already ordered 400,000 tins and 200,000 wooden cases. The tins are made in Hamilton, and, strange to say, in that lumber city, the boxes came from Toronto.

The body of a well-dressed man, supposed to be James Moir, of Montreal, was discovered the other morning in the St. Francis river, near Windsor Mills. It appears that on the 12th inst. Archie Moir left with his family and the deceased, his brother, for a vacation at Long Island. On Wednesday, the 20th inst., the deceased did not return as usual to dinner, and, notwithstanding all efforts to find him, no clue was discovered to his whereabouts till the evening when Archie Moir was informed of the finding of his brother's body in the St. Francis, as stated. James Moir was at one time a member of the firm of Forester, Moir & Co., wholesale grocers, of Montreal. Leaving that firm he lost heavily in gold mine speculations. He then moved to Chicago and engaged in the insurance business. On the death of his wife, a year ago last June, he became very despondent, and throwing up his business in Chicago, came back to Montreal to live with his brother. It was then noticed that the deceased acted very strangely at times. How the unfortunate man came to be found in the St. Francis river is a mystery, although it is not thought that there has been any foul play.

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO, ONT.

CANNED PEAS.

Purchasers should place their orders early this season. We have now arriving the following choice brands, viz. :— Aylmer "Champion of England" and "Standard"; Delhi "Sweet Wrinkled" and "Marrowfats"; Simcoe "English Garden" and Picton "Little Chief" &c. All fine goods warranted to give satisfaction.

Sloan & Crowther

WHOLESALE GROCERS,

TORONTO.

H. P. ECKARDT AND CO

IMPORTERS

--: AND :--

Wholesale Grocers.

3 FRONT ST. EAST, TORONTO.

JAMES WATSON & CO.,
Established 1867.

☞ A PICKLING POINTER

AS the pickling season is near at hand, we call the attention of Grocers to our Pickling Spice. Ask your Wholesale House for it—we keep it up to the Standard,—It is not reduced in flavor with low-priced spices to meet the demands for a cheap substitute.

James Watson & Co.,

Coffee and Spice Dealers.

Toronto Industrial Exhibition.

WE extend a cordial invitation to our customers and the Trade generally to visit us during the Great Fair and inspect our large and well-assorted stock of New Teas, Coffees, and Staple and Fancy Groceries.

Yours respectfully,

EBY, BLAIN & CO.,

Wholesale Grocers.

Corner Front and Scott Sts.

[*Established* 1780.]



"LA BELLE CHOCOLATIÈRE."

W. BAKER & CO.'S REGISTERED TRADE-MARK

No Chemicals are used in any of *Walter Baker & Co.'s Chocolate* and *Cocoa Preparations.*

These preparations have stood the test of public approval for *more than one hundred years*, and are the acknowledged standard of purity and excellence.

T. KINNEAR & CO.

Wholesale Grocers, Importers of

TEAS,

SUGARS,

ETC.

47 Front St. East,

TORONTO, ONT.

SMITH & KEIGHLEY

WHOLESALE GROCERS.

Have just received Consignment:

NEW JAPAN AND CEYLON TEAS.

SEND FOR SAMPLES.

Ask for Quotations of new-packed corn to arrive.

SMITH & KEIGHLEY,

9 Front St. E., Toronto

J. W. Lang & Co.,

WHOLESALE GROCERS,

33 Front St. East,

TORONTO.

PERKINS, INCE & CO.

Wholesale Grocers,

TORONTO.

JUST ARRIVED.

New Season's Japan Teas.

WARREN BROS. & BOOMER,

IMPORTERS

AND

WHOLESALE GROCERS,

35 and 37 Front St. East,

TORONTO, ONT.

SUGARS, COFFEES AND TEAS SPECIALTIES.

THE

ST. LAWRENCE SUGAR REFINING CO'S

Granulated and Yellows

ARE PURE.

NO BLUEING

Material whatsoever is used in the manufacture of

OUR GRANULATED.

1845 THE 1890

E. B. EDDY

MANUFACTURING COY'S

MATCHES

ARE THE BEST.

Long Established.

Unsurpassed.

FULL COUNT.

Made well on Honor. Sell well on Merit.

FACTORIES AT HULL, CANADA.

CONDENSED MINCE MEAT

Put up in card board box. Packed in ¼ and ½ gross cases.

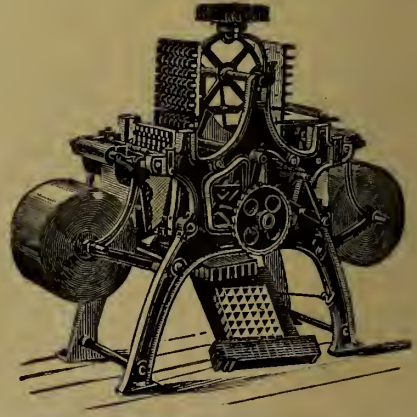
SELLS AT ALL SEASONS.

Will not injure in warm weather. Ask your wholesale grocer for it. Price $13.50 per gross. Patented in Canada.

J. H. WETHEY, ST. CATHARINES,
Sole Manufacturer in Canada.

Northumberland Paper and Egg Case Co.

Sole Manufacturers of Machine Made Egg Case Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD, ONT.

SURPRISE
SOAP
The St. Croix Soap Mf'g. Co.,
ST. STEPHEN, N.B.

The Markets

TORONTO, September 5, 1890.

GROCERIES.

The month has opened auspiciously. The last days of August were busy ones for the wholesale grocers, and in the past portion of the present week a still higher state of activity has been kept up. The revival is seasonable, and is attributable to the strong feeling which good crop reports and strengthening produce markets have given rise to. The fine spell of weather since Sunday has not been without it effect. Yellow sugars are in strong demand. Teas are also selling well. Canned vegetables have traversed the full swing of the pendulum from dulness to activity. Dried fruits are practically out of stock in several warehouses. Everything looks hopeful for the season of new fruit.

CANNED GOODS.

The sedative influence which the season of relaxed demand and of domestic replenishment had upon the trade of last week, is not traceable in the business done the last four or five days. Consumers are not maintaining a particular active trade at present, but retailers consider this a good time to lay in stock for the busy season. In many lines there is every sign of stronger prices in the near future. Tomatoes, which were expected to be in full stock, are now likely to be scarce. The early and continued spell of cold weather played havoc with the growing raw material, which a fortnight ago was abundant, healthy and likely to reach perfect maturity. The cloudy and cold days have made a chasm between the promise and its fulfilment, and we are to have a short crop of tomatoes. The later ones had no chance to ripen. There should have been at least a ten days' pack, and there was not near that. The raw tomatoes advanced in Hamilton from 35c. on the 25th ult. to 60c. on the 30th, all through the want of ripening weather. Corn is a light crop, and the canned stock is expected to be correspondingly light. Canners say they cannot fill all the orders they have taken for future delivery. Peas are very firm, those of the new pack going at $1.10 to $1.20, the latter price being paid for very well-known brands. The old pack is $1.05, and seems to be nearly done. There is a big inquiry now for salmon, a condition that is also born of the past week. A week ago there was a general attitude of shyness, and there was little doing in this year's pack. Mail advices from the Pacific coast are steadier on canned salmon. It is expected the pack will not be quite as large as was last year's, though much greater than in any previous to that year. New Horseshoe salmon is now quoted at $1.40 to $1.45 to arrive, the inside price being for 10 case lots. Lobster is unchanged. Scarcity is the controlling condition in the basis of present prices. Stock is hard to get. It is said that canned lobster is being largely imported into England at present. It is fetching good prices and going into consumption as soon as it arrives. There seems little likelyhood that prices will decline. Canned goods packers are scouring the country for plums, pears, peaches, etc.

Sloan & Crowther received to-day their first shipment of the new pack Lynx brand canned salmon, the sale of which they control here. Last year's stock gave every satisfaction and the quality of this is if anything superior. Samples opened to-day show great care in packing.

On Monday Davidson & Hay received a shipment of their Red Star brand of salmon, for which considerable inquiry has been made for some time past.

COFFEES.

Coffees were firm at 28 to 30c. for choice Javas, though sales of low grades were reported at 25c. Rios remain at 22 to 23c. In all grades prices are well maintained owing to the position of the market at supply and distribution points, though the demand here is very quiet. Of the "coffee pool" formed at Rio Janeiro, the New York Times reports a prominent coffee merchant of New York to have said: The men who receive the coffee from the planters are know as the comisarios. They advance money and supplies to the planters while the crop is growing. The coffee comes to them without having been graded, and they sell to the dealers or middlemen, who sort the coffee, make the grades and prepare it for the market. They sell to the exporters, who send the coffee to the markets of the world. The new company would be made up of the dealers or middlemen, who at present buy from the comisarios at whatever price they can obtain. But if a strong combination could be formed, they could refuse to buy of the comisarios at any price except that which suited them. Then they could turn around and demand an increased price from the exporters. Or they could disregard the exporter altogether and export the coffee themselves. The announcement that the company intended to establish agencies in different cities would seem to indicate that the dealers had considered that possibility. It had been said that two Brazilian banks had agreed to take stock in the company.

DRIED FRUIT.

The waning supplies in the warehouses here will hold out but a short time before the demand which is now active. That demand is cautious, moving large quantities off the market in small instalments. The consumption of dried fruits, however, is turning out to be capable of more than it was calculated to do, as it keeps the retailers buying many times, where they will not buy in large quantities. They prefer to keep to their present course until the new stock of currants and raisins is on the market, which it will be in a fortnight. Turkey prunes in hogsheads are not on this market now. They would cost 7c., that is those of '89 growth, laid down here from New York. Late mail advices say that the French prune crop is a short one and high prices are expected. More favorable reports come Treste by cable. An advance of 2s. has been established in Sultanas. The opening of Malaga raisins is cabled at a little lower prices all round than last year. Valencias are firmer abroad, 6d. under quotations being refused on Monday. Natural figs are reported ¼c. higher at points of production. Currants went up 1s. on Monday, according to cable advices.

NUTS.

There has been a slight improvement in the nut trade. The time of year is scarcely far enough advanced for any notable run on stocks. Prices are unchanged and firm at quotations. The Grocery World says: Nuts are moving up, especially almonds, filberts, walnuts and Brazil nuts. The likelihood is that they will stay up, too, and perhaps go higher. The almond and walnut crop in

SELECTED VALENCIA
Raisins.
ESTABLISHED 1880.
STANWAY & BAYLEY.
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST. TORONTO.
Evaporated
Apples

MARKETS—Continued.

Brazil is very short. In Tarragona, an island in the Mediterranean, where almonds are very largely raised, cholera now prevails, and the crop stands a very poor show of being picked, or marketed even after it is picked. California will only show a fair crop of almonds and these will fetch high prices along with the European article. The crop taken altogether is inclined to be inferior in quality as well as scarce. California walnuts are plentiful, but are thicker shelled and not nearly so good in quality as the European. Brazil reports a short crop in Brazil nuts also. These nuts are all conveyed to London whence we get our supplies. Pecans are mostly raised in Texas. The crop is good in quality but small. Pecans that a year ago could have been bought for 6c. now bring 8 and 9c. The new nut crop will begin to come in generally from September on.

RICE AND SPICES.

The demand for rice has not dipped so deeply this week as it did throughout the six weeks anterior to this one. The week's sales have not been small though. Spices are still in lively request, and a still brisker business is looked forward to when the later fruits and vegetables are ready for pickling.

SUGAR.

The sugar trade has been a very important one in respect to the quantity sold. This has been a week of quite unusual activity in the local sugar market. There has been no change in the price of granulated or other white, and none in the price of yellows, though for the lowest grade of the latter 5 7/8c. has been almost uniformly paid. Granulated is 6¾c. in quantities up to and above 15 barrels, and 6⅞c. in quantities below 15 barrels. Yellows are 5⅛ to 6¼c. Raws are 5 to 5¼c. The market is poorly stocked in bright yellows, and for these there is quite a special call. Although there is no advance in the prices of Canadian sugars, there are stronger symptoms outside. The price of both cane and beet is reported through private channels to be higher. Our own refiners are also firmer. Last week prices might have been shaded by them, but there is not the same anxiety to stimulate business this week.

Willett & Gray, New York, in their review of the sugar market, say: The market was somewhat affected by the stringency of the money market and the fears of railroad strikes, but recovered quickly on their removal and on the continued advance in Europe, which advance was 4½d. per cwt. for the week. The continued rise in Europe is getting to be serious for refiners. Their stocks are reduced 9,314 tons this week (and 10,356 tons the previous week), leaving refiners' stock 62,623 tons, or two weeks' supply without receipts. To keep their stock from exhaustion means increased purchases at higher prices, and a consequent advance in refined. September is usnally a large month of meltings, and next month should be no exception. Refined is about 2c. per lb. cheaper then last year at this time. About 15,000 barrels refined were sold for export at the decline. Total stock in all the principal countries, by latest uneven dates, is 711,279 tons, against 515,462 tons at same time last year. This represents a decrease of 78,251 tons for the week.

SYRUPS AND MOLASSES.

Molasses has not been in so active demand this week as it was during the fortnight which closed the month of August. Syrups, which were quieter then, are in greater request now. In both commodities the prices which were quoted last week are unchanged.

TEA.

Teas have moved freely. In no line of grocery stocks has there been greater activity. The price of low grade Japans still keep above those of last year, but this is not now causing any perceptible decline in sales. There is more low grade stock now on the market and salable at 18 to 20c. On this there is a strong run. Congous are taken off by a good demand. Prices rule as quoted a week ago.

The Bulletin says of teas in New York:—Several of the jobbing houses reported a remarkably good distribution of teas this week, with a noticeable increase in their sales during the last two or three days. In some instances the run has been on particular varieties, but most reports were to the effect that interest has extended over the general line, and that the increased purchases by the jobbing trade latterly have gone little beyond the securing of goods required to meet current demands. In other words, it would appear that the consumption is of sufficient volume to keep the statistical position favorable and impart more than ordinary strength to values. Old Formosas appear to have been given particular attention by quite a large number of buyers, with the result of making more than a slight impression upon jobbers' supplies. Low grade teas in general have also fared remarkably well, and 1c. per lb. advance on prices accepted a week ago was obtained by more sellers than one.

PETROLEUM.

There is no change in the prices of the various grades of refined. Business is improving, the shortening daylight having an awakening effect upon the coal oil trade.

DRUGS AND CHEMICALS.

The market is featureless. Trade moves along at its normal rate, and prices are all quotable at the same rates as they were last week.

BUTTER AND CHEESE.

There is a bare supply of prime butter. More of it in any shape would find a good market here without depressing present prices. The average of quality of the dairy-tub offerings is below medium. There is a large quantity of very acceptable butter coming in tubs, but there is a very small proportion of it which rises to the grade of fine.

The best of it is not long in deteriorating, as stock this year seems to be generally wanting in keeping quality. Tubs are worth 14 to 15c. Large rolls are arriving in occasionally small lots and bring 13c. Pound rolls are 16 to 18c. Store-packed is 12 to 14c. Creamery tubs are worth 20c., and creamery rolls 22 to 23c. The creamery butter at present in stock is said to be very good. Commission dealers say that there is already a huge surplus of butter in the cellars of country merchants, and that the outlook leads them to expect a repetition next spring of the stagnated overloaded condition of the market that so embarrassed trade last spring. The policy of selling at once seems not to be in more general practice than it was a year ago.

Cheese is firmer in sympathy with the English market, and there is little sold below 9½c. for full cream cheese, though there is business yet done at 9c. by some who have not gone up with the outside market. Skim-milk cheese, of very good value, is to be had at 7 to 7½c.

COUNTRY PRODUCE.

BEANS—Have been shipping away from one quotation after another until they stand firmly now at $2. There is an eager demand for all that are to be had, and the capabilities of the supply seem to have been unexpectedly large. Still the stock must be very low at this stage.

DRIED APPLES—None can be got at less than 7½c., very few below 8c., and not many at any price. The market has disgorged nearly all it had to give up, as buyers have been liberal of their offers.

EGGS—The odds are in favor of the demand at present, the supply responding rather tardily. Prices are consequently good, and they are gaining in firmness, dealers paying 16 to 17c.

HAY—Receipts up to the full call of the market come in by rail and wagon, the loose probably keeping the local consumers' demand fairly supplied. The price is $9 to $9.50.

HIDES—Have advanced a half cent. No. 1 green is 7c., and No. 2 is 6c. These prices are firm. The supply is low.

HONEY—There continues to be a quiet time in the honey-market. The year's trade between this and the next summer will be likely to be a very good one, as the apprehensions of an excessive stock have been removed by the shortness of the flow. Clear is 9 to 12c., and comb is 14 to 18c.

HOPS—The market has developed strength, which however, has not manifested itself in any advance on long-current prices. The scantiness of the crop in outside centres of production is firming prices and preparing dealers for an advance that they believe will be lasting. There is still a lot of the old '88 crop in stock yet, but it is virtually unsalable, having parted with its qualities. The surplus of '89 stock is a very small one. The present year's crop is already offering at 25 to 30c. Prices of '89 hops are yet 14 to 16c.

OATS—There is no change in last week's prices, 40 to 41c. on track. These prices are for both old and new.

POTATOES—There is a fairly active de-

Falk's Table Salt.---Cleanliness, Economy.

THE OLD STYLE.

Hitherto Table Salt has been sold in bottles, jars and thin paper packets. Most cooks know only too well the labor required and the loss entailed in extracting salt from bottles and jars, and in grinding the brick-like packet salt.

THE CHEAPEST.



THE BEST.

THE NEW DEPARTURE.

FALK'S TABLE SALT never cakes, but remains perfectly loose in the packets, which are made of paper of a novel description, excluding atmospheric moisture.

It is scrupulously clean. No hand touches it, either in the manufacture or the packing. All this is done by machinery invented by H. E. FALK; and the paper bags prevent any hand from coming in contact with the salt either in shops or kitchens. Consequently, it reaches the consumer in the same state of perfect purity and cleanliness in which it comes from the brine springs of Cheshire. To be obtained through the Trade.

Canadian Agents: THE IMPERIAL PRODUCE COMPANY OF TORONTO, LTD., Brokers and Commission Agents, 69 Front St. East, Toronto, and London, England.

MARKETS—Continued.

mand, to which the supply keeps pace. They bring 80 to 90c. per bag.

POULTRY—Ducks are 60 to 70c. and are scarcer. Chickens, on the other hand, are more plentiful, and go at 50 to 60c. The market for turkeys has not properly opened, though some few have been taken at 10c per lb.

SKINS—Sheep are 70c. Calf are 7c. for No. 1, and 5c. for No. 2.

TALLOW—Rough sells at 2c. and rendered at 5½c.

WOOL—Is 23c. The stock held here is large and not apt to be put on the manufacturers' market for sometime.

FISH.

The fish market is reported to be rather quiet this week, owing to the scarcity of fish and the high prices for which they are now selling. Arrivels of trout are this week reported to be larger. Trout is generally more plentiful in the fall than white fish. British Columbia salmon shipments are not expected to be as regular now, as the season is drawing near to a close. A small quantity is being received every other day. Lake herring is very scarce this week. A better supply is looked forward to from now on. A local fish dealer received a shipment to-day. Pickerel is in poor request. There is about the usual demand for black bass, but the shipment is not large enough. The prices for the week are: Trout and white fish 6½ to 7c.; British Columbia salmon, 16c.; lake herring, $2 per hundred; pickerel, 5 to 5½c.; black bass, 8 to 9c.

GREEN FRUIT.

The orange stock is now chiefly, if not altogether, of Jamaica growth. That crop has been got pretty well off the trees and upon the market, so that prices begin to settle down to the point at which they are likely to rest. Jamaicas are now $8.50 per barrel. There is a quiet trade, which the fulness of the market in other toothsome fruit is to blame for. Messina lemons are $8.50 to $9. The cool weather gave a set back to the lemon trade and sales have been lighter than they were in the business done two weeks ago. Bananas are in very low demand, not being able to hold their own against the rivalry of the season's domestic fruits. Prices are $1 to $1.75.

PROVISIONS.

The winter packers re-opened on the first inst. Stock was immediately forthcoming in liberal quantity. A considerable number of dressed hogs were put on the market on

THE COLONIAL,
New Westminster, B.C.
Headquarters for Commercial Travellers. Fine Sample Rooms. First-class in every respect.
GEO. R. RAYMOND, Proprietor.

You can lose more than we do by not subscribing for this paper.

KNOX, MORGAN & CO.,
WHOLESALE
Dry Goods Importers
HAMILTON, ONT.

Fall Stock now complete.

Travellers Orders being rapidly executed.

Now that the outlook for a good Fall Business is well assured we urge our customers to make a judicious selection for probable requirements so as to ensure satisfactory deliveries.

General Store Keepers can rely on finding in our Travellers' hands a full range of Samples of popular easy selling goods at close prices and liberal terms.

KNOX, MORGAN & CO

STUART, HARVEY & Co.
Importers and
WHOLESALE GROCERS

A Large and Well-Assorted Stock of
Teas, Sugars and General Groceries

HAMILTON, ONT.

BALFOUR & CO.,
IMPORTERS OF TEAS
AND
Wholesale Grocers
HAMILTON.

SILVER STAR STOVE POLISH.

An Improved Stove Polish.
A New Invention.
Absolutely free from Dust and Dirt, makes a Jet Black Polish on a hot or cold stove.
Requires no mixing and is always ready for use.
A Paste that cannot slop or spill.
Saves more than half the work.
As now made it has no equal as a fast seller.

F. F. DALLEY & CO.,
Hamilton.

Nagasaki Japans.

Just arriving ex "Belgic" a beautiful invoice of Nagasaki Japans, composed of Hysons, Oolongs, Pekoes and Gunpowders, which we offer at low prices to the trade. Nagasakis are scarce teas this season, buyers needing same had better get in quickly.

JAMES TURNER & CO.,
WHOLESALE GROCERS,
HAMILTON.

MARKETS—Continued.

Tuesday, and went, in the majority of cases, at $7. Purchases, however, were made at $6.50 to $6.75, these were the exceptions. A very good week's trade was transacted in smoked meats and long clear.

BACON—Long clear is 8¼ to 8¾c. Bellies are 10½ to 11c. Backs are 11 to 11½c. Roll is 10c.

DRESSED HOGS—Sold at $6.75 to $7.

HAMS—Smoked are 12½ to 13c. Sweet pickled are 11c.

LARD—Is 9¼ to 10c.

MESS PORK—Is $16 for heavy and $17 to $17.50 for short cut.

DRY GOODS.

The state of trade this week is, compared with the business done at other periods of the year, truly gratifying. There was a large influx of buyers on Monday, Tuesday and Wednesday, while travellers' reports were were well filled with mail orders. The warehouses have not been the scene of so much stir in a twelve month. Prices are steady and unchanged.

SALT.

Salt has been in very fair request this week. The prices are firm and unchanged. A cut in the sale of barrel salt is the only change made in the prices this week. The sales transacted by the Toronto Salt Works for the week are: 2 cars bbls. at $1.38; 2 cars sack at 70c. Smaller quantities sell at $1.50 to $1.55 for bbls.; 80 to 85c. for sacks, and 50c. to 55 for ¼ sacks.

MONTREAL

MONTREAL MARKETS.

SEPT. 4, 1890.

GROCERIES.

Business in different lines of groceries has been rather dull during the past week, mainly owing to the fact, that most of the houses are awaiting new goods. As we have said, though the outlook is favorable and stocks are generally in good condition for fresh supplies. In dried fruit raisins and currants are enquired after, and buisness to arrive has been done in the former at 8c., while in canned goods this year's pack of fruits and vegetables is not expected to be heavy and steady prices are looked for. In produce nothing of importance has transpired, except extensive country buying of butter by one leading operator here, who has practicallly scooped in all the desirable late made selections of creamery of the month of July and August make, and prices in consequence have jumped up to 19@20c. from 16@17c.

DRIED FRUIT.

The fruit market has shown no change since our return last week, trade being rather quiet on the whole, pending the arrival of new goods. In dried fruit a prominent feature is the enquiry for currants which are very scarce at 6 to 6¼c. and one dealer who cleared out his lot some time ago tried to replenish his stock with some fresh supplies from New York, but was unable to do so under a cost price laid down of pretty close to the above figures. Nothing is reported in the way of business in new crop, but for first arrivals figures in the vicinity of 6c. has been bid and it is expected that they will open somewhere around that figure as they will cost laid down fully 5½c. There has been some fair business to arrive in raisins during the week, and as we intimated last, first sales were at 8c. one importer cleaned out all his first arrivals at that figure. In green fruit we have nothing particular to note. Lemons and oranges move quietly at unchanged prices.

GREEN FRUIT.

The most prominent feature in this branch is the dullness of fall apples. Offerings are not very large but are altogether to much for the demand which is poor, and prices rule easy at $1.75 to $3.00 and it is only an occasional sale that is made at the outside figure, the bulk of trausactions bring on the lower basis. In winter apples we have no news except that purchasing is being done by our dealers through the country, and the outlook is for a good report, demands this year from Great Britain as recent advices state that the crop is even shorter than it was last year, while the continental countries will have but little surplus this year. Other lines of seasonable fruit such as grapes etc., etc., are unchanged from the prices quoted a week ago, with the usual movement in progress.

SUGAR, ETC.

Sugars have been in fairly active demand during the past week, and cable advices cite a firm position on beet and cane, and prices here, although unchanged, are steady at 5 to 5⅞c. for yellows; 6⅜ to 6½c. for granulated, and no large transactions in molasses are reported, but prices are firmly held at 35 to 36c. Syrups have advanced 2 to 3c. per lb. under light supplies and a fairly steady demand.

TEA AND COFFEE.

There has been a pretty fair business in Japan teas since our last, and grades worth from 16 to 18c. are almost unobtainable. New York houses instructed agents to withdraw all teas for a few days during the latter part of last week, and this accelerated the scarcity. Blacks are firm at the recent advance of 1 to 1½c. per lb., and coffees are firm, but trade is light. We quote: Rio, 20 to 22c; Santos, 22 to 23c; Jamaica, 23 to 25c; Maracaibo, 23½ to 25½c; Guatemala, 22 to 24c; Plantation Ceylon, 24 to 26; Java, 28 to 30c; Mocha, 30 to 31c; Costa Rica, 25 to 27c. The New York market is firm on all grades.

RICE.

There is nothing to add regarding the rice market, and trade remains quiet. We quote common, $2.70. Japan, $4.10 to $4.45, and Patna $5.50.

SPICES

The spice market is without change. Jamaica ginger is firm at former figures, while Pemento and pepper are unchanged.

CANNED GOODS.

Trade in canned goods continues very quiet. There is nothing doing in canned fish, but lobsters and mackerel are very firm. Salmon are rather quiet at the moment and packers' agents find difficulty in placing any further orders. Recent weather has had its influence on the tomato crop, consequently held-over stocks may prove valuable before long. Advice from the country regarding corn and tomatoes speak of a falling off in them, while the pack of peas is fair, but fruits will be scarce and prices are expected to rule generally firm in consequence. There has been no change during the week.

COUNTRY PRODUCE.

The egg market has ruled firm since our last and receipts have not been so heavy, which is attributed to the fact, that purchasing has been done in Ontario on American account in anticipation of the MacKinley measures. It is understood that outside figures have been paid in this connection, as high as 16c½c. in the country being quoted. Spot prices here are firm at ½c. advance at 16 to 16½c., and there is quite as much business at the outside figure as at the inside.

BUTTER.

The feature of the butter market during the week has been the scoops of desirable late made stock made by one trading exporter here to the exclusion of others. He paid pretty long prices for his holdings, as high as 17 to 18c. being given. He has also bought a lot for spot, taking over some 1,100 tubs from earlier creameries during last week at a range of 17½ to 17¾c. The local demand shows no improvement, but the manipulator of the deal referred to is counting on the assumed shortage in the States, and the fact that country holders, puffed up by present prices will hang on to their September and October makes for fancy figures. Our advice to them is to sell as they go along. It is understood that creamery is now held in the country for 20c., while choice dairy, although not in much enquiry, is unobtainable at 16c.

CHEESE.

The cheese market is essentially unchanged, the same ruling features characterizing the market. There is an absence of encouragement from the other side, so that business on legitimate orders is light, and when the purchasing operations in the country are left out of account there is very little to this market. Factorymen's indeas on fancy late made cheese are around 9c. that figure being inside, but so far there has been no spot business here over 9¼c. which may be considered a fair basis for the present.

PROVISIONS.

The provision market shows no change, and there is only a quiet movement in pork and lard to note. The former is quoted at $17 to $17.50 for mess and $17.50 to $18 for short cut, while the latter is quiet at 8 to 8¼c.

FLOUR AND GRAIN.

The flour market has adopted a rather duller feeling of late, as money buyers are offnow the market, having purchased supplies for some time ahead during the recent active turn. As to prices they are unchanged, city brands being steady at $6.00 for strong bakers and $6.30 for patent spring, but straight rollers can be moved at $4.90 and there has been business in round lots to arrive on this basis. The stocks in store show a decrease of 4,137 barrels compared with a week ago, and 20,909 barrels compared with the same time last year. The grain market is without change and with a very quiet business doing. In fact except a few odd sales in Lower Canada oats at 40c., there is no spot business to note, but engagements are reported in corn at Chicago on Montreal account. The stocks in store show a decrease of 17,166 bushels of wheat, 14,989 bushels of corn, 22,226 bushels of peas, 11,916 bushels of oats, and 4,862 bushels of barley compared with those of a week ago.

ASHES.

The ashes market is firm and unchanged under light supplies. We quote first pots $4.25, and $3.75 for seconds.

Martin Irons was once a leader in the great St. Louis strike, which brought sorrow, want and suffering into the homes of many a working man. Now the honorable but inglorious occupation of peanut selling engages his time and thoughts. Then he led men to starvation—now he seeks, with filling but innocuous peanuts, to stay their stomachs.

CREAMERY MEN AND MERCHANTS

Holding butter of good quality are requested to correspond with

T. W. CLARK,

Commission Merchant and Wholesale Dealer in Butter and Eggs.

Consignments solicited and business transacted for Ontario and other Eastern Canada Merchants.

VANCOUVER, B.C.

References : Bank of British Columbia, Bank of British North America.

W. RYAN

Produce and Commission Merchant,

72 FRONT ST. EAST, Toronto, Ont.

—DEALER IN—

Mess and Shortcut Pork ; Long, Clear Breakfast and Roll Bacon ; Hams ; Lard ; Dried and Evaporated Apples.

SPRUCE BUTTER TUBS, 50's, 30's, 20's.

Consignments of Eggs and other Produce Solicited. Egg Carriers supplied.

J. F. YOUNG & CO.

Successors to YOUNG, ANDREWS & Co.,

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

We solicit your consignments. We do not speculate on your produce, we sell to the best advantage for you. We handle everything that the country merchant requires to send from home to sell. Our warehouse is in the centre of the commission business. Our cellars are airy and cool. Send us a small trial lot.

J. F. YOUNG & CO.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

Munn's Pure Boneless

CODFISH

In pressed 2 lb. Bricks, packed in 5, 10, 20 and 40 lbs.

This fish is cut from the largest Newfoundland codfish, and the quality is unsurpassed.

APPLY EARLY.

STEWART MUNN & CO. - Montreal.

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.



HUCKINS SOUPS

Tomato, Mock Turtle,
Ox Tail, Green Turtle,
Pea, Julienne,
Beef, Vermicelli,
Chicken, Terrapin,
Macaroni, Consommé,
Okra or Gumbo,
Soup and Bouilli,
Mullagatawny.

RICH AND PERFECTLY SEASONED.

Require only to be heated, and are then ready to serve. | Prepared with great care from only the best materials. | Have enjoyed the highest reputation for more than 32 years.

TEST FREE

Send us 20 cents, to help pay express, and receive, prepaid, 2 sample cans of these Soups, your choice.

J. H. W. HUCKINS & CO.,
Sole Manufacturers, Boston, Mass.

SOLD BY ALL LEADING GROCERS.

LEONARD H. DOBBIN, MONTREAL. Sole Agent for Canada.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF





1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel luuch baskets
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

OAKVILLE, ONT.

WOODENWARE



The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

Manufacturers of Pails, Tubs, Washboards, Clothes-pins, Candy Pails, Lard Pails, Syrup Pails, also impervious packages for Oil, Paints, Varnish, Pickles, etc. Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

WM. DAVIES & CO.,

TORONTO.

Curers and Packers

— OF —

All Descriptions of Hog Products.

Pure Lard and Sugar Cured Hams and Bacon a Specialty.

-Dried Beef-

Try our Superior Quality of Dried Beef, put up in Canvas. Sells rapidly during warm weather.

TRADE SUPPLIED WITH ANY DESIRED QUANTITY.

Jas. Park & Son,
Toronto, Ontario.

McLAREN'S

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a Point of Keeping it always in Stock.

THE CRANBERRY CROP.

The leading cranberry growers in southern Plymouth and Barnstable counties have been interviewed and full reports of the condition and prospects of the crop obtained. For several years Wareham has led the district as a cranberry producing town, and here and in Carver, Rochester, Plymouth, Middleboro', Marion and Mattapoisett, the mires are loaded with the fast ripening fruit. If the frost is sparing of nips the harvest of the next six weeks will far exceed anything before known. An increased acreage of large extent, added to the prospect of good returns from the other bogs, is accountable for this.

Down on Cape Cod the order of things is changed. Fire worms and the drouth got in their work early in the season, and the bogs lying in the valleys of the dunes and sand hills are, many of them, in a ruling poor condition. Still, many bogs at Dennis, Harwich and through Barnstable are in excellent condition, especially those where they are shielded by creeks which are a true and always reliable waterway. The upland bogs in the Cape districts where not so protected by plentiful head waters, have been severely scourged by the drouth and the fire worm. The increase in acreage of the Cape Cod bogs may offset the loss from these causes, but it is doubtful.

The losses on Cape Cod, however, can hardly exceed the increased crop of southern Plymouth County towns, and, taken altogether, the prospect is flattering for a crop of 100,000 barrels in all, barring accidents to come between now and the close of harvesting in October.—Grocers' and Canners' Gazette.

Do you think any big jobbing house would buy on the quotations of one firm. They get all the quotations, consult independent trade papers, wire importers and brokers, have their own correspondents on the spot, and keep keen track of the markets. That is the way they buy. That is the way you ought to buy. The idea of putting your trusting little hand into the grasp of some big firm and saying: "Here, gentlemen, I'm a poor, ignorant, too lazy to read, country storekeeper; take me just as I am and treat me right. Please use me right." Of course they'll use you right; but they are in business to make money, and it will be their kind of right. And you're the fellow they keep the prices up on a month after the market has dropped, and work off old stocks on, and unload on when they are stuck. They're honest, but they're human. Be a man. Put up your two dollars, read a good, live independent paper and think and buy for yourself. Don't be a Jobber's baby.—Grocery World.

Restore goods to their proper places as soon after using as possible.

A customer secured is a promise of greater salary in time.

THE CURRANT CROP.

In their report of the new currant crop, Messrs. Burmuli & Co., London, say:—"The new crop is estimated at about 140,000 to 150,000 tons. Want of rain in early spring has failed to help the development, hence both grapes and berries are small, and the yield is proportionately lessened. The fruit is sound and free from rottenness, and the quality, though probably somewhat deficient in size, will be up to the average if fine and dry weather prevails during the drying process. Cutting commenced last week on the uplands, and by the beginning of next week it will become general. The growers anticipate rather high prices, somewhat near the figures obtained for the last shipments of the old crop. It is to be hoped, however, that the shippers will be prudent, and will not force shipments too early, thereby paying high prices for fruit prematurely cut and insufficiently dried. The consumption in France during the season of 1889-90 will have attained by the end of this month about 85,000 tons, against about 50,000 in 1888-89, and 33,000 tons in 1887-88. Of this quantity 70,000 tons have been imported direct from Greece, and the balance was made up by the stock of old and importations from other countries, principally Germany, Holland and England. An excise of manufacturing duty (droits de fabrication) of about 12 frs. per 100 kilogs of currants and raisins has been lately imposed, and will come into operation shortly. It is yet too early to form an opinion as to the influence this new tax will exert upon the use of currants for wine-making in France. The prevailing opinion is that the manufacture will simply pass from the large factories to the house-holder and the wine-grower, the tax not being levied on wine brewed from currants and raisins at home, nor on that manufactured by co-operative societies, military regiments and wine growers (when the latter blend it) with their own produce. In our opinion the use of currants in France depends largely upon the French vintage. If it is as short and of as good quality as that of last year, France will require as many currants as during the closing season, in spite of the new tax."

ESTABLISHED 1842.

L. CHAPUT, FILS & CIE.,

WHOLESALE GROCERS,

Nos. 2 and 4 De Bresoles Street,

MONTREAL,

SOLE AGENTS FOR

Greenbank's Concentrated Lye.

HUDON, HEBERT & CIE.,

WHOLESALE GROCERS

— AND —

WINE IMPORTERS,

NO TRAVELLERS ON THE ROAD.

304, 306 St. Paul St.
143, 145 Commissioners St. MONTREAL.



Ram Lal's PURE INDIAN TEA

GUARANTEED ABSOLUTELY PURE AS MANUFACTURED ON THE GARDENS IN INDIA.

Put up in lead foil packages, ½ and 1 lb. Selling Agents:

TURNER, ROSE & CO., Montreal.

JAMES TURNER & CO., Hamilton.

BAKING POWDER!

IMPORTANT TO THE TRADE.

PURITY, STRENGTH, FULL WEIGHT.



Put up in ¼, ½ and 1 lb. Tins. RETAIL PRICE 10, 15 and 25 cents.

MAKERS WILL ONLY SELL TO DEALERS WHO MAINTAIN PRICES NAM E

"SUCCESS FROM THE START"

Fully equal in results to any High-priced Powder offered.

This Brand of Powder although on the market a short time only, is now demanded by all our regular trade. It's success has been so well assured as to compel extensive additions to our factory to meet growing demand. "Prices on application." "Mail orders solicited."

Diamond Baking Powder and Spice Mills,

W. H. GILLARD & Co., Proprietors, HAMILTON, ONT.



THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL,

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday s yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, McGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

RICHARD TEW & CO.

IMPORTERS OF

Crockery, Glassware, China, Lamp Goods, Etc., Etc.,

10 FRONT ST. East,

(Adjoining Board of Trade Building.)

TORONTO.

Our Hall and Library Lamp Samples of the latest designs to hand. Our travellers will have the pleasure of waiting on our outside friends with photographs of these goods, and we would request them to fully inspect our lines before ordering elsewhere. Extra good values. We shall be pleased to receive a call from our friends during Exhibition.



ONTARIO.

Belleville—McCarger, J. K., Mfr. cheese, burnt out, partially insured.

Brockville—Bently, G. F. S., fancy goods, assigned to C. H. Cochrane, Brockville.

Chapleau—Austin, T. A. & Co., general store, T. A. Austin deceased.

Eden Mills—Mason, T. A., general store, sold out to Jno. Roche.

Kingston—McMahon, A. J., dry goods, etc., stock, etc., advertised to be sold by auction on 5th inst.

Lindsay—McLean, M. & Co., (co nom) (estate of) dry goods and millinery, stock advertised for sale by anction on 3rd inst.

Mount Elgin—Sanderson & Hobbs, general store, assigned to C. B. Armstrong, London.

Napanee—Slavin & Co., dry goods, selling off and retiring from business.

Plantaganet—Raiche, A. S., general store, assigned in trust.

Port Rowan—Elles, Mrs. Frank A., grocery, succeeded by Jos. Pierce.

Sarnia—Sarnia (The) Oil Co. (incor) in liquidation.

Toronto—Bryant, Gibson & Co. (co nom) Mfrs. pickles, etc., dissolved, F. J. Gibson retires. Business continued by H. N. W. Bryant. Style unchanged; Hutson, W. D., roofer and hardware, sold out hardware stock to T. E Lynden; Robinson, Jno. G., (estate of) dry goods, stock advertised to be sold by auction on 3rd inst. ; Sussman, Sons & Co. (co nom) Mfrs. soap and varnish, partially burnt out, insured.

Watson's Corners—Gavin & McIlwraith, general store, assigned.

Woodstock—Hewes, W. H., painter, assigned.

MANITOBA AND NORTH-WEST TERRITORIES.

Brandon—Holland, E. P., grocery and fruits, sold out to Thos. L. Orchard; Somerville, McKelvie & Co., general store, dissolved partnership.

Elkhorn—Stewart & Vannostrand (estate of) general store, stock sold.

QUEBEC.

Lanse au Gascons—Becu, Emile, general store, assigned in trust.

Montreal—Boisseau Bros. (L. H. Boisseau only) dry goods, sold out to Horace Boisseau; Favreau, E. T., paints, demand of assignment; Fontaine & Brodeur, teas, dissolved; Rourke, Wm., grocery, stock, advertised for sale by tender on 1st inst. ; Smith, D. jr. & Co., paper and general com. special partnership renewed to July 1st, 1893; Stair (The) Coal Mine & Mfg. Co., (incor) G. H. Patterson appointed provisional liquidator, and meeting of creditors called for 3rd inst.

Quebec—Dube, A. A. & Co., books and stationery, stock sold to J. P. Dery @ 67c. on $.

NOVA SCOTIA.

Amherst—Robb, A. & Sons, machinists, burnt out, partially insured.

Cornwallis—De Wolfe, Jno. A., store assigned.

North Sydney—Buchanan & McLean, grocery, assigned.

NEW BRUNSWICK.

Cardwell—Goggin, Melbourne, trader, assigned.

PRINCE EDWARD ISLAND.

Charlottetown—Coffin, W. D. & Co., grocery, assigned.

DRIVING A BARGAIN.

Though very liberal to those who are deserving, Chief Justice John A. Peters of Maine is sharp in driving a bargain. He would rather lose his dinner any time than miss the chance of having a good joke. The following story is told of him :—

One evening last spring he went down to a market in Bangor, and seeing some fine large smelts for sale asked the price.

"Fifteen cents a dozen," was the reply.

"Yes ?" queried the judge ; "but what will you take for half-a-dozen ?"

"Seeing you are a good customer, judge, I'll sell you a half-dozen for seven cents."

"Indeed ?" mused his honor. "Come to think of it, I am the only one at home who cares for smelts, and I guess three will do. What will you charge me for a quarter of a dozen?"

"H'm," grunted the dealer. "Ez you trade here ginerally I'll put a quarter of a dozen into you for three cents."

They were ordered and neatly tied up in a paper and paid for.

The judge lingered over the marble slab lovingly.

"They look so good," he said, "that I guess I'll take another quarter of a dozen." These were also wrapped in paper, and the judge paid his three cents. In a few minutes three more were bought, and then, as his honor was about to go home, another three were purchased, making 12 in all.

The judge says it was fully five minutes before the marketman could be made to believe that he had sold a dozen of smelts for three cents less than regular price, and had been to the trouble of making four packages instead of one.—N. E. Grocer.

The following memorandum has been sent by the Inland Revenue Department to tobacco dealers:—

Excise officers are hereby informed that if any two portions (top, bottom, or sides) of a cigar box to which the revenue stamp is attached are removed and destroyed it will be considered a compliance with the provisions of section 263 of the Act as amended by 53 Vic., chap. 23. The packages thus broken may then be exposed on the shelves of the dealers as dummies.

(Signed) E. Miall, Commissioner.

Work can always be found in a store without double-million microscope

No young man can possibly have mistaken his calling who finds in it what the world wants done.

DETECTIVE AGENCIES.

HOWIE'S DETECTIVE AGENCY, 86 WELLington St. West, Toronto, Ont., established 1886. Telephone 1309.

THE PARTNERSHIP

Heretofore existing between H. W. W. Bryant and F. J. Gibson under the style of "Bryant, Gibson & Co." at Toronto, has been dissolved by mutual consent, F. J. Gibson retiring from the firm.

The said business will be carried on as usual in all its branches by the undersigned under the same style "Bryant, Gibson & Co." who will pay all the liabilities and collect all the outstanding accounts due the firm.

Dated at Toronto this 26th day of August, 1890.

H. W. W. BRYANT.

We take this opportunity of returning thanks to our numerous customers for their liberal patronage in the past and solicit a continuance of the same.

No effort will be spared to maintain the reputation of our goods for excellence ; our various lines are scattered all over the country and can be found from Ocean to Ocean.

Bryant, Gibson & Co.,

SOLE PROPRIETORS

John Bull Pickles, John Bull Sauces, Etc., Etc.

Battle & Smyth, Thorold, Ont., Manufacturers of The Japanese Shoe Blacking.

STEEL, HAYTER & CO
IMPORTERS OF
INDIAN TEAS
Direct from their Estates in Assam.
Assams, Kangras, Darjeelings and Indian Oolongs in Stock.
PROPRIETORS OF THE WELL-KNOWN
"Monsoon" Brand.
SAMPLES AND QUOTATIONS ON APPLICATION
11 & 13 Front St. E. Toronto.
Calcutta and London Firm: Octavius Steel & Co
Telephone 2354.

Canadian White Enamel Sign Co.,
Sole Agents for Caesar Bros.
The Most Durable Sign Letter.
4 Adelaide St. W., Toronto.
☞A responsible agent wanted in every town and city.



Every dealer should keep these packages in stock. Good seller. Good profit. Gives satisfaction. Order a dozen from your wholesale house to try.

CANADIAN AGENT: T. J. COOKE 2067 Catharine St. Montreal Canada.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Sept. 4, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

IMPERIAL—ONTARIO AND QUEBEC.



	Per doz.
Imperial 10c. cans	$0 90
" 4 oz. "	1 35
" 6 oz. "	1 85
" 8 oz. "	2 45
" 12 oz. "	3 70
" 16 oz. "	4 70
" 2½ lb. "	11 30
" 3 lb. "	13 50
" 4 lb. "	17 30
" 5 lb. "	21 50

Sold only in cans.

Cottam's Best, in 1 lb tins	3 00
Best in 5 oz. tins	1 10
Cottam's Choice, 1 lb tins	1 75
" " 5 oz tins	70
" loose	10
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb. tins	65
" " bulk, per lb	12

	Per doz.
Empire, 5 dozen 4 oz cans	$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" ½ " 5 lb cans	8 00
" bulk, per lb	15

COOK'S FRIEND.

(in Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 0c
Ocean Wave, ¼ lb, 4 doz cases.	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60

BISCUITS.

	Per lb
Arrowroot	$0 11½
Abernethy	9
Ginger Nuts	11½
New York Fruit	15
People's Mixed	11
Pilot Family	6
Snowflake	11½
Magard	15
Soda	6
Soda, 1 lb packages	8
" 3 lb "	21
Sultana, thin	11½
Tea	11½
Wine	9½
Wine, sweet	9

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ⅓ "	1 10
Spanish, No. 3	4 50
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jacquot's French, No. 2	3 00
" " " 3	4 50
" " " 4	8 00
" " " 5	10 00
" 1-gross Cabinets, asst,	7 50

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.
Royal Black Lead, per gross..... $1 80

BARRINGER & BROWN.
(Thos. E. Clatworthy, Ag'nt, Toronto.)
Convex Black Lead packed in wood boxes containing 12 card boxes, per box 1 12

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & CO'S.
Parisian Square Blue, per lb..13 to 14c

BARRINGER & BROWN.
(Thos. E. Clatworthy, Ag'nt, Toronto.)
Azure square blue box, containing 8 1 lb. packets of 16 oz., squares, per 8 lb. box 0 89

BROOMS.

	Per doz.
Carpet....4 strings	2 90
X Parlor, 2 "	2 65
Louise 3 "	2 65
1 Gem 4 "	3 25
2 " 3 "	2 65
3 " 2 "	2 20
4 " 2 "	1 95
O Hurl... 4 "	2 65
" 3 "	2 35
2 " 3 "	2 05
3 " 3 "	1 70
OK " 2 "	1 35
Hvy Mill 4 "	3 70

CALVES' FEET GELATINE

G. P. SWINBOURNE & CO.
(Thos. E. Clatworthy, Ag'nt, Toronto.)
Boxes of 4 dz. 6d., and 2 doz. 1s. pack $3 96

CANNED GOODS.

	Per doz	
Apples, 3's	$1 00	$1 10
" gallons	....	....
Blackberries, 2	2 00	2 10
Blueberries, 2	1 25	1 40
Beans, 2	0 95	1 10
Corn, 2's	1 00	1 10
" Epicure	1 45	1 50
Cherries, red pitted, 2's	2 25	2 40
Peas, 2's	1 10	1 25
" sifted select	....	1 35
Pears, Bartlett, 2's	.....	.....
Pineapple, Baltimore	2 40	2 50
" Bahama	2 90	3 00
Peaches, 2's	2 25	2 35
" 3's	3 25	3 50
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	.....	.....
Pumpkins, 3's	1 10	1 20
" gallons	3 10	3 25
Raspberries, 2's	2 50	2 60
Strawberries, choice 2's	2 25	2 50
Succotash, 2's	1 60	1 65
Tomatoes, 3's	1 20	1 30
Lobster, Clover Leaf	.....	2 75
" Tall	2 00	2 20
Mackerel	1 40	1 60
Salmon, 1's	1 50	1 65
" white	1 30	1 40
Sardines Albert, ¼'s tins	11,	11½
" " ½'s "	15,	18
" Martiny, ¼'s "	10,	10½
" " ½'s "	18,	19
" Other brands, 9¾,	11,	16, 19
" P & C, ¼'s tins	20,	22
" " ½'s "	33,	36
" Amer, ¼'s "	6½,	8
" " ½'s "	9,	11

MARMALADE, JAMS AND JELLIES.

CAIRN'S.
(Blaiklock Bros., Montreal, Agents.)
Marmalade. Price, f.o.b. Montreal. dz.

"Home Made,"	glass 1 lb.	$2.35
"	White 1 lb.	2.25
"	" 2 "	4.15
"	Stone 7 "	13.20
Scotch	White 1 "	2.10



Jams.
Gooseberry
Strawberry
Black Currant.
Red Currant.
Green Gage
Apricot
Raspberry
Damson
Plum
Red Currant and Raspberry

1 lb. white pots, 4 doz. assorted, per doz. $2.35

Jellies. Red Currant, 1 lb. white. $2.75
Black Currant, 1 lb. white 2.75

DELHI CANNING CO.

Jams, assorted, 1's	2 35
Jellies, 1's	2 25

CANNED MEATS.

CLARK'S.

Comp. Corn Beef	1 lb cans	$....	$1 60
" "	2 "	....	2 65
" "	4 "	5 00	5 15
" "	6 "	7 75	8 00
" "	14 "	18 60	19 20
Minced Collops,	2 lb cans	.....	2 60
Roast Beef	1 "	....	1 60
"	2 "	.....	3 15
"	4 "	.....	5 85
"	6 "	.....	7 00
Par Ox Tongue,	2½ "	$7 25	7 50
Ox Tongue	2 "	....	4 50
Lunch Tongue	1 "	3 00	3 10
"	2 "	5 25	5 75
English Brawn	2 "	2 50	2 60
Camb. Sausage	1 "	....	2 50
"	2 "	....	4 00
Soups, assorted	1 "	....	1 35
"	2 "	....	2 25
Soups & Boulli	2 "	....	1 80
"	6 "	....	4 50

Potted Chicken, Turkey, or Game, 6 oz cans	1 50
Potted Ham, Tongue or Beef, 6 oz cans	1 35
Devilled Tongue or Ham, ½ lb cans	1 35
Devilled Chicken or Turkey, ½ lb cans	2 25
Sandwich Ham or Tongue, ½ lb cans	1 50
Ham, Chicken and Tongue, ½ lb cans	1 50

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.
Mince Meat, ½ gal glass jars, $9 50
Ditto, 25 and 40 lb pails, per lb. 12½c

J. H. WETHEY'S—ST. CATHARINES.
Condensed, per gross, net..... $13 50

CHEWING GUM.

ADAMS & SONS.

Tutti Frutti, 36 5c bars			$1 30
Sappota,	150	pieces	1 00
Sweet Fern,	230	"	0 85
Black Jack,	115	"	0 85
Red Rose,	115	"	0 85
Barley Malt,	115	"	0 85
Tampico,	115	"	0 85
Lemon Trumps,	115	"	0 85
Magic Trick,	115	"	0 85
Puzzle Gum (new)	115	"	0 85
Bolah " "	150	"	0 85
Taffy Licorice,	72	"	0 50
Caramel Tolu,	72	"	0 45
Adams' N.Y. Gum,	200	"	0 50

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs..	0 35
Premium, ½'s..6 and 12 lbs...	0 30
Sante, ½'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs .	0 24
Sticks, gross boxes, each...	1 00

ALWAYS ORDER RECKITT'S BLUE.

Prices Current, Continued—

Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs 30
" Pearl " " " 25
" London Pearl 12 & 18 " 22
" Rock " " 30
" Bulk, in bxs 18

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb	$0 30
Mott's Prepaired Cocoa	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa	40
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs	30
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	24
Mott's Vanilla Chocolate stick	22
Mott's Pure Confec. Chocolate	22c–35
Mott's Sweet Confec. Choc.	21c—28

J. W. COWAN & CO'S.

Cocoas—

Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼ lb in 12 lb boxes	35
London Pearl, " "	30
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence, per doz	1 40

Chocolates—

Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

Thos. E. Clatworthy, Ag'nt, Toronto.)

Schweitzer's Cocoatina, net cash ¼ lb. ½ lb.. per doz	3 29	6 30

WALTER, BAKER & CO

Chocolate—

Premium No. Chocolate, in boxes, 12 and 25 lbs	....
Baker's Vanillia Chocolate, in boxes, 12 lbs	.....
Caraccas Sweet Chocolate, in boxes, 6 lbs., 12 boxes in a case.	.....
Vanillia Tablets, in boxes	.....
Spanish Tablets, 100 in each box, 12 boxes in a case	.....

German Sweet Chocolate—

Grocers' Style, in cases 12 boxes, 12 lbs	.....
Grocers' Style, in cases 24 boxes, 6 lbs	.....

Cocoa—

Puro Prepared in boxes, 12 lbs	.....
Cracked Cocoa, in boxes, 12 lbs., ½ lb. papers	.....
Cracked Cocoa, in bags, 10 lbs	....

Breakfast Cocoa—

In boxes, 6 and 12 lbs., ½ lb. tins	.....
In boxes, 12 lbs., 1 lb. tins, decorated canisters	....

Broma—

In boxes, 12 lbs., ½ lb. tins	.....

COFFEE.

GREEN

	c. per lb.
Mocha	32, 35
Old Government Java	30, 33
Rio	22, 24
Plantation Ceylon	29, 31
Porto Rico	23, 24
Guatamala	24, 26
Jamaica	23, 24
Maracaibo	22, 2¢

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.

	c. per lb
Java	33, 34
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	33
Our Own "	30
Laguayra "	28
Mocha and Java	32, 33
Java, Standard	32
" Old Government	30, 32
" Crown	29
Arabian Mocha	35

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs	30
Standard Imperial in sealed tins, 25 and 50 lbs	32
Standard Blend in sealed tins, 25 and 50 lbs	33
Ground, in tins, 5, 10, 15 and 25 lbs	20, 30
Say's Parisien, in ½ and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

SUTTON & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Pure essence, Gorgona Anchovies, ½ pts. per doz	2 76

FLOUR AND MEAL.

	per bbl.	
Flour, Family	$5 00	5 25
" Manitoba Patent	5 50	5 80
" white wheat patent	....	5 50
" Strong bakers'	5 25	5 50
Oatmeal, standard, bbls	....	5 00
" granulated, "	5 00	5 50
" rolled "	....	5 50
Bran, per ton	12 00	12 50
Shorts	....	17 00
Cornmeal	....	3 50
" Gold Dust	....	4 00
" Imperial	....	3 75

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz.	
Cases, No. 1, 2 oz tins	$2 75	$3 00
" No. 2, 4 oz tins	4 50	5 00
" No. 3, 8 oz tins	8 00	8 75
" No. 4, 1 lb tins	12 60	14 25
" No. 5, 2 lb tins	25 00	27 00

FRUITS.

FOREIGN.

	c. per lb.
Currants, in bbls	5¾, 6
" ½ bbls	6, 6¼
" cases	6¼, 6½
" Patras, in cases	6½, 7
" Vostizza, "	7¼, 9½
" ½ case	9½ 9½
Dates, Persian, boxes,	5½ 5¾
Figs, Elemes, 14 oz., per box	8½ 9
" 10 and 20 lb box	10, 11
Prunes, Bosnia, hhds	6, 6¼
" " cases, new	8¼, 9½
Plums, French, 55 to 65	12½ 15
" Bottles, 1's	22 23
" " 2's	37½ 40
" " 4's	70 75
" " 7's	1 00 1 10
Raisins, Valencia, off stalk,	7¾, 8½
Selected	9, 9¼
Layers	9½ 10
Raisins, Sultanas	12, 14½
" Eleme	7½ 8
" London Layers	$3 00 3 25
" Black Baskets	4 00 4 25
Lemons,	8 50 9 00
Oranges, Sorrento	7 50 8 00
" Jamaicas	.... 8 50
Bananas	1 00 1 75

DOMESTIC.

Apples, Dried, per lb	0 07½ 0 08

GLASSWARE.

TAYLOR, SCOTT & CO.

	c. per doz.
Lamp Chimneys, O	32
" " A	35
" " B	45
	per bbl
Fruit Jars, pts	13 00
" " qts	14 00
" " ½ gal	17 00

GRAIN.

Wheat, Fall, No. 2	$1 01	1 02
" Red Winter, No. 2	0 99	1 00
" Spring, No. 2	95	0 97
" Man. Hard, No. 1	1 25	1 30
" " No. 2	1 28	1 30
Oats, No. 2, per 34 lbs	40	41
Barley, No. 2, per 48 lbs	...	...
" No. 3, extra	...	..
" No. 3	...	...
Rye	...	..
Peas	....	...
Corn	....	65

HAY & STRAW.

Hay, Loose, per ton	$10 00	$12 00
" Pressed, " on track	9 00	9 50
Straw Pressed, "	.....	.....

ISINGLASS.

G. P. SWINBOURNE & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Boxes containing 3 doz 3d. pack. per box 3 58

LYE.



Gillott's powdered Lye (½ gr. in a case) per case $3 75

Elliott's 3 75

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts
Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars	22
" Fine, in 4 lb jars	70
" Ex. Sup., in bulk, per lb.	30
" Superior, in bulk, per lb	20
" Fine, " "	15

COLMAN'S AND KEEN'S

In 4 lb jars	75
In 1 lb jars	25
D. S. F., in tins, per lb	41
" in ½ lb tins	42
" in ¼ lb tins, per lb	44
D. F. in ½ lb tins, per lb	26
" ¼ " "	28

BARRINGER & BROWN.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Genuine, in 4, 1, ½, ¼ lb. and 2 oz. tins, per lb	0 34	0 47
Superfine genuine, full	0 30	0 43
Pure, per lb	0 23	0 36
D.S.F. "	0 34	0 47
D. S. "	0 30	0 43
F. "	0 23	0 36

NUTS.

	per lb.
Almonds, Ivica	15
" Tarragona	16
" Fornigetta	13, 14
Almonds, Shelled Valencias	30, 35
" Jordon.	50, 55
Brazil	16
Cocoanuts	5 50 6 00
Filberts, Sicily	11 12

LEONARD H. DOBBIN,

Commission Agent and Broker in Canned Goods.

EVAPORATED APPLES A SPECIALTY.

4 Hospital Street, MONTREAL.

TELEPHONE 2205.

JOHN A. MOIR

Offers to Wholesale Trade only the following special lines for July:

Lobsters, Mackerel, Salmon, Gaspe Fishing Co's large hod cured dry Gaspe Cod in 112 bundles, also specially prepared Codfish in cases. A trial order solicited.

Lakeport Canning Co. put up none but the choicest goods. Send for price lists before buying. Don't buy cheap and nasty goods. The best goods are the cheapest in the end.

Local Selling Agent for the Gaspe Fish Curing Co'y.

41 St. Francois Xavier Sts.

Those wishing to keep their copies of THE GROCER in good condition, and have them on hand for reference, should use a Binder. We can send by mail A STRONG PLAIN BINDER for 75c., postage prepaid.

These Binders have been made expressly for THE GROCER, and are of the best manufacture. The papers can be placed in the Binder week by week, thus keeping the file complete. Address—

THE CANADIAN GROCER,
6 Wellington St. W., Toronto.

QUEEN CITY BUSINESS COLLEGE,

Cor. KING and CHURCH Sts., Toronto, Is the best and cheapest place to educate your sons and daughters. Thorough practical Business, Shorthand or English Education imparted in shortest possible time by our method of "Individual Instruction." Catalogue mailed free on application.

The Cowan Cocoa & Chocolate Co. Limited

OF TORONTO,

Manufacturers of

Cocoas and Chocolates.

Hygienic, Queen's Dessert, Mexican, Iceland Moss, Sweet Caracas Vanilla, Cocoa Essence, Royal Navy Chocolate, Soluble, Creams, Coffees and Confectioners' Chocolates, Icing, and Powdered Sugars.

LEONARD H. DOBBIN, Agent, Montreal.

GRIFFITH & CO.,

(J. McARTHUR GRIFFITH)

Auditor to the Institute of Chartered Accountants of Ontario, 1886 to 1890.

ASSIGNEE FOR CREDITORS.

Auditing and Business Investigation a Specialty

London-Canadian Chambers, Bay St., Toronto.
Telephone 1549—Cable "Griffith, Toronto."

SAW YOUR

ADVERTISEMENT

IN THE

CANADIAN GROCER.

When writing to our advertisers please inclose the above

SOLUS. SOLE PRESERVER

Will preserve the soles of boots or shoes, and render them perfectly waterproof. One application to a pair of new shoes will double their wearing qualities.

Two-sized tins, 15 and 25 cents. Will cost you $1.20 and $2.00 per dozen.

We also manufacture the best line of Wigwam Slippers, and Lumberman's Oil Tanned foot wear in Canada

C. N. VROOM,
St. Stephens, N.B.

Prices current, continued—

Peanuts, roasted	14
" green	13
Walnuts, Grenoble	16, 17
" Bordeaux	10½, 11½
" Naples, cases	16, ...
" Marbots	12

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO.

PICKLES.

John Bull, mixed, in bulk	$0 60
" Chow Pic'le, in b'lk	65
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 25
" " " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

SAUCES.

John Bull, kegs, per gal	$1 25
" ½ pt. bottles, per doz (according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " ½ pt, bottles, per doz	1 25
Niagara Tomato, kegs. per gal	1 25
" " Reputed pints	1 25
Terry's Candied Peels.	c. per peels
Lemon, 7 lb boxes	16
Orange, "	18
Citron, "	30

CROSSE & BLACKWELL'S.

Pickles, all kinds, pints, per doz	3 25

LEA & PERRIN'S.

	per doz.
Worcester Sauce, ½ pts	$3 60 $3 75
" " pints	6 25 6 50

SUTTON & CO.

(Thos. E. Clatworthy, Agent, Toronto)

Worchester Sauce, ½ pints, second quality, per doz	1 17
Worchester Sauce, ½ pints, third quality, per doz	0 96
The Victory Dinner Relish, per dozen	1 92
Bottled Pickles—Mixed, Piccalilli, Cabbage, Onions, per doz.	2 16

PRODUCE.

DAIRY.

	Per lb	
Butter, creamery, rolls	$0 22	$0 23
" " tub	0 19	0 20
" dairy, tubs, choice	0 14	0 15
Butter, pound rolls	0 16	0 18
" store crocks	0 12	0 14
" store packed	0 05	0 08
Cheese	0 09	0 9½

COUNTRY.

Eggs, fresh, per doz	0 16	0 17
Beans	.....	2 00
Potatoes, per bag	0 80	0 90
Hops, 1888 crop	0 08	0 12
" 1889 "	0 12	0 16
Honey, extracted	0 09	0 12
" section	0 14	0 18

PROVISIONS.

Bacon, long clear, p lb.	0 08½	0 08¾
Pork, mess, p. bbl	15 00	16 50
Hams, smoked, per lb	0 12½	0 13
" pickled	0 11	0 11½
Bellies	0 11½	0 12
Rolls	0 09½	0 10
Backs	0 11	0 11½
Lard, Canadian, per lb.	0 09½	0 10
Hogs	....	....
Tallow, refined, per lb	0 05	0 05¼
"rough, "	.....	0 02

RICE, ETC.

	Per lb.
Rice, Aracan	3¾, 3¾c
" Patna	4⅜, 4½
" Japan	4½, 5
" extra Burmah	3½, 3¾
Grand Duke	5½, 5¾
Sago	5½, 5¾
Tapioca,	5⅞, 6¼

SPICES.

GROUND.

	Per lb.	
Pepper, black, pure	$0 20	$0 22
" fine to superior	12	18
" white, pure	32	35
" fine to choice	25	30
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	25	40
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURGH STARCH CO. (Limited.)

	c. per lb.
Benson's Prepared Corn	8
No. 1 White Laundry, 4 lb boxes	5½
Silver Gloss, 6 lb boxes	6¾
" 1 lb chromo pkgs	7
Satin, 1 lb chromo boxes	7½
Edwardsb'g Rice, 1 lb chromo bxs	9
Canada Laundry	4¾
Canada Corn	6½, 6¾

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40 lb boxes. 1 lb packages, new wrappers	7½
36 lb boxes. 12 3 lb paper boxes	7½
40 " 10 4 lb "	7½
Silver Gloss Starch—	
40 lb boxes. 1 lb packages, new wrappers	9
40 lb boxes. Assorted ½ lbs and ¼ lbs	9¾
40 lb boxes. 10 4 lb paper boxes	9
6 lb boxes, with sliding covers (12 boxes in each crate)	9½
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	8
20 " "	8½

BRITISH AMERICA STARCHES.

First quality White laundry, 3-lb. cartoon boxes	5½
First quality White laundry, barrels	5
First quality White laundry, half barrels	5
Lily white gloss, 6-lb. boxes	6¾
Brantford gloss starch, 1-lb fancy cartoons	7½
Lily white gloss, 1-lb fancy cartoons	7
Canada Laundry	4½
Pure prepared Corn	7½
Challenge Brand prepared corn	6½
Coldwater Rice	9½

SUGAR.

	c. per lb.
Granulated, 15 bbls or over	6¾
" less than 15 bbls	6⅞
Paris Lump, bbls	7⅛
" " ½ bbls	7¼
" " less than a bbl	7½
Extra Ground, bbls	7⅝
" " less than a bbl.	8⅛
Powdered, bbls	7
" less than a bbl	7½
Extra bright refined	6 6¼
Bright Yellow	5⅞ 6
Medium "	5½ 5⅝
Brown	5⅛ 5½
Raw Jamaica, in bags	5¼ 5⅝

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls
Redpath's "D"	3½c.	3⅝c
" "M"	3⅝	3¾
Redpath's "B"	3⅞	
" "VB"	3¾	3⅞
" Extra	4	4⅛
" Ex. Sup	4⅛	4¼
" XXX Sup.	4⅜	4½
" Corn Syrup	4½	5

MOLASSES.

	Per gal.
Trinidad, in puncheons	32, 35c
" bbls	36, 38
New Orleans, in bbls	90, 95
Porto Rico, hdds.	33, 34
" barrels	36, 37
" ½ barrels	38, 39

TEAS.

GREENS.

Gunpowder—	Per lb
Cases, extra firsts	42, 50c
Half chests, ordinary firsts	22, 38
Cases, sifted, extra firsts	42, 50
Cases, small leaf, firsts	35, 40
Young Hyson—Moyunes	
Half chests, ordinary firsts	22, 38
" " seconds	19, 20
" " common	17, 18

PING SUEYS.

Half chests, firsts	28, 32
" " seconds	16, 19
Half Boxes, firsts	28, 32
" " seconds	16, 19

JAPAN.

Half Chests—	
Choicest	38, 40
Choice	32, 36
Finest	28, 30
Fine	25, 27
Good medium	22, 24
Medium	19, 20
Good common	18, 19
Common	16, 17
Nagasaki, ½ chests Pekoe	16, 22
" " Oolong	14, 15
" " Gunpowder	16, 19
" " Siftings	8, 12½

CONGOUS.

Half chests, Kaisow, Moning	52, 55
Caddies and half chests	18, 50
Cadies, Pakling and new makes	18, 50

OOLONG.

Half chests Formosa	34, 50
Caddies	36 55

ASSAMS.

Chests and half-chests Pekoe	22, 48



KINGSFORD'S OSWEGO ∴ STARCH.

"Pure" and "Silver Gloss"
FOR THE LAUNDRY.

Corn ∴ Starch,
FOR THE TABLE,

The Standard of Excellence. Absolutely Pure.

For Sale by all Leading Jobbers in Canada.

T. KINGSFORD & SON, Oswego, N.Y.

B. T. BABBITT,

Nos. 64, 65, 67, 68, 69, 70, 72, 74, 76, 78, 82 Washington St. and 41, 42, 43 44, 48 and 49 West St. } NEW YORK.

Manufacturer of B. T. Babbitt's Best Soap, B. T. Babbitt's 1776 Soap Powder and B. T. Babbitt's Pure Potash or Lye.

The new package of my **1776 Soap Powder** weighs 5 1-3 oz. and is the **largest 5c. package** of washing powder on the Canadian market. Ask your Wholesale Grocer for it and send me your name and address and I will send you a beautiful picture for store. See price list of my goods below.

Prices current, continued—

SCENTED ORANGE PEKOE.

Boxes, Foochow and Canton	28, 60

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	62c
Ingots, rough and ready, 7's	59
Laurel, 3's	52
Brier, 7's	50
Index, 7's	45
Honeysuckle, 7's.	53
Napoleon, 8's.	49
Royal Arms, 12's	50
Victoria, 12's	48
Brunette and Lovely, 12's	45½
Prince of Wales, in caddies	46½
" " in 75 lb boxes	46
Bright Smoking Plug Myrtle, T & B, 3's	55
Lily, 7's	48
Diamond Solace, 12's	45
Myrtle Cut Smoking, 1 lb tins	65
½ lb pg, 6 lb boxes	65
2 oz pg, 5 lb boxes	65

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdowne	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00

Cigarettes, all Tobacco—

Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C No. 1	4 00
Sweet Sixteen	3 50

CUT TOBACCOS.	per lb.
Puritan, ⅛ lb pkg., 5 lb. boxes	65
Old Chum, ⅛ lb pkg 5 lb box	65
Old Virgin., 1-10 lb pkg., 10 lb bxs	57
Gold Block, ⅛ lb pkg, 5 lb boxes	65

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	78
Puritan, 1-10, 5 lb boxes	80
Athlete, per lb	1 10

SOAP.

Ivory Bar, per lb	½
Do. 2, 6-16 and 3 lb bars "	
Primrose, 5 lb bars, wax W "	
" 1 " " "	
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 13oz, 1,2 and 3 lb bars per lb	3½
Queen's Laundry, per bar	5½
Pride of Kitchen, per box	2 75

B. T. BABBITT'S SPECIALTIES.

B. T. Babbitt's Best Soap, p. bar	0 05
B. T. Babbitt's 1776 Soap Powder per box of 100 5½ oz. package	3 85
B. T. Babbitt's Lye, per box of 2 doz. large cans	1 80

TOILET SOAP.

TAYLOR, SCOTT & CO.

		per doz.
Baby's Own,	¼ doz boxes	$1 25
Our Boys,	¼ " "	1 25
Sea Foam,	½ " "	75
London Bouquet,	½ " "	60
Oatmeal,	1 " "	85
"	¼ " "	60
Paris Assorted,	¼ " "	0 75
Albert Oatmeal bar, 2 doz. boxes		0 75
" White Castile bar, 2 doz. boxes		0 75
		per gro.
Fatherland,	¼ doz boxes	5 00

WASHING CRYSTAL.

Gillett's Washing Crystal, 1 gro in box, per box	$1 75

WOODENWARE.

	per doz
Pails, 2 hoop, clear No. 1	$1 70
" 3 " " "	1 90
Pails, 2hoops, clear No. 2	$1 60
" 3 " " "	1 80
" 3 " painted	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
	per case.
Matches, Parlor	$1 70 $1 75
" Telephone	3 50 3 60
" Telegraph	3 80 3 90
	per doz.
Mops and Handles, comb.	1 25
Butter tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60
Clothes Pins full count, per box	0 75

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	2 75
" " round "	3 00
Handy dish	3 75
Water Closet Tanks	18 00

YEAST.

Royal Yeast Cakes, 3 doz 10c. packages in case, per case	$1 95
Royal Yeast Cakes, 3 doz 5c. packages in case per case	1 00

OUR NATIONAL FOODS.

	pkg.	doz
Desiccated Wheat	4 lb.	$2 30
" Rolled Oats	4 "	2 25
Snow Flake Barley	4 "	2 40
Rolled Wheat Flakes	4 "	2 25
Buckwheat Flour, S. R.	4 "	2 00
Prepared Pea Flour	2½ "	1 80
Baravena Milk Food	1 "	3 00
Patent Prepared Barley	1 "	1 80
Patent Prepared Groats	1 "	1 50
Beef and Barley Extracts	6 oz	2 25
Gluten Flour	4 oz	2 80

HARDWARE.

ZINC: Sheet net.		0 06½
IRON WIRE:		
Galv., annealed and oiled and bright 20 p.c. advance on list		
Barbed wire net.		0 00
Coil chain, 5-16 in. net		0 05½
" " ⅜ in "		0 05
" " ½ in "		0 04½
Iron pipe, 50 per cent.		
Iron pipe, galvanized, 25 per cent.		
CUT NAILS, from Toronto:		
10 dy. to 60 dy	2 65	0 00
8 dy. and 9 dy	2 90	0 00
6 dy. and 7 dy	3 15	0 00
4 dy. and 5 dy	3 40	0 00
3 dy. C.P.	3 75	0 00
3 dy A.P	4 25	0 00
HORSE NAILS:		
"C" 50 and 10 per cent. from list.		
HORSE SHOES:		
From Toronto, per keg	3 75	4 00
WINDOW GLASS:		
25 in and under	1 55	1 60
26 to 40	1 60	0 00
41 to 50	3 60	0 00
51 to 60	3 90	0 00
61 to 70	4 20	0 00
GUNPOWDER:		
Sporting FF. "	4 75	0 00
" FFF "	5 00	0 00
Canada rifle "	7 25	0 00
Sporting FF., (in ½ lb. tins) per doz.	2 40	0 00
ROPE: Manilla	0 14½	0 16
Sisal	0 13	0 00
AXES:		
Peerless & Keen Cutter	7 50	0 00
Leader	7 25	0 00
Lance	7 75	0 00
Queen City	9 25	0 00
Honor Bright, all steel	11 00	0 00
SHOT: Canadian	0 06½	0 00
HINGES: Heavy T and strap	05½	00
" Screw, hook & strap.	03¾	04½
TIN PLATES:		
1c. 4x20 coke, per box	4 50	4 75

PETROLEUM.

	Imp. gal	
F. O. B. Toronto		
Canadian	$0 00	$0 16
Carbon Safety	0 17½	0 18
Canadian Water White	0 20	0 00
Amer'n Prime White	0 23	0 24
" Water White	0 25	0 00
Photogene	0 27	0 00

DRUGS AND CHEMICALS.

Alum lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 02½	0 03
Borax	0 12	0 13
Camphor	0 75	0 80
Carbolic Acid	0 55	0 60
Castor Oil	0 12	0 13
Cream Tartar	0 30	0 31
Epsom Salts	0 01½	0 02½
Paris Green	0 18	0 22
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 22	0 25
Hellebore	0 16	0 17
Iodine	5 00	5 50
Insect Powder	0 40	0 50
Salpetre	0 08½	0 09
Soda Bicarb, per keg	2 00	2 25
Sal Soda	0 95	1 00
Madder	0 12½	....

VINEGAR.

A. HAAZ & CO.

XX, W.W.	0 20
XXX, W.W	0 25
Honey Dew	0 28
Pickling	0 28
Malting	0 45

THE BADGEROW FALCONER VINEGAR CO

French Bordeau per gal.	0 34
Tarragona "	0 32
Triple "	0 30
Fruit Vinegar "	0 27
Pickling "	0 28
XXX "	0 25
Extra XX "	0 22
XX "	0 20
X "	0 16
Cider Vinegar	0 16 to 0 25
Honey Vinegar	0 25
Eng. Malt Vinegar	0 50 to 0 60
Bottled Malt Vinegar, qts.	2 00
Methylated Spirits	2 00 to 2 25

LIQUORS.

CANADIAN SPIRITS:

(Net Cash Prices.)	Imp. gal. In B'd.	D. P'd
Pure Spirits .....65 O.P.	1 26	3 70
Pure Spirits .....50 "	1 14	3 36
" .....25 U.P.	0 60	1 72
Family Proof Whiskey	0 66	1 86
Old Bourbon "	0 66	1 86
" Rye, 25 U.P. "	0 62	1 74
" Toddy 25 U.P. "	0 62	1 74
" Malt, 25 U.P "	0 62	1 74
Old Rye, 4 years old	0 85	2 04
" " 5 "	0 95	2 14
" " 6 "	1 05	2 24
" " 7 "	1 15	2 34
Rye Whiskey, 1883, qts.	5 00	8 00
" " " pts.	6 10	9 10
" " 1884, qts.	4 70	7 70
" " " pts.	5 80	8 80
" " 1885, qts.	4 45	7 45
" " " pts.	5 55	8 55
" " 1886, qts.	4 20	7 20
" " " pts.	5 30	8 30
" " 1887, qts.	3 90	6 90
" " " pts.	5 00	8 00

Under 5 bbls. or 100 cases glass, net cash; 5 to 10 bbls. 2½ per cent. off; 10 to 50 bbls., or 100 to 200 cases, 5 per cent. off; 50 bbls. and over, or 200 cases and over, 10 per cent. off.

JOS. PICKERING & SONS' SPECIALTIES.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Metal Polishing Pomade, according to size, per dozen	0 20 1 02
Needham's Polishing Paste according to size, pr dozen	0 18 2 81
Furniture Polish, according to size, per dozen	0 20 2 85
Razor Paste, ½ doz. in box	1 02
" in single boxes	1 18
Plate Powder, per box	1 02
Knife Powder, in cannister, per dozen	1 03
Harness Blacking, in boxes, per dozen	1 27 2 20

We manufacture the greatest variety of Stave, Market and Satchel Baskets and Fruit Packages, of any establishment in the Dominion.

Write for Illustrated Catalogue and Price List.

The Ontario Basket Co., Limited,

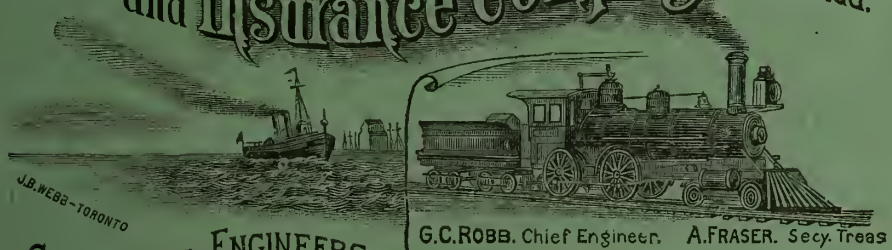
WALKERVILLE, ONT.

SUBSCRIBED CAPITAL, $100,100. FULL GOVERNMENT DEPOSIT.

SIR ALEX. CAMPBELL, K.C.M.G. PRES. (Lieut Govr. of Ontario)

JOHN L. BLAIKIE ESQ. VICE PRES.

THE BOILER INSPECTION and Insurance Company of Canada.



CONSULTING ENGINEERS.

G.C. ROBB. Chief Engineer. A. FRASER. Secy. Treas

HEAD OFFICE. 2 TORONTO ST.

TORONTO.

The prevention of Accident and attainment of Economy in use of Steam, our chief aims.

TRAVELLER'S GUIDE.

Queen's Hotel,

WINNIPEG, MAN.

First-class in every respect.

JAS. O'CONNOR, Prop. FRED. SPRADO, Mgr.

THE WINDSOR.

Regina, Assa.

First-class Family and Commercial Hotel.

Good sample rooms. Livery in connection.

MRS. DOIG, Proprietress.

THE SANITARIUM

BANFF, N.W.T.

Favorite Western Summer Resort. The best of accommodation for travellers.

R. G. BRETT, Medical Director. H. RANSFORD, Mgr.

Grand Pacific Hotel

KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men.

CREEDEN & SMITH, Props.

WM. PROUT. J. E. INSLEY, Manager.

LELAND HOTEL

Corner Hastings and Granville Strects, one block from Railway Station and Steamship dock.

Vancouver, B.C.

PROUT & INSLEY, Proprietors



ORDER A CASE OF

OCEAN WAVE BAKING POWDER

From your Wholesale Grocer.

Sells itself after One Trial. Prices Current

BAKER'S COLLECTING AND INQUIRY AGENCY,

Room 45, Yonge St. Arcade, Toronto, Ont.

Handles all Classes of Accounts. Seventy per cent. of all Claims reported last year were paid. Write for terms.

System Copyrighted February 13th, 1889.

TORONTO SALT WORKS

128 ADELAIDE STREET EAST.

DEALERS IN AND MANUFACTURERS OF

Table, Dairy & Meat Curing Salts.

Silver Medal Industrial Exhibition, 1888.

We handle Canadian Salts only, which from recent Government tests for Dairy and Meat purposes have proved equal, and in most cases superior to the best Imported Salts of any brand. Orders promptly filled.

C. RICHARDSON & CO.

MANUFACTURERS OF

The Celebrated Bull's Head Brand Pickles,

SAUCES, JAMS, JELLIES,

CANNED FRUITS AND VEGETABLES.

SPECIAL PRICES IN

CANNED TOMATOES.

EVAPORATED APPLES and MAPLE SYRUP

125 River St., Toronto.

DESKS

OFFICE, LIBRARY, CHURCH AND SCHOOL

FURNITURE.

JOHN M. BLACKBURN & CO.,

41 COLBORNE ST., TORONTO.,

—AND—

162 ST. JAMES ST., MONTREAL.

FAC SIMILE OF THE LABEL OF



The Best Scouring and Cleaning Soap in the World.

For cleaning woodwork, pots, kettles, pans, floors, painted ceilings, windows, and everything in the cleansing of which a Scouring Soap can be used it has no Superior. It is a larger cake, lasts longer, does its work better, and is cheaper in every way than any other Scouring Soap. Cut this out, and ask your Jobber to send you a box of *Pride of the Kitchen*. It is worth trying.

KIRK L. PERRY, Agent, TORONTO, CANADA.

W. BOULTER & SONS,
Picton, Ont.

PACKERS OF THE CELEBRATED

LION  BRAND

Canned Fruits and Vegetables.

Every can has a Lion on the Label. This label is a guarantee to the consumer that the quality is first-class. Ask your Grocer for the Lion Brand. Do not take any other.

Bay of Quinte Canning Factories.

Head Office, PICTON. Branch, DEMORESTVILLE.

E. P. Breckenridge, Toledo, Ohio, Pres. Edwin Norton, Chicago, Vice-Pres.
W. C. Breckenridge, Resident Manager.

The Norton Manufacturing Co.,

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit Cans, Lard Pails, Paint Pails and Cans, Baking Powder Cans.

Capacity, fifty thousand fruit cans per day.

Sole Agents in Canada for Norton Bros., "Solder Hemmed" Caps, and Grocers' sample goods, and Haskell's sample cases.

Cor. YORK AND QUEEN Sts.,
HAMILTON, - ONT.

THE MAPLE LEAF brand of Canned Salmon is the best brand packed on the Pacific Coast. Great care is exercised in packing, and the best fish selected.

A. WATTS & CO.

GOLDIE & McCULLOCH'S SAFES

Have now a world-wide reputation. Their Fire Proof Safes have resisted the hottest fire in the biggest conflagrations, and their Burglar Proof has repeatedly foiled the burglars; their security is unsurpassed on the Continent. A large stock kept at the warehouse of

GEO. T. BOSTWICK,
24 West Front St., Toronto.

A Second-hand Safe for Sale Cheap.

Fraser River Salmon.

"ROYAL"
- AND -
"BRITANNIA"

Brands of canned salmon are the finest packed in British Columbia. The canneries being situated at the mouth of the Fraser River are in a position to pack their fish fresh from the boats.

BELL-IRVING & PATERSON,
AGENTS,
Vancouver and New Westminster, B.C.

C. G. Hobson & Co.,

COMMISSION MERCHANTS.

AGENTS FOR

Princess, Diamond and Stanley

brands of canned salmon. We pay special attention to consignments placed in our charge.

C. G. HOBSON & Co.,
Vancouver, B.C.

SALMON

The only Brands of Salmon we guarantee are

"Drysdale"
"Lynx"
and
"Red Star."

These are carefully prepared, full weight, and of best quality.

WILLIAMS, BROWN & CO., San Francisco, Cal. } Sole Agents.

W. T. TASSIE, Toronto.
Agent for Ontario.

Established 1874.

W. H. SMITH,
Wholesale Produce
Commission Merchant
186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Produce. Consignments solicited. First-class reference.

- PARISIAN - BLUE!

Is Stronger and More Economical
THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

TUTTI-FRUTTI

Chewing Gum,
AND OTHER STAPLE BRANDS.

ADAMS & SONS,
23 CHURCH ST., TORONTO, ONT.

Tutti-Frutti, Tampico, Black Jack, Sappota, Red Rose, Magic Trick, Taffy, Licorice, Caramel, Tulu, N. Y. Gum—100 and 200 pieces.

Send for descriptive circular containing description of goods, with elegant Lithographs, free. See our Price List, page 17.

FOREIGN FRUITS

R. S. GALLAGHER,

FRUIT AND COMMISSION MERCHANT
TORONTO.

111 & 113 King St. E., 77 Colborne St.

Telephone 1617.

R. C. MURDOCH AND CO.,

Commission and Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

29 Church St., Toronto

TELEPHONE 806.

J. Cleghorn & Son

WHOLESALE

Fruit, Fish and Oyster Dealers,
94 Yonge Street,
TORONTO.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

THE CANADIAN GROCER & GENERAL STOREKEEPER.

PUBLISHED WEEKLY. $2.00 PER YEAR

VOL. IV. TORONTO AND MONTREAL, SEPTEMBER 12, 1890. No. 37

Fac-Simile of Package.



Registered.

BENSON'S CANADA PREPARED CORN

Superior to any Imported

CORN STARCH.

RELIABLE AND UNIFORM IN QUALITY.

☞ FOR SALE BY EVERY GROCER. ☜

H. A. NELSON & SONS

MANUFACTURERS

AND

Wholesale Dealers

—IN—

BROOMS

AND

WHISKS,

Brushes, Woodenware,
Baskets, Cordage,
Grocers' Sundries.

MONTREAL, - TORONTO.



ASK FOR

MOTT'S

DUNN'S BAKING POWDER

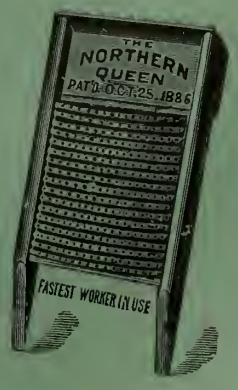
THE COOK'S BEST FRIEND

Largest Sale in Canada.

Taylor, Scott & Co.

TORONTO.

THE BEST



IS THE CHEAPEST.

Retail Price, 25c.

For sale by all first-class grocers

ALWAYS ASK FOR THE

'John Bull' BRANDS.

Manufactured by

BRYANT, GIBSON & Co.



AGENCY FOR—
Ganong's Lily Chocolates,
Terry's English Bottled Confectionery,
Negree's French Crystallized Fruits.

A. HAAZ. C. DE CARTERET.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider VINEGARS.

74 Bagot Street, - Kingston, Ont

Needham's "The Favorite." Polishing Paste.

USED BY HER MAJESTY'S SERVANTS

Gold Medals and Diplomas of Merit at all Exhibitions.

Dazzling Mirror Finish

Sold Everywhere in 5c, 10c, 15c, 20c & 25c Tins

The reputation of nearly a century as the most reliable preparation for Cleaning and Brilliantly Polishing BRASS, COPPER, TIN, BRITANNIA METAL, PLATINOID, etc.

Inventors and Sole Manufacturers, JOSEPH PICKERING & SONS, Sheffield. Pickering's Furniture Polish, Plate Powder, Knife Powder, Brunswick Black, Razor Paste, Metal Polishing Pomade (Red), Ye Olde Oak Furnishing Paste. T. E. CLATWORTHY, Sole Agt. in Canada, 34 Church St., Toronto.

Direct Orders and Orders for Enclosure receive our prompt attention.



IT SAVES LABOR, TIME AND CLOTHING.

As the hands do not come in contact with the water, chapped, scalded and sore hands are avoided. The mop being wrung at arms length there is no stooping or straining of the back or shoulders. The hands are not soiled or disfigured by the wringing of a filthy, greasy cloth. As the clothing is not drenched or disfigured as in ordinary mopping no special preparation is required.

TARBOX BROS.,

"Truth Building," 73 Adelaide Street West, Toronto, and 28 Waterloo St., St. John, N. B.

EMBRO OATMEAL MILLS.

D. R. ROSS, - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders.

DELHI CANNING CO

PACKERS OF

FRUITS, VEGETABLES, JAMS, JELLIES, CATSUPS and MEATS.

AWARDED

-FIRST PRIZE-

—: DOMINION CONVENTION OF FRUIT GROWERS :—

OTTAWA, FEB. 19, 20, 21, 1890.

☞ FRUITS IN GLASS A SPECIALTY. For sale by all Wholesale Grocers.

Good News for the Debilitated.

when solid Meat cannot be digested a perfect substitute is JOHNSTON'S FLUID BEEF

It contains all the nutritious elements of Prime Beef in a form that can be easily digested by the weakest stomach.

Williamson & Lambe

STORAGE

54 & 56 Wellington St. E., Toronto.

DOES IT PAY TO ADVERTISE IN THE GROCER?

Here is what some advertisers say:

THE E. B. EDDY MF'G CO.,
HULL.

"We have now no doubt of the value of THE CANADIAN GROCER as an advertising agent."

KINGSFORD'S STARCH FACTORY,
OSWEGO.

After two year's trial write:

Another year's experience is an additional proof of the value of THE CANADIAN GROCER as an advertising medium.

ELLIS & KEIGHLEY,
Coffees, Spices, etc.,
TORONTO.

"Through its influence we have received liberal orders throughout Ontario and the distant Provinces."

BAY OF QUINTE CANNING CO.,
PICTON.

"Has been of great value to us as a means of reaching trade not only in Ontario but in Manitoba and British Columbia."

E. W. GILLETT,
Baking Powder and Chemicals,
CHICAGO AND TORONTO.

"We consider THE CANADIAN GROCER the best medium for reaching the trade in Canada."

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

J. B. McLEAN & CO., (Ltd.) PUBLISHERS.

115 ST. FRANCOIS XAVIER STREET, MONTREAL.

6 WELLINGTON STREET WEST, TORONTO.

Vol. IV. TORONTO AND MONTREAL, SEPTEMBER 12, 1890. No. 37

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

THE INDUSTRIAL EXHIBITION

The tokens of the present year's best achievement in the spheres of industry, art and science, now form an imposing panorama in the pavilions, outbuildings and enclosures of Exhibition Park. This year the country seems to be richer than ever in specimens that are typical of comparative progress and of absolute excellence. Culture in all departments seems to have advanced. Canadian vegetable and animal life, national skill, ingenuity and taste, all seem to have scored a point higher in the steep ascent towards perfection. The year might have been a disappointing one in the wealth of its productiveness, and the splendor of our Exhibition might have been dimmed. But although this might be, we think the people would not be disheartened by the deficit pictured in it, so much as they would be urged on by the possibilities of which it would present the unfilled outline. We believe an Exhibition to be a good thing, if it is the best the year can afford. We believe that which is now in progress is the best the year can afford, and the resources of this year are not meagre. That the Exhibition is so good is due to the co-operation of producers and directors, who have culled, assorted and displayed the finest that an exceptionally fine growth can offer.

The visitor will not find many confusing intrusions or dispositions of exhibits. Exhibitors have sought, and have usually been allowed, to be installed in the quarters they occupied in former years. The buildings are appropriated to the respective classes of exhibit they contained last year. The mental map of the grounds which each visitor took away a year ago needs to be little modified. It will be found a faithful guide through the grounds this year. The things exhibited are different, as are also the diversions. All roads now lead to Toronto, and the rates are special. The traders of the country should not miss the opportunity to spend a few days at the great fair.

THE McKINLEY BILL.

The hair that held the sword, which, in the opinion of certain pessimistic Canadians, is to lop the branch from the parent tree, to cleave this country from its British connection, will not hang together much longer. The McKinley Bill, at the time of writing, is all but a fully enacted revision of the United States customs tariff. The Senate has ordered it to its third reading by a majority of ten. The vote upon the formal question, "Shall the bill pass?" is the finishing touch, which shall have been given in that chamber before this reaches our readers. The vote will of course be as that on the motion for the third reading was. The bill will then be referred back to the House of Representatives, for that body to pronounce upon the Aldrich amendment, which was added to the bill in the Senate stage of its discussion. The text of the main bill had been passed before in the lower house, and there is little doubt the amendment appended in the Senate also will pass. That amendment gives to the President the singular power of imposing a duty on the sugar, molasses, tea, coffee and hides of any nation which he considers to be levying too heavy a duty on United States products. The McKinley Bill, unmodified by this amendment, makes the above named commodities absolutely free. With this amendment it leaves them free to the producers of such countries as the President considers to be giving a fair equivalent in the lightness of their restrictions upon United States products.

Though the bill is virtually passed, Canada will still go on raising crops and live stock. She will still hold to the conviction that there is a demand for her products which no United States statute can put a wall around. That very trade which the United States has so assiduously courted, with the South American, Central American, Mexican and West Indian ports—that is, the Latin-American trade—which is sought to be snared by the Aldrich amendment, is one for which this country can now be a more energetic competitor. The West Indian trade we have already begun to develop by means of a subsidized steamship line, and we are now sending a special Commissioner to Jamaica on a trade errand. Britain promises to be a barley market that will afford a solacing substitute for the one lost in the United States. We have not space in the present issue to name the Canadian products now weighted by a heavy United States Customs duty. We shall do so in another issue.

TORONTO TRAVELLERS' ASSOCIATION.

The City Travellers' Association of Toronto, held its first regular meeting in Room C. Shaftesbury hall, on Saturday afternoon. Forty-five new members were enrolled, representing the different branches of the wholesale trade. An election of officers resulted as follows: President, R. Maxwell; first vice-president, M. C. Lynde; second vice-president, W. Sloan; secretary, J. Owen; treasurer, A. M. Piper; directors, F. Gallow, S. Huswitt, J. Mortimer, A. McBain, A. H. Lawson, F. Blackburn, F. McDonald, J. A. Mills, B. McCann, R. J. Woods, A. A. Graham, and C. J. Graham. A committee was appointed to draft a constitution and by-laws. The association will hold its next meeting on the afternoon of September 20, in Shaftesbury hall.

BANKRUPT STOCKS.

The reference which we made last week to the resolution passed by the fire, markets and police committee of the Hamilton city council, had to be kept within space-limits that precluded any consideration of the part of the resolution relating to bankrupt stocks. That is an important part. In it the committee has discriminated between bankrupt stocks brought from places outside the city, and bankrupt stocks which have developed in the city's own trade. The latter stocks are made free, subject only to the tax-liability to which all the citizens are. The former are put under a special tax of $100. The position is therefore all in favor of the local insolvent's stock. The committee seems to have considered all it was competent to make provision for, namely, the unjust competition forced upon stationary dealers by outside adventurers, and the unequal terms upon which local bankrupt stock and bankrupt stock transferred from outside were put on sale. Both these vexations have been modified. That is, stationary dealers paying tax as citizens upon their stock, now have the satisfaction of seeing transient dealers assessed for a considerable license; and disposers of local bankrupt stocks, also paying civic tax, are no longer at the disadvantage of competition against other bankrupt stocks which pay no tax.

But the Hamilton committee has only touched the bankrupt evil with the wand of reform. Must the bankrupt stock which is the residuum of a business carried on outside the city always pay a special tax? If A is an outsider who comes into Hamilton with a bankrupt stock that was bought at 46c. in the dollar, and stays three months to sell it, of course he will have to pay a license fee. If B, a man now trading in Hamilton, goes to some town outside of Hamilton and buys a bankrupt's stock at 46c. in the dollar, and from the same store as he does a normal trade carries on an abnormal one in this stock for three months, should he not also pay a license fee? We think he should, but have no doubt it is against the spirit of the committee's resolution that he shall. The city receives a regular contribution from this dealer as a resident, while from the interloping outside owner of a bankrupt stock it does not, and it simply aims to redress this inequality. If B, the resident trader, handles nothing but bankrupt stocks, it is unlikely he pays as much tax as a resident who does the same amount of trade in stock bought directly from wholesale sources. The latter has goods that are not depreciated by a failure, which are therefore more highly valued for the purposes of assessment, as they are for anything else.

The legislation that is to solve the question as to how the bane of bankrupt stocks is to be done away from the path of legitimate retailing, must come from business conferences not from municipal bodies. The latter will egislate more with an eye to civic revenue than to the protection of a minority of its citizens, and it is only as the latter end is reached through a measure aimed at the former, that municipal bodies will favor the trading minority. In giving free ingress to bankrupt stocks to the stores of resident traders, city and town councils feel that they are bringing cheap goods to the great body of the people, and are therefore doing a popular act. If bankrupt stocks are to be eliminated from trade, it must be by the pressure of commercial public opinion, which must be brought to bear through conventions, etc.

SO-CALLED MESS-PORK.

The discovery was announced in these columns some time ago, that United States pork was being brought into this country, not in spite of, but in evasion of, the intention of recent tariff amendments which increased the duty on imported hog-products. This discovery and the general ventilation of it were not followed, as they should have been, by a suppression or cessation of the practice. American provision houses still abuse the nomenclature of hog-products, by using terms in it for classes of pork that are properly indicated by other terms. And, it seems that in the province of Quebec, appraisers, or the persons trusted by them to examine barrelled pork, are ignorant of the terminology which is used in the tariff items themselves. There is still a very large amount of pork going into Quebec province from the United States, on which one and a half cents a pound is paid instead of the prescribed duty of three cents. Mess pork is admissable at 1½c.. the package to be free. All other pork is 3c. The Customs authorities have recently decided in the specific case of western mess-pork, that as it is boneless it shall be classified as clear pork, and shall be dutiable at 3c. per lb., and the barrel containing it at 20c. This has all along been the intention of the revised tariff. The discrepancy between the duty paid on this pork and what should be paid on it is $3.20 per barrel. Entered as mess pork, dutiable at 1½c., the barrel free, the shippers pay $3 a barrel. Entered as clear pork, dutiable at 3c. per lb., with 20c. for the barrel, they pay $6.20 per barrel. If officials knew the difference between mess-pork and clear pork, there would be very few barrels of American pork get across the line, for under the incubus of $6.20 of customs duty, that pork would be too dear to sell. But there is a large quantity of that pork, in violation of the Customs Act, being brought into Quebec province. Officials should be looked after by those who deal in Canadian pork, as through the ignorance of such officials the dealer in the native product is denied the protection the government has provided for him. The Toronto, Hamilton and Ottawa Customs appraisers and examiners appear to be acquainted with the distinction implied in the terms "clear pork" and "mess pork." At all events, no clear pork is got directly in this market by Americans, so far as we can learn.

THE ONION TRADE.

The present year's onion crop is now mostly out of the ground, and is drying. Little of it will be ready for the market in much less than a fortnight, and there will be a large part of it unfit for three weeks or more. The curing process has to be undergone before the stock is in a condition to store, and that process requires about three week's. At the end of it, the onions are like hay after the making: they are a marketable commodity. They will soon be ready for the market, and the market is now ready for them. In the United States the onion crop is short, and in this country it is full. A strong inquiry has already set in from across the line, and already dealers have good openings for the placing of large orders, but the stock has to be bought yet from the growers. The position of the latter is rather firm for high prices, and values have not yet found their level. Before they can do so, the market must have been opened some little time, but there is every sign that when the conditions get settled the advantage will be with the holders of stock. The crop is large, as the yield was good and the ground under onions was more than usual. The United States, instead of being a competitor in the market, will afford us a market. Enquiries for future delivery are now the more eager from the United States the more the time draws near for the expected passage of the McKinley Bill, the large dealers wanting to get a hold of stock before it is made dearer by the additional duty. Growers are asking from 60 to 80c.

CHICAGO MEDIATORS AT OTTAWA.

Hon. Mr. Foster, Minister of Finance, on Monday received a deputation composed of Messrs. Echert, of Montreal, and Miles of Chicago, representing the firms of Swift & Co. and Armour & Co., Chicago, and Mr. McCrail, pork packer of Montreal, who were accompanied by Mr. C. H. Mackintosh, M. P., Hy. Bate and C. B. Powell, of Ottawa. Their object was to request an official interpretation of the tariff in reference to imported mess pork. It was explained to the Minister that the dealers had made contracts for delivery, basing their figures on letters received from the Department of Customs, and now found that another interpretation had been decided upon. They asked, therefore, that relief be granted them. Mr. Foster said the question was one for the Minister of Customs to deal with, and he would lay the matter before him promptly upon his return to the city. The mess-pork which these traders had given orders for was western, boneless pork, and therefore, subject, under a recent decision of the Customs Department, to a duty of 3c. per lb. It should be if it is boneless, as that makes its clear pork, which these dealers will no doubt call it themselves when they come to dispose of it in trade.

THE TORONTO RETAIL GROCERS' ASSOCIATION.

At the monthly meeting of the Toronto Retail Grocers' Association the following members were present: Messrs. Mills, Thackray, Williamson, Berwick, Roberts, McCulloch, Binnie, Mara, Partridge, Clarke, Jones. Mr. Mills, the president, occupied the chair. The meeting was called to order at 9:30.

The minutes were read by the secretary, and upon the motion of Mr. Berwick, seconded by Mr. Roberts, they were confirmed.

NEW MEMBERS.

Mr. Clarke proposed Mr. W. L. Priestman.

NIGHT MEETINGS.

Mr. Williamson moved, Mr. Roberts seconded the resolution, that meetings be held at night.—Carried.

THE PIC-NIC.

The Chairman reported that the pic-nic committee was not in a position to give its final account of the pic-nic, but there would evidently be a very small balance in the hands of the committee.

COMMUNICATIONS.

The secretary read a letter fram a Halifax correspondent which runs as follows :

HALIFAX, Aug. 22, 1890.

JNO. F. THACKRAY, Esq.,
Sec. Toronto Retail Grocers' Ass'n.

DEAR SIR :—As we have about completed an Association here among retail grocers, I would take the liberty of asking for some information from you. First, as to the method your Association follow in protecting the members from bad pays. Second, do you consider it advisable to have a paid secretary; said secretary, a man who has no connection with the grocery business, or in other words, a disinterested party? As we meet September 1st, for the completion of the organization, you would confer a great favor by sending what information re the above questions that you can conveniently let us have. The copy of your by-laws you kindly sent me has been adopted by us almost word for word. Trusting to hear from you soon.

I remain respectfully yours,
H. V. WIER.

Another communication from Batavia, N. Y., was as follows:

BATAVIA, Aug. 27, 1890.

SEC'Y Toronto Retail Grocers' Ass'n,
Toronto, Ont.

DEAR SIR :—As the organization of such an association as you represent is about to take place here, I have thought you might be prevailed on to give us some information and advice in this connection. A copy of your by-laws and any blank forms you use, as well as an outline of the working of your Association, would be very gratefully received. Business men here have at last wakened up to the fact that they must protect themselves from dead beats, and as we have a large town (10,000 pop.) and a large number of merchants, we are confident such an organization can be kept up if only started properly. Your kind attention to this will greatly oblige,

Very respectfully yours,
E. M. JEWELL, 99 Main Street.

The secretary reported that he had replied to both in compliance with their respective requests.

EXCHANGING LISTS.

The Secretary also reported a verbal communication from the representative of the Bakers' Association, proposing a monthly exchange of delinquent lists between the two associations.

Mr. Williamson moved, Mr. McCulloch seconded, that the exchange be made, as proposed by the Bakers' Association.—Carried.

LIMITED HOURS OF BUSINESS.

The discussion of the question of closing on the Wednesday afternoons throughout July and August was carried on informally, with the result that all were pretty well agreed that the closing was advisable, that there would be little lost thereby, that if the leading stores did it there would be no need for anxiety as to what the small stores would do, and that, therefore, the movement should be begun at once among the leading grocers. Various suggestions were made as to the manner in which the movement should be begun, whether through the enlistment in its behalf of the daily press, or through the use by members of the correspondence columns of those papers.

Mr. Williamson moved, and Mr. Roberts seconded, that Mr. Thackray in his rounds between this and March do all he can to get the answers of individual traders to this question : If a majority of the trade are in favor of closing on Wednesdays in July and August, would you be willing to close?—Carried.

A STONE WEIGHT.

It slipped out casually in a desultory conversation on the subject of the weight of a stone of rolled oats, that the 12 lb stone had been abandoned by the member who at a former meeting was said to be making that short weight his standard.

MATCHES.

The prices of matches were given some attention, when a member said that some dealers were selling a grade of matches at 7 cents.

Moved by Mr. Williamson, seconded by Mr. Roberts that the meeting adjourn.—Carried.

IN LIMBO.

MONTREAL, Sept. 3, 1890.

EDITOR CANADIAN GROCER,

SIR,—I enclose a paragraph from the Montreal Star, of this evening, giving an account of the capture and incarceration here of the two fakirs, Ford and Graham, whom you showed up so well in your last week's paper. I believe your publication was the only paper warning the trade people against these sharpers, notwithstanding that I believe the Globe, Mail, and Empire knew of their rascally transactions. Why the daily papers are so slow in showing up fakirs who are preying on the legitimate business of such papers I can't see. You will, no doubt, be able to add some Toronto firms' names to the Star's list of Montrealers. If you can, by all means let's have them. We want to see the names of parties who are "laying back" for soft snaps in advertising. I know some of these firms have refused to entertain any proposition to advertise in good legitimate publications, but the first genteel fakir that comes along with the name of Mr. Van Horne or Mr. McNichol, or of some other prominent person on his lips, they jump at the advertising scheme, and write a cheque at once for the amount, fearing the opportunity will be lost of currying favor with these great corporations if time is not taken by the forelock. If these ambitious business men would stop a moment to consider the utter impossibility of these officials having anything to do with such schemes, much less with the men that advocate them, they would save their money. I have some facts in these cases that may be interesting reading matter later on. Below is the Star's report.

Repectfully yours,
AGENT FOR LEGITIMATE ADVERTISING.

H. B. Ford and T. H. Graham, the two young men who became so unenviably known in connection with the Disabled Firemen's Fund, appeared in the Police Court this morning. They were both fashionably dressed and seemed far from downcast by the position in which they found themselves. When Detective Campeau left from here to arrest Ford in London, Ont., a telegram was received from Chief of Police Williams of that city saying that Ford had gone to Windsor. When our own Campeau reached there he found that Ford had been arrested by another detective Campeau, the brother of the Montreal officer, who had taken Ford on the suspicion of having forged the name of Mr. Labatt, the London brewer, to a cheque for fifty dollars. After some discussion as to who had the prior right to the prisoner the Windsor Campeau allowed the Montreal Campeau to take Ford, but when on the point of returning, a telegram was received stating that Graham was on the way to join his partner. The detective accord-

CAIRN'S
HOME MADE MARMALADE.

The following houses have just received some fresh stock of this wholesome breakfast delicacy:

Messrs. Turner, Rose & Co.
" Caverhill, Hughes & Co.
" Kinlock, Lindsay & Co.
" Wm. Donahue & Co.
" Lockerby Bros.
" Lightbound, Ralston & Co.
" L. Chaput, Fils & Co.
" N. Quintal & Fils.
" Geo. Childs & Co.
" Hudon, Hebert & Co.
} Montreal.

Messrs. Perkins, Ince & Co.
" Smith & Keighley.
" J. W. Lang & Co.
} Toronto.

BLAIKLOCK BROS, General Agents,
17 Common St., MONTREAL.

Agents for Toronto : Steel Hayter & Co.

ingly prolonged his stay till the arrival of the Canadian Pacific train, and in consequence had the pleasure of the company of both on his trip back to Montreal. They arrived yesterday evening by the Chicago express, and were lodged in the Central Police station, where they passed the night, as no one came to bail them out. This morning two women, well known to the police, at whose house Ford used to live, and one of whom has been supposed to be his wife, called, but they were the only persons who seemed to have any interest in them. Shortly after Chief Benoit had a short interview with them, during which Ford, who does most of the talking, promised to make everything good if they were let off. The Chief, however, told them that the law would have to take its course. When brought before Judge Desnoyers, Ford pleaded that it was all a mistake, but the Judge told him that appearances were against him, and advising him to get a good lawyer as the only thing that could be done, said he was compelled to hold them till Friday, when Chief Benoit said he would be ready with his witnesses. After they had returned to the cells a search was made in their luggage for the little red covered subscription book, which would be the main evidence against them, and which Ford said he had torn up. After finding a number of love letters and several pictures, amongst which were three different photographs of Chief Benoit, one of President Van Horne of the Canadian Pacific Railway, and some female faces, various papers and drafts of contracts in connection with their different moneymaking schemes, all duly classified, and some letters from his mother, the much-wanted book was found, but as he had stated, most of the leaves had been torn out. Next a letter was found from Alderman George Washington Stephens, threatening them with legal proceedings unless some matters were settled. After that another letter signed by one "John Thompson, Treasurer O. C. L. D.," was discovered, authorizing Ford to collect subscriptions for the Labor Day demonstration. Besides these, a number of documents, purporting to be recommendations from a number of well-known business people who vouch for the integrity of Graham and Ford, all written in the same hand-writing, were found together with telegrams, notifying them of their danger of being arrested. Before the search was ended the leaves of the subscription book were found, and if the signatures are as genuine as they seem they will furnish most positive proof against the two men now in gaol. From the first leaves found, it appears that besides the subscriptions of which the chief was aware, the following collections have been made by the enterprising couple :

Canadian Pacific Railway	$ 500
Thomson, Dunstan & Co	100
Bingham and Webber	100
Great Northwestern Telegraph Company	100
Grand Trunk Railway	500
The E. C. Gurney Co	100
Total	$1,400

All these subscriptions are marked "paid." The leaves also contain the following subscriptions for the Labor Day Demonstration, also marked paid :

FROM MONTREAL :	
Beaver Line	$ 100
Williams Manufacturing Company	20
Montreal Rolling Mills	100
Dawes & Co	40
H. & A. Allan	100
W. Clark	20
Wm. Johnston & Co	25
FROM LONDON, ONT.:	
John Labatt	50
Carling Brewing Co	100
Hiram Walker & Co	20
Total	$ 575

In regard to the last mentioned subscriptions Mr. John Thompson, who is supposed to have written the letter authorizing Ford to collect them, was seen at Lovell's, where he is employed. He says that Ford was introduced to him by a mutual friend and was simply permitted by him to try and place tickets. He has never heard of him since.

"Those two fellows also tried to work me," said Chief Hughes this morning, "but they couldn't do it. They submitted a written proposal to me somewhat in the same nature as that submitted to Chief Benoit and I read it over. I told them at the time that I could not do anything, anyway, before laying the matter before the Police Committee. When I came to the last paragraph of their communication. in which it was stated that 'the whole thing would wind up with the biggest picnic ever given in America,' I put my foot on it, and made up mind not to have anything to do with them. I am not sorry for it now."

Chief Benoit will personally visit all the people who have been victimized, and see what steps can be taken to have them recouped. Graham is a member of the Commercial Travellers' Association.

[Next week we shall point the moral which the career of these fakirs teaches to business men generally, by naming Toronto firms that have been their easy victims.—ED. GROCER.]

BUSINESS WILL BOOM.

The cash value of this year's crop in Ontario is placed at nearly one hundred and twelve million dollars, as compared with one hundred and two millions in 1889. This is an increase of nearly ten million dollars, or twenty-five dollars for each family in the province. With abundance in Ontario and Manitoba there should be a big boom in business during the coming fall and winter. —Daily Telegram.

The increased yield and increased prices have fully doubled the purchasing power of the farming community in Canada. Another condition exists which gives as much satisfaction to the trading public as good crops and good prices. It is the receptive condition which merchants all over the country are in. The questionable prosperity of the last few years has induced careful buying habits among both wholesale and retail merchants, which results in there being no overloading to amount to anything throughout the province. Farmers will be a position to buy ; merchants are in a position and disposition to buy ; wholesale men have been buying largely; and manufacturers are looking with zest on the active demand for goods. In fact, we take it, this is going to be a great year for buying and selling.—Daily World.

Plumbago, which is the basis of stove blacking, has advanced about 50 per cent.

THE FALL TRADE.

To the city retailer who has successfully passed the summer spell of dulness the spectacle of the schoolboy "with shining face" wending his way "unwillingly to school," which may be seen any morning next week, for the first time since July first, should be particularly pleasing, for it means the return of many families from the country expressly for the purpose of placing their children in the schools again, and therefore a revival of business. This custom of spending the hot season at seaside and country resorts undoubtedly causes a decided diminution of the business of the average city retail grocer, but as "it's an ill wind that blows no good," so what the urban dealer loses inures to the profit of the country grocer, and the total volume of business undergoes but little shrinkage when the cities become too warm for comfort and health. But the city grocer finds no consolation in this fact, he only knows that the general exodus of people who can afford a sojourn in the country, as well as many others who cannot, but manage to do so by staving off the payment of their grocer's bill—he knows that this exodus means loss of trade for him, even if others reap the benefit, and gladly welcomes back the returning customers. Not all grocers who dwell in cities do absolutely lose money by the absence of customers in the hot weather, although their volume of sales of course must be reduced, but many manage to make their profits run about on their former level by pushing the sale of those summer specialties which pay better profits than staple groceries, and hence while the demand for the latter may fall off very materially, the net earnings of the dealer may not show any important decline.

These returning thousands arrive in town with sharpened appetites, the result of the breathing fresher and cooler air than that of crowded city, and their ability to consume the edibles handled by grocers must certainly be greater than in the spring and early summer months preceding their departure to "fresh fields and pastures new." Hence the city distributor of groceries may confidently expect during the succeeding month or two an active demand for all descriptions of fancy and staple food products of a seasonable nature. Each year the country grows richer, and the means of the individual correspondingly increase, as a rule; articles which a few years ago were luxuries now have become necessaries of life in the city, and the most expensive kinds of teas, coffees, fancy groceries, etc., are in more and more request every year. This is true of all sections of the country, but more especially of the centres of health, refinement and luxury, such as New York, Boston, Chicago and other large cities. It behooves, then, the enterprising city grocer, particularly at this season of the year, when urban populations are at about their highest level, to raise the standard of

quality, instead of maintaining it at the same level that satisfied his patrons in former years.

Locality must of course govern even the city dealer ; the grocer in a tenement house district cannot expect a demand of the same character as those who cater for the residents on Murray Hill, but progress though slow is still perceptible in the former districts, and the cream of the tenement and cheaper boarding house trade is not to be "sneezed at." This is a point we wish to urge upon our readers. Always aim for the best. No matter where your store may be situated, try to cater for the cream of the business in that locality. To do this you must keep a little better goods than your neighbors; you must be in a position to satisfy the demand instead of repeating the parrot cry of: "Sorry we're out of it, but here's something just as good," when the truth is it is nothing near the quality of the article asked for. Let Tom, Dick and Harry be content to supply your neighborhood with articles of the average degree of quality with which the market is almost always glutted, but you, our enterprising reader, want to do a little better, and you will certainly, all other things being equal, reap your reward in a large and highly remunerative patronage.—Merchants' Review.

A combination has been formed on ultramarine blue and prices have advanced.

Mr. D. Weismiller, Kippen. writes "business is improving with us now and we expect to do a fair fall and winter business after the Fall shows and Exhibitions are all over." In a few weeks outside work will be over and then we can close up early in the evening thereby affording us an opportunity for reading and writing a little more for The GROCER.

The Badgerow-Falconer
Bonded Vinegar Manufacturing Company
Highest Medal Award Toronto Exhibition.
Telephone 1261 69 & 81 Jarvis St., Toronto.

Blackley & Anderson,
TORONTO & HAMILTON
Accountants, Assignees, Receivers.
Toronto Office 37 YONGE STREET, Telephone No. 1716.
Hamilton Office 2½ JAMES ST. South, Telephone No 73.
Cable Address "JUNIOR." eow

ROSS'S ROYAL BELFAST
GINGER ALE
IS THE
BEST IMPORTED

Ross's Royal Soda Water.
" " Seltzer Water.
FOR SALE BY
ALL FIRST-CLASS GROCERS.

EDWARD ADAMS & CO.
ESTABLISHED 1846.
Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,
Tobaccos, Wines and Spirits
95 & 97 Dundas St., London, Ont.

Geo. Robertson & Son.,
WHOLESALE GROCERS
Ontario Street,
KINGSTON, ONT.,
CANADA.

ELLIS & KEIGHLEY,
IMPORTERS AND MANUFACTURERS.
COFFEES, SPICES, MUSTARD,
EMPIRE BAKING POWDER,
DANDELION COFFEE,
Puddine, Jellyine, Etc., Etc.
BAY STREET, - TORONTO.

Batger's Jams,
All varieties.
Batger's Marmalades,
University and Orange.
All New Season Fruit, best in the World, packed in pound glass, two, four and seven, new style easy opened tins, at selling prices by
JAMES TURNER & CO.,
WHOLESALE GROCERS,
HAMILTON.



A company for the boring and manufacture of salt has been formed at Glencoe, Ont.

The St. Croix Soap Manufacturing Company is making a three storey addition to its factory buildings.

Selkirk West, Man., had its first burglary last week, when Eaton's store was entered and some cash and goods stolen.

A fruit evaporating establishment is to be started at Annapolis, N. S., by a Chicago house. It will employ 60 hands.

D. S. Dyson & Co., late of the firm of Gorman, Dyson & Co., of London, Ont., have purchased the business of the Manitoba coffee and spice mills at Winnipeg.

Smith & Keighley have been fortunate in securing a consignment of new crop Nagasaki tea. This class is particularly scarce and much sought after this season.

In Chatham, Ont., Mr. John McCorvey has bought John McKerrall's interest in the grocery business that has so successfully been carried on under the style of McCorvie & McKerrall.

James Murray, a young man employed in Robert Evans & Co's seed warehouse, Hamilton, was drowned at the Beach while swimming near the piers on the bay side. Capt. Campbell grappled for and recovered the body.

Mr. T. W. Costigan, of Montreal, proposes establishing a sardine packing factory at Campobello. He has leased a building at Welchpool, and engaged a foreman who managed the St. Andrews Sardine Company's business.

The fire brigade was called out to a fire shortly after twelve o'clock on the night of the 4th inst., in the grocery and fruit store of W. Webby, 177 King street west, Toronto. The damage was trifling. The fire originated from a spark from the stove.

The dry goods and grocery store of Mr. R. J. Johnson, Bethany, was burglarized a few nights ago. There were taken about twenty pairs of boots, a case of tobacco, and several things in the grocery line. Fortunately there was no money in the tills, which must have been discouraging to the party.

According to the Pennsylvania Grocer, the Philadelphia Association has decided against the project of co-operative buying, a committee appointed to consider the subject having come to the conclusion that it is not advisable for an association to go into the wholesale grocery business, a wise decision.

A seizure has been made at St. Johns, Quebec, of a number of hogs which had been smuggled across the line, and placed in a car among a number of Canadian hogs and cattle. The Customs Department ruled that they be confiscated to the crown and held for slaughter. Levi Goodhue, who smuggled the animals, suffers the loss of his team and cart, and will also have to pay a fine.

The Compound Lard bill, which passed the House of Representatives last week, will hardly pass the Senate at this session. It is intended to protect the market against spurious lard, of which cotton seed oil is an important constitutent, as the Oleomargarine bill was to prevent imitation butter. It is estimated that the present product of compound lard is 320,000,000 pounds annually.

The Quebec board of trade has memorialized the Government in view of the whiskey smuggling which prevails in the lower St. Lawrence, that coasting vessels bound for Quebec and Montreal be compelled to report at one or more places below Quebec, and that a fast revenue cutter be detailed to cruise in the suspected district. No action on this memorial will be taken until the Cabinet re-assembles after the holidays.

The E. B. Eddy Manufacturing Company's No. 1 Telegraph Matches contain more to the case than any other matches in the market, as the paper boxes (small) are made on a wonderfully ingenious machine. They are of uniform size, and do not vary in count. Their Telephones No. 2 are the very best and cheapest match to be had ; all boxes are of uniform size and are substantially of the same uniform count. There is no doubt about the superiority of their matches over all others.

At a meeting of the executive of the Great Central Fair to be opened at Hamilton on September 22, a letter was read from F. W. Fearman, who cons dered that a mistake was made at most of the exhibitions in giving prizes to the fattest pigs, overlooking the pigs with good sized bodies. He suggested that a prize be awarded for the best pen of hogs for packing purposes. Mr. Fearman's suggestion came too late to be carried out this year, but his letter was filed for future reference.

Sir Baldwin Walker, captain of H. M. S. Emerald, has filed his answer to the summons and complaint of James Baird, the St. John's merchant whose lobster factory on the French shore was closed last June by Sir Baldwin's orders. Sir Baldwin at first intimated, presumably under instructions from the British Government, that he would pay Mr. Baird's claim; but he has at last chosen to put in a defence, and he urges the plea that his acts were justified by the orders the Imperial Government issued to give effect to the modus vivendi. The trial will come off in November.

A meeting of the creditors of B. F. Kastner, general dealer, Mitchell and Sebringville, was held in the office of Messrs. Gibbons, Mulhern & Co., in London one day last week. The statement shows assets to the value of $22,400, which were sold to E. Kastner, brother of the insolvent, for $15,500, payable in three, six, and nine months, he to pay the preferred claims to the amount of about $500. Another brother of the insolvent, who until a short time ago was his partner has a claim of $1,500, which is being disputed. If that claim is set aside, the estate will pay about 60c. on the dollar.

A celebrated comedian arranged with his greengrocer, one Berry, to pay him quarterly; but the greengrocer sent in his account long before the quarter was due. The comedian, in great wrath, called upon the greengrocer, and, labouring under the impression that his credit was doubted, said, "I say, here's a pretty mul, Berry; you have sent in your bill, Berry, before it is due, Berry. Your father, the elder Berry, would not have been such a goose, Berry; but you needn't look so black, Berry, for I don't care a straw, Berry, and shan't pay you till Christmas, Berry." — Manchester Grocers' Review.

DRUMMERS IN THE ORCHESTRA.

The tenth annual Sængerfest, held recently in Waterloo, seems to have had its contingent of commercial travellers. The Chronicle says :—And the "boys" were there too,—that is, the "Knights of the Grip" as their richly ornamented banner showed to the admiring thousands. These jovial sons of commerce, the pioneers of trade to whose persistent efforts the opening of unexplored regions of the commercial world is due, were here and enjoyed the Singers'-Feast and drank the cup of enjoyment to the brim. Headed by the Waterloo Cadet Band and the Cadets, they marched through the principal streets to the Picnic Grounds. Noble, at the head with his trunk upon a barrow, followed by Alderman and McKay and the silk emblazoned banner of their ancient order, the rest of the society bringing up the rear, each man carrying in addition to the Union Jack and Stars and Stripes, a huge sunflower on his breast. They had fun galore, and as one of their number remarked to our reporter, "he hadn't so much fun since he had the measles." Their singing in the park was greatly enjoyed, the songs of Germany blending with the airs of Auld Scotia and the merry tunes of Erin, and honored as they were by the presence of our band they felt entirely happy. Among the number were genial J. D. Stewart, President pro tem, representing Eby, Blain & Co., Mark (the only Mark) T. Lester, of Gowans, Kent & Co., C. J. Duncan, of J. D. Ivey & Co., and Alderman the Paint Man, and many other Toronto boys. Montreal was ably represented by R. J. Neagle, of Green Sons & Co., while Hamilton, Brantford and Petrolea sent worthy proxies in the person of W. E. LaChance, of Wood, Vallance & Co., Milton Wilbee, of Wm. Patterson's Biscuit Works and J. M. McKay, of McMillan, Kittredge & Co., respectively. There were many more but owing to the dense crowd surrounding the board of the Knights at the Park, our reporter could not approach near enough to gather the names all in, but suffice it to say, They were all there.

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO, ONT.

CANNED GOODS

Arriving this week. One car each of "Canada First" and "Lynn Valley" Corn. Dealers who handle these choice brands will please send their orders early. We have a few lots of finest brands Peas left, also new pack of "Lynx" Salmon the quality this season is exceptionally fine.

Sloan & Crowther

WHOLESALE GROCERS,

TORONTO.

H. P. ECKARDT AND CO

IMPORTERS

--: AND :--

Wholesale Grocers.

3 FRONT ST. EAST, TORONTO.

JAMES WATSON & CO.,
Established 1867.

A PICKLING POINTER

AS the pickling season is near at hand, we call the attention of Grocers to our Pickling Spice. Ask your Wholesale House for it—we keep it up to the Standard,—It is not reduced in flavor with low-priced spices to meet the demands for a cheap substitute.

James Watson & Co.,

Coffee and Spice Dealers.

Toronto Industrial Exhibition.

WE extend a cordial invitation to our customers and the Trade generally to visit us during the Great Fair and inspect our large and well-assorted stock of New Teas, Coffees, and Staple and Fancy Groceries

Yours respectfully,

EBY, BLAIN & CO.,

Wholesale Grocers.

Corner Front and Scott Sts.

[*Established* 1780.]



"LA BELLE CHOCOLATIÈRE."

W. BAKER & CO.'S REGISTERED TRADE-MARK

No Chemicals are used in any of *Walter Baker & Co.'s Chocolate* and *Cocoa Preparations.*

These preparations have stood the test of public approval for *more than one hundred years*, and are the acknowledged standard of purity and excellence.

T. KINNEAR & CO.

Wholesale Grocers, Importers of

TEAS,

SUGARS,

ETC.

47 Front St. East,

TORONTO, ONT.

SMITH & KEIGHLEY

WHOLESALE GROCERS.

Have just received Consignment:

NEW JAPAN AND CEYLON TEAS.

SEND FOR SAMPLES.

Ask for Quotations of new-packed corn to arrive.

SMITH & KEIGHLEY,

9 Front St. E., Toronto

J. W. Lang & Co.

NEW VALENCIAS

NOW IN STOCK,

ex Circassian.

33 Front St. East,

TORONTO.

PERKINS, INCE & CO.

Wholesale Grocers,

TORONTO.

JUST ARRIVED.

New Season's Japan Teas.

WARREN BROS. & BOOMER,

IMPORTERS

AND

WHOLESALE GROCERS,

35 and 37 Front St. East,

TORONTO, ONT.

SUGARS, COFFEES AND TEAS SPECIALTIES.

THE ST. LAWRENCE SUGAR REFINING CO'S

Granulated and Yellows ARE PURE.

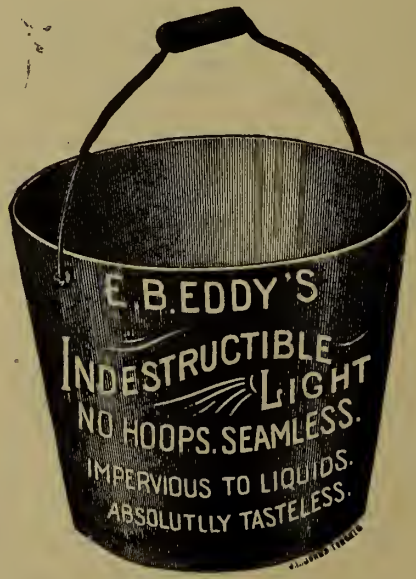
NO BLUEING

Material whatsoever is used in the manufacture of

OUR GRANULATED.

CATCH ON!





The Old Wooden Bucket. E. B. Eddy's Indurated Fibre Pail.

The Neatest, most Durable, most Attractive and very Best Ware in the Market! The Cheapest because the most Durable!

These Superior Wares are moulded in one piece from wood fibre. No hoops. No joints. Cannot leak, shrink, swell or water soak. Will not taint milk or other liquids. Proof against hot and cold water, kerosene oil, benzine or naptha.

If your Wholesale Grocer does not keep these wares in stock, apply direct to the sole owners of the Patents and sole Manufacturers in Canada.

THE E. B. EDDY MFG. CO.,
HULL, CANADA

CONDENSED MINCE MEAT

Put up in card board box. Packed in ¼ and ½ gross cases.

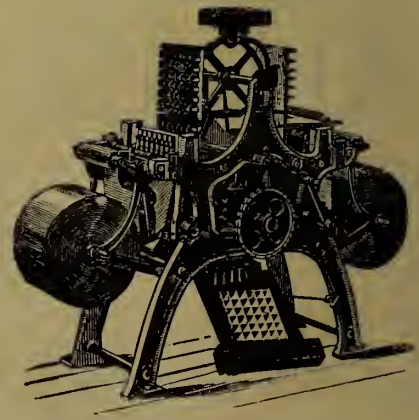
SELLS AT ALL SEASONS.

Will not injure in warm weather. Ask your wholesale grocer for it. Price $13.50 per gross. Patented in Canada.

J. H. WETHEY, ST. CATHARINES,
Sole Manufacturer in Canada.

Northumberland Paper and Egg Case Co.

Sole Manufacturers of Machine Made Egg Case Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD, ONT.

SURPRISE SOAP

A High Grade Laundry Soap.

If your wholesale grocer has not "Surprise" in stock drop us a postal card. We will see that you get it.

The St. Croix Soap Mf'g. Co.,

ST. STEPHEN, N.B.

The Markets

TORONTO, September 12, 1890.

GROCERIES.

The tone of trade was quickened to a high degree of vibrativeness by the demand for groceries which was heard from in every wholesale house during the week just past. Before that there was a very perceptible phlegm had overgrown, and business was rather dull. The incursion of visitors to the Exhibition following the numerous arrivals during the millinery openings, the maturing of the fruit season, and above all the sudden and successive advances in the price of sugar, all these had something to do with the increased animation in the trade of the week we have gone through. Not only was the demand for sugars good. It was also particularly strong for all grades of teas of all descriptions. In canned goods business was done that must have a very settling effect upon the market, in respect to those features that were problematical. Money seems to be plentiful as payments are met with little request for renewals.

CANNED GOODS.

Pruits and vegetables are not in so steady request as they were at the time our last report was prepared. There is still a good trade done, however. The reason for the slight decline in activity is the firmer attitude of packers and brokers. The stock being wanted more for an anticipated than for a current trade, retailers hold off when the market rises. The whole stock of old peas held here, and which was selling at $1.00, is now off the market, or nearly all off. This makes way for the new pack, which is very firm at $1.10 to $1.25 according to brand and quality. Corn shows a rather unsteady market, as there are conflicting estimates of the crop and pack. Jobbers ask $1 for last year's corn, and $1.25 for this year's. Canned tomatoes were offered early in the week covered by our report at 95c. They turned out to be stock of an unknown packer, and jobbers therefore did not buy largely. Brands that have a reputation are $1 to $1.25 by packers, but jobbers have so far not gone with any eagerness on the market. Packers recently offered new apples at $1.10 for 3's and $2.75 for gallons ; one firm had sweetened 3's for which they wanted $1.50. Plums were offered at $1.60 for Lombard 2's. Packers' agents are devoting their chief attention to fruits. The supply of salmon is increasing and prices are lower ; flat tins are held at $1.65, special brands at $1.40 to $1.50, and ordinary at $1.30 to $1.35, with lots obtainable as low as $1.27½ to arrive. Lobsters firm at $195 to $2 for ordinary, with Star and such well-known brands at $2.20. The Clover leaf brand is exceedingly hard to get. A shipment for Sloan & Crowther is expected to arrive before the week is out.

COFFEES.

The coffee market is going from strength to strength. All South American and Central American grades are stiffer than they were a week ago. The causes are short crops, increased consumption, and the greater cost of production in Brazil since the emancipation of the slaves in that country. The demand for coffee just now is good, and the stocks held are light, so that prices show no sign of weakening in the near future. An artificial cause that may be looked for to have a confirming effect on the strength already acquired in the formation at Rio Janeiro of the Coffee Bagging Company. Mocha and Java coffee, like the other classes, are firm and high.

DRIED FRUIT.

Stocks of old fruit are very nearly exhausted. Old stock Valencias are offered at 8c., with lots at 7½c. New Valencias to arrive are offered at 8c. The first of the new crop, it is thought, will be here this week, and, as usual, there is a great deal of rivalry between the wholesale jobbers as to which will win the race. Holders of currants are clearing up old stocks at various prices; barrels and halves are quoted at 5½ to 6c. Sultanas firm; a lot sold at 12½c. the other day. Patras can be bought at 5⅞c. with Vostizzas at 6½c.

NUTS.

There is little change that is not comprehended in the phrase "increasing firmness." There is an advance, as, well, noted in the Prices Current, on Bordeaux walnuts. Jobbers are getting 13c., and are selling at 12c. in lots.

New York dispatch of recent date says:—Very hard days are coming for those who love to crack and munch the savory peanut, for the price of the peanut is moving skyward. The high price is due, it is said, to the short crops of last year and the year before. Last year one-third of the average crop was gathered. There seems to be some doubt about the crop this year. Some dealers say that it will begin to arrive about the middle of October and will be large ; others that it will not begin to come in before Nov. 1. Of the latter contingent some say that the reports from the growers are to the effect that the vines are looking well, but there are few nuts on them. The largest peanut markets are Norfolk, Petersburg and Smithfield, where there are mills in which the nuts are made marketable. They are first thoroughly winnowed, cleaned and sorted, then they are put in bags holding from 90 to 100 pounds and shipped to jobbers. Planting begins in the latter part of April and lasts until the middle of May. Harvesting begins ordinarily about Oct. 1 and lasts through November.

RICE AND SPICES.

Rice is steady and in fairly active request. Spices are in strong demand, the pickling season still furnishing a strong support to the market. The pepper crop from all information that can be gleaned is a fair one. It is a significant fact that while population has doubled and trebled in this and condiment consuming countries, yet the production has not greatly increased.

SUGAR.

We have arrived at another sugar epoch, a time of some excitement in the domestic market of that commodity. Last Friday Canadian refiners advanced their prices on granulated ⅛c., a movement accompanying an equal one in the New York market made the same day. On Saturday New York went up another on granulated, and on Monday the same advance was made here. The prices of granulated now stand where the sum of these additions carry them, namely, 7¼c. for less than fifteen barrels, and 7⅜c. for fifteen barrels or more. Yellows have also moved up in some grades and are firmer. The prices now holding appeared for awhile to be clenched by large buying. Dull business, taken along with an easing which was reported on Wednesday in the New York market, might have made the supply side of the market here yield, but an active demand, which is always set going by an advance, gave a strength that was not

SELECTED VALENCIA Raisins.

ESTABLISHED 1869.

STANWAY & BAYLEY.

BROKERS

AND

GENERAL COMMISSION MERCHANTS.

44 FRONT ST. EAST. TORONTO.

Evaporated Apples

MARKETS—Continued.

supposed to be intrinsically in the situation. Already the refiners have come down an eighth on yellows, but jobbers have not followed their example.

Willett & Gray, New York, in their review of the sugar market, say: Raws advanced 3-16c. Our market is still ½c. lower than London prices for spot sugar, but on a parity with that market for October shipment of beet, and, as there is reason to expect increased strength on that side in the immediate future, we anticipate still higher prices here for both raws and refined during this month. The consumption throughout the world since January 1 has been enormous, mainly in consequence of low prices, so that the increased production is very largely absorbed. We find the total stock in all the principal countries reduced to 615,157 tons against 501,493 tons at same time last year. As to the new beet crop, M. Licht now anticipates a less favorable yield than that of last year.

SYRUPS AND MOLASSES.

The Grocery World says:—Syrups are going up. The reasons are two-fold. Fruits have failed and table sweets of this kind will be wanting this winter. This will increase the demand for the article. Then corn from which syrup is largely made now, has suffered severely in the West from untoward weather, and the prospects are for a short crop and higher prices. The prospective increased demand and increased cost of supply have therefore forced the market up."

In this market syrups are steady, though purchases have been made at the refineries the past few days at a shade lower figures. Molasses in good demand at 33 to 38c. for dark to bright in tierces, with barrels 2c. higher. Martinique is reported to be paying the highest price for Trinidad molasses for the making of rum. A shipment of 1400 puncheons was recalled from the part of Boston to which it had been sent from Trinidad, and was sold in Martinique. Prices have therefore gone up from 4 to 5c. in New York.

TEA.

The tea market continues very strong. It is now in a healthier shape than at any time in the past five years. Stocks are light, and the demand good. Primary markets are higher; exchange is higher, and the indications are that a little later this market will be considerably higher. Teas at present prices here are considered a good purchase. Japan teas are stiffening. Several consignments on the way here have been ordered to New York, as prices there are higher than they are here.

Latest reports from the London Tea market state that there has been a higher demand for all sorts. The lower grades of whole leaf teas being a shade dearer, and the arrival of some teas with improved quality tends to concentrate greater attention upon the Indian market. The report of better teas to come forward from Assam and Cachar appears to be borne out by recent remarks.

"During the year 1889 there were 110 tea plantations in the Madras Presidency, with an approximate area of 7,172 acres, which yielded a total of 884,916 lbs., of tea," says the Indian Agriculturist. Ninety-eight of these plantations are in the Nilgiris District, seven in the Malabar Wynaad, two in the Madura District, and three in Bouanghi tanna of Srungavrapukota Taluk of Vizagapatam District. Although about 8½ acres have been planted in the last three estates there was no yield, in consequence of the crop not being harvested, as the plant is not thriving. The average yield per acre of mature plant was 400 lbs. in the Malabar Wynaad, 190 lbs. in the Nilgiris, and 10 lbs. in Madura. The number of coffee plantations was 15,478, with an area of 184,125½ acres, and an approximate yield of 12,382,580lbs. of coffee. This industry was confined to the district of Malabar, Madura, Nilgiris, Salem, Tinnevelly, Coimbatore, South Canara, Vizagapatam, and Amantapore, Malabar heads the list with 10,471 plantations, with 60,547 acres; Madura has 4,183 plantations with 6,065 acres; Nilgiris, 694 plantations and 82,145 acres; Salem, 49 plantations in the Javadi and Yelagin hills with about 25 acres; Tinnevelly 49 plantations with 2,650 acres; South Canara has 8 plantations with about 71 acres, and Coimbatore, 18 plantations with 1,808 acres. As with tea, the coffee plantations in Vizagapatam are confined to Bouanghi tanna, where there are three plantations over an area of 710 acres. It is expeted that the outturn this year will be in advance of the results obtained last year from the same cause.

PETROLEUM.

There is no change in price, and the state of the demand continues the same.

DRUGS AND CHEMICALS.

Trade is fairly active and prices are steady at standing quotations.

BUTTER AND CHEESE.

The cooler weather has been attended by an improvement in the quality of the butter marketed, the peculiar susceptibility to heat this summer on the part of the stock brought here, being a leading cause of rapid deterioration. In the quantity there has been no decline, and although the proportion of good butter was higher than it was a week ago, yet there was an abundance of bad. Dairy tubs are in liberal supply at 14 to 15c. The contents of the tubs have been more generally of purely recent make than was the case in dead midsummer or late in August, when tubs holding butter made at various periods, mixed butter, were offered. That class of tubs is now offering as medium at 10 to 12c. The large rolls now in receipt are few and almost without exception are made up of mixed grades, a considerable quantity of June stock being now made up in this more inviting outer form. Crocks and pails, like the majority of the tubs, contain nothing but new butter, and are worth 13 to 15c., some very good samples being bought in these packages Pound rolls are very plentiful, and the butter they represent is mostly very good. The most usual price paid is 18c. Creamery tubs, not by any means in oversupply, are 18 to 19c. Creamery pound rolls are 21 to 22c.

Cheese is very firm at 9 to 9½c. Sales in trade are made regularly but not in any perceptible increase upon late business. The firmness is a consequence of the stronger position of the outside market.

COUNTRY PRODUCE.

BEANS—There still continues to be a sufficient stock to prolong the season's trade at the high prices quoted in our last report, viz., $1.80 to $2. It is only because the prices are so high that the surplus lingers so long, for the voracity of the demand is great enough to sweep the market bare at reasonably good prices.

DRIED APPLES—There are some yet, but not more than enough to supply those whose needs are so strong that they will pay 8c. There are not many will do this for immediate consumption, at a time when the various fresh fruits are to be had at prices proportionally no higher, but the dried apples are wanted for next year's market, the supply from the new crop giving certain promise of being very small.

EGGS—Are scarce and firm, 17c. being the

IMPERIAL PRODUCE CO'Y.,
OF TORONTO, LTD.,
69 Front Street East,
TORONTO.
—AND—
LONDON, ENGLAND.

Authorized Capital, $100,000.00.

PRESIDENT, W. A. WARREN, Esq., Toronto.

VICE-PRESIDENTS: Hon. Chas. Drury, Minister of Agriculture. W. E. Wellington, Esq., Toronto.

Consignments Solicited.

SPECIAL ATTENTION
GIVEN TO
Fruit and General Produce,
Eggs, Butter, Cheese. Apples, Pears, Plums, Peaches, Grapes, Potatoes, Onions, &c., &c.

In consequence of the alterations in the American Tariff.
We invite country merchants and apple and egg shippers to call upon us at once with a view to discuss the export of same.
We can handle their
Eggs and Apples
much to their advantage in Great Britain.
FALL AND WINTER APPLES will bring big results if we are allowed to repack into fancy packages that we are booming in Britain.

We are introducing the following first-class British Goods in Canada:

YOUNG'S PARAFFIN LIGHT
AND MINERAL OIL CO., LTD.,
GLASGOW.
CAPITAL £700,000.

Sperm Paraffin and Wax Candles.
Paraffin Laundry and
PARAFFIN LAMPS.
VALUE EXTRAORDINARY.
Quality and finish unequalled. Call and inspect samples at 69 Front East.

NUBIAN BLACKING
GOLD MEDALS, LONDON AND PARIS.
As supplied to the British Government.

Joseph Thorley's Original Cattle Food.

STEAMER SAFETY MATCHES,
STEAMER PARAFFIN MATCHES,
STEAMER SULPHUR MATCHES.

Wotherspoon's.
Pure Scotch Jams, Jellies, Marmalades and Confectionery.
Choicest Quality.

FALK'S BRITISH TABLE SALT.
THE CHEAPEST AND BEST.

THE ORIGINAL
Bridgewater Patent Bath Brick.
This is the Best Scouring Material in the World. Our cases contain 25 bricks.

Imperial Produce Company of Toronto, Ltd.
69 Front East, Toronto.

MARKETS—Continued.

prevailing price, though there are sales made at 16c. All are wanted that the producers can offer. The prices for farmers' baskets of strictly new-laid eggs are 19 to 20c.

FRUIT—In a recent circular, Frank Rand & Co., fruit brokers, London, England, say: "It is rather early to make any definite estimate of the Apple crop on the Continent, but of this you may be assured that the usual exporting countries, viz.:—France, Holland, Belgium, Germany and Denmark, will be unable to export many to this country this season unless at very dear prices. Take with this our English crop, which is even shorter than last year, and we have no hesitation in stating there will be a steady demand throughout the season for American, Canadian, and Nova Scotian apples at good prices."

HAY—The arrivals now are chiefly, almost entirely of the new make. There is an ample supply, which at this season is not required to be large, arriving by rail. There is no change in the price, $9 to $9.50 continuing to be paid. Street receipts are moderately large.

HIDES—Are unchanged. No. green are 7c., and No. 2 are 6c. The supply is low, and the market is strong. The season for more abundant stock is now drawing nigh.

HONEY—Has undergone no change. It is plentiful and in easy demand. Prices are therefore no higher. Nor are they lower, as holders believe there will be a good market after the season opens when everything must be got from store. Clear honey is 9 to 12c., and honey in the comb is 14 to 18c.

HOPS—Are showing increased strength. The crop of 1889 had a poor chance, as it was large in other parts of the world as well as here, and had the further disadvantage of competition from a large overplus of the preceding year. Now all this is changed. Crops in other hop-countries are generally short, and last year's stock is about off the market. Hops of '89 growth are 16 to 18c., and those of the present crop are yet unfixed in value, but are nominal at 25 to 30c.

OATS—Are 41c. on track. Mr. Martin Todd, of Todd & Sons, Galt, who was on change on Monday, said the Ontario oat crop would be larger than the earlier reports would indicate. The acreage was larger than last year, and the crop picked up materially during the past few weeks. He figured it that the total crop would be 20 per cent. less than the average.

POTATOES—There are no rail receipts yet. Arrivals in farmers' wagons are 70c. This price is not firm, as stock is plentiful and the demand is not so stiff.

POULTRY—Chickens are 50 to 60 cts. Ducks are 50 to 70c. Both are in abundant receipt, but the market is not large.

SKINS—Sheep are 80c. There is now a good trade in lamb skins, which at this season are usually offering plentifully. Calfskins are 7c. for No. 1, and 5c. for No. 2.

TALLOW—Rough is 2c., and rendered is 5½c.

WOOL—Is easy at 21 to 23c.

FISH.

No class of fish is now plentiful, nor is the demand especially strong. This latter conditionof the market is not owing to unseasonableness of fish as an article of consumption, but is due to the high prices which is the consequence of general scarcity. The season for white fish is nearly past, and the present stock being low, prices are advancing, white fish now quoting at 7 to 7½c. Salmon trout, rather more plentiful, but still in deficient supply, is 6½ to 7c. There may be a good stock of salmon trout caught yet, as there is time for another run. Lake herring are $2 per hundred, by count. A small shipment of black bass from the inland waters about Peterboro' has reached this market. The fish are very good, and are selling at 9c. The season for taking salmon is near its close. One small run of large fish is yet to be heard from. The present price is 16c. Pickerel are 5½ to 6c. There is a very small supply of them.

GREEN FRUIT.

The orange stock has still its contingent from Sorrento and Maori groves. Sorrentos are $7.50 to $8, Maoris are $8.50 to $9. This class of stock receives the major part of buyers' attention at present, as Jamaicas, selling at $7.50 to $8, are not yet at their best, and are not yet in full supply. The orange trade is a quiet one yet, the popular fruit being now peaches, plums, pears, grapes, etc. Verdelli lemons are $6.50 to $7. There is a very easy demand for them, the late cool weather being a hindrance to active trade. Bananas are in very low request. They bring $1 to $1.75 according to size.

PROVISIONS.

The opening of the pork packing houses was not too soon. The stocks of smoked hams were beginning to get in small compass. They cannot be replenished in less than 60 days, so that the supply will be low before it is increased from the factories. There is a continuous strong demand for all smoked meats, and a very good one for long clear bacon. Hogs are coming in very freely, and the market for them has suddenly gone down, the price now paid being $5.50.

BACON—Long clear is 8¼ to 8¾c. Backs are 10½ to 11c. Bellies are 10½ to 11c. Rolls are 9½ to 10c.

DRESSED HOGS—Are $5.50.

HAMS—Smoked are firm at 13c. Sweet pickled are 11c.

LARD—Is 9¼ to 10c.

MESS PORK—Is $15.50 to $16.50.

DRY GOODS.

The excellent trade of last week has been followed by one almost equally good this week. The reduced railway rates brought in a great many traders with orders for fall trade. Next week is expected to be better, as the railway rates are easier in the last week of the Exhibition. Prices are steady, and money is fairly plentiful.

MONTREAL

MONTREAL MARKETS.

SEPT. 10, 1890.

GROCERIES.

This branch of trade in its different lines has witnessed quite an active movement during the week. More especially in wines and spirits, new crop dried fruits, and sugars, all of which, in fact have been exceptionally active as will be seen from the appended detail. On the whole, therefore, the fall business has opened out, as expected, in a pretty satisfactory manner. The general tone is firm in most lines of imported goods, while in our own produce the feeling of holders is at least that way, although the speculative tendency

STUART,
HARVEY & Co.
Importers and
WHOLESALE GROCERS
A Large and Well-Assorted Stock of
Teas, Sugars and General Groceries
HAMILTON, ONT.

BALFOUR & CO.,
IMPORTERS OF TEAS
AND
Wholesale Grocers
HAMILTON.

SILVER
STAR
STOVE
POLISH.
An Improved Stove Polish.
A New Invention.
Absolutely free from Dust and Dirt, makes a Jet Black Polish on a hot or cold stove.
Requires no mixing and is always ready for use.
A Paste that cannot slop or spill.
Saves more than half the work.
As now made it has no equal as a fast seller.
F. F. DALLEY & CO.,
Hamilton.

MONTREAL Markets continued.

manifest formerly has been dampened by enhanced ideas as to values.

SUGAR, SYRUP AND MOLASSES.

The sugar market has been quite active during the week, especially in raw varieties, and transactions involving round lots of stuff have been effected. Dark muscavadoes are firm at 5¼c., while bright are stiff at 5⅜ to 5 1-2c., with vacum kane at 6¼c. One house cleared 145 hogsheads at these figures, and for the balance, a lot amounting to 240 hogsheads, refused bids within the merest fraction of the above figure. With regard to the refiners they are quite as high, and granulated is quoted stiff at 6¾c., an advance of ¼c. on last week, and a 1-2c. for the fortnight. Yellows, also, are very firm. Syrups and molasses are steady at 45 to 65c. for the former, and 34 to 36c. for the latter.

TEA AND COFFEE.

The tea market has been affected with other lines by an active feeling, and a considerable business has transpired during the week. Low grade Japans, especially, have been in good request, but are unobtainable while blacks have furnished a good business at an advance of 1 1-2c. per lb. on previous figures. Coffee has been moving quietly along at steady figures. We quote :—Rio, 20 to 22c; Santos, 22 to 23c ; Jamaica, 23 to 25c ; Maracaibo, 23½ to 25½c ; Guatemala, 22 to 24c; Plantation Ceylon, 24 to 26 ; Java, 28 to 30c; Mocha, 30 to 31c ; Costa Rica, 25 to 27c.

CANNED GOODS.

Trade has been fair, and a good distributive enquiry is to be noted during the week. First-class brands of lobsters are scarce, but ordinary grades are in ample supply, and offers at $7 during the week did not meet with a very encouraging reception. Mackerel have been selling at $5, but during the week offers of $4.50 laid down have been refused. In salmon no change of importance has occurred, and dealers report a slow movement at the moment. In vegetables, the pack of tomatoes it seems will be small as we have intimated. Offers by Western canneries are reported at 95c., but we do not hear of any business of importance.

FRUIT.

The prominent feature of the fruit market at the present moment is the activity of staple lines of dried foreign fruit, and we have to note a considerable business in raisins during the week at 8 to 8¼c., the entire lot of first arrival ex S. S. Circassian, some 3,500 half barrels having been sold at these figures. The market in consequence is very firm for spot goods, and it is unlikely that anything except a round lot would be turned over at the inside figure. In other lines there has been no very prominent feature. The first direct steamer, the Drocona, has been delayed at Patras, and will not leave Denia until the 16th, so that she is not expected to arrive before the middle of October. She has a consignment of currants which everyone is anxiously awaiting, as there is no stock on spot at all. It will cost 6½c. to lay the Drocona's consignment of currants down here, and prices are expected to open at 6c.; in fact bids of that figure to arrive have been made but have not resulted in anything. In staple lines of green fruit there is nothing special to mention. The only stock offering in first hands are Jamaica oranges, a few small lots of which are knocking about at $7.50 to $8.

SPANISH ONIONS.

The first consignment of this line in crates arrived ex Circassian, and is offering at $1.25 per crate, which is a comparitively high figure. The market is very firm on them under a good demand in New York, where 90c. has been freely offered.

APPLES.

As stated, summer apples continue a drag on the market, and this week we hear that more consignments are being sent to Boston in the hopes of a turn over there. So far no advices have been received of the first consignment, except in one instance where the sale of a small lot was wired at a range of $3.50 to $3.75 per barrel, the buyer in the case taking a selection, On spot the range is, as we have stated, wide, being $1.75 to $3.00, according to quality. With regard to winter growths they are being bought up rapidly in the west, according to all accounts, and recent news received here from the Goderich district is to the effect that Yankee buyers are offering all sorts of prices for anything that is offering. This bears out the information we have already given, that $2.25 to $2.50 per barrel had been paid for the fruit on the trees, while contracts have been made east of Toronto as high as $3. From England further advices indicate that expectations of a good enquiry are likely to be verified, and orders have been placed for a few round lots to go out by the first steamers of early fall varieties.

SPICES

The spice market, like other lines of groceries, is firm, and business is moving at good figures. Jamaica, ginger, Pimento and pepper are all firm and unchanged.

EGGS.

The egg market rules firm, and there has been a fair movement in progress since our last report at an advance of 1-2c. at 16 1-2 to 17c. Stocks, here, are not large and the demand continues.

HOPS.

The hop market has exhibited no specially new features during the week, and there does not seem to be any great desire on the part of consumers and brewers, here, to do business. However, if they are holding off for better terms we do not think they will get them, as growers seem confident of their own figures. Recent operations in the country have been on a 25c. basis, and it is understood that several yards in Ontario have been purchased somewhere around this by Montreal men, but no such bids have been made here. Such purchasers therefore must be in anticipation of equivolent offers, or of an outlet through exportation. Recent advices state that there are not many 1889 hops remaining, and that the crop of new is about the average. Advices from New York indicate a somewhat quieter feeling with a tendency to a conservative course of operations, so that a range of 25 to 27 1-2c., which we quote seems to be a fair one, and even then growers should remember that such offers are based on prospective business, therefore there is just as much a chance of there being reduced in the immediate future as advanced. Perhaps it would be as well to accept bids now made on the principle that the safe and sure course is the best.

PROVISIONS.

The provision market shows no material change, and the only movement is pork, which has met with a fair enquirey in a jobbing way. We quote: Canadian short cut pork, $17.50 to $18 per barrel; mess pork, western, per brl $16.50 to $17; short cut, western, per brl $17.00 to $17.50 ; hams, city cured, per lb 12 to 12½c.; hams, canvassed, per lb 12 1-2 to 13c.; lard, western, pails, per lb 9 to 9¼c.; lard, Canadian, in pails 8¼ to 8 1-2c.; lard, C. O. P., 10 1-2c.; bacon, per lb, 9 to 10c.; lard, com., refined, per lb, 7 1-2 to 7¾c.

BUTTER.

The market may be chaaacterized as a little "offish" at the moment. This is no doubt due to the fact that the enhanced figures now held out for by country holders has rather dampened the speculative spirit that was manifest a week or so ago. At any rate there is not such a desire shown to take hold as was exhibited then. Still in odd instances here and there we hear of further purchasing at long figures, but they are exceptional cases. One fact, however, is certain beyond doubt, and that is the factory view, and farmers will not let go now except at outside figures. This is just as we expected, and the question whether it is a wise course or not remains to be seen. Of late there has been some hunting around for choice township dairy and we hear that it is held for pretty long figures, which in one or two instances has been paid. The figure being over 17c., but this is not a fair general price. For creamery, we think 19 or 20c. fills the bill, although of course late made stock could not be moved on the basis, but this is certainly all that would be bid on spot at the moment.

FLOUR AND GRAIN.

The flour and grain market continues quiet and there has been no alteration to the position outlined a week ago. Business is of moderate dimensions, in fact, outside of a small trade in Lower Canada, sales at 39 to 40c., there is nothing doing in grain, while in flour buyers generally seem to have well stocked up during the recent activity.

The stocks of flour in store on Saturday last shows an increase of 2,227 barrels compared with a week ago and a decrease of 20,883 barrels compared with a year ago. The stock of oatmeal is 10 barrels less than it was a week ago and 658 barrels less than at the same date last year.

The stocks of grain in store on Saturday last compared with those of a week ago, show a decrease of 22,720 bushels of wheat, 12,424 bushels of corn, 23,081 bushels of peas and 29,423 bushels of oats. Compared with the same time last year, there is a decrease of 257,976 bushels of wheat, 16,721 bushels of corn, 4,347 bushels of peas, 23,215 bushels of oats, 11,485 bushels of rye, and an increase of 1,299 bushels of barley.

CHEESE.

The market does not show any material change. There is a desire to do business in late made goods. Buyers figures have been too low to allow of any extensive operations in the country. On the whole, at the moment, we think that the market has a somewhat tired feeling which may be attributed to the persistent refusal of the English market to follow the advanced ideas here ; that is in an adequate manner ; and the fact that operators who have been indulging in speculative purchasing in the country, are of the opinion that they have enough cheese for the time being at least. The course of recent country markets uphold this view, and advices which have been already noted indicate that some operators are pursuing the usual tactics, of fancy bets here and there, in different country sections, with the idea of a "hold back', which will enable them to work off some of their present holdings. On spot we do not hear of much business, but 9 1-2c. seems to be the prevailing idea. We can cite no instance where it has been actually made, while to-day some claim that offers of the figure have been refused. On the whole the market has an indefinite tone.

CREAMERY MEN AND MERCHANTS

Holding butter of good quality are requested to correspond with

T. W. CLARK,

Commission Merchant and Wholesale Dealer in Butter and Eggs.

Consignments solicited and business transacted for Ontario and other Eastern Canada Merchants.

VANCOUVER, B.C.

References: Bank of British Columbia, Bank of British North America.

W. RYAN

Produce and Commission Merchant,

72 FRONT ST. EAST, Toronto, Ont.

—DEALER IN—

Mess and Shortcut Pork; Long, Clear Breakfast and Roll Bacon; Hams; Lard; Dried and Evaporated Apples.

SPRUCE BUTTER TUBS, 50's, 30's, 20's.

Consignments of Eggs and other Produce Solicited. Egg Carriers supplied.

J. F. YOUNG & CO.

Successors to YOUNG, ANDREWS & Co.,

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

We solicit your consignments. We do not speculate on your produce, we sell to the best advantage for you. We handle everything that the country merchant requires to send from home to sell. Our warehouse is in the centre of the commission business. Our cellars are airy and cool. Send us a small trial lot.

J. F. YOUNG & CO.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

Munn's Pure Boneless

CODFISH

In pressed 2 lb. Bricks, packed in 5, 10, 20 and 40 lbs.

This fish is cut from the largest Newfoundland codfish, and the quality is unsurpassed.

APPLY EARLY.

STEWART MUNN & CO. - Montreal.



HUCKINS SOUPS

Tomato, Mock Turtle,
Ox Tail, Green Turtle,
Pea, Julienne,
Beef, Vermicelli,
Chicken, Terrapin,
Macaroni, Consommé,
Okra or Gumbo,
Soup and Bouilli,
Mullagatawny.

RICH AND PERFECTLY SEASONED.

Require only to be heated, and are then ready to serve. | Prepared with great care from only the best materials. | Have enjoyed the highest reputation for more than 32 years.

TEST FREE

Send us 20 cents, to help pay express, and receive, prepaid, 2 sample cans of these Soups, your choice.

J. H. W. HUCKINS & CO.,
Sole Manufacturers, Boston, Mass.

SOLD BY ALL LEADING GROCERS.

LEONARD H. DOBBIN, MONTREAL. Sole Agent for Canada.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF





1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel linen baskets
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

OAKVILLE, ONT.

WOODENWARE



The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

Manufacturers of Pails, Tubs, Washboards, Clothes-pins, Candy Pails, Lard Pails, Syrup Pails, also impervious packages for Oil, Paints, Varnish, Pickles, etc. Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

WM. DAVIES & CO.,

TORONTO.

Curers and Packers

— OF —

All Descriptions of Hog Products.

Pure Lard and Sugar Cured Hams and Bacon a Specialty.

The Cowan Cocoa & Chocolate Co. Limited

OF TORONTO,

Manufacturers of

Cocoas and Chocolates.

Hygienic Cocoa Essence, Queen's Dessert, Iceland Moss, Soluble, Mexican, Sweet Caracas Vanilla, Royal Navy Chocolate, Creams, Coffees and Confectioners' Chocolates, Icing, and Powdered Sugars.

LEONARD H. DOBBIN, Agent, Montreal.

-Dried Beef-

Try our Superior Quality of Dried Beef, put up in Canvas. Sells rapidly during warm weather.

TRADE SUPPLIED WITH ANY DESIRED QUANTITY.

Jas. Park & Son,
Toronto, Ontario.

ORDER A CASE OF

OCEAN WAVE BAKING POWDER

From your Wholesale Grocer.

Sells itself after One Trial. Prices Current

McLAREN'S

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a Point of Keeping it always in Stock.

LIMITED PRICES.

As human nature is the same all the world over, so are the vicissitudes of business and the obstacles and evils with which merchants have to contend in a great measure similar in all civilized countries. Therefore it would not be surprising to find retail grocers in Great Britain combatting the same trade evils which have aroused the hostility of the retail trade in this country, and seeking as eagerly as the latter for the most effective remedies. A perusal of our English exchanges from week to week convinces us that this is the case, and that such subjects as early closing, the competition of cutters and of big universal stores, etc., are attracting as much interest in the retail associations there as they have attracted here. It was not long ago that the subject of the cutting of prices on proprietary articles was brought up in one of the retailers' associations in this vicinity, and resulted in a resolution appealing to the wholesalers' associations to co-operate with the retailers in a demand that manufacturers should refuse to sell storekeepers who cut prices beyond a profitable limit. Other associations in this State have tackled the same subject, the steady encroachments of big dry goods stores upon the grocer's own field, by the sale of soaps, tea, coffee and proprietary articles having cut deeply into the profits of the latter and even threatened his very existence. Many remedies have been suggested, but so far nothing has been effected, and the cause of irritation still exists At a recent meeting of the Southamption, England, Grocers' Association an animated discussion took place on this same subject, and the speakers, with scarcely an exception, attacked the policy of masterly inactivity by which the manufacturers of proprietary articles have been governed, while the prices of their goods have been cut to an unprofitable level to the injury of the trade in general. It was also generally agreed that it was the duty of such manufacturers to protect their customers against loss by fixing the lowest limit at which their goods should be sold. It appears that there are in England, as in this country, a number of exceptions to the class of firms of whom the grocers complain, and that several well known houses have fixed a limited price on their goods, which has effectually stopped the cutting practices, but they are unfortunately in the minority, hence the necessity for some action being taken by the retail trade. One speaker at the Southampton meeting, after some animated remarks, concluded thus :

I may add, by past experience, many firms have done and are doing much to put an end to this reckless way of trading. I might cite the names of many firms who have most effectually stopped cutting. Gentlemen, we know it can be done, and the time has come when we must demand this reasonable support, and, if refused, let all the grocers unite together not to have any more transaction with such firms, for, I maintain, any house who will no raise their voice against the style of trading I have mentioned should be driven out of every town in the country. Let us not rest with folded arms any longer, but let us unitedly, as an association, do all in our power to crush the enemy in our midst, and in so doing we shall confer lasting good upon an important section of the trade of this country and this town, which has of late years resorted to so many shameful practices to get together a business. I am glad to hear that some of the associations in the country are uniting their efforts, and I hope and trust that the day is not far distant when all will be united in one strong band; then many of the most difficult questions of our day will be solved, and we shall not be fighting against each other, but all striving to promote the general interest of the trade, which will be for the benefit of the individual.

In the latter portion of the foregoing extract is revealed the solution of nearly every problem with which retail merchants in every country ever have had or ever will have to grapple. Price cutting, early closing, the collection of debts, the protection of the trade from dead beats, and nearly every difficulty or evil that has baffled the merchant class, all will be speedily removed or settled when once the trade becomes solidified into a strong association for mutual protection. Difficulties which now appear absolutely insurmountable to American merchants will dissolve like snow before the glowing beams of the sun, when every town and city in the United States has its merchants' organization, tributary to a State association, and the latter in turn to a national organization. It has been said that if the horse only knew his own strength and the weakness of man, the latter would be deprived of a very useful servant. It seems to us that the retailers of the United States resemble in one respect the noble animal, inasmuch as they appear to be unaware of the enormous power they possess when banded together for all laudable purposes.—Merchants' Review.

Every line of goods embodies a history and a science worth years of study to understand.

ESTABLISHED 1842.

L. CHAPUT, FILS & CIE.,

WHOLESALE GROCERS,

Nos. 2 and 4 De Bresoles Street,

MONTREAL,

SOLE AGENTS FOR

Greenbank's Concentrated Lye.

HUDON, HEBERT & CIE.,

WHOLESALE GROCERS

— AND —

WINE IMPORTERS,

NO TRAVELLERS ON THE ROAD.

304, 306 St. Paul St.
143, 145 Commissioners St. MONTREAL.



Ram Lal's PURE INDIAN TEA

GUARANTEED ABSOLUTELY PURE AS MANUFACTURED ON THE GARDENS IN INDIA.

Put up in lead foil packages, ½ and 1 lb. Selling Agents :

TURNER, ROSE & CO., Montreal.

JAMES TURNER & CO., Hamilton.

BAKING POWDER!

IMPORTANT TO THE TRADE.

PURITY, STRENGTH, FULL WEIGHT.



Put up in ¼, ½ and 1 lb. Tins. RETAIL PRICE 10, 15 and 25 cents.

MAKERS WILL ONLY SELL TO DEALERS WHO MAINTAIN PRICES NAMED.

"SUCCESS FROM THE START"

Fully equal in results to any High-priced Powder offered.

This Brand of Powder although on the market a short time only, is now demanded by all our regular trade. It's success has been so well assured as to compel extensive additions to our factory to meet growing demand. "Prices on application." "Mail orders solicited."

Diamond Baking Powder and Spice Mills,

W. H. GILLARD & Co., Proprietors, HAMILTON, ONT.



THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL.

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday s yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, McGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

RICHARD TEW & CO.

IMPORTERS OF

Crockery, Glassware, China, Lamp Goods, Etc., Etc.,

10 FRONT ST. East,

(Adjoining Board of Trade Building.)

TORONTO.

Our Hall and Library Lamp Samples of the latest designs to hand. Our travellers will have the pleasure of waiting on our outside friends with photographs of these goods, and we would request them to fully inspect our lines before ordering elsewhere. Extra good values. We shall be pleased to receive a call from our friends during Exhibition.



ONTARIO.

Amherstburg—Pettypiece Bros., hardware, assigned to A. H. Hope, Hamilton.

Arkona—Pease, W., hardware, stock advertised to be sold by auction on 9th inst.

Campbellford—Dinwoodie, A. & Co., general store, assigned to Thos. O. Anderson, Toronto.

Petrolea—Craig & McLean, general store, assigned to Chas. Egan, Petrolea.

Sudbury—Rothschild, Daniel, liquors, assigned to W. R. White, Pembroke.

Trenton—Hawley, T. W., grocer, assigned to Robert Baird, Ottawa.

Winchester—Summers & Routh, general store, assigned in trust.

MANITOBA AND NORTH-WEST TERRITORIES.

Carberry—Redmond & Co., cigars, etc., assigned in trust.

Cartright—Johnson, A. L., general store, advertised business for sale.

Rapid City—Leflar, M. J., (Mrs. A. W.), general store, admitted Geo. D. McDonald. Style Leflar & McDonald.

Winnipeg Alexander & Co., dry goods, assigned in trust; Jacobs, Mrs., fruits, sold out to M. A. Prentiss.

QUEBEC.

Chambly Canton—Courtemanche, J. & Co., general store, etc., dissolved, Dame Rosalie Gauthier, wife of Jos. Courtemanche, now registered proprietoress.

Montreal—Donahue, Wm. & Co., wholesale grocery, suspended; Gooley & Davey, plumbers, etc., dissolved; Pewney, Elliott & Co., mfrs' agents, etc., dissolved; Robert, Louis, trader, assigned in trust; Tess & Co., mfrs office desks, etc., burnt out, partially insured.

Quebec—Labbe, Jos., grocery, etc., assigned in trust; Lemelin, Jean, grocery, etc., stock, etc., adv. to be sold by auction on 9th inst.

St. Henri (Hochelaga Co.)—Richard, V. D., grocery, assigned and stock advertised to be sold by tender.

Vaudreuil—Larivee, A., plumber, burnt out, not insured.

NOVA SCOTIA.

Dartmouth—Barry & Evans, boiler makers, dissolved.

Halifax—Stet & Co., plumbers, John U. Power admitted partner under the same style.

Liverpool—Goreham, Charles. F., dry goods, etc., assigned.

Port Hawkesbury—Hennessey Bros., general store, co-partnership registered, John P Hennessey and R. B. Hennessey.

NEW BRUNSWICK.

Hartland—Thistle, Wm. E., general store, assigned.

Moncton—Harris, Cowling & Co., dry goods, dissolved.

Weldford—Geddes, Mrs. M. L., general store, offering to compromise.

WILLIAM DONAHUE & CO.

The liabilities of William Donahue & Co., wholesale grocers, Montreal, who assigned on Saturday, amount to about $200,000, the following being the principal creditors: The Molson's Bank, $79,000, secured; Bank of B. N. A., $47,000, secured; Mrs. Donahue, $4,365; estate Tiffin Bros., $1,751; Kinloch, Lindsay & Co., $1,000; C. Moore & Co., Winnipeg, $2,691; Lightbound, Ralston & Co., $1,146; H. A. Nelson & Sons, $1,073; J. Pinder, $3,249; M. Lefebvre & Sons, $1,606; Mount Royal Milling Co., $1,121; St. Lawrence Sugar Refining Co., $1,664; Nova Scotia Sugar Refining Co., $1,335; Moncton Sugar Refining Co., $7,000; Edwardsburg Starch Co., $1,026; Chase & Sanborn, $1,201; A. B. Heward, $6,845; Magor Bros. & Co., $6,000; W. C. McDonald, $7,985. There are, besides personal creditors of Mr. Donahue, Mrs. Donahue, $4,000, and G. B. Burland, $10,000 mortgage.

THE BUSINESS TAX IN HAMILTON.

The business tax question was discussed on Thursday evening, the 4th inst., at a meeting of the Hamilton finance committee, specially called for the purpose. Two deputations attended—one representing the board of trade, in favor of exempting the merchants, personally, from taxation, and one from the freeholders' association, opposed to the proposition. The gentlemen from the board of trade were: President John Knox, George Roach, George E. Bristol, A. T. Wood, W. H. Gillard, W. A. Robinson, Alex. Turner, F. W. Fearman, Chester Fearman, and R. B. Skinner. Prominent among those from the freeholders' association were: M. Brennen, president; Thomas mitchell, E. Martin, Q. C., D. Kelly, C. W. Meakins, George F. Jelf, George M. Barton and Wm. Kavanagh. President Knox, in the course of his address, said that the present system of personal property taxation was unjust and unfair to the merchants, as they occupied the most valuable buidings and land in the city, and paid both rent and taxes. The merchants had no desire to evade their just share of the taxes, but the personalty tax was an iniquitous tax, and levying it was practically fining the mercantile community for doing business in Hamilton, and tended to drive them out of the city. Speeches in favor of the adoption of the business tax were also made by Messrs. George E. Bristol, vice-president of the board of trade; W. H. Gillard, George Roach, A. T. Wood and R. Skinner. In reply to a remark made by A. T. Wood, Ald. Copp said there was a great difference between the merchant and the manufacturer. The merchant could sell anything in his store, but the manufacturer had to invest his money to a great extent in unsalable property. If the manufacturers were to remove from Hamilton the prosperity of the city would be destroyed. E. Martin, Q.C., M. Brennan, Thomas Mitchell and George R. Jelfs acted as spokesmen for the freeholders' deputation, and opposed the business tax scheme as unjust to the rest of the community. After the debate ended and the deputations withdrew, the finance committee decided to obtain the city solicitor's opinion on the business.

CHEESE.

FANCY FACTORY CHEESE, ONE YEAR OLD, white or colored, rich, perfect in flavor and condition, the best for choice family trade, single box 12c., in 10 box lots 11½c. A. Beattie & Co., St. Mary's. 40

SITUATION WANTED.

AS BOOKKEEPER OR MANAGER OF STORE, first-class, thoroughly competent, 18 years' Canadian experience; aged 40; strictly temperate; first-class references. Box 112, Collingwood.

DETECTIVE AGENCIES.

HOWIE'S DETECTIVE AGENCY, 86 WELLington St. West, Toronto, Ont., established 1886. Telephone 1309.

THE PARTNERSHIP

Heretofore existing between H. W. W. Bryant and F. J. Gibson under the style of "Bryant, Gibson & Co." at Toronto, has been dissolved by mutual consent, F. J. Gibson retiring from the firm.

The said business will be carried on as usual in all its branches by the undersigned under the same style "Bryant, Gibson & Co." who will pay all the liabilities and collect all the outstanding accounts due the firm.

Dated at Toronto this 26th day of August, 1890.

H. W. W. BRYANT.

We take this opportunity of returning thanks to our numerous customers for their liberal patronage in the past and solicit a continuance of the same.

No effort will be spared to maintain the reputation of our goods for excellence; our various lines are scattered all over the country and can be found from Ocean to Ocean.

Bryant, Gibson & Co.,

SOLE PROPRIETORS

John Bull Pickles, John Bull Sauces, Etc., Etc.

Battle & Smyth, Thorold, Ont., Manufacturers of The Japanese Shoe Blacking.

STEEL, HAYTER & CO
IMPORTERS OF
INDIAN TEAS
Direct from their Estates in Assam.
Assams, Kangras, Darjeelings and Indian Oolongs in Stock.
PROPRIETORS OF THE WELL-KNOWN
"Monsoon" Brand.
SAMPLES AND QUOTATIONS ON APPLICATION
11 & 13 Front St. E. Toronto.
Calcutta and London Firm: Octavius Steel & Co
Telephone 2354.

Canadian White Enamel Sign Co.,
Sole Agents for Caesar Bros.
The Most Durable Sign Letter.
4 Adelaide St. W., Toronto.
☞A responsible agent wanted in every town and city.



Every dealer should keep these packages in stock. Good seller. Good profit. Gives satisfaction. Order a dozen from your wholesale house to try.

CANADIAN AGENT: T. J. COOKE 2067 Catharine St. Montreal Canada.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Sept. 11, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude snch firms as do not furnish reliable information.

BAKING POWDER.

IMPERIAL—ONTARIO AND QUEBEC.



	Per doz.
Imperial 10c. cans	$0 90
" 4 oz. "	1 35
" 6 oz. "	1 85
" 8 oz. "	2 45
" 12 oz. "	3 70
" 16 oz. "	4 70
" 2½ lb. "	11 30
" 3 lb. "	13 50
" 4 lb. "	17 30
" 5 lb. "	21 50

Sold only in cans.

Cottam's Best, in 1 lb tins	3 00
Best in 5 oz. tins	1 10
Cottam's Choice, 1 lb tins	1 75
" " 5 oz tins	70
" loose	10
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb. tins	65
" " bulk, per lb	12

	Per doz.
Empire, 5 dozen 4 oz cans	$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" ½ " 5 lb cans	8 00
" bulk, per lb	15

COOK'S FRIEND.
(In Paper Packages.)

	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases.	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60

BISCUITS.

	Per lb
Arrowroot	$0 11½
Abernethy	9
Ginger Nuts	11½
New York Fruit	15
People's Mixed	11
Pilot Family	6
Snowflake	11½
Magard	15
Soda	6
Soda, 1 lb packages	8
" 3 lb "	21
Sultana, thin	11½
Tea	11½
Wine	9½
Wine, sweet	9

BLACKING.

Day & Martin's, pints, per doz	$3 20
" " ½ "	2 10
" " ⅓ "	1 10
Spanish, No. 3	4 50
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jacquot's French, No. 2	3 00
" " " 3	4 50
" " " 4	8 00
" " " 5	10 00
" 1-gross Cabinets, asst,	7 50

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.
Royal Black Lead, per gross..... $1 80

BARRINGER & BROWN.
(Thos. E. Clatworthy, Ag'nt, Toronto.)
Convex Black Lead packed in wood boxes containing 12 card boxes, per box 1 12

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & CO'S.
Parisian Square Blue, per lb..13 to 14c

BARRINGER & BROWN.
(Thos. E. Clatworthy, Ag'nt, Toronto.)
Azure square blue box, containing 8 1 lb. packets of 16 oz., squares, per 8lb. box 0 89

BROOMS.

		Per doz.
Carpet	4 strings	2 90
X Parlor,	2 "	2 65
Louise	3 "	2 65
1 Gem	4 "	3 25
2 "	3 "	2 65
3 "	2 "	2 20
4 "	2 "	1 95
O Hurl	4 "	2 65
"	3 "	2 35
2 "	3 "	2 05
3 "	3 "	1 70
OK "	2 "	1 35
Hvy Mill	4 "	3 70

CALVES' FEET GELATINE

G. P. SWINBOURNE & CO.
(Thos. E. Clatworthy, Ag'nt, Toronto.)
Boxes of 4 dz. 6d., and 2 doz. 1s. pack $3 96

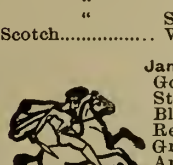
CANNED GOODS.

	Per doz	
Apples, 3's	$1 00	$1 10
" gallons	....	....
Blackberries, 2	2 00	2 10
Blueberries, 2	1 25	1 40
Beans, 2	0 95	1 10
Corn, 2's	1 00	1 10
" Epicure	1 45	1 50
Cherries, red pitted, 2's	2 25	2 40
Peas, 2's	1 10	1 25
" sifted select	....	1 35
Pears, Bartlett, 2's	.....	.....
Pineapple, Baltimore	2 40	2 50
" Bahama	2 90	3 00
Peaches, 2's	2 25	2 35
" 3's	3 25	3 50
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	.....	.....
Pumpkins, 3's	1 10	1 20
" gallons	3 10	3 25
Raspberries, 2's	2 50	2 60
Strawberries, choice 2's	2 25	2 50
Succotash, 2's	1 60	1 65
Tomatoes, 3's	1 20	1 30
Lobster, Clover Leaf	.....	2 75
" Tall	2 00	2 20
Mackerel	1 40	1 60
Salmon, 1's	1 50	1 65
" white	1 30	1 40
Sardines Albert, ¼'s tins	11,	11½
" " ½'s "	15,	18
" Martiny, ¼'s "	10,	10½
" " ½'s "	18,	19
" Other brands, 9¾,	11,	16, 19
" P & C, ¼'s tins	20,	22
" " ½'s "	33,	36
" Amer, ¼'s "	6½,	8
" " ½'s "	9,	11

MARMALADE, JAMS AND JELLIES.

CAIRN'S.
(Blaiklock Bros., Montreal, Agents.)
Marmalade. Price, f.o.b. Montreal. dz.

"Home Made," glass 1 lb	$2.35
" White 1 lb	2.25
" " 2 "	4.15
" Stone 7 "	13.20
Scotch White 1 "	2.10



Jams.
Gooseberry
Strawberry
Black Currant.
Red Currant
Green Gage
Apricot
Raspberry
Damson
Plum
Red Currant and Raspberry

1 lb. white pots, 4 doz assorted, per doz. $2.35.

Jellies. Red Currant, 1 lb. white $2.75
Black Currant, 1 lb. white 2.75

DELHI CANNING CO.

Jams, assorted, 1's	2 35
Jellies, 1's	2 25

CANNED MEATS.

CLARK'S.

Comp. Corn Beef 1 lb cans	$1 60
" " 2 "	2 65
" " 4 "	5 00 5 15
" " 6 "	7 75 8 00
" " 14 "	18 60 19 20
Minced Collops, 2 lb cans	2 60
Roast Beef 1 "	1 60
" 2 "	3 15
" 4 "	5 85
" 6 "	7 00
Par Ox Tongue, 2½ "	$7 25 7 50
Ox Tongue 2 "	4 50
Lunch Tongue 1 "	3 00 3 10
" 2 "	5 25 5 75
English Brawn, 2 "	2 50 2 60
Camb. Sausage, 1 "	2 50
" 2 "	4 00
Soups, assorted, 1 "	1 35
" 2 "	2 25
Soups & Boulli. 2 "	1 80
" 6 "	4 50
Potted Chicken, Turkey, or Game, 6 oz cans	1 50
Potted Ham, Tongue or Beef, 6 oz cans	1 35
Devilled Tongue or Ham, ½ lb cans	1 35
Devilled Chicken or Turkey, ½ lb cans	2 25
Sandwich Ham or Tongue, ½ lb cans	1 50
Ham, Chicken and Tongue, ½ lb cans	1 50

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.
Mince Meat, ½ gal glass jars, $9 50
Ditto, 25 and 40 lb pails, per lb. 12½c

J. H. WETHEY'S—ST. CATHARINES.
Condensed, per gross, net..... $13 50

CHEWING GUM.

ADAMS & SONS.

Tutti Frutti, 36 5c bars			$1 30
Sappota,	150	pieces	1 00
Sweet Fern,	230	"	0 85
Black Jack,	115	"	0 85
Red Rose,	115	"	0 85
Barley Malt,	115	"	0 85
Tampico,	115	"	0 85
Lemon Trumps,	115	"	0 85
Magic Trick,	115	"	0 85
Puzzle Gum (new)	115	"	0 85
Bolah "	150	"	0 85
Taffy Licorice,	72	"	0 50
Caramel Tolu,	72	"	0 45
Adams' N.Y. Gum,	200	"	0 50

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs..	0 35
Premium, ½'s..6 and 12 lbs...	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs .	0 24
Sticks, gross boxes, each...	1 00

THE QUEEN OF COCOAS.
SCHWEITZER'S
COCOATINA
USED BY ALL THE ROYAL HOUSEHOLDS IN ENGLAND & EUROPE
Sole Agent in Canada, THOMAS E. CLATWORTHY, 84 Church Street, Toronto.

Prices Current, Continued—

Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs 30
" Pearl " " " 25
" London Pearl 12 & 18 " 22
" Rock " " " 30
" Bulk, in bxs 18

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma	per lb	$0 30
Mott's Prepaired Cocoa		28
Mott's Homœopat'c Cocoa(¼s)		32
Mott's Breakfast Cocoa		40
Mott's Breakf. Cocoa(in tins)		45
Mott's No. 1 Chocolate		30
Mott's Breakfast Chocolate		28
Mott's Caracas Chocolate		40
Mott's Diamond Chocolate		22
Mott's French-Can. Chocolate		20
Mott's Navy or Cooking Choc.		26
Mott's Cocoa Nibbs		30
Mott's Cocoa Shells		5
Mott's Vanilla Chocolate stick		24
Mott's Vanilla Chocolate stick		22
Mott's Pure Confec. Chocolate	22c—	35
Mott's Sweet Confec. Choc.	21c—	28

J. W. COWAN & CO'S.

Cocoas—

Hygienic, 1, ½, ¼ lb. boxes		70, 75
Iceland Moss ¼lb in 12lb boxes		35
London Pearl, " "		30
Soluble (bulk) 15 & 30 lb bxs		18, 20
Soluble (tins) 6 lb and 12 lb		20
Cocoa Nibs, any quantity		30, 35
Cocoa Shells, any quantity		05
Cocoa Essence	per doz	1 40

Chocolates—

Mexican,	¼, ½ in 10 lb bxs	30
Queen's Dessert,	"	40
Vanilla	"	35
Sweet Caracas	"	32
Chocolate Powder, 15, 30 lb bxs		25
Chocolate Sticks, per gross		00
Pure Caracas (plain) ¼, ½ lbs		40
Royal Navy (sweet)	"	30
Confectioners', in 10 lb cakes		30
Chocolate Creams, in 3 lb bxs		30
Chocolate Parisien, in 6 lb bxs		30

Thos. E. Clatworthy, Ag'nt, Toronto.)

Schweitzer's Cocoatina, net cash ¼ lb. ½ lb.. per doz... 3 29 6 30

WALTER, BAKER & CO

Chocolate—

Premium No. Chocolate, in boxes, 12 and 25 lbs	....
Baker's Vanillia Chocolate, in boxes, 12 lbs	.....
Caraccas Sweet Chocolate, in boxes, 6 lbs., 12 boxes in a case.	.....
Vanillia Tablets, in boxes	.....
Spanish Tablets, 100 in each box, 12 boxes in a case	.....

German Sweet Chocolate—

Grocers' Style, in cases 12 boxes, 12 lbs	.....
Grocers' Style, in cases 24 boxes, 6 lbs	.....

Cocoa—

Pure Prepared in boxes, 12 lbs	.....
Cracked Cocoa, in boxes, 12 lbs., ½ lb. papers	.....
Cracked Cocoa, in bags, 10 lbs	....

Brcakfast Cocoa—

In boxes, 6 and 12 lbs., ½ lb. tins	.....
In boxes, 12 lbs., 1 lb. tins, decorated canisters	....

Broma—

In boxes, 12 lbs., ½ lb. tins	.....

COFFEE.

GREEN

	c. per lb.
Mocha	32, 35
Old Government Java	30, 33
Rio	22, 24
Plantation Ceylon	29, 31
Porto Rico	23, 24
Guatamala	24, 26
Jamaica	23, 24
Maracaibo	22, 2[illegible]

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.

	c. per lb
Java	33, 34
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	33
Our Own "	31
Laguayra "	29
Mocha and Java	32, 33
Java, Standard	33
" Old Government	30, 32
Arabian Mocha	36
Santos	28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs	30
Standard Imperial in sealed tins, 25 and 50 lbs	32
Standard Blend in sealed tins, 25 and 50 lbs	33
Ground, in tins, 5, 10, 15 and 25 lbs	20, 30
Say's Parisien, in ½ and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

SUTTON & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Pure essence, Gorgona Anchovies, ½ pts. per doz 2 76

FLOUR AND MEAL.

	per bbl.	
Flour, Family	$4 90	5 30
" Manitoba Patent	6 20	6 30
" white wheat patent	5 70	5 80
" Strong bakers'	5 90	6 00
Oatmeal, standard, bbls	....	4 90
" granulated, "	....	4 90
" rolled "	....	5 00
Bran, per ton	12 00	15 00
Shorts	....	17 00
Cornmeal	....	3 50
" Gold Dust	....	4 00
" Imperial	....	3 75

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz.	
Cases, No. 1, 2 oz tins	$2 75	$3 00
" No. 2, 4 oz tins	4 50	5 00
" No. 3, 8 oz tins	8 00	8 75
" No. 4, 1 lb tins	12 60	14 25
" No. 5, 2 lb tins	25 00	27 00

FRUITS.

FOREIGN.

	c. per lb.
Currants, in bbls	5¾, 6
" ½ bbls	6, 6½
" cases	6¼, 6½
" Patras, in cases	6½, 7
" Vostizza, "	7¼, 9½
" ½ case	9½ 9½
Dates, Persian, boxes,	5½ 5¾
Figs, Elemes, 14 oz., per box	8½ 9
" 10 and 20 lb box	10, 11
Prunes, Bosnia, hhds	6, 6¼
" " cases, new	8½, 9½
Plums, French, 55 to 65	12½ 15
" Bottles, 1's	22 23
" " 2's	37½ 40
" " 4's	70 75
" " 7's	1 00 1 10
Raisins, Valencia, off stalk,	7¾, 8½
Selected	9, 9½
Layers	9½ 10
Raisins, Sultanas	12, 14½
" Eleme	7½ 8
" London Layers	$3 00 3 25
" Black Baskets	4 00 4 25
Lemons	8 50 9 00
Oranges, Sorrento	7 50 8 00
" Jamaicas	.... 8 50
Bananas	1 00 1 75

DOMESTIC.

Apples, Dried, per lb	0 07½ 0 08

GLASSWARE.

TAYLOR, SCOTT & CO.

	c. per doz.
Lamp Chimneys, O	32
" " A	35
" " B	45
	per bbl
Fruit Jars, pts	13 00
" " qts	14 00
" " ½ gal	17 00

GRAIN.

Wheat, Fall, No. 2	$1 00	1 01
" Red Winter, No. 2	0 99	1 00
" Spring, No. 2	98	0 99
" Man. Hard, No. 1	1 30	1 32
" " No. 2	1 28	1 30
Oats, No. 2, per 34 lbs	40	42
Barley, No. 2, per 48 lbs	...	..
" No. 3, extra	...	.
" No. 3	...	..
Rye	64	65
Peas	....	...
Corn	....	65

HAY & STRAW.

Hay, Loose, per ton	$10 00	$12 00
" Pressed, " on track	9 00	9 50
Straw Pressed, "	....	....

ISINGLASS.

G. P. SWINBOURNE & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Boxes containing 3 doz 3d. pack. per box 3 58



LYE.

Gilletts powdered Lye (½gr. in a case) per case $3 75

Elliott's 3 75

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts
Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars	22
" Fine, in 4 lb jars	70
" Ex. Sup., in bulk, per lb.	30
" Superior, in bulk, per lb	20
" Fine, " "	15

COLMAN'S AND KEEN'S

In 4 lb jars	75
In 1 lb jars	25
D. S. F., in tins, per lb	41
" in ½ lb tins	42
" in ¼ lb tins, per lb	44
D. F. in ½ lb tins, per lb	26
" ¼ " "	28

BARRINGER & BROWN.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Gennine, in 4, 1, ½, ¼ lb. and 2 oz. tins, per lb	0 34	0 47
Superfine genuine, full	0 30	0 43
Pure, per lb	0 23	0 36
D.S.F. "	0 34	0 47
D. S. "	0 30	0 43
F. "	0 23	0 36

NUTS.

	per lb.	
Almonds, Ivica	...	15
" Tarragona	..	16
" Fornigetta	13,	14
Almonds, Shelled Valencias	30,	35
" " Jordon.	50,	55
Brazil	...	16
Cocoanuts	5 50	6 00
Filberts, Sicily	11	12

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

LEONARD H. DOBBIN,

Commission Agent and Broker in Canned Goods.

EVAPORATED APPLES A SPECIALTY.

4 Hospital Street, MONTREAL.

TELEPHONE 2205.

JOHN A. MOIR

Offers to Wholesale Trade only the following special lines for July:

Lobsters, Mackerel, Salmon, Gaspe Fishing Co's large hod cured dry Gaspe Cod in 112 bundles, also specially prepared Codfish in cases. A trial order solicited.

Lakeport Canning Co. put up none but the choicest goods. Send for price lists before buying. Don't buy cheap and nasty goods. The best goods are the cheapest in the end.

Local Selling Agent for the Gaspe Fish Curing Co'y.

41 St. Francois Xavier Sts.

QUEEN CITY BUSINESS COLLEGE,

Cor. KING and CHURCH Sts., Toronto,

Is the best and cheapest place to educate your sons and daughters. Thorough practical Business, Shorthand or English Education imparted in shortest possible time by our method of "Individual Instruction." Catalogue mailed free on application.

SAW YOUR

ADVERTISEMENT

IN THE

CANADIAN GROCER.

When writing to our advertisers please inclose the above



SOLUS. SOLE PRESERVER

Will preserve the soles of boots or shoes, and render them perfectly waterproof. One application to a pair of new shoes will double their wearing qualities.

Two-sized tins, 15 and 25 cents. Will cost you $1.20 and $2.00 per dozen.

We also manufacture the best line of Wigwam Slippers, and Lumberman's Oil Tanned foot wear in Canada

C. N. VROOM,

St. Stephens, N.B.

Prices current, continued—

Peanuts, roasted	14
" green	12, 13
Walnuts, Grenoble	16, 17
" Bordeaux	10½, 11½
" Naples, cases	16, ...
" Marbots	... 12

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO.

PICKLES.

John Bull, mixed, in bulk	$0 60
" Chow Pic'le, in b'lk	65
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 25
" " " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

SAUCES.

John Bull, kegs, per gal	$1 25
" ½ pt. bottles, per doz (according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " ½ pt, bottles, per doz	1 25
Niagara Tomato, kegs, per gal	1 25
" " Reputed pints	1 25

Terry's Candied Peels.	c. per peels
Lemon, 7 lb boxes	16
Orange, "	18
Citron, "	30

CROSSE & BLACKWELL'S.

Pickles, all kinds, pints, per doz	3 25

LEA & PERRIN'S.

	per doz.
Worcester Sauce, ½ pts	$3 60 $3 75
" " pints	6 25 6 50

SUTTON & CO.

(Thos. E. Clatworthy, Agent, Toronto)

Worchester Sauce, ½ pints, second quality, per doz	1 17
Worchester Sauce, ½ pints, third quality, per doz	0 96
The Victory Dinner Relish, per dozen	1 92
Bottled Pickles—Mixed, Piccalilli, Cabbage, Onions, per doz.	2 16

PRODUCE.

DAIRY.

	Per lb	
Butter, creamery, rolls	$0 21	$0 22
" " tub	0 18	0 19
" dairy, tubs, choice	0 14	0 15
Butter, pound rolls	0 17	0 18
" store crocks	0 13	0 15
" store packed	0 05	0 08
Cheese	0 09	0 9½

COUNTRY.

Eggs, fresh, per doz	0 16	0 17
Beans	1 80	2 00
Potatoes, per bag	0 70	0 90
Hops, 1889 crop	0 16	0 18
" 1890 "	0 25	0 30
Honey, extracted	0 09	0 12
" section	0 14	0 18

PROVISIONS.

Bacon, long clear, p lb.	0 08½	0 08¾
Pork, mess, p. bbl	15 00	16 50
Hams, smoked, per lb	.....	0 13
" pickled	0 11	0 11½
Bellies	0 11	0 11½
Rolls	0 09½	0 10
Backs	0 11	0 11½
Lard, Canadian, per lb.	0 09½	0 10
Hogs	5 50	....
Tallow, refined, per lb	0 05	0 05¼
"rough, "	.....	0 02

RICE, ETC.

	Per lb.
Rice, Aracan	3¾, 3¾c
" Patna	4⅜, 4¾
" Japan	4½, 5
" extra Burmah	3½, 3¾
Grand Duke	5½, 5¾
Sago	5½, 5¾
Tapioca,	5⅝, 6¾

SPICES.

GROUND.

	Per lb.	
Pepper, black, pure	$0 20	$0 22
" fine to superior	12	18
" white, pure	32	35
" fine to choice	25	30
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	25	40
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURGH STARCH CO. (Limited.)

	c. per lb.
Benson's Prepared Corn	8
No. 1 White Laundry, 4 lb boxes	5½
Silver Gloss, 6 lb boxes	6¾
" 1 lb chromo pkgs	7
Satin, 1 lb chromo boxes	7½
Edwardsb'g Rice, 1 lb chromo bxs	9
Canada Laundry	4⅜
Canada Corn	6½ 6¾

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40 lb boxes. 1 lb packages, new wrappers	7½
36 lb boxes. 12 3 lb paper boxes	7½
40 " 10 4 lb "	7½
Silver Gloss Starch—	
40 lb boxes. 1 lb packages, new wrappers	9
40 lb boxes. Assorted ½ lbs and ¼ lbs	9¾
40 lb boxes. 10 4 lb paper boxes	9
6 lb boxes, with sliding covers (12 boxes in each crate)	9½
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	8
20 " "	8¼

BRITISH AMERICA STARCHES.

First quality White laundry, 3-lb. cartoon boxes	5½
First quality White laundry, barrels	5
First quality White laundry, half barrels	5
Lily white gloss, 6-lb. boxes	6¾
Brantford gloss starch, 1-lb fancy cartoons	7¼
Lily white gloss, 1-lb fancy cartoons	7
Canada Laundry	4½
Pure prepared Corn	7½
Challenge Brand prepared corn	6½
Coldwater Rice	9¾

SUGAR.

	c. per lb.
Granulated, 15 bbls or over	7⅛
" less than 15 bbls	7¼
Paris Lump, bbls	7½
" " ½ bbls	7⅝
" " less than a bbl	7¾
Extra Ground, bbls	8⅛
" " less than a bbl.	8⅛
Powdered, bbls	7⅜
" " less than a bbl	7⅝
Extra bright refined	6 6½
Bright Yellow	5⅞ 6
Medium "	5½ 5¾
Brown	5⅜ 5½
Raw Jamaica, in bags	5¼ 5⅜

SYRUPS AND MOLASSES.

SYRUPS.

	Per lb. bbls.	½ bbls
Redpath's "D"	3⅛c.	3⅜c
" "M"	3⅝	3¾
Redpath's "B"	3⅞	
" "VB"	3¾	3⅞
" Extra	4	4⅛
" Ex. Sup	4⅛	4¼
" XXX Sup.	4⅜	4½
" Corn Syrup	4½	5

MOLASSES.

	Per gal.
Trinidad, in puncheons	32, 35c
" bbls	36, 38
New Orleans, in bbls	90, 95
Porto Rico, hdds.	33, 34
" barrels	36, 37
" ½ barrels	38, 39

TEAS.

GREENS.

Gunpowder—	Per lb
Cases, extra firsts	42, 50c
Half chests, ordinary firsts	22, 38
Cases, sifted, extra firsts	42, 50
Cases, small leaf, firsts	35, 40
Young Hyson—Moyunes	
Half chests, ordinary firsts	22, 38
" " seconds	19, 20
" " common	17, 18

PING SUEYS.

Half chests, firsts	28, 32
" " seconds	16, 19
Half Boxes, firsts	28, 32
" " seconds	16, 19

JAPAN.

Half Chests—	
Choicest	38, 40
Choice	32, 36
Finest	28, 30
Fine	25, 27
Good medium	22, 24
Medium	19, 20
Good common	18, 19
Common	16, 17
Nagasaki, ½ chests Pekoe	16, 22
" " Oolong	14, 15
" " Gunpowder	16, 19
" " Siftings	8, 12½

CONGOUS.

Half chests, Kaisow, Moning	52, 55
Caddies and half chests	18, 50
Cadies, Pakling and new makes	18, 50

OOLONG.

Half chests Formosa	34, 50
Caddies	36 55

ASSAMS.

Chests and half-chests Pekoe	22, 48



KINGSFORD'S OSWEGO ∴ STARCH.

"Pure" and "Silver Gloss"
FOR THE LAUNDRY.

Corn ∴ Starch,
FOR THE TABLE,

The Standard of Excellence. Absolutely Pure.

For Sale by all Leading Jobbers in Canada.

T. KINGSFORD & SON, Oswego, N.Y.

KNOX, MORGAN & CO.,

Wholesale Dry Goods Importers,

HAMILTON, - - - ONTARIO.

Fall Stock now complete. Travellers Orders being rapidly executed.

Now that the outlook for a good Fall Business is well assured we urge our customers to make a judicious selection for probable requirements so as to ensure satisfactory deliveries.

General Store Keepers can rely on finding in our Travellers' hands a full range of Samples of popular easy selling goods at close prices and liberal terms.

KNOX, MORGAN & CO.

Prices current, continued—

SCENTED ORANGE PEKOE.

Boxes. Foochow and Canton	28, 60

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	62c
Ingots, rough and ready, 7's	59
Laurel, 3's	52
Brier, 7's	50
Index, 7's	45
Honeysuckle, 7's.	53
Napoleon, 8's.	49
Royal Arms, 12's	50
Victoria, 12's	48
Brunette and Lovely, 12's	45½
Prince of Wales, in caddies	46½
" " in 75 lb boxes	46
Bright Smoking Plug Myrtle, T & B, 3's	55
Lily, 7's	48
Diamond Solace, 12's	45
Myrtle Cut Smoking, 1 lb tins	65
½ lb pg, 6 lb boxes	65
2 oz pg, 5 lb boxes	65

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdowne	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00

Cigarettes, all Tobacco—

Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C. No. 1	4 00
Sweet Sixteen	3 50

CUT TOBACCOS.	per lb.
Puritan, ½ lb pkg., 5 lb. boxes	65
Old Chum, ½ lb pkg 5 lb box	65
Old Virgin., 1-10 lb pkg., 10 lb bxs	57
Gold Block, ½ lb pkg, 5 lb boxes	65

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	78
Puritan, 1-10, 5 lb boxes	80
Athlete, per lb	1 10

SOAP.

Ivory Bar, per lb	½
Do. 2, 6-16 and 3 lb bars "	
Primrose, 5 lb bars, wax W "	
" 1 " " "	
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 13oz, 1,2 and 3 lb bars per lb	3½
Queen's Laundry, per bar	5½
Pride of Kitchen, per box	2 75

B. T. BABBITT'S SPECIALTIES.

B. T. Babbitt's Best Soap, p. bar	0 05
B. T. Babbitt's 1776 Soap Powder per box of 100 5½ oz. package	3 85
B. T. Babbitt's Lye, per box of 2 doz. large cans	1 80

TOILET SOAP.

TAYLOR, SCOTT & CO.

	per doz.
Baby's Own, ½ doz boxes	$1 25
Our Boys, ¼ " "	1 25
Sea Foam, ½ " "	75
London Bouquet, ½ " "	60
Oatmeal, 1 " "	85
" ½ " "	60
Paris Assorted, ¼ " "	0 75
Albert Oatmeal bar, 2 doz. boxes	0 75
" White Castile bar, 2 doz. boxes	0 75
	per gro.
Fatherland, ¼ doz boxes	5 00

WASHING CRYSTAL.

Gillett's Washing Crystal, 1 gro in box, per box	$1 75

WOODENWARE.

	per doz
Pails, 2 hoop, clear No. 1	$1 70
" 3 " " "	1 90
Pails, 2 hoops, clear No. 2	$1 60
" 3 " " "	1 80
" 3 " painted "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe $1 90	2 00
" Water Witch	1 40
" Northern Queen.	2 25
" Planet.	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
	per case.
Matches, Parlor $1 70	$1 75
" Telephone	3 50 3 60
" Telegraph	3 80 3 90
	per doz.
Mops and Handles, comb.	1 25
Butter tubs $1 60	$3 20
Butter Bowls, crates ast'd	3 60
Clothes Pins full count, per box	0 75

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	2 75
" " round "	3 00
Handy dish	3 75
Water Closet Tanks	18 00

YEAST.

Royal Yeast Cakes, 3 doz 10c. packages in case, per case	$1 95
Royal Yeast Cakes, 3 doz 5c. packages in case. per case	1 00

OUR NATIONAL FOODS.

	pkg.	doz
Desiccated Wheat	4 lb.	$2 30
" Rolled Oats	4 "	2 25
Snow Flake Barley	4 "	2 40
Rolled Wheat Flakes	4 "	2 25
Buckwheat Flour, S. R.	4 "	2 00
Prepared Pea Flour	2½ "	1 80
Baravena Milk Food	1 "	3 00
Patent Prepared Barley	1 "	1 80
Patent Prepared Groats	1 "	1 50
Beef and Barley Extracts	6 oz	2 25
Gluten Flour	4 oz	2 80

HARDWARE.

ZINC: Sheet net.	0 06½
IRON WIRE:	
Galv., annealed and oiled and bright 20 p.c. advance on list	
Barbed wire net.	0 00
Coil chain, 5-16 in. net	0 05½
" " ¾ in. "	0 05
" " ½ in. "	0 04½
Iron pipe, 50 per cent.	
Iron pipe, galvanized, 25 per cent.	
CUT NAILS, from Toronto:	
10 dy. to 60 dy	2 65 0 00
8 dy. and 9 dy	2 90 0 00
6 dy. and 7 dy	3 15 0 00
4 dy. and 5 dy	3 40 0 00
3 dy. C.P.	3 75 0 00
3 dy A.P	4 25 0 00
HORSE NAILS: "C" 50 and 10 per cent. from list.	
HORSE SHOES: From Toronto, per keg	3 75 4 00
WINDOW GLASS:	
25 in and under	1 55 1 60
26 to 40	1 60 0 00
41 to 50	3 60 0 00
51 to 60	3 90 0 00
61 to 70	4 20 0 00
GUNPOWDER:	
Sporting FF. "	4 75 0 00
" FFF "	5 00 0 00
Canada rifle "	7 25 0 00
Sporting FF., (in ½ lb. tins) per doz	2 40 0 00
ROPE: Manilla	0 14½ 0 16
Sisal	0 13 0 00
AXES:	
Peerless & Keen Cutter	7 50 0 00
Leader	7 25 0 00
Lance	7 75 0 00
Queen City	9 25 0 00
Honor Bright, all steel	11 00 0 00
SHOT: Canadian	0 05½ 0 00
HINGES: Heavy T and strap	05½ 00
" Screw, hook & strap.	03½ 04½
TIN PLATES: 1c. 4x20 coke, per box	4 50 4 75

PETROLEUM.

	Imp. gal
F. O. B. Toronto	
Canadian	$0 00 $0 16
Caroon Safety	0 17½ 0 18
Canadian Water White	0 20 0 00
Amer'n Prime White	0 23 0 24
" Water White	0 25 0 00
Photogene	0 27 0 00

DRUGS AND CHEMICALS.

Alum	1lb	$0 02 $0 03
Blue Vitriol		0 06 0 07
Brimstone		0 02½ 0 03
Borax		0 12 0 13
Camphor		0 75 0 80
Carbolic Acid		0 55 0 60
Castor Oil		0 12 0 13
Cream Tartar		0 30 0 31
Epsom Salts		0 01½ 0 02½
Paris Green		0 18 0 22
Extract Logwood, bulk		0 13 0 14
" " boxes		0 15 0 17
Gentian		0 10 0 13
Glycerine, per lb		0 22 0 25
Hellebore		0 16 0 17
Iodine		5 00 5 50
Insect Powder		0 40 0 50
Salpetre		0 08½ 0 09
Soda Bicarb, per keg		2 00 2 25
Sal Soda		0 95 1 00
Madder		0 12½ ....

VINEGAR.

A. HAAZ & CO.

XX, W.W	0 20
XXX, W.W	0 25
Honey Dew	0 28
Pickling	0 28
Malting	0 45

THE BADGEROW FALCONER VINEGAR CO

French Bordeau per gal.	0 34
Tarragona "	0 32
Triple "	0 30
Fruit Vinegar "	0 27
Pickling "	0 28
XXX "	0 25
Extra XX "	0 22
XX "	0 20
X "	0 16
Cider Vinegar	0 16 to 0 25
Honey Vinegar	0 25
Eng. Malt Vinegar	0 50 to 0 60
Bottled Malt Vinegar, qts	2 00
Methylated Spirits	2 00 to 2 25

LIQUORS.

CANADIAN SPIRITS:

(Net Cash Prices.)	Imp. gal. In B'd.	D.P'd
Pure Spirits 65 O.P.	1 26	3 70
Pure Spirits 50 "	1 14	3 36
" " 25 U.P.	0 60	1 72
Family Proof Whiskey	0 66	1 86
Old Bourbon "	0 66	1 86
" Rye, 25 U.P. "	0 62	1 74
" Toddy 25 U.P. "	0 62	1 74
" Malt, 25 U.P "	0 62	1 74
Old Rye, 4 years old	0 85	2 04
" " 5 "	0 95	2 14
" " 6 "	1 05	2 24
" " 7 "	1 15	2 34
Rye Whiskey, 1883, qts.	5 00	8 00
" " " pts.	6 10	9 10
" " 1884, qts.	4 70	7 70
" " " pts.	5 80	8 80
" " 1885, qts.	4 45	7 45
" " " pts.	5 55	8 55
" " 1886, qts.	4 20	7 20
" " " pts.	5 30	8 30
" " 1887, qts.	3 90	6 90
" " " pts.	5 00	8 00

Under 5 bbls. or 100 cases glass, net cash; 5 to 10 bbls. 2½ per cent. off; 10 to 50 bbls., or 100 to 200 cases, 5 per cent. off; 50 bbls. and over, or 200 cases and over, 10 per cent. off.

JOS. PICKERING & SONS' SPECIALTIES.

(Thos. E. Clatworthy, Ag'nt, Toronto.

Metal Polishing Pomade, according to size, per dozen	0 20 1 02
Needham's Polishing Paste according to size, per dozen	0 18 2 81
Furniture Polish, according to size, per dozen	0 20 2 85
Razor Paste, ½ doz. in box	1 02
" in single boxes	1 18
Plate Powder, per box	1 02
Knife Powder, in cannister, per dozen	1 03
Harness Blacking, in boxes, per dozen	1 27 2 20

THE LONDON BRUSH FACTORY,

61 and 65 Dundas Street,

MANUFACTURERS OF

EVERY KIND OF BRUSHES HANDLED BY GROCERS' TRADE



FULL STOCK OF CARPET SWEEPERS.

Awarded Gold and Silver Medals, 1887 and 1888, Bronze A.D. 1889.

Send for Illustrated Price List with Discount Sheet

THOS. BRYAN, London, Ont.

THE

MANUFACTURERS' LIFE INSURANCE COMPANY

AND THE

Manufacturers' Accident Insurance Company.

HEAD OFFICE : Yonge Street, Trader's Bank Chambers, Toronto.

Authorized Capital, $2,000,000 and $1,000,000 respectively.

Most Liberal and Varied Forms of Life or Accident Policies Issued. Life Policies incontestible on any grounds whatever after three years.

PRESIDENT :---Rt. Hon. Sir John A. Macdonald, P.C., G.C.B.

VICE-PRESIDENTS : GEO. GOODERHAM, Esq., President Bank of Toronto.
WM. BELL, Esq., Organ Manufacturer, Guelph.
S. F. MCKINNON, Wholesale Milliner.

JNO. F. ELLIS, Managing Director.

TRAVELLERS' GUIDE.

WM. PROUT. J. E. INSLEY, Manager.

LELAND HOTEL

Corner Hastings and Grauville Streets, one block from Railway Station and Steamship dock.

Vancouver, B.C.

PROUT & INSLEY, Proprietors.

THE COLONIAL,

New Westminster, B.C.

Headquarters for Commercial Travellers Fine Sample Rooms. First-class in every respect.

GEO. R. RAYMOND, Proprietor.

THE WINDSOR.

Regina, Assa.

First-class Family and Commercial Hotel.

Good sample rooms. Livery in connection.

MRS. DOIG, Proprietress.

THE SANITARIUM

BANFF, N.W.T.

Favorite Western Summer Resort. The best of accommodation for travellers.

R. G. BRETT, Medical Director. H. RANSFORD, Mgr.

Grand Pacific Hotel

KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men.

CREEDEN & SMITH, Props.

Queen's Hotel,

WINNIPEG, MAN.

First-class in every respect.

JAS. O'CONNOR, Prop. FRED. SPRADO, Mgr.

LELAND HOUSE,

Graduated Prices. Recently furnished.

W. D. DOUGLAS & CO., Proprietors.

The finest hotel in the Northwest. Pure spring water. Corner Main and Albert Sts., City Hall Square, WINNIPEG, MAN.

The Clarendon Hotel,

Winnipeg, Man.

RUTLEY & McCAFFREY, Proprietors.

The Algoma House,

PORT ARTHUR, ONTARIO.

Beautifully situated, fine sample rooms. Special attention and accommodation for travelling men.

MERRILL & HODDER, Props.

PATERSON HOUSE,

OWEN SOUND, ONT.

One of the best appointed houses in Ontario, situated in the business centre of the town. All modern improvements. Headquarters for commercial men. A. DUNCAN, Prop.

DESKS

OFFICE, LIBRARY, CHURCH AND SCHOOL FURNITURE.

JOHN M. BLACKBURN & CO.,

41 COLBORNE ST., TORONTO.,

—AND—

162 ST. JAMES ST., MONTREAL.

TORONTO SALT WORKS,

128 Adelaide Street East.

DEALERS IN AND MANUFACTURERS OF

Table, Dairy and Meat Curing Salts.

Silver Medal Industrial Exhibition, 1888.

We handle Canadian Salts only, which from recent Government tests for Dairy and Meat purposes have proved equal, and in most cases superior to the best Imported Salts of any brand. Orders promptly filled.

BAKER'S COLLECTING AND INQUIRY AGENCY,

Room 45, Yonge St. Arcade, Toronto, Ont.

Handles all Classes of Accounts. Seventy per cent. of all Claims reported last year were paid. Write for terms.

System Copyrighted February 13th, 1889.

FAC SIMILE OF THE LABEL OF



The Best Scouring and Cleaning Soap in the World.

For cleaning woodwork, pots, kettles, pans, floors, painted ceilings, windows, and everything in the cleansing of which a Scouring Soap can be used it has no Superior. It is a larger cake, lasts longer, does its work better, and is cheaper in every way than any other Scouring Soap. Cut this out, and ask your Jobber to send you a box of *Pride of the Kitchen*. It is worth trying.

KIRK L. PERRY, Agent, TORONTO, CANADA.

W. BOULTER & SONS,

Picton, Ont.

PACKERS OF THE CELEBRATED

LION  BRAND

Canned Fruits and Vegetables.

Every can has a Lion on the Label. This label is a guarantee to the consumer that the quality is first-class. Ask your Grocer for the Lion Brand. Do not take any other.

Bay of Quinte Canning Factories.

Head Office, PICTON. Branch, DEMORESTVILLE.

E. P. Breckenridge, Toledo, Ohio, Pres. Edwin Norton, Chicago, Vice-Pres.

W. C. Breckenridge, Resident Manager.

The Norton Manufacturing Co.,

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit Cans, Lard Pails, Paint Pails and Cans, Baking Powder Cans.

Capacity, fifty thousand fruit cans per day.

Sole Agents in Canada for **Norton Bros., "Solder Hemmed" Caps, and Grocers' sample goods, and Haskell's sample cases.**

Cor. YORK AND QUEEN Sts.,

HAMILTON, - ONT.

THE MAPLE LEAF brand of Canned Salmon is the best brand packed on the Pacific Coast. Great care is exercised in packing, and the best fish selected.

A. WATTS & CO.

C. RICHARDSON & CO.

MANUFACTURERS OF

The Celebrated Bull's Head Brand Pickles,

SAUCES, JAMS, JELLIES,

CANNED FRUITS AND VEGETABLES.

SPECIAL PRICES IN

CANNED TOMATOES.

EVAPORATED APPLES and MAPLE SYRUP

125 River St., Toronto.

Fraser River Salmon.

"ROYAL"

- AND -

"BRITANNIA"

Brands of canned salmon are the finest packed in British Columbia. The canneries being situated at the mouth of the Fraser River are in a position to pack their fish fresh from the boats.

BELL-IRVING & PATERSON,

AGENTS,

Vancouver and New Westminster, B.C.

C. G. Hobson & Co.,

COMMISSION MERCHANTS.

AGENTS FOR

Princess, Diamond and Stanley

brands of canned salmon. We pay special attention to consignments placed in our charge.

C. G. HOBSON & Co.,
Vancouver, B.C.

SALMON

"Drysdale"
"Lynx"
and
"Red Star."

BRANDS

— OF —

British Columbia Salmon

Carefully prepared, full weight, and of best quality, every tin guaranteed.

All we ask is a trial.

WILLIAMS, BROWN & CO., San Francisco, Cal. } Sole Agents.

W. T. TASSIE, Toronto.
Agent for Ontario.

Established 1874.

W. H. SMITH,

Wholesale Produce

Commission Merchant

186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Produce Consignments solicited. First-class reference.

- PARISIAN - BLUE!

Is Stronger and More Economical

THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

TUTTI-FRUTTI

Chewing Gum,

AND OTHER STAPLE BRANDS.

ADAMS & SONS,

23 CHURCH ST., TORONTO, ONT.

Tutti-Frutti, Tampico, Black Jack, Sappota, Red Rose, Magic Trick, Taffy, Licorice, Caramel, Tulu, N. Y. Gum—100 and 200 pieces.

Send for descriptive circular containing description of goods, with elegant Lithographs, free. See our Price List, page 17.

FOREIGN FRUITS

R. S. GALLAGHER,

FRUIT AND COMMISSION MERCHANT

TORONTO.

111 & 113 King St. E., 77 Colborne St.

Telephone 1617.

R. C. MURDOCH AND CO.,

Commission and Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

29 Church St., Toronto

TELEPHONE 806.

J. Cleghorn & Son

WHOLESALE

Fruit, Fish and Oyster Dealers,

94 Yonge Street,

TORONTO.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

FINE GOODS OUR SPECIALTY

MADRE E' HIJO (7 SIZES).

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

VOL. IV. TORONTO AND MONTREAL, SEPTEMBER 19, 1890. No. 38

ABSOLUTELY PURE
DELICIOUS FLAVOUR
GREAT STRENGTH

Are the principal Characteristics of The

British America Starch Co's

PREPARED CORN.

H. A. NELSON & SONS

MANUFACTURERS AND Wholesale Dealers —IN— BROOMS AND WHISKS,

Brushes, Woodenware, Baskets, Cordage, Grocers' Sundries.

MONTREAL, - TORONTO.



ASK FOR MOTT'S

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND

Largest Sale in Canada.

Taylor, Scott & Co.

TORONTO.

THE BEST



IS THE CHEAPEST.

Retail Price, 25c.

For sale by all first-class grocers

MUNGO CIGARS, EXCEPTIONALLY FINE.

EL PADRE AND CABLE.

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

ALWAYS ASK FOR THE
'John Bull' BRANDS.
Manufactured by
BRYANT, GIBSON & Co.



AGENCY FOR—
Ganong's Lily Chocolates,
Terry's English Bottled Confectionery,
Negree's French Crystallized Fruits.

A. HAAZ. C. DE CARTERET.
A. HAAZ & CO.,
Bonded Manufacturers of
Honey Dew, White Wine, Malt and Cider
VINEGARS.
74 Bagot Street, - Kingston, Ont

Needham's
"The Favorite."
Polishing Paste.
USED BY HER MAJESTY'S SERVANTS
Gold Medals and Diplomas of Merit at all Exhibitions.
Dazzling Mirror Finish
Sold Everywhere in 5c, 10c, 15c, 20c & 25c Tins
The reputation of nearly a century as the most reliable preparation for Cleaning and Brilliantly Polishing BRASS, COPPER, TIN, BRITANNIA METAL, PLATINOID, etc.
Inventors and Sole Manufacturers, JOSEPH PICKERING & SONS, Sheffield. Pickering's Furniture Polish, Plate Powder, Knife Powder, Brunswick Black, Razor Paste, Metal Polishing Pomade (Red) Ye Olde Oak Furnishing Paste. T. E. CLATWORTHY, Sole Agt. in Canada, 34 Church St., Toronto.

GRIFFITH & CO.,
(J. McARTHUR GRIFFITH)
Auditor to the Institute of Chartered Accountants of Ontario, 1886 to 1890.
ASSIGNEE FOR CREDITORS.
Auditing and Business Investigation a Specialty
London-Canadian Chambers, Bay St., Toronto.
Telephone 1549—Cable "Griffith, Toronto."

GOLDIE & McCULLOCH'S SAFES
Have now a world-wide reputation. Their Fire Proof Safes have resisted the hottest fire in the biggest conflagrations, and their Burglar Proof has repeatedly foiled the Burglars; their security is unsurpassed on the Continent. A large stock kept at the warehouse of
GEO. T. BOSTWICK,
24 West Front Street, Toronto.
A Second-hand Safe for Sale Cheap.

EMBRO OATMEAL MILLS.
D. R. ROSS, - - EMBRO, ONT.
A CHOICE QUALITY OF
Roller, Standard and Granulated
Oatmeal
IN BARRELS, HALF BARRELS OR BAGS.
Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders.

DELHI CANNING CO
PACKERS OF
FRUITS, VEGETABLES, JAMS, JELLIES, CATSUPS and MEATS.
AWARDED
-FIRST PRIZE-
—: DOMINION CONVENTION OF FRUIT GROWERS :—
OTTAWA, FEB. 19, 20, 21, 1890.
☞ FRUITS IN GLASS A SPECIALTY. For sale by all Wholesale Grocers.

A Reliable Strength-giving Food
for Invalids. JOHNSTON'S FLUID BEEF for Convalescents.
The Analysis of the best chemists in the world, shows that it contains
23 per cent. of "Albumen," that forms Flesh and Blood;
33 1-2 per cent. of "Salts of Flesh." the stimulating elements of meat;
12 1-2 per cent. of "Mineral Salts" supplying phosphates for the bones
combining to make the most perfect form of CONCENTRATED FOOD.

Williamson & Lambe
STORAGE
54 & 56 Wellington St. E., Toronto.

DOES IT PAY TO ADVERTISE IN THE GROCER?
Here is what some advertisers say:

THE E. B. EDDY MF'G CO.,
HULL.
"We have now no doubt of the value of THE CANADIAN GROCER as an advertising agent."

KINGSFORD'S STARCH FACTORY,
OSWEGO.
After two year's trial write:
Another year's experience is an additional proof of the value of THE CANADIAN GROCER as an advertising medium.

ELLIS & KEIGHLEY,
Coffees, Spices, etc.,
TORONTO.
"Through its influence we have received liberal orders throughout Ontario and the distant Provinces."

BAY OF QUINTE CANNING CO.,
PICTON.
"Has been of great value to us as a means of reaching trade not only in Ontario but in Manitoba and British Columbia."

E. W. GILLETT,
Baking Powder and Chemicals,
CHICAGO AND TORONTO.
"We consider THE CANADIAN GROCER the best medium for reaching the trade in Canada."

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

J. B. McLEAN & CO., (Ltd.) PUBLISHERS.

115 ST. FRANCOIS XAVIER STREET, MONTREAL. · 6 WELLINGTON STREET WEST, TORONTO.

Vol. IV. TORONTO AND MONTREAL, SEPTEMBER 19, 1890. No. 38

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

A COMPREHENSIVE DEFINITION OF MESS PORK.

From the definition of mess-pork authorized by the Customs department last spring, that department deduced a corollary a few days ago, which excludes heavy clear pork from the class covered by that definition. This rider on a departmental decree was logical, because it was manifestly in pursuance of the original intent of the item in which was set down the duty on mess-pork. The rider was expedient as a means to give particular statement to a sense that could be got at without straining, but which would be the better of explicit wording. Because of the literal vagueness of the item in the tariff amendment, many American provision houses had been able to get in heavy clear pork as mess pork, and the Customs department felt it to be necessary to authorize a definite discrimination between mess-pork and heavy clear pork. The department's ruling made heavy clear dutiable at 3c. a pound, and not at 1½c. as mess pork is. Representatives of the lumbermen of the country and of Chicago pork-packers, however, protested against this ruling as soon as the acting head of the department returned from his vacation, and their protest before him and the Minister of Finance was successful in overthrowing the rule of the department, which had discriminated between mess pork and heavy clear pork. The petition of the lumbermen's and Chicago pork packers' delegation was granted, and heavy clear is now admissible at 1½c. per pound.

Thus has the government to a large extent undone the work of last session. That work left us in a position to begin with encouragement the culture of Canadian hogs on a large scale. This is the second concession made directly to Canadian lumbermen, but indirectly and with equal profit, to United States pork-producers, and the concessions have been made after a very firm beginning in the interests of native producers. The boneless western pork will come in as mess pork, but once here it will be sold as clear pork. Already American packers are opening up stores in this country from which they will sell long clear bacon, which they brought in as mess pork. And this is happening while the American Congress is enacting tariff legislation that is specially hostile to Canadian trade.

INCREASED COST OF TURKISH CABLES.

Importers of Sultana raisins and other dried fruit grown in Asia Minor, were recently puzzled for a few days to account for the non-responsiveness of their agents in that oriental quarter. Answers that were expected thence immediately upon receipt of important cable inquiries or advices were not forthcoming at all. Messrs. Bendelari & Co. of this city recently sent a despatch to a house in Smyrna, and received no reply, though one was awaited long after it was due. A second one was sent, to which a reply came, accounting for the silence that the first had not broken. The reason the second inquiry was answered, was that it had been worded in undisguised English. This, or any other national speech, is an unusual medium of cable communication in commercial circles. There is a system of cable parlance used by business men which is called the Code. One word in it will stand for a lengthy phrase, or for a group of particulars. An importer or exporter can find in it all the material he wants to word any commercial despatch. Secrecy is not more the object than is brevity. A man who is sending two or three cables a week would gladly make use of a cypher system if by it he could make one word stand for five words of his own language, particularly when every word used costs 49c. to be transmitted to Smyrna. It is easily seen that at least half the expense of cabling is saved by the use of the Code.

The reason that Messrs. Bendelari and other importers received no reply to cables sent a short time ago, is that the Code is prohibited by the Turkish government. The Code has long been under prohibition, but has nevertheless been successfully and continuously used up to the present. The regulation forbidding it was looked upon by Turkish operators as a dead letter. But the breath of life has lately been breathed into the letter. This may be a time when the Porte may be extra-abnormally suspicious of foreign intrigue, or it may be some new civil servant has taken high office in the telegraph department, and wishes to show his zeal. The latter as a way of accounting for the matter, is a way not unfamiliar to the people of this country. Whatever the cause, the Code is now disallowed, no messages veiled in its terms are delivered, and importers have to pay two or three times as much for cabling, as all cables have to be so much longer.

THE INDUSTRIAL EXHIBITION

The Exhibition passed the meridian of its success on Thursday. It is now on the wane, not through the decline of interest in it, but through the flux of its appointed time. On the whole, it has been a triumph, though over its first week's course bad weather shed almost disastrous eclipse. That, however, did not prevent the progress of the great show's development. The work of occupation and display went on, until at the end of the week, the outlines sketched by the management were fairly distended by the concrete assemblage of heterogeneous products. The exhibitors ably backed the management, in its enlightened endeavors to make the show a success, by the abundance, quality and variety of their contributions to it. Nor was the patronage behind-hand. The grounds were filled, from the time the exhibits were all placed, until the hour of going to press. The first week was a time of preparation. That fact always makes attendance numeri-

cally lower for that week. This year there was added to the effect of that circumstance, the untoward behavior of the weather, which threatened to extinguish the fair on the first Thursday. The average, however, has been pretty well preserved in the sum of the two weeks' attendance. We give below brief reference to some of the departments which have an interest for grocers.

HONEY.

The exhibit this year is notable for a great shrinkage from the amount shown last year, and usually shown in all years. This shrinkage is no consequence of a deficit in the year's yield, but is merely the effect of an Exhibition rule that is in operation this year for the first time. That rule has been imposed by the necessity for economy of space that is yearly becoming more restraining upon the committee's liberality. Each exhibitor was given very much less room than was assigned a year ago. Consequently, the total honey exhibit was smaller. It amounted to 20,000 pounds, a weight which was often surpassed by the products exhibited from a single apiary. But while the exhibit fell so far short of the quantity formerly to be seen at the Exhibition, it was more than up to any former honey display, in the opinion of bee men, ever seen in that building.

While the smallness of the exhibit signifies nothing as to the productiveness of the year's flow, yet it would not greatly mislead if it were taken as representative of that, too. For the yield is only from one-half to two-thirds of what it was last year. The flow was abundant in the earlier months of the gathering, but became quite stinted as the season advanced. There is but a short crop of inferior honey. The basswood bloom, which provides the chief nutriment for the secretion of the lower grades, although of fine promise was of short duration. In this respect it was like the rich apple bloom, which came to so little. The bees fed this year mostly on clover and thistle blossoms, which yield the best of honey, but which cover only a part of the honey-gathering season. Prices, therefore, are likely to be good ; the great scarcity of low grades, the very considerable shortage in the whole crop, and the poor yield of fruit, all operating to make honey rather sure of a good market.

Among the appliances for extracting honey, though a multifarious assortment of them was shown, there was little to be seen that was not exhibited last year. The solar wax extractor, the invention originated or elaborated by Mr. Alpaugh, of St. Thomas, was the most novel thing to be seen. Another, of special interest to the grocer, is a section crate, furnished with the usual glass front, but, in addition, with a wooden slide like that of a match-box, which permits a section to be removed for sale very conveniently. The prizes were numerous. The number of competitors in any section did not exceed nine.

BUTTER.

The foreigner who would take his opinion of our national butter-making from the picture presented now in the dairy department of the Exhibition, would be certain to be highly prepossessed in favor of the handiwork of our countrywomen. The contrast between the scene now at the Exhibition and that which may be beheld in the month of April within the warehouse of any produce commission dealer in this city, is staggering, inexplicable. It is a contrast which should have its lessons for the country merchant. Of the two spectacles—that of the dairy exhibit, and that of the spring market —which has the country merchant contributed the more towards bringing to its visible condition ? It is a great pity that exhibit, so grateful to the senses of smell and sight, were not more truly representative of the domestic butter-making of this country.

DAIRY UTENSILS.

If the appearance of the butter in the dairy department is itself a deceptive laudatory offering to the excellence of our butter-making, the various mechanical devices for making and preserving butter good are equally flattering to the interest, supposed to be wide-spread in this country, in the cause of good butter. We should make good butter, it may be supposed, if we use the apparatus that we have developed or introduced. One of the most scientific mechanisms for the dairy is exhibited by the representative of a Glasgow firm. It is a cream separator. In it, centrifugal action is employed to separate the lighter particles of cream from the heavier volume of liquid in which they are suspended. The very high rate of velocity with which this machine causes the milk to revolve, is a rapid and sure means of separation, the light element—the cream—being whirled together in the centre, the heavy—the skim-milk—being whirled to the outside of the vortex. A channel for the reception of the cream, which ends like the issue of the spiral groove in a screw, carries it off into a vessel placed to receive it. The cream is thus taken from purely new milk, and is ready to churn in its freshness, before it has been tainted, as it must be, in the long course of stagnation considered necessary by the old way to raise cream.

Various kinds of churns, all embodying some principle that is of merit in the economy of butter-making; numberless packages, for keeping, storing and shipping butter; refrigerators, grocers' pails, etc., are exhibited. The mechanical contrivances do not seem to be wanting to the maker of butter. The skill, care and handling now need improving if the general quality of our butter is to reach the high standard exemplified in the quality shown. Cheese boxes and cheese presses are also to be seen in many degrees of size and quality.

COUNTRY PRODUCE.

Potatoes, onions, carrots, beets, cabbage, cauliflowers, etc., make a very good show this year. Whatever the sum total of the yield may be, it is evident the country does not lack specimens of superior growth. The general expectation seems to be in favor of very good crops in these vegetables. The North West Territories' contribution to the department indicated was large, typical and of excellent sample.

GRAINS, ETC.

From the agricultural hall is wafted an aroma pleasing to the nasal sense and to the patriotic instinct. A more bounteous offering of first fruits this country has not made for many years in that building which is consecrated to the service of Ceres. In this exhibit lies the earnest of a better financial order of things. The value of the grain that is in the country should be felt in increased buoyancy throughout our whole social system. The grain exhibit bodes well.

WINES, LIQUORS, ETC.

The products of Canadian breweries and distilleries were as full and varied as usual. Manitoba ciders, porters, ales, stouts; Pelee Island wines, etc., were very attractively displayed. The barley, hop and grape crops are all very good this year.

TOBACCO.

A very instructive object lesson in tobacco may be learnt by the spectator who cares to go through specimens in all the stages from the crude to manufactured product, for all are to be seen in the main building.

SALT.

Table salt, in linen, paper and glass packages ; coarse salt in barrels, sacks and bags; salt of all kinds and for all purposes was tastefully exhibited.

SPICE MACHINES.

Coffee cleaners, crushers and spice crackers are there for the investigation of the grocer. Details, illustrations and prices can be learnt on the spot.

THE TRINIDAD EXHIBIT.

The Trinidad exhibit is made up chiefly of articles that would be sold in this country by the grocery trade. A line of steamships, subsidized by the Canadian government, now makes a link between the trade of that British island and this country, so that it is not improbable a considerable demand for Trinidad products may take root in this country. Among the articles exhibited are : dried bananas, guava jelly, banana cake, dried pineapples, pineapple jam, mammu apple jam, various grades of honey, varieties of pickles of Trinidad vegetables, Brazil mountain cabbage, hot sauces, Trinidad relish, (for roasts, etc.) cocoanuts, molasses, sugars, rice, white rum, sauce, nutmeg, coffee beans, crude cocoa, refined cocoa, cocoanut meal, etc. The exhibit is a very interesting one, and gives a hint of the lines that will be apt to be the next new ones introduced to the public through the grocery trade of this country.

THE SPANISH AND CUBAN EXHIBIT.

Other products for which overtures have lately been made to open a market in this

country were illustrated by the exhibit of the Spanish Vice-Consulate. The lines shown were wines, cigars, pickles, cork and chocolate.

BISCUITS.

Christie, Brown & Co., had their usual full display of crackers, etc., which they made a popular feature of the main building by their gifts of samples.

VINEGARS.

The Badgerow-Falconer Company had a very fine exhibit of vinegars and syrup. It was large and very tastefully displayed. The whole case of bottled stock presented in this exhibit was bought by Mr. J. Butcher, the Queen St. grocer. The Badgerow-Falconer firm has a trade that extends into the United States, 100 cases of their syrup and 25 cases of their malt vinegar having been shipped a few days ago to a Buffalo customer.

BAKING POWDER.

The Cook's Friend is on hand again this year. That baking powder appears to be always adding to the big constituency of consumers it has long been a standard with.

FILING CABINETS.

A prominent feature of the grand display of the Office Specialty Manufacturing Co., 118 Bay street, at the Exhibition, was the big Shannon Filing Cabinet made expressly for Eby Blain & Co. wholesale grocers of this city. The largest letter and bill filing cabinet yet made in Canada for any one firm. 108 Files—with labels classifying and distributing one years business of that firm. The contents are subsequently transferred to books or binding cases for future ready reference. Every grocer should have one of these cabinets.

PICKETT'S EUREKA COFFEE CLEANER, STONER AND GRADER.

This machine, manufactured by W. I. Brotherton & Co., Bay City, Mich., is one of immense value to large dealers in coffee. Through an ingenious combination of draft and gravity it accurately cleans and grades coffee of any description, such as Jamaica, San Domingo, Savanilla, Hayti, etc., at one run through, not only removing chaff and ordinary dirt, but all stones and other foreign matter, at the same time carrying the perfect beans to one box, the smaller imperfect ones to another and very small and broken beans to a third ; in other words thoroughly cleaning and perfectly grading the coffee ready for market. It has a capacity of 2,000 lbs or more per hour, requiring little power. The same firm manufactures the Watrous Spice cracker, which greatly simplifies and lessens the work of preparing spices for grinding, and its makers claim will save its cost to even small spice manufacturers in a short time. The Canadian patents for both machines are for sale. Full particulars may be obtained from the manufacturers.

THE UNITED STATES CUSTOMS TARIFF.

To each item of the following list of Canadian products are appended the customs rates that were levied under the old and that are to be levied under the new United States tariff respectively. The new tariff will be in force after the first of October, unless the time of grace to United States importers is further extended by some arrangement not at present likely to be effected. There is also a shadow of contingency in the possible refusal of the House of Representatives to acquiesce in the changes introduced by the Senate after the Bill left the former chamber, but the possibility is one that may be practically ignored. So far as the action of the lower house is concerned, the Bill may be considered passed.

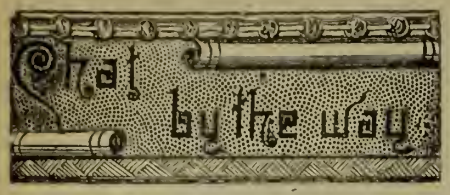
	New tariff	Old tariff.
ANIMALS.		
Horses (per head)	$30 00	20 per cent
Cattle	10 00	20 "
Cattle (under 1 year)	2 00	20 "
Hogs	1 50	20 "
Sheep	1 50	20 "
Lambs	75	20 "
Other live animals	20 per cent	20 per cent
Poultry (live, per lb)	3 cents	10 "
Poultry (dressed)	5 "	10 "
BREADSTUFFS.		
Barley (per bushel)	30 cents	10 cents
Barley malt	45 "	20 "
Oats	15 "	10 "
Rye	10 "	10 "
Wheat	25 "	20 "
Wheat flour (bbls)	25 per cent	20 "
Oatmeal (per lb)	1 cent	½ cent
DAIRY PRODUCTS.		
Butter	6 cents	4 cents
Cheese	6 "	4 "
Milk (per gallon)	5 "	free
Eggs (per dozen)	5 "	free
VEGETABLES, ETC.		
Beans (per bush)	40 cents	10 per cent
Potatoes	25 "	15 cents
Other vegetables	25 per cent	10 per cent
Hay (per ton)	$4 00	$2 00
Straw	30 per cent	free
LUMBER.		
Hewn Timber	10 per cent	50 per cent
Pine timber (1,000 ft.)	$1 00	$2 00
Spruce clapboards	1 50	1 50
Other lumber	1 00	1 00
(Additional duties on planed lumber are unchanged.)		
Cedar posts, etc	25 per cent	free
Laths (per 1,000)	15 cents	15 cents
Pickets	10 per cent	20 per cent
Pine shingles (per 1000)	20 cents	35 cents
Other shingles	30 "	35 "
Staves	10 per cent	10 per cent
Furniture	35 "	35 "
FISH.		
Fresh (per lb)	½ cent	½ cent
In barrels	1 "	1 "
Herring (fresh)	¼ "	¼ "
Other	½ "	½ "

THE SUGAR SITUATION.

The course of the sugar market during the past six weeks and the present position of the world's supply afford a fresh illustration of the "unexpected" coming to pass, and a good many are now inquiring why it is so, and what has become of the sugar. The largest crop of beet sugar ever produced on the continent of Europe has disappeared with surprising rapidity, and the world's supply of cane sugar is likewise at a very low point, and as a consequence prices have been steadily advancing under the legitimate influences of supply and demand. The position is in striking contrast with that of a year ago, when a speculative deal in Europe attempted to buy up and corner the available supply, and, while it succeeded in temporarily raising prices to a much higher level than has been reached this year, the end was disastrous to a large majority of those who took part in the deal. A very different state of affairs, however, has existed this season, for, without the aid of speculation, the actual requirements of consumption have so far used up the available supply of the world that there is at present an absolute scarcity, which is likely to be still more marked before new crop supplies come upon the market. Eight months ago there was no indication that prices would reach their present level, because attention was fixed upon the enormous beet crop that was being produced in Europe, but large as that crop has proved to be, reaching the unprecedented total of 3,630,000 tons, it is now apparent that sufficient allowance was not made for the increasing demands of consumption. There was still another feature of the situation last winter that did not receive sufficient attention, and that was, that the invisible supply of the world had been very closely absorbed, furthermore that the world's production of cane sugar in 1888-89 was smaller than for three preceding years. As a consequence the outlet was larger and a larger crop of beet sugar disappeared with much greater facility than would have been the case under normal conditions. The extent to which the requirements of consumption have drawn supplies from unexpected sources is shown by the fact, that during the past season the continent of Europe exported to India over 100,000 tons of refined, which is entirely a new market for continental refiners, while American refiners exported of their product since January 1st to date nearly 16,000 tons against only 221 tons the year previous, the bulk of which was absorbed by Great Britain. The present condition of the world's visibie supply—and it is generally admitted that there is nothing hidden away and out of sight—shows that apparent consumption last year was very much larger than estimated, and that the surplus margin now available is none too large to supply absolute wants until the new crops are ready for market. Under these circumstances the prospects of the next crop are of peculiar interest. There has been a large increase in the acrage of beet sowed this year in Europe, but thus far the weather has been so unfavorable on account of a preponderance of rain and moisture, that the latest tests show a material falling off in the weight and saccharine value of the beets, and hence the yield of sugar will be relatively much smaller. No definite estimates have been ventured yet, but M. Licht estimates that the crop will not exceed that of last year. The cane crop prospects, however, are much more hopeful than in 1889, the Louisiana crop, which will be the first to effect this country, promises to be unusually large, and while it is early yet to foreshadow with any definiteness the outlook in the West Indies, the progress thus far has been far more favorable than last year. The total production of 1890-91, promises, therefore, to be larger than last year, but against this must be placed the probabilities of increased consumption, which in this country will be stimulated by contemplated changes in the tariff.—N.Y. Shipping List.

The retail liquor dealers of Toronto are up in arms against the brewers and distillers. The dealers have formed an association, of which nearly every shopkeeper in the city is a member. By-laws and rules are being prepared for adoption. One of their complaints is that the brewers supply small customers direct, and thus deprive them of the trade for which they pay a heavy license to enjoy. A meeting was held in Shaftesbury hall the other night, but owing to the absence of the president very little business was transacted.

CAIRN'S
HOME MADE MARMALADE.
The following houses have just received some fresh stock of this wholesome breakfast delicacy:
Messrs. Turner, Rose & Co.
" Caverhill, Hughes & Co.
" Kinlock, Lindsay & Co.
" Wm. Donahue & Co.
" Lockerby Bros.
" Lightbound, Ralston & Co.
" L. Chaput, Fils & Co.
" N. Quintal & Fils.
" Geo. Childs & Co.
" Hudon, Hebert & Co.
} Montreal.
Messrs. Perkins, Ince & Co.
" Smith & Keighley.
" J. W. Lang & Co.
} Toronto.
BLAIKLOCK BROS, General Agents, 17 Common St., MONTREAL.
Agents for Toronto : Steel Hayter & Co.



Mr. J. McArthur Griffith, accountant, Toronto, was one of our visitors at the Exhibition.

Carling Bros., of Exeter, sold Mr. Dunseith, of St. Mary's, 6,000 lbs. of butter last week.

Mr. Carling, of Exeter, was a visitor to the Exhibition this year. He still wants THE GROCER.

Mr. James Corcoran, grocer and liquor merchant, of Stratford, has disposed of his stock to Mr. McIlhargey.

Benjamin Bailey, head of the firm of B. Bailey & Co., broom manufacturers, Kingston, died on Saturday of motor ataxia, aged 49 years.

Among the London delegates to the Dominion Wholesale Grocers' Guild, which met at Quebec, were Messrs. M. Masuret and E. B. Cleghorn.

J. M. Scott, with Strang & Co., wholesale grocers at Winnipeg, was a passenger for Toronto on the Athabaska last week. Mr. Scott will return home this week.

Mr. E. Powis, of MacKenzie, Powis & Co., Winnipeg, is taking a holiday east. Mr. Powis is an old traveller of the east, and his many friends welcome him on his visit.

Mr. J. A. Cockburn, of Cockburn & Son, general merchants, Sturgeon Falls, was married on the 10th inst., to Miss Maggie Parry, niece of John Parry, J. P., Dunnville.

The other morning a horse belonging to Westren & Jones, grocers, 419 Yonge street, Toronto, ran away, and a boy who was driving it was thrown out and badly shaken up.

S. Bailey, of the firm of Bailey & Sons, broom manufacturers, Kingston, received a circular last week inviting him to speculate in green goods and promising him big returns. He did not bite.

McMeekin & Co., growers and importers of Indian teas, London, send THE GROCER a colored plate showing the growth of the consumption of Indian and Ceylon teas in Great Britain, and the decline of China teas since 1849.

Secretary Wills, of the Board of Trade, has received a letter from Messrs. Dubois & Bouilla, commission agents of Guatemala, offering to effect sales of articles manufactured in Canada in that country, and offering to place before Canadian consumers the agricultural products of Guatemala.

Mr. Harry Langelier, of Winnipeg, passed through Toronto for Montreal Monday week. Harry is one of the best travelling men in the far west, well known and well liked. His many friends will be pleased to hear of him having done what he terms a land office business this fall.

A man named Duncan MacFarlane, of Alvinston, who has been managing Paul Weidman's store at Glencoe, had been stealing money from the firm for a couple of years past. He was caught in the act, gave a mortgage of $400 on a farm he possessed, and left shortly afterwards for Detroit.

One of the most respectable and solvent business men of Brantford has received a circular inviting him to correspond with a certain man with a view of purchasing $25,000 worth of United States bogus notes for $1,000. The address to which he was to telegraph was Morris J. Gandy, New Oxford, Adams Co., Pennsylvania.

One of the pleasures we have is seeing where and how the retail supplies are made. Last week our representative was shown through the factory of J. McLauchlin & Sons, Owen Sound. They now have one of the most complete biscuit and candy factories for its size in our country. Mr. McLauchlin takes a pleasure in showing visiting trade men his place.

Joseph R. Cherrier died last week in St. Joseph's hospital, Hamilton. Mr. Cherrier was some time ago one of the most prosperous and well-known of Hamilton's grocers. For many years he was a member of the firm of Cherrier Brothers, Market square, and afterward carried on business on his own account. He was a prominent member of St. Mary's Roman Catholic congregation. He was in his 65th year.

John A. Craig, aged 37 years, one of the best known commercial travellers and a highly regarded citizen of London, died Saturday morning of typhoid fever, after a few days' illness. He was a Presbyterian and a prominent Sunday school worker. He was a Mason and Oddfellow, and also belonged to the Royal Arcanum. He was born in London, and leaves two girls, aged 8 and 5, his wife having died five years ago.

Fire was discovered early on Saturday morning in W. O'Connor & Co's tea and coffee store in Hearn's block, St. George's square, Guelph. The proprietor lives over the store, and the family escaped through the skylight of the roof with only their night clothes on. The flames were confined to the one store, but not an article was saved. The loss on the stock, fixtures and furniture is about $4,000; insurance on building, $500.

A man giving the name of John McDonald went into Tuckett's tobacco factory, Hamilton, and asked to see Mr. Tuckett, whom he professed to know. As Mr. Tuckett was not in the visitor said he would wait, and the clerks went on working as usual. But on looking up a few minutes later Mr. Lamoreaux, the bookkeeper, saw McDonald slipping out with a caddy of tobacco under his arm. The fellow saw he was observed, and ran, but Lamoreaux caught him, and he was locked up to answer for his shortcoming. He was sent to gaol for a month.

Efforts are being made by the business men of Madoc for a closer connection with the C. P. railway, and by close connections with all passenger trains night and day at Ivanhoe station on that road by a cheap bus line. The Ivanhoe station is only a few miles south and connected by a first-class gravel road. A letter has been received by Mr. Wood in reply to the application, and it will in all probability be carried out. Express, mails, passengers and light freight can then be delivered by that line twice a day.

Mrs. A. E. Irvine, of London, tobacconist, assigned on the 4th inst., to Mr. E. Weld, barrister, for the benefit of her creditors. The Division court bailiff having seized under an execution prior to the assignment, and having refused to withdraw from the premises in favor of the assignee, the store was locked up during the following Saturday. Later, an injunction against the bailiff was obtained by the assignee, restraining the bailiff from any interference with the assignee in the performance of his duties, and the business is now being carried on again.

A recent order of the treasury department at Washington is likely to have a harassing effect upon those who import or ship goods through the United States in bond. The order is that all goods bonded for Canada must be corded and sealed. When a package reaches the United States frontier the customs officials place a cord around each package and affix a customs seal thereon, making a charge of ten cents per package The order is of a vexatious character, but if persisted in will stop importations via New York and the shipment of goods from Ontario to British Columbia by the Northern Pacific route.

The Badgerow-Falconer
Bonded Vinegar Manufacturing Company
Highest Medal Award Toronto Exhibition.
Telephone 1261 69 & 81 Jarvis St., Toronto.

G. H. Wedgwood & Co.
Manufacturers of
Grocers' Japanned and Enamelled Goods.
Owners of the most complete plant in the Dominion for
SHOW-CARD MOUNTING.
eow 79 Jarvis Street, Toronto.

ROSS'S ROYAL
BELFAST
GINGER ALE
IS THE
BEST IMPORTED

Ross's Royal Soda Water.
" " Seltzer Water.
FOR SALE BY
ALL FIRST-CLASS GROCERS.

DRUM TAPS.

Leaves from the Diary of a Commercial Traveller.

BY WM. H. MAHER.

CHAPTER I.

Although I was not twenty years old when I made my first trip on the road as a salesman, I had been at work for eight years, and was, in many things, as mature as most young men of twenty-five. Part of those eight years was spent as a boy in a Connecticut factory, but during five or six of them I worked in the factory office. At nineteen I followed Greeley's advice and "went west," securing a position as book-keeper in a wholesale hardware store. Everything about the stock and the way of doing business was new to me, except such tools as we had formerly bought as supplies in the eastern factory; tools used by machinists and carpenters, and everything that came under the head of mill supplies. In these items I had a better understanding of the goods than had clerks of much longer experience, but in farm tools, builders' hardware, tinners' and blacksmiths' tools and stock, I was very green. But I posted myself as well as I could, when I was able to be away from the books, and I began to be ambitious to be a salesman, and to go "on the road."

I was determined to better my condition, and to get into such grooves as would one day take me out of the ranks of clerks, and give me a place in the firm. In the East advancement had seemed surest by way of the office, in the West everything seemed to depend on a man's ability to sell goods and hold his trade. I was not long in the house when I observed that the traveling men seemed to be the real managers. They were consulted upon every purchase; they were advised with as to credits, and they seemed to go in and out as their own sweet will suggested. As I became acquainted with other houses on the street, I also noticed that when a clerk was taken into partnership, it was not the book-keeper, nor the stock clerk, nor the house salesman, but it almost invariably was the traveling salesman. Seeing and noting these things I concluded that I would be a "drummer."

But, after settling this to my satisfaction, there remained a harder task before me, and that was to persuade the firm to send me out on a trip. The senior was not a very enthusiastic man. You might sit beside him and work yourself into a white heat of excitement as you went over your plans or your purposes, but he would come out of the campaign just as cool as he went in. With him business was dollars and cents as well. I fidgeted over my books quite a while before I was able to open the subject, but finally I broke the ice:

"Mr. H., I believe I could sell goods on the road; I wish you would let me make a trip this spring."

He did not look up, but said in a dry way:

"What makes you think so?"

"I feel it in me."

"Are you sure it isn't colic?"

I had no answer to make to such a question as that, and I kept still.

We scratched away at our books in sil-

EDWARD ADAMS & CO.
ESTABLISHED 1846.
Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,
Tobaccos, Wines and Spirits
95 & 97 Dundas St., London, Ont.

Geo. Robertson & Son.,
WHOLESALE GROCERS
Ontario Street,
KINGSTON, ONT.,
CANADA.

ELLIS & KEIGHLEY,
IMPORTERS AND MANUFACTURERS.
COFFEES, SPICES, MUSTARD,
EMPIRE BAKING POWDER,
DANDELION COFFEE,
Puddine, Jellyine, Etc., Etc.
BAY STREET, - TORONTO.

Batger's Jams,
All varieties.
Batger's Marmalades,
University and Orange.
All New Season Fruit, best in the World, packed in pound glass, two, four and seven, new style easy opened tins, at selling prices by
JAMES TURNER & CO.,
WHOLESALE GROCERS,
HAMILTON.

ence for several minutes, and then he turned to me :

"You have never sold any goods, have you ?"

"No, sir."

"You haven't been around the stock much since you came here ?"

"Yes, sir ; whenever I could be out of the office."

"And yet you think you could go out on the road and make a profitable trip, do you ?"

"I think I could."

"Well, I don't see why you should think so."

"I am pretty confident," said I, "that I can sell goods, and am willing to go out and try it. The expense of being out a couple of weeks will not be much, and if I find I am not doing well I can come home."

He seemed struck with this view of the matter and with my earnestness, but did not decide the question then.

The junior partner was an entirely different kind of a man. He was ready to take chances in anything, and if you went about it right you could talk him into agreeing with you upon any project promising profit in about fifteen minutes. I went to him and won him over to my side, and then waited for some sign from the senior. In a few days it came.

"Supposing we let you make a trip, when do you want to go ?"

"Next Monday morning," I answered.

"Are the books in shape ?" he asked.

"They will be then."

"I have been talking the matter over with Mr. G., and we have decided to let you go out on the C. & T. Road. You can try it for a week, and if you do at all fairly you may finish the trip. If you find it is not paying expenses, come home on Saturday night."

"Give me some idea of the amount I ought to sell to pay expenses."

"If you sell $100 a day you may keep on ; if you fall very much short of that, you had better come home."

"How much do the other boys average ?" I asked.

"Peter's sales run about $900 a week ; Chris sells from $1,000 to $1,200. We are well satisfied with $150 a day."

I immediately made up my mind that I would sell $1,000 a week or else I would stick to book-keeping.

Our business was shelf hardware, nails and glass. We made a specialty of cutlery, because it was profitable. The firm had not been in business many years, and had some heavy houses to compete with. The road I was to take was the hardest one to sell goods on leading from the city. Whether it is the case to-day or not I do not know, but at that time it was always very hard to sell goods eastward from any given western city. The roads leading from city to north, south or west brought trade to you, but the road going east always carried trade to the eastern city.

One hundred miles east of us was a city three times as large as ours, and on the road I was going the merchants naturally turned to this city for their goods. I was to be tested on the hardest route, but I did not mind it so much as I would have done had I known more about it. Then it was reasoned that, as I was a new man, I might as well take in a number of towns where we had never sold any goods up to this time.

I bought a blank book, had it indexed, and then began to post up for my journey. I commenced at one corner of the store and kept right on down that side, then around until I came to the place I started from. I opened a package of every article I came to; had the boys explain to me what it was for, if I did not know ; entered the name in my book under the proper letter, put down the different sizes or numbers if there were any, over each size writing the cost, and under it the selling price, being assisted by the head salesman.

In this way my book gave me a complete inventory of our stock and what it cost. As to the selling mark, there was not much reliance to be placed upon it. I told the senior I would like some instructions on this point.

"There is little to be said," he replied ; "the only instruction we give is to get all you can. When you must sell low, why, sell low; and when you can get a big profit, get it. You must feel around and see about what your man has been paying and govern yourself accordingly."

That was a satisfactory way so far as I was concerned, and I was turning away satisfied, when he called me back again.

"Have the boys been telling you the points to watch closely ?"

"No, sir."

"They ought to have done it. In our business there are a great many different qualities of the same goods. Now if you quote a price for a leading brand and your customer has been buying a poorer and cheaper article, you will have trouble, unless you are able to explain and convince him of the difference in the goods. For instance, a man here to-day wanted some German-silver spoons ; I quoted them at $30 a gross for tables ; he said he bought of our neighbors for $27. Now, we keep none but Hall & Elton's, and they are 10 per cent. higher and better than any other brand. I explained the difference to him, gave him my experience with other spoons, and sold him. Points like this will constantly come up, and you must be ready for them. As you haven't any experience to fall back upon, you must draw upon your imagination."

I supposed this was the end of the lesson, but he began again.

"When you go into a store and have told your story, the chances are the man will want to test your prices, and will ask your figures on certain articles. In these circumstances you want to quote low prices, because he will ask you about things on which he is posted. On the route you are going some goods are sold very cheap, and you had better quote leading articles very low to every hardware man, but when you come to cutlery and notions stick it on ; he will never know the difference."

This time I was allowed to go, but my ideas were a little mixed. I was to draw on my imagination for experience, to quote leading articles low, and "stick it on" cutlery and notions. When I sat down to think it over, I was like the boy who "wanted to go home." I was not at all sure but that I would have done much better to have stood by my desk. But I had gone too far to turn back, so I sat down and wrote to the men on the route whose names were on our books, saying that I would be at their place in a few days, and hoped they would find it convenient to give me an order for goods.

When this was done I went out to see the sample trunks, and when Saturday night came I was ready to be off on my travels bright and early Monday morning. As I left the store the stock clerk called out : "Here's a story of a traveling man, that I want you to read ; you will find it profitable for correction, reproof and instruction." It had been written by a well known wholesale dealer of our city, and under the circumstances had peculiar interest for me. Here it is, worn and torn, but it has slept in my price-book for years.

OUR NEW TRAVELING MAN.

His name was Smith : John Smith. I am aware that when I say this I throw some doubts upon the truth of my sketch, but I beg the candid business reader to remember that the only John Smith who ever figured in fiction was the one who held his place in the business world because an Indian maiden endorsed his papers, and probably furnished collaterals to help him along. Since then John Smith has been dropped by novel writers, and is only allowed to appear in print when the most matter-of-fact incidents are related.

Mr. John Smith was a real, flesh and blood individual, and he appeared in the counting room one morning asking for a situation. I looked him over from head to foot, and he looked at me. I have no doubt his opinion of me would be more entertaining reading than would be mine of him. I said to myself, if his tongue is smooth enough to tell a good story, his face will be a sufficient introduction. His cheeks were rosy, as if he was just off the farm ; the whole impression one gained of him was that he was an innocent, honest, good-natured big boy. And yet, if with that appearance in his favor he was shrewd and cute enough to get big profits, what a jewel of a traveling man he would be !

"Yes," said I, "we want a traveling man. Have you ever sold goods on the road ?"

"No, sir; I have been in a retail store down in the centre of the State, but am anxious to get into a wholesale establishment."

"You would like to travel, eh ?"

"Yes, sir."

"What makes you think you could sell goods on the road ?"

"Well, we want a man to go over the new roads just opening in the North," said I, "and, if you want to take hold, we will give you a chance."

"What salary do you give ?"

"We will give you what you are worth, and the more that is, the better we will be pleased. You will have to stay a few months in the house to become familiar with the goods, and during that time we will let you draw enough to pay your actual expenses ; after you have made a trip, we will then agree upon your salary."

John was satisfied, and in a few days came to work for us. Perhaps the first of his excellences that I noticed was that he was a very artistic whistler. At certain intervals the whole house would echo his music, and if I took the trouble to look out into the packing room, I would be certain to see Smith stretched on the ledge and whistling to the rest of the clerks and the porter, they standing in a semicircle around him. I concluded to give him free rein, for I saw that this whistling might be turned to good account in the country. As well whistle an order out of a man as tease it out of him, always providing the profits were good.

Then it struck me John was extremely careful of his person ; that is, his habits of personal cleanliness were extraordinarily well developed. Our business was selling hardware (and I admit at once that it is not the branch of trade for a delicate, sensitive

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO, ONT.

CANNED GOODS

Arriving this week. One car each of "Canada First" and "Lynn Valley" Corn. Dealers who handle these choice brands will please send their orders early. We have a few lots of finest brands Peas left, also new pack of "Lynx" Salmon the quality this season is exceptionally fine.

Sloan & Crowther

WHOLESALE GROCERS,

TORONTO.

H. P. ECKARDT AND CO

IMPORTERS

--: AND :--

Wholesale Grocers.

3 FRONT ST. EAST, TORONTO.

JAMES WATSON & CO.,
Established 1867.

A PICKLING POINTER

AS the pickling season is near at hand, we call the attention of Grocers to our Pickling Spice. Ask your Wholesale House for it—we keep it up to the Standard,—It is not reduced in flavor with low-priced spices to meet the demands for a cheap substitute.

James Watson & Co.,

Coffee and Spice Dealers.

Toronto Industrial Exhibition.

WE extend a cordial invitation to our customers and the Trade generally to visit us during the Great Fair and inspect our large and well-assorted stock of New Teas, Coffees, and Staple and Fancy Groceries

Yours respectfully,

EBY, BLAIN & CO.,

Wholesale Grocers.

Corner Front and Scott Sts.

[*Established* 1780.]



"LA BELLE CHOCOLATIÈRE."

W. BAKER & CO.'S REGISTERED TRADE-MARK

No Chemicals are used in any of *Walter Baker & Co.'s Chocolate* and *Cocoa Preparations.*

These preparations have stood the test of public approval for *more than one hundred years*, and are the acknowledged standard of purity and excellence.

T. KINNEAR & CO.

Wholesale Grocers, Importers of

TEAS,

SUGARS,

ETC.

47 Front St. East,

TORONTO, ONT.

SMITH & KEIGHLEY

WHOLESALE GROCERS.

NEW VALENCIAS.

NOW IN STOCK.

[New currants arriving by first steamer] New Figs and Sultanas on the way, expected at an early date.]

SMITH & KEIGHLEY,

9 Front St. E., Toronto

J. W. Lang & Co.

NEW VALENCIAS

NOW IN STOCK,

ex Circassian.

33 Front St. East,

TORONTO.

PERKINS, INCE & CO.

Wholesale Grocers,

TORONTO.

JUST ARRIVED.

New Season's Japan Teas.

WARREN BROS. & BOOMER,

IMPORTERS

AND

WHOLESALE GROCERS,

35 and 37 Front St. East,

TORONTO, ONT.

SUGARS, COFFEES AND TEAS SPECIALTIES.

THE

ST. LAWRENCE SUGAR REFINING CO'S

Granulated

and Yellows

ARE PURE.

- NO BLUEING -

Material whatsoever is used in the manufacture of

OUR GRANULATED.

1845 THE 1890

E. B. EDDY

MANUFACTURING COY'S

MATCHES

ARE THE BEST.

Long Established.

Unsurpassed.

FULL COUNT.

Made well on Honor. Sell well on Merit.

FACTORIES AT HULL, CANADA.

CONDENSED

MINCE MEAT

Put up in card board box. Packed in ¼ and ½ gross cases.

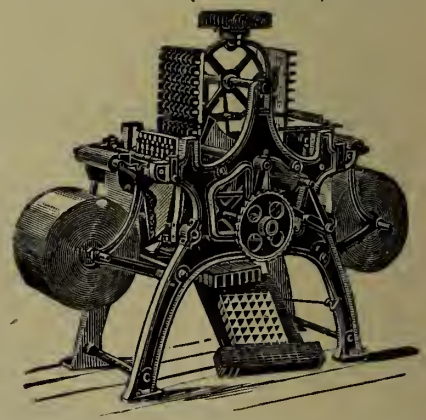
SELLS AT ALL SEASONS.

Will not injure in warm weather. Ask your wholesale grocer for it. Price $13.50 per gross. Patented in Canada.

J. H. WETHEY, ST. CATHARINES,
Sole Manufacturer in Canada.

Northumberland Paper and Egg Case Co

Sole Manufacturers of Machine Made Egg Case Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD, ONT.

It is not to the grocer's interest to buy every new article offered to him. He would soon be deluged with unsaleable goods. He must use his judgement as to good sellers. It is to your judgement alone that we submit "Surprise" Soap Don't buy unless you think it will sell but have a look at it. Send for a sample cake if you haven't seen it. If you think it will sell, and take in stock, you will make a good profit.

The St. Croix Soap Mf'g. Co.,
ST. STEPHEN, N.B.

nature), and Smith undoubtedly had his nerves painfully irritated a great many times in the day ; that is, in plain English, he was obliged to soil his hands.

Think of a person of refinement being compelled to lift, and weigh, a bladder of putty ! Or to handle an oily, sooty chain ! It must be torture, and torture of no mean degree. When you look at this in the proper light, you will see why so many young men are forced behind the counter of the dry goods stores.

At any rate, Smith was compelled to wash his hands every ten minutes of the day, and when he wasn't washing his hands and whistling he was blacking his boots. I had no fault to find with this. I sympathized with him. If I had been a little less busy I would occasionally have blacked my own boots ; not because I wanted to copy after John, but every man, and especially every business man, ought to black his boots once in a while. It is a duty he owes to society. Then, again, John's elegant boots would attract attention in the country, and you must get a man's attention before you can sell him. See ?

When he had been three months in the store, he told me he was fully posted about the stock and wanted to know when he should go on the road. I said he might go whenever he had his price-book ready, and towards the end of the week it was arranged that he should start next Monday morning.

Saturday morning I called him into the office, and gave him such advice as the manager of the house can properly lay before one of his clerks. Of course I was careful to treat him with that distinguished consideration that his position entitled him to ; he had consented to represent our house over the Long Valley R. R., but I was not to presume on that.

I told him he had been in the store long enough to see about what profits we expected, and that it was the profit that we were working for, not glory. At the same time I suggested that as he was carrying our name into a new field, a great deal would depend on first impressions, and it might be advisable to quote some goods pretty low, in order to gain a foot-hold.

His manner of receiving the advice convinced me that no natural timidity would stand between him and success. During all the time I was talking he picked his teeth with a quill tooth-pick, only removing it at such times as was necessary to suck air through his teeth. "He's cool," said I to my partner ; "he'll do."

The next Monday morning John came in to get some money to pay traveling expenses, and then he shook hands with everybody and started off. I may have had some misgivings as I saw him pass out at the door, but my fears were for his clothes, not for him. His coat was a new broadcloth, made specially for the occasion. His trousers were of some light cloth, very delicate in color. His vest was a fine white Marseilles, and his kid gloves were verging on lavender. Add to this a heavy gold watch chain—I won't vouch for its being solid—and you might well suppose that he was putting himself in danger. But when I remembered how careful he was of his hands and his boots, I took courage again.

A day passed away and the mail carrier failed to bring us a letter from John. That was all right, though it would probably crowd the boys when we did hear from him.

Another day, another, and another flew by, and still there was nothing from John. I got out of patience with him for holding his orders so long, but didn't know where to write or telegraph him.

At last we heard from him. If he did not send the big bunch of orders we expected, he gave a good reason for it. Here is the letter ; I keep it in a certain pigeon-hole of my desk to show my traveling men occasionally.

GENTLEMEN :—Send Root & Co., York Centre, 3 kegs 8d. nails, $3.15 ; 2 kegs 10d. nails, $2.90. Terms, 90 days. I could have sold more goods if prices had been right, but as it was I left quotations and the parties promised to send in orders. I think I can eventually build up a big trade on this road. Please send my washing to Blue Lick, where I will be next Wednesday.

Respectfully yours, JOHN SMITH.

I sent John a letter at Blue Lick, a short one : "Come home at once ;" and then I bought a ticket to a good town on the road where he had been. There was a retailer at that point who had bought goods of us, and I wanted to ask him a question or two. He was a jolly old German, and just the man to give me the information I wanted.

After we had chatted a minute or two on other topics, I came to my errand.

"Mr. Villhauer, my agent was here a week ago, wasn't he ?"

"No ; no azhent from you."

"Why, yes ; a tall, nice-looking young man, name of Smith."

"Schmidt ! Creat shiminy, was dat your azhent ? Schmidt ! Ha, ha, I laughs till mine goat tears my pack. Schmidt ! Yaw Schmidt was here. Pig fellow ; tall as a liperty bole ; pooty face ; shiny poots ; glothes yust in de topmost style ; und tigles his teeth midt a fedder. Yaw ; Schmidt was here."

"Why didn't you give him an order ?" I asked, though feeling a little queer.

"Gif him ordher ! Creat Peter, he tid not wish it. He says, 'Meester Villhauer, you want no goods to-day ?' and I say, gareless, 'No, I guessh not.' Den he say, "All righ-et,' und pegin to fissle."

"To what ?"

"To fissle ; screech mit a hole in his mout, you understan ?"

"Oh ! Whistle."

"Yaw, fissle ; und I tink he take de roof off mine house. Den he onquire have I any shoe-plack , und when I say 'No,' he say dis is tam pooty town ; don't got no shoe-plack in the tavern, nor in the shtores ; und he dake out his hand'chief and wipe his boots. Foo ! I could not shtan' it longer any times, und I shout like plazes. Maype, he dells you I not dreat him polite ? Eh ? No ? Ha, ha ; if I tied to-morrow I should laugh at dat cuss."

I went home a wiser man. When John came in I informed him we had concluded to let that road go, and consequently would have no further need of him. He reminded me that I was to pay his expenses while he was learning the business, and said he owed some bills around town for board, washing, etc., amounting to eighty dollars. I gave him that amount, and five dollars more to take him home, and I have not seen him since.

When the books were posted, I found he had drawn something like three hundred dollars for his three months' "necessary expenses," and that fact restored my self-respect. I am satisfied that the fault was in his clothes, not him, for would any one but a very smart man expend three hundred dollars in three months in necessary expenses ?

TO BE CONTINUED IN NEXT EDITION.

SELECTED VALENCIA
Raisins.

ESTABLISHED 1869.
STANWAY & BAYLEY.
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST. TORONTO.

Evaporated
Apples



TORONTO, September 18, 1890.

GROCERIES.

The week has been one of strong activity in wholesale grocery circles. The number of Exhibition visitors who combined trade with sight seeing was large, and the velocity of the current demand was about as great as that of the week before. Sugars and teas were leading commodities in the trade that was done. Canned goods partook to a less extent in the activity of the demand. Payments were good.

CANNED GOODS.

There has been a fair inquiry for all lines. Prices of canned tomatoes are well maintained, packers being still strong, the impression that they will have a shorter pack being still a controlling influence in the prices asked. Values are higher as the following comparison of buying prices, September 1 to 15 since 1884 at Hamilton, will show: 1884, 25c.; 1885, 30c.; 1886, 45c.; 1887, 50c.; 1888, 35c.; 1889, 40c. 1890, 70c.

Jobbers who have sold to arrive at $1.10 have withdrawn quotations. Corn remains at $1 to $1.10; peas at $1.05 to $1.15; apples and pears, nominal; peaches, 3's. offered at $3.25 to $3.50, and blue and Lombard plums at $1.90 for 2's. Salmon, irregular, at $1.30 to $1.60. These are some green gages in stock, which are selling at $1.75 to $1.85.

A sale of 800 cases new canned tomatoes was reported to have been made by Black Bros., St. David's on Friday last to a Hamilton house. The price was not known.

Boulter instructed his Toronto broker to advance new canned tomatoes to $1.05 f. o. b. Picton, which would be equal to about $1.10 here.

COFFEES.

The prices of coffee are very firm, but there is not a particularly strong demand in this market. The higher prices of low grade teas are partial causes of the strength in the coffee market. The primary cause is a shortage in the supply.

DRIED FRUIT.

Most wholesale houses were able to fill orders for new Valencia raisins last Friday morning. The arrival of the first shipment is usually a cause of considerable stir among the wholesalers, a matter of keen rivaly being which firm is to get its stock first. Messrs. J. W. Lang & Co., won the race this year. Valencias are now pretty steady at 7¾ to 8½c. New currants are expected to be in in a fortnight. Vostizza cases are 6½c., and Patros in cases are 6c. These easier prices are a consequence of the approach of the supplies of new fruit. Prunes and figs show a prospective market of undoubted strength. Writing from Bordeaux, September 1, E. M. Dadelszen says: "French plums are such a small crop that business will be very difficult and small. Prices of prunes are being so forced up by New York that business is dangerous. This is why I have made no offers. I have large open orders but find it difficult to get goods enough."

NUTS.

Prices here are at the mark indicated last week, with the exception of Marbot walnuts, which have gone up to 13½c. In the foreign markets filberts have gone up 1s., and Tarragona almonds advanced 6d.

RICE AND SPICES.

Rice is in moderatively active demand, but the state of the demand here is not the ruling circumstance in the prices. These so far are unchanged, but there are strong indications that they will soon be advanced. They are now very firm, prices having gone up at the sources of supply. Spices are unchanged.

SUGAR.

The sugar market has maintained the strength gained two weeks ago. Prices are unchanged and buying is active. Bright yellows are scarce and firm. The trade is stimulated considerably by the ripening of the plum crop. The orders are chiefly for small lots, the retail trade rather mistrusting the stability of present prices. The favorable report of the beet crop, as estimated by M. Licht tends to encourage the expectation of ultimate weakness in the market.

Willett & Gray, New York, in their weekly circular say: Raws advanced 3-16c. Refined advanced ¼c. and declined ⅛c. Refiners have not caught up in deliveries with their recent large sales, and the condition of the supplies of raw sugar is not such as for them to wish to stimulate the demand for refined. Nothing checks refined buyers quicker than a reduction in price, with cause or without, and the present reduction may prove somewhat fictitiously based. Certain it is that any decline in raws is without foundation in ruling conditions and must prove only temporary. Total stocks are further reduced 11,871 tons this week, and with the tariff bill removed from the market for the rest of this year, by its not taking effect until March, 1891, the normal condition of the sugar trade will not be interrupted. The limited conditions of the raw sugar supply markets, taken altogether, are certainly without precedent and may have a marked effect a little later if not judiciously managed. The market should be closely watched. Total stocks in all the principal countries 521,404 tons, against 615,157 tons last week and 483,722 tons last year.

SYRUPS AND MOLASSES.

Syrups are firmer, with a fair demand and light supply. Refiners sold on Monday at ¼c. advance on previous sales Molasses is in active demand especially on local account, barrels going at 36 to 40c. for West Indian, as to quality.

TEA.

The commodity of leading interest in the grocery trade is at present tea. Japan tea of low grade quality is very scarce. There was too much indifference shown in the early part of the season, as the market had abounded in low grades of good value for a considerable time. But prices were rising while our old stock was being rapidly depleted. Consignments on the way to this market were diverted to New York. Growers are going out of low grade production very fast. That is one reason for the high prices. Another reason is, that since the passage of the United States Silver Bill, which directs 450,000 ounces of the world's supply of silver every month into the national treasury, the relief which this gives to the silver market starts the price up, and the Asiatic countries, whose currency is entirely silver, have consequently to pay more for the material of their coin and in return must get higher prices for their products, the chief of which is tea. Congou tea has gone up also, partly as a direct effect of the advance in Japans, which advance threw a great part of the de-

IMPERIAL PRODUCE CO'Y.,
OF TORONTO, LTD.,
69 Front Street East,
TORONTO.
—AND—
LONDON, ENGLAND.

Authorized Capital, $100,000.00.

PRESIDENT, W. A. WARREN, Esq., Toronto.
VICE-PRESIDENTS: Hon. Chas. Drury, Minister of Agriculture. W. E. Wellington, Esq., Toronto.

Consignments Solicited.

SPECIAL ATTENTION
GIVEN TO
Fruit and General Produce,
Eggs, Butter, Cheese. Apples, Pears, Plums, Peaches, Grapes, Potatoes, Onions, &c., &c.

In consequence of the alterations in the American Tariff.
We invite country merchants and apple and egg shippers to call upon us at once with a view to discuss the export of same.
We can handle their
Eggs and Apples
much to their advantage in Great Britain.
FALL AND WINTER APPLES will bring big results if we are allowed to repack into fancy packages that we are booming in Britain.

We are introducing the following first-class British Goods in Canada:

YOUNG'S PARAFFIN LIGHT
AND MINERAL OIL CO., LTD.,
GLASGOW.
CAPITAL £700,000.

Sperm Paraffin and Wax Candles.
Paraffin Laundry and
PARAFFIN LAMPS.
VALUE EXTRAORDINARY.
Quality and finish unequalled. Call and inspect samples at 69 Front East.

NUBIAN BLACKING
GOLD MEDALS, LONDON AND PARIS.
As supplied to the British Government.

Joseph Thorley's Original Cattle Food.

STEAMER SAFETY MATCHES,
STEAMER PARAFFIN MATCHES,
STEAMER SULPHUR MATCHES.

Wotherspoon's.
Pure Scotch Jams, Jellies, Marmalades and Confectionery.
Choicest Quality.

FALK'S BRITISH TABLE SALT.
THE CHEAPEST AND BEST.

THE ORIGINAL
Bridgewater Patent Bath Brick.
This is the Best Scouring Material in the World. Our cases contain 25 bricks.

Imperial Produce Company of Toronto, Ltd.
69 Front East, Toronto.

MARKETS—Continued.

mand on Congous. Stocks are being rapidly reduced. Prices of all low grades are firm at 16 to 20c. for Japans, 12½ to 17c. for blacks and 17 to 20c. for Young Hysons. A few new Hysons are being shown, but the prices are about 6c. higher than the same grades of old and buyers won't touch them. Shipments of Congou tea from China to London will be 28,000,000 pounds short, while the shipments of Indian and Ceylon tea will be increased 12,000,000 pounds.

Indian teas have been active and a considerable amount of business has been done. From London we learn that new arrivals continue to show improving quality, hence more tone has been given to the market. All grades have met with good competition, and wherever specially attractive liquors can be met with, advances are readily paid. Teas for price are fully a farthing above last weeks rates and are keenly competed for. Ceylons showed improved amination, and prices all round have improved. Broken Pekoes with quality are a penny to two pence dearer, and all the lower grades show an advance of full a half penny.

PETROLEUM.

Prices remain at last week's quotation. The price of crude petroleum went up on Monday a half cent, but so far this has not been followed by any advance on refined.

DRUGS AND CHEMICALS.

The business done throughout the week was a fairly good one, and was on a basis of prices stable at last week's quotations.

BUTTER AND CHEESE.

It is a difficult matter to find sale for low and medium grade butter, which is the main constituent of the stock now on this market. For fine dairy tub butter there is as usual a good demand and a very good price. Good dairy tub butter is 14 to 16c,, medium dairy tub is 10 to 12c., and store packed is 10 to 13c. Creamery tubs bring 19 to 21c. Creamery pound rolls are 21 to 23. Dairy pound rolls are 17 to 20c. Local consumption, owing to the great crowds attending the Exhibition, was large. Cheese is worth 9¼ to 9¾c.

COUNTRY PRODUCE.

BEANS—Remain at $1.75 to $2. The small stock makes it impossible for business to be large, and the high prices further deter buying.

DRIED APPLES—Are firm at 8 to 8½c. The uncommon firmness at this season indicates a situation all in favor of the holders.

EGGS—Are unchanged at 16 to 17c. The supply is light.

HAY—New timothy is worth $9.50 to $10.

HIDES—No. 1 green are 7c., and No. 2 are 6c. A carload of cured sold on Monday at 8c.

HONEY—Is 9 to 12c. rendered, and 14 to 18c. in sections.

HOPS—Stock of the '88 crop is selling yet at 8 to 10c., and there is a considerable remnant of that crop. Hopsof '89 growth are firm at 15 to 18c., and are far from plentiful. This year's hops are selling at 25 to 40c., but the market for them has not yet become settled.

OATS—Bring 45c. in car lots. Arrivals are rather short.

POTATOES—Carsare nominal at 60 to 65c. on track. Out of store lots bring 75 to 50c. per bag.

POULTRY—Chickens are 50to 60c. Ducks are 60 to 75c.

SKINS—Sheep are unchanged at 80c.

TALLOW—Rough is 2c. and rendered is 5½c.

WOOL—Is 21 to 23c. with little changing hands.

FISH.

The principal feature in the fish market is the scarcity of all classes. British Columbia salmon is especially scarce, for a local fish dealer has only received 100 lbs. within the last three weeks. The prices for nearly all have advanced. They run as follows : Trout 7 to 7½c., white 7 to 8c., British Columbia salmon 15c., lake herring $2 per hundred, pickerel 5c., black bass 9c.

GREEN FRUIT.

Trade has been very listless since the opening of the Exhibition. There is a scarcity of stock and an indifference in the demand that work together to bring the market into a very inactive condition. Jamaica oranges, now the only kind to be had, are $7 to $7.50. Rodi lemons, also all of their class, are $7 to $8. New Messinas will be in next week. The banana trade is also dull, holders aiming to get rid of their stock, as the season will soon close. Prices are from 85c. to $1.25.

PROVISIONS.

Trade has been up to the point of activity that has marked it for the past several weeks. Smoked meats are still in strong demand, and hams are becoming scarce.

BACON—Long clear is 8 to 8¾c. Backs are 10½ to 11c. Bellies are 10½ to 11c. Rolls are 9½ to 10c.

DRESSED HOGS—Are coming in very slowly. They are worth $6.50 to $6.75.

HAMS—Are firm at 13c. for smoked, and 11c. for sweet pickled.

LARD—Is 9¼ to 10c.

MESS PORK—Is $15.50 to $16.50.

DRY GOODS.

The week has been a satisfactory one to the city wholesalers, who report a strong run of orders through both their road staff and the calls of retailers visiting the Exhibition. There has been no change in prices.

SALT.

Salt is in fair request at present. Prices still keep firm and unchanged. The sales transacted by the Toronto salt works for this week are: 2 cars coarse salt at 70c., 1 car bbls. at $1.40; 1 car dairy $1.25, smaller lots sell at $1.50 to $1.55 for bbls.; 80 to 85c. for sacks, and 50 to 55c. for ¼ sacks.

MONTREAL

MONTREAL MARKETS.

SEPT. 18, 1890.

GROCERIES.

The activity noted in this line last week has been continued, and if the movement has been less it is solely due to the fact that buyers are waiting for goods to arrive, there having been a good clearance in several leading lines of stocks offering on spot This applies more especially to dried foreign fruit, all of the first arrivals having been disposed of, while in teas, coffees, spices, etc., supplies have been all brought down pretty low. In brief the week has been quite an active one.

SUGAR.

The market for raw sugar has continued active during the week, and further transactions of round lots have occurred in addition to the business noted last week, while a further advance of ⅛c. has been established and the market has been almost cleared of stock at 5¼ to 5⅜c. for bright grocery Muscavados. Of course refiners act in accordance, and granulated on which we noted an

STUART, HARVEY & Co.

Importers and

WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

HAMILTON, ONT.

BALFOUR & CO.,

IMPORTERS OF TEAS

AND

Wholesale Grocers

HAMILTON.

SILVER STAR STOVE POLISH.

An Improved Stove Polish.

A New Invention.

Absolutely free from Dust and Dirt, makes a Jet Black Polish on a hot or cold stove.

Requires no mixing and is always ready for use.

A Paste that cannot slop or spill.

Saves more than half the work.

As now made it has no equal as a fast seller.

F. F. DALLEY & CO.,

Hamilton.

MONTREAL Markets continued.

advance last week is firmly held at outside figures, 6¾c.

SUGAR, SYRUP AND MOLASSES.

Syrups are very strong and lots of American which were offering a while ago at 46½c. are now held firm at 50c. Canadian syrups are in light supply and holders are independant. The molasses market has had quite a turn during the week owing to the fact that a Boston firm had representatives on the market and picked up a round lot involving 1,500 puncheons at a fraction over 34c. Our stocks were just about sufficient, and this sale will no doubt make them a little short so that firm prices are looked for as high as 40c. being spoken of.

TEA.

The tea market has been quite active, and quite a brisk movement of Japans at from 15 to 20c. has been effected during the week. Stocking up is being done in earnest in this as in other lines, while the prospect of higher figures ere long is an added incentive. Stocks here are now in very few hands, and instructions to agents here are to stipulate for an advance of 1 to 1½c.

SPICES.

There has been a good demand for various lines of spices during the week, cloves especially moving very freely at 13 to 14c. some good round lots being taken at these figures. Black pepper has also been in good demand at 11¾ to 12c, and nutmeg at 60 to 70c.

RICE.

The rice market shows no change. The mills are not making any new contracts at old prices owing to the difficulty in securing supplies. New contracts would have to be at a full ½c. advance, but a fair destributive movement is noted at old figures, $2.70 for common, $4.10 to $4.25 for Japan, and $5.50 for Patna.

CANNED GOODS.

This market has experienced no change since our last, and with the exception of a fair jobbing movement we have nothing to note. Report from the Maritime Provinces report an exceptionally large catch of sardines, in the Bay of Funday, but none are offering here yet. Mackrel are offering at $4.50 to $5.

FRUIT.

The volume of actual movement may have been smaller during the week, but there has been a very large business for forward delivery in staple lines of dried fruit mainly raisins. All the stock that was on the market ten days ago has been cleared off and as the Sardinian did not have any consignment attention has been drawn to the direct steamers, and lots to arrive have been actively competed for, and several lots have been turned over several times already on the basis of 6c. On spot what little fruit there is would not be parted with except at 7½c. to 8c., and consequently is practically off the market. In other lines there was no change and very little business reported except some transactions to arrive at 5⅞c. to 6c. There is practically no stock offering on spot. In green fruit there is nothing to note except the usual business in basket stuff, a good movement of grapes being noted at 2½c. to 5c. per lb.

APPLES.

Early varieties of apples continue to drag along, and the large offerings here are subject to a very slow movement so that the market is still in a congested state. Prices rule unchanged with a considerable variance according to quality at $1.50 to $3.00. In winter varieties there is nothing new to add, and since the orders that we quoted a week or so ago there has been nothing new. Advices from the country state that purchasing continues, but spot prices are difficult to fix as yet. However if the cost in the country is any criterion they will have to open here somewhere between $4 and $5 to make any money, but all figures at the present time are pure conjecture.

DRIED APPLES.

There is a marked scarcity of dried apples here and elsewhere at leading centres at the present time, while some dealers report enquiries with none offering. The idea is 8c. per lb.

EGGS.

The egg market during the week has ruled rather easier under larger receipts, and a somewhat quiet demand. The movement in consequence has been rather restricted, and prices rule lower at 15½ to 16½c. per dozen.

HOPS.

The position at the moment is more or less problematical, and as we stated last week, perhaps it would be as well for country holders to accept good bids made now than to hold on in the expectation of much better. The first arrival of new crop 1890's open to local bids has been received on spot, comprising a dozen bales, which will be followed by more next week, but there does not seem to be any great anxiety on the part of buyers to secure supplies. However, the stock is held for firm figures, growers stipulating for the best figures in every instance. Advices from New York are of the same tenor as a week ago, only that the situation is more complicated. The stringency of the money market and other temporary causes are being used by dealers to force more advantageous terms, while in Europe everything is seized upon which will enable purchasers to obtain new crop goods at a lower level. As regards values here, they are nominal in the absence of business, but it would take 25c. at least to move any of the stock on spot, but we do not hear of any bids.

BUTTER.

The market remains about the same and the jobbing enquirey noted continues, while we hear that purchasing has been done in the country, in isolated cases, at outside figures. For creamery 21c. is asked, and it is obtainable for selected lots, while eastern townships dairy is moving in the same manner at 18c. Business, however, outside of occasional buying in the country, is restricted to the jobbing movement, but the feeling is seady. We quote :—

Late made creamery	20 to 21
Summer makes	17 to 18
Finest townships	17 to 18
Western dairy	14 to 14½

CHEESE.

There is nothing new to add regarding the cheese market and the dull feeling noted towards the close of the week continues under the indifference shown by the English buyers, who was willing to talk business at about 9½c., but when figures went over it put on the brakes. This describes the market at present, and it is a dull one with prices more or less nominal : in fact there is nothing on which to base figures. In the country the situation is unchanged, but there must be considerable cheese in factorymen's hands at the moment. From the Townships advices are that the bulk of the August make is untouched as the factorymen have been holding out for 9¼c. and over for the whole month, which figure they made only in occasional instances. They are apparently getting anxious, however, for their make is not the kind to sit on and enquiries as to bids are numerous. On the whole the market continues indefinite and unsettled. We quote : Late made Augusts, 9½ to 9⅝c.; Early Augusts, 8⅞ to 9c.; Finest Julys, 8⅜ to 8⅝ ; Mediums, 8c.; Cable, 4c.

DAIRY SHIPMENTS.

The shipments of cheese for the week were, 43,191 boxes of which 18,803 were through shipments from Ontario. The butter shipments for the week comprised 1,724 boxes, all of which were on local accounts. For the corresponding period last year the shipments were 1,674 butter and 28,731 cheese.

FLOUR AND GRAIN.

The flour market continues quiet and unchanged and during the week there has been no particular movement to note except in a small jobbing way. There is some scarcity of fresh ground Ontario flours, but first arrivals are on the market this week and straight rollers can be had at $4.90 to $5.00, while patent spring wheat brands are firm at

Munn's Pure Boneless
CODFISH
In pressed 2 lb. Bricks, packed in 5, 10, 20 and 40 lbs.
This fish is cut from the largest Newfoundland codfish, and the quality is unsurpassed.
APPLY EARLY.
STEWART MUNN & CO. - Montreal.

THE PRIZE OFFERED BY THE
TORONTO GROCERS' ASSOCIATION
For the Best Grocer Waggon WAS AWARDED TO
EWART & JOHNSTON,
COR. QUEEN and PARLIAMENT STS.
Manufacturers of Trade Waggons and Sleighs. Send for Catalogue
Grocers Delivery Waggons, etc.

Bond or Free
Advances made on Surplus Stocks.
R. CARRIE,
27 Front St. E. Toronto.
eow

STORAGE

CREAMERY MEN AND MERCHANTS

Holding butter of good quality are requested to correspond with

T. W. CLARK,

Commission Merchant and Wholesale Dealer in Butter and Eggs.

Consignments solicited and business transacted for Ontario and other Eastern Canada Merchants.

VANCOUVER, B.C.

References : Bank of British Columbia, Bank of British North America.

W. RYAN

Produce and Commission Merchant,

72 FRONT ST. EAST, Toronto, Ont.

—DEALER IN—

Mess and Shortcut Pork ; Long, Clear Breakfast and Roll Bacon ; Hams ; Lard ; Dried and Evaporated Apples.

SPRUCE BUTTER TUBS, 50's, 30's, 20's.

Consignments of Eggs and other Produce Solicited. Egg Carriers supplied.

J. F. YOUNG & CO.

Successors to YOUNG, ANDREWS & Co.,

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

We solicit your consignments. We do not speculate on your produce, we sell to the best advantage for you. We handle everything that the country merchant requires to send from home to sell. Our warehouse is in the centre of the commission business. Our cellars are airy and cool. Send us a small trial lot.

J. F. YOUNG & CO.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

To Country Merchants and Dealers.

THE undersigned solicits consignments of Butter, Eggs, Poultry, Apples, Potatoes, Pork, Beef. Liberal advances made. Correspondence Solicited.

AARON CHILD,

Retail Grocer and Butcher,

1124 Queen St. West, Toronto.



HUCKINS SOUPS

Tomato, Mock Turtle,
Ox Tail, Green Turtle,
Pea, Julienne,
Beef, Vermicelli,
Chicken, Terrapin,
Macaroni, Consommé,
Okra or Gumbo,
Soup and Bouilli,
Mullagatawny.

RICH AND PERFECTLY SEASONED.

Require only to be heated, and are then ready to serve. | Prepared with great care from only the best materials. | Have enjoyed the highest reputation for more than 32 years.

TEST FREE

Send us 20 cents, to help pay express, and receive, prepaid, 2 sample cans of these Soups, your choice.

J. H. W. HUCKINS & CO.,
Sole Manufacturers, Boston, Mass.

SOLD BY ALL LEADING GROCERS.

LEONARD H. DOBBIN, MONTREAL. Sole Agent for Canada.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF





1, 2, 3 bushel grafn and root baskets.
1, 2, 3 satchel luuch baskets
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

OAKVILLE, ONT.

WM. DAVIES & CO.,

TORONTO.

Curers and Packers

— OF —

All Descriptions of Hog Products.

Pure Lard and Sugar Cured Hams and Bacon a Specialty.

The Cowan Cocoa & Chocolate Co. Limited

OF TORONTO,

Manufacturers of

Cocoas and Chocolates.

Hygienic, Iceland Moss, Cocoa Essence, Soluble, Queen's Dessert, Mexican, Sweet Caracas Vanilla, Royal Navy Chocolate, Creams, Coffees and Confectioners' Chocolates, Icing, and Powdered Sugars.

LEONARD H. DOBBIN, Agent, Montreal.

WOODENWARE



The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

Manufacturers of Pails, Tubs, Washboards, Clothes-pins, Candy Pails, Lard Pails, Syrup Pails, also impervious packages for Oil, Paints, Varnish, Pickles, etc. Represented by

Chas. Boeckh & Sons, Toronto,

Jas. Lee & Co., Montreal.

-Dried Beef-

Try our Superior Quality of Dried Beef, put up in Canvas. Sells rapidly during warm weather.

TRADE SUPPLIED WITH ANY DESIRED QUANTITY.

Jas. Park & Son,

Toronto, Ontario.

FREDERIC JAMES GIBSON,

Broker and Manufacturers' Agent.

Samples and quotations solicited from canned goods packers and manufacturers of grocers' goods.

33 Wellington St. E., Toronto.

McLAREN'S

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a Point of Keeping it always in Stock.

MONTREAL Markets Continued.

$6.00 for strong bakers and $6.30 for patent spring.

In grain there has been nothing of importance, in fact the market is utterly without feature. The only change has been in oats which under a somewhat better movement and lighter supply have been marked up slightly to 41 to 42c. for Lower Canada and 42 to 43c. for Upper Canada.

The stock of flour in store here shows a decrease of 1,371 barrels compared with a week ago, and 15,830 barrels compared with the same date last year. The stock of oatmeal is 92 barrels less than it was a week ago, and 725 less than at the corresponding date last year.

The stocks of grain in store show an increase of 58,011 bushels of wheat, 1006 bushels corn, 24,772 bushels of peas, and a decrease of 7,443 bushels of oats, 6,033 bushels of barley, and 284 bushels of rye compared with a week ago, and a decrease of 197,572 bushels of wheat, 13,256 bushels of corn, 18,095 bushels of peas, 12,860 bushels of oats, 4,427 bushels of barley and 11,769 bushels of rye compared with the corresponding date last year.

PROVISIONS.

Provisions show no change, and beyond a small jobbing business in pork and lard there is nothing of importance to note. We quote: —Canadian short cut, per brl, $17.50 to $18; mess pork, western, per brl, $16.50 to $17; short cut, western, per brl, $17 to $17.50; hams, city cured, per lb, 12c to 12½c; hams, canvassed. per lb, 12½c to 13c; lard, western, pails, per lb, 9c to 9¼c; lard, Canadian, in pails, 8¼c to 8½c; lard, C. O. P., 10½c; bacon, per lb, 9c to 10c; lard, com., refined, per lb, 7½c to 7¾c.

IT IS OF GREAT VALUE.

West Fort William, Sept. 9th, 1890.

J. B. McLEAN & Co., TORONTO.

GENTLEMEN,—Enclosed please find our subscription, $2.00, to CANADIAN GROCER. We are much pleased with your paper. It is of great value to us as a new firm.

Yours truly,

RUTLEDGE & McNABB.

DELICIOUS HOME MADE BREAD



Celebrated for the purity of its ingredients and the excellency of its results.

BARM YEAST MF'G CO.,

Telephone 1920. 35 Wellington St. East, Toronto.

ESTABLISHED 1842.

L. CHAPUT, FILS & CIE.,

WHOLESALE GROCERS,

Nos. 2 and 4 De Bresoles Street,

MONTREAL,

SOLE AGENTS FOR

Greenbank's Concentrated Lye.

HUDON, HEBERT & CIE.,

WHOLESALE GROCERS

— AND —

WINE IMPORTERS,

NO TRAVELLERS ON THE ROAD.

304, 306 St. Paul St.
143, 145 Commissioners St. **MONTREAL.**



Put up in lead foil packages, ½ and 1 lb. Selling Agents:

TURNER, ROSE & CO., Montreal.

JAMES TURNER & CO., Hamilton.

Filling a Want.

The rapid increase in all branches of Industry and Art in Canada has found its fit expression in

THE SABISTON LITHO. AND COLOR PRINTING ESTABLISHMENT

The management in organizing their business laid down as a principle that there was room for a really

First-class Establishment

that would produce work equal to the best imported, and have secured a corp of Artists in the various branches of their business that ensures that result.

They confidently solicit from Manufacturers, Merchants, Bankers, and others requiring first-class work an opportunity of showing samples and quoting prices.

SPECIALTIES:

Show Cards, Hangers, Buildings, Birds Eye Views, Posters, Railroad, Steamship and Steamboat Work, Calendars, Canning Labels.

Special Designs in Circulars, Cigar Labels, Note and Letter Headings, Checks, Drafts and other Bank Work, &c., &c.

ADDRESS ALL ORDERS TO

The Sabiston Litho. and Pub. Co.,
(Gazette Building) MONTREAL.

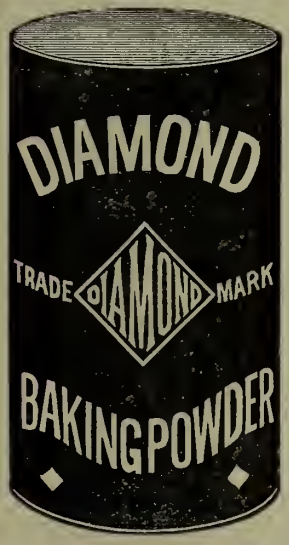
RICHARD WHITE, President.

A. SABISTON, Managing Director.

BAKING POWDER!

IMPORTANT TO THE TRADE.

PURITY, STRENGTH, FULL WEIGHT.



Put up in ¼, ½ and 1 lb. Tins. RETAIL PRICE 10, 15 and 25 cents.

MAKERS WILL ONLY SELL TO DEALERS WHO MAINTAIN PRICES NAMED.

"SUCCESS FROM THE START"

Fully equal in results to any High-priced Powder offered.

This Brand of Powder although on the market a short time only, is now demanded by all our regular trade. It's success has been so well assured as to compel extensive additions to our factory to meet growing demand. "Prices on application." "Mail orders solicited."

Diamond Baking Powder and Spice Mills,

W. H. GILLARD & Co., Proprietors, HAMILTON, ONT.



THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL,

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday s yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, McGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

RICHARD TEW & CO.

IMPORTERS OF

Crockery, Glassware, China, Lamp Goods, Etc., Etc.,

10 FRONT ST. East,

(Adjoining Board of Trade Building.)

TORONTO.

Our Hall and Library Lamp Samples of the latest designs to hand. Our travellers will have the pleasure of waiting on our outside friends with photographs of these goods, and we would request them to fully inspect our lines before ordering elsewhere. Extra good values. We shall be pleased to receive a call from our friends during Exhibition.



ONTARIO.

Chatham—McCorvie & McKerrall, groceries and provisions, dissolved, Jno. McCorvie continues.

Dawn Mills—Ward, W. A., general store, etc., succeeded by A. & J. D. Moir.

Guelph—O'Connor, W. & Co., teas and coffees, burnt out.

Hanover—Falk, Adam, general store, removed to Tavistock.

London—Irvine, A. E., (Mrs. J. A.) tobacconist, assigned to Edmund Weld, London; Wheeler & McLean, hardware and house furnishings, dissolved, succeeded by G. McLean.

Magnetawan—McKnight, Geo., general store, assigned to Stapleton, Caldecott, Toronto.

Markham—Grove, Jno. M., blacksmith, etc., sold out to Colin McDonald.

Mount Elgin—Sanderson & Hobbs (estate of) general store, stock, etc., advertised to be sold by auction on 19th inst.

Oil City—O'Brien, M. D., blacksmith and wagon maker, assigned to Jas. Flintoft, Sarnia

Sudbury—Roy, O., general store, assigned to J. H. Gordon, Ottawa.

Tavistock — Staebler, Jno. G., general store, removed to Hanover.

Toronto—Smyth Bros., (Wm., E., Smyth only) grocery, assigned to S. Billinghurst, Toronto.

MANITOBA AND NORTH-WEST TERRITORIES.

Banff—Fulmer, L. C., general store, assigned in trust.

Carberry—Kerr, David, carriage builder, sold out to Wm. Duff.

Fort Qu'Appelle—Finnerty, W. H., general store, sold out to A. E. Iredale.

Melgund—Shillington, J. F., general store, opening out at Hartney.

Minnedosa — Steele, Hugh, blacksmith, sold out.

Winnipeg—Mitchell, L., fruits, offering to sell out; Parsons, Jno., W., provisions, admitted W. F. Parsons & R. A. Rogers. Style Parsons Produce Co. (not incor).

QUEBEC.

Aylmer—O'Reilly, Edward, general store, offering to compromise.

Montreal—Bourdeau & Brisson grocery, dissolved; Brouillet, W. & Co., grocery and liquors, assigned in trust; Cadotte, J. T. & Co., fruits, etc., dissolved, succeeded by Doucette & Cadotte ; Donahue, Wm. & Co. W., grocery, assigned in trust; McNeice, Jno., tobacconist, stock, etc., advertised to be sold by auction.

St. Henri (Hochelaga Co.) Lacasse, E., tins, assigned in trust.

St. Isidore (Laprairie Co.) Bourdeau, Raphael, general store, assigned.

NOVA SCOTIA.

Kemptville—Hurburt, C. H. general store, assigned.

Oxford—Eureka Mfg. Co. (Ltd.) furniture, etc., offering to compromise.

NEW BRUNSWICK.

Campbellton — Elliott, Daniel, grocery, burnt out, no insurance; Sharp, Jos. R., general store, burnt out, insured.

Grand Manan—McLaughlin, W. D., general store, assigned.

St. Stephen—Todd Bros., hardware, burnt out, insured.

Tidnish Cross Roads—Pye, J. L. & Son, general store, offering to compromise.

THE BUTTER AND MARGARINE TRADES.

Butter, more than anything else in the provision trade, is essentially a fluctuating artical. When the business developed so largely and so many men went into it there was scarcely a dealer in Montreal, where the trade principally centered, who did not suffer. There have already this year been some tremendous losses in the butter trade both here and in America. The chief reason is that butter is so perishable that if a man overbuys and is left with it on his hands it goes bad before he knows where he is. The American butter trade commenced about the time of the Crimean war, when the scarcity of provisions prompted our Yankee friends to make the endeavour, which has proved so very successful, of establishing a provision market in this country. They found that they could not only get rid of their product, but they could also secure good prices for it. The chief supply of butter to this country at the present time comes from France and Denmark, although large quantities also come from Holland, Norway, Sweden, and Russia, and more recently from Australia and New Zealand.—Liverpool Courier.

No wonder grocers are vexed at the multiplicity of questions asked them by customers whose purchases are not commensurate with the expectations their interrogatories excite. Evidently the Globe man knew this when he penned these lines :—"Have you any eggs?" the girl asked, as she entered the grocery. "Yes," answered the grocer. "Are they nice?" "Yes." "And fresh?" "Yes, nice and fresh." "How long ago were they laid?" "About a few days ago." "What size are they; are they large?" "Oh, medium." "Are they hen's eggs?" "Certainly." "And they're not limed eggs?" "No." "Because I don't want any poor eggs." "Oh, they're all right." "Where did they come from—are they Cape Cod eggs?" "Yes." "How much are they a dozen?" "Twenty-five cents." "And they're nice and fresh, you say?" "Yes." "Give me one." But even in this case the grocer can't afford to show temper. Here is a case where Horace Greeley's statement that "a man may as well say d—n as to feel d—n" doesn't apply. Oh! no! Take the egg, wrap it up carefully, deposit it in the customer's hands with all the grace of a Chesterfield and with a "Thank you, marm" that would have done credit even to Sir Sidney Smith.—New England Grocer.

CHEESE.

FANCY FACTORY CHEESE, ONE YEAR OLD, white or colored, rich, perfect in flavor and condition, the best for choice family trade, single box 12c., in 10 box lots 11½c. A. Beattie & Co., St. Mary's. 39

SITUATION WANTED.

AS BOOKKEEPER OR MANAGER OF STORE, first-class, thoroughly competent, 18 years' Canadian experience; aged 40; strictly temperate; first-class references. Box 112, Collingwood.

DETECTIVE AGENCIES.

HOWIE'S DETECTIVE AGENCY, 86 WELLington St. West, Toronto, Ont., established 1886 Telephone 1309.

THE PARTNERSHIP

Heretofore existing between H. N. W. Bryant and F. J. Gibson under the style of "Bryant, Gibson & Co." at Toronto, has been dissolved by mutual consent, F. J. Gibson retiring from the firm.

The said business will be carried on as usual in all its branches by the undersigned under the same style "Bryant, Gibson & Co." who will pay all the liabilities and collect all the outstanding accounts due the firm.

Dated at Toronto this 26th day of August, 1890.

H. N. W. BRYANT.

We take this opportunity of returning thanks to our numerous customers for their liberal patronage in the past and solicit a continuance of the same.

No effort will be spared to maintain the reputation of our goods for excellence; our various lines are scattered all over the country and can be found from Ocean to Ocean.

Bryant, Gibson & Co.,

SOLE PROPRIETORS

John Bull Pickles, John Bull Sauce, Etc., Etc.

Battle & Smyth, Thorold, Ont., Manufacturers of The Japanese Shoe Blacking.

STEEL, HAYTER & CO
IMPORTERS OF
INDIAN TEAS
Direct from their Estates in Assam.
Assams, Kangras, Darjeelings and Indian Oolongs in Stock.
PROPRIETORS OF THE WELL-KNOWN
"Monsoon" Brand.
SAMPLES AND QUOTATIONS ON APPLICATION
11 & 13 Front St. E. Toronto.
Calcutta and London Firm: Octavius Steel & Co.
Telephone 2354.

Canadian White Enamel Sign Co.,
Sole Agents for Caesar Bros.
The Most Durable Sign Letter.
4 Adelaide St. W., Toronto.
☞A responsible agent wanted in every town and city.



Every dealer should keep these packages in stock. Good seller. Good profit. Gives satisfaction. Order a dozen from your wholesale house to try.

CANADIAN AGENT: T. J. COOKE 2067 Catharine St. Montreal Canada.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Sept. 18, 1890.

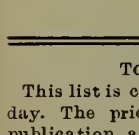
This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

IMPERIAL—ONTARIO AND QUEBEC.



	Per doz.
Imperial 10c. cans	$0 90
" 4 oz. "	1 35
" 6 oz. "	1 85
" 8 oz. "	2 45
" 12 oz. "	3 70
" 16 oz. "	4 70
" 2½ lb. "	11 30
" 3 lb. "	13 50
" 4 lb. "	17 30
" 5 lb. "	21 50

Sold only in cans.

Cottam's Best, in 1 lb tins	3 00
Best in 5 oz. tins	1 10
Cottam's Choice, 1 lb tins	1 75
" " 5 oz tins	70
" loose	10
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb. tins	65
" " bulk, per lb	12

	Per doz.
Empire, 5 dozen 4 oz cans	$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" ½ " 5 lb cans	8 00
" bulk, per lb	15

COOK'S FRIEND.
(In Paper Packages.)

	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases.	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60

BISCUITS.

	Per lb
Arrowroot	$0 11½
Abernethy	9
Ginger Nuts	11½
New York Fruit	15
People's Mixed	11
Pilot Family	6
Snowflake	11½
Magard	15
Soda	6
Soda, 1 lb packages	8
" 3 lb "	21
Sultana, thin	11½
Tea	11½
Wine	9½
Wine, sweet	9

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ⅓ "	1 10
Spanish, No. 3	4 50
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jacquot's French, No. 2	3 00
" " " 3	4 50
" " " 4	8 00
" " " 5	10 00
" 1-gross Cabinets, asst,	7 50

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & co's.
Royal Black Lead, per gross..... $1 80

BARRINGER & BROWN.
(Thos. E. Clatworthy, Ag'nt, Toronto.)
Convex Black Lead packed in wood boxes containing 12 card boxes, per box 1 12

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & co's.
Parisian Square Blue, per lb..13 to 14c

BARRINGER & BROWN.
(Thos. E. Clatworthy, Ag'nt, Toronto.)
Azure square blue box, containing 8 1 lb. packets of 16 oz., squares, per 8lb. box 0 89

BROOMS.

	Per doz.
Carpet....4 strings	2 90
X Parlor, 2 "	2 65
Louise 3 "	2 65
1 Gem 4 "	3 25
2 " 3 "	2 65
3 " 2 "	2 20
4 " 2 "	1 95
O Hurl... 4 "	2 65
" 3 "	2 35
2 " 3 "	2 05
3 " 3 "	1 70
OK " 2 "	1 35
Hvy Mill 4 "	3 70

CALVES' FEET GELATINE

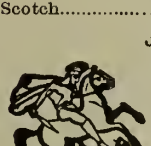
G. P. SWINBOURNE & co.
(Thos. E. Clatworthy, Ag'nt, Toronto.)
Boxes of 4 dz. 6d., and 2 doz. 1s. pack $3 96

CANNED GOODS.

	Per doz	
Apples, 3's	$1 00	$1 10
" gallons	....	....
Blackberries, 2	2 00	2 10
Blueberries, 2	1 25	1 40
Beans, 2	0 95	1 10
Corn, 2's	1 00	1 10
" Epicure	1 45	1 50
Cherries, red pitted, 2's	2 25	2 40
Peas, 2's	1 10	1 25
" sifted select	....	1 35
Pears, Bartlett, 2's	.....	.....
Pineapple, Baltimore	2 40	2 50
" Bahama	2 90	3 00
Peaches, 2's	2 25	2 35
" 3's	3 25	3 50
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	1 75	1 85
Pumpkins, 3's	1 10	1 20
" gallons	3 10	3 25
Raspberries, 2's	2 50	2 60
Strawberries, choice 2's	2 25	2 50
Succotash, 2's	1 60	1 65
Tomatoes, 3's	1 20	1 30
Lobster, Clover Leaf	.....	2 75
" Tall	2 00	2 20
Mackerel	1 40	1 60
Salmon, 1's	1 50	1 65
" white	1 30	1 40
Sardines Albert, ⅛'s tins		11, 11½
" " ¼'s "		15, 18
" " ½'s "		18, 19
" Martiny, ¼'s "		10, 10½
" " ½'s "		18, 19
" Other brands, 9¾,		11, 16, 19
" P & C, ⅛'s tins		20, 22
" " ¼'s "		33, 36
" Amer, ¼'s "		6½, 8
" " ½'s "		9, 11

MARMALADE, JAMS AND JELLIES.

CAIRN'S.
(Blaiklock Bros., Montreal, Agents.)
Marmalade. Price, f.o.b. Montreal. dz.
"Home Made," glass 1 lb. $2.35
" White 1 lb. 2.25
" " 2 " 4.15
" Stone 7 " 13.20
Scotch ..... White 1 " 2.10



Jams. (1 lb. white pots, 4 doz. assorted, per doz. $2.35.)
Gooseberry .....
Strawberry .....
Black Currant.
Red Currant....
Green Gage ...
Apricot .....
Raspberry .....
Damson.....
Plum .....
Red Currant and Raspberry ....

Jellies. Red Currant, 1 lb. white. $2.75
Black Currant, 1 lb. white 2.75

DELHI CANNING CO.

Jams, assorted, 1's	2 35
Jellies, 1's	2 25

CANNED MEATS.

CLARK'S.

Comp. Corn Beef	1 lb cans	$....		$1 60
" "	2 "	....		2 65
" "	4 "	5 00		5 15
" "	6 "	7 75		8 00
" "	14 "	18 60	19	20
Minced Collops,	2 lb cans	.....		2 60
Roast Beef	1 "	....		1 60
"	2 "	.....		3 15
"	4 "	.....		5 85
"	6 "	.....		7 00
Par Ox Tongue,	2½ "	$7 25		7 50
Ox Tongue	2 "	....		4 50
Lunch Tongue	1 "	3 00		3 10
"	2 "	5 25		5 75
English Brawn	2 "	2 50		2 60
Camb. Sausage	1 "	....		2 50
"	2 "	....		4 00
Soups, assorted	1 "	....		1 35
"	2 "	....		2 25
Soups & Boulli	2 "	....		1 80
"	6 "	....		4 50

Potted Chicken, Turkey, or Game, 6 oz cans	1 50
Potted Ham, Tongue or Beef, 6 oz cans	1 35
Devilled Tongue or Ham, ½ lb cans	1 35
Devilled Chicken or Turkey, ½ lb cans	2 25
Sandwich Ham or Tongue, ½ lb cans	1 50
Ham, Chicken and Tongue, ¼ lb cans	1 50

MINCE MEAT.

BRYANT, GIBSON & CO.'s—TORONTO.

Mince Meat, ½ gal glass jars,	$9 50
Ditto, 25 and 40 lb pails, per lb.	12½c

J. H. WETHEY'S—ST. CATHARINES.

Condensed, per gross, net	$13 50

CHEWING GUM.

ADAMS & SONS.

Tutti Frutti, 36 5c bars				$1 30
Sappota,	150 pieces			1 00
Sweet Fern,	230	"		0 85
Black Jack,	115	"		0 85
Red Rose,	115	"		0 85
Barley Malt,	115	"		0 85
Tampico,	115	"		0 85
Lemon Trumps,	115	"		0 85
Magic Trick,	115	"		0 85
Puzzle Gum (new)	115	"		0 85
Bolah "	150	"		0 85
Taffy Licorice,	72	"		0 50
Caramel Tolu,	72	"		0 45
Adams' N.Y. Gum,	200	"		0 50

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & co's.

Chocolate—	Per lb.
French, ⅛'s....6 and 12 lbs.	0 30
Caraccas, ⅛'s..6 and 12 lbs..	0 35
Premium, ⅛'s..6 and 12 lbs...	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs .	0 24
Sticks, gross boxes, each...	1 00

ALWAYS ORDER RECKITT'S BLUE.

Prices Current, Continued—

Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " " "	30
" Bulk, in bxs	18

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb	$0 30
Mott's Prepaired Cocoa	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa	40
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs	30
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	24
Mott's Vanilla Chocolate stick	22
Mott's Pure Confec. Chocolate	22c—35
Mott's Sweet Confec. Choc.	21c—28

J. W. COWAN & CO.'S

Cocoas—	
Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼ lb in 12 lb boxes	35
London Pearl, " "	30
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence, per doz	1 40
Chocolates—	
Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) " "	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

Thos. E. Clatworthy, Ag'nt, Toronto.)

Schweitzer's Cocoatina, net cash ¼ lb. ½ lb.. per doz	3 29	6 30

WALTER, BAKER & CO

Chocolate—	
Premium No. Chocolate, in boxes, 12 and 25 lbs	....
Baker's Vanillia Chocolate, in boxes, 12 lbs	.....
Caraccas Sweet Chocolate, in boxes, 6 lbs., 12 boxes in a case.	.....
Vanillia Tablets, in boxes	.....
Spanish Tablets, 100 in each box, 12 boxes in a case	.....
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs	.....
Grocers' Style, in cases 24 boxes, 6 lbs	.....

Cocoa—	
Pure Prepared in boxes, 12 lbs	.....
Cracked Cocoa, in boxes, 12 lbs., ½ lb. papers	.....
Cracked Cocoa, in bags, 10 lbs	....
Breakfast Cocoa—	
In boxes, 6 and 12 lbs., ½ lb. tins	.....
In boxes, 12 lbs., 1 lb. tins, decorated canisters	....
Broma—	
In boxes, 12 lbs., ½ lb. tins	.....

COFFEE.

GREEN

	c. per lb.
Mocha	32, 35
Old Government Java	30, 33
Rio	22, 24
Plantation Ceylon	29, 31
Porto Rico	23, 24
Guatamala	24, 26
Jamaica	23, 24
Maracaibo	22, 26

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.

	c. per lb
Java	33, 34
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	33
Our Own "	31
Laguayra "	29
Mocha and Java	32, 33
Java, Standard	33
" Old Government	30, 32
Arabian Mocha	36
Santos	28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs	30
Standard Imperial in sealed tins, 25 and 50 lbs	32
Standard Blend in sealed tins, 25 and 50 lbs	33
Ground, in tins, 5, 10, 15 and 25 lbs	20, 30
Say's Parisien, in ½ and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

SUTTON & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Pure essence, Gorgona Anchovies, ½ pts. per doz	2 76

FLOUR AND MEAL.

	per bbl.	
Flour, Family	$4 90	5 30
" Manitoba Patent	6 20	6 30
" white wheat patent	5 70	5 80
" Strong bakers'	5 90	6 00
Oatmeal, standard, bbls	....	4 90
" granulated, "	....	4 90
" rolled "	....	5 00
Bran, per ton	13 50	15 00
Shorts	....	17 00
Cornmeal	....	3 50
" Gold Dust	....	4 00
" Imperial	....	3 75

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz.	
Cases, No. 1, 2 oz tins	$2 75	$3 00
" No. 2, 4 oz tins	4 50	5 00
" No. 3, 8 oz tins	8 00	8 75
" No. 4, 1 lb tins	12 60	14 25
" No. 5, 2 lb tins	25 00	27 00

FRUITS.

FOREIGN.

	c. per lb.	
Currants, in bbls	5¾,	6
" ½ bbls	6,	6½
" cases	6¼,	6½
" Patras, in cases	6½,	7
" Vostizza, "	6,	...
" ½ case	6½	...
Dates, Persian, boxes,	5½	5¾
Figs, Elemes, 14 oz., per box	8½	9
" 10 and 20 lb box	10,	11
Prunes, Bosnia, hhds	6,	6¼
" " cases, new	8¼,	9½
Plums, French, 55 to 65	12½	15
" Bottles, 1's	22	23
" " 2's	37½	40
" " 4's	70	75
" " 7's	1 00	1 10
Raisins, Valencia, off stalk,	7¾,	8½
Selected	9,	9½
Layers	9½	10
Raisins, Sultanas	12,	14½
" Eleme	7½	8
" London Layers	$3 00	3 25
" Black Baskets	4 00	4 25
Lemons	8 50	9 00
Oranges, Sorrento	7 50	8 00
" Jamaicas	....	8 50
Bananas	1 00	1 75

DOMESTIC.

Apples, Dried, per lb	0 07½	0 08

GLASSWARE.

TAYLOR, SCOTT & CO.

	c. per doz.
Lamp Chimneys, O	32
" " A	35
" " B	45

	per bbl
Fruit Jars, pts	13 00
" " qts	14 00
" " ½ gal	17 00

GRAIN.

Wheat, Fall, No. 2	$1 00	1 01
" Red Winter, No. 2	0 98	1 00
" Spring, No. 2	90	0 92
" Man. Hard, No. 1	1 30	1 32
" " No. 2	1 28	1 30
Oats, No. 2, per 34 lbs	45	45½
Barley, No. 2, per 48 lbs	60	65
" No. 3, extra	...	..
" No. 3	...	...
Rye	64	65
Peas	60	70½
Corn	....	65

HAY & STRAW.

Hay, Loose, per ton	$10 00	$12 00
" Pressed, " on track	9 50	10 00
Straw Pressed, "	.....	.....

ISINGLASS.

G. P. SWINBOURNE & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Boxes containing 3 doz 3d. pack. per box 3 58



LYE.

Gillett's powdered Lye (½ gr. in a case) per case $3 75

Elliott's 3 75

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts
Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars	22
" Fine, in 4 lb jars	70
" Ex. Sup., in bulk, per lb.	30
" Superior, in bulk, per lb	20
" Fine, " "	15

COLMAN'S AND KEEN'S

In 4 lb jars	75
In 1 lb jars	25
D. S. F., in tins, per lb	41
" in ½ lb tins	42
" in ¼ lb tins, per lb	44
D. F. in ½ lb tins, per lb	26
" ¼ " "	28

BARRINGER & BROWN.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Genuine, in 4, 1, ½, ¼ lb. and 2 oz. tins, per lb	0 34	0 47
Superfine genuine, full	0 30	0 43
Pure, per lb	0 23	0 36
D.S.F. "	0 34	0 47
D. S. "	0 30	0 43
F. "	0 23	0 36

NUTS.

	per lb.	
Almonds, Ivica	..	15
" Tarragona	..	16
" Fornigetta	13,	14
Almonds, Shelled Valencias	30,	35
" " Jordon.	50,	55
Brazil	...	16
Cocoanuts	5 50	6 00
Filberts, Sicily	11	12

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

LEONARD H. DOBBIN,

Commission Agent and Broker in Canned Goods.

EVAPORATED APPLES A SPECIALTY.

4 Hospital Street, MONTREAL.

TELEPHONE 2205.

JOHN A. MOIR

Offers to Wholesale Trade only the following special lines for July:

Lobsters, Mackerel, Salmon, Gaspe Fishing Co's large hod cured dry Gaspe Cod in 112 bundles, also specially prepared Codfish in cases. A trial order solicited.

Lakeport Canning Co. put up none but the choicest goods. Send for price lists before buying. Don't buy cheap and nasty goods. The best goods are the cheapest in the end.

Local Selling Agent for the Gaspe Fish Curing Co'y.

41 St. Francois Xavier Sts.

QUEEN CITY BUSINESS COLLEGE,

Cor. KING and CHURCH Sts., Toronto,

Is the best and cheapest place to educate your sons and daughters. Thorough practical Business, Shorthand or English Education imparted in shortest possible time by our method of "Individual Instruction." Catalogue mailed free on application.

SAW YOUR

ADVERTISEMENT

IN THE

CANADIAN GROCER.

When writing to our advertisers please inclose the above



SOLUS. SOLE PRESERVER

Will preserve the soles of boots or shoes, and render them perfectly waterproof. One application to a pair of new shoes will double their wearing qualities.

Two-sized tins, 15 and 25 cents. Will cost you $1.20 and $2.00 per dozen.

We also manufacture the best line of Wigwam Slippers, and Lumberman's Oil Tanned foot wear in Canada

C. N. VROOM,

St. Stephens, N.B.

Prices current, continued—

Peanuts, roasted	14
" green	12, 13
Walnuts, Grenoble	16, 17
" Bordeaux	12, 13
" Naples, cases	16, ...
" Marbots	13½

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO.

PICKLES.

John Bull, mixed, in bulk	$0 60
" Chow Pic'le, in b'lk	65
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 25
" " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

SAUCES.

John Bull, kegs, per gal	$1 25
" ½ pt. bottles, per doz	
(according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " ½ pt, bottles, per doz	1 25
Niagara Tomato, kegs. per gal	1 25
" " Reputed pints	1 25

Terry's Candied Peels.	c. per peels
Lemon, 7 lb boxes	16
Orange, "	18
Citron, "	30

CROSSE & BLACKWELL'S.

Pickles, all kinds, pints, per doz	3 25

LEA & PERRIN'S.

	per doz.
Worcester Sauce, ½ pts	$3 60 $3 75
" " pints	6 25 6 50

SUTTON & CO.

(Thos. E. Clatworthy, Agent, Toronto)

Worchester Sauce, ½ pints, second quality, per doz	1 17
Worchester Sauce, ½ pints, third quality, per doz	0 96
The Victory Dinner Relish, per dozen	1 92
Bottled Pickles—Mixed, Piccalilli, Cabbage, Onions, per doz.	2 16

PRODUCE.

DAIRY.

	Per lb	
Butter, creamery, rolls	$0 21	$0 23
" " tub	0 19	0 21
" dairy, tubs, choice	0 14	0 16
Butter, pound rolls	0 17	0 20
" store crocks	0 13	0 15
" store packed	0 05	0 08
Cheese	0 09¼	0 09¾

COUNTRY.

Eggs, fresh, per doz	0 16	0 17
Beans	1 80	2 00
Potatoes, per bag	0 60	0 65
Hops, 1889 crop	0 16	0 18
" 1890 "	0 25	0 40
Honey, extracted	0 09	0 12
" section	0 14	0 18

PROVISIONS.

Bacon, long clear, p lb.	0 08¼	0 08¾
Pork, mess, p. bbl	15 50	16 50
Hams, smoked, per lb		0 13
" pickled	0 11	0 11½
Bellies	0 11	0 11½
Rolls	0 09½	0 10
Backs	0 11	0 11½
Lard, Canadian, per lb.	0 09½	0 10
Hogs	5 50	....
Tallow, refined, per lb	0 05	0 05½
"rough, "		0 02

RICE, ETC.

	Per lb.
Rice, Aracan	3¾, 3⅞c
" Patna	4⅜, 4¾
" Japan	4½, 5
" extra Burmah	3½, 3¾
Grand Duke	5½, 5¾
Sago	5½, 5¾
Tapioca,	5⅝, 6¼

SPICES.

GROUND.

	Per lb.	
Pepper, black, pure	$0 20	$0 22
" fine to superior	12	18
" white, pure	32	35
" fine to choice	25	30
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	25	40
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURGH STARCH CO. (Limited.)

	c. per lb.
Benson's Prepared Corn	8
No. 1 White Laundry, 4 lb boxes	5½
Silver Gloss, 6 lb boxes	6¾
" 1 lb chromo pkgs	7
Satin, 1 lb chromo boxes	7½
Edwardsb'g Rice, 1 lb chromo bxs	9
Canada Laundry	4¾
Canada Corn	6½ 6¾

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40 lb boxes. 1 lb packages, new wrappers	7½
36 lb boxes. 12 3 lb paper boxes	7½
40 " 10 4 lb "	7½
Silver Gloss Starch—	
40 lb boxes. 1 lb packages, new wrappers	9
40 lb boxes. Assorted ½ lbs and ¼ lbs	9¾
40 lb boxes. 10 4 lb paper boxes	9
6 lb boxes, with sliding covers (12 boxes in each crate)	9½
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	8
20 " "	8¼

BRITISH AMERICA STARCHES.

First quality White laundry, 3-lb. cartoon boxes	5½
First quality White laundry, barrels	5
First quality White laundry, half barrels	5
Lily white gloss, 6-lb. boxes	6¾
Brantford gloss starch, 1-lb fancy cartoons	7¼
Lily white gloss, 1-lb fancy cartoons	7
Canada Laundry	4½
Pure prepared Corn	7½
Challenge Brand prepared corn	6½
Coldwater Rice	9

SUGAR.

	c. per lb.
Granulated, 15 bbls or over	7⅛
" less than 15 bbls	7¼
Paris Lump, bbls	7½
" " ½ bbls	7⅝
" " less than a bbl	7⅝
Extra Ground, bbls	8¼
" " less than a bbl.	8¼
Powdered, bbls	7⅜
" less than a bbl	7⅝
Extra bright refined	6½
Bright Yellow	6
Medium "	5¾
Brown	5½
Raw Jamaica, in bags	5¼ 5⅜

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls
Redpath's "D"	3½c.	3⅝c
" "M"	3⅝	3¾
Redpath's "B"	3⅞	
" "VB"	3¾	3⅞
" Extra	4	4⅛
" Ex. Sup	4⅛	4¼
" XXX Sup	4⅜	4½
" Corn Syrup	4½	5

MOLASSES.

	Per gal.
Trinidad, in puncheons	32, 35c
" bbls	36, 38
New Orleans, in bbls	90, 95
Porto Rico, hdds	33, 34
" barrels	36, 37
" ½ barrels	38, 39

TEAS.

GREENS.

Gunpowder—	Per lb
Cases, extra firsts	42, 50c
Half chests, ordinary firsts	22, 38
Cases, sifted, extra firsts	42, 50
Cases, small leaf, firsts	35, 40
Young Hyson—Moyunes	
Half chests, ordinary firsts	22, 38
" " seconds	19, 20
" " common	17, 18

PING SUEYS.

Half chests, firsts	28, 32
" " seconds	16, 19
Half Boxes, firsts	28, 32
" " seconds	16, 19

JAPAN.

Half Chests—	
Choicest	38, 40
Choice	32, 36
Finest	28, 30
Fine	25, 27
Good medium	22, 24
Medium	19, 20
Good common	18, 19
Common	16, 17
Nagasaki, ½ chests Pekoe	16, 22
" " Oolong	14, 15
" " Gunpowder	16, 19
" " Siftings	8, 12½

CONGOUS.

Half chests, Kaisow, Moning	52, 55
Caddies and half chests	18, 50
Cadies, Pakling and new makes	18, 50

OOLONG.

Half chests Formosa	34, 50
Caddies	36 55

ASSAMS.

Chests and half-chests Pekoe	22, 48



KINGSFORD'S OSWEGO .·. STARCH.

"Pure" and "Silver Gloss"
FOR THE LAUNDRY.

Corn .·. Starch,
FOR THE TABLE,

The Standard of Excellence. Absolutely Pure.

For Sale by all Leading Jobbers in Canada.

T. KINGSFORD & SON, Oswego, N.Y.

KNOX, MORGAN & CO.,

Wholesale Dry Goods Importers,

HAMILTON, - - - ONTARIO.

Fall Stock now complete. Travellers Orders being rapidly executed.

Now that the outlook for a good Fall Business is well assured we urge our customers to make a judicious selection for probable requirements so as to ensure satisfactory deliveries.

General Store Keepers can rely on finding in our Travellers' hands a full range of Samples of popular easy selling goods at close prices and liberal terms.

KNOX, MORGAN & CO.

Prices current, continued—

SCENTED ORANGE PEKOE.

Boxes, Foochow and Canton	28, 60

TOBACCO AND CIGARS.

British Consols, 4's; brighttwist, 5's; Twin Gold Bar, 8's	62c
Ingots, rough and ready, 7's	59
Laurel, 3's	52
Brier, 7's	50
Index, 7's	45
Honeysuckle,7's.	53
Napoleon, 8's.	49
Royal Arms, 12's	50
Victoria, 12's	48
Brunette and Lovely, 12's	45½
Prince of Wales, in caddies	46½
" " in 75 lb boxes	46
Bright Smoking Plug Myrtle, T & B, 3's	55
Lily, 7's	48
Diamond Solace, 12's	45
Myrtle Cut Smoking, 1 lb tins	65
½ lb pg, 6 lb boxes	65
2 oz pg, 5 lb boxes	65

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdowne	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00

Cigarettes, all Tobacco—	
Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C No. 1	4 00
Sweet Sixteen	3 50

CUT TOBACCOS.	per lb.
Puritan, ½ lb pkg., 5 lb. boxes	65
Old Chum, ½ lb pkg 5 lb box	65
Old Virgin., 1-10 lbpkg., 10 lbbxs	57
Gold Block, ½ lb pkg, 5 lb boxes	65

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	78
Puritan, 1-10, 5 lb boxes	80
Athlete, per lb	1 10

SOAP.

Ivory Bar, per lb	½
Do. 2, 6-16 and 3 lb bars "	
Primrose,5 lb bars,wax W "	
" 1 " " "	
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 13oz,1,2 and 3lb bars per lb	3½
Queen's Laundry, per bar	5½
Pride of Kitchen, per box	2 75

B. T. BABBITT'S SPECIALTIES.

B. T. Babbitt's Best Soap, p. bar	0 05
B. T. Babbitt's 1776 Soap Powder per box of 100 5½ oz. package	3 85
B. T. Babbitt's Lye, per box of 2 doz. large cans	1 80

TOILET SOAP.

TAYLOR, SCOTT & CO.

		per doz.
Baby's Own,	½ doz boxes	$1 25
Our Boys,	¼ " "	1 25
Sea Foam,	½ " "	75
London Bouquet,	½ " "	60
Oatmeal,	1 " "	85
"	½ " "	60
Paris Assorted,	½ " "	0 75
Albert Oatmeal bar, 2 doz. boxes		0 75
" White Castile bar, 2 doz. boxes		0 75
		per gro.
Fatherland,	¼ doz boxes	5 00

WASHING CRYSTAL.

Gillett's Washing Crystal, 1 gro in box, per box	$1 75

WOODENWARE.

		per doz
Pails, 2 hoop, clear	No. 1	$1 70
" 3 " "	"	1 90
Pails, 2hoops, clear	No. 2	$1 60
" 3 " "	"	1 80
" 3 " painted	"	1 80
Tubs, No. 0		9 50
" 1		8 00
" 2		7 00
" 3		6 00
Washboards, Globe	$1 90	2 00
" Water Witch		1 40
" Northern Queen		2 25
" Planet		1 70
" Waverly		1 60
" X X		1 50
" X		1 30

		per case.
Matches, Parlor	$1 70	$1 75
" Telephone	3 50	3 60
" Telegraph	3 80	3 90

	per doz.
Mops and Handles, comb.	1 25
Butter tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60
Clothes Pins full count, per box	0 75

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	2 75
" round "	3 00
Handy dish	3 75
Water Closet Tanks	18 00

YEAST.

Royal Yeast Cakes, 3 doz 10c. packages in case, per case	$1 95
Royal Yeast Cakes, 3 doz 5c. packages in case.... per case	1 00

OUR NATIONAL FOODS.

	pkg.	doz
Desiccated Wheat	4 lb.	$2 30
" Rolled Oats	4 "	2 25
Snow Flake Barley	4 "	2 40
Rolled Wheat Flakes	4 "	2 25
Buckwheat Flour, S. R	4 "	2 00
Prepared Pea Flour	2½ "	1 80
Baravena Milk Food	1 "	3 00
Patent Prepared Barley	1 "	1 80
Patent Prepared Groats	1 "	1 50
Beef and Barley Extracts	6 oz	2 25
Gluten Flour	4 oz	2 80

HARDWARE.

ZINC: Sheet	net.	0 06½
IRON WIRE:		
Galv., annealed and oiled and bright 20 p.c. advance on list		
Barbed wire	net.	0 00
Coil chain, 5-16 in.	net	0 05½
" " ⅜ in	"	0 05
" " ½ in	"	0 04½
Iron pipe, 50 per cent.		
Iron pipe, galvanized, 25 per cent.		
CUT NAILS, from Toronto:		
10 dy. to 60 dy		2 65 0 00
8 dy. and 9 dy		2 90 0 00
6 dy. and 7 dy		3 15 0 00
4 dy. and 5 dy		3 40 0 00
3 dy.	C.P.	3 75 0 00
3 dy	A.P	4 25 0 00
HORSE NAILS:		
"C" 50 and 10 per cent. from list.		
HORSE SHOES:		
From Toronto, per keg		3 75 4 00
WINDOW GLASS:		
25 in and under		1 55 1 60
26 to 40		1 60 0 00
41 to 50		3 60 0 00
51 to 60		3 90 0 00
61 to 70		4 20 0 00
GUNPOWDER:		
Sporting FF. "		4 75 0 00
" FFF "		5 00 0 00
Canada rifle "		7 25 0 00
Sporting FF., (in ½ lb. tins) per doz		2 40 0 00
ROPE: Manilla		0 14½ 0 16
Sisal		0 13 0 00
AXES:		
Peerless & Keen Cutter		7 50 0 00
Leader		7 25 0 00
Lance		7 75 0 00
Queen City		9 25 0 00
Honor Bright, all steel		11 00 0 00
SHOT: Canadian		0 05½ 0 00
HINGES: Heavy T and strap		05½ 00
" Screw, hook & strap.		03¾ 04¼
TIN PLATES:		
1c. 4x20 coke, per box		4 50 4 75

PETROLEUM.

	Imp. gal	
F. O. B. Toronto		
Canadian	$0 00	$0 16
Caroon Safety	0 17½	0 18
Canadian Water White	0 20	0 00
Amer'n Prime White	0 23	0 24
" Water White	0 25	0 00
Photogene	0 27	0 00

DRUGS AND CHEMICALS.

Alum	lb	$0 02 $0 03
Blue Vitriol		0 06 0 07
Brimstone		0 02½ 0 03
Borax		0 12 0 13
Camphor		0 75 0 80
Carbolic Acid		0 55 0 60
Castor Oil		0 12 0 13
Cream Tartar		0 30 0 31
Epsom Salts		0 01½ 0 02½
Paris Green		0 18 0 22
Extract Logwood, bulk		0 13 0 14
" boxes		0 15 0 17
Gentian		0 10 0 13
Glycerine, per lb		0 22 0 25
Hellebore		0 16 0 17
Iodine		5 00 5 50
Insect Powder		0 40 0 50
Salpetre		0 08½ 0 09
Soda Bicarb, per keg		2 00 2 25
Sal Soda		0 95 1 00
Madder		0 12½ ....

VINEGAR.

A. HAAZ & CO.

XX, W.W	0 20
XXX, W.W	0 25
Honey Dew	0 28
Pickling	0 28
Malting	0 45

THE BADGEROW FALCONER VINEGAR CO

French Bordeau	per gal.	0 34
Tarragona	"	0 32
Triple	"	0 30
Fruit Vinegar	"	0 27
Pickling	"	0 28
XXX	"	0 25
Extra XX	"	0 22
XX	"	0 20
X	"	0 16
Cider Vinegar		0 16 to 0 25
Honey Vinegar		0 25
Eng. Malt Vinegar		0 50 to 0 60
Bottled Malt Vinegar, qts		2 00
Methylated Spirits		2 00 to 2 25

LIQUORS.

CANADIAN SPIRITS: (Net Cash Prices.)	Imp. gal. In B'd.	D. P'd
Pure Spirits .....65 O.P.	1 26	3 70
Pure Spirits .....50 "	1 14	3 36
" " .....25 U.P.	0 60	1 72
Family Proof Whiskey	0 66	1 86
Old Bourbon "	0 66	1 86
" Rye, 25 U.P. "	0 62	1 74
" Toddy 25 U.P. "	0 62	1 74
" Malt, 25 U.P "	0 62	1 74
Old Rye, 4 years old	0 85	2 04
" " 5 "	0 95	2 14
" " 6 "	1 05	2 24
" " 7 "	1 15	2 34
Rye Whiskey, 1883, qts.	5 00	8 00
" " " pts.	6 10	9 10
" " 1884, qts.	4 70	7 70
" " " pts.	5 80	8 80
" " 1885, qts.	4 45	7 45
" " " pts.	5 55	8 55
" " 1886, qts.	4 20	7 20
" " " pts.	5 30	8 30
" " 1887, qts.	3 90	6 90
" " " pts.	5 00	8 00

Under 5 bbls. or 100 cases glass, net cash; 5 to 10 bbls. 2½ per cent. off; 10 to 50 bbls., or 100 to 200 cases, 5 per cent. off; 50 bbls. and over, or 200 cases and over, 10 per cent. off.

JOS. PICKERING & SONS' SPECIALTIES.

(Thos. E. Clatworthy, Ag'nt, Toronto.

Metal Polishing Pomade, according to size, per dozen	0 20	1 02
Needham's Polishing Paste according to size, per dozen	0 18	2 81
Furniture Polish, according to size, per dozen	0 20	2 85
Razor Paste, ½ doz. in box		1 02
" in single boxes		1 18
Plate Powder, per box		1 02
Knife Powder, in cannister, per dozen		1 03
Harness Blacking, in boxes, per dozen	) 27	2 20

We manufacture the greatest variety of Stave, Market and Satchel Baskets and Fruit Packages, of any establishment in the Dominion.

Write for Illustrated Catalogue and Price List.

The Ontario Basket Co., Limited,

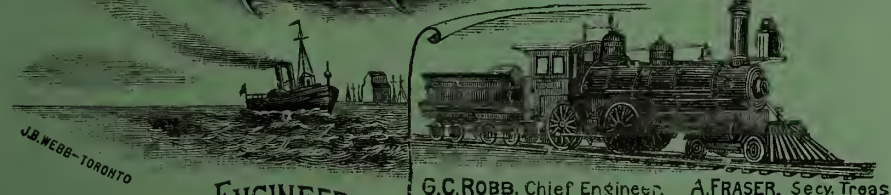
WALKERVILLE, ONT.

SUBSCRIBED CAPITAL, $100,100. FULL GOVERNMENT DEPOSIT.

SIR ALEX. CAMPBELL, K.C.M.G. PRES. (Lieut Govr. of Ontario)

JOHN L. BLAIKIE ESQ. VICE PRES.

THE BOILER INSPECTION and Insurance Company of Canada.



CONSULTING ENGINEERS.

G.C. ROBB. Chief Engineer. A. FRASER. Secy. Treas

HEAD OFFICE. 2 TORONTO ST. TORONTO.

The prevention of Accident and attainment of Economy in use of Steam, our chief aims.

TRAVELLERS' GUIDE.

WM. PROUT. J. E. INSLEY, Manager.

LELAND HOTEL

Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.

Vancouver, B.C.

PROUT & INSLEY, Proprietors.

THE COLONIAL,

New Westminster, B.C.

Headquarters for Commercial Travellers Fine Sample Rooms. First-class in every respect.

GEO. R. RAYMOND, Proprietor.

THE WINDSOR.

Regina, Assa.

First-class Family and Commercial Hotel.

Good sample rooms. Livery in connection.

MRS. DOIG, Proprietress.

THE SANITARIUM

BANFF, N.W.T.

Favorite Western Summer Resort. The best of accommodation for travellers.

R. G. BRETT, Medical Director. H. RANSFORD, Mgr.

Grand Pacific Hotel

KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men.

CREEDEN & SMITH, Props.

Queen's Hotel,

WINNIPEG, MAN.

First-class in every respect.

JAS. O'CONNOR, Prop. FRED. SPRADO, Mgr.

LELAND HOUSE,

Graduated Prices. Recently furnished.

W. D. DOUGLAS & CO., Proprietors.

The finest hotel in the Northwest. Pure spring water. Corner Main and Albert Sts., City Hall Square, WINNIPEG, MAN.

The Clarendon Hotel,

Winnipeg, Man.

RUTLEY & McCAFFREY, Proprietors.

The Algoma House,

PORT ARTHUR, ONTARIO.

Beautifully situated, fine sample rooms. Special attention and accommodation for travelling men.

MERRILL & HODDER, Props.

PATERSON HOUSE,

OWEN SOUND, ONT.

One of the best appointed houses in Ontario, situated in the business centre of the town. All modern improvements. Headquarters for commercial men. A. DUNCAN, Prop.

DESKS

OFFICE, LIBRARY, CHURCH AND SCHOOL

FURNITURE.

JOHN M. BLACKBURN & CO.,

41 COLBORNE ST., TORONTO.,

—AND—

162 ST. JAMES ST., MONTREAL.

TORONTO SALT WORKS,

128 Adelaide Street East.

DEALERS IN AND MANUFACTURERS OF

Table, Dairy and Meat Curing Salts.

Silver Medal Industrial Exhibition, 1888.

We handle Canadian Salts only, which from recent Government tests for Dairy and Meat purposes have proved equal, and in most cases superior to the best Imported Salts of any brand. Orders promptly filled.

BAKER'S COLLECTING AND INQUIRY AGENCY,

Room 45, Yonge St. Arcade, Toronto, Ont.

Handles all Classes of Accounts. Seventy per cent. of all Claims reported last year were paid. Write for terms.

System Copyrighted February 13th, 1889.

FAC SIMILE OF THE LABEL OF



The Best Scouring and Cleaning Soap in the World.

For cleaning woodwork, pots, kettles, pans, floors, painted ceilings, windows, and everything in the cleansing of which a Scouring Soap can be used it has no Superior. It is a larger cake, lasts longer, does its work better, and is cheaper in every way than any other Scouring Soap. Cut this out, and ask your Jobber to send you a box of *Pride of the Kitchen*. It is worth trying.

KIRK L. PERRY, Agent, TORONTO, CANADA

W. BOULTER & SONS,

Picton, Ont.

PACKERS OF THE CELEBRATED

LION  BRAND

Canned Fruits and Vegetables.

Every can has a Lion on the Label. This label is a guarantee to the consumer that the quality is first-class. Ask your Grocer for the Lion Brand. Do not take any other.

Bay of Quinte Canning Factories.

Head Office, PICTON. Branch, DEMORESTVILLE.

E. P. Breckenridge, Toledo, Ohio, Pres. Edwin Norton, Chicago, Vice-Pres.

W. C. Breckenridge, Resident Manager.

The Norton Manufacturing Co.,

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit Cans, Lard Pails, Paint Pails and Cans, Baking Powder Cans.

Capacity, fifty thousand fruit cans per day.

Sole Agents in Canada for **Norton Bros., "Solder Hemmed" Caps, and Grocers' sample goods, and Haskell's sample cases.**

Cor. YORK AND QUEEN Sts.,

HAMILTON, - ONT.

THE MAPLE LEAF brand of Canned Salmon is the best brand packed on the Pacific Coast. Great care is exercised in packing, and the best fish selected.

A. WATTS & CO.

C. RICHARDSON & CO.

MANUFACTURERS OF

The Celebrated Bull's Head Brand Pickles,

SAUCES, JAMS, JELLIES,

CANNED FRUITS AND VEGETABLES.

SPECIAL PRICES IN CANNED TOMATOES.

EVAPORATED APPLES and MAPLE SYRUP

125 River St., Toronto.

Fraser River Salmon.

"ROYAL"

- AND -

"BRITANNIA"

Brands of canned salmon are the finest packed in British Columbia. The canneries being situated at the mouth of the Fraser River are in a position to pack their fish fresh from the boats.

BELL-IRVING & PATERSON,

AGENTS,

Vancouver and New Westminster, B.C.

C. G. Hobson & Co.,

COMMISSION MERCHANTS.

AGENTS FOR

Princess, Diamond and Stanley

brands of canned salmon. We pay special attention to consignments placed in our charge.

C. G. HOBSON & Co., Vancouver, B.C.

SALMON

"Drysdale"

"Lynx"

and

"Red Star."

BRANDS

— OF —

British Columbia Salmon

Carefully prepared, full weight, and of best quality, every tin guaranteed.

All we ask is a trial.

WILLIAMS, BROWN & CO., San Francisco, Cal. } Sole Agents.

W. T. TASSIE, Toronto. Agent for Ontario.

Established 1874.

W. H. SMITH,

Wholesale Produce

Commission Merchant

186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Produce Consignments solicited. First-class reference.

- PARISIAN - BLUE!

Is Stronger and More Economical

THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

TUTTI-FRUTTI

Chewing Gum,

AND OTHER STAPLE BRANDS.

ADAMS & SONS.

23 CHURCH ST., TORONTO, ONT.

Tutti-Frutti, Tampico, Black Jack, Sappota, Red Rose, Magic Trick, Taffy, Licorice, Caramel, Tulu, N. Y. Gum—100 and 200 pieces.

Send for descriptive circular containing description of goods, with elegant Lithographs, free. See our Price List, page 17.

FOREIGN FRUITS

R. S. GALLAGHER,

FRUIT AND COMMISSION MERCHANT

TORONTO.

111 & 113 King St. E., 77 Colborne St.

Telephone 1617.

R. C. MURDOCH AND CO.,

Commission and Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc. furnished on application.

29 Church St., Toronto

TELEPHONE 806.

J. Cleghorn & Son

WHOLESALE

Fruit, Fish and Oyster Dealers,

94 Yonge Street,

TORONTO

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

VOL. IV. TORONTO AND MONTREAL, SEPTEMBER 26, 1890. No. 39

Fac-Simile of Package.



Registered.

BENSON'S -:- -:-

CANADA PREPARED CORN

Superior to any Imported

CORN STARCH.

RELIABLE AND UNIFORM IN QUALITY.

☞ FOR SALE BY EVERY GROCER. ☜

H. A. NELSON & SONS

MANUFACTURERS AND Wholesale Dealers —IN— BROOMS AND WHISKS,

Brushes, Woodenware, Baskets, Cordage, Grocers' Sundries.

MONTREAL, - TORONTO.



ASK FOR MOTT'S

DUNN'S BAKING POWDER

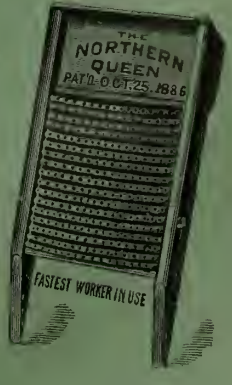
THE COOK'S BEST FRIEND

Largest Sale in Canada.

Taylor, Scott & Co.

TORONTO.

THE BEST



IS THE CHEAPEST.

Retail Price, 25c.

For sale by all first-class grocers

FINE GOODS OUR SPECIALTY.

MUNCO CIGARS, EXCEPTIONALLY FINE.

MADRE E' HIJO (7 SIZES).

EL PADRE AND CABLE.

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

ALWAYS ASK FOR THE

'John Bull' BRANDS.

Manufactured by

BRYANT, GIBSON & Co.



AGENCY FOR—
Ganong's Lily Chocolates,
Terry's English Bottled Confectionery,
Negree's French Crystallized Fruits.

A. HAAZ. C. DE CARTERET.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider VINEGARS.

74 Bagot Street, - Kingston, Ont

Needham's "The Favorite." Polishing Paste.

USED BY HER MAJESTY'S SERVANTS

Gold Medals and Diplomas of Merit at all Exhibitions.

Dazzling Mirror Finish

Sold Everywhere in 5c, 10c, 15c, 20c & 25c Tins

The reputation of nearly a century as the most reliable preparation for Cleaning and Brilliantly Polishing BRASS, COPPER, TIN, BRITANNIA METAL, PLATINOID, etc.

Inventors and Sole Manufacturers, JOSEPH PICKERING & SONS, Sheffield. Pickering's Furniture Polish, Plate Powder, Knife Powder, Brunswick Black, Razor Paste, Metal Polishing Pomade (Red) Ye Olde Oak Furnishing Paste. T. E. CLATWORTHY, Sole Agt. in Canada, 34 Church St., Toronto.

Direct Orders and Orders for Enclosure receive our prompt attention.



IT SAVES LABOR, TIME AND CLOTHING.

As the hands do not come in contact with the water, chapped, scalded and sore hands are avoided. The mop being wrung at arms length there is no stooping or straining of the back or shoulders. The hands are not soiled or disfigured by the wringing of a filthy, greasy cloth. As the clothing is not drenched or disfigured as in ordinary mopping no special preparation is required.

TARBOX BROS.,

"Truth Building," 73 Adelaide Street West, Toronto, and 28 Waterloo St., St. John, N. B.

EMBRO OATMEAL MILLS.

D. R. ROSS, - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders.

DELHI CANNING CO

PACKERS OF

FRUITS, VEGETABLES, JAMS, JELLIES, CATSUPS and MEATS.

AWARDED

-FIRST PRIZE-

—: DOMINION CONVENTION OF FRUIT GROWERS :—

OTTAWA, FEB. 19, 20, 21, 1890.

☞ FRUITS IN GLASS A SPECIALTY. For sale by all Wholesale Grocers.

A Reliable Strength-giving Food

for Invalids. JOHNSTON'S FLUID BEEF for Convalescents.

The Analysis of the best chemists in the world, shows that it contains 23 per cent. of "Albumen," that forms Flesh and Blood:
33 1-2 per cent. of "Salts of Flesh," the stimulating elements of meat;
12 1-2 per cent. of "Mineral Salts" supplying phosphates for the bones combining to make the most perfect form of CONCENTRATED FOOD.

Williamson & Lambe

STORAGE

54 & 56 Wellington St. E., Toronto.

DOES IT PAY TO ADVERTISE IN THE GROCER?

Here is what some advertisers say:

THE E. B. EDDY MF'G CO., HULL.

"We have now no doubt of the value of THE CANADIAN GROCER as an advertising agent."

KINGSFORD'S STARCH FACTORY, OSWEGO.

After two year's trial write:

Another year's experience is an additional proof of the value of THE CANADIAN GROCER as an advertising medium.

ELLIS & KEIGHLEY, Coffees, Spices, etc., TORONTO.

"Through its influence we have received liberal orders throughout Ontario and the distant Provinces."

BAY OF QUINTE CANNING CO., PICTON.

"Has been of great value to us as a means of reaching trade not only in Ontario but in Manitoba and British Columbia."

E. W. GILLETT, Baking Powder and Chemicals, CHICAGO AND TORONTO.

"We consider THE CANADIAN GROCER the best medium for reaching the trade in Canada."

THE CANADIAN GROCER & GENERAL STOREKEEPER.

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

J. B. McLEAN & CO., (Ltd.) PUBLISHERS.

115 ST. FRANCOIS XAVIER STREET, MONTREAL.

6 WELLINGTON STREET WEST, TORONTO.

Vol. IV. TORONTO AND MONTREAL, SEPTEMBER 26, 1890. No. 39

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

DOMINION WHOLESALE GROCERS' GUILD.

The annual meeting of the Dominion Wholesale Grocers' Guild was held on the 10th and 11th inst. in the city of Quebec. Although the seventh of that association's yearly conventions, it was the first of them to meet in the ancient capital. It was an important meeting, a sift of its proceedings showing the following material improvements to have been inaugurated by it: a contraction of the time of credit; a restriction of the price of graded sugars to that determined by the open market; the establishing of a rule making the price for immediate shipment that holding on the day the order is received, and the price of a future delivery that holding on the day of shipment; the adoption of the New York system of preparing freights on graded sugars; the eliminating from canners' contracts of the clause contemplating a short pack, etc.; a provision for the suspension or expulsion of defaulting members; a regulation to bring the methods of travellers into accord with the principles of the Guild; an order for the compilation of a list of articles which are sold subject to limited prices. It was a meeting also made notable by the courteous care on the part of resident members of the Guild, that the visitors should have a pleasant time of it, and by the most felicitous previous and current arrangements that result was happily realized. It was the most successful meeting the Guild ever had.

The following is the muster-roll of the delegates, who gathered in the Board of Trade rooms on the 10th inst:

MONTREAL— Geo. Childs, Chas. P. Hebert, D. T. Tees, H. Laporte, A. D. Turner L. I. Boivin, Geo. Hadrill.

TORONTO — W. Ince, Hugh Blain, J. Sloan.

HAMILTON—J. J. Stuart, Geo. E. Bristol, T. H. D. Macpherson.

LONDON—N. Masuret, J. Cleghorn.

BRANTFORD—Geo. Watt.

BROCKVILLE—T. Gilmour.

QUEBEC—R. Turner, T. LeDroit, C. Pitt, R. J. Bazin, N. Tuscotte, C. A. Langlois, Thos. Davidson (John Ross & Co.).

LEVIS—G. Carrier.

The Secretary, Mr. Edgar A. Wills, was also present.

THE 10TH.

The delegates assembled at 10.30, were briefly addressed by the President, received and passed the minutes of last meeting, and continued in session till one o'clock. In the afternoon they met again at 3 o'clock, and sat till 6.30.

The following business was transacted:

TERMS OF CREDIT.

Moved by Mr. Blain, seconded by Mr. Hebert, and resolved: That the four months' goods be changed to three months, and sixty days' goods be changed to one month, and that twelve per cent. per annum be allowed for cash payment of unexpired time, and that these changes shall apply only to territory west of Three Rivers and Sherbrooke.—Carried unanimously.

SUGARS BY SAMPLE.

Moved by Mr. Blain, seconded by Mr. Sloan, and resolved: That no member of the Guild shall be allowed to offer sugars by samples until after they have been purchased from the refiner; a practice injurious to the legitimate wholesale grocer.—Carried.

PREPAYMENT OF FREIGHTS.

Moved by Mr. T. H. D. Macpherson, seconded by Mr. Geo. Watt, and resolved: That the practice of prepaying freights or allowing differences in freights on all general goods except combination goods be discontinued.—Carried.

CONTRACTS FOR CANNED GOODS ACCORDING TO PACK.

After some remarks by Mr. Bristol it was moved by Mr. G. E. Bristol, seconded by Mr. D. T. Tees, and resolved: That the clause in contracts fixing delivery of any goods subject to short pack or any other considerations which are in favor of the canner or manufacturer should be abolished, and that a copy of this resolution be sent to the Canned Goods Association.

RE GUILD REGULATIONS.

Moved by Mr. H. Blain, seconded by Mr. C. P. Hebert, and resolved: That any member of the Guild having violated the rules of the Association governing prices or terms be suspended or expelled from the Association, and in either case shall be deprived of all privileges of the Association during the term of such suspension or expulsion. Carried.

NOTICE OF MOTION RE TRAVELLERS.

Moved by R. A. Turner, seconded by T. H. D. Macpherson, and resolved: That the Dominion Guild prepare for distribution a list of all articles which are sold under combination prices. Carried.

Moved by Mr. N. Masuret, seconded by Mr. Geo. Watt, and resolved: That the next annual meeting of the Guild shall be held in September, 1891, in the City of London. Carried.

In the evening the committees appointed during the day met at the St. Louis Hotel where they were engaged till a late hour with the questions referred to them.

THE 11TH.

YELLOW SUGARS.

Report presented by the chairman, Mr. Chas. P. Hebert.

QUEBEC, Sept. 11th, 1890.

To the President and Members of the Dominion Wholesale Grocers' Guild, in annual meeting assembled.

GENTLEMEN:—Your Committee to whom was relegated the consideration of the motion made by Messrs. Blain & Stuart and the amendment thereto, by Messrs. Hebert and Richard Turner, having reference to the fixing of a minimum price for the sale of the lowest grade of yellow sugar, begs to report, that, after long and careful considera-

tion, they have arrived at the following unanimous conclusion, and your committee beg to advise that the sugar agreement be amended by the addition of the following :

All yellow sugars shall be sold at ⅜ cent advance on refiners' prices at all places west of and including Three Rivers, Richmond and Sherbrooke.

The same terms and conditions for the sale of yellow sugars to apply as on graded sugars. A minimum price to be fixed based on the lowest grade, weekly, or oftener if deemed necessary by the Guild committee in Montreal.

CHAS. P. HEBERT, Chairman.

Moved by C. P. Hebert, seconded by H. Blain, and resolved : That the above report be accepted and its recommendations adopted.—Carried.

QUEBEC, Sept. 11th, 1890.

To the President and Members of the Dominion Wholesale Grocers' Guild, in annual meeting assembled.

GENTLEMEN :—Your committee to whom was referred the draft of sugar agreement proposed by the Montreal Association ; the recommendation of the Montreal Association that the Dominion Guild adopt the New York plan of prepaying or allowing freight on branded sugars to all points ; notice of motion given at last annual meeting for the sale of graded sugars, at open current prices; and the recommendation of the Montreal Association that on shipments of sugar from Montreal to points west of (but not including) Kingston and east of Toronto, five days extra time may be allowed ; begs to report as follows :—That in the opinion of your committee the advantages that would accrue from the five days extra time would hardly compensate for the complications which the proposed change would involve ; that your committee has carefully considered the notice of motion and would recommend its adoption amended as follows : That all graded sugars for immediate shipment shall be sold at open current prices, the invoice price to be that ruling on the day on which the order is received by the house ; that sales made for future delivery shall be invoiced at the price ruling on the day of shipment, and no part of said sale shall be dated later than first delivery thereof ; that your committee, after examination of the New York system of prepaying or allowing freights on graded sugars has decided to recommend its adoption by the Dominion Guild ; that the draft sugar agreement is approved with the amendments herein recommended, and such others as (being under consideration by the meeting) may be adopted by it.

The whole respectfully submitted,

GEO. CHILDS,
Chairman.

Moved by Mr. Childs, seconded by Mr. Blain, That the above report be accepted and its recommendations adopted. Carried.

ELECTION OF OFFICERS.

Mr. W. Ince, Toronto, was re-elected president by acclamation.

Mr. Geo. Childs, Montreal, declined the nomination to the vice-presidency, and Mr. C. P. Hebert of the same city was elected unanimously.

THANKS.

Mr. Blain moved, and Mr. Tees seconded the motion, that the thanks of the Guild be tendered to the Quebec Wholesale Grocers' Guild for the cordial reception and considerate attention shown the visiting delegates. —Carried unanimously.

The vote was acknowledged in fitting terms by Mr. R. Turner, the president of the Quebec Guild.

Mr. McPherson, seconded by Mr. A. D. Turner, moved a vote of thanks to the Quebec Board of Trade for its kindness in putting its rooms at the service of the Guild. —Carried.

Mr. R. Turner, who is also president of the Quebec Board of Trade, answered for the pleasure it afforded that body to open its doors to the delegates.

It was moved by Mr. Blain, seconded by Mr. Cleghorn, that the Guild signify its thanks to Mr. Geo. Childs, its retiring vice-president, for his valuable and efficient services to the wholesale grocery trade of the Dominion during the past seven years.

The vote was carried with acclamations. Mr. Childs' reply was a very happily worded short speech.

A vote of thanks was proposed and unanimously tendered to Mr. Edgar A. Wills, the esteemed secretary of the Guild. Mr. Wills made a suitable reply.

THE PILGRIMAGE.

For the time-honored social rite, the eating of a dinner together, the Quebec Guild substituted a far more enjoyable diversion, without giving up the prandial advantages of the old way. They invited the delegates to a trip on the afternoon of the 11th to St. Anne de Beaupré. That invitation was enthusiastically accepted. A fine boat, a good band, delightful weather and lovely scenery gave a setting to the excellent spirits of the party that, with those, will make the "pilgrimage" one of the pleasant indelible recollections of all who took part in it. A recherché luncheon was served on the boat. Besides the delegates and their entertainers of the Quebec Guild, there was a considerable contingent of the leading retail grocers of Quebec, and their ladies with them. The whole party visited the shrine of Ste. Anne's, famous now as the resort of so large an annual exodus of pilgrims from all parts of the lower St. Lawrence basin. The beautiful gardens of the fathers were also seen and admired. After having a thoroughly good time at Ste. Anne's, the excursionists embarked at 5 o'clock for Quebec, and had a charming return trip. On the way up, the gentlemen of the party assembled in the cabin and graced the occasion with a little seasonable oratory. Mr. Turner, the President of the Quebec Guild, was moved to the chair, and Mr. Le Droit to the vice-chair. The usual loyal toasts were drunk with the usual enthusiasm The toast to the Dominion Parliament was responded to by Hon. C. A. P. Pelletier, Senator for Charlevoix and Mr. F. Langelier, M.P., who each made a good patriotic speech. For the provincial legislature Mr. Chas. Fitzpatriek, M.P.P., for Quebec county, replied in one of the finest utterances of the evening. Mr. Fremont, Mayor of Quebec, also made a good speech.

The health of the Dominion Guild was coupled with the names of Messrs. Ince and Hebert, who made well-received acknowledgments. A point brought out in all the speeches, and of which ample illustration was afforded by the occasion, was the usefulness of the Guild as an affiliator in personal friendliness and social intercourse of the members of the wholesale grocery trade of the country, who seven years ago exercised more of mutual repulsion than of attraction, and from whose ranks it would have been impossible to make a draft for so harmonious a gathering as the present one.

The party got in at 8 o'clock in the evening, at the very best hour to get an outside view of Quebec in the glory of its lamps. That sight was a very notable feature in the pleasures of the trip. Nowhere on this continent is there any spectacle that so approximates to that extravagant figure of gorgeousness, "a mountain of diamonds," as does the old city illuminated, beheld amid sufficient darkness from a point a few miles down the river.

TO AND FRO.

The Toronto and Hamilton men as usual, with the assistance of London and Brantford friends, had an exceptionally good time on the journey to Quebec and home again. Contributors to that good time all were, but the tedium of the road was kept pretty well out of the experience of the party by the spirits of Messrs. Sloan of Toronto and Watt of Brantford, to whom everybody was accordingly more or less indebted. The Hamilton men too worked as a team, and Mr. Masuret was far from at his worst.

THE TORONTO WHOLESALE GROCERS' GUILD.

The Toronto Wholesale Grocers' Guild met on Friday night. It sat from 8 to 11 p. m. Seventeen members were present. The president occupied the chair. The report of the delegates to the annual meeting of the Dominion Guild was read and adopted. The proposed woodenware agreement, prepared by the the manufacturers, was submitted and approved with little amendment. It now awaits the acceptance by the manufacturers of the amendments that were made. The starch agreement, also proposed by the manufacturers, was approved, and is now circulating for the signatures of members.

SUGAR BEET CULTURE.

A meeting of farmers was held at Cobourg the other day to consider the question of growing sugar beets in order to supply a factory that will be erected in that vicinity provided sufficient encouragement be given. James Russell occupied the chair and reported the offer made by the company to erect buildings for the manufacture of sugar, said buildings to have a capacity for using from 125 to 150 tons of beets per day during the season, the beets to be delivered at the factory for from $4 to $5 per ton, according to quality. The subject was fully discussed and offers were received to supply from five to twenty acres each if satisfactory arrangements can be made. The chairman was requested to correspond with the promoters of the scheme and request them to attend a meeting to be called in the near future. A committee was appointed to canvas that section of country and ascertain how many acres can be guaranteed for the use of the factory.

THE MIS-NAMED MESS PORK.

EDITOR CANADIAN GROCER,

YARMOUTH, N. S., Sept. 4, 1890.

DEAR SIR,—Enclosed please find P. O. order for $2 to renew subscription for year ending August, 1891. We are highly pleased with your paper, and find much useful information in it. Your articles on tariff questions and mercantile associations are very interesting, although we cannot agree with you on some points, particularly on pork duties. The tariff distinctly states that pork from sides of heavy hogs, hams and shoulders cut off, sixteen pieces to the bbl. of 200 lbs., must pay one-and-a-half cents per lb. duty, and we passed an entry for this class of pork very recently at these rates. But if we understand your article on "Evaded Pork Tariff," in the issue of Aug. 29th, we are guilty of fraud, which we cannot acknowledge. As the larger portion of hog products consumed in the western counties of Nova Scotia is imported from the United States, the present tariff bears heavily on our fisher and lumber men, as well as the laboring classes generally. Trusting you can withdraw your broad accusations of fraud, and wishing you every success,

We are, yours respectfully,

GODFREY BROS.

[We have taken the liberty of printing the above letter, as its contents are of general interest. No one would accuse Godfrey Bros. of fraud. They do not say whether the pork they imported was clear or had the bone in. If clear it should have paid 3c. per lb. However, it is not dealers such as the Godfrey Bros. that we accuse of passing short clear pork as mess pork, but the lumbermen and large wholesale dealers. It is a fact that certain lumbermen have imported short clear bacon or mess pork, to all intents and purposes for their lumber trade, but have sold it to the retail trade. The recent ruling of the Acting Minister of Customs, however, would seem to permit them to do this.—ED. GROCER.]

EXHIBITION ECHOES.

The latest specialties for grocers and general merchants to handle at a good profit are those of T. A. Snider, of the Preserve Company, Cincinnati, Ohio. These are tomato catsup, chili sauce, and tomato soup. Their exhibit, and the crowded aisle where they exhibited at the Exhibition, are sufficient proof to show those merchants who chanced to see it, that their goods must have a good sale from this out. Samples of these goods were given to the visitors. In every case words of praise were heard, many saying they would not go to the bother of doing down tomatoes when they could be had so cheap and of such quality. The soup will bear special mention. A three pound tin suffices for five or eight persons, the tin only requiring to be put in a little boiling water, and it is ready for use. This, probably, was the greatest attraction, although the tomato catsup and chili sauce stood the test of thousands who partook of it. The soup is put up in cases of two dozen each. Tomato catsup is in pints and half-pints, in cases of two dozen each. Chili sauce is in pints and half-pints. The pints one dozen in a case, and the half-pints two dozen. Mr. Kirk L. Perry is the agent for Ontario, being well known to the grocery trade. His place of business at 29 Colborne st., Toronto, will be sure to stop many an enquiry.from the merchants as to prices and orders for goods.

TO EXTRICATE OURSELVES.

—A most observing and able writer—"Observer" in Retail Grocers' Advocate—New England Grocer.

We are pleased at the comment of our distinguished and abler contemporary. Thanks, "Observer's" notes have been widely copied in almost all the trade journals of this country. Occasionally we find some of them wrongly credited. This has happened in the last edition of the New England Grocer. The article "When a Retailer is a Failure," credited to THE CANADIAN GROCER, was an original "Observer Note" published in the Advocate. We know it is no fault of friend Johnson, who always gives honor to whom honor is due.—Retail Grocers' Advocate.

And we beg our esteemed contemporary to believe that it was no fault of its friend THE CANADIAN GROCER, who will always be pleased to quote in moderation, but never to appropriate, what is specially pertinent or felicitous in the columns of its trade exchanges. We had never laid claim to the article mistakenly attributed to us by the New England Grocer; therefore we have a right to be acquitted, along with Brother Johnson, of any fault in this matter. As the matter is left in the foregoing paragraph from the Advocate, it would seem that the original responsibility for the whole trouble lay at our door, as if we had reprinted "Observer's" article without crediting it, and thus misled the New England Grocer into thinking it ours. But we did not so wrong the Advocate. The article "When a Retailer is a Failure" was never printed in our paper. Our name was coupled with it plainly by a confusion, which befell in the office of New England Grocer. We can join with the latter paper in its tribute to "Observer," but we must humbly protest that the exoneration vouchsafed to Brother Johnson should have included us.

EGG DEALERS MEET.

A meeting of the Egg Dealers' Association was held in Toronto last week, when a number of the principal dealers from various parts of the province were present. Mr. D. D. Wilson, Seaforth, who had made an experimental shipment of a car of eggs to England, reported that he had lost money on the experiment. The English were prejudiced against Canadian eggs. They felt that having come from such a far away place they must necessarily be stale. He showed them that the eggs were as good as the best French eggs on their market (which bring the highest prices), and were larger in size. Even then he had hard work to sell his car in broken lots in London, Liverpool, Dundee, Edinburgh and Glasgow.

FOR THE ATTENTION OF SHIPPERS.

Mr. John Earls, Grand Trunk district general freight agent, has sent out the following important notice especially for barley shippers:

I am desired to inform you that the McKinley administration Act is now in operation which provides in brief that all merchandise imported into the United States for consumption is held to be the property of the person to whom the same is consigned, but the holder of any B. L. signed and endorsed by the consignor may be considered the owner. For shipments of the value of $50 and over a consular invoice will be necessary; in addition to the invoice of value for the purpose of making entry of merchandise at frontier points a certified copy of the B. L. will be necessary, and the same should be endorsed in favor of the customs agent or broker, who will pass the entry at the frontier port. The duplicate B. L. must be endorsed "duplicate or negotiable."

CAIRN'S
HOME MADE MARMALADE.

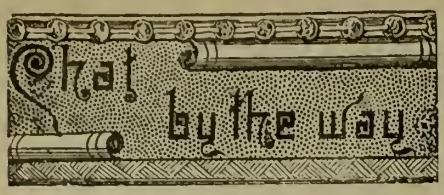
The following houses have just received some fresh stock of this wholesome breakfast delicacy:

Messrs. Turner, Rose & Co.
" Caverhill, Hughes & Co.
" Kinlock, Lindsay & Co.
" Wm. Donahue & Co.
" Lockerby Bros.
" Lightbound, Ralston & Co.
" L. Chaput, Fils & Co.
" N. Quintal & Fils.
" Geo. Childs & Co.
" Hudon, Hebert & Co.
} Montreal.

Messrs. Perkins, Ince & Co.
" Smith & Keighley.
" J. W. Lang & Co.
} Toronto.

BLAIKLOCK BROS, General Agents,
17 Common St., MONTREAL.

Agents for Toronto: Steel Hayter & Co.



Mr. J. R. Sherwin general merchant, Gore's Landing, gave us a pleasant call the other afternoon.

Mr. John Cameron, merchant, Durham, was among the visitors that came on the tide of the Exhibition to this office.

Mr. B. Smith, grocer, London, dropped in to see us during his sojourn to the Fair. He says trade is very good in his city.

The grocers of Hamilton think of forming themselves into a retail grocers' association for mutual protection and advantage.

Mr. J. J. Nairn, of the Aylmer Canning Co.., has left for Ohio, where they have made a large contract for peaches. He goes to arrange for shipping them to the factory in Aylmer.

Mr. G. Hector Clemes, representing the CANADIAN GROCER AND GENERAL STOREKEEPER, is again in town on one of his periodical visits. His line of travel embraces Canada from the Atlantic to the Pacific.—Port Arthur Sentinel.

Parties claiming to be well posted on conditions in Demerara estimate that this year's crop of sugar will fall 30,000 tons below that of last year. This falling off is ascribed to the same cause as the Trinidad falling off—namely, the very heavy rains.

Mr. F. Krugg, Tavistoek, says they have had excellent crops in his district this year, and the outlook for business is good. He is in a good locality. The farmers are all well to do, and consequently he does a trade of which any city store might be proud.

A. F. Rose, a Petrolea grocer, started out with a load of goods to deliver, and, before getting very far, complained of feeling sick. He got off the waggon, and just as he entered the door of his store he dropped, and upon examination he was found to be dead.

The Brandon Times says :—" Mr. W. Young, lately clerk for Mr. Whitelaw, and a gentleman from London, Ont., intend opening out in the grocery business in the stand at present occupied by Mr. A. C. Fraser. They expect to be ready for business by Oct. 1st.

Turner, MacKeand & Coy's. popular traveller, Mr. Cecil R. Dixon, is in the city visiting his folks. Mr. Dixon has been west for thirteen years, and thinks Toronto as lively as an American city. The wholesale grocers that he represents at Winnipeg may well be proud of him.

Mr. W. Messer, of Bluevale, and Mr. J. H. Thomson, of Henfryn, outside friends, while at the Exhibition dropped into our office to renew their subscriptions to THE GROCER. They are delighted with THE GROCER, and read it with more interest than any other paper they subscribe for.

On Monday we were pleased to receive a call from Mr. Hugh C. McLean, of Toronto, Canada, and who is connected with THE CANADIAN GROCER. He states that several years of poor crops have made trade in the Dominion very dull, and that with better crops this year, the prospect of the situation is improving.—American Grocer.

Mr. James F. Smyth, the well-known traveller for E. Adams & Co., wholesale grocers, London, Ont., is leaving that city for Windsor, where he is taking a partnership in the house of Smith & Duck. At a special meeting of the Board of Directors of the Western Ontario Travellers' Association an address was presented to him, together with a handsome silver water pitcher suitably inscribed.

McMahon, Broadfield & Co., for many years among the foremost business houses of Hamilton, Ont., are about to remove to this city. The warehouse into which they will move their large stock of china and glassware, is situated on the north side of Front street, two doors east of Bay. Mr. Broadfield is about to start for England, France, Italy and other great china countries, to fill their place with the best assortment the world affords.

Mr Hugh C. McLean, Secretary and Treasurer of J. B. McLean & Co., limited, publishers of THE CANADIAN GROCER and several other trade papers, was in town on Wednesday and gave us an opportunity to make his acquaintance, which we eagerly grasped. We had a very pleasant chat during his visit to the sanctum, and parted with him under the impression that the business end of our excellent Canadian exchange is in the hands of a first class man.—Merchants' Review.

A few miles from New Westminster, B. C. right in the heart of the fruit growing country, D. J. Munn & Co. have started in addition to their salmon canning industry, to can plums, cherries, currants, (black and red), strawberries, pears, and apples, etc. This new concern, has large capacities with all modern equipments, which will enable them to put up nothing but the best class of goods. The fine label on outside of can is Mr. Munn's own design, and is one to attract the attention of the public.

The Cleveland Baking Powder Co., New York, has published for free distribution, a very convenient and compendious manual of culinary recipes. We can imagine a young wife entirely inexperienced in the art of cooking, being able to pick up a liberal gastronomic education with no other assistance than this handsome pamphlet as a text-book. With the retail dealer's name printed on the outside surface of one of the covers, the Cleveland Baking Powder Co's. Cook-Book should be a very acceptable gift to customers.

The people on the Nova Scotia side of the bay of Fundy are getting a bonanza from mackerel, which continue to set in there. The cruiser Dream is watching the coast, to the great delight of the local fishermen, the mackerel being within the limit. The fish are small but fat, and everything in the shape of a boat or a seine is in use by the inhabitants, who for the time being are all fishermen. Two men bought an old seine for $500, and took $1,000 worth of fish the first day. They claim to have secured $10,000 worth altogether. Most of the fishing is done with hook and line.

BARREL PORK DUTY.

As some misunderstanding appears to prevail as to the effect of the recent decision in reference to the pork duties, the official ruling may be given. Item No. 4 of the tariff reads :

Barrelled pork in brine made from the sides of heavy hogs, after the hams and shoulders are cut off, and containing not more than sixteen pieces to the barrel of 200 pounds weight, 1½ cents per pound.

The Minister of Justice, to whom the question was referred, decided: "That only 1½ cents per pound can be levied on the pork if it fulfils the conditions of that item, and that the fact of the pork being otherwise treated (as for instance by the removal of the bone), makes no difference as regards the rate of duty."

PETTIFOGGING JOURNALISTS

With no waste of strength in fancy flourishes or feints, the Trade Bulletin of Montreal proceeds in the following style to tomahawk a specimen of the genus named in the title given above. The firm of Lightbound, Ralston & Co., not content with following their legitimate business as wholesale grocers, like the rest of their confreres in this city, must fain launch into speculative journalism for a side show, and devote the columns of their price-list to abusing the rest of the trade and hold them up to ridicule. As a specimen of the manner in which they sought to belittle the wholesale grocery trade of this city because 16 firms belonging to the Montreal Grocers' Guild expelled Messrs. W. Donahue & Co. from their corporation for cutting prices, we reproduce the following from Lightbound, Ralston & Co's price-list of a late issue :—

We have no hesitation in saying that there are not sixteen wholesale grocers in the Dominion still less in Montreal, qualified to rank as the equals in honesty, integrity and honor with the senior of the firm of "Wm. Donahue & Co."

It is remarkably strange that these "pettifogging journalists" in their price-list should have insulted the wholesale grocery trade of Montreal by flaunting in their face that "white flower of a blameless commercial life

worn by Mr. William Donahue," with the intention of making the rest of the trade outside Lightbound, Ralston & Co., and Wm. Donahue & Co., feel how unworthy they were to be compared with the righteousness of this dual coalition of unadulterated commercial saints. There can be no doubt that the laudatory editorials on the exceptionally "blameless commercial" career of William Donahue & Co., which appeared in the columns of Lightbound, Ralston & Co's price-list, helped to extend the lease of existence of one of the most rotten concerns that ever flourished on wind. Nor were Lightbound, Ralston & Co. content with issuing a price-list for their own benefit, but they must needs go further and spread out into a trade paper, laying themselves open to the charge of "whooping up" this, or "hammering down" that article, as necessity required. What would the price-lists of Lightbound, Ralston & Co., say if the proprietor of the Trade Bulletin were engaged directly or indirectly in the grocery business, or any other trade occupation which required unbiassed market reports? Why it would be the first to denounce him for interfering with things that did not belong to him, and writing reports to suit his own interests. These "petti-fogging journalists" besides advertising the "blameless commercial life" of William Donahue & Co., compared with whose "honesty, integrity and honor" they stated the rest of the trade (barring Lightbound, Ralston & Co.) were not "qualified to rank," are also cutting into general advertising, and thus contributing to the demoralization of this branch of the profession.

You can lose more than we do by not subscribing for this paper.

The Badgerow-Falconer
Bonded Vinegar Manufacturing Company
Highest Medal Award Toronto Exhibition.
Telephone 1261 69 & 81 Jarvis St., Toronto.

Blackley & Anderson,
TORONTO & HAMILTON
Accountants, Assignees, Receivers.
Toronto Office 37 Yonge Street, Telephone No. 1716.
Hamilton Office 2½ James St. South, Telephone No 73.
Cable Address "JUNIOR." eow

ROSS'S ROYAL BELFAST GINGER ALE IS THE BEST IMPORTED

Ross's Royal Soda Water.
" " Seltzer Water.
FOR SALE BY
ALL FIRST-CLASS GROCERS.

EDWARD ADAMS & CO.
ESTABLISHED 1846.
Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,
Tobaccos, Wines and Spirits
95 & 97 Dundas St., London, Ont.

Geo. Robertson & Son.,
WHOLESALE GROCERS
Ontario Street,
KINGSTON, ONT.,
CANADA.

ELLIS & KEIGHLEY,
IMPORTERS AND MANUFACTURERS.
COFFEES, SPICES, MUSTARD,
EMPIRE BAKING POWDER,
DANDELION COFFEE,
Puddine, Jellyine, Etc., Etc.
BAY STREET, - TORONTO.

Batger's Jams,
All varieties.
Batger's Marmalades,
University and Orange.
All New Season Fruit, best in the World, packed in pound glass, two, four and seven, new style easy opened tins, at selling prices by
JAMES TURNER & CO.,
WHOLESALE GROCERS,
HAMILTON.

DRUM TAPS.

Leaves from the Diary of a Commercial Traveller.

BY WM. H. MAHER.

CHAPTER II.

Between Saturday night, when I had packed my samples, and Monday morning, when I was to start on my first trip, my spirits ran up and down with such regularity that I was not quite sure if it were not a symptom of chills and fever. I dreaded failure, and hitherto I had been tolerably successful in working my way along.

What my courage might have been had Monday morning opened clear and pleasant, I cannot say, but when I found a cold March rain pouring down on the already muddy earth, my hopes fell below the power of any thermometer to record. But I was in for it; it was too late to turn back with credit; I must go ahead and do my best. I have made a good many trips on the road since that day, and if they were successful ones it was because I always left the store with the promise to myself to do my best; resolving is not doing, but it is the first step toward accomplishing results.

When I reached the store my fellow clerks had their jokes over my prospective good luck.

"There are only three hundred dozen of Ames' shovels on hand," said the stock man, solemnly; "if you find you are going to clean them out the first day send us word by telegraph, so we can get in a new stock."

"We haven't many packing-boxes on hand," said the porter; "but I suppose it don't matter, you only sell full packages."

"If you get a dispatch from me saying 'we're sick,' come home at once," said the entry clerk; "it will mean that you have cleaned out our entire stock."

"Take a short-hand writer with you to take down your orders," said one of the traveling men; "you'll be too busy to sell and write both."

But the senior came out of the office just then, and the clerks went to work "Good-by," said he, heartily and cheerily; "don't get discouraged, and don't worry; do your best, and we will be satisfied, orders or no orders."

My samples, the same being in a sole-leather trunk and a large valise, were on the dray, and I followed them to the depot. I bought my ticket, had my samples checked after an argument with the baggageman, who wanted to charge me for extra weight, but concluded they were all right when I handed him a cigar, and then I shook hands with the drayman, and felt as if I was alone in the world.

As I took my seat in the car I tried to imagine how the first town was to look, what kind of men the merchants were, and what they were going to say to me, but I found myself lost in the endeavor. When the train drew out into the country the cloudy day looked doubly dreary. It was that unpleasantest of months, March, and the country through which we were passing was level timber land, which was a vast pond. Looking out of the window as well as one could through the wet glass I saw we were approaching a settlement. The engine shrieked, the brakemen turned their ratchets, then opened the doors and shouted "Paris!" That isn't the name of the town, but it will do as well.

Paris! Why, that was the name of my station! Great Cæsar! What was the use of getting out here! But out I got; and as the train moved away I was homesick for the first time in my life. But—I was to make the best of things; here was the place to begin.

"Are these your traps?" This from a man who was probably depot master, said "depot" consisting of a platform only; no roof.

"Yes, sir; is anyone here from the hotel?"

"No."

"Is there a hotel here?"

"There's Williamses; he keeps a sort of hotel, but it's a durn poor hotel."

"Is there any other?"

"No, not without you go out to the kilns, about a mile over yon."

I started over to Williams' house. "Williams wasn't at home," but his wife was. She came to the door to meet me. How was I to get my samples over? They were in danger of being spoiled.

"Guess you'd better take the wheel-barrer," she said, "if they're too heavy to bring on your back."

It wasn't exactly what I had bargained for, but there was no help for it, so I wheeled them over, and put them in the Williams house parlor. By this time it was nearly 12 o'clock, and I concluded it would be well to wait until after dinner before starting out to see the town. From the hotel window there were three business blocks in view; two of them bore signs, "Groceries and Saloon," and the other, "New York Store." Smiling at the ambition of the latter name, I sat down to wait for dinner.

When the bell was rung about half a dozen dirty men came from different directions, and after they had time to wash themselves in the one hand-basin, and wipe themselves on the one small towel, the landlady announced dinner. I was not hungry. The novelty of my situation kept my appetite appeased; but if the dinner had been at all tolerable, I should have eaten something. As it was, I looked around in vain for a morsel fit to eat. There was fried fat pork, the pork now swimming in the fat; potatoes floating in fat; corn bread, no butter, and black coffee without milk. Each of my companions helped himself from the common dishes with his own fork, and they ate with a relish, if noise was any sign of satisfaction. I tried to drink some of the black coffee, and then I went back to the "office."

Putting on hat and overcoat, I prepared for action. In one pocket I placed my price-book, put my order-book in another, sharpened my new pencil, arranged my cards where I could get at them readily, and started out. The distance from the hotel to the nearest "grocery" was not half long enough. I walked slowly in spite of the rain, but for all that I reached the door too soon. There was nothing to do but to go in; so I opened the door and in I went.

(Although I was years on the road I never outgrew this feeling of dread about going into a strange store. When I reached the door I shrank back with reluctance, disliking to face the curious eyes that would be turned upon me, and dreading the reception I might meet from the men. One would think this would be quickly outgrown, but it is not.)

The room was not a very ambitious one; on your right as you entered was a counter, and back of the counter a few shelves. On the shelves was a queer mixture of merchandise—a little tobacco, a few boxes of cigars, some toys, a few groceries, a little hardware, and a small stock of candy. The opposite wall was bare. The proprietor was not in sight, but I heard voices back of a screen that shut out the far end of the store. I waited a moment to take notes, and then I went behind the screen. It was as I had supposed: here was the saloon; the proprietor was behind the bar and in conversation with a man who sat smoking near the stove. That he was German my ears had already taught me, but if they had failed me I would have known it now.

"Good afternoon, sir," said I, in my most affable manner. For an answer I received the curtest kind of a nod.

I had been running my eyes about the premises trying to find his name on a box or barrel, and I now saw a keg near the bar, so I walked over to that. Yes, here was his name on the keg—"F. Rhinecamp." I went to work boldly.

"Mr. Rhinecamp, my name is Jenks. I am from Herman & Co., wholesale hardware dealers [I gave him a card]; perhaps you know the house?"

Ever since I had entered the door he had done nothing but stare at me, as also had his customer. When I put the card down before him he reached out his hand for it, but did not look at it; he continued to look at me. I took this for a sign that I was to go on.

"I see you keep a few things in our line,' I continued, "and if there is anything you are now out of or running short in, I would be glad to send it to you."

He did not avail himself of this opening, so I lengthened the speech:

"I see you have a little cutlery; I think I could do you good in that line. Our house makes a specialty of cutlery; imports direct from England and Germany, and we can compete with the New York houses. I can sell you a good two-bladed knife, one such as farmers buy, for $7 a dozen, and you can easily retail them for a dollar a piece. We have a large line to select from; I have here in town with me about three hundred different styles of pocket-knives, and can show you everything, from a toy knife to hang on a watchchain, up to a spring-back dirk. Then I have samples of spoons, table cutlery, razors, horse brushes, curry combs and lots of other things. I see you do something in woodenware; we are headquarters for wash-boards, mop-sticks, clothes-pins and such things; we can sell you a good clothes-line very cheap; in fact, we have a thousand and one things that would work in well with your stock. We intend to treat our customers fairly and do what is right, and no one shall undersell us. We have never done anything with you, but would be glad of a small order just to try us. If you find we do the fair thing you can buy of us again when I come around; if we don't, why, I'll treat, and we will part friends. This is my first trip; I am anxious to do a little with every merchant, and I hope you will give me a small order."

I stopped to give him a chance to say something, but he did not avail himself of the opportunity. He took up my card and continued to look at it. After waiting a while, "How is it," said I, "is there anything in my line that you need?"

He spoke in German to his customer, and the customer came up to the counter and looked at my card, then at me, then he took his pipe out of his mouth to say:

"Mishter Rhinecamp, he not de English spoken."

TO BE CONTINUED IN NEXT EDITION.

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO, ONT.

"CLOVER LEAF" LOBSTERS.

First shipment received. Quality unequalled. "Lynx" and "Horse Shoe" Salmon. "Lion," "English Garden," "Delhi," "Sweet Wrinkled," "Little Chief," Canada First and Marrowfat Peas in stock; also Aylmer, Simcoe, Delhi and Boulter's corn, with full lines of all Canned Goods.

Sloan & Crowther

WHOLESALE GROCERS,

TORONTO.

H. P. ECKARDT AND CO

IMPORTERS

--: AND :--

Wholesale Grocers.

3 FRONT ST. EAST, TORONTO.

JAMES WATSON & CO.,
Established 1867.

A PICKLING POINTER

AS the pickling season is near at hand, we call the attention of Grocers to our Pickling Spice. Ask your Wholesale House for it—we keep it up to the Standard,—It is not reduced in flavor with low-priced spices to meet the demands for a cheap substitute.

James Watson & Co.,

Coffee and Spice Dealers.

Toronto Industrial Exhibition.

WE extend a cordial invitation to our customers and the Trade generally to visit us during the Great Fair and inspect our large and well-assorted stock of New Teas, Coffees, and Staple and Fancy Groceries

Yours respectfully,

EBY, BLAIN & CO.,

Wholesale Grocers.

Corner Front and Scott Sts.

[*Established* 1780.]



"LA BELLE CHOCOLATIÈRE."

W. BAKER & CO.'S REGISTERED TRADE-MARK

No Chemicals are used in any of *Walter Baker & Co.'s Chocolate* and *Cocoa Preparations.*

These preparations have stood the test of public approval for *more than one hundred years*, and are the acknowledged standard of purity and excellence.

T. KINNEAR & CO.

Wholesale Grocers, Importers of

TEAS,

SUGARS,

ETC.

47 Front St. East,

TORONTO, ONT.

SMITH & KEIGHLEY

WHOLESALE GROCERS.

NEW VALENCIAS.

NOW IN STOCK.

[New currants arriving by first steamer] New Figs and Sultanas on the way, expected at an early date.]

SMITH & KEIGHLEY,

9 Front St. E., Toronto

J. W. Lang & Co.

NEW VALENCIAS

NOW IN STOCK,

ex Circassian.

33 Front St. East,

TORONTO.

PERKINS, INCE & CO.

Wholesale Grocers,

TORONTO.

JUST ARRIVED.

New Season's Japan Teas.

WARREN BROS. & BOOMER,

IMPORTERS

AND

WHOLESALE GROCERS,

35 and 37 Front St. East,

TORONTO, ONT.

SUGARS, COFFEES AND TEAS SPECIALTIES.

THE ST. LAWRENCE SUGAR REFINING CO'S

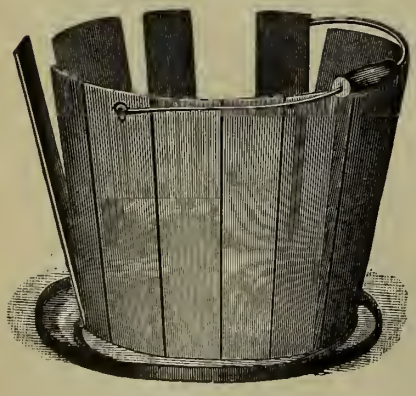
Granulated and Yellows ARE PURE.

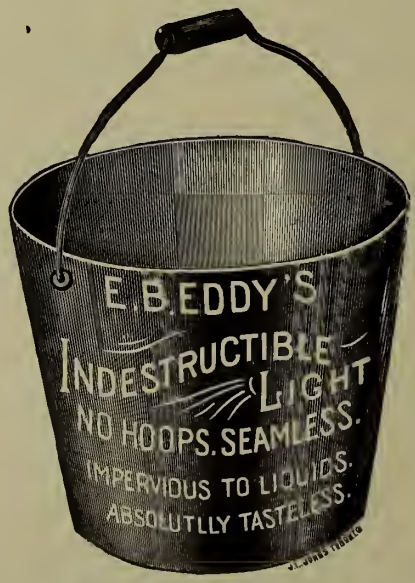
- NO BLUEING -

Material whatsoever is used in the manufacture of

OUR GRANULATED.

CATCH ON!





The Old Wooden Bucket. E. B. Eddy's Indurated Fibre Pail.

The Neatest, most Durable, most Attractive and very Best Ware in the Market! The Cheapest because the most Durable!

These Superior Wares are moulded in one piece from wood fibre. No hoops. No joints. Cannot leak, shrink, swell or water soak. Will not taint milk or other liquids. Proof against hot and cold water, kerosene oil, benzine or naptha.

If your Wholesale Grocer does not keep these wares in stock, apply direct to the sole owners of the Patents and sole Manufacturers in Canada.

THE E. B. EDDY MFG. CO.,
HULL, CANADA.

CONDENSED MINCE MEAT

Put up in card board box. Packed in ¼ and ½ gross cases.

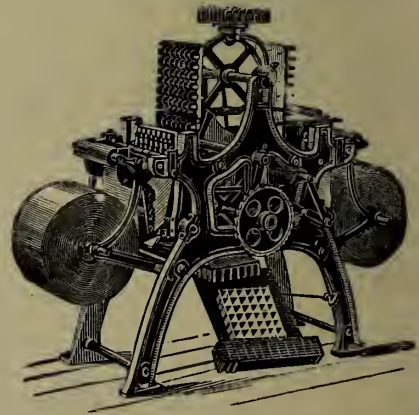
SELLS AT ALL SEASONS.

Will not injure in warm weather. Ask your wholesale grocer for it. Price $13.50 per gross. Patented in Canada.

J. H. WETHEY, ST. CATHARINES,
Sole Manufacturer in Canada.

Northumberland Paper and Egg Case Co.

Sole Manufacturers of Machine Made Egg Case Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD, ONT.

ASK

Your wholesale grocer for "Surprise" soap. If you cannot get it from him let us know. We will see that you get it.

Drop us a postal card. Only cost you one cent for sample price card. You can make more money in soap than you are now doing.

The St. Croix Soap Mf'g. Co.,

ST. STEPHEN, N.B.



TORONTO, September 25, 1890.

GROCERIES.

Trade has relapsed into the moderate activity that is characteristic of a spent excitement, the interest in sugar since the market for that commodity asserted itself having fallen to the average temperature. Another cause which was operative in bringing about the late spell of unusual activity, the dawn of better times, has settled down to its every day effectiveness outside, but is sufficient to keep up business to a satisfactory average. The canned goods market has not yet got into the circumstances of demand which cast its shape for the year, but there is considerable interest felt in it, and a good deal of future delivery business done, many believing in the moderateness of present prices compared with what they expect. Dried fruit is receiving some attention since the arrival of the new crop of raisins and currants. Teas are about the leading line in buying favor at present. Money appears to be scarce, as it is expected to be in this month of transaction.

CANNED GOODS.

The tomato situation is not entirely to be materially changed before the weather gets through with it. The packing season which was expected to be so brief on account of the scarcity of stock is apt to have received an appreciable extension from the maturing influences that were at work last week, and which have not been idle this week. The line of price of raw material has had to dip from last week's lights to get to the highest reached this week. But there has been frost this week which may frustrate the promise of the warm weather, that is likely to evolve from the formative circumstances now at work is an average sized pack, with fair prices simply. One firm of jobbers, however, has refused to take any more orders at present, until it has filled the orders already in hand. Peas and corn are unchanged and in very good demand. Peaches will be scarce Present prices are on good strong pinions, which will almost certainly keep them up. Twos are $2.60 to $2.65, and threes are $3.50 to $3.75. They have made little appearance in jobbers' stocks yet. Pears and plums, although more abundant than peaches and other fruits are apt to go up in sympathy with these. Salmon is steady from $1.30 to $1.65. An Ottawa despatch says: The Fisheries Department has received statistics of the salmon pack on the Fraser River, B. C., this season. The total catch is 246,050 cases, or over eleven and three-quarter million pounds, valued at $1,417,248. When the pack on the Naas and Skeena rivers and on the coast is added, it is thought the total number of cases will reach 400,000.

A local firm of jobbers is now engaged in making up the following shipments of assorted goods: Three cars for Winnipeg, four cars for Victoria, and six cars for various other points. All these orders are for immediate attention.

Messrs. Sloan & Crowther received on Monday a car-load of a choice brand of tomatoes, labelled "Lyn Valley." They were put up by the Simcoe Canning Co., and are the finest stock yet handled by Sloan & Crowther.

The same firm has at last received the long-waited-for shipment af Clover Leaf lobsters. The samples examined show beautifully firm line of goods, in no whit below the standard previously upheld by this brand. Sloan & Crowther are selling at $2.65 to $2.75 in round lots.

The first lot of Clover Leaf salmon in flat tins that was ever offered on this market was received a few days ago by Messrs. Eby, Blain & Co., who control the sale of that brand in this city. The finest cut of the fish is all that is put up in these flat tins. The price is $1.75.

COFFEES.

Coffees have gained rather than maintained firmness. There is very little Rio now sold under 24c. The operations of speculative buyers are supposed to be the cause of the present stiffness. Other lines are scarce and in light demand.

The American Grocer says: Prices on the 1st of September, 1890, compare with the same date in 1889 as follows:

	1890. Cargoes.	1889. Cargoes.
Rio, Fair	20½	18½
Rio, extreme grades	19 to 21½	16⅞ to 19½
Santos, fair to good	20½ to 20¾	18⅝ to 18¾
Maracaibo, good Cucuta,	20¾ to 21	18½ to 18¾
Padang, Interior	24½	21½ to 21⅝

The supply this season will be more generous and we may reasonably look for lower prices when new crop coffee is pushed to market. The deliveries in Europe for consumption for the first seven months of 1890 were 236,076 tons, against 224,809 tons for same time in 1889; 220,023 tons in 1888. Thus it appears that high prices have restricted consumption for years, preventing the normal growth in the use of the article.

DRIED FRUIT.

The first shipments of Valencia raisins were small and have been for the most part taken up. The second will arrive shortly and after it comes there will be ample stock for the supplying of all retail needs. Prices are firm at 7¾ to 8½c. with the bulk of the trade at 8c. The new currants have also begun to take their place in stock. Provincials in barrels and half barrels are 6 to 6½c. All the wholesale houses are now stocked. Vostizzas are not yet in the hands of many holders, but will be plentiful by the time of next report. They are 9 to 10c. in cases and half cases. The new crop figs are expected next week.

NUTS.

The demand has improved, the season of agricultural fall fairs having a stimulating effect. Prices are firm but unchanged.

The Grocery World says:—It looks like a corner in cocoanuts. Prices are still rising, and one handler of fruit controls nearly all the San Blas nuts and another the Baracoas. Outside of these the stock in the country amounts to little or nothing. The manufacturers of the dessicated product are contemplating a rise and unless something interferes, we may look for gilt-edged prices on cocoanuts this fall.

RICE AND SPICES.

There has been little buying of rice. Prices are firm and are expected to increase on account of shortage in crop, and on account of the potato famine which is threatened in Ireland, which if it befals, will throw increased consumption upon rice. The trade in spices goes on with the activity that is now seasonable.

SUGAR.

A decline in the sugar trade has been very perceptible since the close of last week. The

SELECTED VALENCIA **Raisins.**

ESTABLISHED 1869.

STANWAY & BAYLEY.

BROKERS

AND

GENERAL COMMISSION MERCHANTS.

44 FRONT ST. EAST, TORONTO.

Evaporated Apples

MARKETS—Continued.

fear of further advance has passed away from the minds of retailers, as also has the stress of the demand passed away from current trade. There will soon be a pause in the canning and preserving of plums, peaches and pears, and it is probable all the sugar needed for these fruits is now in retail hands. This makes a pause in the sugar trade which will be likely to remain unbroken till the start of the demand which the anticipated close of navigation revives. In the interim there will be a tranquil movement of trade. Low-grade yellows are scarce, one house holding nothing below 6⅛c. There is nothing to be had anywhere below 5⅜c. Granulated is 7⅛ to 7¼c yet.

SYRUPS AND MOLASSES.

The call for syrup is not at all strong. Prices are unchanged. Molasses, on the other hand, are in very good request, while prices are advancing in correspondence with a movement in the Boston market. To that port there has been attracted several shipments from Barbados and Porto Rico by the prices which Boston men are now paying. The latter apprehend that the President of their country will proclaim the duty of 4c. per gallon, which the Aldrich amendment permits him to do, against Porto Rico molasses if Spain does not modify its Cuban trade tariff. Porto Rico half barrels are now 40 to 42c. Trinidad purchases are 34 to 36c., and barrels are 38 to 40c.

TEAS.

Low grades are waxing scarcer, and the demand for them is also waxing. Low grade greens are not to be had; low grade Japans can be got, but only by paying well for them. Tea that sold last year at 15 to 18c. cannot be got now under 20c. Blacks are quite plentiful and cheap, and are falling in for a part of the trade that has to be foregone in greens and to some extent in Japans. Even the concession of prices will not ensure the receipt of Japans. Wholesalers make their contracts to supply customers, but often fail to get stock when prices are satisfactory. The enquiry for Indians continues good. The rallying power of the market noticeable last week has since been more fully dispensed, and in London the public sales have gone off with increased spirit at almost daily advancing rates. The quantity offered has been large, comprising a better selection of teas. The finer grades above 1s. fetched a rise of a ½d. to 1d. per pound. Pekoe Souchongs and qualities below 1s. met with lively competition, and in many cases were sold ¼d. to ½d. dearer, thus establishing a material enhancement from the late lowest point. In Ceylons the upward movement continues, and is more especially visible in Pekoes at from 10d. to 1s.

PETROLEUM.

The prices of refined quoted are stiffer and better. Raw petroleum has advanced another half cent, and may be expected to react on the prices of refined before long.

DRUGS AND CHEMICALS.

The state of trade is very much that of last week. It is normal, and prices have not changed.

BUTTER AND CHEESE.

Choice dairy tubs are very scarce and in stronger demand. The stock of medium butter is well kept up by receipts from country stores. Prime dairy tubs is worth 14 to 16c. Good medium tub is 10 to 13. Large rolls, yet rather scare, are 14c. Pound rolls are 19c., and the quality of the butter received in this form is good. Creamery tubs are 18 to 20c. Creamery rolls are 22 to 23c.

Cheese is unchanged at 9½ to 9¾c.

COUNTRY PRODUCE.

BEANS—For the small balance yet unsold, of last year's growth the price remains at $1.80 to $2. For the new crop growers are already asking $1.85 for new, but buyers refuse to participate in this attempt to establish prices at the outset.

DRIED APPLES—Are worth 8c. There is a fair amount of trade now.

EVAPORATED APPLES—Have not begun to get into trade yet, but the basis of the opening season will be, it is supposed, about 11c.

EGGS—Are 17 to 18c., with the latter figure the most common price.

HAY—New timothy is $9 to $9.50 on track. Street receipts are numerous.

HIDES—A carload of cured, choice weights, exchanged hands on Wednesday at 8c. Green is unchanged at 7c. for No. 1, and 6c. for No. 2, cows.

HONEY—Is firmer. Clear is 12½c. for the finest, 11c. for medium, and 7 to 8c. for the low grades.

HOPS—A very few of the '88 crop is yet merchantable at 12c. A very sharp rise took place since last issue in the price of '89 stock, and selling at 20 to 25c. The market has also a very good supply of the present year's yield, which is going at 30 to 35c. The latter are too high, however, for any immediate business, and buyers withhold.

OATS—Are worth 40c. on track.

ONIONS—Bring $2.25 to $2.50 per barrel. A very well supplied market is now open.

POTATOES—In car loads are 60c. The most numerous arrivals are in farmers' waggons, which deliver about two car loads every day at 70 to 75c. Out of store lots are 75c.

POULTRY—Chickens are 50 to 60c., and ducks are 60 to 75c.

SKINS—Sheep are still 80c. A rare skin brings 85c.

STRAW—Oat is $5.

TALLOW—Rough is 2c. Rendered is 5½c.

WOOL—Brings 21 to 23c.

FISH.

Fish as a whole are scarcer this week, owing to stormy weather. The demand is very good, considering the high prices. White fish is scarce. British Columbia salmon is more plentiful, and are of a fair size. Lake herring are scarcer, but those received are of a fine quality. Pickerel is also scarce, and there is a fair demand for a moderate quantity. There is not enough black bass received to supply the demand. The following are the prices: Trout, 7c.; white fish, 7 to 8c.; British Columbia salmon, 15c.; lake herring, $2.50 to $3; pickerel, 5 to 7c.; black bass, 9c.

GREEN FRUIT.

Business maintains the hang-back attitude which has so long been observed in this market. The orange stock is made up of Sorrento and Jamaica fruit, the former selling at $8.50 and the latter at $7.50. Maiori lemons, fancy 300's, are $7.50 to $8.50. Bananas, now in light request, are 75c. to $1.50.

PROVISIONS.

The activity in this department of trade shows no sign of flagging. In smoked meats and long clear bacon a very good business continues to be done. Smoked hams are becoming scarce. Hogs are coming in quite freely for the time of year.

BACON—Long clear is 8 to 8¾c. Backs

IMPERIAL PRODUCE CO'Y.,
OF TORONTO, LTD.,
69 Front Street East,
TORONTO.
—AND—
LONDON, ENGLAND.

Authorized Capital, $100,000.00.

PRESIDENT, W. A. WARREN, Esq., Toronto.
VICE-PRESIDENTS: Hon. Chas. Drury, Minister of Agriculture. W. E. Wellington, Esq., Toronto.

Consignments Solicited.

SPECIAL ATTENTION
GIVEN TO
Fruit and General Produce,
Eggs, Butter, Cheese. Apples, Pears, Plums, Peaches, Grapes, Potatoes, Onions, &c., &c.

In consequence of the alterations in the American Tariff.
We invite country merchants and apple and egg shippers to call upon us at once with a view to discuss the export of same.
We can handle their
Eggs and Apples
much to their advantage in Great Britain.
FALL AND WINTER APPLES will bring big results if we are allowed to repack into fancy packages that we are booming in Britain.

We are introducing the following first-class British Goods in Canada:

YOUNG'S PARAFFIN LIGHT
AND MINERAL OIL CO., LTD.,
GLASGOW.
CAPITAL £700,000.

Sperm Paraffin and Wax Candles.
Paraffin Laundry and
PARAFFIN LAMPS.
VALUE EXTRAORDINARY.
Quality and finish unequalled. Call and inspect samples at 69 Front East.

NUBIAN BLACKING
GOLD MEDALS, LONDON AND PARIS.
As supplied to the British Government.

Joseph Thorley's Original Cattle Food.

STEAMER SAFETY MATCHES,
STEAMER PARAFFIN MATCHES,
STEAMER SULPHUR MATCHES.

Wotherspoon's.
Pure Scotch Jams, Jellies, Marmalades and Confectionery.
Choicest Quality.

FALK'S BRITISH TABLE SALT.
THE CHEAPEST AND BEST.

THE ORIGINAL
Bridgewater Patent Bath Brick.
This is the Best Scouring Material in the World. Our cases contain 25 bricks.

Imperial Produce Company of Toronto, Ltd.
69 Front East, Toronto.

MARKETS—Continued.

are 10½ to 11c. Bellies are 10½ to 11c. Rolls are 9½ to 10c.

DRESSED HOGS—Are coming in very slowly. They are worth $6.50 to $6.75.

HAMS—Are firm at 13c. for smoked, and 11c. for sweet pickled.

LARD—Is 9¼ to 10c.

MESS PORK—Is $15.50 to $16.50.

DRY GOODS.

A very satisfactory trade was done by the wholesale dry goods men, with whom the good spell opened in millinery week continues. Prices are unchanged. Payments are fairly good.

SALT.

The salt market has been quite active this week. Prices still remain the same. The Toronto Salt Works report the sales transacted this month to be much larger than they were the same month last year. They report the following sales for the week: 2 cars bbl. salt at $1.40; 2 cars sacks at 70c. Smaller lots sell at $1.50 to $1.55 for bbls.; 80 to 85c. for sacks, and 50 to 55c. for ¼ sacks.

MONTREAL

MONTREAL MARKETS.

SEPT. 25, 1890.

GROCERIES.

This market in a general way has been rather quiet since our last, but simply owing to the fact that supplies are down to a very low level, and until they are replenished trade will naturally be light. The principal features of the week has been activity in dried foreign fruit, and a large turnover of raw sugar. This in fact has been the only trading of importance, the details of which are appended, but the market generally reveals a confident, cheerful feeling.

FRUIT.

As intimated in our report of a week ago business was rather quiet in dried foreign fruit, for the reason that there was very little on spot, but towards the latter portion of last week business opened out again and there was a brisk business in raisins to arrive ex Oregon at 7 to 7¼c., several round lots changing hands, the aggregate footing up quite a respectable total. There is very little fruit on spot except a few selected Valencias, which are held firm at a fraction over 7½c. Some Elemes are offering at 6½ to 7½c. according to quality, the outside for selected lots, which are freely firm at the figure. There are no layers on the market, but the Oregon's consignment comprises a few lots, in which, however, no business has been done, therefore we are unable to quote. Sultanas as previously noted are a very light stock here, and are likely to remain so for some time to come in view of the fact that the market has been cornered on the other side. Outside of raisins there is little doing in dried fruit. There are no currants here, and no business has been done in the lots which are expected by the first direct steamers except the transactions noted last week on a basis of 5⅞ to 6c., which means about 6 to 6¼c. here. The first direct arrivals of new figs are on the Oregon, which carries quite a consignment of fruit, and business has been done in Malaga at 15c., and we quote the figure as a fair price. In foreign green fruit there is nothing particular to note. There are very few lemons on the market beyond a few lots that have been brought on from New York, which are offering at $5.50 to $6, and the only oranges on the market are Jamaicas, which are quoted at $5.50 to $6 laid down.

SUGAR.

The activity and strength of the sugar market noted last week continues, and raw sugars especially have been subjected to a brisk movement. In fact, all the raw on spot outside of one lot in first hands and that held by the refiners as passed out of first hands, the firm who held the bulk of the stock having cleared off their entire stock on Friday last on a basis of 5¼ for muscavado, and 6⅛ for bright centrifugals. In consequence of this feeling is firm and what stock there is is held for outside rates. Refiners are firm in their orders also and report a good business.

SPICES

The spice market continues firm and stocks are very light on spot as they generally are in everything else in the grocery line. In fact Coffee, Pimento, Cloves and Ginger are all pretty well cleared out of first hands at the moment, and business consequently is rather quiet pending fresh supplies.

MOLASSES.

Since our last, this market has been subjected to active buying operation, which has moderately strengthened the already firm feeling, and now it is unlikely that any stock could be secured on spot at any price. Reference has been made to the appearance of American buyers on this market. Well they have followed up their first purchases with sweeping ones all over Canada, and now practically own the bulk of the stock which is practically off the market, being delivered for distribution at American centres where an extremely light supply led to the purchasing here. Consequently it is extremely difficult to quote a price with our market so bare, but it is undoubted that it would take a very fancy figure to move any stock that there is. An advance of 4 to 5c. per gallon and in some cases more than that are freely spoken of.

TEA AND COFFEE.

There has been a fairly active market during the week, but the market is pretty bare of stock under a picking up demand that has been experienced of late on American account, so that business is in a certain sense restricted by light stock. Prices generally are very firm for Japans, from 1,500 to 2,500 packages leaving here on New York account during the week at 16 to 20c. Blacks are firm and are cabled higher from the other side. Coffee is quiet and firm with a small business under light stocks. We quote five and ten bag lots very firm at the following prices: Rio, 20 to 22c.; Santos, 22 to 23c.; Jamaica, 23 to 25c.; Maracaibo, 23½ to 25½c.; Gautelama, 22 to 24c.; Plantation Ceylon, 24 to 26c.; Java, 28 to 30c.; Mocha, 30 to 31c.; Costa Rica, 25 to 27c.

CANNED GOODS.

Canned goods have been rather quiet, and there is no feature of special interest. The future of the tomato pack is still problematical, and with more wet weather it must of necessity be light. As time progresses expectation of a small pack of fruit seems likely to prove correct, while there is nothing to state in relation to fish.

HOPS.

There has been no new develpement in hops during the past week, and no business of account has transpired so that spot prices of new crops are still problematical. However, there is no doubt that the middle men would like to buy at 25c., and allowing a fair margin over this an idea of a spot price may be arrived at. Since the arrivals noted last week, a few additional lots of a dozen bales have been received.

EGGS.

This market has shown a firmer tendency since our report of a week ago, and although the supply continues fair prices have stiffened a half cent under an improved demand, and now quotations stand 17 to 17½c.

BUTTER.

Apart from the ordinary jobbing trade in a local way, there is no feature to the butter market which continues quiet, while country holders are asking stiff prices for the late made varieties of both creamery and dairy. These are above export ideas so that shippers are off the market. We quote the following as fair values:—Late made creamery 20 to 21c; Summer makes 17 to 18c; Finest Townships Dairy 18 to 19c; Western dairy 14 to 14½c.

CHEESE.

There has been nothing strkingly new regarding the cheese market since our last, except it be the fact that September cheese is now on the market. The position is practically unchanged. There has been a steady quiet business in a shipping way where nice August could be picked up around 9¾c, but over that cable limits would not permit operations in a legitimate way. Consequently, as holders have all along been firm, the market has been on the whole quiet but firm. The conditions are good if not interfered with, and August cheese is well sold up the eastern section while the "holdback" has afforded an opportunity for a good clearance of the earlier makes in England. However we don't think it wise to force mat-

The Thrifty Housewife

Is always on the LOOKOUT for LABOR-SAVING DEVISES, whereby the HOUSE-WORK can be LESSENED. An article that saves LABOR, TIME and DIRT must be INVALUABLE in every HOUSE. Such an article is the NEW IMPROVED SILVER STAR STOVE POLISH. This Polish entirely SUPERCEDES all the OLD FASHIONED DOME and OTHER leads just as the ELECTRIC LIGHT SUPERCEDES THE CANDLE and LAMP. By the use of the SILVER STAR STOVE POLISH more than HALF the TIME and LABOR is SAVED as it is all ready for use. Being a PASTE it does not SLOP or SPILL nor does it STAIN the HANDS. It can be USED on a HOT or COLD STOVE, and is altogether the MOST PERFECT STOVE POLISH of the Day. Be sure you get the SILVER STAR put up HANDSOMELY in 3 doz. hinged cases, each case containing show cards and advertising matter. This Polish will not dry up or eat the tins. For sale by all wholesale dealers and by

F. F. DALLEY & CO.,
Hamilton, Canada,
Proprietors.

MONTREAL Markets continued.

ters to much on fall goods, for previous seasons have shown that cheese much over 10c. is a luxury, which the English buyer will not have, and at 10c. through or thereabouts there is every reason to believe in a good healthy demand for the fall makes. We quote: Fine September, 10 to 10⅛; late made August's, 9⅝ to 9¾c.; early August, 9 to 9⅜c.; finest July's, 8¾ to 9c.; medium grades, 8c.; Cable, 45c.

GREEN FRUIT.

The feature of this market is the large supply of grapes in which a pretty active business is being done on at 2½ to 5c. per lb. according to quality. Peaches are scarce and are offering at $2.00 a basket. Spanish onions on which we noted a firm feeling some time ago have eased of slightly with the increased supply and are selling at $3.50 to $4.50 per case, and $1.00 to $1.10 per crate.

PROVISIONS.

Provisions were dull and unchanged, and there was no variation at all during the week the only business doing being a small one in pork and lard. We quote: Canadian short cut pork, $17.50 to $18 per barrel; mess pork, western, per brl $16.50 to $17; short cut, western, per brl $17.00 to $17.50; hams, city cured, per lb 12 to 12½c.; hams, canvassed, per lb 12 1-2 to 13c.; lard, western, pails, per lb 9 to 9¼c.; lard, Canadian, in pails 8¼ to 8 1-2c.; lard, C. O. P., 10 1-2c.; bacon, per pound, 9 to 10c.; lard, com. refined, per pound, 7½ to 7 3-4c.

FLOUR AND GRAIN.

There has been no business in flour outside of a small jobbing movement during the week and prices generally are steady, and the statistical position is good as will be seen from the stocks in store which show an increase of 1,254 barrels compared with a week ago, and a decrease of 14,141 barrels compared with a year ago.

The grain market has remained quiet, and beyond some little change in oats and peas there has been no alteration to mention. Business generally has rated quiet. The stocks in store compared with those of a week ago show a decrease of 13,443 bushels of wheat, 17,207 bushels of oats, 1,971 bushels of barley, and an increase of 5,141 bushels of corn, 22,629 bushels of peas, and 1,507 bushels of rye. Compared with a year ago there is a decrease of 142,693 bushels of wheat, 6,774 bushels of corn, 8,717 bushels of oats, 5,299 bushels of barley, 22,992 bushels of rye, and an increase of 21,865 bushels of peas.

HINT TO TRAVELLING SALESMEN.

The other day on a certain railway a man got into one of the cars, says an exchange, and presently began talking to a fellow passenger. After a time he asked the gentleman whether he had heard the story about how a man traveled without a ticket The gentleman said he had not; so the man asked him to lend him his ticket that he might show him how it was done, and began fiddling about with it, but pretended that story had suddenly slipped out of his head, but that he would be sure to remember it soon.

After a time the train got near New York, and as the man still could not remember the story he returned the gentleman his ticket (after tearing a bit off) and started for the door. This struck the gentleman as being very curious, and so he watched the man. When he was reached by the conductor and asked for his ticket he said he had given it up; but the conductor denied it, and after a deal of altercation the man pulled some silver out of his pocket and was about to pay his fare when he suddenly said—producing a small piece of ticket—that he could prove that he had given up his ticket because he remembered playing with it on the train, and tearing off a small piece, and that if the conductor looked he would find a ticket with a piece torn off. On looking the conductor found a ticket with a piece torn off, and of course accepted the man's statement.

THE GROCER AND DOMESTIC LIFE.

The Table Talk, "Epicurus" says—"Should a grocer of 'ye olden times' return to this world and inspect a modern grocery establishment he would no doubt be astonished at the marvelous changes which have been made in this trade.

"He might miss the old 'combination' order, so peculiar to the corner grocery, and the sawdust on the floor, and the soiled fly-paper on the ceiling, and the open fish barrel in the room, and oil barrel in the corner, and the straw paper on the counter. And he might also regard as extravagant the handsome fixtures, the elaborate arrangements, the crops of salesmen, porters and drivers, and the extensive variety and large stock of modern articles.

"But the grocery trade is simply keeping pace with the progress which is being made in all other lines; and every advanced step for facilitating trade, for adding to the comfort and conveniences of the buyer, and for increasing the variety and palatableness of the table, and for decreasing the labor in the kitchen, is in the right direction and should receive hearty commendation.

"One of the problems which deserves careful study is 'How can the drudgeries of domestic life be decreased, and the comforts and pleasures be increased?' In this more enlightened age, we spurn the inhuman idea that woman's sphere is to slave from early morn till late at night with houshold duties—without a moment for recreation or for intellectual development. It is true that there are still a few, who, having no higher ambition than the hoarding of money, adhere to this false idea, and it is also true that the present inequalities in social conditions make many a noble mother sacrifice all her personal comfort and interest in the hard battle for bread and shelter for those she loves; but this is not in accord with the humanizing spirit of to day, which opposes the enslavement of any human being, and his deprivation of social and domestic pleasures, and his moral and intellectual development.

"The practical relation which the consideration of this problem has to groceries is this: Many families either cannot afford, or do not desire, to keep servants, and the result is that if all the food be prepared in the old-fashioned way, either the table must suffer for lack of variety and palatableness, or else the kitchen duties necessary for the preparation of three meals a day must consume a large part of the time of the house-wife and be attended with much labor. Viewed from an economic point of view, many articles prepared at home in small quantities must necessarily cost more than if made in large quantities, with labor-saving machinery, and under skillful management, and it will be only a question of time when this fact will be more generally appreciated and the economic principle applied to the manufacture and consumption of many more articles. If dealers will adopt ways and means to keep consumers posted on all the new articles which responsible manufacturers constantly bringing forward, they will relieve housekeepers of much anxiety and labor and add largely to the comforts of business besides enhancing profits,"

The Toronto Salt Works of 128 Adelaide east, Toronto, was awarded two silver medals at the Industrial Exhibition. One for their "Acme" table salt (which salt is just coming into general use as a table salt, its great perfection being that it does not get damp and will not harden.) The other medal was for their "Star Brand" of table salt, specially made for all dairy purposes and used largely by some of the best creamery men.

Munn's Pure Boneless
CODFISH
In pressed 2 lb. Bricks, packed in 5, 10, 20 and 40 lbs.
This fish is cut from the largest Newfoundland codfish, and the quality is unsurpassed.
APPLY EARLY.
STEWART MUNN & CO. - Montreal.

THE PRIZE OFFERED BY THE
TORONTO GROCERS' ASSOCIATION
For the Best Grocer Waggon WAS AWARDED TO
EWART & JOHNSTON,
COR. QUEEN and PARLIAMENT STS.
Manufacturers of Trade Waggons and Sleighs. Send for Catalogue
Grocers Delivery Waggons, etc.

CREAMERY MEN AND MERCHANTS

Holding butter of good quality are requested to correspond with

T. W. CLARK,

Commission Merchant and Wholesale Dealer in Butter and Eggs.

Consignments solicited and business transacted for Ontario and other Eastern Canada Merchants.

VANCOUVER, B.C.

References: Bank of British Columbia, Bank of British North America.

W. RYAN

Produce and Commission Merchant,

72 FRONT ST. EAST, Toronto, Ont.

—DEALER IN—

Mess and Shortcut Pork; Long, Clear Breakfast and Roll Bacon; Hams; Lard; Dried and Evaporated Apples.

SPRUCE BUTTER TUBS, 50's, 30's, 20's.

Consignments of Eggs and other Produce Solicited. Egg Carriers supplied.

J. F. YOUNG & CO.

Successors to YOUNG, ANDREWS & Co.,

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

We solicit your consignments. We do not speculate on your produce, we sell to the best advantage for you. We handle everything that the country merchant requires to send from home to sell. Our warehouse is in the centre of the commission business. Our cellars are airy and cool. Send us a small trial lot.

J. F. YOUNG & CO.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

To Country Merchants and Dealers.

THE undersigned solicits consignments of Butter, Eggs, Poultry, Apples, Potatoes, Pork, Beef. Liberal advances made. Correspondence Solicited.

AARON CHILD,

Retail Grocer and Butcher,

1124 Queen St. West, Toronto.



HUCKINS SOUPS

Tomato, Mock Turtle,
Ox Tail, Green Turtle,
Pea, Julienne,
Beef, Vermicelli,
Chicken, Terrapin,
Macaroni, Consomme,
Okra or Gumbo,
Soup and Bouilli,
Mullagatawny.

RICH AND PERFECTLY SEASONED.

Require only to be heated, and are then ready to serve. | Prepared with great care from only the best materials. | Have enjoyed the highest reputation for more than 32 years.

TEST FREE

Send us 20 cents, to help pay express, and receive, prepaid, 2 sample cans of these Soups, your choice.

J. H. W. HUCKINS & CO.,
Sole Manufacturers, Boston, Mass.

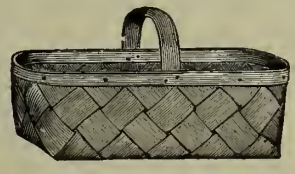
SOLD BY ALL LEADING GROCERS.

LEONARD H. DOBBIN, MONTREAL. Sole Agent for Canada.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF





1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel linuch baskets
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

OAKVILLE, ONT.

WOODENWARE



The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

Manufacturers of Pails, Tubs, Washboards, Clothes-pins, Candy Pails, Lard Pails, Syrup Pails, also impervious packages for Oil, Paints, Varnish, Pickles, etc. Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

WM. DAVIES & Co.,

TORONTO.

Curers and Packers

— OF —

All Descriptions of Hog Products.

Pure Lard and Sugar Cured Hams and Bacon a Specialty.

The Cowan Cocoa & Chocolate Co. Limited

OF TORONTO,

Manufacturers of

Cocoas and Chocolates.

Hygienic, Iceland Moss, Cocoa Essence, Soluble, Queen's Dessert, Mexican, Sweet Caracas Vanilla, Royal Navy Chocolate, Creams, Coffees and Confectioners' Chocolates, Icing, and Powdered Sugars.

LEONARD H. DOBBIN, Agent, Montreal.

-Dried Beef-

Try our Superior Quality of Dried Beef, put up in Canvas. Sells rapidly during warm weather.

TRADE SUPPLIED WITH ANY DESIRED QUANTITY.

Jas. Park & Son,
Toronto, Ontario.

FREDERIC JAMES GIBSON,

Broker and Manufacturers' Agent.

Samples and quotations solicited from canned goods packers and manufacturers of grocers' goods.

33 Wellington St. E., Toronto.

McLAREN'S

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a Point of Keeping it always in Stock.

ON THE BRIDGE OF DEBTS.

The "credit system," as it is ordinarily known nowadays, appears to belong to an advanced state of society, and be impracticable under certain conditions of life, but it is in use, nevertheless, in some very primitive communities. In the valley of Possey, in the Austrian Tyrol, where the Alpine inhabitants lead a simple life, practically all business and work is conducted on credit, subject to annual settlement. On a certain day in winter the inhabitants of the valley meet at the bridge of St. Leonard's, a place which is convenient to all, and the day is spent in balancing accounts.

The first business in order at these meetings is the payment of debts. Every one pays what he owes; some depend upon what they collect to meet debts owed to others, but the inhabitants of Possey are thrifty and honest, and there is usually money enough to go around.

The bridge of St. Leonard's, in other words, is the clearing house of the valley of Possey.

After the debts are paid, contracts are entered into for the next year. Labor engaged itself and the farmers crops are often bargained for in advance.

If any debtor fails to appear at the bridge and meet his dues on the "squaring-up" day he is practically cut off from further dealings with the other inhabitants of the valley. No more credit is allowed him, and he is generally fain to re-establish himself in the good will of his fellows by paying his debts as soon as he possibly can. To be able to hold up one's head on the bridge is the test of solvency and honor.

There is a tradition in the Tyrol that once, a long time ago, after a year of scarcity and disaster, the inhabitants of the valley of Possey met at St. Leonard's bridge. Each one owed some one else. Consequently each depended upon being paid by his neighbor who owed him, in order to be able to pay his neighbor whom he owed.

But as no one appeared to have any money no one's debt could be paid. The people stood about in despair, until presently a well-to-do-miller, who was known to have money, arrived.

"Good!" said Hans Melchior, the tailor, "Here is Wilhelm Gutpfennig. He will start the ball rolling. Whom do you owe, Wilhelm?"

"No one!"

"So? Well, will you lend me forty gold thalers until noon?"

The miller thought the matter over a moment.

"Yes," he said. "I believe you are honest, Hans Melchior. I will lend you the money."

He advanced forty thalers to Hans, who used it to pay his debt to Pleter the weaver, and Pleter the weaver, passed it on to discharge his obligation to another citizen, and so it went from hand to hand discharging the very moderate debts of the Possey inhabitants until it came to the last man, happened to owe Hans Melchior just forty thalers. He paid it of course, and with it Melchior at once settled his debt to Gutpfennig the miller.

Now since the miller had paid himself out of the grists as he went along, and was owed by nobody, his forty gold thalers had paid all the debts in Possey, and every one else had come to the bridge in the morning moneyless, every one went home in the afternoon solvent and happy!—N. E. Grocer.

THE PROFITS IN ADVERTISING.

There are prosperous young business firms in Cincinnati which admit that they have made all their money by the liberal use of printers' ink. There is one firm—the largest of its kind in the city, and not ten years old—that laid out more than one-half of its entire capital in advertising the first year of its existence. The returns were surprising.—Cincinnati Post.

One thing in particular should be impressed upon clerks—the necessity of careful attention to small customers.

2000
PRESENTS GIVEN AWAY

To every person who buys a package of the celebrated "BARM" Yeast from their Grocer and sends us the label, and also writes us their honest opinion whether it will make good bread on not, will receive by return Mail,

A VALUABLE PRESENT

that will be appreciated.

Ask your Grocer for a 5 or 10 cent package of "BARM" Yeast and don't be fooled into taking any other. If he has not got it insist upon his ordering it from his Wholesale house at once. The demand for the "BARM" Yeast is very great, and with these presents it is the same as in other things, First come, first served. Address all letters,

THE BARM YEAST MAN'FG COMPANY,
35 Wellington St. East, Toronto.
TELEPHONE 1920.

ESTABLISHED 1842.

L. CHAPUT, FILS & CIE.,
WHOLESALE GROCERS,
Nos. 2 and 4 De Bresoles Street,
MONTREAL,
SOLE AGENTS FOR
Greenbank's Concentrated Lye.

HUDON, HEBERT & CIE.,
WHOLESALE GROCERS
— AND —
WINE IMPORTERS,
NO TRAVELLERS ON THE ROAD.
304, 306 St. Paul St.
143, 145 Commissioners St. MONTREAL.



Ram Lal's
PURE
INDIAN TEA
GUARANTEED ABSOLUTELY PURE
AS MANUFACTURED ON THE
GARDENS IN INDIA.

Put up in lead foil packages, ½ and 1 lb Selling Agents:
TURNER, ROSE & CO., Montreal.
JAMES TURNER & CO., Hamilton.

BAKING POWDER!

IMPORTANT TO THE TRADE.

PURITY, STRENGTH, FULL WEIGHT.



Put up in ¼, ½ and 1 lb. Tins. RETAIL PRICE 10, 15 and 25 cents.

MAKERS WILL ONLY SELL TO DEALERS WHO MAINTAIN PRICES NAMED.

"SUCCESS FROM THE START"

Fully equal in results to any High-priced Powder offered.

This Brand of Powder although on the market a short time only, is now demanded by all our regular trade. It's success has been so well assured as to compel extensive additions to our factory to meet growing demand. "Prices on application." "Mail orders solicited."

Diamond Baking Powder and Spice Mills,

W. H. GILLARD & Co., Proprietors, HAMILTON, ONT.



THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL,

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday s yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, McGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

RICHARD TEW & CO.

IMPORTERS OF

Crockery, Glassware, China, Lamp Goods, Etc., Etc.,

10 FRONT ST. East,

(Adjoining Board of Trade Building.)

TORONTO.

Our Hall and Library Lamp Samples of the latest designs to hand. Our travellers will have the pleasure of waiting on our outside friends with photographs of these goods, and we would request them to fully inspect our lines before ordering elsewhere. Extra good values. We shall be pleased to receive a call from our friends during Exhibition.



ONTARIO.

Arthur—Quirt, John H., foundry, burnt out.

Bracebridge—Perry, J. O., general store, advertised business for sale.

Chatham—Nagle, Henry, hardware, stoves and tinware, offering to compromise.

Cobourg—Battell, T., grocery and liquors, deceased.

Highgate—Esttick, S., general store, assigned to C. B. Armstrong, London.

Kingston—Bailey, B. & Co., broom mfrs. Benjamin Bailey deceased; Dunbar, John & Co., dry goods, etc, assigned in trust.

Mount Elgin—Sanderson & Hobbs (estate of) general store, stock sold.

Petrolea—Rose, A. F., grocer, deceased.

Port Dover—Collver, R. N., tinware, assigned to W. F. Tibbetts, Port Dover.

Portland—Dowsett, N., general store, assigned in trust.

Thorold—Bush, W A., grocer, assigned to Frederick H. Lamb, Hamilton.

Toronto—Baird Bros., galvanized iron works, assigned to Townsend & Stephens, Toronto; Ewing & Co., mfrs. mouldings and mantles, dissolved partnership; Jordon & Co., (Robert Jordan only) plumbers, assigned to Robert Jenkins, Toronto.

Windsor—St. Louis, D. & Son, grocers, assigned to Daniel B. Odette, Windsor.

MANITOBA AND NORTH-WEST TERRITORIES.

Austin—Clifford & Wheeler, general store, dissolved, Wm. Clifford continues.

Brandon—Fitzbucke, E., general agent, deceased; Garside & Parkin, painters, dissolved partnership, each continuing alone.

Winnipeg—Cahoon, W. R. & Co., machinists, removed to High Bluff.

Wolsely—Magee, Cooke & Co., general store, E. H. Cooke retired.

QUEBEC.

Drummondville—Dubois, J. H., general store, assigned, Kent & Turcotte appointed Curators.

Halifax South—Benette, Frs., blacksmith, assigned in trust.

L'Assompton—Lemire, Charles, general store, assigned, Bilideaux & Renaud appointed Curators; Lemire, Charles, general store, stock, etc., advertised to be sold by auction on 25th inst.

Montreal—Bruilet & Co., grocers, stock, etc., advertised to be sold by auction; Parkes, T. J., com. hardware, admitted R. J. Reckie. Style, Parkes, Reckie & Co.

Pierreville — Genest, G., general store, stock, etc., advertised to be sold by auction 23rd inst.

Quebec—Labbe, Joseph, groceries, etc.; stock, etc., advertised to be sold by auction 23rd inst.; Weippert A. F. & Co., grocers, assigned in trust.

NOVA SCOTIA.

Whycocomagh—McKeen, L. S. & Co., general store and tanners, dissolved.

NEW BRUNSWICK.

St. John — Campbell, Wm., axes and springs, assigned; Hunter, W. F., liquors, deceased.

WHO IS TO BLAME?

"Honest men will scratch around and pay their debts in some way, while those who do not want to pay would not if times were ever so good and money ever so plentiful," remarked a Brantford grocer last week. This suggests the question, how much of this dishonesty is the groceryman responsible for in his system of credit? He is obliged to take some chances, but if a new or old customer asks a month's credit on the strength of his labor, does the trader not encourage dishonesty in the consumer, when, at the end of the month, he allows one-third or one-fourth of the amount to lap on to the next month's account? Some traders will even go so far as to encourage customers to buy so far in excess of current income, and at the end of the next period a little larger amount is left over and so on, until the account is so large that if the customer gave his entire month's wages it would not square the account. Now which of the two is the more responsible for this state of the account? Most assuredly the grocer is. He is supposed to be a shrewd business man. His transactions may amount to thousands of dollars every month, while this customer who has been encouraged beyond his financial ability is in the "hole" and there is no possibility of getting out of it. Perhaps sickness comes on, perhaps a Lee or a Powderly orders him to quit work, then what are the chances for paying dead-horse bills. In seven cases out of ten it is the merchant's own "seeding" and he hasn't even "tares" to console him. Of course this class of debtors cannot be termed dishonest; they are simply unfortunates, and the world is full of them, but the sooner the merchant stops encouraging them the better. There may be a difference, but no distinction between the poor master appointed by authority and the self-constituted grocer poor master, and the grocer, who for the sake of trade, takes chances in this way with a few customers, is liable to bring his own wife and children, if he has any, down. So the situation is reversed and when too late he will see the difference between a practicable and an impracticable business method."

"TRAVELLER."

GIVING PRIZES.

The CANADIAN GROCER says the giving of prizes with goods "does not appeal to the trading motives, but it does appeal to the gambling instinct. It would not be a good educator of honesty in the body of custom, and would probably beget a good deal of retaliatory roguery. If a man had nibbled long at the prize-bait and after long gambling had got none of it, he would not unnaturally feel justified in running a bill for the sole purpose of cheating the grocer who had lured him on. The prize-system is at fault in that it does not yield equal value to all for the same outlay, and is therefore productive of many evils. It lowers the tone of business, it lowers the tone of public honesty and public thrift, and its consequences are apt to be visited upon the dealer by the dishonesty of those who did not draw good prizes."

Who shall say that this is not good logic? Who will assert that the giving of prizes—the inauguration of lofty schemes of greater or less magnitude—is not deleterious to legitimate trade? Yes, we know it is practised at church fairs, but that doesn't make it expedient or right.—New England Grocer.

CHEESE.

FANCY FACTORY CHEESE, ONE YEAR OLD, white or colored, rich, perfect in flavor and condition, the best for choice family trade, single box 12c., in 10 box lots 11½c. A. Beattie & Co., St. Mary's. 39

SITUATION WANTED.

AS BOOKKEEPER OR MANAGER OF STORE, first-class, thoroughly competent, 18 years' Canadian experience; aged 40; strictly temperate; first-class references. Box 112, Collingwood.

DETECTIVE AGENCIES.

HOWIE'S DETECTIVE AGENCY, 86 WELLington St. West, Toronto, Ont., established 1886. Telephone 1309.

Battle & Smyth, Thorold, Ont., Manufacturers of The Japanese Shoe Blacking.

STEEL, HAYTER & CO
IMPORTERS OF
INDIAN TEAS
Direct from their Estates in Assam.
Assams, Kangras, Darjeelings and Indian Oolongs in Stock.
PROPRIETORS OF THE WELL-KNOWN
"Monsoon" Brand.
SAMPLES AND QUOTATIONS ON APPLICATION
11 & 13 Front St. E. Toronto.
Calcutta and London Firm: Octavius Steel & Co.
Telephone 2354.

Canadian White Enamel Sign Co.,
Sole Agents for Caesar Bros.
The Most Durable Sign Letter.
4 Adelaide St. W., Toronto.
☞A responsible agent wanted in every town and city.

STUART,
HARVEY & Co.
Importers and
WHOLESALE GROCERS
A Large and Well-Assorted Stock of
Teas, Sugars and General Groceries
HAMILTON, ONT.

BALFOUR & CO.,
IMPORTERS OF TEAS
AND
Wholesale Grocers
HAMILTON.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Sept. 25, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

IMPERIAL—ONTARIO AND QUEBEC.



	Per doz.
Imperial 10c. cans	$0 90
" 4 oz. "	1 35
" 6 oz. "	1 85
" 8 oz. "	2 45
" 12 oz. "	3 70
" 16 oz. "	4 70
" 2½ lb. "	11 30
" 3 lb. "	13 50
" 4 lb. "	17 30
" 5 lb. "	21 50

Sold only in cans.

Cottam's Best, in 1 lb tins	3 00
Best in 5 oz. tins	1 10
Cottam's Choice, 1 lb tins	1 75
" " 5 oz tins	70
" loose	10
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb. tins	65
" " bulk, per lb	12

	Per doz.
Empire, 5 dozen 4 oz cans	$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" ½ " 5 lb cans	8 00
" bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases.	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60

BISCUITS.

	Per lb
Arrowroot	$0 11½
Abernethy	9
Ginger Nuts	11½
New York Fruit	15
People's Mixed	11
Pilot Family	6
Snowflake	11½
Magard	15
Soda	6
Soda, 1 lb packages	8
" 3 lb "	21
Sultana, thin	11½
Tea	11½
Wine	9½
Wine, sweet	9

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ¼ "	1 10
Spanish, No. 3	4 50
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jacquot's French, No. 2	3 00
" " " 3	4 50
" " " 4	8 00
" " " 5	10 00
" 1-gross Cabinets, asst,	7 50

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & co's.
Royal Black Lead, per gross..... $1 80

BARRINGER & BROWN.
(Thos. E. Clatworthy, Ag'nt, Toronto.)
Convex Black Lead packed in wood boxes containing 12 card boxes, per box 1 12

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & co's.
Parisian Square Blue, per lb..13 to 14c

BARRINGER & BROWN.
(Thos. E. Clatworthy, Ag'nt, Toronto.)
Azure square blue box, containing 8 1 lb. packets of 16 oz., squares, per 8 lb. box 0 89

BROOMS.

	Per doz.
Carpet....4 strings	2 90
X Parlor, 2 "	2 65
Louise 3 "	2 65
1 Gem 4 "	3 25
2 " 3 "	2 65
3 " 2 "	2 20
4 " 2 "	1 95
O Hurl... 4 "	2 65
" 3 "	2 35
2 " 3 "	2 05
3 " 3 "	1 70
OK " 2 "	1 35
Hvy Mill 4 "	3 70

CALVES' FEET GELATINE

G. P. SWINBOURNE & CO.
(Thos. E. Clatworthy, Ag'nt, Toronto.)
Boxes of 4 dz. 6d., and 2 doz. 1s. pack $3 96

CANNED GOODS.

	Per doz	
Apples, 3's	$1 00	$1 10
" gallons	....	....
Blackberries, 2	2 00	2 10
Blueberries, 2	1 25	1 40
Beans, 2	0 95	1 10
Corn, 2's	1 00	1 10
" Epicure	1 45	1 50
Cherries, red pitted, 2's	2 25	2 40
Peas, 2's	1 10	1 25
" sifted select	....	1 35
Pears, Bartlett, 2's	2 00	2 25
Pineapple, Baltimore	2 40	2 50
" Bahama	2 90	3 00
Peaches, 2's	2 60	2 65
" 3's	3 50	3 75
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	2 00	2 10
Pumpkins, 3's	1 10	1 20
" gallons	3 10	3 25
Raspberries, 2's	2 50	2 60
Strawberries, choice 2's	2 40	2 50
Succotash, 2's	1 75	1 85
Tomatoes, 3's	1 20	1 30
Lobster, Clover Leaf	2 65	2 75
" Tall	2 00	2 20
Mackerel	1 40	1 60
Salmon, 1's	1 30	1 65
" white	1 10	1 25
Sardines Albert, ¼'s tins	11,	11½
" " ½'s "	15,	18
" Martiny, ¼'s "	10,	10½
" " ½'s "	18,	19
" Other brands, 9¾,	11,	16, 19
" P & C, ¼'s tins	20,	22
" " ½'s "	33,	36
" Amer, ¼'s "	6½,	8
" " ½'s "	9,	11

MARMALADE, JAMS AND JELLIES.

CAIRN'S.
(Blaiklock Bros., Montreal, Agents.)
Marmalade. Price, f.o.b. Montreal. dz.

"Home Made," glass 1 lb	$2.35
" White 1 lb	2.25
" " 2 "	4.15
" Stone 7 "	13.20
Scotch White 1 "	2.10



Jams.
Gooseberry
Strawberry
Black Currant.
Red Currant....
Green Gage
Apricot
Raspberry
Damson
Plum
Red Currant and Raspberry
} 1 lb. white pots, 4 doz. assorted, per doz. $2.35

Jellies. Red Currant, 1 lb. white. $2.75
Black Currant, 1 lb. white 2.75

DELHI CANNING CO.

Jams, assorted, 1's	2 35
Jellies, 1's	2 25

CANNED MEATS.

CLARK'S.

Comp. Corn Beef	1 lb	cans	$....	$1 60
" "	2	"	....	2 65
" "	4	"	5 00	5 15
" "	6	"	7 75	8 00
" "	14	"	18 60	19 20
Minced Collops,	2 lb	cans	.....	2 60
Roast Beef	1	"	....	1 60
"	2	"	.....	3 15
"	4	"	.....	5 85
"	6	"	.....	7 00
Par Ox Tongue,	2½	"	$7 25	7 50
Ox Tongue	2	"	....	4 50
Lunch Tongue	1	"	3 00	3 10
"	2	"	5 25	5 75
English Brawn.	2	"	2 50	2 60
Camb. Sausage.	1	"	....	2 50
"	2	"	....	4 00
Soups, assorted.	1	"	....	1 35
" "	2	"	....	2 25
Soups & Boulli.	2	"	....	1 80
" "	6	"	....	4 50
Potted Chicken, Turkey, or Game, 6 oz cans				1 50
Potted Ham, Tongue or Beef, 6 oz cans				1 35
Devilled Tongue or Ham, ½ lb cans				1 35
Devilled Chicken or Turkey, ½ lb cans				2 25
Sandwich Ham or Tongue, ½ lb cans				1 50
Ham, Chicken and Tongue, ½ lb cans				1 50

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.
Mince Meat, ½ gal glass jars, $9 50
Ditto, 25 and 40 lb pails, per lb. 12½c

J. H. WETHEY'S—ST. CATHARINES.
Condensed, per gross, net..... $13 50

CHEWING GUM.

ADAMS & SONS.

Tutti Frutti, 36 5c bars			$1 30
Sappota,	150	pieces	1 00
Sweet Fern,	230	"	0 85
Black Jack,	115	"	0 85
Red Rose,	115	"	0 85
Barley Malt,	115	"	0 85
Tampico,	115	"	0 85
Lemon Trumps,	115	"	0 85
Magic Trick,	115	"	0 85
Puzzle Gum (new)	115	"	0 85
Bolah " "	150	"	0 85
Taffy Licorice,	72	"	0 50
Caramel Tolu,	72	"	0 45
Adams' N.Y. Gum,	200	"	0 50

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs..	0 35
Premium, ½'s .6 and 12 lbs...	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs.	0 24
Sticks, gross boxes, each...	1 00

THE QUEEN OF COCOAS.
SCHWEITZER'S
COCOATINA
USED BY ALL THE ROYAL HOUSEHOLDS IN ENGLAND & EUROPE
Sole Agent in Canada, THOMAS E. CLATWORTHY, 34 Church Street, Toronto.

Prices Current, Continued—

Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs 30
" Pearl " " " 25
" London Pearl 12 & 18 " 22
" Rock " " 30
" Bulk, in bxs 18

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb	$0 30
Mott's Prepaired Cocoa	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa	40
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs	30
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	24
Mott's Vanilla Chocolate stick	22
Mott's Pure Confec. Chocolate 22c—	35
Mott's Sweet Confec. Choc. 21c—	28

J. W. COWAN & CO.'S

Cocoas—

Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼lb in 12lb boxes	35
London Pearl, " "	30
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence, per doz	1 40

Chocolates—

Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

Thos. E. Clatworthy, Ag'nt, Toronto.)

Schweitzer's Cocoatina, net cash ¼ lb. ½ lb.. per doz... 3 29 6 30

WALTER, BAKER & CO

Chocolate—

Premium No. Chocolate, in boxes, 12 and 25 lbs	....
Baker's Vanillia Chocolate, in boxes, 12 lbs	.....
Caraccas Sweet Chocolate, in boxes, 6 lbs., 12 boxes in a case.	.....
Vanillia Tablets, in boxes	.....
Spanish Tablets, 100 in each box, 12 boxes in a case	.....

German Sweet Chocolate—

Grocers' Style, in cases 12 boxes, 12 lbs	.....
Grocers' Style, in cases 24 boxes, 6 lbs	.....

Cocoa—

Pure Prepared in boxes, 12 lbs	.....
Cracked Cocoa, in boxes, 12 lbs., ½ lb. papers	.....
Cracked Cocoa, in bags, 10 lbs	....

Brcakfast Cocoa—

In boxes, 6 and 12 lbs., ½ lb. tins	.....
In boxes, 12 lbs., 1 lb. tins, decorated canisters	....

Broma—

In boxes, 12 lbs., ½ lb. tins	.....

COFFEE.

GREEN

	c. per lb.
Mocha	32, 35
Old Government Java	30, 33
Rio	23, 24
Plantation Ceylon	29, 31
Porto Rico	23, 24
Guatamala	24, 26
Jamaica	23, 24
Maracaibo	22, 2[illegible]

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.

	c. per lb
Java	33, 34
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	33
Our Own "	31
Laguayra "	29
Mocha and Java	32, 33
Java, Standard	33
" Old Government	30, 32
Arabian Mocha	36
Santos	28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs	30
Standard Imperial in sealed tins, 25 and 50 lbs	32
Standard Blend in sealed tins, 25 and 50 lbs	33
Ground, in tins, 5, 10, 15 and 25 lbs	20, 30
Say's Parisien, in ½ and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz.	1 25
" " " " 2, 2 oz.	1 75
" " " " 3, 3 oz.	2 00

SUTTON & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Pure essence, Gorgona Anchovies, ½ pts. per doz 2 76

FLOUR AND MEAL.

	per bbl.	
Flour, Family	$4 90	5 30
" Manitoba Patent	6 30	6 40
" white wheat patent	5 70	5 80
" Strong bakers'	6 00	6 10
Oatmeal, standard, bbls	....	4 90
" granulated, "	....	4 90
" rolled "	....	5 00
Bran, per ton	.....	15 00
Shorts	....	17 00
Cornmeal	....	3 50
" Gold Dust	....	4 00
" Imperial	....	3 75

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz.	
Cases, No. 1, 2 oz tins	$2 75	$3 00
" No. 2, 4 oz tins	4 50	5 00
" No. 3, 8 oz tins	8 00	8 75
" No. 4, 1 lb tins	12 60	14 25
" No. 5, 2 lb tins	25 00	27 00

FRUITS.

FOREIGN.

	c. per lb.	
Currants, in bbls	5¾, 6	
" ½ bbls	6,	6½
" cases	6¼,	6½
" Patras, in cases	6½,	7
" Vostizza, "	9,	9½
" ½ case	9½	10
Dates, Persian, boxes,	5½	5¾
Figs, Elemes, 14 oz., per box	8½	9
" 10 and 20 lb box	10,	11
Prunes, Bosnia, hhds	6,	6¼
" " cases, new	8½,	9½
Plums, French, 55 to 65	12½	15
" Bottles, 1's	22	23
" " 2's	37½	40
" " 4's	70	75
" " 7's	1 00	1 10
Raisins, Valencia, off stalk,	7¾,	8½
Selected	9,	9½
Layers	9½	10
Raisins, Sultanas	12,	14½
" Eleme	7½	8
" London Layers	$3 00	3 25
" Black Baskets	4 00	4 25
Lemons, Maisri	7 50	8 50
Oranges, Sorrento	8 00	8 50
" Jamaicas	....	7 50
Bananas	0 75	1 50

DOMESTIC.

Apples, Dried, per lb	0 07½	0 08

GLASSWARE.

TAYLOR, SCOTT & CO.

	c. per doz.
Lamp Chimneys, O	32
" " A	35
" " B	45

	per bbl	
Fruit Jars, pts	13	00
" " qts	14	00
" " ½ gal	17	00

GRAIN.

Wheat, Fall, No. 2	$1 00	1 01
" Red Winter, No. 2	0 98	1 00
" Spring, No. 2	90	0 92
" Man. Hard, No. 1	1 18	1 20
" " No. 2	1 16	1 18
Oats, No. 2, per 34 lbs	40	42
Barley, No. 2, per 48 lbs	65	70
" No. 3, extra	...	..
" No. 3	60	65
Rye	64	65
Peas	60	70½
Corn	....	65

HAY & STRAW.

Hay, Loose, per ton	$10 00	$12 00
" Pressed, " on track	9 00	9 50
Straw Pressed, "	.....	.....

ISINGLASS.

G. P. SWINBOURNE & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Boxes containing 3 doz 3d. pack. per box 3 58



LYE.

Gilletts powdered Lye (½gr. in a case] per case $3 75

Elliott's 3 75

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts
Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars	22
" Fine, in 4 lb jars	70
" Ex. Sup., in bulk, per lb.	30
" Superior, in bulk, per lb	20
" Fine, " "	15

COLMAN'S AND KEEN'S

In 4 lb jars	75
In 1 lb jars	25
D. S. F., in tins, per lb	41
" in ½ lb tins	42
" in ¼ lb tins, per lb	44
D. F. in ½ lb tins, per lb	26
" ¼ " "	28

BARRINGER & BROWN.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Genuine, in 4, 1, ½, ¼ lb. and 2 oz. tins, per lb	0 34	0 47
Superfine genuine, full	0 30	0 43
Pure, per lb	0 23	0 36
D.S.F. "	0 34	0 47
D. S. "	0 30	0 43
F. "	0 23	0 36

NUTS.

	per lb.	
Almonds, Ivica		15
" Tarragona		16
" Fornigetta	13,	14
Almonds, Shelled Valencias	30,	35
" " Jordon.	50,	55
Brazil		16
Cocoanuts	5 50	6 00
Filberts, Sicily	11	12

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

LEONARD H. DOBBIN,

Commission Agent and Broker in Canned Goods.

EVAPORATED APPLES A SPECIALTY.

4 Hospital Street, MONTREAL.

TELEPHONE 2205.

JOHN A. MOIR

Offers to Wholesale Trade only the following special lines for July:

Lobsters, Mackerel, Salmon, Gaspe Fishing Co's large hod cured dry Gaspe Cod in 112 bundles, also specially prepared Codfish in cases. A trial order solicited.

Lakeport Canning Co. put up none but the choicest goods. Send for price lists before buying. Don't buy cheap and nasty goods. The best goods are the cheapest in the end.

Local Selling Agent for the Gaspe Fish Curing Co'y.

41 St. Francois Xavier Sts.

QUEEN CITY BUSINESS COLLEGE,

Cor. KING and CHURCH Sts., Toronto,

Is the best and cheapest place to educate your sons and daughters. Thorough practical Business, Shorthand or English Education imparted in shortest possible time by our method of "Individual Instruction." Catalogue mailed free on application.

SAW YOUR

ADVERTISEMENT

IN THE

CANADIAN GROCER.

When writing to our advertisers please inclose the above



SOLUS. SOLE PRESERVER

Will preserve the soles of boots or shoes, and render them perfectly waterproof. One application to a pair of new shoes will double their wearing qualities.

Two-sized tins, 15 and 25 cents. Will cost you $1.20 and $2.00 per dozen.

We also manufacture the best line of Wigwam Slippers, and Lumberman's Oil Tanned foot wear in Canada

C. N. VROOM,

St. Stephens, N.B.

Prices current, continued—

Peanuts, roasted	14
" green	12, 13
Walnuts, Grenoble	16, 17
" Bordeaux	12, 13
" Naples, cases	16, ...
" Marbots	13½

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO.

PICKLES.

John Bull, mixed, in bulk	$0 60
" Chow Pic'le, in b'lk	65
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 25
" " " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

SAUCES.

John Bull, kegs, per gal	$1 25
" ½ pt. bottles, per doz (according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " ½ pt, bottles, per doz	1 25
Niagara Tomato, kegs. per gal	1 25
" " Reputed pints	1 25

Terry's Candied Peels.	c. per peels
Lemon, 7 lb boxes	16
Orange, "	18
Citron, "	30

CROSSE & BLACKWELL'S.

Pickles, all kinds, pints, per doz	3 25

LEA & PERRIN'S.

	per doz.
Worcester Sauce, ½ pts	$3 60 $3 75
" " pints	6 25 6 50

SUTTON & CO.

(Thos. E. Clatworthy, Agent, Toronto)	
Worchester Sauce, ½ pints, second quality, per doz	1 17
Worchester Sauce, ½ pints, third quality, per doz	0 96
The Victory Dinner Relish, per dozen	1 92
Bottled Pickles—Mixed, Piccalilli, Cabbage, Onions, per doz.	2 16

PRODUCE.

DAIRY.

	Per lb	
Butter, creamery, rolls	$0 22	$0 23
" tub	0 18	0 20
" dairy, tubs, choice	0 14	0 16
Butter, pound rolls	0 18	0 20
" store crocks	0 13	0 15
" store packed	0 05	0 08
Cheese	0 09¼	0 09¾

COUNTRY.

Eggs, fresh, per doz	0 17	0 18
Beans	1 80	2 00
Potatoes, per bag on tr'k	....	0 60
Hops, 1889 crop	0 20	0 25
" 1890 "	0 30	0 35
Honey, extracted	0 07	0 12½
" section	0 14	0 20

PROVISIONS.

Bacon, long clear, p lb.	0 08¼	0 08½
Pork, mess, p. bbl	15 50	16 50
Hams, smoked, per lb	.....	0 13
" pickled	0 11	0 11½
Bellies	0 11	0 11½
Rolls	0 09½	0 10
Backs	0 11	0 11½
Lard, Canadian, per lb.	0 09½	0 10
Hogs	6 50	6 75
Tallow, refined, per lb	0 05	0 05¼
"rough, "	.....	0 02

RICE, ETC.

	Per lb.
Rice, Aracau	3¾, 3⅞c
" Patna	4⅜, 4¾
" Japan	4½, 5
" extra Burmah	3½, 3¾
Grand Duke	5½, 5¾
Sago	5½, 5¾
Tapioca,	5¾, 6¼

SPICES.

GROUND.

	Per lb.	
Pepper, black, pure	$0 20	$0 22
" fine to superior	12	18
" white, pure	32	35
" fine to choice	25	30
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	25	40
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURGH STARCH CO. (Limited.)

	c. per lb.
Benson's Prepared Corn	8
No. 1 White Laundry, 4 lb boxes	5½
Silver Gloss, 6 lb boxes	6¾
" 1 lb chromo pkgs	7
Satin, 1 lb chromo boxes	7¼
Edwardsb'g Rice, 1 lb chromo bxs	9
Canada Laundry	4¾
Canada Corn	6½ 6¾

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40 lb boxes. 1 lb packages, new wrappers	7½
36 lb boxes. 12 3 lb paper boxes	7½
40 " 10 4 lb "	7½
Silver Gloss Starch—	
40 lb boxes. 1 lb packages, new wrappers	9
40 lb boxes. Assorted ½ lbs and ¼ lbs	9¾
40 lb boxes. 10 4 lb paper boxes	9
6 lb boxes, with sliding covers (12 boxes in each crate)	9½
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	8
20 " "	8½

BRITISH AMERICA STARCHES.

First quality White laundry, 3-lb. cartoon boxes	5½
First quality White laundry, barrels	5
First quality White laundry, half barrels	5
Lily white gloss, 6-lb. boxes	6¾
Brantford gloss starch, 1-lb fancy cartoons	7¼
Lily white gloss, 1-lb fancy cartoons	7
Canada Laundry	4½
Pure prepared Corn	7½
Challenge Brand prepared corn	6½
Coldwater Rice	9

SUGAR.

	c. per lb.
Granulated, 15 bbls or over	7⅛
" less than 15 bbls	7¼
Paris Lump, bbls	7½
" " ½ bbls	7⅝
" " less than a bbl	7⅞
Extra Ground, bbls	8¼
" " less than a bbl.	8½
Powdered, bbls	7⅝
" less than a bbl	7⅞
Extra bright refined	6 6⅛
Bright Yellow	5⅞ 6
Medium "	5½ 5¾
Brown	5⅜ 5½
Raw Jamaica, in bags	5¼ 5⅜

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls
Redpath's "D"	3½c.	3⅝c
" "M"	3⅝	3¾
Redpath's "B"	3⅞	
" "VB"	3¾	3⅞
" Extra	4	4⅛
" Ex. Sup	4⅛	4¼
" XXX Sup.	4⅜	4½
" Corn Syrup	4½	5

MOLASSES.

	Per gal.
Trinidad, in puncheons	34, 36c
" bbls	38, 40
New Orleans, in bbls	90, 95
Porto Rico, hdds.	33, 34
" barrels	36, 37
" ½ barrels	40, 42

TEAS.

GREENS.

Gunpowder—	Per lb
Cases, extra firsts	42, 50c
Half chests, ordinary firsts	22, 38
Cases, sifted, extra firsts	42, 50
Cases, small leaf, firsts	35, 40
Young Hyson—Moyunes	
Half chests, ordinary firsts	22, 38
" " seconds	19, 20
" " common	17, 18

PING SUEYS.

Half chests, firsts	28, 32
" " seconds	16, 19
Half Boxes, firsts	28, 32
" " seconds	16, 19

JAPAN.

Half Chests—	
Choicest	38, 40
Choice	32, 36
Finest	28, 30
Fine	25, 27
Good medium	22, 24
Medium	19, 20
Good common	18, 19
Common	16, 17
Nagasaki, ½ chests Pekoe	16, 22
" " Oolong	14, 15
" " Gunpowder	16, 19
" " Siftings	8, 12½

CONGOUS.

Half chests, Kaisow, Moning	52, 55
Caddies and half chests	18, 50
Cadies, Paklingand new makes	18, 50

OOLONG.

Half chests Formosa	34, 50
Caddies	36 55

ASSAMS.

Chests and half-chests Pekoe	22, 48



KINGSFORD'S OSWEGO .·. STARCH.

"Pure" and "Silver Gloss"
FOR THE LAUNDRY.

Corn .·. Starch,
FOR THE TABLE,

The Standard of Excellence. Absolutely Pure.

For Sale by all Leading Jobbers in Canada.

T. KINGSFORD & SON, Oswego, N.Y.

KNOX, MORGAN & CO.,

Wholesale Dry Goods Importers,

HAMILTON, - - - ONTARIO.

Fall Stock now complete. Travellers Orders being rapidly executed.

Now that the outlook for a good Fall Business is well assured we urge our customers to make a judicious selection for probable requirements so as to ensure satisfactory deliveries.

General Store Keepers can rely on finding in our Travellers' hands a full range of Samples of popular easy selling goods at close prices and liberal terms.

KNOX, MORGAN & CO.

Prices current, continued—

SCENTED ORANGE PEKOE.

Boxes, Foochow and Canton	28, 60

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	62c
Ingots, rough and ready, 7's	59
Laurel, 3's	52
Brier, 7's	50
Index, 7's	45
Honeysuckle, 7's.	53
Napoleon, 8's.	49
Royal Arms, 12's	50
Victoria, 12's	48
Brunette and Lovely, 12's	45½
Prince of Wales, in caddies	46½
" " in 75 lb boxes	46
Bright Smoking Plug Myrtle, T & B, 3's	55
Lily, 7's	48
Diamond Solace, 12's	45
Myrtle Cut Smoking, 1 lb tins	65
½ lb pg, 6 lb boxes	65
2 oz pg, 5 lb boxes	65

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdowne	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00

Cigarettes, all Tobacco—	
Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C No. 1	4 00
Sweet Sixteen	3 50

CUT TOBACCOS.	per lb.
Puritan, ½ lb pkg., 5 lb. boxes	65
Old Chum, ½ lb pkg 5 lb box	65
Old Virgin., 1-10 lb pkg., 10 lb bxs	57
Gold Block, ½ lb pkg, 5 lb boxes	65

CIGARETTE TOBACCO.	
B. C. N. 1, 1-10, 5 lb boxes	78
Puritan, 1-10, 5 lb boxes	80
Athlete, per lb	1 10

SOAP.

Ivory Bar, per lb	½
Do. 2, 6-16 and 3 lb bars "	
Primrose, 5 lb bars, wax W "	
" 1 " " "	
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 13oz, 1, 2 and 3 lb bars per lb	3½
Queen's Laundry, per bar	5½
Pride of Kitchen, per box	2 75

B. T. BABBITT'S SPECIALTIES.

B. T. Babbitt's Best Soap, p. bar	0 05
B. T. Babbitt's 1776 Soap Powder per box of 100 5½ oz. package	3 85
B. T. Babbitt's Lye, per box of 2 doz. large cans	1 80

TOILET SOAP.

TAYLOR, SCOTT & CO.

	per doz.
Baby's Own, ¼ doz boxes	$1 25
Our Boys, ¼ " "	1 25
Sea Foam, ¼ " "	75
London Bouquet, ¼ " "	60
Oatmeal, 1 " "	85
" ½ " "	60
Paris Assorted, ¼ " "	0 75
Albert Oatmeal bar, 2 doz. boxes	0 75
" White Castile bar, 2 doz. boxes	0 75
	per gro.
Fatherland, ¼ doz boxes	5 00

WASHING CRYSTAL.

Gillett's Washing Crystal, 1 gro in box, per box	$1 75

WOODENWARE.

	per doz
Pails, 2 hoop, clear No. 1	$1 70
" 3 " " "	1 90
Pails, 2 hoops, clear No. 2	$1 60
" 3 " " "	1 80
" 3 " painted "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
	per case.
Matches, Parlor	$1 70 $1 75
" Telephone	3 50 3 60
" Telegraph	3 80 3 90
	per doz.
Mops and Handles, comb.	1 25
Butter tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60
Clothes Pins full count, per box	0 75

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	2 75
" round "	3 00
Handy dish	3 75
Water Closet Tanks	18 00

YEAST.

Royal Yeast Cakes, 3 doz 10c. packages in case, per case	$1 95
Royal Yeast Cakes, 3 doz 5c. packages in case, per case	1 00

OUR NATIONAL FOODS.

	pkg.	doz
Desiccated Wheat	4 lb.	$2 30
" Rolled Oats	4 "	2 25
Snow Flake Barley	4 "	2 40
Rolled Wheat Flakes	4 "	2 25
Buckwheat Flour, S. R	4 "	2 00
Prepared Pea Flour	2½ "	1 80
Baravena Milk Food	1 "	3 00
Patent Prepared Barley	1 "	1 80
Patent Prepared Groats	1 "	1 50
Beef and Barley Extracts	6 oz	2 25
Gluten Flour	4 oz	2 80

HARDWARE.

ZINC: Sheet net.	0 06½
IRON WIRE:	
Galv., annealed and oiled and bright 20 p.c. advance on list	
Barbed wire net.	0 00
Coil chain, 5-16 in. net	0 05½
" " ¾ in. "	0 05
" " ½ in. "	0 04½
Iron pipe, 50 per cent.	
Iron pipe, galvanized, 25 per cent.	
CUT NAILS, from Toronto:	
10 dy. to 60 dy	2 65 0 00
8 dy. and 9 dy	2 90 0 00
6 dy. and 7 dy	3 15 0 00
4 dy. and 5 dy	3 40 0 00
3 dy. C.P.	3 75 0 00
3 dy A.P	4 25 0 00
HORSE NAILS:	
"C" 50 and 10 per cent. from list.	
HORSE SHOES:	
From Toronto, per keg	3 75 4 00
WINDOW GLASS:	
25 in and under	1 55 1 60
26 to 40	1 60 0 00
41 to 50	3 60 0 00
51 to 60	3 90 0 00
61 to 70	4 20 0 00
GUNPOWDER:	
Sporting FF "	4 75 0 00
" FFF "	5 00 0 00
Canada rifle "	7 25 0 00
Sporting FF., (in ½ lb. tins) per doz	2 40 0 00
ROPE: Manilla	0 14½ 0 16
Sisal	0 13 0 00
AXES:	
Peerless & Keen Cutter	7 50 0 00
Leader	7 25 0 00
Lance	7 75 0 00
Queen City	9 25 0 00
Honor Bright, all steel	11 00 0 00
SHOT: Canadian	0 03½ 0 00
HINGES: Heavy T and strap	05½ 00
" Screw, hook & strap.	03¾ 04¾
TIN PLATES:	
1c. 4x20 coke, per box	4 50 4 75

PETROLEUM.

	Imp. gal	
F. O. B. Toronto		
Canadian	$0 00	$0 16
Caroon Safety	0 17½	0 18
Canadian Water White	0 20	0 00
Amer'n Prime White	0 23	0 24
" Water White	0 25	0 00
Photogene	0 27	0 00

DRUGS AND CHEMICALS.

Alum	lb $0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 02½	0 03
Borax	0 12	0 13
Camphor	0 75	0 80
Carbolic Acid	0 55	0 60
Castor Oil	0 12	0 13
Cream Tartar	0 30	0 31
Epsom Salts	0 01½	0 02½
Paris Green	0 18	0 22
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 22	0 25
Hellebore	0 16	0 17
Iodine	5 00	5 50
Insect Powder	0 40	0 50
Salpetre	0 08½	0 09
Soda Bicarb, per keg	2 00	2 25
Sal Soda	0 95	1 00
Madder	0 12½	

VINEGAR.

A. HAAZ & CO.

XX, W.W	0 20
XXX, W.W	0 25
Honey Dew	0 28
Pickling	0 28
Malting	0 45

THE BADGEROW FALCONER VINEGAR CO

French Bordeau	per gal.	0 34
Tarragona	"	0 32
Triple	"	0 30
Fruit Vinegar	"	0 27
Pickling	"	0 28
XXX	"	0 25
Extra XX	"	0 22
XX	"	0 20
X	"	0 16
Cider Vinegar	0 16 to	0 25
Honey Vinegar		0 25
Eng. Malt Vinegar	0 50 to	0 60
Bottled Malt Vinegar, qts		2 00
Methylated Spirits	2 00 to	2 25

LIQUORS.

CANADIAN SPIRITS:

(Net Cash Prices.)	Imp. gal. In B'd.	D. P'd
Pure Spirits 65 O.P.	1 26	3 70
Pure Spirits 50 "	1 14	3 36
" " 25 U.P.	0 60	1 72
Family Proof Whiskey	0 66	1 86
Old Bourbon "	0 66	1 86
" Rye, 25 U.P. "	0 62	1 74
" Toddy 25 U.P. "	0 62	1 74
" Malt, 25 U.P "	0 62	1 74
Old Rye, 4 years old	0 85	2 04
" " 5 "	0 95	2 14
" " 6 "	1 05	2 24
" " 7 "	1 15	2 34
Rye Whiskey, 1883, qts.	5 00	8 00
" " pts.	6 10	9 10
" " 1884, qts.	4 70	7 70
" " pts.	5 80	8 80
" " 1885, qts.	4 45	7 45
" " pts.	5 55	8 55
" " 1886, qts.	4 20	7 20
" " pts.	5 30	8 30
" " 1887, qts.	3 90	6 90
" " pts.	5 00	8 00

Under 5 bbls. or 100 cases glass, net cash; 5 to 10 bbls. 2½ per cent. off; 10 to 50 bbls., or 100 to 200 cases, 5 per cent. off; 50 bbls. and over, or 200 cases and over, 10 per cent. off.

JOS. PICKERING & SONS' SPECIALTIES.

(Thos. E. Clatworthy, Ag'nt, Toronto.

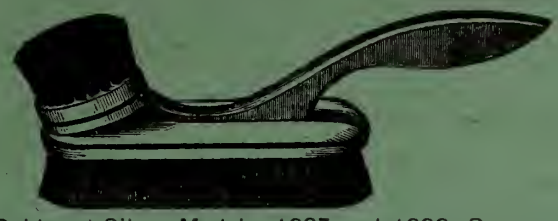
Metal Polishing Pomade, according to size, per dozen	0 20	1 02
Needham's Polishing Paste according to size, pr dozen	0 18	2 81
Furniture Polish, according to size, per dozen	0 20	2 85
Razor Paste, ½ doz. in box		1 02
" in single boxes		1 18
Plate Powder, per box		1 02
Knife Powder, in cannister, per dozen		1 03
Harness Blacking, in boxes, per dozen	1 27	2 20

THE LONDON BRUSH FACTORY,

61 and 65 Dundas Street,

MANUFACTURERS OF

EVERY KIND OF BRUSHES HANDLED BY GROCERS' TRADE



FULL STOCK OF CARPET SWEEPERS.

Awarded Gold and Silver Medals, 1887 and 1888, Bronze A.D. 1889.

Send for Illustrated Price List with Discount Sheet

THOS. BRYAN, London, Ont.

THE

MANUFACTURERS' LIFE INSURANCE COMPANY

AND THE

Manufacturers' Accident Insurance Company.

HEAD OFFICE : Yonge Street, Trader's Bank Chambers, Toronto.

Authorized Capital, $2,000,000 and $1,000,000 respectively.

Most Liberal and Varied Forms of Life or Accident Policies Issued. Life Policies incontestible on any grounds whatever after three years.

PRESIDENT :---Rt. Hon. Sir John A. Macdonald, P.C., G.C.B.

VICE-PRESIDENTS : GEO. GOODERHAM, Esq., President Bank of Toronto.
WM. BELL, Esq., Organ Manufacturer, Guelph.
S. F. MCKINNON, Wholesale Milliner.

JNO. F. ELLIS, Managing Director.

TRAVELLERS' GUIDE.

WM. PROUT. J. E. INSLEY, Manager.

LELAND HOTEL

Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.

Vancouver, B.C.

PROUT & INSLEY, Proprietors.

THE COLONIAL,

New Westminster, B.C.

Headquarters for Commercial Travellers. Fine Sample Rooms. First-class in every respect.

GEO. R. RAYMOND, Proprietor.

THE WINDSOR.

Regina, Assa.

First-class Family and Commercial Hotel.

Good sample rooms. Livery in connection.

MRS. DOIG, Proprietress.

THE SANITARIUM

BANFF, N.W.T.

Favorite Western Summer Resort. The best of accommodation for travellers.

R. G. BRETT, Medical Director. H. RANSFORD, Mgr.

Grand Pacific Hotel

KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men.

CREEDEN & SMITH, Props.

Queen's Hotel,

WINNIPEG, MAN.

First-class in every respect.

JAS. O'CONNOR, Prop. FRED. SPRADO, Mgr.

LELAND HOUSE,

Graduated Prices. Recently furnished.

W. D. DOUGLAS & CO., Proprietors.

The finest hotel in the Northwest. Pure spring water. Corner Main and Albert Sts., City Hall Square, WINNIPEG, MAN.

The Clarendon Hotel,

Winnipeg, Man.

RUTLEY & McCAFFREY, Proprietors.

The Algoma House,

PORT ARTHUR, ONTARIO.

Beautifully situated, fine sample rooms. Special attention and accommodation for travelling men.

MERRILL & HODDER, Props.

PATERSON HOUSE,

OWEN SOUND, ONT.

One of the best appointed houses in Ontario, situated in the business centre of the town. All modern improvements. Headquarters for commercial men. A. DUNCAN, Prop.

DESKS

OFFICE, LIBRARY, CHURCH AND SCHOOL FURNITURE.

JOHN M. BLACKBURN & CO.,

41 COLBORNE ST., TORONTO.,
—AND—
162 ST. JAMES ST., MONTREAL.

TORONTO SALT WORKS,

128 Adelaide Street East.

DEALERS IN AND MANUFACTURERS OF

Table, Dairy and Meat Curing Salts.

Silver Medal Industrial Exhibition, 1888.

We handle Canadian Salts only, which from recent Government tests for Dairy and Meat purposes have proved equal, and in most cases superior to the best Imported Salts of any brand. Orders promptly filled.

BAKER'S COLLECTING AND INQUIRY AGENCY,

Room 45, Yonge St. Arcade, Toronto, Ont.

Handles all Classes of Accounts. Seventy per cent. of all Claims reported last year were paid. Write for terms.

System Copyrighted February 13th, 1889.

FAC SIMILE OF THE LABEL OF



The Best Scouring and Cleaning Soap in the World.

For cleaning woodwork, pots, kettles, pans, floors, painted ceilings, windows, and everything in the cleansing of which a Scouring Soap can be used it has no Superior. It is a larger cake, lasts longer, does its work better, and is cheaper in every way than any other Scouring Soap. Cut this out, and ask your Jobber to send you a box of *Pride of the Kitchen*. It is worth trying.

KIRK L. PERRY, Agent, TORONTO, CANADA

W. BOULTER & SONS,

Picton, Ont.

PACKERS OF THE CELEBRATED

LION  BRAND

Canned Fruits and Vegetables.

Every can has a Lion on the Label. This label is a guarantee to the consumer that the quality is first-class. Ask your Grocer for the Lion Brand Do not take any other.

Bay of Quinte Canning Factories.

Head Office, PICTON. Branch, DEMORESTVILLE.

E. P. Breckenridge, Toledo, Ohio, Pres. Edwin Norton, Chicago, Vice-Pres.

W. C. Breckenridge, Resident Manager.

The Norton Manufacturing Co.,

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit Cans, Lard Pails, Paint Pails and Cans, Baking Powder Cans.

Capacity, fifty thousand fruit cans per day.

Sole Agents in Canada for Norton Bros., "Solder Hemmed" Caps, and Grocers' sample goods, and Haskell's sample cases.

Cor. YORK AND QUEEN Sts.,

HAMILTON, - ONT.

THE MAPLE LEAF brand of Canned Salmon is the best brand packed on the Pacific Coast. Great care is exercised in packing, and the best fish selected.

A. WATTS & CO.

C. RICHARDSON & CO.

MANUFACTURERS OF

The Celebrated Bull's Head Brand Pickles,

SAUCES, JAMS, JELLIES,

CANNED FRUITS AND VEGETABLES.

SPECIAL PRICES IN CANNED TOMATOES.

EVAPORATED APPLES and MAPLE SYRUP

125 River St., Toronto.



Fraser River Salmon.

"ROYAL" - AND - "BRITANNIA"

Brands of canned salmon are the finest packed in British Columbia. The canneries being situated at the mouth of the Fraser River are in a position to pack their fish fresh from the boats.

BELL-IRVING & PATERSON, AGENTS,

Vancouver and New Westminster, B.C.

C. G. Hobson & Co.,

COMMISSION MERCHANTS.

AGENTS FOR

Princess, Diamond and Stanley

brands of canned salmon. We pay special attention to consignments placed in our charge.

C. G. HOBSON & Co., Vancouver, B.C.

SALMON

"Drysdale"

"Lynx"

and

"Red Star."

BRANDS

— OF —

British Columbia Salmon

Carefully prepared, full weight, and of best quality, every tin guaranteed.

All we ask is a trial.

WILLIAMS, BROWN & CO., San Francisco, Cal. Sole Agents.

W. T. TASSIE, Toronto Agent for Ontario.

Established 1874.

W. H. SMITH,

Wholesale Produce

Commission Merchant

186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Produce Consignments solicited. First-class reference.

- PARISIAN - BLUE!

Is Stronger and More Economical

THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

TUTTI-FRUTTI

Chewing Gum,

AND OTHER STAPLE BRANDS.

ADAMS & SONS,

23 CHURCH ST., TORONTO, ONT.

Tutti-Frutti, Tampico, Black Jack, Sappota, Red Rose, Magic Trick, Taffy, Licorice, Caramel, Tulu, N. Y. Gum—100 and 200 pieces.

Send for descriptive circular containing description of goods, with elegant Lithographs, free. See our Price List, page 17.

FOREIGN FRUITS

R. S. GALLAGHER,

FRUIT AND COMMISSION MERCHANT

TORONTO.

111 & 113 King St. E., 77 Colborne St.

Telephone 1617.

R. C. MURDOCH AND CO.,

Commission and Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

29 Church St., Toronto

TELEPHONE 806.

J. Cleghorn & Son

WHOLESALE

Fruit, Fish and Oyster Dealers,

94 Yonge Street,

TORONTO

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

ATHLETE, PURITAN, DERBY, SWEET SIXTEEN CIGARETTES.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

THE CANADIAN GROCER
& GENERAL STOREKEEPER

PUBLISHED WEEKLY
$2.00 PER YEAR

VOL. IV. TORONTO AND MONTREAL, OCTOBER 3, 1890. No. 40

ABSOLUTELY PURE
DELICIOUS FLAVOUR
GREAT STRENGTH

Are the principal Characteristics of The

British America Starch Co's
PREPARED CORN.

H. A. NELSON & SONS
MANUFACTURERS
AND
Wholesale Dealers
—IN—
BROOMS
AND
WHISKS,
Brushes, Woodenware,
Baskets, Cordage,
Grocers' Sundries.
MONTREAL, - TORONTO.



ASK FOR
MOTT'S

DUNN'S
BAKING
POWDER
THE COOK'S BEST FRIEND
Largest Sale in Canada.

Taylor, Scott & Co.
TORONTO.

THE BEST



IS THE CHEAPEST.

Retail Price, 25c.

For sale by all first-class grocers

ALWAYS ASK FOR THE

'John Bull' BRANDS.

Manufactured by

BRYANT, GIBSON & Co.



AGENCY FOR—
Ganong's Lily Chocolates,
Terry's English Bottled Confectionery,
Negree's French Crystallized Fruits.

A. HAAZ. C. DE CARTERET.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider VINEGARS.

74 Bagot Street, - Kingston, Ont

Needham's Polishing Paste.

USED BY HER MAJESTY'S SERVANTS

Gold Medals and Diplomas of Merit at all Exhibitions.

"The Favorite."

Dazzling Mirror Finish

Sold Everywhere in 5c, 10c, 15c, 20c & 25c Tins

The reputation of nearly a century as the most reliable preparation for Cleaning and Brilliantly Polishing BRASS, COPPER, TIN, BRITANNIA METAL, PLATINOID, etc.

Inventors and Sole Manufacturers, JOSEPH PICKERING & SONS, Sheffield. Pickering's Furniture Polish, Plate Powder, Knife Powder, Brunswick Black, Razor Paste, Metal Polishing Pomade (Red Ye Olde Oak Furnishing Paste. T. E. CLATWORTHY, Sole Agt. in Canada, 31 Church St., Toronto

GRIFFITH & CO.,

(J. MCARTHUR GRIFFITH)

Auditor to the Institute of Chartered Accountants of Ontario, 1886 to 1890.

ASSIGNEE FOR CREDITORS.

Auditing and Business Investigation a Specialty

London-Canadian Chambers, Bay St., Toronto.

Telephone 1549—Cable "Griffith, Toronto."

GOLDIE & McCULLOCH'S SAFES

Have now a world-wide reputation. Their Fire Proof Safes have resisted the hottest fire in the biggest conflagrations, and their Burglar Proof has repeatedly foiled the Burglars; their security is unsurpassed on the Continent. A large stock kept at the warehouse of

GEO. T. BOSTWICK,

24 West Front Street, Toronto.

A Second-hand Safe for Sale Cheap.

EMBRO OATMEAL MILLS.

D. R. ROSS, - - EMBRO, ONT

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders.

DELHI CANNING CO

PACKERS OF

FRUITS, VEGETABLES, JAMS, JELLIES, CATSUPS and MEATS.

AWARDED

-FIRST PRIZE-

—: DOMINION CONVENTION OF FRUIT GROWERS :—

OTTAWA, FEB. 19, 20, 21, 1890.

FRUITS IN GLASS A SPECIALTY. For sale by all Wholesale Grocers.

GET STRONG

BY TAKING

Johnston's Fluid Beef.



KEEP STRONG

BY TAKING

It regularly.

The Great Strength-Giver.

Because it contains all the NUTRITIOUS CONSTITUENTS of PRIME BEEF, in the most digestible form.

Williamson & Lambe

STORAGE

54 & 56 Wellington St. E., Toronto.

DOES IT PAY TO ADVERTISE IN THE GROCER?

Here is what some advertisers say:

THE E. B. EDDY MF'G CO., HULL.

"We have now no doubt of the value of THE CANADIAN GROCER as an advertising agent."

KINGSFORD'S STARCH FACTORY, OSWEGO.

After two year's trial write:

Another year's experience is an additional proof of the value of THE CANADIAN GROCER as an advertising medium.

ELLIS & KEIGHLEY, Coffees, Spices, etc., TORONTO.

"Through its influence we have received liberal orders throughout Ontario and the distant Provinces."

BAY OF QUINTE CANNING CO., PICTON.

"Has been of great value to us as a means of reaching trade not only in Ontario but in Manitoba and British Columbia."

E. W. GILLETT, Baking Powder and Chemicals, CHICAGO AND TORONTO.

"We consider THE CANADIAN GROCER the best medium for reaching the trade in Canada."

THE CANADIAN GROCER & GENERAL STOREKEEPER.

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

J. B. McLEAN & CO., (Ltd.) PUBLISHERS.

115 ST. FRANCOIS XAVIER STREET, MONTREAL.

6 WELLINGTON STREET WEST, TORONTO.

Vol. IV. TORONTO AND MONTREAL, OCTOBER 3, 1890. No. 40

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

VISIT THE CITY.

We believe that general merchants make too little of a custom that is now not so necessary of observance as it used to be, but that could now perhaps be cultivated with more profit than ever before. It is that of visiting the particular city which is their source of supply. These visits were once almost indispensable, but their necessity and their inconvenience brought in the era of the commercial traveller, and through his agency the wholesaler went to the retailer, when the requirement that the retailer should go to the wholesaler began to act as a clog on the wheels of trade. But the commercial traveller intervenes not to separate but to join the wholesaler and the retailer. Within the range of his proper service he promotes intimacy between the two spheres of trade, but his proper service does not comprehend all the relations between wholesaler and retailer. He is the vicar of the former to sell goods, and his actions are subject to certain rules such as the employer can impose on the employed. The grocery traveller is as good a man to buy from as the principal of his firm is. There are no bargain advantages which that traveller's mediation shuts out from the retailer. But it is not so with all travellers who call on the general storekeeper. The dry-goods traveller, for example, represents a wholesale trade in which the members are not consolidated to keep prices uniform and for other objects, as concert in the time limitations for credit, etc. Consequently the traveller of one house will not always make the same offers as the traveller for another house, or the house will give perhaps better bargains than the traveller will. Again, the multiplicity of the lines carried in a dry goods wholesale stock, gives a better chance to the wholesaler to concede a special advantage to the visiting retailer, while the traveller might not be at liberty to do so. But also, many staples in the dry goods trade are affected by shifting fashion, and one season usually has a heritage of surplus for the next season. This the retailer might make money on if he were on the spot. Many job lots might be bought by visitors, who would thus be able to protect themselves in some measure against the faults of a disorganized wholesale trade. So long as any trade keeps in such a condition that its retail distributors are supplied at unequal prices or under unequal conditions of time or initial capital, so long will all traders have to be on the alert to secure in each individual case the best of those preferences. Travellers, carrying staples only, are bound to keep their business confined to normal circumstances, in which the play of freedom to give good bargains must be greatly circumscribed in comparison with the liberty with the untrammeled choice of the members of the firm or their manager. There are other lines kept by the general trader in which the benefit of a visit to the source of wholesale supply will be found profitable. Let the right time of year be chosen, the time of transition from the new to the old stock. We are sorry that this is one of the advantages of trade in any department of merchandise, for it implies a cutthroat attitude on the part of the wholesalers in that line towards each other, an attitude that is bad for the interests of trade. But so long as it lasts, the only approach towards mitigation of the evils attendant upon it is through the pushing endeavor on the part of every one to reap the temporary advantage of it.

COMPOUND LARD.

The manufacture of compound lard is now carried on upon a large scale in this country and especially in this province. A few months ago there were no refineries at work in the production of that commodity in Canada. An attempt to start them a year ago would have been swept away before the tide of United States importation. Now, however, sheltered by the breakwater which the amended tariff affords to trade in so many hog-products, the industry flourishes. The place in popular consumption which had been left vacant by the exclusion of the United States compound was large, and operations to fill it were begun at once and with vigor by Canadian refiners. They at present have the market very well stocked, and the public can get the article at prices considerably below, of course, what they can get pure lard for. They buy it largely, and the price of the pure article is accordingly depressed. Under the influence which the rivalry of adulterated lard exerts upon the market, the price of pure is kept about as low as it was kept by the competition of American lard and lard compounds. Thus the increased tariff, which was supposed to be adopted for the good of those engaged in the production of pure lard, has really resulted in no appreciable be efit to them. It has served as a rampart for the operations of an industry which is as inimical to the profits on pure lard as was large importation of cheap lard. It may be said that even is a gain. Of course it is. If Canadians will consume lard compound it is better that Canadians should have the making of it. Besides it will do consumers no harm. There is nothing physiologically injurious in the components of the mixture.

Cotton seed oil, tallow and oleo stearine will hurt nobody. The compound which they go to form along with lard will certainly not give the satisfaction to fastidious cooks or quasi epicures that the pure hog product will. It is well known that for plain articles even the best compound is unsuitable. Biscuit makers must use the pure article, as the goods they make with the compound soon become rancid. Bakers of cakes may use it, as they may use rank butter, because such cake has usually an abundance of spices in its make-up, and in their aromatic effect the unpleasant flavor of the lard compound is lost.

But whatever the comparative intrinsic values of lard and lard compound, whatever the comparative price paid and demand sustained, each should stand on its own merits. If lard compound is wanted more than lard is wanted, then it would seem it is in popular estimation a better article. Then why should it be called lard? Why should its makers not be content to brand it lard compound? We think it is because they believe that a very strong conservative partiality exists in favor of the unsophisticated article. It is known that if lard compound and lard were at the same price everybody would prefer lard. Which article is essentially the better is shown in which name is in the ascendant. Makers of the compound in some cases do mark their stock "compound," but in many cases they do not. Those who do not should be compelled to do so. They have no right to infringe upon a name which is the warrant for a better article than that which they have to sell. The Adulteration Act expressly provides protection to the producer of pure wares. It should be invoked in the behalf of the pure lard interest. The line would then be drawn sharply between the class of consumers who want the compound and the class of consumers who want the pure article. The pure lard interest would be greatly benefited by such an enforcement of the law as would distinctly trace such a line.

THE GOOD WORK STILL GOES ON.

The Hamilton retail grocers have formed an association for the mutual benefit of members. At the first meeting several subjects of importance were discussed, the one which received the most attention, and which has been discussed freely in these columns, being the giving of Xmas presents. It was the unanimous opinion that this must be stopped. Another question discussed was the practice of wholesale dealers selling direct to the consumers, and it was resolved to oppose this to the utmost. These officers were chosen: President, H. Peebles; vice-presidents, John Ronan, I. Hazell; treasurer, C. Bremner. An executive committee of five members was also appointed.

Mr. Alexander Turner, of James Turner & Co., Hamilton, was in the city on Tuesday.

THE McKINLEY BILL GOES INTO EFFECT OCT. 6TH.

As we go to press word has come that the Conference Bill on the tariff has been passed and goes into effect Oct. 6th.

Space prevents our saying but a few words regarding a bill that its supporters intended should make the Canadian people cry "mercy." It has had the opposite effect.

Years ago the United States repealed the Reciprocity Treaty of 1854. It was a much more serious question in 1866 for Canada. Still the effect was good. We did not take long to adjust ourselves to the change, and the process was a most beneficial operation. Compared with what we were in 1866, we are now a self-reliant people. Look at it. The outside figure at which Mr. Wiman and his friends place the value of the articles affected by the McKinley tariff is sixteen million dollars. Say that to the extent of half that amount we lose the United States market for farm products, what does it amount to? At 25c. a day for each person in Canada we need a million and a quarter dollars worth of products. What is lost in the way of a market is just a week's eating for Canada.

The farmers occupying the wide acreage of the country number between 500,000 and 600,000. The loss will be $1.50 per farmer. With these facts before us we fail to see what all the row is about.

DISPLAY OF GROCERY STAPLES.

"To make a pleasing exhibit and bring desirable goods before the eyes of customers, says the Interstate Grocer, a line of small tables or counters placed between the wall shelving and bins and the sale counter are very useful. These small counters should be from six to eight feet long, 30 inches high, 24 inches wide, with a plain and solid 1¾ inch top, corners rounded off, with a second shelf about eight inches from the floor. Place them 20 inches from the wall shelving, leaving a space between them and the sale counter of about 28 inches. These small counters or tables should be placed about two feet apart at the ends, to permit easy access to the shelves and bins. In spacing, the distances must be of course regulated by the diameter and circumference of yourself and salesmen, and it will be necessary to "size them up" and space to accommodate. If preferred, open bins may be adjusted below the top, not lower than ten inches, in order to leave sufficient space for goods on the lower or second shelf.

Goods displayed on these tables are always in sight of customers and have not the iron clad, ever enduring and never changing appearance of shelf goods, the columns in whose ranks are daily filled from the rear ranks to preserve an unbroken front, and a better opportunity is afforded for change and variety.

During the holidays these tables or counters afford a splendid space for the display of raisins, currants, prunes and foreign and domestic dried fruits, etc., in their many varieties and grades. The bins are convenient for the display of those fruits which are in bulk or loose and ready for sale, and it is only necessary to turn round to weigh them up on the counter scale for your orders.

A cask of new currants stripped of the staves placed on one of these counters surrounded with a display composed of a box of choice, bright Malaga raisins, a couple of boxes of large, juicy Valencia raisins, a box of clear, soft Sultana raisins, and a box or so of rich, fruity California raisins, with a box of bright, shining new citron for a center piece will make a display which lady customers especially will find almost irresistible. They will buy.

On the lower shelf, when you have not room to display them on the upper, place your evaporated apples and such grades of dried fruits which sell rapidly. If you have plenty of room on the top of these counters for the display of such goods, only canned or bottled goods should go on the lower shelves; do not crowd, however; leave room between and make frequent changes.

All the varieties of French, California, Turkish and Bohemian prunes may be shown on one of these counters, and the orders filled out of the boxes. Most purchasers prefer to have their goods weighed out of the very same boxes they are shown. In locating the boxes of fruit you, of course elevate one end so as to face the contents toward your customer. Now, in weighing out of the boxes do not begin at the upper end but at the lower, the loose fruit will accumulate in the space left and can conveniently be scooped out, otherwise it will roll down over the smooth surface to the floor and be wasted.

An elegantly appearing display of plain and fancy crackers can be made on these counters. In but few cases will the customer have them on the list, but, when placed before them in an attractive style, an order for a few pounds or packages can easily be obtained. With the numerous kinds and styles of crackers, and the bright and showy packages now used, it will not be difficult to make a very attractive display.

Where liquors are sold, bottled wines, brandies, whiskies or the different malt goods display well on these counters. Do not arrange them in pyramids, but stand them up in ranks like soldiers. It will require about eight bottles to fill a row across these counters; put two rows of a kind together, than leave a space of two inches and place two rows of another kind, and so on until the entire space is used. Mark the retail price on each row.

These counters or tables can be used where the store is sufficiently wide and the regular sales counter is built only on one side—in

front of the blank wall to great advantage, the only objection being that boxes so displayed must be protected from picking or sampling by glass or by wire screens.

THE PRODUCTION OF BEET SUGAR.

A full report has just been isued by the Division of Chemistry of the Department of Agriculture upon the culture of the sugar-beet and the manufacture of beet-sugar. The subject is treated historically, from the earliest experiments in France down through the time of the Napoleonic Empire to the present time. The production of the seed and the method of cultivation are treated at length, and finally, the meteorological conditions favorable to production in different parts of the United States. The essential problem in this country is declared to be the selection of the proper regions for developing beets with sufficient saccharine properties. The report says :

"The various processes for the extraction of the sugar from the best methods of clarifying the juice and of evaporating it and for separating the sugar from the molasses, are thoroughly well understood and are no longer legitimate subjects for public experiment. The great problem in this country is the agricultural one. The selection of suitable soil, the finding of the proper climatic conditions, and instruction to the method of planting, cultivating and harvesting the beets, are all matters of vital importance. Without a careful study of these subjects, and without the proper knowledge thereof, it will be a hopeless task to introduce successfully the beet-sugar industry into this country."

It has been found, as the result of careful experiment, that the coast valleys of California, and probably large areas near the coast in Oregon and Washington, certain parts of the Dakotas and Nebraska, localities in Minnesota, Iowa, Winconsin and Michigan, parts of Northern Illinois, Indiana, Ohio and New York present favorable conditions for sugar beet culture ; but in the localities thus broadly intimated there are certain restricted areas most suitable to the sugar-beet, and it is only in the restricted areas that success can be attained. Sugar-beets have been also raised in other localities in the United States, notably in New England, New Jersey, Delaware and Kansas, and while there may be areas in the New England States where beets can be successfully grown, the States last named stand in the second rank of beet-sugar producing localities.

The report details the fact that many attempts have been made during the past 25 years to introduce the beet-sugar industry into the United States. Factories have been located in the New England States, notably in Maine and Massachusetts, also in Delaware, in Illinois and in California. With two exceptions all of these ventures have brought with them financial disaster. The factories in New England, Delaware and Illinois and some of those started in California, have been abandoned. One factory in California has been very successfully operated for a number of years, the one at Alvarado. Another one, at Watsonville, has been in successful operation for two years. From the success of these two, it is reasonable to infer that others must also succeed when the proper conditions are supplied. A warning is given, however, by the report against reckless experiment where the climatic conditions are not known to be favorable and without adequate preparation. For the proper erection and completion of the beet-sugar factory not less than twelve months should be allowed, and even in this time it can only be properly accomplished under experienced technical control.—Washington Correspondent of N. Y. Commercial Bulletin.

TRUSTFULNESS.

A disinclination to put confidence in persons with whom one comes in contact, and a proneness to suspect their motives, says the Merchant's Review are traits of character not likely to make a man popular in social circles, but in business they may save their possessor many disappointments and possibly a good deal of money. The open-hearted, ingenous individual, in whose generous bosom there is no room for suspicions of others, generally cuts a poor figure in business, becoming the prey of the unscrupulous and crafty, and generally landing pretty close to the poor house. Many otherwise shrewd and prudent men of business are more or less weak in this respect, and against the dictates of their Judgment repose a confidence in persons which ultimately is rudely shattered with unpleasant consequences for the too confiding victim. To this weakness, or nobility, of character, in whichever light it may be regarded, is due the larger portion of the annual losses from bad debts and from the dishonesty of partners or employes. Credit which is an excellent servant when treated properly, has become the bugaboo of a good many retail merchants simply because of the neglect of the simplest dictates of prudence and common-sense when it is being granted.

Too much trust is placed in the veracity of men whose reputation is either doubtful or past praying for, but when the time for a settlement arrives and the debt is discovered to be a dead loss, the credit system gets the blame, whereas the fault is clearly the creditor's, and under any system of doing business similar imprudence could not but lead to unpleasant results. In the matter of the hiring and the treatment of clerks, the unsuspicious and trusting merchant is at a great disadvantage compared with his more sagacious competitor who counts his friends by the number of dollars in his pocket, and hesitates to trust anyone until he has been thoroughly tested and found to be worthy of implicit confidence. Merchants who put an undue amount of confidence in newly-hired assistants sometimes are suddenly cured by the discovery that their money and goods are being stolen, but it is probable that there are a good many cases of pilfering by clerks that are never discovered, although the employers may be aware that a screw is loose somewhere but fail to locate it.

Of all easy, unsuspecting mortals, however, the business man of considerable experience who takes to himself a partner with doubtful or insufficient credentials, is most foolish as well as liable to suffer the most severely. Many a lucrative business has been thrown away and its owner ruined by a failure to exercise common prudence in selecting the proper person for partnership, when it has been advisable to increase the scope of the business. Whether the cause be the incapacity or dishonesty of the new partner, does not matter, so long as the result is the same.

Every now and then such cases are made public. Various reasons may be assigned for the failures, but the experienced observer needs no further information beyond the bare fact that at such a date the victim took a partner. It is the same in other respects and in all branches of business. The man who is suspicious and disinclined to put faith even in his own brother, will always have a better prospect of success than the man of unsuspecting disposition, who, no matter how pleasant a character either to contemplate in the abstract or to associate with in close intimacy, invariably "gets left."

A column of THE CANADIAN GROCER will from this issue be devoted to the Empire Tobacco Co., and they assure the readers of the paper that the matter will be changed often and made very interesting to the Trade.

About 11.30 Saturday night fire was discovered in Moore & May's general store Port Stanley. The stock was very badly damaged both by water and by smoke. The origin of the fire is a mystery. Mr. May had locked up at ten minutes past 10, and everything was all right then. Loss probably covered by insurance. The building is not very much damaged, and is covered by insurance.

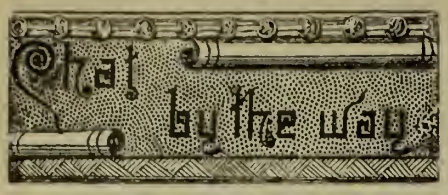
CAIRN'S
HOME MADE MARMALADE.

The following houses have just received some fresh stock of this wholesome breakfast delicacy:

Messrs. Turner, Rose & Co.
" Caverhill, Hughes & Co.
" Kinlock, Lindsay & Co.
" Wm. Donahue & Co.
" Lockerby Bros.
" Lightbound, Ralston & Co.
" L. Chaput, Fils & Co.
" N. Quintal & Fils.
" Geo. Childs & Co.
" Hudon, Hebert & Co.
} Montreal.

Messrs. Perkins, Ince & Co.
" Smith & Keighley.
" J. W. Lang & Co.
} Toronto.

BLAIKLOCK BROS, General Agents,
17 Common St., MONTREAL.
Agents for Toronto : Steel Hayter & Co.



Macdonald is now putting up Prince of Wales butts in 40's at the same price.

The general stock of Sanderson & Hobbs, of Mount Elgin, was sold at auction a few days ago to Strath & Co., of Windsor, for 71 cents on the dollar.

The other night burglars entered the grocery store of John Thompson, at Enterprise, and, finding his cash box, broke it open and secured $750 in cash.

The grocery stock of W. J. Gibson Gananoque, was considerably damaged by fire on Friday night. The loss is said to be covered by insurance.

"W. C. Dillon, Forest, has sold his liquor business to W. H. Hoover, of Arkona, who will take possession in a few days. Mr. Dillon will go to London, where he is said to have obtained a position with Carling & Co."

The town council of West Toronto Junction has established the following license tariff within its borders:—Auctioneers per annum, $25; hawkers and pedlars, one horse, $50; hawkers and pedlars, on foot, $25; transient traders, $75; milk vendors, $1; butchers retail, $1; bagatelle tables, $25.

There was a largely attended meeting of the Hamilton wholesale and retail liquor dealers on the 18th inst, in the Board of Trade rooms. The object of the meeting was to prevent the adulteration of liquor by retailers, and to guard against the cutting of prices. The liquor dealers are anxions that the saloon-keepers should be charged a higher price for their supplies. If this is done the price of drinks will probably be increased, and this, as a prominent grocer put it, will be a decided temperance movement as it will put a stop to excessive drinking. Another meeting is to be held shortly in Toronto.

On the 25th ulta an interesting event occured at the residence of Mr. Thomas Brady, the well-known commercial traveller, Brockville being the marriage of his daughter to Mr. Ford A. Mansell, son of Mr. David Mansell, counties treasurer. The ceremony was performed by the Ven. Archdeacon Bedford-Jones, rector of St, Peters in the presence of a small party of relatives and intimate friends of the contracting parties. The happy young couple left by the afternoon train for Jackson, Michigan, where they will reside, Mr. Mansell occupying the responsible position of manager in the largest mercantile establishment in that city.

The business quarter of Odessa was sadly reduced by a fire which swept through it on the 25th ult. It started in T. W. Milsap's general store, which building, along with the contiguous dwelling of the proprietor, was burnt to the ground. It extended to Bond's general store, totally destroying that. Other buildings devoted to trade were consumed, the total destruction swelling the loss up to about $12,000. Mr. Milsap's property was insured in the Agricultural Company of Watertown, N. Y., but for how much we have not learnt. Mr. Bond had $800 on his building and $1,000 on his stock, both we believe in the City Mutual, London, Ont.

A neat compactly bound little pamphlet of 125 pages has lately been issued by the National Confectioners' Association of the United States. It is the official record of the proceedings of that body in its seventh annual convention, held this year at Niagara Falls on the 8th and 9th of July. Many questions important to the trade represented in the assembly and important to dealers in the stock made by these were intelligently discussed and the solution of them was materially advanced. The careful and tasteful mode of registering the progress made, which has been adopted in the form of the publication of proceeding, must act as a block to the wheel between annual meetings, and so check retrograde tendencies.

An interesting occurrence occurred at the warehouse of Edward Adams & Co., wholesale grocers, London, Ont., the other evening. Mr. Jas. F. Smyth, who has for the past sixteen years been a traveller for the firm, having severed his connection to embark in business for himself as partner in the house of Smith & Duck, Windsor, his fellow-employes took the opportunity to present him with an address and silver tea service as a slight token of the regard and esteem in which Mr. Smyth is held by them. The recipient, though quite taken by surprise, made a feeling reply to the address presented to him, reciprocating the expressions of regret and affection contained therein. After many interchanges of good wishes and hopes for the success of Mr. Smyth in his new career, the pleasant gathering broke up by singing "Auld Lang Syne."

A Montreal despatch says. Some time ago Joseph Kane, a boy not yet fourteen, and three companions were found drunk by the police in the west end of the city and brought before the recorder. Thanks to the S. P. W. C., the boys were let off and enough evidence obtained to make out a case against the grocer at whose store the boys obtained the whiskey that made them drunk. The grocer, it is claimed knew that the boy Kane was the principal witness and on Monday last, while his mother was out, enticed him to his place and kept him there, denying the fact to the mother when she asked about him. He bought the boy a ticket to New York, and had his clerk accompany him to the train that evening, with instructions not to return to Montreal for three years. Through the efforts of the society the boy has been brought back from New York, and a warrant has been asked for on behalf of the society for the arrest of the grocer on a charge of kidnapping, which is punishable with seven years in the penitentary. The grocer has admitted having given the boy $5 at the latters own request to go to New York. The boy however, tells a different story, and says the grocer painted the most gorgeous picture of the life he would lead there. While looking for work, however, shortly after the lad's arrival in the big American city he was taken in charge by the police and finally handed over to the New York Anti-Cruelity Society, with which the Montreal society had communicated regarding the case.

According to reports from the Department Fisheries the Canadian mackerel catch of this year has been a great improvement on that of last season. The shore fishermen have been doing exceedingly well, and while the Canadian boats report improved catches the New England fleet has had considerably worse luck than last year. The total receipts of fresh mackerel at Boston from January 1, to September 19, as brought in by United States vessels, was 2,659 barrels, against 6,282, in the corresponding period last year. On the other hand, of fresh mackerel landed at Boston from Canada the total was 9,759, barrels, as against 5,552 in the same period last year. It is gratifying to learn that the increased catch of mackerel is by our own fishermen in boats within the three-mile limit, and means substantial returns to a large section of the fishing population of the Maraitime Provinces.

HOW DO YOU ADVERTISE?

Sometimes an advertiser complains that he never got any good out of his advertisement. Every editor or advertising canvasser hears this now and again. The disappointed grumbler always blames the paper. But did it ever occur to you, gentle sir, that it was the fault of your advertisement and not of the paper? How did you word it? "John Generality, Dealer in general Merchandise, Philadelphia, Pa." Now, what is there in that to particularly strike a reader? He sees thousands of such advertisements every day he walks the streets. He already buys of many such people, to whom he is bound by ties of tradition and friendship. Why should he buy of you? You are a stranger and untried. You neither excite his curiosity, appeal to his good judgment, nor tickle his pocket book. No wonder silence is your only return. Let us make a suggestion before you prepare your next change of copy or enter the paper. We do this in our own interest as well as yours. We both want you advertisement and want you to get good returns from it. You undoubtedly will if you go at it right. What have you to sell? Everything? Don't advertise it. Run over your stock. Select one article. Is it better than your neighbors's, cheaper than your neighbor's; something they are out of, or that is seasonable and in large demand? Determine which feature is best calculated to accomplish your end. Then word your announcement briefly and attractively, and send it to us. If you have patience and keep at it, we will guarantee, that you hear from it. An advertisement so worded and set will be read by every reader of the paper, and if there is anything in it worth considering, will lead to inquiry and sales.—Grocery World.

HOW TO SECURE AND HOLD TRADE.

London Grocer's Chronicle :—A good plan for getting and keeping trade has been by careful buying, small profits and cash trade, to offer the public genuine articles at a moderate rate of profit, thus competing with those stores where long credit is given, and consequent bad debts have to be borne, and high prices are charged for what are frequently inferior goods. The system is one which certainly commends itself to the prudent and thoughtful man. It is supported by the success which has attended its adoption, and very many of our readers will recall the names of men who stand high in the retail grocery trade who attained their position by acting upon the lines we have indicated. In our experience the men who have done business on these lines have shown the greater staying power, because their businesses have been built up on principles that in all departments of commerce are admittedly the best suited to the requirements of modern times. We know there are differences of opinion about these systems by some who claim to have been very successful holding by each of the first three mentioned. We are not so dogmatic as to say the last system, which we commend, is the only true one, but we do say that it seems to be the soundest now in vogue. Bonuses to customers, whether in "presents" or in cash, may be an attractive bait to a certain section of the public—that section which loves to be gulled, and which, one philosopher tells us, constitutes one-half of the world. But the other half are, we believe, the best to do business with, and there can be no doubt that they want, and will have, the best article for the least money consistent with a moderate profit, and they will go where they can get it. Our verdict, therefore, is against bonuses, and in favor of cash, small profits, quick turnover and first-class value.—Ex.

FREDERIC JAMES GIBSON,
Broker and
Manufacturers' Agent.
Samples and quotations solicited from canned goods packers and manufacturers of grocers' goods.
33 Wellington St. E., Toronto.

G. H. Wedgwood & Co.
Manufacturers of
Grocers' Japanned and Enamelled Goods.
Owners of the most complete plant in the Dominion for
SHOW-CARD MOUNTING.
eow 79 Jarvis Street, Toronto.

ROSS'S ROYAL
BELFAST
GINGER ALE
IS THE
BEST IMPORTED

Ross's Royal Soda Water.
" " Seltzer Water.
FOR SALE BY
ALL FIRST-CLASS GROCERS.

EDWARD ADAMS & CO.
ESTABLISHED 1846.
Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,
Tobaccos, Wines and Spirits
95 & 97 Dundas St., London, Ont.

Geo. Robertson & Son.,
WHOLESALE GROCERS
Ontario Street,
KINGSTON, ONT.,
CANADA.

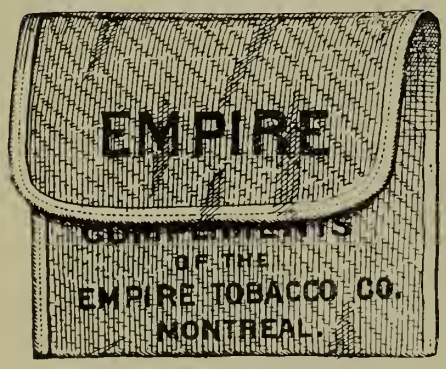
ELLIS & KEIGHLEY,
IMPORTERS AND MANUFACTURERS.
COFFEES, SPICES, MUSTARD,
EMPIRE BAKING POWDER,
DANDELION COFFEE,
Puddine, Jellyine, Etc., Etc.
BAY STREET, - TORONTO.

Batger's Jams,
All varieties.
Batger's Marmalades,
University and Orange.
All New Season Fruit, best in the World, packed in pound glass, two, four and seven, new style easy opened tins, at selling prices by
JAMES TURNER & CO.,
WHOLESALE GROCERS,
HAMILTON.

EMPIRE TOBACCO COMPANY'S COLUMN.

This column belongs to the EMPIRE TOBACCO Co., Montreal, and will be used from week to week to bring before the Grocers of the Dominion the great advantage of selling our goods.

We can sell you tobacco that will give your customers satisfaction, and allow you to make a good profit.



If you have not been called upon by our travellers please send a card to us, and we will mail you Price Lists, or let us know what you now sell and we will send you goods equal in every respect.

Do not lose any more time selling goods on which you have no profit but order from us at once.

Empire Tobacco Co.,
MONTREAL.

When writing please mention the name of this paper.

DRUM TAPS.

Leaves from the Diary of a Commercial Traveller.

BY WM. H. MAHER.

CHAPTER III.

So Mr. Rhinecamp "did not understand English," and all my eloquence was wasted. Well, even that was better than to have had him say, "I don't want anything," and I began to think about the next move. Clearly there was nothing for me to do but to utilize the customer for an interpreter, though I would have given considerable if I had been able to talk German.

"Will you please tell Mr. Rhinecamp that I am in the hardware business?" I asked the "mutual friend."

"Yaw."

And they exchanged a few sentences, the only word distinguishable to me being the word "hartsvare." Then Mr. Rhinecamp nodded to me and I nodded back.

"Ask him if he wants anything in my line—table knives, pocket knives, spoons, or anything of that kind."

The end of their exchange was a "nein," which I did not need to have translated.

"Does he want any woodenware, clothespins, wash-boards, mop-sticks, or anything in that line?"

"Nein," was the result again.

"Where does he buy his goods?"

Another confab in German, and then to me:

"He say, he not know. Mishter Rhinecamp was not in de shtore mooch; de shtore belong to his brooder Fritz, and Fritz go away for a few days. So Mister Rhinecamp not know mooch apout the peesness."

No, I should think he didn't. And here I had been wasting my time and talk for nothing. If I had said what was on my tongue, I would have told the interpreter he was an ass for not telling me this in the first place, but I concluded sugar-coated pills would go farther, so I said I would be obliged to Mr. Rhinecamp if he would hand my card to his brother, and if he wanted any hardware we would do the fair thing by him. Then with a "good day" I left them.

I still had my fortune before me; where would I try next? The first store that I come to, said I to myself, and that was a large dry goods and grocery store. I say "large;" it was large for a country town, though it would have made but a poor show in the city.

There were two or three men behind the counters waiting on customers, and I made my way to the stove without doing more than giving them a bow. As soon as one was at leisure I stepped up to him and inquired for the proprietor. He pointed him out to me, saying his name was Atkins, and then I fell back to wait until Mr. Atkins was less busy.

He seemed to know I was anxious to see him, and the knowledge made him slower in getting away from his customers. I have seen this same trait in men many and many a time since then. From their manner I could swear that they were taking special pains to delay meeting me, as if they enjoyed my suspense and torture. At last I was to enter the field in earnest, and while I wanted to get at work, still I dreaded breaking the ice.

In time the customers were gone, and I walked toward him; I wanted to do my talking where the others would not hear; thinking that, if he snubbed me, it would be less humiliating.

He gave me a cool nod in answer to my very respectful bow, and looked me all over very critically, I thought. "Mr. Atkins," said I, handing him my card, "I represent the hardware house of Heman & Co., and I called in to see if there was anything in that line you were in need of."

"I don't believe I need anything to-day," said he, glancing at the card.

I couldn't take that for an answer, so I struck out again.

"You have a fine stock of dry goods and groceries, sir; I suppose you find it necessary to keep a little hardware."

"Oh, yes, we keep a little."

"Have you ever been in our house, sir?"

"Not that I remember."

"I suppose your hardware trade does not amount to enough to make it wise for you to keep a very large stock, but you must keep an assortment of farming tools?"

"Yes, we keep a few."

"Have you usually bought in our city?"

"No, I buy East altogether."

"Yes, I should suppose you would buy such things as dry goods and groceries East—they are bulky, and the freight is quite an item; but in our line, shelf hardware and farming tools, the freight is scarcely enough to mention. With most farming tools, for instance, the manufacturers pay the freight, so that they cost us the same in our store that they do the largest houses in New York in their stores."

I wanted to make this point, but I saw he was not much interested in it, and I concluded I would get him to talk about himself. As I read him he was a man of considerable conceit, and it was my business to discover this and then act accordingly. If I have been successful as a salesman, it has been because I have been quick to discover the weak spot in my customers. "Have you been long in business here, Mr. Atkins?"

"About four years."

"Have you done a satisfactory trade since you began?"

"Oh, yes; we've managed to live." He said this with an air as if he meant to add "and made lots of money."

"Still," said I, "I should have thought you would come down to the city instead of starting here. See the blockheads that make money there, while a good business man like you chooses to stay here in the country." This was a feeler; I wanted to see if he would swallow a little flattery. I went in on the general principle that no business man is quite satisfied with his business; if he is in the country, he wants to be in the city; if a city retailer, he wants to be a wholesaler; if a wholesale merchant, he wants to be an importer, and so on. I touched Mr. Atkins on a living spot.

"Then you think I ought to have gone to the city, eh?"

"Yes, I should have supposed you would, and I venture to predict that you will some day; the country is a good place to make money in, but when you have made it, then the city is the place to live."

"Well, I guess you are right; and if I have good luck a few years longer you'll see me down your way. I've been figuring on it for some time, but no one here guesses it."

"Are you much acquainted down our way?" I asked.

"No, scarcely any."

"That's a mistake," said I. "You ought to get acquainted with the business houses, and it will be just that much pleasanter for you when you come there to live."

"Oh, I can get acquainted easy enough."

"Yes; but see how much nicer it will be to move there, and have men meet you and

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO, ONT.

"CLOVER LEAF" LOBSTERS.

First shipment received. Quality unequalled. "Lynx" and "Horse Shoe" Salmon. "Lion," "English Garden," "Delhi," "Sweet Wrinkled," "Little Chief," Canada First and Marrowfat Peas in stock; also Aylmer, Simcoe, Delhi and Boulter's corn, with full lines of all Canned Goods.

Sloan & Crowther

WHOLESALE GROCERS,

TORONTO.

H. P. ECKARDT AND CO

IMPORTERS

--: AND :--

Wholesale Grocers.

3 FRONT ST. EAST, TORONTO.

JAMES WATSON & CO.,
Established 1867.

A PICKLING POINTER

AS the pickling season is near at hand, we call the attention of Grocers to our Pickling Spice. Ask your Wholesale House for it—we keep it up to the Standard,—It is not reduced in flavor with low-priced spices to meet the demands for a cheap substitute.

James Watson & Co.,

Coffee and Spice Dealers.

The Canadian Grocers.

EBY, BLAIN & CO.,

Wholesale Grocers.

IN STOCK—New Horseshoe Salmon.
Phœnix Salmon.
Clover Leaf Salmon, flat tins (finest fish packed).

New Vostizza Currants in cases and half-cases, the finest in this market.

Also just received New Provincial and Patras Currants.

FINE NEW ELEME FIGS

14 oz., 2 lb., 5 lb., 10 lb. and 20 lb. 4 and 5 CRESCENT.

[*Established* 1780.]



"LA BELLE CHOCOLATIÈRE."

W. BAKER & CO.'S REGISTERED TRADE-MARK

No Chemicals are used in any of *Walter Baker & Co.'s Chocolate* and *Cocoa Preparations*.

These preparations have stood the test of public approval for *more than one hundred years*, and are the acknowledged standard of purity and excellence.

T. KINNEAR & CO.

Wholesale Grocers, Importers of

TEAS,

SUGARS,

ETC.

47 Front St. East,

TORONTO, ONT.

SMITH & KEIGHLEY

WHOLESALE GROCERS.

NEW VALENCIAS.

NOW IN STOCK.

[New currants arriving by first steamer] New Figs and Sultanas on the way, expected at an early date.]

SMITH & KEIGHLEY,

9 Front St. E., Toronto

J. W. Lang & Co.

NEW VALENCIAS

NOW IN STOCK,

ex Circassian.

33 Front St. East,

TORONTO.

PERKINS, INCE & CO.

Wholesale Grocers,

TORONTO.

JUST ARRIVED.

New Season's Japan Teas.

WARREN BROS. & BOOMER,

IMPORTERS

AND

WHOLESALE GROCERS,

35 and 37 Front St. East,

TORONTO, ONT.

SUGARS, COFFEES AND TEAS SPECIALTIES.

THE ST. LAWRENCE SUGAR REFINING CO'S

Granulated and Yellows ARE PURE.

NO BLUEING

Material whatsoever is used in the manufacture of

OUR GRANULATED.

CONDENSED MINCE MEAT

Put up in card board box. Packed in ¼ and ½ gross cases.

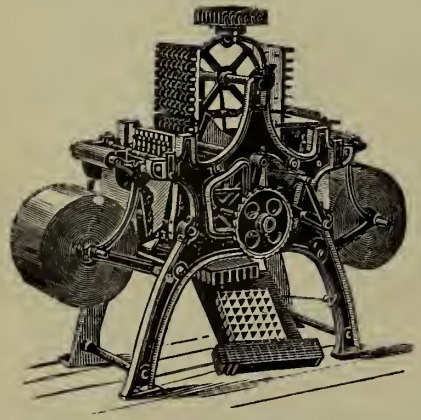
SELLS AT ALL SEASONS.

Will not injure in warm weather. Ask your wholesale grocer for it. Price $13.50 per gross. Patented in Canada.

J. H. WETHEY, ST. CATHARINES,
Sole Manufacturer in Canada.

Northumberland Paper and Egg Case Co

Sole Manufacturers of Machine Made Egg Case Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD. ONT.

MATCHES

MATCHES

1845 THE 1890

E. B. EDDY

MANUFACTURING COY'S

ARE THE BEST.

Long Established.
Unsurpassed.

FULL COUNT

Made well on Honor. Sell well on Merit.

FACTORIES AT HULL, CANADA.

SURPRISE SOAP

A laundry soap guaranteed in every particular.

Surprise yields a good profit to the grocer; is extensively and widely advertised to your customers; and best of all has real merit.

The St. Croix Soap Mf'g. Co.,
ST. STEPHEN, N.B.

know you, than to have to build up an entire acquaintance. Now, if I were you, I would trade a little, just enough to keep your name on the books and give you an excuse to run in and sit down in each of the wholesale houses."

"I can't buy as cheap there as I do East."

"I don't know how it may be in other goods, but I can sell you hardware as cheap as any Eastern house dare do it. I don't want to bore you by talking about my house, Mr. Atkins, but I want to say this: I am going to travel over this route regularly; I am going to build up a trade on it, and I expect to do it by selling goods right and treating everyone well. It doesn't matter to you whether you buy of me or of Russell & Erwin, New York, providing you buy right; but it matters to me whether I sell you or not. This is my first trip; if you can possibly scrape up a little order for me, you will be doing me a favor I shall not soon forget; and if you find I don't do what is fair and right, don't ever buy a dollar's worth of me again. I'm a pretty good fellow, and I know if you will try me, you and I will do lots of business together hereafter."

This was coming right down to business. I said this as earnestly as it was in me to say it, and I talked right to him, not at the ceiling nor at the floor, but right into his eyes. Would it do any good? A man sometimes sticks to "no" just because he has once said it; I was afraid he was going to say no, and I still had an argument to bring in, so I did not wait for him to answer.

"You have been young and worked your way up," I continued, "and you can understand just how a fellow feels who is going over the same ground. This is my first trip; if I do at all well I shall have the route right along, and I will have advanced a step; if I don't succeed in making it pay, I will go back to the desk and probably stick there. I don't ask you to favor me at the expense of a cent to yourself; on the contrary, I think I will make it for your interest. The house allows me to cut close where I think it is necessary, and you shall have my bottom prices."

"But I don't know of anything I need just now."

That was a cheery remark to hear, though it may not look so on paper. His voice told me that I had made an impression on him, and if he was willing to buy, provided there was anything he wanted, I felt myself able to convince him that he needed something.

"Have you done anything about your shovels and spades for spring?"

"No, it's early yet."

"I can arrange the time all right."

"Well, let's see some of your prices."

(Victory, victory, victory! When a man asks for your prices, you have him; he has said to himself that he is going to buy.)

We went into the back room where his farming tools were, and he picked up a shovel.

"What can you sell me such a shovel as that for?"

It was a Philadelphia shovel, and bought the year before; in the meantime the price had gone down, so when I quoted my price, it made an impression on him, it was so much below what his goods were marked.

"Are your shovels equal to this?"

"They are the same goods."

"How about spades?"

"Spades cost the same as shovels on all goods but Ames'."

"You said you would make the time right; what did you mean?"

"I meant this: the shovel trade will not open for a couple of weeks yet, and to offset that, if you will give me your order, I will give you sixty days on the bill; that is thirty days better than New York is doing."

He went into the store, talked with one of his clerks, came back and put his hand on my shoulder. "I'm going to give you a small order on the strength of what you say, and if you do what is fair you shall have my hardware trade."

I thanked him, but I was too happy just then to speak plainly. In my first engagement I had won.

TO BE CONTINUED IN NEXT EDITION.



. TORONTO, October 2, 1890.

GROCERIES.

A very fair week's trade is reported by the wholesalers. In no line was there exceptional activity, but in the gross a reasonably good average was maintained. The demand for sugar was not an important element in the business that was done. In canned goods, in dried fruits, above all in tea, there has been no decline from the level of trade kept up last week. Payments are far from satisfactory.

CANNED GOODS.

Last week's report got into the hands of our readers without being read in the proof, and several errors obscure the meaning. In the first line "entirely" should be "unlikely." In the third sentence "lights" was printed for "heights." The fourth sentence should have stopped at "weather," and the next word after "weather" should have been "What." Omissions in punctuation marks here and there also throw a haze over the sense. Old tomatoes are selling at $1.10 to $1.20. For new tomatoes one jobber refused $1.10 for 500 cases for future delivery. Uncertainty still hangs over the market for this year's pack. The crop is abundant, but whether the pack will be large or not depends upon whether the fine weather will last long enough to ripen it. The demand for vegetables is very good, and for fruits rather quiet. There is a better feeling in the salmon market, latest reports from the coast favoring the probability that there will be an early advance. An offer for a lot at considerably higher prices than those current last week is said to have been refused by a British Columbia canner. For the present, however, quotations are unchanged.

COFFEES.

Prices retain the firmness noted week by week since midsummer, but no additional advance has been made since our last issue. The stock at all Atlantic ports is said to be light, less than 180,000 bags.

DRIED FRUIT.

The stock of new Valencia raisins is yet limited, and prices consequently are high, standing this week at 8 to 8¼c. Next week will see plenty of Valencias here, and prices are expected to come down. New Sultanas are in and for sale at 13 to 15c. Currants are in liberal supply. Old Patras are 6 to 6¼c. in barrels. New Filiatras in barrels are 6¼ to 6½c., half-barrels 6½ to 6⅝c. Old Filiatras are 5¾ to 6c. in barrels, and 5⅞ to 6c. in half-barrels. Half-cases of Vostizzas are 9½ to 10c. There is a stock of 5-crown Excelsior currants in cases to be had

SELECTED VALENCIA Raisins.

ESTABLISHED 1869.
STANWAY & BAYLEY.
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST, TORONTO.

Evaporated Apples

MARKETS—Continued.

at 9½ to 10c. The samples of new crop currants appear not to come up to the quality of the 1889 crop, of which there is a residum of good value yet on this market. New Eleme figs have been received since last report. In 14 ounce boxes they are 12 1-2c., in 10 lb. boxes they are 14c., and in 20 lb. boxes 15c. Natural figs, recently arrived, are 8c. in 28 lb. boxes. Figs are likely to be dear as the crop is short. Dates are 5¾ to 6c., having advanced a quarter of a cent. New dates will not be in for a month or six weeks.

NUTS.

No notable increase in trade is observable. A quiet demand is all that is felt in the local market. Outside influences maintain prices.

RICE AND SPICES.

Rice is in fair demand at unchanged prices, but these are firm. In Bengal, floods are reported to have seriously damaged the crop. Spices are receiving a moderate amount of attention. There is no special in the market.

SUGAR.

Sales have been light this week, showing a considerable falling off in the demand as it stood a fortnight ago Prices keep up, granulated being yet quotable at the prices that have been standing in our list for some weeks. Yellow runs from 5¼ to 6½c. Low grades are scarce.

Gillett & Hamlen, New York, write as follows: Raws declined 1-16c. Refined unchanged. Receipts 14,701 tons. Meltings 22,628 tons. Stocks decreased 7,927 tons, and 30,903 tons since September 1. Consumption through the four ports is 95,053 tons larger than last year. Refiners' stocks are 40,495 tons less than last year, and are now 38,247 tons. The continued melting of refiners' stock, without replenishing, keeps the market extremely dull from week to week, in spite of a condition of supply and demand favorable to higher prices. Large purchases must soon be made if the consumption goes on at present rates, and indications points to requirements of 100,000 tons more from Europe this year. The decline abroad, owing to more favorable beet sugar prospects, caused some holders here to weaken, resulting in a small decline for the week. The consumption of refined during this month is unexpectedly large in view of the fact of almost entire failure of the fruit crops. The tariff agitation has, no doubt, kept stocks of refined very small in the country, and the postponement of free sugar until next March may be increasing these stocks. Total stock in all the principal countries, by latest uneven dates, is 489,758 tons, against 412,008 tons at same time last year.

SYRUPS AND MOLASSES.

The demand for syrups is but fairly active. Molasses increases in firmness and has made an advance since last week. Trinidad and Porto Rico puncheons are 36 to 38c. The sharp advance was due to the continued strength of the demand from the United States. Before the late buying spell of importers in that country the stock in New York had sunk to 1,100 puncheons. The need for supplies as well as the anticipation of the 4c. duty, which the Aldrich amendment has left optional with the President of the United States to impose next week, drove the Boston and New York importers on the market at this particular time. The local demand for molasses is very good.

TEAS.

Low grades continue to get further out of reach. There is no longer any Young Hyson under 20c. Japans are as firm and as scarce as ever, while inquiry is nuabated. Blacks are receiving a portion of the attention which naturally drifts towards low-priced greens and Japans. The stock of blacks is rather full and prices are easy. There has been good local enquiry for Indian teas. In London the market remains in a strong and healthy position, and the value of the article points still further upwards. A larger quantity than has appeared in any single week since the commencement of the season, has been offered by auction since our last report, amounting to no less than 22,000 packages of all descriptions, and importers have been pretty free sellers; but as a greater portion of the supply has consisted of finer qualities of Pekoes, possessing both strength and flavor, than were to be found in the earlier arrivals, the demand has increased, and where the competition has been extra keen very stiff and higher prices have been paid.

THE

McKinley Tariff

GOES INTO EFFECT ON THE

6th inst.

—THE—

IMPERIAL PRODUCE CO'Y.,

OF TORONTO, LTD.,

69 Front Street East,

—AND—

LONDON, ENGLAND,

can give valuable information as to the

British Markets for Eggs.

CHOICE APPLES

will also bring grand returns this season, under their system of re-packing into fancy packages.

The most active enquiry has been for grades under 1s., both Pekoe and Pekoe Souchong having attracted a good deal of attention, and sold readily at an advance of ¼ to ½d. Although the principal enquiry has been for these descriptions, it has by no means been confined to them, as the demand for the better grades has improved considerably, the finer qualities especially, which have been more largely offered, having fetched very high prices. The latest advices from Calcutta report a strong market, and common grades dearer.

PETROLEUM.

The prices current a week ago and requoted in this issue are very firm. Business has improved very perceptibly.

DRUGS AND CHEMICALS.

The regular trade has been transacted at steady prices, in which no alteration has been made.

BUTTER AND CHEESE.

There is a very small percentage of the butter received that can be classified as prime, and a not much larger percentage in the remainder that can be graded as medium. The quantity of butter is as large as ever, and the quality no better than ever. Pound rolls are worth 18 to 20c., and very good butter comes upon the market in this form. Large dairy rolls are 14 to 16c., and are not plentiful. Dairy tub of the best quality is 13 to 15c., and medium is 11 to 13c. Creamery tub is 20 to 22c., and creamery roll is 23 to 24c.

Cheese is firm at 9¼ to 9¾c.

COUNTRY PRODUCE.

BEANS—The market is not yet settled, old still going at $1.80 to $2, and the growers of the new crop being still high in their demand, $1.75 to $1.85 being the price asked.

DRIED APPLES—Are 7 to 8c., and but few of them to be had.

EVAPORATED APPLES—For small lot of new an offer of 12½c. was refused on Tuesday. Holders are asking up to 13c. and retarding business. No stock is yet on the market, but samples are submitted and lots are offered for future delivery.

EGGS—Are very firm at 18 to 19c. Their scarcity is more marked as the date approaches for the enforcement of the McKinley Act. After that measure comes into operation the price of eggs is expected to decline.

HAY—Is in plentiful supply at $9 to $9.50 on track.

HIDES — Cured are unchanged at 8c. Green are 7c. for No. 1, and 6c. for No. 2, cows.

HONEY—There is no change. The best extracted is 12½c., medium is 11c., and low grades are 7 to 8c.

HOPS—Are hard to get. Only a few bales of the new crop bought for immediate use. The price is 30 to 35c., and this the growers firmly keep up. A buyer offered 32½c., for a lot wanted for immediate consumption, but the stock could not be got. Last year's crop is also firm at 20c. and upwards.

OATS—Are selling at 40 to 42c. on track.

ONIONS—Are now in pretty free receipt and bring $2.25 to $2·50 per barrel.

POTATOES—Car lots are 60 to 65c. Farmers' receipts are 65 to 70c. Store lots are 70 to 75c. The supply is liberal.

POULTRY—Chickens are 50 to 65c., ducks are 60 to 75c. per pair, and turkeys are 9c. per lb.

SKINS—Sheep are 85c., and the market is equal to a larger supply.

STRAW—Oat is advanced and firm at $6 to $6.50.

TALLOW—Rough is 2c., and rendered is 5½c.

WOOL—Prices are easing as the American market begins to show signs of overstocking, consequent of the activity of the demand in that market which the prospective increase in duty awakened. Fleeces are now 20c. Clothing wool is 22c.

FISH.

There has been a very fair shipment this week, especially trout, as the catch in October is always ahead of any during the season. White fish are very scarce, only a few are to be had. Lake herring are being received in small shipments at present, and are still selling at last week's prices. Shipments of British Columbia salmon have been received, every day, this week, and are in very fair demand. Yellow pickerel are in fair request at 5c. There are a few black bass to be had at last week's quotations. The first shipment of pike has been received this week,

MARKETS—Continued.

and bids fair to be in good demand throughout the season. The prices are: Trout, 6½ to 7c.; white fish, 8c.; British Columbia salmon, 15c.; lake herring, $2.50 to $3; pickerel, 5c.; black bass, 9c.; pike, 4 to 5c.

GREEN FRUIT.

There is a very quiet trade now done by the green fruit jobbers. There is little demand and prices are high. The season, as well as the demand, has something to do with the stiffness of prices. The scarcity of stock, particularly of lemons, is another cause. Jamaica oranges are $7 to $7.50. Fancy lemons are $8.50 to $9 For stock that is not so fine prices run from $7 to $8. The banana trade is slow and is about over. Prices are 75c. to $1.75.

PROVISIONS.

Business continues good. In all lines there is a good life sustaining demand, and prices are consequently firm. Smoked meats are particularly good stock just now, and hams are getting scarce. Long clear is in good request. Hogs are coming in more freely.

BACON—Long clear is 8 to 8¾c. Backs are 10½ to 11c. Bellies are 10½ to 11c. Rolls are 9½ to 10c.

DRESSED HOGS—Are worth $6.25 to $6.50.

HAMS—Are firm at 13c. for smoked, and 11c. for sweet pickled.

LARD—Is 9¼ to 10c.

MESS PORK—Is $15.50 to $16.50.

DRY GOODS.

Trade has fallen below the level of the business done for three weeks anticedent to this one. There has been no dulness, however. Money has not been set in circulation yet, and buying runs in sorting orders chiefly. Also, payments are not up to the mark. Prices are unchanged.

SALT.

Both large and small lots of salt are in very good request. Dairy salt sales transacted this week are very good at this time of the year. Prices will be noticed to be the same as last week. The Toronto Salt Works transacted the following sales for the week. Two cars bbl. salt at $1.40; 2 cars sacks at 70c.; 2 cars dairy at $1.20. Smaller quantities sell at $1.50 to $1.55 for bbls.; 80 to 85c. for sacks, and 50 to 55c. for ¼ sacks.

MONTREAL

MONTREAL MARKETS.

OCT. 3, 1890.

GROCERIES.

With the exception of pronounced and remarkable activity in one line which is due to a special cause, the grocery market has been rather quiet here during the week. This exception was wines and spirits and as will be seen by the appended there was quite a turnover of them.

WINES AND LIQUORS.

There has been a regular boom in fine brandies, wines, etc., caused by heavy buying on American account of goods in bond which are being sent across the line rapidly for the purpose of evading the increased duties that the McKinley bill will call for. The activity has been more particularilly confined to the stock of Hennesseys, Martels, and other fine brandies in bond, but champagne and everything else of fine quality has also come in for attention. In fact there is no stock in bond at all, to speak of at the moment, and there is likely to be a scarcity here until the direct steamer arrives. All the leading importers have cleared off their stocks, while the smaller dealers who have a connection along the border have been doing an active business in 500 case lots, and it is estimated at the very least, that the transaction during the week will aggregate in the vicinity of $40,000 to $50,000 worth of fine stock. This activity has been the main feature of the market during the week, as in other lines attached to groceries, there has been no very particular feature.

FRUIT.

There has been nothing of very special mention in foreign dried fruit during the week. The Parisian and Oregon's lots of Valencias have attracted some attention, and there has been business in them at 7c., but there are still sellers to arrive by the direct steamer, at 6 to 6½c., according to quality. Another advance in Sultana raisins in London, has placed them bevond the reach of the Canadian trade this fall; as the jump from 38 to 60s. in London precludes the idea. Elemes are also very likely to be very scarce and high. The old stock of these two lines has been all cleared out of first hands beyond a few odd lots that may be offering here and there. Recent advices quote an advance of 1s. in currants at Patras, and prices to arrive in consequence are ⅛c. higher, the quotation being a firm one at 5⅞ to 6c.

SUGAR.

Since the turnover of raw stock which occurred last week this market has adopted a quieter and if anything easier feeling, but there is no change in prices which continue unchanged. Refiners report a quiet business at 5¼ to 6c. for yellows and 6¾ to 6⅞c. for granulated.

SPICES.

There has been no change in this branch of the grocery trade during the week, and business on the whole is rather quiet. Stocks are light, while prices are pretty firmly held as a general thing.

APPLES.

The large stocks of summer varieties which were pressing on the market a couple of weeks ago have all been cleared off by this time, and now early fall and late summer lines are offering. These comprise principally St. Lawrence, which meet with a pretty ready sale at $3 to $3.50 per barrel. In winter stock holders are disinclined to quote prices at the moment, and since the business we noted last week advanced $3.50, there has been nothing doing except the sale of a very large line of stock in the west by a Montreal house to a western company. The terms were kept private, but were somewhere around the figure mentioned above. The dicker was closed on Friday last,and involved it is claimed some 15,000 barrels of good keeping varieties. We do not hear of any further news from Great Britain, while it is evident from the general tone of holders that stock in the west are pretty well controlled now. In fact, as we stated last week, the market is in four or five hands to all intents and purposes, and Montreal houses are right on deck where there are any pickings to be had. In view of this difference regarding quotations it is difficult to quote, but as we stated last week straight offers of $3.75 to $4 are being made for best.

TEA AND COFFEE.

There has been no particular feature to the tea market since our report of a week ago, but the feeling is distinctly firm. Although business is rather quieter than it has been, and Japans worth 16 to 20c. are scarce, and dust is firm at 9c. or thereabouts. Advices regarding Black show a stiffening tendency and are very scarce generally. The coffee market continues firm, but we have no business of importance to mention.

RICE.

No business of importance has transpired in the rice market, beyond a fair distributive movement. We quote common $2.70 ; Japan $4.10 to $4.25 ; and Patna $5.50.

CANNED GOODS.

Canned goods move in a small way, and prices as a general thing are steady. It is expected that the pack of tomatoes in this district will be 50 per cent. less than last year, or about 20,000 cases. Prices are quotable at $1 7½ to $1 10. Corn is expected to be a large pack, and the asking figures are $1 to $1 05.

HOPS.

The market presents the same features, and there is no business to note with consumers. Jobbers are picking up stock here and there throughout the country, mostly on a basis of 25c. at the cars, but it is not every grower that will part with his stock at these figures, indeed some of them stipulate for considerably over this. Brewers are not in the market yet, and still claim to have supplies ahead for a considerable period.

EGGS.

There has been nothing particular to note about the egg market during the week. Receipts have been fair, but the demand has been steady and prices have ruled around 16½ to 17½c. according to quality.

BUTTER.

The position of the butter market is essentially unchanged. There is a good job-

The Thrifty Housewife

Is always on the LOOKOUT for LABOR-SAVING DEVISES, whereby the HOUSE-WORK can be LESSENED. An article that saves LABOR, TIME and DIRT must be INVALUABLE in every HOUSE. Such an article is the NEW IMPROVED SILVER STAR STOVE POLISH. This Polish entirely SUPERCEDES all the OLD FASHIONED DOME and OTHER leads just as the ELECTRIC LIGHT SUPERCEDES THE CANDLE and LAMP. By the use of the SILVER STAR STOVE POLISH more than HALF the TIME and LABOR is SAVED as it is all ready for use. Being a PASTE it does not SLOP or SPILL nor does it STAIN the HANDS. It can be USED on a HOT or COLD STOVE, and is altogether the MOST PERFECT STOVE POLISH of the Day. Be sure you get the SILVER STAR put up HANDSOMELY in 3 doz. hinged cases, each case containing show cards and advertising matter. This Polish will not dry up or eat the tins. For sale by all wholesale dealers and by

F. F. DALLEY & CO.,
Hamilton, Canada,
Proprietors.

MONTREAL Markets continued.

bing enquiry for late made selections of dairy and creamery, but the high ideas entertained by country holders precludes the idea of anything like a general business. We quote: Late made creamery, 20 to 21c.; summer makes, 17 to 18c.; finest Townships dairy, 18 to 20c.; Western dairy 14 to 14½c.; medium dairy, 10 to 12c.

CHEESE.

Country holders have not altered their position or English buyers their bids, so that business is still confined to an irregular picking up trade of lots that could be turned over around 50 per cent., which is the highest that the Englishman will go so far. On this basis there has been quite a little business in the aggregate on spot, that is to say, around 10 to 10⅛c., and the market here is pretty well cleared up outside of what lines the big shippers have in store, except a few "tail ends" which are knocking about and don't amount to anything. In the townships the August make is all sold up, but the same cannot be said of Ontario sections, as factorymen have not been urging sales, so that there must be quite a lot of August yet to account for. We quote nominally as follows: Fine September's, 10 to 10½c.; late made August's, 9⅝ to 9¾c.; early August's, 9 to 9⅜c.; finest July's, 8¾ to 9c.; medium grades, 8c.; cable, 45s.

PROVISIONS.

There has been a fair jobbing movement during the week. Lard is very strong and local refiners are now asking $1.00 per pail for 500 pail lots, while some refiners refuse to sell at this figure. We quote:—Canadian short cut, per brl, $17.50 to $18; mess pork, western, per brl, $16.50 to $17; short cut, western, per brl, $17 to $17.50; hams, city cured, per lb, 12c to 12½c; hams, canvassed, per lb, 12½c to 13c; lard, western, pails, per lb, 9c to 9¼c; lard, Canadian, in pails, 8¼c to 8½c; lard, C.O.P., 10½c; bacon, per lb, 9c to 10c; lard, com., refined, per lb, 7¾ to 8c.

FLOUR AND GRAIN.

There has been only a small jobbing business in flour during the week while in grain there have been no important features. The stock of flour in store shows a decrease of 1,026,bbls. compared with a week ago, and 15,210,-bbls. compared with the same date last year. There is an increase of 169 bbls. in the stock of oatmeal compared with a week ago and a decrease of 541 bbls. compared with that of the same date last year. The stock of grain in store, compared with those of a week ago, show an increase of 10,021 bushels of wheat, 7,217 bushels of corn, 682 bushels of rye, and a decrease of 5,502 bushels of peas, 10,437 bushels of oats. Compared with the same date last year there is a decrease of 153,691 bushels of wheat, 6,508 bushels of barley and an increase of 1,907 bushels of corn, 14,231 bushels of peas and 2,164 bushels of oats.

NEW ENGLAND GROCERS' IN MONTREAL.

An interesting event to the trade, this week, in Montreal, was the visit of the Grocers' Association of New England, who spent a couple of days in the city on the occasion of their regular annual excursion. They were right royally entertained during their stay in the city, who had a review of the fire brigade in their honor, as well as their confreres of the trade here. Mr. Alex. Fraser, President of the Grocers' Association, and a committee of that body showed them the principal sights, and on the day of the review they were entertained to luncheon by Messrs. Chaput, Fils & Cie, wholesale grocers.

THE MISTAKES OF ADVERTISERS.

I sat in my pew the other night and heard the dominie give out the words of the great King Solomon: "The mistakes of my life have been many, and in the bitterness of my heart I cried out: 'Fool, fool, fool?" It occured to me at the time that if his audience had been made up of certain advertisers we all know, they could very appropriately rise in their places and greet that sentiment with cheers.

It is really a matter of amazement to me that men, who are hard-headed, commonsense beings on every other subject, should dismiss their wits when they approach the advertising field. It is painful to quote individual cases, and when I do so it is done with the utmost charity and for the good of the cause at large. It is peculiarly distressing to observe a man so handling a factor in his business that, instead of being a help, it becomes a hinderance, and it is with the hope of being a little assistance in just such a case that I take the liberty of criticising the work of others, though not unmindful that I have still much to learn myself, and expect to die with my education incomplete.

Not long ago the Scotch Oats Essence Co., of New York, sought to place a remedy in the market for the cure of nervous disorders, indigestion, etc., etc. One of their advertisements asked the question:

Why is the circumflex of the circumlocution equal to the apex?

And the answer was:

Because an elephant can't climb a tree.

I forgot to say that this was prefixed by the cut of a forty-one ton elephant climbing a rose bush. The question and answer were followed with a little ordinary reading matter leading up to the efficacy of Scotch Oats Essence as a tonic and cure for stomach troubles; and the whole thing was about the most absurd affair that had appeared in New York papers for some time, which is saying a good deal. The climax to this sort of work was reached a few weeks later, when a vulgar burlesque appeared on that popular song, "Empty is the Cradle—Baby's Gone," wherein was shown an empty cradle, a weeping mother and an angel bearing a bottle of Scotch Oats Essence. I am not discussing the merits or demerits of this song. It was tremendously popular at the time, and many a heart was touched by its simplicity and pathos. Nothing could have been more brutal than such a perversion, and the prejudice this created made it impossible to do further business. Various sums are stated as the total loss involved. Sufficient is known, however, to prove that not a cent was saved from the wreck. So we may all breathe freer.

I cite this case in refutation of the theory that all a man need do in advertising is to attract attention. This work, undoubtedly, attracted attention, but in a wrong spirit. The "good will" was lacking, and without the good will it was impossible to do business. You can't sell goods to people who dislike you. It was poor advertising, yet there are several cases almost parallel now running in the leading mediums. I do not like to specify them, but let each man think for himself. If you recall an advertisement that went in against your judgement, that doesn't read just right, take it out. It is making or breaking you.

The nature of one's business must be the sole factor in determining the style of advertising. A strictly first-class business cannot be handled in the same manner that a commoner grade of goods calls for. You can't call on the big men in New York, for instance, and slap them on the back, and ask them out to take a drink. Yet a drummer can do that with the small dealers, and it "goes down" all right. It is the difference in the trade for which you are catering, and must be recognized in advertising the same as in canvassing.

H. C. BROWN, in Printer's Ink.

T. G. Williamson & Co.,
COMMISSION MERCHANTS.
TEAS, COFFEES, FRUITS, SUGARS, ETC.
42 Front Street East,
TORONTO, ONT.

FINE STORAGE.

W. G. A. Lambe & Co.
LATE
Williamson & Lambe,
54 and 56 Wellington St. East,
TORONTO.

Munn's Pure Boneless
CODFISH
In pressed 2 lb. Bricks, packed in 5, 10, 20 and 40 lbs.
This fish is cut from the largest Newfoundland codfish, and the quality is unsurpassed.
APPLY EARLY.
STEWART MUNN & CO. - Montreal.

Bond or Free
Advances made on Surplus Stocks.
R. CARRIE,
27 Front St. E. Toronto.
eow

STORAGE

CREAMERY MEN AND MERCHANTS

Holding butter of good quality are requested to correspond with

T. W. CLARK,

Commission Merchant and Wholesale Dealer in Butter and Eggs.

Consignments solicited and business transacted for Ontario and other Eastern Canada Merchants.

VANCOUVER, B.C.

References : Bank of British Columbia, Bank of British North America.

W. RYAN

Produce and Commission Merchant,

72 FRONT ST. EAST, Toronto, Ont.

—DEALER IN—

Mess and Shortcut Pork ; Long, Clear Breakfast and Roll Bacon ; Hams ; Lard ; Dried and Evaporated Apples.

SPRUCE BUTTER TUBS, 50's, 30's, 20's.

Consignments of Eggs and other Produce Solicited. Egg Carriers supplied.

J. F. YOUNG & CO.

Successors to YOUNG, ANDREWS & Co.,

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

We solicit your consignments. We do not speculate on your produce, we sell to the best advantage for you. We handle everything that the country merchant requires to send from home to sell. Our warehouse is in the centre of the commission business. Our cellars are airy and cool. Send us a small trial lot.

J. F. YOUNG & CO.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

To Country Merchants and Dealers.

THE undersigned solicits consignments of Butter, Eggs, Poultry, Apples, Potatoes, Pork, Beef. Liberal advances made. Correspondence Solicited.

AARON CHILD,

Retail Grocer and Butcher,

1124 Queen St. West, Toronto.



HUCKINS SOUPS

Tomato, Mock Turtle,
Ox Tail, Green Turtle,
Pea, Julienne,
Beef, Vermicelli,
Chicken, Terrapin,
Macaroni, Consommé,
Okra or Gumbo,
Soup and Bouilli,
Mullagatawny.

RICH AND PERFECTLY SEASONED.

Require only to be heated, and are then ready to serve. | Prepared with great care from only the best materials. | Have enjoyed the highest reputation for more than 32 years.

TEST FREE

Send us 20 cents, to help pay express, and receive, prepaid, 2 sample cans of these Soups, your choice.

SOLD BY ALL LEADING GROCERS.

J. H. W. HUCKINS & CO.,
Sole Manufacturers, Boston, Mass.

LEONARD H. DOBBIN, MONTREAL. Sole Agent for Canada.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF





1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel luuch baskets
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

OAKVILLE, ONT.

WM. DAVIES & CO.,

TORONTO.

Curers and Packers

— OF —

All Descriptions of Hog Products.

Pure Lard and Sugar Cured Hams and Bacon a Specialty.

The Cowan Cocoa & Chocolate Co. Limited

OF TORONTO,

Manufacturers of

Cocoas and Chocolates.

Hygienic, Iceland Moss, Cocoa Essence, Soluble, Queen's Dessert, Mexican, Sweet Caracas Vanilla, Royal Navy Chocolate, Creams, Coffees and Confectioners' Chocolates, Icing, and Powdered Sugars.

LEONARD H. DOBBIN, Agent, Montreal.

WOODENWARE



The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

Manufacturers of Pails, Tubs, Washboards, Clothes-pins, Candy Pails, Lard Pails, Syrup Pails, also impervious packages for Oil, Paints, Varnish, Pickles, etc. Represented by

Chas. Boeckh & Sons, Toronto,

Jas. Lee & Co., Montreal.

-Dried Beef-

Try our Superior Quality of Dried Beef, put up in Canvas. Sells rapidly during warm weather.

TRADE SUPPLIED WITH ANY DESIRED QUANTITY.

Jas. Park & Son,

Toronto, Ontario.

The Badgerow-Falconer Bonded Vinegar Manufacturing Company

Highest Medal Award Toronto Exhibition.

Telephone 1261 **69 & 81 Jarvis St., Toronto.**

McLAREN'S

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a Point of Keeping it always in Stock.

WHAT THE DEALER RISKS.

When a man purchases goods at your store and asks credit, says the Western Merchant, you either give it to him or you do not, according to the circumstances under which you may be doing business at the time.

If you are doing a credit business, and advance credit to him upon request, have you stopped to consider what are the risks you assume? We presume not. But to the extent to which you extend credit to a man you place your business interests in his power, without much redress. He offers you no security, save faith in his honor, which may be entirely untried. He engages to meet his obligations on no special day. He gives you no schedule of his affairs, as you are obliged to do when you seek credit. He simply presents a bold request for accommodation for goods. In other words, he uses your business as a means to live ahead of his income.

You assume, in the first place, that the man is honest. A comfortable assumption, but one often grievously disappointed. Then you assume that his affairs are prosperous, of which you can only make a valueless hazard. If he is honest and his affairs are in good condition, you must add the assumption that he will meet with no unexpected reverses, and that he and his family will remain living in good health. If this impossible condition could be continued, the misguided man who gets trusted might, in ages to come, succeed in getting enough together to pay his debts, but as it cannot be hoped for in this world of transition, he will—unless he reforms—die with unsettled obligations, which will be a source of trouble to his creditors and executors. The poor, defunct creditor—who, whatever his credentials, will probably not be able to secure credit in the next world—usually leaves no property to pay his debts with, and bequeaths only a heritage of misery and suffering for his wife and penniless children.

Such is the unhappy fate of the impecunious debtor. And what of the creditor? Unless he is a man of unusual discernment in reading character, and with a very strong mind which permits him to refuse credit with suavity and decision, he will succeed in carrying on his business, perhaps, but only by yielding up the profits on his cash business—which should be added to his capital stock of investment fund—to make good the losses on his credit business. Is it worth while to do business with these men who get trusted, only to be obliged to pay for the privilege in the end? We think not.

2000 PRESENTS GIVEN AWAY

To every person who buys a package of the celebrated "BARM" Yeast from their Grocer and sends us the label, and also writes us their honest opinion whether it will make good bread on not, will receive by return Mail,

A VALUABLE PRESENT

that will be appreciated.

Ask your Grocer for a 5 or 10 cent package of "BARM" Yeast and don't be fooled into taking any other. If he has not got it insist upon his ordering it from his Wholesale house at once. The demand for the "BARM" Yeast is very great, and with these presents it is the same as in other things, First come, first served. Address all letters,

THE BARM YEAST MAN'FG COMPANY,
35 Wellington St. East, Toronto.
TELEPHONE 1920.

ESTABLISHED 1842.

L. CHAPUT, FILS & CIE.,

WHOLESALE GROCERS,

Nos. 2 and 4 De Bresoles Street, MONTREAL,

SOLE AGENTS FOR

Greenbank's Concentrated Lye.

HUDON, HEBERT & CIE.,

WHOLESALE GROCERS

—AND—

WINE IMPORTERS,

NO TRAVELLERS ON THE ROAD.

304, 306 St. Paul St.
143, 145 Commissioners St. **MONTREAL.**



Ram Lal's PURE INDIAN TEA
GUARANTEED ABSOLUTELY PURE AS MANUFACTURED ON THE GARDENS IN INDIA.

Put up in lead foil packages, ½ and 1 lb Selling Agents:

TURNER, ROSE & CO., Montreal.
JAMES TURNER & CO., Hamilton.

Filling a Want.

The rapid increase in all branches of Industry and Art in Canada has found its fit expression in

THE SABISTON LITHO. AND COLOR PRINTING ESTABLISHMENT

The management in organizing their business laid down as a principle that there was room for a really

First-class Establishment

that would produce work equal to the best imported, and have secured a corp of Artists in the various branches of their business that ensures that result.

They confidently solicit from Manufacturers, Merchants, Bankers, and others requiring first-class work an opportunity of showing samples and quoting prices.

SPECIALTIES:

Show Cards, Hangers, Buildings, Birds Eye Views, Posters, Railroad, Steamship and Steamboat Work, Calendars, Canning Labels.
Special Designs in Circulars, Cigar Labels, Note and Letter Headings, Checks, Drafts and other Bank Work, &c., &c.

ADDRESS ALL ORDERS TO

The Sabiston Litho. and Pub. Co.,
(Gazette Building) MONTREAL.

RICHARD WHITE, President.
A. SABISTON, Managing Director.

BAKING POWDER!

IMPORTANT TO THE TRADE.

PURITY, STRENGTH, FULL WEIGHT.



Put up in ¼, ½ and 1 lb. Tins. RETAIL PRICE 10, 15 and 25 cents.

MAKERS WILL ONLY SELL TO DEALERS WHO MAINTAIN PRICES NAMED.

"SUCCESS FROM THE START"

Fully equal in results to any High-priced Powder offered.

This Brand of Powder although on the market a short time only, is now demanded by all our regular trade. It's success has been so well assured as to compel extensive additions to our factory to meet growing demand. "Prices on application." "Mail orders solicited."

Diamond Baking Powder and Spice Mills,

W. H. GILLARD & Co., Proprietors, HAMILTON, ONT.



THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL,

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday's yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, MCGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

RICHARD TEW & CO.

IMPORTERS OF

Crockery, Glassware, China, Lamp Goods, Etc., Etc.,

10 FRONT ST. East,

(Adjoining Board of Trade Building.)

TORONTO.

Please examine our lines of fancy cups and saucers, vases, china cabarets, etc., specially selected for the Xmas trade. With our **ADAR** and **WENEN** glassware—an entirely new line to the Canadian market—we challenge competition. Our varied assortment of Opal Baskets is meeting with large demands. As the most attractive lines are continually running low, the Trade would do well to place their orders at once, and thus take advantage of our leading lines.



ONTARIO.

Chatham—Nagle, Henry, (estate of) hardware, stoves and Tinware, stock, etc., advertised for sale by tender.

Domville—Knapp, E. A., general store, assigned in trust.

Keewatin—Clark & Pearson, hardware, dissolved, J. G. Clark continues.

Kincardine—Madden & Donohoe, pork and produce, assigned to H. Irwin, Kincardine.

Odessa—Bond, Sherman, general store, burnt out.

Sudbury—Frawley Bros., general store, assigned to J. H. Gordon, Ottawa.

Toronto—Baird Bros., Galvanized Iron Works, offering to compromise; Guy, W. J., plumber, offering to compromise; McLaren, Thos., housefurnishings, etc., deceased; Sussman Sons & Co. (co non) Mfrs soaps and varnishes, assigned to E. R. C. Clarkson, Toronto.

Vars—Bell, J. M., general store, assigned in trust.

MANITOBA AND NORTH-WEST TERRITORIES.

Pincher Creek—Lebel & Kettles, general store, dissolved partnership, Chas. Kettles & Co., continues.

Rathwell—Adair, Thos. & Co., general store, sold out to Adam Forbes & Co.

Winnipeg—Ross, Mrs. Mary, grocer, sold out to Mrs. Bateman.

QUEBEC.

Black Lake—Morose, John, grocer, etc., burnt out, partially insured; Vaillancourt, P. A., general store, burnt out, insured.

Iberville—Baril, Louis & Co., general store, assigned in trust.

Montreal—Bates & Scott, Mfrs. agents, etc., dissolved; Beauchamp Bros., grocers, assigned in trust; Edy, H. O., Mfrs. agent, etc., stock partially damaged by fire, insured; Dagenais Jos., grocer, assigned in trust.

Plaisance—Manseau, Albert, general store, stock, etc., advertised to be sold by auction 1st prox.

St. Marie De Monnon, Boucher, Stanislas, general store, assigned in trust.

St. Michel—Leclaire, B., general store, assigned in trust.

NOVA SCOTIA.

Halifax—Hames & Davis, pork dealers, etc., co-partnership registered, W. J. Hames and Arthur J. Davis.

Horton—Neary, Wellington, store, assigned.

PRINCE EDWARD ISLAND.

Alberton—Wilkinson, T. & Co., general store, advertised closing out business.

DO NOT GET ABOVE YOUR BUSINESS.

One reason why so many young storekeepers fail is that they are unwilling at the start to attend to the drudgery that is necessary in conducting it. They shirk whenever they can, duties which they could perform without difficulty, leaving their work to be done by subordinates who do not do it with care, but in an indifferent manner. The storekeeper who is not ashamed to roll up his sleeves and set a good example to his clerks is the one who stands a good show of meeting with success. We like to see a storekeeper who does not feel above his business; who does not consider it beneath him to personally attend to the numerous details which are likely to come up before him at any moment. There are men who, rather than take off their coat and roll a barrel into a wagon and perhaps personally deliver it to a customer, will wait for some clerk or subordinate to come and do it for them, or perhaps lose the sale of the goods for the sake of satisfying their foolish sense of false pride.

There is a good story told of the daughter of a man who recently died and left her the heir to several millions of property. Not long after a reporter called to interview her and found her washing the back steps of the spacious mansion in which she resided. She blushed slightly and laughed heartily, and when he asked her if it was not a little uncommon for a young lady of her position to wash steps, she replied, if a good many girls would do just as she did they would be a great deal better off in health, and it wouldn't hurt them either.

Now, there is a good moral in this, not only for storekeepers, but their clerks and employes. There is nothing disgraceful in honest labor, no matter if it does soil the hands a little. It is a great deal more respectable than to be living off the industry of other people, or waiting for some one else to do work which one can just as well do himself. The most foolish thing a man can get into his head is to feel above his business. When this idea possesses him it is better for him and better for the business he is engaged in to close out and engage in something else at the earliest opportunity.

Mr. J. C. Davison, the Eastern representative of the Chapman & Smith Company, Chicago, baking powder, called on us on Monday.

Representatives of THE CANADIAN GROCER have often been asked by country merchants, who built the Prize Grocer Waggon in Toronto, the answer is to be found in the advertisement of Messrs. Ewart & Johnston, in another column of this paper. This firm do not advertise their waggons as cheaper than can be had elsewhere, but they guarantee good workmanship and first-class seasoned material. They are hand-made and built for service, and when that is taken into consideration they are the cheapest. Messrs. Ewart & Johnston will be in their large new shops by Oct. 1st., where their facilities for filling orders will be greatly improved.

An Australian paper has burst out into Welsh poetry. Unfortunately, says the Manchester Grocers' Review, it comes rather too late for this year's Eisteddfod. Perhaps it will do for 1891. Here it is :—

GRYFFOD-AP-LLEWELLYN,

Gryffod-ap-Llewellyn Plymm—
Watta nnaym to goeto bbedwyth—
Hhee wudd ffylle uppe to tthe eerss
Rhumm-n-jynn-n-bbittye bbeers
Ann-y-thynnge to sswelle hys heddwyth!
Yt wyz aull tthe ssaym to hymme.
Gryffod-ap-Llewellyn Plymm,
Ffulle uf llikkyr to tthe brymm!
CHORUS—Sso settemupp byffoer u ggo;
Ther ye nno llikkyr ddyun bbelloc.

CHEESE.

FANCY FACTORY CHEESE, ONE YEAR OLD, white or colored, rich, perfect in flavor and condition, the best for choice family trade, single box 12c., in 10 box lots 11½c. A. Beattie & Co., St. Mary's. 39

SITUATION WANTED.

AS BOOKKEEPER OR MANAGER OF STORE, first-class, thoroughly competent, 18 years' Canadian experience; aged 40; strictly temperate; first-class references. Box 112, Collingwood.

DETECTIVE AGENCIES.

HOWIE'S DETECTIVE AGENCY, 86 WELLington St. West, Toronto, Ont., established 1886. Telephone 1309.

Battle & Smyth, Thorold, Ont., Manufacturers of The Japanese Shoe Blacking.

STEEL, HAYTER & CO
IMPORTERS OF
INDIAN TEAS
Direct from their Estates in Assam.
Assams, Kangras, Darjeelings and Indian Oolongs in Stock.
PROPRIETORS OF THE WELL-KNOWN
"Monsoon" Brand.
SAMPLES AND QUOTATIONS ON APPLICATION
11 & 13 Front St. E. Toronto.
Calcutta and London Firm: Octavius Steel & Co.
Telephone 2354.

Canadian White Enamel Sign Co.,
Sole Agents for Caesar Bros.
The Most Durable Sign Letter.
4 Adelaide St. W., Toronto.
☞A responsible agent wanted in every town and city.

STUART,
HARVEY & Co.
Importers and
WHOLESALE GROCERS
A Large and Well-Assorted Stock of
Teas, Sugars and General Groceries
HAMILTON, ONT.

BALFOUR & CO.,
IMPORTERS OF TEAS
AND
Wholesale Grocers
HAMILTON.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Oct. 2, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

IMPERIAL—ONTARIO AND QUEBEC.



	Per doz.
Imperial 10c. cans	$0 90
" 4 oz. "	1 35
" 6 oz. "	1 85
" 8 oz. "	2 45
" 12 oz. "	3 70
" 16 oz. "	4 70
" 2½ lb. "	11 30
" 3 lb. "	13 50
" 4 lb. "	17 30
" 5 lb. "	21 50

Sold only in cans.

Cottam's Best, in 1 lb tins	3 00
Best in 5 oz. tins	1 10
Cottam's Choice, 1 lb tins	1 75
" " 5 oz tins	70
" loose	10
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb. tins	65
" " bulk, per lb	12

	Per doz.
Empire, 5 dozen 4 oz cans	$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" ½ " 5 lb cans	8 00
" bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases.	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60

BISCUITS.

	Per lb
Arrowroot	$0 11½
Abernethy	9
Ginger Nuts	11½
New York Fruit	15
People's Mixed	11
Pilot Family	6
Snowflake	11½
Magard	15
Soda	6
Soda, 1 lb packages	8
" 3 lb "	21
Sultana, thin	11½
Tea	11½
Wine	9½
Wine, sweet	9

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ⅓ "	1 10
Spanish, No. 3	4 50
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jacquot's French, No. 2	3 00
" " " 3	4 50
" " " 4	8 00
" " " 5	10 00
" 1-gross Cabinets, asst,	7 50

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.
Royal Black Lead, per gross..... $1 80

BARRINGER & BROWN.
(Thos. E. Clatworthy, Ag'nt, Toronto.)
Convex Black Lead packed in wood boxes containing 12 card boxes, per box 1 12

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & CO'S.
Parisian Square Blue, per lb..13 to 14c

BARRINGER & BROWN.
(Thos. E. Clatworthy, Ag'nt, Toronto.)
Azure square blue box, containing 8 1 lb. packets of 16 oz., squares, per 8 lb. box 0 89

BROOMS.

		Per doz.
Carpet	4 strings	2 90
X Parlor,	2 "	2 65
Louise	3 "	2 65
1 Gem	4 "	3 25
2	3 "	2 65
3	2 "	2 20
4	2 "	1 95
O Hurl	4 "	2 65
	3 "	2 35
2	3 "	2 05
3	3 "	1 70
OK	2 "	1 35
Hvy Mill	4 "	3 70

CALVES' FEET GELATINE

G. P. SWINBOURNE & CO.
(Thos. E. Clatworthy, Ag'nt, Toronto.)
Boxes of 4 dz. 6d., and 2 doz. 1s. pack $3 96

CANNED GOODS.

	Per doz	
Apples, 3's	$1 10	$1 20
" gallons	....	....
Blackberries, 2	2 00	2 10
Blueberries, 2	1 25	1 40
Beans, 2	0 95	1 10
Corn, 2's	1 00	1 10
" Epicure	1 45	1 50
Cherries, red pitted, 2's	2 25	2 40
Peas, 2's	1 10	1 25
" sifted select	....	1 35
Pears, Bartlett, 2's	2 00	2 25
Pineapple, Baltimore	2 40	2 50
" Bahama	2 90	3 00
Peaches, 2's	2 60	2 65
" 3's	3 50	3 75
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	2 00	2 10
Pumpkins, 3's	1 10	1 20
" gallons	3 10	3 25
Raspberries, 2's	2 50	2 60
Strawberries, choice 2's	2 40	2 50
Succotash, 2's	1 75	1 85
Tomatoes, 3's	1 10	1 20
Lobster, Clover Leaf	2 65	2 75
" Tall	2 00	2 20
Mackerel	1 40	1 60
Salmon, 1's	1 30	1 65
" white	1 10	1 25
Sardines Albert, ¼'s tins	11,	11½
" " ½'s "	15,	18
" Martiny, ¼'s "	10,	10½
" " ½'s "	18,	19
" Other brands, 9¾,	11,	16, 19
" P & C, ¼'s tins	20,	22
" " ½'s "	33,	36
" Amer, ¼'s "	6½,	8
" " ½'s "	9,	11

MARMALADE, JAMS AND JELLIES.

CAIRN'S.
(Blaiklock Bros., Montreal, Agents.)
Marmalade. Price, f.o.b. Montreal. dz.

"Home Made," glass 1 lb	$2.35
" White 1 lb	2.25
" " 2 "	4.15
" Stone 7 "	13.20
Scotch White 1 "	2.10



Jams.
Gooseberry
Strawberry
Black Currant.
Red Currant
Green Gage
Apricot
Raspberry
Damson
Plum
Red Currant and Raspberry

1 lb. white pots, 4 doz. assorted, per doz. $2.35.

Jellies. Red Currant, 1 lb. white. $2.75
Black Currant, 1 lb. white 2.75

DELHI CANNING CO.

Jams, assorted, 1's	2 35
Jellies, 1's	2 25

CANNED MEATS.

CLARK'S.

Comp. Corn Beef	1 lb cans	$....	$1 60
" "	2 "	....	2 65
" "	4 "	5 00	5 15
" "	6 "	7 75	8 00
" "	14 "	18 60	19 20
Minced Collops,	2 lb cans	.....	2 60
Roast Beef	1 "	. ....	1 60
"	2 "	.....	3 15
"	4 "	.....	5 85
"	6 "	.....	7 00
Par Ox Tongue,	2½ "	$7 25	7 50
Ox Tongue	2 "	....	4 50
Lunch Tongue	1 "	3 00	3 10
"	2 "	5 25	5 75
English Brawn.	2 "	2 50	2 60
Camb. Sausage.	1 "	....	2 50
"	2 "	....	4 00
Soups, assorted.	1 "	....	1 35
" "	2 "	....	2 25
Soups & Boulli.	2 "	....	1 80
" "	6 "	....	4 50
Potted Chicken, Turkey, or Game, 6 oz cans			1 50
Potted Ham, Tongue or Beef, 6 oz cans			1 35
Devilled Tongue or Ham, ½ lb cans			1 35
Devilled Chicken or Turkey, ½ lb cans			2 25
Sandwich Ham or Tongue, ½ lb cans			1 50
Ham, Chicken and Tongue, ½ lb cans			1 50

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.
Mince Meat, ½ gal glass jars, $9 50
Ditto, 25 and 40 lb pails, per lb. 12½c

J. H. WETHEY'S—ST. CATHARINES.
Condensed, per gross, net..... $13 50

CHEWING GUM.

ADAMS & SONS.

Tutti Frutti, 36 5c bars			$1 30
Sappota,	150 pieces		1 00
Sweet Fern,	230 "	...	0 85
Black Jack,	115 "	...	0 85
Red Rose,	115 "	...	0 85
Barley Malt,	115 "	...	0 85
Tampico,	115 "	...	0 85
Lemon Trumps,	115 "	...	0 85
Magic Trick,	115 "	...	0 85
Puzzle Gum (new)	115 "	....	0 85
Bolah "	150 "	...	0 85
Taffy Licorice,	72 "	...	0 50
Caramel Tolu,	72 "	...	0 45
Adams' N.Y. Gum,	200 "	...	0 50

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs	0 30
Caraccas, ¼'s..6 and 12 lbs	0 35
Premium, ½'s..6 and 12 lbs	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs	0 24
Sticks, gross boxes, each	1 00

ALWAYS ORDER RECKITT'S BLUE.

Prices Current, Continued—

Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs 30
" Pearl " " " " 25
" London Pearl 12 & 18 " 22
" Rock " " " 30
" Bulk, in bxs 18

JOHN P. MOTT & CO.'s

R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb	$0 30
Mott's Prepaired Cocoa	28
Mott's Homœopat'c Cocoa (⅛s)	32
Mott's Breakfast Cocoa	40
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs	30
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	24
Mott's Vanilla Chocolate stick	22
Mott's Pure Confec. Chocolate	22c–35
Mott's Sweet Confec. Choc.	21c—28

J. W. COWAN & CO.'s

Cocoas—

Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼ lb in 12 lb boxes	35
London Pearl, " "	30
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence, per doz	1 40

Chocolates—

Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

Thos. E. Clatworthy, Ag'nt, Toronto.)

Schweitzer's Cocoatina, net cash ¼ lb. ½ lb.. per doz... 3 29 6 30

WALTER, BAKER & CO

Chocolate—

Premium No. Chocolate, in boxes, 12 and 25 lbs	....
Baker's Vanillia Chocolate, in boxes, 12 lbs	.....
Caraccas Sweet Chocolate, in boxes, 6 lbs., 12 boxes in a case.	.....
Vanillia Tablets, in boxes	.....
Spanish Tablets, 100 in each box, 12 boxes in a case	.....

German Sweet Chocolate—

Grocers' Style, in cases 12 boxes, 12 lbs	.....
Grocers' Style, in cases 24 boxes, 6 lbs	.....

Cocoa—

Pure Prepared in boxes, 12 lbs	.....
Cracked Cocoa, in boxes, 12 lbs., ½ lb. papers	.....
Cracked Cocoa, in bags, 10 lbs	....

Breakfast Cocoa—

In boxes, 6 and 12 lbs., ½ lb. tins	.....
In boxes, 12 lbs., 1 lb. tins, decorated canisters	....

Broma—

In boxes, 12 lbs., ½ lb. tins	.....

COFFEE.

GREEN

	c. per lb.
Mocha	32, 35
Old Government Java	30, 33
Rio	23, 24
Plantation Ceylon	29, 31
Porto Rico	23, 24
Guatamala	24, 26
Jamaica	23, 24
Maracaibo	22, 2[illegible]

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.

	c. per lb
Java	33, 34
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	33
Our Own "	31
Laguayra "	29
Mocha and Java	32, 33
Java, Standard	33
" Old Government	30, 32
Arabian Mocha	36
Santos	28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs	30
Standard Imperial in sealed tins, 25 and 50 lbs	32
Standard Blend in sealed tins, 25 and 50 lbs	33
Ground, in tins, 5, 10, 15 and 25 lbs	20, 30
Say's Parisien, in ½ and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

SUTTON & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Pure essence, Gorgona Anchovies, ½ pts. per doz	2 76

FLOUR AND MEAL.

	per bbl.	
Flour, Family	$4 90	5 30
" Manitoba Patent	6 30	6 40
" white wheat patent	5 70	5 80
" Strong bakers'	6 00	6 10
Oatmeal, standard, bbls	4 90	
" granulated, "	4 90	
" rolled "	5 00	
Bran, per ton	15 00	
Shorts	17 00	
Cornmeal	3 50	
" Gold Dust	4 00	
" Imperial	3 75	

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz.	
Cases, No. 1, 2 oz tins	$2 75	$3 00
" No. 2, 4 oz tins	4 50	5 00
" No. 3, 8 oz tins	8 00	8 75
" No. 4, 1 lb tins	12 60	14 25
" No. 5, 2 lb tins	25 00	27 00

FRUITS.

FOREIGN.

	c. per lb.
Currants, Provincial, bbls	6¼, 6½
" " ½ bbls	6, 6
" " cases	6¼, 6½
" Filiatras, bbls	6¼, 6½
" " ½ bbls	6½, 6⅝
" " cases	... ...
" Patras, bbls	6, 6¼
" " ½ bbls	.. ...
" " cases	6½, 7
" Vostizzas, cases.	9, 9½
" " ½ cases	9½, 10
" 5-crown Excelsior (cases)	9½, 10
" " ½ case	9½ 10
Dates, Persian, boxes,	5¾ 6
Figs, Elemes, 14 oz., per box	... 12½
" 10 and 20 lb box	... ...
Prunes, Bosnia, hhds	6, 6¼
" " cases, new	8½, 9½
Plums, French, 55 to 65	12½ 15
" Bottles, 1's	22 23
" " 2's	37½ 40
" " 4's	70 75
" " 7's	1 00 1 10
Raisins, Valencia, off stalk,	8, 8½
Selected	9, 9½
Layers	9½ 10
Raisins, Sultanas	13, 15
" Eleme	7½ 8
" London Layers	$3 00 3 25
" Black Baskets	4 90 4 25
Lemons, Maiori	7 50 9 00
Oranges, Sorrento	8 00 8 50
" Jamaicas	7 00 7 50
Bananas	0 75 1 50

DOMESTIC.

Apples, Dried, per lb	0 07½ 0 08
do Evaporated	0 12½ 0 13

GLASSWARE.

TAYLOR, SCOTT & CO.

	c. per doz.
Lamp Chimneys, O	32
" " A	35
" " B	45
	per bbl
Fruit Jars, pts	13 00
" " qts	14 00
" " ½ gal	17 00

GRAIN.

Wheat, Fall, No. 2,	$0 97	9 98
" Red Winter, No. 2	0 98	1 00
" Spring, No. 2	90	0 92
" Man. Hard, No. 1	1 18	1 20
" " No. 2	1 16	1 18
Oats, No. 2, per 34 lbs	40	42
Barley, No. 2, per 48 lbs	65	70
" No. 3, extra	...	..
" No. 3	60	65
Rye	64	65
Peas	60	70½
Corn	....	65

HAY & STRAW.

Hay, Loose, per ton	$10 00	$12 00
" Pressed, "on track	9 00	9 50
Straw Pressed, "	5 50	6 00

ISINGLASS.

G. P. SWINBOURNE & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Boxes containing 3 doz 3d. pack. per box 3 58



LYE.

Gillett's powdered Lye (½ gr. in a case) per case $3 75

Elliott's 3 75

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts
Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars	22
" Fine, in 4 lb jars	70
" Ex. Sup., in bulk, per lb.	30
" Superior, in bulk, per lb	20
" Fine, " "	15

COLMAN'S AND KEEN'S

In 4 lb jars	75
In 1 lb jars	25
D. S. F., in tins, per lb	41
" in ½ lb tins	42
" in ¼ lb tins, per lb	44
D. F. in ½ lb tins, per lb	26
" ¼ " "	28

BARRINGER & BROWN.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Genuine, in 4, 1, ½, ¼ lb. and 2 oz. tins, per lb	0 34	0 47
Superfine genuine, full	0 30	0 43
Pure, per lb	0 23	0 36
D.S.F. "	0 34	0 47
D. S. "	0 30	0 43
F. "	0 23	0 36

NUTS.

	per lb.	
Almonds, Ivica	...	15
" Tarragona	... ...	16
" Fornigetta	13,	14
Almonds, Shelled Valencias	30,	35
" " Jordon.	50,	55
Brazil	...	16
Cocoanuts,	5 50	6 00
Filberts, Sicily	11	12

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

LEONARD H. DOBBIN,

Commission Agent and Broker in Canned Goods.

EVAPORATED APPLES A SPECIALTY.

4 Hospital Street, MONTREAL.

TELEPHONE 2205.

JOHN A. MOIR

Offers to Wholesale Trade only the following special lines for July:

Lobsters, Mackerel, Salmon, Gaspe Fishing Co's large hod cured dry Gaspe Cod in 112 bundles, also specially prepared Codfish in cases. A trial order solicited.

Lakeport Canning Co. put up none but the choicest goods. Send for price lists before buying. Don't buy cheap and nasty goods. The best goods are the cheapest in the end.

Local Selling Agent for the Gaspe Fish Curing Co'y.

41 St. Francois Xavier Sts.

QUEEN CITY BUSINESS COLLEGE,

Cor. KING and CHURCH Sts., Toronto,

Is the best and cheapest place to educate your sons and daughters. Thorough practical Business, Shorthand or English Education imparted in shortest possible time by our method of "Individual Instruction." Catalogue mailed free on application.

SAW YOUR

ADVERTISEMENT

IN THE

CANADIAN GROCER.

When writing to our advertisers please inclose the above



SOLUS. SOLE PRESERVER

Will preserve the soles of boots or shoes, and render them perfectly waterproof. One application to a pair of new shoes will double their wearing qualities.

Two-sized tins, 15 and 25 cents. Will cost you $1.20 and $2.00 per dozen.

We also manufacture the best line of Wigwam Slippers, and Lumberman's Oil Tanned foot wear in Canada

C. N. VROOM,

St. Stephens, N.B.

Prices current, continued—

Peanuts, roasted	14
" green	13
Walnuts, Grenoble	17
" Bordeaux	13
" Naples, cases	...
" Marbots	13½

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO.

PICKLES.

John Bull, mixed, in bulk	$0 60
" Chow Pic'le, in b'lk	65
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 25
" " " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

SAUCES.

John Bull, kegs, per gal	$1 25
" ½ pt. bottles, per doz (accerding to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " ½ pt, bottles, per doz	1 25
Niagara Tomato, kegs, per gal	1 25
" " Reputed pints	1 25

Terry's Candied Peels.	c. per peels
Lemon, 7 lb boxes	16
Orange, "	18
Citron, "	30

CROSSE & BLACKWELL'S.

Pickles, all kinds, pints, per doz	3 25

LEA & PERRIN'S.

	per doz.
Worcester Sauce, ½ pts	$3 60 $3 75
" " pints	6 25 6 50

SUTTON & CO.

(Thos. E. Clatworthy, Agent, Toronto)

Worchester Sauce, ½ pints, second quality, per doz	1 17
Worchester Sauce, ½ pints, third quality, per doz	0 96
The Victory Dinner Relish, per dozen	1 92
Bottled Pickles—Mixed, Piccalilli, Cabbage, Onions, per doz.	2 16

PRODUCE.

DAIRY.

	Per lb	
Butter, creamery, rolls	$0 23	$0 24
" " tub	0 20	0 22
" dairy, tubs, choice	0 13	0 15
" " medium	0 11	0 13
Butter, pound rolls	0 18	0 20
" large rolls	0 14	0 16
" store crocks	0 13	0 15
" store packed	0 05	0 08
Cheese	0 09½	0 09¾

COUNTRY.

Eggs, fresh, per doz	0 18	0 19
Beans	1 80	2 00
Onions, per bbl	2 25	2 50
Potatoes, per bag on tr'k	0 60	0 65
Hops, 1889 crop	....	0 20
" 1890 "	0 30	0 35
Honey, extracted	0 07	0 12½
" section	0 14	0 20

PROVISIONS.

Bacon, long clear, p lb.	0 08¼	0 08¾
Pork, mess, p. bbl	15 50	16 50
Hams, smoked, per lb	.....	0 13
" pickled	0 11	0 11½
Bellies	0 11	0 11½
Rolls	0 09½	0 10
Backs	0 11	0 11½
Lard, Canadian, per lb.	0 09½	0 10
Hogs	6 25	6 50
Tallow, refined, per lb	0 05	0 05½
"rough, "	.....	0 02

RICE, ETC.

	Per lb.
Rice, Aracan	3¾, 3⅞c
" Patna	4⅜, 4¾
" Japan	4½, 5
" extra Burmah	3½, 3¾
Grand Duke	5½, 5¾
Sago	5½, 5¾
Tapioca,	5⅝, 6¼

SPICES.

GROUND.

	Per lb.	
Pepper, black, pure	$0 20	$0 22
" fine to superior	12	18
" white, pure	32	35
" fine to choice	25	30
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	25	40
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURGH STARCH CO. (Limited.)

	c. per lb.
Benson's Prepared Corn	8
No. 1 White Laundry, 4 lb boxes	5½
Silver Gloss, 6 lb boxes	6¼
" 1 lb chromo pkgs	7
Satin, 1 lb chromo boxes	7½
Edwardsb'g Rice, 1 lb chromo bxs	9
Canada Laundry	4¾
Canada Corn	6½ 6¾

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40 lb boxes. 1 lb packages, new wrappers	7½
36 lb boxes. 12 3 lb paper boxes	7½
40 " 10 4 lb "	7½
Silver Gloss Starch—	
40 lb boxes. 1 lb packages, new wrappers	9
40 lb boxes. Assorted ½ lbs and ¼ lbs	9¾
40 lb boxes. 10 4 lb paper boxes	9
6 lb boxes, with sliding covers (12 boxes in each crate)	9½
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	8
20 " "	8½

BRITISH AMERICA STARCHES.

First quality White laundry, 3-lb. cartoon boxes	5½
First quality White laundry, barrels	5
First quality White laundry, half barrels	5
Lily white gloss, 6-lb. boxes	6¾
Brantford gloss starch, 1-lb fancy cartoons	7¼
Lily white gloss, 1-lb fancy cartoons	7
Canada Laundry	4½
Pure prepared Corn	7½
Challenge Brand prepared corn	6½
Coldwater Rice	9

SUGAR.

	c. per lb.
Granulated, 15 bbls or over	7⅛
" less than 15 bbls	7¼
Paris Lump, bbls	7½
" " ½ bbls	7⅝
" " less than a bbl	7¾
Extra Ground, bbls	8¼
" " less than a bbl	8½
Powdered, bbls	7⅜
" less than a bbl	7⅝
White refined	6⅜ 6½
Extra bright refined	6 6¼
Bright Yellow	5¾ 5⅞
Medium "	5½ 5¾
Brown	5¼ 5½
Raw Jamaica, in bags	5¼ 5⅜

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls
Redpath's "D"	3½c.	3⅝c
" "M"	3⅝	3¾
Redpath's "B"	3⅞	
" "VB"	3¾	3⅞
" Extra	4	4⅛
" Ex. Sup	4⅛	4¼
" XXX Sup	4⅜	4½
Corn Syrup	4⅝	4¾

MOLASSES.

	Per gal.
Trinidad, in puncheons	36, 38c
" bbls	38, 40
" ½ bbls	40, 42
New Orleans, in bbls	90, 95
Porto Rico, hdds	36, 38
" barrels	38, 40
" ½ barrels	40, 42

TEAS.

GREENS.

Gunpowder—	Per lb
Cases, extra firsts	42, 50c
Half chests, ordinary firsts	22, 38
Cases, sifted, extra firsts	42, 50
Cases, small leaf, firsts	35, 40
Young Hyson—Moyunes	
Half chests, ordinary firsts	22, 38
" " seconds	19, 20
" " common	19, 20

PING SUEYS.

Half chests, firsts	28, 32
" " seconds	16, 19
Half Boxes, firsts	28, 32
" " seconds	16, 19

JAPAN.

Half Chests—	
Choicest	38, 40
Choice	32, 36
Finest	28, 30
Fine	25, 27
Good medium	22, 24
Medium	19, 20
Good common	18, 19
Common	16, 17
Nagasaki, ½ chests Pekoe	20, 22
" " Oolong	17, 18
" " Gunpowder	18, 20
" " Siftings	8, 12½

CONGOUS.

Half chests, Kaisow, Moning	52, 55
Caddies and half chests	18, 50
Cadies, Pakling and new makes	18, 50

OOLONG.

Half chests Formosa	34, 50
Caddies	36 55

ASSAMS.

Chests and half-chests Pekoe	22, 48



KINGSFORD'S OSWEGO .·. STARCH.

"Pure" and "Silver Gloss"
FOR THE LAUNDRY.

Corn .·. Starch,
FOR THE TABLE,

The Standard of Excellence. Absolutely Pure.

For Sale by all Leading Jobbers in Canada.

T. KINGSFORD & SON, Oswego, N.Y.

KNOX, MORGAN & CO.,

Wholesale Dry Goods Importers,

HAMILTON, - - - ONTARIO.

Fall Stock now complete. Travellers Orders being rapidly executed.

Now that the outlook for a good Fall Business is well assured we urge our customers to make a judicious selection for probable requirements so as to ensure satisfactory deliveries.

General Store Keepers can rely on finding in our Travellers' hands a full range of Samples of popular easy selling goods at close prices and liberal terms.

KNOX, MORGAN & CO.

Prices current, continued—

SCENTED ORANGE PEKOE.

Boxes, Foochow and Canton	28, 60

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	62c
Ingots, rough and ready, 7's	59
Laurel, 3's	52
Brier, 7's	50
Index, 7's	45
Honeysuckle, 7's.	53
Napoleon, 8's.	49
Royal Arms, 12's	50
Victoria, 12's	48
Brunette and Lovely, 12's	45½
Prince of Wales, in caddies	46½
" " in 75 lb boxes	46
Bright Smoking Plug Myrtle, T & B, 3's	55
Lily, 7's	48
Diamond Solace, 12's	45
Myrtle Cut Smoking, 1 lb tins	65
½ lb pg, 6 lb boxes	65
2 oz pg, 5 lb boxes	65

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdowne	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00

Cigarettes, all Tobacco—	
Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C No. 1	4 00
Sweet Sixteen	3 50

CUT TOBACCOS.	per lb.
Puritan, ½ lb pkg., 5 lb. boxes	65
Old Chum, ½ lb pkg 5 lb box	65
Old Virgin., 1-10 lb pkg., 10 lb bxs	57
Gold Block, ½ lb pkg, 5 lb boxes	65

CIGARETTE TOBACCO.	
B. C. N. 1, 1-10, 5 lb boxes	78
Puritan, 1-10, 5 lb boxes	80
Athlete, per lb	1 10

SOAP.

Ivory Bar, per lb	½
Do. 2, 6-16 and 3 lb bars "	
Primrose, 5 lb bars, wax W "	
" 1 " " "	
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 13oz, 1, 2 and 3 lb bars per lb	3½
Queen's Laundry, per bar	5½
Pride of Kitchen, per box	2 75

B. T. BABBITT'S SPECIALTIES.

B. T. Babbitt's Best Soap, p. bar	0 05
B. T. Babbitt's 1776 Soap Powder per box of 100 5½ oz. package	3 85
B. T. Babbitt's Lye, per box of 2 doz. large cans	1 80

TOILET SOAP.

TAYLOR, SCOTT & co.

	per doz.
Baby's Own, ¼ doz boxes	$1 25
Our Boys, ¼ " "	1 25
Sea Foam, ¼ " "	75
London Bouquet, ¼ " "	60
Oatmeal, ¼ " "	85
" ¼ " "	60
Paris Assorted, ¼ " "	0 75
Albert Oatmeal bar, 2 doz. boxes	0 75
" White Castile bar, 2 doz. boxes	0 75
	per gro.
Fatherland, ¼ doz boxes	5 00

WASHING CRYSTAL.

Gillett's Washing Crystal, 1 gro in box, per box	$1 75

WOODENWARE.

	per doz
Pails, 2 hoop, clear No. 1	$1 70
" 3 " " "	1 90
Pails, 2 hoops, clear No. 2	$1 60
" 3 " " "	1 80
" 3 " painted "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
	per case.
Matches, Parlor	$1 75
" Telephone	3 65 3 75
" Telegraph	3 90 4 00
	per doz.
Mops and Handles, comb.	1 25
Butter tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60
Clothes Pins full count, per box	0 75

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	2 75
" " round "	3 00
Handy dish	3 75
Water Closet Tanks	18 00

YEAST.

Royal Yeast Cakes, 3 doz 10c. packages in case, per case	$1 95
Royal Yeast Cakes, 3 doz 5c. packages in case, per case	1 00

OUR NATIONAL FOODS.

	pkg.	doz
Desiccated Wheat	4 lb.	$2 30
" Rolled Oats	4 "	2 25
Snow Flake Barley	4 "	2 40
Rolled Wheat Flakes	4 "	2 25
Buckwheat Flour, S. R.	4 "	2 00
Prepared Pea Flour	2½ "	1 80
Baravena Milk Food	1 "	3 00
Patent Prepared Barley	1 "	1 80
Patent Prepared Groats	1 "	1 50
Beef and Barley Extracts	6 oz	2 25
Gluten Flour	4 oz	2 80

HARDWARE.

ZINC: Sheet net.	0 06½
IRON WIRE:	
Galv., annealed and oiled and bright 20 p.c. advance on list	
Barbed wire net.	0 00
Coil chain, 5-16 in. net	0 05½
" " ⅜ in. "	0 05
" " ¼ in. "	0 04½
Iron pipe, 50 per cent.	
Iron pipe, galvanized, 25 per cent.	
CUT NAILS, from Toronto:	
10 dy. to 60 dy	2 65 0 00
8 dy. and 9 dy	2 90 0 00
6 dy. and 7 dy	3 15 0 00
4 dy. and 5 dy	3 40 0 00
3 dy. C.P.	3 75 0 00
3 dy A.P	4 25 0 00
HORSE NAILS:	
"C" 50 and 10 per cent. from list.	
HORSE SHOES:	
From Toronto, per keg	3 75 4 00
WINDOW GLASS:	
25 in and under	1 55 1 60
26 to 40	1 60 0 00
41 to 50	3 60 0 00
51 to 60	3 90 0 00
61 to 70	4 20 0 00
GUNPOWDER:	
Sporting FF. "	4 75 0 00
" FFF "	5 00 0 00
Canada rifle "	7 25 0 00
Sporting FF., (in ½ lb. tins) per doz	2 40 0 00
ROPE: Manilla	0 14½ 0 16
Sisal	0 13 0 00
AXES:	
Peerless & Keen Cutter	7 50 0 00
Leader	7 25 0 00
Lance	7 75 0 00
Queen City	9 25 0 00
Honor Bright, all steel	11 00 0 00
SHOT: Canadian	0 05⅜ 0 00
HINGES: Heavy T and strap	05½ 00
" Screw, hook & strap.	03¾ 04¾
TIN PLATES:	
1c. 4x20 coke, per box	4 50 4 75

PETROLEUM.

	Imp. gal	
F. O. B. Toronto		
Canadian	$0 00	$0 16
Caroon Safety	0 17½	0 18
Canadian Water White	0 20	0 00
Amer'n Prime White	0 23	0 24
" Water White	0 25	0 00
Photogene	0 27	0 00

DRUGS AND CHEMICALS.

Alum	1lb $0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 02½	0 03
Borax	0 12	0 13
Camphor	0 75	0 80
Carbolic Acid	0 55	0 60
Castor Oil	0 12	0 13
Cream Tartar	0 30	0 31
Epsom Salts	0 01½	0 02½
Paris Green	0 18	0 22
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 22	0 25
Hellebore	0 16	0 17
Iodine	5 00	5 50
Insect Powder	0 40	0 50
Salpetre	0 08½	0 09
Soda Bicarb, per keg	2 00	2 25
Sal Soda	0 95	1 00
Madder	0 12½	....

VINEGAR.

A. HAAZ & CO.

XX, W.W	0 20
XXX, W.W	0 25
Honey Dew	0 28
Pickling	0 28
Malting	0 45

THE BADGEROW FALCONER VINEGAR CO

French Bordeau per gal.	0 34
Tarragona "	0 32
Triple "	0 30
Fruit Vinegar "	0 27
Pickling "	0 28
XXX "	0 25
Extra XX "	0 22
XX "	0 20
X "	0 16
Cider Vinegar	0 16 to 0 25
Honey Vinegar	0 25
Eng. Malt Vinegar	0 50 to 0 60
Bottled Malt Vinegar, qts	2 00
Methylated Spirits	2 00 to 2 25

LIQUORS.

CANADIAN SPIRITS:

(Net Cash Prices.)	Imp. gal. In B'd.	D.P'd
Pure Spirits 65 O.P.	1 26	3 70
Pure Spirits 50 "	1 14	3 36
" 25 U.P.	0 60	1 72
Family Proof Whiskey	0 66	1 86
Old Bourbon "	0 66	1 86
" Rye, 25 U.P. "	0 62	1 74
" Toddy 25 U.P. "	0 62	1 74
" Malt, 25 U.P "	0 62	1 74
Old Rye, 4 years old	0 85	2 04
" " 5 "	0 95	2 14
" " 6 "	1 05	2 24
" " 7 "	1 15	2 34
Rye Whiskey, 1883, qts.	5 00	8 00
" " " pts.	6 10	9 10
" " 1884, qts.	4 70	7 70
" " " pts.	5 80	8 80
" " 1885, qts.	4 45	7 45
" " " pts.	5 55	8 55
" " 1886, qts.	4 20	7 20
" " " pts.	5 30	8 30
" " 1887, qts.	3 90	6 90
" " " pts.	5 00	8 00

Under 5 bbls. or 100 cases glass, net cash; 5 to 10 bbls. 2½ per cent. off; 10 to 50 bbls., or 100 to 200 cases, 5 per cent. off; 50 bbls. and over, or 200 cases and over, 10 per cent. off.

JOS. PICKERING & SONS' SPECIALTIES.

(Thos. E. Clatworthy, Ag'nt, Toronto.

Metal Polishing Pomade, according to size, per dozen	0 20 1 02
Needham's Polishing Paste according to size, per dozen	0 18 2 81
Furniture Polish, according to size, per dozen	0 20 2 85
Razor Paste, ½ doz. in box	1 02
" in single boxes	1 18
Plate Powder, per box	1 02
Knife Powder, in cannister, per dozen	1 03
Harness Blacking, in boxes, per dozen	1 27 2 20

THE PRIZE OFFERED BY THE

TORONTO GROCERS' ASSOCIATION

For the Best Grocer Waggon WAS AWARDED TO

EWART & JOHNSTON,

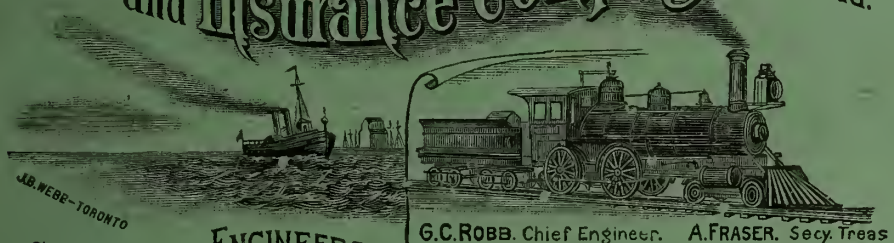
COR. QUEEN and PARLIAMENT STS.

Manufacturers of Trade Waggons and Sleighs. Send for Catalogue Grocers Delivery Waggons, etc.

SUBSCRIBED CAPITAL, $100,100. FULL GOVERNMENT DEPOSIT.

SIR ALEX. CAMPBELL, K.C.M.G. PRES. (Lieut. Govr. of Ontario)
JOHN L. BLAIKIE ESQ., VICE PRES.

THE BOILER INSPECTION and Insurance Company of Canada.



CONSULTING ENGINEERS.

G.C. ROBB. Chief Engineer. A. FRASER. Secy. Treas
HEAD OFFICE. 2 TORONTO ST.
TORONTO.

The prevention of Accident and attainment of Economy in use of Steam, our chief aims.

DESKS

OFFICE, LIBRARY, CHURCH AND SCHOOL

FURNITURE.

JOHN M. BLACKBURN & CO.,

41 COLBORNE ST., TORONTO.,
—AND—
162 ST. JAMES ST., MONTREAL.

TORONTO SALT WORKS,

128 Adelaide Street East.

DEALERS IN AND MANUFACTURERS OF

Table, Dairy and Meat Curing Salts.

Silver Medal Industrial Exhibition, 1888.

We handle Canadian Salts only, which from recent Government tests for Dairy and Meat purposes have proved equal, and in most cases superior to the best Imported Salts of any brand. Orders promptly filled.

BAKER'S COLLECTING AND INQUIRY AGENCY,

Room 45, Yonge St. Arcade, Toronto, Ont.

Handles all Classes of Accounts. Seventy per cent. of all Claims reported last year were paid. Write for terms.

System Copyrighted February 13th, 1889.

TRAVELLERS' GUIDE.

WM. PROUT. J. E. INSLEY, Manager.

LELAND HOTEL

Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.

Vancouver, B.C.

PROUT & INSLEY, Proprietors.

THE COLONIAL,

New Westminster, B.C.

Headquarters for Commercial Travellers. Fine Sample Rooms. First-class in every respect.

GEO. R. RAYMOND, Proprietor.

THE WINDSOR.

Regina, Assa.

First-class Family and Commercial Hotel.

Good sample rooms. Livery in connection.

MRS. DOIG, Proprietress.

THE SANITARIUM

BANFF, N.W.T.

Favorite Western Summer Resort. The best of accommodation for travellers.

R. G. BRETT, Medical Director — H. RANSFORD, Mgr.

Grand Pacific Hotel

KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men.

CREEDEN & SMITH, Props

Queen's Hotel,

WINNIPEG, MAN.

First-class in every respect.

JAS. O'CONNOR, Prop. — FRED. SPRADO, Mgr.

LELAND HOUSE,

Graduated Prices. Recently furnished.

W. D. DOUGLAS & CO., Proprietors.

The finest hotel in the Northwest. Pure spring water. Corner Main and Albert Sts., City Hall Square, WINNIPEG, MAN.

The Clarendon Hotel,

Winnipeg, Man.

RUTLEY & McCAFFREY, Proprietors.

The Algoma House,

PORT ARTHUR, ONTARIO.

Beautifully situated, fine sample rooms. Special attention and accommodation for travelling men.

MERRILL & HODDER, Props.

PATERSON HOUSE,

OWEN SOUND, ONT.

One of the best appointed houses in Ontario, situated in the business centre of the town. All modern improvements. Headquarters for commercial men. A. DUNCAN, Prop

FAC SIMILE OF THE LABEL OF



The Best Scouring and Cleaning Soap in the World.

For cleaning woodwork, pots, kettles, pans, floors, painted ceilings, windows, and everything in the cleansing of which a Scouring Soap can be used it has no Superior. It is a larger cake, lasts longer does its work better, and is cheaper in every way than any other Scouring Soap. Cut this out, and ask your Jobber to send you a box of *Pride of the Kitchen*. It is worth trying.

KIRK L. PERRY, Agent.
TORONTO, CANADA

W. BOULTER & SONS,

Picton, Ont.

PACKERS OF THE CELEBRATED

LION  BRAND

Canned Fruits and Vegetables.

Every can has a Lion on the Label. This label is a guarantee to the consumer that the quality is first-class. Ask your Grocer for the Lion Brand Do not take any other.

Bay of Quinte Canning Factories.

Head Office, PICTON. Branch, DEMORESTVILLE.

E. P. Breckenridge, Toledo, Ohio, Pres. Edwin Norton, Chicago, Vice-Pres.

W. C. Breckenridge, Resident Manager

The Norton Manufacturing Co.,

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit Cans, Lard Pails. Paint Pails and Cans, Baking Powder Cans.

Capacity, fifty thousand fruit cans per day.

Sole Agents in Canada for Norton Bros., "Solder Hemmed" Caps, and Grocers' sample goods, and Haskell's sample cases.

Cor. YORK AND QUEEN Sts.,

HAMILTON, - ONT.

THE MAPLE LEAF brand of Canned Salmon is the best brand packed on the Pacific Coast. Great care is exercised in packing, and the best fish selected.

A. WATTS & CO.

C. RICHARDSON & CO.

MANUFACTURERS OF

The Celebrated Bull's Head Brand Pickles,

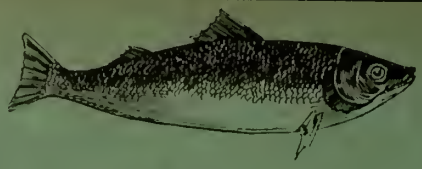
SAUCES, JAMS, JELLIES,

CANNED FRUITS AND VEGETABLES.

SPECIAL PRICES IN CANNED TOMATOES.

EVAPORATED APPLES and MAPLE SYRUP

125 River St., Toronto.



Fraser River Salmon.

"ROYAL" - AND - "BRITANNIA"

Brands of canned salmon are the finest packed in British Columbia. The canneries being situated at the mouth of the Fraser River are in a position to pack their fish fresh from the boats.

BELL-IRVING & PATERSON, AGENTS,

Vancouver and New Westminster, B.C.

C. G. Hobson & Co.,

COMMISSION MERCHANTS.

AGENTS FOR

Princess, Diamond and Stanley

brands of canned salmon. We pay special attention to consignments placed in our charge.

C. G. HOBSON & Co., Vancouver, B.C.

SALMON

"Drysdale" "Lynx" and "Red Star."

BRANDS

— OF —

British Columbia Salmon

Carefully prepared, full weight, and of best quality, every tin guaranteed.

All we ask is a trial.

WILLIAMS, BROWN & CO., San Francisco, Cal. | Sole Agents.

W. T. TASSIE, Toronto Agent for Ontario.

Established 1874.

W. H. SMITH,

Wholesale Produce

Commission Merchant

186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Produce. Consignments solicited. First-class reference.

- PARISIAN - BLUE!

Is Stronger and More Economical THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

TUTTI-FRUTTI

Chewing Gum,

AND OTHER STAPLE BRANDS.

ADAMS & SONS,

23 CHURCH ST., TORONTO, ONT.

Tutti-Frutti, Tampico, Black Jack, Sappota, Red Rose, Magic Trick, Taffy, Licorice, Caramel, Tulu, N. Y. Gum—100 and 200 pieces.

Send for descriptive circular containing description of goods, with elegant Lithographs, free. See our Price List, page 17.

FOREIGN FRUITS

R. S. GALLAGHER,

FRUIT AND COMMISSION MERCHANT

TORONTO.

111 & 113 King St. E., 77 Colborne St.

Telephone 1617.

R. C. MURDOCH AND CO.,

Commission and Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

29 Church St., Toronto

TELEPHONE 806.

J. Cleghorn & Son

WHOLESALE

Fruit, Fish and Oyster Dealers,

94 Yonge Street,

TORONTO

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

ATHLETE PURITAN DERBY SWEET SIXTEEN CIGARETTES

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

FINE GOODS OUR SPECIALTY.

MADRE E' HIJO (7 SIZES).

THE CANADIAN GROCER & GENERAL STOREKEEPER.

PUBLISHED WEEKLY. $2.00 PER YEAR

VOL. IV. TORONTO AND MONTREAL, OCTOBER 10, 1890. No. 41

Fac-Simile of Package.



Registered.

BENSON'S CANADA PREPARED CORN

Superior to any Imported

CORN STARCH.

RELIABLE AND UNIFORM IN QUALITY.

☞ FOR SALE BY EVERY GROCER. ☜

H. A. NELSON & SONS

MANUFACTURERS AND Wholesale Dealers —IN— BROOMS AND WHISKS,

Brushes, Woodenware, Baskets, Cordage, Grocers' Sundries.

MONTREAL, - TORONTO.



ASK FOR

MOTT'S

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND

Largest Sale in Canada.

Taylor, Scott & Co.

TORONTO.

THE BEST



IS THE CHEAPEST.

Retail Price, 25c.

For sale by all first-class grocers

MUNGO CIGARS, EXCEPTIONALLY FINE.

EL PADRE AND CABLE.

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

ALWAYS ASK FOR THE

'John Bull' BRANDS.

Manufactured by

BRYANT, GIBSON & Co.



AGENCY FOR—
Ganong's Lily Chocolates,
Terry's English Bottled Confectionery,
Negree's French Crystallized Fruits.

A. HAAZ. C. DE CARTERET.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider

VINEGARS.

74 Bagot Street, - Kingston, Ont

Needham's "The Favorite." Polishing Paste.

USED BY HER MAJESTY'S SERVANTS

Gold Medals and Diplomas of Merit at all Exhibitions.

Dazzling Mirror Finish

Sold Everywhere in 5c, 10c, 15c, 20c & 25c Tins

The reputation of nearly a century as the most reliable preparation for Cleaning and Brilliantly Polishing BRASS, COPPER, TIN, BRITANNIA METAL, PLATINOID, etc.

Inventors and Sole Manufacturers, JOSEPH PICKERING & SONS, Sheffield. Pickering's Furniture Polish, Plate Powder, Knife Powder, Brunswick Black, Razor Paste, Metal Polishing Pomade (Red) Ye Olde Oak Furnishing Paste. T. E. CLATWORTHY, Sole Agt. in Canada, 34 Church St., Toronto.

Direct Orders and Orders for Enclosure receive our prompt attention.



IT SAVES LABOR, TIME AND CLOTHING.

As the hands do not come in contact with the water, chapped, scalded and sore hands are avoided. The mop being wrung at arms length there is no stooping or straining of the back or shoulders. The hands, are not soiled or disfigured by the wringing of a filthy, greasy cloth. As the clothing is not drenched or disfigured as in ordinary mopping no special preparation is required.

TARBOX BROS.,

"Truth Building," 73 Adelaide Street West, Toronto, and 28 Waterloo St., St. John, N. B.

EMBRO OATMEAL MILLS.

D. R. ROSS, - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders.

DELHI CANNING CO

PACKERS OF

FRUITS, VEGETABLES, JAMS, JELLIES, CATSUPS and MEATS.

AWARDED

-FIRST PRIZE-

—: DOMINION CONVENTION OF FRUIT GROWERS :—

OTTAWA, FEB. 19, 20, 21, 1890.

☞ FRUITS IN GLASS A SPECIALTY. For sale by all Wholesale Grocers.

GET STRONG

BY TAKING

Johnston's Fluid Beef.



KEEP STRONG

BY TAKING

It regularly.

The Great Strength-Giver.

Because it contains all the NUTRITIOUS CONSTITUENTS of PRIME BEEF, in the most digestible form.

W. G. A. LAMBE & CO.,

Late WILLIAMSON & LAMBE.

STORAGE

54 & 56 Wellington St. E., Toronto.

DOES IT PAY TO ADVERTISE IN THE GROCER?

Here is what some advertisers say:

THE E. B. EDDY MF'G CO.,
HULL.

"We have now no doubt of the value of THE CANADIAN GROCER as an advertising agent."

KINGSFORD'S STARCH FACTORY,
OSWEGO.

After two year's trial write:

Another year's experience is an additional proof of the value of THE CANADIAN GROCER as an advertising medium.

ELLIS & KEIGHLEY,
Coffees, Spices, etc.,
TORONTO.

"Through its influence we have received liberal orders throughout Ontario and the distant Provinces."

BAY OF QUINTE CANNING CO.,
PICTON.

"Has been of great value to us as a means of reaching trade not only in Ontario but in Manitoba and British Columbia."

E. W. GILLETT,
Baking Powder and Chemicals,
CHICAGO AND TORONTO.

"We consider THE CANADIAN GROCER the best medium for reaching the trade in Canada."

THE CANADIAN GROCER & GENERAL STOREKEEPER.

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

J. B. McLEAN & CO., (Ltd.) PUBLISHERS.

115 ST. FRANCOIS XAVIER STREET, MONTREAL.

6 WELLINGTON STREET WEST, TORONTO.

Vol. IV. TORONTO AND MONTREAL, OCTOBER 10, 1890. No. 41

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

THE TRAVELLER'S MOULDING INFLUENCE.

There is but one existing agency which has in itself the possibility to become a power equal to and co-ordinate with the trade press. It is that great arm of commercial service, the travelling department. In it lies the germ, already somewhat developed, of a usefulness not foreseen in the mission to which the traveller was called. The traveller came to facilitate business between wholesaler and retailer. He came when the field of trade had become enlarged, and the shares in it had grown more numerous. When the retailer had more wholesale sources of supply to choose from, when he need not return to any house for re-stocking, the circumstances which invoked the traveller were at work. The mountain was becoming less likely to go to Mahomet, and so Mahomet went to the mountain. In the traveller the wholesale establishment became portable and ubiquitous, instead of stationary and indivisible. Now it is, virtually, wherever one of its travellers is. The original Mahomet has multiplied himself. The primary function of the traveller was to make trade, and he made it. Through his mediation there has been an increase of wants that the voluntary movement of retail trade, with no pre-sure from the source of supply, would not have produced for perhaps a score of years yet. He who increases the wants of a people is an influential minister of trade. Commercial travellers have done nearly as much to increase the wants of the people, as the increase in internal production has done.

But there is another modern condition of trade in which the impress of the travellers' handiwork may be traced. It is the assimilation of trade methods. Travellers are contributing their quota to this effect, which is now in course of attainment. It is in this work that the salesmen of the road may be considered the allies of the trade press. Like the latter medium the travelling fraternity is a diffuser of ideas and a circulator of late intelligence to and from the seat of distribution. Ideals may differ with different men. Among a hundred men there may be fifty or even a hundred distinct conceptions of beauty, music, tint, etc., and even such clearly apprehended things as justice, patriotism, etc., etc., may be questions of argument with some men. But after all, there is but one test of perfection or worth of any kind, and that is truth. To harmonize the different conceptions of business rectitude, policy, or method, there must be investigation constantly at work upon these conceptions to extract from them what is essential to a general ideal. The men who have the best chance of doing the observing which is necessary for this induction are undoubtedly our travelling salesmen. What each studious traveller observes, rejects, and selects, if multiplied by the number which represents how many travellers there are, would leave a vast residuum of practical business wisdom in the minds of those who sell from samples. They see stores, their faults and excellences, they observe methods, their errors and advantages, they know men, their shortcomings and strong points ; above all, they are much and intimately acquainted with the complex subject from which observations have to be taken to get at the particular applications of truth that we call business principles. Their opportunities should soon make our travelling salesmen an itinerant faculty, a circulating college of business teachers.

But not all travellers are observers. Some, good observers though poor conductors, learn a great deal about business but never teach anything. It is the few who really aid to make our retailers better business men, the few who give the advantages of their own observation to their customers. If there were more who did, there would be less eccentricity in trade to-day, for undoubtedly the travellers' power to affect trade in this respect is enormous. Too much are some travellers prone to make use of their wide knowledge of the imprudent tendencies most common among business men, for their own very temporary advantage. An incautious retailer may be led to overstock, and it is seldom there is any one so capable of warning him as is the traveller. In the case of this fault the traveller is very frequently a tempter towards the path of error, instead of a counsellor in the way of wisdom.

LEAN PORK.

The demand for lean pork grows larger yearly. It is not simply because our population is increasing, but because we are moving farther and farther from the industrial conditions that made fat pork a necessary food staple with us. We have now a backwoods to which the sway of these conditions is chiefly limited. In the days when fat pork was a general desideratum, we were more or less amid the circumstances of backwoods life, or that lie within the long shadows of a backwoods past. We had then the same physiological need for fat pork. The operations of tree felling, lumbering, wood cutting, rail splitting, etc., had to

be carried on in the winter, both because cold weather was more favorable to the putting forth of the strength needed in these pursuits, and because in the milder seasons there was not the time for such work. To maintain the bodily energy necessary for such toil, and to support the combustion necessary to keep men warm in such cold weather, there was no food that suited so well as fat pork. Hence the reason of our farmers running so much towards the production of fat hogs. Their fatness became almost the sole test of their value. Accordingly, the leading aim of hog-culture was the production of a breed that would fatten easily. This quality was fast becoming the title of any strain to survival. Slow-fatting hogs were becoming extinct.

The special need for fat pork, although continuing to be large did not continue to be general, and the fact that it was almost the only pork to be had was beginning to check pork consumption in any but the lumber regions. This was mended, however, by the United States hog raisers, who exported to this country an immense quantity of fat pork, the cheap prices of which drove our farmers into the production of pork on a much smaller scale. Our own packers went into the preparation of finer pork, and thus gave a bent to native production, which is now running more towards lean hogs. This has re-popularized pork, in fact re-adapted it to the changed industrial conditions, which were gradually taking our city and open country populations away from the consumption of pork, because pork continued to be very fat.

Farmers are still rather behind the move ment. They are not all up to the modern taste with their products. Those who are not are either conservative in their feeding methods and still aim at unwieldy hogs, or they have not yet the right types to make fine pork. All the influences that can be brought to bear in behalf of lean pork should be invoked to get more of it. The more it increases, the more the consumption of it will increase. Our agricultural fairs are a source from which reforming influences should be radiated. They should put a premium on fine pork. They are still too much under the spell of the past, when nothing would go so far to make a hog a prize-winner as its oppressive fatness. The economic change which has superseded the general demand for fat pork should be a source of a larger lean pork production than it is.

TAG THE TRANSIENT TRADERS.

Predatory traders will soon have outlived the privilege they have long enjoyed, of opening stores wherever they will, exempt from taxation. Hamilton is not alone in its determination to levy a license-fee upon these vagrants in tax-paying communities. In our statement that Hamilton was the first municipality to enact a by-law for the protection of resident against temporary traders, we were mistaken. The Newmarket Era corrects us, with the information that the council of that town long ago had set up a by-law requiring transient traders to pay a license fee. We are glad to learn this, and thank our contemporary for the correction. If Hamilton was not the first, certainly West Toronto Junction is, up to the present, the last to adopt such legislation. The council of that town at a recent meeting passed the report of one of its committees, which recommended that transient traders pay $75 per annum. We hope the example of these three places will be extensively imitated.

There is no doubt about it, law cannot do everything. After it has done all that it is desirable it should do, there is still a wide margin of conduct that is not under its sway at all. But neither is there any doubt about it that this conduct should be regulated, and for the systematic regulation of it there is nothing better than organization. Voluntary organization restrains the individual in a sphere wherein it is not expedient the civil law should have force. But in some respects law has fallen short, and trade association, to make up for the lack, has had to encroach upon the domain that civil law alone can properly keep in order. In this question of protecting internal trade against interloping outsiders, while municipal authority seems to have been competent to enact law for the purpose, yet it did it not. Protection, however, had to be supplied from some source, and trade organization had to be invoked. Yet it was not made the most of, and if it had been, it would not have been an adequate bulwark against the particular mode of assault that is under consideration. Law was needed, and it is a reassuring sign to see that it is now coming to the rescue. We hope that the time is at hand when it will not anywhere avail these would-be fugitives from taxation to fold their tent and silently steal away. Tag the transient trader, ye town and city councils. And, ye retailers, be coy with the promise of your suffrage, until you hear the amiable candidate who shakes your hand for your vote and influence, say that he will support a by-law to tax the outsider who comes in with a squatter's intent to lay hold of your vested rights. Aspirants to the muicipal council that will rule your town or city ancther year, are now at work making their hay while the sun shines. You can now do a little coquetting with them for your vote on the conditions indicated. That is one of the ways an association can show its strength, by acting as a mass for the interests of local trade. Such a mass tells on the policy, virtually determines it, which will be followed by the new council with reference to trade.

The other morning at 3 o'clock fire broke out in the general store of Lowe & Co., Fargo, and in a short time the entire store and contents vanished in smoke.

PLEASURE IN BUSINESS.

A happy life is more likely to come as the effect of reflecting on life's pleasures than on its troubles. It pays better to count over the things to rejoice about than to enumerate those the contemplation of which is calculated to create weeping, and wailing, and gnashing of teeth. It was with this thought in mind, possibly, that Sir John Lubbock wrote his little book on "The Pleasures of Life." Doubtless the same philosophy was held by the apostle, Paul, when he spoke of things 'honest,' 'just,' 'pure,' 'lovely,' and of "good report," of "virtue," and praise," with the injunction to "think these things." The mind becomes like the things that fill it. Thinking on good things will make a man better. Thinking on one's possible pleasures will make him happier. Suppose we apply these axiomatic principles to the grocery business.

The trade journals, and possibly the grocer himself, are often much concerned about the troubles of the business. If they would both more frequently make inventory of the satisfying things in the trade, they might not have cause to regret it.

It is a pleasure to plan the store, and all its appurtenances, with the purpose of making them most suitable to transacting the business with economy and convenience. The mind is of such nature that it takes pleasure in things that work well. There is consequently a great deal of pleasure to be got out of inventing proper stores, and perfecting store furniture, that, by their economy of power and ease in accomplishing their purpose, come near to satisfying the human desire for perfection. From the nature of the case, this is a sort of pleasure that can never be exhausted, since perfection never is, but always to be, reached. Every week may bring to a thinking dealer the pleasure of a new conception looking toward greater improvement in his material machinery for carrying on the business.

The goods in some groceries make the interior of the stores much more beautiful than the same assortment of goods in other places of business. Who can doubt that the owners of the former—the more attractive interiors—have given vastly more pleasure by the work of arranging displays of their goods than provided by persons who have made the ugly, or, at least, not beautiful, disposition of the same kinds of wares? And if any one urges that it is the business of grocers to sell goods and not to gratify his esthetic nature by seeing how nice he can make the store look with them, is not the reply ready, that making the store look nice is one of the best things he can study to do, even if he thinks only of selling the goods, and cares nothing for the pleasure he can get out of making the tasty arrangement of them? That one man sells some goods with no esthetic tools attending his handling of them is true. The other man will sell as

many, or probably more, and have the esthetic gratification besides. Here is a source of pleasure connected with groceries which might be cultivated a good deal more than it is; and if grocers who have the habit of fretting about business would worry less, and give themselves more to the pleasure that can be got out of their own business in the development and gratification of their faculty of taste, the result would probably be no worse than if they spared no time from strictly business cares, and it might possibly be better. The thought is worth at least a moment's consideration. The brain needs a change at times to do its best work, and a change to esthetics may serve to give it the rest it requires.

There ought to be pleasure in the thought that the business is eminently useful and honorable. The grocer is really in a sort of partnership with the producer. To grow or make articles of human need is siill to leave them far from contact with the consumer—the man who needs them. So far as concerns the goods in which the grocer deals, he really puts the finishing touch to production by producing the goods ready for the hand of the consumer. He can think that he is needed by the world. He may stand in his store and congratulate himself that his calling injures no man.

He must take pleasure in the fact that he is not doing work which is of doubtful service to the world, even if it is not positively hurtful.

This article is long enough, but it doesn't exhaust the subject. There is the topic of the pleasure the dealer may get in exercising a proper influence on his clerk; the pleasure he may get an impression himself on his patrons as a just man, and some regardful of their interests as well as his own; the pleasure he may get out of the gradual posting of himself in all lines of the business; the making of a merchant of himself in the full sense of the word; the pleasure he may receive from watching the steady growth of his trade, brought about by the broadening and spreading out of his reputation as an honest and an able merchant. If business was thought of more than it is in the lines here indicated, would less dollars be made out of it, and wouldn't more enjoyment be harvested?—Brooklin Grocers Gazette.

THE MONTREAL RETAIL GROCERS' ASSOCIATION.

The Annual Meeting of the Montreal Retail Grocers' Ascociation was held in the Mechanics' Hall, last Thursday evening, Mr. A. D. Fraser in the chair. There was a large attendance, and the utmost interest was manifested in the proceedings. The business of the evening was the election of officers, which, after balloting, resulted as follows :—

President—Mr. Ed. Elliott.

Vice-President—Mr. S. Demers.

Honorary secretary—Mr. S. D. Vallieres.

Treasurer—Mr. James E. Manning (by acclamation.)

Committee—Messrs. A. D. Fraser. B. Connaughton, J. O'Shaughnessy, A. Desjardins, John Scanlan.

On motion of Mr. A. D. Fraser, seconded by Mr. J. D. Vallieres, it was resolved that the sum of $50 be placed at the disposal of Chief Benoit for the benefit of the Fire brigade.

It was also resolved on motion of Mr. A. D. Fraser, seconded by Ald. Gauthier, that the sum of $100 be divided between the Montreal General hospital and Notre Dame hospital, $50 each.

Votes of thanks were passed to the retiring officers and the meeting adjourned.

IS THERE GOING TO BE A FIGHT?

THE GROCER was informed by a leading member of the Toronto Retail Grocers' Association, that he had it on good authority, that a large sum of money would be placed at the disposal of the Association to be used in an effort to break up the Dominion Wholesale Grocers' Guild. Names and figures are withheld for the present. The monthly meeting, of the Toronto Retail Grocers' Association, will be held next Monday evening, when in all probability the matter will be brought up. There should be a large attendance.

BARM YEAST.

The appearance in the market of the celebrated "Barm" Yeast is one of the events of the day. This excellent article has much to be said in its favor. While it will be hailed with gratitude by the housekeepers in the city, yet it is in the country that the Yeast will prove a most valuable acquisition. To those in the city we would recommend it for the extreme purity of its ingredients and the delicious home-made, nutty flavor of the bread. To those in the country it is recommended for its keeping qualities, in addition to the foregoing advantages. It may not be generally known that bread made from the "Barm" Yeast retains its moisture and flavor for a much longer time than any other, a great boon to the thousands who complain of their bread drying up after being a day or two old. The "Barm" Yeast will remain good and retain its leavening powers for over a year, thus enabling housekeepers always to have yeast in the house without the necesssity of sending for it every time they need to bake. The "Barm" Yeast Manufacturing Company have their factory in Toronto, at 35 Wellington St, E., and are capable of turning out over a thousand boxes per week, and from the great demand already for their Yeast, the Factory is soon likely to be tested to its utmost capacity.

No young man can possibly have mistaken his calling who finds in it what the world wants done.

THE ENGLISH EGG TRADE.

Mr. D. D. Wilson, Seaforth, President of the Egg Dealers' Association, writes to THE GROCER : When in England I had a shipment of eggs sent to London of about 10,500 dozen. They arrived in very good condition, and were sold under my own personal supervision. At the same time that this shipment was made, a shipment of the same quantity was forwarded to New York and was sold there in the usual way. The net results of these shipments did not give me much encouragement to continue the transportation of eggs to England, as the New York shipment netted me about four cents per dozen more than the London shipment. As I have mentioned, the eggs arrived in London in good condition, so good that I could not expect to make any improvement in that respect, and being aware that an ocean voyage of ten or twelve days and several additional days by rail does not usually improve the quality of eggs we will always have this additional risk of depreciation of quality to consider in making shipments to England.

RICHARD TEW & CO.

Messrs. Richard Tew & Co. are now busy shipping stock to the many points from which their large autumn flight of orders have begun to arrive. They have a most diverse assortment of excellent wares, at prices to make trade profitable. Some of their glassware lines may be enumerated: The Werner German glass, table glassware, pitchers, flower-baskets, vases, the Adar glassware, etc., the sale of which is controlled by Richard Tew & Co. in this country; opal-tinted wares of all sizes, prices, forms, and colors; German china articles, as fruit plates, cake-baskets, cabarets, fancy cups and saucers ; breakfast, dinner and tea sets in china, granite and in other fine and substantial wares. The firm has also a magnificent stock of lamps, comprising piano lamps of many styles, hall lamps, library lamps. The crystal wedding lamp is a new one, assorted in barrels. An advantage of dealing with this firm is that in their import orders for maple leaf pattern granite, they can get an assortment of printed ware put up in each individual order of their customers. Import orders through any other source will not be assorted. Richard Tew & Co's. sample rooms are now very attractive.

CAIRN'S
HOME MADE MARMALADE.

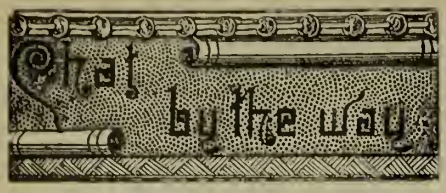
The following houses have just received some fresh stock of this wholesome breakfast delicacy:

Messrs. Turner, Rose & Co.
" Caverhill, Hughes & Co.
" Kinlock, Lindsay & Co.
" Wm. Donahue & Co.
" Lockerby Bros.
" Lightbound, Ralston & Co.
" L. Chaput, Fils & Co.
" N. Quintal & Fils.
" Geo. Childs & Co.
" Hudon, Hebert & Co.
} Montreal.

Messrs. Perkins, Ince & Co.
" Smith & Keighley.
" J. W. Lang & Co.
} Toronto.

BLAIKLOCK BROS, General Agents,
17 Common St., MONTREAL.

Agents for Toronto : Steel Hayter & Co.



The grocers' trot at the Trafalgar fall fair was won by Mr. H. Williams' bay horse, with Mr. W. Young's Baldie W. second, and Sommerville's bay third.

Egan Bros., of St. Thomas, have purchased the liquor stock of the estate of John Doyle, of that city, amounting to about $5,000, at 100 cents on the dollar.

Mr. C. H. Lewis, late with Messrs. Eby, Blain & Co., of this city, now with Messrs. Caverhill, Hughes & Co., Montreal, is still on his old route east of Toronto.

The extensive grain mills at Cassel, and a number of adjacent buildings have been burned. Workmen in the mills narrowly escaped with their lives. — Saskatchewan Times.

Advices to the Customs Department, state that the officers at Quebec had recently succeeded in making another seizure of five barrels and two canisters of alcohol smuggled in by some unknown parties.

Mr. Geo. J. Thorp, late traveller for Steel Bros. Co., Toronto, and formely with Mr. James Hewer, Guelph has purchased the flour and feed business of Thomas Davidson, Upper Whyndam street, and takes possession next week.

Ault's store at Aultsville, was broken into last Wednesday night and the burglars carried away a silver watch, two rolled plate watches, two revolvers, and three or four blue and gray flannel shirts, brooches, scarf pins, cuff buttons, etc.

The bankrupt stock of Annie E. Irvine, London, consisting of tobaccos, pipes, etc., and shop fixtures were offered for sale by Auctioneer Grand at the store, Dundas street, the other afternoon. Mr. C. J. Mills, of that city, was the purchaser, at sixty-three cents on the dollar.

A new dry goods store is being established in Peterboro' by F. B. Knowles & Son, late of Toronto, who have leased the vacant store in the Dolan block, next to Dolan & Hackett, Messrs. Knowles & Son are laying in a fine stock of dry goods and will be ready for business in a few days.

Manitoba butter-makers, in view of the fact that the McKinley bill imposes a duty of six cents per pound on Canadian butter, are asking the government to impose a corresponding duty on American goods, especially California make, and to investigate alleged adulteration of "California rolls."

The editor sat on a hard-bottomed chair, trying to think of a thought, and he plunged all his fingers about through his hair, but not one topic they brought. He had written on temperance, tariff, and trade, and the prospects of making a crop, and joked about ice cream and weak lemonade, till his readers had told him to stop. And weary of thinking, sleep came to his eyes, and he pillowed his head on the desk, when the thoughts which awake had refused to arise, came in troops that were strong and grotesque. And as the ideas airily float, he selects the bright one of the tribe ; and this is the gem, which while dreaming he wrote :—"Now is the time to subscribe."—Mattoon Star.

Frank Rees, who boards at 12 Bond street, and who is employed as shipper at Richard Tew & Co.'s., 16 Front street east, Toronto, was taking some goods down in the hoist on Wednesday afternoon, when the machinery gave way, and he fell three flights, landing on the ground floor. The unfortunate man sustained a compound fracture of the leg, fracture of the skull, and besides received internal injuries. He was taken to the hospital, and at last accounts he was sinking fast, and it was not expected he would live.

Frank J. Dougall, a prominent citizen and merchant of Windsor, died at his residence on Bruce avenue, of heart disease. For the past several days Mr. Dougall had been feeling unwell, and his heart bothered him considerably. Finally he was taken to his bed, and each day the action of the heart became weaker. His physician, Dr. Remi Casgrain, saw that the case was hopeless, but did not think the end was so near. Very few in Windsor knew of Mr. Dougall's illness, and when the news of his death became known there was universal sorrow. The deceased was a son of the late James Dougall, one of the pioneers of Windsor, and who was one of the prominent figures in the patriot war. For years he has been engaged in the grocery business, living in a magnificent residence on Bruce avenue. He was a prominent member of All Saints' Church, and was always ready to help anything that tended to the advancement of the town. He leaves a widow and six children, one of them being Mrs. Davies, of Detroit.

EGGS FOR ENGLAND.

Seeing that there is no probability of shipping eggs from Canada to the United States much longer, a kind hearted Englishman has appeared in this city, backed by one of the London banks, for the purpose of opening up an export trade in eggs between Canada and Great Britain. We find the opinion is prevalent that the exportation of eggs from Canada to England is an untried experiment, but this is erroneous, as some ten years ago a German or French packer arrived in this city, who understood how to pack for the English market, and he was the means of throwing the egg trade of this city into quite a flutter of excitement, owing to perfect wonders he was going to perform. He sent forward a few shipments, which although not very large were quite extensive enough to clean him out in about a couple of months or less. Since that time several other trial shipments have been sent across the Atlantic, but unfortunately they led to no satisfactory results. Still we do not wish to throw cold water on the endeavors of our English friend who feels like introducing Canadian eggs into the markets on the other side. It is understood that he has been authorized to draw on a certain London bank 30s. per case of 100 dozen, which means about 7½c. per dozen. We wish him every success, and hope that he will be enabled to accomplish what others have signally failed to carry out.—The Trade Bulletin.

GROWTH IN DANISH DAIRY INDUSTRIES.

From the last annual report of the Danish Agricultural Department, as quoted in the report of the British Consul at Copenhagen recently issued by the Foreign Office, it appears that since the mechanical cream separators were introduced into Danish dairies, about ten years ago, the effect in increasing production has been enormous. From 1883 to 1885 the exports of butter rose from 19,000,000 lb. to 26,000,000 lb., and then, ascending by what may with truth be termed "leaps and bounds," it attained its present figure, estimated to be not much under 60,000,000 lb. annually. Instead of exporting grain, the country now imports large quantities of corn and other food stuffs. The adoption of the separator has had a great deal to do with these changes, for not only can 10 per cent. more butter be extracted from a given quantity of milk than was possible under the old system, but greater quantities of milk can now be dealt with, and worked up at once into an article of export. Recent attempts to introduce a machine which will simultaneously turn out butter and skimmed milk have so far been unsuccessful. The number of associated dairies continues to increase, while many of the old ones are being enlarged and improved. Taking the country over, they are said to have given satisfactory results. With regard to feeding cows, it appears to be generally admitted that one pound of colza-cake is a necessary ingredient, and to its employment is attributed the position which Danish winter butter has been able to maintain in the English market. Some difficulty is experienced in obtaining competent dairy hands. On many of the large farms only one thoroughly efficient and highly-paid milkmaid is kept, who has under her ordinary farm hands who are paid 3¼d. for each milking, with the early meal thrown in. It is now regarded as a matter of essential importance that cows be groomed and curry-combed every day, and not occasionally only. Much of the excellence of the milk depends on the care of the dairy women, and it was feared that when associated dairies were first started that the farmers' daughters would take little interest in such matters, but this does not appear to have been the case.—Manchester Grocers' Review.

LONDON GROCERS' ORGANIZE.

A meeting of the retail grocers of London, Ont., was held on Friday night for the purpose of forming a protective association. There was a large attendance. The objects of the association are the collection of debts and the prevention of imposition being practised upon the members by those who are not in the habit of paying for their groceries. The President is Mr. A. McCormick; the Vice-President is Mr. W. H. Ferguson; Treasurer, Mr. Robt. Sharpe, and Secretary, Mr. J. B. Smyth.

Hiram Walker & Sons recently shipped a consignment of whiskey to Buenos Ayres, S. A.

STEEL, HAYTER & CO
IMPORTERS OF
INDIAN TEAS
Direct from their estates in Assam.
Assams, Kangras, Darjeelings and Indian Oolongs in stock.
PROPRIETORS OF THE WELL-KNOWN
"MONSOON" BRAND.
SAMPLES AND QUOTATIONS ON APPLICATION
11 & 13 Front St. E. Toronto.
Calcutta and London Firm: Octavius Steel & Co.
Telephone 2354.

The Badgerow-Falconer
Bonded Vinegar Manufacturing Company
Highest Medal Award Toronto Exhibition.
Telephone 1261 69 & 81 Jarvis St., Toronto.

FREDERIC JAMES GIBSON,
Broker and
Manufacturers' Agent.
Samples and quotations solicited from canned goods packers and manufacturers of grocers' goods.
33 Wellington St. E., Toronto.

Blackley & Anderson,
TORONTO & HAMILTON
Accountants, Assignees, Receivers.
Toronto Office
37 YONGE STREET,
Telephone No. 1716.
Hamilton Office
2½ JAMES ST. South,
Telephone No 73.
Cable Address "JUNIOR." eow

ROSS'S ROYAL
BELFAST
GINGER ALE
IS THE
BEST IMPORTED
Ross's Royal Soda Water.
" " Seltzer Water.
FOR SALE BY
ALL FIRST-CLASS GROCERS.

EDWARD
ADAMS & CO.
ESTABLISHED 1846.
Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,
Tobaccos, Wines and Spirits
95 & 97 Dundas St., London, Ont.

Geo. Robertson & Son.,
WHOLESALE GROCERS
Ontario Street,
KINGSTON, ONT.,
CANADA.

ELLIS & KEIGHLEY,
IMPORTERS AND MANUFACTURERS.
COFFEES, SPICES, MUSTARD,
EMPIRE BAKING POWDER,
DANDELION COFFEE,
Puddine, Jellyine, Etc., Etc.
BAY STREET, - TORONTO.

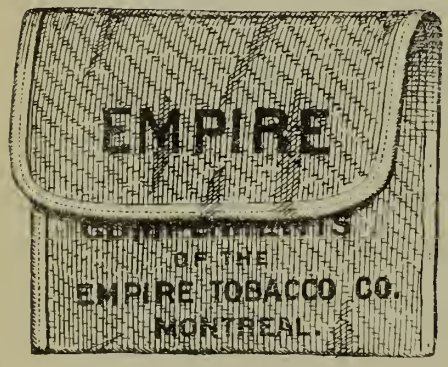
Batger's Jams,
All varieties.
Batger's Marmalades,
University and Orange.
All New Season Fruit, best in the World, packed in pound glass, two, four and seven, new style easy opened tins, at selling prices by
JAMES TURNER & CO.,
WHOLESALE GROCERS,
HAMILTON.

EMPIRE TOBACCO COMPANY'S COLUMN.

The keenest retailers of the country buy direct from the Manufacturers.

Why should not you do so?

Send for our price list, or write and tell us the the brands you now sell



and we will send you goods that will please you, Sure.

We are the friend of the retailers.

If our goods please you, tell your friends about them.

Please Name This Paper.

DRUM TAPS.

Leaves from the Diary of a Commercial Traveller.

BY WM. H. MAHER.

CHAPTER IV.

I took out my order-book for my first order, entering the name, E. Z. Atkins, Paris, at the top of the first page, and then the time, sixty days. "Well," said I, "what will it be first?"

"Shovels and spades," was answered; so we began there. Pretty much all I knew of them was written in my book; whose manufacture they were, what they cost, and what they ought to sell for, providing I could get it. The programme seemed to be like this: Mr. Atkins would take down a shovel, look at the label, and then ask, "Have you Rowland's shovels?" and I, with my book before me, answered, "Yes, sir."

"What do you want for them?"

"Six dollars."

Then he consulted his cost mark, and asked again, "Is that the best you can do?"

"That's the bottom."

"Well, send me half a dozen."

Next we came to spades. "What do you say you get for spades?" is asked.

"Same as shovels."

"Well, you may send me half a dozen of them."

When I had that item down I turned for the next. "Well, I can't think of anything else this time; if these goods come out all right I'll try you again."

Bless me! I was surprised. I had expected a big order, and here I was put off with two items amounting to $6. I couldn't give up just yet. "How about manure forks?" I asked.

"I don't know; yes, we ought to have half a dozen."

"I have no doubt," said I, "there are a great many odds and ends you would think of if you were to look over your stock. Let me mention articles as they are on my book and you may recall something you are out of."

So I "began at the beginning," and the beginning was such articles as began with A.

"How about axes? Do you need any?"

"Well, there! I had forgotten axes. Yes. Whose do you keep, and what are they worth?"

I answered both questions satisfactorily; and added a box to the order. Then I went on: Augers, awls, bits, butts, bolts, brushes, braces, etc., along through the book. I picked up a great many items from him, and, as I wrote each one down, he was certain that was the last thing he wanted. I humored him in this by dropping business for a moment, but returning to it again as soon as I possibly could.

Mr. Atkins was a tolerably shrewd buyer, and I made it part of my business to impress him with my knowledge of the fact; then he had a number of stories at his call, and though I had heard most of them years before, still I followed his narration with the deepest interest, and laughed at his jokes as if they were the best I had ever heard. When we were really through, I had an order from him that covered three pages in my book, and footed up between $90 and $100. As to what my feelings were it is unnecessary to describe them; every one who reads this will at once know that I was supremely happy.

No one who has not "been there" can understand the intense strain upon a man in a two hours' experience such as this. Every nerve and faculty is on the alert, to lead the buyer to do what you want him to do, to keep up his interest, and to convince him often against his will. No attorney pleading before a jury has a greater strain than has the earnest drummer selling goods.

From there I sallied out to try my luck at the nearest "grocery and saloon;" an old rusty shovel hanging in the door giving me hopes of finding a demand there for some hardware. It was a small room; counter and shelves on one side, boxes, barrels and bags piled up on the other side.

The first thing on the counter was a small showcase, and a passing glance into this showed me some cutlery. Around the stove were gathered half a dozen men, most of them smoking, but all of them stopped talking to look at me.

As no one was to be seen behind the counter I concluded the proprietor was among the crowd at the stove, but I did not care to introduce myself to him there. As no movement was made I sauntered to the showcase and began to examine the contents. I heard a chair scrape the floor, and then a man walking toward me. I had learned the proprietor's name from Mr Atkins. As a middle-aged man came in front of me I handed him a card I had ready, at the same time asking if he was Mr. Bender.

He nodded assent, and then looked at my card. I attempted to break the ice by talking about the weather, and he met me half way. When this had gone far enough I prepared for work.

"I see you do a little in hardware, Mr. Bender; have you made any engagements for your spring stock?"

No, he hadn't; it was too early, and times looked so bad he did not expect to buy much.

That was all right; what I wanted to know was whether he had bought or not, and now I knew he had not. The next thing in order was to get him to buy of me.

"Our house," said I, "is anxious to get better acquainted with just such dealers as you; dealers who handle a small stock of hardware, but who want to buy it right, and will stick to a house that does the right thing with them. We want your trade, and in order to get it, propose to make it to your interest in two ways: by selling you goods right, and in helping you select your stock so that you will not have to carry over all the profit in goods from one season to another. Our experience with country trade must be worth something; we know about how many goods it is safe for a dealer in a small town to buy, and if we have his whole trade, it is for our interest to see that he does not overstock himself. The house has sent me out to make just such arrangements as this. I shall come around about every sixty days, and intend to do the fair thing, both for the house's interest and my own. It's money in my pocket to sell you and keep your trade, and consequently it is for my interest to see that you buy goods low enough to compete with your neighbors, and do not buy too many."

I did not say all this in one breath; I brought it in as best I could, but Mr. Bender did not seem to be very much overcome by it, and gave no sign.

"You will need a few farming tools?" I asked.

"Yes, I suppose so, by and by."

"I hope you can find it to your interest to buy of us."

"Maybe I will; I never was in your house,

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO, ONT.

"CLOVER LEAF" LOBSTERS.

First shipment received. Quality unequalled. "Lynx" and "Horse Shoe" Salmon. "Lion," "English Garden," "Delhi," "Sweet Wrinkled," "Little Chief," Canada First and Marrowfat Peas in stock; also Aylmer, Simcoe, Delhi and Boulter's corn, with full lines of all Canned Goods.

Sloan & Crowther

WHOLESALE GROCERS,

TORONTO.

NAGASAKI

JAPAN TEAS,

Pekoe and Gunpowder makes.

Write for Samples and Quotations.

H. P. ECKARDT & CO

Wholesale Grocers,

3 FRONT ST. EAST, TORONTO.

JAMES WATSON & CO.,
Established 1867.

A PICKLING POINTER

AS the pickling season is near at hand, we call the attention of Grocers to our Pickling Spice. Ask your Wholesale House for it—we keep it up to the Standard,—It is not reduced in flavor with low-priced spices to meet the demands for a cheap substitute.

James Watson & Co.,

Coffee and Spice Dealers.

J. F. EBY. HUGH BLAIN.

New Goods in Store.

CURRANTS—PROVINCIALS, PATRAS, and FINEST VOSTIZZAS.

FIGS—ELEMES, 14 oz., 2, 5, 10 and 20 lb. BOXES, and 4 and 5 CRESCENT.

Choice Stocks of New Jams, Jellies, and Fruits, and Canned Goods of every description.

Pure Pickling Spices.

EBY, BLAIN & CO.,

Wholesale Grocers,

FRONT AND SCOTT STS. TORONTO.

[*Established* 1780.]



"LA BELLE CHOCOLATIÈRE."

W. BAKER & CO.'S REGISTERED TRADE-MARK

No Chemicals are used in any of *Walter Baker & Co.'s Chocolate* and *Cocoa Preparations.*

These preparations have stood the test of public approval for *more than one hundred years*, and are the acknowledged standard of purity and excellence.

T. KINNEAR & CO.

Wholesale Grocers, Importers of

TEAS, SUGARS, Etc.

JUST TO HAND:

New Figs, Patras and Vostizza Currants, Valencia Raisins.

SULTANA RAISINS ARRIVING.

47 Front St. East,

TORONTO, ONT.

SMITH & KEIGHLEY

WHOLESALE GROCERS.

The following new fruits are now in store:

Valencia and Sultana Raisins.

Currants in barrels, half barrels and cases.

FIGS.

ALL SIZE BOXES.

SMITH & KEIGHLEY,

9 Front St. E., Toronto

J. W. Lang & Co.

NEW VALENCIAS

NOW IN STOCK,

ex Circassian.

33 Front St. East,

TORONTO.

PERKINS, INCE & CO.

Wholesale Grocers,

TORONTO.

JUST ARRIVED.

New Season's Japan Teas.

WARREN BROS. & BOOMER,

IMPORTERS

AND

WHOLESALE GROCERS,

35 and 37 Front St. East,

TORONTO, ONT.

SUGARS, COFFEES AND TEAS SPECIALTIES.

THE ST. LAWRENCE SUGAR REFINING CO'S

Granulated and Yellows ARE PURE.

NO BLUEING

Material whatsoever is used in the manufacture of

OUR GRANULATED.

CONDENSED MINCE MEAT

Put up in card board box. Packed in ¼ and ½ gross cases.

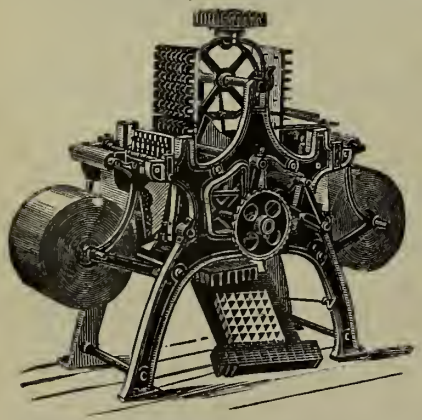
SELLS AT ALL SEASONS.

Will not injure in warm weather. Ask your wholesale grocer for it. Price $13.50 per gross. Patented in Canada.

J. H. WETHEY, ST. CATHARINES,
Sole Manufacturer in Canada.

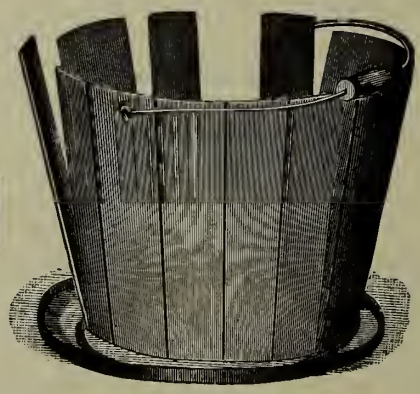
Northumberland Paper and Egg Case Co

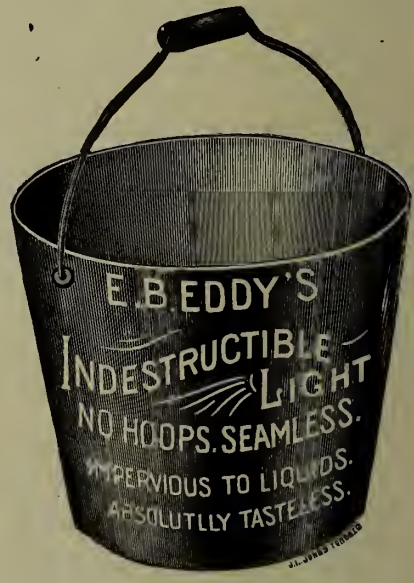
Sole Manufacturers of Machine Made Egg Case Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD, ONT.

CATCH ON!





The Old Wooden Bucket. E. B. Eddy's Indurated Fibre Pail.

The Neatest, most Durable, most Attractive and very Best Ware in the Market! The Cheapest because the most Durable!

These Superior Wares are moulded in one piece from wood fibre. No hoops. No joints. Cannot leak, shrink, swell or water soak. Will not taint milk or other liquids. Proof against hot and cold water, kerosene oil, benzine or naptha.

If your Wholesale Grocer does not keep these wares in stock, apply direct to the sole owners of the Patents and sole Manufacturers in Canada.

THE E. B. EDDY MFG. CO.,
HULL, CANADA

SURPRISE SOAP

A laundry soap guaranteed in every particular.

Surprise yields a good profit to the grocer; is extensively and widely advertised to your customers; and best of all has real merit.

The St. Croix Soap Mf'g. Co.,
ST. STEPHEN, N.B.

but when I am in the city again I'll call in and see you."

"Thank you; if you will do that we will be obliged. We carry a good line of goods, and especially in cutlery. Did you ever see any of our patent butcher knives?"

No, he had not.

I took out of my vest pocket a little knife, a charm, about three-quarters of an inch long, and made to open and shut like a full-sized knife, costing about 75 cents per dozen.

"That beats me!" said he; "see here, boys," and he held the knife toward them. They were only too glad to come up and see what it was I was talking about, but the little toy-knife amused them. We joked about it, and a vast amount of wit was expended over the article, and then it was handed back to me. I promptly passed it over to Mr. Bender. "I shall give you this to defend yourself with," said I.

He was delighted; a child could not have been more so, and insisted on treating me to a cigar. After I had fastened the knife to his watch chain at his request, I then brought up business again.

"As this is my first call on you, Mr. Bender, I hope you won't send me away without a little order. I don't wan't a big order; I know it isn't time for you to lay in a full spring stock, but if there is anything you are out of, why, let me send you some of that. Your cutlery is low, and you know the time to sell it is now, when the men loaf about the store; and I see your stock of files is pretty well run down; if you can do anything for me, I will not forget it very soon."

The little knife had put us on a friendly footing; I saw that he would like to order on my account, but that he did not want the goods. "As to the time," said I, "that shall be satisfactory to you. You see [showing him my book] I sold a good bill to Mr. Atkins, and I gave him sixty days on it; I will do the same by you."

Still he did not like to order. "Have you any one here you could leave in charge of the store a few minutes?"

Yes, there was Jake Frink.

"Then I want you to come and look at my samples. It won't take more than half an hour, and won't cost you a cent."

He did not really care to go, but I rather forced him along, and soon we were before my cards of pocket-knives in the Williams House. They made a grand show; ten cards of knives and thirty knives on a card. Bender praised them, and while he praised them I took out my order book. When he seemed struck with any particular pattern I tried to get him to say that I might send him some of it, but he was not to be caught. I had given him the good points and price of every knife on the card, and still had not got an order; I was beginning to be afraid that he would escape me. After he was through looking at the samples I made another strike.

"There isn't a really good stock of knives in this place," said I; "the trouble with the merchants is they buy too few styles and too many of a kind; my advice is, a small stock but a large assortment. Don't buy more than a half dozen of any one kind, but buy a good many kinds. I wish you would try an assortment, Mr. Bender."

"What could you give me a nice assortment for?"

I figured a minute. "I can give you twelve half-dozens for $30."

"Which are the twelve?"

I picked them out.

"Well," said he, "you may send them along."

TO BE CONTINUED IN NEXT EDITION.

THE MARKETS

TORONTO, October 9, 1890.

GROCERIES.

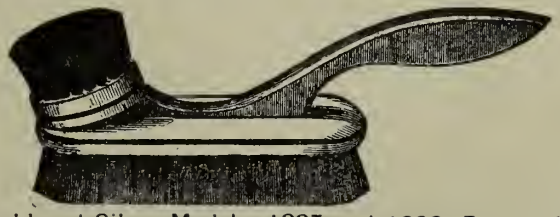
There has been no perceptible change from the even tenor which our report showed to be the leading trait in the character of last week's trade. The two weeks compare very equally as to bulk of business done, but this week the drift of the trade is not so general as it was the week before. Business this week has been stronger in dried fruits and the delivery of canned goods than in any other department. The trade in sugar has been a quiet one, and the demand for tea has abated considerably. Payments have been only partially satisfactory.

CANNED GOODS.

Up to the present the extent of the tomato pack has been an open question, with the weight of probability, in our opinion, strongly on the side of a prospective shortage. The test of an active demand is now settling the question, and is confirming the view of the matter we formerly expressed. The stock is undoubtedly short. Many of the packers are asking a release from the obligation to supply all they contracted to supply, some being 1,000 cases short in each of several orders, others being still further behind their engagement. They plead cloudy, cold weather, and frost. One firm of packers is trying to buy stock from the jobbers to eke out the complement of orders it can but partly fill. Jobbers who had no confidence in the firmness of the market are now paying good prices to other jobbers who had. Two large holders have refused $1.10 for round lots of tomatoes. The inquiry for this line of goods is now strong, so many having refrained from ordering before on account of the uncertainty of the market. The position of all canned goods is improved. One jobbing house has instructed its travellers to leave the canned

THE LONDON BRUSH FACTORY,
61 and 65 Dundas Street,
MANUFACTURERS OF

EVERY KIND OF BRUSHES HANDLED BY GROCERS' TRADE



FULL STOCK OF CARPET SWEEPERS.

Awarded Gold and Silver Medals, 1887 and 1888, Bronze A.D. 1889.
Send for Illustrated Price List with Discount Sheet
THOS. BRYAN, London, Ont.

SELECTED VALENCIA Raisins.

ESTABLISHED 1869.
STANWAY & BAYLEY.
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST. TORONTO.

Evaporated Apples

MARKETS—Continued.

goods trade alone till all present orders are filled. Corn and peas, like tomatoes, are very firm. Salmon is reported, by private advice, to have gone up 5c. per case on the coast, but the report lacks verification. Maple Leaf salmon has been sold very low on this market, a couple of cars having been placed to arrive at $1.25 to $1.35. It is doubtful if further orders could be filled at that figure.

COFFEES.

The increased value of Rios is the only change in the coffee market. In all other lines the old firmness is maintained, without advance. The National Grocer says :—Coffee will be more plentiful than was generally anticipated if the receipts which have recently been coming forward at both Rio and Santos are any criterion of what we may expect for the rest of the season. The receipts at Santos for the last two weeks have been no less than 191,000 bags against 107,000 bags for the corresponding period of last year, which indicates an increase of almost one hundred per cent. It is also asserted that the receipts at Rio will show a considerable increase, is not such an increase as those of Santos. Already these large receipts are having a decided influence upon the market, and the firm offers that have been received from Rio indicate that there is a decided weakness in that quarter.

DRIED FRUIT.

The later arrivals of Valencias have brought prices down to 7½c., and at that price trade has taken up a large share of the stock so far received. The next receipts will be by direct shipment from Deina, and prices will take another descent. At about the middle of the month the first of these shipments will reach our market. Sultanas yet run at 13 to 16c., but if the stock had to be bought by importers now, the lower figure would be out of the question, owing to advance of nearly 3c. at the source of supply. Stocks of new currants are now ample for the requirements of the demand. New Vostizzas in cases are 9 to 9½c. There are a few old Vostizzas in cases at 6¼c. In a week or two all the deliveries of currants will have been made by the exporters. A very fair demand for figs in ten and twenty pound boxes is also operative.

NUTS.

The trade in nuts is quiet. Ivica almonds are a little easier, selling now at 13½ to 14c. There are no Brazil nuts, Grenable or Bardeaux walnuts in stock. Roasted peanuts are up three or four cents, and are now quotable at 17 to 18c. Green peanuts are also higher, their price being 13 to 15c. The New England Grocer says :—Nuts are moving up, especially almonds, filberts, walnuts and Brazil nuts. The likelihood is that they will stay up, too, and perhaps go higher. The almond and walnut crop in Brazil is very short. In Tarrangona, an island in the Mediteranean, where almonds are very largely raised, cholera now prevails, and the crop stands a very poor show of being picked. California will only show a fair crop of almonds and these will fetch high prices along with the European article. The crop, taken altogether, is inclined to be inferior in quality as well as scarce. California walnuts are plentiful, but are thicker shelled and not nearly so good in quality as the European. Brazil reports a short crop in Brazil nuts also. These nuts are all conveyed to London, from whence we get our supplies. Pecans are mostly raised in Texas. The crop is good in quality but small. Pecans that a year ago could have been bought for six cents now bring eight and nine cents. The new nut crop will begin to come in generally from September on.

THE
McKinley Tariff
WAS PUT INTO EFFECT ON THE
6th inst.
—THE—
IMPERIAL PRODUCE CO'Y.,
OF TORONTO, LTD.,
69 Front Street East,
—AND—
LONDON, ENGLAND,
can give valuable information
as to the
British Markets for Eggs.
CHOICE APPLES
will also bring grand returns this season,
under their system of re-packing
into fancy packages.
Consignments of all kinds of Produce,
Game, Poultry, etc., solicited.

RICE AND SPICES.

Rice has made an advance, a movement which was long expected, on account of untoward weather in the centres of production, which greatly shortened the yield. The stocks now in wholesale hands here are light, and supplies can not be laid in except on the basis of the outside advance. Sago and tapioca are lower.

SUGAR.

On Saturday the price of granulated and all white sugars declined ⅛c. The prices now are 7c. for quantities of 15 barrels and over, and 7 1-8c. for quantities below 15 barrels. Yellow sugars are unchanged. Trade has been very quiet, and seems not to have been affected by the lowering of the market. Willett & Gray, New York, write as follows of the sugar situation for the week: Raws declined 1-16c. for centrifugals. Refined unchanged. Receipts, 22,009 tons; meltings, 23,719 tons. Total stock in four ports, 65,201 tons, against 97,825 tons last year, a decrease of 1,710 tons for the week. The market has been quiet and steady and without special feature during the week. Total stock in all the principal countries by latest uneven dates is 379,077 tons, against 400,000 tons at the same time last year. Regarding the month they say: In September the receipts were 76,985 tons and the meltings 109,598 tons, thereby reducing stocks 32,613 tons for the month. The meltings exceeded the meltings of September, 1889, by 35,418 tons, and shows a large increase for the year, notwithstanding the absence of fruit crops this year, which goes to show that the lower prices for refined (over 1c. per pound) are having a great effect in increasing the consumption of sugar in the United States.

SYRUPS AND MOLASSES.

Syrups are scarce and higher, Redpath's having advanced ¼c. per pound, or 3½c. per gallon. The reason is that former prices were too low. The stiff prices of molasses still hold, and if the bent of the market were not restrained by doubts that stock held here by United States buyers might be sold here, there would be a further advance now.

If the stock bought on the Montreal and Quebec markets by a Boston operator be shipped out of the country, instead of being sold in it, prices may be expected to move on.

It is learned that the ship Eden's cargo of 691 puncheons of molasses has been bought up by Mr. W. A. C. Baldwin for the Bostonian, who is cornering the market. The price paid is said to be close upon forty cents, and the thirty-nine small packages went at the usual advanced.

TEAS.

There is not the same activity in the tea market here that was observable last and several antecedent weeks. There is still a good demand for cheap teas, either Japan or Young Hyson, but what probably has modified the demand to its precent state is the difficulty even impossibility experienced by importers and jobbers to supply such teas. In blacks, which comprise the fullest stocks of cheap grades, there has been a very dull week's business. There is a fair import inquiry for low-grade Young Hysons. The enquiry for Indian is good. In London, although the quantity of Indian tea brought forward showed a large increase on that of the preceeding week, the market remains strong. There has also been a good assortment of tea of fair quality, and the demand continues active for all grades. The finest kinds, of which there was an improved supply, were briskly competed for, and well maintained previous rates, while some of the Darjeeling growths brought higher prices. Medium grades also met with a good enquiry, and values generally were well supported. The lower descriptions, however monopolise the principal attention, and have been eagerly bought at firm to advanced rates, which proves that the trade were comparatively bare of stock. But when these requirements are to an extent satisfied, considering the largely increasing imports, it is not improbable that a reaction will take place, as present rates are from 1d to 1½d higher than last season. Ceylon teas are in good demand, and as a rule went firm,ofen selling at advanced prices.

PETROLEUM.

The prices of Canadian and Carbon Safety have gone up, a cent and a cent and a half respectively. This was expected on account of the strength of the market for crude. There is a very fair trade now done in refined.

DRUGS AND CHEMICALS.

Borax has advanced a cent from both its lowest and highest points of a week ago. Castor oil has also moved up one cent higher. Glycerine has declined two cents from it lowest quotation and four cents from its highest of a week ago, quoting now 20 to 21c. Trade is fairly good.

BUTTER AND CHEESE.

The butter market is very conservative, its predominant characteristic, the poorness of the stock offered, remaining unchanged and overruling the other circumstances of the market as price, demand, etc. There is as small a proportion as ever in the first class, there is two small a proportion of medium, and the quantity of poor is enormous. There is a steady demand for good, to which the supply is very inadequate. Choice dairy

MARKETS—Continued.

tubs go at 15 to 16c. medium tubs are 10 to 12c. large rolls are 14 to 15c. and pound rolls ars 16 to 18c. Of the latter there is a very good proportion of fine butter. Creamery tub is 20 to 22c., and creamery rolls are 22 to 24c.

Cheese is firm at 9¾ to 10c.

COUNTRY PRODUCE.

APPLES—Are worth $2 to $2.50 per barrel. Though the crop is short buyers are not taking it for granted that prices will be extremely high.

BEANS—Growers are offering at $1.80 to $1.90, but buyers are not eager to contract for deliveries. The old crop is all but absorbed, and there is only a slight hand to mouth trade being done.

DRIED APPLES—Are very scarce and firm, the price running from 7 to 9c. according to the view of different dealers There is but little old stock, and there is no new yet in anybody's hands here.

EVAPORATED APPLES—The new stock is held very firmly by all who have any of it. There are some dealers from whom nothing can be bought under 15 to 16c. and there are others who will sell all they have for 13c. The market is not settled yet.

EGGS—The egg market has not yet collapsed under the incubus of the McKinley Act. The prices did give 1c. on Monday, leaving 18c. a firm figure, but there is no surplus of stock yet visible on the market. The time of year is one in which there is usually no plethard of eggs, so that a depressing effect of the new United States duty is not apt to be felt just now.

GAME—Partridges are 50 to 55c. per brace, and ducks 30 to 50c. per brace.

HAY—Baled is unchanged at $9 to $9.50 and in liberal receipt on this market. Farmers' street supplies are also plentiful, and tend to keep the price of baled down.

HIDES—There is no alteration in the hide market. Cured are 8c., and No. 1 green cows' are 7c., No. 2 being 6c.

HONEY—The market is steady and buying is fairly active from producers. Clear honey is 12½c. for good, 11c. for medium, and 7 to 8c. for low grades.

HOPS—The price of the new crop is yet in statu quo as it were. Holders continue to evince faith in the firmness of the market, which they expect to be maintained. The prices yet asked are from 30 to 35c. Last year's crop seems to be about consumed, as dealers can scarcely get any for good offers, 16 to 20c. failing to bring any quantity on the market.

OATS—Are still coming in at 40 to 42c. on track.

ONIONS—Are $1.75 to $2, with a fair amount of business being done between large dealers and producers.

POTATOES—The market is likely to be overstocked if unlooked-for relief is not afforded by increased internal consumption or exportation. The price is now down to 50c. for car lots, and the supply is large. The market has become so dull that holders outside are trying to get their stock sold on commission on this market. Street receipts are also numerous. Out of store, prices are 60 to 65c.

POULTRY—Ducks are 60 to 65c.; chickens are 50 to 60c. per pair, and turkeys are 10c. per lb.

SKINS—Sheepskins are unchanged, 85c. being a steady price.

STRAW—Good oat is worth $5.50 to $6, and is not plentiful.

TALLOW—Rough is 2c., and rendered is 5½c.

WOOL—Is 20c. in the fleece, and clothing wool is 22c. The enforcement of the McKinley Act brings to a close the spell of brisk exportation that we have lately had.

FISH.

The arrivals on the market of smoked fish have caused the demand for lake fish to be rather quiet. Shipments this week are larger than last week, causing the prices in some classes to decline. The supply of trout is more plentiful this week. The close season for trout and white fish comes in to effect next month. There are more salmon received at present than there is call for. The lake herring catch is usually at its best in September and October, although this year the local fish dealers report the catch throughout those months to be smaller than it was in August. The sale of pickerel was mostly to the United States, but since the McKinley bill has come into effect the shipments have been limited. The fish dealer cannot get enough black bass to supply the demand. The sale of pike is generally transacted when other fish are scarce. The following are the prices: Trout, 6½c.; white fish, 7c.; British Columbia salmon, 14 to 15c.; lake herring, $3; per hundred by count; pickerel, 5c.; black bass, 9c.; pike, 4c.

GREEN FRUIT.

The present month is part of the interval that lies between seasons, and which is therefore, usually a very quiet time with the dealers in green fruit. It has been particularly so this autumn, and the quantity of stock handled has been small. The two indispensable conditions, a sufficiency of stock and an adequacy of demand, have both been lacking, and trade has taken quite a rest. Jamaica oranges are worth $7 to $7.50, and Messinia lemons are $7. Malaga lemons are expected next week. The banana trade is virtually done, the residue of the stock going off at 75c. to $1.50.

PROVISIONS.

There has been no decline from the active trade which has been kept up from midsummer. The stock of smoked meats is dwindling down, and the supply of hams is almost depleated. Packers expect to have some new hams soon in stock. Hogs are arriving rather freely.

BACON—Long clear is 8 to 8¾c. Backs are 10½ to 11c. Bellies are 10½ to 11c. Rolls are 9½ to 10c.

DRESSED HOGS—Are worth $6.to $6.25.

HAMS—Are firm at 13c. for smoked, and 11c. for sweet pickled.

LARD—Is 9 to 9½c.

MESS PORK—Is $15.00 to $16.50.

SALT.

The Toronto Salt Works has been unable to transact any sales this week, on account of the difficulty of getting crude stock to the refineries. The railway companies have been unable to supply them with cars, owing to the recent heavy transit of barley. The prices are the same, large lots selling at $1.40 for bbls; 70c. for sacks, and $1.20 for dairy. Smaller quantities sell at $1.50 to $1.55 for bbls.; 80 to 85c. for sacks, and 40 to 45c. for ¼ sacks.

DRY GOODS.

The movement of trade has been strong and steady, business being better this week than it was a week ago. There have been no changes in prices, but the manufactured cotton market is in a state of suspense, owing to uncertainty as to the upshot of certain operations that are now in course. The consolidating of the different cotton firms into one concern by the purchase by a syndicate of all interests in present hands is not yet an unlikely event.

MONTREAL

MONTREAL MARKETS.

OCT. 9, 1890.

GROCERIES.

The feature of the market during the week has been the activity in dried foreign fruits, particulars of which are appended. Otherwise there has been no particular feature here, although in a general way matters are rather quiet; a fair distributive trade has been doing.

DRIED FRUIT.

An active business in dried foreign fruit to arrive has been one of the features of the week, the bulk of the Dracona's cargo having been already turned over, and beyond one lot which the importer is holding there is very little in first hands. It seems, therefore, as if these jobbers who have been holding off for more favorable terms would be disappointed, as besides this lot, there is but little in first hands, and the holder in question it is claimed prefers to hold at the moment. The Dracona, which is now at Quebec, brings out about 68,495 half boxes and 600 quarter boxes of Valencias, which, as we have said have been pretty well cleared out of first hands, except the lots that were imported by jobbers direct. The Escalona which was delayed at Cadiz, and which sailed on the 3rd, has only 30,000 boxes, while the Florence, the last direct steamer, now loading at Drina, is only expected to bring moderate supplies. Therefore, the total direct importations of Valencia fruit into Can-

The Thrifty Housewife

Is always on the LOOKOUT for LABOR-SAVING DEVISES, whereby the HOUSE-WORK can be LESSENED. An article that saves LABOR, TIME and DIRT must be INVALUABLE in every HOUSE. Such an article is the NEW IMPROVED SILVER STAR STOVE POLISH. This Polish entirely SUPERCEDES all the OLD FASHIONED DOME and OTHER leads just as the ELECTRIC LIGHT SUPERCEDES THE CANDLE and LAMP. By the use of the SILVER STAR STOVE POLISH more than HALF the TIME and LABOR is SAVED as it is all ready for use. Being a PASTE it does not SLOP or SPILL nor does it STAIN the HANDS. It can be USED on a HOT or COLD STOVE, and is altogether the MOST PERFECT STOVE POLISH of the Day. Be sure you get the SILVER STAR put up HANDSOMELY in 3 doz. hinged cases, each case containing show cards and advertising matter. This Polish will not dry up or eat the tins. For sale by all wholesale dealers and by

F. F. DALLEY & CO.,
Hamilton, Canada,
Proprietors.

MONTREAL Markets continued.

ada will fall far short of the average. On the other hand the consumption is increasing yearly, and is now estimated at 300,000 packages. It would seem, therefore, as if the stocks would run light this fall. The Escalona will not arrive until the end of November, and the Florence some time in November, so that there is a possibility of fruit being wanted before they arrive. The basis on which business to arrive has been done is 6 to 6¼c. as a rule, although some who got frightened offered some for less, and are sorry now that they did so. One dealer has cleared out the balance of his lot of ordinary to arrive at 19s. 6d. and his layers at 24s. 6d. ex Dracona. There are a few thousand boxes of currants also on board of her, which have been selling at about 5¾ to 6c. Otherwise there is no change.

GREEN FRUIT.

In green fruit there is nothing particular to mention. We hear of nothing in apples since the business noted last week except a jobbing trade on spot on a basis of $4 for Fomeuse and Alexanders. Jamaica oranges are selling in a jobbing way at $5 to $6. There are about 600 crates of Spanish onions on the Dracona, and they are held at about 90c. to $1.00, and we quote $1 to $1.10 as a range, so that it does not seem likely that we will see the low prices that prevailed last fall owing to heavy supplies.

SUGAR, SYRUPS AND MOLASSES.

The stock of raw sugar with the exception of one lot that is pretty firmly held is all out of first hands, and its position remains about the same. Refiners have not evinced any change in their position either, but with an easy feeling elsewhere it is not expected that prices will change but keep about steady. Refined sugars on spot are worth about 6¾c. for granulated, and 5¼ to 6c. for yellows. There is no change to note in syrup, there being a fair demand at steady prices. Ordinary grades are worth 3⅞ to 4c., while extra brights are quoted firm at 4½c. per lb. Molasses has shown no new developments since the recent deal. Stock is held firm at 40c.,but in the absence of business the figure is a nominal one.

TEA.

The tea market rules quiet and there is some difference of opinion between buyers and sellers regarding prices. This feeling will continue until the Duncan sales, which take place on Thursday, are over. The total quantity that will be offered at these comprise 5,000 packages including 2,500 half chests of Japans. When this sale is over the market no doubt will pick up.

SPICES.

Spices have shown no change during the week. There has been a moderate jobbing movement of Pimento, Jamaica ginger and pepper at steady prices.

HOPS.

There has been no new developement in this market during the week. No business of consequence is reported except the report that an Ontario dealer has been offering new crop laid down here at 30c. and made sales at that figure but we could not trace it, and as far as we can learn brewers continue to hold off actuated by the idea, that in so doing they will be able to force sales by some needy holders in the country. Consequently prices are still nominal but we do not think that anything could be touched in the country under 25c. and perhaps little at that.

EGGS.

The McKinley bill and its effects was instrumental in creating a quiet egg market on spot during the past week as trade was very active in the country and in the west where stock was being rapidly forwarded across the line. This made matters rather quiet here with light receipts comparatively and prices were steady at 16½ to 17½c. This week however receipts are naturally expected to be somewhat larger, but not excessively so as the impression is, that there has been a good clearance.

PROVISIONS.

The provision market has been characterized during the week by continued firmness and activity in pork and lard, indeed some refiners have been refusing orders for the latter. Smoked meats have been rather quiet. We quote:—Canadian short cut, per brl, $17.50 to $18; mess pork, western, per brl, $16.50 to $17 ; short cut, western, per brl, $17 to $17.50 ; hams, city cured, per lb., 12c to 12½c; hams, canvassed, per lb, 12½c to 13c ; lard, western, pails, per lb, 9 to 9¼c; lard, Canadian, in pails, 8¼c to 8½c ; lard, C. O. P., 10½c ; bacon, per lb, 9 to 10c ; lard, com., refined, per lb, 8 to 8½c.

CHEESE.

The week has not developed any material change in the position of this market. Business during the week was of an irregular nature, as cables were generally unfavorable, so that transactions were generally in odds and ends, which could be picked up at a fraction under 10c. Some of the lots graded pretty fine according to all accounts. In fact the bulk of recent business for some time back has been in stock of this kind, and most of the large shipments this week are Augusts which grade as high as Septembers tor English bids, which will not permit of any general business in this line of stock. This is evidenced by the fact that factorymen are as stiff-necked as ever, and will not part with their holdings, except at a fraction over 10c, while their was purchasing in the Townships at 10 to 10⅛c., and at the wharf here of French country make at equivalent rates. However, the market as regards new business in a shipping way rules dull, and the impression seems general that September's should go for near the value of August's. The shipments last week were almost 78,000 boxes, or 29,000 more than for the corresponding period last year, while the stocks in Liverpool on the 1st were 112,000 boxes, or 25,000 less than expected, and only 13,000 more than those for the same period last year, which would indicate a pretty steady movement as our aggregate shipments this year have been considerably in excess. We quote as follows the figure for September's being nominally : Fine September's, 10 to 10½c.; late made August's, 9⅝ to 9¾c.; early August's, 9 to 9⅜c.; finest July's, 8¾ to 9c.; medium grades, 8c.; cable, 45s.

BUTTER.

The butter market rule unchanged. The jobbing demand for parcels of select late makes continues and this leads to some odd purchasing in the country at long figures, but we cannot ascertain that it has been extensive. Values are too high for export ideas. We quote : Late made creamery, 20 to 22c.; Summer makes, 17 to 18c.; Finest Townships dairy, 18 to 20c.; Western dairy, 14 to 14½c.; Medium do. 10 to 12c.

FLOUR AND GRAIN.

The flour market has not shown any material change during the week, and busines has continued to be of a jobbing character, with no apparent desire to talk business in a jobbing up way, and new wheat flours are offering somewhat easier, but old wheats are pretty firm on the whole. Strong bakers are worth $5.75 to $6, the inside for new wheat, and straight rollers, $4.80 to $4.90 in the same proportions.

In grain there has been nothing doing beyond an odd business in coarse grains. We quote the following prices :—Peas, 75 to 76c per 66 pounds in store, 76 to 77c, afloat ; L. C. oats 42 to 43c ; U. C. oats, 44 to 45c ; corn, 65c, duty paid 57 1-4c in bond ; feed barley, 50 to 52c ; good malting do., 65 to 70c ; rye 63 to 64c.

The stocks of grain in store compared with those of a week ago show a decrease of 3,264 bushels of wheat, 2,640 bushels of oats, 600 bushels of barley, and an increase of 44,089 bushels of corn, 28,878 bushels of peas and 2,724 bushels of rye. Compared with a year ago there is a decrease of 151,170 bushels of wheat; 25,201 bushels of corn, 986 bushels of oats and 7,607 bushels of barley, and an increase of 20,007 bushels of peas and 5,936 bushels of rye.

The stock of flour in store shows a decrease of 600 bbls. compared with a week ago, and 15,051 bbls compared with the same date last year.

T. G. Williamson & Co.,
COMMISSION MERCHANTS.
TEAS, COFFEES, FRUITS, SUGARS, ETC.
42 Front Street East,
TORONTO, ONT.

CORN BROOMS.

We offer the following special lines for strictly first-class trade, made of new season's corn. Handles striped and varnished.

30. "Ideal." 30.
25. "Royal." 25.
20. "Anchor." 20.
15. "Crown." 15.

You can make a good profit on these lines, please your customers and increase your trade.

We also show special new lines for fall trade in

Stove, Scrub and Shoe Brushes, Woodenware, Baskets, etc., etc.

SAMPLE ROOM : 80 York St.

Chas. Boeckh & Sons,
Manufacturers,
TORONTO, - ONT.

Munn's Pure Boneless
CODFISH

In pressed 2 lb. Bricks, packed in 5, 10, 20 and 40 lbs.
This fish is cut from the largest Newfoundland codfish, and the quality is unsurpassed.

APPLY EARLY.
STEWART MUNN & CO. - Montreal.

CREAMERY MEN AND MERCHANTS

Holding butter of good quality are requested to correspond with

T. W. CLARK,

Commission Merchant and Wholesale Dealer in Butter and Eggs.

Consignments solicited and business transacted for Ontario and other Eastern Canada Merchants.

VANCOUVER, B.C.

References : Bank of British Columbia, Bank of British North America.

W. RYAN

Produce and Commission Merchant,

72 FRONT ST. EAST, Toronto, Ont.

—DEALER IN—

Mess and Shortcut Pork ; Long, Clear Breakfast and Roll Bacon ; Hams ; Lard ; Dried and Evaporated Apples.

SPRUCE BUTTER TUBS, 50's, 30's, 20's.

Consignments of Eggs and other Produce Solicited. Egg Carriers supplied.

J. F. YOUNG & CO.

Successors to YOUNG, ANDREWS & Co.,

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

We solicit your consignments. We do not speculate on your produce, we sell to the best advantage for you. We handle everything that the country merchant requires to send from home to sell. Our warehouse is in the centre of the commission business. Our cellars are airy and cool. Send us a small trial lot.

J. F. YOUNG & CO.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

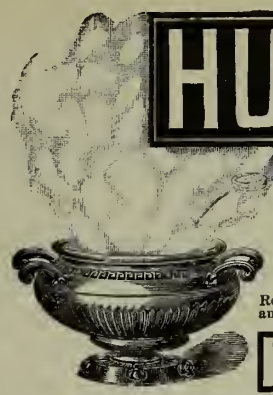
To Country Merchants and Dealers.

THE undersigned solicits consignments of Butter, Eggs, Poultry, Apples, Potatoes, Pork, Beef. Liberal advances made. Correspondence Solicited.

AARON CHILD,

Retail Grocer and Butcher,

1124 Queen St. West, Toronto.



HUCKINS SOUPS

Tomato, Mock Turtle,
Ox Tail, Green Turtle,
Pea, Julienne,
Beef, Vermicelli,
Chicken, Terrapin,
Macaroni, Consommé,
Okra or Gumbo,
Soup and Bouilli,
Mullagatawny.

RICH AND PERFECTLY SEASONED.

Require only to be heated, and are then ready to serve. | Prepared with great care from only the best materials. | Have enjoyed the highest reputation for more than 32 years.

TEST FREE

Send us 20 cents, to help pay express, and receive, prepaid, 2 sample cans of these Soups, your choice.

J. H. W. HUCKINS & CO.,
Sole Manufacturers, Boston, Mass.

SOLD BY ALL LEADING GROCERS.

LEONARD H. DOBBIN, MONTREAL. Sole Agent for Canada.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF





1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel luuch baskets
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

OAKVILLE, ONT.

WM. DAVIES & CO.,

TORONTO.

Curers and Packers

— OF —

All Descriptions of Hog Products.

Pure Lard and Sugar Cured Hams and Bacon a Specialty.

The Cowan Cocoa & Chocolate Co. Limited

OF TORONTO,

Manufacturers of

Cocoas and Chocolates.

Hygienic, Iceland Moss, Cocoa Essence, Soluble, Queen's Dessert, Mexican, Sweet Caracas Vanilla, Royal Navy Chocolate, Creams, Coffees and Confectioners' Chocolates, Icing, and Powdered Sugars.

LEONARD H. DOBBIN, Agent, Montreal.

WOODENWARE



The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

Manufacturers of Pails, Tubs, Washboards, Clothes-pins, Candy Pails, Lard Pails, Syrup Pails, also impervious packages for Oil, Paints, Varnish, Pickles, etc. Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

Hams, Breakfast and Roll Bacon,

New curing, now ready.

For Choice full flavor goods send us a Sample order.

Jas. Park & Son,

Toronto, Ontario.

Established 1874.

W. H. SMITH,

Wholesale Produce

Commission Merchant

186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Produce. Consignments solicited. First-class reference

---

McLAREN'S

COOK'S FRIEND BAKING POWDER.

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

The Best Grocers Make a Point of Keeping it always in Stock.

POINTS FOR CLERKS.

It is a common expression with most of us who lead busy lives, that if we had less to do we could do our work much better. We could have time for personal improvement, and for perfecting our plans in a handsome manner. If the coveted leisure has come to us by some chance, we are surprised to see how little we accomplish, and how really interior are the results compared with the old busy days.

The truth is, no one will develop his best powers unless he is pushed. There needs to be always a little more ahead to be done than can be compassed in one day to keep the working powers up to their full strength. Did you never find, on a day when you had very little to do, that it was almost impossible to get that little done? Did you ever find people who abounded in leisure to "have time" to attend to anything you wished done? The people I have known who were the most oppressed with care and labor were those who spent the summer fanning themselver and whisking a fly or two out of their rooms. The flies would come back, and there they were, with all their work to do over again, and "that was the way it was the whole long summer."

You can put in the whole time doing little or much, according as you are trained to it, and there is no trainer like necessity. If business rushes at your place, so that every one's capacity is taxed to the full all day, you are likely to develop into a wide-awake business man, far ahead of what you would have become in that "easier place" you coveted. Perhaps, too, you are not more wearied when night comes than the clerk where business favors much idleness, with grumbling at the little which has to be done. The grumblers seem to be constitutionally tired. Certainly there is something in a brisk business that should awaken the enthusiasm and give satisfaction to every right-minded employee. He will make a note of how it was brought about, for his own future good, also see how such a large business is successfully handled.

The more you have to do the more you can do, and the converse seems also true. It is hard to gauge an enterprising, healthy man's ability to work. Whatever may be true of an ambitious employer, a clerk does not often break down by over work. He will not be likely to stay long enough for that in these days with a really oppressive employer. The "breaking down" cause should be looked for in the hours after work.

A farmer friend brought home two new chains one day and put them both into service on the farm. After a time one was lost, and years after was found in an old log-heap. They tried to use it, but the links were rust-eaten through and through; there was no strength in them; and it was tossed aside for old iron. The other working chain was worn in places, but bright and strong yet for many a long, hard pull. So idleness will rust a man out faster and sooner than work can wear him out.—American Grocer.

THE "CELEBRATED"

BARM YEAST

Unrivalled for its quick raising powers.

Unequalled for its keeping qualities.

Unsurpassed for the delicious nutty flavor of the Bread.

Supplied Wholesale by

THE BARM YEAST MAN'FG COMPANY,

35 Wellington St. East, Toronto.

TELEPHONE 1920.

W. BOULTER & SONS,

Picton, Ont.

PACKERS OF THE CELEBRATED

LION 

BRAND

Canned Fruits and Vegetables.

Every can has a Lion on the Label. This label is a guarantee to the consumer that the quality is first-class. Ask your Grocer for the Lion Brand. Do not take any other.

Bay of Quinte Canning Factories.

Head Office, PICTON. Branch, DEMORESTVILLE.

ESTABLISHED 1842.

L. CHAPUT, FILS & CIE.,

WHOLESALE GROCERS,

Nos. 2 and 4 De Bresoles Street,

MONTREAL,

SOLE AGENTS FOR

Greenbank's Concentrated Lye.

HUDON, HEBERT & CIE.,

WHOLESALE GROCERS

— AND —

WINE IMPORTERS,

NO TRAVELLERS ON THE ROAD.

304, 306 St. Paul St.
143, 145 Commissioners St. MONTREAL.



Ram Lal's PURE INDIAN TEA

GUARANTEED ABSOLUTELY PURE AS MANUFACTURED ON THE GARDENS IN INDIA.

Put up in lead foil packages, ½ and 1 lb Selling Agents:

TURNER, ROSE & CO., Montreal.

JAMES TURNER & CO., Hamilton.

BAKING POWDER!

IMPORTANT TO THE TRADE.

PURITY, STRENGTH, FULL WEIGHT.



Put up in ¼, ½ and 1 lb. Tins. RETAIL PRICE 10, 15 and 25 cents.

MAKERS WILL ONLY SELL TO DEALERS WHO MAINTAIN PRICES NAMED.

"SUCCESS FROM THE START"

Fully equal in results to any High-priced Powder offered.

This Brand of Powder although on the market a short time only, is now demanded by all our regular trade. It's success has been so well assured as to compel extensive additions to our factory to meet growing demand. "Prices on application." "Mail orders solicited."

Diamond Baking Powder and Spice Mills,

W. H. GILLARD & Co., Proprietors, HAMILTON, ONT.



THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL.

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday s yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, MCGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

RICHARD TEW & CO.

IMPORTERS OF

Crockery, Glassware, China, Lamp Goods, Etc., Etc.,

10 FRONT ST. East,

(Adjoining Board of Trade Building.)

TORONTO.

Please examine our lines of fancy cups and saucers, vases, china cabarets, etc., specially selected for the Xmas trade. With our **ADAR** and **WENEN** glassware—an entirely new line to the Canadian market—we challenge competition. Our varied assortment of Opal Baskets is meeting with large demands. As the most attractive lines are continually running low, the Trade would do well to place their orders at once, and thus take advantage of our leading lines.



ONTARIO.

Dunnville—Crayston, Thos., grocer, etc., deceased.

Hensall—McDonell & Waugh, hardware, dissolved, J. E. McDonell continues.

Sarnia—Lowrie, Joseph, blacksmith and wagon maker, called meeting of creditors.

Toronto—Crichton, John, Great Dominion Tea Co., receiver appointed; Guy, W. J., plumber, assigned to Campbell & May, Toronto; Robb, H. & Co., (co nom) (estate of) dry goods, etc., stock and etc., advertised to be sold by auction on 14th inst.

Winthrop—Sheridan, W. B., grocer, assigned to Robt. Gibbons, Goderich.

Woodstock—McBean, A., hardware, sold out to Gardner & Falls.

QUEBEC.

Montmagny—Lesperance, Narcisse, grocer, deceased.

Montreal—Auclair, J. J., grocer, burnt out, insured; Pelletier & Mallette, grocers, dissolved; Warminton, R. & W., W. & R., tins, dissolved.

NOVA SCOTIA.

Parrsboro—Shipley, Jas., store, assigned.

Sandy Cove (Dighby Co.) — Saunders, Chas. T., store, assigned.

Truro—Forbes, A. & Co., tinsmiths, assigned.

NOTCHES IN HIS HEELS.

"Do you know," said a commercial travelling man, "that I had an experience recently which was not at all complimentary to my vanity. I had occasion to go to San Francisco not long ago, and on the day after my first night on the sleeping car I noticed that notches had been cut in the heels of both of my shoes. I supposed that the porter had done this to identify my shoes, and was disposed to forget the whole affair. I noticed, however, that the porter was assiduous in his attentions to me, although there was a slight, almost imperceptible, touch of hostility in his manner. He was a good porter, however, and when I changed my sleeping car I tipped him liberally. After my first night on my second car, I remembered the notches, and looking at my boot heels found a cross on each. I decided that this was a notice to porters that I was a liberal tipper. Still I noticed the same concealed dislike of the porter, and his earnest desire to please me. I found his services excellent, however. When I took my next sleeper at Chicago, I met there a porter with whom I had traveled before and who knew who I was. While he was brushing me down the next morning, he kept chuckling to himself. 'What tickles you so much, Sam?' I asked finally. He only chuckled and grinned the harder. At last he said, choking with laughter: 'Dey's took you for er spotter, suah.' That meant nothing to me, but Sam explained that the first porter had imagined I was a spy. He found out that I was going to San Francisco, of course, and not knowing how far my wickedness extended, warned all porters whom I should meet. The cross was substituted where the signs changed. There's esprit de corps for you. I should not wear those shoes if I were to start on another railroad journey to-morrow.—Ex.

CLERKS SHOULD READ THIS.

A dealer said to the writer the other day that "the clerks were beginning to be the bosses." Inquiring into the reason why he made a remark of this sort, he said that one of his clerks had insisted on several more dollars a week pay, alleging that he was worth more than he had been receiving, and that he had been offered more by a competitor.

"I do not care to enter into a competition of this sort," said the dealer, "as it will upset all the other clerks, and everyone will want an advance because he thinks he is worth it." The information was elicited that the clerk was worth more as a salesman than any of the others, and had been in receipt only of the same pay.

Now, this is not according to business principles, for the man who is the most valuable to his employer should receive the most pay, since ability to make money for one's employer is certainly the only test that should be made in fixing wages. This employer should certainly grade his one clerk higher, or the others lower.

An old friend of ours in the retail business once told us that he had but one rule for all matters, and that was the rule given above, and when an increase of wages was asked for he had but one reply to make: "Make yourself worth the increase to me, and you shall have it."

This every clerk should bear in mind, that he can make his own wages if he but wills it. There are thousands in the grocery, as well as in all other business lines, who are mere mechanics, and work only for the time when the clock shall proclaim that the time has arrived when the day's work is done. These men are machines only, and can be supplied at any time. They keep their own grade of wages down because they are so numerous that they tramp each other's wants under foot.

But the boy or man whose sole object is to please his employer and learn his business thoroughly, who does not grumble when a belated customer tumbles in to take up five or ten minutes of his time when his hours are over, and who does with good grace whatever comes in his way, can always be sure that he will have his place and good wages.

We notice in many stores of our acquaintance men who have been there for a decade, and who are prosperous and contented. You can guess why this is so, and you must do as these men do, and then you can have what they have.—New Jersey Trade Review.

Rivalry, open, fair, good natured and enterprising, is the life of business.

Master the whole business and the way to fortune has been mapped out.

CHEESE.

FANCY FACTORY CHEESE, ONE YEAR OLD, white or colored, rich, perfect in flavor and condition, the best for choice family trade, single box 12c., in 10 box lots 11½c. A. Beattie & Co., St. Mary's. 49

SITUATION WANTED.

BY A YOUNG MAN—A POSITION IN WHOLESALE or retail store as salesman, four years' experience, best references, not afraid of work. Apply to C, D. D., Box 305, Simcoe. 42

AS BOOKKEEPER OR MANAGER OF STORE, first-class, thoroughly competent, 18 years' Canadian experience; aged 40; strictly temperate; first-class references. Box 112, Collingwood.

DETECTIVE AGENCIES.

HOWIE'S DETECTIVE AGENCY, 86 WELLington St. West, Toronto, Ont., established 1886 Telephone 1309.

Battle & Smyth, Thorold, Ont., Manufacturers of The Japanese Shoe Blacking.

You can lose more than we do by not subscribing for this paper.

To Subscribers.

Those wishing to keep their copies of THE GROCER in good condition, and have them on hand for reference, should use a Binder. We can send by mail A STRONG PLAIN BINDER for 75c., postage prepaid.

These Binders have been made expressly for THE GROCER, and are of the best manufacture. The papers can be placed in the Binder week by week, thus keeping the file complete. Address—

THE CANADIAN GROCER,
6 Wellington St. W., Toronto.

Canadian White Enamel Sign Co.,
Sole Agents for Caesar Bros.
The Most Durable Sign Letter.
4 Adelaide St. W., Toronto.
☞A responsible agent wanted in every town and city.

STUART,
HARVEY & Co.
Importers and
WHOLESALE GROCERS
A Large and Well-Assorted Stock of
Teas, Sugars and General Groceries
HAMILTON, ONT.

BALFOUR & CO.,
IMPORTERS OF TEAS
AND
Wholesale Grocers
HAMILTON.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Oct. 9, 1890.

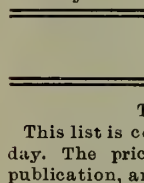
This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

IMPERIAL—ONTARIO AND QUEBEC.



	Per doz.
Imperial 10c. cans	$0 90
" 4 oz. "	1 35
" 6 oz. "	1 85
" 8 oz. "	2 45
" 12 oz. "	3 70
" 16 oz. "	4 70
" 2½ lb. "	11 30
" 3 lb. "	13 50
" 4 lb. "	17 30
" 5 lb. "	21 50

Sold only in cans.

Cottam's Best, in 1 lb tins	3 00
Best in 5 oz. tins	1 10
Cottam's Choice, 1 lb tins	1 75
" " 5 oz tins	70
" loose	10
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb. tins	65
" " bulk, per lb	12

	Per doz.
Empire, 5 dozen 4 oz cans	$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" ½ " 5 lb cans	8 00
" bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases.	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60

BISCUITS.

	Per lb
Arrowroot	$0 11½
Abernethy	9
Ginger Nuts	11½
New York Fruit	15
People's Mixed	11
Pilot Family	6
Snowflake	11½
Magard	15
Soda	6
Soda, 1 lb packages	8
" 3 lb "	21
Sultana, thin	11½
Tea	11½
Wine	9½
Wine, sweet	9

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ¾ "	2 10
" ⅛ "	1 10
Spanish, No. 3	4 50
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jacquot's French, No. 2	3 00
" " " 3	4 50
" " " 4	8 00
" " " 5	10 00
" 1-gross Cabinets, asst,	7 50

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.
Royal Black Lead, per gross..... $1 80

BARRINGER & BROWN.
(Thos. E. Clatworthy, Ag'nt, Toronto.)
Convex Black Lead packed in wood boxes containing 12 card boxes, per box 1 12

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & CO'S.
Parisian Square Blue, per lb..13 to 14c

BARRINGER & BROWN.
(Thos. E. Clatworthy, Ag'nt, Toronto.)
Azure square blue box, containing 8 1 lb. packets of 16 oz., squares, per 8 lb. box 0 89

BROOMS.

	Per doz.
Carpet....4 strings	2 90
X Parlor, 2 "	2 65
Louise 3 "	2 65
1 Gem 4 "	3 25
2 " 3 "	2 65
3 " 2 "	2 20
4 " 2 "	1 95
O Hurl... 4 "	2 65
" 3 "	2 35
2 " 3 "	2 05
3 " 3 "	1 70
OK " 2 "	1 35
Hvy Mill 4 "	3 70

CALVES' FEET GELATINE

G. P. SWINBOURNE & CO.
(Thos. E. Clatworthy, Ag'nt, Toronto.)
Boxes of 4 dz. 6d., and 2 doz. 1s. pack $3 96

CANNED GOODS.

	Per doz	
Apples, 3's	$1 10	$1 20
" gallons	2 80	3 00
Blackberries, 2	2 00	2 10
Blueberries, 2	1 25	1 40
Beans, 2	0 95	1 10
Corn, 2's	1 00	1 10
" Epicure	1 45	1 50
Cherries, red pitted, 2's	2 25	2 40
Peas, 2's	1 10	1 25
" sifted select	....	1 35
Pears, Bartlett, 2's	2 00	2 25
Pineapple, Baltimore	2 40	2 50
" Bahama	2 90	3 00
Peaches, 2's	2 60	2 65
" 3's	3 50	3 75
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	2 00	2 10
Pumpkins, 3's	1 10	1 20
" gallons	3 10	3 25
Raspberries, 2's	2 50	2 60
Strawberries, choice 2's	2 40	2 50
Succotash, 2's	1 75	1 85
Tomatoes, 3's	1 15	1 20
Lobster, Clover Leaf	2 65	2 75
" Tall	2 00	2 20
Mackerel	1 40	1 60
Salmon, 1's	1 30	1 65
" white	1 10	1 25
Sardines Albert, ¼'s tins	11,	11½
" " ½'s "	15,	18
" Martiny, ¼'s "	10,	10½
" " ½'s "	18,	19
" Other brands, 9¾,	11, 16,	19
" P & C, ¼'s tins	20,	22
" " ½'s "	33,	36
" Amer, ¼'s "	6½,	8
" " ½'s "	9,	11

MARMALADE, JAMS AND JELLIES.

CAIRN'S.
(Blaiklock Bros., Montreal, Agents.)
Marmalade. Price, f.o.b. Montreal. dz.

"Home Made," glass 1 lb	$2.35
" White 1 lb	2.25
" " 2 "	4.15
" Stone 7 "	13.20
Scotch White 1 "	2.10



Jams.
Gooseberry
Strawberry
Black Currant.
Red Currant....
Green Gage
Apricot
Raspberry
Damson
Plum
Red Currant and Raspberry

1 lb. white pots, 4 doz. assorted, per doz. $2.35.

Jellies. Red Currant, 1 lb. white. $2.75
Black Currant, 1 lb. white 2.75

DELHI CANNING CO.

Jams, assorted, 1's	2 35
Jellies, 1's	2 25

CANNED MEATS.

CLARE'S.

Comp. Corn Beef 1 lb cans				$1 60
" " " 2 "				2 65
" " " 4 "			5 00	5 15
" " " 6 "			7 75	8 00
" " " 14 "			18 60	19 20
Minced Collops, 2 lb cans				2 60
Roast Beef	1	"		1 60
"	2	"		3 15
"	4	"		5 85
"	6	"		7 00
Par Ox Tongue, 2½		"	$7 25	7 50
Ox Tongue	2	"		4 50
Lunch Tongue	1	"	3 00	3 10
"	2	"	5 25	5 75
English Brawn.	2	"	2 50	2 60
Camb. Sausage.	1	"		2 50
"	2	"		4 00
Soups, assorted.	1	"		1 35
"	2	"		2 25
Soups & Boulli..	2	"		1 80
"	6	"		4 50
Potted Chicken, Turkey, or Game, 6 oz cans				1 50
Potted Ham, Tongue or Beef, 6 oz cans				1 35
Devilled Tongue or Ham, ½ lb cans				1 35
Devilled Chicken or Turkey, ½ lb cans				2 25
Sandwich Ham or Tongue, ½ lb cans				1 50
Ham, Chicken and Tongue, ½ lb cans				1 50

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars,	$9 50
Ditto, 25 and 40 lb pails, per lb.	12½c

J. H. WETHEY'S—ST. CATHARINES.
Condensed, per gross, net..... $13 50

CHEWING GUM.

ADAMS & SONS.

Tutti Frutti, 36 5c bars				$1 30
Sappota,	150	pieces		1 00
Sweet Fern,	230	"		0 85
Black Jack,	115	"		0 85
Red Rose,	115	"		0 85
Barley Malt,	115	"		0 85
Tampico,	115	"		0 85
Lemon Trumps,	115	"		0 85
Magic Trick,	115	"		0 85
Puzzle Gum (new)	115	"		0 85
Bolah " "	150	"		0 85
Taffy Licorice,	72	"		0 50
Caramel Tolu,	72	"		0 45
Adams' N.Y. Gum,	200	"		0 50

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ½'s..6 and 12 lbs..	0 35
Premium, ½'s..6 and 12 lbs...	0 30
Sante, ½'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs.	0 24
Sticks, gross boxes, each...	1 00

THE QUEEN OF COCOAS.
SCHWEITZER'S
COCOATINA
USED BY ALL THE ROYAL HOUSEHOLDS IN ENGLAND & EUROPE
Sole Agent in Canada, THOMAS E. CLATWORTHY, 34 Church Street, Toronto.

Prices Current, Continued—

Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs 30
" Pearl " " " 25
" London Pearl 12 & 18 " 22
" Rock " " 30
" Bulk, in bxs 18

JOHN P. MOTT & CO.'s

R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb	$0 30
Mott's Prepaired Cocoa	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa	40
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs	30
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	24
Mott's Vanilla Chocolate stick	22
Mott's Pure Confec. Chocolate	22c—35
Mott's Sweet Confec. Choc.	21c—28

J. W. COWAN & CO.'s

Cocoas—

Hygieuic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼lb in 12lb boxes	35
London Pearl, " "	30
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence, per doz	1 40

Chocolates—

Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

Thos. E. Clatworthy, Ag'nt, Toronto.)

Schweitzer's Cocoatina, net cash ¼ lb. ½ lb.. per doz	3 29 6 30

WALTER, BAKER & CO

Chocolate—

Premium No. Chocolate, in boxes, 12 and 25 lbs	....
Baker's Vanillia Chocolate, in boxes, 12 lbs	.....
Caraccas Sweet Chocolate, in boxes, 6 lbs., 12 boxes in a case.	.....
Vanillia Tablets, in boxes	.....
Spanish Tablets, 100 in each box, 12 boxes in a case	.....

German Sweet Chocolate—

Grocers' Style, in cases 12 boxes, 12 lbs	.....
Grocers' Style, in cases 24 boxes, 6 lbs	.....

Cocoa—

Puro Prepared in boxes, 12 lbs	.....
Cracked Cocoa, in boxes, 12 lbs., ½ lb. papers	.....
Cracked Cocoa, in bags, 10 lbs	....
Breakfast Cocoa—	
In boxes, 6 and 12 lbs., ½ lb. tins	.....
In boxes, 12 lbs., 1 lb. tins, decorated canisters	....
Broma—	
In boxes, 12 lbs., ½ lb. tins	.....

COFFEE.

GREEN

	c. per lb.
Mocha	32, 35
Old Government Java	30, 33
Rio	24, 26
Plantation Ceylon	29, 31
Porto Rico	23, 24
Guatamala	24, 26
Jamaica	23, 24
Maracaibo	22, 2(

WHOLE ROASTED OR PURE GROUND.
ELLIS & KEIGHLEY'S.

	c. per lb
Java	33, 34
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	33
Our Own "	31
Laguayra "	29
Mocha and Java	32, 33
Java, Standard	33
" Old Government	30, 32
Arabian Mocha	36
Santos	28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs	30
Standard Imperial in sealed tins, 25 and 50 lbs	32
Standard Blend in sealed tins, 25 and 50 lbs	33
Ground, in tins, 5, 10, 15 and 25 lbs	20, 30
Say's Parisien, in ½ and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

SUTTON & CO.
(Thos. E. Clatworthy, Ag'nt, Toronto.)

Pure essence, Gorgona Anchovies, ½ pts. per doz	2 76

FLOUR AND MEAL.

	per bbl.	
Flour, Family	$4 90	5 30
" Manitoba Patent	6 30	6 40
" white wheat patent	5 70	5 80
" Strong bakers'	6 00	6 10
Oatmeal, standard, bbls	4 90	
" granulated, "	4 90	
" rolled "	5 00	
Bran, per ton	15 00	
Shorts	17 00	
Cornmeal	3 50	
" Gold Dust	4 00	
" Imperial	3 75	

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz.	
Cases, No. 1, 2 oz tins	$2 75	$3 00
" No. 2, 4 oz tins	4 50	5 00
" No. 3, 8 oz tins	8 00	8 75
" No. 4, 1 lb tins	12 60	14 25
" No. 5, 2 lb tins	25 00	27 00

FRUITS.

FOREIGN.

	c. per lb.	
Currants, Provincial, bbls	6,	6¼
" " ½ bbls	6¼,	6½
" " cases	...	6½
" Filiatras, bbls	6¼,	6½
" " ½ bbls	6½,	6⅝
" " cases	...	...
" Patras, bbls	6¾,	7
" " ½ bbls	7,	7¼
" " cases	7¼,	7½
" Vostizzas, cases	9,	9½
" " ½ cases	9½,	10
" 5-crown Excelsior (cases)	9½,	10
" " ½ case	9½	10
Dates, Persian, boxes	5¾	6
Figs, Elemes, 14 oz., per box	12½	15
" 10 and 20 lb box	...	13
Prunes, Bosnia, hhds	...	...
" " cases, new	..	...
Plums, French, 55 to 65	...	...
" Bottles, 1's	22	23
" " 2's	37½	40
" " 4's	70	75
" " 7's	1 00	1 10
Raisins, Valencia, off stalk,	..	7½
Selected	9,	9½
Layers	9½	10
Raisins, Sultanas	13½,	16
" Eleme	7½	8
" London Layers	$3 00	3 25
" Black Baskets	4 00	4 25
Lemons, Maiori	7 50	9 00
Oranges, Sorrento	8 00	8 50
" Jamaicas	7 00	7 50
Bananas	0 75	1 50

DOMESTIC.

Apples, Dried, per lb	0 08½	0 09
do Evaporated	0 15	0 16

GLASSWARE.

TAYLOR, SCOTT & CO.

	c. per doz.
Lamp Chimneys, O	32
" " A	35
" " B	45

	per bbl	
Fruit Jars, pts	13 00	
" " qts	14 00	
" " ½ gal	17 00	

GRAIN.

Wheat, Fall, No. 2	$0 95	0 98
" Red Winter, No. 2	0 95	0 98
" Spring, No. 2	90	0 92
" Man. Hard, No. 1	1 18	1 20
" " No. 2	1 16	1 18
Oats, No. 2, per 34 lbs	40	42
Barley, No. 2, per 48 lbs	65	70
" No. 3, extra	...	..
" No. 3	60	65
Rye	64	65
Peas	60	62
Corn	....	65

HAY & STRAW.

Hay, Loose, per ton	$10 00	$12 00
" Pressed, " on track	9 00	9 50
Straw Pressed, "	5 50	6 00

ISINGLASS.

G. P. SWINBOURNE & CO.
(Thos. E. Clatworthy, Ag'nt, Toronto.)
Boxes containing 3 doz 3d. pack.

per box	3 58



LYE.

Gilletts powdered Lye (4gr. in a case) per case	$3 75
Elliott's	3 75

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts
Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars	22
" Fine, in 4 lb jars	70
" Ex. Sup., in bulk, per lb.	30
" Superior, in bulk, per lb	20
" Fine, " "	15

COLMAN'S AND KEEN'S

In 4 lb jars	75
In 1 lb jars	25
D. S. F., in tins, per lb	41
" in ½ lb tins	42
" in ¼ lb tins, per lb	44
D. F. in ½ lb tins, per lb	26
" ¼ " "	28

BARRINGER & BROWN.
(Thos. E. Clatworthy, Ag'nt, Toronto.)

Genuine, in 4, 1, ½, ¼ lb. and 2 oz. tins, per lb	0 34	0 47
Superfine genuine, full	0 30	0 43
Pure, per lb	0 23	0 36
D.S.F. "	0 34	0 47
D. S. "	0 30	0 43
F. "	0 23	0 36

NUTS.

	per lb.	
Almonds, Ivica	13½	14
" Tarragona	..	16
" Formigetta	13,	14
Almonds, Shelled Valencias	30,	35
" " Jordon.	50,	55
Brazil	...	...
Cocoanuts	5 50	6 00
Filberts, Sicily	11	12

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

LEONARD H. DOBBIN,

Commission Agent
and Broker in Canned Goods.

EVAPORATED APPLES A SPECIALTY.

4 Hospital Street, MONTREAL.
TELEPHONE 2205.

JOHN A. MOIR

Offers to Wholesale Trade only the following speoial lines for July:

Lobsters, Mackerel, Salmon, Gaspe Fishing Co's large hod cured dry Gaspe Cod in 112 bundles, also specially prepared Codfish in cases. A trial order solicited.

Lakeport Canning Co. put up none but the choicest goods. Send for price lists before buying. Don't buy cheap and nasty goods. The best goods are the cheapest in the end.

Local Selling Agent for the Gaspe Fish Curing Co'y.

41 St. Francois Xavier Sts.

QUEEN CITY BUSINESS COLLEGE,

Cor. KING and CHURCH Sts., Toronto,

Is the best and cheapest place to educate your sons and daughters. Thorough practical Business, Shorthand or English Education imparted in shortest possible time by our method of "Individual Instruction." Catalogue mailed free on application.

SAW YOUR
ADVERTISEMENT
IN THE
CANADIAN GROCER.

When writing to our advertisers please inclose the above



SOLUS. SOLE PRESERVER

Will preserve the soles of boots or shoes, and render them perfectly waterproof. One application to a pair of new shoes will double their wearing qualities.

Two-sized tins, 15 and 25 cents. Will cost you $1.20 and $2.00 per dozen.

We also manufacture the best line of Wigwam Slippers, and Lumberman's Oil Tanned foot wear in Canada

C. N. VROOM,

St. Stephens, N.B.

Prices current, continued—

Peanuts, roasted	17,	18
" green	13,	15
Walnuts, Grenoble	...	...
" Bordeaux	12,	13
" Naples, cases	...	...
" Marbots	...	13½

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO.

PICKLES.

John Bull, mixed, in bulk	$0 60
" Chow Pic'le, in b'lk	65
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 25
" " " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

SAUCES.

John Bull, kegs, per gal	$1 25
" ½ pt. bottles, per doz (according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " ½ pt, bottles, per doz	1 25
Niagara Tomato, kegs, per gal	1 25
" " Reputed pints	1 25

Terry's Candied Peels.	c. per peels
Lemon, 7 lb boxes	16
Orange, "	18
Citron, "	30

CROSSE & BLACKWELL'S.

Pickles, all kinds, pints, per doz	3 25

LEA & PERRIN'S.

	per doz.	
Worcester Sauce, ½ pts	$3 60	$3 75
" " pints	6 25	6 50

SUTTON & CO.

(Thos. E. Clatworthy, Agent, Toronto)

Worchester Sauce, ½ pints, second quality, per doz	1 17
Worchester Sauce, ½ pints, third quality, per doz	0 96
The Victory Dinner Relish, per dozen	1 92
Bottled Pickles—Mixed, Piccalilli, Cabbage, Onions, per doz.	2 16

PRODUCE.

DAIRY.

	Per lb	
Butter, creamery, rolls	$0 22	$0 24
" " tub	0 20	0 22
" dairy, tubs, choice	0 15	0 16
" " medium	0 10	0 12
Butter, pound rolls	0 16	0 18
" large rolls	0 14	0 15
" store crocks	0 13	0 15
" store packed	0 05	0 08
Cheese	0 09¾	0 10

COUNTRY.

Eggs, fresh, per doz		0 18
Beans	1 80	1 90
Onions, per bbl	1 75	2 00
Potatoes, per bag on tr'k		0 50
Hops, 1889 crop		0 20
" 1890 "	0 30	0 35
Honey, extracted	0 07	0 12½
" section	0 14	0 20

PROVISIONS.

Bacon, long clear, p lb.	0 08¼	0 08¾
Pork, mess, p. bbl	15 00	16 50
Hams, smoked, per lb		0 13
" pickled	0 11	0 11½
Bellies	0 11	0 11½
Rolls	0 09½	0 10
Backs	0 11	0 11½
Lard, Canadian, per lb.	0 09½	0 10
Hogs	6 00	6 25
Tallow, refined, per lb	0 05	0 05¼
"rough, "		0 02

RICE, ETC.

	Per lb.
Rice, Aracan	3⅞, 4c
" Patna	4¾, 5
" Japan	... 5
" extra Burmah	3½, 4
Grand Duke	6, 6½
Sago	4¾, 5
Tapioca,	5⅝, 6¾

SPICES.

GROUND.

	Per lb.	
Pepper, black, pure	$0 20	$0 22
" fine to superior	12	18
" white, pure	32	35
" fine to choice	25	30
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	25	40
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURGH STARCH CO. (Limited.)

	c. per lb.
Benson's Prepared Corn	8
No. 1 White Laundry, 4 lb boxes	5½
Silver Gloss, 6 lb boxes	6¾
" 1 lb chromo pkgs	7
Satin, 1 lb chromo boxes	7½
Edwardsb'g Rice, 1 lb chromo bxs	9
Canada Laundry	4¾
Canada Corn	6½ 6¾

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40 lb boxes. 1 lb packages, new wrappers	7½
36 lb boxes. 12 3 lb paper boxes	7½
40 " 10 4 lb "	7½
Silver Gloss Starch—	
40 lb boxes. 1 lb packages, new wrappers	9
40 lb boxes. Assorted ½ lbs and ¼ lbs	9¾
40 lb boxes. 10 4 lb paper boxes	9
6 lb boxes, with sliding covers (12 boxes in each crate)	9½
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	8
20 " "	8¼

BRITISH AMERICA STARCHES.

First quality White laundry, 3-lb. cartoon boxes	5½
First quality White laundry, barrels	5
First quality White laundry, half barrels	5
Lily white gloss, 6-lb. boxes	6¾
Brantford gloss starch, 1-lb fancy cartoons	7¼
Lily white gloss, 1-lb fancy cartoons	7
Canada Laundry	4½
Pure prepared Corn	7½
Challenge Brand prepared corn	6½
Coldwater Rice	9

SUGAR.

	c. per lb.
Granulated, 15 bbls or over	7
" less than 15 bbls	7⅛
Paris Lump, bbls	7⅝
" " ½ bbls	7⅝
" " less than a bbl	7¾
Extra Ground, bbls	8⅛
" " less than a bbl.	8¼
Powdered, bbls	7¼ 7⅝
" less than a bbl	7⅝
White refined	6⅜ 6½
Extra bright refined	6 6¼
Bright Yellow	5¾ 5¾
Medium "	5½ 5¾
Brown	5¼ 5½
Raw Jamaica, in bags	5¼ 5⅜

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls
Redpath's "D"	3⅞c.	3⅞c
" "M"	3⅞	4
Redpath's "B"	4⅛	
" "VB"	4	4⅛
" Extra	4⅛	4⅛
" Ex. Sup	4⅛	4⅛
" XXX Sup	4⅛	4⅛
Corn Syrup	4⅛	4¼

MOLASSES.

	Per gal.
Trinidad, in puncheons	36, 38c
" bbls	38, 40
" ½ bbls	40, 42
New Orleans, in bbls	90, 95
Porto Rico, hdds	36, 38
" barrels	38, 40
" ½ barrels	40, 42

TEAS.

GREENS.

Gunpowder—	Per lb
Cases, extra firsts	42, 50c
Half chests, ordinary firsts	22, 38
Cases, sifted, extra firsts	42, 50
Cases, small leaf, firsts	35, 40
Young Hyson—Moyunes	
Half chests, ordinary firsts	22, 38
" " seconds	19, 20
" " common	19, 20

PING SUEYS.

Half chests, firsts	28, 32
" " seconds	16, 19
Half Boxes, firsts	28, 32
" " seconds	16, 19

JAPAN.

Half Chests—	
Choicest	38, 40
Choice	32, 36
Finest	28, 30
Fine	25, 27
Good medium	22, 24
Medium	19, 20
Good common	18, 19
Common	16, 17
Nagasaki, ½ chests Pekoe	20, 22
" " Oolong	17, 18
" " Gunpowder	18, 20
" " Siftings	8, 12½

CONGOUS.

Half chests, Kaisow, Moning	52, 55
Caddies and half chests	18, 50
Cadies, Pakling and new makes	18, 50

OOLONG.

Half chests Formosa	34, 50
Caddies	36 55

ASSAMS.

Chests and half-chests Pekoe	22, 48



KINGSFORD'S OSWEGO .·. STARCH.

"Pure" and "Silver Gloss"
FOR THE LAUNDRY.

Corn .·. Starch,
FOR THE TABLE,

The Standard of Excellence. Absolutely Pure.

For Sale by all Leading Jobbers in Canada.

T. KINGSFORD & SON, Oswego, N.Y.

KNOX, MORGAN & CO.,

Wholesale Dry Goods Importers,

HAMILTON, - - - ONTARIO.

Fall Stock now complete. Travellers Orders being rapidly executed.

Now that the outlook for a good Fall Business is well assured we urge our customers to make a judicious selection for probable requirements so as to ensure satisfactory deliveries.

General Store Keepers can rely on finding in our Travellers' hands a full range of Samples of popular easy selling goods at close prices and liberal terms.

KNOX, MORGAN & CO.

Prices current, continued—

SCENTED ORANGE PEKOE.

Boxes, Foochow and Canton	28, 60

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	62c
Ingots, rough and ready, 7's	59
Laurel, 3's	52
Brier, 7's	50
Index, 7's	45
Honeysuckle, 7's.	53
Napoleon, 8's.	49
Royal Arms, 12's	50
Victoria, 12's	48
Brunette and Lovely, 12's	45½
Prince of Wales, in caddies	46½
" " in 75 lb boxes	46
Bright Smoking Plug Myrtle, T & B, 3's	55
Lily, 7's	48
Diamond Solace, 12's	45
Myrtle Cut Smoking, 1 lb tins	65
¼ lb pg, 6 lb boxes	65
2 oz pg, 5 lb boxes	65

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdowne	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00

Cigarettes, all Tobacco—	
Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C. No. 1	4 00
Sweet Sixteen	3 50

CUT TOBACCOS.	per lb.
Puritan, ½ lb pkg., 5 lb. boxes	65
Old Chum, ½ lb pkg 5 lb box	65
Old Virgin., 1-10 lb pkg., 10 lb bxs	57
Gold Block, ½ lb pkg, 5 lb boxes	65

CIGARETTE TOBACCO.	
B. C. N. 1, 1-10, 5 lb boxes	78
Puritan, 1-10, 5 lb boxes	80
Athlete, per lb	1 10

SOAP.

Ivory Bar, per lb	½
Do. 2, 6-16 and 3 lb bars "	
Primrose, 5 lb bars, wax W "	
" 1 " " "	
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 13oz, 1, 2 and 3 lb bars per lb	3½
Queen's Laundry, per bar	5½
Pride of Kitchen, per box	2 75

B. T. BABBITT'S SPECIALTIES.

B. T. Babbitt's Best Soap, p. bar	0 05
B. T. Babbitt's 1776 Soap Powder per box of 100 5½ oz. package	3 85
B. T. Babbitt's Lye, per box of 2 doz. large cans	1 80

TOILET SOAP.

TAYLOR, SCOTT & CO.

	per doz.
Baby's Own, ½ doz boxes	$1 25
Our Boys, ¼ " "	1 25
Sea Foam, ½ " "	75
London Bouquet, ½ " "	60
Oatmeal, 1 " "	85
" ½ " "	60
Paris Assorted, ½ " "	0 75
Albert Oatmeal bar, 2 doz. boxes	0 75
" White Castile bar, 2 doz. boxes	0 75
	per gro.
Fatherland, ½ doz boxes	5 00

WASHING CRYSTAL.

Gillett's Washing Crystal, 1 gro in box, per box	$1 75

WOODENWARE.

	per doz
Pails, 2 hoop, clear No. 1	$1 70
" 3 " " "	1 90
Pails, 2 hoops, clear No. 2	$1 60
" 3 " " "	1 80
" 3 " painted "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
	per case.
Matches, Parlor	$1 75
" Telephone	3 65 3 75
" Telegraph	3 90 4 00
	per doz.
Mops and Handles, comb.	1 25
Butter tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60
Clothes Pins full count, per box	0 75

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	2 75
" " round "	3 00
Handy dish	3 75
Water Closet Tanks	18 00

YEAST.

Royal Yeast Cakes, 3 doz 10c. packages in case, per case	$1 95
Royal Yeast Cakes, 3 doz 5c. packages in case, per case	1 00

OUR NATIONAL FOODS.

	pkg.	doz
Desiccated Wheat	4 lb.	$2 30
" Rolled Oats	4 "	2 25
Snow Flake Barley	4 "	2 40
Rolled Wheat Flakes	4 "	2 25
Buckwheat Flour, S. R.	4 "	2 00
Prepared Pea Flour	2½ "	1 80
Baravena Milk Food	1 "	3 00
Patent Prepared Barley	1 "	1 80
Patent Prepared Groats	1 "	1 50
Beef and Barley Extracts	6 oz	2 25
Gluten Flour	4 oz	2 80

HARDWARE.

ZINC: Sheet net.	0 06½
IRON WIRE:	
Galv., annealed and oiled and bright 20 p.c. advance on list	
Barbed wire net.	0 00
Coil chain, 5-16 in. net	0 05½
" " ⅜ in. "	0 05
" " ½ in. "	0 04½
Iron pipe, 50 per cent.	
Iron pipe, galvanized, 25 per cent.	
CUT NAILS, from Toronto:	
10 dy. to 60 dy	2 65 0 00
8 dy. and 9 dy	2 90 0 00
6 dy. and 7 dy	3 15 0 00
4 dy. and 5 dy	3 40 0 00
3 dy. C.P.	3 75 0 00
3 dy A.P	4 25 0 00
HORSE NAILS:	
"C" 50 and 10 per cent. from list.	
HORSE SHOES:	
From Toronto, per keg	3 75 4 00
WINDOW GLASS:	
25 in and under	1 55 1 60
26 to 40	1 60 0 00
41 to 50	3 60 0 00
51 to 60	3 90 0 00
61 to 70	4 20 0 00
GUNPOWDER:	
Sporting FF. "	4 75 0 00
" FFF "	5 00 0 00
Canada rifle "	7 25 0 00
Sporting FF., (in ½ lb. tins) per doz	2 40 0 00
ROPE: Manilla	0 14½ 0 16
Sisal	0 13 0 00
AXES:	
Peerless & Keen Cutter	7 50 0 00
Leader	7 25 0 00
Lance	7 75 0 00
Queen City	9 25 0 00
Honor Bright, all steel	11 00 0 00
SHOT: Canadian	0 05⅝ 0 00
HINGES: Heavy T and strap	05½ 00
" Screw, hook & strap.	03¾ 04½
TIN PLATES:	
1c. 4x20 coke, per box	4 50 4 75

PETROLEUM.

	Imp. gal
F. O. B. Toronto	
Canadian	$0 00 $0 17
Carbon Safety	0 18 0 18½
Canadian Water White	0 20 0 00
Amer'n Prime White	0 23 0 24
" Water White	0 25 0 00
Photogene	0 27 0 00

DRUGS AND CHEMICALS.

Alum lb	$0 02 $0 03
Blue Vitriol	0 06 0 07
Brimstone	0 02½ 0 03
Borax	0 13 0 14
Camphor	0 75 0 80
Carbolic Acid	0 55 0 60
Castor Oil	0 13 0 14
Cream Tartar	0 30 0 31
Epsom Salts	0 01½ 0 02½
Paris Green	0 18 0 22
Extract Logwood, bulk	0 13 0 14
" " boxes	0 15 0 17
Gentian	0 10 0 13
Glycerine, per lb	0 20 0 21
Hellebore	0 16 0 17
Iodine	5 00 5 50
Insect Powder	0 40 0 50
Salpetre	0 08½ 0 09
Soda Bicarb, per keg	2 00 2 25
Sal Soda	0 95 1 00
Madder	0 12½ ....

VINEGAR.

A. HAAZ & CO.

XX, W.W	0 20
XXX, W.W	0 25
Honey Dew	0 28
Pickling	0 28
Malting	0 45

THE BADGEROW FALCONER VINEGAR CO

French Bordeau per gal.	0 34
Tarragona "	0 32
Triple "	0 30
Fruit Vinegar "	0 27
Pickling "	0 28
XXX "	0 25
Extra XX "	0 22
XX "	0 20
X "	0 16
Cider Vinegar	0 16 to 0 25
Honey Vinegar	0 25
Eng. Malt Vinegar	0 50 to 0 60
Bottled Malt Vinegar, qts.	2 00
Methylated Spirits	2 00 to 2 25

LIQUORS.

CANADIAN SPIRITS:

(Net Cash Prices.)	Imp. gal. In B'd.	D.P'd
Pure Spirits 65 O.P.	1 26	3 70
Pure Spirits 50 "	1 14	3 36
" 25 U.P.	0 60	1 72
Family Proof Whiskey	0 66	1 86
Old Bourbon "	0 66	1 86
" Rye, 25 U.P. "	0 62	1 74
" Toddy 25 U.P. "	0 62	1 74
" Malt, 25 U.P "	0 62	1 74
Old Rye, 4 years old	0 85	2 04
" " 5 "	0 95	2 14
" " 6 "	1 05	2 24
" " 7 "	1 15	2 34
Rye Whiskey, 1883, qts.	5 00	8 00
" " " pts.	6 10	9 10
" " 1884, qts.	4 70	7 70
" " " pts.	5 80	8 80
" " 1885, qts.	4 45	7 45
" " " pts.	5 55	8 55
" " 1886, qts.	4 20	7 20
" " " pts.	5 30	8 30
" " 1887, qts.	3 90	6 90
" " " pts.	5 00	8 00

Under 5 bbls. or 100 cases glass, net cash; 5 to 10 bbls. 2½ per cent. off; 10 to 50 bbls., or 100 to 200 cases, 5 per cent. off; 50 bbls. and over, or 200 cases and over, 10 per cent. off.

JOS. PICKERING & SONS' SPECIALTIES

(Thos. E. Clatworthy, Ag'nt, Toronto.

Metal Polishing Pomade, according to size, per dozen	0 20 1 02
Needham's Polishing Paste according to size, pr dozen	0 18 2 81
Furniture Polish, according to size, per dozen	0 20 2 85
Razor Paste, ½ doz. in box	1 02
" in single boxes	1 18
Plate Powder, per box	1 02
Knife Powder, in cannister, per dozen	1 03
Harness Blacking, in boxes, per dozen	1 27 2 20

THE GROCER Printing and Publishing Co., 6 Wellington Street, West, Toronto.

THE PRIZE OFFERED BY THE

TORONTO GROCERS' ASSOCIATION

For the Best Grocer Waggon WAS AWARDED TO

EWART & JOHNSTON,

COR. QUEEN and PARLIAMENT STS.

Manufacturers of Trade Waggons and Sleighs. Send for Catalogue
Grocers Delivery Waggons, etc.

THE

MANUFACTURERS' LIFE INSURANCE COMPANY

AND THE

Manufacturers' Accident Insurance Company.

HEAD OFFICE : Yonge Street, Trader's Bank Chambers, Toronto.

Authorized Capital, $2,000,000 and $1,000,000 respectively.

Most Liberal and Varied Forms of Life or Accident Policies Issued. Life Policies incontestible on any grounds whatever after three years.

PRESIDENT :---Rt. Hon. Sir John A. Macdonald, P.C., G.C.B.

VICE-PRESIDENTS : GEO. GOODERHAM, Esq., President Bank of Toronto.
WM. BELL, Esq., Organ Manufacturer, Guelph.
S. F. MCKINNON, Wholesale Milliner.

JNO. F. ELLIS, Managing Director.

TRAVELLERS' GUIDE.

WM. PROUT. J. E. INSLEY, Manager.

LELAND HOTEL

Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.

Vancouver, B.C.

PROUT & INSLEY, Proprietors.

THE COLONIAL,

New Westminster, B.C.

Headquarters for Commercial Travellers. Fine Sample Rooms. First-class in every respect.

GEO. R. RAYMOND, Proprietor.

THE WINDSOR.

Regina, Assa.

First-class Family and Commercial Hotel.

Good sample rooms. Livery in connection.

MRS. DOIG, Proprietress.

THE SANITARIUM

BANFF, N.W.T.

Favorite Western Summer Resort. The best of accommodation for travellers.

R. G. BRETT, Medical Director. H. RANSFORD, Mgr.

Grand Pacific Hotel

KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men

CREEDEN & SMITH, Props

Queen's Hotel,

WINNIPEG, MAN.

First-class in every respect.

JAS. O'CONNOR, Prop. FRED. SPRADO, Mgr.

LELAND HOUSE,

Graduated Prices. Recently furnished.

W. D. DOUGLAS & CO., Proprietors.

The finest hotel in the Northwest. Pure spring water. Corner Main and Albert Sts., City Hall Square, WINNIPEG, MAN.

The Clarendon Hotel,

Winnipeg, Man.

RUTLEY & McCAFFREY, Proprietors.

The Algoma House,

PORT ARTHUR, ONTARIO.

Beautifully situated, fine sample rooms. Special attention and accommodation for travelling men.

MERRILL & HODDER, Props.

PATERSON HOUSE,

OWEN SOUND, ONT.

One of the best appointed houses in Ontario, situated in the business centre of the town. All modern improvements. Headquarters for commercial men A DUNCAN, Prop

DESKS

OFFICE, LIBRARY, CHURCH AND SCHOOL

FURNITURE.

JOHN M. BLACKBURN & CO.,

41 COLBORNE ST., TORONTO.

TORONTO SALT WORKS,

128 Adelaide Street East.

DEALERS IN AND MANUFACTURERS O

Table, Dairy and Meat Curing Salts.

Silver Medal Industrial Exhibition, 1888.

We handle Canadian Salts only, which from r cent Government tests for Dairy and Meat pu poses have proved equal, and in most cases s perior to the best Imported Salts of any brand. Orders promptly filled.

BAKER'S COLLECTING AND INQUIRY AGENCY

Room 45, Yonge St. Arcade, Toronto, Ont.

Handles all Classes of Accounts. Seventy pe cent. of all Claims reported last year were paid. Write for terms.

System Copyrighted February 13th, 1889.

FAC SIMILE OF THE LABEL OF



The Best Scouring and Cleaning Soap in the World.

For cleaning woodwork, pots, kettles, pans, floors, painted ceilings, windows, and everything in the cleansing of which a Scouring Soap can be used it has no Superior. It is a larger cake, lasts longer, does its work better, and is cheaper in every way than any other Scouring Soap. Cut this out, and ask your Jobber to send you a box of *Pride of the Kitchen*. It is worth trying.

KIRK L. PERRY, Agent,
TORONTO, CANADA.

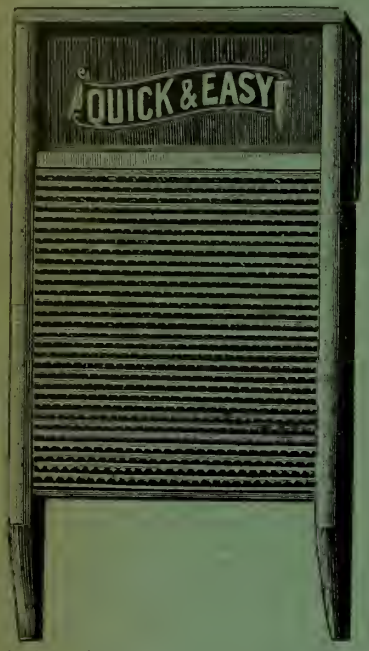
THE "QUICK AND EASY" WASHBOARD

(Patented.) Made by the

Brandon Manufacturing Co.,

of Toronto, (Limited.)

STRACHAN AVE., TORONTO.



This board possesses the advantage of a double crimp, and only the best quality of wood and zinc are used in its manufacture.

All first-class grocers keep it.

E. P. Breckenridge, Toledo, Ohio, Pres
Edwin Norton, Chicago, Vice-Pres.
W. C. Breckenridge, Resident Manager

The Norton Manufacturing Co.,

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit Cans, Lard Pails, Paint Pails and Cans, Baking Powder Cans.

Capacity, fifty thousand fruit cans per day.

Sole Agents in Canada for

Norton Bros., "Solder Hemmed" Caps, and Grocers' sample goods, and Haskell's sample cases.

Cor. YORK AND QUEEN Sts.,

HAMILTON, - ONT.

C. RICHARDSON & CO.

MANUFACTURERS OF

The Celebrated Bull's Head Brand Pickles,

SAUCES, JAMS, JELLIES,

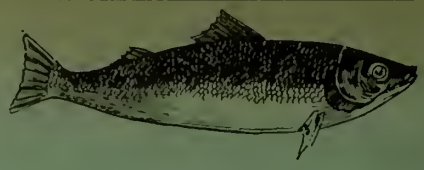
CANNED FRUITS AND VEGETABLES.

SPECIAL PRICES IN

CANNED TOMATOES.

EVAPORATED APPLES and MAPLE SYRUP

125 River St., Toronto.



Fraser River Salmon.

"ROYAL"

- AND -

"BRITANNIA"

Brands of canned salmon are the finest packed in British Columbia. The canneries being situated at the mouth of the Fraser River are in a position to pack their fish fresh from the boats.

BELL-IRVING & PATERSON,

AGENTS,

Vancouver and New Westminster, B.C.

C. G. Hobson & Co.,

COMMISSION MERCHANTS.

AGENTS FOR

Princess,

Diamond

and

Stanley

brands of canned salmon. We pay special attention to consignments placed in our charge.

C. G. HOBSON & Co.,

Vancouver, B.C.

SALMON

"Drysdale"

"Lynx"

and

"Red Star."

BRANDS

— OF —

British Columbia Salmon

Carefully prepared, full weight, and of best quality, every tin guaranteed.

All we ask is a trial.

WILLIAMS, BROWN & CO., San Francisco, Cal. } Sole Agents.

W. T. TASSIE, Toronto.

Agent for Ontario.

THE MAPLE LEAF brand of Canned Salmon is the best brand packed on the Pacific Coast. Great care is exercised in packing, and the best fish selected.

A. WATTS & CO.

- PARISIAN - BLUE!

Is Stronger and More Economical

THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

TUTTI-FRUTTI

Chewing Gum,

AND OTHER STAPLE BRANDS.

ADAMS & SONS,

23 CHURCH ST., TORONTO, ONT.

Tutti-Frutti, Tampico, Black Jack, Sappota, Red Rose, Magic Trick, Taffy, Licorice, Caramel, Tulu, N. Y. Gum—100 and 200 pieces.

Send for descriptive circular containing description of goods, with elegant Lithographs, free. See our Price List, page 17.

FOREIGN FRUITS

R. S. GALLAGHER,

FRUIT AND COMMISSION MERCHANT

TORONTO.

111 & 113 King St. E., 77 Colborne St.

Telephone 1617.

R. C. MURDOCH AND CO.,

Commission and Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

29 Church St., Toronto

TELEPHONE 806.

J. Cleghorn & Son

WHOLESALE

Fruit, Fish and Oyster Dealers,

94 Yonge Street,

TORONTO

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO

ATHLETE, PURITAN, DERBY, SWEET SIXTEEN CIGARETTES.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

THE CANADIAN GROCER
& GENERAL STOREKEEPER
PUBLISHED WEEKLY · $2.00 PER YEAR

VOL. IV. TORONTO AND MONTREAL, OCTOBER 17, 1890. No. 42

ABSOLUTELY PURE
DELICIOUS FLAVOUR
GREAT STRENGTH

Are the principal Characteristics of The

British America Starch Co's
PREPARED CORN.

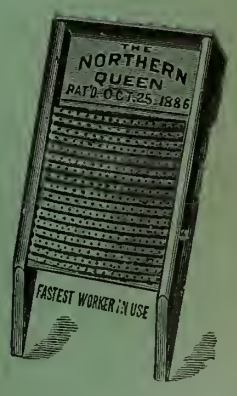
H. A. NELSON & SONS
MANUFACTURERS
AND
Wholesale Dealers
—IN—
BROOMS
AND
WHISKS,
Brushes, Woodenware,
Baskets, Cordage,
Grocers' Sundries.
MONTREAL, - TORONTO.

MOTT'S DIAMOND CHOCOLATE
JOHN P. MOTT & Co
HALIFAX, N.S.
ESTABLISHED 1844
IS THE BEST.
ASK FOR
MOTT'S

DUNN'S
BAKING
POWDER
THE COOK'S BEST FRIEND
Largest Sale in Canada.

Taylor, Scott & Co.
TORONTO.

THE BEST



IS THE CHEAPEST.

Retail Price, 25c.

For sale by all first-class grocers

MUNGO CIGARS, EXCEPTIONALLY FINE.
FINE GOODS OUR SPECIALTY.

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

ALWAYS ASK FOR THE
'John Bull' BRANDS.
Manufactured by
BRYANT, GIBSON & Co.



ENCY FOR:—
Ganong's Lily Chocolates,
Terry's English Bottled Confectionery,
Negree's French Crystallized Fruits.

A. HAAZ. C. DE CARTERET.
A. HAAZ & CO.,
Bonded Manufacturers of
'oney Dew, White Wine, Malt and Cider
VINEGARS.
74 Bagot Street, - Kingston, Ont

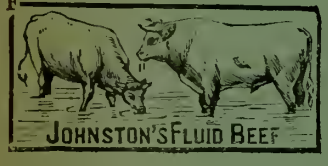
Needham's "The Favorite." Polishing Paste.
USED BY HER MAJESTY'S SERVANTS
Gold Medals and Diplomas of Merit at all Exhibitions.
Dazzling Mirror Finish
Sold Everywhere in 5c, 10c, 15c, 20c & 25c Tins
The reputation of nearly a century as the most reliable preparation for Cleaning and Brilliantly Polishing BRASS, COPPER, TIN, BRITANNIA METAL, PLATINOID, etc.
Inventors and Sole Manufacturers, JOSEPH PICKERING & SONS, Sheffield. Pickering's Furniture Polish, Plate Powder, Knife Powder, Brunswick Black, Razor Paste, Metal Polishing Pomade (Red Ye Olde Oak Furnishing Paste. T. E. CLATWORTHY, Sole Agt. in Canada, 34 Church St., Toronto.

GRIFFITH & CO.,
(J. McARTHUR GRIFFITH)
Auditor to the Institute of Chartered Accountants of Ontario, 1886 to 1890.
ASSIGNEE FOR CREDITORS.
Auditing and Business Investigation a Specialty
London-Canadian Chambers, Bay St., Toronto.
Telephone 1549—Cable "Griffith, Toronto."

GOLDIE & McCULLOCH'S SAFES
Have now a world-wide reputation. Their Fire Proof Safes have resisted the hottest fire in the biggest conflagrations, and their Burglar Proof has repeatedly foiled the Burglars; their security is unsurpassed on the Continent. A large stock kept at the warehouse of
GEO. T. BOSTWICK,
24 West Front Street, Toronto.
A Second-hand Safe for Sale Cheap.

EMBRO OATMEAL MILLS.
D. R. ROSS, - - EMBRO, ONT.
A CHOICE QUALITY OF
Roller, Standard and Granulated
Oatmeal
IN BARRELS, HALF BARRELS OR BAGS.
Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders.

E DELHI CANNING CO
PACKERS OF
FRUITS, VEGETABLES, JAMS, JELLIES, CATSUPS and MEATS.
AWARDED
-FIRST PRIZE-
—: DOMINION CONVENTION OF FRUIT GROWERS :—
OTTAWA, FEB. 19, 20, 21, 1890.
☞ FRUITS IN GLASS A SPECIALTY. For sale by all Wholesale Grocers.

F


All the Flesh-Forming and Strength-Giving Elements of Prime Beef
ARE SUPPLIED BY
Johnston's Fluid Beef.
It is a valuable food for the sick, an invigorating and stimulating beverage.
Nutritious, Palatable and easily Digested.

W. G. A. LAMBE & CO.,
Late WILLIAMSON & LAMBE,
STORAGE
54 & 56 Wellington St. E., Toronto.

DOES IT PAY TO ADVERTISE IN THE GROCER?
Here is what some advertisers say:

THE E. B. EDDY MF'G CO.,
HULL.
"We have now no doubt of the value of THE CANADIAN GROCER as an advertising agent."

KINGSFORD'S STARCH FACTORY,
OSWEGO.
After two year's trial write:
Another year's experience is an additional proof of the value of THE CANADIAN GROCER as an advertising medium.

ELLIS & KEIGHLEY,
Coffees, Spices, etc.,
TORONTO.
"Through its influence we have received liberal orders throughout Ontario and the distant Provinces."

BAY OF QUINTE CANNING CO.,
PICTON.
"Has been of great value to us as a means of reaching trade not only in Ontario but in Manitoba and British Columbia."

E. W. GILLETT,
Baking Powder and Chemicals,
CHICAGO AND TOR[illegible]TO.
"We consider THE CANADIAN GROC[illegible] best medium for reaching the trade in Canada."

THE CANADIAN GROCER & GENERAL STOREKEEPER.

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

J. B. McLEAN & CO., (Ltd.) PUBLISHERS.

115 ST. FRANCOIS XAVIER STREET, MONTREAL.

6 WELLINGTON STREET WEST, TORONTO.

Vol. IV. TORONTO AND MONTREAL, OCTOBER 17, 1890. No. 42

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

OUR FUTURE EGG MARKET.

The market which has for several years been the outlet for our surplus eggs, being now practically closed by the McKinley Act, we are just now casting about to find a new outlet Our egg-production has, we believe, enough natural force in itself to open a channel into some other centre of outside consumption. We have the eggs, outsiders have the consuming capacity, and there are markets to which ingress is untaxed. As well might the Republican party of the United States hope to dry our Columbian river by closing the section of its bed which runs through their country, as to aim at the extinction of a Canadian egg trade by the setting up of a prohibitory duty. The river would be likely to find other avenues through which to transmit its waters to their natural destination, and perhaps one of these might still be through the United States, despite the restriction. Our egg production is a large and forceful interest. It will gravitate to some leading seat of consumption, probably to some extent still to the United States, as the want which made that country a good market in the past will not be extinguished by the attempt to snuff out our egg-trade. United States citizens will still have a liking for eggs, and that liking, though handicapped by the 5c. duty, is apt to afford a basis of trade with us yet.

But the market to which our egg-raisers and dealers are now addressing their attention, is that of Great Britain. England and Scotland import a very large quantity of eggs, the bulk of which are laid in Denmark. We are now making a set for the British consumption, and are not unlikely to win a share of the profit now derived by the Danes from catering to it. Necessity is the mother of invention, and if the length of time elapsing between production here and consumption in England be an enemy to the freshness of our stock, we must bestir ourselves to find some antidote for this effect of lengthy transit. Our large egg dealers are sanguine that the eggs can be got to the English market without damage, and apprehend no obstacle to trade with that market but the mistrust that is felt by consumers, who cannot be assured that the eggs are almost new-laid. Egg-packers and steamboat companies are at work upon schemes for preserving the health and integrity of stock throughout an ocean voyage, and there is little doubt the issue of these investigations will be satisfactory. The really difficult thing to do is to establish confidence in buyers. If they can be brought to believe in the original freshness of our stock and the wholesomeness of our shipping methods, we can sell eggs in England. If not, we cannot. But we do not think that failure is probable. Our attempts to open up markets in England have before now been in the face of prejudice and alien competition, but we have succeeded. England buys nearly all our cheese, despite the bad name of our domestic make, which was the incubus upon our manufacturers in their efforts to interest English buyers. Our cattle trade flourishes, notwithstanding all the misgiving in English minds that importation from our continent was likely to supply their market with diseased stock. Our egg trade, too, will find support, we believe, in English consumption.

TORONTO RETAIL GROCERS' ASSOCIATION.

One of the largest and most enthusiastic meetings ever held by the Toronto Retail Grocers' Association was that to which its members turned out on Monday night. The rallying sentiment which had brought so many together was disapproval of recent developments of the combination movement among the wholesale grocers. Very little attention was given to any other matter. The meeting did not close till near midnight. Among the members present the following took an active part in the proceedings: Messrs. Mills, Thackray, Westren, Binnie, McCulloch, Roberts, Williamson, Butcher, Clarke, Sinclair, Lindsey, Barron, Booth, Mara, Berwick, Sykes, Jones, Partridge, Radcliffe, Hodgins. Mr. Mills, the president, was in the chair.

The minutes of last meeting were read and adopted.

NEW MEMBERS.

Mr. S. Saunders was proposed by the secretary, Mr. Thackray, upon whose motion the by-law regulating the admission of new members was suspended, and Mr. Saunders was elected unanimously.

THE PIC-NIC ACCOUNTS.

The Chairman announced that the report of the pic-nic committee was simply waiting on a few subscribers who had not yet handed in certain small donations. The treasurer of that committee, Mr. Westren, stated that if all subscriptions were paid there would be a balance on hand of about $40. He moved that at this meeting Messrs. Barron and Lindsey be appointed auditors of the pic-nic accounts, so that when the report should be completed the auditors would be able to dispose of the matter before next meeting. Mr. Roberts seconded this motion, and it was carried.

THE WEDNESDAY HALF HOLIDAY.

The secretary reported that, on his rounds to collect the contributions to the delinquent list, he had put the questions framed at last meeting, and which he had been instructed to ask of retailers to get at the drift of trade

opinion as to the advisability of closing on Wednesday afternoons during the summer months. The replies, he stated, were virtually all in favor of such weekly half holiday.

ACCOUNTS.

An account of $5.25 for printing done in connection with the agitation for higher license upon pedlars, was presented and passed.

WORD FROM KINDRED BODIES.

The following communication was reported as received and answered by the secretary :

HAMILTON, Sept. 25, '90.

DEAR SIR,—Will you please to forward me a copy of your by-laws. We meet on Monday evening to organize a permanent Grocers' Association if possible.

Yours truly,

B. WINNIFIRTH.

The next communication, from the Brantford Co-operative Society, asking the same favor, had not been answered, as the nature of the Society making the request was not known. The Association approved of the Secretary's discretion.

The next communication was as follows :

HALIFAX, N. S., 12th Sept. 1890.

JNO. T. THACKRAY, Esq.

DEAR SIR,—Your favor of last August to hand. I wish to thank you for some of your suggestions, which we have acted on. I am of opinion that our Association is in a fair way to make an honorable record here. We have quite a lot of work on hand at the present time. In this city there is no restriction on pedlars, and as a result, everything under Heaven, be it manufactured or a natural product is hawked from door to door. The Association propose to remedy this, among other things. Again thanking you for past favors,

I remain very truly yours,

H. V. WIER.

N. B.—We have two-thirds of the trade, about 70 members to start with, which, perhaps is a fair start.

H. V. W.

VOLUNTEERS OF ANTI-COMBINE SCHEMES.

The following anonymous communication was next read :—

TORONTO, Oct. 10, 1890.

MR. THACKARY, Sec. Retail Grocers' Assn.

DEAR SIR,—There seems to be a good deal of talk about this wholesale grocers' combination doing just as they like, and I for one would like to see something done in the matter.

I think if the grocers of the city were to form themselves into a joint stock company then we as grocers could have stock in this company, and then would derive some benefit by purchasing all our goods from the one firm.

I remain, yours, etc.,

GROCER.

The reading of the next communication was prefaced by a few explanatory words from the chair. An evening paper had presented a view of the general effect upon the retail trade of certain resolutions passed at the last meeting of the Dominion Wholesale Grocers' Guild. This article elicited from the author of the scheme now to be unfolded, a request, sent through the office of the evening paper in question, to be permitted an interview with the president of the Retail Grocers' Association. The request was thus indirectly sent, because the name of the president was unknown to the person who sought to meet him. The request was granted, but at the meeting between the two gentlemen, the president referred an anti-combine scheme proposed by the other party to the meeting, to the Association. In the communication now to be read was that scheme promulgated. It was the work of Mr. J. D. Wright. The scheme is outlined in Mr. Wright's letter as follows :—

Combinations for purposes of extortion must be met by co-operation to resist extortion.

Wasteful methods must be abolished or want will result.

The retailers are boss and the wholesalers can be dispensed with. The combine can be burst and money made while doing it.

The foregoing are facts.

It is also a fact that at least three million dollars a year is spent by wholesale grocers in Canada upon commercial travellers. These three million dollars are added to the first cost of the goods, and the retailer pays this, besides a profit to the wholesaler. This is a wasteful method.

Why do wholesalers send out travellers ? To benefit the retailers ? No. To get ahead of a rival wholesaler and benefit himself ? Yes. Then why in the name of common sense should the retailers pay the piper for the army of commercial travellers who dance over the country and tumble over each other in the race for orders for the benefit of the wholesale men ? Let us have it on the "European plan," each man pay for what he gets, but it is not fair to ask the retailer to pay for the wholesaler's pudding.

But some will say: Oh, but the consumer pays it in the end, the retail grocer collects the three million dollars from the consumers as he sells out the goods. Very good, but who pays the retail grocer for acting as tax collector for the benefit of the wholesale men ? Has not the grocer enough to do to collect a living profit from the consumers, let alone a tax on the goods ? Has not the consumer a hard enough time to pay a fair price for the goods without this wasteful tax?

Let the men who benefit by travelling pay for it, the retailer has no use for it.

A wholesale grocer invests $50,000 in business, and sells $500,000 of goods a year. His travelling expenses will amount to at least $10,000 a year, or 20 per cent. of his capital.

A sufficient number of retail grocers club together and say to that wholesale man, we require $500,000 of goods each year, we will order them from you, but we don't wish to be "drummed" for orders, we will send you a post card when we want anything. That wholesaler dismisses his travellers and these grocers save him $10,000 each year, besides paying him a fair profit, the result is that in two or three years he is wealthy and retires, but the retailer stays behind the counter.

These grocers by simply joining together and saying they will buy from one particular wholesaler, have the power to make that man's fortune. Why then should they not make that fortune for themselves ? Why give it away ?

If united and organized the retail grocers can secure from the investing public, for six to eight per cent., the largest part of the money necessary to do their own wholesale business. They can make 20 per cent. on that money by saving travelling expenses besides the usual profit of the trade.

Suppose fifty grocers use $300,000 of goods each year, and they organize a joint stock company to buy and distribute the goods they require, a capital of about $30,000 would be required. Of this three-fourths should be obtained from the outside public, leaving $7,500 to be paid in by the fifty members of the company, or $150 each.

Estimating the profit of the wholesaler to be 8 per cent. on the goods he sells, the following result would be arrived at :—

Working capital invested by the public	$22,500 00
Invested by the grocers	7,500 00
Total working capital	$30,000 00
Turn over $300,000 at 8 per cent.	
Gross profit	$24,000 00
Expense, including interest to public	13,000 00
Net profit	11,000 00

Equal to 146 per cent. on grocers' capital.

Now what would be the intrinsic value of the stock held by these fifty grocers? Bank stocks are worth a price which returns 5 or 6 per cent. on the investment. The $7,500 of grocers' stock if only required to yield a like return, would be actually worth $183,000, or, in other words, each of the fifty grocers by investing $150 would have secured as good a thing as though he had bought $3,700 worth of stock in the Bank of Montreal for $150.

Under this proposal, the power of the combination is broken so far as those who become members of the company are concerned. It matters not if the company has to charge its members combination prices, because if they pay with the one hand they receive the entire profit back again with the other.

It is not intended that this company shall seek for customers outside of its own members. It is confidently expected that (so soon as the benefits and profits of membership in the company shall become known, and be demonstrated by actual results) every wide-awake retailer in Canada will enrol his name and make the movement a national success.

It has been suggested to the promoter of this movement, that the sugar refiners would attempt to boycott the company, and refuse to sell at the best figures. But why should they when we are willing if need be to sell at the desired price ? For, as already shown, the selling price makes no difference to those supplied by this company. And dare they?

For, every hostile effort on the part of the manufacturer and the wholesaler only strengthens the co-operative movement and drives another nail in the coffin of the combine; and it must not be lost sight of that legislation is turning its attention to those who combine and conspire to oppress and extort, and if sugar refiners make themselves too obnoxious they may wake up some of these mornings to find co-operation refining sugar.

Let the grocers use their power for the general good—let a company be formed now, however small, though the start be small the end will be big, now is the time to strike terror to the centre of the combination camp. Tyranny must be resisted, and let the war cry be, "Not a cent for tribute, but millions for defence."

The very general sense of the meeting upon this paper was acquiescence in its propositions, but that sense was not expressed in any resolution relating to this particular scheme.

ANTI-COMBINE DISCUSSION.

The secretary then read from a report of the recent meeting of the Dominion Wholesale Grocers' Guild at Quebec, the resolutions of that body relating to reduced terms of credit and rates of discount, the prepaying of freights, to canners' contracts, the expulsion of members, the listing of articles under combination prices, the grading of yellow sugars, that all graded sugars be sold at open prices, etc.; also the proceedings of the Toronto Wholesale Grocers' Guild, all which are to be found in our issue of the 26th of September.

Mr. Williamson asked if this association could not take some step to prevent further combination, or to use its influence against the strength the movement had already attained.

Mr. Barron said that some time ago this Association had signified its approval of combination, although he had always believed in every man's doing business as he pleased.

Mr. Mara believed it would be unwise for the Association to approve a certain course that seemed an obvious remedy for the evil. He considered his former conviction that combination on sugar was beneficial, was wrong, and he was now a believer in the unrestricted right to regulate prices according to the views of individual traders.

The Chairman was of the opinion that there were some houses in the Guild not from choice but because of the tyranny of the majority, and thought that some of them might be detached if any encouragement were given by the Association that its influence would be used to divert trade to such houses.

Mr. Radcliffe said he had interviewed several wholesalers, and was satisfied that many found the control of the Guild irksome, and were far from strong in their loyalty to it. One of the largest wholesalers on Front street stated that he had gone to the Quebec meeting intending to withdraw if there was much more combination talk. Two other leading wholesalers had expressed their disapproval of combination to Mr. Radcliffe. The wholesalers are afraid of each other. A broker had remarked that the wholesalers had about rope enough, and would soon have a scaffold to hang themselves. But for the Telegram article, Mr. Radcliffe felt assured, the Toronto Guild would have held its meeting and passed some more of the new combine resolutions. He took a list of combination articles, and showed to the Association that for nearly every one of them substitutes could be found by the retailers, and sold to the consuming public quite as easily and with equal satisfaction to buyer and seller. Some of the articles on the list had already been driven out of trade by the combination, as retailers had ceased to buy them, and thus the combination demonstrated its ill effects upon trade, having literally killed the trade in some articles. Mr. Radcliffe gave examples of combination articles that could be easily displaced from retail trade, by the introduction of available substitutes. James' dome black lead, could be supplanted by Nixie's stove polish, in the opinion of many a better article than James', which was already given up by many of the trade. An alternative for Dingman's blue could be got. Pearline was not so good an article as Babbitt's "1776," which was under no combine. Crosse & Blackwell's pickles were almost played out. In reference to these Mr. Hodgins strongly recommended Lazenby's. Instead of Royal yeast, Mr. Radcliffe, continuing, suggested Barm yeast. The Empire tobacco was not in the combination. As to matches, pails, etc., there was little immediate chance of relief from the tribute exacted by the combine. As for the soaps under the combine, there was no obligation on anybody to buy them. Morton's makes were yet free, Mr. Morton resolutely standing outside the combine. To this, Mr. Mara objected, that Morton would sell five boxes upon the same terms as he would sell a hundred. Mr. Radcliffe concluded by saying that the retail men of Toronto must have a paid broker, and that Mr. Thackray, the secretary, could as well be that man as any one. The broker idea was received with general applause.

Other members spoke in the same tenor as Mr. Radcliffe.

It was resolved that a committee of four be appointed to draw up for the consideration of this meeting an expression of the feeling of the Association upon the matter of combines as they now affect the grocery trade.

The committee was appointed, and after a few minutes' retirement returned with the following report, which was unanimously adopted :—

Whereas:—Owing to the excess to which the combine system is at present being carried by the Dominion Wholesale Grocers' Guild; and, whereas, owing to information of further movements in that line, which are in reality an extortion felt severely by the retail trade; the result being a partial, if not total wiping out of the retailer's margin of profit and a hampering of our freedom as business men: We hereby pledge ourselves to substitute in every case possible, other goods for those at present under "combine" prices, as we feel it is in our power as caterers to the consumers to place upon the market any first-class article instead of the goods under the combine. We think combination prices are unjust to the consumer as well as the retailer, and knowing this fact, we now decide to oppose on every line possible, the action of the wholesale combine.

Be it also resolved—That we feel some action must be taken to procure our goods at first hands independent of the Combine.

It was further moved by Mr. Barron, seconded by Mr. Radcliffe, that a copy of this resolution be sent to the Secretary of the Dominion Wholesale Grocers' Guild, to each of the city papers, and to the different trade associations throughout the country.—Carried.

Mr. Jones thought some course of concerted action should be mapped out, that the Guild might see that the Association was prepared to do more than pass resolutions.

Mr. Mara felt that if the resolution were followed out there was enough in it to afford a basis whereon to bring the wholesalers to reason.

Mr. Hodgins said it was plainly signified to wholesalers that this body was prepared to do more than resolve, as its members had ceased to deal in certain combine goods, as James' blacklead and Croose & Blackwell's pickles. This course indicated plainly to the wholesalers that the retailers had a line of action along which they could extend further defensive movements as far as they pleased.

Mr. Jones was of the view that if the Association sent out a report of the censure it passed upon combine prices, and appointed a committee to draft a scheme for the purchase of goods otherwise than through wholesale channels there would not only be a declaration but a preparation for war. He would therefore move that a committee be appointed to get information about prices, about alternative non-combine goods, about houses willing to concede the demands of the Association as to flexible prices, and to prepare a scheme whereby the Association might proceed to buy independently of the Guild; the committee to consist of Messrs. Barron, Partridge, Radcliffe, Mills, Butcher, Roberts, Westren, Hodgins, Mara, Berwick. Mr. McCulloch seconded this motion, which was carried unanimously.

The meeting was then adjourned.

Bond or Free

Advances made on Surplus Stocks.

R. CARRIE,
27 Front St. E. Toronto.
eow

STORAGE

To Grocers!

There are three articles which the consuming public have decided are the best of their kind in the market, and it will pay every grocer to keep them in stock. They are

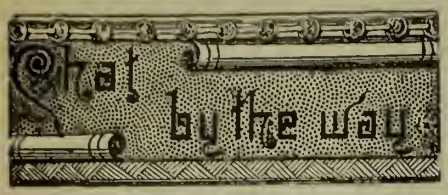
The "Horseshoe" brand of canned fruits and vegetables.
Packed by Bowlby Bros. & Co., of Waterford, Ont.

"Cairns" Home-made marmalade, jams and jellies.
Packed by Alexander Cairns, Paisley, Scotland.

The "Trident" brand of canned salmon.
Packed by Ed. Wadhams, Latimer's Landing, B.C.

Every package of the above brands guaranteed as to quality and weight.

BLAIKLOCK BROS, Agents,
17 Common St., MONTREAL.



Ruppel Bros., Elmira, are disposing of their business.

Mr. Ward, of John P. Mott & Co., Halifax, is here on his western trip.

The salmon pack on the Frazer river, B. C., this season is valued at $1,417,248.

Fifty thousand dozen eggs have been shipped to Detroit by McNaughton & Co., of Chatham.

The grocery store, kept by Mr. James Cronk, in Wallaceburg, was destroyed by fire, on Thursday night, the 9th inst.

The Guelph Soap Co. is extending its business throughout the Province. The soap was awarded the diploma at the Collingwood Exhibition.

Letters patent have been granted, incorporating the business of Hiram Walker & Sons into a stock company. The capital stock is placed at $5,000,000.

St. John's great exhibition is over and has proved an immense success. There were nearly 60,000 paid admissions registered at the buildings besides other thousands at Moosepath.

The Brantford Board of Trade has appointed a committee to arrange an exhibit for the Jamaica Exhibition. The Penman Mfg. Co. have decided to send a large quantity of their knit goods.

Some time the other night burglars effected an entrance into the dry goods establishment of J. M. Farthings, Aylmer. About $400 worth of silk handkerchiefs, kid gloves, and neckties were taken.

The "Trident" brand of canned salmon has made its appearance again on the market, after an absence of several years, and those who have sampled it say it has lost none of its old time richness and flavor.

Mr. Jas. A. Daglish, junior, buyer for the firm of John M. Garland, wholesale dry goods, Ottawa, was the recipient of a very handsome silver tea set, presented to him by his fellow employees, on the event of his marriage.

H. Yates, of the bonus tea store, Cornwall, exhibits, in his shop window a squash weighing 80 lbs. He also exhibits two mammoth pumpkins. These extraordinary vegetables took first prize at the Dundas, Stormont and Glengarry fairs.

There appears to be a gang of burglars operating throughout Waterloo and neighboring counties. Several villages in the North Riding have been visited lately by these gentry, with more or less success, and last week a store at Norwich was relieved of about $600 in cash and goods. A sharp lookout should be kept on stores and dwellings and everything made secure against such unwelcome intruders.—Galt Reformer.

The general store of Alfred & Jarvis, at Grimsby, was burned out completely the other night. Loss estimated at about $6,000, which is covered by $5,000 insurance. The building was owned by James Doran, but there was no insurance on it. Nothing was saved.

The Maple Leaf Brand of canned salmon is very popular with the consumers. About 25 car loads have been sold this season in Ontario, which is double the quantity sold last year. The value of this large lot is about $40,000, and the freight amounted to $5,400.

F. McRae, of the firm of McRae & Co., Beaverton, merchants, spent a few days with John A. Chisholm, barrister, last week. Mr. McRae was on his wedding trip, his bride Miss Kerr of Beaverton, sister-in-law of John McRae, senior member of McRae & Co.—Cornwall Freeholder.

Mr. Andrew McEwan, of Greenfield, is about to retire and take a well earned rest for the remainder of life's journey. It is now fully 25 years since Mr. McEwan accepted the position of bookkeeper and confidential clerk in the office of his brother-in-law, Mr. David Goldie, of the Greenfield mills.

At its last meeting the Montreal Trades and Labor Council adopted a report of the Legislative Committee asking that a law be passed to amend the factory act in order to prohibit the employment of children under sixteen years of age in cigar factories, and to prevent the competition of prison labor.

Owing to the large increased demand throughout Canada for "Cairn's" Homemade Marmalade, the stock, which is specially prepared for the Canadian market, has run short, so that all orders taken for fall shipment will have to stand over till the new season's stock is ready for shipment in January next.

While Joseph Bennett, an employe of R. Donald, grocer, at 134 Queen st. east, Toronto, was rolling a barrel of currants down cellar, on Friday, by means of a skid of ropes, the rope slipped, and he fell through the trap door, the barrel descending on him and fracturing his thigh. He was removed to the hospital in the ambulance.

Mr. J. M. Fortier, one of Montreal's most enterprising cigar manufacturers, has just arrived from Europe with probably $100,000 more than when he left this country several months ago, and all owing to the McKinley bill. Mr. Fortier purchased 650 bales of tobacco in Rotterdam, Holland. This was accomplished on the 15th September, but being unable to get a steamer for Liverpool a bargain was made with the captain of a tug boat to the effect that if he would get the tobacco on board of the Servia, which was to leave Liverpool for New York on the 20th, a cheque for $2,000 would be his. After a great deal of trouble the tobacco was received on board, and when Mr. Fortier arrived in New York an American importer offered him $30,000 for his bargain. This, of course, was refused, and to-day it is estimated that the Montrealer has cleared $100,000 upon his tobacco deal.

An advertising fakir who did up a number of western Ontario business men is in gaol at London. Even John Labatt, the well-known brewer, was one of his victims. The moral of all this is that merchants should stick to legitimate newspaper advertising. The man who takes a good space, in a good paper, puts in a readable advertisement, and changes it before it becomes stale, will keep himself well before the public without wasting his money on "fakes."—Cornwall Freeholder.

COFFEE CROP, 1891.

From the Rio News we learn that: "According to all accounts the blossoming is so abundant up country that the prospects are exceptionally good for an enormous coffee crop next year, both in the Rio and Sao Paulo districts. The season has thus far been most favorable, with just rain enough and a continuance of cool weather, to develope a strong and healthy blossom. With anything better than half a show, the crop is sure to be a large one. The question now arises—What are the planters going to do about it? Are they intending to continue lamenting the loss of their slaves? Are they proposing to continue sitting at the door of the national treasury begging for assistance? Or, are they willing to take hold of the problem by themselves and for themselves? One thing is certain, if the planter does nothing for himself, a great part of his large crop will be lost. We do not believe that Government aid has been an advantage to the planter in more than one case in twenty. It has either gone to his creditors, or it has been wasted in channels whence no good to his plantation could possibly come. Public assistance, as a rule, is demoralizing and obstructive, for it encourages wastefulness undermines private effort, and destroys all independence and enterprise. So far as we can see the planter needs no help whatever, either in money or through immigration. All that is required is a little enterprise and liberal management on his part. In the first place, he is producing an article for which there is always an active demand, consequently he has a basis for individual credit which, if not abused, will invariably yield him all the assistance he requires. And, in the second place, if he looks after his own affairs, treats his laborers consideratly and liberally, and pays good wages, he will never lack for laborers, either to cultivate the ground or pick his crop.

A feather duster disperses but does not remove the dust from the store.

Mr. Wm. Beech, of Toronto, Ont., has just arrived with a carload of fine Ontario dairy butter and a quantity of excellent cheese and hams—articles that the "Lake Province" excels in the production of. He is exposing the same for sale in a store on Water street, next to Van Valkenberg's meat market, and persons wanting a good article in any of the above lines at a reasonable price should call at once.—Daily World Vancouver, B. C.

The Badgerow-Falconer
Bonded Vinegar Manufacturing Company
Highest Medal Award Toronto Exhibition.
Telephone 1261 **69 & 81 Jarvis St., Toronto.**

ORDER A CASE OF
OCEAN WAVE BAKING POWDER
From your Wholesale Grocer.
Sells itself after one Trial. Prices Current.

STEEL, HAYTER & CO
IMPORTERS OF
INDIAN TEAS
Direct from their estates in Assam.
Assams, Kangras, Darjeelings and Indian Oolongs in stock.
PROPRIETORS OF THE WELL-KNOWN
"MONSOON" BRAND.
SAMPLES AND QUOTATIONS ON APPLICATION
11 & 13 Front St. E. Toronto.
Calcutta and London Firm: Octavius Steel & Co.
Telephone 2354.

FREDERIC JAMES GIBSON,
Broker and
Manufacturers' Agent.
Samples and quotations solicited from canned goods packers and manufacturers of grocers' goods.
33 Wellington St. E., Toronto.

G. H. Wedgwood & Co.
Manufacturers of
Grocers' Japanned and Enamelled Goods.
Owners of the most complete plant in the Dominion for
SHOW-CARD MOUNTING.
eow **79 Jarvis Street, Toronto.**

ROSS'S ROYAL BELFAST
GINGER ALE
IS THE
BEST IMPORTED

Ross's Royal Soda Water.
" " Seltzer Water.
FOR SALE BY
ALL FIRST-CLASS GROCERS.

EDWARD ADAMS & CO.
ESTABLISHED 1846.
Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,
Tobaccos, Wines and Spirits
95 & 97 Dundas St., London, Ont.

Geo. Robertson & Son.,
WHOLESALE GROCERS
Ontario Street,
KINGSTON, ONT.,
CANADA.



Batger's Jams,
All varieties.
Batger's Marmalades,
University and Orange.

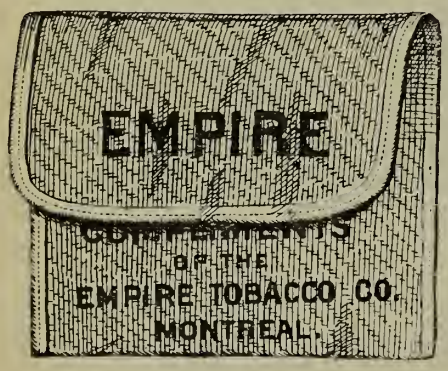
All New Season Fruit, best in the World, packed in pound glass, two, four and seven, new style easy opened tins, at selling prices by

JAMES TURNER & CO.,
WHOLESALE GROCERS,
HAMILTON.

EMPIRE TOBACCO COMPANY'S COLUMN.

We have recently made some very great improvements in the process of manufacturing our goods and we are now in position to offer goods unequalled by any other in the market.

The wonderful process of our "Empire"--champagne flavor shews the popularity of our goods.



Golden Plug--is the finest piece of smoking tobacco sold.

Always buy direct from the manufacturer.

Empire Tobacco Co., Montreal.

When you write please mention this paper.

DRUM TAPS.

Leaves from the Diary of a Commercial Traveller.

BY WM. H. MAHER.

CHAPTER V.

When Mr. Bender said—"You may send me a small assortment of cutlery" I was happy again. He was turning to go away as if we were now through, but I felt as if we had but just begun.

"Don't be in a hurry," said I, "here is a very fair cigar; try it."

My opinion is he would much rather have been back in his store, but courtesy compelled him to thank me for the cigar, and when it was lit he sat down again. I took his full name, left a blank for the knives I would select for, him and then took up the matter of spoons.

No, he didn't want any spoons.

"How about table knives?"

"Full."

I took out an all steel knife and fork that cost us $1.20 a set and showed it to him. "When you need anything in this line," said I, "please remember this. The fork is steel," and I twisted the tines in the floor to prove my words," "and I can sell it at $1.25 a set."

The selling price on the knife was $1.40, but I wanted to start him. The bait took; he made up his mind he would not add to the pocket knife order, but he saw that this knife and fork were cheap. He handled them in such a way that I could see this.

"Our regular price," said I, "is $1.40, but I told you I would sell you close, and I will. You can get $2.00 for this knife, can't you?"

'Yes, it ought to sell for that," he said.

"Suppose you try a package," I suggested.

"How many is there in a package?"

I chose to understand that question in my own favor; table cutlery was put up two sets in a paper, and then three of these packages were tied up togother and repapered. For this occasion I concluded to call the larger amount a package, so I answered, "six sets."

"Well, you may send me a package," he answered.

Before entering it I picked up a fancy English knife among the samples, one that cost 92 cents a set. "Don't you want a few of these, too?" I asked.

"No, six set are enough."

If he was going to buy just that one kind, I began to be sorry that I offered it so cheap. "This is a very neat knife," I continued, still holding the English knife, "and costs you the same—$1.25."

He took it, and the fancy handle caught his eye.

"Try a package of each," said I, coaxingly.

"No, six sets will keep me in stock till you come again. But this knife will outsell the other."

As I made 28 cents on this and only 5 cents on the other, I was willing he should think the English the best-selling goods.

"If you like I will send these instead of the other."

"I guess you had better," and I entered the order.

Then he added a few files, some hinges, and other notions, until the bill was about $60.

I walked over to the store with him, thanked him cordially for his order, promised that the goods should come all satisfactory, and begged him to come and see me when in the city, promising to show him round and give him a good time. Then we shook hands and parted.

By this time it was well on to 5 o'clock. There was still one "grocery and saloon" to conquer, and I went toward it very hopefully. As a matter of course, there were half a dozen or more loafers there, and they were gathered around the stove. They watched me from the moment I opened the door. A tall specimen of humanity stood behind the counter, and leaned forward, as if to get his head nearer the crowd by the stove. I walked up to him with a "Good evening, sir," in my briskest voice.

"How are you?" said he, without changing his position. I saw I must do my talking before them all, and I worked myself up to it, though I would have given a dollar to have been home sitting by my desk.

The store was the ordinary one-horse grocery, and no signs of the saloon part were visible.

"How is trade?" I asked, for the want of something better to ask.

"Well, we've plenty of time to visit; hain't we, boys?"

The "boys" were delighted at being taken into the conversation, and each one added his mite of wit. "All right," thought I; "I guess I can make a strike one way, if I can't another," and I laughed at each one's remark, as was expected of me, and then I took a seat on the counter and proposed to be at home with them.

As good luck would have it, I had a string of stories to draw upon, and I remembered one that came in under the subject we had started, so I told it in my best manner. It took; the "boys" haw-haw'd, and the dealer clapped me on the back as if I was an old friend.

From that on it was free sailing; one after another had a story to tell, and I exerted myself more than I remember ever to have done before in my life. No topic is ever quite so entertaining to rural ears as that of city ways and life, and I found myself rehearsing every event that had happened in the city in the last six months—murders, burglaries fires, etc.

When this had gone long enough I swung my feet around inside the counter, and proposed to do some business, if possible. My eyes had not been idle while I had been there, and I could have given him a pretty fair inventory of the stock.

"Mr. Jackson," I began, and every noise was hushed, so curious were the men to know my business, "I am a traveling missionary, preaching from the text 'Hardware;' I am traveling for Heman & Co., and if there's anything you want in my line I want to send it to you; as the bitters say, 'Try me and I'll do you good.'"

He took the card I offered him, but without looking at it, said, "I'd like d——n well to give you an order, but it's so cursed dull I ain't buying or selling anythin'."

"But, my good friend," said I, putting my hands on his shoulders, "it will not always be so dull; spring is right here and the farmers want shovels and spades, and you must keep your stock up if you want to hold your own."

"Fact is," said he, "I've about made up my mind I will go out of the hardware trade; everybody keeps it here, and no one sells enough to make it pay for bothering with it."

"Don't you do anything of the kind," said

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO, ONT.

"CLOVER LEAF" LOBSTERS.

First shipment received. Quality unequalled. "Lynx" and "Horse Shoe" Salmon. "Lion," "English Garden," "Delhi," "Sweet Wrinkled," "Little Chief," Canada First and Marrowfat Peas in stock; also Aylmer, Simcoe, Delhi and Boulter's corn, with full lines of all Canned Goods.

Sloan & Crowther

WHOLESALE GROCERS,

TORONTO.

NAGASAKI

JAPAN TEAS,

Pekoe and Gunpowder makes.

Write for Samples and Quotations.

H. P. ECKARDT AND CO

Wholesale Grocers,

3 FRONT ST. EAST, TORONTO.

JAMES WATSON & CO.,
Established 1867.

A PICKLING POINTER

AS the pickling season is near at hand, we call the attention of Grocers to our Pickling Spice. Ask your Wholesale House for it—we keep it up to the Standard,—It is not reduced in flavor with low-priced spices to meet the demands for a cheap substitute.

James Watson & Co.,

Coffee and Spice Dealers.

J. F. EBY. HUGH BLAIN.

NEW MALAGA FRUIT:

London Layers & Black Baskets.

—: ALSO :—

First shipment of new Selected and Layer

VALENCIA RAISINS.

--: Finest Vostizza Currants. :--

Cases and Half-Cases.

EBY, BLAIN & CO.,

Wholesale Grocers,

FRONT AND SCOTT STS. TORONTO.

[*Established* 1780.]



"LA BELLE CHOCOLATIÈRE."

W. BAKER & CO.'S REGISTERED TRADE-MARK

No Chemicals are used in any of *Walter Baker & Co.'s Chocolate* and *Cocoa Preparations.*

These preparations have stood the test of public approval for *more than one hundred years*, and are the acknowledged standard of purity and excellence.

T. KINNEAR & CO.

Wholesale Grocers, Importers of

TEAS, SUGARS, Etc.

JUST TO HAND:

New Figs, Patras and Vostizza Currants, Valencia Raisins.

SULTANA RAISINS ARRIVING.

47 Front St. East,

TORONTO, ONT.

SMITH & KEIGHLEY

WHOLESALE GROCERS.

The following new fruits are now in store:

Valencia and Sultana Raisins.

Currants in barrels, half barrels and cases.

FIGS.

ALL SIZE BOXES.

SMITH & KEIGHLEY,

9 Front St. E., Toronto

J. W. Lang & Co.

NEW VALENCIAS

NOW IN STOCK,

ex Circassian.

33 Front St. East,

TORONTO.

NEW BLACK BASKETS.

We have just received the first shipment of

"Crescent" Brand

EXTRA CHOICE PATRAS CURRANTS.

Specially packed for us.

Ask our Travellers or send for Samples and Prices.

PERKINS, INCE & Co.,

TORONTO.

WARREN BROS. & BOOMER,

IMPORTERS

AND

WHOLESALE GROCERS,

35 and 37 Front St. East,

TORONTO, ONT.

SUGARS, COFFEES AND TEAS SPECIALTIES.

THE

ST. LAWRENCE SUGAR REFINING CO'S

Granulated

and Yellows

ARE PURE.

NO BLUEING

Material whatsoever is used in the manufacture of

OUR GRANULATED.

CONDENSED MINCE MEAT

Put up in card board box. Packed in ¼ and ½ gross cases.

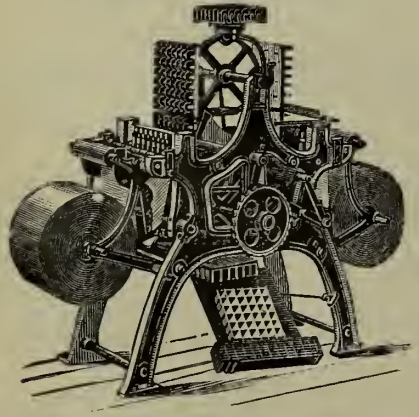
SELLS AT ALL SEASONS.

Will not injure in warm weather. Ask your wholesale grocer for it. Price $13.50 per gross. Patented in Canada.

J. H. WETHEY, ST. CATHARINES,
Sole Manufacturer in Canada.

Northumberland Paper and Egg Case Co

Sole Manufacturers of Machine Made Egg Case Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD, ONT.

MATCHES

MATCHES

1845 THE 1890

E. B. EDDY

MANUFACTURING COY'S

ARE THE BEST.

Long Established.

Unsurpassed.

FULL COUNT

Made well on Honor. Sell well on Merit.

FACTORIES AT HULL, CANADA.

SURPRISE SOAP

A laundry soap guaranteed in every particular.

Surprise yields a good profit to the grocer; is extensively and widely advertised to your customers; and best of all has real merit.

The St. Croix Soap Mf'g. Co.,
ST. STEPHEN, N.B.

I, energetically; "you are keeping store to make money, and a dollar made on hardware is as good as a dollar made on soap, and if you don't sell your shovels this spring they won't go out of fashion; they're just as good next spring. This is my first call on you and I want an order. If it isn't more than $5, why, well and good, so that is all you want; but a small order I must have."

He laughed; "I've got to order, have I?"

"You have; so you might as well do it at once How is your stock of nails?"

"If I should give you an order, I will want some nails."

"Let's not have any 'ifs' about it; give me a little order, old fellow, and next time you are down to the city see if I don't get up some sport for you. I am not a very bad fellow; I'll treat you well, sell you goods right, and send you just what you order."

"Well," said he, "d—n the odds! I'll give you a little order, and if you don't do the fair thing I'll break your back the next time I see you."

"Good," said I; "I am willing. What is your first name, Mr. Jackson?"

"G. W. What do you ask for nails?"

"Three dollars."

"For all sizes?"

"No, for 10-penny; 8's are a quarter more."

"Blazes! You're away out of the way."

"I guess not; what makes you think so?"

"I know you are; I haven't paid that much for nails."

"You can tell in a minute; just hunt up your last bill."

He went toward the desk, and I followed him. His papers were in fearful disorder, but after a deal of rummaging he found a bill. While he was looking for nails I was looking at the entire bill, and taking notes of the prices charged in it.

"I guess you're right," said he, "here's 8's $3.75. But ain't they down now?"

"No, they are firm $3 for 10's."

"How long time do you give?"

"Give you all you want."

"That's fair; say twelve months."

"Twelve months it is; now will you pitch in, or will you hang off longer?"

"No, but what are your terms?"

"Thirty days, invariable; but if you take a day or two more we won't sue you."

"Well, send me a keg of 8's."

TO BE CONTINUED IN NEXT EDITION.

CANADIAN EGGS.

The Goderich Star of Oct. 10th gives the following in their leading article:—

Here's a significant fact about the egg trade. An order was closed in Goderich this week for 75,000 feet of lumber to be manufactured into 2,500 boxes for the shipment of eggs to England. This will be at least a second, if not a third shipment to that country by the same person, so that it does not look as though his first shipment there had been a failure. On the contrary, it is a positive proof that the purchaser is confident that he has a profitable market in Great Britain, and there is a general agreement of opinion amongst those who know the gentleman that the recent stories about his great loss on the first shipment were calculated to keep the price down with the producer, so that a neat sum could be saved before it becomes generally known that the eggs could be as profitably shipped to England as to the United States. The trick has been worked before, so that the impression is not unwarranted.

Sorel has given a bonus of $15,000 to I. J. Winship & Co., Montreal.

Mr. Joseph Inglis, Kemble, has sold his business and property to Messrs Gardiner & MacGregor of that place.

Perkins, Ince & Co. are showing a very fine sample of Patras currants this week, packed for their trade under the 'Crescent' brand. Ask their travellers to show you samples or send for them.



TORONTO, October 16, 1890.

GROCERIES.

Trade has been rather desultory, the record of the week's business showing it to be a series of buying spells, some of which took off a considerable quantity of stock. There would seem to be a basis for more activity than can now be reported, as the barley crop has mostly been marketed at figures much higher than those of last autumn's sales. But there seems to be a scarcity of money at the bottom of the somewhat tranquil state of present trade, for wholesalers find some difficulty in getting money on notes due. At the present stage of the season great stir is not looked for even when money is plentiful, but the seeming scarcity of money to meet matured engagements points to the same cause as operative against brisker trade.

CANNED GOODS.

The market for canned salmon appeared to be gathering fresh strength as we were on our way to press with last week's report. At that time some canners had begun to withdraw their goods from the market, and thus had signified an advance of 50c. per case. The spirit of this greater confidence in the value of stock has been the ruling feature of the week's trade, and though jobbers have made no advance they have done business on a firm basis. Prices of all canned goods are firmly maintained, especially on staple lines. There are a good many enquiries from jobbers, but holders are inclined to retain their stock to fill retail customers' orders. A bid of $1.15 was refused for 1,000 cases of a favorably known brand of tomatoes. This is, however, the figure at which jobbers are selling small lots. Peas are $1.15 and corn $1.10 to $1.15. Plums, gages and Lombards are firm at $1.85. In fruits $2.35 is asked for black raspberries and $2.25 for strawberries, with peaches at $3.75 to $4.

The New York Bulletin says: It is gratifying to observe in the London Grocer the following paragraph, inasmuch as the journal referred to has been a vigorous exponent of the "bear" side of the salmon market until very recently: "The position of the market for salmon at the moment is certainly stronger, and bids of 1s. to 1s. 6d. per case over the reduced quotation lately ruling have been refused for several large lines, so that purchasers for immediate consumption cannot now execute their orders on the same basis as before." Add to this the fact that English buyers have purchased considerable new Columbia river and British Columbia fish, and also some Alaskan for forward delivery, and reason may be found for venturing the statement that the surplus stock of

SELECTED VALENCIA Raisins.

ESTABLISHED 1869.
STANWAY & BAYLEY.
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST, TORONTO.

Evaporated Apples

MARKETS—Continued.

1889 pack in the foreign market will not go as far as some "authorities" on both sides of the Atlantic predicted not long ago. Within three days' time there have been orders here by cable for some specially favored Columbia river brands for immediate shipment to Liverpool direct via rail and steamer at the highest prices of the season, and fairly liberal quantities of British Columbia stock have also been taken at full prices for shipment via Montreal. As far as export movement is concerned, the market would thus appear to be in very fair shape, and the home trade movement is certainly not discouraging, although showing no particular animation at the moment.

The corn, peas and tomatoes of the Delhi canning factory are now fairly on the market, and they more than uphold the name of their brand. They are particularly fine this year. Peas were never before so hard to put up, on account of the rapidity of the ripening process, which made them hard, and rendered bursting and dissolving into an emulsion difficult to prevent. This difficulty has been happily overcome by the Delhi cannery, and the peas are intact.

COFFEES.

There is no new condition in the coffee market, and consequently no alteration in prices. There is a fairly good demand for Rios, and a rather dull business in Mochas and Javas. The production of Rio seems to be still limited as a consequence of the emancipation of the slaves, the shock of that reform not having been succeeded fully by a new industrial adjustment, and cultivation being therefore somewhat checked.

DRIED FRUIT.

There has been a good run of buying by retailers. The prices of currants are unchanged, though provincials may be bought in some cases at a shade on the quotations. Stocks of currants are pretty full in all lines. Valencia raisins, off-stalk, have come 6½ and 7c., recent arrivals having had that effect upon the market. A low grade of Valencias has been offered at 6¼c. Selected Valencias are 7½ to 8c., a reduction of a cent and a half from the prices of the remains of the old crop. Valencia layers are a cent lower, selling at 8½ to 9c. Sultanas are 14½ to 16½c. They are very firm. They are the strongest article in the market, and are steadily but surely creeping up, though some houses have not yet asked the full advance. A bid of 14½c. for 500 boxes, to go west, was refused, 16c. being asked. Extra is at 16 to 18c. Present selling prices are considerably below what they can be laid down for. A recent cable represents an advance of nearly 300 per cent. on the cost of two years ago.

Malaga raisins are coming on the market, new London layers and black baskets being now looked for by the wholesalers.

NUTS.

Retailers are not doing much in nuts just now, and there is therefore little demand. Prices are unchanged.

The Pennsylvania Grocer says :—The total visible supply of peanuts in the United States is under 20,000 bags, of which quantity about 8,000 are held by St. Louis firms. When the fact is taken into consideration that the average consumption for the United States is about 600,000 bags per annum, it will be readily understood that the shortage is quite serious and that the prices are justified. The prospects for the new crop are for a very heavy yield. The new crop is due after October 20, and is usually not marketable until January 1st, from the fact that the nuts are not sufficiently cured. Owing, however, to the short market this year the new crop will probably go into immediate consumption, though at a loss of about 15 per cent. in roasting as against 7 for old goods.

BY APPOINTMENT

To Her Majesty the Queen.

THORLEYS FOOD FOR CATTLE

FIRST PRIZES. FIRST PRIZES.

None genuine unless bearing the signature JOSEPH THORLEY.

—THE—
IMPERIAL PRODUCE CO'Y.,
OF TORONTO, LTD.,
69 Front St. East, Toronto,

are appointed agents throughout the Dominion. Provincial merchants are invited to correspond with them.

RICE AND SPICES.

Business is dull. There is a lighter demand for rice and spices the last fortnight than there was during the previous month. The price of rice is, however, very firm, and spices are unchanged.

SUGAR.

There was moderately good sale for sugar throughout the week, better at all events than there was a week ago. Granulated is 7c. for quantities of 15 barrels and over, 7⅛c. for quantities under 15 barrels. Yellows run from 5¼ to 6½c. Raws are scarce, and worth 5 to 5¼c.

SYRUPS AND MOLASSES.

Dark and medium syrups are hard to get, not being offered by refiners; brightest offer at 65 to 70c. Molasses firmer, 40c. being now generally asked for Trinidad in barrels. A very fine grade of New Orleans syrup is offered for $1 per gallon.

TEAS.

There is a lull in the tea trade, which was so good a few weeks ago. This does not affect prices, however, all low grades are as firm as ever, the commonist Japans not being purchasable below 18c. Young Hysons are all above 18c., mostly indeed above 19c. Blacks are still plentiful in all grades and very dull.

Russell & Co., Shanghai, September 5, as follows: Black teas—Since our last report a fair business has been done in the common grades, owing to the satisfactory news from London, and prices have advanced a full tael per picul. Prices have ranged as under: Ninehow, 10 to 19 tis per picul; Keemun, 17.25 do.; Hohow, 13.25 to 15 do.; Kutoan, 9.50 to 10.50 do.; Oaufa, 9.10 to 13.50 do.; Oopack, 10.50 do. Settlements, 12,500 half-chests; stock, 49,400 half-chests. Green teas—A large business has been done during the past ten days, buying being confined to a few firms. Firm prices have been maintained for both Pingeueys and country teas, especially in the choicest and common grades. Prices have ranged as under: Pingsueys, 12,300 half-chests chops, 12.50 to 24.25 tis per picul; Shanghai packs, 500 do.; 15 do; Fychows, 3,700 do., 15.30 to 17.25 do.; Tienkais, 4,900 do., 17.50 to 22.50 do.; Moyunes, 6,900 do., 19.50 to 28 do. Settlements, 28,300 half-chests. Stock Pingsueys, 16,200 half-chests; Shanghai packs, 160 do.; Fychow, 700 do.; Tienkais, 8,000 do.; Moyunes, 9,200 do. Total, 34,260 half chests. Total settlements to date, 140,900 half-chest; 1889-90, 117,400 do. Stock, 34,260 do.; 1889-90, 50,600 do. Arrivals to date, 175,160 do.; 1889-90, 168,000 do.

Exports of tea from Shanghai to the United States and Canada, season 1890-91 :

	Total greens	Japans & sorts	Total blacks	Grand total
	lbs.	lbs.	lbs.	lbs.
May 31 to date	6,321,520	.....	3,415,100	9,736,620
Cor. date 1889	5,241,200	.....	3,401,500	8,645,700
Cor. date 1888	4,135,600	.....	1,713,100	5,858,700
Cor. date 1887	3,666,200	41,000	2,909,500	6,616,700

EXPORTS OF TEA TO GREAT BRITAIN.

	Green.	Black.	Total.
1890-91, lbs.	1,501,500	19,453,100	20,954,600
1889-90, lbs.	1,567,500	31,405,000	32,972,400

Indian teas have been quieter during the week. In London all grades have shown a decline on account of the heavy supplies coming forward, but the prices are still much higher than last season, and the demand is not likely to improve to any appreciable extent until values recede to a more moderate level. The demand for Ceylon teas is well sustained and no signs are apparent of any return to lower rates. Commenting on the remarkable price paid for some small boxes of Ceylon tea, as recorded by our "Commissioner in the 'Lane,'" last week, the Grocer says:—"One of the rarest and most curious kinds of tea that has been imported into this country in modern times was offered by auction in Mincing Lane on Tuesday last, when a small parcel of three boxes Ceylon, weighing only 5 lbs. each, very showy, and described as 'choicest golden-tipped flowery Pekoe," fetched the astonishingly high price of 30 shillings and sixpence (30s. 6d.) per pound. Just fancy seeing tea marked up at such an extravagant figure in a grocer's shop window! and the effect, we should think, would be to scare away customers, instead of inviting the to buy, for no one surely but some magnate or a crowned head would ever think of drinking tea that cost so much money, as, at the rate of nearly twenty-three pence (1s. 11d.) per ounce, it would be dearer than many bottled wines of the finest vintages.

PETROLEUM.

A good demand keeps dealers busy just now, the firmer prices and shortening daylight operating to improve business.

DRUGS AND CHEMICALS.

Nothing new can be reported. Business is very good and prices are stationary.

BUTTER AND CHEESE.

There is no better supply than ever of good dairy tub, though the demand for it grows stronger. What is taken from first hands as prime quickly degenerates, and the stock of medium and low grade stuff is swelled by the product of good makers whose butter is allowed to decline in store. The quantity of even medium is not up to the demand for it, and prices are accordingly firm. Prime dairy tub brings 15 to 17c. Lower grades bring 10 to 12½c. The quantity of the inferior

MARKETS—Continued.

makes of medium butter is very large. Large rolls are 13 to 15c. as are also crocks and pails. Pound rolls are 18 to 20c. Creamery rolls are 22 to 24c. Creamery tubs are 22 to 23c. The stock of creamery tub now on the market is of the September make

Cheese is higher and firmer, selling very freely at 10 to 10½c, Dealers here cannot get good stock from makers at anything much closer than 10c.

COUNTRY PRODUCE.

APPLES—Are firm at $2.50 to $3. Stock comes in slowly.

BEANS—Bring $1.65 to $1.80. The new crop is just beginning to come on the market.

DRIED APPLES—Some small lots of new have got into jobbers' hands and are selling at 7 to 7½c. obtained at 7 to 7½c. from outside holders.

EVAPORATED APPLES—Are uncertain, as the season has hardly opened. Prices run mostly from 13 to 15c., though purchases have been made at 12½c.

EGGS—There are more coming to Toronto now than before the passage of the McKinley Act. The small buyers have nearly all quit the trade, and the stock comes freely to Toronto dealers. Prices are easy at 17 to 18c.

GAME—Partridges are 50 to 55c. per brace, duck are 30 to 50c. per brace.

HAY—Baled is $9 to $9.50, but the upper price is weak.

HIDES—Cured are down a quarter, going off at 7¾c. Green are 7c. for No. 1 cows' and 6c. for No. 2.

HONEY—Is unchanged. Clear is 12½c. for good, 11c. for medium, and 7 to 8c. for low grades.

HOPS—Are growing firmer as the shortage in German, Bavarian, and American crops comes to be known. This year's growth is 30 to 35c., and last year's, when it is to be had, is 20 to 25c.

OATS—Are 38 to 39c.

ONIONS—Are $1.75 to $2. Stock continues to be rather scarce.

POTATOES—Have not improved, as 50c. remains the price for cars, which come in freely. Out of store, prices are 65c.

POULTRY—Turkeys are 10c. a pound, ducks are 60 to 70c. a pair, and chickens are 50 to 60c. a pair.

SKINS—Sheepskins are steady at 85c.

STRAW—Is $5.50 to $6, and is in growing request.

TALLOW—Is unchanged at 2c. for rough and 5½c. for refined.

WOOL—Is 20c. in fleeces, and clothing wool is 22c.

FISH.

The fish market at present is overstocked with fresh fish, smoked fish having taken their place. The latter have also caused the fresh fish to come down in price. Local dealers have already from seven to eight tons of frozen fish on hand for the winter trade, which is expected to be much better than last year's. There have been no white fish, British Columbia salmon, or black bass on the market this week. The prices for the week are: Trout 6 to 6½c.; lake herring $2.00 to $2.50; pickerel 4 to 5c.; pike 4c.

GREEN FRUIT.

The dullness which has reigned for above a month in the green fruit market is the predominant condition still. There is a minimum of buying, and large stocks are consequently not carried. The coming in of the new fruit makes this a season in which jobbers do not go very freely upon the market. Jamaica oranges are $5 to $7. Floridas will be in very soon, but for some time there will be no large stock of them. As yet they are rather green. Messina lemons are $9 to $10. Malaga lemons are coming forward, and will sell next week at $6 to $8.

PROVISIONS.

Trade is very healthy now, and in no line is there dulness. The want of hams is still urgent and restrictive of business. Packers expect to be supplied in a few weeks.

BACON—Long clear is 8 to 8¾c. Backs are 10½ to 11c. Bellies are 10½ to 11c. Rolls are 9½ to 10c.

DRESSED HOGS—Are worth $6 to $6.50.

HAMS—Are firm at 13c. for smoked, and 11c. for sweet pickled.

LARD—Is 9 to 9½c.

MESS PORK—Is $15.00 to $16.50.

DRY GOODS.

Wholesale dry good houses are not as busy as they could wish, but they are far from quiet. A fair demand for sorting keeps trade moving at a very good pace. Prices are steady. Money is not circulating freely.

SALT.

The first car of crude salt since the 1st of October arrived out Wednesday. The demand for the next two weeks will be very large. The sales transacted for the week have been good, and have been at the same prices except dairy salt, which has advanced 5c. Small lots have advanced from 5 to 10c. The sales transacted by the Toronto Salt Works for the week are: 2 cars bbls. at $1.40, 2 cars sacks at 20c., and 2 cars dairy at $1.25. Smaller quantities sell at $1.55 to $1.60 for bbls.; 85 to 90c. for sacks, and 55 to 60c. for ¼ sacks.

MONTREAL

MONTREAL MARKETS.

OCT. 16, 1890.

GROCERIES.

There has been no particular feature to this branch of trade during the week. Business in a general way has been fair, the most prominent feature being continued activity in dried foreign fruits, which has effected a pretty good clearance of the stock in first hands.

SUGAR, SYRUPS AND MOLASSES.

There is no feature to the sugar market locally outside of a quiet business in refined, the demand being somewhat limited. Refiners, however, are not urging sales to any extent, and prices are maintained around 6⅝c. for granulated and 5⅞ to 6c. for yellows, which is a slight fractional decline from the figures that prevailed at the beginning of last week. There is nothing to note regarding raw stock, and there is only one lot held here in first hands. Recent cables quote beet very firm in London, and rather higher, while refined finds a steady demand.

Syrups are scarce here, the holdings of the two refineries being very light, while there has been business in some American, which was offering during the latter portion of the week at 49 to 50c. per gallon owing to scarcity. Quotations here are 3¾ to 4c. for ordinary grades and 4¼c. for extra bright per pound.

There have been no new features to molasses, holders still asking 37½ to 40c. per gallon, and present indications are that prices will advance rather than decline. The stock recently purchased on American account is still here in bond, but the Halifax purchases by the same syndicate have been ordered to Portland, and the trade expect that the lots at Quebec and on spot will follow them across the line shortly. If they do prices are bound to stiffen.

TEA.

The tea market has ruled quiet since the recent sales last week, and there has been no business to note. Cables state that China teas are very firm in London, while India and Ceylon are steady.

The sale of teas imported direct from Japan and China by Messrs. John Duncan & Co., were sold by catalogue on the 9th inst., in the warehouse by Mr. T. J. Potter, every lot was sold absolutely without reserve. The buyers present were from Kingston, Hamilton, Cornwall, Toronto, Ottawa, Quebec, London, England, Winnipeg, and a large number of others were represented by brokers. One of the chief features of the trade was the purchase of a large quantity by a large English firm for immediate shipment to London. The principal portion of the shipment was new crop Japans which realized from 16c. to 25c. Imperials brought 21c. to 23c, gunpowder 24c. to 35½c., Young Hysons, 18½ to 36c., Congo 12½ to 34c., Indian teas, 28c., Ceylons 27c. In all 4696 packages were sold in an hour and three-quarters.

RICE.

This market is unchanged, with a fairly good distributive trade in progress, but no large turnovers noted. We quote: Common $2.70, Japan $4.10 to $4.25, and Patna $5.50.

SPICES.

A small quiet business has been done in

THE THRIFTY HOUSEWIFE.

Is always on the LOOKOUT for LABOR-SAVING DEVISES, whereby the HOUSEWORK can be LESSENED. An article that saves LABOR, TIME and DIRT must be INVALUABLE in every HOUSE. Such an article is the NEW IMPROVED SILVER STAR STOVE POLISH. This Polish entirely SUPERCEDES all the OLD-FASHIONED DOME and OTHER leads just as the ELECTRIC LIGHT SUPERCEDES THE CANDLE & LAMP. By the use of the SILVER STAR STOVE POLISH more than HALF the TIME and LABOR is SAVED as it is all ready for use. Being a PASTE it does not SLOP or SPILL nor does it STAIN the HANDS. It can be USED on a HOT or COLD STOVE, and is altogether the MOST PERFECT STOVE POLISH of the Day. Be sure you get the SILVER STAR put up HANDSOMELY in 3 doz. hinged cases, each case containing show cards and advertising matter. This Polish will not dry up or eat the tins. For sale by all wholesale dealers and by

F. F. DALLEY & CO., Hamilton, Canada, Proprietors.

MONTREAL Markets Continued.

this branch of business during the week, Pemento, Jamaica ginger and pepper being steady and unchanged.

FRUIT.

The activity in dried foreign fruit noted last week has been continued, and most of the first arrivals being turned over, prices are firmer, the advance which we intimated a week ago being made. This is owing to the fact that the Dracona's cargo has been delivered from the wharf, while the most of it has gone into consumers hands, so that wholesale lots are very scarce on spot. Prices, therefore, are fully ¼c. higher, and sales of car-load lots of Valencias have been made here at 6¼c., consequently values are bound to rule firm until the arrival of the second direct steamer, the Escalona, which has a much smaller consignment than the Dracona. She is expected here toward the end of the month, while the third boat, the Florence, sailed from Drina on the 12th of September. The amount of her cargo should be very small, but no definite news has been received regarding it, beyond a letter to a leading firm of importers here, which states that as yet their agent cannot speak of her cargo as the scarcity of boxes at Drina is a great drawback, and as fresh lumber cannot be got forward soon enough the Florence's cargo is bound to be light. The currant's business has been fair during the week, prices being very firm with sales of good sized lots at 5¾c in barrels ; 5⅞c for half barrels, and 6c in cases. The first arrivals have been pretty well turned over, and no one expects any decline. Mail advices from Great Britain state that business in this article has been brisk with activity in all growths. Other lines of dried fruit are unchanged with business unimportant. Dried apples are firmer here under light supplies and some enquiry at 13 to 15c. Imported green fruit furnishes little trade except a jobbing business. Almeria grapes are offering at $4.50 to $6. Lemons are quoted at $12 to $13 a case, and $5 to $6 a box, and Jamaica oranges unchanged at $5 to $6.

BUTTER.

The butter market is unchanged in all important features. There has been some business in Western dairy on Maritime Province account at 14c., but the bulk of the trade passing is in jobbing lots for local wants. We quote : Late made creamery, 20 to 22c.; summer makes, 17 to 18c.; finest townships dairy, 18 to 20c.; western dairy, 14 to 14½c.; medium do., 10 to 12c.

CANNED GOODS.

Trade in this line continues very slow. Packers are pushing out tomatoes on a $1 basis, but the movement in other lines is limited to small lots in a jobbing way. Quotations on the whole are steady.

EGGS.

The egg market has exhibited no change since our last and there does not appear to be any accumulation of stock the demand being fully up to the receipts. Consequently we quote prices unchanged at 16½ to 17½c. according to quality. Dealers do not expect much decline from the present basis as the trade generally admit that the country has been pretty well cleared up. Everything however depends on the weather, for if there is any spell of really fine, there may be some buying done in the country.

CHEESE.

The cheese market shows but slight change from the position it occupied a week ago, except that there appears to be more desire on the part of factorymen to "let go" their holdings as shown at the recent Board meetings, where bids of 10c. were as a general thing accepted for September's, when they were refused a week ago. This spirit has led to some business, the most important during the past week being the sales of Combinations, in all comprising some 23.000 odd boxes. The price was kept private, but it could not be over 10¼c. We quote: Fine September's, 10 to 10¼c.; late made August's, 9⅝ to 9¾c.; early August's, 9 to 9⅜c.; medium grades, 8 to 9c. Cable, 48s.

GREEN FRUIT.

The main feature of the week in this branch has been the gratifying cables received from Liverpool, where comparatively high prices have been made on the first turnover of Cakadian fall stock re Lake Winnipeg. The prices realized are from 25 to 50 per cent. better than the first sales last year, from which it would appear that the expectations of a favorable apple season are likely of realization. In fact all round, both locally and otherwise, prices are generally better this year. The lot referred to at Liverpool comprised 665 barrels of Canadian fall varities. The prices realized were: Kings 26s. 6d., Blenheim pippins 27s., twenty ounce 24s., and culverts 21s., which means a range of about $4 to $6 here. In consequence of these prices the stock of Kings and other choice varieties are firmly held here. Locally business has been of a fair distributive nature. Fall apples have been moving steadily at $2.75 to $3.75, and the first arrivals of winter stock were received this week, $4 being the best bid that has been made on them. They are firmly held, and $3.60 is the lowest figure that will move any really desirable stock in the country.

WINES AND LIQUORS.

This market continues firm in consequence of recent American purchases. The first brandy vessel from Charente is now at Halifax and is due here a week later, her cargo being anxiously looked for owing to the light stock on spot.

HOPS.

There is no change to the position of this market, and consumers have not taken hold in a general way yet. Outside of one transaction that was noted at a range, somewhere between 30 and 35c., there have been no sales to brewers. Holders in the country are asking long figures, stipulating for 30c and upwards at the cars.

ASHES.

There has been some shipments going forward in this line of late, as is generally the case towards the close of navigation. Prices are steady ; first pots $4.35, and seconds $3.90. Pearls $5.23. Stocks are being reduced, about 100 barrels being sent across the line during the week, and the removal of the American duty is bound to benefit trade.

PROVISIONS.

There has been nothing to note during the week peyond a steady business in pork and lard. We quote:—Canadian short cut pork, $17.50 to $18 per barrel; mess pork, western, per brl $16.50 to $17; short cut, western, per brl $17.00 to $17.50 ; hams, city cured, per lb 12 to 12½c.; hams, canvassed, per lb 12 1-2 to 13c.; lard, western, pails, per lb 9 to 9¼c.; lard, Canadian, in pails 8¼ to 8 1-2c.; lard, C. O. P., 10 1-2c.; bacon, per pound, 9 to 10c.; lard, com. refined, per pound, 8 to 8½c.

FLOUR AND GRAIN.

There has been no feature in this connection during the week. New wheat flour's have been offering at somewhat lower prices, and this has been imparted a somewhat easy feeling to the market, but on the whole prices are steady. In grain business has been very dull.

The stock of flour in store shows an increase of 1,134 barrels over last week and a decrease of 16,218 bbls. compared with the same date last year.

The stocks of grain in store show a decrease of 25,951 bushels of wheat, 162 bushels of barley, and an increase of 7,826 bushels of corn, 11,831 bushels of peas, 20,698 bushels of oats, and 5,624 bushels of rye compared with those of a week ago. Compared with the same date last year there is a decrease of 199,235 bushels of wheat, and an increase of 35,668 bushels of corn, 3,315 bushels of peas, 26,532 bushels of oats, 531 bushels of barley and 11,035 bushels of rye.

"The city grocers are going to ——£" is the catch expression a leading retailer has been working off on travellers this week. Being an Englishman they at first thought him profane but later they saw the point.

T. G. Williamson & Co.,
COMMISSION MERCHANTS.
TEAS, COFFEES, FRUITS, SUGARS, ETC.
42 Front Street East,
TORONTO, ONT.

CORN BROOMS.

We offer the following special lines for strictly first-class trade, made of new season's corn. Handles striped and varnished.

30. "Ideal." 30.
25. "Royal." 25.
20. "Anchor." 20.
15. "Crown." 15.

You can make a good profit on these lines, please your customers and increase your trade.

We also show special new lines for fall trade in

Stove, Scrub and Shoe Brushes, Woodenware, Baskets, etc., etc.

SAMPLE ROOM : 80 York St.

Chas. Boeckh & Sons,
Manufacturers,
TORONTO, - ONT.

Munn's Pure Boneless
CODFISH

In pressed 2 lb. Bricks, packed in 5, 10, 20 and 40 lbs.
This fish is cut from the largest Newfoundland codfish, and the quality is unsurpassed.

APPLY EARLY.
STEWART MUNN & CO. - Montreal.

CREAMERY MEN AND MERCHANTS

Holding butter of good quality are requested to correspond with

T. W. CLARK,

Commission Merchant and Wholesale Dealer in Butter and Eggs.

Consignments solicited and business transacted for Ontario and other Eastern Canada Merchants.

VANCOUVER, B.C.

References : Bank of British Columbia, Bank of British North America.

W. RYAN

Produce and Commission Merchant,

72 FRONT ST. EAST, Toronto, Ont.

—DEALER IN—

Mess and Shortcut Pork ; Long, Clear Breakfast and Roll Bacon ; Hams ; Lard ; Dried and Evaporated Apples.

SPRUCE BUTTER TUBS, 50's, 30's, 20's.

Consignments of Eggs and other Produce Solicited. Egg Carriers supplied.

J. F. YOUNG & CO.

Successors to YOUNG, ANDRRWS & Co.,

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

We solicit your consignments. We do not speculate on your produce, we sell to the best advantage for you. We handle everything that the country merchant requires to send from home to sell. Our warehouse is in the centre of the commission business. Our cellars are airy and cool. Send us a small trial lot.

J. F. YOUNG & CO.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

To Country Merchants and Dealers.

THE undersigned solicits consignments of Butter, Eggs, Poultry, Apples, Potatoes, Pork, Beef. Liberal advances made. Correspondence Solicited.

AARON CHILD,

Retail Grocer and Butcher,

1124 Queen St. West, Toronto.



HUCKINS SOUPS

Tomato, Mock Turtle,
Ox Tail, Green Turtle,
Pea, Julienne,
Beef, Vermicelli,
Chicken, Terrapin,
Macaroni, Consommé,
Okra or Gumbo,
Soup and Bouilli,
Mullagatawny.

RICH AND PERFECTLY SEASONED.

Require only to be heated, and are then ready to serve. | Prepared with great care from only the best materials. | Have enjoyed the highest reputation for more than 32 years.

TEST FREE

Send us 20 cents, to help pay express, and receive, prepaid, 2 sample cans of these Soups, your choice.

J. H. W. HUCKINS & CO.,
Sole Manufacturers, Boston, Mass.

SOLD BY ALL LEADING GROCERS.

LEONARD H. DOBBIN, MONTREAL. Sole Agent for Canada.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF





1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel luuch baskets
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

OAKVILLE, ONT.

LARD,

GUARANTEED PURE.

Long Clear
New Cured Meat.

Write for Quotations.

WM. DAVIES & CO.,

TORONTO.

The Cowan Cocoa & Chocolate Co. Limited

OF TORONTO,

Manufacturers of

Cocoas and Chocolates.

Hygienic, Queen's Dessert, Mexican, Iceland Moss, Sweet Caracas Vanilla, Cocoa Essence, Royal Navy Chocolate, Soluble, Creams, Coffees and Confectioners' Chocolates, Icing, and Powdered Sugars.

LEONARD H. DOBBIN, Agent, Montreal.

WOODENWARE



The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

Manufacturers of Pails, Tubs, Washboards, Clothes-pins, Candy Pails, Lard Pails, Syrup Pails, also impervious packages for Oil, Paints, Varnish, Pickles, etc. Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

Hams, Breakfast and Roll Bacon,

New curing, now ready.

For Choice full flavor goods send us a Sample order.

Jas. Park & Son,
Toronto, Ontario.

Established 1874.

W. H. SMITH,

Wholesale Produce

Commission Merchant

186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Produce Consignments solicited. First-class reference

McLAREN'S

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a Point of Keeping it always in Stock.

POLITENESS A NECESSITY.

Pleasant manners are of almost inestimable value to business men, and especially to those who are brought into direct contact with all classes of the public. In the retail line many a business has suffered materially while others have been entirely ruined, by the inability of the proprietor to show a pleasant face continually while being subjected to a badgering by half a dozen whimsical and shallow-brained women. "A man may smile and smile, and be a villian still," says the immortal William. Hence, a courteous disposition and affable manners are no criterion of a person's character, and the public may stand more chance of being cheated by the polite dealer than by he of morse and surly temper. But nine out of ten people, particularly if they belong to the fair sex, as nine-tenths of the grocer's customers do, actually would prefer, if they had a choice, to be cheated by a pleasant mannered man rather than patronize a grumphy individual of the most undoubted integrity. In our walks about the city we often enter the grocery stores on our route for the purpose of noting the facilities for doing business, the display and quality of goods in stock, and the manners of the proprietors aud their assistants. We dislike to pick flaws in the retail trade, but in the interests of the retailers themselves we must say that in general we find more to criticise in the manners of storekeepers and clerks, than in any other of the points mentioned above, and have no doubt that what is true of the trade hereabouts holds good in many other localities. We find enterprising dealers strenuous in their efforts to extend their trade by every channel open to them, and we also find that trade hampered and new patrons repulsed by the absence of so small an essential as common politeness. Now, affability and pleasant manners do not by any means imply servility, and there can be no excuse for the dealer or clerk who fails to display them in the interests of the business. Politeness is one of the few weapons that the small dealer has at his command to meet the competition of larger dealers who buy more cheaply, as the larger the business the greater the number of assistants required and the less chance of the customers being treated with deference, clerks being as a rule more wanting in this respect than the proprietors of stores. That this advantage is not fully utilized by the average retailer is our firm belief, hence these few remarks.—Merchants' Review.

T. E. Baker is erecting a new store—16x 30—for G. R. Russell on River street. It promises to be a credit to the street when completed.—Sasketchewan Times.

THE CELEBRATED

"BARM" YEAST

Unrivalled for its quick raising powers.

Unequalled for its keeping qualities.

Unsurpassed for the delicious nutty flavor of the Bread.

Supplied Wholesale by

THE BARM YEAST MAN'FG COMPANY,

35 Wellington St. East, Toronto.

TELEPHONE 1920.

W. BOULTER & SONS,

Picton, Ont.

PACKERS OF THE CELEBRATED

LION  BRAND

Canned Fruits and Vegetables.

Every can has a Lion on the Label. This label is a guarantee to the consumer that the quality is first-class. Ask your Grocer for the Lion Brand. Do not take any other.

Bay of Quinte Canning Factories.

Head Office, PICTON. Branch, DEMORESTVILLE.

ESTABLISHED 1842.

L. CHAPUT, FILS & CIE.,

WHOLESALE GROCERS,

Nos. 2 and 4 De Bresoles Street,

MONTREAL,

SOLE AGENTS FOR

Greenbank's Concentrated Lye.

HUDON, HEBERT & CIE.,

WHOLESALE GROCERS

— AND —

WINE IMPORTERS,

NO TRAVELLERS ON THE ROAD.

304, 306 St. Paul St.
143, 145 Commissioners St. MONTREAL.

JAMES E. BAILLIE,

PRODUCE & COMMISSION MERCHANT,

66 Front St. East, Toronto.

ESTABLISHED 1874.

CONSIGNMENTS of butter, eggs, poultry, dried apples, etc., INVITED. Prompt returns made.

Always in stock—Long clear Bacon, Hams, Breakfast Bacon, Barrel Pork and Lard.



Ram Lal's PURE INDIAN TEA

GUARANTEED ABSOLUTELY PURE AS MANUFACTURED ON THE GARDENS IN INDIA

Put up in lead foil packages, ½ and 1 lb Selling Agents :

TURNER, ROSE & CO., Montreal.

JAMES TURNER & CO., Hamilton.

BAKING POWDER!

IMPORTANT TO THE TRADE.

PURITY, STRENGTH, FULL WEIGHT.



Put up in ¼, ½ and 1 lb. Tins. RETAIL PRICE 10, 15 and 25 cents.

MAKERS WILL ONLY SELL TO DEALERS WHO MAINTAIN PRICES NAMED.

"SUCCESS FROM THE START"

Fully equal in results to any High-priced Powder offered.

This Brand of Powder although on the market a short time only, is now demanded by all our regular trade. It's success has been so well assured as to compel extensive additions to our factory to meet growing demand. "Prices on application." "Mail orders solicited."

Diamond Baking Powder and Spice Mills,

W. H. GILLARD & Co., Proprietors, HAMILTON, ONT.



THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL.

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday s yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, MCGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

RICHARD TEW & CO.

IMPORTERS OF

Crockery, Glassware, China, Lamp Goods, Etc., Etc.,

10 FRONT ST. East,

(Adjoining Board of Trade Building.)

TORONTO.

Please examine our lines of fancy cups and saucers, vases, china cabarets, etc., specially selected for the Xmas trade. With our **ADAR** and **WENEN** glassware—an entirely new line to the Canadian market—we challenge competition. Our varied assortment of Opal Baskets is meeting with large demands. As the most attractive lines are continually running low, the Trade would do well to place their orders at once, and thus take advantage of our leading lines.



ONTARIO.

Bervie—Bloore, Jos., wagon maker, assigned to Jas. McK. Stewart.

Chatham—Heyward, A. & Son, grocers, succeeded by Heyward & Kitchen.

Dresden—Grover & Co, (co nom) dry goods, assigned to Jas. D. Anderson London.

Grimsby—Alford & Jarvis, general store, burnt out, insured.

Guelph—Davidson, Thos., flour and feed, sold out to Geo. J. Thorp.

Mitchell—Pollner, Chas. W, grocer, assigned to S. M. Edwards, Mitchell.

Ottawa—McCaul, M. J. & Co., grocers, assigned to J. H. Gordon, Ottawa; Tracy, A., grocer, assigned to J. H. Gordon, Ottawa.

Staffa—Ferguson, A. K., general store, sold out to J. Hamilton & Son.

Strathroy—Wright, Walter, carriage maker, burnt out.

Toronto—Suckling, Cassidy & Co., (co nom) trade auctioneers and commision merchants, assigned to John Ferguson, Toronto.

Vars—Bell, John M., general store, stock, etc., advertised to be sold by auction on 13th inst.

Wallaceburg—Smith, J. M., stoves and tinware, burnt out.

MANITOBA AND NORTH-WEST TERRITORIES.

Prince Albert—Wigmore, R. C., dry goods, groceries, etc., sold out to Sproat & Macleod.

Wapella—Smith, T. J., general store, sold out to Pritchard & Co.

QUEBEC.

Lause Au Cascon—Becu, Emile, general store, J. P. Label appointed curator.

Montreal—Dagenais, Jos., grocer, stock, etc., advertised to be sold by auction on 14th inst.; Foley, Thos., trader, demand of assignment: Laurier, J. L., grocer, assigned in trust; Pillow Hersey Mfg. Co., rolling mill destroyed by fire, fully insured.

Quebec — Dore, W., grocer, assigned in trust; Young, Herman, hardware, stock partly damaged by fire and water, insured.

Sherbrooke—Genest, Jos. Arthur, grocer, assigned in trust; Landsberg, J., dry goods, etc., stock, etc., advertised to be sold by auction 21st inst.

Sorel—Francoeur, Alfred, grocer, etc., compromised.

St. Cunegonde — Lautie, Leandre, dry goods, stock, etc., advertised to be sold by auction on 16th inst.

St. Johns—Labelle, J. & Co., grocer, etc., assigned in trust.

St. Michel—Leclair, J. B., general store, offering to compromise.

St. Momique — Camirand, E., general store, offering to compromise.

NOVA SCOTIA.

Amherst—McDonald, Malcolm, carriage maker, bill of sale.

Sydney—Publicover, T. W. & Co., dry goods, etc., assigned.

Tidnish—Pye, John L. & Son, general store, assigned.

NEW BRUNSWICK.

Edmunston—Lucas, Antime, tinsmith, assigned.

HAMILTON RETAIL GROCERS.

At the last meeting of the Hamilton retail grocers' association. Mr. C. H. Peebles occupied the chair. The question of abolishing the practice of giving Christmas presents to customers was discussed, and it was decided by a unanimous vote to discontinue it.

The constitution and by-laws prepared were adopted and ordered to be printed.

The nomination of officers will take place in December and the election in January.

The following committees were struck:—

Rooms—Messrs. Rowan, Peebles, and Galbraith.

Complaints and Arbitration — Messrs. Main, Duff and Bolligan.

Petitions—Messrs. Winnifrith, Smye and King.

EGGS FOR ENGLAND.

Three hundred cases of eggs were last week shipped from Montreal to England as an experiment, and if successful—as is confidently expected—they will be followed by other shipments. Owing to the prohibitory duty levied by the McKinley Act on eggs, Canadian producers are now looking out for other markets. One effect of the increased duty will be a very tangible increase in the exportation from the port of Montreal, and already the shipping agents are corresponding with Ottawa concerning the conveyance of these delicate articles of food to the other side of the sea. Mr. Foster, Minister of Finance, has written to each of the steamship companies' representatives in Montreal, asking for all information concerning facilities on board the steamers for the safe carrying of the eggs. Most of the lines possess admirable facilities for the shipment of eggs. The Beaver line has had each of its steamers fitted up with three of Blackman's patent power ventilator wheels or fans, each of which supplies 30,000 cubic feet of fresh air per minute. Last year an exporter shipped 11,000 dozen of eggs to the English market as an experiment. A person who saw the eggs taken out on the other side of the Atlantic said that in three cases there were only six eggs broken. They were taken to the London, Liverpool, Manchester, and Scotch markets, and were all sold at a profit. They were fresh and in good condition, and enquiries for further lots were made. The Dominion line also has made excellent arrangements, and any shipments so far taken over by the line have been landed fresh and in good order. All the companies, including the Allan and Reford, are kindly disposed towards the new trade, and promise to meet the demands of the exporters in every way possible to ensure the fresh keeping of the eggs. Tho opening of navigation next year promises to see a new era in the British export trade of Canada. Producers here say that large quantities of eggs will be shipped from here to England, and that very few will be sent hereafter to the United States. The British markets are at present supplied from France and Belgium, but it is believed Canadian eggs will be preferred. The freight on eggs to Liverpool will be about fifteen shillings per ton.

CHEESE.

FANCY FACTORY CHEESE, ONE YEAR OLD, white or colored, rich, perfect in flavor and condition, the best for choice family trade, single box 12c., in 10 box lots 11½c. A. Beattie & Co., St. Mary's. 49

SITUATION WANTED.

BY A YOUNG MAN—A POSITION IN WHOLESALE or retail store as salesman, four years' experience, best references, not afraid of work. Apply to C, D. D., Box 305, Simcoe. 42

AS BOOKKEEPER OR MANAGER OF STORE, first-class, thoroughly competent, 18 years' Canadian experience; aged 40; strictly temperate; first-class references. Box 112, Collingwood.

DETECTIVE AGENCIES.

HOWIE'S DETECTIVE AGENCY, 86 WELLington St. West, Toronto, Ont., established 1886. Telephone 1309.

Battle & Smyth, Thorold, Ont., Manufacturers of The Japanese Shoe Blacking.

You can lose more than we do by not subscribing for this paper.

To Subscribers.

Those wishing to keep their copies of THE GROCER in good condition, and have them on hand for reference, should use a Binder. We can send by mail A STRONG PLAIN BINDER for 75c., postage prepaid.

These Binders have been made expressly for THE GROCER, and are of the best manufacture. The papers can be placed in the Binder week by week, thus keeping the file complete. Address—

THE CANADIAN GROCER,
6 Wellington St. W., Toronto.

Canadian White Enamel Sign Co.,
Sole Agents for Caesar Bros.
The Most Durable Sign Letter.
4 Adelaide St. W., Toronto.
☞A responsible agent wanted in every town and city.

STUART,
HARVEY & Co.
Importers and
WHOLESALE GROCERS
A Large and Well-Assorted Stock of
Teas, Sugars and General Groceries
HAMILTON, ONT.

BALFOUR & CO.,
IMPORTERS OF TEAS
AND
Wholesale Grocers
HAMILTON.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Oct. 16, 1890.

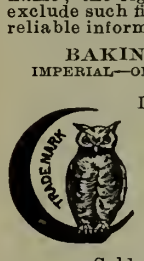
This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

IMPERIAL—ONTARIO AND QUEBEC.



	Per doz.
Imperial 10c. cans	$0 90
" 4 oz. "	1 35
" 6 oz. "	1 85
" 8 oz. "	2 45
" 12 oz. "	3 70
" 16 oz. "	4 70
" 2½ lb. "	11 30
" 3 lb. "	13 50
" 4 lb. "	17 30
" 5 lb. "	21 50

Sold only in cans.

Cottam's Best, in 1 lb tins	3 00
Best in 5 oz. tins	1 10
Cottam's Choice, 1 lb tins	1 75
" " 5 oz tins	70
" loose	10
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb. tins	65
" " bulk, per lb	12

	Per doz.
Empire, 5 dozen 4 oz cans	$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" ½ " 5 lb cans	8 00
" bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases.	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60

BISCUITS.

	Per lb
Arrowroot	$0 11½
Abernethy	9
Ginger Nuts	11½
New York Fruit	15
People's Mixed	11
Pilot Family	6
Snowflake	11½
Magard	15
Soda	6
Soda, 1 lb packages	8
" 3 lb "	21
Sultana, thin	11½
Tea	11½
Wine	9½
Wine, sweet	9

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ⅓ "	1 10
Spanish, No. 3	4 50
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jacquot's French, No. 2	3 00
" " " 3	4 50
" " " 4	8 00
" " " 5	10 00
" 1-gross Cabinets, asst,	7 50

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.
Royal Black Lead, per gross..... $1 80

BARRINGER & BROWN.
(Thos. E. Clatworthy, Ag'nt, Toronto.)
Convex Black Lead packed in wood boxes containing 12 card boxes, per box 1 12

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & CO'S.
Parisian Square Blue, per lb..13 to 14c

BARRINGER & BROWN.
(Thos. E. Clatworthy, Ag'nt, Toronto.)
Azure square blue box, containing 8 1 lb. packets of 16 oz., squares, per 8lb. box 0 89

BROOMS.

	Per doz.
Carpet....4 strings	2 90
X Parlor, 2 "	2 65
Louise 3 "	2 65
1 Gem 4 "	3 25
2 " 3 "	2 65
3 " 2 "	2 20
4 " 2 "	1 95
O Hurl... 4 "	2 65
" 3 "	2 35
2 " 3 "	2 05
3 " 3 "	1 70
OK " 2 "	1 35
Hvy Mill 4 "	3 70

CALVES' FEET GELATINE

G. P. SWINBOURNE & CO.
(Thos. E. Clatworthy, Ag'nt, Toronto.)
Boxes of 4 dz. 6d., and 2 doz. 1s. pack $3 96

CANNED GOODS.

	Per doz	
Apples, 3's	$1 10	$1 20
" gallons	2 80	3 00
Blackberries, 2	2 00	2 10
Blueberries, 2	1 25	1 40
Beans, 2	0 95	1 10
Corn, 2's	1 10	1 15
" Epicure	1 45	1 50
Cherries, red pitted, 2's	2 25	2 40
Peas, 2's	1 15	1 20
" sifted select	....	1 35
Pears, Bartlett, 2's	2 00	2 25
Pineapple, Baltimore	2 40	2 50
" Bahama	2 90	3 00
Peaches, 2's	2 60	2 65
" 3's	3 50	3 75
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	2 00	2 10
Pumpkins, 3's	1 10	1 20
" gallons	3 10	3 25
Raspberries, 2's	2 50	2 60
Strawberries, choice 2's	2 40	2 50
Succotash, 2's	1 75	1 85
Tomatoes, 3's	1 15	1 20
Lobster, Clover Leaf	2 65	2 75
" Tall	2 00	2 20
Mackerel	1 40	1 60
Salmon, 1's	1 30	1 65
" white	1 10	1 25
Sardines Albert, ¼'s tins	11,	11½
" " ½'s "	15,	18
" Martiny, ¼'s "	10,	10½
" " ½'s "	18,	19
" Other brands, 9¾,	11,	16, 19
" P & C, ¼'s tins	20,	22
" " ½'s "	33,	36
" Amer, ¼'s "	6½,	8
" " ½'s "	9,	11

MARMALADE, JAMS AND JELLIES.

CAIRN'S.
(Blaiklock Bros., Montreal, Agents.)
Marmalade. Price, f.o.b. Montreal. dz.
"Home Made," glass 1 lb. $2.35
" White 1 lb. 2.25
" " 2 " 4.15
" Stone 7 " 13.20
Scotch ..... White 1 " 2.10



Jams, assorted, 1 lb. white pots, 4 doz. to case, per doz. $2.35.
- Gooseberry
- Strawberry
- Black Currant.
- Red Currant....
- Green Gage...
- Apricot
- Raspberry
- Damson
- Plum
- Red Currant and Raspberry ....

Jellies. Red Currant, 1 lb. white. $2.75
Black Currant, 1 lb. white 2.75

DELHI CANNING CO.

Jams, assorted, 1's	2 35
Jellies, 1's	2 25

CANNED MEATS.

CLARK'S.

Comp. Corn Beef	1 lb cans	$....	$1 60
" "	2 "	....	2 65
" "	4 "	5 00	5 15
" "	6 "	7 75	8 00
" "	14 "	18 60	19 20
Minced Collops,	2 lb cans	.....	2 60
Roast Beef	1 "	. ....	1 60
"	2 "	.....	3 15
"	4 "	.....	5 85
"	6 "	.....	7 00
Par Ox Tongue,	2½ "	$7 25	7 50
Ox Tongue	2 "	....	4 50
Lunch Tongue	1 "	3 00	3 10
"	2 "	5 25	5 75
English Brawn.	2 "	2 50	2 60
Camb. Sausage.	1 "	....	2 50
" "	2 "	....	4 00
Soups, assorted.	1 "	....	1 35
" "	2 "	....	2 25
Soups & Boulli..	2 "	....	1 80
" "	6 "	....	4 50
Potted Chicken, Turkey, or Game, 6 oz cans			1 50
Potted Ham, Tongue or Beef, 6 oz cans			1 35
Devilled Tongue or Ham, ½ lb cans			1 35
Devilled Chicken or Turkey, ½ lb cans			2 25
Sandwich Ham or Tongue, ½ lb cans			1 50
Ham, Chicken and Tongue, ½ lb cans			1 50

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.
Mince Meat, ½ gal glass jars, $9 50
Ditto, 25 and 40 lb pails, per lb. 12½o

J. H. WETHEY'S—ST. CATHARINES.
Condensed, per gross, net..... $13 50

CHEWING GUM.

ADAMS & SONS.

Tutti Frutti, 36 5c bars			$1 30
Sappota,	150	pieces...	1 00
Sweet Fern,	230	" ...	0 85
Black Jack,	115	" ...	0 85
Red Rose,	115	" ...	0 85
Barley Malt,	115	" ...	0 85
Tampico,	115	" ...	0 85
Lemon Trumps,	115	" ...	0 85
Magic Trick,	115	" ...	0 85
Puzzle Gum (new)	115	"	0 85
Bolah " "	150	" ...	0 85
Taffy Licorice,	72	" ...	0 50
Caramel Tolu,	72	" ...	0 45
Adams' N.Y. Gum,	200	" ...	0 50

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs..	0 35
Premium, ½'s..6 and 12 lbs...	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs .	0 24
Sticks, gross boxes, each...	1 00

ALWAYS ORDER **RECKITT'S BLUE.**

Prices Current, Continued—

Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " " "	90
" Bulk, in bxs	18

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb	$0 30
Mott's Prepaired Cocoa	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa	40
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs	30
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	24
Mott's Vanilla Chocolate stick	22
Mott's Pure Confec. Chocolate	22c—35
Mott's Sweet Confec. Choc.	21c—28

J. W. COWAN & CO.'S

Cocoas—	
Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼ lb in 12 lb boxes	35
London Pearl, " "	30
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence, per doz	1 40
Chocolates—	
Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

Thos. E. Clatworthy, Ag'nt, Toronto.)

Schweitzer's Cocoatina, net cash ¼ lb. ½ lb.	per doz 3 29 6 30

WALTER, BAKER & CO

Chocolate—	
Premium No. Chocolate, in boxes, 12 and 25 lbs	....
Baker's Vanillia Chocolate, in boxes, 12 lbs	.....
Caraccas Sweet Chocolate, in boxes, 6 lbs., 12 boxes in a case.	.....
Vanillia Tablets, in boxes	.....
Spanish Tablets, 100 in each box, 12 boxes in a case	.....
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs	.....
Grocers' Style, in cases 24 boxes, 6 lbs	.....

Cocoa—	
Pure Prepared in boxes, 12 lbs	.....
Cracked Cocoa, in boxes, 12 lbs., ½ lb. papers	.....
Cracked Cocoa, in bags, 10 lbs	....
Brcakfast Cocoa—	
In boxes, 6 and 12 lbs., ½ lb. tins	.....
In boxes, 12 lbs., 1 lb. tins, decorated canisters	....
Broma—	
In boxes, 12 lbs., ½ lb. tins	.....

COFFEE.

GREEN

	c. per lb.
Mocha	32, 35
Old Government Java	30, 33
Rio	24, 26
Plantation Ceylon	29, 31
Porto Rico	23, 24
Guatamala	24, 26
Jamaica	23, 24
Maracaibo	22, 2[illegible]

WHOLE ROASTED OR PURE GROUND.
ELLIS & KEIGHLEY'S.

	c. per lb
Java	33, 34
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	33
Our Own "	31
Laguayra "	29
Mocha and Java	32, 33
Java, Standard	33
" Old Government	30, 32
Arabian Mocha	36
Santos	28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs	30
Standard Imperial in sealed tins, 25 and 50 lbs	32
Standard Blend in sealed tins, 25 and 50 lbs	33
Ground, in tins, 5, 10, 15 and 25 lbs	20, 30
Say's Parisien, in ½ and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz.	1 25
" " " " 2, 2 oz.	1 75
" " " " 3, 3 oz.	2 00

SUTTON & CO.
(Thos. E. Clatworthy, Ag'nt, Toronto.)

Pure essence, Gorgona Anchovies, ½ pts. per doz	2 76

FLOUR AND MEAL.

	per bbl.
Flour, Family	$4 65 5 00
" Manitoba Patent	6 30 6 40
" white wheat patent	5 65 5 75
" Strong bakers'	6 00 6 10
Oatmeal, standard, bbls	4 75
" granulated, "	4 75
" rolled "	5 10 5 25
Rolled Oats	4 85
Bran, per ton	14 00
Shorts	16 00
Cornmeal	3 50
" Gold Dust	4 00
" Imperial	3 75

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz.
Cases, No. 1, 2 oz tins	$2 75 $3 00
" No. 2, 4 oz tins	4 50 5 00
" No. 3, 8 oz tins	8 00 8 75
" No. 4, 1 lb tins	12 60 14 25
" No. 5, 2 lb tins	25 00 27 00

FRUITS.

FOREIGN.

	c. per lb.
Currants, Provincial, bbls	6, 6¼
" " ½ bbls	6¼, 6½
" " cases	... 6½
" Filiatras, bbls	6¼, 6½
" " ½ bbls	6½, 6⅝
" " cases	... ...
" Patras, bbls	6¾, 7
" " ½ bbls	7, 7¼
" " cases	7¼, 7½
" Vostizzas, cases	9, 9½
" " ½ cases	9½, 10
" 5-crown Excelsior (cases)	9½, 10
" " ½ case	9½ 10
Dates, Persian, boxes	5¾ 6
Figs, Elemes, 14 oz., per box	12½ 15
" 10 and 20 lb box	... 13
Prunes, Bosnia, hhds	... ...
" " cases, new	... ...
Plums, French, 55 to 65	... ...
" Bottles, 1's	22 23
" " 2's	37½ 40
" " 4's	70 75
" " 7's	1 00 1 10
Raisins, Valencia, off stalk	6½ 7
Selected	7½ 8
Layers	8½ 9
Raisins, Sultanas	14½, 16½
" Eleme	7½ 8
" London Layers	$3 00 3 25
" Black Baskets	4 00 4 25
Lemons, Maiori	7 50 9 00
Oranges, Sorrento	8 00 8 50
" Jamaicas	7 00 7 50
Bananas	0 75 1 50

DOMESTIC.

Apples, Dried, per lb	0 08½ 0 09
do Evaporated	0 15 0 16

GLASSWARE.

TAYLOR, SCOTT & CO.

	c. per doz.
Lamp Chimneys, O	32
" " A	35
" " B	45
	per bbl
Fruit Jars, pts	13 00
" " qts	14 00
" " ½ gal	17 00

GRAIN.

Wheat, Fall, No. 2	$0 95 0 98
" Red Winter, No. 2	0 95 0 98
" Spring, No. 2	90 0 92
" Man. Hard, No. 1	1 16 1 18
" " No. 2	1 14 1 16
Oats, No. 2, per 34 lbs	39 40
Barley, No. 2, per 48 lbs	65 70
" No. 3, extra	... ...
" No. 3	60 65
Rye	64 65
Peas	60 [illegible]
Corn	....

HAY & STRAW.

Hay, Pressed, "on track	.... 9 00
Straw Pressed, "	..... 5 50 6 00

ISINGLASS.

G. P. SWINBOURNE & CO.
(Thos. E. Clatworthy, Ag'nt, Toronto.)

Boxes containing 3 doz 3d. pack. per box	3 58



LYE.

Gillett's powdered Lye (½ gr. in a case) per case	$3 75
Elliott's	3 75

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts
Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars	22
" Fine, in 4 lb jars	70
" Ex. Sup., in bulk, per lb.	30
" Superior, in bulk, per lb	20
" Fine, " "	15

COLMAN'S AND KEEN'S

In 4 lb jars	75
In 1 lb jars	25
D. S. F., in tins, per lb	41
" in ½ lb tins	42
" in ¼ lb tins, per lb	44
D. F. in ½ lb tins, per lb	26
" ¼ " "	28

BARRINGER & BROWN.
(Thos. E. Clatworthy, Ag'nt, Toronto.)

Genuine, in 4, 1, ½, ¼ lb. and 2 oz. tins, per lb	0 34 0 47
Superfine genuine, full	0 30 0 43
Pure, per lb	0 23 0 36
D.S.F. "	0 34 0 47
D. S. "	0 30 0 43
F. "	0 23 0 36

NUTS.

	per lb.
Almonds, Ivica	13½ 14
" Tarragona	16
" Formigetta	13, 14
Almonds, Shelled Valencias	30, 35
" " Jordon	50, 55
Brazil	... ...
Cocoanuts	5 50 6 00
Filberts, Sicily	11 12

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

LEONARD H. DOBBIN,

Commission Agent and Broker in Canned Goods.

EVAPORATED APPLES A SPECIALTY.

4 Hospital Street, MONTREAL.

TELEPHONE 2205.

JOHN A. MOIR

Offers to Wholesale Trade only the following special lines for July:

Lobsters, Mackerel, Salmon, Gaspe Fishing Co's large hod cured dry Gaspe Cod in 112 bundles, also specially prepared Codfish in cases. A trial order solicited.

Lakeport Canning Co. put up none but the choicest goods. Send for price lists before buying. Don't buy cheap and nasty goods. The best goods are the cheapest in the end.

Local Selling Agent for the Gaspe Fish Curing Co'y.

41 St. Francois Xavier Sts.

QUEEN CITY BUSINESS COLLEGE,

Cor. KING and CHURCH Sts., Toronto,

Is the best and cheapest place to educate your sons and daughters. Thorough practical Business, Shorthand or English Education imparted in shortest possible time by our method of "Individual Instruction." Catalogue mailed free on application.

SAW YOUR

ADVERTISEMENT

IN THE

CANADIAN GROCER.

When writing to our advertisers please inclose the above



SOLUS. SOLE PRESERVER

Will preserve the soles of boots or shoes, and render them perfectly waterproof. One application to a pair of new shoes will double their wearing qualities.

Two-sized tins, 15 and 25 cents. Will cost you $1.20 and $2.00 per dozen.

We also manufacture the best line of Wigwam Slippers, and Lumberman's Oil Tanned foot wear in Canada

C. N. VROOM,

St. Stephens, N.B.

Prices current, continued—

Peanuts, roasted	17, 18
" green	13, 15
Walnuts, Grenoble	... ...
" Bordeaux	12, 13
" Naples, cases	... ...
" Marbots	... 13½

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO.

PICKLES.

John Bull, mixed, in bulk	$0 60
" Chow Pic'le, in b'lk	65
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 25
" " " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

SAUCES.

John Bull, kegs, per gal	$1 25
" ½ pt. bottles, per doz (according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " ½ pt, bottles, per doz	1 25
Niagara Tomato, kegs. per gal	1 25
" " Reputed pints	1 25
Terry's Candied Peels.	c. per peels
Lemon, 7 lb boxes	16
Orange, "	18
Citron, "	30

CROSSE & BLACKWELL'S.

Pickles, all kinds, pints, per doz	3 25

LEA & PERRIN'S.

	per doz.	
Worcester Sauce, ½ pts	$3 60	$3 75
" " pints	6 25	6 50

SUTTON & CO.

(Thos. E. Clatworthy, Agent, Toronto)

Worchester Sauce, ½ pints, second quality, per doz	1 17
Worchester Sauce, ½ pints, third quality, per doz	0 96
The Victory Dinner Relish, per dozen	1 92
Bottled Pickles—Mixed, Piccalilli, Cabbage, Onions, per doz.	2 16

PRODUCE.

DAIRY.

	Per lb	
Butter, creamery, rolls	$0 22	$0 24
" " tub	0 22	0 23
" dairy, tubs, choice	0 15	0 17
" " medium	0 10	0 12½
Butter, pound rolls	0 18	0 20
" large rolls	0 13	0 15
" store crocks	0 13	0 15
" store packed	0 05	0 08
Cheese	0 10	0 10½

COUNTRY.

Eggs, fresh, per doz	0 17	0 18
Beans	1 65	1 80
Onions, per bbl	1 75	2 00
Potatoes, per bag on tr'k	....	0 50
Hops, 1889 crop	0 20	0 25
" 1890 "	0 30	0 35
Honey, extracted	0 07	0 12½
" section	0 14	0 20

PROVISIONS.

Bacon, long clear, p lb.	0 08½	0 08¾
Pork, mess, p. bbl	15 00	16 50
Hams, smoked, per lb	.....	0 13
" pickled	0 11	0 11½
Bellies	0 11	0 11½
Rolls	0 09½	0 10
Backs	0 11	0 11½
Lard, Canadian, per lb.	0 09½	0 10
Hogs	6 00	6 50
Tallow, refined, per lb	0 05	0 05½
"rough, "	.....	0 02

RICE, ETC.

	Per lb.
Rice, Aracan	3¾, 4c
" Patna	4¾, 5
" Japan	... 5
" extra Burmah	3¾, 4
Grand Duke	6, 6½
Sago	4¾, 5
Tapioca,	5¾, 6¾

SPICES.

GROUND.

	Per lb.	
Pepper, black, pure	$0 20	$0 22
" fine to superior	12	18
" white, pure	32	35
" fine to choice	25	30
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	25	40
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURGH STARCH CO. (Limited.)

	c. per lb.
Benson's Prepared Corn	8
No. 1 White Laundry, 4 lb boxes	5½
Silver Gloss, 6 lb boxes	6¾
" 1 lb chromo pkgs	7
Satin, 1 lb chromo boxes	7½
Edwardsb'g Rice, 1 lb chromo bxs	9
Canada Laundry	4¾
Canada Corn	6½ 6¾

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40 lb boxes. 1 lb packages, new wrappers	7½
36 lb boxes. 12 3 lb paper boxes	7½
40 " 10 4 lb "	7½
Silver Gloss Starch—	
40 lb boxes. 1 lb packages, new wrappers	9
40 lb boxes. Assorted ½ lbs and ¼ lbs	9¾
40 lb boxes. 10 4 lb paper boxes	9
6 lb boxes, with sliding covers (12 boxes in each crate)	9½
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	8
20 " " covers	8¼

BRITISH AMERICA STARCHES.

First quality White laundry, 3-lb. cartoon boxes	5½
First quality White laundry, barrels	5
First quality White laundry, half barrels	5
Lily white gloss, 6-lb. boxes	6¾
Brantford gloss starch, 1-lb fancy cartoons	7¼
Lily white gloss, 1-lb fancy cartoons	7
Canada Laundry	4½
Pure prepared Corn	7½
Challenge Brand prepared corn	6½
Coldwater Rice	9

SUGAR.

	c. per lb.	
Granulated, 15 bbls or over	...	7
" less than 15 bbls	...	7⅛
Paris Lump, bbls	...	7⅛
" " ½ bbls	...	7¼
" " less than a bbl	...	7¼
Extra Ground, bbls	8⅛	8¼
" " less than a bbl.	...	8¼
Powdered, bbls	7¼	7⅜
" less than a bbl	...	7⅜
White refined	6⅜	6½
Extra bright refined	6	6¼
Bright Yellow	5¾	5⅞
Medium "	5½	5¾
Brown	5¼	5½
Raw Jamaica, in bags	5	5¼

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls
Redpath's "D"	3⅜c.	3¾c
" "M"	3⅞	4
Redpath's "B"	4⅛	
" "VB"	4	4⅛
" Extra	4¼	4⅜
" Ex. Sup	4⅜	4½
" XXX Sup.	4⅝	4¾
Corn Syrup	4⅝	4¾

MOLASSES.

	Per gal.
Trinidad, in puncheons	36, 38c
" bbls	38, 40
" ½ bbls	40, 42
New Orleans, in bbls	90, 100
Porto Rico, hdds.	36, 38
" barrels	38, 40
" ½ barrels	40, 42

TEAS.

GREENS.

Gunpowder—	Per lb
Cases, extra firsts	42, 50c
Half chests, ordinary firsts	22, 38
Cases, sifted, extra firsts	42, 50
Cases, small leaf, firsts	35, 40
Young Hyson—Moyunes	
Half chests, ordinary firsts	22, 38
" " seconds	19, 20
" " common	19, 20

PING SUEYS.

Half chests, firsts	28, 32
" " seconds	16, 19
Half Boxes, firsts	28, 32
" " seconds	16, 19

JAPAN.

Half Chests—	
Choicest	38, 40
Choice	32, 36
Finest	28, 30
Fine	25, 27
Good medium	22, 24
Medium	19, 20
Good common	18, 19
Common	16, 17
Nagasaki, ½ chests Pekoe	20, 22
" " Oolong	17, 18
" " Gunpowder	18, 20
" " Siftings	8, 12½

CONGOUS.

Half chests, Kaisow, Moning	52, 55
Caddies and half chests	18, 50
Cadies, Pakling and new makes	18, 50

OOLONG.

Half chests Formosa	34, 50
Caddies	36 55

ASSAMS.

Chests and half-chests Pekoe	22, 48



KNOX, MORGAN & CO.,

Wholesale Dry Goods Importers,

HAMILTON, - - - ONTARIO.

Fall Stock now complete. Travellers Orders being rapidly executed.

Now that the outlook for a good Fall Business is well assured we urge our customers to make a judicious selection for probable requirements so as to ensure satisfactory deliveries.

General Store Keepers can rely on finding in our Travellers' hands a full range of Samples of popular easy selling goods at close prices and liberal terms.

KNOX, MORGAN & CO.

Prices current, continued—

SCENTED ORANGE PEKOE.

Boxes. Foochow and Canton	28, 60

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	62c
Ingots, rough and ready, 7's	59
Laurel, 3's	52
Brier, 7's	50
Index, 7's	45
Honeysuckle, 7's	53
Napoleon, 8's	49
Royal Arms, 12's	50
Victoria, 12's	48
Brunette and Lovely, 12's	45½
Prince of Wales, in caddies	46½
" " in 75 lb boxes	46
Bright Smoking Plug Myrtle, T & B, 3's	55
Lily, 7's	48
Diamond Solace, 12's	45
Myrtle Cut Smoking, 1 lb tins	65
½ lb pg, 6 lb boxes	65
2 oz pg, 5 lb boxes	65

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdowne	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00

Cigarettes, all Tobacco—	
Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION OUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C. No. 1	4 00
Sweet Sixteen	3 50

OUT TOBACCOS.	per lb.
Puritan, ½ lb pkg., 5 lb. boxes	65
Old Chum, ½ lb pkg 5 lb box	65
Old Virgin., 1-10 lb pkg., 10 lb bxs	57
Gold Block, ½ lb pkg, 5 lb boxes	65

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	78
Puritan, 1-10, 5 lb boxes	80
Athlete, per lb	1 10

SOAP.

Ivory Bar, per lb	½
Do. 2, 6-16 and 3 lb bars "	
Primrose, 5 lb bars, wax W "	
" 1 " " "	
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 13oz, 1,2 and 3lb bars per lb	3½
Queen's Laundry, per bar	5½
Pride of Kitchen, per box	2 75

B. T. BABBITT'S SPECIALTIES.

B. T. Babbitt's Best Soap, p. bar	0 05
B. T. Babbitt's 1776 Soap Powder per box of 100 5½ oz. package	3 85
B. T. Babbitt's Lye, per box of 2 doz. large cans	1 80

TOILET SOAP.

TAYLOR, SCOTT & co.

	per doz.
Baby's Own, ½ doz boxes	$1 25
Our Boys, ¼ " "	1 25
Sea Foam, ½ " "	75
London Bouquet, ½ " "	60
Oatmeal, 1 " "	85
" ½ " "	60
Paris Assorted, ¼ " "	0 75
Albert Oatmeal bar, 2 doz. boxes	0 75
" White Castile bar, 2 doz. boxes	0 75
	per gro.
Fatherland, ¼ doz boxes	5 00

WASHING CRYSTAL.

Gillett's Washing Crystal, 1 gro in box, per box	$1 75

WOODENWARE.

	per doz
Pails, 2 hoop, clear No. 1	$1 70
" 3 " " "	1 90
Pails, 2hoops, clear No. 2	$1 60
" 3 " " "	1 80
" 3 " painted "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
	per case.
Matches, Parlor	$1 75
" Telephone	3 65 3 75
" Telegraph	3 90 4 00
	per doz.
Mops and Handles, comb.	1 25
Butter tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60
Clothes Pins full count, per box	0 75

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	2 75
" " round "	3 00
Handy dish	3 75
Water Closet Tanks	18 00

YEAST.

Barm yeast in boxes of 2 doz. 10c. and 2 doz. 5c. packages, per box	2 00
Royal Yeast Cakes, 3 doz 10c. packages in case, per case	$1 95
Royal Yeast Cakes, 3 doz 5c. packages in case, per case	1 00

OUR NATIONAL FOODS.

	pkg.	doz
Desiccated Wheat	4 lb.	$2 30
" Rolled Oats	4 "	2 25
Snow Flake Barley	4 "	2 40
Rolled Wheat Flakes	4 "	2 25
Buckwheat Flour, S. R	4 "	2 00
Prepared Pea Flour	2½ "	1 80
Baravena Milk Food	1 "	3 00
Patent Prepared Barley	1 "	1 80
Patent Prepared Groats	1 "	1 50
Beef and Barley Extracts	6 oz	2 25
Gluten Flour	4 oz	2 80

HARDWARE.

ZINC: Sheet net.	0 06½
IRON WIRE:	
Galv., annealed and oiled and bright 20 p.c. advance on list	
Barbed wire net.	0 00
Coil chain, 5-16 in. net	0 05½
" " ⅜ in. "	0 05
" " ¼ in. "	0 04½
Iron pipe, 50 per cent.	
Iron pipe, galvanized, 25 per cent.	
CUT NAILS, from Toronto:	
10 dy. to 60 dy	2 65 0 00
8 dy. and 9 dy	2 90 0 00
6 dy. and 7 dy	3 15 0 00
4 dy. and 5 dy	3 40 0 00
3 dy. C.P.	3 75 0 00
3 dy. A.P	4 25 0 00
HORSE NAILS:	
"C" 50 and 10 per cent. from list.	
HORSE SHOES:	
From Toronto, per keg	3 75 4 00
WINDOW GLASS:	
25 in and under	1 55 1 60
26 to 40	1 60 0 00
41 to 50	3 60 0 00
51 to 60	3 90 0 00
61 to 70	4 20 0 00
GUNPOWDER:	
Sporting FF. "	4 75 0 00
" FFF "	5 00 0 00
Canada rifle "	7 25 0 00
Sporting FF., (in ½ lb. tins) per doz	2 40 0 00
ROPE: Manilla	0 14½ 0 16
Sisal	0 13 0 00
AXES:	
Peerless & Keen Cutter	7 50 0 00
Leader	7 25 0 00
Lance	7 75 0 00
Queen City	9 25 0 00
Honor Bright, all steel	11 00 0 00
SHOT: Canadian	0 05⅜ 0 00
HINGES: Heavy T and strap	05½ 00
" Screw, hook & strap.	03¾ 04¾
TIN PLATES:	
1c. 4x20 coke, per box	4 50 4 75

PETROLEUM.

	Imp. gal	
F. O. B. Toronto		
Canadian	$0 00	$0 17
Carbon Safety	0 18	0 18½
Canadian Water White	0 20	0 00
Amer'n Prime White	0 23	0 24
" Water White	0 25	0 00
Photogene	0 27	0 00

DRUGS AND CHEMICALS.

Alum	1b $0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 02½	0 03
Borax	0 13	0 14
Camphor	0 75	0 80
Carbolic Acid	0 55	0 60
Castor Oil	0 13	0 14
Cream Tartar	0 30	0 31
Epsom Salts	0 01½	0 02½
Paris Green	0 18	0 22
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 20	0 21
Hellebore	0 16	0 17
Iodine	5 00	5 50
Insect Powder	0 40	0 50
Salpetre	0 08½	0 09
Soda Bicarb, per keg	2 00	2 25
Sal Soda	0 95	1 00
Madder	0 12½	

VINEGAR.

A. HAAZ & CO.

XX, W.W	0 20
XXX, W.W	0 25
Honey Dew	0 28
Pickling	0 28
Malting	0 45

THE BADGEROW FALCONER VINEGAR CO

French Bordeau per gal.	0 34
Tarragona "	0 32
Triple "	0 30
Fruit Viuegar "	0 27
Pickling "	0 28
XXX "	0 25
Extra XX "	0 22
XX "	0 20
X "	0 16
Cider Vinegar	0 16 to 0 25
Honey Vinegar	0 25
Eng. Malt Vinegar	0 50 to 0 60
Bottled Malt Vinegar, qts	2 00
Methylated Spirits	2 00 to 2 25

LIQUORS.

CANADIAN SPIRITS:

(Net Cash Prices.)	Imp. gal. In B'd.	D. P'd
Pure Spirits 65 O.P.	1 26	3 70
Pure Spirits 50 "	1 14	3 36
" 25 U.P.	0 60	1 72
Family Proof Whiskey	0 66	1 86
Old Bourbon "	0 66	1 86
" Rye, 25 U.P. "	0 62	1 74
" Toddy 25 U.P. "	0 62	1 74
" Malt, 25 U.P "	0 62	1 74
Old Rye, 4 years old	0 85	2 04
" " 5 "	0 95	2 14
" " 6 "	1 05	2 24
" " 7 "	1 15	2 34
Rye Whiskey, 1883, qts.	5 00	8 00
" " " pts.	6 10	9 10
" " 1884, qts.	4 70	7 70
" " " pts.	5 80	8 80
" " 1885, qts.	4 45	7 45
" " " pts.	5 55	8 55
" " 1886, qts.	4 20	7 20
" " " pts.	5 30	8 30
" " 1887, qts.	3 90	6 90
" " " pts.	5 00	8 00

Under 5 bbls. or 100 cases glass, net cash; 5 to 10 bbls. 2½ per cent. off; 10 to 50 bbls., or 100 to 200 cases, 5 per cent. off; 50 bbls. and over, or 200 cases and over, 10 per cent. off.

JOS. PICKERING & SONS' SPECIALTIES

(Thos. E. Clatworthy, Ag'nt, Toronto.

Metal Polishing Pomade, according to size, per dozen	0 20 1 02
Needham's Polishing Paste according to size, pr dozen	0 18 2 81
Furniture Polish, according to size, per dozen	0 20 2 85
Razor Paste, ½ doz. in box	1 02
" in single boxes	1 18
Plate Powder, per box	1 02
Knife Powder, in cannister, per dozen	1 03
Harness Blacking, in boxes, per dozen	1 27 2 20

THE GROCER Printing and Publishing Co., 6 Wellington Street, West, Toronto.

THE PRIZE OFFERED BY THE

TORONTO GROCERS' ASSOCIATION

For the Best Grocer Waggon WAS AWARDED TO

EWART & JOHNSTON,

COR. QUEEN and PARLIAMENT STS.

Manufacturers of Trade Waggons and Sleighs. Send for Catalogue
Grocers Delivery Waggons, etc.

SUBSCRIBED CAPITAL, $100,100. FULL GOVERNMENT DEPOSIT.

SIR ALEX. CAMPBELL, K.C.M.G. PRES.
(Lieut Govr. of Ontario)
JOHN L. BLAIKIE ESQ. VICE PRES.

THE BOILER INSPECTION and INSURANCE COMPANY of Canada.



CONSULTING ENGINEERS.

G.C. ROBB. Chief Engineer. A. FRASER. Secy. Treas
HEAD OFFICE. 2 TORONTO ST.
TORONTO.

The prevention of Accident and attainment of Economy in use of Steam, our chief aims.

TRAVELLERS' GUIDE.

WM. PROUT. J. E. INSLEY, Manager.

LELAND HOTEL

Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.
Vancouver, B.C.
PROUT & INSLEY,
Proprietors.

THE COLONIAL,

New Westminster, B.C.
Headquarters for Commercial Travellers. Fine Sample Rooms. First-class in every respect.
GEO. R. RAYMOND, Proprietor.

THE WINDSOR.

Regina, Assa.
First-class Family and Commercial Hotel.
Good sample rooms. Livery in connection.
MRS. DOIG, Proprietress.

THE SANITARIUM

BANFF, N.W.T.

Favorite Western Summer Resort. The best of accommodation for travellers.
R. G. BRETT, Medical Director. H. RANSFORD, Mgr.

Grand Pacific Hotel

KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men.
CREEDEN & SMITH, Props

Queen's Hotel,

WINNIPEG, MAN.

First-class in every respect.

JAS. O'CONNOR, Prop. FRED. SPRADO, Mgr.

LELAND HOUSE,

Graduated Prices. Recently furnished.
W. D. DOUGLAS & CO., Proprietors.
The finest hotel in the Northwest. Pure spring water. Corner Main and Albert Sts.,
City Hall Square, WINNIPEG, MAN.

The Clarendon Hotel,

Winnipeg, Man.

RUTLEY & McCAFFREY, Proprietors.

The Algoma House,

PORT ARTHUR, ONTARIO.

Beautifully situated, fine sample rooms. Special attention and accommodation for travelling men.
MERRILL & HODDER, Props.

PATERSON HOUSE,

OWEN SOUND, ONT.

One of the best appointed houses in Ontario, situated in the business centre of the town. All modern improvements. Headquarters for commercial men
A. DUNCAN, Prop

DESKS

OFFICE, LIBRARY, CHURCH AND SCHOOL

FURNITURE.

JOHN M. BLACKBURN & CO.,
41 COLBORNE ST., TORONTO.

TORONTO SALT WORKS,

128 Adelaide Street East.
DEALERS IN AND MANUFACTURERS OF
Table, Dairy and Meat Curing Salts.
Silver Medal Industrial Exhibition, 1888.
We handle Canadian Salts only, which from recent Government tests for Dairy and Meat purposes have proved equal, and in most cases superior to the best Imported Salts of any brand.
Orders promptly filled.

BAKER'S
COLLECTING AND INQUIRY AGENCY,

Room 45, Yonge St. Arcade, Toronto, Ont.

Handles all Classes of Accounts. Seventy per cent. of all Claims reported last year were paid. Write for terms.
System Copyrighted February 13th, 1889.

FAC SIMILE OF THE LABEL OF



The Best Scouring and Cleaning Soap in the World.

For cleaning woodwork, pots, kettles, paus, floors, painted ceilings, windows, and everything in the cleansing of which a Scouring Soap can be used it has no Superior. It is a larger cake, lasts longer, does its work better, and is cheaper in every way than any other Scouring Soap. Try this out, and ask your Jobber to send you *Pride of the Kitchen*. It is worth trying.

KIRK L. PR
TORONTO, CA

THE "QUICK AND EASY" WASHBOARD

(Patented.) Made by the

Brandon Manufacturing Co.,

of Toronto, (Limited.

STRACHAN AVE., TORONTO.



This board possesses the advantage of a double crimp, and only the best quality of wood and zinc are used in its manufacture.

All first-class grocers keep it.

E. P. Breckenridge, Toledo, Ohio, Pres — Edwin Norton, Chicago, Vice-Pres.

W. C. Breckenridge, Resident Manager

The Norton Manufacturing Co.,

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit Cans, Lard Pails, Paint Pails and Cans, Baking Powder Cans.

Capacity, fifty thousand fruit cans per day.

Sole Agents in Canada for

Norton Bros., "Solder Hemmed" Caps, and Grocers' sample goods, and Haskell's sample cases.

Cor. YORK AND QUEEN Sts.,

HAMILTON, - ONT.

C. RICHARDSON & CO.

MANUFACTURERS OF

The Celebrated Bull's Head Brand Pickles,

SAUCES, JAMS, JELLIES,

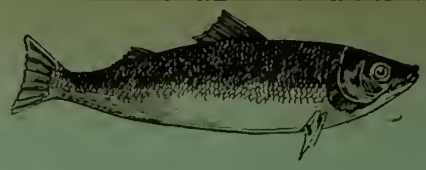
CANNED FRUITS AND VEGETABLES.

SPECIAL PRICES IN

CANNED TOMATOES.

EVAPORATED APPLES and MAPLE SYRUP

125 River St., Toronto.



Fraser River Salmon.

"ROYAL"

- AND -

"BRITANNIA"

Brands of canned salmon are the finest packed in British Columbia. The canneries being situated at the mouth of the Fraser River are in a position to pack their fish fresh from the boats.

BELL-IRVING & PATERSON, AGENTS,

Vancouver and New Westminster, B.C.

C. G. Hobson & Co.,

COMMISSION MERCHANTS.

AGENTS FOR

Princess, Diamond and Stanley

brands of canned salmon. We pay special attention to consignments placed in our charge.

C. G. HOBSON & Co.,

Vancouver, B.C.

SALMON

"Drysdale"

"Lynx"

and

"Red Star."

BRANDS

— OF —

British Columbia Salmon

Carefully prepared, full weight, and of best quality, every tin guaranteed.

All we ask is a trial.

WILLIAMS, BROWN & CO., San Francisco, Cal. } Sole Agents.

W. T. TASSIE, Toronto.

Agent for Ontario.

THE MAPLE LEAF brand of Canned Salmon is the best brand packed on the Pacific Coast. Great care is exercised in packing, and the best fish selected.

A. WATTS & CO.

- PARISIAN - BLUE!

Is Stronger and More Economical

THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

TUTTI-FRUTTI

Chewing Gum,

AND OTHER STAPLE BRANDS.

ADAMS & SONS.

23 CHURCH ST., TORONTO, ONT.

Tutti-Frutti, Tampico, Black Jack, Sappota, Red Rose, Magic Trick, Taffy, Licorice, Caramel, Tulu, N. Y. Gum—100 and 200 pieces.

Send for descriptive circular containing description of goods, with elegant Lithographs, free. See our Price List, page 17.

FOREIGN FRUITS

R. S. GALLAGHER,

FRUIT AND COMMISSION MERCHANT,

TORONTO.

111 & 113 King St. E., 77 Colborne St.

Telephone 1617.

R. C. MURDOCH AND CO.,

Commission and Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

29 Church St., Toronto

TELEPHONE 806.

J. Cleghorn & Son

WHOLESALE

Fruit, Fish and Oyster Dealers,

94 Yonge Street,

TORONTO

ALL THE LEADI... HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

A... THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

ATHLETE, PURITAN, DERBY, SWEET SIXTEEN CIGARETTES.

KEEP THIS COPY FOR FUTURE REFERENCE.

THE CANADIAN GROCER



FALL NUMBER

J. B. McLEAN & Co LTD
PUBLISHERS

✳ Coffee and Spice Steam Mills ✳

JAMES WATSON & CO.

Office : 108 BAY ST., TORONTO

WHOLESALE DEALERS IN SPICES, MUSTARDS, BAKING POWDER

ESTABLISHED 1867

GROUND BLACK PEPPER
In 30 and 50 lb. boxes.

GROUND WHITE PEPPER
In 30 and 50 lb. boxes.

GROUND CAYENNE PEPPER
In 10 and 20 lb. boxes.

GROUND JAMAICA GINGER
In 30 and 50 lb. boxes.

GROUND CLOVES
In 10 and 20 lb. boxes.

GROUND CINNAMON
In 10 and 20 lb. boxes.



A BRASS SCOOP WITH EACH SCALE

GROUND ALLSPICE
In 10 and 20 lb. boxes.

GROUND MIXED SPICE
In 10 and 20 lb. boxes.

CREAM TARTAR
In 10 and 20 lb. boxes.

DURHAM MUSTARD
In 30 and 50 lb. boxes.

BAKING POWDER
In 30 and 50 lb. boxes.

BAKING POWDER
In 1 lb. tins, 3 doz. in case.

WE GIVE FREE UNTIL CHRISTMAS ONE SCALE
as shown in above cut, made by the GURNEY SCALE CO., of Hamilton, with each order of
250 lbs. @ 20c. of our guaranteed Spices, Mustards and Baking Powders.

We have a name already established for Genuine Spices which will not allow of our putting out an inferior article, and purchasers of our Goods can rely on what we send out to build up and maintain their Spice Trade. as we have learned in our long experience that good spices must be kept by every Grocer.

✳ ASK YOUR WHOLESALE GROCER TO PROCURE THIS FOR YOU ✳

CORRESPONDENCE SOLICITED. LETTER ORDERS WILL RECEIVE OUR PROMPT ATTENTION.

When writing mention "THE GROCER."

FINE GOODS OUR SPEC LTY.

MUNGO CIGARS, EXCEPTIONALLY FINE.

Fac-Simile of Package.



Registered.

BENSON'S -:- -:-

CANADA

PREPARED CORN

Superior to any Imported

CORN STARCH.

RELIABLE AND UNIFORM IN QUALITY.

☞ FOR SALE BY EVERY GROCER. ☜

D. Gunn, Flavelle & Co.,

Pork Packers and Wholesale Provisions,

78 and 80 Front Street East, TORONTO.

LONG CLEAR BACON.
BREAKFAST BACON.
HAMS.

SPECIAL ROLLS.
LARD.
BARREL PORK.

BUTTER.
CHEESE.
EGGS.
BEANS.
DRIED APPLES.

OATS IN CAR LOADS.

If you want to buy or sell anything in our line, in large or small lots, let us hear from you.

H. A. NELSON & SONS

MANUFACTURERS

AND

Wholesale Dealers

—IN—

BROOMS

AND

WHISKS,

Brushes, Woodenware,
Baskets, Cordage,
Grocers' Sundries.

MONTREAL, - TORONTO.



ASK FOR

MOTT'S

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND

Largest Sale n Canada.

Taylor, Scott & Co.

TORONTO.

THE BEST



IS THE CHEAPEST.

Retail Price, 25c.

For sale by all first-class grocers

MADRE E' HIJO (7 SIZES).

EL PADRE AND CABLE.



THE CANADIAN GROCER



BRAINS
EXPERIENCE
CAPITAL

We have these requisites, and we use them in the publication of THE CANADIAN GROCER AND GENERAL STOREKEEPER. They are the corner-stones of the successful business we are building. The fourth is *Organization*. No paper published in Canada has grown as rapidly in circulation and influence as THE GROCER. No paper has given better returns to subscribers and advertisers.

We do not claim that we have as large a circulation as the metropolitan dailies, but we do assert that we reach a larger number of grocers and general storekeepers in Canada than any other paper. We admit that we cannot afford to insert advertisements as cheap as many other papers do and at the same time keep the paper up to its present high standard of excellence.

ENSURES
BUSINESS
SUCCESS

ADVERTISING
PAYS

At any rate does the cheapest paper pay best? If you are ill, do you skirmish round for the cheapest doctor? If you are in trouble, do you engage the cheapest lawyer to handle your case? This is the principle some advertisers go on; then they say, "advertising don't pay."

Of what use is a large circulation among thousands of readers who never will buy goods from you? *Why take six bottles of medicine when one will cure you?* THE CANADIAN GROCER goes direct to your customers.

IF DONE
JUDICIOUSLY

Judicious advertising pays, but there are thousands of dollars wasted annually by advertising in useless mediums, but especially fakes.

THE CANADIAN GROCER & GENERAL STOREKEEPER.

PUBLISHED WEEKLY. $2.00 PER YEAR

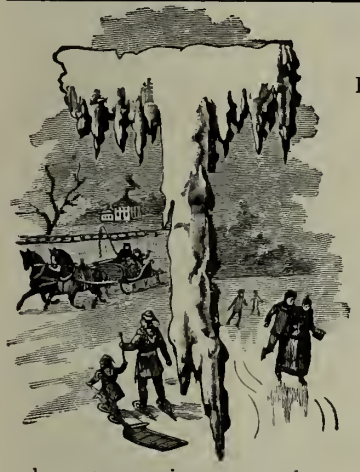
Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

J. B. McLEAN & CO., (Ltd.) PUBLISHERS.

115 ST. FRANCOIS XAVIER STREET, MONTREAL.

6 WELLINGTON STREET WEST, TORONTO.

Vol. IV. TORONTO AND MONTREAL, OCTOBER 24, 1890. No. 43



THE AUTUMN NUMBER OF THE GROCER is now in your hands. Accept it as the currency of our thanks to you and to all to whose support and encouragement THE GROCER has been beholden. It also gives you an idea of the stature to which our business has grown, and we hope it is a satisfactory bulletin of the bodily and mental health of the journal to whose progress you have been contributory. Sensible objects always make a stronger impression than words, and the best measure of our improvement must be taken from a comparison of this number with the very first we issued. These two numbers are linked together by a series, which we trust is another record of earnest and successful endeavor to serve well the cause of the retail grocers. A third evidence, partly an underlying complement of the other two, and also partly an effect of them, is the continuous and rapid expansion of our subscription list. It simply illustrates how great things from small beginnings grow. That list has now become an excellent and all but exhaustive directory, to the names of men in the grocery and general store business of this country.

***

The deeper the soil which a paper has the cultivation of in the field of its subscription, the thicker and more enriching will be the marl of advertising which will deposit upon it. The stronger then will become the facilities and resources of that paper to improve itself for the service of its readers. This has been our experience, and we have rendered as we have received. The improvement of our paper has increased our subscription, our increased subscription has carried the line of our advertising patronage higher, and the enlarged volume of our advertisements again has reacted upon the improvement of our paper. Good management is therefore the primary and fundamental element in the success of any paper. Good management involves many things. Some of them that our practice includes under that general head are : studying our customers' wants, doing all we promise, sparing no pains to get at the facts in every situation of the market, upholding the cause of the grocer wherever it is threatened or assailed, keeping pace with the times, being outspoken in behalf of what we consider not expedient but right, doing business on business principles, working. We have never yet received from any trader a question on any matter of trade import, that we have been too busy to answer promptly, even if we had to set going a considerable circuit of inquiry. Our success we attribute in no small degree to the fact that we were willing to go great lengths in the interests of our subscribers and advertisers.

***

A special issue this autumn is due not only to our own progress and our sense of gratitude to our readers for their support, but is befitting to the abundant yield that has been a general feature of the year's growth. For, latent in that abundance, is the power that is hoped to be sufficient to drive trade at a smart speed throughout the coming year. In the lap of plenty are to be studied the physics of trade. This year they give promise of unusual energy, and there is no business which is more sensitive to general good times than is the grocery and general store trade. It is seemly therefore, that the journal identified with that trade should hail the prospect by the issue of a special number. The gratifying outlook of trade after so prolonged a period of dullness should be a sufficient reason of itself why we put a little of our autumn glory on. The conversion of staple crops into money has already begun. Our barley is pretty well sold at a good price, and instead of lying stored within our country waiting for a hypothetic high figure, it is now malting in the United States, while its equivalent in money—the ready sinews of business—is with us. For our wheat the market also yawns, and the beauty of it is we have the stock, whereas many of our former competitors for the market have a deficit. In many other lines the same is true: we have what corresponds to an imperative outside want, and in this condition is the guarantee for money circulation and trade activity, Our shortage in fruit will be much more than counterpoised by our surplus in products of greater value.

***

We prefer to look upon the McKinley Act less as a fetter to trade than an irritant to the adventurous quest of new trade which has played so important a part in the history of the race to which we belong. England is great and became great, simply because her subjects were never content to settle down to the supplying of acquired markets. She not merely made herself great, but she became a civilizer of backward peoples, by the roaming of her pertinacious sons over the face of the deep, for the discovery of regions of dormant consumption. She taught nations wants that their own consciousness would have been ages evolving, and while she enlightened them in the teaching, she profited by it as well. And it may be so with ourselves. We have kept too much in hand that spirit of commercial adventure, which makes England a modern Phœnicia. We remained quiescent as long as we had one market. Now that the gates of that market are shut we must look about for others. We have abundance of stuff that the nations of the South have to buy. They want our flour, wheat, fish, lumber, potatoes, fruits. The McKinley Act is apt to be felt in its effects as a stimulus for the extension of our international trade, but not depressingly as a deterrant to trade. Canadian trade will touch the outside world at more points than ever before. We are not of those who take a view that is clouded by any shadows the McKinley Act casts towards our trade. Those shadows fall short.

***

The grocery trade of Canada has our best wishes as well as our best hopes for a good year's business. The tree seems to be well laden, we hope a vigorous shaking may bring down a fair share of its fruits to every one of our readers.

TRADE ASSOCIATIONS AND THEIR INFLUENCES.

BY J. F. THACKRAY, SEC. T.R.G.A.

In considering the question of trade associations there is much to be said, but the very fact of their springing up on all sides shows that there is a necessity for them. Men engaged in a similar calling frequently meet upon the street and elsewhere and ask, how is business? From general talk they are apt to get down to special points, and soon find they are in the same boat. What affects A also affects B, and if they are not too short-sighted they look to combined effort as a remedy. The workingman professes to find much in his trade-unionism, the manufacturer in his combination, the wholesale trader in his board of trade, and so on all along the line. While one individual is powerless to help the many, on the other hand the many can help the one as well as they can help each other. Every trade should have an organization of its own, and if these organizations are founded upon the correct principle, their success should be assured. While a trade association should watch all points, and, I am now speaking of retail trade organizations, I feel satisfied that upon one point in particular they should be very cautious, and that is upon touching the question of prices. A natural result of forcing prices to an abnormal figure is that it opens up competition. Let me explain. Six men, or sixty if you like, so long as they are in one line of business, are trading in the same place. To still further simplify it, we will suppose they handle ten different articles. Those men meet and raise prices on these articles 50 per cent., which, with an ordinary profit, gives them an extortionate price for their goods. My argument is, that in a very short time these six or sixty men will find their trade invaded by a large number of outsiders, who are attracted by the large profits to be made, and that organization must be very powerful to be able to stand the pressure which will, I claim, naturally result. Therefore, I say that the final outcome of forcing prices opens up competition. What, then, should be the aims of a trade association? Mutual protection is a phrase which covers a lot of the ground. Are the members oppressed by corporations such as railway companies, in the matter of freight rates or unjust discriminations? Are their city or county councils doing the correct thing with transient traders, peddlers, bankrupt stock men, and the like? If not, trade associations will find a sphere for action in awakening these bodies to a proper sense of the tradesman's rights.

Let the retail merchants of any town or city meet quietly one evening, and own up how much they have paid to collecting agencies during the past few years, and then let them total up the results. I am satisfied the said results would open their eyes. Here is another sphere for the trade association, and one which can be worked to perfection. Credit is given too freely, debts are made, the collector or collecting agency is set to work, and nothing but trouble results. Now every association should have a collecting agency or at least an enquiry office of its own, supported by its funds and presided over by an efficient and painstaking officer. A delinquent list should be a main feature, and a system of notifying debtors should also be adopted. When a customer approaches the tradesman for a line of credit, the tradesman should be prepared with his answer. How is this to be done? In the first place, it very seldom happens that a customer asks for credit. The first time he enters your store his rule is almost invariably to commence by making cash purchases. A few judiciously worded questions will ascertain where he came from, and what his occupation is. Send that information to the office, and your answer should be forthcoming in a few hours. Now, no collecting agency can do this work in the same satisfactory manner that an association can, and with regard to the cost, no collecting agency can do it for the same money. Some tradesmen do not see this as clearly as they should, and that is the reason they do not associate. At the same time, wherever an association starts which has a delinquent list and enquiry office, the tradesman who does not join is placed at a serious disadvantage. His confreres are in possession of information which he cannot get, excepting he goes to the collecting agency, and then he is taxed from five to ten times as much. Need I say more?

An association of which the meetings are regularly attended is an advantage in more ways than one, and many times by means of co-operation buying have the members saved a dollar. Sociability among men of a trade must produce good results.

Standing foremost among associations in the grocery line, is the Toronto body. The work it has accomplished since it was organized in 1885 is no small item. The giving of Christmas and New Year's presents was about the first evil it attacked. That practice is now obsolete. Early closing was attempted more than once, and although success has not yet crowned the movement, the seeds then sown will finally bear fruit. Next summer the Association wants the Wednesday half holiday, and whatever may be the result, the step is in the right direction. The practice of so-called wholesale houses selling to consumers was taken in hand, and again the Association was successful, for the wholesale men were heartily pleased with the move, and were only too glad to co-operate in stopping a very pernicious practice. The spring and early summer of 1890 saw the Association pitted against the peddlers, and here again it can claim a victory.

These associations in the grocery trade are springing up all over the country, and the time is almost ripe for a central body for the province. The summer of 1889 brought together a large number of retailers in Hamilton from all parts of the country, and much credit is due to the gentlemen who projected that movement. The Ontario business men's association was to have resulted. As to its success I cannot speak, but I am inclined to think that had it been confined strictly to retail merchants it would have proved a greater boon. Such a central body is undoubtedly needed, and if local associations prove healthy, it will soon be in existence. Suppose each association in Ontario should send representatives to Toronto, for instance, and organize themselves into such a central body with president, vice-president, secretary and treasurer, together with an executive committee. Understand me, each association to send representatives, one for every twenty-five members, said representatives to consist of the president and secretary first, and the remainder elected. Where an association has under fifty members let the president alone be sent. When these meet let them elect officers as above, and before parting let them decide upon the place of next meeting, no city to have that meeting twice in succession, except in the case of a special meeting being called. The expenses of sustaining such a central body would be small, and certainly a mere trifle to the advantages which would accrue. The questions which would be discussed at such meetings would be those of general importance, for instance, inland revenue regulations could be watched more closely, and representations from such a body would have more weight than if they emanated from a local source. Again, local organizations would receive valuable pointers as to attacking the peddling nuisance, and who shall say where the usefulness of such a body would stop? I claim it would go on from one thing to another, until a much better state of affairs would exist than at present. Some months ago I was in a town east of Toronto, and in talking displayed the delinquent list of the Toronto Association. One of the gentlemen present saw a name there, the owner of which had victimized him long before. If an association had existed there at that time, that name would have reached Toronto in time to have spoilt its owner's little game with the Toronto retailer, and thus money would have been saved. Now, where shall we look for a commencement towards this central body? London has an association, Hamilton has one, Peterboro' and Kingston, as well as numerous other places, all in Ontario, have associations. It only wants properly starting. Small towns want organizing, but they are slow in getting to work.

There is one question which I have not touched upon, and that is, what should these organizations consist of? I would be inclined to say all trades, since in country places they should include all legitimate business men. The general storekeeper in

a country town usually has a pretty good head. He knows nearly every one in his neighborhood. He would not be merely a grocer, nor would he be purely a dry goods merchant or boot and shoe man, but I would not like to see him shut out upon that account, since his advice would be valuable.

Mr. Editor, I have written a long article, and the worst of it is I have no excuse to offer for inflicting it upon you. I have simply given you a few ideas. I do not claim them as perfect. I know they can be improved upon, but if they should stir up some of the merchants to action I am well repaid. Of one thing I am certain, and that is that every trade should have an association for mutual protection, and none more so than the retail trade.

INSURANCE CONTRACTS AND ADJUSTMENTS.

Country merchants throughout Ontario have the question frequently put to them, "Are you insured?" Sometimes it appears at the head of an invoice, sometimes in an annual trade circular, or it may be asked in the private office of a wholesale house by the head of the firm, when he is interviewed by some one desiring to obtain a line of credit. This question, although in its way a very important one, might be advantageously changed into "How are you insured?" for we believe there is no part of the duties of business men performed in a more perfunctory manner than that of looking properly after their insurance, and there is nothing in connection with any business that requires more careful attention. There is no difficulty whatever about getting insured. Agents are to be found on the highways and byways of commerce, eager to accommodate any one desirous of taking a policy, but to get insured so that the money will be forthcoming after a fire is, to use a vulgarism, a horse of another color.

The rule, and not the exception, is for merchants to trust almost entirely to agents, not only as to what companies shall carry their risks, but as to the manner in which these risks shall be placed. Many of these agents are no doubt reliable men, who will see that their clients as well as the companies are properly protected, but unfortunately a large number are unreliable, some being ignorant of the business, and others careless about everything except the pocketing of their commission.

A very fair proportion of the insurance companies doing business in this country, are good solid companies, who deal handsomely with their customers, and will not shrink from the responsibility of settling a loss fairly and squarely, and oftentimes with considerable open-handed liberality, but we also have companies doing a larger business than people who have not given this matter their attention would suppose, which take risks below the current rates of the more respectable companies, and meet their losses in a mean, niggardly manner, frequently trying through some technicality to evade the responsibility altogether. In a former article on this subject we referred to the advisability of the assured filling up his own application for a policy, or getting some trustworthy person thoroughly conversant with the subject, to do it for him. We particularly desire to press this matter home to the country merchant, and advise him to exercise the utmost caution before signing his name to an application, so framed, that it requires to be carefully looked into and studied in all its bearings before being completed. It is important to see that the application should make the policy cover all the goods kept for sale, and to see that any reserved stock which may be stored in a back storehouse or adjoining building is covered as well as that in the main building, otherwise it is very difficult to adjust the loss satisfactorily. It is very unwise to put specified amounts on each particular line of goods, for although the amount of the loss on the whole stock may be very accurately ascertained from the invoices and books of the assured, it is almost impossible to find out the amount of the loss in each line of goods, and of course the same difficulty exists in the case of goods contained in a back storehouse or outbuilding. The statutory conditions, printed on every policy, should also be carefully studied. Few indeed are there among our merchants who have given these conditions their careful attention, and it is astonishing the number there are who have not even read them, yet these are the conditions which govern the settlement of a loss, conditions so stringent, and framed so evidently in the interests of insurance companies, that it is surprising our business men do not take some more active interest in the matter, and watch more closely the progress of these enactments in the legislature. The variations in these conditions (printed on the policies in red ink) are also worth looking into, for although they may be worthless in a court of law, they sometimes cause litigation.

It is only after a fire has occurred, that the assured will find out the full force of these conditions, when he will have to face the experts employed as appraisers and adjusters. The strong companies, doing a reputable business, usually employ men who are paid respectable yearly salaries to do this kind of work, and very little fault can be found with this class of experts in their settlement of losses, but there a number of companies, principally mutual, employing a class of men who act, as one of our judges very appropriately put it, "more with the view to catch the claimant than to get at the truth."

These experts, knowing that the average country merchant does not understand the statutory conditions, put their own interpretation on them, which is often at variance with the true meaning, and lay down the law as if they were the only individuals who had really mastered it, some of them even going so far as to hint that they had a hand in the framing of it. Their way of adjusting a loss is not always the most reliable, and to show that it is not we quote a case.

A fire occurred three or four years ago in one of our western towns. The companies interested sent up what they considered a competent expert, who adjusted the loss at a figure that the claimant agreed to accept. When the claim papers were sent in, the companies, before deciding to settle, laid them before another expert to look over. Expert No. 2 discovered that expert No. 1 had placed figures to represent the year of our Lord at the top of the column of figures representing the purchases, and had added the whole up together, so the companies refused to pay the amount claimed, it being as they said nearly $2,000 more than the actual loss. They did not take the trouble to point out the nature of the error, so the ease went to arbitration, when some extraordinary evidence was adduced. Expert No. 2, although he had detected the serious error of expert No. 1, appeared to be unable to detect errors unfavorable to the companies, but a statement was put in by a third man, an ordinary bookkeeper, supported by his evidence and vouchers, showing that there had been omitted from the column of purchases a number of invoices which counterbalanced the error of expert No. 1, so the arbitrators awarded the full amount claimed.

Very few country merchants are thorough accountants, and for the ordinary requirements of their business, such a qualification is perhaps unnecessary, but in the adjusting of losses they may have to deal with unfair experts, who have the faculty of muddling up figures in such a way as to make the claims as small as possible, so that they may make capital for themselves with the mean companies who employ them.

A first-class adjuster does not require to find a market for his services in this way, but there are some of smaller ability, who are not even fair accountants, that have an aptitude for harassing a claimant over the figures, until they get him to accept a settlement very favorable to the companies, and very much less than the unfortunate man honestly considers he has lost. He takes what he can get, rather than carry his case into court or to arbitration, which is worse than a court, the expense being usually very much greater and the decision not always final, for one of the glorious privileges our laws give insurance companies is the right to demand an arbitration before the claimant can bring his case into court.

Mutual life insurance has been pretty severely criticised of late in some of our daily and weekly papers, and we think there is room for criticism on mutual fire insurance. There is nothing wrong about either mutual life or mutual fire insurance, provided it is conducted on fair and equitable principles, but some mutual companies apparently conduct their business as if they were brought into existence more for the purpose of giving a fat living to needy applicants, than of doing justice to policy holders.

THE PERMISSIVE ACT.

The study of political economy has been productive of many reforms, but it is not the parent of all fiscal reform. Before the arrangement of the elements of this science into a system, before the writings of Adam Smith, Malthus and Ricard, there had been considerable enlightenment brought to the contemplation of inequalities and wrongs in the taxation of various classes of British subjects. The statesmen of that time, notably Walpole, had very liberal ideas upon the question of taxation. We wonder that some questions escaped their sagacity. There are subtle problems, of course, that require modern knowledge and modern means of inquiry to settle, and such questions are seasonably brought up at a time like the present. Questions of more obvious solution we look upon as more or less unfitting to the accomplishments in economic knowledge of this age. Why, for example, have we now to be dealing with a matter that opinion was sufficiently informed and matured to have settled in the middle of last century? What seems like an heirloom handed down by the feudal system, is the fact that capital is not yet emancipated from the bondage of municipal taxation. Such a reform as that might be looked for in the history of a ruder time than this end of the eighteenth century.

But the freeing of capital from tribute is yet to be completed, and we hail any means. The Permissive Act is the only means, and our hearty approval of it makes us alive to its incompleteness. The Act is not comprehensive enough, and the exemption it affords capital is too contingent. In its present shape it is applicable to only three cities in the province, as there are only three of our cities whose population makes them eligible to avail themselves of the Permissive Act. Capital engaged in business is therefore far from being all under even the imperfect exemption aimed at in this Act.

Another fault of the Permissive Act is the instability of the right which is sought through it to be done to business men. That right, if once granted by the finance committee of a city council, is secure only so long as that finance committee does not change its mind or its make up. Its make up is certain to be changed partially or wholly every year. A new council may have new ideas, and instead of re-enacting may repeal the by-law adopting the Permissive Act, and so throw taxation again on the capital of merchants. This would be likely. There are always demagogues aiming at election to the city councils. These, to get votes, would pledge themselves beforehand to relieve the people by reloading the merchants with the tax on capital. No doubt that would get votes, as there is nothing so odious to the people as taxes, and nothing so deserving of their support as promised efforts to lighten the burden of taxation. They do not stop to reason that their fellow-citizens, the merchants, have a right to be taxed on the same basis as the portion of the public not belonging to the merchant class. Therefore, the exemption which is provided for in the Permissive Act is too contingent, and as we pointed out before its action is not sufficiently far reaching.

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

HONEY PRICES GRADED.

The extent to which the price of this year's crop of honey will be affected by the yield, has already been indicated in these columns and in our market reports. The yield has been neither large nor small, but prices will be apt to keep, throughout the next twelve months, the firmness that is usually caused only by a shortage. What will operate to this effect in the absence of a notable shortage is the scarcity of fruit. Part of the unsatisfied fruit-consuming capacity of this country will be added to the demand of the honey market. Prices, however, will be affected by the policy of the producers to some extent. These have not combined, but there is an understanding now ruling among them, that has for its object a more marked discrimination in price between superior and inferior grades. The effect of this is not to increase the price of any grade, but to reduce the prices of the lower grades. Heretofore, the slight difference between any given grade and the one a single degree below it almost invariably threw the choice of the buyer on the better one. Where there was but one cent of price difference to correspond with one grade of quality difference there was usually less of the inferior sold than of the superior. So it happened not uncommonly that the stock left over in the late part of the year showed a greater proportion of medium and poor honey than of prime. The beemen have concluded tow iden the gap between grades, and throw the popularity on the side of the low grades, running these far enough down the price scale to make the low grades easily available. Consequently a grade that was last year only one cent lower than another given grade will this year in some cases be three cents lower than that given grade. The difficulty always had with the low grades will therefore now be ended, and what is left towards the close of the year's trade is unlikely to be hereafter the poorest of the gathering. A system of nice grading is now made possible by the methods of the honey producers. They now extract four or five times during the season of production, the interval between drafts being a time of transition from one bloom to another. Under the old mode all the honey was left in the hive until the bees ceased to work, and then the product taken off was a melange of all the flowers that bloom. This made the grading of prices difficult, and made it impossible to specialize flavors. Now, the beekeeper extracts at the close of the season of basswood bloom and gets an unmixed grade of inferior honey. Again, at the close of the thistle bloom he extracts and gets a pure grade of better honey. Also, at the close of the clover season, he separates the flow from what comes after, and thus has the best and the worst at their respective ends of the series, with the intermediate grades also separated. This makes the adjustment of prices a matter that can be secured with exactness.

PRUNES, DRIED AND EVAPORATED APPLES.

Those dried fruits which have come to be looked upon as necessaries—namely, prunes, dried apples and evaporated apples—will come high to the consumer for the next twelvemonth. They are all staples, in demand by both rich and poor at all seasons. It requires a large stock, therefore, to meet the wants of trade for a single year. What will give extra zest to the voracity of consumption for these dried fruits is the scarcity of fresh fruit, and the consequent high prices of the part of the crop that is canned. The stock will be short, the demand strong, and prices high.

The stock of prunes will be in about the middle of November. Cases will be 60 or 70 per cent. higher than they were last year, and casks will be fully 100 per cent. higher than they were last year. This enormous advance is solely a consequence of the short crop. Another effect of the shortage upon the prices, is the closing up of the difference between grades. There are four grades, heretofore the basis of four different prices, and the interval between the prices of two consecutive grades was often as much as four cents. Now the difference in price is very faint, the value of the low grades being pushed up so far. That is usually the effect of advance on all classes of stock that admits of grading. The name covers all, a certain point in price considered not too high to check consumption is taken by the highest grade, and the others run as closely as possible up to that, the name selling them. On Tuesday, cable advices from Trieste reported an advance of 2s. per hundred on casks, and 1s. a hundred on cases. Stock this year will come here chiefly in cases. Casks will constitute but a small part of the importation, on account of the fact that the price of them approaches so closely to that of cases, in which there is a better class of stock, possessing the added advantage of being in more portable form. Bags are not usually brought on this market to any important extent.

The short crop of apples in this country has made the raw material for dried and

evaporated apples unusually dear. The stock of these is therefore small and held very firm. This stock cannot be increased by importation with any relief to prices, as the United States crop of apples was a short one, and the duty on evaporated and dried apples is too high for importation to be practicable with the cost of production what it is now in the States. Dried apples now run at 7½ to 9c., very high prices at this season, while evaporated are on stilts at 14 to 16c. The stock of either on this market is very slight so far.

LOSS ON PRUNES.

The shrinkage on prunes very commonly amounts to from 3 to 5 per cent. of their weight. Precautions have to be taken that this is not a cause of loss to buyers. On prunes there is no allowance for tare. Consequently buyers, both wholesale and retail, must aim to make their profit on the actual cost of what they get, not on the actual cost of what they should get. In this way alone can they save themselves from loss entailed by shrinkage. The original weight of a case is 25 kilos, which is about equivalent to 55 lbs. If a trader buys a case of prunes, it is as well for him to divide the cost of that case by the number which represents the weight in pounds of its contents. That will give the cost value to him per lb. of the prunes in that case, to which he can add the rate of profit he wants, and thus lose nothing, no matter what the shrinkage. It is in this way wholesalers have to defend themselves. A case costs as much to everybody, at all times, as if it held 55 lbs. Everybody should therefore sell it so as to realize upon it what would have been realized if there had been no shrinkage. Wholesalers do, and retailers must likewise do so. The loss is to be made up in the price. We have a report of one instance of shrinkage to the extent of 10 per cent. Here, of course, it would be well-nigh impossible for all the loss to be recovered by increasing the price, as that would require an increment of one-ninth of the value of the remainder, or 11 1-9 per cent., to make up for the shrinkage alone. An addition of the regular rate of profit after that, would put the price beyond that current in the place where the dealer traded, and would stop sales. In buying, therefore, the dealer should be on the look-out to get cases weighing as nearly as possible the full 55 lbs.

The shrinkage will be according to the degree of moisture of the fruit when it is packed, and according to the sort of package. Bags offer least protection from evaporation, and cases most. In bags and also in casks there is considerable diminution of weight owing to shrinkage. The case prunes are generally better prepared for packing and are also put up more closely than in the other forms of package.

Three car loads of pails have been shipped to Charlottetown, P.E.I., this week from the factory.—Orillia Times.

A POINTER TO WHOLESALE FIRMS.

To the Editor Canadian Grocer.

Sir,—Seeing an article in The Canadian Grocer about politeness, allow me to give my experience in Toronto last July. I buy from the largest firms in the city. Going to my dry goods house, I walked around for about five minutes, plenty of clerks, but no one to ask me if I wanted anything. Finally I asked for one of the partners, Mr. C., received a short answer and hunted him up myself. Was very near walking out to try some other place. Went to the grocery house, walked into the sample room, was received very warmly by one of the firm, Mr. E., had every attention paid, was taken into the private office of the other partner, kindly received, and went away well pleased. Walked into the boot and shoe house, strolled around the sample room, no one there, walked out in about ten minutes and the firm lost a large fall order. Had the same experience with a biscuit and candy house. To my mind, when a country merchant walks into a wholesale house where he buys from on his yearly visit to the city, he likes to see one of the firm for a five minutes chat and to have a little attention shown him. What do you think about it?

Yours, etc.,
Country Merchant.

"Country merchant's" experience is that of many others. Wholesale grocers look well after customers who honor them with a call but other wholesale trades and many manufacturers treat callers with scant courtsey. The grocers are so anxious to take care of their out of town friends that when there is a celebration of any kind in their city they call in their travellers during that period. Even the grocers, not to say the dry goods, boot and shoe, biscuit and confectionery houses, in Ontario, Manitoba and out to the coast can learn a great deal in the matter of handling callers from business houses in Quebec and the maratime provinces. It is a pleasure to call upon them. Even if you are not a buyer you are treated with the utmost politeness. As we have before pointed out—and our suggestion has been followed—in busy times one of the partners should be stationed near the entrance to the warehouse, whose duty it shall be to receive all callers and make their acquaintance if he does not already know them and introduce them to the proper salesman. The moment a customer enters a wholesale house he should be attended to. We have no sympathy for those houses who allow many to stand for five or ten minutes while they are finishing a letter, putting away goods or even talking to another customer. Sometimes, though not often, a retailer will be received courteously the moment he enters the warehouse, but neglects to state who he is. He is then at a disadvantage. If you do not know the members of the firm ask for them and introduce yourself. They will be glad to make your acquaintance. If they are not, then they do not deserve your custom. At the same time do not impose on them by chatting too long. Get to business as soon as possible. [Ed. Grocer.

A SUCCESSFUL COMPANY.

A reporter of the Advertiser, taking in the late Industrial Fair, met a leading fire insurance man, and in conversation learned from him that the fire insurance business in Canada this year was likely to be more profitable than for many years.

Turning around he saw Mr. McCabe, managing director of the North American Life Company of Toronto, and the reporter, anxious for news, thought it a good opportunity to learn how the life business was progressing. Mr. McCabe was ready to give any information desired. He said: "So far as our company is concerned, I certainly think it will be the best year we have ever had; at least, that has been our experience up to date. The outlook for business is encouraging, crops have been fairly good and prices are satisfactory; this means a help to our agents, and the result, more business for the company, besides, policy holders will be better able to contribute and increase their insurance. I see no reason why all our properly managed home companies should not meet with a fair measure of success this year." The reporter suggested that several companies had a great variety of plans now, and inquired whether they excelled the old plans. "Undoubtedly," said Manager McCabe, "formerly a man had to pay till death, whereas now he has the option of terminating his contract at the end of fifteen or twenty years, and, if the policy be on the investment plan, he will not only have his life insured for the term, but in addition get a good return for his money. Talking of the old plan reminds me that two or three years ago one of our vice presidents, a man of successful and financial experience, mentioned at one of our agents' conventions that he had been insured for many years in an old Scotch company, and had paid in premiums considerably more than the face of the policy. He regretted very much that when a young man no opportunity was offered him to secure an investment policy such as our company is now offering the public.

"The North American has gone further than this, however, and is issuing policies upon which, after being ten years in force, the company will lend the insured the balance of the premiums to make his payments, and if the insured should die before the end of the investment period the full amount of the policy becomes payable without deduction of the loan. Yes, we think it is a splendid plan, as it offers the insured so many advantages.

"Now, for one getting up in years or a young man wishing to save some money, we have a 7 per cent. guaranteed income bond."

"What form is that?"

"Why, at the end of fifteen or twenty years the insured can draw out his cash surplus, have a paid-up policy for the full amount of his policy, and in addition draw an annual cash income of 7 per cent. on the face of the policy as long as he lives."

Further conversation with Mr. McCabe was abruptly terminated by the pressure of the crowd carrying the reporter to another part of the building.—London Advertiser.

THE BUTTER QUESTION SOLVING ITSELF.

The role of Jeremiah is one for which we are unsuited, both by natural disposition and acquired conviction. The most hopeful view is to us the best, as well as the most agreeable. If one considers it wrong to make the wish father to the thought, then it is usually better to forego the expression of the thought, and content oneself with uttering wishes as wishes simply. This habit of mind is deserving of culture, if for no other application than to the study of the situation in which we find, at any given time, this or that one of our national products. One of these, not so prolific of wealth as it ought to be, our butter, has not inspired the brightest visions, in the minds of most observers, of the future which its present tendencies are likely to shape for it. We have found it difficult to say anything to the credit of our domestic producers, but we believe that the fine national resource they are so busy wasting will not always be unsatisfactory as a commodity of trade. We hope that, before long, Canada will get all there is to be got out of her national facilities by the production of first-class butter. The realization of that hope would mean the addition of several millions of dollars to the present annual value of Canadian exports.

The position of this paper, overlooking as it does the wide field of that retail trade through which nearly all the home-made butter of this country is ushered upon the market, is an important fulcrum, we consider, to base an effort upon to lift the home dairy to a higher plane. We have acted upon our belief, and have made steady use in our editorial columns of the advantage our circulation gives us to serve the cause of better butter. The lever has been worked also by able contributors to our columns. Our dairy market reports have been constantly aimed at this end. For, we remembered we were addressing a body of men who felt the loss which trade in bad butter always occasions. We suggested to the Minister of Agriculture for this province the advisability of not confining attempts at dairy reform to the producers alone, but to enlist the country trader in the movement, as we believed the general retail trade of the country was the point upon which efforts at reform would be best concentrated. Our activity in the behalf of improved butter-making shows that we took a sanguine view of the possibilities of that industry.

This year the proportion of bad butter is not lower than it was last year, so that the art of home butter-making appears not to be improving. But there is encouraging evidence in another fact, which is, that the quantity of home-made butter of all kinds is less this year than it was last year. In fact, if we take the last four or five years successively, we will find the quantities of domestic dairy butter assigned to each to follow in a descending series. The home dairy is slowly making way before the movement of something more modern. But is this the creamery? In part it is, but to a much greater extent it is the cheese factory. While the volume of domestic dairy make has very considerably declined, that of the creamery make has not by any means so appreciably advanced. But our production of cheese has pushed ahead very fast, and its gain is at the expense of the farm dairy.

So, on the whole, we make less butter than we did, though more of it is creamery make than ever was before, but we make much more cheese than we did. The reason is that we have a market for cheese, and have no waste stock. We forfeited our right to an English butter market by the badness of our dairy make, and creamery men have to make head against the prejudice that English buyers and consumers took to Canadian stock. That is the reason why the retreat of the dairy production to-day is more to the advantage of the cheese factory than to the creamery. Butter is wanted in England as much as is cheese, and when the creamery men get a good chance to assure the English buyer that the manufacture is in good hands, then we may look for the domestic industry to dwindle rapidly away. This is a consummation devoutly to be wished by the country retailer.

So reform is at work, if not in better home production, at least in the increasing withdrawals of home makers. It looks as if the manufacture of our milk would soon be between the creamery and cheese factory, both of which may be expected to flourish. The best self-defence Canadians can take against the McKinley Bill is to help such industries as the creamery to thrive. Professor Robertson's idea that cheese can be best produced and marketed abroad in summer, and butter in winter seems to be a good one To have it acted upon and prevent rivalry between cheese factory and creamery, would necessitate the changing of the calving season from April to October. This the farmer can do, and immensely increase the production of milk.

THE RIGHT PAPER IN THE RIGHT PLACE.

Messrs. W. A. McClean & Co., importers and dealers in groceries, provisions, etc., Owen Sound, write as follows:—Just one word—one word we think we should be allowed to speak. We have taken your CANADIAN GROCER for some time, and we must say it is the right paper in the right place. We find it useful as regards exposing fraud, certain as regards correcting errors, and painstaking in market reports and general information. Hope it may always live and prosper.

Something entered the house of Mrs. McLeod, who keeps a grocery at Smith's Falls, and stole $50.

MANUAL VS. MACHINE LETTERS.

BOLTON, Sept. 26th, 1890.

J. B. McLEAN & Co., Publishers,
CANADIAN GROCER, Toronto.

GENTS,—Enclose find two dollars to pay six months' arrears and six months in advance to the CANADIAN GROCER. Allowed your agent to take my subscription for three months on trial, but I have been so well pleased with your paper that I gladly renew again. Wishing your every success, I remain,

Yours truly,
D. W. HUGHES.

The above is a reprint of a letter received at this office. The matter in it is gratifying to our self-esteem, and we thank Mr. Hughes for the compliment. But we wish to draw attention to the fact that it is not pen-written. It is type-written, and is of important interest on that account. Being the first type-written letter we ever received of a retailer, we were curious to know the result of Mr. Hughes' experience with his machine, that if it were satisfactory we might benefit readers of ours by putting it before them. We inquired of Mr. Hughes and got the following reply, also type-written:

BOLTON, Oct. 7th, 1890.

J. B. McLEAN, M'g'r CANADIAN GROCER,
Toronto.

DEAR SIR,—Your favour of October 6th enquiring as to use of type-writer received. In reply would say, the one I am using is a single case "World," and so far am well pleased with it. Can make nearly the same speed as ordinary writing with a few days' practice, and the work looks so much better than with the pen. If purchasing think I would get a double case "World" or "Victor," as they answer all purposes for ordinary correspondence as well as the larger machines, are easily learned, and cheap enough to be in general use. I remain,

Yours truly,
D. W. HUGHES,

We have no doubt this testimony to the ease with which the art of using the instrument can be learned will be persuasive with many dealers who have a large correspondence, to get machines in their offices. There are several arguments in favor of the type-writer. First, there is more to do than when the pen sufficed; second, letters are now strictly limited to the number of words actually necessary, so that there is no time or care spent in attention to elaboration; third, wholesalers and others in the thick of business want letters to disclose their gist at a glance; and for this legibility and brevity are needed. Therefore, the type-writing machine is more and more displacing the pen for business correspondence. The art of using it is more easily acquired than is a good style of handwriting. Take a middle-aged man or woman who writes very badly. It is almost impossible to educate the hand of that man or woman to write firmly and legibly, but it is a comparatively easy matter to make of him or her a good type-

writer. It is more desirable to do so, if business correspondence is the end aimed at. Consequently, we advise all general merchants who write badly to get a typewriting machine. Mr. Hughes' example is a good one.

"THE PATRONS OF INDUSTRY."

EDITOR CANADIAN GROCER,

DEAR SIR,—Allow me to suggest the advisability of your cautioning the merchants of western Ontario, against encouraging a new organization known as "The Patrons of Industry." The scheme is of Yankee origin, and is only in its infancy in Ontario, having just been introduced from Michigan by a person, as I am informed, named Smith. "The Patrons of Industry," amongst other things, aim at getting one or more storekeepers in each town to enter into a contract to supply them with goods at 10 per cent., or failing that, at 12½ per cent., advance on the invoice price. The merchant so contracting is bound by the terms of the contract to show his invoices whenever demanded; and is also firmly bound not to sell goods at as low rates to any other persons as to "The Patrons of Industry." In making these statements I am speaking from actual knowledge, having been waited on by a deputation of the 'Patrons of Industry,' who handed me a printed copy of the contract required to be entered into. I could do nothing but refuse to entertain any such preposterous ideas. Truth, Mr. Editor, compels me to say, to the disgrace of the Business Men's Association of our town, that the president and vice-president of the said Association, men, who by the vote of their fellow merchants were placed on the watch towers of the mercantile citadel, were the only persons who undertook to deal on the foregoing terms with "The Patrons of Industry." What a shame that merchants can so far forget where their true interest lies! Were merchants only faithful to themselves, how easily such selfish and absurd associations as "The Patrons of Industry" could be consigned to oblivion. Were they to present a solid front against the aggression of such selfish people they would at least be allowed to continue to make a livelihood. The vast majority of them, as statistics clearly show, fail to do much more.

I think, Mr. Editor, it goes without saying, no honest merchant can undertake to do business with these people, except at a heavy loss. In my humble opinion the wholesale trade should array themselves on the side of the retail merchants, and instruct their travellers not to call on merchants who supply the "Patrons of Industry." This would probably be the most effectual mode of squelching the business.

With apologies for trespassing on your valuable space, I am, etc., etc.,

MERCHANT.

The association of consumers to which "Merchant" draws our attention is one of the excrescences that are apt to show themselves upon the body commercial at a time when the health of trade is run down. They are the outward sign of an abnormal process on the part of some portion of the economy, to do more than there is functional stimulus to do. Trade has to be pretty well debilitated for such eruptions to become seriously galling to it, and in that condition it appears to be wherever such leagues as the Patrons of Industry flourish. In the general dulness of the past year is to be found the trade climate most favorable to the growth of the alien principle, which Mr. Smith inoculated into the tissue of Canadian trade. The sickly symptoms will slough off we hope in the more bracing air of the better times that are now in prospect.

When trade can keep its spirits up there will be no collapsing under the threat of a few consumers. If there were stauncher and more hopeful men always in trade, that prostration on which such associations feed, would never be reached. It is in the weakness of will shown that dealers prove themselves recreant to the cause of trade, cowering as they do before the terms dictated by organized haggling. There is temptation as well as unbusinesslike fear at the bottom of the capitulation. The temptation is to get ahead of one's rivals. The conservative influence of the general good of trade cannot restrain men who are either afraid of their consumers or envious of their rivals. The sounding of the health of trade will always reveal points of weakness, so long as such men are in trade.

Can the Patrons of Industry be depended on? Is a dealer who has once got into the meshes of their web sure that they will support him in the pittance of profit he has left himself the chance of getting? Let some dealer in bankrupt stock come along and open out a lot of goods bought at 40 or 50 cents on the dollar. He can afford to give better bargains than those contracted for by the Patrons, and they may be depended on to get those bargains. The dealer who has surrendered his independence to them may close up shop until all the bankrupt stock is run off.

An evil that will be the sure outgrowth of the trade's alliance with the Patrons, will be price cutting, either with goods bought in the bankrupt sales or goods bought normally. Traders who have withstood the temptation and are determined to overcome the coercion of the Patrons, will cut prices if they never cut prices before. They will break up the Patrons by their bargains, but trade will have to suffer. That is all that can be done. There must be no compromise. In business competition, as in war, there can properly be none, bnt in any other emergency of business competition, price-cutting need not be the manner of the warfare. Compromise is what is the ruin of trade. There are two parties, buyers and sellers, and those tradesmen who aim to temper their selling policy with considerations that have to be transplanted from the hostility and jealousy of buyers, will be entitled to little sympathy if they fall short of success. To run with the hare and hunt with the hounds is not the course that the manlier of our business men pursue. They work for trade, and not also for the destruction of trade.

Master the whole business and the way to fortune has been mapped out.

THE DRY GOODS TRADE.

The dry goods trade has passed through a crisis during the last twelve months, such as has been unknown for years, owing to the poor harvest of 1889, and a mild winter and cool spring, and it is only owing to the caution pursued by both importer and retailer that a catastrophe has been averted. The imports for fall have been reduced about 40 per cent, and with such prudence manifested by all there will be no trouble in adjusting the stocks to the requirements of the country. Very little money has yet come into actual circulation from the result of the present bountiful harvest in Ontario, and the storekeepers have not yet felt its full benefit, either in the matter of collections or sales, and this, coupled with the unsettled feeling amongst them because of the uncertain operation of the McKinley Tariff Bill and the mild and wet Fall, has prevented the retail stocks being really well broken into yet.

Our friends, Messrs. Knox, Morgan & Co. of Hamilton, have kept their stock well assorted right through the season and are able to fill up the assorting orders with ease, owing to their close proximity to the point of production of most of Ontario's textile fabrics. Their stock is in that clean condition which enable them to offer new, attractive and easy-selling goods, that will bear good profits to the retailers and save their customers wading through a large lot of old samples. Mr. Morgan has visited the European markets this fall, and there will be placed in stock this month a large supply of Baldwins' fingering yarn, also an assortment of rough brown linens, tablings, silk handkerchiefs, black and colored velvets, with other scarce goods which will be in active demand before Christmas. Not only can our friends pick up all the sorting they require there, but we are informed that their print and embridery and flouncing samples are already to hand, as well as all Canadian woollens and cottons for the spring of 1891, and early lookers would do well to compare their range of staples and values before placing their spring orders. Their travellers are continually covering western Ontario, and as the house is known to be a reliable and liberal one and fully abreast of the times in their line of business, we commend their offerings to the favorable notice of our retail friends.

To Grocers!

There are three articles which the consuming public have decided are the best of their kind in the market, and it will pay every grocer to keep them in stock. They are

The "Horseshoe" brand of canned fruits and vegetables.
Packed by Bowlby Bros. & Co., of Waterford, Ont.

"Cairns" Home-made marmalade, jams and jellies.
Packed by Alexander Cairns, Paisley, Scotland.

The "Trident" brand of canned salmon.
Packed by Ed. Wadhams, Ladner's Landing, B.C.

Every package of the above brands guaranteed as to quality and weight.

BLAIKLOCK BROS, Agents,
17 Common St., MONTREAL.

LOCKERBY BROS.,

WHOLESALE GROCERS,

75 ST. PETER STREET, MONTREAL, P.Q.,

ARE OFFERING THIS WEEK:

NEW MALAGA FRUITS, SUCH AS

VALENCIAS, off stock and layer,
FIGS, in 1, 8 and 12 lb. boxes,
IMPERIAL DEHESAS,
ROYAL DEHESAS,
IMPERIAL CLUSTERS,
IMPERIAL CABINETS,
EXTRA DESERT BLUE BASKETS,
CONNOISSEUR CLUSTERS.
LONDON LAYERS.

FRENCH VEGETABLES--In Tins.
HIGHLAND BRAND CANNED SALMON.
B. C. SALMON STEAKS IN 1-2 BRLS.
B. C. No. 1 MESS SALMON.

Established 1860.

EBENEZER THOMPSON

New York Agency, 7 Pearl St.

COMMISSION MERCHANT AND IMPORTER OF

DRIED FRUITS, AMERICAN & FRENCH TINNED GOODS, ETC.

THOMPSON'S BUILDINGS, 48 to 52 THOMAS ST.

LIVERPOOL.

Direct correspondence solicited from Buyers of

CURRANTS in Barrels, Cases, ½, ¼ and ⅛ Cases, of Patras, Vostizza and Provincial growths.
RAISINS, Valencias, Sultanas, Elemes, Muscatelles, &c.
DATES, Persian, Bombay, &c., in Cases and Mats.
FIGS in Boxes, from 8 oz. to 14 lb. each and Bags, ½ cwt. each.
PRUNES, Bosnia, in Casks and Cases. French, in Cases and Boxes.
PLUMS, French, in Cases and Bottles.
ALMONDS, Tarragono and Ivica, also shelled in boxes
NUTS, Barcelona and Turkey Filberts, Brazils.
SARDINES, all grades, in 8 oz., 12 oz., 14 oz. and 18 oz. tins.

CONSIGNMENTS.

Direct correspondence is also solicited from sellers of

APPLES in Barrels, Cases or Boxes.
DRIED APPLES in Barrels, Cases or Boxes.

Canned Lobsters, Tomatoes, Apples, Corn, Etc.
BUTTER, LARD, EGGS, Etc.

The light fruit crop in England, France and Spain is likely to ensure good returns to consignors of Apples, and I can promise account sales and remittance of proceeds within seven days after arrival of shipments. Advances made if required. References to North and South Wales Bank, Liverpool, England, and the best mercantile houses since 1860.

EXPANSION OF THE WHOLESALE GROCERY TRADE.

A Toronto wholesale grocery house received an order through one of its travellers the other day for a coffin. It was not stated whether the enterprising country merchant wanted it for immediate use or to keep in stock. We have great hopes for the future of that traveller, as well as his pushing customer. We see in them millionaires of the future.

OUR CUSTOMS TARIFF.

In another column will be found a compilation, that we have been at pains to make complete, of the duties that are levied on the various articles of merchandise kept by the grocer. The preparation of this list has taught us something of the inconvenience it must be to traders to wade through the chaotic assemblage of items that is issued by authority. The selecting of the names of articles kept by grocers, the alphabetic arrangement of them, and the revision of the original list by the introduction of changes made since the debate, will we hope make this list a handy reference to our subscribers.

GIVE THEM A WIDE BERTH.

Bowmanville business men are advised to give perpipatetic advertising fakirs a wide berth.—The Canadian Statesman, Bowmanville.

Business men in the various towns throughout the country are constantly troubled with these fakirs. There are local fakes also who publish calendars, time tables, etc., who sell space in hotel registers around the clock, etc. The best paying advertisement for a retailer is the one he puts in his local paper. Set your back against all other schemes. Let the matter in your advertisement be such as will attract attention. Tell the truth in it. Do not make extravagant statements. Briefly study advertising as carefully as you do any of the details of your business. If you do not make your advertisement in your local paper pay the fault is yours, because others have.

FISH AND LOBSTER CANS.

The manufacture of fruit, paint, lard, and baking powder cans by automatic machinery is one of Hamilton's leading industries, the Norton Manufacturing Co. having a capacity of 50,000 cans per day.

This company started some three years ago with a capital stock of some $50,000, and turning out 25,000 cans daily. The demand for the cans became so great, that at the end of the first year their out put was increased to 50,000 per day.

The tin goes in in large sheets and comes out a nicely finished can, tested ready for use. The first operation, after the tin is cut into pieces the proper size for the bodies of the cans, is through the Body Forming Machine. This machine forms the tin into a cylinder, makes a "lock seam" and pounds the seam down. The cylinder is then fed into a machine which solders the side seam, and wipes off all surplus solder both from the outside and inside of the can. From the side soldering machine it passes automatically into the Ending Machine which puts on the ends as fast as two boys can feed them into hoppers. From the Ending Machine the can passes into the End Soldering Machine, which solders the bottom on first, reverses the can and solders the top, then conducts it over a cooling conveyor to the Testing Machine, from the Tester it is conveyed to the Dryer, and along the Dryer to about the place from which it started, when it is ready to ship. From the time the can is placed in the side seam soldering machine until it is completed it is not touched except in case of accident, which very seldom happens.

The demand for fish and lobster cans has so increased that the manufacturers of handmade cans have been unable to meet all orders. The Norton Manufacturing Co. are about to overcome this difficulty by putting in machinery specially adapted for the manufacture of this line, so that packers can have all the cans they require of better quality and cheaper.

THE SUGAR TRADE.

The sugar market has for some time past been in a state of stagnation, while the whole trade is hanging on the lips of the beet crop prophets, till they condescend to make up their minds as to the probable yield of the coming season of 1890-91. As these gentlemens' first estimates last year turned out to be some half a million to three-quarters of a million tons, or, say, 20 to 25 per cent. under the mark, and as, on the other hand, they over-estimated the crop of 1888-89, it seems to us that very far too much importance is attached to these guesses, even if they are made with perfect disinterestedness, and in the interest neither of buyers nor of sellers. At two tons of sugar to the acre, the area of land on the Continent covered by the beet crop of 1889-90, which is just concluded, was something like 1,800,000 acres. If, as appears pretty certain, some 8 to 10 per cent. more land was put under beet in the spring of 1890, the acreage for 1890-91 is probably about 2,000,000 acres, spread over the whole of central and northern Europe. How can a weekly or monthly analysis of a few dozen roots in Germany and France afford a sufficient index to the growth over so vast and scattered an area, especially as the weather from day to day, for some weeks to come, will alter the saccharine strength of the roots? The so-called tipsters or prophets of the turf are not noted for their accuracy, but they are no doubt very useful to the betting fraternity; nor are the sugar prophets' tips worthy of much more attention from the genuine trade, however useful they may be to terminal speculators. It is true that the statisticians, who foretell the sugar crop for us, are believed to act in good faith, so that it is only their imperfect data which can at present be criticised. But with the vast financial gain to be obtained from misleading estimates, how long would this continue? The object of these remarks is to point out the dangerous dislocation of the trade at the present moment, due to buyers reducing their stocks to the last bag, while the crop estimates are being waited for. The general supplies of sugar at the present moment are, as will be seen below, undoubtedly small. This is, no doubt, in a great degree due to the fact that "invisible" stocks, which had been depleted to an extraordinary degree during the great speculative rise in 1889, have now to some extent been replenished. A couple of hundred thousand tons would readily be absorbed in this way, and the European and North American consumption increases on an average some 150,000 tons a year. The fact remains that, notwithstanding an increased production of 840,000 tons of beet sugar in 1889-90 as compared with the previous season, the "visible" stocks are now considerably below the exceedingly low point of 1889 at this time, and very far under what they were in previous ones. Prices are, nevertheless, very moderate. Yet for the past week or so the demand has been at a standstill and refinery after refinery has had to stop work because the price offered for manufactured goods bears no adequate relation to the cost of raw, while other holders also, who are not refiners, have been driven to sell at a considerable sacrifice. In England, at any rate, the grocers are exceedingly bare of sugar, and should an unfavorable crop estimate, in the next week or so, give a good opening to speculators, the trade, for the time, may be defenceless, and might see sugar running up without any reason whateqer. In any case, no considerable supplies of new sugar can be had for another month, and there appears no present object whatever for a further curtailment of stocks. Even if a bumper yield were obtained, the absolute necessity for buying, which must soon come upon the trade, through their holding such light stocks, would only defer the good day of lower prices, and enable overladen speculators to unload their dear purchases on to the grocers. After objecting to crop prophecies ourselves, it would not do to predict that the estimates of the coming crop may be anywhere between 3,500,000 and 4,000,000 tons. If, nevertheless, the first figure were named, there would be no real reason for a rise in sugar at the present time, while a crop of 4,000,000 tons reaped between now and ten months hence would only bring stocks to a fair level, after allowing for the usual rise in the consumption. In short, there is no reason whatever for the existing absence of demand.—Manchester Grocers' Review.



This Tea is a blend of

PURE INDIAN TEAS

and is the best value ever offered, one half the quantity will equal a full drawing of China Tea in strength and much superior in flavor. Put up in handsome lead foil packages--pounds, halves and quarters.

THE BEST SELLER THE TRADE HAS EVER HANDLED.

Wholesale Agents for the Dominion :

JAMES TURNER & Co., Hamilton.
TURNER, ROSE & Co., Montreal.
TURNER, MACKEAND & Co., Winnipeg.

ESTABLISHED 1842.

L. CHAPUT, FILS & CIE,

WHOLESALE GROCERS

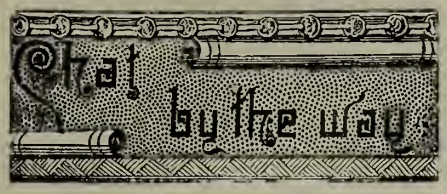
And Importers of Teas, Wines, Liquors, Fruits, Molasses, Pork, Lard and Provisions.

Always on hand large stock of Canned Goods, Brandies, special marks, Gonzalez and Puet Wines, Sacramental--Marked Pages.

Greenback's Solid and Powdered Lye, Caustic Soda, Caustic Potash and Chloride of Lime.

Nos. 2 and 4 DeBresoles Street,

MONTREAL, P. Q.



Three houses are going up at Calumet. One is to be a large wholesale store.—The Advertiser L'Original.

Messrs. Godfrey Bros., Yarmouth, N. S., do a large trade in groceries and fruit, and the large premises they occupy are none too large to accommodate their trade.

The management of the co-operative F. & C. Co., Yarmouth, N. S., has changed hands, and Mr. S. P. Goudey has taken charge and under his direction business is being successfully carried on.

Senator Boyd, of St. John, has just purchased a couple of barrels of Nova Scotia gravensteins, which he is forwarding to the Marquis of Lorne and Duke of Argyle as samples of Canadian fruit.

An Annapolis correspondent writes that whatever effect the McKinley bill may have on other things, it has not affected the price of apples one cent a barrel. Speculators are just as hungry for apples as ever.

Grocers frequently want tin cans and tin samples boxes for various purposes, either plain or decorated. The Macdonald Mfg. Co., King street east, Toronto, make a specialty of these goods. Write, and call for prices.

Chas. A. McGuire has purchased the general store of Mr. R. H. Bryant at Salmon Arm, B. C. and will carry on the business in future. He has also taken up a tract of land there and will devote his spare time to managing a ranch.

Mr. J. H. Wethey, condensed mince meat manufacturer, St. Catharines, has been buying all the dried apples he could lay his hands on for some months, and now holds the largest stock in Canada. He will require them nearly all for his factory.

There is a great boom in shipments of potatoes from Halifax to the West Indies. Ten thousand barrels have been sent from King's county to Havana within a few days, of which 5,000 barrels were carried by the steamer Odin. They are shipped at a good figure.

A deputation waited upon Sir John Thompson last week and urged that in purchasing tobacco for the Indians the Government should purchase only tobacco manufactured from Canadian leaf, in order to encourage the growing of tobacco in Lower Canada.

Messrs. Parker & Ekins, fish packers, Yarmouth, N. S., are now behind their orders but expect to be able to clear their order book by Nov. 1. They pack a very fine boneless Codfish and smoked haddy, a good many car loads of which find a market in Ontario.

Mr. L. B. Wyman, Yarmouth, N. S., is located very centrally, and has a fine plate glass store which brings to view from the street one of the finest stocks of groceries and fruit in the city. Mr. Wyman says he is no relation of the great free trade agitator, but likes his principles on that score.

A beet root sugar factory at Nassandre, France, has begun the manufacture of white granulated sugar direct from the beet root, ready for consumption. This is a long step forward in sugar production. The refined sugar will find a market in England. It cannot come to the United States.

Turner, Rose & Co., call special attention to their "Clover Leaf Salmon" flat tins. Mr. Rose says he would rather pay 10c per tin extra for this than for the ordinary brands. He should be a good judge, and we have no doubt but that they as agents for this brand will have a good patronage.

Chaput, Fils & Cie., have had many flattering letters lately complimenting them on the fine fruit they are handling. Among the most expressive was one from a well-known firm, referring to their Valencias. They say "they have never seen better." This is most encouraging to this enterprising firm.

Mr. W. C. Purney, Yarmouth, N. S., is still shipping eggs to Boston. He has no confidence in the British market as yet. The Ontario and Quebec markets are 4 to 5c. under Boston prices, the Boston freights are about 2c. and he gets 22c. per dozen. This nets a fair price to the farmer, but just 5c. less than heretofore. Mr. Purney is a pretty heavy dealer in eggs.

During the present season 480,000,000 of young lobsters have been hatched and placed in Fortune, Placentic, Conception, Trinity, Bonavista and Green Bay, Nfld. Many fishermen report having seen enormous numbers of Tom cods of smaller size, which are also the product of the Government hatchery, the young fry planted early in the summer having reached that stage of growth.

The Department of Fisheries has received the fishery bulletin for August 3, which reported cod plenty at Prince Edward Island, but no mackerel. Along the southeast coast of Cape Breton and Nova Scotia fish of all kinds were exceptionally scare. On the west coast of Nova Scotia herring are plentiful; cod and mackerel fair; while from the Grand Banks the reports are favorable.—Weekly Gazette, Montreal.

Mr. Ernest Stanley Smith, for several years with Warren Bros. & Boomer, the well-known wholesale grocers of this city is now located in New York. Mr. Smith is a wide awake young Canadian. Three years ago he was a stranger in the ways of the metropolis and he is now a successful contracting agent for the Clyde SS. Company and the Great Southern Freight Line, with offices at 347 Broadway. His many friends will be pleased to hear of his prosperity.

The seaport of St. John, N.B., has began to figure very extensively in the importations of teas, and the figures will reach a total of one million pounds for 1890. Of this amount Mr. John Mackay, of that city, received about 300,000 pounds up to September 1st. This is highly complimentary to St. John merchants, and statistics in other lines show St. John to be steadily increasing in its volume of business as a distributing point for imported goods.

William, Logan, soap manufacturer, St. John, N.B., sends us one of the beautiful hangers that he has introduced this year to throw the softening and refining influence of art into the prosiac relations between buyer and seller. The picture shows a wholesome neatly dressed maid in the act of carrying a 5 o'clock tea service for two. That it is five o'clock is mutely but convincingly shown by the watch hanging at the fair attendant's girdle.

We have pleasure in drawing attention to the advertisement of Mr. Ebenezer Thompson, 48, 50 and 52 Thomas street, Liverpool, who is one of the largest dried fruits merchants in Liverpool, and may be considered the pioneer in the canned goods business. Mr. Thompson had the sale of the first two hundred cases lobsters consigned by Messrs. Underwood & Co., of Boston, to Messrs. Peniston in 1860, and has steadily increased his business until his large warehouses which he built in 1878 are become much too small for his business. The new American tariff will no doubt divert considerable consignments to Great Britain, and Mr. Thompson is prepared to handle shipments of apples, provisions and canned goods of all kinds to best advantage.

An amusing competition in stove polishing took place in a hardware store in Ottawa the other day. A representative of R. Ralston & Co., Hamilton, manufacturers of the Matchless Stove Polish, was discoursing on the merits of the "Matchless." When the proprietor stopped him, saying that he had a polish that could blacken both eyes of the "Matchless," at the same time challenging him to a competition. The proprietor, who, by the way, is near-sighted, produced his famous blacking, and soon had a stove shining like the morning sun, and with a triumphant look pointed to his handiwork. But his glory was short lived, when he discovered that it was the "Matchless" he had used. After giving Ralston & Co. an order, both "went out to see a man."

We would call the attention of the trade to the removal of the Globe Tobacco Co. This well and favorably known company have removed their plant to London and have formed a new company under new management, securing larger and better premises where the facilities for turning out

their goods will be much increased. The best talent and manipulators of tobaccos have been secured from the United States, and the company are determined to please the public and make a class of goods second to none. They will continue to manufacture all of their well-known brands as well as various new ones, and the new management intend to place on the market from time to time new and attractive goods (in a word to keep up with the times.) An experienced traveller will be placed on the road in a few days and price lists will be issued shortly. We refer you to their advertisement in this issue.

The fruit trade of Canada both import and export during the past ten years has increased most wonderfully. Among our largest dealers are, McBride, Harris & Co., McGill st., Montreal. They are large receivers of California fruits, which now are largely imported. The evaporated fruits are gaining a wide and well earned patronage from the public, and grocers handling them find very good profits. This firm also have in stock, nuts, bananas, oranges, lemons, canned goods, etc., and if you have a consignment to offer, you will do well in giving them a trial. Mediterranean fruits they make a specialty of with great success, and we have no hesitancy in recommending them to our subscribers.

The Dominion Commercial Travellers' Association hold a meeting in Montreal on the 8th of next month to elect new officers.

CANADIAN

CUSTOMS TARIFF,

ABRIDGED FOR GROCERS.

A.

Alum	Free.
Anchovies, whole box	5c. per box.
Anchovies, half boxes	2½c. "
Anchovies, quarter boxes	2c. "
Anchovies, in any other form	30 per cent.
Apples, dried	2c. per lb.
Apples and Crab Apples, green	40c. per bbl.
Apricots, green	20 per cent.

B.

Bags (containing fine salt)	25 per cent.
Baking Powder (weight of package included)	6c. per lb.
Bananas	Free.
Beans, Tonquin, vanilla, nux vomica, crude only	Free.
Beef, salted in barrels, barrel free	2c. per lb.
Bird Seed, Canary	Free.
Bird Seed, prepared or mixed	20 per cent.
Biscuits, sweetened	35 "
Biscuits, not sweetened	25 "
Blacking	30 "
Blackberries (including package)	3c. per lb.
Black Lead	30 per cent.
Blueing	30 "
Blue Vitriol	Free.
Borax, ground or unground	"
Bricks, Bath	20c. per lb.
Brooms	25 per cent.
Brushes	25 "
Butter	4c. per lb.

C.

Camphor Gum	20 per cent.
Candles, tallow	2c. per lb.
Candles, paraffine wax	5c. "
Candles, all others, including sperm	25 per cent.
Candle Wick	20 "
Capers.—See Pickles.	
Caraway Seed	Free.
Catsup.—See Sauces.	
Celery	25 per cent.
Cheese	3c. per lb.
Cherries, green	1c. per qt.
Chewing Gum, sweetened...1¼c. p. lb. and	35 per cent.
Chewing Gum, not sweetened	20 per cent.
Chicory, or other root or vegetable used as a substitute for coffee, kiln-dried, roasted or ground	4c. per lb.
Chicory, raw or green	3c. "
Chocolate, not sweetened	4c. "
Chocolate, sweetened	5c. "
Citrons, green	25 per cent.
Citron, and rinds of, in brine for candying	Free.
Citron Peel, candied...1¼c. per lb. and	35 per cent.
Cloves, unground	10 "
Cloves, ground	25 "
Cocoa, containing sugar	5c. per lb.
Cocoa, not sweetened	4c. "
Cocoa, Bean, Shell or Nibs	Free.
Coffee, green, not imported from U. S.	"
Coffee, green, if imported from U. S.	10 per cent.
Coffee, roasted or ground, from U. S. 3c. per lb. and	10 "
Coffee, roasted or ground, not imported from U. S. and all substitutes not composed of roots and vegetables	3c. per lb.
Coffee and Cream, sweetened, condensed in tins...1¼c. per lb. and	35 per cent.
Coffee Extract	5c. per lb.
Condensed Milk, sweetened...1¼c. p. lb. and	35 per cent.
Condensed Milk, unsweetened	35 "
Copperas	Free.
Corks, and other manufactures of Cork-wood and Cork-bark	20 per cent.
Corn, evaporated or dried	20 "
Cornmeal	40c. per bbl.
Cranberries	
Cream of Tartar	20 per cent.
Cream of Tartar, in crystals	Free.
Cucumbers, green	25 per cent.
Currants, dried	1c. per lb.
Currants, green	1c. per qt.
Curry Powder	25 per cent.

D.

Dates	1c. per lb.
Desiccated Cocoanut, sweetened or not	8c. "

F.

Figs	1c. per lb.
Fish, smoked, and boneless Fish, a specific duty of	1c. per lb.
Fluid Beef, extract of, not medicated	25 per cent.
Fruit, green, N. E. S	20 "

G.

Gelatine	20 per cent.
Glue, sheet, broken and ground	3c. per lb.
Glucose Syrup	30 per cent.
Ginger Ale	20 "
Gooseberries, including package	3c. per lb.
Grapes, green	2c. "

Established 1872. Cash basis introduced in 1883.

We want a pushing grocer in every business place in Canada to handle our celebrated

STANDARD TEAS In One Pound Tins, Retailed at 40 and 50c. per pound.

Send us $33.00 (thirty-three dollars) and we will ship you 50 lbs. of each grade assorted or as required (freight prepaid) to any railway station in Ontario.

Do you do any jobbing trade? If so, write us for special quotations for

SPICES, BAKING POWDERS and EXTRACTS.

We manufacture

STANDARD BAKING POWDER,
JERSEY CREAM BAKING POWDER,

—: AND THE OLD RELIABLE :—

FRENCH COFFEE.

LUMSDEN BROS., Wholesale Grocers and Proprietors of the Standard Spice and Baking Powder Mills,

HAMILTON, - - ONTARIO.

MENTION THIS PAPER.

H.

Haddies, smoked	1c. per lb.
Hogs, live	2c. "
Hops	6c. "
Horse Raddish Root, green	25 per cent.

I.

Indigo	Free.
Insect Powder	20 p r cent.
Isinglass	20 "

J.

Jellies and Jams	5c. per lb.
Jute, manufactures of, N. E. S	20 per cent.
Jute Twine	25 "

L.

Lard, rendered, including tin package	3c. per lb.
Lard, not rendered, " "	2c. "
Lemons, and rinds of, in brine for candying	Free.
Lemon Peel, candied	1¼c. per lb. and 35 per cent.
Lime or Lemon Juice, non-alcoholic, unsweetened	10c. per imp. gal.
Liquorice Root	Free.
Liquorice stick, extract or confection	1c. per lb. and 20 per cent.
Lobsters, fresh	20 per cent.
Logwood, extract of	Free.
Lye, concentrated	20 per cent.

M.

Maccaroni and Vermicelli	2c. per lb.
Mace	25 per cent.
Mangoes, green	Free.
Marmalade	5c. per lb.
Matches	25 per cent.
Meats, dried, smoked, or preserved in any other way than by being salted or pickled, N. E. S., tin packages included in weight	3c. per lb.
Meats, fresh or salted, N. E. S	3c "
Meats, potted	20 per cent.
Melons	25 "
Milk Food	30 "
Mistletoe Boughs	20 "
Molasses, derived from raw cane sugar in the process of manufacture direct from the cane, not refined or filtered or bleached or clarified, not under 30 degrees nor above 56 degrees Polariscope test, when imported direct from country of production	1½c. per imp. gal.
Molasses, the same, not imp'ted direct	4c. " "
Mucilage	30 per cent.
Mustard, French liquid. See Sauces.	
Mustard Seed, brown and white	Frec.
Mustard Seed, ground	25 per cent.

N.

Nutmeg	25 per cent.
Nuts, almonds, shelled	5c. per lb.
Nuts, almonds, not shelled, and nuts of all kinds, N. E. S	3c. "

O.

Oatmeal	½c. per lb.
Oils, *hair*, perfumed or not	30 per cent.
Oils, *olive* or *salad*	20 "
Olives, green	20 per cent.
Olives, pickled. See Pickles.	
Orange Peel, candied	1¼c. per lb. and 35 "
Oranges and Lemons, in boxes of capacity not exceeding two and one-half cubic feet	25c. per box
In one-half boxes, capacity not exceeding one and one-fourth cubic feet	13c. per half box
In cases and all other packages	10c. per cubic foot holding capacity.
In bulk	$1.60 per 1000 Oranges or Lemons.
In barrels, not exceeding in capacity that of the 196 lbs. flour barrel	55c. per bbl.
Oranges, rinds of, in brine	Free.

P.

Paper, calendered or not	25 per cent.
Paper, waxed or oiled	35 "
Paper, not elsewhere specified	25 "
Paper Bags	35 "
Peaches, green	1c. per lb.
Pears, green	20 per cent.
Pearline	3c. per lb.
Pelts, raw	Free.
Pickles, in bottle	40c. per gal.
Pickles, in bulk, in vinegar, or vinegar and mustard	35c. "
Pickles, in bulk, in brine	25c. "
Pineapples	
Plums, dried	1c. per lb.
Plums, green	30c per bu.
Plaputains, green	Free.
Potatoes	15c. per bu.
Pomegranates, green	Free.
Prunes	1c. per lb.
Pork, barrelled in brine, from sides of heavy hogs, after the hams and shoulders are cut off, and containing not more than 16 pieces to the barrel of 200 lbs., barrel to be free of duty	1½c. per lb.

Q.

Quinces, green	30c. per bu.

R.

Raisins	1 cent per lb. and 10 per cent.
Raspberries, including package	3c. per lb.
Resin or Rosin, less than 100 lbs. package.	Free.
Rice	1¼c. per lb.
Rice, paddy, when direct from the country of growth	17½ per cent.
Ricc, flour	2c. per lb.

S.

Sago	20 per cent.
Sago Flour	2c. per lb.
Sal-Soda	Free.
Salt, imported from the United Kingdom or any British Possession	Free.
Salt, coarse	10c. per 100 lbs.
Salt, fine, in bulk	10c. "
Salt, in bags, barrels or other packages (the bags, barrels or other packages to bear duty as if empty)	15c. "
Saltpetre	20 per cent.
Sappota Gum	20 per cent.
Sapolio	3c. per lb.
Sardines, whole box	5c. per box.
" half boxes	2½c. per box.
" quarter boxes	2c. per box.
Sauces	40c. per gal. and 20 per cent.
Shaddocks, green	Free.
Shoe Polish	30 per cent.
Soap, common brown and yellow, not perfumed	1½c. per lb.
Soap, common soft and liquid, not perfumed	20 per cent.
Soap, Castile, in cakes for toilet use	10c. per lb. and 10 per cent.
Soap, Castile and white	2c. per lb.
Soap, perfumed and toilet (the weight of the inside packages and wrappers to be included in the weight for duty),	10c. per lb. and 10 per cent.
Soap, same or similar material as soap powder	3c. per lb.
Soap Powders	3c. "
Soda, Bicarbonate of	20 per cent.
Soups	20 "
Spices of all kinds (except Mace and Nutmegs, unground)	10 "
Spices, as above, ground	25 "
Stove Polish, not to include Stove Varnish	30 "
Strawberries, fresh (including packages)	3c. per lb.
Sulphur, in roll or flour	Free.
Sweet Potatoes	25 per cent.

T.

Tapioca	20 per cent.
Tea, when not purchased in the U. S	Free.
Tea, when purchased in the U. S	10 per cent.
Tobacco, manufactured, and Snuff,	30c. per lb. and 12½ "
Tomatoes, fresh	30c. per bush. and 10 "
Twines	1c. per lb. and 25 "

V.

Vegetables, in cans, 2c. additional per can or package for each pound, or fraction over 1 lb. in weight (and the weight, on which duty shall be payable, to include the weight of the cans or packages)	2c. per can.
Vegetables, all other, N. E. S	25 per cent.
Vermicelli	2c. per lb.
Vinegar	15c. per I. G.

W.

Washing Crystal	20 per cent.
Whiting or Whitening	Free.
Wood, manufactures of	25 per cent.

Y.

Yams, green	25 per cent.
Yeast Cakes, and Compressed Yeast in bulk or packages of one lb. and over	6c. per lb.
Yeast Cakes, or Compressed Yeast, in packages of less than one pound	8c. "

VALUES OF PACKAGES NOT OTHERWISE OBTAINABLE.

Candles—Tallow, boxes. 10c. each; Paraffine Wax, boxes, 10c. each.
Chicory—Tins, 28 lbs., 35c. each; Tins, 56 lbs., 50c. each.
Dates—Boxes about 70 lbs., 7c. each.
Figs—On boxes inside of crates, 1 and 2 lbs., 1c. each; 3 and 4 lbs., 2c. each; 5 and 7 lbs., 3c. each; 10 and 14 lbs., 6c. each; 28 lbs., 10c. cach.
Fruit—Dried Apples, barrels, 25c. each; Grape kegs, 10c. each.
Fruit, Dried—Currants, barrels, 20c.; half barrels, 10c.; cases, 15c.; half cases, 7c.
Hops—Bales, 60c. and $1.00 each, according to size; English being always larger than American bales.
Lard—Tierces, 335 lbs., $1.00 each; barrels, 240 lbs., 90c. each; half barrels, 100 lbs., 35c. each; fancy tubs, 56 lbs., 20c. each; kegs, 50 lbs., 25c. each; wood buckets, 20 lbs., 14c. each; 10 lbs., 12c. each; tin pails, 3 lb. pails, 6c. each; 5 lb pails, 8c. each; 10 lb. pails, 11c. each; round tins, 20 lb. tins, 20c. each; 50 lb. tins, 25c. each. The cases in which these pails are packed to hold 60 lbs., 12c. each. It also comes in fancy tins, such as tea and coffee pots, etc., which must be valued accordingly. When imported in wood or tin pails, as used for domestic purposes, they are to be rated at 25 per cent. *ad valorem.*
Nuts—Bags, 10c. each.
Pearline—Boxes, 10c. each.
Prunes—Barrels, 20c. each; Kegs, 10c. each; Cases, 15c. each; Half Cases, 7c. each.
Rice—Bags, 20c. each; Pockets, 10c. each.
Salt—Glass Jars, 25c. per doz.
Soap—Common Boxes, 10c. each.
Starch—Boxes, 10c. each.
Vinegar—Hhds., $4 each; Quarter Casks, $3 each; Qt. Bottles, one doz., each, 40c., case, 20c.=60c.; Demijohn, five gallons, 35c. each; three gallons, 20c. each; two gallons, 14c. each; one gallon, 10c. each; half gallon, 7c. each.

CUSTOMS VALUE OF FOREIGN COINS IN CANADIAN CURRENCY.

Country.	Monetary Unit.	Standard.	Value in Dollars & Cents.
Argentine Republic	Peso	Gold and Silver	$0.96.5
Austria	Florin	Silver	.34.5
Belgium	Franc	Gold and Silver	.19.3
Bolivia	Boliviano	Silver	.69.8
Brazil	Milreis of 1000 reis	Gold	.54.6
Chili	Peso	Gold and Silver	.91.2
Cuba	Peso	Gold and Silver	.92.6
Denmark	Crown	Gold	.26.8
Ecuador	Sucre	Silver	.69.8
Egypt	Pound (100 piastres)	Gold	4.94.3
France	Franc	Gold and Silver	.19.3
German Empire	Mark	Gold	.23.8
Greece	Drachma	Gold and Silver	.19.3
Guatamala	Peso	Silver	.69.8
Hayti	Gourde	Gold and Silver	.96.5
Honduras	Peso	Silver	.69.8
India	Rupee of 16 annas	Silver	.33.2
Italy	Lira	Gold and Silver	.19.3
Japan	Yen	*Gold and Silver	.99.7 / .75.2
Liberia	Dollar	Gold	1.00.0
Mexico	Dollar	Silver	.76.0
Netherlands	Florin	Gold and Silver	.40.2
Nicaragua	Peso	Silver	.69.8
Norway	Crown	Gold	.26.8
Peru	Sol	Silver	.69.8
Portugal	Milreis of 1000 reis	Gold	1.08.0
Russia	Rouble of 100 copecks	Silver	.55.8
Spain	Peseta of 100 centimes	Gold and Silver	.19.3
Sweden	Crown	Gold	.26.8
Switzerland	Franc	Gold and Silver	.19.3
Tripoli	Mahbab of 20 piastres	Silver	.62.9
Turkey	Piastre	Gold	.04.4
United States of Columbia	Peso	Silver	.69.8
Venezuela	Bolivar	Silver	.14.0

* Gold, the nominal Standard † Silver, practically the Standard.

RICHARD TEW & CO.

IMPORTERS OF

Crockery, Glassware, China, Lamp Goods, Etc., Etc.,

10 FRONT ST. East,

(Adjoining Board of Trade Building.)

TORONTO.

Please examine our lines of fancy cups and saucers, vases, china cabarets, etc., specially selected for the Xmas trade. With our **ADAR** and **WENEN** glassware—an entirely new line to the Canadian market—we challenge competition. Our varied assortment of Opal Baskets is meeting with large demands. As the most attractive lines are continually running low, the Trade would do well to place their orders at once, and thus take advantage of our leading lines.

Business Changes

ONTARIO.

Ayr—Teskey, W. E., dry goods, stock, etc., advertised to be sold by auction on 21st inst.

Forest—Dillon, W. C., liquors, succeeded by W. H. Hoover.

Hagersville—Baxter, N. J., wagon maker, assigned to J. H. Scott, Hagersville; Langman, Joseph C., general store, assigned to J. N. Scott, Hagersville.

Haliburton—Woods, B., general store, removed to Erin.

Hamilton—Batty, Peter, grocer, assigned to F. H. Lamb, Hamilton.

Mattawa—Lloyd, Thos. E., general store, assigned in trust.

Ottawa—Herbert, J. & Son, roofers, etc., Jesse Herbert deceased; Law Bros. & Co., founders, etc., partially burnt out, insured.

Spencerville—Bennett, Connell & Miller, cheese factory, Jas. Miller deceased.

Sudbury—Frawley Bros., (estate of) general store, stock, etc., advertised for sale by tender; Rogalsky, Herman, general store, assigned to J. McD. Hains, Montreal.

Sunderland—Shannon, W. J., general store, sold out to Wm. E. Hall.

Toronto—Guy, W. J., (estate of) plumber, stock, etc., to be sold by tender.

Ventnor & Spencerville—Miller & Ferguson, butter and cheese makers, Jas. Miller deceased.

Walkerville—Walker, Hiram & Sons, distillers, lumber dealers, etc., dissolved, distillery business continued by Hiram Walker & Sons, (Ltd). Lumber business etc., continued by Walker Sons & Co.

Woodstock—McGachie Bros,, (J. F. McGachie only) (estate of) dry goods, stock sold.

MANITOBA AND NORTH-WEST TERRITORIES.

Gladstone—Foster, Jas., hardware, etc., sold out to A. G. W. Williams.

Prince Albert—Stobart, Wm., & Co., general store, sold out to John E. Sinclair.

Rapid City—Langman, J. W., boots and shoes, removed to Portage la Prairie.

QUEBEC.

Aylmer—O'Reilly, Ed., general store, stock, etc., advertised for sale by tender.

Fraserville—Therriault, A. & Co., grocers, assigned in trust.

Iberville—Baril, Louis & Co., general store, stock, etc., advertised to be sold by auction on 22nd inst.

Montreal—Beauchamp & Co., grocers, stock, etc., advertised to be sold by auction; Bertrand, F. X. & Co., general traders, dissolved, succeeded by F. X. Bertrand & Fils; Darling Bros., machinists, dissolved, Francis Darling retires, business continued by remaining partners, style unchanged; Dawson, James & Co., dry goods, meeting of creditors; Delage & Frere, painters, dissolved; Forcimer, Adolphe, cigars, meeting of creditors; Rolland & Frere, wholesale cabinet hardware, J. B. L. Rolland deceased; Roy, Frere, hardware, dissolved; Thibaudeau, Isidore & Co., wholesale dry goods, dissolved, new firm formed, composed of Olivier & Adolphe Thibaudeau, style unchanged; Wright, R. E. & Co., flour and com., Harry Smith deceased.

NOVA SCOTIA.

Arichat—Forrest, Maximin, general store, assigned.

Round Hill—Round Hill Woodenware Co. (Ltd.), advertise property for sale.

Stellarton — Bell, John, machinist, sold out.

NEW BRUNSWICK.

St. John—Horncastle, J. & Co., hardware, Joseph Horncastle, deceased; Waring, George, foundry, Oscar B. White admitted partner as Waring, White & Co.; Weeks, Thomas S., dry goods, sold out.

BRITISH COLUMBIA.

Spencer Bridge—Murray, John, general store and nursery, assigned in trust.

A NATIONAL TRADE ASSOCIATION.

It is proposed by Mr. J. N. Blake, Toronto, to establish what has been termed a Canadian National Association for the development of trade. The object of the association will be to invite correspondence from various parts of the world, to disseminate information abroad with reference to the general products of the country and to gather information as to the manufactures and products and minerals which can be disposed of in foreign markets. It is proposed to establish the association on a purely patriotic basis, charging a membership fee of $1. It is proposed to incorporate and issue debentures to the extent of $1,000,000, and ask the Government of Canada to guarantee the interest of these debentures at 3 per cent. per annum. It is also proposed to have three trustees, who will control the finances of the institution, and who will select proper men to visit the various countries which would probably trade with Canada. These agents are to be paid their expenses and small salaries, but they will receive commissions on all goods they sell in foreign lands. It is the intention of the promoters that the association shall be non-political, and to be supported by people who are loyal to Canada and the mother country.

THE ADVANCE IN STARCH.

In our Prices Current will be found registered the recent advance in the price of starch. This advance will not be entirely unexpected to our readers. In our report of a meeting of the Toronto Wholesale Grocers' Guild, held on the 18th of September, the adoption by that body of the manufacturers' price list was shown to be merely awaiting the signatures of individual members. The corporate and individual assent of the members of the Guild is now subscribed to these prices, and they are established.

CHEESE.

FANCY FACTORY CHEESE, ONE YEAR OLD, white or colored, rich, perfect in flavor and condition, the best for choice family trade, single box 12c., in 10 box lots 11½c. A. Beattie & Co., St. Mary's. 49

BUSINESS CHANCE.

STORE TO LET AT RICHMOND HILL—IMmediate possession, best stand in village. Apply, if by letter, box 420, or personally to the undersigned same place. J. K. Falconbridge.

SITUATION WANTED.

BY A YOUNG MAN—A POSITION IN WHOLEsale or retail store as salesman, four years' experience, best references, not afraid of work. Apply to C, D. D., Box 305, Simcoe. 43

AS BOOKKEEPER OR MANAGER OF STORE, first-class, thoroughly competent, 18 years' Canadian experience; aged 40; strictly temperate; first-class references. Box 112, Collingwood.

DETECTIVE AGENCIES.

HOWIE'S DETECTIVE AGENCY, 86 WELLington St. West, Toronto, Ont., established 1886. Telephone 1309.

Battle & Smyth, Thorold, Ont., Manufacturers of The Japanese Shoe Blacking.

THE E·B·EDDY M'F'G·COY.

HULL CANADA.



SUB AGENTS IN CANADA.

MONTREAL. H.A.NELSON & SONS.
TORONTO. H.A.NELSON & SONS.
QUEBEC. F.H.ANDREWS & SONS.
HAMILTON. ALFRED POWIS.
ST.JOHN. A.P.TIPPET & CO.
HALIFAX. JOHN PETERS & CO
WINNIPEG. TEES & PERSSE.
VANCOUVER. JAMES MITCHELL.

EXCEL ALL OTHERS

CREAMERY MEN AND MERCHANTS

Holding butter of good quality are requested to correspond with

T. W. CLARK,

Commission Merchant and Wholesale Dealer in Butter and Eggs.

Consignments solicited and business transacted for Ontario and other Eastern Canada Merchants.

VANCOUVER, B.C.

References : Bank of British Columbia, Bank of British North America.

W. RYAN

Produce and Commission Merchant,

72 FRONT ST. EAST, Toronto, Ont.

—DEALER IN—

Mess and Shortcut Pork ; Long, Clear Breakfast and Roll Bacon ; Hams ; Lard ; Dried and Evaporated Apples.

SPRUCE BUTTER TUBS, 50's, 30's, 20's.

Consignments of Eggs and other Produce Solicited. Egg Carriers supplied.

J. F. YOUNG & CO.

Successors to YOUNG, ANDRRWS & Co.,

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

We solicit your consignments. We do not speculate on your produce, we sell to the best advantage for you. We handle everything that the country merchant requires to send from home to sell. Our warehouse is in the centre of the commission business. Our cellars are airy and cool. Send us a small trial lot.

J. F. YOUNG & CO.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

To Country Merchants and Dealers.

THE undersigned solicits consignments of Butter, Eggs, Poultry, Apples, Potatoes, Pork, Beef. Liberal advances made. Correspondence Solicited.

AARON CHILD,

Retail Grocer and Butcher,

1124 Queen St. West, Toronto.



HUCKINS SOUPS

Tomato, Mock Turtle,
Ox Tail, Green Turtle,
Pea, Julienne,
Beef, Vermicelli,
Chicken, Terrapin,
Macaroni, Consommé,
Okra or Gumbo,
Soup and Bouilli,
Mullagatawny.

RICH AND PERFECTLY SEASONED.

Require only to be heated, and are then ready to serve. | Prepared with great care from only the best materials. | Have enjoyed the highest reputation for more than 32 years.

TEST FREE

Send us 20 cents, to help pay express, and receive, prepaid, 2 sample cans of these Soups, your choice.

J. H. W. HUCKINS & CO.,
Sole Manufacturers, Boston, Mass.

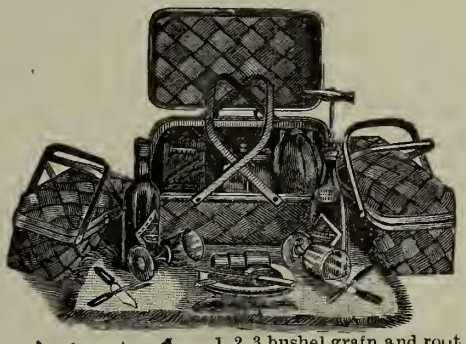
SOLD BY ALL LEADING GROCERS.

LEONARD H. DOBBIN, MONTREAL. Sole Agent for Canada.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF





1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

OAKVILLE, ONT.

LARD,

GUARANTEED PURE.

Long Clear
New Cured Meat.

Write for Quotations.

WM. DAVIES & CO.,

TORONTO.

The Cowan Cocoa & Chocolate Co. Limited

OF TORONTO,

Manufacturers of

Cocoas and Chocolates.

Hygienic, Queen's Dessert, Mexican, Iceland Moss, Sweet Caracas Vanilla, Cocoa Essence, Royal Navy Chocolate, Soluble, Creams, Coffees and

Confectioners' Chocolates, Icing, and Powdered Sugars.

LEONARD H. DOBBIN, Agent, Montreal.

WOODENWARE



The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

Manufacturers of Pails, Tubs, Washboards, Clothes-pins, Candy Pails, Lard Pails, Syrup Pails, also impervious packages for Oil, Paints, Varnish, Pickles, etc. Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

Hams, Breakfast and Roll Bacon,

New curing, now ready.

For Choice full flavor goods send us a Sample order.

Jas. Park & Son,

Toronto, Ontario.

Established 1874.

W. H. SMITH,

Wholesale Produce

Commission Merchant

186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Produce Consignments solicited. First-class reference

McLAREN'S

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a Point of Keeping it always in Stock.

CARD OF THANKS.

I beg to advise my numerous friends and the trade generally that I have retired from the firm of Bryant, Gibson & Co. My late partner, Mr. Bryant, will carry on the old business. In connection with this I beg also to announce that I have gone into the manufacture of COCOAS AND CHOCOLATES in partnership with my brother, Mr. S. F. Gibson, who is an experienced practical manufacturer of these lines of goods. Having ample capital and the best facilities for carrying on our new business, it will be our special aim to turn out a line of Cocoa and Chocolate preparations equal in quality and style to any on the market. To those who have honored me with their confidence and patronage in the past, I herewith tender my sincere thanks, and beg to respectfully solicit a continuance of their favors for the firm of **GIBSON & GIBSON.**

In all commands the Trade's obedient servant,

FREDERIC JAMES GIBSON.

TORONTO, Oct. 1st, 1890.

F. J. GIBSON. **S. F. GIBSON.**

GIBSON & GIBSON

MANUFACTURERS OF

COCOAS AND CHOCOLATES

AND GROCERS' SPECIALTIES

35 WELLINGTON ST. EAST

TORONTO

GOLD MEDAL, PARIS, 1878.

W. BAKER & CO.'S

BREAKFAST COCOA



From which the excess of oil has been removed.

Is ABSOLUTELY PURE and it is Soluble.

NO CHEMICALS

Are used in its preparation. It has MORE THAN THREE TIMES THE STRENGTH of Cocoa mixed with Starch, Arrowroot, or Sugar, and is therefore far more economical, COSTING LESS THAN ONE CENT A CUP. It is delicious, nourishing, strengthening, EASILY DIGESTED, and admirably adapted for invalids as well as for persons in health.

Sold by Grocers everywhere. Write for particulars mentioning this paper.

W. BAKER & CO., DORCHESTER, MASS.

CREDIT AS A FACTOR IN MAKING PRICES.

Credit as a factor in making prices was the subject of a paper recently read by Mr. Edward Atkinson before the American Bankers' Association at Saratoga. In regard to the relations of credit to gold the speaker said:

"There is but one kind of money which is in absolute, undisputed, good credit throughout the world, and that is money made of gold, coined into pieces of established weight and fineness. That such is the only money which is in universal credit throughout the world is proved and established by the fact that all the international commerce of the world in respect to which there are no acts of legal tender, and all the mutual obligations which are entered into by merchants residing in different parts of the world, are conducted in terms or promises of payment in money made of gold; that is to say, so long as London is the clearing house for the settlement of the balances of international commerce in pounds sterling, which is but a name for a given weight of gold, of which the corresponding coin is the English sovereign.

* * * * * *

"Coined money has been well designated as coined credit; its valuation or estimation, which is purely an intellectual fact, or abstract and permanent idea ingrained in the human mind by long experience, is due to the credit or trust reposed in the future through the nexus of a material which is as sure to command a service equivalent to that rendered at the present time as any material substance can be, that material being gold.

"This estimation or value has become established by natural selection, or by what in these modern days we call evolution, and not by legislation.

"Legislation is powerless to change or alter this estimation.

"Every race which has ever been discovered that has come into the possession of gold—whether barbarous, semi-barbarous or civilized—every commercial state, every borrower, every lender gives confidence or grants a credit to gold or to the assured promise of gold to be delivered at a future date in preference to every other material or kind of money.

In summing up the main points of his address directly bearing upon the subject Mr. Atkinson said:

"I am inclined to believe, and I think that every student of banking will agree with me in the judgment, that the quantity of money which is required in actual circulation, and by means of which the actual small exchanges of the country are conducted, adjusts itself in inverse proportion to the intelligence of the people. The most intelligent people will make the greatest use of instruments of credit and of the methods of banking, and the least use of actual money. The least intelligent will make the greatest proportionate use of actual money, and will deprive themselves in greatest measure of the benefit of credit and of banking facilities.

"The conclusion follows that credit is the prime factor in making prices. An inflation of credit may occur, such as many of us have witnessed many times, and will produce a panic; that panic is a rough process of cure or adjustment to normal conditions. During this inflation of credit an inflation of prices will make the few rich at the cost of the many. Those who are shrewd enough to get out at the right time will grow rich; those who are not will become bankrupt; but the great body of consumers will pay both the profit of the few and the loss of the bankrupt.

"On the other hand, an inflation of currency or a great creation of cheap or fiat money by statute, forced into circulation by an act of legal tender, or a coinage act which forces a great quantity of token currency, made of low-priced silver, into service, or an issue of such an excess of government notes as to impair their credit, will neither inflate prices nor raise wages; on the contrary, by impairing credit, such acts will lower prices, depress wages, increase the amount of compulsory idleness, and by their bad effect will ultimately work their own repeal. * * *

"Bearing in mind, therefore, that the actual business transactions of this country in the exchange of products, wholly irrespective of the sales of stocks, bonds, lands, and the like, exceed in their value, by fifty to one hundred fold, the volume of money in circulation or held in reserve by banks, consisting of gold and gold certificates, silver and silver certificat's, legal tender notes, bank notes and subsidiary coin, all of which instruments of exchange are now convertible into gold coin—that is to say, bearing in mind that the volume of credit granted to farmers, merchants, manufacturers, tradesmen, workmen, and others, in order to enable the production and exchange of products to be conducted at present prices, at this very moment probably exceeds the whole amount of circulating medium by fifty fold—it becomes manifest that any inflation of the currency or addition to the money in circulation, which impairs its credit and renders ultimate redemption in gold doubtful, must result in such a contraction of credits as will obstruct commerce, depress prices, and work in the very reverse of what the advocates of inflation expect."

ENTERPRISING.

Most business men, especially the younger, says the American merchant, like to be called enterprising. In describing an eminent business man, among the terms employed we are sure to use the word enterprising, and sometimes it is so highly esteemed that we do not think it necessary to use any other to the credit of the man whom we would praise. "He is a very enterprising man," is enough.

Attending to the strict meaning of the word we find much reason for giving it honor. It is from the French, signifying alertness, boldness, courage and energy. The enterprising man has these in combination. He also has invention with them. So he becomes an inventor, an explorer, a pathfinder, a discoverer. He discloses new countries, new business, new methods, new instrumentalities, new combinations, new resources.

This is splendid and attractive. It is so nice to be different from the rest, or to have a place among the honored and praised, And, then, the practice of courage, boldness and energy is pleasant. It is fine to be more sagacious and alert than others, and independence in plans and methods seems to be so superior. And, then, enterprise may, and often does, employ the sterling virtues and give them activity, when otherwise they would be very quiet and inconspicuous.

We are an enterprising people, and the fruits of enterprise and enticements to enterprise abound among us pre-eminently, so that it is little wonder that those words are great favorites in our commercial vocabulary.

But enterprise may be reckless, and therefore should be guided by prudence. It may be ignorant, and therefore should cultivate intelligence. Sagacity, caution and conservatism may well consist with enterprise, and indeed, are necessary to it in its completeness. They do not necessarily imply old-fogyism. Enterprise should take close council of moral integrity to guard its character and credit Enterprise gives no one exemption from the claims of truth, honesty, honor, punctuality, industry, patience, courtesy—in a word, the Golden Rule. But much that is called enterprise little deserves the name, because so destructive of these virtues. Sometimes the enterprising business man is little less than a brigand, and even a sneak thief, for the rights of others seem so unsafe when in his power. The aim seems to be to "get there," whatever is left behind that a higher standard would much approve.

Where the virtues of a standard character are well developed and have full play, the enterprising man is a patriot and a benefactor as well as an honored man, but, where those are absent, he is a nuisance and a danger.

A customer secured is a promise of greater salary in time.

Soap and water are cheap, but soil on goods is expensive.

A reputation for truthfulness is indispensable to permanent and satisfying success.

Munn's Pure Boneless
CODFISH
In pressed 2 lb. Bricks, packed in 5, 10, 20 and 40 lbs.
This fish is cut from the largest Newfoundland codfish, and the quality is unsurpassed.
APPLY EARLY.
STEWART MUNN & CO. - Montreal.

DRUM TAPS.

Leaves from the Diary of a Commercial Traveller.

BY WM. H. MAHER.

CHAPTER VI.

Mr. Jackson gave me an order amounting to about $50 before we got through, and then my work in Paris was finished. I had good reason to be satisfied with my day's labor; it footed up $210. I arranged my samples in their cases, and then sat down to copy off my orders, all the time I was doing it picturing the surprise of the boys when they should see how well I had done.

Before starting I had been told to give full reports of the standing of all new men, and I had been at pains to inquire about my three customers. The reports were all good. Mr. Atkins was rich; the two others were fully as safe as he, although they were worth less than a thousand dollars each; their expenses were very light, and they were honest.

After the writing was done I inquired about the early trains to the next town. There was an accommodation freight at 4 o'clock in the morning; nothing after that until about noon. I gave orders to be called for the early train, and was then shown to my room. The bed was not any too clean, and the covering either very dirty or very musty, but I was in a frame of mind to accept all these things without complaint. I could not sleep: I was to happy.

What pictures filled my brain that night I leave the reader to conjecture, but they were none the less dreams because I was awake and not asleep. I tossed and turned on the hard straw bed from 10 o'clock until I was called up at 3:30 the next morning. I could not sleep. It was plain to my mind that I was a first-class salesman, and a bright future was in store for me—a future that led up to seeing my name in the firm; and then —well, that was enough; I did not care to see beyond that.

When my landlord pounded the door and said it was time to get up I was glad to hear it. I made a hasty toilet, and when I got down stairs found the landlord nodding behind the bar. My bill was $1.50, and when this was paid I prepared to get my baggage over to the depot. The landlord carried a lantern and one end of my trunk, and I the other end. Then I came back and got my two valises. There was no fire in the station-house, and the morning was raw and damp; my teeth were soon chattering. Four o'clock came, but no train; the landlord said it might not come for an hour yet, that it was scarcely ever on time, and with these comforting remarks he went back to his hotel.

The minutes dragged into an hour and, it was ten minutes after five when we heard the first signal of the coming train. The station agent told me to be on the alert and get my baggage in the caboose when the train was well drawn up, because there were times when it did not stop near the platform. The valise or the trunk was enough in either case to carry, but to have to take them both and my little hand-valise besides was too much. But I managed to get them aboard, and then endured ten minutes of banging and jolting while the train switched the freight cars in and out.

A run of forty-five minutes brought us to the next town—Welmore. This was a place of some pretensions, the largest town in the county, and contained many handsome buildings and shrewd merchants. That there were two hotels, at least, I knew before I got out of the cars, for before the engine slackened a couple of runners began to yell their respective houses: "Commercial House!" "Gay's Hotel!" No sooner did my sample case appear in sight than they both "went for me." One of them caught the valise, the other the trunk, and lifted them off for me. I had nothing to say, but wondered which of the places I would try. By something in the runner's face I decided in favor of Gay's Hotel, and I followed him to his place after seeing that my samples would be sent on later.

The hotel was a plain building, but when I opened the office door and found an immense open fireplace, in which a couple of big logs were roaring, I was satisfied I had made a good choice. The runner proved to be clerk too, and I was handed a pen and pointed to the register. I entered my name and residence, and than ran my eye over the page, but saw no names that were familiar.

"You are selling hardware?" said the clerk inquiringly.

"Trying to," said I.

"We don't see many men from your place," he continued.

"Have you any hardware men here now?" I asked.

"I believe there is one; yes, that Buffalo man."

I was sorry to hear this. What chance had I against a man from Buffalo? My stock of confidence went below par at once, and I sat down by the fire feeling decidedly blue. "It's all right," said I to myself, after a while, "if I don't sell a dollar's worth to-day I can stand it; my $200 yesterday will help me out."

Toward 7 o'clock the bell began to rouse up the sleepers, and as they stood around the office I wondered which was my competitor.

There were a dozen men whom I assumed to be drummers, and they made me feel rather ashamed of myself. They were free and easy with the clerk and the landlord, and got acquainted with each other rapidly. Then they all wore stylish clothes, and were as "nobby" as could be. I began to think I had missed my vocation; I was not stylish in dress, and it was not my nature to be free-and-easy with every one I met.

After breakfast I put my price-book in my overcoat pocket, and my cards where they would be handy, and prepared for work. We had sold goods to three or four firms in the place, though but very small bills at a time; still it seemed in my favor that they would be acquainted with the house. The business houses were all on one street. Standing in front of the hotel you could see every store, and among the prominent signs were a padlock and an anvil. I went for the padlock first.

The store was a very handsome one for a hardware store. The stock was arranged on platforms, in cases, and in frames, in a very artistic manner. Chains were coiled up as if done by an old tar; axes were displayed in such forms that they made a handsome picture; saws hung on wires, and seemed to be floating on the air. The store was so large, the stock so heavy and well arranged, I lost all heart. Such a concern as this would not buy of me! But I was here, and might as well speak my piece. The young man was looking as if expecting to sell me something, so I gave him a good morning.

"Is either of the proprietors in?" I asked.

"No, sir; they haven't come down yet.

All right; then I would pump this young clerk. I told him who I was, sat down on the counter with him, and chatted about such things as I thought would interest him, and then led him around to his store.

"Who is the buyer of the firm?" I asked him.

"Mr. Clymer."

"You buy East mostly, I suppose?"

"Yes altogether."

"I believe our house has done a little with you."

"Perhaps it has; of course we have to stock up a little near home once in awhile."

"Have you been long here?"

"Three years."

"Do you like the hardware trade?"

"Yes, I think it's the best trade going."

"Going to settle down here?"

"I don't know."

I was prepared to flatter him to any extent, because I wanted to get into his good graces, and to find out from him what prices the firm paid for goods, so that I would know how to quote them..

"What pay do you get here?" I asked him.

"Fifty dollars a month."

"You can do better in the city," said I; "and I wonder you don't go there."

"I've often thought I'd like to get out of here," said he.

Of course he had; where is there a man who is satisfied with his place?

"I am going to travel through here regularly," said I, "and we will get better acquainted, and if I can be of any help to you I will be glad to do anything I can."

Then I began to pump.

"Do you sell many cross-cut saws?"

"About fifty in the season."

"Can you get them for less than a dollar and a quarter.

"I don't remember," said he, going to the saws and reading the cost mark. "Yes; these only cost $1.15."

"You sell a good many axes; what do you have to pay for Mann's?"

"Eight fifty."

"When Mr. Clymer comes I want to get a little order from him, and if you can help me at all I will do as much for you some time."

"I dont believe you can do anything with with him this time. There's a Buffalo man in town now, and he wouldn't give him an order last night."

"Well, I shall try him. Do you know of anything you are running low in?"

"We are out of some sizes of Rothery files and copper rivets, and we ought to have a cheap buck-saw."

"What does a 10-inch Rothery cost you?"

"One dollar and seventy-five cents."

"Can you buy copper rivets better than thirty cents?"

"Twenty-eight these are marked."

"How is the stock of saws and axes?"

"We have too many; will carry some over to next winter."

"How is——"

"Here comes Mr. Clymer now."

Mr. Clymer was an open-faced, pleasant-looking gentleman; his eyes were shrewd and his mouth decisive, yet the whole effect of his face was pleasant.

We gave each other a good morning, he keeping right on to the office, and when he was settled there I followed him, and gave him my card.

"From————, eh?" said he. "How are times there?"

We went through these preliminaries, and then I took hold of business.

"Mr. Clymer, I don't expect to sell you a big bill of hardware, because I know there are many things in the line you buy as cheap as we do, but I suppose you need a few little things to keep up your assortment, and it will not pay you to send to New York for them. If there are any such I will let you have them right down to hard-pan, and be grateful to you for a small order."

"Yes; well, I may do something with you some time, but I don't believe we need anything today."

"How is your stock of saws?"

"Full."

"I am sorry, because I could do you good on saws. We have special arrangements with the manufacturers, and could sell you as low as New York."

"What do you ask for the Champion?"

"To the ordinary trade," said I, "we get $1.15; I would sell you some for $1.10." (They cost us $1.13.)

"For $1.10, eh? Frank, did our saws cost $1.10?"

"One dollar and fifteen cents, sir," said the clerk.

"And you sell for $1.10? Well, that beats the devil."

—

CHAPTER VII.

My quotation for saws made a vivid impression on Mr. Clymer; that was very evident. He got up and went to his invoice book, looked at a bill, and then sat down again.

"Look here," said he, at last, "I don't want any saws, but I'd like to know how the deuce you can sell them for $1,10 when such houses as Sargent ask $1.15."

"To tell you the truth, Mr. Clymer, we can't afford to sell at that figure; and to small trade we oftener get $1.25, than less; but I named it to you, as I will to a very few other close buyers, because I want to show you that I meant business when I said I would sell you down on the hard pan. If you want any saws you can have them for $1.10."

"I don't want any now; I'm afraid I'll have to carry over a dozen or so."

"How are you off for axes?"

"Whose do you sell?"

"Ebenezer Mann's."

"What do you get for them?"

"I will sell to you for $8."

"Let me see what ours cost." And he left me a moment.

"Your figures on axes are low," said he, when he was back; "but we can't use any more this season."

"Well, Mr. Clymer, is there anything you do want to-day? I have shown you my willingness to sell you at bottom prices, now can't you scrape up a small order for me? I don't care how small it is, so that I get an order from you; after you know me better I am sure you will give me a share of your trade."

"Well, you come in again; you are going to be in town all day, aren't you? Yes; well, come in, and I'll try and find something for you."

I thanked him. "By the by," said I, as I rose to go, "please don't mention my prices to any one; I shall not offer them to any other house here, and your speaking of them might get me into trouble."

He promised not to speak of them, and was pleased at the implied compliment that I was giving him better prices than his neighbors. Where should I go next? The other hardware store attracted me, and to it I went.

Standing behind the counter was a very red-faced gentleman, and I did not need to hear his voice to know that he was a German. Before the counter was a very spruce young man; spruce in every sense of the word; his clothes were a perfect fit, and were of the very latest cut, his black mustache was waxed till it curved and twisted on each side of his mouth into a perfect S, his boots shone as boots shine in Dixon's advertisements, and he had a book on the counter before him that looked more like a lady's gift-book than it did like a drummer's price-book.

I gave the gentleman behind the counter a good morning, and walked to the stove without further ceremony. The spruce young man eyed me keenly, but went on with his business, while I picked up the paper lying near me, and pretended to be interested in that. But I wasn't; I was taking notes of the young man at the counter; I was too far away to hear what he said. So far as I could understand the pantomime it was like this: The drummer turned to a new article in his book, showed the cut to the merchant, dilated on the merits of the article—the dealer agreeing with him in everything—then asking for an order for some of them, only to be met wita a refusal. Then something new was turned to and the process repeated.

It was rather a slow affair, and I needed all my stock of patience to sit there waiting for drummer No. 1 to go away, but I was determined to stay. At last I saw him close up his book and prepare to go. But his departure was a matter of time; he still expatiated on his goods, his house, etc., and still the dealer bowed his head to every statement, but gave no order. At last he shook hands, gave a keen glance my way, and went away. Now for it.

The dealer came toward the stove, and I rose to meet him. I had caught his name from the sign. "Mr. Millmeyer?" said I, with the interrogation at the end.

"Dot is me."

"I came in to visit a little with you; here is my card; I didn't expect to do anything but visit when I saw the other young man here."

He shook hands, told me to sit down, and took a chair beside me, with, "Vell, how goes times in de city?"

"Spring trade is opening up well; how is it here?"

"Tam dull; I vish de peesness was in de teufel."

I was ready to cheer him up, if cheering would do any good, but he seemed beyond that point, so I was equally ready to condole with him.

"You are not the only one who finds trade dull," said I, "it is the same story, everywhere. But the dullness now means good trade by and by. It's always dull this season of the year."

"Yes, I shpose so."

"You haven't laid in any spring stock yet?"

"No; it ish too soon."

"Where was this young man from?"

"From Buffalo; dit you efer see such a cuss?"

"He appeared smart and sharp," said I.

"Oh, yes; he was shmart as plaxes; und de house vas a goot house, too; but dit you effer see sooch clothes?" And he laughed loud and long, I joining in moderately, as in duty bound.

One thing is clear to me, in this present frame of mind there was no use in talking business to Mr. Millmeyer; he was not in the spirit to stand another siege just then; I proposed to make a diversion.

"I wish you could get out a few minutes," said I, "I am most confounded hungry, and would like a bit of bread and a glass of wine."

"I go mit you," and he went to a side door and called "Weely." Pretty soon a boy of twelve appeared, and after giving him instructions in German, the dealer led me to a wine-room down the street,

I called for a glass of light Catawba wine and some bread and cheese, and, as I really was hungry, I did justice to the lunch. My friend Millmeyer joined in it heartily, and was able to empty two glasses to my one, the wine making his tongue wag with more ease. He called the saloon-keeper over and introduced me to him, laughed at my jokes as if they were full of richness, and several times called me "a pully boy."

When he had about emptied glasses and plates I thought it time to turn to business. I told him about my luck the day before, how anxious I was to do a little with every merchant, and how well I meant to treat every one. "And now, I want you to pick up a little order for me, Mr. Millmeyer. I will sell you right, but I want you to do it just to help me; some day when I come around I can help you, and I will. You must be out of some little things; it will not pay you to send to Buffalo for them, but you can get them right near you and do me a favor."

I paid my bill and we turned back to his store; I saw he wanted to order yet he did not. "Is there anything you are out of? I asked.

"Well, to tell de troot, dere is a ding or two; but I hate like plazes to order; times are too dull."

"But you want to hold your trade," said I, "and suppose a good customer calls for something you are out of, and has to go to Clymer's for it, how is that going to make times better for you?"

"Dat is so, by shiminy!"

"Now my way would be to keep up my assortment, dull or no dull; don't give any big orders to anybody, but don't run out of anything."

"Dat ish so."

"I want to send you anything you need, and you may make just as small an order as you please, but don't be out of goods that are called for."

"Dat was goot adwice. I guess I will give you a leetle order."

I followed him behind his counter and helped him see what he was out of. He evidently bought goods in large quantities in

(Continued on page 26.)

THE

ST. LAWRENCE SUGAR REFINING CO'S

Granulated

and Yellows

ARE PURE.

- NO BLUEING -

Material whatsoever is used in the manufacture of

OUR GRANULATED.

ESTABLISHED 1846.

EDWARD ADAMS & CO.,

WHOLESALE GROCERS

AND IMPORTERS OF

TEAS, SUGARS, COFFEES,

TOBACCOS, WINES, SPIRITS,

New Raisins, Currants, Figs, Dates, etc. Various brands of Salmon, this year's pack, including Salmon Steaks, Flat Fins, New Lobsters, £ Stg. Brand, also Glover Leaf, Flat Fins, Finnin Haddie and Mackerel.

WRITE FOR QUOTATIONS, MENTIONING THIS PAPER.

LONDON, = = ONT.

THE SUCCESSFUL MERCHANT

He believes that strict integrity is the foundation of all legitimate business success.

He places no limit to his ambition, since the field is free to all and work the price of progress.

He pushes for more business in busy seasons, and if customers are scarce still persues.

He depends upon his own exertions and abilities, and they reward his confidence.

He practices strict business economy, but does not condescend to penuriousness.

He has an eye open constantly for new goods, and accepts valuable ideas regardless of their source.

He realizes that the prime object of business is to make money, and he therefore refrains from extreme competition in prices.

He is not bounded by his surroundings, and if they prove too meagre, he seeks wider fields for his operations.

He prefers to be original in his methods, and leads rather than follows.

He never allows customers to prevent departure, or prejudice defeat progress, or obscure facts.

He stands on the happy medium plane, between commercial timidity on the one hand, and ill-digested schemes on the other.

He is not utterly defeated by defeat, nor careless from success.

He is aware of the changes which are almost imperceptibly creeping around his business and tacks to catch the wind.

He is honest, not only from policy, but from principal; he considers success lacking self-approbation, as failure in disguise.

He is not intimidated by unmerited or ignorant criticisms. Opinions have weight with him in comparison with their source and cause.

He pays promptly, and collects as he pays; rather than pays as he collects.

He is courteous in manner, and appreciates the commercial value of cordiality.

He is careful in details, knowing that they are the mortar which bind his operations.

He thinks first and deeply, and speaks last and concisely.

He believes in system, but does not depend blindly upon it for results, since he considers demand the power, and system the method of supply.

He keeps his hand on "to-day," but his eye on "to-morrow," and works in the present, while scrutenizing the future.

He possesses executive ability to a degree which renders him appreciative of the valuable points of his employes.

He seeks education both inside and outside of business, and widens his horizon of ideas by a healthy interest in the interests of the world.

He believes in judicious advertising, but never advertises his competitors by adverse criticisms.

He considers his business his means of existence, but he remembers his duty to his neighbor, and—himself.—Ex.

LEADING MERCHANTS.

The ambition to be leaders, and the necessary exertion made to accomplish this end, accounts for the successful business career of many who have attained prominence in the commercial world. Nothing succeeds like success, and to lookers on, the successful man has only to engage in some enterprise to insure satisfactory returns. Others have as good original ideas but lack the sagacity or boldness to adopt them. New ideas do not always result in drawing trade, as the merchant hoped, but the experience and education, the feeling of independence resulting from leaving the beaten track, usually more than compensates for the possible money loss. In every prosperous community there are leading merchants. To them come the largest number of persons who wish to buy, because they think inducements will be made in prices and variety of goods. Traveling men prefer to sell to this class of merchants, because larger amounts of their goods will be taken by them, and the endorsement of the leading merchant is a leverage that can be used in making sales in adjoining towns. Even if the new line of goods which you are pushing does not prove as successful as you anticipated, you have these advantages—it gives you something to talk about and show to customers ; it gives something new to advertise ; it brings customers to your store, both yours and others ; the impression is made on the public that you are a man of new ideas, and that if you do not keep an article in your store it is useless to look further for it.

The opening wedge to business success has been, in many cases, judicious advertising, and probably for a local business it is best to advertise in the town and county papers, which are read by the people on whom you have to rely for your trade. There is often a noticeable lack of Hardware and Stoves advertising in these newspapers, while nothing is more conspicuous than the advertisements of dry goods men and clothiers in the same issues. There seems to be an unspoken agreement among the Hardware trade to the effect that "if you don't advertise, I won't." To be a a leading merchant let the local world know what you have, change your advertisements often, and focus attention on your stock. The indirect results from advertising are harder to gauge than the direct results, but none the less important, whether it be newspaper advertising or some other novel way of catching the eye and ear of the public. It is not a debatable question, whether visiting the market once or more times a year produces adequate returns. The fact is, large returns are the result. The merchant obtains new ideas, absorbs the atmosphere of push and energy which is so prominent to a stranger in the city, and gains a prestige over competitors, when, upon his return, he tells a customer that in looking the market over thoroughly nothing was found which, in his opinion, equaled the article he is offering for sale. The most popular salesmen obtainable are worth as much to you as to any one; the best arrangement of goods that can be had is worth the time and trouble; both tending to increase your sales.

Reducing running expenses is not always accomplished by hiring cheap help, but is often a source of much loss in trade. You want people around you who will aid in keeping things moving. Some merchants show rare faculties in associating with themselves competent assistants. Profit from business is a necessity, and is that which remains in the hands of the merchant after all of the various expenses of doing business are paid. Selling goods for more than is paid for them does not always result in profit. Some goods are necessarily sold on small margins and each year that class of goods seems to grow larger. In marking goods the 5 or 10 per cent., or whatever percentage it costs to do business, must be added to the cost of the invoice price of the articles. To counterbalance this large proportion of close margin goods, judicious selections must be made from the never ending list of novelties continually being offered which will stand a good profit, thus securing a good average profit on sales. Do not overwork yourselves nor your employees; it is not a wise investment of energy. Have sufficient help and system so that everything will be done at the proper time, and in the proper manner. Don't let the cry against red tape keep you from systemizing the work, making each responsible for his part, thus having all the necessary details properly attended to. Above all never be discouraged. Nothing is more admired by the public than pluck, and sympathy backed by dollars will come to those who aim to be leading merchants.—Ex.

"SNAP" ADVERTISING SCHEMES.

There is probably no branch of business so little understood by business men generally, and there is certainly nothing so essential to success in any mercantile or manufacturing enterprise, as advertising. The most successful men in both advertise in newspapers; and no one who has any foresight or experience would think of not using newspapers first, and other mediums only as an adjunct.

No field is so thoroughly worked and so much ingenuity displayed to induce people to invest money as in these numerous schemes which are generally of but little benefit and often worthless. Thousands of dollars are annually expended in this way and people will patronize them, paying exorbitant prices for some transient benefit; people who would refuse to pay the same money for a standing advertisement in a local newspaper.

This class of people is the first to complain bitterly when outside parties who understand their business, open in their midst and take away their patrons by liberal newspaper advertising. They censure the newspapers because they carry these advertisements for strangers, and they seem to forget that the press has any power until it is demonstrated to their disadvantage, when they invoke its influence to correct the very evils they are directly responsible for. Nothing delights wide-awake, energetic advertisers so much as to get into a locality where those in business are too penurious or indifferent to make use of the newspapers, and when they do, there are both profit and amusement in store for them.

There is no safeguard like a local newspaper. Nothing can do more to keep up a town and help business ; and merchants, above all, should give them the preference. Yet frequently the only return the papers get for their enterprise is depreciation from those whom they have benefitted both directly and indirectly. As long as this is the case newspapers will be prone to welcome newcomers in the field, even if their visits are brief.—Harrisburg (Pa.) Call.

(Continued from page 23.)

good times, for now in these dull times he ordered full packages of me. There was a line of files, screws, bolts, augers, bits, etc., amounting to $100. I was delighted, and profuse in my thanks. I promised to call again before I left town, and then went to the hotel to dinner.

In the afternoon I went among the general stores, most of them keeping a line of cutlery and woodenware,and I picked up three small orders, all of them being for knives and spoons, and ordered because I agreed to send them in Millmeyer's box and pay freight on them. As a quarter of a dollar satisfied Millmeyer, I considered I made a good bargain. The three orders amounted to $65, and at good profit.

This brought me around to Mr. Clymer's and I went in for the order he had promised me.

I did not see, until I had opened the office door, that the Buffalo drummer was there but it was too late to turn back. He did not notice me, at least did not appear to, and I took a back seat, refusing the one Mr. Clymer pointed at near him. I did not propose to listen to what was said if I could help it; but the office was too small. I heard every word they said.

"You fellows all tell the same story," said Mr. Clymer to the drummer; "it is always that you will sell me as low as you sell the jobbers near here, but you don't do it."

"I give you my word I do, Mr. Clymer," was the reply.

"Why, no, you don't; I have had quotations from Heman & Co. down here offering goods at less than New York prices."

"Oh, that was just a bait. I know Heman, & Co. well; we sell them lots of goods."

TO BE CONTINUED IN NEXT EDITION.

STUART,
HARVEY & Co.
Importers and
WHOLESALE GROCERS
A Large and Well-Assorted Stock of
Teas, Sugars and General Groceries
HAMILTON, ONT.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Oct. 23, 1890.

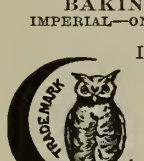
This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

IMPERIAL—ONTARIO AND QUEBEC.



	Per doz.
Imperial 10c. cans	$0 90
" 4 oz. "	1 35
" 6 oz. "	1 85
" 8 oz. "	2 45
" 12 oz. "	3 70
" 16 oz. "	4 70
" 2½ lb. "	11 30
" 3 lb. "	13 50
" 4 lb. "	17 30
" 5 lb. "	21 50

Sold only in cans.

Cottam's Best, in 1 lb tins	3 00
Best in 5 oz. tins	1 10
Cottam's Choice, 1 lb tins	1 75
" " 5 oz tins	70
" loose	10
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb. tins	65
" " bulk, per lb	12

	Per doz.
Empire, 5 dozen 4 oz cans	$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" ½ " 5 lb cans	8 00
" bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases.	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60

BISCUITS.

	Per lb
Arrowroot	$0 11½
Abernethy	9
Ginger Nuts	11½
New York Fruit	14½
People's Mixed	10½
Pilot Family	6½
Snowflake	11½
Magard	15
Soda	6½
Soda, 1 lb packages	8
" 3 lb. "	21
Sultana, thin	11½
Tea	11½
Wine	9½
Wine, sweet	9

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ⅔ "	2 10
" ⅓ "	1 10
Spanish, No. 3	4 50
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jacquot's French, No. 2	3 00
" " " 3	4 50
" " " 4	8 00
" " " 5	10 00
" 1-gross Cabinets, asst,	7 50

BLACK LEAD.

Reckitt's Black Lead, per box	1 15

Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross	$1 80

BARRINGER & BROWN.
(Thos. E. Clatworthy, Ag'nt, Toronto.)

Convex Black Lead packed in wood boxes containing 12 card boxes, per box	1 12

BLUE.

Reckitt's Pure Blue, per gross	2 10

TELLIER, ROTHWELL & CO'S.

Parisian Square Blue, per lb	.13 to 14c

BARRINGER & BROWN.
(Thos. E. Clatworthy, Ag'nt, Toronto.)

Azure square blue box, containing 8 1 lb. packets of 16 oz., squares, per 8 lb. box	0 89

BROOMS.

	Per doz.
Carpet....4 strings	2 90
X Parlor, 2 "	2 65
Louise 3 "	2 65
1 Gem 4 "	3 25
2 " 3 "	2 65
3 " 2 "	2 20
4 " 2 "	1 95
O Hurl... 4 "	2 65
" 3 "	2 35
2 " 3 "	2 05
3 " 3 "	1 70
OK " 2 "	1 35
Hvy Mill 4 "	3 70

CALVES' FEET GELATINE

G. P. SWINBOURNE & CO.
(Thos. E. Clatworthy, Ag'nt, Toronto.)

Boxes of 4 dz. 6d., and 2 doz. 1s. pack	$3 96

CANNED GOODS.

	Per doz	
Apples, 3's	$1 10	$1 20
" gallons	2 80	3 00
Blackberries, 2	2 00	2 10
Blueberries, 2	1 25	1 40
Beans, 2	0 95	1 10
Corn, 2's	1 00	1 15
" Epicure	1 45	1 50
Cherries, red pitted, 2's	2 25	2 40
Peas, 2's	1 15	1 20
" sifted select	....	1 35
Pears, Bartlett, 2's	2 00	2 25
Pineapple, Baltimore	2 40	2 50
" Bahama	2 90	3 00
Peaches, 2's	2 60	2 65
" 3's	3 50	3 75
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	2 00	2 10
Pumpkins, 3's	1 00	.....
" gallons	3 00	3 25
Raspberries, 2's	2 25	2 40
Strawberries, choice 2's	2 40	2 50
Succotash, 2's	1 65	1 85
Tomatoes, 3's	1 15	1 20
Lobster, Clover Leaf	2 65	2 75
" Tall	1 90	2 20
Mackerel	1 40	1 50
Salmon, 1's	1 25	1 65
" white	1 10	1 25
Sardines Albert, ¼'s tins	11,	11¼
" " ½'s "	15,	18
" Martiny, ¼'s "	10,	10½
" " ½'s "	18,	19
" Other brands, 9¾,	11,	16, 19
" P & C, ¼'s tins	20,	22
" " ½'s "	33,	36
" Amer, ¼'s "	6½,	8
" " ½'s "	9,	11

MARMALADE, JAMS AND JELLIES.

CAIRN'S.
(Blaiklock Bros., Montreal, Agents.)

Marmalade. Price, f.o.b. Montreal. dz.	
"Home Made," glass 1 lb	$2.35
" White 1 lb	2.25
" " 2 "	4.15
" Stone 7 "	13.20
Scotch White 1 "	2.10



Jams.
Gooseberry
Strawberry
Black Currant.
Red Currant,...
Green Gage...
Apricot
Raspberry
Damson
Plum
Red Currant and Raspberry ...

1 lb. white pots, 4 doz. assorted, per doz. $2.35.

Jellies. Red Currant, 1 lb. white $2.75
Black Currant, 1 lb. white 2.75

DELHI CANNING CO.

Jams, assorted, 1's	2 35
Jellies, 1's	2 25

CANNED MEATS.

CLARK'S.

Comp. Corn Beef 1 lb cans	$1 60
" " 2 "	2 65
" " 4 "	5 15
" " 6 "	8 00
" " 14 "	18 60 19 20
Minced Collops, 2 lb cans	2 60
Roast Beef 1 "	1 60
" 2 "	3 15
" 4 "	5 85
" 6 "	7 00
Par Ox Tongue, 2½ "	$7 25 7 50
Ox Tongue 2 "	4 50
Lunch Tongue 1 "	3 00 3 10
" 2 "	5 25 5 75
English Brawn 2 "	2 50 2 60
Camb. Sausage 1 "	2 50
" " 2 "	4 00
Soups, assorted 1 "	1 35
" " 2 "	2 25
Soups & Boulli.. 2 "	1 80
" " 6 "	4 50
Potted Chicken, Turkey, or Game, 6 oz cans	1 50
Potted Ham, Tongue or Beef, 6 oz cans	1 35
Devilled Tongue or Ham, ½ lb cans	1 35
Devilled Chicken or Turkey, ½ lb cans	2 25
Sandwich Ham or Tongue, ½ lb cans	1 50
Ham, Chicken and Tongue, ½ lb cans	1 50

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars,	$9 50
Ditto, 25 and 40 lb pails, per lb.	12½c

J. H. WETHEY'S—ST. CATHARINES.

Condensed, per gross, net	$13 50

CHEWING GUM.

ADAMS & SONS.

Tutti Frutti, 36 5c bars			$1 30
Sappota,	150	pieces	1 00
Sweet Fern,	230	"	0 85
Black Jack,	115	"	0 85
Red Rose,	115	"	0 85
Barley Malt,	115	"	0 85
Tampico,	115	"	0 85
Lemon Trumps,	115	"	0 85
Magic Trick,	115	"	0 85
Puzzle Gum (new)	115	"	0 85
Bolah "	150	"	0 85
Taffy Licorice,	72	"	0 50
Caramel Tolu,	72	"	0 45
Adams' N.Y. Gum,	200	"	0 50

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs..	0 35
Premium, ½'s..6 and 12 lbs...	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs.	0 24
Sticks, gross boxes, each	1 00

THE QUEEN OF COCOAS.
SCHWEITZER'S
COCOATINA
USED BY ALL THE ROYAL HOUSEHOLDS IN ENGLAND & EUROPE
Sole Agent in Canada, THOMAS E. CLATWORTHY, 34 Church Street, Toronto.

Prices Current, Continued—

Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs 30
" Pearl " " " 25
" London Pearl 12 & 18 " 22
" Rock " " 30
" Bulk, in bxs 18

JOHN P. MOTT & CO.'s
R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb	$0 30
Mott's Prepaired Cocoa	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa	40
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs	30
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	24
Mott's Vanilla Chocolate stick	22
Mott's Pure Confec. Chocolate	22c–35
Mott's Sweet Confec. Choc.	21c–28

J. W. COWAN & CO.'s

Cocoas—

Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼ lb in 12 lb boxes	35
London Pearl, " "	30
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence, per doz	1 40

Chocolates—

Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

Thos. E. Clatworthy, Ag'nt, Toronto.)

Schweitzer's Cocoatina, net cash ¼ lb. ½ lb.. per doz	3 29 6 30

WALTER, BAKER & CO

Chocolate—

Premium No. Chocolate, in boxes, 12 and 25 lbs	....
Baker's Vanillia Chocolate, in boxes, 12 lbs	.....
Caraccas Sweet Chocolate, in boxes, 6 lbs., 12 boxes in a case.	.....
Vanillia Tablets, in boxes	.....
Spanish Tablets, 100 in each box, 12 boxes in a case	.....

German Sweet Chocolate—

Grocers' Style, in cases 12 boxes, 12 lbs	.....
Grocers' Style, in cases 24 boxes, 6 lbs	.....

Cocoa—

Pure Prepared in boxes, 12 lbs	.....
Cracked Cocoa, in boxes, 12 lbs., ½ lb. papers	.....
Cracked Cocoa, in bags, 10 lbs	....
Brcakfast Cocoa—	
In boxes, 6 and 12 lbs., ½ lb. tins	.....
In boxes, 12 lbs., 1 lb. tins, decorated canisters	....
Broma—	
In boxes, 12 lbs., ½ lb. tins	.....

COFFEE.

GREEN

	c. per lb.
Mocha	32, 35
Old Government Java	30, 33
Rio	24, 26
Plantation Ceylon	29, 31
Porto Rico	23, 24
Guatamala	24, 26
Jamaica	23, 24
Maracaibo	22, 2C

WHOLE ROASTED OR PURE GROUND.
ELLIS & KEIGHLEY'S.

	c. per lb
Java	33, 34
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	33
Our Own "	31
Laguayra "	29
Mocha and Java	32, 33
Java, Standard	33
" Old Government	30, 32
Arabian Mocha	36
Santos	28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs	30
Standard Imperial in sealed tins, 25 and 50 lbs	32
Standard Blend in sealed tins, 25 and 50 lbs	33
Ground, in tins, 5, 10, 15 and 25 lbs	20, 30
Say's Parisien, in ½ and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

SUTTON & CO.
(Thos. E. Clatworthy, Ag'nt, Toronto.)

Pure essence, Gorgona Anchovies, ½ pts. per doz	2 76

FLOUR AND MEAL.

	per bbl.	
Flour, Family	$4 65	5 00
" Manitoba Patent	6 30	6 40
" white wheat patent	5 65	5 75
" Strong bakers'	6 00	6 10
Oatmeal, standard, bbls	4 75	
" granulated, "	4 75	
" rolled "	5 10	5 25
Rolled Oats	4 85	
Bran, per ton	13 00	
Shorts	16 00	
Cornmeal	3 50	
" Gold Dust	4 00	
" Imperial	3 75	

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz.	
Cases, No. 1, 2 oz tins	$2 75	$3 00
" No. 2, 4 oz tins	4 50	5 00
" No. 3, 8 oz tins	8 00	8 75
" No. 4, 1 lb tins	12 60	14 25
" No. 5, 2 lb tins	25 00	27 00

FRUITS.

FOREIGN.

	c. per lb.	
Currants, Provincial, bbls	5¾, 6	
" " ½ bbls	5⅞, 6	
" " cases	...	6¼
" Filiatras, bbls	5½, 6½	
" " ½ bbls	6, 6¼	
" " cases	6¼, 6½	
" Patras, bbls	6⅝, 7	
" " ½ bbls	7, 7⅛	
" " cases	7⅛, 7⅜	
" Vostizzas, cases	7, 7½	
" " ½ cases	7½, 8	
" 5-crown Excelsior (cases)	8¾, 9½	
" " ½ case	9	9½
Dates, Persian, boxes	5¾	6
Figs, Elemes, 14 oz., per box	11	11½
" 10 and 20 lb box	13	20
Prunes, Bosnia, hhds	...	...
" " cases, new	..	...
Plums, French, 55 to 65	....	...
" Bottles, 1's	22	23
" " 2's	37½	40
" " 4's	70	75
" " 7's	1 00	1 10
Raisins, Valencia, off stalk,	6½	6¾
Selected	7½	8
Layers	8½	9
Raisins, Sultanas	13,	18
" Eleme	7½	8
" London Layers	$3 00	3 25
" Black Baskets	4 90	4 25
Lemons, Maiori	7 50	9 00
Oranges, Sorrento	8 00	8 50
" Jamaicas	7 00	7 50
Bananas	0 75	1 50

DOMESTIC.

Apples, Dried, per lb	0 08½	0 09
do Evaporated	0 13	0 16

GLASSWARE.

TAYLOR, SCOTT & CO.

	c. per doz.
Lamp Chimneys, O	32
" " A	35
" " B	45
	per bbl
Fruit Jars, pts	13 00
" " qts	14 00
" " ½ gal	17 00

GRAIN.

Wheat, Fall, No. 2,	$0 96	0 97
" Red Winter, No. 2	0 95	0 98
" Spring, No. 2	90	0 92
" Man. Hard, No. 1	....	1 15
" " No. 2	1 10	1 12
Oats, No. 2, per 34 lbs	39	40
Barley, No. 2, per 48 lbs	58	60
" No. 3, extra	53	55
" No. 3	50	51
Rye	64	65
Peas	60	62
Corn	....	65

HAY & STRAW.

Hay, Pressed, " on track	9 00	9 50
Straw Pressed, "	5 50	6 00

ISINGLASS.

G. P. SWINBOURNE & CO.
(Thos. E. Clatworthy, Ag'nt, Toronto.)

Boxes containing 3 doz 3d. pack. per box	3 58



LYE.

Gilletts powdered Lye (½ gr. in a case) per case	$3 75
Elliott's	3 75

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts
Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars	22
" Fine, in 4 lb jars	70
" Ex. Sup., in bulk, per lb.	30
" Superior, in bulk, per lb	20
" Fine, " "	15

COLMAN'S AND KEEN'S

In 4 lb jars	75
In 1 lb jars	25
D. S. F., in tins, per lb	41
" in ½ lb tins	42
" in ¼ lb tins, per lb	44
D. F. in ½ lb tins, per lb	26
" ¼ " "	28

BARRINGER & BROWN.
(Thos. E. Clatworthy, Ag'nt, Toronto.)

Genuine, in 4, 1, ½, ¼ lb. and 2 oz. tins, per lb	0 34	0 47
Superfine genuine, full	0 30	0 43
Pure, per lb	0 23	0 36
D.S.F. "	0 34	0 47
D. S. "	0 30	0 43
F. "	0 23	0 36

NUTS.

	per lb.	
Almonds, Ivica	12½	14
" Tarragona	15	16
" Formigetta	13,	...
Almonds, Shelled Valencias	30,	33
" " Jordon.	50,	55
Brazil	...	...
Cocoanuts,	5 50	6 00
Filberts, Sicily	...	11

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

LEONARD H. DOBBIN,

Commission Agent
and Broker in Canned Goods.

EVAPORATED APPLES A SPECIALTY.
4 Hospital Street, MONTREAL.
TELEPHONE 2205.

JOHN A. MOIR

Offers to Wholesale Trade only the following special lines for July:

Lobsters, Mackerel, Salmon, Gaspe Fishing Co's large hod cured dry Gaspe Cod in 112 bundles, also specially prepared Codfish in cases. A trial order solicited.

Lakeport Canning Co. put up none but the choicest goods. Send for price lists before buying. Don't buy cheap and nasty goods. The best goods are tho cheapest in the end.

Local Selling Agent for the Gaspe Fish Curing Co'y

41 St. Francois Xavier Sts.

QUEEN CITY BUSINESS COLLEGE,

Cor. KING and CHURCH Sts., Toronto,

Is the best and cheapest place to educate your sons and daughters. Thorough practical Business, Shorthand or English Education imparted in shortest possible time by our method of "Individual Instruction." Catalogue mailed free on application.

SAW YOUR
ADVERTISEMENT
IN THE
CANADIAN GROCER.

When writing to our advertisers please inclose the above



SOLUS. SOLE PRESERVER

Will preserve the soles of boots or shoes, and render them perfectly waterproof. One application to a pair of new shoes will double their wearing qualities.

Two-sized tins, 15 and 25 cents. Will cost you $1.20 and $2.00 per dozen.

We also manufacture the best line of Wigwam Slippers, and Lumberman's Oil Tanned foot wear in Canada

C. N. VROOM,
St. Stephens, N.B.

Globe Tobacco Co.,

LONDON, ONT.,

Late of Windsor.

SMOKING AND CHEWING.

GOLD FLAKE,
HAND MADE.
(All sizes.)
18 CARAT.
UNCLE TOM.
WIG WAG.



HIGH COURT.
GLOBE.
GOLDEN THREAD.
VICTORIA.
JERSEY LILY.

CIGARETTES

GOLD FLAKE, SWEET VIOLETS AND VARIOUS NEW BRANDS.

-: Send for Our Price List. -:

KINDLY MENTION THIS PAPER WHEN WRITING.

GLOBE TOBACCO CO., = = LONDON.

BAKING POWDER!

IMPORTANT TO THE TRADE.

PURITY, STRENGTH, FULL WEIGHT.



Put up in ¼, ½ and 1 lb. Tins. RETAIL PRICE 10, 15 and 25 cents.

MAKERS WILL ONLY SELL TO DEALERS WHO MAINTAIN PRICES NAMED.

"SUCCESS FROM THE START"

Fully equal in results to any High-priced Powder offered.

This Brand of Powder although on the market a short time only, is now demanded by all our regular trade. It's success has been so well assured as to compel extensive additions to our factory to meet growing demand. "Prices on application." "Mail orders solicited."

Diamond Baking Powder and Spice Mills,

W. H. GILLARD & Co., Proprietors, HAMILTON, ONT.



THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL.

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday's yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, McGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD,

Prices current, continued—

Peanuts, roasted	17,	18
" green	13,	15
Walnuts, Grenoble	...	...
" Bordeaux	12,	13
" Naples, cases	...	...
" Marbots	...	13½

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO.

PICKLES.

John Bull, mixed, in bulk	$0 60
" Chow Pic'le, in b'lk	65
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 25
" " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

SAUCES.

John Bull, kegs, per gal	$1 25
" ½ pt. bottles, per doz (according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " ½ pt, bottles, per doz	1 25
Niagara Tomato, kegs. per gal	1 25
" " Reputed pints	1 25
Terry's Candied Peels.	c. per peels
Lemon, 7 lb boxes	16
Orange, "	18
Citron, "	30

CROSSE & BLACKWELL'S.

Pickles, all kinds, pints, per doz	3 25

LEA & PERRIN'S.

	per doz.	
Worcester Sauce, ½ pts	$3 60	$3 75
" " pints	6 25	6 50

SUTTON & CO.

(Thos. E. Clatworthy, Agent, Toronto)

Worchester Sauce, ½ pints, second quality, per doz	1 17
Worchester Sauce, ½ pints, third quality, per doz	0 96
The Victory Dinner Relish, per dozen	1 92
Bottled Pickles—Mixed, Piccalilli, Cabbage, Onions, per doz.	2 16

PRODUCE.

DAIRY.

	Per lb	
Butter, creamery, rolls	$0 22	$0 24
" " tub	0 22	0 23
" dairy, tubs, choice	0 15	0 17
" " medium	0 10	0 12½
Butter, pound rolls	0 18	0 20
" large rolls	0 13	0 15
" store crocks	0 13	0 15
" store packed	0 05	0 08
Cheese	0 10	0 10½

COUNTRY.

Eggs, fresh, per doz	0 17	0 18
Beans	1 65	1 80
Onions, per bbl	1 75	2 00
Potatoes, per bag on tr'k	....	0 50
Hops, 1889 crop	0 20	0 25
" 1890 "	0 30	0 40
Honey, extracted	0 07	0 12½
" section	0 14	0 20

PROVISIONS.

Bacon, long clear, p lb.	0 08½	0 08¾
Pork, mess, p. bbl	15 00	16 50
Hams, smoked, per lb	0 12½	0 13
" pickled	0 11	0 11½
Bellies	0 10	0 11
Rolls	0 09½	0 10
Backs	0 10	0 11
Lard, Canadian, per lb.	0 09	0 9½
Hogs	6 00	6 25
Tallow, refined, per lb	0 05	0 05¼
" rough, "		0 02

RICE, ETC.

	Per lb.
Rice, Aracan	3¾, 4c
" Patna	4¾, 5
" Japan	... 5
" extra Burmah	3⅞, 4
Grand Duke	6, 6½
Sago	4¾, 5
Tapioca,	5⅞, 6¾

SPICES.

GROUND.

	Per lb.	
Pepper, black, pure	$0 20	$0 22
" fine to superior	12	18
" white, pure	32	35
" fine to choice	25	30
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	25	40
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURGH STARCH MFG. CO. MONTREAL.

BRITISH AMERICA STARCH CO. BRANTFORD.

	c. per lb.
No. 1 Laundry, 4 lb cartoons	5½c
Canada Laundry	4⅝
Silver Gloss, crates	6¾
Lily White, crates	6¾
Silver Gloss, 1 lb chromos	6¾
Lily White, 1 lb chromos	6¾
Satin, Starch 1 lb chromos	7¼
Brantford Gloss, 1 lb chromos	7¼
No 1 Laundry, barrels & halves	4¾
No 1 Prepared Corn	7¾
Canada Corn	6¾
Challenge Corn	6¾
Rice Starch, 1 lb	9
Cube, 1 lb	7½

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40 lb boxes. 1 lb packages, new wrappers	7½
36 lb boxes. 12 3 lb paper boxes	7½
40 " 10 4 lb "	7½
Silver Gloss Starch—	
40 lb boxes. 1 lb packages, new wrappers	9
40 lb boxes. Assorted ½ lbs and ¼ lbs	9¾
40 lb boxes. 10 4 lb paper boxes	9
6 lb boxes, with sliding covers (12 boxes in each crate)	9½
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	8
20 " "	8¼

SUGAR.

c. per lb.

Granulated, 15 bbls or over	7
" less than 15 bbls	7⅛
Paris Lump, bbls	7⅝
" " ½ bbls	7¾
" " less than a bbl	7¾
Extra Ground, bbls	8⅛
" " less than a bbl.	8⅛
Powdered, bbls	7¼
" less than a bbl	7⅝
White refined	6⅜
Extra bright refined	6
Bright Yellow	5¾
Medium "	5½
Brown	5¼
Raw Jamaica, in bags	5

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls
Redpath's "D"	3½c.	3⅝c
" "M"	3½	3⅝
Redpath's "B"	3⅝	4⅛
" "VB"	4	4⅛
" Extra	4¼	4⅜
" Ex. Sup	4⅜	4½
" XXX Sup.	4⅜	4½
Corn Syrup	4⅜	4½

MOLASSES.

	Per gal.
West India, in puncheons	36, 38c
" bbls	38, 40
" ½ bbls	40, 42
New Orleans, in bbls	90, 100
Porto Rico, hdds.	40, 45
" barrels	42, 47
" ½ barrels	44, 49

TEAS.

GREENS.

Gunpowder—	Per lb
Cases, extra firsts	42, 50c
Half chests, ordinary firsts	22, 38
Cases, sifted, extra firsts	42, 50
Cases, small leaf, firsts	35, 40
Young Hyson—Moyunes	
Half chests, ordinary firsts	22, 38
" " seconds	19, 20
" " common	19, 20

PING SUEYS.

Half chests, firsts	28, 32
" " seconds	16, 19
Half Boxes, firsts	28, 32
" " seconds	16, 19

JAPAN.

Half Chests—	
Choicest	38, 40
Choice	32, 36
Finest	28, 30
Fine	25, 27
Good medium	22, 24
Medium	19, 20
Good common	18, 19
Common	16, 17
Nagasaki, ½ chests Pekoe	20, 22
" " Oolong	17, 18
" " Gunpowder	18, 20
" " Siftings	8, 12½

CONGOUS.

Half chests, Kaisow, Moning	52, 55
Caddies and half chests	18, 50
Cadies, Pakling and new makes	18, 50

OOLONG.

Half chests Formosa	34, 50
Caddies	36 55

ASSAMS.

Chests and half-chests Pekoe	22, 48



KNOX, MORGAN & CO.,

Wholesale Dry Goods Importers,

HAMILTON, - - - ONTARIO.

Fall Stock now complete. Travellers Orders being rapidly executed.

Now that the outlook for a good Fall Business is well assured we urge our customers to make a judicious selection for probable requirements so as to ensure satisfactory deliveries.

General Store Keepers can rely on finding in our Travellers' hands a full range of Samples of popular easy selling goods at close prices and liberal terms.

KNOX, MORGAN & CO.

Prices current, continued—

SCENTED ORANGE PEKOE.

Boxes, Foochow and Canton	28, 60

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	62c
Ingots, rough and ready, 7's	59
Laurel, 3's	52
Brier, 7's	50
Index, 7's	45
Honeysuckle, 7's.	53
Napoleon, 8's.	49
Royal Arms, 12's	50
Victoria, 12's	48
Brunette and Lovely, 12's	45½
Prince of Wales, in caddies	46½
" " in 75 lb boxes	46
Bright Smoking Plug Myrtle, T & B, 3's	55
Lily, 7's	48
Diamond Solace, 12's	45
Myrtle Cut Smoking, 1 lb tins	65
½ lb pg, 6 lb boxes	65
2 oz pg, 5 lb boxes	65

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdowne	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00

Cigarettes, all Tobacco—	
Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C No. 1	4 00
Sweet Sixteen	3 50

CUT TOBACCOS.	per lb.
Puritan, ½ lb pkg., 5 lb. boxes	65
Old Chum, ½ lb pkg 5 lb box	65
Old Virgin., 1-10 lb pkg., 10 lb bxs	57
Gold Block, ½ lb pkg, 5 lb boxes	65

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	78
Puritan, 1-10, 5 lb boxes	80
Athlete, per lb	1 10

MATCHLESS STOVE POLISH.

No. 1 ¼ gross in case, per gross.	$9 00
" 3½ " " "	4 80

SOAP.

Ivory Bar, per lb	½
Do. 2, 6-16 and 3 lb bars "	
Primrose, 5 lb bars, wax W "	
" 1 " " "	
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 13oz, 1, 2 and 3 lb bars per lb	3½
Queen's Laundry, per bar	5½
Pride of Kitchen, per box	2 75

B. T. BABBITT'S SPECIALTIES.

B. T. Babbitt's Best Soap, p. bar	0 05
B. T. Babbitt's 1776 Soap Powder per box of 100 5½ oz. package	3 85
B. T. Babbitt's Lye, per box of 2 doz. large cans	1 80

TOILET SOAP.

TAYLOR, SCOTT & CO.

		per doz.
Baby's Own,	½ doz boxes	$1 25
Our Boys,	½ " "	1 25
Sea Foam,	½ " "	75
London Bouquet,	½ " "	60
Oatmeal,	1 " "	85
"	½ " "	60
Paris Assorted,	½ " "	0 75
Albert Oatmeal bar, 2 doz. boxes		0 75
" White Castile bar, 2 doz. boxes		0 75
		per gro.
Fatherland,	¼ doz boxes	5 00

WASHING CRYSTAL.

Gillett's Washing Crystal, 1 gro in box, per box	$1 75

WOODENWARE.

	per doz
Pails, 2 hoop, clear No. 1	$1 70
" 3 " " "	1 90
Pails, 2 hoops, clear No. 2	$1 60
" 3 " " "	1 80
" 3 " painted "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
	per case.
Matches, Parlor	$1 75
" Telephone	3 65 3 75
" Telegraph	3 90 4 00
	per doz.
Mops and Handles, comb.	1 25
Butter tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60
Clothes Pins full count, per box	0 75

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	2 75
" round "	3 00
Handy dish	3 75
Water Closet Tanks	18 00

YEAST.

Barm yeast in boxes of 2 doz. 10c. and 2 doz. 5c. packages, per box	2 00
Royal Yeast Cakes, 3 doz 10c. packages in case, per case	$1 95
Royal Yeast Cakes, 3 doz 5c. packages in case per case	1 00

OUR NATIONAL FOODS.

	pkg.	doz
Desiccated Wheat	4 lb.	$2 30
" Rolled Oats	4 "	2 25
Snow Flake Barley	4 "	2 40
Rolled Wheat Flakes	4 "	2 25
Buckwheat Flour, S. R	4 "	2 00
Prepared Pea Flour	2½ "	1 80
Baravena Milk Food	1 "	3 00
Patent Prepared Barley	1 "	1 80
Patent Prepared Groats	1 "	1 50
Beef and Barley Extracts	6 oz	2 25
Gluten Flour	4 oz	2 80

HARDWARE.

ZINC: Sheet net.	0 06½
IRON WIRE:	
Galv., annealed and oiled and bright 20 p.c. advance on list	
Barbed wire net.	0 00
Coil chain, 5-16 in. net	0 05½
" " ⅜ in. "	0 05
" " ¼ in. "	0 04½
Iron pipe, 50 per cent.	
Iron pipe, galvanized, 25 per cent.	
CUT NAILS, from Toronto:	
10 dy. to 60 dy	2 65 0 00
8 dy. and 9 dy	2 90 0 00
6 dy. and 7 dy	3 15 0 00
4 dy. and 5 dy	3 40 0 00
3 dy. C.P.	3 75 0 00
3 dy A.P	4 25 0 00
HORSE NAILS:	
"C" 50 and 10 per cent. from list.	
HORSE SHOES:	
From Toronto, per keg	3 75 4 00
WINDOW GLASS:	
25 in and under	1 55 1 60
26 to 40	1 60 0 00
41 to 50	3 60 0 00
51 to 60	3 90 0 00
61 to 70	4 20 0 00
GUNPOWDER:	
Sporting FF. "	4 75 0 00
" FFF "	5 00 0 00
Canada rifle "	7 25 0 00
Sporting FF., (in ½ lb. tins) per doz	2 40 0 00
ROPE: Manilla	0 14½ 0 16
Sisal	0 13 0 00
AXES:	
Peerless & Keen Cutter	7 50 0 00
Leader	7 25 0 00
Lance	7 75 0 00
Queen City	9 25 0 00
Honor Bright, all steel	11 00 0 00
SHOT: Canadian	0 03½ 0 00
HINGES: Heavy T and strap	05½ 00
" Screw, hook & strap.	03¾ 04¾
TIN PLATES:	
1c. 4x20 coke, per box	4 50 4 75

PETROLEUM.

F. O. B. Toronto	Imp. gal
Canadian	$0 00 $0 17
Carbon Safety	0 18 0 18½
Canadian Water White	0 20 0 00
Amer'n Prime White	0 23 0 24
" Water White	0 25 0 00
Photogene	0 27 0 00

DRUGS AND CHEMICALS.

Alum lb	$0 02 $0 03
Blue Vitriol	0 06 0 07
Brimstone	0 02½ 0 03
Borax	0 13 0 14
Camphor	0 75 0 80
Carbolic Acid	0 55 0 60
Castor Oil	0 13 0 14
Cream Tartar	0 30 0 31
Epsom Salts	0 01½ 0 02½
Paris Green	0 18 0 22
Extract Logwood, bulk	0 13 0 14
" boxes	0 15 0 17
Gentian	0 10 0 13
Glycerine, per lb	0 20 0 21
Hellebore	0 16 0 17
Iodine	5 00 5 50
Insect Powder	0 40 0 50
Salpetre	0 08½ 0 09
Soda Bicarb, per keg	2 00 2 25
Sal Soda	0 95 1 00
Madder	0 12½ ....

VINEGAR.

A. HAAZ & CO

XX, W.W	0 20
XXX, W.W	0 25
Honey Dew	0 28
Pickling	0 28
Malting	0 45

THE BADGEROW FALCONER VINEGAR CO

French Bordeau per gal.	0 34
Tarragona "	0 32
Triple "	0 30
Fruit Vinegar "	0 27
Pickling "	0 28
XXX "	0 25
Extra XX "	0 22
XX "	0 20
X "	0 16
Cider Vinegar	0 16 to 0 25
Honey Vinegar	0 25
Eng. Malt Vinegar	0 50 to 0 60
Bottled Malt Vinegar, qts	2 00
Methylated Spirits	2 00 to 2 25

LIQUORS.

CANADIAN SPIRITS:

(Net Cash Prices.)	Imp. gal. In B'd.	D.P'd
Pure Spirits 65 O.P.	1 26	3 70
Pure Spirits 50 "	1 14	3 36
" " 25 U.P.	0 60	1 72
Family Proof Whiskey	0 66	1 86
Old Bourbon "	0 66	1 86
" Rye, 25 U.P. "	0 62	1 74
" Toddy 25 U.P. "	0 62	1 74
" Malt, 25 U.P "	0 62	1 74
Old Rye, 4 years old	0 85	2 04
" " 5 "	0 95	2 14
" " 6 "	1 05	2 24
" " 7 "	1 15	2 34
Rye Whiskey, 1883, qts.	5 00	8 00
" " pts.	6 10	9 10
" " 1884, qts.	4 70	7 70
" " pts.	5 80	8 80
" " 1885, qts.	4 45	7 45
" " pts.	5 55	8 55
" " 1886, qts.	4 20	7 20
" " pts.	5 30	8 30
" " 1887, qts.	3 90	6 90
" " pts.	5 00	8 00

Under 5 bbls. or 100 cases glass, net cash; 5 to 10 bbls. 2½ per cent. off; 10 to 50 bbls., or 100 to 200 cases, 5 per cent. off; 50 bbls. and over, or 200 cases and over, 10 per cent. off.

JOS. PICKERING & SONS' SPECIALTIES

(Thos. E. Clatworthy, Ag'nt, Toronto.

Metal Polishing Pomade, according to size, per dozen	0 20 1 02
Needham's Polishing Paste according to size, per dozen	0 18 2 81
Furniture Polish, according to size, per dozen	0 20 2 85
Razor Paste, ½ doz. in box	1 02
" in single boxes	1 18
Plate Powder, per box	1 02
Knife Powder, in cannister, per dozen	1 03
Harness Blacking, in boxes, per dozen	1 27 2 20

MACDONALD MANUFACTURING CO.,

231 King Street East, Toronto.,

MANUFACTURERS OF

DECORATED and LITHOGRAPHED TIN GOODS:---
TEA CANNISTERS,
SPICE TINS,
COFFEE TINS,
BAKING POWDER TINS,
OIL CANS, PLAIN AND DECORATED,
TOBACCO BOXES,
GROCERS' SAMPLE BOXES,
DRUGGISTS CANS.

In manufacturing the above goods we have special facilities, and we guarantee to do as fine work as can be done on tin.

We are sole proprietors and manufactures of

MACDONALD'S ELASTIC ENAMEL

which we guarantee equal to any in the world, retail price 25c. a can.

We are also inventors and sole proprietors and manufacturers of the only

WATERPROOF PAPER

in existence which we have Patented for the World.

From this paper we manufacture decorated show cards, that will withstand the water, snow, heat and frost, and will not rust. This paper presents a beautiful surface and is more durable than tin.

MENTION THIS PAPER.

M. & L. SAMUEL, BENJAMIN & CO.,

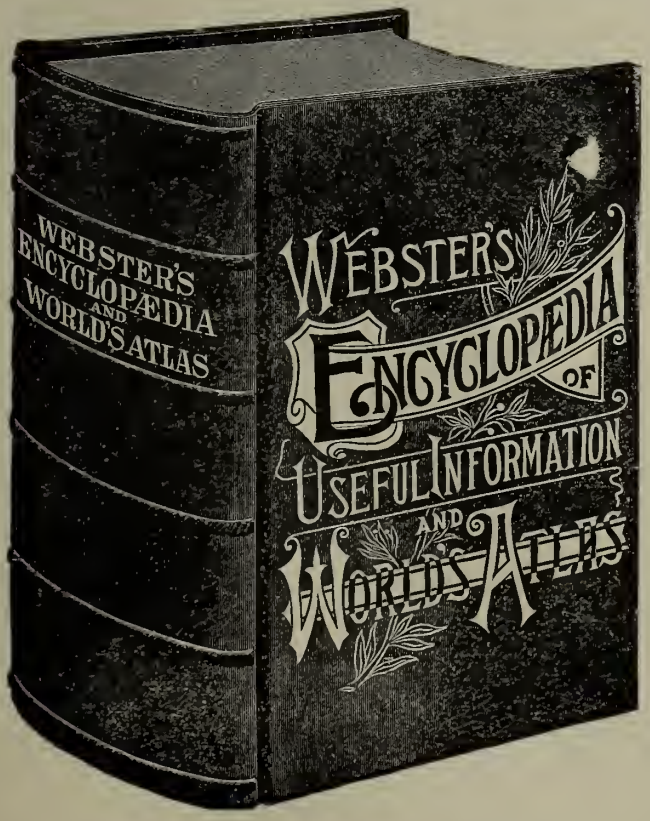
IMPORTERS AND DEALERS IN

General Hardware, Wire, Binder Twine, Etc.,
Lamps, Lamp Goods and Gas Fixtures.

26, 28 and 30 Front St. West, Toronto.

Special attention given to letter orders and enquiries from the general store trade.

ENGLISH HOUSE: SAMUEL, SONS & BENJAMIN,
No. 1 Rumford Place, Liverpool.



IMPORTANT TO THE TRADE

Every Grocer in the Dominion of Canada should send to us for Circulars regarding

Webster's Encyclopædia of Useful Information and World's Atlas,

One of our Advertising Specialties for Retail merchants on the Purchase Ticket Plan.

This Method of Advertising has proved a most positive success, and very many merchants in Canada are handling it with flattering Results.

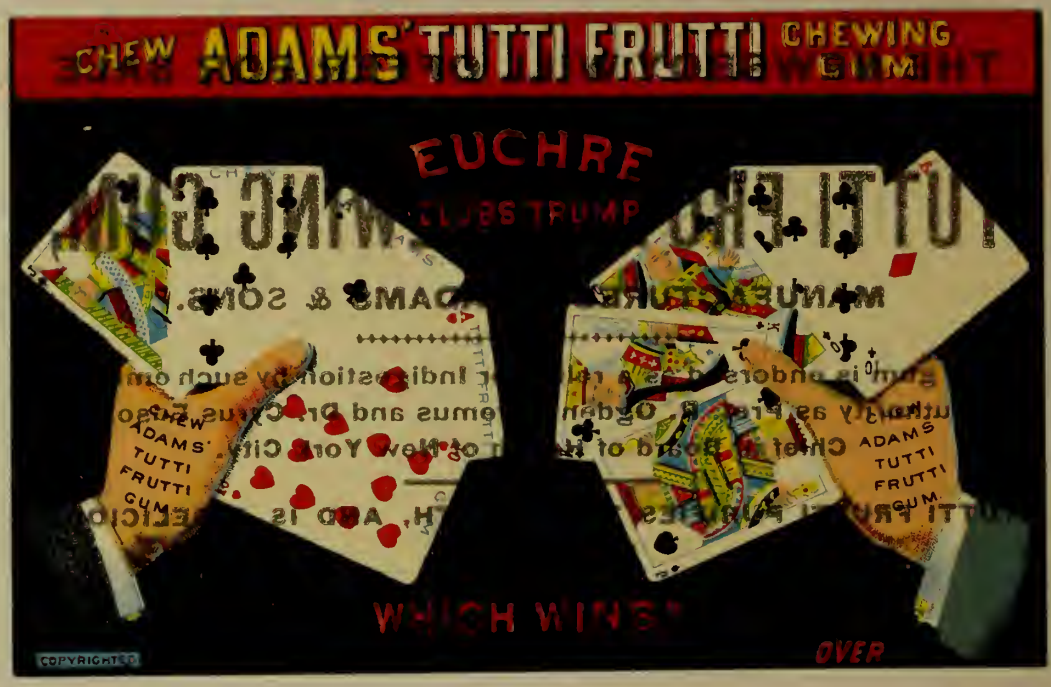
It is absolutely impossible to invent a method of advertising that will produce the same result, for in very many cases it has been the means of changing a long time credit business to a strictly Cash Trade, and is of incalculable benefit to the merchant. Send to us for Circulars explaining the system of handling this valuable method of Advertising.

WM. DOBIE & CO., Publishers,

MENTION "THE GROCER." 32 and 34 FRONT ST. WEST, TORONTO.

Tutti Frutti Chewing Gum.

Magic Trick.
Black Jack.
Red Rose.



Sappota.
Sweet Fern.
Puzzle Oolah.

ADAMS & SONS,

23 Church Street,
Toronto, Ont.

Send for description circular containing description of goods with elegant Lithographs free. SEE OUR PRICE LIST.

E. P. BRECKENRIDGE, President, Toledo, Ohio.
EDWIN NORTON, Vice-Pres., Chicago, Ill.
W. C. BRECKENRIDGE, Resident Manager.

THE NORTON MANUFACTURING CO.,

MANUFACTURERS OF

TIN CANS

BY AUTOMATIC MACHINERY.

Fruit, Fish, Lobster, Paint, Lard and Baking Powder Cans.

Norton's Solder Hemmed Caps.

CAPACITY, 50,000 CANS PER DAY.

SEND FOR PRICES AND SAMPLES. MENTION THIS PAPER.

HAMILTON, - - ONTARIO.

J. F. EBY HUGH BLAIN

EBY, BLAIN & CO.

Wholesale Grocers

Raisins **MALAGA FRUIT.** Arriving—Loose Muscatels, London Layers, Black Baskets (Boxes and Qrs. Flats), Imperial Cabinets, Superior Dehesa, Finest Dehesa, Finest Vegas, Imperial Vegas, Imperial Russian Clusters, Extra Dessert Blue Baskets.

Nuts Bordeaux, Marbot, Grenoble and Naples Walnuts.

Dates Persian and Hallawi.

Currants Provincial (Brls., ½-Brls. and Cases), "Plum Pudding" brand of Fine Provincials (Brls., ½-Brls. and Cases), first time imported into this market), Patras (Brls., Half-Brls. and Cases), Vostizza (Cases, Half-Cases and Quarter-Cases).

All Kinds of Canned Goods Complete

WRITE FOR QUOTATIONS

LUNCHEON BEEF

"HELMET BRAND" "HELMET BRAND"

NEITHER CORNED BEEF NOR ROAST BEEF,
BUT MUCH MORE DELICIOUS THAN EITHER

Packed by the ARMOUR PACKING CO., Kansas City, U.S.A.

The "HELMET" Brand of Ox and Lunch Tongues is the Best

SOLD BY

TURNER, ROSE & CO. *HUDON, HEBERT & CO.*

CHAPUT, FILS & CIE. *LOCKERBY BROS.*

MONTREAL

AND THE PRINCIPAL RETAILERS THROUGHOUT CANADA

THE NATIONAL CASH REGISTER CHECKS MONEY RECEIVED ON ACCOUNT

"DON'T DUMP YOUR CASH INTO A DRAWER AND NOT KNOW AT NIGHT WHAT IS THERE UNTIL YOU COUNT IT."—*W. H. Maher in Chicago "Inter Ocean."*

WILL YOU ACCEPT A HELPING HAND?

ADVICE BACKED BY EXPERIENCE IS VALUABLE

IF YOU ARE NOT OPEN TO CONVICTION WHERE YOUR OWN INTERESTS ARE AT STAKE, YOU ARE NOT THE MAN WE ARE AFTER

YOU HAVE INVESTED

Money in your business for the sole purpose of getting money. Now, the question arises, "Is it extravagance or is it economy to buy something that takes care of the money and guarantees to you that every time any goods go out of your store you will have full value received for them.

A NATIONAL CASH REGISTER DOES IT

YOU ARE A CLOSE BUYER

Our Cash and Credit Systems cost money but if those who are now using our Registers had felt that they were taking the whole amount out of their capital our sales would have been few and far between. Now every man that buys a Cash Register buys it because he sees it will save him money and pay for itself out of the money it saves, even if he does a business on only $25.00 a day.



OUR TERMS

Our terms are either cash or by instalments, and can readily be proved to you that instead of reducing your bank account to the extent of the price of the Register, you are actually only investing a small sum and making it up by money you would not have if you did not have the

NATIONAL CASH REGISTER

YOUR NET PROFITS

It is well to remember that $100 saved from the cost of doing business and added to the net profit of the year is equivalent to increasing the total sales by $1,000 to $1,500 There is a way by which the net earnings of an ordinary country store—just an average business—can be increased $100 a month, and this without any reduction of legitimate expense, but entirely from what is, in every proper sense of word, waste. The saving is effected by the

USE OF THE NATIONAL CASH REGISTER

ONE STROKE OF THE FINGER PRODUCES SIX RESULTS

1.—Rings a Bell. 2.—Unlocks the Cash Drawer. 3.—Throws the Cash Drawer open. 4.—Adds up the amounts of sales on wheels inside. 6.—Drops the indicator of former sale out of sight. 6.—Raises into full view one or more indicators, showing the new sale.

The Drawer opens either from the front or back. In the latter case a Cashier is used—the Clerk registers while the Cashier receives the money and makes change.

Turn Your Attention to the Fact

That in running a business of any kind it is absolutely necessary, in every case, to have some method of keeping account of the daily transactions. It is a satisfaction to both proprietor and clerks to know that everything is running right and that there is no mistake in making change, no shortages in accounts, that whenever a customer pays he can see whether the proper amount is charged and accounted for. Now the way to do this is by using

The National Cash Register

CALL AND EXAMINE OR DROP A POSTAL AND OUR TRAVELLER WILL CALL ON YOU WITH SAMPLE REGISTER

THE NATIONAL CASH REGISTER COMPANY

67 Yonge Street, TORONTO 174 St. James Street, MONTREAL

J. A. BANFIELD, MANAGER

THE NATIONAL CASH REGISTER CHECKS CREDIT SALES

THE NATIONAL CASH REGISTER CHECKS MONEY PAID OUT

Have you



in stock ?

The St. Croix Soap Mf'g. Co.,

ST. STEPHEN, N.B.

THE MARKETS

TORONTO, October 24, 1890.

GROCERIES.

The pace of trade is usually rather a a sober one in the interval between the fruit season and the Christmas demand. It is only the unexpected that ever relieves the level of mediocrity in any week of that period. Nothing, looked-for or unlooked-for, has arisen to lift this week out of the general monotony. Trade is but fair, and about as the season usually warrants, though late October last year showed a slightly higher activity. Money seems not to flow freely in the grooves of the grocery trade yet, as neither business nor payments brings much to the city. The chief activity in the warehouses was mapped out some time ago in the orders taken for future delivery of canned goods and dried fruit. The filling of these orders is now brisk. The canned goods trade is also excellent.

CANNED GOODS.

The controversy whether prices would be high or low in several lines has not lulled but has resulted in the conversion of both parties to the one opinion. There appears no escape from the fact that every line is firm, and that several lines have the potential energy in them for an advance. Prices in several staples have gone up since we reported a week ago, but it is generally believed they have not reached their limit. No corn can be had under a $1.10, and the top figure is $1.25. The 10c. advance to the lowest quotation is assured. Peas are $1.20 to $1.35. A 1,000 cases were sold to a Hamilton wholesaler on Tuesday, at $1.15, the stock being furnished by a Toronto wholesale house. This shows not only the strength of the price, but also the scarcity of stock in the hands of canners themselves. Canned tomatoes are $1.10 to $1.25, and equally firm with corn and peas. On Wednesday one firm of jobbers bid $1.10 for a round lot of 100 cases held by another jobbing firm, but the offer was not accepted. The additional 5c. to retailers will therefore be hard to melt away. Fruits partake of the general improvement. Peaches, 2's, are $2.75 to $2.85, an advance of 15c. from the lowest point and 20c. from the highest. Threes are $3.75 to $3.85, 25c. higher than they were last week. Raspberries are 20c. higher, quoting at $2.45 to $2.50. In canned fish prices are firmer and in some cases advanced. No more lobsters can be got for $1.90, the range of prices now being $2 to $2.25 for tall. One firm of salmon packers advises its broker here that the market has gone up to $4.50 per case on the coast. This is equal to $5.72 here, an advance of 72c. on the prices of last week. There is some stock to be had here yet at $1.25, but $1.35 is now asked for good brands. Horseshoe is $1.40 to $1.45, and flat tins are $1.60 to $1 65. P. & C. quarter tins of sardines are up, quoting now 23 to 25c.

Mr. Anning of A. C. Miller & Co., canners, Picton, has sold out to A. W. Hepburn.

COFFEES.

The demand for coffee shows little variation, and if it it showed more would not materially affect prices, as the strength of them is drawn from the firmness of outside circumstances. The trade in coffee is rather quiet. Prices are slightly easier for Rio, the lowest grade selling at 23c. Maracaibo is higher. What is now paid is 22 to 24c. The American Grocer says of the New York market: The market continues to be well sustained. There has been some improvement in the character of the supply of high grades, while low grades have been growing scarce and are very firmly held. In a jobbing way No. 3 or Fair Rio cannot be bought under 20½c.; good yellow Cucutas are very scarce, with 20½c. asked for good and sales of some fine at 21c. The receipts in Santos have recently been very heavy, and on Monday reached the total of 30,000 bags. They have averaged for the past few weeks over 105,000 bags per week, which is about double the receipts at the same time last year. There is a good distributive demand for all grades. Padang Interior, 25 to 25¼c.; fancy mats, 25½ to 27c.; Mocha, 24½c.; other mild grades, 17¾ to 23½c.

DRIED FRUIT.

The shipping of dried fruits on orders taken for future delivery is a leading activity in the week's trade. The stock of Valencias for this market brought by the Draema's direct shipment last week had been to a considerable extent sold before its arrival. Off-stalk Valencias are selling as low as 6¼c here. Smaller quantities are going off at 6½ to 7c. Selected are 8c. The receipts of Malaga raisins up to the present are small. Few wholesalers have any. They include London layers and black baskets. The layers are offering at $3.25, and the black baskets at $4 to $4.25. Sultanas have relaxed none of their firmness. They are 14 to 16c for fine, 15 to 17c. for finest, and 16 to 18c. for extra. The only figs in yet are Elemes. They are worth 12c. for 14 oz. boxes, 14c. for 10 and 20 lb. boxes, and 20c. for 7-Crown. Cooking figs are not yet in stock. Currants tended to easier prices last week, on account of the increased offerings. But firmness at the seat of production is causing a return to stronger prices in this market. Last week's prices hold, but are firmer. They have made an advance in Greece equal to ¾c. The stock in the country appears to be rather light. This seems to be a fair deduction from the fact that sales have been made in Montreal since the advance, which shows that the importers of that city had not laid in their usual reserve wherewith to stock the usual number of wholesalers who usually hold off for some reason and do not order at the outset. There is no likelihood, therefore, that there will be weakness in this market on account of the extent of the operations of importers. There is no ground for weakness in the situation of the producing market. Cask prunes advanced 2s. a hundred on Tuesday, and on the same day case prunes advanced 1s. per hundred, according to advices from Trieste.

NUTS.

The market has not begun to receive its stock of new nuts. These will commence to arrive in three weeks. There is a rather quiet demand now. On account of the smallness of stocks, and firmness at points of production, there has been no easing of prices since our former report. The crop of Grenobles and Naples is said to be very small, so that the present high prices are not likely to be lowered greatly by the accession of the new stock of these kinds. Until the setting in of the Christmas demand there will be but a quiet trade in this market.

RICE AND SPICES.

Except that there is a stronger feeling in the rice market, there is no noteworthy feature in the trade carried on here. The demand is easy, stocks are light, and replenishment can be at an advance upon the

SELECTED VALENCIA
Raisins.

ESTABLISHED 1869.
STANWAY & BAYLEY.
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST, TORONTO.

Evaporated
Apples

THE

EMPIRE TOBACCO COMPANY,

MANUFACTURERS OF

The Finest Brands of

SMOKING AND CHEWING

TOBACCOS

Manufactured in the Dominion.



OFFICE AND WORKS OF

The Empire Tobacco Co'y,

758---788 NOTRE DAME ST., MONTREAL, P. Q.

MARKETS—Continued.

figures paid for the stock yet held here. Penang cloves are 45c. Zanzibar cloves are 25c.

SUGAR.

These are not sugar times. A very light demand is all that is now operative, and trade is quiet. Nevertheless, prices are firm, both in this country and in outside markets. The only change in white sugars, and that a somewhat puzzling one is a reduction of ⅛c. on Paris lumps, the price of this grade in barrels being now 7⅝c. Granulated is unchanged at 7 to 7⅛c. This market is now 1-16 to ⅛c. below New York on granulated. Yellow sugars of all grades have advanced ¼c., the inside figure now quoted being 5⅜c. The demand, although not strong for any class of sugar, is better for yellows just now than for whites.

Willett & Gray, New York, in their weekly statistical position of sugar, say: Raws advanced 1-16c. Receipts 9,988 tons less than last week, and meltings 8,790 tons less than last week, but 8,021 tons greater than receipts, thereby reducing stocks 8,021 tons for the week, and bringing them to a very low point for the season. The market opened with strength and activity, leading to such important transactions that importers' stocks were reduced to 10,000 tons. With this small amount of disposable material, there has been scarcely sufficient sugar on the market to make any further movement either up or down, and the close of the week is quiet enough. If sugars were to be offered, they would perhaps be taken only at a loss of the 1-16c. advancement made at the start, but the statistical position is such that firmness should be renewed again. A gain of 1-16c was made in several grades of refined the early part of the week, but it was lost again at the close. Although the influence of the Louisiana crop is not yet felt, meltings of raws have begun to be curtailed by the shutting down of some refineries, both trust and non-trust, as is always customary at this season, and has no special significance. The Spreckel's refinery, Philadelphia, have reduced the price of granulated to 6½c., or ⅛c. per pound under New York.

SYRUPS AND MOLASSES.

Trade in syrups has not appreciably improved, but the smallness of stocks has caused an advance. Redpath's D is now 3⅝ to 3¾c., and M is 3¾ to 3⅞c. per lb., 14 lbs. being the weight of the gallon that wholesalers are obliged to give. There has been fair activity in the demand for molasses. West India is up 2c., going at 40 to 42c. per gallon in barrels, and 40 to 42c. in half-barrels. Molasses run at 13 1-2 lbs. to the gallon.

TEAS.

An improvement which looks like the beginning of a return to the strong movement that was the most interesting feature in the grocery market a few weeks ago, is now distinctly observable. Retailers who bought anterior to or even in the midst of that movement were fortunate, as prices have got away from the uncertain moorings that then held them. The outlook favors a still further advance. Japans and Young Hysons are very firm. It is about impossible to buy any low grade green tea now at a low price. There are some wholesalers here who have no tea for which they paid less than 22c. However, there are Japans to be bought yet at 19c. The one good result of the scarcity of low grade teas is the clearing of the market of rubbish, stock which has been a source of loss to importers and wholesalers in the past. It is not a certainty, however, that low grade

BY APPOINTMENT



To Her Majesty the Queen.

THORLEYS FOOD FOR CATTLE

FIRST PRIZES.



FIRST PRIZES.

None genuine unless bearing the signature JOSEPH THORLEY.

—THE—

IMPERIAL PRODUCE CO'Y.,

OF TORONTO, LTD.,

69 Front East, Toronto, and London, Eng.

The I. P. Co. invite correspondence respecting Apples, Eggs, etc., etc. All consignments receive best possible attention, both in Toronto and the British markets where they have their own sale rooms.

Japans and Young Hysons will not be forthcoming yet. What will bring them is a good price. Now that prices are up we may have yet a third or fourth picking shipped to this market before the scarcity has affected prices muchfarther. Indian teas continue dull, and not much business has been done. In London the enquiry for the finest grades continues strong, and previous values were well supported, while medium sorts sold at less firm rates. The principal decline has been in pekoes and broken pekoes under 1s. which have fallen 1-2d., the former were nearly approaching last year's prices. Common souchongs and broken teas have also declined, but to a less extent. Ceylon tea still continues firm and freely dealt in at present rates.

PETROLEUM.

Trade continues good at last week's prices. These are firm, the position of crude being unchanged.

DRUGS AND CHEMICALS.

Business goes on tranquilly. No line manifests great activity. Prices are unchanged in everything but carbolic acid, in which there is a reduction of 5c, and bicarbonate of soda, which has gone up to $2.40 and $2.50.

BUTTER AND CHEESE.

This week's receipts are larger and the line of average quality is considerably higher. Ordinary butter, as distinct from fancy, shows marked improvement. The old complaint, the superfluity of bad butter, must be passed still on the Toronto market. Despite the signs of improvement noted above, there is no closing one's eyes to the extensive opening of further improvement. Stock has come in this week that will probably not go out till next spring. No sales of round lots are reported, though a car of dairy received considerable attention at figures that were below those asked. Creamery tubs were worth 22 to 23c. Not many are moving. Creamery rolls are 22 to 24c. Good dairy tubs are 15 to 17c. Medium dairy tubs and choice new store packed are 10 to 12½c. Large rolls are 13 to 15c., as are also crocks and pails. Pound rolls in strong request, are 17 to 19c.

Cheese very firm at 10 to 10½c. Makers will make no concessions for large orders. The market in England is very strong.

COUNTRY PRODUCE.

APPLES—Are firm at $2.50 to $3 for good fruit. The stock now coming forward is made up of snows, greenings, golden russets, etc. There is a sharp consumers' demand.

BEANS—Are worth $1.60 to $1.75. There is a fair stock in jobbers' hands here. Growers are offering more freely, and the prices now holding may be said to be those settled by market movements, not experimental prices. A car has been distributed among the trade at $1 65; a fear that prices will go lower deters buyers from taking more than will supply immediate wants.

DRIED APPLES—Are scarce and wanted at 7 to 8c. There are very few in dealers' hands here.

EVAPORATED APPLES—Have not apparently got to state of equilibrium, as there is some diversity in the prices asked by different buyers. Fifty pound boxes are being sold on the street at 13c. while certain holders still ask 16c. The market is undoubtedly strong, and the views of the adherents of the higher price appeared to be on a good basis.

EGGS—Are scarce as a consequence of the time of year, and are firm at 18 to 19c.

GAME—Partridges are 60c. per brace, ducks 70c per brace, and venison, now coming in, is 7c. per lb.

Hay—Is dull and unchanged at $9 to $9.50 on track.

HIDES—Cured are 7½ to 7¾c. Green are 7c. for No. 1, and 6c. for No. 2. The trade is quiet.

HONEY—There is no change in the state of the market. Clear honey, good, is 12½c, medium is 11c., and low grades are 7 to 8c. In sections prices are 14 to 20c.

HOPS—Of the present year's growth are firm at 35c. Yearlings are 12 to 15c. The new hops are evidently fine stock, but there is a low supply so far. Growers appear to be slow to offer. It was reported that considerable purchases had been made by American buyers from Canadian buyers; 100 bales Western Ontario sold last week at 40c. Recent mail advices quote Kentish hops in London at 37 to 52c. for fair to choice.

OATS—Are 39 to 40c.

ONIONS—Are $1.75 to $2 in car lots. They are standing at this price after yielding to a weak spell on Tuesday. The prices quoted are firm. A car of onions sold Friday at 1¼c. per pound f.o.b. at an outside point for shipment to Nova Scotia.

POTATOES—Have got down to 40c. in car lots. The supply seems excessive. Out of store lots are 60c. It is said that consignments have recently been sent by Canadian buyers to the United States, and that the stock spoiled on the market. The result of the experiment was loss, as the price realized did not suffice to pay freight and duty this year. Sweet potatoes are also in stock, selling at $3.50 to $4.

FISH.

A quiet trade is being transacted in fish at present. The local dealers are receiving

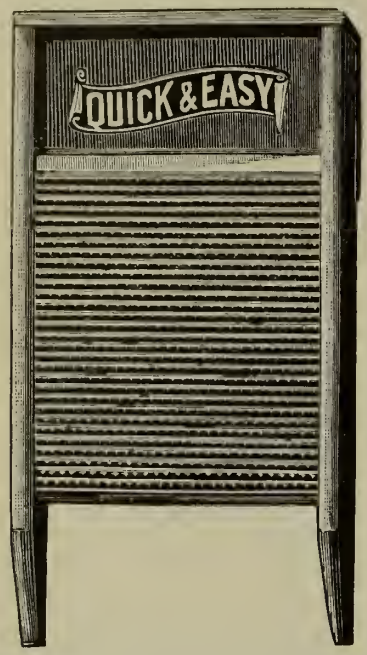
THE "QUICK AND EASY" WASHBOARD

(Patented.) Made by the

Brandon Manufacturing Co.,

of Toronto, (Limited.)

STRACHAN AVE., TORONTO.



This board possesses the advantage of a double crimp, and only the best quality of wood and zinc are used in its manufacture.

All first-class grocers keep it.

CORN BROOMS.

We offer the following special lines for strictly first-class trade, made of new season's corn. Handles striped and varnished.

30. "Ideal." 30.
25. "Royal." 25.
20. "Anchor." 20.
15. "Crown." 15.

You can make a good profit on these lines, please your customers and increase your trade.

We also show special new lines for fall trade in

Stove, Scrub and Shoe Brushes, Woodenware, Baskets, etc., etc.

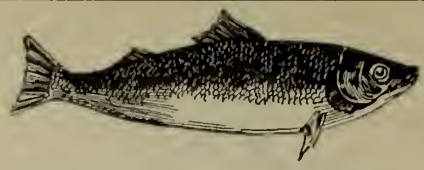
SAMPLE ROOM : 80 York St.

Chas. Boeckh & Sons,

Manufacturers,

TORONTO, - ONT.

You can lose more than we do by not subscribing for this paper.



Fraser River Salmon.

"ROYAL"

- AND -

"BRITANNIA"

Brands of canned salmon are the finest packed in British Columbia. The canneries being situated at the mouth of the Fraser River are in a position to pack their fish fresh from the boats.

BELL-IRVING & PATERSON, AGENTS,

Vancouver and New Westminster, B.C.

C. G. Hobson & Co.,

COMMISSION MERCHANTS.

AGENTS FOR

Princess,
Diamond
and
Stanley

brands of canned salmon. We pay special attention to consignments placed in our charge.

C. G. HOBSON & Co.,
Vancouver, B.C.

SALMON

"Drysdale"

"Lynx"

and

"Red Star."

BRANDS

— OF —

British Columbia Salmon

Carefully prepared, full weight, and of best quality, every tin guaranteed.

All we ask is a trial.

WILLIAMS, BROWN & CO., San Francisco, Cal. } Sole Agents.

W. T. TASSIE, Toronto, Agent for Ontario.

THE MAPLE LEAF brand of Canned Salmon is the best brand packed on the Pacific Coast. Great care is exercised in packing, and the best fish selected.

A. WATTS & CO.

- PARISIAN - BLUE!

Is Stronger and More Economical

THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

JAMES E. BAILLIE,

PRODUCE & COMMISSION MERCHANT,

66 Front St. East, Toronto.

ESTABLISHED 1874.

CONSIGNMENTS of butter, eggs, poultry, dried apples, etc., INVITED. Prompt returns made.

Always in stock—Long clear Bacon, Hams, Breakfast Bacon, Barrel Pork and Lard.

FOREIGN FRUITS

R. S. GALLAGHER,

FRUIT AND COMMISSION MERCHANT

TORONTO.

111 & 113 King St. E., 77 Colborne St.

Telephone 1617.

R. C. MURDOCH AND CO.,

Commission and Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

29 Church St., Toronto

TELEPHONE 806.

J. Cleghorn & Son

WHOLESALE

Fruit, Fish and Oyster Dealers,

94 Yonge Street,

TORONTO

MARKETS—Continued.

more than there is call for. Lake herring is very plentiful this week, and has the best demand. British Columbia salmon are only to be had in frozen quantities now, as the fish dealers are having all that are received frozen. Of the dried fish, Finnan haddie has the best demand, although all are in very good request. The prices reported are: fresh fish—trout 6 to 6½c.; British Columbia salmon (frozen) 16c.; lake herring $2 to $2.50 per hundred; Lake Nippising pickerel, 4 to 5c.; Lake Huron pickerel, 6c.; pike 4c. Smoked fish, Finnan haddie, 7½c.; Labrador herring, 6½c.; cod (40 lb. boxes) 6½c.; 1 lb. rolls, 8½c.; boneless fish, 4 1-2c.; boneless cod, 8 1-2c.; shore herring, 5 to 5 1-2c.; cod fish (quintels) 5 to 5 ½c.; Bigby herring 16c.

GREEN FRUIT.

The quiet of the past six weeks has been maintained throughout this week. Very little inquiry has been made yet for the big trade that begins a short time before Christmas. Nor have prices got to the range they will then play within. Jamaica oranges are $7. Floridas are in rather liberal supply and are worth $5.50. The full effect of their incoming has not yet been felt on the market, however. Messina lemons, not yet plentiful, are worth $6.50. The new Malaga lemons are now coming in and are dear yet. Half-chests are $11, and chests are $15. They are very firm.

PROVISIONS.

Briskness is yet a steady feature of the provision trade. Most classes of stock share in the activity. Smoked meats continue to shrink in compass, but before a state of depletion is reached, the packers will have new stock ready.

BACON—Long clear is 8 to 8¾c. Backs are 10½ to 11c. Bellies are 10½ to 11c. Rolls are 9½ to 10c.

DRESSED HOGS—Are worth $5.75 to $6.

HAMS—Are firm at 13c. for smoked, and 11c. for sweet pickled.

LARD—Is 9 to 9½c.

MESS PORK—Is $15.00 to $16.50.

POULTRY—Ducks are 50 to 75c. per pair. Chickens are 40 to 45c. per pair. Turkeys are 10 to 12c. per lb. Geese are 6 to 6½c. per lb.

SKINS—Are rather dull at 85 to 90c.

STRAW—Is $5.50 to $6.

TALLOW—Is 2c. for rough, and 5½c. for rendered.

WOOL—Is quiet at 20c. per fleece.

DRY GOODS.

Business is kept moving at a fairly active gait, but there is no particular line receiving special attention. Prices hold evenly at the points they have been keeping for some time. The scarcity of money is the leading characteristic in payments, The same cause is a hindrance to trade, of course.

SALT.

In view of the fact that there is now considerable inquiry from large consumers, the prices of salt are growing firmer. A Toronto refiner is negotiating with certain packers, etc., for a large overturn. This makes business good and gives a tone to prices. Labrador salt is reported to be scarce this week. The following are the sales by the Toronto Salt Works for week: 3 cars sacks at 70c.; 2 cars bbls at $1.40.; 2 cars dairy at $1.25. Smaller lots sell at $1.55 to $1.60 for bbls.; 85 to 90c. for sacks, and 55 to 60c. for ¼ sacks.

APPENDIX TO "PRICES CURRENT."

The forms containing our "Prices Current" were worked off before we had completed our revision of the quotations. All the alterations that would have been made in the tables are collected below:

CANNED GOODS.

Corn, 2's	$1 10 to $1 25
Peas, 2's	1 20 — 1 35
Peaches, 2's	2 75 — 2 85
" 3's	3 75 — 3 85
Pumpkins, 3's	1 00 — 1 10
Raspberries, 2's	2 45 — 2 50
Tomatoes, 3's	1 20 — 1 25
Lobster, Tall	2 00 — 2 20
Salmon, 1's	1 35 — 1 45
Sardines, P. & C., ¼'s tins	0 23 — 0 25

COFFEES.

Rio	0 23 — 0 26
Maracaibo	0 24 — 0 26

SUGAR.

Brown	$0 5⅜ to $0 5½

SYRUPS.

	Per lb. bbls.	½ bbls.
Redpath's D	3⅝c.	3¾c.
" N	3¾c.	3⅞c.

MOLASSES.

	Per gal.
West India, bbls	40, 42c.
" ½ "	42, 44c.

TEAS.

Ping Suey's, ½ chests, 2d	20 —22c
Ping Suey's, ½ boxes, 2d	20 —22
Japan, good common	17½—19

SPICES.

Cloves, Penang	45c

FRUITS.

Figs, Elemes, 14 oz., 1 per box	$ 0 12 — $0 00
Figs, Elemes, 10 and 20 lb. boxes, per lb	0 14 — 0 00
Figs, Seven Crown	0 20 — 0 00
Raisins, Sultanas	0 14 — 0 18
Oranges, Floridas	5 50 — 0 00
Lemons, Messinas	6 50 — 0 00
" Malaga, ½ chts.	11 00 — 0 00
" " chests.	15 00 — 0 00
Sweet potatoes	3 50 — 4 00
Dried apples	0 07 — 0 08

PRODUCE.

Butter, pound rolls	$0 17 — 0 19
" new store packed	0 10 — 0 12½
Apples	2 50 — 4 00
Eggs	0 18 — 0 19
Beans	1 60 — 1 75
Hogs	5 75 — 6 00

DRUGS.

Carbolic acid	$0 50 — $0 55
Bicarb. soda	2 40 — 2 50

MONTREAL

MONTREAL MARKETS.

OCT. 21, 1890.

GROCERIES.

The season is now sufficiently advanced for a general review of it to be made, and the impression conveyed after a careful survey is that it has been a fairly satisfactory one taken on the whole. This was plainly indicated when the fall movement commenced in earnest, and it was found that stocks generally were light and the position a healthy one for fresh supplies. An intelligent idea is conveyed by a summing up of the leading features that have arisen during the season having a bearing on the general position. Taking them in rotation, the first was the annual spring sales of important green fruit. These are now an established fact, and this year's series were in every respect as successful as the preceding ones. In fact they are now a recognized factor in the distribution of stock of this description throughout Canada; and not only Canada, but through several sections of the Republic to the south. The St. Lawrence route during the spring and early summer possesses peculiar advantages for the conveyance of green fruit over the more southern one by way of New York, which fact is receiving more recognition every year That this fact is unpalatable to New York jobbers was instanced by the attempts they made at the time to belittle and injure it through circulating false reports which alleged that wholesale damage had been done to the fruit by frost in the Gulf. These concoctions were proved to be utterly untrue; in fact it is in this comparative coolness that our route has its advantages, for owing to it the fruit can be laid down in Montreal perfectly fresh without any expense

To Butchers and Provision Merchants.

W. HARRIS & CO.,

Manufacturers of all kinds

Sausage and Balogna

CASINGS

CRATES SUPPLIED.

WRITE FOR OUR TERMS.

Pape Avenue, TORONTO.

JOHN T. M'BRIDE. McBRIDE, HARRIS & CO., IRWIN HARRIS.

IMPORTERS OF FRUIT, AND COMMISSION MERCHANTS

134 McGill aud 1 to 21 College Streets,

Liberal advances made on consignments. MONTREAL.

ORDER A CASE OF

OCEAN WAVE BAKING POWDER

From your Wholesale Grocer.

Sells itself after one Trial. Prices Current.

Blackley & Anderson,

TORONTO & HAMILTON

Accountants, Assignees, Receivers.

Toronto Office
37 YONGE STREET,
Telephone No. 1716.

Hamilton Office
2½ JAMES ST. South,
Telephone No 73.

Cable Address "JUNIOR." eow

SECURITY

LOOK FOR IT,
WAIT FOR IT,
IT WILL PAY YOU.

The "Eclectic Security" Tubular Lantern.

ECLECTIC TUBULAR

Combining as i does all the latest improvements without any of the discovered defects of Lanterns hitherto on the market. The following are a few of its most important points, viz.:—

Burner connected with oil Cup by a screw.
Inch wick. Hinged Cap to Burner.
Seamless bottom to oil cup, which contains an imperial pint.
Convenient and cool method for removing Globe to clean and light.

INSPECTION AND COMPARISON INVITED.

Manufactured solely by
THE ALLIANCE MANUFACTURING CO'Y OF TORONTO, (Limited.)
Office and Works 14 Bay Street.

LANTERN

TORONTO

SALT WORKS

128 Adelaide East, Toronto,

Dealers in all kinds

SALTS.

Table Salt—all sized packages—also the "Acme" Salt for table use—a new process—Manufactured by us,

Will Not Get Damp or Hard,

has no equal on the market, and is put up in neat 3 lb. packages.

The "Acme" Salt and the "Star Brand" Dairy Salt were each

Awarded the Silver Medals

at the INDUSTRIAL EXHIBITION, TORONTO, 1890.



"THE GENUINE"

Is a pure lead glass chimney. For quality of glass, workmanship and finish it is the

BEST IN THE MARKET.

Done up in 1-2 gross cases. Every chimney is wrapped and labelled.

WRITE FOR PRICES.

Do not take any but those bearing THE Genuine Label.

Heat Will Not Break It.

GOWAN, KENT & CO.,

TORONTO and WINNIPEG.



REGISTERED
TRADE MARK.

THE MOST POPULAR BECAUSE THE BEST.

MIXED PICKLES

"LION" and "ANCHOR BRAND."

Warranted to Keep and Improve By Age.

PACKED AND MANUFACTURED BY

MICHEL LEFEBVRE & CO.,

MONTREAL.

Our Vinegar Factory is the only one in the Dominion fitted up to manufacture Vinegar under the latest improved Patent Process adopted by all leading factories in Europe. Our Vinegars, which are exclusively manufactured under the Inland Revenue Department's supervision, excel in flavor, natural strength and purity, and will be found such on trial.

FOR SALE BY ALL LEADING DEALERS.

JAMS AND JELLIES A SPECIALTY.

PURITY AND STRENGTH COMBINED



ELLIS & KEIGHLEY, Manufacturers, Toronto.

MONTREAL Markets continued.

being incurred in securing the requisite temperature by artificial means which has to be resorted to at times on the more southerly passage. Over 80,000 to 90,000 boxes of oranges and lemons were turned over at these sales, and the fruit was distributed over a wide area of territory, the sales being attended by leading buyers from Toronto, Hamilton, London (in Ontario), Chicago, St. Paul, Milwaukee, and other cities in the Western States, and also from Eastern American cities, as New York and Boston, had representatives of the fruit trade in attendance. As we stated above, all the fruit was in excellent condition, and the results of the sales so gratifying to the consignors that they have intimated to their agents on this side that the St. Lawrence route will in future always receive their attention.

Aside from these fruit sales little occurred of a special nature in other lines during the summer months. Trade moved along in a healthy way throughout, and stocks generally were well reduced by the time fresh supplies commenced to arrive. Firmness in tea and sugar, through the summer was a noticeable feature, for allowing for some little flunctuation that is bound to occur at all times, these two lines maintained a pretty steady position all along which developed into positive strength by the time the fall movement commenced This was especially the case as regards sugar, the supply of the raw article on spot being reduced to very slim dimensions, very early substantial advances being made and the stock in first hands outside of that held by the refineries reduced to the holdings of one jobber. Molasses also was a prominent feature of the market under active speculative buying on American account, the supply on this contineut being exceptionally light and the article still occupies at the moment an unsettled and feaverish position, owing to the uncertainty regarding the disposal of these purchases which are still held on this side the line in bond. However it may be though the tone of values is pretty firmly maintained by holders at the moment. By the time the first excitement in molasses had subsided, importers here were agitated by active enquiry for fine brandies and wines on American account, caused by a desire to secure supplies in anticipation of the new tariff. A wholesale clearance was effected of the stock in bond here which was not heavy, some $50,000 to $75,000 worth of stock being turned over in one week which is a fair illustration of the buying that was done. Therefore, stocks at present are light, and the first direct steamer from Charente, the arrival of which is expected shortly brings but a light cargo, so that stocks here are likely to continue so for some time. Following up this deal in wines and liquors come the first direct importations of foreign dried fruits, old stocks of which were very light. Our consumption of these is increasing annually, being now estimated at 300,000 boxes annually, so that when it becomes known that this year's importations would fall far short of the average, under reasons which THE GROCER has already explained, there was some anxious buyers, and the first receipts, some 68,000 odd boxes, ex Dracona, were promptly cleared out of first hands before they were landed on the wharf almost. Prices averaged about as usual, but they bare a stiffening tendency at present, as the fresh supplies afloat for this port are inconsiderable in comparison with consumptive requirements. These comprise the main features noted, and the brief resume given above will refresh the memories of THE GROCER'S readers regarding them and their consequences. The present week shows but little change from the previous one. Business generally has been quiet, except the steady jobbing movement, which is moving along steadily. In a wholesale way, however, there has been nothing of special importance.

FRUIT.

The only feature of business in a strictly wholesale way has been currants; in fact it is the only line of stock in first hands at the moment, as raisins have been well cleared up. Currants are firm here at quotations, and advices from primary markets quote the market one shilling higher for all grades, Patras, Filiatria, and Provincial. Supplies have been moving pretty freely out of importers hands during the week, sales of Filiatria being made readily at 5¾c. in bbls., and the range is a fraction higher than that. Some transactions in low Provincials have occurred a fraction under this, but for business in a general way our quotation of 5¾ to 6c. may stand as a fair basis. There has been nothing doing in raisins during the week in a wholesale way, for the reason that, as we stated last week, stock has been well taken out of first hands. There has been a pretty active enquiry for stock to arrive, but the position in this respect is unsettled. As we have stated supplies now afloat for this port are inconsiderable, and as importers do not know exactly how they stand they are holding back. The Florence, the last steamer, only brings a limited quantity, and the Escalona, the second steamer, with 38,000 boxes, which is now on her way around from Halifax, has but little stock to offer on the market, as the bulk of it is on jobbers account, while a considerable portion is for the West. The New York market, however, is on the easy side, but prices on that market differ from ours by only a ¼c., so that supplies cannot be brought from there yet and laid down at a profit. On the other hand, advices from Denia are firm at 19 to 19s. 3d. cost, freight and insurance brands. In other lines of dried fruit there is no change, a quiet jobbing business proceeding. New evaporated apples are offering here at 14 to 15c., and there has been some little business. Green fruit presents no notable feature. Jamaica oranges are selling in a jobbing way at $5 to $6, and lemons at $11 to $12 per case. Figs are offering at 10 to 15c. for Eleme, with a fair distributive movement.

SUGAR, SYRUPS AND MOLASSES.

The raw sugar market rules strong elsewhere and this has its effect on our local market which is firm. Refined sugars continue strong and now that a Maritime Provincial refinery has got through its undiscriminate offerings in Ontario, the market may be expected to stiffen. Granulated is unchanged at 6⅝ at both refineries, and yellows are selling at from 5⅛ to 6⅛. Syrups are in good demand and stocks are light so that holders are very firm, the range being 3⅝ to 4⅜c. Molasses remain unsettled and will continue so until the holdings of the American syndicate are either taken to the states or sold here. In the former event the market may be expected to stiffen and in the latter it may ease of a little, but not materially as stocks are away below the average, even with this lot considered. Prices are nominally at 37½ to 38c. but it is doubtful of any stock could be moved under 40c.

TEA AND COFFEE.

There is no change to these markets and little doing in a wholesale way. Japans are scarce and some sales have occurred at 19 to 20c. while blocks are strong, but we hear of no business. The coffee market is firm with no business of importance noted.

RICE.

The rice market continues in about the same condition with a fair business for the week. We quote: Common, $2.70, Japan, $4.10 to $4.25 and Patna, $5.50.

SPICES.

Matters generally in relation to goods of this description are steady to firm. There is no Jamaica ginger in first hands here but some new crop is expected shortly, but no quotation has been made upon it. Nutmegs continue firm and other lines are about the same.

COUNTRY PRODUCE.

As regards country produce the results on the market would create the idea that farmers have nothing very much to complain of during the past summer, if butter be excepted, perhaps, and even in connection with this article a satisfactory feature has been the steady consumptive movement that has prevailed throughout, good varieties readily commanding fair figures. It was hops, however, that had the best opening, the figure realized on the first sale, affording a gratifying comparison as against the figures that prevailed last year. The growth of this product elsewhere, during the current year, was disappointing, except on the Continent, Consequently growers expected good figures for their stock, and so far their expectations have been realized. The first sale here was at very long figures from 49 to 50c. for choice early Palmers for export to Great Britain, and since then figures in the country have been pretty firmly held. Brewers however are pursuing their usual tactics of holding off so that business here in new crop has been unimportant, in fact only one sale in any quantity has been made, which was at 35c. a very good figure, when last years range is considered when the ruling price seldom went over 20c. Eggs are another article that have encountered a favorable season on the whole. One cause and perhaps the most influential one was the extensive buying on American account on anticipation of the new tariff, whereby a pretty general clearance was made in the country of late. Prices have ruled pretty steady throughout the summer and fall, and now the tendency is decidedly firm for the reason mentioned above. A new feature and one worthy of note, is the experimental shipments to Great Britain by enterprising dealers here who are not going to sit down and suck their thumbs because a gentlemen named McKinley has been instrumental in building a fence to keep Canadian products out of the States. Returns from the first consignment have already been received and they are gratifying on the whole, the London house to whom the lot were consigned having nothing but good things to say of their quality and condition on arrival. In consequence of this several other shipments will follow and it now seems likely that a profitable trade will be built up for our surplus stock of eggs.

Another interesting subject has been the apple market and its prospects. Early in the season the prediction was made that we were going to have a profitable season, and it now seems likely that this prediction will be verified, so that the few firms who went in on "spec" are likely to make something out of their deals. Returns were to hand from the first sales in Liverpool last week, and they showed prices from 25 to 50 per cent. better than last year's figures, the first consignments ex Lake Winnipeg and Oregon being turned over at a handsome profit to the shippers. Of course there are pessimists who do not take a cheerful view of the situation, and they point to the fact that already

(Continued on page 45.)

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO, ONT.

"CLOVER LEAF" LOBSTERS.

First shipment received. Quality unequalled. "Lynx" and "Horse Shoe" Salmon. "Lion," "English Garden," "Delhi," "Sweet Wrinkled," "Little Chief," Canada First and Marrowfat Peas in stock; also Aylmer, Simcoe, Delhi and Boulter's corn, with full lines of all Canned Goods.

Sloan & Crowther

WHOLESALE GROCERS,

TORONTO.

NAGASAKI

JAPAN TEAS,

Pekoe and Gunpowder makes.

Write for Samples and Quotations.

H. P. ECKARDT & CO

Wholesale Grocers,

3 FRONT ST. EAST, TORONTO.

Geo. Robertson & Son.,

WHOLESALE GROCERS

Ontario Street,

KINGSTON, ONT.,

CANADA.

J. F. EBY. HUGH BLAIN.

ARRIVING:

No. 1 Labrador Herrings—
Brls. and Half-Brls.

Cases Prime Codfish.

Half Quintals Prime Pollock.

Fine New Medium
Scaled Herrings.

EBY, BLAIN & Co.,

Wholesale Grocers,

FRONT AND SCOTT STS. TORONTO.

Mops. A Notice. Mops.

Warning interested parties that

J. B. MOODY, 10 Shuter St,. Toronto,

styling himself Gen'l Agent for the "Canada Veneer Co." of Sherbrooke, Que., has no right or authority from us to sell or take orders for our "Tarbox" Self-Wringing Mops. We have continually refused to supply him with any of our goods, notwithstanding he has, we understand, quoted prices and taken some orders for our mops.

We advise the trade to give their orders to responsible wholesale houses or send to us direct. All direct orders and orders for enclosure receive our prompt attention.

TARBOX BROS.,
Mfrs. of the Self-wringing Mops.

TORONTO, Oct. 16th, 1890.

T. KINNEAR & CO.

Wholesale Grocers, Importers of

TEAS, SUGARS, Etc.

JUST TO HAND:

New Figs, Patras and Vostizza Currants, Valencia Raisins.

SULTANA RAISINS ARRIVING.

47 Front St. East,
TORONTO, ONT.

SMITH & KEIGHLEY

WHOLESALE GROCERS.

The following new fruits are now in store:

Valencia and Sultana Raisins.

Currants in barrels, half barrels and cases.

FIGS.
ALL SIZE BOXES.

SMITH & KEIGHLEY,
9 Front St. E., Toronto

BALFOUR & CO.,

IMPORTERS OF TEAS

AND

Wholesale Grocers

HAMILTON.

J. W. Lang & Co.

NEW VALENCIAS
NOW IN STOCK,
ex Circassian.

33 Front St. East,
TORONTO.

NEW BLACK BASKETS.

We have just received the first shipment of

"Crescent" Brand

EXTRA CHOICE PATRAS
CURRANTS.

Specially packed for us.

Ask our Travellers or send for Samples and Prices.

PERKINS, INCE & Co.,
TORONTO.

WARREN BROS. & BOOMER,

IMPORTERS

AND

WHOLESALE GROCERS,

35 and 37 Front St. East,

TORONTO, ONT.

SUGARS, COFFEES AND TEAS SPECIALTIES.

TELEGRAPHIC MARKET ADVICES.

We are frequently asked by telegraph for information regarding markets here and abroad by interested parties throughout the country. As our representatives are on the market daily we have given such information to all inquirers. We will gladly continue to do so, but as the inquiry frequently entails a good deal of work a reasonable charge will be made for special telegraphic reports asked for by those who are not subscribers to THE CANADIAN GROCER.

THE TARBOX SELF-WRINGER.

Sometime ago we had occasion to speak of this mop. At that time we mentioned a few predictions as to its future. Although but a very short time on the market, to retail at 50 cents, complete, fitted with a special knit cloth and wringer, it is having a large sale. It is not only extensively sold in Canada, but is being exported to Great Britain in large lots. From fall to spring, or throughout the winter season, all wish to avoid the evil effects of exposing their wet hands to the cold and winds. This mop can be used with gloves or mittens on, using scalding water, and the hands need not be wet at all. We would suggest to those who have not yet ordered, that they supply their own customers rather than allow their opposition to take a cash sale. What is realized on the sale of these mops is pure original profit, not the substitute for profit derived from some other article supplanted by this one, as this mop displaces no similar article. The mop is manufactured by Tarbox Bros., 73 Adelaide st. west, Toronto.

Mr. Wesley Cockburn, who left Thorold some nine years ago for Winnipeg, is paying a visit to his old home. Evidently the western climate agrees with Mr. C., who looks hale and hearty, and weighs considerably over 200. He is conducting a prosperous grocery, flour and feed business at Winnipeg. He is very enthusiastic about his new home.—Thorold Post.

Merchants in town complain of a number of dead beats who run up credit in the shops and refuse to pay They only laugh at their creditors. A black list will be published eventually.—Deseronto Tribune.

In an up-town store the proprietor has a silver dime stuck to the lower side of the glass show case. Before the crowd got on to the fake nearly every man, woman and child made an attempt to pick up that piece of lucre. It's a good way to make money fast.—Thorold post.

The demand for fine groceries increases year by year. This is especially noticeable in foreign dried fruits. Turner, Rose & Co., Montreal, are now showing the finest sample of Eleme figs—"Levant Beauties" they are appropriately called—that we have yet seen on the Canadian market. They are exceptionally good.

The Badgerow-Falconer
Bonded Vinegar Manufacturing Company
Highest Medal Award Toronto Exhibition.
Telephone 1261 69 & 81 Jarvis St., Toronto.

STEEL, HAYTER & CO
IMPORTERS OF
INDIAN TEAS
Direct from their estates in Assam.
Assams, Kangras, Darjeelings and Indian Oolongs in stock.
PROPRIETORS OF THE WELL-KNOWN
"MONSOON" BRAND.
SAMPLES AND QUOTATIONS ON APPLICATION
11 & 13 Front St. E. Toronto.
Calcutta and London Firm: Octavius Steel & Co.
Telephone 2354.



The best Paste Stove Polish in the market. Ask your Wholesale Grocer for THE MATCHLESS, or order direct from the manufacturers.

Robert Ralston & Co.,
Hamilton, Ont.

FRUITS—New Season's, Just arrived, boxes of best.

RAISINS—Finest Dehesa Layers, Black Basket Layers, (box and half boxes), Best London Layers, (boxes and half boxes), Fancy Cartoons Finest Dehesa Layers, Fancy Cartoons Desert Cluster Layers.

FIGS—Choice Eleme, 1, 8 and 14 lbs. Eleme Figs, "Lavant Beauties."

Arriving in a few days a full assortment of
BATGER'S JAMS AND JELLIES, Assorted.

TURNER, ROSE & CO., MONTREAL.

HUDON, HEBERT & CIE.,
WHOLESALE GROCERS
—AND—
WINE IMPORTERS,
NO TRAVELLERS ON THE ROAD.
304, 306 St. Paul St.
143, 145 Commissioners St. MONTREAL.

CAVERHILL, HUGHES & CO.,
WHOLESALE GROCERS,
29 ST. PETER ST.,
MONTREAL.
Correspondence Solicited.

THE CELEBRATED "BARM" YEAST

Is superior in quality and strength to that of any other manufacture. Its well earned reputation, uniform quality and universal use, constitutes the Barm Yeast the standard of merit in this vast Dominion.

Manufactured by

THE BARM YEAST MAN'FG COMPANY,

35 Wellington St. East, Toronto.

TELEPHONE 1920.

ROSS'S ROYAL BELFAST GINGER ALE IS THE BEST IMPORTED

Ross's Royal Soda Water.
" " Seltzer Water.

FOR SALE BY

ALL FIRST-CLASS GROCERS.

C. RICHARDSON & CO.

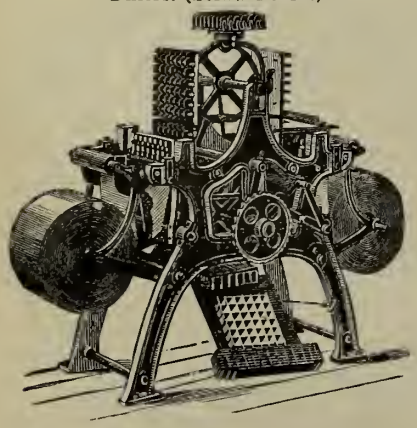
MANUFACTURERS OF

The Celebrated Bull's Head Brand Pickles,
SAUCES, JAMS, JELLIES,
CANNED FRUITS AND VEGETABLES.

SPECIAL PRICES IN
CANNED TOMATOES.
EVAPORATED APPLES and MAPLE SYRUP
125 River St., Toronto.

Northumberland Paper and Egg Case Co

Sole Manufacturers of Machine Made Egg Case Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD. ONT.

WILLIAM DAVIES & CO'Y

Pork Packers

—AND—

Lard Refiners

TORONTO.

Established 1854.

Refined Lard in Tierces, Tubs and Pails.

Long Clear Bacon, all of superlative quality.

IT PAYS TO HANDLE

BREADMAKERS

DRY HOP

YEAST

The Best on the Market.

For sale by All Wholesalers. Price, $1 per Box of 36 5c. packages.

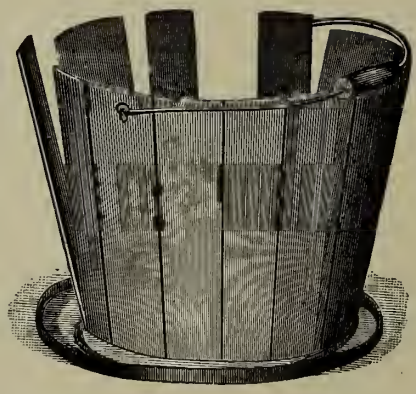
BBREADMAKERS YEAST CO.,

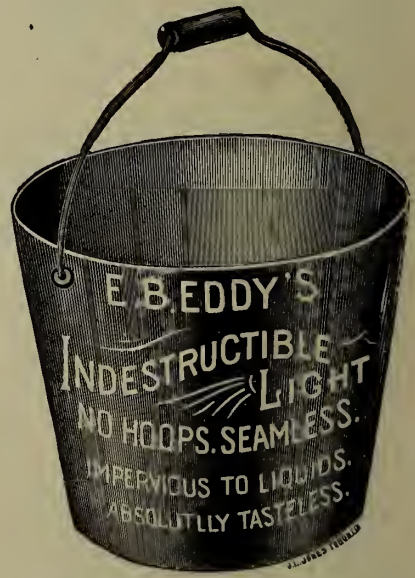
MANUFACTURERS

TORONTO, ONT.

Mention the Grocer.

CATCH ON!





The Old Wooden Bucket. E. B. Eddy's Indurated Fibre Pail.

The Neatest, most Durable, most Attractive and very Best Ware in the Market! The Cheapest because the most Durable!

These Superior Wares are moulded in one piece from wood fibre. No hoops. No joints. Cannot leak, shrink, swell or water soak. Will not taint milk or other liquids. Proof against hot and cold water, kerosene oil, benzine or naptha.

If your Wholesale Grocer does not keep these wares in stock, apply direct to the sole owners of the Patents and sole Manufacturers in Canada.

THE E. B. EDDY MFG. CO.,

HULL CANADA

See Lithograph Page 18.

MONTREAL Markets Continued.

stock is sprouting up where no one thought there was any. This may be all very true, but every one has to admit that our apple crop was light, while the indications are that the United States will have but little surplus stock over her own requirements. On the whole, therefore, the impression is that we will see a fairly steady apple market this fall.

The season in dairy produce has been notable for the steady movement of cheese and the comparative steadiness of butter. With regard to the former, the English market kept up a good consumptive demand for the early makes right along, and by the time the fall keeping varieties were on the market the position seemed to be healthy and no doubt is still so. A speculative deal in the first half of Augusts, however, sent the price up considerably, and then those who had loaded up worked the usual "blood game" with regard to fancy bids in the country, which had the effect of holding up the factorymen, until the stock of summer cheese was worked of on the other side. It seems, therefore, from all accounts that a fair margin was had in most instances in England on the early stocks. When later made varieties came to be considered, however, there was the usual difference of opinion between buyer and seller, and of late the market has dragged along rather slowly, as the English buyer has not as a general thing gone over 50 per cent. which factorymen have not been disposed to accept. Recently, however, the latter have in some instances shown an inclination to meet buyers, but the latter do not appear to be very anxious. Consequently, the market may be summed up as dull, but steady at the moment.

In butter the make this season has been rather below the average, but beyond the jobbing movement other business has been light. During August a splurge was made by one dealer "going in" and doing some extensive buying at pretty long figures. This filled the farmers with the idea that they could get fancy figures for the later makes, and they have been firm holders ever since, so that the market generally has ruled rather quiet. Of late, however, some enquiries have been coming over the cable, which have led to some business, but it has not become general as yet. At about 22c., we think, a movement would occur, so the market, although in a sense slow, is essentially steady.

Flour and grain have presented few features during the season. The former moved forward on a pretty shady basis, and during the early summer there was some export business which imparted a fair degree of firmness to the position. It was intermittent, however, and of late there has been no trading outside of the home movement in Manitoba grades, although some little exporting of Ontario goods has been doing direct until very recently.

The feature of the grain market is the scarcity of Manitoba wheat, which made its appearance considerably earlier than this, last year, on spot. So far no business has transpired on spot, in it, but it seems very likely, according to all accounts that we will have but light receipts comparatively between now and the close of navigation, One leading miller, who is one of the largest recipients here, does not expect to have more than 150,000 bushels at the outside between now and the time mentioned. In other lines there have been no features, except that as a general thing business in lake freights this year has been lighter than last, owing to the firmness of the markets at Chicago, and elsewhere in the west, prices being generally too high for exporting. This at least is the universal complaint with the forwarding companies.

APPLES.

There has been no alteration to this market since our last and the firm feeling noted then continues. Holders are operating in a careful way here and best fall varieties cannot be had here under $4.50, which is an inside price on them. Further cables received from Liverpool repeat the good news published in these columns last week, a recent one with reference to the sales Monday, stating that range was 24s. to 30s. which is a somewhat higher basis than the one noted last week. It is easily understood therefore that holders are firm. Locally, there is a fair business moving at outside figures on any stock that is really worth mentioning. A recent trade circular from Liverpool under date of Oct. 11th states that the prospects for the season are most encouraging and that although the receipts were rather off in quality, the prices were considerably ahead of last years. The range on the best varieties was 26s. to 28s, and it will be seen therefore that there has been an advance since then. The total receipts at Liverpool to the 11th were 14,009 barrels against 20,304 last year. The total shipments from this port to the 15th Oct. are appended.

Port	May	June	Aug	Sept	Oct
Liverpool.....	129	—	—	4,313	10,692
Glasgow.....	—	—	·	3,593	6,421
London	—	—	—	473	177
Bristol	—	189	—	——	140
Maritime Provinces,	—	—	50	248	642
Totals.....	129	189	50	8,627	18,072

EGGS.

The egg market continues steady and there is no change in the general position of the market. Receipts come forward in limited supply, and the local demand is more than sufficient to keep stocks in a normal condition. For strictly fresh new laid stock 18½ to 19½c., and held stock 16 1-2 to 17 1-2c. The experimental shipments to Great Britain, which are referred to elsewhere, have turned out well and several more will follow.

ASHES.

There has been a fair movement in ashes during the week, in fact they have picked up considerably under buying on American account and prices are firmer, several large shipments having gone forward to the States in the past few days. First pots are stiff at $4.50, with anything choice a fraction more, with seconds $4, and pearls unquotable, as there is none here.

HOPS.

The position of this product is unchanged. Brewers as a general thing remain indifferent and will not respond to offers made them, except at figures which prevent business. It is understood, however, that some western grocers have been placing odd lots here with brewers at about 35c.; but nothing definite could be learned. Operators talk a quiet market, and complain of no business. They are holding for 35 to 40c., as growers are now asking prices equivalent to this in the country, and are firm at that.

PROVISIONS.

The provision market is unchanged, with a quiet steady movement in pork. Smoked meats dull and unchanged. We quote:—Canadian short cut, per brl $17.50 to $18; mess pork, western, per brl $16.50 to $17; short cut, western, per brl $17.00 to $17.50; hams, city cured, per lb 12 to 12½c.; hams, canvassed, per lb 12 1-2 to 13c.; lard, western, pails, per lb 9 to 9¼c.; lard, Canadian, in pails 8¼ to 8 1-2c.; lard, C. O. P., 10 1-2c.; bacon, per pound, 9 to 10c.

BUTTER.

This market has not developed any marked change since our last report. There was some little business doing on export account in western creamery during the week on a basis of 13 1-2 to 14c., but none has been done since. The lots in question comprised 2,000 odd packages, and came for the Bristol market, Some "straight creameries" were also turned over at 19 1-2 to 21 1-2c., but holders are altogether too high in their terms for any general business to result in this direction. They are asking 21 to 22c. in the country, which is a shade too high for exporting. At about 21c. or fractionally around it, we think a movement in an export way would result. We quote :—Late made creamery, 20 to 22c.; summer makes, 17 to 18c finest townships dairy, 18 to 20c. ; western dairy, 14 to 14 1-2c.; medium do. 10 to 12c.

CHEESE.

The cheese market has been uninteresting during the past week, which was a dull and quiet one generally. Buyers were and are yet indifferent, while factory men, except in a few instances were indisposed to concessions so the market dragged. The tune on the whole is easy just now and something will have to give pretty soon one way or the other unless there is a move. Several recent purchases in the country have the appearance of being made as "stiffeners" to the position rather that transactions in the regular way, while business on spot has been confined to some odd shopping around during the week, which did not result in much. As to the values 10¼ is an extreme and would only be allowed on some pet lot with all the frills on, while at the wharf on Monday only the "pick of

the D&L "ROYAL"

FLAVORING EXTRACTS,

Are endorsed by the best Hotels and Grocers throughout the country:

LEMON, ORANGE, ROSE, GINGER, NUTMEG, CINNAMON, VANILLA, ALMOND, CLOVES, PEPPERMINT, STRAWBERRY, ETC.

The Superiority of these Extracts consists in

THEIR PERFECT PURITY & GREAT STRENGTH

THE SAINT LOUIS HOTEL,

QUEBEC, 22nd September, 1888.

DAVIS & LAWRENCE CO., Limited.

GENTS.—We have much pleasure in testifying to the excellence of your EXTRACTS, known as the "ROYAL FLAVORING EXTRACTS." We have used them in our Hotel for many years and consider them equal to any made.

Yours truly,

THE CHATEAU ST. LOUIS HOTEL CO.

Ask for Royal Extracts.

TAKE NO OTHER.

FOR SALE BY GROCERS EVERYWHERE.

DAVIS & LAWRENCE CO. Limited,

Proprietors, MONTREAL.

ALWAYS ASK FOR THE
'John Bull' BRANDS.
Manufactured by
BRYANT, GIBSON & Co.

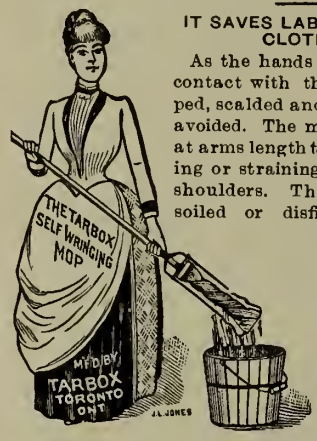


AGENCY FOR—
Ganong's Lily Chocolates,
Terry's English Bottled Confectionery,
Negree's French Crystallized Fruits.

A. HAAZ. C. DE CARTERET.
A. HAAZ & CO.,
Bonded Manufacturers of
Honey Dew, White Wine, Malt and Cider
VINEGARS.
74 Bagot Street, - Kingston, Ont

Needham's "The Favorite." Polishing Paste.
USED BY HER MAJESTY'S SERVANTS
Gold Medals and Diplomas of Merit at all Exhibitions.
Dazzling Mirror Finish
Sold Everywhere in 5c, 10c, 15c, 20c & 25c Tins
The reputation of nearly a century as the most reliable preparation for Cleaning and Brilliantly Polishing BRASS, COPPER, TIN, BRITANNIA METAL, PLATINOID, etc.
Inventors and Sole Manufacturers, JOSEPH PICKERING & SONS, Sheffield. Pickering's Furniture Polish, Plate Powder, Knife Powder, Brunswick Black, Razor Paste, Metal Polishing Pomade (Red) Ye Olde Oak Furnishing Paste. T. E. CLATWORTHY, Sole Agt. in Canada, 34 Church St., Toronto.

Direct Orders and Orders for Enclosure receive our prompt attention.



IT SAVES LABOR, TIME AND CLOTHING.
As the hands do not come in contact with the water, chapped, scalded and sore hands are avoided. The mop being wrung at arms length there is no stooping or straining of the back or shoulders. The Hands are not soiled or disfigured by the wringing of a filthy, greasy cloth. As the clothing is not drenched or disfigured as in ordinary mopping no special preparation is required.

TARBOX BROS.,
"Truth Building," 73 Adelaide Street West, Toronto, and 28 Waterloo St., St. John, N. B.

EMBRO OATMEAL MILLS.
D. R. ROSS, - - EMBRO, ONT.
A CHOICE QUALITY OF
Roller, Standard and Granulated
Oatmeal
IN BARRELS, HALF BARRELS OR BAGS.
Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders.

DELHI CANNING CO
PACKERS OF
FRUITS, VEGETABLES, JAMS, JELLIES, CATSUPS and MEATS.
AWARDED
-FIRST PRIZE-
—: DOMINION CONVENTION OF FRUIT GROWERS :—
OTTAWA, FEB. 19, 20, 21, 1890.
FRUITS IN GLASS A SPECIALTY. For sale by all Wholesale Grocers.



All the Flesh-Forming and Strength-Giving Elements of Prime Beef
ARE SUPPLIED BY
Johnston's Fluid Beef.
It is a valuable food for the sick, an invigorating and stimulating beverage.
Nutritious, Palatable and easily Digested.

W. G. A. LAMBE & CO.,
Late WILLIAMSON & LAMBE.
STORAGE
54 & 56 Wellington St. E., Toronto.

DOES IT PAY TO ADVERTISE IN THE GROCER?
Here is what some advertisers say:

THE E. B. EDDY MF'G CO.,
HULL.
"We have now no doubt of the value of THE CANADIAN GROCER as an advertising agent."

KINGSFORD'S STARCH FACTORY,
OSWEGO.
After two year's trial write:
Another year's experience is an additional proof of the value of THE CANADIAN GROCER as an advertising medium.

ELLIS & KEIGHLEY,
Coffees, Spices, etc.,
TORONTO.
"Through its influence we have received liberal orders throughout Ontario and the distant Provinces."

BAY OF QUINTE CANNING CO.,
PICTON.
"Has been of great value to us as a means of reaching trade not only in Ontario but in Manitoba and British Columbia."

E. W. GILLETT,
Baking Powder and Chemicals,
CHICAGO AND TORONTO.
"We consider THE CANADIAN GROCER the best medium for reaching the trade in Canada."

T. G. Williamson & Co.,

COMMISSION MERCHANTS.

TEAS, COFFEES, FRUITS, SUGARS, ETC.

42 Front Street East,
TORONTO, ONT.

W. BOULTER & SONS,

Picton, Ont.

PACKERS OF THE CELEBRATED

LION  BRAND

Canned Fruits and Vegetables.

Every can has a Lion on the Label. This label is a guarantee to the consumer that the quality is first-class. Ask your Grocer for the Lion Brand. Do not take any other.

Bay of Quinte Canning Factories.

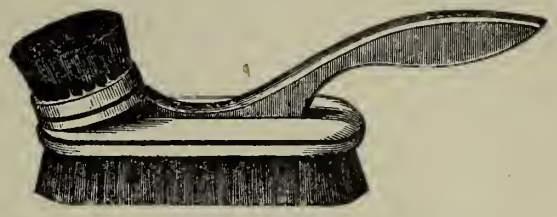
Head Office, PICTON. Branch, DEMORESTVILLE.

THE LONDON BRUSH FACTORY,

61 and 65 Dundas Street,

MANUFACTURERS OF

EVERY KIND OF BRUSHES HANDLED BY GROCERS' TRADE



FULL STOCK OF CARPET SWEEPERS.

Awarded Gold and Silver Medals, 1887 and 1888, Bronze A.D. 1889.

Send for Illustrated Price List with Discount Sheet

THOS. BRYAN, London, Ont.

Condensed Mince Meat.

Handled by retailer as shelf or counter goods. No waste. Gives general satis faction.

Will not ferment in warm weather.

Sells at all seasons.



Although fruits are scarce and high, price same as last season, $13.50 per gross net.

Packed in ¼ and ½ gross cases.

Sole manufacturers for Canada.

J. H. WETHEY, - St. Catharines, Ont.



MENTION THE GROCER.

THE PRIZE OFFERED BY THE

TORONTO GROCERS' ASSOCIATION

For the Best Grocer Waggon WAS AWARDED TO

EWART & JOHNSTON,

257 and 259 PARLIAMENT ST.

Manufacturers of Trade Waggons and Sleighs. Send for Catalogue
Grocers Delivery Waggons, etc.

THE

MANUFACTURERS' LIFE INSURANCE COMPANY

AND THE

Manufacturers' Accident Insurance Company.

HEAD OFFICE : Yonge Street, Trader's Bank Chambers, Toronto.

Authorized Capital, $2,000,000 and $1,000,000 respectively.

Most Liberal and Varied Forms of Life or Accident Policies Issued. Life Policies incontestible on any grounds whatever after three years.

PRESIDENT :---Rt. Hcn. Sir John A. Macdonald, P.C., G.C.B.

VICE-PRESIDENTS : GEO. GOODERHAM, Esq., President Bank of Toronto.
WM. BELL, Esq., Organ Manufacturer, Guelph.
S. F. MCKINNON, Wholesale Milliner.

JNO. F. ELLIS, Managing Director.

TRAVELLERS' GUIDE.

WM. PROUT. J. E. INSLEY, Manager.

LELAND HOTEL

Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.

Vancouver, B.C.

PROUT & INSLEY, Proprietors.

THE COLONIAL,

New Westminster, B.C.

Headquarters for Commercial Travellers. Fine Sample Rooms. First-class in every respect.

GEO. R. RAYMOND, Proprietor.

THE WINDSOR.

Regina, Assa.

First-class Family and Commercial Hotel.

Good sample rooms. Livery in connection.

MRS. DOIG, Proprietress.

THE SANITARIUM

BANFF, N.W.T.

Favorite Western Summer Resort. The best of accommodation for travellers.

R. G. BRETT, Medical Director. H. RANSFORD, Mgr.

Grand Pacific Hotel

KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men.

CREEDEN & SMITH, Props

Queen's Hotel,

WINNIPEG, MAN.

First-class in every respect.

JAS. O'CONNOR, Prop. FRED. SPRADO, Mgr.

LELAND HOUSE,

Graduated Prices. Recently furnished.

W. D. DOUGLAS & CO., Proprietors.

The finest hotel in the Northwest. Pure spring water. Corner Main and Albert Sts., City Hall Square, WINNIPEG, MAN.

The Clarendon Hotel,

Winnipeg, Man.

RUTLEY & McCAFFREY, Proprietors.

The Algoma House,

PORT ARTHUR, ONTARIO.

Beautifully situated, fine sample rooms. Special attention and accommodation for travelling men.

MERRILL & HODDER, Props.

PATERSON HOUSE,

OWEN SOUND, ONT.

One of the best appointed houses in Ontario, situated in the business centre of the town. All modern improvements. Headquarters for commercial men A DUNCAN, Prop

DESKS

OFFICE, LIBRARY, CHURCH AND SCHOOL FURNITURE.

JOHN M. BLACKBURN & CO.,

41 COLBORNE ST., TORONTO.

COUGH DROPS.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." Stamped on each drop. Write

R. & T. WATSON, TORONTO,

for Prices, etc.

Mention THE GROCER.

BAKER'S COLLECTING AND INQUIRY AGENCY,

Room 45, Yonge St. Arcade, Toronto, Ont.

Handles all Classes of Accounts. Seventy per cent. of all Claims reported last year were paid. Write for terms.

System Copyrighted February 13th, 1889.

FAC SIMILE OF THE LABEL OF



The Best Scouring and Cleaning Soap in the World.

For cleaning woodwork, pots, kettles, pans, floors, painted ceilings, windows, and everything in the cleansing of which a Scouring Soap can be used it has no Superior. It is a larger cake, lasts longer, does its work better, and is cheaper in every way than any other Scouring Soap. Cut this out, and ask your Jobber to send you a box of *Pride of the Kitchen*. It is worth trying.

KIRK L. PERRY, Agent,
TORONTO, CANADA.

MONTREAL MARKETS.—Continued.

the basket" brought 10c., the bulk of the trading being fractionally under that figure. We quote: Finest September's and October's, 10⅛ to 10¼c., fine stock 9¾ to 10c., medium 8 1-2 to 9 1-2c.

ST. JOHN MARKETS.

ST. JOHN, N. B., Oct. 22.

A review of the markets for the past week show very little change in prices. Trade is reported fair, and in some lines good.

FLOUR AND MEAL—Prices are steady, with a good demand. We quote:—Medium patents, $5.25 tc $5.35; Canadian high grade family, $5.50 to $5.60; Manitoba spring patents, $6.50 to $6.60; oatmeal standard, $4.90 to $5.00; roller oatmeal, $4.90 to $5.00; pot barley, $4.25 to $4.35; cornmeal (kiln dried), $3.10 to $3.15; granulated, $3.50 to $3.60.

FISH—The chief feature in the fish trade during the past week has been the placing on the market on a cargo consisting of about 500 barrels No 1, Shelburne herring. This lot is one of the finest that have been placed on the market for some time, and it is quoted at from $4.75 to $5 per barrel. A choice lot of Labrador herring has also been received this week. This lot is being repacked in half-barrels, and is selling at from $3 to $3.25 per half-barrel. A couple of cargoes of pickled herring from Grand Manan have also been placed on the market. Another feature of the week was the exportation to the West Indies of a large consignment of smoked herring, pallack and alewives. Codfish, which showed some weakness a couple of weeks ago, has again regained firmness, owing to a ittle scarcity. Following are the quotations:

Codfish, per quintal, large, dry, $4.75 to $4.90; codfish, per quintal, Tolquol, $4.40 to $4.50, codfish, per quintal, medium, $4.15 to $4.25; pollock, $1 75 to $1.85; haddock, $1.75 to $2.00; herring, bay, per bbl, slit, $3.50 to $3.75; herring, bay, per half-bbl., $1.90 to $2.00; herring, Shelburne No. 1, $4.75 to $5.00; herring, Shelburne No 2, $3.00 to $3.50; herring, canso, $6. to $6.50; herring, labrador, $4.50 to $5.00.

SMOKED HERRING—Grand Manan, sc'd, per box, 11 to 13c.; tucktails, lengthwise, 10 to 11c.; shad, per half bbl, $.50 to $7.00.

PROVISIONS—The market is steady at following quotations: Morgan's S. C. Pork, per bbl. $16.00 to $16.50; Clear Pork, $16.50 to $17; Am. Mess Pork, per bbl. (new) $15.50 to $16; Am. Mess Pork, per bbl. (old) $15.50 to $16; P. E. I. Mess Pork, per bbl. $16.50 to $17; Ex. Prime Pork, in bond, per bbl. $12 to $12.50; Plate Beef, in bond, per bbl. $8 to $8.25; Extra Plate Beef, in bond, per bbl. $8.25 to $8.50; Cheese (new) 9 1-2 to 10c.; Butter, per lb. (choice) 17 to 19c.; Butter, per lb. (old) 12 to 14c.; Lard, per lb. 9 to 11c.; Eggs, per dozen, 15 to 17c.

ST. JOHN'S GROCERS.

During the past week a number of the retail grocery men of St. John, N.B., held a meeting for the purpose of taking into consideration the advisability of forming a union for mutual protection, and the general furtherance of the trade. An informal discussion took place, and an adjournment was made for a few days. There is no doubt such a union would be of great benefit to the trade here, and it is to be hoped the work of organizing will be consumated at the next meeting.

TRADE IS KING.

(Written for the special number of THE GROCER.)

Sing not to me of music's powers
Or charms of brush or stone,
Nor write in glowing words of flowers
That bloom and then are gone.

But tune your harp and strike the chords
With ringing vigorous hand,
And wake the sounds in echoing hearts
In every clime and land.

Sing out the praise of mighty Trade
That rules—the world's great King.
Atune your hearts, ye nations all,
And here your tribute bring.

Raise high your voices, sturdy sons,
Of Commerce be your song,
And buckle on your armour bright
For yet the fight is long.

Let perseverance be your guide,
Emblazoned on your shields,
And bear aloft the honored flag
Which never breaks or yields.

Let women and the weakly ones
Touch chisel, brush and lyre,
But men must wage life's earnest fight,
And break through smoke and fire.

Sons, once again your voices raise,
Let loud the paean ring,
The oldest song the world has known—
"Know all ye, Trade is King."

WM. H. SEYLER.

Toronto, Oct. 20th, '90.

MRS. MALONEY AND HER PAIL

(Written expressly for the special autumn number of THE CANADIAN GROCER, by G. F. G. D.)

T'is Mrs. Maloney, who
Sthamps and who shwares,
Cause she's busted her pail
Whilst scrubbin' the sthairs,
"Bad luck to the spalpeen,"
In anger she cried,
"Pravious to makin' that pail
I wish he had died.
The man at the shtore
Was a snivellin chate,
I'll go round an I'll tell him
He's a dirty dead bate."
Just when she was starting
Her husband came in,
Attracted perchance
By the terrible din.
Says he, "Bridget Maloney,
I'll have yers to know
That round to the shtore
I'll not let yers go.
So just wash yer face
And tidy yer hair,
For I'll buy you a pail
Of INDURATED WARE."
The pail it was purchased
And turned out so good,
That Bridget would never
Again buy one of wood.
And every day after
While cleaning the stairs,
She'd bless E. B. Eddy
For "Indurated Wares."

Burglars attempted to force the door of Campbell's grocery and liquor store, Kingston, on Saturday night, but were unsuccessful. Other stores were also tried.

St. John, N.B., has many prosperous merchants, among which are Chas. F. Francis & Co., successors to C. B. Mason, Charlotte street. The firm do a large retail trade in fine groceries and fruits, and have steadily improved on the volume of business held by their predecessor.

At this time of the year retailers can increase their profits by handling cough drops for coughs, colds, sore throat, hoarseness, etc. They are put up by R. & T. Watson, Toronto, in boxes that will attract attention on the shelves and sell themselves. Send a postal card for prices and samples.

We would call the attention of grocers throughout the country to the advertisement of Messrs. James Watson & Co., Toronto, on page 2. This firm has been doing business for 25 years in spices, mustards, etc. Their goods are known by the trade to be thoroughly reliable. The scale which they offer with their spices, etc., is manufactured by the Gurney Scale Co., of Hamilton, and is the most complete grocers scale made. It has nickle plated beams and sliding poises, handsomely finished. It has a large platform in proportion to room occupied. The beam can be easily read from either side, and it has a capacity of 200 pounds. A brass scoop accompanies each scale, and by moving a loose poise on beam, scale can be used either with or without scoop. We have no hesitancy in recommending James Watson & Co.'s goods to our readers, as their long experienced business standing is a guarantee that all orders sent out will be satisfactory to their customers.

FOR SALE—GROCERY AND LIQUOR BUSINESS, Wholesale and Retail; established over thirty years in the town of Peterborough. For particulars apply to R. H. Howard & Co., 51 Colbourne Street, Toronto, or Box 174 Peterborough. No. 44.

Canadian White Enamel Sign Co.,
Sole Agents for Caesar Bros.
The Most Durable Sign Letter.
4 Adelaide St. W., Toronto.
☞A responsible agent wanted in every town and city.

AUTOMATIC SELLING MACHINES.

The TUTTI FRUTTI AUTOMATIC VENDING CO. Supply Their

Tutti Frutti Selling Machines

To all who have good positions.

FOR ALL PARTICULARS Apply to

E. BELLINGER, Manager,
60 Yonge St., Toronto, Ont.

CORTICELLI

All STOREKEEPERS are
INTERESTED.

The Best Goods are what you want to give your Customers.

TRY CORTICELLI SILKS

Ask your Wholesale Merchant for them, if he does not keep CORTICELLI, write direct to

CORTICLLI SILK CO.,
ST. JOHNS, P. Q.

WHITHER BOUND?

To the MAIL JOB PRINTING CO.
Bay Street, to Order my Printing

WHY?

Because I can get BETTER AND QUICKER WORK than at any other place, and at FAIR PRICES, and because I am sure to get my work when promised.

THAT'S WHAT THEY ALL SAY.

It has the greatest variety of the Newest Styles of Type, employs the Best Workmen, has the most Improved Machinery, Buys for Cash from the Manufacturers, and is prepared to do all kinds of Commercial, Railway, Steamship, Theatrical, Catalogue, Society, Plain and Fancy Printing, Quick, Cheap and in First-Class Style. It is the Great Poster House of the Dominion.

TRY US — TELEPHONE 647 — W. A. SHEPARD, MANAGER

GIBSON & GIBSON

COCOA & CHOCOLATE MANUFACTURERS.

33 & 35 WELLINGTON ST. EAST.

TORONTO.



ROYAL YEAST

Is Canada's Favorite Yeast Cakes. 10 years in the market without a complaint of any kind. The only Yeast which has stood the test of time and never made sour, unwholesome bread. All Grocers sell it.

E. W. GILLETT, M'F'R. TORONTO, ONT. & CHICAGO, ILL.

How to Sell Goods

Send Ten Cents to the GROCER PUBLISHING CO. for a copy of B. F. Cumming's Prize Essay on "How to Sell Goods."

Grocer Pub. Co.,
6 Wellington St. W., Toronto.

IMPORTANT.

Grocers' and Tobacconists' should use

CANADIAN LEAF TOBACCO,

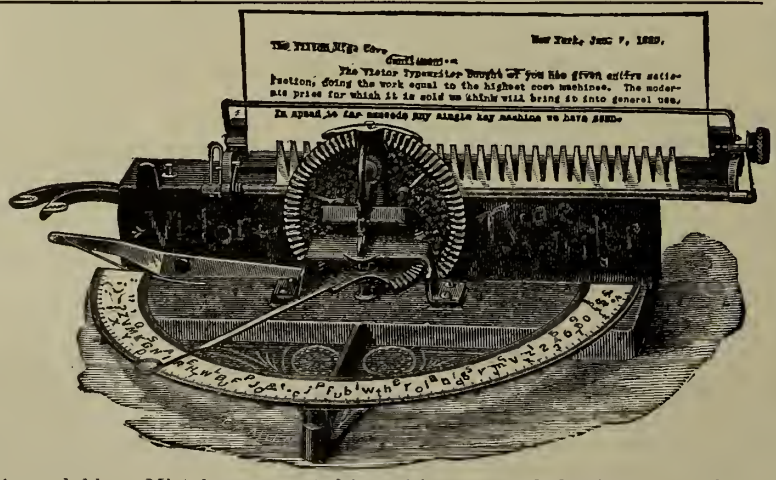
and encourage Home Industry. The quality of our CHEWING TOBACCO is equal to that of Imported Leaf, but the price is far below, thereby showing the Retailer a handsome profit. We make all sizes. Try the goods. Ask your Wholesaler for them.

MANUFACTURED BY

Joliette Tobacco Co.

F. W. HUDSON, & CO.
Toronto,
AGENT FOR ONTARIO.

Every Merchant should have one of these Machines.



Your writing is readable. Mistakes prevented in writing your wholesaler. They do the work like the larger machines. Nearly every merchant has one for personal use. "Can we send you One?"

GEO. BENGOUGH, Agent.
4 Adelaide St. West, Toronto, Ont.

Agents wanted in every town and city in Dominion.



THE GREAT REMEDY

RADAM'S MICROBE KILLER

By Destroying all Living Poisonous matter in the Blood is a sure cure for all Diseases of the

THROAT
LUNGS
KIDNEYS
STOMACH
And NERVOUS SYSTEM

As well as for all forms of

SKIN DISEASES

Mr. Geo. H. Smith, of Galt, Ont., writes:

I wish all who are sick would convince themselves of the wonderful curative powers of the Microbe Killer by trying it as I have; I cannot express in words all that it has done for me in a short time, where previous to its use all other remedies failed, and I was getting worse daily.

A Word to Agents.

There are over 3,000 Storekeepers in the United States that have taken agencies for the sale of this wonderful remedy, and who have not only found it all that was claimed for it and more too, but also a good seller after once introduced. No noxious Drugs of any kind; Acids or Spirits are used in the manufacture of this great medicine.

It is pure water charged with powerful gases, which make it the greatest Anti-Septic ever known, for internal or external use. Absolutely guaranteed to be as represented or MONEY REFUNDED.

We want a live agent in every town in Canada. Call for Pamphlets, etc.

WM. RADAM
MICROBE KILLER CO., LTD.,
120 King St. West, Toronto.

Beware of Spurious Imitations.
See Trade Mark.

J. B. McLEAN & Co., Printers and Publishers, 6 Wellington Street, West, Toronto.

MAKES MONEY AND RAISES DOUGH

Chicago Yeast Powder

IS A HAPPY COMBINATION OF ALL THE
ELEMENTS THAT MAKE

A PERFECT BAKING POWDER

FOR BOTH MERCHANTS AND
HOUSEKEEPERS

Yielding good and ever-increasing profits to the former, because the latter always find it Healthful, Pure, Efficient, Reliable and Inexpensive.

THE ORIGINAL 25-CENT POWDER

C.Y.P.

MAKES MONEY FOR THE CONSUMER



THE STANDARD 25-CENT POWDER

C.Y.P.

- - SATISFIES THE MERCHANT - -

THE BEST BAKING POWDER EVER FURNISHED TO CONSUMERS FOR 25 CENTS A POUND.
THE MOST SATISFACTORY EVER HANDLED BY THE TRADE.

NOT AN EXPERIMENT

CHICAGO YEAST POWDER passed that stage years ago. It is an assured household and commercial success. It has been complimented by imitations of its name and its label, but its quality has never been matched. It sells on its merits; it never had a prize scheme attachment; neither C.Y.P. nor a gold dollar needs crutches. It has been subjected to the severest mercantile tests, and its sterling worth has enabled it to maintain its place as the leading 25-cent powder in the market. It pays the merchant a good profit, and NO COMPLAINT OF ITS QUALITY IS EVER HEARD

CHICAGO YEAST POWDER IS MANUFACTURED IN TORONTO

AND CANADIAN TRADE IS SUPPLIED BY

DAVIDSON & HAY, Wholesale Grocers, 36 YONGE STREET

TO WHOM ALL ORDERS SHOULD BE ADDRESSED

CHAPMAN & SMITH COMPANY, Manufacturers

22 BAY STREET, TORONTO, CANADA

Bingham & Webber, Printers, Toronto.

AN INTRODUCTION

DAVIDSON & HAY
IMPORTERS AND
WHOLESALE GROCERS

36 YONGE STREET

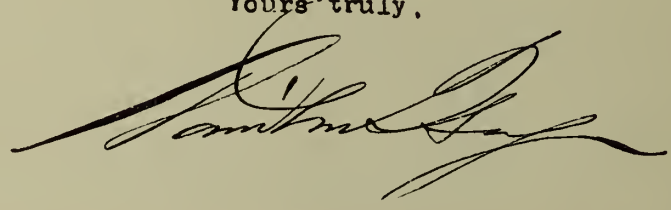
TORONTO sept 1890

TO OUR CUSTOMERS,

We have pleasure in introducing The Chapman Smith Co, who are about to introduce the Chicago Yeast Powder to the grocery trade of Canada.

We commend them to you as worthy of confidence, and will carry out any arrangements they may make in reference to delivery of their Yeast Powder, and advertising matter.

Yours truly,



A MASS OF TESTIMONY

To the value of Chicago Yeast Powder has come to us during the years it has been in use. Merchants and housekeepers alike speak of it in the highest terms. A few weeks' experience with it has satisfied experts in Toronto of its excellence.

GEO. S. McCONKEY'S HEAD BAKER

I have tried many kinds of baking powder at different times, and I am sure none gave me better satisfact on than Cbicago Yeast Powder.

W. R. ROOME,
Head Baker for Geo. S. McConkey.

Toronto, October 10th, 1890.

QUEEN'S HOTEL CHEF

My attention has been called to Chicago Yeast Powder, and I have given it a thorough trial. I find it fully as good as any baking powder I ever used,

W. HANKAMMER,
Chef, Queen's Hotel.

Toronto, October, 1890.

ROSSIN HOUSE CHEF

I have used Chicago Yeast Powder, and find it equal to any other baking powder I know of.

PETER J. CHORMANN,
Chef, Rossin House.

Toronto, October, 1890.

WELL LIKED WHERE LONGEST KNOWN

HERE ARE SAMPLES OF HUNDREDS OF LETTERS FROM MERCHANTS

"We try never to be out of Chicago Yeast Powder, and we guarantee it not only to raise the dough, but to be better than any other. We have been selling it about three years and HAVE NEVER HAD A CAN RETURNED. When the women once try C.Y.P., we can't sell 'em any other".

WICKERHAM & PUGSLEY

Sinking Spring, O., October, 8th, 1890.

"Ship immediately six cases of your Chicago Yeast Powder, as I am clear out, and it is an article I must have at all times, or there is trouble. We sell very little of any other baking powder; yours has taken the place of all other brands."

ALBERT L. PIERSON.

Carrollton, Ill., August 19th, 1890.

"Please ship me another lot of Chicago Yeast Powder. I sell three times as much C. Y.P. as of all other kinds put together."

W. M. CLARK.

Rollin, Mich., September 22nd, 1890.

"Please send me five cases of Chicago Yeast Powder. It is selling well. I am clean out, and cannot do without it."

F. SALLIER.

Fort Wayne, Ind., July 21st, 1890.

"Chicago Yeast Powder is selling witb us better than any other we can put on our sbelves."

EATON & GRUSE.

Wanatah, Ind., January 12th, 1890.

"I find that we sell more Chicago Yeast Powder than of any other kind of baking powder."

H. M. ESTY.

Lowell, Ind., July 15th, 1890.

"Chicago Yeast Powder is the best. We are trying to clear ourselves of all otber brands."

READER BROS.

Scottville, Mich., Sept. 17th, 1890.

"We have no use for any other baking powder than C.Y.P."

SLATER & HEUSTIS.

Sparta, Ind., August 13th, 1890.

"We expect to handle your Chicago Yeast Powder exclusively, as it gives good satisfaction."

J. GLADDEN & SON.

Lexington, Ind., June 10th, 1890.

Send Your Orders to DAVIDSON & HAY, 36 Yonge St., TORONTO

CHAPMAN & SMITH COMPANY, Manufacturers

• MERCHANTS • ATTENTION •

NOW IS THE TIME TO BUY A WATCH !

We Quote Some of Our Leaders at Cut Prices



1. **Gents' Solid 18 Karat Gold Chronograph Watch,** ¼ hour repeater, ⅕-second fly back, registers the day of the week and date of the month. The movement is a Jules Montandon, solid nickel-tempered and finely polished, and is full Ruby Jewelled, making in all one of the finest Watches manufactured at the present time. Guaranteed for fifteen years. Price, $300.

2. **Gents' Solid 18 Karat Gold Hunting Case Chronograph,** second fly back, five minute repeater. This is a very fine watch, the movement being a Huguenin finest nickel and polished steel, and is full Ruby Jewelled, the jewels being set in solid gold, sunk settings. Guaranteed for ten years. Price, $250.

3. **Gents' Solid 14 Karat Gold Hunting Case Watch,** beautifully engraved, and is fitted with a high grade, full jewelled, nickel movement, replete with all modern improvements, having the new patent regulator, patent pinion and Breguet hair spring. Guaranteed for five years. Price, $80.

4. **Gents' 14 Karat Gold Filled Hunting Stem Wind and Set Watch,** richly engraved, guaranteed for twenty years, fitted with a high grade American movement, with fifteen jewels in setting, patent regulator compensation balance, Breguet hair spring and double sunk dial, guaranteed five years, making a thorough good watch. The above cases are guaranteed to wear equal to solid gold. Price, $35.



5. **Gents' 14 Karat Filled Gold, Screw Bezel and Back,** plain or engraved, guaranteed for twenty years, fitted with a first-class jewelled American movement. They are excellently finished, and will stand the most severe usage. Price, $30.

6. **Gents' 10 Karat Gold Filled, Screw Bezel and Back, Dust-Proof Watch,** elegantly engraved and fitted with a genuine jewelled American movement, stem wind and set. This watch is unsurpassed for time keeping, and we specially recommend it as a first-class Watch. Price, $22.



Comprehensive Illustrated Catalogue

OF 320 PAGES

A Buyers' Guide, containing descriptive illustrations of over 3,000 articles of merchandise, with lowest market prices. If you want to buy Watches, Jewelry, Silverware, Books, Stationery, Carriages, Toys, Harness, Fancy Goods, Furs, Clothing, Guns, Rifles, Revolvers, Groceries, Hardware, etc. Send for a copy of this valuable book. Price 25 cents. Free to intending purchasers.



THE CHAS. STARK COMPANY, LIMITED

58 & 60 Church Street, TORONTO.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

THIS IS THE ONLY

Genuine

PERFORATED WASHBOARD

The Best is the Cheapest

BEWARE OF IMITATIONS. FOR SALE BY ALL DEALERS

Manufactured by

TAYLOR, SCOTT & CO.

TORONTO.

Mention "The Grocer."



BUY ONE
PRICE 25¢

JOHNSTON'S FLUID BEEF

A PERFECT MEAT FOOD containing all the nutritious constituents of PRIME BEEF in an easily digested form.



AN INVALUABLE FOOD for INVALIDS and CONVALESCENTS and all who need a HIGHLY NUTRITIOUS DIET.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

THE CANADIAN GROCER
& GENERAL STOREKEEPER.
PUBLISHED WEEKLY. $2.00 PER YEAR

VOL. IV. TORONTO AND MONTREAL, OCTOBER 31, 1890. No. 44

ABSOLUTELY PURE
DELICIOUS FLAVOUR
GREAT STRENGTH

Are the principal Characteristics of The

British America Starch Co's
PREPARED CORN.

H. A. NELSON & SONS
MANUFACTURERS
AND
Wholesale Dealers
—IN—
BROOMS
AND
WHISKS,
Brushes, Woodenware,
Baskets, Cordage,
Grocers' Sundries.
MONTREAL, - TORONTO.

MOTT'S DIAMOND CHOCOLATE
JOHN P. MOTT & CO HALIFAX, N.S. ESTABLISHED 1844
IS THE BEST.
ASK FOR
MOTT'S

DUNN'S BAKING POWDER
THE COOK'S BEST FRIEND
Largest Sale in Canada.

Taylor, Scott & Co.
TORONTO.
THE BEST


IS THE CHEAPEST.
Retail Price, 25c.
For sale by all first-class grocers

FINE GOODS OUR SPECIALTY.
MADRE E' HIJO (7 SIZES).
EL PADRE AND CABLE.

ALWAYS ASK FOR THE
'John Bull' BRANDS.
Manufactured by
BRYANT, GIBSON & Co.



AGENCY FOR—
Ganong's Lily Chocolates,
Terry's English Bottled Confectionery,
Negree's French Crystallized Fruits.

A. HAAZ. C. DE CARTERET.
A. HAAZ & CO.,
Bonded Manufacturers of
Honey Dew, White Wine, Malt and Cider
VINEGARS.
74 Bagot Street, - Kingston, Ont.

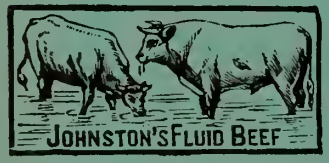
Needham's "The Favorite." Polishing Paste.
USED BY HER MAJESTY'S SERVANTS
Gold Medals and Diplomas of Merit at all Exhibitions.
Dazzling Mirror Finish
Sold Everywhere in 5c, 10c, 15c, 20c & 25c Tins
The reputation of nearly a century as the most reliable preparation for Cleaning and Brilliantly Polishing BRASS, COPPER, TIN, BRITANNIA METAL, PLATINOID, etc.
Inventors and Sole Manufacturers, JOSEPH PICKERING & SONS, Sheffield. Pickering's Furniture Polish, Plate Powder, Knife Powder, Brunswick Black, Razor Paste, Metal Polishing Pomade (Red) Ye Olde Oak Furnishing Paste. T. E. CLATWORTHY, Sole Agt. in Canada, 34 Church St., Toronto.

GRIFFITH & CO.,
(J. McARTHUR GRIFFITH)
Auditor to the Institute of Chartered Accountants of Ontario, 1886 to 1890.
ASSIGNEE FOR CREDITORS.
Auditing and Business Investigation a Specialty
London-Canadian Chambers, Bay St., Toronto.
Telephone 1549—Cable "Griffith, Toronto."

GOLDIE & McCULLOCH'S SAFES
Have now a world-wide reputation. Their Fire Proof Safes have resisted the hottest fire in the biggest conflagrations, and their Burglar Proof has repeatedly foiled the burglars; their security is unsurpassed on the Continent. A large stock kept at the warehouse of
GEO. T. BOSTWICK,
24 West Front St., Toronto.
A Second-hand Safe for Sale Cheap.

EMBRO OATMEAL MILLS.
D. R. ROSS, - - EMBRO, ONT.
A CHOICE QUALITY OF
Roller, Standard and Granulated
Oatmeal
IN BARRELS, HALF BARRELS OR BAGS.
Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders.

DELHI CANNING CO
PACKERS OF
FRUITS, VEGETABLES, JAMS, JELLIES, CATSUPS and MEATS.
AWARDED
-FIRST PRIZE-
—: DOMINION CONVENTION OF FRUIT GROWERS :—
OTTAWA, FEB. 19, 20, 21, 1890.
☞ FRUITS IN GLASS A SPECIALTY. For sale by all Wholesale Grocers.



IS PRIME BEEF
in a concentrated and readily digestible form.
A Strength-giving Food,
For Invalids and Convalescents.
For Children of All Ages.
For All who desire to improve their physical condition.

W. G. A. LAMBE & CO.,
Late WILLIAMSON & LAMBE.
STORAGE
54 & 56 Wellington St. E., Toronto.

DOES IT PAY TO ADVERTISE IN THE GROCER?

Here is what some advertisers say:

THE E. B. EDDY MF'G CO., HULL.

"We have now no doubt of the value of THE CANADIAN GROCER as an advertising agent."

KINGSFORD'S STARCH FACTORY, OSWEGO.

After two year's trial write:

Another year's experience is an additional proof of the value of THE CANADIAN GROCER as an advertising medium.

ELLIS & KEIGHLEY,
Coffees, Spices, etc.,
TORONTO.

"Through its influence we have received liberal orders throughout Ontario and the distant Provinces."

BAY OF QUINTE CANNING CO.,
PICTON.

"Has been of great value to us as a means of reaching trade not only in Ontario but in Manitoba and British Columbia."

E. W. GILLETT,
Baking Powder and Chemicals,
CHICAGO AND TORONTO.

"We consider THE CANADIAN GROCER the best medium for reaching the trade in Canada.

THE CANADIAN GROCER & GENERAL STOREKEEPER.

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

J. B. McLEAN & CO., (Ltd.) PUBLISHERS.

115 ST. FRANCOIS XAVIER STREET, MONTREAL.

6 WELLINGTON STREET WEST, TORONTO.

Vol. IV. TORONTO AND MONTREAL, OCTOBER 31, 1890. No. 44

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

OUR SPECIAL NUMBER.

More than 12,000 copies of our Special number have been mailed, and congratulations, both numerous and hearty, have been the tokens sent us of their receipt. We cannot deny that we are slightly susceptible to a compliment, and we would do much to deserve one for its own sake, but the commendations we have received we take in another significance than that of intended laudation. We take them as utterances of a unanimous popular verdict that our efforts to serve the trade are well directed, in the same way as we should take a formal resolution worded so as to state that fact plainly. If the manifestations had nothing gratifying in them, if they were mere expressions of fault-finding, we should still value them as indices whereby we would be enabled to regulate our efforts.

THE POLICY OF TRUTH.

In business a man has often to choose between conscience and expediency. This is a very cardinal fact in trade experience, and if the bubble which trade journalism has recently brewed from it have not yet burst its film, we may be allowed to blow it a little farther. The question, Does a trader need to lie? discussed on so many hands lately is startling. It almost implies that it is now in controversy whether honor or total depravity be the better basis of business success. Of course, there is no serious controversy on this matter. There are cynical people who say everything is fair in trade, but they do not hold to it as a principle so much as they thrust it forward as an apology. It is the utterance of a would-be philosophy of knavery. There is plenty of practice which this maxim covers as with a veil of decency, but such practice is rooted in something shallower than sense of right or deep policy.

But there are things done in business which lack the moral sanction, and are at variance with the intellectual conviction, of the man who does them. The trader who makes a habit of maiming prices or the truth, knows that either practice is both bad and foolish. He very seldom defends such practice by any attempt to prove that it is right or that it is wise. But he holds fast to the doctrine of necessity. His habit of giving overdue praise to every article he has to sell, he excuses by the libel that every trader does it, and that those who do not must lose. Thus his plea is that he is forced by the usage of the majority. If he is to sell a pound of tea for 25 cents to a given customer, he declares he must persuade that customer to believe that the same tea would cost 40c. in any other store, even if he knows its value to be under 25c. If he did not do this he holds, the customer would mistrust the quality of the tea and would go elsewhere, to buy from some more exaggerating salesman. Further, the trader addicted to this bad habit, not only pleads that he is drawn into the whirlpool of a universal trade usage, but that this universal usage has educated the public to expect of a salesman a verbal warrant with every article they buy.

The last person to take all this seriously is the man who advances it in explanation of the mendacity of certain traders. Lying is no more necessary than it is moral or discreet. It is in trade like many other artifices that cannot be traced home to any fundamental conception of business. Dulness of wit is the parent of trade lying. There is no man more often required than is the trader to answer on the spur of the moment. If he is a clever fellow he may be able to answer apropos without lying. If he is a dull fellow, he will do the thing all men can do, he will lie. And this will happen often enough to make lying one of the habits of such a salesman, until perhaps it becomes one of the great resources of his calling, the thing on which he chiefly depends.

The thing however is impolitic. As a policy it will not last long. A fellow-feeling is said to unite men, and birds of a feather will flock together, but lying is not a bond that will knit a group of people into a close union. There is no sympathy among liars. No matter how great a liar a customer may be, he appreciates truth in others, and has as great a horror of untruthful traders as the most honest man can have. Extravagance on the part of a trader is not condemned, therefore, because there is in the world of consumers a high standard of practical veracity, to which the trader must come. There may be or there may not be. We hope there is. But if this were a nation of Munchausens, there would not be a citizen among us who would not be a seeker after truth in the market place. The mendacious trader lies in tokens, and therein causes uneasiness to all who buy from him. Consequently, he cannot last long. It is possible to imagine a thoroughly unprincipled man taking cold-bloodedly to a policy of rigorous uprightness, a man who metes out truth quantity, quality, value, in honest measure to every customer. This man would have little sympathy with the moral principle underlying such a course of action, but he [illegible]

be able to appreciate the business policy of it. He would not be a good man but he would be a discerning man. It is a pity that more of those traders who are so given to introducing innovations into their method, would not introduce the innovation of truth-telling, not from love of it but from a conception of its business value.

THE EGG MARKET.

It is not quite a month since we lost the United States market for our eggs, and we have already replaced it. Not only was the suspense very temporary: it was also very light. The obstruction was laid across the course of our trade, just when the year's production had begun to decline, so that only the minimum of inconvenience was suffered. Not only has it been found practicable, but it has also been shown profitable, to substitute the British for the United States demand to sustain our egg industry. The physical obstacles which were supposed to cut us off from the former demand have been overcome. Experiments have proved that the eggs can be put before English consumers in as acceptable condition as can those of any other country now supplying the London market. The steamship companies, stimulated by their interest in increasing trade between the two shores of the Atlantic, are vying with each other to produce the best facilities for carrying eggs unbroken and wholesome to the English market. The great reduction in the time required to cross the Atlantic is a circumstance that is friendly to the development of a market for Canadian eggs in England. Our success in annihilating time, distance, weather, motion, as hindrances to our egg trade with Great Britain is not to be nullified by the cost of transit. It is said that we can get on the English market at very little more than the expense of getting on the United States market when entrance to the latter was unrestricted. The physical and pecuniary obstacles being removed, the all-important question of finding sale for our eggs when we get them to Britain, remains. That has been settled also, if we may take the experience of the pioneers in this trade to be typical. A consignment was sold last week in London at a price equivalent to 24c. a dozen. That high figure was realized in the face of competition against stock from Belgium, France, Germany, Hungary, Italy and Russia. Only the finest French and German eggs sold at a better figure. The means and cost of transit presenting no impediment, and the strength of the demand being sufficient, we have all the essentials of a market.

The price realized on the consignment referred to is equivalent to 19c. here. The 5c. difference represents the freight from Toronto and the cost of package. This is perhaps not above a cent more than freight and cost of package would be to New York from this city, and the New York market required to be at its best to yield 19c. net to the Canadian shipper. We should now have to pay about 9c. to get our eggs to the New York market. Not only is it therefore four cents cheaper to get upon the London market, but it is more profitable if the cost of access were equal. The cause of this is that production in the United States is approaching by slow degrees more closely to the needs of consumption, a circumstance which would in time have spoiled that country as a market even if there had been no McKinley Act. United States eggs come quite freely into this country in February.

The capacity of the English market, on the other hand, is steadily increasing. A comparison of the egg imports of that country for several years back shows this to be a fact. It is said that the United States consumes 1,820,000 dozen, but of this only 15,000,000 dozen are now imported. Great Britain imports 100,000,000 dozen. It is plain, therefore, which country is the better market. The first nine months' egg imports this year cost England $12,000,000. This indicates a consumption of outside stock which is easily capable of stowing away all the Canadian excess. Our egg industry has not been made a vagabond on the face of the earth by the McKinley Act.

THE POULTRY TRADE.

By the imposition of a specific duty of 5c. a pound in place of a former ad valorem duty of 10 per cent. on all dressed poultry, the United States has practically closed its market against Canadian poultry-raisers. Before the passage of the McKinley Act, a 12-pound turkey, sold at 8c. a pound, would including duty, cost the importer about $1.06. At present a turkey of the same weight, sold at the same price, would, including duty, cost the United States importer $1.56. This, it is clear, is a price that makes it impossible for United States consumers to buy poultry from us. The immense quantities of poultry we shipped yearly to Boston, will now have to reach outside consumers through some other outlet. That outlet will, there is little doubt, be the English market, which can as easily absorb our surplus poultry as it can absorb our surplus eggs. The feasibility of placing our stock upon that market is all but demonstrated. The poultry exporters are not thrown entirely on their own invention to find out means for the economical transport of their poultry in a well-preserved condition to the English market. The steamship companies, in this as in the incipient egg trade with Great Britain, are at work to facilitate the poultry trade. Refrigerators are being put in, and everything is doing that can be done to make the English market available. That is all that is needed to establish a profitable trade on that market.

Although Boston was our market in the past, it was not a sufficient market. Just after snowfall, the stock usually began to accumulate in Toronto, and the Boston demand would not keep pace with the supply which would stock this market. The result would be a depression of prices, to prevent total loss on stock which a spell of soft weather would occasion. Soft weather was an almost continuous feature of last winter, and prices were low and stock was wasted, the Boston market being too limited to afford relief.

A cause that has been heretofore prolific of loss should be guarded against as much as possible now. It is the untidy preparation of dressed poultry for the market. The country traders do not dress the poultry, but should use their position as the controllers of the local market to see that poultry is acceptably dressed to bring the best prices. Many farmers' wives scald the feathers off. This gives the skin a torn appearance, which affects the value in the eyes of consumers. If poultry raisers knew how a broken skin depreciates the value of a fowl they would not be swayed by the consideration of ease in plucking which now tempts them to scald the feathers off. Dry-plucked fowls will always sell better than scalded fowls. Another thing dressers should attend to, and that is the removal of the crop. If it is not removed by the dresser, it will be cut out by the market inspector, and his rough way of doing it will leave the appearance of the fowl disfigured, and will make its value less. The crop is removed in the market because of the suspicion that stones and other heavy particles are artificially thrust into it to increase the weight.

We do not know whether to advise our readers to use their influence for or against the practice of drawing poultry. For the Boston market drawing was indispensable, but that market will take no more of our poultry, and we cannot say what the English market prefers. In this market consumers are willing to pay more for poultry that is not drawn. Unless the English market is well opened up for our poultry we may expect prices to be low this winter.

A GOOD INVESTMENT.

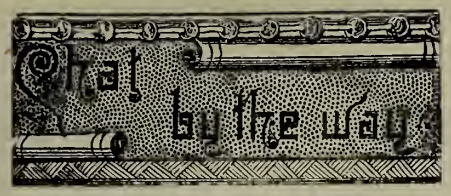
GELERT, Ont, Oct., 17, 1890.

SIR,—Enclosed please receive two dollars, renewal subscription for current year. It is the best investment that I make.

Yours truly,

J. W. WATSON.

The Halifax Grocers' Association has issued a circular letter and supplied each member with a book containing fifty blanks to be sent to "back pay" customers. If the invitation is not responded to their names will be reported to the Secretary, and the names of the delinquents will be placed on the black list. A letter will be sent to every wholesale merchant in the city with a view to prevent selling to other than retailers. The association has resolved to take some definite action looking towards the restriction of street peddling and establishing of a scale of licenses governing peddling,



Fire damaged the warehouse of Frank L. Potts, commission merchant, St. John, N. B., Sunday.

A pork packer from Victoria, B. C., is in South Essex buying hogs and shipping them to the coast.

Mr. White, flour and feed dealer, Whitby, has moved into his new premises and will shortly be ready for business.

The creditors of Mr. M. J. McCaul, insolvent grocer, of Rideau street Ottawa, decided to sell the stock by auction sale.

A leading tobacco firm of the United States is using one of Paul Peel's pictures of 1889 as a lithograph advertisement.

Mr George Woodrow, clerk in Mr. Eb. Browne's grocery store on Sparks street Ottawa has left for Buffalo, N. Y., where he will accept a similar situation.

Oyster canning and packing have been commenced at Brunswick, Ga. This industry is one of the most important of the growing city, giving employment to hundreds of men during the season.

A. Watts & Co., of Brantford, who control the Maple Leaf brand of canned salmon, have sold twenty-five car loads in Ontario. The value of the fish is about $40,000, and the freight amounted to $5,400.

The firm of Simpson & Williams, general merchants, Whitby, and Raglan, have dissolved partnership, by Hugh Simpson and brother taking Myrtle, and D. Williams and brother taking the Raglan business.

Thirty cents per bushel of 60 pounds is being paid for chicory by the Bellevue French Coffee Co., of Whitewood, Man., and as the average yield per acre is between 250 and 300 bushels the cultivation of this root will net the producer a profitable return.

As a result of the McKinley tariff certain parties in Nova Scotia are making arrangements with steamship companies for the exportation of live lobsters to England, and are also in communication with the Minister of Marine and Fisheries on the subject.

Sloan & Crowther, Toronto, have bargains for their customers. They received this week via C.P.R. from Vancouver 850 half chests Congou bought at the low price before the change in the price of silver. The shippers wrote that no other English or Canadian teas were bought low enough to compete with them. Send for samples and prices.

Mr. Samuel E. Qua, who has for about ten years been connected with the wholesale grocery of J. W. Lang & Co., Toronto, as salesmen, is about severing his connection with the firm. On Saturday the firm and employes testified their appreciation and good will by presenting him with a handsome secretary and chair. Mr. G. M. Furnival made the presentation in a felicitous speech, and Mr. Qua acknowledged the gifts and the motives which prompted them in fitting terms.

A quantity of butter in pound rolls was seized on Saturday in St. Lawrence market, Toronto, for being short in weight. It had been shipped or brought in by farmers and lay on the commission merchants' counters. The butter was cut up and ordered to be packed in tubs.

No good medium sells its advertising columns cheap. The publishers of Judge, the comic weekly, have sold the back page of the cover of one issue, the Christmas number, to Pear's soap people for $1,000, and the two inside covers have been sold to other parties for $600 each.

Mr. William Turnbull, traveller for Edward Adams & Co., wholesale grocers of London, was married in Knox Presbyterian church, St. Thomas, the other evening to Miss Ella, daughter of Mr. Matthew Robertson. The ceremony was performed by Rev. J. Allister Murray, of London.

The apple crop in Nova Scotia has been quite up to the standard this year, and, as showing the increasing demand for the qualities grown in the Annapolis valley, it may be stated that the remarkably good price of $4.50 per barrel has been obtained for the best varieties right at the orchards.

Mayor Pearson has received a letter from a firm of produce merchants in North Branch, Minn., asking whether it would be possible to ship potatoes into Winnipeg. Inasmuch as Manitoba is sending potatoes to points throughout the Western States, the prospects of the North Branch merchants opening a market there are not of the best.

A. T. Gault, in an interview, says the purchase of all the cotton mills in Canada by his syndicate will not be completed till the end of the year. The whole cost will amount to a million and a half dollars. He says none of the mills will be closed, but some will be kept entirely employed on goods for export to Australia, the West Indies China and Japan.

On Friday afternoon as one of Mr. D. D. Wilson's men, W. Carnochan, was engaged loading two cars of eggs at the Seaforth station a train in the yard caused the team to run away, upsetting the waggon and throwing some of the boxes on one of Mr. Carnochan's legs, breaking it, The eggs were for the English market, and were packed in very heavy flat cases.

A pleasant occurrence took place at Messrs. Davidson & Hay's a few evenings ago when the staff united in expressing their sincere wishes for the future happiness and prosperity of their fellow-employee, Mr. Albert Oakley, on the occasion of his marriage, and took the opportunity of presenting him with a very handsome dinner service as a slight token of the esteem in which they held him. Mr. Oakley returned his thanks in a few well-chosen words.

A suggestion made by a contemporary anent cutting prices, is as follows : "Let the neighboring grocers combine, and every day each one send a man to the cutting shop and purchase some of the articles at cut prices, and—nothing else." This would doubtless soon shut up the man who wanted all the trade and adopted such a onesided and foolish method in endeavoring to obtain it.

The Department of Agriculture has been advised that Canadian cheese stood in the front rank and received the highest awards at the annual show of the British Dairy Farmers' Association. The Times, speaking on the subject, said : For foreign and colonial soft cheese and for a collection of dairy produce, Mr. Jubal Webb, of Kensington, took the first prizes. Mr. Webb's stand was a most attractive one. On it could be seen not only the familiar cheddar (some weighing two cwt. each), the tasty Gruyere (up to two and a half cwt. each cheese), the well-known Canadian (as handsome looking as the big cheddars), Gorgonzola, double Gloucester, Wilts loaf cheese, Stiltons, etc. Mr. Webb's handling of Canadian cheese, it may be stated, dates from the time of the Indian and Colonial Exhibition, and he is now one of the leading representatives of Canadian dairy produce in the mother country.

CROWDED OUT.

Owing to the pressure of advertisements in this issue a number of articles and communications have been crowded out, but will appear next week.

RALLY OF THE TRADE

A general meeting of the Toronto retail grocery trade will be held in Richmond hall Monday evening, to consider the report of the committee appointed by the Association to devise the best means for fighting the wholesale grocers combination. All grocers, whether members of the Association or not, are invited to be present and take part in the discussion. A simple and feasible scheme has been agreed upon and will be submitted.

To Grocers!

There are three articles which the consuming public have decided are the best of their kind in the market, and it will pay every grocer to keep them in stock. They are

The "Horseshoe" brand of canned fruits and vegetables.
Packed by Bowlby Bros. & Co., of Waterford, Ont.

"Cairns" Home-made marmalade, jams and jellies.
Packed by Alexander Cairns, Paisley, Scotland.

The "Trident" brand of canned salmon.
Packed by Ed. Wadhams, Ladner's Landing, B.C.

Every package of the above brands guaranteed as to quality and weight.

BLAIKLOCK BROS, Agents,
17 Common St., MONTREAL.

AN ATTRACTIVE WINDOW.

Our representative was struck with the original window of Eb. Browne, the well known wine, liquor and grocery merchant of Ottawa. We must say that Mr. Browne carries one of the finest stocks of groceries, etc., to be had, and knows how to handle his customers to get them to revisit his store. He makes a special effort to push his teas and coffees, and it is on the latter that his window now shows to good effect. The coffee mill has been placed in the window and is run by water-power, the handle on the wheel being left on. Mr. Browne who, by the way is quite a dresser, has an elderly gentleman rigged up in a checked coat, dark pants and good old Irish falseface, working away on this handle, turning out Browne's choice coffee. It is needless to say that this life-sized automatic figure attracts and stops the passer-by. This has now been running about three weeks and still the people stop to see it.

Messrs. Hall and Ashbaugh, of Aylmer, who sold out to G. G. Street, Essex Centre, were in the city on Monday last.

Mr. W. C. Breckenridge, manager of the Norton Mfg. Co., Hamilton, was in Toronto, this week, on his way from the east. He says the lobster packers are now beginning to use his machine-made tins. They will soon all come to it.

DRUM TAPS.

Leaves from the Diary of a Commercial Traveller.

BY WM. H. MAHER.

CHAPTER VIII.

"We sell a great many goods to Heman & Co.," said the Buffalo drummer.

I pricked up my ears, but before I could say anything, supposing I should have cared to say anything, Mr. Clymer turned around to me with:

"I forget your name."

I told him.

"Let me introduce you to Mr. Fleming, of Buffalo. You may have heard of him, as he says he sells a good many goods to your house." Then, turning to Fleming he informed him that I was selling goods for Heman & Co.

Mr Fleming was equal to the occasion. Though he had told a lie, and knew it, he turned to me with an air of pleasure at making my acquaintance, and was good enough to say he was happy to meet me. I think if the incident had taken place when I had a little more experience on the road I would have said nothing to Mr. Fleming about his remark to Mr. Clymer, but I now felt as if it was my duty to fight for my house on every occasion.

"You are mistaken about selling goods to our house, sir," said I; "I have been the book-keeper, have had charge of all the bills and never heard of your house till to-day."

"I may be mistaken," said he, "and have mixed your house with some of the other houses there."

This was enough to get from him at that point, and in a few minutes he took his leave of Mr. Clymer, giving me a very cool but civil "good day."

"Well," said Clymer. "have you stocked the town with hardware?"

"I've done all I could."

"Whom did you sell?"

I told him.

"What did you sell the grocers?"

"Cutlery and woodenware."

"And you sold my Dutch friend, did you? He must be buying wildly, for Fleming said he sold him a big bill."

"I have good reason for knowing that Fleming did not sell him at all. I sat at the stove while he was there, and he did not make an entry in his order book," said I, with some warmth. "It was of a piece with his story about selling us." I was provoked.

"Well, hold your horses; when you know drummers as well as I do, you will know when a man is lying. I've known Fleming for some years, and I never take stock in anything he says."

"And you will buy of such a man?" I said, surprised.

"Yes; he represents a good house, and the men sell low. If I can make any money out of him, I buy of him; I would patronize the devil if he did five per cent. better than any saint would do."

"Well this is a revelation to me," I an-

Established 1860.

EBENEZER THOMPSON

New York Agency, 7 Pearl St.

COMMISSION MERCHANT AND IMPORTER OF

DRIED FRUITS, AMERICAN & FRENCH TINNED GOODS, ETC.

THOMPSON'S BUILDINGS, 48 to 52 THOMAS ST.

LIVERPOOL.

Direct correspondence solicited from Buyers of

CURRANTS in Barrels, Cases, ½, ¼ and ⅛ Cases, of Patras, Vostizza and Provincial growths.
RAISINS, Valencias, Sultanas, Elemes, Muscatelles, &c.
DATES, Persian, Bombay, &c., in Cases and Mats.
FIGS in Boxes, from 8 oz. to 14 lb. each and Bags, ½ cwt. each.
PRUNES, Bosnia, in Casks and Cases. French, in Cases and Boxes.
PLUMS, French, in Cases and Bottles.
ALMONDS, Tarragono and Ivica, also shelled in boxes
NUTS, Barcelona and Turkey Filberts, Brazils.
SARDINES, all grades, in 8 oz., 12 oz., 14 oz. and 18 oz. tins.

CONSIGNMENTS.

Direct correspondence is also solicited from sellers o

APPLES in Barrels, Cases or Boxes.
DRIED APPLES in Barrels, Cases or Boxes.

Canned Lobsters, Tomatoes, Apples, Corn, Etc.
BUTTER, LARD, EGGS, Etc.

The light fruit crop in England, France and Spain is likely to ensure good returns to consignors of Apples, and I can promise account sales and remittance of proceeds within seven days after arrival of shipments. Advances made if required. References to North and South Wales Bank, Liverpool, England, and the best mercantile houses since 1860.

The Badgerow-Falconer
Bonded Vinegar Manufacturing Company
Highest Medal Award Toronto Exhibition.
Telephone 1261 69 & 81 Jarvis St., Toronto.

ORDER A CASE OF
OCEAN WAVE BAKING POWDER
From your Wholesale Grocer.
Sells itself after one Trial. Prices Current.

G. H. Wedgwood & Co.
Manufacturers of
Grocers' Japanned and Enamelled Goods.
Owners of the most complete plant in the Dominion for
SHOW-CARD MOUNTING.
eow 79 Jarvis Street, Toronto.

GIBSON & GIBSON
COCOA & CHOCOLATE
MANUFACTURERS.
33 & 35 WELLINGTON ST. EAST
TORONTO.

COUGH DROPS.
Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." Stamped on each drop. Write
R. & T. WATSON, TORONTO,
for Prices, etc.
Mention THE GROCER.

STEEL, HAYTER & CO
IMPORTERS OF
INDIAN TEAS
Direct from their estates in Assam.
Assams, Kangras, Darjeelings and Indian Oolongs in stock.
PROPRIETORS OF THE WELL-KNOWN
"MONSOON" BRAND.
SAMPLES AND QUOTATIONS ON APPLICATION
11 & 13 Front St. E. Toronto.
Calcutta and London Firm: Octavius Steel & Co.
Telephone 2354.

ROSS'S ROYAL
BELFAST
GINGER ALE
IS THE
BEST IMPORTED

Ross's Royal Soda Water.
" " Seltzer Water.
FOR SALE BY
ALL FIRST-CLASS GROCERS.

EDWARD ADAMS & CO.
ESTABLISHED 1846.
Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,
Tobaccos, Wines and Spirits
95 & 97 Dundas St., London, Ont.

Geo. Robertson & Son.,
WHOLESALE GROCERS
Ontario Street,
KINGSTON, ONT.,
CANADA.



ELLIS & KEIGHLEY, Manufacturers, Toronto.

Filling a Want.

The rapid increase in all branches of Industry and Art in Canada has found its fit expression in

THE SABISTON LITHO. AND COLOR PRINTING ESTABLISHMENT

The management in organizing their business laid down as a principle that there was room for a really

First-class Establishment

that would produce work equal to the best imported, and have secured a corp of Artists in the various branches of their business that ensures that result.

They confidently solicit from Manufacturers, Merchants, Bankers, and others requiring first-class work an opportunity of showing samples and quoting prices.

SPECIALTIES:

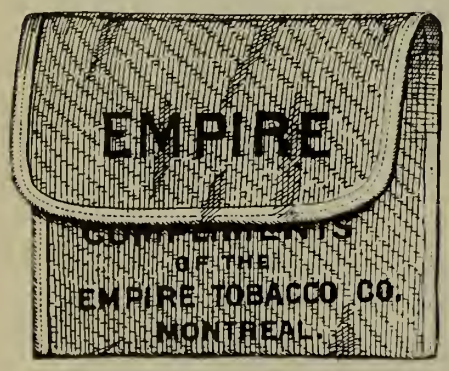
Show Cards, Hangers, Buildings, Birds Eye Views, Posters, Railroad, Steamship and Steamboat Work, Calendars, Canning Labels.
Special Designs in Circulars, Cigar Labels, Note and Letter Headings, Checks, Drafts and other Bank Work, &c., &c.

ADDRESS ALL ORDERS TO
The Sabiston Litho. and Pub. Co.,
(Gazette Building) MONTREAL.

RICHARD WHITE, President.
A. SABISTON, Managing Director.

EMPIRE TOBACCO COMPANY'S COLUMN.

If you want to have your customers receive a very nice Tobacco Co. pouch and your name as the seller of the best brand of chewing tobacco that is made in Canada, send to us for our "Empire Circular," It will interest you.



Order a sample caddy of Empire and we will send you a list to fill in with names of your customers, and will then mail a pouch to each of them and a letter telling them to call at your store and buy the tobacco.

This is a great and successful scheme. Try it.

Empire Tobacco Co., Montreal.

Please mention this paper.

sewered; "I supposed everything depended on the man."

"A good deal does depend on the man," said he ernestly; "dont let my words teach you anything else. Of two men with the same prices the best man gets the order invariably. Low prices will always sell, but no one house can sell under the market. I know some Eastern men that I always look up an order for; they are gentlemen, solid, business-like, and straightforward. If their prices aren't right I tell them so, and they come down. Then there is a conceited class like this young Fleming. I buy of them because their houses are A 1, and because they cut under in prices."

This lesson I treasured up.

"My idea," said I, "was to sell goods for just what they were; whenever I said anything was first quality it was warranted to be first quality; when a man wanted only one-quarter dozen to send just that amount, and to go through the country without style and without blowing. I've only been two days on the road, but I have made up my mind that I can sell goods and I'm going to stick at it."

After more chat of this sort I came down to business.

"You have looked through your stock," said I: "have you found yourself out of anything?"

"Yes, a few items. I'm going to give you a small order, and a very small one, but I don't need any goods now. If I can sort up with you fellows at anything like fair prices, I may do considerable with you."

I thanked him and took out my order-book.

"What do you get for 10 in a Rothery file?" he asked.

"One dollar and seventy-five cents."

"That's what mine cost in New York."

"You can't expect me to beat the New York jobbers?"

"Oh no; your price is all right; you may send me two dozen. Nine-inch and other sizes in same proportion, I suppose?"

I nodded.

"Send me a dozen each, 8, 9, and 12 inch. What do you ask for copper rivets?"

"Twenty-seven and a half cents."

"You are a little under New York there. Send me ten pounds of 1-inch."

I had been able to quote low on these articles because I had been able to draw out of the clerk what the goods on the shelf were marked, but after this I would be at a loss. The profit made on files and rivets was about 7½ per cent., but those were goods. the leading Eastern houses sold on a small margin. I determined to ask 10 per cent. on anything else he wanted, unless it was some little notions that ought to pay more. I adhered to this, and my prices suited him. He gave me an order amounting to $75, and about $15 of it was small brass and iron goods, upon which I made a good profit.

I had abundant reasons for being satisfied with my day's work, and I was satisfied. I sat with Mr. Clymer until nearly supper time and when we shook hands, I felt on my part as if he was an old acquaintance. I called on my German friend and had another glass of wine with him, and then I was ready for the evening train to Bremont. I had inquired about hotels, and selected the Kessler, going up from the depot in a 'bus. It was about 7:30 when I had registered, but I concluded I would look up the party whose name was on my book as having bought of us heretofore.

The store was but a short distance from the hotel, and I found Mr. Simpson in. It has been my fortune to meet a good many pleasant merchants in the years I was on the road, but I have never been received so cordially and kindly as Mr. Simpson met me that evening. I did not care to do more than beat around the bush at that hour, but I did my best to get under the crust that every man has against a stranger, and I saw signs that I was succeeding. The story I had for every one I told him—about my anxiety to do well that trip, because it was a trial trip, etc.—and when I got up to say good night I told him I should be around in the morning, and if there was anything at all that he wanted I hoped that he would give me a bite.

"Come in," said he; "there may be something in the want-book; but come in any way; make yourself at home."

I had a good room and bed that night; after copying off my orders and seeing that they would be mailed in time I went to bed and had a good night's rest, not waking till the gong sounded for breakfast.

My first call was on Mr. Simpson, whom I found full of business, but very cordial, and he gave me a chair and the morning paper, telling me to make myself at home. After a little he left a customer a moment to ask me if I had seen the last Iron Age. I had not. "There's a sketch there," said he, "that will interest you, as you are new on the road." He found the paper for me and then went back to his customer, while I devoted myself to the sketch, which was headed:

A SPLENDID TALKER.

"I've come across a man at last," said my partner, "that will suit you. He's been in the retail trade all his life and is a splendid talker. I believe he'd sell piles of goods on the C. H. & D. road."

"Who is he?" I asked.

"His name is Tom Bowers, brother of Ephriam Bowers up in Washington, and you know he's about as sharp as they make them."

We were talking of a man who had applied for a position as travelling salesman. For two or three months we had been on the look out for an experienced salesman, but none were to be had. It had finally been decided that we must break in a man, and from what my partner said I didn't see but what Bowers would be a good one to experiment with. Later in the day he came to see me, and I was pleased with his appearance.

He must have been about 40 years old, was dressed neatly, but wore nothing flashy, and had a pleasant face. There was no embarrassment in his manner when introduced to the proprietor, as there is usually with green hands; his air was one of cordial good will, and he was entirely at his ease. I think however, that he considered himself already engaged by my partner, and looked upon his visit to me as a mere matter of form.

"Nice day," said he; "you've got a splendid store here; best in town, ain't it? Beats any I've been in. You can hold your own with any of 'em now. Trade dull, I suppose? Is everywhere. Got a big stock of goods. How are prices? Pretty stiff ain't they? I always liked to sell hardware; paid big profits."

Thus far he had bounded from the time he began, and without giving me a chance to answer one of the many questions he asked, or to get in a remark of my own.

"My partner says you would like to go out on the road—"

"Yes" he broke in, "I met him up in the lodge last night and we had a little talk. I told him I'd like to go out for a trip and show you what I'm made of. I never took hold o

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO, ONT.

ARRIVING

Ex Steamer Batavia and Canadian Pacific Railway, 850 Half-chests fine new seasons' Congous, comprising some choice lines of "English Breakfast" Panyong and Moning Teas.

Also 300 cases, only shipment of the season "Clover Leaf" Salmon talls, expressly packed for the undersigned.

Sloan & Crowther

WHOLESALE GROCERS,

TORONTO.

SALT.

We are selling agents in Toronto for the Celebrated Diamond Crystal Salt. The best salt manufactured. Packed in

Barrels	100 x 3s.
"	60 x 5s.
"	35 x 8s.
"	28 x 10s.
"	20 x 14s.

28 and 56 lb bags.

H. P. ECKARDT & CO

Wholesale Grocers,

3 FRONT ST. EAST, TORONTO.

JAMES WATSON & CO.,
Established 1867.

A PICKLING POINTER

AS the pickling season is near at hand, we call the attention of Grocers to our Pickling Spice. Ask your Wholesale House for it—we keep it up to the Standard,—It is not reduced in flavor with low-priced spices to meet the demands for a cheap substitute.

James Watson & Co.,

Coffee and Spice Dealers.

J. F. EBY. HUGH BLAIN.

A Great Convenience.

Redpath's Bright Golden Syrup in 2 lb. tins. 50 tins in a case.

TRY A CASE.

EBY, BLAIN & CO.,

Wholesale Grocers,

FRONT AND SCOTT STS. TORONTO.

[*Established* 1780.]



"LA BELLE CHOCOLATIÈRE."

W. BAKER & CO.'S REGISTERED TRADE-MARK

No Chemicals are used in any of *Walter Baker & Co.'s Chocolate* and *Cocoa Preparations.*

These preparations have stood the test of public approval for *more than one hundred years*, and are the acknowledged standard of purity and excellence.

BALFOUR & CO.,

IMPORTERS OF TEAS

AND

Wholesale Grocers

HAMILTON.

SMITH & KEIGHLEY

WHOLESALE GROCERS.

The following new fruits are now in store:

Valencia and Sultana Raisins.

Currants in barrels, half barrels and cases.

FIGS.

ALL SIZE BOXES.

SMITH & KEIGHLEY,

9 Front St. E., Toronto

J. W. Lang & Co.

NEW VALENCIAS

NOW IN STOCK,

ex Circassian.

33 Front St. East,

TORONTO.

NEW BLACK BASKETS.

We have just received the first shipment of

"Crescent" Brand

EXTRA CHOICE PATRAS CURRANTS.

Specially packed for us.

Ask our Travellers or send for Samples and Prices.

PERKINS, INCE & Co.,

TORONTO.

WARREN BROS. & BOOMER,

IMPORTERS

AND

WHOLESALE GROCERS,

35 and 37 Front St. East,

TORONTO, ONT.

SUGARS, COFFEES AND TEAS SPECIALTIES.

THE

ST. LAWRENCE SUGAR REFINING CO'S

Granulated and Yellows

ARE PURE.

NO BLUEING

Material whatsoever is used in the manufacture of

OUR GRANULATED.

TUTTI-FRUTTI

Chewing Gum,

AND OTHER STAPLE BRANDS.

ADAMS & SONS,

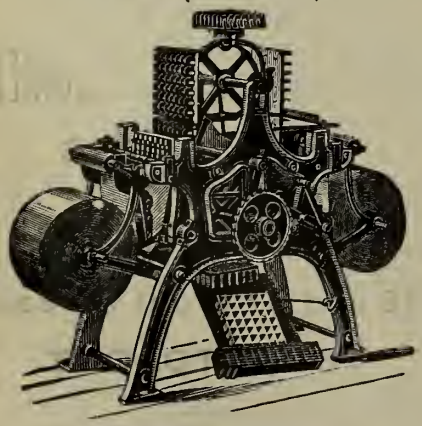
23 CHURCH ST., TORONTO, ONT.

Tutti-Frutti, Tampico, Black Jack, Sappota, Red Rose, Magic Trick, Taffy, Licorice, Caramel, Tulu, N. Y. Gum—100 and 200 pieces.

Send for descriptive circular containing description of goods, with elegant Lithographs, free. See our Price List, page 17.

Northumberland Paper and Egg Case Co

Sole Manufacturers of Machine Made Egg Case Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD, ONT.

MATCHES

MATCHES

1845 THE 1890

E. B. EDDY

MANUFACTURING COY'S

ARE THE BEST.

Long Established.

Unsurpassed.

FULL COUNT

Made well on Honor. Sell well on Merit.

FACTORIES AT HULL, CANADA.

On the Market ?

"SURPRISE" has been the leading and most popular soap on the Eastern market for years its success due entirely to its merits. We are now advertising extensively to make its merits known all over Canada. Do you keep it for your customers ? If not, send to us.

The St. Croix Soap Mf'g. Co.,

ST. STEPHEN, N.B.

anything yet but what I made it go, and I'd rather sell goods than eat. I don't know how it is, selling on the road, but I ain't going to back down very easy, you bet. I—"

I saw it wouldn't do to wait for him to finish his speech, if I expected to do any work that day, so I interrupted him with the question:

"How much of a line of hardware have you ever handled ?"

"Handled ? Ive handled it all; everything from a mowing machine down. But I can sell anything, I don't care what it is; just give me prices and let me go in; I ain't afraid of any of 'em."

Some men saying as much as that, would naturally have disgusted one, but it had no such effect on me now. His air was one of quiet assurance, as if he was simply claiming to be able to do what he had satisfied himself he could do. If I am selling an article of merchandise, I am expected to show up its merits in the very best light; if a man is selling his services, I don't know any good reason why he should not do as well by them as he does by a piece of merchandise.

I excused myself a moment, and went to see my partner.

"How do you like Bowers ?" he asked.

"He looks sold and intelligent," I said, "and as if he might sell goods, but he talks like a woman with two tongues."

"Yes, he's a good talker, and he's a good man. I've known him for years, and he's a first-rate fellow."

"Shall we give him a chance ?"

"Just as you think about that, but I'm in favor of it."

So I engaged Tom for six months, and he came to work the next day.

During the week he was in the store, posting up and making a price-book, it was natural that I should watch him closely. A better natured man could not have been found in the city; every body in the store, from the porter to the head clerk, ordered him about at their own sweet will, and he obeyed their commands with the utmost cheerfulness. But he was not displaying the "gumption" that was to have been expected of a man of his years.

One day I met him on the street, and he complained because he couldn't find any brass square circles for the head clerk. Another day I heard the boys send him for a half-dozen nickel plated wash-boards, and I heard the porter telling how Tom was out after leather oil-cans, not half an hour after he announced that no one had any nickel-plated wash-boards in the city.

Such innocence in a man is calculated to make one smile. but is not reassuring in one who is going to represent you in the country. If he will take a "square circle" and a "leather oil-can" on trust, what will he not believe ? But my partner, who was out in the store much more than I was, seemed to retain his confidence in Tom, and I tried to brace up my faith in him.

When the time came to send him out on a trip, I prepared a list of dealers on the route, and at each name made a minute, to show whether the party was a close buyer or not. Tom came back to the office for this book, and I proceeded to give him some general directions about selling goods, but it was impossible to say more than a dozen words when he stopped me.

In the best natured way in the world he explained that he understood just what to do, and just how to approach a country dealer, and he showed me that he had already estimated how many goods he would sell the first week out; he was not only going to sell every man we had ever sold, but he was going to draw in a great many that we had been unable to touch up to this time.

He made the trip, and there was nothing in the result to show whether he was a success or a failure. His sales were not large, but it is asking a great deal of a man that he shall introduce himself and sell largely the first trip out.

Much to my dissappointment, his second trip out was not equal to his first, and his profits did not begin to pay his railroad expenses.

When he came home I found him not in the least discouraged.

"Devilish dull down there," said he as glibly as only he could, "and I was mighty lucky to get a single bill. But I went for 'em," and he chuckled at the memory, "I went for 'em like all out doors. 'I don't go out of here till I get a little order," I said to 'em, and I brought it. I know 'em."

But what was the matter ? Times were good, dealers were buying, and the men on that route had been our best customers for years. It could't be prices, for Tom had been ordered to quote low; and such orders as he did get were taken at very low figures; the fault must be with him.

I dropped a line to a retailer on the route, a personal friend asking his honest opinion of our new salesman. In a few days I received the following reply :—

"My Dear Sir :—My honest opinion of Tom Bowers is that he is crazy. I have known him for years, and the older he gets the craizer he gets. I gave him a little order to get him out of the store; if I hadn't he'd have talked me blind. I need some goods and will be down in a few days."

I handed the letter to my partner and he digested it slowly. "Well," said he, "I had faith in Tom till this morning. But when I find a man of his age asking for brass hand-saws, I give him up."

"What do you mean ?" I asked.

"I mean that Bill told Tom to go and see if he could find some brass hand-saws, and he went without a word. I met him down in———'s store, and I thought I would die laughing. He was as solemn as an owl, and when I said that he could not find them anywhere, he turned back, but doesn't suspect now that Bill played a trick on him."

"Shall we let him go ?"

"Switzer is in town; let us see what he says about him. Tom was at his place last week, but didn't sell him anything."

In the course of the day I saw Mr. Switzer, and while selling him a bill I took occasion to inquire how he liked our new man.

"You mean dot grazy tic of a Bowers ?" he asked.

"I mean Tom Bowers, yes."

"He is grazy; dot fellow is as grazy as the tuyvil. He gooms into de shtore und dalks und dalks und dalks so fast I gant't hear myself dinks. My gootness ! vere does he get so much dalk ?"

"Did he try to sell you pretty hard ?" I asked.

"Dry ? Yah, he dried, but he shumped from one ding to anudder so fast I didn't got time to ordher. 'Let him alone,' says my poy, 'und de vill dalk himself oud;' but he gould dalk for all the time und never run oud. Dot fellow is grazy."

Somehow I felt sorry to tell Tom he was a failure, and put off the task as long as I could; but it had to be done, and I communicated the fact to him as gently as possible. And then he began to explain, and I never watched a machine with as much curiosity as I watched his tongue go for the next hour. He thought he hadn't had a fair

SELECTED VALENCIA
Raisins.

ESTABLISHED 1869.
STANWAY & BAYLEY.
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST, TORONTO.

Evaporated Apples

chance yet, and he attempted to explain why. But life was too short for it. I gave him an hour, and then I said I had an engagement. He followed me to the door; I couldn't shake him off there; then up the street until we met a brother merchant, against whom I had a little score, and I introduced Tom to him. I got away, but that merchant swears he owes me a grudge to this day, and all because poor Tom was such a splendid talker.

But we learned, most effectually, in our store, that something more than a glib tongue is needed by a man on the road.

I finished the sketch and wondered if there wasn't a lesson in it for me, but just then Mr. Simpson, was at leisure and demanded my attention.

"We want some screws,' said he, "how well can you do on them,

I had been turning over matters in my mind, and concluded, from the intelligence of Simpson, the large stock he carried, and the size of the town, that if I was to sell to him anything I must sell it down at the very bottom. Screws were jobbing at 75 and 5 off the list in New York; we were getting 70 off from small trade : I told Mr. Simpson I would sell him screws at 75 and 2½ off. "That is as well as you can do in New York," I said, "when you take into consideration the freight."

"The price was satisfactory," he said, and he proceeded to give me an order. He almost took my breath away. No such order had ever been filled in our store, since I had been in it. Those we usually received were for one or two gross of a size, but Simpson ordered by twenty and thirty gross ; I had made a strike.

The next article was table cutlery ; had we a certain number of Lamson & Goodnow's? Yes, I had it. What could I do on that?

I thought a minute. "Mr. Simpson, I'll make this arrangement with you on table cutlery ; we will sell it to you at 10 per cent above cost. We get an extra discount of at least 7½ per cent. more than you would get because of the quantities we can afford to buy, and I think you will find my price net you as low as if you ordered from the factory. And you can buy one-half gross of me or ten gross ; just as you please."

"Let us test it," said he ; "what does that knife cost you?"

I told him.

"You may send me a gross," said he ; "the figures are all right."

He gave me a few small items more and then said that was all. I began to tempt him to go outside his of book, but it was difficult. At last I remembered a currycomb in my valise, and persuaded him to come and look at my samples. The comb cost us 60 cents a dozen. No comb was selling for less than $1 a dozen at that time, and we were, to the small trade, getting $1.20 a dozen for it. I showed it to Mr. Simpson.

"We get $1.00 to $1.20 for this comb, Mr. Simpson, but we could sell it to you so that you could retail it at 10 cents." I saw that he was interested at once. "If you will give me a good order I will call them 75 cents."

"The comb will sell," said he ; "send me twenty dozen."

Then he picked out a few dozen better combs ; two or three half-dozens of horse brushes, and a few other items, paying me a good profit on all these. When he was through I thanked him cordially and sincerely. I think I made him understand that he had helped me and that I was grateful for it.

There were two more large houses in the city, but I could do nothing with either of them ; the buyers took my card, read it, laid it down, and said they wanted nothing. I could make no impression on them, and had to go away as empty as when I went in. Passing down the street I saw a jewelry shop with a nice assortment of cutlery in the window, and I went in to try my hand there. I persuaded the proprietor to go to the hotel and look at my samples and sold him a small bill—quarter dozens mostly—amounting to $30 in all. Then I traded him an old watch for a new one, paying him boot, and he looked as well pleased with his sale as I felt with mine.

I was intending to take the noon train on a short one-horse road, but I still had an hour to spare. On my way to chat with Simpson I passed a drug store, the sidewalk in front of it being covered with kegs of white lead. I was reminded that I had white lead to sell, too, and here was a good place to try my luck.

TO BE CONTINUED IN NEXT EDITION.

BY APPOINTMENT

To Her Majesty the Queen.

THORLEYS FOOD FOR CATTLE

FIRST PRIZES. FIRST PRIZES.

None genuine unless bearing the signature JOSEPH THORLEY.

—THE—

IMPERIAL PRODUCE CO'Y.,

OF TORONTO, LTD.,

69 Front East, Toronto, and London, Eng.

The I. P. Co. invite correspondence respecting Apples, Eggs, etc., etc. All consignments receive best possible attention, both in Toronto and the British markets where they have their own sale rooms.

" Freshest eggs are heaviest," says the Michigan Farmer, "and placed in water sink to the bottom at once; old eggs sink partly to the bottom; stale eggs float on top."

Mr. J Lawlor Woods, of the Morse Soap company, arrived in the city yesterday from the west. Mr. Woods is one of the best known travellers in Canada, and has hosts of friends between Newfoundland and Victoria.—Winnipeg Press

Toronto Markets

TORONTO, October 30, 1890.

GROCERIES.

The last week in October is usually a very quiet one for the grocery trade. It has been so this year. The demand for strictly autumn consumption has been weakly, losing the velocity it acquired at the close of harvest, till trade this week is quite dull. The languishing of the demand, however, has not affected the prices of any class of stock that is dependent solely on that demand. Canned goods are exceedingly firm, and sugar is very steady. In dried fruit there is no change.

CANNED GOODS.

The market is bare of salmon quotable below $1.30, and at that price a very limited quantity can be had. The top figure of last week's quotation is firm for small quantities, and $1.35 is about the lowest for lots of the best brands. The advance on the coast, and the advices based thereon rule prices here, and there is every indication that the present firm position of the market is assured. What strengthened the Toronto market was the appearance upon it of jobbers who refrained from buying of the packers at the outset of the season, believing that there would be an over-supply. One of these jobbers made a bid on a car lot of 2 1-2c. higher than retailers' lots were sold for a fortnight ago. Corn, peas, and tomatoes are very firm. A bid of $1.20 was made for a carload on Saturday, and its refusal is a sign that all lower figures are repealed, and that little stock can be got at that price. The day before a sale of 20,000 cases was made at $1.19.

Liverpool buyers are still picking up Columbia river flat canned salmon in New York in lots of 100 cases and over. A line has been taken at $1.80, and there are enquiries for more.

Sloan & Crowther report the arrival of the first car of Clover Leaf salmon in tall tins. They hold them at $1.55.

COFFEES.

The market is practically unchanged, prices being well maintained though there is little buying. Outside there has been an advance on Java coffee, but this market has not answered to it yet, and there may be a decline at point of production before many days. The coffee of Brazil is coming forward rapidly to the port of Santos. Rio receipts are as meagre as ever.

DRIED FRUIT.

The tendency of Valencia raisins to easier prices has been arrested and the market is seemingly on the verge of an upward movement. On Monday a Denia cable reported prices to have advanced 1s. on the market and the stock to be nearly exhausted. The demand here is fairly good. Freights have advanced ⅛c. per pound. Currents are firm at last week's quotations. A Triest cable on Friday reported cask prunes equal ½c. dearer, and cases ½c. with the market likely to go higher, as the demand is brisk and stocks light. At present prices casks are about 150 per cent. dearer than a year ago. Stocks of Malaga raisins continue to be light, and are going at last week's quotation.

NUTS.

The trade in nuts is low, and no revival is

MARKETS—Continued.

looked for till the next month is pretty near or quite to its close. Prices are the same as last week's quotations showed.

RICE AND SPICES.

In reviewing the situation of the domestic crop of the United States, the Savannah Times says: In the rice-producing sections India and Japan the crop has also been a failure, and for this reason the prices should be good, which will compensate in some degree for the losses sustained. The failure of the crop in Japan has amounted to almost a rice famine, and the grain is so scarce that the Covernment, fearing the effect of the speculative operations, has forbidden the exportation of it. Heretofore, despite the duty imposed, the Japan rice has come in close competition with the American product, and has frequently affected the market seriously. From this we will not suffer this year, however, and we should rejoice accordingly.

SUGAR.

The demand is languid, but prices do not suffer. Refiners refuse to shade granulated, despite the dullness of trade. Granulated is still 7c. for 15 barrels and greater quantities, and 7⅛c. for smaller quantities. Yellows run from 5¼ to 6½c. Raws are 5⅛ to 5¼c.

Willett & Gray, New York, in their weekly review of the sugar situation, say: Total stock in all principal countries, at latest uneven dates, is 326,500 tons, against 427,868 tons at same time last year. Raws have been neglected by buyers, and few sales reported. Holders wait with patience for a demand, which they think must come, for the small amount in stock, and hope for circumstances to enable them to obtain a slight advance from the anticipated necessities of refiners. In the meantime refined is decreasing in demand, except on occasional days, and meltings, it will be noted, are being reduced to correspond. The Brooklyn refinery is now added to the houses closed for the season, and other houses must be working but partially. The west are evidently getting ready for the Louisiana crop to be offered more freely. This crop will exceed last year's by perhaps 50,000 tons, which is an important matter for consideration in the price and demand for refined until free sugar reaches the market, which will not be until next April, although some leading papers are misleading their readers by saying that sugars are free now.

SYRUPS AND MOLASSES.

Syrups are in fairly strong request. They are unchanged at last week's quotations. Molasses are going up in outside markets and are firm here, but the question whether Boston operators on the Montreal market will sell their stock on this side of the line or not, leaves it doubtful whether prices will keep their present strength or not.

TEAS.

The demand is now moderate. Low grade Congons are offered at 12 to 15c. The scarcity of low grade Young Hysons and Japans is still a drawback to trade. Some low first Japans has sold lately at 23c. There is not much to report about Indian and Ceylon teas, the market remains much the same as last week. The Indian tea market in London has remained steady. The common grades have slightly declined in value, but the change has been principally confined to the more undesirable teas. The better kinds have quite maintained previous rates; indeed, in some instances, at the later public sales, a firmer tendency was noticeable. An arrangement has been made by the importers to limit the quantity of Indian tea to be offered weekly at public sales. If this is supported, the heavy fall in values that the market has been accustomed to at different periods in previous seasons may to some extent be averted. For the lower grades prices were slightly in favor of buyers, while Pekoes under 1s., which have been in full supply, are now selling nearly at a par with the lowest point last season. For the better descriptions, in some cases, improved rates have been paid, and the market generally closes firm. Although the supplies of Ceylon growths are as small as at any time during the last few weeks prices have on the whole been slightly easier, with the exception of fair leaf Pekoe Souchongs, which still sell at from 9¼d. to 9½d. This result is no doubt due to the larger supplies and declining rates of Indian teas, and a firmer feeling will probably supervene as soon as the market for the latter becomes more settled.

PETROLEUM.

Refiners are doing a very good business at firm prices. There is no change to note.

DRUGS AND CHEMICALS.

Trade is good now, buying being brisk at the end of the month to gain the advantage of dealing from the beginning of next month.

BUTTER AND CHEESE.

The demand for good butter is very strong now, and there is a better response to it than there has been for a considerable time. Cood dairy brings 14 to 16c., medium is 10 to 13c., large rolls, crocks and pails are 12½ to 14c., pound rolls are 17 to 19c., creamery rolls are 25c., and creamery tub is 21 to 22c.

Cheese is firm at 10½c. for best.

COUNTRY PRODUCE.

APPLES—Range all the way from $1.50 to $3.50. The supply is limited.

BEANS—Sell at $1.60 to $1.75, and a fair amount of buying is now done.

DRIED APPLES—Are about as scarce as any commodity now in commission men's or dealers' hands. Dealers are bidding 7 to 7½c., and are selling here at 7½ to 8½c.

EVAPORATED APPLES—Are still very firm.

Condensed Mince Meat.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Will not ferment in warm weather.

Sells at all seasons.



Although fruits are scarce and high, price same as last season, $13.50 per gross net.

Packed in ¼ and ½ gross cases.

Sole manufacturers for Canada.

J. H. WETHEY, - St. Catharines, Ont.

THE Is always on the LOOKOUT for LABOR-SAVING DEVISES, whereby the HOUSEWORK can be LESSENED. An article that saves LABOR, TIME and DIRT must be INVALUABLE in every HOUSE. Such an article is the NEW IMPROVED SILVER STAR STOVE POLISH. This Polish entirely SUPERCEDES all the OLD-FASHIONED DOME and OTHER leads just as the ELECTRIC LIGHT SUPERCEDES THE CANDLE & LAMP. By the use of the SILVER STAR STOVE POLISH more than HALF the TIME and LABOR is SAVED as it is all ready for use. Being a PASTE it does not SLOP or SPILL nor does it STAIN the HANDS. It can be USED on a HOT or COLD STOVE, and is altogether the MOST PERFECT STOVE POLISH of the Day. Be sure you get the SILVER STAR put up HANDSOMELY in 3 doz. hinged cases, each case containing show cards and advertising matter. This Polish will not dry up or eat the tins. For sale by all wholesale dealers and by

THRIFTY HOUSEWIFE.

F. F. DALLEY & CO., Hamilton, Canada, Proprietors.

JOHN T. M'BRIDE. **McBRIDE, HARRIS & CO.,** IRWIN HARRIS.

IMPORTERS OF FRUIT, AND COMMISSION MERCHANTS

134 McGill aud 1 to 21 College Streets,

MONTREAL.

Liberal advances made on consignments.

MARKETS—Continued.

Buyers are offering 12 to 13c. to evaporators, and are selling here at 13½ to 15c.

EGGS—Are scarce and high, going readily at 19 to 19½c.

GAME—Venison is 7c. per lb., partridges are 40 to 50c. a brace, and ducks are 30 to 40c. per brace.

HAY—Is in free receipt at $9 to $9.50 on track.

HIDES—Are weaker but so far are unchanged in quotation, cured being 7½ to 7¾c. No. 1 green 7c. and No. 2 green 6c.

HONEY—Is in reduced demand. The prices are yet ; 12½c. for good clear, 11c. for medium clear, 7 to 8c. for low grade clear, and 14 to 20c. for combs.

HOPS—Everything favors the belief that hops will stay as high at lowest as they are now. The price of the new crop is still steady at 30 to 40c.

OATS—Are coming forward slowly at 39 to 40c.

ONIONS—Are $1.75 to $1.90.

POTATOES—Are 48 to 50c. for good stock on track, and 40 to 45c. for ordinary. Out of store lots go at 60 to 65c.

POULTRY—Chickens are per pair 35 to 50c., ducks are 40 to 60c. Geese are per pound 6 to 6½c., turkeys 10 to 12c.

SKINS—Are 85 to 90c. for good sheep.

STRAW—Is $6 to $6.50 for good oat.

TALLOW—Is 5½c. for refined, and 2c. for rough.

WOOL—Is 20c. in fleeces.

FISH.

The market is now well stocked, but there is a lull in the demand. The abundance and cheapnest of poultry are now limiting the fish trade. Salmon trout is 6c., frozen B. C. salmon is 14 to 15c., lake herring is $2 per hundred, Lake Nippising pickerel is 5c., Lake Huron pickeral is 5 to 6c., and pike is 4c. In dried and smoked fish, finnan haddy is 7½c., Labrador herring, 6½c., cod (40-lb. boxes) 6½c., 1 lb. rolls 8½c., boneless fish 4½c., boneless cod 8½c., shore herring 5 to 5½., codfish (quintals) 5 to 5½c., Bigley herring 16c.

GREEN FRUIT.

The green fruit trade is recovering. Jamaica oranges are in very good demand at $7, and Floridas at $5. Malaga lemons, about the only class now in stock, are $6 per box, $7 per case, and $13 per chest. Sweet potatoes are $3.50 to $4 per barrel. Malaga grapes, also in now, are $6 to $6.50.

CRANBERRIES.

Local fruit is $7 to $7.50 per barrel, and Cape Cod berries are $11 per barrel.

PROVISIONS.

BACON—Long clear is 8 to 8¾c. Backs are 10½ to 11c. Bellies are 10½ to 11c. Rolls are 9½ to 10c.

DRESSED HOGS—Are worth $5.75 to $6.

HAMS—Are firm at 13c. for smoked, and 11c. for sweet pickled.

LARD—Is 9 to 9½c.

MESS PORK—Is $15.00 to $16.50.

SALT.

The demand for salt is usually strong at this season. The market then begins to feel the impulse which the slaughtering of hogs gives and maintains. Prices are unchanged in all but dairy salt, which quotes 5c. lower in wholesale quantities. The Toronto Salt Works reports the following sales : 3 cars bbls at $1.40. ; 2 cars sacks at 70c. ; 2 cars dairy at $1.20. Smaller quantities sell at $1.55 to $1.60 in bbls. ; 85 to 90c. in sacks, and 55 to 60c. in ¼ sacks. Labrador salt is scarce.

DRY GOODS.

Trade is very good just now. There is no feature which is the outgrowth of this week's trade. Prices are unchanged. Owing to the lowness of all Canadian manufactured goods there seems to be a brisker trade in these, buyers evidently believing that there is every probability that early orders catch the best prices.

MONTREAL

MONTREAL MARKETS.

OCT. 30, 1890.

GROCERIES.

The grocery market has developed very little change of a general nature during the past week, and it will be sufficient to state that a fairly general trade is passing. The meager sales of green fruits, etc., which take place this week is no doubt instrumental in keeping back buyers somewhat, but in a general way there has been a moderately fair movement.

SUGAR, SYRUPS AND MOLASSES.

There is no change to the general position of the sugar market which continues steady. Granulated is quoted at 6⅝c., and the refiners claim to be refusing offers for 200 and 500 barrel lots at 1-16 under this figure. No yellows are offering under 5⅛c., prices ranging from this figure up to 6⅛c. A fair healthy movement has been in progress during the week.

Syrups show no change, and continue to hold very firm at 3⅝ to 4⅜c.

Molasses is strong, as the indications now are that the lot held in bond, on American account, will be taken across the line. Not only this, but the same parties are now negotiating for the purchase of 300 puncheons more. We cannot quote therefore, but the 40c. idea that we have referred to previously is freely spoken of.

TEA AND COFFEE.

There is nothing doing in teas, the trade generally holding off for Major Bros. sale which takes place on Wednesday next, when a choice assortment will be offered.

RICE.

Rice is unchanged, the demand continuing fairly satisfactory and prices holding steady. We quote: Common $2.70; Japan $4.10 to $4.25; Patna $5.50.

CANNED GOODS.

There has been a fair jobbing business in canned goods during the week, the feature being strength in Tomatoes. The season was most unfavorable for tomato growing and the pack is small and dealers therefore are holding firmly. From $1.20 to $1.25 is freely quoted here and sales have been made at these figures while some expect further advances shortly.

FRUIT.

There has been but little doing in fruit during the past week, except that it be the speculative purchase of an entire lot of 28,000 boxes of raisins at holders figures. Outside of this, trade has been quiet, as most of the Escolono's lot which got in to-day was in two or three hands, and only amounted to about 38,000 boxes which made very little difference to the market. Further advices now places the Florence's lot at 80,000 boxes, but the bulk of this will be in two or three hands and we do not look for any great variation in present prices. Advices from Drina speak of 20s. f. o. b. which would mean stiff figures here, but it has not been confirmed. New York has quite recovered from the depression of a week ago and nothing could be laid down from there under 6 1-2c., so we

JAMES E. BAILLIE,

PRODUCE & COMMISSION MERCHANT,

66 Front St. East, Toronto.

ESTABLISHED 1874.

CONSIGNMENTS of butter, eggs, poultry, dried apples, etc., INVITED. Prompt returns made.

Always in stock—Long clear Bacon, Hams, Breakfast Bacon, Barrel Pork and Lard.

CORTICELLI

All STOREKEEPERS are

INTERESTED.

The Best Goods are what you want to give your Customers.

TRY CORTICELLI SILKS

Ask your Wholesale Merchant for them, if he does not keep CORTICELLI, write direct to

CORTICLLI SILK CO.,

ST. JOHNS, P. Q.

CORN BROOMS.

We offer the following special lines for strictly first-class trade, made of new season's corn. Handles striped and varnished.

30. "Ideal." 30.
25. "Royal." 25.
20. "Anchor." 20.
15. "Crown." 15.

You can make a good profit on these lines, please your customers and increase your trade.

We also show special new lines for fall trade in

Stove, Scrub and Shoe Brushes, Woodenware, Baskets, etc., etc.

SAMPLE ROOM : 80 York St.

Chas. Boeckh & Sons,

Manufacturers,

TORONTO, - ONT.

Munn's Pure Boneless

CODFISH

In pressed 2 lb. Bricks, packed in 5, 10, 20 and 40 lbs.

This fish is cut from the largest Newfoundland codfish, and the quality is unsurpassed.

APPLY EARLY.

STEWART MUNN & CO. - Montreal.

CREAMERY MEN AND MERCHANTS

Holding butter of good quality are requested to correspond with

T. W. CLARK,

Commission Merchant and Wholesale Dealer in Butter and Eggs.

Consignments solicited and business transacted for Ontario and other Eastern Canada Merchants.

VANCOUVER, B.C.

References : Bank of British Columbia, Bank of British North America.

W. RYAN

Produce and Commission Merchant,

72 FRONT ST. EAST, Toronto, Ont.

—DEALER IN—

Mess and Shortcut Pork ; Long, Clear Breakfast and Roll Bacon ; Hams ; Lard ; Dried and Evaporated Apples.

SPRUCE BUTTER TUBS, 50's, 30's, 20's.

Consignments of Eggs and other Produce Solicited. Egg Carriers supplied.

J. F. YOUNG & CO.

Successors to YOUNG, ANDREWS & Co.,

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

We solicit your consignments. We do not speculate on your produce, we sell to the best advantage for you. We handle everything that the country merchant requires to send from home to sell. Our warehouse is in the centre of the commission business. Our cellars are airy and cool. Send us a small trial lot.

J. F. YOUNG & CO.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

To Country Merchants and Dealers.

THE undersigned solicits consignments of Butter, Eggs, Poultry, Apples, Potatoes, Pork, Beef. Liberal advances made. Correspondence Solicited.

AARON CHILD,

Retail Grocer and Butcher,

1124 Queen St. West, Toronto.



HUCKINS SOUPS

Tomato, Mock Turtle,
Ox Tail, Green Turtle,
Pea, Julienne,
Beef, Vermicelli,
Chicken, Terrapin,
Macaroni, Consommé,
Okra or Gumbo,
Soup and Bouilli,
Mullagatawny.

RICH AND PERFECTLY SEASONED.

Require only to be heated, and are then ready to serve. | Prepared with great care from only the best materials. | Have enjoyed the highest reputation for more than 32 years.

TEST FREE

Send us 20 cents, to help pay express, and receive, prepaid, 2 sample cans of these Soups, your choice.

SOLD BY ALL LEADING GROCERS.

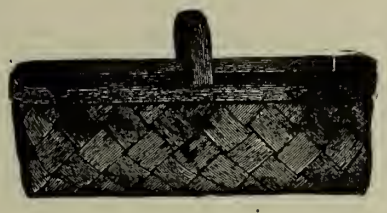
J. H. W. HUCKINS & CO.,
Sole Manufacturers, Boston, Mass.

LEONARD H. DOBBIN, MONTREAL. Sole Agent for Canada.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF





1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel luuch baskets
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

OAKVILLE, ONT.

LARD,

GUARANTEED PURE.

Long Clear
New Cured Meat.

Write for Quotations.

WM. DAVIES & CO.,

TORONTO.

The Cowan Cocoa & Chocolate Co. Limited

OF TORONTO,

Manufacturers of

Cocoas and Chocolates.

Hygienic, Iceland Moss, Cocoa Essence, Soluble, Queen's Dessert, Mexican, Sweet Caracas Vanilla, Royal Navy Chocolate, Creams, Coffees and Confectioners' Chocolates, Icing, and Powdered Sugars.

LEONARD H. DOBBIN, Agent, Montreal.

WOODENWARE



The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

Manufacturers of Pails, Tubs, Washboards, Clothes-pins, Candy Pails, Lard Pails, Syrup Pails, also impervious packages for Oil, Paints, Varnish, Pickles, etc. Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

Hams, Breakfast and Roll Bacon,

New curing, now ready.

For Choice full flavor goods send us a Sample order.

Jas. Park & Son,

Toronto, Ontario.

Established 1874.

W. H. SMITH,

Wholesale Produce

Commission Merchant

186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Produce. Consignments solicited. First-class reference

---

McLAREN'S

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a Point of Keeping it always in Stock.

MONTREAL MARKETS.—Continued.

quote prices firm and unchanged at 6 to 6 1-4c. Currants are stiff at 5¾ to 6½c., according to the size of the packages.

APPLES.

The apple market is firm and unchanged, further advices from England being of the same satisfactory character. Monday cables from Liverpool quoted sales of Baldwins, 25s. to 27s., greenings 22s., spys, culverts and russetts at 24s., and kings at 31s., which net quite long figures on spot. Operations in a local way are conducted cautiously and $4 is the extreme inside figure, while the range runs to $4.50.

CHEESE.

The market continues dull and we fail to find any activity. The English demand continues unresponsive as a general thing and with the exception of some little business on Bristol account there is nothing to note. This was at pretty low figures.

BUTTER.

This product occupies the same position as formerly and business continues to be mainly of a jobbing character. Choice Townships dairy in a jobbing way brings 15 to 20c. and selected late made creamery 20 to 22c., while western dairy is quoted at 14 to 14½c.

FLOUR AND GRAIN.

The general position of the grain market is unchanged. The cost of Manitoba wheat laid down here is still problematical ; but it would cost a pretty long figure here judging from prices now ruling in Manitoba. It is expected that our estimate of 175,000 bushels to arrive between now and the close of navigation will not be far out. There have been no transactions on spot and the only arrival up to date is 17,000 bushels on millers' account. Ontario wheat is scare and held higher at $1.06 for No. 1 hard delivered in Montreal. The only movement on spot of any importance is in peas which are meeting with some attention at quotations. There is nothing doing in corn, but holders are firm in their views and would not likely do business under our figures. The ocean freight market is steady, and space is pretty well taken up from now until the end of the season for local grain.

The flour market does not show much change, but there is a somewhat better demand with the advance of the fall. Low grade flours continue very scarce and prices generally are steady. Patent winter, $5.50 to $5.65 ; Patent spring, $6.30 ; Straight roller, $4.80 to $4.90 ; Extra, $4.50 to $4.66 ; Superfine, $4 to $4.25 ; Fine, $3.25 to $3.50; City strong bakers' $5.75 to $6 ; Strong bakers' $5.75 to $6.

PROVISIONS.

The provision market is strong at the moment, and dealers report a good jobbing demand for pork at quotations. Lard is also in good demand. Canadian short cut, per brl, $17.50 to $18; mess pork, western, per brl, $16.50 to $17 ; short cut, western, per brl, $17 to $17.50 ; hams, city cured, per lb., 12c to 12½c; hams, canvassed, per lb, 12½c to 13c ; lard, western, pails, per lb, 9 to 9¼c; lard, Canadian, in pails, 8¼c to 8½c ; lard, C. O. P., 10½c ; bacon, per lb, 9 to 10c ; lard, com., refined, per lb, 8 to 8½c.

EGGS.

The egg market is unchanged. A few small lots of fresh gathered eggs are coming forward and are moving freely at 18 to 19c., limed eggs being unchanged at 17 to 18c.

Mr. Wm. Baker, merchant, Ayr, suffered a very severe stroke of paralysis on Sunday, and now lies in a very critical condition, Mr. Baker is one of the oldest business men in the county.

Canadian White Enamel Sign Co.,
Sole Agents for Caesar Bros.
The Most Durable Sign Letter.
4 Adelaide St. W., Toronto.
☞A responsible agent wanted in every town and city.

T. G. Williamson & Co.,
COMMISSION MERCHANTS.
TEAS, COFFEES, FRUITS, SUGARS, ETC.
42 Front Street East,
TORONTO, ONT.

Bond or Free
Advances made on Surplus Stocks.
R. CARRIE,
27 Front St. E. Toronto.
eow

STORAGE

LOCKERBY BROS., WHOLESALE GROCERS, 75 ST. PETER STREET,
MONTREAL, P. Q.,
ARE OFFERING THIS WEEK
NEW MALAGA FRUITS SUCH AS
Valencias, off stock and layer. Figs, in 1, 8 and 12 lb. boxes. Imperial Dehesas.
Royal Dehesas. Imperial Clusters. Imperial Cabinets.
Extra Dessert Blue Baskets. Connoisseur Clusters. London Layers.
French Vegetables—In Tins. HIGHLAND Brand Canned Salmon.
B. C. Salmon Steaks in ½ brls. B. C. No. 1 Mess Salmon.

FRUITS—New Season's, Just arrived, boxes of best.
RAISINS—Finest Dehesa Layers, Black Basket Layers, (box and half boxes), Best London Layers, (boxes and half boxes), Fancy Cartoons Finest Dehesa Layers, Fancy Cartoons Desert Cluster Layers.
FIGS—Choice Eleme, 1, 8 and 14 lbs. Eleme Figs, "Lavant Beauties."
Arriving in a few days a full assortment of
BATGER'S JAMS AND JELLIES, Assorted.
TURNER, ROSE & CO., MONTREAL.

HUDON, HEBERT & CIE.,
WHOLESALE GROCERS
—AND—
WINE IMPORTERS,
NO TRAVELLERS ON THE ROAD.
304, 306 St. Paul St.
143, 145 Commissioners St. **MONTREAL.**

ESTABLISHED 1842.
L. CHAPUT, FILS & CIE.,
WHOLESALE GROCERS,
Nos. 2 and 4 De Bresoles Street,
MONTREAL,
SOLE AGENTS FOR
Greenbank's Concentrated Lye.

BAKING POWDER!

IMPORTANT TO THE TRADE.

PURITY, STRENGTH, FULL WEIGHT.



Put up in ¼, ½ and 1 lb. Tins. RETAIL PRICE 10, 15 and 25 cents.

MAKERS WILL ONLY SELL TO DEALERS WHO MAINTAIN PRICES NAMED.

"SUCCESS FROM THE START"

Fully equal in results to any High-priced Powder offered.

This Brand of Powder although on the market a short time only, is now demanded by all our regular trade. It's success has been so well assured as to compel extensive additions to our factory to meet growing demand. "Prices on application." "Mail orders solicited."

Diamond Baking Powder and Spice Mills,

W. H. GILLARD & Co., Proprietors, HAMILTON, ONT.



THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL.

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday s yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, MCGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

RICHARD TEW & CO.

IMPORTERS OF

Crockery, Glassware, China, Lamp Goods, Etc., Etc.,

10 FRONT ST. East,

(Adjoining Board of Trade Building.)

TORONTO.

Please examine our lines of fancy cups and saucers, vases, china cabarets, etc., specially selected for the Xmas trade. With our **ADAR** and **WENEN** glassware—an entirely new line to the Canadian market—we challenge competition. Our varied assortment of Opal Baskets is meeting with large demands. As the most attractive lines are continually running low, the Trade would do well to place their orders at once, and thus take advantage of our leading lines.



ONTARIO.

Amherstburg—Peck, J. O., dry goods and clothing, sold out to Labby & Co.; Twomey, M. B., groceries and liquors, sold out grocery department to W. J. Twomey.

Ayr—Teskey, W. E. (estate of) dry goods, stock sold.

Chatham—Morton, R. & Co., hardware, dissolved, succeeded by Morton & Adam.

Goodwood—Storry, Thos., general store, assigned to E. R. C. Clarkson, Toronto.

Hamilton—Batty, Peter (estate of) grocer, stock, etc., advertised to be sold by auction on 27th inst.; Howick, Wm., (estate of) grocer, stock, etc., advertised to be sold by auction on 27th inst.

London—Beattie, Thos. & Co., dry goods, Thos Beattie retires.

Mitchell—Kempthorn, W. & Co., boots and shoes, closing up business.

Newmarket—Mosley, John, baker, assigned to C. C. Robinson, Aurora.

Paris—Ingram, Jas., baker, closing up business.

Port Perry—Holiday, E. D., dry goods, assigned to J. W. Lawrence, Toronto.

Sault Ste Marie—Sinclair, H. F., (estate of) dry goods, gents' furnishings, etc., stock, etc. advertised for sale by tender.

Sebringville—Scarth, H. A., general store, closing up and removing to Griswold, Manitoba.

Thamesford—Brock, C., general store, succeeded by N. C. McCarthy.

Toronto—Ewart & Johnston, carriage makers and blacksmiths, dissolved; McKenzie & Hamilton, W., woollens, etc., assigned to E. R. C., Clarkson, Toronto; Robb, H. & Co., (co nom) (estate of) dry goods, stock sold.

Windsor—Dougall, F. J. (estate of) grocer, stock, etc. advertised to be sold by auction on 13th prox.; Windsor Brewing Co., (not incor) assigned to J. C. Iler, Sheriff Windsor.

West Lorne—McCallum, John, grocer, advertised business for sale.

MANITOBA AND NORTH-WEST TERRITORIES.

Calgary—Benskin, T. G. & Co., tobaccos, cigars, etc., T. G. Benskin deceased.

QUEBEC.

Montreal—Abbott & Co., Metropolitan rolling Mills, machine shop and nail factory destroyed by fire, insured; Desnoyers & Co., sash and door mfrs., dissolved; Dougall & Co., com. lamps and oil, dissolved, Fred. Lawton now registered proprietor; Levy, I., W., furs, stock partially destroyed by fire, insured; Martin & Rabeau, grocers, francis Martin admitted, style unchanged; Rolland & Frere, W., cabinet hardware, dissolved, G. H. L. Rolland now registered proprietor. Style unchanged.

NOVA SCOTIA.

Amherst—Layton, J. Frank, store, assigned; Moffat, J. & A. W., general store, dissolved; Ralston, B. W., grocer and baker, Ernest Black admitted partner. Style now Ralston & Black.

Halifax—American Steam Compressed Fish Co. (Ltd) plant, stock, etc., advertised for sale.

North Sydney—Archibald & Co., coal, shipping and com. Hon. Thos. D. Archibald of this firm deceased.

Truro—Cox, Wm., Smith, tanner, assigned; Downie, Geo., confectionery, deceased.

NEW BRUNSWICK.

College Bridge—Sonier, P. D. & E., general store, dissolved.

St. John—Masters, Chas., crockery, stock, etc., advertised for sale.

Woodstock—Baird, H. Paxton, drugs, burnt out.

NEWFOUNDLAND.

St. Johns—Fox, J. & Son, fish, oils, etc., assigned.

CHEESE.

FANCY FACTORY CHEESE, ONE YEAR OLD, white or colored, rich, perfect in flavor and condition, the best for choice family trade, single box 12c., in 10 box lots 11½c. A. Beattie & Co., St. Mary's. 49

BUSINESS CHANCE.

STORE TO LET AT RICHMOND HILL—IMmediate possession, best stand in village. Apply, if by letter, box 420, or personally to the undersigned same place. J. K. Falconbridge.

FOR SALE—GROCERY AND LIQUOR BUSIness, Wholesale and Retail; established over thirty years in the town of Peterborough. For particulars apply to R. H. Howard & Co., 51 Colbourne Street, Toronto, or Box 174 Peterborough. No. 44.

SITUATION WANTED.

AS BOOKKEEPER OR MANAGER OF STORE, first-class, thoroughly competent, 18 years' Canadian experience; aged 40; strictly temperate; first-class references. Box 112, Collingwood.

BY BOOKKEEPER—Double entry, competent to manage office or general store business, good salesman, 20 years' experience, first-class references, strictly temperate. 27 Davenport Road, Toronto. 45

DETECTIVE AGENCIES.

HOWIE'S DETECTIVE AGENCY, 86 WELLington St. West, Toronto, Ont., established 1886. Telephone 1309.

THE CELEBRATED "BARM" YEAST

Is superior in quality and strength to that of any other manufacture. Its well earned reputation, uniform quality and universal use, constitutes the Barm Yeast the standard of merit in this vast Dominion.

Manufactured by

THE BARM YEAST MAN'FG COMPANY,

35 Wellington St. East, Toronto.

TELEPHONE 1920.

W. BOULTER & SONS,

Picton, Ont.

PACKERS OF THE CELEBRATED

LION  BRAND

Canned Fruits and Vegetables.

Every can has a Lion on the Label. This label is a guarantee to the consumer that the quality is first-class. Ask your Grocer for the Lion Brand. Do not take any other.

Bay of Quinte Canning Factories.

Head Office, PICTON. Branch, DEMORESTVILLE.

Battle & Smyth, Thorold, Ont., Manufacturers of The Japanese Shoe Blacking.

ENOCH MORGAN'S SONS'



SAPOLIO

CLEANS WINDOWS, MARBLE, KNIVES.

POLISHES TIN-WARE, IRON, STEEL, &c.

EMIL POLIWKA & CO.,
36 Front St. E., TORONTO, O.
Dominion Agents. Correspondence Solicited.

DOMINION WHOLESALE GROCERS' GUILD.

SECRETARY'S OFFICE, Toronto, Nov. 1st, 1890.

Terms of Credit and Discounts.

All previous Agreements regulating Terms as to Credits and Cash Discounts are hereby cancelled, and the following are substituted as per Memo. of Agreement:

General groceries, 3 months' time with an allowance for cash payments at the rate of 12% per annum for unexpired time. Sugars, Syrups and Molasses, Canned Goods, Fish of all kinds, and Produce of all kinds, 30 days' time with an allowance for Cash payments at the rate of 12% per annum for unexpired time.

45 By Order, EDGAR A. WILLS, Secretary.

ORIENT MILLS,

Celebrated for the Cheapest and Purest Spices and Coffees, Extracts, Mustard, Baking Powder. All goods guaranteed to give Satisfaction.

Thompson, Bradshaw & Co.,
36 and 38 Lombard St, TORONTO.

T. KINNEAR & CO.

Wholesale Grocers, Importers of

TEAS, SUGARS, Etc.

JUST TO HAND:
New Figs, Patras and Vostizza Currants, Valencia Raisins.

SULTANA RAISINS ARRIVING.

47 Front St. East,
TORONTO, ONT.

STUART, HARVEY & Co.

Importers and

WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

HAMILTON, ONT.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Oct. 30, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

IMPERIAL—ONTARIO AND QUEBEC.



	Per doz.
Imperial 10c. cans	$0 90
" 4 oz. "	1 35
" 6 oz. "	1 85
" 8 oz. "	2 45
" 12 oz. "	3 70
" 16 oz. "	4 70
" 2½ lb. "	11 30
" 3 lb. "	13 50
" 4 lb. "	17 30
" 5 lb. "	21 50

Sold only in cans.

Cottam's Best, in 1 lb tins	3 00
Best in 5 oz. tins	1 10
Cottam's Choice, 1 lb tins	1 75
" " 5 oz tins	70
" loose	10
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb. tins	65
" " bulk, per lb	12

	Per doz.
Empire, 5 dozen 4 oz cans	$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" ½ " 5 lb cans	8 00
" bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases.	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60

BISCUITS.

	Per lb
Arrowroot	$0 11½
Abernethy	9
Ginger Nuts	11½
New York Fruit	14½
People's Mixed	10½
Pilot Family	6½
Snowflake	11½
Magard	15
Soda	6½
Soda, 1 lb packages	8
" 3 lb "	21
Sultana, thin	11½
Tea	11½
Wine	9½
Wine, sweet	9

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ¾ "	2 10
" ½ "	1 10
Spanish, No. 3	4 50
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jacquot's French, No. 2	3 00
" " " 3	4 50
" " " 4	8 00
" " " 5	10 00
" 1-gross Cabinets, asst,	7 50

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross..... $1 80

BARRINGER & BROWN.

(Thos. E. Clatworthy, Ag'nt, Toronto.)
Convex Black Lead packed in wood boxes containing 12 card boxes, per box 1 12

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & CO'S.

Parisian Square Blue, per lb..13 to 14c

BARRINGER & BROWN.

(Thos. E. Clatworthy, Ag'nt, Toronto.)
Azure square blue box, containing 8 1 lb. packets of 16 oz., squares, per 8 lb. box 0 89

BROOMS.

	Per doz.
Carpet....4 strings	2 90
X Parlor, 2 "	2 65
Louise 3 "	2 65
1 Gem 4 "	3 25
2 " 3 "	2 65
3 " 2 "	2 20
4 " 2 "	1 95
O Hurl... 4 "	2 65
" 3 "	2 35
2 " 3 "	2 05
3 " 3 "	1 70
OK " 2 "	1 35
Hvy Mill 4 "	3 70

CALVES' FEET GELATINE

G. P. SWINBOURNE & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)
Boxes of 4 dz. 6d., and 2 doz. 1s. pack $3 96

CANNED GOODS.

	Per doz	
Apples, 3's	$1 10	$1 20
" gallons	2 80	3 00
Blackberries, 2	2 00	2 10
Blueberries, 2	1 25	1 40
Beans, 2	0 95	1 10
Corn, 2's	1 10	1 25
" Epicure	1 45	1 50
Cherries, red pitted, 2's	2 25	2 40
Peas, 2's	1 20	1 35
" sifted select	....	1 35
Pears, Bartlett, 2's	2 00	2 25
Pineapple, Baltimore	2 40	2 50
" Bahama	2 90	3 00
Peaches, 2's	2 75	2 85
" 3's	3 75	3 85
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	2 00	2 10
Pumpkins, 3's	1 00	1 10
" gallons	3 00	3 25
Raspberries, 2's	2 45	2 50
Strawberries, choice 2's	2 40	2 50
Succotash, 2's	1 65	1 85
Tomatoes, 3's	1 20	1 25
Lobster, Clover Leaf	2 65	2 75
" Tall	2 00	2 20
Mackerel	1 40	1 50
Salmon, 1's	1 35	1 45
" white	1 10	1 25
Sardines Albert, ¼'s tins	11,	11½
" " ½'s "	15,	18
" Martiny, ¼'s "	10,	10½
" " ½'s "	18,	19
" Other brands,	9¾, 11,	16, 19
" P & C, ¼'s tins	23,	25
" " ½'s "	33,	36
" Amer, ¼'s "	6½,	8
" " ½'s "	9,	11

MARMALADE, JAMS AND JELLIES.

CAIRN'S.

(Blaiklock Bros., Montreal, Agents.)
Marmalade. Price, f.o.b. Montreal. dz.

"Home Made," glass 1 lb	$2.35
" White 1 lb	2.25
" " 2 "	4.15
" Stone 7 "	13.20
Scotch White 1 "	2.10



Jams.
Gooseberry
Strawberry
Black Currant.
Red Currant
Green Gage
Apricot
Raspberry
Damson
Plum
Red Currant and Raspberry

} assorted, 1 lb. white pots, 4 doz. per doz. $2.35.

Jellies. Red Currant, 1 lb. white. $2.75
Black Currant, 1 lb. white 2.75

DELHI CANNING CO.

Jams, assorted, 1's	2 35
Jellies, 1's	2 25

CANNED MEATS.

CLARK'S.

Comp. Corn Beef	1 lb	cans	$....	$1 60
" "	2	"	....	2 65
" "	4	"	5 00	5 15
" "	6	"	7 75	8 00
" "	14	"	18 60	19 20
Minced Collops,	2 lb	cans	.....	2 60
Roast Beef	1	"	....	1 60
"	2	"	.....	3 15
"	4	"	.....	5 85
"	6	"	.....	7 00
Par Ox Tongue,	2½	"	$7 25	7 50
Ox Tongue	2	"	....	4 50
Lunch Tongue	1	"	3 00	3 10
"	2	"	5 25	5 75
English Brawn.	2	"	2 50	2 60
Camb. Sausage.	1	"	....	2 50
" "	2	"	....	4 00
Soups, assorted.	1	"	....	1 35
" "	2	"	....	2 25
Soups & Boulli.	2	"	....	1 80
" "	6	"	....	4 50

Potted Chicken, Turkey, or Game, 6 oz cans	1 50
Potted Ham, Tongue or Beef, 6 oz cans	1 35
Devilled Tongue or Ham, ½ lb cans	1 35
Devilled Chicken or Turkey, ½ lb cans	2 25
Sandwich Ham or Tongue, ½ lb cans	1 50
Ham, Chicken and Tongue, ½ lb cans	1 50

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars,	$9 50
Ditto, 25 and 40 lb pails, per lb.	12½o

J. H. WETHEY'S—ST. CATHARINES.

Condensed, per gross, net	$13 50

CHEWING GUM.

ADAMS & SONS.

Tutti Frutti, 36 5c bars			$1 30
Sappota,	150	pieces	1 00
Sweet Fern,	230	"	0 85
Black Jack,	115	"	0 85
Red Rose,	115	"	0 85
Barley Malt,	115	"	0 85
Tampico,	115	"	0 85
Lemon Trumps,	115	"	0 85
Magic Trick,	115	"	0 85
Puzzle Gum (new)	115	"	0 85
Bolah " "	150	"	0 85
Taffy Licorice,	72	"	0 50
Caramel Tolu,	72	"	0 45
Adams' N.Y. Gum,	200	"	0 50

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs..	0 35
Premium, ¼'s..6 and 12 lbs...	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs .	0 24
Sticks, gross boxes, each...	1 00

ALWAYS ORDER **RECKITT'S BLUE.**

Prices Current. Continued—

Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs 30
" Pearl " " " 25
" London Pearl 12 & 18 " 22
" Rock " " 30
" Bulk, in bxs 18

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb	$0 30
Mott's Prepaired Cocoa	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa	40
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs	30
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	24
Mott's Vanilla Chocolate stick	22
Mott's Pure Confec. Chocolate	22c—35
Mott's Sweet Confec. Choc.	21c—28

J. W. COWAN & CO'S.

Cocoas—

Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼ lb in 12 lb boxes	35
London Pearl, " "	30
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence, per doz	1 40

Chocolates—

Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

Thos. E. Clatworthy, Ag'nt, Toronto.)

Schweitzer's Cocoatina, net cash ¼ lb. ½ lb.. per doz... 3 29 6 30

WALTER, BAKER & CO

Chocolate—

Premium No. Chocolate, in boxes, 12 and 25 lbs	....
Baker's Vauillia Chocolate, in boxes, 12 lbs	.....
Caraccas Sweet Chocolate, in boxes, 6 lbs., 12 boxes in a case.	.....
Vanillia Tablets, in boxes	.....
Spanish Tablets, 100 in each box, 12 boxes in a case	.....

German Sweet Chocolate—

Grocers' Style, in cases 12 boxes, 12 lbs	.....
Grocers' Style, in cases 24 boxes, 6 lbs	.....

Cocoa—

Pure Prepared in boxes, 12 lbs	.....
Cracked Cocoa, in boxes, 12 lbs., ½ lb. papers	.....
Cracked Cocoa, in bags, 10 lbs	....
Breakfast Cocoa—	
In boxes, 6 and 12 lbs., ½ lb. tins	.....
In boxes, 12 lbs., 1 lb. tins, decorated canisters	....
Broma—	
In boxes, 12 lbs., ½ lb. tins	.....

COFFEE.

GREEN

	c. per lb.
Mocha	32, 35
Old Government Java	30, 33
Rio	23, 26
Plantation Ceylon	29, 31
Porto Rico	23, 24
Guatamala	24, 26
Jamaica	23, 24
Maracaibo	24, 26

WHOLE ROASTED OR PURE GROUND.
ELLIS & KEIGHLEY'S.

	c. per lb
Java	33, 34
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	33
Our Own "	31
Laguayra "	29
Mocha and Java	32, 33
Java, Standard	33
" Old Government	30, 32
Arabian Mocha	36
Santos	28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs	30
Standard Imperial in sealed tins, 25 and 50 lbs	32
Standard Blend in sealed tins, 25 and 50 lbs	33
Ground, in tins, 5, 10, 15 and 25 lbs	20, 30
Say's Parisien, in ½ and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

SUTTON & CO.
(Thos. E. Clatworthy, Ag'nt, Toronto.)

Pure essence, Gorgona Anchovies, ½ pts. per doz 2 76

FLOUR AND MEAL.

	per bbl.	
Flour, Family	$4 75	4 80
" Manitoba Patent	6 30	6 40
" white wheat patent	5 65	5 75
" Strong bakers'	6 00	6 10
Oatmeal, standard, bbls	....	4 75
" granulated, "	....	4 75
" rolled "	5 00	5 25
Rolled Oats	....	4 85
Bran, per ton	.....	13 00
Shorts	....	16 00
Cornmeal	....	3 50
" Gold Dust	....	4 00
" Imperial	....	3 75

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz.	
Cases, No. 1, 2 oz tins	$2 75	$3 00
" No. 2, 4 oz tins	4 50	5 00
" No. 3, 8 oz tins	8 00	8 75
" No. 4, 1 lb tins	12 60	14 25
" No. 5, 2 lb tins	25 00	27 00

FRUITS.

FOREIGN.

	c. per lb.
Currants, Provincial, bbls	5¾, 6
" " ½ bbls	5¾, 6
" " cases	6¼
" Filiatras, bbls	5¾, 6¾
" " ½ bbls	6, 6¼
" " cases	6¼, 6½
" Patras, bbls	6⅝, 7
" " ½ bbls	7, 7⅛
" " cases	7⅛, 7⅜
" Vostizzas, cases	7, 7½
" " ½ cases	7½, 8
" 5-crown Excelsior (cases)	8¾, 9½
" ½ case	9 9½
Dates, Persian, boxes	5¾ 6
Figs, Elemes, 14 oz., per box	12
" 10 and 20 lb box	14
" Seven-Crown	20
Prunes, Bosnia, hhds	... ...
" " cases, new	.. ..
Plums, French, 55 to 65	... ...
" Bottles, 1's	22 23
" " 2's	37½ 40
" " 4's	70 75
" " 7's	1 00 1 10
Raisins, Valencia, off stalk,	6½ 6½
Selected	7½ 8
Layers	8½ 9
Raisins, Sultanas	14, 18
" Eleme	7½ 8
" London Layers	$3 00 3 25
" Black Baskets	4 00 4 25
Lemons, Malaga	6 00 13 00
Oranges, Sorrento	8 00 8 50
" Jamaicas	7 00 7 50
Sweet Potatoes	....
Bananas	....

DOMESTIC.

Apples, Dried, per lb	0 07½ 0 08½
do Evaporated	0 13 0 15

GLASSWARE.

TAYLOR, SCOTT & CO.

	c. per doz.
Lamp Chimneys, O	32
" " A	35
" " B	45
	per bbl
Fruit Jars, pts	13 00
" " qts	14 00
" " ½ gal	17 00

GRAIN.

Wheat, Fall, No. 2	$0 96	0 97
" Red Winter, No. 2	0 95	0 98
" Spring, No. 2	90	0 92
" Man. Hard, No. 1	....	1 15
" " No. 2	1 10	1 12
Oats, No. 2, per 34 lbs	39	40
Barley, No. 2, per 48 lbs	58	60
" No. 3, extra	53	55
" No. 3	50	51
Rye	64	65
Peas	60	62
Corn	....	65

HAY & STRAW.

Hay, Pressed, "on track	9 00	9 50
Straw Pressed, "	5 50	6 00

ISINGLASS.

G. P. SWINBOURNE & CO.
(Thos. E. Clatworthy, Ag'nt, Toronto.)

Boxes containing 3 doz 3d. pack. per box 3 58



LYE.

Gillett's powdered Lye (½ gr. in a case) per case $3 75

Elliott's 3 75

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts
Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars	22
" Fine, in 4 lb jars	70
" Ex. Sup., in bulk, per lb.	30
" Superior, in bulk, per lb	20
" Fine, " "	15

COLMAN'S AND KEEN'S

In 4 lb jars	75
In 1 lb jars	25
D. S. F., in tins, per lb	41
" in ½ lb tins	42
" in ¼ lb tins, per lb	44
D. F. in ½ lb tins, per lb	26
" ¼ " "	28

BARRINGER & BROWN.
(Thos. E. Clatworthy, Ag'nt, Toronto.)

Genuine, in 4, 1, ½, ¼ lb. and 2 oz. tins, per lb	0 34 0 47
Superfine genuine, full	0 30 0 43
Pure, per lb	0 23 0 36
D.S.F. "	0 34 0 47
D. S. "	0 30 0 43
F. "	0 23 0 36

NUTS.

	per lb.	
Almonds, Ivica	12½	14
" Tarragona	15	16
" Formigetta	13,	...
Almonds, Shelled Valencias	30,	33
" " Jordon.	50,	55
Brazil	...	...
Cocoanuts	5 50	6 00
Filberts, Sicily	...	11

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

LEONARD H. DOBBIN,

Commission Agent and Broker in Canned Goods.

EVAPORATED APPLES A SPECIALTY.

4 Hospital Street, MONTREAL.

TELEPHONE 2205.

JOHN A. MOIR

Offers to Wholesale Trade only the following special lines for July:

Lobsters, Mackerel, Salmon, Gaspe Fishing Co's large hod cured dry Gaspe Cod in 112 bundles, also specially prepared Codfish in cases. A trial order solicited.

Lakeport Canning Co. put up none but the choicest goods. Send for price lists before buying. Don't buy cheap and nasty goods. The best goods are the cheapest in the end.

Local Selling Agent for the Gaspe Fish Curing Co'y

41 St. Francois Xavier Sts.

QUEEN CITY BUSINESS COLLEGE,

Cor. KING and CHURCH Sts., Toronto,

Is the best and cheapest place to educate your sons and daughters. Thorough practical Business, Shorthand or English Education imparted in shortest possible time by our method of "Individual Instruction." Catalogue mailed free on application.

SAW YOUR

ADVERTISEMENT

IN THE

CANADIAN GROCER.

When writing to our advertisers please inclose the above



SOLUS. SOLE PRESERVER

Will preserve the soles of boots or shoes, and render them perfectly waterproof. One application to a pair of new shoes will double their wearing qualities.

Two-sized tins, 15 and 25 cents. Will cost you $1.20 and $2.00 per dozen.

We also manufacture the best line of Wigwam Slippers, and Lumberman's Oil Tanned foot wear in Canada

C. N. VROOM,

St. Stephens, N.B.

Prices current, continued—

Peanuts, roasted	17,	18
" green	13,	15
Walnuts, Grenoble	...	...
" Bordeaux	12,	13
" Naples, cases	...	...
" Marbots	...	13½

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO.

PICKLES.

John Bull, mixed, in bulk	$0 60
" Chow Pic'le, in b'lk	65
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 25
" " " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

SAUCES.

John Bull, kegs, per gal	$1 25
" ½ pt. bottles, per doz (according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " ½ pt, bottles, per doz	1 25
Niagara Tomato, kegs. per gal	1 25
" " Reputed pints	1 25
Terry's Candied Peels.	c. per peels
Lemon, 7 lb boxes	16
Orange, "	18
Citron, "	30

CROSSE & BLACKWELL'S.

Pickles, all kinds, pints, per doz	3 25

LEA & PERRIN'S.

	per doz.	
Worcester Sauce, ½ pts...	$3 60	$3 75
" " pints	6 25	6 50

SUTTON & CO.

(Thos. E. Clatworthy, Agent, Toronto)

Worchester Sauce, ½ pints, second quality, per doz	1 17
Worchester Sauce, ½ pints, third quality, per doz	0 96
The Victory Dinner Relish, per dozen	1 92
Bottled Pickles—Mixed, Piccalilli, Cabbage, Onions, per doz.	2 16

PRODUCE.

DAIRY.

	Per lb	
Butter, creamery, rolls	$0 23	$0 25
" " tub...	0 21	0 22
" dairy, tubs, choice	0 14	0 16
" " medium	0 10	0 13
Butter, pound rolls	0 17	0 19
" large rolls	0 12½	0 14
" store crocks	0 13	0 15
" store packed	0 05	0 08
Cheese	0 10	0 10½

COUNTRY.

Eggs, fresh, per doz	0 19	0 19½
Beans	1 65	1 80
Onions, per bbl	1 75	1 90
Potatoes, per bag on tr'k	0 40	0 50
Hops, 1889 crop	0 20	0 25
" 1890 "	0 30	0 40
Honey, extracted	0 07	0 12½
" section	0 14	0 20

PROVISIONS.

Bacon, long clear, p lb.	0 08½	0 08½
Pork, mess, p. bbl	15 00	16 50
Hams, smoked, per lb.	0 12½	0 13
" pickled	0 11	0 11½
Bellies	0 10	0 11
Rolls	0 09½	0 10
Backs	0 10	0 11
Lard, Canadian, per lb.	0 09	0 9½
Hogs	6 00	6 25
Tallow, refined, per lb.	0 05	0 05½
"rough, "		0 02

RICE, ETC.

	Per lb.
Rice, Aracan	3⅞, 4c
" Patna	4¾, 5
" Japan	... 5
" extra Burmah	3⅞, 4
Grand Duke	6, 6½
Sago	4¾, 5
Tapioca,	5⅞, 6¾

SPICES.

GROUND.

	Per lb.	
Pepper, black, pure	$0 20	$0 22
" fine to superior	12	18
" white, pure	32	35
" fine to choice	25	30
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	25	40
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURGH STARCH MFG. CO. MONTREAL.

BRITISH AMERICA STARCH CO. BRANTFORD.

	c. per lb.
No. 1 Laundry, 4 lb cartoons	5½c
Canada Laundry	4⅞
Silver Gloss, crates	6¾
Lily White, crates	6¾
Silver Gloss, 1 lb chromos	6¾
Lily White, 1 lb chromos	6¾
Satin, Starch 1 lb chromos	7¼
Brantford Gloss, 1 lb chromos	7¼
No 1 Laundry, barrels & halves	4½
No 1 Prepared Corn	7½
Canada Corn	6¾
Challenge Corn	6¾
Rice Starch, 1 lb	9
Cube, 1 lb	7½

KINGSFORDS OSWEGO STARCH.

Pure Starch—

40 1 lb boxes. 1 lb packages, new wrappers	7½
36 1 lb boxes. 12 3 lb paper boxes	7½
40 " 10 4 lb "	7½

Silver Gloss Starch—

40 1 lb boxes. 1 lb packages, new wrappers	9
40 1 lb boxes. Assorted ½ lbs and ¼ lbs	9¾
40 lb boxes. 10 4 lb paper boxes	9
6 lb boxes, with sliding covers (12 boxes in each crate)	9½

Oswego Corn Starch—for Puddings, Custards, etc.—

40 lb boxes, 1 lb packages	8
20 " "	8¼

SUGAR.

	c. per lb.
Granulated, 15 bbls or over	... 7
" less than 15 bbls	... 7⅛
Paris Lump, bbls	... 7⅞
" " ½ bbls	... 7¾
" " less than a bbl	... 7¾
Extra Ground, bbls	8⅛ 8¼
" " less than a bbl.	... 8¼
Powdered, bbls	7¼ 7⅝
" less than a bbl	... 7⅝
White refined	6⅜ 6½
Extra bright refined	6 6¼
Bright Yellow	5¾ 5⅞
Medium "	5⅛ 5⅜
Brown	5⅜ 5½
Raw Jamaica, in bags	5 5¼

SYRUPS AND MOLASSES.

SYRUPS.

	Per lb. bbls.	½ bbls
Redpath's "D"	3⅜c.	3½c
" "M"	3¾	3⅝
Redpath's "B"	3¾	4⅛
" "VB"	4	4⅛
" Extra	4¼	4⅜
" Ex. Sup	4⅜	4½
" XXX Sup.	4⅝	4¾
Corn Syrup	4⅜	4¾

MOLASSES.

	Per gal.
West India, in puncheons	36, 38c
" bbls	40, 42
" ½ bbls	42, 44
New Orleans, in bbls	90, 100
Porto Rico, hdds.	40, 45
" barrels	42, 47
" ½ barrels	44, 49

TEAS.

GREENS.

Gunpowder—	Per lb
Cases, extra firsts	42, 50c
Half chests, ordinary firsts	22, 38
Cases, sifted, extra firsts	42, 50
Cases, small leaf, firsts	35, 40
Young Hyson—Moyunes	
Half chests, ordinary firsts	22, 38
" " seconds	19, 20
" " common	19, 20

PING SUEYS.

Half chests, firsts	28, 32
" " seconds	20, 22
Half Boxes, firsts	28, 32
" " seconds	20, 22

JAPAN.

Half Chests—	
Choicest	38, 40
Choice	32, 36
Finest	28, 30
Fine	25, 27
Good medium	22, 24
Medium	19, 20
Good common	18, 19
Common	16, 17
Nagasaki, ½ chests Pekoe	20, 22
" " Oolong	17, 18
" " Gunpowder	18, 20
" " Siftings	8, 12½

CONGOUS.

Half chests, Kaisow, Moning	52, 55
Caddies and half chests	18, 50
Cadies, Paklingand newmakes	18, 50

OOLONG.

Half chests Formosa	34, 50
Caddies	36 55

ASSAMS.

Chests and half-chests Pekoe	22, 48



KNOX, MORGAN & CO.,

Wholesale Dry Goods Importers,

HAMILTON, - - - ONTARIO.

WE HAVE JUST PASSED INTO STOCK;

COLORED PLUSHES, all shades, 35c.
FAWN BEAVER MANTLING, $1.50.
BLACK VICUNA COATING.
BLACK WORSTED COATING.
BLUE BEAVER OVER-COATING.
COLORED MELTONS, assorted shades, 8c. and 10c.
VICTORIA LAWNS, all prices.
BLACK VELVETEENS, 25, 30 and 35c.

COLORED VELVETEENS, 25, 30 and 35c.
BLACK CASHMERES, three low lines.
LATEST STYLES NECKWARE, 4 cases.
BEEHIVE FINGERING.
BLACK VELVET RIBBONS.
BLACK CASHMERE HOSE.
PLAID DRESS GOODS, 13½ and 16c.
SILK HANDKERCHIEFS.

If required by you before Xmas trade, order early, and we will ship when instructed.

Prices current, continued—

SCENTED ORANGE PEKOE.

Boxes, Foochow and Canton	28, 60

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	62c
Ingots, rough and ready, 7's	59
Laurel, 3's	52
Brier, 7's	50
Index, 7's	45
Honeysuckle, 7's.	53
Napoleon, 8's.	49
Royal Arms, 12's	50
Victoria, 12's	48
Brunette and Lovely, 12's	45½
Prince of Wales, in caddies	46½
" in 75 lb boxes	46
Bright Smoking Plug Myrtle, T & B, 3's	55
Lily, 7's	48
Diamond Solace, 12's	45
Myrtle Cut Smoking, 1 lb tins	65
½ lb pg, 6 lb boxes	65
2 oz pg, 5 lb boxes	65

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdowne	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00

Cigarettes, all Tobacco—

Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C No. 1	4 00
Sweet Sixteen	3 50

CUT TOBACCOS.	per lb.
Puritan, ⅛ lb pkg., 5 lb. boxes	65
Old Chum, ⅛ lb pkg 5 lb box	65
Old Virgin., 1-10 lb pkg., 10 lb bxs	57
Gold Block, ¼ lb pkg, 5 lb boxes	65

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	78
Puritan, 1-10, 5 lb boxes	80
Athlete, per lb	1 10

MATCHLESS STOVE POLISH.

No. 1 ¼ gross in case, per gross.	$9 00
" 3½ " " "	4 80

SOAP.

Ivory Bar, per lb	½
Do. 2, 6-16 and 3 lb bars "	
Primrose, 5 lb bars, wax W "	
" 1 " " "	
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 13oz, 1, 2 and 3lb bars per lb	3½
Queen's Laundry, per bar	5½
Pride of Kitchen, per box	2 75

B. T. BABBITT'S SPECIALTIES.

B. T. Babbitt's Best Soap, p. bar	0 05
B. T. Babbitt's 1776 Soap Powder per box of 100 5½ oz. package	3 85
B. T. Babbitt's Lye, per box of 2 doz. large cans	1 80

TOILET SOAP.

TAYLOR, SCOTT & co.

		per doz.
Baby's Own,	½ doz boxes	$1 25
Our Boys,	½ " "	1 25
Sea Foam,	½ " "	75
London Bouquet,	½ " "	60
Oatmeal,	1 " "	85
"	½ " "	60
Paris Assorted,	½ " "	0 75
Albert Oatmeal bar, 2 doz. boxes		0 75
" White Castile bar, 2 doz. boxes		0 75
		per gro.
Fatherland,	¼ doz boxes	5 00

WASHING CRYSTAL.

Gillett's Washing Crystal, 1 gro in box, per box	$1 75

WOODENWARE.

	per doz
Pails, 2 hoop, clear No. 1	$1 70
" 3 " " "	1 90
Pails, 2 hoops, clear No. 2	$1 60
" 3 " " "	1 80
" 3 " painted "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
	per case.
Matches, Parlor	$1 75
" Telephone	3 65 3 75
" Telegraph	3 90 4 00
	per doz.
Mops and Handles, comb.	1 25
Butter tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60
Clothes Pins full count, per box	0 75

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	2 75
" round "	3 00
Handy dish	3 75
Water Closet Tanks	18 00

YEAST.

Barm yeast in boxes of 2 doz. 10c. and 2 doz. 5c. packages, per box	2 00
Royal Yeast Cakes, 3 doz 10c. packages in case, per case	$1 95
Royal Yeast Cakes, 3 doz 5c. packages in case, per case	1 00

OUR NATIONAL FOODS.

	pkg.	doz
Desiccated Wheat	4 lb.	$2 30
" Rolled Oats	4 "	2 25
Snow Flake Barley	4 "	2 40
Rolled Wheat Flakes	4 "	2 25
Buckwheat Flour, S. R	4 "	2 00
Prepared Pea Flour	2½ "	1 80
Baravena Milk Food	1 "	3 00
Patent Prepared Barley	1 "	1 80
Patent Prepared Groats	1 "	1 50
Beef and Barley Extracts	6 oz	2 25
Gluten Flour	4 oz	2 80

HARDWARE.

ZINC: Sheet net.	0 06½
IRON WIRE:	
Galv., annealed and oiled and bright 20 p.c. advance on list	
Barbed wire net.	0 00
Coil chain, 5-16 in. net	0 05½
" " ⅜ in. "	0 05
" " ¼ in. "	0 04½
Iron pipe, 50 per cent.	
Iron pipe, galvanized, 25 per cent.	
CUT NAILS, from Toronto:	
10 dy. to 60 dy.	2 65 0 00
8 dy. and 9 dy.	2 90 0 00
6 dy. and 7 dy.	3 15 0 00
4 dy. and 5 dy	3 40 0 00
3 dy. C.P.	3 75 0 00
3 dy A.P	4 25 0 00
HORSE NAILS:	
"C" 50 and 10 per cent. from list.	
HORSE SHOES:	
From Toronto, per keg	3 75 4 00
WINDOW GLASS:	
25 in and under	1 55 1 60
26 to 40	1 60 0 00
41 to 50	3 60 0 00
51 to 60	3 90 0 00
61 to 70	4 20 0 00
GUNPOWDER:	
Sporting FF "	4 75 0 00
" FFF "	5 00 0 00
Canada rifle "	7 25 0 00
Sporting FF., (in ½ lb. tins) per doz	2 40 0 00
ROPE: Manilla	0 14½ 0 16
Sisal	0 13 0 00
AXES:	
Peerless & Keen Cutter	7 50 0 00
Leader	7 25 0 00
Lance	7 75 0 00
Queen City	9 25 0 00
Honor Bright, all steel	11 00 0 00
SHOT: Canadian	0 03½ 0 00
HINGES: Heavy T and strap	05½ 00
" Screw, hook & strap.	03¾ 04½
TIN PLATES:	
1c. 4x20 coke, per box	4 50 4 75

PETROLEUM.

	Imp. gal
F. O. B. Toronto	
Canadian	$0 00 $0 17
Caroon Safety	0 18 0 18½
Canadian Water White	0 20 0 00
Amer'n Prime White	0 23 0 24
" Water White	0 25 0 00
Photogene	0 27 0 00

DRUGS AND CHEMICALS.

Alum lb	$0 02 $0 03
Blue Vitriol	0 06 0 07
Brimstone	0 02½ 0 03
Borax	0 13 0 14
Camphor	0 75 0 80
Carbolic Acid	0 50 0 55
Castor Oil	0 13 0 14
Cream Tartar	0 30 0 31
Epsom Salts	0 01½ 0 02½
Paris Green	0 18 0 22
Extract Logwood, bulk	0 13 0 14
" " boxes	0 15 0 17
Gentian	0 10 0 13
Glycerine, per lb	0 20 0 21
Hellebore	0 16 0 17
Iodine	5 00 5 50
Insect Powder	0 40 0 50
Salpetre	0 08½ 0 09
Soda Bicarb, per keg	2 40 2 50
Sal Soda	0 95 1 00
Madder	0 12½ ....

VINEGAR.

A. HAAZ & CO

XX, W.W	0 20
XXX, W.W	0 25
Honey Dew	0 28
Pickling	0 28
Malting	0 45

THE BADGEROW FALCONER VINEGAR CO

French Bordeau per gal.	0 34
Tarragona "	0 32
Triple "	0 30
Fruit Vinegar "	0 27
Pickling "	0 28
XXX "	0 25
Extra XX "	0 22
XX "	0 20
X "	0 16
Cider Vinegar	0 16 to 0 25
Honey Vinegar	0 25
Eng. Malt Vinegar	0 50 to 0 60
Bottled Malt Vinegar, qts.	2 00
Methylated Spirits	2 00 to 2 25

LIQUORS.

CANADIAN SPIRITS:

(Net Cash Prices.)	Imp. gal. In B'd.	D.P'd
Pure Spirits 65 O.P.	1 26	3 70
Pure Spirits 50 "	1 14	3 36
" " 25 U.P.	0 60	1 72
Family Proof Whiskey	0 66	1 86
Old Bourbon "	0 66	1 86
" Rye, 25 U.P. "	0 62	1 74
" Toddy 25 U.P. "	0 62	1 74
" Malt, 25 U.P "	0 62	1 74
Old Rye, 4 years old	0 85	2 04
" " 5 "	0 95	2 14
" " 6 "	1 05	2 24
" " 7 "	1 15	2 34
Rye Whiskey, 1883, qts.	5 00	8 00
" " " pts.	6 10	9 10
" " 1884, qts.	4 70	7 70
" " " pts.	5 80	8 80
" " 1885, qts.	4 45	7 45
" " " pts.	5 55	8 55
" " 1886, qts.	4 20	7 20
" " " pts.	5 30	8 30
" " 1887, qts.	3 90	6 90
" " " pts.	5 00	8 00

Under 5 bbls. or 100 cases glass, net cash; 5 to 10 bbls. 2½ per cent. off; 10 to 50 bbls., or 100 to 200 cases, 5 per cent. off; 50 bbls. and over, or 200 cases and over, 10 per cent. off.

JOS. PICKERING & SONS' SPECIALTIES

(Thos. E. Clatworthy, Ag'nt, Toronto.

Metal Polishing Pomade, according to size, per dozen	0 20 1 02
Needham's Polishing Paste according to size, per dozen	0 18 2 81
Furniture Polish, according to size, per dozen	0 20 2 85
Razor Paste, ½ doz. in box	1 02
" in single boxes	1 18
Plate Powder, per box	1 02
Knife Powder, in cannister, per dozen	1 03
Harness Blacking, in boxes, per dozen	1 27 2 20

J. B. McLEAN & Co., Printers and Publishers, 6 Wellington Street, West, Toronto.

THE PRIZE OFFERED BY THE

TORONTO GROCERS' ASSOCIATION

For the Best Grocer Waggon WAS AWARDED TO

EWART & JOHNSTON,

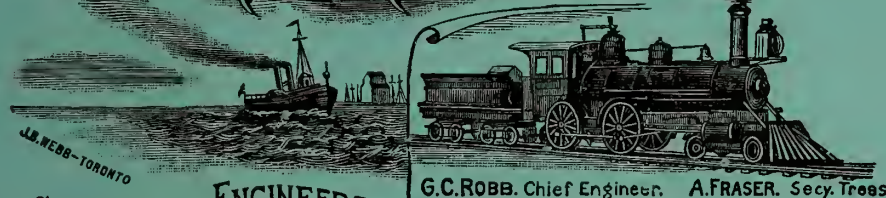
257 and 259 PARLIAMENT ST.

Manufacturers of Trade Waggons and Sleighs. Send for Catalogue
Grocers Delivery Waggons, etc.

SUBSCRIBED CAPITAL, $100,100. FULL GOVERNMENT DEPOSIT.

SIR ALEX. CAMPBELL, K.C.M.G. PRES.
(Lieut Govr. of Ontario)
JOHN L. BLAIKIE ESQ. VICE PRES.

THE BOILER INSPECTION and Insurance Company of Canada.



CONSULTING ENGINEERS.

G.C. ROBB. Chief Engineer. A. FRASER. Secy. Treas
HEAD OFFICE. 2 TORONTO ST.
TORONTO.

The prevention of Accident and attainment of Economy in use of Steam, our chief aims.

TRAVELLERS' GUIDE.

WM. PROUT. J. E. INSLEY, Manager.

LELAND HOTEL

Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.
Vancouver, B.C.
PROUT & INSLEY, Proprietors.

THE COLONIAL,

New Westminster, B.C.
Headquarters for Commercial Travellers. Fine Sample Rooms. First-class in every respect.
GEO. R. RAYMOND, Proprietor.

THE WINDSOR.

Regina, Assa.
First-class Family and Commercial Hotel.
Good sample rooms. Livery in connection.
MRS. DOIG, Proprietress.

THE SANITARIUM

BANFF, N.W.T.

Favorite Western Summer Resort. The best of accommodation for travellers.
R. G. BRETT, Medical Director. H. RANSFORD, Mgr.

Grand Pacific Hotel

KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores. provided for commercial men
CREEDEN & SMITH, Props

Queen's Hotel,

WINNIPEG, MAN.

First-class in every respect.

JAS. O'CONNOR, Prop. FRED. SPRADO, Mgr

LELAND HOUSE,

Graduated Prices. Recently furnished.
W. D. DOUGLAS & CO., Proprietors.
The finest hotel in the Northwest. Pure spring water. Corner Main and Albert Sts.,
City Hall Square, WINNIPEG, MAN.

The Clarendon Hotel,

Winnipeg, Man.

RUTLEY & McCAFFREY, Proprietors.

The Algoma House,

PORT ARTHUR, ONTARIO.

Beautifully situated, fine sample rooms. Special attention and accommodation for travelling men.
MERRILL & HODDER, Props.

PATERSON HOUSE,

OWEN SOUND, ONT.

One of the best appointed houses in Ontario, situated in the business centre of the town. All modern improvements. Headquarters for commercial men
A. DUNCAN, Prop

DESKS

OFFICE, LIBRARY, CHURCH AND SCHOOL

FURNITURE.

JOHN M. BLACKBURN & CO.,

41 COLBORNE ST., TORONTO.

TORONTO SALT WORKS,

128 Adelaide E., Toronto,

Sole City Agents for the "Canada Salt Association"

Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.
The "Acme" Table Salt (new process) will not get damp or hard.
Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt.

BAKER'S COLLECTING AND INQUIRY AGENCY,

Room 45, Yonge St. Arcade, Toronto, Ont.

Handles all Classes of Accounts. Seventy per cent. of all Claims reported last year were paid. Write for terms.
System Copyrighted February 13th, 1889.

FAC SIMILE OF THE LABEL OF



The Best Scouring and Cleaning Soap in the World.

For cleaning woodwork, pots, kettles, pans, floors, painted ceilings, windows, and everything in the cleansing of which a Scouring Soap can be used it has no Superior. It is a larger cake, lasts longer, does its work better, and is cheaper in every way than any other Scouring Soap. Cut this out, and ask your Jobber to send you a box of *Pride of the Kitchen*. It is worth trying.

KIRK L. PERRY, Agent,
TORONTO, CANADA

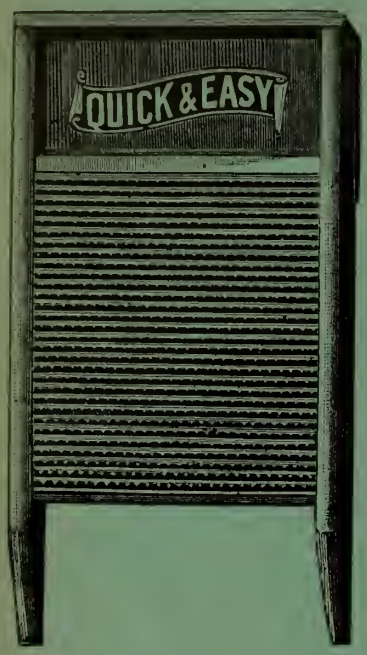
THE "QUICK AND EASY" WASHBOARD

(Patented.) Made by the

Brandon Manufacturing Co.,

of Toronto, (Limited.)

No. 3 Wellington W., - Toronto.



This board possesses the advantage of a double crimp, and only the best quality of wood and zinc are used in its manufacture.

All first-class grocers keep it.

E. P. Breckenridge, Toledo, Ohio, Pres
Edwin Norton, Chicago, Vice-Pres.
W. C. Breckenridge, Resident Manager

The Norton Manufacturing Co.,

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit Cans, Lard Pails, Paint Pails and Cans, Baking Powder Cans.

Capacity, fifty thousand fruit cans per day.

Sole Agents in Canada for

Norton Bros., "Solder Hemmed" Caps, and Grocers' sample goods, and Haskell's sample cases.

Cor. YORK AND QUEEN Sts.,

HAMILTON, - ONT.

C. RICHARDSON & CO.

MANUFACTURERS OF

The Celebrated Bull's Head Brand Pickles,

SAUCES, JAMS, JELLIES,

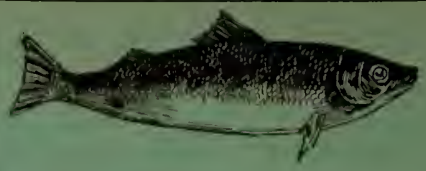
CANNED FRUITS AND VEGETABLES.

SPECIAL PRICES IN

CANNED TOMATOES.

EVAPORATED APPLES and MAPLE SYRUP

125 River St., Toronto.



Fraser River Salmon.

"ROYAL"

- AND -

"BRITANNIA"

Brands of canned salmon are the finest packed in British Columbia. The canneries being situated at the mouth of the Fraser River are in a position to pack their fish fresh from the boats.

BELL-IRVING & PATERSON,

AGENTS,

Vancouver and New Westminster, B.C.

C. G. Hobson & Co.,

COMMISSION MERCHANTS.

AGENTS FOR

Princess,

Diamond

and

Stanley

brands of canned salmon. We pay special attention to consignments placed in our charge.

C. G. HOBSON & Co.,

Vancouver, B.C.

SALMON

"Drysdale"

"Lynx"

and

"Red Star."

BRANDS

— OF —

British Columbia Salmon

Carefully prepared, full weight, and of best quality, every tin guaranteed.

All we ask is a trial.

WILLIAMS, BROWN & CO., San Francisco, Cal. } Sole Agents.

W. T. TASSIE, Toronto.

Agent for Ontario.

THE MAPLE LEAF brand of Canned Salmon is the best brand packed on the Pacific Coast. Great care is exercised in packing, and the best fish selected.

A. WATTS & CO.

- PARISIAN - BLUE!

Is Stronger and More Economical

THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

FOREIGN FRUITS

R. S. GALLAGHER,

FRUIT AND COMMISSION MERCHANT

TORONTO.

111 & 113 King St. E., 77 Colborne St.

Telephone 1617.

R. C. MURDOCH AND CO.,

Commission and Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

29 Church St., Toronto

TELEPHONE 806.

J. Cleghorn & Son

WHOLESALE

Fruit, Fish and Oyster Dealers,

94 Yonge Street,

TORONTO

COMMERCIAL TRAVELLERS!

Send 50c. and receive THE CANADIAN GROCER during the time

"DRUM TAPS"

— OR —

"Leaves from the Diary of a Commercial Traveller"

is being published. It is by Wm. H. Maher, author of "On the Road to Riches" and "A Man of Samples."

Every travelling man will want to compare the writer's experience with his own. Every man connected with the business world, be he clerk or merchant will desire to see how goods are sold and read a description of a week on the road that is neither colored nor exaggerated.

THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO

FINE GOODS, OUR SPECIALTY

MUNGO CIGARS, EXCEPTIONALLY FINE

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

FINE GOODS OUR SPECIALTY.

MADRE E' HIJO (7 SIZES).

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

VOL. IV. TORONTO AND MONTREAL, NOVEMBER 7, 1890. No. 45

Fac-Simile of Package.



Registered.

BENSON'S -:- -:-

CANADA PREPARED CORN

Superior to any Imported

CORN STARCH.

RELIABLE AND UNIFORM IN QUALITY.

☛ FOR SALE BY EVERY GROCER. ☚

H. A. NELSON & SONS

MANUFACTURERS AND Wholesale Dealers -IN- BROOMS AND WHISKS,

Brushes, Woodenware, Baskets, Cordage, Grocers' Sundries.

MONTREAL, · TORONTO.

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & Co HALIFAX, N.S. ESTABLISHED 1844

IS THE BEST.

ASK FOR

MOTT'S

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND

Largest Sale in Canada.

Taylor, Scott & Co.

TORONTO.

THE BEST



IS THE CHEAPEST.

Retail Price, 25c.

For sale by all first-class grocers

MONCO CIGARS, EXCEPTIONALLY FINE.

EL PADRE AND CABLE.

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES

ALWAYS ASK FOR THE
'John Bull' BRANDS.
Manufactured by
BRYANT, GIBSON & Co.



AGENCY FOR—
Ganong's Lily Chocolates,
Terry's English Bottled Confectionery,
Negree's French Crystallized Fruits.

A. HAAZ. C. DE CARTERET.
A. HAAZ & CO.,
Bonded Manufacturers of
Honey Dew, White Wine, Malt and Cider
VINEGARS.
74 Bagot Street, - Kingston, Ont.

Needham's "The Favorite." Polishing Paste.
USED BY HER MAJESTY'S SERVANTS
Gold Medals and Diplomas of Merit at all Exhibitions.
Dazzling Mirror Finish
Sold Everywhere in 5c, 10c, 15c, 20c & 25c Tins
The reputation of nearly a century as the most reliable preparation for Cleaning and Brilliantly Polishing BRASS, COPPER, TIN, BRITANNIA METAL, PLATINOID, etc.
Inventors and Sole Manufacturers, JOSEPH PICKERING & SONS, Sheffield. Pickering's Furniture Polish, Plate Powder, Knife Powder, Brunswick Black, Razor Paste, Metal Polishing Pomade (Red) Ye Olde Oak Furnishing Paste. T. E. CLATWORTHY, Sole Agt. in Canada, 34 Church St., Toronto.

Direct Orders and Orders for Enclosure receive our prompt attention.

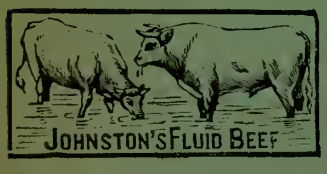


IT SAVES LABOR, TIME AND CLOTHING.
As the hands do not come in contact with the water, chapped, scalded and sore hands are avoided. The mop being wrung at arms length there is no stooping or straining of the back or shoulders. The hands are not soiled or disfigured by the wringing of a filthy, greasy cloth. As the clothing is not drenched or disfigured as in ordinary mopping no special preparation is required.

TARBOX BROS.,
"Truth Building," 73 Adelaide Street West, Toronto, and 28 Waterloo St., St. John, N. B.

EMBRO OATMEAL MILLS.
D. R. ROSS, - - EMBRO, ONT.
A CHOICE QUALITY OF
Roller, Standard and Granulated
Oatmeal
IN BARRELS, HALF BARRELS OR BAGS.
Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders.

DELHI CANNING CO
PACKERS OF
FRUITS, VEGETABLES, JAMS, JELLIES, CATSUPS and MEATS.
AWARDED
-FIRST PRIZE-
—: DOMINION CONVENTION OF FRUIT GROWERS :—
OTTAWA, FEB. 19, 20, 21, 1890.
☞ FRUITS IN GLASS A SPECIALTY. For sale by all Wholesale Grocers.



IS PRIME BEEF
in a concentrated and readily digestible form.
A Strength-giving Food,

For	For	For
Invalids and Convalescents.	Children of All Ages.	All who desire to improve their physical condition.

W. G. A. LAMBE & CO.,
Late WILLIAMSON & LAMBE.
STORAGE
54 & 56 Wellington St. E., Toronto.

DOES IT PAY TO ADVERTISE IN THE GROCER?
Here is what some advertisers say:

THE E. B. EDDY MF'G CO.,
HULL.
"We have now no doubt of the value of THE CANADIAN GROCER as an advertising agent."

KINGSFORD'S STARCH FACTORY,
OSWEGO.
After two year's trial write:
Another year's experience is an additional proof of the value of THE CANADIAN GROCER as an advertising medium.

ELLIS & KEIGHLEY,
Coffees, Spices, etc.,
TORONTO.
"Through its influence we have received liberal orders throughout Ontario and the distant Provinces."

BAY OF QUINTE CANNING CO.,
PICTON.
"Has been of great value to us as a means of reaching trade not only in Ontario but in Manitoba and British Columbia."

E. W. GILLETT,
Baking Powder and Chemicals,
CHICAGO AND TORONTO.
"We consider THE CANADIAN GROCER the best medium for reaching the trade in Canada.

THE CANADIAN GROCER & GENERAL STOREKEEPER.

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

J. B. McLEAN & CO., (Ltd.) PUBLISHERS.

115 ST. FRANCOIS XAVIER STREET, MONTREAL.

6 WELLINGTON STREET WEST, TORONTO.

Vol. IV. TORONTO AND MONTREAL, NOVEMBER 7, 1890. No. 45

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

TORONTO RETAIL GROCERS.

A special meeting of grocers, under the auspices of the Toronto Retail Grocers' Association, was held in Richmond Hall on Monday evening, for the purpose of devising means to break up the combine of the wholesale grocers. The President, Mr. Robt. Mills, occupied the chair, and among those present were Messrs. Clarke Wallace, M.P., J. Westren, Wm. Radcliffe, Wm. Smith, Jos. Goode, Henry Lindsay, David Bradshaw, I. Dallimore, F. S. Roberts, Wm. Mara, R. Donald, F. Johnson, Herbert Tolchard, A. White, J. F. Thackray, J. G. Gibson, H. W. McCulloch, H. Clarkson, Albert Shaw, W. Calhoun, A. F. Barker, A. G. Booth, David Black, Harry Hodgins, Robert Barron, Wm. Binnie, John Butcher, W. F. Britton, W. Parkhill, F. Britton, A. K. Williamson, A. E. Saunders, J. T. Morrish; and R. J. Flack

The Chairman, in opening the proceedings, said: Gentlemen, I may just remind you that the meeting is a special one, held under the auspices of the Retail Grocers' Association, and arising out of a resolution adopted at our last meeting, condemning the action of the Wholesale Grocers' Guild, and binding ourselves as merchants to do all in our power to break up that combine in the protection of our trade. At that meeting a committee was appointed to take the necessary steps to accomplish this object. That committee have met and were almost unanimous in their decision as to what ought to be done. They decided that we shall fight the Guild in this manner: That the retail grocers of Toronto shall decide upon some one wholesale house with which they shall deal, and by this means it is hoped to break up the combine which has proved so injurious to our trade. They feel that if we in Toronto adopt this course, our brother grocers would follow in the wake and deal with the house chosen by the association. The secretary will read the resolution for you, and it will then be for you to express your opinion on the advisability or otherwise of adopting the course suggested. I think it is most important that all present should express an opinion on the point. Anyone in favor of the report of the Committee, should let himself be heard from, and if the report be not approved by any gentlemen present, we will be happy to hear from him—to hear his grounds of objection and any suggestion he may have to make. By this means we will see what sympathy we have, and how best we can accomplish our object. I hope, however, that we will be calm and sincere in our deliberations and not advocate anything that we cannot carry out. At meetings of this kind men often, in the excitement or enthusiasm of the moment speak far ahead of their opinions. Let us not be rash in any of our opinions, but just say what we intend to do—what we can do—and make no threats. I may also express the hope that politics will not be introduced into our discussion to night. At one of our meetings, I remember, it was suggested that we should petition Parliament to have the duty removed off sugars. Now we should all know that this could not be done. The revenue in this Dominion from sugar is a very important one, and there is no probability of that duty being removed. I believe that our worst foe to-day is not the cutter in business but the hundreds and hundreds who have been brought into the grocery trade and know nothing what ever about the business. I don't believe that the men who do the large trade are the cutters, but it is the men who are brought into the trade by the combine—men who have small families to look after their little store and are not altogether depending on it for a living. Many of them are mechanics, working at their trades, but holding little grocery stores to supplement their income. These are the men who do the harm. Now gentlemen, we have a good deal to do, and I would suggest that we should make our speeches short, but as general as possible, and be prepared to take some action in the line indicated. In the past as grocers, in Toronto, we somewhat tied up our hands when we favored the combination in the matter of the granulated sugars, thinking it would be of benefit to us, and the guild, finding us so ready to treat with them in this matter, have by degrees strengthened their hands, until now they have almost every article we sell regulated by the combination price. If we let this thing go on, I tell you that what we are feeling now will be nothing to what we will have to experience from them in future. If we had not taken action in the matter within the past couple of weeks it is very probable that we would have the price of yellow sugar raised on us also. The action taken by us has prevented them from doing much that they would have done. If we do not take further action in the matter to night, you will find that our trade will be made so unprofitable and distasteful to us, that it won't be worth carrying on.

Mr. Thackray, secretary, read the minutes of last meeting, at which it was resolved that a committee of four be appointed to draw up for the consideration of this meeting an expression of the feeling of the Association upon the matter of combines as they now affect the grocery trade. The committee had submitted the following report, which had been unanimously adopted:—

Whereas:—Owing to the excess to which the combine system is at present being carried by the Dominion Wholesale Grocers' Guild; and, whereas, owing to information of further movements in that line, which are in reality an extortion felt severely by the retail trade; the result being a partial, if not total wiping out of the retailer's margin of profit and a hampering of our freedom as business men: We hereby pledge ourselves to substitute in every case possible, other goods for those at present under "combine" prices, as we feel it is in our power as caterers to the consumers to place upon the market any first-class article instead of the goods under the combine. We think combination prices are unjust to the consumer as well as the retailer, and knowing this fact, we now decide to op-

pose on every line possible, the action of the wholesale combine.

Be it also resolved—That we feel some action must be taken to procure our goods at first hand independent of the combine.

It had been further moved by Mr. Barron, seconded by Mr. Radcliffe, that a copy of this resolution be sent to the Secretary of the Dominion Wholesale Grocers' Guild, to each of the city papers, and to the different trade associations throughout the country.

A committee had been also appointed to devise means to accomplish the object in view, and their report, submittee at this meeting, was as follows:—

"Your committee suggest that in order to show their disapproval of the actions of the Wholesale Grocers' Guild, inasmuch as the prices on combination goods with all those houses are now the same, that the grocers of Toronto agree to place their trade exclusively with one of such houses, as may, on vote being taken, seem to have the preference of the retail trade."

He also read the following correspondence :—

"KINGSTON, Nov. 1, 1890.

"We await result of your meeting with interest. Kingston merchants are against combinations, and I think will support any measures against the same.

"Yours truly,

JOHN GILBERT."

"GUELPH, Nov. 1, 1890.

"DEAR SIR,—Our Association met on Tuesday evening last, but owing to small attendance the matter referred to was left over for further consideration to next meeting.

Yours truly,

W. LOCK, Sec."

"LONDON. Oct. 28, 1890.

DEAR SIR,—At a special meeting of the London Association of retail grocers your communication was read, when it was moved and seconded that the London Association act in conjunction with the T. R. G. A., and endorse their action relative to the combine of the Dominion Wholesale Grocers' Guild —Carried unanimously.

I remain yours respectfully,

JOHN B. SMITH, Sec."

Mr. Thackray explained that he had communicated with Hamilton and Peterboro', but that there was not time to hear from these places.

A lively discussion ensued on the report of the committee.

Mr. Mara said he would not be disposed to give the entire trade of Toronto, as suggested, to one house. It ought to be distributed between two or three houses, and the result aimed at would be more satisfactorily achieved. "My idea is," he added, "that this would be a better means of drawing them into focus. The remaining houses would not be pleased with such an arrangement, and would soon come to their senses. I do not think that one house would be enough to supply the trade.

Mr. Booth suggested that it was quite possible that the wholesale houses would boycott the retailers if such action were taken.

Mr. Gibson—I think perhaps we might have two houses. As far as the wholesale men are concerned they will do nothing for us unless they are compelled. They seem to run with the hare and bark with the hounds. I went around to see them, and they were so good with me that they would promise to do almost anything. They say they are inclined to leave the discount as it is, but they are all very anxious to get our support. I believe that four months is too long to allow for groceries, but thirty days is too short for sugar. If they made it 45 days for the one and three months for the other it would be reasonable enough. If a man is doing a credit trade he cannot very often pay up in one month, and if he has to let it run longer they charge him for it. With regard to diverting the trade to two or three houses, I don't think this arrangement would interfere much with any of us. If you confine it to one house, it may be a hardship on some men who are dealing with a house that that resolution should bind him not to deal with. I have done a great deal of business with J. W. Lang, and if I have to leave him perhaps I might not like it, but if he persists in remaining in the combine, and the meeting says he is not to get our trade, I will abide by the decision.

Mr. Donald said that although he was not regular in his attendance at the meetings, he, nevertheless, took a very active interest in the Retail Grocers' Association. He complimented the Secretary upon his efficiency and the Association upon its good work, but proceeded to say that he believed the present state of affairs to be the outcome of direct carelessness on the part of the big grocers of Toronto. The Guild which they were now endeavoring to crush, started with sugar, and had the support of the retail trade. They would not be opposed by any retail grocer in the matter of granulated sugar, because the profit on sugar was such that a mere fraction would make a material difference; but after settling the price of sugar, the Guild proceeded to settle the prices of everything else, until now they controlled the price in too many articles—tobacco, C & B pickles, blue, starch, nearly everything. When these encroachments were being made, the grocers spoke the matter over, but took no action, and now the question arose, "Where is this sort of thing going to end?" The wholesale men now undertook to tell them where they must buy and what they must buy, and the man who pays 100c. on the dollar, got no greater prieileges than he who only paid 20c. (Hear, hear.) Every grocer on looking over his accounts at the end of the month would find that there was one house which got more of his custom than another, and perhaps the most effectual way of dealing with the present grievance would be for each retailer to go to the man with whom he leaves most money, and just say to him, "I respect you. I get my goods from you, but from this day forward I won't leave you a cent of my money unless you get out of the Wholesale Guild." If this were done, the Guild would soon be split up.

Chairman—Don't you think that a combine in yellow sugar would be more injurious to us?

Mr. Donald conceded the point, but said that such a combine would be impossible. No sane man would go into it.

Mr. F. S. Roberts—They want to fix a minimum price on yellow sugar.

Mr. Gibson—They tried it.

Mr. White suggested that if the members of the Guild were consulted on the point—if they knew the feeling of the retail trade on the subject—the whole thing might be amicably settled.

Mr. Lindsay—They know our feeling on the point well. Did they not get a copy of that resolution passed at our meeting?

Secretary—Yes, but never acknowledged it. No doubt it will be thrown into the waste paper basket.

Chairman—They speak one way to one man and another way to another, but they appear to agree among themselves all the time.

Mr. Radcliffe—I went round and saw them but I did not find one man of them who said he wanted to belong to the Guild, but yet at their meetings they have a shot at us every time. I tell you, gentlemen, that you can't take too decisive action to-night. Things are going from bad to worse, and this is only the beginning of the end.

Mr. Mara moved that the report of the committee be altered so as to have three wholesale house available instead of one, as suggested.

Mr. Lindsay seconded the motion.

Mr. Radcliffe moved that the number be limited to two.

Mr. W. F. Britton seconded the amendment.

Before, however, the question was put, the Chairman suggested that Mr. Clarke Wallace should be heard—a suggestion which was unanimously adopted.

Mr. Clark Wallace, who was received with applause, thanked the meeting for giving him an opportunity of speaking on the question of combines, and said that it was very pleasing to him to see such unanimity on the point. The Retail Grocers' Association were evidently convinced that the combine was detrimental to their interest. His attention had been called to the danger and injustice of those combines through the action of a wholesale grocer, and it was in this way: A traveller came round to him and offered a line of the "combination" goods, and when he did not book the order he said "you might as well deal with us as with any one else, because we have combined on that, and we all charge the same price now." Combines are spreading. The coal combine here did the same thing—they agreed upon a price and maintained it. When the matter was brought before Parliament and a commission

appointed to enquire into it, it was found that the most objectionable of all the combines was that of the wholesale grocers. (Hear, hear). With regard to the action of the retail grocers of Toronto, the action they took with reference to the sugar combine did not bind them now, for at that time they did not anticipate the danger of their act. They were at perfect liberty to-day in the matter, and should not allow their agreement at that time to hamper them now. The question now was, what steps should be taken to rid themselves of this themost objectionable of all combines ? The undue selfishness of the wholesale grocers' induced them to use their power to grab everything for themselves, and having made so much money out of their operations, they now tell you, "Oh, we don't want to get into the combine, but you see we are forced into it," but the report of the commission clearly showed that these men were vying one with the other in their zeal to force up the prices, and bring everything under the control of their combine. (Hear, hear.) From the cradle to the grave people were handicapped by those combines—from Nestle's food in infancy to the coffin in which they were carried to their grave. (Laughter and applause.) The measure which passed the House of Commons was calculated to break down these combines, but when it reached the Senate—when the liquor lord, the coffin lord, the coal lord, the cotton lord, and the sugar lord (laughter)—had a hand in it, it was considerably altered, but not so seriously as to make it ineffective if duly enforced. These men practically said, "We won't join your Guild, but let you fix the prices and we'll stick up to them." He had a letter from Sir John Thompson, in reply to a query as to what steps should be taken with these combines, and the advice given was, "Apply to the Attorney General and have those who break the law put behind the bar." (Applause.) He would be sorry to see, for instance, his friend Mr. Ince behind the bar; but the time had come when every man who violated the law ought to be punished by the law. (Hear, hear.) The combine existed and operated, but those in it tried to keep within the law. They used to send round printed circulars every week, arranging the prices of sugar, but as such a course would now be illegal and such a document would be a nasty piece of evidence against them, they no longer send printed instructions, but pass them round by word of mouth, or by some other means. These gentlemen sit down and agree that they would make five or six per cent. out of sugar, but the retailer can't do anything like that; if he made his own money out of it he was satisfied. But the gentlemen in the combine make their six per cent., and that 365 times in the year. One house alone had made $6,000 in the year on this per centage charged the retail trade. Now, three means had been suggested of getting rid of those combines. One was to give a preference to articles not in the combination—to substitute other goods for those. But Mr. Starch had entered the combine (Laughter). The second proposition was to buy first hand; and the third to deal exclusively with two or three houses. "Take care," said Mr. Wallace, "that in your zeal to break down these combines, you don't get breaking the law yourselves. This may be an illegal boycott." Then as to dealing exclusively with one or two houses, this might be difficult for some of the retail men to do. They might, for instance, be running a line of credit with a particular house, and this particular house might not be one of those selected. But apart from this consideration, he scarcely thought the plan practicable. What he asked, was to prevent these wholesale men putting their heads together and arranging to supply the two houses selected, and share in the profits of their goods just as at present. With all their cunning, and all the wealth at their back, they would be able to frustrate the action of the retailers in such a case. The proposition to get the goods first hand appeared to him to be the most practicable. Why should it not succeed? Why not form a wholesale company among themselves. It had been suggested to them that the grangers tried this experiment and it failed. Of course it did, because the grangers did not understand the business. But grocers understood their business well, and not a set of men were better qualified for the successful carrying out of such an undertaking. A hundred men doing a business of say $10,000 a year would be a nice guarantee of success were such a plan adopted. It could be marked out cheaply too, and the trade would reap the advantage. The wholesale houses had each, perhaps, half a dozen travellers on the road, averaging about $2500 a year each. All this would be saved if the retail grocers took the matter in their own hands. There was yet another way of breaking up the combine. If it can be shown that the combine is illegal, let those who are in it be prosecuted and punished under the provisions of the Combines Act.

Mr. Mara asked how they were to get their sugars if the sugar combine refused to supply them ?

Mr. Wallace did not anticipate much trouble on this point, believing that if Redpath of Montreal was given an order for one hundred casks of sugar and the order was accompanied by a cheque, the sugar would be supplied. He knew an instance in which the combine was not adhered to, a reduction of 1½c. being made in favor of a man who refused to pay the price quoted. He had spoken to Montreal and Ottawa merchants on the point, and all were in favor of joining in an effort to break up the Wholesale Guild. A great deal depended on Toronto, and from the unanimity displayed at that meeting, he was convinced that the retail grocers of this city were determined to break up the Guild. One article after another was brought into the combine until the retail grocer was becoming a hewer of wood and a drawer of water to the wholesale men. (Applause).

On the motion of Mr. Mara a vote of thanks was tendered to Mr. Wallace.

The Chairman explained that in deciding to confine their dealings to one or two houses, if such a decision was arrived at, it would be no cast iron rule to which a man would have to subscribe his name. It would be a matter of honor among traders to give their business to the house or houses selected. In this sense he did not think their action could be construed into an illegal boycott.

Mr. Britton—The object in selecting two or three houses and giving all our trade to them, although these houses are in the combine, is that by so doing the others will see that it does not pay to be in it, and they will come out.

Mr. Western—In case this resolution is passed, how will people deal who are bound to certain houses?

Mr. Williamson—Or what object will be gained by dealing with two houses, both of them in the combine?

Mr. Mara—It will make the others tired of it and they'll come out. If we select but one house such an arrangement between the wholesale men as Mr. Wallace suggested might be carried out, but when we have two or three houses it would be impossible. If three houses here were getting the benefit of all the trade, you would have the others out of the Guild in a week.

Mr. White did not see that there was any great advantage to be gained by kicking against the combine. If they put up prices, the retail grocer would have to raise them in proportion, and if prices went down, the grocer would also lower. "There is a feeling," he added, "among the small men in the trade that the large dealers are just trying to crush us out."

The chairman said there was no such intention.

Mr. Donald suggested that each dealer should go to the house with which he trades and say, "I won't buy another cent's worth

To Grocers !

There are three articles which the consuming public have decided are the best of their kind in the market, and it will pay every grocer to keep them in stock. They are

The "Horseshoe" brand of canned fruits and vegetables.
Packed by Bowlby Bros. & Co., of Waterford, Ont.

"Cairns" Home-made marmalade, jams and jellies.
Packed by Alexander Cairns, Paisley, Scotland.

The "Trident" brand of canned salmon.
Packed by Ed. Wadhams, Ladner's Landing, B.C.

Every package of the above brands guaranteed as to quality and weight.

BLAIKLOCK BROS, Agents,
17 Common St., MONTREAL.

from you unless you get out of this combine." If this were done there would not be one of them in the combine in a month—they could not afford to be in it.

Mr. Butcher suggested that legal advice should be taken as to the course it was proposed to pursue. If this boycott could be considered as an offense against the Act, then they should not pursue it; but if the course was legal it would be well to send a man to Montreal, Hamilton, and other cities to get the support of the trade in these places.

After some further discussion a vote was taken when a decision was arrived at to adopt the committees report, amended so as to confine the trade as far as possible to two wholesale houses, instead of one as suggested. Eighteen voted in favor of this; four for giving trade to three houses and four for confining the trade to one house.

The following committee was appointed to bring the action of the association under the notice of the Wholesale Grocers' Guild, also to take legal advice as to the legality of the action proposed to be taken, and whether the members of the Guild are open to prosecution under the Combines Act:—Messrs. Donald, Radcliffe, Barron, Mills, Butcher, Gibson, Hodgins and Mara.

The meeting adjourned until Monday evening next, by which time the committee will have their report ready.

THE GROCER GUILD.

Editor CANADIAN GROCER:

Dear Sir,—In your issue of 26th September, you preface your report of the proceedings of the Dominion Grocers' Guild, at their last meeting in Quebec, by characterizing the resolutions carried as material improvements which have been inaugurated, and in view of the fact that the larger number of retailers in Ontario regard those of the resolutions as affect themselves as the reverse of material improvements, I would ask how it is that a journal which is professedly published in the interest of the retailer is so much out of touch with its clients on matters which are admittedly of such vital importance. I do not wish to impute motives or make unpleasant suggestions, but prefer to wait for explanations, and will, with your permission, point to the results which will accrue to the retailer from the carrying into effect of the so-called material improvements. Take the changes in length of credits and discounts. To the man who has usually taken his full time, it means that he is obliged to pay a month sooner, or as time is money he pays one per cent. more for his goods according to the value placed on that amount of time by the Guild in calculating discounts. The retailer who pays for his goods in thirty days, taking his discounts, will now receive two per cent. instead of two and a-half on general groceries as recently or three per cent. as formerly. Then as to making a minimum price for yellow sugars, the retailer is at once deprived of the benefit heretofore enjoyed of competition in an article which usually has a larger aggregate turnover than any other article he sells. Therefore, I submit in each of the cases I present there is a direct loss to the retailer and a corresponding gain to the members of the Guild, and will be no doubt appreciated by them as very material improvements, but which will be regarded by the retailers as little less than systematized extortion, and I venture to predict that the retail trade generally will resent this altogether one-sided arrangement in which the party of the first part is the only party in it. The Guild by agreements or combinations with manufacturers practically limit the profits of the retailer on combination goods to the very narrowest margin possible; or, in other words, raise the price of such goods, over cost of production, to the very last notch and whack up with the manufacturer, as witness the ever increasing list of combination goods and the way they are pushed in preference to lines not included in such list. Also please note the divide on starch the other day, the effect of which will be to take half a cent per pound from the profits of the retailer.

These few comments I have offered are made from the standpoint of the retailer of course, but I have endeavored not to lose sight of the legitimate objects for which the Guild was formed, and the perfect right of the wholesalers to combine to achieve what is reasonable and just if he can do so to better advantage by uniting than individually, but a right conception of what is just and reasonable is the rock on which they are going to founder. I do not think the various Guilds in Ontario are wholly ignorant of the necessities of the retail trade or that the pilgrims to Quebec expect to revolutionize the grocery trade of the Dominion, but it does look as if they were temporarily afflicted with the disease known as big head, and fancied anything legitimate that placed money in the pockets of themselves. Yours, etc.,

Florence, Oct. 24, 1890 WALTER DREW.

[Mr. Drew simply wishes to know if THE CANADIAN GROCER is the official organ of the Dominion wholesale grocers Guild? Our answer is that it is not and never has been. Canvassers of rival papers have used this argument for months past to induce retailers to give up THE GROCER. The same canvassers have gone to the wholesale trade and asked them to withdraw their advertisements from THE GROCER, because it was the organ of the retail trade and was likely to do the advertisers an injury. These assertions have not affected us, because THE GROCER is not a missionary enterprise. We do not ask advertisements to help it along because it will pay the advertiser. Most of the advertisements now running were not inserted until the advertisers found it paid them to do so. THE GROCER's aim is to be a first-class trade newspaper, keeping its readers, both wholesale and retail, correctly informed on every subject of interest to them. The article which Mr. Drew quotes was not an editorial, but a report of the annual meeting of the Guild. —ED. GROCER.]

LIKE A GREEN BAY TREE.

THE CANADIAN GROCER is flourishing like a green bay tree. The autumn number is an excellent sample of a well edited and well printed journal, industrious in its news gathering and careful in its quotations. We give this notice with pleasure, but did you ever hear of a Toronto paper paying a compliment to an outside journal though it be often deserved?—Kingston Whig.

There are many provincial papers that deserve to be copied and complimented by the metropolitan publications. The oversight is not intentional, but is due to the system. Canadian exchanges are examined by juniors whose aim is to get over them as quickly as possible. Then perhaps the department editors rush through them. If the chief or managing editor or managers did this, the good work done by exchanges would receive more frequent notice. A paper sending out a special issue or one containing someting of more than ordinary importance should send a marked copy to the chief editor, writing him at the same time.



The grocery stock and business of F. J. Dougall, Windsor, is advertised to be sold Thursday, Nov. 13. The stock is valued at $2.725, fixtures, etc., $350, and horse, waggon, etc., $200.

The Imperial Produce Company of this city is putting up prime apples in fancy packages for the English market. The cases are similar to those in which lemons are packed, and the apples are wrapped in tissue paper. There is a strong demand for them in England.

At the last regular meeting of the Retail Grocers' and Bakers' Association the principal business under consideration was the Wholesale Grocers' Guild. The matter was discussed but no action was taken, the feeling being that it would be better to have a fuller meeting before a definite opinion was expressed.

Recently a St. John, N. B., importer who says he had ordered a consignment of prepared meats before the change in the tariff last session, but which was not delivered until after the new tariff came into force, applied for a refund of the difference in the two duties consequent upon the change. The matter was referred to the treasury board, but the board decided that it could not do anything.

Messrs. A. P. Tippet & Co., St. John, N. B., state that the sales of indurated fibre ware have been very large in the Maritime Provinces the past year, car load orders being about as frequent now as gross orders were two years ago. The steady growth in the demand for this popular ware is the best recommendation the manufacturers could have. Where many grocers used only to handle the pail and fire-bucket, now all of them are ob iged to keep a full line, including wash-tubs, wash-basins, fish-pans, bread-pans, etc. Messrs. Tippet & Co., as importers, manufacturers' agents, and commission merchants, St. John, N. B., do a large business throughout the Maritime Provinces.

Mr. A. L. Goodman is one of the largest importers of foreign fruits of all kinds into St. John, New Brunswick. His fruit season lasts the year around. His banana trade during the season is from three to five hundred bunches per week. There is no steamer enters that port but has consignments of some kind for him. Mr. Goodman's trade in native fruits is large when the crop is good. He also handles cheese, lard, pickles, cranberries, nuts of all kinds, sweet potatoes, foreign and native onions, in fact everything that goes to make up a first-class fruit and vegetable depot. His shipping trade extends throughout the Maritime provinces, and some of the lower districts of Quebec.

The Badgerow-Falconer
Bonded Vinegar Manufacturing Company
Highest Medal Award Toronto Exhibition.
Telephone 1261 69 & 81 Jarvis St., Toronto.

ORDER A CASE OF
OCEAN WAVE BAKING POWDER
From your Wholesale Grocer.
Sells itself after one Trial. Prices Current.

Blackley & Anderson,
TORONTO & HAMILTON
Accountants, Assignees, Receivers.
Toronto Office
37 YONGE STREET,
Telephone No. 1716.
Hamilton Office
2½ JAMES ST. South,
Telephone No 73.
Cable Address "JUNIOR." eow

GIBSON & GIBSON
COCOA & CHOCOLATE
MANUFACTURERS.
33 & 35 WELLINGTON ST EAST
TORONTO.

COUGH DROPS.
Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." Stamped on each drop. Write
R. & T. WATSON, TORONTO,
for Prices, etc.
Mention THE GROCER.

STEEL, HAYTER & CO
IMPORTERS OF
INDIAN TEAS
Direct from their estates in Assam.
Assams, Kangras, Darjeelings and Indian Oolongs in stock.
PROPRIETORS OF THE WELL-KNOWN
"MONSOON" BRAND.
SAMPLES AND QUOTATIONS ON APPLICATION
11 & 13 Front St. E. Toronto.
Calcutta and London Firm: Octavius Steel & Co.
Telephone 2354.

ROSS'S ROYAL
BELFAST
GINGER ALE
IS THE
BEST IMPORTED
Ross's Royal Soda Water.
" " Seltzer Water.
FOR SALE BY
ALL FIRST-CLASS GROCERS.

EDWARD ADAMS & CO.
ESTABLISHED 1846.
Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,
Tobaccos, Wines and Spirits
95 & 97 Dundas St., London, Ont.

Geo. Robertson & Son.,
WHOLESALE GROCERS
Ontario Street,
KINGSTON, ONT.,
CANADA.



ELLIS & KEIGHLEY, Manufacturers, Toronto.

Batger's Jams,
All varieties.
Batger's Marmalades,
University and Orange.

All New Season Fruit, best in the World, packed in pound glass, two, four and seven, new style easy opened tins, at selling prices by

JAMES TURNER & CO.,
WHOLESALE GROCERS,
HAMILTON.

THE CHEESE SITUATION.

Cheese occupies a peculiar position at present, unlike anything in fact that has been known for the last ten years, and in an argument the conditions certainly favor a bearish view of the situation. This is easily understood when one realizes that the pick of the season, the bulk of the September and October make, is still held on factorymen's account. There is usually a good competition for this portion of the make, and in former seasons the load has, as a general thing, been divided between the dealers and the factorymen by this time, but this year the latter are carrying it all by themselves. If statistics don't lie it must be almost as much as they can bear, for information from a reliable source is to the effect that the present stock of cheese in first hands, with the make for the balance of the season, will approach closely to 300,000 to 350,000 boxes, against 250,000 to 300,000 last year. Now a considerable portion of this latter quantity had passed out of factorymen's hands last year, whereas this year there has been no contracting to speak of and the situation is practically the reverse. Of course this estimate is subject to alteration, but judging from the course of the present season it does not seem as though the following figures are much out :—West of Toronto, 150,000 to 175,000 boxes ; between Montreal and Toronto 150,000 to 175,000 ; province of Quebec 25,000 to 30,000. Therefore the argument of the bears, that if the Englishmen hold off much longer there is bound to be a break, seems plausible enough, and, so far, the latter have shown but little indication of altering their policy. It may be staved off, they say, until after the close of navigation, but come it will unless something now unseen turns up as a leading factor of the situation. Accordingly the speculation in the bear camp at present runs to the idea that there will be plenty of September and October make to be had on the basis of 9½c. The opposition says they wont, of course, but the former certainly have the best of the argument at present. They intimate, also, that the bulk of recent country purchases which have been made on the basis of 10c. to 10⅛c. were more as "stiffeners" to the position than trading of a regular nature, and the facts certainly incline that way. At any rate the market at present cannot be called active, for during the present week the aggregate transactions on spot were not over a few odd thousand boxes, which is not a large turnover for a market like Montreal. In fact, a thorough canvass of the trade fails to elicit any information as to business, except in an odd way in small lines. It is pretty well known, too, that some tempting offers have been made without eliciting much response, except some ridiculously low answers that utterly preclude the idea of business. It is generally admitted, also, that stocks on spot are pretty large, but although they are not much in excess of last year, the load is bearing on few shoulders, as some two or three houses are reputed to be holding the great bulk of the stock.—Montreal Gazette.

"THE GIFT OF CONTINUANCE."

In that valuable and stimulating book, "Self Help," Samuel Smiles quotes a lady as exclaiming of her gifted but careless son, "Alas ! he has not the gift of continuance." By this she probably meant that he was endowed with qualities and talents of a high order, which might have fitted him to fill a high and honorable place in the world, had he but concentrated them and applied them to the accomplishment of some worthy end. "Continuance," which may be understood to include such virtues as perseverance, application, concentration, is not so much a gift as an acquirement, and one, without which, very little is attained. It may be affirmed as a well-nigh impregnable truth that no great work either in literature, in science, art, commerce, or any of the numerous pursuits which men set themselves to, has been accomplished without the most rigid concentration of thought and action. There is a popular notion that the quality known as "genius" exempts the possessor of it from labor ; that the achievements of a "genius" are off-hand ; that he has a "knack" or facility denied to his less fortunate brother ; but there is no greater fallacy. Buffon, the great natural historian, said that "genius is patience," and Carlyle concurred in this opinion and defined genius as the capacity for taking infinite pains. We call him a genius who invents a telephone, who plans and builds an East River bridge, or who applies some force in nature to an hitherto unthought-of end. But shall we deny this title to one who establishes a business and conducts it with satisfaction to his patrons and profit to himself? Certainly not. Because the latter achievement is more frequent is no reason for undervaluing the performance. The difference is one of degree rather than kind. All had a well-defined idea of what they wanted to accomplish, and by concentration, confidence and patient labor achieved their purposes. They had the gift of continuance.

These qualities, the very marrow and sinew of genius, are within the reach of all. The lives of men as related in biography and history, are full of examples which bear testimony to the necessity of concentration of mind and action to the accomplishment of great ends. An extreme case is that of Auguste Comte, the founder of what is known as the "Positive" philosophy. Comte sacrificed position, time, health, and all the amusements and opportunities of society to the elaboration of one idea. He found that commonplace acquaintances disturbed his work and interfered with his mastery of it, so he resolutely and unhesitatingly renounced them. The example of Comte is not, perhaps, one for emulation, but it is interesting as showing the value which he set upon this quality of concentration.

Sir Isaac Newton remarked to Dr. Bently: "If I have done the public any service it is due to nothing but industry and patient thought." Our own Emerson admonishes us to "stop off decisively our miscellaneous activity, concentrating our force on one or a few points." "The one prudence in life is concentration ; the one evil is dissipation.', * * * "Concentration is the secret of strength in politics, in war, in trade, in short in all management of human affairs." Emerson quotes the poet, Campbell, as saying that "a man accustomed to work was equal to any achievement he resolved on," and Sir Walter Scott put these words in the mouth of Diana Vernon : "Everything is possible to him who possesses courage and activity' and to the timid and hesitating everything is impossible, because it seems so." But we might go on multiplying examples indefinitely. Our own observation and experience will afford us numerous instances of success in life due wholly to the acquirement and application of these invaluable qualities, and also to miserable failures due to the neglect of them.—American Grocer.

LEFEBVRE & Co's. PRESERVES, Etc., Etc.

That the finer grades of jams, jellies, and other European preserves, have such a hold upon public favor in this western country, is due in a great measure to the fact, that heretofore Canadian makers have not only failed in producing a first-class article, but have displayed a great lack of uniformity in the character and quality of what they did make. People here must have an article uniformly good, and they are always willing to pay for such, rather than take an inferior one at a reduced figure. Messrs. Michel Lefebvre & Co., of Montreal, the well-known manufacturers of pure vinegars and pickles, have, we see, launched out in the line of putting up jams, jellies, and other preserves, and in their circular to the trade, recently issued, they announce their intention of turning out goods equal to the finest imported brands. Their announcement will be well received by those merchants handling such goods, as reliance can be placed in their promises with respect to the quality of goods. They have already taken a front position in the manufactures of vinegars and pickles, and secured a reputation which they cannot afford to tarnish with worthless promises as guarantees about their preserves. If they can only reach the same excellence in their newly added department, as they have in the lines they have been manufacturing for years, they will fulfil every promise of guarantee they make in their circular. A reliable house, which can furnish the finest grades of jams, jellies and other preserves is much wanted at present, and there is every reason to believe that Messrs. Michel Lefebvre & Co., will fill the bill.—The Commercial, Winnipeg, Sept., 1890.

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO, ONT.

ARRIVING

Ex Steamer Batavia and Canadian Pacific Railway, 850 Half-chests fine new seasons' Congous, comprising some choice lines of "English Breakfast" Panyong and Moning Teas.

Also 300 cases, only shipment of the season "Clover Leaf" Salmon talls, expressly packed for the undersigned.

Sloan & Crowther

WHOLESALE GROCERS,

TORONTO.

SALT.

We are selling agents in Toronto for the Celebrated Diamond Crystal Salt. The best salt manufactured. Packed in

Barrels	100 x 3s.
"	60 x 5s.
"	35 x 8s.
"	28 x 10s.
"	20 x 14s.

28 and 56 lb bags.

H. P. ECKARDT & CO

Wholesale Grocers,

3 FRONT ST. EAST, TORONTO.

JAMES WATSON & CO.,
Established 1867.

A PICKLING POINTER

AS the pickling season is near at hand, we call the attention of Grocers to our Pickling Spice. Ask your Wholesale House for it—we keep it up to the Standard,—It is not reduced in flavor with low-priced spices to meet the demands for a cheap substitute.

James Watson & Co.,

Coffee and Spice Dealers.

J. F. EBY. HUGH BLAIN.

A Great Convenience.

Redpath's Bright Golden Syrup in 2 lb. tins. 50 tins in a case.

TRY A CASE.

EBY, BLAIN & CO.,

Wholesale Grocers,

FRONT AND SCOTT STS. TORONTO.

[*Established* 1780.]



"LA BELLE CHOCOLATIÈRE."
W. BAKER & CO.'S REGISTERED TRADE-MARK

No Chemicals are used in any of *Walter Baker & Co.'s Chocolate* and *Cocoa Preparations.*

These preparations have stood the test of public approval for *more than one hundred years*, and are the acknowledged standard of purity and excellence.

BALFOUR & CO.,

IMPORTERS OF TEAS

AND

Wholesale Grocers

HAMILTON.

SMITH & KEIGHLEY

WHOLESALE GROCERS.

The following new fruits are now in store:

Valencia and Sultana Raisins.

Currants in barrels, half barrels and cases.

FIGS.
ALL SIZE BOXES.

SMITH & KEIGHLEY,
9 Front St. E., Toronto

J. W. Lang & Co.

NEW VALENCIAS

NOW IN STOCK,

ex Circassian.

33 Front St. East,

TORONTO.

NEW BLACK BASKETS.

We have just received the first shipment of

"Crescent" Brand

EXTRA CHOICE PATRAS
CURRANTS.

Specially packed for us.

Ask our Travellers or send for Samples and Prices.

PERKINS, INCE & Co.,

TORONTO.

WARREN BROS. & BOOMER,

IMPORTERS

AND

WHOLESALE GROCERS,

35 and 37 Front St. East,

TORONTO, ONT.

SUGARS, COFFEES AND TEAS SPECIALTIES.

THE ST. LAWRENCE SUGAR REFINING CO'S

Granulated and Yellows ARE PURE.

- NO BLUEING -

Material whatsoever is used in the manufacture of

OUR GRANULATED.

TUTTI-FRUTTI

Chewing Gum,
AND OTHER STAPLE BRANDS.

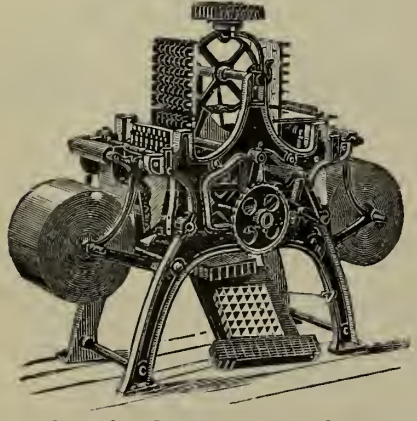
ADAMS & SONS,
23 CHURCH ST., TORONTO, ONT.

Tutti-Frutti, Tampico, Black Jack, Sappota, Red Rose, Magic Trick, Taffy, Licorice, Caramel, Tulu, N. Y. Gum—100 and 200 pieces.

Send for descriptive circular containing description of goods, with elegant Lithographs, free. See our Price List, page 17.

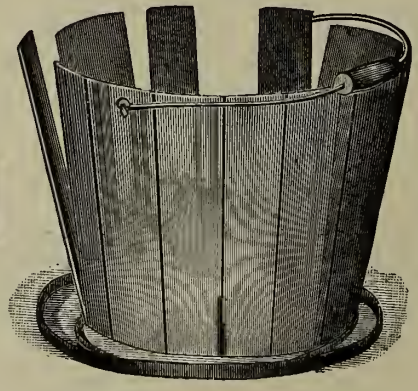
Northumberland Paper and Egg Case Co

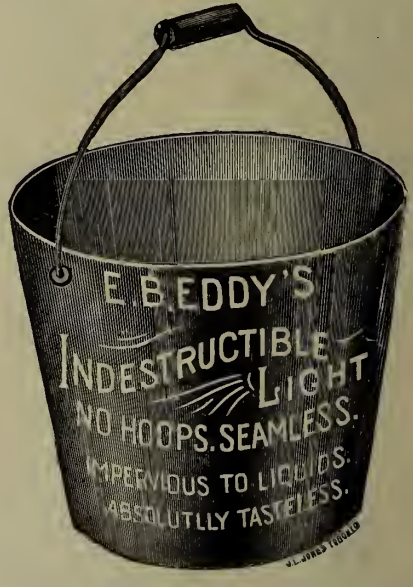
Sole Manufacturers of Machine Made Egg Case Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD, ONT.

CATCH ON!





The Old Wooden Bucket. E. B. Eddy's Indurated Fibre Pail.

The Neatest, most Durable, most Attractive and very Best Ware in the Market! The Cheapest because the most Durable!

These Superior Wares are moulded in one piece from wood fibre. No hoops. No joints. Cannot leak, shrink, swell or water soak. Will not taint milk or other liquids. Proof against hot and cold water, kerosene oil, benzine or naptha.

If your Wholesale Grocer does not keep these wares in stock, apply direct to the sole owners of the Patents and sole Manufacturers in Canada.

THE E. B. EDDY MFG. CO.,
HULL CANADA

See Lithograph Page 18.

THE CREDIT SYSTEM.

There is one point seldom taken into consideration when discussing the credit system. A great many retailers never think that the accounts upon their books represent so much money loaned. They would not dream of letting three or four thousand dollars in cash loans remain outstanding or become overdue without any returns for its investment; yet this amount, and frequently more, forms the book debts of a great many retail merchants. The legal interest on what might be made from the investment of such a sum in good securities would yield over $200 profit annually. But the reverse happens with book debts upon which, through careless collections, heavy losses are yearly experienced. When one considers the cash discounts that might be secured from a careful system of credit and a watchful effort to liquidate bills within thirty days, the importance of this subject is realized. The motto of the retail merchant should be "prompt collections and cash payments to secure discounts.—Ex.

Petrolea Advertiser:—On Tuesday last Mr. M. Mann, grocer, pleaded guilty before Mayor Gurd for violating the early closing by-law, and was fined $1 and costs.

Master the whole business and the way to for tune has been mapped out.

Every line of goods embodies a history and a science worth years of study to understand.

DRUM TAPS.

Leaves from the Diary of a Commercial Traveller.

BY WM. H. MAHER.

CHAPTER IX.

If I was ignorant about hardware I was much more so about white lead. All that I did know about it was from having heard Mr. Heman trying to sell it once or twice, but I had remembered every word he said, and was prepared to draw upon my imagination for any emergency. The firm had given me a little bottle of lead for a sample, and my impression was that I ought to sell to the largest houses, because of the favorable contract we had with the manufacturers. At that time pure white lead was selling for 13 cents, and cost 12; our lead cost 10, and was sold for 12½ to the small trade, with which we mostly dealt. I saw that the house before me was not a small concern; we rarely sold more than a case (200 pounds) at a time, while this firm evidently bought in ton lots. But my success had been so great up to this time I was prepared to lay siege to the largest house in the country; I had said so often that our buyer was the closest and the shrewdest man in the country that I was beginning to believe it myself.

After a quick study of the brand of lead on the sidewalk I walked into the drug store, and presented my card to the pleasant old gentleman who came towards me.

"We don't do anything in the hardware line," said he.

"I want to talk with you about our brand of white lead," said I.

"We have just laid in a full stock."

"I am sorry for that, but if you are not too busy I would be glad fo show you a sample of my white lead, and tell you my story about it; it won't cost you a cent, and I shall feel better."

"All right." said he laughing, "pitch in."

"This lead," said I, "is made exclusively for us; it is finer and whiter than any other brand of lead in the market; it is made by a peculiar process, so that it is more durable than other leads; we know of houses painted with it six years ago that are whiter to-day than when it was first put on; that is one of the points claimed in its favor, it will grow whiter with age, whereas other pure leads assume a yellow appearance; 100 pounds of it will cover more surface, so that at the same price of other leads it is the cheapest; but our price is always lower than for the other brands, and consequently it is the most profitable lead to handle."

"What do you call your lead?"

I told him.

"Where is it made?"

"In New York."

"What can you sell it for?"

I had to stop and think. What should I ask him? I knew he must get pure lead at the bottom price, 12 cents; at the same price there would be no inducement to change to ours; I must make it an object for him to take hold of my lead.

"Our price is 12½ cents in small lots, 12 cents in large lots. I am anxious to have you try it, and will make you a very low figure. I will sell you at 11 cents."

"Do you call your lead pure?"

"I do, sir."

"Why, it can't be at that figure! I have been around among the lead manufacturers, and 12 cents is the very lowest they can afford to sell at; I know it to be so. Now, here is your lead with a wholesaler's profit

Established 1860.

EBENEZER THOMPSON

New York Agency, 7 Pearl St.

COMMISSION MERCHANT AND IMPORTER OF

DRIED FRUITS, AMERICAN & FRENCH TINNED GOODS, ETC.

THOMPSON'S BUILDINGS, 48 to 52 THOMAS ST.

LIVERPOOL.

Direct correspondence solicited from Buyers of

CURRANTS in Barrels, Cases, ½, ¼ and ⅛ Cases, of Patras, Vostizza and Provincial growths.
RAISINS, Valencias, Sultanas, Elemes, Muscatelles, &c.
DATES, Persian, Bombay, &c., in Cases and Mats.
FIGS in Boxes, from 8 oz. to 14 lb. each and Bags, ½ cwt. each.
PRUNES, Bosnia, in Casks and Cases. French, in Cases and Boxes.
PLUMS, French, in Cases and Bottles.
ALMONDS, Tarragono and Ivica, also shelled in boxes
NUTS, Barcelona and Turkey Filberts, Brazils.
SARDINES, all grades, in 8 oz., 12 oz., 14 oz. and 18 oz. tins.

CONSIGNMENTS.

Direct correspondence is also solicited from sellers o

APPLES in Barrels, Cases or Boxes.
DRIED APPLES in Barrels, Cases or Boxes.

Canned Lobsters, Tomatoes, Apples, Corn, Etc.
BUTTER, LARD, EGGS, Etc.

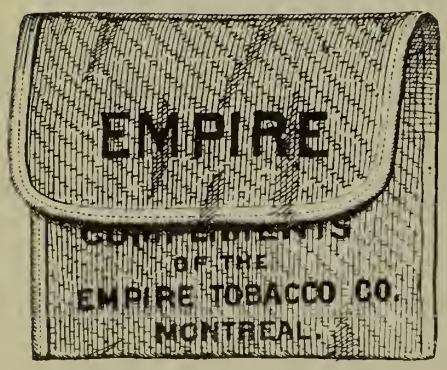
The light fruit crop in England, France and Spain is likely to ensure good returns to consignors of Apples, and I can promise account sales and remittance of proceeds within seven days after arrival of shipments. Advances made if required. References to North and South Wales Bank, Liverpool, England, and the best mercantile houses since 1860.



Retailers Attention.

You saw in "The Grocer" two weeks ago the cut of our building.

Our building is good.



Our Tobacco is better.

Our prices are best of all and will interest you.

Send for price list and try our Goods. You will not regret it.

Do so now.

Do not put it off.

Please name this paper when you write.

Empire Tobacco Co., Montreal,

on top of the manufacturers', and yet you offer it at 11 cents! There's something wrong somewhere, my young friend."

I had overshot the mark; I quoted too low a price. I was not going to give up, however.

"Just test the lead, sir," said I, taking out a little on my knife blade. "If you have a piece of glass, please test this."

He found a piece of glass and I spread the lead on it; then he pressed his spatula over it to see if it was at all rough or gritty, and acknowledged it was fine and white. "But it isn't pure lead," said he.

"If it isn't, you need not pay for it," said I. "We have been selling it for years, and know just what the lead is, and we will warrant it to be just as I say it is. I wish you would try a few cases of it."

He shook his head.

"I think you are honest in saying the lead is pure," said he, "because you believe it is, but I am satisfied it isn't, and I am determined to keep nothing but a pure article. I have built up a good lead trade here, and I am not going to take any risks now."

"Let me send you just one case?" I pleaded.

"Not this time."

"How is your stock of putty?"

"We have plenty just now."

"Can you buy better than 2½?"

"I paid 2 cents for the last barrel."

That was just what ours cost.

I was getting discouraged. "Do you keep any cutlery?"

"No," said he, "I leave that to the hardware dealers."

"Then, I'm afraid I can't do anything for you to-day."

"I am afraid not," he said, and we parted. I was not near so large a youth when I came out as I was when I went in. Here was a man in this little town who bought goods as cheap as we did! I lost faith in the buying abilities of our buyer, and began to think our concern was not much of a one after all.

(When my trip was over, and I was detailing it to one of the firm, I mentioned this effort in white lead. "It was lucky he didn't take up your offer," said he. "Why?" "Because we can't warrant it to be pure; I don't know that there is any lead at all in it." "Phew!" was all I could answer.)

I considered my work in Bremont was about done; so I packed my samples, and was ready for the noon train over the strap road to Custer's. I looked forward to the town with hopeful anticipations, as there were three or four firms there who had dealt more or less with the house. Custer's was only eighteen miles from Bremont, but we were over three hours in making the distance. I sent my samples to the hotel, and walked leisurely up the street looking at the signs and picking out familiar names. One name especially I was looking for. The owner was a particularly good friend of the firm, and I was sure I would get a good order from him. At last I saw it and in a moment was in his store.

A boy of 10 or 12 came to wait on me.

"Is Mr. Kingston around?" I asked.

"No, sir; he is out of town."

"When do you expect him back?"

"Not till the day after to-morrow.

My spirits went down below zero at once. I had counted on getting an order from him the day I determined to go ont on this road, and such a thing as this being away from home, or refusing me an order had never suggested itself to me.

"I am very sorry he isn't here," said I. "Are you his son?"

"Yes, sir."

"Here is one of my cards; please show it to him and say I was very sorry I missed seeing him."

"He will be sorry, too," said the boy; "I heard him speak about some one coming from that house."

I inquired where the other dealers were, and found the lad so bright and quick that when I went out I promised to come in again and see him.

My next call was on a grocery firm. All hands were busy, so I had a chance to look around, and seeing a few knives, forks and spoons in a corner, I concluded there might be a chance for some business here. When the buyer was at leisure he came toward me, and I gave him my card.

He was a big, broad-shouldered fellow, with a merry face.

"Hardware, eh?" reading the card, "we don't do much in that line."

"No, I suppose not, but you keep a little cultery, don't you?"

"Yes, we have to keep a few such notions, but I always buy them where I buy my crockery."

"You are big enough to know better," said I, "the hardware stores sell fifty gross of table cultery to the crockery dealer's one. When you see my samples you will be sorry you didn't buy of us."

"Then you think you can sell cheap?"

"I know I can."

"Do you ever drink cider?"

"Whenever I can get it."

"Well, come down cellar and have some. I'm dry, and then I'll talk cutlery with you."

He had some bottled cider in the cellar and I helped him finish a pint, and then I "laid myself out on cutlery. I told how many gross I had sold since I had left home; how I sold to such large houses as Simpson & Co., Bremont, and that I was prepared to outsell any live man that traveled.

"Bring your samples in," said he. "No, come over to the hotel; we can be undisturbed there."

We went over; I spread out my roll of knives and forks, and before I got through with him I sold him about $40 worth of goods, making a good profit on everything.

After supper I called on the hardware and stove men. Lewart & Brother were in, and I found them not at all in a talkative mood; they said little, but that little meant business. They needed nothing at all, they informed me and if they did they were satisfied that they could buy better East than they could in our city.

I did not attempt to deny this point blank, but took the liberty of doubting it. I liked the men, and did not propose to give them up until after a regular siege. I sat down and endeavored to start a conversation, but it was up-hill work for a long time; at last I touched something that interested them, and pretty soon we were chatting as lively as old friends. I got up to go about 8 o'clock, but the older brother seemed so cordial in inviting me not to go just yet that I sat down again, and we talked until 9 o'clock. I had drawn out a history of their struggles in the first few years they had been in the business, and I told them my story in a way to get them interested in me. When I was going they said, "Well, come around in the morning."

"I will, and I hope you will try my figures and see if you can't do as well with me as with anyone."

"All right; come in. Perhaps we may need something."

In the morning I called on a stove man.

"Don't want anything from your house," said he, after reading the card.

"What is wrong?" I asked.

SURPRISE SOAP

yields a good profit.

SEND for sample and prices.

The St. Croix Soap Mf'g. Co.,
ST. STEPHEN, N.B.

"They are a set of d——d shaves," he said.

"There must be a mistake somewhere; I know their way of doing business, and I am confident if there is anything wrong it is a mistake."

"Well, mistake or not, I don't intend to buy anything more of them."

"But what is wrong, Mr. Talcott?"

"Why, Heman's partner was here last fall, and I gave him an order for cutlery and other notions, and was to have four months' time on the bill; instead of that they dunned me in thirty days. I sent the money; but he can't play another such trick on me."

TO BE CONTINUED IN NEXT EDITION.

The St. Antoine Ward Trumpeter, published in the interests of the ward by the Co-operative Grocery Co., 295 St. Antoine st., Montreal, is a well edited little paper which has just been issued. This is a much better way of advertising than many grocers adopt, but we doubt if it will be as cheap and we feel sure it will not be as effective as a good advertisement well looked after in those Montreal papers which have a good circulation in the district supplied by our friends. The fact is that printed matter other than newspapers is generally looked at only when there is nothing else to read.



TORONTO, Nov. 6, 1890.

GROCERIES.

The fall grocery trade has acquired no new features in this week's addition to it. A fair demand is about the best that can be credited to any line, and in the majority of lines there is a monotonously quiet trade. Sugar is dull. In dried fruit there is a moderately active continuance of the business indicated in former reports relating to the new stock. Canned goods are firmer, and in some departments higher. The trade in tea is sobered down considerably from the tendency to lively operations of a few weeks ago. Money is still felt to be scarce.

The new terms of credit and discounts agreed to by the wholesale grocer's guild came into effect on Saturday. The new terms are: General groceries—Three months' time with an allowance for cash payments at the rate of 12 per cent. per annum for unexpired time. Sugars, syrups and molasses, canned goods, fish of all kinds and produce of all kinds—thirty days' time with an allowance for cash payments at the rate of 12 per cent. per annum for unexpired time.

CANNED GOODS.

The week has no great turnover of stock to record, buying being quieter than it was last week, but the strength to which prices had then grown has been preserved and in some cases increased. Peas are not now to be had under $1.20, having advanced 5c. during the week The top price is $1.35. For tomatoes there is little stock purchasable under $1.25, the chief exceptions being '89 goods at $1.20. Corn has manifested a sympathy with other vegetables and is stiffening. The feeling that a surplus of the '89 pack along with a conjectural large pack this year would keep prices down, has given way to a conviction that the stock available is none too great for the consumption there is for this vegetable. Canned salmon is relinquishing no part of what it has gained in the later movements of the market. Clover Leaf lobster is becoming scarce, and an advance in price has to be chronicled, the lowest quotation now being $2.75.

COFFEE.

Steadiness in the local coffee market continues to be the ruling condition. Prices still have a restrictive effect upon consumption. The lowest Rios are 23c.

DRIED FRUIT.

Valencia raisins are worth 6 to 6½c. for off-stalk fruit. The firmer position, we noted a week ago, which a Denia Cable reporting the exhaustion of all Valencia stock, has been modified somewhat by a London cable which states that but little reliability can be placed in the Denia advice. Malaga raisins are unchanged, London layers going at $3 to $3.25, and black baskets at $4 to $4.25. Sultanas are unchangep, though there are few to be bought at our lowest quotation, 14 1-2c. Currants are unchanged. All dried fruit of the later importations will now come higher on account of the increased cost of freight which is now in effect. This week's trade in currants, raisins, etc., has been a quiet one.

NUTS.

The stocks held here are all small, and on that account, as well as on account of firmness outside, prices continue at the stiff quotations given some time ago. At the same time trade is better than it was, the long evenings of the autumn having given a stimulous to the consumption of nuts.

RICE AND SPICES.

The demand for rice is very weak. There is no change in quotations. Spices are going out quite freely.

SUGAR.

Trade is very quiet. The prices of granulated are unchanged, lots of 15 barrels and over selling at 7c., while quantities under 15 barrels are 7⅛c. Yellows are not quotable to so low a point as they were a week ago. No yellow sugar can be bought under 5⅜c. The recent advance in freight which makes sugar 8c. dearer per hundredweight to Toronto wholesalers, is the leading cause of the advance in yellows. Raws are 5⅛ to 5¼c.

Willett & Gray, New York, in their weekly statistical say: At this date it is too early to make close estimates of the growing cane crops However, the latest information received indicates that they will aggregate about 90,000 to 100,000 tons more than the production of 1889-90, which, added to the estimated increase of 85,000 tons in the new beet crops, would make a total probable increase in the world's production of 1890-91 of about 150,000 tons The crops throughout the West Indies have suffered severely from drought, but in Cuba, Brazil and Louisiana the prospects are very favorable and point to a considerably larger production than that of last year.

SYRUPS AND MOLASSES.

The position of the market is practically unchanged, the advance of Trinidad puncheons to 38c. as a lowest point being the assertion of a firmness that warranted such advance some time ago There is a fair trade in molasses and also in syrups.

The Canada Sugar Refining Company have put a syrup on the market in two-pound tins which should take very well at the price.

TEAS.

The scarcity of low-grade Japans and Young Hysons is yet an obstacle to great activity. There is no enthusiasm in the demand for the medium and superior grades of these teas, but what activity there is is mostly on the side of the former. In Congous, on account of the market being well stocked with

SELECTED VALENCIA Raisins.

ESTABLISHED 1869.
STANWAY & BAYLEY.
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST. TORONTO.

Evaporated Apples

MARKETS—Continued.

low grades, there has been a very good trade. The demand for Indian teas is small but steady. In London Indian tea has been more freely offered, and a good business has been transacted in most descriptions. Prices have been less firm for both whole and broken Pekoes, and those worth over 11d. have fallen in most cases from ¼d. to ½d. per lb. This drop has, however, stimulated the demand, and a large business has been transacted in these teas, which undoubtedly show good value. There is no diminution in the enquiry for the lower grades, and previous rates have therefore been maintained, notwithstanding the increased quantity offered. This is especially the case with the lower grades of Pekoe, which are going freely into consumption, and will no doubt continue to do so at the present range of values. On the other hand the common Souchongs and Broken teas although meeting with good competition, are still comparatively high in price, and it is not improbable that, with increased supplies, the market will become easier later on. The enquiry continues strong for the finest grades, and although a fairly good proportion has been offered, values show no sign of giving way.

Ceylon Teas.—The quantity of Ceylon teas offered for sale has again been below the average, but prices have nevertheless been a rrifle easier generally, due more to the large supplies of Indian tea than to anything else. The grades most affected are Pekoe Souchongs at from 9¼d. to 9½d., the fall in these amounting to ¼d. per lb., but Pekoes worth from 10½d. upwards, and broken teas generally, can only be quoted as rather easier, prices having been somewhat irregular.

The remainder of Messrs. Sloan & Crowther's purchase of Congou tea, 850 packages of which we reported to have arrived last week, is now coming forward via C. P. R. It comprises 156 half chests of the same quality as that already received and which is selling well.

PETROLEUM.

Trade is brisk. The only change in prices is an advance on Canadian water white to 22c. as its topmost figure. The lowest quotation of last week, 20c., is still the minimum for this week.

DRUGS AND CHEMICALS.

Trade is still good, the orders coming in quite freely for thus early in the season. Soda bi-car-bonate is $2.50 to $2.60, an advance of 50c. from the lowest point having been made within the week. Sal soda is firmer.

BUTTER AND CHEESE.

The sharper demand for good dairy butter has had an elevating effect upon the market inasmuch as more good dairy has been forthcoming the last week than for some time. The demand continues a little ahead yet, and the price of prime dairy tub is 1 cent better than it was last week. It now brings 17c. Medium tub is all the way from 12 to 16c. according to the closeness to or distance from excellence. Large rolls, crocks and pails are 13 to 15c. Pound rolls are 18 to 20c. The supply of creamery to this market is low. The Montreal market has received the bulk of what would have come here within a week in ordinary circumstances of the outside market. Creamery rolls are 24 to 25c. They are now ceasing to be made, and the demand for creamery butter will be henceforth attracted to the tubs, which for that reason and because of the demand on Montreal account are dearer, selling now at 23 to 24c.

BY APPOINTMENT



To Her Majesty the Queen.

THORLEYS FOOD FOR CATTLE

FIRST PRIZES.  FIRST PRIZES.

None genuine unless bearing the signature JOSEPH THORLEY.

THE IMPERIAL PRODUCE CO'Y., OF TORONTO, LTD.,

69 Front East, Toronto, and London, Eng.

The I. P. Co. invite correspondence respecting Apples, Eggs, etc., etc. All consignments receive best possible attention, both in Toronto and the British markets where they have their own sale rooms.

Cheese is unchanged, and is selling moderately fast at 10 to 10½c.

COUNTRY PRODUCE.

APPLES—The market is rather weak here, because of the inferior stuff that makes up the bulk of the stock upon it. Prices are $2 to $3. Good winter apples are in demand and will bring strong prices, from $3 to $4, culls being rejected.

BEANS—Are $1.60 to $1.75, and the market is fairly stocked.

DRIED APPLES—Are going up, reports of their scarcity being confirmed by the inability of the market to answer to large demands. Prices are 8½ to 9c.

EVAPORATED APPLES—Are still scarce and are selling at 14c.

EGGS—Are far from plentiful. They bring 20 to 21c.

GAME—Venison is 4½c. per pound, ducks are 40 to 50c. per brace for good ones, partridges are 45 to 50c. per brace.

HAY—Is $9 to $9.50 on track.

HIDES—Cured are 7¼c. Green are 6½ to 7c.

HONEY—Is unchanged and dull. Good clear is 12½c., medium clear is 11c., and low grade is 7 to 8c. In the comb, prices are 14 to 20c.

HOPS—Are unchanged at 30 to 40c. for new and 20c. and upwards for yearlings.

OATS—Are 40c.

ONIONS—Are firm at $2. The market is meagerly supplied.

POTATOES—Are over-plentiful for good prices to be reached and kept up. They are 50c. in carloads and are 60 to 65c. out of store.

POULTRY—Turkeys are scarce, probably because the demand for Thanksgiving day. They are firm at 10c. Geese are 5 1-2 to 6c. with stock very plentiful. Chickens, dry-picked are 30 to 50c., and ducks, dry-picked, bring 40 to 60c. The supply of ducks and chickens is large, and the best prices go for dry-picked.

The Imperial Produce Company is arranging to make up a small sample consignment of turkeys for the London market.

SKINS—Good sheeps' are 90c.

STRAW—Oat is $6 to $6.50.

TALLOW—Is 5 1-2c. for refined, and 2c. for rough.

WOOL—Is 20c.

FISH.

There is a scarcity of fresh fish at present and will be until the close season is over, which is on at present. An active trade is being transacted in dried fish. Bloaters have advanced to $1.00 to $1.50 per box which is the only change in the prices of dried fish for this week. The close season for Pickled and salt fish is also on making a limited quantity in stock. They are expected to advance in price next month on account of the scarcity.

GREEN FRUIT.

The quantity of stock carried is small on account of the demand being usually low in the autumn. Trade has been quite as good as it was expected to be. Florida oranges are selling at $5 to $5.50, and Jamaicas are $7.50. Malaga lemons are $5 to $5.50. Malaga grapes are $5.50 to $6 per keg. Sweet potatoes are $3.25 to $3.75 per barrel.

CRANBERRIES.

In barrels local fruit is $9 to $10, and in cases it is $3. Cape cod cranberries are $10 to $11 in barrels and $3.50 in cases.

PROVISIONS.

The demand has been strong and steady for smoked meats and long clear bacon, and has also been very good for mess pork. Hams are scarce. Hogs are coming forward more freely, and the call for them is stronger.

BACON—Long clear is firm at 8¼ to 8¾c. backs and bellies are 10½ to 11c., rolls at 9½ to 10c.

DRESSED HOGS—Are firm at $5.75.

HAMS—Are firm and scarce at 13c. for smoked, and 11c. for sweet pickled.

LARD—Is 9 to 9¼c.

MESS PORK—Is $15.00 to $16.50.

DRY GOODS.

This week there has been a slight decline from the activity that was noted last week. Orders come in yet rather freely, but not nearly as freely as they would be expected to come if the weather were colder. Money, either to purchase or to pay, is felt to be still scarce.

MONTREAL

MONTREAL MARKETS.

NOV. 6, 1890.

GROCERIES.

The grocery market generally as will be seen from the appended detailed reviews of its different branches has shown little or no change of importance since our last. Business has been quiet and the movement diminished as buyers have been supplying themselves somewhat liberally of late and now claim to be well stocked up ahead. The general tone is steady as instanced by the

MONTREAL MARKETS.—Continued.

feeling in leading lines, such as sugars, teas, dried fruit, etc.

FRUIT.

The market in general has shown but little change during the past week, and business has been of an ordinary character. In dried fruit, for instance, there was nothing to induce a change. The Escalona, which arrived during the latter portion of the week, had only 33,000 odd boxes of raisins, which were already so well distributed that they had no influence on the market whatever. Prices, on the contrary, have a hardening tendency, and perhaps some of our Western friends who have been obtaining their supplies from New York previous to this would do well to realize it. The New York market has been gradually stiffening, the process having its inception a week ago as noted by us, and now recent telegrams state that prices are fully a ¼ of a cent higher there on best Valencias, and now we quote the fruit at 6¼ to 6½c. here for all through, there might be some holders on spot who would let go at the old figure 6c., the fruit could not be replaced at the same figure, that is as matters are at present. New York is as we said a ¼c. higher, with leading brands quoted at 4¼c. in bond. Denia advices continue of the same tenor as those noted by us last week, while, as we have intimated already, the Florence—which is now in the river—has 80,000 boxes, but they are in few hands, and will be held pretty firm under existing circumstances. Bids have been made for stock to arrive, but holders will not consider them yet. Our Western friends, therefore, who happen to want stock should take heed. In other lines of dried there is no change. There were no currants on the Escalona, and the Florence as stated has but a limited quantity, so that holders are firm at quotations, and we quote 5¾ to 6¼c. In green fruit there is no alteration. As stated last week Florida oranges are to hand, but the quality is none too good. We quote, $5 to $5.50 per box. Lemons have been rather quiet in consequence of the auction sale of 2,000 boxes ex Escalona, of Malaga fruit. These sold at a range of $2.75 to $3.50 per box. Old stock remains the same at $11.50 to $13 per case.

APPLES.

The apple market moves along in a manner highly satisfactory to holders of really good fruit. Cables on Saturday from Liverpool quoted a range of 22s. to 30s., so that it will be seen at once that the market keeps steady on the opening level. On spot there is a fair movement in a local way at $3.75 to $4.00 for round lots and $4 to $4.50 for small lots. The shipments continued heavy and as the close approaches the fruit is being rushed forward in still larger quantities. From 15,000 to 20,000 barrels has been the average weekly shipments of late, most of these being on consignment owing to the strong position of the Liverpool market.

SUGAR, SYRUPS AND MOLASSES.

The general tone remains the same inasmuch as this article is concerned, and the present movement is mainly of an ordinary jobbing character. Raw sugar has a somewhat easier undertone, but the trade here do not anticipate any appreciable change to the position for some time to come. No yellows are offered here under 5¼c., while brights are held for 6⅛c. Granulated is unchanged at 6⅝c. Syrups remain the same and holders appear to be above buyers ideas. Prices range from 48 to 50c. Molasses unchanged, with the firmness fully maintained. All the talk about the recent purchases on American account being retained in the country are utterly without foundation, and last week the journal that made the statement took back water. The position therefore is firm at 38 to 40c.

TEA AND COFFEE.

The tea market continues quiet, and business generally has been moderate. Buyers have stocked up pretty well of late, so that for the time the movement is naturally limited. Japans at about 15 to 20c. per pound move out, but blocks are slow of sale. Coffees about the same, and we have no alteration to note, business being small.

CANNED GOODS.

There is a fair movement in this line. Tomatoes are all in jobbers hands and the same remarks now apply to peas. Corn rules easy and it seems very likely that we will have a heavy supply here. Canned fish show no change, and we quote: Mackerel, $4.75 to $5.00, lobsters, $7.25 to $8 per case, and salmon $1.30 to $1.40 per dozeu.

HOPS.

The market rules the same and we cannot hear of much business doing on spot. Brewers are pursuing the same policy as heretofore, and the result is a small jobbing movement on the basis of 35 to 40c. of an odd sale or so, this market showing no inclination whatever of following the New York one, which continues to stiffen. Nor do we hear either that there is any buying on consumers account in the country, so that it would seem to be a stand of in the hope of a reaction. Operators hold that buyers will be disappointed.

ASHES.

But little can be said of ashes, except to state that the market is firm. Stocks continue low, while the receipts are such that

Canadian White Enamel Sign Co.,
Sole Agents for Caesar Bros.
The Most Durable Sign Letter.
4 Adelaide St. W., Toronto.
☞A responsible agent wanted in every town and city.

Condensed Mince Meat.



Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Will not ferment in warm weather.

Sells at all seasons.

Although fruits are scarce and high, price same as last season, $13.50 per gross net.

Packed in ¼ and ½ gross cases.

Sole manufacturers for Canada.

J. H. WETHEY, - St. Catharines, Ont.

THE THRIFTY HOUSEWIFE.

Is always on the LOOKOUT for LABOR-SAVING DEVISES, whereby the HOUSEWORK can be LESSENED. An article that saves LABOR, TIME and DIRT must be INVALUABLE in every HOUSE. Such an article is the NEW IMPROVED SILVER STAR STOVE POLISH. This Polish entirely SUPERCEDES all the OLD-FASHIONED DOME and OTHER leads just as the ELECTRIC LIGHT SUPERCEDES THE CANDLE & LAMP. By the use of the SILVER STAR STOVE POLISH more than HALF the TIME and LABOR is SAVED as it is all ready for use. Being a PASTE it does not SLOP or SPILL nor does it STAIN the HANDS. It can be USED on a HOT or COLD STOVE, and is altogether the MOST PERFECT STOVE POLISH of the Day. Be sure you get the SILVER STAR put up HANDSOMELY in 3 doz. hinged cases, each case containing show cards and advertising matter. This Polish will not dry up or eat the tins. For sale by all wholesale dealers and by

F. F. DALLEY & CO., Hamilton, Canada, Proprietors.

JOHN T. M'BRIDE. **McBRIDE, HARRIS & CO.,** IRWIN HARRIS.

IMPORTERS OF FRUIT, AND COMMISSION MERCHANTS

134 McGill aud 1 to 21 College Streets,

MONTREAL.

Liberal advances made on consignments.

MONTREAL MARKETS—Continued.

they are likely to remain so. In consequence of this the feeling is decidedly strong and it is doubtful if No. 1 potash could be bought under $5. Pearls are nominal.

GAME.

The only thing offering so far is partridge, which are in excess of the demand, and large quantities are going into cold storage. No. 1's move slowly at 50c. per brace, and No. 2's 25 to 30c.

DRESSED HOGS.

Arrivals of dressed hogs continue light, and are likely to be so until the cold weather sets in in earnest. Business therefore is as yet unimportant. The few light weights offering are picked up by butchers at 6½ to 6¾c.

POTATOES.

Potatoes move along steadily, and the offerings of local growth continue light. We hear of sales at 40 to 60c. on the cars.

EGGS.

The egg market remains practically unchanged. Arrivals run light and as far as we can learn there is no accumulation of stock. Fresh new laid encounter a good demand and all offerings move out freely at 20 to 21c. Held stock also meets with a fair sale at 18 to 19c., white limed move somewhat slowly at 16½ to 17½c.

PROVISIONS.

Some enquiry on Gulf port and Lower province account, led to a good free movement of pork during the week at unchanged prices, but the bulk of the business is of a local character. Our quotations are unchanged as follows. We quote:—Canadian short cut, per brl $17.50 to $18; mess pork, western, per brl $16.50 to $17; short cut, western, per brl $17.00 to $17.50; hams, city cured, per lb 12 to 12½c.; hams, canvassed, per lb 12 1-2 to 13c.; lard, western pails, per lb 9 to 9¼c.; lard, Canadian, in pails 8¼ to 8 1-2c.; lard, C. O. P., 10 1-2c.; bacon, per pound, 9 to 10c.; lard, com., refined, per lb, 8 to 8½c.

FLOUR AND GRAIN.

The grain market continues quiet, and the feature in comparison with the condition last year is the absence of any offerings of Manitoba wheat. None has arrived since the quantity noted a few weeks on millers' account, and none is expected to arrive until the second week in November. No spot transactions in it are reported therefore, but there has been business in Ontario wheat on the basis of $1.06 to $1 07 for No. 1 red and white in cargo lots. Corn and peas rule about the same while oats are rather easy. We quote: Peas, 75 to 76c. per 66 lbs., in store; 76 to 77c. afloat; L. C. oats, 40 to 41c.; U. C. oats, 42 to 44c.; corn, 69 to 70c., duty paid; 62½c. in bond; feed barley, 50 to 52c.; good malting do., 65 to 70c.; rye, 65c.

In flour there has been a little more animation during the week owing to some enquiry in a stocking up way due to the approach of the close of the season, but it has not amounted to much business in the aggregate. Low grades are scarce and in some enquiry, while Patent winter move out at $2.45 to $2.50 in bags. Extras and fines in bags are also pretty well cleaned up. We quote: — Patent winter, $5.25 to $5.50; Patent spring, $6.05; Straight roller, $4.75 to $4.85; Extra, $4.50 to $4.60; Superfine, $4 to $4.20; Fine, $3.25 to $3.50; City strong bakers' $5.75 to $5.85; Strong bakers' $5.75 to $5.85.

THE STOCKS IN STORE.

The stocks of flour in store show a decrease of 4,607 barrels compared with a

HOW TO

Help your Travellers

Some firms say they have travellers on the road calling upon retailers constantly and there is therefore no necessity to advertise in THE CANADIAN GROCER & GENERAL STOREKEEPER. Experience proves that an advertisement is of very great assistance to the travellers.

Thos. Davidson & Co., Montreal, Manufacturers of tin and stamped ware, write:—"Our travellers found our advertisement in your paper a great assistance."

Mr. J. H. Wethey, St. Catharines, Manufacturer of Condensed Mince Meat, says he had frequently called upon a retailer in that city but could never make a sale. He put an advertisement in THE CANADIAN GROCER and about three weeks later the retailer referred to called upon him to make a purchase and said that until he saw the advertisement in THE GROCER he had no idea there was a condensed meat factory in that city.

Tarbox Bros., Toronto, Manufacturers of Mops, Grocers' Specialties, etc., say the advertisement in THE GROCER has helped their travellers materially. They tell of several instances where a retailer would not look at their goods until he saw the advertisement.

JAMES E. BAILLIE,

PRODUCE & COMMISSION MERCHANT,

66 Front St. East, Toronto.

ESTABLISHED 1874.

CONSIGNMENTS of butter, eggs, poultry, dried apples, etc., INVITED. Prompt returns made.

Always in stock—Long clear Bacon, Hams, Breakfast Bacon, Barrel Pork and Lard.

CORTICELLI

All STOREKEEPERS are

INTERESTED.

The Best Goods are what you want to give your Customers.

TRY CORTICELLI SILKS

Ask your Wholesale Merchant for them, if he does not keep CORTICELLI, write direct to

CORTICLLI SILK CO.,

ST. JOHNS, P. Q.

TO GROCERS.

You can make a good profit on good goods.

Try a line of our special brooms for first-class trade.

35. "Peerless." 35.
30. "Ideal." 30.
25. "Royal." 25.
20. "Anchor." 20.
15. "Crown." 15.

Made of new seasons Corn and Handles striped and varnished.

We have also special lines and

Stove, Shoe and Scrub Brushes, Baskets, Woodenware, etc.

for Fall and Winter trade.

SAMPLE ROOM: 80 York St.

Chas. Boeckh & Sons,

TORONTO.

Munn's Pure Boneless

CODFISH

In pressed 2 lb. Bricks, packed in 5, 10, 20 and 40 lbs.

This fish is cut from the largest Newfoundland codfish, and the quality is unsurpassed.

APPLY EARLY.

STEWART MUNN & CO. - Montreal.

MONTREAL Markets continued.

week ago, and 20,146 barrels compared with the same date last year.

The stocks of grain in store compared with those of a week ago, show an increase of 387 bushels of wheat, 37,379 bushels of peas, 1,761 bushels of barley and 7,081 bushels of rye, and a decrease of 12,867 bushels of corn, and 6,033 bushels of oats. Compared with the same date last year there is a decrease of 53,000 bushels of wheat, 70,424 bushels of corn, 11,907 bushels of barley, and an increase of 42,008 bushels of peas, 59,275 bushels of oats, and 16,891 bushels of rye.

BUTTER AND CHEESE.

The butter market shows but little change, and business continues to be of a jobbing nature principally in the better goods of stock. Stocks in the country are an unknown quantity and seem to be pretty firmly held, but unless there is some export movement previous to the closing of navigation they will be bound to press, as the local demand is not sufficient to account for them, and there will be butter begging for a market. At 21c. there is a chance for business with the other side, so far little has resulted as holders want 22c. for creamery in the country, which of course procludes the idea. We only hear of some little business on Bristol account at 21c. and this was not in the latest made stock. In dairy butter Townships choice commands a ready sale in a jobbing way at 18 to 20c., while Western dairy moves rather slowly at 14 to 14½c. for best varieties.

Cheese is an unsatisfactory subject to write about at the moment. The past week witnessed no movement and the situation may be briefly summed up in a few words, anxious factorymen and indifferant buyers who appear fully aware of the large make unsold in the country and resolved to work it for all it is worth. In consequence 10c. is now an extreme figure and very difficult to obtain if shippers are to be believed. In fact there can be no doubt that England is unresponsive.

SHIPMENTS OF DAIRY PRODUCTS.

The following tables will give the shipments of butter and cheese by months and ports to date from Montreal.

Month.	Liverp'l.	Bristol.	London.	Glasgow.
May				945
June	257	67	308	3360
July.....	283		1048	7822
Aug	134		162	1962
Sept.....	406	1827	110	832
Oct. to 18	643	2503		1023
Totals.	1723	4397	1628	15944

CHEESE.

Month.	Liverp'l.	Bristol.	London.	Glasgow.
May	19430		4754	2223
June	102858	23424	51339	37080
July.....	97856	109091	95616	57642
August...	80301	75446	47823	47528
Sept.....	67818	60150	63666	18793
Oct. to 18	41432	41841	71743	5743
Totals.	409695	309952	339841	169809

THE CANADIAN GROCER is the acknowledged organ of the trade in this country, and well it might be, for it is carefully edited and its information is reliable. From the large number of advertisements THE GROCER contains it is evident that shrewd business men appreciate its columns as an advertising medium.—Daily Mercury, Guelph.

MONTREAL NOTES.

THE CANADIAN GROCER has sent us a copy of its special fall number, which is undoubtedly a splendid issue, both in typography and reading matter. We notice in it also many advertisements of Montreal wholesale houses, which appear to appreciate the worth of our Toronto contemporary much more than that of the papers of their own city.—Le Prix Courant.

The Canada Sugar Refining Co. with their usual enterprise have put something entirely new on the market. It is their golden syrup put up in two pound tins with handsome varnished labels and made to retail at 15c. per tin, which leaves the grocer a good profit without considering the trouble saved on the old style by the bulk, that is when only a small quantity is required.

The CANADIAN GROCER, a technical journal, devoted to the interests of the grocery trade, has published a special fall number containing fifty-two pages, which is a credit alike to the publishers and the trade which keeps up such a journal. A feature of this special number is a tariff list of groceries which, unlike the majority of tariff lists, is understandable, and the market reports are unusually full and accurate.—Witness.

Mr. W. S. Dobson, a member of the firm of J. O. Whiting & Co., wholesale molasses dealers, of Boston, was in the city last week. Mr. Dobson's visit here is for the purpose of securing reduced freight rates for the six thousand hogsheads of molasses recently purchased by them, and which is stored at Montreal, Quebec, and Halifax. This large purchase was made on account of the shortage in the American market, which is said to be over ten thousand barrels short.

We have just to hand the fall number of THE CANADIAN GROCER, which is a credit to the J. B. McLean Company, the publishers. The number in addition to a number of live leading articles on subjects of interest to grocers generally, contains thorough reviews of the various branches of the trade, both at Montreal and Toronto, and cannot fail to be valuable as a source of information for future reference. The letter press and make-up of the number is workmanlike, and the matter so arranged that a reader can have no difficulty in turning to any particular article he desires.—Gazette.

The Empire Tobacco Co. of this city have a novel and effective way of advertising. They write to the retailers throughout the Dominion, enclosing blanks, and asking for the names of their customers, each of whom receive the following letter, together with a pouch, an illustration of which is seen in another column :

DEAR SIR,—It does not matter how superior an article of consumption may be, people will not call for it unless they have at least heard of it. We know that in our "Empire" brand is to be found the best chew that fine leaf, pure ingredients and intelligent workmanship coupled with spirit cured wrappers and champagne flavor can make it. We are also aware that the chewer will not find this out until he uses the tobacco. It is in view of this fact that we personally request you to try the tobacco, and when you are satisfied with it perhaps you will kindly recommend it to your friends. The "Empire" brand can be had at the store of.....

Buy a plug and you will thank us for suggesting to you the use of a brand of tobacco that will give you better satisfaction than any other. A ten cent cut of "Empire" will fit nicely the enclosed pouch which will make it more convenient to carry in your pocket. Try it. If you are a smoker we would also ask you to try our "Golden Plug" brand made from fine Virginia Leaf which we can recommend most highly.

DECEPTIVE ADVERTISING.

A Western trade paper remarks : "It is not to be wondered at that the general public, the vast army of buyers, look with suspicion upon 'bargain sales,' sales 'below cost,' 'closing out sales,' and indeed upon all announcements that goods are to be sold much below a fair profit. All such notices bear upon their face an appearance of improbability. These assertions, bordering closely upon the boundaries between truth and falsehood, are not what attract people." Several other papers have spoken approvingly of these utterances, and as there can be no question as to the deception practiced by many dealers who advertise in the above mentioned manner, these journals are certainly right from a moral point of view, but looking at the question from a business standpoint it cannot be denied that it pays many retailers to humbug the public to the extent of advertising "below cost" and "closing out" sales. This style of advertising is quite common in the dry goods trade, and although there is nothing novel about it the public are almost always attracted whenever it is tried. The way it is worked is generally this : One article is marked down to cost or below it, thus enabling the dealer to salve his conscience somewhat, and the public having been drawn to the store invariably purchase all that they can get of that particular thing, and a great many of the people thus attracted will also buy other goods, the prices of which have not been reduced. It is generally provided that not more than a certain quantity of the goods reduced in price shall be sold to individual customers. One would imagine that the public would soon grow tired of being deceived in this way, and perhaps if the mass of the patrons of "closing out" and "bargain" sales were men, some other way of pushing goods would have to be introduced by live and not too scrupulous dealers, but where retailers have principally women to deal with, as in the case of the dry goods trade, a certain amount of humbug and deception can often be risked without detriment to the business, but quite the contrary. Deception in advertising cannot of course be defended upon ethical grounds, and we have no desire to do so, nor, for that matter, on any other. All we wish to point out is that it often pays business men to practice it continually, and while it is remunerative it is useless to denounce it. There is another thing to be said on this question, namely, that it is a little too much to expect that small retailers, struggling against the keen competition of large cash dealers, should stick rigorously to the truth in their business announcements, while it is a well known fact that many large fortunes have been built up upon lying advertising and that the process is still going on in many lines.—Merchants' Review.

EGG NOTES.

Mr. G. Curry, the leading dealer in eggs and dairy produce in Great Britain, purposes establishing an agency in Montreal, just as he has done in Belgium, Holland and other great egg-producing centres on the continent.

Mr. William Richardson, of Walkerton, who is the largest egg dealer in the county of Bruce, has received advices about freights to England which will enable him to place his eggs on the London market at a rate of one cent per dozen over the rate to New York. In the meantime he continues to pay the same price for eggs as before.

The Minister of Finance is following up his enquiries in regard to cold storage accommodation on board the Atlantic liners for the shipment of eggs and poultry to Great Britain. There is no lack of shipments of eggs, but exporters are somewhat diffident about embarking in the poultry business until they are assured of the requisite refrigerator accommodation. The Beaver line has already put into the vessels revolving air circulators by which, in that portion of their steamships perishable goods are stored, a supply of pure air is constantly secured, and it is expected that the Allan and Dominion lines will immediately follow suit.

A meeting of egg buyers representing the district between Peterboro' and Montreal, was recently held at Kemptville Junction, and many questions concerning the egg trade in Canada were discussed. Mr. Saunders, of Kemptville, who is perhaps one of the largest individual egg buyers in Canada, and who has an experience of 30 years in the egg and poultry business, gave some valuable hints as to the method which should be adopted in shipping eggs to the old country. The meeting decided to send a deputation to Ottawa, with Dr. Ferguson, M. P., of Kemptville, to ask the Government to send a man to the old country to study the system adopted by other countries in shipping eggs, how they were received on the English markets, how disposed of and the modes of packing.

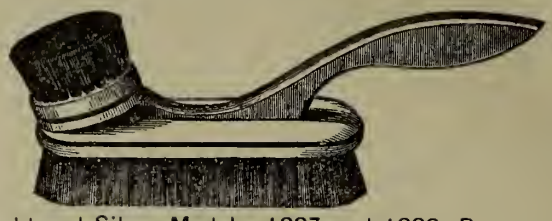
The analysts of the laboratory branch of the Inland Revenue Department are engaged upon an analysis of spices, which will afford material for a very interesting report. The samples of white and black pepper and mustard now undergoing chemical tests are said to show an extent and variety of adulteration that will surprise consumers of these condiments very much. Scarcely any of these in the ground state in which they are generally sold are found to be pure. The pepper is largely mixed with starch and other substances. The mustard contains flour and even plaster of paris, while the ground cinnamon, it is said, contains scarcely anything of the genuine article, beside the flavor.

Some eat oatmeal to get thin,
" " " " fat;
"don't" " at all, bedad,
And they know what they're at.

[New York Herald.

THE LONDON BRUSH FACTORY,
61 and 65 Dundas Street,
MANUFACTURERS OF

EVERY KIND OF BRUSHES HANDLED BY GROCERS' TRADE



FULL STOCK OF CARPET SWEEPERS.

Awarded Gold and Silver Medals, 1887 and 1888, Bronze A.D. 1889.
Send for Illustrated Price List with Discount Sheet
THOS. BRYAN, London, Ont.

LOCKERBY BROS., WHOLESALE GROCERS, 75 ST. PETER STREET,
MONTREAL, P. Q.,
ARE OFFERING THIS WEEK
NEW MALAGA FRUITS SUCH AS
Valencias, off stock and layer. Figs, in 1, 8 and 12 lb. boxes. Imperial Dehesas.
Royal Dehesas. Imperial Clusters. Imperial Cabinets.
Extra Dessert Blue Baskets. Connoisseur Clusters. London Layers.
French Vegetables—In Tins. HIGHLAND Brand Canned Salmon.
B. C. Salmon Steaks in ½ brls. B. C. No. 1 Mess Salmon.

FRUITS—New Season's, Just arrived, boxes of best.
RAISINS—Finest Dehesa Layers, Black Basket Layers, (box and half boxes), Best London Layers, (boxes and half boxes), Fancy Cartoons Finest Dehesa Layers, Fancy Cartoons Desert Cluster Layers.
FIGS—Choice Eleme, 1, 8 and 14 lbs. Eleme Figs, "Lavant Beauties."
Arriving in a few days a full assortment of
BATGER'S JAMS AND JELLIES, Assorted.
TURNER, ROSE & CO., MONTREAL.

HUDON, HEBERT & CIE.,
WHOLESALE GROCERS
— AND —
WINE IMPORTERS,
NO TRAVELLERS ON THE ROAD.
304, 306 St. Paul St.
143, 145 Commissioners St. MONTREAL.

ESTABLISHED 1842.
L. CHAPUT, FILS & CIE.,
WHOLESALE GROCERS,
Nos. 2 and 4 De Bresoles Street,
MONTREAL,
SOLE AGENTS FOR
Greenbank's Concentrated Lye.

CREAMERY MEN AND MERCHANTS

Holding butter of good quality are requested to correspond with

T. W. CLARK,

Commission Merchant and Wholesale Dealer in Butter and Eggs.

Consignments solicited and business transacted for Ontario and other Eastern Canada Merchants.

VANCOUVER, B.C.

References : Bank of British Columbia, Bank of British North America.

W. RYAN

Produce and Commission Merchant,

72 FRONT ST. EAST, Toronto, Ont.

—DEALER IN—

Mess and Shortcut Pork ; Long, Clear Breakfast and Roll Bacon ; Hams ; Lard ; Dried and Evaporated Apples.

SPRUCE BUTTER TUBS, 50's, 30's, 20's.

Consignments of Eggs and other Produce Solicited. Egg Carriers supplied.

J. F. YOUNG & CO.

Successors to YOUNG, ANDREWS & Co.,

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

We solicit your consignments. We do not speculate on your produce, we sell to the best advantage for you. We handle everything that the country merchant requires to send from home to sell. Our warehouse is in the centre of the commission business. Our cellars are airy and cool. Send us a small trial lot.

J. F. YOUNG & CO.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

To Country Merchants and Dealers.

THE undersigned solicits consignments of Butter, Eggs, Poultry, Apples, Potatoes, Pork, Beef. Liberal advances made. Correspondence Solicited.

AARON CHILD,

Retail Grocer and Butcher,

1124 Queen St. West, Toronto.



HUCKINS' SOUPS

Tomato, Mock Turtle,
Ox Tail, Green Turtle,
Pea, Julienne,
Beef, Vermicelli,
Chicken, Terrapin,
Macaroni, Consommé,
Okra or Gumbo,
Soup and Bouilli,
Mullagatawny.

RICH AND PERFECTLY SEASONED.

Require only to be heated, and are then ready to serve. | Prepared with great care from only the best materials. | Have enjoyed the highest reputation for more than 32 years.

TEST FREE

Send us 20 cents, to help pay express, and receive, prepaid, 2 sample cans of these Soups, your choice.

J. H. W. HUCKINS & CO.,
Sole Manufacturers, Boston, Mass.

SOLD BY ALL LEADING GROCERS.

LEONARD H. DOBBIN, MONTREAL. Sole Agent for Canada.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF





1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel luuch baskets
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

OAKVILLE, ONT.

LARD,

GUARANTEED PURE.

Long Clear
New Cured Meat.

Write for Quotations.

WM. DAVIES & CO.,

TORONTO.

The Cowan Cocoa & Chocolate Co. Limited

OF TORONTO,

Manufacturers of

Cocoas and Chocolates.

Hygienic, Queen's Dessert, Mexican, Iceland Moss, Sweet Caracas Vanilla, Cocoa Essence, Royal Navy Chocolate, Soluble, Creams, Coffees and

Confectioners' Chocolates, Icing, and Powdered Sugars.

LEONARD H. DOBBIN, Agent, Montreal.

WOODENWARE



The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

Manufacturers of Pails, Tubs, Washboards, Clothes-pins, Candy Pails, Lard Pails, Syrup Pails, also impervious packages for Oil, Paints, Varnish, Pickles, etc. Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

Hams, Breakfast and Roll Bacon,

New curing, now ready.

For Choice full flavor goods send us a Sample order.

Jas. Park & Son,
Toronto, Ontario.

Established 1874.

W. H. SMITH,

Wholesale Produce

Commission Merchant

186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Produce. Consignments solicited. First-class reference

McLAREN'S

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a Point of Keeping it always in Stock.

FOREIGN RAISINS.

The position and prospects of the market for raisins, says the London Grocer, are scarcely so favorable as could be wished, as there are three important circumstances in operation which must militate more or less against an unrestricted consumption of the article in the United Kingdom, and act as a kind of drag upon the general enterprise of the trade. First there is the fact that the Customs duty remains unaltered from the old figures of 7s. per cwt.; secondly, there is a stronger demand than usual for shipment to places abroad; and thirdly, there is a positive scarcity of some descriptions, which is merely another term for materially advanced rates. The chief, if not the only, exception to these unfavorable statements in the general account is the very abundant crop of Valencias, which promises to be equal to 40,000 tons, or 14,000 tons heavier than in the preceding year, but it is coming forward rather slowly, owing to the larger American, Canadian, and Continental orders that have to be fulfilled, the latter taking the place of those for Elemes, through the crop of that class of fruit being almost a total failure this season.

The Valencias are of excellent quality, and prices being at a reasonable point, an extensive and prosperous trade is anticipated. Sultanas will furnish only one-third of an average stock, viz., not above 8,000 tons, in stead of 24,000 tons, and as an evidence of the firm hold this sort of fruit, as a hot favorite, has upon consumers, it may be noted that a few weeks ago, when the meaning of so short a yield was duly appreciated, the value of the article doubled itself, and mounted up to 90s. and 100s. for the best grades; but whether prices so dangerous as these appear to be will be maintained as the season progresses, rests entirely with the public themselves, who are the sole arbiters in the matter, as no speculation is answerable for so great a rise as is here shown, and the retailers for the present are advised to adopt the "hand-to-mouth" policy in dealing with Sultanas. Muscatels, nevertheless, will, it is said, produce a good crop, and the portions that have yet arrived have given satisfaction to the trade.

ABOUT VANILLA BEANS.

The odor of the vanilla bean is sweet and sickish, and the druggist who had a pound and a half of them tucked into a glass jar has had to take the cover off so many times to explain about them to the inquisitive friends who call, that he is getting disheartened at the smell of vanilla. It is curious, he says, that so few people know anything about the vanilla bean. All sorts of questions are asked him, and he answers them, just appreciating as he now is, that there is no article of the least uncommon use that the world will not ask questions about. For our interest, he opens one of the long twisted pods and shows the black sticky interior filled with innumerable seeds no bigger than needle points. On the outside are long crystals, white and hair like. "It is the crystal of the active principal of the vanilla," said he. "It looks like the dew on the underside of leaves, doesn't it?" The vanilla costs high. Prices vary in accordance with quality, and they range upward to $16 a pound, so that the jar of the vanilla bean which he held in his hand was worth close to $24, being of the best quality. The substitute for vanilla is the Tonka bean, a purplish-black, hard-shelled bean as big as an almond in the shell, and very hard and brittle. Its odor is an approach to the vanilla, but much less pleasant, more crude and eminently sickening. This bean costs $1,60 a pound, which is somewhat less than $16 a pound, but which makes quite a change in the cost of flavorings. The expert has no difficulty in distinguishing the adulterations in flavorings.—Ex.

SPECIFIC RESULTS.

The first general rule to be laid down for the retailer is: Aim for specific results. The old style of newspaper advertising, such as

JOHN JONES,
FINE STATIONERY,
214 Blank Street, Blankville.

was never effective and has long since been discarded by intelligent, wideawake men. Try to tell the public in as interesting a way as possible about one or two of your recent novelties, rather than attempt to enumerate your entire stock. John Jones cannot best attract customers by advertising that he keeps "a full stock of stationery, pens, ink, mucilage, pads, albums, files, pencils, inkstands, fountain pens, sealing wax," etc. Any well regulated stationery store is supposed to contain these articles. But let Mr. Jones try advertising some special thing each week—something new if possible—and note how much difference there will be in his returns. For example, if he receives a novelty in note paper, let him write a bright snappy advertisement of it; tell all about it, what there is new in it, what its merits are, and so on. Don't be afraid of going into details. Another point: Have a new advertisement each week. Don't let the old one go in twice if you can help it. No matter if you do have to pay a little more for changing copy regularly; it is better to have a new advertisement in every other week than the same card in every issue. Besides, labor is generally cheap on country papers, and it will not cost much, if any, more to have a fresh, attractive announcement. The commonest excuse for the retailer to make is that he hasn't time to keep constantly getting up new advertisements. Then make time. How it would sound for you to say after a case of goods had been delivered that you didn't have time to unpack them, and so let them remain nailed up until they were out of date or were spoiled! Yet the two instances are clearly parallel. An investment in printers' ink is just as much money out of your pocket as the salaries of your clerks, and it will go to waste unless you look after it sharply, just as much as your clerk hire would if your clerks were allowed to take five out of six months as vacation.

"Oh, it is all very well," says some reader, "to say make time and advise us to devise attractive advertisements. I have no literary skill; writing is irksome to me anyway, and if I must go to all that trouble I prefer not to advertise at all."

That being the case, it will be best to turn the whole matter over to one of your brightest and most trusty clerks, who, if he has any taste for it, will soon become something of an adept, and your advertisements will begin to overtop those of your more slow going competitors, with direct results upon your cash account. It is best, if possible, for the proprietor himself to have the advertising in charge, for he understands his business and customers more thoroughly than anyone else can.

It is a good plan to make your show window display work in with your newspaper advertising. For instance, if you have just received a consignment of new designs in tablets, make them the chief attraction in your window. Mass them in the centre and then arrange them about the sides so as to show to advantage the various designs Now write your newspaper announcement and confine it to tablets. Tell how popular and convenient they are, and what are their principal advantages.

Next describe your new styles, mentioning the fact that they are displayed in your window. If you will take some of the papers of large cities and study the advertisements of dry goods and clothing houses which are recognized to be clever at this sort of thing, you will be able to gain many points. Don't copy, but adapt as your own good taste suggests.

In conclusion, advertising when intelligently conducted, is a very valuable aid in drawing customers, and when one considers that it was said by Robert Bonner, "My success is owing to liberality in advertising," he may well agree with the great showman, P. T. Barnum, that "the road to fortune is through printers' ink."—American Stationer.

One thing in particular should be impressed upon clerks—the necessity of careful attention to small customers.

T. G. Williamson & Co.,
COMMISSION MERCHANTS.
TEAS, COFFEES, FRUITS, SUGARS, ETC.
42 Front Street East,
TORONTO, ONT.

BAKING POWDER!

IMPORTANT TO THE TRADE.

PURITY, STRENGTH, FULL WEIGHT.



Put up in ¼, ½ and 1 lb. Tins. RETAIL PRICE 10, 15 and 25 cents.

MAKERS WILL ONLY SELL TO DEALERS WHO MAINTAIN PRICES NAMED.

"SUCCESS FROM THE START"

Fully equal in results to any High-priced Powder offered.

This Brand of Powder although on the market a short time only, is now demanded by all our regular trade. It's success has been so well assured as to compel extensive additions to our factory to meet growing demand. "Prices on application." "Mail orders solicited."

Diamond Baking Powder and Spice Mills,

W. H. GILLARD & Co., Proprietors, HAMILTON, ONT.



THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL.

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday's yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, McGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar. It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

RICHARD TEW & CO.

IMPORTERS OF

Crockery, Glassware, China, Lamp Goods, Etc., Etc.,

10 FRONT ST. East,

(Adjoining Board of Trade Building.)

TORONTO.

Please examine our lines of fancy cups and saucers, vases, china cabarets, etc., specially selected for the Xmas trade. With our **ADAR** and **WENEN** glassware—an entirely new line to the Canadian market—we challenge competition. Our varied assortment of Opal Baskets is meeting with large demands. As the most attractive lines are continually running low, the Trade would do well to place their orders at once, and thus take advantage of our leading lines.

Business Changes.

ONTARIO.

Arnprior—Rudd, R. J., fruit dealer and confectionery, assigned.

Brantford—Harrington, Mrs. Mary, grocer, assigned to Thomas Woodyatt, Brantford.

Elmira—Ruppel Bros., general store, closing up business.

Harrow—Rosebrugh Bros., general store, assigned to C. B. Armstrong, London.

Port Arthur—McIntosh & Johnston, groceries and provisions, sold out to W. J. Hasking.

Sault Ste. Marie—Grass, J. L., fruits and confectionery, assigned to E. D. Paulin, Sault Ste. Marie.

Toronto—Power, H. A. & Co, tinware, assigned to Thos. Carlisle, Toronto; Tew, Richard & Co. (co. nom.), wholesale crockery and glassware, called meeting of creditors for 12th inst.; Whitworth, J. P., hardware, paints and oils, assigned to C. Ryan, Toronto.

MANITOBA AND NORTH-WEST TERRITORIES.

Deloraine—Ripstein, H. & Co., general store, succeeded by A. Rosen.

Meadow Lea—Hainsworth, A. E., general store, removed to Marquette.

Virden—Cain A. M. (Mrs. John), hardware and tinware, admitted Mrs. James Schoenan, under style Schoenan & Co.

Winnipeg—Horne Bros., grocers, sold out to J. W. Horne; Wood, Henry, paints, oils, etc., advertised to sell out.

QUEBEC.

Farnham—Donahue, E. & Co., general store assigned in trust.

Montreal — Bonin, Dosithee, tinsmith, stock, etc., advertised for sale by tender; Brady, David, plumber, meeting of creditors 5th inst.; Kearney, J. & P., W., teas, John Kearney, deceased; McLea, J. & R., com. agents, J. B. McLea deceased; Wight, J. W., grocer, assigned

Quebec—Gagnon, F. X., grocer, assigned, meeting of creditors 10th inst.; Morrisette, A., grocer, assigned, meeting of creditors 12th inst.

St. Anselme—Larochelle, L. N., foundry, saw and grist mills, L. N. Larochelle deceased.

NOVA SCOTIA.

Greenfield — Johnson, C. W, store, assigned.

Lower Stewiacke—Crowe, J. E. & Son, general store, sold out.

Windsor—McCallum, David T., store, assigned.

NEW BRUNSWICK.

St. John—Wheeler, Wm. & Co., iron, etc., sold out.

You can lose more than we do by not subscribing for this paper.

CHEESE.

FANCY FACTORY CHEESE, ONE YEAR OLD, white or colored, rich, perfect in flavor and condition, the best for choice family trade, single box 12c., in 10 box lots 11½c. A. Beattie & Co., St. Mary's. 49

BUSINESS CHANCE.

STORE TO LET AT RICHMOND HILL—IMmediate possession, best stand in village. Apply, if by letter, box 420, or personally to the undersigned same place. J. K. Falconbridge.

FOR SALE—GROCERY AND LIQUOR BUSIness, Wholesale and Retail; established over thirty years in the town of Peterborough. For particulars apply to R. H. Howard & Co., 51 Colbourne Street, Toronto, or Box 174 Peterborough. No. 44.

SITUATION WANTED.

BY BOOKKEEPER—Double entry, competent to manage office or general store business, good salesman, 20 years' experience, first-class references, strictly temperate. 27 Davenport Road, Toronto. 45

DETECTIVE AGENCIES.

HOWIE'S DETECTIVE AGENCY, 86 WELLington St. West, Toronto, Ont., established 1886. Telephone 1309.

ITS GREAT FEATURE

— IS —



It cannot be bought by the public.

It can only be obtained from you on our Purchase Ticket Plan.

We sell to only one dealer in towns of less than 3,000 population.

If we have no agent in your town send for circulars, testimonials and price lists at once to secure the agency.

WM. DOBIE & CO., Publishers,

32 & 34 Front St. W., Toronto, Ont.

THE CELEBRATED "BARM" YEAST

Takes the place of the old-fashioned yeast cakes now in the market which are sometimes good but often worthless, also of Compressed Yeast which dries out your bread. It stands ahead of all competitors for its unprecedented quick-raising and keeping qualities. Be sure you ask your grocer for it, and take no other.

Manufactured only by,

THE BARM YEAST MAN'FG COMPANY,

35 Wellington St. East, Toronto.

TELEPHONE 1920.

W. BOULTER & SONS,

Picton, Ont.

PACKERS OF THE CELEBRATED

LION  BRAND

Canned Fruits and Vegetables.

Every can has a Lion on the Label. This label is a guarantee to the consumer that the quality is first-class. Ask your Grocer for the Lion Brand. Do not take any other.

Bay of Quinte Canning Factories.

Head Office, PICTON. Branch, DEMORESTVILLE.

Battle & Smyth, Thorold, Ont., Manufacturers of The Japanese Shoe Blacking.

ENOCH MORGAN'S SONS'



SAPOLIO

CLEANS WINDOWS, MARBLE, KNIVES.

POLISHES TIN-WARE, IRON, STEEL, &c.

EMIL POLIWKA & CO.,
36 Front St. E., TORONTO, O.
Dominion Agents. Correspondence Solicited.

DOMINION WHOLESALE GROCERS' GUILD.

SECRETARY'S OFFICE, Toronto, Nov. 1st, 1890.

Terms of Credit and Discounts.

All previous Agreements regulating Terms as to Credits and Cash Discounts are hereby cancelled, excepting in the territory east of Three Rivers and Sherbrooke, and the following are substituted as per Memo. of Agreement:

General groceries, 3 months' time with an allowance for cash payments at the rate of 12% per annum for unexpired time. Sugars, Syrups and Molasses, Canned Goods, Fish of all kinds, and Produce of all kinds, 30 days' time with an allowance for Cash payments at the rate of 12% per annum for unexpired time.

The old terms of agreement to continue to prevail in territory east of Three Rivers and Sherbrooke.

45 By Order, EDGAR A. WILLS, Secretary.

ORIENT MILLS,

Celebrated for the Cheapest and Purest Spices and Coffees, Extracts, Mustard, Baking Powder. All goods guaranteed to give Satisfaction.

Thompson, Bradshaw & Co.,
36 and 38 Lombard St, TORONTO.

T. KINNEAR & CO.

Wholesale Grocers, Importers of

TEAS, SUGARS, Etc.

JUST TO HAND:
New Figs, Patras and Vostizza Currants, Valencia Raisins.
SULTANA RAISINS ARRIVING.

47 Front St. East,
TORONTO, ONT.

STUART, HARVEY & Co.

Importers and

WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

HAMILTON, ONT.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Nov. 6, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

IMPERIAL—ONTARIO AND QUEBEC.



	Per doz.
Imperial 10c. cans	$0 90
" 4 oz. "	1 35
" 6 oz. "	1 85
" 8 oz. "	2 45
" 12 oz. "	3 70
" 16 oz. "	4 70
" 2½ lb. "	11 30
" 3 lb. "	13 50
" 4 lb. "	17 30
" 5 lb. "	21 50

Sold only in cans.

Cottam's Best, in 1 lb tins	3 00
Best in 5 oz. tins	1 10
Cottam's Choice, 1 lb tins	1 75
" " 5 oz tins	70
" loose	10
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb. tins	65
" " bulk, per lb	12

	Per doz.
Empire, 5 dozen 4 oz cans	$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" ½ " 5 lb cans	8 00
" bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.)

	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases.	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60

BISCUITS.

	Per lb
Arrowroot	$0 11½
Abernethy	9
Ginger Nuts	11½
New York Fruit	14½
People's Mixed	10½
Pilot Family	6½
Snowflake	11½
Magard	15
Soda	6½
Soda, 1 lb packages	8
" 3 lb "	21
Sultana, thin	11½
Tea	11½
Wine	9½
Wine, sweet	9

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ⅔ "	2 10
" ⅓ "	1 10
Spanish, No. 3	4 50
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jacquot's French, No. 2	3 00
" " 3	4 50
" " 4	8 00
" " 5	10 00
" 1-gross Cabinets, asst,	7 50

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15

Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross..... $1 80

BARRINGER & BROWN.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Convex Black Lead packed in wood boxes containing 12 card boxes, per box 1 12

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & CO'S.

Parisian Square Blue, per lb..13 to 14c

BARRINGER & BROWN.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Azure square blue box, containing 8 1 lb. packets of 16 oz., squares, per 8lb. box 0 89

BROOMS.

		Per doz.
Carpet	4 strings	2 90
X Parlor,	2 "	2 65
Louise	3 "	2 65
1 Gem	4 "	3 25
2 "	3 "	2 65
3 "	2 "	2 20
4 "	2 "	1 95
O Hurl	4 "	2 65
"	3 "	2 35
2 "	3 "	2 05
3 "	3 "	1 70
OK "	2 "	1 35
Hvy Mill	4 "	3 70

CALVES' FEET GELATINE

G. P. SWINBOURNE & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)

Boxes of 4 dz. 6d., and 2 doz. 1s. pack $3 96

CANNED GOODS.

	Per doz	
Apples, 3's	$1 10	$1 20
" gallons	2 80	3 00
Blackberries, 2	2 00	2 10
Blueberries, 2	1 25	1 40
Beans, 2	0 95	1 10
Corn, 2's	1 10	1 25
" Epicure	1 45	1 50
Cherries, red pitted, 2's	2 25	2 40
Peas, 2's	1 20	1 35
" sifted select	....	1 35
Pears, Bartlett, 2's	2 00	2 25
Pineapple, Baltimore	2 40	2 50
" Bahama	2 90	3 00
Peaches, 2's	2 75	2 85
" 3's	3 75	3 85
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	2 00	2 10
Pumpkins, 3's	1 00	1 10
" gallons	3 00	3 25
Raspberries, 2's	2 45	2 50
Strawberries, choice 2's	2 40	2 50
Succotash, 2's	1 65	1 85
Tomatoes, 3's	1 20	1 30
Lobster, Clover Leaf	.....	2 75
Mackerel	1 40	1 50
Salmon, 1's	1 35	1 45
" white	1 10	1 25
Sardines Albert, ¼'s tins	....	11, 11½
" " ½'s "	....	15, 18
" Martiny, ¼'s "	.	10, 10½
" " ½'s "	.	18, 19
" Other brands, 9¾,	11,	16, 19
" P & C, ¼'s tins	.....	23, 25
" " ½'s "	.....	33, 36
" Amer, ¼'s "	.....	6½, 8
" " ½'s "	.....	9, 11

MARMALADE, JAMS AND JELLIES.

CAIRN'S.

(Blaiklock Bros., Montreal, Agents.)

Marmalade. Price, f.o.b. Montreal. dz.

"Home Made," glass 1 lb	$2.35
" White 1 lb	2.25
" " 2 "	4.15
" Stone 7 "	13.20
Scotch White 1 "	2.10



Jams.
Gooseberry .....
Strawberry ....
Black Currant.
Red Currant....
Green Gage ...
Apricot .....
Raspberry .....
Damson.....
Plum .....
Red Currant and Raspberry ....

1 lb. white pots, 4 doz. assorted, per doz. $2.35.

Jellies. Red Currant, 1 lb. white. $2.75
Black Currant, 1 lb. white 2.75

DELHI CANNING CO.

Jams, assorted, 1's	2 35
Jellies, 1's	2 25

CANNED MEATS.

CLARK'S.

Comp. Corn Beef	1 lb cans	$....	$1 60
" "	2 "	....	2 65
" "	4 "	5 00	5 15
" "	6 "	7 75	8 00
" "	14 "	18 60	19 20
Minced Collops,	2 lb cans	.....	2 60
Roast Beef	1 "	. ....	1 60
"	2 "	.....	3 15
"	4 "	.....	5 85
"	2 "	.....	7 00
Par Ox Tongue,	2½ "	$7 25	7 50
Ox Tongue	2 "	....	4 50
Lunch Tongue	1 "	3 00	3 10
"	2 "	5 25	5 75
English Brawn.	2 "	2 50	2 60
Camb. Sausage.	1 "	....	2 50
" "	2 "	....	4 00
Soups, assorted.	1 "	....	1 35
" "	2 "	....	2 25
Soups & Boulli.	2 "	....	1 80
" "	6 "	....	4 50

Potted Chicken, Turkey, or Game, 6 oz cans..... 1 50

Potted Ham, Tongue or Beef, 6 oz cans 1 35

Devilled Tongue or Ham, ½ lb cans 1 35

Devilled Chicken or Turkey, ½ lb cans 2 25

Sandwich Ham or Tongue, ½ lb cans 1 50

Ham, Chicken and Tongue, ½ lb cans 1 50

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars, $9 50

Ditto, 25 and 40 lb pails, per lb. 12½c

J. H. WETHEY'S—ST. CATHARINES.

Condensed, per gross, net..... $13 50

CHEWING GUM.

ADAMS & SONS.

Tutti Frutti, 36 5c bars			$1 30
Sappota,	150	pieces	1 00
Sweet Fern,	230	"	0 85
Black Jack,	115	"	0 85
Red Rose,	115	"	0 85
Barley Malt,	115	"	0 85
Tampico,	115	"	0 85
Lemon Trumps,	115	"	0 85
Magic Trick,	115	"	0 85
Puzzle Gum (new)	115	"	0 85
Bolah " "	150	"	0 85
Taffy Licorice,	72	"	0 50
Caramel Tolu,	72	"	0 45
Adams' N.Y. Gum,	200	"	0 50

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs..	0 35
Premium, ½'s..6 and 12 lbs...	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs .	0 24
Sticks, gross boxes, each...	1 00

THE QUEEN OF COCOAS.

SCHWEITZER'S COCOATINA

USED BY ALL THE ROYAL HOUSEHOLDS IN ENGLAND & EUROPE

Sole Agent in Canada, THOMAS E. CLATWORTHY, 34 Church Street, Toronto.

Prices Current, Continued—

Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb	$0 30
Mott's Prepaired Cocoa	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa	40
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs	30
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	24
Mott's Vanilla Chocolate stick	22
Mott's Pure Confec. Chocolate 22c–	35
Mott's Sweet Confec. Choc. 21c–	28

J. W. COWAN & CO.'S

Cocoas—	
Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼ lb in 12 lb boxes	35
London Pearl, " "	30
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence, per doz	1 40
Chocolates—	
Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet)	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

Thos. E. Clatworthy, Ag'nt, Toronto.)

Schweitzer's Cocoatina, net cash ¼ lb. ½ lb.. per doz	3 29 6 30

WALTER, BAKER & CO

Chocolate—	
Premium No. Chocolate, in boxes, 12 and 25 lbs	....
Baker's Vanillia Chocolate, in boxes, 12 lbs	.....
Caraccas Sweet Chocolate, in boxes, 6 lbs., 12 boxes in a case.	.....
Vanillia Tablets, in boxes	.....
Spanish Tablets, 100 in each box, 12 boxes in a case	.....
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs	.....
Grocers' Style, in cases 24 boxes, 6 lbs	.....

Cocoa—	
Pure Prepared in boxes, 12 lbs	.....
Cracked Cocoa, in boxes, 12 lbs., ½ lb. papers	.....
Cracked Cocoa, in bags, 10 lbs	....
Breakfast Cocoa—	
In boxes, 6 and 12 lbs., ½ lb. tins	.....
In boxes, 12 lbs., 1 lb. tins, decorated canisters	....
Broma—	
In boxes, 12 lbs., ½ lb. tins	.....

COFFEE.

GREEN

	c. per lb.
Mocha	32, 35
Old Government Java	30, 33
Rio	23, 26
Plantation Ceylon	29, 31
Porto Rico	23, 24
Guatamala	24, 26
Jamaica	23, 24
Maracaibo	24, 26

WHOLE ROASTED OR PURE GROUND.
ELLIS & KEIGHLEY'S.

	c. per lb
Java	33, 34
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	33
Our Own "	31
Laguayra "	29
Mocha and Java	32, 33
Java, Standard	33
" Old Government	30, 32
Arabian Mocha	36
Santos	28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs	30
Standard Imperial in sealed tins, 25 and 50 lbs	32
Standard Blend in sealed tins, 25 and 50 lbs	33
Ground, in tins, 5, 10, 15 and 25 lbs	20, 30
Say's Parisien, in ½ and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

SUTTON & CO.
(Thos. E. Clatworthy, Ag'nt, Toronto.)

Pure essence, Gorgona Anchovies, ½ pts. per doz	2 76

FLOUR AND MEAL.

	per bbl	
Flour, Family	$4 75	4 80
" Manitoba Patent	6 30	6 40
" white wheat patent	5 65	5 75
" Strong bakers'	6 00	6 10
Oatmeal, standard, bbls	4 75	
" granulated, "	4 75	
" rolled "	5 00	5 25
Rolled Oats	4 85	
Bran, per ton	13 00	
Shorts	16 00	
Cornmeal	3 50	
" Gold Dust	4 00	
" Imperial	3 75	

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz.
Cases, No. 1, 2 oz tins	$2 75 $3 00
" No. 2, 4 oz tins	4 50 5 00
" No. 3, 8 oz tins	8 00 8 75
" No. 4, 1 lb tins	12 60 14 25
" No. 5, 2 lb tins	25 00 27 00

FRUITS.

FOREIGN.

	c. per lb.
Currants, Provincial, bbls	5¾, 6
" " ½ bbls	5¾, 6
" " cases	6¼
" Filiatras, bbls	5½, 6½
" " ½ bbls	6, 6¼
" " cases	6¼, 6½
" Patras, bbls	6⅝, 7
" " ½ bbls	7, 7⅛
" " cases	7⅛, 7⅜
" Vostizzas, cases	7, 7½
" " ½ cases	7½, 8
" 5-crown Excelsior (cases)	8¾, 9¼
" " ½ case	9 9½
Dates, Persian, boxes	5¾ 6
Figs, Elemes, 14 oz., per box	12
" 10 and 20 lb box	14
" Seven-Crown	20
Prunes, Bosnia, hhds	
" " cases, new	
Plums, French, 55 to 65	
" Bottles, 1's	22 23
" " 2's	37½ 40
" " 4's	70 75
" " 7's	1 00 1 10
Raisins, Valencia, off stalk,	6 6½
Selected	7½ 8
Layers	8½ 9
Raisins, Sultanas	14, 18
" Eleme	7½ 8
" London Layers	$3 00 3 25
" Black Baskets	4 00 4 25
Lemons, Malaga	5 00 5 50
Oranges, Floridas	5 00 5 50
" Jamaicas	7 00 7 50
Sweet Potatoes	
Bananas	

DOMESTIC.

Apples, Dried, per lb	0 07½ 0 08½
do Evaporated	0 14 0 16

GLASSWARE.

TAYLOR, SCOTT & CO.

	c. per doz.
Lamp Chimneys, O	32
" " A	35
" " B	45
	per bbl
Fruit Jars, pts	13 00
" " qts	14 00
" " ½ gal	17 00

GRAIN.

Wheat, Fall, No. 2	$0 96	0 97
" Red Winter, No. 2	0 95	0 98
" Spring, No. 2	90	0 92
" Man. Hard, No. 1		1 15
" " No. 2	1 10	1 12
Oats, No. 2, per 34 lbs		40
Barley, No. 2, per 48 lbs	58	60
" No. 3, extra	53	55
" No. 3	50	51
Rye	64	65
Peas	60	62
Corn		65

HAY & STRAW.

Hay, Pressed, "on track	9 00	9 50
Straw Pressed, "	5 50	6 00

ISINGLASS.

G. P. SWINBOURNE & CO.
(Thos. E. Clatworthy, Ag'nt, Toronto.)

Boxes containing 3 doz 3d. pack. per box	3 58



LYE.

Gilletts powdered Lye (½ gr. in a case) per case	$3 75
Elliott's	3 75

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts
Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars	22
" Fine, in 4 lb jars	70
" Ex. Sup., in bulk, per lb.	30
" Superior, in bulk, per lb	20
" Fine, " "	15

COLMAN'S AND KEEN'S

In 4 lb jars	75
In 1 lb jars	25
D. S. F., in tins, per lb	41
" in ½ lb tins	42
" in ¼ lb tins, per lb	44
D. F. in ½ lb tins, per lb	26
" ¼ " "	28

BARRINGER & BROWN.
(Thos. E. Clatworthy, Ag'nt, Toronto.)

Genuine, in 4, 1, ½, ¼ lb. and 2 oz. tins, per lb	0 34 0 47
Superfine genuine, full	0 30 0 43
Pure, per lb	0 23 0 36
D.S.F. "	0 34 0 47
D. S. "	0 30 0 43
F. "	0 23 0 36

NUTS.

	per lb.	
Almonds, Ivica	12½	14
" Tarragona	15	16
" Formigetta	13,	...
Almonds, Shelled Valencias	30,	33
" " Jordon.	50,	55
Brazil		
Cocoanuts,	5 50	6 00
Filberts, Sicily		11

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

LEONARD H. DOBBIN,

Commission Agent and Broker in Canned Goods.

EVAPORATED APPLES A SPECIALTY.

4 Hospital Street, MONTREAL.

TELEPHONE 2205.

JOHN A. MOIR

Offers to Wholesale Trade only the following special lines for July:

Lobsters, Mackerel, Salmon, Gaspe Fishing Co's large hod cured dry Gaspe Cod in 112 bundles, also specially prepared Codfish in cases. A trial order solicited.

Lakeport Canning Co. put up none but the choicest goods. Send for price lists before buying. Don't buy cheap and nasty goods. The best goods are the cheapest in the end.

Local Selling Agent for the Gaspe Fish Curing Co'y

41 St. Francois Xavier Sts.

QUEEN CITY BUSINESS COLLEGE,

Cor. KING and CHURCH Sts., Toronto,

Is the best and cheapest place to educate your sons and daughters. Thorough practical Business, Shorthand or English Education imparted in shortest possible time by our method of "Individual Instruction." Catalogue mailed free on application.

SAW YOUR

ADVERTISEMENT

IN THE

CANADIAN GROCER.

When writing to our advertisers please inolose the above



SOLUS. SOLE PRESERVER

Will preserve the soles of boots or shoes, and render them perfectly waterproof. One application to a pair of new shoes will double their wearing qualities.

Two-sized tins, 15 and 25 cents. Will cost you $1.20 and $2.00 per dozen.

We also manufacture the best line of Wigwam Slippers, and Lumberman's Oil Tanned foot wear in Canada

C. N. VROOM,

St. Stephens, N.B.

Prices current, continued—

Peanuts, roasted	17,	18
" green	13,	15
Walnuts, Grenoble	...	...
" Bordeaux	12,	13
" Naples, cases	...	...
" Marbots	...	13½

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO.

PICKLES.

John Bull, mixed, in bulk	$0 60
" Chow Pic'le, in b'lk	65
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 25
" " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

SAUCES.

John Bull, kegs, per gal	$1 25
" ½ pt. bottles, per doz (according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " ½ pt, bottles, per doz	1 25
Niagara Tomato, kegs. per gal	1 25
" " Reputed pints	1 25
Terry's Candied Peels.	c. per peels
Lemon, 7 lb boxes	16
Orange, "	18
Citron, "	30

CROSSE & BLACKWELL'S.

Pickles, all kinds, pints, per doz	3 25

LEA & PERRIN'S.

	per doz.
Worcester Sauce, ½ pts	$3 60
" " pints	6 25 6 50

SUTTON & CO.

(Thos. E. Clatworthy, Agent, Toronto)

Worchester Sauce, ½ pints, second quality, per doz	1 17
Worchester Sauce, ½ pints, third quality, per doz	0 96
The Victory Dinner Relish, per dozen	1 92
Bottled Pickles—Mixed, Piccalilli, Cabbage, Onions, per doz.	2 16

PRODUCE.

DAIRY.

	Per lb	
Butter, creamery, rolls	$0 00	$0 24
" " tub	0 21	0 22
" dairy, tubs, choice	0 14	0 16
" " medium	0 10	0 13
Butter, pound rolls	0 17	0 19
" large rolls	0 12½	0 14
" store crocks	0 13	0 15
" store packed	0 05	0 08
Cheese	0 10	0 10½

COUNTRY.

Eggs, fresh, per doz	0 20	0 21
Beans	1 65	1 80
Onions, per bbl	.....	2 00
Potatoes, per bag on tr'k	0 40	0 50
Hops, 1889 crop	0 20	0 25
" 1890 "	0 30	0 40
Honey, extracted	0 07	0 12½
" section	0 14	0 20

PROVISIONS.

Bacon, long clear, p lb.	0 08½	0 08½
Pork, mess, p. bbl	15 00	16 50
Hams, smoked, per lb	0 12½	0 13
" pickled	0 11	0 11½
Bellies	0 10	0 11
Rolls	0 09½	0 10
Backs	0 10	0 11
Lard, Canadian, per lb.	0 09	0 9½
Hogs	6 00	6 25
Tallow, refined, per lb	0 05	0 05½
"rough, "	.. ..	0 02

RICE, ETC.

	Per lb.
Rice, Aracan	3⅞, 4c
" Patna	4¼, 5
" Japan	... 5
" extra Burmah	3⅞, 4
Grand Duke	6, 6½
Sago	4¼, 5
Tapioca,	5⅞, 6¾

SPICES.

GROUND.

	Per lb.	
Pepper, black, pure	$0 20	$0 22
" fine to superior	12	18
" white, pure	32	35
" fine to choice	25	30
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	25	40
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURGH STARCH MFG. CO. MONTREAL.

BRITISH AMERICA STARCH CO. BRANTFORD.

	c. per lb.
No. 1 Laundry, 4 lb cartoons	5¼c
Canada Laundry	4⅞
Silver Gloss, crates	6⅝
Lily White, crates	6⅝
Silver Gloss, 1 lb chromos	6¾
Lily White, 1 lb chromos	6¾
Satin, Starch 1 lb chromos	7¼
Brantford Gloss, 1 lb chromos	7¼
No 1 Laundry, barrels & halves	4¾
No 1 Prepared Corn	7½
Canada Corn	6¾
Challenge Corn	6¾
Rice Starch, 1 lb	9
Cube, 1 lb	7½

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40 lb boxes. 1 lb packages, new wrappers	7½
36 lb boxes. 12 3 lb paper boxes	7½
40 " 10 4 lb "	7½
Silver Gloss Starch—	
40 lb boxes. 1 lb packages, new wrappers	9
40 lb boxes. Assorted ½ lbs and ¼ lbs	9¼
40 lb boxes. 10 4 lb paper boxes	9
6 lb boxes, with sliding covers (12 boxes in each crate)	9½
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	8
20 " "	8¼

SUGAR.

	c. per lb.
Granulated, 15 bbls or over	... 7
" less than 15 bbls	... 7⅛
Paris Lump, bbls	... 7⅜
" " ½ bbls	... 7½
" " less than a bbl	... 7⅝
Extra Ground, bbls	8⅛
" " less than a bbl.	8¼
Powdered, bbls	7¼
" less than a bbl	7⅜
White refined	6⅜
Extra bright refined	6 6¼
Bright Yellow	5¾ 5⅞
Medium "	5½ 5¾
Brown	5⅜ 5½
Raw Jamaica, in bags	5⅛ 5¼

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls
Redpath's "D"	3⅝c.	3¾c
" "M"	3¾	3⅞
Redpath's "B"	3¾	4⅛
" "VB"	4	4⅛
" Extra	4¼	4⅜
" Ex. Sup	4⅜	4½
" XXX Sup.	4⅜	4½
Corn Syrup	4⅜	4½

MOLASSES.

	Per gal.
Trinidad, in puncheons	38, 40c
" bbls	40, 42
" ½ bbls	42, 44
New Orleans, in bbls	90, 100
Porto Rico, hdds.	40, 45
" barrels	42, 47
" ½ barrels	44, 49

TEAS.

GREENS.

Gunpowder—	Per lb
Cases, extra firsts	42, 50c
Half chests, ordinary firsts	22, 38
Cases, sifted, extra firsts	42, 50
Cases, small leaf, firsts	35, 40
Young Hyson—Moyunes	
Half chests, ordinary firsts	22, 38
" " seconds	19, 20
" " common	19, 20

PING SUEYS.

Half chests, firsts	28, 32
" " seconds	20, 22
Half Boxes, firsts	28, 32
" " seconds	20, 22

JAPAN.

Half Chests—	
Choicest	38, 40
Choice	32, 36
Finest	28, 30
Fine	25, 27
Good medium	22, 24
Medium	19, 20
Good common	18, 19
Common	16, 17
Nagasaki, ½ chests Pekoe	20, 22
" " Oolong	17, 18
" " Gunpowder	18, 20
" " Siftings	8, 12½

CONGOUS.

Half chests, Kaisow, Moning	52, 55
Caddies and half chests	18, 50
Cadies, Pakling and new makes	18, 50

OOLONG.

Half chests Formosa	34, 50
Caddies	36 55

ASSAMS.

Chests and half-chests Pekoe	22, 48



KNOX, MORGAN & CO.,

Wholesale Dry Goods Importers,

HAMILTON, - - - ONTARIO.

WE HAVE JUST PASSED INTO STOCK;

COLORED PLUSHES, all shades, 35c.
FAWN BEAVER MANTLING, $1.50.
BLACK VICUNA COATING.
BLACK WORSTED COATING.
BLUE BEAVER OVER-COATING.
COLORED MELTONS, assorted shades, 8c. and 10c.
VICTORIA LAWNS, all prices.
BLACK VELVETEENS, 25, 30 and 35c.

COLORED VELVETEENS, 25, 30 and 35c.
BLACK CASHMERES, three low lines.
LATEST STYLES NECKWARE, 4 cases.
BEEHIVE FINGERING.
BLACK VELVET RIBBONS.
BLACK CASHMERE HOSE.
PLAID DRESS GOODS, 13½ and 16c.
SILK HANDKERCHIEFS.

If required by you before Xmas trade, order early, and we will ship when instructed.

Prices current, continued—

SCENTED ORANGE PEKOE.

Boxes, Foochow and Canton	28, 60

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	62c
Ingots, rough and ready, 7's	59
Laurel, 3's	52
Brier, 7's	50
Index, 7's	45
Honeysuckle, 7's	53
Napoleon, 8's	49
Royal Arms, 12's	50
Victoria, 12's	48
Brunette and Lovely, 12's	45½
Prince of Wales, in caddies	46½
" in 75 lb boxes	46
Bright Smoking Plug Myrtle, T & B, 3's	55
Lily, 7's	48
Diamond Solace, 12's	45
Myrtle Cut Smoking, 1 lb tins	65
½ lb pg, 6 lb boxes	65
2 oz pg, 5 lb boxes	65

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdowne	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00

Cigarettes, all Tobacco—

Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C No. 1	4 00
Sweet Sixteen	3 50

CUT TOBACCOS.	per lb.
Puritan, ⅛ lb pkg., 5 lb. boxes	65
Old Chum, ⅛ lb pkg 5 lb box	65
Old Virgin., 1-10 lb pkg., 10 lb bxs	57
Gold Block, ⅛ lb pkg, 5 lb boxes	65

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	78
Puritan, 1-10, 5 lb boxes	80
Athlete, per lb	1 10

MATCHLESS STOVE POLISH.

No. 1 ¼ gross in case, per gross	$9 00
" 3½ " " "	4 80

SOAP.

Ivory Bar, per lb	½
Do. 2, 6-16 and 3 lb bars "	
Primrose, 5 lb bars, wax W "	
" 1 " "	
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 13oz, 1, 2 and 3 lb bars per lb	3½
Queen's Laundry, per bar	5½
Pride of Kitchen, per box	2 75

B. T. BABBITT'S SPECIALTIES.

B. T. Babbitt's Best Soap, p. bar	0 05
B. T. Babbitt's 1776 Soap Powder per box of 100 5½ oz. package	3 85
B. T. Babbitt's Lye, per box of 2 doz. large cans	1 80

TOILET SOAP.

TAYLOR, SCOTT & CO.

	per doz.
Baby's Own, ½ doz boxes	$1 25
Our Boys, ½ " "	1 25
Sea Foam, ½ " "	75
London Bouquet, ½ " "	60
Oatmeal, 1 " "	85
" ½ " "	60
Paris Assorted, ½ " "	0 75
Albert Oatmeal bar, 2 doz. boxes	0 75
" White Castile bar, 2 doz. boxes	0 75
	per gro.
Fatherland, ½ doz boxes	5 00

WASHING CRYSTAL.

Gillett's Washing Crystal, 1 gro in box, per box	$1 75

WOODENWARE.

	per doz
Pails, 2 hoop, clear ..... No. 1	$1 70
" 3 " " ..... "	1 90
Pails, 2 hoops, clear ..... No. 2	$1 60
" 3 " " ..... "	1 80
" 3 " painted ... "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
	per case.
Matches, Parlor	$1 75
" Telephone	3 65 3 75
" Telegraph	3 90 4 00
	per doz.
Mops and Handles, comb.	1 25
Butter tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60
Clothes Pins full count, per box	0 75

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	2 75
" " round "	3 00
Handy dish	3 75
Water Closet Tanks	18 00

YEAST.

Barm yeast in boxes of 2 doz. 10c. and 2 doz. 5c. packages, per box 2 00

Royal Yeast Cakes, 3 doz 10c. packages in case, ... per case $1 95

Royal Yeast Cakes, 3 doz 5c. packages in case ..... per case 1 00

OUR NATIONAL FOODS.

	pkg.	doz
Desiccated Wheat	4 lb.	$2 30
" Rolled Oats	4 "	2 25
Snow Flake Barley	4 "	2 40
Rolled Wheat Flakes	4 "	2 25
Buckwheat Flour, S. R.	4 "	2 00
Prepared Pea Flour	2½ "	1 80
Baravena Milk Food	1 "	3 00
Patent Prepared Barley	1 "	1 80
Patent Prepared Groats	1 "	1 50
Beef and Barley Extracts	6 oz	2 25
Gluten Flour	4 oz	2 80

HARDWARE.

ZINC: Sheet ..... net.	0 06½
IRON WIRE:	
Galv., annealed and oiled and bright 20 p.c. advance on list	
Barbed wire ..... net.	0 00
Coil chain, 5-16 in. ..... net	0 05½
" " ⅜ in. "	0 05
" " ¼ in. "	0 04½
Iron pipe, 50 per cent.	
Iron pipe, galvanized, 25 per cent.	
CUT NAILS, from Toronto:	
10 dy. to 60 dy	2 65 0 00
8 dy. and 9 dy	2 90 0 00
6 dy. and 7 dy	3 15 0 00
4 dy. and 5 dy	3 40 0 00
3 dy. ..... C.P.	3 75 0 00
3 dy. ..... A.P	4 25 0 00
HORSE NAILS:	
"C" 50 and 10 per cent. from list.	
HORSE SHOES:	
From Toronto, per keg	3 75 4 00
WINDOW GLASS:	
25 in and under	1 55 1 60
26 to 40	1 60 0 00
41 to 50	3 60 0 00
51 to 60	3 90 0 00
61 to 70	4 20 0 00
GUNPOWDER:	
Sporting FF. "	4 75 0 00
" FFF "	5 00 0 00
Canada rifle "	7 25 0 00
Sporting FF., (in ½ lb. tins) per doz	2 40 0 00
ROPE: Manilla	0 14½ 0 16
Sisal	0 13 0 00
AXES:	
Peerless & Keen Cutter	7 50 0 00
Leader	7 25 0 00
Lance	7 75 0 00
Queen City	9 25 0 00
Honor Bright, all steel	11 00 0 00
SHOT: Canadian	0 03½ 0 00
HINGES: Heavy T and strap	05½ 00
" Screw, hook & strap.	03¾ 04¾
TIN PLATES:	
1c. 4x20 coke, per box	4 50 4 75

PETROLEUM.

	Imp. gal
F. O. B. Toronto	
Canadian	$0 00 $0 17
Carbon Safety	0 18 0 18½
Canadian Water White	0 20 0 22
Amer'n Prime White	0 23 0 24
" Water White	0 25 0 00
Photogene	0 27 0 00

DRUGS AND CHEMICALS.

Alum ..... lb	$0 02 $0 03
Blue Vitriol	0 06 0 07
Brimstone	0 02½ 0 03
Borax	0 13 0 14
Camphor	0 75 0 80
Carbolic Acid	0 50 0 55
Castor Oil	0 13 0 14
Cream Tartar	0 30 0 31
Epsom Salts	0 01½ 0 02½
Paris Green	0 18 0 22
Extract Logwood, bulk	0 13 0 14
" " boxes	0 15 0 17
Gentian	0 10 0 13
Glycerine, per lb	0 20 0 21
Hellebore	0 16 0 17
Iodine	5 00 5 50
Insect Powder	0 40 0 50
Salpetre	0 08½ 0 09
Soda Bicarb, per keg	2 50 2 60
Sal Soda	0 95 1 00
Madder	0 12½ ....

VINEGAR.

A. HAAZ & CO

XX, W.W	0 20
XXX, W.W	0 25
Honey Dew	0 28
Pickling	0 28
Malting	0 45

THE BADGEROW FALCONER VINEGAR CO

French Bordeau ..... per gal.	0 34
Tarragona ..... "	0 32
Triple ..... "	0 30
Fruit Vinegar ..... "	0 27
Pickling ..... "	0 28
XXX ..... "	0 25
Extra XX ..... "	0 22
XX ..... "	0 20
X ..... "	0 16
Cider Vinegar	0 16 to 0 25
Honey Vinegar	0 25
Eng. Malt Vinegar	0 50 to 0 60
Bottled Malt Vinegar, qts	2 00
Methylated Spirits	2 00 to 2 25

LIQUORS.

CANADIAN SPIRITS:

(Net Cash Prices.)	Imp. gal. In B'd.	D. P'd
Pure Spirits .....65 O.P.	1 26	3 70
Pure Spirits .....50 "	1 14	3 36
" " .....25 U.P.	0 60	1 72
Family Proof Whiskey	0 66	1 86
Old Bourbon "	0 66	1 86
" Rye, 25 U.P. "	0 62	1 74
" Toddy 25 U.P. "	0 62	1 74
" Malt, 25 U.P "	0 62	1 74
Old Rye, 4 years old	0 85	2 04
" " 5 "	0 95	2 14
" " 6 "	1 05	2 24
" " 7 "	1 15	2 34
Rye Whiskey, 1883, qts.	5 00	8 00
" " " pts.	6 10	9 10
" " 1884, qts.	4 70	7 70
" " " pts.	5 80	8 80
" " 1885, qts.	4 45	7 45
" " " pts.	5 55	8 55
" " 1886, qts.	4 20	7 20
" " " pts.	5 30	8 30
" " 1887, qts.	3 90	6 90
" " " pts.	5 00	8 00

Under 5 bbls. or 100 cases glass, net cash; 5 to 10 bbls. 2½ per cent. off; 10 to 50 bbls., or 100 to 200 cases, 5 per cent. off; 50 bbls. and over, or 200 cases and over, 10 per cent. off.

JOS. PICKERING & SONS' SPECIALTIES

(Thos. E. Clatworthy, Ag'nt, Toronto.

Metal Polishing Pomade, according to size, per dozen	0 20 1 02
Needham's Polishing Paste according to size, per dozen	0 18 2 81
Furniture Polish, according to size, per dozen	0 20 2 85
Razor Paste, ½ doz. in box	1 02
" in single boxes	1 18
Plate Powder, per box	1 02
Knife Powder, in cannister, per dozen	1 03
Harness Blacking, in boxes, per dozen	1 27 2 20

J. B. McLEAN & Co., Printers and Publishers, 6 Wellington Street, West, Toronto.

THE PRIZE OFFERED BY THE

TORONTO GROCERS' ASSOCIATION

For the Best Grocer Waggon WAS AWARDED TO

EWART & JOHNSTON,

257 and 259 PARLIAMENT ST.

Manufacturers of Trade Waggons and Sleighs. Send for Catalogue
Grocers Delivery Waggons, etc.

THE

MANUFACTURERS' LIFE INSURANCE COMPANY

AND THE

Manufacturers' Accident Insurance Company.

HEAD OFFICE : Yonge Street, Trader's Bank Chambers, Toronto.

Authorized Capital, $2,000,000 and $1,000,000 respectively.

Most Liberal and Varied Forms of Life or Accident Policies Issued. Life Policies incontestible on any grounds whatever after three years.

PRESIDENT :---Rt. Hon. Sir John A. Macdonald, P.C., G.C.B.

VICE-PRESIDENTS : GEO. GOODERHAM, Esq., President Bank of Toronto.
WM. BELL, Esq., Organ Manufacturer, Guelph.
S. F. MCKINNON, Wholesale Milliner.

JNO. F. ELLIS, Managing Director.

TRAVELLERS' GUIDE.

WM. PROUT. J. E. INSLEY, Manager.

LELAND HOTEL

Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.

Vancouver, B.C.

PROUT & INSLEY, Proprietors.

THE COLONIAL,

New Westminster, B.C.

Headquarters for Commercial Travellers. Fine Sample Rooms. First-class in every respect.

GEO. R. RAYMOND, Proprietor.

THE WINDSOR.

Regina, Assa.

First-class Family and Commercial Hotel.

Good sample rooms. Livery in connection.

MRS. DOIG, Proprietress.

THE SANITARIUM

BANFF, N.W.T.

Favorite Western Summer Resort. The best of accommodation for travellers.

R. G. BRETT, Medical Director. H. RANSFORD, Mgr.

Grand Pacific Hotel

KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men

CREEDEN & SMITH, Props

Queen's Hotel,

WINNIPEG, MAN.

First-class in every respect.

JAS. O'CONNOR, Prop. FRED. SPRADO, Mgr

LELAND HOUSE,

Graduated Prices. Recently furnished.

W. D. DOUGLAS & CO., Proprietors.

The finest hotel in the Northwest. Pure spring water. Corner Main and Albert Sts.,
City Hall Square, WINNIPEG, MAN.

The Clarendon Hotel,

Winnipeg, Man.

RUTLEY & McCAFFREY, Proprietors.

The Algoma House,

PORT ARTHUR, ONTARIO.

Beautifully situated, fine sample rooms. Special attention and accommodation for travelling men.

MERRILL & HODDER, Props.

PATERSON HOUSE,

OWEN SOUND, ONT.

One of the best appointed houses in Ontario, situated in the business centre of the town. All modern improvements. Headquarters for commercial men

A. DUNCAN, Prop.

DESKS

OFFICE, LIBRARY, CHURCH AND SCHOOL FURNITURE.

JOHN M. BLACKBURN & CO.,
41 COLBORNE ST., TORONTO.

TORONTO SALT WORKS,

128 Adelaide E., Toronto,

Sole City Agents for the "Canada Salt Association"

Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.
The "Acme" Table Salt (new process) will not get damp or hard.
Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt.

BAKER'S COLLECTING AND INQUIRY AGENCY,

Room 45, Yonge St. Arcade, Toronto, Ont.

Handles all Classes of Accounts. Seventy per cent. of all Claims reported last year were paid. Write for terms.

System Copyrighted February 13th, 1889.

FAC SIMILE OF THE LABEL OF



The Best Scouring and Cleaning Soap in the World.

For cleaning woodwork, pots, kettles, pans, floors, painted ceilings, windows, and everything in the cleansing of which a Scouring Soap can be used it has no Superior. It is a larger cake, lasts longer, does its work better, and is cheaper in every way than any other Scouring Soap. Cut this out, and ask your Jobber to send you a box of *Pride of the Kitchen*. It is worth trying.

KIRK L. PERRY, Agent,
TORONTO, CANADA

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

THE "QUICK AND EASY" WASHBOARD

(Patented.) Made by the

Brandon Manufacturing Co.,

of Toronto, (Limited.)

STRACHAN AVENUE, TORONTO.



This board possesses the advantage of a double crimp, and only the best quality of wood and zinc are used in its manufacture.

All first-class grocers keep it.

E. P. Breckenridge, Toledo, Ohio, Pres
Edwin Norton, Chicago, Vice-Pres.
W. C. Breckenridge, Resident Manager

The Norton Manufacturing Co.,

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit Cans, Lard Pails, Paint Pails and Cans, Baking Powder Cans.

Capacity, fifty thousand fruit cans per day.

Sole Agents in Canada for

Norton Bros., "Solder Hemmed" Caps, and Grocers' sample goods, and Haskell's sample cases.

Cor. YORK AND QUEEN Sts.,

HAMILTON, - ONT.

C. RICHARDSON & CO.

MANUFACTURERS OF

The Celebrated Bull's Head Brand Pickles,

SAUCES, JAMS, JELLIES,

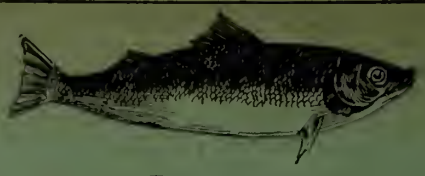
CANNED FRUITS AND VEGETABLES.

SPECIAL PRICES IN

CANNED TOMATOES.

EVAPORATED APPLES and MAPLE SYRUP

125 River St., Toronto.



Fraser River Salmon.

"ROYAL"

- AND -

"BRITANNIA"

Brands of canned salmon are the finest packed in British Columbia. The canneries being situated at the mouth of the Fraser River are in a position to pack their fish fresh from the boats.

BELL-IRVING & PATERSON, AGENTS,

Vancouver and New Westminster, B.C.

C. G. Hobson & Co.,

COMMISSION MERCHANTS.

AGENTS FOR

Princess, Diamond and Stanley

brands of canned salmon. We pay special attention to consignments placed in our charge.

C. G. HOBSON & Co.,
Vancouver, B.C.

SALMON

"Drysdale"

"Lynx"

and

"Red Star."

BRANDS

— OF —

British Columbia Salmon

Carefully prepared, full weight, and of best quality, every tin guaranteed.

All we ask is a trial.

WILLIAMS, BROWN & CO., San Francisco, Cal. } Sole Agents.

W. T. TASSIE, Toronto.

Agent for Ontario.

THE MAPLE LEAF brand of Canned Salmon is the best brand packed on the Pacific Coast. Great care is exercised in packing, and the best fish selected.

A. WATTS & CO.

- PARISIAN - BLUE!

Is Stronger and More Economical

THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

FOREIGN FRUITS

R. S. GALLAGHER,

FRUIT AND COMMISSION MERCHANT

TORONTO.

111 & 113 King St. E., 77 Colborne St.

Telephone 1817.

R. C. MURDOCH AND CO.,

Commission and Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

29 Church St., Toronto

TELEPHONE 806.

J. Cleghorn & Son

WHOLESALE

Fruit, Fish and Oyster Dealers,

94 Yonge Street,

TORONTO

COMMERCIAL TRAVELLERS!

Send 50c. and receive THE CANADIAN GROCER during the time

"DRUM TAPS"

— OR —

"Leaves from the Diary of a Commercial Traveller"

is being published. It is by Wm. H. Maher, author of "On the Road to Riches" and "A Man of Samples."

Every travelling man will want to compare the writer's experience with his own. Every man connected with the business world, be he clerk or merchant will desire to see how goods are sold and read a description of a week on the road that is neither colored nor exaggerated.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

FINE GOODS OUR SPECIALTY.

MADRE E' HIJO (7 SIZES).

THE CANADIAN GROCER & GENERAL STOREKEEPER.

PUBLISHED WEEKLY. $2.00 PER YEAR

VOL. IV. TORONTO AND MONTREAL, NOVEMBER 14, 1890. No. 46

ABSOLUTELY PURE
DELICIOUS FLAVOUR
GREAT STRENGTH

Are the principal Characteristics of The

British America Starch Co's
PREPARED CORN.

H. A. NELSON & SONS
MANUFACTURERS
AND
Wholesale Dealers
—IN—
BROOMS
AND
WHISKS,
Brushes, Woodenware,
Baskets, Cordage,
Grocers' Sundries.
MONTREAL, - TORONTO.

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & Co. HALIFAX, N.S. ESTABLISHED 1849
IS THE BEST.
ASK FOR
MOTT'S

DUNN'S BAKING POWDER
THE COOK'S BEST FRIEND
Largest Sale in Canada.

Taylor, Scott & Co.
TORONTO.

THE BEST



IS THE CHEAPEST.

Retail Price, 25c.

For sale by all first-class grocers

MUNGO CIGARS, EXCEPTIONALLY FINE.

EL PADRE AND CABLE.

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

ALWAYS ASK FOR THE
'John Bull' BRANDS.
Manufactured by
BRYANT, GIBSON & Co.



AGENCY FOR—
Ganong's Lily Chocolates,
Terry's English Bottled Confectionery,
Negree's French Crystallized Fruits.

A. HAAZ. C. DE CARTERET.
A. HAAZ & CO.,
Bonded Manufacturers of
Honey Dew, White Wine, Malt and Cider
VINEGARS.
74 Bagot Street, - Kingston, Ont.

Needham's "The Favorite." Polishing Paste.
USED BY HER MAJESTY'S SERVANTS
Gold Medals and Diplomas of Merit at all Exhibitions.
Dazzling Mirror Finish
Sold Everywhere in 5c, 10c, 15c, 20c & 25c Tins
The reputation of nearly a century as the most reliable preparation for Cleaning and Brilliantly Polishing BRASS, COPPER, TIN, BRITANNIA METAL, PLATINOID, etc.
Inventors and Sole Manufacturers, JOSEPH PICKERING & SONS, Sheffield. Pickering's Furniture Polish, Plate Powder, Knife Powder, Brunswick Black, Razor Paste, Metal Polishing Pomade (Red) Ye Olde Oak Furnishing Paste. T. E. CLATWORTHY, Sole Agt. in Canada, 34 Church St., Toronto.

GRIFFITH & CO.,
(J. McARTHUR GRIFFITH)
Auditor to the Institute of Chartered Accountants of Ontario, 1886 to 1890.
ASSIGNEE FOR CREDITORS.
Auditing and Business Investigation a Specialty
London-Canadian Chambers, Bay St., Toronto.
Telephone 1549—Cable "Griffith, Toronto."

GOLDIE & McCULLOCH'S SAFES
Have now a world-wide reputation. Their Fire Proof Safes have resisted the hottest fire in the biggest conflagrations, and their Burglar Proof has repeatedly foiled the burglars; their security is unsurpassed on the Continent. A large stock kept at the warehouse of
GEO. T. BOSTWICK,
24 West Front St., Toronto.
A Second-hand Safe for Sale Cheap.

EMBRO OATMEAL MILLS.
D. R. ROSS, - - EMBRO, ONT.
A CHOICE QUALITY OF
Roller, Standard and Granulated
Oatmeal
IN BARRELS, HALF BARRELS OR BAGS.
Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders.

DELHI CANNING CO
PACKERS OF
FRUITS, VEGETABLES, JAMS, JELLIES, CATSUPS and MEATS.
AWARDED
-FIRST PRIZE-
—: DOMINION CONVENTION OF FRUIT GROWERS :—
OTTAWA, FEB. 19, 20, 21, 1890.
☞ FRUITS IN GLASS A SPECIALTY. For sale by all Wholesale Grocers.

-: Sustaining, Strength-giving, Invigorating :-
All the nutritious properties of Prime Beef
— ARE CONTAINED IN —
JOHNSTON'S FLUID BEEF
a perfect substitute for meat itself.
Readily available to the Invalid, Dyspeptic and all whose debilitated condition prevents the digestion of meat itself.

W. G. A. LAMBE & CO.,
Late WILLIAMSON & LAMBE.
STORAGE
54 & 56 Wellington St. E., Toronto.

DOES IT PAY TO ADVERTISE IN THE GROCER?
Here is what some advertisers say:

THE E. B. EDDY MF'G CO.,
HULL.
"We have now no doubt of the value of THE CANADIAN GROCER as an advertising agent."

KINGSFORD'S STARCH FACTORY,
OSWEGO.
After two year's trial write:
Another year's experience is an additional proof of the value of THE CANADIAN GROCER as an advertising medium.

ELLIS & KEIGHLEY,
Coffees, Spices, etc.,
TORONTO.
"Through its influence we have received liberal orders throughout Ontario and the distant Provinces."

BAY OF QUINTE CANNING CO.,
PICTON.
"Has been of great value to us as a means of reaching trade not only in Ontario but in Manitoba and British Columbia."

E. W. GILLETT,
Baking Powder and Chemicals,
CHICAGO AND TORONTO.
"We consider THE CANADIAN GROCER the best medium for reaching the trade in Canada.

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

J. B. McLEAN & CO., (Ltd.) PUBLISHERS.

145 ST. FRANCOIS XAVIER STREET, MONTREAL.

6 WELLINGTON STREET WEST, TORONTO.

Vol. IV. TORONTO AND MONTREAL, NOVEMBER 14, 1890. No. 46

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

CREDITS AND DISCOUNTS.

CONFERENCE BETWEEN THE RETAIL GROCERS' AND THE TORONTO WHOLESALE GROCERS' GUILD.

A conference between the Toronto Wholesale Grocers' Guild and representatives of the Toronto Retail Grocers' Association was held in the council chamber of the Board of Trade on Friday evening the 7th inst.

The following representatives of the wholesale trade were present: Messrs. A. M. Smith, (Vice-President of the Guild), John I. Davidson, J. W. Lang, Hugh Blain, Thomas Kinnear, J. Young, J. Sloan, W. C. Crowther, H. C. Boomer, J. P. Eckardt and Wm. Adams. Representing the Retail Association were Messrs. Robert Mills, J. G. Gibson, H. Hodgins, W. Mara, R. Donald, R. Barron, F. Britton, J. Butcher, W. Radcliffe and J. F. Thackray, secretary.

Mr. A. M. Smith was moved to the chair. Before the conference had begun, Mr. Wills, secretary of the Board of Trade, stated that a representative of the CANADIAN GROCER was present in order to furnish a report of the meeting to that journal only. The GROCER had supplied a verbatim report of the proceedings of the meeting of the retail men, and he presumed that there would be no objection to the same being done at this conference. The matter was submitted to the meeting by the chairman, and the decision was in favor of having a report of the conference appear in THE GROCER only.

The chairman in opening the proceedings said, I am not going to make a long speech, but I may state that the members of the wholesale Guild had a meeting this afternoon at which they discussed the complaints of the grocers. I may say to you that it is the desire of this Guild as far as possible to meet you. That desire on our part is unanimous. We have hitherto tried to aid you in any way that we could, both with our time and our money. We helped you through very serious difficulties at any rate on the tobacco question. We would be very glad to help you through this difficulty if we can do so, but you must bear in mind that we have two classes connected with this grocery association to protect. The one is the monied man who wants his dollar's worth at once, and the other is the man who requires to take his time. We will do justice to both as nearly as we know how. I think the entire feeling of the Guild is to do so. We will be very glad to have you lay your case before us, and we will endeavor to deal with you as fairly as it is within our power—justly, fairly, rightly, doing justice to both sides of the question. I think with these few remarks might ask the grocers' association to state their case.

Mr. Robert Mills—Mr. Chairman, I suppose it would be well for me at the outset to explain the reasons why we are here to-night. You are doubtless aware that for some time there has been a feeling of discontent prevailing among the grocery trade relative to duties—the protective duties—of the Wholesale Guild in matters that affect their interests. Several meetings have been held. A meeting was held recently, which, if it did not comprise all the grocers of Toronto, at least comprised a large number of the best buyers. It was a very influential meeting of the trade. It was resolved at that meeting that action should be taken to fight this matter out. I may say in reference to this meeting, that while we had not as large an attendance as might have been expected from the number of grocers in business in this city, still you are doubtless aware that we have the sympathy and help of a large number who were not at our meeting; men doing probably the largest grocery trade in the city, and almost in any city in the Dominion. At this meeting it was resolved as I have mentioned, that immediate action should be taken. A unanimous vote was recorded to that effect. The feeling was among some members that this matter ought to be solved, and that we should see if we could not have redress before going to extremes. In deference to that opinion we thought, before putting the resolution into effect, that we might see some of the members of the Guild, ascertain their ideas and see whether they were willing to meet us. We met the Vice-president of the Guild accordingly, and through his wish we have met you here to-night. It may be asked at the very outset what grievances we have. That question has occurred to all of us. We have an objection to the proceedings of the Guild on principle, and on these matters which touch our pockets. I think I will be able to show you how they affect us in both regards. In the first place you make no difference as to the buyers. That is the general opinion of the trade all through the country. We cannot make fish of one and flesh of another, and therefore we are bound to trade with all classes alike. For instance, to the man who buys $2,000 worth of goods—take granulated sugar for example—you will give the same terms, almost in every respect, to the man who buys $50,000 or $60,000 worth. Is that not one of the principles of the Guild? Is that the principle of British trade as it is carried on all over the world? Is a man who buys a small quantity to have the same terms as a man who buys a large quantity? It is so in your own Guild. If a man buys a large quantity he does not get a proportionate decrease in the price.

The Chairman—You get it. Excuse me for interrupting.

Mr. Mills—I mentioned sugars at the outset. Now, if I buy ten caddies of tobacco, do I get any better terms than if I buy one?

The Chairman—Take general groceries, and you will find that the large buyer is in

many instances doing a great deal better than the smaller one.

Mr. Mills—With regard to the articles on the combine ?

The Chairman—(Laughing). No sir.

Mr. Hugh Blain—With regard to sugar we do not prevent you going to the refiner.

Mr. Mills—You do : would Mr. Redpath sell to me ?

Mr. Blain—I think not.

Mr. Mills—No, nor Mr. Macdonald.

Mr. Blain—Mr. Macdonald won't sell to you at all, but Mr. Redpath will, I think, making a difference as to quantity.

Mr. J. G. Gibson—Let him proceed without interrupting.

Mr. Mills—As I have said, in the articles on the list, there is no difference made between the large and the small buyer. I would like to know whether this is the effect?

Mr. John I. Davidson—Take Reckett's blue ; is there no difference in that ?

Mr. Mills—Take Dingman's blue, and soap, and Crosse & Blackwell's pickles.

Mr. Davidson—The whole profit on five barrels of Crosse & Blackwell's pickles does not amount to that much. (Snapping his fingers).

Mr. Mills—Well, Mr. Chairman, I maintain our open conviction, and if you like to take me up afterwards you can do so. You say that in regard to the majority of these articles on the combine there is no advantage to buyers of large quantities. That is one of the most serious effects of the arrangement. It is hardly worth while for me to be in business now. There are those who buy in far larger quantities than I do. The effect of the arrangement among the wholesale trade is to lay down the law, that a man once a retailer must remain always a retailer. There is no possibility of doing any jobbing trade whatever. Some gentlemen who are members of the Guild would not be in the wholesale trade to-day if such a law had prevailed in their day. Another thing, gentlemen, is this. The tendency of the proceedings of your Guild is to degrade the retail business and make it a mere matter of machinery. No matter whether a man has little experience or large experience you are going to deal with all alike. The mechanic, or the farmer, you are willing to take their dollars and give them stock although they have had no experience in the grocery trade. You don't care whether they know nothing about the trade or whether they may have had twenty or thirty years' experience in it. That is what the trade is suffering from to-day. A great many are talking about the decrease in the business. It is because people going into the trade don't know what trade is. Although it may be a very fine time for you just now, gentlemen, the time will come when you will suffer from it. And you will suffer a great deal more than we are doing now. Men are coming into the business who degrade it, and the effect must be a heavy crop of bad debts.

You may say that this regulating of prices prevents at once the possibility of doing a cutting business. I maintain that the grocery trade of Toronto would not be so much hurt by a cutting business. But I also maintain that the men doing a large business are very careful about what they do. Our wish is to elevate the trade, and by seeking to do a large business we would have the tendency in that way of drawing others up after us (hear ! hear !). I think it has been stated here that it is only a few of the Toronto retail merchants who alone feel these grievances.

Mr. Davidson—That has not been stated to me.

Mr. Mills—At all events that has been commonly reported. But, gentlemen, it is a cause of grievance which appears to us every day. I am not saying that the members of the Wholesale Grocers' Guild have said this, but still the report has gone abroad that it is only a few of the grocers who are dissatisfied with the arrangements of the Guild. I have letters here, and the secretary of our Association has letters from various places in the country, showing that there is a great deal of feeling in regard to this matter. You will find that this is correct. I do not wish to say here all that these letters say. It is better for us to leave that aside till we find what action you are going to take in regard to the grievances which we place before you. I am not in a position to-night to speak as fully as I would speak on this matter among my fellow-grocers. I can tell you, however, that if you only look at the matter in the light that we are looking at it, if you will but place yourselves in our position, you will come to the conclusion that our grievances are serious. It is serious for all in the trade, and not only for us, but for those who are behind us. I might as well go out of the business to morrow as go on doing what I am doing to day. Before I close I will take up again one line of trade that affects me, and probably affects other gentlemen here in a far greater measure. Take for instance the price of tobacco. Mr. Macdonald did not put the price on himself. It was at your desire it was done, for tobacco had been cut down to a pretty low price. The consequence is, that around the market to-day a small jobbing trade is done, while we have to sell at the price we paid for it. You will ask what should be done then. Gentlemen, we cannot advance the price. If we buy at 50c., we have to sell at 50c. When small stores sell at 50c., we cannot change the price to 51c.

The chairman—You don't buy from us at all.

Mr. Mills—We make nothing in the same way on a lot of articles. When articles are labelled, the public know the price, and it is absolutely impossible for us to change. Take again Kingsford's corn starch. If we have been selling that at 10c., for the last ten years we cannot change to 11c. now.

The Chairman—It is not the Grocers' Guild who have put up the price on Kingsford's.

Mr. Mills—I wish to say a few words with reference to discounts, and that is a very serious matter to the trade. We have no objection, in some cases, to a limitation of the time, but it is going to be a very serious matter to a great many traders in the country, if it is to be a demand for spot cash for goods. You, gentlemen, are losing nothing by the transaction when you take your per centage out of all articles which you sell during the year. But look at the country trade. A man orders goods to-day and it is four days before he gets them. He will lose that time, and although he is perfectly able to pay the money, he objects to the loss of that time. Another matter is the short notice which you have given of this. In this regard I also wish to say for the cash buyer, that before taking off his discount you should have made him a greater allowance. Again, you are going to have a great number of renewals. It may be impossible for a man in the country to meet his engagements. The consequence will be, that you are going to carry this man at a better rate than you are going to give us. Your Guild does not limit the rate charged for renewals of paper. That has been left to your own option. Each is left to deal as he sees fit. In that way the cash man loses the advantage you give to the man who wants a renewal of his paper. You may say to us to-night, that we were very favorably impressed with the arrangements of the Guild at first. At that time you must remember, that there was nothing but granulated sugar on the list. We were then apparently satisfied that we could work out our own interests in respect to the matter of granulated sugar, for we were all very anxious to see something done in order to do away with the practice of giving granulated sugar away. But a dozen more things were put on your list which were never anticipated by us. That is the reason we feel so keenly about it. We did wrong to encourage the thing or to sympathize with it at all, even though it professes to elevate the trade and do away with cutting. It was a mistake, and I think my fellow-grocers will bear me out when I say so. Another point which I might mention here is this. You gentlemen are all honorable men, but you cannot tell what your travellers do. Some gentlemen here are suffering very materially by the arrangement in regard to granulated sugar. Some travellers I find are prepared to make a bid in the shape of a bonus if buyers of granulated sugar take a certain line of goods from them. There is a temptation to me in this, in order that I may be on terms of equality with grocers around me. Surely you are not going into the business to put yellow sugar on the same basis as granulated sugar. Yet that has been tried.

The thing amounts to this, that if a man will buy 30 barrels of sugar at such a price, he will get half a chest of tea thrown in, (laughter). Do you really expect that men will do business in that style. Some of us would not accept it. But there are people who will accept it. We don't want to do business in that style. And that does not refer to sugar alone, for every article we can touch is going to be the same. We want to do business fairly and honorably. I am not prepared to say here to-night what will be done by the grocers in face of these things, but for myself I am henceforward, instead of dealing with five or six or seven houses, going to concentrate my trade all in one house. I also can find an advantage in buying as little as possible at a time. I can no longer do business as I have been doing it. I would rather go out of it to-morrow than continue as I have been doing. Mr. Donald, my colleague, will follow me and will no doubt touch on a great many matters that I have touched upon.

The chairman. Mr. President you have told us all our sins of commission and omission, but you have not told us what concessions you want. We would like to hear this stated.

Mr. R. Donald said, I have great pleasure in appearing before such a large number of the wholesale men of Toronto. I would like to understand, before proceeding any further, whether the members of the Guild at the meeting this afternoon considered their responsibility for the impertinent remarks in Wednesday's Empire.

The chairman. I don't know what these remarks were. I never saw them.

Mr. Donald. They were neither polite nor courteous to the Retail Grocers' Association, considering that we, at our meeting on Monday afternoon, decided that, inasmuch as the wholesale dealers had maintained a position of perfect courtesy towards the retail grocers, it would be only courteous on our part to ask them to meet us in a conference where the difficulties could be considered in an impartial manner. But in Wednesday's Empire we found the report of a reporters' visitations to various wholesale houses on Front street, and the remarks which were made were grossly impertinent and impolite to our Association.

The Chairman—I for my part disown any remarks of that kind.

Mr. Donald (proceeding)—Now, Mr. Mills has gone into the matter so fully that I will only touch some of the points upon which he touched. I represent a class of grocers who have not as a rule taken any part in the proceedings of the Retail Association. I represent a great section of first-class buyers who don't attend the meetings of the Association but who are members of it. They thoroughly sympathize with every effort made for the promotion of trade, and they object to combines in toto. If men did what we want they would have the combine abolished altogether. If that is impossible, then we want the terms of the arrangement modified in a fair business-like way. We consider that the terms are unbusiness-like. Take granulated sugar; I buy 15 barrels, that allows me ⅛c. Is that fair?

The Chairman—The discount won't pay us to carry the trade.

Mr. Donald—I assure you that you make more off sugar than we who have to retail it. Now I will take tobacco; you make 4c. per lb., we make 3½c. How does that strike you as an equitable transaction?

The Chairman—That looks very bad.

Mr. Davidson—We have to pay duty; then we have to sell at four months giving three per cent. off. We have to pay freight and exchange, and we have to pay the expenses of modern warehouses.

Mr. Donald—How much on the whole would that amount to; one per cent?

Mr. Davidson—I think so.

Mr. Donald—Well, consider this side of the question. You sell me $1,000 worth of tobacco. Some members of the Guild sell 5 lbs. at the same price. That remark applies to a whole lot of things. If you have this combine, I think you should have it with due regard to the profit of the man who handles the goods. There is no use in talking, gentlemen; there is no trade making as much money in the Dominion of Canada to-day as the wholesale grocery trade.

Mr. Davidson—Ha! ha!

Mr. Donald—There is no house in the Dominion to-day making more money than Davidson & Hay, of Toronto (laughter). I object to the combine for various reasons. In the first place, it is not carried on honestly. There is no grocer in Toronto to-day who buys his goods with any regard to the interests of the trade, who does not know that goods are sold in quite a different fashion. Who is the man who buys a straight lot of granulated sugar?

The Chairman—That certainly is news to me. I would like to know who does it. If a man sells fifteen barrels of yellow sugar, along with fifteen barrels of granulated sugar, I think it is only right that the man should be known (here, here). Why, the man would be losing money by it.

Mr. Donald—I don't say it of my own knowledge.

The Chairman—I would like to see the man here who would make the assertion. I have sold sugar very close, but I never allowed a man to get sugar in that way from my store.

Mr. Donald—I will leave it to any man here if the statement I have made is wide of the mark.

Mr. W. Mara—I bought it in that way.

Several gentlemen rose at once and said they had done the same.

Mr. Blain—Not from us.

Mr. Davidson—Not from me.

The Chairman—The name of the house should be given. I certainly shall ask to have the house named.

Mr. Donald—I don't propose to mention any names. I make the charge and I think it should be explained.

The Chairman—I ask for the name of the man who did it.

Mr. Mills—It is done all over the country. Why the travelling representative of a Montreal house up west said if a party would buy tobacco in butts or other large quantities he would get a concession in dollars. We are fighting against this every day.

The Chairman—Travellers very often state what is not fact. I say again that we are entitled to have the name of the house which is doing this business.

Mr. Donald—No bluffing will make me give the name of any house Here are two items in reference to tobacco and sugar. They are large purchases, but if I should wish to vary the thing I might come down to pickles and some other articles on the list. I ask you is that a British way of doing business? I don't think that the best men in the Guild know that these things are done. I am sure if they did, that they would have nothing to do with the system which is injuring trade and making business in some way like a lottery. We want to do business on the dollar basis. Another thing we object to strongly, is the way you are extending this combine. Why, at every meeting of the Guild something else is added to the list. You are putting up your profits to such an extent that it is a question if every member of the Guild will not always be finding something else that can be put on the list with equally satisfactory result. You said to Mr. Mills, that the Kingsford Co. raised the price of starch, but you did not say anything about Benson's or the British American goods. You get the increased profit, and retailers have to charge the same price as they heretofore did. Your profits come out of us. You can sell more goods if you sell at a less price. You can sell more tobacco.

Mr. Blain—We sold tobacco at less than cost before the advance.

Mr. Donald—You sell other things less than cost.

To Grocers!

There are three articles which the consuming public have decided are the best of their kind in the market, and it will pay every grocer to keep them in stock. They are

The "Horseshoe" brand of canned fruits and vegetables.
Packed by Bowlby Bros. & Co., of Waterford, Ont.

"Cairns" Home-made marmalade, jams and jellies.
Packed by Alexander Cairns, Paisley, Scotland.

The "Trident" brand of canned salmon.
Packed by Ed. Wadhams, Ladner's Landing, B.C.

Every package of the above brands guaranteed as to quality and weight.

BLAIKLOCK BROS, Agents,
17 Common St., MONTREAL.

Mr. Blain—I deny that.

Mr. Donald—I would like to say a word about discounts. There is no first-class grocer in Toronto who would not like you to make an advance to shorten credits, but you want to shorten credits, and profits, and discounts. If a man is going to get more profit he is of course going to do it, but I maintain from my standpoint that I am entitled to as much discount as I had before. We want sixty day goods to be forty-five days, with 1½ off in fifteen days. We want four months credit to be shortened to ninety days, giving three per cent. off within fifteen days. This should be a question of give and take ; it is worth as much to you as it is to us. We should try to accommodate one another.

The Chairman—Mr. Donald has given us a very fair statement. He has told us what is wanted. Now has any other gentleman anything else to say?

Mr. Barron—I consider that I have been working at a disadvantage all summer.

The Chairman—Poor fellow. (Laughter).

Mr. Hugh Blain—I don't know that I am any more guilty than any other member of the trade. I would like to see the grocers put on a proper basis, and I would like to see a spirit of harmony and good feeling between the wholesale and retail trade. We certainly are anxious that it should be so, as our interests are completely identical. The prosperity of the wholesale grocers depends upon the prosperity of the retail grocers, and when we look at the retail grocers' interests we look at our own. I think we do that. Allowing that the gentlemen present to-night are chiefly cash buyers, as the chairman has said, we must remember that we have two classes of customers to look after. We have to look after the cash and the credit buyers. I am free to admit that the proportion of our own trade is largely in favor of the time purchaser. I don't suppose that over 40 per cent. of our trade is paid for in cash, and I think I would be fairly safe in saying that what is our experience is the experience of the trade generally. In that view of the case it would be manifestly improper if we should neglect the 60 per cent. of the trade and give undue advantage to the 40 per cent. Mr. Mills and Mr. Donald frankly admit that it would be a good thing to shorten credit. We formerly gave you 3 per cent. off in 15 days and 1½ in 15 days; that means giving 3 per cent. off in 3½ months and 1½ per cent. in 1½ months to run. We give you exactly the same rate of discount on sugar that we gave you before we gave you 1 per cent. off for 1 month to run and ½ off for ½ a month to run. It is the same rate. We give you a larger cash discount than you got before. Now is it fair that we should shorten up the time buyers? It would be making terms more unfavorable to them than before, while it would not disturb you, the cash buyers.

Mr. Donald—Would it not be an inducement to the 60 per cent. you speak of to change places with the 40 per cent?

Mr. Blain—It would. If you make the difference more you can increase the inducement, but I say that the result would be that only the 40 per cent. of the trade would still pay cash, while the 60 per cent. would gradually get worse, and that would create a bountiful crop of bad debts all over the country. You have to consider this change very carefully, gentlemen.

Mr. Donald—Discount does not necessarily hang on the time. If the discount is what it was before,we are paying more for it.

Mr. Blain—Discount is what you get off for unexpired time.

Mr. Donald—That is from your standpoint.

Mr. Blain—We are giving you now for the time the goods have to run as large, and in one case a larger rate of discount than you got before. We shorten up time for the whole trade. We want to put the grocers' business on a better basis than it is to-day, and I think we have been gradually doing it.

Mr. Donald—The grocery business is in a worse state to-day than it was before the Guild started. There are 800 grocery stores to-day where there were then but 500. That is to say the 300 have been created by this Guild.

Mr. Blain—The general increase of the city would warant that. Within the last six years the city has doubled its population. A man to-day wants more experience and capital to go into the grocery trade. A man came into my store the other day. He had some small capital and wanted to go into business. I told him he could not carry on business on that capital, and he went away and has not come back since. I don't know whether he has gone to any other wholesale house or not (laughter). If a man conscientiously looks into the condition of the grocery trade to-day he will find that business cannot be commenced without capital. Mr. Mills talked about degrading business. The very reverse of what he has said has been my experience. Before we went into the combination the first things our customers asked about were granulated sugar and Prince of Wales tobacco. Lots were sold at 37¾c., 37½c., and even at 37c., while the retailers sold at 40c. The demoralization of trade was far worse then than it is to-day. With reference to the question of renewals of notes, I don't say that it is good to renew for less than was done in the past, but we don't think cash men have anything to complain of.

Mr. Barron—You keep the man in business where he should not be. Why don't you charge 12 per cent. for unexpired time?

Mr. Blain—Would you charge a man 12 per cent. all his life? We don't do business like that. It is a matter entirely of accommodation between the wholesale man and his customer.

Mr. Barron—But it is at my expense.

Mr. Blain—With reference to the question of getting exceptional terms of trade that is a very serious accusation, and I for one most emphatically repudiate being guilty of any such conduct on behalf of my firm.

Mr. Mills—A good many gentlemen are represented by travellers, and they don't know what their travellers do.

The Chairman—But we do.

Mr. Blain—We profess to know what our travellers do. If a traveller were to do a thing like that he would not do it twice.

Mr. Mills—I don't suppose it was done in Toronto, but it was done outside, in London, Hamilton, and Montreal.

The Chairman—We cannot settle this question till we have the name of the house.

Mr. Wills—(Secretary of the Wholesale Guild). Within the past few weeks a Montreal house, found guilty of such conduct, was struck off the list.

Mr. Mara—I would like Mr. Blain to speak in regard to large and small quantities.

Mr. Blain—You get ⅛c. better on granulated sugar over fifteen barrels. That and tobacco are the only two items which the wholesale grocers are strictly responsible for. At the same time, it would be folly for me to say that we are not in harmony with the manufacturers in the prices they have fixed on their goods.

Mr. Mara—What about starch?

Mr. Blain—The conditions are imposed by the manufacturer. We are required by the manufacturer to sign an agreement before he will give us his goods.

Mr. Mara—I would like to know if manufacturers could not make a suggestion in regard to granulated sugar.

Mr. Blain—As a matter of fact, the profit we make out of granulated sugar in the city of Toronto is exactly 2¾ per cent. on our investment.

Mr. Barron—What about discount?

Mr. Blain—That is allowing the discount and 2¾ per cent will not pay our expenses. Thee xpenses of our institution could not be paid by less than between four and 5 per cent. We consider that we are fortunate in having the 2¾ as a share in the charges of our business, rather than that it should not pay anything towards it. Now with regard to tobacco no matter what quantity we buy from Macdonald we do not get the shadow of one per cent. less on the largest than on the smallest quantity. Possibly we make the merest percentage on Prince of Wales. We would like you to establish better prices for foods.

Mr. Barron—We cannot do it.

Mr. Blain—I admit the difficulty. At all events we are now in a better position to deal honestly with the customer and give better value.

Mr. John I. Davidson—If any other gentleman has nothing further to suggest I think it would be better then it we should come to terms. I will suggest then giving three per

The Badgerow-Falconer
Bonded Vinegar Manufacturing Company
Highest Medal Award Toronto Exhibition.
Telephone 1261 69 & 81 Jarvis St., Toronto.

ORDER A CASE OF
OCEAN WAVE BAKING POWDER
From your Wholesale Grocer.
Sells itself after one Trial. Prices Current.

G. H. Wedgwood & Co.
Manufacturers of
Grocers' Japanned and Enamelled Goods.
Owners of the most complete plant in the Dominion for
SHOW-CARD MOUNTING.
eow 79 Jarvis Street, Toronto.

GIBSON & GIBSON
COCOA & CHOCOLATE
MANUFACTURERS.
33 & 35 WELLINGTON ST. EAST
TORONTO.

COUGH DROPS.
Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." Stamped on each drop. Write
R. & T. WATSON, TORONTO,
for Prices, etc.
Mention THE GROCER.

STEEL, HAYTER & CO
IMPORTERS OF
INDIAN TEAS
Direct from their estates in Assam.
Assams, Kangras, Darjeelings and Indian Oolongs in stock.
PROPRIETORS OF THE WELL-KNOWN
"MONSOON" BRAND.
SAMPLES AND QUOTATIONS ON APPLICATION
11 & 13 Front St. E. Toronto.
Calcutta and London Firm: Octavius Steel & Co.
Telephone 2354.

ROSS'S ROYAL
BELFAST
GINGER ALE
IS THE
BEST IMPORTED

Ross's Royal Soda Water.
" " Seltzer Water.
FOR SALE BY
ALL FIRST-CLASS GROCERS.

EDWARD ADAMS & CO.
ESTABLISHED 1846.
Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,
Tobaccos, Wines and Spirits
95 & 97 Dundas St., London, Ont.

Geo. Robertson & Son.,
WHOLESALE GROCERS
Ontario Street,
KINGSTON, ONT.,
CANADA.



ELLIS & KEIGHLEY, Manufacturers, Toronto.

Mediterranean Fruits.

Blue Fruit, all varieties, Casadas packing.
Valencias, finest brands of off stock.
Valencias, choicest 3-Crown layers.
Atlas Prunes, 90's.
Atlas Prunes, very large, 60's.
Sphinx Prunes, 90's.
Provincial Currants,
Patras Currants,
Vostizza Currants "Perfecte."
Choicest Grenobles to arrive in fortnight.
All at low prices to the Trade.

JAMES TURNER & CO.,
HAMILTON.

cent. and one per cent off in ten days, reducing the other terms to thirty and ninety days. That would be a big inducement to cash buyers.

Mr. Donald—Would you make it 1 1-2 per cent. off in ten days and 3 per cent. off in ten days ?

Mr. Davidson—Our desire is to harmonize both parties. You cannot all get the whole loaf. We have felt a little sore on this thing, as you did not offer to talk it over with us before putting things in the newspapers. Shaking a red flag at a bull does not always bring out his best feelings, (laughter). Now how about the 3 per cent. and 1 per cent. in ten days.

Mr. Thos. Kinnear—I don't think that we make 5 per cent. on all the combination put together. It takes between 4 1-2 and 5 per cent. to run our business.

Mr. Davidson—What are the articles on the list at present.

Mr. Wills—Blue, blacklead, pickles, starch, sugar and tobacco. There is no combination on blue, except Rickett's and Dingman's Blacklead, pickles and starch are the manufacturers' prices.

The retail men were allowed an interval to consider Mr. Davidson's offer, the wholesale men retiring.

On resuming, Mr. Mills, on behalf of the retail men, submitted ths following terms of agreement :

One-and-a-half per cent. off in ten days on 30 day goods. Three per cent off in ten days on 3 months' goods. In regard to sugar, that an addition of 1-16 be made to purchasers of 25 barrel lots and over, in addition to the discount on the 15 barrels. In regard to tobacco, that purchasers of ten caddies or five butts be allowed a rebate of one cent per lb. That an assurance be given that no other goods be put upon the combination list.

The wholesale men could not accept this, and the whole position was discussed again.

Mr. Kinnear urged the retail men to accept Mr. Davidson's concession. The wholesale trade were desirous of doing everything that is fair.

Mr. Blain pressed the same view.

Mr. Blain—Whatever friction may exist between the Associations, we are willing to do all in our power to rub off the rough edges.

Mr. Mills—Could you not make it 1½ per cent. for spot cash and 1 per cent. in ten days?

Mr. Davidson—That would be putting a load on us that it would be impossible to carry. You must remember that what we do to-night will have to be submitted by our local Guild to the Dominion Guild.

Mr. Mara—I move that Mr. Davidson's proposition be agreed to. (Hear, hear.)

Mr. Donald—Provided it be carried out immediately.

The Chairman—We cannot do that.

Mr. Davidson—We might go as far as to say that a rebate will be given if the terms are agreed to by the Dominion Guild.

Mr. Hodgins—Then I second Mr. Mara's motion.

The Chairman then put the motion in the following words :

One per cent. in ten days on thirty days' goods, 3 per cent. in ten days on three months' goods, and after that 12 per cent. be allowed on unexpired time.

Mr. Donald—Suggest that beyond a certain quantity the price be left open.

The Chairman—We cannot do that of ourselves.

Mr. Davidson—This clause should be added : That we pledge ourselves to carry the proposition through and if it be carried through that a rebate be given.

This was agreed to.

On the motion of Mr. Donald, another clause was added, That if any further goods be put on the combination list, the Guild shall endeavor to have them placed on a sliding scale as to quantity.

This was also agreed to.

The motion was then put in its entirety and declared carried by a standing vote.

Mr. Barron moved a vote of thanks to the chairman and the members of the Guild for the courtesy which they had displayed. Carried.

The chairman, in replying, advised the members of the Retail Association, that if they have any further grievances to come and discuss them with the members of the Guild before going to the press.

The conference then broke up.

TORONTO RETAIL GROCERS' ASSOCIATION.

Since the question of combines became an issue, a little over a month ago, between the Wholesale Grocers' Guild and the Retail Grocers' Association of this city, there has been a very marked and steady improvement in the attendance at the meetings of the latter body. Concern for the interests of the retail trade was never before manifested as it has been at the last three meetings. The cause of the recent disturbance in the relations between the local wholesalers and retailers, has done more to enkindle an interest in the doings of the Retail Grocers' Association among its more lukewarm members than has any other influence. It is to be hoped this effect may survive the early settlement of the present difference, and may be an abiding benefit of it.

On Monday night, at the November meeting, there was the largest muster of the year. The following took part in the proceedings : Messrs. Mills, Thackray, Barron, Johnston, Butcher, Parkhill, Clarke, Verner, Sykes, Williamson, Gibson, Booth, Lindsey, Hodgins, F. Britton, Clarkson, Gross, Smedley, Donald, Westren, Binnie, McCulloch, Shields, W. F. Britton, Black, Radcliffe, Jones. Mr. Mills, the president, was in the chair.

The minutes of the last monthly meeting, of the meeting of a committee then appointed to act upon the combine question, and of a special meeting reported in our last issue, were read by the Secretary, and upon the motion of Mr. Johnston, seconded by Mr. Booth, all these minutes were confirmed.

NEW OUTSIDE ASSOCIATIONS.

A communication from Portland, N.B., asking for by-laws, etc., as the model of an association the grocers of that city are about to form ; another communication from Acton, Ont., asking for similar information for a similar purpose, were read and reported to have been answered by the Secretary.

ANTI-COMBINE SYMPATHY.

The following replies to the copies of the resolution received, in which the Association at the October meeting had expressed its disapproval of recent developments of the combine principle in the Wholesale Grocers' Guild, were read :

LONDON, Oct. 28th, 1890.

JOHN F. THACKRAY, Esq.,
Sec. T. R. G. Ass'n.

DEAR SIR,—At a special meeting of the London Association of Retail Grocers, your communication was read, when it was moved and seconded that the London Association act in conjunction with the T. R. G. A., and endorse their action relative to the combine of the Dominion Wholesale Grocers' Guild. Carried unanimously.

I remain, yours respectfully,
JOHN B. SMYTH, Sec.

—

HALIFAX, N.S., Nov. 4th, 1890.

JOHN F. THACKRAY, Esq.,
Sec. Toronto Retail Grocers' Ass'n.

DEAR SIR,—In reply to yours of Oct. 15th, in which was enclosed a recent resolution adopted by your Association in regard to the Dominion Wholesale Grocers' Guild, and which was submitted at the last meeting of our Association, I am directed to say that this Association is in full accord and sympathy with any movement that will result in benefit to the retailers, and will be glad to assist in any measures to further that end. We should be pleased if you would give us any further information on the matter, particularly the description of articles controlled by the combine, as well as the names of manufacturers who are in it.

Yours very truly,
W. C. BISHOP,
Sec'y. Halifax Retail Grocers' Ass'n.

—

KINGSTON, Nov. 4, 1890.

J. F. THACKRAY, Esq.,

DEAR FRIEND,—Yours of the 13th of Oct., lies before me, and in answer would say that we had a rousing meeting last night, and the following resolutions were unanimously passed :—

Moved by Ald. Redden, seconded by Mr. J. Hiscock, that the Kingston retail grocers adopt the same resolution as that passed by the Toronto Association, and further that they have their hearty co-operation and await the action of the T. R. G. A. with deepest interest.

Moved by Mr. Gibson, and seconded by Mr. J. Henderson, that the meeting adjourn until the result of the Toronto meeting is known.

This meeting was one of the best since the Association was organized. Every member

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO, ONT.

ARRIVING

Ex Steamer Batavia and Canadian Pacific Railway, 850 Half-chests fine new seasons' Congous, comprising some choice lines of "English Breakfast" Panyong and Moning Teas.

Also 300 cases, only shipment of the season "Clover Leaf" Salmon talls, expressly packed for the undersigned.

Sloan & Crowther

WHOLESALE GROCERS,

TORONTO.

SALT.

We are selling agents in Toronto for the Celebrated Diamond Crystal Salt. The best salt manufactured. Packed in

Barrels 100 x 3s.
" 60 x 5s.
" 35 x 8s.
" 28 x 10s.
" 20 x 14s.
28 and 56 lb bags.

H. P. ECKARDT AND CO

Wholesale Grocers,

3 FRONT ST. EAST, TORONTO.

JAMES WATSON & CO.,
Established 1867.

A PICKLING POINTER

AS the pickling season is near at hand, we call the attention of Grocers to our Pickling Spice. Ask your Wholesale House for it—we keep it up to the Standard,—It is not reduced in flavor with low-priced spices to meet the demands for a cheap substitute.

James Watson & Co.,

Coffee and Spice Dealers.

J. F. EBY. HUGH BLAIN.

A Great Convenience.

Redpath's Bright Golden Syrup in 2 lb. tins. 50 tins in a case.

TRY A CASE.

EBY, BLAIN & CO.,

Wholesale Grocers,

FRONT AND SCOTT STS. TORONTO.

[*Established* 1780.]



"LA BELLE CHOCOLATIÈRE."

W. BAKER & CO.'S REGISTERED TRADE-MARK

No Chemicals are used in any of *Walter Baker & Co.'s Chocolate* and *Cocoa Preparations.*

These preparations have stood the test of public approval for *more than one hundred years*, and are the acknowledged standard of purity and excellence.

BALFOUR & CO.,

IMPORTERS OF TEAS

AND

Wholesale Grocers

HAMILTON.

SMITH & KEIGHLEY

WHOLESALE GROCERS.

The following new fruits in stock:

MALAGA RAISINS.
PRUNES IN CASES.
FIGS ALL SIZE BOXES.
CURRANTS BRLS., HFS. and CASES.

SMITH & KEIGHLEY,
9 Front St. E., Toronto

J. W. Lang & Co.

NEW VALENCIAS

NOW IN STOCK,

ex Circassian.

33 Front St. East,

TORONTO.

NEW BLACK BASKETS.

We have just received the first shipment of

"Crescent" Brand

EXTRA CHOICE PATRAS CURRANTS.

Specially packed for us.

Ask our Travellers or send for Samples and Prices.

PERKINS, INCE & Co.,

TORONTO

WARREN BROS. & BOOMER,

IMPORTERS

AND

WHOLESALE GROCERS,

35 and 37 Front St. East,

TORONTO, ONT.

SUGARS, COFFEES AND TEAS SPECIALTIES.

THE

ST. LAWRENCE SUGAR REFINING CO'S

Granulated

and Yellows

ARE PURE.

NO BLUEING

Material whatsoever is used in the manufacture of

OUR GRANULATED.

TUTTI-FRUTTI

Chewing Gum,

AND OTHER STAPLE BRANDS.

ADAMS & SONS,

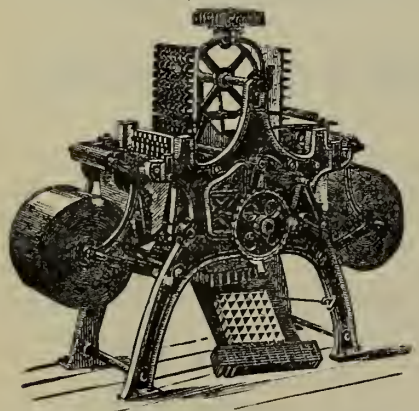
23 CHURCH ST., TORONTO, ONT.

Tutti-Frutti, Tampico, Black Jack, Sappota, Red Rose, Magic Trick, Taffy, Licorice, Caramel, Tulu, N. Y. Gum—100 and 200 pieces.

Send for descriptive circular containing description of goods, with elegant Lithographs, free. See our Price List, page 17.

Northumberland Paper and Egg Case Co

Sole Manufacturers of Machine Made Egg Case Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD. ONT.

MATCHES

MATCHES

1845 THE 1890

E. B. EDDY

MANUFACTURING COY'S

ARE THE BEST.

Long Established.

Unsurpassed.

FULL COUNT

Made well on Honor. Sell well on Merit.

FACTORIES AT HULL, CANADA

felt that the wholesale men were getting the pie while the retailers licked the plates, that immediate action was necessary, delay dangerous, in fact that the wholesalers and manufacturers had gained so much ground it would take time and patience to fight the battle. The wholesalers blame the manufacturers, and say they are helpless. We think they are careless and inwardly satisfied with the way their pockets are lined as at present. The retailers have the hardest part of the work, and manufacturers would, if possible, make slaves of them.

Yours with best wishes,
J. GILBERT,
Secretary.

In moving the reception of these communications, Mr. Barron stated that he had a conversation with Mr. Guillet, M. P., who is in the grocery trade in Cobourg. Mr. Guillet manifested a warm interest in the attitude of the Toronto Association upon the combine question, and had requested that a copy of the Association's proceedings upon that question be forwarded to him. The motion that the foregoing letters be received was passed.

A MANUFACTURER'S OFFER.

The following was the next communication read :

Nov. 1st, 1890.

MR. THACKRAY,
Sec. of Toronto Retail Grocers' Ass'n.

DEAR SIR,—The report of Toronto Retail Grocers' Association, published in the CANADIAN GROCER has been read by me and a copy forwarded to my house. I take great pleasure in informing you that Mr. Babbitt has concluded to offer a much larger package of his 1776 powder, to be sold retail for the same as the package sold at present for 5c. in Toronto, and he will sell the new package direct only to the T. R. G. A. at $2.30 per box (100 packages); the T. R. G. A. to pay duty ($1.05 per box) and we will pay freight. You will see by this, the new package will cost the retailers laid down $3.35 per 100 packages, and they can sell it at 5c. a package with a profit of $1.65 per box, which is much more profit than they make on any other powder. In order to advertise the new package we will forward to every retail grocer in Toronto a picture we will give free to every consumer that buys 50c. worth of 1776. I forward you a sample package by mail. Hoping to hear from you at your earliest convenience,

I remain yours respectfully,
C. E. SONTUM,
Agt. B. F. Babbitt.

Mr. Thackray stated that he had written in reply to this letter, asking a more explicit statement of what Mr. Sontum's firm was prepared to do. He got a reply advising him that the firm had to be consulted. This reply was followed by a third letter, from the house (B. F. Babbitt's) represented by Mr. Sontum, consigning 25 boxes of 1776 to Mr. Thackray. Mr. Thackray asked instructions with reference to the communication and the consignment.

Mr. Barron moved, seconded by Mr. Williamson, that the matter be referred to the Executive Committee.—Carried.

THE BUSINESS TAX.

The following letter from the Single Tax Association was read and referred to the Executive Committee :

269 Wellesley st.,
TORONTO, Oct. 25, 1890.

J. F. THACKRAY, Esq., Parliament st.

DEAR SIR,—As you are doubtless aware, a strong effort is being made to induce the City Council to take advantage of an Act passed at the last session of the Provincial Legislature, empowering municipalities to abolish the tax now levied on stocks of merchandise, but requiring them to substitute therefore what is called a business tax, that is, a tax on the rental value of the premises occupied.

It is greatly to the interest of the grocers of Toronto, and indeed of all classes of tradesmen, that the proposed change be made, and we earnestly invite the co-operation of your Union in pressing this matter upon the attention of the City Council.

It is an indisputable fact that the present system of taxing personal property, such as stocks of merchandise, etc., has utterly failed. Unscrupulous tradesmen do not hesitate to grossly undervalue their stocks to the assessors, and thus gain a decided advantage over their honest competitors. On the other hand, many business men, fearing to injure their credit, allow their stocks to be assessed at far above the real value of their interest in them, and thus saddle themselves with more than their just share of taxation at a time when they can least afford it.

Again, merchants like the rest of the community pay taxes on the land and buildings they occupy, and it is unjust to tax the entire

Established 1860.

EBENEZER THOMPSON

New York Agency, 7 Pearl St.

COMMISSION MERCHANT AND IMPORTER OF

DRIED FRUITS, AMERICAN & FRENCH TINNED GOODS, ETC.

THOMPSON'S BUILDINGS, 48 to 52 THOMAS ST.

LIVERPOOL.

Direct correspondence solicited from Buyers of

CURRANTS in Barrels, Cases, ½, ¼ and ⅛ Cases, of Patras, Vostizza and Provincial growths.
RAISINS, Valencias, Sultanas, Elemes, Muscatelles, &c.
DATES, Persian, Bombay, &c., in Cases and Mats.
FIGS in Boxes, from 8 oz. to 14 lb. each and Bags, ½ cwt. each.
PRUNES, Bosnia, in Casks and Cases. French, in Cases and Boxes.
PLUMS, French, in Cases and Bottles.
ALMONDS, Tarragono and Ivica, also shelled in boxes
NUTS, Barcelona and Turkey Filberts, Brazils.
SARDINES, all grades, in 8 oz., 12 oz., 14 oz. and 18 oz. tins.

CONSIGNMENTS.

Direct correspondence is also solicited from sellers o
APPLES in Barrels, Cases or Boxes.
DRIED APPLES in Barrels, Cases or Boxes.

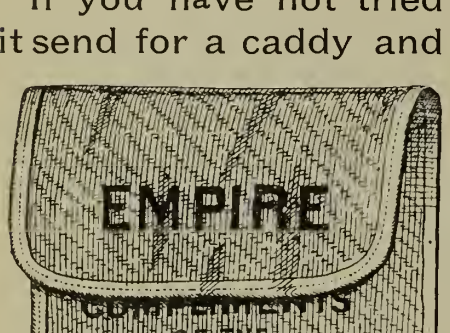
Canned Lobsters, Tomatoes, Apples, Corn, Etc.
BUTTER, LARD, EGGS, Etc.

The light fruit crop in England, France and Spain is likely to ensure good returns to consignors of Apples, and I can promise account sales and remittance of proceeds within seven days after arrival of shipments. Advances made if required. References to North and South Wales Bank, Liverpool, England, and the best mercantile houses since 1860.



Probably no brand of tobacco ever put upon the Canadian market has ever met with such a sale in so short a time as our Empire, champagne flavor, brand of fine chewing.

If you have not tried it send for a caddy and



we will send you a list to fill up with names of your customers to each of whom we will send a pouch and ask them to call at your store for the tobacco.

This is a bona fide offer and made to introduce this brand quickly. Send for sample pouch and circular.

Empire Tobacco Co., Montreal.

Please name this paper.

capital invested in their business, when other citizens are taxed only on their incomes.

It is directly to the interest of the city that its merchants keep the largest and best stocks possible, and it is foolish to discourage this by taxation.

For these and many other reasons we advocate the total abolition of all taxes on personal property of every kind. It is evident that this end can only be attained by degrees, but the exemption of stocks is a step in the right direction.

The business tax must be a nominal one, otherwise the smaller tradesmen will experience no relief.

At a committee meeting of the dry goods, and grocery sections of the Board of Trade, it was decided to ask that the business tax be not made heavier than the general rate of city taxation or about 14 or 15 mills on the dollar of rental.

Will you kindly bring this matter before the Grocers' Union and have a resolution passed and sent to the mayor favoring this proposal and oblige,

Yours truly,

J. L. DAWKINS,

Sec. S. Tax Association.

A BRIDEGROOM'S CLAIM.

A letter from Mr. Ernest E. Saunders, salesman with Sinclair & Co., was next read, applying for a prize of fifteen dollars worth of woodenware, offered at the Association pic-nic by Chas. Boeckh & Sons, to the grocer's clerk who should be married first after the date of the pic-nic. This communication was referred to the Pic-Nic committee.

COMMON CAUSE.

The following letter was read and received :

PICKERING, P. O.

MR. ROBERT MILLS, Toronto.

DEAR SIR,—Kindly let me know the names of the two houses which the retail grocers of Toronto have determined to deal with, and I am free to say that I believe every grocer in this village will join you. I am, etc.,

Perkins, Ince & Co. wrote to deny that certain statements belittling the importance of the last special meeting had been made by them, though attributed to them in a newspaper report of an alleged interview with them. The letter stated that the request for an interview had been declined. The letter was received.

ACCOUNTS.

The Secretary submitted a statement of expenses for calling meetings from August to November, amounting to $5.62.—Passed.

An item of 50c. for cab-hire for Mr. Clarke Wallace, M.P., was also passed. The reference to this elicited the fact that Mr. Wallace had declined to allow the Association to be at any charge for his expenses in connection with his visit to the city to attend its special meeting.

The pic-nic accounts were reported to be unprepared for submittal, as they were not audited.

NOMINATION OF OFFICERS.

President — Mr. Barron was nominated to the office, upon the motion of Mr. Gibson, seconded by Mr. Johnston.

Vice-President—Mr. Gibson was nominated to the office, on the motion of Mr. Hodgins, seconded by Mr. F. Britton.

Secretary—Mr. Thackray was nominated to the office, on the motion of Mr. Clarke, seconded by Mr. Butcher.

Treasurer—Mr. Hodgins was nominated to the office, on motion of Mr. Williamson, seconded by Mr. Gibson.

Inner Guard—Mr. H. W. McCulloch was nominated by Mr. Thackray.

Directors—Messrs. Donald, Butcher, Mills, Binnie, Westren, Clarke, Williamson were nominated From these four members will be chosen by election at next meeting.

Auditors — Messrs. Jones and Westren were elected auditors for the current year on motion of Mr. Gibson, seconded by Mr. Johnston.

The chairman made an explanatory reference to Mr. Berwick's absence. Mr. Berwick had suddenly accepted a long-standing offer from a New York establishment and would therefore shortly leave the city, remaining long enough only to dispose of his stock.

THE ANTI-COMBINE MOVEMENT.

Mr. Gibson introduced a motion to the effect that the committee appointed to confer with the Guild be asked also to bring in a report of what goods are under the combine, the prices, and regulations to which their sale is subject, and the source of the combine—the Guild or the manufacturers—under which they are put.—Carried.

Mr. Donald submitted the following report of the conference between the representatives of the Association and the Guild:

Your committee beg leave to report that pursuant to an agreement, a joint meeting was held on Friday evening last, in the Council Chamber of the Board of Trade, Mr. A. M. Smith, Vice-president of the Guild in the chair. Every wholesale house was represented, and every member of your committee was present. After some hours' discussion, an agreement was reached on the following basis :—The new terms to be altered from spot cash to secure full discounts, to full discounts allowed if paid in ten days' making the cash discounts and terms to now read—General groceries 3 months or 3 per cent. if paid in 10 days ; sugars, etc., 1 month, or 1 per cent. if paid in 10 days. An assurance to be given that no other goods will be listed, and that if any manufacturer insists on so treating his goods that a sliding scale of prices according to purchases will be established. Your committee would further say, that while these concessions may seem small, and that other grievances undoubtedly exist, they believe that the best possible redress under the circumstances has been obtained. It is confidently expected that the wholesale trade will in future consult more than they have done, heretofore, the interests of the retail branch of the trade, and that no more leading lines will be removed from the arena of honest competition. We also wish to place on record the fact that this settlement is not to be taken as a quit claim of the grocers' complaint against the existence of this combine. It does not preclude honest effort to secure its entire extinction.

On behalf of the Committee,

RICHARD DONALD,

Chairman.

The report when first submitted ended

WE WILL

be glad to answer any inquiries about "Surprise" soap profits; price, advertising, pictures or anything else wanted.

The St. Croix Soap Mf'g. Co.,

ST. STEPHEN, N.B.

the word "competition," or two sentences from the termination shown above, but on account of the animated discussion which followed these two sentences were appended. The feeling of the meeting was strongly against the adoption of the report in the shorter form of its presentation, as such adoption would seem to commit the Association to a policy of inaction henceforth. On the other hand, some members considered the adoption of the report in no way bound the Association to not go as much farther as it pleased in its crusade against combines. The concession gained was only on the matter of discount and was good only so far as it went. The liberty of the Association to advance further in its movement against the combine would be in no way restricted by the adoption of the report. Those of that view held that the report should be adopted, no matter what the Guild might do. The Association would be absolved from its obligation to keep the treaty if it should turn out that the Guild as a whole would not ratify what its Toronto branch approved. The length of time the Guild required to advise the Association whether the concession as to discounts would be approved by it was again unsatisfactory. The reluctance to adopt the report in its first form was due to a sense that probably the concession made by the wholesalers would not have been made if they felt that further steps would be taken against their combine. This eventually led to the two final sentences being affixed, and in this shape, upon the motion of Mr. Donald, seconded by Mr. Barron, the report was adopted.

MANUFACTURERS' LIMITED PRICES.

Mr. Donald moved, and Mr. Hodgins seconded the following motion: That the Toronto grocers here assembled wish to protest against those manufacturers who have fixed their prices so as to destroy honest competition, and hereby resolve to persuade our customers to buy only those lines which are sold freely and honestly, without any "limited" price being attached.—Carried.

NOTICE OF MOTION.

Mr. Jones gave notice that he would introduce the following motion at next meeting:

"That while we express our appreciation of the difficulties of the committee in dealing with the Wholesale Guild, we deem the concession too small to rest content with, and that we proceed upon the line of action decided upon at a previous meeting, and that we hold ourselves free to take action on whatever line we choose, to remove all hindrances in the way of free and honest competition."

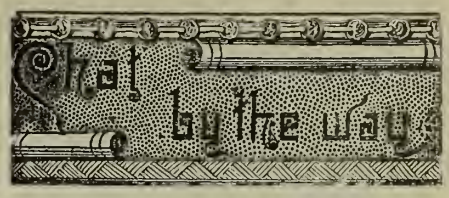
KEEP TOUCH.

Mr. Verner moved, and Mr. Radcliffe seconded, that the Secretary be requested to keep other associations informed as to the progress made by this body in its efforts to overturn the combine, and to get as closely as possible at the plans of these outside associations to ameliorate the evil, to the end that all might act in accord, with no waste of strength.—Carried.

The Association then adjourned until the annual meeting, to be held on the second Monday in December.

A GOOD RECOMMENDATION.

Messrs. W. N. Moote & Son, dealers in groceries, crockery, hardware, paints, oils, etc., Dunnville, in renewing their subscription say: THE CANADIAN GROCER is a paper we think every merchant should read. One number is often worth more than the cost of a year's subscription.



John S Simpson, is talking of starting a retail general store at Living Springs, six miles from Fergus.

Mr. John Berwick, is offering his business in the Rossin House for sale. He has taken a good position with an American firm.

The Boiler Inspection and Insurance Co., of Canada, have removed to their fine new office in the Canada Life Building, 46 King St., W.

"Delicatesse," as advertised by Messrs. Turner, Rose & Co., Montreal, in another column, is a special branch of hams and bacon packed by the Delicatesse Packing Co., Columbus, O. The fact of these goods being carefully wrapped in gelatine paper, which prevents shrinkage, is sufficient recommendation, but when it is known that the C.P.R. use it entirely on their dining cars, grocers should have no hesitation in giving it a trial.

Mr. W. F. Foster, Richards Landing, who paid a visit to THE GROCER this week drew attention to the position in which he, and many other merchants, situated as he is, stand in regard to the shortening of credits. He has to buy a six months' supply now for he can get no goods through from the wholesale centres from the middle of November until early in May, yet he is compelled to pay for them at once.

Mr. W. L. Temple, of Halifax, has sold out his retail business in teas and coffees to Mr. F. M. Murray, and now devotes his entire attention to the wholesale business. Temple's teas and coffees are well and favorably known throughout the Maratime Provinces. Mr. Temple's sales of teas alone amounted to over 250,000 pounds the past year. He has special blends put up in 3 pound tins, which are made on the premises. He has also a large sale of special blends in lead packets. His customers are the first-class men of the trade.

JAMES E. BAILLIE,

PRODUCE & COMMISSION MERCHANT,

66 Front St. East, Toronto.

ESTABLISHED 1874.

CONSIGNMENTS of butter, eggs, poultry, dried apples, etc., INVITED. Prompt returns made.

Always in stock—Long clear Bacon, Hams, Breakfast Bacon, Barrel Pork and Lard.

SELECTED VALENCIA **Raisins.**

ESTABLISHED 1869.

STANWAY & BAYLEY.

BROKERS

AND

GENERAL COMMISSION MERCHANTS.

44 FRONT ST. EAST, TORONTO.

Evaporated Apples

The Markets

TORONTO, Nov. 13, 1890.

GROCERIES.

The tranquility which has ruled during the past few weeks and which is incidental to the time of year, has been deepened by the condition of the roads. In the country there is great impediment to local traffic in the bad roads. The decline in the current retail demand is felt here in a falling off of orders. The roads also hinder travellers as well as dispirit trade. The market has not been disturbed by any movement that was not perceptible a week ago. The stiffer values of dried fruit are the outcome of circumstances noted in former reports. The greater strength of the canned goods market is similarly a higher degree of a tension that scarcity had begun to cause a month ago. Trade is in about the same state of activity as it was during the second week of last November. Money is scarce.

CANNED GOODS.

Prices are firm, and most lines appear to be in the attitude of balancing for another step forward. This firmness is not correlative to the business doing this week or even this fortnight, but is a direct consequence of a comparatively understocked market. Trade has been but fairly good since last report, canned goods partaking of the general depression. The strength of the market is being constantly tested and proved, by the overtures of jobbers who had not bought during the era of uncertainty. These now try to obtain stock from jobbers who loaded up at that period of comparative cheapness, but they can get nothing for the highest of the prices then paid by retailers. No round lot of tomatoes can be got now under $1.30. An odd case may be bought for $1.20 or $1.25, but there is little stock corresponding to these prices. Peas and corn are unchanged in quotation, but are firmer. All fruits are very strong at last week's quotations. Gallon apples are sought for the British market at an offer of $2.75 here. In salmon the market is unchanged, all stock being in firm hands. One of the largest of the Victoria (B. C.) packers has sold 10,000 cases in London at 22s., an advance of 4s. upon the prices current a month ago. An influence which retards the progress of salmon towards its present firmness was the estimate of the Alaska pack, which is now held to be far below the quantity it was represented to be. The prices ruling now may be looked upon as reasonable, from a contemplation of the extent of the supply.

COFFEE.

The sales made during the week were up to the average, which has not been high this year. Prices here have not shifted, but appear to be less firm in New York. In that market there is a more liberal offering of the better grades of Brazil. The deliveries of Brazil last month were the third largest of any month in the year.

DRIED FRUIT.

Fruits are advancing, and are in good steady demand. The firmness of Valencia raisins is undoubted, the report of scarcity, sent some time ago from the point of production, seeming to be correct. In the opinion of some dealers Valencias will be a cent dearer before very long. At the very lowest now they are 6⅛ to 6½c., and are available at that price because they were bought before the present stiffness set in. To buy now, wholesalers would have to pay 6½c. for stock that could have been got a month ago for 5⅝c. laid down here. The Toronto portion of the shipment unloaded last week at Montreal from the steamer Florence, is now here, so that the market is fairly well stocked. Sultanas have not retreated from the high mark they made so early in their trade-year. There is a good supply of, and a very good demand for, Malaga raisins. Our prices current show the values of each style of package. Currents have advanced ¼c. in the primary market, and are firm here. The trade in them is moderatively active. Provincials are 6 to 6⅛c. in barrels. New cask prunes are looked for at the beginning of next week. They have been delayed, the steamer on which the first shipment was sent having laid a fortnight at Trieste. Prices are expected to be 10 to 10½c. for B, 9½ to 10c. for D, and 9 to 9½c. for U.

Barff's currant report, October 20, says: France is buying very spairingly, trusting to lower prices being practicable later on, but 80,000 tons are already shipped, shipping and preparing for shipment out of a total crop which is not likely to exceed 145,000 tons, and of the 65,000 tons remaining, at least 30,000 tons will be required by markets other than the French, leaving but 35,000 tons available for France, which, with the 12,000 to 13,000 tons actually shipped, shipping and held for immediate shipment to that country, makes barley 50,000 tons for its total supply, against nearly 75,000 tons imported last year. This does not look like French buyers being able to come in at cheap rates. The United states have been buying freely of late, and no doubt consumption in that country will be very large owing to abolition of duty on currants. Generally speaking, the future of the article seems to be well assured. Shipments to Canada to date are 1,075 tons against 1,184 last year, and to the United States 8,107 tons against 6,414.

NUTS.

Almonds are firmer as are also walnuts. Shelled almonds have advanced 3c., being worth now 33 to 35c. There is a slender stock of all descriptions here yet. Until the laying in of supplies for the holiday trade, this market is likely to remain poorly stocked.

RICE AND SPICES.

A steady continuance of very normal conditions makes the market in both rather quiet. There is little demand for rice, there is but a small stock held and prices are high. Spices are going out at much the same rate as any other season when there is no exceptional call for them.

SUGAR.

No revival in the market has been experienced, dullness being even a more marked feature this week than it was last week. Yellows are 5¼ to 6½c. for dark to bright, raw 5 to 5¼c. and granulated is unchanged at 7c. for 15 barrels and over, 7⅛c. for quantities under 15 barrels. A despatch from New York on Monday reported another decline of ⅛c. on granulated, which brings the price in that market down to 6¼c.

Willett & Gray, New York, in their weekly statistical report, say: Raws declined 1-16c. Refined declined ⅛c. Receipts 17,468 tons. Meltings, 12,827 tons. Total stock increased 4,641 tons. Quotations are entirely nominal in the absence of business. The only buyers in New York are the trust refineries, and they are reducing their holdings to a minimum, perhaps to facilitate reorganization. The month of November will come short of last year in consumption of foreign sugars, and our requirements will be much less than was anticipated. Louisiana will supply the demand more largely. The total stock in all the principal countries, at latest uneven dates, is 281,780 tons, against 403,617 tons at same time last year.

SYRUPS AND MOLASSES.

There is little movement, trade in this class of stock being at as low an ebb as in any grocery line for which there is a present demand. The firm position of the molasses market is unchanged.

TEAS.

The impossibility of getting low lines of Young Hysons and Japans at prices ruling a year ago, operates along with the dulness which is now seasonable, to lower the demand. The present consequently is a very quiet spell in the tea trade. The abundance of low-grade blacks that made something of a substitute for cheap Japans and Hysons is now pretty well out of the hands of wholesalers. There are a very few blacks to be had as low as 16c., and of these and some slightly better grades the market will soon be bare. The inquiry for mediums is still active, but is not met by the prices that are necessary to make trade. Business in Indian Teas continues steady. The demand by the trade is slowly but surely increasing: Advices from London state that the demand has improved for all kinds, and the Teas offered were mostly of a good and useful character. Low and fine Teas continue to be the chief requirements, but medium Pekoes have also shared in the better mar-

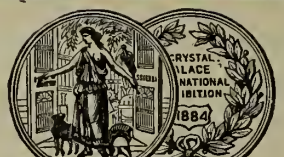
BY APPOINTMENT



To Her Majesty the Queen.

THORLEYS FOOD FOR CATTLE

FIRST PRIZES.



FIRST PRIZES.

None genuine unless bearing the signature JOSEPH THORLEY.

THE IMPERIAL PRODUCE CO'Y., OF TORONTO, LTD., 69 Front East, Toronto, and London, Eng.

The I. P. Co. invite correspondence respecting Apples, Eggs, etc., etc. All consignments receive best possible attention, both in Toronto and the British markets where they have their own sale rooms.

MARKETS—Continued.

ket. Ceylon Teas show no change since last week.

PETROLEUM.

A steady movement of trade is the only fact to chronicle, prices being unchanged, their firmness, however, being a ruling condition.

DRUGS AND CHEMICALS.

Trade is quiet in a retail way. There has been no movement of prices.

BUTTER AND CHEESE.

The prices of butter show no change in the conditions of supply. There is an abundance of dairy make in tubs, crocks, pails and rolls. There is as usual an execss of inferior stuff, but the gain in quality noted last week is maintained, more good butter coming forward than is usual. Tubs are 14 to 15c. for good, but 17c. is paid for finest. Large rolls are 14 to 15c., as also are pails and crocks. For pound rolls, dealers are giving 19 to 20c., and the demand could take off more of these than are at present supplied. Creamery butter is getting scarce. Rolls are ceasing to be made, and go for 24 to 25c. Tubs are now hard to get, the market having been lighted by the shipments to Montreal of last week. Prices are 21 to 23 for tubs. There is not a particularly strong inquiry for creamery, otherwise the lightness of the stock on this market would have a more uplifting effect on prices.

A car of dairy tub was picked up on the street the other day and sold for export at 11½c. The seller secured a pretty fair lot of butter, most of it being selected.

Cheese is in fair demand at 10½ to 10¾c. for September, 8¾ to 9c. for summer, and 7¾c. for half-skims.

COUNTRY PRODUCE.

APPLES—Good solid fruit brings from $3 to $4. Culls or fall apples are $2 to $2.50. Supplies are fairly plentiful here, but is held for good prices, the stock being large now, because of the movement of it before the opening of frosty weather.

BEANS—Are $1.75 per bushel. This price has failed to bring any very large stock upon the market, so that its firmness seems evident. The demand is not yet keen for consumption.

DRIED APPLES—A very meagre supply is available, and what little business is done is at 8c. per lb.

EVAPORATED APPLES—These are slightly more plentiful, but are still very scarce and firm at 13 to 14c.

EGGS—The decline in the supply of fresh has been made up in some degree by the incoming of pickled stock, which is not yet plentiful. Fresh are 21 to 22c., and pickled are 18 to 19c.

GAME—Venison is plentiful and hard to sell, as the weather is not cold enough to favor holding. It is selling in the carcass at 6c. for bucks and 4c. for does. Saddles go freely at 9c. Rabbits are dull at 25c. Partridges are 50c. a brace, and in fairly good supply. Ducks are plentiful at prices all the way from 25 to 75c. per brace.

HAY—There is no change, the supply begood on the street as well as on track. Bales are firm at $9 to $9.50.

HIDES—The market has lost its tone, prices have gone down, and business is exceedingly dull. Cured is down to 6½. Butchers' No. 1 cows are now 6c., but are expected to be ½c. lower before next week.

HONEY—In this commodity trade seems to be almost at a standstill. Good clear is 12 1-2c., medium clear 11c., and low grade clear 7 to 8c. Sections are 14 to 20c. There is a more observable lack of firmness than there has been for sometime.

HOPS—There has been no addition to supplies last week on the market to weaken the position of holders, whose prices for new crop stock are yet 30 to 40c. There is not a strong trade yet at these prices.

OATS—Are firm at 40 to 41c.

ONIONS—Are unchanged and wanted at $2 to $2.25.

POTATOES—The excess of stock upon the market a week has found an outlet in consumption and outside demand. The market is improving as a consequence of this relief, and car loads are 55c. for good, but 50c. for ordinary. Out of store lots are 65c.

POULTRY—Chickens, dressed, are 35 to 40c.; live, are 25 to 30c. per pair, and are very plentiful. Ducks are easy at 50c. per pair. Geese are weak at 6c., and turkeys firm at 11c. per lb.

SKINS—Sheep are firm at 90c.

STRAW—Oat is is fair demand at $6 to $6.50.

TALLOW—Is selling at 2c. for rough and 5½c. for refined.

WOOL—Is dull at 20c.

FISH.

There are no fresh to be had now. All that are on hand are frozen. Although there are very few white fish to be had at present, it will not be long before there will be plenty on the market. A local dealer expects a shipment of about twenty tons in about a month. Finnan Haddie is very scarce at present.

GREEN FRUIT.

The volume of business now done is below what is desirable, but quite up to what it is in the same season of other years. The dulness of trade has its effect upon the quantity of stock carried, which being small involves more frequent ordering and thus keeps prices up. Jamaica oranges are $6.50 to $8.50, and Floridas are $5 to $5.50. Malaga lemons are $5 to $5.50. Messina lemons, now in for the first time, are $6 to $7. Malaga grapes are $5.50 to $7. Sweet potatoes are $4.

CRANBERRIES.

Cape Cod berries are $10 per barrel, Ontario fruit is $7 per barrel, and $1 per basket.

PROVISIONS.

The stock of smoked meat now to be had is of the new curing, which goes out as fast as it can be got ready for trade. There is a good demand also for long clear and the inquiry for barrel pork has already set in for the winter consumption. Hogs are unusually plentiful for the season. There is a premium upon heavy weight hogs for the moment, as the preparation of clear stock for early shipment requires.

BACON—Long clear is firm at 8 to 8½c. backs are 10 to 11., and bellies are 11c. rolls 10c.

DRESSED HOGS—Are firm at $5 to $5.75.

HAMS—Are firm at 12½ to 13c. for smoked.

LARD—Is 9 to 9½c.

MESS PORK—Is $15 to $17.

DRY GOODS.

Trade has felt the dullness that overspread all trade during the past fortnight, and which has been intensified by the nearly impassable condition of the roads during the last week. There has been no abatement of the general firmness, the bulk of the trade running in lines that had no tendency toward weakness.

SALT.

A general active demand in all classes of salt has prevailed throughout the week, showing a very strong demand for Canadian salt. Liverpool is still scarce. The sales transacted by the Toronto Salt Works for the

Condensed Mince Meat.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Will not ferment in warm weather.

Sells at all seasons by all wholesale grocers.



Although fruits are scarce and high, price same as last season, $13.50 per gross net.

Packed in ¼ and ½ gross cases.

Sole manufacturer for Canada.

Ask your wholesale grocer for it.

J. H. WETHEY, St. Catharines, Ont.

THE Is always on the LOOKOUT for LABOR-SAVING DEVISES, whereby the HOUSEWORK can be LESSENED. An article that saves LABOR, TIME and DIRT must be INVALUABLE in every HOUSE. Such an article is the NEW IMPROVED SILVER STAR STOVE POLISH. This Polish entirely SUPERCEDES all the OLD-FASHIONED DOME and OTHER leads just as the ELECTRIC LIGHT SUPERCEDES THE CANDLE & LAMP. STOVE POLISH **THRIFTY** By the use of the SILVER STAR more than HALF the TIME and LABOR is SAVED as it is all ready for use. Being a PASTE it does not SLOP or SPILL nor does it STAIN the HANDS. It can be USED on a HOT or COLD STOVE, and is altogether the MOST PERFECT STOVE POLISH of the Day. Be sure you get the SILVER STAR put up HANDSOMELY in **HOUSEWIFE** 3 doz. hinged cases, each case containing show cards and advertising matter. This Polish will not dry up or eat the tins. For sale by all wholesale dealers and by

F. F. DALLEY & CO., Hamilton, Canada, Proprietors.

MARKETS—Continued.

week are : 3 cars bbls at $1.40. ; 3 cars dairy at $1.25; 3 cars sacks at 70c. Smaller quantities are still $1.55 to $1.60 for bbls. ; 85 to 90c. for sacks, and 55 to 60c. for ¼ sacks.

MONTREAL

MONTREAL MARKETS.

NOV. 13, 1890.

GROCERIES.

Business in groceries has been quiet as far as a general movement is concerned. In most lines, such as sugars, teas, etc., buyers stocked up pretty well of late, and now the excited and feaverish financial position induces caution, and it is indulged in largely. Consequently business this week has been rather light, but the position as far as the run of values goes is unchanged. In dried fruit, for instance, stocks in first hands are practically limited to those held by two firms, and they are holding stiff at 6½c. for prime Valencia raisins. Jobbers also have small stocks of sugar, so that although consumers are supplied ahead the refiners naturally expect some movement to ensue in a wholesale way when the season is more advanced and stocks have had a chance to be broken into.

FRUIT.

There has been little new business doing in dried foreign fruit during the past week. Buyers are cautious, while holders are very independent. Reference was made in our last to the firm position, and this has been fully maintained. In fact, whereas last week there were sellers at 6¼c and under, there are none now. The cargo of the Florence, the last steamer, has been all distributed, and out of the 80,000 boxes that she had, the great bulk of it is in two hands. There were about 20,000 boxes which were distributed, but the remainder is held by two firms, and they entertain a confident view of the situation, which is apparently in their favor, as they control the bulk of the stock in first hands, while the general supply is admitted to be small. Consequently 6½c. is freely asked for prime fruit, and although 6¼c. might be accepted where an old customer was negotiating, the range runs to the outside figure. In other lines there is nothing special. A few Sultanas are on the market in second hands at 16c. while currants are firm at the basis given last week and we hear of business at 5⅞c. for a round lot and quote values firm at 5⅞c. to 6¼c.

In green fruit business has been of a quiet jobbing character. We noted last week, that the quality of the Malaga lemons ex. Escalona, was not too good. Prices on them are easier in consequence at $7 to $9 per case. Jamaica oranges are selling at $5 to $6 and and Floridas $5 to $5,50. There are but few Canadian grapes offering, but Almeria stock is offering to a quiet trade at $4,50 to $6 per keg. California pears are about the same at $4 to $4,50 per box and $3 per case. Cranberries bring from $9 to $10 per brl. and the supply is ample at the moment for the demand. Other lines of fruit are unchanged.

SUGAR, ETC.

There is no general change in the position of this market. Distribution out of jobbers hands is somewhat diminished, so that they are not in the market to any great extent at present, and business rules quiet in consequence as a wholesale movement. It appears though that stocks are not heavy, so that some movement should result shortly. Yellows are selling from 5⅛ to 6c., and granulated 6⅝c.

Syrups rule firm, and remarks re sugar apply to them as far as business is concerned. We quote 3½ to 4¼c.

The molasses market is still unsettled. No more of the American purchases have gone forward, but they are likely to move across the line shortly. Locally there is nothing doing, the feeling being very firm at 37½ to 40c. per gallon.

TEAS.

Since the recent sales the market has been very quiet, as the trade appears to have supplied themselves pretty well. In consequence of an advance of low grade blacks in the English market, agents here have advanced their figures ½d. on such stock. Trading in Japans has been inconsiderable, and the only business we hear of is the sale of a round lot of 400 packages at 16 to 18c.

CANNED GOODS.

This market rules quiet, as buyers stocked up pretty well of late, and are now holding off. Stocks in jobbers hands, however are lighter, and the general feeling is steady. The notable feature is the firmness of tomatoes ; in the first place owing to the small pack, and to the fact that the supplies in jobbers hands are limited, and packers have nothing more to offer. The demand, however, on consumptive account is small owing to the reason above given. Prices are firm at $1.20 to $1.25.

BUTTER.

There is no new feature to the market which rules the same and business is principally confined to a jobbing movement in best discriptions which command full figures. Under grades are neglected and we hear of little doing in them. There is some export enquiry for creamery on the basis of 21c. but fall ends are expressely stipulated for, and holders will not part with them at this. Choice late made creamery 21 to 22c.; choice Townships dairy 19 to 20c.; held, Townships dairy 15 to 16c.; choice Western 14 to 14½.; Medium grades 11 to 12c.

FISH.

The fish market rules quiet, and outside of the ordinary jobbing movement there is little to note. Labrador herring in half-barrels sell at $3 to $3.12½, and No. 1 green cod $5 to $5.50 ; No. 2, $4.25 to $4.75, and Labrador salmon are stiff at $15, $14 and $13 respectively for No. 1, 2 and 3. Supplies generally are light, especially of cod, owing to the light catch.

POTATOES AND ONIONS.

Potatoes continue to arrive in small quantities, while the quality is very disappointing.

CORTICELLI

All STOREKEEPERS are

INTERESTED.

The Best Goods are what you want to give your Customers.

TRY CORTICELLI SILKS

Ask your Wholesale Merchant for them, if he does not keep CORTICELLI, write direct to

CORTICLLI SILK CO.,
ST. JOHNS, P. Q.

ST. LAWRENCE CANALS.

RAPIDE PLAT DIVISION.

NOTICE TO CONTRACTORS.

SEALED TENDERS addressed to the undersigned, and endorsed "Tender for the St. Lawrence Canals," will be received at this office, until the arrival of the eastern and western mails on Wednesday, the 3rd day of December next, for the construction of a lift lock, weirs, etc., at Morrisburg, and the deepening and enlargement of the Rapide Plat Canal. The work will be divided into three sections, each about a mile in length.

A map of the locality, together with plans and specifications of the respective works, can be seen on and after Wednesday, the 19th day of November next, at this office, and at the Resident Engineer's Office, Morrisburg, where printed forms of tender can be obtained.

In the case of firms there must be attached to the tender, the actual signatures of the full name, the nature of the occupation and residence of each member of the same, and further, an accepted cheque on a chartered bank in Canada for the sum of $6,000, must accompany the tender for Section No. 1, and an accepted cheque on a chartered bank in Canada, for the sum of $2,000 for each of the other sections.

The respective accepted cheques must be endorsed over to the Minister of Railways and Canals, and will be forfeited if the party tendering declines entering into contract for the works at the rates and on the terms stated in the offer submitted. The cheques thus sent in will be returned to the respective parties whose tenders are not accepted.

This Department does not, however, bind itself to accept the lowest or any tender.

By order,
A. P. BRADLEY,
Secretary.

Department of Railways and Canals,
Ottawa, 7th November, 1890.

TO GROCERS.

You can make a good profit on good goods.

Try a line of our special brooms for first-class trade.

35. "Peerless." 35.
30. "Ideal." 30.
25. "Royal." 25.
20. "Anchor." 20.
15. "Crown." 15.

Made of new seasons Corn and Handles striped and varnished.

We have also special lines and

Stove, Shoe and Scrub Brushes, Baskets, Woodenware, etc.

for Fall and Winter trade.

SAMPLE ROOM : 80 York St.

Chas. Boeckh & Sons,
TORONTO.

Munn's Pure Boneless

CODFISH

In pressed 2 lb. Bricks, packed in 5, 10, 20 and 40 lbs.

This fish is cut from the largest Newfoundland codfish, and the quality is unsurpassed.

APPLY EARLY.

STEWART MUNN & CO. - Montreal.

MONTREAL Markets Continued.

Choice picked bags bring from 60 to 70c. at the cars, while inferior lots run down to 50c. The stock arriving from the Maritime provinces is no better, and we know of a case where a car load lot of Prince Edward Island did not turn out half good. Transactions in this stock have occurred from 50 to 60c. In the way of sweet potatoes, they are offering at $3.50 to $4 per brl. We can cite no particular business in onions. Good red stock readily brings $2.25 to $2.50 per barrel, while there is a small stock of Spanish on the market at $3 to $4 per case, and $1 to $1.10 per crate.

APPLES.

Locally business is unimportant, but the export movement continues undiminished, that is except by the lack of space. As far as we can learn most of the stock is going forward on consignment, and reports from Liverpool continue favorable on the whole. Cables on Monday gave a range of 20 to 30s., as follows : Baldwins, 21s. to 24s. 6d.; Kings, 30s.; Greenings, 22s.; Spys, 19s. 6d. to 22s. 6d.; and Russets, 21s. On spot good winter stock is selling at $3.75 to $4.00. Dried and evaporated stock is quiet and unchanged. The former is quoted at 7 to 8½c., and the latter 14 to 15c.

DRESSED HOGS.

The arrivals of dressed hogs have been large of late, and this coupled with unfavorable weather has given the market a decidedly weak tendency. Light averages are quoted at 6¼c. to 6½c., but heavy weights are neglected and can only be moved at reduced prices, 5¾c. to 6c. being the quotation.

EGGS.

The market continues to rule strong, with and upward tendency. Receipts of strictly fresh new laid stock have been light and insufficient for the demand. We quote choice fresh new laid 21 to 22c., held stock, 18 to 20c., and limed eggs, 16½ to 18c.

POULTRY AND GAME.

Poultry is coming in rather freely, but dealers complain of the manner in which it is being packed. Commission men say they could get 10c. per pound easily for good dry picked turkeys, while they can do no better than 7 to 8c. with what is now on the market. This is equally true in regard to geese, ducks and chickens. Perhaps a word to the GROCER'S readers would do no harm in this connection and we append the following:— "Poultry must be shut up where they can't get nothing to eat for twenty four hours before killing until the crop is entirely empty, bleed through the neck close to the head; pick turkeys clean without scalding as soon as dead, with the rump feathers untouched; draw intestines by cutting round the vent a hole not much larger than they are; take nothing else out; hang them up to cool;" and if the poultry are fat they will arrive on the market in a condition that will bring the best prices. Arrivals of game are light, No. 1 partridge selling at 50c., and No. 2 25 to 30c. per brace.

ST. JOHN, N. B.

ST. JOHN, N. B., Nov. 10.

The markets during the past week show no change of any consequence. In fruit, New London layer raisins are from 10 to 15c. lower. Flour is reported a little easier, but prices are unchanged.

The fish market follows in the same line as flour. The receipts for the week were 15,000 boxes smoked herring ; 230 barrels pickled herring ; 60 quintals pollack, and 75 quintals codfish. There is a feeling here among several fish merchants that a compulsory inspection law for pickled fish should be inaugurated for the whole Dominion. In St. John, Halifax, and other places there are government inspectors, but in several other places, such as St. Stephen, there are no inspectors, hence it is held by some of our dealers that the pickled fish trade is slipping from our hands, as sellers prefer to go where there is no inspection. Another contention made by those who favor sach a law is that it necessitates better package, and thus give the consumer purer and better preserved fish. The matter was brought before the Board of Trade a few days ago, and Mr. John Sealy offered a resolution to the effect that in the opinion of the Board an act of compulsory inspection of pickled fish under competent responsible inspectors is much needed, and that the inspection of packages should be an essential part of any inspection act. The resolution was opposed by W. W. Turnbull, of Messrs. Turnbull & Co., who said inspection should be optional. The resolution was adopted by the Board of Trade. Among the steamer State of Maine's cargo, for Boston, to-day, were 8,000 bushels of potatoes, and 800 barrels of fresh mackerel.

HALIFAX RETAIL GROCERS' ASSOCIATION.

The Halifax Retail Grocers' Association now numbers a membership of over sixty out of a possible eighty-five or ninety, and the prospects are that the rest will joint within the next few meetings. They have a secretary, Mr. W. C. Bishop, who is a thorough organizer, and who has set out to make a success of the Association. The system inaugurated by him is meeting with the unanimous approval of the members. Jas. A. Gass, President; R. N. McDonald, Vice-President, and John H. Nesbet, Treasurer, are all taking an active part in bringing the Association into a state of harmony and usefulness. Andrew Hubley, W. J. Hopgood and H. V. Nier are the directors in the Association, and it goes without saying that when such men as constitute the officers of this Association can see a possible benefit from an organization enough to warrant them in giving their time and attention to the objects in view, it will not be long before every grocer in the city will become an active member, and Halifax will have one of the best working orders in the Dominion. The circulars issued to the members, and the letters for delinquent debtors are both to the point and meet the approbation of every member. The present members seem satisfied that the organization will be a success, now, even if a few do not choose to become members. THE CANADIAN GROCER will be pleased at any time to receive for publication any communication from the Halifax Association or from individual members that may be of benefit to them or other associations or prospective grocer organizations throughout the Dominion.

The Chicago Journal of Commerce has been received this week in a new form. This well-known weekly has increased its pages from twenty-four to sixty, thus affording better opportunities for advertisers than formerly. It has earned a good reputation as a reliable trade journal, and we are sure under its present good management it will meet with still better success.

DRUM TAPS.

Leaves from the Diary of a Commercial Traveller.

BY WM. H. MAHER.

CHAPTER. X.

Mr. Talcott was evidently very much hurt by the house having dunned him for a bill before it was due, and I did not blame him; all the same, I wanted an order. How was I to get it? I mapped a course in my own mind and "went, in."

"I am very sorry there should be any trouble," said I, "and don't blame you for feeling as you do ; it's bad enough to be dunned after an account is due."

"It was mean," said he.

"The trouble was with the man who sold you the goods," said I; "he did not mention a word about giving you any extra time. I have been keeping the books for the firm, and you are not the first one who has complained in this way. So far as the time was concerned it was all right, and if you will come over and look at my samples you shall have the best pocket-knife there, to make the interest right."

A man can't fight you when you agree with him, and my falling in with his complaints pleased Talcott.

"I don't want any interest," said he, "but I was mad."

"I don't blame you. I would be if I were in your place; but I don't want you to punish a poor devil like me because one of the firm made an error. I shall do the travelling over this road hereafter, and when anything is wrong I will make it right. But you are pretty low in cutlery, aren't you?"

"Oh, I can get along for some time yet."

"I see you handle sad irons. How is your stock of them?"

"Oh, I could handle a few things, but I hate to buy of that house. I like you well enough, but I've sworn that I wouldn't buy another cent's worth from Heman & Co."

"Come," said I, "you are too hard on a house because of a mistake; and it was a mistake, I know. If you should make a blunder, you would think your customer was a little unreasonable to stop trading with you when you were willing to correct the mistake. I am not going to leave till you give me an order, if it's only for one sad iron. I want you to try me; I'm not a bad fellow, and if you help me with an order, I'll help you by giving you some low figures."

He was all over with his sulks, and I saw I was going to win. "Can't you come up to the hotel?" I asked.

"I suppose I can, if I've got to give you an order," said he.

"That's the talk come right along."

On our way up I led him to talk about himself and his business, a subject every merchant delights in, and when we reached the hotel we were on the most friendly terms. I spread out my samples of table and pocket cutlery and spoons, and it was not long until he began to order. As I was closing the cards I gave him a handsome pocket-knife, evidently to his gratification.

"Now how about sad irons?" I asked, when we were through with cutlery.

"What can you sell for?"

"Four cents."

"Great Cæsar! You're high."

"Am I? How much?"

"I bought them for 3 last fall."

Ours were marked to cost 3½. Three cents was pretty low, and I didn't know but that our sads were a better article than he had bought. "I ought to have 4 cents," said I, "but I will split the difference and call it 3½."

"No you won't," said he; three cents is all I paid, and I can buy them for that to-day."

"Where?"

"In Seneca Falls."

"Bless me," said I, relieved, "so you ought. Look at the difference in freight. Mine are thirty-five miles away, and the others are three hundred. My sads at 3½ are the cheapest."

"Well, send me two dozen, assorted sizes."

I walked back to the store with him, and there we picked up several items, such as basting spoons, pressed basins, etc., his order amounting to about $75 in all. I felt well pleased, and when I went away we seemed like old friends.

From their I went to Lewart & Brothers. The eldest was the buyer and manager, and I found him at leisure. He appeared to be very glad to see me, and invited me to a seat. We talked on outside topics awhile, then came to business. I continuing to feel around to find about how cheap he bought. For his opportunities he was a very close buyer, and well posted. I had not been in a store since I left home but that I had picked up some valuable information there, and I think I learned more from Lewart than from all the others. I began to name some low prices on several things, and at last came out plainly.

"Mr. Lewart, I want a little order from you to day, and I want to show you my samples. Can you get away for half an hour?"

"I'll look at your samples," said he, "but I don't believe I will buy anything to-day."

That was not promising, but I was not disheartened.

I showed him everything I had, expatiated on its merits, quoted prices, and showed him how much profit he could make on it. He examined everything closely; looked in the knives to see how the back was finished: felt of the edge, and tried the spring. With table cutlery he examined the handles, bent the blades, and twisted the tines of the forks. But everything was handed back and no order given.

"You make a large profit on cutlery, don't you?" he asked.

"Cutlery pays a little better than nails."

"Yes; I guess it does; there's a knife I like; what do you ask for it?"

It cost us $9.05; ordinarily I would have asked $11.50 for it; but I wanted to start him and I said $11.

"You make a good profit on that," said he; "there's only three figures in your cost mark so the knife can't have cost $10, and you want $11 for it. I suppose Jobbers were satisfied with a profit of 10 per cent."

I dared not stop or appear to hesitate, but, quick as a flash, I turned to a knife that cost $10.62, and of course had four letters in the mark.

"You would get yourself in trouble if you were to figure out our cost in that way," said I. "Here is a knife I would sell for $9."

He was puzzeled and didn't carry the matter any further. But he didn't order; something must be done; I would try flattery.

"I'll say one thing for you, Mr. Lewart," said I, "you have the best taste in cutlery of any man I've met so far. I was looking at your show-case, and I thought to myself you

Canadian White Enamel Sign Co.,
Sole Agents for Caesar Bros.
The Most Durable Sign Letter.
4 Adelaide St. W., Toronto.
☞A responsible agent wanted in every town and city.

Bond or Free
Advances made on Surplus Stocks.
R. CARRIE,
27 Front St. E. Toronto.
eow

STORAGE

LOCKERBY BROS., WHOLESALE GROCERS, 75 ST. PETER STREET,
MONTREAL, P. Q.,
ARE OFFERING THIS WEEK
NEW MALAGA FRUITS SUCH AS
Valencias, off stock and layer. Figs, in 1, 8 and 12 lb. boxes. Imperial Dehesas.
Royal Dehesas. Imperial Clusters. Imperial Cabinets.
Extra Dessert Blue Baskets. Connoisseur Clusters. London Layers.
French Vegetables—In Tins. HIGHLAND Brand Canned Salmon.
B. C. Salmon Steaks in ½ brls. B. C. No. 1 Mess Salmon.

"DELICATESSE"
Packed by Delicatesse Packing Co., Columbus, Ohio.
HAMS and BACON
Most delicious meat packed. Send for small assortment as sample.
SELLING AGENTS:
TURNER, ROSE & CO., MONTREAL.

HUDON, HEBERT & CIE.,
WHOLESALE GROCERS
—AND—
WINE IMPORTERS,
NO TRAVELLERS ON THE ROAD.
304, 306 St. Paul St.
143, 145 Commissioners St. **MONTREAL.**

WINES Terregonas
Ports and Sherries.
We have a very large stock which we are
OFFERING AT LOW FIGURES.
Write for samples and quotations.
L. CHAPUT, FILS & CIE.,
MONTREAL.

CREAMERY MEN AND MERCHANTS

Holding butter of good quality are requested to correspond with

T. W. CLARK,

Commission Merchant and Wholesale Dealer in Butter and Eggs.

Consignments solicited and business transacted for Ontario and other Eastern Canada Merchants.

VANCOUVER, B.C.

References : Bank of British Columbia, Bank of British North America.

W. RYAN

Produce and Commission Merchant,

72 FRONT ST. EAST, Toronto, Ont.

—DEALER IN—

Mess and Shortcut Pork ; Long, Clear Breakfast and Roll Bacon ; Hams ; Lard ; Dried and Evaporated Apples.

SPRUCE BUTTER TUBS, 50's, 30's, 20's.

Consignments of Eggs and other Produce Solicited. Egg Carriers supplied.

J. F. YOUNG & CO.

Successors to YOUNG, ANDREWS & Co.,

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

We solicit your consignments. We do not speculate on your produce, we sell to the best advantage for you. We handle everything that the country merchant requires to send from home to sell. Our warehouse is in the centre of the commission business. Our cellars are airy and cool. Send us a small trial lot.

J. F. YOUNG & CO.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

To Country Merchants and Dealers.

THE undersigned solicits consignments of Butter, Eggs, Poultry, Apples, Potatoes, Pork, Beef. Liberal advances made. Correspondence Solicited.

AARON CHILD,

Retail Grocer and Butcher,

1124 Queen St. West, Toronto.



HUCKINS SOUPS

Tomato, Mock Turtle,
Ox Tail, Green Turtle,
Pea, Julienne,
Beef, Vermicelli,
Chicken, Terrapin,
Macaroni, Consommé,
Okra or Gumbo,
Soup and Bouilli,
Mullagatawny.

RICH AND PERFECTLY SEASONED.

Require only to be heated, and are then ready to serve. | Prepared with great care from only the best materials. | Have enjoyed the highest reputation for more than 32 years.

TEST FREE

Send us 20 cents, to help pay express, and receive, prepaid, 2 sample cans of these Soups, your choice.

J. H. W. HUCKINS & CO.,
Sole Manufacturers, Boston, Mass.

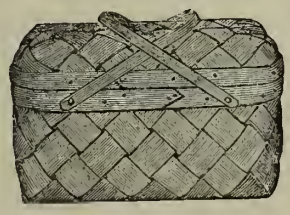
SOLD BY ALL LEADING GROCERS.

LEONARD H. DOBBIN, MONTREAL. Sole Agent for Canada.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF





1, 2, 3 bushel grafn and root baskets.
1, 2, 3 satchel luuch baskets
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

OAKVILLE, ONT.

LARD,

GUARANTEED PURE.

Long Clear
New Cured Meat.

Write for Quotations.

WM. DAVIES & Co.,

TORONTO.

The Cowan Cocoa & Chocolate Co. Limited

OF TORONTO,

Manufacturers of

Cocoas and Chocolates.

Hygienic, Iceland Moss, Cocoa Essence, Soluble,
Queen's Dessert, Mexican, Sweet Caracas Vanilla, Royal Navy Chocolate, Creams, Coffees and

Confectioners' Chocolates, Icing, and Powdered Sugars.

LEONARD H. DOBBIN, Agent, Montreal.

WOODENWARE



The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

Manufacturers of Pails, Tubs, Washboards, Clothes-pins, Candy Pails, Lard Pails, Syrup Pails, also impervious packages for Oil, Paints, Varnish, Pickles, etc. Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

Hams, Breakfast and Roll Bacon,

New curing, now ready.

For Choice full flavor goods send us a Sample order.

Jas. Park & Son,

Toronto, Ontario.

Established 1874.

W. H. SMITH,

Wholesale Produce

Commission Merchant

186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Produce. Consignments solicited. First-class reference

McLAREN'S

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

COOK'S FRIEND BAKING POWDER

The Best Grocers Make a Point of Keeping it always in Stock.

did not often buy a knife that wouldn't sell."

"I have pretty good luck in that respect," said he not ill-pleased,

"If we were buying for ourselves we would not carry one third the samples we do, but you would be surprised to see the styles some people buy; there's a knife a dealer just bought, but I am afraid he made a mistake." I had heard Lewart say it was an ugly knife.

"Did Talcott give you an order?"

"Yes, a very nice order; but I'm afraid his line of knives wouldn't suit you."

I ran this kind of talk as long it was wise and then I came out for an order. I took out my book and pencil.

"Well, Mr. Lewart, you are not going back on me, are you? You need some notions, and I can sell them right, and you will do me a great favor to give me a little order."

He said nothing for some minutes, and then he pointed to a knife. "Send me a dozen of that," said he.

Like all other men, the trouble was to start him; now he went on well enough. He bought a line of cutlery, sorted up on shelf hardware and notions, giving me an order amounting to about $100, and at fair profits right through.

After getting through with him I went to see the Kingston boys, for there were two of them. I spent an hour there, and I never exerted myself to please more than I did in that hour. I considered it time well expended in getting into the good graces of the boys, and after-experience told me I was right. I told them stories, showed them tricks, gave them small pen-knives, and bought candy for them. When I was going I left a message for their father, but I was confident the praises of the boys would be the best message.

The boys told me of a jeweler who kept cutlery, so I called on him. He was a garrulous, gossiping fellow, and I fell in with his ways and sold him a small bill of fine knives; the bill was a long one, but the items were small, one-sixth of a dozen being the amount of each kind ordered. But I made him pay well; his bill amounted to $26, and $8 was clear profit.

After my experience with the Bremont druggist I was in doubts about trying any others; but I still had time to spare, and I saw one here with white lead exposed for sale at his door. I concluded to try him.

He was a brisk fellow to whom I handed my card, but before he could say, "I don't sell hardware," as he was going to, I said: "You keep white lead I see, sir. I have a sample of white lead with me that you will oblige me if you will examine."

He said nothing to the contrary, and I showed him my lead.

"Where is it made?"

"In New York."

"What do you ask for it?"

"Twelve cents."

"I don't believe I want any."

"Isn't it all right?"

"I guess so; but I have all I want."

"Do you buy much at a time?"

"No; I don't carry a large stock."

"Well, I'll tell you what I would like to do, sir; I will send you a case of my lead on ninety days; guarantee it to you in every way, and back you up in anything you say about it. I want to introduce it here, and from what I see of you would rather you would take hold of it than any one else, though, if I must, I can put it in the hardware stores. I like the way you talk lead, and I am sure I can give you something that will do your trade good."

There was flattery and a threat in this. The flattery was swallowed, of course, and, as he had the paint trade already, he didn't want to see the hardware men taking hold of it. Whether I could have sold them or not was another question, but I threw out the hint for what it was worth.

"Well," said he, "I don't know but your terms are fair, and if your lead is good I had as soon handle it as any one's. You may send me a 200-pound case."

I booked the order, and took renewed courage about white lead.

The remainder of my stay in town was spent with Mr. Talcott, whom I found to be a very entertaining man. Laid away in his desk was a little sketch which I imagine he read to every drummer, as he read it to me, and I have no doubt they all pronounced his reading excellent, and the sketch uncommonly good, just as I did.

It was called

A LESSON IN BOOK-KEEPING.

"You was de book-writer, eh?" said a thin-faced man as he reached the desk where I was writing.

"The what?"

"Vas you de gashier in?"

"Yes sir, I'm the cashier."

"How mooch I owes you on de books?"

"What is your name, sir?"

"Phwat! I bought goods here all dis long dime and you ask dat?"

"I don't remember ever seeing you before, sir."

"Well, well, dat's to pay all de dime, delling beoples what my name was. Sprechen sie Deutsch?"

"No, sir, I can't speak German."

"No? Dat's how it goes! I shall buy my hartsvare from some Yarman house biemby, but I gan dalk Inklish if you gan't speak Yarman. But how mooch I owe you?"

"But you forgot to tell me your name."

"Dat's a lie Mr. Gashier; I forgot noddings. I told you my name was Phillip."

"Phillip? Phillip what?"

"Phillip Vat! Not by a sight! Put maybe you dinks you know my name petther as I do?"

"Oh, no; I only asked you what was your other name beside Phillip?"

"Dat ish all right; my oder name was Wee."

I looked through the index for "Wee" among the W's, but it wasn't there.

"When did you get the goods from us, Mr. Wee?" I asked.

"Mishter what? Mishter Wee! Oh, ho, dat was goot. Mishter Wee! I shall laugh myself busting. Go to school, young man, und find somedings oud. I nefer yet seen a Yankee what knowed nodings.

"Didn't you say your name was Phillip Wee?" I asked.

"I said Phillip Wee Disher, you fool. 'Phillip Wee,' oh, ho; dot was too goot."

I looked for Phiilip V. Disher and found the account. After a minute's footing, I said:

"There is a balance due us of $58.16."

"How de tuyful you makes out dot?"

I explained the state of the account, as it appeared on the books, but instead of appeasing him he seemed to be growing more excited under the explanation. Finally he broke out:

"Dis ish one big sheat. Fifty-eight tollars! Great Shiminy! Dose pooks are a shwindle. Put you gan't fool me like dose. Now vwhere did I pay?"

I showed him the account, and he went through it in a most laborious manner. When he had finished reading it he said:

"Vere ish dat fifty-eight tollars and sixteen cents?"

I showed it to him on the paper when I had made the substraction.

"I ton't vant no baper; I vant de books. Vere ish dot money on de books?"

"It is not on the books; it is the difference between the debit and credit sides of the account."

"I vants de books; I don't vant nodings else."

I was at a loss what to say, when a thought struck me.

"Haven't you the amount on your book?" I asked.

"Maype so."

He drew out a greasy little memorandum book and proceeded to read.

"Januar elevens; bill hartsvare dirty dollars and seventy-five cents; ti'd you got dat to my grebit?"

"I've got you charged with it."

"Shargel You ton't know how to make up books. Write him down on a piece of baper."

"All right; go on."

"Marsh second; bill hartsvare, fifty-two tollars forty-one cents; got him."

"Yes, sir."

"Und fifseen April I send down swenty-five tollar; got him?"

"Yes, sir."

"Den I gives you fifty tollars now und shquare de' gount."

"It leaves $58,16 due us, Mr. Disher."

"Und you won't shquare him up for fifty dollars?"

"I couldn't. The balance due is $58.16."

"Den de hartsvare can go to de tuyful; I shall puy from a Yarman de next dime. I don't like dis Yankee keeping books; it is too much cut-your-throat for me. Dere is fifty-eight tollars; you can have de sixteen cents if you are so ploody mean ash to say so."

I let the sixteen cents go; gave him a receipt in full, and when he was sober the next day, sold him some "hartsvare."

TO BE CONTINUED IN NEXT EDITION.

AN IMPORTANT DECISION.

A case of considerable importance to the Liquor trade and general public, was decided on Monday by Judge Desnoyers.

Some time ago one Z. Poupart was charged with infringements of the trade mark of Messrs. James Hennessy & Co, by sellling liquor bearing the names of J. Henri Saie & Co., and J Hurtubise & Cie., on labels strongly resembling those of Hennessy & Co.

Judgment was reserved and has just been delivered, Poupart being convicted and sentenced to a fine of $150 and costs, the judge intimating that it was only on account of a possibility of the law not being clear to the defendant that the full penalty (which we understand to be two years imprisonment) was not enforced.

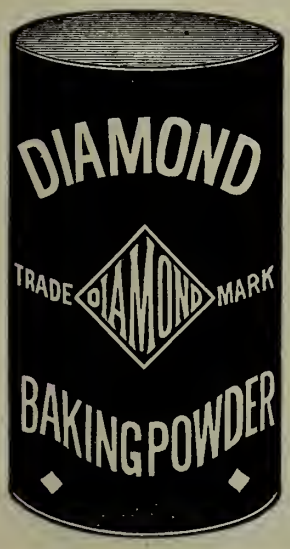
During the trial it came out that every compounder of liquor in Canada is bound to put his name and address, and that he is the manufacturer, on the bottle

The importance of this to the unskilled purchaser is manifest, as should the law be enforced, he would be able to distinguish between genuine imported spirit and stuff often far from wholesome, put up here.

BAKING POWDER!

IMPORTANT TO THE TRADE.

PURITY, STRENGTH, FULL WEIGHT.



Put up in ¼, ½ and 1 lb. Tins. RETAIL PRICE 10, 15 and 25 cents.

MAKERS WILL ONLY SELL TO DEALERS WHO MAINTAIN PRICES NAMED.

"SUCCESS FROM THE START"

Fully equal in results to any High-priced Powder offered.

This Brand of Powder although on the market a short time only, is now demanded by all our regular trade. It's success has been so well assured as to compel extensive additions to our factory to meet growing demand. "Prices on application." "Mail orders solicited."

Diamond Baking Powder and Spice Mills,

W. H. GILLARD & Co., Proprietors, HAMILTON, ONT.



THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL,

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday s yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, MCGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

RICHARD TEW & CO.

IMPORTERS OF

Crockery, Glassware, China, Lamp Goods, Etc., Etc.,

10 FRONT ST. East,

(Adjoining Board of Trade Building.)

TORONTO.

Please examine our lines of fancy cups and saucers, vases, china cabarets, etc., specially selected for the Xmas trade. With our **ADAR** and **WENEN** glassware—an entirely new line to the Canadian market—we challenge competition. Our varied assortment of Opal Baskets is meeting with large demands. As the most attractive lines are continually running low, the Trade would do well to place their orders at once, and thus take advantage of our leading lines.



ONTARIO.

Belhaven—Cowieson, Geo., blacksmith, deceased.

Belmont — James, John G., Tinsmith, burnt out, insured.

Brantford—Dorner, T. C., Brant Tea Co., assigned to W. S. Brewster, Brantford.

Burk's Falls—Menzies, R. H. (estate of) general store, stock, etc., advertised to be sold by auction.

Colborne—Crandall Bros., general store, assigned to John Ferguson, Toronto.

Hamilton—Osborne, Worswick Co., (Ltd) steam engines, called meeting of creditors.

Harrow — Rosebrugh Bros., (estate of) general store, stock, etc., advertised to be sold by auction on 14th inst.

Kemble—Inglis, Joseph, general store, succeeded by Gardiner & McGregor.

London—Connor, Wm., grocer, assigned to Alfred Robinson, London; Hayes, Wm., grocer, assigned to Alfred Robinson, London.

Melbourne—Sponenburg, Geo. W. carriage maker, burnt out, insured.

Mount Forest—Scott, Jas., general store, advertised business for sale.

St. Mary's — Maxwell, David & Sons, mfrs. agricultural implements, sued.

Teeswater — Maurer & Thomas, general store, advertised dissolution of partnership January 1st, 1891.

Toronto — Ewing & Co., (R. Geoffrey Ewing only) mfrs. mouldings and mantels, sheriff in possession.

MANITOBA AND NORTH-WEST TERRITORIES.

Broadview — O'Neil, John, grocer and hardware, assigned in trust.

Carberry—White, E. S., general store, admitted E. Cordingly. Style now E. S. White & Co.

Portage La Prairie—Johnson & Barclay, oatmeal mill, burnt out, partially insured.

QUEBEC.

Armagh — Larochelle, P., general store, meeting of creditors 12th inst.

Aylmer—O'Reilly, Edward, general store, stock sold.

Hebertville — Dumas & Lortie, general store, assigned.

Montreal—Desroches, A. P., teas, etc., meeting of creditors 8th inst.; Donaghy, C. H. & Co., fruits, demand of assignment.

Sherbrooke—Armstrong & Co., groceries and fruits, dissolved, C. M. Gulliver continues.

St. Cesaire—Arcand, E., flour, etc., assigned.

St. Cunegonde—Mongeau, Alex., hay, etc., assigned; Mongeau, L. A., hay, etc, assigned.

St. Marie De Monnoir—Boucher, Stanislas, general store, compromised.

St. Pierre Les Besquets—Montpas, Telesphore, general store, assigned.

St. Sylvestre East—Pageot, Damase, general store, assigned.

NOVA SCOTIA.

Barrington—Sutherland, Chas. S., general store, deceased.

Halifax — Chetwynd, John P., fish and commission, assigned.

Jeddore—Blakeney, John A., general store and fishing, assigned.

Pugwash—McLeod & Ross, tinware, etc., dissolved

NEW BRUNSWICK.

Buctouche—Cormier, A. D. H., general store, assigned.

Millstream — McAfee & Baird, general store, dissolved.

St. Ann—Perron, Abraham, grocer, assigned.

CHEESE.

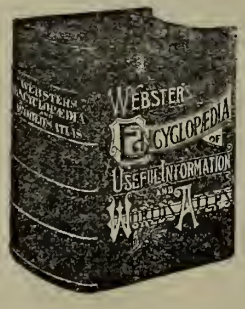
FANCY FACTORY CHEESE, ONE YEAR OLD, white or colored, rich, perfect in flavor and condition, the best for choice family trade, single box 12c., in 10 box lots 11½c. A. Beattie & Co., St. Mary's. 49

DETECTIVE AGENCIES.

HOWIE'S DETECTIVE AGENCY, 86 WELLington St. West, Toronto, Ont., established 1886. Telephone 1309.

ITS GREAT FEATURE

— IS —



It cannot be bought by the public.

It can only be obtained from you on our Purchase Ticket Plan.

We sell to only one dealer in towns of less than 3,000 population.

Send to us for circulars, testimonials, Price Lists, and if we have no agent in your town you can secure the agency.

WM. DOBIE & CO., Publishers,

32 & 34 Front St. W., Toronto, Ont.

THE CELEBRATED "BARM" YEAST

Takes the place of the old-fashioned yeast cakes now in the market which are sometimes good but often worthless, also of Compressed Yeast which dries out your bread. It stands ahead of all competitors for its unprecedented quick-raising and keeping qualities. Be sure you ask your grocer for it, and take no other.

Manufactured only by

THE BARM YEAST MAN'FG COMPANY,

35 Wellington St. East, Toronto.

TELEPHONE 1920.

W. BOULTER & SONS,

Picton, Ont.

PACKERS OF THE CELEBRATED

LION  BRAND

Canned Fruits and Vegetables.

Every can has a Lion on the Label. This label is a guarantee to the consumer that the quality is first-class. Ask your Grocer for the Lion Brand Do not take any other.

Bay of Quinte Canning Factories.

Head Office, PICTON. Branch, DEMORESTVILLE.

Battle & Smyth, Thorold, Ont., Manufacturers of The Japanese Shoe Blacking.

ENOCH MORGAN'S SONS'



SAPOLIO

CLEANS WINDOWS, MARBLE, KNIVES.

POLISHES TIN-WARE, IRON, STEEL, &c.

EMIL POLIWKA & CO.,
36 Front St. E., TORONTO, O.
Dominion Agents. Correspondence Solicited.

Those wishing to keep their copies of THE GROCER in good condition, and have them on hand for reference, should use a Binder. We can send by mail **A STRONG PLAIN BINDER** for 75c., postage prepaid.

These Binders have been made expressly for THE GROCER, and are of the best manufacture. The papers can be placed in the Binder wsek by week, thus keeping the file complete. Address—

THE CANADIAN GROCER,
6 Wellington St. W., Toronto.

ORIENT MILLS,

Celebrated for the Cheapest and Purest Spices and Coffees, Extracts, Mustard, Baking Powder. All goods guaranteed to give Satisfaction.

Thompson, Bradshaw & Co.,
36 and 38 Lombard St, TORONTO.

T. KINNEAR & CO.

Wholesale Grocers, Importers of

TEAS, SUGARS, Etc.

JUST TO HAND:
New Figs, Patras and Vostizza Currants, Valencia Raisins.
SULTANA RAISINS ARRIVING.

47 Front St. East,
TORONTO, ONT.

STUART,
HARVEY & Co.
Importers and

WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

HAMILTON, ONT.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Nov. 13, 1890.

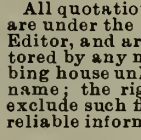
This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

IMPERIAL—ONTARIO AND QUEBEC.



	Per doz.
Imperial 10c. cans	$0 90
" 4 oz. "	1 35
" 6 oz. "	1 85
" 8 oz. "	2 45
" 12 oz. "	3 70
" 16 oz. "	4 70
" 2½ lb. "	11 30
" 3 lb. "	13 50
" 4 lb. "	17 30
" 5 lb. "	21 50

Sold only in cans.

Cottam's Best, in 1 lb tins	3 00
Best in 5 oz. tins	1 10
Cottam's Choice, 1 lb tins	1 75
" " 5 oz tins	70
" loose	10
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb. tins	65
" " bulk, per lb	12

	Per doz.
Empire, 5 dozen 4 oz cans	$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" ½ " 5 lb cans	9 00
" bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases.	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60

BISCUITS.

	Per lb
Arrowroot	$0 11½
Abernethy	9
Ginger Nuts	11½
New York Fruit	14½
People's Mixed	10½
Pilot Family	6½
Snowflake	11½
Magard	15
Soda	6½
Soda, 1 lb packages	8
" 3 lb "	21
Sultana, thin	11½
Tea	11½
Wine	9½
Wine, sweet	9

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ⅓ "	1 10
Spanish, No. 3	4 50
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jacquot's French No. 2	3 00
" " " 3	4 50
" " " 4	8 00
" " " 5	10 00
" 1-gross Cabinets, asst,	7 50

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross..... $1 80

BARRINGER & BROWN.

(Thos. E. Clatworthy, Ag'nt, Toronto.)
Convex Black Lead packed in wood boxes containing 12 card boxes, per box 1 12

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & CO'S.

Parisian Square Blue, per lb..13 to 14c

BARRINGER & BROWN.

(Thos. E. Clatworthy, Ag'nt, Toronto.)
Azure square blue box, containing 8 1 lb. packets of 16 oz., squares, per 8 lb. box 0 89

BROOMS.

		Per doz.
Carpet	4 strings	2 90
X Parlor, 2	"	2 65
Louise 3	"	2 65
1 Gem 4	"	3 25
2 " 3	"	2 65
3 " 2	"	2 20
4 " 2	"	1 95
O Hurl... 4	"	2 65
" 3	"	2 35
2 " 3	"	2 05
3 " 3	"	1 70
OK " 2	"	1 35
Hvy Mill 4	"	3 70

CALVES' FEET GELATINE

G. P. SWINBOURNE & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)
Boxes of 4 dz. 6d., and 2 doz. 1s. pack $3 96

CANNED GOODS.

	Per doz	
Apples, 3's	$1 10	$1 20
" gallons	2 80	3 00
Blackberries, 2	2 00	2 10
Blueberries, 2	1 25	1 40
Beans, 2	0 95	1 10
Corn, 2's	1 10	1 25
" Epicure	1 45	1 50
Cherries, red pitted, 2's	2 25	2 40
Peas, 2's	1 20	1 35
" sifted select		1 35
Pears, Bartlett, 2's	2 00	2 25
Pineapple, Baltimore	2 40	2 50
" Bahama	2 90	3 00
Peaches, 2's	2 75	2 85
" 3's	3 75	3 85
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	2 00	2 10
Pumpkins, 3's	1 00	1 10
" gallons	3 00	3 25
Raspberries, 2's	2 45	2 50
Strawberries, choice 2's	2 40	2 50
Succotash, 2's	1 65	1 85
Tomatoes, 3's	1 20	1 30
Lobster, Clover Leaf		2 75
Mackerel	1 40	1 50
Salmon, 1's	1 35	1 45
" white	1 10	1 25
Sardines Albert, ¼'s tins	11,	11½
" " ½'s "	15,	18
" Martiny, ¼'s "	10,	10½
" " ½'s "	18,	19
" Other brands, 9¾,	11,	16, 19
" P & C, ¼'s tins	23,	25
" " ½'s "	33,	36
" Amer, ¼'s "	6½,	8
" " ½'s "	9,	11

MARMALADE, JAMS AND JELLIES.

CAIRN'S.

(Blaiklock Bros., Montreal, Agents.)

Marmalade. Price, f.o.b. Montreal. dz.	
"Home Made," glass 1 lb	$2.35
" White 1 lb	2.25
" " 2 "	4.15
" Stone 7 "	13.20
Scotch White 1 "	2.10



Jams.
Gooseberry
Strawberry
Black Currant.
Red Currant....
Green Gage
Apricot
Raspberry
Damson
Plum
Red Currant and Raspberry

assorted, per doz. $2.35. 1 lb. white pots, 4 doz.

Jellies. Red Currant, 1 lb. white. $2.75
Black Currant, 1 lb. white 2.75

DELHI CANNING CO.

Jams, assorted, 1's	2 35
Jellies, 1's	2 25

CANNED MEATS.

CLARK'S.

Comp. Corn Beef	1 lb cans	$....	$1 60
" "	2 "	....	2 65
" "	4 "	5 00	5 15
" "	6 "	7 75	8 00
" "	14 "	18 60	19 20
Minced Collops,	2 lb cans	.....	2 60
Roast Beef	1 "	.....	1 60
"	2 "	.....	3 15
"	4 "	.....	5 85
"	2 "	.....	7 00
Par Ox Tongue,	2½ "	$7 25	7 50
Ox Tongue	2 "	....	4 50
Lunch Tongue	1 "	3 00	3 10
"	2 "	5 25	5 75
English Brawn.	2 "	2 50	2 60
Camb. Sausage.	1 "	....	2 50
" "	2 "	....	4 00
Soups, assorted.	1 "	....	1 35
" "	2 "	....	2 25
Soups & Boulli..	2 "	....	1 80
"	6 "	....	4 50

Potted Chicken, Turkey, or Game, 6 oz cans	1 50
Potted Ham, Tongue or Beef, 6 oz cans	1 35
Devilled Tongue or Ham, ½ lb cans	1 35
Devilled Chicken or Turkey, ½ lb cans	2 25
Sandwich Ham or Tongue, ½ lb cans	1 50
Ham, Chicken and Tongue, ½ lb cans	1 50

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars,	$9 50
Ditto, 25 and 40 lb pails, per lb.	12½c

J. H. WETHEY'S—ST. CATHARINES.

Condensed, per gross, net	$13 50

CHEWING GUM.

ADAMS & SONS.

Tutti Frutti, 36 5c bars			$1 30
Sappota,	150	pieces	1 15
Sweet Fern,	230	"	0 85
Black Jack,	115	"	0 85
Red Rose,	115	"	0 85
Barley Malt,	115	"	0 85
Tampico,	115	"	0 85
Lemon Trumps,	115	"	0 85
Magic Trick,	115	"	0 85
Puzzle Gum (new)	115	"	0 85
Bolah "	150	"	0 85
Taffy Licorice,	72	"	0 50
Caramel Tolu,	72	"	0 45
Adams' N.Y. Gum,	200	"	0 50

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs..	0 35
Premium, ½'s..6 and 12 lbs...	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs .	0 24
Sticks, gross boxes, each...	1 00

ALWAYS ORDER RECKITT'S BLUE.

Prices Current, Continued—

Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs 30
" Pearl " " " 25
" London Pearl 12 & 18 " 22
" Rock " " 30
" Bulk, in bxs 18

JOHN P. MOTT & CO.'S
R. S. McIndoe, Agent, Toronto.)

Mott's Broma per lb	$0 30
Mott's Prepaired Cocoa	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa	40
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs	30
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	24
Mott's Vanilla Chocolate stick	22
Mott's Pure Confec. Chocolate 22c—	35
Mott's Sweet Confec. Choc. 21c—	28

J. W. COWAN & CO.'S

Cocoas—

Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼ lb in 12 lb boxes	35
London Pearl, " "	30
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence per doz	1 40

Chocolates—

Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

Thos. E. Clatworthy, Ag'nt, Toronto.)

Schweitzer's Cocoatina, net cash ¼ lb. ½ lb.. per doz	3 29 6 30

WALTER, BAKER & CO.

Chocolate—

Premium No. Chocolate, in boxes, 12 and 25 lbs	....
Baker's Vanillia Chocolate, in boxes, 12 lbs	.....
Caraccas Sweet Chocolate, in boxes, 6 lbs., 12 boxes in a case.	.....
Vanillia Tablets, in boxes	.....
Spanish Tablets, 100 in each box, 12 boxes in a case	.....

German Sweet Chocolate—

Grocers' Style, in cases 12 boxes, 12 lbs	.....
Grocers' Style, in cases 24 boxes, 6 lbs	.....

Cocoa—

Pure Prepared in boxes, 12 lbs	.....
Cracked Cocoa, in boxes, 12 lbs., ½ lb. papers	.....
Cracked Cocoa, in bags, 10 lbs	....
Breakfast Cocoa—	
In boxes, 6 and 12 lbs., ½ lb. tins	.....
In boxes, 12 lbs., 1 lb. tins, decorated canisters	....
Broma—	
In boxes, 12 lbs., ½ lb. tins	.....

COFFEE.

GREEN

	c. per lb.
Mocha	32, 35
Old Government Java	30, 33
Rio	23, 26
Plantation Ceylon	29, 31
Porto Rico	23, 24
Guatamala	24, 26
Jamaica	23, 24
Maracaibo	24, 26

WHOLE ROASTED OR PURE GROUND.
ELLIS & KEIGHLEY'S.

	c. per lb
Java	33, 34
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	33
Our Own "	31
Laguayra "	29
Mocha and Java	32, 33
Java, Standard	33
" Old Government	30, 32
Arabian Mocha	36
Santos	28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs	30
Standard Imperial in sealed tins, 25 and 50 lbs	32
Standard Blend in sealed tins, 25 and 50 lbs	33
Ground, in tins, 5, 10, 15 and 25 lbs	20, 30
Say's Parisien, in ½ and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

SUTTON & CO.
(Thos. E. Clatworthy, Ag'nt, Toronto.)

Pure essence, Gorgona Anchovies, ½ pts. per doz	2 76

FLOUR AND MEAL.

	per bbl.	
Flour, Family	$4 65	4 75
" Manitoba Patent		5 70
" white wheat patent	5 65	5 75
" Strong bakers'		5 40
Oatmeal, standard, bbls		4 50
" granulated, "		4 60
" rolled "		4 70
Rolled Oats		4 85
Bran, per ton		15 00
Shorts		12 50
Cornmeal	3 50	4 00

FLUID BEEF.
JOHNSTON'S, MONTREAL.

	per doz.
Cases, No. 1, 2 oz tins	$2 75 $3 00
" No. 2, 4 oz tins	4 50 5 00
" No. 3, 8 oz tins	8 00 8 75
" No. 4, 1 lb tins	12 60 14 25
" No. 5, 2 lb tins	25 00 27 00

FRUITS.
FOREIGN.

	c. per lb.
Currants, Provincial, bbls	6, 6½
" " ½ bbls	6⅜, 6¾
" " cases	... 6⅞
" Filiatras, bbls	6⅜, 6⅝
" " ½ bbls	6¾, 6⅞
" " cases	6½, 6½
" Patras, bbls	6¾, 7
" " ½ bbls	7, 7⅛
" " cases	7⅛, 7⅜
" Vostizzas, cases	7, 7½
" " ½ cases	7¼, 8
" 5-crown Excelsior (cases)	9½, 9½
" " ½ case	9⅝, 9⅝
Dates, Persian, boxes	.. ..
Figs, Elemes, 14 oz., per box	... 12
" 10 and 20 lb box	... 14
" Seven-Crown	... 20
Prunes, Bosnia, hhds	... ...
" " cases, new	.. ...
Raisins, Valencia, off stalk,	6 6½
Selected	7½ 8
Layers	8½ 9
Raisins, Sultanas	14, 18
" Eleme	7½ 8
" Malaga:	
London layers	2 85 3 25
Loose muscatels	2 35 2 75
Imperial cabinets	3 25 3 50
" " qrs., flat.	1 00
Connoisseur clusters	4 00 4 25
Extra dessert "	4 75 5 00
" " " qrs.	1 50
Royal clusters	6 00 6 50
Fancy Vega cartoons	2 75
Black baskets	4 00 4 25
" " qrs	1 30 1 35
Blue "	4 75 5 00
" " qrs	1 50 1 60
Fine Dehesas	7 00 7 25
" " qrs	2 00 2 25
Lemons, Malaga	5 00 5 50
Oranges, Floridas	5 00 5 50
" Jamaicas	7 00 7 50

DOMESTIC.

Apples, Dried, per lb	0 07½	0 08½
do Evaporated	0 14	0 16

GLASSWARE.
TAYLOR, SCOTT & CO.

	c. per doz
Lamp Chimneys, O	32
" " A	35
" " B	45

GRAIN.

Wheat, Fall, No. 2	$0 96	0 97
" Red Winter, No. 2	0 95	0 98
" Spring, No. 2	90	0 92
" Man. Hard, No. 1		1 15
" " No. 2	1 10	1 12
Oats, No. 2, per 34 lbs	...	40
Barley, No. 2, per 48 lbs	58	60
" No. 3, extra	53	55
" No. 3	50	51
Rye	64	65
Peas	60	62
Corn	....	65

HAY & STRAW.

Hay, Pressed, "on track	9 00	9 50
Straw Pressed, "	5 50	6 00

ISINGLASS.

G. P. SWINBOURNE & CO.
(Thos. E. Clatworthy, Ag'nt, Toronto.)

Boxes containing 3 doz 3d. pack. per box	3 58



LYE.

Gillett's powdered Lye (½ gr. in a case) per case	$3 75
Elliott's	3 75

MUSTARD.
ELLIS & KEIGHLEY'S.

	cts
Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars	22
" Fine, in 4 lb jars	70
" Ex. Sup., in bulk, per lb.	30
" Superior, in bulk, per lb	20
" Fine, " "	15

COLMAN'S AND KEEN'S

In 4 lb jars	75
In 1 lb jars	25
D. S. F., in tins, per lb	41
" in ½ lb tins	42
" in ¼ lb tins, per lb	44
D. F. in ½ lb tins, per lb	26
" ¼ " "	28

BARRINGER & BROWN.
(Thos. E. Clatworthy, Ag'nt, Toronto.)

Genuine, in 4, 1, ½, ¼ lb. and 2 oz. tins, per lb	0 34	0 47
Superfine genuine, full	0 30	0 43
Pure, per lb	0 23	0 36
D.S.F. "	0 34	0 47
D. S. "	0 30	0 43
F. "	0 23	0 36

NUTS.

	per lb.	
Almonds, Ivica	12½	14
" Tarragona	15	16
" Formigetta	13,	...
Almonds, Shelled Valencias	33,	35
" " Jordon.	50,	55
Brazil	...	...
Cocoanuts	5 50	6 00
Filberts, Sicily	...	11

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

LEONARD H. DOBBIN,

Commission Agent and Broker in Canned Goods.

EVAPORATED APPLES A SPECIALTY.

4 Hospital Street, MONTREAL.

TELEPHONE 2205.

JNO. A. MOIR,

GENERAL AGENT.

Consignments Solicited.

SPECIALTIES: Canned Goods, Dried Apples, Evaporated Apples, Codfish.

Quotations and samples sent on application. A trial solicited.

41 St. Francois Xavier Sts., Montreal.

QUEEN CITY BUSINESS COLLEGE,

Cor. KING and CHURCH Sts., Toronto,

Is the best and cheapest place to educate your sons and daughters. Thorough practical Business, Shorthand or English Education imparted in shortest possible time by our method of "Individual Instruction." Catalogue mailed free on application.

SAW YOUR

ADVERTISEMENT

IN THE

CANADIAN GROCER.

When writing to our advertisers please inclose the above



SOLUS. SOLE PRESERVER

Will preserve the soles of boots or shoes, and render them perfectly waterproof. One application to a pair of new shoes will double their wearing qualities.

Two-sized tins, 15 and 25 cents. Will cost you $1.20 and $2.00 per dozen.

We also manufacture the best line of Wigwam Slippers, and Lumberman's Oil Tanned foot wear in Canada

C. N. VROOM,

St. Stephens, N.B.

Prices current, continued—

Peanuts, roasted	17,	18
" green	13,	15
Walnuts, Grenoble	...	...
" Bordeaux	12,	13
" Naples, cases	...	...
" Marbots	...	13½

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO.

PICKLES.

John Bull, mixed, in bulk	$0 60
" Chow Pic'le, in b'lk	65
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 25
" " " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

SAUCES.

John Bull, kegs, per gal	$1 25
" ½ pt. bottles, per doz (according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " ½ pt, bottles, per doz	1 25
Niagara Tomato, kegs. per gal	1 25
" " Reputed pints	1 25

Terry's Candied Peels.	c. per peels
Lemon, 7 lb boxes	16
Orange, "	18
Citron, "	30

CROSSE & BLACKWELL'S.

Pickles, all kinds, pints, per doz	3 25

LEA & PERRIN'S.

	per doz.	
Worcester Sauce, ½ pts	$3 60	$3 75
" " pints	6 25	6 50

SUTTON & CO.

(Thos. E. Clatworthy, Agent, Toronto)

Worchester Sauce, ½ pints, second quality, per doz	1 17
Worchester Sauce, ½ pints, third quality, per doz	0 96
The Victory Dinner Relish, per dozen	1 92
Bottled Pickles—Mixed, Piccalilli, Cabbage, Onions, per doz.	2 16

PRODUCE.

DAIRY.

	Per lb	
Butter, creamery, rolls	$0 00	$0 24
" " tub	0 21	0 22
" dairy, tubs, choice	0 14	0 16
" " medium	0 10	0 13
Butter, pound rolls	0 17	0 19
" large rolls	0 12½	0 14
" store crocks	0 13	0 15
" store packed	0 05	0 08
Cheese	0 10	0 10½

COUNTRY.

Eggs, fresh, per doz	0 20	0 21
Beans	1 65	1 80
Onions, per bbl	.....	2 00
Potatoes, per bag on tr'k	0 40	0 50
Hops, 1889 crop	0 20	0 25
" 1890 "	0 30	0 40
Honey, extracted	0 07	0 12½
" section	0 14	0 20

PROVISIONS.

Bacon, long clear, p lb.	0 08½	0 08½
Pork, mess, p. bbl.	15 00	16 50
Hams, smoked, per lb.	0 12½	0 13
" pickled	0 11	0 11½
Bellies	0 10	0 11
Rolls	0 09½	0 10
Backs	0 10	0 11
Lard, Canadian, per lb.	0 09	0 9½
Hogs	6 00	6 25
Tallow, refined, per lb.	0 05	0 05½
" rough, "	.....	0 02

RICE, ETC.

	Per lb.
Rice, Aracan	3¾, 4c
" Patna	4½, 5
" Japan	... 5
" extra Burmah	3¾, 4
Grand Duke	6, 6½
Sago	4½, 5
Tapioca	5½, 6¾

SPICES.

GROUND.

	Per lb.	
Pepper, black, pure	$0 20	$0 22
" fine to superior	12	18
" white, pure	32	35
" fine to choice	25	30
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	25	40
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURGH STARCH MFG. CO. MONTREAL.

BRITISH AMERICA STARCH CO. BRANTFORD.

	c. per lb.
No. 1 Laundry, 4 lb cartoons	5½c
Canada Laundry	4⅝
Silver Gloss, crates	6½
Lily White, crates	6½
Silver Gloss, 1 lb chromos	6½
Lily White, 1 lb chromos	6½
Satin, Starch 1 lb chromos	7¼
Brantford Gloss, 1 lb chromos	7¼
No 1 Laundry, barrels & halves	4½
No 1 Prepared Corn	7¼
Canada Corn	6½
Challenge Corn	6½
Rice Starch, 1 lb	9
Cube, 1 lb	7½

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40 lb boxes. 1 lb packages, new wrappers	7½
36 lb boxes. 12 3 lb paper boxes	7½
40 " 10 4 lb "	7½
Silver Gloss Starch—	
40 lb boxes. 1 lb packages, new wrappers	9
40 lb boxes. Assorted ½ lbs and ¼ lbs	9¼
40 lb boxes. 10 4 lb paper boxes	9
6 lb boxes, with sliding covers (12 boxes in each crate)	9½
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	8
20 " "	8½

SUGAR.

	c. per lb.
Granulated, 15 bbls or over	7
" less than 15 bbls	7⅛
Paris Lump, bbls	7⅛
" " ½ bbls	7¼
" " less than a bbl	7¼
Extra Ground, bbls	8¼
" " less than a bbl.	8¼
Powdered, bbls	7¼
" less than a bbl	7⅜
White refined	6⅜
Extra bright refined	6
Bright Yellow	5⅜
Medium "	5¼
Brown	5⅛
Raw Jamaica, in bags	5⅛

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls
Redpath's "D"	3⅝c.	3¾c
" "M"	3¼	3⅜
Redpath's "B"	3¼	4¼
" "VB"	4	4⅛
" Extra	4¼	4⅜
" Ex. Sup	4⅜	4½
" XXX Sup.	4⅜	4½
Corn Syrup	4⅜	4½

MOLASSES.

	Per gal.
Trinidad, in puncheons	38, 40c
" bbls	40, 42
" ½ bbls	42, 44
New Orleans, in bbls	90, 100
Porto Rico, hdds.	40, 45
" barrels	42, 47
" ½ barrels	44, 49

TEAS.

GREENS.

Gunpowder—	Per lb
Cases, extra firsts	42, 50c
Half chests, ordinary firsts	22, 38
Cases, sifted, extra firsts	42, 50
Cases, small leaf, firsts	35, 40
Young Hyson—Moyunes	
Half chests, ordinary firsts	22, 38
" " seconds	19, 20
" " common	19, 20

PING SUEYS.

Half chests, firsts	28, 32
" " seconds	20, 22
Half Boxes, firsts	28, 32
" " seconds	20, 22

JAPAN.

Half Chests—	
Choicest	38, 40
Choice	32, 36
Finest	28, 30
Fine	25, 27
Good medium	22, 24
Medium	19, 20
Good common	18, 19
Common	16, 17
Nagasaki, ½ chests Pekoe	20, 22
" " Oolong	17, 18
" " Gunpowder	18, 20
" " Siftings	8, 12½

CONGOUS.

Half chests, Kaisow, Moning	52, 55
Caddies and half chests	18, 50
Cadies, Pakling and new makes	18, 50

OOLONG.

Half chests Formosa	34, 50
Caddies	36 55

ASSAMS.

Chests and half-chests Pekoe	22, 48



KNOX, MORGAN & CO.,

Wholesale Dry Goods Importers,

HAMILTON, - - - ONTARIO.

WE HAVE JUST PASSED INTO STOCK;

COLORED PLUSHES, all shades, 35c.
FAWN BEAVER MANTLING, $1.50.
BLACK VICUNA COATING.
BLACK WORSTED COATING.
BLUE BEAVER OVER-COATING.
COLORED MELTONS, assorted shades, 8c. and 10c.
VICTORIA LAWNS, all prices.
BLACK VELVETEENS, 25, 30 and 35c.
COLORED VELVETEENS, 25, 30 and 35c.
BLACK CASHMERES, three low lines.
LATEST STYLES NECKWARE, 4 cases.
BEEHIVE FINGERING.
BLACK VELVET RIBBONS.
BLACK CASHMERE HOSE.
PLAID DRESS GOODS, 13½ and 16c.
SILK HANDKERCHIEFS.

If required by you before Xmas trade, order early, and we will ship when instructed.

Prices current, continued—

SCENTED ORANGE PEKOE.

Boxes, Foochow and Canton	28, 60

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	62c
Ingots, rough and ready, 7's	59
Laurel, 3's	52
Brier, 7's	50
Index, 7's	45
Honeysuckle, 7's.	53
Napoleon, 8's.	49
Royal Arms, 12's	50
Victoria, 12's	48
Brunette and Lovely, 12's.	45½
Prince of Wales, in caddies	46½
" in 75 lb boxes	46
Bright Smoking Plug Myrtle, T & B, 3's	55
Lily, 7's	48
Diamond Solace, 12's	45
Myrtle Cut Smoking, 1 lb tins	65
½ l b pg, 6 lb boxes	65
2 oz pg, 5 lb boxes	65

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdowne	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00

Cigarettes, all Tobacco—	
Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C No. 1	4 00
Sweet Sixteen	3 50

CUT TOBACCOS.	per lb.
Puritan, ½ lb pkg., 5 lb. boxes	65
Old Chum, ½ lb pkg 5 lb box	65
Old Virgin., 1-10 lb pkg., 10 lbbxs	57
Gold Block, ½ lb pkg, 5 lb boxes	65

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	78
Puritan, 1-10, 5 lb boxes	80
Athlete, per lb	1 10

MATCHLESS STOVE POLISH.

No. 1 ¼ gross in case, per gross.	$9 00
" 3½ " " "	4 80

SOAP.

Ivory Bar, per lb	½
Do. 2, 6-16 and 3 lb bars "	
Primrose, 5 lb bars, wax W "	
" 1 " " "	
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 13oz, 1, 2 and 3lb bars per lb	3½
Queen's Laundry, per bar	5½
Pride of Kitchen, per box	2 75

B. T. BABBITT'S SPECIALTIES.

B. T. Babbitt's Best Soap, p. bar	0 05
B. T. Babbitt's 1776 Soap Powder per box of 100 5½ oz. package	3 85
B. T. Babbitt's Lye, per box of 2 doz. large cans	1 80

TOILET SOAP.

TAYLOR, SCOTT & CO.

		per doz.
Baby's Own,	½ doz boxes	$1 25
Our Boys,	½ " "	1 25
Sea Foam,	½ " "	75
London Bouquet,	½ " "	60
Oatmeal,	1 " "	85
"	½ " "	60
Paris Assorted,	½ " "	0 75
Albert Oatmeal bar, 2 doz. boxes		0 75
" White Castile bar, 2 doz. boxes		0 75
		per gro.
Fatherland,	½ doz boxes	5 00

WASHING CRYSTAL.

Gillett's Washing Crystal, 1 gro in box, per box	$1 75

WOODENWARE.

	per doz
Pails, 2 hoop, clear No. 1	$1 70
" 3 " " "	1 90
Pails, 2 hoops, clear No. 2	$1 60
" 3 " " "	1 80
" 3 " painted	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
	per case.
Matches, Parlor	$1 75
" Telephone	3 65 3 75
" Telegraph	3 90 4 00
	per doz.
Mops and Handles, comb.	1 25
Butter tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60
Clothes Pins full count, per box	0 75

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	2 75
" round "	3 00
Handy dish	3 75
Water Closet Tanks	18 00

YEAST.

Barm yeast in boxes of 2 doz. 10c. and 2 doz. 5c. packages, per box	2 00
Royal Yeast Cakes, 3 doz 10c. packages in case, per case	$1 95
Royal Yeast Cakes, 3 doz 5c. packages in case, per case	1 00

OUR NATIONAL FOODS.

	pkg.	doz
Desiccated Wheat	4 lb.	$2 30
" Rolled Oats	4 "	2 25
Snow Flake Barley	4 "	2 40
Rolled Wheat Flakes	4 "	2 25
Buckwheat Flour, S. R	4 "	2 00
Prepared Pea Flour	2½ "	1 80
Baravena Milk Food	1 "	3 00
Patent Prepared Barley	1 "	1 80
Patent Prepared Groats	1 "	1 50
Beef and Barley Extracts	6 oz	2 25
Gluten Flour	4 oz	2 80

HARDWARE.

ZINC: Sheet net.		0 06½
IRON WIRE:		
Galv., annealed and oiled and bright 20 p.c. advance on list		
Barbed wire net.		0 00
Coil chain, 5-16 in. net		0 05½
" " ⅜ in. "		0 05
" " ¼ in. "		0 04½
Iron pipe, 50 per cent.		
Iron pipe, galvanized, 25 per cent.		
CUT NAILS, from Toronto:		
10 dy. to 60 dy	2 65	0 00
8 dy. and 9 dy	2 90	0 00
6 dy. and 7 dy	3 15	0 00
4 dy. and 5 dy	3 40	0 00
3 dy. C.P.	3 75	0 00
3 dy A.P	4 25	0 00
HORSE NAILS: "C" 50 and 10 per cent. from list.		
HORSE SHOES: From Toronto, per keg	3 75	4 00
WINDOW GLASS:		
25 in and under	1 55	1 60
26 to 40	1 60	0 00
41 to 50	3 60	0 00
51 to 60	3 90	0 00
61 to 70	4 20	0 00
GUNPOWDER:		
Sporting FF "	4 75	0 00
" FFF "	5 00	0 00
Canada rifle "	7 25	0 00
Sporting FF., (in ½ lb. tins) per doz	2 40	0 00
ROPE: Manilla	0 14½	0 16
Sisal	0 13	0 00
AXES:		
Peerless & Keen Cutter	7 50	0 00
Leader	7 25	0 00
Lance	7 75	0 00
Queen City	9 25	0 00
Honor Bright, all steel	11 00	0 00
SHOT: Canadian	0 03½	0 00
HINGES: Heavy T and strap	05½	00
" Screw, hook & strap.	03¾	04¾
TIN PLATES:		
1c. 4x20 coke, per box	4 50	4 75

PETROLEUM.

	Imp. gal	
F. O. B. Toronto		
Canadian	$0 00	$0 17
Caroon Safety	0 18	0 18½
Canadian Water White	0 20	0 22
Amer'n Prime White	0 23	0 24
" Water White	0 25	0 00
Photogene	0 27	0 00

DRUGS AND CHEMICALS.

Alum lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 02½	0 03
Borax	0 13	0 14
Camphor	0 75	0 80
Carbolic Acid	0 50	0 55
Castor Oil	0 13	0 14
Cream Tartar	0 30	0 31
Epsom Salts	0 01½	0 02½
Paris Green	0 18	0 22
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 20	0 21
Hellebore	0 16	0 17
Iodine	5 00	5 50
Insect Powder	0 40	0 50
Salpetre	0 08½	0 09
Soda Bicarb, per keg	2 50	2 60
Sal Soda	0 95	1 00
Madder	0 12½	....

VINEGAR.

A. HAAZ & CO

XX, W.W	0 20
XXX, W.W	0 25
Honey Dew	0 28
Pickling	0 28
Malting	0 45

THE BADGEROW FALCONER VINEGAR CO

French Bordeau per gal.	0 34
Tarragona "	0 32
Triple "	0 30
Fruit Vinegar "	0 27
Pickling "	0 28
XXX "	0 25
Extra XX "	0 22
XX "	0 20
X "	0 16
Cider Vinegar	0 16 to 0 25
Honey Vinegar	0 25
Eng. Malt Vinegar	0 50 to 0 60
Bottled Malt Vinegar, qts	2 00
Methylated Spirits	2 00 to 2 25

FISH.

Fresh Fish:		
Trout per lb	....	0 06
Whitefish do	.....	0 08
British Columbia salmon per lb	0 14	0 15
Lake herring per 100	.....	2 00
Pickerel per lb	0 04	0 05
Pike do	.....	0 04
Dried Fish:		
Labrador herring, p. bbl	.....	6 50
Shore herring "	.....	5 50
Codfish, per quintal	.....	5 50
" cases	.....	5 50
Boneless fish per lb	0 04½	0 05½
Boneless cod "	0 06½	0 08
Smoked Fish:		
Finnan Haddies per lb	.....	0 07½
Bloaters per box	1 00	1 50
Smoked herring "	.....	0 16
Sea Fish:		
Haddock per lb	.....	0 08
Cod "	0 09	0 10
Spring salmon "	0 20	0 30
Pickeled and Salt Fish:		
Salmon trout, per ½ bbl	.....	4 50
Whitefish "	.....	5 25
Lake herring split "	....	3 00

JOS. PICKERING & SONS' SPECIALTIES

(Thos. E. Clatworthy, Ag'nt, Toronto.

Metal Polishing Pomade, according to size, per dozen	0 20	1 02
Needham's Polishing Paste according to size, per dozen	0 18	2 81
Furniture Polish, according to size, per dozen	0 20	2 85
Razor Paste, ½ doz. in box	....	1 02
" in single boxes	....	1 18
Plate Powder, per box	.....	1 02
Knife Powder, in cannister, per dozen	.....	1 03
Harness Blacking, in boxes, per dozen	1 27	2 20

J. B. McLEAN & Co., Printers and Publishers, 6 Wellington Street, West, Toronto.

THE PRIZE OFFERED BY THE

TORONTO GROCERS' ASSOCIATION

For the Best Grocer Waggon WAS AWARDED TO

EWART & JOHNSTON,

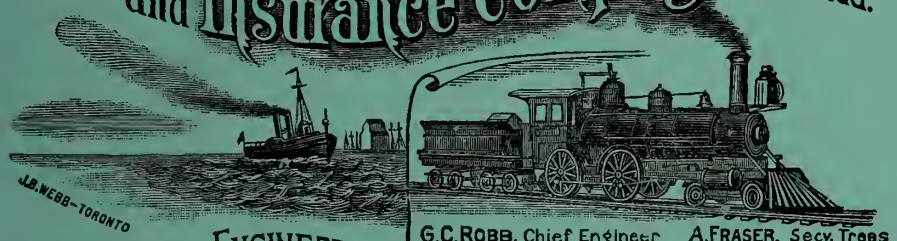
257 and 259 Queen St. East.

Manufacturers of Trade Waggons and Sleighs. Send for Catalogue
Grocers Delivery Waggons, etc.

SUBSCRIBED CAPITAL, $100,100. FULL GOVERNMENT DEPOSIT.

SIR ALEX. CAMPBELL, K.C.M.G. PRES.
(Lieut Govr. of Ontario)
JOHN L. BLAIKIE ESQ. VICE PRES.

THE BOILER INSPECTION and Insurance Company of Canada.



J.B. WEBB—TORONTO

CONSULTING ENGINEERS.

G.C. ROBB. Chief Engineer A. FRASER. Secy. Treas

HEAD OFFICE.

TORONTO.

The prevention of Accident and attainment of Economy in use of Steam, our chief aims.

TRAVELLERS' GUIDE.

WM. PROUT. J. E. INSLEY, Manager.

LELAND HOTEL

Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.

Vancouver, B.C.

PROUT & INSLEY, Proprietors.

THE COLONIAL,

New Westminster, B.C.

Headquarters for Commercial Travellers. Fine Sample Rooms. First-class in every respect.

GEO. R. RAYMOND, Proprietor.

THE WINDSOR.

Regina, Assa.

First-class Family and Commercial Hotel.

Good sample rooms. Livery in connection.

MRS. DOIG, Proprietress.

THE SANITARIUM

BANFF, N.W.T.

Favorite Western Summer Resort. The best of accommodation for travellers.

R. G. BRETT, Medical Director. H. RANSFORD, Mgr.

Grand Pacific Hotel

KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men

CREEDEN & SMITH, Props

Queen's Hotel,

WINNIPEG, MAN.

First-class in every respect.

JAS. O'CONNOR, Prop. FRED. SPRADO, Mgr

LELAND HOUSE,

Graduated Prices. Recently furnished.

W. D. DOUGLAS & CO., Proprietors.

The finest hotel in the Northwest. Pure spring water. Corner Main and Albert Sts., City Hall Square, WINNIPEG, MAN.

The Clarendon Hotel,

Winnipeg, Man.

RUTLEY & McCAFFREY, Proprietors.

The Algoma House,

PORT ARTHUR, ONTARIO.

Beautifully situated, fine sample rooms. Special attention and accommodation for travelling men.

MERRILL & HODDER, Props.

PATERSON HOUSE,

OWEN SOUND, ONT.

One of the best appointed houses in Ontario, situated in the business centre of the town. All modern improvements. Headquarters for commercial men A. DUNCAN, Prop

DESKS

OFFICE, LIBRARY, CHURCH AND SCHOOL

FURNITURE.

JOHN M. BLACKBURN & CO.,

41 COLBORNE ST., TORONTO.

TORONTO SALT WORKS,

128 Adelaide E., Toronto,

Sole City Agents for the "Canada Salt Association"

Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.
The "Acme" Table Salt (new process) will not get damp or hard.
Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt.

BAKER'S COLLECTING AND INQUIRY AGENCY,

Room 45, Yonge St. Arcade, Toronto, Ont.

Handles all Classes of Accounts. Seventy per cent. of all Claims reported last year were paid. Write for terms.

System Copyrighted February 13th, 1889.

FAC SIMILE OF THE LABEL OF



The Best Scouring and Cleaning Soap in the World.

For cleaning woodwork, pots, kettles, pans, floors, painted ceilings, windows, and everything in the cleansing of which a Scouring Soap can be used it has no Superior. It is a larger cake, lasts longer, does its work better, and is cheaper in every way than any other Scouring Soap. Cut this out, and ask your Jobber to send you a box of *Pride of the Kitchen*. It is worth trying.

KIRK L. PERRY, Agent,
TORONTO, CANADA

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

THE "QUICK AND EASY" WASHBOARD

(Patented.) Made by the

Brandon Manufacturing Co.,

of Toronto, (Limited.)

STRACHAN AVENUE, TORONTO.



This board possesses the advantage of a double crimp, and only the best quality of wood and zinc are used in its manufacture.

All first-class grocers keep it.

E. P. Breckenridge, Toledo, Ohio, Pres
Edwin Norton, Chicago, Vice-Pres.
W. C. Breckenridge, Resident Manager

The Norton Manufacturing Co.,

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit Cans, Lard Pails, Paint Pails and Cans, Baking Powder Cans.

Capacity, fifty thousand fruit cans per day.

Sole Agents in Canada for

Norton Bros., "Solder Hemmed" Caps, and Grocers' sample goods, and Haskell's sample cases.

Cor. YORK AND QUEEN Sts.,

HAMILTON, - ONT.

C. RICHARDSON & CO.

MANUFACTURERS OF

The Celebrated Bull's Head Brand Pickles,

SAUCES, JAMS, JELLIES,

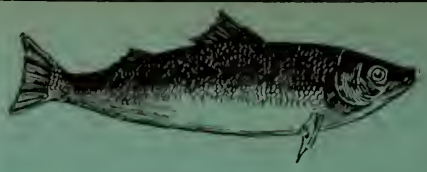
CANNED FRUITS AND VEGETABLES.

SPECIAL PRICES IN

CANNED TOMATOES.

EVAPORATED APPLES and MAPLE SYRUP

125 River St., Toronto.



Fraser River Salmon.

"ROYAL"

- AND -

"BRITANNIA"

Brands of canned salmon are the finest packed in British Columbia. The canneries being situated at the mouth of the Fraser River are in a position to pack their fish fresh from the boats.

BELL-IRVING & PATERSON, AGENTS,

Vancouver and New Westminster, B.C.

C. G. Hobson & Co.,

COMMISSION MERCHANTS.

AGENTS FOR

Princess, Diamond and Stanley

brands of canned salmon. We pay special attention to consignments placed in our charge.

C. G. HOBSON & Co.,
Vancouver, B.C.

SALMON

"Drysdale"

"Lynx"

and

"Red Star."

BRANDS

— OF —

British Columbia Salmon

Carefully prepared, full weight, and of best quality, every tin guaranteed.

All we ask is a trial.

WILLIAMS, BROWN & CO., San Francisco, Cal. } Sole Agents.

W. T. TASSIE, Toronto.
Agent for Ontario.

T. G. Williamson & Co.,

COMMISSION MERCHANTS.

TEAS, COFFEES, FRUITS, SUGARS, ETC.

42 Front Street East,
TORONTO, ONT.

- PARISIAN - BLUE!

Is Stronger and More Economical

THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

FOREIGN FRUITS

R. S. GALLAGHER,

FRUIT AND COMMISSION MERCHANT.

TORONTO.

111 & 113 King St. E., 77 Colborne St.

Telephone 1617.

R. C. MURDOCH AND CO.,

Commission and Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

29 Church St., Toronto

TELEPHONE 806.

J. Cleghorn & Son

WHOLESALE

Fruit, Fish and Oyster Dealers,

94 Yonge Street,

TORONTO

COMMERCIAL TRAVELLERS!

Send 50c. and receive THE CANADIAN GROCER during the time

"DRUM TAPS"

— OR —

"Leaves from the Diary of a Commercial Traveller"

is being published. It is by Wm. H. Maher, author of "On the Road to Riches" and "A Man of Samples."

Every travelling man will want to compare the writer's experience with his own. Every man connected with the business world, be he clerk or merchant will desire to see how goods are sold and read a description of a week on the road that is neither colored nor exaggerated.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

FINE GOODS OUR SPECIALTY.

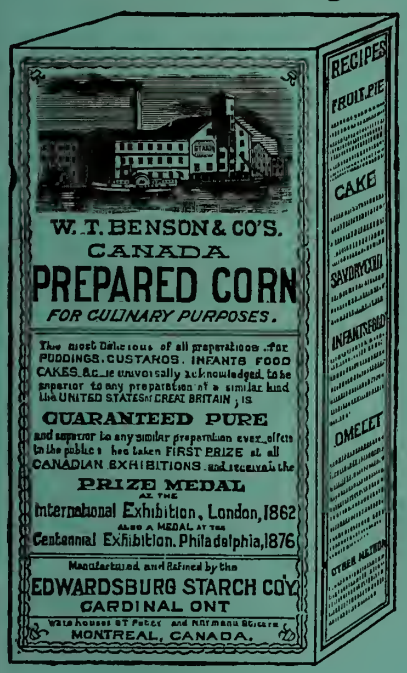
MADRE E' HIJO (7 SIZES).

THE CANADIAN GROCER & GENERAL STOREKEEPER.

PUBLISHED WEEKLY. $2.00 PER YEAR

VOL. IV. TORONTO AND MONTREAL, NOVEMBER 21, 1890. No. 47

Fac-Simile of Package.



Registered.

BENSON'S CANADA PREPARED CORN

Superior to any Imported

CORN STARCH.

RELIABLE AND UNIFORM IN QUALITY.

FOR SALE BY EVERY GROCER.

H. A. NELSON & SONS

MANUFACTURERS AND Wholesale Dealers —IN— BROOMS AND WHISKS,

Brushes, Woodenware, Baskets, Cordage, Grocers' Sundries.

MONTREAL, - TORONTO.

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & Co. HALIFAX, N.S. ESTABLISHED 1849. IS THE BEST.

ASK FOR

MOTT'S

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND

Largest Sale in Canada.

Taylor, Scott & Co.

TORONTO.

THE BEST



IS THE CHEAPEST.

Retail Price, 25c.

For sale by all first-class grocers

EL PADRE AND CABLE.

MUNGO CIGARS, EXCEPTIONALLY FINE.

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

ALWAYS ASK FOR THE
'John Bull' BRANDS.
Manufactured by
BRYANT, GIBSON & Co.



AGENCY FOR—
Ganong's Lily Chocolates,
Terry's English Bottled Confectionery,
Negree's French Crystallized Fruits.

A. HAAZ. C. DE CARTERET.
A. HAAZ & CO.,
Bonded Manufacturers of
Honey Dew, White Wine, Malt and Cider
VINEGARS.
74 Bagot Street, - Kingston, Ont.

Needham's
"The Favorite." Polishing Paste.
USED BY HER MAJESTY'S SERVANTS
Gold Medals and Diplomas of Merit at all Exhibitions.
Dazzling Mirror Finish
Sold Everywhere in 5c, 10c, 15c, 20c & 25c Tins
The reputation of nearly a century as the most reliable preparation for Cleaning and Brilliantly Polishing BRASS, COPPER, TIN, BRITANNIA METAL, PLATINOID, etc.
Inventors and Sole Manufacturers, JOSEPH PICKERING & SONS, Sheffield. Pickering's Furniture Polish, Plate Powder, Knife Powder, Brunswick Black, Razor Paste, Metal Polishing Pomade (Red) Ye Olde Oak Furnishing Paste. T. E. CLATWORTHY, Sole Agt. in Canada, 34 Church St., Toronto.

Direct Orders and Orders for Enclosure receive our prompt attention.



IT SAVES LABOR, TIME AND CLOTHING.

As the hands do not come in contact with the water, chapped, scalded and sore hands are avoided. The mop being wrung at arms length there is no stooping or straining of the back or shoulders. The hands are not soiled or disfigured by the wringing of a filthy, greasy cloth. As the clothing is not drenched or disfigured as in ordinary mopping no special preparation is required.

TARBOX BROS.,
"Truth Building," 73 Adelaide Street West, Toronto, and 28 Waterloo St., St. John, N. B.

EMBRO OATMEAL MILLS.
D. R. ROSS, - - EMBRO, ONT.
A CHOICE QUALITY OF
Roller, Standard and Granulated
Oatmeal
IN BARRELS, HALF BARRELS OR BAGS.
Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders.

The Canada Sugar Refining Co.
Redpath (Limited),
MONTREAL.



We are now putting up, expressly for family use, the finest quality of PURE SUGAR SYRUP, not adulterated with Corn Syrup, in **2-lb.** cans, with movable tops.

☞ FOR SALE BY ALL GROCERS. ☜

THE CANADIAN GROCER & GENERAL STOREKEEPER.

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

J. B. McLEAN & CO., (Ltd.) PUBLISHERS.

115 ST. FRANCOIS XAVIER STREET, MONTREAL.

6 WELLINGTON STREET WEST, TORONTO.

Vol. IV. TORONTO AND MONTREAL, NOVEMBER 21, 1890. No. 47

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

HOW TO SHIP EGGS TO GREAT BRITAIN.

In view of attempts being made on the part of Canadian exporters of eggs, to open up trade with Great Britain, the following brief summary prepared by the London, England, correspondent of THE CANADIAN GROCER AND GENERAL STOREKEEPER, Toronto and Montreal, will be of great value:—

LONDON, Nov. 8, 1890.

SOURCES OF SUPPLY.

The trade here is eagerly competed for by the neighboring continental countries, such as France, Holland, and Denmark, every facility in point of quick despatch and cheap freightage being given by the respective railways and steamship companies.

In many cases the eggs get into consumption within a week after leaving sources of supply, thus ensuring the produce arriving in such a condition as to secure the full advantages of the market.

In order to reduce lay-down cost, every attention has been paid to economy in collection and cheapness of packing. Experience has shewn suppliers the most profitable modes of working the business, combined with the reduction to the lowest cost of outlay in placing on this market, in a good merchantable condition.

MARKET.

As may be imagined, in a country like our own, which gives but little attention to dairy culture, there is an extensive scope for foreign supplies. Supplies all find a ready demand, prices varying according to the condition of the trade. Competition serves to keep prices at a moderate level; the fact, also, that goods have all to be sold directly on arrival, also tends to lower rates.

Supplies so far have not overtaken demand, but circumstances point to the fact that any large influx of eggs would have to be introduced with the greatest caution, and by those firms possessing a knowledge of the handling of the trade.

PRICES.

These vary according to the season of the year, but may roughly be said to vary on best selected qualities from 9s. to 10s.; medium 7s. 6d. to 8s. 6d. Small parcels of Canadian, as a novelty, have found buyers as high as 10s. to 10s. 6d., but with regula. supplies prices would soon find their own level.

OBSTACLES TO BUSINESS.

These are chiefly due to the necessarily longer transit, as compared with Continental supplies. Whatever facilities of cheap and rapid freight transit are provided by those steamship lines anxious to pioneer the trade, the undoubted extra cost, which must of necessity be incurred before regular channels of out-let are found and the trade shapes itself into a groove, would necessitate that the eggs should be laid down here in an equally fresh condition as the best French qualities, to insure them obtaining that average level of price which we estimate would pay Canadian exporters. The question, after all, turns on the blunt point, whether quality for quality, and price for price, Canadian eggs can shew equal or better value as compared with those supplies which have so far served this market so well.

A further difficulty would be found in the inexperience the Canadian shippers possess as to the various details of selection and packing demanded by the trade here.

These can only be acquired by experience which will have to be bought, and it will not be until shippers have been able to grasp full details of the various requirements of our trade, that full market value can be obtained for their shipments.

PACKING.

That the requirements of this market are not understood is shewn by the one or two sample shipments, either arriving in ingeniously constructed boxes, compartmented, or in ordinary sized barrels, both packing being of far too expensive a character to compete with the more economical and at the same time more effective method adopted for bringing eggs to this market from the Continent—which is as follows:—Each case contains twelve long hundred (120)—1440 eggs, backed between thin layers of straw. These cases are farther divided into halves by a double cross-wise partition which allows of the cases being cut into halve on arrival—this method being found to ensure safer transit. Each half of the case contains 720 eggs, packed in layers of about 180.

GENERAL PROSPECTS.

Provided shipments of supplies are controlled, and shippers generally avoid shewing too great an anxiety to cultivate business, we have every reason to believe a trade can be effectually worked up on a sound basis. It is certain, however, that before establishing their business here, Canadian shippers will have to pay their footing and proceed very cautiously in their competition against those other suppliers who possess a highly organized system for fighting fresh comers.

THE LATIN AMERICAN MARKETS.

Although the retail dealers of our country are rarely exporters, yet there is not one of them who can isolate himself from the effects of any cause that checks exportation. He feels it, not as directly but as certainly, as does the producer whose capital or labor is engaged in contributing to a surplus for outside consumption. It is important to him that the great vascular system of distribution should be clogged at no point, that all the overflow of the national production should have the freest access to the seat of corresponding consumption. The more it is hindered the less of it will be displaced by products that supplement our own. That is to say, the more will importation be checked. With an over-supply of native products, with a shrunken demand for outside products, and with a feeble impulse to money circulation, the smallest rivulets or reservoirs in the great basin of trade, must equally with the main stream begin to dwindle. So closely is the material well being of every subject bound up in the sufficiency of outside and inside motives to exportation, that genuine enlightened interest in national trade is almost identical with the sentiment of patriotism. It concerns as many people, and comprehends nearly the same practical considerations. Everybody is interested in wishing the raw material and manufactured wares of the country to have the freest vent to the markets of the world.

The present is a time of considerable trade re-adjustment on the part of this country. Many of the cords which bound departments of our production to a correlative outside consumption are now hanging loose, and we want to attach them as soon as possible. We are now after markets, and it is a reproach to our commercial spirit that we had to feel the spur of necessity before we showed the enterprise to go forth for those markets. The search for those markets will be stimulated and directed by the Reports on Trade that are being issued from the statistical branch of the Canadian Department of Agriculture. No. 2 of that commercial series, prepared by Mr. Geo. Johnson, statistician, contains a body of very useful information. In it are collected the data from which may be proven the feasibility or otherwise of this or that particular American market for this or that particular Canadian product. By "American" we mean within the mainland or on the islands of North, Central and South America. To give an idea of the consuming capacity of the Latin American states and dependencies, which are twenty-two in number, (counting the Central American group as one.) Mr. Johnston exhibits in a table the value of each of 113 classes of exports from the United States to each of those countries for the year 1889. The total value of the United States products bought by these nations was $78,981,271. Agricultural products alone make up $38,153,225 of that amount. This shows a tremendous absorptive power in the southern and central parts of the western hemispheres for commodities this country raises. We should put in all our spare products, for which there is no better demand elsewhere, to help to slake that consumption. Other valuable matter in the pamphlet, is an account of the tariffs of South America, a table of weights and measures and of currency, a parallel presentation of the old and revised United States tariff, and a page of practical hints. There is no better means of diffusing education on a matter that now needs all the thought the public can give it than through the medium of such pamphlets. Every member of the trade should obtain a copy from the Department of Agriculture at Ottawa.

THE SALMON SITUATION.

Symptoms of an approaching scarcity in the stock of canned salmon have for some time been accumulating, and are now succeeded by the unmistakable evidence of the fact they foreshadowed. The dearth stands forth, clearly outlined, divested of every cobweb of doubt or speculation. The market at the coast is swept of the finest brands. Another link in the chain of advances which has been lengthening since early in October, was added a few days ago, when the minimum price was brought to $1.40. There is nothing on this market to be had under that figure. Horseshoe is $1.50 to $1.55. The situation warrants the belief that these quotations will soon be repealed by another advance. The firmness of the market is not endangered by the possibility of any addition to the stock, and the demand may be depended on, as salmon can yet be retailed at 15c. a can. At that price there is no acceptable substitute or competitor to weaken the demand.

The present state of the market is the outgrowth of conditions that had a determining influence from the outset, but whose presence was wrapped in the mists that often overhang the yearly entrance into commerce of staple articles. Trade opened as if the ruling condition were abundance, and prices consequently at the beginning of the trade year were easy; whereas, if the facts could have then been got at, a more conservative course would have been justified. But the amount of the British Columbia pack was overestimated in the calculations that prevailed. Also, the extent of the Alaska pack was exaggerated, as it now turns out to be nearly one-half below what it was represented to be. The error as to the Alaska pack had an indirect, but all the same a depreciative, bearing upon domestic prices, as it inflated the estimate of the total export from this continent to the English market. This eased the prices all round and brought the English buyers upon the scene. Their operations took off a large portion of the stock at low figures, and eventually corrected the misleading ideas as to the extent of the pack. As the demand on export account began to stiffen prices, packers gave attention to it, in some cases to the neglect of jobbers' orders booked for future delivery, perhaps believing, in the general mistrust of the domestic market, that the latter would not much care. On the part of jobbers, again, who had not so ordered, there was a good deal of indifference, and the opportunity to get cheap stock was allowed to slip away. The effect of all this is now here in the present scarcity.

The discovery of the true state of the market was postponed, and the era of low prices prolonged, by the bearish position of packers who were trying to get a foothold on this market with some new brands. The low prices at which they offered their stock took the buoyancy out of standard brands even after the limitations of the supply had begun to be apparent. The depressing influence of the low offers of new brands has now been shaken off, and has given place to a stimulus that is likewise traceable to the new brands. Several jobbers, yielding to the persuasion of low prices, contracted for pretty large orders of these untried goods. The orders were filled, and were received after the recovery of the market, when the standard brands had advanced and evinced assured firmness. But some of the new brands turned out unsatisfactory. The stock was inferior, and the packing bad. The consequence was, that in many instances the stock was rejected as soon as it was seen. The effect of this strengthened the tone of prices, as the new goods, pushed out of the current of trade, vacated a position they had essayed to take, and from which by so essaying they had displaced an equal quantity of standard stock. This, of course, strengthened the situation of those who held old brands, and added another to the collection of circumstances that have been firming the market. The hole left by the rejection of the new brands could not be filled now with stock of reputed brands, under $1 per case above the price ruling when the orders were given.

WORMS IN YEAST CAKES.

One of our travelling agents writes from Halifax: "I was to-day shown by a retailer a box of yeast cakes just bought and opened which was fairly alive with worms. He tried to locate the responsibility for this condition of the cakes but could not. It is a serious matter for a retail grocer to put out stock of this kind and have it returned." THE GROCER made inquiries from the manufacturer in question and learned that the insect or worm is a small insect that breeds in the corn meal which is used in the manufacture of yeast, and it is not uncommon in some years to have difficulty of this kind with a dry hop yeast. All such goods are replaced by manufacturers so that the retail dealers do not meet with any loss.

Master the whole business and the way to fortune has been mapped out.

THE DOMINION COMMERCIAL TRAVELLERS' ASSOCIATION.

The Dominion Commercial Travellers' rooms on St. James' street, Montreal, were to the uncommercial visitor very like the smoking end of a Pullman car extended and magnified. It was Saturday night, the nominations for elective officers were on the tapis, and expectation was on tiptoe, steeped in tobacco smoke. Ald. J. D. Rolland in the large room talked with Mr. Sumner, Captain Forbes was in confab with Mr. W. Galbraith, Mr. T. Gormley whispered with a few friends, and everywhere in the groups that loitered or sat about the room was manifest unusual interest. Mr. Fred. Hughes, the coming President, was keenly observant of everything. There were all shades of opinion, all kinds of travellers, all varieties of temperament in that room ; and also men who have roved from Vancouver to Gaspe, and have talked to the most remote country merchants with eloquence irresistible. What their customers think of them and their goods—what they think of their customers and their credit matters much ; what others think they care little, and they discussed their business with great independence of thought, one or two going so far as to doubt whether they were at all under obligation to be more than polite to railway magnates because of favors received. The Windsor Hotel came in for some rough handling, and the great annual dinner of the travellers was denounced as a chestnut by one adventurous spirit, who moved that they have a ball instead. The temperance element in the Association was alluded to with a majestically patronizing air by one young man, as a mere handful, while another traveller, in a very aggressive red necktie and crispy curls, remarked that only $138 had been paid for guests' wine at one of the travellers' dinners; and there were three or four in the room who could dispose of that much themselves. The smoke rolled on, and was uncomfortably thick, when Mr. G. Piche took the chair and surveyed the scene. His dark eyes twinkled merrily, but occasionally looked puzzled, espeeially when Capt. Forbes once rose to a point of order. The President seemed to be at sea about this point of order. In fact as legislators the commercial travellers appear to have fallen off since, keen-eyed and quick-witted, the late Andrew Robertson sat as their president at the birth of the association. Instead of deciding the point at once the President silenced the temperance advocate until the attacking speaker had his say. Previous to all this, however, the election of officers went on. Mr. Fred. Hughes of Caverhill, Hughes & Co. was declared elected president by acclamation, and made a neat speech. Col. O. P. Paton was nominated vice-president, and this, it was considered, would have been by acclamation. The name of Mr. C. E. A. Patterson was, however, put in opposition. Messrs. Fred. Berks and John Shearer were nominated for the treasurer's position. Five directors are required, and there were nominated Messrs. Alf. Elliott, Walter Grose, Max. Murdock, John Taylor, F. P. Benjamin, W. H. Olive, E. Cook, Duncan Black, J. H. Morin, Rollo C. Simpson, Geo. Forbes. The annual meeting was fixed for Dec. 13th. Messrs. S. Boxer and J. C. McDougall were appointed a committee to check the ballots, and these are to be in the hands of the secretary not later than five o'clock on Friday the 12th. It was decided to have the annual dinner on the 23rd of December. Not more than seven or eight voted for a ball and these were loudest against the abolition of wine from the table. It was when Mr. Forbes stood up and pleaded for the abolition of wines and liquors from the annual dinner table that the debate became warmer. Mr. Beauchamp seconded the motion. Mr Forbes held that if the wines were abolished there would be a larger gathering of respectable temperance people at the dinner than there had ever been. A member twisted this into meaning that there would be greater respectability at the dinner than ever before; and here it was that the president did not allow Mr. Forbes to explain his point of order and show the difference between his words and those of his accuser.

"I shall have to make this motion a 'total abstinence dinner,' said the President.

There were four hands raised for the motion—those of the mover and seconder, and Messrs. Galbraith and Armstrong—all the others, to the number of nearly a hundred, voted against the attempt to make the dinner a really 'prohibition' dinner.

The meeting soon afterwards adjourned to Dec. 13.

ADVANCE IN KINGSFORD'S STARCH.

T. Kingsford & Son have issued a new price list advancing their figures all round on Kingsford's Oswego starch, owing to the large advance in the price of corn. The new selling prices are to be found in our Prices Current.

DRESDEN, Nov. 8, 1890.

EDITOR CANADIAN GROCER, Toronto.

DEAR SIR,—We read with interest the proceedings of the meeting of the Toronto Retail Grocers' Association. We certainly feel as the majority of retail grocers do towards the wholesale trade. The wholesale grocers are gradually working a combine on all staple goods kept by retailers, and we are of the opinion that if all first-class retailers will stick to, say three first-class wholesalers, there would be a marked change amongst the others.

Let the different associations throughout the Dominion send circulars to the best retail trade and get their sentiments on the matter.

Yours truly,

WADDELL BRO'S.

DISCOMFORTS OF WEALTH.

"It's not because we like it that we hustle so in our business," said a leading Boston merchant. "You have no idea of the great responsibility of such a business as this. To be sure, it brings wealth ; but what is wealth, after all ? Money in itself is of very little account. I wouldn't give five cents a bushel for it ; it don't bring happiness ; I am happy, but it is not because I have money, but in spite of it. Happiness is a matter of disposition, and money can neither bring a good disposition nor happiness. My happiest days were when I had a small family and a salary just big enough to support that family. Then I was free from this care, this heavy responsibility, and I didn't feel as though I had to hustle every day I lived in order to keep in the procession. Why not ease up now that I am in comfortable circumstances? Ah, how little you fellows know of the shoals and quicksands of trade ! If you let up in this race in the least you are surely lost. It is but a single step from a thriving successful business to the bankruptcy court. You can't let up ; if you are in it, you have got to pull for all you are worth, and even then failure will frequently overtake you."—Boston Traveller.

No enterprising business man can afford to be without the trade journal devoted to his special line of trade. He is a poor retailer who cannot make every issue of THE CANADIAN GROCER worth many times its cost. For less than 4 cents a week he will receive 24 to 32 pages weekly of valuable trade information, including reliable market reports, price lists, articles descriptive of the goods he buys or sells, hints in relation to the methods of store service, commercial facts, statistics, position and movement of leading articles of merchandise, suggestions, comments and criticism on trade topics, besides trade news, gossip, and the discussion of economical and other questions bearing a close relation to business life ; the advertisements of leading jobbers in and manufacturers of articles handled by the grocery trade.

Make friends with the trade journals and then make time to read them. It pays to keep posted.

To Grocers !

There are three articles which the consuming public have decided are the best of their kind in the market, and it will pay every grocer to keep them in stock. They are

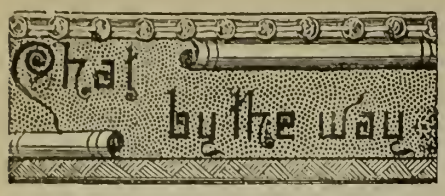
The "Horseshoe" brand of canned fruits and vegetables.
Packed by Bowlby Bros. & Co., of Waterford, Ont.

"Cairns" Home-made marmalade, jams and jellies.
Packed by Alexander Cairns, Paisley, Scotland.

The "Trident" brand of canned salmon.
Packed by Ed. Wadhams, Ladner's Landing, B.C.

Every package of the above brands guaranteed as to quality and weight.

BLAIKLOCK BROS, Agents,
17 Common St., MONTREAL.



Mr. T. O. Leonard, of Kingsford & Son's., Oswego, went as far east as Ottawa during the present monthly visit to Canada.

The Retail Grocers' Association of Simcoe at a meeting held on the evening of the 12th inst. unanimously passed resolutions protesting against the recent action of the Wholesale Grocers' Guild, expressing their intention of using their influence in working against all objectionable combinations, and asking the grocers of every town and city in the province to co-operate with them in the matter.

The assignment of Richard Tew & Co. the week before last was a very temporary embarrassment, as the firm had recovered its balance and was ready for business again by the time our last issue was out. The dead lock was caused by the intertwining of some outside affairs, affairs that time would have settled prosperously, but the shock of which just now falling against the firm's internal commercial concerns brought about the brief standstill noted two weeks ago. The standstill has now given place to the old healthy activity.

Emil Poliwka & Co., whose distributing centre for the past twenty-four years has been Montreal, have transferred their head office to this city, the heavy end of their trade being further west than the former seat of their business. Stock is still kept in Montreal, and the firm's eastern patrons are assured that all goods will be furnished to them as promptly as ever, and with no increase for freight. Sapolio, Magic Liquid, and the other specialties they supply to the trade are in full stock here, and all orders will receive careful attention.

A condition which is requisite to the development of an English market for our eggs is the adoption by our shippers of a cheap and secure method of packing. One is described by our London correspondent in this issue, namely, the Continental method. The sort of case required by that particular mode of handling eggs is now being provided by a company of Toronto manufacturers. The Esplanade Box Co., a new firm which has gone into the manufacture of packing cases of all descriptions, is making a specialty of the class of egg-cases used by European shippers, and described by our London man. The economy and portability of these cases, as well as their conformity to the style established in England, make them indispensable, in the face at all events of any other sort of package now used, to a profitable attempt to win a share of the English demand. Orders or inquiries will receive the attention of the manufacturers, if addressed to The Esplanade Box Co., 141 to 152 Esplanade St. W., Toronto.

DISCOUNTS CHANGED.

The various Guilds, of which the Dominion Wholesale Guild is composed, have accepted the compromised discounts agreed upon at the conference between the Toronto Guild and Retail Grocers' Association.

HAMILTON RETAIL GROCERS' ASSOCIATION.

On the evening of the 11th inst. the Hamilton Retail Grocers' Association held its monthly meeting. Mr. C. H. Peebles, President, was in the chair. The executive committee reported that forty-nine paid-up members were on the roll, that the agreement to desist from giving Christmas presents had been signed by nearly every member of the trade, that the Secretary had been commissioned to go to Toronto to look into the system—for the purpose of adopting it—used by the Secretary of the Toronto Association. The report was adopted. Secretary Fitzpatrick reported the result of his visit to Toronto, and described the system followed for the listing of delinquent debtors. A communication from the Secretary of the Toronto Retail Grocers' Association, and an enclosed copy of the anti-combine resolutions passed by the latter body on Oct. 13th were read. It was resolved to hold a special meeting on the 25th inst. to consider the subject which this communication introduced, and a committee was appointed to draft a circular setting forth the specific object of the meeting, to the end that the coming meeting should include the greatest number of the local trade. A committee was appointed to canvass for new members. The Coal Dealers' Association offered its delinquent list to the Grocers' Association.

PACKAGES CONTAINING STARCH.

There has been some difference of opinion among collectors of customs as to the interpretation of the tariff on starch. The following memo has been sent out by the Commissioner: Referring to item No. 71, of the tariff of 1890, I have to instruct you that the packages "to be included in the weight for duty" are those only that are the first receptacle in which the starch is packed for sale, whatever the material may be of which they are composed, and does not include the outside box or other package unless the starch is in bulk. As for example:—Starch in 1 lb. paper packages. The contents and packages will weigh, generally, a fraction over one pound each, and the weight must be included in weight for duty.

The same packages are frequently put in boxes, containing ten, twenty or more, of the said paper packages, and such boxes are held for home consumption. In this case the said box, not being "for exportation only," must be charged duty under the package clause at 20 p. c. ad valorem.

Again starch is frequently packed in boxes and barrels, in bulk, and so held for sale for home consumption or for export, but not being "packages for exportation only," such box or barrel must be included in the weight for duty and no ad valorem duty collected thereon.

In other cases starch is put up in small paper or wooden cartons or boxes and, after being sold or ordered for export, are repacked in large boxes, barrels or other outside packages for exportation only, and such outside packages are free of duty.

The Brantford retail grocers have formed themselves into an association for the purpose of devising means of resisting the new terms of the Wholesale Guild.



TORONTO, Nov. 20, 1890.

GROCERIES.

Trade is unquestionably quiet. Very bad roads and soft weather have a considerable share in the cause of this. Part of the effect is also traceable to the change in the terms of credit that went into effect at the beginning of this month. Previous notice of this alteration having been sent out last month, there was an increased volume of buying done then, to escape the new restrictions that would be in force after the close of October. That buying was anticipatory, and a bull has naturally followed it, as the stocking-up done then now suffices for the trade that would have been currently supplied if there had been no disturbance. The disturbance was the cause of a great part of the retail trade being supplied in advance. The leading line just now is dried fruit, of which there was not a full supply at the end of October, and of which the price at that time had not settled down to the lowest point looked for, otherwise there would have been an amount of buying done before the close of October that would have left little business for these days. Money is not flowing in more liberally than it was last week.

CANNED GOODS.

The demand has declined by degrees, the past few weeks, and is now rather listless. There are numerous inquiries for large lots, to lay in stock against the season of revived demand, but the firmness of holders on the one hand, and on the other the persistence of the proposing buyers to bring prices a little nearer to the point they were at some time ago, has so far prevented much business being done. Those in whose hands the stock is feel very well satisfied to hold on to it, so that the present dulness makes nobody uneasy. In some lines still higher prices are looked for. All fruits are very firm, but unmoved from last week's position. Corn and peas are both strong and uuchanged. Tomatoes have made another advance, having moved 10c. from the lowest point of last week's quotation. They sell now at $1.30 to $1.35, and are very firm. Salmon is equally firm, and has made an advance of 5c. from the lowest quotation given last week, the lowest price now being $1.40. The Horseshoe brand is $1.50 to $1.55, itself having gone up 10c. from the lowest of last week. The firmness of all salmon is liable to develop still higher quotations before the full strength of the demand begins to be felt, for the stock is quite limited.

COFFEE.

Prices are as firm as ever in the face of a reduced trade. The stiffness of this year is expected to be mitigated in the trade of next, if present crop prospects are realized. The Hayti yield is expected to be very large, and the Rio News reports favorably for nearly all coffee-producing countries.

DRIED FRUIT.

In this department there was almost a monopoly of the activity observable this week in the wholesale grocery market. The amount of the buying was not absolutely large, but it was so comparatively. Currants have gone up in the primary market to 21s.

The Badgerow-Falconer
Bonded Vinegar Manufacturing Company
Highest Medal Award Toronto Exhibition.
Telephone 1261 69 & 81 Jarvis St., Toronto.

A. WENGER & BROS.,
AYTON, ONT.
Manufacturers of
Winter Wheat Flour
KLEBER and EDELIVEIS } Patents.
MAY BLOSSOM—(straight roller).
MINERVA—(extra).
Write for Samples and Prices,
N. Wenger & Bros.,
AYTON, ONT.

EDWARD ADAMS & CO.
ESTABLISHED 1846.
Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,
Tobaccos, Wines and Spirits
95 & 97 Dundas St., London, Ont.

STEEL, HAYTER & CO
IMPORTERS OF
INDIAN TEAS
Direct from their estates in Assam.
Assams, Kangras, Darjeelings and Indian Oolongs in stock.
PROPRIETORS OF THE WELL-KNOWN
"MONSOON" BRAND.
SAMPLES AND QUOTATIONS ON APPLICATION
11 & 13 Front St. E. Toronto.
Calcutta and London Firm: Octavius Steel & Co.
Telephone 2354.

ROSS'S ROYAL BELFAST
GINGER ALE
IS THE
BEST IMPORTED
Ross's Royal Soda Water.
" " Seltzer Water.
FOR SALE BY
ALL FIRST-CLASS GROCERS.

COUGH DROPS.
Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." Stamped on each drop. Write
R. & T. WATSON, TORONTO,
for Prices, etc.
Mention THE GROCER.

ORDER A CASE OF
OCEAN WAVE BAKING POWDER
From your Wholesale Grocer.
Sells itself after one Trial. Prices Current.

THE THRIFTY HOUSEWIFE
Is always on the LOOKOUT for LABOR-SAVING DEVISES, whereby the HOUSEWORK can be LESSENED. An article that saves LABOR, TIME and DIRT must be INVALUABLE in every HOUSE. Such an article is the NEW IMPROVED SILVER STAR STOVE POLISH. This Polish entirely SUPERCEDES all the OLD-FASHIONED DOME and OTHER leads just as the ELECTRIC LIGHT SUPERCEDES THE CANDLE & LAMP. By the use of the SILVER STAR STOVE POLISH more than HALF the TIME and LABOR is SAVED as it is all ready for use. Being a PASTE it does not SLOP or SPILL nor does it STAIN the HANDS. It can be USED on a HOT or COLD STOVE, and is altogether the MOST PERFECT STOVE POLISH of the Day. Be sure you get the SILVER STAR put up HANDSOMELY in 3 doz. hinged cases, each case containing show cards and advertising matter. This Polish will not dry up or eat the tins. For sale by all wholesale dealers and by
F. F. DALLEY & CO., Hamilton, Canada, Proprietors.

Condensed Mince Meat.
Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.
Will not ferment in warm weather.
Sells at all seasons by all wholesale grocers.



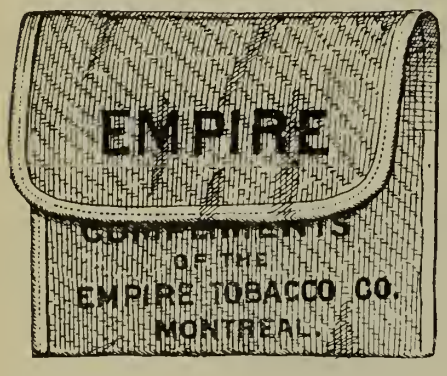
Although fruits are scarce and high, price same as last season, $13.50 per gross net.
Packed in ¼ and ½ gross cases.
Sole manufacturer for Canada.
Ask your wholesale grocer for it.
J. H. WETHEY, St. Catharines, Ont.

Mediterranean Fruits.
Blue Fruit, all varieties, Casadas packing.
Valencias, finest brands of off stock.
Valencias, choicest 3-Crown layers.
Atlas Prunes, 90's.
Atlas Prunes, very large, 60's.
Sphinx Prunes, 90's.
Provincial Currants,
Patras Currants,
Vostizza Currants "Perfecto."
Choicest Grenobles to arrive in fortnight.
All at low prices to the Trade.
JAMES TURNER & CO.,
HAMILTON.



Special to Retailers.

If you desire our traveller to call upon you let us know and he will do so.



Send to us for price list and we will put you in the way of buying tobacco direct from the manufacturer.

Empire Tobacco Co.,

758 to 788 Notre Dame St.,

Montreal.

Please name this paper.

MARKETS—Continued.

for barrels, f.o.b., which is equal to 6¾c. laid down here. They are quoted now at 6¼ to 6⅜c. by wholesalers here, whose stock was bought when prices were low. Currants may be looked for to get dearer in a very short time, as the wholesale trade will be unlikely to continue selling so much below what is now the first cost. Valencia raisins have also stiffened. There are very few now available to any one at 6¼c., though a round lot went at that figure on Monday. Valencias now cost 6½c. to the importer here. The demand for all Malaga raisins is running very evenly, and at its present rate of movement may be expected to take off all the stock before Christmas. The prices of Malagas are unchanged from the quotations of a week ago. In this stock there has been some culling. There are new case prunes now on the market. Sphink U are 9 to 9½c., and B are 10c., and D 9½c. Round lots have changed hands at 8½c. Figs are selling fairly well at 5½ to 6c. for natural in bags, $1.25 to $1.35 for Malaga mats, and Elemes at 13½ to 14½c. in 10 and 20 lb. boxes, and 17 to 20c. for 20 to 60 lb. boxes.

NUTS.

Dulness is yet in the ascendant, the demand for Christmas trade not having kept up with that in dried fruits for the same trade. There are only a few new in yet. Valencia shelled are up a cent, going at 34 to 36c. Jordan shelled are down in the lowest quotation to 45c.

RICE AND SPICES.

The quiet that has been a feature for some time in the rice trade remains unbroken. Prices are likewise unchanged. The expectation of a shrunken yield in Japan on account of the great floods early in the growing season turns out to have been an error in prescience if statements attributed to Japanese papers correctly represent the fact. A full yield, according to these, is now promised, and will be realized if fair weather continues. Spices are in the old routine condition.

SUGAR.

Until Saturday last, it was not known to the wholesale grocers of this city that they were selling granulated sugar on a scale of prices that had been recalled the Saturday before. Prices had been reduced ⅛c., but the local wholesalers had continued to sell from the 8th to 15th at the old and dearer figure. Their travellers found that Montreal, London and Hamilton houses were underselling them, and writing home for explanations were assured that no reduction had taken place, that answer having been formally reported and repeated to individual inquiries by the Secretary of the Toronto Guild. He had made the mistake of reporting no change, instead of the fact of the decline, of which the secretary of the Guild in Montreal had notified the secretaries of all the local Guilds on the 8th inst. Trade has been dull, little granulated being in demand. In yellow sugars there was more selling in response to the demand for cooking purposes. The business in granulated here was no doubt made lighter than it would otherwise have been, by the error above mentioned. The lowest quotation for yellow is 5¼c. The weakening of the New York market has continued until a point that makes exportation profitable has been reached. About 5,000 barrels have been shipped from the country at 6c. net.

SYRUPS AND MOLASSES.

Both are steady at the quotations entered a week ago, and are in moderate demand. The stiffness of molasses is unabated.

TEAS.

The tea trade is gathering strength again, and a fairly good week's business is to be reported. In the lower grades of black there is a very good demand operating, and the stock is getting small. Also, in medium Young Hysons and Japans there is more doing. But the trade in fine teas has not improved, the call for these being insufficient to make trade even fairly good. Indian teas show a steady business, and there has been quite a run upon the cheaper grades which are scarce. In London although the market continues to be well supplied with Indian tea prices generally remain very firm, and in some instances a further advance has been established, but a large business has been transacted, especially in the better class Pekoe Souchongs and Pekoes from 10d. upwards, these grades show exceptionally good value. The selection has been sufficiently varied to meet the tastes of buyers, and their confidence in present prices was shown by the active competition, and the prompt sales of most of the supplies offered. The lower qualities, notwithstanding the comparatively high rates, sold readily at advanced prices, especially those with a clean infusion, and of fair quality. For the medium and finer descriptions the market is steady at quite former rates, with an enquiry for those between 1s. 2d. and 1s. 6d. Moderate supplies of Ceylon continue to be offered at auction. There was a fair demand throughout the sales, especially for the finer breaks of broken leaf, many of which were of good quality, and realized full prices. For whole leaf teas prices were steady, and all desirable parcels at from 9d. to 10d. were readily taken. A few unattractive lots, however, realized from 7½ to 8½d. but there was not much competition for these, as they are relatively dear compared with Indian and China teas. The quantity coming forward during the next few weeks appears likely to be small, and while this is the case there is no probability of lower prices, especially as the demand is still considerable.

PETROLEUM.

Trade is very good, the long nights having made a decided improvement in the consumption of refined. The stiffness of crude continues to maintain prices, but has not made any addition to them.

DRUGS AND CHEMICALS.

Trade is fairly good and would have been better but for the influence of bad weather. Prices are unchanged in everything but sal soda, which has advanced to $1 and $1.25 on account of winter freights.

BUTTER AND CHEESE.

The market is unaltered in essential features, in fact in nearly all respects. The supply continues to be good as to quantity, and about the same as ever as to quality. The low grade stock does not interest buyers any more than it has done since it became abundant, and prices for it are consequently low and uncertain, as the limit of the range, from 9 to 13c. plainly shows medium tub is plentiful at 13 to 15c., as are crocks, pails, and large rolls, though for the three latter 16c. is paid when the quality warrants. Good dairy tub brings 16c., at which it is firm, and upon which an advance of 1c. is sometimes made. Creamery tub is yet scarce, and brings 22c., at which it is firm. Creamery roll is also firm at 24 to 25c. It is now very scarce, owing to the closing of many creameries.

Cheese is firm. September stock is 10½c.,

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO, ONT.

ARRIVING

Ex Steamer Batavia and Canadian Pacific Railway, 850 Half-chests fine new seasons' Congous, comprising some choice lines of "English Breakfast" Panyong and Moning Teas.

Also 300 cases, only shipment of the season "Clover Leaf" Salmon talls, expressly packed for the undersigned.

Sloan & Crowther

WHOLESALE GROCERS,

TORONTO.

SALT.

We are selling agents in Toronto for the Celebrated Diamond Crystal Salt. The best salt manufactured. Packed in

Barrels	100 x 3s.
"	60 x 5s.
"	35 x 8s.
"	28 x 10s.
"	20 x 14s.

28 and 56 lb bags.

H. P. ECKARDT AND CO

Wholesale Grocers,

3 FRONT ST. EAST, TORONTO.

JAMES WATSON & CO.,
Established 1867.

☞ A PICKLING POINTER ☜

AS the pickling season is near at hand, we call the attention of Grocers to our Pickling Spice. Ask your Wholesale House for it—we keep it up to the Standard,—It is not reduced in flavor with low-priced spices to meet the demands for a cheap substitute.

James Watson & Co.,

Coffee and Spice Dealers.

J. F. EBY. HUGH BLAIN.

Fine New Sphinx

— AND —

ATLAS PRUNES IN CASES.

EBY, BLAIN & CO.,

Wholesale Grocers,

FRONT AND SCOTT STS. TORONTO.

[*Established* 1780.]



"LA BELLE CHOCOLATIÈRE."

W. BAKER & CO.'S REGISTERED TRADE-MARK

No Chemicals are used in any of *Walter Baker & Co.'s Chocolate* and *Cocoa Preparations.*

These preparations have stood the test of public approval for *more than one hundred years*, and are the acknowledged standard of purity and excellence.

BALFOUR & CO.,

IMPORTERS OF TEAS

AND

Wholesale Grocers

HAMILTON.

SMITH & KEIGHLEY

WHOLESALE GROCERS.

The following new fruits in stock:

MALAGA RAISINS.

PRUNES IN CASES.

FIGS ALL SIZE BOXES.

CURRANTS BRLS., HFS. and CASES.

SMITH & KEIGHLEY,

9 Front St. E., Toronto

J. W. Lang & Co.

NEW VALENCIAS

NOW IN STOCK,

ex Circassian.

33 Front St. East,

TORONTO.

NEW BLACK BASKETS.

We have just received the first shipment of

"Crescent" Brand

EXTRA CHOICE PATRAS CURRANTS.

Specially packed for us.

Ask our Travellers or send for Samples and Prices.

PERKINS, INCE & Co.,

TORONTO

WARREN BROS. & BOOMER,

IMPORTERS

AND

WHOLESALE GROCERS,

35 and 37 Front St. East,

TORONTO, ONT.

SUGARS, COFFEES AND TEAS SPECIALTIES.

THE ST. LAWRENCE SUGAR REFINING CO'S

Granulated and Yellows ARE PURE.

NO BLUEING

Material whatsoever is used in the manufacture of

OUR GRANULATED.

TUTTI-FRUTTI

Chewing Gum,
AND OTHER STAPLE BRANDS.

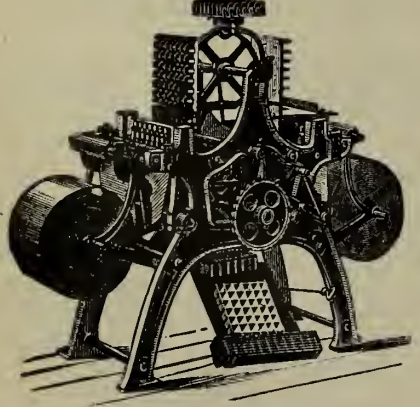
ADAMS & SONS,
23 CHURCH ST., TORONTO, ONT.

Tutti-Frutti, Tampico, Black Jack, Sappota, Red Rose, Magic Trick, Taffy, Licorice, Caramel, Tulu, N. Y. Gum—100 and 200 pieces.

Send for descriptive circular containing description of goods, with elegant Lithographs, free. See our Price List, page 17.

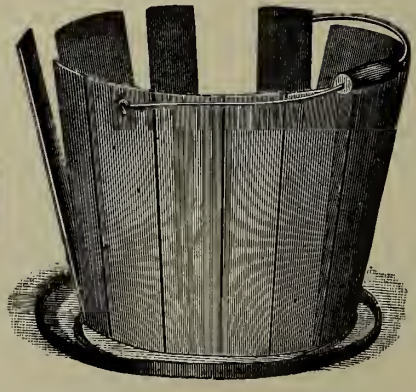
Northumberland Paper and Egg Case Co

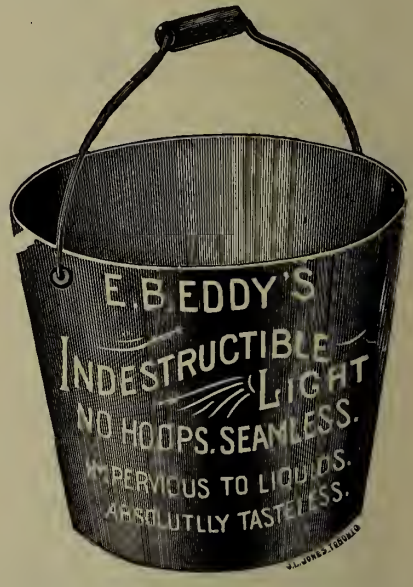
Sole Manufacturers of Machine Made Egg Case Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD, ONT.

CATCH ON!





The Old Wooden Bucket. E. B. Eddy's Indurated Fibre Pail.

The Neatest, most Durable, most Attractive and very Best Ware in the Market! The Cheapest because the most Durable!

These Superior Wares are moulded in one piece from wood fibre. No hoops. No joints. Cannot leak, shrink, swell or water soak. Will not taint milk or other liquids. Proof against hot and cold water, kerosene oil, benzine or naptha.

If your Wholesale Grocer does not keep these wares in stock, apply direct to the sole owners of the Patents and sole Manufacturers in Canada.

THE E. B. EDDY MFG. CO.,
HULL CANADA

WE WILL

be glad to answer any inquiries about "Surprise" soap profits; price, advertising, pictures or anything else wanted.

The St. Croix Soap Mf'g. Co.,

ST. STEPHEN, N.B.

MARKETS—Continued.

Summer stock is 9½c., and half-skims are 7 1-2c.

COUNTRY PRODUCE.

APPLES—Winter stock is very firm. Good Spies and Bourbons are worth $4 to $4.50. Soft stock quotes at $3 to $3.50.

BEANS—There is a fair trade in beans towards the close of navigation on the upper lakes. They are $1.65 to $1.80.

DRIED APPLES—A few carloads were bought last week for the North-West, but at good prices, so that the lightening of the market by these purchases and the stiffness of the price paid make the market here now firmer than ever at 7½ to 8½c.

EVAPORATED APPLES—Are still in demand and still very scarce. The market is as firm as ever at 13 to 14c.

EGGS—There is a scarcity that is almost unprecedented at this time of year. Limed are in very low stock as well as are fresh. Fresh eggs are 22 to 23c. and firm. Pickled are 18 to 19c.

GAME—Venison is almost unsaleable, stock being abundant, the weather soft and consumers tiring of venison. Carcases of bucks sell at 4c. when they sell at all, and of does at 3c., with equally few chances offering. Saddles are nominal at 7 to 8c., and haunches at 8c. Rabbits are weak at 25c. Partridges are in better demand at 45 to 60c., and ducks also at 40 to 70c.

HAY—Baled is quiet at $9 to $9.50.

HIDES—The weakening referred to last week was followed by a very sharp decline, which leaves No. 1 green cows' at 5c., No. 2 at 4c., and No. 3 at 3c. Cured are in no demand, but may be quoted nominally at 6c.

HONEY—There is no change. Good clear is 12½c., medium clear 11c., and low grade clear 7 to 8c. Sections are 14 to 20c.

HOPS—Are very firm, and the demand is now beginning to strengthen the situation still more. New are 30 to 40c., and yearlings are 20 to 25c.

OATS—Are 42 to 43c., firm and scarce.

ONIONS—Are still in request at $2 to $2.25, and are tending to the latter price almost exclusively.

POTATOES—The amendment in the condition of the market which we pointed to last week has been steady since then. Carloads are 50 to 55c., with few sales at the lower quotation. Out of store lots are 65 to 70c.

POULTRY—Dressed chickens per pair, are 35 to 40c., and ducks are 50 to 60c.; geese are 6c. per pound, and turkeys 9 to 11c. The market is over-stocked with chickens and geese, but turkeys are in only fair supply.

SKINS—Sheep are firm and wanted at 95c.

STRAW—Oat is in liberal supply at $6 to $6.50.

TALLOW—Is unchanged at 2c. for rough, and 5½c. for refined.

WOOL—Is dull at 20c.

FISH.

There is nothing of any importance to note in fish at present. It is too warm for a good trade being transacted in frozen fish, and the only call is for dried smoked stock. The stock of Finnan-haddie is now recruited. Consequently the prices have eased. We quote the prices for the week as follows:—Frozen fish, trout 7c., white fish 7 1-2c., British Columbia salmon 15c., lake herring $2.50, pickrel 5 to 6c., pike 4 1-2c. Dried fish—Labrador herring $6 to $6.50, shore herring $5 to $6. cod per quintal $5 to $6, cod, cases, $5 to $5.50, boneless fish 4 1-2 to 5 1-2c, boneless cod 6 1-2 to 8c. Smoked fish: Finnan-haddie 7 1-2c., bloaters $1 to $1.50 per box, smoked herring 16c. Sea fish: Haddock 8c, cod 9c, spring salmon 20 to 30c, flounders 8c, halibut 15 to 20c. Pickled and salt fish: salmon trout per half-bbls. $4.50, white fish $3.25, lake herring split $3.

GREEN FRUIT.

The features of the market that have been noteworthy since early last month are persistent. There is still a low demand, under the influence of which stock is kept low and prices higher than they would otherwise be. Jamaica oranges have gone up in New York, the cost of them in that city is $7.50 per barrel. They sell here at $9, and are very firm. Floridas, of which the supply to this market is yet slender, are $5 per case. Malaga lemons, now plentiful, are $4.50 to $5. Messina lemons of ordinary quality, are $6 to $6.50, while the finest Messinas are $8 per case. Malaga grapes are in fairly good demand at $5.50 to $7, according to the weight of package. Sweet potatoes are dull at $4.

CRANBERRIES.

There is an active demand for cranberries, and prices are steady. Good Cape Cod fruit is $7 to $9 per barrel. Ontario cases are $3, and baskets $1.

PROVISIONS.

A slight decline from the activity which has been the paramount condition of the market during the past several weeks is now observable. The closing of the upper lake navigation has shut off the demand for the winter supply of the lumber regions of Parry Sound district and timber regions on the north shore of Lake Huron. Smoked stock is fairly plentiful, owing to the operations of the packers. Arrivals of hogs have been unusually numerous for so early in the season, but the wet weather and bad roads gave a check to the supply, which has had a firm effect upon prices.

BACON—Long clear is 8 to 8½c., backs are 10 to 11c., and bellies are 11c., rolls 10c.

DRESSED HOGS—Are $5 to $5.50 for heavy hogs, and $5.50 to $5.75 for selected weights.

HAMS—Are firm at 12½ to 13c. for smoked.

LARD—Is 9 to 9½c.

MESS PORK—Is $15 to $17.

SALT.

The bad roads and rough weather of late have affected the sale of salt for the week. Since the close of lake navigation there has been a decline in the demand for barrel pork, the northern lumber shanties being now supplied. This has reduced the consumption of salt. The following are the sales transacted by the Toronto salt works for the week: 2 cars bbls. at $1.40; 1 car dairy at $1.25; 1 car sacks at 70c; smaller quantities are selling at $1.55 to $1.60 for bbls., 85 to 90c for sacks, and 55 to 60c. for ¼ sacks.

DRY GOODS.

The movement of orders is yet slow, the want of money and the wretched state of the

How to Sell Goods

Send Ten Cents to the GROCER PUBLISHING CO. for a copy of B. F. Cumming's Prize Essay on "How to Sell Goods."

Grocer Pub. Co.,

6 Wellington St. W., Toronto.

SELECTED VALENCIA **Raisins.**

ESTABLISHED 1869.

STANWAY & BAYLEY.

BROKERS

AND

GENERAL COMMISSION MERCHANTS.

44 FRONT ST. EAST. TORONTO.

Evaporated Apples

MARKETS—Continued.

roads both standing in the way of a strong activity. Travellers are impeded in their movements through the open country. The firmness of prices is unimpaired.

MONTREAL

MONTREAL MARKETS.

NOV. 20, 1890.

GROCERIES.

Trade in this branch of business has not been characterized by any special feature during the week just past. The generally steady feeling has been maintained while there has been a quiet jobbing movement in some lines. In dried fruit and sugar supplies in first hands are firmly held, in fact so much so that buyers are holding off a bit, but it is unlikely that this will secure them any concession. At any rate we cannot find that any holders have been urging sales. In domestic product there are no special features, and the general feeling is quiet. The recent monetary disturbances elsewhere have had some effect, but it cannot be said that they have actually interfered with the course of our trade.

FRUIT.

There is little to note regarding the general position of this market, the movement being unimportant and mainly confined to a jobbing movement in some lines of green fruit. In dried fruit as we noted last week, holders are not urging sales to any extent while buyers cannot be called anxious as yet. That the position is a firm one though none can deny, especially on raisins, and now advices regarding currants, quote subtantial advances at Patras. With regard to the former, however, 6½c. is now the general idea of holders, and as stocks in first hands are restricted to two firms, and cannot be much over 50,000 boxes so that expectations of 6½c. raisins during the holidays are quite possible. Business therefore is unimportant; in fact we cannot cite any business of a purely wholesale nature as having occured during the week. Currants also as we have said are equally strong and with stocks light holders are firm. Present prices run from 5⅞ to 6¼c., but an advance on these is quite probable. Late advices from Patras state that sales are now being made at 21s. f.o.b., on which basis 6 1-2 would have to be made here to allow any margin on the turnover.

In green fruit there has been the usual jobbing movement with no specially important business. In oranges the bulk of the supply consists of Floridas, which sell at $4 to $4.50, while all the old stock of Jamaicas has been worked off at $6 per barrel. A carload or so is expected this week and it is held for the above mentioned figure. Malaga stocks are becoming well reduced, but have an easy tendency at $5 to $5.50 per box. Lemons are easy and business is done at a considerable decline at $3.25 to $3.50 per box and $6.50 to $8 per case. Other lines are unchanged on the whole. Cranberries are in good supply and unchanged at $9 to $10 per barrel, and Almeria grapes $4.50 to $6 per keg.

SUGAR, SYRUPS, AND MOLASSES.

Monetary stringency has been having its effect on the New York sugar market, but ocal refiners stoutly affirm that the position

BY APPOINTMENT



To Her Majesty the Queen.

THORLEYS FOOD FOR CATTLE

FIRST PRIZES.



FIRST PRIZES.

None genuine unless bearing the signature JOSEPH THORLEY.

THE IMPERIAL PRODUCE CO'Y., OF TORONTO, LTD.,

69 Front East, Toronto, and London, Eng.

The I. P. Co. invite correspondence respecting Apples, Eggs, etc., etc. All consignments receive best possible attention, both in Toronto and the British markets where they have their own sale rooms.

here is not affected by it, and prices show no change. For the last few days of the week some enquiry was experienced from Ontario. some orders being quite urgent, which would go to show that our previous remarks re stocks were not unfounded. Granulated is quoted at 6 1-2c., and yellows from 5⅛ to 6c.

Syrups rule unchanged with nothing of importance to note. But dealers anticipate some accession to the demand before the expiration of the present month. Prices rule firm at 3 1-2 to 4¼c.

In molasses the uncertainty about those Boston purchases is still agitating the trade. There is little or no demand at the moment, but the market continues firm at 37 1-2 to 38c.

TEAS.

Teas rule very quiet, but the position both in Japans and blacks is essentially steady. Agents representing Japan firms here, have been ordered not to favor sales as the season is over in Japan, and there is nothing of consequence offered for shipment. Stocks generally are admitted to be small, as several consignments intended for this market were placed across the line instead. Blacks continue quiet and strong at the advance we noted last week.

RICE.

The rice market is dull with a small movement for this season of the year. Prices rule unchanged : Common $2.70; Japan $4.10 to $4.25 and Patna $5.50.

APPLES.

There has been no business to note in apples since the transactions noted last week, comprising some round lots of 1000 odd barrels. The export movement however continues, but dealers complain that they have great difficulty in securing cars to have their stock brought forward in the rush of all kinds of produce now going on. Prices here rule firm at $3.75 to $4.00 for car lots, and nothing could be moved under this price. Late cables cite a somewhat easier feeling at Liverpool on Russets, Baldwins, Greenings and Spys, one on Monday giving quotations as follows : Russets, Baldwins, Greenings, 21s.; Spys 18s. 6d to 20s. and Kings 30s.

HOPS.

There has been little doing in this market since our last report, in fact we have no business at all to note beyond the purchase of some lots in the country by brewers on the basis of 32c. Here prices are held at 35 to 40c., but the best figure that has been made so far for a good lot of stock has been 37½c.

ASHES.

There is no alteration to the firm position of this market and with receipts light, as there are no likelihood of any. No. 1 pots are quoted firm at $5, and No. 2 $4.35 to $4.40.

POULTRY.

The feature of the poultry market this week will be the trial shipment to the other side of a lot of 250 live turkeys. This is a new idea, and the promoters claim that prospects are good for a profitable trade. There is an over supply of geese on this market, and sales were made to-day of choice stock at 6 to 6½c. per lb. Turkeys are not so plentiful, and all choice offerings are quickly taken at 9c. per lb. A lot of poor chickens sold recently at 5c., but anything good is worth 6 1-2c. Ducks are a light supply and bring 8 to 8 1-2c.

GAME.

The market is fairly active, especially for partridge, all offerings being readily taken on arrival at 50 to 60c. for No. 1, with No. 2 25 to 30c. Some venison is offering, and we note sales at 8 to 9c. for saddles and 5 to 6c. for the carcass.

DRESSED HOGS.

There is no change to note in this product since our last. The weather has continued unfavorable while the supply is liberal, in excess of the demand in fact. The tone, therefore, is easy, and what movement there is is on the basis of $5.75 to $6 per cwt.

PROVISIONS.

The provision market rules quiet and there has been no important change during the week. Business was generally unimportant and prices unchanged as follows. Canadian short cut, per brl $17.50 to $18; mess pork, western, per brl $16.50 to $17; short cut, western, per brl $17.00 to $17.50; hams, city cured, per lb 10 to 11c.; hams, canvassed, per lb 10 1-2 to 11½c.; lard, western pails, per lb 9 to 9¼c.; lard, Canadian, in pails 8¼ to 8 1-2c.; lard, C. O. P., 10 1-2c.; bacon, per pound, 9 to 10c.; lard, com., refined, per lb, 8 to 8½c.

EGGS.

The egg market remains quite strong and the brisk demand for strictly fresh stock continues. It is very hard to get and any offering readily command 24c. and are taken freely at such figures. Fresh caudled are quoted at 22 to 23c. held, 18 to 20c. and limed 17¼ to 19c.

BUTTER.

But little has transpired in the market since our last. The movement is principally towards supplying local wants, and buyers want only the later and better description of stock for which it is true they are willing to pay long figures. For instance we know of a sale of a good lot of townships dairy to a

MONTREAL Markets Continued.

local grocer at 20c., which is an outside figure. In a wholesale way there is nothing to note, the only business noted being the purchase of some creameries for Liverpool account for 21c. They were shipped as the finest, but it seems doubtful, as we know that No. 1 creamery is pretty firmly held for 22c. In Western dairy business generally has been unimportant, but on Saturday we noted a fairly good sale on the basis of 14 to 14½c. On the whole the market is steady and it seems as if creamery was in a pretty strong position for some time. Prime is perhaps worth 22c., while for anything that is really good 21c. is a safe figure as there is a chance of an outlet at that figure. Advices from England quote the market steady. Choice late made creamery, 21 to 22c.; choice Townships dairy, 19 to 20c.; held, Townships dairy, 15 to 16c.; western rolls, 15 to 17c.; choice western, 14 to 14½c.; medium grades, 11 to 12.

CHEESE.

The position of this market is unchanged and the week opens on what may be called a quiet and steady market and it may be expected to rule quiet now for some time to come. At present there is some movement but it is not due to new orders received in the regular way, but rather to an anxiety to get forward stock on the last boats on orders in bond for some time. There has been also considerable filling of short sales recently and it is the common report that the operator in question turned over a nice penny on them, which is quite likely, present prices considered. Values rule about the same on the whole and 9¾ appears to be the prevailing idea for finest, but we know of stock here that is held for a fraction more. Some 1000 boxes were sold at the wharf on Monday at 9⅛ to 9¼c. very fair prices considering the fact that they were late October's. Nothing new comes over the cable privately, but we understand from mail advices that sales of September have been made at Liverpool for February delivery at 51s. on which basis stock would have to be bought at 9½c. here.

FLOUR AND GRAIN.

Flour continues unchanged ruling steady under a fair demand. The stock in store shows a decrease of 1,584 bbls. compared with a week ago, and 24,230 bbls. compared with a year ago. Patent winter, $5.25 to $5.50; Patent spring, 5.80 to $5.90; Straight roller, $4.75 to $4.85 ; Extra, $4.50 to $4.60 ; Superfine, $4 to $4.20 ; Fine, $3.25 to $3.50; City strong bakers' $5.50 to $5.60. ; Strong bakers' $5.50 to $5.60.

There is no change in flour or grain on spot, and prices are unchanged as a general thing. In wheat nothing has been doing, but No. 2 hard Manitoba has been offered at $1.08, with no business resulting. Peas have an easy feeling, while oats move at 42 to 43c. for Upper and Lower Canada. The stocks in store compared with those of a week ago show an increase of 8,649 bushels of wheat, and a decrease of 1,461 bushels of corn, 2,762 bushels of peas, 36,065 bushels of oats, 39,024 bushels of barley, and 1,910 bushels of rye. Compared with the same date last year there is a decrease of 139,271 bushels of wheat, 40,840 bushels of corn, 16,601 bushels of barley, and an increase of 7,253 bushels of peas, 30,608 bushels of oats. We quote : No. 2 hard Manitoba, $1.08 to $1.10.; peas, 73 to 74c. per 66 lbs., in store; 74 to 75c. afloat; L. C. oats, 40 to 41c.; U. C. oats, 42 to 44c.; corn, 70 to 72c., duty paid; 62½c. in bond; feed barley, 50 to 52c.; good malting do., 65 to 70c.; rye, 65c.

ST. JOHN, N.B., MARKETS.

ST. JOHN, N. B., Nov. 19, 1890.

As the season draws near for the close of navigation for the up-river towns, there is a good deal of activity among the merchants in getting off their goods by boat.

FLOUR AND MEAL.

Flour is easier, with medium patents from 5 to 10c. off. Canadian high grade family and Manitoba spring patents show a decline of 10c., on the other hand, oatmeal and corn are firmer. Rolled oatmeal 5 to 10c. higher, and cornmeal (kiln dried) 5c. higher. Pot barley is marked down 10c. We quote :— Medium patent $5.20 to $5.25 ; Canadian High Grade Family, $5.40 to $5.50 ; Manitoba Spring Patents, $6.40 to $6.50 ; Oatmeal, standard, $5 to $5.10 ; Roller Oatmeal, $5.10 to $5.15 ; Pot Barley $4 to $4.25 ; Cornmeal (kiln-dried) $3.20 to $3.30 ; do granulated, $3.60 to $3.75.

FISH—The receipts for the week were 22,800 boxes smoked herring, 154 bbls. pickled herring, 200 qtls. codfish, 150 qtls pollack, besides a lot of fresh cod, lake and haddock. Pollock is stiffer, owing to a better demand in the Portland and Boston markets. Yarmoth from which we draw large supplies, is now holding off. Prices, however, have not materially advanced, and this is accounted for by the fact that some of the merchants who laid in a stock when prices were down are now working the fish off. The demand is reported good, when stocks get a little lighter a sharp advance moy be looked for. The quotations are : Codfish, per quintal, large, dry, $4.75 to $4.90; do. Tolquol, $4.40 to $4.50; do. medium, $4.15 to $4.25; Pollock, $1.75 to $1.85; Haddock, $1.75 $2.00; Herring, Bay, per bbl. split, $3 to $3.25; do. per half-bbl. $1.50 to $1.60; do. Shelburne No. 1 $4.75 to $5; do. No. 2 $3.25 to $3.50; Canso, $6 to $6.50; Labrador, $4.50 to $5. Smoked Herring—Grand Manan, sc'd, per box, 11 to 13c. Tucktails, lengthwise, 10 to 11c.; Shad, per hf.-bbl. $6.50 to $7.

FRUITS—Apples still continue high and for some choice winter lots as high as $4 to $4.25 were asked ex schooner. London layer raisins show a decline of from 5 to 10c., and London layer Californias are off from 20 to 25c. Currants are a little stiffer and a fraction higher. The quotations are : London layer raisins, new, $2.75 to $2.90; London layer Californias, $2.75 to $2.90; Valencia raisins, new, 6 to 6 1-2c.; Valencia layer raisins, 7 to 7 1-2c.; Eleme raisins, 5 1-2c.; currants, per pound, new, 6c.; currants, cases, new, 6⅜ to 6½c.; Nova Scotia apples per barrel, $2 to $4.25; Lemons, per box, $4.50 to $5; Oranges, per case, $5.50 to $6; Oranges, per box, $3 to $3.35.

OATS, ETC.

Oats, P. E. Island, 48 to 50c.; oats, Canadian, 49 to 50c.; beans, prime, $1.75 to $1.85; hops, 20 to 22c.

The wholesale grocers of Montreal are doing an enormous trade in dried fruits, and business in other lines is also brisk.

A meeting of the Montreal retail grocers was held on the 13th to consider the combine question, and it was decided to write to the Toronto and other associations throughout the country requesting their advice and co-operation.

The St. John, N.B., grocery men held another meeting during the week, but the attendance was so small that it was not thought advisable to organize permanently. However, those who have the matter in hand will probably not let the matter drop.

DRUM TAPS.

Leaves from the Diary of a Commercial Traveller.

BY WM. H. MAHER.

CHAPTER XI.

The next town was Lindley, and reached by 5 o'clock that evening.

The hardware stores were not difficult to find ; on one side of the street was a collection of agricultural machines, plows, harrows, seed-sowers, etc., and almost directly opposite was a similar array on the other side of the square. I hesitated when I reached the door ; it was a large house, there was no doubt about that, and I had begun to learn that we had our limits. But I concluded they could only say "no" and I plunged in.

Much to my gratification they were busy ; I had an opportunity to look around, to study faces, and to approach them more leisurely. There was nothing about me to show my business and they gave me the "good day" they would have given any customer ; not the frigid nod held in reserve for poor drummers. At last one was through with his sale, and we moved toward each other.

"Anything I can do for you, sir?" said he to me.

"Yes, sir ; you can give me a little order for hardware, and make me happy." I gave him my card, and smiled my sweetest smile.

His manner changed at once.

"Heman & Co.," said he, reading the card ; "we have never done anything in your place."

He said this as if our "place" was altogether too small to hold a man like him. He evidently was no small potatoes, and it was clearly my duty to flatter him if I was to get an order, so I answered :

"I supposed from what I heard of your house that you bought mostly in New York, but thought there might be some odds and ends you were needing, and if there were, I would make prices satisfactory—"

"Nothing that we need just now," said he, interrupting me.

"If there was," said I, going right on with my speech, "I will duplicate any New York bill you may have ; of course, I could not do this on staples, but I can and will on shelf goods."

"We are all full now."

"How has trade been this spring?"

"Very fair."

"Have you been East?"

"Not this spring."

"Do you buy mostly in New York?"

"Altogether."

"Has any one from our house ever called on you before?"

"I believe not."

"Well, sir, I don't want to take up your time, or bore you now, because I expect to go through this country about once in sixty days, and I am in hopes we will do something together. I know that you buy goods at rock bottom, and a house with your standing ought to ; but there will be many items that I can offer you bargains in, and make it an object of you to buy of me."

"All right," said he, as if dismissing me ; "come in whenever you come around."

Now all this was time wasted. If I went away my call would have been no good to me, and I did not care to have it so. I saw I must do something to get him interested, and I made up my mind I would quote him some prices that would rouse him. We were standing near some nail-rod. The day before I left home I heard Heman order

some of a Boston house for 5⅛ cents per pound; we had to pay half a cent freight, so that it cost us 5⅝ laid down in the store. New York jobbers quoted at 6, Pittsburgh at 6¼; we ordinarily asked 7.

A break had been made, and I prepared to widen it. "Isn't there anything else?" I asked.

"Yes. You may send me 100 lbs. nail-rod."

I entered that.

"Whose pressed-ware do you sell?"

"The L. & G. goods," I answered.

"Can you do better than 60 off?"

"I will make you an extra of 2½."

All right; send me one dozen dish-pans No. 2."

He gave me quite an order for pressed-ware, then for some cheap files, currycombs, and knives, making a bill of about $75, and I made a profit of 10 per cent. on it, which was very good for the occasion. I parted from him with thanks on my lips, and satisfied that he and I would do more business in the future. Then I went across the street, but found everybody gone to supper except an old man, who refused to be pumped about prices. I concluded I would go to my supper.

Everything about the hotel was suspicious, from the landlord down to the lowest servant, and the dining-room was not a very inviting-looking place. I ate a very light supper and then hurried up to the hardware store. The gentleman who met me was a very pleasant-looking fellow, and I was sure I was going to take an order at once, but I was mistaken; he was ready to do everything but buy goods. Every price I mentioned was all right, he said, but he didn't want anything; I began to find his good humor very exasperating. I saw there was no use in trying any longer, so I turned to the grocery stores. "We don't do anything in hardware," was the remark that met me right along, until I struck the German quarter; the grocers here kept a few groceries, a little cutlery, and a plate or two of cakes.

Mr. Meilink's was the first place where I struck cutlery. I gave him my card; he read it in a very leisurely way, and then said:

"I don't sold no hartvare."

"You keep a few knives, I see."

"O, yes, I sold a few guttlery now and den."

"Don't you need a few styles to sort up with? You seem to have mostly high-priced goods; don't you want some 25-cent knives?"

"I don't know; maype so."

"My samples are down here at the hotel; can't you get away for fifteen minutes?"

"No; I gan't lock up de store."

"Then I will bring the samples here."

I saw about what kinds he would naturally want to buy, and went to the hotel for my roll of table knives and three or four cards of pocket knives. Although we had got along very well so far, the selling was not so speedily done. He would listen patiently to everything I had to say, look at the knife when I asked him to look at it, but that was all; he made no sign toward ordering. After I had been through the samples, I waited to see what he would say, but he didn't seem to think it was incumbent on him to say anything; it was clearly my duty to put on a little pressure.

"Well, Mr. Meilink," said I, "we have been through the samples; now let us see what stock you have." I went behind the counter and we cast our eyes on his stock.

"You need knives that will retail at from 60 to 75 cents," said I, "and table knives to sell from 75 cents to $1.50 a set, don't you?"

"Maype so."

"All right; now here are the cheap pocket knives; suppose I send you a box each of these," touching about a dozen samples.

"How mooch in de box?"

"Half a dozen."

"So! Yes, you might send dem along."

I entered the order, then picked out a line of table knives, which he told me to send. Then I sold him a few spoons, jewsharps, tobacco boxes; making a bill of about $40 and big profits.

The next place I went was half grocery store and half an egg-packing establishment. The head of the concern was a very peculiar old fellow, but we were on the best of terms in five minutes. He was trying to read a letter just received from his New York agents, and the writing seemed to bother him.

"Look here," said he to me, "can you read this d—n thing?"

I modestly remarked that I could read most anything.

"Then see what the devil you can make of this."

The letter was written in a very careless business hand, but was plain enough to the average book-keeper. I read it for him. One word in the letter he did not understand.

"'Sanguine,' what in h—l is sanguine?"

Blackley & Anderson,
TORONTO & HAMILTON
Accountants, Assignees, Receivers.

Toronto Office
37 YONGE STREET,
Telephone No. 1716.

Hamilton Office
2½ JAMES ST. South,
Telephone No 73.

Cable Address "JUNIOR." eow

To Country Merchants and Dealers.

THE undersigned solicit consignments of butter, eggs, poultry, apples, potatoes, pork, flour. Liberal advances made. Correspondence solicited. Telephone No. 2241.

E. DENNE & CO.,
70 Colborne St., Toronto.

JAMES E. BAILLIE,
PRODUCE & COMMISSION MERCHANT,
66 Front St. East, Toronto.
ESTABLISHED 1874.

CONSIGNMENTS of butter, eggs, poultry, dried apples, etc., INVITED. Prompt returns made.

Always in stock—Long clear Bacon, Hams, Breakfast Bacon, Barrel Pork and Lard.

CORTICELLI

All STOREKEEPERS are
INTERESTED.

The Best Goods are what you want to give your Customers.

TRY CORTICELLI SILKS

Ask your Wholesale Merchant for them, if he does not keep CORTICELLI, write direct to

CORTICLLI SILK CO.,
ST. JOHNS, P. Q.

ST. LAWRENCE CANALS.

RAPIDE PLAT DIVISION.

NOTICE TO CONTRACTORS.

SEALED TENDERS addressed to the undersigned, and endorsed "Tender for the St. Lawrence Canals," will be received at this office, until the arrival of the eastern and western mails on Wednesday, the 3rd day of December next, for the construction of a lift lock, weirs, etc., at Morrisburg, and the deepening and enlargement of the Rapide Plat Canal. The work will be divided into three sections, each about a mile in length.

A map of the locality, together with plans and specifications of the respective works, can be seen on and after Wednesday, the 19th day of November next, at this office, and at the Resident Engineer's Office, Morrisburg, where printed forms of tender can be obtained.

In the case of firms there must be attached to the tender, the actual signatures of the full name, the nature of the occupation and residence of each member of the same, and further, an accepted cheque on a chartered bank in Canada for the sum of $6,000, must accompany the tender for Section No. 1, and an accepted cheque on a chartered bank in Canada, for the sum of $2,000 for each of the other sections.

The respective accepted cheques must be endorsed over to the Minister of Railways and Canals, and will be forfeited if the party tendering declines entering into contract for the works at the rates and on the terms stated in the offer submitted. The cheques thus sent in will be returned to the respective parties whose tenders are not accepted.

This Department does not, however, bind itself to accept the lowest or any tender.

By order,
A. P. BRADLEY,
Secretary.

Department of Railways and Canals,
Ottawa, 7th November, 1890.

TO GROCERS.

You can make a good profit on good goods.

Try a line of our special brooms for first-class trade.

35. "Peerless." 35.
30. "Ideal." 30.
25. "Royal." 25.
20. "Anchor." 20.
15. "Crown." 15.

Made of new seasons Corn and Handles striped and varnished.

We have also special lines and
Stove, Shoe and Scrub Brushes, Baskets, Woodenware, etc.
for Fall and Winter trade.

SAMPLE ROOM: 80 York St.

Chas. Boeckh & Sons,
TORONTO.

Munn's Pure Boneless
CODFISH

In pressed 2 lb. Bricks, packed in 5, 10, 20 and 40 lbs.

This fish is cut from the largest Newfoundland codfish, and the quality is unsurpassed.

APPLY EARLY.

STEWART MUNN & CO. - Montreal.

Creamery Men and Merchants.

Holding butter of good quality are requested to correspond with

A. & J. STRUTHERS,

SUCCESSORS TO

T. W. CLARK,

Commission Merchants and Wholesale Dealers in Butter and Eggs.

Consignments solicited and business transacted for Ontario and other Eastern Canada Merchants.

VANCOUVER, B.C.

References : Bank of British Columbia, Bank of British North America.

W. RYAN

Produce and Commission Merchant,

72 FRONT ST. EAST, Toronto, Ont.

—DEALER IN—

Mess and Shortcut Pork ; Long, Clear Breakfast and Roll Bacon ; Hams ; Lard ; Dried and Evaporated Apples.

SPRUCE BUTTER TUBS, 50's, 30's, 20's.

Consignments of Eggs and other Produce Solicited. Egg Carriers supplied.

J. F. YOUNG & CO.

Successors to YOUNG, ANDREWS & Co.,

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

We solicit your consignments. We do not speculate on your produce, we sell to the best advantage for you. We handle everything that the country merchant requires to send from home to sell. Our warehouse is in the centre of the commission business. Our cellars are airy and cool. Send us a small trial lot.

J. F. YOUNG & CO.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

To Country Merchants and Dealers.

THE undersigned solicits consignments of Butter, Eggs, Poultry, Apples, Potatoes, Pork, Beef. Liberal advances made. Correspondence Solicited.

AARON CHILD,

Retail Grocer and Butcher,

1124 Queen St. West, Toronto.



HUCKINS' SOUPS

Tomato, Mock Turtle,
Ox Tail, Green Turtle,
Pea, Julienne,
Beef, Vermicelli,
Chicken, Terrapin,
Macaroni, Consommé,
Okra or Gumbo,
Soup and Bouilli,
Mullagatawny.

RICH AND PERFECTLY SEASONED.

Require only to be heated, and are then ready to serve. | Prepared with great care from only the best materials. | Have enjoyed the highest reputation for more than 32 years.

TEST FREE

Send us 20 cents, to help pay express, and receive, prepaid, 2 sample cans of these Soups, your choice.

SOLD BY ALL LEADING GROCERS.

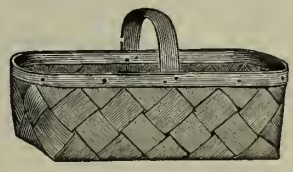
J. H. W. HUCKINS & CO.,
Sole Manufacturers, Boston, Mass.

LEONARD H. DOBBIN, MONTREAL. Sole Agent for Canada.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF





1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel luuch baskets
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

OAKVILLE, ONT.

LARD,

GUARANTEED PURE.

Long Clear
New Cured Meat.

Write for Quotations.

WM. DAVIES & CO.,

TORONTO.

The Cowan Cocoa & Chocolate Co. Limited

OF TORONTO,

Manufacturers of

Cocoas and Chocolates.

Hygienic, Iceland Moss, Cocoa Essence, Soluble, Queen's Dessert, Mexican, Sweet Caracas Vanilla, Royal Navy Chocolate, Creams, Coffees and Confectioners' Chocolates, Icing, and Powdered Sugars.

LEONARD H. DOBBIN, Agent, Montreal.

WOODENWARE



The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

Manufacturers of Pails, Tubs, Washboards, Clothes-pins, Candy Pails, Lard Pails, Syrup Pails, also impervious packages for Oil, Paints, Varnish, Pickles, etc. Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

Hams, Breakfast and Roll Bacon,

New curing, now ready.

For Choice full flavor goods send us a Sample order.

Jas. Park & Son,
Toronto, Ontario

Established 1874.

W. H. SMITH,

Wholesale Produce

Commission Merchant

186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Produce. Consignments solicited. First-class reference

---

McLAREN'S

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

COOK'S FRIEND
BAKING POWDER.

The Best Grocers Make a Point of Keeping it always in Stock.

I had to laugh.

"D—n him, I'll quit him," said he; "he writes so no white man can read it, and then he has to fill his cursed old letter with Latin or French, so no one can understand it without a schoolmaster is handy."

I explained to him what the word sanguine meant.

"Well, you're a good fellow," said he, dropping the New York man and taking my case up; "where did you learn so much?"

"In the only honest place there is in the world, a hardware store."

"Ha, ha! Frank come here and see this cuss who claims to be an honest hardware man."

Frank, his son, came out of the back room, and we shook hands. I liked the father and son, and it was not long before we were chatting like old friends. The old man wanted to have me write a letter to the agent for them, and of course I sat down and did it. Then I showed Frank some points in book-keeping, and by that time the old gentlemen said I was "not such a d—n bad fellow, after all."

But it was time that I should be selling them something. The father was as uneasy as a boy on a hornet's nest. He was sure they did not want anything, did they, Frank? And when Frank said he didn't know, then the father began questioning me, and all the time running from the show-case back to the desk where we were, and then back to the shelves again.

"If I buy anything you must sell me cheap," said he.

"I'll do it," said I.

"Have you got a knife like this?" holding up one from the show case.

"Yes, sir, the very same knife."

"What do you ask for it? Now sell it low, mind, I pay for what I buy, and I won't buy of you if you aren't way down."

I named the regular price. "How is that, Frank? Is that low enough? You can sell lower, can't you? What do you say, Frank?"

Come to find out, none of his goods were marked, and he didn't know what they cost; though he asked enough to leave no doubt as to the profit he was making.

After a deal of talk of this sort we came to business, and he gave me a nice order for table and pocket cutlery; an order of about $60, with about $12 of it clear profit. Then I gave him a knife, much to his delight and he was determined to stand treat on it. When I went away from him, he said. "Now send those goods along right, just as we ordered; no shenanigan mind; or if you do play any tricks on us, I'll break your back the next time I see you."

I assured him there would be no tricks and we bade each other good night.

At the hotel office I left orders to be called for the early train to Casey the next morning, and then I went to my room. The boy that showed the way was a villainous-looking fellow, and my fears were not lessened to find that my door would not even latch, much less lock.

- EGGS -

For the English market should be packed in the boxes used in England containing 1440 eggs. These can be had from

The Esplanade Box Factory,

141 to 151 Esplanade St. West,
(Opposite Union Station),
WRITE FOR QUOTATIONS. TORONTO.

Canadian White Enamel Sign Co.,
Sole Agents for Caesar Bros.
The Most Durable Sign Letter.
4 Adelaide St. W., Toronto.
☞A responsible agent wanted in every town and city.

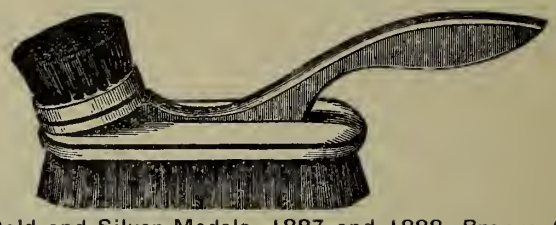
FREDERIC JAMES GIBSON,
Broker and
Manufacturers' Agent.
Samples and quotations solicited from canned goods packers and manufacturers of grocers goods.
33 Wellington St. E., Toronto.

BY CHAS. M. HENDERSON & CO.,
185 YONGE STREET,
(North of Queen street,)

Customs Auction Sale
—: OF :—
UNCLAIMED FREIGHT ON
Wednesday, the 17th Dec., 1890.
at 185 Yonge street, north of Queen street. Sale precisely at 11 o'clock. Telephone 1098.
CHAS. M. HENDERSON & CO.,
Auctioneers.

THE LONDON BRUSH FACTORY,
61 and 65 Dundas Street,
MANUFACTURERS OF

EVERY KIND OF BRUSHES HANDLED BY GROCERS' TRADE



FULL STOCK OF CARPET SWEEPERS.

Awarded Gold and Silver Medals, 1887 and 1888, Bronze A.D. 1889.
Send for Illustrated Price List with Discount Sheet
THOS. BRYAN, London, Ont.

LOCKERBY BROS., WHOLESALE GROCERS, 75 ST. PETER STREET,
MONTREAL, P. Q.,
ARE OFFERING THIS WEEK
NEW MALAGA FRUITS SUCH AS
Valencias, off stock and layer. Figs, in 1, 8 and 12 lb. boxes. Imperial Dehesas.
Royal Dehesas. Imperial Clusters. Imperial Cabinets.
Extra Dessert Blue Baskets. Connoisseur Clusters. London Layers.
French Vegetables—In Tins. HIGHLAND Brand Canned Salmon.
B. C. Salmon Steaks in ½ brls. B. C. No. 1 Mess Salmon.

"DELICATESSE"
Packed by Delicatesse Packing Co., Columbus, Ohio.
HAMS and BACON
Most delicious meat packed. Send for small assortment as sample.
SELLING AGENTS:
TURNER, ROSE & CO., MONTREAL.

HUDON, HEBERT & CIE.,
WHOLESALE GROCERS
— AND —
WINE IMPORTERS,
NO TRAVELLERS ON THE ROAD.
304, 306 St. Paul St.
143, 145 Commissioners St. **MONTREAL.**

BAKING POWDER!

IMPORTANT TO THE TRADE.

PURITY, STRENGTH, FULL WEIGHT.



Put up in ¼, ½ and 1 lb. Tins. RETAIL PRICE 10, 15 and 25 cents.

MAKERS WILL ONLY SELL TO DEALERS WHO MAINTAIN PRICES NAMED.

"SUCCESS FROM THE START"

Fully equal in results to any High-priced Powder offered.

This Brand of Powder although on the market a short time only, is now demanded by all our regular trade. It's success has been so well assured as to compel extensive additions to our factory to meet growing demand. "Prices on application." "Mail orders solicited."

Diamond Baking Powder and Spice Mills,

W. H. GILLARD & Co., Proprietors, HAMILTON, ONT.



DELHI CANNING CO

PACKERS OF
FRUITS, VEGETABLES, JAMS, JELLIES,
CATSUPS and MEATS.
AWARDED

-FIRST PRIZE-

—: DOMINION CONVENTION OF FRUIT GROWERS :—
OTTAWA, FEB. 19, 20, 21, 1890.

☞ FRUITS IN GLASS A SPECIALTY. For sale by all Wholesale Grocers.

-: Sustaining, Strength-giving, Invigorating :-

All the nutritious properties of Prime Beef
— ARE CONTAINED IN —

JOHNSTON'S FLUID BEEF a perfect substitute for meat itself.

Readily available to the Invalid, Dyspeptic and all whose debilitated condition prevents the digestion of meat itself.

W. G. A. LAMBE & CO.,

Late WILLIAMSON & LAMBE.

STORAGE

54 & 56 Wellington St. E., Toronto.



ROYAL DANDELION COFFEE.

A Delicious and Nourishing Beverage.

For purifying the blood and invigorating the system. In the herbs of the field and forest are found properties that antidote nearly all the diseases to which humanity is liable. It has been ascertained that German Dandelion Root, when taken in proper quantities, acts directly upon the liver, producing healthy action, and through it making the whole system strong and vigorous. We have taken advantage of this property in the Dandelion, and have prepared a Breakfast Beverage of great excellence, incorporating in it a very high grade of fine Coffee and a proportion of this valuable herb.

The price is low enough to be within the means of all to take advantage of its rare qualities.

We offer it to the public confidently believing that it will be found satisfactory to all who give it a fair trial. Prepared only by

ELLIS & KEIGHLEY, - TORONTO

Put up only in 1 lb. cans, and not sold in bulk. Ask your grocer for it.

RICHARD TEW & CO.

IMPORTERS OF

Crockery, Glassware, China, Lamp Goods, Etc., Etc.,

10 FRONT ST. East,

(Adjoining Board of Trade Building.)

TORONTO.

Please examine our lines of fancy cups and saucers, vases, china cabarets, etc., specially selected for the Xmas trade. With our **ADAR** and **WENEN** glassware—an entirely new line to the Canadian market—we challenge competition. Our varied assortment of Opal Baskets is meeting with large demands. As the most attractive lines are continually running low, the Trade would do well to place their orders at once, and thus take advantage of our leading lines.

Business Changes.

ONTARIO.

Essex Centre—Baker, R. & Co., grocers, assigned to T. B. Escott, London.

Goderich—Runciman, Bros., founders, advertised to sell out by auction on 24th inst.

Listowel — Morrison, James, groceries, flour and feed, sold out to Wm. McKeever.

London—Hayes, Wm., (estate of) grocer, stock, etc., advertised to be sold by auction on 20th inst.

Midland—Courtmanche, N., general store, removing to Penetanguishene.

Orangeville—Hughes, J. H., fruits, etc., assigned to Thos. Bowles, Orangeville.

Rodney—Davis, Harry, (estate of) groceries, boots and shoes, stock, etc., advertised to be sold by auction on 17th inst.

St. Thomas—Laskey, M., (Mrs. Geo. A.) groceries, sold out.

Teeterville—Harrison, R. J., general store, assigned to Robert Elliott, London.

Toronto—Colville, Cochrane & Co., (co nom) w. paints and varnishes, out of business. Succeeded by P. D. Dods & Co.; Gray, Jas., groceries and provisions, assigned to H. Mortimer, Jr., Toronto; Pearson Bottling Co., manufacturers mineral and aerated waters; stock, plant, etc., advertised to be sold by auction on 22nd inst. under mortgage; Power, H. A., tinware, compromised.

MANITOBA AND NORTH-WEST TERRITORIES.

Winnibeg—Wells, J. L., hardware, stoves, etc., opening branch at Brandon.

QUEBEC.

Fraserville—Therriault, A., grocer, stock, etc., advertised for sale by tender.

Longueuil—Millette, Alex., grocer, offering to compromise.

Melbourne—Beattie, Wm., general store, stock, etc., advertised for sale by tender.

Montreal—Anderson & Miller, commission agents, dissolved; Delisle, Paquet & Co., provisions, dissolved; Filion & Frere, grocers, dissolved; Kearney, J. & P., wholesale teas, dissolved. Peter Kearney now registered proprietor—Style unchanged.

Sherbrooke — Branswell, Martin, grocer, deceased.

St. Marie—Morency, F., general store, deceased.

NOVA SCOTIA.

East Bay — McDonald, R. R., general store, assigned.

Lower Stewiacke—Fulton, Burton, general store. Chas. Fulton admitted partner, under style Burton, Fulton & Co.

Meteghan—Ladd, B. P., general store, assigned.

New Glasgow—McKay, Graham & Fraser, manufacturers plows, etc., sold out.

North Sidney — Buchanan & McLean, general store, offering to compromise.

Pictou — Brown, Peter & Son, grocers, burned out; Carson, Wm., tinsmith, burned out; McLennan, F., tinware, burned out; Patterson, D., groceries, etc., burned out.

Truro—McDonald, Miss Anna, groceries, deceased.

Wilmot — Prentiss, E. Stanley, general store, assigned.

Restore goods to their proper places as soon after using as possible.

SITUATION WANTED.

PICKLE AND PRESERVE MANUFACTURERS—Situation as foreman or manager, by man accustomed to high-class goods in both lines. Address D. Weston, 308 Robinson St., Allegheny, Pa.

CHEESE.

FANCY FACTORY CHEESE, ONE YEAR OLD, white or colored, rich, perfect in flavor and condition, the best for choice family trade, single box 12c., in 10 box lots 11½c. A. Beattie & Co., St. Mary's. 49

DETECTIVE AGENCIES.

HOWIE'S DETECTIVE AGENCY, 86 WELLington St. West, Toronto, Ont., established 1886. Telephone 1309.

ITS GREAT FEATURE

— IS —



It cannot be bought by the public.

It can only be obtained from you on our Purchase Ticket Plan.

We sell to only one dealer in towns of less than 3,000 population.

Send to us for circulars, testimonials, Price Lists, and if we have no agent in your town you can secure the agency.

WM. DOBIE & CO., Publishers,

32 & 34 Front St. W., Toronto, Ont.

THE CELEBRATED "BARM" YEAST

So well known wherever the English language is spoken, is celebrated for its wonderfully quick-raising qualities, and also for its unequalled keeping properties.

It is attractively put up in boxes containing two dozen 5-cent, and two dozen 10-cent packages, and gives the grocer a profit of 80 per cent.

Address all letters

THE BARM YEAST MAN'FG COMPANY,

35 Wellington St. East, Toronto.

TELEPHONE 1920.

W. BOULTER & SONS,

Picton, Ont.

PACKERS OF THE CELEBRATED

LION  BRAND

Canned Fruits and Vegetables.

Every can has a Lion on the Label. This label is a guarantee to the consumer that the quality is first-class. Ask your Grocer for the Lion Brand Do not take any other.

Bay of Quinte Canning Factories.

Head Office, PICTON. Branch, DEMORESTVILLE.

Battle & Smyth, Thorold, Ont., Manufacturers of The Japanese Shoe Blacking.

ENOCH MORGAN'S SONS'



EMIL POLIWKA & CO.,
36 Front St. E., TORONTO, O.
Dominion Agents. Correspondence Solicited.

Those wishing to keep their copies of THE GROCER in good condition, and have them on hand for reference, should use a Binder. We can send by mail **A STRONG PLAIN BINDER** for 75c., postage prepaid.

These Binders have been made expressly for THE GROCER, and are of the best manufacture. The papers can be placed in the Binder week by week, thus keeping the file complete. Address—

THE CANADIAN GROCER,
6 Wellington St. W., Toronto.

ORIENT MILLS,

Celebrated for the Cheapest and Purest Spices and Coffees, Extracts, Mustard, Baking Powder. All goods guaranteed to give Satisfaction.

Thompson, Bradshaw & Co.,
36 and 38 Lombard St, TORONTO.

T. KINNEAR & CO.

Wholesale Grocers, Importers of

TEAS, SUGARS, Etc.

JUST TO HAND:
New Figs, Patras and Vostizza Currants, Valencia Raisins.
SULTANA RAISINS ARRIVING.

47 Front St. East,
TORONTO, ONT.

STUART, HARVEY & Co.

Importers and

WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

HAMILTON, ONT.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Nov. 20, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

IMPERIAL—ONTARIO AND QUEBEC.



	Per doz.
Imperial 10c. cans	$0 90
" 4 oz. "	1 35
" 6 oz. "	1 85
" 8 oz. "	2 45
" 12 oz. "	3 70
" 16 oz. "	4 70
" 2½ lb. "	11 30
" 3 lb. "	13 50
" 4 lb. "	17 30
" 5 lb. "	21 50
Sold only in cans.	
Cottam's Best, in 1 lb tins	3 00
Best in 5 oz. tins	1 10
Cottam's Choice, 1 lb tins	1 75
" " 5 oz tins	70
" loose	10
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb. tins	65
" " bulk, per lb	12
	Per doz.
Empire, 5 dozen 4 oz cans	$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" ½ " 5 lb cans	9 00
" bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases.	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60

BISCUITS.

	Per lb
Arrowroot	$0 11½
Abernethy	9
Ginger Nuts	11½
New York Fruit	14½
People's Mixed	10½
Pilot Family	6½
Snowflake	11½
Magard	15
Soda	6½
Soda, 1 lb packages	8
" 3 lb "	21
Sultana, thin	11½
Tea	11½
Wine	9½
Wine, sweet	9

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ½ "	1 10
Spanish, No. 3	4 50
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jacquot's French No. 2	3 00
" " " 3	4 50
" " " 4	8 00
" " " 5	10 00
" 1-gross Cabinets, asst,	7 50

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross..... $1 80

BARRINGER & BROWN.

(Thos. E. Clatworthy, Ag'nt, Toronto.)
Convex Black Lead packed in wood boxes containing 12 card boxes, per box 1 12

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & CO'S.

Parisian Square Blue, per lb..13 to 14c

BARRINGER & BROWN.

(Thos. E. Clatworthy, Ag'nt, Toronto.)
Azure square blue box, containing 8 1 lb. packets of 16 oz., squares, per 8 lb. box 0 89

BROOMS.

	Per doz.
Carpet....4 strings	2 90
X Parlor, 2 "	2 65
Louise 3 "	2 65
1 Gem 4 "	3 25
2 " 3 "	2 65
3 " 2 "	2 20
4 " 2 "	1 95
O Hurl... 4 "	2 65
" 3 "	2 35
2 " 3 "	2 05
3 " 3 "	1 70
OK " 2 "	1 35
Hvy Mill 4 "	3 70

CALVES' FEET GELATINE

G. P. SWINBOURNE & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)
Boxes of 4 dz. 6d., and 2 doz. 1s. pack $3 96

CANNED GOODS.

	Per doz	
Apples, 3's	$1 10	$1 20
" gallons	2 80	3 00
Blackberries, 2	2 00	2 10
Blueberries, 2	1 25	1 40
Beans, 2	0 95	1 10
Corn, 2's	1 10	1 25
" Epicure	1 45	1 50
Cherries, red pitted, 2's	2 25	2 40
Peas, 2's	1 20	1 35
" sifted select	....	1 35
Pears, Bartlett, 2's	2 00	2 25
Pineapple, Baltimore	2 40	2 50
" Bahama	2 90	3 00
Peaches, 2's	2 75	2 85
" 3's	3 75	3 85
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	2 00	2 10
Pumpkins, 3's	1 00	1 10
" gallons	3 00	3 25
Raspberries, 2's	2 45	2 50
Strawberries, choice 2's	2 40	2 50
Succotash, 2's	1 65	1 85
Tomatoes, 3's	1 30	1 35
Lobster, Clover Leaf	....	2 75
Mackerel	1 40	1 50
Salmon, 1's	1 40	1 55
" white	1 10	1 25
Sardines Albert, ¼'s tins	....	11, 11½
" " ½'s "	....	15, 18
" Martiny, ¼'s "		10, 10½
" " ½'s "		18, 19
" Other brands, 9¾, 11, 16, 19		
" P & C, ¼'s tins		23, 25
" " ½'s "		33, 36
" Amer, ¼'s "		6½, 8
" " ½'s "		9, 11

MARMALADE, JAMS AND JELLIES.

OAIRN'S.

(Blaiklock Bros., Montreal, Agents.)

Marmalade. Price, f.o.b. Montreal.	dz.
"Home Made," glass 1 lb.	$2.35
" White 1 lb.	2.25
" " 2 "	4.15
" Stone 7 "	13.20
Scotch White 1 "	2.10



Jams.
Gooseberry
Strawberry
Black Currant.
Red Currant
Green Gage
Apricot
Raspberry
Damson
Plum
Red Currant and Raspberry

1 lb. white pots, 4 doz. assorted, per doz. $2.35.

Jellies. Red Currant, 1 lb. white. $2.75
Black Currant, 1 lb. white 2.75

DELHI CANNING CO.

Jams, assorted, 1's	2 35
Jellies, 1's	2 25

CANNED MEATS.

CLARK'S.

Comp. Corn Beef 1 lb cans	$1 60
" " 2 "	2 65
" " 4 "	5 00 5 15
" " 6 "	7 75 8 00
" " 14 "	18 60 19 20
Minced Collops, 2 lb cans	2 60
Roast Beef 1 "	1 60
" 2 "	3 15
" 4 "	5 85
" 2 "	7 00
Par Ox Tongue, 2½ "	$7 25 7 50
Ox Tongue 2 "	4 50
Lunch Tongue 1 "	3 00 3 10
" 2 "	5 25 5 75
English Brawn. 2 "	2 50 2 60
Camb. Sausage. 1 "	2 50
" " 2 "	4 00
Soups, assorted. 1 "	1 35
" 2 "	2 25
Soups & Boulli.. 2 "	1 80
" 6 "	4 50
Potted Chicken, Turkey, or Game, 6 oz cans	1 50
Potted Ham, Tongue or Beef, 6 oz cans	1 35
Devilled Tongue or Ham, ½ lb cans	1 35
Devilled Chicken or Turkey, ½ lb cans	2 25
Sandwich Ham or Tongue, ½ lb cans	1 50
Ham, Chicken and Tongue, ½ lb cans	1 50

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars, $9 50
Ditto, 25 and 40 lb pails, per lb. 12½c

J. H. WETHEY'S—ST. CATHARINES.

Condensed, per gross, net..... $13 50

CHEWING GUM.

ADAMS & SONS.

Tutti Frutti, 36 5c bars			$1 30
Sappota,	150	pieces	1 15
Sweet Fern,	230	"	0 85
Black Jack,	115	"	0 85
Red Rose,	115	"	0 85
Barley Malt,	115	"	0 85
Tampico,	115	"	0 85
Lemon Trumps,	115	"	0 85
Magic Trick,	115	"	0 85
Puzzle Gum (new)	115	"	0 85
Bolah " "	150	"	0 85
Taffy Licorice,	72	"	0 50
Caramel Tolu,	72	"	0 45
Adams' N.Y. Gum,	200	"	0 50

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs..	0 35
Premium, ½'s..6 and 12 lbs...	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs.	0 24
Sticks, gross boxes, each...	1 00

THE QUEEN OF COCOAS.

SCHWEITZER'S
COCOATINA

USED BY ALL THE ROYAL HOUSEHOLDS IN ENGLAND & EUROPE

Sole Agent in Canada, THOMAS E. CLATWORTHY, 34 Church Street, Toronto.

Prices Current, Continued—

Cocoa, Homœopat'o, ¼'s, 8 & 14 lbs 30
" Pearl " " " 25
" London Pearl 12 & 18 " 22
" Rock " " " 30
" Bulk, in bxs 18

JOHN P. MOTT & CO.'s

R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb	$0 30
Mott's Prepaired Cocoa	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa	40
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs	30
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	24
Mott's Vanilla Chocolate stick	22
Mott's Pure Confec. Chocolate	22c—35
Mott's Sweet Confec. Choc.	21c—28

J. W. COWAN & CO.'s

Cocoas—	
Hygienio, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼ lb in 12 lb boxes	35
London Pearl, " "	30
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence, per doz	1 40
Chocolates—	
Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

Thos. E. Clatworthy, Ag'nt, Toronto.)

Schweitzer's Cocoatina, net cash ¼ lb. ½ lb.. per doz 3 29 6 30

WALTER, BAKER & CO.

Chocolate—	
Premium No. Chocolate, in boxes, 12 and 25 lbs	....
Baker's Vanillia Chocolate, in boxes, 12 lbs	.....
Caraccas Sweet Chocolate, in boxes, 6 lbs., 12 boxes in a case.	.....
Vanillia Tablets, in boxes	.....
Spanish Tablets, 100 in each box, 12 boxes in a case	.....
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs	.....
Grocers' Style, in cases 24 boxes, 6 lbs	.....

Cocoa—

Pure Prepared in boxes, 12 lbs	.....
Cracked Cocoa, in boxes, 12 lbs., ½ lb. papers	.....
Cracked Cocoa, in bags, 10 lbs	....
Breakfast Cocoa—	
In boxes, 6 and 12 lbs., ½ lb. tins	.....
In boxes, 12 lbs., 1 lb. tins, decorated canisters	....
Broma—	
In boxes, 12 lbs., ½ lb. tins	.....

COFFEE.

GREEN

	c. per lb.
Mocha	32, 35
Old Government Java	30, 33
Rio	23, 26
Plantation Ceylon	29, 31
Porto Rico	23, 24
Guatamala	24, 26
Jamaica	23, 24
Maracaibo	24, 26

WHOLE ROASTED OR PURE GROUND.
ELLIS & KEIGHLEY'S.

	c. per lb
Java	33, 34
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	33
Our Own "	31
Laguayra "	29
Mocha and Java	32, 33
Java, Standard	33
" Old Government	30, 32
Arabian Mocha	36
Santos	28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs	30
Standard Imperial in sealed tins, 25 and 50 lbs	32
Standard Blend in sealed tins, 25 and 50 lbs	33
Ground, in tins, 5, 10, 15 and 25 lbs	20, 30
Say's Parisien, in ½ and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

SUTTON & CO.
(Thos. E. Clatworthy, Ag'nt, Toronto.)

Pure essence, Gorgona Anchovies, ½ pts. per doz	2 76

FLOUR AND MEAL.

	per bbl.	
Flour, Family	$4 50	4 75
" Manitoba Patent	.....	5 65
" white wheat patent	5 50	5 60
" Strong bakers'	....	5 35
Oatmeal, standard, bbls	....	4 75
" granulated, "	....	4 90
" rolled "	.....	4 90
Rolled Oats	....	4 90
Bran, per ton	.....	15 50
Shorts	.....	17 50
Cornmeal	3 50	4 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz.
Cases, No. 1, 2 oz tins	$2 75 $3 00
" No. 2, 4 oz tins	4 50 5 00
" No. 3, 8 oz tins	8 00 8 75
" No. 4, 1 lb tins	12 60 14 25
" No. 5, 2 lb tins	25 00 27 00

FRUITS.

FOREIGN.	c. per lb.
Currants, Provincial, bbls	6¼, 6⅜
" " ½ bbls	6⅜, 6½
" " cases	... 6⅜
" Filiatras, bbls	6½, 6⅝
" " ½ bbls	6¼, 6⅜
" " cases	6½, 6½
" Patras, bbls	6¾, 7
" " ½ bbls	7, 7½
" " cases	7⅛, 7⅜
" Vostizzas, cases	7½, 8½
" " ½ cases	7½, 8
" 5-crown Excelsior (cases)	9¼, 9½
" ½ case	9⅛, 9⅜
Dates, Persian, boxes	.. ...
Figs, Elemes, 14 oz., per box	... 12
" 10 and 20 lb box	... 14
" Seven-Crown	... 20
Prunes, Bosnia, hhds	... ...
" " cases, new	8½ 10
Raisins, Valencia, off stalk,	6½ 6½
Selected	7½ 8
Layers	8½ 9
Raisins, Sultanas	14, 18
" Eleme	7½ 8
" Malaga:	
London layers	2 85 3 25
Loose muscatels	2 35 2 75
Imperial cabinets	3 25 3 50
" " qrs., flat.	..... 1 00
Connoisseur clusters	4 00 4 25
Extra dessert "	4 75 5 00
" " " qrs.	..... 1 50
Roy..l clusters	6 00 6 50
Fancy Vega cartoons	..... 2 75
Black baskets	4 00 4 25
" " qrs	1 30 1 35
Blue "	4 75 5 00
" " qrs	1 50 1 60
Fine Dehesas	7 00 7 25
" " qrs	2 00 2 25
Lemons, Malaga	4 50 5 00
" Messina	6 00 8 00
Oranges, Floridas	..... 5 00
" Jamaicas	8 50 9 00

DOMESTIC.

Apples, Dried, per lb	0 08 0 08½
do Evaporated	0 13 0 14

GLASSWARE.

TAYLOR, SCOTT & CO.

	c. per doz
Lamp Chimneys, O	32
" " A	35
" " B	45

GRAIN.

Wheat, Fall, No. 2,	$0 95	0 96
" Red Winter, No. 2	0 95	0 96
" Spring, No. 2	93	0 94
" Man. Hard, No. 1	.....	1 15
" " No. 2	1 10	1 12
Oats, No. 2, per 34 lbs	42	43
Barley, No. 2, per 48 lbs	58	59
" No. 3, extra	...	53
" No. 3	50	51
Rye	64	65
Peas	64	65
Corn	....	65

HAY & STRAW.

Hay, Pressed, " on track	9 00	9 50
Straw Pressed, "	5 50	6 00

ISINGLASS.

G. P. SWINBOURNE & CO.
(Thos. E. Clatworthy, Ag'nt, Toronto.)

Boxes containing 3 doz 3d. pack. per box 3 58



LYE.

Gillett's powdered Lye (4 gr. in a case) per case $3 75

Elliott's 3 75

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts
Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars	22
" Fine, in 4 lb jars	70
" Ex. Sup., in bulk, per lb.	30
" Superior, in bulk, per lb	20
" Fine, " "	15

COLMAN'S AND KEEN'S

In 4 lb jars	75
In 1 lb jars	25
D. S. F., in tins, per lb	41
" in ½ lb tins	42
" in ¼ lb tins, per lb	44
D. F. in ½ lb tins, per lb	26
" ¼ " "	28

BARRINGER & BROWN.
(Thos. E. Clatworthy, Ag'nt, Toronto.)

Genuine, in 4, 1, ½, ¼ lb. and 2 oz. tins, per lb	0 34	0 47
Superfine genuine, full	0 30	0 43
Pure, per lb	0 23	0 36
D.S.F. "	0 34	0 47
D. S. "	0 30	0 43
F. "	0 23	0 36

NUTS.

	per lb.	
Almonds, Ivica	12½	14
" Tarragona	15	16
" Formigetta	13,	...
Almonds, Shelled Valencias	34,	36
" " Jordon.	45,	55
Brazil	...	...
Cocoanuts,	5 50	6 00
Filberts, Sicily	...	11

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

LEONARD H. DOBBIN,

Commission Agent
and Broker in Canned Goods.

EVAPORATED APPLES A SPECIALTY.
4 Hospital Street, MONTREAL.
TELEPHONE 2205.

JNO. A. MOIR,

GENERAL AGENT.

Consignments Solicited.

SPECIALTIES: Canned Goods, Dried Apples, Evaporated Apples, Codfish.

Quotations and samples sent on application. A trial solicited.

41 St. Francois Xavier Sts., Montreal.

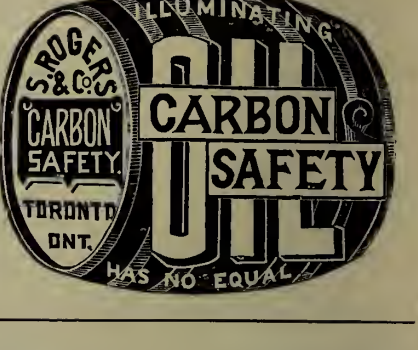
QUEEN CITY BUSINESS COLLEGE,

Cor. KING and CHURCH Sts., Toronto,

Is the best and cheapest place to educate your sons and daughters. Thorough practical Business, Shorthand or English Education imparted in shortest possible time by our method of "Individual Instruction." Catalogue mailed free on application.

SAW YOUR
ADVERTISEMENT
IN THE
CANADIAN GROCER.

When writing to our advertisers please inclose the above



SOLUS. SOLE PRESERVER

Will preserve the soles of boots or shoes, and render them perfectly waterproof. One application to a pair of new shoes will double their wearing qualities.

Two-sized tins, 15 and 25 cents. Will cost you $1.20 and $2.00 per dozen.

We also manufacture the best line of Wigwam Slippers, and Lumberman's Oil Tanned foot wear in Canada

C. N. VROOM,

St. Stephens, N.B.

Prices current, continued—

Peanuts, roasted	17, 18
" green	13, 15
Walnuts, Grenoble	... ...
" Bordeaux	12, 13
" Naples, cases	... ...
" Marbots	... 13½

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO.

PICKLES.

John Bull, mixed, in bulk	$0 60
" Chow Pic'le, in b'lk	65
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 25
" " " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

SAUCES.

John Bull, kegs, per gal	$1 25
" ½ pt. bottles, per doz (according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " ½ pt, bottles, per doz	1 25
Niagara Tomato, kegs. per gal	1 25
" " Reputed pints	1 25

Terry's Candied Peels.	c. per peels
Lemon, 7 lb boxes	16
Orange, "	18
Citron, "	30

CROSSE & BLACKWELL'S.

Pickles, all kinds, pints, per doz	3 25

LEA & PERRIN'S.

	per doz.
Worcester Sauce, ½ pts	$3 60 $3 75
" " pints	6 25 6 50

SUTTON & CO.

(Thos. E. Clatworthy, Agent, Toronto)

Worchester Sauce, ½ pints, second quality, per doz	1 17
Worchester Sauce, ½ pints, third quality, per doz	0 96
The Victory Dinner Relish, per dozen	1 92
Bottled Pickles—Mixed, Piccalilli, Cabbage, Onions, per doz.	2 16

PRODUCE.

DAIRY.

	Per lb	
Butter, creamery, rolls	$0 00	$0 25
" " tub	0 21	0 22
" dairy, tubs, choice	0 15	0 17
" " medium	0 10	0 13
Butter, pound rolls	0 18	0 19
" large rolls	0 15	0 16
" store crocks	0 13	0 16
" store packed	0 09	0 13
Cheese	0 10	0 10½

COUNTRY.

Eggs, fresh, per doz	0 22	0 23
" limed	0 18	0 19
Beans	1 65	1 80
Onions, per bbl	2 00	2 25
Potatoes, per bag on tr'k	0 50	0 55
Hops, 1889 crop	0 20	0 25
" 1890 "	0 30	0 40
Honey, extracted	0 07	0 12½
" section	0 14	0 20

PROVISIONS.

Bacon, long clear, p lb.	0 08¼	0 08½
Pork, mess, p. bbl	15 00	16 50
Hams, smoked, per lb	0 12½	0 13
" pickled	0 11	0 11½
Bellies	0 10	0 11
Rolls	0 09½	0 10
Backs	0 10	0 11
Lard, Canadian, per lb.	0 09	0 9½
Hogs	5 50	5 75
Tallow, refined, per lb	0 05	0 05¼
"rough, "		0 02

RICE, ETC.

	Per lb.
Rice, Aracan	3⅞, 4c
" Patna	4⅜, 5
" Japan	... 5
" extra Burmah	3⅞, 4
Grand Duke	6, 6½
Sago	4¼, 5
Tapioca,	5¼, 6¾

SPICES.

GROUND.

	Per lb.	
Pepper, black, pure	$0 20	$0 22
" fine to superior	12	18
" white, pure	32	35
" fine to choice	25	30
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	25	40
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURGH STARCH MFG. CO. MONTREAL.

BRITISH AMERICA STARCH CO. BRANTFORD.

	c. per lb.
No. 1 Laundry, 4 lb cartoons	5½c
Canada Laundry	4⅞
Silver Gloss, crates	6¾
Lily White, crates	6¼
Silver Gloss, 1 lb chromos	6¾
Lily White, 1 lb chromos	6¼
Satin, Starch 1 lb chromos	7¼
Brantford Gloss, 1 lb chromos	7¼
No 1 Laundry, barrels & halves	4⅞
No 1 Prepared Corn	7⅛
Canada Corn	6¼
Challenge Corn	6¼
Rice Starch, 1 lb	9
Cube, 1 lb	7½

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-1b boxes. 1, 2, and 4 lb. pack'g's	8¼
36-lb boxes, 3 lb. packages	8¼
12-lb "	8½
38 to 45-1b boxes	8
Silver Gloss Starch—	
36-lb boxes, 1 lb packages	9
40-lb " 1, 2 and 4 lb packages.	9
40-lb " ½ lb package	9½
40-lb " ¼ "	10
40-lb " assorted ½ and ¼ lbs	9¾
6-lb " sliding covers	9¾
38 to 45 lb boxes	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	9
20 " "	9¼

SUGAR.

	c. per lb.
Granulated, 15 bbls or over	6⅞
" less than 15 bbls	7
Paris Lump, bbls	7½
" " ½ bbls	7⅝
" " less than a bbl	7⅝
Extra Ground, bbls	8 8⅛
" " less than a bbl.	8⅛
Powdered, bbls	7½ 7¼
" less than a bbl	7½
White refined	6⅞ 6¼
Extra bright refined	6 6¼
Bright Yellow	5¾ 5⅞
Medium "	5½ 5⅝
Brown	5¼ 5½
Raw Jamaica, in bags	5⅛ 5¼

SYRUPS AND MOLASSES.

	SYRUPS. Per lb. bbls.	½ bbls
Redpath's "D"	3⅝c.	3¾c
" "M"	3¾	3⅞
Redpath's "B"	3¾	4⅛
" "VB"	4	4⅛
" Extra	4¼	4⅜
" Ex. Sup	4⅜	4½
" XXX Sup.	4⅝	4¾
Corn Syrup	4⅝	4¾

MOLASSES.

	Per gal.
Trinidad, in puncheons	38, 40c
" bbls	40, 42
" ½ bbls	42, 44
New Orleans, in bbls	90, 100
Porto Rico, hdds.	40, 45
" barrels	42, 47
" ½ barrels	44, 49

TEAS.

GREENS.

Gunpowder—	Per lb
Cases, extra firsts	42, 50c
Half chests, ordinary firsts	22, 38
Cases, sifted, extra firsts	42, 50
Cases, small leaf, firsts	35, 40
Young Hyson—Moyunes	
Half chests, ordinary firsts	22, 38
" " seconds	19, 20
" " common	19, 20

PING SUEYS.

Half chests, firsts	28, 32
" " seconds	20, 22
Half Boxes, firsts	28, 32
" " seconds	20, 22

JAPAN.

Half Chests—	
Choicest	38, 40
Choice	32, 36
Finest	28, 30
Fine	25, 27
Good medium	22, 24
Medium	19, 20
Good common	18, 19
Common	16, 17
Nagasaki, ½ chests Pekoe	20, 22
" " Oolong	17, 18
" " Gunpowder	18, 20
" " Siftings	8, 12½

CONGOUS.

Half chests, Kaisow, Moning	52, 55
Caddies and half chests	18, 50
Cadies, Pakling and new makes	18, 50

OOLONG.

Half chests Formosa	34, 50
Caddies	36 55

ASSAMS.

Chests and half-chests Pekoe	22, 48



KNOX, MORGAN & CO.,

Wholesale Dry Goods Importers,

HAMILTON, - - - ONTARIO.

IN STOCK FOR XMAS TRADE:

COLORED PLUSHES, all shades.
BLACK VICUNA COATING.
BLACK WORSTED COATING.
BLUE BEAVER OVER-COATING.
COLORED MELTONS, assorted shades.
VICTORIA LAWNS, all prices.
BLACK VELVETEENS.

COLORED VELVETEENS.
BLACK CASHMERES, three low lines.
LATEST STYLES NECKWARE, 4 cases.
BEEHIVE FINGERING.
BLACK VELVET RIBBONS.
BLACK CASHMERE HOSE.
SILK HANDKERCHIEFS.

Tweeds, Prints and Staple Samples for Spring 1891 now ready.

Prices current, continued—

SCENTED ORANGE PEKOE.

Boxes, Foochow and Canton	28, 60

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 5's	62c
Ingots, rough and ready, 7's	59
Laurel, 3's	52
Brier, 7's	50
Index, 7's	45
Honeysuckle, 7's	53
Napoleon, 8's	49
Royal Arms, 12's	50
Victoria, 12's	48
Brunette and Lovely, 12's	45½
Prince of Wales, in caddies	46½
" in 75 lb boxes	46
Bright Smoking Plug Myrtle, T & B, 3's	55
Lily, 7's	48
Diamond Solace, 12's	45
Myrtle Cut Smoking, 1 lb tins	65
½ lb pg, 6 lb boxes	65
oz pg, 5 lb boxes	65

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdowne	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00

Cigarettes, all Tobacco—

Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C. No. 1	4 00
Sweet Sixteen	3 50

CUT TOBACCOS.	per lb.
Puritan, ⅛ lb pkg., 5 lb. boxes	65
Old Chum, ½ lb pkg 5 lb box	65
Old Virgin., 1-10 lb pkg., 10 lb bxs	57
Gold Block, ½ lb pkg, 5 lb boxes	65

CIGARETTE TOBACCO.	
B. C. N. 1, 1-10, 5 lb boxes	78
Puritan, 1-10, 5 lb boxes	80
Athlete, per lb	1 10

MATCHLESS STOVE POLISH.

No. 1 ¼ gross in case, per gross.	$9 00
" 3½ " " "	4 80

SOAP.

Ivory Bar, per lb	½
Do. 2, 6-16 and 3 lb bars "	
Primrose, 5 lb bars, wax W "	
" 1 " " "	
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 13oz, 1,2 and 3lb bars per lb	3½
Queen's Laundry, per bar	5½
Pride of Kitchen, per box	2 75

B. T. BABBITT'S SPECIALTIES.

B. T. Babbitt's Best Soap, p. bar	0 05
B. T. Babbitt's 1776 Soap Powder per box of 100 5½ oz. package	3 85
B. T. Babbitt's Lye, per box of 2 doz. large cans	1 80

TOILET SOAP.

TAYLOR, SCOTT & CO.

		per doz.
Baby's Own,	½ doz boxes	$1 25
Our Boys,	¼ " "	1 25
Sea Foam,	½ " "	75
London Bouquet,	½ " "	60
Oatmeal,	1 " "	85
"	½ " "	60
Paris Assorted,	¼ " "	0 75
Albert Oatmeal bar, 2 doz. boxes		0 75
" White Castile bar, 2 doz. boxes		0 75
		per gro.
Fatherland,	¼ doz boxes	5 00

WASHING CRYSTAL.

Gillett's Washing Crystal, 1 gro in box, per box	$1 75

WOODENWARE.

	per doz
Pails, 2 hoop, clear No. 1	$1 70
" 3 " " "	1 90
Pails, 2 hoops, clear No. 2	$1 60
" 3 " " "	1 80
" 3 " painted "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
	per case.
Matches, Parlor	$1 75
" Telephone	3 65 3 75
" Telegraph	3 90 4 00
	per doz.
Mops and Handles, comb.	1 25
Butter tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60
Clothes Pins full count, per box	0 75

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	2 75
" round "	3 00
Handy dish	3 75
Water Closet Tanks	18 00

YEAST.

Barm yeast in boxes of 2 doz. 10c. and 2 doz. 5c. packages, per box	2 00
Royal Yeast Cakes, 3 doz 10c. packages in case, per case	$1 95
Royal Yeast Cakes, 3 doz 5c. packages in case per case	1 00

OUR NATIONAL FOODS.

	pkg.	doz
Desiccated Wheat	4 lb.	$2 30
" Rolled Oats	4 "	2 25
Snow Flake Barley	4 "	2 40
Rolled Wheat Flakes	4 "	2 25
Buckwheat Flour, S. R.	4 "	2 00
Prepared Pea Flour	2½ "	1 80
Baravena Milk Food	1 "	3 00
Patent Prepared Barley	1 "	1 80
Patent Prepared Groats	1 "	1 50
Beef and Barley Extracts	6 oz	2 25
Gluten Flour	4 oz	2 80

HARDWARE.

ZINC: Sheet net.		0 06½
IRON WIRE:		
Galv., annealed and oiled and bright 20 p.c. advance on list		
Barbed wire net.		0 00
Coil chain, 5-16 in. net		0 05½
" " ⅜ in "		0 05
" " ¼ in "		0 04½
Iron pipe, 50 per cent.		
Iron pipe, galvanized, 25 per cent.		
CUT NAILS, from Toronto:		
10 dy. to 60 dy	2 65	0 00
8 dy. and 9 dy	2 90	0 00
6 dy. and 7 dy	3 15	0 00
4 dy. and 5 dy	3 40	0 00
3 dy. C.P.	3 75	0 00
3 dy A.P	4 25	0 00
HORSE NAILS: "C" 50 and 10 per cent. from list.		
HORSE SHOES: From Toronto, per keg	3 75	4 00
WINDOW GLASS:		
25 in and under	1 55	1 60
26 to 40	1 60	0 00
41 to 50	3 60	0 00
51 to 60	3 90	0 00
61 to 70	4 20	0 00
GUNPOWDER:		
Sporting FF. "	4 75	0 00
" FFF "	5 00	0 00
Canada rifle "	7 25	0 00
Sporting FF., (in ½ lb. tins) per doz	2 40	0 00
ROPE: Manilla	0 14½	0 16
Sisal	0 13	0 00
AXES:		
Peerless & Keen Cutter	7 50	0 00
Leader	7 25	0 00
Lance	7 75	0 00
Queen City	9 25	0 00
Honor Bright, all steel	11 00	0 00
SHOT: Canadian	0 05½	0 00
HINGES: Heavy T and strap	05½	00
" Screw, hook & strap.	03¾	04¾
TIN PLATES: 1c. 4x20 coke, per box	4 50	4 75

PETROLEUM.

	Imp. gal	
F. O. B. Toronto	$0 00	$0 17
Canadian	0 18	0 18½
Carbon Safety	0 18	0 18½
Canadian Water White	0 20	0 22
Amer'n Prime White	0 23	0 24
" Water White	0 25	0 00
Photogene	0 27	0 00

DRUGS AND CHEMICALS.

Alum lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 02½	0 03
Borax	0 13	0 14
Camphor	0 75	0 80
Carbolic Acid	0 50	0 55
Castor Oil	0 13	0 14
Cream Tartar	0 30	0 31
Epsom Salts	0 01½	0 02½
Paris Green	0 18	0 22
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 20	0 21
Hellebore	0 16	0 17
Iodine	5 00	5 50
Insect Powder	0 40	0 50
Salpetre	0 08½	0 09
Soda Bicarb, per keg	2 50	2 60
Sal Soda	1 00	1 25
Madder	0 12½	....

VINEGAR.

A. HAAZ & CO

XX, W.W	0 20
XXX, W.W	0 25
Honey Dew	0 28
Pickling	0 28
Malting	0 45

THE BADGEROW FALCONER VINEGAR CO

French Bordeau per gal.	0 34
Tarragona "	0 32
Triple "	0 30
Fruit Vinegar "	0 27
Pickling "	0 28
XXX "	0 25
Extra XX "	0 22
XX "	0 20
X "	0 16
Cider Vinegar	0 16 to 0 25
Honey Vinegar	0 25
Eng. Malt Vinegar	0 50 to 0 60
Bottled Malt Vinegar, qts	2 00
Methylated Spirits	2 00 to 2 25

FISH.

Frozen Fish:		
Trout per lb		0 07
Whitefish do		0 07½
British Columbia salmon per lb		0 15
Lake herring per 100		2 50
Pickerel per lb	0 05	0 06
Pike do		0 04½
Dried Fish:		
Labrador herring, p. bbl	6 00	6 50
Shore herring "	5 00	6 00
Codfish, per quintal	5 00	5 50
" cases	5 00	5 50
Boneless fish per lb	0 04½	0 05½
Boneless cod "	0 06½	0 08
Smoked Fish:		
Finnan Haddies per lb		0 07½
Bloaters per box	1 00	1 50
Smoked herring "		0 16
Sea Fish:		
Haddock per lb		0 08
Cod "	0 09	0 10
Spring salmon "	0 20	0 30
Flounders "		0 08
Halibut "	0 15	0 20
Pickled and Salt Fish:		
Salmon trout, per ½ bbl		4 50
Whitefish "		5 25
Lake herring split "		3 00

JOS. PICKERING & SONS' SPECIALTIES

(Thos. E. Clatworthy, Ag'nt, Toronto.

Metal Polishing Pomade, according to size, per dozen	0 20	1 02
Needham's Polishing Paste according to size, per dozen	0 18	2 81
Furniture Polish, according to size, per dozen	0 20	2 85
Razor Paste, ½ doz. in box		1 02
" in single boxes		1 18
Plate Powder, per box		1 02
Knife Powder, in cannister, per dozen		1 03
Harness Blacking, in boxes, per dozen	1 27	2 20

THE PRIZE OFFERED BY THE

TORONTO GROCERS' ASSOCIATION

For the Best Grocer Waggon WAS AWARDED TO

EWART & JOHNSTON,

257 and 259 Queen St. East.

Manufacturers of Trade Waggons and Sleighs. Send for Catalogue
Grocers Delivery Waggons, etc.

THE

MANUFACTURERS' LIFE INSURANCE COMPANY

AND THE

Manufacturers' Accident Insurance Company.

HEAD OFFICE : Yonge Street, Trader's Bank Chambers, Toronto.

Authorized Capital, $2,000,000 and $1,000,000 respectively.

Most Liberal and Varied Forms of Life or Accident Policies Issued. Life Policies incontestible on any grounds whatever after three years.

PRESIDENT :---Rt. Hcn. Sir John A. Macdonald, P.C., G.C.B.

VICE-PRESIDENTS : GEO. GOODERHAM, Esq., President Bank of Toronto.
WM. BELL, Esq., Organ Manufacturer, Guelph.
S. F. MCKINNON, Wholesale Milliner.

JNO. F. ELLIS, Managing Director.

TRAVELLERS' GUIDE.

WM. PROUT. J. E. INSLEY, Manager.

LELAND HOTEL

Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.

Vancouver, B.C.

PROUT & INSLEY, Proprietors.

THE COLONIAL,

New Westminster, B.C.

Headquarters for Commercial Travellers. Fine Sample Rooms. First-class in every respect.

GEO. R. RAYMOND, Proprietor.

THE WINDSOR.

Regina, Assa.

First-class Family and Commercial Hotel.

Good sample rooms. Livery in connection.

MRS. DOIG, Proprietress.

THE SANITARIUM

BANFF, N.W.T.

Favorite Western Summer Resort. The best of accommodation for travellers.

R. G. BRETT, Medical Director. H. RANSFORD, Mgr.

Grand Pacific Hotel

KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men

CREEDEN & SMITH, Props

Queen's Hotel,

WINNIPEG, MAN.

First-class in every respect.

JAS. O'CONNOR, Prop. FRED. SPRADO, Mgr

LELAND HOUSE,

Graduated Prices. Recently furnished.

W. D. DOUGLAS & CO., Proprietors.

The finest hotel in the Northwest. Pure spring water. Corner Main and Albert Sts., City Hall Square, WINNIPEG, MAN.

The Clarendon Hotel,

Winnipeg, Man.

RUTLEY & McCAFFREY Proprietors.

The Algoma House,

PORT ARTHUR, ONTARIO.

Beautifully situated, fine sample rooms. Special attention and accommodation for travelling men.

MERRILL & HODDER, Props.

PATERSON HOUSE,

OWEN SOUND, ONT.

One of the best appointed houses in Ontario, situated in the business centre of the town. All modern improvements. Headquarters for commercial men. A DUNCAN, Prop.

DESKS

OFFICE, LIBRARY, CHURCH AND SCHOOL

FURNITURE.

JOHN M. BLACKBURN & CO.,

41 COLBORNE ST., TORONTO.

TORONTO SALT WORKS,

128 Adelaide E., Toronto,

Sole City Agents for the "Canada Salt Association"

Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.
The "Acme" Table Salt (new process) will not get damp or hard.
Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt.

BAKER'S COLLECTING AND INQUIRY AGENCY,

Room 45, Yonge St. Arcade, Toronto, Ont.

Handles all Classes of Accounts. Seventy per cent. of all Claims reported last year were paid. Write for terms.

System Copyrighted February 13th, 1889.

FAC SIMILE OF THE LABEL OF



The Best Scouring and Cleaning Soap in the World.

For cleaning woodwork, pots, kettles, pans, floors, painted ceilings, windows, and everything in the cleansing of which a Scouring Soap can be used it has no Superior. It is a larger cake, lasts longer, does its work better, and is cheaper in every way than any other Scouring Soap. Cut this out, and ask your Jobber to send you a box of *Pride of the Kitchen*. It is worth trying.

KIRK L. PERRY, Agent,
TORONTO, CANADA

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

THE "QUICK AND EASY" WASHBOARD

(Patented.) Made by the

Brandon Manufacturing Co.,

of Toronto, (Limited.)

STRACHAN AVENUE, TORONTO.



This board possesses the advantage of a double crimp, and only the best quality of wood and zinc are used in its manufacture.

All first-class grocers keep it.

E. P. Breckenridge, Toledo, Ohio, Pres
Edwin Norton, Chicago, Vice-Pres.
W. C. Breckenridge, Resident Manager

The Norton Manufacturing Co.,

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit Cans, Lard Pails, Paint Pails and Cans, Baking Powder Cans.

Capacity, fifty thousand fruit cans per day.

Sole Agents in Canada for Norton Bros., "Solder Hemmed" Caps, and Grocers' sample goods, and Haskell's sample cases.

Cor. YORK AND QUEEN Sts.,

HAMILTON, - ONT.

C. RICHARDSON & CO.

MANUFACTURERS OF

The Celebrated Bull's Head Brand Pickles,

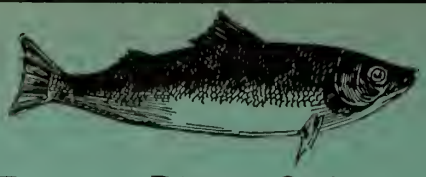
SAUCES, JAMS, JELLIES,

CANNED FRUITS AND VEGETABLES.

SPECIAL PRICES IN CANNED TOMATOES.

EVAPORATED APPLES and MAPLE SYRUP

125 River St., Toronto.



Fraser River Salmon.

"ROYAL"

- AND -

"BRITANNIA"

Brands of canned salmon are the finest packed in British Columbia. The canneries being situated at the mouth of the Fraser River are in a position to pack their fish fresh from the boats.

BELL-IRVING & PATERSON, AGENTS,

Vancouver and New Westminster, B.C.

C. G. Hobson & Co.,

COMMISSION MERCHANTS.

AGENTS FOR

Princess, Diamond and Stanley

brands of canned salmon. We pay special attention to consignments placed in our charge.

C. G. HOBSON & Co., Vancouver, B.C.

SALMON

"Drysdale"

"Lynx"

and

"Red Star."

BRANDS

— OF —

British Columbia Salmon

Carefully prepared, full weight, and of best quality, every tin guaranteed.

All we ask is a trial.

WILLIAMS, BROWN & CO., San Francisco, Cal. } Sole Agents.

W. T. TASSIE, Toronto, Agent for Ontario.

T. G. Williamson & Co.,

COMMISSION MERCHANTS.

TEAS, COFFEES, FRUITS, SUGARS, ETC.

42 Front Street East, TORONTO, ONT.

- PARISIAN - BLUE!

Is Stronger and More Economical

THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

FOREIGN FRUITS

R. S. GALLAGHER,

FRUIT AND COMMISSION MERCHANT,

TORONTO.

111 & 113 King St. E., 77 Colborne St.

Telephone 1617.

R. C. MURDOCH AND CO.,

Commission and Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

29 Church St., Toronto

TELEPHONE 806.

J. Cleghorn & Son

WHOLESALE

Fruit, Fish and Oyster Dealers,

94 Yonge Street,

TORONTO

ESTABLISHED 1856.

MARTIN BROS.,

General grain dealers and Manufacturers of all kinds of

Oatmeal, Pot Barley, Graham Flour, Rolled Oats, Split Peas, Rolled Wheat.

Elevator and Mills on C.P.R. and G.T.R.
Dressed Hogs a Specialty.

Mount Forest, Ont.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

FINE GOODS OUR SPECIALTY.

MADRE E' HIJO (7 SIZES).

THE CANADIAN GROCER
& GENERAL STOREKEEPER.
PUBLISHED WEEKLY.
$2.00 PER YEAR

VOL. IV. TORONTO AND MONTREAL, NOVEMBER 28, 1890. No. 48

ABSOLUTELY PURE
DELICIOUS FLAVOUR
GREAT STRENGTH

Are the principal Characteristics of The

British America Starch Co's
PREPARED CORN.

H. A. NELSON & SONS
MANUFACTURERS
AND
Wholesale Dealers
—IN—
BROOMS
AND
WHISKS,
Brushes, Woodenware,
Baskets, Cordage,
Grocers' Sundries.
MONTREAL, - TORONTO.

MOTT'S DIAMOND CHOCOLATE
JOHN P. MOTT & Co
HALIFAX, N.S.
ESTABLISHED 1844
IS THE BEST.
ASK FOR
MOTT'S

DUNN'S BAKING POWDER
THE COOK'S BEST FRIEND
Largest Sale in Canada.

Taylor, Scott & Co.
TORONTO.

THE BEST



IS THE CHEAPEST.

Retail Price, 25c.

For sale by all first-class grocers

MUNGO CIGARS, EXCEPTIONALLY FINE.

EL PADRE AND CABLE.

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

ALWAYS ASK FOR THE

'John Bull' BRANDS.

Manufactured by

BRYANT, GIBSON & Co.



AGENCY FOR—
Ganong's Lily Chocolates,
Terry's English Bottled Confectionery,
Negree's French Crystallized Fruits.

A. HAAZ. C. DE CARTERET.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider

VINEGARS.

74 Bagot Street, - Kingston, Ont.

CONVENTION OF
ONTARIO CREAMERIES' ASSOCIATION

Will be held at TOWN OF BERLIN on TUESDAY and WEDNESDAY 13th and 14 January, 1891.

Prominent American and Canadian dairymen will address the convention.

Country merchants cordially invited to attend and become posted on benefits of creameries.

Send $1.00 to Secretary for membership and certificate entitling you to reduced R. R. fare to Convention.

D. DERBYSHIRE, Brockville, President.

R. I. GRAHAM, Belleville, Secretary.

GRIFFITH & CO.,

(J. McARTHUR GRIFFITH)

Auditor to the Institute of Chartered Accountants of Ontario, 1886 to 1890.

ASSIGNEE FOR CREDITORS.

Auditing and Business Investigation a Specialty.

London-Canadian Chambers, Bay St,, Toronto.
Telephone 1549—Cable "Griffith, Toronto."

GOLDIE & McCULLOCH'S SAFES

Have now a world-wide reputation. Their Fire Proof Safes have resisted the hottest fire in the biggest conflagrations, and their Burglar Proof has repeatedly foiled the burglars; their security is unsurpassed on the Continent. A large stock kept at the warehouse of

GEO. T. BOSTWICK,

24 West Front St., Toronto.

A Second-hand Safe for Sale Cheap.

EMBRO OATMEAL MILLS.

D. R. ROSS, - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders.

The Canada Sugar Refining Co.

Redpath (Limited),

MONTREAL.



We are now putting up, expressly for family use, the finest quality of PURE SUGAR SYRUP, not adulterated with Corn Syrup, in **2-lb.** cans, with movable tops.

☞ FOR SALE BY ALL GROCERS. ☜

THE CANADIAN GROCER & GENERAL STOREKEEPER.

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

J. B. McLEAN & CO., (Ltd.) PUBLISHERS.

115 ST. FRANCOIS XAVIER STREET, MONTREAL.

6 WELLINGTON STREET WEST, TORONTO.

Vol. IV. TORONTO AND MONTREAL, NOVEMBER 28, 1890. No. 48

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

SUBSCRIPTION BAIT.

A trader who has been in business but a few weeks, and who is therefore unacquainted with the policy to which this paper holds for maintaining and enlarging its circulation, writes by way of preface to subscribing, to ask what premium we give with THE GROCER. Our answer is, to him and to all whom it may concern, that we give no extraneous inducement to any one to become a reader of this paper. THE GROCER embodies, in every issue, ideas that we consider essential to its usefulness, and it is on its intrinsic usefulness we have relied—so far without disappointment—for it to float. A paper which has to hitch itself to some other paper in order to get a circulation, becomes merely the tail to a kite. The buoyancy, all that makes it possible for the kite, aided by the breeze, to withstand gravitation, is in the body of the vessel, the tail being a mere rudder. So it is in the case of a paper, which for subscription purposes becomes the appendage of another paper, it merely guides the course of a buoyant body which presents a wide surface to the winds of circulation ; it presents no surface to the winds of circulation itself. When a trade paper is reduced to the necessity of so allying itself it does so. So long as it can choose, it usually keeps out of such connection. The fact of its tethering itself to another paper of assured popularity, is an admission that in itself there is not the energy necessary for an independent circulation. To suppose that subscribers take the combination because of the paper which is under the wing of the other, is to suppose that it is the tail which wags the dog.

We practise what we preach. We do not believe in Christmas presents as a trade making device. The Christmas presents must be ultimately at the expense of the recipients, and so must the premiums given along with weak papers. Further, the giving of a premium weakens the motives to good work in the paper itself. A management which pins its faith to premiums, is apt to be lacking in the provision of inducements that are inherent in the nature of the publication so lowered. It is not an artifice of any trader to blend two excellent grades of any commodity for the purpose of getting either sold. An inferior tea is mixed with a superior one, either because the price of the latter is too high or the quality of the former too low to sell it by itself. The average of prices as regulated by the proportion of each quality in the mixture is made reasonable, and thus a demand is created which takes off the stock that of itself would not move. In the case of a pooling of papers, the weak one in the lot is always that paper whose management announces the pooling. To the other paper or papers adheres the mantle to which the organizer of the combination clings.

A journal that has the constitutional tone and robustness requisite to maintain a strong independent circulation, has therein, like the physical embodiment of such valuable property, the very best testimonial to its fitness for service. Advertisers look at this, and trust the paper whose record shows it is read for its own sake. A paper which is wanting in organic vigor, and which, to make up for the lack, seeks to establish an umbilical connection that shall make it the sickly partner to a healthy fellow in Siamese twinship—such a paper by such a course only becomes further shrivelled up, and its last state is worse than its first. Its companion receives all the attention, the small partner gets none and can therefore not show cause why it should profess to be a medium of advertising.

A STERLING TRADE PAPER,

Among the numerous trade journals that reach our sanctum none is more welcome than our enterprising northern contemporary, THE CANADIAN GROCER. In the discussion of the commercial topics germane to its line of effort it reveals a strong grasp upon mercantile and monetary problems both in their domestic and international bearings, while bringing to their treatment a broad general intelligence and an exceptional literary skill. Its devotion to its immediate constituency, the great Canadian food producing and distributing interests, is sturdy and commendable, while timely advice and sound practical suggestions make it an invaluable helper toward the best results. The special Fall number, recently issued, may be said to accentuate all the good points of which we have spoken.—Grocer and Canners' Gazette.

The fall number of the CANADIAN GROCER (J. B. McLean & Co., publishers), comes to us with 52 pages inside of a pale green cover and well filled with reading matter, including a letter by W. H. Maher, whose productions always command attention. A number of colored inserts add to the interest of the advertising pages. We congratulate our friend McLean upon the handsome appearance of the issue, and the evidences it affords of prosperity and a well satisfied constituency.—American Grocer.

HAMILTON RETAIL GROCERS' ASSOCIATION.

A special meeting of the Hamilton Retail Grocers' Association was held in the Board of Trade council room Tuesday evening last.

President Peebles in the chair.

Among those present were Messrs. Balantine, Breminer, Main, Duff, Morris, Sacks, Nelles (Galt), Boyle, Boligan, King, Carpenter, Cooper, Setzkoin, Thompson, Hay, Mrs. McDonald, Mrs. Renwick, Mrs. Stewart, Mrs. Powell, Taylor, Sellar, Mitchell, Henderson, Wilson, Stevenson, Pierce, Kerr, Crowther (of Attercliffe), Vollick, Kavanagh, Volten, Whiteside, Rowe, Hall, Hardman, McLaren, and Secretary Fitzpatrick.

The President stated the objects for which the meeting was called, viz., the action of the Wholesale Grocers' Guild, abolishing of Christmas presents, preventing wholesalers selling to consumers, and the question of a deadbeat list. He also advised those present not already members of the Association to join now. Several followed his advice and subscribed their names.

Mr. Adam Balantine started the ball rolling by presenting the following resolution, which was seconded by Mr. Main:

That the retail grocers of this city are strongly opposed to the present Wholesale Grocers' Guild or Combine for the following reasons:

That were it not for this Guild or Combine the consumer would get goods at fair competitive prices, regulated by demand and supply.

That this Guild is one of the many organizations that is reducing our agricultural industry to poverty.

That this Guild should not coerce refiners and manufacturers to supply the Guild at a lower price than those not in said Guild.

That retail merchants should be allowed to purchase goods from refiners and manufacturers without any resistance.

That it is most disheartening to men of capital and long experience in the trade to do business under the present system.

That if the present state of affairs continue it will have the effect of driving many good retail merchants out of the business.

Therefore be it resolved, that the retail grocers of this city work unitedly with heart and hand until this evil is remedied.

In presenting this, the mover said that union is strength. Hence wholesale men now have strength, as compared with years ago when they used to take opposite sides of the street, for now they walk arm in arm. The resolution covered but part of the ground that they as retailers should take. He objected to the Guild coming between them and the refiners. He further stated that there was a feeling among the farmers that the retailers were in league with the Guild, and he would like to have it put on record that such was not the case.

Mr. King could not agree with the above motion, thinking it was altogether too strong, and moved in amendment, seconded by Mr. Cooper, the following:

That it be resolved that the retail grocers of Hamilton, view with disfavor the recent action of the Wholesale Grocers' Guild in shortening the terms and discounts, as being entirely too stringent considering the business outlook, and for that reason the present is an inopportune time for making such radical changes; and while we are well aware that the keen competition in the wholesale trade must materially lessen the profits, we, as retailers, have similar grievances to contend with, and find with the additional expense to which we are put in running our business to keep pace with the times, that any increase in prices coming from the combine of the Wholesale Grocers' Guild would materially lessen our profits and be unfair.

We would also protest against any further addition by the Combine to the present list.

We, as retail grocers, make this resolution in a friendly spirit, and would suggest the formation of a committee to meet the local Wholesale Grocers' Guild for the purpose of obtaining an assurance from them that no more goods will be added to the combine list, and to ask for a return to the former terms and discounts, and to report as soon as possible after meeting the representatives of the Guild.

Mr. Duff thought there were several weak points in Mr. Balantine's motion, and also that it was inconsistent. He believed in meeting the Guild mildly at first. For the life of him he couldn't just see where the shoe pinched. If the terms of credit were unfair they could be remedied. If shortening time were an evil he failed to see it.

Mr. Kavanagh was in favor of the second motion, as Mr. Balantine failed to name a scheme. If they met the Guild in a fair way something might be done.

Mr. Mitchell said Mr. Balantine was not right, as it was carrying it too far. He considered Mr. King's motion proper.

Messrs. Cooper and Stevenson spoke favorably of Mr. King's motion.

The second resolution was put to the meeting as an amendment, and carried unanimously.

The following were then appointed a committee to interview the Wholesale Grocers' Guild: Messrs. King, Carpenter, Cooper, Kavanagh, Breminer, Taylor, and Main.

It was then moved and seconded, that the special meeting adjourn and open a general meeting. Carried.

At the general meeting Mr. Cooper brought up the question of calendars, and said he was one of the unfortunates that ordered them, intending to give them to his customers at Christmas, and wanted to have the feeling of the meeting on that question. As for himself he did not consider it in the light of a present, simply as advertising.

Mr. King did not consider it the same as giving presents, it was simply advertising.

Mr. Kavanagh said the same question came up before the Toronto Association and was decided in the negative.

Mr. Mackay asked if there were any booksellers in the meeting, as they were the only ones likely to object.

Mr. Rowe spoke strongly against the giving of anything. He did not consider it an advertisement, and moved that they be done away with.

Mr. Balantine thought they might as well give a present at once.

Mr. McLaren said the proper way to advertise was in a legitimate paper.

Mr. Duff felt that the giving of these calendars appeared in the same light as a present, thereby breaking faith with others. He then offered the following resolution, which was carried:

Resolved, that it is the feeling of this meeting that the giving away of calendars, or any other similar form of so-called advertising matter, is not breaking faith with the agreement.

The meeting then adjourned.

SHORT MEASURES.

J. R. Minhinnick, of the Empire Oil Company, Toronto, was brought before the Police Magistrate, on Tuesday, on a charge of having committed a breach of the Weights and Measures Act, the charge being laid by Inspector Piper, who alleged that the defendant sold his oil by wine measure instead of imperial measure. Mr. Dixon, of Messrs. Dixon & Dixon, stated that he purchased a barrel of lard oil from the defendant and was informed that the barrel held 51½ gallons, for which he paid 50c. a gallon, whereas, upon measuring it he found that by imperial measure the barrel held but 42 gallons. The law says that the capacity of a barrel shall be decided by measuring it with rainwater, and as this method was not followed the Magistrate granted a further adjournment in order to give the complainant an opportunity to measure the barrel in accordance with the law. L. Ray, 705 Queen st. west, and Sylvester Dufrese, a pedlar, were also brought up for using illegal measures. Mr. Piper produced two articles that appeared to be peck measures. They bore the Revenue office stamp, but Mr. Piper stated that after they had been marked correct, the bottoms had been cut off and pieces had been taken out so that they were each about half a gallon short. Dufrese admitted having the false measure in his possession, but asked for an adjournment to show that he did not use it. The Empire Oil Company was fined $20 and costs. Dufrese got $10 and costs or thirty days. Inspector Piper received a letter threatening him with the writer's vengeance if he did not drop the crusade. He purposes, however, to go right ahead, and Tuesday afternoon his men were sent out on a tour of inspection which embraced business houses of all grades and classes.

Mr. T. W. Clark, commission merchant and wholesale dealer in butter, eggs, poultry, green fruits, etc., Vancouver, B. C., has sold out to Messrs. A. & J. Struthers, who will continue the business at the same warehouse, that, namely, at 27 Water St. The new firm will give the same attention to consignments that their predecessor did.

MONTREAL GROCERS' ASSOCIATION.

The monthly meeting of the Montreal Grocers' Association was held in Mechanics' Hall on Thursday, the 13th inst., Mr. Ed. Elliott, President, in the chair. The following, along with many others, were present: Messrs. S. Demers, S. D. Vallieres, B. Connaughton, J. E. Manning, A. Desjardins, John Robertson, H. Viger, J. O'Shaughnessy, A. Daoust, A. S. Daoust, A. Jolicœur, F. Bigaouette, S. L'archeqvue, P. Legault, P. Majean, S. Cardinal, A. Laporte, E. Menard, Walter Paul, A. D. Fraser, O. Ricard, P. Desormiers, M. Boudreau, J. A. Levesque, D. Ruel, Alph. Beauchamp, L. A. Houde, jr. The minutes of last meeting were read and approved.

Mr. Demers gave notice that at next meeting he would move, seconded by Mr. J. E. Manning, that Messrs. J. A. Levesque, D. Ruel, Alph. Lefaire, S. Cardinal, Alph. Beauchamp, L. A. Houde, jr., and P. E. Fontaine, be elected members of this Association.

The President then referred to the circular which had been sent to all grocers by order of this Association, with the result of gathering such a large number of grocers. He called upon the gentlemen present to give their views on the two burning topics, viz.: The proposed raising of licenses and the ever growing encroachments of the Wholesale Grocers' Guild.

Mr. S. D. Vallieres explained in French the special object of the meeting, enumerating the last steps taken against retailers by the wholesale combine, and recalling the fact that, two years ago, the Quebec Government was about, not to raise the licenses, but to take them away from the grocers, and that this was averted only through the efforts of a deputation sent to Quebec by the Association. What was needed most at present, was for the grocers to unite and stand together to fight the wholesale combine. He called upon grocers present to give their views on the subject.

Mr. John Robertson followed. He did not see why the Grocers' Guild should have all their own way. Even the British Government met with very stiff opposition at times, and why not the Grocers' Guild? Some grocers were in a better position to buy than others, and why should the man who could buy fourteen barrels of sugar be placed on the same footing as the man who only bought one? He did not blame very much wholesale grocers for taking care of their own interest so well that they could dispense with the necessity of carrying any stock, for all they had to do, when they sold fifteen barrels of sugar, was to sit down and write an order on the refining company to send the sugar to their customer, and on that order, without moving from their desk, without disbursing one cent, they made a clear profit of $12. This was really too much. But they were set a bad example by the Government which protects them from American competition The retailers did not make such a big profit. It was the last straw which broke the camel's back, and this last action might break the combine. Sugar was a staple article, and they had to get it. Some grocers in the city purchased it at less than combine prices. This, he said, was demoralizing to the trade and led men to tell lies; and what was more, the combine was broken every day, and was not carried out in its integrity. He believed in free trade for the retail dealers. They would not be doing their duty if they did not enter their protest against the combines. He moved a resolution expressing these sentiments.

Mr. S. D. Vallieres expressed in French the same views. The combine, he said, was carried to such a point that retailers could no more get a living; the wholesale grocers made large profits without taking the least trouble, while the retailer had to work hard and long to get a smaller return with much larger risks. He approved and endorsed all Mr. Robertson had said.

The Secretary then read over a letter he had received from Mr. Thackray, Secretary Toronto Retail Grocers' Association, as follows:—

"TORONTO, Oct. 15th, 1890.

"Secretary Montreal Retail Grocers' Asso-
"tion.

"DEAR SIR,—At the last regular meeting of this Association, held in Richmond hall on the evening of Oct. 13, I was instructed to forward you the enclosed copy of a resolution which was unanimously adopted, and to ask your Association to communicate with us expressing your views in the matter.

"I remain,

"Yours respectfully,

"J. F. THACKRAY,
"Sec'y."

"Whereas, owing to the excess to which the combine system is at present being carried by the Dominion Wholesale Grocers' Guild; and whereas, owing to information of further movements in that line, which are in reality an extortion felt severely by the retail trade; the result being a partial, if not total wiping out of the retailer's margin of profit and a hampering of our freedom as business men.

"We hereby pledge ourselves to substantiate, in every case possible, other goods for those at present under "combine" prices, as we feel it is in our power as caterers to the consumers to place upon the market any first-class article instead of the goods under the combine. We think combination prices are unjust to the consumer as well as the retailer; and knowing this fact, we now decide to oppose on every line possible, the action of the wholesale combine.

"It was further moved by Mr. Barron, seconded by Mr. Radcliffe, that a copy of this resolution be sent to the Secretary of the Wholesale Grocers' Guild, to each of the city papers, and to the different trade associations throughout the country.—Carried."

Mr. O. Ricard, having concurred in the views expressed by the other speakers, it was moved by Mr. S. D. Vallieres, seconded by Mr. Connaughton:

"That this Association tender their thanks to the Toronto Retail Grocers' Association for the communication received, and that they endorse fully and entirely the resolution just read.

"And that this resolution be communicated to the press."

In seconding this resolution, Mr. Connaughton said that the retailers were more to blame than the wholesalers, as, if they had shown less apathy, the wholesalers would not have dared to go to such a length. He believed, however, that the wholesalers had killed the hen that laid the golden eggs by their last exactions.

Mr. Boudreau remarked that the committee ought to have had a series of resolutions prepared for the meeting, instead of asking merely for an endorsation of the Toronto grocers' resolution. Answering to Mr Connaughton's charges of apathy, he said the Association should act with more energy and endeavor to have all grocers join them. He had been a grocer only six months, and never heard of the Association until that evening.

Mr. S. Demers took up the defence of the Association and its officers, he enumerated their labors and the results achieved; the committee, he said, would not undertake to dictate to the grocers and preferred to give them free scope to express their opinions, and it was with that object that all grocers, in and out of the Association, were asked to attend this meeting.

Mr. Vallieres' motion being put to the meeting, it was declared carried.

Mr. Demers moved, seconded by Mr. Manning:

"That a committee of members of the Association be appointed to meet the wholesale grocers and see if they could not come to an understanding."

Mr. Robertson objected to the humiliation of going to beg favors from the wholesalers, who never consult the retailers when they want to fix prices and terms.

Mr. Walter Paul and Mr. A. D. Fraser also strongly objected to any attempt at con-

To Grocers!

There are three articles which the consuming public have decided are the best of their kind in the market, and it will pay every grocer to keep them in stock. They are

The "Horseshoe" brand of canned fruits and vegetables.
Packed by Bowlby Bros. & Co., of Waterford, Ont.

"Cairns" Home-made marmalade, jams and jellies.
Packed by Alexander Cairns, Paisley, Scotland.

The "Trident" brand of canned salmon.
Packed by Ed. Wadhams, Ladner's Landing, B.C.

Every package of the above brands guaranteed as to quality and weight.

BLAIKLOCK BROS, Agents,
17 Common St., MONTREAL.

ciliation, and finally Mr. Demers withdrew his motion, with the consent of the meeting.

It was then moved by Mr. O'Shaughnessy, seconded by Mr. Demers, "That the Secretary be instructed, with the assistance of the committee, to prepare a list of all articles under combined prices, so that every grocer may have that list under his eyes, and when asked for one of those articles, be able to substitute another instead."

While this motion was being discussed, Mr. Desormiers, taking up Mr. Demers' proposition, moved that the committee of the Association be instructed to meet the wholesalers and try to negotiate with them; but this proposition being again strongly opposed, Mr. Desormiers agreed that his motion lie on the table.

Mr. Paul wished the public to know that there were several articles in large consumption which they as retailers intended to boycott.

Mr. Fraser denounced those who only attended meetings when anything pinched them. He did not consider it fair to those who wrought hard for their interests all the year round. If they stood united the wholesalers would not be in a position to snap their fingers at the retailers. If they boycotted them the Grocers' Guild would soon be broken. He moved, seconded by Mr. Paul:—

"That this meeting and discussion be adjourned for a fortnight, and that in the meantime the Secretary be instructed to write to the secretaries of other kindred associations throughout Canada, as well as to the leading retailers in the different towns where no such associations exist, and procure their views as to the feasibility and advisability of selecting certain leading staple articles, the product of certain manufactories, and handling them to the complete exclusion of the same class of goods produced by other factories, though both may or may not be in the present combine with the Wholesale Guild."

This was carried unanimously, and the meeting adjourned.

A GROCER'S PRACTICAL THANKSGIVING REFLECTION.

Everybody gave thanks last Thursday, at least it is to be hoped they did. Even the hard worked grocer shut up his shop (of course after filling just a few pressing orders) and in company with his wife and family sought the house of the Lord, and with a full and thankful heart and lusty lung joined in the grand, old soul, stirring, rock-moving hymn,

"Praise God from whom all blessings flow,
Praise Him all creatures here below."

He left the church a better man, and the poor old organ—grinder at the corner of his street pricked up her ears at the jingle of the quarter that dropt into her battered tin cup, and her eyes glistened with a tear of thankfulness, and her lips spoke the words of her heart with a feeling that made the grocer's lips tremble in an unaccountable and to him very embarrassing way, while a lump formed in his throat that threatened to impede his breathing. Yes, he felt a better man, and if ever a quarter was given that carried with it the blessing of Him that said "It is more blessed to give than to receive," it was that quarter of the grocer's.

And when he arrived at home, and the family had all gathered around his groaning dinner table, and he saw that all the olive branches were clustered around the parental trunks, his heart was full, and the grace dropped from his trembling lips in a manner to endanger the stability of the napkin tucked under his chin. Even the delivery boy, whose home is up in the "North Countrie" was not forgotten, and never "eat such a dinner in his life," as he told the butcher's boy on Friday morning, when comparing notes as to how much more they individually could have taken without "bustin." Yes, it was a dinner. Would there were more like them, more Thanksgivings in the year.

And as he sat nibbling at his cheese and celery and sipping his own extra blend of old Government and Mocha, and his youngest branch, ætat three fifty, beg pardon, three and a half years, was taking up an entrenched position on his left knee, much to the dissatisfaction of Towser the terrier, a practical side of his Thanksgiving dinner seemed to suggest itself to him, and smiling somewhat at the oddity of the thought, he drew the attention of his circle to him by remarking:

"Say, mother, have you ever thought when eating your dinner on this day of all grateful days, of the practical side of the meal, that is, where all the good things come from, how they're grown, prepared and marketed? No? Well if you will not mind, and can exercise a reasonable restraint over Miss Restless here, I will take the articles by courses, and hope to show you all how true the saying is, that the world is but a very small body after all, and that steam and electricity have practically abolished distance, and how, like Monte Cristo, we can say, "The world is ours.'"

The Soup—Ah! the succulent bivalve, dug out of his "cosy bed in the Chesapeake or the isle-bound waters of Long Island Sound—his dark and rugged shells the caskets where Neptune and the water sprites drop their precious pearls, what would we do without him now at feast or festival? And with the soup let us not forget the celery, that Uncle Eb sent down from his farm in Bruce, the long white stems, with their feathery tufts of green, are pleasant sentinels on the outposts of a well—planned dinner."

Then the fish. Here we're quite at home, and the waters of "this great land of ours are shining with silver sprays of such beauty and variety as would throw the most polished epicure of 'La Belle Paris' into ecstacies of delight. Our Niagara white fish to-day has heard the roar of the mighty cataract and trembled with awe at the majesty of the great leviathan, whose roar has sounded through untold ages and proclaimed itself the great work of an immortal Creator. You know that if among other natural products of our land and waters we are proud of one thing more than another, it is our fish, and even our Southern friends want them, and want them badly too. Our salmon, rich and pink, inimitable by artist's brush, from the land of the crafty Chinook, stands foremost on the bills of fare of all civilized peoples. Our mackerel and our cod hug our easterns hores with a patriotism worthy of imitation by the pitiable disciples of blue ruinism."

"Yes, I know, you want to hear about the turkey. There's nothing much to say about this red-nosed king of the barnyard. His gobble-gobble is heard throughout the length and breadth of this peaceful, blessed land of ours. Still, in my mind, I think he improves with dressing, and looks more interesting on a dinner table with his drumsticks pointing heavenward at an angle of 65 degrees, and the deep red berry from the bogs of Cape Cod in tempting dishes by his side. Ah! yes, we're all agreed that the dinner would be incomplete without his presence, and though the poet sings,

"Of all the birds what flies
There's none that's half so nice
As goose, stuffed with sage and inyuns,"

we'll adhere to our own banner and fight the battle of our king.

"Let us not forget our vegetables. The mashed potatoes need no further mention, and the sweet wrinkled peas and cauliflower are both indigenous to our climate, and as familiar as a commercial traveller on his maiden trip.

"But I am spinning out much longer than I thought to when starting out to tell you of my practical reflections, and as I see Miss Restless here is casting longing glances at her carriage and doll, I'll briefly refer to the rest of our pleasant meal, but I warn you to fasten on the wings of fancy very securely, as I intend to annihilate space and time in taking you to scenes and lands where what we eat and drink is at home.

"Come, then, briefly. Our apple pie, with its brown overcoat and sugar-sprinkled top, first calls our attention, and as a home-bird needs no further comment. Off then to France and to the peasant homes of Rocquefort, and a nibble at the blue dotted cheese so creamy. Away again to the olive groves of sunny Italy and the vegas and dehesas of Malaga, with the sound of mandolina and castanet ringing in our ears, and visions of gauzy mantillas and blackeyed senoritas floating before our eyes, and let us pluck a few olives and bear off the long oval green grape. Once more we spread our wings and stop not till our feet touch upon the Holy Land, and we rest ourselves beneath the fig trees of Palestine and wonder how such rich and luscious fruit could grow in soil so rocky and so barren. A few figs, and then away to sandy Arabia, and grasping a handful of the golden berry of the East, we float south and eastward with the sound of the Moslem's

"Allah-il-Allah" following in our wake like the echo of a fatal nightmare; away across the Indian Ocean on the wings of a helping trade wind to seagirt Java, and here on the coffee hills of Mynheer Van Stane beneath the shadows of Mount Salak we'll rest a moment.

"Yes, mother, half way round the globe and still we have not visited all the homes of what we have been privileged to set before us. Rested? Yes! well. Let us change our course a bit and strike north and east towards the celestial kingdom, and wander through the well kept tea gardens of Tseng-Tsing, and picking a bud or two here and a leaf or two there, we'll take our aromatic blend and passing over the pagodas of the Mikado, we're off across the peaceful main to our own Vancouver, and then, crossing the Rocky spine of our Northern sphere, we'll pick up

The golden grain from out whose shell is press't
The manna that to men has aye been blest."

"And now home again, and here we are cosily sitting around our cheerful board, no one the worse for the long and rapid journey, and everybody, I hope, with a better knowledge of what seems to us, without reflection, a matter of course, and all, I hope, truly thankful on this day of grateful remembrances for past favors. Before we leave the table I might add, with the poet, that

"Serenely full, the epicure would say,
Fate cannot harm us, we have dined to-day."

WM. H. SEYLER.

Toronto, Nov 8, 1890.

The Badgerow-Falconer
Bonded Vinegar Manufacturing Company

Highest Medal Award Toronto Exhibition.

Telephone 1261 69 & 81 Jarvis St., Toronto.

N. WENGER & BROS.,
AYTON, ONT.

Manufacturers of

Winter Wheat Flour

KLEBER and EDELIVEIS } Patents.
MAY BLOSSOM—(straight roller).
MINERVA—(extra).

Write for Samples and Prices,

N. Wenger & Bros.,
AYTON, ONT.

ROSS'S ROYAL BELFAST GINGER ALE IS THE BEST IMPORTED

Ross's Royal Soda Water.
" " Seltzer Water.
FOR SALE BY
ALL FIRST-CLASS GROCERS.

COUGH DROPS.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." Stamped on each drop. Write
R. & T. WATSON, TORONTO,
for Prices, etc.
Mention THE GROCER.

ORDER A CASE OF
OCEAN WAVE BAKING POWDER
From your Wholesale Grocer.
Sells itself after one Trial. Prices Current.

THE THRIFTY HOUSEWIFE

Is always on the LOOKOUT for LABOR-SAVING DEVISES, whereby the HOUSEWORK can be LESSENED. An article that saves LABOR TIME and DIRT must be INVALUABLE in every HOUSE. Such an article is the NEW IMPROVED SILVER STAR STOVE POLISH. This Polish entirely SUPERCEDES all the OLD-FASHIONED DOME and OTHER leads just as the ELECTRIC LIGHT SUPERCEDES THE CANDLE & LAMP. By the use of the SILVER STAR STOVE POLISH more than HALF the TIME and LABOR is SAVED as it is all ready for use. Being a PASTE it does not SLOP or SPILL nor does it STAIN the HANDS. It can be USED on a HOT or COLD STOVE, and is altogether the MOST PERFECT STOVE POLISH of the Day. Be sure you get the SILVER STAR put up HANDSOMELY in 3 doz. hinged cases, each case containing show cards and advertising matter. This Polish will not dry up or eat the tins. For sale by all wholesale dealers and by

F. F. DALLEY & CO., Hamilton, Canada, Proprietors.

Condensed Mince Meat.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Will not ferment in warm weather.

Sells at all seasons by all wholesale grocers.



Although fruits are scarce and high, price same as last season, $13.50 per gross net.

Packed in ¼ and ½ gross cases.

Sole manufacturer for Canada.

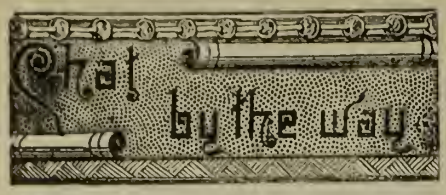
Ask your wholesale grocer for it.

J. H. WETHEY, St. Catharines, Ont.

Mediterranean Fruits.

Blue Fruit, all varieties, Casadas packing.
Valencias, finest brands of off stalk.
Valencias, choicest 3-Crown layers.
Atlas Prunes, 90's.
Atlas Prunes, very large, 60's.
Sphinx Prunes, 90's.
Provincial Currants,
Patras Currants,
Vostizza Currants "Perfecto."
Choicest Grenobles to arrive in fortnight.
All at low prices to the Trade.

JAMES TURNER & CO.,
HAMILTON.



Mr. W. Watson, merchant, of Cadmus, is on the sick list. We wish him a speedy recovery.

Lowells's fruit evaporating establishment, at Brockville, has handled 20,000 bushels of apples this season so far.

In the town of Woodstock, N. B., on the 18th, Gordon Bros'. store and McLean's grocery were gutted by fire.

The insurance adjusters have fixed the loss by the recent fire at Thomas Lawry's packing warehouse, Hamilton, at 7,150.

The proprietors of the Elarton Salt Works have made arrangements with the Patrons of Industry to supply them with salt at reduced rates.

The dry goods merchants of Guelph have agreed to close their stores on Saturdays at 9 p. m. from the beginning of the winter up to the month of April.

John Leslie, Blake, Ont., dry goods, groceries, etc., encloses $2 for his paper and says, "I would not like to miss any of the numbers as long as I am in business."

The officers of the new Brantford association of retail grocers are Mr. Jackson Forde, president, Mr. W. F. Cockshut vice-president, and Mr. G. Elliott secretary-treasurer.

Mr. Cook, for some years accountant of the Standard Bank of Brantford, has been appointed manager in succession to Mr. Wickham, who will embark in business as a wholesale grocer.

Eby Blain & Co., Toronto, have purchased a large lot of old London layer raisins at auction in New York, and at low prices. They expect to be able to fill customers orders at 80c. per box.

Mr. John Beattie, of Pond Mills, has returned home from British Columbia. Mr. Beattie intends entering into partnership with his brother Robert, in a general dry goods and grocery business in Seaforth.

Messrs. T. and J. W. Andrews, Thornbury, have shut down on credit for sixty days as an experiment. They compel every purchaser to pay for his goods in cash or trade. If the scheme is a success they will continue it permanently.

Mr. Brewster's store at Clandeboye, lately occupied by John Flanaghan, was broken into by burglars some time on the night of the 18th inst., and a considerable quantity of goods stolen therefrom. There is no clue to the perpetrators.

Mr. S. F. Weaver, Elorado, has entered into partnership with Mr. Chas. H. Caverley, Ormsby, and they have begun business in a new building erected by them at Ormsby. It is the finest store there. They will handle all kinds of merchandise.

Mr. W. H. Morgan, Smithville, who has been doing a good retail hardware business for the past ten years, has now put in a stock of fine groceries. He is an energetic business man, and with his long and successful experience as a retailer he expects to work up a prosperous trade.

Prominent residents of Strathroy are endeavoring to form a canning company for that town. Messrs. Noble, Grist, Cameron, Leitch and Barry have been appointed a committee to make all necessary preliminary arrangements, prepare stock books and report to a general meeting.

At Keswick, Ont., on the 12th inst., by Elder D. Prosser, Oshawa, Miss Jennie, eldest daughter of Elijah Prosser, J.P., treasurer for the township of North Gwillimbury, was married to T. H. Morton, postmaster and general merchant at Little Britain. Many relatives and friends gathered on the occasion. The presents were many and costly.

John Jones and Alex. Ross were arrested at Fort Gratiot on suspecion of having buglarized W. B. Collins & Co.'s store at Wyoming on Sunday morning last. When arrested they had about $100 worth of goods and had been selling the same at the Fort. They refused to return to Canada and will therefore be tried at Port Huron for bringing stolen property into the United States. There was a third party but he made good his escape.

At a meeting of the Liverpool chamber of commerce on Thursday, Sir George Baden Powell, M.P., said that the United States tariff law had given a great impetus to Canadian industries. He thought Canada wise in developiug her over-sea trade. In speaking of her valuable natural resources he said that Canada offered many opportunities for the investment of British capital, because he believed there would not be the same financial vagaries there that had characterized the American government and legislation.

The New England Grocer says: A Bay City groceryman tested the youthfulness of eggs about to be bought by shaking them. A wise old farmer stood the rule for one box, smiled benignly and carried about half of them home. The next day the same farmer appeared with another box and the shaking test failed to rattle a single egg. But the groceryman was rattled later in the day when a lady sent back, saying she wanted raw eggs and not boiled ones. The honest farmer is still at large.

The general stores of Brussels, Ont., had a bad day of it on Saturday. Three of them were destroyed by a fire which started in the American hotel in that village. A. R. Smith's store and stock were both burned. The loss on the building was $2,000 and on the stock $12,000, against which was an insurance of $4,000. A Strachan's store worth $3,500 was burned, but his stock was partially saved. The latter was insured for $5,900 of its value. J. G. Keene's store, worth $1,500, was completely consumed, but his stock was partially saved.

A smart piece of thieving occurred in Kingston, the other evening About 6 o'clock a young man named Riley entered Cook & Loyne's grocery, on Montreal street, and ordered a quart of coal oil. The clerk, who was alone, took the can into the cellar to fill the order, and while he was out another man went into the store, reached over the counter and stole the money drawer containing the day's receipts—about $75—and other papers. The thief bolted with the drawer and contents and made good his escape. He is unknown. Riley has been arrested as an accomplice.

Mr. E. M. Walker, one of the oldest grocerymen of Dartmouth, N. S., has just made a trip through the provinces of Quebec and Ontario. Returning by New York and Boston, he says he saw no place that suited him better or that promised better prospects for business men than Nova Scotia, and particularly Dartmouth. Dartmouth has many live business men in the grocery trade, and any person having anything to sell there is pretty sure to have to name a cash figure. Among those doing a good business, besides Mr. Walker, are T. Gentles, a cash purchaser, J. Lawler & Son, Colin McNab, G. A. Ormon, John Forsyth, and John Wisdom & Son.

The B. Greening Wire Co., of Hamilton, are now manufacturing cow ties. They are made of all steel, and are equal to those imported. This firm are also making a line of halter, trace, dog, post and tie out chains, and have introduced a new feature in the boxing of their coil chains which they also add to their list of goods. These are put up in wooden cases, with a sliding cover, which will make the handling of such chain very convenient. We append the price of cow ties, open and closed ring :—

o	oo	ooo	oooo
$3 90	$3 50	$4 00	$4 75

Three chain ties, 25c. doz. less.

THE PRESIDENT ELECT.

It is officially announced that the new President of the Toronto Retail Grocers' Association, Mr. Robert Barron, will give the members an oyster supper at Harry Webb's on the night of the next monthly meeting.

GOOD ADVICE.

S. A. Brubacher, Baden, in renewing his subscription writes: "I have found your GROCER a very valuable paper during the time I have been getting it. I believe if merchants would get in the way of taking points which are weekly published therein and run their business accordingly, there would be more successful business men throughout the country."

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO, ONT.

IN STOCK

Full assortment of canned goods, including the following choice brands:—

"Canada First," "Lion," "Little Chief" and "Lynn Valley" Corn. Peas—Simcoe "English Garden," Delhi Sweet Wrinkled, Marrowfats and "Little Chief." Tomatoes—"Little Chief" "Ontario" and Windsor; also Peaches, Pears, Raspberries, Strawberries, Pumpkins, Plums, Pine Apple, &c., &c

Sloan & Crowther

WHOLESALE GROCERS,

TORONTO.

SALT.

We are selling agents in Toronto for the Celebrated Diamond Crystal Salt. The best salt manufactured. Packed in

Barrels	100 x 3s.
"	60 x 5s.
"	35 x 8s.
"	28 x 10s.
"	20 x 14s.

28 and 56 lb bags.

H. P. ECKARDT AND CO

Wholesale Grocers,

3 FRONT ST. EAST, TORONTO.

JAS. WATSON & Co.,

Coffee and Spice

Dealers.

Toronto, Ont.

J. F. EBY. HUGH BLAIN.

Fine New Sphinx

— AND —

ATLAS PRUNES IN CASES.

EBY, BLAIN & Co.,

Wholesale Grocers,

FRONT AND SCOTT STS. TORONTO.

EDWARD ADAMS & CO.

ESTABLISHED 1846.

Wholesale Grocers and Importers of

TEAS,

SUGARS,

COFFEES,

Tobaccos, Wines and Spirits

95 & 97 Dundas St., London, Ont.

BALFOUR & CO.,

IMPORTERS OF TEAS

AND

Wholesale Grocers

HAMILTON.

SMITH & KEIGHLEY

WHOLESALE GROCERS.

The following new fruits in stock:

MALAGA RAISINS.

PRUNES IN CASES.

FIGS ALL SIZE BOXES.

CURRANTS BRLS., HFS. and CASES.

SMITH & KEIGHLEY,

9 Front St. E., Toronto

STEEL, HAYTER & CO

IMPORTERS OF

INDIAN TEAS

Direct from their estates in Assam.

Assams, Kangras, Darjeelings and Indian Oolongs in stock.

PROPRIETORS OF THE WELL-KNOWN

"MONSOON" BRAND.

SAMPLES AND QUOTATIONS ON APPLICATION

11 & 13 Front St. E. Toronto.

Calcutta and London Firm: Octavius Steel & Co.

Telephone 2354.

J. W. Lang & Co.

Vostizza Currants in Cases.

Figs in Bags and Boxes.

Case Prunes.

Malaga Raisins in Bozes and 1-4s.

33 Front St. East,

TORONTO.

NEW BLACK BASKETS.

We have just received the first shipment of

"Crescent" Brand

EXTRA CHOICE PATRAS CURRANTS.

Specially packed for us.

Ask our Travellers or send for Samples and Prices.

PERKINS, INCE & Co.,

TORONTO

WARREN BROS. & BOOMER,

IMPORTERS

AND

WHOLESALE GROCERS,

35 and 37 Front St. East,

TORONTO, ONT.

SUGARS, COFFEES AND TEAS SPECIALTIES.

THE

ST. LAWRENCE SUGAR REFINING CO'S

Granulated and Yellows

ARE PURE.

NO BLUEING

Material whatsoever is used in the manufacture of

OUR GRANULATED.

TUTTI-FRUTTI

Chewing Gum,

AND OTHER STAPLE BRANDS.

ADAMS & SONS,

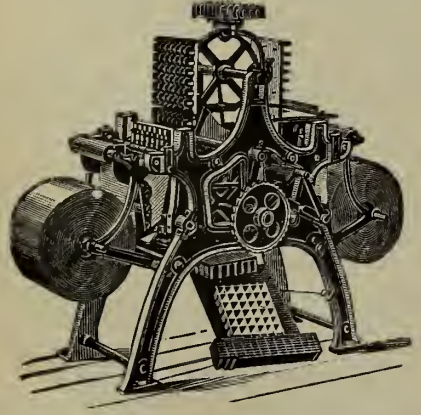
23 CHURCH ST., TORONTO, ONT.

Tutti-Frutti, Tampico, Black Jack, Sappota, Red Rose, Magic Trick, Taffy, Licorice, Caramel, Tulu, N. Y. Gum—100 and 200 pieces.

Send for descriptive circular containing description of goods, with elegant Lithographs, free. See our Price List, page 17.

Northumberland Paper and Egg Case Co

Sole Manufacturers of Machine Made Egg Case Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD, ONT.

MATCHES

MATCHES

1845 THE 1890

E. B. EDDY

MANUFACTURING COY'S

ARE THE BEST.

Long Established.

Unsurpassed.

FULL COUNT

Made well on Honor. Sell well on Merit.

FACTORIES AT HULL, CANADA

If your neighbour keeps

"SURPRISE"

Soap for sale, can you afford to be without it?

The St. Croix Soap Mf'g. Co.,

ST. STEPHEN, N.B.



TORONTO, Nov. 27, 1890.

GROCERIES.

The monotony of dulness has been extended one week farther. Although there was more trading done the last few days, than in the corresponding part of the week before, yet the average of a good fall week's trade was not reached. The policy of holding off to buy on the verge of the holiday season is one that is very commonly followed. The scarcity of money is one cause of the present persistent tranquility. Fall ploughing has to be done, and the importance of it is now so generally recognized by farmers, that they will do it often before they will market their wheat, even while the best days of the wheat market are passing away. The grain that is brought to the local market is impeded in its movement into commerce by the lack of car service, so that the main conditions requisite to the free circulation are wanting. Dried fruits continue to be the line receiving the most attention. Canned goods are quiet, sugar is also quiet.

CANNED GOODS.

This time of year is usually one of more or less repose in the canned goods trade. The present week's trade illustrates that fact. There has been very little done in any line. Fruits have had perhaps the best call from consumers. Gallon apples have advanced 10c. and are quoted in our Prices Current at $2.90 to $3, at which prices they are very firm. In fact all kinds of canned goods are firm, and setling in some cases into harder prices. A number of inquiries continue to be made for round lots of vegetables, but the patience of those looking out for concessions fails to weaken the market. In peas and corn the same stability in prices is manifested. Salmon is as stiff as ever. There is a good inquiry for round lots, and a brand was sold last week at $1.30 to a jobber. Last week's prices to retailers are yet quotable, but are very firm, $1.40 being the lowest price open.

A San Francisco letter to the N. Y. Bulletin states that considerable standard red Alaska salmon has recently been purchased for the English and Australian markets at $1 f.o.b., less drawback Sales were also noted at $1 f.o.b. for the Boston market. Off color goods can be obtained at 90c. there.

COFFEES.

Local trade is light, but prices are steady. In New York the market has also been quieter than usual owing to financial disturbance. The visible supply on the first of this month was said to be 650,000 bags less than at the same date a year ago. The result of the Dutch sale of government Java is reported to have gone off at valuations for good ordinary, but pale and yellowish 1¾ florins below. At the Batavia sale of 25,000 peculs the results were 66½ florins on Preanger, 64.69 do. on Probolingo and 64.36 do. on Passorean.

DRIED FRUIT.

This line of goods continues to attract to itself the bulk of the buying that is done in groceries. The firmness of Valencias is unabated, and the local demand quite active. Advices from Liverpool show that the price of good off stalk Valencias now bought on that market is equivalent to 7½c. laid down here. There is some stock yet to be had on this market at 6¼c., but there is very little under 6⅜c. The demand for Malaga is also good, the stock of London layers and black baskets being completely sold out, in some warehouses the lowest Sultanas are now 15c. From that the range is up to 18c. The trade in Sultanas is good. New Bosnia prunes in cases are 8½c. to 11½c. per lb., according to size and quality. This market is not yet fully stocked. Figs are selling freely. Currants are very firm and in strong demand. A round lot of Filiatra sold a few days ago at 5⅞c. f.o.b. for shipment west.

Barff's Patras circular of November 3, says that no stocks of Gulf, Vostizzas and Patras remain. Shipments to date are 83,000 tons or several thousand tons more than they ever have been at this season of the year. He writes: "Encouraged by a steady demand from all consuming markets, French excepted, dealers on this side have all along been operating freely in all descriptions of currants, and this has had a stiffening effect upon prices, which have been gradually creeping up without in any way interfering with business."

Natural figs in bags this season are not equal to last year's product. Buyers must therefore be prepared for a poorer article when they send an order forward. On the other hand most of the samples of Elemes we have seen are fully equal to those of a year ago.

NUTS AND PEELS.

Advices from Marseilles report an advance of about 20 per cent. in Tarragona almonds within the present month. On this market there are no Ivica almonds nor any Formigettas. New Tarragonas are in, and will be higher than they were a year ago. There are very few cocoanuts in stock.

There is an active demand for peels, which are jobbing at 13 to 17c. for lemon, 15 to 18c for orange and 22 to 23c. and up for citron, inside prices being for last season's stock.

New Chili walnuts are offering here at 11c.

There are few or no filberts on spot worth shipping.

RICE AND SPICES.

A round lot of Japan was sold a few days ago at 4⅜c. Small lots go at 4¾c., which shows a weakening of ¼c. in the price of this variety. There is a very quiet demand. In spices there is to be noted a weakness in pepper and cloves. The lower prices now ruling had the effect of inducing local houses to place large import orders, in the belief that by so doing they will anticipate higher figures in the near future.

Pot barley is firmer at $4 25 to $4.50.

SUGAR.

Since the decline in prices of granulated there has been but little activity in the sugar trade between wholesalers and retailers. Refiners, however, have made more sales this week and there is a better feeling. This market has also put off more stock than it did a week ago. The demand, nevertheless, is very quiet. Yellows are offering at 5¼ to 6¼c. Granulated is 6⅞c. in quantities not less than 15 barrels, and 7c. in lower quantities. Raw is 5⅛ to 5¼c. Demerera is 7c.

The Canada Sugar Refining Company. Montreal, are putting Paris lumps on the market in five pound boxes to retail at 50c. These boxes are packed in cases of 20 boxes each. Wholesale prices are 43½c. for single cases and 43 in ten case lots.

SYRUPS AND MOLASSES.

The demand for syrups has lapsed somewhat from the degree of activity that was

WE ARE BUYING
Dried Apples.
SEND SAMPLES AND QUOTATIONS.

ESTABLISHED 1869.
STANWAY & BAYLEY.
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST. TORONTO.

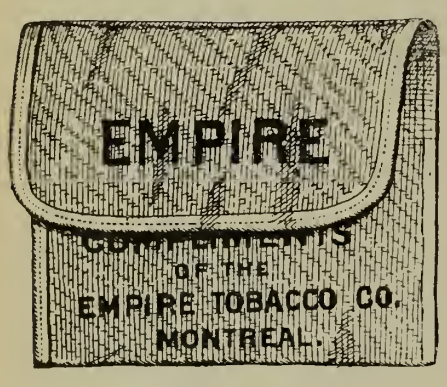
WE ARE BUYING
Evaporated Apples
SEND SAMPLES AND QUOTATIONS.



OUR LEADING BRANDS

SMOKING.

Golden Plug, in 3 sizes.
St. Lawrence, 7 to lb.
Sterling, 7 to lb.
Louise, 12 to lb.
Hawthorne, 8 to lb.



FANCY CHEWING.

EMPIRE.
JOY.
JUDGE.
CURRENCY.

BLACK CHEWING.

STAR, in all sizes.

Retailers—Send for Price List,

Empire Tobacco Co.,

758 to 788 Notre Dame St.,

Montreal.

Please name this paper.

MARKETS—Continued.

chronicled a few weeks ago, and is even less than it was last week. Dark and medium grades are scarce, and are the leading kinds in request. The business in molasses s steady, but far from brisk. There is no change in prices.

TEAS.

Current wants in the tea trade are about all that receive attention from retailers just now. The season is not one favored by circumctances that are on the buyer's side, or that are urgent upon him to load up. There is a fair stock of young Hyson tea now to be had at 18c., and there is a reasonably active business in it. Japans from 16c. up are also receiving fair attention, as are some low grade Congous. Though there is but little change in the volume of the trade that was done a week ago, what change has been is in the way of improvement. Indian teas show no special features worth recording, the demand is steady but not of great volume yet. From London we learn that there is no diminution in the demand and prices are well sustained. Assams have rather fallen off in quality as compared with previous invoices, but Cachais and Sylhets have in many instances shown a desirable cup and met with keen competition. Ceylons are quiet and prices slightly easier.

PETROLEUM.

Refiners are now doing a good business. There has been no change in crude, but the demand for refined is increased, so that prices are firm. The movement of stock off this market on local retail account has been very large since a week ago.

DRUGS AND CHEMICALS.

A satisfactory business continues to be done, and the approach of Christmas is felt improvingly, as that season rouses a demand for fancy lines as perfumes, cases, etc., which brings dealers on the market, and while there they replenish their drug and chemical stocks. There is no change in prices.

BUTTER AND CHEESE.

Commission merchants and buyers still criticise the supply, in terms derogatory to its quality. This market has a growing capacity for good butter, and it is never filled. The amount of under grade stock is accumulating and depreciating in quality and value, while the amount of prime stock, since the removal of so much creamery butter, has declined and has sharpened the demand for more. The prices for really fine dairy tub are very reluctantly quoted and almost suppressed by large dealers, on account of the rarity of the grade of butter corresponding to them, and on account of the misleading effect of such quotations upon the holders of first-class butter. Choice dairy tub easily brings 17c. Good dairy, under the grade of finest, is 15 to 16c. Large rolls, crocks and pails, whose contents are of the same class as the last quoted bring the same price. Medium dairy tub is 10 to 13c. and for store packed that is off flavor the price dips as low as 8c Pound rolls are 18 to 19c and are scarce. Creamery tub, the greater part of which has gone out of the city now, brings 21 to 22c. Creamery rolls are as good as done, but are quoted yet at 25.

Cheese is unchanged but firm. Half-skims are 7½c. summer make is 9 to 9½c. and September cheese is 10½c.

COUNTRY PRODUCE.

APPLES—There is a decline in the supply of soft stock, prices having eased down to $2.50 and $3 in face of a freer supply of hard fruit. The latter is firm at $3.50 to $4.25.

BEANS—Are unchanged and firm at $1.65 to $1.80. The call for supplies in the north and north-west has fallen since, the close of navigation, but the smallness of the stock left leaves prices in a good position.

DRIED APPLES—The present position of holders would keep the market in an undetermined state, were it not that the North-West demand has made its great draft for the winter consumption of that region, and by that withdrawal has slackened the tension that was supposed to be exerted from the consumers' end of the market. Prices are therefore easing. What tends to accelerate a downward movement in them, is the result that the collecting of stock from different parts of the country is improving. That appears to open the eyes of buyers to the fact that stock is not by any means so scarce as it was supposed to be. There were fewer and poorer apples grown this year than formerly, but the consequence of that was not shown so much in a greatly smaller stock of dried as in a greater amount of low-grade stock. Dealers pay 7½c. laid down here. Small lots are jobbing at 7¾ to 8c.

EVAPORATED APPLES—Are also coming forward more freely than they were expected. They are firm at 13 to 13½c.

EGGS—There is a considerable amount of stock now being taken up by buyers for the English market, so that stock is scarce and dear here. Candled are 23c., and limed 19 to 20c.

GAME—Partridges are in low supply, and are firm at 50 to 60c. per brace. Ducks run from 30 to 60c., and are wanted. Rabbits will be scarce until the snow falls, and are therefore firm at 25c. Venison is in very free supply, while that fact and the soft weather work together to depress prices. Carcases are 4 to 6c. for bucks, and 3 to 4c. for does; haunches are 7 to 9c., and saddles are 9 to 12c.

HAY—There is no change. The market is liberally supplied at $9 to $9.50 on the track.

HIDES—Another decline has brought No. 1 green cows' down to 4¾c. The other two grades vary a cent for each below this.

HONEY—The demand is listless. Clear is 12½c. for good, 11c. for medium, and 7 to 8c. for low-grade. Combs are 14 to 20c.

HOPS—Are yet firm at 30 to 40c. for new, and 20 to 25c. for yearlings.

OATS—Are unchanged at 42 to 43c.

ONIONS—Are firm at $2.25, and are moved by a very good demand.

POTATOES—Continue to improve, arrivals are becoming fewer, quality is uniformly better, and the demand is getting more earnest. On the track, good potatoes are firm at 60c., but there are grades received at 52c. Out of store lots are 65 to 70c.

POULTRY—The market is mending in correspondence with a decline in the supply. Geese are scarce and firm at 6 to 6½c. Turkeys are firm at 10c. Chickens are not in so free receipt and therefore bring 35 to 40c, easily. Ducks are 50 to 65c, according to condition.

SKINS—Are unchanged at 95c.

STRAW—Is dull at $6 or $6.50 for oat.

TALLOW—5½c. for refined, 2c. for rough.

WOOL—Is almost at a stand-still at 20c.

FISH.

The same demand for fish will continue until Lent, when the demand will be much greater, as is always the case. The only change in the prices, this week, is cod fish in quintals, which, owing to scarcity, has advanced 25c. per quintel. As the close

MARKETS—Continued.

season will be soon over, by the end of this week, the local dealers expect some fresh fish to reach them about Dec. 1st. Frozen fish, trout 6½ to 7c., white fish 7 1-2c., British Columbia salmon 15c., lake herring $3.00, pickrel 5 to 6c., pike 4 1-2c. Dried fish—Labrador herring $6 to $6.50, shore herring $5 to $6. cod per quintal $525 to $2.75. cod, cases, $5 to $5.50, boneless fish 4 1-2 to 5 1-2c, boneless cod 6 1-2 to 8c. Smoked fish: Finnan-haddie 7 1-2c., bloaters $1 to $1.50 per box, smoked herring 16c. Sea fish : Haddock 8c, cod 9c, spring salmon 20 to 30c, flounders 8c, halibut 15 to 20c. Pickled and salt fish : salmon trout per half-bbls. $4.50, white fish $3.25, lake herring split $3.

GREEN FRUIT.

Stocks continue to be light in oranges. The demand, however, is more encouraging to dealers to lay in large supplies, as a trade is creeping up that can be provided only by a fuller market. Jamaica oranges are $8 to $10 per barrel. At the lower price the market is nearly bare of stocks, but the finest lines are, for the moment, in fairly liberal supply. Floridas are coming forward but slowly, though an increased activity in the supply may be expected from the stage which the crop has been brought to in commerce. Prices are $5. One hundred boxes arrived on Tuesday, and a big arrival is looked for on Saturday. Valencias will soon be on hand for the Christmas trade. There are some Malagas at present in stock, but they are not choice fruit. They quote at $5 to $6 per csse. Malaga lemons are $4.50 to $5, Messinas are $5 to $6.50, and Palermos are $5.50 to $6. The lemon trade is very slow. Malaga grapes are $6.50 to $7, and light weights run down to $5.50. Sweet potatoes are $4.

CRANBERRIES.

The prices of a week ago yet hold, viz., $7 to $9 per barrel for Cape Cod, $3 for Ontario cases, and $1 for baskets.

PROVISIONS.

The market is easier since the close of navigation, which always winds up with stiffened prices for products, to be succeeded by slacker ones. The supply for the North West and intermediate regions on the upper route of navigation is always laid in before the boats stop running, to save the addition to the freight charges that railways levy. Stocks of all products are now plentiful, and though prices are not so stiff as they were a while ago, they are yet firm. Hogs are coming in very freely.

BACON—Long clear is fairly firm at 8 to 8¼c., backs at 10 to 11c., bellies at 11c., and rolls at 10c.

DRESSED HOGS—A good many rail lots are being daily received, and street arrivals have increased with improved roads. Two cars were bought on Monday at $5.50 for the general run, and $5 for any below 120 lbs.

HAMS—Are firm at 12 to 12½c. for smoked.

LARD—Is steady at 9 to 9½c.

MESS PORK—Is $15 to $16.50, and firm at these quotations.

SALT.

A large pork packing firm has just ordered ten cars of sack salt at 68c., being 2c. lower than the usual price. The Toronto Salt Works has been receiving a car of salt every day from about the first of the month. Liverpool salt is only being used in domestic consumption. The Toronto Salt Works reports the following sales : 10 cars sack salt at 68c; 2 cars bbls. at $1.40 ; 1 car dairy at $1.25. Smaller quantities are reported to have not changed in price, $1.55 to $1.60 being paid for bbls ; 85 to 90c. for sacks, and 55 to 60c. for ¼ sacks.

DRY GOODS.

There is a very good run of orders for present delivery, as well as a fair movement for the spring trade, which the travellers are now placing orders for. The big advance in manufactured cotton which the Canadian controllers of the industry inaugurated last week has sharpened the demand for spring trade somewhat, as retailers want the benefit of stocks at present held by wholesalers, as these stocks were laid in before the recent advance.

MONTREAL

MONTREAL MARKETS.

NOV. 27, 1890.

GROCERIES.

There have been no important changes in this line since our last report. Firmness in dried fruit continues to be one of the most prominent features, and business in a strictly wholesale sense is quiet although a fair movement is going on out of jobbers hands. Values as a rule remain unchanged, and we have nothing notable to mention in this particular.

FRUIT.

In a strictly wholesale sense there has been but little animation to this market since our last reports. The general feeling remains steady, especially for dried fruit, the continued firmness of which is the most prominent feature of the market. As regard business however, there has been little doing by wholesalers, and they are not urging sales at all. In fact they are perfectly willing to wait until jobbers have worked off their present supplies, and commence to think of the holiday trade. The latter supplied themselves pretty well ahead but their stocks are encountering a pretty fair enquiry at present, and cannot last much longer. Importers therefore are not at all anxious, advices from other markets confirm them in their belief. A private letter from a thoroughly posted correspondent in New York, states that Valencias are the cheapest raisins on that market at present, and that had it not been for tight money this would have induced speculators to operate for a rise long ere this. Stock of off stalk in New York is set down at the very low figure of 30,000 boxes, which is about equal to one days transactions on that market, while advices from Denia state that 19s. cost and freight have been paid for the same grade there. In view of all this, stocks of Valencias in first hands are very firmly held here, while as we have said before, they are comparatively small. We hear of no business, but it would certainly cost 6½c. to move any really prime stock, while seconds are scarce, in fact we know of little that is offering. In other grades there is no stock of any account. A few small lots of Sultanas and layers are known to be in second hands and are held pretty firm, the former at 16c., and the latter at 7 1-2 to 8c. With regard to currants, remarks re firmness apply fully to them also. A fair quantity passed out of first hands on Saturday, pretty well reducing the stock in the hands of the dealer in question, the basis being 6¼c., and no stock could certainly be moved under that figure here, while it is quite probable 6 1-2c. would have to be paid in some instances where a smaller lot was desired.

In lines of green fruit, business has been of a purely jobbing character, the movement, however, during the past week being considerable, although there is no especially prominent feature to mention. The small stock of Malaga lemons to which we have referred is well cleared up, and now only a few odd lots are offering at $3.25 to $3.50. There place, however, has been taken by some fresh arrivals of Messina stock, which are selling pretty freely at $3.75 to $4 the quality being fine. A few odd lots of Jamaica oranges in barrels were knocking around last week, but they have been all cleared up at $6, and now the only fruit of this description on the market consists of Floridas, which move along at $4 to $4.50.

NUTS.

Nuts rule about the same, business being of a fair character. New Grenoble walnuts made their first appearance last week, and are selling at 16 to 17c., the first arrival, however, bringing as high as 19c. Other lines are unchanged.

SUGAR, ETC.

Generally speaking the sugar market is in about the same position as a week ago. Raw sugar in first hands is pretty well reduced, in fact we know of only one lot of grocery muscovado, which is held at 5⅛ to 5¼c. A fair, steady trade is doing by refiners in yellows at 5⅛ to 6c. and granulated 6 1-2c.

Syrup moves along quietly, figures being firm at 3⅝ to 3⅞c.

There is no change in molasses and holders are not urging sales and do not look for any movement until the snow is on the ground. Barbadoes is firm and unchanged at 37 1-2 to 38c.

TEA AND COFFEE.

This market continues quiet, and we note no business very recently except the sale of two invoices of Japans at prices ranging from 15 1-2 to 17c. to Toronto firms. Blacks continue firm, and mail advices from England state that low grades especially worth from 5 1-2 to 7c. are very firm.

The coffee market is somewhat easier, but we know of nothing doing in a strictly wholesale way. Jobbers stocks are being reduced, as consumers are buying pretty freely. Prices rule about the same.

FISH.

This market is unchanged in its main features, trade being rather quiet while the movement is naturally diminished this week with the close of navigation, Labrador herring move along quietly at $5 to $5.50 per barrel, and Cape Breton are unchanged. Dry cod continues firm at $4.75 to $5, while large green cod is unchanged at $5.50, with an addition of 25c for large drafts. Labrador salmon are quiet and steady, with an ordinary business doing at $15 for No. 1. Nos. 2 and 3 at proportionate rates. Mackerel move along slowly at $11 to $11.50 per half barrel, and $2.50 to $2.75 per kit. Canadian finnan haddies are worth 7 to 7½c. per lb., while oysters move along freely at $2 to $4 per barrel, the inside for round lots.

APPLES.

Nothing very important has occurred in this market recently. Dealers have been engaged in rushing forward shipments. Consequently there was little in the way of business on spot, aside from the ordinary local movement. We understand, however, that a transaction involving a round lot of stock in the west has transpired, equal to $4.00 per barrel, and color is given the report by

MONTREAL Markets Continued.

the fact that a well known dealer here has engaged space for 6,000 barrels via. Circassian from Portland. The total shipments for the past week from the three Atlantic ports, Montreal, Boston, and New York, are 40,251 barrels, against 45,271 for the same week in 1889. This makes the total shipments to date 232,823 barrels, against 349,850 for last year. A shortage of 117,027 barrels.

DRIED AND EVAPORATED APPLES.

Stock of this description is held pretty steady, as the supply in the west is limited. Dried stock is held at 8c., but buyers here are offering a fraction or so under that. Evaporated are held for 13c., but there are buyers at 12c.

HOPS.

This market has shown but little change during the week, and business has been inconsiderable. The tone on the whole is steady, and although brewers seem to be indifferent holders are not at all anxious. Stocks in the country from all accounts seem to be pretty well bought up aside of what is held by a few stubborn holders, who stick out for extreme figures. So far, however, 30 to 32c. appears to have been the range for country purchases, while for spot transactions 35 to 40c. covered the range of ideas, and we cannot cite any actual sale at the outside figures. Some supply of foreign hops are shaping the way. Previous to the new tariff quite a supply of German hops were imported to New York in bond. A large portion still remains unsold, and as it is subject to a 15 per cent duty across the line, while 6 per cent is the Canadian duty, efforts are being made to place them in Canada, and offers have been made here at 45c., but nothing has resulted so far.

PROVISIONS.

The provision market rules very quiet at the moment and no improvement is expected before the snow falls and the sleighing is good. Pork has been somewhat easy in feeling, but is now recovering in sympathy with the Western market. We quote : Canadian short cut $16.50 to $17; mess pork western, $16 to $16.50; and short cut western $16.75 to $17. Lard is selling slowly at from 8¼ to 9c.

DRESSED HOGS.

The market for dressed hogs improved during the latter portion of last week owing to dry sharp weather, but the free receipts prevented any stiffening of price. The demand however has been good especially for light weights and about $6 per cwt seems to be the prevailing idea.

POULTRY.

With the colder weather, this market was a shade or so better, but prices have not advanced to any great extent as the receipts have been ample. We quote choice turkeys 8½ to 9c. and poor stock 7 to 8c. Choice chickens and geese are selling at 6 1-2 to 7c. per lb. and ordinary stock 5 to 6c.

EGGS.

The egg market continues very strong. Strictly fresh stock is almost unprocurable, and the few which farmers are bringing in sell freely at prices ranging from 30 to 40c. per dozen. Of course these figures are for basket stock. Fresh case eggs are selling from 23 to 25c., and held stock at from 20 to 22c ; but limed eggs are coming in for the most attention, owing to the above high prices. Fancy limed are selling at 19 to 20c., and ordinary and off colour stock at 16 to 17c.

CHEESE.

Now that the rush of shipments is over the last steamer having sailed yesterday the market is quiet and their does not seem any liklihood of any change for some time. Business in spot is practically net but most of the trade seem to be actuated by a fairly confident feeling, and no doubt there will be some nursing of stocks from now until the commencement of the new year and shipments from Portland commence this week and engagements have already been made at 37s. 6d. to Liverpool and 42s. 6d. to Bristol. Strictly fancy makes, 9¾ to 9⅞c.; finest makes, 9½ to 9⅝.; fine stock, 9¼ to 9⅜.; medium grades, 8¾ to 9c.

BY APPOINTMENT



To Her Majesty the Queen.

THORLEYS FOOD FOR CATTLE

FIRST PRIZES.



FIRST PRIZES.

None genuine unless bearing the signature JOSEPH THORLEY.

—THE—

IMPERIAL PRODUCE CO'Y.,

OF TORONTO, LTD.,

69 Front East, Toronto, and London, Eng.

The I. P. Co. invite correspondence respecting Apples, Eggs, etc., etc. All consignments receive best possible attention, both in Toronto and the British markets where they have their own sale rooms.

BUTTER.

Butter is unchanged, and the general feeling is steady and unchanged. Since our last report considerable business in an export way has occurred in creamery on the basis of 21 to 21 1-2c., and western dairy at 14 to 14 1-2c. for selected, and held stock at 11c. With regard to the latter, however, we don't think there is much opportunity for an outlet, but for creamery the chances seem very favorable on a 21 to 21 1-2 basis. Holders, however, of the best creameries are firm at 22c. One lot that we know of, however, comprising several hundred packages of nice stock was offered at a fraction under 22c. to a shipper, and he cabled it to his correspondents on the other side without any response. Choice late made creamery, 21 to 22c.; choice Townships dairy, 19 to 20c.; held, Townships dairy, 15 to 16c.; western rolls, 15 to 17c.; choice western, 14 to 14½c.; medium grades, 11 to 12.

FLOUR AND GRAIN.

The grain market generally rules quiet and we have nothing to note outside of the local jobbing movement in oats on the basis of 42 to 43c. No business is doing in wheat and quotations are fairly nominal. We quote, hard Manitoba, $0.00 No. 2 do., 99c. to $1.01 ; peas, 70 to 72c. per 66 lbs., in store; 72 to 74c. afloat; oats, 42 to 43c ; corn, 72 to 73c., duty paid; 64½c. in bond; feed barley, 50 to 52c.; good malting do., 65 to 70c.; rye, 60c.

The flour market rules quite, and with the close of navigation the demand is naturally considerabfy diminished. The tone on the whole is easy, but we do not hear of any change in prices. Offers on export account have been received both for Ontario and Manitoba brands, and there is a prospect of some movement in this connection, as values as they are at present favor such, the English market being steady, while ours has been on the easy side. Patent winter, $5.10 to $5.40; Patent spring, 5.50 to $5.75; Straight roller, $4.55 to $4.70; Extra, $4.35 to $4.70 ; Superfine, $4 to $4.10 ; Fine, $3.25 to $3.50; City strong bakers' $5.50 to $0.00. ; Strong bakers' $5.50 to $0.00.

THE WATCHFUL DEALER WINS.

Every merchant needs to keep a watchful eye on his stock. How often that it happens that a customer asks for an article and is informed that "We are just out, but shall have some in a few days." Every time the merchant says this he loses trade, and it may be a customer. It does not pay to be out of staple goods. A merchant should make it a rule to inspect his stock daily, or a portion of it, and as soon as an article is running light in stock an order should be made, so that the fresh supply may be on the shelves by the time the present stock is exhausted.

A merchant should reduce his order to such a system that freight bills will not be needlessly numerous. If a watchful eye is kept at work, orders may be so bunched that it will not be necessary to have the smallest shipments made, but the package will be of respectable dimensions. There is money in keeping orders bunched as much as possible, as every unnecessary package reduces the year's profits to the amount of freight charged.

There is a feature in ordering that should always be kept in mind. The orders should not be too large. How many stores there are carrying old and dirty looking stocks of goods. The trouble is that the merchant has four times what his trade demands. The result is he injures his business every time he allows an overstock to come into his store, And the same thing is seen in all lines of goods. The merchant has no overstock, or he is "out." Either of these conditions should be strenuously guarded against by every merchant. They are evils in his business that if allowed to have hold will always hold him aloof from prosperity. —American Storekeeper.

Graham Bros.' general store and post-office at Norland were destroyed by fire on Sunday evening. The loss is about $5,000 and the insurance about $2,000.

A reputation for truthfulness is indispensable to permanent and satisfying success.

Every line of goods embodies a history and a science worth years of study to understand.

JAMES WATSON & CO.

Office, 108 BAY ST. TORONTO,

Wholesale Dealers in

SPICES, MUSTARDS, BAKING POWDER.

ESTABLISHED 1867.

Ground Black Pepper.	Ground Cloves.	Cream Tartar.
" White "	" Cinnamon.	Durham Mustard.
" Cayenne "	" Allspice.	Charm Baking Powder.
" Jamaica Ginger.	" Mixed Spice.	

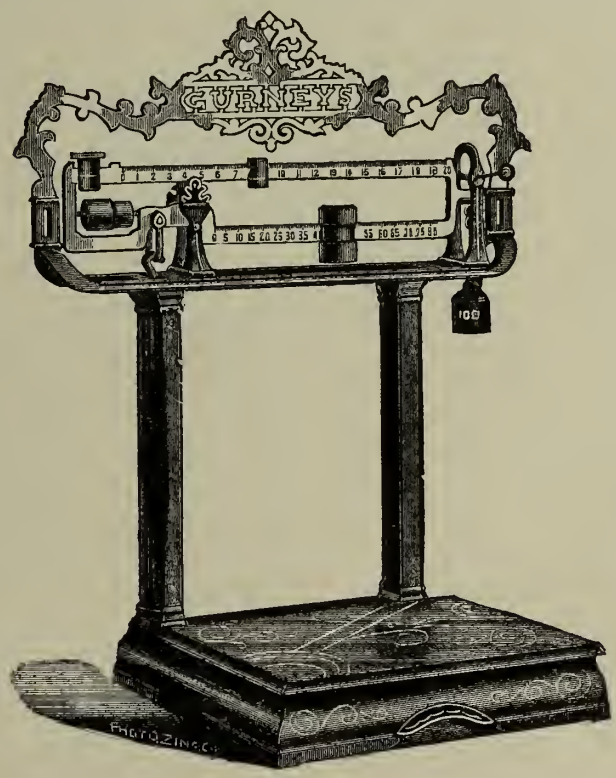
All the above goods put up in 5, 10, 20, 30 and 50 lb. boxes.

PENETANGUSHENE, Nov. 1, '90.

MESSRS. JAMES WATSON & CO.,
TORONTO, ONT.

DEAR SIR,—I have just received and opened out your goods and Scales. I am well pleased with the goods and delighted with the Scales; they are very much admired by all who enter my store. I think that they are the best investment I have made for some time. You deserve credit for your enterprise.

Yours truly.
W. M. THOMPSON.



PETERBORO, Nov. 3rd 1890.

MESSRS. JAMES WATSON & CO.,
TORONTO.

GENTLEMEN,—I must say I am delighted with the Scales you sent me; they are giving first-class satisfaction and are very handsome.

The spices too are very good. Anyone wishing to know about the Scales, you can refer them to me.

Yours very truly,
GEO. G. POPE.

With every 250 lbs. at 20c. of our guaranteed Spices, Mustards and Baking Powders

WE GIVE FREE UNTIL CHRISTMAS ONE SCALE

(as shown in above cut, manufactured by the Gurney Scale Co., of Hamilton, and is the most complete grocers' counter scale made. It has nickle plated beam and sliding poises, handsomely finished. It has a large platform in proportion to room occupied. The beam can be easily read from either side, and it has a capacity of 1 oz. to 200 lbs. A brass scoop accompanies each scale, and by moving a loose poise on beam, scale can be used either with or without scoop.)

We have a name already established for Genuine Spices which will not allow of our putting out an inferior article, and purchasers of our Goods can rely on what we send out to build up and maintain their Spice Trade, as we have learned in our long experience that good spices must be kept by every Grocer.

Correspondence Solicited. Letter Orders will receive our prompt attention.

When writing mention "THE GROCER."

GIVE THEM A WIDE BERTH.

Bowmanville business men are advised to give perpipatetic advertising fakirs a wide berth.—The Canadian Statesman, Bowmanville.

Business men in the various towns throughout the country are constantly troubled with these fakirs. There are local fakirs also who publish calendars, time tables, etc, who sell space in hotel registers, around the clock. etc. The best paying advertisement for a retailer is the one he puts in his local paper. Set your back against all other schemes. Let the matter in your advertisement be such as will attract attention. Tell the truth in it. Do not make extravagant statements. Briefly, study advertising as carefully as you do any of the details of your business. If you do not make your advertisement in your local paper pay the fault is yours, because others have.

The above extract is from THE CANADIAN GROCER. Of course were we to say it, we would be accused of being interested, but coming from a trade paper it is free from that objection. Many of our business men are too ready to take up with every advertising scheme,no matter how ridiculous, and some too who rarely see the inside of their local paper, but the Grocer knows, and we know them too, and can name them personally, the men who are the most successful are the local paper advertisers.—Sun Truro, N. S.

HINTS FOR SALESMEN.

A conceited, pretentious and affected manner disgusts and repels, while a person whose bearing is simple and natural attracts and makes friends.

There is often less difference between two men than between two moments of the same man. Moods change.

The salesman has to deal with all sorts of people. Some are curious, benevolent, ambitious, vain, opinionated, suspicious, surly, pious, captious, cautious or timid, generous or niggardly, or selfish. Some remember better than they can reason ; some reason better than they can imagine, some decide promptly, others are slow and vacillating in reaching a conclusion, and such are apt to be much influenced by what is said to them ; others, still allow no new fact to influence them until they have digested and distributed it over the general sum of previous facts existing in their minds. The peculiarities of purchasers vary also with age and sex, with nationality, and even in different portions of the same country.

Even the best salesman cannot always sell, but if repulsed from the front, he executes a flank movement, and where another would fail he often gains the victory by superior tact, knowledge of human nature, courtesy, patience or any other honest influence he may bring to bear. Traveling salesmen have been compared to ambassadors ; each is a confidential messenger sent out to negotiate, and the same kind of qualities are required by each.

Lord Chesterfield says: "The ambassador should join moderation, dexterity and tact. He should be a man of learning and of the world ; a man of books and a man of men; a man of the drawing-room and a man of the counting-house ; a gentleman and a man of business. He should possess quick faculties, and active powers of observation. He should be pleasant and affable in manner, of humor and good sense. He should know when to yield, to retreat, to relent or to advance; when to press his suit strongly, and when gently to insinuate it indirectly. He should know how to unbend and how to uphold his dignity." All this applies with equal force to the salesman.

Some people sneer at the policy of honesty, as if it was a sordid and untrustworthy estimate of a lofty principle. But in this commercial age most things have more than one standard of value. The best poets and physicians get most money for their work, while they have another reward in what they teach and do. We might, perhaps, commute the commercial value of a copyright on Shakespeare's words, but their other and higher value—their influence on mankind—is beyond our arithmetic. And so with honesty. God and his own conscience settle liberally with an honest man, and he is also well paid in our view—the commercial view—paid in cash. For, as sure as taxes, "Honesty is the best policy."

Bear in mind the golden rule, "Do to others as you would have them do to you." You want full measure when you buy, give a full day's work when you sell your time. Don't always drop your tools when the clock strikes ; five minutes delay will sometimes save the employer a night of worry.—Ex.

JAMES E. BAILLIE,
PRODUCE & COMMISSION MERCHANT,
66 Front St. East, Toronto.
ESTABLISHED 1874.

CONSIGNMENTS of butter, eggs, poultry, dried apples, etc., INVITED. Prompt returns made.

Always in stock—Long clear Bacon, Hams, Breakfast Bacon, Barrel Pork and Lard.

CORTICELLI

All STOREKEEPERS are
INTERESTED.

The Best Goods are what you want to give your Customers.

TRY CORTICELLI SILKS

Ask your Wholesale Merchant for them, if he does not keep CORTICELLI, write direct to

CORTICLLI SILK CO.,
ST. JOHNS, P. Q.

ST. LAWRENCE CANALS.

RAPIDE PLAT DIVISION.

NOTICE TO CONTRACTORS.

SEALED TENDERS addressed to the undersigned, and endorsed "Tender for the St. Lawrence Canals," will be received at this office, until the arrival of the eastern and western mails on Wednesday, the 3rd day of December next, for the construction of a lift lock,weirs, etc., at Morrisburg, and the deepening and enlargement of the Rapide Plat Canal. The work will be divided into three sections, each about a mile in length.

A map of the locality, together with plans and specifications of the respective works, can be seen on and after Wednesday, the 19th day of November next, at this office, and at the Resident Engineer's Office, Morrisburg, where printed forms of tender can be obtained.

In the case of firms there must be attached to the tender, the actual signatures of the full name, the nature of the occupation and residence of each member of the same, and further, an accepted cheque on a chartered bank in Canada for the sum of $6,000, must accompany the tender for Section No. 1, and an accepted cheque on a chartered bank in Canada, for the sum of $2,000 for each of the other sections.

The respective accepted cheques must be endorsed over to the Minister of Railways and Canals, and will be forfeited if the party tendering declines entering into contract for the works at the rates and on the terms stated in the offer submitted. The cheques thus sent in will be returned to the respective parties whose tenders are not accepted.

This Department does not, however, bind itself to accept the lowest or any tender.

By order,
A. P. BRADLEY,
Secretary.

Department of Railways and Canals,
Ottawa, 7th November, 1890.

TO GROCERS.

You can make a good profit on good goods.

Try a line of our special brooms for first-class trade.

35. "Peerless." 35.
30. "Ideal." 30.
25. "Royal." 25.
20. "Anchor." 20.
15. "Crown." 15.

Made of new seasons Corn and Handles striped and varnished.

We have also special lines and
Stove, Shoe and Scrub Brushes, Baskets, Woodenware, etc.
for Fall and Winter trade.

SAMPLE ROOM : 80 York St.

Chas. Boeckh & Sons,
TORONTO.

Munn's Pure Boneless
CODFISH

In pressed 2 lb. Bricks, packed in 5, 10, 20 and 40 lbs.

This fish is cut from the largest Newfoundland codfish, and the quality is unsurpassed.

APPLY EARLY.
STEWART MUNN & CO. - Montreal.

Creamery Men and Merchants.

Holding butter of good quality are requested to correspond with

A. & J. STRUTHERS,

SUCCESSORS TO

T. W. CLARK,

Commission Merchants and Wholesale Dealers in Butter and Eggs.

Consignments solicited and business transacted for Ontario and other Eastern Canada Merchants.

VANCOUVER, B.C.

References : Bank of British Columbia, Bank of British North America.

W. RYAN

Produce and Commission Merchant,

72 FRONT ST. EAST, Toronto, Ont.

—DEALER IN—

Mess and Shortcut Pork ; Long, Clear Breakfast and Roll Bacon ; Hams ; Lard ; Dried and Evaporated Apples.

SPRUCE BUTTER TUBS, 50's, 30's, 20's.

Consignments of Eggs and other Produce Solicited. Egg Carriers supplied.

J. F. YOUNG & CO.

Successors to YOUNG, ANDREWS & Co.,

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

We solicit your consignments. We do not speculate on your produce, we sell to the best advantage for you. We handle everything that the country merchant requires to send from home to sell. Our warehouse is in the centre of the commission business. Our cellars are airy and cool. Send us a small trial lot.

J. F. YOUNG & CO.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

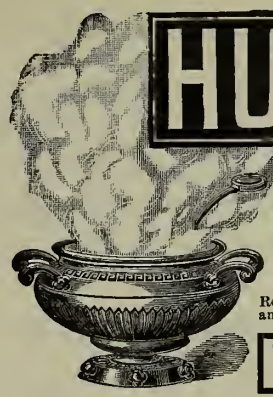
To Country Merchants and Dealers.

THE undersigned solicits consignments of Butter, Eggs, Poultry, Apples, Potatoes, Pork, Beef. Liberal advances made. Correspondence Solicited.

AARON CHILD,

Retail Grocer and Butcher,

1124 Queen St. West, Toronto.



HUCKINS SOUPS

Tomato, Mock Turtle,
Ox Tail, Green Turtle,
Pea, Julienne,
Beef, Vermicelli,
Chicken, Terrapin,
Macaroni, Consommé,
Okra or Gumbo,
Soup and Bouilli,
Mullagatawny.

RICH AND PERFECTLY SEASONED.

Require only to be heated, and are then ready to serve. | Prepared with great care from only the best materials. | Have enjoyed the highest reputation for more than 32 years.

TEST FREE

Send us 20 cents, to help pay express, and receive, prepaid, 2 sample cans of these Soups, your choice.

J. H. W. HUCKINS & CO.,
Sole Manufacturers, Boston, Mass.

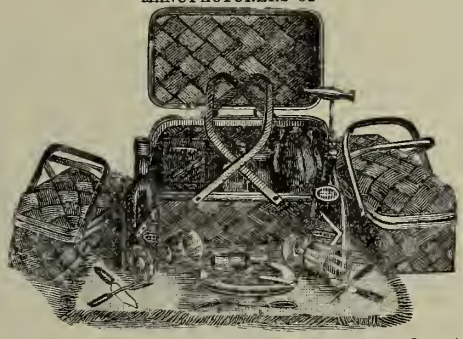
SOLD BY ALL LEADING GROCERS.

LEONARD H. DOBBIN, MONTREAL. Sole Agent for Canada.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF





1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

OAKVILLE, ONT.

LARD,

GUARANTEED PURE.

Long Clear
New Cured Meat.

Write for Quotations.

WM. DAVIES & CO.,

TORONTO.

The Cowan Cocoa & Chocolate Co. Limited

OF TORONTO,

Manufacturers of

Cocoas and Chocolates.

Hygienic, Iceland Moss, Cocoa Essence, Soluble, Queen's Dessert, Mexican, Sweet Caracas Vanilla, Royal Navy Chocolate, Creams, Coffees and

Confectioners' Chocolates, Icing, and Powdered Sugars.

LEONARD H. DOBBIN, Agent, Montreal.

WOODENWARE



The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

Manufacturers of Pails, Tubs, Washboards, Clothes-pins, Candy Pails, Lard Pails, Syrup Pails, also impervious packages for Oil, Paints, Varnish, Pickles, etc. Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

Hams, Breakfast and Roll Bacon,

New curing, now ready.

For Choice full flavor goods send us a Sample order.

Jas. Park & Son,

Toronto, Ontario

Established 1874.

W. H. SMITH,

Wholesale Produce

Commission Merchant

186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Produce. Consignments solicited. First-class reference

McLAREN'S

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

COOK'S FRIEND
BAKING POWDER.

The Best Grocers Make a Point of Keeping it always in Stock.

Correspondence

To the Editor GROCER.

DEAR SIR,—I read your valuable paper. Being an old retail grocer, I still take an interest in the trade. I often see articles on clerks, what they should be in such matters as neatness, courtesy, and all the qualities that go to make a good clerk, but seldom see anything as regards employers. I travel a good deal, and see a number of retail stores, and in the way stocks are kept, I think the parties most responsible are the employers. I go into a store ; the first thing I see is, say, one-half doz. half chests tea, all exposed to all the smells and dust incidental to a store where fish and vegetables are kept. Then, again, I see canned goods of all kinds exposed in every conceivable corner, and on the top edge over the shelves piled up to the ceiling. Now, I contend that goods of that kind should be kept in the cellar or the coolest place that can be got to store them in. Then sauce and pickle men go to a good deal of trouble to put on a good looking paper, some even paste or tie them on. You see them stripped off, which is never intended to be done until the goods are sold.

I often hear the remark, "If a clerk did so and so I would discharge him," but if I had anything to do in the matter I would discharge the boss. All goods want to be properly kept. Canned fruits and vegetables exposed to the heat of a store for months must deteriorate, and tea, roasted coffee and other perishable goods exposed in windows, etc., must certainly lose the flavor which is most desirable in the goods. I do not say that all stores are like the above-mentioned. I see some with the smallest quantity exposed, stock all arranged in cellar. I have said to men, "You do not seem to have many canned goods." The answer I got was, "Oh, we keep all that kind of goods in the cool." Also the same remark on teas, coffees, etc. : "Oh, we never expose them." I know men that if you told them they did not know how to keep goods, they would consider it a great insult, but the fact is that they do not. You may not publish this, but for the general good of trade a few hints might not be out of place.

Yours, etc.,
OLD RETAIL GROCER.

- EGGS -

For the English market should be packed in the boxes used in England containing 1440 eggs. These can be had from

The Esplanade Box Factory,
141 to 151 Esplanade St. West,
(Opposite Union Station),
WRITE FOR QUOTATIONS. TORONTO.

Canadian White Enamel Sign Co.,
Sole Agents for Caesar Bros.
The Most Durable Sign Letter.
4 Adelaide St. W., Toronto.
☞A responsible agent wanted in every town and city.

To Country Merchants and Dealers.

THE undersigned solicit consignments of butter, eggs, poultry, apples, potatoes, pork, flour Liberal advances made. Correspondence solicited. Telephone No. 2241.

E. DENNE & CO.,
70 Colborne St., Toronto.

FREDERIC JAMES GIBSON,
Broker and
Manufacturers' Agent.
Samples and quotations solicited from canned goods packers and manufacturers of grocers goods.
33 Wellington St. E., Toronto.

You can lose more than we do by not subscribing for this paper.

SECURITY

ECLECTIC TUBULAR

LOOK FOR IT,
WAIT FOR IT,
IT WILL PAY YOU.

The "Eclectic Security" Tubular Lantern.

Combining as it does all the latest improvements without any of the discovered defects of Lanterns hitherto on the market. The following are a few of its most important points, viz.:—
Burner connected with oil Cup by a screw.
Inch wick. Hinged Cap to Burner.
Seamless bottom to oil cup, which contains an imperial pint.
Convenient and cool method for removing Globe to clean and light.
INSPECTION AND COMPARISON INVITED.
Manufactured solely by
THE ALLIANCE MANUFACTURING CO'Y OF TORONTO, (Limited.)
Office and Works 14 Bay Street.

LANTERN

Bond or Free
Warehouse Receipts Issued,
Negotiable anywhere.
R. CARRIE,
27 Front St. E. Toronto.
eow

STORAGE

LOCKERBY BROS., WHOLESALE GROCERS,
75 ST. PETER STREET,
MONTREAL, P. Q.,
ARE OFFERING THIS WEEK
NEW MALAGA FRUITS SUCH AS
Valencias, off stock and layer. Figs, in 1, 8 and 12 lb. boxes. Imperial Dehesas.
Royal Dehesas. Imperial Clusters. Imperial Cabinets.
Extra Dessert Blue Baskets. Connoisseur Clusters. London Layers.
French Vegetables—In Tins. HIGHLAND Brand Canned Salmon.
B. C. Salmon Steaks in ½ brls. B. C. No. 1 Mess Salmon.

"DELICATESSE"
Packed by Delicatesse Packing Co., Columbus, Ohio.
HAMS and BACON
Most delicious meat packed. Send for small assortment as sample.
SELLING AGENTS :
TURNER, ROSE & CO., MONTREAL.

HUDON, HEBERT & CIE.,
WHOLESALE GROCERS
— AND —
WINE IMPORTERS,
NO TRAVELLERS ON THE ROAD.
304, 306 St. Paul St.
143, 145 Commissioners St. **MONTREAL.**

BAKING POWDER!

IMPORTANT TO THE TRADE.

PURITY, STRENGTH, FULL WEIGHT.



Put up in ¼, ½ and 1 lb. Tins. RETAIL PRICE 10, 15 and 25 cents.

MAKERS WILL ONLY SELL TO DEALERS WHO MAINTAIN PRICES NAMED.

"SUCCESS FROM THE START"

Fully equal in results to any High-priced Powder offered.

This Brand of Powder although on the market a short time only, is now demanded by all our regular trade. It's success has been so well assured as to compel extensive additions to our factory to meet growing demand. "Prices on application." "Mail orders solicited."



Diamond Baking Powder and Spice Mills,

W. H. GILLARD & Co., Proprietors, HAMILTON, ONT.

DELHI CANNING CO

PACKERS OF
FRUITS, VEGETABLES, JAMS, JELLIES, CATSUPS and MEATS.

AWARDED

-FIRST PRIZE-

—: DOMINION CONVENTION OF FRUIT GROWERS :—
OTTAWA, FEB. 19, 20, 21, 1890.

☞ FRUITS IN GLASS A SPECIALTY. For sale by all Wholesale Grocers.

SOLID COMFORT

Is in a cup of hot FLUID BEEF.

JOHNSTON'S FLUID BEEF

PALATABLE and STRENGTHENING.

GRATEFUL and SATISFYING.

The drink to take when tired and used up.

W. G. A. LAMBE & CO.,

Late WILLIAMSON & LAMBE.

STORAGE

54 & 56 Wellington St. E., Toronto.



ROYAL DANDELION COFFEE.

A Delicious and Nourishing Beverage.

For purifying the blood and invigorating the system. In the herbs of the field and forest are found properties that antidote nearly all the diseases to which humanity is liable. It has been ascertained that German Dandelion Root, when taken in proper quantities, acts directly upon the liver, producing healthy action, and through it making the whole system strong and vigorous. We have taken advantage of this property in the Dandelion, and have prepared a Breakfast Beverage of great excellence, incorporating in it a very high grade of fine Coffee and a proportion of this valuable herb.

The price is low enough to be within the means of all to take advantage of its rare qualities.

We offer it to the public confidently believing that it will be found satisfactory to all who give it a fair trial. Prepared only by

ELLIS & KEIGHLEY, - TORONTO

Put up only in 1 lb. cans, and not sold in bulk. Ask your grocer for it.

RICHARD TEW & CO.

IMPORTERS OF

Crockery, Glassware, China, Lamp Goods, Etc., Etc.,

10 FRONT ST. East,

(Adjoining Board of Trade Building.)

TORONTO.

Please examine our lines of fancy cups and saucers, vases, china cabarets, etc., specially selected for the Xmas trade. With our **ADAR** and **WENEN** glassware—an entirely new line to the Canadian market—we challenge competition. Our varied assortment of Opal Baskets is meeting with large demands. As the most attractive lines are continually running low, the Trade would do well to place their orders at once, and thus take advantage of our leading lines.



ONTARIO.

Alton—Scott, Maria (Mrs. G. M.), general store, succeeded by J. Davis.

Brussels—Skene, John G., general store, burnt out; Smith, A. R., general store, burnt out; Strachan, Alex., general store, burnt out.

Colborne—Crandall Bros. (estate of) general store, stock, etc., advertised to be sold by auction on 2nd prox.

Essex Centre—Baker, R. & Co. (estate of), grocers, stock, etc., advertised to be sold by auction on 26th inst.

Hagerman's Corners — Young, Jas. W., general store, assigned to Campbell & May, Toronto.

Hanover—Knechtel, D. & Co., general store, advertise business for sale.

London—Connor, Wm., (estate of) groceries and liquors, stock sold.

Midland—Freeborn, Jas., general store, assigned to E. R. C. Clarkson, Toronto.

Myrtle—Simpson & Williams, general store, assigned to J. B. Boustead, Toronto.

Oakville — McGiffin, Samuel, hardware, succeeded by M. H. Smith.

Pembroke—Birnie, Alexander, blacksmith, burnt out; Meyers, S. H., carriage maker, burnt out.

Schomberg—Hulse, M. M., general store, removed to Woodbridge.

Smith's Falls—Eastman, A. E., grocer, assigned to A. G. Farrell.

Stratford—Buyers, W. J., painter, assigned in trust.

Sundridge—Brisbin, W. M., general store and furniture, assigned to Geo. F. Sinclair, Toronto.

Toronto—Whitworth, J. P. (estate of), hardware, paints and oils, stock, etc., advertised to be sold by auction on 28th inst.; Williams & Manes, grocers, assigned to J. B. Boustead, Toronto.

Trenton—Broatch & Weaver, boots and shoes, succeeded by R. A. Weese.

Wales—Markell, Geo. J., tinsmith, assigned to D. E. McIntyre.

MANITOBA AND NORTH-WEST TERRITORIES.

Cartwright—Robinson, W. G., general store, admitted A. Laughlin.

QUEBEC.

Gentilly—Baril, Ulderic, general store, assigned.

Lachute—Kenneburgh & Boyce, general store, assigned.

Levis—Merrier, F. X., general store, H. A. Bedard appointed curator.

Metabechonan & Lac Bouchette—Jalbert, Damase, general store, asking an extension.

Montreal—Desroches, A. P., teas, stock, etc., advertised to be sold by auction on 24th inst.; Harper, Jas., pork merchant, admitted his son Wm. Andrew Harper, under style Jas. Harper & Son; Marceau, J. H. & Co., manufacturers' agent, assigned; Silcock, F. C., agent grocer's sundries, assigned.

Montebello — Corrigan, Thos., general store, assigned.

Montreal—Brady, David, plumber; stock, etc., advertised to be sold by auction on 28th inst.; Chapman, Henry & Co. (John Cowan & W. R. Wonham, proprietors), importers and commission, dissolved, W. R. Wonham continues—style unchanged; Coutu & Co., manufacturers vermicelli, etc., dissolved, succeeded by Coutu & Jacques.

Newport—Jessop, Jas., general store, assigned.

Sherbrooke—Moy, W. S., grocer, suspended.

St. Cunegonde—Bertrand & Frere, blacksmiths, dissolved.

St. Johns—Demers, A., tinsmith, stock, etc., advertised to be sold by auction on 26th inst.

St. Johns—Demers, Arthur, general store, A. F. Gervais appointed curator.

St. Marcel—Plamondon, A. & Co., general store, stock, etc., advertised to be sold by auction on 21st inst.

NOVA SCOTIA.

Halifax—Renner, Alex., liquors, etc., assigned; Smith, E. E. & Co., hardware, dissolved; Temple, W. L., teas, sold out.

Lower Stewiacke—Fisher, W. J., general store, sold out.

PRINCE EDWARD ISLAND.

Alberton—Wilkinson, Thomas & Co., general store, etc., sold out.

BRITISH COLUMBIA.

Vancouver—Clark, T. W., wholesale fruits and commission merchants, sold to A. & J. Struthers.

Victoria—Van Volkenburg Bros., wholesale and retail meats, sold out to British Columbia Cattle Co.

A prize of 10,000 florins is offered by the Dutch Indian Government for the best practical solution of the problem of putting up salt in small packages so that it will keep dry.

TRADE SALES.

The stock of Thomas Connors, London, was sold Thursday, the 20th, the groceries going at 71½ cents, and the liquors at 63 cents on the dollar. Mr. Frank Butler was the purchaser. No bids were received for the license.

Cassidy & Co. sold at their warerooms Tuesday the stock belonging to McKenzie & Hamilton's estate in two parcels. Parcel 1, $20,378, free goods, at 66c. on the dollar; parcel 2, $30,517, bonded goods, at 71¾c. on the dollar; duties, $8,029, and freight, $798 at par. Both parcels were purchased by Messrs, T. C. McKenzie & Co.

The Grocers' Association of Brunswick, N. J., has made a list of 1,014 residents of that city who are indebted to members of the association. This list is to be sent to the State Association which will send the names to other organigations within its jurisdiction.

BUSINESS WANTED.

TO MANUFACTURERS OF GROCERS' SUNdries. Wanted—A few fast-selling lines to sell on commission to the trade in London, Ont. Address, "Commission," this office. 50

SITUATION WANTED.

PICKLE AND PRESERVE MANUFACTURERS —Situation as foreman or manager, by man accustomed to high-class goods in both lines. Address D. Weston, 308 Robinson St., Allegheny, Pa. 51

CHEESE.

FANCY FACTORY CHEESE, ONE YEAR OLD, white or colored, rich, perfect in flavor and condition, the best for choice family trade, single box 12c., in 10 box lots 11½c. A. Beattie & Co., St. Mary's. 49

DETECTIVE AGENCIES.

HOWIE'S DETECTIVE AGENCY, 86 WELLington St. West, Toronto, Ont., established 1886. Telephone 1309.

ITS GREAT FEATURE

— IS —



It cannot be bought by the public.

It can only be obtained from you on our Purchase Ticket Plan.

We sell to only one dealer in towns of less than 3,000 population.

Send to us for circulars, testimonials, Price Lists, and if we have no agent in your town you can secure the agency.

WM. DOBIE & CO., Publishers,

32 & 34 Front St. W., Toronto, Ont.

DRUM TAPS.

Leaves from the Diary of a Commercial Traveller.

BY WM. H. MAHER.

CHAPTER. XII.

My fears about the hotel people proved to be uncalled for ; when morning came, I and my valuables were all safe and sound, and, after a hasty breakfast, I hurried to the depot to catch the six o'clock train to Casey. Though Casey was but sixteen miles away, we were nearly three hours in making the distance. This was a small place; about a dozen stores of all kinds in it; but being on the junction of two railroads, I expected to find it pretty well drummed; I was not disappointed.

Leaving my samples at the depot I walked up the street, and soon saw "hardware" sticking over the walk. The store, when I reached it, was either a very small one or else was very full of goods; I could not determine which. I had taken pains to read the address on the goods on the sidewalk, so I picked out a man who might be the proprietor and handed him my card with: "Mr. Krothers, I believe, sir?"

"Yes," said he, putting on his spectacles to read the card, "that's my name." After he had read the card he turned to me with:

"Well, how's times?"

"Times are good," I answered; "Don't you find them so?"

"Oh, I can't complain; we do pretty well for a one-horse concern."

"You look for a good trade this spring, I suppose?"

"Trade's good enough, if we could only get any money. You don't know of anyone who wants to buy a stock of hardware, do you?"

(It is surprising how general was the desire among retailers to sell out ; this was only equalled by the number of farmers or farmers' sons who want to get into business. And this is the case in this year of grace, 1889, as it was in the '60's.)

"Not just now ; but travelling through the country as I am, I am likely to ; you want to sell out do you?"

"Yes ; I'm sick of trade : I'd like to get out and collect what's due me."

"All right," said I, as if I did such things every day, "the first good man I hear of who wants to get into this business, I will send down hear to see you. How is your stock?"

"Pretty fair ; we're not buying much."

"Anything you need to sort up?"

"I don't know of anything; fact is, I don't feel like ordering."

It became my duty to make him "feel like ordering." As a preliminary arrangement I dropped talking about business, and tried being sociable. I found the old gentleman liked a story, and so I drew on my stock; they were not very good stories, nor very well told, but seemed to please him, and that was what I was aiming at. When stories had grow cold I asked him to show me his store, and whenever I had an opportunity I put in a good word for our prices. At last I thought matters had reached a point where I might use my best efforts for an order. I had noticed his stock of shovels were low, and so I began with them. Taking out my order-book I said :

"You have no one in business with you, have you, Mr. Krothers?"

"No. What are you going to do?"

"I'm going to put your name down here, and sell you some goods."

"The devil you are ! Haven't I got anything to say?"

"Yes, you may order just as fast as you want to. Now pitch in."

Of course all this was said laughingly, and not in an offensive manner.

"You want some shovels," said I, "and I'm going to send them to you."

"But you haven't told me your prices. I have to keep an assortment, but I'll be honest with you, I don't want to order to-day."

There was no joking about this, and joking would not answer to meet it with. So I came down to earnest.

"You are out of shovels and spades, Mr. Krothers, and will be obliged to order from some one in a very few days; now I am here ready to give you low prices, and to be as liberal in terms as any one dare be. It doesn't matter to you who sends you the goods, provided you get them right, but it's a great deal of matter to me whether I or some one else get your order. You don't know anything about me, but when you do know me you will find that I do just as I agree, and if you will help me a little I'll help you."

On paper this looks rather prosy, but when you put all your soul into it and try to impress it upon a man so that he will believe it and feel it, it has its effect. Some people call it personal magnetism; I call it being thoroughly in earnest.

"Hang it?" said he after a moment, "I'd like to give you an order, but I haven't thought about what I want."

"I can help you," said I promptly. "Let us go right through my book, and it will recall to your mind things you are out of. Then we can take a look over the shelves afterward."

He made no further objections, and we began. He bought in small quantities, but when we were through, and he said, "There shut up your book; hanged if I buy another thing," I sold him $135 worth of goods, and at good profits.

I promised to come in again when I had been around, and then I started for the drug store. One of the nicest men I ever met gave me a bow in answer to mine, and when I introduced myself, said he was well acquainted with our house and had sold our white lead. This was good news, and I soon had his order for 200 pounds of lead, a line of paint brushes, and some putty. As I had been free and easy with Krothers, so I was very polite and dignified with Mr. Humlong, because he was the incarnation of dignity.

After getting his order I made a tour of the groceries and general stores. "We don't sell any hardware," and "We have all the hardware we want," met me at the two largest stores, nor would they give me a chance to say a word more; but the next grocery I came to seemed to do considerable in cutlery. I waited until the proprietor was at leisure and then handed him my card. He was an ugly-looking fellow, but I could forgive that if he gave me an order.

"I see you do something in our line," said I, pointing to the cutlery, "and we carry the best line of knives in the West. I have



Purity, Uniformity, Reliability.

SAMPLES FREE.

THE BARM YEAST MAN'FG COMPANY,

35 Wellington St. East, Toronto.

TELEPHONE 1920.

W. BOULTER & SONS,

Picton, Ont.

PACKERS OF THE CELEBRATED

LION  BRAND

Canned Fruits and Vegetables.

Every can has a Lion on the Label. This label is a guarantee to the consumer that the quality is first-class. Ask your Grocer for the Lion Brand Do not take any other.

Bay of Quinte Canning Factories.

Head Office, PICTON. Branch, DEMORESTVILLE.

Battle & Smyth,

Thorold, Ont.,

Manufacturers of The Japanese Shoe Blacking.

a full line of samples with me, and will be glad to show them to you."

"I buy in New York," said he, curtly.

"Then," said I, "I will be doubly glad to have you look at my samples. I carry some of the very knives you have in stock, and I want you to compare prices."

"You don't expect to beat New York, do you?" he asked with a sneer.

"You don't want me to, do you?" I asked. "If I can meet New York prices you ought to be satisfied; but I shall not be satisfied if I don't do that."

"I don't want anything to-day."

"But, if you are not busy, won't you please look at my samples?" They are just across the street at Mr. Krother's, and I can run over and bring them in."

"Oh, I can look at them."

"Thank you; I will go after them."

While I was at Krother's I asked about him. "Oh, he is good for all he buys," said he, "but he's meaner than the itch."

"I don't care how mean he is if he's sound," I answered.

I spread my samples out before him, and went, through my lesson, giving description and price of each knife. Then I went his show case and found a knife that was the exact counterpart of one of my samples, but his was a Wostenholm, and mine was an imitation. Without saying anything I laid his knife down beside mine.

"What do you ask for your knife?" he asked.

"Nine dollars."

He went to his show case and looked up the cost of his knife.

"How much did you say?"

"Nine dollars."

He looked at me, and I looked as innocent as a lamb.

"I'll take three dozen of them," he said.

I saw at once the way he was reasoning. He fancied I had quoted my knife away down, not expecting him to buy, and that he was getting an advantage of $2 or $3 a dozen.

I took out my book and prepared to enter the order. "You understand, Mr. Frye," said I, "that while the knives are exactly alike in appearance they are made by two different parties—"

"That's all right," he interrupted, thinking I wanted to back out, "I'll take the knives."

"And I am glad to send them, and obliged to you for the order, but I am going to come around this way again, and don't want any misunderstanding; your knife is a Wostenholm knife; mine is made by Larom, and is an imitation of yours. The Wostenholm goods cost 50 per cent. more than Larom's, but to the retailer there is more money in selling the imitation, and I know it to be a very fair khife. Now I will enter your order."

"No; hold on a little; you're telling the truth, are you?"

"I am."

"Then you're the first runner that ever did that injustice to himself. You need not send those knives, but maybe I'll see something else I want."

His whole manner changed to me then, and he looked at the samples in a different way from before. I named my regular prices, prices that left us a large profit, and he began to order. I sold him about $60 worth of table and pocket cutlery, and then $20 more of woodenware, rope and cords. When we shook hands at parting he didn't look half as ugly as he did when I first saw him, and my summing up would have been that he was a pretty good fellow.

I had still four more stores before me, and among them I found one man who said he wanted a few goods. I worked with him just one hour, and sold him a bill amounting to $5.35. Not a very big bill, but—well, the $1.35 was profit.

The landlord met me with a smile when I went back to the hotel. "Krothers was here to see you," said he, "and left this story for you. The old man enjoys a laugh, and he says he has just learned how to sell out."

He handed me a cutting from the Grocer, entitled:

HOW JOHN CHEATED HIM.

There had lately been a change made in the hardware trade at Colton, and I concluded it was a good time for me to get acquainted with the new man. I packed my grip and was very soon trying to balance myself on the one plank that lay between me and a bottomless pit of mud. Mettler, who had sold out, was considerably in our debt. I wanted to attend to that, and decide as to the responsibility of the new man. Mettler had practically been a failure. Not that he would pay less than one-hundred cents on the dollar, but that would clean him out, and and he had started, two years before, with a cash capital of $1,800.

I tried to account for his lack of success, as I ran over his qualities in my mind, but I could not arrive at a satisfactory conclusion. He was a practical tinner, economical, diligent and a good salesman. Yet, in spite of these, he had lost $1,800 in two years.

The old sign was still on the door; the same old iron kettle was in front of the store, and the same pile of old boxes in the lot besides the building that I saw there two years ago, when I was up there helping Mettler take inventory. But a new man met me, and I had no need of questioning him, for it was written all over his honest Dutch face that he was the owner.

We were soon chatting pleasantly together. He knew of our house and had been recommended to call on us, and I was not talking for an order, as he readily saw, but for purpose of laying the foundation for future business. This being the case, he was much more upen than he would have been had I had a line of samples before him and been pressing for an order. I son saw that there was a sore spot somewhere in Fred's mind, and before I left the town I had the following unique story from him of the purchase of his stock from Mettler:

"I dells you, Mr. M—dot Mettler is a tam sheat. I shall know John for ten, twelve year, and I shall say, John is goot fellow, and shquare. I drust John so much I drust mine vife, but John is a tam sheet. John's fader was a good Yarman, but John too much like der Yankee."

"Didn't you inventory the stock?" I asked.

"Oh, yes; we invendory efferydings."

"Did he cheat you in prices?"

"No, he could not; I fix him; I haf a wholesale man come here to see."

"Then how did he cheat you?"

"He sheat me mit his trade. He dell me he do piggest pishness of any man in dis gounty; he dells me he make pig profit; he sheat me efery dime. It was all a pig lie."

"Tell me all about it."

"I dells John maybe I can puy you ou-et if dere was good pishness. He say, 'Pishness is goot.' I say, 'I will see to-morrow.' I go to this shtore on to-morrow, and when we talk a man coms in and say, 'John, I will haf an ax.' When he go out John say, '$1,50 for ax what cost fife shilling was not so pad,' and I say, 'No that was goot.' Pimeby more mans come and say, 'John, I must puy a shtove.' He puy this shtove I sit on for $22, but say he ton't want him sent ou-et pefore nex' week. John say to me, 'How is dot for high? Dere is $7 profeet.' I say, 'Dot was high enuff.' Pretty soon a woman says, 'John, I must puy a glothes wringer,' and John sell dot one in dot gorner for $5, and say he will delifer her to-morrow, and he weenk at me and say, 'I make $2.75 on dot.' And I say, 'Pully for you!' In a leetle more while a man say, 'John, I will haf a blough to dig my cround.' John say, 'All right, I sell you this for $14,' and he sell him. Then he kick me in mine gorns and say, '$5 more salded toun.' But the man say, 'Lay him ofer dere; I will get him nex' week.' And John put him ofer py that toor where you see him now. Then John say, 'is it drue what I dells you about good pishness? I have made $15.60 since you was here, and this is not a good day too.' And I say, 'yes, dot was all right; I will buy you ou-et.' And I send to Detroit for wholesale man to help, and we lock the door so no more pother from the beoples. And all the time eferyone rap on the door and say, 'I want some file.' And John say, 'wait for to-morrow; I sell ou-et.' Anudder man shall say, 'I wan't some knife.' And John shall say' 'Gome to-morrow and puy from Fred; I sell ou-et.' And I say to my vife, 'John had a teufel of a pishness.' I buy him ou-et and gif him my sheck, and I open my shtore. Nopody gomes for dat sthove, somepody ton't got dot wringer, and Schmidt ton't got dot blough. It was all one shwindle! It was put up shob! It was one tam sheat!"

"I don't yet understand how," I said. "Wouldn't they take the goods!"

"Dake the goots? No, not for Sho! John had dose mans and womans gome here to sheat me. Shall I puy if I ton't see no profeet? Not much! Shall I pe such fools as gif two tousand dollar for pishness doing notings? I was not sooch fools. So John make pishness. He haf his frents puy shtoves and oder tings to make sheat mit me, and I will say, 'Here is lifely pishness and pig brofit, I will puy."

"That's how you got roped in here."

"Yes, sir; I was robed in by dot sheat of John. I say to dot man, 'Why you not gome and got dot shtove?" and he say, 'Oh, I gongluded to fix mine olt one.' I tolt him I would pe glat to fix him. I say to Schmidt, 'Gome arount for dot blough,' and he say, 'I shal. haf to egonomize on bloughs, pecause my vife is sick.' And he vink at me so I was red hot And John say to me, 'How was pishness?' And I say, 'Noding sells put bxes, and glothes-wringers, and shtoves, and sloughs.' And he say, 'Pishness will soon got no worse." And I say, 'It was worse enough already,' and now he gomes here no more. What you tink of such sheat?"

I told him it was a very good scheme to deceive a man, but I had thought John was too honorable to play it. I tried to brace his courage up by telling him he ought to make a good living out of his business if he bought carefully, and that was all the largest dealers dared hope to do in these times.

"Dot is all right," said honest Fred. "I no like sooch pishness; I shall sell ou-et.

Jake Snyder, from Haskins, say he pe here nex' Friday, and I shall haf ten, twelfe men gome in and puy sometings, so he dink trate is boom away up. I pe no fool. I gan do somedings shust so well as John."

The next I heard of him he had sold "ou-et."

TO BE CONTINUED IN NEXT EDITION.

ENOCH MORGAN'S SONS'



SAPOLIO

CLEANS WINDOWS, MARBLE, KNIVES.

POLISHES TIN-WARE, IRON, STEEL, &c.

EMIL POLIWKA & CO.,
36 Front St. E., TORONTO, O.
Dominion Agents. Correspondence Solicited.

Those wishing to keep their copies of THE GROCER in good condition, and have them on hand for reference, should use a Binder. We can send by mail **A STRONG PLAIN BINDER** for 75c., postage prepaid.

These Binders have been made expressly for THE GROCER, and are of the best manufacture. The papers can be placed in the Binder week by week, thus keeping the file complete. Address—

THE CANADIAN GROCER,
6 Wellington St. W., Toronto.

ORIENT MILLS,

Celebrated for the Cheapest and Purest Spices and Coffees, Extracts, Mustard, Baking Powder. All goods guaranteed to give Satisfaction.

Thompson, Bradshaw & Co.,
36 and 38 Lombard St, TORONTO.

T. KINNEAR & CO.

Wholesale Grocers, Importers of

TEAS, SUGARS, Etc.

JUST TO HAND:
New Figs, Patras and Vostizza Currants, Valencia Raisins.

SULTANA RAISINS ARRIVING.

47 Front St. East,
TORONTO, ONT.

STUART,
HARVEY & Co.

Importers and

WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

HAMILTON, ONT.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Nov. 28, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

IMPERIAL—ONTARIO AND QUEBEC.



	Per doz.
Imperial 10c. cans	$0 90
" 4 oz. "	1 35
" 6 oz. "	1 85
" 8 oz. "	2 45
" 12 oz. "	3 70
" 16 oz. "	4 70
" 2½ lb. "	11 30
" 3 lb. "	13 50
" 4 lb. "	17 30
" 5 lb. "	21 50

Sold only in cans.

Cottam's Best, in 1 lb tins	3 00
Best in 5 oz. tins	1 10
Cottam's Choice, 1 lb tins	1 75
" " 5 oz tins	70
" loose	10
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb. tins	65
" " bulk, per lb	12

	Per doz.
Empire, 5 dozen 4 oz cans	$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" ½ " 5 lb cans	9 00
" bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases.	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60

BISCUITS.

	Per lb
Arrowroot	$0 11½
Abernethy	9
Ginger Nuts	11½
New York Fruit	14½
People's Mixed	10½
Pilot Family	6½
Snowflake	11½
Magard	15
Soda	6½
Soda, 1 lb packages	8
" 3 lb "	21
Sultana, thin	11½
Tea	11½
Wine	9½
Wine, sweet	9

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ⅓ "	1 10
Spanish, No. 3	4 50
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jacquot's French No. 2	3 00
" " " 3	4 50
" " " 4	8 00
" " " 5	10 00
" 1-gross Cabinets, asst,	7 50

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross..... $1 80

BARRINGER & BROWN.

(Thos. E. Clatworthy, Ag'nt, Toronto.)
Convex Black Lead packed in wood boxes containing 12 card boxes, per box 1 12

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & CO'S.

Parisian Square Blue, per lb..13 to 14c

BARRINGER & BROWN.

(Thos. E. Clatworthy, Ag'nt, Toronto.)
Azure square blue box, containing 8 1 lb. packets of 16 oz., squares, per 8lb. box 0 89

BROOMS.

		Per doz.
Carpet	4 strings	2 90
X Parlor,	2 "	2 65
Louise	3 "	2 65
1 Gem	4 "	3 25
2 "	3 "	2 65
3 "	2 "	2 20
4 "	2 "	1 95
O Hurl	4 "	2 65
"	3 "	2 35
2 "	3 "	2 05
3 "	3 "	1 70
OK "	2 "	1 35
Hvy Mill	4 "	3 70

CALVES' FEET GELATINE

G. P. SWINBOURNE & CO.

(Thos. E. Clatworthy, Ag'nt, Toronto.)
Boxes of 4 dz. 6d., and 2 doz. 1s. pack $3 96

CANNED GOODS.

	Per doz	
Apples, 3's	$1 10	$1 20
" gallons	2 90	3 00
Blackberries, 2	2 00	2 10
Blueberries, 2	1 25	1 40
Beans, 2	0 95	1 10
Corn, 2's	1 10	1 25
" Epicure	1 45	1 50
Cherries, red pitted, 2's	2 25	2 40
Peas, 2's	1 20	1 35
" sifted select	....	1 35
Pears, Bartlett, 2's	2 00	2 25
Pineapple, Baltimore	2 40	2 50
" Bahama	2 90	3 00
Peaches, 2's	2 75	2 85
" 3's	3 75	3 85
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	2 00	2 10
" Lombard	2 00	2 10
" Blue	1 90	2 00
Pumpkins, 3's	1 00	1 10
" gallons	3 00	3 25
Raspberries, 2's	2 45	2 50
Strawberries, choice 2's	2 40	2 50
Succotash, 2's	1 65	1 85
Tomatoes, 3's	1 30	1 35
Lobster, Clover Leaf	.....	2 75
" Crown	.....	2 [illegible]
" Bishop's Rock	.....	2 10
Mackerel	1 40	1 50
Salmon, 1's	1 40	1 55
" white	1 10	1 25
Sardines Albert, ¼'s tins	11,	11½
" ½'s "	15,	18
" Martiny, ¼'s "	10,	10½
" ½'s "	18,	19
" Other brands, 9¾,	11,	16, 19
" P & C, ¼'s tins	23,	25
" ½'s "	33,	36
" Amer, ¼'s "	6½,	8
" ¼'s "	9,	11

MARMALADE, JAMS AND JELLIES.

CAIRN'S.

(Blaiklock Bros., Montreal, Agents.)

Marmalade. Price, f.o.b. Montreal.	dz.
"Home Made," glass 1 lb	$2.35
" White 1 lb	2.25
" " 2 "	4.15
" Stone 7 "	13.20
Scotch White 1 "	2.10



Jams.
Gooseberry
Strawberry
Black Currant.
Red Currant
Green Gage
Apricot
Raspberry
Damson
Plum
Red Currant and Raspberry

1 lb. white pots, 4 doz. assorted, per doz. $2.35.

Jellies. Red Currant, 1 lb. white. $2.75
Black Currant, 1 lb. white 2.75

DELHI CANNING CO.

Jams, assorted, 1's	2 35
Jellies, 1's	2 25

CANNED MEATS.

CLARK'S.

Comp. Corn Beef	1 lb	cans	$....	$1 60
" "	2 "	"	....	2 65
" "	4 "	"	5 00	5 15
" "	6 "	"	7 75	8 00
" "	14 "	"	18 60	19 20
Minced Collops,	2 lb	cans	.....	2 60
Roast Beef	1 "	. ....		1 60
"	2 "	.....		3 15
"	4 "	.....		5 85
"	2 "	.....		7 00
Par Ox Tongue,	2½ "		$7 25	7 50
Ox Tongue	2 "	....		4 50
Lunch Tongue	1 "		3 00	3 10
"	2 "		5 25	5 75
English Brawn.	2 "		2 50	2 60
Camb. Sausage.	1 "	....		2 50
" "	2 "	....		4 00
Soups, assorted.	1 "	....		1 35
" "	2 "	....		2 25
Soups & Boulli.	2 "	....		1 80
"	6 "	....		4 50

Potted Chicken, Turkey, or Game, 6 oz cans 1 50
Potted Ham, Tongue or Beef, 6 oz cans 1 35
Devilled Tongue or Ham, ½ lb cans 1 35
Devilled Chicken or Turkey, ½ lb cans 2 25
Sandwich Ham or Tongue, ½ lb cans 1 50
Ham, Chicken and Tongue, ½ lb cans 1 50

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars, $9 50
Ditto, 25 and 40 lb pails, per lb. 12½c

J. H. WETHEY'S—ST. CATHARINES.

Condensed, per gross, net $13 50

CHEWING GUM.

ADAMS & SONS.

Tutti Frutti, 36 5c bars			$1 30
Sappota,	150 pieces		1 15
Sweet Fern,	230	" ...	0 85
Black Jack,	115	" ...	0 85
Red Rose,	115	" ...	0 85
Barley Malt,	115	" ...	0 85
Tampico,	115	" ...	0 85
Lemon Trumps,	115	" ...	0 85
Magic Trick,	115	" ...	0 85
Puzzle Gum (new)	115	"	0 85
Bolah "	150	" ...	0 85
Taffy Licorice,	72	" ...	0 50
Caramel Tolu,	72	" ...	0 45
Adams' N.Y. Gum,	200	" ...	0 50

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs	0 30
Caraccas, ¼'s..6 and 12 lbs..	0 35
Premium, ⅓'s..6 and 12 lbs...	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs .	0 24
Sticks, gross boxes, each...	1 00

ALWAYS ORDER

RECKITT'S BLUE.

Prices Current, Continued—

Cocoa, Homœopat'e, ¼'s, 8 & 14 lbs 30
" Pearl " " " 25
" London Pearl 12 & 18 " 22
" Rock " " 30
" Bulk, in bxs 18

JOHN P. MOTT & CO.'s

R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb	$0 30
Mott's Prepaired Cocoa	28
Mott's Homœopat'e Cocoa (¼s)	32
Mott's Breakfast Cocoa	40
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs	30
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	24
Mott's Vanilla Chocolate stick	22
Mott's Pure Confec. Chocolate	22c—35
Mott's Sweet Confec. Choc.	21c—28

J. W. COWAN & CO.'s

Cocoas—

Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼lb in 12lb boxes	35
London Pearl, " "	30
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence, per doz	1 40

Chocolates—

Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

Thos. E. Clatworthy, Ag'nt, Toronto.)

Schweitzer's Cocoatina, net cash ¼ lb. ½ lb.. per doz	3 29 6 30

WALTER, BAKER & CO

Chocolate—

Premium No. Chocolate, in boxes, 12 and 25 lbs	....
Baker's Vanillia Chocolate, in boxes, 12 lbs	.....
Caraccas Sweet Chocolate, in boxes, 6 lbs., 12 boxes in a case.	.....
Vanillia Tablets, in boxes	.....
Spanish Tablets, 100 in each box, 12 boxes in a case	.....

German Sweet Chocolate—

Grocers' Style, in cases 12 boxes, 12 lbs	.....
Grocers' Style, in cases 24 boxes, 6 lbs	.....

Cocoa—

Pure Prepared in boxes, 12 lbs	.....
Cracked Cocoa, in boxes, 12 lbs., ½ lb. papers	.....
Cracked Cocoa, in bags, 10 lbs	....
Breakfast Cocoa—	
In boxes, 6 and 12 lbs., ½ lb. tins	.....
In boxes, 12 lbs., 1 lb. tins, decorated canisters	....
Broma—	
In boxes, 12 lbs., ½ lb. tins	.....

COFFEE.

GREEN

	c. per lb.
Mocha	32, 35
Old Government Java	30, 33
Rio	23, 26
Plantation Ceylon	29, 31
Porto Rico	23, 24
Guatamala	24, 26
Jamaica	23, 24
Maracaibo	24, 26

WHOLE ROASTED OR PURE GROUND.
ELLIS & KEIGHLEY'S.

	c. per lb
Java	33, 34
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	33
Our Own "	31
Laguayra "	29
Mocha and Java	32, 33
Java, Standard	33
" Old Government	30, 32
Arabian Mocha	36
Santos	28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs	30
Standard Imperial in sealed tins, 25 and 50 lbs	32
Standard Blend in sealed tins, 25 and 50 lbs	33
Ground, in tins, 5, 10, 15 and 25 lbs	20, 30
Say's Parisien, in ½ and lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

SUTTON & CO.
(Thos. E. Clatworthy, Ag'nt, Toronto.)

Pure essence, Gorgona Anchovies, ½ pts. per doz	2 76

FLOUR AND MEAL.

	per bbl.
Flour, Family	$4 50 4 75
" Manitoba Patent	5 65
" white wheat patent	5 50 5 60
" Strong bakers'	5 35
Oatmeal, standard, bbls	4 50
" granulated, "	4 60
" rolled "	4 70
Rolled Oats	4 70
Bran, per ton	15 50
Shorts	17 50
Cornmeal	3 50 4 00

UI

JOHNSTON'S, MONTREAL.

	per doz.
Cases, No. 1, 2 oz tins	$2 75 $3 00
" No. 2, 4 oz tins	4 50 5 00
" No. 3, 8 oz tins	8 00 8 75
" No. 4, 1 lb tins	12 60 14 25
" No. 5, 2 lb tins	25 00 27 00

FRUITS.

FOREIGN.

	c. per lb.
Currants, Provincial, bbls	6¼, 6⅜
" " ½ bbls	6⅜, 6½
" " cases	6⅜
" Filiatras, bbls	6¼, 6⅜
" " ½ bbls	6⅜, 6½
" " cases	6½, 6½
" Patras, bbls	6¾, 7
" " ½ bbls	7, 7⅛
" " cases	7⅛, 7⅜
" Vostizzas, cases	7½, 8½
" " ½ cases	7½, 8
" 5-crown Excelsi (cases)	9¼, 9½
" " ½ case	9⅛, 9⅜
Dates, Persian, boxes	.. ...
Figs, Elemes, 14 oz., per box	... 12
" 10 and 20 lb box	... 14
" Seven-Crown	... 20
Prunes, Bosnia, hhds	... ...
" " cases, new	8½ 10
Raisins, Valencia, off stalk,	6¼ 6½
Selected	7½ 8
Layers	8½ 9
Raisins, Sultanas	15, 18
" Eleme	7½ 8
" Malaga:	
London layers	2 85 3 25
Loose muscatels	2 35 2 75
Imperial cabinets	3 25 3 50
" " qrs., flat	1 00
Connoisseur clusters	4 00 4 25
Extra dessert "	4 75 5 00
" " " qrs.	1 50
Royal clusters	6 00 6 50
Fancy Vega cartoons	2 75
Black baskets	4 00 4 25
" " qrs	1 30 1 35
Blue "	4 75 5 00
" " qrs	1 50 1 60
Fine Dehesas	7 00 7 25
" " qrs	2 00 2 25
Lemons, Malaga	4 50 5 00
" Palermos	5 50 6 00
" Messina	5 00 6 50
Oranges, Floridas	5 00
" Jamaicas	8 00 10 00

DOMESTIC.

Apples, Dried, per lb	0 08 0 08½
do Evaporated	0 13 0 13½

GLASSWARE.

TAYLOR, SCOTT & CO.

	c. per doz
Lamp Chimneys, O	32
" " A	35
" " B	45

GRAIN.

Wheat, Fall, No. 2	$0 95 0 96
" Red Winter, No. 2	0 95 0 96
" Spring, No. 2	93 0 94
" Man. Hard, No. 1	....
" " No. 2	..... 1 05
Oats, No. 2, per 34 lbs	42 43
Barley, No. 2, per 48 lbs	58 59
" No. 3, extra	... 53
" No. 3	50 51
Rye	64 65
Peas	64 65
Corn	65

HAY & STRAW.

Hay, Pressed, " on track	9 00 9 50
Straw Pressed, "	5 50 6 00

ISINGLASS.

G. P. SWINBOURNE & CO.
(Thos. E. Clatworthy, Ag'nt, Toronto.)

Boxes containing 3 doz 3d. pack. per box	3 58



LYE.

Gillett's powdered Lye (4gr. in a case) per case	$3 75
Elliott's	3 75

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts
Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars	22
" Fine, in 4 lb jars	70
" Ex. Sup., in bulk, per lb.	30
" Superior, in bulk, per lb	20
" Fine, " "	15

COLMAN'S AND KEEN'S

In 4 lb jars	75
In 1 lb jars	25
D. S. F., in tins, per lb	41
" in ½ lb tins	42
" in ¼ lb tins, per lb	44
D. F. in ½ lb tins, per lb	26
" ¼ " "	28

BARRINGER & BROWN.
(Thos. E. Clatworthy, Ag'nt, Toronto.)

Genuine, in 4, 1, ½, ¼ lb. and 2 oz. tins, per lb	0 34 0 47
Superfine genuine, full	0 30 0 43
Pure, per lb	0 23 0 36
D.S.F. "	0 34 0 47
D. S. "	0 30 0 43
F. "	0 23 0 36

NUTS.

	per lb.
Almonds, Ivica	... ..
" Tarragona	15 16
" Formigetta	... ...
Almonds, Shelled Valencias	34, 36
" " Jordon.	45, 55
Brazil	... ...
Cocoanuts,	... ..
Filberts, Sicily	... 11

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

LEONARD H. DOBBIN,

Commission Agent and Broker in Canned Goods.

EVAPORATED APPLES A SPECIALTY.

4 Hospital Street, MONTREAL.

TELEPHONE 2205.

JNO. A. MOIR,

GENERAL AGENT.

Consignments Solicited.

SPECIALTIES: Canned Goods, Dried Apples, Evaporated Apples, Codfish.

Quotations and samples sent on application. A trial solicited.

41 St. Francois Xavier Sts., Montreal.

G. H. Wedgwood & Co.

Manufacturers of

Grocers' Japanned and Enamelled Goods.

Owners of the most complete plant in the Dominion for

SHOW-CARD MOUNTING.

eow 79 Jarvis Street, Toronto.

SAW YOUR

ADVERTISEMENT

IN THE

CANADIAN GROCER.

When writing to our advertisers please inclose the above



How to Sell Goods

Send Ten Cents to the GROCER PUBLISHING CO. for a copy of B. F. Cumming's Prize Essay on "How to Sell Goods."

Grocer Pub. Co.,

6 Wellington St. W., Toronto.

Prices current, continued—

Peanuts, roasted	17, 18
" green	13, 15
Walnuts, Grenoble	... ...
" Bordeaux	12, 13
" Naples, cases	... ...
" Marbots	... 13½

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO.

PICKLES.

John Bull, mixed, in bulk	$0 60
" Chow Pic'le, in b'lk	65
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 25
" " " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

SAUCES.

John Bull, kegs, per gal	$1 25
" ½ pt. bottles, per doz (according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " ½ pt. bottles, per doz	1 25
Niagara Tomato, kegs. per gal	1 25
" " Reputed pints	1 25

Terry's Candied Peels.	c. per peels
Lemon, 7 lb boxes	16
Orange, "	18
Citron, "	30

CROSSE & BLACKWELL'S.

Pickles, all kinds, pints, per doz	3 25

LEA & PERRIN'S.

	per doz.
Worcester Sauce, ½ pts	$3 60 $3 75
" " pints	6 25 6 50

SUTTON & CO.

(Thos. E. Clatworthy, Agent, Toronto)

Worchester Sauce, ½ pints, second quality, per doz	1 17
Worchester Sauce, ½ pints, third quality, per doz	0 96
The Victory Dinner Relish, per dozen	1 92
Bottled Pickles—Mixed, Piccalilli, Cabbage, Onions, per doz.	2 16

PRODUCE.

DAIRY.

	Per lb	
Butter, creamery, rolls	$0 00	$0 25
" " tub	0 21	0 22
" dairy, tubs, choice	0 15	0 17
" " medium	0 10	0 13
Butter, pound rolls	0 18	0 19
" large rolls	0 15	0 16
" store crocks	0 15	0 16
" store packed	0 09	0 13
Cheese	0 10	0 10½

COUNTRY.

Eggs, fresh, per doz	0 19	0 20
" limed	0 19	0 20
Beans	1 65	1 80
Onions, per bbl		2 25
Potatoes, per bag on tr'k	0 52	0 60
Hops, 1889 crop	0 20	0 25
" 1890 "	0 30	0 40
Honey, extracted	0 07	0 12½
" section	0 14	0 20

PROVISIONS.

Bacon, long clear, p lb.	0 08½	0 08½
Pork, mess, p. bbl	15 00	16 50
Hams, smoked, per lb	0 12	0 12½
" pickled	0 11	0 11½
Bellies	0 10	0 11
Rolls	0 09½	0 10
Backs	0 10	0 11
Lard, Canadian, per lb.	0 09	0 9½
Hogs	5 25	5 60
Tallow, refined, per lb	0 05	0 05¼
"rough, "		0 02

RICE, ETC.

	Per lb.
Rice, Aracan	3¾, 4c
" Patna	4⅜, 5
" Japan	... 4¾
" extra Burmah	3⅞, 4
Grand Duke	6, 6½
Sago	4¼, 5
Tapioca,	5¾, 6¾

SPICES.

GROUND.

	Per lb.	
Pepper, black, pure	$0 20	$0 22
" fine to superior	12	18
" white, pure	32	35
" fine to choice	25	30
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	25	40
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURGH STARCH MFG. CO. MONTREAL.

BRITISH AMERICA STARCH CO. BRANTFORD.

	c. per lb.
No. 1 Laundry, 4 lb cartoons	5½c
Canada Laundry	4⅞
Silver Gloss, crates	6¾
Lily White, crates	6½
Silver Gloss, 1 lb chromos	6¾
Lily White, 1 lb chromos	6¼
Satin, Starch 1 lb chromos	7¼
Brantford Gloss, 1 lb chromos	7¼
No 1 Laundry, barrels & halves	4⅞
No 1 Prepared Corn	7½
Canada Corn	6¾
Challenge Corn	6¾
Rice Starch, 1 lb	9
Cube, 1 lb	7½

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-lb boxes. 1, 2, and 4 lb. pack'g's	8½
36-lb boxes, 3 lb. packages	8½
12-lb "	8½
38 to 45-lb boxes	8

Silver Gloss Starch—	
36-lb boxes, 1 lb packages	9
40-lb " 1, 2 and 4 lb packages.	9
40-lb " ½ lb package	9½
40-lb " ¼ "	10
40-lb " assorted ½ and ¼ lbs	9¾
6-lb " sliding covers	9¾
38 to 45 lb boxes	9

Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	9
20 " "	9¼

SUGAR.

	c. per lb.
Granulated, 15 bbls or over	6⅞
" less than 15 bbls	7
Paris Lump, bbls	7½
" " ½ bbls	7⅝
" " less than a bbl	7⅝
Extra Ground, bbls	8
" " less than a bbl.	8⅛
Powdered, bbls	7½
" less than a bbl	7⅝
White refined	6⅝
Extra bright refined	6¼
Bright Yellow	5⅝
Medium "	5½
Brown	5¼
Raw Jamaica, in bags	5⅛

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls
Redpath's "D"	3⅝c.	3¾c
" "M"	3¾	3⅞
Redpath's "B"	3¾	4⅛
" "VB"	4	4⅛
" Extra	4¼	4⅜
" Ex. Sup	4⅜	4½
" XXX Sup.	4⅝	4¾
Corn Syrup	4⅝	4¾

MOLASSES.

	Per gal.
Trinidad, in puncheons	38, 40c
" bbls	40, 42
" ½ bbls	42, 44
New Orleans, in bbls	90, 100
Porto Rico, hdds.	40, 45
" barrels	42, 47
" ½ barrels	44, 49

TEAS.

GREENS.

Gunpowder—	Per lb
Cases, extra firsts	42, 50c
Half chests, ordinary firsts	22, 38
Cases, sifted, extra firsts	42, 50
Cases, small leaf, firsts	35, 40

Young Hyson—Moyunes	
Half chests, ordinary firsts	22, 38
" " seconds	20, 22
" " common	18, 20

PING SUEYS.

Half chests, firsts	28, 32
" " seconds	20, 22
Half Boxes, firsts	28, 32
" " seconds	20, 22

JAPAN.

Half Chests—	
Choicest	38, 40
Choice	32, 36
Finest	28, 30
Fine	25, 27
Good medium	22, 24
Medium	19, 20
Good common	18, 19
Common	16, 17
Nagasaki, ½ chests Pekoe	20, 22
" " Oolong	17, 18
" " Gunpowder	18, 20
" " Siftings	8, 12½

CONGOUS.

Half chests, Kaisow, Moning	52, 55
Caddies and half chests	15, 50
Cadies, Pakling and new makes	18, 50

OOLONG.

Half chests Formosa	34, 50
Caddies	36 55

ASSAMS.

Chests and half-chests Pekoe	22, 48



KNOX, MORGAN & CO.,

Wholesale Dry Goods Importers,

HAMILTON, - - - ONTARIO.

IN STOCK FOR XMAS TRADE:

COLORED PLUSHES, all shades.
BLACK VICUNA COATING.
BLACK WORSTED COATING.
BLUE BEAVER OVER-COATING.
COLORED MELTONS, assorted shades.
VICTORIA LAWNS, all prices.
BLACK VELVETEENS.
COLORED VELVETEENS.
BLACK CASHMERES, three low lines.
LATEST STYLES NECKWARE, 4 cases.
BEEHIVE FINGERING.
BLACK VELVET RIBBONS.
BLACK CASHMERE HOSE.
SILK HANDKERCHIEFS.

Tweeds, Prints and Staple Samples for Spring 1891 now ready.

Prices current, continued—

SOENTED ORANGE PEKOE.

Boxes. Foochow and Canton	28, 60

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	62c
Ingots, rough and ready, 7's	59
Laurel, 3's	52
Brier, 7's	50
Index, 7's	45
Honeysuckle, 7's	53
Napoleon, 8's	49
Royal Arms, 12's	50
Victoria, 12's	48
Brunette and Lovely, 12's	45½
Prince of Wales, in caddies	46½
" in 75 lb boxes	46
Bright Smoking Plug Myrtle, T & B, 3's	55
Lily, 7's	48
Diamond Solace, 12's	45
Myrtle Cut Smoking, 1 lb tins	65
½ l b pg, 6 lb boxes	65
oz pg, 5 lb boxes	65

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdowne	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00

Cigarettes, all Tobacco—

Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C No. 1	4 00
Sweet Sixteen	3 50

CUT TOBACCOS.	per lb.
Puritan, ⅛ lb pkg., 5 lb. boxes	65
Old Chum, ⅛ lb pkg 5 lb box	65
Old Virgin., 1-10 lb pkg., 10 lb bxs	57
Gold Block, ⅛ lb pkg, 5 lb boxes	65

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	78
Puritan, 1-10, 5 lb boxes	80
Athlete, per lb	1 10

MATCHLESS STOVE POLISH.

No. 1 ¼ gross in case, per gross.	$9 00
" 3½ " " "	4 80

SOAP.

Ivory Bar, per lb	½
Do. 2, 6-16 and 3 lb bars "	
Primrose, 5 lb bars, wax W "	
" 1 " " "	
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 13oz, 1,2 and 3 lb bars per lb	3½
Queen's Laundry, per bar	5½
Pride of Kitchen, per box	2 75
Sapolio, ½ gross boxes	3 25
" per gross, net cash	12 00

B. T. BABBITT'S SPECIALTIES.

B. T. Babbitt's Best Soap, p. bar	0 05
B. T. Babbitt's 1776 Soap Powder per box of 100 5½ oz. package	3 85
B. T. Babbitt's Lye, per box of 2 doz. large cans	1 80

TOILET SOAP.

TAYLOR, SCOTT & co.

	per doz.
Baby's Own, ¼ doz boxes	$1 25
Our Boys, ¼ " "	1 25
Sea Foam, ½ " "	75
London Bouquet, ½ " "	60
Oatmeal, 1 " "	85
" ½ " "	60
Paris Assorted, ¼ "	0 75
Albert Oatmeal bar, 2 doz. boxes	0 75
" White Castile bar, 2 doz. boxes	0 75
	per gro.
Fatherland, ½ doz boxes	5 00

WASHING CRYSTAL.

Gillett's Washing Crystal, 1 gro in box. per box	$1 75

WOODENWARE.

	per doz
Pails, 2 hoop, clear No. 1	$1 70
" 3 " "	1 90
Pails, 2 hoops, clear No. 2	$1 60
" 3 " "	1 80
" 3 " painted "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
	per case.
Matches, Parlor	$1 75
" Telephone	3 65 3 75
" Telegraph	3 90 4 00
	per doz.
Mops and Handles, comb.	1 25
Butter tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60
Clothes Pins full count, per box	0 75

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	2 75
" " round "	3 00
Handy dish	3 75
Water Closet Tanks	18 00

YEAST.

Barm yeast in boxes of 2 doz. 10c. and 2 doz. 5c. packages, per box	2 00
Royal Yeast Cakes, 3 doz 10c. packages in case, per case	$1 95
Royal Yeast Cakes, 3 doz 5c. packages in case per case	1 00

OUR NATIONAL FOODS.

	pkg.	doz
Desiccated Wheat	4 lb.	$2 30
" Rolled Oats	4 "	2 25
Snow Flake Barley	4 "	2 40
Rolled Wheat Flakes	4 "	2 25
Buckwheat Flour, S. R	4 "	2 00
Prepared Pea Flour	2½ "	1 80
Baravena Milk Food	1 "	3 00
Patent Prepared Barley	1 "	1 80
Patent Prepared Groats	1 "	1 50
Beef and Barley Extracts	6 oz	2 25
Gluten Flour	4 oz	2 80

HARDWARE.

ZINC: Sheet net.		0 06½
IRON WIRE:		
Galv., annealed and oiled and bright 20 p.c. advance on list		
Barbed wire net.		0 00
Coil chain, 5-16 in. net		0 05½
" " ⅜ in. "		0 05
" " ½ in. "		0 04½
Iron pipe, 50 per cent.		
Iron pipe, galvanized, 25 per cent.		
CUT NAILS, from Toronto:		
10 dy. to 60 dy	2 65	0 00
8 dy. and 9 dy	2 90	0 00
6 dy. and 7 dy	3 15	0 00
4 dy. and 5 dy	3 40	0 00
3 dy. C.P.	3 75	0 00
3 dy A.P	4 25	0 00
HORSE NAILS:		
"C" 50 and 10 per cent. from list.		
HORSE SHOES:		
From Toronto, per keg	3 75	4 00
WINDOW GLASS:		
25 in and under	1 55	1 60
26 to 40	1 60	0 00
41 to 50	3 60	0 00
51 to 60	3 90	0 00
61 to 70	4 20	0 00
GUNPOWDER:		
Sporting FF. "	4 75	0 00
" FFF "	5 00	0 00
Canada rifle "	7 25	0 00
Sporting FF., (in ½ lb. tins) per doz	2 40	0 00
ROPE: Manilla	0 14½	0 16
Sisal	0 13	0 00
AXES:		
Peerless & Keen Cutter	7 50	0 00
Leader	7 25	0 00
Lance	7 75	0 00
Queen City	9 25	0 00
Honor Bright, all steel	11 00	0 00
SHOT: Canadian	0 05½	0 00
HINGES: Heavy T and strap	05½	00
" Screw, hook & strap.	03¾	04¾
TIN PLATES:		
1c. 4x20 coke, per box	4 50	4 75

PETROLEUM.

	Imp. gal.	
F. O. B. Toronto		
Canadian	$0 00	$0 17
Caroon Safety	0 18	0 18½
Canadian Water White	0 20	0 22
Amer'n Prime White	0 23	0 24
" Water White	0 25	0 00
Photogene	0 27	0 00

DRUGS AND CHEMICALS.

Alum lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 02½	0 03
Borax	0 13	0 14
Camphor	0 75	0 80
Carbolic Acid	0 50	0 55
Castor Oil	0 13	0 14
Cream Tartar	0 30	0 31
Epsom Salts	0 01½	0 02½
Paris Green	0 18	0 22
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 20	0 21
Hellebore	0 16	0 17
Iodine	5 00	5 50
Insect Powder	0 40	0 50
Salpetre	0 08½	0 09
Soda Bicarb, per keg	2 50	2 60
Sal Soda	1 00	1 25
Madder	0 12½	....

VINEGAR.

A. HAAZ & CO

XX, W.W	0 20
XXX, W.W	0 25
Honey Dew	0 28
Pickling	0 28
Malting	0 45

THE BADGEROW FALCONER VINEGAR CO

French Bordeau per gal.	0 34
Tarragona "	0 32
Triple "	0 30
Fruit Vinegar "	0 27
Pickling "	0 28
XXX "	0 25
Extra XX "	0 22
XX "	0 20
X "	0 16
Cider Vinegar	0 16 to 0 25
Honey Vinegar	0 25
Eng. Malt Vinegar	0 50 to 0 60
Bottled Malt Vinegar, qts.	2 00
Methylated Spirits	2 00 to 2 25

FISH.

Frozen Fish:		
Trout per lb	0 06½	0 07
Whitefish do		0 07½
British Columbia salmon per lb		0 15
Lake herring per 100	2 50	3 00
Pickerel per lb	0 05	0 06
Pike do		0 04½
Dried Fish:		
Labrador herring, p. bbl	6 00	6 50
Shore herring "	5 00	6 00
Codfish, per quintal	5 25	5 75
" cases	5 00	5 50
Boneless fish per lb	0 04½	0 05½
Boneless cod "	0 06½	0 08
Smoked Fish:		
Finnan Haddies per lb		0 07½
Bloaters per box	1 00	1 50
Smoked herring "		0 16
Sea Fish:		
Haddock per lb		0 08
Cod "	0 09	0 10
Spring salmon "	0 20	0 30
Flounders "		0 08
Halibut "	0 15	0 20
Pickled and Salt Fish:		
Salmon trout, per ½ bbl		4 50
Whitefish		5 25
Lake herring split "		3 00

JOS. PICKERING & SONS' SPECIALTIES

(Thos. E. Clatworthy, Ag'nt, Toronto.

Metal Polishing Pomade, according to size, per dozen	0 20 1 02
Needham's Polishing Paste according to size, per dozen	0 18 2 81
Furniture Polish, according to size, per dozen	0 20 2 85
Razor Paste, ½ doz. in box	1 02
" in single boxes	1 18
Plate Powder, per box	1 02
Knife Powder, in cannister, per dozen	1 03
Harness Blacking, in boxes, per dozen	1 27 2 20

THE PRIZE OFFERED BY THE

TORONTO GROCERS' ASSOCIATION

For the Best Grocer Waggon WAS AWARDED TO

EWART & JOHNSTON,

257 and 259 Queen St. East.

Manufacturers of Trade Waggons and Sleighs. Send for Catalogue Grocers Delivery Waggons, etc.

SUBSCRIBED CAPITAL, $100,100. FULL GOVERNMENT DEPOSIT.

SIR ALEX. CAMPBELL, K.C.M.G. PRES. (Lieut Govr. of Ontario)
JOHN L. BLAIKIE ESQ. VICE PRES.

THE BOILER INSPECTION and Insurance Company of Canada.



CONSULTING ENGINEERS.

G.C. ROBB. Chief Engineer A. FRASER. Secy. Treas

HEAD OFFICE.

TORONTO.

The prevention of Accident and attainment of Economy in use of Steam, our chief aims.

TRAVELLERS' GUIDE.

WM. PROUT. J. E. INSLEY, Manager.

LELAND HOTEL

Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.

Vancouver, B.C.

PROUT & INSLEY, Proprietors.

THE COLONIAL,

New Westminster, B.C.

Headquarters for Commercial Travellers. Fine Sample Rooms. First-class in every respect.

GEO. R. RAYMOND, Proprietor.

THE WINDSOR.

Regina, Assa.

First-class Family and Commercial Hotel.

Good sample rooms. Livery in connection.

MRS. DOIG, Proprietress.

THE SANITARIUM

BANFF, N.W.T.

Favorite Western Summer Resort. The best of accommodation for travellers.

R. G. BRETT, Medical Director. H. RANSFORD, Mgr.

Grand Pacific Hotel

KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men

CREEDEN & SMITH, Props

Queen's Hotel,

WINNIPEG, MAN.

First-class in every respect.

JAS. O'CONNOR, Prop. FRED. SPRADO, Mgr

LELAND HOUSE,

Graduated Prices. Recently furnished.

W. D. DOUGLAS & CO., Proprietors.

The finest hotel in the Northwest. Pure spring water. Corner Main and Albert Sts., City Hall Square, WINNIPEG, MAN.

The Clarendon Hotel,

Winnipeg, Man.

RUTLEY & McCAFFREY Proprietors.

The Algoma House,

PORT ARTHUR, ONTARIO.

Beautifully situated, fine sample rooms. Special attention and accommodation for travelling men.

MERRILL & HODDER, Props.

PATERSON HOUSE,

OWEN SOUND, ONT.

One of the best appointed houses in Ontario, situated in the business centre of the town. All modern improvements. Headquarters for commercial men. A DUNCAN, Prop

---

DESKS

OFFICE, LIBRARY, CHURCH AND SCHOOL

FURNITURE.

JOHN M. BLACKBURN & CO.,

41 COLBORNE ST., TORONTO.

TORONTO SALT WORKS,

128 Adelaide E., Toronto,

Sole City Agents for the "Canada Salt Association"

Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.

The "Acme" Table Salt (new process) will not get damp or hard.

Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt.

BAKER'S COLLECTING AND INQUIRY AGENCY,

Room 45, Yonge St. Arcade, Toronto, Ont.

Handles all Classes of Accounts. Seventy per cent. of all Claims reported last year were paid. Write for terms.

System Copyrighted February 13th, 1889.

FAC SIMILE OF THE LABEL OF



The Best Scouring and Cleaning Soap in the World.

For cleaning woodwork, pots, kettles, pans, floors, painted ceilings, windows, and everything in the cleansing of which a Scouring Soap can be used it has no Superior. It is a larger cake, lasts longer, does its work better, and is cheaper in every way than any other Scouring Soap. Cut this out, and ask your Jobber to send you a box of *Pride of the Kitchen*. It is worth trying.

KIRK L. PERRY, Agent, TORONTO, CANADA

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

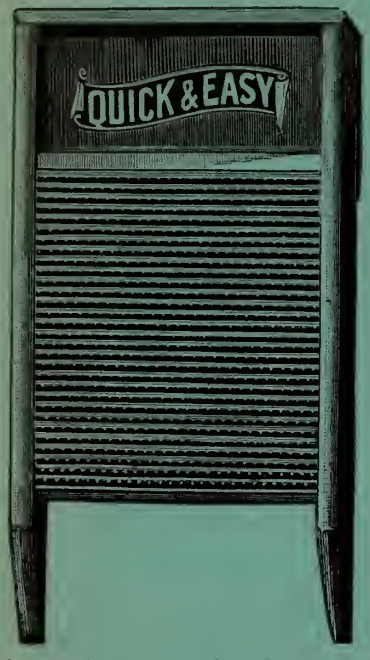
THE "QUICK AND EASY" WASHBOARD

(Patented.) Made by the

Brandon Manufacturing Co.,

of Toronto, (Limited.)

STRACHAN AVENUE, TORONTO.



This board possesses the advantage of a double crimp, and only the best quality of wood and zinc are used in its manufacture.

All first-class grocers keep it.

E. P. Breckenridge, Toledo, Ohio, Pres — Edwin Norton, Chicago, Vice-Pres.

W. C. Breckenridge, Resident Manager

The Norton Manufacturing Co.,

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit Cans, Lard Pails, Paint Pails and Cans, Baking Powder Cans.

Capacity, fifty thousand fruit cans per day.

Sole Agents in Canada for

Norton Bros., "Solder Hemmed" Caps, and Grocers' sample goods, and Haskell's sample cases.

Cor. YORK AND QUEEN Sts.,

HAMILTON, - ONT.

C. RICHARDSON & CO.

MANUFACTURERS OF

The Celebrated Bull's Head Brand Pickles,

SAUCES, JAMS, JELLIES,

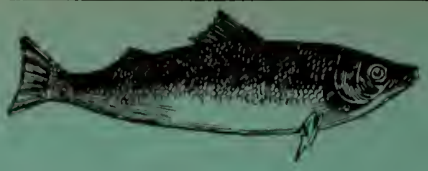
CANNED FRUITS AND VEGETABLES.

SPECIAL PRICES IN

CANNED TOMATOES.

EVAPORATED APPLES and MAPLE SYRUP

125 River St., Toronto.



Fraser River Salmon.

"ROYAL"

- AND -

"BRITANNIA"

Brands of canned salmon are the finest packed in British Columbia. The canneries being situated at the mouth of the Fraser River are in a position to pack their fish fresh from the boats.

BELL-IRVING & PATERSON, AGENTS,

Vancouver and New Westminster, B.C.

C. G. Hobson & Co.,

COMMISSION MERCHANTS.

AGENTS FOR

Princess,

Diamond

and

Stanley

brands of canned salmon. We pay special attention to consignments placed in our charge.

C. G. HOBSON & Co.,

Vancouver, B.C.

SALMON

"Drysdale"

"Lynx"

and

"Red Star."

BRANDS

— OF —

British Columbia Salmon

Carefully prepared, full weight, and of best quality, every tin guaranteed.

All we ask is a trial.

WILLIAMS, BROWN & CO., San Francisco, Cal. } Sole Agents.

W. T. TASSIE, Toronto,

Agent for Ontario.

T. G. Williamson & Co.,

COMMISSION MERCHANTS.

TEAS, COFFEES, FRUITS, SUGARS, ETC.

42 Front Street East,

TORONTO, ONT.

- PARISIAN - BLUE!

Is Stronger and More Economical

THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

FOREIGN FRUITS

R. S. GALLAGHER,

FRUIT AND COMMISSION MERCHANT,

TORONTO.

111 & 113 King St. E., 77 Colborne St.

Telephone 1617.

R. C. MURDOCH AND CO.,

Commission and Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

29 Church St., Toronto

TELEPHONE 806.

J. Cleghorn & Son

WHOLESALE

Fruit, Fish and Oyster Dealers,

94 Yonge Street,

TORONTO

ESTABLISHED 1856.

MARTIN BROS.,

General grain dealers and Manufacturers of all kinds of

Oatmeal, Pot Barley, Graham Flour, Rolled Oats, Split Peas. Rolled Wheat.

Elevator and Mills on C.P.R. and G.T.R.

Dressed Hogs a Specialty.

Mount Forest, Ont.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

FINE GOODS OUR SPECIALTY.

MADRE E' HIJO (7 SIZES).

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

VOL. IV. TORONTO AND MONTREAL, DECEMBER 5, 1890. No. 49

Fac-Simile of Package.



Registered.

BENSON'S CANADA PREPARED CORN

Superior to any Imported

CORN STARCH.

RELIABLE AND UNIFORM IN QUALITY.

☞ FOR SALE BY EVERY GROCER. ☜

H. A. NELSON & SONS

MANUFACTURERS

AND

Wholesale Dealers

—IN—

BROOMS

AND

WHISKS,

Brushes, Woodenware,
Baskets, Cordage,
Grocers' Sundries.

MONTREAL, - TORONTO.

MOTT'S DIAMOND CHOCOLATE
JOHN P. MOTT & Co
HALIFAX, N.S.
ESTABLISHED 1844
IS THE BEST.

ASK FOR

MOTT'S

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND

Largest Sale in Canada.

Taylor, Scott & Co.

TORONTO.

THE BEST



IS THE CHEAPEST.

Retail Price, 25c.

For sale by all first-class grocers

EL PADRE AND CABLE.

MUNCO CIGARS, EXCEPTIONALLY FINE.

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

ALWAYS ASK FOR THE

'John Bull' BRANDS.

Manufactured by

BRYANT, GIBSON & Co.



AGENCY FOR—
Ganong's Lily Chocolates,
Terry's English Bottled Confectionery,
Negree's French Crystallized Fruits.

A. HAAZ. C. DE CARTERET.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider

VINEGARS.

74 Bagot Street, - Kingston, Ont.

CONVENTION OF ONTARIO CREAMERIES' ASSOCIATION

Will be held at TOWN OF BERLIN on TUESDAY and WEDNESDAY 13th and 14 January, 1891.

Prominent American and Canadian dairymen will address the convention.

Country merchants cordially invited to attend and become posted on benefits of creameries.

Send $1.00 to Secretary for membership and certificate entitling you to reduced R. R. fare to Convention.

D. DERBYSHIRE, Brockville, President.

R. I. GRAHAM, Belleville, Secretary.

Direct Orders and Orders for Enclosure receive our prompt attention.



IT SAVES LABOR, TIME AND CLOTHING.

As the hands do not come in contact with the water, chapped, scalded and sore hands are avoided. The mop being wrung at arms length there is no stooping or straining of the back or shoulders. The hands are not soiled or disfigured by the wringing of a filthy, greasy cloth. As the clothing is not drenched or disfigured as in ordinary mopping no special preparation is required.

TARBOX BROS.,

"Truth Building," 73 Adelaide Street West, Toronto, and 28 Waterloo St., St. John, N. B.

EMBRO OATMEAL MILLS.

D. R. ROSS, - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders.

The Canada Sugar Refining Co.

Redpath (Limited),

MONTREAL.



We are now putting up, expressly for family use, the finest quality of PURE SUGAR SYRUP, not adulterated with Corn Syrup, in **2-lb.** cans, with movable tops.

FOR SALE BY ALL GROCERS.

THE CANADIAN GROCER & GENERAL STOREKEEPER.

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

J. B. McLEAN & CO., (Ltd.) PUBLISHERS.

115 ST. FRANCOIS XAVIER STREET, MONTREAL.

6 WELLINGTON STREET WEST, TORONTO.

Vol. IV. TORONTO AND MONTREAL, DECEMBER 5, 1890. No. 49

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

THE ADVERTISING CALENDAR.

At the last meeting of the Hamilton Retail Grocers' Association, the question of bestowing calendars stamped with the business card of the donor was broached, a discussion ensued which was confined to one aspect of the matter—namely, its apparent embodiment of the gift-making evil—and the practice was upheld. The Hamilton association tried the custom by a principle woven into its constitution at the very outset, which principle is, that the making of presents by traders is reprehensible and is to be eschewed by every member of that body. If this were the only touchstone by which the policy or economy of advertising calendars could be fairly tested, there is no doubt that the trade would have little fault to find with them. Their value as gifts is too insignificant to influence trade seriously or to be felt as a tax by the consumer.

But it is not their value as gifts that commends them to those who use them, and a discussion of their effect upon trade from the stand point of opponents to the custom of making presents is beside the question. Advertising calendars should be tried by the test of how far their results have realized their purpose. Their purpose is, not to bribe customers to buy nor to reward customers for buying, but to remind them that the dealer whose name is on the calendars is still doing business and still desirous of their patronage. The calendars are advertisements. The dealer presents them because he hopes they will be mutually useful to himself and the recipients, to himself as an advertisement, to the recipients as handy references.

The question, are they of mutual service? is the one to ask for the purpose of settling whether the trader should give them or not. They are of service to the recipient if he uses them, as they very correctly stake out the year and label the days and dates unerringly. The recipient can therefore trust them. But do they serve the man whose advertisement is the feature of them he hopes to be most prominent in the eyes and minds of beholders? Undoubtedly, they do not. One reason is that they are too common. So many manufacturers and traders give calendars' that people are coming to regard them as a nuisance. They keep one, usually the handsomest. The rest are used to start fires, etc. Even the calendar one uses may bear upon it an advertisement that is never scanned. The writer has sat since the beginning of the year several hours every business day before a calendar he has consulted hundreds of times, and only now does he know whose advertisement is on that calendar. The year might have slipped away and the back of the calendar been thrown in the waste-basket without his ignorance of this feature being dissipated, but for the fact that he looked squarely at the top of the calendar for the purpose of illustrating what he has said of the ineffectiveness of calendars as advertising mediums.

The theory that what is to be in constant use for reference must be a good presenter of an advertisement is underlain by a fallacy. The fallacy is, that there is an overflow of random observation in everybody, in other words, that the perceptive faculty is extravagant of its labor and will take in much more than is suggested in its motive. Much is seen that is not observed, and it is only striking phenomena that can be stimulis to an impression that will last. The commoner the object the less does it challenge our attention, and nothing is much more common than are calendars. They have nothing about them to awaken latent observation; and unnecessary features of them escape attention.

The advertisement on a calendar is like the numerals on a dial which denote the number 4. People look at the face of the watch or clock thousands of times in the year, yet few know that the Roman figures are IIII, instead of IV. Ladies' dresses, jackets, etc., have all the buttons on the left side instead of on the right, and not one man in a hundred knows there is this difference between his own clothes and his wife's. These familiar and conspicuous deviations from the rule are not worse neglected than are the advertisements on calendars.

The retail trader wastes money who makes use of advertising calendars. It is like putting a candle beside an electric light to place an advertisement beside a calendar page. All the attraction is in the latter, as all the purpose of the page is in the time-marks upon it. Let the retailer take the money he spends on calendars and give it to the local paper, wherein his advertisement can be neatly and symmetrically displayed, where its form can be changed, its matter refreshed, and wherein the retailer can by periodical variations educate himself into the art of advertising. For it requires art to keep an advertisement from becoming an eyesore, and art can be acquired only by practice, while for the development of a man's ideas of advertising there is no better means than that afforded by the local paper. The right use of the opportunities this weekly offered will soon open a trader's eyes to the true nature of advertising and the potentialities of it.

THE ANNUAL MEETING.

The annual meeting of the Toronto Retail Grocers' Association will be held on Monday evening. The Secretary has issued an urgent call to the members to assemble to consider the report of the Executive Committee on several important questions, among which are the following : The list of articles now under combine, with prices attached ; the single-tax communication, etc. His notice expressly refers to members who have been irregular or delinquent in attendance, whose presence at this meeting is particularly requested.

A LOBSTER PACKER IN TROUBLE.

A Halifax despatch says :—John P. Chetwynd, who is under arrest on charges of forgery, perjury and smuggling, has been carrying on a large business as a lobster packer on the west coast of Newfoundland and supplying fisherman in Halifax, importing large quantities of oil clothing from A. J. Towers, of Boston. A month ago he failed with liabilities of $60,000. He assigned all his stock and effects, including a $10,000 life policy, to William Roche, M.P.P.. to satisfy a claim of $33,000, money advanced and endorsements. The stock was worth about $5,000. Roche will be out about $25,000 and other creditors will not get a cent. Last night customs detectives swooped down on Chetwynd's establishment and seized all his books and stock which Roche now claims to hold, and Chetwynd was subsequently arrested and bail refused. It is alleged that for years the prisoner has been importing oil clothing from A. J. Towers, of Boston, and only passing through the customs a quarter of the quantity imported. He had blank bill heads of Towers' and filled in made-out invoices to suit himself, to which Towers' name was forged, and which Chetwynd swore to at the custom house as genuine. He has been remanded until Monday pending the arrival of Mr. Towers from Boston as witness. Similar frauds were perpetrated with other classes of imports. The amount out of which the customs has been swindled aggregates many thousands of dollars. Chetwynd's wife deserted him three years ago, and is now applying in Boston for a divorce on the grounds of cruelty and adultery. She alleges that he used to tear out her hair and beat her. He was a candidate for the Halifax city council six months ago, and came within a few votes of being elected.

LITTLE THINGS IN BUSINESS.

"Little things deserve our attention as well as big things," said a customer to a salesman in a store the other day. The young man behind the counter was not quite precise enough in giving the necessary information required by the customer in regard to some trifling article, concerning which the salesman cared little whether it was sold or not. Such cases as this may be seen every day. Customers go out of a place of business half waited upon, and consequently leave with an impression not favorable to an early return to purchase anything more. Such a state of things should not be. Every salesman of average intelligence certainly knows his business, and what is required from him, and the responsibility rests with him a great deal whether his employers' business is going to make a satisfactory showing at the end of the year. Pay strict attention to every inquirer for a cheap article as well as those who want something more costly. Trade cannot be procured unless attention is paid to it, and when an employer has a salesman who is polite and attentive, his services are cheap at any price. There are a variety of causes why a salesman is sometimes careless in waiting upon his trade, and probably he feels that he cannot do better under existing circumstances. Everything should be facilitated with reference to the showing of goods. Speed and correct knowledge are attributes which every customer notices, and they often accomplish a sale. No merchant can afford to employ any lazy, or don't-care for-nothing clerk, and besides there is no room in any branch of trade for such people. A business is sure to suffer when customers are not attended to promptly, and we cannot help but urge upon the trade to see to the all important fact of paying attention to the small trade as well as to purchasers of larger amounts.

PILFERING IN TRANSIT.

An important conference between representatives of the Toronto and Montreal Boards of Trade and representatives of the various railway and shipping companies of the Dominion was held at the Board of Trade rooms in Montreal on Thursday to consider the pilfering of goods in transit from Great Britain, President Cleghorn, of the Montreal Board, presided. The Toronto Board was represented by Messrs. Edgar A. Willis, Stapleton Caldecott, and J. Short McMaster; the Montreal Board by Messrs. R. Archer, Edgar Judge, Chas. Chaput, C. P. Hebert, E. B. Greenshields, and R. Hampson. There were also present Messrs. W. B. Bulling and J. Corbett, of Canadian Pacific railway; A. Burns, of the Grand Trunk railway; R. Reford, of the Canada Shipping Company; D. Campbell, of the Beaver Steamship line; J. Taylor. of the Dominion; W. C. Munderloh, of the Hamburg; and D. A. Watt, of the Allan line. After a long discussion it became evident that there was a great divergence of opinion between the representatives of the transportation companies and the merchants, and that there was no likelihood of an agreement being reached. The merchants finally passed the following resolution :—

That it is the opinion of the merchants present that the steamship lines running to Canadian ports in summer and to Canadian and United States ports in winter, together with the railway companies, should agree, when such losses cannot be located, to jointly pay any claims arising from pilfering of goods from packages in transit.

The merchants hold that, as the companies are liable for losses while the goods are under their care, and as the goods are under the care of one or other of them while in transit, the companies should be willing to make the losses sustained good out of a joint fund when the pilfering cannot be proved to have occurred while under the care of any one of them. The transportation companies, on the other hand, hold that as the packages are carried in England and elsewhere by other companies, it cannot be always taken for granted that the packages were undisturbed when delivered to them, and that moreover when they exercise all care they should not be held responsible for pilfering, which is so cunningly done as to defy ordinary care and watchfulness. The representatives therefore refused to commit themselves to the principal of the resolution passed by the merchants ; but agreed to place the matter before the proper authorities.

TRAVELLERS' CONTRACTS MUST BE RATIFIED.

The Court of Appeals sitting in Montreal, rendered on Thursday, an interesting judgment in the case of Brock and Gourley. This was an action by Brock & Co., of Toronto, to recover from Gourley, a Montreal merchant, the sum of $169, balance of an account for goods purchased. The defendant admitted the account, but pleaded compensation by having suffered damage to the extent of $196, through plaintiff's failure to send him a quantity of Halifax tweeds for which an order had been given to the Toronto firm's traveller, and which Gourley could have sold at a good advance price. To this Brock replied that there was no contract between them for the delivery of these goods, the order taken by the traveller not being binding upon the firm, especially in view of the fact that the traveller had informed defendent that he did not know whether the order could be filled, and afterwards wrote him saying it could not be filled. Several letters were afterwards exchanged between the parties, but Gourley claimed that he had not received the first communication from the traveller informing him that the order could not be filled. The court below allowed a certain compensation to Gourlay, but the Court of Appeal reversed this judgement, holding that the presumption appeared to be that the commercial traveller's letter had been received in Montreal, and holding, moreover, that the rule recognized and adopted in the modern way of carrying on business through commercial travellers is that no sale made by such traveller is binding until it has been confirmed by the firm which he represents.



Messrs. Eby, Blain & Co., are offering for the Christmas trade the celebrated Heinrich German Family Geletine. They say these are the best goods on the market.

Bendelari & Co., Toronto, have beaten the record for fast time on Grenable walnuts. One of their shipments left France Oct. 31 for Toronto via Liverpool and arrived here Nov. 24.

The round lot of old London layers bought by Eby, Blain & Co., in New York will be here in about ten days. Boxes will be opened and the qualities arranged in three grades which they will job at 80c., $1 and $1.30.

Mr. George Glass, Port Hope, has removed his general stock of groceries to his new premises on the corner of Walton and Queen streets. He has made large additions to his stock, and has a very attractive grocery store.

The British Chamber of Commerce has addressed a letter to the Dominion Board of Trade asking an opinion on the advisability of holding a congress of all the Chambers of Commerce in the British Empire. A favorable reply was given to the letter, which will be sent to other similar bodies in Canada.

"Adams & Sons are putting a new box of chewing gum upon the Canadian market which is having a big run in the States. The flavors are banana, blood orange, pineapple and wintergreen, assorted in each box. By referring to their price list the retailers will see that there is a good margin on these goods."

Mr. John Sherman, of Tamworth, one of the oldest settlers and storekeepers in that section died on the 26th ult. He once served in the store of John Mowat, father of Premier Mowat, and was a personal friend of the present Lieutenant-Governor of Ontario. Two sons reside in Kingston, and another is a railway mail clerk near Winnipeg.

Under the firm name of Brown Bros. Messrs. Ed. Brown and W. A. Brown, formerly of Port Hope, have bought out the grocery, wine, liquor and cigar business, until recently carried on by Mr. M. J. Tierney, at Peterboro'. They have already greatly enlarged the business by adding a wholesale department, and have bright prospects of a large and prosperous trade before them.

TRADE SALES.

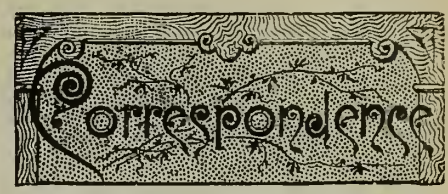
The bankrupt grocery stock of R. Baker & Co., of Essex Centre, was sold at London by W. Y. Brunton & Son to Mr. A. Duke, on the 26th ult., at 68 cents on the dollar.

Messrs. Suckling & Co., 64 Wellington street west, sold on Monday afternoon the stock of Crandall Bros., general merchants, Colborne, amounting to $14,528.18, to Mr. A. B. Mitchell, for 77c. on the $.

INDIVIDUALISM AND ORGANIZATION.

The general tendency of the times, to discredit individuality and to laud organization —to extol discipline at the expense of personality—has already begun to experience the reaction that sooner or later overtakes all extreme views. That "worship of machinery" which Matthew Arnold so cleverly satirizes, is, in its way quite as untrue but not nearly so sympathetic or ennobling as its opposite—hero worship. In our own country we have had ample opportunity to judge for ourselves what are the elements of success, and how it is best won, and it sounds almost like a truism to say that strength of character and tenacity of purpose have been the things most conspicuous. Every successful business concern has been the creation of one or possibly to men. Industry, application, the genius for seizing favorable opportunities, the devotion to a single end, these have been the qualities that have built up great firms from small beginnings. It is not a correct and elaborate method of doing business, not a precise and perfect system, not a thorough discipline, that has worked such wonders. These things must come afterwards if success is to continue, and are the necessary adjuncts and effects, but they are not causes. The root of the matter lies deeper, and it is found in the master mind that impresses itself upon every one in his employ, that effect all around him with the influence of his example, and inspires them with his spirit. Such a mind soon attracts to himself worthy lieutenants to execute his orders and carry on the work in his own way. In the history of every growing business there comes a time when it gets too large for any one man to keep entire track of it in its details, and this is the crucial test. If the head of the house possess the power of organization and of delegating work and ideas to others, then all will go well, but if not, dry rot and decay are only questions of time. The annals of commerce are full of the history of concerns that could go only so far and no farther, because individuality and organization could not be combined. The prevalent notion that a highly organized and well established house can "run itself" is most erroneous, for no amount of order and routine can supply the place of brains and executive ability. The history of the late A. T. Stewart is one of the best examples of this. When he died without leaving any worthy successor his house soon fell into decay and no amount of wealth, prestige and system could save them from total extinction.

Discipline and system are great and indispensible things, but they are only "machinery" after all, and unless closely watched are always liable to degenerate into red tape and officialism, and thus defeat the very ends for which they are intended. It needs a strong animating spirit and influence to give them their true value and render them effective.—Ex.



CUT DOWN THE CREDITS.

ST. CATHARINES, Nov. 18, '90.

Editor GROCER.

DEAR SIR,—I was much pleased to read the account of the combat by the Retail Grocers' Association with the Guild. I hope that credits will be still more cut down, as it is the only way to put dead beats and others out of a scientific business. I hope that the Grocers' Association will try and put down prize stores and gift stores, as they are as bad as bucket shops in this section. I also find that the Empire Tobacco saves me $4, and gives good satisfaction.

ARCH. WILSON.

What is known as commercial travelling is on the increase. There are now few large business concerns in which it is not an important factor. The detail of keeping close track of the travelling salesmen of a large firm is something more difficult than many might suppose. One Philadelphia concern, with with over a hundred travelling salesmen, has an ingenious system. On a large board is painted a map of the United States with the railway and river routes prominent. The board is perforated all over with little holes, and a tiny flag bearing the salesman's name on a large steel pin shows his exact whereabouts that day. Thus the whereabouts of every salesman can be seen and told at a glance. Sometimes the district covered by each salesman is marked off by colored lines.—Ex.

Soap and water are cheap, but soil on goods is expensive.

A customer secured is a promise of greater salary in time.

A feather duster disperses but does not remove the dust from the store.

Rivalry, open, fair, good natured and enterprising, is the life of business.

To Grocers!

There are three articles which the consuming public have decided are the best of their kind in the market, and it will pay every grocer to keep them in stock. They are

The "Horseshoe" brand of canned fruits and vegetables.
Packed by Bowlby Bros. & Co., of Waterford, Ont.

"Cairns" Home-made marmalade, jams and jellies.
Packed by Alexander Cairns, Paisley, Scotland.

The "Trident" brand of canned salmon.
Packed by Ed. Wadhams, Ladner's Landing, B.C.

Every package of the above brands guaranteed as to quality and weight.

BLAIKLOCK BROS, Agents,
17 Common St., MONTREAL.



TORONTO MARKETS.

TORONTO, Dec. 4, 1890.

GROCERIES.

Harder roads, colder weather and closer quarters with the Christmas demand have had very bracing effect upon trade. The two days that came immediately after our issue of last week were quiet, but the month of December opened with a general homing of orders from the hands of the travellers. Monday was a day of brisk trade, and though the days following were not so good, there was nevertheless a much larger business done upon them than has been transacted in the same part of any other week since the beginning of October. If the weather continues sharp there will be a big revival in trade inside of the next fortnight. Frost will stop the ploughing and farmers will begin to market their grain. Already the arrivals of other forms of farm produce, such as hogs, poultry, hay, etc., are coming in freely. A little snow would be a strong seconder to the reforming effects of cold weather. Buying is yet more in the groove of dried fruits than of any other line. The sugar trade is dull, and the tea trade is reviving, In canned goods, operations are mainly of an inter-jobbing character. The scarcity of money has still a retarding effect upon remittances.

CANNED GOODS.

The situation is modified in no respect, while in most lines it is aggravated. Prices are unchanged in quotation, but are more hard-set this week than they were last. All lines are very firm, there being no apprehension of ultimate excess in any. Trade, however, is only moderately active, and prices would be easy if they were ruled by the influence of the present demand for consumption. The consideration that sustains prices, however, is the estimated inadequateness of the stock to last out the trade year at easy prices. Jobbers who were skeptical at the outset of the season are still making offers to other jobbers who loaded up, and are gradually coming to the terms of the latter. One firm sold a car of corn and car of assorted goods this week at figures past what retailers could have bought at a few weeks ago. Corn and peas are unchanged, tomatoes are firmer, and fruits are as stiff as ever. Salmon has preserved and strengthened its position of a week ago. Lobster is unchanged.

Says the San Francisco and Country Merchant: While there is an absence of transactions of importance the few sales reported for domestic and foreign shipment indicate no weakness on the part of holders of prime fish. On the contrary the belief is expressed that with the turn of the new year the distributive trade in the east will become more pressing in there requirements and that this demand and that from abroad will absorb the bulk of holdings in this market. Even in this dull period their is reasons to believe that with moderate concessions considerable business might be done.. Advices from Great Britain report a quiet market incident to the season, and although stocks are liberal, salmon is held with confidence by the trade.

COFFEES.

Coffee is dull here, but is better outside. The total Brazilian crop is estimated at 9,000,000 bags.

DRIED FRUIT.

Orders have come in quite rapidly the past few days for Malaga raisins, and already this market is nearly bare of stock. There is a scarcely any blue fruit left, while London layers and blackbaskets are nearly cleaned out. It is the first time in years that the Malaga stock has gone off so fast. The lowest London layers are now 15c. higher than they were last week, and quote at $3 to $3.25. The ready absorption of stock has been mostly due to the operations of country merchants, many of whom bought to arrive. These traders forestalled the demand of the city retailers, and the latter are not so well stocked as usual, having waited too long. The lowest price at which any Saltanas can now be bought is 17c. an advance of 2c. upon the quotations of a week ago. The stock is very limited. Valencia raisins are exceedingly firm at old quotations. When present stocks are sold out there is no prospect that they can be recruited below 1¼c. of an advance upon the prices now available to retailers, the price laid down here now being 7½c. Additional supplies of case prunes have come in since last report, and though unchanged in quotation prices are easier. Currants share with other lines of dried fruit the smart demand, and are firm but unchanged.

NUTS.

New Sicily filberts are now in and are offering at 10 to 11c., while oblong are 14 to 15c. The old filberts yet in stock are of poor quality in most cases. Ivica almonds are in some stocks and sell at 14 to 15c. New Grenoble walnuts are also in, and can be had at 18c., Naples at 17 to 18c., and Chilis at 12 to 13c. Tarragona almonds have gone up in outside markets and are expected to be yet conslderably higher before they stop. New stock is in and selling at 15 to 16c. Brazil nuts are considered too dear to import.

RICE AND SPICES.

Rice is dull, but prices are steady, though more hopeful views of the year's yield are tending to allay the firmness of outside markets. Spices are unchanged but are in fairly good demand.

SUGAR.

The sugar trade in this market has been very slow, the demand being apparently checked by the extent of purchases made earlier in the season. Prices are yet 6⅞ to 7c. for granulated, the former for 15 barrels and larger quantities, the latter for smaller quantities. Trade has been rather more active in yellows than in whites, but the price of the lowest grade of the latter—namely, brown—has gone down to 5⅛c. The demand for Christmas and holiday cooking and baking is expected to rouse trade considerably.

SYRUPS AND MOLASSES.

There is no D or M syrup in stock here, and the refineries have not been producing any for quite a long time. The lowest grade now to be had is B. The cold weather is helping the trade in molasses, but that trade as we l as the syrup trade is yet dull. A round lot of fine Barbadoes molasses offered here on Monday at 33c. in puncheons delivered. In all there would be between two and three car loads.

TEAS.

The financial disturbances which agitated the commercial world a few weeks ago, and which arose out of the scarcity of gold had an effect upon the market value of silver. As gold became scarcer its buying power increased, that is commodities became cheaper. This was the case with silver as with other commodities, and the value of that metal had declined rapidly. Consequently tea, an article of merchandise bought in the exchange with silver became easier for the moment. But the recovery of financial equilibrium throughout the world which increased faith in securities brought about, brought up the price of silver again, and now tea is becoming firmer and is dearer in the primary markets. The trade here is also improving, the demand for medium grade Young Hysons and Japans being very good. There has been a good inquiry for Indian teas. Some large consignments have come forward this week. In London the quantity of Indian tea brought forward has again been large, comprising upwards of 36,000 packages. Continued activity prevails, and nearly the whole of the above quantity sold at generally steady to firm prices. The medium pekoes and broken pekoes were well competed for, and prices have remained firm with a good general enquiry. The lower qualities still meet with a strong demand and have sold readily at quite former rates. At present there are no signs of an easier market. For the higher grade teas an active enquiry continues, especially for some of the Dooar and Sylhet growths, as most of these are of exceptionally good quality. Ceylon teas are still scarce, and full prices are maintained for all grades. More plentiful supplies should now, however, be close at hand, and a better selection may be expected, at any rate in January; meanwhile. any decided change in the market is highly improbable, as the large supplies of Indian teas have already had their full effect, and have not materially altered the prices of Ceylon growths.

PETROLEUM.

Though the price of crude shifts up and down almost daily its mean position is unchanged. The market for refined is the same as it was last week. A good trade is being done.

DRUGS AND CHEMICALS.

Business is but fairly active. No line shows any price variation indicative of any notable decline or increase in the demand as it stood last week.

BUTTER AND CHEESE.

There is no ebb in the supply but there is a slight improvement in the local demand for the better grades of store packed butter. This is partly owing to the greater scarcity of fine grades, and also partly to the increased use as raw material of the better low grades by bakers, confectioners and cooks against the holiday consumption. The more restricted supply of fine grade butter is a consequence of the season, as line stock is now mostly fed in the barnyards, and grass nourished butter in dairy tubs is no longer strictly new. Also creamery tub butter is scarce, the movement of stock off this market some time ago not having been followed by any considerable re-stocking. Creamery rolls are done, that is rolls made at the creamers. The closing up of these industries shuts the sources of supply of that stock, but there are rolls made of creamery tub in stock. The supply of large dairy rolls, pails and crocks is very liberal, but pound rolls are very scarce, in fact are ceasing to be made. Dairy tub runs from 15 to 17c. for good, 10 to 13c. for medium, and from the lowest of these prices downward for very low grade stock put up in store-tubs. Large rolls, crocks and pails are

R. A. LUCAS, J. H. PARK, R. T. STEELE, GEO. E. BRISTOL.

LUCAS, PARK & CO.,

WHOLESALE GROCERS AND IMPORTERS,

73 McNAB STREET NORTH, HAMILTON, Ont.

Following goods just to hand:

GRENOBLE WALNUTS,		APRICOTS, Extra Glace, 7 w.	box,
BOSNIA PRUNES,		SWEET CHERRIES "	"
SHELLED ALMONDS,		LIMES, "	"
ERBELLLI FIGS,		MELANGE (and fruits) "	"
METZ FRUITS ½ w & 1 w		DATES, "	"
SUNSLING Dry Preserved Ginger,		PEACHES, "	"
CHYLOONG Young Stem Ginger,		MELONS, "	1 in a box.

Half-barrels fat Mackerel—25 w boxes Nova Scotia Turkey.

We sell to the trade only. We give personal attention to mail orders which are shipped same day as received.

SEND US A TRIAL ORDER.

Canadian White Enamel Sign Co.,

Sole Agents for Caesar Bros.

The Most Durable Sign Letter.

4 Adelaide St. W., Toronto.

☞A responsible agent wanted in every town and city.

FREDERIC JAMES GIBSON,

Broker and Manufacturers' Agent.

Samples and quotations solicited from canned goods packers and manufacturers of grocers goods.

33 Wellington St. E., Toronto.

The Badgerow-Falconer Bonded Vinegar Manufacturing Company

Highest Medal Award Toronto Exhibition.

Telephone 1261 **69 & 81 Jarvis St., Toronto.**

N. WENGER & BROS.,

AYTON, ONT.

Manufacturers of

Winter Wheat Flour

KLEBER and EDELIVEIS } Patents.

MAY BLOSSOM—(straight roller).

MINERVA—(extra).

Write for Samples and Prices,

N. Wenger & Bros.,

AYTON, ONT.

ROSS'S ROYAL BELFAST GINGER ALE IS THE BEST IMPORTED

Ross's Royal Soda Water.

" " Seltzer Water.

FOR SALE BY

ALL FIRST-CLASS GROCERS.

COUGH DROPS.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." Stamped on each drop. Write

R. & T. WATSON, TORONTO,

for Prices, etc.

Mention THE GROCER.

ORDER A CASE OF

OCEAN WAVE BAKING POWDER

From your Wholesale Grocer.

Sells itself after one Trial. Prices Current.

Condensed Mince Meat.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Will not ferment in warm weather.

Sells at all seasons by all wholesale grocers.



Although fruits are scarce and high, price same as last season, $13.50 per gross net.

Packed in ¼ and ½ gross cases.

Sole manufacturer for Canada.

Ask your wholesale grocer for it.

J. H. WETHEY, St. Catharines, Ont.

Mediterranean Fruits.

Blue Fruit, all varieties, Casadas packing.

Valencias, finest brands of off stalk.

Valencias, choicest 3-Crown layers.

Atlas Prunes, 90's.

Atlas Prunes, very large, 60's.

Sphinx Prunes, 90's.

Provincial Currants,

Patras Currants,

Vostizza Currants "Perfecto."

Choicest Grenobles to arrive in fortnight.

All at low prices to the Trade.

JAMES TURNER & CO.,

HAMILTON.

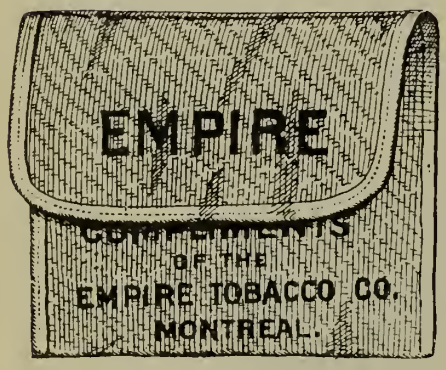


THE WAY TO MAKE

MONEY

Is to buy your Goods

-: RIGHT :-



Therefore purchase at Headquarters.

We are Headquarters.

If you sell our goods once you will always keep them in stock and make money on them.

SEND AT ONCE for price list.

Empire Tobacco Co., Montreal.

MARKETS—Continued.

16 to 17c., and pound rolls are 18 to 19c. Creamery tubs are 21 to 22.

Cheese is in moderately strong request for domestic consumption and is rather firm at old prices. September stock is 10½c., summer is 9 to 9½c., and half-skims are 7½c.

COUNTRY PRODUCE.

APPLES—Stock fit for the English market, that is, hard, well-packed fruit, brings $3.50 to $4. There are very few fall apples now, a small quantity of snows making up the bulk of the supply. These are $2.50.

BEANS—Prices have gone down since our last report, the falling away of the winter demand for the west and north-west having weakened the position of this stock. Small lots are $1.65, and large ones are $1.50.

DRIED APPLES—Trade is in very much the same position as it was a week ago, holders yet asking dealers to quote, not offering themselves. There may be a little less of that this week, but there is enough to ehow that the uncertainty of holders has more faith than nervousness in it. Laid down here, stock brings 7½c., and is sold in a jobbing way at 7¾ to 8c.

EVAPORATED APPLES—Are in fairly free supply at 13 to 13½c.

EGGS—Scarcity is a more confirmed condition of the market and prices are consequently harder, fresh candled bringing 23c., and limed 18 to 20c.

GAME—Partridges are scarcer, and are worth 60 to 65c., at which prices they are firm. Ducks are plentiful at 25 to 60c., according to size and condition. Rabbits have been scarce, and will perhaps be more plentiful now that we have snow. Deer will soon cease to be killed, and dealers are not buying venison, as they expect soon to have to hide stock. Carcases of bucks are 5c., of does 3½c., haunches are 10c.

HAY—The market continues to be well supplied and the demand is steady. Prices are unchanged, $9 to $9.50 for baled.

HIDES—The market is in a bad way, the United States demand having been made nearly inaccessible by an addition of 2c. duty. There is little buying for export, and prices have been going down like lead. One well-known buyer says he never remembers so sudden and so large a shrinkage in value. Anticipation of the increase in the United States duty caused an unusual activity in this market for shipment of stock across the border before the McKinley Act should come into effect. This hurried prices up to 8¼c., and they are now down to 4¼c. for No. 1 green. A carload of cured was sold on Monday at 5c.

HONEY—There is no improvement in demand or prices, but rather a weakening of the latter. Good clear is 12½c., medium is 11c., and low-grade is 7 to 8c. Sections are 14 to 20c.

HOPS—Good new are worth 30 to 40c., the bulk of the buying being at prices not under 35c. Old is now unchanged but scarce at 20 to 25c.

OATS—Are in liberal supply at 42 to 43c.

ONIONS—Red are firm at $2, and white equally firm at $2.25.

POTATOES—The advantage has completely shifted from the consumer's to the holder's side of the market. Good stock is now firm at 60 to 65c. on track. The influences which have thus improved the situation are first, the scarcity of good stock, second the sharper weather, third the developement of a strong demand from the United States. Of the stock offered a considerabte proportion is shown to be inferior, and there is now more or less of it frozen. The frost improves the price by adding to the risk. At western points 60c. f.o.b., is paid for shipment to Chicago.

POULTRY—There is a better supply of turkeys, and the price is correspondingly easier, being 9 to 10c., instead of firm at 10c. Geese are unchanged at 6 to 6½c. Chickens are more plentiful and weaker, selling at 25 to 35c., according to size and mode of plucking. Ducks are better, 50 to 65c. being readily paid.

SKINS—Sheepskins are improved, more as an effort of local competition than as a consequence of organic change in the market. They are now $1 for good.

STRAW—Oat straw is in better request, but not changed in quotation, the prices being $6 to $6.50.

TALLOW—Rough is 2c., and refined 5½c.

WOOL—There is no stock offering, but 20c. stands as the price.

FISH.

This is the first week of advent, which has a temporary improving effect upon the fish trade, owing to the abstinance from meat by the Roman Catholics and other religious bodies. Finnan haddie are scarcer on account of the rough weather of late, although it has not changed the price. There will not be much change in other classes of fish till after Christmas, as poultry can still be had much cheaper. The prices of fish will hearafter be found only in the Prices Current.

GREEN FRUIT.

Dealers report business rather dull and collections bad. There is not and of course



SILVER STAR STOVE POLISH,

THE PHENOMENAL POLISH,

BLACK, BRILLIANT, BEAUTIFUL,

Handsomely put up in 3 doz. hinged cases, can be had from all wholesale grocers,

Or from **F. F. DALLEY & CO.,**

PROPRIETORS,

Hamilton, Canada.

BUSINESS WANTED.

TO MANUFACTURERS OF GROCERS' SUNdries. Wanted—A few fast-selling lines to sell on commission to the trade in London, Ont. Address, "Commission," this office. 50

SITUATION WANTED.

PICKLE AND PRESERVE MANUFACTURERS —Situation as foreman or manager, by man accustomed to high-class goods in both lines. Address D. Weston, 308 Robinson St., Allegheny, Pa. 51

CHEESE.

FANCY FACTORY CHEESE, ONE YEAR OLD, white or colored, rich, perfect in flavor and condition, the best for choice family trade, single box 12c., in 10 box lots 11½c. A. Beattie & Co., St. Mary's. 49

DETECTIVE AGENCIES.

HOWIE'S DETECTIVE AGENCY, 86 WELLington St. West, Toronto, Ont., established 1886. Telephone 1309.

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO, ONT.

IN STOCK

Full assortment of canned goods, including the following choice brands:—

"Canada First," "Lion," "Little Chief" and "Lynn Valley" Corn. Peas—Simcoe "English Garden," Delhi Sweet Wrinkled, Marrowfats and "Little Chief." Tomatoes—"Little Chief" "Ontario" and Windsor; also Peaches, Pears, Raspberries, Strawberries, Pumpkins, Plums, Pine Apple, &c., &c

Sloan & Crowther

WHOLESALE GROCERS,

TORONTO.

SALT.

We are selling agents in Toronto for the Celebrated Diamond Crystal Salt. The best salt manufactured. Packed in

Barrels 100 x 3s.
" 60 x 5s.
" 35 x 8s.
" 28 x 10s.
" 20 x 14s.
28 and 56 lb bags.

H. P. ECKARDT AND CO

Wholesale Grocers,

3 FRONT ST. EAST, TORONTO.

JAS. WATSON & Co.,

Coffee and Spice Dealers.

Toronto, Ont.

J. F. EBY. HUGH BLAIN.

NEW NUTS:

SICILY FILBERTS.
TARRAGONA SOFT SHELL ALMONDS.
GRENOBLE WALNUTS.
MARBOT "
FINE VIRGINIA PEANUTS,
(Green or Fresh Roasted).

All kinds of Christmas Staples and Delicacies.

EBY, BLAIN & Co.,

Wholesale Grocers,

FRONT AND SCOTT STS. TORONTO.

EDWARD ADAMS & CO.

ESTABLISHED 1846.

Wholesale Grocers and Importers of

TEAS,
SUGARS,
COFFEES,
Tobaccos, Wines and Spirits

95 & 97 Dundas St., London, Ont.

BALFOUR & CO.,

IMPORTERS OF TEAS

AND

Wholesale Grocers

HAMILTON.

SMITH & KEIGHLEY

WHOLESALE GROCERS.

The following new fruits in stock:

MALAGA RAISINS.
PRUNES
IN CASES.
FIGS
ALL SIZE BOXES.
CURRANTS
BRLS., HFS. and CASES.

SMITH & KEIGHLEY,

9 Front St. E., Toronto

STEEL, HAYTER & CO

IMPORTERS OF

INDIAN TEAS

Direct from their estates in Assam.

Assams, Kangras, Darjeelings and Indian Oolongs in stock.

PROPRIETORS OF THE WELL-KNOWN

"MONSOON" BRAND.

SAMPLES AND QUOTATIONS ON APPLICATION

11 & 13 Front St. E. Toronto.

Calcutta and London Firm: Octavius Steel & Co

Telephone 2354.

J. W. Lang & Co.

Vostizza Currants in Cases.
Figs in Bags and Boxes.
Case Prunes.
Malaga Raisins in Bozes and 1-4s.

33 Front St. East,

TORONTO.

NEW BLACK BASKETS.

We have just received the first shipment of

"Crescent" Brand

EXTRA CHOICE PATRAS CURRANTS.

Specially packed for us.

Ask our Travellers or send for Samples and Prices.

PERKINS, INCE & Co.,

TORONTO

WARREN BROS. & BOOMER,

IMPORTERS

AND

WHOLESALE GROCERS,

35 and 37 Front St. East,

TORONTO, ONT.

SUGARS, COFFEES AND TEAS SPECIALTIES.

THE ST. LAWRENCE SUGAR REFINING CO'S

Granulated and Yellows ARE PURE.

- NO BLUEING -

Material whatsoever is used in the manufacture of

OUR GRANULATED.

TUTTI-FRUTTI

Chewing Gum,
AND OTHER STAPLE BRANDS.

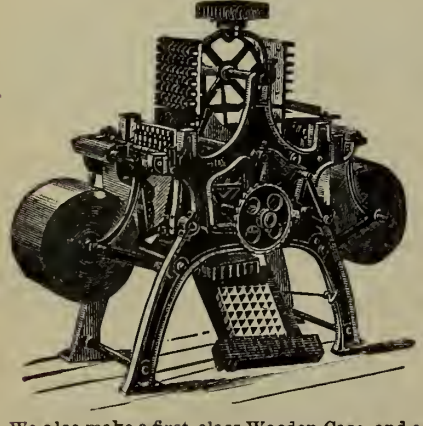
ADAMS & SONS,
23 CHURCH ST., TORONTO, ONT.

Tutti-Frutti, Tampico, Black Jack, Sappota, Red Rose, Magic Trick, Taffy, Licorice, Caramel, Tulu, N. Y. Gum—100 and 200 pieces.

Send for descriptive circular containing description of goods, with elegant Lithographs, free. See our Price List, page 17.

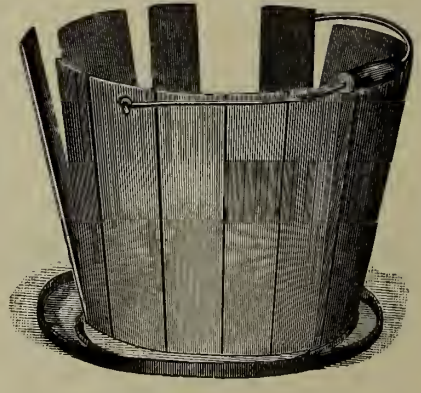
Northumberland Paper and Egg Case Co

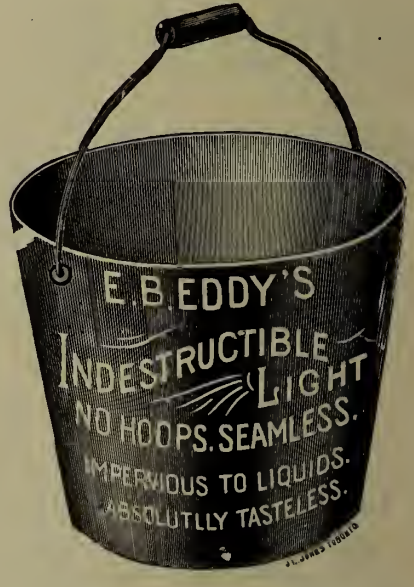
Sole Manufacturers of Machine Made Egg Case Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD, ONT.

CATCH ON!





The Old Wooden Bucket. E. B. Eddy's Indurated Fibre Pail.

The Neatest, most Durable, most Attractive and very Best Ware in the Market! The Cheapest because the most Durable!

These Superior Wares are moulded in one piece from wood fibre. No hoops. No joints. Cannot leak, shrink, swell or water soak. Will not taint milk or other liquids. Proof against hot and cold water, kerosene oil, benzine or naptha.

If your Wholesale Grocer does not keep these wares in stock, apply direct to the sole owners of the Patents and sole Manufacturers in Canada.

THE E. B. EDDY MFG. CO.,
HULL CANADA

SURPRISE SOAP

A high grade laundry soap which gives the Retailer a good profit.

Do you keep it?

We will send you sample and advertising matter on application.

The St. Croix Soap Mf'g. Co.,
ST. STEPHEN, N.B.

MARKETS—Continued.

was not expected to be any movement among retailers analagous to that for dried fruit, as the fancy stock of green fruit for the holiday trade is always much later in arriving. Jamaica oranges will soon be out of stock, as their season is nearly over. The finest grades are not now to be had here, and ordinary fruit is $8. The supply of Floridas is but limited yet, and values are $4.50 to $5. At the close of this week the first arrival of Valencias is expected, and the price at the outset will be $6.50. This is specially for the Christmas holiday trade. Messina lemons are pretty firm at $5 to $6, Malaga lemons are 3.50 to $4.50, and fancy Palermos are $5.50 to $6. Sweet potatoes are up, being nearly done. They are selling at $5 per barrel. Malaga grapes have also made a stiff advance, being quotable now at $7.50 to $10.

CRANBERRIES.

Cape Cod fruit is $10 to $11 per barrel, North Shore berries are $8 to $10 per barrel. The closeness of the holiday season has stiffened prices very much. The demand is strong and the limitations of the stock are becoming apparent, while the colder weather makes stock more difficult to keep.

PROVISIONS.

While the movement of stock to the North West has ceased and this affected this market, there has been increased zest given to the local demand by the severer weather, that has pretty well restored the briskness notable in the last days of lake navigation. There is an abundance of products, however, and prices are steady. The very liberal supply of hogs has reduced and weakend prices for dressed stock.

BACON—Long clear is fairly firm at 8 to 8¼c., backs at 10 to 11c., bellies at 11c., and rolls at 10c.

DRESSED HOGS—Are arriving both by rail and farmers' delivery very freely. Packers quoted $5.35 as the top for choice quality and weights, though fancy lots brought 5c. more. Light and very heavy weights sold at $5.

HAMS—Are firm at 12 to 12½c. for smoked.

LARD—Is steady at 9 to 9½c.

MESS PORK—Is $15 to $16.50, and firm at these quotations.

SALT.

There has beeen no important change in the Salt market since our last report. Firmness in prices still holds. A very good business was transacted during this week. The Toronto Salt Works report the following sales for the week: 2 cars sacks at 70c., 3 cars bbls. at $1.40; 1 car dairy at $1 25. Smaller quantities sell at $1.55 to $1.60 for bbls; 85 to 90c. for sacks, and 55 to 60c for ¼ sacks.

DRY GOODS.

Orders are flowing in freely since the change in the weather began, that having given a decided impulse to business of a sorting character for the winter trade. Woollens are consequently as firm as ever. In dyed cotton goods there has also been increased activity, on account of the advance at the mills which brings these goods 10 to 15 per cent. dearer. Retailers are therefore making a strong run upon stocks at present in wholesale hands, because these having been bought before the advance are still to be had at old prices.

RAW FURS.

Trade is particularly good. Demand fair. dealers paying following prices:—Beaver per lb., $4.50 to $5; bear, per skin, $10 to $25; cub, per skin, $5 to $12; fisher $3.50 to $5; fox, red, 81 to $1.25; fox, cross, $2 to $5; lynx, $1.50 to $2.50; martin, 75 to 90c.; mink, dark, 75c. to $1.25; Muskrat, fall, 12c.; winter, 15c.; otter, $8 to $13; racoon, 25 to 80c.; skunk, 25 to $1.25.

JAMES E. BAILLIE,
PRODUCE & COMMISSION MERCHANT,
66 Front St. East, Toronto.
ESTABLISHED 1874.

CONSIGNMENTS of butter, eggs, poultry, dried apples, etc., INVITED. Prompt returns made.

Always in stock—Long clear Bacon, Hams, Breakfast Bacon, Barrel Pork and Lard.

MONTREAL

MONTREAL MARKETS.

Dec. 3, 1890.

GROCERIES.

Business has not opened out yet in a general sense and we have still to note a quiet condition of affairs. Dried fruit rules firm while there is no particular change in sugar, tea or other leading lines, while produce such as butter cheese, eggs, etc., move along quietly. The cold weather of the past few days has made trade a little brisker in poultry, venison, etc., but it has not amounted to much in the aggregate as yet.

FRUIT.

The market is unchanged, and neither dried or green fruit have shown any alteration in the way of business since our last report, the tone being generally firm as far as holders are concerned, while buyers usually are only taking sparingly. In dried fruit there is no change in the spot position of either raisins or currants. Buyers show no disposition for business in a general way, while sellers of the former continue firm and no concession is made. In fact, as we said last week, the stock in first hands is small, and although buyers point to some sales in bond in New York at 4¼c., holders contend that it does not affect their prices here, so that former values—viz., 6¼ to 6½c., according to quality—are maintained. On currants advices from Patros are somewhat easier, but the position here is unaltered. Stocks are small, and to move anything at present would certainly cost 5⅞ to 6¼c., which we quote as a range. A sale occurrs in New York to-day which, however, may affect the position here on dried fruit, as several of our leading operators are known to have instructed brokers there regarding purchases, but nothing is known yet. One matter appears certain, that prime stock will not go off to any appreciable extent, although business may be done in inferior grades at a lower range. Importers will maintain values for the more desirable class of goods, especially as the opening of the year usually brings some stiffening to the position.

In green fruit their is no change of importance, and business is of a purely jobbing character. Valencia oranges are offering in a small way at present, and move along quietly at $5 25 to $5.50, with a few Florida at $4 to $4.50. A few Malaga remain and sell slowly at $5 to $5.50. Lemons are unchanged at $3.75 to $4, while bananas encounter a small business at $2 to $3.

In nuts business is quiet. New Grenoble walnuts are a ½c. easier at 15½ to 16½c., while Tarragona almonds range from 14 to 15c.

SUGAR, SYRUPS, AND MOLASSES.

There is no change to the position of the market and business was on the whole quiet

WE ARE BUYING
Dried Apples.
SEND SAMPLES AND QUOTATIONS

ESTABLISHED 1865.
STANWAY & BAYLEY.
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST. TORONTO.

WE ARE BUYING
Evaporated Apples
SEND SAMPLES AND QUOTATIONS.

MONTREAL Markets Continued.

during the week. Refiners report a fair quiet trade moving at steady prices 5⅛ to 6c. for yellows and 6½c. for granulated.

Syrups rule quiet but firm and some activity is anticipated shortly natural to this season of the year. Prices rule steady to firm at 3¾ to 4c.

Molasses quiet, and we have nothing of importance to note.

TEAS.

Business in this branch has been fair during the week, several small lots having been turned over around 17c. for Japan, while blacks keep firm and advices to hand cite firmness in England.

RICE.

We have no new business to note in this line and we quote: Common $3.90; Japans $4.00 to $4.25 and Patna $5.50.

CANNED GOODS.

Trade may be called flat and quiet in this line. Tomatoes and salmon move slowly, and although no change can be cited it is enly stated that concession would readially be allowed were a round lot in question. We quote lobsters $7.25 to $8.00 per case, mackerel $4.75 to $5.00, and salmon $1.30 to $1.40 per dozen; tomatoes $1.20 to $1.25 and other lines about the same.

EGGS.

There is no change in the general position of the egg market, the feeling being one of continued firmness. The demand continues good with limed stock in good enquiry owing to the high prices of fresh stock. We quote strictly fresh 24 to 25c. held 20 to 22c, and limed 18 to 20c. per dozen.

POULTRY AND GAME.

Receipts of poultry continue light and with a brisk demand induced by the cold snap prices have a stiffening tendency. One mixed lot of chickens, 800 lbs., was sold at 7c. to-day. We quote turkeys, 9c.; ducks, 8 to 9c.; and geese and chickens 6 to 7c. Partridge are more plentiful and all offering are readily taken at 55c for No. 1, and 30c. for No. 2 per brace, and saddles of venison are selling at 8c., and carcasses at 5 to 6c. per pound.

APPLES.

The apple market rules quiet, and there is nothing particular to note. Business, as far as spot transactions are concerned is practically over for the season, except the ordinary jobbing trade, which moves along quietly on a basis of $4 to $4.50 for the best winter varieties. Dried and evaporated apples are quiet and steady. The former are held at 7 to 8½c., and the latter at 13 to 14c.

HOPS.

The market has not developed any pronounced change since our last, but there has been a little more inquiry from brewers of late which although much business has not resulted shows a disposition that way. In fact we know that one lot of 55 bales has passed out of second hands, the price however being an inside one. In this particular buyers are unchanged, and still stick out for concession. We quote 35 to 40c. as a range although no business has occurred at the outside figure.

FISH.

This market still rules quiet, and beyond a small jobbing trade there is nothing to note, nor will there be until the snow comes and some country movement takes place. The position continues firm with light stocks, lighter than they ever have been, as instanced by the fact that stocks of green cod here hardly exceed 500 barrels, whereas they rose

BY APPOINTMENT



To Her Majesty the Queen.

THORLEYS FOOD FOR CATTLE

FIRST PRIZES.



FIRST PRIZES.

None genuine unless bearing the signature JOSEPH THORLEY.

THE IMPERIAL PRODUCE CO'Y.,
OF TORONTO, LTD.,
69 Front East, Toronto, and London, Eng.

The I. P. Co. invite correspondence respecting Apples, Eggs, etc., etc. All consignments receive best possible attention, both in Toronto and the British markets where they have their own sale rooms.

up into the thousands last season. Labrador herring also are firm and are quoted $5.00 to $5.50 per barrel. No. 1 green cod are stiff at $5.50, and No. 2 $4.25 to $4.75 while other lines rule firmer and unchanged.

BUTTER.

The conditions are unaltered, with buyers and sellers still apart as regards business in a large way in bulk lots. Creamery holders are apparently determined to stick out, while with buyers for export a fraction below their ideas no business results. Locally a fair jobbing movement transpires in the way of immediate requirements, and no difficulty is experienced in moving nice selections of dairy at 18 to 20c., while creamery jobs out at holders figures. Western dairy is dull, while rolls are selling at 15 to 16c. We quote: Choice late made creamery 21 to 22c.; Choice Townships dairy, 19 to 20c.; Held Townships dairy, 15 to 16c.; Western rolls, 15 to 17c.; Choice Western, 14 to 14½c.; Medium grades, 11 to 12c.

CHEESE.

It cannot be said that the market presents any pronounced change although there is some new animation. However, holders are confident, and it would take 9⅝ to 9¾ to move any choice stock, in fact we know that the outside figure has been paid. As regards the country, stock is now generally admitted to be out of first hands and the market may with safety be called a steady one on its present basis. Strictly fancy makes 9¾ to 9⅞c; finest makes 9½ to 9⅝c; fine stock 9¼ to 9⅜c; medium grades 8⅜ to 9c.

FLOUR AND GRAIN.

The grain market continues quiet, with nothing but a jobbing trade in oats reported. Prices are unchanged as follows:—No. 2 hard Manitoba, $1.03 to $1.5; peas, 70 to 72c. per 66 lbs., in store; 72 to 74c. afloat; oats, 42 to 43c: corn, 72 to 73c., duty paid; 64½c. in bond; feed barley, 50 to 52c.; good malting do., 65 to 70c.; rye, 60c.

The flour market is unchanged and the movement small and unimportant; in fact there is nothing doing except some business in broken lots, for which it is hardly possible to give a quotation. Receipts are small and stocks continue to show a steady decrease. Patent spring, $5.70 to $5.80; Patent winter, $5.10 to $5.40; Straight roller, $4.55 to $4.70; Extra, $4.35 to $4.70; Superfine, $4 to $4.10; Fine, $3.25 to $3.50; City strong bakers', $5.50 to $0.00.; Strong bakers', $5.50 to $0.00; Superfine bags, $1.75 to $1.90; Extra bags, $2 to $2.10; Fine bags, $1.50 to $1.65; Oatmeal, standard, per bag, $2.25 to $2.35; Oatmeal, granulated, $2.40 to $2.50; Oatmeal, rolled, $2.40 to $2.50.

THE STOCKS IN STORE.

The stocks of flour in store shows a decrease of 317 barrels compared with a week ago, and 26,936 barrels compared with the same date last year.

The stocks of grain in store compared with those of a week ago show an increase of 39,118 bushels of wheat, 6,169 bushels of barley, and a decrease of 100 bushels of corn, 6,559 bushels of peas, 1,578 bushels of oats and 765 bushels of rye. Compared with the same date last year there is a decrease of 212091 bushels of wheat, 19,775 bushels of corn, 57,617 bushels of peas, 19,670 bushels of barley, and an increase of 22,487 bushels of oats.

ST. JOHN, N. B., MARKETS.

ST. JOHN, N. B., Dec. 3, 1890.

As the holiday season draws near, there is considerable activity among the retail dealers. Wholesale men are also busy, and a good deal of goods are being sent out There was recently placed on the market from the firm of D. W. Hogg & Co., Fredericton, N. B., canned apples. The apples are peeled and cored, and are put up in gallon cans. The article is said to be excellent for cooking, and retains all the flavor of the fruit. The cans are finding their way rapidly into all the retail stores. They are quoted at $3.00 per case, containing one dozen cans.

FLOUR AND MEAL—Flour remains steady. Oatmeal is firmer and 5c. higher. Following are the quotations: Medium patent, $5.20 to $5.25; Canadian High Grade Family, $5.40 to $5.50; Manitoba Spring Patents, $6.40 to $6.50; Oatmeal, standard, $5.10 to $5.20; Roller Oatmeal, $5.20 to $5.25; Pot Barley $4 to $4.25; Cornmeal (kiln-dried) $3.20 to $3.30; do (granulated, $3.60 to $3.75.

FISH—Pollock continues firm. Shelburne herring are becoming scarce, but prices remain unchanged. Among the receipts for week were 161 barrels, and 38 half-barrels, pickled herring; 240 quintals Codfish; and 3,300 boxes smoked herring, besides a lot of fresh haddock, cod and hake. The quotations are:

Codfish, per quintal, large, dry, $4.75 to $4.90; do. Tolquol, $4.40 to $4.50; do. medium, $4.15 to $4.25; Pollock, $1.90 to $2.00; Haddock, $1.75 $2.00; Herring, Bay, per bbl. split, $3 to $3.25; do. per half-bbl. $1.50 to $1.60; do. Shelburne No. 1 $4.75 to $5; do. No. 2 $3.25 to $3.50; Canso, $6 to $6.50; Labrador, $4.50 to $5. Smoked Herring—Grand Manan, sc'd, per box, 11 to 13c. Tucktails, lengthwise, 10 to 11c.; Shad, per hf.-bbl. $6.50 to $7.

Oats have again taken another turn up-

ST. JOHN'S MARKETS—Continued.

ward, and are firm at 1 to 2c. higher. Quotations are: Oats, P. E. Island, 51 to 53c.; oats, Canadian, 51 to 53c.; beans, prime, $1.70 to $1.80; hops, 20 to 22c.

PROVISIONS—P. E. Island mess pork are marked down 50c.; plate beef show an advance of 25c. The quotations are: Clear pork, $16.50 to $17; Am. mess pork, per bbl. (new), $15 to $15.50; P.E.I. mess pork, per bbl., $16 to $16.50; ex prime pork, in bond, per bbl., $12 to $12.50; plate beef, in bond, per bbl., $8.25 to $8.50; extra plate beef, in bond, per bbl., $8.50 to $8.75; cheese (new), 10 to 11c.; butter, per lb. (choice), 17 to 19c.; butter, per lb. (old), 12 to 14c.; lard, per lb., 9 to 11c.; eggs, per doz., 19 to 20c.

SUGAR—The only change recorded is in granulated, which show a decline of 1/8c. The quotations are: Bright extra C, 5 1/2 to 5 5/8c.; good, 5 3/8 to 5 1/2c.; common, 5 1/4 to 5 3/8c.; granulated, 6 3/8 to 6 1/2c.; Barbados, 6 to 6 1/4c.; Paris lumps, 7 1/2 to 8c.

BRAINS IN BUSINESS.

A writer in The Office says: One great secret of success in business—the secret, in fact, of success on a large scale—is to conceive of it as a matter of principles, not merely as a series of transactions. There are great merchants as there are great statesmen, and there are small merchants as there are small politicians, and the difference between the great and small men is very much the same in both. The small politician works by the day, and sees only one opportunity before him; the small merchant does the same thing—he is looking for the next dollar. The statesman, on the other hand, is master of the situation because he understands the great principles which control events; this knowledge enables him to deal with large questions and to shape the future.

The great merchant does the same thing. His business is not a mere money-getting affair, not a mere matter of barter, but a science and an art; he studies the general laws of trade, watches the general condition of the country, investigates present needs, foresees future wants, and adapts his business to the broad conditions of his time and place. He puts as much brains into his work as does the statesman, and he ends by being not a money-getter, but a large-minded and capable man.

An eminent successful man of the statesmanlike quality said the other day that the more he understood of life, the more clearly he saw that it was all done on business principles; by which he meant not only that the universe is governed by unvarying laws, but that promptness, exactness, thoroughness and honesty are wrought in every fibre.

On these business principles all life is conducted—if not by men, at least by that Power which is behind man. It ought to be the ambition of every young man to treat his business from the point of view of the statesman, and not from that of the politician.

Goods conveniently located save time, money and temper in showing.

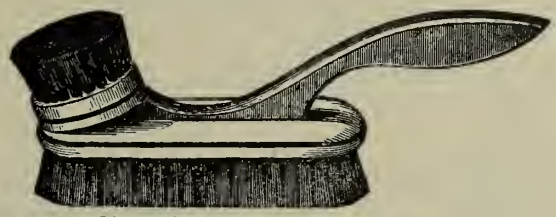
The tie of a seven years' fellowship was very gracefully parted on Saturday afternoon, when the office staff of Smith & Keighley's, wholesale grocery, marked the leave taking of their associate, Mr. Edwin Scott, with a flattering address and a diamond ring. Mr. Scott made a suitable response.

Shortly after five o'clock on the morning of the 26th ult. fire broke out in the flour and feed store owned and occupied by John Gibb, Elora. The flames spread with great rapidity to his adjoining grocery store and later to the dry goods and grocery store owned by John Bowes. The two buildings were totally destroyed. Mr. Gibbs lost everything. Mr. Bowes succeeded in saving a considerable portion of his stock, although in a much damaged condition. The insurance is not large on either store, and both parties sustained heavy loss. The origin of the fire is unknown.

A reputation for truthfulness is indispensable to permanent and satisfying success.

THE LONDON BRUSH FACTORY,
61 and 65 Dundas Street,
MANUFACTURERS OF

EVERY KIND OF BRUSHES HANDLED BY GROCERS' TRADE



FULL STOCK OF CARPET SWEEPERS.

Awarded Gold and Silver Medals, 1887 and 1888, Bronze A.D. 1889.
Send for Illustrated Price List with Discount Sheet
THOS. BRYAN, London, Ont.

LOCKERBY BROS., WHOLESALE GROCERS, 75 ST. PETER STREET,
MONTREAL, P. Q.,
ARE OFFERING THIS WEEK
NEW DRIED FRUTS,
California Prunes, Peaches, Apricots, Pears, and Nectarines, Bosnia Prunes, Grenoble Walnuts, Sicily Filberts, and Taragona Almonds.

IN STOCK:
ATMORE'S STANDARD MINCE MEAT IN 37lb wooden pails.
" " " " 18lb " "
" " " " 10lb " "
" " " " 5lb " "
" EXTRA FAMILY MINCE MEAT 5lb glass jars.
" " " " " 3lb "
Will be pleased to have Orders for sample Lots.

TURNER, ROSE & CO.,
WHOLESALE AGENTS,
MONTREAL.

HUDON, HEBERT & CIE.,
WHOLESALE GROCERS
—AND—
WINE IMPORTERS,
NO TRAVELLERS ON THE ROAD.
304, 306 St. Paul St.
143, 145 Commissioners St. MONTREAL.

According to the statement of Mr. R. J. Woods, of the Cascade Packing Company, a regular system of barefaced smuggling into northern British Columbia from Alaskan points is now carried on. There is no secrecy about the work, as whole sloop cargoes of canned goods, tobacco, rifles, ammunition, gum boots, and other dutiable goods are landed and sold from time to time.—Winnipeg Commercial.

The new Vancouver sugar refinery received recently 250 tons of raw sugar. They will commence operations as soon as they can obtain power enough to run their machinery. They depend on the water works for power, and owing to some breakage in the mains the water works company have not been able to turn on the full force of water for some time. As soon as the break is repaired they will be able to supply power enough to run the refining machinery.—Winnipeg Commercial.

Mr. Carl Trostroff, representing a manufacturing concern in Prussia, was met by the following gentlemen in the council chamber of the Toronto board of trade last Friday afternoon: Hugh Blain, Archibald Blue, James Hedley, R. H. Tomlinson, James Goldie, Guelph; W. M. Stark, Joseph Harris and R. H. Lawder, Lindsay. The meeting had been called by Mr. Lawder with a view to having Mr. Trostroff explain to leading financiers the feasibility of expending $255,000 in the erection of a beet sugar factory. A number of the gentlemen expected failed to turn up and those present were evidently not favorably impressed with the scheme. The meeting was adjourned without any action being taken.

The New Westminster Truth says: "A prominent firm of canned fruit importers, Simpson & Co., write from Liverpool, England, to the Colonist to suggest that a good market can be found for British Columbia canned fruit in England, if packed in 1 pound and 2½ pound tins. They add that the preservers should insist on more fruit and less syrup than the Californians put in, the fruit, moreover, being 'carefully selected, unspotted, unstained, refined to the necessarily precise mature yellowness, nothing more, nothing less.' All this requires great care, but not more than our fruit canners, some of them already skilled, should be able to bestow."

Restore goods to their proper places as soon after using as possible.

Master the whole business and the way to fortune has been mapped out.

Work can always be found in a store without double-million microscope.

Every line of goods embodies a history and a science worth years of study to understand.

No young man can possibly have mistaken his calling who finds in it what the world wants done.

One thing in particular should be impressed upon clerks—the necessity of careful attention to small customers.

- EGGS -

For the English market should be packed in the boxes used in England containing 1440 eggs. These can be had from

The Esplanade Box Factory,
141 to 151 Esplanade St. West,
(Opposite Union Station).
WRITE FOR QUOTATIONS. TORONTO.

LABOR SAVINGS RECORDS.

For Advertisers and every line of business and profession. CHALLEN, publisher, 10 Spruce St., New York. 48

39 & 40 Central Market.
W. McCUSKER,
General Produce Dealer,
SPECIAL ATTENTION TO
Cheese, Butter, Eggs, and Honey,
HAMILTON, Ont.

TO GROCERS.

You can make a good profit on good goods.

Try a line of our special brooms for first-class trade.

35. "Peerless." 35.
30. "Ideal." 30.
25. "Royal." 25.
20. "Anchor." 20.
15. "Crown." 15.

Made of new seasons Corn and Handles striped and varnished.
We have also special lines and
Stove, Shoe and Scrub Brushes, Baskets, Woodenware, etc.
for Fall and Winter trade.

SAMPLE ROOM: 80 York St.

Chas. Boeckh & Sons,
TORONTO.

Munn's Pure Boneless
CODFISH

In pressed 2 lb. Bricks, packed in 5, 10, 20 and 40 lbs.
This fish is cut from the largest Newfoundland codfish, and the quality is unsurpassed.
APPLY EARLY.
STEWART MUNN & CO. - Montreal.

SILVER CREAM
BAKING POWDER,

Put up in ¼ lbs., ½ lbs., 1 lbs., 3 lbs., 5 lbs., 10 lbs., and 20 lb. cans. Also by the brl.

No Glass, Crockery, or other Fakir schemes with this Powder.

IT SELLS ON ITS MERIT.

Can be had from wholesale grocers', or from the Proprietors,
F. F. DALLEY & CO.,
Hamilton,
Canada.



PARRY SOUND, 18th Nov., 1890.
TO BARM YEAST, MANUF'G. CO., Toronto

DEAR SIRS,—Enclosed please find four dollars. Send me two more boxes of your YEAST. I have used all kinds of Yeast for the last forty-five years and have not seen any that has given such satisfaction. If you keep it as it is you will prove a boon to the COUNTRY BAKERS.

Yours respectfully,
FRANK DOWELL.

SAMPLES FREE.
THE BARM YEAST MAN'FG COMPANY,
35 Wellington St. East, Toronto.
TELEPHONE 1920.

CORTICELLI

All STOREKEEPERS are
INTERESTED.

The Best Goods are what you want to give your Customers.

TRY CORTICELLI SILKS

Ask your Wholesale Merchant for them, if he does not keep CORTICELLI, write direct to

CORTICLLI SILK CO.,
ST. JOHNS, P. Q.

Creamery Men and Merchants.

Holding butter of good quality are requested to correspond with

A. & J. STRUTHERS,

SUCCESSORS TO

T. W. CLARK,

Commission Merchants and Wholesale Dealers in Butter and Eggs.

Consignments solicited and business transacted for Ontario and other Eastern Canada Merchants.

VANCOUVER, B.C.

References : Bank of British Columbia, Bank of British North America.

W. RYAN

Produce and Commission Merchant,

72 FRONT ST. EAST, Toronto, Ont.

—DEALER IN—

Mess and Shortcut Pork ; Long, Clear Breakfast and Roll Bacon ; Hams ; Lard ; Dried and Evaporated Apples.

SPRUCE BUTTER TUBS, 50's, 30's, 20's.

Consignments of Eggs and other Produce Solicited. Egg Carriers supplied.

J. F. YOUNG & CO.

Successors to YOUNG, ANDREWS & Co.,

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

We solicit your consignments. We do not speculate on your produce, we sell to the best advantage for you. We handle everything that the country merchant requires to send from home to sell. Our warehouse is in the centre of the commission business. Our cellars are airy and cool. Send us a small trial lot.

J. F. YOUNG & CO.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

To Country Merchants and Dealers.

THE undersigned solicits consignments of Butter, Eggs, Poultry, Apples, Potatoes, Pork, Beef. Liberal advances made. Correspondence Solicited.

AARON CHILD,

Retail Grocer and Butcher,

1124 Queen St. West, Toronto.



HUCKINS SOUPS

Tomato, Mock Turtle,
Ox Tail, Green Turtle,
Pea, Julienne,
Beef, Vermicelli,
Chicken, Terrapin,
Macaroni, Consommé,
Okra or Gumbo,
Soup and Bouilli,
Mullagatawny.

RICH AND PERFECTLY SEASONED.

Require only to be heated, and are then ready to serve. | Prepared with great care from only the best materials. | Have enjoyed the highest reputation for more than 32 years.

TEST FREE

Send us 20 cents, to help pay express, and receive, prepaid, 2 sample cans of these Soups, your choice.

J. H. W. HUCKINS & CO.,
Sole Manufacturers, Boston, Mass.

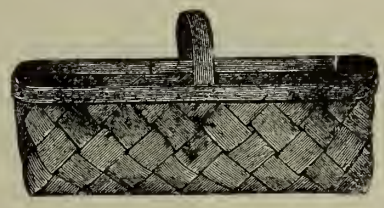
SOLD BY ALL LEADING GROCERS.

LEONARD H. DOBBIN, MONTREAL. Sole Agent for Canada.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF





1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel luuch baskets
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

OAKVILLE, ONT.

LARD,

GUARANTEED PURE.

Long Clear
New Cured Meat.

Write for Quotations.

WM. DAVIES & CO.,

TORONTO.

The Cowan Cocoa & Chocolate Co. Limited

OF TORONTO,

Manufacturers of

Cocoas and Chocolates.

Hygienic, Iceland Moss, Cocoa Essence, Soluble, Queen's Dessert, Mexican, Sweet Caracas Vanilla, Royal Navy Chocolate, Creams, Coffees and

Confectioners' Chocolates, Icing, and Powdered Sugars.

LEONARD H. DOBBIN, Agent, Montreal.

WOODENWARE



The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

Manufacturers of Pails, Tubs, Washboards, Clothes-pins, Candy Pails, Lard Pails, Syrup Pails, also impervious packages for Oil, Paints, Varnish, Pickles, etc. Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

Hams, Breakfast and Roll Bacon,

New curing, now ready.

For Choice full flavor goods send us a Sample order.

Jas. Park & Son,

Toronto, Ontario

Established 1874.

W. H. SMITH,

Wholesale Produce

Commission Merchant

186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Produce Consignments solicited. First-class reference

---

McLAREN'S

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a Point of Keeping it always in Stock.

DRUM TAPS.

Leaves from the Diary of a Commercial Traveller.

BY WM. H. MAHER.

CHAPTER XIII.

My next stop was at the little city of Clifton; "little that is compared with New York or Chicago, but large enough to be well enveloped in city airs, and containing some large business houses. I arrived there after dark, but took a stroll through the main business street to see where the hardware stores were, and how they looked from the street. The one nearest the hotel looked like a jobbing estabishment, and had Sullivan over the door. A little further on was another large establishment, and then another, and toward the end of the street a small stove store,but with one corner devoted to hardware. There was only one man in the store, and I concluded then was a good time to call on the proprietor.

He dropped his paper as I lifted the latch, and answered my "good evening" pleasantly.

"Keep your seat," said I, seeing him about to get up; "I want to bother you a few minutes, but I can do it just as well if you sit down."

By this time he saw I was a stranger and looked at me questioningly.

"I didn't feel like sitting in the hotel," said I, giving him my card, "and I walked down the street this far to see who might be in."

"Come and sit down," said he; "I don't do much in hardware, but I've got plenty of time to visit."

He was a very pleasant voiced man, and we were soon chatting away sociably upon topics of the day, until we touched upon politics. He began to take very decided Democratic ground, and I agreed with him when I could, and when I couldn't I remained silent. I couldn't very well be a Democrat with one man and a Republican with another without loosing self-respect, but I was not obliged to run tilt with every one who did not think as I did, and if my silence was consent I had to remember that my business was selling hardware.

Mr. Arnet was an enthusiastic Democrat, and the way he pitched into corrupt Republicans was edifying. He read the Enquirer daily, and was a pretty good talker, and I imagine must have been a strong wire-puller in his ward.

As it began to near the time when he might want to shut up, I felt that I ought to hange the current of talk around to business.

"How is your stock of hardware, Mr. Arnet?" I asked.

"Oh, I don't do anything in hardware."

"I see you keep knives and forks, sad irons and pressed ware," said I.

"Yes I have to keep a few such things, but I deal mostly with Sidney Shepard. I get my tin of him, and when I'm ordering tin I might as well get other things."

"Did you ever buy in our town?"

"Yes, I once gave a hardware man from your place an order, but I was awfully took in. And was most an allfired good Democrat, too!"

"That's bad for the town and the Democracy," said I, "but I'll be to see you in the morning, and I think that I can promise that if you give me an order you will not be taken in."

In the morning I made him an early call, and after a deal of persuasion, brought him to the ordering point. I went back of the counters with him and looked in the boxes, calling his attention to everything that was low. He was very cautious; would not order until he had compared my price with the cost mark on his goods, and once or twice came very near catching me tripping. I held to him until I had sold him a bill of about $40, and had learned all the secrets of the Democratic party, and then I prepared to try my hand with some of the larger houses.

The first one I came to was evidently doing a large business, and the proprietor was so busy I was turning to go away, when he came up to me and asked me if there was anything he could do for me, supposing me to be a customer.

I did not blame him for looking disgusted when I turned out to be a drummer, but he was going to get out of the difficulty by the shortest cut, and that was by assuring me, with emphasis, that he did not need a thing; his stock was as full as it could be.

"I am sorry to come when you are so busy," said I, "and I was on my way out intending to come in again to see you; perhaps you have more leisure at some other time of day?"

"No, I don't know as I have," said he, so as to choke off any more visiting from me; "I am about as busy as this all day."

Well, thinks I, I have you now, and I may not have you again, and I guess I might as well open up my batteries.

"I didn't expect to sell you a stock of goods, Mr. Taylor," said I; "but unless you are different from all other hardware men, you are obliged to sort up frequently. I am going through here regularly, and I want to do some business with you, providing I can do it to your satisfaction. I make a good profit where I can, and I sell low to close buyers, and I promise you my very lowest prices if you will try me with a little order."

"I don't need a thing to-day."

Just then a man came in and asked to see a churn. Taylor turned as if to dismiss me, but I headed him off.

"Don't mind me, Mr. Taylor." said I; attend to your customer; I can wait."

I followed him leisurely and watched him try to sell the churn to the man. The customer was in doubt about it; it wasn't the churn he came to buy, and while he very evidently liked this churn, he seemed to think nothing would do for his wife unless it had one particular brand on it. Taylor did not know the churn the man wanted, but as luck would have it, I did. Just as the man was turning to go I concluded I would take a hand in the dicker.

"Look here, friend," said I to the customer, "I'll show you a wrinkle this churn has that the churn you want hasn't." He turned back and Taylor looked interested. I went on and explained the difference in the two churns, praising Taylor's at the expense of the other, When I said, "The churn you want has such and such defects," the man said, "That's so.', and I ommitted to mention the defects that I saw in the churn before us.

Taylor looked quite pleased and took hold of the man again and ended in selling him a churn. Out of politeness now he was forced to give me a little of his time, and I made the best of it, ending up by saying;

"You must undoubtely have something on your want book, Mr. Taylor; why not let me have the order if I can sell you the things right?"

"Let's go and see," said he.

I followed him back to the desk, and upon opening the book, the first item mentioned was No. 25 coffee-mills. I would rather have had almost anything else there.

That particular coffee mill was known to every dealer; it was sold close by all jobbing houses, and it was so heavy that Eastern houses had all the advantage. As rates were then, they cost 90 cents a dozen freight, which was over 8 per cent. of their value at the factory.

"What can you sell them for?" he asked.

I wasn't going to be bluffed at the very first step, so I quoted at about cost.

He thought a moment and then said, "Send me half a dozen."

The next item was bed-casters, another staple. I looked at him a minute, and thought to myself there was no use throwing all the profit away, so I put 10 per cent. to the cost, and give him the figure.

"You're high," said he.

"I guess not," said I.

"Well send me fifty set, anyway."

We managed to get along pretty well until we came to one-inch corner chisels.

"You don't handle Ohio goods, do you?" he asked.

"No, sir, but I have just as good a tool for less money."

"I don't believe that."

"But it's so. I warrant every tool, and if it isn't all right you are to take it back. You can't say any more for the Ohio."

"What do you ask for them."

The Ohio was selling for $22; ours cost $14 I wanted to sell him, and so I quoted at $16.

"I dont want them," said he, promptly; "they are too cheap."

That was a fault easily remedied. "I have a brand I can sell you for $18, and I give you my word they are as good as the Ohio at $22."

"Well," said he, "you may send me half a dozen: I'll try them; $4 a dozen is worth saving."

We were now through with the memoranda, and I took my leave, after seeing that the bill would count up to about $75.

At the next store the proprietor was not in the city, and then I made my way to Sullivan's.

Mr. Sullivan was very polite, agreed with me in everything, but I could not come within a mile of selling him. I could mention nothing that he was out of, or anything new that he wanted. I talked my best, tried every argument, but it was all of no avail; I could not sell him a dollar's worth. Out of patience at last, but careful not to show it, I went to the hotel to see when the first train went to Greenville.

TO BE CONTINUED IN NEXT EDITION.

To Country Merchants and Dealers.

THE undersigned solicit consignments of butter, eggs, poultry, apples, potatoes, pork, flour Liberal advances made. Correspondence solicited. Telephone No. 2241.

E. DENNE & CO.,

70 Colborne St., Toronto.

BAKING POWDER!

IMPORTANT TO THE TRADE.

PURITY, STRENGTH, FULL WEIGHT.



Put up in ¼, ½ and 1 lb. Tins. RETAIL PRICE 10, 15 and 25 cents.

MAKERS WILL ONLY SELL TO DEALERS WHO MAINTAIN PRICES NAMED.

"SUCCESS FROM THE START"

Fully equal in results to any High-priced Powder offered.

This Brand of Powder although on the market a short time only, is now demanded by all our regular trade. It's success has been so well assured as to compel extensive additions to our factory to meet growing demand. "Prices on application." "Mail orders solicited."

Diamond Baking Powder and Spice Mills,

W. H. GILLARD & Co., Proprietors, HAMILTON, ONT.



DELHI CANNING CO

PACKERS OF
FRUITS, VEGETABLES, JAMS, JELLIES, CATSUPS and MEATS.

AWARDED

-FIRST PRIZE-

—: DOMINION CONVENTION OF FRUIT GROWERS :—
OTTAWA, FEB. 19, 20, 21, 1890.

☞ FRUITS IN GLASS A SPECIALTY. For sale by all Wholesale Grocers.

SOLID COMFORT

Is in a cup of hot FLUID BEEF.

JOHNSTON'S FLUID BEEF

PALATABLE and STRENGTHENING.

GRATEFUL and SATISFYING.

The drink to take when tired and used up.

W. G. A. LAMBE & CO.,

Late WILLIAMSON & LAMBE.

STORAGE

54 & 56 Wellington St. E., Toronto.



ROYAL DANDELION COFFEE.

A Delicious and Nourishing Beverage.

For purifying the blood and invigorating the system. In the herbs of the field and forest are found properties that antidote nearly all the diseases to which humanity is liable. It has been ascertained that German Dandelion Root, when taken in proper quantities, acts directly upon the liver, producing healthy action, and through it making the whole system strong and vigorous. We have taken advantage of this property in the Dandelion, and have prepared a Breakfast Beverage of great excellence, incorporating in it a very high grade of fine Coffee and a proportion of this valuable herb.

The price is low enough to be within the means of all to take advantage of its rare qualities.

We offer it to the public confidently believing that it will be found satisfactory to all who give it a fair trial. Prepared only by

ELLIS & KEIGHLEY, - TORONTO

Put up only in 1 lb. cans, and not sold in bulk. Ask your grocer for it.

DRUM TAPS.

Leaves from the Diary of a Commercial Traveller.

BY WM. H. MAHER.

CHAPTER XIII.

My next stop was at the little city of Clifton; "little that is compared with New York or Chicago, but large enough to be well enveloped in city airs, and containing some large business houses. I arrived there after dark, but took a stroll through the main business street to see where the hardware stores were, and how they looked from the street. The one nearest the hotel looked like a jobbing estabishment, and had Sullivan over the door. A little further on was another large establishment, and then another, and toward the end of the street a small stove store,but with one corner devoted to hardware. There was only one man in the store, and I concluded then was a good time to call on the proprietor.

He dropped his paper as I lifted the latch, and answered my "good evening" pleasantly.

"Keep your seat," said I, seeing him about to get up; "I want to bother you a few minutes, but I can do it just as well if you sit down."

By this time he saw I was a stranger and looked at me questioningly.

"I didn't feel like sitting in the hotel," said I, giving him my card, "and I walked down the street this far to see who might be in."

"Come and sit down," said he; "I don't do much in hardware, but I've got plenty of time to visit."

He was a very pleasant voiced man, and we were soon chatting away sociably upon topics of the day, until we touched upon politics. He began to take very decided Democratic ground, and I agreed with him when I could, and when I couldn't I remained silent. I couldn't very well be a Democrat with one man and a Republican with another without loosing self-respect, but I was not obliged to run tilt with every one who did not think as I did, and if my silence was consent I had to remember that my business was selling hardware.

Mr. Arnet was an enthusiastic Democrat, and the way he pitched into corrupt Republicans was edifying. He read the Enquirer daily, and was a pretty good talker, and I imagine must have been a strong wire-puller in his ward.

As it began to near the time when he might want to shut up, I felt that I ought to hange the current of talk around to business.

"How is your stock of hardware, Mr. Arnet?" I asked.

"Oh, I don't do anything in hardware."

"I see you keep knives and forks, sad irons and pressed ware," said I.

"Yes I have to keep a few such things, but I deal mostly with Sidney Shepard. I get my tin of him, and when I'm ordering tin I might as well get other things."

"Did you ever buy in our town?"

"Yes, I once gave a hardware man from your place an order, but I was awfully took in. And was most an allfired good Democrat, too!"

"That's bad for the town and the Democracy," said I, "but I'll be to see you in the morning, and I think that I can promise that if you give me an order you will not be taken in."

In the morning I made him an early call, and after a deal of persuasion, brought him to the ordering point. I went back of the counters with him and looked in the boxes, calling his attention to everything that was low. He was very cautious; would not order until he had compared my price with the cost mark on his goods, and once or twice came very near catching me tripping. I held to him until I had sold him a bill of about $40, and had learned all the secrets of the Democratic party, and then I prepared to try my hand with some of the larger houses.

The first one I came to was evidently doing a large business, and the proprietor was so busy I was turning to go away, when he came up to me and asked me if there was anything he could do for me, supposing me to be a customer.

I did not blame him for looking disgusted when I turned out to be a drummer, but he was going to get out of the difficulty by the shortest cut, and that was by assuring me, with emphasis, that he did not need a thing; his stock was as full as it could be.

"I am sorry to come when you are so busy," said I, "and I was on my way out intending to come in again to see you; perhaps you have more leisure at some other time of day?"

"No, I don't know as I have," said he, so as to choke off any more visiting from me; "I am about as busy as this all day."

Well, thinks I, I have you now, and I may not have you again, and I guess I might as well open up my batteries.

"I didn't expect to sell you a stock of goods, Mr. Taylor," said I; "but unless you are different from all other hardware men, you are obliged to sort up frequently. I am going through here regularly, and I want to do some business with you, providing I can do it to your satisfaction. I make a good profit where I can, and I sell low to close buyers, and I promise you my very lowest prices if you will try me with a little order."

"I don't need a thing to-day."

Just then a man came in and asked to see a churn. Taylor turned as if to dismiss me, but I headed him off.

"Don't mind me, Mr. Taylor." said I; attend to your customer; I can wait."

I followed him leisurely and watched him try to sell the churn to the man. The customer was in doubt about it; it wasn't the churn he came to buy, and while he very evidently liked this churn, he seemed to think nothing would do for his wife unless it had one particular brand on it. Taylor did not know the churn the man wanted, but as luck would have it, I did. Just as the man was turning to go I concluded I would take a hand in the dicker.

"Look here, friend," said I to the customer, "I'll show you a wrinkle this churn has that the churn you want hasn't." He turned back and Taylor looked interested. I went on and explained the difference in the two churns, praising Taylor's at the expense of the other, When I said, "The churn you want has such and such defects," the man said, "That's so.', and I ommitted to mention the defects that I saw in the churn before us.

Taylor looked quite pleased and took hold of the man again and ended in selling him a churn. Out of politeness now he was forced to give me a little of his time, and I made the best of it, ending up by saying;

"You must undoubtely have something on your want book, Mr. Taylor; why not let me have the order if I can sell you the things right?"

"Let's go and see," said he.

I followed him back to the desk, and upon opening the book, the first item mentioned was No. 25 coffee-mills. I would rather have had almost anything else there.

That particular coffee mill was known to every dealer; it was sold close by all jobbing houses, and it was so heavy that Eastern houses had all the advantage. As rates were then, they cost 90 cents a dozen freight, which was over 8 per cent. of their value at the factory.

"What can you sell them for?" he asked.

I wasn't going to be bluffed at the very first step, so I quoted at about cost.

He thought a moment and then said, "Send me half a dozen."

The next item was bed-casters, another staple. I looked at him a minute, and thought to myself there was no use throwing all the profit away, so I put 10 per cent. to the cost, and give him the figure.

"You're high," said he.

"I guess not," said I.

"Well send me fifty set, anyway."

We managed to get along pretty well until we came to one-inch corner chisels.

"You don't handle Ohio goods, do you?" he asked.

"No, sir, but I have just as good a tool for less money."

"I don't believe that."

"But it's so. I warrant every tool, and it it isn't all right you are to take it back. You can't say any more for the Ohio."

"What do you ask for them."

The Ohio was selling for $22; ours cost $14 I wanted to sell him, and so I quoted at $16.

"I dont want them," said he, promptly; "they are too cheap."

That was a fault easily remedied. "I have a brand I can sell you for $18, and I give you my word they are as good as the Ohio at $22."

"Well," said he, "you may send me half a dozen: I'll try them; $4 a dozen is worth saving."

We were now through with the memoranda, and I took my leave, after seeing that the bill would count up to about $75.

At the next store the proprietor was not in the city, and then I made my way to Sullivan's.

Mr. Sullivan was very polite, agreed with me in everything, but I could not come within a mile of selling him. I could mention nothing that he was out of, or anything new that he wanted. I talked my best, tried every argument, but it was all of no avail; I could not sell him a dollar's worth. Out of patience at last, but careful not to show it, I went to the hotel to see when the first train went to Greenville.

TO BE CONTINUED IN NEXT EDITION.

To Country Merchants and Dealers.

THE undersigned solicit consignments of butter, eggs, poultry, apples, potatoes, pork, flour Liberal advances made. Correspondence solicited. Telephone No. 2241.

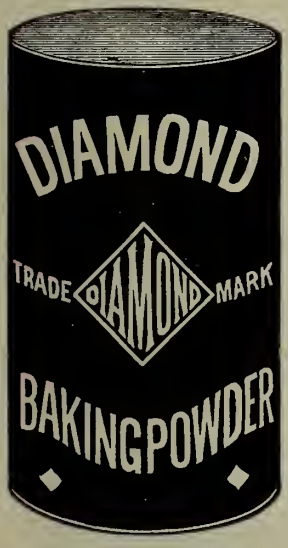
E. DENNE & CO.,

70 Colborne St., Toronto.

BAKING POWDER!

IMPORTANT TO THE TRADE.

PURITY, STRENGTH, FULL WEIGHT.



Put up in ¼, ½ and 1 lb. Tins. RETAIL PRICE 10, 15 and 25 cents.

MAKERS WILL ONLY SELL TO DEALERS WHO MAINTAIN PRICES NAMED.

"SUCCESS FROM THE START"

Fully equal in results to any High-priced Powder offered.

This Brand of Powder although on the market a short time only, is now demanded by all our regular trade. It's success has been so well assured as to compel extensive additions to our factory to meet growing demand. "Prices on application." "Mail orders solicited."

Diamond Baking Powder and Spice Mills,

W. H. GILLARD & Co., Proprietors, HAMILTON, ONT.



DELHI CANNING CO

PACKERS OF
FRUITS, VEGETABLES, JAMS, JELLIES,
CATSUPS and MEATS.

AWARDED

-FIRST PRIZE-

—: DOMINION CONVENTION OF FRUIT GROWERS :—
OTTAWA, FEB. 19, 20, 21, 1890.

☞ FRUITS IN GLASS A SPECIALTY. For sale by all Wholesale Grocers.

SOLID COMFORT

Is in a cup of hot FLUID BEEF.

JOHNSTON'S FLUID BEEF

PALATABLE and STRENGTHENING.

GRATEFUL and SATISFYING.

The drink to take when tired and used up.

W. G. A. LAMBE & CO.,

Late WILLIAMSON & LAMBE.

STORAGE

54 & 56 Wellington St. E., Toronto.



ROYAL DANDELION COFFEE.

A Delicious and Nourishing Beverage.

For purifying the blood and invigorating the system. In the herbs of the field and forest are found properties that antidote nearly all the diseases to which humanity is liable. It has been ascertained that German Dandelion Root, when taken in proper quantities, acts directly upon the liver, producing healthy action, and through it making the whole system strong and vigorous. We have taken advantage of this property in the Dandelion, and have prepared a Breakfast Beverage of great excellence, incorporating in it a very high grade of fine Coffee and a proportion of this valuable herb.

The price is low enough to be within the means of all to take advantage of its rare qualities.

We offer it to the public confidently believing that it will be found satisfactory to all who give it a fair trial. Prepared only by

ELLIS & KEIGHLEY, - TORONTO

Put up only in 1 lb. cans, and not sold in bulk. Ask your grocer for it.

RICHARD TEW & CO.

IMPORTERS OF

Crockery, Glassware, China, Lamp Goods, Etc., Etc.,

10 FRONT ST. East,

(Adjoining Board of Trade Building.)

TORONTO.

Please examine our lines of fancy cups and saucers, vases, china cabarets, etc., specially selected for the Xmas trade. With our **ADAR** and **WENEN** glassware—an entirely new line to the Canadian market—we challenge competition. Our varied assortment of Opal Baskets is meeting with large demands. As the most attractive lines are continually running low, the Trade would do well to place their orders at once, and thus take advantage of our leading lines.



ONTARIO.

Avonmore—West, Joshua, general store, assigned to D. E. McIntyre, Cornwall.

Alliston—Hudson, Jas., general store, sold out to Wm. Badger.

Elora—Bowes & Co (Elizabeth) (Mrs. John Bowes only) general store, burnt out, partially insured; Gibb, John, grocery, flour, feed, coal and wood, burnt out, partially insured.

Essex Centre—Baker, R. & Co., (estate of) grocers, stock sold.

Forresters Falls—Ritchie, Jas. J., blacksmith, assigned to J. G. Forgie, Pembroke.

Jarvis—Punn, J. A., Mfr. plows, called meeting of creditors.

Midland—Freeborn, Jas., (estate of) general store, stock sold.

Norland—Graham Bros., general store, burnt out, partially insured.

Niagara Falls South—Shrimpton, Geo., grocery, flour and feed, sold out to Jas. Woolnough.

Peterboro'—Moore, C. H. & Co., grocers, offering to compromise.

Picton—Kirchausen, Wm., grocer, assigned to Jas Gillespie, Sheriff, Picton.

Pickering—Gordon, John, grocer, succeeded by R. D. Guthrie.

Toronto—Chidley, E. D., grocer, advertised business for sale; Pearson Bottling Co. mfrs. mineral and aerated waters, assigned to E. R. C. Clarkson, Toronto; Whiteworth, J. P. (estate of) hardware, paints and oils, stock sold.

Wyoming—White, John, grocery and fruit, assigned to Robt. Kerr.

MANITOBA AND NORTH-WEST TERRITORIES.

High Bluff—Sparling, J. W. general store, assigned in trust.

Medicine Hat—McCuaig, Geo. & Co., general store, assigned in trust.

Souris—Stott, Geo., blacksmith, succeeded by Sweet & Collier.

QUEBEC.

Brompton Falls—Morrissette, A. J., general store, stock, etc., advertised to be sold by auction on 2nd prox.

Eastman—Paige, Chas. J., general store, stock, etc., advertised to be sold by auction on the 2nd inst.

Montreal—Taylor, Howe & McIntyre, Hygienic Food and Com., dissolved, business, continued by John Taylor, John S. Taylor and J. M. Warner. Style, Taylor, Son & Co.; Stacey, Chas., nail cutter, execution vs. him.

Riviere Quelle—Deschene, L general store, P. Langlais appointed curator.

St. Cuneonde—Craig & Fils, mfrs. electric plant, judgement vs. them.

St. Adele—Quellette, Chas., general store, stock, etc., advertised to be sold by auction on 1st prox.

St. Gabriel—Ecrement, Mrs. J. A., general store, demand of assignment.

St. Gabriel De Brandon, Ecrement, Mars J. A., general store, offering to compromise.

St. Sylvere—Janelle, J. L., general store, assigned.

Weedon—Beaudry, E. & Son, general store, assigned.

NOVA SCOTIA.

Acadia Mines—Forman, W. L. & Co., general store, co- partnership registered.

Halifax—Leslie, Geo. A., lobster packer, assigned.

Port Hood—McDonald, D. A., general store, offering to compromise.

Port Williams—Fullerton, J. W. & W. Y. general store and produce, co-partnership formed.

NEW BRUNSWICK.

Caraquette—Cormier, Augustin, general store, assigned.

Sackville—Trueman, Geo. J., grocer, deceased.

BRITISH COLUMBIA.

Landers' Landing—Booth, Arthur, bakery and general store, advertised to close out.

Naniamo—Renwick & Horne, blacksmiths, advertised to close out.

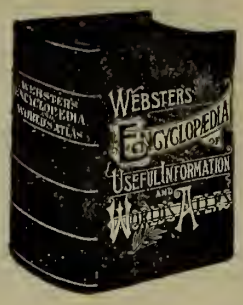
Vancouver — Thornton, J. B., grocer, damaged by fire.

STABILITY OF THE NEW EGG MARKET.

Mr. Geo. Wait, of Geo. Wait & Co., Montreal, has just written Hon. Mackenzie Bowell, Minister of Customs, the latest results obtained by the firm in question. Mr. Wait's shipment's have been exceedingly lively, and of a total shipment of 1,500 cases to England 900 cases have been exported since the 22nd November. One feature of the new trade is that we hear no more about trial shipments. The character of the Canadian eggs appears already to be so well established in the London market that cable messages for quotations, replies to the same and the closing of the bargain, like any other staple product, are now of daily occurrence in the offices of Mr. Wait and other leading Montreal dealers. These. last shipments will net the exporter in Montreal 22½c. per dozen, and as each case contains 30 dozen, of eggs the total amount received for Wait & Co's shipments, between the two dates referred to, will be not less than $6,075.

ITS GREAT FEATURE

— IS —



It cannot be bought by the public.

It can only be obtained from you on our Purchase Ticket Plan.

We sell to only one dealer in towns of less than 3,000 population.

Send to us for circulars, testimonials, Price Lists, and if we have no agent in your town you can secure the agency.

WM. DOBIE & CO., Publishers,

32 & 34 Front St. W., Toronto, Ont.

W. BOULTER & SONS,

Picton, Ont.

PACKERS OF THE CELEBRATED

LION  BRAND

Canned Fruits and Vegetables.

Every can has a Lion on the Label. This label is a guarantee to the consumer that the quality is first-class. Ask your Grocer for the Lion Brand Do not take any other.

Bay of Quinte Canning Factories.

Head Office, PICTON. Branch, DEMORESTVILLE.

Battle & Smyth, Thorold, Ont., Manufacturers of The Japanese Shoe Blacking.

ENOCH MORGAN'S SONS'



SAPOLIO

CLEANS WINDOWS, MARBLE, KNIVES.

POLISHES TIN-WARE, IRON, STEEL, &c.

EMIL POLIWKA & CO.,
36 Front St. E., TORONTO, O.
Dominion Agents. Correspondence Solicited.

Those wishing to keep their copies of THE GROCER in good condition, and have them on hand for reference, should use a Binder. We can send by mail **A STRONG PLAIN BINDER** for 75c., postage prepaid.

These Binders have been made expressly for THE GROCER, and are of the best manufacture. The papers can be placed in the Binder week by week, thus keeping the file complete. Address—

THE CANADIAN GROCER,
6 Wellington St. W., Toronto.

ORIENT MILLS,

Celebrated for the Cheapest and Purest Spices and Coffees, Extracts, Mustard, Baking Powder. All goods guaranteed to give Satisfaction.

Thompson, Bradshaw & Co.,
36 and 38 Lombard St, TORONTO.

T. KINNEAR & CO.

Wholesale Grocers, Importers of

TEAS, SUGARS, Etc.

JUST TO HAND:
New Figs, Patras and Vostizza Currants, Valencia Raisins.

SULTANA RAISINS ARRIVING.

47 Front St. East,
TORONTO, ONT.

STUART,
HARVEY & Co.

Importers and

WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

HAMILTON, ONT.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Dec. 5, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

IMPERIAL—ONTARIO AND QUEBEC.

	Per doz
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb. tins	65
" " bulk, per lb	12

	Per doz.
Empire, 5 dozen 4 oz cans	$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" ½ " 5 lb cans	9 00
" bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 0(
Ocean Wave, ¼ lb, 4 doz cases	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60

BISCUITS.

	Per lb
Arrowroot	$0 11½
Abernethy	9
Ginger Nuts	11½
New York Fruit	14½
People's Mixed	10½
Pilot Family	6½
Snowflake	11½
Magard	15
Soda	6½
Soda, 1 lb packages	8
" 3 lb "	21
Sultana, thin	11½
Tea	11½
Wine	9½
Wine, sweet	9

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ⅓ "	1 10
Spanish, No. 3	4 50
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jacquot's French No. 2	3 00
" " " 3	4 50
" " " 4	8 00
" " " 5	10 00
" 1-gross Cabinets, asst,	7 50

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross..... $1 80

F. F. DALLEY & CO.

Per gross.
Silver Star Stove Paste 9 00
Packed in fancy wood boxes, each box contains 3 doz.

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & CO'S.

Parisian Square Blue, per lb..13 to 14c

BROOMS.

	Per doz.
Carpet....4 strings	2 90
X Parlor, 2 "	2 65
Louise 3 "	2 65
1 Gem 4 "	3 25
2 " 3 "	2 65
3 " 2 "	2 20
4 " 2 "	1 95
O Hurl... 4 "	2 65
" 3 "	2 35
2 " 3 "	2 05
3 " 3 "	1 70
OK " 2 "	1 35
Hvy Mill 4 "	3 70

CANNED GOODS.

	Per doz	
Apples, 3's	$1 10	$1 20
" gallons	2 90	3 00
Blackberries, 2	2 00	2 10
Blueberries, 2	1 25	1 40
Beans, 2	0 95	1 10
Corn, 2's	1 10	1 25
" Epicure	1 45	1 50
Cherries, red pitted, 2's	2 25	2 40
Peas, 2's	1 20	1 35
" sifted select	....	1 35
Pears, Bartlett, 2's	2 00	2 25
Pineapple, Baltimore	2 40	2 50
" Bahama	2 90	3 00
Peaches, 2's	2 75	2 85
" 3's	3 75	3 85
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	2 00	2 10
" Lombard	2 00	2 10
" Blue	1 90	2 00
Pumpkins, 3's	1 00	1 10
" gallons	3 00	3 25
Raspberries, 2's	2 45	2 50
Strawberries, choice 2's	2 40	2 50
Succotash, 2's	1 65	1 85
Tomatoes, 3's	1 30	1 35
Lobster, Clover Leaf	.....	2 75
" Crown	.....	2 25
" Bishop's Rock	.....	2 10
Mackerel	1 40	1 50
Salmon, 1's	1 40	1 55
" white	1 10	1 25
Sardines Albert, ¼'s tins	11,	11½
" " ½'s "	15,	18
" Martiny, ¼'s "	10,	10½
" " ½'s "	18,	19
" Other brands, 9¾,	11, 16,	19
" P & C, ¼'s tins	23,	25
" " ½'s "	33,	36
" Amer, ¼'s "	6½,	8
" " ½'s "	9,	11

MARMALADE, JAMS AND JELLIES.

CAIRN'S.

(Blaiklock Bros., Montreal, Agents.)

Marmalade. Price, f.o.b. Montreal. dz.

"Home Made," glass 1 lb	$2.35
" White 1 lb	2.25
" " 2 "	4.15
" Stone 7 "	13.20
Scotch White 1 "	2.10



Jams.
Gooseberry
Strawberry
Black Currant.
Red Currant....
Green Gage...
Apricot
Raspberry
Damson
Plum
Red Currant and Raspberry....

1 lb. white pots, 4 doz. assorted, per doz. $2.35.

Jellies. Red Currant, 1 lb. white. $2.75
Black Currant, 1 lb. white 2.75

DELHI CANNING CO.

Jams assorted, 1's	2 35
Jellies, 1's	2 25

CANNED MEATS.

CLARK'S.

Comp. Corn Beef 1 lb cans	$....		$1 60
" " 2 "	....		2 65
" " 4 "	5 00		5 15
" " 6 "	7 75		8 00
" " 14 "	18 60	19	20
Minced Collops, 2 lb cans	.....		2 60
Roast Beef	1 "	. ....	1 60
"	2 "	.....	3 15
"	4 "	.....	5 85
"	2 "	.....	7 00
Par Ox Tongue, 2½	"	$7 25	7 50
Ox Tongue	2 "	....	4 50
Lunch Tongue	1 "	3 00	3 10
"	2 "	5 25	5 75
English Brawn	2 "	2 50	2 60
Camb. Sausage	1 "	....	2 50
"	2 "	....	4 00
Soups, assorted	1 "	....	1 35
"	2 "	....	2 25
Soups & Boulli	2 "	....	1 80
"	6 "	....	4 50
Potted Chicken, Turkey, or Game, 6 oz cans			1 50
Potted Ham, Tongue or Beef, 6 oz cans			1 35
Devilled Tongue or Ham, ½ lb cans			1 35
Devilled Chicken or Turkey, ½ lb cans			2 25
Sandwich Ham or Tongue, ½ lb cans			1 50
Ham, Chicken and Tongue, ½ lb cans			1 50

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars, $0 50
Ditto, 25 and 40 lb pails, per lb. 12½c

J. H. WETHEY'S—ST. CATHARINES.

Condensed, per gross, net..... $13 50

CHEWING GUM.

ADAMS & SONS.

		To Retailers.
Tutti Frutti, 36 5c bars		$1 30
Sappota,	150 pieces	1 15
Sweet Fern,	230 "	0 85
Black Jack,	115 "	0 85
Red Rose,	115 "	0 85
Barley Malt,	115 "	0 85
Magic Trick,	115 "	0 85
Taffy Licorice,	72 "	0 55
Caramel Tolu,	72 "	0 40
Adams' N.Y. Gum,	200 "	0 50
Colah "	115 "	0 75
Puzzle Gum (new)	115 "	0 75
New Fruit Asst.,	115 " new	0 75

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs	0 30
Caraccas, ¼'s..6 and 12 lbs	0 35
Premium, ½'s..6 and 12 lbs	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs	0 24
Sticks, gross boxes, each	1 00

ALWAYS ORDER **RECKITT'S BLUE.**

Prices Current, Continued—

Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs 30
" Pearl " " " 25
" London Pearl 12 & 18 " 22
" Rock " " 90
" Bulk, in bxs 18

JOHN P. MOTT & CO.'S
R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb	$0 30
Mott's Prepaired Cocoa	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa	40
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs	30
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	24
Mott's Vanilla Chocolate stick	22
Mott's Pure Confec. Chocolate 22c—	35
Mott's Sweet Confec. Choc. 21c—	28

J. W. COWAN & CO.'S

Cocoas—

Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼ lb in 12 lb boxes	35
London Pearl, " "	30
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence, per doz	1 40

Chocolates—

Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet)	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

Thos. E. Clatworthy, Ag'nt, Toronto.)

Schweitzer's Cocoatina, net cash ¼ lb. ½ lb.	per doz 3 29 6 30

WALTER, BAKER & CO.

Chocolate—

Premium No. Chocolate, in boxes, 12 and 25 lbs	....
Baker's Vanillia Chocolate, in boxes, 12 lbs	.....
Caraccas Sweet Chocolate, in boxes, 6 lbs., 12 boxes in a case.	.....
Vanillia Tablets, in boxes	.....
Spanish Tablets, 100 in each box, 12 boxes in a case	.....

German Sweet Chocolate—

Grocers' Style, in cases 12 boxes, 12 lbs	.....
Grocers' Style, in cases 24 boxes, 6 lbs	.....

Cocoa—

Pure Prepared in boxes, 12 lbs	.....
Cracked Cocoa, in boxes, 12 lbs., ½ lb. papers	.....
Cracked Cocoa, in bags, 10 lbs	....
Breakfast Cocoa—	
In boxes, 6 and 12 lbs., ½ lb. tins	.....
In boxes, 12 lbs., 1 lb. tins, decorated canisters	....
Broma—	
In boxes, 12 lbs., ½ lb. tins	.....

COFFEE.

GREEN

	c. per lb.
Mocha	32, 35
Old Government Java	30, 33
Rio	23, 26
Plantation Ceylon	29, 31
Porto Rico	23, 24
Guatamala	24, 26
Jamaica	23, 24
Maracaibo	24, 2[illegible]

WHOLE ROASTED OR PURE GROUND.
ELLIS & KEIGHLEY'S.

	c. per lb
Java	33, 34
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	33
Our Own "	31
Laguayra "	29
Mocha and Java	32, 33
Java, Standard	33
" Old Government	30, 32
Arabian Mocha	36
Santos	28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs	30
Standard Imperial in sealed tins, 25 and 50 lbs	32
Standard Blend in sealed tins, 25 and 50 lbs	33
Ground, in tins, 5, 10, 15 and 25 lbs	20, 30
Say's Parisien, in ½ and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

SUTTON & CO.
(Thos. E. Clatworthy, Ag'nt, Toronto.)

Pure essence, Gorgona Anchovies, ½ pts. per doz	2 76

FLOUR AND MEAL.

	per bbl.	
Flour, Family	$4 50	4 75
" Manitoba Patent	....	5 65
" white wheat patent	5 50	5 60
" Strong bakers'	....	5 35
Oatmeal, standard, bbls	....	4 50
" granulated, "	....	4 60
" rolled "	.....	4 70
Rolled Oats	....	4 70
Bran, per ton	.....	15 50
Shorts	.....	17 50
Cornmeal	3 50	4 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz.
Cases, No. 1, 2 oz tins	$2 75 $3 00
" No. 2, 4 oz tins	4 50 5 00
" No. 3, 8 oz tins	8 00 8 75
" No. 4, 1 lb tins	12 60 14 25
" No. 5, 2 lb tins	25 00 27 00

FRUITS.

FOREIGN.	c. per lb.
Currants, Provincial, bbls	6¼, 6⅜
" " ½ bbls	6⅜, 6½
" " cases	... 6⅜
" Filiatras, bbls	6½, 6⅝
" " ½ bbls	6⅜, 6½
" " cases	6½, 6½
" Patras, bbls	6¾, 7
" " ½ bbls	7, 7⅛
" " cases	7⅛, 7⅜
" Vostizzas, cases	7½, 8½
" " ½ cases	7½, 8
" 5-crown Excelsi r (cases)	9½, 9½
" " ½ case	9⅜, 9⅝
Dates, Persian, boxes,	.. ...
Figs, Elemes, 14 oz., per box	... 12
" 10 and 20 lb box	... 14
" Seven-Crown	... 20
Prunes, Bosnia, hhds	... ...
" " cases, new	8½ 10
Raisins, Valencia, off stalk,	6½ 6½
Selected	7½ 8
Layers	8½ 9
Raisins, Sultanas	17, 18
" Eleme	7½ 8
" Malaga:	
London layers	3 00 3 25
Loose muscatels	2 35 2 75
Imperial cabinets	3 25 3 50
" " qrs., flat	1 00
Connoisseur clusters	4 00 4 25
Extra dessert "	4 75 5 00
" " " qrs	1 50
Royal clusters	6 00 6 50
Fancy Vega cartoons	2 75
Black baskets	4 00 4 25
" " qrs	1 30 1 35
Blue "	4 75 5 00
" " qrs	1 50 1 60
Fine Dehesas	7 00 7 25
" " qrs	2 00 2 25
Lemons, Malaga	3 50 4 50
" Palermos	5 50 6 00
" Messina	5 00 6 00
Oranges, Floridas	4 50 5 00
" Jamaicas	8 00
" Valencias	6 50

DOMESTIC.

Apples, Dried, per lb	0 08	0 08½
do Evaporated	0 13	0 13½

GLASSWARE.

TAYLOR, SCOTT & CO.

	c. per doz
Lamp Chimneys, O	32
" " A	35
" " B	45

GRAIN.

Wheat, Fall, No. 2	$0 95	0 96
" Red Winter, No. 2	0 95	0 96
" Spring, No. 2	90	0 92
" Man. Hard, No. 1	....	....
" " No. 2	.....	1 05
Oats, No. 2, per 34 lbs	42	43
Barley, No. 2, per 48 lbs	58	59
" No. 3, extra	...	53
" No. 3	50	51
Rye	64	65
Peas	64	65
Corn	....	65

HAY & STRAW.

Hay, Pressed, "on track	9 00	9 50
Straw Pressed, "	5 50	6 00

ISINGLASS.

G. P. SWINBOURNE & CO.
(Thos. E. Clatworthy, Ag'nt, Toronto.)

Boxes containing 3 doz 3d. pack. per box	3 58



LYE.

Gillett's powdered Lye (4gr. in a case) per case	$3 75
Elliott's	3 75

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts
Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars	22
" Fine, in 4 lb jars	70
" Ex. Sup., in bulk, per lb.	30
" Superior, in bulk, per lb	20
" Fine, " "	15

COLMAN'S AND KEEN'S

In 4 lb jars	75
In 1 lb jars	25
D. S. F., in tins, per lb	41
" in ½ lb tins	42
" in ¼ lb tins, per lb	44
D. F. in ½ lb tins, per lb	26
" ¼ " "	28

BARRINGER & BROWN.
(Thos. E. Clatworthy, Ag'nt, Toronto.)

Genuine, in 4, 1, ½, ¼ lb. and 2 oz. tins, per lb	0 34	0 47
Superfine genuine, full	0 30	0 43
Pure, per lb	0 23	0 36
D.S.F. "	0 34	0 47
D. S. "	0 30	0 43
F. "	0 23	0 36

NUTS.

	per lb.	
Almonds, Ivica	14	15
" Tarragona	15	16
" Formigetta	...	...
Almonds, Shelled Valencias	34,	36
" " Jordon.	45,	55
Brazil	...	...
Cocoanuts	...	...
Filberts, Sicily	10	11

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

LEONARD H. DOBBIN,

Commission Agent
and Broker in Canned Goods.

EVAPORATED APPLES A SPECIALTY.

4 Hospital Street, MONTREAL.

TELEPHONE 2205.

JNO. A. MOIR,

GENERAL AGENT.

Consignments Solicited.

SPECIALTIES: Canned Goods, Dried Apples, Evaporated Apples, Codfish.

Quotations and samples sent on application. A trial solicited.

41 St. Francois Xavier Sts., Montreal.

Blackley & Anderson,

TORONTO & HAMILTON
Accountants, Assignees, Receivers.

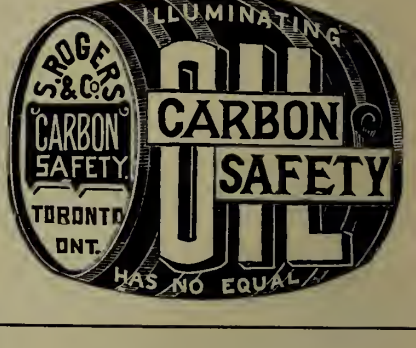
Toronto Office
37 YONGE STREET,
Telephone No. 1716.

Hamilton Office
2½ JAMES ST. South,
Telephone No 73.

Cable Address "JUNIOR." eow

SAW YOUR
ADVERTISEMENT
IN THE
CANADIAN GROCER.

When writing to our advertisers please inclose the above



How to Sell Goods

Send Ten Cents to the GROCER PUBLISHING CO. for a copy of B. F. Cumming's Prize Essay on "How to Sell Goods."

Grocer Pub. Co.,

6 Wellington St. W., Toronto.

Prices current, continued—

Filberts, Oblong	14	15
Peanuts, roasted	17,	18
" green	13,	15
Walnuts, Grenoble	...	18
" Bordeaux	12,	13
" Naples, cases	17	18
" Marbots	...	13½
" Chilis	12	13

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO.

PICKLES.

John Bull, mixed, in bulk	$0 60
" Chow Pic'le, in b'lk	65
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 25
" " " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

SAUCES.

John Bull, kegs, per gal	$1 25
" ½ pt. bottles, per doz (acccrding to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " ½ pt, bottles, per doz	1 25
Niagara Tomato, kegs, per gal	1 25
" " Reputed pints	1 25

Terry's Candied Peels. c. per peels

Lemon, 7 lb boxes	16
Orange, "	18
Citron, "	30

CROSSE & BLACKWELL'S.

Pickles, all kinds, pints, per doz	3 25

LEA & PERRIN'S. per doz.

Worcester Sauce, ½ pts	$3 60	$3 75
" " pints	6 25	6 50

SUTTON & CO.

(Thos. E. Clatworthy, Agent, Toronto)

Worchester Sauce, ½ pints, second quality, per doz	1 17
Worchester Sauce, ½ pints, third quality, per doz	0 96
The Victory Dinner Relish, per dozen	1 92
Bottled Pickles—Mixed, Piccalilli, Cabbage, Onions, per doz.	2 16

PRODUCE.

DAIRY.	Per lb	
Butter, creamery, rolls	$0 00	$0 00
" " tub	0 21	0 22
" dairy, tubs, choice	0 15	0 17
" " medium	0 10	0 13
Butter, pound rolls	0 18	0 19
" large rolls	0 16	0 17
" store crocks	0 16	0 17
" store packed	0 09	0 12
Cheese	0 10	0 10½

COUNTRY.		
Eggs, fresh, per doz		0 23
" limed	0 18	0 20
Beans	1 50	1 65
Onions, per bbl	2 00	2 25
Potatoes, per bag on tr'k	0 60	0 65
Hops, 1889 crop	0 20	0 25
" 1890 "	0 30	0 40
Honey, extracted	0 07	0 12½
" section	0 14	0 20

PROVISIONS.

Bacon, long clear, p lb.	0 08¼	0 08½
Pork, mess, p. bbl	15 00	16 50
Hams, smoked, per lb	0 12	0 12½
" pickled	0 11	0 11½
Bellies	0 10	0 11
Rolls	0 09½	0 10
Backs	0 10	0 11
Lard, Canadian, per lb.	0 09	0 9½
Hogs	5 25	5 45
Tallow, refined, per lb	0 05	0 05¼
"rough, "		0 02

RICE, ETC.

	Per lb.
Rice, Aracan	3½, 4c
" Patna	4½, 5
" Japan	... 4¾
" extra Burmah	3⅞, 4
Grand Duke	6, 6½
Sago	4½, 5
Tapioca,	5⅝, 6¾

SPICES.

GROUND.

	Per lb.	
Pepper, black, pure	$0 20	$0 22
" fine to superior	12	18
" white, pure	32	35
" fine to choice	25	30
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	25	40
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURGH STARCH MFG. CO. MONTREAL.

BRITISH AMERICA STARCH CO. BRANTFORD.

	c. per lb.
No. 1 Laundry, 4 lb cartoons	5½c
Canada Laundry	4⅞
Silver Gloss, crates	6¾
Lily White, crates	6¾
Silver Gloss, 1 lb chromos	6¾
Lily White, 1 lb chromos	6¾
Satin, Starch 1 lb chromos	7¼
Brantford Gloss, 1 lb chromos	7¼
No 1 Laundry, barrels & halves	4⅜
No 1 Prepared Corn	7¼
Canada Corn	6¾
Challenge Corn	6¾
Rice Starch, 1 lb	9
Cube, 1 lb	7½

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-1b boxes. 1, 2, and 4 1b. pack'g's	8½
36-1b boxes, 3 lb. packages	8¼
12-lb "	8½
38 to 45-1b boxes	8
Silver Gloss Starch—	
36-1b boxes, 1 lb packages	9
40-lb " 1, 2 and 4 lb packages.	9
40-lb " ½ lb package	9½
40-lb " ¼ "	10
40-lb " assorted ½ and ¼ lbs	9¾
6-lb " sliding covers	9¾
38 to 45 lb boxes	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	9
20 " "	9¼

SUGAR. c. per lb.

Granulated, 15 bbls or over	...	6⅞
" less than 15 bbls	...	7
Paris Lump, bbls	...	7½
" ½ bbls	...	7⅝
" " less than a bbl	...	7⅝
Extra Ground, bbls	8	8⅛
" " less than a bbl.	...	8⅜
Powdered, bbls	7¼	7¼
" less than a bbl	...	7½
White refined	6⅜	6½
Extra bright refined	6	6⅛
Bright Yellow	5¾	5⅞
Medium "	5½	5⅝
Brown	5⅛	5⅜
Raw Jamaica, in bags	5⅛	5¼

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls
Redpath's "D"	3⅝c.	3¾c
" "M"	3¾	3⅞
Redpath's "B"	3¾	4⅛
" "VB"	4	4⅛
" Extra	4¼	4⅜
" Ex. Sup	4⅜	4½
" XXX Sup.	4⅝	4¾
Corn Syrup	4⅝	4¾

MOLASSES.

	Per gal.
Trinidad, in puncheons	38, 40c
" bbls	40, 42
" ½ bbls	42, 44
New Orleans, in bbls	90, 100
Porto Rico, hdds.	40, 45
" barrels	42, 47
" ½ barrels	44, 49

TEAS.

GREENS.

Gunpowder—	Per lb
Cases, extra firsts	42, 50c
Half chests, ordinary firsts	22, 38
Cases, sifted, extra firsts	42, 50
Cases, small leaf, firsts	35, 40
Young Hyson—Moyunes	
Half chests, ordinary firsts	22, 38
" " seconds	20, 22
" " common	18, 20

PING SUEYS.

Half chests, firsts	28, 32
" " seconds	20, 22
Half Boxes, firsts	28, 32
" " seconds	20, 22

JAPAN.

Half Chests—	
Choicest	38, 40
Choice	32, 36
Finest	28, 30
Fine	25, 27½
Good medium	22, 24
Medium	19, 20
Good common	18, 19
Common	16, 17
Nagasaki, ½ chests Pekoe	20, 22
" " Oolong	17, 18
" " Gunpowder	18, 20
" " Siftings	8, 12½

CONGOUS.

Half chests, Kaisow, Moning	52, 55
Caddies and half chests	15, 50
Cadies, Paklingand new makes	18, 50

OOLONG.

Half chests Formosa	34, 50
Caddies	36' 55

ASSAMS.

Chests and half-chests Pekoe	22, 48



KNOX, MORGAN & CO.,

Wholesale Dry Goods Importers,

HAMILTON, - - - ONTARIO.

IN STOCK FOR XMAS TRADE:

COLORED PLUSHES, all shades.
BLACK VICUNA COATING.
BLACK WORSTED COATING.
BLUE BEAVER OVER-COATING.
COLORED MELTONS, assorted shades.
VICTORIA LAWNS, all prices.
BLACK VELVETEENS.
COLORED VELVETEENS.
BLACK CASHMERES, three low lines.
LATEST STYLES NECKWARE, 4 cases.
BEEHIVE FINGERING.
BLACK VELVET RIBBONS.
BLACK CASHMERE HOSE.
SILK HANDKERCHIEFS.

Tweeds, Prints and Staple Samples for Spring 1891 now ready.

Prices current, continued—

SCENTED ORANGE PEKOE.

Boxes, Foochow and Canton	28, 60

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	62c
Ingots, rough and ready, 7's	59
Laurel, 3's	52
Brier, 7's	50
Index, 7's	45
Honeysuckle, 7's	53
Napoleon, 8's	49
Royal Arms, 12's	50
Victoria, 12's	48
Brunette and Lovely, 12's	45½
Prince of Wales, in caddies	46½
" in 75 lb boxes	46
Bright Smoking Plug Myrtle, T & B, 3's	55
Lily, 7's	48
Diamond Solace, 12's	45
Myrtle Cut Smoking, 1 lb tins	65
½ lb pg, 6 lb boxes	65
oz pg, 5 lb boxes	65

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdowne	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	50 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C No. 1	4 00
Sweet Sixteen	3 50

CUT TOBACCOS.	per lb.
Puritan, ⅛ lb pkg., 5 lb. boxes	65
Old Chum, ⅛ lb pkg 5 lb box	65
Old Virgin., 1-10 lb pkg., 10 lb bxs	57
Gold Block, ⅛ lb pkg, 5 lb boxes	65

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	78
Puritan, 1-10, 5 lb boxes	80
Athlete, per lb	1 10

MATCHLESS STOVE POLISH.

No. 1 ¼ gross in case, per gross	$9 00
" 3½ " " "	4 80

SOAP.

Ivory Bar, per lb	½
Do. 2, 6-16 and 3 lb bars "	
Primrose, 5 lb bars, wax W "	
" 1 " "	
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 13oz, 1, 2 and 3 lb bars per lb	3½
Queen's Laundry, per bar	5½
Pride of Kitchen, per box	2 75
Sapolio, ½ gross boxes	3 25
" per gross, net cash	12 00

B. T. BABBITT'S SPECIALTIES.

B. T. Babbitt's Best Soap, p. bar	0 05
B. T. Babbitt's 1776 Soap Powder per box of 100 5½ oz. package	3 85
B. T. Babbitt's Lye, per box of 2 doz. large cans	1 80

TOILET SOAP.

TAYLOR, SCOTT & CO.

		per doz.
Baby's Own,	½ doz boxes	$1 25
Our Boys,	½ " "	1 25
Sea Foam,	½ " "	75
London Bouquet,	½ " "	60
Oatmeal,	1 " "	85
"	½ " "	60
Paris Assorted,	½ " "	0 75
Albert Oatmeal bar, 2 doz. boxes		0 75
" White Castile bar, 2 doz. boxes		0 75
	per gro.	
Fatherland,	½ doz boxes	5 00

WASHING CRYSTAL.

Gillett's Washing Crystal, 1 gro in box, per box	$1 75

WOODENWARE.

	per doz
Pails, 2 hoop, clear No. 1	$1 70
" 3 " " "	1 90
Pails, 2 hoops, clear No. 2	$1 60
" 3 " " "	1 80
" 3 " painted "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe $1 90	2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
	per case.
Matches, Parlor	$1 75
" Telephone 3 65	3 75
" Telegraph 3 90	4 00
	per doz.
Mops and Handles, comb.	1 25
Butter tubs $1 60	$3 20
Butter Bowls, crates ast'd	3 60
Clothes Pins full count, per box	0 75

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	2 75
" " round "	3 00
Handy dish	3 75
Water Closet Tanks	18 00

YEAST.

Barm yeast in boxes of 2 doz. 10c. and 2 doz. 5c. packages, per box	2 00
Royal Yeast Cakes, 3 doz 10c. packages in case, per case	$1 95
Royal Yeast Cakes, 3 doz 5c. packages in case, per case	1 00

OUR NATIONAL FOODS.

	pkg.	doz
Desiccated Wheat	4 lb.	$2 30
" Rolled Oats	4 "	2 25
Snow Flake Barley	4 "	2 40
Rolled Wheat Flakes	4 "	2 25
Buckwheat Flour, S. R	4 "	2 00
Prepared Pea Flour	2½ "	1 80
Baravena Milk Food	1 "	3 00
Patent Prepared Barley	1 "	1 80
Patent Prepared Groats	1 "	1 50
Beef and Barley Extracts	6 oz	2 25
Gluten Flour	4 oz	2 80

HARDWARE.

ZINC: Sheet net.	0 06½
IRON WIRE:	
Galv., annealed and oiled and bright 20 p.c. advance on list	
Barbed wire net.	0 00
Coil chain, 5-16 in. net	0 05½
" " ⅜ in. "	0 05
" " ¼ in. "	0 04½
Iron pipe, 50 per cent.	
Iron pipe, galvanized, 25 per cent.	
CUT NAILS, from Toronto:	
10 dy. to 60 dy	2 65 0 00
8 dy. and 9 dy	2 90 0 00
6 dy. and 7 dy	3 15 0 00
4 dy. and 5 dy	3 40 0 00
3 dy. C.P.	3 75 0 00
3 dy A.P	4 25 0 00
HORSE NAILS:	
"C" 50 and 10 per cent. from list.	
HORSE SHOES:	
From Toronto, per keg	3 75 4 00
WINDOW GLASS:	
25 in and under	1 55 1 60
26 to 40	1 60 0 00
41 to 50	3 60 0 00
51 to 60	3 90 0 00
61 to 70	4 20 0 00
GUNPOWDER:	
Sporting FF. "	4 75 0 00
" FFF "	5 00 0 00
Canada rifle "	7 25 0 00
Sporting FF., (in ½ lb. tins) per doz	2 40 0 00
ROPE: Manilla	0 14½ 0 16
Sisal	0 13 0 00
AXES:	
Peerless & Keen Cutter	7 50 0 00
Leader	7 25 0 00
Lance	7 75 0 00
Queen City	9 25 0 00
Honor Bright, all steel	11 00 0 00
SHOT: Canadian	0 05½ 0 00
HINGES: Heavy T and strap	05½ 00
" Screw, hook & strap.	03¾ 04¾
TIN PLATES:	
1c. 4x20 coke, per box	4 50 4 75

PETROLEUM.

	Imp. gal
F. O. B. Toronto	Imp. gal
Canadian	$0 00 $0 17
Caroon Safety	0 18 0 18½
Canadian Water White	0 20 0 22
Amer'n Prime White	0 23 0 24
" Water White	0 25 0 00
Photogene	0 27 0 00

DRUGS AND CHEMICALS.

Alum lb	$0 02 $0 03
Blue Vitriol	0 06 0 07
Brimstone	0 02½ 0 03
Borax	0 13 0 14
Camphor	0 75 0 80
Carbolic Acid	0 50 0 55
Castor Oil	0 13 0 14
Cream Tartar	0 30 0 31
Epsom Salts	0 01½ 0 02½
Paris Green	0 18 0 22
Extract Logwood, bulk	0 13 0 14
" " boxes	0 15 0 17
Gentian	0 10 0 13
Glycerine, per lb	0 20 0 21
Hellebore	0 16 0 17
Iodine	5 00 5 50
Insect Powder	0 40 0 50
Salpetre	0 08½ 0 09
Soda Bicarb, per keg	2 50 2 60
Sal Soda	1 00 1 25
Madder	0 12½ ....

VINEGAR.

A. HAAZ & CO

XX, W.W	0 20
XXX, W.W	0 25
Honey Dew	0 28
Pickling	0 28
Malting	0 45

THE BADGEROW FALCONER VINEGAR CO

French Bordeau per gal.	0 34
Tarragona "	0 32
Triple "	0 30
Fruit Vinegar "	0 27
Pickling "	0 28
XXX "	0 25
Extra XX "	0 22
XX "	0 20
X "	0 16
Cider Vinegar	0 16 to 0 25
Honey Vinegar	0 25
Eng. Malt Vinegar	0 50 to 0 60
Bottled Malt Vinegar, qts	2 00
Methylated Spirits	2 00 to 2 25

FISH.

Frozen Fish:	
Trout per lb	0 06½ 0 07
Whitefish do	0 07 0 07½
British Columbia salmon per lb	0 15
Lake herring per 100	2 50 3 00
Pickerel per lb	0 05 0 06
Pike do	0 04½ 0 05
Dried Fish:	
Labrador herring, p. bbl	6 00 6 50
Shore herring "	5 00 6 00
Codfish, per quintal	5 25 5 75
" cases	5 00 5 50
Boneless fish per lb	0 04½ 0 05½
Boneless cod "	0 06½ 0 08
Smoked Fish:	
Finnan Haddies per lb	0 07½
Bloaters per box	1 00 1 50
Smoked herring "	0 16
Sea Fish:	
Haddock per lb	0 08
Cod "	0 08 0 10
Spring salmon "	0 15 0 30
Flounders "	0 08
Halibut "	0 15 0 20
Pickled and Salt Fish:	
Salmon trout, per ½ bbl	4 50
Whitefish "	5 25
Lake herring split "	3 00

JOS. PICKERING & SONS' SPECIALTIES (Thos. E. Clatworthy, Ag'nt, Toronto.

Metal Polishing Pomade, according to size, per dozen	0 20 1 02
Needham's Polishing Paste according to size, pr dozen	0 18 2 81
Furniture Polish, according to size, per dozen	0 20 2 85
Razor Paste, ½ doz. in box	1 02
" in single boxes	1 18
Plate Powder, per box	1 02
Knife Powder, in cannister, per dozen	1 03
Harness Blacking, in boxes, per dozen	1 27 2 20

THE PRIZE OFFERED BY THE

TORONTO GROCERS' ASSOCIATION

For the Best Grocer Waggon WAS AWARDED TO

EWART & JOHNSTON,

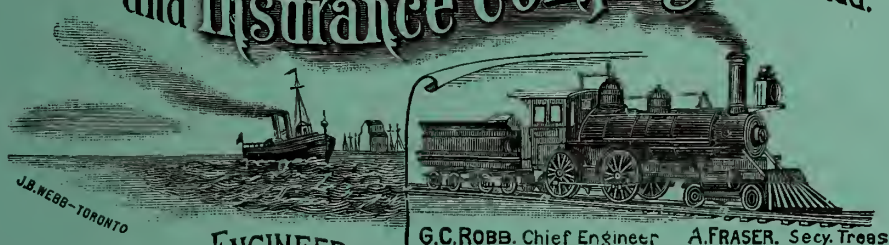
257 and 259 Queen St. East.

Manufacturers of Trade Waggons and Sleighs. Send for Catalogue
Grocers Delivery Waggons, etc.

SUBSCRIBED CAPITAL, $100,100. FULL GOVERNMENT DEPOSIT.

SIR ALEX. CAMPBELL, K.C.M.G. PRES.
(Lieut Govr. of Ontario)
JOHN L. BLAIKIE ESQ. VICE PRES.

THE BOILER INSPECTION and Insurance Company of Canada.



CONSULTING ENGINEERS.

G.C. ROBB. Chief Engineer A. FRASER. Secy. Treas

HEAD OFFICE.

TORONTO.

The prevention of Accident and attainment of Economy in use of Steam, our chief aims.

TRAVELLERS' GUIDE.

WM. PROUT. J. E. INSLEY, Manager.

LELAND HOTEL

Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.

Vancouver, B.C.

PROUT & INSLEY, Proprietors.

THE COLONIAL,

New Westminster, B.C.

Headquarters for Commercial Travellers. Fine Sample Rooms. First-class in every respect.

GEO. R. RAYMOND, Proprietor.

THE WINDSOR.

Regina, Assa.

First-class Family and Commercial Hotel.

Good sample rooms. Livery in connection.

MRS. DOIG, Proprietress.

THE SANITARIUM

BANFF, N.W.T.

Favorite Western Summer Resort. The best of accommodation for travellers.

R. G. BRETT, Medical Director. H. RANSFORD, Mgr.

Grand Pacific Hotel

KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men

CREEDEN & SMITH. Props

Queen's Hotel,

WINNIPEG, MAN.

First-class in every respect.

JAS. O'CONNOR, Prop. FRED. SPRADO, Mgr

LELAND HOUSE,

Graduated Prices. Recently furnished.

W. D. DOUGLAS & CO., Proprietors.

The finest hotel in the Northwest. Pure spring water. Corner Main and Albert Sts., City Hall Square, WINNIPEG, MAN.

The Clarendon Hotel,

Winnipeg, Man.

RUTLEY & McCAFFREY Proprietors.

The Algoma House,

PORT ARTHUR, ONTARIO.

Beautifully situated, fine sample rooms. Special attention and accommodation for travelling men.

MERRILL & HODDER, Props.

PATERSON HOUSE,

OWEN SOUND, ONT.

One of the best appointed houses in Ontario, situated in the business centre of the town. All modern improvements. Headquarters for commercial men. A. DUNCAN, Prop.

DESKS

OFFICE, LIBRARY, CHURCH AND SCHOOL FURNITURE.

JOHN M. BLACKBURN & CO.,
41 COLBORNE ST., TORONTO.

TORONTO SALT WORKS,

128 Adelaide E., Toronto,

Sole City Agents for the "Canada Salt Association"

Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.
The "Acme" Table Salt (new process) will not get damp or hard.
Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt.

BAKER'S COLLECTING AND INQUIRY AGENCY,

Room 45, Yonge St. Arcade, Toronto, Ont.

Handles all Classes of Accounts. Seventy per cent. of all Claims reported last year were paid. Write for terms.

System Copyrighted February 13th, 1889.

FAC SIMILE OF THE LABEL OF



The Best Scouring and Cleaning Soap in the World.

For cleaning woodwork, pots, kettles, pans, floors, painted ceilings, windows, and everything in the cleansing of which a Scouring Soap can be used it has no Superior. It is a larger cake, lasts longer, does its work better, and is cheaper in every way than any other Scouring Soap. Cut this out, and ask your Jobber to send you a box of *Pride of the Kitchen*. It is worth trying.

KIRK L. PERRY, Agent,
TORONTO, CANADA

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

THE "QUICK AND EASY" WASHBOARD

(Patented.) Made by the

Brandon Manufacturing Co.,

of Toronto, (Limited.)

STRACHAN AVENUE, TORONTO.



This board possesses the advantage of a double crimp, and only the best quality of wood and zinc are used in its manufacture.

All first-class grocers keep it.

E. P. Breckenridge, Toledo, Ohio, Pres
Edwin Norton, Chicago, Vice-Pres.
W. C. Breckenridge, Resident Manager

The Norton Manufacturing Co.,

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit Cans, Lard Pails, Paint Pails and Cans, Baking Powder Cans.

Capacity, fifty thousand fruit cans per day.

Sole Agents in Canada for

Norton Bros., "Solder Hemmed" Caps, and Grocers' sample goods, and Haskell's sample cases.

Cor. YORK AND QUEEN Sts.,

HAMILTON, - ONT.

C. RICHARDSON & CO.

MANUFACTURERS OF

The Celebrated Bull's Head Brand Pickles,

SAUCES, JAMS, JELLIES,

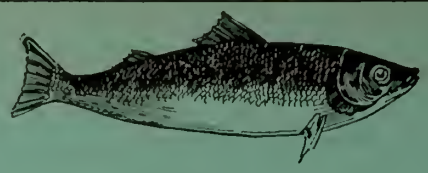
CANNED FRUITS AND VEGETABLES.

SPECIAL PRICES IN

CANNED TOMATOES.

EVAPORATED APPLES and MAPLE SYRUP

125 River St., Toronto.



Fraser River Salmon.

"ROYAL"

- AND -

"BRITANNIA"

Brands of canned salmon are the finest packed in British Columbia. The canneries being situated at the mouth of the Fraser River are in a position to pack their fish fresh from the boats.

BELL-IRVING & PATERSON,

AGENTS,

Vancouver and New Westminster, B.C.

C. G. Hobson & Co.,

COMMISSION MERCHANTS.

AGENTS FOR

Princess,

Diamond

and

Stanley

brands of canned salmon. We pay special attention to consignments placed in our charge.

C. G. HOBSON & Co.,

Vancouver, B.C.

SALMON

"Drysdale"

"Lynx"

and

"Red Star."

BRANDS

— OF —

British Columbia Salmon

Carefully prepared, full weight, and of best quality, every tin guaranteed.

All we ask is a trial.

WILLIAMS, BROWN & CO., San Francisco, Cal. } Sole Agents.

W. T. TASSIE, Toronto.

Agent for Ontario.

T. G. Williamson & Co.,

COMMISSION MERCHANTS.

TEAS, COFFEES, FRUITS, SUGARS, ETC.

42 Front Street East,

TORONTO, ONT.

- PARISIAN -

BLUE!

Is Stronger and More Economical

THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

FOREIGN FRUITS

R. S. GALLAGHER,

FRUIT AND COMMISSION MERCHANT.

TORONTO.

111 & 113 King St. E., 77 Colborne St.

Telephone 1617.

R. C. MURDOCH AND CO.,

Commission and Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

29 Church St., Toronto

TELEPHONE 806.

J. Cleghorn & Son

WHOLESALE

Fruit, Fish and Oyster Dealers,

94 Yonge Street,

TORONTO

ESTABLISHED 1856.

MARTIN BROS.,

General grain dealers and Manufacturers of all kinds of

Oatmeal, Pot Barley, Graham Flour, Rolled Oats, Split Peas. Rolled Wheat.

Elevator and Mills on C.P.R. and G.T.R.

Dressed Hogs a Specialty.

Mount Forest, Ont.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

FINE GOODS OUR SPECIALTY.

MADRE E' HIJO (7 SIZES).

THE CANADIAN GROCER & GENERAL STOREKEEPER.

PUBLISHED WEEKLY. $2.00 PER YEAR

VOL. IV. TORONTO AND MONTREAL, DECEMBER 12, 1890. No. 50

ABSOLUTELY PURE
DELICIOUS FLAVOUR
GREAT STRENGTH

Are the principal Characteristics of The

British America Starch Co's
PREPARED CORN.

H. A. NELSON & SONS
MANUFACTURERS
AND
Wholesale Dealers
—IN—
BROOMS
AND
WHISKS,
Brushes, Woodenware,
Baskets, Cordage,
Grocers' Sundries.
MONTREAL, - TORONTO.

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & Co HALIFAX, N.S. ESTABLISHED 1844
IS THE BEST.
ASK FOR
MOTT'S

DUNN'S BAKING POWDER
THE COOK'S BEST FRIEND
Largest Sale in Canada.

Taylor, Scott & Co.
TORONTO.

THE BEST



IS THE CHEAPEST.

Retail Price, 25c.

For sale by all first-class grocers

MUNGO CIGARS, EXCEPTIONALLY FINE.

EL PADRE AND CABLE.

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

ALWAYS ASK FOR THE

'John Bull' BRANDS.

Manufactured by

BRYANT, GIBSON & Co.



AGENCY FOR—
Ganong's Lily Chocolates,
Terry's English Bottled Confectionery,
Negree's French Crystallized Fruits.

A. HAAZ. C. DE CARTERET.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider

VINEGARS.

74 Bagot Street, - Kingston, Ont.

CONVENTION OF
ONTARIO CREAMERIES' ASSOCIATION

Will be held at TOWN OF BERLIN on TUESDAY and WEDNESDAY 13th and 14 January, 1891.

Prominent American and Canadian dairymen will address the convention.

Country merchants cordially invited to attend and become posted on benefits of creameries.

Send $1.00 to Secretary for membership and certificate entitling you to reduced R. R. fare to Convention.

D. DERBYSHIRE, Brockville, President.

R. I. GRAHAM, Belleville, Secretary.

GRIFFITH & CO.,

(J. McARTHUR GRIFFITH)

Auditor to the Institute of Chartered Accountants of Ontario, 1886 to 1890.

ASSIGNEE FOR CREDITORS.

Auditing and Business Investigation a Specialty.

London-Canadian Chambers, Bay St., Toronto.

Telephone 1549—Cable "Griffith, Toronto."

GOLDIE & McCULLOCH'S SAFES

Have now a world-wide reputation. Their Fire Proof Safes have resisted the hottest fire in the biggest conflagrations, and their Burglar Proof has repeatedly foiled the burglars; their security is unsurpassed on the Continent. A large stock kept at the warehouse of

GEO. T. BOSTWICK,

24 West Front St., Toronto.

A Second-hand Safe for Sale Cheap.

EMBRO OATMEAL MILLS.

D. R. ROSS, - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders.

The Canada Sugar Refining Co.

Redpath (Limited),

MONTREAL.



We are now putting up, expressly for family use, the finest quality of PURE SUGAR SYRUP, not adulterated with Corn Syrup, in **2-lb.** cans, with movable tops.

FOR SALE BY ALL GROCERS

THE CANADIAN GROCER & GENERAL STOREKEEPER.

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

J. B. McLEAN & CO., (Ltd.) PUBLISHERS.

115 ST. FRANCOIS XAVIER STREET, MONTREAL.

6 WELLINGTON STREET WEST, TORONTO.

Vol. IV. TORONTO AND MONTREAL, DECEMBER 12, 1890. No. 50

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

THE CREAMERIES CONVENTION.

As officially announced in another part of this issue, a convention of the Ontario Creameries Association will be held in the town of Berlin on the 13th and 14th of January next. Country merchants are invited to be present, and we hope a goodly number of them will accept the invitation. The Association aims to select the very best ground on which to scatter the seed of its cause, in order that the propagation of that cause may be as rapid as possible. Clearly there is no better medium through which its influence can filter than the general country trade. The country merchants have the intelligence of business men, and systematic attention on their part to the presentation and discussion of the problems which come before the Association would do much to shorten the period of transition from the domestic dairy to the scientific creamery, a transition in which our butter-making industry has been hanging in equilibrium already too long a time.

Not only does the enlightenment of the country traders make them desirable as co-adjutors of the creamery men for the discouragement of domestic butter-making, but their manifest interest in such a change is almost enough on which to bespeak their hearty co-operation. Time and again have we referred to experiences with which our readers are too familiar, and which cannot but make the trade wishful for deliverance from the miserable sort of barter they are now forced to practise with every one who owns a cow. Loss, loss, loss, is the steady refrain of the trade upon its experiences in butter dealings. There would be more solvency to-day in the trade if creameries had been general during the past twenty years. The country would have been richer, farmers' homes would have been happier, and the state of agricultural civilization would have been raised higher by the emancipation of the women from the slavery of the domestic dairy. The benefits that have followed the displacement in other lines of the individual producer by the factory will ensue the transfer of butter-making from the home to the creamery, and those benefits will affect favorably both the producer of the raw material and the producer of the finished product. The farmers cannot lose, even temporarily as the English peasant-weavers or the Belgic domestic glassmakers lost by the invention and establishment of machinery processes. For the farmer will continue to supply the raw material, on which he can now make some profit, which before he could not owing to the labor and loss through home modes of manufacture. The farmer will be a more eligible customer than ever, as his means will be increased by the change in the method of disposing of his milk. The country merchant will be therefore promoting trade by giving his support to the creamery, as thus he will aid in the enrichment of his customers.

A letter has been received by the Toronto Board of Trade from J. J. Metcalf & Co., butter and egg merchants, Liverpool, Eng., to the effect that they would be pleased to have a trial shipment of fifty cases of Canadian eggs. The letter also said that they had been called upon by the Canadian special commissioner in the furtherance of Canadian egg shipping.

A CASH EXPERIMENT.

We published a paragraph a few weeks ago stating that Messrs. T. & J. N. Andrews & Co., general merchants, Thornbury, had launched upon a sixty days' experiment of unalloyed cash selling. We felt that our readers would be interested in learning the considerations which led this firm to take such a step, and an inquiry sent to Messrs. Andrews & Co. elicited the following reply:

THORNBURY, ONT., NOV. 28TH, 1890.

J. B. McLEAN, Co., Toronto.

DEAR SIRS,—Yours of November 24th received. Re the change we have made in our business, I do not know that I can give you very many particulars about it. We have for the last twenty years been doing a very large credit business, but this last two or three years the farmers seem to have found out an easier way to pay these accounts than by doing it with money. Of course, farm property around here has depreciated a great deal in the last few years, for instance, five years ago a farm worth $3,000 would have a mortgage of about $2,000 on it. To-day the same farm would not sell for more than $2,200 or $2,300. The farmer will let a year's interest run behind, and then go to a money lender and chattel mortgage all his stock, quietly sell his grain in another town, and move out after getting in debt all he can. This will be all done so easily that only a few intimate friends will know anything about it. In just such cases we have lost a great many accounts, so on the 1st ult. we got out circulars notifying every person that on the 15th we would sell no more on credit, and we fully meant it. So far we have not broken the rule, neither do we intend to break it. Of course for sixty days we are giving ten per cent. off, and by that time we will have our stock all marked at cash prices. We find so far it works splendidly. Our cash sales are fully doubled, and there is very little complaining among our customers. Of course we think it will be a little more difficult to make it go in the summer, when money will be a little scarce, but what goods we cannot sell for cash or produce, we intend to keep on our shelves, as we are heartily sick of the credit system, and we also believe it will be better for the country at large.

Now, sir, we have given you all the information we can, and if you can pick enough out of it to make a small item which would be of

any benefit to any of your many readers, your are at perfect liberty to do so.

I remain, yours, etc.

T. & J. N. ANDREWS & CO.

Reckless credit giving or credit forcing is always the cause of reckless buying. No doubt the age of credit is one in which the quality of personal self denial has languished rather than flourished, as formerly the indulgence of one's wishes was limited at all events more to the means at one's immediate command than it is now. That intangible resource, credit, however, has enlarged the sphere of one's purchasing liberty, and people buy what they would not have paused to admire a half century ago. Liberty of credit has made people thus prodigal, and it might be interesting to observe what degree of shrinkage in their actual supplies they could stand if once they were subjected to the necessity of retrenching. A local test is being made by Andrews & Co., and a good effect may be educated in habits of economy.

SPROUTS OF ASSOCIATION SENTIMENT.

The Secretary of the Retail Grocers' Association invites the other associations throughout Ontario to send in the names of their officers, that he may compile their addresses for reference. He at the same time asks them to correspond with him upon questions affecting the retail grocery trade of the country.

THE GROCERS' COMBINATION.

EDITOR CANADIAN GROCER,

Dec. 5, 1890.

Now that the Toronto R. G. Association has got to work against combinations, it will never do to quit until the crusade is complete. I hear that at their last meeting (November) a committee was appointed to report what goods were under combine prices, with a view to removing them as much as possible from the retailers' shelves. This is a step in the right direction, but in order to make it as effective as possible they must have the country with them. In your fall number their secretary threw out suggestions as to a central body consisting of members from kindred associations throughout Ontario, and I understand these suggestions are to be put into practicable shape at next meeting. This being so, I would urge that the sooner it is done the better. The retailers through the country feel the burden and are prepared to assist. I have no doubt such a body would prove a very hard nut for the wholesalers to crack. It would also teach manufacturers that if they want to reach the consumers they will have to be very circumspect in the way they treat retail merchants. I have already heard of a manufacturers' agent who feels very much afraid that his goods will be consigned to oblivion, and he has much cause for his fear, for he was one of the first to place the goods of his house under combine. He will have company, however, so that he will be able to receive as well as extend sympathy. Now, about this central body. Let us have a meeting at once, and invite the merchants from outside to come along, bringing their experience and suggestions. For the present let the Toronto boys have the lead. They have been and are, doing well. Let them prepare their programme first, study it well in all its details, and then send it out to other associations, and to leading merchants where there is no organization; also, call the meeting a certain time from the sending of the programme, and map out a line of action.

All the delegates would come with the views of their local associations, and the result would be a lasting benefit to all concerned. At present the various bodies are laboring under great difficulties, and need a leader. Their energies are being wasted in useless talk, but once they centralize, their attention will be directed into proper channels, and the power now being lost would be put to good use. I have no doubt the December meeting in Toronto will open up the way for the ideas I have spoken of, and it of course remains to be seen how the country will respond. I have more to say upon this matter, and, Mr. Editor, if you grant me the use of a little space, I will write again shortly.

Yours truly,

W. A.

JOIN WITH TORONTO.

EDITOR GROCER.

It will be remembered by your readers that in your fall number I wrote advocating the formation of a central body, towards which local associations could look for guidance in matters affecting the trade of the province. I then touched a note which has already been responded to. It has happened in the past and will again no doubt in the future, that the Toronto body has been in the front of the fight and has battled for the whole trade. Now, I am of opinion that in places where an association does not exist, the retail grocers would do well, and strengthen our hands by joining our association at a cost of two dollars per year. It will be asked what benefits would accrue to members living away from our city. In answer to that I point to our record, and let it speak for itself. In some places there will be from ten to thirty merchants in the grocery trade. Suppose a number of them join. I hold that in time these men would have sufficient influence over the remainder to cause them also to join, at any rate they would be lending a helping hand, and when strong enough they could start their own meetings.

TORONTO SECRETARY.

Another circular has been issued by the Inland Revenue Department in reference to the destruction of cigar boxes. It states that dealers who desire to keep empty cigar boxes in their shops as "dummies" may do so if they will cut diagonally one cover of each empty box, the portion removed to be at least three inches on each side from the corner.

John P. Chetwynd, the Halifax lobster packer, under arrest for forgery, smuggling and perjury, has been committed to the Supreme Court for trial on the first charge, and is now being tried before the magistrate upon eighteen other counts of forging the name of A. J. Tower, of Boston, to bogus invoices and circulating the same. After the cases are disposed of he will be proceeded against for smuggling. The detectives allege that of $50,000 worth of oil clothes imported Chetwynd only paid duty on $15,000, and imports of $4,000 worth of goods would be entered at the customs for $500. Chetwynd's place of business was on the wharf where the steamer Halifax lands her freight, and when say ten cases of goods were imported one would be sent to the appraiser's office and the other nine dropped off at Chetwynd's warehouse.

TORONTO RETAIL GROCERS.

THEIR ASSOCIATION HOLDS ITS ANNUAL MEETING—THE PRESIDENT WALKS OUT OF OFFICE WITH A CANE—HIS SUCCESSOR FIRST TAKES THE CHAIR AS HOST.

The series of unusually progressive meetings held by the Toronto Retail Grocers' Association this fall, culminated on Monday night in the annual meeting, in which enthusiasm, unanimity and the broadest fellow-feeling characterised the essential proceedings, and supplemented them. The hedge of individual exclusiveness which a few years ago was so zealously kept preserved by members of the trade, is now completely trampled down by the mutual exchange of experiences and opinions among the grocers who are knit together in this Association. This fact was signally illustrated at the meeting on Monday night. Of the members who attended that gathering, the following names represent those most active in the Association's progress: Messrs. Mills, Thackray, Gibson, Williamson, Booth, Binnie, Westren, Sinclair, Johnston, F. Britton, W. F. Britton, Hodgins, Clarke, Mara, McCulloch, Donald, Radcliffe, Butcher, Dallimore, Shaw, White, Barron, Parkhill, Jones, Roberts, Barron, jr., Mr. Mills, the President, was in the chair.

The Secretary read the minutes of the last monthly meeting, which upon the motion of Mr. Clarke, seconded by Mr. Johnston, were received and adopted.

RESPONSES TO THE ANTI-COMBINE DECLARATION.

The following replies, acknowledging receipt of copy of anti-combine resolutions, were read by the Secretary. Some of them, where the case required or where the nature of them warranted, were reported to have been answered by the Secretary when received:

HAMILTON, Ont., Nov. 14, 1890.

J. F. THACKRAY, Esq., Toronto, Ont.

DEAR SIR,—I have been away on a hunting tour for a month, and just returned a few days ago. I had a good time and bagged a lot of game. I was much pleased that the R. G. A. of Toronto had awakened to their senses in regard to combines. I hope you will stick to it until the Guild is broken up, as they are the most selfish and unjust organization on the face of the earth to-day. I sent you a paper the other day with the action taken by the grocers of this city. I expect we will have quite a discussion when the matter comes up.

Yours respectfully,

ADAM BALLANTINE.

MILVERTON, Ont., Nov. 22, 1890.

J. F. THACKRAY, Esq.

SIR,—At a meeting held at Wellesly on the 21st inst. of our Board of Trade, consisting of merchants from the counties of Waterloo and Perth, the following resolution was passed:

"That the T. R. G. Association will have the hearty co-operation of the Board of

Trade, which awaits the action of the Toronto Retail Grocers' Association with deepest interest.

Yours truly,
H. GLEISER, Sec.

—

MONTREAL, Nov. 21st, 1890.

TORONTO RETAIL GROCERS' ASSOCIATION.

GENTLEMEN,—I am instructed to forward you the following resolution adopted unanimously at a meeting of the Montreal Grocers' Association on Thursday the 13th November, instant, in Mechanics' Hall.

That this association tenders their thanks to the Toronto Retail Grocers' Association for the communication received and that they entirely and heartily endorse the resolution just read, adopted by the said association.

I am also instructed to ask the views of your association on the practicability and advisability of selecting certain staple articles from certain manufacturers and keeping only the articles so selected to the exclusion of all others, be they or not in the combine.

I remain, gentlemen,
Respectfully yours,
J. MONIER, Sec. M. G. A.

—

LONDON, Nov. 26th, 1890.

J. F. THACKRAY, Esq.

DEAR SIR,—At a meeting of the London Retail Grocers' Association, this afternoon a resolution was passed : That the Secretary communicate with your association enquiring what action you are taking regarding the Wholesale Grocers' Guild and what are the results.

Awaiting your reply, I remain
yours respectfully,
E. SUTTON, Sec.

—

THE SEC. TORONTO RETAIL GROCERS' ASS.

DEAR SIR,—I have been instructed by the Simcoe Retail Grocers' Association to ask you for a copy of your constitution. We have organized in our town and are with you in any action against all objectionable Guilds and Combines.

Kindly send copy of constitution by return mail and oblige.

Yours very truly,
J. C. WATSON,
Sec. S. R. G. Ass'n.

—

SIMCOE, Nov. 21st, 1890.

MR. J. F. THACKRAY,
Sec. T. R. G. Ass'n.

DEAR SIR,—The Simcoe R. G. Association had a meeting last evening, and among other matters discussed, was the possibility of holding a provincial meeting or convention of representatives of all the different associations of the province, to be held in Toronto, at some date in the near future, for the purpose of uniting in an effort against such combinations and guilds as are objectionable to our business. We believe that if the province was united on this matter we would have much greater power, but individually we can do little or nothing.

We thought that by suggesting this to you, you could consider it at your next meeting. We are looking to your association for guidance to a certain extent.

I might say that we have decided quietly, to buy everything we can outside the Wholesale Guild. We will be glad to hear from you with any suggestions that will be of use to us.

Yours very truly,
J. C. WATSON,
Sec. S. R. G. Ass'n.

—

BRANTFORD, Nov. 17, 1890.

J. F. THACKRAY, ESQ., Toronto,

DEAR SIR,—The retail grocers of our city are entering the battle-field between right and wrong, especially at the present crisis. We meet on Thursday night, the 20th, to fully organise, and the writer has been instructed to write and ask you to please forward at once your rules, regulations, and anything else which would be of any interest to us in organizing. Possibly you are not willing to give us any instructions, but if not asking too much would you also send sample copy of your collecting letters, which the writer has heard about. Kindly reply early so we will have them on Thursday evening, and afterwards we will advise you of our proceedings. By so doing you will greatly oblige

Yours truly,
A. ELLIOT,
Secretary.

—

KINGSTON, Nov. 18, '90.

DEAR SIR,—We are going to hold a meeting Thursday. Let me know what action you have taken, so I can lay before the meeting.

Yours ever,
J. GILBERT.

—

NAPANEE, Nov. 19th, 1890.

J. F. THACKRAY, Esq.

DEAR SIR,—The grocers of this town have in contemplation the organization of an association such as you have in your city, and as we are not very well posted, I have written to you for information on the subject. Please send us a copy of by-laws and any other papers you may think of service to us, and you will greatly oblige,

Yours truly,
GEO. A. BLEWETT.

—

These communications were referred to the Executive Committee.

A WHOLESALE OVERTURE.

MONTREAL, Dec. 2nd, 1890.

DEAR SIR,—Referring to the question of a change in the terms of credit and discounts, we beg to say that a meeting of the Dominion Wholesale Grocers' Guild will be held in this city on Thursday 4th inst., having for its immediate object the forcing of our firm into compliance therewith.

This may not have any special interest for you, but as it is only another phase of the Combine system, to which we understand the Retail Association of Canada strongly object, we venture to suggest that you place in our hands either by return mail or by telegraph on Thursday morning a vigorous protest from your local association, signed by its principal members, or failing this, a letter numerously signed by the most prominent merchants in your town, and we will take means to submit this to the refiners and others interested.

We have never appealed to you for help in the past. We only do so now because we feel that you are interested equally with ourselves in putting an end to an intolerable state of things.

Your obedient servants,
LIGHTBOUND, RALSTON & CO.

—

To this communication, the Secretary reported he had made the following reply, after conferring with the President, the matter being too urgent to be put off for the deliberation of the Association :—

MESSRS. LIGHTBOUND, RALSTON & CO.,
Montreal,

GENTLEMEN,—In reply to yours, which reached me at noon, to-day, I have not had the time to get signatures to a letter, but after conferring with our president, I may say that we are decidedly opposed to all further efforts of the Wholesale Grocers' Guild, either by prices or by coercion. and if any of these means are put in force, the Dominion Grocers' Guild will certainly hear firing all along the line. We discuss the whole question at our meeting on Monday night next, and will be glad to hear full particulars of what is done, giving us also the names of those who make themselves especially active in these matters. The stand our Association has taken will not be receded from, and the other associations throughout the country are with us. Correspondence from these bodies reaches me daily, and we are now making preparations for centralizing them so as to act in conjunction.

Mr. Scales, the tobacco merchant, (this city), sells all tobaccos, (Macdonald's as well as the others), 4 months, or 3 per cent. 30 days. I am informed that the local guild made representations to Macdonald, of Montreal, to force him to abide by their terms. I am also informed that the reply to Mr. Scales was to go on and sell at his own terms. Why can you not do the same ? In conclusion, we trust that you will make a firm stand in the matter, as you may be assured that the time has come when the retailer will no longer sit down and do the Wholesale Guild's bidding.

I remain,
Respectfully yours,
J. F. THACKRAY, Sec.

Mr. Thackray stated that no reply had so far been received from Lightbound, Ralston & Co.

ACCOUNTS.

These were passed :

Rent, $22.75 ; Telegram advertising, 95c., and advertising in World not itemized.

PIC-NIC RELICS.

Mr. Westren, the treasurer of the pic-nic committee, reported a balance of $15.37, exclusive of $7 of outstanding subscriptions. This $7 he had been unable to collect. He had not the audited statement with him.

Mr. Johnston moved, and Mr. McCulloch

To Grocers !

There are three articles which the consuming public have decided are the best of their kind in the market, and it will pay every grocer to keep them in stock. They are

The "Horseshoe" brand of canned fruits and vegetables.
Packed by Bowlby Bros. & Co., of Waterford, Ont.

"Cairns" Home-made marmalade, jams and jellies.
Packed by Alexander Cairns, Paisley, Scotland.

The "Trident" brand of canned salmon.
Packed by Ed. Wadhams, Ladner's Landing, B.C.

Every package of the above brands guaranteed as to quality and weight.

BLAIKLOCK BROS, Agents,
17 Common St., MONTREAL.

seconded, that the treasurer's report of the pic-nic accounts be received. Carried.

With reference to the delinquency of subscribers, whose $7 could not be collected by the treasurer, Mr. Mara moved, seconded by Mr. Johnston, that Barnett & Son be communicated with for the purpose of obtaining their subscription of $2 and a case of catsup which they had engaged to donate. Mr. Mara said the firm had been asked for this subscription, and had refused to give it. Carried.

Another cash subscription which had been undertaken, but of which the promise was not redeemed, was referred to Mr. Gibson, who felt it would be premature and perhaps unjust to summarily pass upon it.

Mr. Mara inquired, if it was a fact that Fearman & Co., of Hamilton, had repudiated a subscription made by them to the pic-nic fund. He understood they were engaged to donate a ham.

Mr. Westren said it was a fact. Their Toronto agents, Barnett & Son, had, he believed, promised without the special consent of their principals, and the latter refused at the last moment to ratify the promise. Mr. Westren took it that Fearman & Co. behaved thus to show that they would not recognize the Association, as he understood the Toronto agents had written to the Hamilton firm to say that the subscription was made.

THE EXECUTIVE COMMITTEE'S REPORT.

Mr. Thackray presented the report of the Executive Committee upon the questions referred to it at last meeting. This was (1) that the Single Tax communication be discussed in full meeting, if an expression of opinion be deemed advisable by the Association; (2) that instead of having cards printed as heretofore for the purpose of announcing that no Christmas presents would be made, the Association spend $10 for newspaper advertising of the same notice; (3) that Chas. Boeckh & Sons' prize be given to Mr. Saunders, as the first grocer's clerk married since the pic-nic; (4) that the list of combine goods and the other information relative thereto ordered in resolution at last meeting are not yet ready; that the Association consider the advisability of admitting to it members from places outside of Toronto.

Upon the motion of Mr. Clarke, seconded by Mr. Williamson, this report was received.

With reference to the suggestion that the announcement relative to Christmas presents be made solely through the newspapers, Mr. F. Britton moved, seconded by Mr. Johnston, that since slips could be got cheaper than cards, slips be used for posting in the stores the notice that presents would not be given, and that a small amount be added to that named in the report for the purpose of advertising the fact in the press and on the slips. Carried.

THE ANNUAL STATEMENT.

The Secretary reported a balance on hand from current funds of $54.77, remaining from an income of $227.45, after an outlay of $172.68. Of the special fund, he could not give a complete statement. It was, at the beginning of the year, $624.24, and expenditure from it was $207.55, but the interest was not known to him. Mr. Barron supplemented the secretary's report by saying there was a balance of $411 and some cents, together with six months' interest, the exact cents not being in his memory, he having left the statement by accident behind him.

Mr. Westren, for the auditors, reported that they had found the accounts correct.

The Secretary's statement was left over for reception at the next meeting.

ELECTION OF OFFICERS.



PRESIDENT BARRON.

Mr. Robert Barron, the sole nominee at the last meeting, was unanimously chosen for President.

Mr. J. G. Gibson was re-elected by acclamation to the office of Vice-President. Mr. Thackray was re-elected by acclamation to the office of Secretary.

Mr. Hodgins was elected Treasurer unanimously, but upon representing it as impossible for him to serve, he obtained permission to resign, his resignation being moved by Mr. Gibson, seconded by Mr. Clarke, and accepted by the Association. Mr. Hodgins then proposed Mr. Williamson for the office and Mr. Gibson seconded the nomination, whereupon Mr. Williamson was unanimously re-elected Treasurer.

Mr. McCulloch was re-elected inside guard by acclamation.

Of the nine members nominated for Directors at the last meeting, Messrs. Mills, Donald, Clarke, Binnie were elected by ballot.

FOR AN AT HOME.

Mr. Gibson moved, seconded by Mr. Clarke, that the following be a committee to take into consideration the question of an At Home: Messrs. F. Britton, W. F. Britton, Westren, Sinclair, Roberts, Booth, Butcher, Radcliffe, Hodgins and the officers of the Association.—Carried.

CLOSING COMPLIMENTS.

The business of the evening having now been completed, President Mills took the opportunity to thank the Association for its cordial support and assistance in the discharge of his duties during the past year. He should remember the past term of office with feelings of unalloyed pleasure. Under the guidance of the in-coming President he believed the Association would go much farther upon its career of progress. He had pleasure in introducing Mr. Barron to the chair of office.

Mr. Barron having thus been installed in the President's chair, said he had never sought the office, but would do his best to fill it conscientiously. He believed in members of the trade dwelling together in unity and amity, and was assured the Association was a promoter of that desirable harmony. He concluded by inviting the meeting to an oyster supper at Harry Webb's. The invitation was accepted with applause.

Mr. Thackray rose to say that he owed the retiring President his thanks for considerate and painstaking attention to all the multifarious matters of business necessarily brought by the Secretary before the President. He begged to express his thanks.

Mr. Butcher felt that the meeting should not close without its meed of approval having been given to the services of another officer, namely, the Secretary. His services were not merely of mechanical value, as they were given freely, outside of the routine duties of the office for the advancement of the Association. He moved, seconded by Mr. F. Britton, that the executive committee take into consideration the justice of adding $50 to Mr. Thackray's salary as Secretary. Carried.

The meeting then adjourned to Harry Webb's supper rooms.

THE NEW PRESIDENT'S HOSPITALITY.

Arrived at Webb's, the company sat down at about 10.15 p. m., to a repast which was a credit to the chef of that cafe. Mr. Barron did the honors with grace and consideration. After ample justice was done to the excellent viands, the toast list opened by the President proposing the health of "Her Majesty the Queen," which was responded to by the National Anthem. "The Army and Navy" was answered by Mr. Donald in a patriotic speech. "The Association" was coupled with the name of Mr. Mara, who made a humorous speech, in which he hoped that Mr. Barron's way of taking office would become an institution, which would be all the better if it were quarterly. He spoke hopefully of the prospects of the Association.

"A Song" was the next contribution from Mr. Donald, who gave it well.

The next feature of the programme was a surprise to the worthy ex-President, in the form of the following address, accompanied by a handsome ebony gold-headed cane:

R. MILLS, ESQ., Toronto.

DEAR SIR,—We the undersigned members of the Toronto Retail Grocers' Association present our respects to you upon your retirement from the office of President of the Association, having rendered valuable services during your term of office. We have the pleasure of presenting to you this gold-headed cane, and accompanying address as a memento of our good-will and esteem, and trust you will long be spared to look upon them and recall the many pleasant events in connection with the Association.

We also wish to convey through you our kind regards to Mrs. Mills and family for the great hospitality shown at all times, and hope they will enjoy the blessings of health and prosperity, and share with you the pleasure of this life and look forward to a grander life beyond.

The address was handsomely framed and beautifully engrossed, while upon the head of the cane was engraved the inscription of the presentation. The valuable testimonial of fraternal regard was the gift of friends, and did not occasion any draft upon the Association funds.

Mr. Barron in a neat speech formally handed the cane to Mr. Mills.

Mr. Mills replied as a man under the disadvantage of extreme surprise and full appreciation of the honor might be expected to reply. His feeling remarks were received with applause.

Mr. Mara proposed the health of the newly-elected President, to which Mr. Barron made a suitable response.

The toast, to "The Coming Men, was coupled with the names of Messrs

NOT WHAT YOU PAY FOR AN ADVERTISMENT, BUT WHAT IT PAYS YOU!

1891

Hoary headed 1890, with tottering step, is fast approaching the dark abyss into which he will disappear never to return. We honor and respect his grey hairs. He has smiled on some and frowned on others. But all troubles and trials undergone during his reign are now forgotten in the excitement and preparation for his youthful successor, 1891. You are now comparing your profits with previous years. How do they stand? If you know your business, and study its every detail and have been a live advertiser, we say without fearing contradiction that it is on the right side. You are now looking to what '91 has in store for you. You ask "How can I increase my business?" Have you given advertising a fair trial? Our largest wholesale and manufacturing houses are big advertisers. It is a department in their business that they study carefully. The man who says "I never advertise" is a curiosity. He is a survivor of the dark ages.

IF YOU WANT TO REACH THE RETAIL GROCER AND GENERAL STOREKEEPER

why advertise in daily and general papers? Seventy-five per cent. of the circulation is thus wasted. The Canadian Grocer is the only journal in Canada that reaches the above class direct. Its subscribers look there and there only for your announcements. Isn't one bushel of grain sown in good soil better than twenty bushels thrown to the winds with hopes that it will find a fertile bed? Again, papers which are printed with coal tar, with type worn down to the second-nick, which can hardly make an outline cut show, which are filled with the worst kind of patent medicine advertisements, the live advertiser is better out of than he would be in at the same price. If you want cheap advertising and big circulation among the grocery and general store trade The Canadian Grocer is your medium.

WHEN?

You have decided on what you will do in the way of advertising for 1891 let us hear from you. All we ask is a fair trial. If you are in doubt as to its value we refer you to our large list of subscribers and advertisers. In conclusion we quote from one of our large advertisers letters: "Much better it would be if the advertiser handled his advertising with the same shrewdness he gives to other departments of his business. If $1,000 will pay thrown promiscuously into the newspapers, it will pay 100 per cent. better if put there systematically and intelligently."

☞ Address THE CANADIAN GROCER, Toronto, Ont.

Empire Tobacco

DO YOU SELL IT?

Butcher, Radcliffe, F. Britton, all of whom made good speeches.

Mr. Mara proposed "The Vice-President," which was drunk to "He's a Jolly Good Fellow." Mr. Gibson made an excellent response.

"The Treasurer" was proposed by Mr. F. Britton. Mr. Williamson responded.

Mr. Radcliffe, in eulogistic words, proposed "The Secretary." Mr. Thackray made a fitting response.

Mr. Mills was then called on by the chair to give a reading, which he did very creditably.

Mr. Hodgins gave a speech in lieu of a song which the Chairman asked for.

"The Press" was replied to by Mr. Mortley, of the Merchant, and Mr. Jennings, of THE GROCER.

Mr. Clarke responded to "The Ladies."

Mr. Barron was moved out and Mr. Mills moved into the chair. Mr. Clarke then moved that the thanks of the Association be voted to President Barron for his hospitality. Mr. Williamson seconded. The motion was carried, and Mr. Williamson formally conveyed the Association's thanks to the President, who made a modest reply.

The company then broke up.

THE SARNIA RETAIL GROCERS' ASSOCIATION DINES.

The first annual dinner of the Sarnia Retail Grocers' Association took place Thursday evening, Dec. 4th, at the St. Clair hotel, when the following members and their friends were present: Mr. D. McCart, President (in the chair), and Mr. J. F. O'Neil, vice-chair, R. Kenney, M. Saunders, P. Clark, Geo. Wenino, W. J. Cherney, Donald Simpson, Wm. Hill, C. A. Wenino, Wm. Johnson, W. Kirton, G. Gray, C. A. LaCroix, The following from Point Edward: Wm. Fraser, E. Phelps, F. Boomer. Other members of the company were: Prof. R. J. McCauley, Hamilton; J. Varson (Globe Baking Powder), Detroit and Windsor; Thos. Donnelly, Sarnia Sun; Terence Donnelly, Sarnia Canadian; O. S. Clark, Empire, Toronto; W. B. J. Williamson, Point Edward Post; and G. Hector Clemes, THE CANADIAN GROCER.

Twenty-five in all sat down to the magnificent repast that mine host, Mr. C. A. Hand, had prepared, and which consisted of all the dainties of the season. The dinner committee—namely, Mr. P. Clark and Geo. Wenino — deserve great commendation. After doing justice to all the good things, the meeting was called to order by the President, who briefly referred to the object of the Association. He said: The Association was started a year ago by the younger members of the trade, and was not of the nature of a combine. The wholesale trade were at present putting the screws on the retailers, and we want to talk over the best plan to stop them. Then the credit system and dealing with deadbeats came up for consideration. It was the first time he had ever occupied the chair, and he would ask his friend and fellow grocer, Mr. R. Kenny, the Vice-President of the Association, to address the friends present.

Mr. Kenney said he was glad to congratulate the members on the large gathering present. He had found the deadbeat list a paying part of their Association, it was worth $1,000 to every merchant. The advisability of every one joining the Association was therefore patent. They did not combine to raise prices, but for all to have a uniform price on all goods, putting all on the same footing with respect to price. He concluded with the remark that the best way to keep posted was by reading THE CANADIAN GROCER.

Mr. M. Saunders, secretary, gave a brief history of the association, with a statement of its objects. It was doing everything above board, and was formed to fight wholesale combinations and for mutual protection. When the usual routine of after dinner speech making had been begun, the president proposed THE CANADIAN GROCER. Mr. Clemes replied briefly, thanking them for the heartiness with which the GROCER'S health was drunk. He assured the merchants that anything for the advancement of the grocery interests would always receive the support of THE GROCER.

The next toast was, "The Point Edward grocers."

Mr. O'Neil replied that he was satisfied association work was a good thing. He then made some witty remarks upon previous speaker's statements. He was glad to have a chance to meet the Sarnia merchants. He told how he had started in business without any experience, and what he thought of association work. It was the thing if they would only put all their force together.

Mr. Fraser also responded to that toast, stating that the wholesalers were to

SILVER STAR STOVE POLISH,

THE PHENOMENAL POLISH,

BLACK, BRILLIANT, BEAUTIFUL,

Handsomely put up in 3 doz. hinged cases, can be had from all wholesale grocers,

Or from F. F. DALLEY & CO.,

PROPRIETORS,

Hamilton, Canada.

BUSINESS WANTED.

TO MANUFACTURERS OF GROCERS' SUNdries. Wanted—A few fast-selling lines to sell on commission to the trade in London, Ont. Address, "Commission," this office. 50

SITUATION WANTED.

PICKLE AND PRESERVE MANUFACTURERS —Situation as foreman or manager, by man accustomed to high-class goods in both lines. Address D. Weston, 308 Robinson St., Allegheny, Pa. 51

DETECTIVE AGENCIES.

HOWIE'S DETECTIVE AGENCY, 86 WELLington St. West, Toronto, Ont., established 1886. Telephone 1309.

R. A. LUCAS, J. H. PARK, R. T. STEELE, GEO. E. BRISTOL.

LUCAS, PARK & CO.,

WHOLESALE GROCERS AND IMPORTERS,

73 McNAB STREET NORTH, HAMILTON, Ont.

Following goods just to hand:

GRENOBLE WALNUTS,		APRICOTS, Extra Glace,	7 lb. box,
BOSNIA PRUNES,		SWEET CHERRIES	" "
SHELLED ALMONDS,		LIMES,	" "
ERBELLLI FIGS,		MELANGE (mx'd fruits)	" "
METZ FRUITS ½ w & 1 w		DATES,	" "
SUNSLING Dry Preserved Ginger,		PEACHES,	" "
CHYLOONG Young Stem Ginger,		MELONS,	" 1 in a box.

Half-barrels fat Mackerel—25 w boxes Nova Scotia Turkey.

We sell to the trade only. We give personal attention to mail orders which are shipped same day as received.

SEND US A TRIAL ORDER.

GIBSON & GIBSON
COCOA & CHOCOLATE
MANUFACTURERS.
33 & 35 WELLINGTON ST. EAST
TORONTO.

The Badgerow-Falconer
Bonded Vinegar Manufacturing Company

Highest Medal Award Toronto Exhibition.

Telephone 1261 69 & 81 Jarvis St., Toronto.

N. WENGER & BROS.,
AYTON, ONT.

Manufacturers of

Winter Wheat Flour

KLEBER and EDELIVEIS } Patents.

MAY BLOSSOM—(straight roller).
MINERVA—(extra).

Write for Samples and Prices,

N. Wenger & Bros.,
AYTON, ONT.

T. KINNEAR & CO.

Wholesale Grocers, Importers of

TEAS, SUGARS, Etc.

JUST TO HAND:
New Figs, Patras and Vostizza Currants, Valencia Raisins.

SULTANA RAISINS ARRIVING.

47 Front St. East,
TORONTO, ONT.

COUGH DROPS.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." Stamped on each drop. Write

R. & T. WATSON, TORONTO,
for Prices, etc.

Mention THE GROCER.

ORDER A CASE OF

OCEAN WAVE BAKING POWDER

From your Wholesale Grocer.

Sells itself after one Trial. Prices Current.

Condensed Mince Meat.

Handled by retailer as shelf or counter goods. No waste. Gives general satis faction.

Will not ferment in warm weather.

Sells at all seasons by all wholesale grocers.



Although fruits are scarce and high, price same as last season, $13.50 per gross net.

Packed in ¼ and ½ gross cases.

Sole manufacturer for Canada.

Ask your wholesale grocer for it.

J. H. WETHEY, St. Catharines, Ont.

Mediterranean Fruits.

Blue Fruit, all varieties, Casadas packing.
Valencias, finest brands of off stalk.
Valencias, choicest 3-Crown layers.

Atlas Prunes, 90's.
Atlas Prunes, very large, 60's.
Sphinx Prunes, 90's.

Provincial Currants,
Patras Currants,
Vostizza Currants "Perfecto."

Choicest Grenobles to arrive in fortnight.
All at low prices to the Trade.

JAMES TURNER & CO.,
HAMILTON.

THE

ST. LAWRENCE SUGAR REFINING CO'S

Granulated and Yellows

ARE PURE.

- NO BLUEING -

Material whatsoever is used in the manufacture of

OUR GRANULATED.

TUTTI-FRUTTI

Chewing Gum,

AND OTHER STAPLE BRANDS.

ADAMS & SONS,

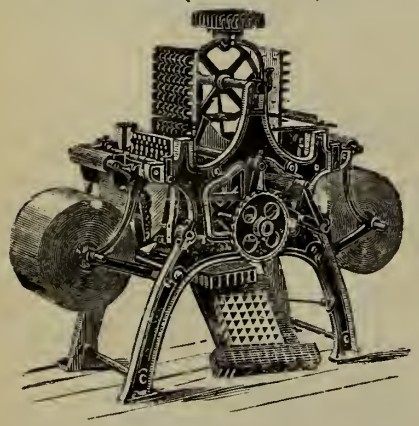
23 CHURCH ST., TORONTO, ONT.

Tutti-Frutti, Tampico, Black Jack, Sappota, Red Rose, Magic Trick, Taffy, Licorice, Caramel, Tulu, N. Y. Gum—100 and 200 pieces.

Send for descriptive circular containing description of goods, with elegant Lithographs, free. See our Price List, page 17.

Northumberland Paper and Egg Case Co

Sole Manufacturers of Machine Made Egg Case Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD, ONT.

MATCHES

MATCHES

1845 THE 1890

E. B. EDDY

MANUFACTURING COY'S

ARE THE BEST.

Long Established.

Unsurpassed.

FULL COUNT

Made well on Honor. Sell well on Merit.

FACTORIES AT HULL, CANADA

SURPRISE SOAP

To sell with ease,
And always please,
Be sure to seize and sell,
The woman's friend
and hope,
"SURPRISE" Soap.

The St. Croix Soap Mf'g. Co.,

ST. STEPHEN, N.B.

blame for most of the failures in the country giving goods to any and every one with liberty to sell at any price at all. He believed there were legitimate failures, but a man who failed through selling at cut rates had no right to be started in business again. In introducing the next toast the president said he would make note of what Mr. Fraser had said, and would see if something could not be done to stop wholesalers giving such men credit.

Prof. McCawley then favored the company with some excellent music on the autoharp.

In response to the "Town of Sarnia and its prospects," Mr. Thos. Donnelly, one of the city fathers, made a speech full of local loyalty and hope for the future.

Mr. J. Varson replied to the baking powder toast.

Mr. Wm. Johnson made a neat and highly applauded reply to "Eggs and Butter.

Mr. Saunders told the story that had appeared in the GROCER about the man who told good eggs from bad ones by shaking them, and how the same game had been played as was done in that case on one of the country merchants near Sarnia.

Mr. O'Neil then gave a description of the battle of Getysburg, where he had served as lieutenant, which held the grocers' spellbound.

Mr. Hill followed on "The manufacturing interests of Sarnia."

Mr. O'Neil followed with a song.

Mr. D. Simpson then loomed up for "The Public Parks." He runs one of the finest grocery places in the town, and cuts a fine figure as drum major in the 27th battalion.

Mr. Boomer followed on the park question and spoke well.

Mr. Williams of the Point Edward Post represented his town well.

THE GROCER man then sang a comic song.

Mr. Phelps was anxious to work with the Sarnia merchants, if it was for the mutual benefit of those in the grocery trade. He said: "If we can keep to agreements and educate our customers into the cash system the trade that now is in a critical condition will soon be on a good footing." He himself was making a living at Point Edward, and he believed his other friends were doing the same, and when they got the C. P. R. to cross at the Point, they could put a little money aside.

Mr. La Croix then favored the party with a song entitled: "The cows are in the clover." Mr. La Croix has a good voice, and did the song justice, gaining "He's a jolly good fellow" tribute from the company.

Mr. Kirton then told how he would have been out many a dollar but for the Grocers' Association and its delinquent list, and that he had not $20 worth of bad debts on his books during the present year.

Mr. Williams then gave "The German Policeman," in a style any one would give an admission price to hear.

Mr. Geo. Wenino spoke for the "Fire Brigade."

Mr. C. A. Wenino talked on the "Sarnia Band" in reply to that toast.

The "marine interests" was responded to by Mr. W. J. Cherney, who has a good trade with the vessels and steamers calling at Sarnia, and told how such trade was growing every day. Mr. Cherney is another of the pushers of Sarnia.

"THE PRESS." To this toast all the reporters spoke.

"The Ladies," by Mr. P. Clark, were well represented.

"Our Host and Hostess." Mr. Hand thanked the grocers for patronizing him on this occasion, and would at all times try and do the grocers any favors that might be in his power to do.

After singing "God Save the Queen," the post prandial proceedings were brought to a close.

Canadian White Enamel Sign Co.,
Sole Agents for Caesar Bros.
The Most Durable Sign Letter.
4 Adelaide St. W., Toronto.
☞A responsible agent wanted in every town and city.

MONTREAL GROCERS' ASSOCIATION.

The adjourned special meeting re-assembled in the Mechanics' Hall, Thursday the 27th ult. The following members were present: Mr. Edward Elliott, the president, in the chair, and Messrs. A. D. Fraser, S. D. Vallieres, L. M. Soucy, M. Scanlan, S. Demers, J. E. Manning, B. Connaughton, John Robertson, J. O'Shaughnessy, M. Delahanty, M. Lemieux, A. Daoust, etc.

The report of the last meeting was read. The President stated that the meeting had been adjourned in order to continue the discussion of the wholesale combine and license questions.

Mr. Fraser asked if any answers had been received to the letters that the secretary was instructed to address to the various grocers' associations.

The Secretary explained that he had been prevented by illness from writing those letters before last Friday, and that he had not yet received any reply.

Mr. Robertson, seconded by Mr. Scanlon, moved that the Secretary be instructed to prepare the list of articles at present sold under combine prices, mentioned in the motion made at the previous meeting by Mr. O'Shaughnessy, in order to have this list for the next meeting.—Carried.

It was moved by Mr. Vallieres, seconded by Mr. Delahanty, that the Secretary be instructed to write to Messrs. Hull and Rainville, local representatives in the popular chamber of the Quebec Legislature, asking them to send the Association a copy of the proposed amendments to the license law, and to name the day on which the question would be brought before the House; and that Messrs. Elliott (the President), S. Demers, J. E. Manning, A. D. Fraser, John Robertson, B. Connaughton, A. Daoust, M. Lemieux, Thomas Gauthier, the mover and the seconder, be a committee to go to Quebec to represent the Association.—Carried unanimously. The meeting then adjourned.—Le Prix Courant.

Another special, large, and enthusiastic meeting of the Montreal Retail Grocers' Association was held in the hall of the Mechanics' Institute on the evening of the 3rd inst. Mr. S. Demers occupied the chair in the unavoidable absence, through illness, of the president, Mr. Ed. Elliott. Scores of very favorable answers were read from all quarters of the Dominion, from sister associations, and prominent houses, all expressing their willingness to co-operate with the Montreal association in its action against the combine. In connection with the license question, the following members were appointed to proceed to Quebec and have an interview with Premier.

WE ARE BUYING
Dried Apples.
SEND SAMPLES AND QUOTATIONS

ESTABLISHED 1869.
STANWAY & BAYLEY.
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST. TORONTO.

WE ARE BUYING
Evaporated Apples
SEND SAMPLES AND QUOTATIONS.

HAMILTON GROCERS.

On Monday evening a conference was held in the Board of Trade rooms between the Hamilton Wholesale Grocers' Guild and representatives of the Hamilton Retail Grocers' Association. J. J. Stuart, of the former association, occupied the chair. The resolution passed by the retail grocers at their last meeting, protesting against the shortening of the terms and discounts, was presented. A long discussion followed. The wholesalers claimed that the move made by their Guild was in the right direction, and urged upon the retailers to give the change a fair trial. They stated that there was no desire to place fixed prices upon any other articles than sugar and tobacco, the present profits from which, it was well known, did not pay the cost of distribution.

THE TRAVELLERS' ASSOCIATION.

President A. A. Allan presided at the quarterly meeting of the Commercial Travellers' Association of Canada, held in the Public Library building on Saturday night. There were 150 members present.

Secretary Sargant's report showed that the surplus fund of the association amounts to $180,000, and that over $25,000 had been paid out during the year to widows and orphans. There had been an increase of 200 members during the year, the membership now numbering 3,150.

The nomination of officers and directors for 1891 took place. A. A. Allan declined the presidency for another year. These officers were then elected by acclamation: President, John Burns, of Nerlich & Co.; first vice-psesident, C. C. Van Norman, of Orr, Harvey & Co.; treasurer, R. H. Gray; secretary, James Sargant.

R. H. Cosby, T. P. Hayes and R. J. Orr were nominated for second vice-president.

These nominations were made for the Toronto directorate(9): Wesley Bingham, T. M. Bayne, J. P. Balfour, F. T. Butler, C. A Bernard, P. R. Corson, W. Caldwell, J. S. Crawford, H. S. Davison, W. B. Dack, T. Dunnett, G. H, Evans, J. Everett, M. C. Ellis, H. Goodman, F. Haywood, A. Hatch, J. Kilgour, J. A. McAgy, H. Morrison, J. Orr, O. Porter, R. L. Patterson, J. A. Ross, H. S. Stanbury, J. D. Spera, E. E. Starr, G. West and S. R. Wickett.

Nominations for the Hamilton representation: For vice-presidents, (2), H. Bedlington G. E. Hamilton, H. Wright; for directors, (6), J. Hooper. W. B, Crow, R. Coleman, F. Tobias, W. G. Reid, G. Matheson, E. A. Dalley, C. Burden, W. E. Lechance, T. M. Davis, J. H. Herring and J. Johnson. The contest in Hamilton is expected to be very keen and exciting.

The Brantford, Winnipeg, Berlin, Montreal, Kingston, and Victoria, representatives were all elected by acclamation. For Guelph, C. Auld was elected vice-president by acclamation and J. R. Armstrong and A. R. Hill were nominated for directors.

The annual meeting of the association will be held in Shaftesbury hall on the 26th inst. The poll will be closed on the 26th, when the results will be announced. It is expected that 400 travellers will be in attendance at the meeting, when the McKinley bill and the proposed business tax will be discussed. The association will be in its new quarters in the old Central Bank building on Yonge street in a couple of weeks.

—THE—

IMPERIAL PRODUCE CO'Y.,

OF TORONTO, LTD.,

69 Front Street East, Toronto,

—AND—

63 Tooley St., London, England,

Brokers and Commission Agents.

Correspondence Solicited

—FOR—

Consignments of

EGGS, BUTTER, CHEESE, POTATOES, POULTRY, DRESSED HOGS, TURNIPS, BALED HAY, OATS, PEAS, BARLEY, BEANS, &c.



TORONTO MARKETS.

TORONTO, Dec. 11, 1890.

GROCERIES.

Since the snowfall trade has been better than ever, and the steadiness of a low temperature has kept up the evenness of one day's trade with another from the beginning to the end of the week. But though there is improvement, there is not yet the activity in trade that is now seasonable. The snow is not general enough, the weather not cold enough to give the glow to trade which it ought to have near mid-December. The retail trade is beginning to be affected by the weather in its buying more than it used to be. If there is soft weather consumers do not celebrate Christmas so expensively as if the weather is favourable to winter pastimes, etc. The past few years have given us so many green Christmas days that the trade are ceasing to depend upon Christmas being a success. They therefore forbare buying as much as possible in special lines and take their chance to sort up. Hence, if the weather continues good, there will be undoubtedly a good demand yet. There is a fair business now in such delicacies as mince-meat, jellies, etc. Canned goods are in more general request. Nuts and dried fruit are in steady demand. Money is not more freely remitted than it was a week ago.

CANNED GOODS.

Prices are firm but are not changed in quotation. In no line are prices easy. Trade has been good for immediate consumption, and a considerable quantity of stock has gone out in lots of 25 cases and smaller quantities. There have been fewer offers on the part of jobbers for car-lots, the firmness of holders being a convincing sign that business could not be done upon easy prices, and the acquisition of stock at present prices promising too little to induce them to buy. Vegetables, fruits, and fish are, however, in very good demand among retailers.

Says the N. Y. Commercial Bulletin:—Whilst high cost may have operated to restrict the sale of canned lobster to greater or less extent it would seem that the outward movement thus far this season has been of sufficient volume to cut supplies down to remarkably narrow dimensions. Instead of receding, as might have been expected in view of the comparatively high cost of the luxury at the early stage of the season, values have not only held their own, but are now showing an advancing tendency. Two-pound tall tins are now bringing $2.20@$2.25 in this market, and are in so light supply that holders are reluctant to sell except to their regular trade. A year ago the same class of goods was jobbed at $1.75@$1.90. In the primary markets prices are relatively higher than those current in this market. In fact, it seems doubtful that desirable stock can be purchased at the present time and landed here except at 10 to 15c. per dozen advance on present local selling prices.

COFFEE.

Trade has continued quiet at unchanged local prices. A little better demand for finer grades is observable as the holiday season draws near.

The Rio News says: "There appears to be some expectation that we are to see an important increase in receipts during the next two months, but the local press are constantly publishing complaints relative to unwarrantable delay in the railway service of the Leopoldina system, and it appears to be questionable if this company can handle very much more coffee than the 4,000 or 5,000 bags that it now brings in per day. This week coastwise receipts should bring up the average somewhat."

DRIED FRUIT.

The demand continues good, but is expected to become much stronger between now and Christmas. The buying has been liberal by comparison with the state of trade in this line some weeks ago, but it is rather moderate by comparison with the usual state of the demand two snowy weeks before Christmas. Wholesalers expect a good jobbing trade during the coming fortnight if the weather remains hard and the snow becomes more plentiful, as the circumstances of the weather are requisite to make consumers good Christmas customers. Currants are firm, and Vostizzas are slightly higher. Valencia raisins are unchanged here, but are rather firmer than otherwise, despite the fact that prices have eased in outside markets. That external easing has not brought prices yet to such a point that Valencias bought now can be laid down here to wholesalers as cheaply as the latter are at present selling stock on hand. Malaga fruit is in strong demand, and the market is low in London layers and almost bare of blue baskets. There are now some cask prunes in stock, the first arrival being on Monday. New Persian dates have also been received,

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO, ONT.

IN STOCK

Full assortment of canned goods, including the following choice brands:—

"Canada First," "Lion," "Little Chief" and "Lynn Valley" Corn. Peas—Simcoe "English Garden," Delhi Sweet Wrinkled, Marrowfats and "Little Chief." Tomatoes—"Little Chief" "Ontario" and Windsor; also Peaches, Pears, Raspberries, Strawberries, Pumpkins, Plums, Pine Apple, &c., &c

Sloan & Crowther

WHOLESALE GROCERS,

TORONTO.

SALT.

We are selling agents in Toronto for the Celebrated Diamond Crystal Salt. The best salt manufactured. Packed in

Barrels	100 x 3s.
"	60 x 5s.
"	35 x 8s.
"	28 x 10s.
"	20 x 14s.

28 and 56 lb bags.

H. P. ECKARDT AND CO

Wholesale Grocers,

3 FRONT ST. EAST, TORONTO.

JAS. WATSON & Co.,

Coffee and Spice Dealers.

Toronto, Ont.

J. F. EBY. HUGH BLAIN.

BATGER'S

Solidified Table Jellies,

½ Pts. } Assorted or Separate
Pts. } Flavors.
Qts. }

For Christmas Trade.

EBY, BLAIN & Co.,

Wholesale Grocers,

FRONT AND SCOTT STS. TORONTO.

EDWARD ADAMS & CO.

ESTABLISHED 1846.

Wholesale Grocers and Importers of

TEAS,

SUGARS,

COFFEES,

Tobaccos, Wines and Spirits

95 & 97 Dundas St., London, Ont.

BALFOUR & CO.,

IMPORTERS OF TEAS

AND

Wholesale Grocers

HAMILTON.

SMITH & KEIGHLEY

WHOLESALE GROCERS.

The following new fruits in stock:

MALAGA RAISINS.

PRUNES IN CASES.

FIGS ALL SIZE BOXES.

CURRANTS BRLS., HFS. and CASES.

SMITH & KEIGHLEY,

9 Front St. E., Toronto

STEEL, HAYTER & CO

IMPORTERS OF

INDIAN TEAS

Direct from their estates in Assam.

Assams, Kangras, Darjeelings and Indian Oolongs in stock.

PROPRIETORS OF THE WELL-KNOWN

"MONSOON" BRAND.

SAMPLES AND QUOTATIONS ON APPLICATION

11 & 13 Front St. E. Toronto.

Calcutta and London Firm: Octavius Steel & Co

Telephone 2354.

J. W. Lang & Co.

Vostizza Currants in Cases.

Figs in Bags and Boxes.

Case Prunes.

Malaga Raisins in Bozes and 1-4s.

33 Front St. East,

TORONTO.

NEW BLACK BASKETS.

We have just received the first shipment of

"Crescent" Brand

EXTRA CHOICE PATRAS CURRANTS.

Specially packed for us.

Ask our Travellers or send for Samples and Prices.

PERKINS, INCE & Co.,

TORONTO

WARREN BROS. & BOOMER,

IMPORTERS

AND

WHOLESALE GROCERS,

35 and 37 Front St. East,

TORONTO, ONT.

SUGARS, COFFEES AND TEAS SPECIALTIES.

MARKETS—Continued.

and are selling at 6 to 6½c. There is a good demand for them. Figs in 20-pound boxes are up to 15c., the latest receipts being of finer quality than those arriving earlier in the season.

NUTS.

The trade in nuts is now quite brisk. The bulk of the stock is now in. Grenobles and Marbots arrived on Wednesday. The Grenobles are selling at 18c., the Marbots at 13½c. Brazil nuts are yet too high for stock to be brought upon this market. The lowest Sicily filberts are 11c.

Messrs. Sloan & Crowther received on Wednesday the first shipment of Bordeaux walnuts to reach the market. They will sell at 15 to 16c.

RICE AND SPICES.

Rice is quiet and prices steady. The London Grocer says :

"If we take into account the enormous crop just harvested, it is not unreasonable to suppose that Japan will send us more rice in 1891 than ever before. We may not get large quantities in the early months, but that ultimately a very fair share of the surplus will find its way to Europe seems all but certain. The first sales for December-January shipment have already been made at 13s. 3d. for Germany, and purchases on the same sample for February-March shipments can now be made at 10s. 6d. and perhaps even lower. In view of the tremendous crop, these prices are still too high, and we should not be at all surprised if millers succeed in buying Japan rice at 9s. per cwt. or three-abouts."

There is a very good demand for spices just now, but no change in current prices is to be noted.

SUGAR.

Trade is too tranquil for this season, and cannot be expected to continue to quiet much longer. There is a steady but moderate demand for granulated, which is yet 6⅞ to 7c., and yellows are in still lower request. Powdered and ground whites are in very good demand for Christmas fancy baking, etc.

SYRUPS AND MOLASSES.

Syrups are not receiving any unusual attention yet, the scarcity of low grades being rather a deterrent to trade. Mollasses, particularly the better grades, are selling well. Prices are unchanged in our quotations.

TEAS.

The firmness of all teas in the primary markets which we noted last week on account of the rise in silver is unabated. The prospect of low-priced teas, which the momentary previous decline in silver favoured, has therefore been completely dissipated, and low-priced Hysons and Japans are as unavailable as ever to importers. In black there is a good trade in the lower grades to be had yet. In all classes there is a good local trade, and more buying of fine teas is perceptible, as the season for consumption of choice articles draws near. Indian teas continue in steady demand, especially for cheap Pekoes. In London the market has been less liberally supplied with Indian teas, and although there is still an active inquiry for the better grades the commoner kinds have been somewhat dull of sale, and slightly lower quotations have resulted. Broken Pekoes have again been moderately offered, the greater proportion of the supplies consisting of whole leaf teas. Consequently the former have been readily taken by the trade, and the few choice breaks with "tip" sold at high prices.

PETROLEUM.

Trade is very good, and prices are slightly easier. Canadian is ½c. down, quoting at 16½ to 17c.

DRUGS AND CHEMICALS.

There is a fairly active trade, but the market has felt no effects upon the prices ruling a week ago.

BUTTER AND CHEESE.

Low grade butter is arriving and accumulating in tons, and prices are getting in the same position along the scale as they were in last year. Already there have been sales of store pack immeasurably off flavor, at 7c. and there is plenty of stock will never be sold at near that figure if ever it is sold at all. Prime dairy tub is worth 16 to 17c. but 16c. is about the best price there has been any title to in the deliveries of the past week. Large rolls are 13 to 15c. as are pails and crocks. Large rolls are plentiful. Pound rolls are 17 to 19c. and are scarce. There are no creamery rolls. Creamery tub is scarce at 21 to 23c.

Cheese is unchanged and dull. September stock is 10½c.

COUNTRY PRODUCE.

APPLES—Choice fruit is very firm, holders not being anxious to except $4 to $4.50. Medium apples are $3.50 to $4, and soft are $2 to $3 and scarce.

BEANS—Are unchanged, big lots selling at $1.50, and small lots at $1.65.

DRIED APPLES—Are 7¾ to 8c. and fine stock 8½c.

EVAPORATED APPLES—Firm and scarce at 13 to 14c.

EGGS—Fresh caudled are 23½c. and picked are 19 to 20c.

GAME—Partridges are scarce at 70c., rabbits at 25 to 30c. and ducks at 65 to 75c. Venison is now off the market.

HAY—Is over abundant for the keeping of prices, and has weakened to $8.50, the top price being $9.50.

HIDES—No. 1 green are 4½c. and dull.

HONEY—Is dull and weak. Good clear is yet quoted at 12½c., medium at 11c., and low grade at 7 to 8c. Sections are 14 to 20c.

HOPS—Good new are 35 to 40c. and '89 are 20 to 25c.

OATS—Are 42 to 43c. and fairly plentiful.

ONIONS—Red are unchanged at $2, and white at $2.25.

POTATOES—Are scarce and very firm, running from 60 to 65c. in car-lots at and 75 to 80c. out of store.

POULTRY—Ducks are very scarce and bring 60 to 75c ; chickens are none too plentiful for 25 to 40c. ; geese are abundant at 5½ to 6c.; and turkeys are too plentiful at 8½c as top price.

SKINS—Not many offering and prices are firm at $1 to $1.10.

STRAW—Oat is $6 to $6.50 and plentiful.

TALLOW—Rough is 2c. and refined 5½c.

WOOL—Is dull at 20c.

FISH.

The demand is impartial, favoring no particular line, but equally and very moderately bringing all lines upon the market. The only line that is scarce is Finan haddie, which owing to rough weather is still scarce. Manitoba white fish of a superior quality will be on the market next week. What gives moderation to the demand is the fact that poultry is a more seasonable class of provision for consumption just now, and as it is selling at low prices, it receives more attention and fish less.

GREEN FRUIT.

Trade is still rather quiet. The first arrival of Valencias, a couple of car-loads, came in on Monday. They sell at $5.75 to $6. Florida oranges are $4.50 to $4.75. Jamaicas, now the ripest stock on the market, are $8 to $9. Malaga lemons are about done, and are going out at $3 to $4. Messinas are $4 to $5, and Palermos $4 to $4.50. Malaga grapes are $6.50 to $8. Sweet potatoes are $4 to $4.50.

CRANBERRIES.

Cape Cod berries are $10 to $11, and North Shore are $8 to $10.

PROVISIONS.

Trade is fairly active in all products, and prices are steady. Hogs arrive very freely, and harder weather is wanted to keep up prices.

BACON—Long clear is fairly firm at 8 to 8¼c., backs at 10 to 11c., bellies at 11c., and rolls at 10c.

DRESSED HOGS — Choice weights are $5.40, and very heavy weights are $5.

HAMS—Are firm at 12 to 12½c. for smoked.

LARD—Is steady at 9 to 9½c.

MESS PORK—Is $15 to $16.50, and firm at these quotations.

SALT.

The Toronto Salt Works have shipped a large quantity of their new Acme salt, which they are putting before the public as a fine table salt, to St. John, N. B., and Kingston, Jamaica. The sales transacted by the Toronto Salt Works for the week are : 3 cars bbl. salt at $1.40 ; 2 cars sacks at 70c Smaller quantities sell at $1.55 to $1.60 for bbls ; 85 to 90c. for sacks, and 55 to 60c for ¼ sacks.

DRY GOODS.

Trade is not up to the hard weather mark any more than the weather is, but there is still a good amount of activity. The prices of cotton goods have been made firmer by the completion of the Cotton Syndicate.

RAW FURS.

Trade continues good in manufactured furs, but there is no alteration in the prices of raw, dealers paying following prices :—Beaver per lb., $4.50 to $5 ; bear, per skin, $10 to $25; cub, per skin, $5 to $12 ; fisher $3.50 to $5 ; fox, red, 81 to $1.25; fox, cross, $2 to $5; lynx, $1.50 to $2.50; martin, 75 to 90c.; mink, dark, 75c. to $1.25 ; Muskrat, fall, 12c. ; winter, 15c. ; otter, $8 to $13 ; racoon, 25 to 80c. ; skunk, 25 to $1.25.

To Country Merchants and Dealers.

THE undersigned solicit consignments of butter, eggs, poultry, apples, potatoes, pork, flour Liberal advances made. Correspondence solicited. Telephone No. 2241.

E. DENNE & CO.,
70 Colborne St., Toronto.

BY CHAS. M. HENDERSON & CO.,

185 YONGE STREET,
[North of Queen street,)



Customs Auction Sale

—: OF :—
UNCLAIMED FREIGHT ON
Wednesday, the 17th Dec., 1890.
at 185 Yonge street, north of Queen street. Sale precisely at 11 o'clock. Telephone 1098.
CHAS. M. HENDERSON & CO.,
Auctioneers.

MONTREAL

MONTREAL MARKETS.

Dec. 10, 1890.

GROCERIES.

The general position has shown little or no change since our last report, but in its leading features it is extremely susceptible of alteration as soon as the movement actually sets in. Raw sugars have been the only line of groceries which have shown any life during the week, and there has been some little enquiry for low grades dark muscovados, which are held pretty firm on the whole, with stocks very light. Japan teas also have been moving. The general feeling is one of firmness, and although dried fruits are weak in New York the position here is unchanged as yet, and the large holders do not appear at all anxious.

FRUIT.

There has been no change to the general position of the market since our last, and consequently there is little additional to say. In dried fruit business has been unimportant and prices are unchanged, for despite the easiness in New York holders here are determined to hold on, and will not talk business under 6¼ to 6½c. for Valencia raisins, while currants are held at 5⅞ to 6¼c. In New York also recent reports state that prime brands are held with a fair degree of steadiness, the weakness being solely due to the stringent monetary position which has caused several firms to realize on holdings, thereby dumping on the market a large quantity of stuff, principally inferior brands, which nobody wants, hence the demoralization existent. As regards the movement from second hands it has been limited also, in fact there are only two jobbers here who hold any quantity of raisins, and we cannot learn that they have been putting through anything of consequence recently. In other lines nothing very particular has transpired. Newly arrived Bosnia prunes are on the market and selling at 8½ to 9c. in a jobbing way, while Grenoble walnuts are easy on the whole owing to increased receipts, and we quote prices ¼c. lower at 15 1-4 to 16c. In green fruit business has been of a purely jobbing character. A few carloads of Valencia oranges arrived from New York on Monday, and are moving pretty freely at $5 to $5.50, while Floridas are fairly steady at $4 to $4.25. Some Jamaicas have been moving also, but the supply is limited to a few odd lots, which move at $6 to $6.50 per barrel. The only lemons on the market are Messinas which rule easy at $3 to $3.50. Almeria grapes are unchanged at $4.50 to $6 per keg, and new dates are offering to arrive at 6 1-4 to 6 1-2c. in a jobbing way. Eleme figs are firm at 11 to 17c. according to quality.

SUGAR, SYRUPS, AND MOLASSES.

Raw sugars have been in better demand during the past week, especially for low grade Muscovadoes, for which there has been quite an enquiry on the basis of 4¾ to 5⅛c., and we quote yellows unchanged at 5 to 6c. and granulated 6½c.

Syrups are unchanged at 3⅝ to 3⅞c. with a fair demand pressing.

Molasses is quiet, and about the only business of importance we have to note is the sale of a 50 puncheon lot at 35½c. on Monday. We quote 35½c. for round lots and 37½c. in a jobbing way.

TEAS.

Stocks here are very small and a good demand is looked for after the turn of the year. Japans have been moving pretty freely on the basis of 15 to 17c., a large portion going West, and we have nothing to note regarding blacks.

RICE.

There has been nothing of importance in this branch since our last, and prices remain unchanged. Common $3.90, Japans $4.10 to $4.25 and Patra $5.50.

CANNED GOODS.

Canned goods are quiet with positively nothing doing. Prices are unchanged.

FISH.

The market is unchanged and beyond a few jobbing transactions nothing is passing out of first hands. Prices rule firm and no change is looked for except upward when stocks are so light as they are at present. The movement is expected some time after the first of the year.

APPLES.

There is little to note in relation to this article which move along quietly in a local way. On export account there has been nothing doing but recent cables give a somewhat better feeling at Liverpool, one on Monday saying "market better," while a second one, but things even more plainly, giving the advance, "hold on to your best stock."

DRIED AND EVAPORATED APPLES.

There has been little doing in this stock since our last, but one holder has succeeded in clearing out his entire lot of evaporated, some 100 boxes, at 13c., and we quote 13 to 19c. as a range. In dried we hear of no business, and prices are unchanged at 8c.

HOPS.

There has been little to note in regard to this market since our last in the way of business; in fact, since the transaction we noted of 55 bales 1890's at 35c nothing has transpired. The feeling on the whole is easy, and buyers talk indifferently, claiming that offers of German hops have been made pretty freely of late at low figures. These offers apply to the stock in bond at New York to which we referred recently, and odd lots have been placed here recently at somewhere under 45c, which would mean of previous years or any criterion that native

- EGGS -

For the English market should be packed in the boxes used in England containing 1440 eggs. These can be had from

The Esplanade Box Factory,
141 to 151 Esplanade St. West,
(Opposite Union Station),
WRITE FOR QUOTATIONS. TORONTO.

ORIENT MILLS,
Celebrated for the Cheapest and Purest Spices and Coffees, Extracts, Mustard, Baking Powder. All goods guaranteed to give Satisfaction.
Thompson, Bradshaw & Co.,
36 and 38 Lombard St, TORONTO.

Munn's Pure Boneless
CODFISH
In pressed 2 lb. Bricks, packed in 5, 10, 20 and 40 lbs.
This fish is cut from the largest Newfoundland codfish, and the quality is unsurpassed.
APPLY EARLY.
STEWART MUNN & CO. - Montreal

SILVER CREAM
BAKING POWDER,
Put up in ¼ lbs., ½ lbs., 1 lbs., 3 lbs., 5 lbs., 10 lbs., and 20 lb. cans. Also by the brl.
No Glass, Crockery, or other Fakir schemes with this Powder.
IT SELLS ON ITS MERIT.
Can be had from wholesale grocers', or from the Proprietors,
F. F. DALLEY & CO.,
Hamilton,
Canada.



IT HAS NO EQUAL.
THE BARM YEAST MAN'FG COMPANY,
35 Wellington St. East, Toronto.
TELEPHONE 1920.

JAMES E. BAILLIE,
PRODUCE & COMMISSION MERCHANT,
66 Front St. East, Toronto.
ESTABLISHED 1874.
CONSIGNMENTS of butter, eggs, poultry, dried apples, etc., INVITED. Prompt returns made.
Always in stock—Long clear Bacon, Hams, Breakfast Bacon, Barrel Pork and Lard.

CORTICELLI
All STOREKEEPERS are
INTERESTED.
The Best Goods are what you want to give your Customers.
TRY CORTICELLI SILKS
Ask your Wholesale Merchant for them, if he does not keep CORTICELLI, write direct to
CORTICLLI SILK CO.,
ST. JOHNS, P. Q.

MONTREAL Markets Continued.

growth will have to move on a little lower basis than at present if the foreign product is offered with any degree of freedom. At present holders are asking 35 to 37c. for 1890, while yearlings are offering at 25c., on which basis we note a small sale of a few odd bales.

PROVISIONS.

There has been no change in provisions since our last report, but with the settling of the country roads a movement is looked for. Canadian short cut, per brl $16.00 to $16.50; mess pork, western, per brl $16.60 to $16.50; short cut, western, per brl $16.75 to $17.00; hams, city cured, per lb 10 to 11c.; hams, canvassed, per lb 10 1-2 to 11½c.; lard, Canadian, in pails 8¼ to 8 1-2c.; bacon, per pound, 9 to 10c.; lard, com., refined, per lb, 8 to 8½c.

EGGS.

The market continues firm, and receipts rule smaller every day. Consequently prices are stiffly maintained, in fact some dealers are entirely cleaned out. We quote fresh new laid, 25c., held 23c. and limed 20c.

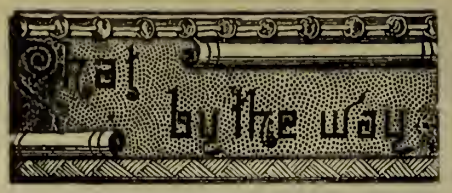
FLOUR AND GRAIN.

There has been no change in these lines since our last report and business generally rules quiet. The feeling, however, is firm, especially in flour, as stocks show a steady decrease as compared with a year ago.

BUTTER AND CHEESE.

This market has shown no change recently and the position is as we have repeatedly stated previously very firm. Holders are very confident of securing their own figures, and consequently little business is doing as buyers on the other side have not toed the scratch yet sufficiently to suit holders. It is quite possible however that any move would lead to some stiffening on present values indeed when carrying charges, etc., etc., are tucked unto the original cost, holders will have to obtain a fraction or so more to make any money or come out even at that. Advices from Great Britain do not reveal anything particularly new, but it is evident that had it not been for the uneasy feeling created by the monetary stringency some move would have had its inception ere this. Values at present rule as previously reported, and 9¾ represents the basis for odd transactions that have occurred recently, but it is quite possible as we inferred above that if a buyer went out into the market he could not move a good line of stock except at a fraction. On the whole the feeling is decidedly firm, and one thing to be remembered is the fact that cheese has not been forced up to any extent this season, and this naturally should lead to a fairly steady consumptive movement. In fact, according to reliable data this has not been checked to any appreciable extent on account of cost, and the market therefore should be considered a healthy enough one. This, at least, is the contention of the majority of the trade here, by which they do not mean that values should be unduly forced, but that the position is a steady one on account the present basis, and they are acting accordingly.

The butter market is strictly unchanged, and the firm feeling we have noted all along as regards choice goods is maintained. Business on the whole has ruled quiet, but there have been transactions in bulk lots of both creamery and Townships and Western dairies during the week at fair figures. The jobbing movement also is steady, and the position generally as regards the better descriptions of butter may be described as assentially firm. Creamery moves at from 22 to 23c., Townships dairy, 18 to 20c., and fine Western 14 to 15c., and we quote there values as representing the present position of the market.



Mr. G. J. Wallace, of Collier & Wallace, grocers, Picton, was in town on Tuesday.

Mr. W. P. Clay, grocer, of Galt, was in the city on Tuesday. Mr. Clay is also proprietor of the Galt cheese factory.

Mr. Cane, of the Wm. Cane & Sons manufacturing Co., Newmarket, woodenware manufacturers was in the city last week.

Wm. Milligan has sold his northern store to Charles Newman. The latter has been manager of that branch for some time.

Mr. H. J. Tellier, Tellier, Rothwell & Co., Montreal, spent a short time in Toronto last week. His interests here are carefully looked after by R. S. McIndoe.

Mr. Henry Loch, one of Guelph's successful grocers, has sold out his business to Messrs. Fielding & McLaren, who will hereafter cater to the wants of the customers of the old firm.

On the 3rd inst. Mr. A. E. Sherwood, of Sherwood Bros., commission merchants, etc., Peterborough, was married at the residence of the bride's father to Miss Lottie Pearce, daughter of Mr. Edgar Pearce, county treasurer. The young couple left for Chicago.

Some seven hundred dollars have been collected in fines in the county of Peterborough, from persons who have during the past season been detected in sending deteriorated milk to factories. One-half the money goes to the county and one-half to the factories. Thirty-five convictions have so far been made.

The store and grocery stock of W. J. Hendron, Lakefield, were badly damaged by fire on the evening of the 2nd inst. The loss on the groceries was $1,000, and there was no insurance. In the same fire Mrs. Tanner's dwelling, grocery store and stock were destroyed, the total loss in her case being $3,000.

James Park & Son, pork packers and provision merchants, Toronto, send us two very handsome hangers, which are intended to spread still further the fame of that firm's National brand of hams and breakfast bacon. The hangers are about 18x20 inches, and the attraction upon each is a picture of feminine beauty sufficiently adorned.

The lines of woodenware manufactured by the Wm. Cane & Sons Mfg. Co., Newmarket, are receiving from the trade an amount of attention that puts a heavier strain upon this manufactory than it usually feels at this season. The quality of the material used in their wares and the excellence of the workmanship expended on them have established these goods in the public favor.

At Mr. Thomas Lawry's residence, James street south, Hamilton, at 4 o'clock on the afternoon of the 3rd inst., Miss Mary Lawry was wedded to Frank H. Carpenter, son of Mr. A. E. Carpenter, of the same city. A large company assembled to witness the nuptials. Rev. E. P. Crawford performed the ceremony. After the wedding breakfast the happy couple left on the 6 40 train for the east on their bridal trip. The presents to the bride were numerous and valuable.

The other afternoon while J. W. Williams, employed in Griffin's pork-packing shop, St. Thomas, was holding a lantern in a large lard tank the lard caught fire and the tank exploded. Williams was very severely burned about the face and neck, and his whiskers and eyebrows were almost totally burned off. The fire was extinguished with but little damage to the building.

At a meeting of the Brantford retail grocers, on Friday evening, the following resolution was passed :—"That it is the opinion of the Retail Grocers' Association that the terms and discounts recently formulated by the wholesale guild are very unjust and unfair, and that we strongly urge that the former terms be restored ; also that we disapprove of the method adopted by the wholesale guild in fixing prices at which goods are to be sold, thereby abolishing competition for the protection of the consumer,

Mr. J. Clarke, grocer, of Brampton, was in the city last week and dropped in to see if THE GROCER was provided with the necessities of life—money. That Mr. Clarke and many of our advertisers and subscribers should go out of their way to call upon us is something we very much appreciate. Mr. Clarke is strongly in favor of shorter credits. He believes if retailers were compelled to pay in the shortest time possible there would be fewer failures. Inexperienced men would not get into business as easily as they do now. There would be fewer failures and less price cutting.

39 & 40 Central Market.
W. McCUSKER,
General Produce Dealer,
SPECIAL ATTENTION TO
Cheese, Butter, Eggs, and Honey,
HAMILTON, Ont.

STUART,
HARVEY & Co.
Importers and
WHOLESALE GROCERS
A Large and Well-Assorted Stock of
Teas, Sugars and General Groceries
HAMILTON, ONT.

ROSS'S ROYAL
BELFAST
GINGER ALE
IS THE
BEST IMPORTED
Ross's Royal Soda Water.
" " Seltzer Water.
FOR SALE BY
ALL FIRST-CLASS GROCERS.

Creamery Men and Merchants.

Holding butter of good quality are requested to correspond with

A. & J. STRUTHERS,

SUCCESSORS TO

T. W. CLARK,

Commission Merchants and Wholesale Dealers in Butter and Eggs.

Consignments solicited and business transacted for Ontario and other Eastern Canada Merchants.

VANCOUVER, B.C.

References : Bank of British Columbia, Bank of British North America.

W. RYAN

Produce and Commission Merchant,

72 FRONT ST. EAST, Toronto, Ont.

—DEALER IN—

Mess and Shortcut Pork ; Long, Clear Breakfast and Roll Bacon ; Hams ; Lard ; Dried and Evaporated Apples.

SPRUCE BUTTER TUBS, 50's, 30's, 20's.

Consignments of Eggs and other Produce Solicited. Egg Carriers supplied.

J. F. YOUNG & CO.,

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is Solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.

We Furnish Egg Cases. Try Us.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

To Country Merchants and Dealers.

THE undersigned solicits consignments of Butter, Eggs, Poultry, Apples, Potatoes, Pork, Beef. Liberal advances made. Correspondence Solicited.

AARON CHILD,

Retail Grocer and Butcher,

1124 Queen St. West, Toronto.



HUCKINS' SOUPS

Tomato, Mock Turtle,
Ox Tail, Green Turtle,
Pea, Julienne,
Beef, Vermicelli,
Chicken, Terrapin,
Macaroni, Consomme,
Okra or Gumbo,
Soup and Bouilli,
Mullagatawny.

RICH AND PERFECTLY SEASONED.

Require only to be heated, and are then ready to serve. | Prepared with great care from only the best materials. | Have enjoyed the highest reputation for more than 32 years.

TEST FREE

Send us 20 cents, to help pay express, and receive, prepaid, 2 sample cans of these Soups, your choice.

J. H. W. HUCKINS & CO.,
Sole Manufacturers, Boston, Mass.

SOLD BY ALL LEADING GROCERS.

LEONARD H. DOBBIN, MONTREAL. Sole Agent for Canada.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF





1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel luuch baskets
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

OAKVILLE, ONT.

LARD,

GUARANTEED PURE.

Long Clear
New Cured Meat.

Write for Quotations.

WM. DAVIES & CO.,

TORONTO.

The Cowan Cocoa & Chocolate Co. Limited

OF TORONTO,

Manufacturers of

Cocoas and Chocolates.

Hygienic, Queen's Dessert, Mexican,
Iceland Moss, Sweet Caracas Vanilla,
Cocoa Essence, Royal Navy Chocolate,
Soluble, Creams, Coffees and

Confectioners' Chocolates, Icing, and Powdered Sugars.

LEONARD H. DOBBIN, Agent, Montreal.

DURABLE PAILS AND TUBS.

TRY  THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**

Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

Hams, Breakfast and Roll Bacon,

New curing, now ready.

For Choice full flavor goods send us a Sample order.

Jas. Park & Son,

Toronto, Ontario

Established 1874.

W. H. SMITH,

Wholesale Produce

Commission Merchant

186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Produce Consignments solicited. First-class reference

McLAREN'S

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a Point of Keeping it always in Stock.



A YEAST CAKE FREE OF ORGANISMS.

TORONTO, ONT., Dec. 1st, '90.

MESSRS. J. B. McLEAN, CO.
6 Wellington st. West, City.

GENTLEMEN,—In your issue of the GROCER Nov. 21st, 1890, you publish an article on "Worms in yeast cakes." You inadvertently do us an injustice by withholding the name of the manufacturer. It is, we know, in line with the fair and generous policy of your paper to leave unmentioned such name. But we beg to assure you that it is not the "Barm" yeast that contains the worms, for our yeast is manufactured only from the very finest white meal, specially prepared for ourselves, and guaranteed to contain no worms or insects of any description. We may add that the manufacturers of the "Barm" yeast do not handle baking powders and other etcetera, but devote their time exclusively to the improvement and manufacturing of yeast.

We remain, gentlemen,
Yours truly,
THE "BARM" YEAST MF'G. CO.

[The yeast cakes referred to were not those of the "Barm" Mfg. Co. We have therefore much pleasure in publishing their letter. ED.]

THE EFFECT OF REDUCED DISCOUNTS.

PAISLEY, Ont., 22nd Nov., 1890.

Editor GROCER.

DEAR SIR,—I read with great interest of the conference between the representatives of the Wholesale Grocers' Guild and the Toronto Retail Grocers' Association, but I fail to understand how reducing the discounts will mend matters for the wholesale men. I should think that increasing the discounts would be a great stimulant to make all cash buyers, and so lessen the risks to the wholesalers. I was certainly surprised when the Retail Association gave in to the reduced discounts. I shall avail myself of the first opportunity to buy where prices are lowest, taking quality into consideration, and where discounts are largest. If the Wholesale Guild is so much concerned about the 60 per cent. of the retail buyers, well, I say, let them keep them, and let the 40 per cent. of the retail buyers look out for themselves.

By giving some information about the Salt Association in regard to how it is constituted and the time its agreement lasts, you will oblige,

Yours truly,
RETAILER.

[In reply to the subject of our correspondent's last reference, the salt combine, we believe the agreement to uphold prices is a matter of yearly renewal on the part of members, the present covenant expiring on the 31st inst. There is little doubt that it will be adopted for another year.—ED.]

Fire in Cannington destroyed the grocery stock, store and dwelling of Mr. J. H. Strickland on the morning of the 4th inst. Mr. Strickland's total insurance was $3,400.

MAKE IT ONE PAGE.

Messrs. James Watson & Co., coffee and spice manufacturers, Toronto, in ordering an enlarged advertisement write as follows :

J. B. McLEAN, CO.
Publishers, THE CANADIAN GROCER.

DEAR SIRS,—We are very much pleased with the result of our advertisement in THE CANADIAN GROCER, which has well repaid us, having received a number of orders from Ontario, Quebec, Nova Scotia, New Brunswick, Manitoba and North-west. We think your paper the best medium to reach the grocery trade, and would ask you to kindly make our "ad." one full page as enclosed.

We are, yours very truly,
JAMES WATSON & CO.

Bond or Free
Warehouse Receipts Issued,
Negotiable anywhere.
R. CARRIE,
27 Front St. E. Toronto.
eow

STORAGE

LOCKERBY BROS., WHOLESALE GROCERS, 75 ST. PETER STREET,
MONTREAL, P. Q.,
ARE OFFERING THIS WEEK
NEW DRIED FRUTS,
California Prunes, Peaches, Apricots, Pears, and Nectarines, Bosnia Prunes, Grenoble Walnuts, Sicily Filberts, and Taragona Almonds.

IN STOCK :
ATMORE'S STANDARD MINCE MEAT IN 3½lb wooden pails.
" " " " 1½lb " "
" " " " 10½lb " "
" " " " 5½lb " "
" EXTRA FAMILY MINCE MEAT 5½lb glass jars.
" " " " " 3½lb "

Will be pleased to have Orders for sample Lots.

TURNER, ROSE & CO.,
WHOLESALE AGENTS,
MONTREAL.

HUDON, HEBERT & CIE.,
WHOLESALE GROCERS
— AND —
WINE IMPORTERS,
NO TRAVELLERS ON THE ROAD.
304, 306 St. Paul St.
143, 145 Commissioners St. MONTREAL.

Established 1860.

EBENEZER THOMPSON

New York Agency, - 7 Pearl St.,

COMMISSION MERCHANT AND IMPORTER OF

Dried Fruits, American and French Tinned Goods, Etc.

THOMPSON'S BUILDINGS, 48 to 52 THOMAS ST.,

LIVERPOOL.

Direct correspondence solicited from Buyers of

Currants in Barrels, Cases, 1-2, 1-4 and 1-8 Cases, of Patras, Vostizza and Provincial growths.

Raisins, Valencias, Sultanas, Elemes, Muscatelles, etc.

Dates, Persian, Bombay, etc., in Cases and Mats.

Figs, in Boxes, from 8 oz. to 14 lb. each, and Bags 1-2 cwt. each.

Prunes, Bosnia, in Casks and Cases. French in Cases and Boxes.

Plums, French, in Cases and Bottles.

Almonds, Tarragona and Ivica, also shelled in boxes.

Nuts, Barcelona and Turkey Filberts, Brazils.

Sardines, all grades, in 8 oz., 12 oz., 14 oz. and 18 oz. tins.

CONSIGNMENTS.

Direct correspondence is also solicited from sellers of

Apples in Barrels, Cases or Boxes.

Dried Apples in Barrels, Cases or Boxes.

Canned Lobsters, Tomatoes, Apples, Corn, Etc.,

BUTTER, LARD, EGGS, Etc.

The light fruit crop in England, France and Spain is likely to ensure good returns to consignors of Apples, and I can promise account sales and remittance of proceeds within seven days after arrival of shipments. Advances made if required. References to North and South Wales Bank, Liverpool, England, and the best mercantile houses since 1860.

DELHI CANNING CO

PACKERS OF

FRUITS, VEGETABLES, JAMS, JELLIES, CATSUPS and MEATS.

AWARDED

-FIRST PRIZE-

—: DOMINION CONVENTION OF FRUIT GROWERS :—

OTTAWA, FEB. 19, 20, 21, 1890.

☞ FRUITS IN GLASS A SPECIALTY. For sale by all Wholesale Grocers.

The Drink for the Cold Weather is

JOHNSTON'S FLUID BEEF

PALATABLE and STRENGTHENING.

GRATEFUL and SATISFYING.

There is SOLID COMFORT in a cup of Hot Fluid Beef.

W. G. A. LAMBE & CO.,

Late WILLIAMSON & LAMBE.

STORAGE

54 & 56 Wellington St. E., Toronto



ELLIS & KEIGHLEY,

IMPORTERS AND DEALERS IN

COFFEES, SPICES,

MUSTARD,

BAKING POWDER,

Fruit Puddine, Royal Jellyine.

Bay St., - Toronto.

RICHARD TEW & CO.

IMPORTERS OF

Crockery, Glassware, China, Lamp Goods, Etc., Etc.,

10 FRONT ST. East,

(Adjoining Board of Trade Building.)

TORONTO.

Please examine our lines of fancy cups and saucers, vases, china cabarets, etc., specially selected for the Xmas trade. With our **ADAR** and **WENEN** glassware—an entirely new line to the Canadian market—we challenge competition. Our varied assortment of Opal Baskets is meeting with large demands. As the most attractive lines are continually running low, the Trade would do well to place their orders at once, and thus take advantage of our leading lines.

Business Changes.

ONTARIO.

Alfred—Quesnel, Placdie, general store, offering to compromise.

Alvinston—Willoughby, Paul E., hardware and tinware, assigned to J. Flintoft, Sarnia.

Bright—Wilson & Gatska, general store and staves, sold out general store to C. W. Laing who takes possession on 1st prox.

Cannington—Strickland, John H., grocer, burnt out; Wilson, Hugh, general store and lumber, general store burnt out.

Colborne—Crandall Bros. (estate of) general store, stock sold.

Hamilton—Williams, C. J., Canadian Oil Co., meeting of creditors.

Harriston—Lambert, R. G. & Sons, general store, partially burnt out, insured.

Lakefield—Hendren, W. J., grocer, burnt out; Tanner, Mrs. Agnes, grocer, burnt out.

St. Catharines—Coy Bros., hardware, G. B. Coy deceased.

Toronto—Windrum, J. D., grocery and provisions, assigned to The Alliance Bond and Investment Co. of Ontario, Toronto.

Tottenham—Dutton, Ross & Scott, general store, dissolved, succeeded by Dutton & Ross; Nelson & McKinney, founders, dissolved partnership; Walker, Samuel, tinsmith, removed to Inglewood.

Whitevale — Taylor, Jas., general store, assigned to J. W. Lawrence, Toronto; Taylor & Lount, mfrs brush handles, etc., assigned to J. W. Lawrence, Toronto.

MANITOBA AND NORTH-WEST TERRITORIES.

Winnipeg—American (The Plumbing Co) (not incor.) plumbers and steam fitters, sold out to J. L. Wells.

QUEBEC.

Cedars—Chartrand & Menard, general store, affairs being investigated.

Coaticook—Giroux, Isaie, tinsmith, burnt out; Quevillion, J. B., grocer, burnt out; Thomas, N. W., general merchant, burnt out.

Cote St. Paul—Dunn, Joseph, nail cutter, assigned to A. W. Stevenson.

Henrysburg — Morin, Arsene, general store, assigned.

Hull—Wright, Chas. B. & Son, lime and cement, partially burnt out—insured.

Lachute Mills—Bradford, John E., general store, assigned.

Montreal—Dubois, Wm. & Co., fish, dissolved—F. Livernois, retires, Geo. Charron admitted—style unchanged; Paquin & Tremblay, plumbers, etc., dissolved.

Pont Rouge — Lesage, Victor, general store, assigned.

Sorel—Seneca, W. L. & Co., groceries and crockery, sold out to A. Chapdelaine.

St. Sylvere—Janelle, J. L., general store, stock, etc., advertised to be sold by auction on 6th inst.

NOVA SCOTIA.

Amherst—Cormier, Philip, store, assigned.

Halifax—Dillon Bros., grocers, co-partnership registered; Mumford, W. B. & Sons, groceries and provisions, offering to compromise.

Lawrencetown—Whitman, Jas. H., hardware, etc., sold out.

NEW BRUNSWICK.

Dorchester—Dixon, Wm., general store and carriage maker, deceased; Scott, M., groceries and confectionery, sold out.

PRINCE EDWARD ISLAND.

Charlottetown—Wheatley, S. & Sons, produce, succeeded by John Wheatley.

The September cheese of the Thames factory, Nilestown, was sold to Mr. James Slater, of London, Ont., at 9⅞c., consequently some $2,896.38 found its way to the pockets of patrons and others in connection with the business. Mr. Slater is also the buyer of the October and November cheese at the same figure.

Bad Memory—"Captain," said a grocery-keeper, addressing a well-known gentleman, "do you remember that sack of flour you ordered some time time ago?" "Oh, yes, I remember it." "I suppose so, but I don't remember that you ever paid for it." "My dear sir, I am not responsible for your bad memory. I have remembered my part of it. Memory is a peculiar faculty, and is susceptible of great cultivation. Some of the Grecians could repeat volumes of poetry. Well, good morning."—Arkansaw Traveler.

The laboratory branch of the department of Inland Revenue is engaged upon the analysis of mustards and peppers. A number of samples have already been examined, and many cases of adulteration have been discovered. The names of the manufacturers of these compounded condiments as the pure article will be pilloried in a departmental bulletin. There are some manufacturers, however, who avowedly make compounds of these articles, this being allowable by law when nothing deleterious to the public health is added. A standard of the amount of adulteration has, however, to be determined, and it is possible that from the analysis now being made, sufficient data may be acquired to warrant the Governor-in-Council in making regulations upon the subject.

ITS GREAT FEATURE

— IS —



It cannot be bought by the public.

It can only be obtained from you on our Purchase Ticket Plan.

We sell to only one dealer in towns of less than 3,000 population.

Send to us for circulars, testimonials, Price Lists, and if we have no agent in your town you can secure the agency.

WM. DOBIE & CO., Publishers,

32 & 34 Front St. W., Toronto, Ont.

W. BOULTER & SONS,

Picton, Ont.

PACKERS OF THE CELEBRATED

LION  BRAND

Canned Fruits and Vegetables.

Every can has a Lion on the Label. This label is a guarantee to the consumer that the quality is first-class. Ask your Grocer for the Lion Brand Do not take any other.

Bay of Quinte Canning Factories.

Head Office, PICTON. Branch, DEMORESTVILLE.

Battle & Smyth, Thorold, Ont., Manufacturers of The Japanese Shoe Blacking.

JAMES WATSON & CO.

Office, 108 BAY ST. TORONTO,

Wholesale Dealers in

SPICES, MUSTARDS, BAKING POWDER.

ESTABLISHED 1867.

Ground Black Pepper.	Ground Cloves.	Cream Tartar.
" White "	" Cinnamon.	Durham Mustard.
" Cayenne "	" Allspice.	Charm Baking Powder.
" Jamaica Ginger.	" Mixed Spice.	

All the above goods put up in 5, 10, 20, 30 and 50 lb. boxes.

PENETANGUSHENE, Nov. 1, '90.

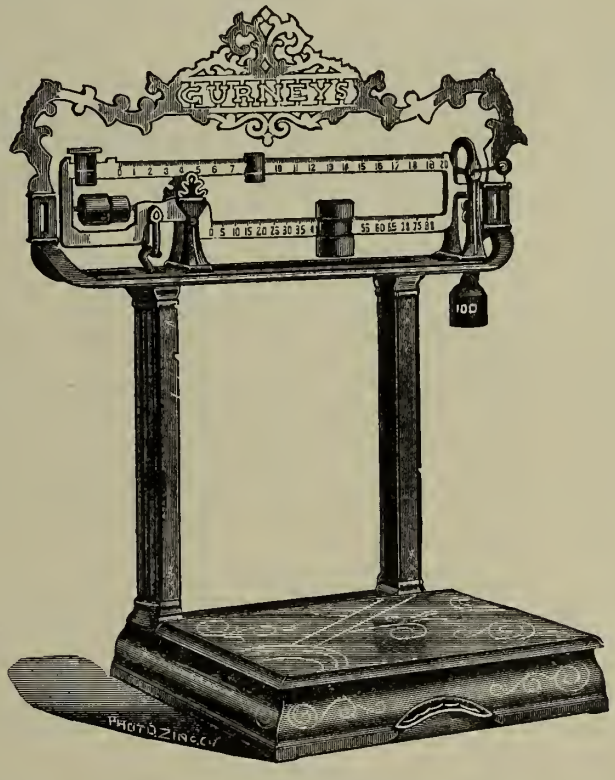
MESSRS. JAMES WATSON & CO.,

TORONTO, ONT.

DEAR SIR,—I have just received and opened out your goods and Scales. I am well pleased with the goods and delighted with the Scales; they are very much admired by all who enter my store. I think that they are the best investment I have made for some time. You deserve credit for your enterprise.

Yours truly.

W. M. THOMPSON.



PETERBORO, Nov. 3rd 1890.

MESSRS. JAMES WATSON & CO.,

TORONTO.

GENTLEMEN,—I must say I am delighted with the Scales you sent me; they are giving first-class satisfaction and are very handsome.

The spices too are very good. Anyone wishing to know about the Scales, you can refer them to me.

Yours very truly,

GEO. G. POPE.

With every 250 lbs. at 20c. of our guaranteed Spices, Mustards and Baking Powders

WE GIVE FREE UNTIL CHRISTMAS ONE SCALE

(as shown in above cut, manufactured by the Gurney Scale Co., of Hamilton, and is the most complete grocers' counter scale made. It has nickle plated beam and sliding poises, handsomely finished. It has a large platform in proportion to room occupied. The beam can be easily read from either side, and it has a capacity of 1 oz. to 200 lbs. A brass scoop accompanies each scale, and by moving a loose poise on beam, scale can be used either with or without scoop.)

We have a name already established for Genuine Spices which will not allow of our putting out an inferior article, and purchasers of our Goods can rely on what we send out to build up and maintain their Spice Trade, as we have learned in our long experience that good spices must be kept by every Grocer.

Correspondence Solicited. Letter Orders will receive our prompt attention.

When writing mention "THE GROCER."

DRUM TAPS.

Leaves from the Diary of a Commercial Traveller.

BY WM. H. MAHER.

CHAPTER. XIV.

My next stopping place was a little village containing one large general store, a drug store, a store that was equally devoted to drugs and groceries, not forgetting to mix in some hardware with the groceries, and a half dozen places that might properly be called "shebangs." My first call was at Brown's. There was a profusion of politeness in his manner that reminded one of a Virginian. I carefully watched all his peculiarities, and followed him in them as well as I could, and at last reached a place where it seemed to me I could properly bring business on the stage.

"How is your stock of hardware?" I asked him.

"Well, I don't know; we're pretty full just at present."

"Have you all the cutlery you want?"

"Yes, I guess so; we don't sell a great deal."

We walked to the show-case where he kept his cutlery, and if he had asked my honest opinion, I would have said that he had all the cutlery he ought to have for his town. But he neglected to ask my advice, so I did no, offer it.

"You haven't any fine knives," I said. "Don't you have calls for three bladed knives?"

"Yes once in a while; but I guess we won't get any to-day."

His manner led me to believe that if I had my samples there I could get an order from him; I prepared to act accordingly.

"We have some very taking patterns in three blades," said I, "and if you will let me, I'll bring in my samples; it will not cost you anything to look at them, you know, and I had much rather be showing my samples than sitting here doing nothing."

"Certainly I will look at them," he answered, with a very polite flourish, "though I do not think we will order anything to-day."

That was all right; we would see about the ordering in good time. I had left my samples in the bagage-room of the depot, and I now went there, opened the trunk, and took out eight cards of knives; such cards as contained the styles in one, two and three blades that he would be likely to order. Then I took-table knives and spoons out of my valise, and when I started up town I had my arms full.

Mr. Brown pushed wrapping-paper off the counter to make room for the cards, and I arranged them in order, according to price. Much to my annoynace, he wanted to take every knife off the card, handle the blade, work the spring, and then breath on the polished blade. Whether there is anything in it or not I have never yet learned, but there seems to be a very general impression among men and boys that you can tell something as to the temper of a knife by breathing on it, if the steam vanishes from the blade rapidly it is supposed to be a well tempered one.

My friend Brown went through this formula with each knife, and after he had tested it in this way I gave it a good rubbing and put it back on the card.

When we had been through the cards, examining as I extolled the merits and named prices, I began to prepare for an order.

"If there is anything you need to make your assortment good, Mr. Brown, I would be glad to send it to you."

"I guess I won't buy to-day; when you come around again I will be in better shape to order."

The bird in hand is supposed to be the most valuable, consequently I would rather have a small order now than the promise of a large one by and by. I took from the cards a knife that I had seen him linger over as if he liked it. "Here is a knife you could sell readily, if you had it," said I, "and you can easily double your money on it. It ought to retail at $1.25: I will sell it to you at $9 per dozen."

"Yes it would sell," he said, "how do they come packed?"

"Half dozen in a box."

"You may send one sixth of a dozen," he said after very mature deliberation.

I at once regretted that I hadn't put another dollar on the price, but was prepared with the rest.

I saw that he bought knives because he liked to buy them; he was fond of a nice knife, and by tempting him sufficiently I soon sold three dozen of knives, though they were all in one-sixth-dozen lots. It was a slow process, but it paid. I couldn't get out of town until late in the evening, and I could well afford the time.

Once I had a little order from him it became easier to get him to add to it, and very soon we were handling the table knives, and he was ordering. After this we went through his stock on the shelves, and found tacks and such things rather low, and in the end I got an order from him of about $50, of course at good profits.

At the large store I met with a very cool reception The proprietor did a good business and controlled the grain trade of the place, and probably was looked up to by all the farmers; naturally he had a good opinion of himself, and bought his stock mostly in New York. Whether he bought it cheaper or not he did not know, but he thought he did, and that was enough for him

One didn't need to be in his store many minutes so see the kind of a man he was, and when I found him at leisure I offered him my card with appropriate humility, not being from Yew York.

"We don't need anything in your line," said he, briskly, and with the intention of cutting off our interview at the start.

I bowed in submission, but proposed to talk a little.

"Have you done anything about shovels and spades yet?" I asked,

"Yes bought them in New York a month ago."

"Are you needing anything in nails?"

"Not to-day; what do you get for nails!"

It was something to get him to ask a price. I quoted nails at 10 cents less than they cost us. I was positive this was 10 cents, if not 20 cents, less than he could buy nailsfor, but he looked as if the figures were about right.

"I would be glad to send you any that you need," said I.

"We are full just at present."

"I carry a large line of cutlery samples, and can offer you some very low figures; how is your stock in that line?,'

"Full"

"I'm coming around this way regularly, and hope to do some trade with you; I will promise to sell as low as you buy in New York—"

"That's all nonsense," said he, with a wave of his hand, as if to settle the question. "You buy your goods in New York, and buy them of the men I buy of; then how can you compete with the houses who supply you?"

"It is possible that we buy goods in a little larger lots than you do" said I, "and then you are mistaken about our buying goods of the houses you patronize. We buy of the manufacturers, and not of the New York wholesalemen."

"Well, I don't want anything to-day," and he turned to go away.

I saw I could not give him goods, let alone sell to him, as all his wares must come from New York, so I gave him a "good-day," and started across the street to the drug store.

A doctor and his son were the proprietors and both were in. I saw a can of white lead in the window, and devoted myself to that artical first. After a sociable chat of a few minutes I came to business.

"I see you handle white lead, Doctor," said I to the senior, "and I want to have you take hold of our brand. How is your stock?"

The son said that one can was all they had. That was encouraging.

"You sell considerable lead don't you?"

Yes, they had a good trade.

I explained all the merits my lead possessed, and after working an hour, induced them to take hold of it; they ordering a case of 200 pounds. Now I changed the tune; didn't they want a cheap lead? Something to retail at a low figure and yet pay well. I went on to show them how much easier it was to sell when they had an assortment; that they could meet competition better, and that there was a class of customers who looked at price more than at quality. They saw it after awhile, and I got an order for 200 pounds of the cheap lead. This was doing well.

Next I took up cutlery; they kept a small stock, and were doubtful about adding to

After every argument had failed I opened my order book at Brown's order, showing them the page or more of knives he had ordered, taking care to keep my hand on the column showing the one-sixth dozens.

"He must sell lots of knives," said the son.

"That's because he keeps a good assortment," said I; "half the men who buy knives do it because they see a pattern that pleases them rather than because they need a knife."

"That's so," said the Doctor.

"Let me bring in my samples," said I; "if you see anything you like, well and good; if you don't why, do not order."

They made no objection, and I went down to Brown's for my samples.

I always like to sell knives to two partners; as a general thing they buy twice as many goods as they would do if but one man was buying. Each one wants the patterns that suit his taste, and the result is a good order.

I spread out my samples and was soon taking down an order, and a good one. They ordered in half dozens, and almost before they knew it I had six dozens on my book. And this settled my trade with them—a bill of about $100, and a good profit on the same.

I had still some two hours before train time; half that time I gave to the Doctor and his son, making myself as sociable as I could, and then went to Brown,s and stayed with him till train time. He helped me carry my samples to the depot, and acted so friendly that I went through his order and cut down the prices on knives about 50 cents a dozen.

This finished my first week on the road, the next day being Sunday. I picked out a good hotel in the town I came to, and hoped to have a quiet, restful Sunday. The week had been one of triumph from first to last, but just how many goods I sold I didn't know; I proposed to figure it up on the morrow, and see how successful I had been.

TO BE CONTINUED IN NEXT EDITION.

W. H. GILLARD & CO.,

WHOLESALE GROCERS, - HAMILTON.

IN STORE:

Gray's celebrated candied Peels. Crosse & Blackwell's Compressed Jellies.

FULL LINES CHRISTMAS GOODS.

SOLE AGENTS FOR HAMILTON:

Allan's Condensed Mince Meat. Nelles' fine Jams in glass pots and pails, and The Celebrated Diamond Baking Powder, put up in ¼, ½ and 1 lb. tins.

Mail orders guaranteed. Close prices, Careful attention and prompt shipment.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Dec. 10, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

	Per doz
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb. tins	65
" " bulk, per lb	12

	Per doz.
Empire, 5 dozen 4 oz cans	$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" ½ " 5 lb cans	9 00
" bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases.	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60

BISCUITS.

	Per lb
Arrowroot	$0 11½
Abernethy	9
Ginger Nuts	11½
New York Fruit	14½
People's Mixed	10½
Pilot Family	6½
Snowflake	11½
Magard	15
Soda	6½
Soda, 1 lb packages	8
" 3 lb "	21
Sultana, thin	11½
Tea	11½
Wine	9½
Wine, sweet	9

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ⅔ "	2 10
" ⅓ "	1 10
Spanish, No. 3	4 50
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jacquot's French No. 2	3 00
" " " 3	4 50
" " " 4	8 00
" " " 5	10 00
" 1-gross Cabinets, asst,	7 50

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross..... $1 80

F. F. DALLEY & CO.

Per gross.

Silver Star Stove Paste 9 00
Packed in fancy wood boxes, each box contains 3 doz.

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & CO'S.

Parisian Square Blue, per lb..13 to 14c

BROOMS.

	Per doz.
Carpet....4 strings	2 90
X Parlor, 2 "	2 65
Louise 3 "	2 65
1 Gem 4 "	3 25
2 " 3 "	2 65
3 " 2 "	2 20
4 " 2 "	1 95
O Hurl... 4 "	2 65
" 3 "	2 35
2 " 3 "	2 05
3 " 3 "	1 70
OK " 2 "	1 35
Hvy Mill 4 "	3 70

CANNED GOODS.

	Per doz	
Apples, 3's	$1 10	$1 20
" gallons	2 90	3 00
Blackberries, 2	2 00	2 10
Blueberries, 2	1 25	1 40
Beans, 2	0 95	1 10
Corn, 2's	1 10	1 25
" Epicure	1 45	1 50
Cherries, red pitted, 2's	2 25	2 40
Peas, 2's	1 20	1 35
" sifted select	....	1 35
Pears, Bartlett, 2's	2 00	2 25
Pineapple, Baltimore	2 40	2 50
" Bahama	2 90	3 00
Peaches, 2's	2 75	2 85
" 3's	3 75	3 85
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	2 00	2 10
" Lombard	2 00	2 10
" Blue	1 90	2 00
Pumpkins, 3's	1 00	1 10
" gallons	3 00	3 25
Raspberries, 2's	2 45	2 50
Strawberries, choice 2's	2 40	2 50
Succotash, 2's	1 65	1 85
Tomatoes, 3's	1 30	1 35
Lobster, Clover Leaf	.....	2 75
" Crown	.....	2 25
" Bishop's Rock	.....	2 10
Mackerel	1 40	1 50
Salmon, 1's	1 40	1 55
" white	1 10	1 25
Sardines Albert, ¼'s tins	11,	11½
" ½'s "	15,	18
" Martiny, ¼'s "	10,	10½
" ½'s "	18,	19
" Other brands,	9¾, 11,	16, 19
" P & C, ¼'s tins	23,	25
" ½'s "	33,	36
" Amer, ¼'s "	6½,	8
" ½'s "	9,	11

MARMALADE, JAMS AND JELLIES.

CAIRN'S.

(Blaiklock Bros., Montreal, Agents.)

Marmalade. Price, f.o.b. Montreal. dz.

"Home Made," glass 1 lb	$2.35
" White 1 lb	2.25
" " 2 "	4.15
" Stone 7 "	13.20
Scotch White 1 "	2.10



Jams. Gooseberry, Strawberry, Black Currant, Red Currant, Green Gage, Apricot, Raspberry, Damson, Plum, Red Currant and Raspberry — 1 lb. white pots, 4 doz. assorted, per doz. $2.35.

Jellies. Red Currant, 1 lb. white. $2.75
Black Currant, 1 lb. white 2.75

DELHI CANNING CO.

Jams assorted, 1's	2 35
Jellies, 1's	2 25

CANNED MEATS.

CLARK'S.

Comp. Corn Beef	1 lb cans $....	$1 60	
" " "	2 "	2 65	
" " "	4 " 5 00	5 15	
" " "	6 " 7 75	8 00	
" " "	14 " 18 60	19 20	
Minced Collops,	2 lb cans	2 60	
Roast Beef	1 "	1 60	
"	2 "	3 15	
"	4 "	5 85	
"	2 "	7 00	
Par Ox Tongue,	2½ " $7 25	7 50	
Ox Tongue	2 "	4 50	
Lunch Tongue	1 " 3 00	3 10	
"	2 " 5 25	5 75	
English Brawn.	2 " 2 50	2 60	
Camb. Sausage.	1 "	2 50	
"	2 "	4 00	
Soups, assorted.	1 "	1 35	
" "	2 "	2 25	
Soups & Boulli.	2 "	1 80	
"	6 "	4 50	
Potted Chicken, Turkey, or Game, 6 oz cans		1 50	
Potted Ham, Tongue or Beef, 6 oz cans		1 35	
Devilled Tongue or Ham, ½ lb cans		1 35	
Devilled Chicken or Turkey, ½ lb cans		2 25	
Sandwich Ham or Tongue, ½ lb cans		1 50	
Ham, Chicken and Tongue, ½ lb cans		1 50	

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars, $9 50
Ditto, 25 and 40 lb pails, per lb. 12½c

J. H. WETHEY'S—ST. CATHARINES.

Condensed, per gross, net..... $13 50

CHEWING GUM.

ADAMS & SONS.

		To Retailers.
Tutti Frutti, 36 5c bars		$1 30
Sappota,	150 pieces	1 15
Sweet Fern,	230 "	0 85
Black Jack,	115 "	0 85
Red Rose,	115 "	0 85
Barley Malt,	115 "	0 85
Magic Trick,	115 "	0 85
Taffy Licorice,	72 "	0 55
Caramel Tolu,	72 "	0 40
Adams' N.Y. Gum,	200 "	0 50
Colah	115 "	0 75
Puzzle Gum (new)	115 "	0 75
New Fruit Asst.,	115 " new	0 75

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs..	0 35
Premium, ½'s..6 and 12 lbs...	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs.	0 24
Sticks, gross boxes, each	1 00

JOHN T. M'BRIDE. **McBRIDE, HARRIS & CO.,** IRWIN HARRIS.

IMPROTERS OF **FRUIT, AND COMMISSION MERCHANTS**

134 McGill aud 1 to 21 College Streets,

Liberal advances made on consignments. **MONTREAL.**

Prices Current, Continued—

Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb	$0 30
Mott's Prepaired Cocoa	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa	40
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs	30
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	24
Mott's Vanilla Chocolate stick	22
Mott's Pure Confec. Chocolate 22c–	35
Mott's Sweet Confec. Choc. 21c–	28

J. W. COWAN & CO'S.

Cocoas—

Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼ lb in 12 lb boxes	35
London Pearl, " "	30
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence, per doz	1 40

Chocolates—

Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO.

Chocolate—

Premium No. Chocolate, in boxes, 12 and 25 lbs	....
Baker's Vanillia Chocolate, in boxes, 12 lbs	.....
Caraccas Sweet Chocolate, in boxes, 6 lbs., 12 boxes in a case.	.....
Vanillia Tablets, in boxes	.....
Spanish Tablets, 100 in each box, 12 boxes in a case	.....

German Sweet Chocolate—

Grocers' Style, in cases 12 boxes, 12 lbs	.....
Grocers' Style, in cases 24 boxes, 6 lbs	....

Cocoa—

Pure Prepared in boxes, 12 lbs	.....
Cracked Cocoa, in boxes, 12 lbs., ½ lb. papers	.....
Cracked Cocoa, in bags, 10 lbs	....
Breakfast Cocoa—	
In boxes, 6 and 12 lbs., ½ lb. tins	.....
In boxes, 12 lbs., 1 lb. tins, decorated canisters	....
Broma—	
In boxes, 12 lbs., ½ lb. tins	.....

COFFEE.

GREEN

	c. per lb.
Mocha	32, 35
Old Government Java	30, 33
Rio	23, 26
Plantation Ceylon	29, 31
Porto Rico	23, 24
Guatamala	24, 26
Jamaica	23, 24
Maracaibo	24, 2[illegible]

WHOLE ROASTED OR PURE GROUND.
ELLIS & KEIGHLEY'S.

	c. per lb
Java	33, 34
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	33
Our Own "	31
Laguayra "	29
Mocha and Java	32, 33
Java, Standard	33
" Old Government	30, 32
Arabian Mocha	36
Santos	28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs	30
Standard Imperial in sealed tins, 25 and 50 lbs	32
Standard Blend in sealed tins, 25 and 50 lbs	33
Ground, in tins, 5, 10, 15 and 25 lbs	20, 30
Say's Parisien, in ½ and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

FLOUR AND MEAL.

	per bbl.	
Flour, Family	$4 50	4 75
" Manitoba Patent	.....	5 60
" white wheat patent	5 50	5 60
" Strong bakers'	....	5 30
Oatmeal, standard, bbls	....	4 50
" granulated, "	....	4 60
" rolled "	.....	4 70
Rolled Oats	....	4 70
Bran, per ton	.....	15 50
Shorts	.....	17 50
Cornmeal	3 50	4 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz.	
Cases, No. 1, 2 oz tins	$2 75	$3 00
" No. 2, 4 oz tins	4 50	5 00
" No. 3, 8 oz tins	8 00	8 75
" No. 4, 1 lb tins	12 60	14 25
" No. 5, 2 lb tins	25 00	27 00

FRUITS.

FOREIGN.	c. per lb.
Currants, Provincial, bbls	6¼, 6¾
" " ½ bbls	6⅜, 6½
" " cases	... 6⅝
" Filiatras, bbls	6⅜, 6½
" " ½ bbls	6½, 6⅝
" " cases	6⅝, 6¾
" Patras, bbls	6¾, 7
" " ½ bbls	7, 7⅛
" " cases	7⅛, 7⅜
" Vostizzas, cases	7½, 8½
" " ½ cases	7½, 8
" 5-crown Excelsi r (cases)	9¼, 9½
" ½ case	9⅛, 9⅝
Dates, Persian, boxes	6 6½
Figs, Elemes, 14 oz., per box	... 12
" 10 and 20	14 15
" Seven-Crown	... 20
Prunes, Bosnia, hhds	7¾ 8
" " cases, new	8½ 10
Raisins, Valencia, off stalk,	6½ 6½
Selected	7½ 8
Layers	8½ 9
Raisins, Sultanas	17, 18
" Eleme	7½ 8
" Malaga:	
London layers	3 00 3 25
Loose muscatels	2 35 2 75
Imperial cabinets	3 25 3 50
" " qrs., flat	.... 1 00
Connoisseur clusters	4 00 4 25
Extra dessert "	4 75 5 00
" " " qrs.	..... 1 50
Royal clusters	6 00 6 50
Fancy Vega cartoons	..... 2 75
Black baskets	4 00 4 25
" " qrs	1 30 1 35
Blue "	4 75 5 00
" " qrs	1 50 1 60
Fine Dehesas	7 00 7 25
" " qrs	2 00 2 25
Lemons, Malaga	3 00 4 00
" Palermos	4 00 4 50
" Messina	4 00 5 00
Oranges, Floridas	4 50 4 75
" Jamaicas	8 00 9 00
" Valencias	5 75 6 00

DOMESTIC.

Apples, Dried, per lb	0 08	0 08½
do Evaporated	0 13½	0 15

GLASSWARE.

TAYLOR, SCOTT & CO.

	c. per doz
Lamp Chimneys, O	32
" " A	35
" " B	45

GRAIN.

Wheat, Fall, No. 2	$0 92	0 95
" Red Winter, No. 2	0 95	0 96
" Spring, No. 2	85	0 90
" Man. Hard, No. 1	.....	.....
" " No. 2	1 02	1 05
Oats, No. 2, per 34 lbs	42	45
Barley, No. 2, per 48 lbs	58	59
" No. 3, extra	...	53
" No. 3	50	51
Rye	64	65
Peas	64	65
Corn	....	65

HAY & STRAW.

Hay, Pressed, "on track	8 50	9 50
Straw Pressed, "	5 50	6 00

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts
Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars	22
" Fine, in 4 lb jars	70
" Ex. Sup., in bulk, per lb.	30
" Superior, in bulk, per lb	20
" Fine, " "	15

COLMAN'S AND KEEN'S

In 4 lb jars	75
In 1 lb jars	25
D. S. F., in tins, per lb	41
" in ½ lb tins	42
" in ¼ lb tins, per lb	44
D. F. in ½ lb tins, per lb	26
" ¼ " "	28

NUTS.

	per lb.	
Almonds, Ivica	14	15
" Tarragona	15	16
" Formigetta	...	...
Almonds, Shelled Valencias	34,	36
" " Jordon.	45,	55
Brazil	...	...
Cocoanuts	...	...
Filberts, Sicily	...	11

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

LEONARD H. DOBBIN,

Commission Agent
and Broker in Canned Goods.

EVAPORATED APPLES A SPECIALTY.
4 Hospital Street, MONTREAL.
TELEPHONE 2205.

JNO. A. MOIR,

GENERAL AGENT.

Consignments Solicited.

SPECIALTIES: Canned Goods, Dried Apples, Evaporated Apples, Codfish.

Quotations and samples sent on application. A trial solicited.

41 St. Francois Xavier Sts., Montreal.

SEAFORTH OATMEAL MILLS

Manufacturer of and Dealer in
Rolled, Granulated & Standard Oatmeals,
Split Peas, Pot Barley, Cornmeal, and General Produce. Eggs a specialty.

D. D. WILSON,
SEAFORTH, ONT.

SAW YOUR
ADVERTISEMENT
IN THE
CANADIAN GROCER.

When writing to our advertisers please inclose the above



How to Sell Goods

Send Ten Cents to the GROCER PUBLISHING CO. for a copy of B. F. Cumming's Prize Essay on "How to Sell Goods."

Grocer Pub. Co.,
6 Wellington St. W., Toronto.

Prices current, continued—

Filberts, Oblong	14	15
Peanuts, roasted	17,	18
" green	13,	15
Walnuts, Grenoble	...	18
" Bordeaux	12,	13
" Naples, cases	17	18
" Marbots	...	13½
" Chilis	12	13

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO.

PICKLES.

John Bull, mixed, in bulk	$0 60
" Chow Pic'le, in b'lk	65
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 25
" " " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

SAUCES.

John Bull, kegs, per gal	$1 25
" ½ pt. bottles, per doz (according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " ½ pt, bottles, per doz	1 25
Niagara Tomato, kegs, per gal	1 25
" " Reputed pints	1 25

Terry's Candied Peels.	c. per peels
Lemon, 7 lb boxes	16
Orange, "	18
Citron, "	30

OROSSE & BLACKWELL'S.

Pickles, all kinds, pints, per doz	3 25

LEA & PERRIN'S.

	per doz.	
Worcester Sauce, ½ pts	$3 60	$3 75
" " pints	6 25	6 50

PRODUCE.

DAIRY.

	Per lb	
Butter, creamery, rolls	$0 00	$0 00
" " tub	0 21	0 22
" dairy, tubs, choice	0 15	0 17
" " medium	0 10	0 13
Butter, pound rolls	0 18	0 19
" large rolls	0 13	0 15
" store crocks	0 13	0 15
" store packed	0 07	0 12
Cheese	0 10	0 10½

COUNTRY.

Eggs, fresh, per doz	.....	0 23½
" limed	0 19	0 20
Beans	1 50	1 65
Onions, per bbl	2 00	2 25
Potatoes, per bag on tr'k	0 65	0 70
Hops, 1889 crop	0 20	0 25
" 1890 "	0 35	0 40
Honey, extracted	0 07	0 12½
" section	0 14	0 20

PROVISIONS.

Bacon, long clear, p lb.	0 08¼	0 08½
Pork, mess, p. bbl	15 00	16 50
Hams, smoked, per lb	0 12	0 12½
" pickled	0 11	0 11½
Bellies	0 10	0 11
Rolls	0 09½	0 10
Backs	0 10	0 11
Lard, Canadian, per lb.	0 09	0 9½
Hogs	5 00	5 45
Tallow, refined, per lb	0 05	0 05½
"rough, "	.....	0 02

RICE, ETC.

	Per lb
Rice, Aracan	3⅞, 4c
" Patna	4⅛, 5
" Japan	... 4¾
" extra Burmah	3⅞, 4
Grand Duke	6, 6½
Sago	4⅛, 5
Tapioca,	5⅝, 6¾

SPICES.

GROUND.

	Per lb.	
Pepper, black, pure	$0 20	$0 22
" fine to superior	12	18
" white, pure	32	35
" fine to choice	25	30
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	25	40
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURGH STARCH MFG. CO. MONTREAL.

BRITISH AMERICA STARCH CO. BRANTFORD.

	c. per lb.
No. 1 Laundry, 4 lb cartoons	5½c
Canada Laundry	4⅞
Silver Gloss, crates	6¾
Lily White, crates	6¼
Silver Gloss, 1 lb chromos	6¾
Lily White, 1 lb chromos	6¼
Satin, Starch 1 lb chromos	7¼
Brantford Gloss, 1 lb chromos	7¼
No 1 Laundry, barrels & halves	4⅛
No 1 Prepared Corn	7½
Canada Corn	6¼
Challenge Corn	6¼
Rice Starch, 1 lb	9
Cube, 1 lb	7½

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-1b boxes. 1, 2, and 4 lb. pack'g's	8¼
36-1b boxes, 3 lb. packages	8¼
12-lb "	8½
38 to 45-1b boxes	8
Silver Gloss Starch—	
36-lb boxes, 1 lb packages	9
40-lb " 1, 2 and 4 lb packages.	9
40-lb " ½ lb package	9½
40-lb " ¼ "	10
40-lb " assorted ½ and ¼ lbs	9¾
6-lb " sliding covers	9¾
38 to 45 lb boxes	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	9
20 " "	9¼

SUGAR.

	c. per lb
Granulated, 15 bbls or over	6⅞
" less than 15 bbls	7
Paris Lump, bbls	7½
" ½ bbls	7⅝
" less than a bbl	7⅝
Extra Ground, bbls	8
" less than a bbl.	8⅛
Powdered, bbls	7⅛
" less than a bbl	7½
White refined	6⅜
Extra bright refined	6
Bright Yellow	5¾
Medium "	5¼
Brown	5⅛
Raw Jamaica, in bags	5¼

SYRUPS AND MOLASSES.

SYRUPS.

	Per lb. bbls.	½ bbls
Redpath's "D"	3⅝c.	3⅞c
" "M"	3¾	3⅞
Redpath's "B"	3¾	4
" "VB"	4	4⅛
" Extra	4¼	4⅜
" Ex. Sup	4⅜	4½
" XXX Sup.	4⅝	4¾
Corn Syrup	4⅝	4¾

MOLASSES.

	Per gal.
Trinidad, in puncheons	38, 40c
" bbls	40, 42
" ½ bbls	42, 44
New Orleans, in bbls	90, 100
Porto Rico, hdds.	40, 45
" barrels	42, 47
" ½ barrels	44, 49

TEAS.

GREENS.

Gunpowder—	Per lb
Cases, extra firsts	42, 50c
Half chests, ordinary firsts	22, 38
Cases, sifted, extra firsts	42, 50
Cases, small leaf, firsts	35, 40
Young Hyson—Moyunes	
Half chests, ordinary firsts	22, 38
" " seconds	20, 22
" " common	18, 20

PING SUEYS.

Half chests, firsts	28, 32
" " seconds	20, 22
Half Boxes, firsts	28, 32
" " seconds	20, 22

JAPAN.

Half Chests—	
Choicest	38, 40
Choice	32, 36
Finest	28, 30
Fine	25, 27
Good medium	22, 24
Medium	19, 20
Good common	18, 19
Common	16, 17
Nagasaki, ½ chests Pekoe	20, 22
" " Oolong	17, 18
" " Gunpowder	18, 20
" " Siftings	8, 12½

CONGOUS.

Half chests, Kaisow, Moning	52, 55
Caddies and half chests	15, 50
Cadies, Paklingand new makes	18, 50

OOLONG.

Half chests Formosa	34, 50
Caddies	36' 55

ASSAMS.

Chests and half-chests Pekoe	22, 48



KNOX, MORGAN & CO.,

Wholesale Dry Goods Importers,

HAMILTON, - - - ONTARIO.

IN STOCK FOR XMAS TRADE:

COLORED PLUSHES, all shades.
BLACK VICUNA COATING.
BLACK WORSTED COATING.
BLUE BEAVER OVER-COATING.
COLORED MELTONS, assorted shades.
VICTORIA LAWNS, all prices.
BLACK VELVETEENS.
COLORED VELVETEENS.
BLACK CASHMERES, three low lines.
LATEST STYLES NECKWARE, 4 cases.
BEEHIVE FINGERING.
BLACK VELVET RIBBONS.
BLACK CASHMERE HOSE.
SILK HANDKERCHIEFS.

Tweeds, Prints and Staple Samples for Spring 1891 now ready.

Prices current, continued—

SCENTED ORANGE PEKOE.

Boxes, Foochow and Canton	28, 60

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	62c
Ingots, rough and ready, 7's	59
Laurel, 3's	52
Brier, 7's	50
Index, 7's	45
Honeysuckle, 7's.	53
Napoleon, 8's.	49
Royal Arms, 12's	50
Victoria, 12's	48
Brunette and Lovely, 12's	45½
Prince of Wales, in caddies	46½
" in 75 lb boxes	46
Bright Smoking Plug Myrtle, T & B, 3's	55
Lily, 7's	48
Diamond Solace, 12's	45
Myrtle Cut Smoking, 1 lb tins	65
½ lb pg, 6 lb boxes	65
oz pg, 5 lb boxes	65

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdowne	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C No. 1	4 00
Sweet Sixteen	3 50

CUT TOBACCOS.	per lb.
Puritan, ⅛ lb pkg., 5 lb. boxes	65
Old Chum, ⅛ lb pkg 5 lb box	65
Old Virgin., 1-10 lb pkg., 10 lb bxs	57
Gold Block, ½ lb pkg, 5 lb boxes	65

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	78
Puritan, 1-10, 5 lb boxes	80
Athlete, per lb	1 10

SOAP.

Ivory Bar, per lb	⅓
Do. 2, 6-16 and 3 lb bars "	
Primrose, 5 lb bars, wax W "	
" 1 " " "	
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 13oz, 1, 2 and 3lb bars per lb	3½
Queen's Laundry, per bar	5½
Pride of Kitchen, per box	2 75
Sapolio, ¼ gross boxes	3 25
" per gross, net cash	12 00

TOILET SOAP.

TAYLOR, SCOTT & CO.

	per doz.
Baby's Own, ½ doz boxes	$1 25
Our Boys, ¼ " "	1 25
Sea Foam, ½ " "	75
London Bouquet, ½ " "	60
Oatmeal, 1 " "	85
" ½ " "	60
Paris Assorted, ½ " "	0 75
Albert Oatmeal bar, 2 doz. boxes	0 75
" White Castile bar, 2 doz. boxes	0 75
	per gro.
Fatherland, ½ doz boxes	5 00

WOODENWARE.

	per doz
Pails, 2 hoop, clear No. 1	$1 70
" 3 " " "	1 90
Pails, 2 hoops, clear No. 2	$1 60
" 3 " " "	1 80
" 3 " painted "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25
	per case.
Matches, Parlor	$1 75
" Telephone	3 65 3 75
" Telegraph	3 90 4 00
	per doz.
Mops and Handles, comb.	1 25
Butter tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60
Clothes Pins—	
5 gross, per box	0 75
4 gross, "	0 85
6 gross, "	1 20

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	2 75
" " round "	3 00
Handy dish	3 75
Water Closet Tanks	18 00

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO NEWMARKET.

	Per doz.
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs	9 50
No 2 "	8 50
No 3 "	7 50

YEAST.

Barm yeast in boxes of 2 doz. 10c. and 2 doz. 5c. packages, per box	2 00
Royal Yeast Cakes, 3 doz 10c. packages in case, per case	$1 95
Royal Yeast Cakes, 3 doz 5c. packages in case, per case	1 00

OUR NATIONAL FOODS.

	pkg.	doz
Desiccated Wheat	4 lb.	$2 30
" Rolled Oats	4 "	2 25
Snow Flake Barley	4 "	2 40
Rolled Wheat Flakes	4 "	2 25
Buckwheat Flour, S. R.	4 "	2 00
Prepared Pea Flour	2½ "	1 80
Baravena Milk Food	1 "	3 00
Patent Prepared Barley	1 "	1 80
Patent Prepared Groats	1 "	1 50
Beef and Barley Extracts	6 oz	2 25
Gluten Flour	4 oz	2 80

HARDWARE.

ZINC: Sheet net.	0 06½
IRON WIRE:	
Galv., annealed and oiled and bright 20 p.c. advance on list	
Barbed wire net.	0 00
Coil chain, 5-16 in. net	0 05½
" " ⅜ in. "	0 05
" " ½ in. "	0 04½
Iron pipe, 50 per cent.	
Iron pipe, galvanized, 25 per cent.	
CUT NAILS, from Toronto:	
10 dy. to 60 dy	2 65 0 00
8 dy. and 9 dy	2 90 0 00
6 dy. and 7 dy	3 15 0 00
4 dy. and 5 dy	3 40 0 00
3 dy. C.P.	3 75 0 00
3 dy A.P	4 25 0 00
HORSE NAILS:	
"C" 50 and 10 per cent. from list.	
HORSE SHOES:	
From Toronto, per keg	3 75 4 00
WINDOW GLASS:	
25 in and under	1 55 1 60
26 to 40	1 60 0 00
41 to 50	3 60 0 00
51 to 60	3 90 0 00
61 to 70	4 20 0 00
GUNPOWDER:	
Sporting FF. "	4 75 0 00
" FFF "	5 00 0 00
Canada rifle "	7 25 0 00
Sporting FF., (in ½ lb. tins) per doz	2 40 0 00
ROPE: Manilla	0 14½ 0 16
Sisal	0 13 0 00
AXES:	
Peerless & Keen Cutter	7 50 0 00
Leader	7 25 0 00
Lance	7 75 0 00
Queen City	9 25 0 00
Honor Bright, all steel	11 00 0 00
SHOT: Canadian	0 05½ 0 00
HINGES: Heavy T and strap	05½ 00
" Screw, hook & strap.	03¾ 04¾
TIN PLATES:	
1c. 4x20 coke, per box	4 50 4 75

PETROLEUM.

	Imp. gal
F. O. B. Toronto	
Canadian	$0 16½ $0 17
Caroon Safety	0 18 0 18½
Canadian Water White	0 20 0 22
Amer'n Prime White	0 23 0 24
" Water White	0 25 0 00
Photogene	0 27 0 00

DRUGS AND CHEMICALS.

Alum	lb $0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 02½	0 03
Borax	0 13	0 14
Camphor	0 75	0 80
Carbolic Acid	0 50	0 55
Castor Oil	0 13	0 14
Cream Tartar	0 30	0 31
Epsom Salts	0 01½	0 02½
Paris Green	0 18	0 22
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 20	0 21
Hellebore	0 16	0 17
Iodine	5 00	5 50
Insect Powder	0 40	0 50
Salpetre	0 08½	0 09
Soda Bicarb, per keg	2 50	2 60
Sal Soda	1 00	1 25
Madder	0 12½	....

VINEGAR.

A. HAAZ & CO

XX, W.W	0 20
XXX, W.W	0 25
Honey Dew	0 28
Pickling	0 28
Malting	0 45

THE BADGEROW FALCONER VINEGAR CO

French Bordeau	per gal.	0 34
Tarragona	"	0 32
Triple	"	0 30
Fruit Vinegar	"	0 27
Pickling	"	0 28
XXX	"	0 25
Extra XX	"	0 22
XX	"	0 20
X	"	0 16
Cider Vinegar	0 16 to	0 25
Honey Vinegar		0 25
Eng. Malt Vinegar	0 50 to	0 60
Bottled Malt Vinegar, qts		2 00
Methylated Spirits	2 00 to	2 25

FISH.

Frozen Fish:		
Trout per lb	0 06½	0 07
Whitefish do	0 07	0 07½
British Columbia salmon per lb	....	0 15
Lake herring per 100	2 50	3 00
Pickerel per lb	0 05	0 06
Pike do	0 04½	0 05
Dried Fish:		
Labrador herring, p. bbl	6 00	6 50
Shore herring "	5 00	6 00
Codfish, per quintal	5 25	5 75
" cases	5 00	5 50
Boneless fish per lb	0 04½	0 05½
Boneless cod "	0 06½	0 08
Smoked Fish:		
Finnan Haddies per lb	.....	0 07½
Bloaters per box	1 00	1 50
Smoked herring "	.....	0 16
Sea Fish:		
Haddock per lb	.....	0 08
Cod "	0 08	0 10
Spring salmon "	0 15	0 30
Flounders "	.....	0 08
Halibut "	0 15	0 20
Pickled and Salt Fish:		
Salmon trout, per ½ bbl	.....	4 50
Whitefish "	.....	5 25
Lake herring split "	....	3 00

THE PRIZE OFFERED BY THE

TORONTO GROCERS' ASSOCIATION

For the Best Grocer Waggon WAS AWARDED TO

EWART & JOHNSTON,

257 and 259 Queen St. East.

Manufacturers of Trade Waggons and Sleighs. Send for Catalogue Grocers Delivery Waggons, etc.

THE

MANUFACTURERS' LIFE INSURANCE COMPANY

AND THE

Manufacturers' Accident Insurance Company.

HEAD OFFICE : Yonge Street, Trader's Bank Chambers, Toronto.

Authorized Capital, $2,000,000 and $1,000,000 respectively.

Most Liberal and Varied Forms of Life or Accident Policies Issued. Life Policies incontestible on any grounds whatever after three years.

PRESIDENT :---Rt. Hcn. Sir John A. Macdonald, P.C., G.C.B.

VICE-PRESIDENTS : GEO. GOODERHAM, Esq., President Bank of Toronto.
WM. BELL, Esq., Organ Manufacturer, Guelph.
S. F. MCKINNON, Wholesale Milliner.

JNO. F. ELLIS, Managing Director.

TRAVELLERS' GUIDE.

WM. PROUT. J. E. INSLEY, Manager.

LELAND HOTEL

Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.

Vancouver, B.C.

PROUT & INSLEY, Proprietors.

THE COLONIAL,

New Westminster, B.C.

Headquarters for Commercial Travellers. Fine Sample Rooms. First-class in every respect.

GEO. R. RAYMOND, Proprietor.

THE WINDSOR.

Regina, Assa.

First-class Family and Commercial Hotel.

Good sample rooms. Livery in connection.

MRS. DOIG, Proprietress.

THE SANITARIUM

BANFF, N.W.T.

Favorite Western Summer Resort. The best of accommodation for travellers.

R. G. BRETT, Medical Director. H. RANSFORD, Mgr.

Grand Pacific Hotel

KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men.

CREEDEN & SMITH, Props.

Queen's Hotel,

WINNIPEG, MAN.

First-class in every respect.

JAS. O'CONNOR, Prop. FRED. SPRADO, Mgr

LELAND HOUSE,

Graduated Prices. Recently furnished.

W. D. DOUGLAS & CO., Proprietors.

The finest hotel in the Northwest. Pure spring water. Corner Main and Albert Sts., City Hall Square, WINNIPEG, MAN.

The Clarendon Hotel,

Winnipeg, Man.

RUTLEY & McCAFFREY Proprietors.

The Algoma House,

PORT ARTHUR, ONTARIO.

Beautifully situated, fine sample rooms. Special attention and accommodation for travelling men.

MERRILL & HODDER, Props.

PATERSON HOUSE,

OWEN SOUND, ONT.

One of the best appointed houses in Ontario, situated in the business centre of the town. All modern improvements. Headquarters for commercial men. A DUNCAN, Prop.

BY PRIVATE SALE.

Office Desks, Chairs and Tables, Ladies' Writing Desks and Book Cases, Letter Files and Office Fittings. On view at

41 COLBORNE ST., TORONTO.

TERMS CASH.

Goods are of latest design, and will be sold cheap to close an estate.

TOWNSEND & STEPHENS,
Traders' Bank Chambers,
Toronto.

TORONTO SALT WORKS,

128 Adelaide E., Toronto,

Sole City Agents for the "Canada Salt Association"

Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.
The "Acme" Table Salt (new process) will not get damp or hard.
Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt.

BAKER'S COLLECTING AND INQUIRY AGENCY,

Room 45, Yonge St. Arcade, Toronto, Ont.

Handles all Classes of Accounts. Seventy per cent. of all Claims reported last year were paid. Write for terms.

System Copyrighted February 13th, 1889.

FAC SIMILE OF THE LABEL OF



The Best Scouring and Cleaning Soap In the World.

For cleaning woodwork, pots, kettles, pans, floors, painted ceilings, windows, and everything in the cleansing of which a Scouring Soap can be used it has no Superior. It is a larger cake, lasts longer, does its work better, and is cheaper in every way than any other Scouring Soap. Cut this out, and ask your Jobber to send you a box of *Pride of the Kitchen*. It is worth trying.

KIRK L. PERRY, Agent,
TORONTO, CANADA

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

THE "QUICK AND EASY" WASHBOARD

(Patented.) Made by the

Brandon Manufacturing Co.,

of Toronto, (Limited.)

STRACHAN AVENUE, TORONTO.



This board possesses the advantage of a double crimp, and only the best quality of wood and zinc are used in its manufacture.

All first-class grocers keep it.

E. P. Breckenridge, Toledo, Ohio, Pres
Edwin Norton, Chicago, Vice-Pres.
W. C. Breckenridge, Resident Manager

The Norton Manufacturing Co.,

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit Cans, Lard Pails, Paint Pails and Cans, Baking Powder Cans.

Capacity, fifty thousand fruit cans per day.

Sole Agents in Canada for

Norton Bros., "Solder Hemmed" Caps, and Grocers' sample goods, and Haskell's sample cases.

Cor. YORK AND QUEEN Sts.,

HAMILTON, - ONT.

C. RICHARDSON & CO.

MANUFACTURERS OF

The Celebrated Bull's Head Brand Pickles,

SAUCES, JAMS, JELLIES,

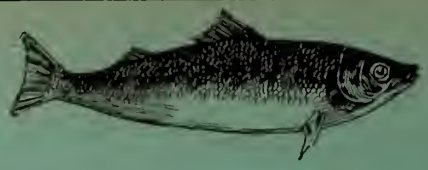
CANNED FRUITS AND VEGETABLES.

SPECIAL PRICES IN

CANNED TOMATOES.

EVAPORATED APPLES and MAPLE SYRUP

125 River St., Toronto.



Fraser River Salmon.

"ROYAL"

- AND -

"BRITANNIA"

Brands of canned salmon are the finest packed in British Columbia. The canneries being situated at the mouth of the Fraser River are in a position to pack their fish fresh from the boats.

BELL-IRVING & PATERSON, AGENTS,

Vancouver and New Westminster, B.C.

C. G. Hobson & Co.,

COMMISSION MERCHANTS.

AGENTS FOR

Princess,
Diamond
and
Stanley

brands of canned salmon. We pay special attention to consignments placed in our charge.

C. G. HOBSON & Co.,
Vancouver, B.C.

TO GROCERS.

You can make a good profit on good goods.

Try a line of our special brooms for first-class trade.

35. "Peerless." 35.
30. "Ideal." 30.
25. "Royal." 25.
20. "Anchor." 20.
15. "Crown." 15.

Made of new seasons Corn and Handles striped and varnished.

We have also special lines and

Stove, Shoe and Scrub Brushes, Baskets, Woodenware, etc.

for Fall and Winter trade.

SAMPLE ROOM: 80 York St.

Chas. Boeckh & Sons,
TORONTO.

T. G. Williamson & Co.,

COMMISSION MERCHANTS.

TEAS, COFFEES, FRUITS, SUGARS, ETC.

42 Front Street East,
TORONTO, ONT.

- PARISIAN -
BLUE!

Is Stronger and More Economical

THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

FOREIGN FRUITS

R. S. GALLAGHER,

FRUIT AND COMMISSION MERCHANT,

TORONTO.

111 & 113 King St. E., 77 Colborne St.

Telephone 1617.

R. C. MURDOCH AND CO.,

Commission and Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

29 Church St., Toronto

TELEPHONE 806.

J. Cleghorn & Son

WHOLESALE

Fruit, Fish and Oyster Dealers,

94 Yonge Street,

TORONTO

ESTABLISHED 1856.

MARTIN BROS.,

General grain dealers and Manufacturers of all kinds of

Oatmeal, Pot Barley, Graham Flour, Rolled Oats, Split Peas, Rolled Wheat.

Elevator and Mills on C.P.R. and G.T.R.
Dressed Hogs a Specialty.

Mount Forest, Ont.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

THE CANADIAN GROCER & GENERAL STOREKEEPER.

PUBLISHED WEEKLY. $2.00 PER YEAR

VOL. IV. TORONTO AND MONTREAL, DECEMBER 19, 1890. No. 51

Fac-Simile of Package.



Registered.

BENSON'S CANADA PREPARED CORN

Superior to any Imported

CORN STARCH.

RELIABLE AND UNIFORM IN QUALITY.

☞ FOR SALE BY EVERY GROCER. ☜

H. A. NELSON & SONS

MANUFACTURERS

AND

Wholesale Dealers

—IN—

BROOMS

AND

WHISKS,

Brushes, Woodenware,
Baskets, Cordage,
Grocers' Sundries.

MONTREAL, - TORONTO.

MOTT'S DIAMOND CHOCOLATE
JOHN P. MOTT & Co
HALIFAX, N.S.
ESTABLISHED 1844
IS THE BEST.

ASK FOR

MOTT'S

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND

Largest Sale in Canada.

Taylor, Scott & Co.

TORONTO.

THE BEST



IS THE CHEAPEST.

Retail Price, 25c.

For sale by all first-class grocers

MADRE E' HIJO (7 SIZES).

EL PADRE AND CABLE.

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES

ALWAYS ASK FOR THE

'John Bull' BRANDS.

Manufactured by

BRYANT, GIBSON & Co.



AGENCY FOR—
Ganong's Lily Chocolates,
Terry's English Bottled Confectionery,
Negree's French Crystallized Fruits.

A. HAAZ. C. DE CARTERET.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider VINEGARS.

74 Bagot Street, - Kingston, Ont.

CONVENTION OF

ONTARIO CREAMERIES' ASSOCIATION

Will be held at TOWN OF BERLIN on TUESDAY and WEDNESDAY 13th and 14 January, 1891.

Prominent American and Canadian dairymen will address the convention.

Country merchants cordially invited to attend and become posted on benefits of creameries.

Send $1.00 to Secretary for membership and certificate entitling you to reduced R. R. fare to Convention.

D. DERBYSHIRE, Brockville, President.

R. I. GRAHAM, Belleville, Secretary.

Direct Orders and Orders for Enclosure receive our prompt attention.



IT SAVES LABOR, TIME AND CLOTHING.

As the hands do not come in contact with the water, chapped, scalded and sore hands are avoided. The mop being wrung at arms length there is no stooping or straining of the back or shoulders. The hands are not soiled or disfigured by the wringing of a filthy, greasy cloth. As the clothing is not drenched or disfigured as in ordinary mopping no special preparation is required.

TARBOX BROS.,

"Truth Building," 73 Adelaide Street West, Toronto, and 28 Waterloo St., St. John, N. B.

EMBRO OATMEAL MILLS.

D. R. ROSS, - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders.

The Canada Sugar Refining Co.

Redpath (Limited),

MONTREAL.



We are now putting up, expressly for family use, the finest quality of PURE SUGAR SYRUP, not adulterated with Corn Syrup, in **2-lb.** cans, with movable tops.

FOR SALE BY ALL GROCERS



MR. FRED HUGHES,

(Caverhill, Hughes & Co., Montreal)

President, Dominion Commercial Travellers Association.

THE CANADIAN GROCER & GENERAL STOREKEEPER.

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

J. B. McLEAN & CO., (Ltd.) PUBLISHERS.

115 ST. FRANCOIS XAVIER STREET, MONTREAL.

6 WELLINGTON STREET WEST, TORONTO.

Vol. IV. TORONTO AND MONTREAL, DECEMBER 19, 1890. No. 51

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

CHRISTMAS.

The Christmas of 1890, which is now a prospect, will, by the time of our next issue, have become a retrospect. We hope it will have lost none of its brightness for our readers because of their transfer from an approaching to a departing point of view. For those who enjoy it rightly, memory will hallow the day with associations as rich as the deflected rays of anticipation now gild it with. May the aurora of Christmas comprehend as many after-weeks of gratitude, as it has of previous weeks of picturesque suspense in the warm imagination of the Canadian people! For we deem that Christmas becomes prosaic to no one. The splendor in which the fancy of youth can set it gets modified no doubt by our habits and our years, but it is hard to conceive of its fading completely away. There is some glow surely in the most arid nature, amid that environment of good feeling which wraps like an atmosphere every community of Christian people, when they come to celebrate the season of "Peace on earth and good will towards men."

We hope our friends in the grocery trade may find substantial pleasure in the coming Christmas. What gives its specially Canadian character to the season is fine frosty weather and good sleighing. These are adjuncts which give a powerful stimulus to hospitality and good living, and are therefore desirable allies of the grocer. We hope they may come and bring with them that prodigality which is so excusable and so becoming at the Christmas season. Trade drifts in their wake, and liberal trade is the gift for which the grocer's stocking yawns.

Let us say as a last word, Be just before you are generous. Abstain from the folly of making presents to customers. That confusion of business and friendship is an error which has been sincerely repented of by many who made it in former years. You can more easily be just with your creditors when you come to pay them, and just with your customers when you come to sell to them next year, if you resist the temptation to be generous on the wholesale scale that presents require.

We wish you a Merry Christmas.

EXPANSION OF THE CANNED GOODS TRADE.

The manufacture of Canadian canned goods is now a lusty national industry. So far it has not created any considerable class of big capitalists, but that may be the reason why it has got to its present proportions, what would have been profit-secretions in other circumstances having gone to the nurture of the industry itself. It has, at all events, created work, and called into active operation a resource of consumption that had practically been in reserve before. In its inception the germ of a trade, now already flourishing, was planted in our industrial soil. The circumstances in which its start was made were unfavorable to its being an immediate money-making business. The supremacy in this market had to be disputed with outsiders, the domestic demand had to be developed before it would suffice for the maintenance of such an industry, there was danger that native manufacturers would multiply faster than trade would grow, and above all, tin-plate, the raw material for the cans, bore a heavy duty.

In time, however, United States competition was overcome, the demand widened more and more, the weak and inexperienced canners were sifted out, the duty was removed off tin-plate, and producers had a chance. At present there are quite as many factories at work as there is trade for, but they are in the hands of competent men, so that the one remaining danger, that of over-production, finds some check in the business abilities that are now guiding the industry. The most potent check to over-production, however, is an enlargement of the market to which our canned goods have access. The usual abundance of raw stock available to canners would warrant many times the present manufactured output being made by the factories, if there were a demand sufficient to take up that output. There is a great unexplored demand which ought to be made tributary to the Canadian canneries. It is that of the West Indies, Mexico, the Central American States, and the countries of South America. Vegetables, fruits, fish and meats ought to be produced in this country for the people of those lands. Those people do not produce the same natural commodities as we put up in cans, and we have already a commercial connection by steamship with portions of the region in which those countries are situated. Wherever a duty debars our wares, for the removal of that barrier the custodians of canned goods interests in this country ought to bring their influence to bear on our government, to seek by mutual adjustment between itself and the foreign government to have the obstacle removed. Our government should be as ready to recognize the behest of industrial interests in the opening up of markets as in the closing out of alien competition. A market which is now open—namely, that of England—ought to be invaded next year by our canners of small fruits, etc. The capacity of the English demand is large. Under the auspices of increased outside consumption our canned goods industry should develop rapidly.

We begin the next season at an advantage over United States canners. We ought to be able to undersell them in foreign markets. After the first of July next their cans

will cost them more, as the duty on tin plate will be greater. With a tax of 2 1-5c. per lb. on their cans, the United States manufacturers must find competition hard to carry on against producers whose cans are free. Therefore, we should feel capable of expanding our canned goods in the face of United States makers wherever we have a line of vessels running.

THE DOMINION WHOLESALE GROCERS' GUILD.

We were unable to give our readers last week any of the particulars of the meeting held by the Dominion Wholesale Grocers' Guild in Montreal the week previous, the secretary of that body having declined to communicate to us the results of the Guild's deliberations. We felt unwilling to publish anything that was unofficial, and refrained from inserting statements made in the daily press, whose representatives we were aware had not been permitted to be present. We have addressed ourselves to other sources of information and have been enabled thereby to confirm one or two rumors that escaped a week ago. One of these is, that the discount feature of the compromise effected between representatives of the Toronto Retail Grocers' Association and the Toronto Wholesale Grocers' Guild, has been ratified by the Dominion Guild. That is to say, the Dominion Guild now agrees to give full discount for cash paid ten days after purchase. This is an amelioration of the terms of discount adopted at the September meeting of the Dominion Guild, according to which full discount would be allowed only for spot cash. The terms of credit remain as they were fixed by the September meeting, viz., 30 days for sugar, molasses, syrup, canned goods, fish, produce; and 3 months for general groceries. One per cent. will be allowed off the 30 day goods if paid in 10 days, and 3 per cent. off the 3 month goods, if paid in 10 days. For payment between the ten day limit and maturity, 12 per cent. per annum will be discounted. As for the other clause agreed to by the two parties to the Toronto conference—the engagement to list no other goods—we believe the Guild has concluded to observe it, for some time at all events, though we did not learn that it had formally adopted that part of the Toronto Guild's treaty with the local Retailers' Association.

Among the proceedings of the annual meeting of the Toronto Retail Grocers' Association, published last week, we printed a letter from Messrs. Lightbound, Ralston & Co., Montreal, in which was expressed the belief that the immediate object of the meeting of the Dominion Guild, which has since been held, was to force Messrs. Lightbound, Ralston & Co., into compliance with the new terms of credit and discounts. The letter also asked that the co-operation of the Toronto retailers be immediately signified, to strengthen the hands of the Montreal firm in its representations to refiners and others interested. The letter concludes with the words "we feel that you are interested equally with ourselves in putting an end to an intolerable state of things." Mr. Thackray had answered for the Toronto Retailers' Association, plainly stating the antagonism of that body to all further combine movements, and asking particulars of the proceedings at the Guild's meeting and the names of the principal participants in the proceedings. No reply came until after the Guild had adjourned, when the following was received :—

MONTREAL, 8th Dec., 1890.

JOHN F. THACKRAY, Esq.,
Sec. Toronto Retail Grocers' Assoc'n,
TORONTO.

DEAR SIR,—We beg to apologize for the few days delay in acknowledging receipt of your esteemed favor of 3rd inst. We are not members of the Wholesale Grocers' Guild, and consequently are unable to give you the information asked for, as to names of members making themselves prominent. As a consequence of meetings held here, our terms on groceries are now 30 days and 3 months. Will you kindly convey to your association the thanks of our firm for the prompt reply to our circular.

We are, yours faithfully,
LIGHTBOUND, RALSTON & CO.

That which Lightbound, Ralston & Co. dreaded, and which they besought the aid of Toronto retailers to avert, seems to have befallen them. They had a premonition that the immediate object of the Guild was to force them into compliance with its terms of credit. The Montreal firm experienced a genuine Mahommedan conversion, the option between the sword and the koran being in favor of the latter. Its first letter was a Peter the Hermit outcry against the Guild's terms of credit, its second is the subscription of a proselyte.

CLOSING UP THE RANKS.

The Toronto Retail Grocers' Association, in pursuance of a recommendation from their Executive Committee, have decided to admit grocers from outside cities and towns to membership. The reason for this step is obvious. From the commencement they have handled questions which were for the benefit of the whole trade, and not merely of a local nature The idea is to gather the grocers of Ontario into a strong organization, and if the scheme meets with support steps will doubtless be taken to bring all places where associations have been formed into touch with Toronto. For the present the retail grocer in towns and cities where there is no association is invited to throw in his lot with the T. R. G. Ass'n., and the Secretary has been instructed to invite correspondence from all points to that end. It is hoped that the present associations, such as Hamilton, London, Kingston, Brantford, and others, will elect two of their number (President and Secretary, for instance), and pay their fees, amounting to $2 per year each, and make them members of the Toronto body, in order that as trade questions arise all the places may act in conjunction with each other. There are many questions which can only be settled satisfactorily by a joint movement throughout the country, and this would appear to be the best means to accomplish such objects. There should be no difficulty in perfecting such an arrangement, and its benefits would be valuable. Even leaving aside these trade questions, there is a feature which should not be lost sight of. A Kingston merchant wrote the Toronto Secretary about a month ago, giving particulars of a debtor who had left Kingston two years before, and who was supposed to be located in Toronto. The other day the address of the party was forwarded to Kingston by the Secretary, who had unearthed it by means of his delinquent list. Verily, the days of the dead beat would seem to be numbered.

It would be well if the Secretaries throughout Ontario would take active steps to bring the matter spoken of above before their members as soon as possible, as it is proposed to have a gathering in Toronto at an early date for the purpose of adopting a certain line of action—common for all Ontario. We believe it is the intention to ask the Montreal Association to take similar steps for the Province of Quebec. Below we publish the circular sent out by the Toronto Association :

TORONTO, Dec., 1890.

DEAR SIR,—I have to report to you that our Association at their last meeting decided to take the first steps toward the formation of a Provincial Association of Grocers, and in furtherance of that object I now invite your co-operation. It has been decided in the first place to open out our ranks for the admission of members from all Ontario, and it is to this end I now address you. Our membership fee is $2 per year. If you have an association in your city or town, that association is now cordially invited to appoint two or more of its members to represent that association in our body, your association to pay the fees of the delegates, $2 each per year. By this means we hope to unite Ontario into an association for the good of the whole trade. We propose to call a meeting of these delegates together in the near future, and invite as many as possible to attend. You can instruct your delegates as to the means to be taken in combined action. You will observe that we are not proposing to tax associations in any alarming manner, and as the retailers' interests are common all over the country, it is hoped that you will consider our proposition in the most friendly spirit. In conclusion, I may say that this task has not been undertaken without serious consideration, and I would respectfully urge upon Secretaries the necessity of prompt action. Remit by registered post and receipts will be duly forwarded. Give names of members appointed and let me hear from you as soon as possible.

I remain,
Yours respectfully,
JNO. F. THACKRAY.

P.S.—To merchants who receive this circular where there is no organization, a cor-

dial invitation is also extended to join us. We are not by any means seeking to destroy the usefulness of local associations. These have a large sphere for usefulness in their localities, but it is felt that in trade questions of magnitude, we should be united for the protection of our interests.

J. F. T.

THE DOMINION COMMERCIAL TRAVELLERS' ASSOCIATION.

The sixteenth annual meeting of the Dominion Commercial Travellers' Association was held on Saturday evening in the hall of the Natural History Society, Cathcart street, Montreal, and, as is usual at such gatherings, the attendance was large, nearly 500 strong, and the interest well maintained. Only one nomination had been made for president, but the contest for vice-president between Col. C. P. Patten and Mr. C. E. A. Patterson had been carried on with considerable vigor, and the boys awaited the report of the scrutineers with the greatest amount of interest. Amongst those present were noticed: Fred Hughes, Gustave Piche, Fred Birks, Samuel Woods, Ed Coote, S. S. Boxer, F. S. Cote, C. K. Adams, Col. Patten, Frank Gormley, W. Percival, John Stephens, Thos. Harris, John Hughes, Jas Croil, H. W. Wadsworth, Harry Mortimer, D. Armstrong, J. H. Morin, W. H. Olive, W. Grose, S. J. Carter. Wm. Galbraith, C. E. A. Patterson, Geo. Sumner, Geo. Snider, W. B. Sumner, John Taylor, D. L. Lockerby, G. McBride, E. T. Copeland, Geo. Forbes, P. Besserer, R. C. Simpson, R. W. McLaughlin, A. M. Weston, Wm. Boon, A. Andrew, A. Reid, W. H. Callaghan, R. J. Logan, Geo. H. Borg, Geo. Brown and many others.

Mr. Gustave Piche, the retiring president, presided, and delivered a congratulatory address, and the secretary, Mr. H. H. Wadsworth, read the minutes of the last quarterly and annual meetings.

The next business was the reading of the annual report. The treasurer's statement annexed showed that the total income for the year is $26,384,25, and the expenditure, including assurance indemnity, $15,354.48, leaving a net gain of $11,029.77 carried to capital account, which now reaches the handsome sum of $92,132.80. The amount realized the past year in investments was $4,444.28, or sufficient to meet the ordinary working expenses of the association. During the year 359 new members were added to the roll, while 235 old members failed to renew their subscriptions, leaving the presents membership at 2,180. Seventeen members, a larger number than usual owing to la grippe, were removed by death, and the sum of $10,800 was paid to their families. Regret was also expressed for the loss of Mr. R. B. Hutchison, treasurer, who removed to Toronto.

After some discussion on the part of members the report as summarized above was adopted unanimously. The educational report was also submitted, showing that five pupils were enjoying the benefits of this useful fund.

Mr. C. K. Adams, chairman of the scrutineers, here reported the following elections:

Fred Hughes, of Caverhill, Hughes & Co.,) president, by acclamation. For vice-president, Col. C. P. Patten received 814 votes, consequently being elected. For treasurer, Fred. Birks. As a board of directors the following gentlemen were returned: John Taylor, R. C. Simpson, D. D. Black, M. Murdock and P. E. Benjamin These names were received with loud cheers, after which Mr. Piche delivered an eloquent speech and left the chair, which was taken by President Hughes, who also delivered a telling address. Col. Patten, the newly elected vice-president, was likewise called upon, and made the speech of the evening. Messrs. Birks, Taylor, Simpson and others also spoke, and it is the general belief that in the persons of Messrs. Hughes, Patton and the other gentlemen elected the association has made a first-class selection.

The question of mortuary benefits was then taken up, and upon motion of Mr. Gustave Piche it was decided to increase the amount from $1,000 at the rate of $25 per year after the tenth year to $1,200.

The temperance people secured quite a victory towards the close of the meeting. The last quarterly meeting having decided that the association furnish wine to the invited guests at the coming dinner at the St. Lawrence hall on the 23rd inst., a motion to cancel this decision was carried by a good majority.

We issue as a supplement to this number of THE GROCER a portrait of the new President, Mr. Fred. Hughes. Most of our readers will recognize the well-known features, as we consider this portrait reproduces them with fidelity.

POULTRY AND EGGS IN ENGLAND.

Mr. John Saunders of Kemptville, who was commissioned by the Dominion Government to make a survey of the English egg and poultry market, its extent, availability and probable profit returns for Canadian shippers, has reported. He says the dressed domestic fowl imports of England are not confused in trade under the general name "poultry," but go to the consumer labelled by the name of the country from which they come. Each trader sells French poultry, Spanish poultry, and so on, and this practice has educated the public into preferences, and has divided consumers into supporters of French, Spanish, Dutch, etc., importations. This may be very good for Canada, if the poultry shipments of this country are sufficiently and continuously good to raise the designation 'Canadian' high among rival national names. Mr. Saunders believes there is a good market for Canadian poultry in England, and particularly at Liverpool. We select from the report the following useful suggestions and remarks:

Fowls should, for the present, be prepared for the English market as follows:

Both turkeys and geese must, before being killed, be starved 24 hours, or at least until the crop is entirely empty. Turkeys should be bled in the neck and the head and feathers left on and entrails undrawn. Geese should be bled in the same manner, but the feathers should be picked off excepting those on the wings, leaving the down on the body and the entrails in. Geese must not be scalded, but simply rough plucked. All poultry should be killed the day before delivery to the Canadian purchasers, so that the animal heat may be completely gone.

Fowls should be packed in cases, each of which should contain not more than 200 pounds weight, say eighteen or twenty fowls. Each package should be marked with the number of birds, the weight of the package, and whether it contains cocks or hens.

Turkeys can be placed on the British market at any time from the 1st December to the 1st March; and from what information I could obtain, geese hold their value in the English market after the holiday season for a longer time than in the United States market, a fact of considerable importance in that line of goods, as after the holidays they are always almost valueless in the American market, in this respect quite differing from turkeys. From all observations, I am strongly convinced that Canadian poultry will compare favorably with any that I saw in the British market, both as to weight of birds and quality of flesh, and will only require to be brought to the attention of the consumer to ensure a ready demand.

I found that the average wholesale prices for fowls at the time of my visit last month were:—Geese, 6d. (about 12 cents) per pound; Turkeys, 8d. (about 16 cents) per pound.

I find on inquiry that the freight rate for dead poultry packed in cases from Montreal to Liverpool would be 40 shillings per ton measurement of 40 cubic feet.

Upon the feasibility of a market for Canadian eggs Mr. Saunders, among other things confirmatory of views already expressed in these pages, says:

I am satisfied from personal investigation, both of raw and cooked eggs, that as to size, weight, and flavor the Canadian egg is equal, on the average, to any egg placed on the British market. To meet the requirements of the market I would advise

To Grocers!

There are three articles which the consuming public have decided are the best of their kind in the market, and it will pay every grocer to keep them in stock. They are

The "Horseshoe" brand of canned fruits and vegetables.
Packed by Bowlby Bros. & Co., of Waterford, Ont.

"Cairns" Home-made marmalade, jams and jellies.
Packed by Alexander Cairns, Paisley, Scotland.

The "Trident" brand of canned salmon.
Packed by Ed. Wadhams, Ladner's Landing, B.C.

Every package of the above brands guaranteed as to quality and weight.

BLAIKLOCK BROS, Agents,
17 Common St., MONTREAL.

shippers as far as practicable to make two assortments or classes of eggs, that is, shipping the larger and the smaller eggs separately.

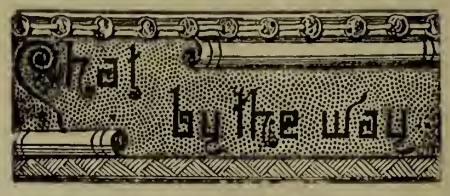
On examination of shipments from Canada, and arriving while I was there, I found them in good condition, the egg not being injured in any way in transport. Before being requested by you to go to England on this mission I had myself made a shipment of eggs which were sold before my arrival. On them I realized a profit of at least one cent a dozen more than I could have got at that time in the United States market. I observed that nearly all the eggs placed on the British market from European countries were packed in long straw, usually bright and clean, but in a few instances not so My own opinion is in favor of packing in clean cut straw, and from the experience I had some years ago I intend using it in future shipments. The eggs should be packed in cases large enough to contain twelve long hundreds—that is, 120 dozen. This size of packages necessitates their being handled by two men, and the experience of European shippers shows that there is a much smaller percentage of breakage than if packed in cases that can be handled by one man. These cases have a central division board so that they can be sawed in two when required for the retail trade. The usual commission for selling is 5 per cent., although I found some houses willing to sell for 3 per cent.

I think, for the reason before stated, in connection with the poultry trade, that Liverpool would be the best distributing point for eggs, and I have not the slightest doubt but that, in a short time, a large and profitable trade can be worked up.

THE HONEST GROCER.

It is an undeniable fact that every seven days this journal grows a week older. Since its birth it has worn out several supplies of type, it has eaten up many hundred tons of paper, it has slaked its thirst with numerous barrels of the best ink, and it has expanded in size, in importance, and has swelled enormously in its own good opinion. This journal is growing old. The experience of age has dispelled many of the illusions of youth, and, sorrowful to relate, its early enthusiasm is giving place to doubt. There was a time when it truly believed that "knowledge is power." That time has passed away, and it has learned the sad lesson that ignorance is a power as great and perhaps greater than knowledge. At one period of its history it had faith in education, and thought that with the spread of education crime and vice would disappear; it has lived to see the burglar and the forger accomplished linguists and mathematicians, and the murderer the possessor of a university degree and a most charming musician. For a long time it accepted as truth the statement that "competition is the life of trade," and now alas, it sees quite clearly that competition is not only the death of honorable trade, but the destroyer of wholesome industrial life. But this is not the moment to moralize. Let us be practical, and dutifully seek to perform the mission of this great journal. Very well, then. Here, upon the polished mahogany of the editorial table, lies a copy of the CANADIAN GROCER, a weekly journal devoted to the interests of the general storekeeper and retailer. It contains much matter of a highly suggestive character. So far from competition being desirable, it shows that the retail grocers have formed associations for their mutual benefit, and that such associations are acting in the public interests. It appears that there are a class of grocers who advertise to sell goods at prices which honest grocers can not deal with, and the class referred to can only sell goods at those low prices because they are spoiled, or bad, but they sell them professing that they are good and wholesome. The honest grocer thus suffers from the fraudulent practices of the dishonest trader. An honest grocer sells butter, let us say at 22c., whilst the dishonest one sells it at 20c., his dishonesty consisting in cheating the farmer from whom he buys it out of 2c. which is honestly his. Another sells salmon at 25c. a can. It is a sound, wholesome article, for which he pays a just price to the fisherman down at the sea side, and when introduced into the stomach of the public it is nutritious, easily digested, and conveys posphate to the brain. But the dishonest grocer sells two cans of salmon for the same price of 25c. and to do so he has to buy a white, poor, fresh water fish, an article largely composed of piscatorial offal, which, when it reaches the public stomach abideth there and causes dyspepsia, and nausea, and instead of conveying phosphate to the brain carries disorganization to the epigastric region. The honest grocer in this wise suffers, for his good salmon remains upon his shelves, and not only does he himself sustain loss, but so also does the salt-water fishermen who listen on the beach in idleness down by the sad sea waves. All this we learn from THE CANADIAN GROCER, and much more of a similar character, so that we feel kindly and charitably towards him when he proposes that honest grocers should join in a union or association and establish fair and just prices both for the buyer and seller. But how about competition? Is it not true that competition in trade has done evil, just as competition in wages has made the laborer a wage slave, and taken from him all but a bare subsistence? And is it not also true that the remedy proposed by the grocers, namely union or association, is the remedy for the wage earners, and, lastly, is it not also true that the competition idea is dying out and being replaced by that of co-operation? Is not individualism giving place to collectiveism? Please think carefully over the last sentence. Should honest grocers desire that this journal should make further remarks on the subject it will do so, and take figs, and dates and raisins for illustrations, samples of which can be forwarded to this office, care being taken that express charges shall be prepaid, just as a guarantee of good faith.—Bobcaygeon Independent.

A feather duster disperses but does not remove the dust from the store.



W. Giddens, grocer, was a loser to the extent of over $2,000 in last week's Cobourg fire.

The stock books for the proposed canning company at Strathroy, are now open, and the committee who have the matter in hand are waiting for citizens make the enterprise a success.

The general store of A. R. Dunn on the Hamilton Road near London was scorched on Monday to the extent of $100. The match of an incendiary seems to have been the cause.

Mr. Aaron Child, who opened a grocery and butcher shop at 1124 Queen west a few months ago, has now a first-class business. He does a large trade in butter and poultry, keeping only the best.

A new canning factory is likely to be started at Picton by a company in which A. Anning, formerly of A. C. Miller & Co., will be a leading spirit. It looks as if he had confidence in the prospects of the trade.

Fielding & McLaren, Guelph, who have bought the grocery business of Henry Loch have been successful tea merchants in that city. They are highly spoken of by the travellers as energetic young men, and likely to do well in their new departure.

It is rumored that Mr. Riddell, the rising young grocer on the corner of Parliament and Gerrard Sts. in this city, will renounce the estate of single desolateness on the first day of the New Year. We wish him the compliments both of the season and of the occasion.

Mr. Thos. McFarlane, Dominion Analyst, is now engaged on an analysis of samples of mustard collected from grocery stores at various points in the city and country. It is suspected that table mustard has been of late badly adulterated with ochre and other impurities, and it is to settle this question that the analyses are being made.

Mr. W. Holditch, Sudbury, Ont., dealer in groceries, fruits, eggs, provisions, flour and feed, solicits consignments of produce, etc. Sudbury is a thriving town in the heart of the new mining district and bids fair to become a large and important place in the near future. Few Canadians have any idea of the extent of the mining industry in Northern Ontario.

Mr. Roderick McKenzie, of London a well-known and much esteemed citizen, died on the 10th inst. The deceased was born in 1829, in Invernesshire, Scotland, and came to America in 1854. The following year he went to London, Ont., and entered the em-

R. A. LUCAS, J. H PARK, R. T. STEELE, GEO. E. BRISTOL.

LUCAS, PARK & CO.,

WHOLESALE GROCERS AND IMPORTERS,

73 McNAB STREET NORTH, HAMILTON, Ont.

Following goods just to hand :

COMADRA FIGS.	ARMOUR'S OXFORD SAUSAGE.	DR. CLARK'S ICING.
MALAGA FIGS.	NIMPKISH RIVER SALMON.	FRUIT SALINE.
NATURAL FIGS.	NOBLE'S ½ LB. LOBSTERS.	CUSTARD POWDER.

Have still few boxes left Extra Desert and Royal Buckingham Cluster Raisins. Use the L. P. & Co. Flavorings and Spices. This will remove all chance of dissatisfaction. Poor spices will spoil your Plum Pudding and Mince Pie.

The "FOUR ACES" have turned up at last. If our travellers do not see you, send for samples. We sell to trade only.

SEND US A TRIAL ORDER.

FREDERIC JAMES GIBSON,
Broker and
Manufacturers' Agent.

Samples and quotations solicited from canned goods packers and manufacturers of grocers goods.

33 Wellington St. E., Toronto.

The Badgerow-Falconer
Bonded Vinegar Manufacturing Company

Highest Medal Award Toronto Exhibition.

Telephone 1261 69 & 81 Jarvis St., Toronto.

N. WENGER & BROS.,
AYTON, ONT.

Manufacturers of

Winter Wheat Flour

KLEBER and EDELIVEIS } Patents.
MAY BLOSSOM—(straight roller).
MINERVA—(extra).

Write for Samples and Prices,

N. Wenger & Bros.,
AYTON, ONT.

T. KINNEAR & CO.

Wholesale Grocers, Importers of

TEAS, SUGARS, Etc.

JUST TO HAND :

New Figs, Patras and Vostizza Currants, Valencia Raisins.

SULTANA RAISINS ARRIVING.

47 Front St. East,
TORONTO, ONT.

N. K. FAIRBANK & CO.,
REFINED LARD COMPOUND.



185 WELLINGTON ST., MONTREAL.
CHICAGO. ST. LOUIS. NEW YORK.

Condensed Mince Meat.

Handled by retailer as shelf or counter goods. No waste. Gives general satis faction.

Will not ferment in warm weather.

Sells at all seasons by all wholesale grocers.



Although fruits are scarce and high, price same as last season, $13.50 per gross net.

Packed in ¼ and ½ gross cases.

Sole manufacturer for Canada.

Ask your wholesale grocer for it.

J. H. WETHEY, St. Catharines, Ont.

Always in Store :

Good Old Ports,
Fine Dry Sherries,
All good brands Brandies.

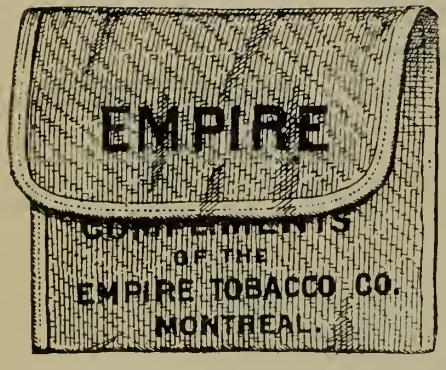
Gins—Holland and Old Tom,
Scotch and Irish Whiskey,
Finzi Jamaica Rum (the best).

All direct from places of production and from most reliable shippers, at low prices to the trade.

JAMES TURNER & CO.,
Wholesale Merchants,
HAMILTON.

EMPIRE TOBACCO COMPANY'S COLUMN

GREETINGS
TO
OUR
3,000 CUSTOMERS
All over the Dominion.



May your
PIPE,
POUCH
and
POCKET
Be full
This Merry Christmas
TIDE.

Empire Tobacco Co.,
Montreal.

ploy of the late T. H. Buckley, grocer, with whom he remained for two years, afterwards being with the late W. S. Smith. In 1870 he entered into business for himself, and was successful, retiring in 1883.

Mr. W. H. Smith, King st. E., Toronto, is again this season making a specialty of Christmas fruits. He has now a stock of Florida and Valencia oranges, choicest brands of Messina lemons, Malaga grapes, figs, dates, nuts, etc., and cranberries. He will take consignments of country produce in return for fruit. As he keeps no travellers, doing all his business through advertisements, he is able to sell at close prices. The firm has been in operation since 1874.

On Saturday night a verdict of guilty was returned against Smith, Brown, Clark, and O'Reilly for robbing the North Star grocery, Kingston, of $50 and the till. The chief evidence was given by a girl named Salter, who was in Clark's house at the time of the affair. Smith received a sentence of seven years and Brown three years in the Penitentiary; Clark and O'Reilly one and a half years in the Central prison. The gang have thus been effectually broken up.

A special freight train of 17 cars, laden with poultry, left Smith's Falls via the C. P. R. and C. A. R. for the Boston Christmas markets on Saturday morning. The shipment is one of the largest ever sent from there. It is estimated that the duties to be taken out of the pockets of United States people on this shipment, as a result of the McKinley bill, will be $15,000. The preference of the Boston people for Canadian poultry is not to be extinguished, at all events at Christmastide, by the United States tariff.

Thomas Swertz, Thomas Kiely and Arch. Stevenson, three young men, at the Orillia Police Court on Monday afternoon pleaded guilty to burglarizing Perry & Alport's general store the previous night. The mayor committed them for trial. About midnight watchman Cuppage, in making his rounds, had heard a noise in the passage way used by the Golden Lion as a goods entrance. He investigated and captured Swertz, his companions getting away. Swertz, however, informed Cuppage who his companions were, and early this afternoon Kiely and Stevenson were arrested with some of the stolen property in their possession. Kiely was formerly in the employ of Messrs. Perry & Alport.

Recently Mr. T. D. Millar, the well-known cheese manufacturer of Ingersoll, applied to the Department of Customs for a drawback on white stoneware, which he has been in the habit of importing from Scotland in which to pack a certain brand of cheese. Mr. Bowell was indisposed to grant the request, his contention being that this particular class of stoneware was manufactured at St. Johns, Que. Mr. Millar said he was not aware that such was the case, but would enquire. He has since made enquiries, and finds that the quality of ware produced there is just what he wants, and accordingly he will utilize hereafter, as it will come to him cheaper than the Scotch product laid down at Ingersoll.



SILVER STAR STOVE POLISH,
THE PHENOMENAL POLISH,
BLACK, BRILLIANT, BEAUTIFUL,
Handsomely put up in 3 doz. hinged cases,
can be had from all wholesale grocers,
Or from **F. F. DALLEY & CO.,**
PROPRIETORS,
Hamilton, Canada.

THE SORT OF TEA WE DRINK.

£1 10s. 6d., 6s. 3d., 3s. 8d.. and 2s. 8¾d. —these were the prices per pound, as sold in Mincing lane, without duty, etc., of the teas that a Star man was drinking yesterday. It was in the London establishment of Messrs. Forster, Green, & Co., the big Dublin teamen, that this extravagant spree on tea took place. The primary object of our man's visit was to sample the £1 10s. 6d. tea, which was sold for £2 to a Leicester tea dealer, who is now retailing it at £3 3s. Some of it was sold in 1 oz. packets at 5s. per oz. There was only 15 lb. of this tea in the world, and there may never be such tea again. Previous to this no tea was ever sold in modern times in Mincing-lane at more than 10s. or 12s. a pound. This £1 10s. 6d. tea, therefore, has fairly eclipsed everything. It came from the Heathersett estate, Ceylon; and though this and other estates might supply us with such tea regularly, they are not likely to do so, as the cost is too great. In the first place, it destroys the tea plants, the leaves being gathered just when they are beginning to sprout, and in the next place every one of these very tiny leaves is gathered by hand. As for the appearance of the tea, it is like very fine cut tobacco of a light color. To an ordinary observer it dosen't look like tea at all. And as for the taste—well, to the amature, it is dissappointing at first, but after you taste another—say 6s.3d. per pound—tea and then go back, you begin to think there is something in it, after all. A good many points about the liquor and the leaves, and the clouds the milk formed when added were explained by Mr. Hollaway, Forster Green's London man, to our representative who, however, was unable to follow him into the subtle distinctions he drew. One point of public interest he gathered, viz., that in London tea tasters infuse the tea exactly six minutes; in Dublin, owing to the difference in the water, the time is eight minutes.

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO, ONT.

IN STOCK

Full assortment of canned goods, including the following choice brands:—

"Canada First," "Lion," "Little Chief" and "Lynn Valley" Corn. Peas—Simcoe "English Garden," Delhi Sweet Wrinkled, Marrowfats and "Little Chief." Tomatoes—"Little Chief" "Ontario" and Windsor; also Peaches, Pears, Raspberries, Strawberries, Pumpkins, Plums, Pine Apple, &c., &c

Sloan & Crowther

WHOLESALE GROCERS,

TORONTO.

H. P. ECKARDT AND CO

Wholesale Grocers,

3 Front St. East,

TORONTO.

JAS. WATSON & Co.,

Coffee and Spice

Dealers.

Toronto, Ont.

J. F. EBY. HUGH BLAIN.

As our travellers will not be able to call on all our customers before the

CHRISTMAS HOLIDAYS

we would ask our friends to send orders by mail or wire, and same will receive prompt shipment and closest market figures.

Order by Mail, or Telegraph at our expense.

EBY, BLAIN & Co.,

Wholesale Grocers,

FRONT AND SCOTT STS. TORONTO.

EDWARD ADAMS & CO.

ESTABLISHED 1846.

Wholesale Grocers and Importers of

TEAS,

SUGARS,

COFFEES,

Tobaccos, Wines and Spirits

95 & 97 Dundas St., London, Ont.

BALFOUR & CO.,

IMPORTERS OF TEAS

AND

Wholesale Grocers

HAMILTON.

SMITH & KEIGHLEY

WHOLESALE GROCERS.

The following new fruits in stock:

MALAGA RAISINS.

PRUNES IN CASES.

FIGS ALL SIZE BOXES.

CURRANTS BRLS., HFS. and CASES.

SMITH & KEIGHLEY,

9 Front St. E., Toronto

STEEL, HAYTER & CO

IMPORTERS OF

INDIAN TEAS

Direct from their estates in Assam.

Assams, Kangras, Darjeelings and Indian Oolongs in stock.

PROPRIETORS OF THE WELL-KNOWN

"MONSOON" BRAND.

SAMPLES AND QUOTATIONS ON APPLICATION

11 & 13 Front St. E. Toronto.

Calcutta and London Firm: Octavius Steel & Co

Telephone 2354.

J. W. Lang & Co.

Vostizza Currants in Cases.

Figs in Bags and Boxes.

Case Prunes.

Malaga Raisins in Bozes and 1-4s.

33 Front St. East,

TORONTO.

NEW BLACK BASKETS.

We have just received the first shipment of

"Crescent" Brand

EXTRA CHOICE PATRAS CURRANTS.

Specially packed for us.

Ask our Travellers or send for Samples and Prices.

PERKINS, INCE & Co.,

TORONTO

WARREN BROS. & BOOMER,

IMPORTERS

AND

WHOLESALE GROCERS,

35 and 37 Front St. East,

TORONTO, ONT.

SUGARS, COFFEES AND TEAS SPECIALTIES.

THE ST. LAWRENCE SUGAR REFINING CO'S

Granulated and Yellows ARE PURE.

NO BLUEING

Material whatsoever is used in the manufacture of

OUR GRANULATED.

TUTTI-FRUTTI

Chewing Gum,
AND OTHER STAPLE BRANDS.

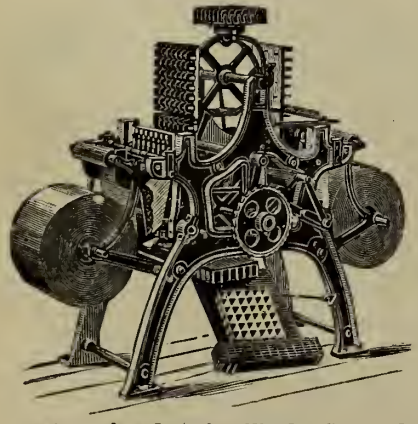
ADAMS & SONS,
23 CHURCH ST., TORONTO, ONT.

Tutti-Frutti, Tampico, Black Jack, Sappota, Red Rose, Magic Trick, Taffy, Licorice, Caramel, Tulu, N. Y. Gum—100 and 200 pieces.

Send for descriptive circular containing description of goods, with elegant Lithographs, free. See our Price List, page 17.

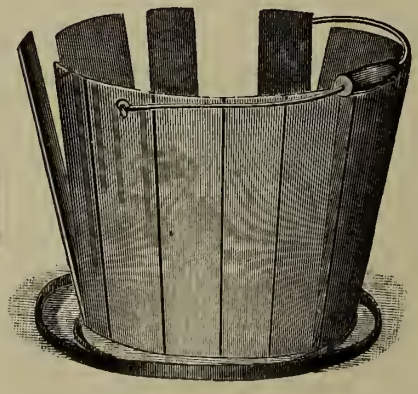
Northumberland Paper and Egg Case Co

Sole Manufacturers of Machine Made Egg Case Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD. ONT.

CATCH ON!





The Old Wooden Bucket. E. B. Eddy's Indurated Fibre Pail.

The Neatest, most Durable, most Attractive and very Best Ware in the Market! The Cheapest because the most Durable!

These Superior Wares are moulded in one piece from wood fibre. No hoops. No joints. Cannot leak, shrink, swell or water soak. Will not taint milk or other liquids. Proof against hot and cold water, kerosene oil, benzine or naptha.

If your Wholesale Grocer does not keep these wares in stock, apply direct to the sole owners of the Patents and sole Manufacturers in Canada.

THE E. B. EDDY MFG. CO.,
HULL CANADA

SURPRISE SOAP

Put up in neat attractive wrappers and packed in a handsome case, is a high grade laundry soap at a **low price.** The retail grocer makes a good profit, in fact, a big profit for soap.

Samples and advertising matter sent on application.

The St. Croix Soap Mf'g. Co.,

ST. STEPHEN, N.B.



TORONTO MARKETS.

TORONTO, Dec. 18, 1890.

GROCERIES.

Trade is not yet infused with that mercurial spirit whose reviving influence is always looked for during the week's before Christmas. The holidays are being approached at a very staid gait in all lines of the departments whence Christmas stocks are filled, but in none is there scarcity as a consequence of the aggregate effects of the seasons's demand. The chief trade is in dried fruits and nuts. In yellow sugars there has been a slight stir, which was the effect of the dulness, the slow trade driving wholesalers to cut prices. What tended to aggravate the dulness was the loss of the snow, and this will prolong it, unless we have a fall very soon. This week is really the last of the year, though some travellers may be out a day or two next week. The new terms of credit as confirmed by the Dominion Guild this month are : For sugar, syrups, molasses, canned goods, produce and fish, 30 days, for general groceries 3 months. Payments made within ten days on either class of goods will be accepted as cash, and will entitle the buyer to a discount of one per cent. on the 30 day goods, and 3 per cent. on the 3 month goods. Payments made after the ten days of grace and before maturity will secure the retailer a discount of 12 per cent per annum upon that unexpired time.

CANNED GOODS.

Both trade and prices have been almost stationary since our last report, the only noteworthy movement being the hardening of prices in tomatoes, which quote now at $1.35 to $1.40. The resources of the supply appear to be unequal to the strain of consumption that it is estimated will begin its work in a month or more. Salmon is as firm as ever and as quiet as any line. The trade among jobbers is still at a lull, as has that between jobbers and retailers been for some time.

The New York Bulletin quotes a San Francisco observer as follows: "There is nothing extraordinary in the situation. There is no very active enquiry just now, but there is a certain and good market for it all before the opening of the new season. The reports about short packs and full packs have done a great deal to hinder the regular distribution of salmon and to disturb prices unnecessarily, and it is to be hoped that there will be less said on the subject in the future. There is no shortage this year of any significance. The Pacific cost salmon pack for 1890 is just about what it was last year. There may be a shortage of 50,000 cases in the Alaska pack, but take it all around the product of the industry will show no significant falling off in volume. But there need be no fear in marketing it all. Our receipts in San Francisco and our sales for consumption in the East have been very large this season. There are now about 200,000 cases of salmon held in this city. The ordinary demand will clean up the balance of the pack and any extraordinary enquiry might have the effect to advance prices, but in a general way it may be said that the situation suggests a steady movement at fair prices until the distribution of the present pack."

COFFEE.

The coffee trade is one of the dullest now transacted. The demand is contracted and diverse, running to low grades and fine ones with about equal strength. The N. Y. Merchants Review says of Rios : Dealers have no confidence in the maintenance of present values but expect them to rule lower very soon. The warehouse deliveries at all seaports during November were 240,191 bags against 228,331 bags same month last year. The consumption of coffee in United States and Europe for the five months ended Nov. 30 shows a heavy decline compared with same time last year.

DRIED FRUIT.

The retail traders of the country continue to order instalments of their season's stock. The mistrust of late December weather which the last few years' experience has taught them, makes them chary of large purchases in advance of a settled winter temperature over a good coat of snow. The prices of currants and raisins of all classes are unchanged, and are fairly firm. The same is true of figs, dates and prunes, which share with the other staples in the steady, limited demand. Fancy packages of raisins, etc., are in very good request, as trade in them is less dependent upon fluctuations of the ordinary demand.

NUTS.

The importance of this line of merchandise has been greatly enhanced by the season, and by the lateness of arrivals. Trade in nuts is very good, in fact better than the general features of business would warrant one in estimating. Grenobles and Marbots are in stock yet, though not in large quantities, and the few Bordeaux that arrived last week have all been taken off. Prices are unchanged.

RICE AND SPICES.

The trade in rice might almost be neglected in a summary of the business now being done in wholesale grocery warehouses. Patna is particularly hard to get. On spot holders ask 5½ to 6c. Canadian milled B can be bought here at 3⅞c. but according to the figures asked by the mills it would cost more to lay down. Spices are receiving a good amount of seasonable attention, but no price note has developed from the business done.

SUGAR.

Granulated sugar is quiet. The prices are yet 6⅞c. to 7c. The trade in yellows has been rather better than granulated, but even in yellows the situation appeared to need stimulating, and dealers have faced the dull demand with easier prices. Yellow is now selling as low as 5 to 5½c. for the darkest grade. From the present state of trade, one is apt to deduce the conclusion that all sugars are weak. Outside, the position of sugars is weakening, as a result of the revolution which is becoming perceptible in the United States market, and which is a consequence of the change in that country's tariff, whereby the raw commodity is admitted duty free. Granulated is now offering for February delivery in the New York market at 4 1-2c.

M. Licht's November estimates of the beet crop are 3,635,000 tons, against 3,627,967 tons last year and the cane crops 2,350,000 tons, against 2,058,292 tons last year, a total of 5,985,000 tons, against 5,686,250 tons last year. The production of beet sugar for first two months of the campaign year shows a decrease of 35,000 tons, against the preceding year. The consumption for 12 months to October 31, in Europe and North America, shows an increase of 435,000 tons. The vis-

WE ARE BUYING
Dried Apples.
SEND SAMPLES AND QUOTATIONS

ESTABLISHED 1869.
STANWAY & BAYLEY.
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST. TORONTO.

WE ARE BUYING
Evaporated Apples
SEND SAMPLES AND QUOTATIONS.

MARKETS—Continued.

ible stock and floating cargoes of Europe and North America are given as 622,637 tons, against 780,338 tons last year, and 600,536 tons the year before.

SYRUPS AND MOLASSES.

A fairly good business is kept up by the demand for both syrups and molasses, the lower grades of the former and the higher grades of the latter being the most in request. The prices current show no change.

TEAS.

Very little of the moderate acceleration that has been given to the grocery trade by the Christmas demand, has been felt by the tea-business. That has remained quiet, the slight stimulus, noted a week ago, which was imparted to the demand for fine grades now having spent itself. The resources of stock are still limited as to grades, though full enough as regards quantity of higher grade tea. Young Hyson and Japan at easy prices would no doubt be an acquisition to the cause of trade, but they are not to be had. Not much attention has been paid to Indian teas this week. From London we hear that the market is slightly easier for medium Pekoes and common kinds, while fine and finest still obtain good values.

PETROLEUM.

Trade is very good, but with the increased demand prices do not strengthen, as might be expected of them. On the contrary, they are weaker, and Canadian refined quotes another half cent lower, now standing at 16 to 17c.

DRUGS AND CHEMICALS.

The demand is improving. The most striking thing in the market is the advance of cocaine, which has leaped from $6.50 to $10. Bicarbonate of soda is also up, and is quoted in our prices current at $2.50 to $2.75. If it had to be bought now, it would cost $2.80 laid down here. The advance in winter freights is the cause.

Liverpool letters of November 27, referring to chemicals, say: "The establishment of the union has been exciting buyers, who have been eagerly taking up both bleaching powder and soda ash over the whole of next year, even paying a premium on the minimum prices fixed by the union to secure contracts. So much caustic soda had been bought up before the union started that demand has almost entirely dropped off for the present, and the prices may have to be reduced to make sales. Sulphate of copper is getting dearer again.

BUTTER AND CHEESE.

The demand side of the butter market is improving as Christmas preparations and the laying in of supplies against holiday consumption proceed. The demand is better both as to quantity and to quality, grades not strictly first class being bought more freely for baking purposes, while prime is wanted for table use. The other side of the market is not exhibiting signs of equal improvement, but manifestly grows worse as the turnip nurtured butter begins to come in. The turnipy flavor is now very general, and the qualities of the butter that are due to the maker have not got any better. The supply of poor stock is coming in entirely beyond the resources of the market to take up and work off, so that accumulations are being built up. Good dairy tub is 16c. and medium or store packed is 8 to 12c. Large rolls, pails and crocks are 12 to 16c. and are plentiful. Pound rolls are scarce and wanted at 16 to 18c. Creamery tub is scarce at 24 to 25c.

Cheese is 8 to 9c. for early summer, 7 to 8c. for half skims and 10 1-2c. for September make. The demand is fair.

—THE—

IMPERIAL PRODUCE CO'Y.,

OF TORONTO, LTD.,

69 Front Street East, Toronto,

—AND—

63 Tooley St., London, England,

Brokers and Commission Agents.

Correspondence Solicited

—FOR—

Consignments of

EGGS, BUTTER, CHEESE, POTATOES, POULTRY, DRESSED HOGS, TURNIPS, BALED HAY, OATS, PEAS, BARLEY, BEANS, &c.

COUNTRY PRODUCE.

APPLES—Good stock, hard and sound, brings $4 to $4.50, but there are grades received corresponding to $3 to $3.50. There are no soft apples coming in.

BEANS—Are unchanged and dull, small lots being worth $1.65, and large ones $1.50.

DRIED APPLES—Continue to attract interest on account of scarcity, though that condition is not revealed by current business so much as it is estimated from comparison with the visible supplies with the long time the stock has to last. Prices are yet 7¾ to 8c.

EVAPORATED APPLES — Are as firm and scarce as ever, and sell at 13 to 14c., with but fair business being done.

EGGS—Are very scarce, but buyers do not agree in price, some giving 23c. and some 25c. for fresh. Limed are 21 to 22c.

GAME—Partridges are in none too free supply at 75c. per brace. Ducks are very scarce at 65 to 75c., and rabbits are in request at 30c.

HAY—Good timothy brings $9.50, and prices grade away from that to $7. Receipts are liberal, and keep the supply ahead of the demand.

HIDES—No. 1 green are 4½c., and a cent off for each succeeding lower grade, and unbroken dulness in the market. Cured sell at 5¼c., and are in quiet demand.

HONEY—Is very dull. The quotations are yet: 12½c. for good clear, 11c. for medium clear, and 7 to 8c. for low grade clear. Sections are 14 to 20c.

HOPS—Are steady at 35 to 40c. for new, and 20 to 25c. for yearlings.

OATS—Are 42 to 43c. and firm, as supplies come but slowly.

ONIONS—Red are still $2, and white $2.25. The demand is persistent but not of large capacity.

POTATOES—Have taken an unusual jump. Carloads are now selling from 80 to 90c., and 5-bag lots are selling out of store at $1 to $1.05. Stock is hard to get.

POULTRY—Is in excellent demand and in short supply in everything. Chickens are 30 to 40c. for good, geese are 6 to 7c. turkeys are 7 to 11c. the lower quotation being for a stock of thawed turkeys of which the flesh is darkened. Ducks are 65 to 70c. for good.

SKINS—Good sheep are worth $1 to $1.05.

STRAW—Oat is in free supply at $6 to $6.50.

TALLOW—Rough goes at 2c. and refined at 5 1-2c.

WOOL—Is dull and unchanged at 20c.

FISH.

The local fish dealers report a quiet trade in the fish market. Quietness will prevail until the New Year. The Manitoba white fish will be on the market to-morrow.

GREEN FRUIT.

Stocks are now replenished and all that is wanting to make business lively is a good exertion on the part of the demand. That exertion is not betokened by any symptoms yet, as all the buying being done is at the ordinary every day rate. If a big business was likely to come before Christmas we should look for a lull in which the demand would be gathering strength, but as the trade goes on at its ordinary pace, a very big movement is not now expected. Jamaica oranges are going rapidly out of stock at $8 to $8.50. Florida are $4 to $4.50. Valencias are $5.50. Messina lemons are $4 to $4.50, and Palermos are $3.50 to $3.75. Sweet potatoes are $4 to $4.50. Malaga grapes are $7 to $9.

CRANBERRIES.

Cape Cod are $11 to $13, and North Shore are $8 to $9, the advance in prices being coincident with the growing consumption of turkeys which the season inaugurates.

PROVISIONS.

Trade has been as active as it was the week before, and a considerable amount of business for local consumption has been done. The prices of hogs have firmed, though supplies have not greatly fallen off, a cause of the firmness being the slight improvement in the weather, and another cause being the fact that the advance supplies of the packers are nearly all manufactured.

BACON—Long clear has weakened to 7¾c. in car lots and 8⅜c. for smaller quantities; bellies are 10 to 11c.; rolls are 9½ to 10c.; and backs are 10½c.

DRESSED HOGS — Receipts have been lighter the past few days. Heavy and very light are $5, and select weights are $5.50 to $5.60.

HAMS—Are easier at 11 to 12c.

LARD—Is 9 to 9¼c. in tubs and pails.

MESS PORK—Is $15 to $16.

SALT.

Now that the railway companies have advanced their freights. Toronto Salt Works have to advance their prices 1c. per hundred weight all round, a thing they have not had to do on the above account for 14 years. The following are the sales reported by the Toronto Salt Works for the week: 2 cars bbl. salt at $1.43; 2 cars sacks at 72c.; 1 car dairy $1.30. Smaller quantities are now sell-

NOT WHAT YOU PAY

FOR AN ADVERTISEMENT,

BUT WHAT IT PAYS YOU!

1891

Hoary headed 1890, with tottering step, is fast approaching the dark abyss into which he will disappear never to return. We honor and respect his grey hairs He has smiled on some and frowned on others. But all troubles and trials undergone during his reign are now forgotten in the excitement and preparation for his youthful successor, 1891. You are now comparing your profits with previous years. How do they stand? If you know your business, and study its every detail and have been a live advertiser, we say without fearing contradiction that they are on the right side. You are now looking to what '91 has in store for you. You ask "How can I increase my business?" Have you given advertising a fair trial? Our largest wholesale and manufacturing houses are big advertisers. It is a department in their business that they study carefully. The man who says "I never advertise" is a curiosity. He is a survivor of the dark ages.

IF YOU WANT TO REACH THE RETAIL GROCER AND GENERAL STOREKEEPER why advertise in daily and general papers? Seventy-five per cent. of the circulation is thus wasted. GROCER is the only journal in Canada that reaches the above class direct. Its subscribers look there and there only for your announcements. Isn't one bushel of grain sown in good soil better than twenty bushels thrown to the winds with hopes that it will find a fertile bed? Again, papers which are printed with coal tar, with type worn down to the second-nick, which can hardly make an outline cut show, which are filled with the worst kind of patent medicine advertisements, the live advertiser is better out of than he would be in at the same price. If you want cheap advertising and big circulation among the grocery and general store trade The Canadian Grocer is your medium.

WHEN?

You have decided on what you will do in the way of advertising for 1891 let us hear from you. All we ask is a fair trial. If you are in doubt as to its value we refer you to our large list of subscribers and advertisers. In conclusion we quote from a large advertiser's letter: "Much better it would be if the advertiser handled his advertising with the same shrewdness he gives to other departments of his business. If $1,000 will pay thrown promiscuously into the newspapers, it will pay 100 per cent. better if put there systematically and intelligently." ☞ Address The Canadian Grocer, Toronto, Ont.

MARKETS—Continued.

ing at $1.55 to $1.60 for bbls ; 85 to 90c. for sacks, and 55 to 60c. for ¼ sacks.

DRY GOODS.

The spring trade is expanding as the season moves on. Orders have came in very briskly the past few days, the aim of retailers being to buy of wholesale stocks which were laid in before the advance. The firmness of prices shows no modification. There is a very good sorting up trade also being transacted.

RAW FURS.

The unusually good trade done this season in manufactured goods makes prices steady and firm for raw. They are yet :—Beaver per lb., $4.50 to $5 ; bear, per skin, $10 to $25; cub, per skin, $5 to $12 ; fisher $3.50 to $5 ; fox, red, 81 to $1.25; fox, cross, $2 to $5; lynx, $1.50 to $2.50; martin, 75 to 90c.; mink, dark, 75c. to $1.25 ; Muskrat, fall, 12c. ; winter, 15c. ; otter, $8 to $13 ; racoon, 25 to 80c. ; skunk, 25 to $1.25.

MONTREAL

MONTREAL MARKETS.

Dec. 17, 1890.

GROCERIES.

The approach of Christmas has led to some little accession of business in lines of goods demanded at this season, but the general position remains quiet on the whole, with its ruling features unchanged. Dried fruit remains unaltered, and the same applies to sugar, tea and other staples in which a fair business has been transacted, but simply in a jobbing way.

FRUIT.

This branch of trade in a small kind of way has led to some movement in dried fruit, while there has been the usual jobbing trade in green stock. In the former, Valencia raisins are the most prominent article and there has been no appreciable change since our last. There has been some call for the choicer lines for the Christmas trade, and this has led to some movement in layers and prime Valencias. A fair sized lot of the former passed out of first hands on Monday at 7½c. and prime Valencias have brought 6¼c, but there are brokers who claim they can be moved for less. These latter base their calculation on sales in bond at New York, which we think is hardly a fair guide to the position of stocks held here, while the N. Y. Bulletin admits that prime stock in that market is held very firm. Currants rule steady and there has been some business in them at former figures 5½c. In green fruit business has been steady, and the opening of the week saw an appreciable accession due to enquiry on Christmas account, and receipts of oranges of various varieties have been very free recently in Valencias, Floridas, and Jamaicas. Prices are somewhat lower, as some cutting has been done to effect sales. Nice prime Valencias are worth $4.75, although business has been done at $4.50, but the best fruit could not be had at this figure. Floridas move steady and are 25c. easier at $3.75 to $4.00 under increased receipts. Jamaicas are unchanged, $6 to $6.25 per barrel. In other lines no change is to note, lemons being firm at $3.75 to $3.75 for prime Messina stock. Nuts have been a fair trade during the week and filberts, grenoble, walnuts and almonds have moved along in a quiet way. Spanish chesnuts are on market at 11 to 12c. per lb.

SUGAR, ETC.

The market has shown little change during the week, but there has been a fair average movement with some little accession recently on holiday account. Yellows are quoted at 5 to 6c., and Muscovadoes 4¾ to 5c. Syrups are unchanged at 3½ to 4¼c., and molasses 35½ to 37½c.

TEAS.

The market has been without special feature and stocks of high grade Japans continue scarce, while the feeling remains strong.

RICE.

There is nothing new to report concerning the article which keeps quiet. We quote common $3.90 ; Japan $4.10 to $4.25, and Patna $5.50.

FISH.

Stocks of this article continue light, and the week has witnessed no important feature or change in any line, business ruling very quiet. Labrador herring keep steady at $5 to $5.50 ; new Cape Breton $5 to $5.75; Green Cod is a scarce article, small sales of No. 1 have been made at $5.50, while large drafts have been placed at $5.75. Holders, however, are not urging sales at all, as stocks are so light. Other lines were without feature.

APPLES.

The improvement that we noted in the tone of the Liverpool apple market last week has been maintained, and several satisfactory account sales have been received One for a lot of 600 odd barrels assorted varieties netted $4.05 here, while another for some mixed lots went at $3 net in the West. The steamer Circassian, which arrived from Portland this week, has several thousand Canadiau apples on board, mostly choice varieties, and they are being held. Locally there is a fair jobbing movement at $4.50 for best varieties.

HOPS.

This market has shown little change during the week, and brewers as a general rule prove indifferent. Ontario sellers are urging sales here, and have offered long credits for the sake of effecting sales, a recent lot of 50 bales being placed at 35c. six months. For cash transactions a couple of cents under that appears to be the idea, and we cannot cite any business. However, with German hops allowed into Canada at 9c. lb. less duty than the States some are bound to find their way here and have already done so, so perhaps holders would be unwise to hold too long. For bids in the country, 32c. appears to be the idea, but we cannot learn that it has resulted in much recently.

ASHES.

The market continues quiet and uninteresting, as receipts are small and unimportant. We quote : First pots $5.70 to $5.75, and seconds $4.90 to $5.

EGGS.

Receipts of eggs are small, in fact practically nil, and it is therefore easy to understand that prices keep up while the supply of held stock is none too heavy. Demand is of a fair, steady nature and we quote prices stiff at 26 to 27c for fresh boiling stock, limed 22 to 23c.

POULTRY.

This week will witness the commencement of the Christmas demand for poultry, and dealers have been preparing for it, but they state that their supplies are none too ample. In fact there has been a steady demand all along, and this has kept stocks down pretty well. The quality of some of the receipts has still to be complained, and to farmers who wish to realize good prices on their stock we would repeat our remarks about care in dressing and packing. They will have no difficulty at all in obtaining good prices if their stock is clean and dry picked and not scalded. We quote : Turkeys, 9 to 10c.; geese, 6 to 7c.; chickens, 6 to 7c.; and ducks, 8 to 8½c.

DRESSED HOGS.

Business in dressed hogs was fair during the week and a good clearance of stock was made during the early portion. Demand consequently was rather slack for the few last days as buyers had filled their wants,

BUSINESS WANTED.

TO MANUFACTURERS OF GROCERS' SUNdries. Wanted—A few fast-selling lines to sell on commission to the trade in London, Ont. Address, "Commission," this office. 50

SITUATION WANTED.

PICKLE AND PRESERVE MANUFACTURERS —Situation as foreman or manager, by man accustomed to high-class goods in both lines. Address D. Weston, 308 Robinson St., Allegheny, Pa. 51

DETECTIVE AGENCIES.

HOWIE'S DETECTIVE AGENCY, 86 WELLington St. West, Toronto, Ont., established 1886 Telephone 1309.

BUSINESS CHANCES.

TO COUNTRY MERCHANTS AND DEALERS —The undersigned solicits consignments of butter, eggs, poultry, apples, potatoes, pork, beef, grain, flour. Liberal advances made.
W. HOLDITCH, Sudbury, Ont.,
8 Dealer in groceries, fruits, meats, provisions.

ACTIVE PARTNER WANTED WITH A CAPItal of $20,000 to further develop and increase a well-established and most successful first-class retail grocery business in Toronto. With the requisite additional capital the largest and most profitable high-class trade in the city could be done. Only principals dealt with. Full information given and communications confidential. Address in first instance,
STANWAY & BAYLEY,
44 Front St. E., Toronto.

THE HOME SAVINGS & LOAN CO.
(LIMITED).

DIVIDEND NO. 23.

Notice is hereby given that a dividend at the rate of SEVEN PER CENT. per annum has this day been declared upon the paid up capital stock of the company for the half year ending 31st December inst., and that the same will be payable at the company's office, No. 78 Church street, Toronto, on and after the 2nd January prox.

The transfer books will be closed from the 16th to 31st December inst., both days inclusive.

By order of the board.

JAMES MASON,
Manager.

Toronto, 13th December, 1890.

Munn's Pure Boneless
CODFISH

In pressed 2 lb. Bricks, packed in 5, 10, 20 and 40 lbs.
This fish is cut from the largest Newfoundland codfish, and the quality is unsurpassed.

APPLY EARLY.
STEWART MUNN & CO. - Montreal

JAMES E. BAILLIE,

PRODUCE & COMMISSION MERCHANT,

66 Front St. East, Toronto.

ESTABLISHED 1874.

CONSIGNMENTS of butter, eggs, poultry, dried apples, etc., INVITED. Prompt returns made.

Always in stock—Long clear Bacon, Hams, Breakfast Bacon, Barrel Pork and Lard.

HODD & CULLEN

Roller Millers.

FLOUR

Manufactured "Hulgarian" System.

Our brands are

Classic,
Anchor,
White Frost,
Challenge,
Diadem,
Strong Bakers.

Heavy dealers in

Oats, Oatmeal, Beans,
Peas. Middlings, Bran.

Quotations by wire.

Address, STRATFORD, ONT.

STUART,

HARVEY & Co.

Importers and

WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

HAMILTON, ONT.

ENOCH MORGAN'S SONS'



SAPOLIO

CLEANS WINDOWS, MARBLE, KNIVES.

POLISHES TIN-WARE, IRON, STEEL, &c.

EMIL POLIWKA & CO., 36 Front St. E., TORONTO, O.

Dominion Agents. Correspondence Solicited.

39 & 40 Central Market.

W. McCUSKER,

General Produce Dealer,

SPECIAL ATTENTION TO

Cheese, Butter, Eggs, and Honey,

HAMILTON, Ont.

ROSS'S ROYAL BELFAST GINGER ALE IS THE BEST IMPORTED

Ross's Royal Soda Water.
" " Seltzer Water.

FOR SALE BY

ALL FIRST-CLASS GROCERS.

CORTICELLI

All STOREKEEPERS are

INTERESTED.

The Best Goods are what you want to give your Customers.

TRY CORTICELLI SILKS

Ask your Wholesale Merchant for them, if he does not keep CORTICELLI, write direct to

CORTICELLI SILK CO.,

ST. JOHNS, P. Q.

SILVER CREAM

BAKING POWDER,

Put up in ¼ lbs., ½ lbs., 1 lbs., 3 lbs., 5 lbs., 10 lbs., and 20 lb. cans. Also by the brl.

No Glass, Crockery, or other Fakir schemes with this Powder.

IT SELLS ON ITS MERIT.

Can be had from wholesale grocers', or from the Proprietors,

F. F. DALLEY & CO.,
Hamilton,
Canada.

ORIENT MILLS,

Celebrated for the Cheapest and Purest Spices and Coffees, Extracts, Mustard, Baking Powder. All goods guaranteed to give Satisfaction.

Thompson, Bradshaw & Co.,

36 and 38 Lombard St, TORONTO.



IT HAS NO EQUAL.

THE BARM YEAST MAN'FG COMPANY,

35 Wellington St. East, Toronto.

TELEPHONE 1920.

W. H. GILLARD & Co.,

WHOLESALE GROCERS, - HAMILTON.

IN STORE:

Gray's celebrated candied Peels. Crosse & Blackwell's Compressed Jellies.

FULL LINES CHRISTMAS GOODS.

SOLE AGENTS FOR HAMILTON:

Allan's Condensed Mince Meat. Nelles' fine Jams in glass pots and pails, and The Celebrated Diamond Baking Powder, put up in ¼, ½ and 1 lb. tins.

Mail orders guaranteed. Close prices, Careful attention and prompt shipment.

MONTREAL MARKETS.—Continued.

but the tone of the market is fairly steady and prices are unchanged. We quote car lots $5.55 to $5.65 and jobbing lots $5.75 to $6 per 100 pounds.

BUTTER AND CHEESE.

The firm position of this market is fully maintained and holders have great confidence in the future as regards prices. Stocks of finest are undoubtedly small here considerably less than last year at this time, while there seems to be an outlet for it in several directions. In the first place there is a good jobbing enquiry for choice selections which induces a nice little movement in selection of creamery and Townships dairy on the basis of 23c. for the former and 18 to 20c. for the latter. Then there is the export demand which runs mainly to creamery and Western dairy and we have to note some fair business during the week. Some 1000 packages of creamery have been moved at 22c. and over, while some fair sale of Western dairy have transpired on the basis of 14 1-2 to 15c. Most of the stuff is going to Bristol, and the sales indicate that the article is wanted when it can be had at a figure and is satisfactory in point of quality. These recent transactions have reduced the stock of finest considerably, and some even contend that an order for a round lot of best creamery would be hard to fill here, but although we admit that stocks are small, we incline to the opinion that an order at a price could be filled in spite of what the more bullish ones say. We quote late creameries 22 to 23c., earlier makes, 20 to 21c., fall Townships, 18 to 20c., eastern daries, 16 to 17c., finest western, 14 1-2 to 15 1-2c. and medium grades, 10 to 12c.

There have been few features to note regarding the cheese market during the past week and business has been unimportant, in fact, we cannot cite any transactions of magnitude recently. The feeling though is firm and holders are very sanguine, averring that it is only a matter of time for a movement to occur, and we think there are reasonable chances for their expectations being fulfilled. About 9¾c. is a nominal price at the moment and represents the value for the most recent transactions, but would probably cost a fraction or so more if a buyer went on the market really meaning business. We quote finest late made, 9¾ to 9⅞c., fine, 9½ to 9⅝c., medium, 9¼ to 9⅜c.

FLOUR AND GRAIN.

The grain market has presented the same uninteresting features all along, and aside from the business in oats there has been little to note. Transactions in them have occurred as high as 46½c. Nothing is doing in wheat on spot, but purchases by millers at interior points in the Northwest are reported on the basis of $1.05 for No. 1, and $1.02 for No. 2 laid down here. The stocks in store show an increase of 27,196 bushels of wheat, 490 bushels of corn, 6,177 bushels of peas, and 53,004 bushels of oats, compared with those of last year, and a decrease of 129,275 bushels of wheat, 14,023 bushels of corn, 75,714 bushels of peas, 67,980 bushels of barley, and an increase of 5,653 bushels of oats, and 9,079 bushels of rye, compared with the same time last year. We quote: No. 2 hard Manitoba, $1.03 to $1.05; peas, 73c to 74c per 66 pounds in store Manitoba oats, 44c; Upper Canada do., 46c to 46½c; corn 72c to 73c. duty paid; feed barley, 50c to 52c; good malting no., 65 to 70c; rye 60c.

The flour market rules quiet with business principally of a jobbing character. The tone is fairly steady and the stocks remain favorable with a further decrease as compared with a year ago. They show an increase of 2667 barrels compared with a week ago and a decrease of 27,954 compared with a year ago. New wheat strong bakers' however are on the easy side and prices are rather lower, although city millers deny any radical decline. We know however that business has been done on the basis of $5.00, of course for something a little off grade, but quote prices at a reduction of 10c. at $5.30 to $5.40 per barrel. Patent spring, $5.70 to $5.80; patent winter, $5.10 to $5.40; straight roller, $4.75 to $4.80; extra, $4.40 to $4.50; superfine, $4.00 to $4.10; fine, $3.25 to $3.50; city strong bakers', $5.40 to $5.50; strong bakers', $5.40 to $5.50; superfine bags, $1.75 to $1.90; extra, bags, $2.00 to $2.10; fine bags $1.50 to $1.60; oatmeal, standard, per bag, $2.25 to $2.30; oatmeal, granulated, $2.40 to $2.50; oatmeal, rolled, $2.40 to $2.50.

ST. JOHN, N. B., MARKETS.

ST. JOHN, N. B., Dec. 16, 1890.

There is no change reported in the markets during the past week, and prices of all commodoties are the same as quoted in the last GROCER. Beyond receiving a few odds and ends to fill up, the retailers are supplied with their holiday goods. Fruits moved very freely during the past week. There were several large importations of rasins, currants, nuts oranges and lemons, and they found a ready sale. Steamer "Damara" arrived a couple of days ago from London with a general cargo. Among her cargo was 1223 packages of tea, also a lot of dates. A small cargo of Demerara molasses was also placed upon the market during the week

Everything now has a holiday appearance. The stores are gaily trimmed, and the prospect for a lively trade among the retailers is good. There has been a light fall of snow, and this will enable the country people to come to the city. Very little change is expected by the wholesale houses until after the holidays.

Following are the quotations :—

FLOUR AND MEAL—Medium Patents $5.10 to $5.25; Canadian High Grade Family $5.30 to $5.40; Manatoba Spring Patents $6.30 to $6.40; Oatmeal, standard $5.20 to $5.25; Roller Oatmeal $5.25 to $5.35; Pot Barley $4 to $4.25; Cornmeal, Kiln-dried $3.20 to $3.30; do. Granulated $3.60 to $3.75.

COFFEE—Java, per lb 33 to 36c.; mocha and java, per pound 34 to 36c.; West Indies, per lb 23 to 27c.

FRUITS—The quotations are: London layer raisins, new, $2.75 to $2.90; London layer Californias, $2.75 to $2.90; Valencia raisins, new, 6 to 6 1-2c.; Valencia layer raisins, 7 to 7 1-2c.; currants, per pound, new, 5⅞ to 6c.; currants, cases, new, 6⅜ to 6½c.; Nova Scotia apples per barrel, $2.50 to $4.00; Lemons, per box, $4.50 to $5.

GRAIN—Oats, P. E. Island, 51 to 53c.; oats, Canadian, 51 to 53c.; beans, hand-picked $1.75 to $1.80; do. prime, $1.65 to $1.75; hops, 20 to 22c.

FISH—Codfish, per quintal, large, dry, $4.75 to $4.90; do. Tolquol, $4.40 to $4.50; do. mediun, $4.15 to $4.25; Pollock, $1.90 to $2; Haddock, $1.75 to $2; Herring, bay, per bbl. split, $3 to $3.25; do. per half-bbl., $1.50 to $1.60; do. Shelburne No. 1 $0.00 to $0.00; do. No. 2 $3.25 to $3.50; Canso, $6 to $6.50; Labrador, $5 to $5.50 Smoked Herring—Grand Manan, sc'd, per box, 11 to 13c. Tucktails, lengthwise, 10 to 11c.; Shad, per hf.-bbl. $6.50 to $7.

MOLASSES—New crop — Barbadoes, per gal., 35 to 36c.; Antigua, new, 33 to 34c.; Porto Ricco, choice, 35 to 36c.; Eastern Trinadad, 31 to 32c.; Demerara, new, 31 to 32c.; do. St. Kitts, 33 to 34c.; Nevis, new, 33 to 34c.

PROVISIONS---Clear pork, $16.25 to $16.75; Am. mess pork, per bbl. (new), $14.75 to $15.25; P.E.I. mess pork, per bbl., $15.75 to $16.25; ex prime pork, in bond, per bbl., $12 to $12.50; plate beef, in bond, per bbl., $8.25 to $8.50; extra plate beef, in bond, per bbl., $8.50 to $8.75; cheese (new), 10 to 11c.; butter, per lb. (choice), 17 to 19c.; butter, per lb. (old), 12 to 14c.; lard, per lb., 9 to 11c.; eggs, per doz., 26 to 28c.

RICE—Arracan, per lb., 3½ to 3⅝c.

SUGAR—Bright extra C, 5½ to 5⅝c.; good, 5⅜ to 5½c.; common, 5¼ to 5⅜c.; granulated, 6⅜ to 6½c.; Barbados, 6 to 6¼c.; Paris lumps, 7½ to 8c.

SPICES—Nutmegs, 85c.; cassia, per lb., 25 to 30c.; cloves, whole, 25 to 30c.; cloves, ground, 30c.; ginger, ground, 15 to 30c.; pepper, black, 15c.

SALT—Liverpool, per sack, ex store, 55 to 58c.; Liverpool, per sack, ex ship, 50 to 52c.; factory filled, ex store, $1.35 to $1.40.

TEAS—Congou, per lb., 14 to 20c.; Congou, per lb., finest, 28 to 36c., Souchong, 25 to 45c.; Oolong, 35 to 45c.

The Moffat Packing Co., Montreal, sends us a bright, attractive hanger depicting a shop-scene in a provision store. The key to the situation shown in the picture is in the hand of a salesman, who holds up a string of the Moffat Packing Co's. sausages, over which the lady-customer he is attending is plainly very enthusiastic.

Rivalry, open, fair, good natured and enterprising, is the life of business.

A reputation for truthfulness is indispensable to permanent and satisfying success.

One thing in particular should be impressed upon clerks—the necessity of careful attention to small customers.

A customer secured is a promise of greater salary in time.

Restore goods to their proper places as soon after using as possible.

Master the whole business and the way to fortune has been mapped out.

Goods conveniently located save time, money and temper in showing.

Soap and water are cheap, but soil on goods is expensive.

To Subscribers.

Those wishing to keep their copies of THE GROCER in good condition, and have them on hand for reference, should use a Binder. We can send by mail **A STRONG PLAIN BINDER** for 75c., postage prepaid.

These Binders have been made expressly for THE GROCER, and are of the best manufacture. The papers can be placed in the Binder week by week thus keeping the file complete. Address—

THE CANADIAN GROCER,
6 Wellington St. W., Toronto.

Creamery Men and Merchants.

Holding butter of good quality are requested to correspond with

A. & J. STRUTHERS,

SUCCESSORS TO

T. W. CLARK,

Commission Merchants and Wholesale Dealers in Butter and Eggs.

Consignments solicited and business transacted for Ontario and other Eastern Canada Merchants.

VANCOUVER, B.C.

References : Bank of British Columbia, Bank of British North America.

W. RYAN

Produce and Commission Merchant,

72 FRONT ST. EAST, Toronto, Ont.

—DEALER IN—

Mess and Shortcut Pork ; Long, Clear Breakfast and Roll Bacon ; Hams ; Lard ; Dried and Evaporated Apples.

SPRUCE BUTTER TUBS, 50's, 30's, 20's.

Consignments of Eggs and other Produce Solicited. Egg Carriers supplied.

J.F.YOUNG&CO.,

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is Solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.

We Furnish Egg Cases. Try Us.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

To Country Merchants and Dealers.

THE undersigned solicit consignments of butter, eggs, poultry, apples, potatoes, pork, flour Liberal advances made. Correspondence solicited. Telephone No. 2241.

E. DENNE & CO.,

70 Colborne St., Toronto.



HUCKINS SOUPS

Tomato, Mock Turtle,
Ox Tail, Green Turtle,
Pea, Julienne,
Beef, Vermicelli,
Chicken, Terrapin,
Macaroni, Consommé,
Okra or Gumbo,
Soup and Bouilli,
Mullagatawny.

RICH AND PERFECTLY SEASONED.

Require only to be heated, and are then ready to serve. | Prepared with great care from only the best materials. | Have enjoyed the highest reputation for more than 32 years.

TEST FREE

Send us 20 cents, to help pay express, and receive, prepaid, 2 sample cans of these Soups, your choice.

J. H. W. HUCKINS & CO.,
Sole Manufacturers, Boston, Mass.

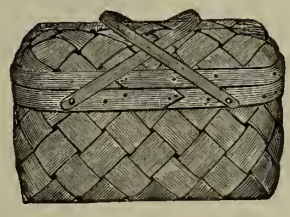
SOLD BY ALL LEADING GROCERS.

LEONARD H. DOBBIN, MONTREAL. Sole Agent for Canada.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF





1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

OAKVILLE, ONT.

LARD,

GUARANTEED PURE.

Long Clear
New Cured Meat.

Write for Quotations.

WM. DAVIES & CO.,

TORONTO.

The Cowan Cocoa & Chocolate Co. Limited

OF TORONTO,

Manufacturers of

Cocoas and Chocolates.

Hygienic, Queen's Dessert, Mexican, Iceland Moss, Sweet Caracas Vanilla, Cocoa Essence, Royal Navy Chocolate, Soluble, Creams, Coffees and

Confectioners' Chocolates, Icing, and Powdered Sugars.

LEONARD H. DOBBIN, Agent, Montreal.

DURABLE PAILS AND TUBS.

TRY  THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

Hams, Breakfast and Roll Bacon,

New curing, now ready.

For Choice full flavor goods send us a Sample order.

Jas. Park & Son,
Toronto, Ontario

Established 1874.

W. H. SMITH,

Wholesale Produce

Commission Merchant

186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Produce Consignments solicited. First-class reference

McLAREN'S

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a Point of Keeping it always in Stock.

Correspondence

CAUTION TO EGG SHIPPERS.

LONDON, 29th Nov., 1890.

DEAR SIR,—Having, in connection with the proposed trade with this market in Canadian eggs, had not a little to do with the dissemination of information as to the conditions and requirements of the business this side, we would again urge that the utmost caution be exercised by prospective shippers in feeling their way into the trade here. Although the English people are very large consumers of eggs, there is a limit to their capacity, and therefore the greatest tact and discretion must be exercised by Canadian shippers, to enable them so to gradually edge into this market, as not to bring about an all round lower level of prices through undue competition. Any attempt to take this market by storm would not only mean loss to your shippers, but prejudice very greatly the present fair prospects of building up in time a satisfactory trade.

The market this side continues in a healthy position, and prices remain good, this being the season of the year when we have, more than usually, to depend on foreign supplies. The points of economy in packing, careful selection, quick transit, etc., have all yet to be carefully worked out, and any shippers who act on the opinion that this market is in a condition for large supplies will run risk of losing money, and discover that the saying of "more haste less speed," is truly applicable to any hasty pioneering of this trade.

Yours faithfully,
TULLOCH & Co.

That our efforts to obtain access to new markets may be as little as possible of a haphazard character, the statistics branch of the Canadian Department of Agriculture continues to compile and tabulate relevant information from the records of past trade. This gives an inductive basis for departures that the recent closing of the United States market forces us to make. Two recent issues from the statistics branch are "Imports and Exports of Agricultural Produce, year ended 30th June, 1889," and "Imports into Great Britain during the years, 1887, 1888, and 1889." In these a large amount of information is concisely exhibited, and everyone interested in the expansion of our trade should obtain copies.

SAW YOUR
ADVERTISEMENT
IN THE
CANADIAN GROCER.

When writing to our advertisers please inclose the above.

Todhunter, Mitchell & Co.
—DIRECT IMPORTERS OF—
HIGH GRADE COFFEES,
Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.
Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.
RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

THE LONDON BRUSH FACTORY,
61 and 65 Dundas Street,
MANUFACTURERS OF
EVERY KIND OF BRUSHES HANDLED BY GROCERS' TRADE

FULL STOCK OF CARPET SWEEPERS.
Awarded Gold and Silver Medals, 1887 and 1888, Bronze A.D. 1889.
Send for Illustrated Price List with Discount Sheet
THOS. BRYAN, London, Ont.

LOCKERBY BROS., WHOLESALE GROCERS, 75 ST. PETER STREET,
MONTREAL, P. Q.,
ARE OFFERING THIS WEEK
NEW DRIED FRUTS,
California Prunes, Peaches, Apricots, Pears, and Nectarines, Bosnia Prunes, Grenoble Walnuts, Sicily Filberts, and Taragona Almonds.

IN STOCK:
ATMORE'S STANDARD MINCE MEAT IN 37lb wooden pails.
" " " " 18lb " "
" " " " 10lb " "
" " " " 5lb " "
" EXTRA FAMILY MINCE MEAT 5lb glass jars.
" " " " " 3lb "
Will be pleased to have Orders for sample Lots.
TURNER, ROSE & CO.,
WHOLESALE AGENTS,
MONTREAL.

HUDON, HEBERT & CIE.,
WHOLESALE GROCERS
—AND—
WINE IMPORTERS,
NO TRAVELLERS ON THE ROAD.
304, 306 St. Paul St.
143, 145 Commissioners St. MONTREAL.

Established 1860.

EBENEZER THOMPSON

COMMISSION MERCHANT AND IMPORTER OF

Dried Fruits, American and French Tinned Goods, Etc.

THOMPSON'S BUILDINGS, 48 to 52 THOMAS ST.,

LIVERPOOL.

Direct correspondence solicited from Buyers of

Currants in Barrels, Cases, 1-2, 1-4 and 1-8 Cases, of Patras, Vostizza and Provincial growths.

Raisins, Valencias, Sultanas, Elemes, Muscatelles, etc.

Dates, Persian, Bombay, etc., in Cases and Mats.

Figs, in Boxes, from 8 oz. to 14 lb. each, and Bags 1-2 cwt. each.

Prunes, Bosnia, in Casks and Cases. French in Cases and Boxes.

Plums, French, in Cases and Bottles.

Almonds, Tarragona and Ivica, also shelled in boxes.

Nuts, Barcelona and Turkey Filberts, Brazils.

Sardines, all grades, in 8 oz., 12 oz., 14 oz. and 18 oz. tins.

CONSIGNMENTS.

Direct correspondence is also solicited from sellers of

Apples in Barrels, Cases or Boxes.

Dried Apples in Barrels, Cases or Boxes.

Canned Lobsters, Tomatoes, Apples, Corn, Etc.,

BUTTER, LARD, EGGS, Etc.

The light fruit crop in England, France and Spain is likely to ensure good returns to consignors of Apples, and I can promise account sales and remittance of proceeds within seven days after arrival of shipments. Advances made if required. References to North and South Wales Bank, Liverpool, England, and the best mercantile houses since 1860.

TO OUR ADVERTISERS.

Wouldn't it pay you better to concentrate your advertising in THE CANADIAN GROCER? It goes direct to the grocery and general store trade. Experienced advertisers have found that a full page advertisement in their trade paper is a hundred per cent. more profitable than the same space divided among a dozen general trade papers. "In union is strength," do you see the point?

The Drink for the Cold Weather is

JOHNSTON'S FLUID BEEF

PALATABLE and STRENGTHENING.

GRATEFUL and SATISFYING.

There is SOLID COMFORT in a cup of Hot Fluid Beef.

W. G. A. LAMBE & CO.,

Late WILLIAMSON & LAMBE.

STORAGE

54 & 56 Wellington St. E., Toronto



ELLIS & KEIGHLEY,

IMPORTERS AND DEALERS IN

COFFEES, SPICES,
MUSTARD,
BAKING POWDER,
Fruit Puddine, Royal Jellyine.

Bay St., - Toronto.

RICHARD TEW & CO.

IMPORTERS OF

Crockery, Glassware, China, Lamp Goods, Etc., Etc.,

10 FRONT ST. East,

(Adjoining Board of Trade Building.)

TORONTO.

Please examine our lines of fancy cups and saucers, vases, china cabarets, etc., specially selected for the Xmas trade. With our **ADAR** and **WENEN** glassware—an entirely new line to the Canadian market—we challenge competition. Our varied assortment of Opal Baskets is meeting with large demands. As the most attractive lines are continually running low, the Trade would do well to place their orders at once, and thus take advantage of our leading lines.

Business Changes

ONTARIO.

Belwood — Newman, Wm., grocer, assigned to Robt. Glen.

Bruce Mines and Stobie—Crebo, Richard, blacksmith and general store, assigned to E. F. Noyes, Hamilton.

Cobourg—Crossen, Jas., mfr. railway cars, deceased.

Elmira—Ruppel Bros., general store, assigned to Michael Weichel, Elmira.

Galt—Strickland, Wm., sewing machines and musical instruments, deceased.

Guelph—Loch, Henry, grocery and crockery, sold out to Fielding & McLaren.

Marathon—Graham, C. J., general store, assigned to J. H. Gordon, Ottawa.

Richmond (Carleton Co.) McDonald, John general store, assigned to J. H. Gordon, Ottawa.

Stouffville—Todd, J. A., grocer, succeeded by Jas. Ratcliffe.

Stratford—Cale, T. & Son, painters and wall papers, Thos. Cale deceased; Kilbourn, Jos. R., sewer pipes, etc., deceased.

Toronto—Proctor, John W., grocer, assigned to John Meharg, Toronto; Windrum, J. D., (estate of) grocery and provisions, stock, etc., advertised to be sold by auction on 12th inst.; Cosbie, H. R., grocer, sold out to Edward Roberts; Windrum, J. D., (estate of) groceries and provisions, sold out.

MANITOBA AND NORTH-WEST TERRITORIES.

Manitou—Fullerton & Ross, general store, giving up business.

Regina—Cruckshank, Wm., general store, admitted Thos. Potlemy. Style, Wm. Cruckshank & Co.

Selkirk West—Galloway, Thos., general store, assigned in trust.

Gentilly—Baril, Ulderic, general store, stock, etc., advertised to be sold by auction on 18th inst.

Henrysburg — Morin, Arsene, general store, stock, etc., advertised to be sold by auction on 19th inst.

Lachute Mills—Manly, R. T., grocer, assigned.

QUEBEC.

Montreal—Canadian (The) Bridge and Iron Co., burnt out, partially insured; Silcock, F. C., agent grocery, sundries, style now F. C. Silcock & Co. Dame Edith Dyke wife of F. C. Silcock now registered proprietress.

Pont Rouge—Lesage, Victor, general store, assigned.

Quebec—Turcotte & Menard, printers, assigned; Lavvie, E. F., provision Merchant, assigned: Ouellet, P. & F., grocers, etc., assigned.

Sherbrooke — Turgeon, J. E., grocer, meeting of creditors 23rd inst.

St. Hyacinthe—Morin, J. H., hardware, etc., offering to compromise.

NOVA SCOTIA.

Bridgewater—Ramey, James, lumber and general store, assigned.

Point De Rute—McQueen, J. A. & Co., general store, partially burnt out.

BRITISH COLUMBIA.

Barkerville—Mason, Joseph, general store, deceased.

Nanaimo—Adams & Lawrence, soda water mfrs., dissolved. L. Lawrence succeeds.

New Westminster—Cunningham, Geo., blacksmith, admitted, W. Legate.

Vancouver—O'Toole & Ralph, stoves, etc., advertised to dissolve.

New beet root sugar factories are being started in the Western States. One is reported this week of 350 tons daily capacity now building in Utah. The bounty clause in the U. S. tariff bill is already producing a feeling of interest in beet culture which may produce great results in the next few years.

A convention of lobster packers, including representatives of American and English firms, was held in Halifax on the 11th inst. to consider suggestions made by the Department of Marine in regard to the catching and packing of lobsters. The conference declined to adopt the department's suggestions, and voted that the existing law was ample for the preservation of that fishery if enforced. There was much complaint about the regulation limiting the legal size of a lobster to 9½ inches, and it was voted that a close season was far more effective in preserving the fishery than any regulation regarding size. It was stated that the cruisers were valueless for enforcing the law. The moment she started out for a cruise word was telegraphed along the shore, "The cruiser is coming," and before she arrived all evidence of illegality was hidden. It was stated that 3,000 cases of lobsters were illegally packed between Halifax and Canso this season.

ITS GREAT FEATURE

— IS —



It cannot be bought by the public.

It can only be obtained from you on our Purchase Ticket Plan.

We sell to only one dealer in towns of less than 3,000 population.

Send to us for circulars, testimonials, Price Lists, and if we have no agent in your town you can secure the agency.

WM. DOBIE & CO., Publishers,

32 & 34 Front St. W., Toronto, Ont.

W. BOULTER & SONS,

Picton, Ont.

PACKERS OF THE CELEBRATED

LION  BRAND

Canned Fruits and Vegetables.

Every can has a Lion on the Label. This label is a guarantee to the consumer that the quality is first-class. Ask your Grocer for the Lion Brand Do not take any other.

Bay of Quinte Canning Factories.

Head Office, PICTON. Branch, DEMORESTVILLE.

Battle & Smyth, Thorold, Ont., Manufacturers of The Japanese Shoe Blacking.

THE LAY OF A SHELBURNE GROCER.

A tenth muse, she who presides over the rhyming advertisement department of modern business, ought now to be apotheosized, and added to Apollo's sacred nine. Her time of probation is surely fulfilled when her pinions show such strength as is evinced in the following lines, in which F. A. Campbell, Shelbourne, announces in the local press an era of good bargain's inaugurated by cash dealing. Here is the poem, which is robust and diverting, and sure to be read :

Ye Shelburne "cits," the situation's grave ;
The times are hard—the question how to save
Now occupies your minds. A chilling wave
Has struck the town,
And so your best attention now I crave,
Ere you're done brown.

By this I mean, of course, before you're 'busted.'
I'll whisper, if past history be trusted,
Full many a one has Shelburne left disgusted;
Nor slow to give
Reasons most cogent. Where their all they lost had
They couldn't live.

Expenses high, cash scarce and profits low ;
How else but downward, downward could they go?
They struggled hard, economized, but no,
The downward track
Things kept. What marvel that on Shelburne so
They turned their back?

But now, behold, a wondrous change has come—
One that brings speech unto the very dumb,
The deaf shall hear, though bursts each silent drum
Auricular,
Good news ! one need not not be to send it home
Particular.

What is the news? Why Campbell's to the fore,
With goods the cheapest he has crammed his store ;
And now a host who always felt quite poor
Are on their feet.
They are themselves again, for as of yore
They make ends meet.

Grinning just like a horse that's eating thistles,
No more each customer, with back up, bristles,
Nor, discontented, hurling wordy missiles,
Parades the street.
Each laughs, guffaws, cracks merry jokes and whistles
"Times can't be beat."

With goods so cheap, as happy as a clam,
Each customer of Campbell's is quite calm,
Nor has o'er bills a solitary qualm.
He then can meet,
Nor cares a nickle now for any man
That walks the street.

Why is this "thusness" with things at "hard pan"?
His patrons buy for cash. Adopt the plan.
Men make their luck ; 'tis time that you began.
Turn a new leaf,
And buy where bottom prices lead the van,
Where honest dealing rules 'twixt man and and man--
"The Maple Leaf."

On the 2nd inst. a fire broke out in the third flat of the building occupied by R. G. Lambert & Sons, Harriston, as a general store, totally destroying the second and third flats and badly damaging the lower one. Messrs. Lambert & Sons succeeded in saving part of their stock in a damaged condition, on which there was an insurance of $7,000, divided among the Wellington, Waterloo, Economical and Mercantile insurance companies. There was also an insurance on the building.

THE GUILEFUL FAKIR.

No more striking instance of the futility of patronising the bum advertising fakir is recorded than the one which recently took place in Port Hope, whereby a number of business men were induced to insert advertisements in a frame which was to be posted in a public building in Port Hope and some of the surrounding villages. The terms were $7.50, payable three months after delivery of the frames. Almost as soon as the Port Hope frame was hung up fakir No. 2 hove in sight and commenced to collect, allowing a discount for cash. One of the advertisers asserted he did not know whether the frames were hung in the villages named, and said he would not pay until the three months were up, whereat the fakir threatened all sorts of calamities, and at last, for peace sake, the money was paid. No advertising pays as well as that done in the local papers, where the advertiser is on the spot and can see that a contract is faithfully carried out. Not only that, but it keeps money in your own town, a pointer our town Council would do well to remember when erecting any further public works.—Port Hope Times.

SOME VALUABLE HINTS.

The magnificent autumn number of THE CANADIAN GROCER AND GENERAL STOREKEEPER (just issued) contains the following sensible paragraph :—

"Business men in the various towns throughout the country are constantly troubled with these fakirs. There are local fakirs also who publish calendars, time-tables, etc., who sell space in hotel registers, around the clock, etc. The best paying advertisement for a retailer is the one he puts in his local paper. Set your back against all other schemes. Let the matters in your advertisement be such as will attract attention. Tell the truth in it. Do not make extravagant statements. Briefly, study advertising as carefully as you do any of the details of your business. If you do not make your advertisement in your local paper pay the fault is yours, because others have."

The local paper is undoubtedly the best advertising medium—for farmers and stockmen as well as for business men. It reaches the very class whose attention and patronage it is most desirable to secure, and its columns are more closely and eagerly scanned than are those of journals published outside the local constituency.

These remarks, of course, apply only to live, clean newspapers, and not to those horrible blotches miscalled newspapers, of which a few still survive.—Streetsville Review.

Canadian White Enamel Sign Co.,
Sole Agents for Caesar Bros.
The Most Durable Sign Letter.
4 Adelaide St. W., Toronto.
☞A responsible agent wanted in every town and city.

SEAFORTH OATMEAL MILLS
Manufacturer of and Dealer in
Rolled, Granulated & Standard Oatmeals,
Split Peas, Pot Barley, Cornmeal, and General Produce. Eggs a specialty.
D. D. WILSON,
SEAFORTH, ONT.

LEONARD H. DOBBIN,
Commission Agent
and Broker in Canned Goods.
EVAPORATED APPLES A SPECIALTY.
4 Hospital Street, MONTREAL.
TELEPHONE 2205.

COUGH DROPS.
Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." Stamped on each drop. Write
R. & T. WATSON, TORONTO,
for Prices, etc.
Mention THE GROCER.

ORDER A CASE OF
OCEAN WAVE BAKING POWDER
From your Wholesale Grocer.
Sells itself after one Trial. Prices Current.

JNO. A. MOIR,
GENERAL AGENT.
Consignments Solicited.
SPECIALTIES : Canned Goods, Dried Apples, Evaporated Apples, Codfish.
Quotations and samples sent on application. A trial solicited.
41 St. Francois Xavier Sts., Montreal.

How to Sell Goods
Send Ten Cents to the GROCER PUBLISHING CO. for a copy of B. F. Cumming's Prize Essay on "How to Sell Goods."
Grocer Pub. Co.,
6 Wellington St. W., Toronto.



DRUM TAPS.

Leaves from the Diary of a Commercial Traveller.

BY WM. H. MAHER.

CHAPTER XV.

Sunday to the drummer, is a day of rest. The average commercial traveller does not go to church, because his clothes are hardly up to the church standard. There are men who go prepared with a nice suit, but they are the dandies of the road; men who fish for invitations to go out and see the girls, and who divide their time between drumming and flirting, always giving their preference to the latter employment when the two conflict. During years of experience on the road I noticed that the handsome young men who drove the country girls wild, in their own opinion, and who were much more ready to talk about their conquests than about trade, were never among the best salesmen; and I do not recall an instance where such a salesman was ever given an interest in the firm. The clerk in the store can do as he pleases with his hours after the store is closed, but the salesman on the road is paid to devote every hour of his time to business.

After breakfast I borrowed pen and ink of the clerk and went to my room. I copied off the orders taken the day before, then figured up my sales for the week. I had been told that $600 would pay; that $900 was about the average of our experienced traveling man, and that ten to twelve hundred was an exceeding good figure. My sales during the week were between $1,300 and $1,400; and no one could be more surprised at my success than I was.

I had worked hard, and had worked every minute of the time; with every man I met I called into play every bit of nervous force in me, and tried to make him see things as I saw them. When I went out of a store I usually felt as if I had been holding some immense weight, and the recreation left me weak and tired out.

Certainly there was nothing about the business to make one love it; even a weeks experience had shown it up in not a very agreeable light. Pushing one's self into the presence of men and remaining there when one could see that he was more than unwelcome, was not agreeable to a sensitive person. Begging for favors of men whom one would scarcely care to recognize as acquaintances if they were out of trade was not always calculated to improve one's self-respect; and living and eating, among strangers never two nights at the same place, was turning life into a dry and dreary affair.

But the business had to be done; modes had changed till business was where it must be "drummed;" not because the retail trade would not buy just as many goods if drummers were kept away, but each house must send out its salesmen because, if it did not, some one house would have the advantage. The expense of the drummer was a costly one to the house, but it had to be borne.

And drummers did not make any attempt to lessen their importance to their houses. On the contrary, where they could do it, they arranged that the trade should hold their orders for them instead of sending them in to the house. He was a very superficial observer who did not see that the traveling men were yearly gaining a position where they could dictate to their own houses. Much of the trade knew only them, saw only them, and knew nothing of the house more than they told. If the salesmen should go to another house he might carry every dollar of this trade with him, and he was not slow to avail himself of this knowledge.

Consequently it became a sure step to promotion to control a good country trade, and disagreeable as the work was in every way, it offered the surest avenue to advancement, providing the man did not contract habits that offset his abilities as a salesman. If I saw all this before I set out on my trip, I saw it more clearly now, and I determined to stick to the road and worked my way into something better than a second-class clerkship.

I started on this trip with my notions largely formed from the talk I had heard among old traveling men. In listening to them about their sales, and their efforts to change a reluctant buyer into a willing one, I had observed that the saloon and treating bore a very prominent part. So when I started out I had supposed that as a matter of course, I would find it necessary to use the same means and the same arguments. It did not take me long to discover, however that this was not true; that the better class of trade could not be reached by any such influence, and that there was no place where it was really necessary. In my first few days I would have done anything, no matter what to secure an order; but as my confidence in myself grew I discarded the idea that beer or whiskey was a necessary adjunct, and I was able to prove myself right. Not only this, and I satisfied myself that the drinking men among my customers had more regard for me because I was not seen in saloons, and put more confidence in me. I am able to say now, after many years' experience and observation, that the man who depends upon the help of the saloon to give him trade is making a woeful blunder. His chances of holding such trade are small; he is sure, in time, to lose himself. In an early part of my story I told of inviting a customer to a saloon for a glass of wine: so I make this statement here that no young man need say my example led him astray.

I know it would be tedious to the reader to follow me daily through my next two weeks. In the next town I reached I found a letter from the firm congratulating me on my success and cheering me on. I did not go into a town but that I took an order there, and my average sales during the next two weeks were over $200 a day, the gross profit averaging well.

At the end of the third week I finished my trip and went home. I had sold $3,700 worth of goods, and collected every dollar due us on the route, and I had a confident feeling that whenever I should go over the road again I would meet with a welcome. The clerks in the store praised me without stint; the proprietors were more cautious, probably thinking of the increased salary I might be demanding one of these days; but the senior said to me when we were alone:

"I guess you had better keep on the road, don't you?"

"I will drum the route I have been over," I said, "but to start out every sixty days will be often enough; in the meantime I would like to keep at the books."

It was settled in this way, though, in addition to keeping the books when at home, I had to sell goods, thus keeping me tolerably busy. Of course the same process that made one successful on the road made him an equally good salesman at home. But in addition to this, there were attentions that could be shown a merchant in your city that could not be given in his town. For instance, an invitation to a man to go to a theater with you, or an hours drive with him, showing him the city, or giving him a little lunch—there are numberless things one could do, and every one touches a man on a sensitive point and tells in one's favor.

When the country merchant goes to the city he is willing to combine business with a little pleasure, and while he is anxious to see everything, he is generally at a loss to find anything, or, if he goes to a place of public amusement, he feels lost and more or less awkward. But with some one beside him who knows "the ropes" he enjoyes all he sees, and appreciates every attention.

I took care of such trade as I could get acquainted with, and every day saw my influence increasing in the house. Then my position at the books gave me opportunities of adding a word to a bill, or a letter, that kept the customer personally acquainted with me, and did me no harm when next he was in town.

My second trip over the C. & T. Road was as good as my first one; I sold some new men and nearly all those I sold before, and did not hear a complaint from a single customer.

I travelled over that road for eight years; during that time I never had a customer leave me, and in my eight years' sales I made less that $100 of bad debts. Meantime the firm prospered; I added another route to my C. & T. trip and was equally successful there, and the house was preparing to move into more commodious quarters when the senior died.

There was no question about the business going right along, and though I had only the little money that I had saved from my salary, some $1,500, I did not worry as to the future. Although I had been so much on the road, I had always gone to work at the books the moment I came in from my trip, and when the senior died I was the only one in the house who could take his place in the office. Then my sales that year had been over $50,000, in a total for the whole house of $ 148,000 and I could not afford to be at ease.

The result was as I anticipated; the survivor and I went into partenership, and the succeeding years were the best the house had ever seen. I kept my routes and managed the books for awhile, but after a year of this, and some changes among our clerks, I was compelled to devote my time to the books and to the management of the business and thus ended my "Drum-taps."

Aluminum is a costly material. The lowest price we have seen quoted is $2 per pound, and that price is guaranteed only when a person purchases 1,000 pounds or more. But we understand a company has been started by which this metal can be sold at 10 cents per pound.

Work can always be found in a store without double-million microscope

Every line of goods embodies a history and a science worth years of study to understand.

No young man can possibly have mistaken his calling who finds in it what the world wants done.

WHOLESALE AND JOBBING TRADE ONLY.

THE GLOBE TOBACCO WORKS COMPANY OF LONDON

LIMITED,

Are again manufacturing their Choice Standard Brands of Tobaccos from pure Virginia and Kentucky leafs.

CUT PLUG SMOKING:
Gold Flake. Uncle Tom.
Hand Made. Wig Wag.

FINE CUT AMERICAN CHEWING:
Golden Thread. Victoria. Globe.
High Court. Jersey Lily.

ASK FOR THEM.

M. MASURET,
President.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Dec. 18, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

	Per doz
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb. tins	65
" " bulk, per lb	12
	Per doz.
Empire, 5 dozen 4 oz cans	$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" ½ " 5 lb cans	9 00
" bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
6 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60

BISCUITS.

	Per lb
Arrowroot	$0 11½
Abernethy	9
Ginger Nuts	11½
New York Fruit	14½
People's Mixed	10½
Pilot Family	6½
Snowflake	11½
Magard	15
Soda	6½
Soda, 1 lb packages	8
" 3 lb "	21
Sultana, thin	11½
Tea	11½
Wine	9½
Wine, sweet	9

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ¼ "	1 10
Spanish, No. 3	4 50
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jacquot's French No. 2	3 00
" " " 3	4 50
" " " 4	8 00
" " " 5	10 00
" 1-gross Cabinets, asst,	7 50

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross..... $1 80

F. F. DALLEY & CO.

	Per gross.
Silver Star Stove Paste	9 00

Packed in fancy wood boxes, each box contains 3 doz.

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & CO'S.

Parisian Square Blue, per lb..13 to 14c

BROOMS.

		Per doz.
Carpet	4 strings	2 90
X Parlor	2 "	2 65
Louise	3 "	2 65
1 Gem	4 "	3 25
2	3 "	2 65
3	2 "	2 20
4	2 "	1 95
O Hurl	4 "	2 65
	3 "	2 35
2	3 "	2 05
3	3 "	1 70
OK	2 "	1 35
Hvy Mill	4 "	3 70

CANNED GOODS.

	Per doz	
Apples, 3's	$1 10	$1 20
" gallons	2 90	3 00
Blackberries, 2	2 00	2 10
Blueberries, 2	1 25	1 40
Beans, 2	0 95	1 10
Corn, 2's	1 10	1 25
" Epicure	1 45	1 50
Cherries, red pitted, 2's	2 25	2 40
Peas, 2's	1 20	1 35
" sifted select	....	1 35
Pears, Bartlett, 2's	2 00	2 25
Pineapple, Baltimore	2 40	2 50
" Bahama	2 90	3 00
Peaches, 2's	2 75	2 85
" 3's	3 75	3 85
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	2 00	2 10
" Lombard	2 00	2 10
" Blue	1 90	2 00
Pumpkins, 3's	1 00	1 10
" gallons	3 00	3 25
Raspberries, 2's	2 45	2 50
Strawberries, choice 2's	2 40	2 50
Succotash, 2's	1 65	1 85
Tomatoes, 3's	1 35	1 40
Lobster, Clover Leaf	....	2 75
" Crown	....	2 25
" Bishop's Rock	....	2 10
Mackerel	1 40	1 50
Salmon, 1's	1 40	1 55
" white	1 10	1 25
Sardines Albert, ¼'s tins	11,	11½
" ½'s "	15,	18
" Martiny, ¼'s "	10,	10½
" ½'s "	18,	19
" Other brands, 9¾,	11,	16, 19
" P & C, ¼'s tins	23,	25
" ½'s "	33,	36
" Amer, ¼'s "	6½,	8
" ½'s "	9,	11

MARMALADE, JAMS AND JELLIES.

CAIRN'S.

(Blaiklock Bros., Montreal, Agents.)

Marmalade. Price, f.o.b. Montreal. dz.

"Home Made,"	glass 1 lb	$2.35
"	White 1 lb	2.25
"	" 2 "	4.15
"	Stone 7 "	13.20
Scotch	White 1 "	2.10



Jams.
Gooseberry
Strawberry
Black Currant.
Red Currant
Green Gage
Apricot
Raspberry
Damson
Plum
Red Currant and Raspberry

1 lb. white pots, 4 doz. assorted, per doz. $2.35.

Jellies. Red Currant, 1 lb. white $2.75
Black Currant, 1 lb. white 2.75

DELHI CANNING CO.

Jams assorted, 1's	2	30
Jellies, 1's	2	2

CANNED MEATS.

CLARK'S.

Comp. Corn Beef	1 lb cans	$....	$1 60
" "	2 "	....	2 65
" "	4 "	5 00	5 15
" "	6 "	7 75	8 00
" "	14 "	18 60	19 20
Minced Collops,	2 lb cans	.....	2 60
Roast Beef	1 "	. ....	1 60
"	2 "	.....	3 15
"	4 "	.....	5 85
"	2 "	.....	7 00
Par Ox Tongue,	2½ "	$7 25	7 50
Ox Tongue	2 "	....	4 50
Lunch Tongue	1 "	3 00	3 10
"	2 "	5 25	5 75
English Brawn	2 "	2 50	2 60
Camb. Sausage	1 "	....	2 50
" "	2 "	....	4 00
Soups, assorted	1 "	....	1 35
" "	2 "	....	2 25
Soups & Boulli	2 "	....	1 80
" "	6 "	....	4 50
Potted Chicken, Turkey, or Game, 6 oz cans			1 50
Potted Ham, Tongue or Beef, 6 oz cans			1 35
Devilled Tongue or Ham, ½ lb cans			1 35
Devilled Chicken or Turkey, ½ lb cans			2 25
Sandwich Ham or Tongue, ½ lb cans			1 50
Ham, Chicken and Tongue, ½ lb cans			1 50

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars, $9 50
Ditto, 25 and 40 lb pails, per lb. 12½c

J. H. WETHEY'S—ST. CATHARINES.

Condensed, per gross, net..... $13 50

CHEWING GUM.

ADAMS & SONS.

		To Retailers.
Tutti Frutti, 36 5c bars		$1 30
Sappota,	150 pieces	1 15
Sweet Fern,	230 "	0 85
Black Jack,	115 "	0 85
Red Rose,	115 "	0 85
Barley Malt,	115 "	0 85
Magic Trick,	115 "	0 85
Taffy Licorice,	72 "	0 55
Caramel Tolu,	72 "	0 40
Adams' N.Y. Gum,	200 "	0 50
Colah " "	115 "	0 75
Puzzle Gum (new)	115 "	0 75
New Fruit Asst.,	115 " new	0 75

ALWAYS ORDER RECKITT'S BLUE.

Prices Current, Continued—

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs .	0 30
Caraccas, ¼'s..6 and 12 lbs..	0 35
Premium, ½'s..6 and 12 lbs...	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs .	0 24
Sticks, gross boxes, each...	1 00
Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....per lb	$0 30
Mott's Prepaired Cocoa.....	28
Mott's Homœopat'c Cocoa(¼s)	32
Mott's Breakfast Cocoa.....	40
Mott's Breakf. Cocoa(in tins)	45
Mott's No. 1 Chocolate.....	30
Mott's Breakfast Chocolate...	28
Mott's Caracas Chocolate....	40
Mott's Diamond Chocolate....	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs.....	30
Mott's Cocoa Shells.....	5
Mott's Vanilla Chocolate stick	24
Mott's Vanilla Chocolate stick	22
Mott's Pure Confec. Chocolate	22c—35
Mott's Sweet Confec. Choc.	21c—28

J. W. COWAN & CO'S.

Cocoas—	
Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼lb in 12lb boxes	35
London Pearl, " "	30
Soluble (bulk) 15 & 30 lb bxs...	18, 20
Soluble (tins) 6 lb and 12 lb....	20
Cocoa Nibs, any quantity ...	30, 35
Cocoa Shells, any quantity...	05
Cocoa Essence.....per doz	1 40
Chocolates—	
Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross...	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO.

Chocolate—	
Premium No. Chocolate, in boxes, 12 and 25 lbs	.....
Baker's Vanillia Chocolate, in boxes, 12 lbs.....	.....
Caraccas Sweet Chocolate, in boxes, 6 lbs., 12 boxes in a case.	.....
Vanillia Tablets, in boxes	.....
Spanish Tablets, 100 in each box, 12 boxes in a case.....	.....
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs.....	.....
Grocers' Style, in cases 24 boxes, 6 lbs	.....
Cocoa—	
Pure Prepared in boxes, 12 lbs...	.....
Cracked Cocoa, in boxes, 12 lbs., ½ lb. papers	.....
Cracked Cocoa, in bags, 10 lbs ...	.....
Breakfast Cocoa—	
In boxes, 6 and 12 lbs., ½ lb. tins	.....
In boxes, 12 lbs., 1 lb. tins, decorated canisters.....	.....
Broma—	
In boxes, 12 lbs., ½ lb. tins.....	.....

COFFEE.

GREEN

	c. per lb.
Mocha.....	32, 35
Old Government Java.....	30, 33
Rio.....	23, 26
Plantation Ceylon.....	29, 31
Porto Rico.....	23, 24
Guatamala..	24, 26
Jamaica.....	23, 24
Maracaibo	24, 26

WHOLE ROASTED OR PURE GROUND.
ELLIS & KEIGHLEY'S.

	c. per lb
Java.....	33, 34
Java and Mocha.....	34, 36
Plantation Ceylon.....	... 35
Arabian Mocha	... 37
Santos.....	28, 28
English Breakfast.....	16, 24
Royal Dandelion in 1 lb tins..	... 26

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend.....	... 33
Our Own "	... 31
Laguayra "	... 29
Mocha and Java.....	32, 33
Java, Standard.....	... 33
" Old Government	30, 32
Arabian Mocha.....	 36
Santos	... 28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs.....	30
Standard Imperial in sealed tins, 25 and 50 lbs.....	32
Standard Blend in sealed tins, 25 and 50 lbs.....	33
Ground, in tins, 5, 10, 15 and 25 lbs.....	20, 30
Say's Parisien, in ½ and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz....	1 25
" " " " 2, 2 oz.....	1 75
" " " " 3, 3 oz.....	2 00

FLOUR AND MEAL.

	per bbl.
Flour, Family.....	$4 50 4 75
" Manitoba Patent..	5 60
" white wheat patent	5 50 5 60
" Strong bakers'....	5 30
Oatmeal, standard, bbls	4 65
" granulated, "	4 80
" rolled "	4 80
Rolled Oats	4 80
Bran, per ton.....	17 00
Shorts	18 00
Cornmeal	3 50 4 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz.
Cases, No. 1, 2 oz tins.....	$2 75 $3 00
" No. 2, 4 oz tins.....	4 50 5 00
" No. 3, 8 oz tins.....	8 00 8 75
" No. 4, 1 lb tins.....	12 60 14 25
" No. 5, 2 lb tins.....	25 00 27 00

FRUITS.

FOREIGN.	c. per lb.
Currants, Provincial, bbls...	6¼, 6⅜
" " ½ bbls	6⅜, 6½
" " cases ...	6⅜
" Filiatras, bbls....	6⅜, 6½
" " ½ bbls ...	6½, 6⅝
" " cases ..	6⅝, 6¾
" Patras, bbls.....	6¾, 7
" " ½ bbls.....	7, 7⅛
" " cases.....	7⅛, 7⅜
" Vostizzas, cases.	7½, 8½
" " ½ cases	7½, 8
" 5-crown Excelsi r (cases).....	9¼, 9½
" ½ case....	9⅛, 9⅝
Dates, Persian, boxes, ...	6 6½
Figs, Elemes, 14 oz., per box	... 12
" 10 and 20	14 15
" Seven-Crown	... 20
Prunes, Bosnia, hhds	7¾ 8
" " cases, new...	8½ 10
Raisins, Valencia, off stalk,	6½ 6½
Selected	7½ 8
Layers	8½ 9
Raisins, Sultanas.....	17, 18
" Eleme	7½ 8
" Malaga:	
London layers	3 00 3 25
Loose muscatels	2 35 2 75
Imperial cabinets	3 25 3 50
" " qrs., flat.	1 00
Connoisseur clusters	4 00 4 25
Extra dessert "	4 75 5 00
" " " qrs.	1 50
Royal clusters	6 00 6 50
Fancy Vega cartoons	..... 2 75
Black baskets	4 00 4 25
" " qrs	1 30 1 35
Blue "	4 75 5 00
" " qrs	1 50 1 60
Fine Dehesas	7 00 7 25
" " qrs	2 00 2 25
Lemons, Malaga	3 00 4 00
" Palermos	4 00 4 50
" Messina.....	4 00 5 00
Oranges, Floridas	4 50 4 50
" Jamaicas	8 00 8 50
" Valencias	5 50 5 75
DOMESTIC.	
Apples, Dried, per lb	0 08 0 08½
do Evaporated.....	0 13½ 0 15

GLASSWARE.

TAYLOR, SCOTT & CO.

	c. per doz
Lamp Chimneys, O.....	32
" " A.....	35
" " B.....	45

GRAIN.

Wheat, Fall, No. 2, ...	$0 92 0 95
" Red Winter, No. 2	0 95 0 96
" Spring, No. 2	85 0 90
" Man. Hard, No. 1..	....
" " No. 2..	..... 1 00
Oats, No. 2, per 34 lbs.....	42 45
Barley, No. 2, per 48 lbs...	58 59
" No. 3, extra.....	... 53
" No. 3.....	50 51
Rye.....	64 65
Peas.....	64 65
Corn	 65

HAY & STRAW.

Hay, Pressed, "on track	7 00 9 50
Straw Pressed, "	5 50 6 00

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts
Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars.....	22
" Fine, in 4 lb jars.....	70
" Ex. Sup., in bulk, per lb.	30
" Superior, in bulk, per lb	20
" Fine, " "	15

COLMAN'S AND KEEN'S

In 4 lb jars.....	75
In 1 lb jars.....	25
D. S. F., in tins, per lb	41
" in ½ lb tins.....	42
" in ¼ lb tins, per lb.....	44
D. F. in ½ lb tins, per lb	26
" ¼ " "	28

NUTS.

	per lb.
Almonds, Ivica	14 15
" Tarragona..... ...	15 16
" Formigetta..... ...	...
Almonds, Shelled Valencias	34, 36
" " Jordon.	45, 55
Brazil	... ...
Cocoanuts, ...	... ...
Filberts, Sicily.....	... 11

MINCE MEAT.

EVERY grocer should keep our Mince Meat in stock at this season of the year. It is prepared with special care. Those using it will have no other. Average sales two ton per day.

DEMAND INCREASING.

A trial order will convince you of its **superior quality.** Sold in 7, 12 and 25 lb. pails and ½ gal. glass jars.

WE are now offering the following soups packed in 2 lb. cans, 2 doz. in each case :

ASPARAGUS SOUP.	VERMACILLA.	CHICKEN BROTH.
CHICKEN SOUP.	JULLIENNE.	MACARONA.
CONSOMME.	MOCK TURTLE.	MULLIGATAWNA.
MUTTON BROTH.	OX TAIL.	GREEN PEA.
TOMATO.	VEGETABLE.	

Ask your Wholesale Grocer for

Delhi Canning Company's Goods.

Insist on getting them if you desire goods to please your customers.

Prices current, continued—

Filberts, Oblong	14	15
Peanuts, roasted	17,	18
" green	13,	15
Walnuts, Grenoble	...	18
" Bordeaux	12,	13
" Naples, cases	17	18
" Marbots	...	13½
" Chilis	12	13

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO.

PICKLES.

John Bull, mixed, in bulk	$0 60
" Chow Pic'le, in b'lk	65
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 25
" " " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

SAUCES.

John Bull, kegs, per gal	$1 25
" ½ pt. bottles, per doz (according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " ½ pt, bottles, per doz	1 25
Niagara Tomato, kegs, per gal	1 25
" " Reputed pints	1 25

Terry's Candied Peels. c. per peels

Lemon, 7 lb boxes	16
Orange, "	18
Citron, "	30

CROSSE & BLACKWELL'S.

Pickles, all kinds, pints, per doz	3 25

LEA & PERRIN'S. per doz.

Worcester Sauce, ½ pts	$3 60 $3 75
" " pints	6 25 6 50

PRODUCE.

DAIRY.

	Per lb	
Butter, creamery, rolls	$0 00	$0 00
" " tub	0 21	0 22
" dairy, tubs, choice	0 15	0 16
" " medium	0 08	0 12
Butter, pound rolls	0 18	0 19
" large rolls	0 12	0 16
" store crocks	0 12	0 16
" store packed	0 07	0 12
Cheese	0 10	0 10½

COUNTRY.

Eggs, fresh, per doz	.....	0 23½
" limed	0 19	0 20
Beans	1 50	1 65
Onions, per bbl	2 00	2 25
Potatoes, per bag on tr'k	0 80	0 90
Hops, 1889 crop	0 20	0 25
" 1890 "	0 35	0 40
Honey, extracted	0 07	0 12½
" section	0 14	0 20

PROVISIONS.

Bacon, long clear, p lb.	0 07¾	0 08⅜
Pork, mess, p. bbl	15 00	16 00
Hams, smoked, per lb	0 11	0 12
" pickled	.....	....
Bellies	0 10	0 11
Rolls	0 09½	0 10
Backs	0 10	0 10½
Lard, Canadian, per lb.	0 09	0 9¼
Hogs	5 00	5 60
Tallow, refined, per lb	0 05	0 05¼
"rough, "	.....	0 02

RICE, ETC.

	Per lb
Rice, Aracan	3⅞, 4c
" Patna	4⅜, 5
" Japan	... 4¾
" extra Burmah	3⅞, 4
Grand Duke	6, 6½
Sago	4¾, 5
Tapioca,	5½, 6¾

SPICES.

GROUND.

	Per lb.	
Pepper, black, pure	$0 20	$0 22
" fine to superior	12	18
" white, pure	32	35
" fine to choice	25	30
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	25	40
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURGH STARCH MFG. CO. MONTREAL.

BRITISH AMERICA STARCH CO. BRANTFORD.

	c. per lb.
No. 1 Laundry, 4 lb cartoons	5½c
Canada Laundry	4⅞
Silver Gloss, crates	6¾
Lily White, crates	6¾
Silver Gloss, 1 lb chromos	6¾
Lily White, 1 lb chromos	6¾
Satin, Starch 1 lb chromos	7¼
Brantford Gloss, 1 lb chromos	7¼
No 1 Laundry, barrels & halves	4⅝
No 1 Prepared Corn	7½
Canada Corn	6¾
Challenge Corn	6¾
Rice Starch, 1 lb	9
Cube, 1 lb	7½

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-1b boxes. 1, 2, and 4 lb. pack'g's	8¼
36-1b boxes, 3 lb. packages	8¼
12-lb "	8½
38 to 45-lb boxes	8
Silver Gloss Starch—	
36-lb boxes, 1 lb packages	9
40-lb " 1, 2 and 4 lb packages.	9
40-lb " ½ lb package	9½
40-lb " ¼ "	10
40-lb " assorted ½ and ¼ lbs	9¾
6-lb " sliding covers	9¾
38 to 45 lb boxes	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	9
20 " "	9½

SUGAR.

	c. per lb	
Granulated, 15 bbls or over	...	6⅞
" less than 15 bbls	...	7
Paris Lump, bbls	...	7½
" ½ bbls	...	7⅝
" " less than a bbl	...	7⅝
Extra Ground, bbls	8	8⅛
" " less than a bbl.	...	8⅛
Powdered, bbls	...	7⅛
" less than a bbl	...	7⅜
White refined	6⅜	6½
Extra bright refined	6	6¼
Bright Yellow	5¾	5⅞
Medium "	5¼	5⅜
Brown	5	5¼
Raw Jamaica, in bags	5½	5¼

SYRUPS AND MOLASSES.

SYRUPS.

	Per lb. bbls.	½ bbls
Redpath's "D"	3⅝c.	3¾c
" "M"	3¼	3⅜
Redpath's "B"	3¾	4⅛
" "VB"	4	4⅛
" Extra	4¼	4⅜
" Ex. Sup	4⅜	4½
" XXX Sup.	4⅝	4¾
Corn Syrup	4⅝	4¾

MOLASSES.

	Per gal.
Trinidad, in puncheons	38, 40c
" bbls	40, 42
" ½ bbls	42, 44
New Orleans, in bbls	90, 100
Porto Rico, hdds.	40, 45
" barrels	42, 47
" ½ barrels	44, 49

TEAS.

GREENS.

Gunpowder—	Per lb
Cases, extra firsts	42, 50c
Half chests, ordinary firsts	22, 38
Cases, sifted, extra firsts	42, 50
Cases, small leaf, firsts	35, 40
Young Hyson—Moyunes	
Half chests, ordinary firsts	22, 38
" " seconds	20, 22
" " common	18, 20

PING SUEYS.

Half chests, firsts	28, 32
" " seconds	20, 22
Half Boxes, firsts	28, 32
" " seconds	20, 22

JAPAN.

Half Chests—	
Choicest	38, 40
Choice	32, 36
Finest	28, 30
Fine	25, 27
Good medium	22, 24
Medium	19, 20
Good common	18, 19
Common	16, 17
Nagasaki, ½ chests Pekoe	20, 22
" " Oolong	17, 18
" " Gunpowder	18, 20
" " Siftings	8, 12½

CONGOUS.

Half chests, Kaisow, Moning	52, 55
Caddies and half chests	15, 50
Cadies, Pakling and new makes	18, 50

OOLONG.

Half chests Formosa	34, 50
Caddies	36 55

ASSAMS.

Chests and half-chests Pekoe	22, 48



KNOX, MORGAN & CO.,

Wholesale Dry Goods Importers,

HAMILTON, - - - ONTARIO.

IN STOCK FOR XMAS TRADE:

COLORED PLUSHES, all shades.
BLACK VICUNA COATING.
BLACK WORSTED COATING.
BLUE BEAVER OVER-COATING.
COLORED MELTONS, assorted shades.
VICTORIA LAWNS, all prices.
BLACK VELVETEENS.
COLORED VELVETEENS.
BLACK CASHMERES, three low lines.
LATEST STYLES NECKWARE, 4 cases.
BEEHIVE FINGERING.
BLACK VELVET RIBBONS.
BLACK CASHMERE HOSE.
SILK HANDKERCHIEFS.

Tweeds, Prints and Staple Samples for Spring 1891 now ready.

Prices current, continued—

SCENTED ORANGE PEKOE.

Boxes, Foochow and Canton	28, 60

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	62c
Ingots, rough and ready, 7's	59
Laurel, 3's	52
Brier, 7's	50
Index, 7's	45
Honeysuckle, 7's	53
Napoleon, 8's	49
Royal Arms, 12's	50
Victoria, 12's	48
Brunette and Lovely, 12's	45½
Prince of Wales, in caddies	46½
" in 75 lb boxes	46
Bright Smoking Plug Myrtle, T & B, 3's	55
Lily, 7's	48
Diamond Solace, 12's	45
Myrtle Cut Smoking, 1 lb tins	65
½ lb pg, 6 lb boxes	65
oz pg, 5 lb boxes	65

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdowne	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00

Cigarettes, all Tobacco—

Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C No. 1	4 00
Sweet Sixteen	3 50

CUT TOBACCOS.	per lb.
Puritan, ½ lb pkg., 5 lb. boxes	65
Old Chum, ½ lb pkg 5 lb box	65
Old Virgin., 1-10 lb pkg., 10 lb bxs	57
Gold Block, ½ lb pkg, 5 lb boxes	65

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	78
Puritan, 1-10, 5 lb boxes	80
Athlete, per lb	1 10

SOAP.

Ivory Bar, per lb	½
Do. 2, 6-16 and 3 lb bars "	
Primrose, 5 lb bars, wax W "	
" 1 " " "	
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 13oz, 1, 2 and 3 lb bars per lb	3½
Queen's Laundry, per bar	5½
Pride of Kitchen, per box	2 75
Sapolio, ½ gross boxes	3 25
" per gross, net cash	12 00

TOILET SOAP.

TAYLOR, SCOTT & CO.

	per doz.
Baby's Own, ½ doz boxes	$1 25
Our Boys, ½ " "	1 25
Sea Foam, ½ " "	75
London Bouquet, ½ " "	60
Oatmeal, 1 " "	85
" ½ " "	60
Paris Assorted, ½ " "	0 75
Albert Oatmeal bar, 2 doz. boxes	0 75
" White Castile bar, 2 doz. boxes	0 75
	per gro.
Fatherland, ½ doz boxes	5 00

WOODENWARE.

	per doz
Pails, 2 hoop, clear No. 1	$1 70
" 3 " " "	1 90
Pails, 2 hoops, clear No. 2	$1 60
" 3 " " "	1 80
" 3 " painted "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe $1 90	2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25
	per case.
Matches, Parlor	$1 75
" Telephone 3 65	3 75
" Telegraph 3 90	4 00
	per doz.
Mops and Handles, comb.	1 25
Butter tubs $1 60	$3 20
Butter Bowls, crates ast'd	3 60
Clothes Pins—	
5 gross, per box	0 75
4 gross, "	0 85
6 gross, "	1 20

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	2 75
" round "	3 00
Handy dish	3 75
Water Closet Tanks	18 00

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO NEWMARKET.

	Per doz.
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs	9 50
No 2 "	8 50
No 3 "	7 50

YEAST.

Barm yeast in boxes of 2 doz. 10c. and 2 doz. 5c. packages, per box	2 00
Royal Yeast Cakes, 3 doz 10c. packages in case, per case	$1 95
Royal Yeast Cakes, 3 doz 5c. packages in case, per case	1 00

OUR NATIONAL FOODS.

	pkg.	doz
Desiccated Wheat	4 lb.	$2 30
" Rolled Oats	4 "	2 25
Snow Flake Barley	4 "	2 40
Rolled Wheat Flakes	4 "	2 25
Buckwheat Flour, S. R	4 "	2 00
Prepared Pea Flour	2½ "	1 80
Baravena Milk Food	1 "	3 00
Patent Prepared Barley	1 "	1 80
Patent Prepared Groats	1 "	1 50
Beef and Barley Extracts	6 oz	2 25
Gluten Flour	4 oz	2 80

HARDWARE.

ZINC: Sheet net.	0 06½

IRON WIRE:

Galv., annealed and oiled and bright 20 p.c. advance on list	
Barbed wire net	0 00
Coil chain, 5-16 in. net	0 05½
" " ⅜ in "	0 05
" " ½ in "	0 04½

Iron pipe, 50 per cent.
Iron pipe, galvanized, 25 per cent.

CUT NAILS, from Toronto:

10 dy. to 60 dy	2 65	0 00
8 dy. and 9 dy	2 90	0 00
6 dy. and 7 dy	3 15	0 00
4 dy. and 5 dy	3 40	0 00
3 dy. C.P.	3 75	0 00
3 dy A.P	4 25	0 00

HORSE NAILS:
"C" 50 and 10 per cent. from list.

HORSE SHOES:

From Toronto, per keg	3 75	4 00

WINDOW GLASS:

25 in and under	1 55	1 60
26 to 40	1 60	0 00
41 to 50	3 60	0 00
51 to 60	3 90	0 00
61 to 70	4 20	0 00

GUNPOWDER:

Sporting FF. "	4 75	0 00
" FFF "	5 00	0 00
Canada rifle "	7 25	0 00
Sporting FF., (in ½ lb. tins) per doz.	2 40	0 00
ROPE: Manilla	0 14½	0 16
Sisal	0 13	0 00

AXES:

Peerless & Keen Cutter	7 50	0 00
Leader	7 25	0 00
Lance	7 75	0 00
Queen City	9 25	0 00
Honor Bright, all steel	11 00	0 00
SHOT: Canadian	0 03½	0 00
HINGES: Heavy T and strap	05½	00
" Screw, hook & strap.	03¾	04¾

TIN PLATES:

1c. 4x20 coke, per box	4 50	4 75

PETROLEUM.

	Imp. gal.
F. O. B. Toronto	
Canadian	$0 16 $0 17
Carbon Safety	0 18 0 18½
Canadian Water White	0 20 0 22
Amer'n Prime White	0 23 0 24
" Water White	0 25 0 00
Photogene	0 27 0 00

DRUGS AND CHEMICALS.

Alum	1b $0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 02½	0 03
Borax	0 13	0 14
Camphor	0 75	0 80
Carbolic Acid	0 50	0 55
Castor Oil	0 13	0 14
Cream Tartar	0 30	0 31
Epsom Salts	0 01½	0 02½
Paris Green	0 18	0 22
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 20	0 21
Hellebore	0 16	0 17
Iodine	5 00	5 50
Insect Powder	0 40	0 50
Salpetre	0 08½	0 09
Soda Bicarb, per keg	2 50	2 75
Sal Soda	1 00	1 25
Madder	0 12½	....

VINEGAR.

A. HAAZ & CO

XX, W.W	0 20
XXX, W.W	0 25
Honey Dew	0 28
Pickling	0 28
Malting	0 45

THE BADGEROW FALCONER VINEGAR CO

French Bordeau	per gal.	0 34
Tarragona	"	0 32
Triple	"	0 30
Fruit Vinegar	"	0 27
Pickling	"	0 28
XXX	"	0 25
Extra XX	"	0 22
XX	"	0 20
X	"	0 16
Cider Vinegar	0 16 to	0 25
Honey Vinegar		0 25
Eng. Malt Vinegar	0 50 to	0 60
Bottled Malt Vinegar, qts		2 00
Methylated Spirits	2 00 to	2 25

FISH.

Frozen Fish:

Trout per lb	0 06½	0 07
Whitefish do	0 07	0 07½
British Columbia salmon per lb		0 15
Lake herring per 100	2 50	3 00
Pickerel per lb	0 05	0 06
Pike do	0 04½	0 05

Dried Fish:

Labrador herring, p. bbl	6 00	6 50
Shore herring "	5 00	6 00
Codfish, per quintal	5 25	5 75
" cases	5 00	5 50
Boneless fish per lb	0 04½	0 05½
Boneless cod "	0 06½	0 08

Smoked Fish:

Finnan Haddies per lb		0 07½
Bloaters per box	1 00	1 50
Smoked herring "		0 16

Sea Fish:

Haddock per lb	0 07	0 08
Cod "	0 08	0 09
Spring salmon "	0 20	0 25
Flounders "	0 07	0 08
Halibut "	0 18	0 20

Pickled and Salt Fish:

Salmon trout, per ½ bbl		4 50
Whitefish "		5 25
Lake herring split "		3 00

THE PRIZE OFFERED BY THE

TORONTO GROCERS' ASSOCIATION

For the Best Grocer Waggon WAS AWARDED TO

EWART & JOHNSTON,

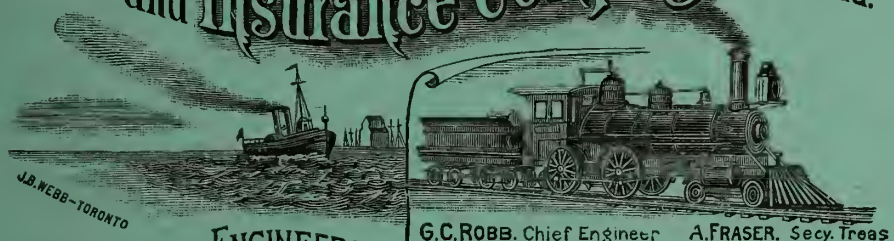
257 and 259 Queen St. East.

Manufacturers of Trade Waggons and Sleighs. Send for Catalogue
Grocers Delivery Waggons, etc.

SUBSCRIBED CAPITAL, $100,100. FULL GOVERNMENT DEPOSIT.

SIR ALEX. CAMPBELL, K.C.M.G. PRES.
(Lieut Govr. of Ontario)
JOHN L. BLAIKIE ESQ. VICE PRES.

THE BOILER INSPECTION and Insurance Company of Canada.



CONSULTING ENGINEERS.

G.C. ROBB. Chief Engineer A. FRASER. Secy. Treas
HEAD OFFICE.
TORONTO.

The prevention of Accident and attainment of Economy in use of Steam, our chief aims.

TRAVELLERS' GUIDE.

WM. PROUT. J. E. INSLEY, Manager.

LELAND HOTEL

Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.
Vancouver, B.C.
PROUT & INSLEY, Proprietors.

THE COLONIAL,

New Westminster, B.C.
Headquarters for Commercial Travellers. Fine Sample Rooms. First-class in every respect.
GEO. R. RAYMOND, Proprietor.

THE WINDSOR.

Regina, Assa.
First-class Family and Commercial Hotel.
Good sample rooms. Livery in connection.
MRS. DOIG, Proprietress.

THE SANITARIUM

BANFF, N.W.T.

Favorite Western Summer Resort. The best of accommodation for travellers.
R. G. BRETT, Medical Director. H. RANSFORD, Mgr.

Grand Pacific Hotel

KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men
CREEDEN & SMITH, Props

Queen's Hotel,

WINNIPEG, MAN.

First-class in every respect.

JAS. O'CONNOR, Prop. FRED. SPRADO, Mgr

LELAND HOUSE,

Graduated Prices. Recently furnished.
W. D. DOUGLAS & CO., Proprietors.
The finest hotel in the Northwest. Pure spring water. Corner Main and Albert Sts., City Hall Square, WINNIPEG, MAN.

The Clarendon Hotel,

Winnipeg, Man.

RUTLEY & McCAFFREY Proprietors.

The Algoma House,

PORT ARTHUR, ONTARIO.

Beautifully situated, fine sample rooms. Special attention and accommodation for travelling men.
MERRILL & HODDER, Props.

PATERSON HOUSE,

OWEN SOUND, ONT.

One of the best appointed houses in Ontario, situated in the business centre of the town. All modern improvements. Headquarters for commercial men A. DUNCAN, Prop

BY PRIVATE SALE.

Office Desks, Chairs and Tables, Ladies' Writing Desks and Book Cases, Letter Files and Office Fittings. On view at

41 COLBORNE ST., TORONTO.

TERMS CASH.

Goods are of latest design, and will be sold cheap to close an estate.

TOWNSEND & STEPHENS,
Traders' Bank Chambers,
Toronto.

TORONTO SALT WORKS,

128 Adelaide E., Toronto,

Sole City Agents for the "Canada Salt Association"

Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.
The "Acme" Table Salt (new process) will not get damp or hard.
Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt.

BAKER'S
COLLECTING AND INQUIRY AGENCY,

Room 45, Yonge St. Arcade, Toronto, Ont.

Handles all Classes of Accounts. Seventy per cent. of all Claims reported last year were paid. Write for terms.

System Copyrighted February 13th, 1889.

FAC SIMILE OF THE LABEL OF



The Best Scouring and Cleaning Soap in the World.

For cleaning woodwork, pots, kettles, pans, floors, painted ceilings, windows, and everything in the cleansing of which a Scouring Soap can be used it has no Superior. It is a larger cake, lasts longer, does its work better, and is cheaper in every way than any other Scouring Soap. Cut this out, and ask your Jobber to send you a box of *Pride of the Kitchen*. It is worth trying.

KIRK L. PERRY, Agent,
TORONTO, CANADA

THE "QUICK AND EASY" WASHBOARD

(Patented.) Made by the

Brandon Manufacturing Co.,

of Toronto, (Limited.)

STRACHAN AVENUE, TORONTO.



This board possesses the advantage of a double crimp, and only the best quality of wood and zinc are used in its manufacture.

All first-class grocers keep it.

E. P. Breckenridge, Toledo, Ohio, Pres — Edwin Norton, Chicago, Vice-Pres.

W. C. Breckenridge, Resident Manager

The Norton Manufacturing Co.,

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit Cans, Lard Pails, Paint Pails and Cans, Baking Powder Cans.

Capacity, fifty thousand fruit cans per day.

Sole Agents in Canada for

Norton Bros., "Solder Hemmed" Caps, and Grocers' sample goods, and Haskell's sample cases.

Cor. YORK AND QUEEN Sts.,

HAMILTON, - ONT.

C. RICHARDSON & CO.

MANUFACTURERS OF

The Celebrated Bull's Head Brand Pickles,

SAUCES, JAMS, JELLIES,

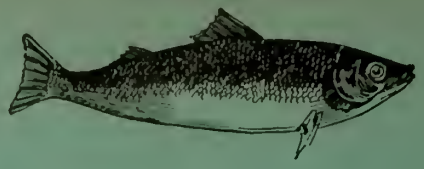
CANNED FRUITS AND VEGETABLES.

SPECIAL PRICES IN

CANNED TOMATOES.

EVAPORATED APPLES and MAPLE SYRUP

125 River St., Toronto.



Fraser River Salmon.

"ROYAL"

- AND -

"BRITANNIA"

Brands of canned salmon are the finest packed in British Columbia. The canneries being situated at the mouth of the Fraser River are in a position to pack their fish fresh from the boats.

BELL-IRVING & PATERSON, AGENTS,

Vancouver and New Westminster, B.C.

C. G. Hobson & Co.,

COMMISSION MERCHANTS.

AGENTS FOR

Princess, Diamond and Stanley

brands of canned salmon. We pay special attention to consignments placed in our charge.

C. G. HOBSON & Co.,
Vancouver, B.C.

TO GROCERS.

You can make a good profit on good goods.

Try a line of our special brooms for first-class trade.

35. "Peerless." 35.
30. "Ideal." 30.
25. "Royal." 25.
20. "Anchor." 20.
15. "Crown." 15.

Made of new seasons Corn and Handles striped and varnished.

We have also special lines and

Stove, Shoe and Scrub Brushes, Baskets, Woodenware, etc.

for Fall and Winter trade.

SAMPLE ROOM: 80 York St.

Chas. Boeckh & Sons,
TORONTO.

T. G. Williamson & Co.,

COMMISSION MERCHANTS.

TEAS, COFFEES, FRUITS, SUGARS, ETC

42 Front Street East,
TORONTO, ONT.

- PARISIAN - BLUE!

Is Stronger and More Economical

THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

FOREIGN FRUITS

R. S. GALLAGHER,

FRUIT AND COMMISSION MERCHANT.

TORONTO.

111 & 113 King St. E., 77 Colborne St.

Telephone 1617.

R. C. MURDOCH AND CO.,

Commission and Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

29 Church St., Toronto

TELEPHONE 806.

J. Cleghorn & Son

WHOLESALE

Fruit, Fish and Oyster Dealers,

94 Yonge Street,
TORONTO

ESTABLISHED 1856.

MARTIN BROS.,

General grain dealers and Manufacturers of all kinds of

Oatmeal, Pot Barley, Graham Flour, Rolled Oats, Split Peas, Rolled Wheat.

Elevator and Mills on C.P.R. and G.T.R.
Dressed Hogs a Specialty.

Mount Forest, Ont.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

ATHLETE, PURITAN, DERBY, SWEET SIXTEEN CIGARETTES.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

THE CANADIAN GROCER
& GENERAL STOREKEEPER.
PUBLISHED WEEKLY. $2.00 PER YEAR

VOL. IV. TORONTO AND MONTREAL, DECEMBER 26, 1890. No. 52

ABSOLUTELY PURE
DELICIOUS FLAVOUR
GREAT STRENGTH

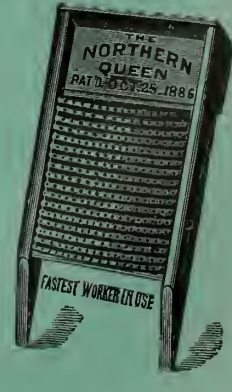
Are the principal Characteristics of The

British America Starch Co's
PREPARED CORN.

H. A. NELSON & SONS
MANUFACTURERS
AND
Wholesale Dealers
—IN—
BROOMS
AND
WHISKS,
Brushes, Woodenware,
Baskets, Cordage,
Grocers' Sundries.
MONTREAL, - TORONTO.

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & Co HALIFAX, N.S. ESTABLISHED 1841
IS THE BEST.
ASK FOR
MOTT'S

DUNN'S BAKING POWDER
THE COOK'S BEST FRIEND
Largest Sale in Canada.

Taylor, Scott & Co.
TORONTO.
THE BEST


IS THE CHEAPEST.
Retail Price, 25c.
For sale by all first-class grocers

FINE GOODS OUR SPECIALTY.
MUNGO CIGARS, EXCEPTIONALLY FINE.
MADRE E' HIJO (7 SIZES).
EL PADRE AND CABLE.

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

ALWAYS ASK FOR THE

'John Bull' BRANDS.

Manufactured by

BRYANT, GIBSON & Co.



AGENCY FOR—
Ganong's Lily Chocolates,
Terry's English Bottled Confectionery,
Negree's French Crystallized Fruits.

A. HAAZ. C. DE CARTERET.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider

VINEGARS.

74 Bagot Street, - Kingston, Ont.

CONVENTION OF
ONTARIO CREAMERIES' ASSOCIATION

Will be held at TOWN OF BERLIN on TUESDAY and WEDNESDAY 13th and 14 January, 1891.

Prominent American and Canadian dairymen will address the convention.

Country merchants cordially invited to attend and become posted on benefits of creameries.

Send $1.00 to Secretary for membership and certificate entitling you to reduced R. R. fare to Convention.

D. DERBYSHIRE, Brockville, President.

R. I. GRAHAM, Belleville, Secretary.

GRIFFITH & CO.,

(J. McARTHUR GRIFFITH)
Auditor to the Institute of Chartered Accountants of Ontario, 1886 to 1890.

ASSIGNEE FOR CREDITORS.

Auditing and Business Investigation a Specialty.

London-Canadian Chambers, Bay St., Toronto.
Telephone 1549—Cable "Griffith, Toronto."

GOLDIE & McCULLOCH'S SAFES

Have now a world-wide reputation. Their Fire Proof Safes have resisted the hottest fire in the biggest conflagrations, and their Burglar Proof has repeatedly foiled the burglars; their security is unsurpassed on the Continent. A large stock kept at the warehouse of

GEO. T. BOSTWICK,

24 West Front St., Toronto.

A Second-hand Safe for Sale Cheap.

EMBRO OATMEAL MILLS.

D. R. ROSS, - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

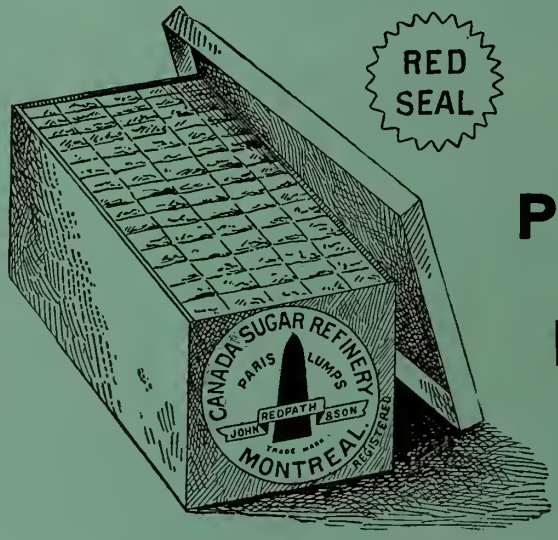
IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders.

The Canada Sugar Refining Co.

Redpath (Limited),

MONTREAL.



PARIS LUMPS.

We are now putting up, for family use, the finest quality of PURE LOAF SUGAR, in neat paper boxes.

FOR SALE BY ALL GROCERS. PRICE **50** CENTS.

THE CANADIAN GROCER & GENERAL STOREKEEPER.

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

J. B. McLEAN & CO., (Ltd.) PUBLISHERS.

115 ST. FRANCOIS XAVIER STREET, MONTREAL.

6 WELLINGTON STREET WEST, TORONTO.

Vol. IV. TORONTO AND MONTREAL, DECEMBER 26, 1890. No. 52

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

LISTS OF DELINQUENT DEBTORS.

A delinquent debtors' list is coming to be as indispensable to retail traders as the reference books of such commercial agencies as Bradstreet's, and Dun, Wiman & Co., are to the givers of credit on a wholesale scale. In the reports of these commercial agencies the retailers are themselves financially pilloried. For that matter so are many of their customers, but as these are not therein scaled according to their honesty, such books are of only partial service to the retailer. Tens of thousands of consumers are not named in these annual commercial reports, and this fact further circumscribes the usefulness of the reports to dealers who sell to people whose financial standing is insignificant.

What is wanted is a list equal in the scope of its territorial extent and superior in the accomplishment of its purpose, to the lists of the commercial agencies, but which shall be an accurate annual gazette of that portion of the public that has proved itself undeserving of credit. To this list it would be necessary that all trades and all localities should be contributory. Such a manual would be of immense commercial service. It would clear the way for a fair trial of the credit system, for which there is not at present a clear arena, because of the fact that the question of honesty gets confused with that of solvency and perplexes the trader. If there was a good wide basis of authority to which a trader might appeal to determine his giving or withholding of credit, there would finally be a means of calculating the respective weights of the pro and con considerations relative to the credit system.

The means of collecting the information which should form the matter of such a reference list, would, if continued on the present local lines, be very trustworthy. No entry would be based, as in the case of the commercial agency's report, upon an estimate or a surmise, but would be gleaned only from strictly documentary records. These records would be the book-accounts of the retailers. To get the results of these accounts internal organization would be necessary, and as each trade in a place organized and collected its list, it could exchange lists with the various associations of other local trades, and thus arrive at a complete local list. Such a list, instead of issuing from one man's judgment, would have the sanction of the whole community of traders, and would thus have an additional check upon the chances of error. But association is required to get at such a result, and if there were no other motive to association this one should suffice.

The delinquent list of any body of trade in any place of reasonable size may be a veritable centipede, with its hundred feet touching as many places far apart. This is a big feature of such a list. It makes a bad payer have a local habitation and a name to the trader, wherever the trader may be and whencesoever the bad payer may come. A list in Toronto may befriend a dealer in Kingston, as has actually been done.

Two weeks ago we published from the after-dinner proceedings of a meeting of the Sarnia Retail Grocers' Association some remarks of Mr. Kenney, the vice-president of that body, wherein he placed the value of the local trade delinquent list at $1,000 to each member. He knew whereof he spoke, and did not undervalue the list.

A VANISHING USAGE.

It is no doubt beautiful to behold business and social sentiment at their best, dwelling together in unity. It is a spectacle of millenial-like harmony, of an earthly state of things from which paradox has been eliminated. The contemplation of the idea in the fulness of its loveliness is vouchsafed only to those poetic spirits who are unconscious of the gross trammels of the mere mortal and mundane part of human existence. To us whose conception is more darkly "walled about" with this "muddy vesture of decay" it is permitted to get but a glimpse of the transcendental vision. The balloon of our imagination is too heavily ballasted for the craft to reach that point in the clouds where the idea may be familiarly mixed up with. But at the distance at which we are forced to anchor from the phenomenon, we are constrained to say we are pleased with the unsubstantial but consummate thing. We always speak in the same wary way, when we find ourselves groping in regions beyond the boundaries of plain common sense. Thus by our caution we escape the odious name Philistine. So have we sat in outward ecstacies, through a nocturne of Chopin, through a choral tragedy of Sophocles, through an art exhibition, and through a lecture by Eli Perkins; though as to the meaning of the whole thing we were considerably befogged.

But to get back at the circumscribed view we take of the fusion of business and social sentiment. That circumscribed view prevents us giving our unreserved approval to the sacrifice which the idea sometimes involves. A man must often have to choose between making a pleasant personal impression and making a profitable sale. We do not hold that he should always choose the latter, but he should be led to his choice by purely business considerations. He ought in our opinion to

weigh each alternative, not only by its present but by its probable future effects. In determining his choice he is thus admitting strictly business arguments. If he finally inclines to the option of making a pleasant personal impression, he then does so not because of weak good nature, but because he has estimated the business value of gratifying a customer. There is a sphere in which disinterested generosity may play without being regarded as weakness, where indeed it may be a sign of the grandest strength, but between that sphere and strict business there is no communication. But we believe, a good politic use of the resources of an obliging and liberal disposition is a good thing, and far reaching in its benefits. Liberality that is laid out without an eye to some other business equivalent being reaped from it is apt to make him who invests it a slave to his customers.

That is the effect of giving Christmas presents. The man who follows this practice with a few favorite customers must follow it with all, or lose the less favored ones. To keep all he must bribe all. Therefore he loses. Or if he does not lose, he must recover in his prices, and thus drive trade to a cheaper dealer. He has to do with everybody from necessity what he started to do with a few from choice. One of our daily contemporaries some time ago bewailed the decline of a practice which had become one of the Christmas amenities of the grocery trade. It had become an amenity which was irreconcileable with the management of trade. Profit had to go or the amenity had, and we are glad to see that the latter is what is commonly sacrificed these days. We hope that sign of the embodiment of social good feeling in trade, the Christmas present, will soon be a vanished extravagance. Good feeling as a business factor should be cherished in business, but not at any sacrifice.

THE SPOIL OF DEBT.

The sudden disappearance of James N. Henry, a Chatham produce merchant, removes the keystone from a considerable fabric of debt which that trader managed to build up, and which now consequently is falling to pieces. He seems to have victimized very many of the people he did business with, the total haul being estimated at $25,000 to $30,000. It is said that he succeeded in negotiating drafts to the amount of $11,000 at the local Bank of Montreal on the receipts of the Grand Trunk station agent for six or seven car loads of pork, a car load of beans and other produce, of which only an insignificant portion was actually on board, but promised to be completed the same day. Numerous farmers about Kent Bridge and Louisville, where Henry had warehouses, are known to be losers. The following are Chatham losers :—Col. Smith, $514; Glenn & Sons, about $600; James Milner, $1,100; S. Barfoot, $300; George Stephens, $280; Tighe & Stringer, $500; C. Stringer, $200; C. Northwood, $800; P. T. Barry, $300. The assets are nil. There are town property and a farm in Oxford, on which there was a mortgage of $11,000, and on investigation it is found that a chattel mortgage for a big amount was effeeted on Saturday. The creditors will therefore suffer a total loss of the sum named.

The same man is alleged to have carried on an extensive business in St. Thomas over twenty years ago, and to have departed from that town in everybody's debt, owing $20,000 to Montreal creditors alone. He then sojourned a while in Kansas, whence he returned to Chatham.

BUSINESS CREDITS.

The following letter respecting credits given by wholesale grocers has been sent by John T. James, of International Bridge, to James Turner & Co., Hamilton. It will be remembered that Mr. James wrote a very interesting letter which was read at the Merchants' Convention :

Gentlemen : Having had my attention drawn to the change of credti on groceries, and the many letters, pro and con, which have appeared from day to day in the public press relative thereto, I am disposed to favor the public, through you, with a few unbiassed, unprejudiced thoughts on this burning question. I submit that the change was made somewhat precipitately, and in this respect the retail merchants have some ground for complaint. Further, there has been so far no appreciable change of prices, or better discounts, and upon the face of it, this seems unjust toward the retailer. As a cash buyer, I am personally interested in securing the best discounts available, and that there should be a good margin, between the slow, time-extending, note-renewing purchaser and the cash buyer, I am fully persuaded. But of what avail is it to us, that large discounts are given for cash, when many slow-time buyers are getting extension after extension, and selling goods under our noses, for less than a living profit, and in some instances for less than they cost us, until the end of their tether is reached, and they burst, assign, compromise, and renew the farce? It is usually conceded that the cash buyer can afford to sell at lowest prices. Gentlemen, this is not true. Men who pay honestly for their goods will invariably sell them for a living profit. It is the extension, renewal, assignment, compromise man who can, and does, sell goods below their actual value and cost ; and it is the cash buyer, and through him the general public, who pays the fiddler. We are constrained to ask, what remedy is there, or can there be, for this evil? I submit, gentlemen, first, that the wholesale grocers' guild has made the first step in the right direction for the removal of much of the existing rottenness of trade. Second, that all other branches of the wholesale and jobbing trade should move promptly in the same direction. Third, that a step should be the precursor of a general curtailing of credits and reduction of discounts, thus bringing trade to its proper level, and goods to a fair standard value. I shall be met at this point with the plausible objection that this is an impracticable scheme, as many business men of long standing are conducting their business upon a credit system, and would therefore be compelled to do a more limited trade, or perhaps be driven out of the trade altogether. So much the better. If men, either in retail or wholesale, will be content to do a legitimate trade, they will not require to take or give long credits, and if they have been conducting their business on false principles the sooner they face the matter squarely and put their business upon a cash basis the better it will be for them, their customers and their creditors, not to mention their fellow-tradesmen. I submit, gentlemen, that there is a limit to the amount of business to be done in this or any other country, and that extensive credit and repeated renewals cannot, and do not, increase the volume of trade one iota, but only serve to divert it from its proper channels (namely, through the medium of cash dealers) into the tortuous, uncertain and frequently disastrous course of failure, bankruptcy, and general panic. I am credibly informed by travellers upon the road that in some towns the retailers are combining to resist the action of the wholesale grocers' guild, and are purchasing as far as possible outside the guild. This is certainly a little shortsighted as far as cash men are concerned.

I have no quarrel with the wholesaler for shortening my discounts, provided, always, that he correspondingly shortens the credit time, and abolishes renewals ; it is to our advantage as cash purchasers to bring all retailers upon a level platform. But I have —and so long as the evil exists, I expect to have—a very decided quarrel with the retailer who, never intending to pay full value for his goods, floods them upon the public at "less than cost," "below wholesale prices," etc., and I have equally a quarrel with the wholesaler who supplies and encourages that kind of trade.

I would suggest to the 100 cents on the dollar retailers throughout this province, and throughout the whole Dominion of Canada, let us form a combination in the interest of square-dealing, pay-as-you-go trade, making it a prominent plank in our platform that we will not buy from any wholesale firm or manufacturer who is known to give long credits or renewals.

This is our grievance, and so far as the Wholesale Grocers' Guild moved in the direction of redressing it, I for one bid them God-speed, and extend to them the right hand of fellowship. Success to the movement in favor of short credits and close prices. I am, gentlemen,

Yours sincerely,

JOHN T. JAMES.

International Bridge, Dec. 13, 1890.

TO PRESERVE THE FRESHNESS OF EGGS.

The following is a copy of a letter containing a suggestion as to the best means of keeping eggs fresh for a long time. It was received by the Minister of Finance a few days ago, and we submit it to our readers that they may examine it by the light of experiment. We should be glad to have the views of egg-men upon it :—

40, Lee Park, Lee, S. E., London.

The Hon. The MINISTER OF FINANCE,
Ottawa.

Re EGG TRADE.

SIR,—Being desirous of extending the trade of Canada, especially now that the McKinley tariff is in existence, I have the honour to inform you that I have been let into a secret which will prove invaluable to the egg trade, by the preservation of the eggs in a fresh condition from a period of six months to a year without impairing their goodness, and which would suit the export trade ; the shipping trade for the use of passengers, or for the domestic retail trade, by accumulating them while plentiful and cheap, for the winter when they are scarce and dear.

The plan is simply to place them in a net, and then to place them in clean boiling water for 30 seconds only, when they will keep for a year perfectly good and fresh. The number of boilers to be employed would be in accordance with the amount of business done.

Please do not allow the simpleness of the plan to deter you from recommending the practice, which will result in great benefit to Canada.

I have, etc.,

(Signed) WM. G. BOYES.

We have asked some of the leading egg buyers of this city what they think of the foregoing suggestion, but find them unprepared to express an opinion. The method had never been tried by any of them. The only other way we can come by farther knowledge of the practicability and economy of this plan is by experiment, but experiment can yield a satisfactory result only after it has been months in trial. In the lack, therefore, of evidence based on experience or experiment we cannot well criticise the method. Evidently, it is approved by Mr. Boyes, but sometimes even the most careful observation of one man will overlook essential drawbacks or neglect to estimate important effects of clearly observed properties. The fact that the treatment recommended is open to the investigation of everybody makes it appear obvious that the results reached are similar to or identical with those desired.

What the action of the hot water is we can only conjecture. Directly or indirectly it must seal up the pores of the shell so as to make that air-tight. Possibly in the momentary expansion of the shell which the heat causes, the enlarging of the pores may give egress to a vapory portion—also a consequence of the heat—of its expanded contents. The release of this may leave the surface layer of the interior in a state favorable to coagulation, whereby the soft matter of the egg may be provided with a protective coat when the cooling process is completed. Or it may be that intensely hard water is used, from which the calcium carbonate is deposited upon the kindred shell, as it is upon a lime-stone pebble placed in boiling hard water. This would be something the same as pickling the egg, however, and the salts of lime would soon be exhausted from a vessel of natural water. The effect would, therefore, be non-preservative of freshness, and would show that a purely hot-water process would need eventually to be modified by the introduction of lime. All this is mere surmise, and we may be enabled to say more when practical men have had time to report something upon the matter.

FAIRBANK'S LARD.

Among the number of new industries brought to life by the National Policy of our Government, perhaps the most important in its bearing to the grocery trade is the Canadian factory of the world-famed house of A. K. Fairbank & Co., refiners of lard compound.

"Fairbank's" lard is a household word on both sides of the line, and the brand of the Hungarian Boar's Head needs no introduction to the readers of THE GROCER.

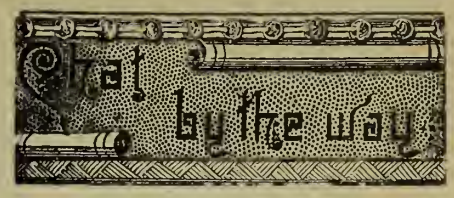
It is, we think, in the neighborhood of twenty or twenty-five years since Fairbank & Co. entered this market, and during this time they have secured and retained a large business, the uniform excellence of their goods keeping their brand in demand, so that, when the recent advance in the tariff put the duty on lard at 3c. per lb. and actually prohibited its importation from Chicago, this firm making a virtue of necessity, and rather than relinquish a trade that took twenty-five years to build up, simply changed their base of supply from Chicago to Montreal and there erected a plant of capacity sufficient to supply their Canadian trade. In coming into Canada as manufacturers, Fairbank & Co. do not come as strangers but as old friends, and as far as the Montreal branch is concerned, as bona-fide settlers with a very substantial interest in the success of the great Dominion.

Fairbank's have also been careful to observe the Dominion Statutes as relating to branding of compounds and under the Act of 1886 and amendments of 1890, every package leaving their factory is branded just exactly what it is, "Refined Lard Compound."

The Canadian management is in the hands of tried and able men and there should be no doubt that this last arrival will not some day aspire to the proportions of the parent houss.

STEPS TOWARDS FEDERATION.

The Secretary of the Toronto R. G. Association is already in receipt of replies to his circular asking the co-operation of other associations as well as retail grocers all over Ontario. These letters form very interesting reading, and show that the steps taken are in a forward direction and are meeting with a cordial reception from the country.



Canadian sardines are to be taken to Europe, in hopes of competing with the Mediterranean and Breton product. Immense quantities of sardines are caught on the New Brunswick coast, and this year the yield is so large that the fish are almost unsaleable.

A fire in Lockport, N.S., on Friday morning last, destroyed the general store and dwelling of Austin Murphy, which were insured ; Wm. Chipman's store, Allen Locke's grocery store, and Geo. Redding's crockery ware store. Other stores were also damaged seriously. Mr. Austin Murphy saved his life only by jumping from an upper window.

We have it on good authority that the license commissioners of London, Ont., intend to give notice that after next license year they will give no liquor license to grocers. The liquor trade must be a separate and distinct business. This action is to do away with glass and other partitions with a hole in the wall for the cash to run through, this is following the example of Toronto, St. Thomas, and other places.

As announced in yesterday's Bulletin, the Sugar Trust officials have decided to pack refined sugars in bags, instead of barrels, owing, as alleged, to scarcity of cooperage material. The sweet will be placed in cotton sacks, with an outer covering of heavy bagging material. Pending practical experience jobbers have little comment to make on the innovation, but it is expected that the retail trade will enter a vigorous protest, more particularly against the proposed 200-pound bag.—N. Y. Trade Bulletin.

Mr. F. J. Gibson, 33 Wellington Street E., has been appointed selling agent for Toronto, for the Moffat Packing Co., of Montreal, packers of canned meats, Frank-

To Grocers !

There are three articles which the consuming public have decided are the best of their kind in the market, and it will pay every grocer to keep them in stock. They are

The "Horseshoe" brand of canned fruits and vegetables.
Packed by Bowlby Bros. & Co., of Waterford, Ont.

"Cairns" Home-made marmalade, jams and jellies.
Packed by Alexander Cairns, Paisley, Scotland.

The "Trident" brand of canned salmon.
Packed by Ed. Wadhams, Ladner's Landing, B.C.

Every package of the above brands guaranteed as to quality and weight.

BLAIKLOCK BROS, Agents,
17 Common St., MONTREAL.

fort and Cambridge sausages, chicken, ham, and tongue sandwiches, cooked ox tongue, etc., etc.

Mr. Gibson has also been appointed selling agent for Messrs. Couter & Jacques, proprietors of the Dominion Vermicelli and Macaroni Works, of Montreal, the quality of whose goods is highly spoken of.

We have pleasure in directing the attention of our subscribers to the advertisement of Messrs. W. H. Storey & Son, found in another column. The goods advertised are a specialty designed for a particular class of work, and possessing particular merit—besides the guarantee of a firm first in its line of productions on this Continent. It is needless to add that W. H. Storey & Son's name is particularly identified with first-class goods, and known from one end of Canada to the other. The firm, besides producing this specialty, manufacture the finest class of gloves known to the trade, and numbering four or five hundred varieties—from the finest kid to the heaviest buckskin. All their goods are stamped W. H. Storey & Son, Acton, Ont., and none are genuine without.

William MacGregor, tea importer at No. 119 Front street, New York, is financially embarrassed. He said yesterday that his trouble was solely on account of being involved with R. M. Montgomery & Co., tea auctioneers; that his matters depended entirely on the outcome of that firm's affairs, and that he owes nothing to the trade. Mr. MacGregor has for thirty years been identified with the tea trade in this city, China, and Japan. He started in business in New York in 1866 as the "Co." of the firm of T. J. Daly & Co., in which he remained until 1876, after which he carried on business until January, 1883, when he admitted Wm. Dallas as a partner, as Wm. MacGregor & Dallas. This firm dissolved in September, 1886, since which time Mr. MacGregor has been alone. He formerly claimed a capital of about $20,000. His business was principally with Canadian customers.

The Dominion Government has determined upon a new form of declaration to be made by the foreign owner of any goods shipped to Canada on consignment before the collector or chief municipal officer in the United Kingdom or other place in Her Majesty's possessions abroad whence the goods are shipped, or before a notary public, and at any other place before a British consul, or if there is no British consul, then before a foreign consul at such place. The declaration provides that the invoice must contain a full and true statement of the fair market value, when sold for home consumption, of the goods at the time and place of the exportation direct to Canada; that such fair market value includes any bounties, drawbacks, royalties, rents or charges allowed or paid on the goods, or payable on patent rights, or because of the lease of such goods, and that no different invoice or account has been or will be furnished to anyone by the exporter.



TORONTO MARKETS.

TORONTO, Dec. 25, 1890.

GROCERIES.

The Christmas trade has come to an uneventful close. The last week lacked the one condition that could have had a regenerating effect, that is, plenty of snow with bright frosty weather. That condition would have offset the cautious buying of the earlier part of the season by a spell of sprightly business in the final week. But it did not come, and the majority of the retailers made no material additions to supplies in hand. But although trade has gone at a sober pace ever since the influence of the prospective Christmas demand began to operate, and although it has closed without a spurt, it has nevertheless been as satisfactory in the aggregate as the trade of any other of the mild holiday seasons we have had the past few years. The sugar trade was below the average, but the trade in dried fruits was above, while in other lines the level of other snowless Decembers was simply preserved. The past week the buying of dried fruits and nuts was the main feature of the business done.

CANNED GOODS.

The canned goods market is as placid as ever, undisturbed by a strong demand and without a ripple of anxiety for the future. In this state of equlibrium the market will remain until the winter demand, which usually becomes strong after the holidays, gets to work. It is not expected, at the present, that that will reveal any points of weakness. In the meantime firmness remains an uncompromising feature. Though there is little doing between jobbers and the trade, or between jobbers, there have been some sales made by packers, of goods yet in manufacturers hands, and at established current prices. The general firmness of the prices at which the goods changed hands from the packers to the jobbers betokens genuine strength in the situation, as the present scarcity of money would have exposed any radical weakness in the position of holders.

The following are the imports of preserved lobsters and salmon (in cases) into the United Kingdom for the present and two previous years, viz :

	Month en'd Nov. 30.			11 Mont's en'd Nov 30		
	1890	1889	1888	1890	1889	1888.
Lobsters,	8772	8,956	4,780	121,176	148,016	113,417
Salmon,	3161	81,404	302	658,886	590,415	284,618

COFFEE.

The climax of dulness seems to have been reached in the coffee trade of the past week. The local market is nearly lifeless. Brazil papers agree pretty well in forecasting a good 1891-2 crop in the neighborhood of Santos, although it is said the drought in the Minas district had done so much damage that the first large estimate of it must be discounted fully 50 per cent.

DRIED FRUIT.

The extent of this year,s Christmas trade in dried fruit might easily be underestimated if guaged by the undemonstrative course of that trade. But it must be remembered that selling has been continuous since the first arrivals of new crop goods, and inside of that time the most phlegmatic demand constantly operating would move a great quantity of stock. This, therefore, has been one of the best seasons for dried fruits we have had for years. Prices have been comparatively easy, which was one cause of the liberal buying. Another cause was the scarcity of native fruit, the moderate abundance of foreign dried fruits determining prices which favorably counterbalanced the high ones of our home staples. All foreign dried fruits are now easier in the New York market, as the scarcity of money is forcing intending speculators in fruits to part with their stock before their opportunity has ripened. Prices here have from the outset been without that speculative inflation which they took on in the New York market at the first. The present lowness, however, both here and in New York, is expected to be succeeded before long by an advance, if the usual effects of strong consumption are realized, as low prices are expected to stimulate consumption, Filiatra and Provincial currants have both declined in value,barrels of the former selling at 6⅛ to 6¼c. now, and of the latter at 6 to 6⅛c. Half-barrels and case have correspondingly eased, as is shown in our Prices Current. Valencia layers are half a cent lower, selling at 8 to 8½c. Loose muscatels are virtually sold out, and all blue fruit is in small compass. Prunes are easier in New York, though at first they were higher in that market than in this one. Even now we could not bring them from New York and sell on the present basis. The New York decline is a condition forced upon holders by the scarcity of money, which has caused a shrinkage in the prices of so many commodities. In Trieste, on the other hand, prices have reached their highest point, so that unless New York is overstocked we may expect ultimate firmness in and perhaps advance upon present local prices. Persian dates are up to 6½c. inside prices.

NUTS.

In no other line has the demand brought its strength to bear with such celerity as in the case of nuts. In other departments the movement of the demand was desultory or very steady and easy, but in nuts it was strong and sudden. The Marbot stock of walnuts was absorbed four days after its arrival. The bulk of the Grenoble walnuts was delayed in arrival, the main supply coming in on Monday to find the market bare. They will now be plentiful, but not excessively so. The shipment of Bordeaux on which the wholesalers depended also arrived only on Monday, two weeks later than usual. Consumers will get the benefit of this delay, as the stock is not so green as it was in former years. The market is bare of almonds, and cannot be replenished so as to stock the retailer below 16c. Brazil nuts are too high to bring here, as they would cost 20c. laid down, and they will not sell at that price.

PEELS.

Under date of Leghorn, 1st inst., the report is made that "citron has again advanced in sympathy with a wide speculative movement in the raw fruit, and now commands the full parity of 54s. per cwt., f.o.b."

RICE AND SPICES.

Very little rice has been taken off this market since the quasi monopoly of attention has been given to dried fruits and nuts The change in prices is therefore to be noted in local trade. The American Grocer says of the N. Y. market :

Trade is fairly active, and dealers evince a little more confidence. The monetary situation has improved and shows itself in enlarged purchases and less inclination to

R. A. LUCAS, J. H. PARK, R. T. STEELE, GEO. E. BRISTOL.

LUCAS, PARK & CO.,

WHOLESALE GROCERS AND IMPORTERS,

73 McNAB STREET NORTH, HAMILTON, Ont.

Wish all our friends a "Merry Christmas" and a very "Happy" and prosperous "New Year."

GIBSON & GIBSON
COCOA & CHOCOLATE
MANUFACTURERS.
33 & 35 WELLINGTON ST EAST
TORONTO.

Canadian White Enamel Sign Co.,
Sole Agents for Caesar Bros.
The Most Durable Sign Letter.
4 Adelaide St. W., Toronto.
☞A responsible agent wanted in every town and city.

M. J. Woodward & Co.,
PRODUCERS OF CRUDE,
Manufacturers of
Illuminating Oils,
Lubricating Oils,
Paraffine Oils
and Wax, &c.
PETROLIA, - ONTARIO.

N. WENGER & BROS.,
AYTON, ONT.
Manufacturers of
Winter Wheat Flour
KLEBER and EDELIVEIS } Patents.
MAY BLOSSOM—(straight roller).
MINERVA—(extra).
Write for Samples and Prices,
N. Wenger & Bros.,
AYTON, ONT.

T. KINNEAR & CO.,
Wholesale Grocers, Importers of
TEAS, SUGARS, Etc.
JUST TO HAND:
New Figs, Patras and Vostizza Currants,
Valencia Raisins.
SULTANA RAISINS ARRIVING.
47 Front St. East, - Toronto, Ont.

BEST GOODS IN THE MARKET.
FRANKFORT, CAMBRIDGE, BOLOGNA, CHICKEN, HAM and TONGE SAUSAGES.
PUT UP BY THE MOFFATT PACKING CO.,
MONTREAL.

Condensed Mince Meat.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Will not ferment in warm weather.

Sells at all seasons by all wholesale grocers.



Although fruits are scarce and high, price same as last season, $13.50 per gross net.

Packed in ¼ and ½ gross cases.

Sole manufacturer for Canada.

Ask your wholesale grocer for it.

J. H. WETHEY, St. Catharines, Ont.

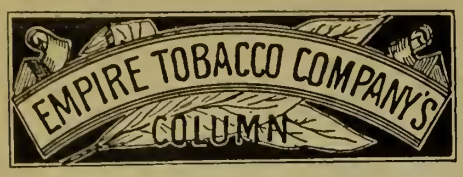
Always in Store:

Good Old Ports,
Fine Dry Sherries,
All good brands Brandies.

Gins—Holland and Old Tom,
Scotch and Irish Whiskey,
Finzi Jamaica Rum (the best).

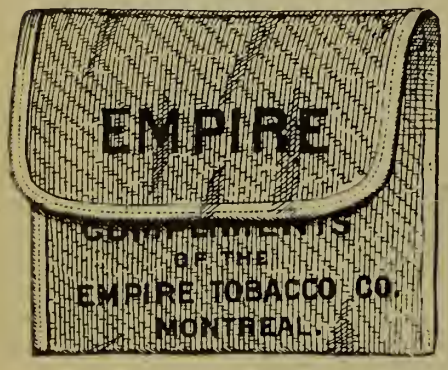
All direct from places of production and from most reliable shippers, at low prices to the trade.

JAMES TURNER & CO.,
Wholesale Merchants,
HAMILTON.



NEW YEAR GREETINGS.

Our friends we breathe a wish that thou
Migh'st spend thy life in love and peace,
May care's chill hand ne'er touch thy brow
But age shed Joy as years increase.



And we would wish that Visions Fair,
Thy thoughts of us might always gild,
When figuring profits Thou has't made
And the way we have your orders filled.

Wishing you
a most prosperous
year,

Yours sincerely,

Empire Tobacco Co.,

Montreal.

MARKETS—Continued.

"dicker" on part of the buyers. On the whole, it seems to be the prevailing opinion that the market is in splendid tone. Foreign has a steady call and prices are well sustained.

Spices are selling well. The cheapness of some lines, as cloves, pepper, etc., is improving business.

SUGAR.

The symptoms of weakness which were noted in our last roport have turned out to be not misleading, as all white sugars went down ⅛c. on Monday morning. Prices now are 6¾ to 6⅞c. for granulated, 7⅜ to 7½c. for Paris lumps, 7⅞ to 8⅛c. for extra ground, and 7 to 7¼c. for powdered. Detailed quotations are in our prices current. Yellow sugars still shade down to 5c. The position of the sugar market now appears to be at its best for the buyer, as the reasonable probability is that the next movement is unlikely to be downward, though there is no commodity more capricious in its market fluctuations than is sugar. We forbear, therefore, from venturing any sanguine opinion as to the next move or as to the duration of the present state of depression. The situation on all hands is indicative of weakness. The decline in United States prices of granulated, as signified in the offer noted last week to supply at 4½c. for February delivery, may have had a sympathetic influence upon our prices. But the real over-ruling circumstances was the dull trade that has been done in sugar for the past six weeks. That dulness, again, may be partially accounted for by the new terms of credit which were inaugurated on the first of November. Under these the retailer had to pay for his sugar in 30 days, instead of in 60 days as previously. The effect of this was that retailers would have the sugar engagements they had made in November maturing at the same time nearly as those made in October. A dealer who bought sugar on the 20th of October would have it to pay for about the 20th of December, while the sugar he bought on the 20th of November would have to be paid for at the same date. To ease the effect of the two engagements, the retailer would naturally keep the latter purchase as low as possible, limiting it to the quantity estimated as sufficient for one month instead of two. The effect of this would be to throw the carrying of what may roughly be called half the quantity he formerly carried from his shoulders upon those of the refiners'. The refiners, with this added burden in the face a season naturally dull might be looked for to weaken ; and they have done so.

SYRUPS AND MOLASSES.

Dark and medium syrups are very scarce. They are also in strong demand because of the use of them in baking, which many consumers continue because of their ignorance of the great improvement in molasses from the grade which years ago was so common and unavoidable a constituent in cooking. Molasses also sells freely, and is very firm at 38c. upwards.

Sloan & Crowther have received a direct shipment of a fine sample of St. Croix molasses, which they are offering at 42½ to 45c. in barrels.

TEAS.

The tea market is quiet, which is usual during the weeks before Christmas, as retailers concentrate their attention on dried fruit, to the neglect of tea. After the opening of the New Year a good trade is looked



SILVER STAR STOVE POLISH,

THE PHENOMENAL POLISH,

BLACK, BRILLIANT, BEAUTIFUL,

Handsomely put up in 3 doz. hinged cases, can be had from all,wholesale grocers,

Or from **F. F. DALLEY & CO.,**

PROPRIETORS,

Hamilton, Canada.

SEAFORTH OATMEAL MILLS

Manufacturer of and Dealer in

Rolled, Granulated & Standard Oatmeals,

Split Peas, Pot Barley, Cornmeal, and General Produce. Eggs a specialty.

D. D. WILSON,

SEAFORTH, ONT.

ORIENT MILLS,

Celebrated for the Cheapest and Purest Spices and Coffees, Extracts, Mustard, Baking Powder. All goods guaranteed to give Satisfaction.

Thompson, Bradshaw & Co.,

36 and 38 Lombard St, TORONTO.

JAMES E. BAILLIE,

PRODUCE & COMMISSION MERCHANT,

66 Front St. East, Toronto.

ESTABLISHED 1874.

CONSIGNMENTS of butter, eggs, poultry, dried apples, etc., INVITED. Prompt returns made.

Always in stock—Long clear Bacon, Hams, Breakfast Bacon, Barrel Pork and Lard.

MITTENS.

Best and Cheapest in the Market.



Specially designed and adapted for Brakesmen, all classes of Railroad Work, Lumbering, Teamsters and Farm Work; made in Saranac, Buck, and our "Yellow Napa Tan Horse"—the strongest material made.

Dealers will consult their best interests by waiting for our Travellers.

W. H. STOREY & SON,

ACTON, ONT.

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO, ONT.

IN STOCK

Full assortment of canned goods, including the following choice brands:—

"Canada First," "Lion," "Little Chief" and "Lynn Valley" Corn. Peas—Simcoe "English Garden," Delhi Sweet Wrinkled, Marrowfats and "Little Chief." Tomatoes—"Little Chief" "Ontario" and Windsor; also Peaches, Pears, Raspberries, Strawberries, Pumpkins, Plums, Pine Apple, &c., &c

Sloan & Crowther

WHOLESALE GROCERS,

TORONTO.

H. P. ECKARDT AND CO

Wholesale Grocers,

3 Front St. East,

TORONTO.

JAS. WATSON & CO.,

Coffee and Spice

Dealers.

Toronto, Ont.

J. F. EBY. HUGH BLAIN.

As our travellers will not be able to call on all our customers before the

CHRISTMAS HOLIDAYS

we would ask our friends to send orders by mail or wire, and same will receive prompt shipment and closest market figures.

Order by Mail, or Telegraph at our expense.

EBY, BLAIN & CO.,

Wholesale Grocers,

FRONT AND SCOTT STS. TORONTO.

EDWARD ADAMS & CO.

ESTABLISHED 1846.

Wholesale Grocers and Importers of

TEAS,

SUGARS,

COFFEES,

Tobaccos, Wines and Spirits

95 & 97 Dundas St., London, Ont.

BALFOUR & CO.,

IMPORTERS OF TEAS

AND

Wholesale Grocers

HAMILTON.

SMITH & KEIGHLEY

WHOLESALE GROCERS.

The following new fruits in stock:

MALAGA RAISINS.

PRUNES IN CASES.

FIGS ALL SIZE BOXES.

CURRANTS BRLS., HFS. and CASES.

SMITH & KEIGHLEY,

9 Front St. E., Toronto

STEEL, HAYTER & CO

IMPORTERS OF

INDIAN TEAS

Direct from their estates in Assam.

Assams, Kangras, Darjeelings and Indian Oolongs in stock.

PROPRIETORS OF THE WELL-KNOWN

"MONSOON" BRAND.

SAMPLES AND QUOTATIONS ON APPLICATION

11 & 13 Front St. E. Toronto.

Calcutta and London Firm: Octavius Steel & Co

Telephone 2354.

J. W. Lang & Co.

Wholesale Grocers,

TORONTO.

Special values in

TEAS

For January Trade.

33 Front St. East.

NEW BLACK BASKETS.

We have just received the first shipment of

"Crescent" Brand

EXTRA CHOICE PATRAS CURRANTS.

Specially packed for us.

Ask our Travellers or send for Samples and Prices.

PERKINS, INCE & Co.,

TORONTO

WARREN BROS. & BOOMER,

IMPORTERS

AND

WHOLESALE GROCERS,

35 and 37 Front St. East,

TORONTO, ONT.

SUGARS, COFFEES AND TEAS SPECIALTIES.

THE

ST. LAWRENCE SUGAR REFINING CO'S

Granulated and Yellows

ARE PURE.

NO BLUEING

Material whatsoever is used in the manufacture of

OUR GRANULATED.

TUTTI-FRUTTI

Chewing Gum,

AND OTHER STAPLE BRANDS.

ADAMS & SONS,

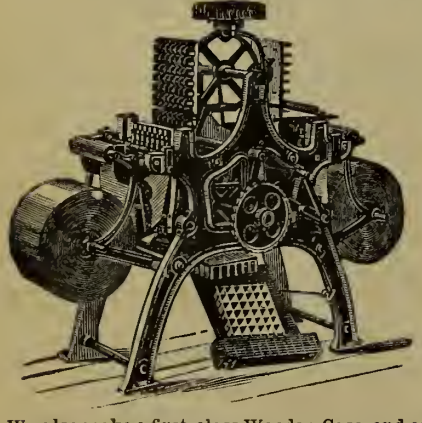
23 CHURCH ST., TORONTO, ONT.

Tutti-Frutti, Tampico, Black Jack, Sappota, Red Rose, Magic Trick, Taffy, Licorice, Caramel, Tulu, N. Y. Gum—100 and 200 pieces.

Send for descriptive circular containing description of goods, with elegant Lithographs, free. See our Price List, page 17.

Northumberland Paper and Egg Case Co

Sole Manufacturers of Machine Made Egg Case Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD, ONT.

MATCHES

MATCHES

1845 THE 1890

E. B. EDDY

MANUFACTURING COY'S

ARE THE BEST.

Long Established.

Unsurpassed.

FULL COUNT

Made well on Honor. Sell well on Merit.

FACTORIES AT HULL, CANADA

SURPRISE SOAP

Put up in neat attractive wrappers and packed in a handsome case, is a high grade laundry soap at a **low price.** The retail grocer makes a good profit, in fact, a big profit for soap.

Samples and advertising matter sent on application.

The St. Croix Soap Mf'g. Co.,

ST. STEPHEN, N.B.

MARKETS—Continued.

for. Prices are unchanged, with firmness the leading characteristic.

Ceylon planters are rejoicing over the prospect of an extensive introduction of Ceylon tea into the Russian market in consequence of the recommendation of the tea by Russian officials. "It is a fact worthy of notice in connection with Russian trade in general," says the Ceylon Mail, "that it is subject to such heavy duties, charges and land carriage that the first cost of the commodities consumed there, forming but a fraction of the total cost to the consumer, has but little effect on the selling price. Hence, as a rule, the best qualities only are bought for the Russian market. It is probable, therefore, that Ceylon tea will speedily gain favor there because of its excellence, and that our finest crops will gravitate into that channel."

PETROLEUM.

Unchanged prices with business good is about all that can be said.

DRUGS AND CHEMICALS.

The Christmas trade in lines of strictly drug-store stocks has been good. In certain fancy lines, as perfumes, fine soaps, etc., there has also been a good trade. No change in prices is to be noted.

BUTTER AND CHEESE.

The best half of the trade in the matter of quality is still the demand. Good butter is wanted, and the freer supply of it would raise prices rather than lower them, as the present ruling condition in prices now is the excess of bad butter, which drags down the value of the little good stock that is furnished. The prices of a week ago hold still, and the supply of each class is also about the same. Good dairy tub is 16c. and medium or store packed is 8 to 12c. Large rolls, pails and crocks are 12 to 16c. and are plentiful. Pound rolls are scarce and wanted at 16 to 18c. Creamery tub is scarce at 24 to 25c.

Cheese is 8 to 9c. for early summer, 7 to 8c. for half skims and 10½c. for September make. The demand is fairly good.

COUNTRY PRODUCE.

APPLES—The gap between the lowest and the highest price widens as the improved market brings on inferior grades. Prices now run from $3 to $4.50 per barrel in car lots.

BEANS—A sign of weakness was the offer on Monday of broken lots at $1.40, but the sample was not choice. Good stock in car lots is worth $1.50, and in small quantities $1.65.

DRIED APPLES—The market is fitful. On Saturday a car was sold at 8½c. f.o.b. for shipment to the North West, while on Monday a car offered here at 8c. was not taken. The fact that the North West demand is still a market factor, notwithstanding the close of navigation augurs well for prices.

EGGS—Their scarceness is more pronounced. Good fresh are worth 24 to 25c., and limed are 22 to 23c. The late returns of sales of Canadian eggs in Great Britain have been satisfactory. Fine selected cost about 25 1-2c per dozen delivered at London and Liverpool, and they sold at 28c, leaving a profit of 2½c. per dozen.

GAME—Partridges are scarce at 75 to 88c. Rabbits are also in demand at 30c.

HAY—Timothy is $8.50 to $9, and mixed is $6.50 to $8. Supplies are liberal.

HIDES—Green No. 1 are 4½c., with 5c. occasionally paid. Cured are 5¼c.

HONEY—There is no break in the spell of dulness. Good clear is 12 1-2c., medium clear is 11c., and low grade clear is 7 to 8c. Combs are 14 to 20c.

HOPS—The position is unaltered, and seems to be strong, as business is fairly active at 36 to 40c. for new crop, and 20 to 25c. for yearlings.

OATS—The demand maintains the firmness of prices, which range from 42 to 45c.

ONIONS—Are unchanged and quiet, at $2 for red and $2.25 for white.

POTATOES—Are slightly weaker, going at 80 to 85c. on track, and at 95c. to $1 in small lots.

POULTRY—A strong market for poultry takes off at good prices the large supplies that come in daily. Turkeys are 11 to 12c., geese 6½ to 7c., ducks are 60 to 75c. per

The Badgerow-Falconer Bonded Vinegar Manufacturing Company

Highest Medal Award Toronto Exhibition.

Telephone 1261 69 & 81 Jarvis St., Toronto.

LEONARD H. DOBBIN,

Commission Agent and Broker in Canned Goods.

EVAPORATED APPLES A SPECIALTY.

4 Hospital Street, MONTREAL.

TELEPHONE 2206.

JNO. A. MOIR,

GENERAL AGENT.

Consignments Solicited.

SPECIALTIES: Canned Goods, Dried Apples, Evaporated Apples, Codfish.

Quotations and samples sent on application. A trial solicited.

41 St. Francois Xavier Sts., Montreal.



THE HOME SAVINGS & LOAN CO.

(LIMITED).

DIVIDEND NO. 23.

Notice is hereby given that a dividend at the rate of SEVEN PER CENT. per annum has this day been declared upon the paid up capital stock of the company for the half year ending 31st December inst., and that the same will be payable at the company's office, No. 78 Church street, Toronto, on and after the 2nd January prox.

The transfer books will be closed from the 16th to 31st December inst., both days inclusive.

By order of the board.

JAMES MASON, Manager.

Toronto, 13th December, 1890.

Munn's Pure Boneless CODFISH

In pressed 2 lb. Bricks, packed in 5, 10, 20 and 40 lbs.

This fish is cut from the largest Newfoundland codfish, and the quality is unsurpassed.

APPLY EARLY.

STEWART MUNN & CO. - Montreal

WE ARE BUYING **Dried Apples.**

SEND SAMPLES AND QUOTATIONS

ESTABLISHED 1869.

STANWAY & BAYLEY.

BROKERS AND GENERAL COMMISSION MERCHANTS.

44 FRONT ST. EAST, TORONTO.

WE ARE BUYING **Evaporated Apples**

SEND SAMPLES AND QUOTATIONS.

MARKETS—Continued.

brace, and chickens 35 to 40c. Canadian poultry has been sold in the English market and has done well there, sales having been made quite readily at profitable prices.

SKINS—Are in good demand and fair supply, at $1 to $1.10.

STRAW—Oat is steady, at $6 to $6.50.

TALLOW—Is 2c. for rough and 5½c. for refined.

WOOL—Fleece is 20c. There have been a few enquiries for pulled, but buyers and sellers are apart, the latter asking 22¾ to 23c. for supers and 27 to 28c. for extras, while buyers will not go within 3 per cent. of these figures.

FISH.

The Christmas trade in dried fish is very good. There is a great demand for finnan haddie, but it is very scarce. Pickled white fish is also scarce. Pickled lake herring there is very little demand for, and local traders have put it down to $2.75 ½ bbl. to clear off the stock. British Columbia salmon is scarce; always is at this time of season. For Manitoba white fish there is a big demand, there being 20 ton in this market just now. The demand for cod is strong.

GREEN FRUIT.

The market is still rather sluggish, as the most necessary present needs continue to be all that receive any attention on the part of retailers. Stocks are full. Our prices current show a decline in values, which is a consequence of the large stocks and the passing away of the special Christmas demand. Sweet potatoes are about out of stock now, as at this season they do not keep well. They are $4 to $4.50; Malaga grapes are $7 to $9.

CRANBERRIES.

The point reached last week is that at which prices stand this week, viz., $11 to $13 for Cape Cod, and $8 to $9 for North Shore fruit. Trade is good.

PROVISIONS.

The trade in provisions has been up to its usual activity at this season. There is a very good demand for fine smoked meats. The chief activity of the moment is in the hog market.

BACON—Long clear is 7¾ to 8¼c., bellies 10 to 11c., backs 10½c., and rolls 9½ to 10c.

DRESSED HOGS — Select weights were taken at $5.50 to $5.60, and other grades from that down to $5. Products were in fair demand at unchanged prices. Receipts both by rail and street are numerous.

HAMS—Are 11 to 12½c.

LARD—Is unchanged at 9 to 9¼c. in tubs and pails.

MESS PORK—Is steady at $15 to $16.

DRY GOODS.

There is a considerable output of goods now that have been called for in spring orders. These orders are also coming in quite freely. The sorting trade is rather quiet. Money is scarce both for purchase and remittance.

RAW FURS.

A fairly good demand for raw furs is still active. Prices are unchanged. The following are the quotations:—Beaver per lb., $4.50 to $5; bear, per skin, $10 to $25; cub, per skin, $5 to $12; fisher $3.50 to $5; fox, red, 81 to $1.25; fox, cross, $2 to $5; lynx, $1.50 to $2.50; martin, 75 to 90c.; mink, dark, 75c. to $1.25; Muskrat, fall, 12c.; winter, 15c.; otter, $8 to $13; racoon, 25 to 80c.; skunk, 25 to $1.25.

MONTREAL MARKETS.

Dec. 24, 1890.

GROCERIES.

Business generally in groceries aside from the seasonable activity in lines of green fruit, etc., has been quiet and unimportant during the week, in fact there is nothing particular to note in a wholesale way except a transaction in dried fruit referred to in the appended review, which fully indicates the firm position of the market as far as holders are concerned.

FRUIT.

In a strictly wholesale sense there has been no business doing during the week just past, or no notable change in position. The only movement has been some odd transactions in a jobbing way in dried and the usual daily trading in various lines of green fruit. Dried fruit, despite all that that has been said about large stocks in New York and depressed markets, is firmly maintained in value here. It is quite likely, therefore, that to move a smaller lot would take more money. We quote firsts firm and unchanged at 6¼ to 6½c., and seconds 6c. Currants remain firm and unchanged at 5⅞ to 6¼c. In green fruit the usual jobbing business has been done. Receipts of oranges, Valencias, Jamaicas, and Floridas have continued fair, and the movement in them has been proportionate, for we do not know of any great accumulation; in fact business has been quite active. The Jamaicas show very fine quality, selling at $6 to $6.50 per barrel, and the Valencias $4.50 to $4.75 per case, while the Floridas bring $3.75 to $4.00 per box. Nuts also have been a good trade in a jobbing way. Grenoble walnuts being steady at 15 to 16c.; other lines unchanged.

SUGAR, SYRUPS, AND MOLASSES.

Business in these articles during the past week was of a steady character but limited dimensions, the tone being unchanged. Raw sugars show no material change, and there was some movement of high grades out of first hands, some vacum pan being turned over at 6c. Refined may be quoted 5⅛ to 6c. for yellows and granulated 6½c.

Syrups have met some enquiry recently at steady prices and some fair business has been done at 3¼ to 4¼c.

Molasses have only a small jobbing movement 36 to 37½c. being still the idea.

TEAS.

There is nothing doing in this line and stocks here are very small especially low grade Japans. Advices quote continued firmness in blacks in Great Britain but there is nothing to note here. A good active trade is anticipated after the holidays as supplies in dealers hands must be pretty well reduced.

RICE.

There is nothing doing in rice and prices rule the same, common $3.90; Japan $4.10 to $4.25, and Patna $5.50.

CANNED GOODS.

Trade has remained dull in this line, in fact more so than usual at this holiday season. This can only be attributed to the fact that dealers stocked up pretty well ahead at the low prices and don't require anything. Prices as a general rule are steady, but salmon have an easy tendency, some recent receipts offering at slightly lower figures. Nothing has resulted, however, so we are unable to quote an actual change. We quote:—Lobsters, per case, $7.25 to $8; mackerel, per case, $4.75 to $5; sardines, per case, $8.50 to $9.50; salmon, per doz., $1.30 to $1.40; clams, 1lb tins, per doz., $2; oysters, 1lb tins, per doz., $1.75 to $1.85; New Brunswick sardines, per 100, $5 to $5.50; Quebec tomatoes, $1.20 to $1.25; peaches, per doz., $2.50 to $2.65; bartlett pears, 2lb. tins, per doz., $2.10 to $2.25; strawberries, 2lb tins, per doz., $2.25 to $2.50; pineapples, 2lb tins, per doz., $2.30 to $2.40; plums, 2lb tins, per doz., $1.75 to $2; corn, Erie & Aylmer, per doz., $1 to $1.10; corn, Boeggs, $1.25 to $1.30; peas, 2lb tins, $1.20 to $1.30; string beans, 2lb tins, per doz., 80 to 85c.

FISH.

The market has shown no change whatever, and as far as wholesale business is concerned the movement is nil. There has been some jobbing movement in fresh fish, several carloads of frozen tommy cod arriving from the Maritime Provinces, and are moving at $1.50 to $1.75. The general tone of the market continues very firm as stocks are very light. We quote: Labrador herring, per barrel, 5.00 to $5.50; do. half-barrel, 3.00 to $3.12; Cape Breton herring per brl., 5.00 to $5.75; do. half-brl., $3; dry cod per quintal, 4.75 to $5; green cod, No. 1 $5.50; do. No. 2, 4.25 to $4.75; do. No. 1, large, $5.50; do. large drafts, $5.75; Labrador salmon, No. 1, per brl., $15; do. No. 2, $14; do. No. 3, $13; mackerel, No. 1, half-brl., 11.00 to $11.50; do. No. 1, kit, 2.50 to $2.75; finnan haddies, Canadian, per pound, 7 to 7½c.; oysters, per barrel, 2 to $4; Red Sea trout, per barrel, 9.00 to $9.50.

PROVISIONS.

Business in this branch has been unimportant and confined to an odd jobbing trade. Prices are unchanged, as follows:—Canadian short cut, per brl $15.50 to $16.00; mess pork, western, per brl $16.00 to $16.50; short cut, western, per brl $16.00 to $16.50; hams, city cured, per lb 10 to 11c.; hams, canvassed, per lb 10 1-2 to 11½c.; lard, Canadian, in pails 8¼ to 8 1-2c.; bacon, per pound, 9 to 10c.; lard, com., refined, per lb, 8 to 8½c.

EGGS.

The egg market is strong in tone and is likely to continue so while the cold weather

—THE—

IMPERIAL PRODUCE CO'Y.,

OF TORONTO, LTD.,

69 Front Street East, Toronto,

—AND—

63 Tooley St., London, England,

Brokers and Commission Agents.

Invite

Correspondence

—FOR—

Quotations on

DRESSED HOGS, POULTRY, POTATOES, TURNIPS, HAY, OATS, BARLEY, BUTTER, EGGS, APPLES, &c.

Both for Canadian and European markets.

A BIG BOY NOW !



THE sands of time are sinking," and "Getting a Big Boy Now," have been sung in the best families for years. THE CANADIAN GROCER is singing them now. The sands of time have been sinking from round our rapidly expanding body, bringing us week by week more prominently before the world of commerce. That we have become a big boy now and that when we speak both high and low stoop to listen, is proven by the many letters received daily congratulating us on our success and of the value of THE CANADIAN GROCER. Another proof is our fat advertising columns, patronized by the best advertisers in the land. We have climbed the steep ascent, slowly but surely, and now stand on the last step of 1890 and shout "Excelsior." Volume five starts out with the New Year, with brighter prospects than ever before. Our old advertisers have discovered the value of our columns and are increasing their space, believing that "in Union is Strength" or that one good advertisement is better than six small ones.

A FINGER POST

A well-worded, neatly displayed advertisement is a finger post on the thoroughfare of business, ever pointing the wayfarer to your place of business. This wayfarer will judge you and your business by your advertisement. Therefore it should be of a fair size and full of life. If you want to reach the retail grocer and general storekeeper why advertise in daily and general papers? Seventy-five per cent. of the circulation is thus wasted. THE CANADIAN GROCER is the only journal in Canada that reaches the above class direct. Its subscribers look there and there only for your announcements. Isn't one bushel of grain sown in good soil better than twenty bushels thrown to the winds with hopes that it will find a fertile bed? Again, papers which are printed with coal tar, with type worn down to the second-nick, which can hardly make an outline cut show, which are filled with the worst kind of patent medicine advertisements, the live advertiser is better out of than he would be in at the same price. If you want cheap advertising and big circulation among the grocery and general store trade THE GROCER is your medium.

AN ADVERTISER BURIED

Have you ever compared carefully THE CANADIAN GROCER with other papers? You never see OUR advertisers buried out of sight. You cannot say the same of other papers. An advertiser's interests are our own interests. If it pays you it will pay us. Therefore our interests are mutual. What have you for us for the coming year? All we ask is a fair trial and we know you will be satisfied. Write us for rates.

MONTREAL Markets Continued.

lasts or until the holidays are over. There is a continued good demand especially for limed eggs at 22 to 23c.; held are selling at the same figure, and fresh stock from 25 to 26c.

POULTRY.

The poultry market naturally has been an active one during the past week and the activity continues. On Saturday every receiver in the city was well cleared up, and a buyer who wanted a good straight lot of turkeys and geese could not fill his order. In fact the supply this year is smaller than last, owing to the fact that the Americans have been buying largely in the Brockville and Perth districts and very little is being received from there; in fact we do not know of any. Turkeys especially keep well sold up at firm prices, and 11c. is now the idea for choice straight lots, but 9½ to 10c. is a fair quotation for ordinary birds. Geese are quoted at 6 to 7c., chickens 6 to 7½c., and ducks 8 to 9c. Partridge are in demand, all offerings being freely taken at 55 to 60c. per brace for No. 1 and 25 to 30c. for No. 2.

DRESSED HOGS.

Dressed hogs have been moving along steadily during the past week; $5.65 to $5.75 for car lots, and $5.80 to $6 in a jobbing way.

FLOUR AND GRAIN.

There is no change in flour or grain, business being of a quiet nature and the movement of limited demensions. The stocks of grain in store show an increase of 10,567 bushels of wheat, 501 bushels of corn, 3,137 bushels of peas, and 14,750 bushels of oats, 3,250 bushels of barley, and 4,839 bushels of rye. Compared with the same time last year there is a decrease of 130,801 bushels of wheat, 9,953 bushels of corn, 112,652 bushels of peas 54,680 bushels of barley, and an increase of 102,398 of oats, and 11,721 bushels of rye. We quote No. 2 hard Manitoba, $1.01 to $1.02; peas 73c to 74c per 66 pounds in store; Manitoba oats, 44c to 45c; UpperCanada do., 47c to 47½c; corn 72c to 73c. duty paid; feed barley, 50c to 52c; good malting do., 65 to 70c; rye 60c.

The stock of flour in store shows and increase of1610 barrels compared with a week ago and a decrease of 27,139 barrels compared with a year ago. Patent spring, $5.79 to $5.80; patent winter, $5.10 to $5.40; straight roller, $4.75 to $4.80; extra, $4.40 to $4.50; superfine, $4.00 to $4.10; fine, $3.25 to $3.50; city strong bakers', $5.25 to $5.30; strong bakers', $5.25 to $5.30.

BUTTER.

The position of this article is undoubtedly a strong one in marked improvement to the one it occupied at the same time last season. It is now generally admitted that the available supply of finest is considerably less than it was a year ago, in fact it is in very small compass, especially creamery, and the demand on home account even if there is no export outlet may be expected to account for the bulk of it. In dairy there is the same feeling, and considerable business has been done of late, both in export and local account. The most recent transaction of magnitude in Western dairy being the purchase of 1000 packages at 14 1-2c., which brings down the residue in first hands to very small dimensions. The same remarks may be said to apply to townships, for aside from a few inconsiderable lots in different section stock these have been pretty well weeded out. Late made creamery 22 to 23c; Earlier makes 20 to 21c; Late made Townships 18 to 20c; Western rolls 15 to 17c; Finest Western 14 1-2 to 15 1-2c; Medium grades 10 to 12c.

CHEESE.

Little that is new can be advanced regarding the position of the market, and aside from some recent transactions in the Brockville district no business has actually transpired. These comprise 2,000 odd cheese, and the prices paid would indicate that there is considerable faith in the future of the market, as they were speculative dickers and not purchases on actual orders. The range was from 9¾ to 10c, which is cheap enough to allow of business, unless the Englishman has decided that he will not take any cheese at all.

Bond or Free

Warehouse Receipts Issued,
Negotiable anywhere.
R. CARRIE,
27 Front St. E. Toronto.
eow

STORAGE

N. K. FAIRBANK & CO.,

COMPOUND  REFINED LARD.

185 WELLINGTON ST., MONTREAL.
CHICAGO. ST. LOUIS. NEW YORK.

LOCKERBY BROS., WHOLESALE GROCERS, 75 ST. PETER STREET,
MONTREAL, P. Q.,
ARE OFFERING THIS WEEK
NEW DRIED FRUTS,
California Prunes, Peaches, Apricots, Pears, and Nectarines, Bosnia Prunes, Grenoble Walnuts, Sicily Filberts, and Taragona Almonds.

IN STOCK:
ATMORE'S STANDARD MINCE MEAT IN 37lb wooden pails.
" " " " 18lb " "
" " " " 10lb " "
" " " " 5lb " "
" EXTRA FAMILY MINCE MEAT 5lb glass jars.
" " " " " 3lb "
Will be pleased to have Orders for sample Lots.

TURNER, ROSE & CO.,
WHOLESALE AGENTS,
MONTREAL.

HUDON, HEBERT & CIE.,
WHOLESALE GROCERS
— AND —
WINE IMPORTERS,
NO TRAVELLERS ON THE ROAD.
304, 306 St. Paul St.
143, 145 Commissioners St. **MONTREAL.**

ORDER A CASE OF

OCEAN WAVE BAKING POWDER

From your Wholesale Grocer.

Sells itself after one Trial. Prices Current.

HODD & CULLEN

Roller Millers.

FLOUR

Manufactured "Hulgarian" System.

Our brands are

Classic,
Anchor,
White Frost,
Challenge,
Diadem,
Strong Bakers.

Heavy dealers in

Oats, Oatmeal, Beans,
Peas. Middlings, Bran.

Quotations by wire.

Address, STRATFORD, ONT.

STUART,
HARVEY & Co.

Importers and

WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

HAMILTON, ONT.

ENOCH MORGAN'S SONS'



SAPOLIO

CLEANS WINDOWS, MARBLE, KNIVES.

POLISHES TIN-WARE, IRON, STEEL, &c.

EMIL POLIWKA & CO.,
36 Front St. E., TORONTO, O.
Dominion Agents. Correspondence Solicited

---

39 & 40 Central Market.

W. McCUSKER,

General Produce Dealer,

SPECIAL ATTENTION TO

Cheese, Butter, Eggs, and Honey,

HAMILTON, Ont.

ROSS'S ROYAL BELFAST GINGER ALE IS THE BEST IMPORTED

Ross's Royal Soda Water.
" " Seltzer Water.

FOR SALE BY

ALL FIRST-CLASS GROCERS.

CORTICELLI

All STOREKEEPERS are

INTERESTED.

The Best Goods are what you want to give your Customers.

TRY CORTICELLI SILKS

Ask your Wholesale Merchant for them, if he does not keep CORTICELLI, write direct to

CORTICELLI SILK CO.,
ST. JOHNS, P. Q.

SILVER CREAM

BAKING POWDER,

Put up in ¼ lbs., ½ lbs., 1 lbs., 3 lbs., 5 lbs., 10 lbs., and 20 lb cans. Also by the brl.

No Glass, Crockery, or other Fakir schemes with this Powder.

IT SELLS ON ITS MERIT.

Can be had from wholesale grocers', or from the Proprietors,

F. F. DALLEY & CO.,
Hamilton,
Canada.

COUGH DROPS.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." Stamped on each drop. Write

R. & T. WATSON, TORONTO,
for Prices, etc.

Mention THE GROCER.



IT HAS NO EQUAL.

THE BARM YEAST MAN'FG COMPANY,

35 Wellington St. East, Toronto.

TELEPHONE 1920.

W. H. GILLARD & CO.,

WHOLESALE GROCERS, HAMILTON.

IN STORE:

NEW GOODS—Mayette Grenoble Walnuts (finest grown). Persian Dates in layers. Le Sphinx brand Bosnia Prunes, cases and casks.

CANNED APPLES in gallons and threes at special prices to the trade. Buy early. Apples will be much higher next spring.

Agents for Allan's Condensed Mince Meat. Nelles' fine Jams in glass pots and pails.

DIAMOND BAKING POWDER is considered by those who have tried it to be the best value in the market. A trial will convince you. Put up in ¼, ½ and 1 lb. tins. Retails at 10, 15 and 25 cents.

Mail orders and Correspondence solicited and promptly attended to.

Established 1860.

EBENEZER THOMPSON

COMMISSION MERCHANT AND IMPORTER OF

Dried Fruits, American and French Tinned Goods, Etc.

THOMPSON'S BUILDINGS, 48 to 52 THOMAS ST.,

LIVERPOOL.

Direct correspondence solicited from Buyers of

Currants in Barrels, Cases, 1-2, 1-4 and 1-8 Cases, of Patras, Vostizza and Provincial growths.

Raisins, Valencias, Sultanas, Elemes, Muscatelles, etc.

Dates, Persian, Bombay, etc., in Cases and Mats.

Figs, in Boxes, from 8 oz. to 14 lb. each, and Bags 1-2 cwt. each.

Prunes, Bosnia, in Casks and Cases. French in Cases and Boxes.

Plums, French, in Cases and Bottles.

Almonds, Tarragona and Ivica, also shelled in boxes.

Nuts, Barcelona and Turkey Filberts, Brazils.

Sardines, all grades, in 8 oz., 12 oz., 14 oz. and 18 oz. tins.

CONSIGNMENTS.

Direct correspondence is also solicited from sellers of

Apples in Barrels, Cases or Boxes.

Dried Apples in Barrels, Cases or Boxes.

Canned Lobsters, Tomatoes, Apples, Corn, Etc.,

BUTTER, LARD, EGGS, Etc.

The light fruit crop in England, France and Spain is likely to ensure good returns to consignors of Apples, and I can promise account sales and remittance of proceeds within seven days after arrival of shipments. Advances made if required. References to North and South Wales Bank, Liverpool, England, and the best mercantile houses since 1860.

TO OUR ADVERTISERS.

Wouldn't it pay you better to concentrate your advertising in THE CANADIAN GROCER? It goes direct to the grocery and general store trade. Experienced advertisers have found that a full page advertisement in their trade paper is a hundred per cent. more profitable than the same space divided among a dozen general trade papers. "In union is strength," do you see the point?

SOLID COMFORT

Is in a cup of HOT FLUID BEEF.

JOHNSTON'S FLUID BEEF

PALATABLE and STRENGTHENING.

GRATEFUL and SATISFYING.

THE DRINK to take when TIRED AND USED UP.

W. G. A. LAMBE & CO.,

Late WILLIAMSON & LAMBE.

STORAGE

54 & 56 Wellington St. E., Toronto



ELLIS & KEIGHLEY,

IMPORTERS AND DEALERS IN

COFFEES, SPICES,
MUSTARD,
BAKING POWDER,
Fruit Puddine, Royal Jellyine.

Bay St., - Toronto.

Creamery Men and Merchants.

Holding butter of good quality are requested to correspond with

A. & J. STRUTHERS,

SUCCESSORS TO

T. W. CLARK,

Commission Merchants and Wholesale Dealers in Butter and Eggs.

Consignments solicited and business transacted for Ontario and other Eastern Canada Merchants.

VANCOUVER, B.C.

References: Bank of British Columbia, Bank of British North America.

W. RYAN

Produce and Commission Merchant,

72 FRONT ST. EAST, Toronto, Ont.

—DEALER IN—

Mess and Shortcut Pork; Long, Clear Breakfast and Roll Bacon; Hams; Lard; Dried and Evaporated Apples.

SPRUCE BUTTER TUBS, 50's, 30's, 20's.

Consignments of Eggs and other Produce Solicited. Egg Carriers supplied.

J.F. YOUNG & CO.,

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is Solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.

We Furnish Egg Cases. Try Us.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

To Country Merchants and Dealers.

THE undersigned solicit consignments of butter, eggs, poultry, apples, potatoes, pork, flour Liberal advances made. Correspondence solicited. Telephone No. 2241.

E. DENNE & CO.,

70 Colborne St., Toronto.



HUCKINS' SOUPS

Tomato, Mock Turtle,
Ox Tail, Green Turtle,
Pea, Julienne,
Beef, Vermicelli,
Chicken, Terrapin,
Macaroni, Consommé,
Okra or Gumbo,
Soup and Bouilli,
Mullagatawny.

RICH AND PERFECTLY SEASONED.

Require only to be heated, and are then ready to serve. | Prepared with great care from only the best materials. | Have enjoyed the highest reputation for more than 32 years.

TEST FREE

Send us 20 cents, to help pay express, and receive, prepaid, 2 sample cans of these Soups, your choice.

J. H. W. HUCKINS & CO.,
Sole Manufacturers, Boston, Mass.

SOLD BY ALL LEADING GROCERS.

LEONARD H. DOBBIN, MONTREAL. Sole Agent for Canada.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF





1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

OAKVILLE, ONT.

LARD,

GUARANTEED PURE.

Long Clear
New Cured Meat.

Write for Quotations.

WM. DAVIES & CO.,

TORONTO.

The Cowan Cocoa & Chocolate Co. Limited

OF TORONTO,

Manufacturers of

Cocoas and Chocolates.

Hygienic, Queen's Dessert, Mexican, Iceland Moss, Sweet Caracas Vanilla, Cocoa Essence, Royal Navy Chocolate, Soluble, Creams, Coffees and

Confectioners' Chocolates, Icing, and Powdered Sugars.

LEONARD H. DOBBIN, Agent, Montreal.

DURABLE PAILS AND TUBS.

TRY  THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**

Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

Hams, Breakfast and Roll Bacon,

New curing, now ready.

For Choice full flavor goods send us a Sample order.

Jas. Park & Son,
Toronto, Ontario

Established 1874.

W. H. SMITH,

Wholesale Produce

Commission Merchant

186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Produce Consignments solicited. First-class reference

McLAREN'S

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

COOK'S FRIEND
BAKING POWDER.

The Best Grocers Make a Point of Keeping it always in Stock.

RICHARD TEW & CO.

IMPORTERS OF

Crockery, Glassware, China, Lamp Goods, Etc., Etc.,

10 FRONT ST. East,

(Adjoining Board of Trade Building.)

TORONTO.

Please examine our lines of fancy cups and saucers, vases, china cabarets, etc., specially selected for the Xmas trade. With our **ADAR** and **WENEN** glassware—an entirely new line to the Canadian market—we challenge competition. Our varied assortment of Opal Baskets is meeting with large demands. As the most attractive lines are continually running low, the Trade would do well to place their orders at once, and thus take advantage of our leading lines.

Business Changes

ONTARIO.

Alton—McClennan, A. J., general store, assigned to Alex. Hughson.

Amora—Hunt, John & Co., dry goods and groceries, succeeded by G. F. Armstrong.

Brussels — Smith, A. R., general store, compromised.

Gananoque—Goulet Bros., general store, assigned to H. W. Britton, Gananoque.

Lancaster—McDonnell & Daragh, dry goods, offering to compromise.

Little Current — Billington, Benjamin, hardware and tinware, assigned to Stuart Jenkins, Little Current.

Orangeville—Longeway, John, groceries and liquors, meeting of creditors.

Palmerston—Freeland, W. A. (estate of), grocer, etc., stock, etc., advertised to be sold by auction on 23rd inst.

Paris—Simpson, Ceo. T., grocer, assigned to Thos. O'Neill, Paris.

Stockdale—Terry, Norman U. G., grocer and baker, assigned to I. O. Proctor, sheriff, Cobourg.

MANITOBA AND NORTH-WEST TERRITORIES.

Banff—Fulmer, Leonard C., general store, offering to compromise.

Brandon—Knapp & Baker, painters, advertisement of dissolution of partnership 31st inst.

Lake Dauphin—Malcolm, Andrew, cheese maker, assigned in trust.

Lethbridge—Bentley, H. & Co., general store, advertisement of dissolution of partnership 31st inst.

Morden—Pound Bros., carriage makers, offering to compromise.

Oak Lake—Hollinquest, B., general store, admitted W. J. Cavanagh. Style, Cavanagh & Hollinquest.

Portage La Prairie—Johnson & Barclay, oatmeal mills and pork packers, sold packing business to A. H. Barclay, dissolved partnership.

Winnipeg—Wilson, J. W. grocer, sold out to Archibald McMillan.

QUEBEC.

Cote St. Paul—Dunn, Jos., nail cutter, stock, etc., advertised for sale by tender.

Gaspe Basin—Leboutillier, John & Co., fish, etc.; stock, etc., advertised to be sold by auction on 22nd inst.

Kamouraska—Blais, J. P., general store, deceased.

Montreal—Dupre, Jos. Felix, grocer, assigned; Guerin & Desmarais, hardware, dissolved.

Quebec—Blouin, Felix, Sr., groceries and manufacturer insoles, burnt out, not insured; Robitaille, Jacques, grocer, partially burnt out, insured.

St. Cesaire — Arcand, Eugene, general store, stock, etc., advertised to be sold by auction on 22nd inst.

St. Hyacinthe — LaJoie, Edmond, tinsmith, assigned.

St. Louis De Bonsecour—Plamondon, J. B., general store, assigned.

Sorel—Bellerose, E. R., general store, assigned, stock, etc., advertised to be sold by auction on 19th inst.

NOVA SCOTIA.

Halifax—Anderson & Co., grocers, copartnership registered.

St. Peters—Campbell, John, general store, assigned.

Westport—Coggins, L., general store, etc., selling off at auction.

NEW BRUNSWICK.

St. John—Carville, Geo. & Sons, iron, Wm. B. Carville deceased; Campbell, Wm., (estate of) spring and axle manufacturer, factory, etc., advertised for sale.

PRINCE EDWARD ISLAND.

Mount Stewart—McCarthy, Jas, general store, assigned.

NEWFOUNDLAND.

Carbonear—Joyce Bros., general store and supplies, assigned.

BRITISH COLUMBIA.

Kamloops—Brown, J. L., general store and photographer, assigned.

Vernon—Martin Bros., general store, late of Chilliwack, opened here.

Victoria—Croghan, Mrs. J., produce, sold cut to Geo. Watkins.

DETECTIVE AGENCIES.

HOWIE'S DETECTIVE AGENCY, 86 WELLington St. West, Toronto, Ont., established 1886. Telephone 1309.

BUSINESS CHANCES.

TO COUNTRY MERCHANTS AND DEALERS —The undersigned solicits consignments of butter, eggs, poultry, apples, potatoes, pork, beef, grain, flour. Liberal advances made.
W. HOLDITCH, Sudbury, Ont.,
8 Dealer in groceries, fruits, meats, provisions.

ITS GREAT FEATURE

— IS —



It cannot be bought by the public.

It can only be obtained from you on our Purchase Ticket Plan.

We sell to only one dealer in towns of less than 3,000 population.

Send to us for circulars, testimonials, Price Lists, and if we have no agent in your town you can secure the agency.

WM. DOBIE & CO., Publishers,
32 & 34 Front St. W., Toronto, Ont.

W. BOULTER & SONS,

Picton, Ont.

PACKERS OF THE CELEBRATED

LION  BRAND

Canned Fruits and Vegetables.

Every can has a Lion on the Label. This label is a guarantee to the consumer that the quality is first-class. Ask your Grocer for the Lion Brand Do not take any other.

Bay of Quinte Canning Factories.

Head Office, PICTON. Branch, DEMORESTVILLE.

Battle & Smyth,

Thorold, Ont.,

Manufacturers of The Japanese Shoe Blacking.

WHOLESALE AND JOBBING TRADE ONLY.

THE GLOBE TOBACCO WORKS COMPANY OF LONDON

LIMITED,

Are again manufacturing their Choice Standard Brands of Tobaccos from pure Virginia and Kentucky leafs.

CUT PLUG SMOKING:
Gold Flake. Uncle Tom.
Hand Made. Wig Wag.

FINE CUT AMERICAN CHEWING:
Golden Thread. Victoria. Globe.
High Court. Jersey Lily.

ASK FOR THEM.

M. MASURET,
President.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Dec. 24, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

	Per doz
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb. tins	65
" " bulk, per lb	12
	Per doz.
Empire, 5 dozen 4 oz cans	$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" ½ " 5 lb cans	9 00
" bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases.	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60

BISCUITS.

	Per lb
Arrowroot	$0 11½
Abernethy	9
Ginger Nuts	11½
New York Fruit	14½
People's Mixed	10½
Pilot Family	6½
Snowflake	11½
Magard	15
Soda	6½
Soda, 1 lb packages	8
" 3 lb "	21
Sultana, thin	11½
Tea	11½
Wine	9½
Wine, sweet	9

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ¾ "	2 10
" ⅓ "	1 10
Spanish, No. 3	4 50
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jacquot's French No. 2	3 00
" " " 3	4 50
" " " 4	8 00
" " " 5	10 00
" 1-gross Cabinets, asst,	7 50

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross..... $1 80

F. F. DALLEY & CO.

Per gross.
Silver Star Stove Paste 9 00
Packed in fancy wood boxes, each box contains 3 doz.

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & CO'S.

Parisian Square Blue, per lb..13 to 14c

BROOMS.

	Per doz.
Carpet....4 strings	2 90
X Parlor, 2 "	2 65
Louise 3 "	2 65
1 Gem 4 "	3 25
2 " 3 "	2 65
3 " 2 "	2 20
4 " 2 "	1 95
O Hurl... 4 "	2 65
" 3 "	2 35
4 " 3 "	2 05
3 " 3 "	1 70
OK " 2 "	1 35
Hvy Mill 4 "	3 70

CANNED GOODS.

	Per doz	
Apples, 3's	$1 10	$1 20
" gallons	2 90	3 00
Blackberries, 2	2 00	2 10
Blueberries, 2	1 25	1 40
Beans, 2	0 95	1 10
Corn, 2's	1 10	1 25
Cherries, red pitted, 2's	2 25	2 40
Peas, 2's	1 20	1 35
" sifted select	....	1 35
Pears, Bartlett, 2's	2 00	2 25
Pineapple, Baltimore	2 40	2 50
" Bahama	2 90	3 00
Peaches, 2's	2 75	2 85
" 3's	3 75	3 85
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	2 00	2 10
" Lombard	2 00	2 10
" Blue	1 90	2 00
Pumpkins, 3's	1 00	1 10
" gallons	3 00	3 25
Raspberries, 2's	2 45	2 50
Strawberries, choice 2's	2 40	2 50
Succotash, 2's	1 65	1 85
Tomatoes, 3's	1 35	1 40
Lobster, Clover Leaf	.....	2 75
" Crown	.....	2 25
" Bishop's Rock	.....	2 10
Mackerel	1 40	1 50
Salmon, 1's	1 40	1 55
" white	1 10	1 25
Sardines Albert, ¼'s tins	11,	11½
" ½'s "	15,	18
" Martiny, ¼'s "	10,	10½
" ½'s "	18,	19
" Other brands, 9¾,	11,	16, 19
" P & C, ¼'s tins	23,	25
" ½'s "	33,	36
" Amer, ¼'s "	6½,	8
" ½'s "	9,	11

MARMALADE, JAMS AND JELLIES.

OAIRN'S.

(Blaiklock Bros., Montreal, Agents.)

Marmalade. Price, f.o.b. Montreal. dz.

"Home Made," glass 1 lb	$2.35
" White 1 lb	2.25
" " 2 "	4.15
" Stone 7 "	13.20
Scotch White 1 "	2.10



Jams. Gooseberry, Strawberry, Black Currant, Red Currant, Green Gage, Apricot, Raspberry, Damson, Plum — 1 lb. white pots, 4 doz. assorted, per doz. $2.35.

Red Currant and Raspberry

Jellies. Red Currant, 1 lb. white $2.75
Black Currant, 1 lb. white 2.75

DELHI CANNING CO.

Jams assorted, 1's	2 35
Jellies, 1's	2 2

CANNED MEATS.

CLARK'S.

Comp. Corn Beef 1 lb cans		$....	$1 60
" " 2 "		....	2 65
" " 4 "		5 00	5 15
" " 6 "		7 75	8 00
" " 14 "		18 60	19 20
Minced Collops, 2 lb cans		.....	2 60
Roast Beef..... 1	"	. ....	1 60
" 2	"	.....	3 15
" 4	"	.....	5 85
" 2	"	.....	7 00
Par Ox Tongue, 2½	"	$7 25	7 50
Ox Tongue..... 2	"	....	4 50
Lunch Tongue.. 1	"	3 00	3 10
" .. 2	"	5 25	5 75
English Brawn. 2	"	2 50	2 60
Camb. Sausage. 1	"	....	2 50
" " .2	"	....	4 00
Soups, assorted. 1	"	....	1 35
" " .2	"	....	2 25
Soups & Boulli.. 2	"	....	1 80
" .6	"	....	4 50
Potted Chicken, Turkey, or Game, 6 oz cans			1 50
Potted Ham, Tongue or Beef, 6 oz cans			1 35
Devilled Tongue or Ham, ½ lb cans			1 35
Devilled Chicken or Turkey, ½ lb cans			2 25
Sandwich Ham or Tongue, ½ lb cans			1 50
Ham, Chicken and Tongue, ½ lb cans			1 50

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars, $9 50
Ditto, 25 and 40 lb pails, per lb. 12½c

J. H. WETHEY'S—ST. CATHARINES.

Condensed, per gross, net..... $13 50

CHEWING GUM.

ADAMS & SONS.

		To Retailers.
Tutti Frutti, 36 5c bars		$1 30
Sappota,	150 pieces	1 15
Sweet Fern,	230 "	0 85
Black Jack,	115 "	0 85
Red Rose,	115 "	0 85
Barley Malt,	115 "	0 85
Magic Trick,	115 "	0 85
Taffy Licorice,	72 "	0 55
Caramel Tolu,	72 "	0 40
Adams' N.Y. Gum,	200 "	0 50
Colah " "	115 "	0 75
Puzzle Gum (new)	115 "	0 75
New Fruit Asst.,	115 " new	0 75

NOW is the time to advertise in and subscribe for THE CANADIAN GROCER. You receive better value for your money than in any other journal in the Dominion.

Prices Current, Continued—

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs .	0 30
Caraccas, ¼'s..6 and 12 lbs..	0 35
Premium, ½'s..6 and 12 lbs...	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs .	0 24
Sticks, gross boxes, each...	1 00
Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs.....	18

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....per lb	$0 30
Mott's Prepaired Cocoa.....	28
Mott's Homœopat'c Cocoa(¼s)	32
Mott's Breakfast Cocoa.....	40
Mott's Breakf. Cocoa(in tins)	45
Mott's No. 1 Chocolate.....	30
Mott's Breakfast Chocolate...	28
Mott's Caracas Chocolate.....	40
Mott's Diamond Chocolate....	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs.....	30
Mott's Cocoa Shells.....	5
Mott's Vanilla Chocolate stick	24
Mott's Vanilla Chocolate stick	22
Mott's Pure Confec. Chocolate 22c—	35
Mott's Sweet Confec. Choc. 21c—	28

J. W. COWAN & CO'S.

Cocoas—	
Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼lb in 12lb boxes	35
London Pearl, " "	30
Soluble (bulk) 15 & 30 lb bxs...	18, 20
Soluble (tins) 6 lb and 12 lb....	20
Cocoa Nibs, any quantity ...	30, 35
Cocoa Shells, any quantity...	05
Cocoa Essence.....per doz	1 40
Chocolates—	
Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross...	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO.

Chocolate—	
Premium No. Chocolate, in boxes, 12 and 25 lbs	....
Baker's Vanillia Chocolate, in boxes, 12 lbs.....	.....
Caraccas Sweet Chocolate, in boxes, 6 lbs., 12 boxes in a case.	.....
Vanillia Tablets, in boxes	.....
Spanish Tablets, 100 in each box, 12 boxes in a case.....	.....
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs.....	.....
Grocers' Style, in cases 24 boxes, 6 lbs	.....
Cocoa—	
Pure Prepared in boxes, 12 lbs...	.....
Cracked Cocoa, in boxes, 12 lbs., ½ lb. papers	.....
Cracked Cocoa, in bags, 10 lbs ...	....
Breakfast Cocoa—	
In boxes, 6 and 12 lbs., ½ lb. tins	.....
In boxes, 12 lbs., 1 lb. tins, decorated canisters.....	....
Broma—	
In boxes, 12 lbs., ½ lb. tins.....	.....

COFFEE.

GREEN

	c. per lb.
Mocha.....	32, 35
Old Government Java.....	30, 33
Rio.....	23, 26
Plantation Ceylon.....	29, 31
Porto Rico.....	23, 24
Guatamala..	24, 26
Jamaica.....	23, 24
Maracaibo	24, 26

WHOLE ROASTED OR PURE GROUND.
ELLIS & KEIGHLEY'S.

	c. per lb
Java.....	33, 34
Java and Mocha.....	34, 36
Plantation Ceylon.....	...35
Arabian Mocha	...37
Santos.....	28, 28
English Breakfast.....	16, 24
Royal Dandelion in 1 lb tins..	...26

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend.....	...33
Our Own "	...31
Laguayra "	...29
Mocha and Java.....	32, 33
Java, Standard.....	...33
" Old Government	30, 32
Arabian Mocha.....	36
Santos	...28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs.....	30
Standard Imperial in sealed tins, 25 and 50 lbs.....	32
Standard Blend in sealed tins, 25 and 50 lbs.....	33
Ground, in tins, 5, 10, 15 and 25 lbs.....	20, 30
Say's Parisien, in ½ and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz....	1 25
" " " " 2, 2 oz.....	1 75
" " " " 3, 3 oz.....	2 00

FLOUR AND MEAL.

	per bbl	
Flour, Family.....	$4 50	4 75
" Manitoba Patent..	.....	5 50
" white wheat patent	5 40	5 50
" Strong bakers'....	....	5 30
Oatmeal, standard, bbls	....	4 75
" granulated, "	....	4 90
" rolled "	.....	4 90
Rolled Oats	....	4 90
Bran, per ton.....	.....	18 00
Shorts	.....	18 00
Cornmeal	3 50	4 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz.	
Cases, No. 1, 2 oz tins.....	$2 75	$3 00
" No. 2, 4 oz tins.....	4 50	5 00
" No. 3, 8 oz tins.....	8 00	8 75
" No. 4, 1 lb tins.....	12 60	14 25
" No. 5, 2 lb tins.....	25 00	27 00

FRUITS.

FOREIGN.	c. per lb.	
Currants, Provincial, bbls...	6,	6½
" " ½ bbls	6½,	6¾
" " cases	...	6¾
" Filiatras, bbls....	6⅝,	6¾
" " ½ bbls ...	6¼,	6⅝
" " cases ..	6⅜,	6½
" Patras, bbls.....	6¾,	7
" " ½ bbls	7,	7⅛
" " cases.....	7⅛,	7⅜
" Vostizzas, cases.	7½,	8½
" " ½ cases	7½,	8
" 5-crown Excelsi r (cases).....	9¼,	9½
" ½ case....	9⅛,	9⅝
Dates, Persian, boxes, ...	...	6½
Figs, Elemes, 14 oz., per box	...	12
" 10 and 20		14 15
" Seven-Crown	...	20
Prunes, Bosnia, hhds	7¾	8
" " cases, new...	8½	10
Raisins, Valencia, off stalk,	6½	6½
Selected	7½	8
Layers	8	8½
Raisins, Sultanas.....	17,	18
" Eleme	7½	8
" Malaga:		
London layers	3 00	3 25
Loose muscatels	2 35	2 75
Imperial cabinets	3 25	3 50
" " qrs., flat.		1 00
Connoisseur clusters	4 00	4 25
Extra dessert "	4 75	5 00
" " " qrs.		1 50
Royal clusters	6 00	6 50
Fancy Vega cartoons	.....	2 75
Black baskets	4 00	4 25
" " qrs	1 30	1 35
Blue "	4 75	5 00
" " qrs	1 50	1 60
Fine Dehesas	7 00	7 25
" " qrs	2 00	2 25
Lemons, Malaga	.....	4 00
" Palermos	3 50	4 50
" Messina.....	4 00	4 50
Oranges, Floridas	4 00	4 50
" Jamaicas	8 00	8 50
" Valencias	5 00	5 50

DOMESTIC.

Apples, Dried, per lb	0 08	0 08½
do Evaporated.....	0 13½	0 15

GLASSWARE.

TAYLOR, SCOTT & CO.

	c. per doz
Lamp Chimneys, O.....	32
" " A.....	35
" " B.....	45

GRAIN.

Wheat, Fall, No. 2, ...	$0 92	0 95
" Red Winter, No. 2	0 95	0 96
" Spring, No. 2.....	85	0 90
" Man. Hard, No. 1..	.....	.....
" " No. 2..	.....	1 00
Oats, No. 2, per 34 lbs.....	42	45
Barley, No. 2, per 48 lbs...	58	59
" No. 3, extra.....	...	53
" No. 3.....	50	51
Rye.....	64	65
Peas.....	64	65
Corn.....	....	65

HAY & STRAW.

Hay, Pressed, "on track	7 00	9 50
Straw Pressed, "	5 50	6 00

LARD.

"FAIRBANK'S" REFINED COMPOUND.

In Butter Tubs.....	.....	0 08½
Fancy "	.....	0 09
3-hoop pails	0 09	0 09½
60 lb. cases of 3 lb., 5 lb., and 10 lb. tins, per lb	.....	0 10

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts
Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars.....	22
" Fine, in 4 lb jars.....	70
" Ex. Sup., in bulk, per lb.	30
" Superior, in bulk, per lb	20
" Fine, " "	15

COLMAN'S AND KEEN'S

In 4 lb jars.....	75
In 1 lb jars.....	25
D. S. F., in tins, per lb	41
" in ½ lb tins.....	42
" in ¼ lb tins, per lb.....	44
D. F. in ½ lb tins, per lb	26
" ½ " "	28

NUTS.

	per lb.	
Almonds, Ivica	14	15
" Tarragona.... ...	15	16
" Formigetta..... ...		...
Almonds, Shelled Valencias	34,	36
" " Jordon.	45,	55
Brazil.....	...	...
Cocoanuts.....	...	...
Filberts, Sicily.....	...	11

MINCE MEAT.

EVERY grocer should keep our Mince Meat in stock at this season of the year. It is prepared with special care. Those using it will have no other. Average sales two ton per day.

DEMAND INCREASING.

A trial order will convince you of its **superior quality.** Sold in 7, 12 and 25 lb. pails and ½ gal. glass jars.

WE are now offering the following soups packed in 2 lb. cans, 2 doz. in each case :

ASPARAGUS SOUP.	VERMICILLA.	CHICKEN BROTH.
CHICKEN SOUP.	JULLIENNE.	MACARONI.
CONSOMME.	MOCK TURTLE.	MULLIGATAWNA.
MUTTON BROTH.	OX TAIL.	GREEN PEA.
TOMATO.	VEGETABLE.	

Ask your Wholesale Grocer for

Delhi Canning Company's Goods.

Insist on getting them if you desire goods to please your customers.

Prices current, continued—

Filberts, Oblong	14	15
Peanuts, roasted	17,	18
" green	13,	15
Walnuts, Grenoble	...	18
" Bordeaux	12,	13
" Naples, cases	17	18
" Marbots	...	13½
" Chilis	12	13

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO.

PICKLES.

John Bull, mixed, in bulk	$0 60
" Chow Pic'le, in b'lk	65
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 25
" " " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

SAUCES.

John Bull, kegs, per gal	$1 25
" ½ pt. bottles, per doz (according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " ½ pt, bottles, per doz	1 25
Niagara Tomato, kegs. per gal	1 25
" Reputed pints	1 25

Terry's Candied Peels.	c. per peels
Lemon, 7 lb boxes	16
Orange, "	18
Citron, "	30

OROSSE & BLACKWELL'S.

Pickles, all kinds, pints, per doz	3 25

LEA & PERRIN'S. per doz.

Worcester Sauce, ½ pts	$3 60 $3 75
" " pints	6 25 6 50

PRODUCE.

DAIRY.	Per lb	
Butter, creamery, rolls	$0 00	$0 00
" " tub	0 21	0 22
" dairy, tubs, choice	0 15	0 16
" " medium	0 08	0 12
Butter, pound rolls	0 18	0 19
" large rolls	0 12	0 16
" store crocks	0 12	0 16
" store packed	0 07	0 12
Cheese	0 10	0 10½

COUNTRY.

Eggs, fresh, per doz	.....	0 23½
" limed	0 19	0 20
Beans	1 50	1 65
Onions, per bbl	2 00	2 25
Potatoes, per bag on tr'k	0 80	0 90
Hops, 1889 crop	0 20	0 25
" 1890 "	0 35	0 40
Honey, extracted	0 07	0 12½
" section	0 14	0 20

PROVISIONS.

Bacon, long clear, p lb.	0 07¾ 0 08⅝
Pork, mess, p. bbl	15 00 16 00
Hams, smoked, per lb	0 11 0 12
" pickled	....
Bellies	0 10 0 11
Rolls	0 09½ 0 10
Backs	0 10 0 10½
Lard, Canadian, per lb.	0 09 0 9¼
Hogs	5 00 5 60
Tallow, refined, per lb	0 05 0 05¼
"rough, "	0 02

RICE, ETC.

	Per lb
Rice, Aracan	3⅞, 4c
" Patna	4¾, 5
" Japan	... 4¾
" extra Burmah	3⅞, 4
Grand Duke	6, 6½
Sago	4¾, 5
Tapioca,	5⅝, 6¾

SPICES.

GROUND.

	Per lb.	
Pepper, black, pure	$0 20	$0 22
" fine to superior	12	18
" white, pure	32	35
" fine to choice	25	30
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	25	40
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURGH STARCH MFG. CO. MONTREAL.

BRITISH AMERICA STARCH CO. BRANTFORD.

	c. per lb.
No. 1 Laundry, 4 lb cartoons	5½c
Canada Laundry	4⅞
Silver Gloss, crates	6¾
Lily White, crates	6¾
Silver Gloss, 1 lb chromos	6¾
Lily White, 1 lb chromos	6¾
Satin, Starch 1 lb chromos	7¼
Brantford Gloss, 1 lb chromos	7¼
No 1 Laundry, barrels & halves	4¾
No 1 Prepared Corn	7¼
Canada Corn	6¾
Challenge Corn	6¾
Rice Starch, 1 lb	9
Cube, 1 lb	7½

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-1b boxes. 1, 2, and 4 1b. pack'g's	8½
36-1b boxes, 3 1b. packages	8½
12-1b "	8½
38 to 45-1b boxes	8
Silver Gloss Starch—	
36-1b boxes, 1 lb packages	9
40-1b " 1, 2 and 4 lb packages.	9
40-1b " ½ lb package	9½
40-1b " ½ "	10
40-1b " assorted ½ and ¼ lbs	9¾
6-1b " sliding covers	9¾
38 to 45 1b boxes	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	9
20 " "	9¼

SUGAR.

	c. per lb
Granulated, 15 bbls or over	6¾
" less than 15 bbls	6⅞
Paris Lump, bbls	7⅜
" " ½ bbls	7½
" " less than a bbl	7½
Extra Ground, bbls	7⅝
" " less than a bbl.	8⅛
Powdered, bbls	7
" less than a bbl	7¼
White refined	6⅝ 6½
Extra bright refined	6 6¼
Bright Yellow	5⅝ 5¾
Medium "	5½ 5⅝
Brown	5 5¼
Raw Jamaica, in bags	5¼ 5½

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls
Redpath's "D"	3⅜c.	3⅝c
" "M"	3¾	3⅞
Redpath's "B"	3¾	4¼
" "VB"	4	4⅜
" Extra	4¼	4⅝
" Ex. Sup	4⅜	4½
" XXX Sup.	4⅝	4¾
Corn Syrup	4⅝	4¾

MOLASSES.

	Per gal.
Trinidad, in puncheons	38, 40c
" bbls	40, 42
" ½ bbls	42, 44
New Orleans, in bbls	90, 100
Porto Rico, hdds.	40, 45
" barrels	42, 47
" ½ barrels	44, 49

TEAS.

GREENS.

Gunpowder—	Per lb
Cases, extra firsts	42, 50c
Half chests, ordinary firsts	22, 38
Cases, sifted, extra firsts	42, 50
Cases, small leaf, firsts	35, 40
Young Hyson—Moyunes	
Half chests, ordinary firsts	22, 38
" " seconds	20, 22
" " common	18, 20

PING SUEYS.

Half chests, firsts	28, 32
" " seconds	20, 22
Half Boxes, firsts	28, 32
" " seconds	20, 22

JAPAN.

Half Chests—	
Choicest	38, 40
Choice	32, 36
Finest	28, 30
Fine	25, 27
Good medium	22, 24
Medium	19, 20
Good common	18, 19
Common	16, 17
Nagasaki, ½ chests Pekoe	20, 22
" " Oolong	17, 18
" " Gunpowder	18, 20
" " Siftings	8, 12½

CONGOUS.

Half chests, Kaisow, Moning	52, 55
Caddies and half chests	15, 50
Cadies, Paklingand new makes	18, 50

OOLONG.

Half chests Formosa	34, 50
Caddies	36 55

ASSAMS.

Chests and half-chests Pekoe	22, 48



KNOX, MORGAN & CO.,

Wholesale Dry Goods Importers,

HAMILTON, - - - ONTARIO.

Special values for Independent Buyers in Spring (1891) samples :

ROUGH BROWNS, 8 and 10c. Three lines BLACK WORSTEDS, VICTORIA LAWNS, 8 and 10c.

DRESS GOODS—Entirely new stock, very latest Novelties, large variety of designs.

ALL WOOL BLACK CASHMERES, 37½c.

In GENT'S FURNISHINGS we have made special efforts. 200 styles and neckwear, 120 styles shirts and top shirts.

LACES, FRILLINGS and HOSIERY.

Prices current, continued—

SCENTED ORANGE PEKOE.

Boxes, Foochow and Canton	28, 60

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	62c
Ingots, rough and ready, 7's	59
Laurel, 3's	52
Brier, 7's	50
Index, 7's	45
Honeysuckle, 7's	53
Napoleon, 8's	49
Royal Arms, 12's	50
Victoria, 12's	48
Brunette and Lovely, 12's	45½
Prince of Wales, in caddies	46½
" in 75 lb boxes	46
Bright Smoking Plug Myrtle, T & B, 3's	55
Lily, 7's	48
Diamond Solace, 12's	45
Myrtle Cut Smoking, 1 lb tins	65
½ lb pg, 6 lb boxes	65
oz pg, 5 lb boxes	65

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdowne	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C No. 1	4 00
Sweet Sixteen	3 50

CUT TOBACCOS.	per lb
Puritan, ½ lb pkg., 5 lb. boxes	65
Old Chum, ½ lb pkg 5 lb box	65
Old Virgin., 1-10 lb pkg., 10 lbbxs	57
Gold Block, ½ lb pkg, 5 lb boxes	65

CIGARETTE TOBACCO.	
B. C. N. 1, 1-10, 5 lb boxes	78
Puritan, 1-10, 5 lb boxes	80
Athlete, per lb	1 10

SOAP.

Ivory Bar, per lb	½
Do. 2, 6-16 and 3 lb bars "	
Primrose, 5 lb bars, wax W "	
" 1 " " "	
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 13oz, 1,2 and 3lb bars per lb	3½
Queen's Laundry, per bar	5½
Pride of Kitchen, per box	2 75
Sapolio, ½ gross boxes	3 25
" per gross, net cash	12 00

TOILET SOAP.

TAYLOR, SCOTT & CO.

	per doz.
Baby's Own, ½ doz boxes	$1 25
Our Boys, ½ " "	1 25
Sea Foam, ½ " "	75
London Bouquet, ½ " "	60
Oatmeal, 1 " "	85
" ½ " "	60
Paris Assorted, ½ " "	0 75
Albert Oatmeal bar, 2 doz. boxes	0 75
" White Castile bar, 2 doz. boxes	0 75
	per gro.
Fatherland, ½ doz boxes	5 00

WOODENWARE.

	per doz
Pails, 2 hoop, clear No. 1	$1 70
" 3 " " "	1 90
Pails, 2hoops, clear No. 2	$1 60
" 3 " " "	1 80
" 3 " painted "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25
	per case.
Matches, Parlor	$1 75
" Telephone	3 65 3 75
" Telegraph	3 90 4 00
" Star	3 25 3 35
	per doz.
Mops and Handles, comb.	1 25
Butter tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60

CLOTHES PINS.

5 gross, per box	0 75
4 gross, "	0 85
6 gross, "	1 20

CHAS. BOECKH & SONS.

	per box
5 gross, single and ten box lots	0 75 0 80
Star, 4 doz. in package	0 85
" 6 "	1 25
" 4 " cotton bags	0 90

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
	3 25
Milk pans	2 75
Wash Basins, flat bottoms	3 00
" round "	3 75
Handy dish	18 00
Water Closet Tanks	

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING Co NEWMARKET.

	Per doz.
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs	9 50
No 2 "	8 50
No 3 "	7 50

YEAST.

Barm yeast in boxes of 2 doz. 10c. and 2 doz. 5c. packages, per box	2 00
Royal Yeast Cakes, 3 doz 10c. packages in case, per case	$1 95
Royal Yeast Cakes, 3 doz 5c. packages in case per case	1 00

OUR NATIONAL FOODS.

	pkg.	doz
Desiccated Wheat	4 lb.	$2 30
" Rolled Oats	4 "	2 25
Snow Flake Barley	4 "	2 40
Rolled Wheat Flakes	4 "	2 25
Buckwheat Flour, S. R	4 "	2 00
Prepared Pea Flour	2½ "	1 80
Baravena Milk Food	1 "	3 00
Patent Prepared Barley	1 "	1 80
Patent Prepared Groats	1 "	1 50
Beef and Barley Extracts	6 oz	2 25
Gluten Flour	4 oz	2 80

HARDWARE.

ZINC: Sheet net		0 06½
IRON WIRE:		
Galv., annealed and oiled and bright 20 p.c. advance on list		
Barbed wire net		0 00
Coil chain, 5-16 in. net		0 05½
" " ⅜ in. "		0 05
" " ¼ in. "		0 04½
Iron pipe, 50 per cent.		
Iron pipe, galvanized, 25 per cent.		
CUT NAILS, from Toronto:		
10 dy. to 60 dy	2 65	0 00
8 dy. and 9 dy	2 90	0 00
6 dy. and 7 dy	3 15	0 00
4 dy. and 5 dy	3 40	0 00
3 dy C.P.	3 75	0 00
3 dy A.P	4 25	0 00
HORSE NAILS: "C" 50 and 10 per cent. from list.		
HORSE SHOES: From Toronto, per keg	3 75	4 00
WINDOW GLASS:		
25 in and under	1 55	1 60
26 to 40	1 60	0 00
41 to 50	3 60	0 00
51 to 60	3 90	0 00
61 to 70	4 20	0 00
GUNPOWDER:		
Sporting FF. "	4 75	0 00
" FFF "	5 00	0 00
Canada rifle "	7 25	0 00
Sporting FF., (in ½ lb. tins) per doz	2 40	0 00
ROPE: Manilla	0 14½	0 16
Sisal	0 13	0 00
AXES:		
Peerless & Keen Cutter	7 50	0 00
Leader	7 25	0 00
Lance	7 75	0 00
Queen City	9 25	0 00
Honor Bright, all steel	11 00	0 00
SHOT: Canadian	0 05½	0 00
HINGES: Heavy T and strap	05½	00
" Screw, hook & strap.	03½	04½
TIN PLATES: 1c. 4x20 coke, per box	4 50	4 75

PETROLEUM.

	Imp. gal.	
F. O. B, Toronto	$0 16	$0 17
Canadian	0 18	0 18½
Carbon Safety	0 20	0 22
Canadian Water White	0 23	0 24
Amer'n Prime White	0 25	0 00
" Water White	0 27	0 00
Photogene		

DRUGS AND CHEMICALS.

Alum lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 02½	0 03
Borax	0 13	0 14
Camphor	0 75	0 80
Carbolic Acid	0 50	0 55
Castor Oil	0 13	0 14
Cream Tartar	0 30	0 31
Epsom Salts	0 01½	0 02½
Paris Green	0 18	0 22
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 20	0 21
Hellebore	0 16	0 17
Iodine	5 00	5 50
Insect Powder	0 40	0 50
Salpetre	0 08½	0 09
Soda Bicarb, per keg	2 50	2 75
Sal Soda	1 00	1 25
Madder	0 12½	....

VINEGAR.

A. HAAZ & CO

XX, W.W	0 20
XXX, W.W	0 25
Honey Dew	0 28
Pickling	0 28
Malting	0 45

THE BADGEROW FALCONER VINEGAR CO

French Bordeau per gal.	0 34
Tarragona "	0 32
Triple "	0 30
Fruit Vinegar "	0 27
Pickling "	0 28
XXX "	0 25
Extra XX "	0 22
XX "	0 20
X "	0 16
Cider Vinegar	0 16 to 0 25
Honey Vinegar	0 25
Eng. Malt Vinegar	0 50 to 0 60
Bottled Malt Vinegar, qts	2 00
Methylated Spirits	2 00 to 2 25

FISH.

Frozen Fish:		
Trout per lb	0 06½	0 07
Whitefish do	0 07	0 07½
" Manitoba do		0 07
British Columbia salmon per lb		0 17
Lake herring per 100	2 50	3 00
Pickerel per lb	0 05	0 06
Pike do	0 04½	0 05
Salt Fish:		
Labrador herring, p. bbl		6 00
Shore herring "	5 00	6 00
Salmon trout, per ½ bbl		4 50
Whitefish "		5 50
Lake herring split "		3 75
Dried Fish:		
Codfish, per quintal	5 25	5 75
" cases	5 00	5 50
Boneless fish per lb		0 04
Boneless cod "	0 06½	0 08
Smoked Fish:		
Finnan Haddies per lb		0 09
Bloaters per box	1 00	1 50
Fresh Digby herring "		0 16
Sea Fish:		
Haddock per lb		0 06
Cod "		0 07
Spring salmon "	0 20	0 25
Flounders "		0 05
Halibut "	0 18	0 20

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

THE

MANUFACTURERS' LIFE INSURANCE COMPANY

AND THE

Manufacturers' Accident Insurance Company.

HEAD OFFICE : Yonge Street, Trader's Bank Chambers, Toronto.

Authorized Capital, $2,000,000 and $1,000,000 respectively.

ost Liberal and Varied Forms of Life or Accident Policies Issued. Life Policies incontestible on any grounds whatever after three years.

PRESIDENT :---Rt. Hcn. Sir John A. Macdonald, P.C., G.C.B.

CE-PRESIDENTS : GEO. GOODERHAM, Esq., President Bank of Toronto.
WM. BELL, Esq., Organ Manufacturer, Guelph.
S. F. MCKINNON, Wholesale Milliner.

JNO. F. ELLIS, Managing Director.

TRAVELLERS' GUIDE

. PROUT. J. E. INSLEY, Manager.

LELAND HOTEL

ner Hastings and Granville Streets, one block rom Railway Station and Steamship dock.

Vancouver, B.C.

PROUT & INSLEY, Proprietors.

THE COLONIAL,

New Westminster, B.C.

lquarters for Commercial Travellers. Fine mple Rooms. First-class in every respect.

GEO. R. RAYMOND, Proprietor.

THE WINDSOR.

Regina, Assa.

'irst-class Family and Commercial Hotel.
id sample rooms. Livery in connection.

MRS. DOIG, Proprietress.

THE SANITARIUM

BANFF, N.W.T.

vorite Western Summer Resort. The best of mmodation for travellers.

R. G. BRETT, Medical Director. H. RANSFORD, Mgr.

Grand Pacific Hotel

KAMLOOPS, B.C.

he leading hotel in the city. Sample rooms venient to stores, provided for commercial a

CREEDEN & SMITH, Props

Queen's Hotel,

WINNIPEG, MAN.

First-class in every respect.

JAS. O'CONNOR, Prop. FRED SPRADO, Mgr

LELAND HOUSE,

Graduated Prices. Recently furnished.

W. D. DOUGLAS & CO., Proprietors.

The finest hotel in the Northwest. Pure spring water. Corner Main and Albert Sts., City Hall Square, WINNIPEG, MAN.

The Clarendon Hotel,

Winnipeg, Man.

RUTLEY & McCAFFREY Proprietors.

The Algoma House,

PORT ARTHUR, ONTARIO.

Beautifully situated, fine sample rooms. Special attention and accommodation for travelling men.

MERRILL & HODDER, Props.

PATERSON HOUSE,

OWEN SOUND, ONT.

One of the best appointed houses in Ontario, situated in the business centre of the town. All modern improvements. Headquarters for commercial men

A DUNCAN, Prop

SAW YOUR
ADVERTISEMENT
IN THE
CANADIAN GROCER.

When writing to our advertisers please inclose the above.

TORONTO SALT WORKS,

128 Adelaide E., Toronto,

Sole City Agents for the "Canada Salt Association"

Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.
The "Acme" Table Salt (new process) will not get damp or hard.
Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt.

To Subscribers.

Those wishing to keep their copies of THE GROCER in good condition, and have them on hand for reference, should use a Binder. We can send by mail **A STRONG PLAIN BINDER** for 75c., postage prepaid.

These Binders have been made expressly for THE GROCER, and are of the best manufacture. The papers can be placed in the Binder week by week, thus keeping the file complete. Address—

THE CANADIAN GROCER,
6 Wellington St. W., Toronto.

FAC SIMILE OF THE LABEL OF



The Best Scouring and Cleaning Soap in the World.

For cleaning woodwork, pots, kettles, pans, floors, painted ceilings, windows, and everything in the cleansing of which a Scouring Soap can be used it has no Superior. It is a larger cake, lasts longer, does its work better, and is cheaper in every way than any other Scouring Soap. Cut this out, and ask your Jobber to send you a box of *Pride of the Kitchen*. It is worth trying.

KIRK L. PERRY, Agent,
TORONTO, CANADA

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

THE "QUICK AND EASY" WASHBOARD

(Patented.) Made by the

Brandon Manufacturing Co.,

of Toronto, (Limited.)

STRACHAN AVENUE, TORONTO.



This board possesses the advantage of a double crimp, and only the best quality of wood and zinc are used in its manufacture.

All first-class grocers keep it.

E. P. Breckenridge, Toledo, Ohio, Pres
Edwin Norton, Chicago, Vice-Pres.
W. C. Breckenridge, Resident Manager

The Norton Manufacturing Co.,

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit Cans, Lard Pails, Paint Pails and Cans, Baking Powder Cans.

Capacity, fifty thousand fruit cans per day.

Sole Agents in Canada for

Norton Bros., "Solder Hemmed" Caps, and Grocers' sample goods, and Haskell's sample cases.

Cor. YORK AND QUEEN Sts.,

HAMILTON, - ONT.

C. RICHARDSON & CO.

MANUFACTURERS OF

The Celebrated Bull's Head Brand Pickles,

SAUCES, JAMS, JELLIES,

CANNED FRUITS AND VEGETABLES.

SPECIAL PRICES IN

CANNED TOMATOES.

EVAPORATED APPLES and MAPLE SYRUP

125 River St., Toronto.



Fraser River Salmon.

"ROYAL"

- AND -

"BRITANNIA"

Brands of canned salmon are the finest packed in British Columbia. The canneries being situated at the mouth of the Fraser River are in a position to pack their fish fresh from the boats.

BELL-IRVING & PATERSON, AGENTS,

Vancouver and New Westminster, B.C.

C. G. Hobson & Co.,

COMMISSION MERCHANTS.

AGENTS FOR

Princess,
Diamond
and
Stanley

brands of canned salmon. We pay special attention to consignments placed in our charge.

C. G. HOBSON & Co.,
Vancouver, B.C.

"Royal" Daubers.



AN ENTIRELY NEW THING IN

Blacking Brushes

CONSISTING SOLELY OF

Malleable Iron and Bristles,

SOLID,
ROUND FACED,
INDESTRUCTIBLE.

A full line of Samples of our goods can be seen at our Warehouse, 80 YORK ST., viz.:

Boeckh's Standard Brushes and Brooms, Woodenware, Baskets, etc., etc.

Warranted the best goods in the market and closest possible prices.

CHAS. BOECKH & SONS, - TORONTO.

T. G. Williamson & Co.,

COMMISSION MERCHANTS.

TEAS, COFFEES, FRUITS, SUGARS, ETC

42 Front Street East,
TORONTO, ONT.

- PARISIAN - BLUE!

Is Stronger and More Economical

THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

FOREIGN FRUITS

R. S. GALLAGHER,

FRUIT AND COMMISSION MERCHANT,

TORONTO.

111 & 113 King St. E., 77 Colborne St.

Telephone 1617.

R. C. MURDOCH AND CO.,

Commission and Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

29 Church St., Toronto

TELEPHONE 806.

J. Cleghorn & Son

WHOLESALE

Fruit, Fish and Oyster Dealers,

94 Yonge Street,

TORONTO

ESTABLISHED 1856.

MARTIN BROS.,

General grain dealers and Manufacturers of all kinds of

Oatmeal, Pot Barley, Graham Flour, Rolled Oats, Split Peas, Rolled Wheat.

Elevator and Mills on C.P.R. and G.T.R.
Dressed Hogs a Specialty.

Mount Forest, Ont.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.